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#### Abstract

THE EFFECTS OF PREMISE CONTENT ON ACCURACY AND SOLUTION TIME IN SYLLOGISTIC REASONING


By George L. Parrott

This investigation was concerned with the effects of true premise content, false premise content, and mixed premise content on logical reasoning scores for both accuracy and solution time. Three test forms were developed with items of differing truth-falsity content, but matched for logical structure. In contrast to the development of earlier scales, the truth-falsity of each premise was scaled by a sample of subjects, rather than only by the experimenter.

Experiment I compared the three test forms for number correct with a sample of 99 undergraduate students randomly assigned to test forms. In support of the hypotheses, the false items were found to be easiest, then the true items, and then the mixed premises items.

Experiment II compared the three types of item content for total solution time with 10-item scales matched for word length. A total of 24 subjects were individually tested in this experiment with the items presented with the Johnson Serial Exposure Box. In
terms of total solution time, false items take the longest, then true items, and then mixed premise items.

A sub-comparison made in Experiment II concerned the relative transfer effects of the true-then-false presentation order as compared to the false-then-true order. For number correct, the transfer for both orders was identical, but the false-then-true order significantly reduced the solution time for the true items, while the true items did not significantly reduce the solution time of the subsequent false items.

The discussion of the results emphasized the suggestions of Henle (1962) in terms of errors in logical reasoning; and Berlyne's model of conceptual conflict best fit the data for both solution time and number correct. Even the Berlyne model was not completely satisfactory, and an attempt was made at intergrating an information processing model with the Henle (1962) and Berlyne (1957) conceptions to derive a theoretical system that handled all three types of item content for both number correct and solution time. Of some methodological and theoretical interest, it was suggested that solution time and number correct are not the interchangeable dependent variables that they have often been assumed to be, but rather for some problems, at least, they are positively correlated measurements.

Suggestions for further research investigating differential effects of training procedures and instructions on reasoning with varied item content, and
for investigating the test-retest reliability of solution time scores were made.

## Approved

Chairman, Thesis Committee
Date


# THE EFFECTS OF PREMISE CONTENT ON ACCURACY AND SOLUTION TIME IN SYLLOGISTIC REASONING 

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in partial fulfillment of the requirements
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To My Wonderful Wife

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## INTRODUCTION

While the logician has asserted "there are logical principles of psychology (as of every science), but there are no psychological principles of logic" (Windelband, 1961, p. 9), the psychologist must approach the application of logical thinking as an area relevent to his study.

Syllogistic reasoning is one special form of logical deduction which has been studied by the psychologist in his research on human cognitive processes. This paper will concentrate on the effects of premise content on syllogistic reasoning.

One of the earliest and most comprehensive investigations into variables affecting syllogistic reasoning was the Wilkins (1928) study. This author developed four different twenty-item tests (with alternate forms of each test); these four tests were approximately equated for logical structure. Logical structure refers to the four types of premises commonly called universal affirmative, particular affirmative, universal negative and particular negative. The basic differences between the four tests Wilkins studied were as follows: Test 1 premises dealt with familiar material; Test 2 premises dealt with symbolic material, e.g. all A is B; Test 3 premises dealt with unfamiliar and made up terms, e.g. all zygatropes are metathanes; and Test 4 premises dealt with what Wilkins called "suggestive" material, e.g. all metal is wet. Form 1 and Form 4 are of most interest to us, as these compare what might be called "true" or factual premises (input) with what might be called "false"
or unreasonable premises. In the suggestive items of the Wilkins study, subjects were required to perform reasoning operations with unreasonable premises. A sample problem from the suggestive items is as follows:

A11 Anglosaxons are English; all British are Anglosaxons; therefore
A. All British are English
B. All English are British
C. Some British are not English

Subjects were instructed to mark the correct conclusions with a (+) and the incorrect conclusions with a (-). Wilkins compared percent correct scores on these suggestive items with similar scores on the familiar items and concluded that familiar items were easier. Two critical difficulties in this study are apparent to the careful reader: 1 . Wilkins judged suggestive premises herself, and what might be "suggestive" to an advanced graduate student need not be equally so to her undergraduate subjects; and 2. her Form 1 and Form 4 scales were not exactly matched for logical structure, thus the effects of item content are confounded by unbalanced scales (Thistlewaite, 1950, has shown that "psychological" structure is an important variable in reasoning distortions). In addition to these design problems, little statistical analysis of the differences obtained between treatment groups was done in this early study.

Thurstone (1938) in his factor analysis of primary mental abilities used three types of syllogistic reasoning tests; his false premises test was composed of items similar to the following example:

A11 haystacks are catfish. A11 catfish are typewriters. Therefore all haystacks are catfish.

These items were judged by the student subjects either (+) for good reasoning or (-) for bad reasoning. Thurstone's second syllogistic reasoning scale was the "reasoning test," and it was composed of items similar to the one given below.

$$
\begin{aligned}
& \text { All sports are dangerous, and football } \\
& \text { is a sport. Therefore football is } \\
& \text { dangerous. }
\end{aligned}
$$

The final deductive reasoning battery of syilogism items was the "syllogism test," and this was designed to investigate reasoning with extremely monotonous material. All of the items in this scale involved Smith, Jones, and Brown.

The false premises and the reasoning test correlated .78 with each other in the Thurstone investigation, but the monotonous syllogism test correlated only .42 to .57 with these tests. From the complete factor analysis, a factor called "verbal relations" was extracted, including the false premises and the reasoning test, but not the monotonous material.

Janis and Frick (1943) found that graduate student subjects made more errors in judgments of the logical validity of syllogistic items with acceptable (agreed with) conclusions and invalid arguments than with unacceptable (not agreed with) conclusions and invalid arguments. In addition, when subjects disagreed with the conclusions, but valid arguments were given, more errors were made than in the "disagree-invalid" condition. These authors did not consider the premise content of: their items as Thurstone (1938), and Wilkins (1928) had, rather only the conclusions were of concern.

Lefford (1946) developed two matched syllogism
scales, one of "emotional" item content, and one of "nonemotional" content and compared validity judgments (among other things) for these two types of item content. He concluded that neutrally toned items were solved more correctly than emotionally toned items and that solving emotionally toned items first had a negative effect on later solution of neutral items. When neutral items proceeded emotional items, some subjects seemed to exhibit positive transfer on the later emotional items, but here Lefford is not too clear as this conclusion is based on score distributions and not on group means or other more accepted measures of central tendency. No statistical test and no group means are reported for these experiments, and thus these results must be open to review.

Morgan and Morton $(1943,1944)$ have reported several investigations of distortions in logical reasoning as a function of personal convictions. Similar to the work of Janis and Frick (1943), these authors find that the amount and direction of distortion in logical reasoning can often be related to personal attitudes. Thistlewaite (1950) has used this general "distortion" design with items of neutral and ethnocentric content, and in a well designed study confirmed that personal convictions clearly influence sensitivity to distortions in logical thinking.

Henle and Michael (1956) have summarized much of this previous "personal conviction influence" literature in their discussion and rescarch on the influence of attitudes on syllogistic reasoning. Using a multiple-choice test format, Henle and Michael replicated the Morgan and Morton ( 1943,1944 ) findings, but they then measured the subjects'
attitudes rather than inferring that attitude was the critical factor. Their results agreed with the Morgan and Morton findings, but their attitude measures indicated that attitude was not the critical factor in reasoning distortions. In fact, attitude loaded items were solved correctly slightly more often than symbolic items, thus Henle and Michael concluded that many subjects did not understand the task correctly. In a second experiment, subjects were given quite complete instructions in doing syllogistic reasoning, and significant gains in accuracy of reasoning for both types of material were found. Henle and Michael suggest that research needs to be designed to consider not whether attitudes influence reasoning, but how they influence the reasoning process.

Asch (1952) has discussed the interaction of attitude with fact and suggests that "what is needed is observation of reactions to facts that are compatible with one's established view and to facts that contradict it."

Henle (1962) has concluded that there are four basic sources of errors in syllogistic reasoning: 1. failure to accept the logical task; 2. restatement of the premises; 3. omission of a premise; and 4. addition of a premise. Thus Henle sees errors not as a function of logical faults, but rather due to the lack of acceptance of the task as designed. If this interpretation of errors is correct, it implies that more errors would be made with material that could be easily misread or misunderstood by the subjects. This hypothesis could be tested with appropriately designed premise material; for example, items with one truc or familiar premise and one false or unfamiliar premise should be more susceptible to misreading or premise restatement than either both true premises or both false premises material.

Wilson (1965) has investigated the effects of "competition" instructions, defined in terms of public reporting of individual subjects scores, on syllogistic reasoning, and some of his findings are of direct interest here. Wilson used items from the Ruch, Warren, and Gray (1963) workbook, and his results indicated that "biased" items took longer to solve and were solved less accurately than familiar items. These results must be held somewhat questionable due to the incomparability of many of the items for logical structure. It should also be noted that subjects simply indicated correct or incorrect for each item, and thus the actual reasoning task was very directly related to the single conclusion presented. Another, if not more reasonable, procedure would have been to have subjects select the correct conclusion from a number of alternatives.

Frase (1966), in the most recent published investigation in the area of syllogistic reasoning and belief variables, found that error and solution time scores were systematically influenced by varying conclusion statements at three levels of semantic differential incongruity.

This summary of the available research in the area of syllogistic reasoning with varied material points out some clear gaps in the experimental literature. While we have some evidence that familiar material is easier than "suggestive" material (Wilkins, 1928; Wilson, 1965) and nonemotional is easier than emotional (Lefford, 1946), neither of these conclusions is based on tests which have been carefully balanced for logical structure, or in case of the Wilson (1965) material, for item length. The work
of Henle (1962) and Henle and Michael (1956) has shown that attitudes may influence reasoning, as some of these earlier experimenters concluded, but the unanswered question is how the reasoning process is affected by varying item content.

McGuire (1960) has shown that subjects' reasoning processes correspond to a logical model based on the structure of the syllogism. In his research, he had subjects rate statements on a truth-falsity scale from 0 (completely false) to 100 (completely true); these statements were both premises and conclusions to syllogistic arguments, and when subjects received information designed to change the truth-falsity rating of a conclusion, the appropriate changes in the rating of the premises leading to that conclusion also took place. Johnson (in press) has covered much of this previous research in his paper on reasoning and logic, and he concludes that while a logical model of human reasoning is not perfect, no other model works so well.

In attempting to analyze the effects of bias on logical reasoning, we should re-examine the work of Wilkins (1928) and Lefford (1946). As Wilkins admitted (p. 15), some of her suggestive items were not interpreted by her subjects as she had designed them to be interpreted; and Lefford (1946) also developed his emotional items based on his a priori judgment of their emotionality. On close inspection, it might appear that his emotional items could also be considered untrue or half-truths. In reviewing these items, this experimenter had subject:s scale the truth-falsity of each premise from the Lefford tests on a scale from one to seven. The nonemotional items
had a mean premise value of 2.31 ( $\mathrm{SD}=1.77$ ) and the emotional items had a mean premise value of 3.97 ( $\mathrm{SD}=2.01$ ) ; this difference in scaled truth-falsity of the Lefford premises was statistically significant ( $\mathrm{t}=3.37$, $\mathrm{p} .<01$ ); and it suggests that the emotionality factor which Lefford attempted to study was confounded by varying truth-falsity of his emotional and nonemotional items.

REASONING WITH TRUE AND FALSE PREMISES
Reasoning with premises of varying truth-falsity, it has been asserted, occurred in the Lefford (1946) study, the Wilkins (1928) study, and the similar Wilson (1965) research. Reasoning with this type of premise material could be looked at from at least two theoretical positions: 1. the belief-disbelief theory of Rokeach (1960); and 2. the later information processing approach, typified by the work of Suedfeld and Hagen (1966) and Schroeder, Driver and Streufert (1967). Both of these theoretical positions lend themselves to treatment of the question of reasoning with material of different types.

Rokeach (1960) presents a model of cognitive structure called the belief-disbelief system, and he asserts that the belief system is a relatively well interconnected and organized structure as compared with the disbelief system. Rokeach (1960, p. 33) defines the belief system as representing "all the beliefs, sets, expectancies, or hypotheses...that a person...accepts as true...." The disbelief system "is composed of a series of subsystems rather than merely a single one, and contains all the disbeliefs...a person at a given time rejects as false." While Rokeach's major concern is with
individual differences in these belief-disbelief systems, for the cognitive theorist they present a model which might be tested in some general way. False premise sy1logisms could be considered disbelief system statements and true premise syllogisms belief system statements; from the general Rokeach model, the disbelief statements would be harder to reason with (take more time) than the belief system statements, but no clear prediction as to errors in reasoning can be made from this theoretical model.

The more recent information processing theorists consider information complexity to be the critical environmental variable (Suedfeld and Hagen, 1966); this complexity is determined by: 1. information load; 2. information diversity; and 3. rate of change of information. Many of the workers in the area of information processing approaches to cognition have discussed categories or codes used by the subject in integrating new information or perception (Bruner, 1957a; 1957b; Wallach, 1958). If the true premise material can be considered analogous to available, well used categories, while the false premise material represents poorly used or unavailable categories, it is not to difficult to consider false premises as a relatively high information input load, and a relatively diverse input load as compared to reasoning with true (familiar) statements. Longer total solution time should be required for reasoning with false premises as compared to true premises; again, this model offers no insight for reasoning accuracy.

Berlyne (1957) suggests that "conceptual conflict" may be produced as a function of the conceptual incongruity of the false material (that is, a conflict between learned
symbolic response), and that this conflict produces a drive reduction process leading to behavior (search for knowledge). The behavior or search for knowledge would take the form of the active relating of the unfamiliar (false) premises into a coherent argument. Consequently, we might expect more time to be involved in solving false items than true items, but here the implication exists that the extra time should lead to more correct solutions to the false items.

In an exploratory study by this experimenter using syllogisms with true and false premises, some evidence was obtained that false premises were encoded (or read) more slowly than true premises, and some indication was found that false items were gotten correct at least as often as true items. This current study will follow up these findings and attempt to further compare reasoning with true and false premises in a larger sample of subjects and to further obtain data for subjects reasoning with syllogistic arguements composed of one true and one false premise. Thus three test forms will be developed, identical in logical form and word lenth, but differing in specific item content: 1. all true premises (True or T) ; 2. all false premises (False of F); and 3. one true and one false premise in each item (Mixed or M). From the exploratory study, and the previous work in this area, the following hypotheses can be generated and tested:

For Number Correct
$\mathrm{H}_{1}$. Mixed items will lead to more errors (Henle,
1962).
$\mathrm{H}_{2}$. False items will have fewer crrors than true
items (from exploratory study).

For Solurion Time
$\mathrm{H}_{3}$. False items will take longest; this prediction is based on both theory (Rokeach, 1960; Suedfeld and Hagen, 1966; Berlyne, 1957) and earlier data (Wilson, 1965; and the exploratory study).
(Note: No difference can be predicted in solution time between the true and the mixed items).

For Transfer Effects
$\mathrm{H}_{4}$. An interaction between order of testing and true and false item content is predicted for solution times. Based on the Lefford (1946) study of errors, solution times should show a positive transfer from the false-then-true order, while the true-then-false order should show no significant transfer benefits. This hypothesis is based both on the exploratory study and an einstellung notion (Schulz, 1960).
(Note: No effects of presentation order on number correct can be predicted, for no evidence indicated differential transfer on the exploratory study, and Lefford's interpretation does not appear to be soundly based--never replicated).

A preliminary scaling of the premises used in the three test forms was done to insure that the subject population actually interpreted the material as it was designed. Thus a check on the experimenter's a priori judgment of the item premises was made.

## METHOD

Subjects: Subjects were undergraduate psychology students at Michigan State University during the Winter and Spring 1967 terms; a total of 89 subjects participated in the scaling of the premises for truthfalsity, another 99 subjects participated in Experiment I (randomly assigned to conditions), and 24 subjects participated in Experiment II (randomly assigned to conditions).

Material: The materials used in the premise scaling for truth-falsity consisted of two separate scaling batteries (Form 3 has 117 items and Form 4 has 109 items). Subjects used IBM 10-choice answer sheets to record scale values for each statement, and the Michigan State University Test Scoring Office provided a complete frequency count for each statement directly from the IBM answer sheets. These materials may be found in Appendix A.

In Experiment I, three forms of a 27-item syllogism test were developed. Similar to the technique of Wilkins (1928) and Lefford (1946) these test forms were designed to vary in the truth-falsity of their premises--but the truth-falsity of these statements was also judged by a sample of subjects. Form I of the test was composed of all true premises; Form IV all false premises; and Form IM items had one true premise and one false premise. No attempt was made to match all the items in these tests for item length, logical structure, or logical conclusions, though 15 of the 27 items are matched for structure and length and represent matched test forms differing in truth-falsity. These tests and their IBM answer sheets
may be Eound in Appendix $B$.
In Experiment II, subjects were presented only 10 of the 15 matched items from Experiment $I$ which were further selected to equate the three test forms for word length. Table 1 shows the comparison for word length for the three scales.

Table 1
Mean Length and SD of True, False, and Mixed Reasoning Scales Used in Exp. II

|  | True | Mixed | False |
| :--- | :---: | :---: | :--- |
| $\overline{\mathrm{X}}$ words $/$ <br> item <br> SD | 41.1 | 41.1 | 40.9 |

These three forms of syllogistic reasoning tests are identical for syllogistic structure, and each form has three indeterminate items (非 $4,8,10$ ) and seven determinate items (all seven remaining). For presentation to the subjects, items were typed separately on standard 5 x 8 cards for use in the Johnson Serial Exposure Box.

An example of an item from the "True" premises scale is as follows:

Varsity football is a very popular sport here at MSU. Popular sports have large crowds.

1. Varsity football has large crowds here at MSU.
2. Varsity football is popular at Notre Dame.
3. MSU is a first-rate academic institution.
4. John Hannah likes football.
5. None of the above.

The item from the "False" premise scale matched with the above item for logical structure was as follows:

Physics is the most popular course of study here at MSU. Popular courses of study are very easy.

1. Physics is very easy here.
2. Elementary Education is easier than Physics.
3. Physics is very difficult here.
4. Physics students are very intelligent.
5. None of the above.

The item from the "mixed" premise scale matched to the two proceeding items for logical structure was the following:

Varsity football is a very popular sport here at MSU. A11 popular sports have very small crowds.

1. Varsity football here has large crowds.
2. Varsity football here has small crowds.
3. Varsity football here is not very popular.
4. Varsity football here provides much income for the university.
5. None of the above.

Appendix C lists the items from the original 27
item tests which were selected for use in both the 15item Experiment $I$ analysis and the 10 -item Experiment II analysis.

Individual subject's records for solution time and choice, in Experiment II, were kept on a standard record sheet developed for this purpose, and this can be found in Appendix $D$.

Apparatus: In Experiment II, subjects were presented individual test items with the Johnson Serial Exposure Box. This apparatus allows measurement of premise encoding or reading time, conclusion selection time, and conclusion choice; and it has been described elsewhere in the literature (Beech, 1964 ; Johnson, 1962).

Procedure: For the premise scaling task, subjects
were given the scaling batteries in a group testing situation of from $4-20$ subjects; these were administered either by the experimenter or by regular teaching assistants during class time. The following instructions were given for this task:
"You are to read the following statements and rate or score them by marking on the accompanying IBM answer sheet a number from one to seven on the scale which you will be instructed to use.

These statements may vary from one end of the scale to the other; your own judgment is the best answer. A statement neither one way or the other or indeterminate should receive a score of four.

Here is the scale you are to use--the number one end of the rating scale is the completely true or valid end; the number seven end is the completely false or invalid end. You are to rate each statement for its validity or truth-falsity.

Rate each statement on this scale, work as rapidly as possible, but make sure you do not lose your place on the answer sheet.

The IBM answer sheets were then scored for a frequency count for each item, and each item received a truth falsity value based on a semi-interquartile range of $\pm$. For example, the following distribution might have been obtained on an item:

| Scale Value: | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Frequency | $2 \%$ | $8 \%$ | $14 \%$ | $40 \%$ | $11 \%$ | $15 \%$ | $5 \%$ |

For this hypothetical item, a scale value of 4 would be assigned, for $\pm 1$ from 4 includes at least fifty percent of the distribution of ratings. This survey scaling of the item premises was used to verify the a priori development of the true and false premise syllogism tests, and to insure that items in Experiment I and II did
differ significantly and consistently on the truth-falsity variable between the three test forms.

Experiment $I$ was designed to compare tests with three types of item content in terms of number correct. Al1 subjects were given the following instructions by the experimenter:

You will be given a series of arguments or statements from which conclusions may be drawn. You are to choose the correct logical conclusion for each argunent or set of statements from the alternatives listed. If none of the conclusion statements is logically correct, you would select the "none of the above" alternative. Do not make any markes in the test booklet please.

Work rapidly, but do not rush carelessly through the material.

Answers were recorded on IBM answer sheets, and tests were scored by the Michigan State University Test Scoring Office.

In Experiment II, the principle interest was the collection of data on total solution time for the three types of item content. Subjects were tested in individual testing sessions and randomly assigned to conditions; each subject worked two ten-item syllogism tests in one of the following orders: TF, FT, MT, or MF.

This treatment design was used to provide two different comparisons: 1. analysis for differences between the three test forms for both number correct and solution time when items have been carefully selected for word length and logical structure, but differ in truth-falsity; and 2. analysis for relative transfer effects between the true-then-false and the false-thentrue order of presentation. Eight subjects were used in each treatment order.

Originally it was decided to eliminate any subject with prior training in syllogistic reasoning, and one subject in the initial 24 was rejected when postexperimental questioning revealed that he had received training in syllogistic reasoning quite recently.

Each subject in Experiment II was given the following instructions by the experimenter:

Here is what we will do in this experiment; I will present items similar to the one on this sheet of paper (show subject sample item) with this apparatus (show subject where item will appear in window).

Sample item: All patriots are loyal. Some Frenchmen are not loyal.
a. Some Frenchmen are not patriots.
b. Degaulle is a French patriot.
c. Most Frenchmen are loyal.
d. Brigitte Bardot is a very 1oyal "Frenchman."
e. None of the above.

You are to use the first two statements you are given as your background information; these will appear in the left hand window of the box when we begin. After you have read and understand the material on the left, flip the toggle switch (point to switch) to your right and carefully examine the statements you see there. If one of the given statements is a logical conclusion or deduction based on the background information you have been given, press the button on the box panel corresponding to that selection; if no alternative is correct, press button 非5. If after examining the conclusion alternatives, you desire to reread the background information, you may do so by returning the toggle switch to your left. You are in complete command of how long you spend examining each part of the problems you will be working on. Do you have any questions?

The inter-item presentation interval was approximately 30 seconds, and the experimenter gave no signal that after the first 10 items had been completed a second test was being given. All tests were administered in a standard order of presentation of items within tests, and the experimenter recorded premise reading time, conclusion selection time, and the alternative selected on the individual subject's record sheet.

The examination of the truth-falsity scaling of the premises used in the test forms to be compared in Experiment I and II indicated that the premises assumed by the experimenter to be false and those assumed to be true were so interpreted by the subjects. Using the mean scale value for the two premises in each item, every item in the true premise battery had a scale value from $1-3$, while every item in the false premise battery had a scale value of from 5-7.

Effect of Premise Content on Number Correct
From Experiment I, the results with 27 -item scales which differ in truth-falsity, but are not equated for logical structure, may be found in Table 2.

Table 2
Mean Number Correct by Premise Content, Exp. I, 27 -Items

|  | Mixed | True | False |
| :--- | ---: | ---: | ---: |
| $\overline{\mathrm{X}}$ | 13.94 | 17.06 | 19.12 |
| SD | 5.63 | 2.15 | 3.08 |

Table 3 summarizes the analysis of variance for any overall differences in the effects of the three types of tests.

Table 3
ANOV for Total Score on 27 -Item Tests

| Source | S.S. | df | M.S. | F | p |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Tests <br> Error | 449.2 | 2 | 224.6 | 14.27 | .001 |
| Total | 1511.2 | 96 | 15.7 |  |  |

The differences between the means for the groups (shown in Table 2) were analyzed with ordered $t$ tests, and each mean is significantly different from the next in the series (between $M$ and $T, t=2.94, p<.001$; between $T$ and $F, t=3.12, \mathrm{p}<.001$ ). ${ }^{1}$

The analysis of the effects of premise content on number correct is confounded in the 27 -item scales by the effects of items unmatched for logical structure. A second analysis on the above data can be made on the 15 items in each of the scales which have been matched for logical structure. These 15 item subsets of the original scales may be compared for mean number correct with equated sets of items, and Table 4 summarizes this comparison.

$$
\text { Table } 4
$$

Mean Number Correct by Premise Content, Exp. I, 15-Items

|  | Mixed | True | False |
| :--- | :---: | :---: | :---: |
| $\overline{\mathrm{X}}$ | 7.88 | 8.88 | 10.39 |
| SD | 3.39 | 1.30 | 1.80 |

These results for matched scales were analyzed for overall differences, and Table 5 gives this analysis of variance.

1. Duncan's Multiple Range Test corroborates these results--between M and $\mathrm{T}, \mathrm{p}<.01$; and between T and $\mathrm{F}, \mathrm{p}<.01$.

Table 5
ANOV for Total Score on 15 -Item Tests

| Source | S.S. | df | M.S. | -F | p |
| :--- | :--- | ---: | ---: | ---: | :--- |
| Tests | 105.84 | 2 | 52.92 | 9.78 | .001 |
| Error | 519.02 | 96 | 5.41 |  |  |
| Total | 624.86 | 98 |  |  |  |

Here, ordered $t$ tests show that the small difference between the mixed premise test and the true-premise test does not quite reach an acceptable level of statistical significance ( $\underline{t}=1.61, \mathrm{p}<.07$; one-tailed), but the difference between the false items and the true items is still significant ( $\mathrm{t}=3.87, \mathrm{p}<.001$; one-tailed). ${ }^{2}$

In Experiment II, ten-item, well matched scales were developed from the items used in the Experiment $I$, 15-item analysis; these results might not be expected to be identical to those of Experiment $I$ due to differences in instructions between the two experiments. In addition this data is based on only eight subjects per group and thus the sample sizes between Experiment I and II are clearly different.

Table 6
Number Correct, Experiment II, 10-Item Tests

|  | Mixed | True | False |
| :--- | :---: | :---: | :---: |
| $\overline{\mathrm{X}}$ | 6.50 | 7.375 | 7.375 |
| SD | .71 | .91 | .91 |

2. Duncan's Multiple Range Test obtains exactly similar results between $M$ and $T(p<.07)$, and between $T$ and $F(p<.01)$.

Table 7 gives the analysis of variance for overall differences in this data.

Table 7
ANOV for Total Correct on Exp. II, 10-Item Tests

| Source | S.S. | df | M.S. | F | P |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Tests <br> Error | 4.08 | 15.75 | 21 | 2.04 | 2.72 |
| Total | 19.83 | 23 |  |  |  |

Upon close inspection, the results in Table 6 show absolutely no difference between the true and false premises, while a one-tail test between the mixed premises and the true premises is significant at $p<.05$. $^{3}$

Though no large differences exist between the three groups in Table 6, there are basically two types of items used in each scale: 1 . invalid items for which the correct response is "none of the above," and 2. valid items for which a content statement is the correct conclusion. Other investigators have broken these types down for separate analysis (Janis and Frick, 1943), and the present data may be examined more closely for where errors are made by using this division. Table 8 gives the summary of errors when this separation is made.
3. Duncan's Multiple Range Test shows no significant difference between the $T$ and $F$ material, and the difference between the M and T items has a $\mathrm{p}<.07$.

Table 8
Errors separated by Item Type and Premise Type

|  | Mixed | True | False | Total | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Invalid | 22 | 15 | 15 | 52 | $74 \%$ |
| Valid | 6 | 6 | 6 | 18 | $26 \%$ |
| Total | 28 | 21 | 21 | 70 | $100 \%$ |

A Chi-square analysis for error distribution indicates that invalid items account for significantly more errors than valid items as Table 9 shows.

Table 9
Chi-Square Analysis for Error Distribution

| Item Type |  | Percentage Errors |  |
| :--- | :---: | :---: | :---: |
| Expected | Observed |  |  |
| Invalid (3 items) | $30 \%$ | $74 \%$ |  |
| Valid (7 items) | $70 \%$ | $26 \%$ |  |
| $\chi^{2}=63.4, \quad$ p<.001 |  |  |  |

For the analysis of transfer between the true and the false test forms, Table 10 summarizes the results for number of errors.

Table 10
Number of Errors on Items in T and F Scales by Position

| Test Type | Position | Position 2 |
| :--- | :---: | :---: |
| True | 21 | 17 |
| False | 21 | 17 |

Though overall transfer effects for the two premise types are equal, this result is produced by opposite
effects on valid and invalid items in second position.

Effect of Premise Content on Solution Time Experiment II was also concerned with the measurement of solution times for these three different truth-falsity content syllogism test, and Table 11 gives the means and standard deviations for solution time per item in seconds for the three test forms.

Table 11
Summary of Solution Times in Seconds for Experiment II

|  | Mixed | True | False |
| :--- | ---: | ---: | ---: |
| $\overline{\mathrm{X}}$ | 18.54 | 23.24 | 27.91 |
| SD | 6.08 | 3.68 | 4.19 |

Table 12 gives the analysis of variance summary for the overall differences between the groups on solution time.

Table 12
ANOV for Solution Time in Seconds on Three Test Forms

| Source | S.S. | df | M.S. | F | p |
| :--- | :--- | ---: | ---: | :--- | :--- |
| Tests <br> Error | 350.81 | 2 | 175.40 | 4.06 | .05 |
| Total | 905.87 | 21 | 43.14 |  |  |

A two-tailed $t$ test between $M$ and $T$ premises does not reach acceptable statistical levels ( $\mathrm{t}=1.80$, $\mathrm{p}<.20$ ), but the predicted difference between $F$ and $T$ is
statistically significant (one-tailed, $t=2.11, \mathrm{p}<.025$ ). ${ }^{4}$
In comparing the true and false tests for transfer effects in solution times, Table 13 summarizes the effects of test order.

Table 13
Effects of Presentation Order on Mean Solution Time for $T$ and $F$ premise material

| It $\in$ Type | Position 1 | Position 2 |
| :--- | :---: | :---: |
| True | 23.23 sec. | 19.10 sec. |
| SD | 3.68 | 3.29 |
| False | 27.91 sec. | 22.70 sec. |
| SD | 4.19 | 7.35 |

Table 14 gives the summary of the analysis of variance for this data, and it should be noted that this design uses a repeated measures analysis in the computation (Winer, 1962).

Table 14
ANOV Summary for Comparison of Position Effects on $T$ and F Premise Syllogistic Reasoning Times

| Sources | S.S. | df | M.S. | F | p |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Between S ${ }^{\text {s }}$ |  |  |  |  |  |
| Order | 2.68 | 1 | 2.68 | N.S. | -- |
| Error | 399.41 | 14 | 28.53 |  |  |
| Within Ss |  |  |  |  |  |
| True vs. |  |  |  |  |  |
| Order x |  |  |  |  |  |
| T-F | 177.90 | 1 | 177.90 | 25.23 | . 001 |
| Error | 98.63 | 14 | 7.05 |  |  |

4. The more conservative Duncan Multiple Range Test shows only the False premises significantly longer than the Mixed ( $\mathrm{p}<.05$ ).

When the interaction between order and true and false premise syllogisms is further investigated, the comparison between false items first versus second on mean solution time yields no statistically acceptable significant differance ( $t=1.66, p<10$, one-tailed), but there is a significant difference between the true items as a function of position ( $\mathrm{t}=2.21, \mathrm{p}<.025$, one-tailed). It should be noted here that both types of items appear to be solved more rapidly in second position, but the false premise material has a much larger variance, so the statistical significance is reduced for this comparison. No comparison was made in terms of validinvalid items within each premise type, as examination of the solution time scores indicated that the validinvalid dimension did not affect time scores.

## DISCUSSION

These experiments stem very closely from the earlier work of Wilkins (1928), Janis and Frick (1943), and Lefford (1946); and they elaborate on some more recent studies by Frase (1966) and Wilson (1965).

Earlier investigators attempted to compare syllogistic reasoning with items of differing content, but many of these proceeding experimenters were plagued with poorly constructed tests. The results which have been presented here are based on tests which are very well-balanced for logical structure and item length. In addition, the premises used in the actual tests were scaled for truth-falsity by subjects from the same general population that would be working on the tests later. Thus the items in the different forms of the tests differ in truth-falsity according to the subjects own scaling--not just a priori scaling by the experimenter.

In Experiment I, both of the analyses which were presented show that mixed premise syllogisms were more difficult than true premise syllogisms which were more difficult than false premise syllogisms (in terms of number correct). These results are not the same as those obtained for premises which differ on "emotional" content (Lefford, 1946), nor do they conform to the work with "familiar and biased" premise content (Wilson, 1965). These items present the subject with the task of finding "a logical conclusion or deduction" from among a number of alternatives, thus the general format of the task separates it from the earlier studies; but in addition
the use of true and false premise material can be sharply divided from the work with attitude laden premise statements. As Henle (1962) has pointed out, errors in syllogistic reasoning may often be a function of failing to understand the task, and her own research indicates that with adequate instruction subjects will do equally well on various types of item content (Henle and Michael, 1956). In this experiment, subjects are told to use only the background information which they are given in selecting a logical conclusion--no statements about the validity of the conclusion reached are made, and thus with the false premise material subjects may be easily able to separate the material given them from all their background biases and reach a logical conclusion fairly accurately. Working with the false premises, as Berlyne (1957) has implied, might produce conceptual conflict or arousal which would lead to greater accuracy. In addition the true premises material has what might be called a "factual conclusion acceptance tendency" which means that subjects tend to accept a conclusion that is not logically correct if it is correct factually. This same tendency is not exhibited on items that have no factually correct alternatives (as judged by the experimenter) to select from, and thus the false items are not so susceptible to what Henle (1962) calls the "failure to accept the logical task." When we examine the results for the mixed premise material, we can expect to see the largest variance in this group due to very low scores by subjects who are in Henle's terms "restating a premisc." Exactly these results are obtained, and the relatively large number of low scores so supress the mean number
correct for this group that it is significantly lower than the other groups. The fact that the mean for the mixed premises is as high as it was ( 7.88 for the 15 item test, Experiment I) appears to be due to a few high scores; these items should produce some scores similar to the false premise material for subjects who are carefully working through the items and find the test challenging in the same manner as the false premise material.

In Experiment II, ten items from each scale were further selected to be very carefully equated for word length as well as logical structure. While the analysis for number correct or number of errors tells us only that the mixed premise test is harder than the true or false premise items, the real insight comes from inspecting the solution times for the varioustypes of material. The order for solution times follows exactly from that for the number correct in Experiment I. The false premise items take significantly longer than the true premise items which take longer than the mixed premise items, and this confirms $\mathrm{H}_{3}$. If we consider solution time another measure of item difficulty, then the false items are more difficult than the mixed premise items. But perhaps a more insightful interpretation might be in terms of information theory, for the false premises carry a considerable information load and thus they should require a relatively long encoding time and solution time, but the true premise material should be relatively rapidly encoded because the information load with familiar information should be comparatively low.

Mixed premise material, if Henle's suggestions about errors is correct, would be encoded quite similarly to the familiar material with one (the false premise) misperceived. From the information analysis for false material in terms of new information, we might conclude that this newly encoded material would be relatively free from habitual response patterns, and consequently the logical relationships between just the material presented would be considered by the subject in selecting the correct conclusion. With the true premise material, subjects may fail to use just the information given in coming to a conclusion and select a true statement, but not a valid conclusion. There appears to be no psychological reason why the mixed premises material should have a shorter solution time than the true premises material, and the two-tail test shows no statistically acceptable difference. With a larger sample, this small observed difference might well disappear.

The results of the analysis of the transfer effects between true and false premise material does not accord with the results for emotional and nonemotional
syllogisms (Lefford, 1946). Lefford's discussion of the ascendance of the emotional over the rational lacks sound replication with his own material, and with these true and false items, the overall transfer for number correct was identical for both treatment orders. In comparing the effects on solution times, a very interesting result obtains, for false items transfer positively to true items (comparing true items first with true items second, $t=2.21$, $\mathrm{p}<.025$ ) while the effect of true items is negligible ( $\underline{t}=1.66, \mathrm{p}<.10$ ) ; this data confirms $\mathrm{H}_{4}$. Here an
interpretation in terms of einstellung seems quite appropriate, for subjects working with false items adapt to encoding quite unusual information and thus may be said to have quite "open" cognitive systems. Subjects working true items first adapt to encoding familiar information, and the transition to false premise material may be somewhat difficult. This difference between transfer results may be somewhat of an artifact though, for the difference between the false-premises-first and false-premises-second barely misses acceptable statistical significance (false premises material has relatively large variances for solution times). A larger sample experiment might find equal facilitation for both treatment orders, and thus this data should be taken only as tentative, and more conservatively due to "warm-up" and familiarity with syllogistic reasoning in general.

In terms of variance in solution times, false premises had a relatively large variance as compared to true premises. This might be a function of differential category accessibility for the false premises. All subjects would be equally familiar with true premises and have roughly similar category development for handling this type of material, but false premises would be handled by much less frequently used categories. The availability of false premise categories would be quite variable across subjects, and thus greater variability would be expected on these items. Mixed premises have the largest variance for solution time, and this might well be a function of the two types of categories that each item involves. Subjects who correctly encode the
premises and then search for a conclusion find the conclusion quite rapidly, while subjects who misread the premises and then search for a conclusion may not find any conclusion that appears to fit "their" premises. If no conclusion is immediately found, a further search or re-reading of the premises may occur, and thus some subjects might be expected to have very long solution times.

The Chi-square analysis for errors as a general function of valid or invalid items also lends some support to Henle's (1962) suggestions of errors as resulting from a lack of task acceptance. Invalid items account for a large percentage of the total errors made, and this appears to be a function of the difference between correct "psychologically" as opposed to correct logically. Subjects select content statements as logical conclusions when the correct logical choice is "none of the above," and this occurs most frequently with true premise material. This suggests that subjects may have difficulty in restraining the basis of their decisions only to the information given.

In terms of theories, it would appear that the Berlyne (1957) conceptual conflict model handles all the data for both time and number correct, but even this model needs the suggestions of Henle (1962) on errors as a function of misperceived premises to fully handle the mixed premises results. No single theoretical formulation fully encompasses this data, and contrary to many other investigations, these two dependent variables do not seem to be measuring the same factor--difficulty. The relationship between number correct and solution time
across the three test forms suggests a positive relation in contrast with time-accuracy relations in other reasoning problems (e.g. anagrams, Johnson, 1966). Future research in this area could further compare the positive relation between number correct and solution time as two separate dependent variables in reasoning problems.

Further investigations in reasoning with various types of item content might profitably investigate the effects of training procedures on errors and solution times for different item content. The test-retest reliability of the solution time scores might be examined, and the effects of various instructions examined in terms of information processing speed for different types of material (e.g. "work these reasoning problems as fast as possible"). The effects of the different item content on arousal might be studied by measuring GSR during the reasoning process.

## SUMMARY

This investigation was concerned with the effects of true premise content, false premise content, and mixed premise content on logical reasoning scores for both accuracy and solution time. Three test forms were developed with items of differing truth-falsity content, but matched for logical structure. In contrast to the development of earlier scales, the truth-falsity of each premise was scaled by a sample of subjects, rather than only by the experimenter.

Experiment I compared the three test forms for number correct with a sample of 99 undergraduate students randomly assigned to test forms. In support of the hypotheses, the false items were found to be easiest, then the true items, and then the mixed premises items.

Experiment II compared the three types of item content for total solution time with 10 -item scales matched for word length. A total of 24 subjects were individually tested in this experiment with the items presented with the Johnson Serial Exposure Box. In terms of total solution time, false items take the longest, then true items, and then mixed premise items; this supported $H_{3}$.

A sub-comparison made in Experiment II concerned the relative transfer effects of the true-then-false presentation order as compared to the false-then-true order. For number correct, the transfer for both orders was identical, but the false-then-true order significantly reduced the solution time for the true
items, winile the true items did not significantly reduce the solution time of the subsequent false items. This result supported $\mathrm{H}_{4}$.

The discussion of the results emphasized the suggestions of Henle (1962) in terms of errors in logical reasoning; and Berlyne's model of conceptual conflict best fit the data for both solution time and number correct. Even the Berlyne model was not completely satisfactory, and an attempt was made at intergrating an information processing model with the Henle (1962) and Berlyne (1957) conceptions to derive a theoretical system that handled all three types of item content for both number correct and solution time. Of some methodological and theoretical interest, it was suggested that solution time and number correct are not the interchangeable dependent variables that they have often been assumed to be, but rather for some problems, at least, they are positively correlated measurements.

Suggestions for further research investigating differential effects of training procedures and instructions on reasoning with varied item content, and for investigating the test-retest reliability of solution time scores were made.

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SHT? ST SCLLITG NOR-m
Inotruci{ons: You aro to read tho following stetoments and rate or seore inen
        by narging on the accompanying IEN ansver sheot a numbr from
        oro to sovon on the scalo which you have bean insurueted to use.
        Thaco statowants may vary from ono end of the sceld to the otinor:
        your own jucgenont is the best munwain A Etaternot moithor me
        wey or the othor or indatomminoto should racoive a score of fous'o
        Do you hurs any guoctlons?
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Reting Soulo For ill tho Following Itmon


Voo this scale for enoh of tho following iteme：
1．Good citizons taly advantage of their privilego of roínge
20 Foctball is a vory popitar sport here at Ksuo

4．All cats are memals．
5．Triangles are mombers of a class of geonotrical figuros which aro called plane figures．

6．All popular music ia playod on tho radion
7．The Rappocouojert Comittee reported that all toacherg who are Comunista are members of the Tarilars！Uniono

Co．Some prychologiste study rat behevior．
9o No politician expocts to remain in office forevoie
10．Evaryono agrees that all unnecessary evils ghould be avoided if posaible。
11．All enomies of a governmont are justifiable ropressed by any masures that govermont may consider necesseryo

12．If a porson is a momber of Phi Boia Kappa，he must be a collego giaduateo
i3o If the Soviet government favored capitalism，it would want poace。
14．Varaity soccer is more popular that varsity baskiball hsre at MSU。 CHECX TO MATE SURE YOU MAVE JUST FINTSHED ITEM 44 ON THE IBM SHEETI：！

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                            O-.% }
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Or, { m-rc1T Z\because: O
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 branch of mathematics．

Z． 6 All of Australia ie surrounded by woter．
27．Policies which thwart our national wollinging should be avoided at all costs．
38．It has beon found that all glass is unbramabie。
39．The bost indication of good hesith fa living t．0 a grect old aga．
40．Slavery was an inefficient form of labor due to the lack of personal ingontive。
41．Some trucks traval underwator。
42．The works of Leonardo da Vinci are all great clessical mesterpiecesn
43．Birth control is opposed to natural morality because it interferes with man ${ }^{p}$ natural instinct to reproduce。

44．Some men run fastor then the spaod of sound，
45。 If the material of which a vessel is construcred is lighter than water，then the vessal will float．

46．Any land area that is surrounded by wator is on isiand（or continant）。
47．Only if a government totaily diaregarda the best interesta of ita common poople can it coneoivably enter into any kind of frionily relations with tho Communists。

48．All servicemen in Viet Nam are happyo
49．Philosophers are all human．
50．War times are prosperous times．
51．All popular music is highly acciaimed by oxports as materful artistryo
52．Some doctors（ $\mathrm{MoD}_{0}$ ）are modical school flurimouta＂
53，All whalos live in water．
54．All Cormunists have radical ideas，
55．No Communiata are ideaifiats．
56．All members of the finaico comittee ere nombers of the executire conmiteoo
57．The reality of any phenomenon 13 eatabisied by scientific invogtigation and treatment．

Then Go On To The Nert Page ：！！！1！！！！
I'age is

Remamber that you are rating these statoments on tio following soaie：


53．All mammals have toetho
590 Fish can only live in an a uoous modium bocause of tioir physicei neituxe。
60，hom without personai ambition are freo from arrognos of maner．
61．Ali cats hunt eiephants．
62．Insects are charactorized by six paired，fuinted appondagos which are attachod to ths thorax，

63．Ali peace sottlononts winch 0.0 to be lasting gettloments nust satigfy both ejdens
64n Some studies of rat behavior are trivial．unimportant rasoariono
65，Varaity basketball is more popuiar tinan varaity fcotlail here at viun
66．Careful study by econoriats hes revegiod tinat if the cost of production of a comodity is reduced，it cones into groater cemand．

CTo If the wish of the majority of the inhabitants of a territory is considered in the transfer of territory from one cointiy to anothorg thon it is a rightinul trangfer。

68．Some paycho？ogiats are＂more intolligent＂then practically anybodyo
69．A11 mombers of tho Lansing Politicai Club being conscicus of their civic dutiogs are good citizeneo

70．War is a situation in which man must mairs the supreme choice botweon life and death．
71 Al Radio music is quito entortainingo
72．All dictators expoct to remain in office forevero
730 Autorobilo accidonts which threaten our ifves evory day certainly are unnoces：3ary evilsn

7\％The German Jews ware onamies of the Mazl governmento
7．$\varepsilon$ Only idiots study hard for their classes．
$75_{3}$ The Soviet goverment does not favor capitalism。
Tir All strong and hoalthy poonlo aro much a ove averare in intelifgonco．
$7 \%_{0}$ Any pla e figure which 18 mede up of throe sides and tinrosincluded onglos is a triancle。

Rewnen，You are rating these statemonts on the following scales


Fio All wars aro wrongo
En．Iverything worth reading should be given away fioo．
El All the laws of science are established through a procoss of inductive reasoning． Gin Marriage between peoplo of difforent races is contrery to biological principloso 23．Anytifing that contains iron is quite darable。

84．All members of a collegiate varsity football team must also bo collego studentoo 85。 All European wars are sorious social evilso 80，Everything that is unoroakable muat contain steealo YOU SHOULD HAVE JUST COMPUETED IDN ANSWER SHENT NMBER qO NLMBSR 86 IS ME LAST STATMENT ON THE FIRGT ANSWOR SHETT Illll

NCW GO CN TO IBM ANSGER SELET NOKBER 2，AND CONHINUE EXACTLY AS BEFORE 11111 1．Every good scientist should possess a mastory of scientific mothodciogyo
2．War inevitably thearts a nations woll－being and prosperity．
3．Some convartible topped cars are prone to laaking during rainstormen
4．Logic is a normative science dealing with the problem of order．
5．An inevitable consequence of com unism is a（aimilar）inofficiency of labor。
Go Some things that travel underwater are birdo
7．It is a fact that the life records of vegotarians show them to hayo lived to a great ago．
8．Any interference with Nature is on evil which should be prohibitedo
9．Breaking the＂sound barrier＂requires a powerful fot engine for propulaion．
10．All great masterpiaces dosigned in the classical period followed tho cansential laws of perspectivo．

11．Stalin signed a non－aggression pact with Hitia；
12．All Male college students could be draftedo
CHECK TO NAKE SURS YOU HAVE JUST COMPLETED ITEA 12 ON THE SECOND IBM ANSVER SHEDT

$$
\text { Fage } 6
$$

Remember that you ara rating these ataiemorts on tho following scale：


13．The $U_{3} S_{6} S$ ．America has recently been successfully launched and flositodo
14．Prosperity is highly desirable。
15．All masterful artistry should be destroged so that it does not warp the oreativity of future generations．

16．Iveryone who is happy is well－paid。
17．All human beings are fallible。
18．All C．I，O．loaders have radical ideas．
19．Some surgeons are suecessful businessmen．
20．All flah live in the water．
21．The existence of God does not lend itsalf to scientific investigation and treatment．
22．Any land area that is surrounded by water is a pennisuia。
230．Some medical echool flunkmouts are car ealesmen．
24．Some forme of plant life，liks seameod，also can live in the watero
25．Some dietators show freodom from arrogance．
26．Spidera do not have six paired，pointed appendages，but they have of ght．
27．No peace settlement is ever satissactory to both sides．
28．With the diversion of maching tools to defense industries，the cost of production of automobiles has not been reduced．

29．The majority of the inhabitants of Austria did not wish their teuritory to be ennexed to Germany。

30．Breaking the＂sound barrier＂requirea special rockat food．
31．Popular sporta have large crowds．
 NMMBER 31 ON THE SECOND IMA SHEET $\rightarrow$ THARK YOU VERY

APPENDIX A

## statenit schiang :ORd man

$$
\begin{aligned}
& \text { Instructions: fou are to read tha following gizterants ard rate or score tham by }
\end{aligned}
$$

> savon on the edaje whicn you have boen instructod to woo
> Thone suatemety why tary frem one and of th sesis to the othory

Rating Scala For Ali mac Solordir Iten:












11. Sun bexen ixy ador:




Go on to tra ma per ill

Romember that you are rating these statements on the following acales

15．Some idiots are in mental hospitals．
16．All servicemen mey be sent to Viet Nam。
17．Popular courses of otudy are very easy．
18．Some doctors（MoDo）are surgoons．
19．All popuiar sports have very small crewde。
20．Only astronauts participate in the actual fiying of apace vohicleso
2\％．Anything educational should be studiedo
22．All liquid is solid。
23．All criminala are lawbroakers。
24．$\$ 11$ metal is wet．
25．All Democrats are polo players．
26．No vegetabies are limes．
27．All potatoes are vegetables．
28．No girls are male。
29．No books are paper．
30．No amateurs are athietes．
39．No weapons are atomic water purifiers。
32．No snow is wet．
33．All students are zombieso
34．No rectanglea ore aquares．
35．All cats are animals．
36．No wingless creature can fly。
37．All patriota are loyai．
38．All boxes are round．

Remembor that you are rating these statemonts on the following scale：
$\begin{gathered}1 \\ \text {（completely）}\end{gathered} \quad-3-\frac{4}{\left(\frac{1}{2} \& \frac{1}{3}\right)}-5-6-\underset{(\text { completely）}}{7}$
39．Some wonderful and intelligent men should be given international recognition．
40．Flying over the water requires wings and a powerful engine。
41．All revolut！onary radicals should be arrested。
42．Some solid things are very brittle。
43．Some vegaiables ars sickening。
44．All new＇papers are paper．
45．All athletes are interested in physical fitness。
46．Some wet things are colda
47．Sore dogs are cats．
48．！11 narcotics are atimulanta。
49，Some oriminals are sick。
＇ 0 ．All male college students may be draftede
51．All limes aro greon。
52．All boys are male。
53． 111 atomic wator purifiors are nuclear deviceso
54．Some animale are wingless．
55．Some Frenchmen are not loyal．
56．All folines are animals。
57．Anything roumd is a cylinder．
58．Some liquid is not wot．
59．Some Domocrats are men．
60．All athletes are professional．
61．Some zombies are scholarso
62．Some circles are Eeotangles。
63．Some partitions are floorso
64．All boxes are barrelso
65．All physical pain is a stimulant．

Romember that you are ratinc these statoments on the following ecales

66．All autobiographies are blographies．
67．No women are queens．
68．No queens are women。
69．Some lies are interesting atories。
70．No females are cows．
71．Some olephants are gray animals
72．No roses have thorms．
73．Some trout aro fish。
74．All donkeys are man－aters．
75．No violets are roses．
76．All assistant professors are faculty members．
77．No chickens aro birds．
78．No dage are animals．
79．No busses are carriers．
80．All voters are femalo．
81．No anow is wet．
82．All mon are animals。
83．All Americans aro human boings．
84．All animals aro humans．
85．All snowmon are abominable。
86．No partitions are walls．

STATAMENT ON THE PIRST ANSWER SHEET 1！11111
NOW GO ON TO IBM ANSW．UR SHEST NUMBER 2，AND CONTINUE ZXACTLY AS BEFORE 111！
1．All barrels are cardboardo
2．All druge are stimulanta。
CHECK TO MAKE SURE YOU HAVE JUST COMPLETED ITM 2 ON THE SECOND IBM ANSWER SHEET II Then，Go on to the next page！！

Remember that you are rating these atatements on the following scales


3．All biographies are books．
4．Some secretaries are queens．
5．No lie is true。
6．No elophant are cats．
Fo All roace are thorny．
8．All cowe are ghraffece
9．No gray animal is a mamal．
10．No fish are chickens．
11．All maneatera have four legs．
12．All dopartment heade are faculty members．
13．All thorny plante may ecratch amail childron。
14．Some roosters are ehickens．
15．All animale aro organiams．
16．All carriors are motor vehiclos。
17．Some women are not fomale。
18． 411 white ob focte are abominable。
19．Some human beinge aro blonde．
20．All ostriohos are animals．
21．All wot thing contain water．
22．Some fomales are under 21 yoara of ageo
23．Some humane are bald－hoadedo

THIS IS THE MND OF THIS TASK－MAKE SURE YOUR LAST RESPONSE WAS ON ETEM NUMBER 23
ON THE SECOND IBM SHEET - THANK YOU VERY MUCH 111


APPENDIX B

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                                    Ei: aj
                                    3:
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2. A's popu*ar music ta plaiod on uis racioo
    Al\ railo music is quite ootertatlirmäc
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    O: lo:ie c: t.2 EL::3
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    * ivone of the abovo.
To It has been found tig%, all ftosi comame iron.
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    E. ふi.esl i! quit%o du:es ?,
    b, Broth iron and gieulu uatc
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    do luon is the base ner mry misac j.c conroundso
    & Nrore of the abov゙e,
```



Q. Suwe adomonites ars dutng raintoran
b。Some axorobiles ray not loak duing rainatoma.
c. Some convertijie topa are no gocd.
d, Als convertib..e tors are inferior to norizel tons.
e. Itene of the aboyd,
9. Soms airpianes fin fas ou than sound.

Breaking tie sound barrior requirэa a porerful fet ongine for propolusiono
$a_{0}$ Scme fot engines ary used in racing bosíso
t. A rockat engine is tore powerful then a jut encino。
c. Scime firjianas hivo persifu.. joi angines.
do Scio airplanos have propeller-tope eagines.
$e_{0}$ None of the doow.

1。All servicaman mey 自3 avit to
All male colleço gtudenta maj bo drafied．
a．All male collogu atudonta，after draitinge may be sont to viot Vam。
b。Servicamen prefer to go to Viot Now，
o．All male collage studonts prefer to atay in college。
d．Male college students have $2 S$ defermentso
－．None of the above．
2．Some doctors（MoD．）aro surgoons．
Some surgeons are successful businessmen．
a．Some doctors are quite poor．
bo Some doctors are exiremely weaithy。
c．Sorno doctors ere successful buesnessmen，
d．Soms doctors and surgoons avio successful practicos．
o．Jons of the above。
3．All cats are mannals．
All mamials have tootio
a．All mamals can see well à níght．
boAll mamals give birth to live youngo
a．All cats have furry skinso
d．All cats havo teeth．
－．None of the above．
4．All criminals are laworeakerso
Some criminals are aick．
a．Some criminals are in hospitais．
b．Some criminala are novar caught．
c．Some lawbreakers are sick．，
d．Some lawbreakers are in prisono
a．None of the abovo．
5．No vegatables are limes．
All limes are green．
a．Limes are fruita．
b。Limes are not yellow．
c．Some regetables are not grisen．
d．Some begotables may be greono
o．None of the above
6．No weapons are atoinc water pu：ifierso
All atomic water purifiors are nuclear devices．
a．Some nuclear devices are wapons．
b．Some nuclear devices aro nist weapons．
c．Atomic bombs are nuclear wespane．
do Nuclear powered hydrceiect－ic plants aro not wespons．
－a Nione of the above．
7．No girls are maloo
A11 boys are male。
a．No girls are boys．
b。All girls are fomalo。
c．No boys are femalo．
do Girls and boys are difforont．
d．None of the abom．

```
Bo lio wingiess creature wan flyo
    Some animaia are wingless.
        a. The flying oquirrel glides froin tree to trose
        b. Tho bat is a fiying animal。
        c. Some anima.. cannot flyo
        d. Some animals can fiyo
        o. Non of tlio above。
9. All patriota a:` loyalu
        Some Frenchmer, are not loyal.
        a. Some Frenchmen are not patriots.
        bo Degaullo is a French patriot.
        co Most Frerchmen are loyal.
        d. Brigitte liardot is a vory loyal "Frenchmano"
        e. None of the above。
```

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    \therefore.
    C:A.
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        e= Fione uf thay a!jv%
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    A! ruses ure t!:`\cdotsu:
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6 iv.j &ish Nr: sidctas
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    bo All & iobisms &: viris
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    do No chick:n is is l:``!,:
    eo ivone of the ab:us,
7o Ail assisiant professors axe focuity momberso
    All dopartment heads are Piculty momberso
    a。llost department hoads ure full professors.
    bo Some department heads are assissent professors.
    co All faculty members aro toachers.
    d。Some assistant professors are involved with rezearci projects,
    e. None of the above.
```

8．All men are animis．
All animais are organiams．
a．All men are organisms。
b。All men are homo sapions．
c．All bacteria are organisms．
d．All organisms are alivo．
o．None of the above．
90 All Amoricans aro human beings． Some human beings are blondso
a．Some Americans are blonds．
b．Most Americans are not blonde。
©．Many blonds are not＂naturel．${ }^{\text {i }}$
$d_{0}$ Some blonds are movie stare。
o．None of the above．

1．Physics is the mast popular course of study here at VSU。 Popular courses of study are very easy．
a．Physics is very oasy hereo
bo Elomentary oducation is easier than physicso
c．Physics is vary difficult here。
do Physics students aro very inteliligent。
－．Non of the abovo。
2．All popuiar music is highly acclaimed by oxperts as mastorful artistryo All masterful artistry should be destroyed so that it does not warp the creativity of futuro generations。
a．All popular music should bs kept for posterityo
b。All popuiar music should be destroyod．
o．All popular music 13 quite faddish．
do Nasterful artiatry aorves as a stimulus to furthor creaifityo
o．None of the abova．

3o All of the United Stater is surrounded by watero Any land area that is surrounded by water is a pennisula。
$a_{0}$ The UoS．land area is a part of the North American continento
b，The U．So land area is not surrounded by watero
oo The UoSo land area includes an isiand group and other areas in addition to the area on the North American continenta
do The U．So land area is a ponnisula。
－．None of the above．
4．Some rats are much smarter than some psychologiatso Some paychologists are＂more iatelligent＂than practically anybodyo
$a_{0}$ Some rats are good experimental animals．
b。Some psychologists do much research with ratso
co Some rats learn mazo problems very well．
do Some rats are more intsiligent than practically anybodyo
of None of the above。
5o No atudonts at MSU study hard for their ciassoso Only idiots study hard for their classes．
a．No studenta at MSU are idiotao
bo No students at MSU do very well on national achievement testso
o．There are no idiots in any college。
do Working hard is a sign of a desire for achievementma very good thinz In these times．
－．None of the above。
6．All books are worth reading。
Evorything worth reading should bo given away freo．
a．All good books are worth paying foro
bo Money is a small meagurd of the value of a book．
co Knowledge is beyond the price of dollars and cents．
do All books should be given away free。
do None of the above。
7．All glass is ubreakabio．
Everything that is unoreakable must contain atee？o
a．All glass is a special forn of steolo
b．Steol is not transparent like glasso
c．$k l l$ glass contains steeló
do Many plastic compounds are unbreakabie tooo
－Nons of the above。

8。Some trucks travol undarwater。 Some things that travel undervater are birds．
a．Some trucks are birdso
b。Some birds can fiy。
c．Some trucks are not birds．
do No truck is a bird．
e．None of the above．
9．Same men run faster than sound．
Breaking the＂sound barrier＂requires special rocket food． a．Some men eat special rocket food．
b．Thero is no such thing as epocial rocket food． c．The fastest runner in history did not even achiove 30 miles per hour． do High speed running requires much training．
e．None of tho above．



b。A＂゙i sorvicemen in Viot Nara are pooiny paid．
$O_{0}$ Sim servicemen in Vict Nam are hanpy，
do Sine eorvicamen in Viet Nam are unhapiyo
e．Nono of the above。
2．Sorro doctors（ $\because, D_{3}$ ）are medical achcol inlunk＝outs。
Some iedical school flunk－outs are cer asiormano
a．Sons medical school flunkanots way return to medicil school．，
b．
Co iom doctors almost flunked out of medical school。
do ions car aslesiren later becoms doctorso
oo ilone of the above。

Jo All raimiais are catso
All jats hunt oisopizants．
a。 ill ivory huntors kill olowhanciso
bo ill monualis hunt elephanis．，

do．Ill olaphanta aro largor tisan catso ool＇in of the above。

4．AEl jotal is wet。
Soms liquid is not woto
ac Sen liquid is not soiido b．Sone liquid $1 s$ quito thicko os Sone liquid is not netal， r．o Sone motal is very hard． ！．None of the abovo．

5．A． 1 Ionocrets azo polo playars．
Srme Dimocrata are meno
1．0 Lonocrata form one of the najor roltticai pareios．
bo Denocrateare different from Iospublicanso
©o Sono polo piayors are mano
$\therefore$ All polo playera aro man。
$\therefore$ ：Nome of the above。
6．Ail atudants are zombies．
Se zomidos are 8 choiars：
3，Sono echolains aro jiulonts
io Sowo stucionis ero echoisas，
co All students avo yolide sohórins
$\therefore$ Zoubles do not really axist：
$I$＝No of tho abovo．
7o N）amataurs are athious．
All atiletes ers profocsional：
$\therefore$ No amateurs aro proisssic．．．．
：。Nany athtotar are Ewatouns．


1。Nons of the EbuTo，

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& \text { 大品 }
\end{aligned}
$$

1. Varsity football 18 a very popular eport here at MSU. All popular sports have very small crowds.
a. Varsity footballl here has liarge crowds.
b. Varsity football here has small crowds. c. Varsity football here is not very popular. d. Varsity footbal here piov des mucin income for the University. e. None of the above.
2. All television shows are quite educational. Anything educational should be studied.
a. All television shows should be studied.
b. All television shows should be censored.
c. Alf tellevision shows should be upgraded in quallty.
d. These are onlly a few educaitional tellevis?
e. None of the above.
3. All of the United States is surrounded by water.

- Any land area surrounded by water is an isfand (or a continent).
a. The United States if not suppounded by water.
b. The United Staies is part of the North American continent.
c. The United States includes an island groupmonawaif.
d. The United States is an island.
e. None of the above.

4. Some nuclear physicists study the behavior of pats.

Some studies of pat behavior are trivial, unimportant research.
a. All physicists waste too much time.
b. Some rat behavior 18 not as important as research in atomic energy.
c. Some physicists can learn much about rat behavior.
d. Some physicists do trivial, unimportant research.
e. None of the above.
5. No Americans are astronauts

Only astronauts participate in the actual fiying of space vehicies. a. No Americans actually fily space vehicles.
b. Some Americans have flown space vehicles.
c. No Americans are cosmonauts.
d. Only Americans are space pilots or astronauts.
e. None of the above.
6. All foreign cars are inexpensive.

The Rolis Royce is an English car.
a. The Rolls Royce is very expensive.
b. The Rolls Royce is quite inexpensive.
c. The MG is also an English car.
d. The Volkswagen is probably the most famous forefgn economy car. e. None of the above.
7. It ras been found that al steal contalns fipun.

Anything whith comialns ircon trecke eagifig
a. Stee is quite durabie.
b. Iron is very heavy and sitrong.
c. Stee breaks easily.
d. Glass also oreaise eacity.
e. None of the aboye.
8. Sone murierers are monderful and intellignot men. Some wontierful and intelifgent men shouljobe internationall recegnition.
a. Some murderers should be given internat onal recognizion. b. Some murderers shousd be executed.
c. Some murderers are not wonderful and in\{elligent men, but bruteil killers.
d. No murderefs can poseibly be wonderful and fintelfigent men. c. None of the above.
9. Some boafs fily above the water.

Fiying over the water requires wings and a powerful engine.
a. Some aito ianes have wings and a pore, iul engine.
b. Some boass have wings and a powerful motor.
c. Onty airifanes have wings and fily.
d. Some tcass cruise sicwiy actoss the ceans.
e. None of the above.

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3. Ab: zate ite manmay.

a. All asia are born aifuc


d. Al

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Anybaing iound ss a cylineso
a. ill bores ara evxeso
bo 111 boxos aro mbozo
au til baxis ars cilncers,
do ill barraje aru cylinders,
$\theta_{0}$ Jone of tive stojoo
2. All aercotics arg burviantu.

All כhysicel gain i: a btinuierto

$b_{0}$ Bowo naristtee ers not minviari,
oo Sone stimslents a ro ros nercotiob

oo Tone of tia situs,
30 No wrinn aro fusere,



au sen woras em un?


4. Soms eiophatiju ere oma on:c.....
ivo goay arimal fs a wascl.


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$\boldsymbol{t}_{0}$ lo:20 of els ajor,
5, No = د39:3 hav, tive:n:o




du All reas are viry lermest piant?
oo Nione of tio عivo:3
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bo Ail roosu, en er e ackras,
Gc yo focstars sio biceo
do Soma yocitea a e ret birn
(a) Wu) en tus ajamo

7o iou sacor is nito
Al wat thle containveto?
a, All erce coway.s wlos.



a, Nats ofte wobe












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    d. il: ame is a me net lacons,
    3. 谊e of {to noc%?
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APPENDIX C

## C-1

TABLE OF ITEM NUMBERS FROM EXPERIMENT I FOR MATCHED ITEMS AND ITEMS USED IN EXP. II

| Item Number | Used in Exp. I <br> Matched Analysis | Used in Exp. II |
| :---: | :---: | :---: |
| 1 | X | X |
| 2 | X | X |
| 4 | X | X |
| 5 | X | X |
| 6 | X | X |
| 7 | X | X |
| 8 | X | X |
| 9 | X | X |
| 10 | X |  |
| 11 | X | X |
| 12 | X |  |
| 15 | X | X |
| 22 | X |  |
| 27 | X |  |

## APPENDIX D




