

LOCATION IN THE SOCIAL STRUCTURE,  
SIGNIFICANT OTHERS AND LEVELS OF EDUCATIONAL  
AND OCCUPATIONAL ASPIRATION:  
AN EXPLORATORY ANALYSIS

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THESIS



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## ABSTRACT

### LOCATION IN THE SOCIAL STRUCTURE, SIGNIFICANT OTHERS AND LEVELS OF EDUCATIONAL AND OCCUPATIONAL ASPIRATION: AN EXPLORATORY ANALYSIS

by William Frederick Rushby

In this thesis the role of significant others as mediators of social structure influences upon the levels of educational and occupational aspiration of adolescents was studied. Sets of hypotheses were developed to explore (a) the effects of differential location in the social structure upon certain aspects of the complex of perceived self-other relationships of possible relevance to educational and occupational goal-setting, and (b) the effects of differences in perceived self-other complexes upon levels of educational and occupational aspiration.

It was expected that the observed impact of differential location in the social structure upon levels of educational and occupational aspiration could be at least partially accounted for by variations in the nature of that self-other complex which is perceived to be relevant to educational and occupational goal-formation. Three aspects of location in the social structure, socio-economic status, residence and sex, were treated as independent variables. The "self-other" variables



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included the number of perceived significant others and the levels and intensities of their expectations of the individual with regard to his educational and occupational achievement. The levels of educational and occupational aspiration were treated as dependent variables.

The data were collected in a central school in mid-Michigan during the fall of 1965. The questionnaires were administered to the whole tenth grade class, and complete sets of data were obtained for 179 respondents.

The data supported many, but not all, of the hypotheses about the role of significant others as mediators of social structural influences upon levels of aspiration. Location in the social structure was shown to have consequences for certain aspects of the complexes of self-other relationships perceived by adolescents to be relevant to their educational and occupational goal-formation, though not always of the kind predicted in the hypotheses. Certain aspects of the complex of self-other relationships, in turn, were shown to influence levels of educational and occupational aspiration. With one exception, the intensity variables were found to be unrelated to either the locational or aspirational variables.

It became evident in the course of this exploratory analysis that further refinement of the conceptualization of the self-other complex presented in this thesis is

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needed. The empirical regularities observed in the present data need to be tested on larger more diverse samples using more rigorous and sophisticated techniques. The present work suggests that further research on the role of significant others as mediators of the effects of location in the social structure upon educational and occupational goal-formation would be fruitful for understanding educational and occupational choice behavior. It is hoped that the present thesis is a step toward that goal.

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by

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## CHAPTER I INTRODUCTION

### Introduction

In this thesis an attempt will be made to determine the nature and scope of some social structural influences upon the complex of self-other relationships perceived by adolescents to be relevant to their educational and occupational decision-making. The effects of certain attributes of the individual's complex of self-other relationships upon his levels of educational and occupational aspiration will also be explored. The present chapter will state the problem, and lay out a conceptual framework for the analysis of these phenomena. The possible values of the thesis and some of its limitations will also be discussed.

### The Problem

In our highly complex society, the adolescent is confronted by a seemingly endless variety of alternatives in formulating his educational and occupational plans. The choices he makes or the failure to make choices become critical matters, not only for himself, but also for the society of which he is a member. In view of the complexity of the problem, it is not surprising that many adolescents experience considerable difficulty in educational and occupational decision-making. In an attempt to clarify the dynamics of the choice process, several investigators have turned their attention to some of the problems involved.<sup>1</sup>

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<sup>1</sup>For an extensive review of the literature, see Lee G. Burchinal, et.al., Career Choices of Rural Youth in a Changing Society, Northcentral Regional Publication 142, Minnesota Agricultural Experiment Station, Bulletin 458; St. Paul, 1962, 31 pages.

An area of particular interest to social psychologists is the analysis of the formation of educational and occupational aspirations. A variety of factors appear to influence the levels of educational and occupational aspiration set by adolescents, as well as their expectations of achievement. Burchinal classifies these factors into three general categories:

(1) the position of the individual and his family in the social structure,

(2) the nature of his reference groups,

and

(3) his personality characteristics and value orientations.<sup>2</sup>

A massive amount of data has been collected on the first and third groupings of factors. However, the role of reference groups, conceived here as a complex of self-other relationships, has not yet been explored in a systematic fashion.

Research on the influence of others on the individual's behavior has been conducted in a wide variety of social contexts, and suggests that this approach has relevance for understanding many aspects of human behavior.<sup>3</sup> In view of its potential con-

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<sup>2</sup>Ibid., pp. 17-18.

<sup>3</sup>For instance, see D. W. Chapman and John Volkman, "A Social Determinant of the Level of Aspiration," in Readings in Social Psychology, eds. Eleanor E. Maccoby, Theodore M. Newcomb, and Eugene L. Hartley, (New York: Henry Holt, 1958), pp. 281-290, S. M. Eisenstadt, "Reference Group Behavior and Social Integration: An Exploratory Study," American Sociological Review, (19, 1954), pp. 175-185, Robert Merton, "Continuities in the Theory of Reference Groups and Social Structure," in Robert Merton, Social Theory and Social Structure, (New York: Free Press, 1957), pp. 225-275, Robert Merton and Alice Kitt, "Contributions to the Theory of Reference Group Behavior," in Merton, Ibid., pp. 281-386, Theodore Newcomb, "Attitude Development as a Function of Reference Groups: The Bennington Study," in Maccoby, Newcomb and Hartley, op. cit., pp. 265-275, Mazafer Sherif and Carolyn Sherif, Reference Groups, (New York: Harper and Row, 1964).

tribution to the understanding of the formation of educational and occupational aspirations, it is indeed surprising that the insights afforded by the "self-other" approach have not been more fully exploited before now.

The purpose of the present research is to investigate the effects of differential location in the social structure upon the character of certain dimensions of the "self-other" complex, and the resulting variations in goal-setting behavior. Specifically, it is intended to examine the effects upon certain orientations to action of (1) residential, (2) sex, and (3) socioeconomic differences in adolescents' perceptions of those significant others whose expectations impinge upon their decision-making about educational and occupational matters.

#### The Importance of the Problem and Possible Value of the Research

If the "self-other" approach to the analysis of the formation of educational and occupational aspirations proves to be a meaningful one, the present research will:

- (1) clarify, by means of an exploratory analysis, the effects of certain aspects of the individual's location in the social structure on the complex of self-other relationships, and their consequences for levels of educational and occupational aspiration. Although such effects are generally assumed to exist, there is a paucity of empirical data of a systematic nature about them.
- (2) provide a systematic analysis of the influence of others upon the adolescent's educational and occupational goal-setting behavior. Presently, there exists a gap in our knowledge about this phenomenon. Previously, categories of others have been supplied by the investigators on the assumption that their behavior is relevant to the adolescent's

educational and occupational decision-making.<sup>4</sup> The conceptualization of "other" employed in the present research is considerably more abstract and permits a more complete and systematic analysis of the phenomenon.

- (3) contribute to the literature a technique for eliciting information about the complex of self-other relationships. While the concept of significant other is central to much of social psychological theory, the literature on the operationalization of this concept is relatively sparse. The instrument used here should represent a step in the right direction.
- (4) be of value to those who are charged with counselling youth about educational and occupational plans. Some researchers have suggested that manipulation of certain aspects of the self-other complex may be of value in influencing the levels of educational and occupational aspiration to which adolescents aspire.<sup>5</sup>

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<sup>4</sup>For instance, see Anthony Diekema, "Level of Occupational Aspiration, Performance in College, and Facilitation: a preliminary test of certain postulates concerning the relationship between attitudes and behavior," (unpublished Ph.D. dissertation, Dep't of Sociology, Michigan State University, (1965), pp. 60-65, Robert E. Herriot, "Some Social Determinants of Educational Aspiration," Harvard Educational Review, (33, 1963), pp. 164-166, and Walter L. Sloeum, "The Influence of Peer-Group Culture on the Educational Aspirations of Rural High School Students," Department of Sociology and Anthropology, Washington State University, (Pullman, Washington: unpublished paper presented at the annual meeting of the Rural Sociological Society, Chicago, 1965).

<sup>5</sup>See Burchinal, op.cit., pp.26-28, A. O. Haller, "The Occupational Achievement Process of Farm-Reared Youth in Urban-Industrial Society," Rural Sociology, (25, 1960), pp. 332-333, and E. Grant Youmans, The Educational Attainment and Future Plans of Kentucky Rural Youth, Kentucky Agricultural Experiment Station Bulletin Number 664, 1959, p. 45.

It should be borne in mind that the present research is exploratory in nature. Its primary value will be that of pursuing a neglected research problem on a conceptual level considerably more abstract than most of those previously employed. Further research will undoubtedly modify and extend the results described herein. After discussing the theoretical basis and conceptual scheme used in this study, some of its limitations will be pointed out.

#### Some Theoretical Considerations and Conceptual Definitions of Terms

Underlying Assumptions. Three basic assumptions underlie the theoretical structure of the self-other approach employed in this thesis. The first is that the social structure, within which the propositions stated herein are held to operate, is an open-class system, though perhaps imperfectly so. The import of this assumption is that the universe to which the results may be generalized excludes persons whose social situations are such that relatively impervious barriers limit their upward mobility, given otherwise adequate personal, social and financial resources. Thus, the applicability of the results contained herein to social aggregates such as the southern Negroes, whose mobility is limited by factors other than those operative in the social environment of the present sample, must be viewed as problematic. The effects of complicating factors such as racial discrimination constitute a problem for further research.

The second assumption relates location in the social structure to the adolescent's perceptions of his social environment. The individual's perceptions of his significant others, their attitudes, and his interaction with them are held to be functions of his location in the social structure. A considerable amount of evidence lends support to this assumption.<sup>6</sup>

A further assumption is that attitude formation, of which goal-setting behavior is taken to be a special case, is a function of the individual's perceptions of his significant others, their attitudes, and his interaction with them. The evidence supporting this assumption is likewise impressive.<sup>7</sup>

Thus, differences in location in the social structure, mediated by certain "self-other" variables, should produce differential orientations to action.

Location in the social structure → Ego's perceptions of his significant others, their expectations, attitudes, and interaction with him. → Orientations to Action

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<sup>6</sup>See Eisenstadt, op.cit., Newcomb, op.cit., and Sherif and Sherif, op.cit.

<sup>7</sup>Haller, "Educational and Occupational Choices of Farm Youth," National Committee for Children and Youth, (Washington, D.C.: National Committee for Children and Youth, n.d.), pp. 4-9, John Kinch, "A Formalized Theory of the Self-Concept," American Journal of Sociology, (58, 1963), pp. 481-486, Frank Miyamoto and Sanford Dornbusch, "A Test of the Interactionist Hypotheses of Self-Conception," American Journal of Sociology, (60, 1956), pp. 399-403, Theodore M. Newcomb, loc.cit., and Youmans, op.cit., pp. 6-25.



The independent social structural variables employed in the present research are: (1) residence, (2) sex, and (3) socio-economic status. The residence variable is defined in terms of farm-nonfarm residence. For present purposes, the essential aspect of the residence variable is not place of residence per se. Rather, it consists in the types of socialization which are associated with a given place of residence. These differences in socialization, while not necessarily large, have been documented by previous research, and appear to have consequences for the educational and occupational achievement of adolescents.<sup>8</sup> Theoretical considerations and past research point to the existence of different types of socialization experiences among farm boys who plan to enter farming and those who plan to enter the nonfarm labor market. Accordingly, it has been deemed advisable to distinguish between these two categories. Because the number of persons who are farm residents and plan to be farmers is so small (four), the data on this group will be used for speculative purposes only.

In this thesis, socio-economic status will be treated as the level of "material style of living and consumption patterns" of the individual's family, relative to those of the families of the other sample members.<sup>9</sup> The use of the level-of-living di-

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<sup>8</sup>A. O. Haller, "Planning to Farm: A Social Psychological Interpretation, "Social Forces, (37, 1959), pp. 263-268, and Herriot, op.cit., pp. 157-177.

<sup>9</sup>See Robert A. Danley and Charles E. Ramsey, Standardization and Application of a Level-of-Living Scale for Farm and Nonfarm Families, Cornell Agricultural Experiment Station, Memoir Number 362, 1959, p. 3.

mension of social stratification has several advantages, not the least of which is that it enables the investigator to rank farm families on the same criteria that are used for ranking nonfarm families.

Again in the case of the sex variable, it is not the biological differences between males and females which are of interest here. Rather, it is the differences in the socialization experiences of males and females and the cultural norms with respect to their educational and occupational achievement which are crucial.

In this thesis the complex of self-other relationships will be treated as mediating the influences of social structure upon levels of educational and occupational aspiration. The complex of self-other relationships (frequently referred to in this thesis as the "self-other" complex) is defined as the sum total of the significant others whose expectations the individual thinks impinge upon his educational and occupational decision-making, their attitudes, his interaction with them, and the individual's perceptions of all of the foregoing. As treated here, the self-other complex refers to nothing more and nothing less than this. Above all, it should not be confused with the "self concept" which, as such, is not a variable in the present research.

The "significant other" is defined as any social object which the individual perceives to hold expectations of him with

regard to his actual and potential behavior. In the present case, significant others are those social objects the expectations of which impinge upon the individual's educational and occupational decision-making. Their role will be discussed more fully at a later point in this chapter. It will suffice here to point out that significant others may function as more than simple objects of identification for the individual. Significant others are those "whom the individual must take into account in ordering his behavior .....;" in the present case, his goal-setting behavior.<sup>10</sup>

The most basic dimension of the self-other complex would appear to be the number of units (significant others) comprising it. Each unit may or may not be perceived by the individual to have expectations of him with regard to a specific variety of actual or potential behavior. If a significant other is perceived to have expectations of the individual with regard to his performance in a given behavioral arena, these expectations will be more or less specific, and more or less intensely held. Moreover, the expectations of the total number of significant others will be more or less convergent. Educational and occupational expectations take as their objects the educational and occupational hierarchies, the levels of which form continua of difficulty of achievement. The relevant dimensions of the self-other complex are

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<sup>10</sup>Carl Couch, and John S. Murray, "Significant Others and Evaluation," Sociometry, (27, 1964), p. 503.

then (1) number of units, (2) the levels and (3) specificity of their expectations, (4) the intensity with which these are held, and (5) the degree to which these expectations converge upon a common goal. The research attempts to take each of these into account, though with varying degrees of success.

The levels of educational and occupational aspiration of the individual will be treated as dependent variables in this thesis. These concepts are special cases of the more general concept of "level of aspiration". They differ from the general concept in that their objects are the educational and occupational hierarchies, and

...that the continuum of difficulty consists of the various levels along the hierarchy.<sup>11</sup>

The conceptual apparatus outlined here will be elaborated upon in the next section.

### Rationale and Hypotheses

Educational and occupational aspirations are formed within the context of, and sustained and/or modified by, the individual's day-to-day interaction with others. He acquires information about education and the world of work, and learns scales of references which serve as guidelines for both the evaluation of alternatives and subsequent decision-making. Once formed, educational and occupational aspirations are sustained and/or modified by the individual's interaction with others.

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<sup>11</sup>A. O. Haller, and I. W. Miller, The Occupational Aspiration Scale: theory, structure, and correlates, Michigan Agricultural Experiment Station, Technical Bulletin Number 288, 1963, p. 9.

Significant others are conceived to be conveyors of societal values and the knowledge and skills necessary for the achievement of the goals implied by these values. To the extent that they act as agents for the socialization of the individual relative to the central value system of American society, significant others convey to him the emphasis extant in the society upon high educational and occupational achievement.<sup>12</sup> On an abstract level, significant others may profitably be viewed as channels for the transmission of societal values, and the the skills and knowledge necessary for the achievement of the goals implied by these values.

Haller, Miller and Form, and others have pointed out the importance of significant others as potential occupational role models, and conveyors of information and attitudes about the nature of, and requirements for, various occupational roles.<sup>13</sup> In these respects, complexes of self-other relationships may be seen to vary considerably. The nature of the adolescent's educational and occupational decisions may be expected to be closely related to the richness of the complex of his self-other relationships in potential educational and occupational role models, and work-related knowledge and attitudes. Moreover, the nature of the self-other complex ought to have considerable bearing upon

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<sup>12</sup>Robin M. Williams, American Society, A Sociological Interpretation, (New York: Alfred A. Knopf, 1960), pp. 417-421.

<sup>13</sup>A. O. Haller, "The Occupational Achievement Process", op. cit., pp. 329-331, and D. C. Miller and W. H. Form, Industrial Sociology, New York: Harper and Brothers, 1951), pp. 521-522.

the adolescent's awareness of the changing nature of the occupational structure and job requirements, insofar as both of these are related to his decision-making.

This explanation of differential educational and occupational goal-setting behavior immediately raises a number of important research problems, a few of which will be discussed here.

I. Description. The analysis of a phenomenon pre-supposes the existence of a more or less adequate conceptual scheme for describing it. Some kind of solution to this problem must be found before significant questions may be posed.

Which aspects of the self-other complex are relevant to the problems of interest here? Adequate description of the self-other complex presupposes the existence of some hunches about which dimensions of self-other complex are relevant to the questions raised. The process by which the conception of the complex of self-other relationships which underlies the present study was formulated will be treated extensively in the next chapter. The adequacy of this conceptual scheme for the task of describing the essential aspects of the self-other complex is an empirical question, the answer to which will depend upon the usefulness of this conceptualization for conducting research and understanding the phenomena which are the objects of its description. Undoubtedly, the results of the present and future research will suggest such modifications as will make the con-

ceptual scheme more adequate for these purposes.

II. Social Structure and the Complex of Self-Other Relationships. In what ways is location in the social structure related to the complex of self-other relationships? How important are such relationships in determining the nature of the self-other complex, including the individual's perceptions of it?

From the many aspects of the individual's location in the social structure, three were selected as variables in the present research. These are residence, sex, and socio-economic status. The first and last of these were selected because theoretical considerations and past research have demonstrated their importance for the analysis of educational and occupational decision-making and achievement. The sex variable was chosen because the ways in which women participate in the occupational structure are believed to differ from those of men. Furthermore, this variable has been largely neglected in previous research.

Any number of other social structural variables might have been selected. For instance, such aspects of location in the social structure as age, school class, and race are obviously important for understanding the phenomena of interest here. However, the present research design is ambitious as it stands. The investigation of the operation of other variables is simply impossible in this thesis, because of time and other limitations.

In the future, these variables should be more thoroughly investigated within the context of our problem.

Several researchers have found significant variations in the value orientations of persons having different locations in the social structure.<sup>14</sup> There is good reason for believing that some positions are relatively more subject to the influence of the society's central values, and the knowledge and skills required for achieving the goals implied by them, than are others. If this is true, then social structural variables ought to account for some of the variance in the nature and perception of the self-other complex, and the resulting differences in educational and occupational aspirations. This point of view and its consequences will be elaborated more fully in relation to each of the selected social structural variables.

A. Socio-economic Status. The relationship between socio-economic status and orientation to the central value system of the society is a well-documented social psychological fact.<sup>15</sup> Value orientations appear to vary with social stratum. There is reason to believe that the richness of the self-other complex (as

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<sup>14</sup> For example, see A. O. Haller and Carole Wolff, "Personality Orientations of Farm, Village and Urban Boys," Rural Sociology, (27, 1962), pp. 275-293, and Herbert H. Hyman, "The Value Systems of Different Classes: A Social Psychological Contribution to the Analysis of Stratification," in Class, Status and Power, eds., Reinhard Bendix and S. M. Lipset, (New York: Free Press, 1964), pp. 426-442.

<sup>15</sup> Hyman, op.cit., pp. 429-436, and Kurt B. Mayer, Class and Society, (New York: Random House, 1955), rev. ed., pp. 43-54.



defined earlier) is significantly related to socio-economic status, given that the approach taken in this thesis is valid. Not only would higher strata be more likely to be exposed to the societal emphasis upon high educational and occupational achievement, but these strata would be more likely to make available the resources; social, financial, informational, etc., needed for high educational and occupational achievement.

Number of Significant Others. One aspect of the self-other complex which would appear to be a determinant of its richness (in the sense referred to previously) is the sheer number of its components; the larger the number of significant others, the more potential channels for transmission of motivation and means for high achievement. Given this argument, it may be expected that:

- (1) there will be a positive relationship between socio-economic status and the number of perceived significant others.

Levels of Expectation. Another aspect of the self-other complex to which the writer has previously alluded is the levels of significant others' expectations with regard to the individual's educational and occupational achievement. Several studies have documented the existence of a direct relationship between socio-economic status and levels of educational and occupational aspiration.<sup>16</sup> It is argued here that this relationship is the product of

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<sup>16</sup>For instance, see William H. Sewell, A. O. Haller, and M. A. Straus, "Social Status and Educational and Occupational Aspiration," American Sociological Review, (22, 1957), pp. 57-73.

the influence of the self-other complex upon the individual. Specifically, it is expected that the significant others of individuals located in higher social strata will have higher expectations with regard to educational and occupational achievement. Thus,

- (II) there will be a positive relationship between socio-economic status and the levels of perceived significant others' expectations with regard to educational achievement,

and

- (III) there will be a positive relationship between socio-economic status and the levels of perceived significant others' expectations with regard to occupational achievement.

Intensity of Expectations. Given that the location in the socio-economic hierarchy of significant others is directly related to their awareness of, and commitment to, the value orientations of the larger society, and that individuals from any particular social stratum are more likely to draw their significant others from that stratum than from any other, it follows that:

- (IV) there will be a positive relationship between socio-economic status and the intensities with which significant others are perceived to hold their expectations with regard to occupational achievement.

B. Residence. There exists a massive amount of evidence on the relationship between residence (as previously defined) and levels of educational and occupational aspiration. Generally, it has been found that, when socio-economic status and intelligence are held constant, farm boys planning to enter nonfarm occupations

do not differ significantly in levels of educational and occupational aspiration from nonfarm boys. Farm boys who plan to enter farming, on the other hand, have been found to have significantly lower levels of aspiration than others when the same variables are controlled. In the case of girls, no significant differences have been found between farm and nonfarm residents, controlling for socio-economic status and intelligence.<sup>17</sup> In view of the pervasiveness of urbanism and industrialism in our society, it is not surprising that no significant differences in aspiration levels have been found between farm and nonfarm boys where both are oriented to nonfarm occupations.

The one case where this is not true is that of farm boys who plan to enter farming. Haller suggests that social environmental differences may account for the differential levels of educational and occupational aspiration of boys planning to become farmers and those planning to enter nonfarm occupations.<sup>18</sup> Boys planning to become farmers take as occupational role models satisfied farmers, and their significant others tend to be less aware of objective requirements of urban-industrial occupational roles than do others. Moreover, their attitudes toward education and work tend to be less conducive to effective performance in urban-industrial occupational roles. Furthermore, boys planning to enter farming take as signi-

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<sup>17</sup> A. O. Haller and William H. Sewell, "Farm Residence and Levels of Educational and Occupational Aspirations," American Journal of Sociology, (62, 1957), pp. 407-411, and William Sewell and Alan Orenstein, "Community of Residence and Occupational Choice," American Journal of Sociology, (70, 1965), pp. 556-563.

<sup>18</sup> Haller, "Planning to Farm, a Social Psychological Interpretation." op.cit.

ficant others persons whose knowledge of nonfarm occupations, and the educational requirements necessary for them, is likely to be quite limited. Were it possible for all of the boys who plan to enter farming to actually enter this occupation, no problem would arise. However, a large percentage of these youths may be expected to be forced into the nonfarm labor market because of the rapidly changing nature of modern agriculture.<sup>19</sup> Because of the small N in this category, formal hypotheses will not be stated nor will the data from these respondents be included in the statistical tests. The data will, however, be reported and striking results will be discussed.

Farm and nonfarm girls have been found not to differ in their levels of educational and occupational aspiration, when socioeconomic status and intelligence are controlled. In American society, females tend to be oriented to a narrow range of occupational roles which are generally urban-industrial. This being the case, farm-nonfarm differences in levels of educational and occupational aspiration are no more to be expected than they were in the case of farm and nonfarm boys who are oriented to the nonfarm occupational structure. More will be said about the role of sex in the discussion of this variable which follows.

The pervasiveness of urban-industrial norms, even in rural America, has already been discussed. All youth, both farm and

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<sup>19</sup>Haller, "Educational and Occupational Choices," op.cit. pp. 2-3.

nonfarm, inevitably encounter bearers of urban-industrial norms in the course of their formal education. Additional less-formal exposure to such norms occurs in everyday activities through such channels as the mass media. The lower levels of educational and occupational aspiration of farm youth who are oriented to farming appear to stem from their systematic avoidance of urban-industrial norms, and internationalization of norms appropriate for farming. The educational and occupational aspirations of these youth appear to be both consequences and causes of insulation from urban industrial norms. No significant differences have been found between farm and nonfarm youth who are oriented to the non-farm occupational structure in the extent to which they internalize urban-industrial norms. Nor is there anything in the literature to suggest that these two groups should differ in the nature of their self-other complexes. Indeed, the literature would suggest that, insofar as self-other complexes have consequences for levels of aspiration, there are no differences.

If the line of reasoning presented here with regard to adolescents who are oriented to the nonfarm occupational structure is valid, it may be expected that:

- (VI) For adolescents who are oriented to the non-farm occupational structure, there will be no relationship between place of residence and the number of perceived significant others.
- (VII) For adolescents who are oriented to the non-farm occupational structure, there will be no relationship between place of residence and the levels of perceived significant others' expectations of them with regard to educational achievement.

- (VIII) For adolescents who are oriented to the non-farm occupational structure, there will be no relationship between place of residence and the levels of perceived significant others' expectations of them with regard to occupational achievement.
- (IX) For adolescents who are oriented to the non-farm occupational structure, there will be no relationship between place of residence and the perceived intensities with which significant others hold their expectations of educational achievement.
- (X) For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the perceived intensities with which significant others hold their expectations of occupational achievement.

C. Sex. Burchinal suggests that occupational achievement is a matter of secondary interest to women, whose primary roles are those of wife and mother.<sup>20</sup> Moreover, societal values are such that women are generally encouraged to restrict the range of their occupational choice to a relatively narrow group of "women's occupations;" including teaching, nursing, social work, cosmetology, and secretarial work.<sup>21</sup> While societal values relative to the female's participation in the labor force are changing rapidly, the social roles of men and women remain unequal with regard to educational training and work. Thus, it may be expected that, controlling for socio-economic status,

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<sup>20</sup>Burchinal, op.cit., p. 11.

<sup>21</sup>Sewell, and Orenstein, op.cit., p. 563.

- (XI) Males will tend to have more perceived significant others than will females.
- (XII) Males will tend to perceive their significant others to have higher expectations with regard to their educational achievement than will females.
- (XIII) Males will tend to perceive their significant others to have higher levels of expectation with regard to their occupational achievement than will females.
- (XIV) Males will tend to perceive their significant others to hold their expectations with regard to educational achievement more intensely than will females.
- (XV) Males will tend to perceive their significant others to hold their expectations with regard to occupational achievement more intensely than will females.

Self-Other Variables. Earlier in the present chapter, the role of significant others as channels for the transmission of societal values, and the patterns of behavior necessary to achieve the high levels of educational and occupational achievement implied by them, was discussed. Essentially, it is believed that the "richer" the self-other complex, the higher will be the resulting levels of aspiration. Thus, it may be expected that:

- (XVI) There will be a positive relationship between the number of perceived significant others and the levels of educational aspiration of adolescents.
- (XVII) There will be a positive relationship between the number of perceived significant others and the levels of occupational aspiration of adolescents.

The expectations of others constitute one set of determinants of the individual's orientations to action. While many other factors also enter into the process of attitude formation, several theorists have pointed to the crucial role of others in this process and empirical studies have found supporting evidence. Particularly striking is the similarity between the individual's own orientations to action and that which he perceives to be expected of him. In the case of educational and occupational goal-setting, the expectations of others should operate on the individual's behavior in a similar fashion.

If the expectations of others are an important determinant of educational and occupational aspirations, such aspirations should reflect to some extent the nature of these expectations. An even closer correspondence should obtain between the individual's perceptions of the expectations of others and his own aspirations. Thus:

- (XVIII) There will be a positive relationship between the levels of perceived significant others' educational expectations of adolescents and the levels of educational aspiration of these adolescents.
- (XIX) There will be a positive relationship between the levels of perceived significant others' occupational expectations of adolescents and the levels of occupational aspiration of these adolescents.

Emphasis upon high educational and occupational achievement is a central value orientation in American society. The



extent to which this emphasis impinges upon the individual's decision-making has been treated here as a function of the richness of his self-other complex. An aspect of the richness of the self-other complex is the intensity with which significant others do, and are perceived by the individual to, hold their expectations of him with regard to his educational and occupational achievement. Thus, it may be expected that,

- (XX) There will be a positive relationship between the intensities with which significant others are perceived to hold their expectations with regard to educational achievement of adolescents and the levels of educational aspiration of these adolescents.
- (XXI) There will be a positive relationship between the perceived intensities with which significant others hold their occupational expectations of adolescents and the levels of occupational aspiration of these adolescents.

Twenty-one hypotheses have been stated about the relationships between location in the social structure, the self-other complex, and levels of educational and occupational aspiration. Before sketching the research design, the organization of the thesis will be described.

#### Organization of the Thesis.

In Chapter One, the problem was stated, a theoretical framework for its analysis was presented, and twenty-one hypotheses were formulated. In Chapter Two, some methodological issues will be discussed and the research design and data collection process will be described. The results and tests of the hypotheses

will be presented in the third chapter. In Chapter Four, the findings will be analyzed and some limitations of the thesis will be pointed out. Some problems for further research will be presented in the last chapter.

## CHAPTER II RESEARCH DESIGN

### Introduction

This chapter will begin with a review of previous attempts to identify significant others and to measure their expectations of the individual. Some problems which arose in formulating and operationalizing the conception of the self-other complex employed in this thesis will then be discussed. Finally, the data gathering process will be briefly summarized, and the instruments and procedures used for this purpose will be described.

### Review of the Literature on the Identification of Significant Others and the Measurement of their Expectations of the Individual

In this section some examples of general approaches previously followed for the measurement of others' expectations of the individual will be discussed. There is no one-to-one relationship between techniques for the identification of others and the measurement of their expectations of the individual. Rather, some identification techniques permit considerable flexibility in the choice of measures of others' expectations, while others allow only limited kinds of expectation measures. After characterizing the major approaches to those problems which have been followed in previous research of a related nature, some representative studies will be discussed.

The kinds of techniques which have been used to identify significant others (or reference groups, as the case may be)

## QUESTION

- The following table shows the number of people who were employed in the manufacturing sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	7,000,000
1975	6,500,000
1980	6,000,000
1985	5,500,000
1990	5,000,000
1995	4,500,000
2000	4,000,000

What does this table tell you about the manufacturing sector in the United Kingdom?

- The following table shows the number of people who were employed in the service sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	10,000,000
1975	11,000,000
1980	12,000,000
1985	13,000,000
1990	14,000,000
1995	15,000,000
2000	16,000,000

What does this table tell you about the service sector in the United Kingdom?

- The following table shows the number of people who were employed in the public sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	2,000,000
1975	2,200,000
1980	2,400,000
1985	2,600,000
1990	2,800,000
1995	3,000,000
2000	3,200,000

What does this table tell you about the public sector in the United Kingdom?

- The following table shows the number of people who were employed in the private sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	10,000,000
1975	10,500,000
1980	11,000,000
1985	11,500,000
1990	12,000,000
1995	12,500,000
2000	13,000,000

What does this table tell you about the private sector in the United Kingdom?

- The following table shows the number of people who were employed in the agricultural sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,000,000
1975	900,000
1980	800,000
1985	700,000
1990	600,000
1995	500,000
2000	400,000

What does this table tell you about the agricultural sector in the United Kingdom?

- The following table shows the number of people who were employed in the construction sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,500,000
1975	1,600,000
1980	1,700,000
1985	1,800,000
1990	1,900,000
1995	2,000,000
2000	2,100,000

What does this table tell you about the construction sector in the United Kingdom?

- The following table shows the number of people who were employed in the health sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,500,000
1975	1,600,000
1980	1,700,000
1985	1,800,000
1990	1,900,000
1995	2,000,000
2000	2,100,000

What does this table tell you about the health sector in the United Kingdom?

- The following table shows the number of people who were employed in the education sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,500,000
1975	1,600,000
1980	1,700,000
1985	1,800,000
1990	1,900,000
1995	2,000,000
2000	2,100,000

What does this table tell you about the education sector in the United Kingdom?

- The following table shows the number of people who were employed in the energy sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,000,000
1975	1,100,000
1980	1,200,000
1985	1,300,000
1990	1,400,000
1995	1,500,000
2000	1,600,000

What does this table tell you about the energy sector in the United Kingdom?

- The following table shows the number of people who were employed in the transport sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,000,000
1975	1,100,000
1980	1,200,000
1985	1,300,000
1990	1,400,000
1995	1,500,000
2000	1,600,000

What does this table tell you about the transport sector in the United Kingdom?

- The following table shows the number of people who were employed in the information sector in the United Kingdom from 1970 to 2000.

Year	Number of people employed
1970	1,000,000
1975	1,100,000
1980	1,200,000
1985	1,300,000
1990	1,400,000
1995	1,500,000
2000	1,600,000

What does this table tell you about the information sector in the United Kingdom?

## ANSWER

may be loosely categorized in the following manner:

- (1) use of categories of "significant others" or "reference groups", pre-selected by the researcher,
- (2) use of open-ended stimulus questions to identify the perceived significant others of the individual,

and

- (3) use of direct observational techniques for identifying significant others, usually those whose expectations are observed to influence the actor's behavior.

In practice, of course, these techniques are often used in various combinations. However, they are frequently used alone.

Among the approaches to the measurement of the expectations of significant others are the following:

- (1) perceived or externally-determined similarity in responses to value statements, including expressions of goals.
- (2) structured responses to stimulus questions about the "expectations" or "encouragement" of others,

and

- (3) open-ended questions about the "expectations" or "encouragement" of others.

Again, two or more of the above approaches may be used in conjunction with each other to yield the desired data.

#### Identification of Significant Others

The first-mentioned approach to the identification of significant others is illustrated by a recent study by



Anthony Diekema.<sup>23</sup> Using insights gained from theoretical and casual empirical analysis, as well as common sense, this researcher makes the assumption that certain categories of others within the individual's social environment will be "significant others". The significant others of college-bound students were thus assumed to include parents, peers, teachers and guidance counsellors. In reference to this assumption, Diekema observes that these four categories of significant others

...are most crucial for the new college-bound student and that perceived support or non-support from these significant others is significant.<sup>24</sup>

The approach followed in this case is representative of the most commonly employed procedure for the identification of significant others.

The validity of this type of procedure rests to a large extent upon the ability and experience of the investigator, as well as upon the soundness of the theoretical and empirical basis for his decisions. It is, therefore, impossible to make out-of-hand assertions about the validity of this kind of measure. However, it should be recognized that the procedure is relatively unsophisticated and risky. Moreover, it does not move the research beyond a common-sense level of

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<sup>23</sup>Diekema, op.cit., pp. 60-65.

<sup>24</sup>Ibid. p. 60.





abstraction. Not only is the individual required to react in terms of an externally structured perceptual field, but the very nature of the procedure is likely to conceal important evidence about the nature of his complex of self-other relationships, which more powerful techniques might reveal.

The second technique, mentioned earlier, involves the use of open-ended stimulus questions designed to elicit data about significant others without pre-determining the kinds of others who might thus be identified. Couch and Murray used this technique in a recent study of county agricultural extension agents.<sup>25</sup> They report that

...the significant others for specialists and agents were identified by sending each a questionnaire which asked, "Whose evaluation of you is of greatest concern to you?" Five blank spaces were provided.<sup>26</sup>

In this way, both specific individuals and categories of others were identified. Such a procedure does not pre-determine the range of possible significant others, except insofar as this occurs through the wording of the stimulus question. Moreover, it does not presume extensive analysis of the kind of situation involved. On the other hand, considerable ingenuity is required to prepare questionnaires involving this procedure so that there is maximum flexibility

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<sup>25</sup>Couch and Murray, op.cit.

<sup>26</sup>Ibid. p.504.



in gathering other information, particularly with respect to expectations.

A third technique which has occasionally been used to identify significant others is that of analysis of direct observational data on interaction. Sherif and Sherif provide an outstanding illustration of the application of such a technique on their research on natural state groups of adolescent boys.<sup>27</sup> The researchers instructed each observer to select a locale and "locate a recurrent cluster of boys.. ." in the area.<sup>28</sup> After careful and unobtrusive groundwork and development of rapport with the group, the observers were given the following instructions:

The pertinent evidence to establish is whether a group is a reference group for members' concerns, not just whether a group shows up at a particular place at a particular time, but also whether they are associating elsewhere, via one or more members, over the phone, etc. The evidence includes whether they make plans involving some members, whether they know at given times where absent members are, whether they give and take mutual aid in matter of parties, girls...In short, a group may appear in one location and all together only occasionally. But, a group's absence from a place where they have been observed to associate, or a change in their activities, does not necessarily indicate that the group has become unimportant to members.<sup>29</sup>

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<sup>27</sup>Sherif and Sherif, loc.cit.

<sup>28</sup>Ibid. p.358.

<sup>29</sup>Ibid. p.533.

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

Additionally, it is noted that regular audits are essential to identify any discrepancies or errors in the accounting system. By conducting these audits frequently, potential issues can be resolved before they become significant problems.

The document also highlights the need for clear communication between all parties involved in the financial process. This includes providing timely updates to stakeholders and ensuring that everyone has access to the necessary information.

Finally, it stresses the importance of staying up-to-date with the latest accounting standards and regulations. This helps in maintaining compliance and ensures that the financial reporting is accurate and reliable.

In conclusion, the document provides a comprehensive overview of the key principles and practices for effective financial management. It covers everything from record-keeping to communication and compliance, offering valuable insights for anyone involved in the financial aspects of a business.

By following these guidelines, organizations can ensure that their financial records are accurate, transparent, and compliant with all relevant regulations. This not only helps in making informed decisions but also builds trust with stakeholders.

The document is intended to serve as a practical guide, providing clear instructions and examples to help readers implement these principles in their own organizations.

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The Sheriffs' technique for identifying significant others has many advantages, most of which are obvious. On the other hand, their technique is of limited general value because it presents many practical problems, including financial, personnel, and time requirements beyond the means of most investigators. Moreover, there is always the possibility that observation will modify the pattern of interaction and subsequent individual behavior in ways detrimental to the research objectives.

Three general approaches to the problem of identifying significant others have been outlined, illustrated, and evaluated briefly. Let us now examine some approaches to the measurement of the expectations of significant others.

One kind of measure of the expectations of significant others is based upon the comparison of their actual or perceived value preferences with those of the actor. Haller and Butterworth used this technique in their study of peer group influences on levels of educational and occupational aspiration.<sup>30</sup> Pairs of adolescent boys who considered each other to be significant others ("best friends") were compared in regard to their aspiration scores to determine the extent to which their aspirations tended to converge,

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<sup>30</sup>A.O. Haller, and C.E. Butterworth, "Peer Influences on Levels of Occupational and Educational Aspiration," Social Forces, (38, 1960), pp. 289-295.

and the nature of the impact of other factors upon this.<sup>31</sup> This is a simple and limited kind of technique for measuring expectations. The principle upon which it is based, however, is applicable to a wide variety of research goals. Unfortunately, the technique is a rather indirect one for accomplishing the kind of research objective to which the present work is directed.

Another technique for measuring the expectations of the individual held by significant others is illustrated in research on the role of the school superintendent, conducted by Gross, Mason and McEachern.<sup>32</sup> These investigators conceived of expectations as having two dimensions; direction and intensity.<sup>33</sup> They devised a methodological approach in which the general procedure consisted of

...asking each respondent whether and to what extent he felt...(the role incumbent)...was obligated to do (or be like) what was specified in the particular expectation item.<sup>34</sup>

Respondents were asked to indicate the direction of their expectations, and then to rate them on the dimension of per-

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<sup>31</sup>Ibid.

<sup>32</sup>Neal Gross, Ward S. Mason and Alexander W. McEachern, Explorations in Role Analysis: Studies of the School Superintendency Role, (New York: Wiley and Sons, 1958), 379 pages.

<sup>33</sup>Ibid. p. 60.

<sup>34</sup>Ibid. pp. 101-102.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for a systematic approach to data collection and the importance of using reliable sources of information.

3. The third part of the document focuses on the analysis of the collected data. It discusses the various techniques used to identify trends, patterns, and anomalies in the data, and how these insights can be used to inform decision-making.

4. The fourth part of the document discusses the importance of communication and reporting. It emphasizes that the results of the data analysis must be clearly and effectively communicated to the relevant stakeholders in order to ensure that they can take appropriate action.

5. The fifth part of the document discusses the importance of ongoing monitoring and evaluation. It emphasizes that the data analysis process is not a one-time activity, but rather an ongoing process that must be repeated regularly to ensure that the organization remains up-to-date on its performance.

6. The sixth part of the document discusses the importance of data security and privacy. It emphasizes that the organization must take appropriate measures to protect its data from unauthorized access, loss, or disclosure, and that it must also ensure that the data is used in a manner that is consistent with applicable laws and regulations.

7. The seventh part of the document discusses the importance of data quality. It emphasizes that the accuracy and reliability of the data are critical to the success of the data analysis process, and that the organization must take steps to ensure that the data is of high quality.

8. The eighth part of the document discusses the importance of data integration. It emphasizes that the organization must ensure that its data is integrated across all systems and departments in order to provide a comprehensive view of its operations.

9. The ninth part of the document discusses the importance of data governance. It emphasizes that the organization must establish clear policies and procedures for the management of its data, and that it must ensure that these policies and procedures are consistently followed.

10. The tenth part of the document discusses the importance of data literacy. It emphasizes that all employees must have a basic understanding of data and how it is used, and that the organization must provide training and support to ensure that its employees are equipped with the skills and knowledge needed to work effectively with data.

missiveness-mandatoriness on a scale of five intervals.<sup>35</sup> In this case the possible responses of the significant others were structured by the investigator. This technique, may, of course, be used with the actor, as well as with his "actual" others. It pre-determines the possible range of responses to the stimulus question, and, therefore, must be used with care if the data are to have any value. A positive aspect of this approach is the readiness with which the data may be quantified.

A third approach to measurement of the expectations of significant others is the use of the open-ended stimulus question. The Sherifs' research on natural state groups of adolescent boys incorporates measures of this kind.<sup>36</sup> The observer is asked to inquire casually about what the actor perceives to be the expectations of others, and to later record his responses. Likewise, others may be, and were in this particular case, interviewed to determine the nature of the expectations that they have of the individual's behavior.<sup>37</sup> This procedure may also be used for the construction of questionnaires. Its main limitation is the difficulty of categorizing the responses

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<sup>35</sup>Ibid.

<sup>36</sup>Sherif and Sherif, op.cit., see methodological appendix, pp. 331-360.

<sup>37</sup>Ibid., pp. 356-359.



such that they will be susceptible to comparison. Moreover, such a procedure almost invariably yields a high no response rate. The individual is free to structure, within the limits of the question asked, the nature of his response, and this often leads to data of a variety which has little value for the researcher. However, that it does lead to many highly general responses and "don't knows" may tell us something about the nature of the phenomenon we are investigating.

Several procedures for identifying significant others and measuring their expectations of the individual have been presented and briefly evaluated. No one procedure is adequate for all kinds of research objectives. However, this does not mean that one technique is not preferable to another in a specific research context. Since the present study is an exploratory one, the measures selected for most aspects of the self-other complex variables were deliberately open-ended. This prevents premature structuring of the range of responses in a case where little research of an empirical nature has actually been conducted on the range of possible responses. Moreover, in the identification of significant others, it is hoped that the present research will contribute to the development of more abstract and flexible modes of conceptualization and operationalization.

### The Preliminary Investigation

The literature on previous attempts to measure the expectations of others with regard to the individual's behavior provided many promising leads, but did not offer an instrument which could be readily adapted to the purposes of the present investigation. Moreover, at this stage in the research, the conception of the complex of self-other relationships was not very well elaborated. It seemed wise to take another look at the phenomenon of interest from the perspective of the conceptual and measurement problems posed by the research. An opportunity was also needed to test some possible solutions to these problems. The decision was made to conduct a series of exploratory interviews with a small sample of high school students who represented a wide variety of social backgrounds.

After developing a strategy for these interviews in consultation with the major advisor, the Eaton County Agricultural Extension Agent was asked to provide advice in selecting some possible sites for the interviews. Two schools were selected; one rural and one suburban. With the help of guidance counsellors, about fifteen students were selected in such a manner that a wide range of personal characteristics, social backgrounds, school performance, and educational and occupational plans were included.

In the interviews, an attempt was made to explore the

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in the context of public administration and government operations. This section also highlights the role of technology in streamlining record management processes and reducing the risk of errors or data loss.

2. The second part of the document focuses on the implementation of robust internal controls and risk management frameworks. It outlines the need for regular audits and assessments to identify potential vulnerabilities and ensure that organizational policies are effectively enforced. This section also discusses the importance of employee training and awareness programs to foster a culture of compliance and ethical behavior within the organization.

3. The third part of the document addresses the challenges of data security and privacy protection in the digital age. It provides guidance on how to safeguard sensitive information from unauthorized access, theft, or disclosure. Key strategies mentioned include implementing strong encryption protocols, conducting regular security updates, and establishing clear data retention and disposal policies. Additionally, it stresses the importance of staying informed about the latest cybersecurity threats and trends.

4. The final part of the document discusses the role of leadership in driving organizational success and sustainability. It emphasizes that effective leaders must be able to inspire and motivate their teams, set clear strategic goals, and foster a collaborative work environment. This section also touches upon the importance of continuous learning and innovation, encouraging organizations to embrace change and seek out new opportunities for growth and improvement.

respondents' perceptual structuring of the complex of self-other relationships, and, at the same time, to gather data systematically. The interviews provided considerable insight into the phenomenon under investigation, and it was possible to test several hunches about the nature of the self-other complex, its social correlates and consequences. Much was also learned about the possible values of various techniques for eliciting the desired data.

The interview experience and discussion of the problem with the major advisor led to the development of a conceptual scheme and the construction of an instrument for gathering the data. The latter will be discussed more fully in the section which follows.

#### Measurement of the Self-Other Complex

The review of the literature on measurement earlier in the chapter indicated some of the approaches which researchers have utilized in the measurement of the expectations of others and the individual's perception of these expectations. In the present research, it would have been extremely desirable to measure both the individual's perceptions of his significant others, their attitudes, and his interaction with them, and to trace his perceptions back to their sources in his social milieu. Such an approach would permit an analysis of others' expectations of ego as these others verbalize their expectations, and also

as ego perceives them. However, the task of implementing such an approach would have required resources far beyond those available for the present research.

The approach actually adopted was that of eliciting only ego's perceptions of the self-other complex. Other data could then be inferred from these. Several questions may be raised about this strategy. In what respects are ego's perceptions of the complex of self-other relationships congruent with the objective nature of his interpersonal environment? How are ego's perceptions of the expectations of others, the verbalized expectations of these others, and ego's orientations to action related to one another? These are complex issues and their resolution is far beyond the scope of the present effort. However, some related research suggests that there is a moderate relationship between self-attitudes and the attitudes of others toward ego. A strong relationship has been found between self-attitudes and ego's perceptions of the evaluations of others.<sup>38</sup> These findings suggest that the present approach has at least some validity and usefulness, given the present state of our knowledge.

It may be recalled that individuals act upon their perceptions of social reality, rather than on the basis

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<sup>38</sup>See Kinch, loc.cit., and Miyamoto and Dornbusch, loc.cit.

of that reality as it exists apart from their perceptions. This does not, of course, preclude the operation of social forces of which the individual is not conscious, nor does it preclude the possibility that the operation of some of these forces may be inferred from perceptual data. Such inferences have been made in the present research. It is believed that the data available are closely enough related to reality to shed considerable light on the problems being investigated. However, the limitations of the kinds of data used ought to be kept in mind.

#### The Instruments

Three questionnaires were used to gather the data: The Occupational Plans of Eaton County Youth, the Haller Occupational Aspiration Scale, and the Danley-Ramsey Level-of-Living Index.<sup>39</sup> At a later point in the research, a supplementary questionnaire was used to fill in some gaps in the data.

A. The Occupational Plans of Eaton County Youth. This questionnaire was constructed specifically for the present research. It is largely an adaption of instruments used by Haller.<sup>40</sup> Thus, it incorporates several items to measure variables of proven or potential relevance. These inclu-

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<sup>39</sup>These may be found in Appendix I.

<sup>40</sup>See Haller, The Occupational Plans of Michigan Youth, in Haller and Miller, op.cit., pp. 122-132.

ded factors such as place of residence, educational and occupational achievement of parents, religious preference, occupational choice and level of educational aspiration.

The last section of the questionnaire was designed to measure various dimensions of the complex of self-other relationships, each of which will be discussed at a later point in this chapter. These include number of significant others, the levels of their expectations with regard to the individual's educational and occupational achievement, the intensities with which they hold these expectations, and the degree of convergence among their expectations.

B. Danley-Ramsey Level-of-Living Index. The Danley-Ramsey Level-of-Living Scale was used to measure socio-economic status.<sup>41</sup> This instrument is a scale of 13 items selected for their ability to discriminate between high and low status groupings. The scale was standardized in rural New York, and has the following advantages:

- (1) it was constructed and standardized relatively recently (1958), and thus contains fewer outdated items than other widely used instruments.
- (2) it is based upon a more refined conception of socio-economic status than are scales (such as Sewell's) used previously, and excludes participation items, which were found to measure a dimension other than level of living.
- (3) it permits easy comparison of farmers with other occupational and residential categories.<sup>42</sup>

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<sup>41</sup>Op.cit.

<sup>42</sup>Ibid. pp.3-4.

Originally, it was planned to use only the short form of this scale. Later, it was decided that the longer form would better discriminate between socio-economic groups. Unfortunately, one item was overlooked in constructing the Supplementary Questionnaire. Because of this oversight, the final form used includes only 12 items.

C. The Occupational Aspiration Scale. The Haller Occupational Aspiration Scale was used to measure level of occupational aspiration.<sup>43</sup> This scale is

...a multiple choice instrument...designed primarily for use among male high school students. It may or may not be useful among high school girls and among youth at other levels of school; this has yet to be demonstrated. The OAS uses the fact that LOA (level of occupational aspiration) questions must specify idealistic or realistic levels at particular future time periods as the basis for constructing an LOA measure having a single score for each person...The OAS appears to be a practicable and reliable measure of an individual's level of occupational aspiration. The total score may be interpreted simply as a relative (but not absolute) indicator of the prestige level on the occupational hierarchy which an individual views as a goal.<sup>44</sup>

The only limitation of this instrument for the present research is its questionable applicability to the measurement of females' levels of occupational aspiration. The

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<sup>43</sup>See Haller and Miller, op.cit.

<sup>44</sup>I.W. Miller and A.O. Haller, "A Measure of Level of Occupational Aspiration," Personnel and Guidance Journal, (43, 1964), pp.449, 454.



validity of this scale for measuring the levels of occupational aspiration of females remains an open question, the answer to which must await further research.<sup>45</sup>

#### Site and Sample

The following criteria were employed in selecting the research site:

- (1) there should be only one comprehensive high school in the community.
- (2) the community should be located in an area sufficiently rural to encompass a substantial farm population in the sample.
- (3) no racial or other complicating variables should impinge upon the relationships to be studied.
- (4) the school should be sufficiently large to allow selection of the sample from one grade level.

After consultation with the Eaton County Agricultural Extension agent, the community of Charlotte was selected as the research site.

Charlotte is the Eaton County seat, and is located about 25 miles southwest of the city of Lansing, where many of its residents are employed. The community is a trading center for the surrounding rural areas, which are rich farmlands. The population of the community is approximately 7,700, and includes very few, if any, members of minority groups. None were included in this sample.

Charlotte High School, the only one in the community,

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<sup>45</sup>Haller and Miller, op.cit., p.59.



draws its student body of 950 from both farm and nonfarm populations. The school includes four grades (9-12), and is classified as "Class A". The tenth grade, which was selected as a sample, had approximately 239 members at the time of the study, of which somewhat more than half were girls. The data were gathered about one month after the academic year began, thus including some students who probably left school before the end of the year.

#### Collection and Preparation of the Data

The questionnaires were administered by two graduate students in sociology during tenth grade English classes on two successive days. The classes were each fifty minutes long, and were staggered over the school day. On the first day, a brief introduction and general explanation of the purpose of the research were given, and the questions were either answered or deferred until the data had been collected. The Occupational Plans of Eaton County Youth was administered, and took about 30-40 minutes for all of the students to complete. At the outset, both the general instructions and those specifically related to the "self-other" instrument were read aloud, and questions were answered. On the second day, the same general procedure was followed in administering the two scales, and required about 20-25 minutes. Throughout both testing sessions, the answers to questions which would compromise the results were deferred.



About two months later, another very short questionnaire, designed to fill in gaps in the data, was administered at the beginning of the English classes by their respective teachers. These items were entirely factual in nature and questions were answered freely.

Coding operations were performed during the Winter and Spring Terms of 1965. The original coder was not trained. However, once completed, the coding was checked very extensively by the writer and an undergraduate student in the social sciences. Revisions and recoding were completed where necessary. A copy of the coding key may be found in Appendix Four.

#### Operational Definitions of the Variables

In this section, limited descriptions of the operational definitions of the variables are given. In certain cases, decisions about the treatment of problematic data are also recorded. For a discussion of the questionnaires which were omitted and the reasons for which they were omitted, the reader should refer to Appendix One. This appendix also contains cut-off scores and sample sizes for each variable.

Socio-economic Status. The distribution of scores on the Danley-Ramsey Level-of-Living Scale was divided into three categories. An attempt was made to establish cut-off points which would yield three categories of approximately equal sizes, though this proved to be very difficult because

of the high concentration of scores at certain points.

There were two cases in which the "About Our House" (or level-of-living) sections of otherwise completed questionnaires were not answered in full. These were deleted from those cross-tabulations which required a level-of-living score.

Residence. All respondents were classified either as farm or nonfarm residents. The former category includes all of those individuals who indicated that their families earned all or part of their livelihood from the operation of a farm and/or who live on a farm. All other respondents were classified as nonfarm residents. Farm and nonfarm residents were further classified according to their occupational plans. A distinction was made between those who planned to enter farming and those who planned to enter non-farm occupations. This manipulation yielded four categories of respondents on the dimension of residence. Because of their small sizes, the two categories incorporating "farm plans" were dropped from the statistical analysis.

Sex. The respondents were asked to indicate their sex in the "Occupational Plans" questionnaire.

Significant Others. All persons designated by the respondent in accordance with the following instructions were treated as significant others and the respondent's relationships with these others were treated as self-other re-



relationships:

Sometimes other people show interest in teenagers' educational and occupational plans, and talk to them about their plans. As far as you know, WHO are the people that have EXPRESSED INTEREST IN YOUR EDUCATIONAL AND OCCUPATIONAL PLANS? Please be sure you thought of everyone--even your parents and friends--other people, too.<sup>46</sup>

The respondents were asked to identify others by name, relationship to the student, and class in school or occupation. In those cases in which a collectivity was identified, the coder recorded it in terms of the individuals involved (parents, etc.), or as uncodable where the unit could not be broken down (friends, etc.). One individual identified a deity as one of his significant others. In order to avoid the complex issues raised by this response, it was deleted from the statistical data.

Finally, the respondent was assigned a score, representing the number of significant others. A distribution in terms of this variable was obtained, and three categories of number of significant others were established.

The respondents were asked to report both their own educational and occupational aspirations and the expectations of others with regard to their achievement. This raises the possibility of a spurious relationship in the data if the same response set is evoked by the two kinds of stimulus questions. Steps were taken to minimize such

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<sup>46</sup>See The Occupational Plans of Eaton County Youth, Section Six, Appendix II.



# THE HISTORY OF THE UNITED STATES

The history of the United States is a complex and multifaceted story that spans centuries. It begins with the early Native American civilizations, such as the Mayans, Aztecs, and Incas, who built sophisticated societies in the Americas. The arrival of European explorers in the late 15th century marked the beginning of a new era, as they sought to establish trade routes and colonies in the New World.

The early years of the United States were characterized by a period of exploration and settlement. The Pilgrims and Puritans, seeking religious freedom, established the first permanent English colonies in North America. The growth of these colonies led to a period of expansion and westward movement, as settlers sought new lands and opportunities.

The American Revolution (1775-1783) was a pivotal moment in the nation's history, as the colonies fought for independence from British rule. The signing of the Declaration of Independence in 1776 marked the birth of the United States as a sovereign nation. The Constitution, drafted in 1787, established the framework for the federal government and the rights of the citizenry.

The 19th century was a period of rapid growth and change for the United States. The Industrial Revolution brought about significant technological advancements and economic development. The westward expansion of the frontier led to the discovery of gold and silver, fueling a period of boom and bust. The Civil War (1861-1865) was a defining moment, as the nation fought to resolve the issue of slavery and preserve the Union.

The 20th century saw the United States emerge as a global superpower. The country played a central role in World War I and World War II, leading to the establishment of the United Nations and the Cold War. The space race between the United States and the Soviet Union culminated in the Apollo moon landings in the late 1960s. The civil rights movement of the 1950s and 1960s led to significant social and political changes, including the passage of the Civil Rights Act of 1964.

The late 20th and early 21st centuries have been marked by continued economic growth, technological innovation, and global challenges. The September 11 attacks in 2001 led to a period of heightened security and military intervention. The 2008 financial crisis and the subsequent Great Recession highlighted the vulnerabilities of the global economy. The rise of social media and the internet has transformed the way we communicate and live our lives.

The United States continues to face a range of challenges in the 21st century, including climate change, global terrorism, and economic inequality. The nation's history of resilience and innovation provides a foundation for addressing these challenges and shaping a bright future for all Americans.

The history of the United States is a testament to the power of human ingenuity and the pursuit of freedom. It is a story of triumph and adversity, of hope and perseverance. As we look back on the past, we are inspired by the courage and vision of those who have shaped this great nation. We are confident that the United States will continue to lead the world in the years to come.

The history of the United States is a rich and diverse tapestry of experiences and achievements. It is a story that continues to unfold, and one that we are proud to be a part of. We will continue to strive for a better future, guided by the principles of liberty, justice, and the pursuit of happiness.

a possibility. The measures of levels of educational aspiration and others' expectations differ in form, and are separated by several other items in the questionnaire. The data on levels of occupational aspiration and others' expectations were collected on different days by means of quite different instruments. It is recognized that these steps do not absolutely guarantee independence between the two kinds of responses. Given the exploratory nature of the present research, however, these measures should be satisfactory. Further research is needed to probe their validity.

Level of Significant Others' Educational Expectations.

All responses to the following open-ended stimulus statement were treated as the significant other's expectations with regard to the respondent's educational achievement.

The farthest he or she wants me to go in school is:  
\_\_\_\_\_ . From the responses to this stimulus statement, the level of the significant other's expectations with regard to ego's academic achievement was then inferred. Expectations which were not academic in nature (e.g. beauty school) and those which were too general to permit inferences were categorized separately, and were not used further. Finally, the levels were coded in terms of years, and an average score was computed for each respondent. The distribution of scores was then

— *Chlorophyll a* (chl *a*) is the primary photosynthetic pigment in most plants and algae. It is a green pigment that absorbs light energy in the blue and red regions of the visible spectrum. It is essential for the light-dependent reactions of photosynthesis.

— *Chlorophyll b* (chl *b*) is an accessory pigment that absorbs light energy in the blue and orange-red regions of the visible spectrum. It transfers energy to chl *a* for use in photosynthesis.

— *Carotenoids* are a group of pigments that absorb light energy in the blue and green regions of the visible spectrum. They include carotenes and xanthophylls. Carotenoids transfer energy to chl *a* and also protect the photosynthetic apparatus from damage by reactive oxygen species.

— *Xanthophylls* are a subclass of carotenoids that absorb light energy in the blue and green regions of the visible spectrum. They include lutein, zeaxanthin, and violaxanthin. Xanthophylls play a role in energy dissipation and photoprotection.

— *Anthocyanins* are water-soluble pigments that absorb light energy in the blue and green regions of the visible spectrum. They are responsible for the red, purple, and blue colors of many flowers and fruits. Anthocyanins also have antioxidant properties.

— *Flavonols* are a class of flavonoid pigments that absorb light energy in the blue and green regions of the visible spectrum. They are responsible for the yellow and white colors of many flowers and fruits. Flavonols also have antioxidant properties.

— *Anthoxanthins* are a class of flavonoid pigments that absorb light energy in the blue and green regions of the visible spectrum. They are responsible for the white and yellow colors of many flowers and fruits. Anthoxanthins also have antioxidant properties.

— *Anthocyanidins* are a class of flavonoid pigments that absorb light energy in the blue and green regions of the visible spectrum. They are responsible for the red, purple, and blue colors of many flowers and fruits. Anthocyanidins also have antioxidant properties.

— *Flavones* are a class of flavonoid pigments that absorb light energy in the blue and green regions of the visible spectrum. They are responsible for the yellow and white colors of many flowers and fruits. Flavones also have antioxidant properties.

divided into three approximately equal groups to obtain relative levels of expectation.

Level of Significant Others' Occupational Expectations.

All responses to the following open-ended stimulus statement were treated as the significant others' expectations with regard to the individual's occupational achievement.

Regarding my future occupation, he or she wants me to be a : \_\_\_\_\_ . Expressed expectation with regard to occupational achievement was used in coding the prestige level of such expectations, and necessitated specific decisions about the coding of certain preferences.

A major proportion of these difficulties were encountered in cases in which the expressed preference as "housewife". Housewives, of course, do not enter the labor market, and, therefore, do not have an assigned prestige score. It was decided that there was no alternative to placing them in the uncodable category.

Also, some responses were too general to fit into the Duncan Occupational Prestige scoring system.<sup>47</sup> Where such responses could not be justifiably placed in the residual categories which were sometimes provided, they were treated as uncodable. Out of a total of 729 responses, 158 or 21.7% were uncodable.

The prestige scores of expressed expectations were

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<sup>47</sup> Albert Reiss, Jr., Occupations and Social Status, (New York: Free Press, 1961), Appendix B. pp. 263-275.

averaged for each respondent, and the distribution of the resulting scores was divided into three approximately equal groups to obtain relative levels of expectation.

Intensity of Significant Others' Educational Expectations. The respondents were asked to rate perceived significant others in terms of "how strongly...he or she feels about you going this far in school...", using a three point scale. These ratings were then averaged for each respondent, and the distribution of scores was divided into three categories to obtain relative levels of intensity.

Intensity of Significant Others' Occupational Expectations. The respondents were asked to rate perceived significant others in terms of "how strongly...he or she feels about you getting this job...", using a three point scale. The data were then treated in the same manner as the educational expectation intensity scores to obtain relative levels of intensity.

Level of Educational Aspiration. A series of questions was asked to determine how far the respondent expected to go in school. The highest level of expected achievement was then treated as level of educational aspiration. A procedure similar to that used in coding the significant others' educational expectations was followed with regard to non-academic educational plans, and vague

statements of plans. Level of educational aspiration was coded in terms of years of expected educational achievement, and the distribution of scores was divided into three categories to obtain relative level of educational aspiration.

Level of Occupational Aspiration. The level of occupational aspiration was measured by means of the eight-question Occupational Aspiration Scale, developed by Haller and Miller. This scale has been described in an earlier section. The distribution of scores was divided into three groups to obtain relative level of occupational aspiration.

Summary. In the present chapter, the literature on the measurement of the expectations of others was reviewed, and the nature and evolution of the research design was discussed. The variables were then given operational definitions. In the next chapter, the procedures for, and results of, the analysis of the data will be presented.



## CHAPTER III RESULTS

### Introduction

In the present chapter, the statistical treatment and presentation of the data will be described, and the results of the tests of the hypotheses will be analyzed. Certain limitations imposed upon the statistical treatment of the data by the small size of the sample will be discussed. Finally, a brief summary of the major findings will be given.

### Treatment of the Data

On each variable other than sex and residence, the sample has been divided into high, medium and low categories. The cutting points between these categories were empirically determined, intending that they would be approximately equal in frequency. Even so, in order to avoid placing the same values of any one variable in different categories, in practice it was often necessary to divide them in such a manner that one category was much larger or smaller than the other two. The empirically determined cutting points for each variable and other details in regard to the treatment of the data are presented in Appendices One and Three.

Contingency tables were then prepared, and the chi-square test for the significance of differences was ap-



plied to the results.<sup>48</sup> The original plan for the analysis of the data called for the cross-classification of three variables in many instances. A modification of the original plan, made necessary by the small cell frequencies, was the decision not to control for sex and socio-economic status in the testing of certain hypotheses. While this limitation is regrettable, the present data do permit some well-grounded speculation about the possible effects of instituting such controls. It was also necessary to drop certain categories of residence-occupational choice from the statistical analysis. The principal omission was that of farm boys who plan to enter farming. The number of such persons had been underestimated in the selection of the testing site and sample. The results of the small number of respondents in this category will be reported, though they will be omitted from the statistical tests.

The theoretical structure of the thesis is based upon a set of assumptions about the relationships between the social structural variables and the levels of aspiration. Data having a bearing on these relationships will be ex-

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<sup>48</sup>The formula used in computing the chi-square is 
$$\chi^2 = \sum \frac{(f_o - f_e)^2}{f_t}$$
 See G.U. Yule and M.G. Kendall

Introduction to the Theory of Statistics, (London: Charles Griffen and Co., 1948), 13 ed., rev., p-416.

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mined prior to the testing of the hypotheses which constitute the focus of the present investigation. The data on each of the assumptions and hypotheses will be examined individually in the present chapter, and appropriate conclusions will be drawn.

#### Assumptions

It will be remembered that the self-other variables are treated in the present thesis as mediating the influence of social structure upon the individual's orientations to action; in this case, his levels of educational and occupational aspiration. It is logically necessary to make a set of assumptions about the relationships which will obtain between the various social structural variables and the aspiration variables before hypotheses about their relationships to mediating variables may be constructed. A set of six relationships between the three structural and two aspiration variables have been assumed. These are specified as follows, and are presented with the data bearing upon them.

Assumption One. There will be a positive relationship between socio-economic status and levels of educational aspiration.

An inspection of Table I reveals a pattern similar to that predicted. It will be noted that the low socio-economic group is concentrated in the low aspiration category. The middle socio-economic group, and especially the high socio-

TABLE I  
Level of Educational Aspiration by Socio-economic Status, in Percentages\*

Level of Educational Aspiration	Socio-economic Status (Dunley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (4 or more years of college)	27.4	47.1	60.0	40.9 (70)
Medium (2-3 years of college)	27.4	27.9	16.7	25.7 (44)
Low (one year of college or less)	45.2	25.0	23.3	34.5 (59)
Total	100.0 (73)	100.0 (68)	100.0 (30)	(171)

$\chi^2 = 14.20$       d.f = 4       $P < .05$

\*Raw frequencies are in parentheses. Data were missing for eight cases.

economic group, are heavily concentrated in the high aspiration category. The differences are significant at the .05 level, and the hypothesis is accepted. The often-reported positive relationship between socio-economic status and level of educational aspiration is borne out by the data.

Assumption Two. There will be a positive relationship between socio-economic status and levels of occupational aspiration.

The pattern of results in Table II suggests that the relationship between socio-economic status and level of occupational aspiration is less clearcut than is the relationship between socio-economic status and level of educational aspiration. Nevertheless, it is consistent with the hypothesis. The low socio-economic group tends to be more frequently concentrated in the low aspiration category than do the middle and high socio-economic groups. The middle and high socio-economic groups are more frequently represented in the middle and high aspiration categories than is the low group. The similarity of the distributions of the middle and high groups is evident here, as it was in the previous case. The differences are significant at the .05 level, and the hypothesis is accepted. Socio-economic status and level of occupational aspiration are found to be positively related.

Assumption Three. For adolescents who are oriented to the nonfarm occupational structure, there will be no rela-

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in the context of public administration and financial management.

2. The second part of the document outlines the various methods and tools used to collect, store, and analyze data. It highlights the need for robust information systems that can handle large volumes of data and provide timely insights into organizational performance and trends.

3. The third part of the document focuses on the role of data in decision-making and strategic planning. It argues that data-driven insights are crucial for identifying opportunities, assessing risks, and developing effective strategies that align with the organization's mission and vision.

4. The fourth part of the document addresses the challenges and risks associated with data management, such as data quality, security, and privacy. It provides recommendations for mitigating these risks and ensuring that data is used responsibly and ethically.

5. The fifth part of the document discusses the importance of data literacy and training for all employees. It emphasizes that data is only as good as the people who use it, and that ongoing education and skill development are essential for maximizing the value of data.

6. The sixth part of the document concludes by summarizing the key findings and recommendations. It reiterates the importance of a data-driven culture and the need for continuous improvement in data management practices.

TABLE II

Level of Occupational Aspiration by Socio-economic Status, in Percentages\*

Level of Occupational Aspiration (Occupational Aspiration Scale)	Socio-economic Status (Danley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (46-62)	22.4	38.6	41.9	32.2 (57)
Medium (33-45)	34.2	34.3	35.5	34.5 (61)
Low (12-32)	43.4	27.1	22.6	33.3 (59)
Total	100.0 (76)	100.0 (70)	100.0 (31)	(177)

$\chi^2 = 31.34$

d.f = 4

$P < .05$

\*Raw frequencies are in parentheses. Data were missing for two cases.

tionship between place of residence and level of educational aspiration.

The results of the test of this hypothesis may be found in Table III. It may be seen that there are differences in the relative levels of educational aspiration of farm and nonfarm youth. While the nonfarm group is heavily concentrated in the high aspiration category, the farm group is polarized between high and low aspiration categories. However, the differences are not significant at the .05 level, and the hypothesis is accepted. There are no significant differences in the levels of educational aspiration of farm and nonfarm respondents.

Assumption Four. For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and level of occupational aspiration.

The results may be found in Table IV. The distribution of the farm and nonfarm respondents in the aspiration categories is quite similar. There is, however, a slight concentration of farm residents in the middle aspiration category. The differences are not significant at the .05 level, and the hypothesis is accepted. There appear to be no significant differences between farm and nonfarm youth oriented to the nonfarm occupational structure in the levels of occupational aspiration that they set for themselves.



TABLE III

Level of Educational Aspiration by Residence-Occupational Choice, in Percentages\*

Level of Educational Aspiration	Residence - Occupational Choice		Total	Farm resident and farm occupational choice
	Nonfarm resident and nonfarm occupational choice	Farm resident and nonfarm occupational choice		
High (4 or more years of college)	47.7	40.0	46.0 (63)	25.0 (1)
Medium (2-3 years of college)	26.2	16.7	24.1 (33)	25.0 (1)
Low (one year of college or less)	26.2	43.3	29.9 (41)	50.0 (2)
Total	100.0 (107)	100.0 (30)	100.0 (137)	100.0 (4)

$\chi^2 = 3.43$

d.f = 2

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for forty-two cases.

TABLE IV

Level of Occupational Aspiration by Residence-Occupational Choice, in Percentages\*

Level of Occupational Aspiration (Occupational Aspiration Scale)	Residence-Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and nonfarm occupational choice	Farm resident and nonfarm occupational choice		
High (46-62)	35.1	31.0	34.3	00.0
			(49)	(0)
Medium (33-45)	35.1	41.4	36.4	00.0
			(52)	(0)
Low (12-32)	29.8	27.6	29.4	100.0
			(42)	(4)
Total	100.0	100.0	100.0	100.0
	(114)	(29)	(143)	(4)

$\chi^2 = 1.06$

d.f = 2

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for thirty-six cases.

Assumption Five. Males will tend to have higher levels of educational aspiration than will females.

Table V contains the results of the test of this hypothesis. Males are concentrated in the high aspiration category, and females are polarized between high and low groups. Generally, males appear to have somewhat higher levels of educational aspiration than do females, but the differences are not significant at the .05 level.

The hypothesis is rejected.

Assumption Six. Males will tend to have higher levels of occupational aspiration than will females.

Table VI reveals a pattern exactly opposite to that predicted by the hypothesis. Females seem to have somewhat higher levels of aspiration with regard to occupational achievement than do males. However, the differences are not significant at the .05 level, and the hypothesis is rejected.

Six assumptions that underlie the hypotheses which constitute the focus on the present investigation have been presented, and tested on the data. With the exceptions of the relationships between sex and levels of educational and occupational aspiration, the assumptions were supported by the evidence. It is suggested that these findings should be reflected in the data on social structure and the self-other complex.

#### THE HYPOTHESES

In Chapter II two sets of hypotheses about the rela-

The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for ensuring transparency and accountability in financial operations. This section also outlines the various methods and tools used to collect and analyze data, highlighting the need for consistency and precision in data entry and reporting.

The second part of the document focuses on the implementation of internal controls and risk management strategies. It details how these measures are designed to prevent fraud, reduce errors, and protect the organization's assets. The text provides a comprehensive overview of the different types of risks faced by the organization and the specific controls put in place to mitigate them. It also discusses the role of management in overseeing and evaluating the effectiveness of these controls.

The third part of the document addresses the financial performance and budgeting process. It presents a detailed analysis of the organization's financial results, comparing actual performance against the budget and identifying areas of variance. This section also discusses the process of setting financial goals and the role of budgeting in resource allocation and strategic planning. The text provides a clear and concise summary of the financial health of the organization and the steps being taken to improve performance.

The fourth part of the document covers the human resources and organizational structure. It describes the current state of the organization's workforce, including the number of employees, their qualifications, and their distribution across different departments. It also discusses the organization's structure and the roles and responsibilities of key personnel. This section highlights the organization's commitment to employee development and the implementation of various HR policies and procedures.

The fifth and final part of the document provides a summary of the key findings and recommendations. It reiterates the importance of maintaining accurate records, implementing strong internal controls, and monitoring financial performance. The text also provides a list of specific recommendations for improving the organization's operations and achieving its long-term goals. The document concludes with a statement of confidence in the organization's ability to overcome challenges and succeed in the future.

TABLE V

+ Level of Educational Aspiration by Sex, in Percentages\*

Level of Educational Aspiration	Sex		Total
	Male	Female	
High (4 or more years of college)	45.1	39.6	42.2 (73)
Medium (2-3 years of college)	26.8	24.2	25.4 (44)
Low (one year of college or less)	28.0	36.3	32.4 (56)
Total	100.0 (82)	100.0 (91)	 (173)

$$\chi^2 = .13$$

$$d.f = 2$$

$$P > .05$$

\*Raw frequencies are in parentheses. Data were missing for six cases.

TABLE VI

Level of Occupational Aspiration by Sex, in Percentages\*

Level of Occupational Aspiration	Sex		Total
	Male	Female	
High (46-62)	26.7	36.6	31.8 (57)
Medium (33-45)	36.0	32.3	34.1 (61)
Low (12-32)	37.2	31.2	34.1 (61)
Total	100.0 (86)	100.0 (93)	(179)

$$\chi^2 = 2.03$$

$$d.f = 2$$

$$P > .05$$

\*Raw frequencies are in parentheses.

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tionships among social structure, the self-other complex, and levels of educational and occupational aspiration were formulated, and a rationale was presented for them. Each hypothesis will be restated here, and the data bearing upon it and the results of the statistical tests will be presented. Discussion of the theoretical significance of the results will be undertaken in Chapter IV.

The hypotheses about the relationships between the social structural location of adolescents and their perceptions of the self-other complex will be grouped according to the social structural variable employed. The first variable to be analyzed is that of socio-economic status.

Hypothesis One.

There will be a positive relationship between socio-economic status and the number of perceived significant others.

The results may be found in Table VII. It will be noted that the slight differences are not in the direction predicted. If there are any relationships at all, it appears that the higher socio-economic groups are somewhat more frequently characterized by a small number of significant others than is the low socio-economic group. The differences are in a direction other than that predicted by the hypothesis, and are not significant at the .05 level. The hypothesis is, therefore, rejected. These data show no relationship between socio-economic status and the number of perceived significant others.





TABLE VII

Number of Perceived Significant Others by Socio-economic Status, in Percentages\*

Number of Significant Others	Socio-economic Status (Danley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (6-12)	28.9	20.0	32.3	26.0 (46)
Medium (4-5)	32.9	40.0	29.0	35.0 (62)
Low (0-3)	38.2	40.0	38.7	39.0 (69)
Total	100.0 (76)	100.0 (70)	100.0 (31)	(177)

$\chi^2 = 2.37$

d.f = 4

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for two cases.

Hypothesis Two.

There will be a positive relationship between socio-economic status and the levels of perceived significant others' expectations with regard to educational achievement.

Table VIII reveals a moderate tendency in the direction predicted. The low socio-economic group is somewhat more frequently represented in the low expectation category, and the middle and high groups are heavily concentrated in the high expectation category. The middle group is distributed in a manner similar to that of the high group, though less strikingly so. There appears to be a moderate positive relationship between socio-economic status and perceived significant others' expectations with regard to educational achievement, and the differences are significant at the .05 level. The hypothesis is accepted.

Hypothesis Three.

There will be a positive relationship between socio-economic status and the levels of perceived significant others' expectations with regard to occupational achievement.

The results may be found in Table IX. With the exception of the middle socio-economic group, the results show a pattern entirely consistent with the hypothesis. While the pattern is discernable, it is not pronounced. In the case of the middle socio-economic group, the respondents are divided between high and low expectations, with a preponderance in the high category. These data appear to show a clear, though moderate, positive association between socio-

TABLE VIII

Level of Perceived Significant, Others' Educational Expectations by Socio-economic Status, in Percentages\*

Level of Significant Others' Educational Expectations	Socio-economic Status (Danley - Ramsey Scale Scores)			Total
	Low	Medium	High	
High (70-77)	30.3	49.2	60.7	43.3 (68)
Medium (38-69)	31.8	22.2	17.9	25.5 (40)
Low (00-33)	37.9	28.6	21.4	31.2 (49)
Total	100.0 (66)	100.0 (63)	100.0 (28)	(157)

$$\chi^2 = 8.94$$

$$d.f = 4$$

$$P < .05$$

\*Raw frequencies are in parentheses. Data were missing for twenty-two cases.

TABLE IX  
Level of Perceived Significant Others' Occupational Expectations by Socio-economic Status,  
in Percentages\*

Level of Significant Others' Occupational Expectations	Socio-economic Status (Danley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (76-93)	24.2	42.6	48.1	36.0 (54)
Medium (70-75)	37.1	23.0	29.6	30.0 (45)
Low (00-69)	38.7	34.4	22.2	34.0 (51)
Total	100.0 (62)	100.0 (61)	100.0 (27)	(150)

$$X^2 = 7.81$$

$$d.f = 4$$

$$P < .05$$

\*Raw frequencies are in parentheses. Data were missing for twenty-nine cases.

economic status and the levels of perceived significant others' expectations in regard to occupational achievement. as predicted by the hypothesis, and the differences are significant at the .05 level. The hypothesis is accepted.

Hypothesis Four.

There will be a positive relationship between socio-economic status and the intensities with which significant others are perceived to hold their expectations with regard to educational achievement.

Table X reveals a pattern contrary to that predicted by the hypothesis, for the high and low socio-economic groups.

Those respondents whose socio-economic status is low tend to perceive their significant others to hold their expectations with regard to educational achievement with somewhat greater intensity than do respondents with middle and high status. The middle socio-economic group is concentrated in the middle intensity category, and the high status group is relatively equally distributed in the expectation categories. These data show no significant association at the .05 level between socio-economic status and the perceived intensity of significant others' expectations in regard to educational achievement. The hypothesis is rejected.

Hypothesis Five.

There will be a positive relationship between socio-economic status and the intensities with which significant others are perceived to hold their expectations with regard to occupational achievement.

Table XI contains the results. Except for a very slight tendency for the middle and low status groups to fall into

TABLE X  
Intensity of Perceived Significant Others' Educational Expectations by Socio-Economic Status, in Percentages\*

Intensity of Significant Others' Educational Expectations	Socio-economic Status (Danley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (01-11)	34.2	27.1	32.3	31.1 (55)
Medium (12-17)	38.2	42.9	32.3	39.0 (69)
Low (18-40)	27.6	30.0	35.5	30.0 (53)
Total	100.0 (76)	100.0 (70)	100.0 (31)	(177)

$\chi^2 = 1.72$

d.f = 4

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for two cases.

TABLE XI  
Intensity of Perceived Significant Others' Occupational Expectations by Socio-economic Status, In Percentages\*

Intensity of Significant Others' Occupational Expectations	Socio-economic Status (Darley - Ramsey Scale Scores)			Total
	Low (00-08)	Medium (09-10)	High (11-12)	
High (76-93)	30.3	27.1	32.3	29.4 (52)
Medium (70-75)	30.3	31.4	35.5	31.6 (56)
Low (00-69)	39.5	41.4	32.3	39.0 (69)
Total	100.0 (76)	100.0 (70)	100.0 (31)	177 (177)

$\chi^2 = .80$

d.f = 4

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for two cases.

lower intensity categories than the high status groups, the distribution of the three status groups is relatively similar. The differences are not significant at the .05 level, and the hypothesis is rejected. There appear to be no significant differences among the socio-economic groups in the intensities with which they perceive significant others to hold their expectations with regard to occupational achievement.

Hypothesis Six.

For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the number of significant others.

Table XII reveals a strong concentration of the farm respondents in the low category in terms of number of perceived significant others. The nonfarm sample, on the other hand, is relatively equally distributed in the number categories. Nonfarm respondents perceive their significant others to be more numerous than do the farm respondents. The differences are significant at the .05 level, and the hypothesis is rejected. It seems safe to conclude that there are differences between farm and nonfarm residents oriented to the nonfarm occupational structure in the number of their perceived significant others, and that the farm residents have fewer. The small sample of farm boys who plan to enter farming tend to have more perceived significant others than do their counterparts who are oriented



1. The first step in the process of identifying a problem is to recognize that a problem exists.

2. Once a problem is recognized, the next step is to define the problem clearly.

3. After defining the problem, the next step is to identify the causes of the problem.

4. Once the causes are identified, the next step is to develop a plan to address the problem.

5. The final step in the process is to implement the plan and evaluate the results.

6. It is important to note that the process of identifying a problem is often iterative.

7. For example, you may need to go back and forth between defining the problem and identifying the causes.

8. Additionally, you may need to revise your plan as you learn more about the problem.

9. The key to successful problem identification is to be thorough and systematic.

10. By following these steps, you can ensure that you have a clear understanding of the problem and a plan to address it.

11. This process is essential for any organization or individual looking to solve a problem.

12. It is a fundamental skill that can be applied to a wide range of situations.

13. By taking the time to identify a problem properly, you can increase the chances of a successful outcome.

14. This process is a critical part of any problem-solving strategy.

15. It is a skill that can be learned and improved over time.

16. The first step is to recognize that a problem exists.

17. This may be done by observing a situation that is not working as intended.

18. Once a problem is recognized, the next step is to define the problem clearly.

19. This involves identifying the specific symptoms and the impact of the problem.

20. The next step is to identify the causes of the problem.

21. This can be done by asking questions and gathering information.

22. Once the causes are identified, the next step is to develop a plan to address the problem.

23. This plan should be based on the causes of the problem and the resources available.

24. The final step is to implement the plan and evaluate the results.

25. It is important to monitor the progress and make adjustments as needed.

TABLE XII  
 Number of Perceived Significant Others by Residence - Occupational Choice,  
 in Percentages\*

Number of Significant Others	Residence - Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and nonfarm occupational choice	Farm resident and Nonfarm occupational choice		
High (6-12)	32.5	13.8	28.7 (41)	25.0 (1)
Medium (4-5)	35.1	24.1	32.9 (47)	50.0 (2)
Low (0-3)	32.5	62.1	38.5 (55)	25.0 (1)
Total	100.0 (114)	100.0 (29)	100.0 (143)	100.0 (4)

$\chi^2 = 8.84$

d.f = 2

$P < .05$

\*Raw frequencies are in parentheses. Data were missing for thirty-six cases.

to the nonfarm occupational structure.

Hypothesis Seven.

For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the levels of perceived significant others' expectations with regard to educational achievement.

In Table XIII, it may be seen that a somewhat larger percentage of farm residents than of nonfarm residents are concentrated in the high expectation group. The differences, however, are small, and are not significant at the .05 level. There appear to be no significant differences between farm and nonfarm residents in the levels of perceived significant others' expectations with regard to educational achievement when the individual is oriented to the nonfarm occupational structure. The small sample of farm boys who plan to enter farming tend to perceive their significant others to have expectations of their educational achievement below either of the groups oriented to the nonfarm occupational structure.

Hypothesis Eight.

For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the levels of perceived significant others' expectations with regard to occupational achievement.

In Table XIV, nonfarm residents are distributed in a manner similar to farm residents, except for a slightly higher frequency of the former in the high expectation group.

— The first step in the process of identifying a problem is to define the problem clearly. This involves identifying the symptoms and the underlying causes of the problem.

— The second step is to gather information about the problem. This involves collecting data and consulting with others who may have experience with the problem.

— The third step is to analyze the information and identify the root cause of the problem. This involves using logical reasoning and critical thinking to determine the most likely cause of the problem.

— The fourth step is to develop a plan of action to address the problem. This involves identifying the steps that need to be taken to solve the problem and assigning responsibility for each step.

— The fifth step is to implement the plan of action. This involves carrying out the steps that have been identified in the plan and monitoring progress.

— The sixth step is to evaluate the results of the plan of action. This involves comparing the actual results with the expected results and determining whether the problem has been solved.

— The seventh step is to document the results of the process. This involves writing a report that describes the problem, the steps that were taken to solve it, and the results.

— The eighth step is to share the results of the process with others. This involves presenting the results to the relevant stakeholders and discussing the lessons learned.

TABLE XIII  
Level of Perceived Significant Others' Educational Expectations by Residence - Occupational Choice, in Percentages\*

Level of Significant Others' Educational Expectations	Residence - Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and nonfarm occupational choice	Farm resident and non-farm occupational choice		
High (70-77)	46.5	58.3	48.8	25.0
			(61)	(1)
Medium (38-69)	24.8	16.7	23.2	00.0
			(29)	(0)
Low 00-33	28.7	25.0	28.0	75.0
			(35)	(3)
Total	100.0	100.0	100.0	100.0
	(101)	(24)	(125)	(4)

$\chi^2 = 1.23$       d.f = 2       $P > .05$

\*Raw frequencies are in parentheses. Data were missing for fifty-four cases.



TABLE XIV  
 Level of Perceived Significant Others' Occupational Expectations by Residence -  
 Occupational Choice, in Percentages\*

Level of Significant Others' Occupational Expectations	Residence - Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and Nonfarm occupational choice	Farm resident and occupational choice		
High	39.2	36.4	38.7 (48)	00.0 (0)
Medium	29.4	31.8	29.8 (37)	00.0 (0)
Low	31.4	31.8	31.5 (39)	100.0 (4)
Total	100.0 (102)	100.0 (22)		100.0 (124) (4)

$\chi^2 = .08$       d.f = 2       $P > .05$

\*Raw frequencies are in parentheses. Data were missing for fifty-five cases.

The differences are not significant at the .05 level, and the hypothesis is accepted. However, farm boys who plan to enter farming are heavily concentrated in the low expectation group, and would appear to differ considerably from the other respondents in regard to level of perceived expectations. For the respondents with nonfarm occupational plans, there are no significant residence differences in the levels of perceived significant others' expectations with regard to occupational achievement.

Hypothesis Nine.

For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the perceived intensities with which significant others hold their expectations of educational achievement.

The results of the test of this hypothesis will be found in Table XV. The nonfarm respondents tend to be concentrated in the middle and, to a lesser extent, the high intensity group. The farm sample is, however, heavily concentrated in the low intensity group, and to a much lesser extent, in the high group. The results show a tendency for nonfarm respondents to perceive their significant others to hold their expectations of educational achievement with greater intensity than do the significant others of farm residents. These differences are significant at the .05 level, and the hypothesis is rejected. The sample of farm boys who plan to enter farming, it should be noted, tend to perceive the



TABLE XV  
Intensity of Perceived Significant Others' Educational Expectations by Residence-Occupational Choice, in Percentages\*

Intensity of Significant Others' Educational Expectations	Residence - Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and nonfarm occupational choice	Farm resident and Nonfarm occupational choice		
High (01-11)	32.5	27.6	31.5 (45)	25.0 (1)
Medium (12-17)	43.9	20.7	39.2 (56)	50.0 (2)
Low (18-40)	23.7	51.7	29.4 (42)	25.0 (1)
Total	100.0 (114)	100.0 (29)	100.0 (143)	100.0 (4)

$\chi^2 = 10.73$       d.f = 2       $P < .05$

\*Raw frequencies are in parentheses. Data were missing for thirty-six cases.

intensities with which their significant others hold their expectations of educational achievement as greater than do farm residents oriented to nonfarm occupations. The pattern of the former group is more similar to that of nonfarm residents.

Hypothesis Ten.

For adolescents who are oriented to the nonfarm occupational structure, there will be no relationship between place of residence and the perceived intensities with which significant others hold their expectations of occupational achievement.

Table XVI reveals appreciable differences in the perceptions of farm and nonfarm youth of the intensities with which their significant others hold their expectations of occupational achievement. While nonfarm youth are relatively evenly distributed in the three categories of perceived intensity, farm youth are disproportionately concentrated in the middle and low categories. These differences are not significant at the .05 level, however, and the hypothesis is accepted. There appear to be no significant differences between farm and nonfarm youth oriented to the nonfarm occupational structure in the perceived intensities with which their significant others hold their expectations of occupational achievement. The farm boys who plan to enter farming are heavily concentrated in the high and medium intensity categories.

Hypothesis Eleven.

Males will tend to have more perceived significant others than will females.

1. 1990

2. 1991

3. 1992

4. 1993

5. 1994

6. 1995

7. 1996

8. 1997

9. 1998

10. 1999

11. 2000

12. 2001

13. 2002

14. 2003

15. 2004

16. 2005

17. 2006

18. 2007

19. 2008

20. 2009

21. 2010

22. 2011

23. 2012

24. 2013

25. 2014

26. 2015

27. 2016

28. 2017

TABLE XVI  
Intensity of Perceived Significant Others' Occupational Expectations by  
Residence - Occupational Choice, in Percentages\*

Intensity of Perceived Significant Others' Occupational Expectations	Residence - Occupational Choice		Total	Farm resident and farm occupational choice not included in $\chi^2$
	Nonfarm resident and nonfarm occu- pational choice	Farm resident and nonfarm occupational choice		
High (01-16)	36.0	13.8	31.5 (45)	75.0 (3)
Medium (17-21)	31.6	44.8	33.6 (48)	25.0 (1)
Low (22-90)	32.5	41.4	33.6 (48)	00.0 (0)
Total	100.0 (114)	100.0 (29)		100.0 (143) (4)

$\chi^2 = 5.35$       d.f = 2       $P > .05$

\*Raw frequencies are in parentheses. Data were missing for thirty-six cases.

The results may be found in Table XVII. Females are relatively equally distributed in the three categories. Males, however, are heavily concentrated in the middle and low categories. The differences are significant at the .05 level, and are in a direction opposite to that hypothesized. The hypothesis, is, therefore, rejected. The data suggest that females tend to perceive themselves to have more significant others than do males.

Hypothesis Twelve.

Males will tend to perceive their significant others to have higher expectations with regard to their educational achievement than will females.

The results are given in Table XVIII. While females tend to be nearly evenly distributed in the three expectation categories, males are concentrated in the high and low categories, particularly the former. On the whole, the results show the pattern predicted by the hypothesis, and the differences are significant at the .05 level. It appears that males do, in fact, perceive their significant others to have higher expectations of their educational achievement than do females.

Hypothesis Thirteen.

Males will tend to perceive their significant others to have higher levels of expectation with regard to their occupational achievement than will females.

The results are presented in Table XIX. Males tend to be concentrated in the high and low categories, though prima-



TABLE XVII  
Number of Perceived Significant Others by Sex, in Percentages\*

Number of Significant Others	Sex		Total
	Male	Female	
High (6-12)	16.3	35.5	26.3 (47)
Medium (4-5)	38.4	31.2	34.6 (62)
Low (0-3)	45.3	33.3	39.1 (70)
Total	100.0 (86)	100.0 (93)	(179)

$\chi^2 = 8.64$

d.f = 2

$P < .05$

\*Raw frequencies are in parentheses.

TABLE XVIII  
Level of Perceived Significant Others' Educational Expectations  
by Sex, in Percentages\*

Level of Significant Others' Educational Expectations	Sex		Total
	Male	Female	
High (70-77)	51.4	35.3	42.8 (68)
Medium (38-69)	18.9	30.6	25.2 (40)
Low (00-33)	29.7	34.1	32.1 (51)
Total	100.0 (74)	100.0 (85)	(159)

$\chi^2 = 5.07$       d.f. = 2       $P < .05$

\*Raw frequencies are in parentheses. Data were missing for twenty cases.



TABLE XIX  
Level of Perceived Significant Others' Occupational Expectations by Sex, in Percentages\*

Level of Significant Others' Occupational Expectations	Sex		Total
	Male	Female	
High (76-93)	52.2	22.2	35.5 (54)
Medium (70-75)	8.7	48.1	30.3 (46)
Low (00-69)	39.1	29.6	34.2 (52)
Total	100.0 (69)	100.0 (83)	(152)

$\chi^2 = 30.25$

d.f. = 2

$P < .05$

\*Raw frequencies are in parentheses. Data were missing twenty-seven cases.

rily in the former. Females are concentrated in the middle, and to a lesser extent, the low category. With the exception of the relatively large number of males in the low expectation category, the results show a pattern consistent with the hypothesis. The differences are significant at the .05 level, and the hypothesis is accepted. Males do tend to perceive their significant others to have higher expectations of them with regard to occupational achievement than do females.<sup>49</sup>

Hypothesis Fourteen.

Males will tend to perceive their significant others to hold their expectations with regard to educational achievement more intensely than will females.

The results are given in Table XX. There is a slight tendency for females to perceive their significant others to hold their expectations more intensely than do those of males. However, the differences are small, and are not significant at the .05 level. The hypothesis is rejected.

The data reveal no significant differences between males and females in regard to their perceptions of the intensity with which significant others hold their expectations of educational achievement.

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<sup>49</sup>While more males tend to perceive their significant others to have high levels of occupational expectation than do females, more males also perceive their significant others to have low levels of occupational expectation. The high's are, however, more frequent.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and processing, thereby improving efficiency and accuracy.

4. The fourth part addresses the challenges associated with data security and privacy. It stresses the importance of implementing robust security measures to protect sensitive information and ensure compliance with relevant regulations.

5. The fifth part explores the potential applications of data analysis in various business functions. It provides examples of how data-driven insights can inform strategic decision-making, optimize operational processes, and enhance customer experiences.

6. The sixth part discusses the importance of data literacy and training for all employees. It argues that having a data-driven mindset and the skills to interpret data is crucial for success in today's data-centric business environment.

7. The seventh part concludes by summarizing the key findings and recommendations. It reiterates the need for a comprehensive data strategy that encompasses all aspects of data management, from collection and analysis to security and application.

TABLE XX  
Intensity of Perceived Significant Others' Educational Expectations  
by Sex, in Percentages\*

Intensity of Significant Others' Educational Expectations	Sex		Total
	Male	Female	
High (01-11)	29.1	32.3	16.8 (30)
Medium (12-17)	38.4	39.8	20.7 (37)
Low (18-40)	32.6	28.0	14.5 (26)
Total	100.0 (86)	100.0 (93)	17.3 (179)

$\chi^2 = .50$

d.f. = 2

$P < .05$

\*Raw frequencies are in parentheses.

Hypothesis Fifteen.

Males will tend to perceive their significant others to hold their expectations with regard to occupational achievement more intensely than will females.

The results may be found in Table XXI. Males show a tendency to be concentrated in the low intensity group, and are equally distributed in the other two intensity groups. Females are relatively equally distributed in the three intensity groups. The results show a pattern contrary to that expected. Nonetheless, the intensity differences between the sexes are not significant at the .05 level. The hypothesis is rejected.

Hypothesis Sixteen.

There will be a positive relationship between the number of perceived significant others and the levels of educational aspiration of adolescents.

The results are presented in Table XXII. The results appear to give fairly consistent support to the hypothesis, and the differences are significant at the .05 level. Those respondents with a relatively small number of significant others tend to have low levels of educational aspiration. It may be observed, however, that the remainder of the respondents are slightly more frequently concentrated in the high than in the medium category. By contrast with the numbers of low aspirers, however, neither the medium or high aspiration groups is very large.

The data reveal a consistent tendency for respondents



TABLE XXI  
Intensity of Perceived Significant Others' Occupational Expectations  
by Sex, in Percentages\*

Intensity of Significant Others' Occupational Expectations	Sex		Total
	Male	Female	
High (01-16)	29.1	30.1	29.1 (52)
Medium (17-21)	29.1	34.4	31.3 (56)
Low (22-90)	41.9	35.5	38.5 (69)
Total	100.0 (86)	100.0 (93)	(179)

$$\chi^2 = .94$$

$$d.f. = 2$$

$$P > .05$$

\*Raw frequencies are in parentheses.





TABLE XXII  
Level of Educational Aspiration by Number of Perceived Significant Others  
in Percentages\*

Level of Educational Aspiration	Number of Perceived Significant Others			Total
	Low (0-3)	Medium (4-5)	High (6-12)	
High (four years of college or more)	30.4	47.4	46.6	40.50 (70)
Medium (2-3 years of college)	23.1	28.8	24.4	25.4 (44)
Low (one year of college or less)	46.3	23.7	28.8	34.1 (59)
Total	100.0 (69)	100.0 (59)	100.0 (45)	(173)

$$\chi^2 = 8.58$$

$$d.f = 4$$

$$P < .05$$

\*Raw frequencies are in parentheses. Data were missing for six cases.

with a medium number of significant others to be concentrated in the high group in their levels of educational aspiration. The differences between the cell frequencies of the medium and low aspiration categories are relatively small. Respondents with a large number of significant others are also concentrated in the high aspiration group, though not to the extent that the medium group is. This finding is rather paradoxical. With some important exceptions, the results tend to support the hypothesis, and it is accepted.

Hypothesis Seventeen.

There will be a positive relationship between the number of perceived significant others and the levels of occupational aspiration of adolescents.

The results may be found in Table XXIII. The results are not consistent with the hypothesis. The differences in levels of aspiration between those having varying numbers of perceived significant others are not significant at the .05 level, and the hypothesis is rejected.

Hypothesis Eighteen.

There will be a positive relationship between the levels of perceived significant others' educational expectations of adolescents and the levels of educational aspiration of these adolescents.

The results, in Table XXIV, are clear. The data confirm the hypothesis very nicely, and there are no deviations from the expected pattern of cell frequencies. The results are significant at the .05 level. Those adolescents whose

1. *Chlorophyll a* and *Chlorophyll b* are the primary photosynthetic pigments in most plants. They absorb light energy and convert it into chemical energy through the process of photosynthesis.
2. *Carotenoids* are accessory pigments that absorb light energy and transfer it to the primary pigments. They also play a role in protecting the plant from oxidative damage.
3. *Xanthophylls* are another group of accessory pigments that absorb light energy and transfer it to the primary pigments. They also play a role in protecting the plant from oxidative damage.
4. *Anthocyanins* are pigments that give plants their red, purple, and blue colors. They are not involved in photosynthesis but can play a role in attracting pollinators and protecting the plant from oxidative damage.
5. *Flavonoids* are a large group of pigments that give plants their yellow, orange, and white colors. They are not involved in photosynthesis but can play a role in attracting pollinators and protecting the plant from oxidative damage.
6. *Chlorophyll a* and *Chlorophyll b* are the most abundant pigments in most plants. They are responsible for the green color of leaves.
7. *Carotenoids* and *Xanthophylls* are the most abundant accessory pigments in most plants. They are responsible for the yellow, orange, and red colors of autumn leaves.
8. *Anthocyanins* and *Flavonoids* are the most abundant pigments in many flowers and fruits. They are responsible for the red, purple, blue, yellow, orange, and white colors of these plant parts.
9. The relative abundance of these pigments varies among different plant species and different parts of the plant.
10. The relative abundance of these pigments also varies with the season and the environment. For example, autumn leaves are rich in carotenoids and xanthophylls, while spring leaves are rich in chlorophyll a and chlorophyll b.
11. The relative abundance of these pigments is also affected by the amount of light and the amount of water available to the plant.
12. The relative abundance of these pigments is also affected by the age of the plant and the stage of its development.
13. The relative abundance of these pigments is also affected by the genetic makeup of the plant.
14. The relative abundance of these pigments is also affected by the presence of other pigments in the plant.
15. The relative abundance of these pigments is also affected by the presence of other plant parts.
16. The relative abundance of these pigments is also affected by the presence of other organisms in the environment.
17. The relative abundance of these pigments is also affected by the presence of other factors in the environment.
18. The relative abundance of these pigments is also affected by the presence of other variables in the environment.
19. The relative abundance of these pigments is also affected by the presence of other parameters in the environment.
20. The relative abundance of these pigments is also affected by the presence of other indicators in the environment.

TABLE XXIII  
Level of Occupational Aspiration by Number of Perceived Significant Others, in Percentages\*

Level of Occupational Aspiration	Number of Perceived Significant Others			Total
	Low (0-3)	Medium (4-5)	High (6-12)	
High (46-62)	21.4	37.0	40.4	31.8 (57)
Medium (33-45)	44.2	29.0	25.5	34.1 (61)
Low (12-32)	34.2	33.8	34.0	34.1 (61)
Total	100.0 (70)	100.0 (62)	100.0 (47)	(179)

$\chi^2 = 7.49$

d.f = 4

$P > .05$

\*Raw frequencies are in parentheses.

TABLE XXIV  
 Level of Educational Aspiration by Level of Perceived Significant Others' Educational Expectations, in Percentages\*

Level of Educational Aspiration	Level of Significant Others' Educational Expectations			Total
	Low	Medium	High	
High	8.1	29.7	73.1	41.8 (64)
Medium	12.2	43.2	22.3	24.2 (37)
Low	79.5	27.0	4.4	34.0 (52)
Total	100.0 (49)	100.0 (37)	100.0 (67)	153 (153)

$\chi^2 = 70.72$       d.f = 4       $P < .05$

\*Raw frequencies are in parentheses. Data were missing for twenty-six cases.

significant others have expectations which are high tend to have high levels of educational aspiration. The group whose significant others are perceived to have expectations which fall between the high and low groups tend to aspire to educational goals at a corresponding level. The hypothesis is accepted. It appears that the levels of the perceived expectations of others are positively related to the individual's own level of educational aspiration.

Hypothesis Nineteen.

There will be a positive relationship between the levels of perceived significant others' occupational expectations of adolescents and the levels of occupational aspiration of these adolescents.

The results may be found in Table XXV. They follow the pattern predicted by the hypothesis, and are significant at the .05 level. Those respondents whose perceptions of the expectations of their significant others in regard to occupational achievement fall into the medium prestige group show a slight concentration of levels of occupational aspiration in the direction of high prestige goal levels. For high and low groups, the difference in relative levels of occupational aspiration are not quite as striking as they were in the case of educational goal-setting. However, the evidence firmly supports the hypothesis of a positive relationship between the levels of perceived significant others' occupational expectations and levels of occupational aspiration.

TABLE XXV  
 Level of Occupational Aspiration by Level of Perceived Significant Others' Occupational Expectations, in Percentages\*

Level of Occupational Aspiration (Occupational Aspiration Scale)	Level of Significant Others' Occupational Expectations			Total
	Low (00-69)	Medium (70-75)	High (76-93)	
High (46-62)	13.4	39.1	48.1	33.6 (51)
Medium (33-45)	28.8	36.9	33.3	32.9 (50)
Low (12-32)	57.6	23.9	18.5	33.6 (51)
Total	100.0 (52)	100.0 (46)	100.0 (54)	(152)

$$\chi^2 = 33.96$$

$$d.f = 4$$

$$P < .05$$

\*Raw frequencies are in parentheses. Data were missing for twenty-seven cases.

Hypothesis Twenty.

There will be a positive relationship between the intensities with which significant others are perceived to hold their expectations in regard to educational achievement and the levels of educational aspiration of adolescents.

The results may be found in Table XXVI. The low intensity group is somewhat more frequently represented in the high aspiration category than in the middle and low categories. The middle intensity group is heavily concentrated in the low aspiration category. The high intensity group is somewhat polarized between high and low categories. Generally, the low intensity group appear to have a higher level of educational aspiration than do the medium and high intensity groups. The differences, however, are not significant at the .05 level. The hypothesis is rejected.

There is no association between the intensities with which significant others hold their educational expectations and levels of educational aspiration.

Hypothesis Twenty-One.

There will be a positive relationship between the perceived intensities with which significant others hold their expectations in regard to occupational achievement and the levels of occupational aspiration of adolescents.

The results may be found in Table XXVII. As will be noted, there is no significant difference here. The three intensity groups are nearly equally distributed in the three categories of levels of aspiration. The low intensity group



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– The first step in the process of identifying a problem is to define the problem clearly and precisely. This involves identifying the symptoms of the problem and determining the underlying causes.

– The second step is to gather information about the problem. This involves collecting data and identifying the relevant stakeholders.

– The third step is to analyze the information and identify the root causes of the problem.

– The fourth step is to develop a plan of action to address the problem. This involves identifying the goals and objectives of the plan and determining the resources needed to implement it.

– The fifth step is to implement the plan and monitor its progress.

– The sixth step is to evaluate the results of the plan and make adjustments as needed.

– The seventh step is to communicate the results of the plan to the relevant stakeholders.

– The eighth step is to document the process and the results of the plan.

– The ninth step is to review the process and the results of the plan and make improvements as needed.

– The tenth step is to conclude the process and the results of the plan.

– The eleventh step is to evaluate the overall effectiveness of the process.

– The twelfth step is to share the results of the process with the relevant stakeholders.

– The thirteenth step is to document the results of the process and the overall effectiveness of the process.

– The fourteenth step is to conclude the process and the results of the process.

– The fifteenth step is to evaluate the overall effectiveness of the process.

– The sixteenth step is to share the results of the process with the relevant stakeholders.

– The seventeenth step is to document the results of the process and the overall effectiveness of the process.

– The eighteenth step is to conclude the process and the results of the process.

– The nineteenth step is to evaluate the overall effectiveness of the process.

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TABLE XXVI  
 Level of Educational Aspiration by Intensity of Perceived Significant Others' Educational Expectations, in Percentages\*

Level of Educational Aspiration	Intensity of Significant Others' Educational Expectations			Total
	Low (18-40)	Medium (12-17)	High (01-11)	
High (four years of college or more)	41.1	26.2	36.5	34.1 (59)
Medium (2-3 years of college)	28.6	23.1	25.0	25.4 (44)
Low (one year of college or less)	30.4	50.8	38.5	40.5 (70)
Total	100.0 (56)	100.0 (65)	100.0 (52)	173 (173)

$\chi^2 = 5.90$

d.f. = 4

$P > .05$

\*Raw frequencies are in parentheses. Data were missing for six cases.

TABLE XXVII  
 Level of Occupational Aspiration by Intensity of Perceived Significant Others' Occupational Expectations, in Percentages\*

Level of Occupational Aspiration (Occupational Aspiration Scale)	Intensity of Significant Others' Occupational Expectations			Total
	Low (22-90)	Medium (17-21)	High (01-16)	
High (46-62)	30.4	35.0	30.1	31.8 (57)
Medium (33-45)	33.3	33.3	35.8	34.1 (61)
Low (12-32)	36.2	31.5	33.6	34.1 (61)
Total	100.0 (69)	100.0 (57)	100.0 (53)	179 (179)

$\chi^2 = .53$       d.f = 4       $P > .05$

\*Raw frequencies are in parentheses.

shows a very slight tendency toward low levels of occupational aspiration. The high group shows the same kind of distribution, though to a lesser extent. The medium group has a very slight tendency toward high levels of occupational aspiration. None of these differences are very large, and are not significant at the .05 level. The hypothesis is rejected.

### CONCLUSIONS

Either or both of two perspectives may be employed in drawing conclusions from the results presented in this chapter. One may trace the influence of differential location in the social structure, through the self-other complex, to levels of occupational and educational aspiration. Or one can work back from the levels of aspiration to differential location in the social structure. Both of these perspectives will be used in order to shed more light on the pattern of results presented in this chapter.

The reader may wish to refer to the two graphic summaries of results, presented in this section. In Figure One, the results are summarized in tabular form for easy reference. Figure Two presents the implications of the results in diagrammatic form.

#### Social Structure and Self-other Variables.

**Socio-economic Status.** Socio-economic status was found to be positively related to both the levels of edu-

- **Wiederholungsfragen** sind Fragen, die in der Vorlesung oder in den Vorlesungsmaterialien bereits behandelt wurden.

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- **Wiederholungsfragen** sind Fragen, die in der Vorlesung oder in den Vorlesungsmaterialien bereits behandelt wurden.

Figure One

A Summary of Results

Relationships Among Location in the Social Structure, The Self-Other Complex, and Levels of Educational and Occupational Aspiration

	SES	RES	SEX	NSO	LSOEE	LSOOE	ISOEE	ISOOE	LEA	LOA
SES				0	+	+	0	0	+	+
RES				+	0	0	+	0	0	0
SEX				-	+	+	0	0	0	0
NSO									+	0
LSOEE									+	
LSOOE										+
ISOEE									0	
ISOOE										0

Symbols

(0) - No relationship

Results confirm

(+) predicted relationship

Empirical

(-) results opposite to those predicted

ABBREVIATIONS

SES - Socio-economic Status

Res - Residence (farm - nonfarm) of respondents who are oriented to nonfarm occupations

Sex - Sex

NSO - Number of Perceived Significant Others

LSOEE - Level of significant others' Educational Expectations

LSOOE - Level of Significant Others' Occupational Expectations

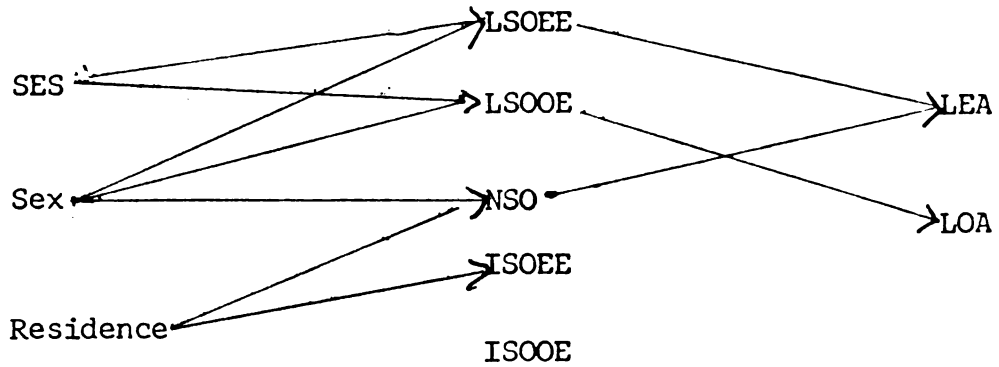
ISOEE - Intensity of Significant Others' Educational Expectations

ISOOE - Intensity of Significant Others' Occupational Expectations

LEA - Level of Educational Aspiration

LOA - Level of Occupational Aspiration

Figure Two  
Inferred Causal Chains



A line from one variable to another indicates that the evidence presented in this thesis does not refute a causal relationship between them.

See Figure 1 for a list of abbreviations used in this figure.

cational and occupational aspiration of the respondents. However, it was found to be related to only two of the "self-other" variables; the levels of educational and occupational expectation attributed to perceived significant others. Socio-economic status was not found to be significantly related to the number of perceived significant others and the perceived intensities of their educational and occupational expectations of the individual. Given that socio-economic status and levels of educational and occupational aspiration are related, it would appear that only two of the "self-other" variables employed in the present analysis may be seen as mediating the observed relationship between location in the class structure and educational and occupational goal-setting.

Residence. Previous research has shown no relationship between place of residence and levels of educational and occupational aspiration for adolescents who are oriented to the nonfarm occupational structure. The present research lends support to these findings.

Place of residence was found to be related to two of the five "self-other" variables; number of perceived significant others (nonfarm respondents had more), and perceived intensity of significant others' educational expectations of the individual (significant others of nonfarm respondents were perceived to hold their expectations with greater intensity). Perceived intensity of





occupational expectations and the levels of the expectations of significant others with regard to educational and occupational achievement were not found to differ significantly for farm and nonfarm youth.

Farm boys who planned to enter farming were found to have more perceived significant others than other farm youth, and these "others" were perceived to have expectations of their educational and occupational achievement which were lower than those of either of the other groups. Farm boys who planned to enter farming also perceived their significant others to hold their expectations with regard to educational and occupational achievement with greater intensity than did farm youth who were oriented to the nonfarm occupational structure. The similarity of farm-oriented boys to nonfarm youth in their perceptions of certain aspects of the self-other complex will be discussed in more detail in the next chapter.

Sex. No significant differences were found in the levels of the two sexes' educational and occupational aspirations. There was a slight tendency for males to aspire to higher educational goals and for females to aspire to higher occupational goals, but the differences were not significant. Sex was found to be related to the number of perceived significant others (females higher), and the others' expectations with regard to educational and occupational achievement (males higher). A slight, but not

### QUESTION

- The following table shows the number of people who visited the museum in each month from January to December.
- The number of people who visited the museum in each month is given in the table below.
- The number of people who visited the museum in each month is given in the table below.

Calculate the mean number of people who visited the museum in each month.

Use the following formula to calculate the mean:

$$\text{Mean} = \frac{\text{Total number of people}}{\text{Number of months}}$$

For example, if the total number of people who visited the museum in each month is 1200, then the mean number of people who visited the museum in each month is  $\frac{1200}{12} = 100$ .

Use the following table to calculate the mean number of people who visited the museum in each month.

Number of people who visited the museum in each month:

January: 120, February: 150, March: 180, April: 210, May: 240, June: 270, July: 300, August: 330, September: 360, October: 390, November: 420, December: 450.

Calculate the mean number of people who visited the museum in each month.

Use the following formula to calculate the mean:

$$\text{Mean} = \frac{\text{Total number of people}}{\text{Number of months}}$$

For example, if the total number of people who visited the museum in each month is 3600, then the mean number of people who visited the museum in each month is  $\frac{3600}{12} = 300$ .

Use the following table to calculate the mean number of people who visited the museum in each month.

Number of people who visited the museum in each month:

January: 120, February: 150, March: 180, April: 210, May: 240, June: 270, July: 300, August: 330, September: 360, October: 390, November: 420, December: 450.

Calculate the mean number of people who visited the museum in each month.

Use the following formula to calculate the mean:

significant, difference was found between males and females in their perceptions of the intensities with which significant others were perceived to hold their expectations with regard to educational and occupational achievement (females perceived greater intensity). These findings will be analyzed in the next chapter.

#### Self-other Variables and Orientations to Action.

Number of Perceived Significant Others. The number of perceived significant others was found to be moderately related to levels of educational aspiration, in a positive direction. The differences were significant at the .05 level, and the hypothesis was accepted. A similar relationship was found between the number of perceived significant others and levels of occupational aspiration. The differences, however, were not significant, and the hypothesis was rejected.

Level of Perceived Significant Others' Expectations with Regard to Educational and Occupational Achievement. A strong positive relationship was found between the respondents' perceptions of their significant others' expectations with regard to level of educational and occupational achievement and the level of the educational and occupational goals that they set for themselves.

Perceived Intensities of Significant Others' Expectations with Regard to Educational and Occupational Achievement. Neither of these variables was found to be sig-

nificantly related to levels of educational and occupational aspiration. However, there was a non-significant tendency for those who perceived their significant others to hold their expectations with regard to educational achievement with low intensity to set higher goals for themselves.

Level of Educational Aspiration. If the results are viewed from a perspective which is the reverse of that used heretofore, level of educational aspiration appears to be influenced by both number of perceived significant others and the levels of their expectations with regard to educational achievement.

Level of Occupational Aspiration. Level of occupational aspiration appears to be influenced by the levels of perceived significant others' expectations with regard to occupational achievement.

Number of Perceived Significant Others. Number of significant others appears to be influenced by residence and sex. Nonfarm residents were found to have more perceived significant others than were farm residents, where both were oriented to the nonfarm occupational structure. Females were found to have more perceived significant others than were males.

Levels of Perceived Significant Others' Expectations with regard to Educational Achievement. This variable appears to be influenced by socio-economic status and

- The first part of the text discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in financial reporting and auditing.

- The second part of the text focuses on the role of internal controls in preventing fraud and errors. It highlights that a robust system of internal controls is necessary to ensure the integrity of financial data and to protect the organization's assets.

- The third part of the text addresses the challenges of data security and privacy in the digital age. It notes that as organizations increasingly rely on technology, the risk of data breaches and unauthorized access to sensitive information has grown significantly.

- The fourth part of the text discusses the impact of regulatory changes on business operations. It mentions that new regulations, such as those related to data protection and financial reporting, require organizations to adapt their processes and policies accordingly.

- The fifth part of the text explores the importance of ethical considerations in business decision-making. It argues that ethical behavior is not only a moral imperative but also a key factor in building trust and a strong reputation for an organization.

- The sixth part of the text examines the role of leadership in driving organizational success. It suggests that effective leaders should focus on setting a clear vision, fostering a positive culture, and empowering their employees to achieve their full potential.

- The seventh part of the text discusses the importance of continuous learning and development for the workforce. It notes that in a rapidly changing business environment, organizations must invest in training and development to ensure their employees have the skills and knowledge needed to succeed.

- The eighth part of the text addresses the challenges of managing a diverse and global workforce. It highlights that organizations must be sensitive to cultural differences and provide a supportive environment for all employees, regardless of their background.

- The ninth part of the text discusses the importance of sustainability in business operations. It notes that organizations are increasingly expected to consider the environmental and social impacts of their activities, and to integrate sustainability into their core business strategy.

- The tenth part of the text concludes by emphasizing the need for a holistic approach to business management. It suggests that organizations should consider all aspects of their operations, from financial performance to employee well-being and environmental impact, to achieve long-term success.

sex. There appears to be an inverse relationship between the levels of others' educational expectations and the respondents' socio-economic status. Also, males tend to perceive their significant others to have higher expectations of them with regard to educational achievement than do females.

Levels of Perceived Significant Others' Expectations with regard to Occupational Achievement. Socio-economic status and sex both appear to influence this variable in the same way that they influence levels of significant others' educational expectations.

Perceived Intensity of Significant Others' Educational Expectations. This variable is related only to residence. For adolescents who are oriented to the non-farm occupational structure, farm boys perceive their significant others to hold their expectations more intensely than do nonfarm boys.

Perceived Intensity of Significant Others' Expectations with regard to Occupational Achievement. This variable was not related to any other studied in this thesis.

#### Summary.

In this chapter, the data were presented, and the hypotheses were tested. Conclusions were then drawn on the basis of the empirical evidence. In Chapter Four, the findings will be discussed, and their theoretical meaning





will be explored.

## CHAPTER IV DISCUSSION

### Introduction

The task of the present chapter is to bring the research findings to bear upon the theoretical rationale presented in the first chapter. It will be recalled that there were two sets of hypotheses; one dealing with location in the social structure and the self-other complex, and the other dealing with the self-other complex and levels of educational and occupational aspiration. Each set of findings will be analyzed as a unit, and the chapter will conclude with an over-view of the problem and the significance of this thesis.

### Brief Summary of the Theoretical Rationale

In the first chapter, it was suggested that the self-other complex mediates the relationship between the location of adolescents in the social structure and their levels of educational and occupational aspiration. By linking these three sets of variables empirically, it was hoped that some light might be shed upon the operation of one mechanism by which location in the social structure influences attitude formation.

Social scientists have long recognized that the kinds of norms to which an individual is exposed are a function of his location in the social structure. Moreover, the probability that he will internalize a particular set of norms may be seen to depend upon predispositions which are linked to his past and present "place in society." The kinds of interpersonal environ-

ments within which men act are what is meant here by their "locations in the social structure."

The interpersonal environments of adolescents may be seen to vary considerably in the extent to which they incorporate and reinforce those values which are dominant in the larger society. In the present case, high educational and occupational achievement is viewed as a dominant value orientation in our society. It seems entirely plausible to us that the child of migrant laborers will not be exposed to the same set of values with regard to achievement in education and the world of work as will the child of college professors. One finds himself in some sense "on the fringe of society," while the other is relentlessly exposed to the value of high educational and occupational achievement. Adolescents are neither equally exposed to the achievement norm (insofar as educational and occupational behavior is concerned), nor are they equally rewarded by their significant others for the internalization of high educational and occupational goals.

In addition to differences in the amount of exposure to the "American" value system and in the extent to which commitment to this value system is reinforced, the interpersonal environments of adolescents may be seen to vary tremendously in the facilities that they afford for high educational and occupational achievement. Such facilities include knowledge about educational and occupational alternatives and requirements that they make upon the individual,

the means by which such alternatives may be exploited, and the financial and social support to do so. That location in the social structure affects the "richness" of the individual's interpersonal environment in terms of the extent to which it stimulates, reinforces, and facilitates high educational and occupational achievement is obvious.

For present purposes, the complex of self-other relationships is taken to be the most important aspect of the individual's interpersonal environment. The self-other complex is believed to be important because theoretical considerations and previous research suggest that it is a major determinant of the individual's behavior. The individual tends to internalize the norms to which he is exposed selectively. His attitudes are significantly influenced by the expectations of those whose opinions "count" for him. The conception of the self-other complex employed here incorporates exposure to norms, reinforcement of normative orientations, and facilitation; though the latter is incorporated to a much lesser extent. While the conception is used in this fashion, no claim is made that it accounts for all of the interpersonal factors which influence attitude formation.

#### Location in the Social Structure and the Complex of Self-Other Relationships

In Chapter One, hypotheses were formulated about the comparative richness of the self-other complexes of adolescents variously located in the social structure. It was expected that farm boys oriented to farm occupations, lower-class youth, and

females would typically have fewer significant others than would youth oriented to nonfarm occupations, middle and upper class youth, and males, respectively. Likewise, the three groups mentioned first were expected to have significant others whose expectations with regard to their educational and occupational achievement were lower than those of the significant others of the latter groups of respondents. The same was expected of the intensities with which significant others were perceived to hold their expectations of achievement. This adds up to the argument that the self-other complexes of the groups mentioned first are relatively "impoverished" in terms of the stimuli, reinforcement, and facilities that their significant others provide for educational and occupational achievement.

Generally, the findings of the present study appear to support the hypothesis that location in the social structure influences the nature of the inter-personal forces which impinge upon educational and occupational goal formation. However, the contention that certain locations in the social structure are coupled with "impoverished" self-other complexes, while the self-other complexes of others are relatively more favorably endowed, appears to be only partially true. These conclusions will be examined in terms of each of the independent variables.

#### A. Socio-economic Status and the Self-Other Complex.

The data on socio-economic status and the self-other complex reveal no significant differences between socio-economic groups in numbers of perceived significant others or in the intensities

with which they hold their expectations in regard to educational and occupational achievement. It appears that, insofar as the self-other complex mediates the relationship between socio-economic status and levels of educational and occupational aspiration, the most significant aspect of its mediating influence lies in the kinds of norms inculcated into the individual by his significant other.

In Chapter One, significant others were viewed as potential channels for the transmission of societal values and information about education and the world of work to the individual. They were also believed to provide resources upon which the individual could draw to sustain and act out his educational and occupational aspirations. According to the rationale presented in the first chapter, the formation and maintenance of self-other relationships creates channels for the socialization of societal values with regard to educational and occupational achievement.

The findings on socio-economic status and the self-other complex make it necessary to qualify the original rationale in certain respects. While the three socio-economic groups were not found to differ significantly in numbers of perceived significant others, the kinds of values implied by the educational and occupational expectations of these others do differ significantly. It would be erroneous to assume that the significant others of a lower class youth are necessarily equivalent to those of an upper class

individual in terms of the extent to which they act as agents for the socialization of the dominant values of the society with respect to educational and occupational achievement. Rather, it is more likely that the significant others of an adolescent located at a particular level in the socio-economic hierarchy tend to convey to him the educational and occupational values which are dominant among groups located within a narrow range of socio-economic strata similar to his own. The lack of status homogeneity among the significant others perceived by many individuals may account for some of the variance in the relationship between socio-economic status and levels of educational and occupational aspiration. It appears that a self-other relationship does not automatically imply the existence of a channel for the transmission of dominant American values with respect to educational and occupational achievement.

With the exception of the differential reinforcement that significant others provide for commitment to the norms implied by their expectations (no significant differences among socio-economic groups), the extent to which significant others provide facilities for the individual to act out his educational and occupational aspirations were not directly studied. However, the writer would suggest that the significant others of upper and lower class youth do differ greatly in the total facilities that they provide for achievement.

B. Residence and the Self-Other Complex.

The data on the relationship between place of residence and the self-other complex reveal a rather interesting pattern, though those parts of the interpretation of it presented here which deal with boys planning to farm must be viewed as highly speculative because of the small numbers of aspirants to farm occupations. It will be recalled that adolescents oriented to the nonfarm occupational structure did not differ significantly in the levels of their perceived significant others' expectations with regard to their educational and occupational achievement. However, there were significant differences between farm and nonfarm youth (who are oriented to the nonfarm occupational structure) in numbers of perceived significant others and in the intensity of their expectations with regard to educational achievement. There were also slight, but not significant, differences in the intensity with which occupational expectations were held. On both dimensions, farm youth oriented to the nonfarm occupational structure appeared to perceive less support from their significant others than did farm boys who planned to enter farming. The levels of the perceived expectations with regard to educational and occupational achievement of the significant others of farm boys who planned to enter farming were much lower than were those of nonfarm-oriented farm youth. Moreover, it appears that the significant others of farm boys were perceived to hold their expectations with greater intensity.

It is clear that youth who are oriented to farm occupations are impinged upon by different sets of social norms than are youth



who are oriented to nonfarm occupations. It is also clear that significant others are agents for the socialization of these quite different sets of norms. However, adolescents who are oriented to occupational roles similar to those of the members of the residence groups of which they are members (nonfarm youth oriented to the farm occupational structure and farm youth oriented to the farm occupational structure) differ significantly from those whose orientations are to roles other than those customary in their own membership groups.

Farm youth who are oriented to the nonfarm occupational structure may thus be viewed as occupants of marginal positions. They aspire to educational and occupational goals other than those inculcated by their own membership groups, and are in a period of transition from rural to urban styles of life. Bearing in mind the outgroup nature of their orientation, it is not difficult to understand why such individuals should perceive themselves to have fewer significant others and less social reinforcement of their educational choices than other youth. Presumably, the agents of socialization who led them to internalize the norms of the larger society with regard to educational, and to a lesser extent occupational, achievement did not provide support comparable to that provided by the significant others of youth oriented to the occupational roles prevalent in their own residential groups.

Farm youth oriented to the nonfarm occupational structure are

thus partially cut off from the knowledge, skills, and to some extent, the support, which farm-oriented farm youth and nonfarm youth find readily available in their everyday relationships with others. It is true that teachers, guidance counsellors, religious workers and others, who have obtained advanced educational training and are familiar with the urban world of work, are accessible to many farm youth. However, the degree of their involvement with farm youth does not appear to be sufficient to give the latter kinds of support, either social or financial, that one's family and "immediate" others can give him. Nonfarm-oriented farm youth appear in many cases to be unable to find the kinds of support that other youths find for their educational and occupational aspirations.

The interpretation of the present findings on residence and the self-other complex is highly speculative, mainly because of the inadequate size of the farm-oriented farm sample. However, the suggested explanation appears to account for the results. Whether it will be borne out by further research remains to be seen.

#### C. Sex and the Self-Other Complex.

The findings on sex and the self-other complex are perhaps less readily understandable than those on any other set of relationships studied here. In the first chapter of this thesis, it was argued that the problem of educational and occupational decision-making is less crucial for female than for male adolescents. Thus,

it was expected that females would perceive themselves to have fewer significant others than would males. It was also expected that the significant others of females would be perceived as holding their expectations with regard to educational and occupational achievement with less intensity than would those of males.

Traditional American conceptions of the educational and occupational achievement of women have placed them in a position of subordination to males. Generally, women have been expected to aspire to a relatively narrow range of medium-prestige "women's occupations." Thus, it was expected that women would perceive their significant others to have expectations with regard to educational and occupational achievement which would be, on the average, lower than those of the significant others of men.

The results of the present investigation show a significant relationship between sex and numbers of perceived significant others, but the direction of this relationship is opposite to that predicted. The meaning of this finding in terms of the theoretical rationale presented for the hypothesis is not clear.

It could be argued that the region from which the sample was selected is atypical in that its culture places unexpected emphasis upon the activities and problems of adolescent females. Indeed, one observer has suggested that this appears to be the case.<sup>50</sup> On the basis of the present data, it is possible to say that females

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<sup>50</sup>A. O. Haller, in conversation with the writer, Spring Term, 1965, Michigan State University.

in our sample have atypically high levels of educational and occupational aspirations. It will be recalled that the results of the present research failed to support the assumption that levels of educational and occupational aspiration of boys would be significantly higher than those of girls. These findings suggest that there may indeed be a regional sub-cultural variation which can account both for these results and the higher number of significant others perceived by females.

If such a variation does exist, it is not markedly evident in the norms conveyed to the individual by his significant others. A significant relationship, in the direction predicted, was found between sex and the levels of perceived significant others' expectations with regard to educational and occupational achievement. In the latter case, the differences were closely in line with what had been expected; females were concentrated in the middle expectation category, and males were polarized between high and low categories. However, in the case of educational expectations, there is some evidence of changing American values in regard to the place of women in the social structure. While males were polarized between high and low expectation categories, females were relatively equally distributed among the three categories. It is possible that the females in our sample are receiving some encouragement to challenge traditional expectations of their educational achievement, but this does not hold true for their occupational achievement. Because of the highly limited nature of the evidence, however, these

hypotheses must be considered to be speculative.

No significant relationships were found between sex and the intensities with which significant others are perceived to hold their expectations with regard to educational and occupational achievement. However, in both cases the direction of the differences is such that they might be construed as lending limited support to the possibility that females find more support from their significant others for their aspirations than do males. Taken alone, the findings on sex and intensity of expectation are consistent with most of the findings on the intensity of expectations discussed elsewhere in this thesis. In general, no significant relationships have been found between intensity of expectations and other variables.

Only two of the five hypotheses presented in the first chapter on the relationships between sex and the self-other complex were supported by the results. The results on sex and number of perceived significant others disconfirmed the hypothesized direction of the relationship, and a possible explanation for this finding was proposed. It was found to be consistent with the results on sex and levels of educational and occupational aspiration. Intensity of expectation was not found to be significantly related to sex. The perceived levels of the expectations of others were found to follow the hypothesized pattern rather closely. This general problem area is one which will require much more investigation before any well-documented explanations can be provided for the perplexing data observed here.

The Complex of Self-Other Relationships  
and Levels of Educational and Occupational Aspiration

In the first chapter of this thesis, significant others were conceived to be

...conveyors of societal values and the knowledge and skills necessary for the achievement of the goals implied by these values.<sup>51</sup>

The richness of the individual's self-other complex was conceived to be a determinant of the levels of his educational and occupational aspirations. Relatively speaking, individuals who perceived themselves to have many significant others who held high expectations of their achievement with high intensity were expected to set higher educational and occupational goals for themselves than were individuals with few significant others who held low expectations with low intensity. Thus, the number of perceived significant others, the levels of their expectations with regard to educational and occupational achievement, and the intensities with which these expectations are held were taken to be dimensions of the "richness" of the self-other complex. In this section, the findings on the relationships between these self-other variables and the levels of educational and occupational aspirational aspiration will be examined.

The findings on the relationship between the number of perceived significant others and the individual's levels of educational and occupational aspiration are not consistent with one another. At the .05 level of significance, number of perceived significant

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<sup>51</sup>See page 11.

others and level of educational aspiration were found to be related, but no significant relationship was found between number of perceived significant others and level of occupational aspiration. These findings are, however, somewhat deceptive. Actually, the  $\chi^2$  for number of perceived significant others and level of educational aspiration is 8.58, while that of number of perceived significant others and level of occupational aspiration is 7.49. The  $\chi^2$  for the .05 level of significance when the direction is predicted is 7.7, given four degrees of freedom. Because the evidence is somewhat equivocal, it may be that there does exist a positive relationship between number of perceived significant others and the individual's levels of educational and occupational aspiration. Additional data will be necessary to substantiate this hypothesis, particularly with respect to level of occupational aspiration.

The findings on the levels of perceived expectations of significant others with regard to educational and occupational achievement and the levels of educational and occupational aspiration of the individual clearly support the hypotheses tested. In both cases, the pattern is clearcut, and there is every reason to believe that these sets of variables are closely related. Whether the levels of perceived significant others' expectations with regard to educational and occupational achievement constitute determinants of the individual's levels of educational and occupational aspiration, or whether the individual projects his own goals into his per-

ceptions of his relations with his significant others cannot be known from the present data. However, it is likely that both factors enter into the results to some extent. In this thesis, it has been held that the expectations of others are the most important factor.

The findings on the relationships between the intensities with which significant others hold their expectations of the individual with regard to educational and occupational achievement and his levels of educational and occupational aspiration are consistent with previous results on the intensity variable. In only one case (where intensity of expectation might provide crucial support) was intensity of expectation found to be significantly related to another variable; that of residence. It does not appear that intensity of expectations, taken alone, has much effect upon levels of aspiration, except where support for the individual's aspirations is in short supply.

In the interpersonal environment, intensity of expectations is associated with several other dimensions of the self-other complex. It may be that the introduction of control variables, such as level of perceived significant others' expectations with regard to achievement, would reveal a rather different pattern of results. It appears to be reasonable to expect that two individuals, given identical numbers of significant others and levels of expectation, would differ in their levels of educational and occupational aspiration if one perceived his significant others to hold their expectations of him with great intensity while the other perceived them to hold their expectations with low intensity. Such



an approach might account for the unexpected results obtained in the present case. It is difficult to believe that intensity of expectations is entirely unrelated to levels of aspiration.

The numbers of perceived significant others and the levels of their expectations with regard to educational achievement were seen to be related to the individual's levels of educational aspiration. The level of perceived significant others' occupational expectations of the individual, but not the number of perceived significant others, was found to be related to level of occupational aspiration. Intensity of expectations was found to be unrelated to either levels of educational or occupational aspiration. Explanations for the results were proposed, and the need for further data became quite evident. Generally, the self-other complex appears to be related to the formation of the individual's educational and occupational goals. However, not all of its dimensions appear to be equally important.

#### Summary

In Chapter Four, the results of an empirical study of the relationships between the complex of self-other relationships, location in the social structure, and levels of educational and occupational aspiration were brought to bear upon the rationale presented in Chapter One for the existence of such relationships. In the last chapter, the research will be summarized, some of its limitations will be pointed out, and problems for further research will be suggested.

## CHAPTER V Summary

### Introduction

In this chapter, the research will be summarized, some of its limitations will be specified, and problems for further research will be suggested.

### Summary of the Research

An attempt has been made in this thesis to determine the nature and extent of possible relationships between:

- (1) location in the social structure,
- (2) the complex of self-other relationships,

and

- (3) levels of educational and occupational aspiration.

The first of these sets includes socio-economic status, sex, and residence. The second includes number of perceived significant others and the levels and perceived intensity of their educational and occupational expectations for the youth. It also includes the specificity and degree of convergence among the expectations held for the youth's educational and occupational achievement. The third, which is self-explanatory, includes the youths' levels of educational and occupational aspirations. A major objective of the present study was that of conceptualizing and operationalizing the second of these sets of variables in a more sophisticated manner than had previously been done. While the present study is suggestive, it does not fully realize this objective.

Significant relationships were found between many, but not all, aspects of location in the social structure, the complex of self-other relationships, and levels of educational and occupational aspiration. The data on numbers of perceived significant others and levels of educational and occupational aspiration were not consistent. Number of significant others was not found to be related to socio-economic status, though it was significantly related to residence and sex. The levels of perceived significant others' expectations of the individual with regard to educational and occupational achievement were consistently related to both social structural and aspiration variables. It became apparent that intensity of expectations, when taken alone, was not significantly related to social structural and aspiration variables, except under certain limited conditions.

#### Limitations of the Study

The present study has limitations, some of which are painfully apparent. It was an exploratory effort, and at many points firm guidelines for decision-making were not available. As a result, many mistakes were made, some of which could not be rectified. Hopefully, others who venture into the same area of study will not repeat these mistakes. It seems wise to point out some of the limitations of the present work, in order that unjustified conclusions will be averted.

Among the limitations of the present work are the following:

- (1) the size of the sample is very small, and represents a single grade in a particular school. The non-student population of the same age is not represented at all.
- (2) the study does not exhaust or even adequately conceptualize the dimensions and measures of the self-other complex. Indeed, it barely scratches the surface of this important and complex phenomenon.
- (3) the methods of treating the data on the educational and occupational expectations of others are not able to render certain kinds of expectations comparable to others.
- (4) many of the suggested explanations of results are highly speculative, rather than firmly grounded in empirical findings.
- (5) the statistical methods used are extremely elementary, while the phenomena which are objects of analysis are highly complex, and need to be treated on that level. The size of the present sample precluded even the use of control variables.

If the present study has any value at all, it will be in raising problems worthy of further investigation. It is to a consideration of these that we now turn.

#### Problems for Further Research

A central and highly significant problem for further research is that of further probing the nature of the self-other complex, and its relationship to other social structural and psychological phenomena. Before any really useful work can be done, an adequate conceptual scheme and useful measures of its

dimensions must be developed. This is a matter of successive approximation, rather than an all-or-nothing effort. With continued research, crude approaches become more sophisticated, and unfruitful approaches are eliminated. A single conceptual scheme and particular measures will probably not be adequate for every research objective. However, past efforts in the same or similar areas suggest where to begin looking.

A second problem for research follows from the previously mentioned complexity of the phenomenon of taking others into account in ordering one's behavior. Methods which take account of the interrelations among various aspects of the self-other complex need to be applied to its analysis. It may be that particular configurations of attributes operate quite differently from those attributes treated in an isolated fashion. For example, high intensity of educational expectations might be crucial when the individual perceived himself to have few significant others who hold high levels of expectations. However, it might be less important if the individual's significant others are numerous and their levels of expectation are low. In the two cases, the effects of a given degree of intensity might be different.

A third problem for further research centers around the possibilities of discrepancies among the actual expectations of others and the individual's perceptions of these expectations. While some interesting work has been done on this problem, much has yet

to be done.<sup>52</sup> The validity of the present approach might be considerably clarified by research of this nature, even if done on a very small scale.

A fourth problem for research is the analysis of the development of the self-other complex and its changing relationships to orientation to action. Thus far, only cross-sectional analyses of high school students have been undertaken.

The findings of the present research need to be explored in greater depth. Important, but perplexing, results need to be clarified by further investigation.

#### Conclusion

On the positive side, most social psychologists would agree that, in general, one's status locations-ascribed and/or achieved-in the social structure influence the expectations others have for one's behavior and that the expectations significant others have for one in a certain sphere of action influence one's aspirations for his own behavior in that sphere. The associational statistics used to interpret non-experimental data such as our own are not adequate to confirm this thinking. Yet the tests presented here were sufficient to reject it if in fact it was entirely inaccurate, and they did not. Thus, the results indicate the probable fruitfulness of further research on location in the social structure, expectations of significant others, and levels of educational and occupational aspiration.

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<sup>52</sup>For example, Leo G. Reeder, George A. Donahue and Arthur Biblarz, "Conceptions of Self and Others," American Journal of Sociology, 1960, Vol. 66, pp. 153-159.

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Appendix One  
The Nature of the Sample and  
its Distribution on the Variables

Appendix One  
The Nature of the Sample and  
its Distribution on the Variables

The sample consisted of a tenth grade class in a comprehensive high school located in the county seat of a rural Michigan County, about 20 miles southwest of Lansing, Michigan. The total school population (grades nine through twelve inclusive) was 950 students, of whom 239 were in the tenth grade. Of the 239, approximately 131 were females, and 108 were males.

The final N used in most of the tables presented in the thesis was 179. Of these, 86 were males, and 93 were females. The relatively small final N is due to the fact that only data from respondents who had completed all of the questionnaires were included. Occasionally, lack of information and/or coding problems decreased the size of the sample used in some tables.

The manner in which the distribution of the sample was manipulated to yield categories of equal size was discussed in Chapter Two. The cutting points and distribution of the sample on all of the variables will be presented here.

<u>Variable</u>	<u>Number</u>	<u>Range of Scores</u>
Sex:		
male	86	none
female	93	none
Residence:		
nonfarm resident and nonfarm plans	114	none

nonfarm resident and farm plans	1	none
nonfarm resident and no plans	23	none
farm resident and nonfarm plans	29	none
farm resident and farm plans	5	none
farm resident and no plans	6	none
residence unknown	1	none
Socio-economic Status:		
low	76	00-08
medium	70	09-10
high	31	11-12
no answer	2	none
Number of Significant Others:		
low	70	0-3
medium	62	4-5
high	47	6-12
Level of Significant Others' Educational Expectations of Ego:		
low	51	00-33
medium	40	38-69
high	68	70-77
no answer or not codable	20	none
Level of Significant Others' Occupational Expectations of Ego:		
low	52	00-69
medium	46	70-75
high	54	76-93
no answer or not codable	27	none
Intensity of Significant Others' Educational Expectations of Ego:		
low	53	18-40
medium	70	12-17
high	56	01-11
Intensity of Significant Others' Occupational Expectations of Ego:		
low	69	22-90
medium	57	17-21
high	53	01-16
Educational Aspiration Score:		
low	59	1 yr. of college or less
medium	44	2-3 yrs. of college
high	70	4 yrs. of college

no answer	6	none
Occupational Aspiration Score:		
low	61	12-32
medium	61	33-45
high	57	46-62

Appendix Two  
The Questionnaires

MICHIGAN STATE UNIVERSITY

DEPARTMENT OF SOCIOLOGY  
AND ANTHROPOLOGY

William F. Rushby  
5/26/64

THE OCCUPATIONAL PLANS OF EATON COUNTY YOUTH

Dear Student:

This survey is an attempt to get a better picture of some of the problems you young people face in choosing your life's occupation, and the attitudes you have toward these problems. By carefully filling out this questionnaire you will help us to gain a better understanding of how these problems look from where you stand. This information will be of great value in developing counseling programs for high school youth. For this reason we are anxious to have you answer the questions on this form to the best of your ability.

PLEASE FOLLOW THE DIRECTIONS:

1. Read each item carefully. Answer to the best of your knowledge.
2. Be sure to answer each question. Where there are brackets, fill in an "X". Be sure that your "X" is squarely in the proper bracket before your choice. Where only a space is left, enter the word or figures called for. If you cannot answer the question, write "I do not know."
3. There are several questions which refer to your parents. If for any reason you are not living with your parents, answer for the person who acts as your parent or guardian.
4. If you have any comment to make, if you did not understand any item, if your attitudes differ from those given, or if you have problems which we failed to mention, write about them on the margin close to the items near them in meaning.

---

I. ABOUT MYSELF

1. My name is \_\_\_\_\_.

2. My sex is: ( ) male ( ) female

3. My age (to nearest birthday) is: \_\_\_\_\_.

The date of my birth was \_\_\_\_\_  
Month Day Year

4. I live:

- ( ) on a farm.
- ( ) in the open country, but not on a farm.
- ( ) in a village under 2,500.

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Section 1

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II. ABOUT MY EDUCATIONAL PLANS

1. The program that I am following in high school is:

- general
- vocational
- college preparatory
- business

2. I am HOPING to:

- leave school before finishing 10th grade.
- finish 10th grade.
- finish 11th grade.
- finish high school.

3. I will probably:

- leave school before finishing 10th grade.
- finish 10th grade.
- finish 11th grade.
- finish high school.

4. Regarding my plans for education after I leave high school:

- I plan to get more education after high school.
- I do not plan to get more education after high school.

IF PLANNING TO GET MORE EDUCATION:

1. The number of years of education I hope to get after high school is:

- one year or less.
- two years or less.
- three years.
- four years.
- five or six years.
- seven or more years.

2. The number of years I really expect to get after high school is:

- one year or less.
- two years or less.
- three years.
- four years.
- five or six years.
- seven or more years.

3. The names and locations of schools I am thinking about attending are:

<u>Name of School</u>	<u>Location of School</u>
(1) _____	_____
(2) _____	_____
(3) _____	_____

4. The courses of study I am thinking about are:

- (1) \_\_\_\_\_
- (2) \_\_\_\_\_
- (3) \_\_\_\_\_

5. As far as I know now, the highest degree I hope to earn is:

- none.
- associate's degree (two years).
- bachelor's degree.
- master's degree.
- doctor's degree
- other degree (specify) \_\_\_\_\_.

6. As far as I know now, I am sure that I will earn the:

- none.
- associate's degree.
- bachelor's degree.
- master's degree.
- doctor's degree
- other degree (specify) \_\_\_\_\_.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part of the document focuses on the implementation of data-driven decision-making processes. It discusses how the collected data is used to identify trends, assess risks, and make strategic decisions that align with the organization's goals and objectives.

4. The fourth part of the document addresses the challenges and limitations of data analysis. It acknowledges that while data provides valuable insights, it is not infallible and must be interpreted with care, taking into account potential biases and uncertainties.

5. The fifth part of the document discusses the future of data analysis and the role of emerging technologies. It explores how artificial intelligence, machine learning, and big data are transforming the way organizations collect, analyze, and use data to drive innovation and growth.

6. The sixth part of the document provides a summary of the key findings and conclusions. It reiterates the importance of a data-driven approach and offers recommendations for how organizations can best leverage their data to achieve their strategic goals.



III. ABOUT MY OCCUPATIONAL PLANS

1. The occupations which I have thought about going into are:  
(Indicate particular type)

1. \_\_\_\_\_ 2. \_\_\_\_\_  
3. \_\_\_\_\_ 4. \_\_\_\_\_

2. The occupation I am HOPING to follow is: \_\_\_\_\_.

3. The occupation I WILL PROBABLY go into is: \_\_\_\_\_.

4. In regard to my choice of an occupation:  
 I feel sure that my mind is made up.  
 I think that my mind is made up, but I am not sure.  
 I have not made up my mind.

5. If I were absolutely free to go into any kind of work I wanted, my choice would be: \_\_\_\_\_.

6. The type of work I expect to be doing when I am 30 years old is: \_\_\_\_\_.

7. If a person wants to do the things I want to do, he or she needs to complete \_\_\_\_\_.  
(Amount of Schooling)

IV. ABOUT MY FAMILY

1. My parents are:  
 both living together.  
 both dead.  
 father is dead.  
 mother is dead.  
 divorced.  
 separated.

2. My mother:  
 has no job outside the home.  
 has a part-time job outside the home.  
 has a full-time job outside the home.

3. My mother's occupation is: (or was, if dead or retired) (Specify the kind of work she does and not where she works.) \_\_\_\_\_

4. My father's occupation is: (or was, if dead or retired) (Specify the kind of work he does and not where he works.) \_\_\_\_\_

IF FATHER IS A FARMER:

My father is:  owner  renter  laborer

The number of acres my father operates is: \_\_\_\_\_.

5. My father's education consisted of:  
 less than 8 grades.  
 8 grades.  
 9-11 grades.  
 12 grades.  
 some college.  
 college degree.  
 advanced degree.

6. My mother's education consisted of:  
 less than 8 grades.  
 8 grades.  
 9-11 grades.  
 12 grades.  
 some college.  
 college degree.  
 advanced degree.



VI. ABOUT MY PLANS FOR THE FUTURE

Sometimes other people show interest in teenagers' educational and occupational plans, and talk to them about their plans. As far as you know, WHO are the people that have EXPRESSED INTEREST IN YOUR EDUCATIONAL AND OCCUPATIONAL PLANS? Please be sure you thought of everyone-even your parents and friends-other people, too. Feel free to use the next page if you need it.

A. His or Her Name	B. His or Her Occupation or class in school	C. His or Her Relationship to Me (friend, teacher, etc.)	D. The farthest he or she wants me to go in school is:	E. How strongly does he or she feel about you going this far in school: (1) very strongly, (2) strongly, (3) not too strongly.	F. Regarding my future occupation, he or she wants me to be a:	G. How strongly does he or she feel about you getting this job: (1) very strongly, (2) strongly, (3) not too strongly.
Example: John Jones	12th grade	School friend	Finish high school	(1) very strongly	farmer	(3) not too strongly
1.						
2.						
3.						
4.						
5.						



VI. ABOUT MY PLANS FOR THE FUTURE (con't.)

A. His or Her Name	B. His or Her Occupation or class in school	C. His or Her Relationship to Me (friend, teacher, etc.)	D. The farthest he or she wants me to go in school is:	E. How strongly does he or feel about you going this far in school: (1) very strongly, (2) strongly, (3) not too strongly.	F. Regarding my future occupation, he or she wants me to be a:	G. How strongly does he or she feel about you getting this job: (1)very strongly, (2) strongly, (3) not too strongly
6.						
7.						
8.						
9.						
0.						
1.						
2.						

PLEASE BE SURE THAT YOU THOUGHT OF EVERYONE. CHECK TO BE SURE THAT YOU ANSWERED ALL OF THE QUESTIONS. IF YOU HAVE ANY QUESTIONS, RAISE YOUR HAND.



NAME \_\_\_\_\_

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by A. O. Haller

OCCUPATIONAL ASPIRATION SCALE

THIS SET OF QUESTIONS CONCERNS YOUR INTEREST IN DIFFERENT KINDS OF JOBS. THERE ARE EIGHT QUESTIONS. EACH ONE ASKS YOU TO CHOOSE ONE JOB OUT OF TEN PRESENTED.

READ EACH QUESTION CAREFULLY. THEY ARE ALL DIFFERENT.

ANSWER EACH ONE THE BEST YOU CAN. DON'T OMIT ANY.

Question 1. Of the jobs listed in this question, which is the BEST ONE you are REALLY SURE YOU CAN GET when your SCHOOLING IS OVER?

- 1.1 \_\_\_\_\_ Lawyer
- 1.2 \_\_\_\_\_ Welfare worker for a city government
- 1.3 \_\_\_\_\_ United States representative in Congress
- 1.4 \_\_\_\_\_ Corporal in the Army
- 1.5 \_\_\_\_\_ United States Supreme Court Justice
- 1.6 \_\_\_\_\_ Night watchman
- 1.7 \_\_\_\_\_ Sociologist
- 1.8 \_\_\_\_\_ Policeman
- 1.9 \_\_\_\_\_ County agricultural agent
- 1.10 \_\_\_\_\_ Filling station attendant

Question 2. Of the jobs listed in this question, which ONE would you choose if you were FREE TO CHOOSE ANY of them you wished when your SCHOOLING IS OVER?

- 2.1 \_\_\_\_\_ Member of the board of directors of a large corporation
- 2.2 \_\_\_\_\_ Undertaker
- 2.3 \_\_\_\_\_ Banker
- 2.4 \_\_\_\_\_ Machine operator in a factory
- 2.5 \_\_\_\_\_ Physician (doctor)
- 2.6 \_\_\_\_\_ Clothes presser in a laundry
- 2.7 \_\_\_\_\_ Accountant for a large business
- 2.8 \_\_\_\_\_ Railroad conductor
- 2.9 \_\_\_\_\_ Railroad engineer
- 2.10 \_\_\_\_\_ Singer in a nightclub

Question 3. Of the jobs listed in this question, which is the BEST ONE you are REALLY SURE YOU CAN GET when your SCHOOLING IS OVER?

- 3.1 \_\_\_\_\_ Nuclear Physicist
- 3.2 \_\_\_\_\_ Reporter for a daily newspaper
- 3.3 \_\_\_\_\_ County judge
- 3.4 \_\_\_\_\_ Barber
- 3.5 \_\_\_\_\_ State Governor
- 3.6 \_\_\_\_\_ Soda fountain clerk
- 3.7 \_\_\_\_\_ Biologist
- 3.8 \_\_\_\_\_ Mail Carrier
- 3.9 \_\_\_\_\_ Official of an international labor union
- 3.10 \_\_\_\_\_ Farm hand

Question 4. Of the jobs listed in this question, which ONE would you choose if you were FREE TO CHOOSE ANY of them you wished when your SCHOOLING IS OVER?

- 4.1 \_\_\_\_\_ Psychologist
- 4.2 \_\_\_\_\_ Manager of a small store in a city
- 4.3 \_\_\_\_\_ Head of a department in state government
- 4.4 \_\_\_\_\_ Clerk in a store
- 4.5 \_\_\_\_\_ Cabinet member in the federal government
- 4.6 \_\_\_\_\_ Janitor
- 4.7 \_\_\_\_\_ Musician in a symphony orchestra
- 4.8 \_\_\_\_\_ Carpenter
- 4.9 \_\_\_\_\_ Radio announcer
- 4.10 \_\_\_\_\_ Coal miner



Question 5. Of the jobs listed in this question, which is the BEST ONE you are REALLY SURE YOU CAN HAVE by the time you are 30 YEARS OLD?

- 5.1 \_\_\_\_\_ Civil engineer
- 5.2 \_\_\_\_\_ Bookkeeper
- 5.3 \_\_\_\_\_ Minister or Priest
- 5.4 \_\_\_\_\_ Streetcar motorman or city bus driver
- 5.5 \_\_\_\_\_ Diplomat in the United States Foreign Service
- 5.6 \_\_\_\_\_ Share cropper (one who owns no livestock or farm machinery, and does not manage the farm)
- 5.7 \_\_\_\_\_ Author of novels
- 5.8 \_\_\_\_\_ Plumber
- 5.9 \_\_\_\_\_ Newspaper columnist
- 5.10 \_\_\_\_\_ Taxi driver

Question 6. Of the jobs listed in this question, which ONE would you choose to have when you are 30 YEARS OLD, if you were FREE TO HAVE ANY of them you wished?

- 6.1 \_\_\_\_\_ Airline pilot
- 6.2 \_\_\_\_\_ Insurance agent
- 6.3 \_\_\_\_\_ Architect
- 6.4 \_\_\_\_\_ Milk route man
- 6.5 \_\_\_\_\_ Mayor of a large city
- 6.6 \_\_\_\_\_ Garbage collector
- 6.7 \_\_\_\_\_ Captain in the army
- 6.8 \_\_\_\_\_ Garage mechanic
- 6.9 \_\_\_\_\_ Owner-operator of a printing shop
- 6.10 \_\_\_\_\_ Railroad section hand

Question 7. Of the Jobs listed in this question, which is the BEST ONE you are REALLY SURE YOU CAN HAVE by the time you are 30 YEARS OLD?

- 7.1 \_\_\_\_\_ Artist who paints pictures that are exhibited in galleries
- 7.2 \_\_\_\_\_ Travelling salesman for a wholesale concern
- 7.3 \_\_\_\_\_ Chemist
- 7.4 \_\_\_\_\_ Truck driver
- 7.5 \_\_\_\_\_ College professor
- 7.6 \_\_\_\_\_ Street sweeper
- 7.7 \_\_\_\_\_ Building contractor
- 7.8 \_\_\_\_\_ Local official of a labor union
- 7.9 \_\_\_\_\_ Electrician
- 7.10 \_\_\_\_\_ Restaurant waiter

Question 8. Of the jobs listed in this question, which ONE would you choose to have when you are 30 YEARS OLD, if you were FREE TO HAVE ANY of them you wished?

- 8.1 \_\_\_\_\_ Owner of a factory that employes about 100 people
- 8.2 \_\_\_\_\_ Playground director
- 8.3 \_\_\_\_\_ Dentist
- 8.4 \_\_\_\_\_ Lumberjack
- 8.5 \_\_\_\_\_ Scientist
- 8.6 \_\_\_\_\_ Shoeshiner
- 8.7 \_\_\_\_\_ Public school teacher
- 8.8 \_\_\_\_\_ Owner-operator of a lunch stand
- 8.9 \_\_\_\_\_ Trained machinist
- 8.10 \_\_\_\_\_ Dock worker

NAME \_\_\_\_\_

ABOUT MY HOUSE

1. Our house has inside faucets: ( ) yes ( ) no.
2. Our house has an inside bathroom: ( ) yes ( ) no.
3. Our house has both a tub and a shower: ( ) yes ( ) no.
4. We have a pressure cooker: ( ) yes ( ) no.
5. We have an electric sweeper (vacuum cleaner): ( ) yes ( ) no.
6. Our house has electric clocks: ( ) yes ( ) no.
7. Our car is a 1963 model or newer: ( ) yes ( ) no.
8. Our house has a telephone: ( ) yes ( ) no.
9. Our house has a washing machine: ( ) yes ( ) no.

If it does have a washing machine, does the machine have a wringer?

( ) yes ( ) no.

10. Our house has a combination washer-dryer: ( ) yes ( ) no ( ) I don't know.



1907

The first part of the report deals with the general situation of the country, and the second part with the details of the work done during the year. The first part is divided into two sections, the first of which deals with the general situation of the country, and the second with the details of the work done during the year. The second part is divided into three sections, the first of which deals with the details of the work done during the year, the second with the results of the work, and the third with the conclusions drawn from the work.

W. H. C. [Signature]

THE UNIVERSITY OF CHICAGO, CHICAGO, ILL., [Date]

[Signature]

Please answer the following questions. Do not leave any blank. Thank you.

(1) My name is \_\_\_\_\_.

About My Family

(2) My father's education consisted of:

- less than 8th grade
- 8th grade
- 9th-11th grades
- 12th grade
- some college
- college degree
- advanced degree

(3) My mother's education consisted of:

- less than 8th grade
- 8th grade
- 9th-11th grades
- 12th grade
- some college
- college degree
- advanced degree

About Our House

(4) Our house has a piano yes no

(5) Our house has a basement with a concrete floor yes no

(6) We own two or more cars yes no

(7) We take four or more magazines yes no

(8) We have a washing machine yes no

Our washing machine has a wringer yes no

A wringer looks like this



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Appendix Three

Notes on Coding

-  
Appendix Three  
Notes on Coding

This appendix contains brief notes on two coding decisions which are not otherwise reported in the thesis.

Housewives

In some cases, female respondents perceived their significant others to expect them to become housewives. Insofar as a woman does become a housewife, she is not an active participant in the labor market, and has no occupational role which can be ranked in the occupational hierarchy. The expectations of "housewife" was therefore treated as uncodable in determining of the levels of significant others' occupational expectations.

Non-formal Education

In determining the level of significant others' educational expectations of the individual, only responses which could be ranked in terms of amount of formal education were included. It was impossible to find another system which would render non-academic responses (beauty school, mechanics' training, etc.) comparable to formal educational ones (A.B. degree, community college, high school diploma, etc.). Thus, the educational expectations perceived by some respondents were not included in the data, and these respondents were dropped from the analysis. The highest codable response was treated as the significant other's level of educational expectation.

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author outlines the various methods used to collect and analyze the data. This includes both primary and secondary data collection techniques. The primary data was gathered through direct observation and interviews with key stakeholders. Secondary data was obtained from existing reports and databases.

The third section details the statistical analysis performed on the collected data. This involves the use of descriptive statistics to summarize the data and inferential statistics to test hypotheses. The results of these analyses are presented in a clear and concise manner, highlighting the key findings of the study.

Finally, the document concludes with a discussion of the implications of the findings and recommendations for future research. It suggests that further studies should be conducted to explore the long-term effects of the interventions and to identify additional factors that may influence the outcomes.

Appendix Four  
The Coding Key





- 1.1.10-11            Church preference (1-5) 2df  
01-"Christian"  
02-"Protestant"  
03-Independent Fundamentalism  
04-Sect I:    Assembly of God  
              Church of Christ  
              Church of God  
              Nazarene  
              Pentecostal  
              Trinity Holiness  
05-Sect II:  Disciples of Christ  
              Evangelical-Reformed  
              Religious Society of Friends (Quaker)  
              Salvation Army  
              United Brethren  
06-Baptist  
07-Roman Catholic  
08-Episcopal  
09-Lutheran  
10-Methodist  
20-Presbyterian  
30-Christian Science  
40-Congregational  
50-Judaism  
60-no answer or not codable
- 1.1.12            Class in school (1-6)  
1-freshman  
2-sophomore  
3-junior  
4-senior  
5-no answer
- 1.1.13            High school curriculum (11-1)  
1-general  
2-vocational  
3-college preparatory  
4-business  
5-no answer
- 1.1.14            Educational aspiration (11-2)  
1-leave school before finishing 10th grade  
2-finish 10th grade  
3-finish 11th grade  
4-finish high school  
5-no answer

- 1.1.15            Educational expectation (11-3)  
1-leave school before finishing 10th grade  
2-finish 10th grade  
3-finish 11th grade  
4-finish high school  
5-no answer
- 1.1.16            Post-high school educational plans (11-4)  
1-more education  
2-no more education  
3-no answer
- 1.1.17            Post-high school educational aspiration (11-4:1)  
1-none  
2-one year or less  
3-two years or less  
4-three years  
5-four years  
6-five or six years  
7-seven or more years  
8-no answer
- 1.1.18            Post-high school educational expectation (11-4:2)  
1-none  
2-one year or less  
3-two years or less  
4-three years  
5-four years  
6-five or six years  
7-seven or more years  
8-no answer
- 1.1.19            Post-high school educational aspiration (11-4:5)  
1-none  
2-associate's degree  
3-bachelor's degree  
4-master's degree  
5-doctor's degree  
6-other degree  
7-no answer
- 1.1.20            Post-high school educational expectation (11-4:6)  
1-none  
2-associate's degree  
3-bachelor's degree  
4-master's degree  
5-doctor's degree  
6-other degree  
7-no answer

- 1.1.21                    Number of different occupational choices (III-1)
- 1.1.22-23                Duncan occupational prestige score: highest choice  
                          (III-1) 2df  
                          34-thirty-four  
                          35-thirty-five  
                          :  
                          96-ninety-six  
                          99-no answer or not codable
- 1.1.24-25                Duncan occupational prestige score: lowest choice  
                          (III-1) 2df  
                          See 1.1.22-23
- 1.1.26-27                Duncan occupational prestige score: final choice  
                          occupational aspiration (III-2) 2df  
                          If undecided between two or more choices in Q2, average  
                          the scores of the alternatives being considered.  
                          See 1.1.22-23
- 1.1.28-29                Duncan occupational prestige score: final choice  
                          occupational expectation (III-3) 2df  
                          If undecided between two or more choices in Q3, average  
                          the scores of the alternatives being considered.  
                          See 1.1.22-23
- 1.1.30-31                Duncan occupational prestige score: free choice  
                          (III-5) 2df  
                          See 1.1.22-23
- 1.1.32-33                Duncan occupational prestige score: mature choice  
                          (III-6) 2df  
                          See 1.1.22-23
- 1.1.34-36                Mean prestige level of occupational choices; average  
                          scores for all different occupational choices among  
                          (III-1,2,3,5,and 6) 3df  
                          370-thirty-seven point zero (37.0)  
                          :  
                          970-ninety-seven point zero (97.0)  
                          999-no answers on 1.1.22-33 or not codable
- 1.1.37-38                Type of occupational choice: final choice  
                          occupational aspiration (III-2) 2df  
                          01-professional, technical, or kindred worker  
                          02-farmer or farm manager  
                          03-manager, official, or proprietor, excluding farm  
                          04-clerical or kindred worker

- 05-sales worker
  - 06-craftsman, foreman, or kindred worker
  - 07-operative or kindred worker
  - 08-private household worker
  - 09-farm laborer or foreman
  - 10-laborer, except mine and farm
  - 20-housewife, unpaid
  - 30-service worker, excluding private household
  - 40-no answer or not codable
- 1.1.39-40      Type of occupational choice: final choice  
                  occupational expectation (III-3) 2df  
                  See 1.1.37-38
- 1.1.41-42      Specificity of final occupational choice (III-3) 2df
- 10-no specification of occupational goal: ('get ahead', 'go as far as I can')
  - 20-states goal in terms of general occupational categories: ('going into banking')
  - 30-states goal in terms of specific occupation: ('become a bank teller')
  - 40-no answer or not codable
- 1.1.43          Degree of crystallization of final occupational choice (III-3,4)
- 1-completely uncrystallized: no final choice in (Q3) and no alternatives implied for (Q3)
  - 2-almost uncrystallized: one or more choices in or implied by (Q3), and "I have not made up my mind" in (Q4)
  - 3-almost crystallized: "I think that my mind is made up, but I am not sure" in (Q4)
  - 4-completely crystallized: "I feel sure that my mind is made up" in (Q4)
  - 5- no answer to (Q4), but clearly not identifiable as "completely uncrystallized" in (Q3)
- 1.1.44          Composition of nuclear family (IV-1)
- 1-both parents living together
  - 2-both parents dead
  - 3-father is dead
  - 4-mother is dead
  - 5-divorced or separated
  - 6-no answer
- 1.1.45          Occupational status of mother (IV-2)
- 1-no job outside of the home
  - 2-part-time job
  - 3-full-time job
  - 4-no answer

- 1.1.46            Blank
- 1.1.47            Blank
- 1.1.48-49        Duncan occupational prestige score of mother's occupation,  
                  if other than housewife (IV-3) 2df  
                  See 1.1.22-23
- 1.1.50-51        Duncan occupational prestige score of father's occupation  
                  (IV-4). If father has two or more occupations,  
                  average scores. 2df  
                  See 1.1.22-23
- 1.1.52-53        Average of occupational prestige scores of father and  
                  mother, where both have codable occupations (IV-3,4) 2df  
                  See 1.1.22-23
- 1.1.54            Father's farm tenancy status; farm owners and part- or  
                  full-time farm workers only (IV-4:1)  
                  1-owner  
                  2-renter  
                  3-laborer  
                  4-no answer or not applicable
- 1.1.55-57        Number of acres operated by father; farm operators only  
                  (IV-4:2) 3df  
                  000-zero acres  
                  001-one acre  
                  :  
                  998-nine hundred ninety-eight acres or more  
                  999-no answer or not applicable
- 1.1.58-59        Parental educational status (IV-5,6) 2df  
                  (Check against (Q2) and (Q3) on supplementary question-  
                  naire)
5. My father's education consisted of:  
                      (0) less than eight grades  
                      (4) 8 grades  
                      (6) 9-11 grades  
                      (8) 12 grades  
                      (10) some college  
                      (12) college degree (B.A.)  
                      (14) advanced degree
6. My mother's education consisted of:  
                      (0) less than eight grades  
                      (4) 8 grades  
                      (6) 9-11 grades



07-grandparent  
08-other adult relative  
09-juvenile relative  
10-school friend  
20-adult friend  
30-friend (unspecified)  
40-minister  
50-teacher  
60-other  
70-no S0 or no answer or not codable

- 1.1.66-67      Second S0's relationship to ego or no more than one S0  
                  (VI-2c) 2df  
                  See 1.1.64-65
- 1.1.68-69      Third S0's relationship to ego or no more than two S0s  
                  (VI-3c) 2df  
                  See 1.1.64-65
- 1.1.70-71      Fourth S0's relationship to ego or no more than 3 S0s  
                  (VI-4c) 2df  
                  See 1.1.64-65
- 1.1.72-73      Fifth S0's relationship to ego or no more than 4 S0s  
                  (VI-5c) 2df  
                  See 1.1.64-65
- 1.1.74-75      Sixth S0's relationship to ego or no more than 5 S0s  
                  (VI-6c) 2df  
                  See 1.1.64-65
- 1.1.76-77      Seventh S0's relationship to ego or no more than 6 S0s  
                  (VI-7c) 2df  
                  See 1.1.64-65
- 1.1.78-79      Eighth S0's relationship to ego or no more than 7 S0s  
                  (VI-8c) 2df  
                  See 1.1.64-65
- 1.1.80            Blank

Card 1.2 - OPECY

- 1.2.1-2            Card identification - 2df  
                  02-Card 1.2 (this card is punched 02)
- 1.2.3-5            Person identification - 3df

- 1.2.6-7 Ninth S0's relationship to ego or no more than 8 S0s  
(VI-9c) 2df  
See 1.1.64-65
- 1.2.8-9 Tenth S0's relationship to ego or no more than 9 S0s  
(VI-10c) 2df  
See 1.1.64-65
- 1.2.10-11 Eleventh S0's relationship to ego or no more than 10 S0s  
(VI-11c) 2df  
See 1.1.64-65
- 1.2.12-13 Twelfth S0's relationship to ego or no more than 11 S0s  
(VI-12c) 2df  
See 1.1.64-65
- 1.2.14-15 First S0's occupation or class in school or no S0s  
(VI-1b) 2df  
00-grades 1-8  
01-grade 9  
02-grade 10  
03-grade 11  
04-grade 12  
05-student at vocational school  
06-college freshman  
07-college sophomore, junior, or senior  
08-graduate student  
09-'college'  
10-housewife  
11-unemployed  
12-professional, technical, or kindred worker  
13-farm manager or farmer  
14-manager, official, or proprietor, excluding farm  
15-clerical or kindred worker  
16-sales worker  
17-craftsman, foreman, or kindred worker  
18-operative or kindred worker  
19-service worker, excluding private household  
20-farm laborer or foreman  
21-laborer, except mine and farm  
22-no S0 or no answer or not codable
- 1.2.16-17 Second S0's occupation or class in school, or no more  
than one S0 (VI-2b) 2df  
See 1.2.14-15
- 1.2.18-19 Third S0's occupation or class in school, or no more  
than 2 S0s (VI-3b) 2df  
See 1.2.14-15



- 1.2.20-21 Fourth S0's occupation or class in school, or no more than 3 S0s (VI-4b) 2df  
See 1.2.14-15
- 1.2.22-23 Fifth S0's occupation or class in school, or no more than 4 S0s (VI-5b) 2df  
See 1.2.14-15
- 1.2.24-25 Sixth S0's occupation or class in school, or no more than 5 S0s (VI-6b) 2df  
See 1.2.14-15
- 1.2.26-27 Seventh S0's occupation or class in school, or no more than 6 S0s (VI-7b) 2df  
See 1.2.14-15
- 1.2.28-29 Eighth S0's occupation or class in school, or no more than 7 S0s (VI-8b) 2df  
See 1.2.14-15
- 1.2.-30-31 Ninth S0's occupation or class in school, or no more than 8 S0s (VI-9b) 2df  
See 1.2.14-15
- 1.2.32-33 Tenth S0's occupation or class in school, or not more than 9 S0s (VI-10b) 2df  
See 1.2.14-15
- 1.2.34-35 Eleventh S0's occupation or class in school, or no more than 10 S0s (VI-11b) 2df  
See 1.2.14-15
- 1.2.36-37 Twelfth S0's occupation or class in school, or no more than 11 S0s (VI-12b) 2df  
See 1.2.14-15
- 1.2.38-39 First S0's educational expectation of ego or no S0s (VI-1d) 2df  
01-tenth grade  
02-eleventh grade  
03-twelfth grade  
04-one year of college or less  
05-more than one but not more than two years of college  
06-more than 2 but not more than 3 years of college  
07-four years of college or not specified in terms of years: ('go to college')  
08-five or six years of college  
09-seven or more years of college

- 10-not specified in terms of years, and no reference to specific goals: ('go as far as I can')
- 15-post-high school business or vocational training
- 20-S0, but no answer or not codable
- 30-no S0 and no answer
- 1.2.40-41 Second S0's educational expectation of ego or no more than one S0 (VI-2d) 2df  
See 1.2.38-39
- 1.2.42-43 Third S0's educational expectation of ego or no more than two S0s (VI-3d) 2df  
See 1.2.38-39
- 1.2.44-45 Fourth S0's educational expectation of ego or no more than three S0s (VI-4d) 2df  
See 1.2.38-39
- 1.2.46-47 Fifth S0's educational expectation of ego or no more than four S0s (VI-5d) 2df  
See 1.2.38-39
- 1.2.48-49 Sixth S0's educational expectation of ego or no more than five S0s (VI-6d) 2df  
See 1.2.38-39
- 1.2.50-51 Seventh S0's educational expectation of ego or no more than six S0s (VI-7d) 2df  
See 1.2.38-39
- 1.2.52-53 Eighth S0's educational expectation of ego or no more than seven S0s (VI-8d) 2df  
See 1.2.38-39
- 1.2.54-55 Ninth S0's educational expectation of ego or no more than eight S0s (VI-9d) 2df  
See 1.2.38-39
- 1.2.56-57 Tenth S0's educational expectation of ego or no more than nine S0s (VI-10d) 2df  
See 1.2.38-39
- 1.2.58-59 Eleventh S0's educational expectation of ego or no more than ten S0s (VI-11d) 2df  
See 1.2.38-39
- 1.2.60-61 Twelfth S0's educational expectation of ego or no more than eleven S0s (VI-12d) 2df  
See 1.2.38-39

- 1.2.62-63      Average of all S0s' educational expectations of ego  
                  (VI:1d-12d) 2df, excluding scores of responses 10,  
                  15, 20, and 30 on 1.2.38-61  
                  10-one point zero (1.0)  
                  11-one point one (1.1)  
                  :  
                  90-nine point zero (9.0)  
                  99-no answers on (VI:1d-12d) or not codable  
                  See 1.2.38-39
- 1.2.64-66      Dispersion of all S0s' educational expectations of ego  
                  (VI:1d-12d) 3df, excluding scores of responses 10,  
                  15, 20, and 30 on 1.2.38-61  
                  000-zero (no deviation from the mean)  
                  001-zero point one (0.1)  
                  :  
                  040-four point zero (4.0)  
                  :  
                  998-ninety-nine point eight (99.8) or more  
                  999-no answers on (VI:1d-12d) or not codable
- 1.2.67      Level of Specificity of first S0's educational expecta-  
                  tion of ego or no S0s (VI-1d)  
                  1-specifies educational goal in terms of grade level  
                  or degree  
                  2-specifies educational goal in terms of general goal:  
                  ("go to college"), ("go to high school")  
                  3-no specification of goal, but goal implied: ("get  
                  ahead"), ("go as far as I can")  
                  4-S0, but no specification of goal and none implied:  
                  ("whatever I want to do")  
                  5-no S0 and no answer
- 1.2.68      Level of specificity of second S0's educational ex-  
                  pectation of ego or no more than one S0 (VI-2d)  
                  See 1.2.67
- 1.2.69      Level of specificity of third S0's educational expecta-  
                  tion of ego or no more than two S0s (VI-3d)  
                  See 1.2.67
- 1.2.70      Level of specificity of fourth S0's educational expecta-  
                  tion of ego or no more than three S0s (VI-4d)  
                  See 1.2.67
- 1.2.71      Level of specificity of fifth S0's educational expecta-  
                  tion of ego or no more than four S0s (VI-5d)  
                  See 1.2.67

- 1.2.72 Level of specificity of sixth S0's educational expectation of ego or no more than five S0s (VI-6d)  
See 1.2.67
- 1.2.73 Level of specificity of seventh S0's educational expectation of ego or no more than six S0s (VI-7d)  
See 1.2.67
- 1.2.74 Level of specificity of eighth S0's educational expectation of ego or no more than seven S0s (VI-8d)  
See 1.2.67
- 1.2.75 Level of specificity of ninth S0's educational expectation of ego or no more than eight S0s (VI-9d)  
See 1.2.67
- 1.2.76 Level of specificity of tenth S0's educational expectation of ego or no more than nine S0s (VI-10d)  
See 1.2.67
- 1.2.77 Level of specificity of eleventh S0's educational expectation of ego or no more than ten S0s (VI-11d)  
See 1.2.67
- 1.2.78 Level of specificity of twelfth S0's educational expectation of ego or no more than eleven S0s (VI-12d)  
See 1.2.67
- 1.2.79-80 Average level of specificity of all S0s' educational expectations of ego (VI:1d-12d) 2df, excluding scores of 5 on 1.2.67-78  
10-one point zero (1.0)  
11-one point one (1.1)  
:  
40-four point zero (4.0)  
99-no answers on (VI:1d-12d) or not codable

Card 1.3 - OPECY

- 1.3.1-2 Card identification - 2df  
03-Card 1.3 (this card is punched 03)
- 1.3.3-5 Person identification - 3df
- 1.3.6-7 Dispersion of levels of specificity of all S0s' educational expectations of ego (VI:1d-12d) 2df,  
excluding scores of 5 on 1.2.67-78

Sum of squares of the deviations from the mean of the levels of specificity of all S0s' expectations

00-no deviation from the mean

01-one point (1)

:

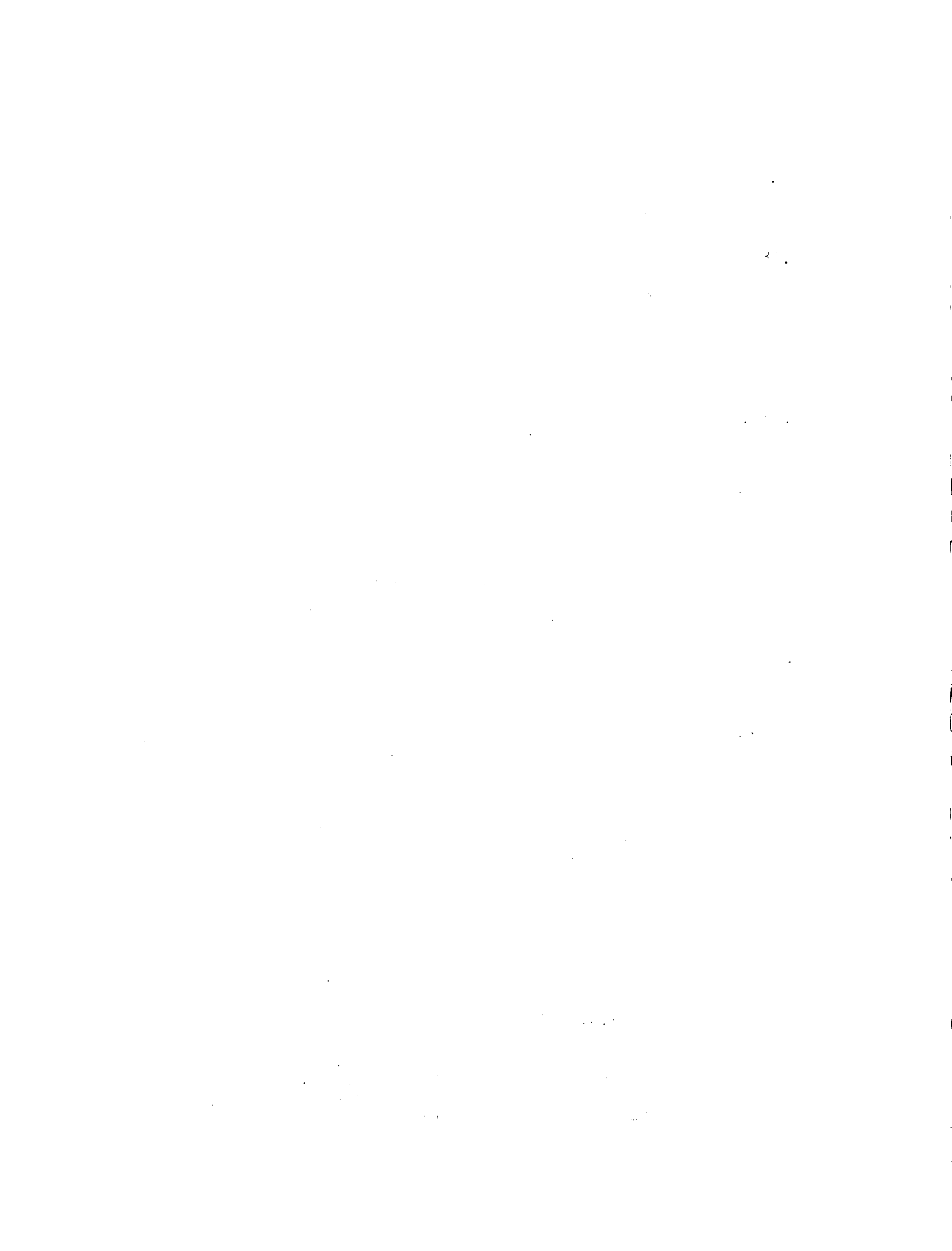
90-ninety points (90) or more

99-no answers on (VI:1d-12d) or not codable

- 1.3.8 Intensity of first S0's educational expectation of ego or no S0s (VI-1e)  
1-very strongly  
2-strongly  
3-not too strongly  
4-no S0 or no answer or not codable
- 1.3.9 Intensity of second S0's educational expectation of ego or no more than one S0 (VI-2e)  
See 1.3.8
- 1.3.10 Intensity of third S0's educational expectation of ego or no more than two S0s (VI-3e)  
See 1.3.8
- 1.3.11 Intensity of fourth S0's educational expectation of ego or no more than three S0s (VI-4e)  
See 1.3.8
- 1.3.12 Intensity of fifth S0's educational expectation of ego or no more than four S0s (VI-5e)  
See 1.3.8
- 1.3.13 Intensity of sixth S0's educational expectation of ego or no more than five S0s (VI-6e)  
See 1.3.8
- 1.3.14 Intensity of seventh S0's educational expectation of ego or no more than six S0s (VI-7e)  
See 1.3.8
- 1.3.15 Intensity of eighth S0's educational expectation of ego or no more than seven S0s (VI-8e)  
See 1.3.8
- 1.3.16 Intensity of ninth S0's educational expectation of ego or no more than eight S0s (VI-9e)  
See 1.3.8

- 1.3.17 Intensity of tenth S0's educational expectation of ego or no more than nine S0s (VI-10e)  
See 1.3.8
- 1.3.18 Intensity of eleventh S0's educational expectation of ego or no more than ten S0s (VI-11e)  
See 1.3.8
- 1.3.19 Intensity of twelfth S0's educational expectation of ego or no more than eleven S0s (VI-12e)  
See 1.3.8
- 1.3.20-21 Average intensity of all S0s' educational expectations of ego (VI:1e-12e) 2df, excluding scores of 5 on 1.3.8-19  
10-one point zero (1.0)  
11-one point one (1.1)  
:  
40-four point zero (4.0)  
99-no answers on (VI:1e-12e) or not codable
- 1.3.22-23 Dispersion of intensities of all S0s' educational expectations of ego (VI:1e-12e) 2df, excluding scores of 5 on 1.3.8-19  
Sum of the squares of the deviations from the mean of the intensities of all S0s' educational expectations of ego  
00-no deviation from the mean  
01-zero point one (0.1)  
:  
90-nine points (9.0) or more  
99-no answers on (VI:1e-12e) or not codable
- 1.3.24-25 First S0's occupational expectation of ego or no S0s (VI-1f) 2df  
Where S0 has two or more expectations, code only the first.  
01-housewife  
02-professional, technical, or kindred worker  
03-farmer or farm manager  
04-manager, official, or proprietor, excluding farm  
05-clerical or kindred worker  
06-sales worker  
07-craftsman, foreman, or kindred worker  
08-operative or kindred worker  
09-service worker, excluding private household  
10-farm laborer or farm foreman  
20-laborer, except mine and farm  
30-answer not codable in terms of the above categories  
40-S0, but no answer  
50-no S0 and no answer

- 1.3.26-27      Second S0's occupational expectation of ego or no more than one S0(VI-2f) 2df  
See 1.3.24-25
- 1.3.28-29      Third S0's occupational expectation of ego or no more than two S0s (VI-3f) 2df  
See 1.3.24-25
- 1.3.30-31      Fourth S0's occupational expectation of ego or no more than three S0s (VI-4f) 2df  
See 1.3.24-25
- 1.3.32-33      Fifth S0's occupational expectation of ego or no more than four S0s (VI-5f) 2df  
See 1.3.24-25
- 1.3.34-35      Sixth S0's occupational expectation of ego or no more than five S0s (VI-6f) 2df  
See 1.3.24-25
- 1.3.36-37      Seventh S0's occupational expectation of ego or no more than six S0s (VI-7f) 2df  
See 1.3.24-25
- 1.3.38-39      Eighth S0's occupational expectation of ego or no more than seven S0s (VI-8f) 2df  
See 1.3.24-25
- 1.3.40-41      Ninth S0's occupational expectation of ego or no more than eight S0s (VI-9f) 2df  
See 1.3.24-25
- 1.3.42-43      Tenth S0's occupational expectation of ego or no more than nine S0s (VI-10f) 2df  
See 1.3.24-25
- 1.3.44-45      Eleventh S0's occupational expectation of ego or no more than ten S0s (VI-11f) 2df  
See 1.3.24-25
- 1.3.46-47      Twelfth S0's occupational expectation of ego or no more than eleven S0s (VI-12f) 2df  
See 1.3.24-25
- 1.3.48-49      Duncan occupational prestige score of first S0's occupational expectation of ego or no S0s (VI-1f) 2df  
If S0 has two or more expectations, average scores.  
34-thirty-four points (34)





- 35-thirty-five points (35)  
:  
97-ninety-seven points (97)  
99-no S0 or no answer or not codable
- 1.3.50-51      Duncan occupational prestige score of second S0's  
                  occupational expectation of ego or no more than one  
                  S0 (VI-2f) 2df  
                  See 1.3.48-49
- 1.3.52-53      Duncan occupational prestige score of third S0's  
                  occupational expectation of ego or no more than two  
                  S0s (VI-3f) 2df  
                  See 1.3.48-49
- 1.3.54-55      Duncan occupational prestige score of fourth S0's  
                  occupational expectation of ego or no more than three  
                  S0s (VI-4f) 2df  
                  See 1.3.48-49
- 1.3.56-57      Duncan occupational prestige score of fifth S0's  
                  occupational expectation of ego or no more than four  
                  S0s (VI-5f) 2df  
                  See 1.3.48-49
- 1.3.58-59      Duncan occupational prestige score of sixth S0's  
                  occupational expectation of ego or no more than five  
                  S0s (VI-6f) 2df  
                  See 1.3.48-49
- 1.3.60-61      Duncan occupational prestige score of seventh S0's  
                  occupational expectation of ego or no more than six  
                  S0s (VI-7f) 2df  
                  See 1.3.48-49
- 1.3.62-63      Duncan occupational prestige score of eighth S0's  
                  occupational expectation of ego or no more than  
                  seven S0s (VI-8f) 2df  
                  See 1.3.48-49
- 1.3.64-65      Duncan occupational prestige score of ninth S0's  
                  occupational expectation of ego or no more than  
                  eight S0s (VI-9f) 2df  
                  See 1.3.48-49
- 1.3.66-67      Duncan occupational prestige score of tenth S0's  
                  occupational expectation of ego or no more than  
                  nine S0s (VI-10f) 2df  
                  See 1.3.48-49

- 1.3.68-69      Duncan occupational prestige score of eleventh S0's occupational expectation of ego or no more than ten S0s (VI-11f) 2df  
See 1.3.48-49
- 1.3.70-71      Duncan occupational prestige score of twelfth S0's occupational expectation of ego or no more than eleven S0s (VI-12f) 2df  
See 1.3.48-49
- 1.3.72-73      Mean of Duncan occupational prestige scores of all S0s' occupational expectations of ego (VI:1f-12f) 2df  
Where S0 has more than one expectation, use average scores to compute mean. The score of (99) assigned to "no answer" should not be used in computing the mean.  
34-thirty-four points (34)  
:  
97-ninety-seven points (97)  
99-no answers on 1.3.48-71 or not codable
- 1.3.74-76      Dispersion of Duncan occupational prestige scores of all S0s' occupational expectations of ego (VI:1f-12f) 3df  
Sum of the squares of the deviations from the mean of the scores of all S0s' occupational expectations of ego. Each S0's expectations are averaged, and the average scores are used to compute deviations.  
The score of (99) assigned to "no answer" should not be used in computing the dispersion.  
000-no deviation from mean  
001-one point (1)  
:  
998-nine hundred ninety-eight points (998) or more  
999-no answers on 1.3.48-71 or not codable
- 1.3.77      Level of specificity of first S0's occupational expectation of ego or no S0s (VI-1f)  
1-states goal in terms of specific occupation:  
("become a bank teller")  
2-states goal in terms of general occupational category:  
("go into banking")  
3-no specification of occupational goal, but goal implied:  
("get ahead"), ("go as far as I can")  
4-S0 but no specification of goal and none implied:  
("whatever I want to do")  
5-no S0 and no answer

- 1.3.78 Level of specificity of second S0's occupational expectation of ego or no more than one S0 (VI-2f)  
See 1.3.77
- 1.3.79 Level of specificity of third S0's occupational expectation of ego or no more than two S0s (VI-3f)  
See 1.3.77
- 1.3.80 Level of specificity of fourth S0's occupational expectation of ego or no more than three S0s (VI-4f)  
See 1.3.77

Card 1.4 - OPECY + OAS + LLS

OAS-Occupational Aspiration Scale (Haller-Miller)  
LLS-Level of Living Scale (Danley-Ramsey)

- 1.4.1-2 Card identification - 2df  
04-Card 1.4 (this card is punched 04)
- 1.4.3-5 Person identification - 3df
- 1.4.6 Level of specificity of fifth S0's occupational expectation of ego or no more than four S0s (VI-5f)  
See 1.3.77
- 1.4.7 Level of specificity of sixth S0's occupational expectation of ego or no more than five S0s (VI-6f)  
See 1.3.77
- 1.4.8 Level of specificity of seventh S0's occupational expectation of ego or no more than six S0s (VI-7f)  
See 1.3.77
- 1.4.9 Level of specificity of eighth S0's occupational expectation of ego or no more than seven S0s (VI-8f)  
See 1.3.77
- 1.4.10 Level of specificity of ninth S0's occupational expectation of ego or no more than eight S0s (VI-9f)  
See 1.3.77
- 1.4.11 Level of specificity of tenth S0's occupational expectation of ego or no more than nine S0s (VI-10f)  
See 1.3.77
- 1.4.12 Level of specificity of eleventh S0's occupational expectation of ego or no more than ten S0s (VI-11f)  
See 1.3.77

- 1.4.13 Level of specificity of twelfth S0's occupational expectation of ego or no more than eleven S0s (VI-12f)  
See 1.3.77
- 1.4.14-16 Dispersion of levels of specificity of all S0s' occupational expectations of ego (VI:1f-12f) 3df, excluding scores of 5 on 1.3.77-80 and 1.4.6-13.  
Sum of the squares of the deviations from the mean of the levels of specificity of all S0s' occupational expectations.  
000-no deviation from the mean  
001-one point (1)  
:  
998-nine hundred ninety-eight points (998) or more  
999-no answers on (VI:1f-12f) or not codable
- 1.4.17 Intensity of first S0's occupational expectation of ego or no S0s (VI-1g)  
1-very strongly  
2-strongly  
3-not too strongly  
4-S0, but no answer  
5-no S0 and no answer
- 1.4.18 Intensity of second S0's occupational expectation of ego or no more than one S0 (VI-2g)  
See 1.4.17
- 1.4.19 Intensity of third S0's occupational expectation of ego or no more than two S0s (VI-3g)  
See 1.4.17
- 1.4.20 Intensity of fourth S0's occupational expectation of ego or no more than three S0s (VI-4g)  
See 1.4.17
- 1.4.21 Intensity of fifth S0's occupational expectation of ego or no more than four S0s (VI-5g)  
See 1.4.17
- 1.4.22 Intensity of sixth S0's occupational expectation of ego or no more than five S0s (VI-6g)  
See 1.4.17
- 1.4.23 Intensity of seventh S0's occupational expectation of ego or no more than six S0s (VI-7g)  
See 1.4.17

1. 1990-1995

2. 1996-2000

3. 2001-2005

4. 2006-2010

5. 2011-2015

6. 2016-2020

7. 2021-2025

8. 2026-2030

9. 2031-2035

10. 2036-2040

11. 2041-2045

12. 2046-2050

13. 2051-2055

14. 2056-2060

15. 2061-2065

16. 2066-2070

17. 2071-2075

18. 2076-2080

19. 2081-2085

20. 2086-2090

21. 2091-2095

22. 2096-2100

23. 2101-2105

24. 2106-2110

25. 2111-2115

26. 2116-2120

27. 2121-2125

28. 2126-2130

29. 2131-2135

30. 2136-2140

- 1.4.24 Intensity of eighth S0's occupational expectation of ego or no more than seven S0s (VI-8g)  
See 1.4.17
- 1.4.25 Intensity of ninth S0's occupational expectation of ego or no more than eight S0s (VI-9g)  
See 1.4.17
- 1.4.26 Intensity of tenth S0's occupational expectation of ego or no more than nine S0s (VI-10g)  
See 1.4.17
- 1.4.27 Intensity of eleventh S0's occupational expectation of ego or no more than ten S0s (VI-11g)  
See 1.4.17
- 1.4.28 Intensity of twelfth S0's occupational expectation of ego or no more than eleven S0s (VI-12g)  
See 1.4.17
- 1.4.29-31 Dispersion of intensities of all S0s' occupational expectations of ego (VI:1g-12g) 3df, excluding scores of 5 on 1.4.17-28.  
Sum of the squares of the deviations from the mean of the intensities of all S0s' occupational expectations.  
000-no deviation from the mean  
001-zero point one (0.1)  
:  
998-ninety-nine point eight (99.8) or more  
999-no answers on (VI:1g-12g) or not codable
- 1.4.32 OAS Question 1: First score for realistic choice level at end of schooling (OAS-1)  
0-zero points (0)  
1-one point (1)  
:  
9-nine points (9)
- 1.4.33 OAS Question 2: First score for idealistic choice level at end of schooling (OAS-2)  
See 1.4.32
- 1.4.34 OAS Question 3: Second score for realistic choice level at end of schooling (OAS-3)  
See 1.4.32
- 1.4.35 OAS Question 4: Second score for idealistic choice level at end of schooling (OAS-4)  
See 1.4.32

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author details the various methods used to collect and analyze the data. This includes both manual and automated processes. The goal is to ensure that the data is as accurate and reliable as possible.

The third section provides a detailed breakdown of the results. It shows that there is a significant correlation between the variables studied. This finding is supported by statistical analysis and is consistent with previous research in the field.

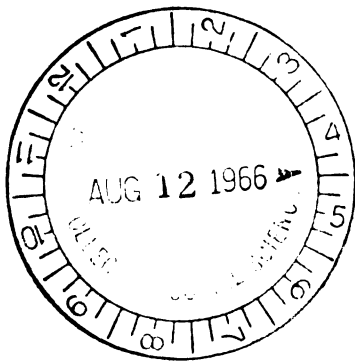
Finally, the document concludes with a series of recommendations for future research. It suggests that further studies should be conducted to explore the underlying causes of the observed trends. This will help to develop more effective strategies for addressing the issues at hand.

- 1.4.36 OAS Question 5: First score for realistic choice level at age 30 (OAS-5)  
See 1.4.32
- 1.4.37 OAS Question 6: First score for idealistic choice level at age 30 (OAS-6)  
See 1.4.32
- 1.4.38 OAS Question 7: Second score for realistic choice level at age 30 (OAS-7)  
See 1.4.32
- 1.4.39 OAS Question 8: Second score for idealistic choice level at age 30 (OAS-8)  
See 1.4.32
- 1.4.40-41 Sum of total scores for Questions 1 through 8:  
Occupational Aspiration score (OAS:1-8) 2df  
00-zero points (0)  
01-one point (1)  
:  
80-eighty points (80)  
90-no OAS for ego or incomplete OAS
- 1.4.42-43 Level of Living Scale: total score (LLS:1-13) 2df. Also see Supplementary Questionnaire (Q4, Q5, Q6, Q7, Q8).  
00-zero points (0)  
01-one point (1)  
:  
12-twelve points (12)  
90-no LLS for ego or incomplete LLS
- 1.4.44-45 Mother's occupation (IV-3) 2df  
00-housewife  
01-professional, technical, or kindred worker  
02-farmer or farm manager  
03-manager, official, or proprietor, excluding farm  
04-clerical or kindred worker  
05-sales worker  
06-craftsman, foreman, or kindred worker  
07-operative or kindred worker  
08-service worker, excluding private household  
09-farm laborer or foreman  
10-laborer, except mine and farm  
11-private household worker  
20-no answer or not codable in terms of above categories



- 1.4.46-47      Father's occupation (IV-4) 2df  
00-unemployed  
01-professional, technical, or kindred worker  
02-farmer or farm manager  
03-manager, official, or proprietor, excluding farm  
04-clerical or kindred worker  
05-sales worker  
06-craftsman, foreman, or kindred worker  
07-operative or kindred worker  
08-service worker, excluding private household  
09-farm laborer or foreman  
10-laborer, except mine and farm  
11-private household worker  
20-no answer or not codable in terms of above categories
- 1.4.48-49      Average level of specificity of all S0s' occupational  
                  expectations of ego (VI:1f-12f) 2df, excluding  
                  scores of 5 on 1.3.77-80 and 1.4.6-13  
10-one point zero (1.0)  
:  
40-four point zero (4.0)  
99-no answers on (VI:1f-12f) or not codable
- 1.4.50-51      Average intensity of all S0s' occupational expectations  
                  of ego (VI:1g-12g) 2df, excluding scores of 5 on  
                  1.4.17-28  
10-one point zero (1.0)  
:  
40-four point zero (4.0)  
99-no answers on (VI:1g-12g) or not codable

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