SOME EXPERIMENTAL PARAMETERS AFFECTING MEDIATION IN CONCEPT LEARNING

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ABSTRACT

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If it is assumed that organisms are simultaneously capable of mediated learning and of unmediated learning, the Kendler association model leads to some new predictions. In particular, the assumption that relative difficulty of reversal and nonreversal shifts depends upon the number of associations necessary in each mode of learning yields an experimentally verifiable hypothesis that the number of stimulus dimensions is an important parameter affecting the tendency of <u>S</u>s toward reversal or nonreversal shifts.

A transfer design was used, in which 28 three-yearold <u>S</u>s were given three concept tasks. The first task differed for the two shift groups in that the relevant dimension for the reversal group was size, and the relevant dimension for the nonreversal group was color. In the second concept task, half the stimuli were set aside so that the correct option could be selected by either of two criteria: the opposite value on the initially relevant dimension, or a value on the initially irrelevant dimension. In the third concept task, the full set of stimuli was again used; half the <u>S</u>s were required to choose on the basis of the initially irrelevant dimension (nonreversal task) and half were required to choose the opposite value on the initially relevant dimension (reversal task). Stimuli varied on four dimensions.

The prediction was confirmed that over half the <u>S</u>s would complete the second task by performing a reversal shift, as indicated by each <u>S</u>'s first response on the third task. Confirmation was also obtained for the hypotheses that <u>S</u>s in the reversal task group would complete the final task in fewer trials than the nonreversal group.

The second major experimental variable was the effect on performance of telling <u>S</u>s at the end of the first task that they had learned the "game" and inviting them to play another, similar game. Half the <u>S</u>s were given this treatment, while the other half received no indication of a change in procedure. The significance level for interaction of the information variable with type of shift was .05 . Analysis of variance on log trials to thelast error yielded a significant F ratio for the shifttask effect (<math>p < .01) and for its interaction with information (p < .05). The prediction that number of errors per error trial (using the correction method) would be affected by information was not supported.

It was concluded that Ss in this sample had demon-

strated mediation, and therefore that the single-stage associative model was inadequate to describe their behavior. Implications of the results were discussed.

SOME EXPERIMENTAL PARAMETERS

AFFECTING MEDIATION IN CONCEPT LEARNING

Ву

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INTRODUCTION

Several investigators in recent years have used the concept-learning experiment as a method of evaluating theories of mediation. In particular, the transfer design and modifications of it have been used extensively. A consistent conclusion has been that preschool children do not make use of mediation in learning concepts, but this conclusion is perhaps more general than is warranted by a set of experiments in which some parameters have been held constant across the whole set. The parameters in question are the number of stimulus dimensions (attributes) and the information, at the end of the initial task, that a new task is beginning.

The use of binary dimensions limits the possible kinds of concept shifts to two: reversal and nonreversal shifts. In the reversal shift, <u>S</u> is required in the training task to learn to classify stimuli according to their value on a single attribute, and in the test task to assign stimuli to opposite categories, using the same attribute as the classification criterion. For instance, size might be relevant, with large stimuli called correct in the training phase and small in the test phase.

In the nonreversal shift task, \underline{S} is also required to learn a training task, but the second, or test, task

requires an entirely different classification scheme. In this part of the transfer task <u>S</u> must classify stimuli according to a new criterion, an attribute that either varied irrelevantly or was constant during the training phase. For example, stimuli could be classified by size in the training phase and by shape in the test phase.

Simple concepts have typically been used in experiments on concept shifts. Although a defining characteristic of the concept learning experiment is that stimuli vary with respect to more than one attribute, a simple concept, as opposed to a conjunctive or disjunctive concept, is identified by only one of these attributes, the relevant one, and the remaining attributes are irrelevant. Size, for instance, might be the relevant attribute or dimension, while shape and color might vary, but in such a way as to provide no help to S in his task of classifying stimuli. Some of the ways in which Ss have been reguired to indicate classification are by sorting stimuli into groups, stating whether individually presented stimuli are or are not instances of a concept, and choosing the one of a simultaneously presented pair that is an instance of the concept.

Buss compared the two kinds of transfer in 1953. His <u>S</u>s were adult humans, and the stimuli were wooden blocks, the same ones that Buss (1952) had described as similar to those of the Vygotsky test. The blocks varied with respect to height, color, top surface area, and shape;

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there were two values for height and three for each of the other dimensions. Classification was accomplished by sorting blocks into two groups. Buss found that the nonreversal shift required more trials to criterion than the reversal shift. He attributed this result to partial reinforcement of the nonreversal response during early trials of the test phase. Since Ss performing a nonreversal shift performed correctly on half the trials of the test phase if they continued to classify stimuli exactly as in the training phase, Buss reasoned that the training phase response was not extinguished immediately and so interfered with acquisition of the correct test phase response. The Ss performing a reversal shift, on the other hand, performed incorrectly on all trials of the test phase if they maintained the established training phase response, and so the old response was extinquished without delay.

Kendler and D'Amato (1955) offered an alternative explanation. They agreed that partial reinforcement had occurred in the nonreversal condition of the Buss experiment, but considered it to be of secondary importance in determining the results. They hypothesized that the reason for the relative facility of the reversal shift was that this condition, but not the other, required the same mediating response for both tasks. The crucial experiment required the elimination of partial reinforcement of the training phase response, and Kendler and

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D'Amato accomplished this by setting aside the stimuli that could be correctly assigned to the same category in both tasks, returning them to the stimulus set again only after <u>S</u> had reached criterion on the reduced set.

Since the attributes of the stimuli used in the Kendler-D'Amato study were complex, the following illustration is given in terms of simpler attributes. If all large stimuli belonged in category A for the training task, and all black stimuli belonged in category A for the test task of the nonreversal group, then <u>S</u>s in both the reversal and the nonreversal groups would be shown only large white and small black stimuli during the early test trials. After learning this task to criterion, groups then received different treatments, in that they were required to classify differently the stimuli returned to the set for the final task.

Under the modified procedure <u>S</u>s again learned the reversal task more easily than the nonreversal task. Kendler and D'Amato concluded that Buss's partial reinforcement argument could not be applied to their experiment and that the extant S-R model for learning in infrahuman organisms (Spence, 1936) was insufficient to explain their data. They suggested a two-stage model in which the S-R association was mediated by a covert response specific to the relevant stimulus dimension.

Buss was reluctant to abandon the simpler model; he argued that the Kendler-D'Amato procedure might still allow

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the occurrence of partial reinforcement. The partially reinforced response to which he referred, however, could only be construed as a covert mediating response. As H. H. Kendler stated in a note at the end of Buss's paper, Buss had apparently adopted a mediational model without being aware of doing so. The experimental results reported by Buss in the same paper confirmed those of Kendler and D'Amato; Harrow and Friedman (1958) again obtained confirming data under somewhat different conditions.

At about the same time this work was proceeding with human <u>S</u>s, Kelleher (1956) found that rats learned the nonreversal shift more quickly than the reversal under the conditions of his experiment. The contrast leads naturally to the hypothesis that phylogenetic differences are responsible for the discrepancy, but it must be recognized that the rat study involved pairs of stimuli that differed on only two dimensions, while the studies with adult humans employed more dimensions and, in some instances, more values per dimension.

With the expectation that a transitional stage could be found in the human developmental process, Kendler and Kendler (1959) performed a learning experiment on kindergarten children. The stimuli in that experiment were empty water tumblers of two heights, enameled either white or black. The classification task was to select the correct tumbler, that which covered a reward. Pairs were

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presented simultaneously, the members of any pair differing from each other on both dimensions. The possible combinations, therefore, were tall black with short white and tall white with short black. In a simple two-group comparison, there was no significant difference in number of trials to criterion. The <u>S</u>s were then separated into two categories on the basis of training task performance; the slow learners were found to perform the nonreversal shift more rapidly than the reversal shift while fast learners performed the reversal shift more quickly.

The Kendlers concluded that the group studied was in transition from unmediated to mediated learning, with the slow learners still tending to learn through a singlestage S-R process while fast learners tended to mediate. Since the transition hypothesis refers to a developmental change, the conclusion does not follow from the data of the experiment; moreover, procedural differences as well as population differences distinguish the Kendlers' experiment from the previous studies with adults. As in Kelleher's rat study, the number of distinct pairs of stimuli presented to the Kendlers' <u>S</u>s was smaller than in any of the adult studies.

The next step in attempting to establish the existence of the transitional stage was to investigate shift behavior of preschool children (Kendler, Kendler, and Wells, 1960). The stimulus situation was similar to that

of Kendler and Kendler (1959), but the stimuli were enameled cookie cutters and the nature of the transfer task was different. Stimuli for the training series differed with respect to one dimension only, for all Ss. Tasks for the three experimental groups differed only in the test phase, a design (Andreas, 1960, p. 476) which happens to confound type of shift with type of test-phase task. Stimuli for the test phase varied on a new dimension as well as on the dimension that had been relevant throughout the training phase. For the training phase, 96 Ss were evenly divided into four groups on the basis of the characteristic of the positive stimulus. For two groups, all stimuli were of medium height; black was positive for one group and white for the other. For the other two groups, all stimuli were red; tall positive for one group and short for the other. In the test phase, stimuli for the control and reversal Ss varied both in height and in brightness. Pairs differed simultaneously on both dimensions, so that tall white and short black or tall black and short white cookie cutters were presented. For the nonreversal group, the positive training-phase cue did not appear in the test series; a nonreversal S trained to white, for example, was presented with stimuli that differed in size and shape, but not color. Forms were circles, clubs, and spades; colors were white, red, and black; and heights were .5 in., 1 in., and 2 in., obtained

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by presenting cutters singly or in stacks. The control group reached criterion most quickly, followed by the nonreversal and reversal groups in that order.

Next in the series of studies was a comparison of several age groups. Kendler, Kendler, and Learnard (1962) collected data on groups with mean ages of 43, 54, 77, 102, and 127 mo., and a maximum within-group range of 13 mo. Stimuli were black or white squares of two sizes on a mid-gray background. The design included three phases: the training phase; the early trials of the test series, in which the reduced set of stimuli was presented; and the later trials of the test phase, in which removed stimuli were reintroduced. This design, now called the optional shift design, was identical to the transfer design with control for partial reinforcement (Kendler and D'Amato, 1956) throughout the first two phases. The third phase of the optional shift design, however, was distinguishable by the following characteristics: (a) a fixed number of trials, and (b) a change in the pattern of reinforcement. The Ss were rewarded independently of their choice response to reintroduced stimuli, while the reward contingency for the pairs that had been presented throughout Phase 2 remained the same as on Phase 2 trials. Those Ss who made the same choice for at least 8 out of 10 of the presentations of the reintroduced stimuli were classified as reversal or nonreversal, depending upon the choice

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response, and those whose responses were split in any other way were classified as inconsistent. The proportion of <u>S</u>s in the reversal and inconsistent categories differed significantly over the age range tested, but the proportion of nonreversals did not differ significantly. The statistical test employed was not reported.

Jeffrey (1965) conducted a follow-up study consisting of two experiments. Experiment I was concerned with the effect of pre-training on shift behavior; Ss were 4-year-olds and 10-year-olds. Stimuli for the optional shift task were black or white circles of two sizes, .5 in. thick, and stimuli for the pre-training task were 20 pairs of small toys mounted on masonite squares so as to cover the reinforcement holes. The Ss in the learningset training group were trained to a criterion of 9 correct second-trial responses in 10 sets, then Phase 1 of the optional shift problem was initiated. Ss in the control group began Phase 1 with no pre-training. Pre-training facilitated Phase 1 learning but had no significant effect on learning in Phase 2. Small sample size (eight 4-yearolds per group) made it necessary to pool inconsistent and nonreversal categories for a chi square comparison of Phase 3 performance. The differences in category frequencies were not significant for experimental groups pooled across age, but the age effect was significant. Jeffrey observed that the younger children tended to

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verbalize values of both dimensions of the stimuli. He considered it likely that those <u>S</u>s would maintain the specific choice response learned in Phase 1 and so exhibit the nonreversal pattern.

In Experiment II, Jeffrey replicated the design of Kendler, Kendler, and Learnard except for three changes: the ages of the Ss, the kind of stimuli presented, and the changing of a stimulus characteristic between Phase 1 and Phase 2. The age groups in Experiment II included children 4, 6, and 8 years of age and a group of college students. The 4-year-old group had a mean age of 4.16 years and ranged from 46 to 54 months. The other groups' means and ranges were not reported. Stimuli like those employed in Experiment I were again presented, but included squares as well as circles. Circles were presented in the first phase and squares in Phases 2 and 3. By changing the form of the stimuli after Phase 1 was completed, Jeffrey hoped to reduce the chance that the test-stimuli would be treated by the <u>Ss</u> as the identical Phase 1 forms. Under the conditions of the Jeffrey study no significant differences were found among the proportions of Ss in the three shift-type categories for the various age groups. The constancy is also remarkably apparent in Jeffrey's table of proportions.

The discrepancy between Jeffrey's results and those of Kendler, Kendler, and Learnard may reasonably be attributed to the changes introduced by Jeffrey and cited above. The difference between the stimulus sets used in the two studies is not striking, particularly in view of the considerable variation in stimuli among the previous studies, all of which found age differences. The age differences between the youngest groups of the two studies cannot be discounted: the graph presented by Kendler, Kendler, and Learnard shows that the most rapid performance change occurs within the range of their two youngest groups, and Jeffrey's youngest group falls in that range.

The fact that a change in stimulus form was introduced into the procedure seems an important departure from the procedures of all of the preceding studies of classification shifts. Jeffrey intended, of course, that the change have an effect on performance and showed, by means of a chi square comparison, a significant difference between the performances of the 4-year-old groups in his two experiments. He concluded that the procedure of Experiment II had been successful in reducing the tendency to respond to all dimensions on which stimuli varied.

Beginning with the Kendler-D'Amato experiment, the studies cited above have been concerned with experimental hypotheses derived from the model presented by Kendler and Kendler (1962). The Kendler model includes two alternative processes: the single-unit process and the twostage mediational process. The single-unit theory is the

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S-R system of Spence (1956); the Kendlers argued that this theory predicts more rapid learning for the nonreversal than the reversal shift.

> The reason for this is that at the time of the shift the difference between the strength of the dominant incorrect habit and the to-be-correct habit is much greater for the reversal, as compared to the nonreversal shift. Consequently more training will be required to make the correct habit dominant in a reversal shift. According to the mediational theory the situation is entirely different. A reversal shift enables the subject to utilize the same mediated response. Only the overt response has to be changed. Α nonreversal shift, on the other hand, requires the acquisition of a <u>new</u> mediated response, the cues of which have to be attached to a new overt response. Because the old mediational sequence has to be discarded and a new one formed, the nonreversal shift should be executed more slowly than a reversal shift. (Kendler and Kendler, 1962, p. 7).

A footnote pointed out that the superiority of the reversal shift may be explained either by the greater number of new associations necessary for a nonreversal shift or by the "possibility . . . that a mediating response is more difficult to extinguish than is an overt response" (p. 7).

The two important parameters of the Kendlers' model, then, are the number of associations necessary for the acquisition of correct performance and the difficulty of extinguishing overt responses as opposed to mediating responses. In an investigation of developmental changes in the mediational process, it is important to take these parameters into consideration, particularly as they affect the relative difficulty of acquisition through the two processes, single-stage and two-stage. Unless it is assumed that humans lose their ability to learn without mediating responses when they acquire the ability to learn with them, variations in these parameters may be expected to have an effect upon selection of the process (single-stage or two-stage) by which the task is learned. If the mediational sequence is more difficult for a given task than the set of single-stage associations, then acquisition of that task by the single-stage process should be completed more rapidly than by the two-stage process, and so the transfer characteristics of the learning would fit the single-unit theory.

The Kendlers' diagram of their model made it clear that they consider a single-stage association to be formed for each stimulus pair. The number of associations to be formed in a two-stage sequence, then, is just one more than the number for a single-stage process, since the mediating response has to be associated with each stimulus and the stimulus component of the mediator must be associated with the overt response. Pre-experimental associations probably reduce the difficulty of the mediated solution, however. The other, and probably more important, source of difficulty in the mediational process is the difficulty of extinguishing irrelevant mediators. If, as the Kendlers' model implies by its notation (r_{size}), a mediator corresponds to a stimulus dimension, then the difficulty of extinguishing the inappropriate mediating responses increases with the number of irrelevant dimensions.

The ratio of the number of stimuli to the number of dimensions therefore seems a particularly important variable in concept-attainment experiments. Since the number of stimulus objects or figures that can be constructed from N binary dimensions is 2^{N} , the ratio is $2^{N}/N$, a strictly increasing function for positive N, and so may be manipulated by simply varying N. A more detailed quantitative development of the relationship between difficulty of acquisition and the two parameters (number of associations and difficulty of extinction) would make it possible to predict the number of dimensions at which the advantage switches from one mode of learning to the other. The research effort required for the collection of the data necessary to do the complete job, however, should not be spent if a rough test of the assumptions of the above model can be made more efficiently. In particular, it seems appropriate at this point to replicate previous studies with a larger value of N, since there is no evidence that young children actually behave differently from adults when N > 2.

The model upon which this study is based, then, is a modified version of the Kendler model, which acknowledges that <u>S</u>s may be able to select, consciously or otherwise, their mode of learning, and so an individual <u>S</u> capable of performing as a two-stage learner under some conditions may also be capable of performing as a single-stage learner under other conditions. Considering the two Kendler models as representing alternative processes both available to the same organism makes it possible to derive from the assumptions of the Kendler model the conclusion that the mode of learning selected depends upon the number of stimulus dimensions.

DESIGN AND HYPOTHESES

Presenting stimuli with a larger number of dimensions than were used in the studies cited above should, according to the argument in the preceding section, increase the probability of mediation. Four binary dimensions were used to construct the figures of this study. The dimensions, and their values, were color, red and green; size, large and small; shape, square and circular; and border, present or absent. Figures were presented in pairs. Combinations were constrained as follows: members of the pair were alike in shape and in presence or absence of a border and differed both in size and in color. These constraints eliminate two dimensions, color and shape, as possible criteria by which S could choose, and so serve to decrease the number of potential mediators. Both the increased number of dimensions and the constraints on pairs should increase the ratio of the number of stimuli to the number of potential mediators, and so increase the probability that an organism able to mediate will do so.

The transfer design of the Kendler-D'Amato study was selected for this experiment. As compared to the optional shift design (Kendler, Kendler, and Learnard, 1962), the transfer design has the advantage of giving more learning

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data in that Ss can be run to criterion or at least to many trials, rather than terminated at some small arbitrary number of trials. Information about the shift selected by the \underline{S} during the trials with a reduced stimulus set may also be recovered, as readily as in the optional shift It is true that selective reinforcement may be design. expected to change response probabilities in Phase 3, but the effects, in the optional shift design, of unconditional reinforcement of either choice response to half of the set of stimuli are not known either. The only uncontaminated measure of Ss' state at the end of Phase 2 (the phase in which half of the stimuli are removed) is the trial 1 response in the next part, Phase 3, and this measure may be used in the transfer design without the sacrifice of information on Ss who require many trials to reach criterion. Although the transfer design is used, it is convenient to describe the experiment in the terms coined for the optional shift design. "Phase 1" refers to the training task, "Phase 2" to the early trials of the test task, in which half of the stimuli are set aside, and "Phase 3" to the latter part of the test task, in which the removed stimuli are returned to the active stimulus set.

The stimulus conditions of this study, as explained above, lead to the expectation that more <u>S</u>s in the present experiment than in the Kendler-Kendler-Learnard study

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will perform reversal shifts. Because of procedural differences, and particularly the difference between the dependent variables, such a direct comparison does not seem appropriate. A more conservative test of the model is to compare the obtained probability estimate with P(reversal) = .5. If Ss are in the pre-mediational stage hypothesized by the Kendlers and their associates, less than half should perform reversal shifts. One prediction that follows from the assumption that P(reversal) > .5in this study is that more Ss will make trial 1 responses in Phase 3 that are consistent with a reversal shift than will make trial 1 responses consistent with a nonreversal shift. Those Ss in the reversal group who have performed a reversal shift in Phase 2 have no further learning to accomplish in Phase 3, while those in the nonreversal group who have performed a reversal shift then have to perform a nonreversal shift in Phase 3 in order to respond correctly. If P(reversal) > .5, it follows that performance in Phase 3 will be facilitated for more <u>S</u>s in the reversal than in the nonreversal group, and so the prediction is that the reversal group Ss require fewer trials to criterion than those in the nonreversal group.

Another mediational theory relevant to this experiment is that of Mowrer (1960). Mowrer argues that learning, even in rats, is accomplished through a mediating state which he calls <u>expectation</u> (p. 287). The importance

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of the expectation construct to learning theory is not in acquisition, according to Mowrer, but in various forms of unlearning, including counter-conditioning, of which concept shifts are a species. This framework suggests the significance of one of the parameters of the Jeffrey (1965) study. Jeffrey's alteration of the optional shift design in his Experiment II, in which he used circles as stimuli in Phase 1 and squares in Phases 2 and 3, had at least two separable effects: it added a new dimension of variation to the stimulus set for the whole experiment and it provided a procedural change at just the point where Ss were required to unlearn one task and to learn a different set of response contingencies given the same dimensional variations of the old task. If S continued, on trial 1 of Phase 2, to respond as in the original task, Mowrer's theory would lead us to expect a change in S's expectation, because of the close conjunction of S's first error in several trials with a change in the stimulus situation.

It is possible to manipulate dimension and signal, the two aspects of Jeffrey's innovation, separately if information about task change is given verbally. Half the <u>S</u>s in each shift group were told at the end of Phase 1 that they had learned that "game" (the Phase 1 task) very well and were invited to play a similar game. For the other half of the <u>S</u>s there was no pause or other break

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in the procedure at the point of transition from Phase 1 to Phase 2. If this information changed <u>S</u>'s expectation about the appropriate choice, then the unlearning task would be avoided (whether extinction, as the Kendlers regard it to be, or counter-conditioning) and learning would be facilitated for the informed group.

Another dependent variable observed in this experiment was S's tendency to perseverate on a response after it failed to be reinforced. There is a good deal of empirical data demonstrating the tendency of infrahuman organisms to emit intensified perseverative responses in operant-transfer situations (Brown, 1961; Mowrer, 1960). Mowrer discussed the affective aspect of expectation, stating (p. 476), "If a rat is not sure whether a given trial is the one which is to result in reinforcement, he is not particularly frustrated (surprised, disappointed) if there is no reinforcement, but if, on a particular trial, reinforcement is confidently expected and does not materialize, then there will be maximum frustration and correspondingly greater counter-conditioning (extinction) of hope and habit strength." Elsewhere (p. 405 ff), Mowrer argues that the immediate result of this frustration is anger, which leads to aggression aimed toward the frustrating obstacle.

If the information provided in this experiment changed <u>S</u>'s expectation concerning the stimulus consequences of

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his responses, then Mowrer's theoretical treatment of expectation implies that the usual response pattern associated with cessation of reinforcement should be altered. A specific aspect of this response pattern that is described by Mowrer (1960) and Brown (1961) is the intensification of the previously reinforced response. Although the stress in both Mowrer's and Brown's discussions was on such measures as speed or force of a response, it seems reasonable to extend Mowrer's explanation of frustration behavior during extinction to include the occurrence of perseveration on the response that is no longer reinforced. Evidence of an increased response rate at the outset of extinction appears in data on children in the second year of life from a study by Weisberg and Fink (1966). The measure used in this study was the mean number of incorrect responses averaged over trials on which at least one error occurred. Since the correction method was used, each trial consisted of a string of incorrect responses followed by a correct response, where the length of the string of errors could be zero or greater. The effect typically fades quickly during extinction, and so the mean was computed over the first several trials only. Every S who made at least one error required at least nine trials, and so it was convenient to compute the measure over the first nine trials for each S who made at least one error.

The design of the experiment included two independent

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variables; shift task and information, with two levels of each. All Ss in the reversal group were required to learn to select the small figure in Phase 1 and the large figure in Phase 3. Those in the nonreversal group were required to select the green figure in Phase 1 and the large figure in Phase 3. For Phase 2 all pairs were large red-small green combinations and all Ss in both groups were required to select the large red figure on each trial. The only difference between the two tasks, then, was the Phase 1 discrimination. Dependent variables for testing predictions were number of trials to criterion on Phase 3 and proportion of Ss classified as having performed a reversal versus a nonreversal shift during Phase 2 for the shift type variable, and number of errors per error trial and number of trials to criterion in Phase 2 for the information variable.

METHOD

Apparatus

A block diagram illustrating the components of the apparatus and communication among them appears in Fig. 1. Fig. 2 shows the machine-S interface. Stimuli were displayed by rear projection of 35 mm. slides on a screen of opal glass. The screen was located 1/4 in. behind the window in the front of the cabinet shown in Fig. 2. The cabinet was constructed of Masonite and wood. The window consisted of three clear plastic panels 1/4 in. thick. A 4 x 4 in. square portion of each panel was visible through the 4 x 12 in. aperture in the front of the cabinet. The center panel, which was not used in this study, was blocked so as to be immovable. The left and right panels were suspended from hinges. The bottom of each panel was held in position against the front of the cabinet by the spring action of a Microswitch. Pressure on either panel closed an electrical circuit which delivered a single pluse to the control apparatus. Subjects were instructed to press a panel to indicate selection of the stimulus appearing on the screen directly behind the panel. Spatial separation of stimulus and response was thus minimized, a condition that has been found (Jeffrey and Cohen,

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Figure 1. Block diagram of experimental apparatus.


1964) to facilitate learning in children.

Reinforcement contingencies were controlled by E. A switching device, consisting of four 5/8 in. doorbell pushbuttons installed in a 1 x 1 x 4 in. rectangular prism of plastic, was held in E's hand. This device, shown in Fig. 3, delivered signals to the control unit. The E selection was entered in the corresponding memory unit of the control device and consequently transmitted continuously to the recording device until that memory unit was cleared. The memory unit could be cleared either by \underline{E} 's selection of the complementary switch button or by S's correct response. For instance, if E pressed the button specifying reinforcement of selection of the left panel, this selection by E was cancelled if E pressed the button for the right panel or if S pressed the left panel.

A correct response by <u>S</u> also advanced the slide tray of the Carousel projector, bringing the next stimulus into position. The correction procedure, which has been shown in another situation to facilitate learning in children (Suppes and Ginsberg, 1962), was thus incorporated into the design of the apparatus. Presentation of the new stimulus required a new selection by <u>E</u> as well as by <u>S</u>.

Two slide projectors were used in order to provide the two sets of stimuli required for the experiment, the

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Figure 3. Experimenter's switching device.

full set and the set remaining after half of the slides were removed. A correct response advanced only the projector that was on. Two of the buttons on <u>E</u>'s switching device enabled <u>E</u> to switch either projector on, but not both.

The <u>E</u>'s switching device was connected to the control unit by a 5-wire electrical cable, allowing the plastic cabinet containing the circuitry to be placed at some distance from <u>S</u>. Cues provided by relay noise were thus minimized.

The data recording device was an 8-channel Teletype paper tape punch. The six data channels used were activated by the control unit described above. Two channels indicated which projector lamp was on; two channels indicated E choice; and two, S choice.

Subjects

Children between 37 and 48 months of age from University housing and from nursery schools in and near Lansing, Michigan¹ served as Ss. Twenty-three Ss failed

¹Participating schools in the Lansing area were Jack and Jill Playhouse, MSU Cooperative Nursery, Wesley Cooperative Nursery, Carol Lee Nursery, Miss Cheryl's Play Center, YWCA Meridian Cooperative Nursery, and Pennway Cooperative Nursery. Eleven <u>S</u>s were procured from another nursery school, but when only five of them were present on the day of the first experimental session (for the warm-up task), and only two of these passed the warm-up task, research at that location was discontinued.

the warm-up task; 11 failed the Phase 1 task; five refused to participate in Phase 1, and one in Phase 2; five <u>S</u>s were lost due to apparatus malfunction; and four were lost due to experimenter errors. Twenty-eight <u>S</u>s survived beyond trial 1 of Phase 3, and so were included in all analyses except that of trials to criterion on Phase 3. One <u>S</u> was excluded from the trials analysis due to experimenter error during Phase 3, and one due to apparatus malfunction; 26 <u>S</u>s were therefore included in the trials analysis. Subjects were assigned to groups without regard to sex or age; the mean age for the 28 Ss was 43.9 months.

Materials

All stimuli were presented by projecting 35 mm. slides on the screen of the interface apparatus. Stimuli for the initial discrimination task were photographs of pairs of animal pictures, which were clipped from a child's picture-story book. The pictures were lifelike rather than stylized drawings. Each pair consisted of the correct option, which was always the same picture of a dog, and the incorrect option, which was either a rabbit, a squirrel, a parakeet, or a pony. The sequence of stimuli is listed in Appendix A.

The concept task stimuli were pairs of geometric figures differing in both size and color. Figures were squares and circles colored either green or red. A large

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green figure was always paired with a small red figure. and a small green figure with a large red figure. The two figures were always alike with respect to shape and presence or absence of a border; borders were white and backgrounds were black. Concept stimuli were produced by photographing geometric forms cut from red and green construction paper. Although color-matched light and film were used, a color shift toward blue was apparent in the slides, making the reds pale, the greens bluish, and the backgrounds more nearly navy blue than black. Large squares were approximately 2 x 2 in. when projected under the constraints of the apparatus configuration (Fig. 4), and small squares were approximately 1 x 1 in. Circles were approximately 2-1/8 in. and 1-1/16 in. in diameter for large and small respectively.

Procedure

The <u>E</u> visited nursery school classrooms and homes of <u>S</u>s not enrolled in nursery school in order to establish rapport. As soon as possible after the rapport session, usually 1-5 days, the first experimental session was held. For one nursery school, the first to participate, repeated apparatus failure on scheduled experimental days extended the period between first contact and first experimental session, but the continued coming and going of <u>E</u> probably enhanced rapport. In the first experimental

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Figure 4. Apparatus configuration (plan view).

session the discrimination task with the animal pictures was administered. Before presenting instructions and a demonstration, \underline{E} offered each \underline{S} a balloon and a piece of candy. These were then placed on the table beside the response device until completion of the game.

The <u>E</u> gave instructions and a demonstration from memory in order to facilitate communication with <u>S</u>. While there was undoubtedly some variation a typical instruction ran approximately as follows:

> This is the game I've told you about. Here's how we play the game. You see we have two pictures here. The way we play the game is to try to pick the right one. We just push like this (pressing the correct panel, which was on the left), and if we pick the right picture, it changes. (The correct panel, again on the left, was again pressed.) See, every time we pick the right picture, it changes. If we pick the wrong one, we can tell we made a mistake (in a manner implying that the mistake is not at all serious) because nothing happens; (pressing the correct panel, again on the left) it only changes when we pick the right one. Sometimes the right picture is here (pointing to right panel), so we don't pay any attention to where it is; we just look at the picture (pressing the correct panel, now on the right). Now let's push it with your hand (taking S's hand and pressing the correct panel--on the right--with it). Okay, now you may do it by yourself.

The <u>S</u> operated the response device with no further instructions, except that <u>E</u> answered questions as noncommittally as possible, prompted <u>S</u>s to continue responding whenever necessary, attempted to persuade <u>S</u>s to continue if they indicated a desire to stop, and provided information, when necessary, to enable Ss to operate the device properly. Some <u>Ss</u> attempted to press both panels simultaneously at the outset of the first task, and so had to be instructed to press only one at a time.

The first session was terminated when <u>S</u> reached a criterion of 8 consecutive correct responses, completed 80 trials, including the demonstration by <u>E</u>, without reaching the criterion, or refused to continue. A second warmup session was administered for <u>S</u>s who terminated by reaching the 75-trial cutoff without reaching criterion. Any <u>S</u> who failed to reach criterion on the second attempt was excluded from the classification task. After learning the warm-up task to criterion, <u>S</u>s were invited to participate again in the final session.

In the final session the warm-up task was administered again, just as in the warm-up session(s). After <u>S</u> reached criterion, <u>E</u> told <u>S</u> that he had learned that game very well and invited <u>S</u> to play the same kind of game "with <u>this</u> kind of picture," switching to the projector loaded with the Phase 2 (reduced) stimulus set and pointing to the screen. After <u>S</u> agreed, <u>E</u> asked <u>S</u> to wait a moment while <u>E</u> changed the tray on the other projector, loading it with the full set of stimuli used in Phases 1 and 3. As <u>E</u> resumed his seat beside <u>S</u>, he switched projectors again, so that the figures for the first trial of Phase 1 appeared on the screen.

For the reversal group the Phase 1 task was to learn

to select the smaller figure; the nonreversal group was required to select the green figure. When <u>S</u> reached a criterion of 8 consecutive correct responses, Phase 2, the transfer task with reduced stimuli, began. Any <u>S</u> who failed to reach criterion within 100 trials was excluded from the remainder of the experiment. Since it was impossible under the circumstances to keep an accurate trial count, <u>S</u>s were run beyond 100 trials, but a 100trial cutoff was observed in processing the data.

When <u>S</u> reached criterion on Phase 1, the treatment differed for the informed and uninformed groups. For <u>S</u>s in the informed group, <u>E</u> switched to the projector holding the reduced set of stimuli used in Phase 2, informed <u>S</u> that he had learned the game, and invited <u>S</u> to play another game with the same pictures, adding the qualification, "But this time we play it a little differently." For the uninformed group, <u>E</u> proceeded immediately with Phase 2 without comment. Phase 2 was terminated when <u>S</u> reached the criterion of 8 consecutive errorless trials, completed 80 trials without reaching criterion, or refused to continue. For Phase 2, as for the initial discrimination task, the count of 80 trials was kept accurately by leaving the 81st slot in the slide tray empty.

When <u>S</u> reached criterion on Phase 2, <u>E</u> immediately switched again to the projector that was loaded with the stimuli for Phase 1 and 3, with no break in procedure.

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Phase 3 was terminated when <u>S</u> reached criterion (8 consecutive errorless trials), completed 100 trials without reaching criterion, or refused to continue. As in Phase 1, it was impossible to count 100 trials accurately.

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RESULTS

It was predicted from the model described above that more than half of the Ss in this study would perform a reversal shift during the second phase of the experiment, in which either a reversal shift or a nonreversal shift would have led S to respond correctly. One of the experimental hypotheses derived from this prediction was that the first response in Phase 3 would be consistent with a reversal shift for more than half of the Ss. For the reversal task group, the first task was to select the small figure, and so Ss in that group who selected the large green figure were classified as having reversed during Phase 2. For the nonreversal group, the first task was to select the green figure, and so Ss who selected the small red figure were classified as having reversed during Phase 2. For purposes of this analysis, trial 1 of Phase 3 was taken to be the first trial on which the stimulus was a large green-small red combination of figures after S reached Phase 2 criterion. The apparatus used in this study provided no way of ensuring that the first figures displayed after switching to the full set of stimuli would be that combination. Some Ss were given as many as three trials between the Phase 2 criterion trial and the first

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Phase 3 trial. Table 1 shows the group frequencies for <u>Ss</u> classified by information level and type of inferred shift.

Table 1

Frequencies for Groups Classified by Information and Inferred Shift

| | Informed | Uninformed | Marginals |
|-------------------------|----------|------------|-----------|
| Inferred Reversal | 9 | 10 | 19 |
| Inferred Nonreversal | 5 | 4 | 9 |
| Marginals | 14 | 14 | 28 |

It is apparent that the frequencies are virtually identical for the two information levels. Since the singlestage Kendler model is consistent with any reversal-shift probability less than .5, the appropriate statistical analysis is a one-tail binomial test on the marginals for type of inferred shift. The probability of a frequency of 19 or more reversals in a binomial distribution with n = 28 and p = .5 is .044. The single-stage model was rejected, therefore, in favor of an alternative that leads to the prediction p > .5, such as the two-stage model.

The second hypothesis from the modified Kendler model was that Ss in the group assigned the reversal task would complete Phase 3 in fewer trials than those assigned the nonreversal task. Group means and standard deviations for trials to the last error on all tasks appear in Table For this analysis, trials are numbered from the trials 2. immediately following the Phase 2 criterion trial. Although this method of counting trials exposes Ss to unequal numbers of large green-small red figure combinations, it has the advantage of equalizing the lengths of the combined criterion runs for Phases 2 and 3. Unequal criterion runs would allow the probability of criterion performance by chance to be greater for some Ss than for others. In a two-choice task, the probability of such a spurious criterion run is pⁿ, where p is the probability of a correct choice by chance and n is the number of trials to criterion. The 2 x 2 analysis of variance shown in Table 3 yielded a significant F ratio for type of shift. Both measures, then, confirm the hypothesis that the probability of a reversal shift in Phase 2 was greater than .5.

Even though the majority of the <u>S</u>s apparently performed reversal shifts during Phase 2 (the optional shift phase), it would be desirable to be able to explain those nonreversal shifts that did occur. Under the assumptions of the Kendler model, nonreversal shifts become more probable if <u>S</u> fails to use mediating responses. There are

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Table 2

Trials to Last Error for the Three Concept Tasks

Reversal Nonreversal

| | Mean | Standard Deviation | Mean | Standard Deviation |
|------------|------|-----------------------|-------|-----------------------|
| Phase l | 7.62 | 10.85 | 13.73 | 16.77 |
| Phase 2 | | | | |
| Informed | 7.17 | 10.67 | 3.75 | 4.37 |
| Uninformed | 8.28 | 5.74 | 6.71 | 6.34 |
| Phase 3 | | | | |
| Informed | 8.50 | 8.46 | 40.86 | 35.80 |
| Uninformed | 1.14 | 1.95 | 64.17 | 20.03 |

Table 3

Analysis of Variance on Phase 3 Trials to Last Error

| Source | df | SS | MS | F |
|-----------------|----|----------|----------|---------|
| Information (I) | 1 | 411.19 | 411.19 | < 1 |
| Shift Type (S) | 1 | 14696.76 | 14696.76 | 32.08** |
| IxS | 1 | 1519 | 1519 | 3.32* |
| Error | 23 | 10079 | 438.22 | |

**p < .0005
*.05 < p < .10</pre>

three ways in which this failure might occur: if <u>S</u> satisfies the requirements of the task before he resorts to the use of the mediator, if the response is not in <u>S</u>'s repertoire, or if the response becomes temporarily inaccessible for use as a mediator. Elimination of the first of these conditions was a major purpose of constructing a set of stimuli varying on four dimensions. The remaining two conditions lead to hypotheses easily tested with the data of this experiment. In view of the two major results already presented above, the hypothesis that P(reversal) > .5 was strongly supported. The results were consistent, therefore, with the assumption that the experimental task was constructed so as to be more difficult for <u>S</u>s who did not mediate than for those who did. Then if any <u>S</u> either lacked the mediating response or if it became inaccessible, that <u>S</u> should learn the tasks for both Phase 1 and Phase 2 more slowly than if he could use mediation. A <u>post hoc</u> hypothesis, then, was that <u>S</u>s who had performed nonreversal shifts in Phase 2 would require more trials to complete the earlier Phase 1 and Phase 2 tasks.

The test of this hypothesis was a comparison of mean numbers of trials to criterion in the two inferred shift groups. Those <u>S</u>s who were classified as having performed a nonreversal shift in Phase 2 should, under the above hypothesis, require more trials to criterion on the Phase 1 task and the Phase 2 task than those who were classified as having performed a reversal shift. Means and standard deviations for <u>S</u>s grouped by inferred shift and by information level appear in Table 4. The t test on the mean for the Phase 1 task yielded a t value less than 1, and the 2 x 2 analysis of variance (inferred shift by information) on the trial scores for Phase 2 yielded F ratios less than 1 for both main effects, information and inferred shift, and their interaction.

Other experimental hypotheses dealt with the information variable. If information served to eliminate the unlearning trials immediately following a task shift, then transfer should have been facilitated for the informed

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Table 4

Trials to Last Error for <u>Ss</u> Grouped by Information and Inferred Shift

| | Inferred | Reversal | Inferred | Nonreversal |
|------------|----------|-----------------------|----------|-----------------------|
| | Mean | Standard Deviation | Mean | Standard Deviation |
| Phase l | 17.32 | 65.23 | 20.00 | 36.58 |
| Phase 2 | | | | |
| Informed | 12.40 | 24.17 | 15.25 | 30.23 |
| Uninformed | 17.44 | 1.85 | 12.40 | 5.93 |
| Phase 3 | | Reversa | al Task | |
| Informed | 8.75 | 8.50 | .87 | .347 |
| Uninformed | 0 | 0 | .70 | 0 |
| | | Nonrevers | sal Task | |
| Informed | 28.80 | 29.50 | 1.838 | .184 |
| Uninformed | 60.25 | 16.00 | 1.846 | .173 |

group in Phase 2. If the experience of a shift without warning at the beginning of Phase 2 led to expectation of a change of task immediately upon the occurrence of an error in Phase 3, then transfer should be facilitated for uninformed <u>S</u>s in Phase 3. Means and standard deviations for trials to criterion in Phase 2 and 3 appear in Table 2, already referred to above. A 2 x 2 analysis of variance for Phase 2 trials to criterion yielded an F ratio less than 1 for each main effect (shift task and information) as well as for their interaction. For Phase 3, however, the significance level of the F ratio for the interaction was .05 , as shown in Table 3.

The data of Table 2 also show a result that requires further analysis of the data. The group means and the corresponding standard deviations are closely related, with only one such pair of quantities, the mean and standard deviation for the uninformed nonreversal group in Phase 3, deviating appreciably from the pattern. The correlation with that pair excluded is .98, and with the pair included it is .72. The method usually suggested (e.g., Anderson and Bancroft, 1952, p. 222; Snedecor, 1956, p. 320) for correcting this particular kind of heterogeneity of variance is the log transformation. The transformed data appear in Table 5, and the analysis appears in Table The main effect due to type of shift task is signifi-6. cant at the .01 level, and its interaction with information is significant at the .05 level.

Table 5

Log Trials to Last Error for the Three Concept Tasks

| | Re | versal | Nonr | eversal |
|------------|------|-----------------------|-------|-----------------------|
| | Mean | Standard Deviation | Mean | Standard Deviation |
| Phase l | .632 | .5413 | .864 | .5710 |
| Phase 2 | | | | |
| Informed | .627 | .5167 | .554 | .3410 |
| Uninformed | .901 | .2623 | .759 | .3603 |
| Phase 3 | | | | |
| Informed | .714 | .6013 | 1.338 | .6579 |
| Uninformed | .200 | .3995 | 1.798 | .1296 |

Analysis of Variance on Transformed Data

| Source | df | SS | MS | F |
|-----------------|----|-------|-------|---------|
| Shift (S) | 1 | 7.961 | 7.961 | 33.63** |
| Information (I) | 1 | .047 | .047 | < 1 |
| S×I | 1 | 1.531 | 1.531 | 6.47* |
| Error | 22 | 5.208 | .226 | |

* p < .05

Another important aspect of the strong relationship between the means and the standard deviations is the kind of distribution suggested by this relationship. A wellknown discrete probability distribution for which the mean and the standard deviation are closely related is the geometric distribution. The mean and variance for the distribution are $\frac{1}{p}$ and $\frac{1-p}{p^2}$, respectively (Parzen, 1960, p. 28). For fairly small values of p, the mean closely approximates the standard deviation, $\frac{\sqrt{1-p}}{p}$; for instance, for p = .05, the mean is 20 and the standard deviation is 19. This distribution of trials to the last error is consistent with a model which assumes that the conditional probability, p, of mastering the acquisition task, given that mastery has not already occurred, is constant over trials. A development of the geometric distribution from such a sequence of Bernoulli trials is given by Feller (1950, p. 156) in more general terms.

It was also predicted on the basis of a generalization from Mowrer's theory and of data cited by Mowrer (1960), and Brown (1961), and data presented by Weisberg and Fink (1966) that information would affect Ss' tendency to perseverate on incorrect responses that had been reinforced on previous trials. The indicator selected for this tendency was the mean number of incorrect responses made on each error trial before S terminated the trial with a correct response. In this experiment any S who made one or more errors required at least nine trials to reach criterion. In order that the same number of trials be used to compute the measure for each S, the number of incorrect responses in the first nine trials was divided by the number of error trials for the first nine trials only and data for Ss who made no errors was excluded from the analysis. Information group means and standard deviations appear in Table 7. Differences were not significant by t test.

The shift-task variable was confounded, in this study, with a difference between Phase 1 tasks. The relevant dimension for that task was size for one shift-task group

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Table 7

Number of Error Responses Per Error Trial

| | In | formed | Uni | nformed |
|---------|------|-----------------------|------|-----------------------|
| | Mean | Standard Deviation | Mean | Standard Deviation |
| Phase 2 | 1.81 | 5.79 | 1.95 | 5.22 |
| Phase 3 | 1.13 | 1.23 | 1.33 | 1.23 |

and color for the other. A comparison of the two groups by t test showed that the difference was not significant, but p was less than .25. In view of this difference it seems necessary to consider whether the 11 Ss who failed to perform the Phase 1 task would have changed the major outcomes of this experiment if they had participated in the Phase 3 task. The comparisons of the two inferred shift groups in terms of Phase 1 trials to criterion, discussed above, provides no evidence of a difference between the two groups. The frequencies shown in Table 8 also fail to indicate any difference in inferred shift frequencies for the two shift-task groups.

Another potential source of bias not controlled experimentally was the possibility that <u>Ss</u> selectively failed the discrimination task in such a way that the

Table 8

Frequencies for Groups Classified by Shift Task and Inferred Shift

| | Reversal | Nonreversal | Marginals |
|-------------------------|----------|-------------|-----------|
| | Task | Task | |
| Inferred Reversal | 9 | 10 | 19 |
| Inferred Nonreversal | 4 | 5 | 9 |
| Marginals | 13 | 15 | 28 |

major results of the study were affected. A t comparison between the two inferred shift groups, however, did not indicate any difference in the number of trials to criterion on the discrimination task.

Some of <u>E</u>'s informal observations during the experiment seem relevant to the problem of planning similar studies, and so are presented here. The design of the apparatus used in this study was such that <u>E</u> was required to specify the reinforcement contingency at each trial and to switch from one projector to the other at the end of each phase of the concept task. If <u>E</u> switched projectors quickly enough after the last trial of the criterion sequence, the lamp of the projector just switched off would fade out before the slide advance process was complete, but if <u>E</u>'s reaction was slow, the lamp would have a sufficiently bright afterglow to project an image, and <u>S</u> would see a double image for a half second or so. Double image presentations could have distracted <u>S</u> from the task, or particularly in the case of the uninformed group, could have provided a change-of-procedure cue. Whenever <u>E</u> noted the occurrence of the double image, he therefore excluded the <u>S</u> from the experiment, counting the loss of <u>S</u> as due to experimenter error.

Another observation concerning the design of the apparatus was that some Ss would press both right and left panels simultaneously. As reported in the procedure section, E advised these Ss not to press simultaneously, explaining that the machine would not work properly if they did so. The effect of such pressing behavior was intermittent occurrence of the slide advance operation, and so it seemed advisable to eliminate the behavior if The E did not alter the pre-task instructions possible. in an attempt to avoid such behavior, however, because he suspected that expanding the set of instructions would result in a loss of Ss' interest in the "game." The simultaneous pressing of the two panels was observed to occur only on the discrimination task, and \underline{E} 's undocumented impression was that this response appeared only when S had been unsuccessful and had become restless.

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DISCUSSION

The two hypotheses concerning proportions of <u>S</u>s performing each type of shift during Phase 2 (the optional shift phase) were supported unequivocally. Trials to the last error for the two shift tasks differed significantly (p < .0005), and the proportions of <u>S</u>s classified as having performed reversal and nonreversal shifts, respectively, differed significantly (p < .05). Both the frequency of classification as inferred reversal or nonreversal shift and trials to the last error supported the hypothesis that the probability of a reversal shift was greater than .5.

Comparison of these results with those of previous studies with children shows the importance of the number of stimulus dimensions used in determining the tendency to mediate. An important implication of this finding is the necessity of taking the stimulus dimensions into account in the design and interpretation of conceptlearning studies and other problems in which mediational processes are of interest. The dependency of the mediation tendency upon the number of dimensions is a relationship that can be represented as a quantitative function, P (reversal) = f(N), and so a reasonable next step in the

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investigation of the problem is the collection of data for several values of N, the number of dimensions.

The expectation that the <u>S</u>s classified in the reversal group would display superiority in the acquisition task of Phase 1 or in the optional transfer task of Phase 2 was not confirmed by the data. The failure of this hypothesis, however, gives rise to further questions. It seems likely that the tendency to perform a reversal shift in the optional situation is due to some cause other than failure to employ mediation, but further confirmation of this assumption is certainly desirable. Another question for further research is whether the tendency toward a reversal <u>versus</u> a nonreversal shift is a characteristic of individual <u>S</u>s or simply a parameter of a stochastic process. More extensive data on individual <u>S</u>s is needed to answer this question.

The effect of information, indicated by its interaction with shift task in the analysis of untransformed scores, was not statistically significant, and so could be attributed to sampling error. The analysis of the transformed data, however, showed a significant interaction between information and type of shift. The absence of any effect in Phase 2, immediately after the information was communicated, mitigates against the conclusion that information was generally facilitative or motivating. The kind of interaction found in Phase 3 provides a clue

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to the nature of the underlying process. The effect of information was facilitative for the nonreversal group and detrimental for the reversal group. A possible interpretation of this result is that some <u>S</u>s understood the information that a new game was beginning to mean that the old choice criterion should be abandoned, and so adopted a new criterial dimension; that is, they performed a nonreversal shift. But Table 1 does not support this assumption, and if all <u>S</u>s who were inferred to have performed a nonreversal shift are excluded from the analysis, the interaction pattern remains, as is apparent in Table 4.

No differences in repetition of error responses appeared in either Phase 2 or Phase 3. This negative result may be attributed to the absence of any effect of information on <u>S</u>s' tendency to become frustrated. It is also possible that the measure selected was not sufficiently sensitive, since it was an average over the first 9 trials and it did not take response intensity into account.

The tests for effects due to selective attrition were all negative, but there remains the possibility that those <u>Ss</u> who <u>failed</u> the discrimination task were qualitatively different from those who passed, although the performance of the latter <u>Ss</u> was unrelated to their tendency toward one or the other type of shift. A developmental variable of some kind may well be involved in the selection of <u>Ss</u> on this task or understanding of behavior appropriate

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to a game. The only kind of difference that would be relevant to this test of the Kendler model, however, would be in <u>S</u>s' tendency to mediate. The discrimination task, requiring only that <u>S</u> consistently select <u>one</u> picture (the picture of a dog), should be easily learned through the single-stage associative process.

Selection on the Phase 1 task is less easily dismissed. If the task was very difficult for <u>S</u>s who did not use mediators and relatively easy for those who did, then the task would select for the ability to mediate. This assumption is double-edged, however, and implies that <u>S</u>s who succeeded probably did so through mediation. The large proportion of <u>S</u>s who succeeded (29 out of 40) then indicates that <u>S</u>s in the population who survived the discrimination task use mediation with high probability.

The strong relationship between group means and their associated standard deviations was an unanticipated result, but the evidence that the probability function is geometric, provided by this relationship, is of considerable importance. One set of assumptions from which the geometric distribution can be derived is that the sequence of trials is a sequence of Bernoulli random variables, in which the probability, p, of success is constant over trials. The result is consistent with an all-or-none learning model, then, in which the probability of solution is constant for all trials. Confirmation of the assumption of inde-

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pendent Bernoulli trials can be obtained from other statistics of the data, but generally requires fairly large samples. Development of this argument is therefore left for further research.

The major outcomes of this study, then, indicated the effectiveness of both of the manipulated variables, since the main effect for type of shift and its interaction with information were both significant. The hypothesis that most Ss in the sample employed mediation in the solution of the problem was supported. The contrast between these results and those of the previous studies already cited has several important implications. For researchers, there is a demonstration of the danger of stereotypy of method and at least a suggestion that underestimation of Ss' abilities can be detrimental to the design of an experiment. To the extent that the experimental situation resembled 'real-life' learning situations, the implication is that even three-year-old children may use simplifying principles to enhance learning when it is to their advantage to do so, and the process, even at this low level of linguistic sophistication, may be altered by instructions.

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APPENDIX A STIMULUS SEQUENCES FOR ALL TASKS

| Task |
|----------|
| ation |
| crimin |
| Disc |
| for |
| Sequence |
| Stimulus |
| 1: |
| Part |

| Right | Dog | Rabbit | Squirrel | Dog | Dog | Dog | Dog | Rabbit | Bird | Dog | Dog | Squirrel | Pony | Dog | Rabbit | Dog | Squirrel | Pony | Dog | Bird |
|-------|----------|--------|----------|----------|----------|------|----------|--------|----------|----------|---------|----------|--------|----------|---------|----------|----------|----------|----------|--------|
| Left | Squirrel | Dog | Dog | Pony | Rabbit | Bird | Rabbit | Dog | Dog | Squirrel | Bird | Dog | Dog | Pony | Dog | Bird | Dog | Dog | Rabbit | Dog |
| Right | Dog | Dog | Dog | Squirrel | Pony | Bird | Rabbit | Bird | Dog | Rabbit | Dog | Dog | Dog | Rabbit | Pony | Dog | Bird | Squirrel | Dog | Rabbit |
| Left | Pony | Bird | Squirrel | Dog | Dog | Dog | Dog | Dog | Squirrel | Dog | Rabbit | Bird | Ропу | Dog | Dog | Squirrel | Dog | Dog | Bird | Dog |
| Right | Rabbit | Ропу | Squirrel | Dog | Dog | Bird | Dog | Dog | Pony | Dog | Ропу | Dog | Dog | Dog | Bird | Pony | Dog | Dog | Squirrel | Rabbit |
| Left | Dog | Dog | Dog | Bird | Squirrel | Dog | Squirrel | Ропу | Dog | Squirrel | Dog | Bird | Rabbit | Squirrel | Dog | Dog | Pony | Rabbit | Dog | Dog |
| Right | Dog | Dog | Dog | Rabbit | Bird | Dog | Rabbit | Dog | Dog | Dog | quirrel | Pony | Dog | Dog | quirrel | Pony | Dog | Bird | Dog | Dog |
| | | | | | | | | | | | Ň | | | | S | | | | | |

APPENDIX A (continued)

Part 2: Stimulus Sequence for Phases 1 and 3

border в: square ä R: red Code: L: large

N: no border C: circle green : U small ະ ເ The description of the right member can be reconstructed, since it is of opposite size and color and of the same shape Only the left member of each pair is described. and border type.

| QN LRCN | CN LGCB | CB LGQN | CB SGCN | QN SRQN | ZB LGCN | |
|---------|---------|---------|---------|---------|----------------|------|
| SRCB LF | SRQB SF | LRCN SF | SGCB LG | LRCB LG | LRQN SG | |
| LRQB | SGQN | SRQB | LGQB | SGCB | LGCN | |
| LGQB | SGQB | SGQB | SRCN | SGQN | SRQN | |
| SRQN | LGCN | LGQB | LRCB | LRCN | LGCB | |
| LGCB | SRCN | LRCN | LGQN | SRCB | SGQB | |
| SGCN | SGCN | LGCB | SRQN | IGQN | SGCN | |
| SGQN | IGCN | SGQN | SGCB | LRCB | LRCB | |
| SRCB | LRQB | SRCN | SRQB | IGQN | LGQB | |
| LGQB | LRQN | LRQN | LRQB | SRQN | SRCN | SRQN |
| LRCN | SRCB | SGQB | SGCN | SGQN | LRQN | LRCN |
| SRCN | SGCB | LGCN | LRCB | SRQB | SGQB | LROB |

APPENDIX A (continued)

Part 3: Stimulus Sequence for Phase 2

Coding is the same as for the preceding stimulus sequence.

| LRQN | SGCN | SGQN | LRCN | LRQB | SGQN | LRCN | SGCB | LRQN | LRQB | LGCB | SGQB | SGQN |
|------|------|------|------|------|------|------|------|------|------|------|------|------|
| SGQB | LRQN | LRCN | SGQN | SGQB | LRCN | LRCB | SGCN | LRQB | SGCB | LRCB | SGQN | SGCB |
| SGCN | LRCB | LRCN | SGQN | LRCB | LRQN | SGQB | LRQN | LRQB | SGCN | SGQB | LRQN | LRCN |
| LRQB | SGQB | | | | | | | | | | | |

The forty elements comprising the second half of the sequence are a repetition of the first half listed just above.

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APPENDIX B

RESPONSE SEQUENCES FOR ALL SUBJECTS

Explanation of Coding

- 1. Columns 1 and 2: subject identification.
- 2. Columns 3 and 4: task identification.
 - a. Dn denotes the discrimination task, nth attempt for that subject.
 - b. W denotes the warmup task (column 3 only).
 - c. Pl denotes the phase 1 task.
 - d. P2 denotes the phase 2 task.
 - e. P3 denotes the phase 3 task.
- Column 5: card sequence number within subject and task.
- 4. Columns 6-80: response description.
 - a. L denotes left choice before reinforcement was specified.*
 - b. R denotes right choice before reinforcement was
 specified.*
 - c. 1 denotes correct left response.
 - d. 2 denotes incorrect right response.
 - e. 3 denotes incorrect left response.
 - f. 4 denotes correct right response.

^{*}L and R codes indicate that the subject responded before the experimenter could press the button to specify the correct response.

46P31144312444411241241311122444414141124144431124144431124141454441112414444112443112443124114414 APP5111424111244124442411421424313131441414131441413131441245454114314144424313131313141245413 **BEP31L12222411443111224412424441124122444112244411112244314314312312412443333311241241242 ARP31431312431244241**333124141444431333311433314224131424141314414131411124431144 BJP11424143131141444241444431314131144113144811224133514544141414414 **APPJ21**444141444141414141315441414131544141454411314541131454113154541K2 4KP112443124313112471244443124224431141112443112443144 HEFJ24441L311241424RR1L1422224141413144141141414144 SUBJECTS WHOSE DATA WERE USED IN THE ANALYSIS. AGUI 133141112441144331241144433144R114141114RR ARP33142444441311241441124431411443122431 BJP2124431314141L3144441142411414144 INFORMED NONREVERSAL GROUP APP21224411241413142443114411414 AGP112242414331114514444R1444 AGP212222222222444411414114 AMP212413124124411444411 bEP2122422222411414114 L111443141114411 BJD113143111441L1L4 APP1124243141114144 AMP11242414111414 BED11312411144114 33141114411 ARP2122444114141 ARU11141114411L BEP112441411141 APD11141114411 141111441 AMD11141114411 AMW 14111441 14111441 BEW 14111441 AGP3211 **AG** BJW ARW APw
andi 1312411144R11441243114KK443144114124111244R112441112444441433**11124414**34**4**4 CLD11331431112244R31124451245311242224433124431331224141311441122443331112444443 BJP31311414141454441193141454311454431515433131443415554313145413114541314541314541314151254313144411 CLU121433111443144314431443311114411244141244314 CMU1114111422222222222222222211441433114441441 CLPJ144111L441L4R4424114142421L414141414111 5×0113124311122441144351411444122441141411 CLP212244114143114444RJ1124411241411 CAP2122222222224224311414311444414 ANP112431413114144431244112444114111 CMP21222224241124J12413144441144 UNINFURMEU HEVERSAL GROUP AND12311L112441L124R4RR1414414 CRU11122241114411224414114R44 CAP1133333333333333344111414 ANP212443114312411444411 CMP1113424131L14144144 CKPJ11144311144124444 AND211411144311441411 ANW 141112444114414 ANP31243312414411144 JKP2124243114141414K CLP1114113114144144 CHP212443114141144 CAU11122411144114 CKP11443141114144 CLD211411L1441 14111441 BKP3111411441 CA# 14111441 CAP3114114411 CLW 14111441 14111441 CRW 14111441 UKP1114411141 UJP321441L UK N 3 2 U

Awp-331241424142131214141414131442424241241312141424131244242431244243114313144313144311312441 AYU113333333333122411L12441L124414111444 UNINFORMED NONREVERSAL GROUP CTD1112224313131312441142414114441 AYP2122222222222224411414114 DPP212244311433143114444114 CHU113333335122411441144 AWD111411144313144141144 DPP51241313144144441141 AUP3133333311411444111 AWP1124243143111414444 CTP2124243131414111444 DPP111441311241441441 AYP11243141114144 AYP32412441144141 CMP3144111441444 CTP3114114411144 AYW 12411144114 CTP113144111414 UPD1114111441 AJD1114111441 AJP1144141114 AWD2114111441 CTW 14111441 AJW 14111441 AJP2144114141 Aww 14111441 14111441 CHW 14111441 CHP1144141114 A4P352413131 MdQ

DTD11331224131124441124243141142443144331122414331122414333114413144311L124444443314R31114 DTP112424314311241244244444444131431L131224224113124441312441314241241244 UVP3124124242410141424102222410141R24242424242421312431L41442244133313141424LR11242241413 CHP31331124131441114224124424411241224431114224313142243124114124424131241241244241312 DwP32112431L311424112444124311241144311314414444 Uup112424143131312412444412444451141112441114411 0VD11141114241514241241241144451424151841411144 UVP1124414113141424444K144K4112241114411 ASD113124311314411244141124444141 DWP1122244141112412244445144411411 00P3113144314311414444131414144444 DTP31412411441414111451410114 INFORMED REVERSAL GROUP DwD11141114431124414111444 DTP121111241412414411414 00011141112222441144141 CHP2122443313141411444 ASP2122244114141144444 DVPc1L2c441J1414111444 ASP311141144111141444 UQP212242411414114 UVP3214414131451RR DWP212243114141144 DTP212441141411 CHP3214144114 DTW 14111441 UVW 14111441 DWW 14111441 ASW 14111441 14111441 ASP1114411141 BCD1114111441 BCw 14111441 BCP1141411141 DTD124144 MOO

UNA E SUBJECTS CR AND UV WERE TEKMINATED BY EXPERIMENTER EKKOR ON PHASE CKP1131z44410112414z41444114424010144111144014311444131241441411 WERE THEREFORE NOT USED IN THE ANALYSIS OF PHASE 3. DFP21242431L1243141142444112441141431444311411414 SUBJECTS WHO FAILED THE DISCRIMINATION TASK. DFP31312412424311144312431314142441141414 DFP11L1144131144144512441144241141114 JÜPJ1141J1244144112441444444 CKP212424131241411444K241144114 CKP31311414142444110141441144 CUD111411124111441L41 CUW 141112241144141 UFU11141112441144141 BCP313112411441114 40P113144111414 CUP113144111414 BCP212441141411 00113141114411 SUP212441141411 CUP212441141411 CUP31141144111 14111441 CKU1114111441 14111441 CK# 14111441 UFL ROW MOR

Ab0113131312124243141R1312244331333142433124131424243124241331412433131142241314 AZD1133312413J1J1242451313124243141312424241242414141414131314243131244311314442422412 AuD11335551245551112222445555511244535312451512124453531244333133331241411124243531 AGD12312443131514444445514131314431424141424241414243131311242431124243314312443124 ABU121313124242424242414311314241244141414Lc243131313124431142414142424 AZU1243131L3144124c41414c413131314241L31424L314142414 AQD23424412414J1J14411244J

BMD1131241313314R24R131424R14133142424144313143441413124131L31224224311224224R131312244R bMDZ13141131443114414311442431244R11431243113124411441131L244242424431243131314431 001131411R31L44131424314131L2424431L45413143124313131L3122544311222443333 BMD124443124313131314431L4224314L4243111112443311244331124433124314224124 0MU2242431L2431424K31131124431124431224312443124 buu21141L3112424315142412441241312254241424K31

BXD1131_4131124411441113144312413111314451411124243112443314114441244333112224 dXU121411144311L24R43111222244R4R441241114431441243144124331441L1L114R44R111224141LL44 41610XA

84011144433111142411224433141L2424124

CFD113333143111222czzzzz443313124224314135142224431424314224313124314R11331441124341131 CFD1242_442444431L24931122424314224314142243131313133244311422243312433124414

CFD211241114411244141144

C I U I 24R24R2444144101422481440124012401424103012812158255555252525848333312128431412 CIUII3124131R1R4224135144R141R314R22441422441424131R43312241333133144R31331R4224313131 C1013414 C10224241431422224131314241314242314142414

CJU1133124331112242424131 224414131242424124K241424142413211424311122431114242413114242482482424 CUU1231R131314241342414142414131142413132424141414

CJD2242414L4141R24413131314241R141314333314414

CND1131L2222222241112222222244313131L24244313121L2424124313142443131241241112424114 CND124J1111L22444444J2224311L1242431441414144311124431124431434414 CPD1z44331z24311124R431z44431zzzz4333331zzzz4333341zzz2443331L1131z44331312122443124R31242431 CPD1324

CPUZ131Kz4111441124431z40131L44zzz4144311z4311z43111z2443112448112448112z4443112

CYUIII410112424101424141014242401424014243101414101315142433131424133131424133131424244141331 CVU12L3J424142z24141424135135114243313142414142224333184

CYUZ1141010144101515424161014424151141410141410142414241014242451014410101014141010101414245424542454 CYDzżz413313314zz414z4514z4514z24224131314241014241L4142414

DAD121222222424444312224R3333333331L112222244142241224124431L1L1L244313314431241 DAD11331L2451112441531L24R431L22451L3122444312424331L141243131122224431122224431

DAD13244314

UCD1112243131313124245313131443141312424431424313124143111L2443112444313124444243333 UCU131224

UUU1114-33133311222222224431L122424331431L12444331244114314111244112244R1L111LL2 DMD113314J113144JJ1J144J14J1K12444J144313143124331131443313144333131443131144444333124313 DJD11331241J112424J112424J12431J122444331443124412431312424112224431322244313124244 DNU1224224513111cc4Kc441441c41L1124431445141414241131314241144143144314 DJD12124111224444444431243124431143112443112443124431244312443124 DMD121314224333122224431224314411112244114L41414224R14 060124131314241424141424133131R14241312424141R242414 DKD1133333314R1331L122422431124433331222431314244R3

DNDc11411J1L4cc4114c414114444J1c4314111441124314111441124443141114244444J141114244431431431431 UNU21431111L2441122224R41L4012443314

DXU1133143313131524c2451K1c4414151422424142242415241331K24141313142241314224131624 0X01z2424R243141L1012424312424141424101011443331124431414141

0YU113312431112444411244312243131242443124244312443161244311122443131244313124431

SUBJECTS WHO FAILEJ THE PHASE 1 TASK. BPU 11411144311443141144414 BPW 14111441 BPP11424143131512454414444151313145131311454311314413124245244144554514145445 ⊎PP1c11J1J1431c412414c4J1514J4c4f414151L514124131224422242424241413141424R2**94144** 14242110012421014241

vVv1131433131124649131246491245191244242431441L9141224313131212442K311L2444112**44442** 00124014011124041c441481424031111202484831312401414414

buu22144111 R C R

BUP1142414111241242443142443131243131243111224243131314433112431124243431242434 80P1331221312442424312424311222241L1

CCP1124z41L4R131141z24z4z4z4z4z4z413124413124413124413124413131L24431L12413122442412431242 CCP114241243101014014c1c4c4014244131413114c41311441141314242431414241241441331313 CUP121414141414c4131414141412413101414131424c424414131424c424414151342454145454145454131413145 CbP1244141414131L11142412413124413314L142241314142413141424431122441331314142412244131 COP134131242241314141814242433141424141414241415131314141414141314314314314184241413131414 C5011312413533515122242415131426141301422424142431424311213142415131422431331422431331R1422444 CwP111244131314142414224331124422431314F31311144312431L3333331LL2424R4333331121314 DLU113122413131224c24R13122424124331L1222442431L224431122443124311224431122244313 DLP1142224141313141224422444312444313122431112424313142413122431122443134 COD111224131314241J1424141122424414241312412412413313142413142241131424113142454245454141131 CwP1241z24133114zzzz414314333113114z24431224 CCD1131243111224R41331244R14R14R1144R4414RR4 CSD12431222224R1L113142243312424141441111 CDP111224241313141424124241314244131 0101131241112222440114+141141441441411 COU1242412441414241313114241144141 DLP122241243124433331131312414143124 66P1542424412444333311241313154 ULD12114244224421433111441L441 CuP13424243114111124414131 DLW 14111443114414114 CUP14131424242441241 CDD11R331411144RRR1 31411144114 16416114414 CwD113141114411 CVD1114111L441 UHU11141L11441 CDW 14111441 CBD1114111441 14111441 14111441 CUW 14111441 14111441 S C < ₹ COW いいぎ S N O MED

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SUBJECTS WHO WERE YOUNGER THAN THE LOWER AGE LIMIT. 020113331413151242451512424312431144R41443114141114

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