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ABSTRACT

THE CANADIAN MONEY SUPPLY

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Paul Elmer Polzin

The purpose of this thesis is to construct a time series which faithfully represents the stock of money in Canada for the 1939-1966 period. Canadian institutions and tradition present two obstacles to obtaining a series which corresponds to the theoretical concept of money. First, the Canadian money producing industry consists of both regulated and non-regulated firms producing a variety of products, only some of which are money. Second, a large portion of checkable deposits pay explicit interest. Analysis of the equilibrium position of a wealth portfolio suggests that the entire value of checkable deposits which pay interest should not be included in the measure of the money stock. Such deposits earn two streams of income, one from being used as money and the other consisting of the interest payments. Only the portion of the value of these deposits that is caused by the money stream of income should be included in the momey stock. The remaining portion owe their value to the interest payments and, like all other debt items, are not money. Empirically, the money and the debt components may be estimated by comparing the rate paid on the checkable deposits to the

market interest rate. The large number of different types of money producing institutions required a discussion of the correct definition of reserves. It was concluded that the only balances which should be excluded from the estimate of the money stock, be counted as reserves, are those which are used as an input for money production. Unfortunately, the available data was not able to separate the money held by firms for money production from that used as an input for non-money products, chiefly debt items. Thus, net money production was obtained by subtracting the entire money holdings of money producing firms from their gross output of money. This method led to the underestimation of the net money output of those firms, mostly non-chartered banks, with large non-money production. Each type of money producer was examined individually. debt portion of his output was estimated and his net money production computed. A number of quarterly and yearly money series, both seasonally and non-seasonally adjusted, were constructed from the output data of the money producing institutions.

In order to test the validity of the above analysis, demand for money specifications were run using the constructed money stock estimates and a similar series, used as a comparison, which included the debt portion. The two series yielded different regression coefficients, but, because of the similarity of the demand for money and debt, the results could not be used as an unambiguous test of

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Paul Elmer Polzin

the method used to construct the money stock estimates. The only conclusion which can be held with reasonable certainty is that the income elasticity and the rate of adjustment of the adjusted series are greater than those of the series which included the debt component.

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THE CANADIAN MONEY SUPPLY

By

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A thesis is supposed to represent original work. However, no person knows better than the author that this volume is simply a collection of suggestions and comments made by colleagues. friends, and teachers. Their direct influence is obvious in the text. Indirectly, the thinking of the great minds of mankind is also present. Thus, in the interest of brevity, only those who directed the form of this thesis. my committee, will be mentioned. To Dr. Paul E. Smith, who nurtured my interest in quantitative analysis, Dr. Boris Pesek, who taught me that money was something more than a good whose supply and demand, in the upper right-hand quadrant, determined the interest rate, and especially Dr. Thomas Saving, who gladly undertook the thankless job of reading my indiscernible manuscripts and making truly constructive comments, I offer my hearfelt thanks. Also, I would like to thank my wife, Trina, for her insistence that I get out of the house and keep working. Otherwise, this thesis would still be in the planning stage.

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CHAPTER I

INTRODUCTION

Economic theory and analysis provides a set of relationships between magnitudes and behavior. It purports to predict behavior on the basis of certain predetermined conditions or values. The purpose of empirical investigation is to test the accuracy of the relationships and, having confirmed their veracity, use them to make predictions.

Rigorous testing of economic theory requires that the empirical magnitudes closely resemble their theoretical counterparts. Unfortunately, the real world does not always provide goods with attributes similar to those employed in theoretical analysis. Thus, the precondition for empirical work is the existence of data which can be used to represent the qualities employed in theoretical analysis.

Economic theory has provided lists of goods which are critical for the explanation of different types of behavior. The quantity of money is a magnitude which is predicted to have various and diverse effects throughout the economic system. Before these causal mechanisms and predictions can be tested, an accurate measure of the quantity of money must be devised. The purpose of this study is to provide a series which faithfully mirrors the

theoretical concept of money in Canada for the 1939-1966 period.

In the United States, almost all money is produced by firms which are required to submit detailed reports to a regulating authority. Except for a short period, the product of these firms has closely paralleled the theoretical concept of money. Thus, with output data readily available in a suitable form, the construction of a series which closely approximates the theoretical magnitude is relatively easy.

Unfortunately, there are two conditions in Canada which make it difficult to obtain an accurate estimate of the stock of money in existence. The first problem is a lack of breadth in the data collected and published by the regulatory agencies. Although all money producers are under regulation of some sort, the regulating bodies are diverse and independent. The independence of these bodies has resulted in a lack of coordination in the compilation of data. There is simply no single source which gathers and organizes reliable information concerning all money producers in Canada.

The lack of a single regulatory or data gathering body is the result of actions taken by the chartered banks. During the first half of the last century, the chartered

Apparently, some banks in the 1920's allowed checks to be written on time deposits. See Milton Friedman and Anna Schwartz, A Monetary History of the United States (Princeton: Princeton University Press, 1963), p. 443.

1 Th pro ta: II. avai banks spent considerable time and effort in obtaining the monopoly in the private production of notes, then the primary form of money.² In their zeal to procure this monopoly, they did not attempt to restrict checkable deposits. By the 1930's, when the chartered banks lost their monopoly in note production and their dominant position began to ebb, there were independent institutions with a long tradition of producing checkable deposits. The data gathering agencies grew, and were primarily concerned with, the chartered banks. They had no authority, and were not disposed toward collecting information from the non-chartered banks.

In 1939, the first year of this study, the structure of the Canadian money producing industry had reached its modern form. The chartered banks were still dominant but the "near-banks" were organized and poised for their rapid postwar growth. The outline of the industry is as follows:

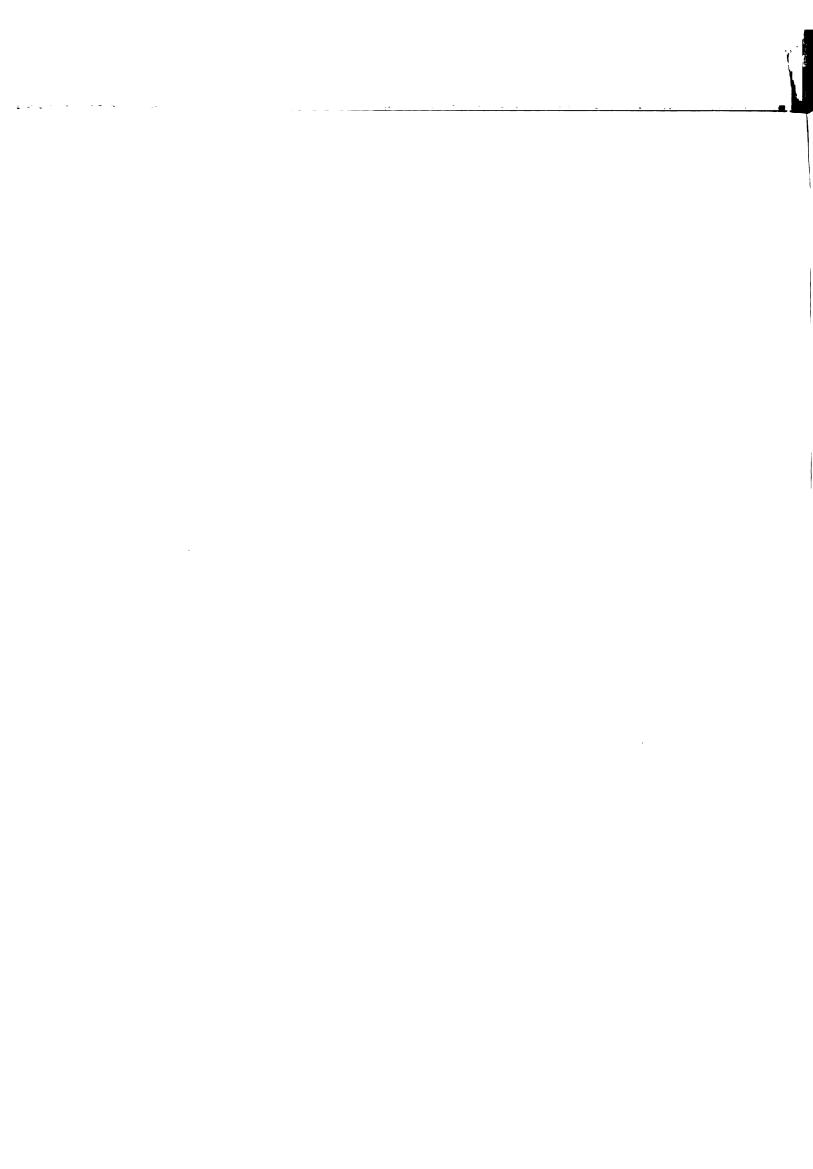
I. The Bank of Canada and the Royal Canadian Mint.

The Bank of Canada and the Royal Canadian Mint are the money producing branches of the Canadian government. The Mint and the Bank of Canada have the monopoly in the production of coins and notes. Both agencies publish detailed information concerning their production of money.

II. 13 Chartered Banks.

The chartered banks are under the regulation of the

 $^{^2\}mbox{\ensuremath{A}}$ more complete historical record of this period is available in Appendix I.



Bank of Canada. They are required to submit detailed monthly and weekly information regarding their operations. In general, the required data is complete and quite accurate.

III. Two Quebec Savings Banks.

The Quebec Savings Banks operate under a federal charter and are subject to about the same reporting requirements as the chartered banks.

IV. 70 Trust and Loan Companies.

The Trust and Loan Companies are the descendants of the Building Societies of the 19th Century. They may operate under a federal or provincial charter. The few that have a federal charter are required to make yearly reports to the Superintendent of Insurance. All companies operating in Ontario must submit yearly statements to the Registrar of Loan and Trust Corporation for the Province of Ontario. Both agencies publish yearly summaries of the reporting companies. Companies representing about three percent of the total of Trust and Loan Company assets report to neither.

V. Government Savings Offices.

During the 1920's and the 1930's the provincial governments of Ontario and Alberta opened savings offices.

They are required to report only to their respective legislative bodies and usually do not publish detailed statements. The provincial governments have refused to release the information needed to estimate their money production.

Consequently, they will not be included in this study.



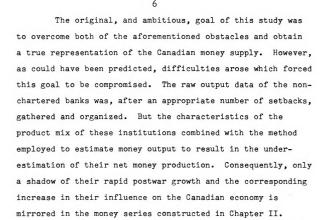
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VI. 1100 Credit Union and Caisses Populaires.

The Credit Union Movement began in Quebec in 1909 and has since spread throughout Canada. Most provinces have some legislation concerning credit unions, but their data gathering and publishing is minimal. However, many of the credit unions belong to "centrals," which can best be described as "central banks" for credit unions. Several of these "centrals" provide an excellent source of reliable data. In general, information regarding credit unions in scarce simply because nobody collects. it.

The data of the Bank of Canada and its predecessor, the Ministry of Finance, concerning the chartered banks provides a fairly accurate description of the Canadian money supply up to World War II. However, the spectacular postwar growth of the non-chartered banks has gone unreported in their publications.

The second difficulty with estimating the money supply in Canada is due to the fact that Canadian money producers have a long tradition of paying interest on certain checkable deposits. A hypothesis will be presented in Chapter II which suggests that, in cases such as this, the theoretical concept of money is approximated only if these interest bearing and checkable deposits are deflated by an adjustment factor. This chapter will also present a method by which the adjustment factor may be estimated.



The plan of the study will be as follows: Chapter II will begin with a general discussion of interest bearing and checkable deposits and the correct procedure for their inclusion in the money supply. The following section will describe, in general, the method used for the construction of the money series. Next, the attributes of the Canadian money producing industry will be outlined and it will be shown how the general formulation will be adapted to the Canadian case. The two final sections will discuss in detail each money producer, the characteristics of the products produced and the data available, the construction of the money series themselves, and the secular and cyclical behavior of the money supply.

Chapter III is an empirical chapter and attempts to set out some of the attributes of the money series constructed in Chapter II. Difficulties were encountered, again as should have been expected, when it was discovered that available hypotheses were insufficient for testing the model used for the construction of the money series. Rather than engaging in the precise analysis required to construct appropriate hypotheses, a broad sample of the results is presented with only an intuitive explanation as to their meaning. It is hoped that these results will provide the tests for, or the inspiration needed for the construction of, hypotheses at some time in the future.

The first Appendix is the result of the author's attempt to understand the institutional structure of the Canadian financial system and presents the historical beginnings of the money producing industry in Canada. The next two appendixes discuss important topics which are too short for a separate chapter but too long for a footnote.



CHAPTER II

THE SUPPLY OF MONEY IN CANADA

I. Theoretical Considerations

A. General Case

The theoretical concept of money does not have an obvious and unique real world counterpart. Economic theory describes money as simply a good which is used to eliminate barter and facilitate transactions. This role may be performed by any one of a number of physically different capital goods. In other words, one cannot, on the basis of Economic theory, predict the form which money will take.

A society may set aside one good which is to be used exclusively as money. Or, it may use a good which can be employed in other tasks. In the first case, the identification of money is straightforward. The second case provides some problems. If a good has a number of uses, only one of which is money, how should the quantity of money be determined? Should all of this good be money? None of it? Or, should this good somehow be divided into a money and a non-money protion?

All goods which serve as money, either partially or wholly have in common the stream of income which eminates from their use as money. The quantity of money, in value terms, may be obtained by discounting the marginal return of each money to the present and then summing over all goods used as money. Let $R_1 \dots R_n$ be the marginal return of good q serving as money in time periods $t_1 \dots t_n$. Then, M, the quantity of money in value terms, is

(II-1)
$$M = \sum_{i=1}^{n} R_{iq}/(1 + r)^{n}$$

Where r is the market rate of interest.

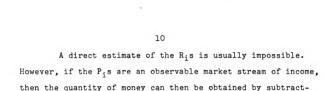
The money stream of income, R, is not an observable phenomenon. If there exists a capital good which can only be used as money, then one can conclude that its value is equal to the discounted present value of the marginal returns. In other words, knowing M and r, the R_i s may be deduced.

If more than one stream of income accrues to a good which is used as money, the entire value of this good should not be counted as money. Assume that good X is a unit of account and the marginal return to it as money is $R_1 \cdots R_n$ and $P_1 \cdots P_n$ because it has another use. The value of X is equal to the discounted present value of the sum of the marginal returns in each period.

(II-2)
$$X = \sum_{i=1}^{n} (R_i + P_i)/(1+r)^n = \sum_{i=1}^{n} R_i/(1+r)^n + \sum_{i=1}^{n} P_i/(1+r)^n$$
.

Only R_i is due to X being money. The discounted present value of this stream alone measures the quantity of money.





ing the value of the P₁s from the value of X,
(II-3)
$$M = X - \sum_{i=1}^{n} P_i/(1 + r)^n = \sum_{i=1}^{n} R_i/(1 + r)^n$$
.

In the following sections, specific cases will be examined so that an estimable equivalent to (II-3) can be obtained.

B. Case I: Pure Money

Assumptions:

- (a) Reasonable certainty.
- (b) Bonds (B), whose only return is explicit interest payments. $R_{\rm b}$ is the marginal payment.
- (c) Money (M), whose only return is imputed payments because the good is money. $R_{\rm m}$ is the marginal imputed payment.

The wealth portfolio consists of only money and bonds. This portfolio will be in equilibrium when the marginal rate of return on money is equal to the marginal rate of return on bonds.

(II-4)
$$R_m/M = R_b/B$$
.

 $\label{eq:money} \mbox{The entire value of M is due to its being money and }$ should be included in the quantity of money.

(II-5)
$$M = \sum_{i=1}^{n} R_{mi}/(1 + r)^{n}$$
.

- C. Case II. Money which earns an explicit return. Assumptions:
- (a) Reasonable certainty.
- (b) Bonds (B), whose only return is explicit interest payments. $R_{\rm b}$ is the marginal payment.
- (c) Money (MD), which receives an imputed return from its use as money and explicit interest payments. R_{m} and R_{d} are the marginal imputed and explicit payments.

Equilibrium in a wealth portfolio is obtained when the sum of the two marginal rates of return on money-debt, MD, is equal to the marginal rate paid on bonds.

$$(II-6) (R_m + R_d) / MD = R_b/B.$$

The value of money-debt is equal to the discounted present value of the sum of its two streams of income.

(II-7) MD=
$$\sum_{i=1}^{n} (R_{mi}+R_{bi})/(1+r)^{n} = \sum_{i=1}^{n} R_{mi}/(1+r)^{n} + \sum_{i=1}^{n} R_{bi}/(1+r)^{n} = M+D$$

Where M is the present value of the imputed returns, the portion of the value of money-debt that is due to the money services. D is the present value of the explicit interest payments, the portion of the value of money-debt that is not money.

The proportion of the value of money-debt that is due to it being an interest bearing debt is the ratio of the explicit interest payments to the sum of the explicit and imputed returns.

(II-8)
$$\frac{D}{MD} = \frac{D}{(M+D)} = \frac{\frac{i=1}{\Sigma} \frac{R_{di}/(1+r)^n}{\frac{n}{\Sigma} (R_{mi}+R_{di})/(1+r)^n}}{\frac{n}{\Sigma} (R_{mi}+R_{di})/(1+r)^n} = \frac{n^R_{di}}{n(R_{mi}+R_{di})} = \frac{R_d}{R_m+R_d}.$$

The discounting cancels because, with the portfolio in equilibrium, the $R_{\mbox{di}}$ and $R_{\mbox{mi}}$ do not change from period to period. Rearranging (II-6) we obtain

(II-
$$\ell$$
) $R_m + R_d = (R_b/B)$ MD.

Then, substituting into (II-8,,

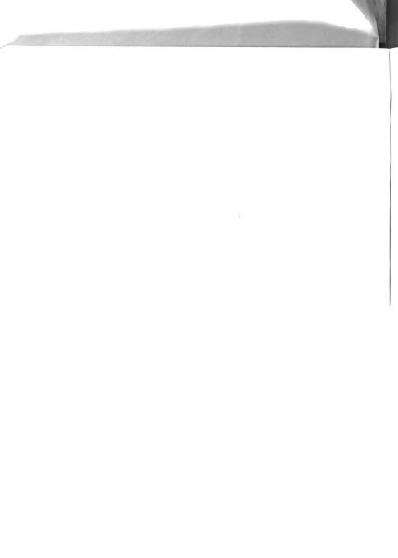
(II-8')
$$\frac{D}{MD} = \frac{R_d}{(R_b/B) MD} = \frac{R_d/MD}{R_b/B}$$

The proportion of the value of money-debt that is due to it being a debt is simply the ratio of the rate paid on money-debt to the rate paid on pure debt. The proportion of the value of money-debt that should be included in the quantity of money is

$$(II-9) \quad \underline{M} \quad = (_1 - \frac{R_d/MD}{R_b/B}).$$

The quantity of money is

(II-10)
$$M = \left(1 - \frac{R_d/MD}{R_b/B}\right) MD.$$



II. The Net Money Supply

A. General Comments

The net money supply is total money production minus the amount of money which is used for its own production. There is no rationale for the exclusion of money held by a firm if it is not an input for money production. These balances may be crucial for the determination of the equilibrium quantity of money produced, but they should not be excluded from the net money supply.

Chartered banks are required by law and the repurchase clause to hold amounts of government money. Likewise, the non-chartered banks hold government money and chartered bank deposits. These "reserves" are a necessary input for the production of money and their inclusion in the supply of money available in the economy would be redundant. The general form of the money supply estimates to be derived later is (II-11) $M_n = M_t - M_r$.

 $M_{
m n}$ is the net supply of money, $M_{
m t}$ is the total production of money, and $M_{
m r}$ is that amount of money used as an input to produce money.

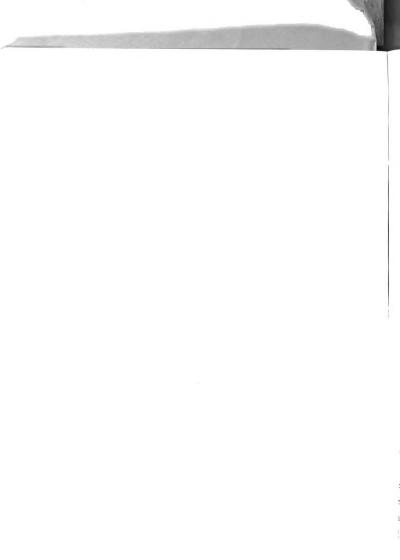
Conspicuously absent from the net money definition is that statement that M_n is the supply of money in the hands of the non-bank public and that M_r is the amount of money held by the banking system. These statements would be equivalent to the net money definition in the case where the only product of the money producers was money. The usual case is that



money producers have a variety of products, only some of which are money.

For simplicity, let us divide the money producer into two parts, the first produces only money and the second produces non-money goods. Clearly, the money held by the money producing branch does not belong in the net money supply. It is an input in the production of money. The non-money producing branch may also hold balances, money may also be an input in the production of a non-money good. However, the rationale for the exclusion of the holdings of the money producing branch does not apply to the other branch. Specifically, the "reserves" held by the non-money producing branch are not used to produce money. It is only by accident that these different operations of a money producer, producing both money and non-money, take place under the same roof. They are distinctly different and, for analytic purposes, their holdings of money should not be grouped together.

Let us examine a non-monetary example. Suppose that an electric generating company also distributes natural gas. The net amount of electricity produced by the company, and available for use in the economy, is to be estimated. Some of the electric output of this company is used in generating electricity and some is used to run the pumps on the gas pipeline. The electricity used up in the generation plant clearly should not be included in net production, it is an input used to produce electricity. However, the power which



is used to operate the pumps belongs in net production, available for general use. It is only by accident that the natural gas operation is run by the same company that produces electricity.

Let us take a bank which has \$200 of non-checkable deposits and \$10 of demand deposits. It prefers to hold "reserves" of 20% against the demand deposits and 5% against the non-checkable deposits. If all the money holdings of this bank were excluded from the money supply, the absurd conclusion would be reached that this bank has a net money output of - 2 dollars.

Failure to include the "reserves" held against non-money production in the net money supply will result in absolute and relative underestimation of the money manufactured by individual and groups of producers. Let M_m be the amount of money used as an input for the production of a non-money good. Then (II-11) becomes $(II-11^{\dagger}) M_n = M_t - M_r + M_m$.

 $M_r + M_m$ is the total money holdings of a money producer. If M_m is erroneously assumed to be zero, subtracting all the "reserves" of a money producer from total money output will underestimate net money production.

Let us assume two money producers. The first produces only money and the second produces money and a non-money product which uses money as an input. (II-12) represents the net money production of the first producer and (II-13) that of the second.

(II-12) $M_{nl} = M_{tl} - M_{rl} + M_{ml}, M_{ml} = 0$.

(II-13) $M_{n2} = M_{t2} - M_{r2} + M_{m2}, M_{m2} > 0$.

If M_{m2} is erroneously assumed to be zero, and all the money holdings of the second producer is subtracted, the total net production of money, $M_{n1} + M_{n2}$, and the relative net money production of the second producer, M_{n2}/M_{n1} , are underestimated.

Let us assume that both producers have a non-money product and the amount of "reserves" held against it is directly related to output. If both producers have the same money output but the second has a larger non-money output, then the relative net money production of this producer is underestimated. Thus, the degree of underestimation depends on the ratio of money production to the total output of all products of the producers. \(\frac{1}{2} \)

The non-money producing branch of a bank is analytically distinct from the money producing branch. If the "reserves" of the non-money branch are to be excluded from the money supply, logic would demand that the money

lconsequently, the net money production of the various types of producers which will be derived later cannot be legitimately added to the growing body of Canadian literature concerned with the extension of government control to the non-chartered banks. One form which this argument has taken seems to imply that when the market share of the non-chartered banks, where the market is variously defined as the money market or the market for all financial assets, reaches some critical level, government regulation should be extended. The above analysis implies that, given the different proportions of the money - non-money product mix of various producers, the degree to which the true money production is underestimated will vary between producers. Thus, the net money series of this

holdings of other firms which produce similar products should also be excluded. Then we would have the "money supply outside banks, sales finance companies, insurance corporations, etc."

B. The Net Money Supply in Canada.

During the period under study, the media of exchange in Canada were produced both domestically and abroad. Although the use of foreign media may be considerable, such as traveler's checks and American currency, the complete lack of information concerning their magnitudes forces their exclusion from this study.

The Canadian money industry produces (1) three types of money, coin, notes, and non-interest bearing and checkable deposits, (2) one non-money product, debt instruments, and (3) one joint products, money-debt. This section will attempt to show how the outputs of these producers can be combined to represent the net money supply in Canada.

The Total Output of Money in Canada.

Coin, notes, and non-interest bearing deposits will be assumed to be pure money. Specifically, it is assumed that the only stream of income eminating from these goods is that which results from their use as money. The implication

study will not provide unbiased estimates of the market shares of the different producers. See Canada, Royal Commission on Banking and Finance, Report (Ottowa: Queen's Printer, 1965), Chapter 6. and J. F. Graham, et. al., The Role of the Trust and Loan Companies in the Canadian Economy (London: School of Business Administration, University of Western Ontario, 1965), Part II.





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of this assumption is that the positive and negative income streams produced by the services and costs of demand deposits are zero. This assumption being made, the entire value of these goods will be included in the output of money. Let C be coin, N_g be notes produced by the government, N_b be notes produced by private producers, and DD be checkable and non-interest bearing deposits. Then, this portion of money output can be represented by (II-14) $C + N_g + N_b + DD$.

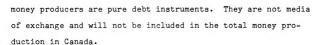
The money-debt produced in Canada consists of interest bearing demand deposits, or, a more accurate statement might be, time deposits transferable by cheque. Due to the actions of the money-debt producers, the holdings of money-debt producers release statements only quarterly or semi-annually, the marginal costs of checks rises very quickly, and they attempt to convince business or high turnover accounts to use Current Accounts (pure demand deposits). Thus, the owners of money-debt are mostly individuals. The amount held by business or commercial establishments is minimal.²

Let MD be the output of money-debt, r_{md} the explicit rate paid on money-debt, and r a weighted average of rates paid on pure debt items. Then, the contribution of money-debt to the total money output is (II-15) $(1 - r_{md}/r)$ MD.

The final type of product produced by the Canadian

 $^{^2\}mbox{For complete discussion of the attributes of Canadian money-debt, see below.$





(II-16) $C + N_g + N_b + DD + (1-r_{md}/r) MD$.

2. Money Used as an Input.

The need to include the "reserves" held against nonmoney production in the net money supply has been discussed. Unfortunately, all attempts to estimate the money input of non-money production has failed.

The required reserves, of those money producers have reserve requirements, are a percentage of total output.³ Thus, there are no required reserve ratios for money and non-money production.

Numerous attempts were made to estimate the "reserves" held against money and non-money output for various types of producers. The results of many different formulations of cross sectional analysis were either insignificant or unreasonable on a priori grounds.

Another estimation procedure would be to investigate several individual producers which sell either money or a non-money exclusively. However, generalizing on the basis of these few examples would be very risky. One would not only have to generalize within types of money producers, but

³ For a historical discussion of this practice see below. Appendix I.



between very different classes of institutions. Certainly the desired reserve ratios of a credit union in Togo,
Saskatchewan are different from the Bank of Montreal. The insignificant results may also be explained by the lack of a consistent relation of "reserves" to output between producers. One researcher concluded that for the Trust and Loan Companies "there is no common pattern in these percentage figures [desired reserve ratios] reported to us." If a stable function within a classification is unobtainable, generalizing between types of producers is not justifiable.

The net money supply will be estimated by subtracting the total money balances of the producers from money production. The assumption being: the "reserves" held against non-money production are zero. This supposition is probably erroneous. Thus, the aforementioned warnings concerning the underestimations resulting from this method should be kept in mind.

3. The Net Money Supply in Canada.

In the two previous sections, the total output of money and the amount of money used as an input for money production were derived. Combining them we have the general formulation of the net money supply in Canada, $(II-17) \quad C + N_g + N_b + DD + (1 - r_{md}/r) \quad MD - TR.$ Where TR is the total money holdings of money producers.

⁴J. F. Graham, et al., Role, p. 11-36.



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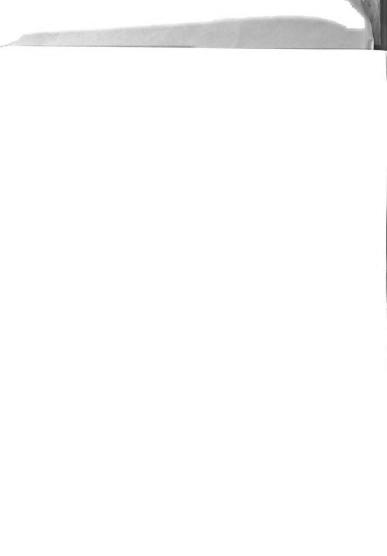
C. The Interest Rate

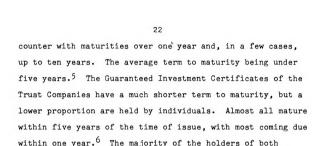
The first sections of this chapter have outlined the importance of the interest rate in determining the supply of money. Unfortunately, the empirical counterpart to "the interest rate" is not obvious. The range of rates which do exist exhibit a spectrum of values due to differences in risk and convenience premiums. The optimum rate, for the purpose of analyzing money-debt, would be one which had approximately the same risk and convenience premium as money-debt.

The money-debt produced in Canada is a fixed price asset whose ownership is effectively restricted to individuals. The correct comparison rate would be one on a short term fixed price pure debt instrument which is also sold mainly to individuals. Thus, the risk and convenience premiums of both goods would be approximately equal.

The best comparison rate would be that paid on the non-checkable deposits of the Trust and Loan Companies and several credit unions. Unfortunately, these rates are not available in reliable form. Consequently, the companison rate used in this study is a weighted average of a rather arbitrary choice of pure debt items which seem to meet the criteria in one way or another.

The first item in this array is the Debentures and Guaranteed Investment Certificates of the Loan and Trust Companies. The Loan Companies' Debentures are sold over the





Debentures and G.I.C.s are individuals. 7

The other item used in computing the comparison rate is credit union shares. The use of this rate is subject to several serious shortcomings. The reliable data available is restricted to the Caisses Populaires of Quebec and credit unions is Saskatchewan. Even if it is assumed that the rates presented are representative of rates paid by all credit unions, they may not reflect an alternative open to all Canadians. Credit unions are concentrated in those localities where the "credit union movement" has had a strong emotional appeal. Also, many credit unions, in an attempt to restrict domination by a few members, allow each member to own only one share. This may result in these shares paying a lower rate than would otherwise prevail. The members could view the low rate as being the cost of having

⁵Royal Commission, Report, p. 179. 6Ibid. p. 182.

⁷J. F. Graham, et al., Role, p. 11-25.

⁸Royal Commission, <u>Report</u>, p. 159.



the access to the credit union facilities. However, all shares may be withdrawn on demand or with short notice.

Canada Savings Bonds are not included in the computation of the comparison rate. They are similar to Series E bonds in the United States in that they are sold at a discount and pay the stated rate if held to maturity. Information concerning their stated rate is available. However, there is no data concerning the effective rate or the average time a bond is held until retirement.

The comparison rates presented in Tabel II-l are weighted averages of the annual rates paid on Debentures, G.I.C.s, and credit union shares with the weights being the annual average of the item outstanding. It may be argued that a different weighting scheme may be in order. For example, one may want to weight shares more than Trust and Loan Company issues because of the latter's long term to maturity. However, after all factors were considered, it was felt that the weighting pattern used provides a good index of rates available to individuals at a minimum cost of time and effort.

D. Output of the Money Producers

1. Government Production

a. Bank of Canada

The primary government producer of money is the Bank of Canada. It was incorporated under the Bank of Canada Act of 1934 and began operations in March of



TABLE 1

THE COMPARISON RATE

ļ	t e			
	Comparison Ra		6	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
	Credit Unions	Quebec	Rate Paid	444 % % % % % % % % % % % % % % % % % %
			7 Shares (millions)	
		Saskatchewan	6 Rate Paid	**************************************
			5 Shares (millions)	
	nies		4 Rate Paid	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
	Loan Compani		3 Debentures (millions)	1001 9999999999999999999999999999999999
	Companies		2 Rate Paid	70000000000000000000000000000000000000
	Trust Co		G.I.C.	84779 84779 84779 84779 84779 87779
	Year			11000000000000000000000000000000000000

4.68	76.7	4.88	5.02	5.42
5.10	5.30	2.66	5.35	7.86
64.3	75.0	82.4	98.9	123.7
3.40	3.50	3.67	3.73	3.86
6.06	110.9	136.1	165.4	189.2
76.7	5.24	5.20	5.40	5.61
716.0	819.5	926.3	1047.3	1445.
4.58	4.85	4.74	7.90	5.45
1019.0	1258.5	1499.2	1921.5	2310.5
1962	1963	1961	1965	1966

Sources: 1939-1945, includes only Trust and Loan Companies operating in Ontario, Ontario, Registrar of Loan and Trust Companies, Report (Toronto: Queen's Printer, 1938 and later years).

Canada, Bank of Canada, Statistical Summary (Ottawa:Bank of Canada, 1946 and later years). Includes only Trust and Loan Companies operating in Ontario. Ontario, Registrar of Loan and Trust Companies, Report (Toronto: Queen's Printer, 1938 and later years).

Same as 1.

Same as 2.

4.

Saskatchewan, Department of Co-operation and Co-Operative Development, Personal Correspondence.

Same as 5.

1961 to 1966. Quebec, Quebec Bureau of Statistics, Quebec Statistical Annual (Quebec City: Quebec Bureau of Statistics, 1940 and later years). Canada, Department of Agriculture, Gredit Unions in Canada (Ottawa: Department of Agriculture, 1946 and later years).

La Federation Des Gaisses Populaires Desjardins, Levis, Quebec, Personal For the purpose of computation, it is assumed that the fiscal year of each Caisses ends on June 30. Includes only Caisses Populaires Desjardins from Correspondence.

Same as 7.



1938.9 It is charged with the sole responsibility for regulating "credit and currency in the best interest of the economic life of the nation. 10 In order to fulfill this obligation it was given the appropriate powers concerning the printing of notes and the regulation of bank output. 11

Bank of Canada Notes and Deposits. Prior to the formation of the Bank of Canada, the primary note production of the government was Dominion Notes. The 1934 Act transferred the "liability" of these notes to the Bank of Canada and it immediately began to replace them with its own issue. The series used in this study is the month end reportings of the Bank of Canada's "Notes in Circulation." In the early years, this series includes both the Bank of Canada Notes and the Dominion Notes not yet retired.

The Bank of Canada accepts deposits from chartered banks, Quebec Savings Banks, the Government of Canada and its enterprizes, foreign central banks, and the provincial governments. All deposits are checkable and none bear an

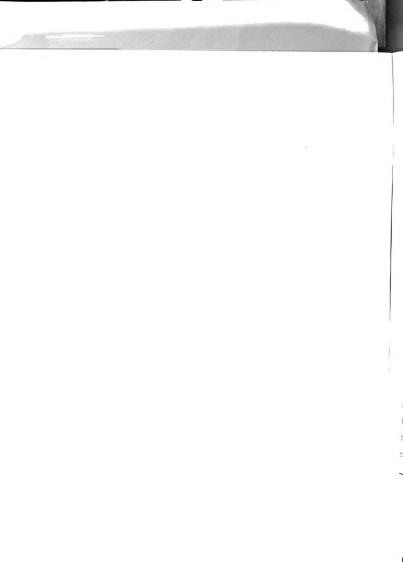
⁹Canada, Dominion Bureau of Statistics, <u>The Canada Yearbook</u>, 1957 (Ottowa: Her Majesty's Printer, 1958) p. 1135.

¹⁰The Canada Yearbook, 1965, p. 1030. 11Ibid.

¹²The Canada YearBook, 1959, p. 1108.

¹³Dennis deMelto, The Supply of Money in Canada
1867-1961 (unpublished M.A. thesis, McGill University, 1961),
p. 103.

¹⁴Canada, Bank of Canada, Statistical Summary, 1966 (Ottowa: Bank of Canada, 1967) p. 14.



explicit rate of return. 15 Consequently, the full value of the deposits will be included in the output of money. The series used in the month end report of total Canadian dollar deposits at the Bank of Canada.

Until 1940 the Bank of Canada was required to hold gold "reserves" of not less than 25% of its outstanding notes and deposits. This requirement was suspended in 1940 and abolished in 1952. Gold has always been "legal tender" in Canada, but only a few gold coins were produced and, during the period under study, very little gold circulated as a medium of exchange. Consequently, it will be assumed that gold is not money. Thus, the gold holdings of the Bank of Canada will not be subtracted from money output to obtain net money production.

b. The Royal Canadian Mint

The Royal Canadian Mint produces silver, nickel, and bronze coins of various denominations less than one dollar. 18

Unfortunately, the only output information available is the month end reports of the "coins in circulation outside chartered banks." The lack of information concerning the chartered banks holdings of coin will lead to an underestimation of the net money production of the Mint and an overestimation,

¹⁵The Canada Yearbook, 1961, p. 1108. ¹⁶Ibid., p.1109.

¹⁷E. L. Stewart Patterson, <u>Canadian Banking</u> (Toronto: The Ryerson Press, 1940) p. 90.

¹⁸The Canada Yearbook, 1937. p. 888.

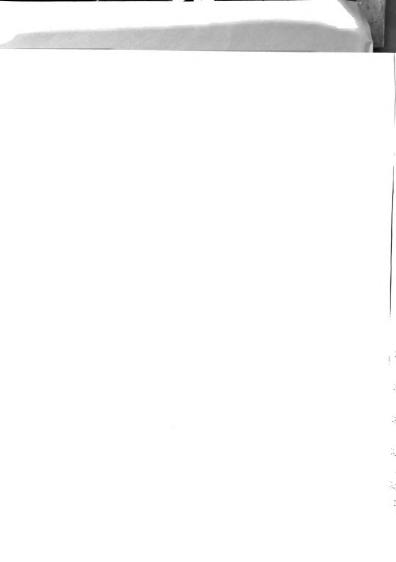




TABLE 2
BANK OF CANADA AND THE ROYAL CANADIAN MINT

End of Quarter	Notes and Coin	Deposits	Net Output and Net Money
1939 I	190	233	423
II	198	231	429
III	245	270	515
ĪV	267	281	548
1940 I	255	261	516
II	309	250	559
III			614
	369	245	
IV	398	239	637
1941 I	404	233	637
II	433	264	697
III	472	339	811
IV	538	312	850
1942 I	551	367	918
II	585	279	864
III	672	289	961
ĪV	742	331	1073
	768	307	1075
1943 I			
II	809	410	1219
III	868	353	1221
IV	930	378	1308
1944 I	953	448	1401
II	977	445	1422
III	1041	510	1551
IV	1096	443	1539
1945 I	1108	494	1602
II	1125	572	1697
III	1175	505	1680
ĪV	1192	704	1896
1946 I	1166	756	1922
II	1178	644	1822
III	1211	626	1837
IV	1251	720	1971
1947 I	1217	761	1978
II	1218	634	1852
III	1237	671	1908
IV	1278	673	1951
1948 I	1247	648	1895
II	1274	762	2036
III	1335	716	2051
ĪV	1359	726	2085
1949 I	1314	688	2002
II	1341	754	2095
		724 817	2180
III	1363		
IV	1381	700	2081



29
TABLE 2--Continued

End of Quarter	Notes and Coins	Deposits	Net Output and Net Money
1950 I	1331	789	2120
III	1351 1395	795 836	2146 2231
IV	1445	811	2256
1951 I	1398	830	2228
II	1432	886	2318
III	1470	825	2295
IV	1548	780	2328
1952_I	1477	737	2214
II	1527	653	2180
III	1562 1649	669	2231
IV	1591	687	2336
1953 I II	1617	728	2309
III	1645	779 670	2396 2315
ĪV	1693	706	2399
1954 I	1602	771	2373
II	1648	764	2412
III	1679	629	2308
IV	1720	617	2337
1955_I	1648	643	2291
II	1717	684	2401
III	1765 1840	658	2423
IV 1956 I	1779	674	2514
II	1839	585 658	2364
III	1876	655	2497 2531
ĪV	1977	582	2559
1957 I	1832	623	2455
II	1894	619	2513
III	1929	577	2506
IA	2016	584	2600
1958_I	1923	659	2582
II	1993	702	2695
III	2028 2119	779	2807
1959 I	2041	723 704	2842 2745
II	2094	704	2798
III	2101	738	2839
ĪV	2149	718	2867
1960 I	2047	696	2743
II	2129	670	2799
III	2146	660	2806
IV	2206	731	2937



30 TABLE 2--Continued

End of Quarter	Notes and Coins	Deposits	Net Output and Net Money
Quarter 1961 I II III 1962 I III 1963 I III 1963 I III IV 1964 I III IV 1965 I III IV 1965 I III IV 1965 I III IV	2125 2168 2214 2305 2179 2275 2304 2411 2278 2359 2381 2503 2398 2465 2497 2610 2519 2627	723 698 793 823 825 851 838 827 822 868 876 899 931 906 958 960 1024	2848 2866 3007 3128 3004 3126 3142 3238 3100 3227 3257 3402 3329 3371 3455 3597 3479 3651 3714
IV 1966 I II III IV	2798 2690 2800 2843 3022	1185 1104 1087 1142 1174	3983 3794 3887 3985 4196

a. Coin outside banks.

Sources:

Canada, Bank of Canada, <u>Statistical Summary</u> (Ottawa: Bank of Canada, 1946 and later years). Dennis deMelto, <u>The Supply of Money in Canada 1867-1961</u> (unpublished M. A. thesis, McGill University, 1963), Table I.





because their coin holdings are not subtracted from money output, of that of chartered banks. These errors will cancel when the government sector is combined with the chartered bank sector.

The assumption that neither government producer holds "reserves" leads to both the output and the net production of money being represented by the sum of Bank of Canada Notes, Deposits, and the Mint's production of coin.

a. Pure Money

(1) Notes - The chartered banks worked hard and long to obtain the monopoly in the private production of notes. 19 However, their position was gradually erroded by increased government production. With the formation of the Bank of Canada, in 1934, the license of the chartered banks to produce notes was revoked. By 1945 they were required to reduce their issue of notes to an amount not in excess of their paid-up capital. After January 1, 1945 they could issue or reissue no new notes. In 1950, the Bank of Canada paid the chartered banks a sum equal to the value of the unredeemed notes. 20 The private production of notes in Canada was brought to an end.

For the 1939 to 1950 period, the series used is the "total notes" of chartered banks. From 1950 to 1966, the

¹⁹See below, Appendix I.

²⁰The Canada Yearbook, 1955. p. 1191.



value of the unredeemed bank notes are included in the Bank of Canada note production.

The practice of the chartered banks was not to reissue notes of other chartered banks which came into their possession. These notes were sent through the clearing houses for redemption. Thus, the holdings of notes of other chartered banks would be included in Float.

(2) <u>Public Demand Deposits</u> - Public Demand Deposits, or Current Accounts, at chartered banks are essentially identical to demand deposits in this country. They are non-interest bearing and checkable deposits.

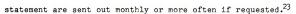
The "service" charges on these deposits vary between banks and over time. The usual procedure is a constant charge per deposit or withdrawal with a minimum per month charge.

A certain number of free withdrawals or deposits are allowed depending on minimum monthly balances. The bank also reserves the right to assess additional "service" charges if an individual account warrants it. Cancelled checks and a

²¹It is usually more profitable for a bank to sell its own money than to resell the money produced by another bank. If a bank receives a dollar of another bank's money and then returns it to circulation, the difference between the purchase and sale price would, in equilibrium, only be equal to the value of the intermediation services. However, if the receiving bank returned the money to its producer and requested dominant momey, this bank could use the receipts as "reserves" against the sale of a larger amount ot its own money. The small number of chartered banks and the well organized clearing process has provided a low cost mechanism for the redemption procedure. For the historical beginnings, see below, Appendix I.

²²Patterson, Canadian Banking, p. 95.





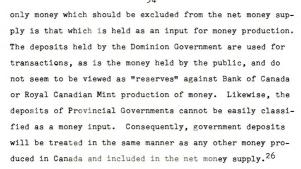
In addition to Demand Deposits, chartered banks also offer Personal Chequing Accounts. These are non-interest bearing and checkable deposits available to individuals. They offer a lower cost per check than Personal Savings Deposits and regular statements with the return of cancelled checks. 24 They have not been very popular and amount to only 2% of Current Accounts. 25 Both Personal Chequing Accounts and Current Accounts are included in the Pure Money series.

(3) Government Deposits - In Canada, as in most countries, the various governmental units hold balances in the commercial banking system. The usual practice is to exclude these deposits from the supply of money. The rationale for this exclusion is usually not stated, but the implicit reasoning is that the money held by a governmental unit is somehow different from that "in the hands of the public." Extending this analysis further, one would reach the absurd conclusion that all capital goods held by a government should not be included in the net wealth of the nation.

The analysis of this study has concluded that the

 $^{23 \, {\}rm The}$ Canadian Banker's Association, Submissions to the Royal Commission on Banking and Finance (Toronto:Canadian Banker's Association, 1963),pp. 4h-h5.

²⁴Ibid. 25Royal Commission, Report, p. 118.



(i) Government of Canada - The deposits of the Dominion Government are allocated among the chartered banks with balances over an agreed minimum paying an explicit interest. An extensive search has been able to uncover only a meager outline of the rates paid on these deposits. In 1959 "they paid 10% below the average rate paid on accepted tenders at the weekly auction of Treasury Bills ... on the amount by which the Government's weekly balance at all banks exceeds \$100 millions."

For this study, it will be assumed that no interest is paid on these deposits. Thus, they are pure money and included in the output of money at full value.

²⁶For a similar treatment of the American case, see Boris P. Pesek and Thomas R. Saving, <u>The Foundation of Money and Banking</u>, (New York: The Macmillan Company,1968), p.223.

²⁷Canadian Banker's Association, Submission, p. 45.



- (ii) Provincial Government Provincial Government

 Deposits are simply demand deposits held by the provincial government.

 Consequently, they will be considered as pure money and included in the output of money at full value.
- (4) <u>Deposits by Other Banks</u> The nationwide character of the Canadian chartered banks enables them to conduct domestic business without correspondent banks. Also, all clearing house deficiencies are paid with Bank of Canada balances. The deposits reported in this classification are the Canadian dollar deposits of foreign banks. 30

The foreign ownership of these deposits, while they may have an important bearing on other economic problems, do not qualify them for exclusion from the net money supply.

Specifically, they are not used as an input to produce money.

As best as can be determined, no interest is paid on these deposits. Therefore, no adjustment will be made before they are included in the output of money.

Unfortunately, this series is not available before 1946.

b. Money Debt: Personal Savings Deposits.

The nominal rate is uniform and changes simultaneously throughout the country because it is set by the Canadian

²⁸<u>Ibid</u>., p. 46.

²⁹G. E. Freeman, Chief, Research Department, Bank of Canada, Personal letter, February 28, 1968.

³⁰Ibid.



Banker's Association.³¹ The interest payments are determined by applying the nominal rate to the minimum quarterly balances and are paid semi-annually.³²

The policy of the chartered banks has been to use direct and indirect means to restrict the ownership of Personal Savings Deposits to individuals. The depositor does not receive a statement nor cancelled checks. He is presently allowed one free check per \$100 of minimum quarterly balance and 15 cents is charged for each additional check. Apparently, the banks also have the right to convert Personal Savings Deposits into Current Accounts if they become "too active." More than 3 or 4 checks a month was & one time thought sufficient for an account to be examined. 34

The attempt of the chartered banks to control the ownership of Personal Savings Deposits has been quite successful. In 1961, the average size of an account was \$711 and 84% were below 1,000.35 It is for these reasons that Personal Savings Deposits are considered consumer wealth items with an explicit rate reflecting the risk and convenience premiums associated with other items primarily intended

³¹ Joseph French Johnson, The Canadian Banking System, (Washington: Government Printing Office, 1910), p. 134.

³²Canadian Bankers Association, Submission, p. 48.

³³ Ibid., p. 44-48. 34 Patterson, Canadian Banking, p.122.

³⁵Canadian Bankers Association, Submission, p. 48.

37

for individual's portfolios.36

c. Pure Debt: Other Notice Deposits.

Other Notice Deposits is a catchall classification for a number of debt items sold by the chartered banks. Prior to 1939, the chartered banks were required to classify private deposits only as Demand or Notice Deposits. Beginning in that year, Notice Deposits were further divided into Personal Savings and Other Notice Deposits. A result of this decision was to segregate the checkable from the noncheckable deposits. However, the division was not complete and the first item mentioned below probably includes some checkable deposits. This study will abide with the spirit of the Bank of Canada classification and assume that Other Notice Deposits are all non-checkable. Therefore, they are not included in the output of money.

The first type of deposit in this classification is "the savings deposits of institutions and corporations which are maintained, charged service charges, and paid interest in exactly the same way as Personal Savings Deposits." These deposits are probably used by small business as a short term and highly liquid asset.

 $^{3^6\}mathrm{Be}$ cause it is assumed that the rate paid on moneydebt reflects the same convenience and risk premiums as other consumer debt items, the rates paid on these issues, rather than a "true" interest rate, are used to represent the alternative cost of holding money-debt. See above.

³⁷Canadian Banker's Association, Submission, p. 49.



TABLE 3

CHARTERED BANKS

		38
	Net Money (millions)	1639094 89125 1055 1055 1055 1055 1055 1055 1055 1
	Net Output (millions)	2003 2003 2003 2003 2003 2003 2003 2003
	Money Portion of Money Debt (Millions	968 9002 9002 9002 9002 9002 9002 9002 900
Current	Rate Paid on Money-d Debt (per- cent)	
dulin thing	b Money-debt ^C (millions)	1514 1514 1523 1535 1535 1535 1535 1535 1535 1535
	Reserves plus Float (millions)	40t 86556666666666666666666666666666666666
	Pure Money ^a (millions)	884 9524 111192 1204 1204 1204 1206 1206 1206 1206 1206 1206 1206 1206
	end of Quarter	1939 I 1939 I 111 1940 I 111 1941 I 111 111 1943 I 111 111 1944 I 111 111 111 111 111 111 111 1





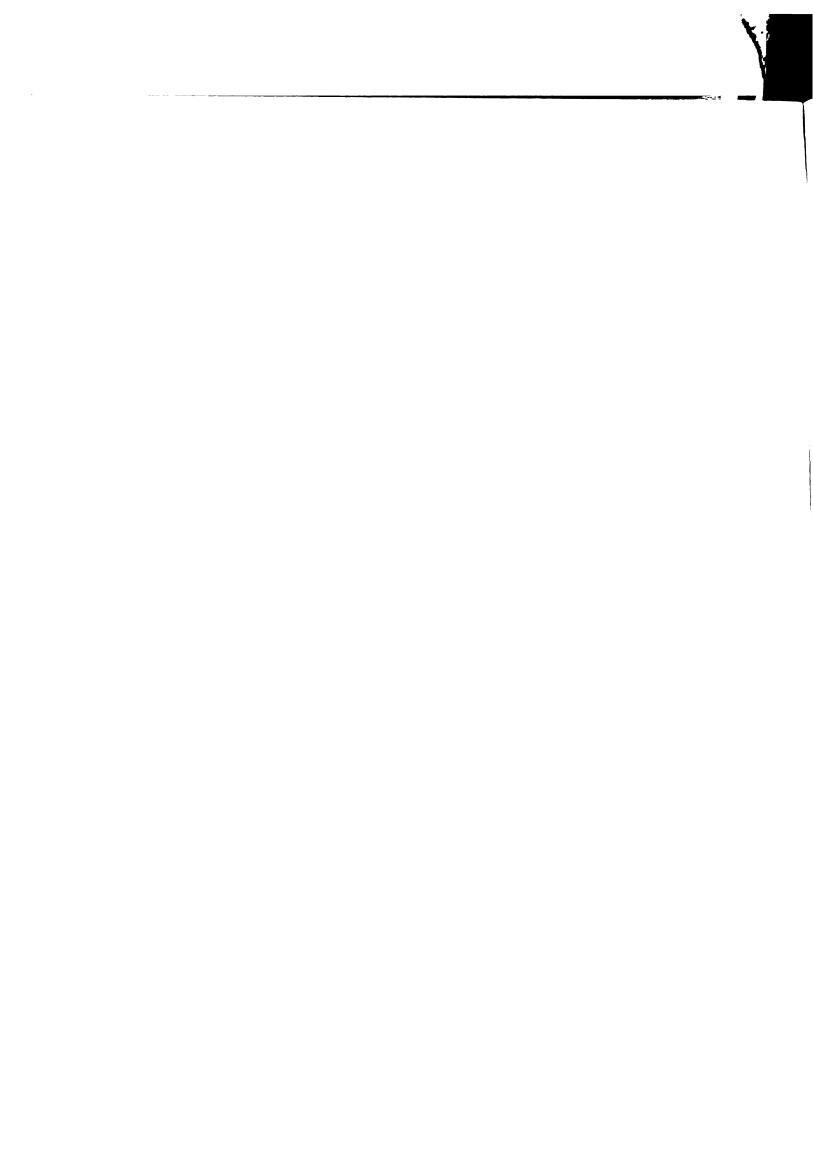
TABLE 3--continued

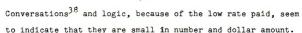
	4 C
Net Money (millions)	4 + 4 × 4 × × × × × × × × × × × × × × ×
Net Output (millions)	11001000000000000000000000000000000000
Money Portion of Money-Debt (millions)	64 8117369 t 34 t 25 t 36 t 37
Rate Paid ^d c on Money- Debt (percent)	**************************************
Money-debt (millions)	492000000000000000000000000000000000000
Reserves b plus Float (milliors)	11 10 10 10 10 10 10 10 10 10 10 10 10 1
Pure Moneya (millions)	12996227 1299627 12
end of Quarter	1954 I III III III III III III III III III



I 1961	777	1652	7872	2.34	3652	10324	6492	
II	6677	1744	7549	2.34	3684	10304	6439	
III	0697	1821	7724	2.34	3769	10593	6638	
ΔI	5639	2077	7618	2.34	3718	11180	7280	
1962 I	5038	1724	7899	2.42	3815	11213	7129	
II	5277	1882	7993	2.42	3861	11388	7256	
III	4588	1630	8119	2.42	3921	11077	6849	
ΔI	5769	2172	7932	2.42	3831	11529	7428	
1963 I	4708	1625	8234	2.58	3933	11317	7016	
II	5223	1829	8364	2.58	3995	11758	7389	
III	5321	2097	8605	2.58	4111	11829	7335	
ΔI	9979	2349	8443	2.58	4033	12560	8150	
1 7961	5938	2220	8760	2.58	4129	12478	7847	
II	5968	2063	8811	2.58	4153	12716	8058	
III	5586	2056	9706	2.58	4263	12576	7793	
ΔI	6257	2139	8935	2.58	4211	13053	8329	
1965 I	5871	1987	9318	2.60	4492	13202	8376	4
II	6253	2113	9410	2.60	4537	13550	8677	.1
III	6155	2108	9739	2.60	4695	13786	8742	
ΛI	6825	2288	9725	2.60	8897	14262	9225	
I 9961	6509	2161	10047	2.65	5135	14095	9183	
II	6563	2351	10135	2.65	5180	14347	9392	
III	6473	2276	10388	2.65	5309	14588	9266	
ΛI	7423	2657	10248	2.65	5238	15014	10001	
					0			

a. Demand deposits, Personal Chequing Accounts, Government of Canada Deposits, Provincial Government Deposits, and, from III, 1945, Other Bank Deposits.
b. Bank of Canada Notes and Deposits plus Canadian Dollar Items in Transit (net).
c. Personal Savings Deposits.
d. 1959-1945, estinated by assuming the proportion of deposits that were "inactive" is the same for Notice Deposits and Personal Savings Deposits.
Sources: Same as for Table 4.





The second item in this classification is the non-negotiable fixed term deposit receipts of \$25,000 and over. They are sold by the chartered banks to compete with the Treasury Bills. They pay approximately the same rate as is current in the money market and have maturities of from 30 to 364 days. 39

The final type of debt instrument are negotiable term notes issued in multiples of \$10,000. The rates are periodically revised and the maturities run from two to six years. 4O 3. Quebec Savings Banks

The Quebec Savings Banks are the remnants of the "Savings Bank and Cooperative" movement of the 1800s. Presently, there are only two operating in Canada, one in Montreal and the other in Quebec City. They are authorized by Dominion legislation and are regulated by Federal authorities. 41

The Quebec Savings Banks produce pure money and moneydebt. The money-debt is essentially the same as that produced by the chartered banks. It is an interest bearing and checkable deposit which is held primarily by individuals. However,

 $^{38\}mbox{With}$ several members of the Research Department, Bank of Canada, December, 1967.

³⁹Canadian Banker's Association, Submission, p. 49.

^{40 &}lt;u>Ibid</u>. 41 Royal Commission, <u>Report</u>, p. 147.



TABLE 4
QUEBEC SAVINGS BANKS

	4-3
Net Money (millions)	00100000000000000000000000000000000000
n Net Output (millions)	1012333044004222222222222222222222222222
Money Portion of Money- Debt (Millions)	00000000000000000000000000000000000000
Rate Paid on Money- Debt (Percent)	
Money- ^c Debt (millions)	888 881 877 777 777 777 777 777 777 777
Pure Money ^b (millions)	7.7
Reserves a (millions)	
End of Quarter	1939 I III III III III III III III

0.0000000000000000000000000000000000000	100
してしてしてしてしてしてしてしてしてしてしてしてしてしてしてしてしてしてして	0
76772333345773333000033335773007333 111110000000000000000000000000	127 128 129 126
	2222
24 1000 44 4 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0) , , , , , , , , , , , , , , , , , , ,
	00110
080017768787878787877661922221922 2122211111111211121111111111	0000
1945 I III 1946 I III 1947 I III 1949 I III 1950 I III 1951 I III III III III III III III III III	1953 I 111 111





TABLE 4--continued. End Quar

Net Money (Willions)	883333000888888000817335807 1111 110088888807 115333900081735807
Net Output (Millions)	90% &662 &056224 &22 &23 &465 6762 &6666667 8788 &7887 8788 &7888 &7888 8788 &7888 &
Money Portion of Money- Debt (Millions)	100 100 100 100 100 100 100 100 100 100
Rate Paid on Money- Debt (Percent)	
Money- ^c Debt (Millions)	28823 \$1100 28823 \$110 28823 \$110 28823 \$110 28823 \$110 28823 \$110 28823 \$110
Pure Money ^b (millions)	H 27744 B L L L L L L L L C C C C C C C L C L C
Reserves ^a (millions)	2002699990689909843 200269999999999999999999999999999999999
End of Quarter	1954 I 111 1955 I 111 1956 I 111 1957 I 111 111 1959 I 111 111 1960 I 111 111 111 111 111 111 111 1

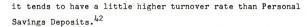
127	123	126	136	127	125	136	140	143	138	144	142	135	141	141	147	157	160	165	172	187	191	195	204
279	279	285	293	292	762	305	308	318	316	326	323	328	335	339	355	359	366	374	380	390	395	402	410
144	149	151	149	154	157	160	156	161	162	167	166	172	173	176	176	189	192	195	194	213	214	216	215
2.34	2.34	2.34	2.34	2.42	2.42	2.42	2.42	2.58	2.58	2.58	2.58	2.58	2.58	2.58	2.58	. 2.60	2.60	2.60	2.60	2.65	2.65	2.65	2.65
296	305	310	306	319	326	329	324	336	350	349	347	365	367	374	375	391	398	707	402	416	418	423	421
9	0	2	7	7	٦	2	13	,100	П	0	9	٦	~	0	10	٦	2	0	9	0	П	٦	16
23	26	27	24	34	33	26	29	26	25	23	30	38	34	35	29	33	34	30	28	26	57	22	27
1961 I	II	III	IV	1962 I	II	TTT	ΔI	1963 I	II	III	ΔI	I 796T	II	III	ΔI	1965 I	II	III	ΔI	I 9961	II	III	ΔI

a. Bank of Canada Notes and Deposits plus deposits with chartered banks. b.. Government of Ganada plus Provincial Government Deposits.

Includes "Personal Chequing Accounts."

d. See footnote d, Table 3. Sources for Table 3. Sources for Table 3. Statistical Summary (Ottowa:Bank of Canada, Statistical Summary (Ottowa:Bank of Canada, Bank of Canada, Personal Correspondence.

Canada, Inspector General of Banks, Personal Correspondence. Dennis deMelto, The Supply of Money in Canada 1867-1961 (unpublished M.A. thesis, McGill University, 1967), Table III.



The pure money produced consists of "Personal Chequing Accounts" and Dominion and provincial government deposits. 43 The data does not distinguish between money-debt and the "Personal Chequing Accounts" for all years. For the years that the division is available, the amount of "Personal Chequing Accounts" is insignificant. Thus, no large biase will be introduced by including all "Personal Checking Accounts" in with money-debt. Thus, the pure money column will consist of only Dominion and Provincial Government deposits.

The rate paid on money-debt and the charges on pure money and money-debt are the same as for the chartered banks. 44 As with the chartered banks, it will be assumed that no explicit charges are made on any deposit and that the government deposits pay no explicit rate of return.

4. Trust and Loan Companies

The Trust and Loan Companies had their beginnings in the 19th Century cooperative movement which spawned the Quebec Savings Banks. However, these two institutions have developed along very different lines. While the Savings Banks have restricted themselves to dealings with individuals

^{42&}lt;u>Ibid</u>., p. 150

 $^{43\,\}mathrm{Bank}$ of Canada, Research Department, Personal correspondence.

⁴⁴Royal Commission, Report, p. 150.

in a certain geographic area, the Trust and Loan Companies are concerned with general intermediation on a nationwide scale.

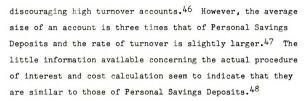
In addition to Estate and Trust Administration, the Trust and Loan Companies have specialized in the intermediary business which is prohibited for the chartered banks. They are not bound by the maximum interest rate provision of the chartered banks. Thus, one would expect that they are a source of borrowings for those projects rejected by the chartered banks. Also, the Trust and Loan Companies are the major source of mortgage loans.

The Trust and Loan Companies produce pure debt, in the form of Debentures, Guaranteed Investment Certificates, and non-checkable deposits, and money-debt, interest bearing and checkable deposits. The money-debt production is only a small proportion of total "liabilities", 17% in 1966. 45

Thus, their net money production is probably underestimated to a greater extent than that of producers with a smaller proportion of non-money output.

The money-debt of the Trust and Loan Companies is similar to that of the chartered banks. It is mostly held by individuals and the companies maintain an active policy of

⁴⁵ Checkable deposits as a percentage of checkable plus non-checkable deposits plus Debentures plus G. I. C.s.



Complete information concerning Trust and Loan production is not available for all years. Only since 1963 has the Dominion Bureau of Statistics distinguished checkable from non-checkable deposits. From 1951 to 1963 only total deposits, on a quarterly basis, were reported. Prior to 1951, only yearly reports are available.

In order to estimate the quarterly breakdown of deposits for the 1951-1963 period, a sample of companies representing 68% of the total assets of Trust and Loan companies operating in Ontario was used. 49 It is assumed that the ratio of checkable to total deposits for this sample is the same as for all Trust and Loan Companies operating in Canada. This sample seems to be biased toward large companies. 50 Thus, if large companies tend to have more checkable deposits, the estimates will overstate the true money - debt

⁴⁶Royal Commission, Report, pp. 178-181.

⁴⁷J. F. Graham, et al., Role, p. 11-53.

⁴⁸ Royal Commission, Report, p. 182.

⁴⁹J. F. Graham, et al., Role, p. 11-58. 50 Ibid., p.XXIV

production.51

The Trust Companies have always accepted non-checkable deposits. The Loan Companies began to offer and the Trust Companies emphasize non-checkable deposits in response to the growth of the short term money market in the mid 1950's. 52

These deposits are designed particularly to compete with the "Other Notice Deposits" of the chartered banks. From 1951 to 1955, before their growth began, non-checkable deposits were consistently equal to 15% of total deposits. Consequently, checkable deposits, money-debt, for the 1939-1950 yearly series will be estimated by calculating .85 of total deposits.

The only available interest rate information is the actual rate paid on total deposits for companies operating in Ontario and, for the 1951-1966 period, the stated rate of checkable deposits. The rates paid on total deposits will diverge from the rate paid on money-debt as the ratio of money-debt to total deposits declines. For the 1939-1950 period, when the ratio of checkable to total deposits is assumed to remain constant, the actual rate paid on total deposits to the stated rate on money-debt, was .83. Thus, the actual rate paid on money-debt will be assumed to be

⁵¹ Judging from the company data available from the Registrar of Loan and Trust Corporation in Ontario, large companies are more likely to have deposits, the type of deposit is not known, than are small companies.

⁵²J. F. Graham, et al., <u>Role</u>, pp. 11-23.



TABLE 5

TRUST AND LOAN COMPANIES

Year	Money-Debta,d (millions)	Rate Paid ^b on Money- Debt (percent)	Money Portion of Money-Debt (millions)	Reserves ^{a,c} (millions)	Net Output (millions)	Net Money (millions)
93	62	•	07		61	22
76	79	•	07		61	22
76	79	•	38		09	19
76	77	•	34		57	14
76	79	•	34		09	15
76	96	•	07		89	18
76	105	•	91		80	21
9761	131	1.50	62		104	35
76	154	•	72		124	77
76	172	•	29		142	37
76	187	•	92		157	94
95	204	•	69	35	169	34
End of Quarter	. 1					
1951 I	\sim	9.	93	36	197	57
II	228	1.62	91		198	61
III	2	9	06		200	99
ΛI	2	9	88		182	64



TABLE 5--continued.

											,,									
Net Money (millions)	93	76	93	58	\vdash	\circ	\vdash	\circ	\sim	\vdash	\sim	$\overline{}$	\circ	\circ	\sim	9	0	\vdash	149	134
Net Output (millions)	1-7	\sim	1	6	α	α	\sim	3	/	1-	9	9	\vdash	Н	\sim	Н	\sim	4	204	9
Reserves ^{a,c} (millions)	8	3	7	7,	0.	₹.		7	5	1	0	,5	₩.	9	9	2	0	5	J	1
on of -Debt ions)	3	\sim	~	9	7	7	5	5	7	5	9	7	9	7	5	₩	6	6	7	6
Money Portion Money	131	127	130	123	154	154	162	165	168	168	180	185	177	181	178	181	196	208	220	225
Rate Paid ^b on Money- Debt (Percent)	9.	9	9.	9.	7.	.7	7.	.7	.7	.7	7.	٥. ۲	6.	6°	6.	6	0	0	3.05	0
Money-Debta,d (millions)	∞	7	∞	5	9	9	∞	6	\sim	\sim	5	9	∞	9	∞	9	Н	7	575	∞
End of Quarter	1959 I	II	III	IV	1960 I	II	III	IΛ	1961	II	III	Н	1962 I	II	III	ΛI	1963 I		III	

142	136	107	96	145	149	151	106	129	159	174	163	
514	525	510	518	579	619	809	568	560	610	622	611	
74	96	126	149	86	113	105	153	143	127	109	120	
216	226	233	245	243	362	256	259	272	286	283	283	
3.09	3.09	3.09	3.09	3.22	3.22	3.22	3.22	3.32	3.32	3.32	3.32	
588	615	636	299	677	732	713	721	703	737	731	731	
I 4961	II	III	ΛI	1965 I	II	III	ΛI	19961	II	III	ΛΙ	

1939-1945 includes only companies operating in Ontario. . 0, 0

See text for derivation. Bank of Canada Notes and Deposits, chartered bank deposits, and some foreign ပံ

d. Estimated for I 1951 to IV 1962. See Text.

Sources:

Canada, Bank of Canada, Statistical Summary (Ottawa: Bank of Canada, 1963 and later

years).
Canada, Bank of Canada, Research Department, Personal Correspondence.
J. F. Graham, et al., The Role of the Trust and Loan Companies in The Canadian
Economy (Longon: School of Business Administration, University of Western Ontario, 1965), pp. 11-60.
Ontario, Registrar of Loan and Trust Companies, Report (Toronto: Queen's Printer, 1938 and late. years).





.83 of the stated rate for the 1951-1966 period. 53

5. Credit Unions

The Canadian credit unions may be divided into two groups according to how they view their function. The French speaking Caisses Populaires think of themselves as a "savings cooperative" which will make loans to its members only under special circumstances. 54 On the other hand, the English speaking credit unions view their function as one of providing low cost loans to its members for any of a variety of reasons. 55

The difference in philosophy has led to a marked difference in the product mix offered by the two types of credit unions. The English speaking credit unions rely mostly on shares and non-checkable deposits, with checkable deposits available only in certain areas or from a few large credit unions, as a source of funds. The sales of the Caisses Populaires are almost entirely made up of moneydebt with shares often being limited to one per member. ⁵⁶

The difference in the types of "deposits" offered by

 $^{^{53}\}mathrm{The}$ implicit assumption is that the ratio of minimum to average balance remains constant over the period. The data for the chartered banks covering the same period seem to indicate that this assumption is justified.

⁵⁴La Federation Des Caisses Populaires Desjardins, Brief Submitted by La Federation de Quebec des Unions Regionales des Casses Populaires Desjardins to the Royal Commission on Banking and Finance (Levis: La Federation Des Caisses Populaires Desjardins), p. 39.

⁵⁵Royal Commission, Report, p.155. 56 Ibid., p. 159.

the credit unions has led to difficulties in estimating their money production. The only nationwide data avaiable for credit unions does not distinguish between checkable and non-checkable deposits. Onsequently, each region was examined individually to isolate checkable deposits.

Most credit unions and all Caisses Populaires belong to one or more of 18 voluntary regional leagues.⁵⁸ Correspondence and examination of publications has disclosed that two of these associations have records which provide information on the checkable deposits of its members. Luckily, these two leagues accounted for 92% of all "deposits at credit unions" in 1966.⁵⁹ Increased coverage would require an examination of each individual credit union to see if its "deposits" are checkable.

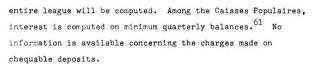
The decision as to the interest paid on checkable deposits is made by the individual credit union. 60 Consequently, some credit unions produce pure money while others produce money-debt. Interest payments are available only for an entire league. Thus, it will be assumed that each unit sells money-debt and an average rate on the checkable deposits for the

 $^{^{57}\}mathrm{Canada}$, Department of Agriculture, Credit Unions in Canada (Ottawa: Department of Agriculture, 1946 and later years).

⁵⁸Royal Commission, Report, p. 165.

⁵⁹The 1966 Money-Debt entry of Table 6 as a percent of "deposits at credit unions" in the source cited in 57.

⁶⁰Brief of La Federation, p. 110.



Each of the leagues used in this study has a credit union "central." The "central" is a combination investment agency and "bank of last resort." The local societies are encouraged to deposit their "excess" funds in the "central" and to borrow from it when necessary. 62 The deposits of the locals in the "centrals" are not only an interest bearing asset but are also used for check clearing and other interlocal transactions. It may be argued that, given the credit unions' strong preference for "liquidity," if they did not have the "centrals" many of these deposits would be in the chartered banks. The question becomes one of deciding if all the "reserves" of the local, deposits at "centrals" plus checkable deposits in other institutions plus cash, or the consolidated position of the league, cash held by the central plus cash and checkable deposits of the locals. should be subtracted from total money output in order to obtain net money production. Unfortunately, a choice is available only for recent years because the consolidated cash positions are not available for 1950. The decision

⁶¹Ibid.

⁶²Royal Commission, Report, p. 165.



TABLE 6

CREDIT UNIONS (QUEBEC)

									<i>)</i> /											
Net Money (millions)	o	å	Š	%	ď	•	5.	2°	7	å	5.	7	0	6	60°	284.8	20.	70.	3,	485.1
Net Output (millions)	•		•	•	6.9	14.3	18.7	56.9	32.7	25.6	20.4	19.7	56.3	77.6	93.4	107.9	•	142.2	•	200.1
Money Portion of Money- Debt (millions)	•	5.8	. •	_•	%	29.6	4°	٦	6	6,	۲	°	4 °	0.86	111.4	127.8	38°	173.1	205.4	240.9
Rate Paid ^{b,c} on Money- Debt (Percent)	2	٦	0	6	∞	~1	∞.	9.	2	2°	∞	1,82	. 7		τω,	1,91	6	6	0	2.13
Money-Debt ^{b,c} (millions)	å	4°	ထိ	5.	l,	6	å	27.	53。	73.	86.	98°	18°	49.	78°	04°	46.	01,	59	525.9
Reservesa,b,c (millions)		•	•	۰	ô	5.	9	4.	6,	ů	-4	°	ŵ	$^{\circ}$	ŵ	6	ô,	ô	36.1	°
Year	93	76	76	76	76	94	76	76	76	94	46	95	95	95	95	1954	95	95	1957	1958

959	45.2	587.7	2.17	2/4.3	229.9	542.5
0961	56.0	628.7	2.19	337.6	281.6	575.7
1961	6.99	706.8	2.12	378.9	312.0	639.9
1962	70.3	735.6	2.21	388.2	317.9	665.3
1963	80.3	806.3	2.23	442.3	362.0	726.0
1967	87.8	887.6	2.30	418.3	330.5	799.8
1965	95.7	0.666	2.34	533.4	437.7	903.3
1966	108.9	1120.3	2.27	651.1	542.2	1011.4

1939-1950, includes deposits of local Caisses in "centrals." 1962-1966, includes only Gaisses Fopularies Desjardins. The fiscal year of all Caisses is assumed to end on June 30.

Sources: 0

the Roval Canada, Department of Agriculture, Credit Unions in Canada (Ottawa: Department of Agriculture, 1945, and later years.)

La Federation Des Caisses Populaires Desjardins, Brief Submitted by La Federation de Quebec des Unions Regionales des Caisses Populaires Desjardins to the R. Commission on Banking and Finance (Levis: La Federation Des Caisses Populaires Desjardins, 1962), pp. 138-174.

Laires Desjardins, 1962), pp. 138-174.

La Federation Des Caisses Populaires Desjardins, Memoire (Levis: La Federation Des Caisses Populaires Desjardins, 1967), pp. 37-56.

(Levis: La Federation Des La Federation Des Caisses Populaires Desjardins, Research Department, Personal Correspondence

Giles Mercure, Credit Unions and Caisses Populaires, Working paper prepared for the Royal Commission on Banking and Finance (Ottawa: Royal Commission on Banking and Finance, 1962), Appendix II. Table V Courses, Quebec Guebec Quebec Sureau of Statistical Annual (Quebec City: Quebec Bureau of Statistics, 1940 and later years).

III. The Money Supply Series

The information provided in Tables 2 through 6 may be used to construct a number of different money series. The "net output" and the "net money" entries of each producer may be combined into parallel series differing only by the debt component of money-debt. The sumnation of the net output of each producer would then correspond to what may be called a "traditional" concept of money. In other words, money-debt is included in the supply of money at its nominal value. The use of the net money entries allows the construction of a money series based on the analysis presented earlier, i.e. the debt component has been estimated and eliminated. These two series may then be used to test the validity of implications derived from the hypothesis presented in Section I.

Unfortunately, equivalent data is not available from every producer for each time period. Consequently, a number of pairs of series were constructed differing in coverage and time span. Each pair is presented and discussed below.

The basic quarterly series, $\mathbf{Q}_{\mathbf{u}}$ and $\mathbf{Q}_{\mathbf{a}}$, runs from the first quarter 1939 to the fourth quarter 1966, and includes the production of the government, chartered banks, and the Quebec Savings Banks. Unfortunately, the comparison rates and the rates paid on money-debt, used to estimate the debt component of money-debt, could be computed only on a yearly basis. Consequently, $\mathbf{Q}_{\mathbf{a}}$, the series from which the

debt portion has been eliminated, is not a truly independent quarterly series. Its time trend within each year should be identical with that of $\mathsf{Q}_{\mathtt{U}}$, the unadjusted series. The major discontinuity in $\mathsf{Q}_{\mathtt{a}}$ would appear between the fourth and the first quarter, when the new money-debt adjustment factor is applied. In order to minimize this discontinuity and to facilitate graphical comparisons, both $\mathsf{Q}_{\mathtt{U}}$ and $\mathsf{Q}_{\mathtt{a}}$ were seasonally adjusted by means of repeated applications of a ratio to moving average method. The seasonally adjusted series are entitled $\mathsf{Q}_{\mathtt{U}}^{\mathtt{S}}$ and $\mathsf{Q}_{\mathtt{a}}^{\mathtt{S}}$.

Figure 1 presents Q_u^S and Q_a^S in graphical form along with reference cycle turning points. ⁶³ As expected, the levels and the time profiles of the two series are almost identical. The fourth to first quarter discontinuities in Q_a^S cause the sign of the rate of growth of this series to differ from that of Q_u^S in seven of the twenty six opportunities. However, only two of this, from the fourth quarters of 1954 and 1957, are of significant magnitude. In both instances the rate of growth of Q_u^S is positive while that of Q_a^S is negative and this change in sign preceeds a trough in the reference cycle by about one year. However, Figure 2 dispels any hope that Q_a^S may be a better cyclical predictor than Q_u^S . The two instances mentioned above prove

⁶³Keith Hay, "Money and Cycles in Post Confederation Canada," Journal of Political Economy, 75 (June, 1967), 263-273.

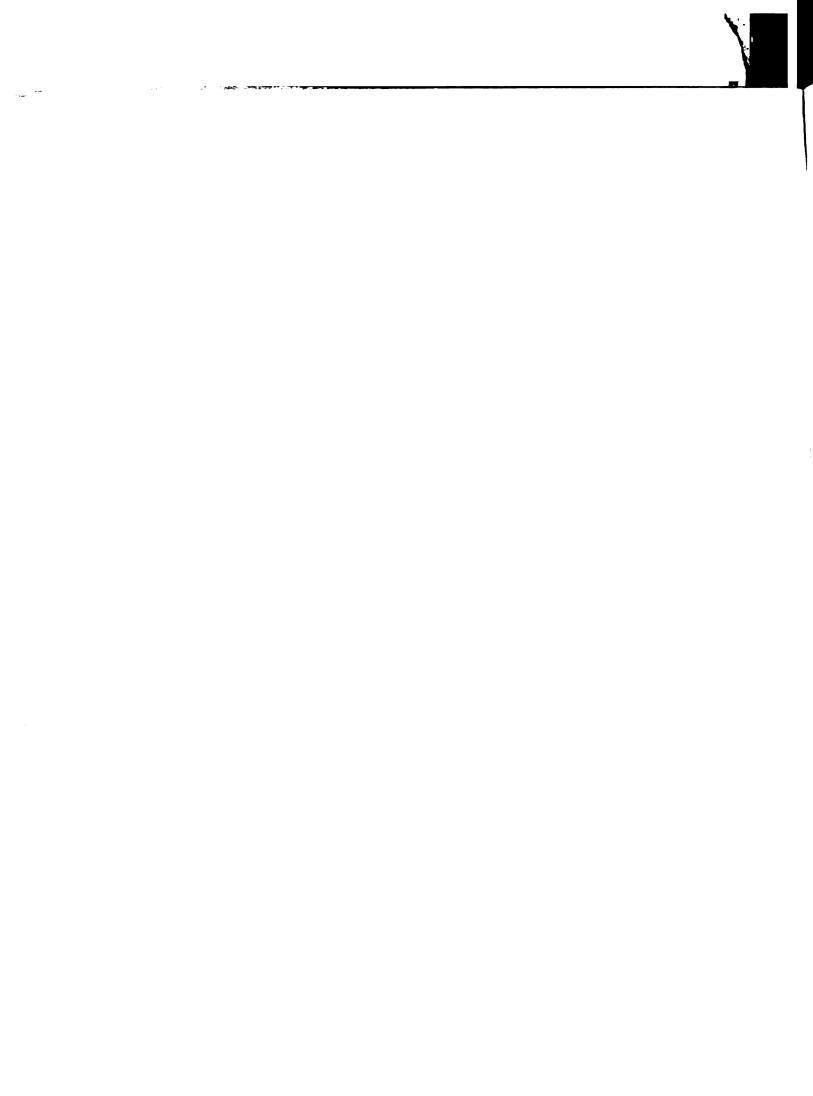
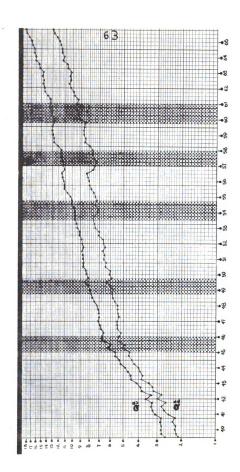
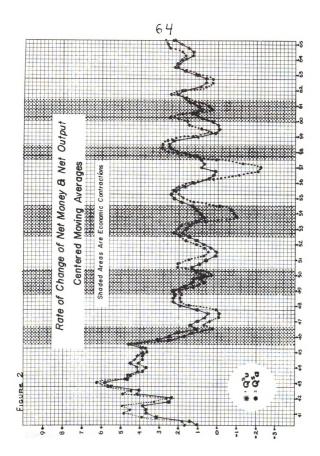


Figure 1

Net Money and Net Output Shaded Areas Are Contractions







to be simply extentions of an already declining rate of growth with the troughs in Q_a^S coinciding with those of Q_a^S .

The similarity of the two series is more strikingly demonstrated in Figure 2 where centered five quarter moving averages of the rates of growth of Q_a^S and Q_a^S are plotted. The cyclical profile, with the exception of the downturns in 1948, 1954, and 1958, and the turning points of the two series are almost identical. Thus, the discovery of differences in the cyclical behavior of the two series, if they exist, must await more sophisticated analytical tools.

Another quarterly series, running from the first quarter 1951 to the fourth quarter 1966, was computed in order to include the quarterly data of the Trust and Loan Companies. The estimated net output and money production of these institutions, presented in Table 5, is small and probably would cause little change to the previous series if it were simply added when it became available. 64 In the-possibly vain--hope of providing data as free as possible from exogenous influences, separate series, $Q_{\bf u}^{\star}$ and $Q_{\bf d}^{\star}$ and their seasonally adjusted counterparts $Q_{\bf u}^{\star}$ and $Q_{\bf d}^{\star}$ s, were constructed which cover the period when quarterly Trust and Loan information is available. No separate analysis of these series was attempted because the small increase in coverage should

 $^{64\}text{Phe}$ net output and net money of the Trust and Loan Companies is probably underestimated to a greater degree than that of any other producer. These companies are not as insignificant and the data in Table 5 seems to indicate. See above, pp. 47-54.





The use of annual average net output and net money production will enable series to be constructed which will incorporate data from all producers in every time period. The yearly series, $\rm M_{u}$ and $\rm M_{a}$, run from 1939 to 1966 and, because of the inclusion of the credit unions, constitutes a major improvement in coverage. Also, the corresponding entries of the two series are independent in the sense that the money-debt adjusting factor differs in each period. 65 Thus, the differences between the two series should be capable of detection with relatively simply statistical tools.

⁶⁵This is reflected in the fact that the simple correlation between the rates of change of $\rm M_u$ and $\rm M_a$ is .335 while that of $\rm Q_u$ and $\rm Q_a$ is .856.

67

TABLE 7 QUARTERLY NET OUTPUT (Qu) (millions)

(militations)				
Quarter	I	II	III	IV
Year				
1939	2533	2533 2810	2656	2839
1940	2822		2876	2868
1941	3108	3238	3303	3313
1942	3617	3363	3783	3918
1943	4117	4476	4480	4765
1944	4861	5236	5304	5721
1945	5642	6225	6008	6780
1946	6730	6622	6830	7036
1947	7105	7007	6998	7231
1948	7230	7486	7660	7929
1949	7912	8148	8456	8189
1950	8375	8384	8637	8786
1951	8713	8694	8738	8777
1952	8800	8853	9098	9227
1953	9426	9551	9616	9783
1954	9752	9816	10083	10213
1955	10342	10732	11029	11285
1956	11191	11405	11430	11297
1957	11364	11380	11524	11824
1958	11660	12152	12751	12949
1959	12937	13052	12909	12963
1960	12834	13081	13141	13676
1961	13451	13449	13885	14601
1962	14509	14808	14524	15075
1963	14735	15301	15412	16285
1964	16135	16422	16370	17005
1965	17040	17567	17874	18625
1966	18279	18629	18975	19620

Sources: Tables 1 to 6.

TABLE 8 QUARTERLY NET MONEY (Qa) (millions)

			 	
Quarter	I	II	III	IV
Year				
1939	1957	1985	2085	2249
1940	2257	2266	2316	2313
1941	2511	2732	2764	2730
1942	3072	2805	3172	3342
1943	3422	3824	3743	4043
1944	4010	4396	4353	4786
1945	4579	5191	4852	5649
1946	5428	5253	5399	5619
1947	5556	5437	5391	5613
1948	5415	5673	5799	6057
1949	5862	6067	6341	6070
1950	6117	6140	6394	6550
1951	6636	6628	6649	6682
1952	6797	6841	7051	7158
1953	7402	7501	7518	7763
1954	7155	7140	7338	7482
1955	7360	7668	7864	8189
1956	8052	8221	8173	8049
1957	7474	7461	7510	7876
1958	7735	8094	8487	8747
1959	8722	8787	8623	8877
1960	9202	9408	9383	9966
1961	9467	9428	9771	10544
1962	10260	10507	10157	10806
1963	10259	10754	10736	11694
1964	11311	11570	11389	12073
1965	12012	12488	12621	13380
1966	13164	13470	1368 6	14404

Sources:
Tables 1 to 6.







TABLE 9 QUARTERLY NET OUTPUT, SEASONALLY ADJUSTED (Q_u^s) (millions)

Quarter	I	II	III	IV
Year 1939 1940 1941 1942	2826 3112 3622	2815 3243 3369	2675 2897 3327 3811	2808 2837 3277 3876
1943	4123	4484	4513	4714
1944	4868	5245	5343	5660
1945	5650	6236	6053	6707
1946	6740	6634	6881	6961
1947	7116	7019	7050	7154
1948	7249	7499	7717	7844
1949	7924	8162	8519	8101
1950	8388	8399	8702	8692
1951	8726	8709	8803	8683
1952	8814	8869	9166	912 8
1953	9441	9568	9688	9679
1954	9767	9833	10158	10104
1955	10358	10751	11112	11165
1956	11208	11425	11516	11176
1957	11382	11400	11610	11698
1958	11678	12174	12846	12811
1959	12957	13075	13006	12825
1960	12854	13104	13239	13530
1961	13472	13473	13989	14445
1962	14532	14835	14633	14914
1963 1964 1965 1966	14758 16160 17067 18308	15328 16451 17599 18663	15527 16493 18008	16111 16824 18427

Sources: Tables 1 to 6.

70 TABLE 10 QUARTERLY NET MONEY, SEASONALLY ASJUSTED (\mathbb{Q}_a^s) (millions)

Quarter	I	II	III	IV	
Year 1939 1940 1941 1942	2270 2526 3090	2267 2733 2806	2119 2354 2809 3224	2200 2263 2670 3269	
1943	3442	3825	3804	3955	
1944	4034	4398	4424	4682	
1945	4607	5193	4931	5526	
1946	5461	5255	5487	5497	
1947	5589	5439	5479	5491	
1948	5448	5675	5894	5926	
1949	5897	6069	64445	5938	
1950	6154	6142	6499	6408	
1951	6676	6631	6758	6537	
1952	6838	6844	7167	7003	
1953	7447	7504	7641	7597	
1954	7198	7143	7458	7320	
1955	7405	7671	7993	8011	
1956	8101	8224	8307	7875	
1957	7519	7464	7633	7705	
1958	7782	8097	8626	8557	
1959	8775	8791	8765	8685	
1960	9258	9412	9537	9750	
1961	9524	9432	9931	10316	
1962	10322	10511	10324	10572	
1963 1964 1965 1966	10321 11380 12085 13244	10759 11575 12493 13476	10912 11576 12828	11441 11812 13090	-

Sources: Tables 1 to 6.



TABLE 11

QUARTERLY NET OUTPUT AND NET MONEY, INCLUDING TRUST

AND LOAN COMPANIES (Q. and Q.)

	•	AND LOAN COMPANIES	$(Q_{f u}^{f \cdot}$ and $Q_{f a}^{f \cdot})$	
Net Outpu (millions	it s)			
Quarter	I	II	III	IV
Year 1951 1952 1953 1954	8910 8993 9632 9958	8892 9052 9762 10029	8938 9301 9830 10325	8959 9412 9985 10454
1955 1956 1957 1958	10606 11476 11643 11950	11006 11683 11661 12465	11317 11700 11815 13072	11556 11555 12092 13277
1959 1960 1961 1962	13284 13162 13830 14925	13391 13404 13823 15227	13253 13478 14280 14956	13257 14013 14995 15487
1963 1964 1965 1966	15157 16649 17619 18839	15750 16947 18186 19239	15916 16880 18482 19597	16783 17523 19193 20231
Net Money (millions				
Quarter	I	II	III	IV
Year 1951 1952 1953 1954	6693 6859 7473 7212	6689 6910 7575 7195	6715 7123 7594 7411	6731 7209 7827 7549
1955 1956 1957 1958	7421 8122 7528 7801	7728 8292 7517 8167	7934 8236 7568 8552	8244 8094 7914 8819
1959 1960 1961 1962	8815 9316 9590 10369	8881 9517 9545 10612	8716 9494 9891 10279	8935 10074 10657 10905

Sources:

Tables 1 to 6.

(Qis and Qis)

AND LOAN COMPANIES, SEASONALLY ADJUSTED

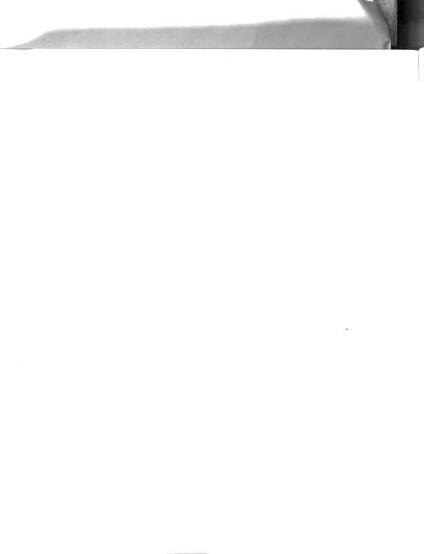
		vu-	as,	
Net Outp (million				
Quarter	I	II	III	IV
Year 1951 1952 1953 1954 1955	6913 7531 7268	6921 7587 7207	6827 7242 7721 7535 8066	6565 7032 7634 7363 8041
1956 1957 1958	7479 8185 7587 7862	7741 8306 7529 8180	8373 7694 8695	7895 7719 8602
1959 1960 1961 1962	8884 9389 9665 10450	8896 9533 9561 10629	8861 9652 10056 10451	8715 9826 10395 10637
1963 1964 1965 1966	10446 11543 12252 13397	10885 11725 12658 13652	11067 11688 12985	11537 11870 13155
Net Money				
Quarter	I	II	III	IV
Year 1951 1952 1953 1954	9844 9686 10014	9067 9778 10046	8985 9350 9881 10379	8848 9296 9862 10325
1955 1956 1957 1958	10666 11541 11709 12017	11024 11703 11681 12486	11376 11761 11877 13141	11413 11412 11943 13113
1959 1960 1961 1962	13359 13236 13908 15009	13414 13427 13846 15253	13323 13549 14355 15035	13093 13840 14810 15296
1963 1964 1965 1966	15243 16743 17719 18946	15777 16976 18217 19272	16000 16969 18579	16575 17307 18956

Sources: Tables 1 to 6.

TABLE 13 YEARLY NET OUTPUT AND NET MONEY (M_u AND M_a)

Year	Net Output (M _u) (millions)	Net Money (M _a) (millions)
1939	4373	2717
1940	5263	2916
1941	6563	3313
1942	8337	3745
1943	9043	4551
1944	9826	5412
1945	9840	6320
1946	9821	5487
1947	10361	7336
1948	12003	7860
1949	12905	8488
1950	14161	8883
1951	16588	9125
1952	18654	9419
1953	19294	10062
1954	19032	10477
1955	20737	11441
1956	23166	11975
1957	24011	12226
1958	25011	13176
1959	26482	13838
1960	27433	14087
1961	28250	14875
1962	30653	15814
1963	32869	16628
1964	35397	17800
1965	38919	19273
1966	43306	20487

Sources:
Tables 1 to 6.



CHAPTER III

SOME EMPIRICAL ISSUES

I. Introduction

The central hypothesis of this study is that only a portion of the value of checkable deposits that earn explicit interest should be considered as money. The implications of this analysis were derived only insofar as it was necessary to construct specific money series. The novelty of this approach, and the time constraint placed on the author, has not allowed inferences to be made which would enable a direct test of this hypothesis. However, it was felt that some of the statistical properties of the data gathered should be presented.

The demand for money was chosen as a topic which could display the attributes of the constructed money series. Consequently, several classical money demand specifications are fitted to money series derived in Chapter II. However, in this chapter, precise theoretical analysis is kept to a minimum. Results which, on an intuitive level, support the hypothesis are noted but will not be examined in detail. Other findings which bear on more general

topics in monetary analysis will also be discussed. Thus, this section is intended to be simply a presentation of characteristics of the constructed series which might be worthy of future study and not a rigorous test of the preceding analysis.

II. The Demand for Money in Canada

A. General Comments

The demand for money may be viewed as a partial equilibrium model or as one of the many interdependent markets of the economic system. In the single equation model, it is assumed that the actual money stock is equal to the demanded stock and then the money series is regressed against in number of variables which are thought to represent magnitudes which influence the demand for money. The regression coefficients are then interpreted as representing the parameters of the demand for money function. The same empirical specification of independent and dependent variables may, according to a different model, describe a reduced form of a sector of the economic system. The estimated parameters are then subject to an entirely different interpretation. This possibility of error in specifying the underlying model should be kept in mind when

lIt may be argued that, on a macro level, the train of causation runs from money to the "independent" variables. See A. A. Walters, "The Demand for Money-The Dynamic Properties of the Multiplier," Journal of Political Economy, 75 (June, 1967), 293.



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interpreting the results which will be presented.

The various series of Chapter II were constructed so as to facilitate testing of the treatment of money-debt. Corresponding series are identical except that the debt component is eliminated in one but included in the other. Thus, the various specifications may be run using both series and the results compared to see if they shed any light upon the validity of the hypothesis underlying their construction.

Assuming that the analysis of Chapter II is correct. that interest bearing and checkable deposits are not entirely money, it is not at all clear what differences should be expected between the regressions of the independent variables on the Net Output and the Net Money series. The Net Output series supposedly contains a non-money. a pure debt. component. But debt is probably influenced by the same factors, income, prices, and the interest rate, that affect the demand for money. Thus, unless further information can be obtained concerning the effect of the independent variables on the demand for debt. very little can be said about the differences between the Net Output and the Net Money regressions. All money demand specifications were run for the Net Output and the Net Money series and the results will be presented side by side. However, the differences in the results will not be discussed unless an intuitive explanation can be given.

The usual specification for the demand for money has income or wealth, in real or nominal form, as the scale variable and the interest rate representing the alternative costs of holding money. Various simple formulations involving these variables will be run using several of the series derived in Chapter II.

Net National Product, in nominal and deflated terms, was chosen as the appropriate counterpart to "income." All of the income series available from the Dominion Bureau of Statistics are highly correlated and give almost identical results. Net National Product was selected because its definition seemed to correspond most closely to the theoretical concept of income. Current income is available in both yearly and, beginning in 1947, quarterly form. In order to facilitate comparisons, most specifications will be presented using quarterly, yearly, and permanent income data.

B. The Interest Rate

The alternative costs of holding money can best be described with an index of all interest rates. In the absence of such an index, individual rates are included in the specification in the hope that their characteristics conform, more or less closely, to that of the entire spectrum of rates.²

²David Laidler, "Rate of Interest and the Demand for Money," <u>Journal of Political Economy</u>, LXIV (December, 1966), 547.

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On the basis of a priori knowledge, one is unable to state which of a number of different rates would perform best in the various specifications. Consequently, a number of long and short rates on both government and private bonds were included in the various models in this study.

None of the interest rates chosen gave consistently significant results in the quarterly formulation of the demand for money. The only rate which seems at all related to the money series is the end of quarter rate on three month Treasury Bills. However, the coefficients yielded by the current value of this rate, presented in equations Q_1 and Q_2 , are either insignificant or of the "wrong" sign.

It seems plausible that a quarter may be too short a time span for money balances to be adjusted for changes in the interest rate. Consequently, a first difference and percentage change specification, used to eliminate multicollinearity, of the parameters in the current and the previous time period was run, and the results are presented in equations \mathbb{Q}_3 and \mathbb{Q}_{4^+} . As in the previous results, the current value of the interest rate yields insignificant results. However, the values of the interest rate parameters lagged one period to show a significantly negative coefficient. Thus, the results would not be inconsistent with a hypothesis which stated that, due to either a lack of information or the difficulty and costs of altering a portfolio, the demand for money adjusts to interest changes only with a lag of several



In contrast to the interest rate, changes in income do seem to have an immediate impact on the demand for money. In three of the four multi-period specifications, the sign of the current income parameter is positive and significant. Equations (Q^4) and (Q_4) yield the somewhat inexplicable result that the effect of lagged income is negative. This could be rationalized with a hypothesis which stated that, initially, the demand for money over reacts to change in income. Consequently, a change in the opposite direction is required in the following period.

Both the Treasury Bill rate and the rate on long term government bonds yield acceptable and significant results in the yearly and permanent income models. Comparison of the elasticities of the long and short rates, presented in Table 15, seem to indicate that the numerical values of the long rate are significantly larger than those of the short rate. Similar results have led other investigators to conclude that the "demand for money in Canada is more sensitive to changes in the long rate than in the short rate." Strictly speaking, this conclusion is a proper interpretation of the estimated elasticities. However, it is not correct to go one step further and infer that the

 $^{^3 \}text{G.}$ S. Laumas and P. Formuzis, "The Demand for Money," <code>Canadian Journal of Economics</code>, I (August, 1968), 694.



TABLE 14

DEMAND FOR MONEY: LINEAR SPECIFICATION a

```
Quarterly Model
1478.18 D<sub>2</sub> - 691.17 D<sub>3</sub>
            (166.57)^{\sim} (104.72)
             0005 ،
                          ، 0005
            R^2 = .6307
                             D.W. = 1.89 rho = .9
(Q1^{\circ}) * Q_a = 1371.01 + .7678 Y + 6.825 r_s - 1762.81 D_1
            (69.10) (.0928) (57.050) (199.61)
.0005 .0005 .905 .0005
            1262.35 D<sub>2</sub> - 776.45 D<sub>3</sub>
                      (95.81)
            (152.37)
                         .0005
             。0005
            R^2 = .5983
                               D. W. = 2.18 rho = .9
(Q2) *Q_u/P_z 1594.08 + .6908 Y/P + 55.502 r_s - 1531.77 D_1
            (76.59) (.1186) (56.306) (257.05)
                                   .328
                       0005 ،
            0005 ء
                                                .0005
            1084.40 D<sub>2</sub> - 597.68 D<sub>3</sub>
            (189.85) (102.72)
            。0005
                          .0005
            R^2 = .4261
                              D.W. = 1.78 rho = .9
(Q2^{\circ}) *Q_a/P = 1332.66 + .6349 Y/P - 11.055 r_s - 1542.09D_1
                                    (51.520) (235.20)
             (70.08) (.1084)
              。0005
                         .0005
                                        .831
                                                 .0005
            1096.84 D_2 - 746.15 D_3
            (173.72) (93.98)
                          0005ء
            。0005
            R^2 = 5005
                               D.W. = 2.23 rho = .9
(Q) \Delta Q_{u}^{t} = .2579 \Delta Y^{t} + .0683 \Delta Y^{t-1} + 49.24 \Delta r_{s}^{t} - 119.93 \Delta r_{s}^{t-1}
            (.1124) (.1082) (43.92) (43.94)
```

。529

.025

.266

.008



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TABLE 14--continued.

$$\begin{array}{c} - 528.8 \; \mathrm{D_1} - 395.7 \; \mathrm{D_2} - 315.5 \; \mathrm{D_3} + 465.0 \; \mathrm{D_4} \\ (236.5) \quad (392.9) \quad (228.0) \quad (152.9) \\ .010 \quad .294 \quad .171 \quad .003 \\ \mathrm{R}^2 = .3299 \quad \mathrm{D.W.} = 2.48 \\ \\ (Q3^{\bullet})^{\Delta} \; \mathrm{Q_a^t} = .3057 \; \mathrm{AY^t} + .1165 \; \mathrm{AY^{t-1}} - 1.089 \; \mathrm{Ar_s^t} - 115.51 \; \mathrm{Ar_s^{t-1}} \\ (.1267) \quad (.1219) \quad (49.520) \quad (49.54) \\ .018 \quad .343 \quad .983 \quad .023 \\ \\ - 835.7 \; \mathrm{D_1} - 491.3 \; \mathrm{D_2} - 409.3 \; \mathrm{D_3} + 507.7 \; \mathrm{D_4} \\ (266.7) \quad (262.6) \quad (257.1) \quad (172.5) \\ .003 \quad .066 \quad .116 \quad .0004 \\ \mathrm{R}^2 = .4602 \qquad \mathrm{D.W.} = 2.54 \\ \\ (Q4) \; \mathrm{MQ_u^t} = 0.605 + .0468 \; \mathrm{MY^t} - .0637 \; \mathrm{MY^{t-1}} + .0117 \; \mathrm{Mr_s^t} \\ (.0081) \quad (.0319) \quad (.0309) \quad (.0088) \\ .0005 \quad .147 \quad .043 \quad .191 \\ \\ - .0232 \; \mathrm{Mr_s^{t-1}} - .0307 \; \mathrm{D_1} - .0378 \; \mathrm{D_2} - .0494 \; \mathrm{D_3} \\ (.0089) \quad (.0306) \quad (.0120) \quad (.0123) \\ .011 \quad .316 \quad .011 \quad .001 \\ \mathrm{R}^2 = .4085 \qquad \mathrm{D.W.} = 2.41 \\ \\ (Q4^{\bullet}) \; \mathrm{MQ_a^t} = .0706 + .1313 \; \mathrm{MY^t} - .0628 \; \mathrm{MY^{t-1}} + .0099 \; \mathrm{Mr_s^t} \\ (.0130) \quad (.0514) \quad (.0497) \quad (.0143) \\ .0005 \quad .013 \quad .2211 \quad .488 \\ \\ - .0310 \; \mathrm{Mr_s^{t-1}} - .0790 \; \mathrm{D_1} - 10737 \; \mathrm{D_2} - .0832 \; \mathrm{D_3} \\ (.0144) \quad (.0200) \quad (.0194) \quad (.0197) \\ .034 \quad .0005 \quad .0005 \quad .0005 \\ .0005 \quad .0005 \quad .062 \\ \\ \mathrm{R}^2 = .4776 \qquad \mathrm{D.W.} = 2.33 \\ \\ \\ \underline{\mathbf{Yearly Model}} \\ \\ (\mathbf{Y1}) \; \mathrm{M_a} = 2771.04 + .5817 \; \mathrm{Y} - .654.69 \; \mathrm{r_1} \\ (.699.05) \quad (.0339) \quad (.0334.69) \\ .001 \quad .0005 \quad .062 \\ \\ \mathrm{R}^2 = .981 \qquad \mathrm{D.W.} = .406 \\ \\ (\mathbf{Y1}) \; \mathrm{M_a} = 2702.78 + .3357 \; \mathrm{Y} - .485.15 \; \mathrm{r_1} \\ (.514.78) \quad (.0249) \quad (.245.92) \\ .0005 \quad .0005 \quad .0005 \\ .0005 \quad .0005 \\ .0005 \quad .0005 \\ .0005 \quad .0005 \\ .0005 \quad .0004 \\ \end{aligned}$$

TABLE 14--continued

D.W. = 2.047

TABLE 14 -- continued.

$$(P2) * M_{u} = \frac{4127.4}{(1152.9)} + \frac{.4996}{(.0425)} Y_{p} - \frac{.486.30}{(182.44)} Y_{p} - \frac{.486.30}{(1152.9)} Y_{p} - \frac{.486.30}{(1182.44)} Y_{p} - \frac{$$

SYMBOLS

Quarterly Model

 $\mathbf{Q}_{\mathbf{u}}$ - Non-seasonally adjusted quarterly Net Output.

Qa - Nonseasonally adjusted quarterly Net Money.

P - Quarterly implicit price deflator.

Y - Quarterly Net National Product, seasonally adjusted.

rs - End of quarter paid on three month Treasury Bills.

D; - Seasonal dummies.



TABLE 14--continued.

 $\mbox{\tt\#}$ - Equation fitted using first order autoregressive scheme rho- Value of first order autocorrelation coefficient.

Yearly and Permanent Income Models.

 M_u - Annual average Net Output.

 M_a - Annual average Net Money.

P - Implicit price deflator.

Y - Net National Product.

 $\boldsymbol{Y}_{\boldsymbol{p}}$ - Permanent income, in nominal terms.

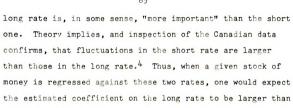
 y_{D} - Permanent real income.

 ${\tt r_{\rm S}}$ - ${\tt Annual}$ average rate paid on three month Treasury Bills.

rl - Annual average rate paid on long term Dominion Bonds.

p - Permanent price level.

* Equation fitted using first order autoregressive scheme. rho- Value of first order autocorrelation coeffecient.



that of the short rate.

Another author uses the higher R², obtained in his results, of the short rate to justify its choice as correct. The use of this technique on the evidence presented in this study has, at least, doubtful validity. The failure of a first order autogressive scheme to yield acceptable Durban-Watson values in many of the equations may indicate the presence of higher order autocorrelation or other serious specification errors. It would, of course, be nice to point to one rate as truly representing the alternative costs of holding money. But, until better criteria are developed, the choice of a "correct" rate, if it exists, must be postponed.

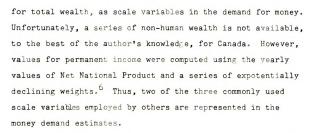
C. Income and Prices

Other empirical studies have used current income, non-human wealth, and permanent income, assumed to be a proxy

⁴R. A. Musgrave, The Theory of Public Finance, (New York: McGraw Hill Book Company, 1959), p. 596.

David Laidler, The Rate of Interest, p. 547.





The analysis of Chapter II was constructed under the assumption that money, just as all other capital goods, was demanded for the services which it rendered. The amount of money in a wealth portfolio is usually assumed to be directly related to the size of the portfolio. If wealth is zero, the demand for money will also be zero. Thus, combined with one of the usual linearizing assumptions needed for empirical testing, this analysis leads to the often investigated hypothesis that the demand for money has unit elasticity with respect to wealth. 7

These weights were kindly provided by G. L. Laumas and P. Formuzis. It will be assumed that the same adjustment process is appropriate for real income and the price level. Thus, permanent prices and permanent real income are calculated using the same weights as permanent income.

⁷Most studies assume, as is done here, that the correct specification is linear in the untransformed variables or in logs. However, Zaremka has demonstrated that these two specifications are simply limiting cases of the general form. See Paul Zaremka, "Functional Form of the Demand for Money," Journal of the American Statistical Association, 63 (June, L968), 502-511.

Alternative analysis, which seems to imply a different hypothesis, states that the demand for money is directly
related to transactions, represented by current income. Since
the purpose of money is to facilitate transactions, the demand
for money may be expected to be positively related to the
number, or value, of transactions. If transactions were
zero, the demand for money, because there is then no use
for this type of good, would also be zero. Thus, this analysis also implies a unit elasticity with respect to this
scale variable.

These two hypothesis, despite their use of different scale variables, are not in conflict. An increase of items in a wealth portfolio can be obtained, in a money economy, only by undertaking transactions. Thus, it is quite useless to argue whether the increase in wealth or transactions is the cause of an increase in the demand for money.

Equations (Y5) through (Y8) and (P5) to (P8)in Table 15, seem to indicate an estimated elasticity of close to unity for the demand for money with respect to current yearly and permanent income. However, the quarterly elasticities, presented in (Q5) and (Q6) are much lower than the corresponding yearly and permanent income estimates.

The quarterly, yearly, and permanent income elasticities of the demand for money display a characteristic found in the demand for many other goods: namely, the value of the elasticity increases as the time period represented by the



data points is lengthened. Thus, it may be more appropriate to view the income variables in light of an expectation process rather than the simple wealth or transactions hypotheses presented above. A very simple version of this hypothesis would state that permanent income is a "long run" estimate of "expected" income, or the return on wealth, in that it allows the incorporation of, properly weighted, realized incomes of many past periods. Yearly and quarterly income are shorter run estimates because they incorporate progressively fewer periods.

If an expectation process of the above type is assumed, then one may expect that the income elasticity of the demand for money would approach unity as "expected" income is approximated. In other words, quarterly, yearly, and permanent income, being progressively better estimates of "expected" income, would yield elasticities closer and closer to one.

As was previously stated, the quarterly estimates of the income elasticities are substantially below those of the yearly and permanent income models. However, the estimates of the current yearly and permanent elasticities are all quite close to unity. Thus, one is unable to distinguish between the effect of yearly and permanent income. In other words, if the long run elasticity is one, this evidence seems to indicate that the entire adjustment is completed

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TABLE 15

DEMAND FOR MONEY: LOG SPECIFICATION a

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Quarterly Model
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TABLE 15--continued.

$$\begin{array}{c} + .0216 \, \log(r_s) - .0275 \, D_1 - .0199 \, D_2 - .0141 \, D_3 \\ (.0147) & .0001 & .0005 & .0005 \\ .147 & .0001 & .0005 & .0005 \\ \end{array} \\ \begin{array}{c} R^2 = .5766 & D.W. = 1.536 \, \text{rho} = .9 \\ (Q7^*) * \log(Q_a) = .3232 + .2617 \, \log(Y) + .8453 \, \log(P) \\ (.0197) & .0005 & .0005 & .003 \\ \end{array} \\ \begin{array}{c} + .0127 \, \log(r_s) - .0492 \, D_1 - .0367 \, D_2 - .0292 \, D_3 \\ (.0183) & .0005 & .0005 & .0005 \\ \end{array} \\ \begin{array}{c} R^2 = .5631 & D.W. = 1.942 \, \text{rho} = .9 \\ \end{array} \\ \begin{array}{c} R^2 = .5631 & D.W. = 1.942 \, \text{rho} = .9 \\ \end{array} \\ \begin{array}{c} \frac{1463}{1200} & \frac{1463}{1200} & \frac{1463}{1200} & \frac{1463}{1200} \\ \end{array} \\ \begin{array}{c} R^2 = .966 & D.W. = .467 \\ \end{array} \\ \begin{array}{c} R^2 = .996 & D.W. = .447 \\ \end{array} \\ \begin{array}{c} R^2 = .997 & D.W. = .4445 \\ \end{array} \\ \begin{array}{c} R^2 = .997 & D.W. = .4445 \\ \end{array} \\ \begin{array}{c} R^2 = .997 & D.W. = .4445 \\ \end{array} \\ \begin{array}{c} R^2 = .9974 & D.W. - .749 \\ \end{array} \\ \begin{array}{c} R^2 = .974 & D.W. - .749 \\ \end{array} \\ \begin{array}{c} R^2 = .974 & D.W. - .749 \\ \end{array} \\ \begin{array}{c} R^2 = .996 & D.W. = 2.008 \\ \end{array} \\ \begin{array}{c} R^2 = .996 & D.W. = 2.008 \\ \end{array} \\ \begin{array}{c} R^2 = .996 & D.W. = 2.008 \\ \end{array} \\ \begin{array}{c} R^2 = .996 & D.W. = 2.008 \\ \end{array} \\ \begin{array}{c} R^2 = .974 & D.W. - .2147 \, \log(Y) - .2147 \, \log(r_s) \\ 0.007 & 0.005 & 0.005 \\ 0.007 & 0.005 & 0.005 \\ \end{array} \\ \begin{array}{c} R^2 = .9873 & D.W. = .518 \\ \end{array} \\ \begin{array}{c} D.W. = .518 \\ \end{array} \\ \begin{array}{c} 0.043 \, \log(Y) - .4043 \, \log(Y) - .4043 \, \log(Y) - .2504 \, \log(Y) - .2504 \, \log(Y) - .2504 \, \log(Y) - .2504 \, \log(Y) - .2508 \\ \end{array} \\ \begin{array}{c} 0.005 \, R^2 = .873 & D.W. = .518 \\ \end{array}$$

TABLE 15--continued.

$$\begin{array}{c} (\Upsilon 7^{\bullet}) \; \log(M_{\rm a}/P) = \; .1089 \; + \; .9448 \; \log(\Upsilon/P) \; - \; .4698 \; \log(r_1) \\ \; (.5467) \; (.1434) \; (.1577) \\ \; .844 \; .0005 \; & .0007 \\ \; R^2 = \; .7346 \; & \text{D.W.} = 1.207 \\ \hline \\ (\Upsilon 8) \; \log(M_{\rm u}/P) = \; - \; .8835 \; + \; 1.1467 \; \log(\Upsilon/P) \; - \; .1157 \; \log(r_{\rm g}) \\ \; (.5801) \; (.1351) \; & (.0403) \\ \; .141 \; .0005 \; & .008 \\ \; R^2 = .869 \; & \text{D.W.} = .599 \\ \hline \\ (\Upsilon 9^{\bullet}) \; \log(M_{\rm a}/P) = \; -.9015 \; + \; 1.1220 \; \log(\Upsilon/P) \; - \; .1838 \; \log(r_{\rm g}) \\ \; (.5759) \; (.1342) \; & (.0399) \\ \; .131 \; .0005 \; & .0005 \\ \; R^2 = .809 \; & \text{D.W.} = 1.786 \\ \hline \\ (\Upsilon 9) \; \log(M_{\rm u}) = \; .4844 \; + \; .8399 \; \log(\Upsilon) \; + .6035 \; \log(P) \\ \; (.7223) \; (.1652) \; & .058 \\ \\ \; \; - \; .1571 \; \log(r_{\rm g}) \\ \; (.0389) \; & .001 \\ \; R^2 = .9776 \; & \text{D.W.} = .799 \\ \hline \\ (\Upsilon 9^{\bullet}) \; \log(M_{\rm a}) = .2021 \; + \; .8748 \; \log(\Upsilon) \; + \; .4830 \; \log(P) \\ \; (.7548) \; (.1727) \; & .3157 \\ \; .791 \; & .0005 \; & .140 \\ \\ \; \; \; - \; .2171 \; \log(r_{\rm g}) \\ \; (.0407) \; & .0005 \\ \; R^2 = .9689 \; & \text{D.W.} = 2.139 \\ \hline \begin{array}{c} \text{Permanent Income Model} \\ \hline \\ (P5) \; \log(M_{\rm a}) = \; - \; .5545 \; + \; 1.0855 \; \log(\Upsilon_{\rm p}) \; - \; .1455 \; \log(r_{\rm g}) \\ \; .002 \; & .0005 \; & .0005 \\ \hline \end{array} \; \begin{array}{c} R^2 = .990 \; & \text{D.W.} = 1.36 \\ \hline \\ (P5^{\bullet}) \; \log(M_{\rm a}) = \; - \; .4950 \; - \; 1.0412 \; \log(\Upsilon_{\rm p}) \; - .1953 \; \log(r_{\rm g}) \\ \; .0365) \; .0005 \; & .0005 \\ \hline \\ R^2 = .972 \; & \text{D.W.} = 2.332 \\ \hline \end{array} \; \begin{array}{c} \text{D.W.} = 2.332 \\ \hline \end{array} \; \begin{array}{c} \text{D.W.} = 2.332 \\ \end{array}$$

TABLE 15--continued.

^aSymbols defined in Table 1.





It has been asserted that the approximate equality of the coefficients on the real and nominal scale variables implies that the demand for money is homogeneous one in prices. 9 Similar comparisons for the results of this study, i. e. comparing (Y6) and (Y6') with (Y8) and (Y8') could lead to the same conclusions.

Rather than relying on indirect inference, the price level was explicitly included in the quarterly, yearly, and permanent income models. The results are presented in (Q7), (Y9), and (P9). A disturbing phenomenon is observed when the estimated price elasticities in the three models are compared. The price elasticities are close to one in the quarterly formulation, the yearly elasticities are about .55, and the permanent price elasticities are not significantly different from zero. If these estimates are accurate, they imply that changes in prices have no long run effect on the demand for nominal balances. This is certainly contrary to the accepted notion of the reaction of the demand for money to price level changes.

An explanation which would rationalize these

An alternative hypothesis stating that the difference between the effect of current yearly and permanent income is not accurately measured with this specification is presented below.

⁹Allen H. Meltzer, "The Demand for Money: The Evidence from Time Series," <u>Journal of Political Economy</u>, LXXI (June, 1963), 225.

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elasticities is obtained by assuming that the "true" money demand specification is

(III-1) log (M/P) = a + b log (Y/P) - c log (r). This specification may than be rewritten as (III-2) log (M) = a + b log (Y) + (1-b) log (P) - c log (r). Thus, if (III-1) is the correct specification of the model, the coefficient on log (P) in (III-2) is really an independent estimate of the real income elasticity.

In the quarterly case, the coefficients of log (P) in (Q7) and (Q7) are, taking account of the standard errors, approximately equal to one minus the estimated coefficients on log (Y). These indirect estimates are also not inconsistent with the direct estimates of the real income elasticities presented in (Q5) and (Q5'). Likewise, all of the estimates of the permanent real income elasticities are not far from the predicted value of unity. However, in the yearly current income model, the coefficients on log (P) predict real income elasticities of about .55 while the coefficients on log (Y) in (Y7) and (Y8) are not significantly different from unity.

The two sets of estimates of the elasticity of the demand for money with respect to current yearly income are in conflict. The direct estimates indicate an elasticity of close to unity, which is not significantly different from the permanent income estimates. On the other hand, the indirect estimate of the current real income elasticity, just



presented, is about one half that of the direct estimate.

Consecutive values of yearly current income are highly correlated with each other and with permanent income. Thus, current income may be a proxy for permanent income which results in estimates of permanent, rather than current, income elasticities. In an attempt to obtain estimates free from this serial correlation, the relevant series were converted to percentage change. Then, the following form was run using the transformed data of the quarterly, yearly, and permanent income models,

(III-3) $%M = b \circ /_{o}Y$.

Where % represents percentage change and Y is current or permanent income. Using this specification, b would be a direct estimate of the income elasticity.

The estimated elasticities for the quarterly data are presented in Table 3, equations (Q8) and (Q9). They are lower than, but of approximately the same magnitude as, the estimates obtained from the various log specifications. Also, they are consistent with the estimates obtained from the coefficients on log (P) in Table 15, equations (Q6) and (Q6 $^{\circ}$). Thus, all the estimates seem to imply that, even in a period as short as a quarter, the demand for money begins to adjust to changes in income.

The results, in both real and nominal terms, for current yearly and permanent income are also presented in (Y10), (Y11), (P10), and (P11) in Table 16. The estimated





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TABLE 16

DEMAND FOR MONEY: PERCENTAGE CHANGE ELASTICITY ESTIMATES^a

$$\begin{array}{c} (Q8) \ \% Q_{u} = .0669 \ \% Y - .0001 \ D_{1} + .0100 \ D_{2} + .0022 \ D_{3} \\ (.0328) \ (.0081) \ (.0054) \ (.0046) \ .072 \end{array} \right. \\ \left. \begin{array}{c} (.0329) \ D_{4} \\ (.0061) \ .0005 \end{array} \right. \\ R^{2} = .2841^{b} \qquad D.W. = 2.269 \\ (Q8^{\bullet}) \ \% Q_{a} = .1505 \ \% Y - .0220 \ D_{1} + .0009 \ D_{2} - .0061 \ D_{3} \\ (.0598) \ (.0127) \ (.0071 \ (.0085) \ .396 \end{array} \right. \\ \left. \begin{array}{c} (.0598) \ (.0127) \ (.0071 \ (.0085) \ .396 \end{array} \right. \\ + .0592 \ (.0094) \ .0005 \\ R^{2} = .4242^{b} \qquad D.W. = 2.245 \\ (Q9) \ \% Q_{u}/P) = .0737 \ \% (Y/P) - .0102 \ D_{1} + .0019 \ D_{2} - .0047 \ D_{3} \\ (.00434) \ .093 \qquad .325 \qquad .783 \qquad .440 \end{array} \right. \\ \left. \begin{array}{c} + .0251 \ D_{4} \ (.0081) \ .003 \ R^{2} = .2002^{b} \qquad D.W. = 1.886 \\ (Q9^{\bullet}) \ \% (Q_{a}/P) = .1684 \ \% (Y/P) - .0334 \ D_{1} - .0077 \ D_{2} \ (.0084) \ .181 \end{array} \right. \\ \left. \begin{array}{c} + .0536 \ D_{4} \ (.012) \ .006 \ .021 \ .410 \end{array} \right. \\ \left. \begin{array}{c} + .0536 \ D_{4} \ (.012) \ .0005 \ R^{2} = .3647^{b} \qquad D.W. = 2.084 \end{array} \right. \\ \frac{Y \ early \ Model}{(Y10) \ \% M_{u}} = .5865 \ \% Y \ (.1106) \ .0005 \ R^{2} = -.7197^{b} \qquad D.W. = .6311 \end{array} \right.$$



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TABLE 16 -- continued.

a. Symbols defined in Table 1.

b. When the constant is restricted to zero, \mathbb{R}^2 is defined as unity minus the Sum of Squares Regression divided by the Sum of Squares of the dependent variable about its mean. Thus, it may be negative and does not reflect the significance of the estimated relation.



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yearly elasticities are all significantly lower than the direct log estimates of Table 15, equations (Y5) through (Y8), and different from one. The permanent income elasticities for the Net Output series are also significantly different from the log estimates and from unity. However, the permanent income elasticities of the Net Money series are quite close to the log estimates and are not different from unity.

Conveniently, the elasticities estimated in this way may be arranged in ascending order as one moves from the short to the long run. The quarterly income elasticities are the lowest, the yearly are larger and significantly lower than one, and the permanent income elasticities are close to unity. These results would not contradict a hypothesis which stated that the long run income elasticity of the demand for money is unity and that the estimated values tend toward this limit as one extends the time period allowed for adjustment. The period needed to adjust money holdings to a change in income is certainly longer than a quarter and probably greater than a year.

The estimated permanent income elasticities of Net Output and Net Money present a rather puzzling situation. The Net Output elasticities, in (PlO) and (Pll) are not statistically different from the corresponding Net Money estimates, but they are significantly less than unity. One may expect that the income elasticity of debt is larger than

that of money. This would tend to increase the elasticity of Net Output over that of Net Money. 10 Thus, these results are somewhat inconsistent with the hypothesis concerning the debt component in Net Output. 11

D. Adjustment Processes in the Demand for Money

In order to more carefully examine the adjustment process implied in the various demand functions, a variant of a stock adjustment model was estimated. It is assumed that the long run "desired" stock of money is a function of "expected" income and interest rates.

(III-4)
$$M^d = b_0 + b_1 Y^e - b_2 r^e$$
.

The superscripts "e" and "d" denote "expected" and "desired" magnitudes. The observable stock of money is related to the "desired" by means of an adjustment mechanism.

(III-5)
$$M_{t} = M_{t-1} + s(M_{t}^{d} - M_{t-1}).$$

 M_{t} is the observed stock of money and "s" represents the amount of the divergence from the "desired" made up in one period. When the variables are in log form, "s" is the elasticity of adjustment. Substituting into (III-4) for M^{d} , we obtain,

 $^{^{10}\}mbox{For example, Friedman's well known conclusion that M_2 is a luxury good.$

llThe author has estimated that the elasticity of Trust and Loan Company Debentures, a pure debt item similar to Personal Savings Deposits, with respect to current yearly income is about $1.15\,$. If the permanent income elasticity for the debt component of money-debt is similar to that of



(III-6) $M_t = sb_0 + (1-s)M_{t-1} + sb_1 Y^e - sb_2 r^e$.

Unfortunately, the inclusion of "expected" interest rates and income imply similar adjustment mechanisms for these variables. When these mechanisms are substituted into (III-6), these are not sufficient conditions to determine all parameters. Thus, it is necessary to choose values for "expected" interest rates and income such that they already reflect the adjustment process. 13

Evidence from the United States seems to show that the adjustment of interest rates is completed in one year. Thus, it would be reasonable to include the current value of this variable. Previous analysis has implied that the elasticity of the demand for money with respect to wealth, or long run "expected" income is unity. Reversing the logic, one may say that the unitary elasticity, found in nearly all the specifications, implies that permanent income

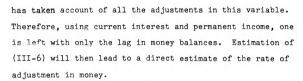
Debentures, the "predicted" elasticity of Net Output might not be too much larger than that of Net Money.

¹²Edgar Feige, "Expectations and Adjustments in the Monetary Sector," American Economic Review, XVII (May, 1967), 462-473.

¹³For example, one study did not consider the adjustment in income and, using the current value of this variable, obtained a quarterly estimate of .32 for "s". If there actually exists an adjustment in income, this estimate is much too high. See R. Teigen, "Demand and Supply Functions for Money in the United States," Econometrica, XXXII (October, 1964), 488-489.

¹⁴Feige. p. 470.





The estimates of (III-6) are presented in Table 17 equations (P12) and (P13). In both log and non-log form, the adjustment coefficient of Net Output is about .3 and that of Net Money .65. These estimates seem to imply that, in each period, twice as much of the divergence is made up in the Net Money as in the Net Output series. However, in neither case, is the entire discrepancy eliminated in one period. For the United States, it was found that the adjustment coefficient of M_2 , which contains time deposits, a debt item, was below that of M_1 . But neither was statistically different from unity. Thus, the Canadian results would not be inconsistent with a hypothesis stating that the money holdings in a wealth portfolio are brought into equilibrium faster than debt items. 16

¹⁵Feige, p. 470.

¹⁶However, these results are also not inconsistent with a hypothesis stating that consumers are slower in adjusting their discrepancies of money holdings than are firms. The Net Output series includes Personal Savings Deposits, which are held mostly by individuals, at their nominal value. The Net Money series give Personal Savings

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TABLE 17

DEMAND FOR MONEY: STOCK ADJUSTMENT SPECIFICATIONa

Permanent Income Model

a. Symbols defined in Table 1.

b. The Durban-Watson Statistic has doubtful validity when a lagged value of the dependent variable is used. See Marc Nerlove, and Kenneth Wallis, "Use of Durban-Watson Statistic in Inappropriate Situations," Econometrica, Vol. 34, No. 1, pp. 235-238.





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The differences between the speed of adjustment of Net Output and Net Money is consistent with the percentage change estimates of the income elasticities. In the quarterly and yearly estimates, the elasticity of the Net Output series is below, although sometimes insignificantly so, that of the Net Money series. The permanent income estimates of the two elasticities are quite close. Thus, the two formulations do not contradict each other in implying that the Net Money series adjusts faster to a change in income than the Net Output Series.

Deposits a smaller weight. See Harold Shapiro, "Distributed Lags, Interest Rate Expectations, and the Impact of Monetary Policy: An Econometric Analysis of a Canadian Experience," American Economic Review, LVII (May, 1967), 474.

CHAPTER IV

SUMMARY

I. Introduction

Chapter I presented the two major obstacles to the construction of a money supply series for Canada: 1. The large proportion of checkable deposits bearing explicit interest. 2. The data published by the Bank of Canada does not reflect the change in the post war Canadian money producing industry. This chapter will attempt to summarize the methods used to overcome these difficulties and the statistical findings of Chapter III.

II. Interest Bearing and Checkable Deposits

A large portion of the output of private money producers consists of interest bearing and checkable deposits. The checkability of these deposits indicates that they are money. However, the presence of explicit interest payments, characteristic of debt items, creates uncertainty as to their exact position in the money stock. Consequently, a general method for the analysis of money-debt was presented.

The marginal rates of return on each item in a wealth portfolio will, in equilibrium, be equal. Money-debt

earns one stream of income from its use as money and another from the explicit interest payments. Thus, the sum of these two rates must, in equilibrium, be equal to the market interest rate.

Capitalizing the two streams of income accruing to money-debt, one has the portion of its value that is due to it serving as money and the portion due to its being an interest bearing debt. The first component is then included in the money stock. Empirically, the proportion of the value of money-debt that is not money can be estimated by the ratio of the explicit rate paid on these deposits to the market interest rate. Subtracting this portion from the value of money-debt, one is left with the money component.

III. Construction of the Money Series

Derivation of the money stock from the data of many different types of producers required the construction of a general methodology for the classification of their outputs. It was concluded that the only rationale for the exclusion of the money held by any firm is that it be used as in input in the production of money. Two major results followed from this analysis.

The estimate of the money production of private money producers was biased downward. Private money producers also manufacture the type of pure debt which requires the use of money as an input. Balances used as "reserves" against

debt production, because they are not an input for money, should not be excluded from the money stock. However, data limitations did not allow the division of money holdings of these firms into "reserves" against money and non-money output. Consequently, the net money production of these money producers was calculated by subtracting their entire money holdings from their gross output of money. The degree of underestimation, because the "reserves" held against both money and non-money production are subtracted from gross output, of the net money production of different institutions will be related to the proportion of money in their output of all goods. The firms which had the lowest proportion of money in their mix of products were the non-chartered banks. Consequently, their contribution to the money stock was greatly underestimated.

The second implication of this analysis is that the deposits of the various governmental units in the money producing industry should certainly be included in the money stock. In the present setting, they are not viewed as "reserves" against government money production and should, therefore, not be excluded.

The empirical counterpart to the market interest rate was taken to be a weighted average of the rates paid on a number of consumer debt items. Canadian money-debt is sold primarily to individuals, with its rate reflecting the risk premium prevalent in this market. Thus, the appropriate

comparison rate is on items with the same degree of risk.

Each money producer was examined in detail and his net money production was estimated. First, the debt portion of his money-debt was estimated and eliminated. Then the remainder of the value of his output of money-debt was added to his output of pure money and "reserves" were subtracted. The result was designated "Net Money." Another entry was calculated by following the same procedure but not eliminating the debt portion of money-debt. This series was titled "Net Output."

By summing across the money producers, two estimates of the money stock were obtained. The first, the sum of the Net Money of each producer, corresponds to the view that interest bearing and checkable deposits consist of a money and a non-money portion and only the former should be included in the money stock. The second, the sum of the Net Output, may represent a more traditional view of the money stock.

Identical output data was not available from each type of producer for every time period. Consequently, a number of series, differing in coverage and time interval, were constructed. The basic quarterly series runs from 1st quarter 1939 to 4th quarter 1966 but excludes a number of important producers. Complete coverage is obtained in a yearly series encompassing the same period.

The comparison rate, used to estimate the debt

portion of money-debt, was calculated only as an annual average. Consequently, the movement of Net Money within each year can be expected to be identical to that of Net Output. Simple graphical comparisons of the two quarterly series confirmed the suspicion that there is little difference between their movements over time.

IV. The Demand for Money in Canada

The demand for money was chosen as a topic which could present the attributes of the constructed series. However, it was clearly pointed out that available hypotheses were not sufficient to test the analysis underlying their construction. Specifically, if the analysis is correct, then the only difference between Net Money and Net Output is the debt component of money-debt, included in the latter. But, without further information concerning the demand for debt, very little may be implied from the money demand estimates concerning the validity of the exclusion of the debt component.

Various specifications of the demand for money were run using quarterly, yearly, and permanent income models.

Results for Net Money and Net Output were presented side by side.

In the quarterly model, current income yielded significant coefficients with the correct sign However, all interest rate variables were either insignificant or perverse in their effect. Only in a first difference model, with the

interest rate lagged one period, were the results consistent with a priori expectations.

Current yearly income, permanent income, and rates on long and short term government bonds yielded significant coefficients with the correct sign. However, the log estimates of the elasticity of the demand for money with respect to both current yearly and permanent income were close to unity. A percentage change specification was used to distinguish between the effects of these two concepts of income. This formulation yielded a permanent income elasticity of close to unity but a much lower current income elasticity.

In most models and specifications, the estimate of the income elasticity of Net Money was larger, although sometimes insignificantly so, than that of Net Output. In order to explicitly investigate these implications, a stock adjustment model was estimated. The results indicated that the speed of adjustment of Net Money is almost twice that of Net Output.

In summary, simple statistical techniques seem to indicate that there are differences, at least on the annual level, between the properties of Net Money and the Net Output series. However, available hypotheses are not sufficient to test if these differences are consistent with the analysis underlying the construction of the two series.



APPENDIX I

MONEY PRODUCTION IN PRE-CONFEDERATION CANADA

I. Introduction

The cultures of the United States and Canada have developed along parallel lines. However, certain historical events have caused the institutions of the two countries to differ. Thus, even though the broad outlines are similar, one cannot generalize about the structure of specific Canadian industries from their American counterparts. In particular, the structure of the Canadian money producing industry is quite different from the American money producing industry. The differences between the current form of the two industries is, of course, the result of influences occuring throughout their histories. But two of the primary characteristics of Canadian money production, the coexistence of a regulated cartel with groups of non-regulated money producers and the production of money-debt, may be traced to events occurring prior to the Confederation.

The purpose of this section is to trace the development of the Canadian money producing industry from its inception to the time of the Confederation. The emphasis will be on the two characteristics mentioned above. The result

will not be a description of the modern Canadian money producing industry. But, hopefully, a feeling will be given for the historical context within which the modern institutions operate. Then, certain qualities of the products and the data of the modern money producers will be more meaningful.

II. Commodity Money

During the 16th, 17th, and 18th Centuries, Canada was sparsely settled frontier with only a few settlements scattered along the eastern seaboard and the Great Lakes. The economy was correspondingly primitive and simple.

In this primitive setting, most economic units were self-sufficient and production for market sale was minimal. The need for a standardized medium of exchange was small because direct barter was capable of satisfying the needs of trade. However, within certain geographic areas, different commodities were at one time or another used to eliminate the inconvenience of direct barter. Beads, blankets, and tobacco were the usual commodities chosen, with the latter even being elevated to the status of dominant money in several communities. 1

In the populated areas, and extending somewhat into the frontier, assorted metal coins were used as money.

American, British, Spanish, and Latin American coins were

¹Canada, The Canada Yearbook, 1938, p. 892.

used in both domestic and international trade.² Until the Confederation, the various provinces designated one or the other of the coins as specie, dominant money, and set the prices of the other coins valid for that province.³

III. Paper Money

The first recorded use of paper money in Canada was in 1685. At this time a French official cut playing cards into quarters, wrote amounts on them, and used them to buy goods and services. This paper money worked well and was convertible on demand into Bills of Exchange drawn on the French government. During the next 100 years, as the French position deteriorated, the repurchase clause was not consistently honored as subsequent issues of French paper money increased the supply many thousandfold. The value of this money decreased and by 1763 its price had dropped to zero and it disappeared from use. 6

Expectations of capital loss, derived from the French experience, reduced the demand for paper money produced by any government or by a firm whose major product was money.

²Ibid.

³Victor Ross, The History of the Canadian Bank of Commerce (Toronto: Oxford University Press, 1920), I, p. 4.

⁴Ibid., p. 5.

⁵B. E. Walker, A History of Banking in Canada (Toronto: 1920), p. 8.

⁶Ross, Bank of Commerce, pp. 3-6.





Consequently, during the 55 year period following the French and Indian Wars several attempts to form banks met with a total lack of interest. There was, however, production of paper money by firms whose primary business was in other areas. This money consisted of the notes of exchange of the most prominent businessmen. The supply of these notes was very small. Consequently, the problems of the French with the repurchase clause were avoided.

During the War of 1812, the British army produced paper money in order to buy goods and services. The repurchase clause of this money was in terms of interest bearing government bonds. The army produced only limited quantities of money and promptly honored any demand for repayment, probably by simply printing bonds. The Canadians became convinced that they would not suffer a capital loss by holding this money and the old fears and distrust of paper money disappeared.

With this example of a "well managed" paper money firmly in mind, two groups of merchants in Montreal and one in Quebec attempted to incorporate into firms which would produce money. At first their incorporations as joint stock companies was refused by the legislature. However, the demand for paper money was great and the profitability of money production promised

⁷Roeliff Morton Breckenridge, The Canadian Banking System, 1817-1890 (Toronto: Printer Unknown, 1894), p. 8.

⁸Ross, <u>Bank of Commerce</u>, p. 8. ⁹<u>Ibid</u>., p. 9.





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to be high. Consequently, these groups went ahead and operated under agreements of partnership. Finally, in 1821, the legislature granted three joint stock charters to enter the business of banking. 10

The charters granted to these banks were probably the single most important influence on the future structure on the Canadian money producing industry. A brief outline of one charter, that of the Bank of Montreal, will serve as to represent the attributes of all. The Bank of Montreal may

1. "hold real estate only to the value of 1,000 pounds.

2. sue and be sued.

- issue promissory notes intended to circulate as money and payable in gold or silver coin current [read dominant money] by law of the province.
 receive deposits and deal in (a) bills of exchange, (b) discount notes of hand and promissory
- 4. receive deposits and deal in (a) oills of exchange, (b) discount notes of hand and promissory notes and to receive the discount at the time of negotiation, (c) deal in gold and silver coin and bullion, and (d) the sale of stock pledged for money lent but not redeemed.
 5. to take and hold mortgages on real property for

5. to take and hold mortgages on real property for debts contracted in the <u>ordinary</u> [emphasis ming] course of the dealing, but on no account to lend on land, mortgages, nor to purchase them on any pretext except here permitted,

 not to demand or to receive more than the lawful interest of six per cent per annum on any of its dealings.

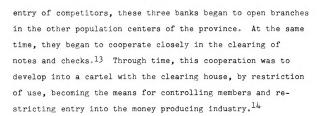
7. have total liabilities not in excess of "treble the amount of capital stock paid in, plus a sum equal to moneys deposited with it for safe keeping." 12

Almost immediately two of the characteristics of modern Canadian banking made their appearance. To counter the

¹⁰Breckenridge, System, pp. 19-21. 11Ibid. pp. 24-25.

¹² Ibid.





The production limit imposed on the banks, essentially at their own volition because the charters were but a copy of their own acts of incorporation might seem illogical. One explanation might be that they believed that their most profitable output was at some amount less that triple their paid in capital. Then, the inclusion of a maximum was simply propaganda. But this would not explain the inflexibility of establishing the unchangeable legal maximum which cannot be quickly altered if circumstances changed. A plausible explanation is obtained by remembering that the producers of money, the merchants, were also the largest demanders of money. They would gain most from having a paper money of reasonable value and be greatly hurt if the supply of money increased to such an extent that its price dropped to zero and could not be used. Thus, because of their gain as users of money outweighed their

^{13&}lt;u>Ibid</u>., pp. 27-28.

¹⁴ Joseph French Johnson, The Canadian Banking System (Washington: U.S. Government Printing Office, 1910), p. 134.

profit as producers of money, the money producers subjected themselves to this output maximum. Another aspect which is to play an important role later is the form of this production limit, which was a precedent followed in later periods. It stated that total "liabilities" of the bank was not to exceed triple the paid-in capital. There was no restriction on the composition of total "liabilities".

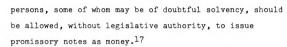
The position of the money producing cartel was enhanced by legislation of the 1830's. At this time the banking lobby was able to obtain legislation which restricted note issue to chartered banks or to institutions which were granted licenses by the legislature. These acts did not mention or restrict deposits or the granting of checking privileges.

During the same period there was the first attempt to legally remove the barriers of entry into the money producing industry. ¹⁶ Several bills were proposed concerning uniform banking legislation which would allow "free banking". These attempts failed with the passage of an act in 1838 which stated that it "is inconsistent with due regard to the protection of commerce and the welfare and security of the people, that any person or number of

¹⁵Breckenridge, System, p. 35.

¹⁶Roeliff Morton Breckenridge, <u>The History of Banking in Canada</u> (Washington, Government Printing Office, 1911), p. 34.





There seem to have been a few note producers outside the cartel operating as banks under agreements of partnership. Their operations were either in direct conflict with the law or they exported their money to the United States. In either case, these banks were of little consequence. By 1841, all but one of them either went out of business or were bought up by members of the cartel. 18

In contrast to these short lived "private banks", several non-cartel money producers began operation which have continued to the present. The first are the "savings banks". They were mutual organizations formed with the stated purpose of producing a low risk debt instrument for consumer's portfolios. 19 The second were the Building Societies, the forerunners of the Trust and Loan Companies. Both of these groups sought to take advantage of certain restrictions placed on the chartered banks. Namely, the 6% maximum interest on loans and the prohibition of lending for mortgages. The legal status of these organizations was established in an act of 1855 which clarified

¹⁷Breckenridge, System, p. 58.

¹⁸Breckenridge, History, pp. 36-37.

 $¹⁹ canada,\ Royal$ Commission on Banking and Finance, Report (Ottawa: Queen's Printer, 1965), p. 147.



their right to borrow via debentures and deposits and to lend for mortgages.²⁰ However, the status of their money production at this time is unclear. Both deposits and debentures paid interest and at least in several instances, deposits were checkable up to a specified maximum.²¹

In 1850 the provinces of Upper and Lower Canada were combined into the Province of Canada. The output restrictions of the chartered banks, triple their paid-in capital, had resulted in the opinion being expressed that the supply of money was much too small to facilitate the transactions of the Province.²² Rather then allowing the existing chartered banks to increase their capital, and thus their output maximum, a "free banking act" was passed. The provisions of this act were: 1) the production of notes less then five shillings was prohibited. The production of notes of more than five shillings was restricted to "banks". 2) the barriers of entry into the money production industry were nominally removed.²³

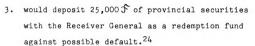
The Free Banking Act of 1850 extended the privilege of note issue to "other persons or corporations" which

- 1. had a minimum of 25,000 \mathcal{F} of capital stock.
- 2. had but one office, no branches.

²⁰ Ibid., p. 173. 21 Ross, Bank of Commerce p. 220.

²²Walker, A History of Banking in Canada, p. 42.

²³Breckenridge, System, p. 106.



This act provided for free banking in name only. Because of the severe restrictions, only five "free" banks were formed and only one lasted beyond the Confederation. ²⁵
In 1866 the Free Banking Act was repealed and Canada reverted back to the old system of chartered banks. ²⁶

The result of this experience with "free banking" was that the position of the chartered bank cartel was so enhanced that it has not been challenged to this day. The failure of the "free banks" was inevitable. Superficially it seemed as though the cartel was willing to accept competition in return for the legal restriction of note issue. But the barriers to entry were never really lowered. The restrictions placed on the "free banks" were tailor made so that success was almost impossible. Thus, in 1866, the chartered banks could point to themselves as the only producers who could profitably produce notes, and they were the only institution which had the legal right to do so.

The government first began to consider the production of money in 1860. At this time, there was a proposal to establish a national bank of issue, or





Treasury Department. It was defeated. However, in 1866, the Province, being in financial trouble, decided that it would use the profits from money production to finance its own operations.²⁷ Thus, the Provincial Note Act of 1866 authorized the entry of the government into the money producing industry.

The exact beginnings of money-debt production is unknown. One source cites the Agricultural Bank of Toronto paying interest on deposits in 1834. This bank is described as a joint stock company and possibly outside the cartel. ²⁸ Apparently, the cartel members were at first hostile toward this practice ²⁹ but, by 1841, the public statements of the chartered banks contained the entry "cash deposits bearing interest" without comment. ³⁰ In any event, the tradition, and competitive necessity, of paying interest on certain deposits was firmly established long before the confederation.

In 1866, on the eve of the Confederation, the structure of the modern Canadian money producing industry was beginning to take shape. All of the modern producers but two, the credit unions and the Provincial Savings

^{27&}lt;u>Ibid</u>., pp. 124-137.

²⁸A. B. Jamison, <u>Chartered Banking in Canada</u> (Toronto: Ryerson Press, 1953), p. 6.

²⁹Ibid.

³⁰Walker, History of Banking in Canada, p. 40.



Offices, were in operation. The underlying causes of future difficulties in the determination of the amount of money produced, the lack of a single regulatory body and the tradition of money-debt production, were also present.

Briefly, the Canadian money producing industry as it stood in 1866 is as follows:

- I. 19 chartered banks.
 - A. Issued notes.
 - B. Accepted deposits.
 - 1. Subject to checking.
 - 2. A portion bore interest.
 - C. No explicit reserve requirement in dominant money.
 - D. Output limit.
 - Total "liabilities" cannot exceed three times paid-in capital.
 - 2. Composition of "liabilities" unimportant.
- II. Government production just beginning.
- III. Savings Banks and Building Societies.
 - A. Could not issue notes.
 - B. Checkability of deposits unknown, but probable.
 - C. Paid interest on deposits.
 - D. No output limit.



APPENDIX II

The Bank of Canada compiled and published, from 1946 to 1957, a series entitled "Active Notice Deposits." Superficially, the rationale and the method for the construction of this series bears a striking resemblance to the approach used in this study. But, on further examination, the concept of money implied by this series is very different from the one employed in Chapter II.

"Active Notice Deposits" was derived from total
"Notice Deposits", Personal Savings plus Other Notice
Deposits, and purported to take into account the low turnover of Notice Deposits. The Bank of Canada felt that,
because the number of checks written on Notice Deposits was
far below that written on Demand Deposits, some correction
should be made so not to overstate the contribution of
Notice Deposits to the money supply. They recognized the
fact that, because of the explicit interest payments,
Notice Deposits were also held as a non-money asset. They
wished to include only the money portion in the money supply.
They reasoned that the money portion of Notice Deposits

lThe information concerning the methods and motives for this series was obtained from a number of interviews with W. E. Scott, the Inspector General of Banks, and his staff and the Research Department of the Banks of Canada during December, 1967.



would have checks written against them, be "active," and that the remainder would remain stationary, "inactive," in the accounts.

The method used by the chartered banks for the computation of interest payments on Notice Deposits allows accurate estimation of "inactive Notice Deposits" to be made. Actual interest payments are computed by applying the announced rate and the actual interest payments, the minimum balance, the amount against which no checks were written in that period of time, can be computed. Subtracting the minimum balance from total Notice Deposits, "Active Notice Deposits" is obtained.²

Reformulating the Bank of Canada's analysis using the terminology of Chapter II: abstracting from costs, "Active Notice Deposits" earn only an explicit rate of return equal to the announced rate $\mathbf{r_d}$. Presumably, in equilibrium, $\mathbf{r_m} = \mathbf{r_d} = \mathbf{r}$, all rates equal the market rate. But, at least in recent history, the announced rate has been below the market rate. Therefore, in order for the minimum balances, the "inactive" portion, to be held in wealth portfolios, an additional stream of income must accrue to them in order to bring their total rate of

²The fact that some Notice Deposits are non-checkable tends to overestimate "Active Notice Deposits." Normal cash withdrawals from a non-checkable account would result in a decrease of minimum balances in the same way as writing a check.





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return to approximately the level of the market rate. The hypothesis will be set forth that this additional rate of return is a money rate, equivalent to $r_m \cdot$ Thus, a part of minimum balances should be included in the money supply even though they were not spent in the unit of time.

The concept of money implied by Bank of Canada's rationale has some very strange characteristics. In essence, the capital good money is defined in an ex post sense. A dollar of Notice Deposits is included in the money supply only if a check has been written against it, if it has been used to facilitate exchange, in a period of time. If this approach would be applied to other capital goods its lack of generality would be obvious. The supply of automobiles would include only those driven in a period of time. A dollar bill would not be money if it remained in a person's wallet or safe.

The problem arises because this definition of a capital good depends on the unit of time chosen. If an object is used for a certain purpose during this period of time, it is a capital good. If it remains idle, it is not a capital good, even if it were used in the previous period and will be used again the following period. Most capital goods are not in continuous use. By their nature they are used only when needed, resulting in periods of idleness. Simply because a good is not used in one period of time does not imply that it is not capable of use, that it is not a





capital good. Periods of activity and idleness vary between capital goods. Short of infinity, no one unit of time can be chosen such that all capital goods are in use. Rather, the definition of a capital good should not be in terms of its use during one period of time.

Economics is often concerned with the change in behavior associated with the possession, or non-possession, of certain capital goods. Defining money in terms of one of its effects in a period of time results in an incomplete view of the consequences. For example, an increase in the quantity of money may increase the amount of money used in transactions. But, part of the increase may be held for later expenditures or as a permanent addition to a wealth portfolio. By only looking at the amount of money that is spent, one only sees that portion of the increase that has been allocated to a particular use during this period of time. Only one form of behavior, spending, is allowed to be affected by a change in the quantity of money.

Despite the fact that "Active Notice Deposits" imply a narrow concept of money, the originators of this approach must be given credit for being the only ones to attempt to adjust for the debt component of money-debt. They intuitively saw that, because these deposits bore an explicit return, they would be held in wealth portfolios both as money and an interest bearing asset. The problem arose because of their attempt to measure the money





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component. Their definition results in measuring the portion of the money component which has been used in a certain way. It does not measure the money component itself. In other words. "Active Notice Deposits" measure the result of behavior, not the magnitude which influences behavior.3

TABLE 18 RATES OF TURNOVER

Year	Demand Deposits	Active Notice Deposits	Notice Deposits (Total)
1943	30.39	7.55	1.20
1944	31.16	7.31	1.16
1945	31.49	7.20	1.19
1947	28.45	6.63	1.17
1948	29.86	7.27	1.16
1949	34.02	7.35	1.13
1950	33.00	8.29	1.27
1951	35.04	8.79	1.37
1952	35.19	8.16	1.32
1953	34.46	9.22	1.5 1
1954	38.11	8.65	1.39
1955	38.53	9.02	1.44
1956	43.01	9.64	1.46

Source:

Bank of Canada Statistical Summary, 1946, 1954. Checques Cashed in Canada, D. B. S. , 1967. Canada, Bank of Canada, Statistical Summary (Ottawa: Bank of Canada, 1946 and 1954).

Canada, Dominion Bureau of Statistics, Cheques Cashed in Canada, 1966 (Ottawa: Queen's Printer, 1967), p. 32.

³There is no reason to believe that two identical capital goods would be used with the same intensity. Thus, the large differences between the turnover rates of Demand Deposits and Notice Deposits does not, by itself, imply that Notice Deposits are not entirely money. Even after adjusting for the inactive portion, the turnover rates of "Active No-tice Deposits," that portion which was used as money, is still much below that of Demand Deposits.





APPENDIX III

AVERAGE OF MARGINAL RATE ?

Most Canadian money producers compute interest payments on money-debt by applying the announced rate to the minimum balance in a period of time. This practice may be though to create problems because the rate on moneydebt used in Chapter II is computed by taking the interest payments and dividing by the average balance in a period of time. Thus, the rate used is an average rate which, at first glance, may not seem to be equal to the marginal rate.

Let us divide money-debt into two portions: (1) the minimum balance in a period of time, and (2) the "active" portion. Abstracting from explicit costs, the first earns interest equal to the announced rate, the second earns no explicit interest.

The "active" portion of money-debt earns no interest and is obviously money. The only stream of income is that obtained from its use as money.

Assume that the announced rate on money-debt is below the market interest rate. Then, the minimum balances earn a rate below its alternatives. The differences between the market rate and the announced rate must be



caused by the balances earning a money rate. As was discussed in Appendix II, money does not have to be spent in order for it to be money. An amount of the minimum balance equal to the discounted present value of the money stream of income is just as much money as are the "active" balances. For the lack of a better term, the portion of minimum balances which are money may be called "idle balances." Or, they may be used to satisfy the "precautionary demand for money."

It is not necessary to divide money-debt into "active" and minimum balances in order to compute the quantity of money. Assume \$1000 of money-debt, an announded rate of 2%, a market rate of 5%, and the minimum balance of \$800. Three-fifths, \$480, of the value of the minimum balance must be money. When the "active" portion is included, the total quantity of money is \$680. The effective rate on money-debt (.02(800)/1000) is 1.6%. From this it would be concluded that (1 - 1.6/5) = .68 or \$680, of money-debt is money. Both methods give the same answer.

This analysis implies that the difference in rates applies to the changing of the form in which money is held. The marginal cost of switching from "idle" to active balances, and thus lowering the minimum balances, is equal to the announced rates.

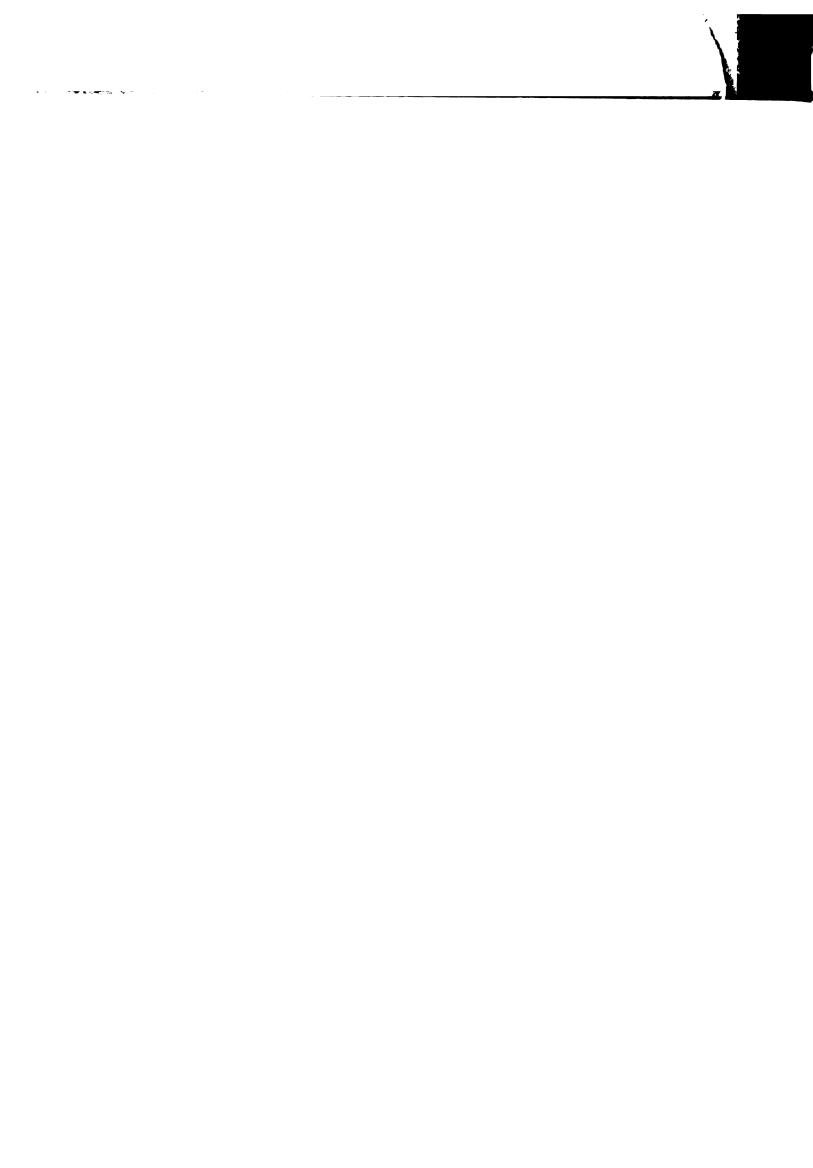


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