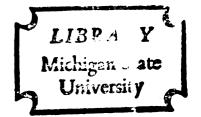
PRESENT VALUES OF EXPECTED FUTURE INCOME STREAMS AND THEIR REVELANCE TO MOBILITY OF FARM WORKERS TO THE NONFARM SECTOR IN THE UNITED STATES, 1917-62

> Thesis for the Degree of Ph. D. MICHIGAN STATE UNIVERSITY Chennareddy Venkareddy 1965

STATE OF



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#### thesis entitled

Present Values of Expected Future Income Streams and Their Revelance to Mobility of Farm Workers to the Nonfarm Sector in the United States, 1917-62

presented by

Chennareddy Venkareddy

has been accepted towards fulfillment of the requirements for

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### ABSTRACT

### PRESENT VALUES OF EXPECTED FUTURE INCOME STREAMS AND THEIR RELEVANCE TO MOBILITY OF FARM WORKERS TO THE NONFARM SECTOR IN THE UNITED STATES, 1917-62

### by Chennareddy Venkareddy

The major objectives in this study were

- 1. to estimate the present values of the expected future income stream for a 25 year old and 45 year old worker in the farm sector and in four nonfarm occupations: manufacturing, construction, laundries and retail trade.
- To formulate a model for estimating the supply function of farm workers.
- 3. To formulate a model for estimating the mobility of farm operators of different ages from the farm sector to the non-farm sector.
- 4. To utilize the estimated relationships for projecting age composition of farm operators to 1970.

5. To estimate the number of farm workers in the future. Among the monetary variables, the ratio of the present value of the expected future income stream of a worker in the nonfarm sector to the same in the farm sector was considered to be the basis upon which farm workers decide their occupational choice. This is a variable which has not been estimated and used in the previous studies.

Since age is one of the main factors related to mobility of farm workers, data were developed on the present values of the expected future income stream for workers, age 25 and 45.

Since unemployment in the nonfarm sector can seriously reduce the expected income stream of a potential offfarm migrant, an adjustment of the annual wage in the nonfarm sector was made for this factor.

Since annual wage data in retail trade and laundries are not available from 1917 to 1938 and from 1917 to 1933 respectively, they were estimated on the basis of the regression line with the annual wage data in the concerned occupation as the dependent variable and the annual wage data in construction as the independent variable.

Expected unemployment rates in individual years up to nine years in the future were estimated so that an average of the estimates is an estimate of the average. On and after the tenth year ahead from the current year, the estimated average in the next nine years was used.

In the case of annual wage estimates a similar procedure was used up to nine years ahead. Beyond the ninth year, and up to  $(n_1-1)^{\text{th}}$  year  $(n_1$  is the remaining life expectancy of a 45 year old worker) an estimated increment  $\Delta_1$  in the annual wage was added to the estimate of the annual wage in the ninth year ahead. From  $n_1^{th}$  year ahead to  $(n_2-1)^{th}$  year ahead, an estimated increment  $\Delta_2$  in the annual wage was added every year to the estimate of the annual wage in the  $(n_1-1)^{th}$  year ahead.

After adjustment of annual wage rates for the unemployment rate, present values of the expected future income stream from each year, 1917 to 1962, were calculated for both the 45 and 25 year old worker in each occupation.

The present values in expected future income stream seems to be consistent with the economic and political events overtime since 1917 to 1962.

The present value of the expected future income stream for a 25 year old worker increased from \$19,381 in 1917 to \$56,423 in 1962 in farming; from \$27,278 in construction; from \$13,007 to \$57,271 in laundries and, finally, from \$17,090 to \$78,303 in retail trade. The present value for a 45 year old worker increased from \$13,479 in 1917 to \$43,709 in 1962 in farming; from \$18,516 to \$88,705 in manufacturing; from \$17,747 to \$112,581 in construction; from \$8,888 to \$44,136 in laundries and, finally, from \$12,173 to \$59,229 in retail trade.

As a method of testing the validity of the estimates of present values of the expected future income stream, linear and logarithmic regression lines were fitted (one in each age group) with the ratio of the number of farm operators to the number or rural survived farm males, as the dependent variable and the ratio of present value in the appropriate nonfarm occupation to the same in farming, as the independent variable. These regression lines were based on the data in four census years (1930-1960). The tests revealed that the mobility of younger farm operators are respondent to the ratio of present value of expected future wages in manufacturing to the same in farming and in the case of older farm operators, laundries, rather than manufacturing is relevant.

On the basis of the fitted regression lines and the projected present values, the number of farm operators was projected in each age group for 1970.

For the United States, the estimate of total number of farm operators for 1970 in this study is 2.607 million by linear regression method and 2.616 million by the "linear in logarithms" method as compared to the 1960 enumeration of 3.701 million.

On the basis of two different regression lines total number of agricultural workers was projected to 1980. They are 4.93 million and 4.87 million.

Most of previous studies projecting the number of farm operators in different age groups were based either directly or indirectly on the hypothesis that the mobility of farm workers to nonfarm occupations is responsive to the ratio of the current nonfarm wage rate to the current wage rate in farming. This assumption is not entirely correct. Farm workers (or anybody else) in changing occupations can be expected to think in terms of lifetime expected returns and their present values, rather than simply in terms of the current years annual wage. In this study, the mobility of farm workers was assumed to be responsive to the ratio of present value of the expected future income stream in nonfarm occupations to the same in farming.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging farm operators is not going to be reversed. According to the projected number of farm operators for 1970, the number of farm operators will decrease by about 1.15 million the period 1960 to 1970.

### PRESENT VALUES OF EXPECTED FUTURE INCOME STREAMS AND THEIR RELEVANCE TO MOBILITY OF FARM WORKERS TO THE NONFARM SECTOR IN THE UNITED STATES, 1917-62

Ву

Chennareddy Venkareddy

### A THESIS

### Submitted to Michigan State University in partial fulfillment of the requirements for the degree of

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То

My Parents, My Teachers,

and My Wife

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### CHAPTER I

### INTRODUCTION

### Introduction

A conspicuous characteristic of American agriculture is the dramatic decline in farm labor input and increase in farm output. The phenomena of declining farm labor input is not new, but it is more pronounced in recent decades. Total farm labor input in the period 1910-1919 averaged 23,343.7 million man hours per year and decreased to 12,888.3 million man hours in the period 1950-1959.

Period	Average of Farm V		Average Farm Labor Input			
	1000's	Percent ( <u>1910-19</u> )	Million hours	Percent ( <u>1910-19</u> )		
1910-1919 1920-1929 1930-1939 1940-1949 1950-1959	13,523.1 13,046.8 12,342.6 10,382.1 8,481.4	100.00 96.48 91.27 76.77 62.72	23,343.7 23,255.4 21,658.0 18,871.0 12,888.3	100.00 99.62 92.78 80.84 55.21		

TABLE 1.--Farm employment, United States 1910-19 to 1950-59.

Source 1 Farm Employment U.S.D.A. Stat. Bul. No. 334. Source 2 Changes in Farm Production and Efficiency, U.S.D.A. Stat. Bul. No. 233.

Total farm labor input in the period 1950-59 was only 55.21% of the 1910-1919 level. Total farm workers, both

hired and family, decreased from 13,523.1 thousands in the period 1910-1919 to 8,481.4 thousands in the period 1950-59. However, the number of farm workers did not decrease in the same proportion as total farm labor. In 1917, labor input was 51.9 per cent of the total input used in agriculture; by 1962, it accounted for only 24.2 per cent.

The supply of and demand for labor input in the farm sector depends on, firstly, the demand for labor in the nonfarm economy, secondly, the technology of farm production and, thirdly, the demand for farm products. As the nonfarm sector became more and more industrialized, an enormous increase in demand for labor in the nonfarm sector increased the wage rate in the nonfarm sector. The increased wage for labor in the nonfarm sector in turn induced further out-movement of labor from the farm sector. The increased outmovement of labor from the farm sector to the nonfarm sector caused scarcity of labor in the farm sector. The scarcity of labor in the farm sector in turn created a necessity for labor saving and capital intensive farm technology. The rapid growth in farm technology caused a further decline in the demand for labor because of the increase in the marginal productivity of capital relative to that of labor. Hence, rapid industrialization in the nonfarm sector and tremendous advances in labor saving farm technology are two reasons for the decline in the use of the labor input in the farm sector. The third reason is the inelasticity of the final demand for farm products. Because

of the feasibility of large scale (but still mainly family operated) farms due to the tremendous advances in labor saving as well as output increasing farm technology, farmers increased their size of operation and produced higher levels of farm output. The tremendous increase in the farm output and the existence of a highly inelastic demand for farm products caused the farm price level to fall. The decrease in prices caused a subsequent further decline in the demand for labor input.

Despite the recent unparallelled decline in farm labor input, farm output continues in excess over what is demanded at "fair prices." The farm surplus problem has continued to be a serious problem for the agricultural policy makers in the American economy. In spite of the various forms of government intervention in the free market for farm products to increase the returns to farm labor, farm labor input continues to earn less than its counterpart in the nonfarm sector after giving allowance for differences between the sectors. The gap in the labor earnings between the sectors indicates the malallocation of labor resource between the sectors.

Under the assumptions of the perfect competition model in the labor market i.e., (1) homogeneity of labor, (2) perfect mobility of labor, (3) large number of buyers and sellers of labor, (4) perfect knowledge of labor market conditions, labor moves out of agriculture in which it earns

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less until the returns for labor are equal in both sectors. In other words, the price system is the mechanism through which signals are transmitted for allocating production re-In the absence of friction and transfer costs sources. (acquisition costs in excess of salvage values), maximum efficiency can be attained.<sup>1</sup> But contrary to this situation of perfect competition and frictionless transfers, much evidence reveals that more labor remains in agriculture than needed, despite low returns for labor. That indicates that flows of labor between the sectors are not producing an equalization of wage rates throughout the system. This may occur for reasons mentioned by Gallaway: (1) the existence of nonprice barriers to mobility of workers, (2) the existence of positive private economic costs associated with the movement of labor from sector to sector, (3) nonhomogeniety of labor units involved, (4) a failure of workers to maximize their utility function; and/or (5) difference in workers' preference functions.<sup>2</sup> In addition, Hathaway explains the continuous disequilibrium in terms of the combined elements such as (1) highly inelastic demand for products, (2) a low income elasticity for products.

<sup>1</sup>Ralph Arthur Loomis, <u>Cccupational Mobility in Rural</u> <u>Michigan</u>, an unpublished Ph. D. thesis. Department of Agricultural Economics, Michigan State University (1964).

<sup>2</sup>Lowell E. Gallaway, "Labor Mobility, Resource Allocation and Structural Unemployment," <u>American Economic</u> <u>Review</u>, Vol. LIII, No. 4 (September, 1963), pp. 694-715.

(3) rapid rate of technological change, (4) competitive structure and (5) a high degree of asset fixity.

Haver<sup>3</sup> believes that factor market imperfections and institutional rigidities tend to misallocate resources, impeding adjustments in agriculture. He also believes that uncertainty causes inefficient production. He further stated that price support and production control programs also have impeded adjustments to achieve optimal resource allocation.

The relative immobility of labor in agriculture with its attendant problems of surplus production and low farm prices and incomes has long been a concern to agricultural economists and rural sociologists. During recent years, a conviction has grown among these researchers that the declining economic position of agriculture is closely associated with an inadequate rate of migration from farming.<sup>4</sup> This judgment is succinctly expressed in Schultz's statement "... the hard core of the United States farm problem is a labor transfer problem."<sup>5</sup> The over-commitment of labor

<sup>3</sup>Cecil B. Haver, "Institutional Rigidities and Other Imperfections in the Factor Markets," <u>Agricultural Adjust-</u> <u>ment Problems in a Growing Economy</u> (E. O. Heady, <u>et al.</u>, eds.) Iowa State College Press, Ames, Iowa, U.S.A. (1958).

<sup>4</sup>H. W. Baumgartner, "Potential Mobility in Agriculture: Some Reasons of the Existence of a Labor-transfer Problem," Journal of Farm Economics, Vol. 47 (February, 1965), p. 74.

<sup>5</sup>Theodore W. Schultz, "The United States Farm Problem in Relation to the Growth and Development of the United States Economy," <u>Policy for Commercial Agriculture: Its Re-</u> lation to Economic Growth and Stability, Washington Joint Economic Committee (1957), p. 4.

resource in agriculture can be avoided by impeding the labor resource flow into agriculture and by inducing labor flows from the farm sector. However transfer of farm labor resource to the nonfarm sector is not an easy and quick process. Several studies reveal that guite a few factors other than monetary incentives may influence the out mobility of farm workers. D. Gale Johnson<sup>6</sup> has suggested that a study of farmer mobility should include a reasonable explanation of the important motivating factors both monetary and nonmonetary. Mobility of farm workers to the nonfarm sector is not only subject to monetary influence but also to various other sociological, psychological and institutional factors. In the literature, among the variables which significantly influence the mobility of the farm workers, the important categories are economic status, age, and attitudes toward farming. As the present study does not pay much attention to nonmonetary factors other than age, time, unemployment and occupations, a brief review of literature relating to the effect of such factors on the mobility of farm workers is presented below.

Age, an important independent variable, was considered to be the most effective in influencing the mobility of

<sup>&</sup>lt;sup>6</sup>D. Gale Johnson, "Mobility as a Field of Economic Research," <u>Southern Economic Journal</u>, Vol. XV (October, 1948), p. 152.

farm workers. Bowles<sup>7</sup> writes that migration rates were consistently lower among younger people. Roy<sup>8</sup> found by a chisquare test that both husbands and wives among the high aspirants, were consistently of the younger age groups. In this context aspiration is a measure of a farmer's desire to seek a better paying job and, hence, modifies the monetary pull-factor for farmers to leave agriculture. Heady<sup>9</sup> reports that the number of subjects indicating that "no amount" would move them out of agriculture rose sharply with the increasing age. Baumgartner<sup>10</sup> concludes that under a variety of personal, economic, social, and psychological conditions, age is more closely associated with migration than any other independent variable. Potential mobility was significantly greater among farmers under 45 than among those aged 45 or over. Among all the other variables, nonfarm work

<sup>7</sup>Gladys K. Bowles, "Migration Patterns of the Rural-Farm Population, Thirteen Economic Regions of the United States, 1940-50," <u>Rural Sociology</u>, Vol. 22 (March, 1957), p. 3, Chart 1.

<sup>8</sup>Roy Prodipto, "Factors Related to Leaving Farming," Journal of Farm Economics, Vol. 43 (August, 1961).

<sup>9</sup>E. O. Heady, W. B. Back, and G. A. Peterson, <u>Inter-</u> <u>dependence Between the Farm Business and the Farm Houshold</u> <u>with Implications on Economic Efficiency</u>, Res. Bul. 398, Iowa Ag. Expt. Sta. (1953), p. 421, N. 27.

<sup>10</sup>H. W. Baumgartner, "Potential Mobility in Agriculture: Some Reasons for the Existence of a Labor-Transfer Problem," Journal of Farm Economics, Vol. 47, No. 1 (Feb., 1965), pp. 74-82.

experiences also appeared to be closely associated with mobility. Nonfarm experience was associated positively with potential mobility among farmers irrespective of age.<sup>11</sup>

Some of the monetary factors are (a) present costs of training to fit themselves to nonfarm work, (b) costs of moving to the nonfarm centers, (c) expected returns in the nonfarm sector as compared to the expected returns in the farm sector. Institutional factors are (a) various government programs relating to farm production, (b) wars.

### Need For This Study

Any policy study for labor resource transfer for farm adjustments needs knowledge of the ease or difficulty with which reductions in number of farm workers can be achieved. This achievement depends partly, if not mainly, upon the response of the farm workers to the relative monetary incentives in the nonfarm sector and the farm sector. If the response of the mobility of farm workers to relative monetary incentives in the farm and nonfarm sector is low, it is very difficult to make the necessary changes in the policies to induce transfer of labor. Hence, knowledge about the supply function of farm workers in agriculture is of immense need for better understanding of the future farm adjustment.

Agricultural workers include operator, family and hired workers. Previous studies indicated that reductions in farm operators are not easily brought about when farm operators

<sup>&</sup>lt;sup>11</sup>Baumgartner, <u>Op. Cit</u>., p. 82.

are largely older persons who are less likely to shift to other employment. Not only information about the response of supply of total number of farm workers to monetary incentives but also information about the responses of different aged farm operators is needed. Projections of the total number of farm workers and farm operators would be an aid in designing programs to facilitate adjustment.

This study is intended to supply data on monetary incentives influencing the behavior of farm operators in two age groups. The data pertain to the two age groups, 25 and 45 year old operators, and to five occupations: farming, laundries, retail trade, construction and manufacturing.

### Previous Studies

Schuh<sup>12</sup> has studied the demand and supply for hired labor. Johnson and Heady<sup>13</sup> have investigated the market for both hired and family labor. Recently, several studies emphasizing cohort analysis for projecting the future number of farm operators were done (Kanel, 1961; Clawson, 1963;

<sup>&</sup>lt;sup>12</sup>G. E. Schuh, "An Econometric Investigation of the Market for Hired Labor in Agriculture," <u>Journal of Farm</u> <u>Economics</u>, 44 (2) (1962), 307-321.

<sup>&</sup>lt;sup>13</sup>S. S. Johnson, and E. O. Heady, <u>Demand for Labor in</u> <u>Agriculture, C.A.E./Report 13T, Center for Agricultural and</u> <u>Economic Adjustment</u>, Iowa State University, Ames, Iowa (1962).

Tolley and Hjort, 1963; Kanel, 1963, Johnston, 1963). Tolley and Hjort (1963) attempted to measure directly the effect of changing farm numbers on the response of different aged farm operators. The regression model assumes that the number of farm operators in a given age group depends on the number of cohort members a decade earlier and on the ratio of the total number of farmers of all ages to total numbers 10 years previously. The regression is the logarithmic transformation of

$$\begin{pmatrix} \underline{f}_{\underline{it}} \\ \overline{f}_{\underline{i-l},\underline{t-l}} \end{pmatrix} = a_{\underline{i}} \begin{bmatrix} \underline{\Sigma_{\underline{i}} f_{\underline{it}}} \\ \underline{\Sigma_{\underline{i}} f_{\underline{i-l},\underline{t-l}}} \end{bmatrix}^{\mathtt{b}_{\underline{i}}}$$

where  $f_{it}$  is the number of farm operators in the i<sup>th</sup> age group for t<sup>th</sup> census year. For each age group there are five observations, ie;t goes from 1 to 5 corresponding to the five censuses of 1920, 1930, 1940, 1950, 1960.

If there were no change in farm operator numbers from census to census, the independent variable would be unity and the parameter  $a_1$  would then measure the cohort pattern of net entry and withdrawal without changes in the total number of farm operators overtime. The  $b_1$  may be interpreted as the elasticity of farm operators of a given age group with respect to total number of farm operators. For all regions the regression coefficients tend to decline with age. Large  $b_1$  values for younger age groups substantiates their greater occupational mobility. For most regions and for the national aggregate, occupational mobility was not found to be significant after age group 45-54. Johnston (1963) has formulated the following supply model for projecting the future number of farm operators by age group.

$$f_{it} = \delta_i Z_t^{\beta_i} S_{it}^{U_{it}}$$
$$\frac{f_{it}}{S_{it}} = \delta_i Z_t^{\beta_i} U_{it}$$

where  $f_{it}$  is the number of farm operators classified according to i<sup>th</sup> age group in t<sup>th</sup> census period.

 $S_{it}$  is the number of survived rural for males who were ten years younger in the preceding census.  $S_{it}$  is considered a supply shifter.

 $Z_t$  is the ration of farm to nonfarm earnings facing potential farm operators in year t and  $U_{it}$  is a random error.

Both farm operator numbers ( $f_{it}$ ) and survived rural farm male estimates ( $S_{it}$ ) are readily available. Since a suitable measure of the farm to nonfarm earnings ratio ( $Z_t$ 's) is not available for the regions, (such a measure is available for the nation). Johnston adopted an iterative procedure to estimate  $\delta_i$ ,  $\beta_i$ ,  $Z_t$ , simultaneously. The iterative procedure begins with the assumption that the ratio of total farm operator numbers in a given decade to the number of survived rural farm males is a crude approximation of the farm-nonfarm earnings ratio. Using these ratios for each decade as approximations of the  $Z_t$ 's, the first step of the initial iteration yields a set of  $\delta_i$  and  $\beta_i$ 's. The  $\beta_i$ 's are then used in the second step of the first iteration to yield new estimates of  $Z_t$ 's. The  $Z_t$ 's are then used to obtain a new set of  $\delta_i$ 's  $\beta_i$ 's in the first step of the second iteration and so on until estimators are approximately identical from the K<sup>th</sup> to the K+l<sup>th</sup> iterations.

### The Objectives of This Study Are

- To estimate the present values of the expected future income stream for a 25 year old and 45 year old worker in the farm sector and in four different occupations in the nonfarm sector.
- To formulate a model for estimating the supply function of farm workers.
- To formulate a model to estimate age-specific relations for farm operators in agriculture.
- 4. To utilize the estimated relationships for projecting age composition of farm operators to 1970.
- 5. To project the number of farm workers in the future.

### Outline of This Study

To fulfill the above objectives the organization of this thesis is as follows.

Chapter II: Methodology. In this chapter the procedure adopted for estimating the expected annual wage and the expected unemployment rate in various occupations in the remaining years of life of a 45 year old and 25 year old worker is discussed. The method for calculating present values is also given. An explanation of the supply models for farm operators and total farm workers is also given.

<u>Chapter III:</u> Sources and Limitations of Data. In this chapter, sources of all the variables, i.e. annual wage per worker in various occupations, unemployment rate in various occupations, interest rate, expected remaining years of life at a specific age, and their limitations are discussed. If data on the variables were not available during the period 1917 to 1962, methods for projecting the series backwards to 1917 are also discussed. In all cases, the method of projecting the series forward to 2007 is also discussed.

<u>Chapter IV</u> deals with a method of estimating expected unemployment rate in the next nine years from each current year from 1917 to 1962. For the tenth year ahead onwards, the estimated average unemployment rate for the next nine years is used.

<u>Chapter V</u> deals with a method of estimating the expected annual wage in the next nine years. A method to estimate an average increment in annual wage from the ninth year to the 26th year ahead from the current year and an average increment from the 26th year to the 44th year ahead from the current year is also given. The expected annual wage in any year ahead up to nine years and the first and second increment are derived as a function of the current year and the past year observations.

<u>Chapter VI</u> deals with the present values of the expected future income stream in various occupations. It also deals with the supply models for farm operators and farm workers and empirical estimates. Projections of farm operators and the total farm workers are also given in this chapter.

<u>Chapter VII</u> deals with the summary and conclusions of the entire work described in the previous six chapters.

### CHAPTER II

### METHODOLOGY

### Introduction

This chapter first specifies the supply model for farm operators and for total agricultural workers. It also specifies the method for estimating the ratio of the present value of the expected future income stream in a nonfarm occupation to the present value of the expected future income stream in farming.

### The Model and An Estimating Procedure

Theoretically, a supply model for any commodity or service is specified with the quantity of the commodity or service under study as a function of price for that commodity or service. To this relationship, one usually adds one or more variables to explain shifts in the supply curve.

The supply model used in this thesis for farm operators specifies the farm operators in a specific age group as the quantity variable. The relevant "price" for farm workers making occupational decisions as to whether or not they should be farmers is assumed as the ratio of the present value of the future income stream in nonfarm occupations to

the same in farming. This price is used as an independent variable in the supply model.

The supply shifter in this study is survived rural farm males. This measure takes rural farm males ten years younger in the previous decennial census and adjusts the numbers for deaths and intercensus enumeration errors by use of age-specific survival ratios. The rationale for this choice of shifter variable is that it approximates the number of potential farmers if there were no net migration.

The foregoing discussion leads to the following supply model for farm operators:

$$f_{it} = \alpha_i z_t s_{it}^{u}$$
(1)

where  $f_{it}$  is the number of farm operators classified according to i<sup>th</sup> age group and enumerated in the Census of Agriculture for t<sup>th</sup> time period.  $S_{it}$  is the number of survived rural farm males who were ten years younger in the preceding census.  $Z_t$  is the ratio of present value in non-farm occupation to the same in farming, expected by the potential farm operators in the census year t.

Both farm operator numbers  $(f_{it}'s)$  and survived rural farm male estimates  $(s_{it}'s)$  are readily available for quantification of the relationship expressed in equation (1).  $Z_t$  can also be treated as the ratio of opportunity price in the nonfarm sector to the price in the farm sector.  $U_{it}$  is a random term.

The supply function for the total number of farm workers is as follows.

$$N_{t} = f(Z_{t}, t)$$
<sup>(2)</sup>

where N<sub>t</sub> is the total number of farm workers and Z<sub>t</sub> is the ratio of the present value of expected future income stream in the nonfarm sector to the same in the farm sector. Though this is a general form, different forms of functions are tried. 't' is the time variable. The present values of the expected future income stream are also fitted as a function of time in different forms.

$$P_{t} = f(t)$$
(3)

Different forms of functions 1, 2, 3 will be discussed with empirical results in Chapter VI. The most important variable to be quantified is the ratio of present values of the expected future income stream in the nonfarm sector to the same in the farm sector. This is a variable not estimated and used in the previous studies. Hence, the method of calculating the present values of the future income stream is discussed in detail in this chapter.

## Sources of Off-farm Employment

In the calculation of the present value of the expected future income stream in the nonfarm sector, a question arises as to what kind of jobs farm workers usually take when they move to the nonfarm sector.

Perkins found that four industries employed over threefourths of all the farm workers who transferred to nonfarm employment. The four industries were construction, manufacturing, wholesale and retail trade, and government. Manufacturing was most important in 1957 and only slightly less important in 1958 than wholesale and retail trade.  $^{\perp}$  A survey in 1957 of State Employment Service managers in Kansas by Schnittker and Owens reports similar types of jobs most commonly available to farmers. Managers listed jobs in order of importance as (1) construction labor, (2) machine shop and mechanical work, (3) factory work, (4) retail trade employment, and (5) wholesale trade employment.<sup>2</sup> Other jobs available to farm workers included: truck driving, service station attendant, custodial work, farm equipment sales, oil field work, feed milling and mixing and heavy equipment operator.

A survey of the literature indicates that the nonfarm occupations which the majority of farm workers have been taking are (1) building trades (helpers and laborers), (2) manufacturing, (3) service industries (laundries), (4) trade (retail). The sub-occupations (1) helpers and laborers in building trades, (2) laundries in service industries,

<sup>&</sup>lt;sup>1</sup>Brian B. Perkins, <u>The Mobility of Labor Between the</u> <u>Farm and Nonfarm Sector</u>, (an unpublished Ph. D. thesis, <u>Department of Agricultural Economics</u>, Michigan State University, 1964).

<sup>&</sup>lt;sup>2</sup>John A. Schnittker and Gerald P. Owens, Farm to City <u>Migration: Perspective and Problems</u>, Ag. Ec. Report No. 84, Kansas Ag. Exp. Sta. (1959), p. 28.

(3) retail trade under 'trade' are chosen in the light of availability of wage rate data for a longer period. Since age is one of the main factors which affects the mobility of farm workers, data on the present values of the expected future income stream in relation to the age of the farm workers are also constructed.

### Age Classification

All workers were classified into two categories. The first category consists of all the workers belonging to the age group 15-40 with a range of 25 years. The second category consists of all workers of age 40 and above. The first category indicates a group of younger farmers and the second category represents a group of older farmers. Among the ages in each group, two typical ages were selected, 25 in the first category and 45 in the second category.

# Expected Remaining Number of Years of Life of a Worker

The expected remaining years of life of a worker of a specific age increased gradually though not dramatically from 1917 to 1962. The remaining expected number of years of life of a 25 year old worker in the United States in the year 1917 was 41. It steadily increased to 46 years in the year 1962. The remaining expected number of years of life of a 45 year old worker in the United States only increased from 25 in the year 1917 to 27 in the year 1962. It is

assumed in this study that workers continue to earn until their death. Briefly speaking, workers retire through death. The source and the limitations of these data and assumptions will be discussed in detail in Chapter III (p. 45 to 73).

#### Rate of Interest

One of the variables included in the calculation of the present value of the expected future income stream is the current rate of interest. A crucial part of the calculation of present value is the decision as to what rate of interest is to be selected among various rates of interest, charged by different agencies for various transactions. A near ideal concept of rate of interest, for our purpose, would be a weighted average of the contract interest rates on currently negotiated mortgage loans. However, in the light of paucity of the desired data over a long period of time, deviation from the ideal concept is justified. The sources and procedure for construction of interest rate series overtime are given in Chapter III.

# Type of Wage Rate

An important aspect of the calculation of the expected income stream is the formulation of expectations of an annual wage in the remaining years of life of a worker. A 25 year old worker in the year 't' can expect up to  $n_2 (n_2)$ ranges from 41 to 46) remaining years of life. A 45 year old

worker can formulate expectations of earnings for up to  $n_1$ ( $n_1$  ranges from 25 to 27) remaining years of life. In this study, it was assumed that both workers of age 25 and 45 in the year 't' have the same expectation of the future income stream for a given occupation up to  $n_1$  years ( $n_1 < n_2$ ). In other words, the assumption in this study is that the differences between the capacities, skills and training of a 25 year old and a 45 year old worker are not significant enough to effect any difference in their expectations of future income stream up to  $n_1$  years. This assumption was also made in the case of expectations of unemployment rate. These assumptions were made in view of the difficulties in getting better data.

In the farm sector, the earnings of farm operators and family members are different from the earnings of hired farm workers. For the purpose of comparison of earnings, workers in the farm sector as well as in the nonfarm sector, should be of the same type. Total earnings per worker in the case of farm operators and other family workers are due not only to their labor effort but also to their supervision and decision-making power, capital investment, risk and uncertainty and, lastly, to the quality of the other cooperating inputs. Though various methods are available for separating the returns for labor, none of them is very satisfactory. Therefore, the hired farm annual wage rate per worker in the farm sector was used in comparison with the

annual wage rate per worker in the nonfarm occupations. The actual method of calculation, source and the limitations of this data are given in Chapter III.

The supply function depends upon relative present values. Therefore differences between ages is of little effect if the difference affects all occupations.

#### Definition of Price of Farm Worker

The price to the farm sector of a farm worker from the farm sector is defined as the present value of the expected future income stream in the farm sector in the remaining years of his life. In calculating the expected future income stream, it was assumed that the farm worker is fully employed throughout the year at the expected annual wage in any year ahead. The opportunity price of a farm worker is defined as the present value of his expected future earnings in the nonfarm sector if he would enter for his remaining years of life. The expected income stream of a farm worker in the nonfarm sector is made up of two components, namely (1) expected apparent income stream of an employed worker in particular occupation (2) unemployment Sjaastad<sup>3</sup> rate in that occupation in the nonfarm sector. writes that

<sup>&</sup>lt;sup>3</sup>Larry Sjaastad, "Occupational Structure and Migration <u>Patterns," Labor Mobility and Population in Agriculture</u>, Iowa State University Press, Ames (1961), p. 12.

High levels of unemployment in the nonfarm sector can seriously reduce the immediate income gain, the potential off-farm migrant can seriously expect. The aggregate unemployment rates are intended as proxies for the unemployment levels prevailing in the occupations which off-farm migrants move into large numbers. The latter 'effective' rates would be more relevant but cannot be constructed for a sufficiently long period.

Therefore, apparent expected wage rates in the nonfarm sector have to be adjusted for unemployment rates in the concerned occupation to obtain the expected earnings. In other words, the apparent expected earnings will have to be multiplied by the probability of not being laid off in that occupation. The probability of not being laid off in that occupation in the nonfarm sector is roughly approximated by the formula  $(1-\frac{u}{100})$  where u is the percentage of unemployment in that nonfarm occupation.

### Construction of Annual Wage From 1917 to 2007

#### Introduction

A preliminary objective of this study is to construct a series of present values of expected future income stream of 25 and 45 year old workers in the farm sector and in selected nonfarm occupations, 1917 to 1962. The nonfarm occupations are manufacturing, construction, laundries and retail trade. This objective can be achieved only when the estimates of an actual annual wage in each occupation are available from 1917 to 1962. Data on expected annual wages from 1963 to 2007 are also required for supplying more

degrees of freedom in fitting the regression equations for estimating the expected average annual wage in the longer period, i.e. up to 45 years in the future. For example, in order to estimate the present value of the expected future income stream for a 25 year old worker in an occupation in the year 1962, we need to have the expected annual wage in the 45 years starting with 1963. For estimating the expected annual wage in the next 45 years, we need to estimate regressions with the average annual wage in the next, say, 45 years as the dependent variable. If we do have data only for 1917 to 1962, the number of observations for use in estimating the average annual wage in the next 45 years is only 1. Hence, it was decided to construct estimates of annual wages from 1963 to 2007 to increase the degrees of freedom for use in fitting regression line for estimating the average for larger number of years in the future.

The annual wage per worker in manufacturing, the building trades (laborers and helpers) and in the farm sector are readily available from 1917 to 1962. But in the case of laundries and retail trade, it is not available from 1917 to 1938 and from 1917 to 1933 respectively. Hence, as a first phase, it was decided that the data on annual wage per worker in laundries, retail trade back to 1917 had to be estimated.

Backward Projection of Annual Wage in Laundries and in Retail Trade

Two graphs drawn (1) with the annual wage of a worker in retail trade on vertical axis and the annual wage in building trades (helper and laborer) on the horizontal axis, and (2) with the annual wage of a worker in retail trade on vertical axis and the annual wage in building trades (helpers and laborers) on the horizontal axis, clearly indicated that both the annual wage in laundries and in retail trade are highly and linearly correlated with the annual wage in building trades (helpers and laborers) overtime. Hence, it was reasonable to fit linear regression equations with the annual wage in retail trade and in laundries as dependent variables and the annual wage in building trades (helpers and laborers) as the independent variable and then project the annual wage in retail trade and in laundries back to 1917.

Due to probable differences in the strength of the trade unions, the impact of the second world war and tremendous growth in technology, the relationships among annual earnings of a worker in retail trade, in laundries, and in building trades are quite different in the post World War II period than before. Hence, it is safer to fit relationships for the data in the period which is closer to the period for which we want to construct data. Since we want to construct data for the years in the period 1917 to 1938 for retail trade and from 1917 to 1933 for building trades

and since the period before the post World War II period is closer to the period mentioned above, the period before the post World War II was used for fitting relationships. A linear regression of the form  $y = a + bx + \epsilon$  was fitted with y as the annual wage in retail trade and x as the annual wage in building trades for the period 1939-51 and secondly, with y as the annual wage in laundries and x as the annual wage in building trades for the period 1934-47.

## Forward Projection of Annual Wage Rates in All the Occupations

The second phase in this study required generating data on the annual wage rate per worker in all the occupations considered from 1963 onwards to the year 2007. For this purpose, the most reasonable technique we could think of was fitting a linear regression line with the annual wage rate per worker as the dependent variable and time as the independent variable for the data in the period 1950-62. The reason for the selection of this method and the time period is that it is very clear from graphs drawn with the annual wage per worker on the Y axis and the time variable on the X axis, that the annual wage rate per worker in all the occupations has steeply increased from 1950 to 1962 and is highly correlated linearly with the time variable. After fitting a linear regression line of the form  $Y = \beta_1 + \beta_1 t + \beta_2 t$  $\varepsilon$  to the annual wage per worker in all the occupations, the annual wage rate per worker in each occupation was projected to 2007.

# Construction of Unemployment Rates in the Nonfarm Occupations from 1917 to 1962

The third phase required construction of data on unemployment rate in each occupation. Published unemployment rates in the concerned occupations are available only for the period 1948 to 1962. Since data on unemployment rate were required for each occupation from the year 1917 to 1962, a method had to be found for estimating the unemployment rate in each occupation from 1917 to 1947. The general unemployment rate, defined as the percentage of unemployed to the civilian labor force in the whole economy is available from 1917 to 1962. But the unemployment rate in the nonfarm sector is not available because it is very difficult to classify labor force by nonfarm and farm sector. However, Stanley Leborgott, in the appendix of his book "Manpower and Economic Growth" has given the series on unemployment rate as defined by the percentage of unemployed to nonfarm employees. This series is available from 1917 to 1960. It was decided to use this series instead of the general unemployment rate as a basis for projecting unemployment rates backwards in each nonfarm occupation.

From the graphs drawn with the unemployment rate in each nonfarm occupation on the Y axis and unemployment rate given by Leborgott on the X axis for the period 1948-1960, it is very clear that the unemployment rate in each nonfarm

occupation is highly linearly correlated with the unemployment as a percentage of nonfarm employees. Therefore, it was decided that a linear regression line should be fitted and backward projections of the unemployment rate to 1917 in each nonfarm occupation should be made.

### Expectation Models

It is not known how farm workers (or anyone else, for that matter) formulate expectations. Furthermore, expectations are probably not single valued but tend to have a distribution. In this case, an estimate of the central tendency and the variance would be desired.

The importance of price expectations as a variable in business planning was well established even by the earlier writings of Marshall,<sup>4</sup> Keynes,<sup>5</sup> and Hicks<sup>6</sup> in the area of dynamic economics.

The present study deals with the role that farmer's expectations of future wages in farming and in the nonfarm occupations plays in shaping their decisions as to move out

<sup>4</sup>Alfred Marshall, <u>Principles of Economics</u> (8th ed., London: Macmillan Co., 1949), p. 311.

<sup>5</sup>J. M. Keynes, <u>The General Theory of Employment</u>, <u>Interest and Money</u> (London: Macmillan Co., 1936).

<sup>6</sup>J. A. Hicks, <u>Value and Capital</u> (2nd ed., Oxford: Clarendon Press, 1946), p. 119. of farming or not. Bishop<sup>7</sup> writes that farm workers will be inclined to transfer to nonagricultural employment if they find the present value of the expected future income stream in the nonagricultural employment exceeds the same in farming more than the costs of transferring to nonagricultural employment. Estimation of the present values of the expected future income stream is based partly on the estimation of expected future income stream. In the context of estimation of expected future income stream, annual wage expectations and unemployment rate expectations are to be discussed in this section.

If more specific information is not available it seems reasonable to assume that the wages or unemployment rate expected to prevail at some future date depends in some way on what wages or unemployment rate have been in the past. Nerlove<sup>8</sup> writes as "Price expectations are, of course, shaped by multitude of influences so that representation of expected price as a function of past price may merely be a convenient way to summarize the effects of these many and diverse influences." Phillip Cagan<sup>9</sup> developed a weighting pattern to

<sup>7</sup>C. E. Bishop, <u>Geographic and Occupational Mobility of</u> <u>Rural Manpower</u>, Preliminary 14/03 (1964), O.E.C.D., Paris.

<sup>8</sup>Marc Nerlove, "Estimates of Elasticities of Supply of Selected Agricultural Commodities," <u>Journal of Farm Economics</u>, Vol. 38 (1956).

<sup>9</sup>Phillip Cagan, <u>The Monetary Dynamics of Hyperinflations</u>, studies in the quantity theory of money, ed. Milton Friedman (Chicago: University of Chicago Press, 1956).

estimate rates of change of prices during hyperinflations from the time series of past rates of change. The model that led to this weighting pattern was used by Friedman in studying consumption functions, to estimate permanent income from the incomes of prior years. The weighting pattern gives most weight to income of immediate past period and successively declining weights to the earlier incomes.

Nerlove<sup>10</sup> derived a set of weights for past years prices on the basis of an hypothesis that each year farmers revise the price they expect to prevail in the coming year in proportion to the error they made in predicting price this period. Let us denote the price expected this year by  $P_{t}^{*}$ , the price expected last year by  $P_{t-1}^{*}$ , the actual price last year by  $P_{t-1}$ . Let the proportion of error by which farmers revise their expectations be a constant ß which lies between 0 and 1. The hypothesis just stated can be expressed mathematically as follows.

$$P_{t}^{*} - P_{t-1}^{*} = \beta [P_{t-1} - P_{t-1}^{*}], 0 < \beta \leq 1$$

It can be shown that the hypothesis that farmers revise the price they expect in proportion to the error they have made in prediction is equivalent to one in which expected price is represented as a weighted moving average of past prices where the weights are function of solely of the coefficient of expectation. The above equation can be written as

 $P_t^* = \beta P_{t-1} + \beta(1-\beta) P_{t-2} + \beta(1-\beta)^2 P_{t-3}^+ \dots$ 

since  $\beta < 1$  the weights attached to prices prevailed in the recent past years are higher than to the prices in the less recent years. The coefficient of expectation is constant from year to year because of unchanged behavior of farmers in predicting the future prices.

Johnson<sup>11</sup> is critical of Nerlove's hypothesis on the behavior of farmers in anticipating prices. Johnson writes that wars, price support activities, inflations, economic collapse, changing foreign demand, strikes and institutional adjustments were all important in the 1909-32 period studied by Nerlove.

The objective of estimating the expected wage series and unemployment rate series in this study is to approximate the wages and unemployment rates which farm workers did in fact expect rather than to formulate a model which they should have used. Nerlove and other investigators provided evidence that the present and the past are relied upon in planning for the future. The hypothesis in this study is similar to Nerlove's hypothesis and is that farm workers with an imperfect knowledge about the future use a set of constant weights for current and past years observations in predicting the future observations. The immediate questions about this hypothesis are (1) how to determine these weights,

<sup>&</sup>lt;sup>11</sup>Glenn L. Johnson, Review of <u>The Dynamics of Supply</u>, by Marc Nerlove, <u>Agricultural Economics Research</u>, Vol. 12 (Jan., 1960), p. 26.

(2) how many past years should be taken for estimating the future observations. Friedman<sup>12</sup> writes

One alternative is to construct a weighted average of a longer series of years, allowing both the weights and the number of years to be determined by the data; the weights by multiple correlation, the number of years by adding years until an additional year produces no significant increase in the correlation.

This form of the distributed lag model provides a very general form of the relationship between the expected wage or unemployment rate and past years actual wages or unemployment rates. If the estimation of the coefficients in the general form of distributed lag model is not a major concern but the concern is with obtaining estimates of expected wage or unemployment rate, a general distributed lag model may provide adequate estimates of expected wage or unemployment rate.

The statistical models considered in this study will be fully discussed in the following section. The basic idea implied in the models considered in this study is that farm workers have a set of constant weights attached to the current and the past year's observations to predict each average of observations in the next n (n=1,2,3. . .) years in the future. Let  $X_n^A$  be the average of actual observed figures in the next n years ahead. The hypothesis in terms of a model is  $X_n^E = \vartheta_0^n + \beta_0^n X_t + \beta_1^n X_{t-1} + \beta_2^n X_{t-2} + ...$ 

<sup>&</sup>lt;sup>12</sup>Milton Friedman, <u>A Theory of Consumption Function</u>, National Bureau of Economic Research, Number 62, Princeton University Press (1957), p. 142.

where  $X_n^E = \frac{1}{n} \sum_{i=1}^n X_{t+i}^E$ 

and  $X_{t+1}^{E}$  is the expected figure in the i<sup>th</sup> year ahead in the future, n in the right hand side of the equation is a superscript but not a Power. Statistically, it is difficult to estimate the coefficients in the model since the left hand side quantities are unobservable. Hence it is further assumed that, on the basis of current and past observations, farm workers conclude on the average that

 $X_n^A = a_0^n + a_0^n X_t + a_1^n X_{t-1} + a_2^n X_{t-2} + \cdots$ 

where

$$x_n^A = \frac{1}{n} \sum_{i=1}^n x_{t+i}^A$$

and  $X_{t+1}^A$  is the actual observation in the i<sup>th</sup> year ahead in the future. On the basis of the above assumption, the left hand side quantities are observable. However, we do not know what these coefficients are. Ideally, we should probably estimate the coefficients using only those observations (current and past) already available to the farmers at the time they formulate each specific expectation. However, we do not have data going back far enough in time to permit doing this for the entire period. Hence, we have to introduce still another assumption that the coefficients are Sufficiently stable overtime (both past and future at any given point in time) to permit using both past and future Observations in estimating them. On the basis of the above mentioned assumptions, an ordinary least squares fit over

the time period 1917-1962 (except in two cases) with the actual future average of observations as the dependent variable was used to estimate the coefficients attached to the current and past observations used in predicting the future average of observations. The weights attached to the current and past year observation for estimating  $X_{t-1}$  (for a given j), an observation in the jth years ahead in the future, are derived on the basis of an hypothesis that the estimates of  $X_{t+1}$  (i=1,2. . . j) up to j years ahead in the future, are consistent with the estimate of the average of all  $X_{t+1}$  (i =1,2...j) in the next j years ahead. The weights attached to the current and past years observations in estimating  $X_{t+1}$  (for a given j) are constant for all t throughout the time period considered. However, the weights are different for each j. Explanation of further particulars of the statistical models will be discussed in the following section.

# Expectations of Unemployment Rate and Annual Wage

The last but one phase of this study is the formulation of the method of estimating unemployment rates and annual wage expectations held by farmers. It was assumed that farmers form their expectations of annual wage as well as unemployment rates in each occupation in the future years on the basis of the observations for the current year and for recent past years. More specifically, it was assumed in this study that their estimates for the future are a linear

function of current and past observations. In other words, the expected annual wage per worker in an occupation for the next year is estimated from the following equation.

 $W_{t+1} = \partial_0 + \beta_0 W_t + \beta_1 W_{t-1} + \beta_2 W_{t-2} \cdot \cdot \cdot \beta_k W_{t-k} + \varepsilon_{t+1}^W$ where  $W_t$  is the annual wage per worker in the current year in an occupation

 $W_{t+1}$  is the annual wage per worker in the next year

 ${\tt W}_{t-k}$  is the annual wage per worker in k years lagged (k=0,1. . .)

 $\varepsilon_{t+1}^{W}$  is the random error Similarly

 $U_{t+1} = \Pi_{o} + \gamma_{o}U_{t-1} \cdot \cdot \cdot + \gamma_{k}U_{t-k} + \varepsilon_{t+1}^{u}$ 

where  $U_{t+1}$  is the unemployment rate in the next year in an occupation

 $\ensuremath{\textbf{U}}_t$  is the unemployment rate in the current year in that specified occupation

 ${}^{U}_{\mbox{t-k}}$  is the unemployment rate in the same specified Occupation k years lagged

 $\varepsilon_{t+1}^{U}$  is the random error

The general models used in estimating both the annual wage and unemployment rate in the future are discussed below.

$$X_{1} = \delta_{0}^{1} + \beta_{0}^{1}X_{t} + \beta_{1}^{1}X_{t-1}, \dots + \beta_{k}^{1}X_{t-k} + \varepsilon^{1}$$

$$X_{2} = \delta_{0}^{1} + \beta_{0}^{2}X_{t} + \beta_{1}^{2}X_{t-1}, \dots + \beta_{k}^{2}X_{t-k} + \varepsilon^{2}$$

$$X_{n} \stackrel{!}{=} \delta_{0}^{n} + \beta_{0}^{n}X_{t} + \beta_{1}^{n}X_{t-1}, \dots + \beta_{k}^{n}X_{t-k} + \varepsilon^{n}$$

where  $X_{t+\ell}$  applies to both  $W_{t+\ell}$  and  $U_{t+\ell}$ 

 $W_{t+\ell}$  is the annual wage in the  $\ell^{th}$  year ahead

 $U_{t+\ell}$  is the unemployment rate in the  $\ell^{\text{th}}$  year ahead  $\ell$  ranges from 0 to k

 $\delta_0^j$  is the constant term in the j<sup>th</sup> regression equation  $\beta_m^j$  is the regression coefficient of  $X_{t-m}$  in the j<sup>th</sup> regression equation (m = 0,1,2...k)

 $X_{j} = \frac{1}{j} \int_{\Sigma}^{j} X_{t+1}$ i=1 j = 1,2...n

 $X_{\mbox{j}}$  is the average of the observations (W or U) in the next j years

From the first equation, the expected figure for the next year is estimated. From the second equation, the average figure in the next two years is estimated. Similarly, from the jth equation (j=1,2...n) the expected average in the next j years is estimated. The number n represents the equation such that from  $(n+1)^{th}$  equation onwards,  $\overline{R}^2$  is very low.

The estimate of the expected figure in any jth year ahead is derived from the estimate of the expected average figure in the next j years as well as the estimates of the expected figures in all the individual years up to  $(j-1)^{th}$ year in the future. In other words,  $\hat{X}_{t+j}$  is derived from the following formula.

$$\hat{X}_{t+j} = j \hat{X}_{j} - \sum_{s=1}^{j-1} \hat{X}_{t+s} \qquad j = 1, 2, ...$$

The above formula can also be expressed as a recurring formula as follows.

 $\hat{x}_{t+j} = j\hat{x}_j - (j-1)\hat{x}_{j-1}$ 

The assumption in the above formula is that the estimate of the average figure in the next j years is the average of the estimates of the figures in individual years up to jth year in the future. Because of the unbiasedness of the estimates this assumption is not unreasonable for the purpose in this study. This procedure for estimating the expected figures for the individual years in the future was adopted because the expected figures for the individual years in the future should be consistent with the expected average figures in the future.

In the case of unemployment rates, n was determined as 9 in all the occupations considered. The number 9 was determined on the basis of  $\overline{R}^2$ . The percentage of variation in the dependent variable explained by the independent variables is lower than 18 beyond the ninth equation. But in the case of annual wage per worker, even beyond ninth regression equation,  $\overline{R}^2$  is greater than 0.80 in all the occupations considered. However, for the sake of uniformity, the procedure adopted in the case of unemployment rate was used in the case of estimating annual wage up to ninth year. For unemployment rates beyond the ninth year i.e. from the tenth year ahead to the  $(n_2-1)$ th year ahead, the estimate of the expected average in the next nine years was used. The same procedure was carried through all the years in the period 1917-61.

For 1962, the estimate of the expected unemployment rate beyond the ninth year to the  $(n_2-1)$ th year ahead is the average unemployment rate for the past fifteen years. This completes the explanation of estimating the expectations of unemployment rate up to  $n_2$ th year ahead for all the years 1917 to 1962.

The procedure adopted in estimating the expected annual wage from the ninth year ahead in all the occupations considered is yet to be explained.

Unlike unemployment rates, there is a trend factor in the annual wage rate series. Hence, a different method (making use of the trend factor in the annual wage rate) was used. Two years (26 and 44), were selected for estimating the future long-run averages. These two numbers were selected on the basis of the expected remaining years of life of a 45 year and a 25 year old worker (i.e.  $n_1$  and  $n_2$ ) being approximately 26 and 44 during the 1917 to 1962 period. The method was designed essentially to estimate the average increments in the annual wage from the ninth to the 26th year and from the 27th to the 44th year ahead. These two increments  $\Delta_1$  and  $\Delta_2$  were used to estimate the expected annual wage per worker from the tenth year to the  $(n_1-1)$ th year ahead and from the  $n_1$ th year to the  $(n_2-1)$ th year ahead. The procedure adopted

to estimate these two increments for each year in the period 1917-1962 is as follows.

First, a regression of the following form was fitted to the data for the period 1917 to 2007.

$$W_{26} = \vartheta_0^{26} + \beta_0^{26} W_t + \beta_1^{26} W_{t-1}, \dots + \beta_k^{26} W_{t-k} + \epsilon^{26}$$

where  $W_{26}$  is the average annual wage in the next 26 years. The estimating regression is

$$\hat{W}_{26} = \hat{a}_{0}^{26} + \hat{b}_{0}^{26} W_{t} + \hat{b}_{1}^{26} W_{t-1}, \dots + \hat{b}_{k}^{26} W_{t-k}$$

The number 26 in the coefficients is only a superscript, not a power. We already have an estimate of average annual wage in the next nine years.

$$\hat{W}_{9} = \hat{\vartheta}_{0}^{9} + \hat{\beta}_{0}^{9}W_{t} + \hat{\beta}_{1}^{9}W_{t-1}, \dots + \beta_{k}^{9}W_{t-k}$$

From these two equations we get an estimate of the average of the expected annual wage during the period from the tenth to the 26th (including 26th) year in the future. Let us denote this by  $\hat{W}_{26-9}$ .

$$\hat{W}_{26-9} = \frac{1}{17} \begin{bmatrix} 26 & \hat{W}_{26} - 9 & \hat{W}_{9} \end{bmatrix}$$

$$\frac{26-9}{26-9} = \hat{\theta}_{0} + \hat{\theta}_{0} W_{t} + \hat{\theta}_{1} W_{t-1}, \dots + \hat{\theta}_{k} W_{t-k}$$

 $\overline{26-9}$  in the coefficient is a superscript to denote the regression equation fitted to estimate an average annual wage from the tenth to the 26th year ahead. In other words, the estimate of the expected average annual wage from the tenth to the 26th year ahead is expressed as a function of the current and the past annual wages. Since we assumed a trend factor in the annual wage per worker, the difference between the estimate of the expected average annual wage from the 10th to the 26th year ahead and the estimate of the expected annual wage in the ninth year ahead is 8 1/2 times the average increment in the annual wage from the tenth year to the 26th year ahead. The reason for this is that the estimate of the average of the expected values for the years between the ninth to the 26th year ahead, lies in the middle of the period of 17 years. Therefore, the estimate of the average increment per year is  $\hat{\Delta}_1$ .

$$\hat{\Delta}_{1} = \frac{2}{17} [\hat{W}_{26-9} - \hat{W}_{t+9}]$$
$$= \hat{\delta}_{0\Delta 1} + \hat{\beta}_{0\Delta 1} \hat{W}_{t} + \hat{\beta}_{1\Delta 1} \hat{W}_{t-1} \cdot \cdot \cdot + \hat{\beta}_{k\Delta 1} \hat{W}_{t-k}$$

where  $\hat{\delta}_{0\Delta 1}$  is constant and  $\hat{\beta}_{m\Delta 1}$  is the regression coefficient of the independent variable  $W_{t-m}$  (m=0,1,2...k).  $\Delta_1$  is a function of the current year as well as the past year annual wage.  $\hat{\Delta}_1$  is added, in each year, to  $\hat{W}_{t+9}$  to estimate the expected annual wage per worker from the ninth year ahead to generate a series of estimates of the expected annual wage per worker to the  $(n_1-1)$ th year ahead. There remains the task of estimating the expected annual wage stream beyond the  $(n_1-1)$ th year up to the  $(n_2-1)$ th year ahead.

In the first place, an estimate of the average expected annual wage for 44 years ahead is derived from the following equation which was fitted to the data 1917 to 2007.

$$\hat{W}_{44} = \hat{\vartheta}_{0}^{44} + \hat{\beta}_{0}^{44} W_{t} + \hat{\beta}_{1}^{44} W_{t-1}, \dots + \hat{\beta}_{k}^{44} W_{t-k}$$

 $W_{44}$  is the average annual wage in the next 44 years. From this estimate and an estimate of an average expected annual wage in the next 26 years ( $W_{26}$ ), an estimate of the average expected annual wage for the period beyond 26th year up to 44th year (44th year inclusive) is derived as follows. Let us denote this by  $W_{44-26}$ 

 $\hat{W}_{44-26} = \frac{1}{18} \begin{bmatrix} 44 & \hat{W}_{44} - 26 & \hat{W}_{26} \end{bmatrix}$   $\hat{W}_{44-26} = \hat{\vartheta}_{0}^{44-26} + \hat{\beta}_{0}^{44-26} & \hat{W}_{t} + \hat{\beta}_{1}^{44-26} & \hat{W}_{t-1}, \dots + \hat{\beta}_{k}^{44-26} & \hat{W}_{t-k}$ where  $\overline{44-26}$  is a superscript. If there is a trend with an average increment of  $\hat{\Delta}_{2}$ , then  $\hat{W}_{44-26}$  being an average, does represent a point in the middle of the period of 18 years duration. Hence, if we subtract  $\hat{W}_{t+26}$  the estimate of the expected annual wage for the 26th year ahead from  $\hat{W}_{44-26}$ , we will get the difference as  $9\hat{\lambda}_{2W}$ , nine times the average increment in that period i.e. from the 26th to the 44th year ahead. But  $\hat{W}_{t+26}$  is not directly available as a function of the current as well as the past annual wage.  $\hat{W}_{t+26}$  is derived as follows.

$$\hat{W}_{t+26} = \hat{W}_{t+9} + 17\hat{\Delta}_{1}$$

$$\hat{\Delta}_{2} = \frac{1}{9}[\hat{W}_{44-26} - \hat{W}_{t+26}]$$

$$= \frac{1}{9}[\hat{W}_{44-26} - \hat{W}_{t+9} - 17\hat{\Delta}_{1}]$$

$$= \hat{\delta}_{0\Delta 2} + \hat{\beta}_{0\Delta 2}W_{t}, \dots + \hat{\beta}_{k\Delta 2}W_{t-k}$$

where  $\delta_{0A2}$  is constant

 $\hat{\beta}_{m\Delta 2}$  is the regression coefficient of  $W_{t-m}$  (m =0,1,2, . . .k)

 $\hat{\Lambda}_2$  is a function of the current year as well as the past year annual wage per worker.  $\hat{\Lambda}_2$  is added on to the estimate of the expected annual wage in the nth year ahead, each year, to generate a series of estimates of the expected annual wage up to the  $(n_2-1)$ th year ahead.

# Present Values

Now we have two series of estimates of the expectations, i.e., one on annual wage per worker denoted by  $\hat{W}_{t+k}$ and another on the unemployment rate in an occupation denoted by  $\hat{U}_{t+k}$ . (k ranges from 0 to  $(n_2-1)$  for each year in the period 1917 to 1962.) For each year in the period 1917 to 1962, we can calculate the value of a farm worker in the nonfarm sector as well as value of a worker in farming as follows. The value of a worker of a given age from an occupation in the nonfarm sector is as follows.

$$45^{P}ti = \sum_{k=0}^{(n_{1}t-1)} \frac{\hat{W}_{(t+k)i} \left[1 - \frac{\hat{U}_{(t+k)i}}{100}\right]}{\left[1 + \frac{\gamma_{t}}{100}\right]^{k}}$$
$$25^{P}ti = \sum_{k=0}^{(n_{2}t-1)} \frac{\hat{W}_{(t+k)i} \left[1 - \frac{\hat{U}_{(t+k)i}}{100}\right]}{\left[1 + \frac{\gamma_{t}}{100}\right]^{k}}$$

Where  $45^{P}_{ti}$  is the present value of the expected future income stream in the ith occupation for a 45 year old worker in the remaining years of his life in the year 't'.  $25^{P}_{ti}$  is the present value of the expected future income stream in the occupation i for a 25 year old worker in the remaining years of his life in the year 't'.  $\hat{W}_{(t+k)i}$  is the estimate of the expected annual wage in the kth year ahead from the current year 't', in the ith occupation.  $\hat{U}_{(t+k)i}$ is the estimate of the expected unemployment rate in kth year ahead from the current year 't' in the ith occupation.  $\gamma_{+}$  is the rate of interest in the year 't'.

 $n_{lt}$  is the expected number of years of remaining life of a 45 year old worker in the year 't'.  $n_{2t}$  is the expected number of years of remaining life of a 25 year old worker in the year 't'.

The value of a farm worker in farming is calculated as follows:

$$45^{P}_{tf} = \sum_{k=0}^{(n_{it}-1)} \left[ \frac{\hat{W}_{(t+k)f}}{\left(1 + \frac{\gamma_{t}}{100}\right)^{k}} \right]$$
$$(n_{2t}-1)$$
$$25^{P}_{tf} = \sum_{k=0}^{N} \left[ \frac{\frac{W_{(t+k)f}}{\left(1 + \frac{\gamma_{t}}{100}\right)^{k}}}{\left(\frac{1 + \frac{\gamma_{t}}{100}}{100}\right)^{k}} \right]$$

Where 45<sup>P</sup>tf is the present value of the expected future income stream for a 45 year old worker in the year 't' in farming during the remaining years of his life.

25<sup>P</sup>tf is the present value of the expected future income stream for a 25 year old worker in the year 't' in farming during the remaining expected number of years of his life.

 $\hat{W}_{(t+k)f}$  is the estimate of the expected annual wage in the kth year ahead from the current year 't' in farming.

#### CHAPTER III

### SOURCES AND LIMITATIONS OF THE DATA

### Introduction

The data for this study are largely taken from published sources. But some of the series, which are not available throughout the period from 1917 to 1962, were generated by fitting regression lines and making backward projections. All the annual wage series were projected to 2007 by fitting a linear regression with time as an independent variable for the period 1950-1962.

## Interest Rate

In the published reports, a distinction is made between the average rate of interest on currently negotiated farm mortgage loans and the average rate on farm mortgage loans outstanding. The former is used in this study. An ideal interest rate should be an average of the contract rates on currently negotiated loans weighted by the total quantity for all the farm mortgage loans closed during the year.

A project conducted during 1936 and 1937 under the joint sponsorship of the Bureau of Agricultural Economics and the Work Projects Administration provided estimates of

the annual average rates of interest charged on farm mortgage recordings in the United States for the period 1910 to 1935.<sup>1</sup> The estimates are weighted averages for each year, based on a sample of about 20 per cent of the counties in the United States.

The U.S.D.A. has published bienniel estimates from 1941 to 1959.<sup>2</sup> The estimates are weighted averages based on a sample of 1,000 to 1,200 counties which contain 38 to 45 per cent of the farms in the United States. The data are from farm mortgage recordings for these counties during the month of March on alternate years from 1941 to 1953 and for the first quarter of each alternate year from 1955 to 1957. Thus, the rates are based on a sampling of each year, and particularly the month of March, which represents the time of heaviest activity in the farm mortgage market. While it would be better to have estimates based on activity for the entire year, any difference in the average rates would be small. No estimates were available for the years from 1936 to 1940 and for the even numbered years thereafter.<sup>3</sup> Leon

<sup>1</sup>Bureau of Agricultural Economics, <u>Average Rates of</u> <u>Interest Charged on Farm Mortgage Recordings of Selected</u> <u>Lender Groups</u> (Washington, D.C., 1940), 60 pp.

<sup>2</sup>U. S. Department of Agriculture, <u>Major Statistical</u> <u>Series of the U.S. Department of Agriculture</u>, Land Values and Farm Finance, Agricultural Handbook No. 118, Vol. 6 (1957).

<sup>3</sup>The U.S.D.A. has published quarterly estimates of average contract rates beginning in 1960.

F. Hesser in an econometric study<sup>4</sup> felt it necessary to estimate average rates of interest on farm mortgage loans in those years for which published data were not available. Detailed procedure of estimation of interest rates for the interim years adopted by Hesser can be seen in his bulletin. A continuous series of average annual interest rates for the 40 year period was constructed for all lenders as follows. The available published series was used to 1935. The biennial rates after 1940 were used as benchmarks. Interest rates on farm mortgage loans by all lenders for the interim years were calculated by making the change for the interim year proportional to the percentage change in the rates charged on mortgage loans by insurance companies for the same year. This was done because major portions of mortgaged loan amounts were lent by insurance companies.

Though these interest rate series are not an ideal series, they still serve our purpose, in view of a paucity of published data. The following table gives the estimated rate of interest from 1917 to 1962.

<sup>4</sup>Leon F. Hesser, <u>The Market for Farm Mortgage Credit</u> -<u>An Econometric Study</u>, Research Bulletin No. 770 (December, 1963). Purdue University Agricultural Experiment Station, Lafayette, Indiana.

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Year	Rate of Interest	Year	Rate of Interest	Year	Rate of Interest
	Per cent		Per cent	<u></u>	<u>Per cent</u>
1917 1918 1919 1920 1921 1922 1923 1924 1925 1926 1927 1928 1929 1930 1931	6.22 6.31 6.36 6.40 6.95 6.334 6.226 6.223 6.226 6.223 6.230 6.38 6.38	1932 1933 1934 1935 1936 1937 1938 1939 1940 1941 1942 1943 1944 1945 1946	6.38 5.833 5.118 5.09940 4.990 4.990 4.992 4.52	1947 1948 1950 1951 1952 1953 1955 1955 1955 1958 1959 1961 1961	4.48 4.53 4.73 4.73 4.97 5.087 5.31 5.4.99 5.31 5.72 5.72

Table 2.--Average interest rates charged on mortgage loans for farmers by all lenders in the U.S., 1917-62

Source: Research Bulletin No. 770, Purdue Agr. Expt. Sta., 1963, Lafayette, Indiana and Finance Review, U.S.D.A., 1959, 1961, 1963.

#### Expectancy of Life

The most relevant data for our study would be the data on the number of expected remaining years of life of a rural male worker and an urban male worker of 25 years of age from 1917 to 1962. Due to lack of availability of this type of data, we have to resort to 'life tables' - vital statistics of the United States.<sup>5</sup> This source gives the life expectancy at each age, for white and nonwhite and for

<sup>5</sup>United States Department of Health and Education and Welfare, <u>Vital Statistics of the United States - Life Tables</u> Vol. II, Section 2 (1960), p. 11 both sexes. It does not give the breakdown by rural and urban. In addition to the coverage not being uniform throughout the period 1910 to 1962, this source gives the data only at an interval of ten years. During the period 1900-1902 to 1919-1921, only death registration states were covered. Only in the period 1929-31 to 1962 were all the states covered. For our purpose, we used the expected number of years of remaining life of white male workers in the United States as a whole at ages 25 and 45. Since life tables give the data at an interval of ten years, the difference was distributed evenly over ten years. The results are presented in the following table.

The expected number of years of remaining life of a 45 year old worker did not change much from 1917 to 1962. It increased from 25 in the year 1917 to 27 in the year 1962. The expected number of years of remaining life of a 25 year old worker increased from 41 in the year 1917 to 46 in the year 1962.

### Annual Wage Rate Per Worker

Source and Estimation of Annual Wage

#### Farming

Wage rate statistics for agriculture in the United States date back to 1866 when the U. S. Department of Agriculture first surveyed average rates paid to hired farm workers. From 1866 to 1908, 19 surveys were made at

Year	45 years (n <sub>l</sub> )	25 years <sup>(n</sup> 2 <sup>)</sup>	Year	45 years <sup>n</sup> l	25 years <sup>n</sup> 2
	Number	Number		Number	Number
$1917 \\ 1918 \\ 1919 \\ 1920 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1922 \\ 1923 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1933 \\ 1934 \\ $	2555666655555555555555555566666	41 41 42 42 42 42 42 42 42 42 42 42 42 42 42	1941 1942 1943 1944 1945 1946 1946 1947 1952 1955 1955 1955 1955 1955 1955 1955	26 26 26 26 26 26 26 26 26 26 26 26 26 2	44444445555555555555666666

TABLE 3.--Expected number of years of remaining life of white male worker at the age of 45 and 25 in the U.S., 1917-62.

Source: Life Tables - Vital Statistics of the United States, 1960, Vol. II, Section 2, p. 11. U.S.D. Health and Education and Welfare. irregular intervals, followed by annual surveys for the period 1909-22. From 1923 to date, wage rate information has been collected quarterly on about January 1, April 1, July 1, and October 1.

Wage rate data are collected on a questionnaire, and farmers are asked to report "average rates being paid to hired farm labor in your locality." Wage rates reported by farmers are summarized in the offices of the state agricultural statisticians and are forwarded to Washington together with the statistical evaluation of the reported average. State averages are reviewed and adjusted whenever necessary, on the basis of related data, in Washington. For an extended discussion of the construction of the farm wage series, Major Statistical Series<sup>6</sup> may be seen.

The farm wage rate series is subject to three principal limitations. First, it is a composite of averages reported by farmers for their localities rather than of actual rates paid by the individuals reporting. Second, piece wage rates, which are particularly important in some agricultural areas, are not included. Third, in relation to the probable importance of hired farm employment, certain types of farms are over-represented, and others are under represented in the series.

<sup>&</sup>lt;sup>6</sup>U.S. Department of Agriculture, <u>Major Statistical</u> <u>Series of the U.S.D.A. How They are Constructed and Used</u>. Vol. 7. Farm Population, Employment and Levels of Living, Ag. Handbook No. 118 (1957).

Even though farm wage series before 1948 and after 1948 are not strictly comparable, farm wage rate per month without board (without board or room) constructed before 1948 and farm wage rates per week without board or room constructed after 1948, when converted to annual basis are more comparable than any other series. Therefore, the series of farm wage rate per month without board before 1948 is multiplied by 12, and the series of farm wage rate per week without board or room after 1948 is multiplied by 52, to arrive at an annual farm wage rate throughout the period 1917 to 1962. Annual farm wage rate per hired worker is given in the appendix.

### Manufacturing, Laundries, and Retail Trade

The Bureau of Labor Statistics publishes each month average weekly hours, average hourly earnings and average weekly earnings relating to production or non-supervisory workers. The hours and earnings data are based upon monthly mail reports provided by cooperating establishments. The coverage of employees in cooperating establishments in manufacturing is 65 per cent of the total number of employees. The percentage coverages in trade and services are 20 and 18 respectively. The sample design used in the B.L.S. establishment employment and labor turnover statistics programs is that of a modified cut-off sample. In a cut-off design, all establishments in a category are listed in sequence by number of employees. A cut-off point is selected in terms of the number of employees in an establishment, and only

establishments above the cut-off point are included in the design. At present, sample selections are made by the cooperating state agencies at the area level.

The state agencies mail the forms to the establishments and examine the returns for consistency, accuracy and completeness. The state offices use the information to prepare state and area series and then send the establishment data to the B.L.S. for use in preparing the national series. In general, the establishment reports contain information on (1) the number of all full and part time production workers or nonsupervisory employees who worked during or received pay for any part of the period reported, (2) total gross payrolls for such workers, (3) total man-hours actually worked by the full or part time workers, necessary for the computation of the hours and earnings averages.

Average hourly earnings for manufacturing and nonmanufacturing industries are on a 'gross' basis, reflecting not only changes in basic hourly and incentive wage rates, but also such variable factors as premium pay for overtime and late shift work, and changes in output of workers paid on an incentive plan.<sup>7</sup>

Averages or hourly earnings differ from wage rates. Earnings are the actual return to the worker for a stated period of time, while rates are the amounts stipulated for a given unit of work or time.

The work week information relates to the average hours for which pay was received and is different from standard or

<sup>&</sup>lt;sup>(U. S. Department of Labor, Bureau of Labor Statistics, Employment and Earnings Statistics for the United States, 1909-62, Bulletin No. 1312-1 (1963), p. 626.</sup>

schedule hours. Gross average weekly earnings are derived by multiplying average weekly hours by average hourly earnings. Therefore, weekly earnings are affected not only by changes in the length of the work week caused by part time work stoppages for varying causes, labor turnover and absenteeism. The annual wage per worker is derived by multiplying the average weekly earnings by 52.

The payroll figures exclude payment in kind, contributions to welfare funds and insurance or pension plans, and bonuses, unless earned and paid regularly each pay period. In calculating the annual wage rate, it was assumed that the worker is fully employed throughout 52 weeks.

The sources and limitations are applicable to all the annual wage series in manufacturing, laundries, and retail trade. In the following sections, we discuss the backward and forward extrapolation of the data in each occupation.

#### Backward Extrapolation in Laundries and Retail Trade

The data on annual earnings of a nonsupervisory worker in ratail trade and in laundries are available only from 1939 and 1934 respectively. Since the present study required data from 1917, a backward extrapolation of the respective series was essential.

From the graphs drawn (Fig. 1, Fig. 2) it is reasonably clear that the relationship between the annual earnings of a

Figure 1.--The relationship between annual wage (in current dollars) per worker in retail trade and annual wage (in current dollars) per worker in construction in the U. S., 1939-51.

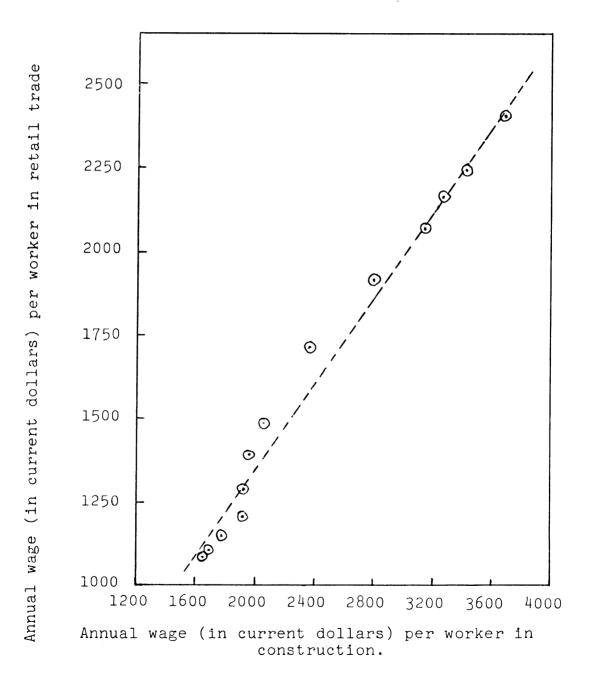
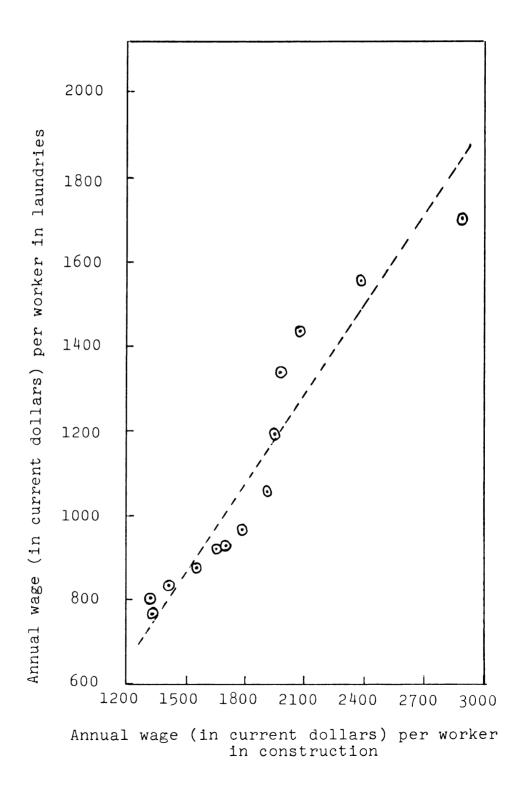


Figure 2.--The relationship between annual wage (in current dollars) per worker in laundries and annual wage (in current dollars) per worker in construction in the U. S., 1934-47.



worker in retail trade and in laundries are linearly related to the annual earnings of a worker in building trades for the periods 1939-51 and 1934-1947 respectively. Hence a straight line of the form Y = a + bX was fitted for both the series. X is the annual wage in building trades.

Result	<u>s</u>	'a'	'b'	d.f.	$\overline{R}^2$	Period
	Retail trade:	44.25 (67.2075)			0.9805	1939-51
	Laundries	-200.9561 (123.6148)			0.8976	1934-47

The independent variable in annual wage per worker in building trades explains about 98 per cent of the variation in the annual wage in retail trade during the period 1939-51 and 89.8 per cent of the variation in the annual wage in laundries during the period 1934-47. The regression coefficient of the time variable is significantly different from zero at the one per cent level in both the regression equations. Annual wage in retail trade and laundries increases by 0.6509 and 0.7106 dollars for a dollar increase in the annual wage in building trades respectively. The extrapolated annual wage per worker in retail trade and in laundries are given in Table 4. •

Year	Annual wage Retail trade	in Laundries
	Current dollars	Current dollars
1938 1937 1936 1935 1934 1933 1932 1931 1930 1929 1928 1927 1926 1925 1924 1923 1922 1921 1920 1919 1918 1917	1129.72 $1050.85$ $964.54$ $906.67$ $911.07$ $911.40$ $959.13$ $1143.93$ $1151.38$ $1091.53$ $1123.28$ $1091.81$ $1015.99$ $986.54$ $908.15$ $859.28$ $939.50$ $908.15$ $661.95$ $587.49$ $509.64$	745.66 797.76 999.50 1007.63 970.68 976.96 976.96 942.60 859.83 827.69 742.11 688.76 776.33 742.11 473.35 392.07 307.08

TABLE 4.--Estimated annual wage rate (in current dollars) in retail trade and in laundries in the U.S., 1917-38.

## Construction

The suboccupation considered for this study under construction is "Helpers and Laborers." Annual wage per worker data in this occupation are not as readily available as they are in some of the other occupations. However, information on the union scales and hours prevailing in each city is available through Bureau of Labor Statistics.<sup>8</sup>

8U.S. Department of Labor, Bureau of Labor Statistics, <u>Union Wages and Hours</u>: <u>Building Trades</u>, July 1, 1963 and <u>Trend 1907-63</u>. Bull. No. 1397, 1963. Union scales are those agreed on through collective bargaining between trade unions and employers and defined as (1) the basic wage (minimum) scale (excluding holiday, vacation, or other benefit payments regularly made or credited to the worker each pay period), and (2) the maximum schedules of hours at straight time rates. Data are obtained by the USDL primarily from local union officials by mail questionnaire. In some instances, economists of the Bureau of Labor Statistics visit local union officials to obtain the desired information. Average hourly scales as well as working hours are weighted by the number of union members at each rate.

The indexes of union hourly wage rates as well as the indexes of union weekly hours for the helpers and laborers with the base period 57-59 are given for the period 1907-63 in bulletin no. 1397 of the Bureau of Labor Statistics. From these indexes, actual union average wage rate and average weekly hours are calculated for the period 1917 to 1962. The average weekly wage per worker in the occupation "Helpers and Laborers" was derived by multiplying the average weekly hours by the average hourly wage rate. The annual wage per worker was estimated by multiplying the average weekly wage by 52.

The annual wage derived by the method explained above does not indicate the actual annual wage earned by all the workers. The averages calculated by the Bureau of Labor

Statistics are not designed for precise year to year comparisons because of fluctuations in union membership.

The estimated annual average wage per worker who comes under "helpers and laborers," in construction for the period 1917 to 1962 is given in the appendix.

#### Forward Projection of Annual Wage

As pointed out in the methodology chapter this study required annual wage data in each occupation from 1963 to 2007. Hence projection of annual wage data was done on the basis of regression lines fitted with annual wage in the concerned occupation as the dependent variable and time as the independent variable. The period considered is 1950-62. The explanation for the choice of the functional form and time period were given in the Methodology Chapter. The following are the regression equations fitted for annual wage data in farming, manufacturing, construction, retail trade and laundries. (See Figures 3, 4, 5, 6, and 7 respectively.)

	d.f.	$\overline{R}^2$
$\hat{w}_{t}^{F} = 1695.99 + 66.00 t$ (24.12) (3.41)	11	0.9689
$\hat{W}_{t}^{M} = 3121.65 + 156.69 t$ (30.81) (4.36)	11	0.9908
$\hat{W}_{t}^{C} = 3374.30 + 254.49 t$ (33.31) (4.71)	11	0.9959
$\hat{W}_{t}^{T} = 2282.70 + 96.05 t$ (8.66) (1.23)	11	0.9981
$\hat{W}_{t}^{L} = 1855.25 + 62.64 t$ (16.22) (2.29)	11	0.9841

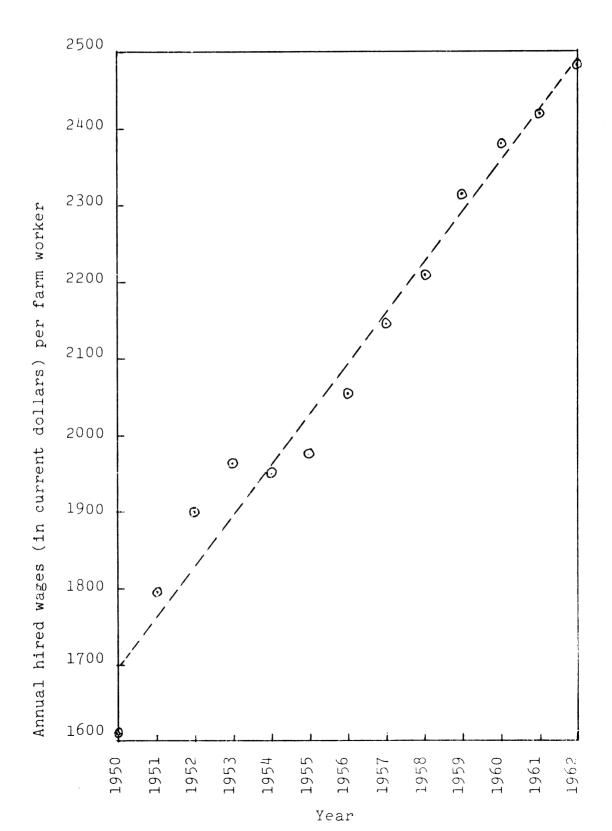
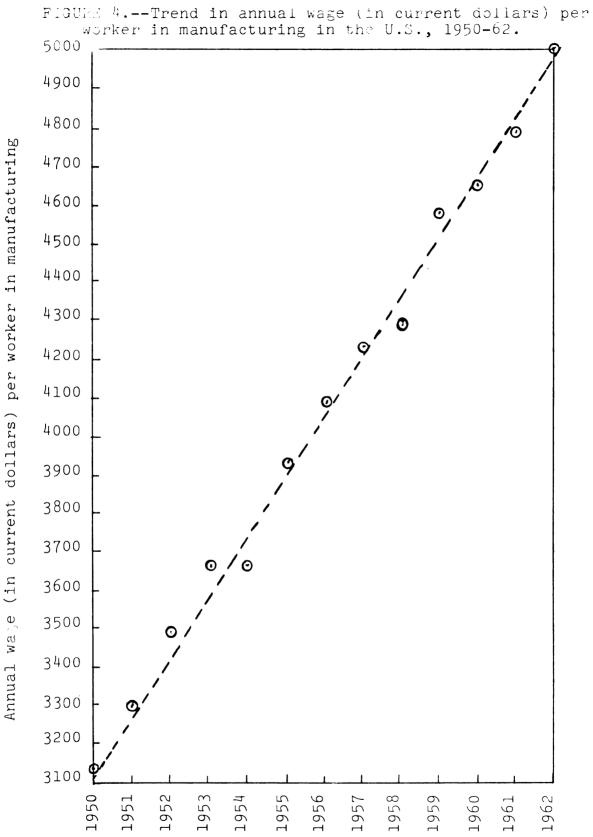


FIGURE 3.--Trend in annual wage (in current dollars) per farm worker in the U.S., 1950-62.



62

Year

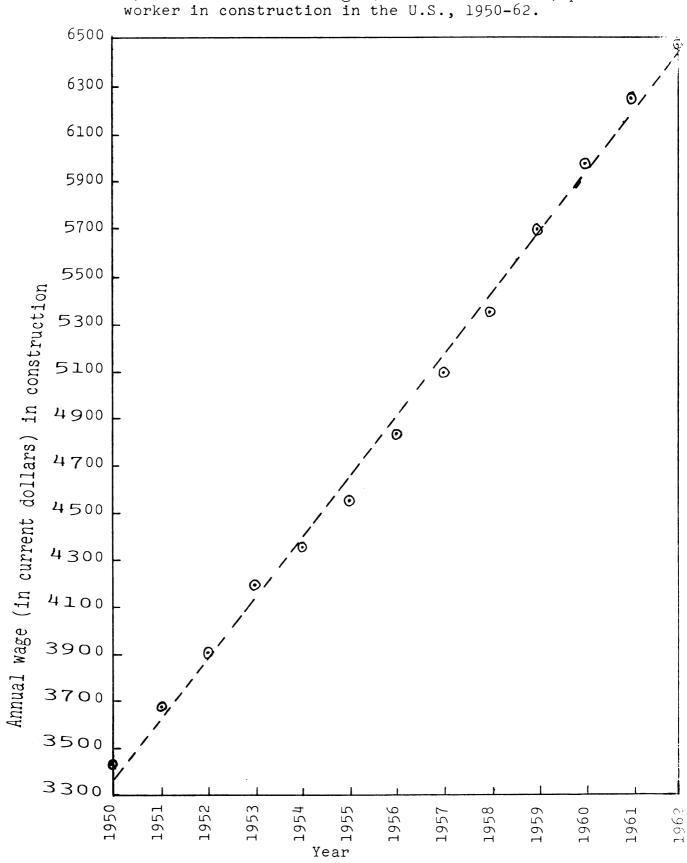
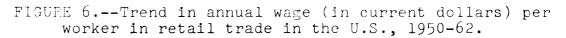
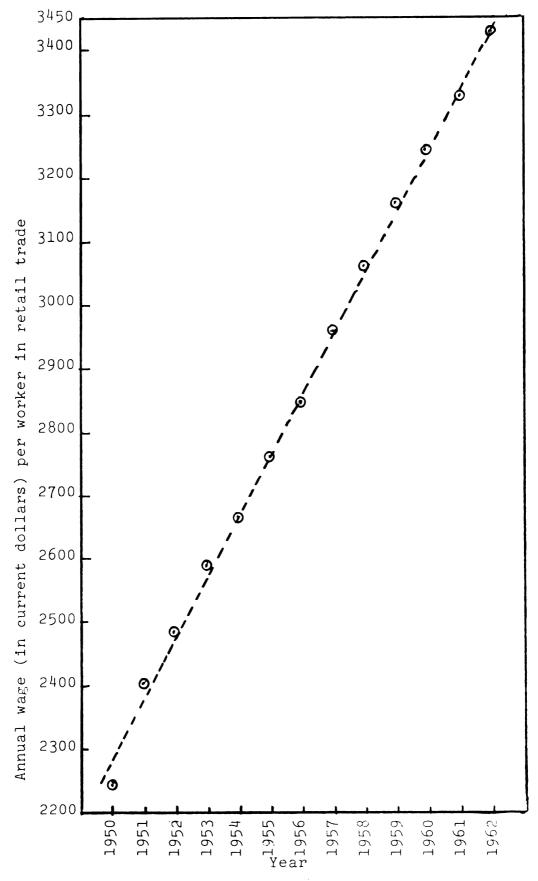


FIGURE 5.--Trend in annual wage (in current dollars) per





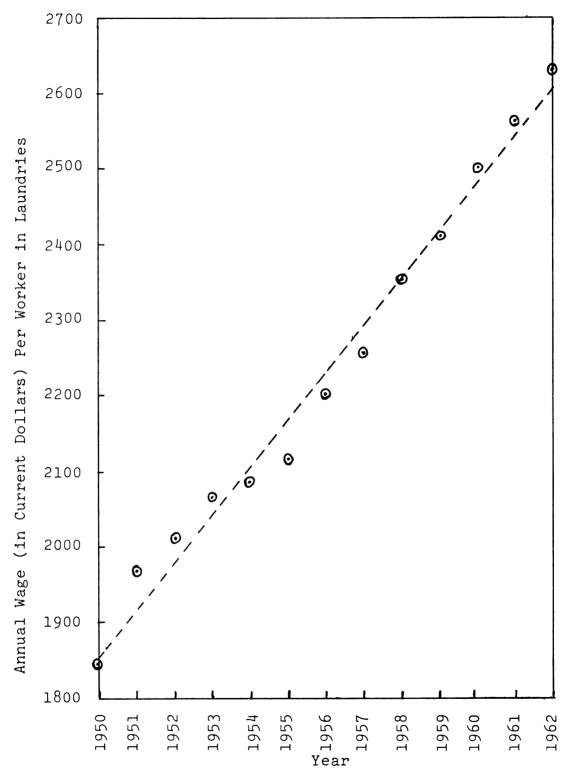


FIGURE 7.--Trend in annual wage (in current dollars) per worker in laundries in the U. S., 1950-62.

, vit	<b>.</b>	annual	wage	per	worker	in	farming
$\mathbb{W}_{ extsf{t}}^{M}$	=	annual	wage	per	worker	in	manufacturing
$\hat{\mathbf{W}}_{\mathtt{t}}^{\mathtt{C}}$	=	annual	wage	per	worker	in	construction
$\hat{\mathtt{W}}_{\mathtt{t}}^{\mathrm{T}}$	=	annual	wage	per	worker	in	retail trade
							laundries
t	=	time va	ariabl	le			

The constant and the regression coefficient in the regression equation in each occupation are significantly different from zero even at the one per cent level. The time variable explains about 98 per cent of the variation in annual wage per worker in each occupation during the period 1950-62. The annual wage rate per worker increases from 1950 by an average of 66 dollars per year in farming; 156.7 dollars per year in manufacturing; 254.49 dollars per year in construction; 96.05 dollars per year in retail trade; and 62.64 dollars per year in laundries. Table 2 in Appendix A gives projected annual wages per worker in farming; in manufacturing, in construction, in retail trade, and in laundries from 1963 to 2007.

## Source and Estimation of Unemployment Rate

Unemployment rates<sup>9</sup> in the concerned nonfarm occupations are only available from 1948. As pointed out in the Methodology Chapter, data on unemployment rates were

<sup>&</sup>lt;sup>9</sup>U. S. Department of Labor, <u>Bureau of Labor Statistics</u>, <u>Labor Force Employment and Unemployment Statistics</u>, 1947-61 (1962), Table 16.

required for each occupation from 1917 to 1962. Hence, backward projection of the unemployment rate to 1917 in each nonfarm occupation was done on the basis of fitted regression equations. The dependent variable is the unemployment rate in the concerned nonfarm occupation, and the independent variable is the unemployment as a percentage of nonfarm employees. The explanation for the method and the time period used in fitting these regression equations was given in the Methodology Chapter.

The following table presents the unemployment rates given by Lebergott for the period 1917 to 1960.

Year	Unemployment rate	Year	Unemployment rate	Year	Unemployment rate
	per cent		per cent		per cent
1917 1918 1920 1922 1922 1922 1922 1922 1922 1922	8.2 2.4 2.4 8.6 19.5 11.4 4.1 8.3 5.4 2.9 5.4 2.9 5.4 5.9 5.3 14.2 25.2	1932 1933 1934 1935 1936 1937 1938 1939 1940 1941 1942 1944 1944 1944 1945 1946	36.3 37.6 32.6 30.2 25.4 21.3 27.9 25.2 21.3 14.4 6.8 2.7 1.7 2.7 2.7	1947 1948 1950 1951 1952 1953 1955 1955 1955 1958 1959 1960	5.4 5.1 8.0 7.1 4.4 4.0 3.8 7.1 5.7 5.4 5.6 8.7 7.0 7.1
Source			t, <u>Manpower in</u> ord Since 1800		

TABLE 5.--Unemployment as a percentage of nonfarm employees in the U. S., 1917-60.

the American Record Since 1800 (New York: McGraw-Hill, 1964), Appendix. The following are the regression equations fitted for unemployment rate data in manufacturing, construction, retail trade and laundries. (Also see Figures 8, 9, 10, and 11.)

	d.f.	$\overline{R}^2$
Û <sub>M</sub> = −2.2653 + 1.2057 U N.F.E. (0.5325) (0.0851)	11	0.9433
$\hat{U}_{C} = -0.5727 + 1.6575 U_{N.F.E.}$ (0.8389) (0.1341)	11	0.9267
$\hat{U}_{T} = 0.2994 + 0.7381 U_{N,F,E}$ (0.3117) (0.0498)	11	0.9479
$\hat{\mathbf{U}}_{\mathbf{L}}$ = 0.6936 + 0.5074 U N.F.E. (0.3961) (0.0633)	11	0.8404
${f U}_{M}$ is the unemployment rate in manufact	uring	
$\mathbf{U}_{\mathbf{C}}$ is the unemployment rate in construct	tion	
$\mathbf{U}_{\mathbf{T}}^{}$ is the unemployment rate in retail t	rade	
$\mathbf{U}_{\mathbf{L}}$ is the unemployment rate in laundries	S	

 $\boldsymbol{U}_{\text{N.F.E.}}$  is the unemployment as a percentage of nonfarm employees

The regression coefficient of the independent variable in each occupation is significantly different from zero even at the one per cent level. A one per cent increase in the unemployment as a percentage of nonfarm employees is associated with an increase in the unemployment rate of 1.2057 in manufacturing; 1.6575 per cent in construction; 0.7381 per cent in retail trade and of 0.5074 per cent in laundries.

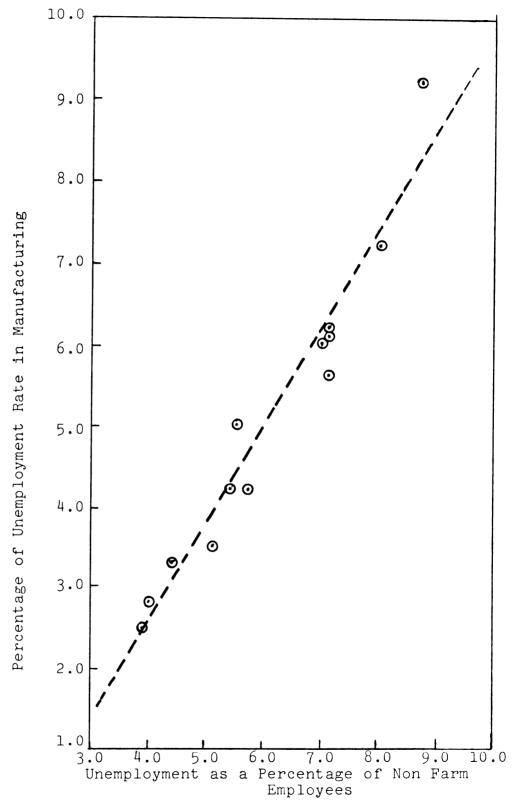


Figure 8.--The relationship between unemployment in manufacturing and unemployment as a percentage of nonfarm employees U. S., 1948-60.

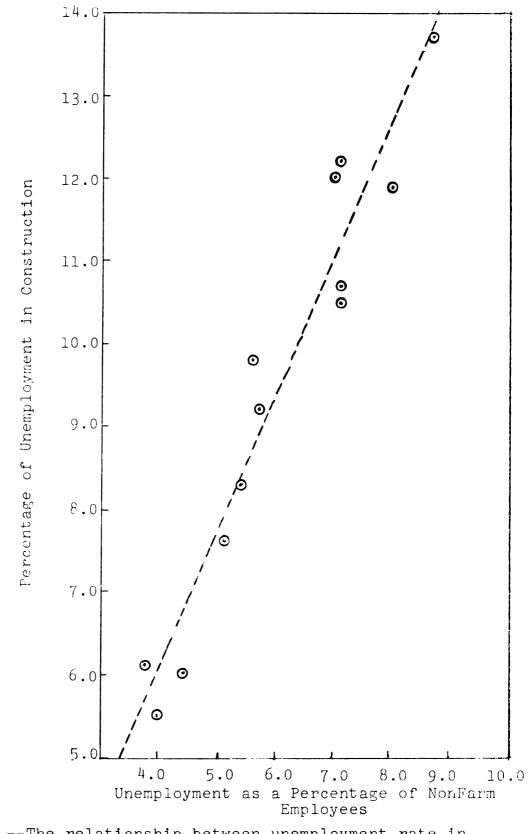


Figure 9.--The relationship between unemployment rate in construction and unemployment as a percentage of nonfarm employees in the U. S., 1948-60.

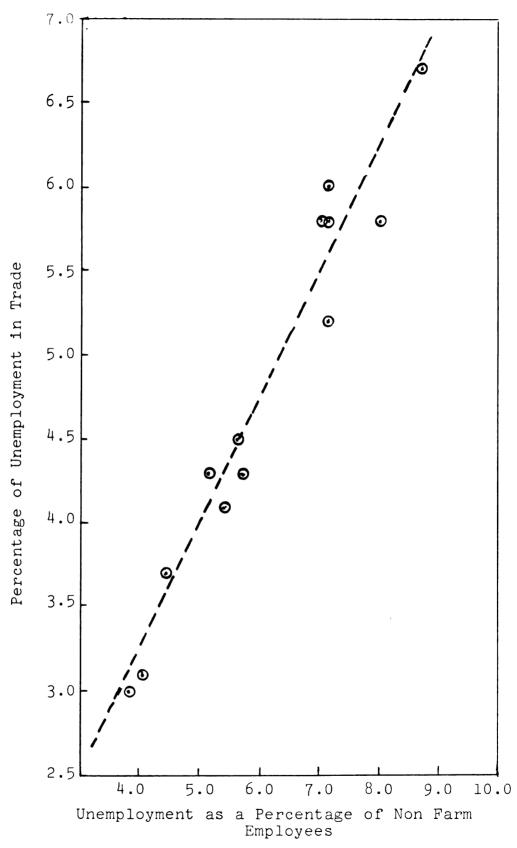


Figure 10.--The relationship between unemployment rate in trade and unemployment as a percentage of nonfarm employees in the U. S., 1948-60.

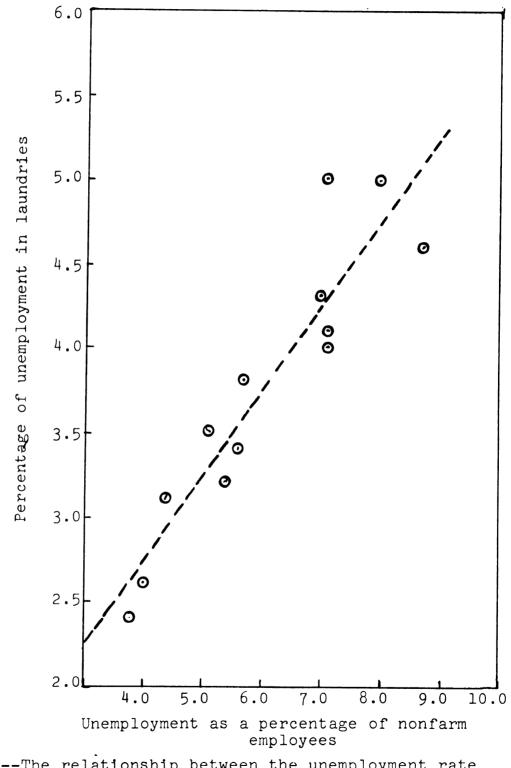


Figure 11.--The relationship between the unemployment rate in laundries and unemployment as a percentage of nonfarm employees in the U. S., 1848-60.

The percentages of unemployment (estimated for the period 1917 to 1947 and actual for the period 1948-1962) in manufacturing, construction, retail trade and in laundries are given in Table 3 in Appendix A.

#### CHAPTER IV

#### UNEMPLOYMENT RATE EXPECTATIONS

The procedure for estimating expected unemployment rates in the next n years ahead was discussed in the chapter on "Methodology." However, a brief explanation is given in this chapter.

#### Introduction

In this study it was assumed that the expected future unemployment rates in each nonfarm occupation are a linear function of current and past unemployment rates.

An indirect method was used for estimating expected unemployment rates in the lst, 2nd.  $(n_2-1)^{th}$  year ahead. The number  $n_2$  is the expected remaining number of years of life of a 25 year old worker. The general formula is as follows. The following regression equation gives an estimate of an average unemployment rate in the next n years ahead.

$$\begin{split} & U_n = \delta_0^n + \sum_{i=0}^k \beta_i U_{t-i} + \varepsilon^n \dots 1 \\ & \varepsilon^n \text{ is the random error in the } n^{th} \text{ equation} \\ & U_n = \frac{1}{n} \sum_{k=1}^n U_{t+k} = \text{ an average unemployment rate in the} \\ & \text{next } n \text{ years ahead.} \end{split}$$

n=1,2,3. . .9.

After estimating these n regression equations, an estimate of the expected unemployment rate in any  $j^{th}$  year ahead was derived as follows.

$$\hat{U}_{t+j} = j\hat{U}_j - (j-1)\hat{U}_{(j-1)} \cdot \cdot \cdot 2$$

The assumption in the above formula is that an estimate of the average unemployment rate in the next n years ahead is the average of the estimates of unemployment rate for the individual years up to the nth year ahead. This procedure was designed to ensure that the average of all the estimates of the expected unemployment rate up to the  $n^{th}$  year ahead from the current year is equal to the estimate of the average of all the expected unemployment rates in the n years ahead from the current year.

# Discussion of Results

In this section, empirical results for all the nonfarm occupations considered are discussed. For each nonfarm occupation, the following decisions were made. On the basis of  $\overline{R}^2$ , n was determined as 9 because, beyond n=9, the regression equation explains less than 18 per cent of the variance in the expected average unemployment rate. In all the regression equations, k was determined as 1, because the regression coefficients of  $U_{t-k}$  where  $k\geq 2$ were not significantly different from zero even at the 10 per cent level. Hence, all the regression equations were fitted only with the two independent variables  $U_t$ ,  $U_{t-1}$ .

The fitted regression equations for estimating the average unemployment rate in the next n years ahead  $(n=1, 2, \ldots, 9)$  for each nonfarm occupation are given in the following pages.

The constants for the regression equations for laundries, retail trade were significantly different from zero even at the one per cent level. The regression coefficients of the current year unemployment rate in all the regression equations in each nonfarm occupation considered were significantly different from zero at the one per cent level. The regression coefficient of the past year unemployment rate is significantly different from zero at the five per cent level in the first four regression equations in manufacturing, construction, trade and in the first five regression equations in trade and at the ten per cent level in the rest of the regression equations in all the nonfarm occupations considered. The percentage of variation of the dependent variable explained by the independent variables in each nonfarm occupation decreases from about 82 per cent in the first regression equation to about 18 per cent in the ninth regression equation.

# Manufacturing

	<u>d.f.</u>	$\overline{R}^2$
$\hat{U}_{1} = 1.8067 + 1.2387 U_{t} - 0.3953 U_{t-1}$ (1.0814) (0.1374) (0.1373)	43	0.8139
$\hat{U}_2 = 2.9756 + 1.1636 U_t - 0.4168 U_{t-1}$ (1.3708) (0.1723) (0.1724)	42	0.6959
$\hat{U}_3 = 4.0846 + 1.0931 U_t - 0.4358 U_{t-1}$ (1.5577) (0.1934) (0.1935)	41	0.5974
$\hat{U}_{4} = 5.1019 + 1.0041 U_{t} - 0.4284 U_{t-1}$ (1.7024) (0.2100) (0.2098)	40	0.5022
$\hat{U}_5 = 6.1686 + 0.9173 U_t - 0.4180 U_{t-1}$ (1.8121) (0.2219) (0.2224)	39	0.4182
$\hat{U}_{6} = 7.0065 + 0.8498 U_{t} - 0.4194 U_{t-1}$ (1.9025) (0.2292) (0.2300)	38	0.3472
$\hat{U}_7 = 7.8562 + 0.8061 U_t - 0.4441 U_{t-1}$ (1.9672) (0.2330) (0.2340)	37	0.2899
$\hat{U}_8 = 8.7284 + 0.7535 U_t - 0.4587 U_{t-1}$ (2.0182) (0.2358) (0.2363)	36	0.2341
$\hat{U}_{9} = 9.7495 + 0.7020 U_{t} - 0.4768 U_{t-1}$ (2.0562) (0.2363) (0.2381)	35	0.1868

# Construction

	d.f.	$\overline{R}^2$
$\hat{U}_{1} = 2.9289 + 1.2559 U_{t} - 0.4132 U_{t-1}$ (1.5855) (0.1359) (0.1358)	43	0.8195
$\hat{U}_{2} = 4.7850 + 1.1764 U_{t} - 0.4306 U_{t-1}$ (2.0292) (0.1724) (0.1724)	42	0.6986
$\hat{U}_{3} = 6.5400 + 1.1037 U_{t} - 0.4473 U_{t-1}$ (2.3056) (0.1939) (0.1939)	41	0.5997
$\hat{U}_4 = 8.1859 + 1.0136 U_t - 0.4393 U_{t-1}$ (2.5189) (0.2099) (0.2098)	40	0.5052
$\hat{U}_{5} = 9.7687 + 0.9168 U_{t} - 0.4179 U_{t-1}$ (2.6903) (0.2220) (0.2224)	39	0.4178
$\hat{U}_{6} = 11.0956 + 0.8496 U_{t} - 0.4194 U_{t-1}$ (2.8211) (0.2293) (0.2301)	38	0.3473
$\hat{U}_{7} = 12.4026 + 0.8057 U_{t} - 0.4428 U_{t-1}$ (2.9135) (0.2332) (0.2339)	37	0.2901
$\hat{U}_8 = 13.7988 + 0.7552 U_t - 0.4600 U_{t-1}$ (2.9844) (0.2355) (0.2360)	36	0.2358
$\hat{U}_{9} = 15.3474 + 0.7007 U_{t} - 0.4745 U_{t-1}$ (3.0427) (0.2361) (0.2379)	35	0.1870

# Laundries

				•
			<u>d.f.</u>	$\overline{\mathbb{R}}^2$
Ûı	= 1.0349 + 1.2699 U <sub>t</sub> (0.5269) (0.1351)	- 0.4292 U <sub>t-1</sub> (0.1346)	43	0.8210
Û2	= 1.7025 + 1.1991 U <sub>t</sub> (0.6738) (0.1712)	- 0.4575 U (0.1709)	42	0.7016
Û <sub>3</sub>	= 2.3172 + 1.1318 U <sub>t</sub> (0.7652) (0.1923)	- 0.4807 U <sub>t-1</sub> (0.1920)	4ı	0.6041
Û4	= 2.9055 + 1.0452 U <sub>t</sub> (0.8352) (0.2078)	- 0.4775 U <sub>t-1</sub> (0.2074)	40	0.5113
Û <sub>5</sub>	= 3.4650 + 0.9501 U <sub>t</sub> (0.8926) (0.2197)	- 0.4589 U <sub>t-1</sub> (0.2198)	39	0.4245
Û6	= 3.9325 + 0.8801 U <sub>t</sub> (0.9370) (0.2270)	- 0.4580 U <sub>t-1</sub> (0.2274)	38	0.3534
Û7	= 4.3900 + 0.8301 U <sub>t</sub> (0.9674) (0.2311)	- 0.4750 U <sub>t-1</sub> (0.2311)	37	0.2954
Û <sub>8</sub>	= 4.8852 + 0.7740 U <sub>t</sub> (0.9893) (0.2331)	- 0.4865 U <sub>t-1</sub> (0.2330)	36	0.2414
Û9	= 5.4333 + 0.7219 U <sub>t</sub> (1.0062) (0.2332)	- 0.5038 U <sub>t-1</sub> (0.2346)	35	0.1961

Retail !	Frade
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	<u>d.f.</u>	$\overline{\mathbb{R}^2}$
$\hat{U}_{1} = 1.4013 + 1.2507 U_{t} - 0.4085 U_{t-1}$ (0.7370) (0.1360) (0.1360)	43	0.8178
$\hat{U}_{2} = 2.2909 + 1.1749 U_{t} - 0.4300 U_{t-1}$ (0.9391) (0.1723) (0.1723)	42	0.6981
$\hat{U}_3 = 3.1147 + 1.1020 U_t - 0.4463 U_{t-1}$ (1.0672 (0.1938) (0.1939)	4ı	0.5988
$\hat{U}_{4} = 3.8895 + 1.0138 U_{t} - 0.4404 U_{t-1}$ (1.1649) (0.2098) (0.2096)	40	0.5047
$\hat{U}_5 = 4.6092 + 0.9192 U_t - 0.4220 U_{t-1}$ (1.2442) (0.2221) (0.2227)	39	0.4174
$\hat{U}_{6} = 5.2678 + 0.8505 U_{t} - 0.4217 U_{t-1}$ (1.3058) (0.2295) (0.2304)	38	0.3462
$\hat{U}_7 = 5.8940 + 0.8062 U_t - 0.4452 U_{t-1}$ (1.3489) (0.2333) (0.2342)	37	0.2890
$\hat{U}_8 = 6.5469 + 0.7541 U_t - 0.4606 U_{t-1}$ (1.3821) (0.2357) (0.2363)	36	0.2339
$\hat{U}_9 = 7.2868 + 0.7002 U_t - 0.4763 U_{t-1}$ (1.4086) (0.2364) (0.2383)	35	0.1856

The increase in the expected average unemployment rate associated with a one per cent increase in the current year unemployment rate decreases from 1.2387 per cent in the next year to 0.7020 in the next nine years, in manufacturing; from 1.2559 per cent in the next year to 0.7007 per cent in the next nine years in construction; 1.2699 in the next year to 0.7219 in the next nine years in laundries; from 1.2507 per cent to 0.7002 per cent in the next nine years in retail trade.

The decrease in the expected average unemployment rate due to a one per cent increase in the past year unemployment rate increases from 0.3953 per cent in the next year to 0.4768 per cent in the next nine years in manufacturing; from 0.4132 per cent in the next year to 0.4745 per cent in the next nine years in construction; from 0.4292 per cent in the next year to 0.5038 per cent in the next nine years in laundries; from 0.4085 per cent in the next year to 0.4763 per cent in the next nine years in retail trade.

The expected unemployment rate in each nonfarm occupation considered in any n<sup>th</sup> year ahead up to the 9th year ahead and also in the 10th year ahead from each current year during the period 1917-62 are given in the appendix. The unemployment rate from the 10th year ahead was estimated as the expected average unemployment rate in the next nine years  $(\hat{U}_{t+n} = \hat{U}_{9}$  for all n>10). However,

the expected unemployment rate from the 10th year ahead onwards from the current year 1962, was taken as the average unemployment rate in the last 15 years (1948-62).

A brief explanation of the expected unemployment rates in the years ahead from four current years, 1917, 1933, 1944, 1962 in each occupation is presented here. (For data, see next page.) These four current years are selected to represent end years of the time period (1917-62) considered in this study and the years of the highest (year 1933) and the lowest (year 1944) current unemployment recorded in the data.

The percentage of unemployment in manufacturing fluctuates from the lowest figure 0 in 1944 to the highest 43.10 in 1933; it fluctuates from 2.30 to 61.20 in construction, from 1.60 to 19.80 in laundries, and from 1.60 to 28.10 in retail trade. The fluctuations in unemployment rate in manufacturing and in construction are higher than those in laundries and retail trade. The expected unemployment rates for the next year, 5th year ahead, and the 9th year ahead from the current year 1944 (year lowest unemployment recorded) are higher than the unemployment rate recorded in 1944. The expected unemployment rates in the next year, 5th year ahead, and the 9th year ahead from the current year 1933 (year of highest unemployment recorded) are lower than the unemployment rate recorded in 1933. These two statements are true in each nonfarm

Percentage of unemployment in the					
Year	Current year	Next year	5th year ahead	9th year ahead	l0th year ahead and onwards
	Per Cent	Per Cent	Per Cent	Per Cent	Per Cent
		M	anufacturing	5	
1917 1933a 1944b 1962	7.60 43.10 0.00 5.80	7.78 38.79 1.41 5.95	11.49 19.39 10.06 10.84	14.72 4.63 17.30 14.82	10.94 20.22 9.27 5.29c
		<u>C</u>	onstruction		
1917 1933a 1944b 1962	13.00 61.20 2.30 12.00	13.26 55.92 4.21 12.17	18.17 29.02 16.02 17.77	22.62 8.90 26.04 22.59	17.58 30.37 15.11 9.97c
			Laundries		
1917 1933a 1944b 1962	4.90 19.80 1.60 4.30	4.98 17.98 2.17 4.39	6.46 9.64 5.81 6.27	7.91 3.59 8.96 7.98	6.30 10.10 5.53 3.89c
		<u>R</u>	etail Trade		
1917 1933a 1944b 1962	6.40 28.10 1.60 6.30	6.55 25.48 2.46 6.34	8.51 13.24 7.55 8.39	10.71 4.45 12.25 10.57	8.43 14.05 7.31 5.05c

TABLE 6.--Current and expected unemployment rate in the future years in various occupations, U. S., selected years.

b

Year of highest unemployment rate recorded in data. Year of lowest unemployment rate recorded in data. Average unemployment rate during the period 1948-62. с

Source: These figures are taken from the Appendix.

occupation considered. Extending these two statements, two generalizations with some exceptions can be made for all the nonfarm occupations considered. The expected unemployment rate in any year in the future (up to 9th year ahead) is lower than the current unemployment rate when the current unemployment rate is high. The expected unemployment rate in any year in the future (up to 9th year ahead) is higher than the current year unemployment rate when the current unemployment rate is low.

#### CHAPTER V

ANNUAL WAGE EXPECTATIONS IN VARIOUS OCCUPATIONS

The general procedure for estimating the expected annual wage in the remaining years of life of a 45 year old and a 25 year old worker in both the farm and nonfarm sectors that applies to all the occupations was discussed in the chapter on "Methodology." However, a brief outline of the method adopted is given in this chapter.

### Introduction

Firstly, the following regression equations were fitted to annual wage data:

 $\hat{W}_n = \hat{\delta}_0^n + \hat{\beta}_0^n W_t + \hat{\beta}_1^n W_{t-1}, \dots + \hat{\beta}_k^n W_{t-k}$ where n=1, 2, . . . , 9 and  $\hat{\beta}_1^n$  represents the coefficient of the annual wage with lag i (i=0,1, . . .,k) in the equation fitted for estimating the average annual wage in the next n years ahead. From these fitted equations,  $\hat{W}_{t+j}$ estimated expected annual wage in the nth year ahead, is derived. Two other regression equations

$$\hat{W}_{26} = \hat{\delta}_{0}^{26} + \hat{\beta}_{0}^{26} W_{t}, \dots + \hat{\beta}_{k}^{26} W_{t-k}$$
$$\hat{W}_{44} = \hat{\delta}_{0}^{44} + \hat{\beta}_{0}^{44} W_{t}, \dots + \hat{\beta}_{k}^{44} W_{t-k}$$

are also fitted to give an estimate of the average annual wage in the next 26 years ahead and 44 years ahead. From these two and other previous equations, the following two equations are derived.

$$\hat{W}_{26-9} = \hat{\delta}_{0}^{26-9} + \hat{\beta}_{0}^{26-9} + \hat{\beta}_{k}^{26-9} + \hat{\beta}_{k}^{26-9$$

where  $\hat{W}_{26-9}$  is the estimate of the average annual wage from the ninth to the 26th year ahead. Similarly

$$\hat{W}_{44-26} = \hat{\delta}_{0}^{44-26} + \hat{\beta}_{0}^{44-26} W_{t} + \hat{\beta}_{0}^{44-26} W_{t-1}, \dots$$
$$+ \hat{\beta}_{k}^{44-26} W_{t-k}$$

where  $\hat{W}_{44-26}$  gives an estimate of the average annual wage in the period from the 26th year to the 44th year ahead. From the regression equations for  $\hat{W}_{26-9}$ ,  $\hat{W}_{44-26}$ ,  $\hat{W}_{t+9}$  and  $\hat{W}_{t+26}$ , two average annual wage increments ( $\Delta_1$  and  $\Delta_2$ ) are derived as follows:

$$\hat{\Delta}_{1} = \frac{2}{17} \left[ \hat{W}_{26-9} - \hat{W}_{t+9} \right]$$
$$\hat{\Delta}_{1} = \frac{1}{9} \left[ \hat{W}_{44-26} - \hat{W}_{t+26} \right]$$

 $\hat{\Delta}_1$  is added to  $\hat{W}_{t+9}$ , 17 times to arrive at  $\hat{W}_{t+26}$ .  $\hat{\Delta}_2$  is added to  $\hat{W}_{t+26}$  18 times to arrive at  $\hat{W}_{t+44}$ , which gives an estimate of the expected annual wage in the 44th year ahead. Thus,  $W_{t+1}$  for all i=0,1,2,. . .  $(n_2-1)$  are derived for each year from 1917 to 1962 in each of the five occupations. The number  $n_2$  is the expected number of years of remaining life of a 25 year old worker.

### Discussion of Results

In this section, empirical results for all the occupations considered are discussed. For each occupation the following decisions were made.

In all the regression equations for each occupation, k was determined as 1, because the regression coefficients of  $W_{t-k}$  where  $k \ge 2$  were not significantly different from zero, even at the ten per cent level. Hence, all the regression equations were fitted only with the two independent variables,  $W_t$  and  $W_{t-1}$ . The number n was determined as nine even though  $\overline{R}^2$  in the (n+1)th regression equation where n>9 is as high as .80. This was done for two reasons; firstly, to make this procedure consistent with the procedure adopted in the case of unemployment rate expectations; secondly, to reduce the computations.

The fitted regression equations to estimate the average annual wage rate in the next n years ahead (n=1,2, . . .9) for each occupation (farming, manufacturing, construction, laundries, retail trade) are given in the following pages.

The constant in all the first nine regression equations is not significantly different from zero even at the ten per cent level in all the occupations. But it is significantly different from zero even at the one per cent in the regression equations estimating the average annual wage in the next 26 and 44 years.

The regression coefficient of the current year annual wage is significantly different from zero even at the one per cent level in all the regression equations except the one for estimating the average annual wage in the next 44 years. This is true in each occupation.

The regression coefficient of the past year annual wage is significantly different from zero at the one per cent level only in the first three regression equations in farming; in the first regression equation in manufacturing; at the one per cent level in the first regression equation, and at the five per cent level in the second regression equation in construction; at the five per cent level in the first regression equation in laundries; at the one per cent level in the first regression equation, and at the five per cent level in the second, third, fourth and fifth regression equation in retail trade.

All the regression equations in each occupation except the one for estimating average annual wage in the next 44 years in farming explain over 80 per cent of the variation in the dependent variable. The regression equation for estimating the average annual wage in the next 44 years in the farming occupation explains about 78.5 per cent of the variation in the dependent variable.

The increase in the expected average annual wage in the future years, due to a one dollar increase in the current year annual wage, increases from 1.4857 dollars in the next year to 2.2878 dollars in the next nine years ahead in farming; from 1.3478 dollars in the next year to 1.7078 dollars in the next nine years in manufacturing; from 1.4589 dollars in the next year to 1.9438 dollars in the next nine years in construction; from 1.3465 dollars in the next year to 1.6380 dollars in the next nine years in laundries; from 1.4271 dollars in the next year to 1.9523 dollars in the next nine years in retail trade.

The decrease in the expected average annual wage due to a one dollar increase in the past year annual wage increases from 0.4761 dollars in the next year to 1.2412 dollars in the next nine years in farming; from 0.3213 dollars in the next year to 0.4831 in the next nine years in manufacturing; from 0.4325 dollars in the next year to 0.6324 dollars in the next nine years in construction; from 0.3436 dollars in the next year to 0.6190 dollars in the next nine years in laundries; from 0.4133 dollars in the next year to 0.7997 dollars in the next nine years in retail trade.

Expected annual wages in any nth year ahead (up to n=9) and the expected first and second increment in the annual wage from each current year during the period 1917-62 in each occupation are given in the Appendix. However,

#### Farming

The following are the estimated regression equations to derive an estimate of the average annual wage in the n years ahead  $(n=1,2,\ldots,9)$ <u>d.f.</u>  $\overline{R}^2$  $\hat{W}_1 = 14.1347 + 1.4857 W_t - 0.4761 W_{t-1}$ 43 0.9902 (19.1412) (0.13561) (0.1407)  $\dot{W}_{2} = 23.6702 + 1.6024 W_{t} - 0.5853 W_{t-1}$ 42 0.9813 (26.1966) (0.1850) (0.1928)  $\hat{W}_3 = 30.8440 + 1.6887 W_t - 0.6594 W_{t-1}$ 41 0.9699 (33.2712) (0.2312) (0.2416)  $\hat{w}_4 = 35.8971 + 1.7739 W_t - 0.7291 W_{t-1}$ 40 0.9564 (40.1684) (0.2740) (0.2863)  $\ddot{W}_5 = 43.7789 + 1.8583 W_t - 0.8030 W_{t-1}$ 39 0.9403 (47.1397) (0.3157) (0.3309)  $\hat{W}_6 = 52.5094 + 1.9471 W_t - 0.8807 W_{t-1}$ 38 0.9203 (54.6230) (0.3583) (0.3758)  $\hat{W}_7 = 66.8818 + 2.0357 W_t - 0.9639 W_{t-1}$ (62.6687) (0.4023) (0.4228) 37 0.8956  $\hat{W}_8 = 88.3503 + 2.1452 W_t - 1.0801 W_{t-1}$ 36 0.8664 (71.3010) (0.4495) (0.4765)  $\hat{W}_9$  = 116.6466 + 2.2878  $W_t$  - 1.2412  $W_{t-1}$ 35 0.8318 (81.3444) (0.5078) (0.5478)  $\hat{W}_{26} = 601.1184 + 2.13215 W_t - 1.05668 W_{t-1}$ (79.6285) (0.6728) (0.6841) 63 0.92432  $W_{44} = 1213.3940 + 1.86532 W_t - 0.76793 W_{t-1} 45$ 0.7852 (113.2449) (0.8294) (0.8575)

## Manufacturing

The following are the estimated regression equations used to derive an estimate of the average annual wage in the n years ahead  $(n=1,2, \ldots, 9)$ .

	<u>d.f.</u>	$\overline{\mathbb{R}}^2$
$\hat{W}_1 = 4.8116 + 1.3478 W_t - 0.3213 W_{t-1}$ (37.3683) (0.1451) (0.1512)	43	0.9912
$\hat{W}_2 = 33.0029 + 1.3925 W_t - 0.3562 W_{t-1}$ (47.5911) (0.1893) (0.1972)	42	0.9842
$\hat{W}_3 = 41.6270 + 1.3912 W_t - 0.3354 W_{t-1}$ (58.7884) (0.2303) (0.2415)	41	0.9760
$\tilde{W}_4 = 33.4594 + 1.4250 W_t - 0.3399 W_{t-1}$ (68.4557) (0.2631) (0.2747)	40	0.9677
$\hat{W}_5 = 36.8249 + 1.4558 W_t - 0.3502 W_{t-1}$ (78.3267) (0.2960) (0.3114)	39	0.9583
$\hat{W}_{6} = 27.8930 + 1.4876 W_{t} - 0.3511 W_{t-1}$ (89.0997) (0.3261) (0.3444)	38	0.9472
$\hat{W}_7 = 16.5045 + 1.5296 W_t - 0.3593 W_{t-1}$ (101.3050)(0.3574) (0.3789)	37	0.9336
$\hat{W}_8 = 0.1016 + 1.6312 W_t - 0.4247 W_{t-1}$ (114.2754)(0.3914) (0.4128)	36	0.9174
$\hat{W}_{9} = 10.0147 + 1.7078 W_{t} - 0.4831 W_{t-1}$ (131.3263)(0.4397) (0.4714)	35	0.8957
$\hat{W}_{26} = 1069.4624 + 2.0384 - 0.8816 W_{t-1}$ (130.6944) (0.6635) (0.6764)	63	0.9574
$\hat{W}_{44} = 2037.5675 + 1.5903 W_t - 0.2181 W_{t-1}$ (207.8165) (0.8760) (0.9089)	45	0.8642

## Construction

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next n years ahead  $(n=1,2, \ldots, 9)$ .

	20	$\overline{\mathbb{R}}^2$
$\hat{W}_{1} = 9.0837 + 1.4589 W_{t} - 0.4325 W_{t-1}$ (31.5310)(0.1405) (0.1490)	<u>d.f.</u> 43	<u> </u>
$\hat{W}_2 = 4.8787 + 1.4998 W_t - 0.4447 W_{t-1}$ (44.5387)(0.1923) (0.2042)	42	0.9906
$\hat{W}_3 = -1.0518 + 1.5473 W_t - 0.4624 W_{t-1}$ (56.6682) (0.2363) (0.2517)	41	0.9849
$\hat{W}_{4} = -15.1982 + 1.6183 W_{t} - 0.4991 W_{t-1}$ (68.6042) (0.2766) (0.2942)	40	0.9780
$\hat{W}_5 = -26.3325 + 1.6868 W_t - 0.5357 W_{t-1}$ (81.6169) (0.3162) (0.3373)	39	0.9693
$\hat{W}_{6} = -46.2414 + 1.7646 W_{t} - 0.5763 W_{t-1}$ (95.6797) (0.3550) (0.3792)	38	0.9588
$\hat{W}_7 = -69.4649 + 1.8401 W_t - 0.6109 W_{t-1}$ (111.5680) (0.3962) (0.4229)	37	0.9452
$\hat{W}_8 = -83.5469 + 1.8991 W_t - 0.6332 W_{t-1}$ (130.5273) (0.4408) (0.4733)	36	0.9279
$\hat{W}_{9} = -108.1538 + 1.9438 W_{t} - 0.6324 W_{t-1}$ (153.2137) (0.4879) (0.5290)	35	0.9067
$\hat{W}_{26} = 1284.79016 + 3.92312 W_t - 2.74090 W_t$ (177.9759) (0.9567) (0.9808)	-1 <sup>63</sup>	0.9615
$\hat{W}_{44} = 2441.2619 + 2.32940 W_t - 0.69526 W_{t-1}$ (301.9383) (1.4004) (1.4719)	45	0.8644

## Laundries

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next n years ahead  $(n=1,2,3, \ldots .9)$ .

	<u>d.f.</u>	$\overline{\mathbb{R}}^2$
$\hat{W}_{1} = 30.7954 + 1.3465 W_{t} - 0.3436 W_{t-1}$	43	0.9894
(22.4460) (0.1430) (0.1458) $\hat{W}_2 = 51.9897 + 1.3660 W_t - 03603 W_{t-1}$ (29.9190) (0.1868) (0.1907)	42	0.9810
$\hat{W}_{3} = 70.7593 + 1.4177 W_{t} - 0.4083 W_{t-1}$ (36.5246) (0.2232) (0.2276)	41	0.9714
$\hat{W}_4 = 92.0853 + 1.4676 W_t - 0.4577 W_{t-1}$ (43.2329) (0.2585) (0.2639)	40	0.9594
$\hat{W}_5 = 106.4602 + 1.5078 W_t - 0.4915 W_{t-1}$ (50.2942) (0.2941) (0.2995)	39	0.9450
$\hat{W}_6 = 123.4582 + 1.5503 W_t - 0.5315 W_{t-1}$ (57.1658) (0.3267) (0.3331)	38	0.9288
$\hat{W}_7 = 139.8237 + 1.5824 W_t - 0.5595 W_{t-1}$ (64.6691) (0.3607) (0.3671)	37	0.9091
$\hat{W}_8$ = 161.9980 + 1.6141 $W_t$ - 0.5939 $W_{t-1}$ (72.2606) 0.3940) (0.4025)	36	0.8862
$\hat{W}_{9} = 183.2212 + 1.6380 W_{t} - 0.6190 W_{t-1}$ (80.5335) (0.4283) (0.4402)	35	0.8596
$\hat{W}_{26} = 571.71970 + 1.05970 W_t + 0.03757 W_{t-1}$ (58.1184) (0.47039) (0.47482)	63	0.96435
$W_{44} = 1040.8409 + 0.87423 W_t + 0.31332 W_{t-1}$ (85.8099) (0.5654) (0.5749)		0.90232

## Retail Trade

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next n years ahead  $(n=1,2,3, \ldots .9)$ .

•			
		<u>d.f.</u>	$\overline{\mathbb{R}}^2$
$\hat{W}_1 = 17.4682 + 1.4271 W_t$ (21.5160) (0.13952)	- 0.4133 <sup>W</sup> t-1 (0.1444)	43	0.9938
$\hat{W}_2 = 29.4019 + 1.4950 W_t$ (29.8875) (0.1878)	- 0.4701 <sup>W</sup> t-1 (0.1948)	42	0.9881
Ŵ <sub>3</sub> = 39.8592 + 1.5891 W <sub>t</sub> (37.0192) (0.2295)	- 0.5527 <sup>W</sup> t-1 (0.2388)	41	0.9815
Ŵ <sub>4</sub> = 47.8875 + 1.6745 ₩ <sub>t</sub> (45.0110) (0.2711)	- 0.6238 W <sub>t-1</sub> (0.2827)	40	0.9728
$\hat{W}_5 = 51.6231 + 1.7412 W_t$ (53.6272) (0.3130)	- 0.6727 W <sub>t-1</sub> (0.3272)	39	0.9620
$\hat{W}_6 = 52.4260 + 1.8093 W_t$ (62.6676) (0.3533)	- 0.7204 W <sub>t-1</sub> (0.3698)	38	0.9490
$\hat{W}_7 = 55.4136 + 1.8772 W_t$ (72.6330) (0.3945)	- 0.7691 W <sub>t-1</sub> (0.4142)	37	0.9331
$\hat{W}_8 = 58.5836 + 1.9243 W_t$ (84.0379) (0.4381)	- 0.7955 W <sub>t-1</sub> (0.4620)	36	0.9132
$\hat{W}_9 = 59.8471 + 1.9523 W_t$ (97.1410) (0.4834)	- 0.7997 <sup>W</sup> t-1 (0.5133)	35	0.8892
$\hat{W}_{26} = 687.5397 + 2.0368 W$ (85.6793) (0.7052)	t - 0.9288 W <sub>t-1</sub> (0.7170)	63	0.9597
$\hat{W}_{44} = 1301.1088 + 1.5008$ (133.3482) (0.9022)		45	0.8797

the expected annual wages in the years ahead and the expected increments in the annual wages from four current years 1917, 1933, 1944, 1962 are given on the next page. These four years are selected to represent the starting year of the time period, depression year, year in the Second World War and the end year of the time period.

Broadly speaking, the expected annual wage in any  $n^{th}$  year ahead  $(n=1,2, \ldots,9)$  from any current year during the period 1917-62 is higher than the current year annual wage. This is true in each occupation considered in this study. Another generalization with an exception can be made in regard to the expected average increments in the annual wage. The expected increment in the annual wage from the tenth year to the  $(n_1-1)^{th}$  year ahead, decreases in all the occupations except in farming and laundries as the current year annual wage from the  $n_1$ th to the  $(n_2-1)^{th}$  year ahead increases in all the occupations except in farming except in farming and laundries as the current year annual wage from the n\_1 th to the  $(n_2-1)^{th}$  year ahead increases in all the occupations except in farming and laundries as the current year annual wage increases. In farming and in laundries the relationships are reversed.

ryear, and lected	ted	increments in the annual wage	$^{\Delta}2$		70.44 6634 70.96	i.		73.03 110.16 213.91	34.3		37.65 306.13 330.70 985.88
year, 9th , U.S., Se	Expec	increm in tl annual	Δ1		67.08 80.05 63.68			160.49 155.68 113.84	7.6		253.54 158.04 151.88 - 67.77
next year, 5th ous occupations		expected for the	. e		1,007 512 1,749	m –		1,270 1,265 3,474	7,1		937 1,881 3,002 10,676
l wage in the wage in varic Years.	ge (dollars)	expected for the	5th year	Farming	. 697 356 1.434	0	<u>Manufacturing</u>	1,022 1,074 2,925	6 <b>°</b> 099	Construction	892 2,457 8,356
expected s in the a	Annual wa£	expected for the	next year			5			2		774 1,345 2,036 6,748
Current and cted increment		in the	year			$\infty$			N		715 1,332 1,966 6,470
TABLE 7 expe			Year		1917 1933 1944	96		1917 1933 1944	96		1917 1933 1944 1962

	64.11 56.51 79.51 78.68		53.79 <sup>-</sup> 107.20 110.77 272.58
	47.36 68.64 49.30 80.40		99.62 87.54 78.16 26.03
	705 1,063 1,837 3,063		794 1,253 4,758
Laundries	516 909 1,663 2,946	Retail Trade	689 1,063 1,742 4,061
	356 761 1,435 2,691		554 921 1,471 3,535
	307 746 1,349 2,630		510 911 <b>3</b> ,429
	1917 1933 1944 1962		1917 1933 1944 1962

Source: Appendix B.

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#### CHAPTER VI

#### PRESENT VALUES AND SUPPLY FUNCTIONS

#### Introduction

In this chapter the present values of the expected future income streams for 25 and 45 year old workers in all the occupations from 1917 to 1962 are discussed. Consistency of present values with the political and economic events is also discussed. The supply function of total number of agricultural workers and the supply function of total number of farm operators in each age group of farm operators are estimated. The independent variable in all the types of supply function was taken as the ratio of present value of the expected future income stream in the nonfarm occupation to the same in farm occupation.

### Present Values of the Expected Future Income Stream

The method of estimation of present value was discussed in the second chapter on "Methodology." However, a brief explanation is given here. Present value consists of four components: (1) expected annual wage, (2) expected unemployment rate, (3) interest rate, and (4) expected remaining years of life. Given all of these four types of data, the present values in the nonfarm occupation and in farming, were estimated by the formulas given in Chapter II on "Methodology." The present values in various occupations are given in Appendix D. The present value of the expected future income stream for a 25 year old worker increased from \$19,381 in 1917 to \$56,423 in 1962 in farming; from \$27,278 to \$117,827 in manufacturing; from \$27,412 to \$155,543 in construction; from \$13,007 to \$57,271 in laundries; and finally, from \$17,909 in 1917 to \$78,303 in 1962 in retail trade. The present value of a 45 year old worker increased from \$13,479 in 1917 to \$43,709 in 1962 in farming; from \$18,516 to \$88,705 in manufacturing, from \$17,747 to \$112,581 in construction; from \$8,888 to \$44,136 in laundries; and finally from \$12,173 in 1917 to \$59,229 in 1962 in retail trade.

Apart from fluctuations in the present value of the expected future income stream due to major political or economic events, they showed a phenomenal increase from 1917 to 1962. This phenomenal increase can be attributed to (1) the price level increase, (2) to the increase in the productivity of the worker, finally (3) to the quality of the worker which was increased by the general level of education and knowledge. The present value of the expected future income stream for a 45 year old worker increased by about 324 per cent in farming, by about 479 per cent in manufacturing, by about 634 per cent in construction, by

about 497 per cent in laundries, and by about 487 per cent in retail trade. The present value of the expected future income stream for a 25 year old worker increased by 291 per cent in farming, by about 432 per cent in manufacturing, by about 567 per cent in construction, by about 440 per cent in laundries and by about 437 per cent in retail trade.

# Consistency of Present Values with Political and Economic Events

The present values of the expected future income stream are consistent with major economic and political events.

After the end of the First World War in 1918, the expected annual wage fell in retail trade. This was reflected in the low present value of the expected future income stream in all the occupations and in the case of both workers of age 25 and 45 in the year 1921. The onset of the depression in the American economy in the early thirties was followed by low wage expectations. In the post depression and in the beginning of the Second World War, present values increased for almost all occupations and for both 25 and 45 year old workers.

The Pearl Harbor attack by the Japanese and the Participation of America in the Second World War in the year 1941 had a tremendous impact on the expectations about the future income stream. Present values rose in

1941 in almost all the occupations and in the case of both 25 and 45 year old workers. Especially in manufacturing and in construction, present values suddenly increased from \$44,730 in the year 1940 to \$53,391 in the year 1941 and from \$54,415 in the year 1940 to \$61,603 in the year 1941 respectively in the case of a 25 year old worker. In the case of a 45 year old worker, present value suddenly increased from \$29,367 in the year 1940 to \$36,235 in the year 1941 and from \$34,561 in 1940 to \$39,893 in 1941 respectively, in manufacturing and construction.

The Korean War was associated with increases in the value of expected future income streams. The present value for a 25 year old worker increased from \$47,129 in 1950 to \$54,824 in 1951 in farming; from \$89,805 to \$96,593 in manufacturing; from \$104,231 to \$114,879 in construction; from \$49,377 to \$52,518 in laundries; and from \$52,124 to \$68,013 in retail trade. In the case of a 45 year old worker, the present value of the expected future income stream increased from \$30,601 in 1950 to \$38,922 in 1951 in farming; from \$67,810 to \$76,132 in construction; from \$34,706 to \$37,319 in laundries; and from \$65,662 to \$47,045 in retail trade.

The end of the Korean War was followed by reductions in the present values of the future income stream. In the case of a 25 year old worker, the present value decreased

from \$53,068 in 1953 to \$50,680 in 1954 in farming; from \$99,288 to \$94,572 in manufacturing; from \$119,062 to \$115,824 in construction; from \$52,087 to \$51,516 in laundries and from \$68,914 to \$68,725 in retail trade. In the case of a 45 year old worker, the present value of the expected future income stream decreased from \$38,160 in 1953 to \$36,264 in 1954 in farming; from \$69,315 to \$65,422 in manufacturing; from \$80,997 to \$77,577 in construction; from \$37,519 to \$37,122 in laundries; and from \$48,504 to \$48,339 in retail trade.

After 1954, present values in all occupations which cannot be attributed to any specific major event, increased with minor fluctuations to 1962. The present value of the expected future income stream in the year 1962 reached 43,709 dollars in farming, 88,705 dollars in manufacturing, 112,581 dollars in construction; 44,138 dollars in laundries and 59,229 dollars in retail trade.

The present values estimated in this thesis and probably have been underestimated in some years and overestimated in other years. In addition to the current and past annual wages, outlook information supplied by the government and other research agencies might have been taken into account by the workers in estimating the future expected annual wages. The outlook information might be concerned with the expected gross national product, imports, exports, consumer prices, and changes in the labor legislation. The major political and economic events that occurred in the recent past and expected events in the future might greatly influence the expected annual wages. Hence, in the light of the past and future events, present values estimated in this study might be subjectively adjusted to yield better estimates of "actual" expectations held by workers.

# Testing the Validity of the Present Values

#### Introduction

One way of testing the validity and relevance of the present values of the expected future income stream in the nonfarm and the farm sector is to test the hypothesis that the number of agricultural workers in the agricultural sector depends upon the ratio of the present value of the expected future income stream in the nonfarm sector to the same in the farm sector. Over time, this ratio has been increasing. In addition to other factors, if this variable is found to be significantly related to the decreasing numbers of farm workers, then it is safe to conclude that the estimates of the present values have some validity and are relevant in the context of migration of workers.

Another method of finding the validity of the estimates of the present values of the expected future income stream is to test the hypothesis that decisions of farm operators to continue or leave farming depends upon the ratio of expected present value in the nonfarm sector to the same in the farm sector. If the relationship between the ratio of the expected present value in the nonfarm sector to the same in the farm sector and the number of farm operators is found to be significantly different from zero at an acceptable probability level, then the estimates of present values can be considered to be at least partially validated and relevant.

# First Method of Testing the Validity of the Estimates

The following regression equations are fitted with the ratio of number of agricultural workers in the year t to the number of agricultural workers in the base year 1917 as the dependent variable.

The emphasis in this section is on testing the relevance of the present values in the context of supply function of total number of agricultural workers. In this context, it is to be pointed out that these relationships are merely an outcome of a preliminary analysis and full analysis of these relationships must await a full scale effort on the part of another investigator.

All the regressions fitted with the ratio of present values as the independent variables, explain a high degree of variation in the dependent variable. Almost all of the regression coefficients in all the regressions are significantly different from zero at the one per cent level. The

't' is the time variable. This variable is included as a proxy for many factors, connonmonetary, which are highly correlated with the time, such as average level of education and aspiration to live in urban area. regression coefficients of the ratio of present value in nonfarm occupations to the same in farming for 25 year old workers have the right sign in all the regression equations. The regression coefficients of the present value in nonfarm occupations to the same in farming for a 45 year old worker shows generally the wrong sign. The regression coefficients of the time variable have the right sign in all the regression equations. For further explanation the linear regression equation 1(a) is used. The explanation for this equation applies more or less to all the other regression equations.

Regression equation 1(a) explains over 96.5 per cent of the variation in the ratio of the number of agricultural workers in the year t to the number of agricultural workers in the base year 1917. The regression coefficient of the ratio of expected present value in manufacturing to the expected present value in farming for a 25 year old worker is significantly different from zero at the 1 per cent level. The ratio of the present value in manufacturing to the present value in farming for a 25 year old worker has steadily increased over time. The regression coefficient of this variable indicates that as the ratio increases over time, the ratio of the number of agricultural workers to the number of agricultural workers in the base year decreases. This is quite consistent with the normally expected behavior of agricultural workers. In other words, when the present value of the expected future income stream in manufacturing for a 25 year old worker increases over

time as compared to its counterpart in farming, rational agricultural workers, move to manufacturing to maximize their income. The number of entrants in the younger age group into farming decreases and the exits in the younger age group out of farming increases, resulting in a net decrease in the number of younger farm workers.

The regression coefficient of the ratio of the expected present value in laundries to the expected present value in farming for a 45 year old worker is also significantly different from zero at the 1 per cent level. The sign of the regression coefficient is negative. This sign does not seem to be inconsistent with reasonable theoretical models under some special conditions. The consistency of this negative relationship (between the total number of agricultural workers and the ratio of present values of the expected future income stream in laundries to the same in farming, in the case of a 45 year old workers) with the reasonable theoretical models is discussed below.

The following theoretical model,<sup>1</sup> represents one possible explanation for the observed negative relationship (between the total number of agricultural workers and the ratio of present values of the expected future income stream in laundries to the same in farming in the case of 45 year old worker) brought out in this study.

<sup>&</sup>lt;sup>1</sup>This development was suggested by Dr. Robert L. Gustafson.

Let 1 
$$W_F = a_1 + b_1 (Q_{25} + Q_{45}); b_1 < 0$$
  
2  $Q_{25} = a_2 + b_2 R_M$   $b_2 < 0$   
3  $Q_{45} = a_3 + b_3 R_L$   $b_3 < 0$   
 $R_M = W_M / W_F$   $R_L = W_L / W_F$ 

Assumptions: 
$$W_M$$
,  $W_L$  exogenous variables  
 $W_F$ ,  $R_M$ ,  $R_L$ ,  $Q_{25}$ ,  $Q_{45}$  endogeneous variables  
 $W_F$ : wage rate in farming  
 $Q_{25}$ : number of 25 year old farm workers  
 $Q_{45}$ : number of 45 year old farm workers  
 $W_M$ : wage rate in manufacturing  
 $W_L$ : wage rate in laundries

 $a_1$  (i=1,2,3) and  $b_1$  (i=1,2,3) are constants. The first equation denotes a form of demand equation in farming. The second and third equations denote supply functions. The interpretation of these equations are as follows.

The farm wage rate is a decreasing function of total number of farm workers. The higher the total number of farm workers, the lower is the farm wage rate and the lower is the total number of farm workers, the higher is the farm wage rate. The farm wage rate is determined by the total number of farm workers. Hence farm wage rate is endogeneous variable because it is determined by the ratio of wage rates in the nonfarm occupations to the same in farming. Wage rates in nonfarm occupations are assumed to be exogeneous

variables. The higher the ratio of manufacturing wage rate to the farm wage rate, the higher is the off-farm mobility of 25 year old farm workers and hence the lower is the total number of 25 year old farm workers in farming. The higher the ratio of wage rate in laundries to the wage rate in farming, the higher the off-farm mobility of 45 year old farm workers and hence the lower is the total number of 45 year old farm workers in farming.

Now suppose there is a change in  $W^{}_{\rm M},$  manufacturing wage rate (exogeneous variable) and  $W^{}_{\rm L},$  wage rate in laundries is constant. Differentiating with respect to  $W^{}_{\rm M}$ 

4 
$$dW_F = b_1 \left( \frac{dQ_{25}}{dW_M} + \frac{dQ_{45}}{dW_M} \right)$$

$$5 \qquad \frac{dQ_{25}}{dW_{M}} = b_2 \frac{dR_{M}}{dW_{M}}$$

$$\frac{dQ_{45}}{dW_{M}} = b_3 \frac{dR_{L}}{dW_{M}}$$

$$\frac{dR_{M}}{dW_{M}} = \frac{W_{F} - W_{M}}{W_{F}^{2}}$$

$$\frac{dR_{L}}{dW_{M}} = \frac{-W_{L}}{\frac{dW_{F}}{dW_{M}}}$$

Let 
$$\frac{dW_F}{dW_M} = X_1$$
;  $\frac{dQ_{25}}{dW_M} = X_2$ ;  $\frac{dQ_{45}}{dW_M} = X_3$   
 $\frac{dR_M}{dW_M} = X_4$ ;  $\frac{dR_L}{dW_M} = X_5$ 

Now the equations 4 to 8 can be written as follows.

9	$x_1 - b_1 x_2 - b_1 x_3$	= 0
10	$x_{2} - b_{2}x_{4}$	<b>=</b> 0
11	x <sub>3</sub> - b <sub>3</sub> x <sub>5</sub>	= 0
12	$x_{4} + \frac{W_{M}}{W_{F}^{2}} x_{1}$	$= \frac{1}{W_{F}}$
13	$x_5 + \frac{W_L}{W_F^2} x_1$	= 0

Solving these five linear equations (9-13) in five unknowns for the variables of interest and applying the assumed signs of b's we obtain the following results. (See Appendix F) If  $W_M$  increases and  $W_L$  is constant

$$\begin{split} & \mathsf{R}_{\mathrm{M}} = \frac{\mathsf{W}_{\mathrm{M}}}{\mathsf{W}_{\mathrm{F}}} \quad \text{increases since } \frac{\mathrm{d}\mathsf{R}_{\mathrm{M}}}{\mathrm{d}\mathsf{W}_{\mathrm{M}}} > 0 \\ & \mathsf{R}_{\mathrm{L}} = \frac{\mathsf{W}_{\mathrm{L}}}{\mathsf{W}_{\mathrm{F}}} \quad \text{decreases since } \frac{\mathrm{d}\mathsf{R}_{\mathrm{L}}}{\mathrm{d}\mathsf{W}_{\mathrm{M}}} < 0 \\ & \mathsf{Q}_{25} \quad \text{decreases since } \frac{\mathrm{d}\mathsf{Q}_{25}}{\mathrm{d}\mathsf{W}_{\mathrm{M}}} < 0 \\ & \mathsf{Q}_{45} \quad \text{increases since } \frac{\mathsf{W}_{\mathrm{L}}}{\mathsf{W}_{\mathrm{F}}} \quad \text{decreases} \\ & \mathsf{Q}_{25} + \mathsf{Q}_{45} \quad \text{decreases since } \frac{\mathrm{d}(\mathsf{Q}_{45} + \mathsf{Q}_{25})}{\mathrm{d}\mathsf{W}_{\mathrm{M}}} < 0 \end{split}$$

 $\rm W_F$  increases since  $\rm Q_{25}+Q_{45}$  decreases and therefore there is negative correlation between ( $\rm Q_{25}+Q_{45}$ ),  $\rm R_M$  and a positive correlation between ( $\rm Q_{25}+Q_{45}$ ),  $\rm R_L$ . However, by symmetry, if  $\rm W_L$  increases and  $\rm W_M$  is constant the following conclusions are true.

$$R_{L} = \frac{W_{L}}{W_{F}}$$
 increases,  $R_{M} = \frac{W_{M}}{W_{F}}$  decreases,

 ${\rm Q}_{45}$  decreases,  ${\rm Q}_{25}$  increases,

 $Q_{45}+Q_{25}$  decreases,  $W_F$  increases, and therefore there is positive correlation between  $(Q_{25}+Q_{45})$ ,  $R_M$  and negative correlation between  $(Q_{25}+Q_{45})$ ,  $R_L$ .

Since the positive correlation between  $(Q_{25}+Q_{45})$ ,  $R_L$ and negative correlation between  $(Q_{45}+Q_{25})$ ,  $R_M$  are observed, the probable implication in this model might be the variation in the  $W_M$  (present value of the expected future income stream in manufacturing) is higher than the variation in  $W_L$  (Present value of the expected future income stream). The calculated data on  $W_M$  and  $W_L$  (present values, of course) support this implication.

All the regression equations even with different variables, support the argument that the signs of the regression coefficients of the concerned variables are consistent and validate the relevancy of the estimates of the present values in various occupations insofar as they are considered as indicators for decision making for farm workers whether to stay on farm or move out off-farm. The same arguments need not be repeated in repeated discussions of all the other regression equations.

### Trend in the Expected Present Value of the Future Income Stream

Projections of the number of agricultural workers into the future required as a first step projection of the expected present values in the nonfarm and farm sector. The following sections deal with two types of functional form for fitting the trend in the present values for a 45 year old and 25 year old worker.

Both the linear regressions of the form  $\frac{P_t}{P_o} = \delta_o$ +  $\beta t + U_t$  in actual values and of the form  $\log \frac{P_t}{P_o} = \delta_o$ 

+  $\beta$ t + U<sub>t</sub>, where P<sub>t</sub> is the present value and P<sub>o</sub> is the present value in 1917 and  $\boldsymbol{\delta}_{_{\mathrm{O}}},\ \boldsymbol{\beta}$  are the parameters and t is the time variable, were fitted to the present values during the period 1917-62. These fitted regression equations were used for projecting the present values into the future. The foregoing analysis required the projections of present values only in the occupations; farming, manufacturing and construction in the case of a 25 year old worker and in farming, laundries and retail trade in the case of a 45 year old worker, hence the trends in those occupations were fitted. However, similar trends can be fitted for the present values in the other occupations. The fitted regression equations in various occupations in the case of 25 year and 45 year old worker are given below.  $P_t^F$ ,  $P_t^M$ ,  $P_t^C$ ,  $P_t^L$ ,  $P_t^T$ , are the present values in the year t in farming, manufacturing, construction, laundries and in

### Trend in the Present Values in the Case of a 25 year old Worker

	1. Farming	) <b>E</b>	<del></del> 2
l.a.	$P_{t}^{F} = 0.44704 P_{0}^{F} + 0.05629 P_{0}^{F} t$ t (0.10151) (0.00389)	<u>a.r.</u> 44	$0.8\overline{\frac{R^2}{227}}$
b.	$\log P_{t}^{F} = -0.33529 + \log P_{t}^{F} + 0.03344 t$ $(0.06731) \qquad 0  (0.00258)$	44	0 <b>.7</b> 882
	2. Manufacturing		
2.a.	$P_{t}^{M} = 0.434230 P_{0}^{M} + 0.080224 P_{0}^{M} t$ (0.122320) (0.004682)	44	0.8667
Ъ.	$\log P_{t}^{M} = -0.154250 + \log P_{t}^{M} + 0.036637 t$ (0.059794) (0.002289)	44	0.8501
	3. Construction		
3.a.	$P_{t}^{C} = 0.353856 P_{0}^{C} + 0.102059 P_{0}^{C} t$ $(0.149401) (0.005719)^{O}$	44	0.8759
b.	$\log P_{t}^{C} = -0.055943 + \log P_{t}^{C} + 0.039142 t$ (0.052354) (0.002004)	44	0.8942
	Trend in the Present Values in the Case of a 45 year old Worker		
	1. Farming		
l.a.	$\hat{P}_{t}^{F} = 0.351845 P_{0}^{F} + 0.061146 P_{0}^{F} t$ t (0.119091) (0.004559)	44	0.7991
D.	$ \hat{\log} P_{t}^{F} = -0.394113 + \log P_{0}^{F} + 0.035403 t \\ (0.080723) & 0 \\ (0.003090) $	44	0.7433
	2. Laundries		
2.a.	$\hat{P}_{t}^{L} = 0.83305 P_{0}^{L} + 0.08789 P_{0}^{L} t$ $(0.10512) (0.00402)$	44	0.9137
b.	$\hat{\log} P_{t}^{L} = 0.205415 + \log P_{0}^{L} + 0.032444 t$ (0.036828) (0.001410)	44	0.9216
	3. Retail trade		
3.a.	$\hat{P}_{t}^{T} = 0.590924 P_{0}^{T} + 0.086161 P_{0}^{T} t$ (0.123866) (0.004741)	44	0.8738
b.	$ \hat{\log} P_{t}^{T} = 0.042410 + \log P_{0}^{T} + 0.034274 t $ $ (0.042628) \qquad (0.001632) $	44	<b>0.</b> 30 <b>7</b> 3

retail trade respectively.  $P_0^F$ ,  $P_0^M$ ,  $P_0^C$ ,  $P_0^L$ ,  $P_0^T$  are the present values in the year 1917 in farming, manufacturing, construction, laundries and in retail trade respectively. 't' is the time variable.

The constant and the regression coefficient of the time variable in each functional form and in each occupation in the cases of a 25 year old and 45 year old worker, are significantly different from zero even at the one per cent level. All the fitted regression equations explain above 74 per cent of the variation in the dependent variables. These fitted regression equations with time as an independent variable will be used in the following sections for projecting the present values. These projected present values will be used for projecting the total number of agricultural workers and also total number of farm operators in each age group.

#### Second Method of Testing the Validity of the Estimates of Present Values

The second test involves the relationship between the number of farm operators by age group and the ratio of present values in the nonfarm and farm occupations. For each age group two estimates, one linear and the other logarithmic, are given. For each age group regression equations were fitted with the ratio of the number of farm operators to the number of rural survived males who were

10 years younger in the previous census period as the dependent variable and the ratio of present value in the nonfarm occupation to the same in farming as the independent variable. The dependent variable relate to the four census years 1930, 1940, 1950, 1960. The independent variable is the ratio of the average present value in nonfarm occupation to the same in farming. The present values are averaged in the previous 10 years from the census year. For example, the corresponding independent variable for the dependent variable in the census year 1930 is the ratio of average present value during the period 1920-29 in the nonfarm occupation to the same in farming. Since present values for the entire period 1910-19 were not available, the census year 1920 was eliminated from the census years used in this study. Therefore the number of observations for this study is only four.

For each age group and for each functional form, four regression equations were fitted. The independent variable in each regression is the ratio of present value in the corresponding nonfarm occupation to the same in farming. On the basis of the results, one occupation for each age group was selected for further use. The results revealed that the ratio of present value in manufacturing to the same in farming was highly correlated with the dependent variable in the lower age groups and the ratio of present value in laundries to the same in farming was highly correlated with the dependent variable in the higher age groups.

These findings are quite consistent with economic reasoning having to do with acquisition costs and salvage values of laborers in the farm sector. The young farm workers are more attracted to the high paid nonfarm occupations like manufacturing. Older people cannot get jobs in manufacturing because of technical educational, experience and training requirements associated with the jobs. Hence, older farm workers are likely to get only low paid nonfarm jobs in occupations like laundries or retail trade.

The following are the empirical results in each age group. In the first two age groups, the sign of the regression coefficient is negative, which indicates that as the ratio of present value in manufacturing to the present value in farming increases over time, the number of farm operators will decrease, given the number of survived rural This is due to the fact that the number of young males. people who enter farming decreases due to the attractiveness of urban jobs, and the number of young people who leave farming increases for the same reason. Therefore it is reasonable to conclude that the ratio of present values is playing its expected role as a guide for directing the flow of young people. Hence, estimates of present values are relevant in explaining the occupational choice of the farm operators. In the rest of the age groups, the sign of the regression coefficient is positive which it can be interpreted in a reasonably way. The ratio of the present value

	Age Group: 15-24 Years		
·l.a.	$(F_t/S_t) = 0.996250 - 0.513848 R_{25,t}^{M}$ (0.354894) (0.194970)	<u>d.f.</u> 2	<u> </u>
	$log'(f_t/S_t) = 3.764719 - 19.319177 log R_{25,t}^{M}$ (1.086341) (4.176811)	2	0.871761
	Age Group: 25-34 Years		
2.a.	$(f_t/S_t) = 2.421993 - 1.162381 R_{25,t}^{M}$ (0.929187) (0.510472)	2	0.582466
b.	$log(f_t/S_t) = 1.415935 - 7.454133 log R_{25,t}^{M}$ (0.730098) (2.807110)	2	0.668560
	Age Group: 35-44 Years		
3 <b>.a.</b>	$f_t/S_t = 0.348837 + 0.294460 R_{45,t}^L$ (0.143499) (0.120707)	2	0.66465
b.	$log(f_t/S_t) = -0.194052 + 0.524684 log R_{45,t}^L$ (0.018170) (0.199822)	2	0.662715
	Age Group: 45-54 Years		
4.a.	$f_t/s_t = 0.471254 + 0.305632 R_{45,t}^L$ (0.170337) (0.143282)	2	<b>0.5</b> 41985
b.	$log(f_t/S_t) = -0.112303 + 0.46270 log R_{45}^L$ (0.017596) (0.193498)	2	0.61302
	Age Group: 55-64 Years		
	$(\hat{r_t}/S_t) = 0.358871 + 0.417370 R_{45,t}^L$ (0.133708) (0.112471)	2	0.80978
b.	$(\log (f_t/S_t) = -0.112250 + 0.603165 \log R_{45}^L$ (0.013448) (0.147884)	2	0.839015
	Age Group: 65 Years and Above		
	$(\hat{f}_t/S_t = 0.145261 + 0.414028 R_{45}^L, t)$ (0.119527) (0.100543)	2	0.841750
b.	$\hat{log}(f_t/S_t) = -0.254853 + 0.797935 \log R_{45}^L$ (0.016717) (0.183834)	2	0.85605

in laundries to the present value in farming has been decreasing over time. This tendency is not only exhibited in the case of laundries but also in many occupations similar to laundries in which older farmers have been able to enter. Even though the ratio has been decreasing, the magnitude of present value in the laundries has been greater than the present value in farming. Hence, the older farmers who find occupations similar to laundries and retail trade as the only occupations in which they can enter, are inclined to move into these occupations because they do not possess the higher skills and technical training to enter other occupations. One possible explanation for the positive relationship is that both the number of older farmers, mainly because of deaths, retirement and other reasons, and the ratio of expected present values have been declining over time. Since both are highly negatively correlated with time, these two variables are positively correlated. Whatever may be the cause, the relationships are fairly strong, and most of the regression coefficients are significantly different from zero at the five per cent level in most of the age groups.

#### Projection of Number of Agricultural Workers and Comparisons With the Previous Projections

For the purpose of projection of number of agricultural workers to 1980, two of the estimated regression

equations l(a) and 2(a) in the page 105 are used. For the ratios, only linear trends are used l(a)  $\frac{N_t}{N_c}$  = 1.101902 - 0.160820  $R_{25,t}^{M}$  + 0.080882  $R_{45,t}^{L}$  -0.01062 t. 2(a)  $\hat{N}_{t}$  = 1.088290 - 0.141230  $R_{25,t}^{M}$  + 0.090103  $R_{45,t}^{T}$  -0.01055 t  $\left(\frac{N_{t}}{N_{t}}\right)$  can be derived as a function of time only by simply substituting estimated functions of time for  $R^{\rm M}_{\rm 25.t}$  and  $R^{\rm L}_{\rm 25.t}$ One method of projecting  $(\frac{N_t}{N_s})$  for any year in the future is by simply substituting the number of year in the future after derivation of  $\left(\frac{N_{t}}{N_{c}}\right)$  as simply a function of time. An equivalent method is a two stage procedure. Firstly,  $R_{25,t}^{M}$  and  $R_{45,t}^{L}$  are projected in the future. These values are substituted for each year in the future to arrive at  $\frac{N_{t}}{N_{-}}$  in the future. The following table gives the estimated

values for each variable in the future.

The ratio of present value of the expected future income stream in manufacturing to the same in farming for a 25 year old worker increased from 1.35837 in 1963 to 1.37214 in 1980. The rate of increase seems to be very low and is decreasing over time. The ratio of present value of the expected future income stream in laundries to the same in farming for a 45 year old worker is decreasing over time.

				9 <b>9</b>	Ñt		
	_ M	- I	<b>_</b> T	(Number given to	Equation (la)	Equation (2a)	
Year	R <sup>M</sup> 25,t	R <sup>L</sup> 45,t	R <sup>T</sup> 45,t	the year)	(in tho	usands)	
1963	1.35837	1.54081	1.43906	46	7,335	7,338	
1964	1.35958	1.53885	1.43859	47	7,192	7,192	
1965	1.36076	1.53696	1.43804	48	7,050	7,046	
1966	1.36189	1.53514	1.43751	49	6,908	6,900	
1967	1.36298	1.53339	1.43700	50	6,765	6,754	
1968	1.36404	1.53169	1.43651	51	6,623	6,608	
1969	1.36505	1.53006	1.43604	52	6,481	6,462	
1970	1.36604	1.52848	1.43558	53	6,340	6,317	
1971	1.36700	1.52696	1.43514	54	6,198	6 <b>,</b> 171	
1972	1.36792	1.52548	1.43471	55	6,057	6,026	
1973	1.36882	1.52406	1.43429	56	5,915	5,880	
1974	1.36969	1.52268	1.43389	57	5,774	5,735	
1975	1.37053	1.52134	1.43350	58	5,633	5,590	
1976	1.37134	1.52004	1.43313	59	5,492	5,445	
1977	1.37214	1.51878	1.43276	60	5,351	5,300	
1978	1.37291	1.51756	1.43241	61	5,210	5,155	
1979	1.37365	1.51638	1.43206	62	5,069	5,010	
1980	1.37438	1.51523	1.43173	63	4,928	4,865	

TABLE 8.--Estimated ratios of present values and total number of agricultural workers in the U. S., 1963-80.

Heady and Tweeten<sup>1</sup> have pointed out that projecting 1950-60 trends yields a prediction that the farm labor force will decline from 7.1 million in 1960 to 4 million in 1980, a 44 per cent decline. In an alternative procedure, they estimated the number of workers required in 1980 to be 3.6 million. This result was based on the compound interest formula assuming annual increases in output and output per man-hour to be 1.8 and 5 per cent respectively. In the present study, total number of agricultural workers is projected to 1980 using two regression equations. On the basis of regression equation (1a), the estimate of total number of workers in 1980 is 4.93 million, and on the basis of regression equation (2a) it is 4.87 million. The estimates in this study are higher than what Heady and Tweeten estimated. The total number of workers will decline from 6.70 million in 1962 to 4.93 or 4.87 million in 1980 if these projections were true. These estimates indicate that there will be at least a reduction of 1.77 million agricultural workers.

## Projection of Number of Farm Operators and Comparison With the Previous Projections

The number of farm operators in each age group is projected for 1970. The projected total number of farm

<sup>&</sup>lt;sup>1</sup>Earl O. Heady, Luther Y. Tweeten, <u>Resource Demand</u> and <u>Structure of the Agricultural Industry</u> (Ames, Iowa: Iowa State University Press, 1963).

operators is obtained by adding all the projected number of farm operators in each age group. The projection of the number of farm operators in each age group is made as follows. From the projections of the present values in the farm and some of the nonfarm occupations, the average present values in each occupation during the period 1960-70 is estimated. Then the ratio of average present values in the nonfarm occupation to the same in farming is used in the regression equation for estimating the ratio of farm operators to the survived rural farm males in each age group. After obtaining these ratios in the age groups, they are multiplied by the estimates of rural survived males in the corresponding age group to obtain the estimates of farm operators in each age group for 1970. The estimates of rural survived males for 1970 are given in the Appendix  $D_{\bullet}$ 

Table <sup>9</sup>, on the next page, gives the number of farm operators in each age group from census year 1920 to census year 1960 and also projected number of farm operators for 1970 along with previous projections.

Bishop and Tolley estimated the total number of farm operators for 1970 at 2.65 million. This figure given in terms of the 1960 census definition of a farm, is equivalent to approximately 2.82 million "1950" farms when adjusted by the total U. S. farm definitional change weight of 0.941.

Fox (1962) has estimated that there will be 1.4 million commercial farms selling \$2,500 worth or more of

	Farm Operators							
Year	Total	<b>&lt;</b> 25	25-34	35-44 (thousands)	45-54	55 <b>-</b> 64	65+	
1920 1930 1940 1950 1960	6,448 6,289 6,097 5,379 3,933	388 384 244 175 65	1,305 1,085 992 844 428	1,608 1,504 1,207 1,266 858	1,502 1,512 1,491 1,234 1,047	1,007 1,103 1,198 1,066 851	592 701 865 794 683	

TABLE 9.--Number of farm operators by age group by census years (1920-60) and projections of number of farm operators for 1970 according to 1950 census definition, U. S.

Source: Agricultural Census, U. S., 1920, 1930, 1940, 1950, 1960

Bishop <sup>a</sup> and Tolley (1963)	2,820	58	283	424	716	728	611
Fox <sup>b</sup> (1962)	2,657	45	247	404	683	696	583
Johnston <sup>C</sup> (1963)	2,756	52	267	421	702	715	599
Marion Clawson <sup>d</sup>	2,787 (2,440)	80 (50)	200 (150)	475 (400)	764 (690)	720 (650)	548 (500)

Estimated for 1970 by Other Studies

Estimated for 1970 on the Easis of this Study

Linear	2,770	27	212	442	736	740	613
Cobb- Doublass	2,780	31	234	439	729	737	610

<sup>a</sup>C. E. Bishop and G. S. Tolley, <u>Manpower in farming and related</u> <u>occupations, Education for a changing world of work</u>. Appendix II. Report of the panel of consultants on vocational education, (Washington D.C.: U. S. Department of Health, Education and Welfare, U. S. Government Printing Office, 1963).

<sup>b</sup>K. A. Fox, "Commercial Agriculture: Perspectives and Prospectives," in <u>Farming, Farmers and Market for Farm Goods</u>, Supplementary Paper No. 15 (New York: Committee for Economic Development, 1962)

<sup>C</sup>W. E. Johnston, <u>The Supply of Farm Operators</u>, an unpublished thesis, North Carolina State of the University of North Carolina, Raleigh, North Carolina, 1963).

<sup>d</sup>Marion Clauson, "Aging Farmers and Agricultural Policy," <u>Journal of</u> <u>Farm Economics</u>, Vol. 45 (February, 1963), p. 15, Table 1. The Figures in this bracket are low estimates. The figures in this study relate to only the number of farm operators reporting age. farm products in 1970. If, as in the case of 1960, commercial farms were to make up 56 per cent of the total farm population, there would be 2.5 million farms in 1970 according to 1960 definition. This estimate would be equivalent to about 2.657 million "1950" farms.

Johnston, utilizing an iterative procedure, estimated the number of total farm operators. He estimated the total number of farm operators as 2.593 and 2.756 million as per 1960 and 1950 census definition respectively.

Marion Clawson (1963) assuming that the same rates of entry and withdrawal in each age group in the past censuses, will continue in the future, estimated the total number of farm operators for 1970. He provided high and low estimates in each age group.

The number of farm operators in the age group 15-24 in the 1960 census is 62 thousand. The number of farm operators projected for 1970 in this study is 26 thousand by linear regression method and 30 thousand by the log linear method as compared to 56, 43, 50 thousand estimated by Bishop and Tolley, Fox and Johnston respectively. The estimates of this number made in this study are low relative to other estimates, they may very well be nearer correct. The highly favorable nonfarm opportunities for farm youth will reduce the number of entrants to and encourage the number of withdrawals from farming operations. If we compare the decrease in number of farm operators in the age group 15-24 from 175 thousand in 1950 census to 65 thousand in 1960 census, the estimated decrease from 62 thousand in the 1960 census to 26 or 30 thousand in 1970 does not seem to be unnatural or unreasonable. In the light of this fact, the estimated decrease from the 1960 census to the 1970 census in the number of farm operators in the age group 15-24 by other studies appears too low. From the same point of view, the estimated decrease in number of farm operators for 1970 in the age group 25-34 by other studies also appears underestimated as compared to the estimated decrease of this study. The estimates made in this study in the higher age groups are higher than the estimates made in the previous studies.

Table 10, on the following page, gives the age composition of farm operators in the 1960 census and the projected number of farm operators according to the definition of 1960 census.

For the United States, according to 1960 census definition the estimate of total number of farm operators for 1970 in this study is 2.607 million by linear regression method and 2.616 million by the log linear method as compared to the 1960 enumeration of 3.701 million.

The total number of farm operators projected for 1970 on the basis of methods used in the previous studies by Bishop and Tolley, Fox, Johnston and Clawson and in this study do not deviate much from each other. Even though the

by age group in the years 1900, 1970 census definition, U. S.	Farm Operators	35-44 45-54 55-65 65+ (thousands)	812 988 809 623	r 1970 by Different Studies p and Tolley (1963)	401 676 692 557	Fox (1962)	382 645 662 531	Johnston (1963)	398 663 680 546	Present Study	418 695 704 558	415 688 701 556
or rarm operators according to 1960		<25 25-34	62 407	Estimates for Bishop	56 269		43 235		50 254		26 201	30 222
		Total	3,701		2,654		2,500		2,593		2,607	2,616
		Year	1960		1970		1970		1970		1970 1.1 near 1	Cobb- Douglas 2

TABLE 10.--Number of farm operators by age group in the years 1960, 1970

projected total number of farm operators for 1970 in this study does not differ much from the previous projections, the age distribution of farm operators is quite different from those obtained in the previous studies. The projected number of younger farm operators for 1970 in this study is generally lower than those in the previous studies and the projected number of older farmers in this study is generally higher than the same estimates for 1970 in the other studies. This is probably due to the fact that the method adopted in this study is (1) based on data compiled herein but not available to previous investigators and (2) employes, implicitely recent contributions concerning the fixity and variability of labor in farming.

The basic economic rationale behind all the studies mentioned above is that farm workers move out to nonfarm occupations whenever they find that the ratio of nonfarm wage rates to the same in farming is higher than the minimum ratio at which they are indifferent. Since the ratio of wage rate in nonfarm occupations to the same in farming, on the basis of which farm workers of different ages respond in terms of mobility to nonfarm occupations has not been available, different investigators used different ratios to reflect nonfarm-farm wage ratios.

Marion Clawson projected for 1970 the number of farm operators in each age group. For projection, he used

the average net entries or net withdrawals of farm operators from one age group in one census period to the next age group in the next census period. These averages were based on the census periods from 1890 to 1960. The monetary and nonmonetary conditions which influenced the age specific mobility in 1890 were not the same as in 1960. Therefore, his projections of number of farm operators for 1970 are based on less information than those in this study.

Bishop and Tolley projected the number of farm operators in each age group in the U.S. for 1970 on the assumption that the ratio of number of farm operators in the ith age group in the t<sup>th</sup> census period to the number of farm operators in the (i-1)th age group in (t-1) census period is a function of the ratio of total number of farm operators in the t<sup>th</sup> census period to the same in (t-1) census period. They assumed that the ratio of total number of farm operators in the  $t^{th}$  census period to the same  $in(t-1)^{th}$  census period has been a reflection of the ratio of wage rate in nonfarm occupations to the same in farming. The substitutions of the ratio of the total number of farm operators in the t<sup>th</sup> census period to the same in (t-1)th census period for the ratio of nonfarm wage rates to the wage rate in farming during the interval of the two census periods is rather an unsophisticated method.

Johnston used a different approach from the one used by Tolley and Bishop. Since a suitable measure of the ratio

of nonfarm-farm wage rate was not available he estimated by iterative procedure such measures for states, regions and for the nation. The estimated ratios of nonfarm wage rate to the same in farming in the past decades were those assumed to cause the ratios (Observed in the past decades) of the number of farm operators to the survived rural farm males in each age group in the past decades. Johnston projected the total number of farm operators for 1970 (one of his projections) on the assumption that the estimated ratio of nonfarm wage rate to the wage rate in farming for 1960 will also be the same for 1970. Even though the ratio is assumed the same in 1970 as in 1960, the estimated number of rural survived farm males for 1970 in each age group were used to estimate the number of farm operators for 1970 in each age group.

Fox first estimated for 1970 the number of commercial farms with sales of \$2,500 or more and then adjusted by the proportion of commercial farms to the total number of farms in 1960 to estimate the total number of farms in 1970.

Heady and Tweeten projected the farm labor force for 1980 on the basis of linear trend during the period 1950-60. They also projected the number of farm workers on the basis of compound interest formula assuming annual increases in output and output per man hour of 1.8 and 5 per cent respectively.

Most of the previous studies for projecting the farm operators in different age groups were based either directly or indirectly on the hypothesis that the mobility of farm workers to nonfarm occupations is responsive to the ratio of current nonfarm wage rate to the current wage rate in farming. This assumption is not entirely correct. Farm workers (or anybody else) in changing occupations generally think in terms of lifetime expected returns, and their present values rather than simply current year annual wages. Therefore in this study the mobility of farm workers was assumed to be responsive to the ratio of present value of the expected future income stream in nonfarm occupation to the same in farming. Hence the method used in this study may be better than any other technique used in the previous studies. If the estimated streams of income are accurately enough estimated then one can assert that the method used in this study is better than any other previous study.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging of farm operators is not going to be reversed. This is clearly exhibited by the very small number of farm operators in the age group 15-24. This trend of aging of farm operators will be reversed in the future only if the ratio of present values of the expected future income stream in the nonfarm to farm sector turns out to be favorable for farming. This

occurs only if the farm enterprises are found most desirable compared to nonfarm occupations. According to the projected number of farm operators for 1970, in this study, there will be a reduction of at least 1.15 million in the number of farm operators.

#### CHAPTER VII

### SUMMARY AND CONCLUSIONS

A conspicuous characteristic of American agriculture is the dramatic decline in farm labor input and increase in farm output. The total number of farm workers also decreased but not in the same proportion as total farm labor input. Despite the recent unparalleled decline in farm labor input, farm output continues to be in excess over what is demanded. Hence, labor transfer from the farm sector to the nonfarm sector has long been a concern to economists, rural sociologists and agricultural policy designers. The overcommitment of labor in agriculture involves labor flows from the nonfarm sector but, mainly, failure to induce a sufficient flow of labor from the farm sector. Hence, knowledge of the impact of important factors influencing the mobility of agricultural workers will be of great help for policy makers.

Age is an important independent factor influencing the mobility of farm workers. Among the monetary variables, the ratio of the present value of the expected future income stream of a worker in the nonfarm sector to the present value of the expected future income stream in the farm sector is considered to be the basis upon which farm

workers decide their occupational choice. This is a variable which has not been estimated and used in the previous studies.

In calculating the present value of the future income stream in the nonfarm sector, a question arose as to what kind of jobs farm workers usually take as they move to the nonfarm sector. On the basis of information in the literature, the occupations in the nonfarm sector which the farm workers have been mostly entering are taken as (1) building trades (helpers and laborers), (2) manufacturing, (3) service industries, (4) trade (retail) and (5) local government.

Since age is one of the main factors in relation to the mobility of farm workers, data on the present values of the expected future income stream for a worker of age 25 and 45 were produced to this study. Since the expected remaining number of years of life of worker is a part of the calculation of the present value of the future income stream, the expected remaining years of life of 25 year and 45 year old workers since 1917 to 1962, were taken from life tables. An assumption made in this study was that the workers retire through death.

One of the variables included in the calculation of the present value of the future income stream was the current rate of interest. The average rate of interest for farm mortgage loans was used for the purpose in this study. For comparative purposes, the annual wage rate for hired labor in the farm sector and annual wage rate in the nonfarm occupations were used in this study. Unemployment in the nonfarm sector can seriously reduce the expected income stream of a potential off-farm migrant. Hence an adjustment of the annual wage in the nonfarm sector was made with the factor  $(1-\frac{U}{100})$  where U is the percentage of unemployment in the concerned occupation in the nonfarm sector.

Unemployment rates in the nonfarm occupations were available only for the period 1948-1962 but were projected backwards to 1917. Stanley Leborgott in the appendix of his book "Manpower and Economic Growth" has given an unemployment rate series as defined by the percentage of unemployed to nonfarm employees. This series is available from 1917 to 1960. During the period 1948-60, the unemployment rate in all the occupations was highly correlated with the unemployment rate given by Leborgott. Hence, a linear regression was run with the unemployment rate in the concerned occupation as the dependent variable and unemployment rate given by Leborgott as the independent variable. The unemployment rate in all the occupations was projected back to 1917 on the basis of this procedure.

Annual wage data in trade and laundries were not available from 1917 to 1938 and from 1917 to 1933 respectively. Annual wage data in building trades (helpers and laborers) were available from 1917. It was also clear that annual wages in retail trade and in launderies were

highly correlated with the annual wage in building trades (helpers and laborers) during the periods 1934-1947 and 1939-51, respectively. Hence, it was decided to fit a regression line with the annual wage in retail trade and in laundries as dependent variables and annual wage in building trades as the independent variable and to project backwards the annual wage in retail trade for the period 1917 to 1938 and the annual wage in laundries for the period 1917-1933.

The annual wage in all the occupations was also projected forward to 2007, after fitting a linear regression with the annual wage as dependent variable and time as independent variable during the period 1950-1962. Thus, estimates of annual wages in the five occupations were made available from 1917 to 2007 and unemployment rates were made available from 1917 to 1962.

An important phase of this study was the formulation of a method by which estimates could be made of workers expectations about the annual wages and unemployment rates in the future.

In this study, it was assumed that workers base their estimates for the future years on current as well as past observations. Firstly, the average annual wage or the average unemployment rate in the next n years from the current year  $(n=1,2, \ldots, 9)$  were estimated by regression lines, fitted with current year and past year annual wages

and unemployment rate as independent variables. From these estimated averages the annual wage and unemployment rate in any nth year ahead from the current year were derived in such a way that the average of all the estimates in each year up to n years ahead was equal to the estimate of the average in the next n years ahead. In the case of the unemployment rate, the estimated average in the next nine years was used for the estimate of the expected unemployment rate from the tenth year to the n<sub>2</sub>th year ahead from the current year.

But in the case of the annual wage estimate a different procedure was adopted. Firstly, two regression equations for estimating the average of annual wage in the next 26 years, were fitted with current year and past year annual wages as independent variables. From these two fitted regression equations, two increments in annual wage were  $\Delta_1$ being the annual increment from ninth year ahead to 26th year ahead and  $\Delta_2$  being the annual increment from 26th year to 44th year ahead. They were derived as functions of current and past year annual wages. Secondly,  ${\tt A}_1$  an increment in annual wage was added to the annual wage in the ninth year ahead every year up to  $(n_1-1)$ th year ahead to arrive at the annual wage expected in each year from the ninth to the 26th year ahead from the current year. Thirdly,  $\Delta_2$ , an increment in annual wage, was added to the annual wage in the  $(n_1-1)$ th year ahead, every year up to

 $(n_2-1)$ th year ahead to arrive at the annual wage expected in each year from  $(n_1-1)$ th year to  $(n_2-1)$ th year ahead from the current year. After estimating the unemployment rate, and annual wage up to  $(n_2-1)$  years ahead from the current year, annual wage in the relevant nonfarm occupations was adjusted for unemployment rate in the concerned occupation in the nonfarm sector. After adjustment of annual wage for unemployment rate, present values of the expected future income stream in each year since 1917 to 1962 were calculated for both the 45 and 25 year old worker in the nonfarm and farm occupations. This calculation took into account the variable interest rate and the variable expected number of remaining years of life of 45 year old and 25 year old worker.

The present values of the expected future income stream seems to be consistent with economic and political events overtime, 1917 to 1962. The present value of the expected future annual wage for a 25 year old worker increased from \$19381 in 1917 to \$56,423 in 1962 in farming; from \$27,278 to \$117,827 in manufacturing; from \$27,412 to \$155,543 in construction; from \$13,007 to \$57,271 in laundries; and finally, from \$17,909 in 1917 to \$78,303 in 1962 in retail trade. The present value for a 45 year old worker increased from \$13,479 in 1917 to \$43,709 in 1962 in farming; from \$18,516 to \$88,705 in manufacturing, from

\$17,747 to \$112,581 in construction; from \$8,888 to \$44,136 in laundries; and finally from \$12,173 in 1917 to \$59,229 in 1962 in retail trade.

After the end of the First World War in 1918, the expected annual wage fell. This was reflected in the low present value of the expected future income stream in all the occupations and in the case of both workers of age 25 and 45 in the year 1921. The onset of the depression in the American economy in the early thirties was followed by low wage expectations. In the post depression and in the beginning of the Second World War present values increased for almost all the occupations and in the case of both 25 and 45 year old workers.

The Pearl Harbor attack by the Japanese and the participation of America in the Second World War in the year 1941 had a tremendous impact on the expectations about the future income stream. Present values rose in 1941 in almost all the occupations and in case of both 25 and 45 year old workers. Especially in manufacturing and in construction, present value suddenly increased from \$44,730 in 1940 to \$53,391 in 1941 and from \$54,415 in the year 1940 to \$61,603 in the year 1941 respectively in the case of a 25 year old worker. In the case of a 45 year old worker, present value suddenly increased from \$29,367 in the year 1940 to \$36,235 in the year 1941 and from \$34,561 in 1940 to \$39,893 in 1941, respectively in manufacturing and construction.

The Korean War was followed by increases in the value of expected future income streams. The present value for a 25 year old worker in farming increased from \$47,129 in 1950 to \$54,824 in 1951. In manufacturing, it increased from \$89,805 in 1950 to \$96,593 in 1951. In construction, it increased from \$104,231 in 1950 to \$114,879 in 1951. In laundries, it increased from 49,377 in 1950 to 52,518 in 1951 and, finally, in retail trade, it increased from \$52,124 in 1950 to \$68,013 in 1951. In the case of a 45 year old worker, the present value of the expected future income stream increased from \$30,601 in 1950 to \$38,922 in 1951 in farming, from \$61,232 in 1950 to \$66,376 in the year 1951 in manufacturing, from \$67,810 in 1950 to 76,132 in 1951 in construction, from \$34,706 in 1950 to \$37,319 in 1951 in laundries, and finally from \$35,662 in 1950 to 47,045 in 1951 in retail trade.

The end of the Korean War was followed by reductions in the present values of the future income stream. In 1954 and in the case of a 25 year old worker, the present value decreased in farming from \$53,068 in 1953 to \$50,680 in 1954; in manufacturing from \$99,288 in 1953 to \$94,572 in 1954; in construction from \$119,062 in 1953 to \$115,824 in 1954; in laundries from \$52,087 in 1953 to \$51,516 in 1954 and finally in retail trade from \$68,914 in 1953 to \$68,725 in 1954. In the case of a 45 year old worker, the present value of the expected future income stream decreased from \$38,160 in 1953 to \$36,264 in 1954 in farming; from \$69,315 in 1953 to \$65,422 in 1954 in manufacturing; from \$80,997 in 1953 to \$77,577 in 1954 in construction; from \$37,519 in 1953 to \$37,122 in 1954 in laundries; and from \$48,504 in 1953 to \$48,339 in 1954 in retail trade.

One of the methods of testing the validity of the estimates of the present values of the expected future income stream is to test the strength of the relationship between the number of farm operators by age group and the ratio of present value in nonfarm occupation to the same in farming. For this purpose a linear regression line was fitted for each age group with the ratio of number of farm operators to the number of rural survived males ten years younger in the previous census, as the dependent variable and the appropriate ratio of present values in nonfarm-farm sectors as the independent variable. The relationships found were fairly consistent and tend to validate the estimates of present values. On the basis of projected present values to 1970 and the fitted regression lines in each age group of farm operators and number of rural survived males, the total number of farm operators in each age group is projected to 1970.

For the United States, the estimate of total number of farm operators for 1970 in this study is 2.607 million by the linear equation method and 2.616 million by the "linearin-logarithms" equation as compared to the 1960 enumeration

of 3.701 million. The number of farm operators in the age group 15-24 in the 1960 census is 62 thousand. The number projected in this study for 1970 is 26 thousand by the linear equation and 31 thousand by the logarithmic equation. The projected number of farm operators for 1970 in the age group 25-34 is 0.201 million by the linear regression method, and 0.222 million by the linear-in-logarithms method, as compared to 0.407 million in 1960 census. The projected number of farm operators for 1970 in the age group 35-44 is 0.418 and 0.415 million by linear regression method and by linear in logarithms method respectively; in the age group 45-54 it is 0.695 million by linear regression method and 0.688 million by the linear logarithm method; in the age group 55-64 it is 0.704 million by the linear regression method and 0.701 million by the logarithmic method and finally in the age group 65 and over, it is 0.558 million by linear regression method, and 0.556 by the linear in the logarithmic method.

The ratio of present value of the expected future income stream in manufacturing to the same in farming for a 25 year old worker increases from 1.35837 in 1963 to 1.37214 in 1980. The rate of increase seems to be very low and is decreasing overtime. The ratio of present value of the expected future income stream in laundries to the same in farming for a 45 year old worker is decreasing overtime.

On the basis of the two different regression lines, total number of agricultural workers is projected to 1980. They are 4.93 million and 4.87 million.

The number of farm operators projected for 1970 in the previous studies by Bishop and Tolley, Fox, Johnston and Clawson, as well as in this study is more or less the same. However, the number of farm operators in the younger age groups are generally lower in this study than the numbers projected in the previous studies. The number of older farm operators is generally higher in this study as compared with the numbers projected in the previous studies. This is probably due to the fact that the methods adopted in this study are (1) based on data compiled herein but not available to previous investigators and (2) employ implicitly recent contributions concerning the fixity and variability of labor in farming.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging of farm operators is not going to be reversed. This is clearly exhibited by the very small number of farm operators in the age group 15-24. This trend of aging of farm operators will be reversed in the future only if the ratio of present values of the expected future income stream in the nonfarm to farm sector turns out to be favorable for farming. This occurs only if the farm enterprises are found most desirable compared to nonfarm occupations. According to the projected

number of farm operators for 1970, in this study, there will be a reduction of at least 1.15 million in the number of farm operators.

This study, in spite of many limitations, at least paves the way for further research in finding refined techniques for estimating the present values of a worker in any occupation. The series on present values of a worker in different occupations given in this study, are very useful for researchers in studying labor mobility among occupations. However, these series could be further improved by being adjusted in the light of information on hand at each point in time about the future as a result of political and economic events and changes in the institutional factors. This adjustment is necessary for improving the estimates of expectations held by workers. These estimates might also be useful for estimating the compensation to be paid for a person hit by an automobile or killed in an accident in a factory or for otherwise valuing the economic component of human worth.

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# APPENDICES

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APPENDIX A

Year	Farming \$	Manufacturing \$	Construction \$	Laundries \$	Retail Trade \$
1917 1918 1919	486 582 672	778 994 1,156	715 835 949		
1920 1921 1922 1923 1924 1925 1926 1927 1928 1929	780 534 522 570 588 588 600 600 612	1,353 1,141 1,107 1,225 1,231 1,254 1,268 1,272 1,284 1,284	1,375 1,375 1,252 1,327 1,448 1,493 1,609 1,658 1,658 1,658		
1930 1931 1932 1933 1934 1935 1936 1937 1938 1939	576 456 348 306 336 390 432 432	1,196 1,073 878 866 946 1,035 1,121 1,239 1,148 1,229	1,701 1,689 1,405 1,332 1,332 1,325 1,414 1,547 1,668 1,668	774 862 839 875 895 917	1,093
1940 1941 1942 1943 1944 1945 1946 1947 1948 1949	450 534 708 924 1,092 1,212 1,296 1,404 1,537 1,599	1,298 1,533 1,907 2,240 2,376 2,298 2,253 2,557 2,962 2,802	1,697 1,786 1,939 1,945 1,966 2,070 2,383 2,793 3,143 3,266	932 972 1,058 1,200 1,349 1,442 1,570 1,701 1,780 1,819	1,110 1,153 1,215 1,289 1,392 1,487 1,712 1,921 2,067 2,164
1950 1951 1952 1953 1954	1,612 1,794 1,898 1,963 1,950	3,033 3,294 3,492 3,664 3,665	3,430 3,677 3,903 4,190 4,354	1,844 1,966 2,009 2,064 2,085	2,244 2,403 2,485 2,587 2,663

TABLE 1.--Available annual wage (in current dollars) data from published sources in the U. S., 1917-62.

Year	Farming \$	Manufacturing \$	Construction \$	Laundries \$	Retail Trade \$
1955	1,976	3,936	4,540	2,116	2,760
1956	2,054	4,097	4,827	2,201	2,847
1957	2,145	4,243	4,094	2,256	2,958
1958	2,210	4,301	5,340	2,355	3,059
1959	2,314	4,590	5,690	2,413	3,160
1960	2,379	4,665	5,957	2,502	3,243
1961	2,418	4,802	6,244	2,563	3,329
1962	2,483	5,021	6,470	2,630	3,429

TABLE 1.--Continued.

Year	Farming	Manufacturing	Construction	Retail Trade	Laundries
	current dollars	current dollars	current dollars	current dollars	current dollars
$\begin{array}{c} 1963\\ 1964\\ 1965\\ 1966\\ 1966\\ 1966\\ 1966\\ 1971\\ 1977\\ 1977\\ 1977\\ 1977\\ 1977\\ 1977\\ 1977\\ 1978\\ 1988\\ 1988\\ 1988\\ 1988\\ 1988\\ 1999$	2,554 2,682 2,682 2,78184 2,682 2,889 562 2,889 562 2,781844 2,781844 2,781844 2,781844 2,781844 2,781844 2,781844 2,7	5,159 5,315 5,472 5,629 5,785 5,942 6,099 6,255 6,412 6,569 6,725 6,882 7,039 7,196 7,352 7,509 7,666 7,822 7,979 8,136 8,292 8,449 8,606 8,762 8,919 9,076 9,233 9,389 9,546 9,703 9,546 9,703 9,546 9,703 9,546 9,703 9,859 10,016 10,173 10,329 10,486 10,643 10,799	6,683 6,937 7,192 7,446 7,701 7,955 8,210 8,464 8,710 8,973 9,228 9,482 9,737 9,991 10,246 10,500 10,754 11,009 11,263 11,518 11,772 12,027 12,281 11,772 12,281 12,536 12,790 13,045 13,299 13,554 13,808 14,317 14,572 14,826 15,335 15,590 15,844	3,527 3,623 3,720 3,720 3,720 3,912 3,900 3,900 3,992 3,900 3,992 3,900 3,992 3,900 3,992 3,900 3,992 3,900 3,90	2,670 2,732 2,795 2,995 2,995 2,998 3,045 3,108 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,171 3,236 3,797 3,672 3,797 3,672 3,797 3,982 2,983 3,171 3,236 3,797 3,982 3,984 3,995 3,994 3,995 3,994 3,996 3,994 3,996

TABLE 2.--Projected annual wage rates (in current dollars) per worker in farming, manufacturing, construction, retail trade and in laundries in the U. S., 1963-2007. TABLE 2.--Continued.

Year	Farming	Manufacturing	Construction	Retail Trade	Laundries
	current	current	current	current	current
	dollars	dollars	dollars	dollars	dollars
2000	4,996	10,956	16,099	7,085	4,987
2001	5,062	11,113	16,353	7,181	5,050
2002	5,128	11,269	16,608	7,277	5,113
2003	5,194	11,426	16,862	7,373	5,175
2004	5,260	11,583	17,117	7,469	5,238
2005	5,392	11,740	17,371	7,565	5,300
2006	5,392	11,896	17,626	7,662	5,363
2007	5,458	12,053	17,880	7,758	5,426

Year	Manufacturing	Construction	Retail Trade	Laundries	
	Per Cent	Per Cent	Per Cent	Per Cent	
1917	7.6	13.0	6.4	4.9	
1918	0.6	3.4	2.1	1.9	
1919	0.6	3.4	2.1	1.9	
1920	8.1	13.7	6.6	5.1	
1921	21.2	31.8	14.7	10.6	
1922	11.5	18.3	8.7	6.5 2.8	
1923 1924	2.7	6.2 13.2	3.3 6.4	∠.0 4.9	
1924	7.7 4.2	13.2 8.4	4.3	4.9 3.4	
1926	1.2	4.2	2.4	2.2	
1927	4.2	8.4	4.3	3.4	
1928	6.1	10.9	5.4	4.2	
1929	4.1	8.2	4.2	3.4	
1930	14.9	23.0	10.8	7.9	
1931	28.1	41.2	18.9	13.5	
1932	41.5	59.6	27.1	19.1	
1933	43.1	61.8	28.1	19.8	
1934	37.0	53.5 49.5	24.4 22.6	17.2	
1935 1936	34.1 28.4	49.5	19.0	16.0 13.6	
1937	23.4	34.7	19.0	11.5	
1938	31.4	45.7	20.9	14.9	
1939	28.1	41.2	18.9	13.9	
1940	23.4	34.7	16.0	11.5	
1941	15.1	23.3	10.9	8.0	
1942	5.9	10.7	5.3	4.1	
1943	1.0	3.9	2.3	2.1	
1944 1945	0.0 1.0	2.3 3.9	1.6 2.3	1.0 2.1	
1945	4.4	8.6	4.3	3.5	
1940	4.2	8.4	4.2	3.4	
1948	3.5	7.6	4.3	3.5	
1949	7.2	11.9	5.8	5.1	
1950	5.6	10.7	5.8	5.0	
1951	3·3 2·8	6.0	3.7	3.1	
1952	2.8	5.5	3.1	2.6	
1953	2.5	6.1	3.0	2.4	
1954 1955	6.1 4.2	10.5	5.2 4.3	4.0 3.8	
1955	4.2	9.2 8.3	4.3 4.1	3.0 3.2	
1950	5.0	9.8	4.5	3.4	
1958	9.2	13.7	6.7	4.6	
1959	6.0	12.0	5.8	4.3	
1960	6.2	12.2	5.9	4.1	
1961	7.7	14.1	7.2	4.9	
1962	5.8	12.0	6.3	4.3	

TABLE 3.--Percentage of unemployment (estimated for the period 1917-47 and actual for the period 1948-62) in manufacturing, construction, retail trade and in laundries in the U.S., 1917-62.

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APPENDIX B

nual wage (in current dollars) in the $(t + n)^{th}$ year head (n = 0, 19) and	wage of ( $\Delta_1$ and $\Delta_2$ ) expected in each current year from 1917 to 1962 in farming	<sup>c</sup> in the United States.
TABLE 1Estimates of the annual wage (in curre	the increments in the annual wage of ( $\Delta_1$ and $\dot{\Delta}_2$	L L

								L	ر.	l												
	4.0	0.2	9.7	9.9	8.0	6.6	8.5	7.4	6.7	1.1	6.7	6.7	7.1	5.5	2.9	3.7	6.3	8. 8	8.7	8.4	9.1	7.1
	7.0	7.2	8.6	7.6	4.4	8.6	2.4	5.8	7.8	6.6	7.9	7.9	6.7	1.7	9.9	7.6	0.0	2.3	2.6	3.5	1.2	7.1
	00	10	17	31	0	ω	$\sim$	Ч	2	Ч	ω	ω	$\sim$	$\sim$	4	ω		$\sim$	4	Ь	5	-
	0	01	09	23	Ч	4	Ч	$\sim$	$\sim$	$\sim$	5	5	$\infty$	ഹ	$\sim$	ω	2	$\sim$	9	ω	~	9
	Ч	$\sim$	20	77	$\infty$	Ч	ŝ	$\sim$	$\bigcirc$	$\sim$	Ч	Ч	4	$\sim$	$\sim$	~	$\sim$	9	δ	Ч	0	Ч
ΓE	769	886	982	1129	406	683	813	696	774	802	788	788	816	715	473	364	398	522	556	576	661	587
WAGE RAT	269	807	896	1032	370	621	740	725	705	731	718	718	744	652	429	326	356	469	501	520	598	531
FARM	9	$\sim$	Q	$^{\circ}$	0	$^{\circ}$	-1	Ч	$\sigma$	Ч	$^{\circ}$	0	$\sim$	4	$\sim$	$\sim$	4	4	~	σ	~	
	m	$\sim$	C.J	ഹ	$^{\circ}$	ω	ω	~	9	œ	2	2	0	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	Ь	2	7	6
	$-\infty$	$\mathcal{O}$	$\infty$	$^{\circ}$	<b>~</b> 4	9	5	4	$\sim$	5	4	4	9	5	-1	Ч	Ч	9	$\sim$	4	Ч	2
	4	4	$\sim$	$: \cap$	$\sim$	$\sim$	Ч	-H	$^{\circ}$	$\sim$	$\sim$	сJ	$\sim$	$\sim$	Ч	-1	0	9	5	Ч	~	4
	$\infty$	$\infty$	$\sim$	$\infty$	$\sim$	$\sim$	$\sim$	$\infty$	$\infty$	$^{\circ}$	0	0	Ч	$\sim$	5	4	0	$\sim$	9	δ	$^{\circ}$	$\sim$
		Ч	1	01	04	CJ.	$\sim$	$\sim$		0	$\sim$	$\sim$	CU.	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\infty$
	ARM WAGE RAT	FARM WAGE RATE 17 486 544 630 666 697 769 819 904 1007 67.08 70.4	FARM WAGE RATE       17     486     548     594     630     666     697     769     819     904     1007     67.08     70.4       18     582     647     696     776     807     886     934     1013     1109     67.24     70.2	FARM WAGE RATE       17     486     548     594     630     666     697     769     819     904     1007     67.08     70.4       19     672     735     784     826     896     982     1024     1093     1175     68.66     69.7	TARM WAGE RATE       FARM WAGE RATE         17       486       548       594       630       666       697       769       819       904       1007       67.08       70.4         18       582       647       630       666       697       769       819       904       1007       67.08       70.4         19       672       735       784       826       896       982       1024       1093       1175       68.66       69.7         20       780       853       907       954       1032       1129       1170       1237       1317       67.61       69.9	TARM WAGE RATE       FARM WAGE RATE         17       486       548       594       630       666       697       769       819       904       1007       67.08       70.4         19       672       735       776       896       982       1024       1013       1109       67.24       70.2         20       780       853       907       954       1032       1129       1170       1237       1317       67.61       69.9         21       534       410       403       370       406       380       317       200       104.43       58.0	TARM WAGE RATE         17       486       548       594       630       666       697       769       819       904       1007       67.08       70.4         19       672       735       776       896       982       1024       1007       67.24       70.2         20       780       853       907       954       1032       1129       1170       67.61       69.9         21       534       410       409       403       370       406       380       317       200       104.43       58.0         22       522       535       560       586       609       621       683       710       747       782       78.60       66.6	TARM WAGE RATE       FARM WAGE RATE         17       486       548       594       630       666       697       769       819       904       1007       67.08       70.4         19       672       735       736       776       896       982       1024       1013       1109       67.24       70.2         20       780       853       907       954       1032       1129       1170       1237       1317       67.61       69.9         21       534       436       410       403       370       406       380       317       200       104.43       58.0         22       535       560       586       609       621       683       710       747       782       78.60       66.6       6	TARM WAGE RATE17 $486$ $548$ $594$ $630$ $666$ $697$ $769$ $819$ $904$ $1007$ $67.08$ $70.44$ 18 $582$ $594$ $630$ $666$ $697$ $769$ $819$ $904$ $1007$ $67.24$ $70.29$ 19 $677$ $734$ $736$ $776$ $896$ $982$ $1024$ $1093$ $1179$ $67.24$ $70.29$ 20 $734$ $7034$ $7004$ $1032$ $1129$ $1170$ $1237$ $1317$ $67.61$ $69.73$ 21 $534$ $410$ $409$ $621$ $609$ $621$ $6982$ $1024$ $1093$ $1177$ $67.61$ $69.73$ 22 $535$ $540$ $586$ $609$ $621$ $683$ $710$ $747$ $782$ $78.66660$ 23 $570$ $612$ $648$ $679$ $710$ $725$ $696$ $826$ $871$ $917$ $75.86$ $67.44$ 24 $582$ $510$ $725$ $696$ $826$ $871$ $917$ $75.8667$ $67.44$	TARM WAGE RATE         17       486       5448       594       630       666       697       769       819       904       1007       67.08       70.44         18       596       594       630       666       697       769       819       904       1007       67.08       70.44         19       672       734       784       636       697       769       819       904       1007       67.08       70.44         20       780       854       807       886       934       1013       1179       67.61       69.77         21       534       410       409       403       370       406       833       1177       1237       1317       67.61       69.97         22       535       560       586       403       621       609       631       747       700       104.43       58.007         23       572       535       561       685       710       747       720.41       66.60       72.44       66.60       72.44       76.90       76.61       69.97         24       534       406       609       633       710       747       700	FARM WAGE RATE         17       486       5448       594       630       666       697       769       819       904       1007       67.08       70.4         19       572       544       594       630       666       697       769       819       904       1007       67.08       70.4         19       572       544       826       867       896       934       1013       1109       67.24       70.2         20       739       784       826       867       896       934       1007       67.08       70.4         21       534       410       409       403       370       406       380       317       200       104.43       58.0       66.6       69.9       67.4       70.2         22       535       541       1032       1129       1170       1237       1317       67.61       69.9       69.9         22       535       541       685       740       833       850       910       7417       728       68.56       69.9         222       535       518       649       663       740       747       729       68.5	FARM WAGE RATE           17         486         548         594         630         666         697         769         819         904         1007         67.08         70.44           18         582         6447         696         776         806         934         1013         1109         67.24         70.29           19         672         735         776         806         982         1024         1003         1175         68.66         69.73           20         780         853         907         954         1003         1170         1237         1317         67.61         69.97           21         534         436         410         409         1003         1129         1170         1237         1317         67.61         69.97           22         535         560         586         609         621         103         1170         1237         1317         67.61         69.97           234         436         609         621         609         633         710         777         72.41         69.97           24         636         699         710         710         710	FARM WAGE RATE         17       486       548       594       630       666       697       769       819       904       1007       67.08       70.44         19       678       647       536       666       697       769       819       904       1007       67.08       70.44         19       678       678       636       667       769       819       904       1007       67.08       70.29         20       735       734       436       776       896       982       1024       1093       1177       68.66       69.97         21       534       436       409       403       370       406       380       317       200       104.43       58.07         22       522       535       560       586       609       621       683       710       747       782       78.07       66.60         23       570       612       69.97       380       317       200       104.43       58.07         24       583       610       740       1032       1129       1170       1237       1317       67.61       69.977         24	FARM WAGE RATE         17       486       548       548       594       630       666       697       769       819       904       1007       67.28       70.44         19       572       735       746       896       934       1013       1109       67.24       70.29         20       782       735       776       896       934       1013       1170       67.24       70.29         21       572       735       776       896       982       1024       1007       67.24       70.29         21       534       436       410       409       403       1700       1237       1177       50.29       58.66       69.77       78.2       78.2       78.2       78.07       79.9       70.29         22       532       535       560       586       603       621       683       710       747       78.2       78.07       77.41       68.59       77.41       68.59       77.41       68.59       77.41       68.59       77.41       68.59       77.44       66.60       77.44       66.60       77.44       66.70       86.66       67.44       76.54       66.70       87.44 <td>FARM WAGE RATE           17         486         548         594         630         666         697         769         819         904         1007         67.08         70.44           18         582         647         759         819         904         1007         67.24         70.29           19         677         735         736         776         896         982         1024         1007         67.08         70.44           20         736         776         807         769         819         904         1007         67.61         69.97           21         534         436         776         896         982         1024         1093         1177         67.61         69.97           23         570         616         697         700         1237         1217         72.94         60.29           23         570         616         648         710         1237         1217         72.94         66.60           24         583         610         725         691         826         871         77.94         66.74           260         646         652         718         <td< td=""><td>FARM WAGE RATE           17         486         544         630         666         697         769         819         904         1007         67.08         70.44           19         572         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         435         910         4003         370         400         386         934         1003         1170         167.24         70.29           21         534         435         907         982         982         1024         1009         67.24         70.29           21         535         561         686         776         803         380         317         717         86.66         69.77           25         536         651         688         710         4005         317         717         87.86         66.74           26         636         655         719         803         870</td><td>TRIM WACE RATE           17         486         544         536         666         697         769         819         904         1007         67.08         70.444           19         677         735         736         776         807         769         819         904         1007         67.08         70.444           19         677         735         776         807         886         934         1013         11097         67.24         70.444           22         533         776         907         1032         11229         1170         1237         1317         67.61         69.77           22         535         560         586         693         710         1237         1317         67.61         69.77           234         436         41004         1032         710         1170         1237         1317         67.61         69.77           234         570         560         586         694         70.44         70.29         67.61         69.77           265         693         710         717         813         826         871         917         77.94         66.78         6</td><td>FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.444           19         572         735         736         666         697         769         819         904         1007         67.24         70.29           19         677         735         776         896         982         1024         1007         67.08         70.444           20         734         409         776         896         982         1024         1007         67.24         70.29           21         570         612         685         716         892         934         1013         1170         127         731         58.07         70.44           22         522         535         560         586         609         621         683         710         747         78.2         69.97         70.44           234         523         616         697         717         72.41         60.97         70.44         66.74           26         616         697         710         403         77.94</td><td>TARIN WAGE RATE           17         486         5448         594         630         666         697         769         819         904         1007         67.24         70.29           19         572         5447         596         697         766         819         904         1007         67.24         70.29           21         572         535         776         807         7034         1033         1175         667.61         697.73           22         572         535         560         586         609         724         1007         67.61         69.73           22         572         535         560         586         609         671         123         1175         67.61         69.73           22         572         535         560         586         609         621         683         70.44         50.74           234         516         586         609         677         706         871         77.94         66.74           26         560         657         779         871         77.94         66.74           28         600         620         696         <t7< td=""><td>FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.44           19         677         733         736         776         886         934         1013         1109         67.24         70.29           19         677         733         736         776         896         934         1013         1109         67.24         70.29           21         531         734         736         776         896         931         1277         1317         66.60         70.44           22         550         550         560         561         683         710         747         738         70.47           25         550         550         560         710         1024         1027         1107         67.18         70.49           26         560         679         400         317         7024         1097         67.61         69.73           27         588         6112         649         710         717         810         71.94         66.714           27</td><td>T       UB6       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       536       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       736       776       890       819       904       1007       67.08       70.44         19       577       784       1003       1172       1129       1177       67.61       69.77         22       535       560       586       609       721       883       310       717       711       717       714       77.94       70.29       58.07         234       516       648       679       710       725       67.61       69.77       717       714       77.94       66.74       66.74         28       616       677       710       72.1       67.1       88.1       917       77.94       66.74       66.74         28       616       657       710       72.1       72.1       77.94       66.74       66.74</td><td>ARM WAGE RATE         6       697       769       819       904       1007       67.08       70.44         6       697       769       819       904       1007       67.24       70.29         7       789       986       934       1013       1179       67.64       70.29         7       789       982       1024       1093       1175       67.61       69.73         8       710       782       786       67.44       70.29       70.29         8       740       813       850       917       72.41       69.73         7       705       696       871       917       77.94       66.70         7       718       782       871       917       77.94       66.714         7       718       813       850       913       76.73       67.117         7       718       788       813       872       913       76.73       66.714         7       718       788       813       872       913       76.73       67.13         7       718       788       813       872       913       77.94       66.714</td></t7<></td></td<></td>	FARM WAGE RATE           17         486         548         594         630         666         697         769         819         904         1007         67.08         70.44           18         582         647         759         819         904         1007         67.24         70.29           19         677         735         736         776         896         982         1024         1007         67.08         70.44           20         736         776         807         769         819         904         1007         67.61         69.97           21         534         436         776         896         982         1024         1093         1177         67.61         69.97           23         570         616         697         700         1237         1217         72.94         60.29           23         570         616         648         710         1237         1217         72.94         66.60           24         583         610         725         691         826         871         77.94         66.74           260         646         652         718 <td< td=""><td>FARM WAGE RATE           17         486         544         630         666         697         769         819         904         1007         67.08         70.44           19         572         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         435         910         4003         370         400         386         934         1003         1170         167.24         70.29           21         534         435         907         982         982         1024         1009         67.24         70.29           21         535         561         686         776         803         380         317         717         86.66         69.77           25         536         651         688         710         4005         317         717         87.86         66.74           26         636         655         719         803         870</td><td>TRIM WACE RATE           17         486         544         536         666         697         769         819         904         1007         67.08         70.444           19         677         735         736         776         807         769         819         904         1007         67.08         70.444           19         677         735         776         807         886         934         1013         11097         67.24         70.444           22         533         776         907         1032         11229         1170         1237         1317         67.61         69.77           22         535         560         586         693         710         1237         1317         67.61         69.77           234         436         41004         1032         710         1170         1237         1317         67.61         69.77           234         570         560         586         694         70.44         70.29         67.61         69.77           265         693         710         717         813         826         871         917         77.94         66.78         6</td><td>FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.444           19         572         735         736         666         697         769         819         904         1007         67.24         70.29           19         677         735         776         896         982         1024         1007         67.08         70.444           20         734         409         776         896         982         1024         1007         67.24         70.29           21         570         612         685         716         892         934         1013         1170         127         731         58.07         70.44           22         522         535         560         586         609         621         683         710         747         78.2         69.97         70.44           234         523         616         697         717         72.41         60.97         70.44         66.74           26         616         697         710         403         77.94</td><td>TARIN WAGE RATE           17         486         5448         594         630         666         697         769         819         904         1007         67.24         70.29           19         572         5447         596         697         766         819         904         1007         67.24         70.29           21         572         535         776         807         7034         1033         1175         667.61         697.73           22         572         535         560         586         609         724         1007         67.61         69.73           22         572         535         560         586         609         671         123         1175         67.61         69.73           22         572         535         560         586         609         621         683         70.44         50.74           234         516         586         609         677         706         871         77.94         66.74           26         560         657         779         871         77.94         66.74           28         600         620         696         <t7< td=""><td>FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.44           19         677         733         736         776         886         934         1013         1109         67.24         70.29           19         677         733         736         776         896         934         1013         1109         67.24         70.29           21         531         734         736         776         896         931         1277         1317         66.60         70.44           22         550         550         560         561         683         710         747         738         70.47           25         550         550         560         710         1024         1027         1107         67.18         70.49           26         560         679         400         317         7024         1097         67.61         69.73           27         588         6112         649         710         717         810         71.94         66.714           27</td><td>T       UB6       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       536       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       736       776       890       819       904       1007       67.08       70.44         19       577       784       1003       1172       1129       1177       67.61       69.77         22       535       560       586       609       721       883       310       717       711       717       714       77.94       70.29       58.07         234       516       648       679       710       725       67.61       69.77       717       714       77.94       66.74       66.74         28       616       677       710       72.1       67.1       88.1       917       77.94       66.74       66.74         28       616       657       710       72.1       72.1       77.94       66.74       66.74</td><td>ARM WAGE RATE         6       697       769       819       904       1007       67.08       70.44         6       697       769       819       904       1007       67.24       70.29         7       789       986       934       1013       1179       67.64       70.29         7       789       982       1024       1093       1175       67.61       69.73         8       710       782       786       67.44       70.29       70.29         8       740       813       850       917       72.41       69.73         7       705       696       871       917       77.94       66.70         7       718       782       871       917       77.94       66.714         7       718       813       850       913       76.73       67.117         7       718       788       813       872       913       76.73       66.714         7       718       788       813       872       913       76.73       67.13         7       718       788       813       872       913       77.94       66.714</td></t7<></td></td<>	FARM WAGE RATE           17         486         544         630         666         697         769         819         904         1007         67.08         70.44           19         572         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         736         776         807         769         819         904         1007         67.08         70.44           19         672         734         435         910         4003         370         400         386         934         1003         1170         167.24         70.29           21         534         435         907         982         982         1024         1009         67.24         70.29           21         535         561         686         776         803         380         317         717         86.66         69.77           25         536         651         688         710         4005         317         717         87.86         66.74           26         636         655         719         803         870	TRIM WACE RATE           17         486         544         536         666         697         769         819         904         1007         67.08         70.444           19         677         735         736         776         807         769         819         904         1007         67.08         70.444           19         677         735         776         807         886         934         1013         11097         67.24         70.444           22         533         776         907         1032         11229         1170         1237         1317         67.61         69.77           22         535         560         586         693         710         1237         1317         67.61         69.77           234         436         41004         1032         710         1170         1237         1317         67.61         69.77           234         570         560         586         694         70.44         70.29         67.61         69.77           265         693         710         717         813         826         871         917         77.94         66.78         6	FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.444           19         572         735         736         666         697         769         819         904         1007         67.24         70.29           19         677         735         776         896         982         1024         1007         67.08         70.444           20         734         409         776         896         982         1024         1007         67.24         70.29           21         570         612         685         716         892         934         1013         1170         127         731         58.07         70.44           22         522         535         560         586         609         621         683         710         747         78.2         69.97         70.44           234         523         616         697         717         72.41         60.97         70.44         66.74           26         616         697         710         403         77.94	TARIN WAGE RATE           17         486         5448         594         630         666         697         769         819         904         1007         67.24         70.29           19         572         5447         596         697         766         819         904         1007         67.24         70.29           21         572         535         776         807         7034         1033         1175         667.61         697.73           22         572         535         560         586         609         724         1007         67.61         69.73           22         572         535         560         586         609         671         123         1175         67.61         69.73           22         572         535         560         586         609         621         683         70.44         50.74           234         516         586         609         677         706         871         77.94         66.74           26         560         657         779         871         77.94         66.74           28         600         620         696 <t7< td=""><td>FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.44           19         677         733         736         776         886         934         1013         1109         67.24         70.29           19         677         733         736         776         896         934         1013         1109         67.24         70.29           21         531         734         736         776         896         931         1277         1317         66.60         70.44           22         550         550         560         561         683         710         747         738         70.47           25         550         550         560         710         1024         1027         1107         67.18         70.49           26         560         679         400         317         7024         1097         67.61         69.73           27         588         6112         649         710         717         810         71.94         66.714           27</td><td>T       UB6       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       536       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       736       776       890       819       904       1007       67.08       70.44         19       577       784       1003       1172       1129       1177       67.61       69.77         22       535       560       586       609       721       883       310       717       711       717       714       77.94       70.29       58.07         234       516       648       679       710       725       67.61       69.77       717       714       77.94       66.74       66.74         28       616       677       710       72.1       67.1       88.1       917       77.94       66.74       66.74         28       616       657       710       72.1       72.1       77.94       66.74       66.74</td><td>ARM WAGE RATE         6       697       769       819       904       1007       67.08       70.44         6       697       769       819       904       1007       67.24       70.29         7       789       986       934       1013       1179       67.64       70.29         7       789       982       1024       1093       1175       67.61       69.73         8       710       782       786       67.44       70.29       70.29         8       740       813       850       917       72.41       69.73         7       705       696       871       917       77.94       66.70         7       718       782       871       917       77.94       66.714         7       718       813       850       913       76.73       67.117         7       718       788       813       872       913       76.73       66.714         7       718       788       813       872       913       76.73       67.13         7       718       788       813       872       913       77.94       66.714</td></t7<>	FARM WAGE RATE           17         486         544         594         630         666         697         769         819         904         1007         67.08         70.44           19         677         733         736         776         886         934         1013         1109         67.24         70.29           19         677         733         736         776         896         934         1013         1109         67.24         70.29           21         531         734         736         776         896         931         1277         1317         66.60         70.44           22         550         550         560         561         683         710         747         738         70.47           25         550         550         560         710         1024         1027         1107         67.18         70.49           26         560         679         400         317         7024         1097         67.61         69.73           27         588         6112         649         710         717         810         71.94         66.714           27	T       UB6       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       536       594       630       666       697       769       819       904       1007       67.08       70.44         19       577       789       694       736       776       890       819       904       1007       67.08       70.44         19       577       784       1003       1172       1129       1177       67.61       69.77         22       535       560       586       609       721       883       310       717       711       717       714       77.94       70.29       58.07         234       516       648       679       710       725       67.61       69.77       717       714       77.94       66.74       66.74         28       616       677       710       72.1       67.1       88.1       917       77.94       66.74       66.74         28       616       657       710       72.1       72.1       77.94       66.74       66.74	ARM WAGE RATE         6       697       769       819       904       1007       67.08       70.44         6       697       769       819       904       1007       67.24       70.29         7       789       986       934       1013       1179       67.64       70.29         7       789       982       1024       1093       1175       67.61       69.73         8       710       782       786       67.44       70.29       70.29         8       740       813       850       917       72.41       69.73         7       705       696       871       917       77.94       66.70         7       718       782       871       917       77.94       66.714         7       718       813       850       913       76.73       67.117         7       718       788       813       872       913       76.73       66.714         7       718       788       813       872       913       76.73       67.13         7       718       788       813       872       913       77.94       66.714

	67.38 67.96	5.6 2.6	ы. С.	0.9 7.9	1.7	7.5	7.9	5.1	т. С	8.7	5.5	3.9	1.1	2.4	4.0	4.1	2.9	9.9	2.3	1.2	1.9
	76.51 74.68	9.7	6.9	9.6 9.6	4.6	2.9	1.3	9.6	5.1	8.1	7.6	2.4	0.9	6.8	1.7	1.1	4.5	1.1	5.9	9.1	6.8
	731 793 793	но т	72	7 M	72	87	06	93	82	41	31	27	06	18	38	50	49	68	64	61	73
1	0/8 731	5 т 10 т 10 т	0 5 0	οŌ	71	87	60	98	90	41	36	36	20	30	47	59	61	79	78	77	89
(	074 074 074	<b>1</b> 00	48	09	70	85	04	00	95	39	39	41	2 8	37	53	65	68	85	87	87	98
(	49494 4994 4894	12	42	40	69	84	02	01	96	38	40	43	32	40	55	67	71	88	91	92	03
	573	02	30	mo	50	70	87	85	81	20	22	25	14	22	36	47	51	67	69	70	80
(	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	-00 -00	26	$\circ \infty$	54	68	85	85	82	18	22	25	16	23	36	47	52	67	70	72	82
c	0 7 7 0 0 0 7 7 0 0 7 7 0 0 7 7 0 0 7 7 7 0 0 7 7 7 7	- 6	19	$\sim$ –	47	61	77	78	75	08	12	16	08	14	27	37	42	56	60	62	71
1	507 507	20	13 13	20	E (	54	70	71	69	99	05	60	02	07	19	29	34	47	51	53	62
لا ل	477	20	502	σσ	36	48	62	65	64	91	98	02	97	02	12	22	27	40	44	47	52
• • •	420 734	$\mathbf{D}$	92	$\sim$ $-1$	29	40	53	59	61	79	89	96	95	97	05	5	21	31	37	4 J	78
6	1940 1941	7	7	7 7 6 6	7	94	77	77	ŝ	ŝ	ŝ	ŝ	5	ŝ	5	Ś	ŝ	5	9	9	90

TABLE 2.--Estimates of the annual wave (in current dollars) in the  $(t + n)^{th}$  year head (n = 0, 1...9) and the increments in the annual wage of  $(1, and A_2)$  expected in each current year from 1917 to 1962 in manufied in the United States.

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Year t 1917 1918 1919 1920	(t+0)	((++))					aun ut	TEAL		1		
66666		~ + • • • •	(t+5)	(t+3)	(t+4)	(t+))	(t+6)	(t+7)	(t+8)	(t+9)	Δ1	Δ2
- HHHN - 6666					MANUFA	CTURING						
1000	778	84	ζĆ	0 4 Ó	964	02	03	1066	1128	27	60.4	•
100	66	(	18	5	ŝ	З	34	40	1527	69	55.7	.0
2.6	12	24	333	37	(-) ⊂1	4-8	533	60	1716	83	50.0	Ч.
10.10	5	45	55	59	60	73	္ထ	8000	2034	13	44.8	08.2
5	- <del>1</del>	10	17	77	27	3 5 5	38	42	1364	5	44.20	78.8
92	10	13	20	26	29	50	40	45	1471	57	48.2	36.7
92	20	30	38	43	48	55	60	67	1778	88	47.3	14.0
92	ရ	27	35	_+ _+	40	5	57	64	1688	78	45.2	39.1
95	25	29	38	43	48	54	61	67	1736	83	44.8	37.4
92	26	31	Э.	വ -1	50	56	62	69	1749	87	44.3	40.7
92	27	31	99	್ಷ	50	56	62	୍ତ୍ର	1746	83	44.0	43.2
°25	8 ℃	35	40	4:6	51	53	64	71	1770	86	43.8	42.6
92	$\infty$	CU.	-	$\sim$	1521	300	64	71	1769	85	43.5	Ŀ.
93	цĢ	20	27	÷ †	37	43	40	52	1550	64	44.6	57.4
93	07	06	13	С,	22	27	ŝ	37	1343	44	47.7	53.2
93	8	84	90	96	97	τo	04	07	995	10	52.2	51.4
93	80	ŝ	96	00	02	07	όŌ	E	1139	26	55.6	10.1
93	94	00	08	Ц	4	20	53	50	1337	46	54.8	97.1
93	03	60	17	21	25	31	35	40	1475	59	52.4	03.2
93	$\frac{1}{2}$	18	26	31	50	41	46	25	1598	70	49.3	11.6
93	S	31	40	45	50	56	62	69	1798	8	46.9	15.2
93	14	15	22	28	32	37	43	48	1481	57	46.0	52.9
93	22	29	37	42	47	54	59	66	1751	85	46.5	22.5
94	1298	1359	1446	1500	1556	1619	1683	5	1841	1934	144.36	$\sim$
94	53	65	75	$^{00}$	9	96	04	14	2331	41	40.2	16.1
94	06	08	20	25	37	46	57	71	2999	05	31.5	19.3
94	57	41	53	60	5	84	99	16	3449	47	21.1	58.4

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6. --

TABLE 3.--Estimates of the annual wage (in current dollars) in the (t + n)<sup>th</sup> year anead (n=0,1...9) and the increments in the annual wage of  $(\Delta_1, \Delta_2)$  expected in each current year from 1917 to 1962 in consthe increments.

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Increment	۵2 م	99885 900 900 900 900 900 900 900 90
Expected Inc		2000 2000 2000 2000 2000 2000 2000 200
E	(t+3)	
	(t+8)	L
	(t+7)	222365 23255 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 23555 235555 235555 235555 235555 235555 235555 2355555 23555555 23555555 2355555555
the Year	- <del>+</del>	2220933 2338 2338 2338 2338 2338 2338 2338 2
Wage in	+2)	844950888955555556889445480955 14495688955555555555555555555555555555555
d Annual	(t+4)	0.03450.40.00000000000000000000000000000
Expecte	(t+3)	0004400050244400000088020004 000400140160408080202004 0004802001404600880400420205 0004802005024440000008 0004802005024440000008 0004802005024440000008 000480200500504440000008 00048020050050444000008 00048020050050444000008 000480200505040000004 0004802005050400000000000000000000000000
	(t+2)	00000000000000000000000000000000000000
	(t+1)	069133450 200012 200000000
	(t+3)	93647 111111111111111111111111111111111111
	Year t	00000000000000000000000000000000000000

		-										655.43	-						985.88
147.57	1 83	1.56	231.33	245.11	199.18	104.76	109.51	124.75	101.83	106.06	48.47	44.54	63.97	38.73	14.49	30.90	-18.29	-29.65	-67.77
2.00		3:23	3883	4631	518.3	5244	5544	6010	6376	6895	7092	7418	7962	8397	8796	6447	9842	10336	
1 24	، م	1	46 22	4335	4880	4888	5171	5612	5940	6425	6578	6878	7395	7786	8144	8759	9100	9553	9849
66	7.0	92	56	7	71	70	98	<b>4</b> 1	73	29	34	6638	14	52	86	46	79	23	51
53	57	78	37	01	44	43	69	10	39	83	96	5238	71	06	38	94	24	65	92
- C - J	LO	-:	$\tau$	$\infty$	$\infty$	$\infty$	$\sim$	$\sigma$	~	$\infty$	0	5861	σ		$\bigcirc$	4	$\sim$	0	10
. S	35	53	04	60	99	00	23	53	85	53	36	5604	01	33	61	10	38	74	98
21	24	40	87	3.8	2	78	99	31	56	92	05	5276	65	95	22	67	93	27	50
2111	2141	2292	2726	3215	3758	3597	3793	4099	4334	4673	4794	5006	5363	5644	5901	6327	6279	6899	7116
2008	2036	2179	2590	3053	3386	3415	3601	3890	4113	4434	4549	4749	5088	5353	5596	6001	6239	6542	6748
1945	1966	2070	2383	2793	3143	3266	3430	3677	3903	4190	4354	4540	4827	5094	5340	5690	5957	6244	6470
1943	- <del>1</del>	94	94	94	94	94	95	95	95	60	95	95	95	95	95	95	96	96	96

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TABLE 4.--Extimates of the annual wage (in current dollars) in the  $(t + n)^{th}$  year ahead (n = 0, 1, ..., 9) and the increments in the annual wage of  $(\Delta_1 \text{ and } \Delta_2)$  expected in each current year from 1917 to 1962 in Retail Trade the increments.

4																												
Increment	۵ <sub>2</sub>	3.7	3.0	9.4	5.0	8.5	0.6	4.8	4.2	7.9	3.2	105.93	13.0	17.6	01.7	6.2	42.2	07.2	6.2	6.8	7.2	7.6	5.5	9.0	8.1	പ്പം	6.1	
Expected	۵1	9.6	8.2	6.2	3.0	7.7	8.2	9.4	8.0	6.3	5.3	83.64	3.0	3.2	3.4	2.3	3.6	7.5	8.4	8.4	8.2	6.5	4.3	3.1	3.7	ч. З. Г	1.8	
	(t+9)	6	$\sim$	02	56	33	15	33	46	45	60	1604	57	52	66	60	20	25	29	2 8	41	55	65	50	59	65	75	
	(t+8)	776	0	99	52	27	60	28	41	40	54	1542	51	77	60	53	12	19	24	S S	36	50	59	43	51	50	68	
e Year	(t+7)	4	~	9	51	22	03	23	36	34	49	1480	44	37	54	46	05	13	18	17	Ч	45	54	37	44	52	62	
ge in th	(t+6)	0	$\sim$	Ч	44	17	00	18	30	29	43	1424	39	32	48	41	02	09	14	Ц	26	39	47	32	39	47	56	
Annual Wa	(t+2)	689	0	œ	~	m	~	4	9	S	~	1373	4	œ	$\sim$	9	σ	9	0	σ	-	$\sim$	$\sim$	œ	7	1	0	
Expected A	(t+4)	9	~	5	33	0	94	10	21	20	33	1326	30	24	800	31	96	02	06	06	17	29	37	23	30	36	45	
EX	(t+3)	635	$\sim$	Ч	52	ŝ	ч	05	16	15	27	1273	25	19	32	26	4	99	02	01	12	23	З	19	4	ЗЪ	39	
	(t+2)		6	76	16	01	88	00	10	10	21	1221	20	15	26	22	93	9	œ	97	07	17	25	15	0	25	33	
	(t+1)	5	7	$\sim$	ω	2	ഹ	95	05	05	15	1169	15	11	20	17	91	$\sim$	4	93	02	Ц	19	Ц	ഹ	20	27	
	(t+0)	Ч	ω	9	4	4	5	С	ω	10	09	1123	12	60	15	14	95	Ч	Ч	$^{\circ}$	96	05	13	60	Ч	15	21	
	Year t	91	91	91	92	92	92	92	92	92	92	1927	92	92	93	93	93	93	93	93	93	93	93	93	94	94	94	

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TABLE 5.--Estimates of the annual wage (in current dollars) in the  $(t + n)^{th}$  year ahead (n = 0, 1, ..., 9) and the increments in the annual wage of  $(\Delta, \text{ and } \Delta_{\gamma})$  expected in each current year from 1917 to 1962 in laundries

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Increments	Δ2	-	6.	6.	e.	٢.	۲.		.4		~	~.	ω.	2.	.66	∼.	.16	5	.4	5	٥.	٩.	4.03 5.72 5.82
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Expected	۵ <sub>1</sub>	- -		5	ω.	÷	2	÷	0.	8.	∾.	.6	4.	5	0	6.	0.	ω.	2.	∞		2.	57.1
	(t+9)	705	818	$\infty$	$\sim$	Ч	σ	Ч	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	4	1356	σ	0		-		$\sim$	1230 1266
ar	(t+8)	9	ω	5	7	σ	93	10	21	20	33	32	29	28	35		94	02	11	14		18	1188 1223
n the Ye	(t+7)	6	Ē.	79	$\sim$	02	89	60	16	16	28	28	26	25	32	28	92	98	06	60	ì	17	1144
l Wage in	(t+6)	9	$\sim$	75	$\sim$	00	85	01	12	Ц	24	24	21	20	2	23	ω	4	02	05	\ ۱	10	1101
ed Annua.	(t+5)	-	$\sim$	0	9	$\sim$	$\sim$	2	80	08	19	20	18	17	23	0	86	0	98	01		06	1061 1098
Expected	(t+4)	6	0	$\infty$	$\sim$	4	$\circ$	$\mathcal{C}$	4	4	9	9	-	$\sim$	σ	9	4	~	5	$\infty$		N I	1027 1063
	(t+3)	446	550	630	1050	897	765	890	994	99	10	11	10	60	1152	12	818	841	910	938		980	980 1016
	(t+2)	0	0	ω	5	5	$\sim$	7	7	5	05	07	05	05	0	07	0	0	9	6		$\sim$	699 609
	(t+1)	5	5	$\sim$	Ч	0	σ	σ	δ	0	00	02	01	00	Ь	03	9	9	Ч	4		ω	885 921
	(t+0)	0	6	~	$\sim$	$\sim$	ω	-7	$\sim$	9	4	$\sim$	$\sim$	$\sim$	0	00	σ	4	$\sim$	0		$\sim$	839 875
	Year t	91	91	91	92	92	92	92	92	92	92	92	92	92	93	93	93	93	6	63		93	1936 1937

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## APPENDIX C

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$ \begin{array}{c} (t+0)  (t+1)  (t+2)  (t+3)  (t+4)  (t+5)  (t+6)  (t+7)  (t+8) \\ \hline (t+0)  (t+1)  (t+2)  (t+3)  (t+4)  (t+5)  (t+6)  (t+7)  (t+8) \\ \hline (t0)  (t+1)  (t+2)  (t+3)  (t+4)  (t+5)  (t+6)  (t+7)  (t+8) \\ \hline (t0)  (t+5)  (t+3)  (t+3)  (t-5)  (t+6)  (t+7)  (t+8) \\ \hline (t0)  (t+7)  (t+3)  (t-5)  (t-6)  (t+7)  (t+8) \\ \hline (t-6)  (t+7)  (t-7)  (t-7)  (t-7)  (t-8)  (t-6)  (t-7)  (t-8) \\ \hline (t-7)  (t-7)  (t-7)  (t-7)  (t-7)  (t-8)  (t-6)  (t-7)  (t-8) \\ \hline (t-2)  (t-2)  (t-7)  (t-7)  (t-8)  (t-6)  (t-7)  (t-8)  (t-6)  (t-8)  (t-6)  (t-7)  (t-8)  (t-6)  (t-8)  (t-$					the Unit	e I	d Stat	es.				
				Ехр		nemploy	ment Ra	ín t	th			
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	(t+0		+	+	(t+3)	+ 1	(t+2)	(t+6)	(t+7)	(t+8)	(t+9)	(t+10)
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	· •	0	7.78	9.	. 4	∼.	4.	ΰ	<i>б</i>	2.8	4.7	6.
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	•	00	. 45	.4	∼.	5	6	2.	۲.	0.8	ж. С	5
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	•	00	e.	5	<u>د</u>	8.3	0.5	1.2	2.9	4.7	17.72	9.88
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	•	0	.6	2.7	3.7	3.8	4.8	5.0	7.0	7.6	9.9	5.1
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	г.	0	ω.	3.6	2.6	0.4	9.4	8.6	9.6	8.4	9.0	7.
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Ч.	0	.6	с. •	<.	•	0.6	8.0	6.6	7.3	8.0	7.7
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	•	02	.6	•	3.4	• 4	9.	.6	.6	9.4	l.5	6.1
0       3.97       5.34       6.65       8.12       9.93       10.06       10.68       12.1         0       1.63       3.61       5.46       7.33       9.54       10.02       11.12       12.9         0       6.53       8.19       9.73       10.76       12.38       12.84       14.53       15.7         0       7.70       8.94       10.12       10.94       12.33       12.53       13.78       14.8         0       4.47       5.93       7.32       8.70       10.48       10.70       11.57       12.9         0       18.64       18.57       18.55       17.47       17.39       17.08       18.63       18.2         0       30.72       28.20       27.68       23.07       19.39       15.56       11.17       17.2         0       30.72       28.70       27.68       23.07       19.39       15.56       11.82       8.1         0       30.60       25.53       21.11       17.92       15.31       11.77       7.55       4.8         0       30.60       25.53       21.24       18.26       15.31       11.77       7.55       4.8         0	•	70	.⊳	e.	2.3	2.7	Э. Э.	3.9	5.5	6.2	Ч	ω.
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	•	0	6.	e C	6.6	-	6.	0.0	0.6	2.1	4.3	•
0       6.53       8.19       9.73       10.76       12.38       12.84       14.53       15.7         0       7.70       8.94       10.12       10.94       12.33       12.53       13.78       14.8         0       4.47       5.93       7.32       8.70       10.48       10.70       11.57       12.9         0       18.64       18.57       18.55       17.47       17.39       17.08       18.63       18.2         0       30.72       28.70       26.00       22.81       20.85       19.47       17.12         0       30.72       28.70       26.00       22.81       20.73       23.55       20.47       18.88       15.70         0       30.72       28.87       27.68       23.07       19.39       15.58       11.17       17.2         0       30.76       25.53       21.11       17.92       15.31       11.77       7.55       4.8         0       30.60       25.53       21.21       18.26       15.95       11.82       8.1         0       30.60       25.53       21.21       17.92       15.31       11.77       7.55       4.8         0       2	•	0	.6	.6	.4	e. N	ب	0.0	1.1	2.9	5.6	S.
0       7.70       8.94       10.12       10.94       12.33       12.53       13.78       14.8         0       4.47       5.93       7.32       8.70       10.48       10.70       11.57       12.9         0       18.64       18.57       18.55       17.47       17.39       17.08       18.63       18.2         0       30.72       28.20       26.00       22.81       20.85       19.24       19.41       17.2         0       30.72       28.70       26.00       22.81       20.85       19.24       19.41       17.2         0       30.72       28.70       32.50       27.33       23.55       20.47       18.88       15.0         0       30.72       28.87       27.68       23.07       19.39       15.58       11.82       8.1         0       30.60       25.53       21.11       17.92       15.31       11.77       7.55       4.8         0       29.42       25.05       21.24       18.26       15.95       12.89       9.59       7.2         0       29.42       25.01       17.17       15.13       13.79       11.21       8.26       6.6 <t< td=""><td>•</td><td>0</td><td>S.</td><td>٦.</td><td>9.7</td><td>0.7</td><td>2.3</td><td>2.8</td><td>4.5</td><td>5.7</td><td> 8</td><td>2.1</td></t<>	•	0	S.	٦.	9.7	0.7	2.3	2.8	4.5	5.7	 8	2.1
0 4.47 5.93 7.32 8.70 10.48 10.70 11.57 12.9 0 18.64 18.57 18.55 17.47 17.39 17.08 18.63 18.2 0 30.72 28.20 26.00 22.81 20.85 19.24 19.41 17.2 0 42.10 37.00 32.50 27.33 23.52 20.47 18.88 15.0 0 38.79 32.87 27.68 23.07 19.39 15.58 11.82 8.1 0 30.60 25.53 21.11 17.92 15.31 11.77 7.55 4.8 0 29.42 25.05 21.24 18.26 15.95 12.89 9.59 7.2 0 29.42 25.05 21.24 18.26 15.95 11.21 8.20 6.6 0 23.51 20.11 17.19 15.24 13.79 11.21 8.20 6.6	•	0	.7	6.	0.1	0.9	2.3	2.5	3.7	4.8	7.0	2.0
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0 38.79 32.87 27.68 23.07 19.39 15.58 11.82 8.1 0 30.60 25.53 21.11 17.92 15.31 11.77 7.55 4.8 0 29.42 25.05 21.24 18.26 15.95 12.89 9.59 7.2 0 23.51 20.11 17.19 15.24 13.79 11.21 8.20 6.6 0 19.57 17.17 15.13 13.87 13.09 11.07 8.86 7.9	-	00	2.1	7.0	2.5	7.3	3.5	0.4	8.8	5.0	2.5	5.4
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(t+1)		(t+2)	(t+3)	(t+4)	(t+5)	(t+6)	(t+7)	(t+8)	(t+9)	(t+10)
~.		Ч	8	6.7	8.1	8.2	8. 8	0.3	2.6	7.5
1.83		4.2l	7.4	10.25	13.58	m	14.51		20.96	:
.7		5	2.0	4.2	6.7	8.0	0.1	2.9	6.6	6.1
8.7		8.7	2.9	1.8	2.2	ы. С	5.6	7.7	9.3	ж. Ж
7.2		~	7.0	1.0	8.3	8.2	9.5	8	8.0 8	1.1
.7		0.6	-	3.5	5.2	3.5	l.6	2.4	8.	3.0
Ч		4.6	7.8	0.1	с. С	3.1 1	2.9	5.4	8.5	ч. 1
6.9		0	1.0	с. 0	1.0	۲. 8	3.7	5.2	7.5	J.6
8. 0		-	2.5	т. 8	6.1	6.4	7.1	9.2	2.1	4.9
۲.		7.0	0.4	2.7	5.5	6.3	7.6	0.3	3.6	4.3
۲.		3.1	6.9	7.6	9.1	0.2	2.3	4.5	7.4	9.2
3.1		3.7	7.5	7.7	9.0	9.7	1.2	<b>з.</b> 0	5.6	9.0
2.		6	3.4	4.6	6.8	7.2	8.3	0.5	3.4	5.9
8.4		5.9	0.4	6.8	5.5	6.0	7.9	8°0	8 6	7.5
5.1		7.4	2.5	4.2	0.2	9.8	9.1	6.7	5.0	с. С
0.7		7.6	3.2	0.3	3.9	0.7	8.5	3.6	9.1	7.5
5.9		1.6	6.7	4.3	9.0	4.0	9.0	ж. 8	σ.	с. 0
4.5		2.3	6.9	7.2	3.9	8. 8	3.2	9.1	.4	3.5
2.9		2.0	6.6	7.7	4.5	с. 0	5.8	2.4	~.	4.6
۰.		5.8	0.1	3.4	1.6	7.9	3.8	1.5	4.	0.9
9.36		2.6	6.	1.6	0.6	8	4.8	13.42	• 4	19.97

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			Exp	ected U	Expected Unemployment		Rate in t	th <sub>Year</sub>			
Year t	(t+0)	(t+1)	(t+2)	(t+3)	(t+4)	(t+5)	(t+6)	(t+7)	(t+8)	(t+9)	(t+10)
91	. 4	ŝ	0	5	0	.2	8.	0.	•6	2.	4.
1918	2.10	1.41	2.60	3.71	5.08	6.39	6.94	7.03	8.30	9.92	5.71
91	Ч.	Ч.	5	۲.	6.	8.	٠7	5	0.7	2.5	.7
92	6.6	ω.	. 4	0.0	0.2	e.	1.0	6.	.4	7.	0.9
92	. 7	•		.6	.4	3.1	~.	3.7	3.0	3.1	.4
92	8.7	6.2	Ч.	•	6.5	•	6.7	7.	6.1	6.7	6.3
92	e.	6.	ω.	7.	•	~.	6.5	÷	• 4	ω.	.4
92	⊐.	•	Ŀ.	с.	.6	ω.	.4		۲,	2.9	۲.
92	e M	Ч.	0	ω.	. 7	5	8.0	8.2	9.1	5	7.2
92	. 4	.6	ω.	•	-	~.	6.	.4	.6	1.2	6.
92	e.	ω.	ω.	۲.	. 4	6.	۲.	0.5	1.4	2.9	Ч.
92	τ.	.4	Ч.	ω.	. 4	6.	. 4	•	0.7	2.0	•
92	4.2	₽.	с.	Ч.	•	8.	4.	8.7	9.6	1.0	.6
93	0.8	3.1	3.1	3.0	2.5	1.8	2.2	о•с	2.9	3.5	2.8
93	8.9	0.6	0.0	7.6	5.8	6.	.6	5	e.	1.7	÷
93	7.1	7.5	4.4	1.6	8.5	5.5	4.3	3.2	0.9	4	7.2
93	8.1	5.4	1.8	8.6	5.8	3.2	1.4	6.	6.6	₽.	4.0
93	4.4	0.4	7.3	4.6	2.6	0.8	-	e.	9.	9.	0.9
93	2.6	9.7	7.0	4.6	2.8	1.2	Ŀ-	.5	•	.0	1.4
93	0.6	5.9	ж Э.	2.1	0.9	9.8	.7	.6	.0		°,
93	6.0	3.6	2.1	0.9	0.1	ŝ	.0	Ч.	ŝ	•	9.4
93	•	•	6.	•	Ч.	۲.	.4	ŝ	Ч.	2	÷.
93	8.9	6.5	4.5	2.8	1.5	0.4	e.	•0	•0	7.	0.5

TABLE 3.--Estimates of the unemployment rate (percentage) in the (t+n)th year ahead (n=0,1,2. ..9) expected in each current year from 1917 to 1962 in retail trade in the United States.

VINE .

9	9	ω									10.												
9	6.27	6.	9.0	0.4	1.1	1.4	0.3	0,4	0.9	0.0	₽.	0,2	0.5	1.4	9.8	0.2	0.5	1.1	9.5	0.1	0.5	.⊤	
~.	6.16	Ļ	. ٦	-	6.	9,	. 4	Ś	۲.	e.	۲.	-	• 4	7.	6.	e C	9.	.6	ω.	⊐-	0	°,	
7.	7.36	.6	5	4.	°.	. 7	ω.	<i>с</i> .	9.	0	•	ſ.	2.	6.	5.	ω.	-	•	9.	-	۲.	. 7	
ۍ ۲	7.81	5	ω.	S.	-	•	2.	m.	-	.6	. 4	ω.	•	2.	0.	2.	.μ	5	۲.	.6	÷	÷.	
~.	7.62	Ŀ.	۲.	.4	∼.	.4	5	9.	. 7		5	6.	-	ω.	$\sim$ .	. 4	ω.	e.	۲.	-	-	<i>∞</i> .	
0,	7.52	.6	. ↓	-	5.	2.	2.	ω.	5.	ŝ	5	6.	Ч.	с. •	m.	.6	-	•	Ч.	9.	ω.	Υ. •	
2.	2	•	Ċ.	6.	6.	ω.	ω.	0.	.6	6.	.6	6.	0.	5	5	7.	2.	5.	5	•	. 4	ω.	
.6	8.50	£.	-	.4	.6	ω.	6.	0.	6.	2.	.6	7.	ω.	.6	.6	7.	Ċ,	6.	6.	.4	0.	÷.	
6.0	10.90	e.	ŗ.	.6	ŗ.	e.	۲.	÷.	ω.	ω.	7.	Ч.	•	۲.	e.	ч.	5	7.	ω.	6.	•2	÷.	
σ	1941	94	94	94	94	94	94	94	94	95	95	95	95	95	95	95	95	95	95	96	96	96	

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TABLE 4.--Estimates of the unemployment rate (percentage) in the (t+n)th year ahead (n=0,1,2. . .9) expected in each current year from 1917 to 1962 in laundries in the United States.

			Expected		Unemployment	nt Rate	in t <sup>th</sup>	Year			
Year t	(t+0)	(t+1)	(t+2)	(t+3)	(t+4)	(t+5)	(t+6)	(t+7)	(t+8)	(t+9)	(t+10)
16	6.	6.	m.	. 6	•	7.	4.	9	• 2	6.	۰ ۲
91	.0	· ···		ω.	ω.	6.	0.	<u> </u>	с. •	· ~ ·	ι m
91	.6	.0	5	. μ	۲.	•••	. 4	•••	•••	ч.	
92	ч.	.7	₽.	e.	7.	8.	Ч.	2.	۲.	Ч.	Ч.
92	.6	e.	8.	• 4	.6	2.	5	∞.	5	۲.	5
92	.5	7.	5	.4	8.	e.	6.	.μ	8.	σ.	4.7
92	ω.	ω.	e.	6.	ω.	°.	ω.	ω.	7.	ч С	Ч.
92	6.	•	5	6.	۲,	• 4	.6	Ч.	.6	5	ŝ
92	. 4	۲.	ω.	e.	•	۲.	ω.	Ч.	ω.	2.	. 4
92	~.	e.	2.	6.	ω.	.6	ω.	e.	۲.	e.	e.
92	. 4	4.	-	. 7	с. •	.7	•	.6	.4	4.	۲.
92	۲.	6.	<b>.</b>	6.	с. •	.7	σ.	<b>.</b> ل	•	б.	.7
92	. 4	5	Ч.	2.	с. •	•	Ч.	5	₽.	Ч.	7.
93	6.	.6	.6	.6	~.	6.	6.	e.	.4	•	.4
93	3.5	4.7	3.7	2.8	1.5	0.3	°.	.7	•	ω.	1.2
93	9.1	5.	e.	.4	e.	с. •	۲.	. 4	6.	6.	• 4
93	9.8	7.9	5.4	3.2	1.2	.0	8.1	.6	•	5	0.1
93	7.2	4.3	2.1	0.2	6.	8.	. 4	°.	.6	e.	7.8
93	6.0	3.9	2.0	0.4	Ч.	۲.	6.	9.	. 7	.6	e.
93	3.0	1.4	6.	8.6	°.	÷	۲.		.4	9.	-
93	1.5	9.8	.7	7.8	÷	•	۲.	÷	•	ŝ	6.8
93	4.9	•	3.6	÷	6.		6.	.4	5	6.	4
1939	13.50	11.78	10.36	9.16	8.30	7.66	<i>ē.67</i>	5.69	5.05	4.37	7.67
94	ч. Г.	ω.	8.7	<b>σ</b> .	m.	•	~∙	⊐.	•	9.	<u></u>
94	8°0	2	ω.	4	ŝ	ω.	e.	~	ω.	ω.	7
94		ω.	Ч.	4.		6.	ω.	.0	÷.	6.	÷

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2.2002 1.2002 1.2002	0 0 8 8 8 7 7 0 7 7 0 7 7 8 7 7 0 8 7 7 0 7 7 0 7 0 7	5
20222 20222 20222	733619447112942232837383738 76677667667677677677677	
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- 002 - 1 - 002 - 1 - 202 - 1 - 202 - 1	0000000000000000000000000000000000000	.2.
075-1 77-17 25-17	2300041000000000000000000000000000000000	.7
	2000 200 200 200 200 200 200 200 200 20	.2
	00000000000000000000000000000000000000	
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	00080000000000000000000000000000000000	96

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APPENDIX D

TABLE 1.--Present Value of the Expected Future Income Stream in the Remaining Years of Life of 25 Year Cld Worker in Various Occupations in the U.S. 1917-62.

Year 1918 1918 1928 1928 1928 1928 1928 1928	resent Value current dollars) 19,381 20,706 21,810 23,962 11,917 19,194 19,794 19,731 19,731 19,782 19,782 19,782	Present Value (in current dollars)			
1919 1919 1919 1919 1920 1922 1922 1922	00 00 00 00 00 00 00 00 00 00 00 00 00		Present Value (in current dollars)	Present Value (in current dollars)	Present Value (in current dollars)
1920 1920 1922 1928 1929 1929 1929 1929 1923 1929 1923 1929 1923 1929 1929	661300000000000000000000000000000000000	27,278 32,779 33,790	27,412 32,039 32,077	13,007 14,504 15.443	17,909 18,988 20,465
1923 1928 1928 1928 1930 1933 1933 1933 1933 1934 1934 1934 1934	99 <b>999</b> 99 <b>999</b> 9979 9979 9739 9739 9739 9739 9739	35,472 24,733 30,938	HωN	20,063 17,618 18,089	360
1928 1929 1930 1931 1933 1934	9,58 2,58 2,58	36,643 35,960 36,187 35,187	41,080 38,843 118 42,118 43,997	20,309 20,949 2 <b>3,04</b> 45 820 862	255 439 255 704 266 843 284 22
1980 1981 1982 1983 1983 1983 1984 1987 1987 1987 1987 1987 1987 1987 1987		35,240	റവന	23,652	- 610
	18,064 14,453 19,015 19,016 19,016 22,523 282 282 282 282	29,963 26,218 21,862 21,862 34,3606 34,3606 34,3626 43,994 33,150	38,703 28,334 25,105 49,716 778 778 778 778 778 718 72,242 718	2223 26022 2602 2002 2000 20000 20000 20000 20000 200000 20000 200000 2000000	27,351 25,781 20,969 27,835 27,835 33,568 33,568 33,568
1939 1940 1944 1944 1946 1946 1946 1948	04004000000000000000000000000000000000	41,981 44,7981 53,391 65,574 72,871 70,455 83,456 86,339 86,339	S JHOWWHRWA	84401 FO 4 FL 0	33,133 33,133 35,102 37,102 210 210 210 210 210 210 210 210 210

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terest	er. For data on estimates of d B respectively,for interest	alues given in the Metholology chapter. unemployment rates see Appendix A and B e, see Chapter III.	> ५	See formulas for present v expected annual wages and rate and expectancy of lif	Source:
72,806 78,303	54 <b>,1</b> 83 57,271	138,592 155,543	105,479	54 <b>,</b> 164 56,423	1961 1962
160 47	55,119	139,271	106,899	55,655	1960
75, 330	55,150	141,632	112,438	57,062	1959
72,617	740,42	128,844	100,797	54,756	1958
73,879	54.143	131,470	106,382	55,698	1957
74,706	55,237	134,298	108,491	55,560	1956
73,821	53,787	127,518	108,038	53,255	1955
68,725	51 <b>,</b> 510	115,824	94,572	50,680	1954
68,914	52,087	119,062	99 <b>,</b> 285	53 <b>,</b> 068	1953
67,300	51,477	113,541	96 <b>,</b> 062	43 <b>,</b> 242	1952
68,013	52,518	114,879	96,593	54,824	1951
52,124	49,377	104,231	89 <b>,</b> 805	47,129	1950

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TABLE 2 the prese	Index of present value sent value in 1917 as the		expected future income s in various occupations in	of the expected future income stream for a 25 year old worker with basis in various occupations in the U. S., 1917-62.	ola worker with	•
	Farming	Manufacturing	Construction	Laundries	Retail Trade	
Year	Index of Present Value 1917 = 100	Index of Present Value 1917 = 100	Index of Fresent Value 1917 = 100	Index of Present Value 1917 = 100	Index of Present Value 1917 = 100	
1917 1918 1919	100.00 106.82 112.52	100.00 120.14 123.84	100.00 116.88 117.02	100.00 111.51 118.73	100.00 106.02 114.27	
1920 1921	123.62 61.48	130.00 90.65	151.98 102.92	154.25 135.45	146.33 116.83	
1922 1923	86.73	113.39	120.28 149.86	139.07	122.09 142.04	
1924	100.05	120.80	141.70	161.26	143.52	
1925 1926	66	130.54	153.65 167.80	169.50 181.59	149.88	
1927	101.20	128.37	158.73	183.45	158.98	
1928 1929	020	131.04	156.10	162.72 181.84	153.56	
1930	93.19	109.81	141.19	177.99	152.72	
1931	74.56	96.09	125.25	172.12	143.95	
1932 1933	78.41	98.38	00.16	144.23	134.98	
1934	98.10	123.17	148.53	180.25	.155.42	
1935 1936	9 8 C	125.86 10 241	142.94	180.22 196.74	151.37 171 64	
1937	16	157.69	190.58	206.72	187.43	
1938 1939	109.79 110.95	132.49 153.86	172.25 185.65	202.66 212.65	186.31 185.00	
1940	16	163.94	198.51	219.25	195.62	
1941	8	-16-	224.73	230.99	207.61	
7447 1943	6 A	267.07	248.28	276.02	235.97	
1944	07	271.99	249.70	301.73	251.63	
1945	ĥ	258.40	261.01	316.88	262.84	
1946 1947	5 ° 5 °	258.21 304.92	301.57	343.91	302.35	
1948	258.82	316.43	382.37	381.94	348.09	
1949 2	0 7	243.30	5)1.44	314.34	543.36	

worker with 0 2 10 ; ć 0 ŝ ç 11010

291.04 379.76 375.78	50000000000000000000000000000000000000	412.19	412.52 405.47	420.62 413.70	406.53	
379.62 403.76	290.10 200.45 200.000	413.52 424.67	416.26 415.52	424.00 423.76	416.56 440.31	
380.23 419.08	414.20 434.34		470.02	516.67 508.06	505.58	
329.14 354.01	354.27 363.69 263.69	546.01 395-96 307-62	58-58 59-59 59-59	412.09 412.09	331.10 386.58 431.84	
243.14 282.84	274.68 273.78	201.40 274.74 287.62	287.35 287.35 282.40	294.38	279.43 279.43 291.09	
1950 1951	1952 1953	1954 1955 77	1959 1950 1950	1959 1959	1961 1961	

Source: See Table I of this Appendix.

Present Value         Present Value         Present Value         Present Value         Present Value           917         18,700         28,510         217,747         888         11,000         11,100           917         18,700         28,510         21,571         11,000         11,100         11,100           917         18,700         28,510         21,571         11,000         11,000         11,000         11,100           917         18,700         28,510         21,571         11,000         11,000         11,100	ear(in current ValuePresent Value91713,47991891814,72623,17691915,73223,17692017,90823,17692117,90826,22092217,90826,22092313,77422,20492413,77422,20492513,77422,20492613,77422,20492713,57422,36592813,56624,72892913,57424,72892913,57424,72892913,57427,74992913,57427,74992913,57427,74992913,57428,59193113,57424,84693212,27527,58093312,27527,58093413,39522,298393512,27527,58294121,42128,59194228,51428,59194427,71446,40494427,71446,40494427,71446,40494427,71446,40494522,98350,18994628,503650,18994728,503650,18994833,42655,503694933,42655,50394933,42655,50394933,42655,50394933,42655,50394933,42655,50394957,714 <th></th> <th>Farming</th> <th>Manufacturing</th> <th>Construction</th> <th>Laundries</th> <th>Retail Trade</th>		Farming	Manufacturing	Construction	Laundries	Retail Trade
917         13,479         18,516         17,774         8,888         11,020         11,270         13,775           920         17,776         23,176         21,553         11,055         11,775         11,770         11,710         11,770         11,770         11,770         11,770         11,770         11,710         11,770         11,710         11,710	917 917 919 919 919 920 920 920 920 920 920 920 920 920 92	ರ ಕ	Present Value n current dollar	Present Value n current dollar	Present Value in current dollar	Present Value in current dollars	Present Value in current dolla
910         11/70         7	918 919 919 919 920 920 920 920 920 920 920 92	6	24 0	רת מ	17 V.	88	7 L C
919         15,733         26,103         21,615         11,065         15,475         26,044           921         17,908         7.6         20         21,565         15,575         26,044           923         11,976         22,204         21,565         15,522         15,665         15,665         15,666         15,755         20,044           923         113,700         22,204         22,504         26,904         26,917         15,662         15,956         15,956         15,951           924         113,700         22,204         22,904         26,910         27,966         27,966         26,912         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,916         26,956         26,926         26,916         26,926         26,926         26,926         26,926         26,926         26,926         26,926         26,926 <td< td=""><td>919 919 920 920 920 920 920 920 920 92</td><td>70</td><td>- 2. - 2. - 1.</td><td>, <b>,</b> , , , , , , , , , , , , , , , , ,</td><td>1.55</td><td>0,22</td><td>- C - C - C - C - C - C - C - C - C - C</td></td<>	919 919 920 920 920 920 920 920 920 92	70	- 2. - 2. - 1.	, <b>,</b> , , , , , , , , , , , , , , , , ,	1.55	0,22	- C - C - C - C - C - C - C - C - C - C
320         17,908         76,220         31,55         15,77         15,72 <th< td=""><td>920 920 922 922 922 922 922 922 922 922</td><td>51</td><td>5,73</td><td>4,10 10</td><td>1,81</td><td>1,06</td><td>4,47</td></th<>	920 920 922 922 922 922 922 922 922 922	51	5,73	4,10 10	1,81	1,06	4,47
9:1     7,844     17,663     20,157     13,668     15,633       9:4     13,796     22,7870     27,870     13,468     15,633       9:4     13,574     22,7870     27,870     27,870     13,481     15,633       9:4     13,574     23,565     27,870     27,870     27,870     27,870       9:7     13,574     23,565     27,870     27,870     27,906     27,906       9:7     13,574     23,565     27,870     27,906     27,906     27,906       9:7     13,574     23,565     17,610     27,906     27,906       9:7     13,676     24,101     27,665     17,499     20,422       9:8     13,601     24,161     25,564     17,609     20,423       9:8     13,601     24,161     25,176     25,164     17,519       9:8     11,605     11,905     11,905     11,916     20,417       9:8     11,608     27,522     20,416     25,109     20,417       9:8     11,608     27,522     20,416     14,215     20,417       9:8     11,608     27,522     20,416     14,215     20,417       9:8     11,608     22,5110     23,512     14,215     22	920 920 920 920 920 920 920 920	92	2	6,2	1,56	73.6	0,06
927     13, 770     72, 804     77, 13, 504     77, 13, 504     77, 504     77, 504       927     13, 575     13, 576     14, 793     15, 472     14, 793       927     13, 576     13, 576     14, 793     15, 472     18, 506       927     13, 576     13, 576     17, 706     20, 406     20, 406     20, 406       929     13, 676     24, 646     17, 706     29, 657     14, 793     18, 506       920     13, 676     24, 666     23, 556     17, 706     20, 412     20, 412       920     27, 768     24, 946     17, 706     20, 426     20, 426       921     925     17, 666     23, 186     20, 426     20, 427       923     11, 666     26, 568     23, 186     17, 706     20, 423       924     11, 666     26, 568     24, 946     16, 627     20, 412       925     12, 648     27, 196     16, 627     20, 412     20, 412       924     11, 666     27, 588     34, 566     14, 215     20, 412       924     12, 648     27, 198     17, 216     16, 22     20, 412       924     12, 648     27, 198     17, 216     16, 22     20, 412       924     12, 648<	928 928 928 928 928 928 928 928	СU б	2	7,6	0,15	3,56	5 <b>,</b> 73
925     13,700     72,605     26,900     15,472     26,900     15,472       927     13,410     72,605     26,900     15,472     20,412     20,412       927     13,410     24,728     26,900     17,409     20,412     20,412       927     13,410     24,728     26,900     24,728     26,900     21,500     20,412       928     13,404     24,728     26,921     17,409     21,500     20,412       931     13,404     29,51     17,409     29,61     17,600     20,413       931     11,605     20,414     28,591     17,600     20,413       933     11,605     20,416     17,247     19,600     20,443       934     11,805     20,416     17,247     19,600     20,443       935     11,805     20,416     17,247     19,600     20,443       936     11,805     20,106     21,210     11,957     10,514       937     11,805     27,510     14,956     22,120     14,956       938     13,302     11,510     11,510     22,120     14,956       939     12,541     27,512     21,413     22,120     22,120       941     13,302     11,946	928 928 928 928 928 928 928 928	ал ( (Ч. (	ĥ.	ູ່	21°2	ς, το τους τους	50 20 20 20 20 20 20 20 20 20 20 20 20 20
926     13,176     24,726     28,732     16,169     19,176       929     13,174     24,004     28,732     16,169     29,681       929     13,176     24,004     28,732     16,169     29,682       930     13,070     24,846     28,532     16,169     20,105       931     12,275     20,461     27,247     19,528       933     12,275     20,416     28,532     16,169     20,483       933     17,11     17,220     21,496     11,272     20,413       933     11,605     21,496     16,099     14,272     11,272       933     11,895     21,419     21,496     16,099     11,272       934     11,895     21,419     21,496     16,099     11,272       935     11,895     21,419     21,419     23,924     11,272       936     13,501     24,918     16,099     14,272       936     13,501     24,918     16,099     11,272       936     13,916     13,956     14,250     21,413       937     11,895     27,119     26,144     23,044       936     13,916     13,926     14,250     11,272       937     13,501     2	925 926 928 928 928 928 928 928 928 928	р 0 Л С	<u>ທີ່</u> ຕ	$\sum_{\alpha}^{n}$	/o°/	н, (У Г 1 2	ສ ຊີດ 2 ດີ
970         13,570         25,088         31,600         20,100 <td>926 928 928 928 928 928 928 928 928</td> <td>, G</td> <td>ĥr</td> <td> </td> <td>8.53 6.53</td> <td>6.16</td> <td>9,15</td>	926 928 928 928 928 928 928 928 928	, G	ĥr	 	8.53 6.53	6.16	9,15
977     15,419     24,204     29,651     17,487     20,412       930     12,276     24,816     29,51     17,487     20,412       931     9,202     13,404     24,816     28,612     17,487     20,412       931     9,202     17,580     23,186     17,447     29,884       933     9,171     11,256     26,642     17,446     19,528       933     9,171     11,220     23,186     14,946     14,352       933     11,608     23,421     24,946     14,352     14,21       933     12,541     11,220     21,421     24,978     16,602     14,21       933     12,541     11,608     23,421     24,978     16,602     14,352       934     12,541     17,541     13,352     14,355     27,910     17,973       935     12,542     23,451     34,561     17,572     23,914       935     12,542     24,946     17,574     23,612       936     12,542     21,446     16,602     14,355       937     12,543     22,149     27,540     23,612       94,66     23,551     14,561     19,563     22,149       94,66     24,561     25,462	928 928 928 928 930 931 932 933 933 933 933 933 933 933 933 933	: 0	ĥ	- 0 - 0	1,89	7,50	0,82
928     13,404     24,404     28,781     17,487     29,528       930     12,670     24,646     29,555     17,449     19,528       931     92,02     17,946     16,627     18,519       933     12,575     20,166     14,946     13,352     14,946       933     17,1     17,449     16,627     18,519       933     17,1     17,449     16,527     18,519       933     11,895     21,499     14,946     13,352       933     11,895     21,499     16,6240     17,947     19,528       933     11,895     22,284     24,508     16,724     18,535       933     11,895     22,284     24,508     16,724     18,535       934     11,895     22,284     24,508     16,267     18,535       935     13,360     22,249     16,267     18,535     14,215       936     13,360     22,186     16,264     23,014     23,014       937     13,360     22,284     24,568     16,240     17,973       938     13,360     22,518     16,240     17,973     23,602       941     21,483     26,146     16,240     17,973     23,602       9	928 929 930 931 932 933 933 933 9335 9335 9335 9335 933	60	ĥ	 	9,65	7,60	0,41
9.9 $13,070$ $24,546$ $29,555$ $17,047$ $19,020$ $19,072$ 9.31 $12,275$ $20,461$ $25,6642$ $17,047$ $19,256$ $14,9567$ $19,256$ 9.33 $17,047$ $14,056$ $14,966$ $14,267$ $18,519$ $18,519$ $18,519$ $18,519$ $18,519$ $18,519$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,512$ $18,522$ $18,512$ $18,522$ $18,512$ $18,556$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$ $22,5120$	9.9 9.9 9.3 9.3 9.3 9.3 9.3 9.3 9.3 9.3	92	ŝ	יין די	8,78	7,48	0,10
930 $17,247$ $17,247$ $19,884$ 931 $9,202$ $11,0580$ $23,186$ $15,602$ $16,602$ $18,519$ 932 $9,171$ $17,220$ $14,946$ $13,522$ $14,2172$ $18,919$ 933 $9,171$ $17,220$ $20,4978$ $14,266$ $15,247$ $18,572$ 934 $11,608$ $21,421$ $27,978$ $14,266$ $21,421$ $21,978$ $16,272$ 935 $111,895$ $22,284$ $22,983$ $29,118$ $14,266$ $27,973$ 936 $12,395$ $22,284$ $22,2983$ $30,965$ $16,240$ $11,272$ 937 $13,396$ $22,284$ $29,5118$ $16,240$ $16,272$ 937 $13,242$ $22,218$ $22,114$ $20,440$ $21,20$ 938 $13,336$ $23,114$ $19,287$ $22,120$ 941 $15,869$ $36,236$ $34,561$ $22,120$ 941 $26,798$ $46,516$ $22,120$ $22,120$ 941 $26,714$ $21,620$	930 931 932 932 933 933 9335 9335 9335 9335 933	сц С	ົ	°. ₹	9°35	7,44	9.52
931     9,202     17,580     23,186     16,602     18,519       933     11,608     17,946     14,265     14,215       935     11,608     17,656     14,266     16,089       935     11,608     21,421     27,978     18,352       935     11,608     21,421     24,160     17,973       935     12,841     27,009     16,089     17,973       936     12,841     27,120     27,973     18,352       936     12,841     28,056     24,160     16,240       937     13,242     28,951     34,956     16,240     17,973       937     13,242     28,951     34,956     16,287     18,355       936     13,242     28,951     34,561     19,287     23,044       937     13,395     27,903     29,518     17,94     23,044       940     14,156     28,714     19,287     22,120       941     21,489     45,114     19,287     22,120       944     27,144     45,148     27,000     27,000       944     27,144     45,148     22,749     27,000       945     28,714     45,148     27,017     26,02       948     28,714	931 932 932 932 933 933 9335 9335 9335 9335	· U ·	2,27	0,46	6,64	7,24	9,88
933     9,971     17,057     19,946     15,552       933     11,895     22,284     24,946     15,552       935     11,895     22,284     24,946     16,240       935     12,541     27,582     24,560     23,914       937     13,360     28,951     16,240     17,973       937     13,360     28,951     34,561     16,240     17,973       937     13,360     28,951     34,561     29,518     17,973       937     13,360     28,951     34,561     29,518     17,973       937     13,360     28,951     34,561     23,602     23,114       940     14,156     29,367     34,561     19,287     23,602       941     26,863     46,016     26,016     22,120     23,602       944     26,863     46,016     26,016     26,016     26,016       944     27,714     46,016     26,017     31,856     27,000       944     27,714     46,016     26,016     26,017     31,856       945     28,714     46,016     27,185     26,022     26,017       946     27,714     16,856     27,718     26,017     31,7301       948	932 933 935 935 935 935 935 935 936 936 940 941 942 944 944 33,555 85 946 944 944 33,555 85 7,98 946 947 33,555 85 7,98 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 947 33,555 840 946 33,555 840 946 947 33,555 840 946 947 33,555 840 946 946 947 33,555 840 946 946 947 33,555 940 946 947 33,555 940 946 947 33,555 940 946 947 33,555 940 946 946 33,555 940 946 946 947 33,555 940 946 946 947 33,555 940 946 946 947 33,555 940 946 946 947 33,555 940 946 947 33,555 940 946 947 33,555 940 940 947 33,555 940 940 940 940 940 940 940 940 940 940	U · ·	200	7,58 2,58	3,18	6,60 2,50	8 <b>,</b> 519
935       941       11,421       24,978       16,089       17,514       23,014         936       12,541       23,036       23,014       23,014       23,014         937       11,895       22,284       29,518       17,514       23,014         937       13,360       23,501       29,518       17,514       23,014         937       13,360       28,551       34,302       18,764       23,014         938       13,242       28,551       34,302       18,365       23,014         938       13,242       28,551       29,518       17,514       23,014         940       13,360       28,551       18,365       22,120       23,144         941       16,869       367       34,561       19,287       22,120         944       27,714       19,287       22,120       22,120         944       27,714       19,287       22,120       23,144         945       27,714       19,287       22,120       22,120         944       27,714       29,503       34,561       22,120       22,120         944       27,714       16,066       27,600       22,120       22,120	933 9335 9335 9335 9335 9335 9335 9335	$\mathcal{O}$		4,05 205	4,94		4,215
935       11,895       25,284       27,514         936       12,541       27,514       27,514         937       13,350       28,551       29,518       27,514         937       13,350       28,551       29,518       27,593         938       13,350       28,551       29,518       27,593         937       13,350       28,551       29,518       27,514         940       13,395       22,353       34,561       29,518       27,519         941       16,404       46,403       34,561       19,287       22,12         944       27,582       34,561       19,287       22,12         944       27,714       19,287       22,700       27,620         944       27,714       19,287       22,700       27,620         944       27,714       19,287       22,700       27,000         945       27,489       45,489       27,620       27,000         944       27,620       28,917       31,303       37,303         946       27,489       27,620       28,917       31,303         946       27,620       28,917       31,303       31,303         9	933 9335 9336 9336 9336 9336 9336 9336 9	ノトレ	Ч <b>,</b> Ц (	27 <b>.</b> -	U,L4	αν <b>΄</b> 4	0, 1/2 25, 25, 2
936       12,541       25,036       29,518       17,514       23,01         937       13,242       28,551       34,302       23,01       23,01         938       13,242       22,983       30,965       18,764       23,01         938       13,242       22,983       30,965       18,764       23,01         941       13,242       22,983       30,965       18,365       22,93         941       16,869       29,367       34,561       19,287       22,12         941       16,869       29,367       34,561       19,287       22,12         944       27,660       29,893       32,114       19,287       22,12         944       27,714       16,016       27,109       27,00       28,45         944       27,714       46,016       27,109       27,100       27,107       31,305         944       27,714       46,016       46,016       27,600       28,45       28,45         946       27,017       31,303       31,305       22,749       27,100       27,100         944       27,714       46,016       27,600       28,45       28,45       28,45       28,45 <t< td=""><td>936 937 938 938 938 940 940 941 944 944 944 944 944 33,55 946 946 946 946 946 946 947 946 946 947 946 946 946 946 946 946 946 946 946 946</td><td>ハロ</td><td></td><td>1 C 1 C 1 C</td><td>4,16 16</td><td>6,24</td><td>7,07</td></t<>	936 937 938 938 938 940 940 941 944 944 944 944 944 33,55 946 946 946 946 946 946 947 946 946 947 946 946 946 946 946 946 946 946 946 946	ハロ		1 C 1 C 1 C	4,16 16	6,24	7,07
937       13,360       28,551       34,302       18,764       23,01         938       13,242       22,983       30,965       18,365       22,93         940       14,156       22,983       30,965       18,365       22,93         941       16,869       29,367       34,561       19,814       22,93         941       16,869       29,367       34,561       19,814       22,12         941       16,869       36,235       34,561       19,814       22,12         942       21,458       46,016       29,893       20,946       27,00         943       27,714       46,016       26,016       27,00       28,917       30,50         944       27,714       46,016       47,560       27,003       30,50       57,603       30,50         944       27,714       46,016       46,016       47,63       27,600       27,600       30,50       57,603       57,100       57,100       57,100       57,100       58,445       57,100       56,445       57,500       58,445       57,500       58,445       57,500       58,445       57,500       58,445       57,500       58,445       57,500       58,445       57,555	937 937 938 940 940 941 944 944 944 944 944 944 945 929 865 865 865 865 865 865 865 865 865 865	×ω	10, 10, 10, 10, 10, 10, 10, 10, 10, 10,	5,03 03	9,51	7.51	0 44
938     13,242     22,983     30.965     18,365     22,93       940     14,156     27,582     32,114     19,287     22,12       941     16,869     36,235     39,503     32,114     19,287     22,12       941     16,869     36,235     34,561     19,814     27,00       942     21,458     46,016     29,367     34,561     20,946     27,00       944     27,714     16,016     22,749     27,00     28,45       945     27,714     46,016     27,60     28,917     30,50       946     27,714     46,016     27,60     28,917     31,85       946     27,714     46,016     46,32     27,60     28,917     31,85       946     27,714     46,016     46,32     28,917     31,85     31,85       946     27,603     65,017     31,303     31,85     42,13       948     34,583     57,719     65,017     31,503     42,13       948     33,4583     57,017     31,503     42,13       949     33,4583     57,017     31,503     42,13	938 13,242 22,98 940 13,395 27,58 941 15,869 29,36 944 25,144 25,24,23 944 27,836 45,23 944 27,836 45,00,26 946 29,865 444 55,00,26 946 332,237 947 32,237 946 45,00,26 947 332,237 948 45,57,50 948 33,426 55,471 45,00,26 948 33,426 55,757 55,757 71	i UN	3,36	8 <b>,</b> 55	4,30	8,76	3,01
940     14,156     29,367     34,561     19,16       941     16,60     29,367     34,561     19,814       942     21,458     46,016     27,00       943     21,458     46,016     27,00       944     27,714     143     46,016     27,00       944     27,714     46,016     27,00       944     27,714     46,016     27,00       944     27,714     46,404     46,403       945     29,865     46,404     46,403       946     27,620     28,917     31,85       947     32,237     55,017     31,303       948     34,283     55,017     31,303       947     33,237     55,017     31,303       948     34,583     57,620     34,043       948     34,583     57,617     31,303       948     34,583     57,617     31,303       948     34,583     57,626     34,043       948     34,043     57,620     31,303       948     34,043     581     42,138	940 941 942 944 944 944 944 944 944 945 27,714 946 29,869 946 29,865 946 33,426 947 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 948 33,426 55,50 948 33,426 55,50 948 33,426 55,50 948 33,426 55,50 948 33,426 55,50 948 33,426 55,50 948 33,426 55,50 55,50 57,71	UN CT	3 <b>,</b> 24	2,98 7,98	0.96 2.11	8,36 9,28	2,93
941     16,869     36,235     39,893     20,946     25,19       942     21,458     45,143     46,016     26,026     27,00       943     27,714     50,263     42,260     25,185     28,49       944     27,714     50,263     42,260     25,185     28,49       944     27,714     50,263     42,260     25,185     28,49       945     28,714     46,404     45,489     27,620     30,50       946     29,865     45,489     27,620     31,85       947     32,237     55,017     31,303     31,303       948     34,583     57,503     69,755     34,043       948     33,4583     57,003     69,755     34,043	941 16,869 942 21,458 944 27,836 944 27,836 944 27,714 945 28,714 946 29,865 946 329,865 947 32,237 948 33,426 948 33,426 949 33,426 949 33,426 949 33,426 949 33,426	v o	4.15	9.36	4.56	9.81	3.60
942     21,458     45,143     46,016     22,749     27,00       943     25,836     50,263     42,260     25,185     28,49       944     27,714     50,263     42,260     25,185     28,49       944     27,714     50,263     42,260     25,185     28,49       945     28,714     46,404     45,489     27,620     30,50       946     29,865     45,850     55,017     31,303     37,30       947     32,237     55,013     65,017     31,303     37,30       948     34,583     57,719     65,017     31,303     42,138       948     33,458     57,719     65,017     31,580     42,138	942 21,458 45,14 943 25,836 45,26 944 27,714 50,26 945 228,744 46,40 946 229,865 46,40 947 32,237 55,85 948 34,583 55,50 949 33,426 53,81	ισ	6 80 80	6,23	686	16.0	5,19
943 25,836 50,263 42,260 25,185 28,45 944 27,714 50,189 45,463 27,620 30,50 945 28,714 46,404 45,489 28,917 31,85 946 29,865 456 550 55,017 31,303 37,30 947 32,2237 555 57,719 65,932 31,303 42,12 948 34,583 57,719 65,058 34,043 42,12	943 25,836 50,26 944 27,714 50,18 945 28,714 46,40 946 29,865 46,40 947 32,237 55,50 948 34,583 57,71 949 33,426 53,81	ι OΓι	1,45	5,14	6,01	2,74	7,00
944 27,714 50,189 45,463 27,620 30,50 945 28,744 46,404 45,489 28,917 31,85 946 29,865 455 550 55,017 31,303 37,30 947 32,227 555 31,581 41,14 948 34,583 57,719 65,932 34,580 42,13 948 33,458 53,818 62,055 34,043 42,13	944 27,714 50,18 945 28,714 46,40 946 29,865 45 947 32,237 55,50 948 34,583 57,71 949 33,426 53,81	$\sigma$	5,83	0,26	2,26	5,18	8,45 2,5
945 28,744 46,404 45,489 28,917 31,85 946 29,865 45,850 55,017 31,303 37,30 947 32,227 55,503 65,932 31,303 42,32 948 34,583 57,719 65,932 34,580 42,32 948 33,4043 42,12	945 28,744 46,40 946 29,865 45,85 947 32,237 55,50 948 34,583 57,71 949 33,426 53,81	$\sigma$	7,71	0,18	7.40 1.40	7,62	0,50
947     23,203     29,003     59,003     59,003     51,003     51,003       947     32,2237     55,503     69,732     34,580     42,12       948     34,583     57,719     69,755     34,580     42,12       948     33,4583     57,819     62,056     34,043     42,12	940 29,000 29,000 947 32,237 59,50 948 34,583 57,71 949 33,426 53,81	σια	8,74	6,40 0,40	υ, μα Γ	α <b>,</b> 91	τ, α5 200
94     36,63     23,735     34,563     41,14       94     34,563     57,719     62,075     34,560     42,32       94     33,4563     57,719     62,075     34,043     42,32	948 34,583 57,71 949 33,426 53,81 57,71	ъc	00°, v	0,00 001	10°1	Ч, т С	
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67,810 76,132 86,132 80,997 84,923 84,923 92,791 92,791 92,442 102,442	101,306 102,288 112,581
<b>61,232</b> 66,376 66,376 66,186 65,422 775,624 775,624 775,808 83,586 83,586	79,706 79,838 88,705
30,601 38,1722 37,7722 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,7772 37,77722 37,77772 37,7777777777	42,725 41,977 43,709
1950 1955 1955 1955 1955 1955 1955 1955	1960 1961 1962

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See formulas for present values given in the Methology chapter. For data on estimates of expected annual wages and unemployment rates see Appendix A and B respectively, for interest rate and expectancy of life, see Chapter III. Source:

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ear P	Farming .	Manufacturing	Construction	I,aundries	Retail Trade
••••	Tudex of Present Value 1917 = 100	Tulex of Present Value 1217 = 100	Index of Present Value 1917 = 100	Index of Fresent Value 1917 = 100	Index of Present Value 1917 = 100
719	100.00	100.00	100.00	100.00	100.00
816 616	109.24	125.15	121.44	114.49 101 101	12.901
616	110./0	150.10		nt.t.	118.80
920 521		141.59	177.86	175.23	164.81
126 100	50° • 40 80° - 84			151 67	120 OCL
153 123	101.63	139.02	157.04	166.44	148.60
n2€	99.39	123.47	70.101	174.05	152.17
325	97.59	$13 \cdot \cdot 53$	160.77	181.92	157.30
126	100.71	135.48	07.971	196.90	171.09
226	99.54	150.70	107.07	198.12	167.66
476 929	99.43 101.40	151.70	102.17	196•75 196•32	165.14 160.40
930	91.06	64.011		19/1.05	163.33
131	00.20	94.93	130.65	186.79	152.12
32	59.20	06.d7	84.22	150.22	116.76
	68.03	92.99	113.53	160.52	133.66
134	86.11	115.67	140.74	181.02	1150.74
35	55.24	120.33	136.13	182.72	147.63
o⊱.	. 93.03	135.19	166.33	197.05	167.92
22	106.52	154.18	193.28	211.11	189.04
1938	93.23	124.11	174.48	206.62	158.35
339	99.30	148.94	180.95	217.00	181.69
940	10,01	158.58	194.74	222.93	193.87
941	125.13	199.67	224.79	235.66	206.92
< # C	31,941	243.77	259.29	255.95	221.78
6 II 6	191.65	271.42	238.12	283.36	233.74
111	205.58	271.02	239.27	310.75	250.54
ونلح	213.22	250.58	256.32	325.35	261.67
046 45	221.54	65.745	310.00	352.19	306.39
747	5739 • 1.0 	27.992	14·175	380.07	337.94 11.0 11.0
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TABLE 4.--Index of present value of the expected future income stream for a 45 year and worker with

292.93	386.43	386.08	398.41	397.55	424.97	432.10	444.43	441.63	460.11	457.54	455.04	486.51	
390.48	419.88	414.90	422.13	417.66	433.19	448.67	453.75	459.34	469.54	475.65	472.06	496.60	
382.09	428.98	428.91	456.39	437.12	478.52	513.29	522.85	517.61	577.23	570.83	576.36	634.36	
330.65	358.43	362.80	374.30	353.28	408.37	409.34	417.13	397.94	451.36	430.41	431.13	479.01	
227.00	288.72	283.16	283.07	269.01	281.62	296.88	308.34	306.19	321.77	316.93	311.39	324.23	
1950	1991	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	

Source: See Table 3 of this Appendix.

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APPENDIX E

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			Fa	rm Operators	by age		
Year	Total	<25	25-34	35-44 (thousands)	45-54	55-64	65+
1920 1930 1940 1950 1960	6,448 6,289 6,097 5,379 3,933	388 384 244 175 65	1,305 1,085 992 844 428	1,608 1,504 1,207 1,266 858	1,502 1,512 1,491 1,234 1,047	1,007 1,103 1,198 1,066 851	592 701 865 794 683

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TABLE 1.--Number of farm operators by age group in the U.S., 1920-1960.

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		)					
	<25	25-34	35-44	45-54	55-64	65+	Total
1920 1930	3,550,739 3,999,328	2,710,803 2,830,686	1,916,836 1,997,559	1,561,069 1,678,902	1,060,309 1,212,110	872	11,671,721 12,741,668
5	655,63	,957,3	,726,78	581,29	,268,26	,186,03	2,375,37
იი	,166,54	8,000, 1, 978	,007,68	,585,84	,365,88	,422,82	2,558,66
שע	,887,08	,0/0,4 ,234,1	684,01	, 500, 59 943, 53	948,98 948,98	89,57	,787,32

submitted to the Department of Agricultural Economics (Raleigh, North Carolina: North Carolina State University, 1963. Appendix B--Table 1.

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APPENDIX F

Refer to the equations 9-13 on page

Let 
$$A = \frac{W_M}{W_F^2}$$
;  $B = \frac{W_L}{W_F^2}$ ;  $C = \frac{1}{W_F}$ 

The equations (9-13) can be written in a matrix notation.

The survey set and the

1	-b <sub>1</sub>	-b <sub>1</sub>	0	0	$\begin{bmatrix} x_1 \\ x_2 \\ x_3 \\ x_4 \\ x_5 \end{bmatrix} =$	Го
0	1	0	-b <sub>2</sub>	0	x <sub>2</sub>	0
0	0	l	0	-b <sub>3</sub>	x <sub>3</sub> =	0
A	0	0	1	0	x <sub>4</sub>	С
В	0	0	0	1	_x <sub>5</sub> _	0

This matrix of coefficients can be reduced to a manageable form as follows for easy calculation of the determinant

1	-b <sub>1</sub>	-b <sub>1</sub>	0	0		0
0	1	0	-b <sub>2</sub>	0	$\begin{bmatrix} x_1 \\ x_2 \\ x_3 \end{bmatrix} =$	0
0	0	1	0	-b3	x <sub>3</sub> =	0
0	Abl	Abl	l	0	x <sub>4</sub>	С
0	Bbl	Bbl	0	1	x <sub>4</sub> x <sub>5</sub>	0

0	~ <sup>b</sup> l	-b <sub>1</sub> b <sub>2</sub> 0		0
l	0	-b <sub>2</sub> 0	x <sub>2</sub>	0
0	1	0 -b <sub>3</sub>	x <sub>3</sub>	= 0
0	Abl	(l+Ab <sub>1</sub> b <sub>2</sub> ) 0	x <sub>4</sub>	С
0	Bb <sub>l</sub>	Bbl <sup>b</sup> 2 1	x <sub>5</sub>	0
0	0	-b <sub>1</sub> b <sub>2</sub> -b <sub>1</sub> b <sub>3</sub>	x <sub>1</sub>	0
l	0	-b <sub>2</sub> 0	x <sub>2</sub>	0
0	l	0 -b <sub>3</sub>	x <sub>3</sub>	= 0
0	0	(1+Ab <sub>1</sub> b <sub>2</sub> )Ab <sub>1</sub> b <sub>3</sub>	x <sub>4</sub>	С
0	0	Bbl <sup>b</sup> 2 l+Bbl <sup>b</sup> 3	x <sub>5</sub>	0
	1 0 0 0 1 0 0	1 0 0 1 0 Ab <sub>1</sub> 0 Bb <sub>1</sub> 0 0 1 0 0 1 0 1	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$

The determinant of the matrix of coefficients  $D = (1 + Ab_{1}b_{2}) (1 + Bb_{1}b_{3}) - ABb_{1}^{2}b_{2}b_{3}$   $= 1 + b_{1}b_{2}A + b_{1}b_{3}B$   $D > 0 \text{ since } b_{1} < 0; b_{2} < 0: A < 0; B < 0$   $X_{4} = \frac{1}{D} C (1 + Bb_{1}b_{3}) > 0$   $\text{ since } C > 0; B > 0, b_{1} < 0, b_{3} < 0$   $X_{5} = \frac{1}{D} (-CBb_{1}b_{2})$   $= \frac{1}{D} CBb_{1}b_{2} < 0$   $\text{ since } D > 0, C > 0, B > 0, b_{1} < 0, b_{2} < 0$   $X_{2} + X_{3} = \left[ \frac{b_{2} + b_{1}b_{3} \frac{W_{L}}{W_{F}^{2}} - b_{1}b_{3} \frac{W_{L}}{W_{F}^{2}} \right] = \frac{b_{2}}{D} < 0$   $\text{ since } D > 0, b_{2} < 0$ 

