# PRHSHNT VALUSS OF BXPCHED PVTUR: INCOME STRBAMS AND THRR REVEANCE TC MOBITTY CFFARM WORKER TO THE NONFARM SECTOR IN THE UNTRD STATES, 1917-62 

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This is to certify that the

## thesis entitled

# Present Values of Expected Future Income Streams and Their Revelance to Mobility of Farm Workers to the Nonfarm Sector in the United States, 1917-62 <br> presented by 

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## ABSTRACT

# PRESENT VALUES OF EXPECTED FUTURE INCOME STREAMS AND THEIR RELEVANCE TO MOBILITY OF FARM WORKERS TO THE NONFARM SECTOR IN THE UNITED STATES, 1917-62 

## by Chennareddy Venkareddy

The major objectives in this study were

1. to estimate the present values of the expected future income stream for a 25 year old and 45 year old worker in the farm sector and in four nonfarm occupations: manufacturing, construction, laundries and retail trade.
2. To formulate a model for estimating the supply function of farm workers.
3. To formulate a model for estimating the mobility of farm operators of different ages from the farm sector to the non-farm sector.
4. To utilize the estimated relationships for projecting age composition of farm operators to 1970.
5. To estimate the number of farm workers in the future. Among the monetary variables, the ratio of the present value of the expected future income stream of a worker in the nonfarm sector to the same in the farm sector was considered to be the basis upon which farm workers decide their
occupational choice. This is a variable which has rot been estimated and used in the previous studies.

Since age is one of the main factors related to mob1lity of farm workers, data were developed on the present values of the expected future income stream for workers, age 25 and 45.

Since unemployment in the nonfarm sector can seriously reduce the expected income stream of a potential offfarm migrant, an adjustment of the annual wage in the nonfarm sector was made for this factor.

Since annual wage data in retail trade and laundries are not available from 1917 to 1938 and from 1917 to 1933 respectively, they were estimated on the basis of the regression line with the annual wage data in the concerned occupation as the dependent variable and the annual wage data in construction as the independent variable.

Expected unemployment rates in individual years up to nine years in the future were estimated so that an average of the estimates is an estimate of the average. On and after the tenth year ahead from the current year, the estimated average in the next nine years was used.

In the case of annual wage estimates a similar procedure was used up to nine years ahead. Beyond the ninth year, and up to $\left(n_{1}-1\right)^{\text {th }}$ year $\left(n_{1}\right.$ is the remaining life expectancy of a 45 year old worker) an estimated increment $\Delta_{1}$ in the annual wage was added to the estimate of the
annual wage in the ninth year ahead. From $n_{1}^{\text {th }}$ year ahead to $\left(n_{2}-1\right)^{\text {th }}$ year ahead, an estimated increment $\Delta_{2}$ in the annual wage was added every year to the estimate of the annual wage in the $\left(n_{1}-1\right)^{\text {th }}$ year ahead.

After adjustment of annual wage rates for the unemployment rate, present values of the expected future income stream from each year, 1917 to 1962, were calculated for both the 45 and 25 year old worker in each occupation. The present values in expected future income stream seems to be consistent with the economic and political events overtime since 1917 to 1962.

The present value of the expected future income stream for a 25 year old worker increased from $\$ 19,381$ in 1917 to $\$ 56,423$ in 1962 in farming; from $\$ 27,278$ in construction; from $\$ 13,007$ to $\$ 57,271$ in laundries and, finally, from $\$ 17,090$ to $\$ 78,303$ in retail trade. The present value for a 45 year old worker increased from $\$ 13,479$ in 1917 to $\$ 43,709$ in 1962 in farming; from $\$ 18,516$ to $\$ 88,705$ in manufacturing; from \$17,747 to \$112,581 in construction; from $\$ 8,888$ to $\$ 44,136$ in laundries and, finally, from $\$ 12,173$ to $\$ 59,229$ in retail trade.

As a method of testing the validity of the estimates of present values of the expected future income stream, linear and logarithmic regression lines were fitted (one in each age group) with the ratio of the number of farm operators
to the number or rural survived farm males, as the dependent variable and the ratio of present value in the appropriate nonfarm occupation to the same in farming, as the independent variable. These regression lines were based on the data in four census years (1930-1960). The tests revealed that the mobility of younger farm operators are respondent to the ratio of present value of expected future wages in manufacturing to the same in farming and in the case of older farm operators, laundries, rather than manufacturing is relevant.

On the basis of the fitted regression lines and the projected present values, the number of farm operators was projected in each age group for 1970.

For the United States, the estimate of total number of farm operators for 1970 in this study is 2.607 million by linear regression method and 2.616 million by the "linear in logarithms" method as compared to the 1960 enumeration of 3.701 million.

On the basis of two different regression lines total number of agricultural workers was projected to 1980. They are 4.93 million and 4.87 million.

Most of previous studies projecting the number of farm operators in different age groups were based either directly or indirectly on the hypothesis that the mobility of farm workers to nonfarm occupations is responsive to the ratio of the current nonfarm wage rate to the current wage
rate in farming. This assumption is not entirely correct. Farm workers (or anybody else) in changing occupations can be expected to think in terms of lifetime expected returns and their present values, rather than simply in terms of the current years annual wage. In this study, the mobility of farm workers was assumed to be responsive to the ratio of present value of the expected future income stream in nonfarm occupations to the same in farming.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging farm operators is not going to be reversed. According to the projected number of farm operators for 1970 , the number of farm operators will decrease by about 1.15 million the period 1960 to 1970.

# PRESENT VALUES OF EXPECTED FUTURE INCOME STREAMS AND THEIR RELEVANCE TO MOBILITY OF FARM WORKERS TO THE NONFARM SECTOR IN THE UNITED STATES, 1917-62 

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My Parents, My Teachers, and My Wife
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## CHAPTER <br> I

## INTRODUCTION

## Introduction

A conspicuous characteristic of American agriculture is the dramatic decline in farm labor input and inorease in farm output. The phenomena of declining farm labor input is not new, but it is more pronounced in recent decades. Total farm labor input in the period 1910-1919 averaged $23,343.7$ million man hours per year and decreased to $12,888.3$ million man hours in the period 1950-1959.

TABLE 1.--Farm employment, United States 1910-19 to 1950-59.

| Period | Average No. of Farm Workers |  | Average <br> Labor Input |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{1000 ' s}$ | $\begin{gathered} \text { Percent } \\ (1910-19) \end{gathered}$ | $\frac{\text { Million }}{\underline{\text { hours }}}$ | $\begin{gathered} \text { Percent } \\ (1910-19) \end{gathered}$ |
| 1910-1919 | 13,523.1 | 100.00 | 23,343.7 | 100.00 |
| 1920-1929 | 13,046.8 | 96.48 | 23,255.4 | 99.62 |
| 1930-1939 | 12,342.6 | 91.27 | 21,658.0 | 92.78 |
| 1940-1949 | 10,382.1 | 76.77 | 18,871.0 | 80.84 |
| 1950-1959 | 8,481.4 | 62.72 | 12,888.3 | 53.21 |

Source 1 Farm Employment U.S.D.A. Stat. Bul. No. 3: Source 2 Changes in Farm Production and Efficiency, J.S.D.A. Stat. Eul. No. 233.

Total farm labor input in the period $1950-59$ :33 only $55.21 \%$ of the 1910-1919 level. Total farm workers, both
hired and faminu, decreased from $13,523.1$ thousancs an the period 1910-1919 to 8,481.4 thousands in the period 1950-59. However, the number of farm workers did not decrease in the same proportion as total farm labor. In 1917, labor input was 51.9 per cent of the total input used in agriculture; by 1962, it accounted for only 24.2 per cent.

The supply of and demand for labor input in the farm sector depends on, firstly, the demand for labor in the nonfarm economy, secondly, the technology of farm production and, thirdly, the demand for farm products. As the nonfarm sector became more and more industrialized, an enormous increase in demand for labor in the nonfarm sector increased the wage rate in the nonfarm sector. The increased wage for labor in the nonfarm sector in turn induced further out-movement of labor from the farm sector. The increased outmovement of labor from the farm sector to the nonfarm sector caused scarcity of labor in the farm sector. The scarcity of labor in the farm sector in turn created a necessity for labor saving and capital intensive farm technology. The rapid growth in farm technology caused a further decline in the demand for labor because of the increase in the marginal productivity of capitai relative to that of labor. Hence, rapid industrialization in the nonfarm sector and tremendous advances in labor saving farm technology are two reasons for the decline in the use of the labor input in the farm sector. The third reason is the inelasticity of the final demand for farm products. Because
of the feasibility of large saale (but still mainly family operated) farms due to the tremendous advances in labor saving as weli as output increasing farm technology, farmers Increased their size of operation and produced higher levels of farm output. The tremendous increase in the farm output and the existence of a highly ineiastic demand for farm products caused the farm price level to fall. The decrease in prices caused a subsequent further decline in the demand for labor input.

Despite the recent unparallelled decline in farm labor input, farm output continues in excess over what is demanded at "fair prices." The farm surplus problem has continued to be a serious problem for the agricultural policy makers in the American economy. In spite of the various forms of government intervention in the free market for farm products to increase the returns to farm iabor, farm labor input cortinlies to earn less than its wounterpart in the nonfarm sector after giving allowance for differences between the sectors. The gap in the labor earnings between the sectors indicates the malallocation of labor resource between the sectors.

Under the assumptions of the perfect competition model in the labor market i.e., (1) homogeneity of labor, (2) perfect mobility of labor, (3) large number of buyers and sellers of labor, (4) perfect knowledge of labor market conditions, labor moves out of agriculture in which it earns
less until the returns for labor are equal in both sectors. In other words, the price system is the mechanism through which signals are transmitted for allocating production resources. In the absence of friction and transfer costs (acquisition costs in excess of salvage values), maximum efficiency can be attained. ${ }^{1}$ But contrary to this situation of perfect competition and frictionless transfers, much evidence reveals that more labor remains in agriculture than needed, despite low returns for labor. That indicates that flows of labor between the sectors are not producing an equalization of wage rates throughout the system. This may occur for reasons mentioned by Gallaway: (1) the existence of nonprice barriers to mobility of workers, (2) the existence of positive private economic costs associated with the movement of labor from sector to sector, (3) nonhomogeniety of labor units involved, (4) a failure of workers to maximize their utility function; and/or (5) difference in workers' preference functions. ${ }^{2}$ In addition, Hathaway explains the continuous disequilibrium in terms of the combined elements such as (l) highly inelastic demand for products, (2) a low income elasticity for products,
${ }^{1}$ Raiph Arthur Loomis, Occupational Mobility in Rural Michigan, an unpublished Ph. D. thesis. Department of Agricultural Economics, Michigan State University (1964).
${ }^{2}$ Lowell E. Gallaway, "Labor Mobility, Resource Allocation and Structural Unemployment," American Economic Review, Vol. LIII, No. 4 (September, 1963), pp. 594-715.
(3) rapid rate of technological chanee, (4) competitive structure and (5) a high degree of asset fixity.

Haver ${ }^{3}$ believes that factor market imperfections and institutional rigidities tend to misaliocate resources, impeding adjustments in agriculture. He also believes that uncertainty causes inefficient production. He further stated that price support and production control programs also have impeded adjustments to achieve optimal resource allocation.

The relative immobility of labor in agriculture with its attendant problems of surplus production and 10 farm prices and incomes has long been a concern to agricultural economists and rural sociologists. During recent years, a conviction has grown among these researchers that the declining economic position of agriculture is closely associated with an inadequate rate of migration from farming. ${ }^{4}$ This judgment is succinctly expressed in Schultz's statement ". . . the hard core of the United States f'arm problem is a labor transfer problem." 5 The over-commitment of labor
${ }^{3}$ Cecil B. Haver, "Institutional Rigidities and Other Imperfections in the Factor Markets," Agricultural Adjustment Problems in a Growing Economy (E. O. Heady, et al., eds.) Iowa State College Press, Ames, Iowa, U.S.A. (1958).
${ }^{4}$ H. W. Baumgartner, "Potential Mobility in Agriculture: Some Reasons of the Existence of a Labor-transfer Problem," Journal of Farm Economics, Vol. 47 (February, 1965), p. 74.
${ }^{5}$ Theodore W. Schultz, "The United States Farm Problem in Relation to the Growth and Development of the United States Economy," Policy for Commercial Agriculture: Its Relation to Economic Growth and Stability, Washington Joint Economic Committee (1957), p. 4.
resource in agriculture can be avoided by impeding the labor resource flow into agriculture and by inducing labor flows from the farm sector. However transfer of farm labor resource to the nonfarm sector is not an easy and quick process. Several studies reveal that quite a few factors other than monetary incentives may influence the out mobility of farm workers. D. Gale Johnson ${ }^{6}$ has suggested that a study of farmer mobility should include a reasonable explanation of the important motivating factors both monetary and nonmonetary. Mobility of farm workers to the nonfarm sector is not only subject to monetary influence but also to various other sociological, psychological and institutional factors. In the literature, among the variables which significantly influence the mobility of the farm workers, the important categories are economic status, age, and attitudes toward farming. As the present study does not pay much attention to nonmonetary factors other than age, time, unemployment and occupations, a brief review of literature relating to the effect of such factors on the mobility of farm workers is presented below.

Age, an important independent variable, was considered to be the most effective in influencing the mobility of
${ }^{6}$ D. Gale Johnson, "Mobility as a Field of Economic Research," Southern Economic Journal, Vol. XV (October, 1948), p. 152.
farm workers. Bowles ${ }^{7}$ writes that migration rates were consistently lower among younger people. Roy ${ }^{8}$ found by a chisquare test that both husbands and wives among the high aspirants, were consistently of the younger age groups. In this context aspiration is a measure of a farmer's desire to seek a better paying $j o b$ and, hence, modifies the monetary pull-factor for farmers to leave agriculture. Heady ${ }^{9}$ reports that the number of subjects indicating that "no amount" would move them out of agriculture rose sharply with the increasing age. Baumgartner ${ }^{10}$ concludes that under a variety of personal, economic, social, and psychological conditions, age is more closely associated with migration than any other independent variable. Potential mobility was significantly greater among farmers under 45 than among those aged 45 or over. Among all the other variables, nonfarm work
$7_{\text {Gladys K. Bowles, "Migration Patterns of the Rural- }}$ Farm Population, Thirteen Economic Regions of the United States, 1940-50," Rural Sociology, Vol. 22 (March, 1957), p. 3, Chart 1.
$8_{\text {Roy Prodipto, }}$ "Factors Related to Leaving Farming," Journal of Farm Economics, Vol. 43 (August, 1961).

9E. O. Heady, W. B. Back, and G. A. Peterson, Interdependence Between the Farm Business and the Farm Houshold with Implications on Economic Efficiency, Res. Bul. 398, Iowa Ag. Expt. Sta. (1953), p. 421, N. 27.
${ }^{10} \mathrm{H}$. W. Baumgartner, "Potential Mobility in Agriculture: Some Reasons for the Existence of a Labor-Transfer Problem," Journal of Farm Economics, Vol. 47, No. 1 (Feb., 1965), pp. 74-82.
experiences also appeared to be closely associated with mobility. Nonfarm experience was associated positively with potential mobility among farmers irrespective of age. ${ }^{11}$

Some of the monetary factors are (a) present costs of training to fit themselves to nonfarm work, (b) costs of moving to the nonfarm centers, (c) expected returns in the nonfarm sector as compared to the expected returns in the farm sector. Institutional factors are (a) various government programs relating to farm production, (b) wars.

## Need For This Study

Any policy study for labor resource transfer for farm adjustments needs knowledge of the ease or difficulty with which reductions in number of farm workers can be achieved. This achievement depends partly, if not mainly, upon the response of the farm workers to the relative monetary incentives In the nonfarm sector and the farm sector. If the response of the mobility of farm workers to relative monetary incentives in the farm and nonfarm sector is low, it is very difficult to make the necessary changes in the policies to induce transfer of labor. Hence, knowledge about the supply function of farm workers in agriculture is of immense need for better understanding of the future farm adjustment.

Agricultural workers include operator, family and hired workers. Previous studies indicated that reductions in farm operators are not easily brought about when farm operators
${ }^{11}$ Baumgartner, Op. Cit., p. 82.
are largely older persons who are less likely to shift to other employment. Not only information about the response of supply of total number of farm workers to monetary incentives but also information about the responses of different aged farm operators is needed. Projections of the total number of farm workers and farm operators would be an aid in designing programs to facilitate adjustment.

This study is intended to supply data on monetary incentives influencing the behavior of farm operators in two age groups. The data pertain to the two age groups, 25 and 45 year old operators, and to five occupations: farming, laundries, retail trade, construction and manufacturing.

## Previous Studies

Schuh ${ }^{12}$ has studied the demand and supply for hired labor. Johnson and Heady ${ }^{13}$ have investigated the market for both hired and family labor. Recently, several studies emphasizing cohort analysis for projecting the future number of farm operators were done (Kanel, 1961; Clawson, 1963;
${ }^{12}$ G. E. Schuh, "An Econometric Investigation of the Market for Hired Labor in Agriculture," Journal of Farm Economics, 44 (2) (1962), 307-321.
${ }^{13}$ S. S. Johnson, and E. O. Heady, Demand for Labor in Agriculture, C.A.E./Report 13 T , Center for Agricultural and Economic Adjustment, Iowa State University, Ames, Iowa (1962).

Tolley and Hjort, 1963; Kanel, 1963, Jchnston, 1963). Tolley and Hjort (1963) attempted to measure directly the effect of changing farm numbers on the response of different aged farm operators. The regression model assumes that the number of farm operators in a given age group depends on the number of cohort members a decade earlier and on the ratio of the total number of farmers of all ages to total numbers 10 years previously. The regression is the logarithmic transformation of

$$
\left(\frac{f_{1 t}}{f_{i-1, t-1}}\right)=a_{i}\left[\frac{\Sigma_{i} f_{i t}}{\Sigma_{i} f_{i-1, t-1}}\right]^{b_{i}}
$$

where $f_{1 t}$ is the number of farm operators in the $i^{\text {th }}$ age group for $t^{\text {th }}$ census year. For each age group there are five observations, 1e;t goes from 1 to 5 corresponding to the five censuses of 1920, 1930, 1940, 1950, 1960.

If there were no change in farm operator numbers from census to census, the independent variable would be unity and the parameter $a_{i}$ would then measure the cohort pattern of net entry and withdrawal without changes in the total number of farm operators overtime. The $b_{i}$ may be interpreted as the elasticity of farm operators of a given age group with respect to total number of farm operators. For all regions the regression coefficients tend to decline with age. Large $b_{i}$ values for younger age groups substantiates their greater occupational mobility. For most regions and for the national aggregate, occupational mobility was not
found to be significant after age group 45-54. Johnston (1963) has formulated the following supply model for projecting the future number of farm operators by age group.

$$
\begin{aligned}
& f_{i t}=\delta_{i} Z_{t}^{\beta} S_{i t} U_{i t} \\
& \frac{f_{i t}}{S_{i t}}=\delta_{i} Z_{t}^{\beta} U_{i t}
\end{aligned}
$$

where $f_{i t}$ is the number of farm operators classified according to $i^{\text {th }}$ age group in $t^{\text {th }}$ census period.
$S_{i t}$ is the number of survived rural for males who were ten years younger in the preceding census. $S_{i t}$ is considered a supply shifter.
$Z_{t}$ is the ration of farm to nonfarm earnings facing potential farm operators in year $t$ and $U_{i t}$ is a random error.

Both farm operator numbers ( $f_{i t}$ ) and survived rural farm male estimates $\left(S_{i t}\right)$ are readily available. Since a suitable measure of the farm to nonfarm earnings ratio ( $Z_{t}{ }^{\prime} s$ ) is not available for the regions, (such a measure is available for the nation). Johnston adopted an iterative procedure to estimate $\delta_{i}, \beta_{i}, Z_{t}$, simultaneously. The iterative procedure begins with the assumption that the ratio of total farm operator numbers in a given decade to the number of survived rural farm males is a crude approximation of the farm-nonfarm earnings ratio. Using these ratios for each decade as approximations of the $Z_{t}$ 's, the first step of the initital iteration yields a set of $\delta_{i}$ and $\beta_{i}{ }^{\prime} s$. The $\beta_{i}$ 's are then used in the second step of the first iteration to
yield new estimates of $Z_{t}$ 's. The $Z_{t}$ 's are then used to obtain a new set of $\delta_{i} ' s \beta_{i} ' s$ in the first step of the second iteration and so on until estimators are approximately identical from the $K^{\text {th }}$ to the $K+l^{\text {th }}$ iterations.

## The Objectives of This Study Are

1. To estimate the present values of the expected future income stream for a 25 year old and 45 year old worker in the farm sector and in four different occupations in the nonfarm sector.
2. To formulate a model for estimating the supply function of farm workers.
3. To formulate a model to estimate age-specific relations for farm operators in agriculture.
4. To utilize the estimated relationships for projecting age composition of farm operators to 1970.
5. To project the number of farm workers in the future.

## Outline of This Study

To fulfill the above objectives the organization of this thesis is as follows.

Chapter II: Methodology. In this chapter the procedure adopted for estimating the expected annual wage and the expected unemployment rate in various occupations in the remaining years of life of a 45 year old and 25 year old worker is discussed. The method for calculating
present values is also given. An explanation of the supply models for farm operators and total farm workers is also given.

Chapter III: Sources and Limitations of Data. In this chapter, sources of all the variables, i.e. annual wage per worker in various occupations, unemployment rate in various occupations, interest rate, expected remaining years of life at a specific age, and their limitations are discussed. If data on the variables were not available during the period 1917 to 1962, methods for projecting the series backwards to 1917 are also discussed. In all cases, the method of projecting the series forward to 2007 is also discussed.

Chapter IV deals with a method of estimating expected unemployment rate in the next nine years from each current year from 1917 to 1962. For the tenth year ahead onwards, the estimated average unemployment rate for the next nine years is used.

Chapter V deals with a method of estimating the expected annual wage in the next nine years. A method to estimate an average increment in annual wage from the ninth year to the 26 th year ahead from the current year and an average increment from the 26 th year to the 44 th year ahead from the current year is also given. The expected annual wage in any year ahead up to nine years and the first and second increment are derived as a function of the current year and the past year observations.

Chapter VI deals with the present values of the expected future income stream in various occupations. It also deals with the supply models for farm operators and farm workers and empirical estimates. Projections of farm operators and the total farm workers are also given in this chapter.

Chapter VII deals with the summary and conclusions of the entire work described in the previous six chapters.

## METHODOLOGY

## Introduction

This chapter first specifies the supply model for farm operators and for total agricultural workers. It also specifies the method for estimating the ratio of the present value of the expected future income stream in a nonfarm occupation to the present value of the expected future income stream in farming.

## The Model and An Estimating Procedure

Theoretically, a supply model for any commodity or service is specified with the quantity of the commodity or service under study as a function of price for that commodity or service. To this relationship, one usually adds one or more variables to explain shifts in the supply curve.

The supply model used in this thesis for farm operators specifies the farm operators in a specific age group as the quantity variable. The relevant "price" for farm workers making occupational decisions as to whether or not they should be farmers is assumed as the ratio of the present value of the future income stream in nonfarm occupations to
the same in farming. This price is used as an independent variable in the supply model.

The supply shifter in this study is survived rural farm males. This mpasure takes rural farm males ten years younger in the previous decennial census and adjusts the numbers for deaths and intercensus enumeration errors by use of age-specific survival ratios. The rationale for this choice of shifter variable is that it approximates the number of potential farmers if there were no net migration.

The foregoing discussion leads to the following supply model for farm operators:

$$
f_{i t}=\alpha_{i} z_{t}{ }_{i} s_{i t} u_{i t}
$$

where $f_{i t}$ is the number of farm operators classified according to $i^{\text {th }}$ age group and enumerated in the census of Agriculture for $t^{\text {th }}$ time period. $S_{\text {it }}$ is the number of survived rural farm males who were ten years younger in the preceding census. $Z_{t}$ is the ratio of present value in nonfarm occupation to the same in farming, expected by the potential farm operators in the census year $t$.

Both farm operator numbers ( $f_{i t}$ 's) and survived rural farm male estimates ( $s_{i t}$ 's) are readily available for quantification of the relationship expressed in equation (1). $Z_{t}$ can also be treated as the ratio of opportunity price in the nonfarm sector to the price in the farm sector. $U_{i t}$ is a random term.

The supply function for the total number of farm workers is as follows.

$$
\begin{equation*}
N_{t}=f\left(z_{t}, t\right) \tag{2}
\end{equation*}
$$

where $N_{t}$ is the total number of farm workers and $Z_{t}$ is the ratio of the present value of expected future income stream in the nonfarm sector to the same in the farm sector. Though this is a general form, different forms of functions are tried. 't' is the time variable. The present values of the expected future income stream are also fitted as a function of time in different forms.

$$
\begin{equation*}
P_{t}=f(t) \tag{3}
\end{equation*}
$$

Different forms of functions 1, 2, 3 will be discussed with empirical results in Chapter VI. The most important variable to be quantified is the ratio of present values of the expected future income stream in the nonfarm sector to the same in the farm sector. This is a variable not estimated and used in the previous studies. Hence, the method of calculating the present values of the future income stream is discussed in detail in this chapter.

## Sources of Off-farm Employment

In the calculation of the present value of the expected future income stream in the nonfarm sector, a question arises as to what kind of jobs farm workers usually take when they move to the nonfarm sector.

Perkins found that four industries employed over threefourths of all the farm workers who transferred to nonfarm employment. The four industries were construction, manufacturing, wholesale and retail trade, and government. Manufacturing was most important in 1957 and only slightly less important in 1958 than wholesale and retail trade. ${ }^{l}$ A survey in 1957 of State Employment Service managers in Kansas by Schnittker and Owens reports similar types of jobs most commonly available to farmers. Managers listed jobs in order of importance as (1) construction labor, (2) machine shop and mechanical work, (3) factory work, (4) retail trade employment, and (5) wholesale trade employment. ${ }^{2}$ Other jobs available to farm workers included: truck driving, service station attendant, custodial work, farm equipment sales, oil field work, feed milling and mixing and heavy equipment operator.

A survey of the literature indicates that the nonfarm occupations which the majority of farm workers have been taking are (1) building trades (helpers and laborers), (2) manufacturing, (3) service industries (laundries), (4) trade (retail). The sub-occupations (1) helpers and laborers in building trades, (2) laundries in service industries,
$l_{\text {Brian B. Perkins, The Mobility of Labor Between the }}$ Farm and Nonfarm Sector, (an unpublished Ph. D. thesis, Department of Agricultural Economics, Michigan State University, 1964).
${ }^{2}$ John A. Schnittker and Gerald P. Owens, Farm to City Migration: Perspective and Problems, Ag. Ec. Report No. 84, Kansas Ag. Exp. Sta. (1959), p. 28.
(3) retail trade under 'trade' are chosen in the light of availability of wage rate data for a longer period. Since age is one of the main factors which affects the mobility of farm workers, data on the present values of the expected future income stream in relation to the age of the farm workers are also constructed.

## Age Classification

All workers were classified into two categories. The first category consists of all the workers belonging to the age group 15-40 with a range of 25 years. The second category consists of all workers of age 40 and above. The first category indicates a group of younger farmers and the second category represents a group of older farmers. Among the ages in each group, two typical ages were selected, 25 in the first category and 45 in the second category.

## Expected Remaining Number of Years

of Life of a Worker

The expected remaining years of life of a worker of a specific age increased gradually though not dramatically from 1917 to 1962. The remaining expected number of years of life of a 25 year old worker in the United States in the year 1917 was 41. It steadily increased to 46 years in the year 1962. The remaining expected number of years of life of a 45 year old worker in the United States only increased from 25 in the year 1917 to 27 in the year 1962. It is
assumed in this study that workers continue to earn until their death. Briefly speaking, workers retire through death. The source and the limitations of these data and assumptions will be discussed in detail in Chapter III (p. 45 to 73).

## Rate of Interest

One of the variables included in the calculation of the present value of the expected future income stream is the current rate of interest. A crucial part of the calculation of present value is the decision as to what rate of interest is to be selected among various rates of interest, charged by different agencies for various transactions. A near ideal concept of rate of interest, for our purpose, would be a weighted average of the contract interest rates on currently negotiated mortgage loans. However, in the light of paucity of the desired data over a long period of time, deviation from the ideal concept is justified. The sources and procedure for construction of interest rate series overtime are given in Chapter III.

Type of Wage Rate

An important aspect of the calculation of the expected income stream is the formulation of expectations of an annual wage in the remaining years of life of a worker. A 25 year old worker in the year 't' can expect up to $n_{2}$ ( $n_{2}$ ranges from 41 to 46 ) remaining years of life. A 45 year old
worker can formulate expectations of earnings for up to $n_{1}$ ( $n_{1}$ ranges from 25 to 27 ) remaining years of life. In this study, it was assumed that both workers of age 25 and 45 In the year 't' have the same expectation of the future income stream for a given occupation up to $n_{1}$ years ( $n_{1}<n_{2}$ ). In other words, the assumption in this study is that the differences between the capacities, skills and training of a 25 year old and a 45 year old worker are not significant enough to effect any difference in their expectations of future income stream up to $n_{1}$ years. This assumption was also made in the case of expectations of unemployment rate. These assumptions were made in view of the difficulties in getting better data.

In the farm sector, the earnings of farm operators and family members are different from the earnings of hired farm workers. For the purpose of comparison of earnings, workers in the farm sector as well as in the nonfarm sector, should be of the same type. Total earnings per worker in the case of farm operators and other family workers are due not only to their labor effort but also to their supervision and decision-making power, capital investment, risk and uncertainty and, lastly, to the quality of the other cooperating inputs. Though various methods are available for separating the returns for labor, none of them is very satisfactory. Therefore, the hired farm annual wage rate per worker in the farm sector was used in comparison with the
annual wage rate per worker in the nonfarm occupations. The actual method of calculation, source and the limitations of this data are given in Chapter III.

The supply function depends upon relative present values. Therefore differences between ages is of little effect if the difference affects all occupations.

## Definition of Price of Farm Worker

The price to the farm sector of a farm worker from the farm sector is defined as the present value of the expected future income stream in the farm sector in the remaining years of his life. In calculating the expected future income stream, it was assumed that the farm worker is fully employed throughout the year at the expected annual wage in any year ahead. The opportunity price of a farm worker is defined as the present value of his expected future earnings in the nonfarm sector if he would enter for his remaining years of life. The expected income stream of a farm worker in the nonfarm sector is made up of two components, namely (l) expected apparent income stream of an employed worker in particular occupation (2) unemployment rate in that occupation in the nonfarm sector. Sjaastad ${ }^{3}$ writes that
$3^{3}$ Larry Sjaastad, "Occupational Structure and Migration Patterns," Labor Mobility and Population in Agriculture, Iowa State University Press, Ames (1961), p. 12.

High levels of unemployment in the nonfarm sector can seriously reduce the immediate income gain, the potential off-farm migrant can seriously expect. The aggregate unemployment rates are intended as proxies for the unemployment levels prevailing in the occupations which off-farm migrants move into large numbers. The latter 'effective' rates would be more relevant but cannot be constructed for a sufficiently long period.

Therefore, apparent expected wage rates in the nonfarm sector have to be adjusted for unemployment rates in the concerned occupation to obtain the expected earnings. In other words, the apparent expected earnings will have to be multiplied by the probability of not being laid off in that occupation. The probability of not being laid off in that occupation in the nonfarm sector is roughly approximated by the formula ( $1-\frac{u}{100}$ ) where $u$ is the percentage of unemployment in that nonfarm occupation.

## Construction of Annual Wage From 1917 to 2007

## Introduction

A preliminary objective of this study is to construct a series of present values of expected future income stream of 25 and 45 year old workers in the farm sector and in selected nonfarm occupations, 1917 to 1962. The nonfarm occupations are manufacturing, construction, laundries and retail trade. This objective can be achieved only when the estimates of an actual annual wage in each occupation are available from 1917 to 1962. Data on expected annual wages from 1963 to 2007 are also required for supplying more
degrees of freedom in fitting the regression equations for estimating the expected average annual wage in the longer period, i.e. up to 45 years in the future. For example, in order to estimate the present value of the expected future income stream for a 25 year old worker in an occupation in the year 1962, we need to have the expected annual wage in the 45 years starting with 1963. For estimating the expected annual wage in the next 45 years, we need to estimate regressions with the average annual wage in the next, say, 45 years as the dependent variable. If we do have data only for 1917 to 1962, the number of observations for use In estimating the average annual wage in the next 45 years is only l. Hence, it was decided to construct estimates of annual wages from 1963 to 2007 to increase the degrees of freedom for use in fitting regression line for estimating the average for larger number of years in the future.

The annual wage per worker in manufacturing, the building trades (laborers and helpers) and in the farm sector are readily available from 1917 to 1962. But in the case of laundries and retail trade, it is not available from 1917 to 1938 and from 1917 to 1933 respectively. Hence, as a first phase, it was decided that the data on annual wage per worker in laundries, retail trade back to 1917 had to be estimated.

## Eackward Projection of Annual Wage in Laundries and in Retail Trade

Two graphs drawn (1) with the annual wage of a worker in retail trade on vertical axis and the annual wage in building trades (helper and laborer) on the horizontal axis, and (2) with the annual wage of a worker in retail trade on vertical axis and the annual wage in building trades (helpers and laborers) on the horizontal axis, clearly indicated that both the annual wage in laundries and in retail trade are highly and linearly correlated with the annual wage in building trades (helpers and laborers) overtime. Hence, it was reasonable to fit linear regression equations with the annual wage in retail trade and in laundries as dependent variables and the annual wage in building trades (helpers and laborers) as the independent variable and then project the annual wage in retail trade and in laundries back to 1917.

Due to probable differences in the strength of the trade unions, the impact of the second world war and tremendous growth in technology, the relationships among annual earnings of a worker in retail trade, in laundries, and in building trades are quite different in the post World War II period than before. Hence, it is safer to fit reiationships for the data in the period which is closer to the period for which we want to construct data. Since we want to construct data for the years in the period 1917 to 1938 for retail trade and from 1917 to 1933 for building trades
and since the period before the post World War II period is closer to the period mentioned above, the period before the post World War II was used for fitting relationships. A linear regression of the form $y=a+b x+\varepsilon$ was fitted with $y$ as the annual wage in retail trade and $x$ as the annual wage in building trades for the period $1939-51$ and secondly, with $y$ as the annual wage in laundries and $x$ as the annual wage in building trades for the period 1934-47.

## Forward Projection of Annual Wage Rates in All the Occupations

The second phase in this study required generating data on the annual wage rate per worker in all the occupations considered from 1963 onwards to the year 2007. For this purpose, the most reasonable technique we could think of was fitting a linear regression line with the annual wage rate per worker as the dependent variable and time as the independent variable for the data in the period 1950-62. The reason for the selection of this method and the time period is that it is very clear from graphs drawn with the annual wage per worker on the $Y$ axis and the time variable on the $X$ axis, that the annual wage rate per worker in all the occupations has steeply increased from 1950 to 1962 and is highly correlated linearly with the time variable. After fitting a linear regression line of the form $Y=\beta_{o}+\beta_{1} t+$ $\varepsilon$ to the annual wage per worker in all the occupations, the annual wage rate per worker in each occupation was projected to 2007.

## Construction of Unemployment Rates in the Nonfarm Occupations from 1917 to 1962

The third phase required construction of data on unemployment rate in each occupation. Published unemployment rates in the concerned occupations are available only for the period 1948 to 1962. Since data on unemployment rate were required for each occupation from the year 1917 to 1962, a method had to be found for estimating the unemployment rate In each occupation from 1917 to 1947. The general unemployment rate, defined as the percentage of unemployed to the civilian labor force in the whole economy is available from 1917 to 1962. But the unemployment rate in the nonfarm sector is not available because it is very difficult to classify labor force by nonfarm and farm sector. However, Stanley Leborgott, in the appendix of his book "Manpower and Economic Growth" has given the series on unemployment rate as defined by the percentage of unemployed to nonfarm employees. This series is available from 1917 to 1960. It was decided to use this series instead of the general unemployment rate as a basis for projecting unemployment rates backwards in each nonfarm occupation.

From the graphs drawn with the unemployment rate in each nonfarm occupation on the $Y$ axis and unemployment rate given by Leborgott on the $X$ axis for the period 1948-1960, it is very clear that the unemployment rate in each nonfarm
occupation is highly linearly correlated with the unemployment as a percentage of nonfarm employees. Therefore, it was decided that a linear regression line should be fitted and backward projections of the unemployment rate to 1917 in each nonfarm occupation should be made.

## Expectation Models

It is not known how farm workers (or anyone else, for that matter) formulate expectations. Furthermore, expectations are probably not single valued but tend to have a distribution. In this case, an estimate of the central tendency and the variance would be desired.

The importance of price expectations as a variable in business planning was well established even by the earlier writings of Marshall, ${ }^{4}$ Keynes, ${ }^{5}$ and Hicks ${ }^{6}$ in the area of dynamic economics.

The present study deals with the role that farmer's expectations of future wages in farming and in the nonfarm occupations plays in shaping their decisions as to move out
${ }^{4}$ Alfred Marshall, Principles of Economics (8th ed., London: Macmillan Co., 1949), p. 311.
$5 \mathrm{~J} . \mathrm{M}$. Keynes, The General Theory of Employment, Interest and Money (London: Macmillan Co., 1936).
${ }^{6}$ J. A. Hicks, Value and Capital (Ind ed., Oxford: Clarendon Press, 194ठ), p. 119.
of farming or not. Bishop ${ }^{7}$ writes that farm workers will be inclined to transfer to nonagricultural employment if they find the present value of the expected future income stream in the nonagricultural employment exceeds the same in
farming more than the costs of transferring to nonagricultural employment. Estimation of the present values of the expected future income stream is based partly on the estimation of expected future income stream. In the context of estimation of expected future income stream, annual wage expectations and unemployment rate expectations are to be discussed in this section.

If more specific information is not available it seems reasonable to assume that the wages or unemployment rate expected to prevail at some future date depends in some way on what wages or unemployment rate have been in the past. Nerlove ${ }^{8}$ writes as "Price expectations are, of course, shaped by multitude of influences so that representation of expected price as a function of past price may merely be a convenient way to summarize the effects of these many and diverse influences." Phillip Cagan ${ }^{9}$ developed a weighting pattern to
${ }^{7}$ C. E. Bishop, Geographic and Occupational Mobility of Rural Manpower, Preliminary 14/03 (1964), O.E.C.D., Paris.
$8^{8}$ Marc Nerlove, "Estimates of Elasticities of Supply of Selected Agricultural Commodities," Journal of Farm Economics, Vol. 38 (1956).
${ }^{9}$ Phillip Cagan, The Monetary Dynamics of Hyperinflations, studies in the quantity theory of money, ed. Milton Friedman (Chicago: University of Chicago Press, 1956).
estimate rates of change of prices during hyperinflations from the time series of past rates of change. The model that led to this weighting pattern was used by Friedman in studying consumption functions, to estimate permanent income from the incomes of prior years. The weighting pattern gives most weight to income of immediate past period and successively declining weights to the earlier incomes.

Nerlove ${ }^{10}$ derived a set of weights for past years prices on the basis of an hypothesis that each year farmers revise the price they expect to prevail in the coming year in proportion to the error they made in predicting price this period. Let us denote the price expected this year by $P_{t}^{*}$, the price expected last year by $P_{t-1}^{*}$, the actual price last year by $P_{t-1}$. Let the proportion of error by which farmers revise their expectations be a constant $\beta$ which lies between 0 and 1. The hypothesis just stated can be expressed mathematically as follows.

$$
P_{t}^{*}-P_{t-1}^{*}=\beta\left[P_{t-1}-P_{t-1}^{*}\right], 0<\beta \leq 1
$$

It can be shown that the hypothesis that farmers revise the price they expect in proportion to the error they have made In prediction is equivalent to one in which expected price is represented as a weighted moving average of past prices where the weights are function of solely of the coefficient of expectation. The above equation can be written as

$$
P_{t}^{*}=\beta P_{t-1}+\beta(1-\beta) P_{t-2}+\beta(1-\beta)^{2} P_{t-3}+. .
$$

since $\beta<1$ the weights attached to prices prevailed in the recent past years are higher than to the prices in the less recent years. The coefficient of expectation is constant from year to year because of unchanged behavior of farmers in predicting the future prices.

Johnson ${ }^{11}$ is critical of Nerlove's hypothesis on the behavior of farmers in anticipating prices. Johnson writes that wars, price support activities, inflations, economic collapse, changing foreign demand, strikes and institutional adjustments were all important in the $1909-32$ period studied by Nerlove.

The objective of estimating the expected wage series and unemployment rate series in this study is to approximate the wages and unemployment rates which farm workers did in fact expect rather than to formulate a model which they should have used. Nerlove and other investigators provided evidence that the present and the past are relied upon in planning for the future. The hypothesis in this study is similar to Nerlove's hypothesis and is that farm workers with an imperfect knowledge about the future use a set of constant weights for current and past years observations in predicting the future observations. The immediate questions about this hypothesis are (l) how to determine these weights,

[^0](2) how many past years should be taken for estimating the future observations. Friedman ${ }^{12}$ writes

One alternative is to construct a weighted average of a longer series of years, allowing both the weights and the number of years to be determined by the data; the weights by multiple correlation, the number of years by adding years until an additional year produces no significant increase in the correlation.

This form of the distributed lag model provides a very general form of the relationship between the expected wage or unemployment rate and past years actual wages or unemployment rates. If the estimation of the coefficients in the general form of distributed lag model is not a major concern but the concern is with obtaining estimates of expected wage or unemployment rate, a general distributed lag model may provide adequate estimates of expected wage or unemployment rate.

The statistical models considered in this study will be fully discussed in the following section. The basic idea implied in the models considered in this study is that farm workers have a set of constant weights attached to the current and the past year's observations to predict each average of observations in the next $n(n=1,2,3$. . .) years in the future. Let $X_{n}^{A}$ be the average of actual observed figures in the next $n$ years ahead. The hypothesis in terms of a model is $X_{n}^{E}=\partial_{0}^{n}+\beta_{0}^{n} X_{t}+\beta_{1}^{n} X_{t-1}+\beta_{2}^{n} X_{t-2}+\cdots \cdot$

[^1]where $X_{n}^{E}=\frac{1}{n} \sum_{i=1}^{n} X_{t+i}^{E}$
and $X_{t+1}^{E}$ is the expected figure in the $i^{\text {th }}$ year ahead in the future, $n$ in the right hand side of the equation is a superscript but not a Power. Statistically, it is difficult to estimate the coefficients in the model since the left hand side quantities are unobservable. Hence it is further assumed that, on the basis of current and past observations, farm workers conclude on the average that
where
\[

$$
\begin{aligned}
& x_{n}^{A}=\partial_{0}^{n}+\beta_{o}^{n} x_{t}+\beta_{1}^{n} x_{t-1}+\beta_{2}^{n} x_{t-2}+\cdots \cdot \\
& x_{n}^{A}=\frac{1}{n} \sum_{1=1}^{n} x_{t+i}^{A}
\end{aligned}
$$
\]

and $X_{t+1}^{A}$ is the actual observation in the $1^{\text {th }}$ year ahead in the future. On the basis of the above assumption, the left hand side quantities are observable. However, we do not know what these coefficients are. Ideally, we should probably estimate the coefficients using only those observations (current and past) already available to the farmers at the time they formulate each specific expectation. However, we do not have data going back far enough in time to permit doing this for the entire period. Hence, we have to introduce still another assumption that the coefficients are sufficiently stable overtime (both past and future at any given point in time) to permit using both past and future observations in estimating them. On the basis of the above mentioned assumptions, an ordinary least squares fit over
the time period 1917-1962 (except in two cases) with the actual future average of observations as the dependent var1able was used to estimate the coefficients attached to the current and past observations used in predicting the future average of observations. The weights attached to the current and past year observation for estimating $X_{t-j}$ (for a given $j$ ), an observation in the $j$ th years ahead in the future, are derived on the basis of an hypothesis that the estimates of $X_{t+1}$ (i=1,2. . . f) up to $j$ years ahead in the future, are consistent with the estimate of the average of all $X_{t+i}$ (i $=1,2$. . . $j$ ) in the next $f$ years ahead. The weights attached to the current and past years observations in estimating $X_{t+j}$ (for a given $j$ ) are constant for all throughout the time period considered. However, the weights are different for each $j$. Explanation of further particulars of the statistical models will be discussed in the following section.

## Expectations of Unemployment Rate and Annual Wage

The last but one phase of this study is the formulation of the method of estimating unemployment rates and annual wage expectations held by farmers. It was assumed that farmers form their expectations of annual wage as well as unemployment rates in each occupation in the future years on the basis of the observations for the current year and for recent past years. More specifically, it was assumed in this study that their estimates for the future are a linear
function of current and past observations. In other words, the expected annual wage per worker in an occupation for the next year is estimated from the following equation.

$$
W_{t+1}=\partial_{0}+\beta_{0} W_{t}+\beta_{1} W_{t-1}+\beta_{2} W_{t-2} \cdot \cdot \beta_{k} W_{t-k}+\varepsilon_{t+1}^{W}
$$

where $W_{t}$ is the annual wage per worker in the current year in an occupation
$W_{t+l}$ is the annual wage per worker in the next year
$W_{t-k}$ is the annual wage per worker in $k$ years lagged ( $k=0,1$. . .)

$$
\begin{aligned}
& \varepsilon_{t+l}^{W} \text { is the random error } \\
& \text { Similarly } \\
& U_{t+l}=\pi_{0}+\gamma_{0} U_{t-1} \cdot \cdot \cdot+\gamma_{k} U_{t-k}+\varepsilon_{t+1}^{u}
\end{aligned}
$$

where $U_{t+1}$ is the unemployment rate in the next year in an occupation
$U_{t}$ is the unemployment rate in the current year in that specified occupation

$$
U_{t-k} \text { is the unemployment rate in the same specified }
$$ Occupation $k$ years lagged

$$
\varepsilon_{t+1}^{U} \text { is the random error }
$$

The general models used in estimating both the annual wage and unemployment rate in the future are discussed below.

$$
\begin{aligned}
& X_{1}=\delta_{o}^{1}+\beta_{o}^{1} X_{t}+\beta_{1}^{1} X_{t-1}, \cdot . \cdot+\beta_{k}^{1} X_{t-k}+\varepsilon^{1} \\
& X_{2}=\delta_{o}^{1}+\beta_{o}^{2} X_{t}+\beta_{1}^{2} X_{t-1}, \cdot . \cdot+\beta_{k}^{2} X_{t-k}+\varepsilon^{2} \\
& \vdots \\
& X_{n}=\delta_{o}^{n}+\beta_{0}^{n} X_{t}+\beta_{1}^{n} X_{t-1}, \cdot . .+\beta_{k}^{n} X_{t-k}+\varepsilon^{n}
\end{aligned}
$$

where $X_{t+\ell}$ applies to both $W_{t+\ell}$ and $U_{t+\ell}$
$W_{t+l}$ is the annual wage in the $e^{\text {th }}$ year ahead
$U_{t+l}$ is the unemployment rate in the $e^{\text {th }}$ year ahead
\& ranges from 0 to $k$
$\delta_{0}^{j}$ is the constant term in the $j^{\text {th }}$ regression equation
$\beta^{j}{ }_{m}$ is the regression coefficient of $X_{t-m}$ in the $j^{\text {th }}$ regression equation (m = 0,l,2. . .k)
$x_{j}=\frac{1}{j} \sum_{i=1}^{j} x_{t+1}$

$$
j=1,2 . . . n
$$

$X_{j}$ is the average of the observations ( $W$ or $U$ ) in the next $f$ years

From the first equation, the expected figure for the next year is estimated. From the second equation, the average figure in the next two years is estimated. Similarly, from the $j$ th equation ( $j=1,2$. . .n) the expected average in the next f years is estimated. The number n represents the equation such that from $(n+1)^{\text {th }}$ equation onwards, $\bar{R}^{2}$ is very low.

The estimate of the expected figure in any $j$ th year ahead is derived from the estimate of the expected average figure in the next $j$ years as well as the estimates of the expected figures in all the individual years up to $(j-1)^{\text {th }}$ year in the future. In other words, $\hat{X}_{t+j}$ is derived from the following formula.

$$
\hat{X}_{t+j}=j \hat{X}_{j}-\sum_{s=1}^{j-1} \hat{X}_{t+s} \quad j=1,2, \ldots
$$

The above formula can also be expressed as a recurring formula as follows.

$$
\hat{X}_{t+j}=j \hat{X}_{j}-(j-1) \hat{X}_{j-1}
$$

The assumption in the above formula is that the estimate of the average figure in the next $f$ years is the average of the estimates of the figures in individual years up to jth year In the future. Because of the unbiasedness of the estimates this assumption is not unreasonable for the purpose in this study. This procedure for estimating the expected figures for the individual years in the future was adopted because the expected figures for the individual years in the future should be consistent with the expected average figures in the future.

In the case of unemployment rates, $n$ was determined as 9 In all the occupations considered. The number 9 was determined on the basis of $\bar{R}^{2}$. The percentage of variation in the dependent variable explained by the independent variables is lower than 18 beyond the ninth equation. But in the case of annual wage per worker, even beyond ninth regression equation, $\bar{R}^{2}$ is greater than 0.80 in all the occupations considered. However, for the sake of uniformity, the procedure adopted in the case of unemployment rate was used in the case of estimating annual wage up to ninth year. For unemployment rates beyond the ninth year i.e. from the tenth year ahead to the $\left(n_{2}-1\right)$ th year ahead, the estimate of the expected average in the next nine years was used.

The same procedure was carried through all the years in the period 1917-61.

For 1962, the estimate of the expected unemployment rate beyond the ninth year to the $\left(n_{2}-1\right)$ th year ahead is the average unemployment rate for the past fifteen years. This completes the explanation of estimating the expectations of unemployment rate up to $n_{2}$ th year ahead for all the years 1917 to 1962.

The procedure adopted in estimating the expected annual wage from the ninth year ahead in all the occupations considered is yet to be explained.

Unlike unemployment rates, there is a trend factor in the annual wage rate series. Hence, a different method (making use of the trend factor in the annual wage rate) was used. Two years (26 and 44), were selected for estimating the future long-run averages. These two numbers were selected on the basis of the expected remaining years of life of a 45 year and a 25 year old worker (i.e. $n_{1}$ and $n_{2}$ ) being approximately 26 and 44 during the 1917 to 1962 period. The method was designed essentially to estimate the average increments in the annual wage from the ninth to the 26 th year and from the 27 th to the 44 th year ahead. These two increments $\Delta_{1}$ and $\Delta_{2}$ were used to estimate the expected annual wage per worker from the tenth year to the $\left(n_{1}-1\right)$ th year ahead and from the $n_{1}$ th year to the $\left(n_{2}-1\right)$ th year ahead. The procedure adopted
to estimate these two increments for each year in the period 1917-1962 is as follows.

First, a regression of the following form was fitted to the data for the period 1917 to 2007.

$$
W_{26}=\partial_{0}^{26}+\beta_{0}^{26} W_{t}+\beta_{l}^{26} W_{t-1}, \ldots+\beta_{k}^{26} W_{t-k}+\varepsilon^{26}
$$

where $W_{26}$ is the average annual wage in the next 26 years. The estimating regression is

$$
\hat{W}_{26}=\hat{\partial}_{0}^{26}+\hat{\beta}_{o}^{2 \sigma_{W_{t}}}+\hat{\beta}_{1}^{2 \sigma_{W_{t-1}}}, \cdot++\hat{\beta}_{k}^{2 \sigma_{W_{t-k}}}
$$

The number 26 in the coefficients is only a superscript, not a power. We already have an estimate of average annual wage in the next nine years.

$$
\hat{W}_{g}=\hat{\partial}_{0}^{9}+\hat{\beta}_{0}^{9} W_{t}+\hat{\beta}_{1} 9_{W_{t-1}}, \cdots+\beta_{k}^{9} W_{t-k}
$$

From these two equations we get an estimate of the average of the expected annual wage during the period from the tenth to the 26 th (including 26 th) year in the future. Let us denote this by $\hat{W}_{26-9}$.

$$
\begin{aligned}
& \hat{W}_{26-9}=\frac{\frac{1}{17}[26}{\frac{W_{26}}{26-9}}-\frac{\left.9 \hat{W}_{9}\right]}{26-9} \overline{26-9} \\
& \hat{W}_{26-9}=\hat{\partial}_{0}+\hat{\beta}_{0} W_{t}+\hat{\beta}_{1} \quad W_{t-1}, \ldots+\beta_{k} W_{t-k}
\end{aligned}
$$

$\overline{26-9}$ in the coefficient is a superscript to denote the regression equation fitted to estimate an average annual wage from the tenth to the 26 th year ahead. In other words, the estimate of the expected average annual wage from the tenth to the 26 th year ahead is expressed as a function of the current and the past annual wages. Since we assumed a trend
factor in the annual wage per worker, the difference between the estimate of the expected average annual wage from the l0th to the 26 th year ahead and the estimate of the expected annual wage in the ninth year ahead is $81 / 2$ times the average increment in the annual wage from the tenth year to the 26 th year ahead. The reason for this is that the estimate of the average of the expected values for the years between the ninth to the 26 th year ahead, lies in the middle of the period of 17 years. Therefore, the estimate of the average increment per year is $\Delta_{1}$.

$$
\begin{aligned}
\hat{\Delta}_{1} & =\frac{2}{17}\left[\hat{W}_{26-9}-\hat{W}_{t+9}\right] \\
& =\hat{\delta}_{0 \Delta 1}+\hat{\beta}_{0 \Delta 1} W_{t}+\hat{\beta}_{1 \Delta 1} W_{t-1} \cdot \cdot++\hat{\beta}_{k \Delta 1} W_{t-k}
\end{aligned}
$$

where $\hat{\delta}_{o \Delta l}$ is constant and $\hat{\beta}_{\mathrm{m} \mathrm{\Delta l}}$ is the regression coefficient of the independent variable $W_{t-m}(m=0, l, 2 ., . k) . \Delta_{1}$ is a function of the current year as well as the past year annual wage. $\hat{\Delta}_{l}$ is added, in each year, to $\hat{W}_{t+9}$ to estimate the expected annual wage per worker from the ninth year ahead to generate a series of estimates of the expected annual wage per worker to the $\left(n_{1}-1\right)$ th year ahead. There remains the task of estimating the expected annual wage stream beyond the $\left(n_{1}-1\right)$ th year up to the $\left(n_{2}-1\right)$ th year ahead.

In the first place, an estimate of the average expected annual wage for 44 years ahead is derived from the following equation which was fitted to the data 1917 to 2007.

$$
\hat{W}_{44}=\hat{\partial}_{0}^{44}+\hat{\beta}_{o}^{44} W_{t}+\hat{\beta}_{1}^{44} W_{t-1}, \ldots+\hat{\beta}_{k}^{44} W_{t-k}
$$

$W_{44}$ is the average annual wage in the next 44 years. From this estimate and an estimate of an average expected annual wage in the next 26 years $\left(W_{26}\right)$, an estimate of the average expected annual wage for the period beyond 26 th year up to 44 th year (44th year inclusive) is derived as follows. Let us denote this by $W_{44-26}$

$$
\begin{aligned}
& \Lambda_{44-26}=\frac{1}{18}\left[44 \hat{W}_{44}-26 \hat{W}_{26}\right] \\
& \Lambda_{44-26}=\hat{\partial}_{0}^{44-26}+\hat{\beta}_{0}{ }^{44-26} W_{t}+\hat{\beta}_{1}{ }^{44-26} W_{t-1}, \cdots++\hat{\beta}_{k}^{44-26} W_{t-k}
\end{aligned}
$$

where $44-26$ is a superscript. If there is a trend with an average increment of $\hat{\Delta}_{2}$, then $\hat{W}_{44-26}$ being an average, does represent a point in the middle of the period of 18 years duration. Hence, if we subtract $\hat{W}_{t+26}$ the estimate of the expected annual wage for the 26 th year ahead from $\hat{W}_{44-26}$, we will get the difference as $9 \hat{\Delta}_{2 W}$, nine times the average increment in that period i.e. from the 26 th to the 44 th year ahead. But $\hat{W}_{t+26}$ is not directly available as a function of the current as well as the past annual wage. $\hat{W}_{t+26}$ is derived as follows.

$$
\begin{aligned}
& \hat{W}_{t+26}=\hat{W}_{t+9}+17 \hat{\Delta}_{1} \\
& \hat{\Delta}_{2}=\frac{1}{9}\left[\hat{W}_{44-26}-\hat{W}_{t+26}\right] \\
&=\frac{1}{9}\left[\hat{W}_{44-26}-\hat{W}_{t+9}-17 \hat{\Delta}_{1}\right] \\
&=\hat{\delta}_{o \Delta 2}+\hat{\beta}_{o \Delta 2} W_{t}, \cdot \cdots+\hat{\beta}_{k \Delta 2} W_{t-k}
\end{aligned}
$$

where $\delta_{o \Delta 2}$ is constant
$\hat{\beta}_{m \Delta 2}$ is the regression coefficient of $W_{t-m}$ ( $m$
$=0,1,2$, . . $k$ )
$\hat{\Delta}_{2}$ is a function of the current year as well as the past year annual wage per worker. $\hat{\Delta}_{2}$ is added on to the estimate of the expected annual wage in the $n$th year ahead, each year, to generate a series of estimates of the expected annual wage up to the $\left(n_{2}-1\right)$ th year ahead.

## Present Values

Now we have two series of estimates of the expectatrons, $1 . e .$, one on annual wage per worker denoted by $\hat{W}_{t+k}$ and another on the unemployment rate in an occupation denoted by $\hat{U}_{t+k}$. ( $k$ ranges from 0 to $\left(n_{2}-1\right)$ for each year in the period 1917 to 1962.) For each year in the period 1917 to 1962, we can calculate the value of a farm worker in the nonfarm sector as well as value of a worker in farming as follows. The value of a worker of a given age from an occupation in the nonfarm sector is as follows.

$$
\begin{aligned}
45^{P_{t i}}= & \sum_{k=0}^{\left(n_{1 t}-1\right)} \\
& \frac{\hat{W}_{(t+k) i}\left[1-\frac{\hat{U}_{2 t}(t+k) i}{100}\right]}{\left[1+\frac{\gamma_{t}}{100}\right] k} \\
25^{-1)} P_{t i}= & \sum_{k=0} \frac{\hat{W}(t+k) i\left[1-\frac{(t+k) i}{100}\right]}{\left[1+\frac{\gamma_{t}}{100}\right] k}
\end{aligned}
$$

Where ${ }_{45} \mathrm{P}_{\text {ti }}$ is the present value of the expected future income stream in the ith occupation for a 45 year old worker in the remaining years of his life in the year 't'. $25^{P_{t 1}}$ is the present value of the expected future income stream in the occupation 1 for a 25 year old worker in the remaining years of his life in the year 't'. $\hat{W}(t+k) i$ is the estimate of the expected annual wage in the kth year ahead from the current year 't', in the ith occupation. $\hat{U}(t+k) i$ is the estimate of the expected unemployment rate in kth year ahead from the current year 't' in the ith occupation. $\gamma_{t}$ is the rate of interest in the year 't'.
$n_{1 t}$ is the expected number of years of remaining life of a 45 year old worker in the year 't'. $n_{2 t}$ is the expected number of years of remaining life of a 25 year old worker in the year 't'.

The value of a farm worker in farming is calculated as follows:

$$
\left.\begin{array}{rl}
45_{t f}^{P}= & \sum_{k=0}^{\left(n_{i t}-1\right)}\left[\hat{W}_{(t+k) f}\right. \\
\\
& \left(n_{2 t^{-1}}+\frac{\gamma_{t}}{100}\right)^{k}
\end{array}\right] .
$$

Where $45^{\mathrm{P}}$ tf is the present value of the expected future income stream for a 45 year old worker in the year 't' in farming during the remaining years of his life. $25^{\mathrm{P}} \mathrm{tf}$ is the present value of the expected future income stream for a 25 year old worker in the year 't' in farming during the remaining expected number of years of his life.
$\hat{W}_{(t+k) f}$ is the estimate of the expected annual wage in the kth year ahead from the current year 't' in farming.

## CHAPTER III

## SOURCES AND LIMITATIONS OF THE DATA

## Introduction

The data for this study are largely taken from published sources. But some of the series, which are not available throughout the period from 1917 to 1962, were generated by fitting regression lines and making backward projections. All the annual wage series were projected to 2007 by fitting a linear regression with time as an independent variable for the period 1950-1962.

## Interest Rate

In the published reports, a distinction is made between the average rate of interest on currently negotiated farm mortgage loans and the average rate on farm mortgage loans outstanding. The former is used in this study. An ideal interest rate should be an average of the contract rates on currently negotiated loans weighted by the total quantity for all the farm mortgage loans closed during the year.

A project conducted during 1936 and 1937 under the joint sponsorship of the Bureau of Agricultural Economics and the Work Projects Administration provided estimates of
the annual average rates of interest charged on farm mortgage recordings in the United States for the period 1910 to 1935. ${ }^{1}$ The estimates are weighted averages for each year, based on a sample of about 20 per cent of the counties in the United States.

The U.S.D.A. has published bienniel estimates from 1941 to 1959.2 The estimates are weighted averages based on a sample of 1,000 to 1,200 counties which contain 38 to 45 per cent of the farms in the United States. The data are from farm mortgage recordings for these counties during the month of March on alternate years from 1941 to 1953 and for the first quarter of each alternate year from 1955 to 1957. Thus, the rates are based on a sampling of each year, and particularly the month of March, which represents the time of heaviest activity in the farm mortgage market. While it would be better to have estimates based on activity for the entire year, any difference in the average rates would be small. No estimates were available for the years from 1936 to 1940 and for the even numbered years thereafter. ${ }^{3}$ Leon

[^2]F. Hesser in an econometric study ${ }^{4}$ felt it necessary to estimate average rates of interest on farm mortgage loans in those years for which published data were not available. Detailed procedure of estimation of interest rates for the interim years adopted by Hesser can be seen in his bulletin. A continuous series of average annual interest rates for the 40 year period was constructed for all lenders as follows. The available published series was used to 1935. The biennial rates after 1940 were used as benchmarks. Interest rates on farm mortgage loans by all lenders for the interim years were calculated by making the change for the interim year proportional to the percentage change in the rates charged on mortgage loans by insurance companies for the same year. This was done because major portions of mortgaged loan amounts were lent by insurance companies. Though these interest rate series are not an ideal series, they still serve our purpose, in view of a paucity of published data. The following table gives the estimated rate of interest from 1917 to 1962.
${ }^{4}$ Leon F. Hesser, The Market for Farm Mortgage Credit An Econometric Study, Research Bulletin No. 770 (December, 1963). Purdue University Agricultural Experiment Station, Lafayette, Indiana.

## $!$

Table 2.--Average interest rates charged on mortgage loans for farmers by all lenders in the U.S., 1917-62

|  | Rate of <br> Interest | Year | Rate of <br> Interest | Year | Rate of <br> Interest |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Per cent |  | Per cent |  | Per cent |
| 1917 | 6.22 | 1932 | 6.38 | 1947 | 4.48 |
| 1918 | 6.31 | 1933 | 5.84 | 1948 | 4.56 |
| 1919 | 6.36 | 1934 | 5.33 | 1949 | 4.73 |
| 1920 | 6.40 | 1935 | 5.43 | 1950 | 4.73 |
| 1921 | 6.95 | 1936 | 5.15 | 1951 | 4.74 |
| 1922 | 6.67 | 1937 | 5.11 | 1952 | 4.92 |
| 1923 | 6.33 | 1938 | 5.08 | 1953 | 4.97 |
| 1924 | 6.34 | 1939 | 5.06 | 1954 | 5.00 |
| 1925 | 6.29 | 1940 | 4.99 | 1955 | 4.87 |
| 1926 | 6.26 | 1941 | 4.94 | 1956 | 4.92 |
| 1927 | 6.22 | 1942 | 4.90 | 1957 | 5.19 |
| 1928 | 6.23 | 1943 | 4.83 | 1958 | 5.36 |
| 1929 | 6.30 | 1944 | 4.74 | 1959 | 5.41 |
| 1930 | 6.36 | 1945 | 4.69 | 1960 | 5.60 |
| 1931 | 6.38 | 1946 | 4.52 | 1961 | 5.79 |
|  |  |  |  | 1962 | 5.72 |

Source: Research Bulletin No. 770, Purdue Agr. Expt. Sta., 1963, Lafayette, Indiana and Finance Review, U.S.D.A., 1959, 1961, 1963.

## Expectancy of Life

The most relevant data for our study would be the data on the number of expected remaining years of life of a rural male worker and an urban male worker of 25 years of age from 1917 to 1962. Due to lack of availability of this type of data, we have to resort to 'life tables' - vital statistics of the United States. ${ }^{5}$ This source gives the life expectancy at each age, for white and nonwhite and for
$5^{\text {United States }}$ Department of Health and Education and Welfare, Vital Statistics of the United States - Life Tables Vol. II, Section 2 (1960), p. 11
both sexes. It does not give the breakdown by rural and urban. In addition to the coverage not being uniform throughout the period 1910 to 1962 , this source gives the data only at an interval of ten years. During the period 1900-1902 to 1919-1921, only death registration states were covered. Only in the period 1929-31 to 1962 were all the states covered. For our purpose, we used the expected number of years of remaining life of white male workers in the United States as a whole at ages 25 and 45 . Since life tables give the data at an interval of ten years, the difference was distributed evenly over ten years. The results are presented in the following table.

The expected number of years of remaining life of a 45 year old worker did not change much from 1917 to 1962. It increased from 25 in the year 1917 to 27 in the year 1962. The expected number of years of remaining life of a 25 year old worker increased from 41 in the year 1917 to 46 in the year 1962.

## Annual Wage Rate Per Worker

Source and Estimation of Annual Wage

## Farming

Wage rate statistics for agriculture in the United States date back to 1866 when the $U$. S. Department of Agriculture first surveyed average rates paid to hired farm workers. From 1866 to 1908, 19 surveys were made at

TABLE 3.--Expected number of years of remaining life of white male worker at the age of 45 and 25 in the U.S., 1917-62.

| Year | $\begin{gathered} 45 \text { years } \\ \left(n_{1}\right) \end{gathered}$ | $25 \text { years }$ | Year | $\begin{gathered} 45 \text { years } \\ n_{1} \end{gathered}$ | $\begin{gathered} 25 \text { years } \\ n_{2} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Number |  | Number | Number |
| 1917 | 25 | 41 | 1941 | 26 | 44 |
| 1918 | 25 | 41 | 1942 | 26 | 44 |
| 1919 | 25 | 41 | 1943 | 26 | 44 |
| 1920 | 26 | 42 | 1944 | 26 | 44 |
| 1921 | 26 | 42 | 1945 | 26 | 44 |
| 1922 | 26 | 42 | 1946 | 26 | 44 |
| 1923 | 25 | 42 | 1947 | 26 | 45 |
| 1924 | 25 | 42 | 1948 | 26 | 45 |
| 1925 | 25 | 42 | 1949 | 26 | 45 |
| 1926 | 25 | 42 | 1950 | 26 | 45 |
| 1927 | 25 | 42 | 1951 | 26 | 45 |
| 1928 | 25 | 42 | 1952 | 26 | 45 |
| 1929 | 25 | 42 | 1953 | 26 | 45 |
| 1930 | 25 | 42 | 1954 | 26 | 45 |
| 1931 | 25 | 42 | 1955 | 26 | 45 |
| 1932 | 25 | 42 | 1956 | 26 | 45 |
| 1933 | 25 | 42 | 1957 | 27 | 46 |
| 1934 | 25 | 42 | 1958 | 27 | 46 |
| 1935 | 25 | 42 | 1959 | 27 | 46 |
| 1936 | 25 | 42 | 1960 | 27 | 46 |
| 1937 | 26 | 43 | 1961 | 27 | 46 |
| 1938 | 26 | 43 | 1962 | 27 | 46 |
| 1939 | 26 | 43 |  |  |  |
| 1940 | 26 | 43 |  |  |  |

Source: Life Tables - Vital Statistics of the United States, 1960, Vol. II, Section 2, p. ll. U.S.D. Health ard Education and Welfare.
irregular intervals, followed by annual surveys for the period l909-22. From 1923 to date, wage rate information has been collected quarterly on about January l, April 1 , July 1, and October 1.

Wage rate data are collected on a questionnaire, and farmers are asked to report "average rates being paid to hired farm labor in your locality." Wage rates reported by farmers are summarized in the offices of the state agricultural statisticians and are forwarded to Washington together with the statistical evaluation of the reported average. State averages are reviewed and adjusted whenever necessary, on the basis of related data, in Washington. For an extended discussion of the construction of the farm wage series, Major Statistical Series ${ }^{6}$ may be seen.

The farm wage rate series is subject to three principal limitations. First, it is a composite of averages reported by farmers for their localities rather than of actual rates paid by the individuals reporting. Second, piece wage rates, which are particularly important in some agricultural areas, are not included. Third, in relation to the probable importance of hired farm employment, certain types of farms are over-represented, and others are under represented in the series.
$6^{6}$.S. Department of Agriculture, Major Statistical Series of the U.S.D.A. How They are Constructed and Used. Vol. 7. Farm Population, Employment and Levels of Living, Ag. Handbook No. 118.(1957).

Even though farm wage serıes before 1948 and after 1948 are not strictly comparable, farm wage rate per month without board (without board or room) constructed before 1948 and farm wage rates per week without board or room constructed after 1948, when converted to annual basis are more comparable than any other series. Therefore, the series of farm wage rate per month without board before 1948 is multiplied by 12, and the series of farm wage rate per week without board or room after 1948 is multiplied by 52, to arrive at an annual farm wage rate throughout the period 1917 to 1962. Annual farm wage rate per hired worker is given in the appendix.

## Manufacturing, Laundries, and Retail Trade

The Bureau of Labor Statistics publishes each month average weekly hours, average hourly earnings and average weekly earnings relating to production or non-supervisory workers. The hours and earnings data are based upon monthly mail reports provided by cooperating establishments. The coverage of employees in cooperating establishments in manufacturing is 65 per cent of the total number of employees. The percentage coverages in trade and services are 20 and 18 respectively. The sample design used in the B.L.S. establishment employment and labor turnover statistics programs is that of a modified cut-off sample. In a cut-off design, all establishments in a category are listed in sequence by number of employees. A cut-off point is selected in terms of the number of employees in an establishment, and only
establishments above the cut-off point are included in the design. At present, sample selections are made by the cooperating state agencies at the area level.

The state agencies mall the forms to the establishments and examine the returns for consistency, accuracy and completeness. The state offices use the information to prepare state and area series and then send the establishment data to the B.L.S. for use in preparing the national series. In general, the establishment reports contain information on (l) the number of all full and part time production workers or nonsupervisory employees who worked during or received pay for any part of the period reported, (2) total gross payrolls for such workers, (3) total man-hours actually worked by the full or part time workers, necessary for the computation of the hours and earnings averages.

Average hourly earnings for manufacturing and nonmanufacturing industries are on a 'gross' basis, reflecting not only changes in basic hourly and incentive wage rates, but also such variable factors as premium pay for overtime and late shift work, and changes in output of workers paid on an incentive plan. 7

Averages or hourly earnings differ from wage rates. Earnings are the actual return to the worker for a stated period of time, while rates are the amounts stipulated for a given unit of work or time.

The work week information relates to the average hours for which pay was received and is different from standard or

[^3]schedule hours. Gross average weekly earnings are derived by multiplying average weekly hours by average hourly earnings. Therefore, weekly earnings are affected not only by changes in the length of the work week caused by part time work stoppages for varying causes, labor turnover and absenteeism. The annual wage per worker is derived by multiplying the average weekly earnings by 52 .

The payroll figures exclude payment in kind, contributions to welfare funds and insurance or pension plans, and bonuses, unless earned and paid regularly each pay period. In calculating the annual wage rate, it was assumed that the worker is fully employed throughout 52 weeks.

The sources and limitations are applicable to all the annual wage series in manufacturing, laundries, and retail trade. In the following sections, we discuss the backward and forward extrapolation of the data in each occupation.

Backward Extrapolation in Laundries and Retail Trade
The data on annual earnings of a nonsupervisory worker in ratail trade and in laundries are available only from 1939 and 1934 respectively. Since the present study required data from 1917, a backward extrapolation of the respective series was essential.

From the graphs drawn (Fig. l, Fig. 2) it is reasonably clear that the relationship between the annual earnings of a

Figure l.--The relationship between annual wage (in current dollars) per worker in retail trade and annual wage (in current dollars) per worker in construction in the U. S.,

1939-51.


Figure 2.--The relationship between annual wage (in current dollars) per worker in laundries and annual wage (in current dollars) per worker in construction in the U. S., 1934-47.

worker in retail trade and in laundries are linearly related to the annual earnings of a worker in building trades for the periods 1939-51 and 1934-1947 respectively. Hence a straight line of the form $Y=a+b X$ was fitted for both the series. $X$ is the annual wage in building trades.

Results
'a'
'b'
d.f. $\quad \bar{R}^{2}$
Period

Retail trade: $\begin{array}{lllll}44.25 \\ (67.2075) & (0.6509 \\ (0.0265)\end{array}$ ll $0.9805 \quad 1939-51$
Laundries $\quad-200.9561 \quad 0.7106 \quad 120.8976 \quad 1934-47$ (123.6148) (0.0663)

The independent variable in annual wage per worker in building trades explains about 98 per cent of the variation in the annual wage in retail trade during the period 1939-51 and 89.8 per cent of the variation in the annual wage in laundries during the period 1934-47. The regression coefficient of the time variable is significantly different from zero at the one per cent level in both the regression equations. Annual wage in retail trade and laundries increases by 0.6509 and 0.7106 dollars for a dollar increase in the annual wage in building trades respectively. The extrapolated annual wage per worker in retail trade and in laundries are given in Table 4.

TABLE 4.--Estimated annual wage rate (in current dollars) in retail trade and in laundries in the U.S., 1917-38.

|  |  |  |
| :--- | :---: | ---: |
| Year | Retail trade |  |
|  |  | Curnual wage in |
|  | dollars | Laundries |
|  |  |  |
|  |  |  |
| 1938 | 1129.72 | dorrent |
| 1937 | 1050.85 |  |
| 1936 | 964.54 |  |
| 1935 | 906.67 |  |
| 1934 | 911.07 |  |
| 1933 | 911.40 | 745.66 |
| 1932 | 959.13 | 797.76 |
| 1931 | 1143.93 | 999.50 |
| 1930 | 1151.38 | 107.63 |
| 1929 | 1091.53 | 970.68 |
| 1928 | 1123.28 | 976.96 |
| 1927 | 1123.28 | 976.96 |
| 1926 | 1091.81 | 942.60 |
| 1925 | 1015.99 | 859.83 |
| 1924 | 986.54 | 827.69 |
| 1923 | 908.15 | 742.11 |
| 1922 | 859.28 | 688.76 |
| 1921 | 939.50 | 776.33 |
| 1920 | 908.15 | 742.11 |
| 1919 | 661.95 | 473.35 |
| 1918 | 587.49 | 392.07 |
| 1917 | 509.64 | 307.08 |

## Construction

The suboccupation considered for this study under construction is "Helpers and Laborers." Annual wage per worker data in this occupation are not as readily available as they are in some of the other occupations. However, information on the union scales and hours prevailing in each city is available through Bureau of Labor Statistics. 8

8U.S. Department of Labor, Bureau of Labor Statistics, Union Wages and Hours: Building Trades, July 1, 1963 and Trend 1907-63. Bull. No. 1397, 1963.

Union scales are those agreed on through collective bargaining between trade unions and employers and defined as (1) the basic wage (minimum) scale (excluding holiday, vacation, or other benefit payments regularly made or credited to the worker each pay period), and (2) the maximum schedules of hours at straight time rates. Data are obtained by the USDL primarily from local union officials by mail questionnaire. In some instances, economists of the Bureau of Labor Statistics visit local union officials to obtain the desired information. Average hourly scales as well as working hours are welghted by the number of union members at each rate.

The indexes of union hourly wage rates as well as the indexes of union weekly hours for the helpers and laborers with the base period 57-59 are given for the period 1907-63 in bulletin no. 1397 of the Bureau of Labor Statistics. From these indexes, actual union average wage rate and average weekly hours are calculated for the period 1917 to 1962. The average weekly wage per worker in the occupation "Helpers and Laborers" was derived by multiplying the average weekly hours by the average hourly wage rate. The annual wage per worker was estimated by multiplying the average weekly wage by 52.

The annual wage derived by the method explained above does not indicate the actual annual wage earned by all the workers. The averages calculated by the Bureau of Labor

Statistics are not designed for precise year to year comparisons because of fluctuations in union membership.

The estimated annual average wage per worker who comes under "helpers and laborers," in construction for the period 1917 to 1962 is given in the appendix.

## Forward Projection of Annual Wage

As pointed out in the methodology chapter this study required annual wage data in each occupation from 1963 to 2007. Hence projection of annual wage data was done on the basis of regression lines fitted with annual wage in the concerned occupation as the dependent variable and time as the independent variable. The period considered is 1950-62. The explanation for the choice of the functional form and time period were given in the Methodology Chapter. The following are the regression equations fitted for annual wage data in farming, manufacturing, construction, retail trade and laundries. (See Figures 3, 4, 5, 6, and 7 respectively.)


FIGUFE 3.--Trend in annual wage (in current dollars) per farm worker in the U.S., 1950-62.



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FIGURE 5.--Trend in annual wage (in current dollars) per worker in construction in the U.S., 1950-62.


FIGUEE 6.--Trend in annual wage (in current dollars) per worker in retail trade in the U.S., 1950-62.



FIGURE 7.--Trend in annual wage (in current dollars) per worker in laundries in the U. S., 1950-62.

Wt = ammual wage per worker in farming
$W_{t}^{M}=$ annual wage per worker in manufacturing
$\hat{W}_{t}^{C}=$ annual wage per worker in construction
$\hat{W}_{t}^{T}=$ annual wage per worker in retail trade
$\hat{W}_{t}^{L}=$ annual wage per worker in laundries
$t=t i m e ~ v a r i a b l e$
The constant and the regression coefficient in the regression equation in each occupation are significantly different from zero even at the one per cent level. The time variable explains about 98 per cent of the variation in annual wage per worker in each occupation during the period 1950-62. The annual wage rate per worker increases from 1950 by an average of 66 dollars per year in farming; I 56.7 dollars per year in manufacturing; 254.49 dollars per year in construction; 96.05 dollars per year in retail trade; and 62.64 dollars per year in laundries. Table 2 in Appendix A gives projected annual wages per worker in farming; in manufacturing, in construction, in retail trade, and in laundries from 1963 to 2007.

$$
\frac{\text { Source and Estimation of }}{\text { Unemployment Rate }}
$$

Unemployment rates ${ }^{9}$ in the concerned nonfarm occupations are only available from 1948. As pointed out in the Methodology Chapter, data on unemployment rates were

[^4]rejured for each occupation from 1917 to 1962. Hence, backward projection of the unemployment rate to 1917 in each nonfarm occupation was done on the basis of fitted regression equations. The dependent variable is the unemployment rate in the concerned nonfarm occupation, and the independent variable is the unemployment as a percentage of nonfarm employees. The explanation for the method and the time period used in fitting these regression equations was given in the Methodology Chapter.

The following table presents the unemployment rates given by Lebergott for the period 1917 to 1960.

TABLE 5.--Unemployment as a percentage of nonfarm employees in the U. S., 1917-60.

| Year | Unemployment <br> rate | Year | Unemployment <br> rate | Year | Unemployment <br> rate |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | per cent |  | per cent |  | per cent |
| 1917 | 8.2 | 1932 | 36.3 | 1947 | 5.4 |
| 1918 | 2.4 | 1933 | 37.6 | 1948 | 5.1 |
| 1919 | 2.4 | 1934 | 32.6 | 1949 | 8.0 |
| 1920 | 8.6 | 1935 | 30.2 | 1950 | 7.1 |
| 1921 | 19.5 | 1936 | 25.4 | 1951 | 4.4 |
| 1922 | 11.4 | 1937 | 21.3 | 1952 | 4.0 |
| 1923 | 4.1 | 1938 | 27.9 | 1953 | 3.8 |
| 1924 | 8.3 | 1939 | 25.2 | 1954 | 7.1 |
| 1925 | 5.4 | 1940 | 21.3 | 1955 | 5.7 |
| 1926 | 2.9 | 1941 | 14.4 | 1956 | 5.4 |
| 1927 | 5.4 | 1942 | 6.8 | 1957 | 5.6 |
| 1928 | 5.9 | 1943 | 2.7 | 1958 | 8.7 |
| 1929 | 5.3 | 1944 | 1.7 | 1959 | 7.0 |
| 1930 | 14.2 | 1945 | 2.7 | 1960 | 7.1 |
| 1931 | 25.2 | 1946 | 2.7 |  |  |

[^5]The following are the regression equations fitted for unemployment rate data in manufacturing, construction, retail trade and laundries. (Also see Figures 8, 9, 10, and ll.)

|  | d.f. | $\bar{R}^{2}$ |
| :---: | :---: | :---: |
| $\mathrm{U}_{\mathrm{M}}=\frac{-2.2653}{(0.5325)}+\frac{1.2057}{(0.0851)} \mathrm{U} N . F \cdot E .$ | 11 | 0.9433 |
| $\mathrm{U}_{\mathrm{C}}=\frac{-0.5727}{(0.8389)}+\frac{1.6575}{(0.1341)} \mathrm{U} \text { N.F.E. }$ | 11 | 0.9267 |
| $\mathrm{U}_{\mathrm{T}}=\begin{aligned} 0.2994+0.7381 \mathrm{U} \\ (0.3117)(0.0498) \end{aligned} \mathrm{N} . \mathrm{F} . \mathrm{E} .$ | 11 | 0.9479 |
| $\mathrm{U}_{\mathrm{L}}=\begin{aligned} & 0.6936+ \\ &(0.3961)(0.5074 \mathrm{U} \\ &(0.0633) \end{aligned}$ | 11 | 0.8404 |

$U_{M}$ is the unemployment rate in manufacturing
$U_{C}$ is the unemployment rate in construction
$U_{T}$ is the unemployment rate in retail trade
$U_{L}$ is the unemployment rate in laundries
UN.F.E. is the unemployment as a percentage of nonfarm employees

The regression coefficient of the independent variable
in each occupation is significantly different from zero even at the one per cent level. A one per cent increase in
the unemployment as a percentage of nonfarm employees is associated with an increase in the unemployment rate of 1. 2057 in manufacturing; 1.6575 per cent in construction; O. 7381 per cent in retail trade and of 0.5074 per cent in Iaundries.


Figure 8.--The relationship between unemployment in manufacturing and unemployment as a percentage of nonfarm employees U. S., 1948-60.


FiEure 9.--The relationship between unemployment rate in construction and unemployment as a percentage of nonfarm employees in the U. S., 1948-60.


Figure lo.--The relationship between unemployment rate in trade and unemployment as a percentage of nonfarm employees in the U. S., 1948-60.


Figure ll.--The relationship between the unemployment rate in laundries and unemployment as a percentage of nonfarm employees in the U. S., 1848-60.

The percentages of unemployment (estimated for the period 1917 to 1947 and actual for the period 19481962) in manufacturing, construction, retail trade and in laundries are given in Table 3 in Appendix A.

## UNEMPLOYMENT RATE EXPECTATIONS

The procedure for estimating expected unemployment rates in the next $n$ years ahead was discussed in the chapter on "Methodology." However, a brief explanation is given in this chapter.

## Introduction

In this study it was assumed that the expected future unemployment rates in each nonfarm occupation are a linear function of current and past unemployment rates.

An indirect method was used for estimating expected unemployment rates in the 1st, 2nd. . . $\left(n_{2}-1\right)^{\text {th }}$ year ahead. The number $n_{2}$ is the expected remaining number of years of life of a 25 year old worker. The general formula is as follows. The following regression equation gives an estimate of an average unemployment rate in the next $n$ years ahead.
$U_{n}=\delta_{0}^{n}+\sum_{i=0}^{k} \beta_{i}^{n} U_{t-i}+\varepsilon^{n} \cdot . \cdot 1$
$\varepsilon^{n}$ is the random error in the $n^{\text {th }}$ equation
$U_{n}=\frac{1}{n} \sum_{\ell=1}^{n} U_{t+\ell}=$ an average unemployment rate in the next $n$ years ahead.

$$
\mathrm{n}=1,2,3 . . .9 .
$$

After estimating these $n$ regression equations, an estimate of the expected unemployment rate in any $j^{\text {th }}$ year ahead was derived as follows.

$$
\hat{U}_{t+j}=j \hat{U}_{j}-(j-1) \hat{U}_{(j-1)} \cdot \cdot .2
$$

The assumption in the above formula is that an estimate of the average unemployment rate in the next $n$ years ahead is the average of the estimates of unemployment rate for the individual years up to the nth year ahead. This procedure was designed to ensure that the average of all the estimates of the expected unemployment rate up to the $n^{\text {th }}$. year ahead from the current year is equal to the estimate of the average of all the expected unemployment rates in the n years ahead from the current year.

## Discussion of Results

In this section, empirical results for all the nonfarm occupations considered are discussed. For each nonfarm occupation, the following decisions were made. On the basis of $\bar{R}^{2}$, $n$ was determined as 9 because, beyond $n=9$, the regression equation explains less than 18 per cent of the variance in the expected average unemployment rate. In all the regression equations, $k$ was determined as $l$, because the regression coefficients of $U_{t-k}$ where $k \geq 2$ were not significantly different from zero even at the 10
per cent level. Hence, all the regression equations were fitted only with the two independent variables $U_{t}, U_{t-1}$.

The fitted regression equations for estimating the average unemployment rate in the next $n$ years ahead ( $n=1,2,$. . .9) for each nonfarm occupation are given in the following pages.

The constants for the regression equations for laundries, retail trade were significantly different from zero even at the one per cent level. The regression coefficients of the current year unemployment rate in all the regression equations in each nonfarm occupation considered were significantly different from zero at the one per cent level. The regression coefficient of the past year unemployment rate is significantly different from zero at the five per cent level in the first four regression equations in manufacturing, construction, trade and in the first five regression equations in trade and at the ten per cent level in the rest of the regression equations in all the nonfarm occupations considered. The percentage of variation of the dependent variable explained by the independent variables in each nonfarm occupation decreases from about 82 per cent in the first regression equation to about 18 per cent in the ninth regression equation.

The following are the estimated regression equations used to derive an estimate of the average unemployment rate In the $n$ years ahead $(n=1,2,$. . 9 )

## Manufacturing

$$
\begin{aligned}
\hat{U}_{1}= & 1.8067+1.2387 U_{t}-0.3953 U_{t-1} \\
(1.0814)(0.1374) & (0.1373)
\end{aligned}
$$

d.f. $\underline{\overline{\mathrm{R}}^{2}}$

$$
\begin{aligned}
\hat{U}_{2}= & 2.9756+1.1636 U_{t}-0.4168 U_{t-1} \\
& (1.3708)(0.1723)
\end{aligned}
$$

$$
\hat{U}_{3}=4.0846+1.0931 U_{t}-0.4358 U_{t-1}
$$

$$
(1.5577)(0.1934) \quad(0.1935)
$$

$$
\hat{U}_{4}=5.1019+1.0041 U_{t}-0.4284 U_{t-1}
$$

$$
(1.7024)(0.2100) \quad(0.2098)
$$

$$
\hat{U}_{5}=6.1686+0.9173 U_{t}-0.4180 U_{t-1}
$$

$$
(1.8121)(0.2219) \quad(0.2224)
$$

$$
\hat{U}_{6}=7.0065+0.8498 U_{t}-0.4194 U_{t-1}
$$

$$
(1.9025)(0.2292) \quad(0.2300)
$$

$$
\hat{U}_{7}=7.8562+0.8061 U_{t}-0.4441 U_{t-1}
$$

$$
(1.9672)(0.2330) \quad(0.2340)
$$

$$
\hat{U}_{8}=8.7284+0.7535 U_{t}-0.4587 U_{t-1}
$$

$$
(2.0182)(0.2358) \quad(0.2363)
$$

$$
\hat{U}_{9}=9.7495+0.7020 U_{t}-0.4768 U_{t-1}
$$

410.5974
$40 \quad 0.5022$
$39 \quad 0.4182$

$$
38
$$

$$
0.3472
$$

$38 \quad 0.3472$
$37 \quad 0.2899$
$36 \quad 0.2341$

35
0.1868

$$
(2.0562)(0.2363) \quad(0.2381)
$$

The following are the estimated regression equations used to derive an estimate of the average unemployment rate in the $n$ years ahead $(n=1,2,$. . .9)

## Construction

$$
\begin{aligned}
& \hat{U}_{1}=\underset{(1.5855)}{(0.9289+1.2559} \underset{(0.1359)}{U_{t}} \underset{(0.1358)}{-0.4132 U_{t-1}} \quad \frac{\text { d.f. }}{43} \quad \frac{\bar{R}^{2}}{0.8195} \\
& \begin{aligned}
\hat{U}_{2}= & 4.7850+1.1764 U_{t}-0.4306 U_{t-1} \\
& (2.0292)(0.1724)
\end{aligned}
\end{aligned}
$$

$$
\begin{aligned}
& \hat{U}_{4}=\underset{(2.5189)}{\left(2.1859+1.0136 U_{t}-0.4393\right.} \mathrm{U}_{\mathrm{t}-1} \underset{(0.2098)}{ } \quad 40 \quad 0.5052 \\
& \hat{U}_{5}=9.7687+0.9168 U_{t}-0.4179 U_{t-I} \quad 39 \quad 0.4178 \\
& \text { (2.6903) (0.2220) (0.2224) } \\
& \hat{U}_{6}=11.0956+0.8496 U_{t}-0.4194 U_{t-1} \quad 38 \quad 0.3473 \\
& \text { (2.8211) (0.2293) (0.2301) } \\
& \hat{U}_{7}=12.4026+0.8057 U_{t}-0.4428 U_{t-1} \quad 37 \quad 0.2901 \\
& \text { (2.9135) (0.2332) (0.2339) } \\
& \hat{U}_{8}=13.7988+0.7552 U_{t}-0.4600 U_{t-1} \quad 36 \quad 0.2358 \\
& \text { (2.9844) (0.2355) (0.2360) }
\end{aligned}
$$

The following are the estimated regression equations used to derive an estimate of the average unemployment rate in the $n$ years ahead ( $n=1,2,$. . 9 )

## Laundries

$$
\left.\begin{array}{rlrl}
\hat{U}_{1}= & 1.0349+1.2699 U_{t}-0.4292 U_{t-1} & \frac{\mathrm{~d} . \mathrm{f}_{\mathrm{t}}}{} & (0.5269)(0.1351)
\end{array}\right)
$$

The following are the estimated regression equations used to derive an estimate of the average unemployment rate in the $n$ years ahead ( $n=1,2,$. . .9)

Retail Trade

|  | d.f. | $\overline{\mathrm{R}}^{2}$ |
| :---: | :---: | :---: |
| $\begin{aligned} \hat{U}_{1}= & 1.4013+1.2507 U_{t}-0.4085 U_{t-1} \\ & (0.7370)(0.1360) \end{aligned}$ | 43 | 0.8178 |
| $\begin{aligned} \hat{U}_{2}= & 2.2909+1.1749 U_{t}-0.4300 U_{t-1} \\ & (0.9391)(0.1723) \end{aligned}$ | 42 | 0.6981 |
| $\begin{aligned} \hat{U}_{3}= & 3.1147+1.1020 \\ & \left.U_{t} .0672-0.1938\right) \end{aligned}$ | 41 | 0.5988 |
| $\hat{U}_{4}=3.8895+1.0138 U_{t}-0.4404 U_{t-1}$ | 40 | 0.5047 |
| $\begin{aligned} \hat{U}_{5}= & 4.6092+0.9192 U_{t}-0.4220 U_{t-1} \\ & (1.2442)(0.2221) \end{aligned}$ | 39 | 0.4174 |
| $\begin{aligned} & \hat{U}_{6}= 5.2678+0.8505 U_{t}-0.4217 U_{t-1} \\ &(1.3058)(0.2295) \\ &(0.2304) \end{aligned}$ | 38 | 0.3462 |
| $\begin{aligned} & \hat{U}_{7}= 5.8940+0.8062 U_{t}-0.4452 U_{t-1} \\ &(1.3489)(0.2333) \\ &(0.2342) \end{aligned}$ | 37 | 0.2890 |
| $\begin{aligned} \hat{U}_{8}= & 6.5469+0.7541 U_{t}-0.4606 U_{t-1} \\ & (0.3821)(0.2357) \end{aligned}$ | 36 | 0.2339 |
| $\begin{aligned} & \hat{U}_{9}= 7.2868+0.7002 U_{t}-0.4763 U_{t-1} \\ &(1.4086)(0.2364) \\ &(0.2383) \end{aligned}$ | 35 | 0.1856 |

The increase in the expected average unemployment rate associated with a one per cent increase in the current year unemployment rate decreases from 1.2387 per cent in the next year to 0.7020 in the next nine years, in manufacturing; from 1.2559 per cent in the next year to 0.7007 per cent in the next nine years in construction; 1.2699 in the next year to 0.7219 in the next nine years in laundries; from 1.2507 per cent to 0.7002 per cent in the next nine years in retail trade.

The decrease in the expected average unemployment rate due to a one per cent increase in the past year unemployment rate increases from 0.3953 per cent in the next year to 0.4768 per cent in the next nine years in manufacturing; from 0.4132 per cent in the next year to 0.4745 per cent in the next nine years in construction; from O. 4292 per cent in the next year to 0.5038 per cent in the next nine years in laundries; from 0.4085 per cent in the next year to 0.4763 per cent in the next nine years in retail trade.

The expected unemployment rate in each nonfarm occupation considered in any $n{ }^{\text {th }}$ year ahead up to the 9 th year ahead and also in the loth year ahead from each current year during the period 1917-62 are given in the appendix. The unemployment rate from the loth year ahead was estimated as the expected average unemployment rate in the next nine years $\left(\hat{U}_{t+n}=\hat{U}_{9}\right.$ for all $\left.n \geq 10\right)$. However,
the expected unemployment rate from the l0th year ahead onwards from the current year 1962, was taken as the average unemployment rate in the last 15 years (1948-62).

A brief explanation of the expected unemployment rates in the years ahead from four current years, 1917, 1933, 1944, 1962 in each occupation is presented here. (For data, see next page.) These four current years are selected to represent end years of the time period (1917-62) considered in this study and the years of the highest (year 1933) and the lowest (year 1944) current unemployment recorded in the data.

The percentage of unemployment in manufacturing fluctuates from the lowest figure 0 in 1944 to the highest 43.10 in 1933; it fluctuates from 2.30 to 61.20 in construction, from 1.60 to 19.80 in laundries, and from 1.60 to 28.10 in retail trade. The fluctuations in unemployment rate in manufacturing and in construction are higher than those in laundries and retail trade. The expected unemployment rates for the next year, 5 th year ahead, and the 9 th year ahead from the current year 1944 (year lowest unemployment recorded) are higher than the unemployment rate recorded in 1944. The expected unemployment rates in the next year, 5 th year ahead, and the 9 th year ahead, from the current year 1933 (year of highest unemployment recorded) are lower than the unemployment rate recorded in 1933. These two statements are true in each nonfarm

TABLE 6.--Current and expected unemployment rate in the future years in various occupations, U. S., selected years.

| Year | Percentage of unemployment in the |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current year | Next year | 5th year ahead | 9th year ahead | loth year ahead and onwards |
|  | Per Cent | Per Cent | Per Cent | Per Cent | Per Cent |
|  | Manufacturing |  |  |  |  |
| 1917 | 7.60 | 7.78 | 11.49 | 14.72 | 10.94 |
| 1933 a | 43.10 | 38.79 | 19.39 | 4.63 | 20.22 |
| 1944 b | 0.00 | 1.41 | 10.06 | 17.30 | 9.27 |
| 1962 | 5.80 | 5.95 | 10.84 | 14.82 | 5.29c |
| Construction |  |  |  |  |  |
| 1917 | 13.00 | 13.26 | 18.17 | 22.62 | 17.58 |
| 1933 a | 61.20 | 55.92 | 29.02 | 8.90 | 30.37 |
| 1944 b | 2.30 | 4.21 | 16.02 | 26.04 | 15.11 |
| 工 962 | 12.00 | 12.17 | 17.77 | 22.59 | 9.97 c |
| Laundries |  |  |  |  |  |
| 1917 | 4.90 | 4.98 | 6.46 | 7.91 | 6.30 |
| 1933 a | 19.80 | 17.98 | 9.64 | 3.59 | 10.10 |
| 1944 b | 1.60 | 2.17 | 5.81 | 8.96 | 5.53 |
| 1962 | 4.30 | 4.39 | 6.27 | 7.98 | 3.89 c |
| Retail Trade |  |  |  |  |  |
| 1917 | 6.40 | 6.55 | 8.51 | 10.71 | 8.43 |
| 1933 a | 28.10 | 25.48 | 13.24 | 4.45 | 14.05 |
| 1944 b | 1.60 | 2.46 | 7.55 | 12.25 | 7.31 |
| 1962 | 6.30 | 6.34 | 8.39 | 10.57 | 5.05 c |

a Year of highest unemployment rate recorded in data.
b Year of lowest unemployment rate recorded in data.
c Average unemployment rate during the period 1948-62.
Source: These figures are taken from the Appendix.
occupation considered. Extending these two statements, two generalizations with some exceptions can be made for all the nonfarm occupations considered. The expected unemployment rate in any year in the future (up to 9th year ahead) is lower than the current unemployment rate when the current unemployment rate is high. The expected unemployment rate in any year in the future (up to 9th year ahead) is higher than the current year unemployment rate when the current unemployment rate is low.

## CHAPTER V

ANNUAL WAGE EXPECTATIONS IN VARIOUS OCCUPATIONS

The general procedure for estimating the expected annual wage in the remaining years of life of a 45 year old and a 25 year old worker in both the farm and nonfarm sectors that applies to all the occupations was discussed In the chapter on "Methodology." However, a brief outline of the method adopted is given in this chapter.

## Introduction

Firstly, the following regression equations were fitted to annual wage data:

$$
\hat{W}_{n}=\hat{\delta}_{0}^{n}+\hat{\beta}_{0}^{n} W_{t}+\hat{\beta}_{1}^{n} W_{t-1}, \cdots+\hat{\beta}_{k}^{n} W_{t-k}
$$

where $n=1,2, \cdots, \quad 9$ and $\hat{\beta}_{i}^{n}$ represents the coefficient of the annual wage with lag $i(i=0,1$, . . .,k) in the equation fitted for estimating the average annual wage in the next $n$ years ahead. From these fitted equations, $\hat{W}_{t+j}$ estimated expected annual wage in the $n$th year ahead, is derived. Two other regression equations

$$
\begin{aligned}
& \hat{W}_{26}=\hat{\delta}_{o}^{26}+\hat{\beta}_{o}^{26} W_{t}, \cdot \cdot+\hat{\beta}_{k}^{26} W_{t-k} \\
& \hat{W}_{44}=\hat{\delta}_{o}^{44}+\hat{\beta}_{o}^{44} W_{t}, \cdot \cdot+\hat{\beta}_{k}^{44} W_{t-k}
\end{aligned}
$$

are also fitted to give an estimate of the average annual wage in the next 26 years ahead and 44 years ahead. From these two and other previous equations, the following two equations are derived.

$$
\hat{W}_{26-9}=\hat{\delta}_{0}^{26-9}+\hat{\beta}_{0}^{26-9} W_{t-1}, \cdots+\hat{\beta}_{k}^{26-9} W_{t-k}
$$

where $\hat{\mathrm{W}}_{26-9}$ is the estimate of the average annual wage from the ninth to the 26 th year ahead.

Similarly

$$
\begin{aligned}
& \hat{W}_{44-26}=\hat{\delta}_{0}^{44-26}+\hat{\beta}_{0}^{44-26} W_{t}+\hat{\beta}_{0}^{44-26} W_{t-1}, \cdot \cdot \\
& +\hat{\beta}_{k}^{44-26} W_{t-k}
\end{aligned}
$$

where $\hat{W}_{44-26}$ gives an estimate of the average annual wage in the period from the 26 th year to the 44 th year ahead. From the regression equations for $\hat{W}_{26-9}, \hat{W}_{44-26}, \hat{W}_{t+9}$ and $\hat{W}_{t+26}$, two average annual wage increments ( $\Delta_{1}$ and $\Delta_{2}$ ) are derived as follows:

$$
\begin{aligned}
& \hat{\Delta}_{1}=\frac{2}{17}\left[\hat{W}_{26-9}-\hat{W}_{t+9}\right] \\
& \hat{\Delta}_{1}=\frac{1}{9}\left[\hat{W}_{44-26}-\hat{W}_{t+26}\right]
\end{aligned}
$$

$\hat{\Delta}_{1}$ is added to $\hat{W}_{t+9}$, 17 times to arrive at $\hat{W}_{t+26} . \hat{\Delta}_{2}$ is added to $\hat{W}_{t+26} 18$ times to arrive at $\hat{W}_{t+44}$, which gives an estimate of the expected annual wage in the 44 th year ahead. Thus, $W_{t+1}$ for all $1=0,1,2, . . .\left(n_{2}-1\right)$ are derived for each year from 1917 to 1962 in each of the five
occupations. The number $n_{2}$ is the expected number of years of remaining life of a 25 year old worker.

## Discussion of Results

In this section, empirical results for all the occupations considered are discussed. For each occupation the following decisions were made.

In all the regression equations for each occupation, $k$ was determined as 1 , because the regression coefficients of $W_{t-k}$ where $k \geq 2$ were not significantly different from zero, even at the ten per cent level. Hence, all the regression equations were fitted only with the two independent variables, $W_{t}$ and $W_{t-1}$. The number $n$ was determined as nine even though $\overline{\mathrm{R}}^{2}$ in the $(\mathrm{n}+1)$ th regression equation where $n>9$ is as high as .80 . This was done for two reasons; firstly, to make this procedure consistent with the procedure adopted in the case of unemployment rate expectations; secondly, to reduce the computations.

The fitted regression equations to estimate the average annual wage rate in the next $n$ years ahead ( $n=1,2$, . . .9) for each occupation (farming, manufacturing, construction, laundries, retail trade) are given in the following pages.

The constant in all the first nine regression
equations is not significantly different from zero even at the ten per cent level in all the occupations. But it is significantly different from zero even at the one per cent
in the regression equations estimating the average annual wage in the next 26 and 44 years.

The regression coefficient of the current year annual wage is significantly different from zero even at the one per cent level in all the regression equations except the one for estimating the average annual wage in the next 44 years. This is true in each occupation.

The regression coefficient of the past year annual wage is significantly different from zero at the one per cent level only in the first three regression equations in farming; in the first regression equation in manufacturing; at the one per cent level in the first regression equation, and at the five per cent level in the second regression equation in construction; at the five per cent level in the first regression equation in laundries; at the one per cent level in the first regression equation, and at the five per cent level in the second, third, fourth and fifth regression equation in retail trade.

All the regression equations in each occupation except the one for estimating average annual wage in the next 44 years in farming explain over 80 per cent of the variation in the dependent variable. The regression equation for estimating the average annual wage in the next 44 years in the farming occupation explains about 78.5 per cent of the variation in the dependent variable.

The increase in the expected average annual wage in the future years, due to a one dollar increase in the current year annual wage, increases from 1.4857 dollars in the next year to 2.2878 dollars in the next nine years ahead in farming; from 1.3478 dollars in the next year to 1.7078 dollars in the next nine years in manufacturing; from 1.4589 dollars in the next year to 1.9438 dollars in the next nine years in construction; from 1.3465 dollars in the next year to 1.6380 dollars in the next nine years in laundries; from 1.4271 dollars in the next year to 1.9523 dollars in the next nine years in retail trade.

The decrease in the expected average annual wage due to a one dollar increase in the past year annual wage increases from 0.4761 dollars in the next year to 1.2412 dollars in the next nine years in farming; from 0.3213 dollars in the next year to 0.4831 in the next nine years in manufacturing; from 0.4325 dollars in the next year to 0.6324 dollars in the next nine years in construction; from 0.3436 dollars in the next year to 0.6190 dollars in the next nine years in laundries; from 0.4133 dollars in the next year to 0.7997 dollars in the next nine years in retail trade.

Expected annual wages in any nth year ahead (up to $n=9$ ) and the expected first and second increment in the annual wage from each current year during the period 191762 in each occupation are given in the Appendix. However,

## Farming

The following are the estimated regression equations to derive an estimate of the average annual wage in the n years ahead ( $\mathrm{n}=1,2$, . . .9)

|  | d.f. | $\overline{\mathrm{R}}^{2}$ |
| :---: | :---: | :---: |
| $\begin{aligned} \hat{W}_{1}= & 14.1347+1.4857 w_{t}-0.4761 w_{t-1} \\ & (19.1412)(0.13561)(0.1407) \end{aligned}$ | 43 | 0.9902 |
| $\begin{aligned} & \dot{w}_{2}= 23.6702+1.6024 w_{t}- \\ &(26.1966)(0.1850)\left(0.5853 W_{t-1}\right. \\ &(0.1928) \end{aligned}$ | 42 | 0.9813 |
| $\begin{aligned} \hat{W}_{3}= & 30.8440+1.6887 W_{t}- \\ & (33.2712)(0.2312)(0.2416) \end{aligned}$ | 41 | 0.9699 |
| $\begin{aligned} & \hat{W}_{4}= 35.8971+1.7739 W_{t}- \\ &(40.1684)(0.2740) \\ &(0.2863) \end{aligned}$ | 40 | 0.9564 |
| $\begin{aligned} \hat{W}_{5}= & 43.7789+1.8583 w_{t}-0.8030 w_{t-1} \\ & (47.1397)(0.3157)(0.3309) \end{aligned}$ | 39 | 0.9403 |
| $\begin{aligned} \hat{W}_{6}= & 52.5094+1.9471 W_{t}-0.8807 W_{t-1} \\ & (54.6230)(0.3583)(0.3758) \end{aligned}$ | 38 | 0.9203 |
| $\begin{aligned} & \hat{W}_{7}= 66.8818+2.0357 w_{t}- \\ &(62.6687)(0.4023) \\ &\left(0.42639 w_{t-1}\right. \end{aligned}$ | 37 | 0.8956 |
| $\begin{aligned} \hat{W}_{8}= & 88.3503+2.1452 W_{t}-1.0801 W_{t-1} \\ & (71.3010)(0.4495) \quad(0.4765) \end{aligned}$ | 36 | 0.8664 |
| $\begin{aligned} \hat{W}_{9}= & 116.6466+2.2878 W_{t}-1.2412 W_{t-1} \\ & (81.3444)(0.5078)(0.5478) \end{aligned}$ | 35 | 0.8318 |
| $\begin{aligned} \hat{\mathrm{w}}_{26}= & 601.1184+2.13215 \mathrm{w}_{\mathrm{t}}-1.05668 \mathrm{w}_{\mathrm{t}-1} \\ & (79.6285)(0.6728) \end{aligned}$ | 63 | 0.92432 |
| $\begin{aligned} \hat{W}_{44}= & 1213.3940+1.86532 W_{t}-0.76793 W_{t-1} \\ & (113.2449)(0.8294) \end{aligned}$ |  | 0.7852 |

## Manufacturing

The following are the estimated regression equations used to derive an estimate of the average annual wage in the $n$ years ahead $(n=1,2, . .9)$.
$\begin{aligned} & \hat{W}_{1}= 4.8116+1.3478 w_{t}-0.3213 W_{t-1} \\ &(37.3683)(0.1451)(0.1512)\end{aligned}$ d.f. $\quad \overline{\mathrm{R}}^{2}$

$$
\begin{array}{rlrl}
\hat{\mathrm{w}}_{2}= & 33.0029+1.3925 \mathrm{w}_{\mathrm{t}}-0.3562 \mathrm{w}_{\mathrm{t}-1} & 42 & 0.9842 \\
& (47.5911)(0.1893)(0.1972) & & \\
\hat{\mathrm{w}}_{3}= & 41.6270+1.3912 \mathrm{w}_{\mathrm{t}}-0.3354 \mathrm{w}_{\mathrm{t}-1} & 41 & 0.9760
\end{array}
$$

$$
(58.7884)(0.2303)(0.2415)
$$

$$
\hat{W}_{4}=\underset{(68.4557)(0.2631)}{33.4594+1.4250} W_{t}-\underset{(0.2747)}{0.3399 W_{t-1}} \quad 40 \quad 0.9677
$$

$$
\hat{W}_{5}=36.8249+1.4558 w_{t}-0.3502 w_{t-1} \quad 39 \quad 0.9583
$$

$$
(78.3267)(0.2960)(0.3114)
$$

$$
\hat{\mathrm{w}}_{6}=\underset{(89.0997)(0.3261)}{27.8930+1.4876} \mathrm{w}_{\mathrm{t}}-\underset{(0.3444)}{-0.3511 \mathrm{w}_{t-1}} \quad 38 \quad 0.9472
$$

$$
\hat{w}_{7}=16.5045+1.5296 w_{t}-0.3593 w_{t-1} \quad 37 \quad 0.9336
$$

$$
(101.3050)(0.3574) \quad(0.3789)
$$

$$
\hat{W}_{8}=0.1016+1.6312 w_{t}-0.4247 W_{t-1} \quad 36 \quad 0.9174
$$

$$
(114.2754)(0.3914) \quad(0.4128)
$$

$$
\hat{W}_{9}=10.0147+1.7078 W_{t}-0.4831 W_{t-1} \quad 35 \quad 0.8957
$$

$$
\begin{aligned}
& \hat{W}_{26}= 1069.4624+2.0384-0.8816 W_{t-1} \\
&(130.6944)(0.6635)(0.6764)
\end{aligned} \quad 63 \quad 0.9574
$$

$$
\hat{W}_{44}=\underset{(207.8165)(0.8760)}{2037.5675+\underset{(0.9089)}{1.5903} W_{t-1}-0.2181 W_{t}} 450.8642
$$

## Construction

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next $n$ years ahead $(n=1,2$, . . 9$)$.

|  | d.f. | $\overline{\mathrm{R}}^{2}$ |
| :---: | :---: | :---: |
| $\hat{W}_{1}=\underset{(31.5310)(0.1405)}{\left(0.0837+1.4589 W_{t}-0.4325 W_{t-1}\right.} \begin{aligned} (0.1490) \end{aligned}$ | 43 | 0.9953 |
| $\begin{aligned} \hat{W}_{2}= & 4.8787+1.4998 W_{t}-0.4447 W_{t-1} \\ & (44.5387)(0.1923) \end{aligned}$ | 42 | 0.9906 |
| $\begin{aligned} & \hat{W}_{3}=-1.0518+1.5473 W_{t}-0.4624 W_{t-1} \\ &(56.6682)(0.2363) \end{aligned}$ | 41 | 0.9849 |
| $\begin{aligned} & \hat{W}_{4}=-15.1982+1.6183 W_{t}-0.4991 W_{t-1} \\ &(68.6042)(0.2766) \end{aligned}$ | 40 | 0.9780 |
| $\hat{W}_{5}=\underset{(81.6169)}{-26.3325+1.6868 W_{t}-} \begin{array}{r} (0.3162) \end{array} \underset{(0.3373)}{0.5357} \mathrm{~W}_{\mathrm{t}-1}$ | 39 | 0.9693 |
| $\begin{aligned} \hat{W}_{6}= & -46.2414+1.7646 W_{t}-0.5763 W_{t-1} \\ & (95.6797)(0.3550) \end{aligned}$ | 38 | 0.9588 |
| $\begin{aligned} \hat{W}_{7}= & -69.4649+1.8401 \mathrm{~W}_{\mathrm{t}}-0.6109 \mathrm{~W}_{\mathrm{t}-1} \\ & (111.5680)(0.3962) \end{aligned}$ | 37 | 0.9452 |
| $\begin{aligned} \hat{W}_{8}= & -83.5469+1.8991 W_{t}-0.6332 W_{t-1} \\ & (130.5273)(0.4408) \end{aligned}$ | 36 | 0.9279 |
| $\hat{W}_{9}=\underset{(153.2137)}{-108.1538+1.9438 W_{t}-0.6324 W_{t-1}} \underset{(0.4879)}{ }$ | 35 | 0.9067 |
| $\begin{aligned} \hat{W}_{26}= & 1284.79016+ \\ (177.9759) & 3.92312 W_{t}- \\ (0.9567) & 2.74090 W_{t-1} \\ & (0.9808) \end{aligned}$ | $163$ | 0.9615 |
| $\begin{aligned} \hat{W}_{44}= & 2441.2619+2.32940 W_{t}-0.69526 W_{t-1} \\ & (301.9383)(1.4004)(1.4719) \end{aligned}$ | 45 | 0.8644 |

## Laundries

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next $n$ years ahead ( $n=1,2,3$, . . 9 ).

|  | d.f. | $\overline{\mathrm{R}}^{2}$ |
| :---: | :---: | :---: |
| $\begin{aligned} \hat{\mathrm{w}}_{1}= & 30.7954+1.3465 \mathrm{w}_{\mathrm{t}}-0.3436 \mathrm{w}_{\mathrm{t}-1} \\ & (22.4460)(0.1430) \quad(0.1458) \end{aligned}$ | 43 | 0.9894 |
| $\begin{aligned} \hat{W}_{2}= & 51.9897+1.3660 W_{t}-03603 W_{t-1} \\ & (29.9190)(0.1868) \end{aligned}$ | 42 | 0.9810 |
| $\begin{aligned} \hat{w}_{3}= & 70.7593+1.4177 w_{t}-0.4083 w_{t-1} \\ & (36.5246)(0.2232) \end{aligned}$ | 41 | 0.9714 |
| $\begin{aligned} \hat{W}_{4}= & 92.0853+1.4676 w_{t}-0.4577 w_{t-1} \\ & (03.2329)(0.2585) \end{aligned}$ | 40 | 0.9594 |
| $\begin{aligned} & \hat{W}_{5}= 106.4602+1.5078 W_{t}-0.4915 W_{t-1} \\ &(50.2942)(0.2995) \end{aligned}$ | 39 | 0.9450 |
| $\begin{aligned} \hat{W}_{6}= & 123.4582+1.5503 W_{t}-0.5315 W_{t-1} \\ & (57.1658)(0.3267) \end{aligned}$ | 38 | 0.9288 |
| $\begin{aligned} \hat{W}_{7}=\underset{(64.6691)(0.3607)}{139.8237}+1.5824 W_{t}- \\ (0.3671) \end{aligned}$ | 37 | 0.9091 |
| $\begin{aligned} \hat{W}_{8}= & 161.9980+1.6141 W_{t}- \\ (72.2606) 0.3940) & 0.5939 W_{t-1} \end{aligned}$ | 36 | 0.8862 |
| $\begin{aligned} \hat{W}_{9}= & 183.2212+1.6380 W_{\mathrm{t}}-0.6190 \mathrm{~W}_{\mathrm{t}-1} \\ & (80.5335)(0.4283)(0.4402) \end{aligned}$ | 35 | 0.8596 |
| $\begin{aligned} \hat{W}_{26}= & 571.71970+1.05970 W_{t}+\underset{(0.47039)}{0.03757} W_{t-1} \end{aligned}$ | $63$ | 0.96435 |
| $\begin{aligned} & W_{44}= 1040.8409+ \\ &(85.8099) \\ &(0.87423 \\ &(0.5654) \end{aligned} W_{t}+\underset{(0.5749)}{0.31332} W_{t-1}$ |  | 0.90232 |

## Retail Trade

The following are the estimated regression equations used to derive an estimate of the average annual wage in the next $n$ years ahead ( $n=1,2,3$, . . 9 ).

$$
\begin{aligned}
& \hat{W}_{1}=17.4682+1.4271 W_{t}-0.4133 W_{t-1} \\
& \text { (21.5160) (0.13952) (0.1444) } \\
& \hat{W}_{2}=29.4019+1.4950 W_{t}-0.4701 W_{t-1} \quad 42 \quad 0.9881 \\
& \hat{W}_{3}=39.8592+1.5891 W_{t}-0.5527 W_{t-1} \quad 41 \quad 0.9815 \\
& \text { (37.0192) (0.2295) (0.2388) } \\
& \hat{W}_{4}=47.8875+1.6745 W_{t}-0.6238 W_{t-1} \quad 40 \quad 0.9728 \\
& \text { (45.0110) (0.2711) (0.2827) } \\
& \begin{aligned}
\hat{W}_{5}= & 51.6231+1.7412 W_{t}-\underset{(0.6272)}{(0.3130)} \underset{(0.3272)}{ } \mathrm{W}_{t-1} \quad 39
\end{aligned} \\
& \begin{aligned}
& \hat{\dot{W}}_{6}= 52.4260+1.8093 W_{t}-0.7204 W_{t-1} \quad 38 \\
&(62.6676)(0.3533) \\
&(0.3698)
\end{aligned} \\
& \begin{aligned}
\hat{W}_{7}= & \left.55.4136+1.8772 W_{t}-\underset{(0.72 .6330)(0.3945)}{(0.4142)}\right)
\end{aligned} \\
& \begin{aligned}
\hat{W}_{8}= & 58.5836+1.9243 W_{t}-\underset{(04.0379)}{(0.4381)} \underset{(0.4620)}{\left(0.495 W_{t-1}\right.} \quad 36
\end{aligned} \\
& \hat{\mathrm{w}}_{9}=\underset{(97.1410)(0.4834)}{59.8471+1.9523 W_{t}-\underset{(0.5133)}{-0.7997} W_{t-1}} \quad 35 \quad 0.8892
\end{aligned}
$$

$$
\begin{aligned}
& \hat{W}_{44}=\underset{(133.3482)(0.9022)}{(1301.1088+1.5008} W_{t}-\underset{(0.9317)}{-0.1832} W_{t-1} 45 \quad 0.8797
\end{aligned}
$$

the expected annual wages in the years ahead and the expected increments in the annual wages from four current years 1917, 1933, 1944, 1962 are given on the next page. These four years are selected to represent the starting year of the time period, depression year, year in the Second World War and the end year of the time period.

Broadly speaking, the expected annual wage in any $n^{\text {th }}$ year ahead ( $n=1,2$, . . 9 ) from any current year during the period 1917-62 is higher than the current year annual wage. This is true in each occupation considered In this study. Another generalization with an exception can be made in regard to the expected average increments in the annual wage. The expected increment in the annual wage from the tenth year to the $\left(n_{1}-1\right)^{\text {th }}$ year ahead, decreases in all the occupations except in farming and laundries as the current year annual wage increases. The expected increment in the annual wage from the $n_{1}$ th to the $\left(n_{2}-1\right)^{\text {th }}$ year ahead increases in all the occupations except In farming and laundries as the current year annual wage increases. In farming and in laundries the relationships are reversed.
TABLE 7.--Current and expected annual wage in the next year, 5 th year, $9 t h$ year, and Seled
.S.

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| :---: |
|  |  |
|  |  |

Laundries
516
909
1,663
2,946
Retail Trade





510
911
1,392
3,429
Source: Appendix B.

## CHAPTER VI

## present values and supply functions

Introduction

In this chapter the present values of the expected future income streams for 25 and 45 year old workers in all the occupations from 1917 to 1962 are discussed. Consistency of present values with the political and economic events is also discussed. The supply function of total number of agricultural workers and the supply function of total number of farm operators in each age group of farm operators are estimated. The independent variable in all the types of supply function was taken as the ratio of present value of the expected future income stream in the nonfarm occupation to the same in farm occupation.

## Present Values of the Expected Future Income Stream

The method of estimation of present value was discussed in the second chapter on "Methodology." However, a brief explanation is given here. Present value consists of four components: (l) expected annual wage, (2) expected unemployment rate, (3) interest rate, and (4) expected remaining years of life. Given all of these four types of
data, the present values in the nonfarm occupation and in farming, were estimated by the formulas given in Chapter II on "Methodology." The present values in various occupations are given in Appendix $D$. The present value of the expected future income stream for a 25 year old worker increased from $\$ 19,381$ in 1917 to $\$ 56,423$ in 1962 in farming; from $\$ 27,278$ to $\$ 117,827$ in manufacturing; from $\$ 27,412$ to \$155,543 in construction; from \$13,007 to \$57,271 in laundries; and finally, from \$17,909 in 1917 to \$78,303 in 1962 in retail trade. The present value of a 45 year old worker increased from $\$ 13,479$ in 1917 to $\$ 43,709$ in 1962 in farming; from $\$ 18,516$ to $\$ 88,705$ in manufacturing, from $\$ 17,747$ to $\$ 112,581$ in construction; from $\$ 8,888$ to $\$ 44,136$ in laundries; and finally from \$12,173 in 1917 to \$59,229 in 1962 in retail trade.

Apart from fluctuations in the present value of the expected future income stream due to major political or economic events, they showed a phenomenal increase from 1917 to 1962. This phenomenal increase can be attributed to (1) the price level increase, (2) to the increase in the productivity of the worker, finally (3) to the quality of the worker which was increased by the general level of education and knowledge. The present value of the expected future income stream for a 45 year old worker increased by about 324 per cent in farming, by about 479 per cent in manufacturing, by about 634 per cent in construction, by
about 497 per cent in laundries, and by about 487 per cent in retail trade. The present value of the expected future income stream for a 25 year old worker increased by 291 per cent in farming, by about 432 per cent in manufacturing, by about 567 per cent in construction, by about 440 per cent in laundries and by about 437 per cent in retail trade.

## Consistency of Present Values with Political and Economic Events

The present values of the expected future income stream are consistent with major economic and political events.

After the end of the First World War in 1918, the expected annual wage fell in retail trade. This was reflected in the low present value of the expected future income stream in all the occupations and in the case of both workers of age 25 and 45 in the year 1921. The onset of the depression in the American economy in the early thirties was followed by low wage expectations. In the post depression and in the beginning of the Second World War, present values increased for almost all occupations and for both 25 and 45 year old workers.

The Pearl Harbor attack by the Japanese and the participation of America in the Second World War in the Year 1941 had a tremendous impact on the expectations about the future income stream. Present values rose in

1941 in almost all the occupations and in the case of both 25 and 45 year old workers. Especially in manufacturing and in construction, present values suddenly increased from $\$ 44,730$ in the year 1940 to $\$ 53,391$ in the year 1941 and from $\$ 54,415$ in the year 1940 to $\$ 61,603$ in the year 1941 respectively in the case of a 25 year old worker. In the case of a 45 year old worker, present value suddenly increased from $\$ 29,367$ in the year 1940 to $\$ 36,235$ in the year 1941 and from $\$ 34,561$ in 1940 to $\$ 39,893$ in 1941 respectively, in manufacturing and construction.

The Korean War was associated with increases in the value of expected future income streams. The present value for a 25 year old worker increased from $\$ 47,129$ in 1950 to \$54,824 in 1951 in farming; from \$89, 805 to $\$ 96,593$ in manufacturing; from \$104,231 to \$114,879 in construction; from $\$ 49,377$ to $\$ 52,518$ in laundries; and from $\$ 52,124$ to $\$ 68,013$ in retail trade. In the case of a 45 year old worker, the present value of the expected future income stream increased from \$30,601 in 1950 to $\$ 38,922$ in 1951 in farming; from $\$ 61,232$ to $\$ 66,376$ in manufacturing; from $\$ 67,810$ to $\$ 76,132$ in construction; from $\$ 34,706$ to $\$ 37,319$ in laundries; and from $\$ 65,662$ to $\$ 47,045$ in retail trade.

The end of the Korean War was followed by reductions in the present values of the future income stream. In the case of a 25 year old worker, the present value decreased
from $\$ 53,068$ in 1953 to $\$ 50,680$ in 1954 in farming; from \$99,288 to $\$ 94,572$ in manufacturing; from $\$ 119,062$ to $\$ 115,824$ in construction; from $\$ 52,087$ to $\$ 51,516$ in laundries and from $\$ 68,914$ to $\$ 68,725$ in retail trade. In the case of a 45 year old worker, the present value of the expected future income stream decreased from $\$ 38,160$ in 1953 to $\$ 36,264$ in 1954 in farming; from $\$ 69,315$ to $\$ 65,422$ in manufacturing; from $\$ 80,997$ to $\$ 77,577$ in construction; from $\$ 37,519$ to $\$ 37,122$ in laundries; and from $\$ 48,504$ to $\$ 48,339$ in retail trade.

After 1954, present values in all occupations which cannot be attributed to any specific major event, increased with minor fluctuations to 1962 . The present value of the expected future income stream in the year 1962 reached 43,709 dollars in farming, 88,705 dollars in manufacturing, 112,581 dollars in construction; 44,138 dollars in laundries and 59,229 dollars in retail trade.

The present values estimated in this thesis
probably have been underestimated in some years and overestimated in other years. In addition to the current and past annual wages, outlook information supplied by the government and other research agencies might have been taken into account by the workers in estimating the future expected annual wages. The outlook information might be concerned with the expected gross national product, imports, exports, consumer prices, and changes in the labor legislation.

The major political and economic events that occurred in the recent past and expected events in the future might greatly influence the expected annual wages. Hence, in the light of the past and future events, present values estimated in this study might be subjectively adjusted to yield better estimates of "actual" expectations held by workers.

Testing the Validity of the Present Values

## Introduction

One way of testing the validity and relevance of the present values of the expected future income stream in the nonfarm and the farm sector is to test the hypothesis that the number of agricultural workers in the agricultural sector depends upon the ratio of the present value of the expected future income stream in the nonfarm sector to the same in the farm sector. Over time, this ratio has been increasing. In addition to other factors, if this variable is found to be significantly related to the decreasing numbers of farm workers, then it is safe to conclude that the estimates of the present values have some validity and are relevant in the context of migration of workers.

Another method of finding the validity of the estimates of the present values of the expected future income stream is to test the hypothesis that decisions of farm
operators to continue or leave farming depends upon the ratio of expected present value in the nonfarm sector to the same in the farm sector. If the relationship between the ratio of the expected present value in the nonfarm sector to the same in the farm sector and the number of farm operators is found to be significantly different from zero at an acceptable probability level, then the estimates of present values can be considered to be at least partially validated and relevant.

## First Method of Testing the Validity of the Estimates

The following regression equations are fitted with the ratio of number of agricultural workers in the year $t$ to the number of agricultural workers in the base year 1917 as the dependent variable.

The emphasis in this section is on testing the relevance of the present values in the context of supply function of total number of agricultural workers. In this context, it is to be pointed out that these relationships are merely an outcome of a preliminary analysis and full analysis of these relationships must await a full scale effort on the part of another investigator.

All the regressions fitted with the ratio of present values as the independent variables, explain a high degree Of variation in the dependent variable. Almost all of the regression coefficients in all the regressions are significantly different from zero at the one per cent level. The


$$
\text { d.f. }=42 \quad F^{2}=0.905335
$$

(b) $\quad \hat{\log } \frac{\because_{t}}{\square}=0.031391-0.350302 \log F_{25, t}^{M}+0.224432 \log R_{45, t}^{L}-0.013255 t$

$$
\mathrm{d} \cdot \mathrm{f} .=42 \quad \overline{\mathrm{R}}^{2}=0.937765
$$




$$
\mathrm{d} . \mathrm{f} .=1.2 \quad \overline{\mathrm{~F}}^{2}=0.918469
$$




$$
\text { d.f. }=42 \quad \vec{R}^{2}=0.95369
$$


(b) $\hat{\left.\log \frac{N_{t}}{1!}=\begin{array}{l}0.063400-0.481970 \log K_{25, t}^{C}+0.397613 \log R_{45, t}^{T}-0.01184, \\ (0.024789)(0.113003)\end{array}\right)(0.074623)}$

$$
\text { d.f. }=42 \quad F^{2}=0.938121
$$

$\therefore$ 'here
 nonmonetary, which are highly correlated with the time, such as average level of ,lic: i and aspiration to live ir. liban area.
regression coefficients of the ratio of present value in nonfarm occupations to the same in farming for 25 year old workers have the right sign in all the regression equations. The regression coefficients of the present value in nonfarm occupations to the same in farming for a 45 year old worker shows generally the wrong sign. The regression coefficients of the time variable have the right sign in all the regression equations. For further explanation the linear regression equation $l(a)$ is used. The explanation for this equation applies more or less to all the other regression equations.

Regression equation $1(a)$ explains over 96.5 per cent of the variation in the ratio of the number of agricultural workers in the year to the number of agricultural workers in the base year 1917. The regression coefficient of the ratio of expected present value in manufacturing to the expected present value in farming for a 25 year old worker is significantly different from zero at the l per cent level. The ratio of the present value in manufacturing to the present value in farming for a 25 year old worker has steadily increased over time. The regression coefficient of this variable indicates that as the ratio increases over time, the ratio of the number of agricultural workers to the number of agricultural workers in the base year decreases. This is quite consistent with the normally expected behavior of agricultural workers. In other words, when the present value of the expected future income stream In manufacturing for a 25 year old worker increases over
time as compared to its counterpart in farming, rational agricultural workers, move to manufacturing to maximize their income. The number of entrants in the younger age group into farming decreases and the exits in the younger age group out of farming increases, resulting in a net decrease in the number of younger farm workers.

The regression coefficient of the ratio of the expected present value in laundries to the expected present value in farming for a 45 year old worker is also significantly different from zero at the 1 per cent level. The sign of the regression coefficient is negative. This sign does not seem to be inconsistent with reasonable theoretical models under some special conditions. The consistency of this negative relationship (between the total number of agricultural workers and the ratio of present values of the expected future income stream in laundries to the same in farming, in the case of a 45 year old workers) with the reasonable theoretical models is discussed below. The following theoretical model, ${ }^{l}$ represents one possible explanation for the observed negative relationship (between the total number of agricultural workers and the ratio of present values of the expected future income stream in laundries to the same in farming in the case of 45 year old worker) brought out in this study.

[^6]Let $1 W_{F}=a_{1}+b_{1}\left(Q_{25}+Q_{45}\right) ; b_{1}<0$

$$
2 Q_{25}=a_{2}+b_{2} R_{M} \quad b_{2}<0
$$

3
$Q_{45}=a_{3}+b_{3} R_{L} \quad b_{3}<0$
$R_{M}=W_{M} / W_{F} \quad R_{L}=W_{L} / W_{F}$
Assumptions: $W_{M}, W_{L}$ exogenous variables
$W_{F}, R_{M}, R_{L}, Q_{25}, Q_{45}$ endogenous variables
$W_{F}$ : wage rate in farming
$Q_{25}$ : number of 25 year old farm workers
$Q_{45}$ : number of 45 year old farm workers
$W_{M}$ : wage rate in manufacturing
$W_{L}$ : wage rate in laundries
$a_{i}(1=1,2,3)$ and $b_{i}(1=1,2,3)$ are constants.
The first equation denotes a form of demand equation in farming. The second and third equations denote supply functions. The interpretation of these equations are as follows.

The farm wage rate is a decreasing function of total number of farm workers. The higher the total number of farm workers, the lower is the farm wage rate and the lower is the total number of farm workers, the higher is the farm wage rate. The farm wage rate is determined by the total number of farm workers. Hence farm wage rate is endogeneous variable because it is determined by the ratio of wage rates in the nonfarm occupations to the same in farming. Wage rates in nonfarm occupations are assumed to be exogeneous
variables. The higher the ratio of manufacturing wage rate to the farm wage rate, the higher is the off-farm mobility of 25 year old farm workers and hence the lower is the total number of 25 year old farm workers in farming. The higher the ratio of wage rate in laundries to the wage rate in farming, the higher the off-farm mobility of 45 year old farm workers and hence the lower is the total number of 45 year old farm workers in farming.

Now suppose there is a change in $W_{M}$, manufacturing wage rate (exogeneous variable) and $W_{L}$, wage rate in laundries is constant. Differentiating with respect to $W_{M}$
$4 \quad d W_{F}=b_{1}\left(\frac{d Q_{25}}{d W_{M}}+\frac{d Q_{45}}{d W_{M}}\right)$
$5 \frac{d_{25}}{d W_{M}}=b_{2} \frac{d R_{M}}{d W_{M}}$
$6 \frac{\mathrm{dQ}_{45}}{\mathrm{dW}_{M}}=b_{3} \frac{d R_{L}}{\mathrm{dW}_{M}}$
$7 \frac{d R_{M}}{d W_{M}}=\frac{W_{F}-W_{M} \frac{d W_{F}}{d W_{M}}}{W_{F}^{2}}$
$8 \frac{d R_{L}}{d W_{M}}=\frac{-W_{L} \frac{d W_{F}}{d W_{M}}}{W_{F}^{2}}$
Let $\frac{d W_{F}}{d W_{M}}=X_{1} ; \frac{d Q_{25}}{d W_{M}}=X_{2} ; \quad \frac{d Q_{45}}{d W_{M}}=X_{3}$

$$
\frac{d R_{M}}{d W_{M}}=X_{4} ; \quad \frac{d R_{L}}{d W_{M}}=X_{5}
$$

Now the equations 4 to 8 can be written as follows. $9 \mathrm{X}_{1}-\mathrm{b}_{1} \mathrm{X}_{2}-\mathrm{b}_{1} \mathrm{X}_{3}=0$

10

$$
\mathrm{x}_{2}-\mathrm{b}_{2} \mathrm{X}_{4} \quad=0
$$

11

$$
\mathrm{x}_{3}-\mathrm{b}_{3} \mathrm{x}_{5} \quad=0
$$

12

$$
x_{4}+\frac{W_{M}}{W_{F}^{2}} x_{1}
$$

$$
=\frac{1}{W_{F}}
$$

13

$$
x_{5}+\frac{W_{L}}{W_{F}^{2}} x_{1} \quad=0
$$

Solving these five linear equations (9-13) in five unknowns for the variables of interest and applying the assumed signs of b's we obtain the following results. (See Appendix F) If $W_{M}$ increases and $W_{L}$ is constant
$R_{M}=\frac{W_{M}}{W_{F}}$ increases since $\frac{d R_{M}}{d W_{M}}>0$
$R_{L}=\frac{W_{L}}{W_{F}}$ decreases since $\frac{d R_{L}}{d W_{M}}<0$
$Q_{25}$ decreases since $\frac{\mathrm{dQ}_{25}}{d W_{M}}<0$
$Q_{45}$ increases since $\frac{W_{L}}{W_{F}}$ decreases
$Q_{25}+Q_{45}$ decreases since $\frac{\left.d!Q_{45}+Q_{25}\right)}{d_{M}}<0$
$W_{F}$ increases since $Q_{25}+Q_{45}$ decreases and therefore there is negative correlation between $\left(Q_{25}+Q_{45}\right), R_{M}$ and a positive correlation between $\left(Q_{25}+Q_{45}\right), R_{L}$. However, by symmetry, if $W_{L}$ increases and $W_{M}$ is constant the following conclusions are true.

$$
\begin{aligned}
& R_{L}=\frac{W_{L}}{W_{F}} \text { increases, } R_{M}=\frac{W_{M}}{W_{F}} \text { decreases, } \\
& Q_{45} \text { decreases, } Q_{25} \text { increases, } \\
& Q_{45}+Q_{25} \text { decreases, } W_{F} \text { increases, }
\end{aligned}
$$

and therefore there is positive correlation between $\left(Q_{25}+Q_{45}\right)$, $R_{M}$ and negative correlation between $\left(Q_{25}+Q_{45}\right), R_{L}$.

Since the positive correlation between $\left(Q_{25}+Q_{45}\right), R_{L}$ and negative correlation between $\left(Q_{45}+Q_{25}\right), R_{M}$ are observed, the probable implication in this model might be the variation in the $W_{M}$ (present value of the expected future income stream in manufacturing) is higher than the variation in $W_{L}$ (Present value of the expected future income stream). The calculated data on $W_{M}$ and $W_{L}$ (present values, of course) support this implication.

All the regression equations even with different variables, support the argument that the signs of the regression coefficients of the concerned variables are consistent and validate the relevancy of the estimates of the present values in various occupations insofar as they are considered as indicators for decision making for farm workers whether to stay on farm or move out off-farm. The same arguments need not be repeated in repeated discussions of all the other regression equations.

## Trend in the Expected Present Value of the Future Income Stream

Projections of the number of agricultural workers into the future required as a first step projection of the expected present values in the nonfarm and farm sector. The following sections deal with two types of functional form for fitting the trend in the present values for a 45 year old and 25 year old worker.
Both the linear regressions of the form $\frac{P_{t}}{P_{o}}=\delta_{o}$
$+\beta t+U_{t}$ in actual values and of the form $\log \frac{P_{t}}{P_{o}}=\delta_{o}$ $+B t+U_{t}$, where $P_{t}$ is the present value and $P_{o}$ is the present value in 1917 and $\delta_{o}, B$ are the parameters and $t$ is the time variable, were fitted to the present values during the period 1917-62. These fitted regression equations were used for projecting the present values into the future. The foregoing analysis required the projections of present values only in the occupations; farming, manufacturing and construction in the case of a 25 year old worker and in farming, laundries and retail trade in the case of a 45 year old worker, hence the trends in those occupations were fitted. However, similar trends can be fitted for the present values in the other occupations. The fitted regression equations in various occupations in the case of 25 year and 45 year old worker are given below. $P_{t}^{F}, P_{t}^{M}, P_{t}^{C}, P_{t}^{L}, P_{t}^{T}$, are the present values in the year $t$ in farming, manufacturing, construction, laundries and in

## Trend in the Present Values in the Case of a. 25 year old Worker

$$
\begin{aligned}
& \text { 1. Farming } \\
& \frac{\text { d.f. }}{44} \\
& 0.8 \frac{\mathrm{R}^{2}}{227} \\
& \text { 1.a. } \mathrm{P}_{\mathrm{t}}^{\mathrm{F}}=\underset{(0.10151)}{0.44704 \mathrm{P}_{0}^{\text {F }}}+\underset{(0.00389)}{0.05629 \mathrm{P}_{0}^{\mathrm{F}}} \mathrm{t} \\
& \text { b. } \quad \log \mathrm{P}_{\mathrm{t}}^{\mathrm{F}}=\underset{(0.06731)}{-0.33529}+\underset{(0.0}{ } \mathrm{P}_{\mathrm{O}}^{\mathrm{F}}+\underset{(0.00258)}{0.03344 \mathrm{t}} \\
& 44 \\
& 0.7882 \\
& \text { 2. Hanufacturing } \\
& \text { 2.a. } P_{t}^{M}=\underset{(0.122320)}{0.434230} P_{0}^{M}+0.080224 P_{(0.004682)}^{M} t \\
& \text { b. } \quad \log P_{t}^{i 1}=\underset{(0.059794)}{-0.154250}+\log P_{0}^{M}+\underset{(0.002289)}{0.036637} t \\
& 44 \\
& 0.8501 \\
& \text { 3. Construction } \\
& \text { 3.a. } P_{t}^{C}=\underset{(0.149401)}{0.353856} P_{0}^{C}+0.102059 \mathrm{P}_{(0.005719)}^{C} 0_{0} \\
& \text { b. } \log P_{t}^{C}=\underset{(0.052354)}{-0.055343}+\log P_{0}^{C}+\underset{(0.002004)}{0.039142} t \\
& 44 \\
& 0.8942 \\
& \text { Trend in the Present Values ir the Case } \\
& \text { of a } 45 \text { year old Worker } \\
& \text { 1.a. } \hat{P}_{t}^{F}=\underset{(0.119091)}{0.351845 \mathrm{P}_{0}^{F}}+\underset{(0.004559)}{0.061146 \mathrm{P}^{F} \mathrm{t}} \\
& 44 \\
& 0.7991 \\
& \text { D. } \quad \log \mathrm{P}_{\mathrm{t}}^{\mathrm{F}}=\underset{(0.080723)}{-0.394113}+\log \mathrm{P}_{\mathrm{O}}^{\mathrm{F}}+\underset{(0.003090)}{0.035403 \mathrm{t}} \\
& \text { 2. Laundries } \\
& \text { 2.a. } \hat{P}_{t}^{L}=\underset{(0.10512)}{0.83305} \mathrm{P}_{0}^{L}+\underset{(0.00402)}{0.08789} \mathrm{P}_{0}^{\mathrm{L}} \mathrm{t} \\
& 44 \\
& 0.9137 \\
& \text { b. } \hat{\log } P_{t}^{i}=\underset{(0.036828)}{0.205415}+\log P_{0}^{L}+\underset{(0.001410)}{0.032444 t} \\
& \text { 3. Retail trade } \\
& \text { 3.a. } \quad \hat{P}_{t}^{T}=\underset{(0.123966)}{0.590924} \mathrm{P}_{0}^{\mathrm{T}}+\underset{(0.004741)^{0.085161} \mathrm{P}_{0}^{\mathrm{T}} t}{t} \\
& \text { t. } \quad \hat{l o g}_{E} \mathrm{P}_{t}^{\mathrm{T}}=\underset{(0.042628)}{(0.042410}+103 \mathrm{~F}_{0}^{\mathrm{T}}+\underset{(0.034274 \mathrm{t}}{(0.001632)} \\
& 44 \\
& 0.8738
\end{aligned}
$$

retail trade respectively. $P_{0}^{F}, P_{0}^{M}, P_{0}^{C}, P_{0}^{L}, P_{0}^{T}$ are the present values in the year 1917 in farming, manufacturing, construction, laundries and in retail trade respectively. 't' is the time variable.

The constant and the regression coefficient of the time variable in each functional form and in each occupation in the cases of a 25 year old and 45 year old worker, are significantly different from zero even at the one per cent level. All the fitted regression equations explain above 74 per cent of the variation in the dependent variables. These fitted regression equations with time as an independent variable will be used in the following sections for projecting the present values. These projected present values will be used for projecting the total number of agricultural workers and also total number of farm operators in each age group.

> Second Method of Testing the Validity of the Estimates of Present Values

The second test involves the relationship between the number of farm operators by age group and the ratio of present values in the nonfarm and farm occupations. For each age group two estimates, one linear and the other logarithmic, are given. For each age group regression equations were fitted with the ratio of the number of farm operators to the number of rural survived males who were

10 years younger in the previous census period as the dependent variable and the ratio of present value in the nonfarm occupation to the same in farming as the independent variable. The dependent variable relate to the four census years 1930, 1940, 1950, 1960. The independent variable is the ratio of the average present value in nonfarm occupation to the same in farming. The present values are averaged in the previous 10 years from the census year. For example, the corresponding independent variable for the dependent variable in the census year 1930 is the ratio of average present value during the period 1920-29 in the nonfarm occupation to the same in farming. Since present values for the entire period 191019 were not available, the census year 1920 was eliminated from the census years used in this study. Therefore the number of observations for this study is only four.

For each age group and for each functional form, four regression equations were fitted. The independent variable in each regression is the ratio of present value in the corresponding nonfarm occupation to the same in farming. On the basis of the results, one occupation for each age group was selected for further use. The results revealed that the ratio of present value in manufacturing to the same in farming was highly correlated with the dependent variable in the lower age groups and the ratio of present value in laundries to the same in farming was highly correlated with the dependent variable in the higher age groups.

These finaings are quite consistent with econcmic reascning having to do with acquisition costs and salvage values of laborers in the farm sector. The young farm workers are more attracted to the high paid nonfarm occupations like manufacturing. Older people cannot get jobs in manufacturing because of technical educational, experience and training requirements associated with the jobs. Hence, older farm workers are likely to get only low paid nonfarm jobs in occupations like laundries or retail trade.

The following are the empirical results in each age group. In the first two age groups, the sign of the regression coefficient is negative, which indicates that as the ratio of present value in manufacturing to the present value in farming increases over time, the number of farm operators will decrease, given the number of survived rural males. This is due to the fact that the number of young people who enter farming decreases due to the attractiveness of urban jobs, and the number of young people who leave farming increases for the same reason. Therefore it is reasonable to conclude that the ratio of present values is playing its expected role as a guide for airecting the flow of young people. Hence, estimates of present values are relevant in explaining the occupational choice of the farm operators. In the rest of the age groups, the sign of the regression coefficient is positive which it can be interpreted in a reasonably way. The ratio of the present value

## Age Group: 15-24 Years

$$
\begin{aligned}
& \text { 1.a. } \quad\left(F_{t} / \hat{S}_{t}\right)= 0.996250-0.513848 R_{25, t}^{M} \\
&(0.354894)(0.194970)
\end{aligned} \quad \begin{aligned}
\text { b. } \log \left(f_{t} / S_{t}\right)= & 3.764719-19.319177 \log R_{25, t}^{.4} \\
& (1.086341)(4.176811)
\end{aligned}
$$

$$
\begin{array}{cc}
\frac{\text { d.f. }}{2} & \frac{\overline{\mathrm{R}}^{2}}{0.66465} \\
2 & 0.871761
\end{array}
$$

2
0.582466

2
0.668560

Age Group: 35-44 Years
3.a. $\begin{aligned} \mathrm{f}_{\mathrm{t}} \hat{/ \mathrm{S}_{\mathrm{t}}}= & 0.348837+0.294460 \mathrm{R}_{45, \mathrm{t}}^{\mathrm{L}} \\ & (0.143499)(0.120707)\end{aligned}$
b. $\log \left(f_{t} / S_{t}\right)=-0.194052+0.524684 \log R_{45, t}^{L}$ (0.018170) (0.199822)

## Age Group: $45-54$ Years

4.a. $\hat{f}_{t} \hat{/ S}_{t}=0.471254+0.305632 \mathrm{R}_{45, t}^{\mathrm{L}}$ (0.170337) (0.143282)
b. $\log \left(f_{t} / S_{t}\right)=\frac{-0.112303}{}(0.017596)\left(0.46270 \log R_{45, t}^{L}\right.$

Age Group: $55-64$ Years
5.a. $\left(\hat{f_{t}} / S_{t}\right)=0.358871+0.417370 \mathrm{R}_{45, t}^{\mathrm{L}}$

2
0.80978
b. $\begin{aligned}\left(\log \left(f_{t} / S_{t}\right)=\right. & -0.112250+0.603165 \log R_{45, t}^{\mathrm{L}} \\ & (0.013448)(0.147884)\end{aligned}$
0.83901 リ

Age Group: 65 Years and Above

in laundries to the present value in farming has been decreasing over time. This tendency is not only exhibited in the case of laundries but also in many occupations similar to laundries in which older farmers have been able to enter. Even though the ratio has been decreasing, the magnitude of present value in the laundries has been greater than the present value in farming. Hence, the older farmers who find occupations similar to laundries and retail trade as the only occupations in which they can enter, are inclined to move into these occupations because they do not possess the higher skills and technical training to enter other occupations. One possible explanation for the positive relationship is that both the number of older farmers, mainly because of deaths, retirement and other reasons, and the ratio of expected present values have been declining over time. Since both are highly negatively correlated with time, these two variables are positively correlated. Whatever may be the cause, the relationships are fairly strong, and most of the regression coefficients are significantly different from zero at the five per cent level in most of the age groups.

> Projection of Number of Agricultural Workers and Comparisons With the Previous Projections

For the purpose of projection of number of agricultural workers to 1980, two of the estimated regression
equations $1(a)$ and $2(a)$ in the page 105 are used. For the ratios, only linear trends are used
l(a) $\frac{\hat{N}_{t}}{\mathrm{~N}_{0}}=1.101902-0.160820 R_{25, t}^{M}+0.080882 R_{45, t}^{L}-0.01062 t$.
2(a) $\frac{\hat{N}_{t}}{N_{0}}=1.088290-0.141230 \mathrm{R}_{25, t}^{\mathrm{M}}+0.090103 \mathrm{R}_{45, t}^{\mathrm{T}}-0.01055 \mathrm{t}$
$\left(\frac{N_{t}}{N_{o}}\right)$ can be derived as a function of time only by simply substituting estimated functions of time for $R_{25, t}^{M}$ and $R_{25, t}^{L}$. One method of projecting $\left(\frac{N_{t}}{N_{o}}\right)$ for any year in the future is by simply substituting the number of year in the future after derivation of $\left(\frac{N_{t}}{N_{o}}\right)$ as simply a function of time. An equivalent method is a two stage procedure. Firstly, $R_{25, t}^{M}$ and $R_{45, t}^{L}$ are projected in the future. These values are substituted for each year in the future to arrive at $\frac{N_{t}}{N_{o}}$ in the future. The following table gives the estimated values for each variable in the future.

The ratio of present value of the expected future income stream in manufacturing to the same in farming for a 25 year old worker increased from 1.35837 in 1963 to 1.37214 in 1980. The rate of increase seems to be very low and is decreasing over time. The ratio of present value of the expected future income stream in laundries to the same in farming for a 45 year old worker is decreasing over time.

TABLE 8.--Estimated ratios of present values and total number of agricultural workers in the U. S., 1963-80.

| Year | $R_{25, t}^{M}$ | $R_{45, t}^{L}$ | $R_{45, t}^{T}$ | (Number given to the year) | $\hat{N}_{t}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \text { Equation } \\ (\mathrm{la}) \end{gathered}$ | $\begin{aligned} & \text { Equation } \\ & (2 a) \end{aligned}$ |
|  |  |  |  |  | (in thousands) |  |
| 1963 | 1.35837 | 1.54081 | 1.43906 | 46 | 7,335 | 7,338 |
| 1964 | 1.35958 | 1.53885 | 1.43859 | 47 | 7,192 | 7,192 |
| 1965 | 1.36076 | 1.53696 | 1.43804 | 48 | 7,050 | 7,046 |
| 1966 | 1.36189 | 1.53514 | 1.43751 | 49 | 6,908 | 6,900 |
| 1967 | 1.36298 | 1.53339 | 1.43700 | 50 | 6,765 | 6,754 |
| 1968 | 1.36404 | 1.53169 | 1.43651 | 51 | 6,623 | 6,608 |
| 1969 | 1.36505 | 1.53006 | 1.43604 | 52 | 6,481 | 6,462 |
| 1970 | 1.36604 | 1.52848 | 1.43558 | 53 | 6,340 | 6,317 |
| 1971 | 1.36700 | 1.52696 | 1.43514 | 54 | 6,198 | 6,171 |
| 1972 | 1.36792 | 1.52548 | 1.43471 | 55 | 6,057 | 6,026 |
| 1973 | 1.36882 | 1.52406 | 1.43429 | 56 | 5,915 | 5,880 |
| 1974 | 1.36969 | 1.52268 | 1.43389 | 57 | 5,774 | 5,735 |
| 1975 | 1.37053 | 1.52134 | 1.43350 | 58 | 5,633 | 5,590 |
| 1976 | 1.37134 | 1.52004 | 1.43313 | 59 | 5,492 | 5,445 |
| 1977 | 1.37214 | 1.51878 | 1.43276 | 60 | 5,351 | 5,300 |
| 1978 | 1.37291 | 1.51756 | 1.43241 | 61 | 5,210 | 5,155 |
| 1979 | 1.37365 | 1.51638 | 1.43206 | 62 | 5,069 | 5,010 |
| 1980 | 1.37438 | 1.51523 | 1.43173 | 63 | 4,928 | 4,865 |

Heady and Tweeten ${ }^{1}$ have pointed out that projecting 1950-60 trends yields a prediction that the farm labor force will decline from 7.1 million in 1960 to 4 million in 1980, a 44 per cent decline. In an alternative procedure, they estimated the number of workers required in 1980 to be 3.6 million. This result was based on the compound interest formula assuming annual increases in output and output per man-hour to be 1.8 and 5 per cent respectively. In the present study, total number of agricultural workers is projected to 1980 using two regression equations. On the basis of regression equation (la), the estimate of total number of workers in 1980 is 4.93 million, and on the basis of regression equation (2a) it is 4.87 million. The estimates in this study are higher than what Heady and Tweeten estimated. The total number of workers will decline from 6.70 million in 1962 to 4.93 or 4.87 million in 1980 if these projections were true. These estimates indicate that there will be at least a reduction of 1.77 million agricultural workers.

## $\frac{\text { Projection of Number of Farm Operators and }}{\text { Comparison With the Previous Projections }}$

The number of farm operators in each age group is projected for 1970. The projected total number of farm

[^7]operators is obtained by adding all the projected number of farm operators in each age group. The projection of the number of farm operators in each age group is made as follows. From the projections of the present values in the farm and some of the nonfarm occupations, the average present values in each occupation during the period 196070 is estimated. Then the ratio of average present values in the nonfarm occupation to the same in farming is used in the regression equation for estimating the ratio of farm operators to the survived rural farm males in each age group. After obtaining these ratios in the age groups, they are multiplied by the estimates of rural survived males in the corresponding age group to obtain the estimates of farm operators in each age group for 1970. The estimates of rural survived males for 1970 are given in the Appendix D. Table 9, on the next page, gives the number of farm operators in each age group from census year 1920 to census year 1960 and also projected number of farm operators for 1970 along with previous projections.

Bishop and Tolley estimated the total number of farm operators for 1970 at 2.65 million. This figure given in terms of the 1960 census definition of a farm, is equivalent to approximately 2.82 million "l950" farms when adjusted by the total U. S. farm definitional change weight of 0.941 . Fox (1962) has estimated that there will be 1.4 million commercial farms selling $\$ 2,500$ worth or more of

TABLE 9.--l: and projections of number of farm operators for 1970 according to 1950 census definition, U. S.

| Year | Farm Operators |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (thousands) |  |  |  |  |  | $65+$ |
| 1920 | 6,448 | 388 | 1,305 | 1,608 | 1,502 | 1,007 | 592 |
| 1930 | 6,2899 | 384 | 1,085 | 1,504 | 1,512 | 1,103 | 701 |
| 1940 | 6,097 | 244 | 992 | 1,207 | 1,491 | 1,198 | 865 |
| 1950 | 5,379 | 175 | 844 | 1,206 | 1,234 | 1,066 | 794 |
| 1960 | 3,933 | 65 | 428 | 858 | 1,04\% | 851 | 683 |

Source: Agricultural Census, U. S., 1920, 1930, 1940, 1950, 1960

Estimated for 1970 by Other Studies

| ```Bishopa and Tolley (1963)``` | 2,820 | 5.8 | 283 | 424 | 716 | 728 | 611 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Fox }{ }^{b} \\ & (1962) \end{aligned}$ | 2,6ち? | 45 | 247 | 404 | 683 | 696 | 583 |
| $\begin{aligned} & \text { Johnston }{ }^{c} \\ & (1963) \end{aligned}$ | 2,756 | 52 | 267 | $4 ? 1$ | 702 | 715 | 599 |
| $\begin{aligned} & \text { Marion } \\ & \text { Clawson } \end{aligned}$ | $\begin{gathered} 2,787 \\ (2,440) \end{gathered}$ | $\begin{gathered} 80 \\ (50) \end{gathered}$ | $\begin{gathered} 200 \\ (150) \end{gathered}$ | $\begin{gathered} 475 \\ (400) \end{gathered}$ | $\begin{gathered} 764 \\ (690) \end{gathered}$ | $\begin{gathered} 720 \\ (650) \end{gathered}$ | $\begin{gathered} 548 \\ (500) \end{gathered}$ |

Estimated for 1970 on the Easis of this Stuly

| Linear | 2,770 | 27 | 212 | 442 | 736 | 740 | 613 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cobb- |  |  |  |  |  |  |  |
| Coublass | 2,780 | 31 | 234 | 439 | 729 | 737 | 610 |

${ }^{a}$ C. E. Bishop and G. S. Tolley, Manower in farming and related occupations, Funcation for a chansims wril of work. Appendix II. Report of the panel of consultants on vocational education, ( $:$ iashington E.C.: U. S. Department of Health, Education and Welfare, U. S. Government Printing Office, 1963).
$\mathrm{b}_{\mathrm{K}}$. A. Fox, "Commercial Agriculture: Perspectives and Frospectives," in Farming, Farmers and Market for Farm Goods, Supplementary Faper No. lb (New York: Committee for Economic Eevelopment, 1962)
${ }^{c}$ W. E. Johnston, The Supply of Farm operators, an unpublished thesis, North Carolina State of the University of :orth Carolina, Raleigh, North Carolina, l963).
$\mathrm{d}_{\text {Marion }}$ Clauson, "Aging Farmers and Agricultural Policy," Journal of Farm Economics, Vol. 45 (February, 1963), p. 15, Table 1. The Figures in this bracket are low estimates. The figures in this study relate to only the number of farm operators reporting ace.
farm products in 1970. If, as in the case of 1960 , commercial farms were to make up 56 per cent of the total farm population, there would be 2.5 million farms in 1970 according to 1960 definition. This estimate would be equivalent to about 2.657 million " 1950 " farms.

Johnston, utilizing an iterative procedure, estimated the number of total farm operators. He estimated the total number of farm operators as 2.593 and 2.756 million as per 1960 and 1950 census definition respectively.

Marion Clawson (1963) assuming that the same rates of entry and withdrawal in each age group in the past censuses, will continue in the future, estimated the total number of farm operators for 1970. He provided high and low estimates in each age group.

The number of farm operators in the age group 15-24 in the 1960 census is 62 thousand. The number of farm operators projected for 1970 in this study is 26 thousand by linear regression method and 30 thousand by the log linear method as compared to $56,43,50$ thousand estimated by Bishop and Tolley, Fox and Johnston respectively. The estimates of this number made in this study are low relative to other estimates, they may very well be nearer correct. The highly favorable nonfarm opportunities for farm youth will reduce the number of entrants to and encourage the number of withdrawals from farming operations. If we compare the decrease in number of farm operators in
the age group 15-24 from 175 thousand in 1950 census to 65 thousand in 1960 census, the estimated decrease from 62 thousand in the 1960 census to 26 or 30 thousand in 1970 does not seem to be unnatural or unreasonable. In the light of this fact, the estimated decrease from the 1960 census to the 1970 census in the number of farm operators in the age group $15-24$ by other studies appears too low. From the same point of view, the estimated decrease in number of farm operators for 1970 in the age group 25-34 by other studies also appears underestimated as compared to the estimated decrease of this study. The estimates made in this study in the higher age groups are higher than the estimates made in the previous studies.

Table 10, on the following page, gives the age composition of farm operators in the 1960 census and the projected number of farm operators according to the definition of 1960 census.

For the United States, according to 1960 census definition the estimate of total number of farm operators for 1970 in this study is 2.607 million by linear regression method and 2.616 million by the log linear method as compared to the 1960 enumeration of 3.701 million.

The total number of farm operators projected for 1970 on the basis of methods used in the previous studies by Bishop and Tolley, Fox, Johnston and Clawson and in this study do not deviate much from each other. Even though the

| Farm Operators |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Total | $<25$ | 25-34 | 35-44 housand | 45-54 | 55-65 | $65+$ |
| 1960 | 3,701 | 62 | 407 | 812 | 988 | 809 | 623 |
| $\frac{\text { Estimates for } 1970 \text { by Different Studies }}{\text { Bishop and Tolley (1963) }}$ |  |  |  |  |  |  |  |
| 1970 | 2,654 | 56 | 269 | 401 | 676 | 692 | 557 |
| Fox (1962) |  |  |  |  |  |  |  |
| 1970 | 2,500 | 43 | 235 | 382 | 645 | 662 | 531 |
| Johnston (1963) |  |  |  |  |  |  |  |
| 1970 | 2,593 | 50 | 254 | 398 | 663 | 680 | 546 |
| Present Study |  |  |  |  |  |  |  |
| 1970 | 2,607 | 26 | 201 | 418 | 695 | 704 | 558 |
| Linear 1 l |  |  |  |  |  |  |  |
| Cobb- | 2,616 | 30 | 222 | 415 | 688 | 701 | 556 |
| Douglas 2 |  |  |  |  |  |  |  |

projected total number of farm operators for 1970 in this study does not differ much from the previous projections, the age distribution of farin operators is quite different from those obtained in the previous studies. The projected number of younger farm operators for 1970 in this study is generally lower than those in the previous studies and the projected number of older farmers in this study is generally higher than the same estimates for 1970 in the other studies. This is probably due to the fact that the method adopted in this study is (l) based on data compiled herein but not available to previous investigators and (2) employes, implicitely recent contributions concerning the fixity and variability of labor in farming.

The basic economic rationale behind all the studies mentioned above is that farm workers move out to nonfarm occupations whenever they find that the ratio of nonfarm wage rates to the same in farming is higher than the minimum ratio at which they are indifferent. Since the ratio of wage rate in nonfarm occupations to the same in farming, on the basis of which farm workers of different ages respond in terms of mobility to nonfarm occupations has not been available, different investigators used different ratios to reflect nonfarm-farm wage ratios. Marion Clawson projected for 1970 the number of farm operators in each age group. For projection, he used
the average net entries or net withdrawals of farm operators from one age group in one census period to the next age group in the next census period. These averages were based on the census periods from 1890 to 1960. The monetary and nonmonetary conditions which influenced the age specific mobility in 1890 were not the same as in 1960. Therefore, his projections of number of farm operators for 1970 are based on less information than those in this study. Bishop and Tolley projected the number of farm operators in each age group in the U. S. for 1970 on the assumption that the ratio of number of farm operators in the ith age group in the $t^{\text {th }}$ census period to the number of farm operators in the (1-l)th age group in (t-l) census period is a function of the ratio of total number of farm operators in the $t^{\text {th }}$ census period to the same in ( $t-1$ ) census period. They assumed that the ratio of total number of farm operators in the $t^{\text {th }}$ census period to the same in $(t-1)^{\text {th }}$ census period has been a reflection of the ratio of wage rate in nonfarm occupations to the same in farming. The substitutions of the ratio of the total number of farm operators in the $t^{\text {th }}$ census period to the same in $(t-1)$ th census period for the ratio of nonfarm wage rates to the wage rate in farming during the interval of the two census periods is rather an unsophisticated method.

Johnston used a different approach from the one used by Tolley and Bishop. Since a suitable measure of the ratio
of nonfarm-farm wage rate was not available he estimated by iterative procedure such measures for states, regions and for the nation. The estimated ratios of nonfarm wage rate to the same in farming in the past decades were those assumed to cause the ratios (observed in the past decades) of the number of farm operators to the survived rural farm males in each age group in the past decades. Johnston projected the total number of farm operators for 1970 (one of his projections) on the assumption that the estimated ratio of nonfarm wage rate to the wage rate in farming for 1960 will also be the same for 1970. Even though the ratio is assumed the same in 1970 as in 1960 , the estimated number of rural survived farm males for 1970 in each age group were used to estimate the number of farm operators for 1970 in each age group.

Fox first estimated for 1970 the number of commercial farms with sales of $\$ 2,500$ or more and then adjusted by the proportion of commercial farms to the total number of farms in 1960 to estimate the total number of farms in 1970.

Heady and Tweeten projected the farm labor force for 1980 on the basis of linear trend during the period 1950-60. They also projected the number of farm workers on the basis of compound interest formula assuming annual increases in output and output per man hour of 1.8 and 5 per cent respectively.

Most of the previous studies for projecting the farm operators in different age groups were based either directly or indirectly on the hypothesis that the mobility of farm workers to nonfarm occupations is responsive to the ratio of current nonfarm wage rate to the current wage rate in farming. This assumption is not entirely correct. Farm workers (or anybody else) in changing occupations generally think in terms of lifetime expected returns, and their present values rather than simply current year annual wages. Therefore in this study the mobility of farm workers was assumed to be responsive to the ratio of present value of the expected future income stream in nonfarm occupation to the same in farming. Hence the method used in this study may be better than any other technique used in the previous studies. If the estimated streams of income are accurately enough estimated then one can assert that the method used in this study is better than any other previous study.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging of farm operators is not going to be reversed. This is clearly exhibited by the very small number of farm operators in the age group 15-24. This trend of aging of farm operators will be reversed in the future only if the ratio of present values of the expected future income stream in the nonfarm to farm sector turns out to be favorable for farming. This
occurs only if the farm enterprises are found most desirable compared to nonfarm occupations. According to the projected number of farm operators for 1970, in this study, there will be a reduction of at least 1.15 million in the number of farm operators.

## CHAPTER VII

## SUMMARY AND CONCLUSIONS

A conspicuous characteristic of American agriculture is the dramatic decline in farm labor input and increase in farm output. The total number of farm workers also decreased but not in the same proportion as total farm labor input. Despite the recent unparalleled decline in farm labor input, farm output continues to be in excess over what is demanded. Hence, labor transfer from the farm sector to the nonfarm sector has long been a concern to economists, rural sociologists and agricultural policy designers. The overcommitment of labor in agriculture involves labor flows from the nonfarm sector but, mainly, failure to induce a sufficient flow of labor from the farm sector. Hence, knowledge of the impact of important factors influencing the mobility of agricultural workers will be of great help for policy makers.

Age is an important independent factor influencing the mobility of farm workers. Among the monetary variables, the ratio of the present value of the expected future income stream of a worker in the nonfarm sector to the present value of the expected future income stream in the farm sector is considered to be the basis upon which farm
workers decide their occupational choice. This is a variable which has not been estimated and used in the previous studies.

In calculating the present value of the future income stream in the nonfarm sector, a question arose as to what kind of jobs farm workers usually take as they move to the nonfarm sector. On the basis of information in the literature, the occupations in the nonfarm sector which the farm workers have been mostly entering are taken as (1) building trades (helpers and laborers), (2) manufacturing, (3) service industries, (4) trade (retail) and (5) local government.

Since age is one of the main factors in relation to the mobility of farm workers, data on the present values of the expected future income stream for a worker of age 25 and 45 were produced to this study. Since the expected remaining number of years of life of worker is a part of the calculation of the present value of the future income stream, the expected remaining years of life of 25 year and 45 year old workers since 1917 to 1962, were taken from life tables. An assumption made in this study was that the workers retire through death.

One of the variables included in the calculation of the present value of the future income stream was the current rate of interest. The average rate of interest for farm mortgage loans was used for the purpose in this study. For
comparative purposes, the annual wage rate for hired labor in the farm sector and annual wage rate in the nonfarm occupations were used in this study. Unemployment in the nonfarm sector can seriously reduce the expected income stream of a potential off-farm migrant. Hence an adjustment of the annual wage in the nonfarm sector was made with the factor ( $1-\frac{U}{100}$ ) where $U$ is the percentage of unemployment in the concerned occupation in the nonfarm sector. Unemployment rates in the nonfarm occupations were available only for the period 1948-1962 but were projected backwards to 1917. Stanley Leborgott in the appendix of his book "Manpower and Economic Growth" has given an unemployment rate series as defined by the percentage of unemployed to nonfarm employees. This series is available from 1917 to 1960. During the period 1948-60, the unemployment rate in all the occupations was highly correlated with the unemployment rate given by Leborgott. Hence, a linear regression was run with the unemployment rate in the concerned occupation as the dependent variable and unemployment rate given by Leborgott as the independent variable. The unemployment rate in all the occupations was projected back to 1917 on the basis of this procedure. Annual wage data in trade and laundries were not available from 1917 to 1938 and from 1917 to 1933 respectively. Annual wage data in building trades (helpers and labarers) were available from 1917. It was also clear that annual wages in retail trade and in launderies were
highly correlated with the annual wage in building trades (helpers and laborers) during the periods 1934-1947 and 1939-51, respectively. Hence, it was decided to fit a regression line with the annual wage in retail trade and in laundries as dependent variables and annual wage in building trades as the independent variable and to project backwards the annual wage in retail trade for the period 1917 to 1938 and the annual wage in laundries for the period 1917-1933.

The annual wage in all the occupations was also projected forward to 2007, after fitting a linear regression with the annual wage as dependent variable and time as independent variable during the period 1950-1962. Thus, estimates of annual wages in the five occupations were made available from 1917 to 2007 and unemployment rates were made available from 1917 to 1962.

An important phase of this study was the formulation of a method by which estimates could be made of workers expectations about the annual wages and unemployment rates in the future.

In this study, it was assumed that workers base their estimates for the future years on current as well as past observations. Firstly, the average annual wage or the average unemployment rate in the next $n$ years from the current year ( $n=1,2$, . . .9) were estimated by regression lines, fitted with current year and past year annual wages
and unemployment rate as independent variables. From these estimated averages the annual wage and unemployment rate in any nth year ahead from the current year were derived in such a way that the average of all the estimates in each year up to $n$ years ahead was equal to the estimate of the average in the next $n$ years ahead. In the case of the unemployment rate, the estimated average in the next nine years was used for the estimate of the expected unemployment rate from the tenth year to the $n_{2}$ th year ahead from the current year.

But in the case of the annual wage estimate a different procedure was adopted. Firstly, two regression equations for estimating the average of annual wage in the next 26 years, were fitted with current year and past year annual wages as independent variables. From these two fitted regression equations, two increments in annual wage were $\Delta_{1}$ being the annual increment from ninth year ahead to 26 th year ahead and $\Delta_{2}$ being the annual increment from 26 th year to 44 th year ahead. They were derived as functions of current and past year annual wages. Secondly, $\Delta_{1}$ an increment in annual wage was added to the annual wage in the ninth year ahead every year up to ( $n_{1}-1$ ) th year ahead to arrive at the annual wage expected in each year from the ninth to the 26 th year ahead from the current year. Thirdly, $\Delta_{2}$, an increment in annual wage, was added to the annual wage in the $\left(n_{1}-1\right)$ th year ahead, every year up to
( $n_{2}-1$ ) th year ahead to arrive at the annual wage expected in each year from $\left(n_{1}-1\right)$ th year to $\left(n_{2}-1\right)$ th year ahead from the current year. After estimating the unemployment rate, and annual wage up to ( $n_{2}-1$ ) years ahead from the current year, annual wage in the relevant nonfarm occupations was adjusted for unemployment rate in the concerned occupation in the nonfarm sector. After adjustment of annual wage for unemployment rate, present values of the expected future income stream in each year since 1917 to 1962 were calculated for both the 45 and 25 year old worker in the nonfarm and farm occupations. This calculation took into account the variable interest rate and the variable expected number of remaining years of life of 45 year old and 25 year old worker.

The present values of the expected future income stream seems to be consistent with economic and political events overtime, 1917 to 1962. The present value of the expected future annual wage for a 25 year old worker increased from $\$ 19381$ in 1917 to $\$ 56,423$ in 1962 in farming; from $\$ 27,278$ to \$117,827 in manufacturing; from \$27,412 to \$155,543 in construction; from $\$ 13,007$ to $\$ 57,271$ in laundries; and finally, from \$17,909 in 1917 to $\$ 78,303$ in 1962 in retail trade. The present value for a 45 year old worker increased from \$13,479 in 1917 to \$43,709 in 1962 in farming; from $\$ 18,516$ to $\$ 88,705$ in manufacturing, from
\$17,747 to $\$ 112,581$ in construction; from $\$ 8,888$ to $\$ 44,136$ in laundries; and finally from $\$ 12,173$ in 1917 to $\$ 59,229$ in 1962 in retail trade.

After the end of the First World War in 1918, the expected annual wage fell. This was reflected in the low present value of the expected future income stream in all the occupations and in the case of both workers of age 25 and 45 in the year 1921. The onset of the depression in the American economy in the early thirties was followed by low wage expectations. In the post depression and in the beginning of the Second World War present values increased for almost all the occupations and in the case of both 25 and 45 year old workers.

The Pearl Harbor attack by the Japanese and the participation of America in the Second World War in the year 1941 had a tremendous impact on the expectations about the future income stream. Present values rose in 1941 in almost all the occupations and in case of both 25 and 45 year old workers. Especially in manufacturing and in construction, present value suddenly increased from $\$ 44,730$ in 1940 to $\$ 53,391$ in 1941 and from $\$ 54,415$ in the year 1940 to \$61,603 in the year 1941 respectively in the case of a 25 year old worker. In the case of a 45 year old worker, present value suddenly increased from \$29,367 in the year 1940 to \$36,235 in the year 1941 and from $\$ 34,561$ in 1940 to $\$ 39,893$ in 1941, respectively in manufacturing and construction.

The Korean War was followed by increases in the value of expected future income streams. The present value for a 25 year old worker in farming increased from \$47,129 in 1950 to $\$ 54,824$ in 1951. In manufacturing, it increased from \$89,805 in 1950 to $\$ 96,593$ in 1951. In construction, it increased from $\$ 104,231$ in 1950 to $\$ 114,879$ in 1951. In laundries, it increased from 49,377 in 1950 to 52,518 in 1951 and, finally, in retail trade, it increased from $\$ 52,124$ in 1950 to $\$ 68,013$ in 1951. In the case of a 45 year old worker, the present value of the expected future income stream increased from $\$ 30,601$ in 1950 to $\$ 38,922$ in 1951 in farming, from $\$ 61,232$ in 1950 to $\$ 66,376$ in the year 1951 in manufacturing, from \$67,810 in 1950 to 76,132 in 1951 in construction, from \$34,706 in 1950 to $\$ 37,319$ in 1951 in laundries, and finally from \$35,662 in 1950 to 47,045 in 1951 in retail trade.

The end of the Korean War was followed by reductions in the present values of the future income stream. In 1954 and in the case of a 25 year old worker, the present value decreased in farming from $\$ 53,068$ in 1953 to $\$ 50,680$ in 1954; in manufacturing from $\$ 99,288$ in 1953 to $\$ 94,572$ in 1954; in construction from \$119,062 in 1953 to $\$ 115,824$ in 1954; in laundries from $\$ 52,087$ in 1953 to $\$ 51,516$ in 1954 and finally in retail trade from $\$ 68,914$ in 1953 to $\$ 68,725$ in 1954. In the case of a 45 year old worker, the present value of the expected future income stream decreased from
$\$ 38,160$ in 1953 to $\$ 36,264$ in 1954 in farming; from $\$ 69,315$ in 1953 to $\$ 65,422$ in 1954 in manufacturing; from $\$ 80,997$ in 1953 to $\$ 77,577$ in 1954 in construction; from $\$ 37,519$ in 1953 to $\$ 37,122$ in 1954 in laundries; and from $\$ 48,504$ in 1953 to $\$ 48,339$ in 1954 in retail trade.

One of the methods of testing the validity of the estimates of the present values of the expected future income stream is to test the strength of the relationship between the number of farm operators by age group and the ratio of present value in nonfarm occupation to the same in farming. For this purpose a linear regression line was fitted for each age group with the ratio of number of farm operators to the number of rural survived males ten years younger in the previous census, as the dependent variable and the appropriate ratio of present values in nonfarm-farm sectors as the independent variable. The relationships found were fairly consistent and tend to validate the estimates of present values. On the basis of projected present values to 1970 and the fitted regression lines in each age group of farm operators and number of rural survived males, the total number of farm operators in each age group is projected to 1970.

For the United States, the estimate of total number of farm operators for 1970 in this study is 2.607 million by the linear equation method and 2.616 million by the "linear-in-logarithms" equation as compared to the 1960 enumeration
of 3.701 million. The number of farm operators in the age group 15-24 in the 1960 census is 62 thousand. The number projected in this study for 1970 is 26 thousand by the Innear equation and 31 thousand by the logarithmic equation. The projected number of farm operators for 1970 in the age group 25-34 is 0.201 million by the linear regression method, and 0.222 million by the linear-in-logarithms method, as compared to 0.407 million in 1960 census. The projected number of farm operators for 1970 in the age group 35-44 is 0.418 and 0.415 million by linear regression method and by linear in logarithms method respectively; in the age group 45-54 it is 0.695 million by linear regression method and 0.688 million by the linear logarithm method; in the age group 55-64 it is 0.704 million by the linear regression method and 0.701 million by the logarithmic method and finally in the age group 65 and over, it is 0.558 million by linear regression method, and 0.556 by the linear in the logarithmic method.

The ratio of present value of the expected future income stream in manufacturing to the same in farming for a 25 year old worker increases from 1.35837 in 1963 to 1.37214 In 1980. The rate of increase seems to be very low and is decreasing overtime. The ratio of present value of the expected future income stream in laundries to the same in farming for a 45 year old worker is decreasing overtime.

On the basis of the two different regression lines, total number of agricultural workers is projected to 1980. They are 4.93 million and 4.87 million.

The number of farm operators projected for 1970 in the previous studies by Bishop and Tolley, Fox, Johnston and Clawson, as well as in this study is more or less the same. However, the number of farm operators in the younger age groups are generally lower in this study than the numbers projected in the previous studies. The number of older farm operators is generally higher in this study as compared with the numbers projected in the previous studies. This is probably due to the fact that the methods adopted in this study are (1) based on data compiled herein but not available to previous investigators and (2) employ implicitly recent contributions concerning the fixity and variability of labor in farming.

The projected number of farm operators in each age group for 1970 indicates that the trend of aging of farm operators is not going to be reversed. This is clearly exhibited by the very small number of farm operators in the age group 15-24. This trend of aging of farm operators will be reversed in the future only if the ratio of present values of the expected future income stream in the nonfarm to farm sector turns out to be favorable for farming. This occurs only if the farm enterprises are found most desirable compared to nonfarm occupations. According to the projected
number of farm operators for 1970, in this study, there will be a reduction of at least 1.15 million in the number of farm operators.

This study, in spite of many limitations, at least paves the way for further research in finding refined techniques for estimating the present values of a worker in any occupation. The series on present values of a worker in different occupations given in this study, are very useful for researchers in studying labor mobility among occupations. However, these series could be further improved by being adjusted in the light of information on hand at each point in time about the future as a result of political and economic events and changes in the institutional factors. This adjustment is necessary for improving the estimates of expectations held by workers. These estimates might also be useful for estimating the compensation to be paid for a person hit by an automobile or killed in an accident in a factory or for otherwise valuing the economic component of human worth.

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APPENDICES

APPENDIX A

TABLE l.--Available annual wage (in current dollars) data from published sources in the U. S., 1917-62.

| Year | $\underset{\$}{\text { Farming }}$ | $\underset{\$}{\text { Manufacturing }}$ | Construction | $\underset{\$}{\text { Laundries }}$ | $\begin{gathered} \text { Reta1l } \\ \text { Trade } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1917 | 486 | 778 | 715 |  |  |
| 1918 | 582 | 994 | 835 |  |  |
| 1919 | 672 | 1,156 | 949 |  |  |
| 1920 | 780 | 1,353 | 1,375 |  |  |
| 1921 | 534 | 1,141 | 1,375 |  |  |
| 1922 | 522 | 1,107 | 1,252 |  |  |
| 1923 | 570 | 1,225 | 1,327 |  |  |
| 1924 | 588 | 1,231 | 1,448 |  |  |
| 1925 | 588 | 1,254 | 1,493 |  |  |
| 1926 | 600 | 1,268 | 1,609 |  |  |
| 1927 | 600 | 1,272 | 1,658 |  |  |
| 1928 | 600 | 1,284 | 1,658 |  |  |
| 1929 | 612 | 1,288 | 1,649 |  |  |
| 1930 | 576 | 1,196 | 1,701 |  |  |
| 1931 | 456 | 1,073 | 1,689 |  |  |
| 1932 | 348 | 878 | 1,405 |  |  |
| 1933 | 306 | 866 | 1,332 |  |  |
| 1934 | 336 | 946 | 1,332 | 774 |  |
| 1935 | 366 | 1,035 | 1,325 | 862 |  |
| 1936 | 390 | 1,121 | 1,414 | 839 |  |
| 1937 | 438 | 1,239 | 1,547 | 875 |  |
| 1938 | 432 | 1,148 | 1,668 | 895 |  |
| 1939 | 432 | 1,229 | 1,668 | 917 | 1,093 |
| 1940 | 450 | 1,298 | 1,697 | 932 | 1,110 |
| 1941 | 534 | 1,533 | 1,786 | 972 | 1,153 |
| 1942 | 708 | 1,907 | 1,939 | 1,058 | 1,215 |
| 1943 | 924 | 2,240 | 1,945 | 1,200 | 1,289 |
| 1944 | 1,092 | 2,376 | 1,966 | 1,349 | 1,392 |
| 1945 | 1,212 | 2,298 | 2,070 | 1,442 | 1,487 |
| 1946 | 1,296 | 2,253 | 2,383 | 1,570 | 1,712 |
| 1947 | 1,404 | 2,557 | 2,793 | 1,701 | 1,921 |
| 1948 | 1,537 | 2,962 | 3,143 | 1,780 | 2,067 |
| 1949 | 1,599 | 2,802 | 3,266 | 1,819 | 2,164 |
| 1950 | 1,612 | 3,033 | 3,430 | 1,844 | 2,244 |
| 1951 | 1,794 | 3,294 | 3,677 | 1,966 | 2,403 |
| 1952 | 1,898 | 3,492 | 3,903 | 2,009 | 2,485 |
| 1953 | 1,963 | 3,664 | 4,190 | 2,064 | 2,587 |
| 1954 | 1,950 | 3,665 | 4,354 | 2,085 | 2,663 |

TABLE l.--Continued.

| Year | Farming <br> $\$$ | Manufacturing <br> $\$$ | Construction <br> $\$$ | Laundries <br> $\$$ | Retail <br> Trade <br> $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1955 | 1,976 | 3,936 | 4,540 | 2,116 | 2,760 |
| 1956 | 2,054 | 4,097 | 4,827 | 2,201 | 2,847 |
| 1957 | 2,145 | 4,243 | 4,094 | 2,256 | 2,958 |
| 1958 | 2,210 | 4,301 | 5,340 | 2,355 | 3,059 |
| 1959 | 2,314 | 4,590 | 5,690 | 2,413 | 3,160 |
| 1960 | 2,379 | 4,665 | 5,957 | 2,502 | 3,243 |
| 1961 | 2,418 | 4,802 | 6,244 | 2,563 | 3,329 |
| 1962 | 2,483 | 5,021 | 6,470 | 2,630 | 3,429 |

TABLE 2.--Projected annual wage rates (in current dollars) per worker in farming, manufacturing, construction, retail trade and in laundries in the U. S., 1963-2007.

| Year | Farming | Manufacturing | Construction | Retail <br> Trade | Laundries |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | current | current | current | current | current |
|  | dollars | dollars | dollars | dollars | dollars |
| 1963 | 2,554 | 5,159 | 6,683 | 3,531 | 2,670 |
| 1964 | 2,620 | 5,315 | 6,937 | 3,627 | 2,732 |
| 1965 | 2,686 | 5,472 | 7,192 | 3,723 | 2,795 |
| 1966 | 2,752 | 5,629 | 7,446 | 3,820 | 2,857 |
| 1967 | 2,818 | 5,785 | 7,701 | 3,916 | 2,920 |
| 1968 | 2,884 | 5,942 | 7,955 | 4,012 | 2,983 |
| 1969 | 2,950 | 6,099 | 8,210 | 4,108 | 3,045 |
| 1970 | 3,016 | 6,255 | 8,464 | 4,204 | 3,108 |
| 1971 | 3,082 | 6,412 | 8,710 | 4,300 | 3,171 |
| 1972 | 3,148 | 6,569 | 8,973 | 4,396 | 3,233 |
| 1973 | 3,214 | 6,725 | 9,228 | 4,492 | 3,296 |
| 1974 | 3,280 | 6,882 | 9,482 | 4,588 | 3,359 |
| 1975 | 3,346 | 7,039 | 9,737 | 4,684 | 3,421 |
| 1976 | 3,412 | 7,196 | 9,991 | 4,780 | 3,484 |
| 1977 | 3,478 | 7,352 | 10,246 | 4,876 | 3,547 |
| 1978 | 3,544 | 7,509 | 10,500 | 4,972 | 3,609 |
| 1979 | 3,610 | 7,666 | 10,754 | 5,068 | 3,672 |
| 1980 | 3,676 | 7,822 | 11,009 | 5,164 | 3,734 |
| 1981 | 3,742 | 7,979 | 11,263 | 5,260 | 3,797 |
| 1982 | 3,808 | 8,136 | 11,518 | 5,356 | 3,860 |
| 1983 | 3,874 | 8,292 | 11,772 | 5,452 | 3,922 |
| 1984 | 3,940 | 8,449 | 12,027 | 5,548 | 3,985 |
| 1985 | 4,006 | 8,606 | 12,281 | 5,644 | 4,048 |
| 1986 | 4,072 | 8,762 | 12,536 | 5,741 | 4,110 |
| 1987 | 4,138 | 8,919 | 12,790 | 5,837 | 4,173 |
| 1988 | 4,204 | 9,076 | 13,045 | 5,933 | 4,236 |
| 1989 | 4,270 | 9,233 | 13,299 | 6,029 | 4,298 |
| 1990 | 4,336 | 9,389 | 13,554 | 6,125 | 4,361 |
| 1991 | 4,402 | 9,546 | 13,808 | 6,221 | 4,423 |
| 1992 | 4,468 | 9,703 | 14,063 | 6,317 | 4,486 |
| 1993 | 4,534 | 9,859 | 14,317 | 6,413 | 4,549 |
| 1994 | 4,600 | 10,016 | 14,572 | 6,509 | 4,611 |
| 1995 | 4,666 | 10,173 | 14,826 | 6,605 | 4,674 |
| 1996 | 4,732 | 10,329 | 15,081 | 6,701 | 4,737 |
| 1997 | 4,798 | 10,486 | 15,335 | 6,797 | 4,799 |
| 1998 | 4,864 | 10,643 | 15,590 | 6,893 | 4,862 |
| 1999 | 4,930 | 10,799 | 15,844 | 6,989 | 4,925 |

TABLE 2.--Continued.

|  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year | Farming | Manufacturing | Construction | Trade | Laundries |
|  | current | current | current | current | current |
| dollars | dollars | dollars | dollars | dollars |  |
| 2000 | 4,996 | 10,956 |  |  |  |
| 2001 | 5,062 | 11,113 | 16,099 | 7,085 | 4,987 |
| 2002 | 5,128 | 11,269 | 16,353 | 7,181 | 5,050 |
| 2003 | 5,194 | 11,426 | 16,608 | 7,277 | 5,113 |
| 2004 | 5,260 | 11,583 | 16,862 | 7,373 | 5,175 |
| 2005 | 5,326 | 11,740 | 17,117 | 7,469 | 5,238 |
| 2006 | 5,392 | 11,896 | 17,371 | 7,565 | 5,300 |
| 2007 | 5,458 | 12,053 | 17,626 | 7,662 | 5,363 |

TABLE 3.--Percentage of unemplöment (estimated for the period 1917-47 and actual for the period $1948-6 \bar{\prime})$ in manufacturine, construction, retail trade and in laundries in the $U . S$, 1917-6?

| Year | Manuracturine | Construction | Retail Trade | Laundries |
| :---: | :---: | :---: | :---: | :---: |
|  | Per Cent | Per Cent | Per Cent | Per Cent |
| 1917 | 7.6 | 13.0 | 6.4 | 4.9 |
| 1918 | 10.6 | 3.4 | 2.1 | 1.9 |
| 1929 | 0.6 | 3.4 | 2.1 | 1.9 |
| 1920 | 8.1 | 13.7 | 6.6 | 5.1 |
| 1721 | 21.2 | 31.8 | 14.7 | 10.6 |
| 1922 | 11.5 | 18.3 | 8.7 | 6.5 |
| 1923 | 2.7 | 6.2 | 3.3 | 2.8 |
| 1924 | 7.7 | 13.2 | 6.4 | 4.9 |
| 1925 | 4.2 | 8. 4 | 4.3 | 3.4 |
| 1926 | 1.2 | 4.2 | 2.4 | 2.2 |
| 1927 | $4 . ?$ | 8.4 | 4.3 | 3.4 |
| 1928 | 6.7 | 10.9 | 5.4 | 4.2 |
| 1929 | 4.1 | ©.? | 4.2 | 3.4 |
| 1930 | 14.9 | 23.9 | 10.8 | 7.9 |
| 1931 | 28.1 | 41.2 | 18.9 | 13.5 |
| 1932 | 41.5 | 5.6 | 27.1 | 19.1 |
| 1933 | 43.2 | 61.8 | 28.1 | 19.8 |
| 1934 | 37.3 | 53.5 | C. 4.4 | 17.3 |
| 1935, | 34.1 | 4.5 | 22.6 | 16.0 |
| 1936 | 28.4 | 41.5 | 19.0 | 13.6 |
| 1937 | 33.4 | 34.7 | 26.0 | 11.5 |
| 1930 | 31.4 | 45.7 | 20.9 | 14.7 |
| 1939 | 28.1 | 41.2 | 18.9 | 13.5 |
| 2940 | 23.4 | 34.7 | 16.0 | 11.5 |
| 1941 | 1:.1 | ?3.3 | 10.9 | 8.1 |
| 1942 | 5.9 | 10.7 | 5.3 | 4.1 |
| 1943 | 1.0 | 3.9 | 2. 3 | 2.1 |
| 1944 | 0.0 | 2.3 | 1.6 | 1.0 |
| 1946 | 1.0 | 3.3 | 2.3 | 2.1 |
| 1946 | 4.4 | 8.6 | 4.3 | 3.b |
| 1147 | 4.2 | 8.4 | 4.2 | 3.4 |
| 1948 | 3.5 | 7.6 | 4.3 | 3.5 |
| 1949 | 7.2 | 11.9 | 5.8 | t. 1 |
| 1950 | 5.6 | 1.7 | 5.8 | ${ }_{5}^{5} .0$ |
| 1951 | 3.3 | 6.7 | 3.7 | 3.1 |
| 191.? | 2.8 | 5.5 | 3.1 | 2.6 |
| 1953 | 2.5 | 6.1 | 3.0 | 2.4 |
| 1954 | 6.1 | 10.5 | 5.2 | 4.0 |
| 1955 | 4.2 | 3.2 | 4.3 | 3.8 |
| 1956 | 4.2 | 8.3 | 4.1 | 3.2 |
| 1957 | 5.0 | 9.8 | 4.5 | 3.4 |
| 2958 | 9.2 | 13.7 | 6.7 | 4.0 |
| 1993 | 6.0 | 12.0 | 5.8 | 4.3 |
| 1360 | 6.2 | 12.2 | 5.9 | 4.1 |
| 1961 | 7.7 | 14.1 | 7.? | 4.9 |
| $1 \geqslant 62$ | 5.8 | 12.0 | 6.3 | 4.3 |

APPENDIX B

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APPENDIX C
TABLE 1.-- Estimates of the unemployment rate (percentage) in the (t+n) th year ahead
$(n=0,1,2 . \quad .9)$ expected in each current year from 1917 to 1962 in manufacturing in the United States.
Expected Unemployment Rate in $t^{\text {th }}$ Year






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TABLE 2.--Estimates of the unemployment rate (percentage) in the ( $t+n)$ th year ahead
$(n=0,1,2 .-.9)$ expected in each current year from 1917 to 1962 in construction in the United States. Expected Unemployment Rate in $t^{\text {th }}$ Year
Year $t(t+0)(t+1)(t+2)(t+3)(t+4)(t+5)(t+6)(t+7)(t+8)(t+9)(t+10)$





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[^10]TABLE 4.--Estimates of the unemployment rate (percentage) in the ( $t+n$ ) th year ahead
$(n=0,1,2 . \cdot .9)$ expected in each current year from 1917 to 1962 in laundries in the United States.
Year $t(t+0)(t+1)(t+2)(t+3)(t+4)(t+5)(t+6)(t+7)(t+8)(t+9)(t+10)$


















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## APPENDIX D

Wh: :---present Value of the Fxpected Future Income Strean in the kemanine Years of Life of 25 Year

| Year | Farming | Oanufacturing | Construction | Laundries | Retail Trade |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Present Value <br> (in current dollars) | $\begin{aligned} & \text { Present Value } \\ & \text { (in current dollars) } \end{aligned}$ | $\begin{aligned} & \text { Present Value } \\ & \text { (in current dollars) } \end{aligned}$ | $\begin{aligned} & \text { Present Value } \\ & \text { (in current dollars) } \end{aligned}$ | $\begin{aligned} & \text { Present Value } \\ & \text { (in current dollars) } \end{aligned}$ |
| 1917 | 19,381 | 27,278 | 27,412 | 13,007 | 17,909 |
| 1918 | 20,706 | 32,779 | 32,039 | 14,504 | 18,988 |
| 191.7 | 21,810 | 33,790 | 32,077 | 15.443 | 20,463 |
| $19: 0$ | 23,962 | 35, 472 | 41,661 | 20,063 | 26,206 |
| 1921 | 11,917 | 24,733 | 28,213 | 17,618 | 20,923 |
| 1922 | 16,812 | 30,938 | 32,971 | 18,089 | 21;866 |
| 1923 | 19,754 | 36,643 | 41, 080 | 20,309 | 25,439 |
| 1924 | 19,394 | 32,960 | 38,843 | 20,975 | 2,704 |
| 1925 | 19,193 | 35,617 <br> 36,187 | 42,118 | 22,047 23,620 | 26,843 28,820 |
| 1926 | 19,731 19,616 | 36,187 35,027 | 45,997 43,512 | 23,620 23,862 | 28,820 |
| 1928 | 19,616 | 35,027 35,240 | 43,512 42,990 | 23,802 23,767 | 28,473 28,94 |
| 1929 | 19,179 | 35, 714 | 43,576 | 23,652 | 27,502 |
| 1930 | 18,064 | 29,963 | 38,703 | 23,152 | 27,351 |
| 19.1 | 14,453 | 26,218 | 34,334 | 22,388 | 25,781 |
| 193: | 13,015 | 21,462 | 25,105 | 18,760 | 20,969 |
| 1933 | 15,199 | 26,843 | 32,616 | 20,430 | 24,174 |
| 1934 | 19,016 | 33,606 | 40,715 | 23,445 | 27,835 |
| 130 | 19,171 | 34, 340 | 39,184 | 23,442 | 27,111 |
| 1930 | 20,598 | 38,994 | 46,772 | 24, 5,90 | 30,740 |
| 1937 | 22,527 | 43,026 | 52,242 | 26,888 | 33,568 |
| 1933 | 21,282 | 36,150 | 47,218 | 26,360 | 33,367 |
| 1939 | 21,507 | 41,981 | 50,890 | 27,660 | 33,133 |
| 1940 | 22,575 | 44,730 | 54,415 | 28,518 | 35,035 |
| 1941 | 25,94,6 | 53,391 | 61,603 | 30,046 | 31,182 |
| 19.12 | 32,049 | 65, 5174 | 70,649 | 32,775 | 40,210 |
| 1943 | 37,625 | 72, 811 | 68,058 | 35,902 | 42,261 |
| 1944 | 40,248 | 74,213 | 68,448 | 39,247 | 45,065 |
| 1945 | 43,827 | 70, 454 | 82,666 | 44,733 | 54.148 |
| 1947 | 47,559 | 83,199 | 98,431 | 48,770 | 60,535 |
| 19178 | 50,168 | 86,339 80,595 | 104,816 | 49,680 48,428 | 62,340 |


| 1950 | 47，129 | 89,805 | 104，231 | 49， 377 | 52，124 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1951 | 54，824 | 96，593 | 114，879 | 52， 218 | 68，013 |
| 195？ | 43，24？ | 90，062 | 113，541 | 51，477 | 67，300 |
| 194， 3 | 53，068 | 99，288 | 119，062 | 52，087 | 68，914 |
| 1944 | 50，680 | 94，572 | 115，8．4 | 51，！10 | 68，725 |
| 19！り | 53,255 | 108，038 | 127，518 | 53，787 | 13，821 |
| 1940 | 55， 50 | 108．491 | 134，298 | 54，237 | 74，700 |
| 195\％ | 55， 698 | 106，382 | 131，4\％0 | 54.143 | 73，879 |
| 1948 | 54，740 | 100，797 | 128，844 | 54，047 | 72，617 |
| 1959 | 57,062 | 112，438 | 141，632 | 55，150 | ＇7！， 330 |
| 1960 | 55,655 | 106，899 | 139，271 | 55，119 | 74，091 |
| 1961 | 54,164 | 105，479 | 138，592 | 54，183 | 72，806 |
| 1902 | 56，423 | 117，827 | 15り，り43 | 57，271 | 78，303 |

[^11]\[

$$
\begin{aligned}
& 104,231 \\
& 114,879 \\
& 113,541 \\
& 119,062 \\
& 115,824 \\
& 127,518 \\
& 134,298 \\
& 131,470 \\
& 128,844 \\
& 141,632
\end{aligned}
$$
\]

$$
\begin{aligned}
& 139,271 \\
& 138,592 \\
& 155,543
\end{aligned}
$$

$$
\begin{aligned}
& 72,800 \\
& 78,303
\end{aligned}
$$



| Year | Farming | Manufacturing | Construction | Laundries | Retail T'rade |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Index of } \\ & \text { Present Value } \\ & 1917=100 \end{aligned}$ | Index of Present Value $1917=100$ | $\begin{aligned} & \text { Index of } \\ & \text { Present Value } \\ & 1917=100 \end{aligned}$ | $\begin{aligned} & \text { Index of } \\ & \text { Present Value } \\ & 191 \%=100 \end{aligned}$ | Index of Present Value $1917=100$ |
| 1917 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| 1918 | 106.82 | 120.14 | 116.88 | 111.51 | 106.03 |
| 1919 | 112. ${ }^{2}$ | 123.94 | 117.02 | 118.73 | $114.2 \%$ |
| 1920 | 123.62 | 130.00 | $11,1.98$ | 154.25 | 146.33 |
| 1921 | 61.48 | 90.65 | 102.92 | 135.45 | 116.83 |
| 1922 | 86.73 | 113.39 | 120.28 | 139.07 | 122.09 |
| 1923 | 101.91 | 134.30 | 149.86 | 156.14 | 142.04 |
| 1924 | 100.05 | 120.80 | 141.70 | 161.26 | 143.52 |
| 1925 | 99.02 | 130.54 | 153.65 | 169.50 | 149.88 |
| 1926 | 101.79 | 132.63 | 167.80 | 181.59 | 160.92 |
| 1927 | 101.20 | 128.37 | 158.13 | 183.45 | 158.98 |
| 1938 | 101.02 | 129.15 | 156.10 | 182.72 | 157.43 |
| 1929 | 102.04 | 131.04 | 158.97 | 181.84 | 153.56 |
| 1930 | 93.19 | 109.81 | 141.19 | 17\%.99 | 15,2.72 |
| 1931 | 74.56 | - 90.09 | 125.25 | 1\%2.12 | 143.95 |
| 1932 | 67.14 | $\begin{array}{r}80.12 \\ \times \quad 98 \\ \hline\end{array}$ | 91. 98 | 144.23 | 117.08 |
| 1933 | 78.41 | 98.38 | 118.98 | 159.07 | 134.98 |
| 1934 | 98.10 | $123.1 \%$ | 148.53 | 180.23 | 155.42 |
| 1935 | 98.90 | 125.86 | 142.94 | 180.22 | 151.37 |
| 1936 | 105.90 | 142.91 | 170.6 ? | 196.74 | 171.64 |
| 1937 1938 | 116.22 | 157.69 | 190.58 | 206.72 | 187.43 |
| 1938 1939 | 109.79 110.95 | 132.49 153.86 163.92 | 172.25 185 189.65 | 20.66 212.65 | 186.31 185.00 |
| 1940 | 116.46 | 163.94 | 198.51 | 219.23 | 195.62 |
| 1941 | 133.86 | 191. 68 | 224.73 | 230.99 | 207.61 |
| 1942 | 165.34 | 240.33 | 257.81 | 261.98 | 224.5? |
| 1943 | 194.11 | 267.07 | 248.28 | 276.02 | 235.97 |
| 1944 | 207.85 | 271.99 | 249.70 | 301.13 | 251.63 |
| 1945 1946 | 215.59 226.10 | 238.40 258.21 | 261.01 301.57 | 316.88 343.91 381 | 262.84 302.35 |
| 1947 | 245.36 | 304.92 | 359.08 | 374.95 | 338.01 |
| 1948 1949 | 248.82 248.21 | 316.43 295.38 | 382.37 $3,1.44$ | 381.94 312.32 | 348.09 343.32 |


| 379.62 | 291.04 |
| :--- | :--- |
| 403.76 | 379.76 |
| 396.76 | 375.78 |
| 400.45 | 384.80 |
| 396.06 | 383.74 |
| 413.62 | 112.19 |
| 424.67 | 417.14 |
| 416.26 | 412.52 |
| 415.52 | 429.47 |
| 424.00 | 413.70 |
| 423.76 | 406.63 |
| 416.56 | 437.22 |

380.23
419.08
414.20
434.34
422.53
465.19
489.92
479.60
470.02
516.67
508.06
505.96
567.42
329.14
354.01
364.27
36.89
346.61
396.96
397.62
399.89
369.42
412.09
391.78
366.58
431.84


Source: See Table I of this Appendix.
Th3LE 3.--Present Value of the Expected Future Income Stream in the Remaining Years of life of a 45 Yerr Old Worker in Various Occupations in the U. S. 1917-62.

|  | Farming | Manufacturing | Construction | Laundries | Retail Trade |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Present Value <br> (in current dollars) | Present Value <br> (in current dollars) | Present Value <br> (in current dollars) | Present Value (in current dollars) | Present Value <br> (in current dollars) |
| 1917 | 13,479 | 18,516 | 17,747 | 8,888 | 12,173 |
| 1918 | 14,726 | 23,176 | 21,5b3 | 10,220 | 13,235 |
| 1919 | 15,73? | 24,107 | 21,819 | 11,06) | 14,470 |
| 1920 | 17,908 | 26,220 | 31,565 | 15,575 | 20,054 |
| 1901 | 7,884 | 17,693 | 20,157 | 13,568 | 15,731 |
| $192 ?$ | 11,976 | 22,204 | 22,152 | 13,481 | 15,822 |
| 1923 | 13,700 | 25,745 | 27,870 | 14,793 | 18,091 |
| 1924 | 13,398 | 22,86, | 26,900 | 15,472 | 18,526 |
| 1926 | 13,156 | 24,728 | 28,532 | 16,169 | 19,150 |
| $19 ? 6$ | 13,574 | 25,088 | 31,892 | 17,506 | 20,829 |
| 1927 | 13,419 | 24,204 | 29,651 | 17,609 | 20,412 |
| 1928 | 13,404 | 24,404 | 28,781 | 17,487 | 20,105 |
| 19.9 | 13,070 | 24,846 | 29,355 | 17,449 | 19.528 |
| 1930 | 12,275 | 20,461 | 26,642 | 17,247 | 19,884 |
| 1931 | 9,202 | 17,580 | 23,186 | 16,602 | 18,519 |
| 1932 | 7,981 | 14,055 | 14,946 | 13,352 | 14,215 $\quad \stackrel{-}{\circ}$ |
| 1933 | 9,171 | 17,220 | 20,149 | 14,267 | 16,272 |
| 1934 | 11,608 | 21,421 | 24,978 | 16,089 | 18,352 |
| 1936 | 11,895 | 22,284 | 24,160 | 16,240 | 17,973 |
| 1936 | 12,541 | 25,036 | 29,518 | 17,514 | 20,443 |
| 1937 | 13,360 | 28,5is | 34,302 | 18,764 | 23,014 |
| 1938 | 13,242 | 22,983 | 30.965 | 18,365 | 22,930 |
| 1939 | 13,395 | 27,582 | 32,114 | 19,287 | 22,120 |
| 1940 | 14,156 | 29,367 | 34,561 | 19,814 | 23,602 |
| 1941 | 16,809 | 36,235 | 39,893 | 20,946 | 25,191 |
| 1942 | 21,44,8 | 45,143 | 46,016 | 22,749 | 27,000 |
| 1943 | 25,836 | 50,263 | 42,260 | 25,185 | 28,456 |
| 1944 | 27,714 | 50,189 | $1)^{4} .463$ | 27,620 | 30,502 |
| 1945 | 28,744 | 46,404 | 45,489 | 28,917 | 31,856 |
| 1946 | 29,865 | 45,850 | 55,017 | 31,303 | 37,301 |
| 1947 | 32,237 | りり, 503 | 65,932 | 33,781 | 41,142 |
| 1948 | 34,583 | 57,719 | 69,755 | 34,580 | 42,384 |
| 1949 | 33,426 | 53,818 | 62,058 | 34,043 | 42,128 |

## 35,662 47,045 47,003 48,504 48,399 51,737 52,605 54,107 53,766 56,015 55,702 55,398 59,229


$\begin{array}{ll}\text { Source: See formulas for present values given in the Methology chapter. For data on estimates of } \\ & \text { expected annual wages and unemployment rates see Appendix A and B respectively, for interest } \\ & \text { rate and expectancy of life, see Chapter III. }\end{array}$
61,232
66,376
67,186
60,315
65,422
75,624
75,808
77,247
$73,69 ?$
83,586
79,706
79,838
88,705

$$
\begin{aligned}
& \text { - orancoovirm nora }
\end{aligned}
$$



| Year | Farming | Rampacturin. | constration | I, aundries | Retall Trade |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Tndex of } \\ \text { Present Value } \\ 191 \%=100 \end{gathered}$ | $\begin{gathered} \text { privx of } \\ \text { premint vatur } \\ 1 \log =800 \end{gathered}$ | $\begin{aligned} & \text { Index of } \\ & \text { Present Vailue } \\ & 1917=100 \end{aligned}$ | $\begin{gathered} \text { Index of } \\ \text { Present Value } \\ 1917=100 \end{gathered}$ | $\begin{aligned} & \text { Index of } \\ & \text { Present Value } \\ & 1917=100 \end{aligned}$ |
| 1917 | 100.00 | 200.00 | 100.010 | 100.00 | 100.00 |
| 1918 | 109.24 | 125.15 | 121.44 | 114.49 | 108.71 |
| 1919 | 116.70 | 130.18 | 122.94 | 124.49 | 118.86 |
| 1920 | 138.8 | 141.9 | $17 \% .86$ | 175.23 | 164.81 |
| 1931 |  | 96.24 | 113.58 | 192.t, | 129.21 |
| 1928 | 989.84 | 119.89 | 124.82 | 11,1.67 | 129.96 |
| 1923 | 201.63 | 1:9.03 | 14.7 .04 | 106.414 | 148.60 |
| 1924 | 99.39 | 12.3 .47 | 14,1.17 | 174.00 | 192.17 |
| 1935 | 97.9 | 13.0 .93 | 100.77 | 141.92 | 157.30 |
| 1926 | 100.71 | 134.4.8 | 179.70 | 196.98 | 171.09 |
| 19.7 | 99.54 | 130.70 | 167.07 | 198.2. | 167.66 |
| 1938 | 99.43 | 131.78 | 162.17 | 196.75 | 105. 14 |
| 1929 | 101.40 | 134.17 | 165.41 | 196.3. | 160.40 |
| 1980 | 91.06 | 110.19 | 100.iz | 194.00, | 163.33 |
| 1931 | 80.28 | 94.93 | ${ }^{130.05}$ | 186.19 | 113.12 |
| 1937 | 19.20 | 15.90 | 81.22 | 140.22 | 116.70 |
| 1923 | 68.03 | 92.99 | 123.53 | 160.52 | 133.66 |
| 1934 | 86.11 | 115.67 | 1110.74 | 181.02 | 1150.74 |
| 1935 | 88.24 | 120.33 | 136.13 | 182.12 | 147.63 |
| 1936 1927 | 93.03 | 13.29 | 166.33 | 197.03 | 167.92 |
| 1927 | 101. ${ }^{3}$ | 15,4.18 | 193.28 | 211.11 | 189.04 |
| $142 \%$ | 98.23 | 124.11 | 174.48 | 206.6? | 188.35 |
| 1939 | 97.30 | 248.94 | 180.95 | 217.00 | 181.69 |
| 1940 | 105.01 | 14.8 .58 | 194.74 | 222.93 | 193.87 |
| 1941 | 125.13 | 294.67 | 204.79 | 235.66 | 206.92 |
| 19:3 | 149.18 | 243.77 | 21.9 .29 | 255.95 | 221.78 |
| 194: | 191.0 | 21.42 | 238.13 | 28.3 .36 | 233.74 |
| 19.44 | 205.58 | 271.0. | 239.27 | 310.75 | 250.54 |
| 1970 | 211.04 | 247 | $24,6.32$ 310.003 | 325.35 <br> 352.19 | 201.67 |
| 1917 | 23.13 | 294.73 | 571.51 | 380.07 | 337.94 |
| 1948 | $2 r_{10} 0.4$ | 311.68 | 393.05 | 389.06 | 348.14 |
| 1949 | 247.95 | 290.62 | 349.68 | 佼.0. | 346.04 |


| 390.48 | 292.93 |
| :--- | :--- |
| 419.88 | 386.43 |
| 414.90 | 386.08 |
| 422.13 | 398.41 |
| 417.66 | 397.55 |
| 423.19 | 43.97 |
| 444.69 | 444.40 |
| 463.74 | 441.63 |
| 449.34 | 460.11 |
| 409.64 | 467.54 |
| 475.65 | 445.04 |
| 472.06 | 480.51 |

382.09
428.98
428.91
450.39
427.12
478.62
513.29
522.85
577.61
577.23
570.83
576.36
634.56

$$
\text { Source: See Table } 3 \text { of this Appendix. }
$$

## APPENDIX E

TABLE l.--Number of farm operators by age group in the U.S., 1920-1960.

| Farm Operators by age |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total | $<25$ | $25-34$ | $35-44$ <br> (thousands) | $45-54$ | $55-64$ | $65+$ |
|  |  |  |  |  |  |  |
| 6,448 | 388 | 1,305 | 1,608 | 1,502 | 1,007 | 592 |
| 6,289 | 384 | 1,085 | 1,504 | 1,512 | 1,103 | 701 |
| 6,097 | 244 | 992 | 1,207 | 1,491 | 1,198 | 865 |
| 5,379 | 175 | 844 | 1,266 | 1,234 | 1,066 | 794 |
| 3,933 | 65 | 428 | 858 | 1,047 | 851 | 683 |

TABLE 2.--Estimates of survived rural farm males by age group in the U.S., 1920-1970.
Survived rural farm males, by age

|  | $<25$ | $25-34$ | $35-44$ | $45-54$ | $55-64$ | $65+$ | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1920 | $3,550,739$ | $2,710,803$ | $1,916,836$ | $1,561,069$ | $1,060,309$ | 872,325 | $11,671,721$ |
| 1930 | $3,999,328$ | $2,830,686$ | $1,997,559$ | $1,678,902$ | $1,212,110$ | $1,023,083$ | $12,741,668$ |
| 1940 | $3,655,637$ | $2,957,363$ | $1,726,781$ | $1,581,299$ | $1,268,264$ | $1,186,034$ | $12,375,378$ |
| 1950 | $3,166,545$ | $3,009,880$ | $2,007,682$ | $1,585,848$ | $1,365,880$ | $1,422,825$ | $12,558,660$ |
| 1960 | $2,428,833$ | $1,878,456$ | $1,341,396$ | $1,385,594$ | $1,114,093$ | $1,230,730$ | $9,379,102$ |
| 1970 | $1,887,082$ | $1,234,141$ | 684,012 | 943,536 | 948,985 | $1,089,571$ | $6,787,327$ |

Source: Johnston, E. W. The Supply of Farm Operators, unpublished Ph.D. thesis
submitted to the Department of Agricultural Economics (Raleigh, North
Carolina: North Carolina State University, 1963. Appendix B--Table 1.

APPENDIX F

Refer to the equations 9-13 on page
Let $A=\frac{W_{M}}{W_{F}^{2}} ; B=\frac{W_{L}}{W_{F}^{2}} ; C=\frac{1}{W_{F}}$
The equations (9-13) can be written in a matrix notation.
$\left[\begin{array}{ccccc}1 & -b_{1} & -b_{1} & 0 & 0 \\ 0 & 1 & 0 & -b_{2} & 0 \\ 0 & 0 & 1 & 0 & -b_{3} \\ A & 0 & 0 & 1 & 0 \\ B & 0 & 0 & 0 & 1\end{array}\right] \quad\left[\begin{array}{l}x_{1} \\ x_{2} \\ x_{3} \\ x_{4} \\ x_{5}\end{array}\right]=\left[\begin{array}{c}0 \\ 0 \\ 0 \\ C \\ 0\end{array}\right]$

This matrix of coefficients can be reduced to a manageable form as follows for easy calculation of the determinant
$\left[\begin{array}{ccccc}1 & -\mathrm{b}_{1} & -\mathrm{b}_{1} & 0 & 0 \\ 0 & 1 & 0 & -\mathrm{b}_{2} & 0 \\ 0 & 0 & 1 & 0 & -\mathrm{b}_{3} \\ 0 & \mathrm{Ab}_{1} & \mathrm{Ab}_{1} & 1 & 0 \\ 0 & \mathrm{Bb}_{1} & \mathrm{Bb}_{1} & 0 & 1\end{array}\right] \quad\left[\begin{array}{c}\mathrm{x}_{1} \\ \mathrm{x}_{2} \\ \mathrm{x}_{3} \\ \mathrm{x}_{4} \\ \mathrm{x}_{5}\end{array}\right]=\left[\begin{array}{c}0 \\ 0 \\ 0 \\ \mathrm{C} \\ 0\end{array}\right]$

$$
\left.\left[\begin{array}{lllcc}
1 & 0 & -b_{1} & -b_{1} b_{2} & 0 \\
0 & 1 & 0 & -b_{2} & 0 \\
0 & 0 & 1 & 0 & -b_{3} \\
0 & 0 & \mathrm{Ab}_{1} & \left(1+\mathrm{Ab}_{1} b_{2}\right) & 0 \\
0 & 0 & \mathrm{Bb}_{1} & \mathrm{Bb}_{1} \mathrm{~b}_{2} & 1
\end{array}\right]\left[\begin{array}{l}
x_{1} \\
x_{2} \\
x_{3} \\
x_{4} \\
x_{5}
\end{array}\right]=\left[\begin{array}{c}
0 \\
0 \\
0 \\
c \\
0
\end{array}\right]\right]\left[\begin{array}{c}
1 \\
0
\end{array}\right.
$$

The determinant of the matrix of coefficients

$$
\begin{aligned}
& D=\left(1+A b_{1} b_{2}\right)\left(1+B b_{1} b_{3}\right)-A B b_{1}^{2} b_{2} b_{3} \\
&=1+b_{1} b_{2} A+b_{1} b_{3} B \\
& D>0 \text { since } b_{1}<0 ; b_{2}<0: A<0 ; B<0 \\
& X_{4}=\frac{1}{D} C\left(1+B b_{1} b_{3}\right)>0 \\
& \text { since } C>0 ; B>0, b_{1}<0, b_{3}<0 \\
& X_{5}=\frac{1}{D}\left(-C B b_{1} b_{2}\right) \\
&==\frac{1}{D} C B b_{1} b_{2}<0 \\
& \text { since } D>0, C>0, B>0, b_{1}<0, b_{2}<0 \\
& X_{2}+X_{3}=\left[b_{2}+b_{1} b_{3} \frac{W_{L}}{W_{F}^{2}}-b_{1} b_{3} \frac{W_{L}}{W_{F}^{2}}\right]=\frac{b_{2}}{D}<0
\end{aligned}
$$

since $D>0, b_{2}<0$


[^0]:    ll ${ }_{\text {Glenn }} L$. Johnson, Review of The Dynamics of Supply, by Marc Nerlove, Agricultural Economics Research, Vol. 12 (Jan., 1960), p. 26.

[^1]:    ${ }^{12}$ Milton Friedman, A Theory of Consumption Function, National Bureau of Economic Research, Number 62, Princeton University Press (1957), p. 142.

[^2]:    ${ }^{1}$ Bureau of Agricultural Economics, Average Rates of Interest Charged on Farm Mortgage Recordings of Selected Lender Groups (Washington, D.C., 1940), 60 pp.
    ${ }^{2}$ U. S. Department of Agriculture, Major Statistical Series of the U.S. Department of Agriculture, Land Values and Farm Finance, Agricultural Handbook No. 118, Vol. 6 (1957).
    $3^{3}$ The U.S.D.A. has published quarterly estimates of average contract rates beginning in 1960.

[^3]:    $7^{7}$. S. Department of Labor, Bureau of Labor Statistics, Employment and Earnings Statistics for the United States, 1909-62, Bulletin No. 1312-1 (1963), p. 626.

[^4]:    9 U. S. Department of Labor, Bureau of Labor Statistics,
    $(1962)$, Table 16 .

[^5]:    Source: Stanley Lebergott, Manpower in Economic Growth; the American Record Since 1800 (New York: McGrawHill, 1964), Appendix.

[^6]:    $l_{\text {This }}$ development was suggested by Dr. Robert L. Gustafson.

[^7]:    $l_{\text {Earl }}$ O. Heady, Luther Y. Tweeten, Resource Demand and Structure of the Agricultural Industry (Ames, Iowa: Iowa State University Press, 1963).

[^8]:    
    
    
    

[^9]:    
    
    
    

[^10]:    
    
    

[^11]:    Source：See formulas for present values given in the Metholology chapter．For data on estimates of expected annual wages and unemployment rates see Appendix $A$ and $B$ respectively，for interest rate and expectancy of life，see Chapter III．

