AN EMPIRICAL INVESTIGATION OF THE NEUROTIC CHARACTER CONSTRUCTS OF KAREN HORNEY

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This is to certify that the

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An Empirical Investigation of the Neurotic Character Constructs of Karen Horney

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ABSTRACT

AN EMPIRICAL INVESTIGATION OF THE NEUROTIC CHARACTER CONSTRUCTS OF KAREN HORNEY

By

Gilbert Walter Schmidt

This study was designed to accomplish two basic objectives: (1) to develop a psychometric instrument based on Karen Horney's neurotic character constructs specified in her theory of neurosis, and (2) to apply this instrument to the investigation of the validity of Horney's three neurotic character types of "moving towards," "away from," and "against others."

Two psychometric instruments were employed in the study. The Inventory of Current Status (ICS) was used as a screening device to refine the sample by screening out individuals suspected of being psychotic, sociopathic, highly inconsistent or lying. The ICS also included the Eysenck Personality Inventory-Neuroticism scale which was used to place subjects on a neuroticism continuum. Neuroticism was used as the criterion variable in the study.

The second instrument used in the study was the Inventory of Adjustment Styles (IAS). This instrument was constructed from Horney's writings describing the three neurotic modes of interaction. Test items were assigned, by content, to either the Compliance scale (C) reflecting Horney's "moving towards others" type, or the Aggression scale (A) reflecting the "moving against others" type, or the Detachment scale (D) or "moving away from others" type. After administration, this 174-item inventory was refined and shortened to 85 items using an item-total correlation technique.

The ICS and IAS were both administered to adult subject volunteers from the general population. Two hundred ninety-five of the 360 subjects were included in the study. Although this sample did not specifically represent any known population, they were diverse in terms of age, education, occupation, sex, and marital status.

Three research hypotheses were stated. Hypotheses 1 and 2 were postulated to examine the relationship of the C, A and D scales to the criterion variable neuroticism as measured by the EPI-N. Hypothesis 1 relates to whether there was a linear relationship between the C, A and D scales and neuroticism. Hypothesis 2 was used to examine the relationship of variability among the C, A and D scales and neuroticism to assess whether scale patterns of one high and two low scale scores were predictive of neuroticism as suggested by Horneyan theory. Regression analysis was used to test Hypotheses 1 and 2.

A third hypothesis was postulated to determine whether an empirically derived structure of items would match Horney's neurotic character constructs. A factor analytic approach specifying a threeprincipal-components rotation was used to test Hypothesis 3. Further explorations involved rotations of 2, 3, 10 and eigenvalue greater than 1.00. Results indicated that while scale variance was significantly related to neuroticism as predicted by Horneyan theory, by far the strongest relationship was between the Compliance scale alone and neuroticism (22% variance explained). Sample bias may have contributed to this outcome.

Results of the three-factor rotation produced one factor composed of C scale items, one factor composed of predominantly A scale items with some mixture of D scale items, and a third factor of only three items loading over .39 (two D scale, one A scale). Chi-square results indicated strong patterning corresponding to Horney's three constructs. A ten-factor rotation showed eight factors corresponding to ten of Horney's original neurotic needs. A lower bounds (eigenvalue 1.0) rotation resulted in 25 factors, most composed of items from one scale.

It was concluded that (1) the EPI-N scale may be based on a unifactorial concept of neurosis similar to Horney's compliant type, (2) factorial analysis evidence suggest a multifactorial concept of neurosis, (3) results largely favored the Compliance and Aggression concepts (Detachment will require further research). Implications for future research were discussed.

AN EMPIRICAL INVESTIGATION OF THE NEUROTIC CHARACTER CONSTRUCTS OF KAREN HORNEY

By

Gilbert Walter Schmidt

A DISSERTATION

Submitted to Michigan State University in partial fulfillment of the requirements for the degree of

DOCTOR OF PHILOSOPHY

Department of Counseling, Personnel Services, and Educational Psychology To my wife Dagnija and my parents, Walter and Lillian

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CHAPTER I

THE PROBLEM

Need

Current psychological and social sciences literature contains a wealth of references to the theories and concepts of Karen Her position in the mainstream of current psychological and Horney. psychoanalytic thought is emphasized by the inclusion of reviews of her theories in most texts on personality and counseling theories or psychoanalytic schools. Horney's writings have gained new importance today because they represent neither a simple nor a single theory. Her works, in reality, encompass many theories, including theories of motivation, personality development and organization, and human behavior, both normal and pathological. Her writings also include broad principles of therapeutic technique which still influence psychoanalysis and psychotherapy training today. The Association for the Advancement of Psychoanalysis, an organization founded by Horney and a few of her colleagues and students, still reflects her influence, as does the American Institute for Psychoanalysis.¹ Many current widely accepted views of psychic functioning can be traced to Horney's earlier works and were, in the words of Clara Thompson, "things which Horney shouted from the rooftops for years."

¹Jack L. Rubins, <u>Developments in Horney Psychoanalysis</u> (Huntington: Robert E. Krieger Publishing Co., Inc., 1972), pp. 2-4.

More recently, Horney has been recognized by elements of the feminist movement for her early objections to the male centeredness of Freudian theory. Her early papers on feminine psychology were intended to disprove the biologically and genetically given secondary status of women in favor of socio-cultural determinants which could, therefore, be modified.²

It has been over 25 years since the publication of Horney's last book. We are now entering another psychiatric revolution, community psychiatry, which focuses on social conditions which may underlie individual psychopathology in both the family and society. While she could not foresee today's emphasis on social influences, Horney's work bridged the gap between the earlier psycho-biological concepts of man and the socio-cultural concepts of the 1970s.

Horney's concepts may prove increasingly useful as greater emphasis is placed on application of psychotherapy to broad ranges of personal problems across diverse sub-cultural and social classes. Many of the trends recognized by Horney near their inceptions in the 1940s and '50s, such as the lessening influence of religion and family and a heightened sense of personal unimportance in modern society, are even more marked today. Horney's works may prove increasingly useful as a basis for understanding such influences on individuals.

An extensive search of current and past psychological literature uncovered only one empirical study of Horneyan concepts. This

²Pat Thompson (unpublished dissertation proposal, Michigan State University, 1976), p. 32; Rubins, p. 21.

lack of empirical support for a major psychoanalytic theory of neurosis amply justifies the need for this study. In addition, the development of a psychological instrument based on Horneyan theory of neurosis could prove valuable in psychopathology and psychotherapy research.

Purpose

This study will serve two major purposes. First, an attempt will be made to construct a new psychological instrument based on Karen Horney's three neurotic character trends as postulated in her psychoanalytic theory of neurosis.³ More specifically, the instrument will reflect her "moving towards others" or compliant character trend, "moving against others" or aggressive character trend, and "moving away from others" or detached character trend, and sort neurotic individuals into these three categories. The second purpose or objective of this study will be to provide much needed empirical investigation of the three major constructs of Horney's theory of neurosis.

Hypotheses

The basic assumption underlying this study was that neurotic individuals hold different conceptions about themselves and their environment that do non-neurotic individuals. It was further assumed, based on Horneyan theory, that there are three basic types of neurotic character structure with their corresponding style or mode

³Karen Horney, <u>Our Inner Conflicts</u> (New York: W. W. Norton & Co., 1945); Karen Horney, <u>Neurosis and Human Growth</u> (New York: W. W. Norton & Co., 1950).

of interaction and that neurotic individuals will fall predominantly into one of the three types.

The following hypotheses tested in this study are stated in general form.

<u>Hypothesis 1</u>: Markedly neurotic individuals will score higher on the Horneyan neurotic style measures than more normal individuals.

<u>Hypothesis 2</u>: Markedly neurotic individuals will show a particular pattern of scores on the three Horneyan neurotic style measures showing one high and two low scale scores while more normal individuals will not.

<u>Hypothesis 3</u>: A factorial analysis of the items which comprise the three Horneyan neurotic style scales will form a structure which matches Horney's neurotic character constructs.

The above hypotheses will be restated in testable form in Chapter III.

Review of the Literature

A review of the literature resulted in only one empirical study related to the work of Karen Horney. In that study, Wilkins⁴ investigated the three interpersonal trends, moving towards, away from, and against others, described in Horney's writings. Wilkins developed a set of forced choice scales which were then used to select 12 men and 12 women subjects from 75 couples living in

⁴James W. Wilkins, "An Experimental Investigation of Certain Aspects of the Personality Theory of Karen Horney" (Ph.D. dissertation, Michigan State University, 1956).

married student housing. These 24 subjects (the four highest scorers of each sex on each of the three Horneyan scale dimensions) were then used in a verbal participation experiment to determine whether they would respond in accordance with Horneyan theory. High scores in the towards or against others categories were found to be predictive at the p = .05 level of compliant or aggressive behavior, respectively. High scores on the away from others category was not found predictive of detachment verbal behavior at the .05 level. It was observed that males favored the aggressive style while females favored the compliant style. Wilkins concluded that two of Horney's neurotic character constructs, towards and against, were confirmed by the results. The third, detachment, was not.

The Wilkins study suggests normal people (i.e., married people living in married student housing with one or no children at Michigan State University in 1955) were found to be approximately normally distributed in scores reflecting two of Horney's three trends; there was no attempt to relate these findings to neuroticism. Horneyan theory specifically indicated that these trends are predominantly neurotic in nature; therefore, a more adequate test of Horneyan theory might include comparison of a neurotic population with a nonneurotic population. Now, more than 20 years have passed since the Wilkins study and it is possible, since psychopathology is often culturally related,⁵ that neurosis may have changed with changes in

⁵Benjamin D. Paul, "Mental Disorder and Self-Regulating Process in Culture," <u>Personalities and Cultures</u>, ed. Robert Hunt (Garden City: The Natural History Press, 1967), pp. 150-66.

our culture.⁶ Another weakness of the Wilkins study concerns the narrow population from which is sample was drawn. In the present study neuroticism will be included as a variable under study. A larger, more general population in terms of age, education, marital status, occupation and geographic region will be used for the study.

In Chapter II, Karen Horney's psychoanalytic theory of neuroses will be reviewed. In Chapter III, the design of the study will be discussed while the results of the analysis will be set forth in Chapter IV. In Chapter V, the study will conclude with a discussion and interpretation of the results followed by a summary.

⁶Rubins, pp. 293-329.

CHAPTER II

THEORY

Horneyan theory embodies the ideas developed by Karen Horney over the last fifteen years of her life, from 1937 to her death in 1952. While her works are considered a major psychoanalytic theory of personality and behavior, it should be noted that she never directly wrote about personality theory. Her writings and work almost exclusively concerned aspects of neurotic behavior. However, in developing her theories of neurosis, she developed viable concepts and rationale for explaining human behavior beyond the confines of neurotic behavior. Thus, Horney's theory of personality was constructed by others from her formulations on the psychopathology of neurosis.¹

Horney's theories, like those of Freud, underwent constant revision and change throughout her lifetime. Like most analytic theorists, she based her theories on observations from her clinical practice. Hypotheses from her observations influenced her clinical practice which led in turn to new observations and, eventually, new

¹Ledford J. Bischoff, <u>Interpreting Personality Theories</u> (New York: Harper & Row, 1964), p. 310.

theoretical changes. Horney was constantly responsive to this clinical psychoanalytic approach to theory building.²

Horney's works, beginning with her 1937 publication of The Neurotic Personality of our Time, 3 show an evolutionary progression of her theory and conceptions of neurosis. Each book is clearly based upon the previous works with additions to and reformulations of previous concepts. The progression is apparent in all but her last book, Neurosis and Human Growth (1950), which appeared to be a recapitulation of her previous works. A cursory review of Horney's books is helpful in following this progression. In The Neurotic Personality of Our Time, Horney sets forth several revolutionary ideas marking the beginning of her major life work on the theory of neurosis. The book was written following her arrival in the United States when she observed that many of the problems she saw with American clients were not adequately explained by classical Freudian theory. Many of the concepts and techniques in her work, such as resistance, transference, free association, the unconscious, and so forth, did not deviate from Freud.⁴ Horney's major contribution in The Neurotic Personality of Our Time was to state that neurosis was a response to cultural and interpersonal factors rather than biological and physiological-chemical factors as specified by Freud. Horney

²Harold Kelman, <u>Advances in Psychoanalysis</u> (New York: W. W. Norton & Co., 1964), p. 9.

³Karen Horney, <u>The Neurotic Personality of Our Time</u> (New York: W. W. Norton & Co., 1937). ⁴Kelman, p. 11.

saw compulsive drives as neurotic in nature and a result of isolation, helplessness, fear and anxiety. She specified that humans' reactions were toward safety rather than sexual fulfillment.⁵

New Ways in Psychoanalysis,⁶ Horney's second major work, essentially involved a revision of basic Freudian concepts in her own terms. This reappraisal of Freudian concepts more clearly and concisely sets forth her position relative to Freud. Horney's intent was not to criticize psychoanalysis, but to eliminate some of its more questionable elements, to allow psychoanalysis greater potential for development. Horney challenged Freud on several major issues. She denied the dependence of personality development on unchangeable instinctual forces; the omnipotence of sexual factors in personality development; the validity of the Oedipus theory and the hypothesis that neurotic patterns stem from repetitional patterns formed in early childhood.⁷ Basically, Horney shifted the focus of psychoanalysis from id to ego. Her theoretical reformulations largely denied libido theory, a basic construct of classical Freudian theory. New Ways in Psychoanalysis brought Horney both great acclaim and great criticism.⁸

⁶Karen Horney, <u>New Ways in Psychoanalysis</u> (New York: W. W. Norton & Co., 1939).

⁷Bischoff, p. 314.

⁸Benjamin Wolman, "Psychoanalysis without Libido," <u>American</u> <u>Journal of Psychotherapy</u> 8 (1954): 21-31.

⁵Bischoff, p. 314; Horney, <u>Neurotic Personality</u>, pp. 81-85; Kelman, p. 12.

<u>Self Analysis</u>⁹ was rejected by many classical analysts as a do-it-yourself manual of psychoanalysis for neurotics. Horney countered this criticism by pointing out that persons basically had to help themselves, since even with the help of a skilled professional, the patients were the only ones who could resolve their neuroses. Horney continued her elaboration of a theory of neurosis by (1) listing ten neurotic needs which drive neurotics, (2) elaborating her ideas of neurotic trends, and (3) defining the concept of incompatible attitudes forming the basic core neurosis.¹⁰

<u>Our Inner Conflicts</u>,¹¹ Horney's fourth book, is considered by many to be her greatest work containing her theory of neurosis.¹² Horney argued that there are three ways persons respond to life situations--moving towards people, against people, or away from people. Neurotic individuals were described as using predominantly one mode, whereas normal persons use all three appropriately to the situation.

Horney's fifth and final work, <u>Neurosis and Human Growth</u>, is seen by a few as her <u>magnum opus</u>,¹³ but most writers agree that this book is essentially an elaboration of her previous work, <u>Our Inner</u> <u>Conflicts</u>, and does not really add anything of significance to her

⁹Karen Horney, <u>Self Analysis</u> (New York: W. W. Norton & Co., 1942).

¹⁰Kelman, p. 15.

¹¹Horney, <u>Our Inner Conflicts</u>, 1945.

¹²Bishoff, p. 310; Donald H. Ford and Hugh B. Urban, <u>Systems</u> <u>of Psychotherapy</u> (New York: John Wiley & Sons, Inc., 1963), p. 485. ¹³Rubins, pp. 2-8. theory. The major contribution of this work appears to be elaboration of the "central inner conflict"--the conflict between the real and ideal selves. Horney also developed more explicitly her ideas on a "morality of evolution" in which she sees man's striving toward self-realization as both a "prime moral obligation" and a "prime moral privilege." Horney moved further into areas often considered ethics, philosophy or religion.¹⁴ Her emphasis on such areas brought her severe criticism from some quarters.¹⁵

Throughout her life and work, Karen Horney regarded herself as a Freudian disciple who accepted unconditionally many of the basic principles of classical psychoanalysis. She conceived of her ideas as falling within the framework of Freudian psychology rather than as a new or radically different approach to the understanding of neurosis and human behavior. Horney viewed her work as an attempt to free psychoanalysis from its roots in the biological, mechanistic and instinctual framework laid down by Freud.¹⁶

Horney accepted many of the principles of classic psychoanalysis. She believed in absolute causality; there is no coincidence in mental life; everything that occurs has a definite cause and, in turn, produces an effect. Horney unconditionally accepted the concept of unconscious motivation, the assumption that many's behavior may be guided by factors which are unknown to himself. Horney also

¹⁵Keith Sword, "Review of Horney," <u>Journal of Abnormal and</u> <u>Social Psychology</u> 46 (1951): 609-10.

¹⁶Horney, <u>New Ways In Psychoanalysis</u>, p. 8.

¹⁴Kelman, p. 16.

accepted the doctrine that man is a non-rational animal, that emotions are the primary driving mechanisms of his behavior. Horney, although she added her own particular emphasis, basically accepted the ego defense mechanisms much as they were laid down by Freud. Both Horney and Freud were non-reductionists, in that neither postulated actual physio-chemical correlates of behavior. Freud felt that it was safer, at that time, to build a non-reductionist theory but expressed a hope that physio-chemical basis for behavior would eventually win out.¹⁷ Horney, on the other hand, while praising Freud for explaining in psychological terms what had been attributed to organic stimuli, criticized him for his tendency to regard manifestations as based on chemical-physiological forces. She firmly ascribed psychic phenomena to cultural-environmental influences.¹⁸

Horney challenged Freud's position on several major issues. She denied that personality development depended on instinctual and relatively unchangeable forces. She shifted the emphasis from an intra-psychic focus to an interpersonal-cultural focus. This position led Horney to a rejection of libido theory, the concept of psychic energy underlying classical psychoanalytic personality development. Many orthodox analysts considered the discarding of libido tantamount to denial of the very essence of psychoanalysis itself. Libido was seen as one of the most important and basic

¹⁷Wolman, pp. 21-22.

¹⁸Horney, New Ways in Psychoanalysis, p. 22.

logical constructs in Freudian theory from which many other constructs were derived. According to Freud, libido was the core of personality from which the ego and superego are developed and serves as the framework for the psychoanalytic interpretation of human behavior.¹⁹

Horney also rejected Freud's theory of developmental stages and the assumption that the Oedipus complex is universal. Such theories derived from Freud's biological orientation with which Horney was in basic disagreement.²⁰ Horney viewed sexual problems as a symptom rather than a cause of neurotic adjustment and generally de-emphasized the importance of sexual drives. She saw the need for safety or security as the most fundamental motivating force. Horney made clear her view that the need for safety is socially created.

Although Horney agreed with Freud on the importance of early childhood experiences, she varied on several fundamental issues. She contended that how a child developed did not depend upon stages of development, with various possible fixations and regressions, but on how the child was treated in a broad composite sense. From the Horneyan viewpoint, individual events are seen as relatively unimportant in development. The way a child learned to react to and cope with his environment formed the structure of his personality. On this basis, Horney took issue with Freud's observations on repetition compulsion. Horney saw individuals reacting to anxiety situations out of character structure which he learned about earlier in

²⁰Horney, <u>Neurotic Personality</u>, p. 39.

¹⁹Wolman, pp. 22-23.

life rather than through repetition of infantile behaviors. Horney promotes a more optimistic view of man's ability to change and overcome neurotic problems later in life. Horney sees man's personality structure as more flexible and changeable in adult life than does Freud. This optimism stems from her denial of instinctual forces and belief in environmental or cultural causation as well as her belief in a human tendency toward growth and constructiveness.²¹

While Horney valued many of the techniques and concepts of analysis such as free association, transference, and dream analysis which were introduced by Freud, her emphasis in therapy differed from that of Freud. She felt that the revival and illumination of infantile experiences did not eliminate neurotic behavior in the adult. Therefore, her emphasis in therapy was clearly on the clarification of current distorted patterns of living and their role in the neurosis. Although she believed the early years were important in personality formation, Horney considered them much less important in therapy. To Horney, the past was important only insofar as it could be used to illuminate the present.²²

Despite Karen Horney's marked differences with more orthodox analytic theory, it was apparent that she had many more similarities than differences with Freud. Horney's theory of neurosis is today

²²Leon Salzman, M.D., <u>Developments in Psychoanalysis</u> (New York: Grune & Stratton, Inc., 1962), pp. 61-62.

²¹Wolman, pp. 26-30.

considered a major neo-analytic theory with wide applications in both group therapy²³ and individual therapy settings.²⁴

Theoretical Basis of the Present Study

The construction of the scale was based on Horney's psychoanalytic theory of neurosis. More specifically, it will reflect her concept of modes of neurotic interaction and character structure described in her 1945 publication, <u>Our Inner Conflicts</u>. The following is a brief overview of Horney's theory.

Horney's Theory of Neurosis

Every neurosis, regardless of the symptomatology, is a character neurosis which as developed from early feelings of "basic anxiety." This anxiety is a reaction to feelings of isolation and helplessness in a hostile environment. The intensity of these feelings varies greatly across individuals, the more intense feelings producing the greater degree of neurotic conflict and anxiety. Anxiety has a wide range of possible external causes including direct or indirect domination, indifference, erratic inconsistent behavior, lack of love or warmth, isolation from other children, overprotection and, most important, a feeling that the parents' love and charity is only hypocritic pretense.

²³I. Yalum, <u>The Theory and Practice of Group Psychotherapy</u> (New York: Grune & Stratton, Inc., 1962), pp. 61-62; Sidney Rose, "Application of Karen Horney's Theories to Group Analysis," <u>Inter</u>national Journal of Group Psychotherapy 3 (1953): 270-79.

²⁴Harold Kelman, <u>Helping People</u> (New York: Science House, 1971).

The child attempts to cope with the disturbing conditions by developing a number of tactics for manipulating the environment. Many of the tactics are shaped by unconscious processes which begin lasting character traits. The traits often lead to development of neurotic trends in the personality.

Neurotic trends may at first appear chaotic but, over time, they tend to crystallize into three basic types of interaction with others: (1) the moving toward others or compliant type, (2) the moving against others or aggressive type, and (3) the moving away from others or detached type. All three types are typified by a predominance of particular attitudes, beliefs and behaviors. The elements are compulsive and indiscriminant in character and frequently lead to frustration and despondence when thwarted. All the needs and strivings in each type are aimed at satisfying the underlying need to feel safe.²⁵

The Moving Toward Others or Compliant Type

The compliant types stress congeniality and interests in common with others, while disregarding separating factors. The real nature of others is unimportant to them, except for very aggressive persons. Since aggressive persons are frightening to them, they feel it most necessary to seek their approval.

The compliant types harbor strong needs to be liked, wanted, desired, loved, accepted, approved of, appreciated and needed as

²⁵Horney, <u>Our Inner Conflicts</u>, pp. 41-42.

much and as often as possible. They feel they must be of paramount importance to at least one other person; to be helped, protected, guided and taken care of by that person. To them, anything which is not shared is meaningless. Love is seen as the only goal worth striving for--the goal that will meet all needs.

The compliant types automatically try to live up to the needs and expectations of others. They may do this to the extent of losing sight of their own feelings. They become unselfish, self-sacrificing and undemanding except in their desires for affection from others. From their viewpoint, they like everyone, and all others are seen as "nice."

The compliant types avoid any kind of competition or quarrels with others. They prefer to subordinate themselves and take second place while appearing appeasing and conciliatory. No matter what others may do to them, they bear no conscious grudge. They repress any wishes for vengeance or triumph. They show a strong inhibition against any kind of direct aggressive or assertive behavior; therefore, strivings to be assertive, critical, ambitious, demanding or making an impression on others are blocked. Such inhibitions often prevent them from enjoying themselves and attaining goals.

The attitude of the compliant types toward themselves is one fraught with pervasive feelings of weakness and helplessness, feelings that are in part real because of their avoidance of competition. They further assume that others are superior to them in all ways. This is especially true when they find themselves in the presence of arrogant people. They may underestimate even such concrete things

as their own material wealth and possessions. Essentially, then, they rate themselves largely by how they feel others rate them.

The compliant types, as with the other neurotic character types, attempt to solve the neurotic conflict by submerging all discrepant elements. The compliant types become even more compliant under stress in order to maintain their unity. If rage or hostility does appear, it is likely to come in the form of a blind rage or fury. They are, however, more likely to convert anger to somatic symptoms such as headaches or stomach disorders.

The compliant types cannot tolerate isolation or being alone since to them it represents their failure in being accepted and acceptable to others. Such a failure is felt as the ultimate blow to their self-worth.²⁶

The Moving Against or Aggressive Type

The aggressive types view the world in the Darwinian sense of survival of the fittest. They assume that the world is a hostile place full of hostile people out for their own best interests. They refuse to admit that this is not always the case. They may cover their constant struggle with others in a veneer of polite fairness and good fellowship although this appearance often represents only expediency on their part. They can afford to be benevolent as long as there is no question of who's in charge.

The component of fear is never admitted or displayed; the aggressive types' outward appearances are geard toward being and

²⁶Horney, <u>Our Inner Conflicts</u>, Chap. 3, pp. 48-62.

appearing tough. They regard feelings, either their own or those of others, as sloppy sentimentality and something to be avoided. Their primary needs lie in the direction of controlling others either directly or though manipulation or obligation. They must constantly strive to achieve success, prestige and recognition in any form. Such strivings are power-oriented in that success and prestige often lead to power. They attain a subjective feeling of strength through their need to outsmart and exploit others which leads to outside acclaim so necessary to their supremacy needs. The aggressive types feel that everyone operates in this manner and therefore they must do it best in order to excel.

Love is relatively negligible to the aggressive types. They may choose a mate based on the mate's ability to enhance their own prestige. They frequently show little or no consideration for others, including the mate, since their dominant attitude is one of "let others look out for themselves." Saving one's own skin takes precedence over all others--by the aggressive type's standard, anything else would be pure stupidity.

The aggressives consider themselves the ultimate realists. They never naively overlook the possible malice and greed of others. They appraise every situation by balancing their own chances of domination against adverse powers and pitfalls. This approach spills over into all areas of functioning including work. They find little enjoyment in any endeavor because of their absence of emotions which might interfere with their well-oiled opportunistic approach.

The aggressive types appear to have few, if any, inhibitions since they readily display anger and aggression. Their inhibitions, however, are found in the less apparent affectional areas. Anything which is nonproductive, even if enjoyable, is considered a waste of time.

The self-concept of the aggressive types centers about feelings of strength and power. Ruthlessness is seen as strength, lack of consideration as honesty, callous pursuit of self-interest is realism, and so forth. The law of the jungel reigns supreme in the aggressive type's continual battle with life.²⁷

The Moving Away From Others or Detached Type

Many non-neurotic persons seek periods of isolation from others. Detachment is considered neurotic when there is an intolerable strain connected with associating with others and the isolation is used as an escape from this strain.

The detached neurotics exhibit trends found to some degree in all neurotics. They feel a general estrangement from themselves, a numbness in their emotional lives, uncertainty about their identities, preferences, hopes, fears and beliefs. They may function like normal people, but they are essentially lifeless, particularly in the emotional realm. The greatest need of the detached types is the need for utter independence from others. This need underlies their conscious and unconscious wish to avoid close interpersonal

²⁷Horney, <u>Our Inner Conflicts</u>, Chap. 4, pp. 63-72.

involvement. For the detached types all needs are directed toward non-involvement; no one can be allowed close enough to become so important as to be indispensable. They will often eat, sleep and work alone, often finding sharing experiences with others a disturbing experience.

This need for independence, which is both compulsive and indiscriminate, carries an essentially negative orientation--an orientation toward <u>not</u> being influenced or obligated to anyone or anything. They fear anything which might be binding on them. Simple advice may be rejected as domination even when it coincides with their own wishes. Although the detached types may outwardly conform to rules or conventions, such things are seen as intrusive and repellent.

Associated with the detachment is a strong need to feel superior. The detached types abhor competition; therefore, they do not wish to excel through consistent achievement and effort. Instead, they wish to be appreciated for the treasure within them which they expect others to recognize without effort on their part.

This feeling of superiority also embraces a feeling of uniqueness which they constantly guard against contamination from outside influence. When this superior feeling is threatened, the detached types may, for short periods, reach frantically toward others.

While the emotional life of the detached persons may not follow as strict a pattern as for the other types, they have a general tendency to suppress and deny all feelings of both love and hate-- neither being strongly felt. Outside relationships are frequently curtailed because it is difficult to suppress one area alone. The more the detached types suppress emotion, the more they emphasize intelligence. They harbor a strong belief in the power of reason (i.e.., knowledge of one's problem is sufficient to cure it).

The detached types, if they become involved with others at all, usually turn to another detached person or to someone who is willing to put up with their distance. Such relationships, while possibly intense, are usually brittle and short-lived. Sexual relationships are a bridge to others, but are usually transitory and therefore unlikely to interfere with their lives.

Although detachment has high costs, it also has certain real advantages such as preservation of integrity and serenity, allowance for original thinking and the expression of creativity, if any is present. Should this circle of detachment be broken, panic ensues because the detached types have not developed adequate techniques for coping with life. The panic comes from feelings of being exposed as worthless or a fake, fear of insanity and, worst of all, a fear of losing their uniqueness.

While detachment is part of the basic conflict, it is also used as a defense against it. It is a defense against the other two modes of moving toward and moving against others. The use of the detached mode is essentially a solution by evasion.²⁸

²⁸Horney, Our Inner Conflicts, Chap. 5, pp. 73-95.
The scale items were drawn from Horney's descriptions of each neurotic adjustment style as described above. Horney's provocative writings about neurosis appear to have utility and content validity from a clinical standpoint. If empirical investigation substantiates the value of her three major neurotic style constructs of moving towards, against and away from others, then refinement into a usable clinical and/or research scale could prove useful.

CHAPTER III

DESIGN OF THE STUDY

This study was designed to meet two basic objectives: (1) to develop a neurotic style inventory based on Horney's psychoanalytic theory of neurosis and (2) to test whether markedly neurotic individuals would be categorized under any one of Horney's three theoretical neurotic character types. To accomplish the objectives of the study, a repeated measure correlational design was employed.

Each subject was screened for inclusion in the sample in order to remove the responses of individuals suspected of being sociopathic, psychotic or highly inconsistnt using four of the subscales of the Inventory of Current Status (ICS). The Neuroticism scale from the Eysenck Personality Inventory (EPI-N) administered as a subscale of the ICS was used as the criterion variable in the study. Each subject also completed the Inventory of Adjustment Styles (IAS), an inventory composed of three scales (Compliant, Aggressive and Detached) generated to reflect Horney's three neurotic character styles--the toward, against and away-from-others types.

Instrumentation

Two instruments were used in the study. The first, called the Inventory of Current Status (ICS), was assembled to identify respondents who would likely respond invalidly and to measure the

subjects' degree of neuroticism. The second instrument, the Inventory of Adjustment Styles (IAS), was constructed especially for this study to investigate the three Horneyan neurotic style constructs of moving towards, against, and away from people.

Inventory of Current Status (ICS)

The ICS was assembled, in part, as a screening device to eliminate subjects with certain pathological signs from the sample. Horney's constructs investigated in the study relate specifically to neurosis; therefore, an appropriate sample would consist of persons distributed along a continuum of neurosis unconfounded by other major pathological groupings, particularly psychotic and sociopathic trends.

The 165 items of the ICS included the Lie scale (L), the Psychopathic Deviant scale (PD), and the Schizophrenia scale (Sc) from the Minnesota Multiphasic Personality Inventory (MMPI), the Neuroticism scale from the Eysenck Personality Inventory (EPI-N) and a short paired-item consistency scale developed for this study. These true-false items were placed in random order and assembled in a mimeographed booklet keyed to an IBM answer sheet (see Appendix A).

The MMPI, from which three of the above scales were drawn, was designed to assess characteristics relating to personal and social adjustment.¹ Although the complete MMPI consists of many scales, the use of the above three appeared warranted since each

¹William G. Dahlstrom, George S. Welsh, and Leona E. Dahlstrom, <u>An MMPI Handbook</u>, rev. ed. (Minneapolis: University of Minnesota Press, 1972), p. 63.

scale was initially constructed and validated independently. Rogers
indicated:

Anyone scoring above 2 standard deviations (above score 70) from the normal mean could, with the usual 2 1/2 percent probability, be excluded from the null hypothesis of normality and could be classified as a schizophrenic, a hypomanic, a homoerotic invert, a hysteric or what have you. It is the cutting score that is important for this discrimination²

Rogers concluded that the MMPI is probably the best instrument available for screening psychopathology in a research population.³

Kuder Richardson formula 20 scale reliability estimates based upon the responses of individuals from this study were: Lie scale, .48; Psychopathic Deviant scale, .68; and Schizophrenia scale, .88.

The Eysenck Personality Inventory-Neuroticism scale (EPI-N) was used as a measure of neuroticism. All subjects were placed on a continuum using the EPI-N scale. These scores then became the criterion variable in the regression and repeated measures aspects of this study. The EPI-N was chosen because of its short length (24 items), relatively simple vocabulary which allows application to less educationally and intellectually sophisticated populations and its wide acceptance as a research tool.⁴ Fabian and Comrey⁵

²David A. Rogers, "MMPI Review," in <u>Burros Seventh Mental</u> <u>Measurements Yearbook</u>, ed. Oscar Kristen Burros (Highland Park: Gryphon Press, 1972), p. 247.

³Rogers, p. 246.

⁴Richard I. Lanyon, "Eysenck Personality Inventory," in <u>Burros Seventh Mental Measurements Yearbook</u>, ed. Oscar Kristen Burros (Highland Park: Gryphon Press, 1972), pp. 163-65.

⁵Judith J. Fabian and Andrew L. Comrey, "Construct Validation of Factored Neuroticism Scales," <u>Multivariate Behavioral Resarch</u> 6 (July 1971): 287-99.

correlated 15 scales from four inventories purporting to measure neuroticism with two neuroticism criteria groups (31 outpatient neurotics, 68 inpatient neurotics and 69 normals) and with each other. The Comrey and Eysenck Neuroticism scales gave the highest validity coefficients, .53 and .50, respectively, and correlated .764 with each other, the highest correlation of any pair of tests studied. The EPI-N was used because it could be administered in 10 minutes compared to 30-60 minutes for the Comrey. Although the EPI-N's use as a clinical instrument has been questioned, it is "as good as any" test for research purposes.⁶ Kuder Richardson formula 20 yielded an EPI-N reliability estimate of .85 for respondents in this study.

Eight consistency items divided into four matched pairs were generated and included in the ICS. This set of items was used to sort out subject test data that were highly inconsistent. The underlying assumption was that individuals who contradicted themselves on three or four of the pairs of items would not have responded with sufficient consistency to warrant inclusion of their scores in subsequent analyses. Each pair of items was similar in content so they should have been answered in a similar manner. For example, the following two items comprise one pair:

Item 9. I like seafood.

Item 91. I enjoy eating at seafood restaurants.

A subject who is consistent would answer both items True or False, particularly if they marked Item 91 true. Basically, what

⁶Lanyon, p. 164.

these four pairs of questions measured was the respondent's ability to read the tests.

Inventory of Adjustment Styles (IAS)

A basic component of this study was the construction of an inventory to measure the central constructs of Karen Horney's psychoanalytic theory of neurosis. The instrument developed for this purpose was named the Inventory of Adjustment Styles.

Horney's descriptive writings, particularly those found in Our Inner Conflicts (1945), concerning her three basic modes of neurotic interaction, were used as a basis for item content of the inventory. Descriptive statements about the behaviors and attitudes of each neurotic character type, the towards, against and away-fromothers types, were written. These passages were then re-worded into a pool of test items and scaled to a four-point scale: (1) Always, (2) Sometimes, (3) Seldom, and (4) Never. Three persons, two experts in psychometrics and one psychotherapist, read all items. Those items marked as unclear or difficult by any of the three readers were either rewritten for clarification or dropped from the item pool. After several revisions these procedures resulted in a total of 174 items. Of the 174 items, 57 were designated as the Compliant scale which corresponded to Horney's "moving towards others" type, 65 items were designated as the Aggressive scale which corresponded to her "moving against others" type, and 52 items were assigned to the Detached scale which reflected Horney's "moving away from others" neurotic character type. Each item was generated from one of

Horney's neurotic character style descriptions on the basis of content. Different items were phrased positively and negatively to avoid subject response bias. The 174 items comprising the three scales were placed in random order and numbered 1 through 174. Examples of items from each of the <u>a priori</u> classified scales are as follows:

- 52. I worry about whether other people like to be with me (Compliant scale).
- 105. The world is full of hostile people (Aggressive scale).
- 165. I do not like to depend on others (Detached scale).

One page containing instructions was written to be concise and understandable to a broad range of reader levels. The entire inventory, including instructions and title page, was stapled together into ll-page booklets (see Appendix B). IBM answer sheets were provided to facilitate recording responses.

Refinement of the Inventory of Adjustment Styles

A homogeneity-of-items reliability model employing both Cronbach's reliability estimate and an item-total correlation technique⁷ were used to refine the three scales of the IAS--the Compliant scale (C), the Aggressive scale (A) and the Detached scale (D). The alpha statistic and an item-total correlation were used to

⁷Lee J. Cronbach, "Coefficient Alpha and the Internal Structure of Tests," in <u>Principles of Educational and Psychological Mea-</u> <u>surement</u>, ed. W. A. Mehrens and R. L. Ebel (Chicago: Rand McNally, 1964), pp. 133-65.

(1) increase scale homogeneity for each scale (C, A and D) and(2) to reduce the total number of items which composed the IAS.

As 174 scale items were generated from the writings of Karen Horney, each item was placed on the Compliant scale, the Aggressive scale or the Detached scale, according to item content. **Coefficient** alpha, an estimate of test homogeneity, was calculated for each scale. Alpha is a measure of general and group factors rather than item specific factors, reflected in the test score. Items which reduced the overall scale alpha were deleted to reduce the total number of items on the inventory and to increase the homogeneity of each scale. The final item composition of the three refined scales resulted in each scale being composed of the most homogeneous items from the original scale item pool. Allowance was made for reasonable scale length on the detached scale. More specifically, the reliability analysis for each scale was used to delete items whose (1) corrected item-total correlation fell below .30 (.29 and lower was used for deletion of the Detached scale items to allow for sufficient scale length) and (2) raised the overall scale alpha if the item was deleted. This process resulted in a reduction of IAS items from 174 to 85 and raised alpha coefficients for all three scales as presented in Table 3.1. (See Appendix C for item-total correlation and alphia if item deleted.)

The reduction of the total number of items on the IAS was necessary to (1) increase scale homogeneity, (2) reduce the number of item variables below 100 to allow factor analysis in a later phase of the study (practical problems of cost and computer central

	Compliance		Aggre	ssion	Detachment		
	Alpha	Items	Alpha	Items	Alpha	Items	
Initial	.88	57	.86	65	.74	51	
Final	.89	32	.88	32	.77	21	

TABLE 3.1.--Scale Alpha and Total Items.

memory requirements prohibit factor analysis in excess of 100 variables), and (3) to streamline the inventory for possible future applications. (See Appendix D for each scale--initial and final items.)

Administration of the Instruments

The subjects used in the study were given test booklets, the Inventory of Current Status and the Inventory of Adjustment Styles. Each was also given corresponding IBM answer sheets. Information on age, sex, marital status, years of education completed and occupation was requested on the first answer sheet. IBM answer sheets were used to facilitate machine scoring. Instructions on the cover of each test booklet indicated which answer sheet was to be used for that inventory.

The test materials were given out to adults 18 years old and older who expressed a willingness to participate in the study. Subjects who readily agreed to collect test data from among their friends and relatives were given extra sets of tests. Anyone showing hesitation to take the tests was not encouraged to participate in the study. Roughly one-fourth of the data was collected from clients of the Eaton County Counseling Center. All subjects were told before participation in the study that no individual test results or feedback would be possible because (1) individual identifying information was not requested and (2) the validity of the instrument was not established; therefore, there were no means of adequately interpreting individual scores. Few persons refused to participate because of this absence of individual feedback.

Subjects who finished the entire task did so in one to two hours. Length of time between passing out the materials and having the completed answer sheets returned ranged from a few hours to several months. Repeated reminders to complete and return materials were required for many subjects before they finished the task. Of the 10 to 15 persons who refused to participate, a majority were men, most of whom could not read. Approximately 60% of those persons receiving materials returned them in completed form.

Scoring the Scales

The total scale scores for the C, A and D scales were obtained by computing the sum of item scores for the scales. The final 85 items of the IAS consisted of items scaled (1) Always, (2) Sometimes, (3) Seldom, and (4) Never. The 85 items were worded such that answering (1) Always or (2) Sometimes would be scored in the direction hypothesized as neurotic according to Horneyan theory while (3) Seldom and (4) Never would be in the direction of health. Scores of zero, one, two, and three were assigned to the above

responses, respectively. A zero value would represent the most neurotic; the three would represent least neurotic. Therefore, a high scale score would be interpreted as non-neurotic while a low scale score would be interpreted as more neurotic. Scale variances used in the analysis were obtained by computing the variances among the three scale scores for each subject; the scale mean values were obtained by summing the three scale scores for each subject and computing the mean.

Sample

Three hundred sixty subjects returned completed test answer sheets. Scales of the ICS, described above, were used as screening devices to eliminate test data from respondents suspected of being unsuitable. Subjects who attained a score greater than two standard deviations above the mean (MMPI standard score 70) on either one or more of the L, PD or Sc scales were dropped from the sample. Data from subjects who gave inconsistent answers on three or four of the four-paired item consistency scale were also excluded from the test data pool. In all, data from 65 subjects were eliminated from the sample using the above four scales of the ICS. The 295 subjects remaining in the sample are described below.

The 295 subjects whose test data were used in the study consisted of persons found in the general adult population, aged 18 and older. Although this sample did not systematically represent any specified population, an attempt was made to gather a diverse sample in terms of age, sex, education, marital status and occupation.

Geographic area: Approximately half of the subjects lived in parts of Eaton County, Michigan. The majority of remaining subjects came from other out-state areas of Michigan as presented in Table 3.2.

Area	n	%
Michigan		
Eaton County	143	49
Alpena	30	10
Rogers City	20	7
Lansing	25	8
Kalamazoo	20	7
Port Huron	15	5
Other Michigan	10	3
Other		
San Francisco, Calif.	18	6
Akron, Ohio	14	5
	295	100%

TABLE 3.2.--Geographic Distribution of Sample.

The figures found in Table 3.2 above are estimates derived from rough tallies kept when data was returned. Accuracy may not be exact because place of residents was not requested from subjects.

Age distribution: Of the 295, 303 or 69% were women ranging in age from 18 to 73 years, 92 or 31% were men ranging in age from 8 to 79 years. The mean age for women was 34.2; the mean age for men was 35.3. Comparison of sample to 1970 Michigan census figures indicates the study sample is generally younger than the Michigan population. The age distribution of the samples may be found in Table 3.3.

A c c	1	Female	I	Male	Т	otal	Mich. 1970
	n	%	n	%	n	%	%
18-24	37	18.2	15	16.3	52	17.6	11.7
25-34	91	44.8	39	42.4	130	44.1	30.0
35-44	38	18.7	19	20.7	57	19.3	16.7
45-54	19	9.4	12	13.0	31	10.5	16.7
55-64	10	4.9	3	3.3	13	4.4	12.4
65-over	8	4.0	4	4.3	12	4.1	12.5
	203	100.0	92	100.0	295	100.0	100.0

TABLE 3.3.--Age Range of Sample.

Compared to national statistics which indicate 48.8% of the adult population are male and 51.2% are female, the study sample proportionally contains more females (69%) and fewer males (31%) than the general United States population in 1970.

Marital status: Of the 203 women in the sample, 133 or 55% were married. Seventy or 45% of the women indicated they were unmarried. Of these, 35 or 17% indicated that they were single, 21 or 10% were divorced, 8 or 4% were separated and 6 or 3% were widowed. Of the 92 men, 66 or 72% indicated they were married while 26 or 28% indicated they were unmarried. if these 26 unmarried men, 20 or 22% indicated they were single and 6 or 7% indicated they were divorced.

According to national census statistics, 65% of males and 62.3% of females in the general United States population are married while 28.5% of the men and 22.9% of the women are single, and 5.6% of men and 14.8% of women are widowed or divorced.⁸ The study sample includes proportionally fewer married women and proportionally more married men.

Educational distribution: Women's years of education ranged from 9 to 20 years with a mean educational level of 13.4. Men's education ranged from 7 to 21 years of education with a mean educational level of 14.5 years. In both men and women, the median educational level was completion of twelfth grade. A total of 101 or 34% of the total sample had completed high school and no more. Michigan census statistics indicate a median educational level of 12 years, the same as found in the study sample. However, the study sample had a higher mean years of education (national average is 12.2 for men and 12.3 for women).⁹

Occupational range: An effort was made to obtain subjects with diverse occupational backgrounds. Although the sample appears

⁸U.S. Bureau of Census, <u>Census of the Population, 1970</u>, <u>Detailed Characteristics</u>, Michigan, Part 24, V. 1 (Washington: U.S. Government Printing Office, 1973), p. 68.

⁹U.S. Census, p. 70.

skewed toward the upper occupational range, compared particularly with males, the subjects represent a wide range of jobs across occupational categories (see Appendix E).

Hypotheses

Regression Hypotheses

A major interest of the study was to examine the relationship of the three Horneyan neurotic style constructs and neurosis. The IAS, which consisted of three <u>a priori</u> defined scales composed of items reflecting each Horneyan construct (C, A and D scales) was comapred to the EPI-N scale using a traditional regression method.¹⁰ This method consisted of summing scale scores C, A and D for each subject and entering them into a multiple regression equation as predictor variables against EPI-N scale scores used as the criterion variable to test research hypothesis 1:

- H₀1: There will be no linear relationship between neuroticism and the three neurotic style measures.
- H₁1: There will be a linear relationship between neuroticism and the three neurotic style measures.

Horney suggested in her theory that neuroticism was related to a particular pattern of one high and two low scores among the three neurotic style measures because neurotics use one mode of interaction predominantly and indiscriminately while repressing the other two modes. Therefore, to test this assumption, variance

¹⁰Norman Die, Dale Bent, and C. Hadlai Hull, <u>Statistical Pack-age for the Social Sciences</u> (New York: McGraw-Hill, 1970), pp. 320-41.

scores across the neurotic style scales were calculated for each subject and compared with the neuroticism score. The second research hypothesis tested was:

- H₀2: There will be no linear relationship between neuroticism and variability across the three neurotic style measures.
- H₁2: There will be a linear relationship between neuroticism and variability across the three neurotic style measures.

Factor Structure Hypothesis

The third research hypothesis was based on examination of the results of a number of specified factor rotations to determine whether the empirically derived factors were interpretable within the framework of Horneyan theory.

- H₀3: There will be no relationship between factorial analysis of neurotic scale items and Horney's neurotic character constructs.
- H₁3: A factorial analysis of items of the Horneyan neurotic style measures will form a structure which matches Horneyan neurotic character constructs.

Analysis of Data

Because the study involved both validation of a new scale or inventory and the empirical investigation of the three neurotic character styles described by Karen Horney, two distinct methods of analysis were employed--multiple regression and factor analysis. Multiple regression analysis was then used to explore the relationship between the three neurotic style scales and neuroticism. The second method of analysis employed the factor analytic model to determine whether the items composing the Compliant, Aggressive and Detached scale empirically clustered to form a structure which approximated Horney's neurotic character constructs.

Regression Model

Multiple regression analysis, a statistical technique for exploring the relationship between a single criterion variable and a set of predictor variables, was used to examine research hypothesis 1. In this instance multiple regression was used as a descriptive statistical procedure to test the relationship between the EPI-N neuroticism scale and the three Horneyan neurotic character scales.

The second research hypothesis was examined using multiple regression analysis in examining the relationship between variability across the three Horneyan scales and neuroticism. According to Horneyan theory, neurotic individuals should show a particular pattern of one high and two low scales on the three neurotic style scales.

Certain assumptions are made in applying the multiple regression model. The assumptions are the same as those required in applying the product moment correlation or related correlation coefficients upon which both techniques are based. (1) There must be a linear relationship between the criterion variable, neuroticism, and the predictor variables, scale score for compliance scale, aggressive scale and detached scale; (2) each of the variables must be normally distributed; and (3) the relationship among predictor variables must be homoscedastic (i.e., variance about the best-fitting straight line is approximately the same at all levels).

The degree to which any one of the three basic assumptions is not met, probability statements about the correlation might not be exactly correct. However, unless one or more assumptions are violated in the extreme, no real problem in accuracy of interpretation is likely.¹¹

Factor Structure

The items remaining in the Compliant, Aggressive and Detached scales about refinement via the item-total statistics method (alpha delete) were then factor analyzed to determine whether factors, empirically derived, would reflect Horney's neurotic character constructs. The principal components factor analysis (1.00 in diagonal) with orthogonal rotation was used. Five separate rotations using different N factor solutions were performed using a varimax criterion with Kaiser normalization: all factors with an Eigenvalue in excess of 1.00 were rotated as well as fixed factor rotations specifying N = 2, 3, 4 and 10 factors.

Where appropriate, a chi-square statistic was applied to the resulting factor solution to test whether scale items grouped in patterns are consistent with their <u>a priori</u> categorization.

The assumptions required for use of factor analysis are the same as those for coefficient alpha, as stated above.

¹¹Jum C. Nunnally, <u>Psychometric Theory</u> (New York: McGraw-Hill Book Co., 1967), pp. 125-26.

¹²William Hayes, <u>Statistics</u> (New York: Holt, Rinehart & Winston, Inc., 1963), p. 336.

Summary

This study was designed to accomplish two basic objectives: (1) to develop a psychometric instrument based on Karen Horney's neurotic character constructs specified in her theory of neuoris, and (2) to apply this instrument to the investigation of the validity of Horney's three neurotic character types of "moving towards," "away from," and "against others."

Two psychometric instruments were employed in the study. The Inventory of Current Status (ICS) was used as a screening device to refine the sample by screening out individuals suspected of being psychotic, sociopathic, highly inconsistent or lying. The ICS also included EPI-Neuroticism scale which was used to place subjects on a neuroticism continuum. Neuroticism was used as the criterion variable in the study.

The second instrument used in the study was the Inventory of Adjustment Styles. This instrument was constructed from Horney's writings describing the three neurotic modes of interaction. Test items were generated from Horney's writings, fitted to a four-point scale and assigned, by content, to either the Compliance scale (C) reflecting Horney's "moving towards others" type or the Aggression scale (A) reflecting the "moving against others" type or the Detachment scale (D) or "moving away from others" type. After administration, this 174-item inventory was refined and shortened using an item-total correlation technique. Reduction of items was necessary (1) to allow factor analysis procedures at a later point, (2) to

increase homogeneity of the three scales, and (3) to shorten the total inventory for more practical future applications.

The ICS and the IAS were both administered to adult subjects from the general population. All subject participation was voluntary. Of the 360 test results which were returned and screened, 295 were used for this study. Although this sample did not specifically represent any known population, they were diverse in terms of age, education, occupation and marital status. Women were over-represented, comprising 69% of the total sample.

Three research hypotheses were stated. Hypotheses 1 and 2 were postulated to examine the relationship of the C, A and D scales to the criterion variable neuroticism as measured by the EPI-N. Hypothesis 1 relates to whether there was a linear relationship between the C, A and D scales of neuroticism. Hypothesis 2 was used to examine the relationship of variability among the C, A and D scales and neuroticism to assess whether scale patterns of one high and two low scale scores were predictive of neuroticism as suggested by Horneyan theory. Horneyan theory would be supported by acceptance of H₀1 and rejection of H₀2. Regression analysis wasused to test Hypotheses 1 and 2.

A third hypothesis was postulated to determine whether an empirically derived structure of items would match Horney's neurotic character constructs. A factor analytic approach specifying a three principal components rotation was used to provide data to test Hypothesis 3. A chi-square test of goodness of fit of the

factor analytic results to an <u>a priori</u> categorization provided the test of Hypothesis 3. Further explorations involved rotations of 2, 3, 10 and eigenvalue greater than 1.00.

CHAPTER IV

ANALYSIS OF DATA

The analysis of data is presented in this chapter. Each research hypothesis is presented followed by the analysis of the results.

Five predictor variables were used in several combinations in a multiple regression analysis to test research Hypotheses 1 and 2. The intercorrelations of the predictor variables are presented in Table 4.1.

	Compliant	Aggres.	Detached	Sc Mn	Sc Var	Neurot.
Aggres.	.52					
Detached	.50	.74				
Scale Mn	.79	.89	.87			
Scale Var	28	.31	.21	.10		
Neurot.	46	23	31	40	.20	

TABLE 4.1.--Correlation Between Variables.

Horney's theory of neurosis states that neurosis is a matter of degree for any given individual. Her works further propose that persons who are markedly neurotic respond to their environment in one of three modes as described in Chapter II. A regression model which entered variables to estimate a criterion variable was deemed most appropriate for investigating the relationship between the three modes of Horney's theory and neuroticism.

Relationship of IAS to Neuroticism

Traditionally, new scales are tested against a criterion by (1) computing zero-order correlation coefficients between each scale and a criterion and (2) interpreting by inspection or by computing least squares regression solutions based on beta weights, or (3) by using the multiple correlation to measure overall relationship between the new scales and the criterion. Horneyan theory does not exactly fit this traditional model. Horney postulates that it is the patterning of scores and the variance among scales which predicts neuroticism, rather than an elevation of a score on a particular scale or on the three scales together. Therefore, multiple regression was used as the statistic for both a traditional analysis and a pattern analysis employing scale variance. However, in the test of Hypothesis 1, the predictors were the C, A and D scales themselves, while in Hypothesis 2, the predictor was the variance among scales.

Traditional Approach

The traditional method of relating scales to a criterion involved entering the predictor variables to explore the linear relationship between the new scales and the criterion variable in a regression equation. In the regression model used for analysis of the data, the predictor variables were the scores on the C, A and D scales constructed using Horney's theory. The criterion variable was the EPI-N score, a measure of neuroticism. Horneyan theory suggested that there would not be a strong linear relationship between these three scores and neuroticism. Her theory rests on an assumption about a pattern of the theoretical modes, not the additive quality of one mode to another.

The research hypothesis tested employing three neurotic style scale scores against the neuroticism score in the traditional regression method was as follows:

- H₀1: There will be no linear relationship between neuroticism as measured by the EPI-N and the three neurotic style measures.
- H₁1: There will be a linear relationship between neuroticism as measured by the EPI-N and the three neurotic style measures.

The test of this hypothesis was accomplished using a multiple regression approach. Each scale score was entered into the equation with the score accounting for the greatest amount of variance entered first, the next greatest second, and so forth, in descending order. An alpha of .05 was set for overall significance of the prediction equation. The results of the multiple regression entering, C, A and D scores are presented in Table 4.2.

The Compliant (C) scale variable was entered first on step 1 at a significance of p = .0001. Compliant scale was the variable most highly correlated with neuroticism in the zero-order correlation matrix (r = .47) accounting for 22% of the variance in the Neuroticism score. The second variable entered into the multiple regression equation, Detached scale, produced an improvement at the p = .06

Step	Variable Entered	F to Enter or Remove*	Sig.	Mult. R	R ²	R ² Chg.	Simple R
1	Toward	82.49	.000	.47	.22	.22	47
2	Away	3.57	.06	.48	.23	.01	32
3	Against	3.17	.08	.49	.24	.01	24

TABLE 4.2.--Summary Table for Multiple Regression for Compliant, Detached and Aggressive Variables Entered Against Neuroticism.

*Enter.

level. Compliant and Detached, taken together, correlated .48 with Neuroticism accounting for 23% of the variance in neuroticism. Thus Detachment variable contributed an additional 1% of the variance. The Against scale variable was included in the equation at step 3 accounting for an additional 1% of the variance in neuroticism at a significance of p = .08. All three variables entered together in the equation account for 24% of the variance in Neuroticism with Aggression accounting for 1% of the variance.

The significance of the overall regression equation at step 3 with F = 82.5 (df = 3) with only the Compliant score variable entered is greater than the p = .0001 level. Therefore, the null hypothesis was rejected. Post hoc inspection found the Detached and Aggressive variables singly or in combination made no significant improvement in the prediction of neuroticism scores. The second and third variables entered into the equation, Detached and Aggressive, were not significant at the p = .05 level. The Compliance variable was, in fact, the best predictor of neuroticism, with the Detachment and Aggression variables adding little beyond that accounted for by Compliance.

Pattern Approach

According to Horneyan theory of neurosis, a particular pattern among the three neurotic style measures would be related to neuroticism. Horney suggested that persons who are highly neurotic would react in one, and only one, of the three neurotic styles postulated in her writings. The other two modes of interaction would be repressed and, therefore, neurotic individuals would produce a score pattern of one high and two low scores on the three neurotic style measures, C, A and D.

In order to test this proposition, variance scores were calculated across the C, A and D scale scores and compared with EPI-N (neuroticism) in the regression equation. Horneyan theory suggested that there would be a linear relationship between neuroticism and the variance among the three neurotic style measures.

The research hypothesis tested was as follows:

- H₀2: There will be no linear relationship between neuroticism and variability across the three neurotic style measures.
- H₁2: There will be a linear relationship between neuroticism and variability across the three neurotic style measures.

The results of this regression equation for H_2 are summarized in Table 4.3.

The variable scale variance was entered at a significance level of less than p = .001. Scale variance alone was correlated .21

Step	Variable Entered	F to Enter	Sig.	Mult. R	R ²	R ² Chg.	Simple R
1	Scale var.	13.27	.001	.21	.04	.04	.21

TABLE 4.3.--Summary Table for Regression with Scale Variance Regressed Against Neuroticism.

with neuroticism and accounted for 4.4% of the variance. The significance of the equation comparing scale variance to neuroticism was less than p = .001 (F = 13.27, df = 1). The null hypothesis of no linear relationship between neuroticism and scale variance was rejected. There was a linear relationship between scale variance and neuroticism.

Two additional regression equations were used to further explore Hypothesis 2. In the first equation, scale variance and scale mean were entered as predictor variables against the criterion variable, neuroticism. This analysis was performed to test variance while controlling for overall score magnitude. In the second regression equation, scale variance was entered with C, A and D scale scores to control for score magnitude on individual scales.

The results of the additional regression equation entering both scale variance and scale mean to test Hypothesis 2 are shown in Table 4.4.

The scale mean variable was entered in the equation first on step 1 at a significance of p = .001. The scale mean was the variable most highly correlated with neuroticism in the zero-order correlation matrix (p = -.40) accounting for 16% of the variance in the

Step	Variable Entered	F to Enter	Sig.	Mult. R	R ²	R ² Chg.	Simple R
1	Scale mean	55.88	.001	.40	.16	.16	40
2	Scale variance	23.23	.001	.47	.22	.06	.21

TABLE 4.4.--Summary Table for Multiple Regression Including Variables Scale Mean and Scale Variance.

neuroticism score. The variable scale variance entered the equation second on step 2 with a significance of p = .001 scale mean and scale variance, taken together, correlated .47 with neuroticism accounting for 22% of the variance in neuroticism. The variable score variance accounted for an additional 6% of the variance. The significance of the regression equation at step 1 with only the scale mean variable entered was significant beyond the p = .001 level (F = 55.88).

With both variables scale mean and scale variance entered at step two, the equation was still significant beyond the p = .001level (F = 23.23, df = 2). Thus the null hypothesis of no association between neuroticism and scale mean and scale variance was rejected. Both variables scale mean and scale variance entered into the equation were significant beyond the p = .05 level.

The results of the regression equation entering variables C, A, D and scale variance as predictor variables against neuroticism to further explore Hypothesis 2 are presented in Table 4.5.

The compliance variable entered the regression equation first on step 1 with a significance of p = .0001. The compliance scale was the variable most highly correlated with neuroticism in the zero-order

Step	Variable Entered	F to Enter	Sig.	Mult. R	R ²	R ² Chg.	Simple R
1	Compliance	82.49	.0001	.47	.22	.22	47
2	Detachment	3.57	.060	.48	.23	.009	32
3	Scale var.	6.83	.009	.50	.25	.018	.20
4	Aggression	.57	.45	.50	.25	.001	23

TABLE 4.5.--Summary Table for Multiple Regression Including Variables Compliance, Detachment, Aggression, and Scale Variance.

correlation matrix (r = -.47) accounting for 22% of the variance **neuroticism.** The second variable entered into the equation (step 2) was the detached scale which showed an improvement at the p = .06level. Compliance and Detachment taken together correlated .48 with neuroticism accounting for 23% of the variance in neuroticism. Thus, Detachment contributed an additional 1% of the variance in neuroti-Scale variance was the variable entered at step 3 with a sigcism. **nificance** level of p = .009. Compliance, Detachment and Scale variance entered in the equation together correlated .50 with neuroticism beyond that contributed by the first two variables C and D. The aggression scale was the fourth variable entered into the equation at step 4 at a significance level of p = .45. All four variables entered into the equation correlate .50 with neuroticism and together account for 25% of the total variance in neuroticism. The aggression scale contributes an additional .1% to the variance in neuroticism.

<u>Post hoc</u> examination indicated the significance of the C scale variable entered at step 1 (F = 82.49, df = 4) exceeded the p = .001 level. The Scale variance, entered at step 3 after inclusion of Compliance and Detachment, was significant at the p = .009level (F = 6.83, df = 4). The other two variables entered on steps 2 and 4. Detachment and Aggression are not significant at the p = .005 level.

Factor Structure of the IAS

A second type of approach to the investigation of Horney's neurotic character constructs involved the use of factorial analysis of items on the C, A and D scales of the IAS. Examination of specified rotations were examined by comparison to the <u>a priori</u> scheme to determine whether empirically derived factors would match Horney's theoretical constructs (for 85 item-by-item correlation matrix, see Appendix F).

Research Hypothesis 3 was as follows:

- H₁3: The three-factorial rotation will match Horney's three neurotic style constructs.
- H₀3: There will be no interpretable relationship between results of the three-factor factorial analyses of Horneyan neurotic scale items and Horney's three neurotic style constructs.

Hypothesis 3 was tested by performing principal components factor analysis followed by rotation to varimax criterion of the first three principal component factors. In addition, both twofactor and four-factor solutions were rotated to help illuminate the results of the test of Hypothesis 3. The test of the null hypothesis was the chi square for the match between the empirical classification of items by factor analysis and the <u>a priori</u> classification of items (for three-factor correlation matrix see Appendix G).

THREE-FACTOR SOLUTION Factor 1

Item	<u>Sc</u>	Load	
64.	A	.66	Everyone is out to get everyone else.
82.	A	.55	Since everyone is out for themselves, I must be best at looking out for myself.
136.	Α	.51	The world is geared to survival of the fittest.
158.	A	.51	Everyone approaches situations with an eye for what's in it for them.
58.	A	.50	Others will take advantage of me if they get the chance.
96.	D	.49	I fear that becoming involved with others will stifle my creativity.
77.	A	.47	I look for dangers and pitfalls in situations where I am involved with others.
168.	A	.47	I despise softness in others.
106.	D	.47	If others get close to me, I fear I might lose my creativity.
46.	A	.46	I believe life is a continual struggle of everybody against everybody else.
159.	Α	.46	No price is too high for my success.
135.	Α	.45	It is important to control those around me.
156.	A	.45	It is important to appear tough regardless of how you might really feel.
119.	D	.45	Keeping others at a distance helps me to retain my original thinking.
166.	Α	.44	People are tools to be manipulated.

Item	<u>Sc</u>	Load	
7.	A	.44	I show fear.
134.	D	.44	I am uncomfortable about becoming emotionally attached to another person.
22.	A	.42	Too many people are out for themselves and don't really care for others.
28.	Α	.42	The most important part of any game is winning.
57.	Α.	.42	I never admit a mistake unless it is absolutely necessary.
90.	A	.42	I really don't know who I can count on.
47.	D	.41	I do not feel involved with others.
60.	A	.40	Only a naive person underestimates the malice and greed of others.
35.	D	.40	No one really understands me.
			Factor 2
120.	C	.65	It worries me to think that some of the people I know may not like me.
163.	C	.58	I worry about how well I get along with other people.
52.	C	.57	I worry about whether other people like to be with me.
81.	С	.57	I feel inferior to most of the people I know.
127.	C	.57	It is important that others approve of me.
63.	C	.56	When someone criticizes me, I feel low and worthless.
23.	C	.55	What others think of me is very important.
140.	C	.54	I like to be protected and guided by another person.
165.	C	.53	I like to know that I am not too different from others.
113.	С	.52	What I think of myself depends on what others think of me.

Item	<u>Sc</u>	Load	
20.	C	.51	I like to know I belong.
14.	С	.49	It is necessary for me to feel needed by others.
164.	C	.45	I want other people to like me.
67.	D	.44	I live too much by other people's standards.
118.	C	.43	Everything will be all right if someone loves me.
153.	C	.43	I feel weak and helpless.
141.	C	.42	I would rather give in than quarrel with someone.
54.	C	.41	I do what others expect of me even when it's not what I really want to do.
174.	С	.41	It is important to me to be popular with persons my own age.
19.	C	.40	Most people are stronger emotionally than I am.
38.	C	.39	I question my own worth as a person.
112.	C	.39	I find it difficult to be defiant.
170.	С	.39	I feel weak and worthless around arrogant people.
			Factor 3
111.	Α	.48	I am a poor loser.
137.	D	.48	I dislike conforming to rules and regulations.
106.	D	.40	If others get close to me, I fear I might lose my uniqueness.

The three-factor solution was performed to test Hypothesis 3. Hypothesis 3 would be supported if the factors each contained items of one of the three scales. Chi square in support of Hypothesis 3 would show high contribution to the chi-square value and positive values for (frequency observed - frequency expected) and high contribution to the chi-square value and negative values for (frequency observed - frequency expected) off the diagonal. Chisquare Table 4.6 displays the content of each factor by scale.

	F	actor 1	Fac	tor 2	Fac	tor 3	
A		1		2		3	
scalo	x	= 12	x =	-12	x =	5	32
scare	ob 29	(15.4)	ob 0	(12)	ob 3	(4.5)	
C		4		5		6	
•	x	= -15.4	x =	27	x =	-1.4	32
scale	ob 0	(15.4)	ob 30	(12)	ob 2	(4.5)	
n		7		8		9	
	x	= .4	x =	4.4	x = 5.3		21
scale	ob 12	(10.1)	ob 2	(7.9)	ob 7	(3.0)	
		41		32		12	85
(ob =) = x =	observed cell expected cell cell contribu (0 = E) value	frequenc frequenc tion to c sign.	y. y. hi-square v	alue; + on	r - denote	5

TABLE 4.6.--Chi-Square Table for Three-Factor Solution.

The chi-square statistic with 4 df for the three-factor solution was 78.4 which is significant beyond the p = .001 level, indicating a correspondence between empirical factors and <u>a priori</u>

categories. Examination of cell chi-square contribution reveals that the diagonal cells contain the largest positive values while the of diagonal cells contain smaller and/or negative values. Therefore, H_0^3 was rejected. There is a significant three-factor structure which matches Horneyan neurotic style constructs. However, the mixing of items from more than one a priori scale category on the same factor weakens support of H_13 . Observation of cell frequencies suggests that factor 2 is clearly composed of the C scale. Factor 1 appears to be composed predominantly of the A scale, but shows strong content of the D scale as well. Factor 3 contains elements of all three scales, but the D scale is clearly represented above expectancy. However, most of the items from scale D which appear on factor 3 have loadings below .39. Thus it was concluded that a factor structure matching Horney's three neurotic character constructs did appear, although scale three reflecting Horney's "away from others" mode was relatively weak.

The two-factor rotation was performed to help illuminate the three-factor results by determining whether a strong pattern exists in the two-factor solution.

TWO FACTOR SOLUTION Factor 1

Item	<u>Sc</u>	Load	
64.	Α	.63	Everyone is out to get everyone else.
46.	A	.59	I believe life is a continual struggle of everyone against everyone else.
106.	Α	.46	If others get close to me I fear I might lose my uniqueness.

Item	<u>Sc</u>	Load	
96.	D	.57	I fear that becoming involved with others will stifle my creativity.
168.	Α	.55	I despise softness in others.
135.	Α	.53	It is important to control those around me.
160.	Α	.53	If I didn't have such bad luck I'd accomplish much more than I have.
166.	Α	.53	People are tools to be manipulated.
156.	A	.52	It is important to appear tough regardless of how you might really feel.
28.	Α	.49	The most important part of any game is winning.
82.	A	. 49	Since everyone is out for themselves, I must be best at looking out for myself.
58.	A	.48	Others will take advantage of me if they get the chance.
136.	A	.48	The world is geared to survival of the fittest.
119.	D	.48	Keeping others at a distance helps me to retain my original thinking.
134.	D	.48	I am uncomfortable about becoming emotionally attached to another person.
77.	A	.47	I look for dangers and pitfalls in situations where I am involved with others.
158.	A	.46	Everyone approaches situations with an eye for what's in it for them.
131.	A	.45	I find displays of affection revolting.
57.	A	.42	I never admit a mistake unless it is absolutely necessary.
159.	A	.42	No price is too high for my success.
47.	D	.42	I do not feel involved with others.
78.	A	.41	I will go out of my way to prove to others that I am right.

---- A
- Item Sc Load
- **105.** A .41 The world is full of hostile people.
- 35. D .41 No one really understands me.
- 53. C .40 I can't take it if someone criticizes me.
- 16. A .39 To me feelings are sloppy sentimentality that get in the way of winning.
- 144. D .39 I must strive for my independence in every situation.

Factor 2

- 120. C .64 It worries me to think that some of the people I know may dislike me.
- 81. C .58 I feel inferior to most of the people I know.
- 164. C .58 I want other people to like me.
- 52. C .56 I worry whether other people like to be with me.
- 63. C .56 When someone criticizes me, I feel low and worthless.
- 127. C .56 it is important that others approve of me.
- 140. C .55 I like to be protected and guided by another person.
- 23. C .54 What others think of me is very important.
- 165. C .54 I like to know that I am not too different from others.
- 113. C .52 What I think of myself depends on what others think of me.
- 20. C .51 I like to know I belong.
- 14. C .48 It is necessary for me to feel needed by others.
- 141. C .45 I would rather give in than quarrel with someone.
- 163. C .45 I worry about how well I get along with other people.
- 67. D .44 I live too much by other people's standards.
- 118. C .43 Everything will be all right if someone loves me.

Item	<u>Sc</u>	Load	
54.	C	.42	I do what I think others expect of me even when it's not what I really want to do.
153.	C	.42	I feel weak and helpless.
19.	C	.41	Most people are stronger emotionally than I am.
4.	C	.40	I would rather subordinate myself to someone than to create friction with them.
112.	С	.40	I find it difficult to be defiant.
170.	С	.39	I feel weak and worthless around arrogant people.
174.	С	.39	It is important to me to be popular with persons my own age.

The two-factor rotation resulted in factor 2 clearly composed of C scale items (30 C scale, 1 A scale and 2 D scale items). The A and D scale items were compressed on Factor 1 (31 A items, 19 D items, 2 C items). Table 4.7 presents the chi square for the two factor solution.

			Facto	or 1		Fac	ctor 2	
Scale C	1	ob	2	(19.6)	2	ob 30	(12.4)	32
Scale A	3	ob	31	(19.6)	4	ob 1	(12.4)	32
Scale D	5	ob	19	(12.8)	6	ob 2	(8.2)	21
	•		52			33	+ 3	85
ob = 0	bser	ved	frequen	cy; () = e	expect	ed cell f	requency.	

TABLE 4.7Two-Factor	Chi-Square	Table.
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The chi square of 66.2 with 2 df calculated for the twofactor solution was significant beyond p = .001, indicating the presence of patterning in the data. Examination of cell frequency data indicated that Factor 2 was predominantly composed of the Compliant scale. Factor 1 was overwhelmingly composed of the Aggressive and Detached Scales (A scale, 31 of 32; D scale, 19 of 21).

The following four-factor solution was rotated to determine whether an additional factor might more clearly separate A and D scale items.

FOUR-FACTOR SOLUTION Factor 1

Item	<u>Sc</u>	Load	
64.	Α	.61	Everyone is out to get everyone else.
46.	A	.57	I believe life is a continual struggle of everybody against everybody else.
136.	Α	.57	The world is geared to the survival of the fittest.
82.	A	.55	Since everyone is out for themselves, I must be best at looking out for myself.
158.	A	.51	Everyone approaches situations with an eye for what's in it for them.
77.	A	.49	I look for dangers and pitfalls in situations where I am involved with others.
156.	A	.47	It is important to appear tough regardless of how you might really feel.
71.	D	.47	One must guard against dependence on others.
119.	D	.47	Keeping others at a distance helps me to retain my original thinking.
65.	Α	.46	I appraise every situation for chances of control- ling it.

Item	<u>Sc</u>	Load	
135.	A	.46	It is important to control those around me.
160. much	A	.46	If I didn't have such bad luck, I'd accomplish much more than I have.
96.	D	.46	I feel that becoming involved with others will stifle my creativity.
168.	Α	.45	I despise softeness in others.
28.	A	.44	The most important part of any game is winning.
58.	A	.44	Others will take advantage of me if they get the chance.
159.	Α	.44	No price is too high for my success.
57.	A	.42	I never admit a mistake unless it is absolutely necessary.
78.	A	.42	I will go out of my way to prove to others that I am right.
134.	D	.41	I am uncomfortable about becoming emotionally attached to another person.
9.	A	.40	There is little pleasure in work, only in achieve- ment.
22.	A	.40	Too many people are out for themselves and don't really care for others.
60.	A	.40	Only a naive person underestimates the greed and malice of others.
105.	Α	.39	The world is full of hostile people.
144.	D	.39	I must strive for my independence in every situation.
			Factor 2
52.	C	.64	I worry about whether other people like to be with me.
153.	C	.62	I feel weak and helpless.
63.	C	.60	When someone criticizes me, I feel low and worthless.

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Item	Sc	Load

- 81. C .60 I feel inferior to most of the people I know.
- 38. C .57 I question my worth as a person.
- 163. C .55 I worry about how well I get along with other people.
- 120. C .54 It worries me to think that some of the people I know may dislike me.
- 113. C .49 What I think of myself depends on what others think of me.
- 128. C .48 I become discouraged when so many people do things so well.
- 53. C .47 I can't take it if someone criticizes me.
- 170. C .45 I feel weak and worthless around arrogant people.
- 106. D .45 If others get close to me, I fear I might lose my uniqueness.
- 84. C .42 I would like to find someone who would tell me how to solve my personal problems.
- 47. D .40 I do not feel involved with others.
- 140. C .39 I like to be protected and guided by another person.

Factor 3

- 20. C .61 I like to know I belong.
- 127. C .60 It is important that others approve of me.
- 164. C .60 I want other people to like me.
- 23. C .58 What others think of me is very important
- 14. C .56 It is necessary for me to feel needed by others.
- **165.** C .55 I like to know that I am not too different.
- 174. C .52 It is important to me to be popular with persons my own age.
- 120. C .42 It worries me to think that some of the people I know may dislike me.

Item Sc Load

118. C .41 Everything will be all right if someone loves me.

150. C .41 I would rather do things with others than by myself.

Factor 4

137. D .48 I dislike conforming to rules and regulations.111. A .40 I am a poor loser.

A four-factor solution was rotated in an attempt to further clarify the three-factor rotation, particularly if a strong D scale factor appeared. Again, there was decisive patterning of the C scale items on Factor 3 (10 C scale items alone) and Factor 2 (13 C scale items, 2 D scale items). Factor 1 showed a mixture of A and D scale items with A scale items predominating (20 A scale items and 5 D scale items). Factor 4 was a weak factor with only two items above a loading of +.39, one D scale item (Load .48) and one A scale item (load .40) and four items loading -.39 or below. All of the negatively loading items were C scale items. A chi-square table was not generated because expected frequencies would have been below acceptable level. However, examination of scale composition of factors indicates definite patterning, but again there was a mixture of A and D with A predominating. D scale had few items loading .39 or above; no factor was composed heavily of D items.

Ten Factor Structure

In her earlier writings,¹ Horney set forth ten neurotic needs which she, in later works,² condensed into her three neurotic styles investigated in this study. As a further exploration a 10-factor solution was rotated to see whether the resulting ten factors would match Horney's original ten neurotic needs.

Factor 1

<u></u>			
170.	C	.40	I feel weak and worthless around arrogant people.
67.	D	.41	I live too much by other people's standards.
53.	С	.42	I can't take it if someone criticizes me.
128.	C	.44	I become discouraged when so many people do things well.
113.	С	.49	What I think of myself depends on what others think of me.
84.	C	.52	I would like to find someone who would tell me how to solve my personal problems.
153.	С	.53	I feel weak and helpless.
120.	C	.57	It worries me to think that some of the people I know may dislike me.
163.	C	.58	I worry about how well I get along with other people.
63.	C	.58	When someone criticizes me, I feel low and worthless.
81.	C	.61	I feel inferior to most of the people I know.
38.	C	.64	I question my worth as a person.
52.	С	.66	I worry whether people like to be with me.

¹Horney, <u>Self Analysis</u>, 1939.

²Horney, <u>Our Inner Conflicts</u>, 1945.

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Factor 2

Item	<u>Sc</u>	<u>Load</u>	
96.	D	.59	I fear that becoming involved with others will stifle my creativity.
135.	A	.47	It is important to control those around me.
166.	A	.47	People are tools to be manipulated.
106.	D	.53	If others get close to me, I fear I might lose my uniqueness.
28.	A	.52	The most important part of any game is winning.
168.	Α	.52	I despise softeness in others.
131.	A	.51	I find displays of affection revolting.
159.	A	.51	No price is too high for my success.
160.	Α	.50	If I didn't have such bad luck, I'd accomplish much more than I have.
156.	A	.47	It is important to appear tough regardless of how you might really feel.
16.	D	.44	To me feelings are sloppy sentimentality that get in the way of winning.
65.	A	. 42	I appraise every situation for chances of controlling it.
72.	A	.42	Doing things only for enjoyment is a waste of time.
57.	A	.41	I never admit a mistake unless it is absolutely necessary.
64.	A	.40	Everyone is out to get everyone else.
144.	D	.40	I must strive for my independence in every situation.
			Factor 3
174.	C	.65	It is important to me to be popular with persons my own age.
23.	С	.63	What others think of me is very important.

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<u>Item Sc Load</u>

127.	С	.59	It is important that others approve of me.
164.	C	.53	I want other people to like me.
14.	C	.52	It is necessary for me to feel needed by others.
165.	C	.47	I like to know that I am not too different from others.
20.	C	.46	I like to know I belong.
150.	С	.40	I would rather do things with others than with myself.
			Factor 4
141.	С	.66	I would rather give in than quarrel with someone.
4.	C	.61	I would rather subordinate myself to someone than to create friction with them.
112.	C	.53	I find it difficult to be defiant.
132.	C	.47	I prefer to sacrifice my own wishes to please others.
140.	C	.45	I like to be protected and guided by another person.
			Factor 5
71.	D	.59	One must guard against dependence on others.
77.	A	.56	I look for dangers and pitfalls in situations where I am involved with others.
80.	D	.48	It is best never to become so attached to someone that they become indispensable to you.
79.	D	.39	Independence is of great value in itself, regardless of the situation.
			Factor 6
99.	A	.54	The little people in the world, like myself, have little chance against the big guys.
147.	A	.53	Work is only a means to an end.

<u>Item</u>	<u>Sc</u>	Load	
51.	A	.49	Success is more dependent on luck than on any real ability or effort.
24.	A	.44	It is foolish to believe that you can really influ- ence what happens in our society.
			Factor 7
60.	A	.57	Only a naive person underestimates the malice and greed of others.
105.	Α	.42	The world is full of hostile people.
85.	C	.41	It is torture for me to be alone.
			Factor 8
16.	Α	.47	To me, feelings are sloppy sentimentality that get in the way of winning.
121.	Α	.47	Everyone likes a winner.
18.	A	.46	I take pride in excelling over others.
			Factor 9
137.	D	.53	I dislike conforming to rules and regulations.
157.	D	.51	I resent people giving me advice.
101.	D	.50	I am sensitive to control by those around me.
138.	D	.44	I do not take others' advice, even when it may be what I want to do.
98.	D	.41	I resent it when I have to keep a schedule.
			Factor 10
11	D	6]	My peace of mind is preserved by keeping distance
, , ,	5		from others.
61.	D	.56	My relationships with others tend to be superficial.

Item	Sc	Load

103. D .50 I have a strong need for privacy.

37. D .44 I prefer eating alone to eating with others.

The ten factors above showed some correspondence to Horney's original ten neurotic needs. Eight of the ten factors above appears related to six of the ten neurotic needs. Factors 1 and 3 seemed related to the "need for affection and approval"; Factor 4 and, to a lesser degree, Factor 1, appeared related to the "need for a partner who will take over one's life." Factor 6 was related to the "need for power." Factor 2 seemed related to the "need to exploit others," and Factor 8 was related to "ambition for personal achievement." Both Factors 9 and 10 were related to the "need for perfection and unassailability." No factors appeared closely related to the "need to restrict one's life in narrow borders," the "need for prestige," the "need for personal admiration," or the need for perfection and unassailability. Thus, it appears that while the overlap between the results of the ten-factor rotation and Horney's ten neurotic needs is not complete, there was, nevertheless, some overlap. Three factors were predominantly C scale, three were D scale, and four were A scale.

Lower Bounds Rotation

An eigenvalue threshold of 1.00 was used to determine the number of factors to rotate. This solution was performed to determine the possible range of factors. Twenty-five factors were rotated as follows:

LOWER BOUND ROTATION Factor 1

Item	<u>Sc</u>	Load	
52.	C	.69	I worry about whether other people like to be with me.
63.	С	.66	When someone criticizes me, I feel low and worthless.
120.	C	.65	It worries me to think that some of the people I know may dislike me.
163.	С	.59	I worry about how well I get along with other people.
38.	С	.57	I question my worth as a person.
81.	С	.56	I feel inferior to most of the people I know.
113.	С	.48	What I think of myself depends on what others think of me.
84.	C	.42	I would like to find someone who would tell me how to solve my personal problems.
128.	C	.40	I become discouraged when so many people do things well.
170.	С	. 39	I feel weak and worthless around arrogant people.
111.	Α	. 39	I am a poor loser.
67.	D	. 39	I live too much by other people's standards.
			Factor 2
46.	A	.64	I believe life is a continual struggle of everybody against everybody else.
64.	Α	.62	Everyone is out to get everyone else.
82.	Α.	.62	Since everyone is out for themselves, I must be best at looking out for myself.
160.	A	.59	If I didn't have such bad luck, I'd accomplish much more than I have.
96.	D	.52	I fear that becoming involved with others will stifle my creativity.

Item	<u>Sc</u>	Load		
166.	A	.48	People are tools to be manipulated.	
159.	A	.47	No price is too high for my success.	
105.	A	.43	The world is full of hostile people.	
106.	D	.43	If others get close to me, I fear I might lose my uniqueness.	
158.	Α	.40	Everyone approaches situations with an eye for what's in it for them.	
60.	A	.39	Only a naive person underestimates the malice and greed of others.	
			Factor 3	
164.	С	.73	I want other people to like me.	
127.	C	.67	It is important that others approve of me.	
23.	C	.58	What others think of me is very important.	
165.	С	.51	I like to know that I am not too different from others.	
174.	C	.50	It is important to me to be popular with persons my own age.	
20.	С	.48	I like to know I belong.	
			Factor 4	
141.	C	.75	I would rather give in than quarrel with someone.	
112.	C	.55	I find it difficult to be defiant.	
140.	C	.53	I like to be protected and guided by another person.	
4.	C	.52	I would rather subordinate myself to someone than to create friction with others.	

Factor 5

Item	<u>Sc</u>	Load	
79.	D	.74	Independence is of great value in itself, regardless of the situation.
144.	D	.55	I must strive for my independence in every situation.
80.	D	.42	It is best to never become so attached to someone that they become indispensable to you.
			Factor 6
147.	A	.68	Work is only a means to an end.
			Factor 7
157.	D	.75	I resent people giving me advice.
138.	D	.53	I do not take others' advice, even when it may be what I want to do.
57.	A	.40	I never admit a mistake unless it is absolutely necessary.
			Factor 8
16.	A	.70	To me, feelings are sloppy sentimentality that get in the way of winning.
168.	Α	.57	I despise softness in others.
131.	Α	.52	I find displays of affection revolting.
28.	A	.44	The most important part of any game is winning.
			Factor 9
11.	D	.76	My peace of mind is preserved by keeping distance from others.
119.	D	.46	Keeping others at a distance helps me to retain my original thinking.
61.	D	.42	My relationships to others tend to be superficial.

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Factor 10

(Factor 10 contained no items loading .39 or above on the factor.)

Factor 11

Sc Load Item 35. D .72 No one really understands me. 90. Α .42 I really don't know who I can count on. .41 47. D I do not feel involved with others. . Factor 12 118. Everything will be all right if someone loves me. С .59 150. C .59 I would rather do things with others than by myself. 37. D .65 I prefer eating alone to eating with others. Factor 13 Α 121. .60 Everyone likes a winner. 19. C .59 Most people are stronger emotionally than I am. Factor 14 78. D .52 I will go out of my way to prove to others that I am right. Factor 15 101. D .75 I am sensitive to control by those around me. 103. D .41 I have a strong need for privacy.

			Factor 16
Item	<u>Sc</u>	Load	
85.	C	.67	It is torture for me to be alone.
14.	C	.53	It is necessary for me to feel needed by others.
23.	C	.44	What others think of me is very important.
			Factor 17
98.	D	.78	I resent it when I have to keep a schedule.
			Factor 18
71.	С	.73	One must guard against dependence on others.
136.	A	.44	The world is geared to a survival of the fittest.
77.	A	.41	I look for dangers and pitfalls in situations where I am involved with others.
			Factor 19
24	A	.70	It is foolish to believe that you can really influ- ence what happens in our society.
99.	A	.40	The little people in the world, like myself, have little chance against the big guys.
			Factor 20
	(Fa	ctor 20	contained no items with a loading of .39 or over.)
			Factor 21
10.	D	.60	My emotions are the enemy within me.
			Factor 22
134.	D	.65	I am uncomfortable about becoming emotionally attached to another person.
70.	C	.41	I feel weak and worthless around arrogant people.

Factor 23

<u>Item</u>	<u>Sc</u>	Load	
22.	A	.65	Too many people are out for themselves and don't really care for others.
105.	A	.45	The world is full of hostile people.
4.	C	.39	I would rather subordinate myself to someone than to create friction with them.
			Factor 24
142.	С	.64	I tend to be what people expect me to be.
54.	C	.50	I do what others expect of me even when it's not what I really want to do.
			Factor 25
49.	A	.70	I believe it's up to others to look out for them- selves.

Twenty-five factors were generated on the eigenvalue greater than one rotation. Twenty-one of the factors were entirely or predominantly composed of items from one scale, two factors (13 and 22) were composed of two items, each from a different scale and two factors (10 and 20) contained no items with loadings of .39 or above. This factorial analysis did not clearly support either the 3- or 10factor analysis.

Summary

The results of the analysis of data relevant to the three major hypotheses tested were presented in Chapter IV.

Five predictor variables--C, D, and A scales, scale variance and scale mean--were used as in several combinations against the criterion variable, neuroticism, to test Hypotheses 1 and 2. Four multiple regression equations were used to test the first two hypotheses.

H₁1: There is a linear relationship between the three neurotic style scales C, A and D and neuroticism as measured by the EPI-N.

To test this, C, A and D scale variables were regressed against neuroticism. It was concluded that there was a significant linear relationship between C, A and D and neuroticism (p = .001). It was found in <u>post hoc</u> examination that the C variable entered first explained most of the variations in neuroticism (22%) while the other two variables, D and A, contributed less than 1% each to the explanation of variance above that contributed by C.

Hypothesis 2 was tested to examine the relationship between scale patterning among the C, A and D scales and neuroticism. Therefore, scale variance was regressed against neuroticism.

> H₁2: There will be a linear relationship between neuroticism and variability across the three neurotic style measures.

The null hypothesis was rejected (p = .001). There was a significant relationship between scale variance and neuroticism. Scale variance alone accounted for 4.4% of the variance in neuroticism.

A second regression equation used to examine Hypothesis 2 entered scale mean and scale variance against neuroticism. Scale mean entered at a significance level of p = .001 and accounted for 16% of the variance in neuroticism. Scale variance entered second, also with a p = .001 significance and added another 6% to the explanation of variance. Together they accounted for 22% of the variance in neuroticism.

The third regression equation used to test Hypothesis 2 entered C, A and D scale variance against neuroticism as the criterion variable. The equation was highly significant with a p = .0001 with Compliance entering on step 1. The next three variables entered in order--Detachment, scale variance and Aggression. Together they added only an additional 3% to the explained variance over that accounted for by Compliance. Scale variance, entering third, was significant at the p = .009 level, explaining 1.8% of variance. Detachment and Aggression were not significant at the p = .05 level in this equation.

The third hypothesis was employed to determine whether empirically derived factors would match Horney's theoretical constructs.

H₁3: The three factorial rotation will match Horney's three neurotic style constructs.

Factor analysis specifying a three-factor rotation was used to test this hypothesis. A chi square was used to examine the resulting three factors. The chi-square statistic for the three-factor rotation was highly signigicant (p = .001). The empirically derived factor did match the Horneyan neurotic character constructs. Twoand four-factor rotations were specified to help illuminate the results of the three-factor rotation. Both showed definite patterns and were considered supportive of Hypothesis 3. As a further exploration ten factors were rotated to determine whether ten empirically derived factors would match Horney's original ten neurotic needs. Eight of the ten factors were similar to six of the neurotic needs. This result indicated some support for the Horneyan ten neurotic needs.

Finally, an eigenvalue threshold of 1.00 solution was used to determine the possible range of factors that could occur. Twenty-five factors were rotated; most of these factors were clearly and predominantly of one scale.

CHAPTER V

SUMMARY AND CONCLUSIONS

Chapter V consists of an overall summary of the study including a restatement of the hypotheses and associated results. The conclusions are then discussed in the following section. The major conclusions of the study are restated followed by a listing of implications.

Summary

The purpose of the present study was twofold: (1) to develop a psychometric instrument based on Karen Horney's three neurotic character trends specified in her theoretical works, and (2) to provide much needed empirical investigation of the three major constructs of her theory of neurosis.

A summary emphasizing the three major aspects of Karen Horney's psychoanalytic theory of neuroris was presented in Chapter II. These aspects were the three neurotic character trends on modes of adjustment, the "moving towards others" or compliant type, the "moving against others" or aggressive type, and the "moving away from others" or detached type. Each neurotic character type has its associated sets of beliefs, attitudes and behaviors described by Horney.

Two psychometric instruments were employed in the study. The Inventory of Current Status (ICS) was assembled using several

scales from other instruments. The ICS was used as a screening device to refine the sample by screening out individuals suspected of being psychotic, sociopathic, highly inconsistent or of lying. The ICS included the EPI-Neuroticism scale used to place subjects on a continuum of neuroticism. Neuroticism was the criterion variable in the study.

The second instrument used in the study was the Inventory of Adjustment Styles, an inventory constructed from Horney's descriptive writings about her three neurotic character types. Test items were generated from Horney's descriptions, scaled, and assigned to the scale corresponding to the mode from which the item was drawn. The Compliance scale (C) represented the "moving toward others" type; the Aggression scale (A), the "moving against others" type; and the Detachment scale (D), the "moving away from others" type. The ICS scale was refined by administering the 174 items to the sample, shortening it to 85 items by use of a combination of item-total correlation statistics and the alpha delete technique. These procedures increased the homogeneity of the scales and reduced the number of items for more convenient use as well as for application of factor analysis (which, for practical reasons, requires under 100 variables).

The IAS and ICS were administered to each subject drawn from the general adult population. Subject participation was entirely voluntary. Subjects were aware that no individual test results would be available. Of the 360 test results which were returned and screened, 295 were found acceptable for this study. The sample did

not specifically represent the characteristics of any known population, but were diverse in terms of age, education, occupation, and marital status. Women were overrepresented in the sample compared to the general adult population.

The hypotheses tested in the study are stated in general form as follows:

- <u>Hypothesis 1</u>: Markedly neurotic individuals will score higher on the neurotic style measures than less neurotic individuals.
- <u>Hypothesis 2</u>: Markedly neurotic individuals will show a particular pattern of scores on the neurotic style measures of one high and two low scores while less neurotic persons will not.
- <u>Hypothesis 3</u>: A three-rotation factorial analysis of the items comprising the three neurotic style measures C, A and D will form a structure which matches Horney's three neurotic character constructs.

Hypothesis 1 and 2 were postulated to examine the relationship of the C, A and D scales to the criterion variable neuroticism as measured by the EPI-N. Hypothesis 1 was used to focus on the possibility of a linear relationship between the C, A and D scales and neuroticism. Hypothesis 2 was postulated to assess whether a score pattern of one high and two low scores would be related to neuroticism. Regression analysis was employed to test Hypotheses 1 and 2. It would be predicted from Horneyan theory that H_0 1 would be accepted and H_0 2 rejected.

Hypothesis 3 was used to explore whether an empirically derived structure of items would match Horneyan neurotic character constructs. A factor analytic approach specifying a three-principalcomponents rotation was used to test Hypothesis 3. Explorations specifying two, four, ten and eigenvalue greater than 1.00 solutions were also rotated.

To summarize the results, each hypothesis was restated and followed by major conclusions.

- H₀1: There will be no linear relationship between neuroticism as measured by the EPI-N and the three neurotic style measures.
- H₁1: There will be a linear relationship between neuroticism as measured by the EPI-N and the three neurotic style measures.

Regression analysis led to the conclusion that there was, in fact, a linear relationship between the C, A and D scales and neuroticism. However, <u>post hoc</u> examination led to the more specific conclusion that the first scale entered in the regression equation, the Compliance scale, accounted for a large share (22%) of the explained variance in neuroticism. The Detached and Aggression scales add little (p < .05; 1% each) beyond that explained by Compliance; therefore, it was concluded that the Compliance scale was the best predictor of neuroticism, accounting for the significance of the regression equation.

- H₀2: There will be no linear relationship between neuroticism and variability across the three neurotic style measures.
- H₁2: There will be a linear relationship between neuroticism and variability across the three neurotic styles.

The regression equation related to Hypothesis 2 consisted of entering variance among the C, A and D scales against the neuroticism scale. It was concluded that there was, in fact, a significant linear relationship between variability across scales and neuroticism. However, though this relationship was highly significant (p = .001), only 4% of the variance in neuroticism was explained by variability across scales (Table 4.3). Further explorations were performed in relation to Hypothesis 2 by entering scale mean and scale variance in a regression equation, thus controlling for overall score magnitude. The results indicated there was a significant relationship between neuroticism and scale mean and scale variance together (22% variance explained, see Table 4.4). A further exploration entering C, A, D and scale variance against neuroticism showed significance for C at Step 1 and scale variance at Step 3. This suggests that the D scale variable acted as a suppressor variable when entered with C, which then allowed scale variance at a p = .009 level of significance. However, scale variance added only 1.8% (see Table **4.5) to the explanation of variance in neuroticism.** The conclusion was again that the Compliance scale alone explains the greatest amount of variance in neuroticism.

- H₁3: Rotation of the first three principal components to varimax criterion will produce factors which will match Horney's three neurotic style constructs.
- H₀3: There will be no interpretable relationship between factor analyses of Horneyan neurotic scale items and Horney's neurotic style constructs on the three-factor rotation.

The three-factor rotation yielded one factor clearly composed of C scale items, another factor predominantly composed of A scale items with some mixture with D scale items, and a third factor with few high loading items composed of A and D scale items. A chi-square statistic indicated presence of a pattern at p = .001 level of

significance. Examination of chi-square structure clearly supported rejection of the H_0^3 and acceptance of H_1^3 . The observed factor structure showed some similarity to Horney's neurotic character structure scheme, however, the Detachment scale was weak and needed further refinement. Additonal two- and four-factor rotations tended to support factor structure patterned among the three scales, again with Detachment showing the greatest weakness.

An additional ten-factor solution was rotated to determine whether a structure matched Horney's ten neurotic needs described in an earlier work. Although there was some similarity between six of her needs and eight of the ten factors, the correspondence was not exact. Four of Horney's ten neurotic needs were not reflected in the factor rotation results.

Lower bounds rotation: Another analysis was performed allowing the eigenvalue threshold (1.00) to determine the number of factors rotated. The first 25 factors yielded eigenvalues greater than 1.00 and thus were selected for rotation to varimax criteria. Most of the 25 factors were composed wholely or predominantly of items from only one of the three neurotic style scales.

Discussion

Horney's theory asserts independence among A, C, and D scales. However, the intercorrelations of variables shown in Table 4.1 indicate that the three scales which developed a high degree of reliability were highly correlated with one another. Detachment and Aggression were correlated .50 and .52, respectively, with Compliance, and .74 with each other.

High correlation among the scales reduces variability among an individual's scale scores and reduces the range of pattern scores (variance among scales) resulting in restricted variability in the pattern measure. This reduced variability necessarily reduces the degree to which the pattern measures can be correlated with any other measure, in this case, with neuroticism. Because of the particular scaling used with test items (1 through 4 with 1 being most neurotic and 4 being least neurotic by Horneyan standards), many of the correlations with neuroticism in Table 4.1 appear negative. In reality, these negative correlations actually reflect positive correlation between the N scale and the A, C and D scales reflecing Horney's neurotic styles.

The high intercorrelations between the C, A and D scales suggest several possibilities. One possible interpretation is that Horneyan theory, in fact, lacks validity. Instead of three modes of neurotic character structure, there may be only a unifactorial style of neurosis closely paralleling Horney's compliant type. This interpretation, however, is not consistent with the empirically derived results of the factorial approach. Although the C scale appears most consistent and clear-cut throughout the various factor rotations, the A and D scales appeared clearly separate from C and more clearly delineated from one another as the factor rotation number increases (see Appendix H for diagram of factor rotation comparisons). Although the factor rotations are not linked in any direct way with measure of neuroticism, the subject sample upon which the rotations are based does show a high incidence of neuroticism

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measured by the EPI-N. The mean for N in the sample was over 12 of 24 N scale items, whereas 8 to 10 of 24 is considered high. Therefore, the factor rotations may, in fact, have more validity for casting doubt on the regression analysis results and a unifactorial concept of neurosis. The separation of scale items into factors as factor number increases may suggest a multifactorial concept of neurosis as opposed to that of Eysenck and others.¹ The fact that the factorial rotations factored out the A and D scales as different from C and on larger number rotations from each other suggests that the three scales and underlying constructs are, in fact, different. The A and, more so, the D scale require further work.

Another possible design problem which may have biased the results towards the Compliance scale concerns the criterion variable neuroticism as defined by the EPI-N. Examination of content of the 24 EPI-N items reveals that eight items reflect somatic complaints such as headaches, dizzy spells, short breath, and tiredness. Of the three Horneyan neurotic character types, the Compliant types are most prone to somaticization. Of the remaining 16 items, at least four appear to relate closely to Compliance. For example, two of the questions are: (1) Do you need someone friendly to talk to when you are annoyed? and (2) Are you self-conscious with superiors? Of the remaining eight items, two each may relate to Detachment and Aggression. Remaining items are not distinguishable as necessarily representing any one of the three modes. Therefore, the results favoring

¹Fabian and Comprey, p. 296.

a single mode of neurosis may, in part at least, be attributable to a strong bias on the criterion variable measurement, the EPI-N, which seems to heavily favor the Compliant mode. There was little on the A and D scales which would appear to relate to the EPI-N items.

Selection bias in the sample may also have influenced the outcome of the regression. While a divergent group was sought in terms of age, education, marital status and employment, the subjects were all volunteers. According to Horneyan theory, persons strongly inclined toward the Detached mode would be expected to interpret the testing as an infringement on their privacy, and refuse, either actively or passively, to cooperate. There was some evidence that the Detached subjects may have done this. Five persons who, clinically, were seen as Detached types, were asked, after all data was in, if they had completed and returned the tests. Four of the five indicated that they had not done so. The Aggressive types could also, according to Horneyan theory, be expected to be less cooperative because of their particular self-centered, negativistic attitudes. The Compliant types, however, by definition try to please and appease others and would, therefore, be found highly cooperative. A subject selection bias such as this would, obviously, favor overrepresentation of compliant persons in the sample which could, in turn, influence the outcome of the study towards the Compliance scale.

Another sample bias which could help explain the strength of the relationship between the Compliance scale and neuroticism can be related to the sex bias found in the sample. Wilkins² found

²Wilkins, p. 62.

compliant traits related more to women than to men in the sample used in his study. Over 69% of the subjects used in this study were women. The mean age of these women was 34.2 years, with mean years of education 13.4. (It was this high largely because of a number of women teachers in the sample.) Therefore, these women might be expected to hold more traditional role attitudes favoring compliance than would younger, more college-oriented women. This sex bias may be a significant factor contributing to results favoring the Compliance scale. (Grand means for the sample were 38 for C and 45 and 48 for A and D, respectively. Low scale score is more neurotic on the Horneyan scales.)

Wilkins' results lend support to the possible sex bias toward compliance. Wilkins found evidence for the Detached type largely absent in women. Those women scoring higher on Aggression, in fact, tended to exhibit Detached behavior, while not responding to the detached mode on his forced-choice scales.

The obvious overlap of D and A items on factors in several rotations suggests a relationship between these modes. This could be related to both being reactions to threat. Both can also be related to the handling of anger ("fight or flight" phenomena, paralleling aggression and detachment, respectively).

One further sample bias which may help explain the strength of the relationship between the Compliance scale and neuroticism was the use of counseling center clients. Approximately one-quarter to one-third of the sample subjects were persons undergoing counseling. Many of these persons were clinically classified as neurotic before

they were asked to participate in the study. Persons who voluntarily seek counseling at a community counseling center would very likely be more compliant than the general population or those who would not seek such services. The lack of identifying information precludes investigation of this possibility.

Problems other than those related to sample bias may also have contributed to the outcome of this study. The noted weakness of the Detachment scale may be related to the difficulty in defining this particular character type. Horney herself indicated that the Detached types were the most difficult to define since only a limited number of tendencies intrinsic to them could be formulated. Individual variations in the Detached types are greater in that, in contrast to the other two types whose trends are directed toward goals, the Detached types' goals are negative--to not be involved, to not need others, to not be influenced, and so forth.³ Detachment scale items for the scale in this study were more difficult to write because Horney's writings about the detached mode were more sparse and less definitive than the other two modes. Thus the Detached scale was initially composed of fewer items. After scale refinement, only 21 items remained in the D scale compared to 32 items for both the A and C scales. (Only 19 of the D scale items attained item-total correlations over .30.) Therefore, the Detached character type may require further study in order to refine the D scale to a level which would justify further use. Further definition

³Horney, <u>Our Inner Conflicts</u>, p. 81.

of characteristics of the Detached type may have to come from other sources than Horney's writings. The schizoid personality described in psychiatric literature,⁴ for instance, appears to have many characteristics similar to Horney's Detached type. Study of syndromes or categories such as this may be helpful in studying the Detached type.

Conclusions

Although the results of this study cannot be interpreted as conclusively supporting or refuting the three major Horneyan constructs under investigation, certain conclusions can be drawn.

 A three-scale inventory based on Horney's three neurotic character styles was developed to a high level of reliability. Support was found for the Compliance scale and the Aggressive scale.
Adequate validation of the Detachment scale will require further study.

2. The results of the regression analysis suggests that the EPI-N scale may reflect a unifactorial concept of neurosis similar to Horney's Compliant type.

3. Factorial analysis procedures lent empirical support to a multifactorial concept of neurosis. The Compliant and Aggressive scales were strongly supported by the three-factor rotation. The Detached scale was lent some support but not enough to conclude that it is valid in its present form.

⁴Committee on Nomenclature and Statistics, <u>Diagnostic and</u> <u>Statistical Manual of Mental Disorders</u> (Washington, D.C.: American Psychiatric Association, 1968), p. 42.

4. Horney's earlier concept of ten neurotic needs was partially supported by the ten-factor rotation. (Eight factors appeared related to six of the ten needs.)

Implications

A number of implications for future research were suggested by the results of this study.

1. The content of the criterion variable used in this study, the Neuroticism scale from the Eysenck Personality Inventory, appeared to be highly related to traits associated with the compliant type. Therefore, some other criteria for distinguishing neurosis should be employed. Clinical judgment alone or used in conjunction with other methods such as self-report checklists might be useful in distinguishing subjects who appear to be neurotic and similar to any one of Horney's constructs.

2. A second implication for future studies concerns the use of volunteer subjects. In order to counterbalance possible effects of volunteerism which may strongly correlate with the compliant type, pools of "captive" subjects should be included in the sample.

3. The Detached scale is the one most in need of further study and refinement. Two separate modes of exploration are suggested by the results of this study: (1) continued generation and refinement of scale items based on exploration of characteristics of persons such as those falling within the schizoid personality category; (2) extensive testing of the scale by administering it to samples suspected of containing large numbers of individuals with Detachment characteristics, such as groups of engineering or computer science students or professionals.

4. The factorial analyses suggest lengthening the D scale by selecting items which do not appear to mix with the A scale items. Such items could be used as a basis for exploring domains which are suggested by their content for other related item content. REFERENCES

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APPENDICES

APPENDIX A

INVENTORY OF CURRENT STATUS

INVENTORY OF CURRENT STATUS

USE

ANSWER SHEET

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Copyright applied for, 1975 Gilbert W. Schmidt William W. Farquhar East Lansing, Michigan Directions:

Please answer the following statements as honestly as you can. The statements were designed to measure how you view yourself and life. Try to indicate your beliefs - not what you think you should respond.

Work quickly, not spending too much time on any one item. There are no right or wrong answers to these questions. Only your judgements are important.

Read each statement. If it is <u>true</u> or <u>mostly true</u> as applied to you blacken the space under T. If the statement is <u>false</u> or <u>mostly false</u>, blacken the space under F in pencil. Try to answer all the statements.

Example: People should save money.



This person marked the space under T for True indicating that, in their opinion, saving money is important.

Turn the page and begin.

1.	I am afraid of using a knife or anything very	<u>T</u>	F
	sharp or pointed.	A	В
2.	Most of the time I feel blue.	A	В
3.	I worry over money and business.	А	в
4.	Do you have dizzy spells?	A	D D
5.	I dream frequently about things that are best kept to myself.		2
6.	I have difficulty in starting to do things.	A .	R
7.	I have had attacks in which I could not control my movements or speech but in which I knew what was going on around me.	A	В
8.	Do you ever get short of breath without having done heavy work?		
0		Α	В
9.	1 often feel as if things were not real.	A	В
10.	Life is a strain for me much of the time.	A	В
11.	I get all the sympathy I should.	A	В
12.	I have had blank spells in which my activities were interrupted and I did not know what was going on around me.		
13	I like seafood.	A	В
1/	Ye meneric come to be all might	Α	В
14.	My memory seems to be all right.	A	В
15.	My sex life is satisfactory.	A	В
16.	My table manners are not quite as good at home as when I am out in company.	A	В
17.	My family does not like the work I have chosen (or intend to choose) for my life work.	A	В
18.	Most of the time I would rather s it and daydream than do anything else.	A	В
19.	I have used alcohol excessively.	A	- B
20.	I prefer to pass by school friends or people I know but have not seen for a long time, unless they speak to me first.	••	Ð
		A	B

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		<u>T</u>	F
21.	Do you often think of your past?	A	В
22.	I cannot understand what I read as well as I used to.	A	В
23.	I have more trouble concentrating than other people seem to have.	A	В
24.	I have never been in trouble with the law.	A	В
25.	Do you often get butterflies in your stomach before an important occasion?	A	В
26.	I do not often notice my ears ringing or buzzing.	А	В
27.	I am sure I am being talked about.	A	В
28.	I h ave had no difficulty in keeping my balance in walking.	A	В
29.	I have little or no trouble with my muscles twitching or jumping.	A	В
30.	At times I hear so well it bothers me.	A	В
31.	I liked school.	A	В
32.	Do you get very bad headaches?	A	В
33.	Once a week or oftener I become very excited.	A	В
34.	I do many things which I regret afterwards.	A	В
35.	The things that some of my family have done have frightened me.	A	В
36.	I am afraid of losing my mind.	A	В
37.	I wish I were not bothered by thoughts about sex.	A	В
38.	My hardest battles are with myself.	A	В
39.	Have you often lost sleep over your worries?	A	В
40.	At times I have a strong urge to do something harmful or shocking.	A	В
41.	Sometimes without any reason or even when things are going wrong, I feel excitedly happy "on top of the world."	A	R

		<u>T</u>	F
42.	Are you touchy about some things?	A	В
43.	I have never been in love with anyone.	A	В
44.	I believe I am being plotted against.	Α	В
45.	My daily life is full of things that keep me in- terested.	A	В
46.	Once a week or oftener I feel suddenly hot all over, without apparent cause.	A	В
47.	I believe that my home life is as pleasant as that of most people I know.	A	В
48.	It makes me uncomfortable to put on a stunt at a party even when others are doing the same sort of things.	Δ	В
49	My speech is the same as always (not faster	A	d
47.	or slower, or slurring; no hoarseness).	A	В
50.	Once in a while I laugh at a dirty joke.	A	В
51.	I find it hard to keep my mind on a task or job.	A	В
52.	I like to visit places where I have never been before.	A	В
53.	Have you often felt listless and tired for no good reason?	۸	מ
54	Once in a while I think of things too had to talk	A	D
J - .	about.	A	В
55.	I have periods in which'I feel unusually cheerful without any special reason.	A	В
56.	I hear strange things when I am alone.	A	В
57.	Everything tastes the same.	A	В
58.	I am against giving money to beggars.	A	В
59.	There was very little love and companionship in my family compared to other homes.	A	В
60.	My daily life is full of things that keep me interested.	A	В

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		<u>T</u>	F
61.	Do you often feel fed up?	A	В
62.	I have had periods of days, weeks, or months when I couldn't take care of things because I couldn't "get going".	٨	D
63.	I am so touchy on some subjects that I can't	А	Б
	talk about them.	А	В
64.	I feel I have often been punished without cause.	Α	В
65.	I have been quite independent and free from family rule.	А	В
66.	People say insulting and vulgar things about me.	Α	В
67.	If I could get into a movie without paying and be sure I was not seen I would probably do it.	A	В
68.	These days I find it hard to not give up hope of amounting to something.	A	В
69.	I get angry sometimes.	A	В
70.	Have you often got a restless feeling that you want something to do, but do not know what?	A	В
71.	My people treat me more like a child than a grown-up.	А	R
72.	Much of the time I feel as if I have done something wrong or evil.		D D
73.	()nce in a while I put off until tomorrow what	A	В
	I ought to do today.	A	В
74.	I am sure I get a raw deal from life.	Α	В
75.	At times my thoughts have raced ahead faster than I could speak them.	А	В
76.	My parents have often objected to the kind of people I went around with.	۵	R
77.	My way of doing things is apt to be misunderstood	••	b
	by others.	A	В
78.	If people had not had it in for me I would have been much more successful.	А	В

	<u>T</u>	F
79. Sometimes I enjoy hurting persons I love.	A	В
80. My conduct is largely controlled by the customs of those about me.	А	В
81. Sometimes my voice leaves me or changes even though I have no cold.	A	В
82. I am always disgusted with the law when a criminal is freed through the arguments of a smart lawyer.	A	В
83. I loved my mother.	A	В
84. I refuse to play some games because I am not good at them.	A	В
85. Do you sometimes get so restless that you cannot sit long in a chair?	Α	В
86. In school I was sometimes sent to the principal for cutting up.	Α	В
87. Do you worry too long after an embarrassing experience?	Α	В
88. I am easily downed in an argument.	· A	В
89. I have had very peculiar and strange experiences.	Α	В
90. Does your mind often wander when you are trying to attend closely to something?	A	В
91. I would enjoy eating at seafood restaurants.	A	В
92. I do not read every editorial in the newspaper every day.	A	В
93. Many of my dreams are about sex matters.	A	В
94. There is something wrong with my mind.	Α	В
95. Almost every day something happens to frighten me.	A	В
96. Do you find it hard to fall asleep at bedtime?	Α	В
97. My father was a good man.	A	В
98. I have been afraid of things or people that I knew could not hurt me.	A	В

		T	F
99.	I do not always tell the truth.	A	В
100.	I enjoy riding a bicycle.	Α	В
101.	What others think of me does not bother me.	Α	В
102.	Even when I am with people I feel lonely much of the time.	A	В
103.	I cannot keep my mind on one thing.	A	В
104.	Peculiar odors come to me at times.	A	В
105.	At times I have fits of laughing or crying that I cannot control.	A	В
106.	I wish I were not so shy.	A	В
107.	Do you ever suffer from nerves?	A	В
108.	My relatives are nearly all in sympathy with me.	Α	В
109.	I have never been paralyzed or had any unusual weakness of any of my muscles.	A	В
110.	At times I have very much wanted to leave home.	A	В
111.	I like to talk about sex.	Α	В
112.	I enjoy the woods.	Α	В
113.	Sometimes at elections I vote for men about whom I know very little.	A	В
114.	My mother was a good woman.	Α	В
115.	I like to know some important people because it makes me feel important.	A	В
116.	I believe I am a condemned person.	A	В
117.	I would like to own a bicycle.	A	В
118.	I don't seem to care what happens to me.	A	В
119.	I have strange and peculiar thoughts.	A	B
120.	I do not like everyone I know.	Α	B

101	There never been in trouble because of my car	<u>T</u>	F
121.	behavior.	Α	В
122.	Are you often "lost in thought"?	A	В
123.	Once in a while I think of things too bad to talk about.	A	В
124.	I seem to make friends about as quickly as others do.	A	В
125.	Do you often get into a jam because you do things without thinking?	A	В
126.	Most of the time I wish I were dead.	A	В
127.	Someone has it in for me.	А	В
128.	I would rather win than lose in a game.	A	В
129.	When you get annoyed, do you need someone friendly to talk to about it?	A	В
130.	I have been disappointed in love.	A	В
131.	Do you ever get nervous in places like elevators, trains or tunnels?	A	В
132.	When in a group of people, I have trouble thinking of the right things to talk about.	A	В
133.	Do you sometimes sulk?	Α	В
134.	I have periods of such great restlessness that I cannot sit long in a chair.	A	В
135.	I have not lived the right kind of life.	A	В
136.	I am worried about sex matters.	Α	В
137.	I have very few quarrels with members of my family.	A	В
138.	At one or more times in my life I felt that someone was making me do things by hypnotizing me.	A	В
139.	No one seems to understand me.	A	В
140.	Do you sometimes feel happy, sometimes sad, without any real reason.	A	В

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141.	I find it hard to make talk when I meet new	<u>T</u>	<u>F</u>
	people.	A	В
142.	I have had periods in which I carried on activities without knowing later what I had been doing.	A	В
143.	I like nature study.	A	В
144.	I enjoy children.	А	В
145.	During one period when I was a youngster I engaged in petty thievery.	A	В
146.	I like to travel.	Α	В
147.	Are you moody?	A	В
148.	I do not mind being made fun of.	A	В
149.	My hands have not become clumsy or awkward.	A	В
150.	I loved my father.	A	В
151.	I am neither gaining nor losing weight.	A	В
152.	I am happy most of the time.	A	В
153.	I enjoy going to travel movies.	A	В
154.	Do you often make up your mind too late?	A	В
155.	Sometimes when I am not feeling well I am cross.	A	В
156.	At times I feel like swearing.	A	В
157.	Do you often feel self-conscious when you are with superiors?		
158	I know who is responsible for most of my troublog	A	В
150.	I know who is responsible for most of my troubles.	A	В
159.	I have numbness in one or more regions of my skin.	Α	В
160.	I dislike having people about me.	A	В
161.	Once in a while I feel hate toward members of my family whom I usually love.	•	~
		A	В

•

		T	F
162.	I gossip a little at times.	A	В
163.	I have very few fears compared to my friends.	A	в
164.	My parents and family find more fault with me than they should.	A	В
165.	I wish I could be as happy as others seem to be.	A	В

APPENDIX B

INVENTORY OF ADJUSTMENT STYLES

INVENTORY OF ADJUSTMENT STYLES

Copyright applied for 1975 Gilbert W. Schmidt William W. Farquhar East Lansing, Michigan Please rate the following statements as honestly as you can. The statements were designed to measure how you view yourself and life. Try to indicate your beliefs - not what you think you should respond.

Work quickly, not spending too much time on any one item. There are no right or wrong answers to these questions. Only your judgements are important.



Example: 1. People should save money.

This person marked the space under always indicating that, in their opinion, saving money is always important.

Turn the page and begin. If a statement or a word is not clear ask the person administering the inventory to help you.

	112		ALC A			
		ALWAYS	Sonetiv	el ^{dom}	2	
1.	Everything can be solved by the power of reason.	1	2	ې 3	∻° 4	
2.	Intelligence should rule over the emotions.	1	2	3	4	
3.	I am realistic.	1	2	3	4	
4.	I would rather subordinate myself to someone than to create friction with them.	1	2	3	4	
5.	I believe might makes right.	1	2	3	4	
6.	Everyone should have someone in their life whose happiness means as much as their own.	1	2	3	4	
7.	I show fear.	1	2	3	4	
8.	I am sensitive to the needs of others.	1	2	3	4	
9.	Th ere is litcle pleasure in work, only in achievement.	1	2	3	4	
10.	My emotions are the enemy within me.	1	2	3	4	
11.	My peace of mind is preserved by keeping distance from others.	1	2	3	4	
12.	I have no need to prove my superiority by competing with others.	1	2	3	4	
13.	I am stronger than others.	1	2	3	4	
14.	It is necessary for me to feel needed by others.	1	2	3	4	
15.	I resent being bossed.	1	2	3	4	
16.	To me feelings are sloppy sentimentality that get in the way of winning.	1	2	3	4	
17.	Being able to understand one's personal problem is sufficient to deal with it.	1	2	3	4	
18.	I take pride in excelling over others.	1	2	3	4	
19.	Most people are stronger emotionally than I am.	1	2	3	4	
20.	I like to know I belong.	1	2	3	4	
21.	Many people care for others and not just themselves.	1	2	3	4	
22.	Too many people are out for themselves and don't really care for others.	1	2	3	4	

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			a	è,	
		S (PM B) S	Somet in	Se ldom	2
23.	What others think of me is very important.	1	2	3	4
24.	It is foolish to believe that you can really influence what happens in our society.	1	2	3	4
25.	People who do things for others are really doing it for themselves.	1	2	3	4
26.	What other people think about me doesn't really matter.	1	2	3	4
27.	Those who are alone have failed with others.	1	2	3	4
28.	The most important part of any game is winning.	1	2	3	4
29.	People do not have to have a selfish nature in order to help someone else.	1	2	3	4
30.	I like to share my experiences with others.	1	2	3	4
31.	I clench my teeth alot.	1	2	3	4
32.	It is important for me to face and overcome all fear.	1	2	3	4
33.	I enjoy long close relationships.	1	2	3	4
34.	I have as much ability as most others.	1	2	3	4
35.	No one really understands me.	1	2	3	4
36.	Losing need not be taken too seriously.	1	2	3	4
37.	I prefer eating alone to eating with others.	1	2	3	4
38.	I question my worth as a person.	1	2	3	4
39.	It is best to tell your superiors what you really think, even if it's something they do not want to hear.	1	2	3	4
40.	I prefer relationships with persons with whom I can become closely involved.	1	2	3	4
41.	I prefer to leave the limelight to others.	1	2	3	4
42.	When I have something to say, I say it.	1	2	3	4
43.	I do not feel a need to outsmart others.	1	2	3	4

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		sien	Meti _{n,}	eld _{om}	ever
44.	Anyone who is sensitive can recognize my inner strengths.	र्षे 1	సి 2	ഗ് 3	<i>≈</i> 4
45.	I am grateful when someone does me a favor.	1	2	3	4
46.	I believe life is a continual struggle of everybody against everybody else.	1	2	3	4
47.	I do not feel involved with others.	1	2	3	4
48.	My feelings are a drawback to efficiently moving toward a goal.	1	2	3	4
49.	I believe that it's up to others to look out for themselves.	1	2	3	4
50.	I do not mind discussing my personal life with persons close to me.	1	2	3	4
51.	Success is more dependent on luck than on any real ability or effort.	1	2	3	4
52.	I worry about whether other people like to be with me.	1	2	3	4
53.	I can't take it if someone criticizes me.	1	2	3	4
54.	I do what I think others expect of me even when it's not what I really want to co.	1	2	3	4
55.	I grind my teeth at night.	1	2	3	4
56.	Although I have problems that I would like to get rid of, I do not want to basically change myself.	1	2	3	4
5 7.	I never admit error a mistake unless it is absolutely necessary.	1	2	3	4
58.	Others will take advantage of me if they get the chance.	1	2	3	4
59.	There is great strength in being alone.	1	2	3	4
60.	Only a naive person underestimates the malice and greed of others.	1	2	3	4
61.	My relationships with others tend to be superficial.	1	2	3	4
62.	I have real inner strength in handling things.	1	2	3	4
63.	When someone criticizes me, I feel low and worthless.	1	2	3	4
64.	Everyone is out to get everyone else.	1	2	3	4

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65.	I appraise every situation for chances of controlling it.	~~ ▼ 1	్లో 2	ي بي ع	4 4
66.	It doesn't matter to me whether new people I meet like me.	1	2	3	4
67.	I live too much by other people's standards.	1	2	3	4
68.	I never harbor resentment for long.	1	2	3	4
69.	Recognition for what I accomplish makes me feel stronger as a person.	1	2	3	4
70.	I blame myself rather than others when things go wrong.	1	2	3	4
71.	One must guard against dependence on others.	1	2	3	4
72.	Doing things only for injoyment is a waste of time.	1	2	3	4
73.	I have a lot in common with most people I meet.	1	2	3	4
74.	I enjoy living alone.	1	2	3	4
75.	Others should recognize that I am unique without being told.	1	2	3	4
76.	It is important to me to have a spouse who is seen as desirable by others.	1	2	3	4
77.	I look for dangers and pitfalls in situations where I am involved with others.	1	2	3	4
78.	I will go out of my way to prove to others that I am right.	1	2	3	4
79.	Independence is of great value in itself, regardless of the situation.	1	2	3	4
80.	It is best to never become so attached to someone that they become indispensible to you.	1	2	3	4
81.	I feel inferior to most of the people I know.	1	2	3	4
82.	Since everyone is out for themselves, I must be best at looking out for myself.	1	2	• 3	4

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		4 Linger	a concerta	Selo,	
83.	I do not ask for directions when I am lost.	1	2	3	4
84.	I would like to find someone who would tell me how to solve my personal problems.	1	2	3	4
85.	It is torture for me to be alone.	1	2	3	4
86.	The world is full of friendly people.	1	2	3	4
8 7 .	I am able to interpret dreams accurately.	1	2	3	4
88.	I enjoy being around people.	1	2	3	4
89.	I do not have as intense emotional experiences as others.	1	2	3	4
90.	I really don't know whe I can count on.	1	2	3	4
91.	I feel more and more helpless about what's happening in the world today.	1	2	3	4
92.	I ask others for help when I need it.	1	2	3	4
93.	I make commitments which I carry through.	1	2	3	4
94.	I do everything I can to be a good fighter.	1	2	3	4
95.	I am a very unselfish person.	1	2	3	4
96.	I fear that becoming involved with others will stifle my creativity.	1	2	3	4
97.	I am easy to get along with whether I'm in charge or not.	1	2	3	4
98.	I resent it when I have to keep a schedule.	1	2	3	4
99.	The little people in the world, like myself, have little chance against the big guys.	1	2	3	4
100.	I dislike the use of coercion.	1	2	3	4
101.	I am sensitive to control by those around me.	1	2	3	4
102.	I am at my best when I have my back to the wall.	1	2	3	4
103.	I have a strong need for privacy.	1	2	3	4

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		AN AN AN	in the second se		ST.
104.	I am uncertain abour what I like and dislike.	ন্দ' 1	دی 2	چې ع	4 4
105.	The world is full of hostile people.	1	2	3	4
106.	If others get close to me, I fear I might lose my uniqueness.	1	2	3	4
107.	People may do things unselfishly for others.	1	2	3	4
108.	I do not bear grudges.	1	2	3	4
109.	My relationships tend to be short lived and intense.	1	2	3	4
110.	I give in easily.	1	2	3	4
111.	I am a poor loser.	1	2	3	4
112.	I find it difficult to be defiant.	1	2	3	4
113.	What I think of myself depends on what others think of me.	1	2	3	4
114.	I do not like to give orders.	1	2	3	4
115.	The only goal in life is to succeed.	. 1	2	3	4
116.	I am popular with people my own age.	1	2	3	4
117.	People are important to me whether they can help me or not.	1	2	3	4
118.	Everything will be alright if someone loves me.	1	2	3	4
119.	Keeping others at a distance helps me to retain my original thinking.	1	2	3	4
120.	It worries me to think that some of the people I know may dislike me.	1	2	3	4
121.	Everyone likes a winner.	1	2	3	4
122.	I can view what goes on within me quite objectively.	1	2	3	4
123.	People are generally trustworthy.	1	2	3	4
124.	I dislike competing with others.	1	2	3	4

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125.	I feel that others do not appreciate how much I do		contr.	Se Se	ź
126	I can be envithing that I want to be	1	2	2	4
120.	i can be anything that i want to be.	1	2	J	4
127.	It is important that others approve of me.	1	2	3	4
128.	I become discouraged when so many people do things well.	1	2	3	4
129.	I express my opinion whether or not others agree with me.	1	2	3	4
130.	It is important to me to be recognized for my successes.	1	2	3	4
131.	I find displays of aff stion revolting.	1	2	3	4
132.	I prefer to sacrifice my own wishes to please others.	1	2	3	4
133.	I can easily forgive others when they behave badly towards me.	1	2	3	4
134.	I am uncomfortable about becoming emotionally attached to another person.	1	2	3	4
135.	It is important to control those around me.	1	2	3	4
136.	The world is geared to the survival of the fittest.	1	2	3	4
137.	I dislike conforming to rules and regulations.	1	2	3	4
138.	I do not take others advice, wven when it may be what I want to do.	1	2	3	4
139.	I have little influence on the fact that this world is run by the few people in power.	1	2	3	4
140.	I like to be protected and guided by another person.	1	2	3	4
141.	I would rather give in than quarrel with someone.	1	2	3	4
142.	I tend to be what people expect me to be.	1	2	3	4
143.	I am an aggressive person.	1	2	3	4
144.	I must strive for my independence in every situation.	1	2	3	4

	119		ne e		
		41 ways	Somett	Sel dom	Ner.
145.	I take defeat lightly.	1	2	3	4
146. _,	I feel uneasy or afraid when I am enclosed in a small space like an elevator.	1	2	3	4
14 7.	Work is only a means to an end.	1	2	3	4
148.	Being in love adds the greatest zest to my life.	1	2	3	4
149.	I trust other people to treat me fairly.	1	2	3	4
150.	I would rather do things with others than by myself.	1	2	3	4
151.	I can count on other people to help me when I need them.	1	2	3	4
152.	I dislike being critical of others.	1	2	3	4
153.	I feel weak and helple s.	1	2	3	4
154.	Even when others question my worth as a person, I do not.	1	2	3	4
155.	I am very considerate of other people.	1	2	3	4
156.	It is important to appear tough regardless of how you might really feel.	1	2	3	4
157.	I resent people giving me advice.	1	2	3	4
158.	Everyone approaches situations with an eye for what's in it for them.	1	2	3	4
159.	No price is too high for my success.	1	2	3	4
160.	If I didn't have such bad luck, I'd accomplish much more than I have.	1	2	3	4
161.	I feel I am as capable as most of the people I know.	1	2	3	4
162.	I feel I am as worthwhile as my friends.	1	2	3	4
163.	I worry about how well I get along with other people.	1	2	3	4
164.	I want other people to like me.	1	2	3	4
165.	I like to know that I am not too different from others.	1	2	3	4
16 6.	People are tools to be manipulated.	1	2	3	4
167.	I do not like to depend on others.	1	2	3	4

168.	I despise softness in others.	1	2	3	4
169.	I change my opinions to please others.	1	2	3	4
170.	I feel weak and worthless around arrogant people.	1	2	3	4
171.	I would never go to a movie alone.	1	2	3	4
172.	I am quite different from my friends and acquaintances.	1	2	3	4
173.	I feel there are many things that I can do well.	1	2	3	4
174.	It is important to me to be popular with persons my own age.	1	2	3	4

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APPENDIX C

SCALE RELIABILITY ANALYSES

	ALPHA If Item Olletec	りれゅん あめれ キャガ かち あん あ み あ み み み み み み み み み み み み み み み
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APPENDIX D

SCALE ITEM POOLS

126 Item Pool for Horney's Three Major Construct Scales

Moving Toward or Compliance Scale

- * 4. I would rather subordinate myself to someone than to create friction with them.
 - 6. Everyone should have someone in their life whose happiness means as much as their own.
 - 8. I am sensitive to the needs of others.
- * 14. It is necessary for me to feel needed by others.
- * 19. Most people are stronger emotionally than I am.
- * 20. I like to know I belong.
- * 23. What others think of me is very important.
 - 27. Those who are alone have failed with others.
 - 34. I have as much ability as most others.
- * 38. I question my worth as a person.
 - 41. I prefer to leave the limelight to others.
 - 45. I am grateful when someone does me a favor.
- * 52. I worry about whether other people like to be with me.
- * 53. I can't take it if someone criticizes me.
- * 54. I do what I think others expect of me even when it's not what I really want to do.
- * 63. When someone criticizes me I feel low and worthless.
 - 68. I never harbor resentment for long.
 - 70. I blame myself rather than others when things go wrong.
 - 73. I have a lot in common with most people I meet.
- * 81. I feel inferior to most of the people I know.
- * 84. I would like to find someone who would tell me how to solve my personal problems.
- * 85. It is torture for me to be alone.

91. I feel more and more helpless about what's happening in the world today.

- 95. I am a very unselfish person.
- 108. I do not bear grudges.
- * 110. I give in easily.
- * 112. I find it difficult to be defiant.
- * 113. What I think of myself depends on what others think of me.
 - 114. I do not like to give orders.
 - 116. I am popular with people my own age.
- * 118. Everything will be alright if someone loves me.
- # 120. It worries me to think that some of the people I know may dislike me.
 - 123. People are generally trustworthy.
 - 124. I dislike competing with others.
 - 125. I feel that others do not appreciate how much I do for them.
- * 127. It is important that others approve of me.
- * 128. I become discouraged when so many people do things well.
- * 132. I prefer to sacrifice my own wishes to please others.
 - 133. I can easily forgive others when they behave badly towards me.
- * 140. I like to be protected and guided by another person.
- * 141. I would rather give in than quarrel with another someone.
- * 142. I tend to be what people expect me to be.

148. Being in love adds the greatest zest to my life.

- * 150. I would rather do things with others than by myself.
- * 152. I dislike being critical of others.
- * 153. I feel weak and helpless.
155. I am very considerate of other people.

161. I feel I am as worthwhile as my friends.

- * 163. I worry about how well I get along with other people.
- * 164. I want other people to like me.
- 165. I like to know that I am not too different from others.
 169. I change my opinions to please others.
- * 170. I feel weak and worthless around arrogant people.171. I would never go to a movie alone.
 - 173. I feel there are many things that 1 can do well.
- * 174. It is important to me to be popular with persons my own age.

*Items remaining in final scale.

128

Detachment Scale

- 1. Everything can be solved by the power of reason.
- 2. Intelligence should rule over the emotion.
- * 10. My emotions are the enemy within me.
- * 11. My peace of mind is preserved by keeping distance from others.
 - 12. I have no need to prove my superiority by competing with others.
 - 15. I resent being bossed.
 - 17. Being able to understand one's personal problems is sufficient to deal with it.
 - 26. What other people think of me doesn't really matter.
 - 30. I like to share my experiences with others.
 - 33. I enjoy long close relationships.
- * 35. No one really understands me.
- * 37. I prefer eating alone to eating with others.
 - 40. I prefer relationships with persons with whom I can become closely involved.
 - 44. Anyone who is sensitive can recognize my inner strengths.
- * 47. I do not feel involved with others.
 - 50. I do not mind discussing my personal life with persons close to me.
 - 56. Although I have problems that I would like to get rid of, I do not want to basically change myself.
 - 59. There is great strength in being alone.
- * 61. My relationships with others tend to be superficial.
 - 62. I have real inner strength in handling things.
 - 66. It doesn't matter to me whether new people I meet like me.
- * 67. I live too much by other peoples standards.

- * 71. One must guard against dependence on others.
 - 74. I enjoy living alone.
 - 75. Others should recognize that I am unique without being told.
- * 79. Independence is of great value in itself, regardless of the situation.
- * 80. It is best to never become so attached to someone that they become indispensible to you.
 - 83. I do not ask for directions when I am lost.
 - 87. I am able to interpret dreams accurately.
 - 88. I enjoy being around others.
 - 89. I do not have as intense emotional experiences as others.
 - 92. I ask others for help when I need it.
 - 93. I make committments which I carry through.
- * 96. I fear that becoming involved with others will stifle my creativity.
 - 100. I dislike the use of coercion.
- * 101. I am sensitive to control by those around me.
- * 103. I have a strong need for privacy.
 - 104. I am uncertain about what I like and dislike.
- * 106. If others get close to me, I fear I might lose my uniqueness.
 - 109. My relationships tend to be short lived and intense.
- * 119. Keeping others at a distance helps me to retain my original thinking.
 - 122. I can view what goes on within me quite objectively.
- * 134. I am uncomfortalbe about becoming emotionally attached to another person.
- * 137. I dislike conforming to rules and regulations.

- * 138. I do not take others advice even when it may be what I want to do.
- * 144. I must strive for my independence in every situation.
 - 146. I feel uneasy or afraid when I am enclosed in a small space like an elevator.
 - 154. Even when others question my worth as a person, I do not.
- * 157. I resent people giving me advice.
 - 167. I do not like to depend on others.
 - 172. I am quite different from my friends and acquaintances.

132 Aggression Scale

- 3. I am realistic.
- 5. I believe might makes right.
- 7. I show fear.
- * 9. There is little pleasure in work, only in achievement.
 - 13. I am stronger than others.
- * 16. To me, feelings are sloppy sentimentality that get in the way of winning.
 - 18. I take pride in excelling over others.
 - 21. Many people care for others and not just for themselves.
- * 22. Too many people are out for themselves and don't really care for others.
- # 24. It is foolish to believe that you can really influence what happens in our society.
 - 25. People who do things for others are really doing it for themselves.
- * 28. The most important part of any game is winning.
 - 29. People do not have to have a selfish nature in order to help someone else.
 - 31. I clench my teeth alot.
 - 32. It is important for me to face and overcome all fear.
 - 36. Losing need not be taken too seriously.
 - 39. It is best to tell your superiors what you really think, even if it's something they do not want to hear.
 - 42. When I have something to say, I say it.
 - 43. I do not feel a need to outsmart others.
- # 46. I believe life is a continual struggle of everybody against everybody else.
 - 48. My feelings are a drawback to efficiently moving toward a goal.
- * 49. I believe it is up to others to look out for themselves.

- * 51. Success is more dependent on luck than on any reak ability or effort.
 - 55. I grind my teeth at night.
- * 57. I never admit a mistake unless it is absolutely necessary.
- * 58. Others will take advantage of me if they get the chance.
- * 60. Only a naive person under estimates the malice and greed of others.
- * 64. Everyone is out to get everyone else.
- * 65. I appraise every situation for chances of controlling
 it.
 - 69. Recognition for what I accomplish makes me feel stronger as a person.
- * 72. Doing things only for enjoyment is a waste of time.
 - 76. It is important to me to have a spouse who is seen as desirable by others.
- * 77. I look for dangers and pitfalls in situations where I am involved with others.
- * 78. I will go out of my way to prove to others that I am right.
- * 82. Since everyone is out for themselves, I must be best at looking out for myself.
 - 86. The world is full of friendly people.
- # 90. I really don't know who I can count on.
 - 94. I do everything I can to be a good fighter.
 - 97. I am easy to get along with whether 1 am in charge or not.
- * 99. The little people in the world, like myself, have little chance against the big guys.
 - 102. I am at my best when I have my back to the wall.
- * 105. The world is full of hostile people.
 - 107. People may do things unselfishly for others.

- * 111. I am a poor loser.
 - 115. The only goal in life is to succeed.
 - 117. People are important to me whether they can help me or not.
- * 121. Everyone likes a winner.
 - 126. I can be anything I want to be.
 - 129. I express my opinion whether or not others agree with me.
 - 130. It is important to me to be recognized for my successes.
- * 131. I find displays of affecting revolting.
- * 135. It is important to control those around me.
- * 136. The world is geared to the survival of the fittest.
 - 139. I have little influence on the fact that this world is run by the few people in power.
 - 143. I am an aggressive person.
 - 145. I take defeate lightly.
- * 147. Work is only a means to an end.
 - 149. I trust other people to treat me fairly.
 - 151. I can count on other people tohelp me when I need them.
- * 156. It is important to appear tough regardless of how you might really feel.
- * 158. Everyone approaches situations with an eye for what's in it for them.
- * 159. No price is too high for my success.
- * 160. If I didn't have such bad luck, I'd accomplish much more than I have.
- * 166. People are tools to be manipulated.
- * 168. I dispise softness in others.

APPENDIX E

J

OCCUPATIONAL CATEGORIES

BY SEX

APPENDIX E

OCCUPATIONAL CATEGORIES BY SEX

Occupational Categories with Specific Subject Occupations

- oc 1. Professional Managerial--high independent responsibility includes mental health director, plant manager, school principal, private practice dentist, nursing home director, local federal program director.
- oc 2. Professional Managerial--includes pharmacist; professional social workers; registered nurse; special education teacher; elementary, high school and junior college instructors; news reporter; branch bank manager.
- oc 3. Semi-Professional, Small Business--includes dental assistant, teacher's aide, designer, business persons, market manager, mental health paraprofessional, insurance agent, account representative, police officer, loan officer.
- oc 4. Skilled Labor--includes secretary, beutician, key-punch operator, abstract clerk, electrician, carpenter, auto mechanic, tailor, musician, truck driver, police dispatcher.
- oc 5. Semi-Skilled Labor--machine operator, typist, parts manager, salesman, insert operator.
- oc 6. Unskilled Labor--retail store clerk, hotel clerk, postal carrier, factor worker, farm hand.
- oc 7. Housewife.
- oc 8. Student--high school, college, trade or business school.
- oc 9. Unemployed.
- oc O. Unknown--subject omitted response.

Occupational	Fer	male	Ma	ale	То	tal
Category	n	%	n	0/ /0	n	%
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oc 2	34	16.7	23	25.0	57	19.4
oc 3	16	7.9	20	21.7	36	12.2
oc 4	27	13.3	15	16.3	42	14.3
oc 5	22	10.8	8	8.7	30	10.2
oc 6	14	6.9	11	12.0	25	8.5
oc 7	62	30.5	0	0.0	62	20.8
oc 8	15	7.4	7	7.6	22	7.5
oc 9	8	4.0	1	1.1	9	3.1
oc O	3	1.5	4	4.3	_7	2.3
Totals	203	100.0	92	100.0	295	100.0

Occupational Categories by Sex.

APPENDIX F

ITEM-BY-ITEM CORRELATION MATRIX

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GILS COPRELATIONS

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APPENDIX G

ITEM-BY-FACTOR MATRICES

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VARIMAX ROTATED FACTOR MATRIX After Rotation With Kaiser Normalization

FACTOR 3	-42145	10419	. 20665	14469	21492	30389	- 32967	- 33941	- 0372	.1976	.12997	.11464	.12943	06345	18744	.20428	04188	•1989	.17763	35722	-36569	-19262	2. 38696	07942	-,27564	-,23808	.18354	.22409	09267	55756	:15258	.20262	-1000°-	10042.	0/4/1-	. 25,807			517715		4999
FACTOR }	-37642	1.49614	140383	51015	- 55874	1 39425	157388	1 3689	-41281	↓ 56675	- 57743	- 35226	35228	- 3512	39464	-52422	- 43035	- 65346	-57476	.24143	.29218	1.54c04	- 42647	- 34053	- 33585	19242	43203	58774	14538	.53506	- 3987 D	1.41454	206/1.		100/1.	- 78775 - 78777	1001	00200.	44017. A1450		01400.
FACTOR 1	37 (F3-) 25179	16528	.28738	10614	05553	.16716	.06555	.29426	.28355	.15816	- 31018	. 29638	.12057	.27141	.04268	.1457.	.09895	.1055	.04062	.25648	.12121	.12032	.15873	.24142	T.10062	10821	.25872	.21614	.02263	.13895	.12355		, 20200	:2062.					10112.	1 5000	14073
	+	114	119	120	123	138	152	153	154	163	181	184	185	1110	1112	1113	1118	1120	1127	1128	1132 -	1140	1141	1142	1150	1152	1153	1163	1164	1165	1170	• / 11		010		128		, .	121		160

• 0 7 8 0 4	.10176	123985	10414	•2910 2	- \$ 00447	:21135	-•0769 .	21137	49592	. (3327	.29024	.28754	.25162	.08091	.25881	20797	. 5438	.14277	.28647	.29806
.12475	11029	.15203	.12642	01041	.12452	.2.282	-135796	.26494	.16468	. 13644	.1col ²	03178	.11862	.24912	ママウマロ。	.11963	.0145	.10696	07165	1u807
+ 66992	.38006	.22055	47911	32058	.55540	42463	.38605	47847	.11556	-30469	36635	45605	-51397	-32457	145987	- 5179 [°]	146096	1 .53135	- 44883	147301

VARIMAX ROTATED FACTOR MATRIX After Rotation With Kaiser Normalization

VARIMAX ROTATED FACTOR MATRIX After Rotation With Kaiser Normalization

7ACTOR 7ACTOR <th>FACTOR 4</th> <th>-,54619</th> <th>716</th> <th>- 1376</th> <th>14526</th> <th>.13669</th> <th>. 6001</th> <th>. 6168</th> <th>.14599</th> <th>- 1385</th> <th> 6633</th> <th></th> <th>- 792</th> <th>. 0915</th> <th>24687</th> <th>·.31788</th> <th>0256</th> <th>10921</th> <th> 2721</th> <th>. 9382</th> <th>16043</th> <th>• 42678</th> <th>. 39835</th> <th>04200.1</th> <th>- 5942</th> <th>27844</th> <th> 9617</th> <th> 0785</th> <th> 7377</th> <th>12644</th> <th></th> <th></th> <th>046E3</th> <th>- 24:04</th> <th>0077 -</th> <th>24114</th> <th>9741</th> <th>D164 -</th> <th> 1663</th> <th>- 334 -</th> <th> 6484</th>	FACTOR 4	- ,54619	716	- 1376	14526	.13669	. 6001	. 6168	.14599	- 1385	6633		- 792	. 0915	24687	·.31788	0256	10921	2721	. 9382	16043	• 42678	. 39835	04200.1	- 5942	27844	9617	0785	7377	12644			046E3	- 24:04	0077 -	24114	9741	D164 -	1663	- 334 -	6484
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	FACTOR 1	.17518	-10037	.24832	-,02956	00215	.0495	- 02425	.22459	. 25433	.04216	.19359	.21004	.09519	.1730.	02714	.07835	.12129	.04066	.09599	.17722	.09656	.0010.	.00/01 .07055	- 04387	11514	.10671	.14440	.12433	.18233	03000.	4 L C U P	13086	40737	27895	44891	-57749	 35551 	.17984	-42565	143746

FACTOR	- 6790	.12.9	4233	33715	- 7850	12888	23241	18349	40506	• 2115	.14522	.23091	4232	- 5326	.19384	7964	0596	e, 1591	.15272	.22884	.10382	.15187	3299	.15692	- 7453	.190u3	. 359	15403	15981.	. 3683	.16793	. 9797	.24769	.25934	.21891	.11548	.11783	14853	3879	1.37576	1.3032
FAGTOR 3	04402	.52141	11524	.15195	.27151	.02835	117637	.04591	113298	.18839	6456	-,25521	.19668	.ú798 3	:01967	106729	05092	- 452072	- ; 24034	- 17379	.13317	02973	03770	- 24291	-129705	.00521	.29453	.28613	116427	.16851	-,12233	-+20402	.25523	.11193	-117733	. 9347	29864	.09954	• 05995	.19455	.5741
FACTOR 3	.29537		.13896	- 12720	.14172	.28383	- 30745	1.34471	.29583	.D3766	- 35259	.16602	.03014	1111	.18213	.13471	.12057	34556	.29221	.19549	-35947	.16316	34412	.3 9235	- 4.092	- 31295	38259	62244	05723	.1u486	.27015	. 67052	.17476	.266A4	1.45403	.15593	.21098	.10968	.24299	0327	.21575
FACTOR 1	21217-	- 2221	10810	42504	- 55219	-36128	- 32523	- 39745	,12731	- 34929	J 30553	- 46375	- 57754	.26603	- 47136	-51354	14672	146614	- 38019	- 45531	.16233	.19795	1318	.1294	J 30813	.22441	.1551	-47181	- 34506	- 331A9	1.46062	.2050	.07549	.07176	- 37977	-47468	- 41474	.08723	33771	.39805	.12137
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25-FACTOR ROTATION

VARIMAX ROTATED FACTOR MATRIX After Rotation With Kaiser Normalífatión

FACTOR 1	-114676	- 194265	105692	-36976	:0 3821		96250,-	Deep;	- 23074		102057	102053	- : 01020	100915	-110527	- 10455	- 110847		114240	123089	- 12629	- : 09120	- : 02095	120557	20201-	±:67592	6×4801-	-:08271	+2+20:-	- 21276	18781	00020	- 116569	- 122077	10500		- : 02347	106076	-102172	- : 02153	113432	
FACTOB 9	.02531	. 15830	.03562	e,09262	.19126	.0507		• • • • • • • •	• • • • 5977	.07862	.12562	•.24 96 8	• • • • 7722	1.15046	00568.8	.29716	. 12049	.03238	. 14255	.11517	e.01440		.01290	<pre>%</pre>	•.12056	.02385	.00055	e.05831	• • • • • • • • • • • • • • • • • • • •	.04098	.06264	.06309	. 16910	.0350.	50005 · •	.11249	.16092	.01901	. 62468	.04105	0.07290	24747
FACTOR B	• 103289	2584190	19261	• 10616	16145	0362B	.02329	• 02368	06799	100625	13269	• 7111 • 7111	• 103110	• . 00770	100327	10891	.00416	02918	12420	.06537	A : 07776	• 12969		:03709	28110	03161	:05240	10252	-13669	• 06294	20956	24703	15791	-2026	0530 5	19466	400141	103658	.06623	11194	26663	
FACTOR P	100370	102685	100290	4409672	100810	4809059	F100654	-131202	141035	14966	0200	10004	10481	.09011	104215	101197	. 11668	105338	111954	115506	4t03109	109359	4105104	ā, 05075	÷105855	101265	110304	\$04215	4101372	105168	.00438	114188	1201977	5105153	105772	\$01029	101648	4107000	. 05199	115099	- 10612	103707
FACTOR 6	- 0105	• • 02870	. 04146	-,1616 5	.00208	.06565	P100191	+ 04704	+ . 11559	.07047	.01772	. 22517	12964	÷102972	.03612	17615	6,0591A	405113	.05378	- 0484 2	±•06291	.18264	.10723	.10232	.17831	.04187	. 20770	02553	.00777	-,00155	.11925	.19384	- 37078	.10659	.1079	.10125	.19161	. 05877	.02684	- 32156	- 12195	.16682
FACTOS 5	.07498	.14822	e = 03 \$ 60	.04057	.07965	.00428	.02768	26640.	.04783	.02945	03447	e.04023	e.05639	. 14247	e.07774	01001	.05693	e.01124	.02497	.13665	.07881	04250	e.02177	.03 #2 9	.07154	.00953	15278	.0956J	.06421	.06409	14642	E.08967	.06257	.05459	04207	.03114	.17319	.11061	.10202	12610	.12823	02150
FACTON 4	52728	. (0105	.12369	2067 3.	.(5563	•.10348	6144	.13819	.11296	.24351	.21043	+ 4568	. c015c	33534	- 55294	. 10943	.23329	.10692	.10905	.14846	32123	►.53073	75555	.25027	. 3416	.18822	.18727	. 4762	.10219	.13227	.26093	• • 2997	.13614	2669	. 0492		12591	1187	- 2595		.11839	5020
LAGION O	109039	123152	118648	-48768	- 58373	101693	19762	136467	117654	110621		101086	406330	104585	,13729	113963	£04842	-,34519	-167057	-109120	.03078	101274	112768	121997	:17478	.08189	-:12319	415889	-13716	-,51788	109689	•• 50707	.21575	13564	.08377	1:2503	.02563	.04604	111764	04463	.10482	13719
FACTOR 2	. 82559	06955	. 68353	11017	62532	. 13364	.1u71	.21798	.20933	. 02844	.14068	.29516	. 09368	.23171	65697	.05295	.10645	.11636	00979	.16105	00044	. 0.029	.06873	.10819	A9468	03355	.23942	.15972	.00314	.19994	.04574	n.429	.11548	.06146	.12339	.16426	- 36977	-64874	. 22914	30847	.2503.	E0622 ~
FACTOR 1	.10050	.16343	.22227	.06862	.18481	5733 3	- .69518	- 35423	19255	- 65340	- 56982	- 42204	.24251	.25009	.20406	- 48687	.10731	- 64370	.26183	40691	.09019	.24022	.08363	.00057	16538	.13413	-, 38286	- 59203	.09959	.23889	-, 39255	.26001	10329	.08286	.04327	.16986	.01461	15974	E.00493	1639	.00366	20889
	•1	114	119	120	123	138	152	153	154	163	101	184	185	111	111	111	111	112	112	112	113.	1140	1141	1142	1150	1152	1153	1163	1164	1165	1170	1174	. 61	116	122	124	128	146	149	151	157	158

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		FACTOB 9 . 17277 - 26303	.01160 .1014 .03014 .03010 .07494	.09020 .12148 .12348 .12313 .19315 .19315	
		FACTOR 8 ; 06189 ; 03422			
4400 4400 4400 4400 4400 4400 4400 440		FACTOR 7 107396 41073355	103533 103533 12131 12131 12131 12131	-102849 -100019 -11172 -27915	112399 12399 12399 123999 12392 12392 12392 12392 1339
0000000000000000000000000000000000000		FACTOR 6 .04562 .00538	• 0 9 0 2 4 4 8 • 0 9 2 2 7 • 0 1 6 7 7 • 0 1 6 7 7 • 0 9 0 5 4	- 00544 07197 17200 17200	0010 0010 0010 0010 0010 0010 0010 001
	A // A A // A <th>FACTO8 5 = 01804 = 11274</th> <th>. 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0</th> <th>12586 74122 74122 06836</th> <th>2000 2122 2122 2122 2122 2122 2022 2022</th>	FACTO8 5 = 01804 = 11274	. 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0 4 0	12586 74122 74122 06836	2000 2122 2122 2122 2122 2122 2022 2022
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		FACTOR &	.13439 .13566 .21993 .10365 .10365	. 19341 . 12111 . 01098 . 52138	- 01198 - 01191 - 01191 - 04175 - 04175 - 04175 - 01347
4.13778 11861 201662 15828 119828 11058 11058 126495	1222 122 1222 1	FACTOR 1 24386 .07165	22494 18831 18856 17238	.00823 .01427 .11205 .03977	.12498 .08829 .06829 .09023 .09023 .09238 .02534
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	FACTOR 20	:11160	; 09626	06260	.09635	.02525	- 07869	01513	- 14785	:02335	107401	- 101339	- :00707		00000	44220	66861:-	22500	116928		24210						105596	191999	- 14573	.01067	07322			00451						.01352	-113760	- 199273
	FACTOR 19	.23087	.03202	•.06136	-13504	.05488	•• 02220	41231.	.05451	.09016	.06154	.03259	.05033	.02268	54/02°		- 08X8/	.07930	6 7 8 6 0 °	06/20.	C0047.	01/00.0				0.295	.03206	.06535	• • • • • • • • • • •	•.16274	e.13769	.06249	19000.	4.0006V	202/0.				24972	. 84565	.05126	e.03952
	FACTOR 10	0127Q	.03814	.05256	02536	<pre>.15487</pre>	.16898	.07185	.02786	.00.69	• 15389	0188 1	03122	06629	21905	14080		66540 6	- 01(54	42420°4	20000	120+0+					•:00598	07906	08792	• 0453Z	- 12581	07/30		108404 108404		7/0011			• 10252	26482	-38762	.04128
	FACTOR 17	203049	4.04012	:13592	105501	\$03160	203245	÷;04622	114067	4:09966	:05083	112334	00400	102331	A+100!+	- 04519	66260 to	-10/00	103060	10001		4 5 0 7 / B /					103956	a 1 1 5 5 6 3	4203267	411/665	8101413	260011	0/0121	02722					• 10 • 20 K	12337	109945	109049
	FACTOR 26	10536	• 53925	.00516	, 22722	44218	.11337	.15201	05596	.06197	09512	01202	.10243	67614	.18610	.09869	.10023	.1/915	.03750	602c1.		16310 -				.01563		.26906	08962	-,08866	.03432	• 086u		-1240 -		A6620.				-17424	16060	.23869
	FACTOR 15	#.13972	.16196	.16828	.24217	03258	.13277	.13204	.28145	.21/25	- 04448		- 05050	10001 ···	°02/30	.06760	05240	.24120	04821			• 1 2 2 1 4	071240			.01020	.16784	.09966	.06069	.077.37	.08971	.01722	12660	.08746	40T00 .	01026	8.1460U		- 00625	E.07297	.01485	.14822
•	FACTOR 14	3417		 6248 	. 416c	-13223	•.27524	. 1r66	.12887	• 6576	.13586	- 1347	4512	.13224	-1047	4025		1120	4362	0660				0 C 2 C 2 C		- 123.3	+.23727	.0147	. 5894		- 1357	.10774		. 0597	0.00	797 F	• 110/1		6795	- 8256	.12975	. 9599
•	FACTOR 13	.26217	.01609	75 9250	15651	:13006	:16746	52003	.16266	;10372	° 37693	.21254	19690		112001	-12232	101/12	•1 ⁹⁰²²	-426637			120045				03114	13067	+ 20275	-122921	126125	122620	55439	010010	.0015	A00/T1	62053	122021		07402	122798	- 406773	23362
•	FACTOR 12	. 83619	34117	06703	00574	. 04939	11277	07959	16624	04209	.02827	12272	.06501	.08386	11209	05868	.08616	2086c.	.10217	64620		. 50843	10707		- 405AL	22336	d1765	. 02809	. 67437	.16248	.07506	1/532	102.0	03151	2 - / 2	66910.	41279		15941	.06743	06647	. 69879
•	FACTOR 11	.04456	:.0 9521	.19386	.02388	.01864	.1997:	.12548	.17548	.26377	.07893	.10564	.00704	.10451	.00024	54242	05071.	5/660.	.01737			C/ACD.			08540	=.00801	.09498	.11401	.06153	1.02526	-12528	7.21149		.04000		- 2020.		07774 ·	- 02872	.12216	.25598	.07839
		14	114	119	120	123	138	152	153	154	163	181	184	185		1112	0171	1118	1120			1102		1.11	1150	1152	1153	1163	1164	1165	1170			011		-	146		151	157	158	160

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.009406 .009406 .009406 .009406 .009406 .000423 .0004234 .0064234 .00155634 .00155634 .00155634 .00155634 .0125693 .01254992 .01254999 .01254999 .01254999 .01254999 .01254999 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .012549996 .001775 .0101775 .01010775 .01010773 .0100773 .0100773 .0100773 .0100773 .0100773 .01007773 .01007773 .01007775 .010077777755 .000077775 .00007777777 115(32 11519 11519 11519 11751 FAGTOR 23 - 50136 - 501244 - 50244 - 51249 - 512 .1787 .1787 .1787 .1787 .1787 .1287 .1287 .12901 .19001 .19001 .19001 .11059 .1 11144 11120 1120 1120 11552 11

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- 14356 - 13313 - 03313 - 02691 - 17771 - 17356	FACTOR 23 . (33517 (15566 12556 12159 16952		4488 600 600 600 600 600 600 600 600 600 6	. 24278 . 25977 . 25977 . 26985 . 26485 . 26489 . 26489 . 26489 . 2759 . 2759 . 2759	MU 400 400 400 400 400 400 400 400 400 40
02837 10304 10304 10207 10207 13702 13702 13702	FACTOR 21 .04148 .13673 7.11447 .11014	2.04654 2.01518 2.01518 2.10863 2.13614 2.21347 0.1268 0.1268	115332 15232 1500774 0330: 15336 10421 06421 06516 06516	<pre>.14094 .13151 .13151 .14305 .14305 .14305 .123166 .12186 .122928 .122928 .122928</pre>	63394 63491 602098 02098 7,08406 7,38385 11328
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. 01168 . 01465 . 01595 . 01325 . 01334 . 01335 . 013457 . 10139 . 01244 . 01255 . 01244 . 01245 . 01244 . 01255 . 01244 . 01245 . 01244 . 01255 . 01244 . 01245 . 01245 . 01244 . 01245 . 01244 . 01255 . 01244 . 01255 . 01265 . 01245 . 01245 . 01265 . 01245 . 01265 . 01245 . 01265 . 01265 . 01245 . 01255 . 012555 . 0125555 . 01255555 . 0125555 . 0125555 . 01255555 . 01255555 . 0125555 . 0125555555555 . 012555555555555555555555555555555555555	17501	146/1.	2282 .	.13845	•. 5492	.11909	-15414	-,28677	• 2744	.28368		-, 152.	.15342	.2515	. 17.3	. 9487	- 13209	6457	. 5454	9475	639	5041 · · ·	• - 8632	- 2916	•
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С К Н ПИР ИМИ 0.000000000000000000000 4400046744774000000000000000 44000400000000000		••••••	.09758	.06215	.04053	.03196	15615	. n176ñ	.04702	1.198	. NH641	.03475	.24469	.15316		. n1399	56T6U.	.12426	.14633	65539	02087	.0627	. 00643	.07806	
		ootto.	.04445	. 60745	.05891	.01592	N.04319	. 37607	.04557	7.04824	, 0,95 h	.05914	.01940	. 60457	.07732	6 2 007.	01181	z.6074.	F.00079	.0461	z.17477	E.04457	z.14502	.0406	

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CUN PST	15.4	25.4	24.7	D. /2	90.9 00	53.2	35.4	37.5	39.5	47.4	9.94	45.1	46.9	48.6	50.2	51.8	53.3	54.7	56.1	57.5	58,8	60.1	61.4	62.7	63.9	65.1	66.2	67.3	58.5	59.5	70.6	71.6	72.6	73.6	74.5	75.5	76.4
PCT OF VAR	£5.4	9			2,6	2 • 0	2,2	2.1	2,0	1,9	1,9	1,8	1.8	1.7	1.6	1.5	1.5	4	4.7	4.4	1,3	5.3	1,3	2,2	1,2	1,2	1,1	1,1	1,1	1.1	1.6	1.0	1. J	1.0	6.	6.	6.
E IGENVALUE	13+07003	9+11418	2+78245	2402/2042	2140552	2421962	1.86785	1.76793	1124343	1+63882	1.59586	1155619	1.51777	1 = 4 4 4 4	1.38680	1.30769	1.25430	1122975	1.18574	1,18000	1.14126	1.11538	1 × 0 9 9 1 4	1.07329	1+03120	\$696 8	.96411	495589	• 6 4 2 9 4	.91073	.88021	•86767	.86079	.83551	.81660	179122	176424
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VARIABLE	•	114	611	021	[23	5	152	153	154	163	181	184	(8 5	1110	1112	1113	1118	1120	1127	1128	132	[140	1141	1142	1150	1152	1153	1163	1164	1165	1170	1174	6	116	122	124	128

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APPENDIX H

FACTOR ROTATION COMPARISONS



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