Thesis for the Degree of M. A.
MICHIGAN STATE UNIVERSITY
Mary Susan Faaborg
1966

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ABSTRACT

PATTERNS OF PARENT-CHILD RELATING FOLLOWING TRANSGRESSION BY THE CHILD: A CROSS-NATIONAL STUDY

by Mary Susan Faaborg

The Anderson Incomplete Stories, a projective technique, were developed to elicit children's perceptions of social conflict situations. These stories were administered under the supervision of H. H. and Gladys L. Anderson to over 10,000 children in eight countries.

The present study randomly selected and analyzed 100 of the 350 protocols obtained from 7th grade children by the Andersons in their 1954 sample from Munich, Germany and 87 of the 299 protocols obtained in 1957 from 7th grade children in Benton Harbor, Michigan.

Completions to four of the eleven Anderson Incomplete Stories were utilized in this report: A-2, the Lost Meat story; A-4, the Ink Spot story; B-4, the Damaged Axe story; and B-5, the Soiled Dress story. Each of these stories depicts a hypothetical transgression situation wherein one character (the transgressor) has committed or been involved in an act of carelessness and/or disobedience, a loss of or damage to the property of another (the property owner).

<u>Aims</u>. The purpose of the present study was to utilize content analyses of the completions to these four stories in order to investigate cultural differences in the following areas:

- 1. the level of conscience development revealed by the actions and thoughts attributed to the transgressor
- 2. the relative amount of domination or egalitarianism depicted in the interaction between transgressor and property owner
- 3. the relationship between the level of conscience manifested by the transgressor and the amount of domination or egalitarianism depicted in the transgressor-property owner interaction

Although conscience development can be placed on a developmental continuum, the present study considered only the relative extremes of this continuum, i.e., the primitive, immature level of conscience based on the fear of authority and the more mature type of conscience based on internalized values.

<u>Procedure</u>. One <u>Coding Manual</u>, containing six categories, was designed for the analysis of all four stories. Three categories served to assess the relative maturity of conscience. These three categories are as follows:

- I. Transgressor's initial feelings
- II. Transgressor's communication regarding transgression
- VI. Transgressor's affective/behavioral response

Three additional content categories focused upon the relative amount of domination or egalitarianism present in the transgressor-property owner interaction:

- III. Interpersonal context of communication
 - IV. Property owner's initial feelings
- V. Property owner's action/communication

 The mutually exclusive and exhaustive items comprising these three categories were ranked in terms of the relative amount of domination or egalitarianism suggested by the item.

Only the first two of the four stories analyzed in this study, i.e., the <u>Lost Meat</u> and the <u>Ink Spot</u> stories, were coded in each of the six categories above. The sibling stories, the <u>Damaged Axe</u> and the <u>Soiled Dress</u>, were coded in only Category IV, <u>Property owner's initial feelings</u>, and Category V, <u>Property owner's action/communication</u>.

Hypotheses. The present study hypothesized that the culture group containing a predominance of domination-submission themas would also show a relative immaturity of conscience, i.e., a moral orientation based on fear of authority. A culture group containing a predominance of egalitarian themas would instead show a relative maturity of conscience, i.e., a moral orientation based on internalized values. Furthermore, it was hypothesized that cultural differences in conscience development would be most clearly revealed when context effects were considered.

In other words, the transgressor's response must be considered in relation to the interpersonal context in which it occurred before subtle differences between the two culture groups can be assessed.

Findings. Chi-square tests assessed the relationship between cultural origin and level of conscience. Of the three content categories designed to differentiate the level of conscience, two of the categories (Category I, Transqressor's initial feelings, and Category II, Transqressor's communiation regarding transgression) revealed differences between the culture groups on one or both of the two parent-child stories considered. On both categories, Munich completions reflected a preponderance of responses indicating a primitive or immature level of conscience, based on fear of authority. The majority of Benton Harbor completions, on the other hand, reflected a mature level of conscience, based on internalized values.

Cultural differences in the amount of domination or egalitarianism expressed in the transgressor-property owner interaction were also assessed by chi-square tests. Of the three content categories designed to assess domination or egalitarianism, two of the categories (Category IV, Property owner's initial feelings, and Category V, Property owner's action/communication) revealed cultural differences on one or more of the four stories considered. In each case where

significant differences were obtained, Munich completions reflected significantly more domination than did Benton Harbor completions.

Cultural differences in the relationship between level of conscience (primitive versus mature) and transgressor-property owner interaction (domination versus egalitarianism) were also assessed by chi-square tests of significance. The relationship between three specific category pairs was tested: Category II, Transgressor's communication, and Category III, Interpersonal context; Category II and Category V, property owner's action/communication; and Category V and Category VI, Transgressor's affective/ behavioral response. Only two category pairs, II and V, and V and VI, proved to be differentially related in the two culture groups. In each case, however, Munich completions showed a statistical dependence between the transgressor-property owner interaction and the level of conscience development, while Benton Harbor completions did not.

Maturity of conscience was originally defined as a moral orientation, based on internalized values, psychologically independent of the immediate environmental consequences. That Munich completions revealed a statistical dependence between transgressor's response and the amount of environmental domination supports the previous conclusion that Munich completions revealed greater immaturity of

conscience, i.e., that their responses were dependent upon the immediate environmental consequences. Because Benton Harbor completions did not reveal such a dependence, i.e., because their responses were not dependent upon the immediate environmental consequences, we conclude that they revealed greater maturity of conscience.

Furthermore, the nature of the inter-category dependence revealed in the Munich completions gave additional support and clarification to this study's major hypothesis. Of the two category pairs which proved to be differentially related in the two culture groups, both pairs supported the hypothesis that parent-child relations characterized by domination and submission, foster in the child a dependency relationship which hinders the development of independent internalized value systems, i.e., maturity of conscience. Hence, the study supports the more general hypothesis that an analysis of context effects would clarify cultural differences in the relationship between conscience development and parent-child interaction.

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PATTERNS OF PARENT-CHILD RELATING FOLLOWING TRANSGRESSION BY THE CHILD: A CROSS-NATIONAL STUDY

Ву

Mary Susan Faaborg

A THESIS

Submitted to
Michigan State University
in partial fulfillment of the requirements
for the degree of

MASTER OF ARTS

Department of Psychology

1966

DEDICATION

TO HAROLD H. ANDERSON

who teaches, by example, the principles of confrontation, growth, and harmony.

ACKNOWLEDGMENTS

The writer greatly appreciates the many hours of guidance and support which she received from Dr. Harold H. Anderson during the preparation of this thesis.

The writer also wishes to acknowledge Dr. Terrence M. Allen for his helpful suggestions in the statistical manipulation of these data, and to thank Dr. John R. Hurley for his direction and advice.

For coding story completions to establish inter-coder reliability, this writer is grateful to Miss Karen Sue Kamerschen.

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I. INTRODUCTION

The term "conscience" has been used to designate a number of different phenomena. Piaget and his followers used it to refer to moral values, i.e., what the individual believed to be right or wrong. The present study, however, was less concerned with the contents of conscience and more concerned with the functions of conscience. The functions of conscience under investigation in this study were: 1) the setting of limits concerning what one should or should not do, think, or feel relatively independent of the immediate environmental consequences of such acts, thoughts, or feelings; and 2) the dispensing of internal rewards (increased self-esteem) and punishments (quilt) depending on one's ability to stay within the forementioned limits. Although psychoanalytic theorists (e.g., Fenichel, 1945) described an additional function of conscience, i.e., the establishing of goals and aspirations toward which one strives, the ego ideal or ideal self, this function was not investigated in the present research.

Although the growth of conscience should be viewed as an ongoing process, appropriately viewed as a developmental continuum, the present study investigated only the two extremes of this continuum. A primitive or immature

level of conscience was inferred when the response to transgression was mainly a fearful anticipation of punishment. This response indicated that the child's self-control was still dependent on the immediate environmental consequences. Guilt or remorse, which involved a loss of self-esteem, relatively independent of the actual or anticipated reaction of others, evidenced an allegedly more mature level of conscience.

Although a number of alternative theoretical explanations have been offered for the process by which conscience develops, e.g., the introjection of parental values, or the learning of behaviors rewarded by parental figures, there has been general agreement that conscience functions as the mediating agent in the task of individual self-control. The activity of conscience has been typically measured in two kinds of experimental situations. In a temptation situation, the individual's behavioral self-control has been tested. In a transgression situation, the individual's response to a failure in self-control has been investigated.

The Anderson Stories. Anderson and Anderson (1954; 1959; 1961; 1965) have developed a set of eleven incomplete stories which depict hypothetical transgression situations. In each of the Anderson Incomplete Stories, one character (the transgressor) has committed or has been involved in an act of carelessness and/or disobedience, a loss of or damage to the property of another (the property owner). Using this

instrument, Anderson and Anderson have found that children from several cities in Germany wrote more stories in which the transgressor expressed anxiety, guilt, deception, and submission than did children from United States cities. More German children also wrote stories where the transgressor was punished than did United States children. The Andersons concluded that these differences reflected culturally determined modes of parent-child interaction and/or interpersonal communication.

Because a mature level of conscience, as reflected in feelings of guilt and remorse, was designated to be related to the extent of one's independence from the actual or anticipated reaction of others, parent-child relations which foster such independence should also foster the development of maturity in conscience. That there is a relationship between parent-child relations and conscience, as variously defined, has already been postulated in the literature. However, the nature of this relationship is still vague.

Context Effects. In a recent review of the literature on conscience development, Kohlberg (1963) suggested that much research in this area has been either inconclusive or it has presented results inconsistent with the results of previous studies. The studies reviewed by Kohlberg, however, consistently neglected the relationship between behaviors allegedly manifesting conscience and the interpersonal context in which these behaviors occurred. Rather than

assessing the effect of interpersonal context, i.e., <u>context</u> <u>effects</u>, upon the behaviors being measured, they focused on one aspect of the parent-child interaction at a time, e.g., self-criticism and resistance to temptation; dependency and confession, etc.

Previous content analyses of the cross cultural story completion data collected by the Andersons (Erikson, 1961; Levitov, 1960; Robinson, 1955) have thus far not investigated the comparative effect of interpersonal context.

These investigators tabulated the frequency with which a particular kind of response appeared in a given culture sample and then, related the frequency of occurrence to the cultural origin of the sample. Terdal (1961) investigated situational differences in his study on the consistency of themas across several of the Anderson stories. Further investigation of context effects, however, is necessary in order to detect subtle cultural differences in parent-child relations and the relationship between conscience and parent-child interaction.

Aims of the Present Study. The present study analyzed completions to the Anderson Incomplete Stories in order to make inferences regarding both the level at which conscience was operating and the type of parent-child relationship in which conscience was manifested. The major purpose of this research was to investigate cultural differences in conscience development and its relationship to

parent-child interaction, using a <u>Coding Manual</u> (see Appendix A) designed to assess context effects.

Materials. The Anderson Incomplete Stories (see Appendix C) is a projective technique designed to elicit fantasy material from children. Each of the eleven incomplete stories comprising the instrument presents a social conflict situation. Although the Andersons administered the entire set of stories to each subject, the present study analyzed completions to only four of the stories. The first two stories, taken from <u>Series A</u> of the Anderson instrument, describe a conflict between parent and child following transgression by the child.

A-2, the <u>Lost Meat</u> story, reads as follows:

Michael's mother sends him to the store to get one pound of wieners. On the way home he puts the package of meat on the edge of the sidewalk and plays for a short time with his friends. A shepherd dog darts forward quickly, claws half the wieners out of the package and rushes away with them. Michael wraps up the remaining wieners and takes them home.

What does Michael say to his mother? What does his mother do? How does Michael then feel about it?

Think about these questions, then <u>finish</u> this story quickly with a few sentences.

A-4, the Ink Spot story, reads as follows:

Susan is sitting in the living room working on her homework. Suddenly she remembers her mother's new coat. She wonders how she would look in it. When taking the coat off she notices that she had got some ink spots on her mother's new coat. Just as Susan

is trying to wipe out the ink spots her mother enters the room.

What does her mother say? What does Susan say? How do they both feel about it? What does each one do?

Think about these questions and <u>finish</u> this story quickly with a few sentences.

The second two stories, from <u>Series B</u> of the **Anderson** instrument, each describe a conflict between siblings, following transgression by the main character's younger sibling.

B-4, the <u>Damaged Axe</u> story, reads as follows:

Herbert received for his thirteenth birthday a handsome camping axe. It is sharp and has a strong
leather case. While Herbert is at school his fouryear-old brother, Billy, sees the axe, looks at it a
long time, picks it up, puts it back, and finally
takes it outdoors with him to play. Billy does not
take the case off. He sings to himself as he walks
about the garden, tapping the axe gently against a
tree, a post, and the pavement. Herbert comes home
from school, finds the axe in its leather case with
some other toys. But he sees that the axe has cut
through the leather case and the blade is chipped
and blunted.

What does Herbert Do?
How does Herbert feel about it?

Think about these questions and <u>finish</u> the story quickly with a few sentences.

B-5, the Soiled Dress story, reads as follows:

Kate, aged 13 years, has a little four-year-old sister, Clara. When Kate comes home from school Clara often wants to play with her and follows her and her older girl friends around. One day Clara took a very pretty new dress from Kate's wardrobe, put it on herself, and looked in the mirror. It was too long and hung to the floor. She gathered up the skirt in her arms and went out of the house for a walk. Kate came home from school, found her new dress crumpled

on a chair. The skirt had been stepped on and dragged in the dirt.

Clara said, "I wore your dress."

What does Kate do? What do Kate and Clara think about it and how do they feel?

Finish the story in a few sentences.

The four incomplete stories described above were designed as two pairs, one pair from Series A (parent-child stories) and one pair from Series B (sibling stories). fact enabled the author to obtain some measure of the reliability of the story instrument using parallel or alternate forms. (See p. 14.) All four stories are alike in that in each case a child character has committed a transgression. In the first pair of stories, the property involved belongs to the mother. In the second pair of stories, the property involved belongs to an elder sibling. One major difference between the two stories in each pair respectively, is that one story depicts a female transgressor and the other story depicts a male transgressor. In the stories, as designed, it was possible to study the relationship between the sex of the author and the sex of the story's protagonist. Such an investigation did not occur in the present research.

In the construction of their Coding Manuals, the Andersons discovered a further difference between the <u>Lost Meat</u> and the <u>Ink Spot</u> stories, which does not occur in the pair of sibling stories. In the <u>Lost Meat</u> story, Michael loses the meat before he comes home, and there is an

interval between the time of transgression and the time

Michael confronts his mother. In the <u>Ink Spot</u> story, Susan's

mother catches her in the act of transgression, and there is

no interval between the time of transgression and confronting

the mother. This situational difference may alter the psychological situation enough to elicit different kinds of completions. A discussion of this difference in the parent
child stories is included in Section II of this paper.

Administration. The Anderson Incomplete Stories were administered to school children in their classrooms. Each series required one school period to complete. In both Germany and the U.S.A. the stories were administered under the direct supervision of the Andersons and in the native language of the children. Standardized instructions for administration were followed in all locations. (See Appendix B.) Subjects were assured that their stories would remain anonymous, that neither teacher nor principal would read their completions.

Translation. All story completions were translated into English for purposes of coding. Translators encountered some difficulty in accurately translating moods and feelings. Geierhaas (1955), however, reported that when comparisons were made between coding directly from the German and coding from translations, a reliability of 90 per-cent agreement was obtained.

The Andersons' Sample. The Andersons administered their stories to more than ten thousand school-age children in eight countries. Subjects were obtained from the fourth, seventh, and tenth grades in local schools. Although the subjects were not randomly selected, there were, in most locations, samples of upper, middle-class and lower socioeconomic levels, in approximately equal numbers of boys and girls.

Protocols Used in the Present Study. The sample for the present study consisted of 187 randomly selected protocols of seventh graders from Germany and the U.S.A. Fifty male and fifty female protocols were drawn from the Andersons' 1954 sample of 350 school children from Munich, Germany. Forty male and forty-seven female protocols were drawn from the Andersons' 1957 sample of 299 school children from Benton Harbor, Michigan.

The present study required protocols of subjects who had completed each of the four stories investigated. When a protocol failed to meet this requirement, it was discarded from the sample and replaced by another, randomly selected protocol, by a child of the same sex. The subjects ranged in age from 11 to 13 years.

Information on religion, age, and socio-economic level was available on each subject but was not analyzed in the present study.

<u>Content Analysis of Story Completions</u>. Each subject's set of four stories was content analyzed according to a <u>Coding Manual</u> (see Appendix A) organized specifically for the assessment of context effects.

Certain assumptions about the nature of interpersonal communication were implicit in this organization of the <u>Coding Manual</u>. It was assumed that communication is not a linkage of stimuli, responses, response-produced stimuli, etc. Rather, it is a dynamic, continually evolving process. Thus, the author's description of the transgressor's communication was considered in the context of: 1) the immediate, observable responses of the property owner; 2) the set of expectancies, accured through past communications, regarding the probable response of the property owner; 3) the transgressor's feelings and valuations of himself and the property owner; and 4) the property owner's feelings and valuations of himself and the transgressor.

In order to use the author's description of communication as a basis for inferences about conscience development, the assumed processive, contextual nature of communication must somehow be preserved in the process of content analysis. The <u>Coding Manual</u> attempted to do just this by focusing on three major phases of the communication, sequentially: 1) the transgressor's initial feelings and communication regarding the transgression; 2) the property owner's initial feelings and action/communication after

learning of the transgression; and 3) the transgressor's response to the property owner's feelings and action/communication. These phases were analyzed in relation to one another in Section III of this paper.

These three phases were subdivided into six <u>cate-gories</u> to assess specific aspects of the interaction between transgressor and property owner. Three of these <u>categories</u> focused on the transgressor and the level of conscience suggested by his response. The remaining three <u>categories</u> focused on the property owner and the amount of domination suggested by his response. The six <u>categories</u> were as follows: (See Appendix A for definition of <u>categories</u>.)

- Category I Transgressor's initial feelings
- Category II Transgressor's communication regarding transgression
- Category III Interpersonal context of communication
- Category IV Property owner's initial feelings
- Category V Property owner's action/communication
- Category VI Transgressor's affective/behavioral response

Each parent-child story was coded once and only once in each of the above six <u>categories</u>. Each sibling story was coded once and only once in Category IV and Category V.

The above <u>categories</u> were comprised of from seven to eight mutually exclusive and exhaustive <u>items</u>. While a <u>category</u> was descriptively defined as some behavioral aspect of the interaction between transgressor and property owner, a

category was operationally defined by the series of mutually exclusive and exhaustive items which comprised it. These items were ordered from 1 to 5 or 6, with those items most indicative of a dominance-submission relationship between transgressor and property owner receiving a rank of 1.

Items most indicative of a relatively egalitarian, integrative relationship between transgressor and property owner received a rank of 5 or 6, i.e., the highest number in the series of items. Items between 1 and 5 or 6 were ranked according to the relative amount of dominance-submission suggested by the item.

The definitions of domination-submission and integration used in the <u>Coding Manual</u> were taken from Anderson and Anderson (1954). The authors defined domination-submission as follows:

Stories having enforced obedience and conformity by the child are classified here. The parent makes the decisions, has the answers, uses threats, shame or punishment. There is no evidence that the child has, or is allowed, ideas of his own; there is low ego involvement. The outcome is usually an expression of a specific detailed act, vow or intent.

An integrative relationship was defined as follows:

For the story to be classified with this outcome there must be evidence of high spontaneity in both the child and his mother; evidence of a high degree of harmony and of working together; active communication and awareness of mutual confidence. There should be evidence of "action" in these respects in preference to "thinking" or fantasy about them.

Reliability. Two types of reliability were considered in the present study. The reliability of coding was

computed to establish the extent to which two independent orders agreed on their choice of items in each category for a given sample of stories. The reliability of the story instrument was computed to establish the consistency with which the same subjects responded to similar but not identical stories.

Reliability of Coding. On random samples of Munich (N = 30) and Benton Harbor (N = 30) stories, independent coders showed per-cent agreements of 96. The following formula was used to compute the per-cent agreement scores:

two times the number of items
on which Coders 1 & 2 agree

x 100
total number of items coded
by both Coders 1 & 2

The computation of Pearson product moment correlations allowed an additional measure of inter-coder reliability. However, the frequency of zeros (0 = no information) in some categories necessitated the computation of correlations in two different ways. Method I involved deleting every pair of scores where one or both numbers was zero, and decreasing N accordingly. Method II involved translating each zero to a 4 and increasing every item coded as 4 by a factor of 1.

The following rationale seemed to justify Method II.

The items comprising each category were ranked from 1 to 5

or 6 in terms of the relative presence of domination—submission or the relative maturity of conscience suggested by the item. Coding no information as a zero would unjustly classify this item as even more indicative of dominance—submission than items coded as 1. The no information response would be more appropriately classified as a neutral point on the 4 to 5 or 6 scale. Therefore, the score of 4 was assigned to each no information response, the number 4 chosen because each category contained 3 items suggesting a predominance of dominance—submission. Making the 0 to 4 translation allowed the no information items to be retained in the sample from which correlations were computed. No decrease in N was necessary. The following correlations were obtained by Method I and Method II.

According to both methods, Category III, <u>Interpersonal context of communication</u>, was coded with the lowest reliability. However, this category required the greatest amount of inference by the coder and, hence, the lower correlations for this category are not surprising. These results indicated that coders were able to use the <u>Coding Manual</u> on all four stories with reliability sufficient for research purposes.

Reliability of the Story-Instrument. Although projective techniques are frequently low in reliability,

Anderson (1961) found his story instrument to be a reliable

Category		Method I r N		Method II	
			<u>N</u>	r	<u>N</u>
I	'Transgressor's initial feelings	.78	21	.84	60
II	Transgressor's communication regarding transgression	.64	59	.76	60
III	Interpersonal context of communication	.51	56	.48	60
IV	Property owner's initial feelings	.93	28	.81	60
V	Property owner's action/communication	.94	47	.68	60
VI	Transgressor's affective/ behavioral response	.82	33	.72	60

Note: all correlation coefficients are significant, p less than .0005.

indicator of cultural differences and similarities when each cultural sample was taken as a group. Comparing the fantasy productions of Munich children in the same school grade and same neighborhoods in 1954 and again in 1960, he obtained only a very few significant differences between the two groups.

Anderson reported high consistency in the story completions of the two groups.

The present study attempted to establish the reliability of the story instrument for the same subjects across ostensibly similar but not identical stories. Since the two parent-child stories used in this study had similar plots, reliability coefficients were computed using these stories as alternate forms. Since the two child-sibling stories were also similar in plot, reliability coefficients using these stories as alternate forms were also computed. A subject's response in Category I of one story of a given story pair was compared to this same subject's response in Category I of the other story of the same story pair. This procedure was followed for each of the six coding categories used on the parent-child stories and for each of the two categories used on the child-sibling stories.

The frequency of zeros (0 = no information) on some categories necessitated the computation of product moment correlations in the same two ways used to compute intercoder reliabilities, i.e., Method I and Method II. According to Method I, the first set of correlations was computed

by dropping every pair of scores containing one or more zeros and decreasing N accordingly. The second set of correlations was computed according to Method II, by translating each 0 to 4 and increasing all items coded as > 4 by a factor of 1. The correlations in Table 2 were obtained.

Table 2 suggests that for the parent-child stories, Categories II, III, and V contained items to which subjects responded with some degree of consistency across stories, i.e., we can reject the hypothesis that r = 0 with the probability of error less than .05. Further significance tests regarding the size of r were not computed. In general, the correlations for the parent-child stories were low, substantially lower than the correlations for the child-sibling stories. Since neither of the story pairs contained identical stories, they can only be considered as alternate forms and the obtained correlations are probably conservative.

To account for the difference in the size of the correlations obtained from parent-child stories and those obtained from child-sibling stories, we should return to a discussion of the plots of each story pair. As was mentioned previously, the parent-child stories contained a difference in their respective plots which the child-sibling stories did not contain. In the Lost Meat story, the property owner was absent at the time of the transgression, while in the Ink Spot story, she was immediately present. This plot

Table 2. Correlations of each category on one parent-child story with the same category on the other parent-child story and correlations of each category on one child-sibling story with the same category on the other child-sibling story by Method I and Method II.

Stories		Category	Meth r	od I	Metho r	d II <u>N</u>
Parent- Child Stories	I	Transgressor's initial feelings	.197	38	.03	187
	II	Transgressor's communi- cation regarding transgression	.33*	186	.33 *	187
	III	Interpersonal context of communication	.15*	170		187
	IV	Property owner's initial feelings	.16*	38	.10	187
	V	Property owner's action/communication	.16*	130	.12	187
	VI	Transgressor's affective/ behavioral response	.06	76	.04	187
Child- Sibling Stories	IV	Property owner's initial feelings	.62*	75	.33 *	187
	V	Property owner's action/communication	.43*	138	.33*	187

^{*}p less than .05.

difference could account for the relatively lower correlations obtained from parent-child stories.

The results according to Methods I and II were generally the same. Although the correlations computed according to Method II were lower, the same categories proved to be reliable according to both methods with only one exception. On Category V, Property owner's action/communication, responses to the parent-child stories were significantly correlated according to Method I, but the correlation did not reach the .05 level of significance according to Method II.

II. COMPARISON OF GROUPS ACCORDING TO CATEGORY ITEM FREQUENCIES

Previous analyses of the Anderson data revealed cultural differences in terms of the frequency with which certain types of human interactions occurred in the subject's story completions. The Andersons (1954) reported that completions by children in Karlsruhe, Germany were characterized by domination-submission parent-child themas. Hoffman (1963) in his review of the literature on conscience development, concluded:

An internalized moral orientation is fostered by an affectionate relationship between parent and child, in combination with the use of discipline techniques which utilize this relationship by appealing to the child's personal and social motives. . . The use of coercive measures that openly confront the child with the parent's power . . . apparently contributes to a moral orientation based on the fear of authority.

In accord with the Andersons' data on parent-child relations in Karlsruhe, Germany story completions, we might expect Munich story completions to also be characterized by dominance-submission and a moral orientation based on fear of authority (primitive or immature conscience). We would expect U.S.A. story completions to be characterized by egalitarian parent-child relations and a corresponding moral orientation based on internalized values (mature conscience).

The newly developed <u>Coding Manual</u> first assessed cultural differences according to the previously used method of comparing category item frequencies. The investigation of context effects was presented later in Section III.

Procedure. Four stories were used in the present analysis, the Lost Meat, the Ink Spot, the Damanged Axe and the Soiled Dress. The first two stories were coded into all six coding categories and the second two were coded into only two of the categories, Category IV, Property owner's initial feelings; and Category V, Property owner's action/ communication. Following the coding of stories for the total sample, the coded protocols were divided according to cultural location, i.e., Munich (N = 100) and Benton Harbor (N = 87), and the frequency with which each item occurred in each category of each story was recorded for the two groups. When item frequencies were large enough, chi-square analyses tested the possible relationship between culture group and category items for a given story. When frequencies were too small, items were combined into psychologically meaningful groups and chi-square analyses were made. The total sample was then combined and redivided according to sex, i.e., males (N = 90) and females (N = 97). As above, chi-square analyses tested the possible relationship between sex group and category items for a given story.

Hypotheses. The null hypothesis would predict no relationship between culture group and the frequency with which certain category items appear, or between sex group and the frequency with which certain category items appear. Generally, it was hypothesized that Munich stories would contain more dominance-submission parent-child themas and more instances of a primitive level of conscience development based on fear of authority. Benton Harbor stories, on the other hand, should contain more egalitarian parent-child themas and more instances of a mature level of conscience development.

- Hypothesis A I. On Category I, <u>Transgressor's</u>
 <u>initial feelings</u>, Munich stories
 will show more instances of <u>fear</u>,
 physiological symptoms of <u>anxiety</u>
 and <u>evasion</u> of confronting, while
 Benton Harbor stories will show more
 instances of <u>quilt</u>, <u>shame</u>, and
 sadness.
- Hypothesis A II. On Category II, <u>Transgressor's communication regarding transgression</u>,

 Benton Harbor stories will show more instances of <u>truth</u> than will Munich stories. Munich stories will show more instances of <u>deception</u> or give no information. Girls will write stories with more instances of <u>truth</u> than boys, who will write stories with a predominance of <u>deception</u> or <u>no information</u>.
- Hypothesis A III. On Category III, <u>Interpersonal context of communication</u>, Munich stories will show more instances of <u>external pressure</u> than Benton Harbor stories which will show more instances of <u>internal pressure</u> and <u>spontaneity</u>. According to the literature suggesting the establishment of earlier and stronger conscience in girls, girls should show more instances of <u>internal</u>

pressure and spontaneity than boys,
which should show more instances of
external pressure.

- Hypothesis A IV. On Category IV, <u>Property owner's initial feelings</u>, Munich stories will show more instances of <u>anger</u> and <u>saddness</u> than Benton Harbor stories which will show more instances of <u>understanding</u> and <u>acceptance</u>. No specific difference between the sexes was hypothesized.
- Hypothesis A V. On Category V, Property owner's action/
 communication, Munich will show more
 instances of punishment than will
 Benton Harbor. Benton Harbor stories
 will show more instances of forgiveness and consolation than will Munich
 stories. No difference between sex
 groups was hypothesized.
- Hypothesis A VI. On Category VI, <u>Transgressor's affective/behavioral response</u>, Munich stories will show more instances of <u>anger</u> and <u>submission</u> while Benton Harbor stories will show more instances of <u>shame</u> and <u>voluntary promise to reform</u>

Findings: Hypothesis A I. The first comparison involved a test to determine whether the two culture groups wrote stories which differed on Category I, Transgressor's initial feelings. A-2, the Lost Meat story and A-4, the Ink Spot story were used to test this hypothesis. Both stories portray parent-child conflict following a transgression by the child. However, the Ink Spot story includes the mother in the incomplete story, while the Lost Meat story does not. Hence, some differences between the completions to the two stories may be expected as differences on Category I.

Category I of the <u>Coding Manual</u>. This category was designed to record the child's feelings about 1) his transgression,

2) confronting his mother, or 3) both. All feelings which occurred prior to the mother's response after learning about the transgression were coded in this category. In general, the category attempted to assess the presence and content of the child's evaluation of his own behavior, insofar as it could be separated from the mother's evaluation after learning of the transgression. For further description of this category, see Appendix A. The transgressor's initial feelings were coded as one of the following mutually exclusive and exhaustive category items:

- 1. Anxiety, fear
- 2. Physiological symptoms of anxiety
- 3. Evades confronting

- 4. Guilt
- 5. Shame
- 6. Sadness
- 7. No information

The first three category items were devised to assess the various manifestations of fear. They were thought to reflect an immature level of conscience development, i.e., the extent to which the transgressor judged his behavior in terms of what he expected would happen to him as a result of it. The second three category items were devised to assess the extent to which the transgressor judged his behavior by an internalized value system, wherein his conscience dealt out the rewards and punishments rather than his mother.

The analysis of the data to test Hypothesis A I counted responses to the first three category items as indications of <u>fear</u> and counted responses to the second three category items as manifestations of <u>conscience</u>. Subjects who wrote stories coded as giving <u>no information</u> on Category I were excluded from this analysis. The following results were obtained when sex groups and culture groups were compared on the <u>Lost Meat</u> and the <u>Ink Spot</u> story.

Table 3 gives the frequencies of items 1-3 combined and items 4-6 combined on Category I for stories A-2 and A-4, comparing males with females and Munich subjects with Benton Harbor subjects. The table indicates that the <u>Lost Meat</u> story revealed no significant differences between either the sex groups or the culture groups on Category I.

Table 3. Sex group and culture groups differences on Category I, <u>Transgressor's initial feelings</u>.

						
Story	Group	<u>N</u>	Anxiety, Fear, Evasion	Guilt, Shame, Sadness	Chi-square	df
A -2	Male Female	12 40	9 25	3 15	20	1
<u>Lost</u> <u>Meat</u>	B. Harb. Munich	22 30	13 21	9	.25	1
A-4	Male Female	24 48	13 15	11 33	2.64	1
Ink Spot	Munich B. Harb.	31 41	20 8	11 33	13.21*	1

^{*}p <.001.

However, the table reveals significant differences between the Munich and Benton Harbor protocols on the Ink Spot Story. Consistent with Hypothesis I, more Munich protocols were coded in anxiety, fear, and evasion, while more Benton Harbor protocols were coded in guilt, shame, and Sad-In other words, Munich subjects completed the Ink Spot story such that the transgressor expressed fear, anxiety, or physiological symptoms following his transgression or else, he evaded confronting his mother altogether. The majority of Benton Harbor subjects completed the Ink Spot story such that the transgressor expressed guilt, shame, or sadness over his transgression. The differences between sex groups on the Ink Spot story were not statistically significant. However, inspection of Table 3 reveals that while males wrote stories revealing fear and guilt or shame with approximately equal frequency, about two-thirds of the female subjects wrote stories revealing quilt or shame and only onethird wrote stories revealing fear. Although the hypothesis regarding differences between the sex groups was not statistically supported, results were in the predicted direction.

Findings: Hypothesis A II. This comparison involved a test to determine whether the two culture groups and the two sex groups differed with respect to Category II, Transquessor's communication regarding transgression. Comparisons were made for both the Lost Meat story and the Ink Spot story. This category was designed to record the

transgressor's communication to his mother regarding the fact of transgression before, during, and after any response by the mother. Hence, the entire content of the communication regarding the fact of transgression was coded. Six mutually exclusive and exhaustive items comprised the category:

- 1. Consistent lie
- 2. Evades confronting and/or verbal communication
- 3. Non-essential truth
- 4. Inconsistent, truth after lie
- 5. Consistent truth
- 6. No information

For further specification of this category and the criteria for truth in each of the stories, see the Coding Manual, Appendix A.

Low frequencies on some of the category items necessitated the combining of items into a truth-non-truth dichotomy for statistical analysis. Items 1-4 and item 6, no information, were combined and considered as non-truth responses. Item 5 was considered the only type of response acceptable as truth. The following results were obtained.

Table 4 gives the frequencies of non-truth and truth, on Category II for the Lost Meat and the Ink Spot stories. The table indicates that although the obtained differences between sex groups were not statistically significant on either story, the differences between culture groups were significant on both stories. On the Lost Meat story, 72% of the Benton Harbor subjects wrote stories coded as truth, while only 40% of the Munich subjects wrote such stories.

Table 4. Sex and culture group differences on Category II, <u>Transgressor's communication regarding</u> <u>transgression</u>.

Story	Group	<u>N</u>	Truth	Non-Truth	Chi-square	df
A- 2	Males Females	90 97	47 56	43 41	n.s.	1
<u>Lost</u> - <u>Meat</u>	Munich B. Harb.	100 87	40 63	60 24	18.39*	1
A-4 The	Males Females	90 97	65 75	25 22	n.s.	1
<u>Ink</u> - <u>Spot</u>	Munich B. Harb.	100 87	65 75	35 12	10.00*	1

n.s. p >.05

^{*}p <.01.

On the <u>Ink Spot</u> story, 87% of the Benton Harbor subjects wrote stories coded as <u>truth</u>, while only 65% of the Munich subjects wrote such stories.

Findings: Hypothesis A III. This comparison involved a test to determine whether the two culture groups and the two sex groups differed with respect to Category III,

Interpersonal context of communication. It was assumed that truth or lie is a process of relating, a verbal behavior occurring between two people in a situational context. This category focused on the interpersonal context of the transgressor's communication regarding the fact of transgression, i.e., the extent and nature of the mother's participation in the transgressor's communication.

The following six types of situational contexts are listed in order of the amount of domination expressed by the property owner during the child's communication. The <u>Lost Meat</u> and the <u>Ink Spot</u> stories were each coded once and only once in one of these mutually exclusive and exhaustive items: (For further definition of these items, see <u>Coding Manual</u>, Appendix A.)

- 1. External pressure
- 2. Internal and external pressure
- 3. Internal pressure
- 4. Information-seeking, fact finding
- 5. Spontaneity
- 6. No information.

In analyzing this category, protocols revealing <u>no</u> information were not included. The infrequent occurrence of

this item rendered it of less interest, and not amenable to analysis by a chi-square statistic. All protocols revealing some information about the context of communication were coded into one of the forementioned items on Category III. The following results were obtained for the <u>Lost Meat</u> and the Ink Spot stories.

on Cagetory III, <u>Interpersonal context of communication</u>, for the <u>Lost Meat</u> and the <u>Ink Spot</u> stories. The table indicates that the <u>Lost Meat</u> story revealed significant differences between sex groups, while it did not reveal significant differences between culture groups. However, the significant differences between culture groups. However, the significance of sex-group differences is consistent with Hypothesis A III. Although more than ½ of both males and females wrote stories revealing <u>spontaneity</u> as the interpersonal context of communication, twice as many females wrote stories revealing <u>internal pressure</u> as did males. These results are consistent with the prediction of Hypothesis A III. On the <u>Ink Spot</u> story, the obtained frequencies were too small for the necessary chi-square analyses.

Findings: Hypothesis A IV. This comparison involved a test to determine whether the two culture groups and the two sex groups differed with respect to Category IV, Property owner's initial feelings. Category IV recorded the property owner's initial feelings after communication with the child regarding the fact of transgression, or after learning of

Sex and culture group differences on Category III, Interpersonal context of communication. Table 5.

Story	Story Group	Z	Ex ternal Pressure	Internal External	Internal Pressure	Info. Seeking	Spontaneity	Chi-square	đ£
A-2 Lost	Male Female	87 94	6	5	4	4	09 80	16.3989***	4
Meat	Munich B. Harb.	99	эч	11 4	8 9	11	64 64	4.7151	4
A-4 Ink	Male Female	82 92	18 20	3	ĸк	34 38	24 25	Expected freg too small	ed.
Spot	Munich B. Harb.	95 79	23 15	7 2	4 2	38 34	25 24	Expected freg. too small	e d·

*** p less than .01.

the transgression from some other source. Such feelings could concern either a) the fact of transgression; b) the nature of the transgressor's communication, i.e., truth or lie; or c) both. The feelings need not have been overt or verbally communicated to the transgressor. The author only needed to state that such feelings existed, or state that the physiological symptoms of such feelings existed.

The <u>Lost Meat</u>, the <u>Ink Spot</u>, the <u>Damaged Axe</u>, and the <u>Soiled Dress</u> stories were each coded once and only once in this category in terms of the following items:

- 1. Angry
- 2. **S**ad
- 3. Surprised, shocked
- 4. Happy, glad
- 5. Understanding, accepting
- No information

Item frequencies for the <u>Lost Meat</u> story were too small for chi-square analysis. In the analysis of results from the three remaining stories, frequencies in Items 3, <u>surprised</u>, and 4, <u>happy</u>, were combined for each group. <u>No information</u> items were deleted from this analysis and the following results were obtained.

Table 6 gives the frequencies of items 1 through 6 on Category IV for the <u>Ink Spot</u>, the <u>Damaged Axe</u>, and the <u>Soiled Dress</u> stories. The table indicates that on the <u>Ink Spot</u> story, the obtained difference between sex groups was not statistically significant while the difference between culture groups was. More Munich stories were coded in the

Sex and culture group differences on Category IV, Property owner's initial feelings. Table 6.

Story	Group	۲I	Angry	Sad	Surprised Happy	Understanding Accepting	Chi-square	đ£
A-4	Male Female	41	17	9	വ വ	10	3.48	т
Spot	Munich B. Harb.	44 57	30 18	1 25	13 8	10	24.04*	e e
B-4 Damaged	Male Female	47	34 30	9	1 3	3 23	17.16*	Э
Axe	Munich B. Harb.	48 66	2 B 30	12 10	0	10 16	4.32	_د
B-5 Soiled	Male Female	44 62	30 35	8 10	1 3	3 16	9.68*	m
Dress	Munich B. Harb.	48 58	30 35	8 10	0 4	10 9	3.60	m

* p less than .05.

anger item than any other single item. Similarly, more Benton Harbor stories were coded as sadness than any other single item. The expectation that more Benton Harbor stories than Munich stories would be coded in the understanding, accepting item was not borne out in the obtained results.

The table indicates that on the sibling stories, the Damaged Axe and the Soiled Dress, the obtained differences between sex groups and between culture groups were statistically significant. The fact that the sex-group differences were significant for the sibling stories and not significant for the parent-child stories could be a function of the nature of the incomplete stories in each series. Series A stories involved parent-child conflict, while the Series B stories involved child-sibling conflict. The obtained results suggest that the sex groups did not differ with respect to their perception of parental feelings following transgression by a child, but that they did differ with respect to their perception of child feelings following transgression by a sibling. Table 6 indicates that on the Damaged Axe and the Soiled Dress, girls revealed higher frequencies of understanding, accepting initial feelings on the part of the property owner than did boys. There was little difference between boys and girls in the frequency with which initial feelings of anger were coded.

Findings: Hypothesis A V. This comparison involved a test to determine whether the two culture groups and the two sex groups differed with respect to Category V, Property owner's action/communication. Comparisons were made for all four stories. This category was designed to record the property owner's behavior, i.e., action and/or communication toward the transgressor, after learning of the transgression, but before the transgressor's attempt to reconcile himself to the property owner. Only overt actions or communications which actually occurred or were indicated as being highly probable were coded in this category.

The following mutually exclusive and exhaustive items, ranked in terms of the degree of domination suggested by the items, were included in this category: (For further specification of category items, see Coding Manual, Appendix A.)

- 1. Punishment by property owner
- 2. Punishment, outside source
- 3. Punishment, source unspecified
- 4. Punishment and forgiveness by property owner
- 5. No punishment
- 6. Restitution by property owner without punishment
- 7. Forgiveness without punishment
- 8. Consolation, explanation, advice
- 9. No information

A chi-square analysis of the data necessitated the combining of items 1 through 4 and calling them <u>punishment</u>. The remaining items were kept separate and the following results were obtained.

Table 7 gives the frequencies of items 1-4 combined punishment and compared with item 5, 6, 7, 8, and 9 on

Sex and culture group comparisons on Category V, Property owner's action/communication. Table 7.

Story	Group	Z	Punish- ment	No Punish- ment	Resti- tution	Forgive- ness	Conso- lation	No Infor- mation	Chi- square	df
A-2 Lost	Male Female	90	43	13	7	2	9	16 15	1.68	72
Meat	Munich B. Harb.	100	46 39	17 10	12	2 5	11	20	8.44	5
A -4 Ink	Male Female	90	42 37	.v. 80	20 18	99	3	14 17	5.64	5
Spot	Munich B. Harb.	100	44 35	64	22 16	4.8	9	15 16	4.60	5
B-4 Dam-	Male Female	90	52 55	9	8	5	18	18 18	6.08	2
aged Axe	Munich B. Harb.	100	60 47	6	10 3	18	4.2	16 20	12.32*	Ω.
B-5 Soiled	Male Female	90	53 57	9	68	2	9	14 11	2.60	2
Dress	Munich B. Harb.	100	65 45	10	13	1 7	3 11	8 17	23.88*	2

10·>d*

on Category V for all the stories. The obtained differences between sex groups were not statistically significant on any of the stories. However, differences between culture groups were statistically significant for the sibling stories. both the <u>Damange Axe</u> and the Soiled Dress stories, a higher proportion of Munich subjects wrote stories coded as punishment than Benton Harbor subjects, and a higher proportion of Benton Harbor subjects wrote stories coded as consolation than Munich subjects. While the results from the sibling stories did support Hypothesis A V, the completions of parent-child stories did not. Because of the plot differences between the two pairs of stories, it would not be expected that cultural differences manifested on one series would necessarily be manifested on the other series. The frequency method did not reveal cultural differences on this category when the conflict depicted in the story was between parent and child.

Hypothesis A VI: Findings. This comparison involved a test to determine whether the two culture groups and the two sex groups differed with respect to Category VI, Transqressor's affective and/or behavioral response. This category was designed to record the transgressor's feelings regarding: 1) the fact of his mistake; 2) the manner or content of communication with his mother; or 3) the thought of punishment after communication or action by the mother.

The following mutually exclusive and exhaustive items ranked in terms of the amount of submission suggested by the items, were included in this Category: (For further specification of category items see the Coding Manual, Appendix A.)

- 1. Angry
- 2. Submissive
- 3. Shameful, self-critical
- 4. Voluntary promise to reform, spontaneous restitution without pressure
- 5. Relief, tension reduction, hapiness
- 6. No information

The results obtained were as follows.

Table 8 gives the frequencies of Item 1 through 6 on Category VI for the <u>Lost Meat</u> and the <u>Ink Spot</u> stories. The obtained differences between sex groups and between culture groups were not statistically significant on either story. The results of this frequency analysis do not support Hypothesis A VI.

Sex and culture group differences on Category VI, Transgressor's affective/behavioral response. Table 8.

n. sig. = p > .05.

Discussion: Hypothesis A 1. The prediction that

Munich completions would show more instances of <u>fear</u>, <u>physiological symptoms of anxiety</u> and <u>evasion of confronting</u> on

Category I, <u>Transgressor's initial feelings</u>, while Benton

Harbor completions would show more instances of <u>quilt</u>, <u>shame</u>, and <u>sadness</u> was not confirmed for A-2, the <u>Lost Meat</u> story.

However, this hypothesis was confirmed for A-4, the <u>Ink Spot</u> story.

In order to understand why Story A-2 did not reflect cultural differences while Story A-4 did, it is profitable to examine both stories more closely. In the Lost Meat story, Michael puts down his package of wieners, plays and a dog eats the contents of his package. In other words, Michael is only indirectly responsible for the transgression. However, in the Ink Spot story, Susan is directly responsible for getting ink spots on her mother's coat. This difference between the two stories, i.e., that the Lost Meat story involves indirect responsibility and the Ink Spot story involves direct responsibility for the transgression, may account for the presence of cultural differences on the Ink Spot and the absence of differences on the Lost Meat story.

Both culture groups expressed a predominance of anxiety, fear, and evasion on the Lost Meat story. In other words, it may be that neither Munich nor Benton Harbor authors judged their own behavior as "bad" when the responsibility for the transgression was only indirectly theirs.

Hence, both groups responded to the mother's probable valuation of the transgression and expressed feelings about the fact of confronting rather than about the fact of transgressing. However, shown the responsibility for transgression was direct, as in A-4, the Ink Spot story, cultural differences were reflected and significantly more Benton Harbor children than Munich children wrote stories where the transgressor engaged in self-evaluative behavior and expressed feelings about the fact of transgression rather than the fact of confronting. On the other hand, more Munich children wrote stories where the transgressor responded to his mother's evaluation of his behavior and expressed feelings about the fact of confronting rather than the fact of transgressing.

In terms of conscience development, the obtained cultural differences suggested that in situations where the transgressor was directly responsible for his transgression, Benton Harbor stories reflected more self-evaluative feelings, indicating the activity of conscience. Munich stories reflected feelings where the evaluation of the parent was predominant. Such feelings indicated the activity of a primitive conscience, based on the fear of authority.

<u>Discussion: Hypothesis A II.</u> Hypothesis A II predicted that on Category II, <u>Transgressor's communication</u>
regarding transgressions, Benton Harbor Stories would
show more instances of <u>truth</u> than Munich Stories, while

Munich stories would show more instances of <u>deception</u> or <u>no</u> <u>information</u>. The results confirmed this hypothesis on both the <u>Lost Meat</u> and the <u>Ink Spot</u> stories.

These results suggest that honesty in communication, i.e., the whole truth and nothing but the truth, as defined in the <u>Coding Manual</u>, was more characteristic of parent-child relations in Benton Harbor than in Munich. That this difference was reflected regardless of whether the story depicted a transgressor who was directly or indirectly responsible for his transgression suggests, further, that the honest communication between parent and child was more highly valued in Benton Harbor than in Munich. In addition, the results suggest that this difference was not just a reflection of the way children responded to their parents when they felt responsible for having erred and wished to display their subsequent good intentions through honesty.

When these results are considered in relation to the interpretation of Hypothesis A 1 results, it seems to follow that the Munich child, who was more concerned about his mother's valuation of his behavior, would attempt to "juggle the facts" so as to avoid her disapproval. The Benton Harbor child, on the other hand, who responded to his own value system rather than to his mother's, would, as explained in the <u>Coding Manual</u>, tell the truth about his transgression rather than engage in deception. He would thus avoid his mother's disapproval but heighten his disapproval of himself.

Although Hypothesis A II also predicted that girls would show more instances of <u>truth</u> than would boys, the results did not confirm this hypothesis in either the <u>Lost</u> Meat or the Ink Spot stories.

Discussion: Hypothesis A III. Hypothesis A III predicted that both the Munich group and the male group would show more instances of external pressure than the Benton Harbor and female groups which would show more instances of internal pressure and spontaneity. Only the comparison of sex groups on the Lost Meat story confirmed the hypothesis. Females showed more instances of reflective communication indicated by delay, thinking about what to say, etc., than males. However, since the results of Hypothesis A I and A II revealed no significant differences between the sex groups, this reflective communication cannot necessarily be interpreted as indicative of conscience and/or self-evaluative behavior. The interpretation of these results is difficult since this category separates the content of communication from the context. Therefore, an investigation of the relationship between Category II, Transgressor's communication regarding transgression, and Category III, Interpersonal context of communication, for sex and culture groups will be reported in a later section of this paper.

<u>Discussion: Hypothesis A IV</u>. Hypothesis A IV predicted that on Category IV, <u>Property owner's initial feelings</u>,

Munich stories would show more instances of <u>anger</u> and <u>sadness</u> than Benton Harbor stories which would show more instances of <u>understanding</u> and <u>acceptance</u>. The results confirmed this hypothesis on the <u>Ink Spot</u> story, but not on either of the sibling stories. As predicted, <u>anger</u> was the predominately coded feeling in Munich completions of the <u>Ink Spot</u> story. However, Benton Harbor story completions showed a predominance of <u>sadness</u> on this story rather than <u>understanding</u> and <u>acceptance</u> as Hypothesis A IV predicted.

On the Ink Spot story, Munich children described a mother who typically expressed her anger toward the transgressing child. The Munich transgressor was punished by his mother's anger for his misdeeds. The Benton Harbor transgressor, on the other hand, punished his mother by making her sad over his misdeeds. The Benton Harbor transgressor experienced the full impact of his behavior not through his mother's angry devaluation of that behavior, but through his own devaluation of the behavior which led to her sadness. The predominance of anger in Munich stories suggests that the evaluation of the child's behavior was dominated by the The predominance of sadness in Benton Harbor stories suggests that a good portion of the evaluation of the child's behavior was left up to the child himself, the mother merely reflecting how this behavior affected her. Thus, the amount of dominance attributed to property owners in each culture group seem consistently related to the amount of

self-evaluative behavior attributed to the transgressors in each culture group. In fact, the behaviors attributed to property owners can be interpreted as facilitating or inhibiting the development of mature conscience, i.e., a moral orientation based on internalized values.

Although no specific hypothesis regarding sex group differences on Category IV was proposed, statistically significant differences between sex groups were manifested on each of the child-sibling stories. Females consistently expressed more <u>understanding</u> and <u>acceptance</u> toward their siblings than did males. That no significant differences between the sex groups were manifested on the <u>Ink Spot</u>, the parent-child story, is not surprising. Girls of twelve, the age of most of the authors, are already beginning to adopt "maternal behavior" toward their siblings.

The fact that significant differences between sex groups were found on the sibling stories but not on the parent-child story, suggests that there was no significant difference in the way males and females described the feelings of their mothers although there was a difference in the way males and females treated their siblings.

<u>Discussion: Hypothesis A V</u>. Hypothesis A V predicted that Munich stories would show more instances of <u>punishment</u> than Benton Harbor stories which would show more instances of <u>forgiveness</u> and <u>consolation</u>. The obtained results supported this hypothesis on the two sibling stories.

Analysis of the parent-child stories did not confirm this prediction. No differences between sex groups were hypothesized and no statistically significant differences were found.

These results suggest that more Munich stories described punitive sibling relations when the younger sibling has transgressed than did Benton Harbor stories. there was no support for the hypothesis that parent-child relations as described by Munich authors, were more punitive than those described by Benton Harbor authors. Although cultural differences revealed in the area of sibling relations need not necessarily be present in the area of parentchild relations, previous analyses of the Anderson data (Anderson, 1959; Terdal, 1961) have found that Munich stories contained more instances of punishment than did U.S. stories. That the present study encountered no such differences which were statistically significant between culture groups, suggests that the frequency method may be insensitive to the nature of the cultural differences in this area. Munich mothers may not necessarily have punished more frequently but they may have punished for different reasons than did Benton Harbor mothers. Further investigation of the context in which punishment occurred may reveal cultural differences. Such an investigation will be reported in Section III of this paper.

<u>Discussion: Hypothesis A VI</u>. Hypothesis A VI predicted that Munich completions and male's completions would show more instances of <u>anger</u> and <u>submission</u> on Category VI, Transgressor's affective behavioral response, than Benton Harbor and female completions. The latter two groups would show more instances of shame and voluntary promise to reform. Analysis of the Lost Meat and the Ink Spot stories did not support these hypotheses. However, this category excludes the <u>Property owner's action/communication</u>, i.e., Category V, to which Category VI is, by definition a response. It is not surprising, therefore, that no culture or sex group differences were revealed when only the Category VI item frequencies were considered. A comparison of sex and culture groups on the relationship between Categories V and VI would be a more appropriate test of this hypothesis. Such a comparison will be carried out in Section III of this paper.

III. COMPARISON OF GROUPS ACCORDING TO THE CONTEXT IN WHICH CATEGORY ITEMS OCCUR

The preceding results were generally consistent with the hypothesized differences between sex and culture groups. Three exceptions occurred on Categories III, Interpersonal context of communication, V, Property Owner's action/ communication, and VI, Transgressor's affective/behavioral response. However, the frequency method, whereby each category is considered in isolation from other categories is inherently insensitive to context effects, i.e., the relationship between a particular response and the interpersonal context in which it is embedded. This section of the present study proposes that important cultural and sex group differences in conscience development which are obscured by the frequency method are revealed when category items are analyzed in terms of their relation; to another relevant category. More specifically, it is proposed that each of the content categories is psychologically related to the others. That is, what the child tells the property owner (Category II) is related to how he feels about what he has done (Category I). Similarly, the interpersonal relationship occurring between child and property owner (Category III) is related to what the child communicated about his behavior (Category

II). The property owner's response, affective and behavioral (Categories IV and V) is related to the child's communication (Category II). This, in turn, affects the child's final response (Category VI). Although numerous interrelationships could be examined in this section of the present study, the hypotheses formulated here follow from the preceding section.

<u>Procedure</u>. The method described in Section I of this paper was followed in the present analyses, except that in this case, sex and culture groups were compared in terms of the relationship between two categories. Chi-square analyses tested the hypothesis of the independence of the two categories in question.

<u>Hypotheses</u>. The following hypotheses are an outgrowth of the inconclusive results in Section I of this paper:

- B I. Culture and sex group differences will be revealed when responses coded in Category III,

 Interpersonal context of communication are related to Category II, Transgressor's initial communication.
- B II. Culture and sex group differences will be revealed when responses coded in Category V,

 Property owner's action/communication are related to Category II, Transgressor's initial communication.
- B III. Culture and sex group differences will be revealed when responses coded in Category VI,

 Transgressor's affective/behavioral response are related to Category V, Property owner's action/communication.

Findings: Hypothesis B I. Stories by each sex and culture group were dichotomized according to Category II,

Transgressor's communication regarding transgression.

Stories coded in items 1-4 were called deception while stories coded in item 5 were called truth. Each of these groups was further subdivided into the following four subgroups, based on Category III, Interpersonal context of communication, stories coded in item 6, spontaneity; items 4, + 5, information seeking; item 3, internal pressure; and items 1 + 2, internal and external pressure plus external pressure. Stories coded as no information in Category III were excluded from this analysis.

An eight celled chi-square table was set up to test the relationship between truth and deception on Category II and the four groups on Category III. Such an analysis was set up for each sex group and for each culture group for the Lost Meat story. An identical procedure was followed in setting up the analyses of the Ink Spot story. The following results were obtained.

Table 9 reveals that the null hypothesis, i.e., that Category II and III are independent, can be rejected in the case of each sex and culture group for the Lost Meat and the Ink Spot stories. Further inspection of Table 9, however, suggests that there was only one significant difference between sex or culture groups. On the Lost Meat story, females showed more internal pressure following deception than males,

Sex and culture group differences on the relationship between Categories II, Trans-gressor's communication regarding transgression, and III, Interpersonal context of communication. Table 9.

					Information	1	Tofo	, C	j		
7,924 \$3	4	м	က	1	13	1	31	24	1	B. Harb.	
14.20* #3	12	ю	17	2	15	0	23	23	95	Munich	Spot
14.08" #3	6	m	11	7	12	0	23	24	83	Male	Ink
2.60 \$35	7	М	6	7	16	П	31	23	92	Female	A -4
10.04 #3	9	2	1	15	1	4	4	49		B. Harb.	
4	16	7	9	30	0	1	5	34	66	Munich	Meat
16.04 #3	11	2	1	28	0	2	3	40	87	Male	Lost
22.9 * #3	11	7	9	17	П	ო	9	43	94	Female	A -2
Chi- square df	Dec. & Ext. Pressure	Dec. & Int. Pressure	Dec. & Info. Seeking	Dec. & Spon- taneity	Truth & Ext. Pressure	Truth & Int. Pressure	Truth & Truth & Tru Spon- Info. Int taneity Seeking Pres	Truth & Spon- taneity	XI	Story Group	Story

♣ρε.O5 Info. - Information
Dec. - Deception

Int. - Internal Ext. - External x^2 = 9.00, p less than .05, df=3. Although the data supported the hypothesis that these two categories were not independent, the data did not support the hypothesis that sex and culture group differences would be manifested in terms of this relationship.

Findings: Hypothesis B II. The results of previous research led to the conclusion that Munich children's completions contained fewer instances of truth in Category II, Transgressor's communication regarding transgression, and more instances of punishment as in Category V, Property owner's action/communication, than American children's stories. What is the relation between truth and punishment in the Munich stories? The following chi-square analyses investigated the relationship between these two categories on the parent-child stories. On Category II, <u>Transgressor's</u> communication regarding transgression, the combination of items 1-4 and item 6 were considered deception, while item 5 was considered truth. On Category V, Property owner's action/ communication, items 1-4 were considered punishment, while items 5-8 were considered deception. The following results were obtained.

Table 10 suggests that there was some dependency between truth and punishment on both parent-child stories for the Munich sample. No such statistically significant relationship is suggested by the Benton Harbor sample. Further inspection of Table 10 reveals that on the Lost Meat story

Culture group differences on the relationship between Category II, Trans-gressor's communication regarding transgression, and Category V. Property Table 10.

	dressor owner's	<pre>gressor's communication regarding transgression, and category v, rroperty owner's action/communication.</pre>	on regarding tication.	ransgression,	and category	v, Fropert	k
Story	Group	Truth & Punishment	Truth & No Punishment	Deception & Punishment	Deception & Chi No Squ Punishment	Chi Square	d£
A -2	Munich	25	15	21	. 39	6.24*	1
Meat	B. Harb.	26	37	13	11	su89.	-
A -4	Munich	37	28	6	26	7.71*	1
Spot	B. Harb.	32	44	က	ω	.33ns	7

*p<.02 ns p>.05

62% of the Munich completions coded as truth also contained themas of punishment, while only 35% of those coded as deception also contained themas of punishment. The same pattern was also revealed on the Ink Spot story with 57% of those stories coded as truth also containing punishment themas and only 26% of those stories coded as deception containing punishment themas. Thus, there appear to be differences between the culture groups not in the frequency with which punishment themas appear but in the conditions under which punishment occurs. Table 10 suggests that Munich children were more likely to be punished if the told the truth and less likely to be punished if they did not. This is consistent with an earlier report by the Andersons (1954) for Karlsruhe children.

Findings: Hypothesis B III. Completions by each sex and culture group were dichotomized according to Category V, Property owner's action/communication. Stories coded in items 1-4 were called punishment while stories coded in items 4-8 were called no punishment. Each of these groups was further subdivided into the following six subgroups according to Category VI, Transgressor's affective/behavioral response; stories coded in items 1 + 2, anger and submission; item 3, shame and guilt; items 4 + 5, voluntary promise to reform and happiness. Stories coded as no information on Category VI were deleted from this analysis.

A six-celled chi-square table was set up to test the relationship between <u>punishment</u> and <u>no punishment</u> on Category V and the three item groups on Category VI. Such an analysis was set up for each sex group and for each culture group on the <u>Lost Meat</u> story. An identical procedure was followed in setting up the analyses of the <u>Ink Spot</u> story. The following results were obtained.

Table 11 reveals that on the Lost Meat story, the null hypothesis, i.e., that Category V and VI are independent, can be rejected for males. On the Ink Spot story, the null hypothesis can be rejected for males and Munich authors. The male group expressed a predominance of anger and submission following punishment and a predominance of shame and voluntary promise to reform following no punishment.

The Munich group, as well as the male group, manifested a similar trend on the <u>Ink Spot</u> story with one interesting variant. Although <u>voluntary promise to reform</u> was more frequent following <u>no punishment</u>, <u>shame</u> was much less frequent under this condition. The female and Benton Harbor groups showed more frequent instances of <u>voluntary promise to reform</u> following <u>no punishment</u>, but there was no difference in the <u>shame</u> response under the two punishment conditions.

Sex and culture group differences in the relationship between Categories V, Property owner's action/communication, and VI, Transgressor's affective/behavioral response. Table 11.

d£	ო ო	m m	m m	m m
No Pun- ish. & Vol. Reform(Chi- or Hap-Square piness	less than 1 7.44*	approx 3 approx 3	approx 1.6 14.44*	10.88* approx 2
	18 14	19 13	12 16	15
No Pun- Pun- ish. & ish & Vol. Shame Reform or or Hap	13	10	1	1 6
No Punish. & Anger or Sub- mission	7	5	15	10
Punish. & Volunt Reform or Happiness	13 8	10 11	3 6	5
Punish. & Shame or Guilt	9	10 9	8 9	7 7
Punish. & Anger or Sub- mission	6	10	10	12
¤ [99	65 61	57 44	49 52
Group	Female Male	Munich B. Harb.	Female Male	Munich B. Harb.
Story	A-2 Lost	Meat	A- 4 Ink	Spot

*p less than .05.

Volunt = Voluntary Punish. = Punishment

Discussion: Hypothesis B I. This hypothesis predicted that sex and culture group differences would be revealed when responses coded in Category III, Interpersonal context of communication, were related to Category II, Transgressor's communication regarding transgression. Although a chi-square analysis of the data revealed that these two categories were related, i.e., they were not independent, the analysis did not reveal any differences between sex and culture groups in the nature of the relationship. In every case, there was a predominance of spontaneity in interpersonal relations under the truth condition. However, there was a noticeable drop in spontaneity under the deception condition and an increase in the external pressure type of relating.

That this trend appeared in every group for each of the parent-child stories suggests that there is no sex or culture related difference in the kinds of changes that occurred in the mother-child relationship following truth or deception on the part of the child. These data suggest that in all groups, mothers took a more active, dominant role in interacting with their children following deception than they did following honest communication from the child.

<u>Discussion: Hypothesis B II.</u> This hypothesis predicted that sex and culture group differences would be revealed when responses coded in Category V, <u>Property owner's action/communication</u>, were related to Category II, <u>Transgressor's communication</u> regarding transgression. A

chi-square analysis of the data supported this hypothesis, and revealed that there was some dependency between <u>truth</u> and <u>punishment</u> in the parent-child stories by Munich subjects, while such a dependency could not be inferred in the stories by Benton Harbor subjects.

These data suggested that Munich stories showed a predominance of <u>punishment</u> following <u>truth</u> about the transgression, while they showed a predominance of <u>no punishment</u> following <u>deception</u> by the child. Table 10 suggests that Munich children were more likely to be punished if they told the truth and less likely to be punished if they deceived their mothers.

The fact that Munich stories showed a predominance of <u>deception</u> in communication between mother and child following transgression was not at all surprising in the light of the preceding results. It appears that Munich children were rewarded for deception and punished for honesty. This conclusion further substantiated the discussion of Hypothesis A II in Section I of this paper which concluded that there were cultural differences in attitudes toward honesty in communication. It was previously concluded that these attitudes were reflected in the behavior of children, i.e., that more Munich children attempted to deceive their mothers than did Benton Harbor children. The present results suggest that these attitudes were also reflected in the behavior of the mother toward her child, i.e., that Munich mothers rewarded

their children for deception and punished them for honesty.

No such relationship was discovered in the Benton Harbor

story completions.

Discussion: Hypothesis B III. Hypothesis B III predicted that sex and culture group differences would be revealed when responses coded in Category VI, Transgressor's affective/behavioral response, were related to Category V, Property owner's action/communication. These data supported this hypothesis for sex groups on both parent-child stories. In each case, males showed an increase in voluntary promise to reform following the no punishment situation. interpretation of this result can be facilitated by further inspection of the definition of voluntary promise to reform presented in the Coding Manual, Appendix A. This behavior is characterized either by its spontaneity, i.e., that it was offered by the child, himself, without pressure from the mother, or by its silence. In either case, the behavior is interpreted as a genuine wish on the part of the child to change his behavior following some "insight" gained through interacting with the mother or on his own. The item is not to be checked if the child's promise can in any way be construed as an attempt to placate his mother. Hence, this behavior can be interpreted as resulting from the child's selfevaluation of his own behavior and his wish to change that behavior. Since this study has already presented selfevaluative behavior as indicating the activity of mature

conscience, the present results can be interpreted such that males showed a greater proportion of responses indicating the activity of conscience following no punishment than they did following punishment. Females did not show this differential kind of response to the punishment condition. In fact, females showed a predominance of voluntary promise to reform under both punishment conditions.

Differences between the culture groups were revealed only on the Ink Spot story. Munich stories suggest a relationship between the punishment condition and Category VI, Transgressor's affective/behavioral response, similar to the male group. However, in addition to the increase in voluntary promise to reform following no punishment there was a drop in shame and quilt responses under the no punishment situation. The Benton Harbor stories did not show this drop in shame and guilt under the no punishment situation. Although shame and guilt can be considered as conscience responses, they are of a less constructive nature than voluntary promise to reform. The former are self destructive and have no socially valuable outcome while the latter are constructive to the child and his behavior. Thus, although the Munich stories revealed that conscience was active under both the punishment and no punishment conditions, the latter condition appears to be more conducive to constructive, mature conscience responses which have socially valuable outcomes.

Further discussion of the nature of the differences between culture groups must of necessity be conservative. Since protocols coded as no information on Category VI, Transgressor's affective/behavioral response, were excluded from the present analysis, there is no assurance that the number of male and female protocols in each culture sample were equal. Since there were differential sex effects on these two variables, the obtained culture effects may be a reflection of a different porportion of males in each sample rather than a true reflection of cultural differences.

However, one additional comment should be made. Since more Munich authors wrote stories where the child deceived his mother and escaped punishment, the increase in porportion of voluntary promise to reform responses under no punishment must be explained further. It appears that the Munich author's transgressor lied out of the fear of confronting his mother with the truth, since he was more likely to be punished in the latter case. Having escaped punishment and his mother's devaluation of his behavior, he was left to consider his behavior in terms of his own value system. Hence, the no punishment condition can be seen to facilitate self-evaluative behavior on the part of the child. However, if the Munich transgressor confronted his mother with the truth and she punished him, he experienced devaluation in his behavior from his mother, i.e., he was not left to his own self-evaluative activities. Hence, the greater

proportion of <u>quilt</u> and <u>shame</u> reflected self-devaluation following devaluation by the mother and was a more submissive, unconstructive type of response than <u>voluntary promise to reform</u>.

General Discussion. The results of this series of analyses suggest that valuable information about cultural differences is reflected when groups of categories are considered in a contextual relationship. The general hypothesis that the frequency count method, wherein each category is considered in isolation from the others, obscures many subtle cultural differences, is borne out in this section of the present study.

IV. SUMMARY AND CONCLUSIONS

The <u>Anderson Incomplete Stories</u>, a projective technique, were developed to elicit children's perceptions of social conflict situations. These stories were administered under the supervision of the Andersons to over 10,000 children in eight countries.

The present study randomly selected and analyzed 100 of the 350 protocols obtained by the Andersons in their 1954 sample of Munich, Germany school children and 87 of the 299 protocols obtained in the 1957 sample of Benton Harbor, Michigan school children.

Stories were utilized in this report: A-2, the Lost Meat
Story; A-4, the Ink Spot story; B-4, the Damaged Axe story;
and B-5, the Soiled Dress story. Each of these stories depicts a hypothetical transgression situation wherein one character (the transgressor) has committed or been involved in an act of carelessness and/or disobedience, a loss of or damage to the property of another (the property owner).

The purpose of the present study was to utilize content analyses of the completions to these four stories in order to investigate cultural differences in the following areas:

- 1. the level of conscience development revealed by the actions and thoughts attributed to the transgressor
- the relative amount of domination or egalitarianism depicted in the interaction between transgressor and property owner
- 3. the relationship between the level of conscience manifested by the transgressor and the amount of domination or egalitarianism depicted in the transgressor-property owner interaction.

Although conscience development can be placed on a developmental continuum, the present study considered only the relative extremes of this continuum, i.e., the primitive, immature type of conscience based on the fear of authority and dependent upon the immediate environmental consequences of behavior versus the more mature type of conscience based on internalized values and independent of the immediate environmental consequences of behavior. To facilitate the content analysis of story completions in terms of these two levels of conscience development, the Coding Manual contained three content categories which contained items describing various behaviors from which the relative maturity of conscience could be inferred. The three content categories designed to assess the level of conscience development are as follows:

- I. Transgressor's initial feelings
- II. Transgressor's communication regarding transgression
- VI. Transgressor's affective/behavioral response

Three additional content categories focused upon the relative amount of domination or egalitarianism present in the transgressor-property owner interaction:

- III. Interpersonal context of communication
 - IV. Property owner's initial feelings
- V. Property owner's action/communication

 The mutually exclusive and exhaustive items comprising these three categories were ranked in terms of the relative presence of domination or egalitarianism.

Only the first two of the four stories analyzed in this study, the <u>Lost Meat</u> and the <u>Ink Spot</u> stories, were coded in each of the six categories above. The sibling stories, the <u>Damaged Axe</u> and the <u>Soiled Dress</u>, were coded in only Category IV, <u>Property owner's initial feelings</u>, and Category V, <u>Property owner's action/communication</u>.

Hypotheses. The present study hypothesized that the culture group containing a predominance of dominance—submission themas would also show a relative immaturity of conscience, i.e., a moral orientation based on fear of authority. Similarly, the culture group containing a predominance of egalitarian themas would also show a relative maturity of conscience, i.e., a moral orientation based on internalized values. Furthermore, it was hypothesized that cultural differences in conscience development would be most clearly revealed when context effects were considered.

In other words, the transgressor's response must be considered in relation to the interpersonal context in which it occurred before subtle differences between the two culture groups can be assessed.

Findings. Chi-square tests assessed the relationship between cultural origin and level of conscience. Of the three content categories designed to assess the level of conscience, two of the categories (Category I, Transgressor's initial feelings and Category II, Transgressor's communication regarding transgression) revealed cultural differences on at least one of the two parent-child stories considered. In both cases, Munich completions reflected a preponderance of responses indicating a primitive or immature level of conscience, based on a fear of authority. The majority of Benton Harbor completions, on the other hand, reflected a mature level of conscience, based on internalized values.

Cultural differences in the amount of domination or egalitarianism expressed in the transgressor-property owner interaction were also assessed by chi-square tests. Of the three content categories designed to assess domination or egalitarianism, two of the categories (Category IV, Property owner's initial feelings, and Category V, Property owner's action/communication) revealed cultural differences on at least one of the four stories considered. In each case where significant differences were obtained, Munich completions reflected significantly more domination than did Benton Harbor completions.

Cultural differences in the relationship between level of conscience (primitive versus mature) and transgressor-property owner interaction (domination versus egalitarianism) were also assessed by chi-square tests of significance. The relationship between three specific category pairs was tested: Category II, Transgressor's communication, and Category III, Interpressonal context of communication, Category II and Category V, Property owner's action/communication; and Category VI, Transgressor's affective/behavioral response. Only two category pairs, II and V, and V and VI, proved to be differentially related in the two culture groups. In each case, however, Munich completions showed a dependence between the transgressor-property owner interaction and the level of conscience development, while Benton Harbor completions showed no such dependence.

Maturity of conscience was originally defined as a moral orientation based on internalized values, independent of immediate environmental consequences. That Munich completions revealed a dependence between transgressor's response and the amount of environmental domination supports the previous conclusion that Munich completions revealed greater immaturity of conscience, i.e., their responses were dependent upon the immediate environmental consequences. Because Benton Harbor completions did not reveal such a dependence, i.e., because their responses were not dependent upon the immediate environmental consequences, we conclude that they revealed greater maturity of conscience.

Furthermore, the nature of the inter-category dependence revealed in the Munich completions gave additional support and clarification to this study's major hypothesis. Of the two category pairs which proved to be differentially related in the two culture groups, both pairs supported the hypothesis that parent-child relations characterized by domination and submission, foster a dependency relationship which hinders the development of independent, internalized value systems, i.e., maturity of conscience.

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APPENDIX A

CODING MANUAL

Anderson Incomplete Stories A-2, A-4, B-4, and B-5

Introduction and Purpose of the Manual.

This manual has been designed for the content analysis of four of the eleven Anderson Incomplete Stories, A-2, the Lost Meat story: A-4. the Ink Spot story; B-4, the Damaged Axe story; and B-5, the Soiled Dress story. It is assumed that the stories are projective in nature, i.e., that the completion reveals, to some extent, the thoughts, feelings, values, and expectations of the child author. Each of the four stories considered in this manual depicts a hypothetical transgression situation. In each case, a child character (the transgressor) has committed or been involved in a transgression, an act of carelessness and/or disabedience, a loss of or damage to the property of another (the property owner). In the first two stories, the property involved belongs to the mother. Hence, the Lost Meat and the Ink Spot stories are referred to as the parent-child stories. In the second two stories, the Damaged Axe and the Soiled Dress, the property involved belongs to an elder sibling. Thus, these two stories are called the sibling stories. This Coding Manual is designed to assess the author's response to a hypothetical transgression situation in terms of conscience development, and in terms of patterns of parent-child relating following transgressien.

Given this focus, the <u>Coding Manual</u> analyzes three molar phases of the interaction between property owner and transgressor: 1) the transgressor's initial feelings and communication regarding the transgression; 2) the property owner's initial feelings and action/communication after learning of the transgression; and 3) the transgressor's response to the property owner's feelings and action/communication. These three phases are then sub-divided into six content categories:

- I. Transgresser's initial feelings
- II. Transgresser's communication regarding transgression
- III. Interpersonal context of communication
- IV. Property owner's initial feelings
 - V. Preperty ewner's action/communication
- VI. Transgresser's affective/behavioral response

Categories I, II, and VI are designed to assess the level of conscience attributed to the transgressor by the author. In general, a response to transgression based on the fear of authority suggests an immature or primitive level of conscience. On the other hand, a response to transgression based on internalized values, independent of the immediate, environmental consequences, suggests a mature level of conscience. Categories III, IV, and V were designed to assess the relative amount of domination-submission or egalitarianism present in the relationship between property owner and transgressor.

Certain assumptions about the nature of interpersonal communication are implicit in the organization of the Coding Manual. It is assumed that communication is not a linkage of stimuli, responses, response-produced stimuli, etc. Rather, it is a dynamic, continually evolving process. Thus, the author's description of the transgresser's communication must be considered in the context of 1) the immediate, observable responses of the property owner, 21 the set of expectancies, accrued through past communications, regarding the probable response of the property owner, 3) the transgressor's feelings and valuations of himself and the property owner, and 4) the property owner's feelings and valuations of himself and the transgressor. In order to use the author's description of communication as a basis for inferences about conscience development, the assumed, processive-contextual nature of communication must somehow be preserved in the process of content analysis. The present manual attempts to do just this by considering the content categories sequentially, and in relation to one another.

General Instructions.

The <u>Coding Manual</u> consists of six content categories designed to assess the relative amount of domination-submission and egalitarianiam in the interaction between property owner and transgresser, as well as assessing the level of conscience development reflected in the behavior of the transgresser. A <u>category</u> is, thus, descriptively defined as some aspect of the behavioral communication between the property owner and transgresser. A <u>category</u> is operationally defined by the series of mutually exclusive and exhaustive <u>items</u> which comprise it.

For each parent-child story, the coder is to select from each of the six categories, the single item which most accurately described the completion being coded. Thus, both the <u>Lost Ment</u> and the <u>Ink Spot</u> stories are to be coded once and only once in each of the six content categories. The sibling stories, the <u>Damaged Axe</u> and the <u>Soiled Dress</u>, are to be coded in only two of the six categories. Category IV, <u>Property owner's initial feelings</u>, and Category V, <u>Property owner's action/communication</u>.

A descriptive statement of the purpose of each category precedes a list of the definitions of items comprising that category. Specific instructions for coding are stated in the introduction to each category. In general, coding is to be done on the basis of explicit statements or descriptive adjectives used by the author. Inferences by the coder are permitted only when so stated in the definitions of category items.

IBM CODING KEY

Column Number	Information Coded	Code
1	Location:	
-	Munich	1
	Benton Harbor	2
2	Sex:	
-	Male	1
	Female	2
3-6	Serial number of protocol starting with 0001 to 9999)
7	A-2, the Ink Spot story	1
8	Category I, Transgressor's initial feelings	•
	Anxiety, fear	1
	Physiological symptems	2
	Evades confronting	3
	Guilt	4
	Shame	5
	Sadness	6
	No information	0
9	Category II, Transgressor's communication regarding	
	transgression	_
	Consistent lie	1
	Evades confronting	2
	Non-essential truth	3
•	Inconsistent, truth after lie	4
	Censistent truth	5
	No information	0
10	Category III, Interpersonal context of communication	
	External pressure	1
	External and internal pressure	2
	Internal pressure	3
:	Fact-finding, information seeking	4
•	Spentaneity	5
	No information	0
11	Category IV, Property ewner's initial feelings	
	Angry	1
	Sad	2 3
	Surprised	4
	Happy	5
,	Enderstanding No information	0
10	Category V, Property owner's action/communication	v
12	Punishment by property owner	1
	Punishment, outside source	2
	Punishment, source unspecified	3
	Punishment and forgiveness	4
	No punishment	5
	Restitution by p-e without punishment	6
	Forgiveness without punishment	7
	Consolation, explanation, advice	8
	No information	0
	•	

13	Category VI, Transgressor's affective/behavioral	response
	Angry	1
	Submissive	2
	Shameful	3
	Voluntary promise to reform	4
	Relief, tension reduction	5
	No information	0
14	A-4, the Ink Spot story	2
15	Category I, (same as above)	
16	Category II, (same as above)	
17	Category III, (same as above)	
18	Category IV, (same as above)	
19	Category V, (same as above)	
20	Category VI, (same as above)	•
21	B-4, the Damaged Axe story	3
22	Category IV, (same as above)	
23	Category V, (same as above)	
24	B-5, the Soiled Dress story	· 4
25	Category IV, (same as above)	
26	Category V, (same as above)	

Category I Transgressor's initial feelings

A-2, the Lost Meat story, and A-4, the Ink Spot story, are to be coded once and only once in this category according to the appropriate item. This category is designed to record the child's feelings about 1) his transgression, 2) confronting his mother, or 3) both. All feelings which are initial, i.e., which occur prior to the mother's response after learning about the transgression, should be coded in this category. Hence, feelings which occur at the following points in the story should be coded in this category: 1) before the child confronts his mother; 2) while telling the mother what happened; 3) during questioning by the mother re. transgression; or 4) during discovery by the mother (e.g., the mother comes upon the child in the act of transgression as in A-4.)

In general, this category attempts to assess the presence and content of the child's evaluation of his own behavior, insofar as it can be separated from the mother's evaluation after learning of the transgression. Does the child affectively respond to an internalized value system of his own oy means of which he judges his behavior? Or, does he respond to the value system of his mother?

It is assumed that the child who is capable of evaluating his own behavior and whose own system of self-evaluation is most salient will feel guilt, shame, or sadness, and the fact of transgression will be the source of these feelings. The child whose mother's value system is most salient will feel fear, anxiety, or evade confronting, and the fact of confronting will be the source of his feelings. It is further assumed that the type of initial feeling expressed, i.e., guilt, shame, sorrow, fear, is sufficient to differentiate children whose feelings arise from internalized evaluative forces (conscience) from children whose feelings arise from external evaluative forces (parents, authority figures).

The units to be coded are either descriptive adjuctives used by the author and corresponding to the items defined below, or verbs describing physiological symptoms of affect. For stories in which an author uses more than one adjective, check the item appropriate to the first feeling described. The rationale for this decision is two-fold: 1) Combinations of feelings which reflect different category items are almost non-existent; 2) The general focus of this category is on the child's feelings separate from those of the mother and hence, first feelings are given priority.

- 1. Anxiety, fear: Explicit statement that child is afraid, or statement of vague, non-specific agitation, eg.g., nervous, excited, bethered, upset.
- 2. Physiological symptoms: Disturbances of speech, e.g., stutters, stammers, is speechless; or disturbances of coordination, e.g., trembles, shakes; or changes in metabolic rate, e.g., heart pounds, perspires, breathes hard. If initial feeling is directly specified, give priority to specified feeling over any expressed physiological symptoms.

- 3. Evades confronting: Avoids, attempts to avoid, or wishes to avoid confronting his mother, e.g., aneaks into house, hides evidence, may contemplate action or communication, but says nothing or waits to be questioned by the mother. When explicit statement of initial feelings accompanies an evasion of confronting, give priority to the specific feeling.
- 4. <u>Guilt</u>: Specific statement that child feels guilty, has a bad conscience, is regretful, conscience-stricken, etc. If child feels blameworthy or that he deserves punishment <u>before</u> action by the mother, check this item. E.g., "The mother of Elizabeth thinks that her child is lying, that the child is bothered by her conscience." Check guilt, since mother's observation is noted by the child-author and it is thus inferred that the child-character does have a bad conscience.
- 5. Shame: Specific statement that child is ashamed, embarassed, disappointed in himself, or mad at himself. If child blushes, check this item.
- 6: <u>Sadness</u>: Child is sad, unhappy, or sorrowful. If child weeps, cries, sobs, or has tears in his eyes, check this item.
- 0. No information: No information re. initial feelings.

Category II Transgressor's communication regarding transgression.

A-2, the Lost Meat story, and A-4, the Ink Spot story, are to be coded once and only once in this category according to the appropriate item. This category is designed to record the transgressor's communication to his mether regarding the fact of transgression, before, during, and after any response by the mother. Hence, the unit to be coded is the entire content of the communcation regarding the fact of transgression.

Three aspects of the communication are to be recorded: 1) the occurrence or non-occurrence of confrontation and some communication about the fact of transgression; 2) the content of communication, i.e., truth or lie; and 3) the consistency of the communication in the course of the story.

The first aspect can be coded by asking whether the child told his mother anything about the transgression. The second aspect, content of communication, necessitates an operational definition of truth for coding purposes. In A-2, the Lost Meat atory, at least one of the following facts must be communicated in order for the communication to be coded as true:

1) Michael put the meat down. 2) Michael played with friends. In A-4, the Ink Spot story, Susan must communicate at least one of the following: 1) Susan got ink spots on the coat. 2) Susan played with her mother's coat. In either story, if the author simply states that the truth was told but does not indicate the content of communication, score this as truth. In A-4, the child-author is asked to complete the story as the mother enters the room where the transgression occurred, and hence, it might be assumed that the fact of transgression is obvious. In this case, unless there is a basis for inferring that the transgressor is attempting to conceal the truth, check truth as the appropriate item.

The third aspect, consistency of communication, pertains to the truth-lie dimension. Most children elaborate and/or change the content of their communication during the course of interaction with the mother. Here, we are concerned with the extent to which the total content of communication is consistently true, consistently lie, or modified such that initially, communication could be coded as <u>lie</u> and later as <u>truth</u>. Modifications whereby an initial truth is changed to a lie are so infrequent that such items should be coded as <u>lie</u>. The coder must be careful not to code a halting, communication, completed only after hesitations and delays as <u>truth after lie</u>.

- 1. Consistent lie: Failure to meet either of the criteria for truth, or is a misstatement of the facts as given in the incomplete story, or is a deliberate attempt to conceal such facts from the mother, or the child-author simply states that the transgressor lied. Child must not modify his communication to meet the criteria for truth throughout the story.
- 2. Evades confronting and/or verbal communication: Child avoids the mother, says nothing, may contemplate action, but says nothing. Check this item only if evasion is, in fact, successful. When the child is pressured to respond, or is caught in his evasion, check the content of his communication according to truth or lie.

- 3. Non-essential truth: Child relates some aspect of the transgression but omits the relevant criteria for truth as defined above. On A-4, the Ink Spet story, check this item only when there is some indication that Susan is trying to omit the essence of the transgression from her communication.
- 4. Inconsistent, truth after lie: Child's communication meets criteria for truth only after initially telling a lie. Child amends his communication such that a previously deliberate misstatement of the facts of the story are changed to become a truth in the course of the story.
- 5. Consistent truth: Child's communication meets criteria for truth as defined above. The entire content of the child's communication during the course of the story is under consideration in this item. Hence, truth following non-essential truth is coded as truth since there was no need for the child to reverse the facts of his story in order to incorporate truth in his communication.
- 0. No information. No information regarding thild's communication with the mother regarding the fact of transgression and no indication that the child evaded confronting his mother.

Category III Interpersonal context of communication.

A-2, the Lost Meat story, and A-4, the Ink Spot story, are to be coded once and only once in this category according to the appropriate item. It is assumed that truth or lie is a process of relating, a verbal behavior occurring between two people in a situational context. This category considers the interpersonal context of the transgressor's communication regarding the fact of transgression. For coding purposes, interpersonal context is defined as the nature of the mother's participation in the transgressor's communication. Such participation may be verbal or non-verbal, expressed by the mother or anticipated by the transgressor and revealed as internal pressure. This category focuses on the nature of the mother's participation during the truth process, i.e, while the transgressor is relating the facts of transgression. The mother's communication and/or action after learning of the transgression should be coded in Category V.

- 1. External pressure: Presence of a) intimidating questions, questioning with evidence of negative emotion by mother, expressions of disbelief or mistrust, threats, or any communication or behavior by the mother which can be construed as attempting to influence the transgressor's communication.
- 2. External plus internal pressure: Presence of external pressure as defined above plus delay, evasion, weighing of circumstances by the transgresser, either before or after he begins his communication. Spontaneous change from lie to truth would be coded as internal pressure alone. However, change from lie to truth after delay, evasion, etc., and in the context of external pressure, would be coded as external plus internal pressure. Stories coded as evades confronting in Category II, and in which the mother provides external pressure to confront, should be coded in this category.
- 3. Internal pressure: Internal pressure, as defined above, without the presence of external pressure, as defined above.
- 4. <u>Information-seeking, fact-finding</u>: Non-judgemental attempts on the part of the mother to find out what happened. Behavior must not be chastising or suspicious or judgements., but merely aimed at providing the child a neutral atmosphere in which to communicate. Transgressor may be punished after communicating, but the communication itself must occur in a neutral context. When information seeking occurs in the context of internal pressure, code as internal pressure, above.
- 5. Spontancity: Communication is immediate, consistent, and occurs in the absence of external pressure. Communication must must the criteria of truth or lie before the mother participates.
- O. No information: Story provides no basis for inferring the nature of the interpersonal context of communication.

Category IV Property owner's initial feelings.

All four stories are to be coded once and only once in this category according to the appropriate item. This category is designed to record the property owner's initial feelings after communication with the child re. the fact of transgression, and/or after learning of the transgression from another source. This category is independent of the truth of communication. If the property owner never learns of the communication, but expresses feelings toward the child after the child's communication, code these feelings in this category.

Such feelings may concern 1) the fact of transgression, 2) the nature of the transgressor's communication, i.e., truth or lie, or 3) both. They may be specifically directed at the transgressor, or they may be more general, undirected feelings. These feelings need not be overt or verbally communicated to the transgressor. If the child-author simply states that such feelings existed, check the appropriate item.

Inferences should be kept to a minimum, and the unit of coding should be specified by evert physiological manifestations of feelings or by descriptive adjuctives, nouns, adverbs, or idioms.

- 1. Angry: P-o was annoyed, cross, mad, angry, excited, or irritated. If P-o has unfulfilled intentions re. punishment, i.e., feels like punishing but does not and no additional feelings are specified, check this item. When anger occurs in combination with other feelings, e.g., sadness, check this item.
- 2. Sad, unhappy: P-e was sad, unhappy, disappointed, including vague negative emotions such as upset, regretful, etc. Physiological symptoms indicative of sadness, eg, crying, sobbing, could have cried, etc., should be checked in this item.
- 3. Surprised, shocked: P-o was surprised, bewildered, dismayed, amazed, "couldn't believe her eyes" etc. If more specific feeling is indicated, give priority to that feeling and check the appropriate item.
- 4. Happy, glad: P-o was blad that transgressor was not hurt, told the truth, etc.
- 5. Understanding, accepting: Lack of emotional expression in the context of intellectual acceptance of transgression by P-o. May include realization of transgressor's lack of ill intent, lack of maturity and in general, making excuses for transgressor. E.g. "Mother wasn't angry because Susan told the truth"--infer acceptance and code in this item.
- O. No information: P-o learns of transgression but no indication of initial feelings as specified by the author.

Category V Property owner's action/communication.

All four stories are to be coded once and only once in this category according to the appropriate item. This category records the property-owner's behavior, i.e, action and/or communication, toward the transgressor after learning of the transgression, regardless or the source of that knowledge, but before the transgressor's attempts to reconcile himself to the property owner.

The items described below concern only those behaviors directly related to the fact of transgression and/or the nature of the transgressor's communication. Only those overt actions or communications which 1) actually occurred or 2) are indicated by the child-author as highly probable are to be coded in this category. Unfulfilled intentions regarding punishment are to be coded in Category IV.

The unit of coding is the entire content of the property owner's action and/or communication following and consequent to the content of the transgressor's communication regarding the fact of the transgression.

- 1. Punishment by property owner: Specific statement of the fact of punishment, material deprivation, vengeful destruction of the transgressor's property, isolation, or activity deprivation, or forced restitution. Threats of punishment, scolding, chastising, berating, should also be coded in this item. Note: quarreling should be coded as item 1 in category IV, since quarreling is not considered punishment.
- 2. Punishment, outside source: Punishment, as defined above, by source other than property owner. Only include if property owner "tells on" transgressor and is, in fact, responsible for the factof punishment.
- 3. Punishment, source unspecified: Punishment as defined above but no information as to source. If it can be inferred that punishment was administered by the P-o, check item 1.
- 4. Punishment and forgiveness: P-o punishes transgressor but communicates forgiveness by verbal statement, friendly act, etc. It must be clear that forgiveness is, in fact, communicated to the transgressor.
- 5. No punishment: Statement that the transgressor was not punished along with the absence of punishment as defined above.
- 6. Restitution by P-o without punishment: P-o restores, replaces, or recovers property without punishing the transgressor. Restoration by both P-o and transgressor to be included in this item.
- 7. Forgiveness without punishment: Communicated forgiveness without punishment.
- 8. Consolation, explanation, advice: P-o advises, explains, attempts to correct without punishment or scolding. Constructive concern with transgresser's learning something from the transgression.
- 0. No information: Story included no information on punishment.

Category VI Transgressor's affective and/or behavioral response.

A-2, the <u>Lost Meat</u> story, and A-4, the <u>Ink Spot</u> story, are to be coded once and only once in this category according to the approprite item. This category records the transgressor's feelings re. the fact of his mistake, the manner or content of communication with the mother, or the bhought or fact of punishment after communication er action by the mother. If there is no information regarding mother's communication, i.e., if no information is checked in Category IV, code the child's feelings and behavior after his initial communication regarding transgression.

- 1. Angry, resentful, hostile: Transgressor is angry with the mother for not believing him, for punishing him, etc. Include indications of externally projected anger following action/communication by the mother. E.g., Michael becomes angry at the dog. Do not check statements that the child is mad at or angry with himself.
- 2. Submissive, fearful, placating: Child begs, requests forgiveness, apologizes, submits passively to mother's action or communication. Child communicates promist to reform or voluntarily restores property after punishment, threat, scolding. If author simply states that child is afraid, check this item.
- 3. Shame, regret, self-criticism: Child is ashamed, regrets his behavior, is disappointed with himself after mother's communication/action. Physiological symptoms of shame or regret, e.g., blushing, crying, should be checked here. If child feels that he deserves punishment, regardless of the fact of punishment, check this item.
- 4. Voluntary promise to reform, spontaneous restitution without pressure:
 Communicated promise to reform or spontaneous restitution after confronting the mother but without pressure, scolding, or opposition by the mother. Uncommunicated promise to reform, regardless of external pressure, should also be checked in this item. Indications that transgressor has learne d his lesson, has gained insight following communication with the mother, should be checked here. If transgressor's promises to reform can be construed as an attempt to placate the mother, or regain her affection, check item 2.
- 5. Relief, tension reduction, happiness: Child is pleased that he confronted his mother, feels happy or positively about the mother's communication/ action toward him, etc. If child feels happy after submission, placation, reform, etc., check the appropriate item describing the child's initial feeling or behavior after mother's communication/action.
- 0. No information:

APPENDIX 3

Discretions for administering the Anderson Incomplete Stories

Here are six short stories. Boys and girls in other American schhols as well as in Germany, Mexico, and England have also written those stories. Read what happens in the story, then write what, in your opinion, happens next. Use your imagination. Write clearly, but do not try to write beautifully. Try to write as quickly as you can. If you make a mistake, strike out the work and continue immediately.

You will not be graded for these stories. Your teaches, the principal, and other teachers in this school will not even get to see these stories. We do not want you to put your name on the paper. Write honestly what you really think. If your name is not on the paper, you may even write something which you would not tell to a teacher or to anyone else.

I will now hand out the forms. You need not look at cacheother's papers as there are no right or wrong answers. You each have enough imagination to write for yourselfes. (Hand out the papers. The teacher does not participate).

On the top of the first page please write the date of your birth. Write the month, the day, and the year, like this (write on the board) June 4, 1943. Then write how old you were on your last birthday (write 13). Now make a cross after boy or girl. Write the name of your school and givd your school grade. Write what church you attend, or if you do not attend church, write make. Then you write the occupation of your father, do not write the name of the company, but the kind of work he does, like carpenter, laborer, bookkeeper. If your mother works away from home, write what she does. Otherwise write home.

If you read the first story you will see that there are some questions at the end. Please think about these questions, but do not try to answer them one by one. These questions are put there to help you finish the story. When you finish the first story, continue with the next story without delay. If I (test administrator) to through the aisles I am not trying to look at your paper and read ghat you have written. I will only see how far you have proceeded.

Try to finish all six (five) stories. You will have the entire period. Do you have any questions? If you cannot read a word, or if you have a question, or need a pencil, please raise your hand and I will then come to your seat. And now are you ready? If so, ready, start.

Appendix C

Amderson Incomplete Stories:	Series A	1		
Birthdate:		Age at last Birthday:	_Boy:	Girl:
School:	Grade:	Church		
Occupation of father:	0	ccupation of moti	ner:	·
h. Frank and Peter are walk throws it high up into the n hand. Frank had nover done quarreled with each other th	carest tree a	so that Peter ∞ : e this before.	ild not r	each it with his
Why did Frank do	this?	What does Po	eter do?	
What does Frank t	hink?	How does Pat	or feel	about it?

Think about these questions, then finish the storie quickly with a few sentences.

2. Michael's mother sends him to the store to get one pound of wieners. On the way home he puts the package of meat on the edge of the sidewall and plays for a short time with his friends. A shepherd dog darts forward quickly, claws half the wieners out of the package and rushes away with them. Michael wraps up the remaining wieners and takes them home.

What does Michael say to his mother? What does his mother do? How does Michael then feel about it?

Think about these questions, then finish this story quickly with a few sentences.

3. The teacher suddenly discovers that fifty cents has disappeared from her desk. She looks up and sees that all the class are working on their arithmetic. She wonders what happened to the money and what she should do.

What does the teacher do?

Finish this story with a few sentences. Tess what happened to the money and also exactly how the teacher feels and what bhe does?

4. Susan is sitting in the living room working on her homework. Suddenly she ramembers her mother's new coat. She wonders how whe would look in it. When taking the coat off she notices that she had got some ink spots on her mother's new coat. Just as Susan is trying to wipe out the ink spots her mother enters the room.

What does her mother say? What does Susan say?

How do they each feel about it? What does each one do?

Think about these questions and finish this story quickly with a few sentences.

5. George and Tom are playing with a football. They know that they should not play football on the narrow space in front of the house. George gives the ball a strong and the ball hits a window and makes a big crack in it. Tom thought that someon, and appeared behind the window. No one could have seen who had kicked the ball against the window.

Finish this story with a few sentences. Tell how the two goys felt about it and what they did.

6. Betty often handed in her Homework composition late to the teacher. This time it was an especially important composition and she had, moreover, finished it. On the way to school she lost her composition book and could not find it anywhere.

What does Betty say to the teacher? What does the teacher day?

Thirk about these questions and finish this story with a few sentences.

cade:	Church:
Occupation of mothe	er:
ers which she puts in the the the window ledge is too no	aps the vase and it crashes itchen getting a cloth,
What do	oes the mother say?
	a beautiful vase for her the which she puts in the window ledge is too nother is dusting, she but Mary's mother is in the kinds the vase in pieces on the What de

John is playing with friends, Hohn's father decides to ride this bicycle to the store go buy eighrettes. He leaves the bicycle in the street. When he comes out of the store he finds the fron t wheel bend and some of the paint on the frame badly semaped. Co one is around. The father could still ride the bicycle home.

What does the father do?

How do they both feel about it?

What does John do?

3. The teacher has promised the class that if they work hard during the last month of the term they will have one day off to make a special trip. Several times during the last month the teacher takks of this trip. The children want to make this trip and they work very hard. Now it is the last week of the term and there is no time for a trip.

What does the teacher do? What do the children think, and how do they feel about it?
Think about these questions and <u>finish</u> this story quickly with a few sentences.

4. Herbert received for his thirteenth birthday a handsome capping axe. It is sharp and has a strong leath or made. While Hervert is at school, his four-year-old brother, BlYly, sees the and, looks at it a long time, pickl it up, puts it back, and finally takes it outdoors with him to play. Billy does not take the case off. he sings to bimself as he walks about the garden, tapping the ame gently against a tree, a post, and the pavement. Herbert comes home from school, finds his axe in its leather case with seme other toys. But he sees that the axe has cut through the leather case and the blade is chipped and blunted.

What does Herbert do? How does Herbert feel about it?

Think about these quustions and finish the story quickly with a few sentences.

5. Kate, aged 13 years, has a little four-pear-old sister, Chra. When Kate comes have from school Clara often wants to play with her and follows her and her older girl friends around. One day, Clara took a very pretty dress from Kate's ward-robe, putit on herself, and looked in the mirror. It was too long and hund to the floor. She gathered up the skirt in her hrms and went out of the house for a walk. Kate care home from school, found her new dress crumpled in a chair. The skirt had been stepped on and dragged in the dirt. Clara said, "I wore your dress."

What does Kate do? What do Kate and Clara think about it and how co they feel?

Finish the story in a few sentences.

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