

"Green is Beautiful"

Ontario Golf Superintendents Association

54 HERNSHAW CRESCENT — ETOBICOKE, ONTARIO M9C 3M4 — TELEPHONE 622-9929



"October Monthly Meeting"

DATE: TUESDAY, OCTOBER 13, 1981

PLACE: ST. GEORGE'S GOLF & COUNTRY CLUB

HOST: BILL HYND

MEETING: 10:00 A.M.

LUNCH: 11:30 A.M.

TEE OFF: 12:30 P.M.

"TWO MAN SCRAMBLE GOLF"

COST: \$10.00 PER PERSON.

BOARD OF DIRECTORS - 1981

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MEETINGS - 1981

Date	Event	Location
September 28	McClumpha Tournament	Chinguacousy Golf Club
October 13	Scramble Gold Day	St. George's Golf Club
October 21, 22	O.G.S.A. Drainage Course	Oakdale Golf Club
December 1	Annual Meeting	Wyldeewood Golf Club
January 5/82	Management Symposium	University of Guelph
January 28, 29/82	G.C.S.A.A. Tournament	Orlando, Florida, U.S.A.
Jan. 31 - Feb. 5/82	G.C.S.A.A. Convention	New Orleans, Miss., U.S.A.

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1981 PRO SUPERINTENDENT CHAMPIONSHIP

On August 17/81 the Pro Superintendent Tournament was played at Castlemore Golf Club. A considerable amount of money has been spent on this Golf Course along with the hard work of Dave Nichol, Course Superintendent.

A fine buffet dinner followed the golf event. The following scores for the day were:

Team Aggregate -

Aurora	Laurie Buckland/Paul Dodson	149	\$100
	77 90-18=72		
Oakdale	Ron Montessor/Paul Dermott	149	\$100
	76 89-16=73		
Hydeaway	Bob Panasiuk/Nick Panasiuk Sr.	150	\$50
	71 90-11=79		
Islington	Jim McKitterick/Thom Charters	151	
	77 80-6=74		
National	Ben Kern/Ken Wright	151	
	70 93-12=81		
Westmount	Gus Maue/Hugh Kirkpatrick	152	
	78 78-4=74		

Team Gross Aggregate -

Westmount	Gus Maue/Hugh Kirkpatrick	156	\$125
	78-78		
Islington	Jim McKitterick/Thom Charter	157	\$75
	77-78		
Richmond Hills	Ken Venning/Peter Barnett	158	\$50
	79-79		
Huron Oaks	Steve Bennett/Rick Cylka	159	
	78-81		
Oakville	Bill Bevington/George Garner	160	
	75-85		

\$\$\$ FOR TURFGRASS RESEARCH

By Gordon Witteveen

The Ontario Turfgrass Research Foundation raised \$4,800. at its annual Golf Tournament and Picnic in Woodbridge, Ontario. On August the 7th, 80 golfers teed off on the National Links. When the scores were tallied Ian Clark was the low pro with a 72 and George Garner had the best score from the rest of the field. After golf almost 90 persons enjoyed a barbecued steak with the trimmings at the Board of Trade Turfgrass Center.

The steaks were provided by the Turf Care Company and its representatives did the barbecuing. Dennis McCracken supplied the beer and did the bar tending. Paul Sheppard from All Turf served red and white wine at the tables. Prizes for golf were provided by Duke Lawn Equipment and Donahue Contracting.

Participants included representatives of the P.G.A., the O.G.A. and the Ontario Golf Superintendents and Industry. Several representatives from the U.S. Companies had come to lend support. These included Ted Smith from Smithco, James Latham from Milorganite, Ned Brinkman from Jacobson and Bob Moore from Aquatrols. Randy Scott, President

of the Canadian Golf Superintendents Association travelled all the way from Montreal to attend.

The entry fee was \$50.00 per person and the entire amount raised will be given to Turfgrass Research in Ontario.

THINKING ABOUT ALTERING A WATER COURSE? YOU COULD BE ASKING FOR TROUBLE!!!

By Barry Endicott

If you are planning on changing a watercourse or controlling an erosion problem on a river or a tributary, you must obtain a permit from your local conservation authority. Otherwise, the authority may have enough power to have you remove all work done without a permit. If your unapproved project has caused damage to wildlife (spawning grounds, etc.) or other property you could be hit with a heavy law suit.

To obtain a permit:

- (a) Contact your local authority, They will send out a representative who will look at the site, take pictures, offer suggestions and give you an application.
- (b) Fill out the application. The following information, in triplicate, must be included with this application.
 - site plan of proposed location of fill, construction or waterway alteration.
 - cross-section of proposed fill, construction or waterway alteration showing existing grade and final grade.
 - complete engineering and/or architectural drawings of proposed structure or waterway alteration.
- (c) Sign and date application agreeing that any false or misleading statement made on this application will render null and void any permission so granted.
- (d) Send material to the authority and a decision will be announced within 60 days of the receipt of all necessary information regarding this application.

BUT

Once you mail your material, you have committed yourself to the project and they will hold you, by law, to that commitment.

If all your plans are in order, you will receive a permit within the 60 days with all plans stamped and approved. Also a letter informs you that you must contact the authority when you begin the project and one of their staff will supervise the project making sure that you conform to your plans. The permit is valid for 1 year and if you fail to do the work in that period they will demand that you do it. If you still fail to do the work within 30 days, they are entitled to enter upon the property, complete the above work in conformity with the agreement or whichever appears to the authority to be the most reasonable course of action in all the circumstances and it is agreed that the costs incurred for such work shall be recoverable from your club.

Before submitting any plans, give the project a lot of thought. Make sure that you have the skills and the funds available to complete the project within a dictated period of time.

EIGHT WAYS TO INCREASE EFFICIENCY

You can make better use of your time by following these eight suggestions offered by consultant Stephanie Winston, the author of Getting Organized: The Easy Way to Put Your Life in Order.

1. Barter. If you're facing a job you hate, see if someone else will do it in exchange for a service from you.
2. Double up on time by doing two things at once. Exercise while watching television or organize your desktop while you're talking on the phone.
3. Use Professionals. Travel agents, answering services, cleanup crews and messenger services know their jobs better than you. They can free you to take on more important tasks.
4. Make every minute count. If you have to kill five minutes, use it to draft a quick personal letter or make a call.
5. Plan ahead. All other things being equal, a chore might as well be done a week ahead of time instead of at the last minute.
6. Consolidate. If you have several phone calls to make, do them all at one sitting. Combine errands when possible.
7. Pool resources. Experiment with cooperative arrangements, such as carpooling.
8. Take advantage of labor-saving devices. Do your long division on a pocket calculator, for example.

DUKE LAWN QUESTIONNAIRE PRESENTED AT O.G.S.A. SYMPOSIUM

By: Richard Duke

1. Question: Where do you put the emphasis, sales or services, and why?
Answer: Our firm was founded basically as a sales organization. The servicing of the equipment which we sold was for the most part carried out by the mechanics at the golf courses and parks departments to whom we sold the equipment. Up until a few years ago, the types of equipment which were being offered on the market were mechanical drive units; so repairs were available from lawnmower shops in almost every municipality throughout Ontario. The introduction of hydraulics to industrial grounds maintenance equipment 2 or 3 years ago dictated that firms such as ours open up their own service facility. Two years ago our firm erected a new 12,000 sq. ft. service building designed and especially built to handle the setup and servicing of industrial turf maintenance equipment. Our firm is, therefore, equally involved in both sales and service of industrial turf equipment.
2. Question: What is your policy regarding stocking parts for the machinery that you sell?
Answer: Our firm will import sample machines for trial without ordering parts for the equipment. Once the decision has been made to market a new piece of equipment, then we insist that the manufacturer supply us with

his recommended stock of parts for that make and model of equipment. As of this date, our firm does have approximately 1.75 million dollars worth of parts. All of these parts are, we believe, current for we do exercise our option of returning parts which are surplus to our needs to our various suppliers. The stocking of parts by a distributor in Canada is mandatory for our borders with its related customs problems, etc. can delay parts shipments several days.

3. Question: What delays and/or limitations do you face when ordering from your supplier?

Answer: Most manufacturers of industrial turf equipment offer special programmes, extra discounts, and dating in order to help the distributor have the parts in stock that his customers will require. The delays which we encounter in obtaining parts from our suppliers usually have to do with parts which our suppliers do not manufacture on their own premises. As an example, electrical and certain hydraulic components bought from outside sources are the items which can cause the greatest delay. Our most competitive turf industry market virtually forces our manufacturers to offer good, prompt parts service.

4. Question: How do you wish to receive an order, i.e. what information must you have to properly fill an order?

Answer: The part number if possible. If this is not available, then the make, model and year of the equipment, and if possible, a description of the part and its location on the machine. If the data plate is missing from the machine, then the other alternative is to remove the worn out or broken part and send it in for match-up. We encourage our customers to keep a log on each piece of equipment which should show where they obtained the particular piece of equipment and listing model, serial number, etc. We and, we are sure the other turf distributors, quite often get calls from customers looking for parts for a Briggs & Stratton or Wisconsin lawnmower. We all know, of course, that Briggs & Stratton and Wisconsin do not make lawnmowers but simply the power units for these mowers.

5. Question: Can stock be checked and a reply be given on the telephone as to the availability of a specific part?

Answer: A telephone caller can almost instantaneously be advised of the availability of a given part. This can be accomplished in one of two manners. A physical check of the parts bin or a check of our computer data. Customers are cautioned that an inquiry about a part does not automatically lock that part in for them. You must place a specific order and advise the individual to whom you are talk-

ing that you are on your way to pick up the part. Unfortunately on 3 or 4 occasions we have had instances where the customer has telephoned in inquiring as to parts availability and upon finding out it was in stock decided to stop and pick up the part. Regrettably, other customers came in with the same requirements and the parts were gone. Avoid similar experience by placing a firm order if you want the part, and of course, it will be set aside in the pickup area waiting your arrival. One other point on an item which does not normally sell, we have on occasion had a customer telephone in to see if we do have it in stock. He is advised we do not and that was the end of the conversation. He would telephone back 2 or 3 more different times again inquiring as to whether or not the part was in stock. He was told each time it was not. The customer got quite irate until it was brought to his attention despite all his inquiries he never did order the part. Obviously no distributor is going to import or stock large expensive parts for which there is no previous sales history. An inquiry obviously does not constitute an order; so place an order and of course the parts will be ordered for you.

6. Question: Can you advise how long the waiting period might be?

Answer: In most instances delay time can be almost immediately advised for we are aware from past experience of the delay in receiving various shipments from suppliers. If an item is already on order, then the order date allows us to calculate the anticipated delay. If a non-stock item is ordered, then we can usually get a delivery promise from the supplier when it is ordered. If a customer's only set of gang mowers or greensmower is broken down, our firm does not hesitate to rob a part from new equipment in stock. Obviously such removal is quite costly and we request that customers actually request such action in dire emergencies.

7. Question: What time of day can an order be placed, and

if in stock, that order will be shipped the same day?

Answer: Emergency parts orders can usually leave our plant the same day providing we get the order before 3:30 p.m. on a given day. The courier service pickups usually happen between 4:00 and 5:00 o'clock. The growth of the courier industry in the Province has great improved parts delivery throughout Canada. Many customers who purchase equipment from us make their living with the equipment. On many occasions our service shop has remained open well into the wee hours to get the equipment going, and the occasions when a customer must pick up parts at night have not been infrequent over the years. Call your Duke salesman or anyone in Management at our Company, and we will get you going if humanly possible.

8. Question: Sometimes an alternate source is found. When should you like to be informed? Is there a few days time allowable?

Answer: Our firm is always endeavouring to find alternate sources for parts. In many instances such as in the hardware or belt line, cheaper Canadian made alternatives can be found. We do, however, caution all of our customers to be very careful in their purchase of alternate /will-fit parts. You must remember that the installation of such a part to most pieces of equipment automatically nulls and voids the warranty if this is still a consideration on a given piece of equipment. If a will-fit belt is found, it may look the same as the original belt on a piece of equipment. Two belts can look the same, but one may be heat and oil resistant. It is not just the cost of the part which must be considered, but also the length of time the will-fit part will last and the amount of labour involved if premature failure occurs in the will-fit parts. Bearings can look the same physically, but by dissecting a bearing, it can often be found that the original manufacturer's bearings has special characteristics such as double sealing - one set of seals to keep the grease in the bearing and another set of seals to keep the dirt out.



Turf Plots - 1981 Galt Field Day



Turf Plots - 1981 Galt Field Day

WHY YOUR SUPERINTENDENT SHOULD BE A GOLFER!

Reprinted from Florida Golfweek

I don't know personally of a lawyer who doesn't practice law, a doctor who doesn't use his knowledge to heal, an automobile mechanic who does not keep his hands at least partly greasy. I don't know of a chef who doesn't cook, and so on, ad infinitum.

I do know of clubs that do not allow their superintendents to play golf, except rarely. I even know superintendents who have never even played golf. I question either of these practices. Having been active since before grade school in the golf profession, and having a father who had over 50 years in the business and other relatives in other parts of golf-related activities, from club members to employees, I just don't understand why a golf club would restrict the golf superintendent activity, playing golf. And I sure can't understand the superintendent who can't, or refuses to learn how to play the game.

How in the world can a non-golfer even understand all the intricacies of the game, a grassed golf course, if he cannot personally play the game, and come to appreciate the golfers' point of view? I wouldn't want a non-participating doctor removing my appendix. I would not want an auto mechanic repairing my roof, and vice-versa. That's how important it is for the golf course Super to play the game. Years ago, my father was required to submit to the board two attested golf scores each and every week. No excuses were accepted for failure. It meant instant discharge.

His predecessor had been on the property as superintendent for over 20 years, and

didn't even know the names of the clubs, much less how and where to use them. This golf club was probably one of the first in the country, back in 1928, to recognize this very important part of being a golf course superintendent.

In all the years since then, and even after Dad's retirement and passing, that club has had only one superintendent who did not play the game. He didn't even finish two years on the job before he was discharged.

When you go from the best to the worst, spend \$50,000 more in an annual budget, and can't give a golfer a golfer's reason for the existing conditions, it must be that you don't know the game. Consequently, he was fired.

Your golf course superintendent doesn't have to be a par buster. Even if he can't break 100, you should see that your pro, or your superintendent set themselves a goal of getting him to shoot to least within the 85 to 95 range consistently. Their mutual effort at this task, and its being accomplished, will almost automatically make them work together for other good benefits from which the club and its members will profit in all ways.

A superintendent who can play within the desired range can more adequately satisfy the golfers and committees. Logical answers will be given and accepted. If you know he doesn't play the game, and question him about something, the first thought in your mind is, "How the he-- does he know, he can't even play the game!"

One of the greatest assets a club can have besides a golfing superintendent, is to allow him to have other superintendents over to play with him periodically. He can get peer

opinions from professional people for whom he has great respect. No one knows better the way to travel than a man who has already been there and back. Everyone benefits from such an extended privilege, especially the golfers at the four golf courses these four men represent. After all, the golfers are the people whom we must want to benefit.

I've learned more during the 4-5 hours playing with golf course superintendents than I did in the previous four years of college. There was therapy in print. On the links, it was fact, in the presence of growing turf. If a picture is worth a thousand words, problems solved on the spot, by group professionals mutually linked to the common good of all involved, must be worth millions of words, and therefore, dollars.

So get that superintendent out on the golf course, play with him if you're the chairman, or on the committee, or are a board member. Don't take his mind off the game while you're playing, you're both out for that, but try to mutually make the course better for all players. Then after you've finished the round, talk about problems, then it will be fresh in both minds.

I'm glad I play the game, and even more glad that some of my fondest memories are of people who helped me be a fair golfer, and at the same time, made me a better golf course superintendent. It's a great challenge and one of the best tools of my trade.

The result for playing and recognizing the golfers' problems helps me give my members a better, more challenging golf course. After all, that's what they're paying for, and I like to feel that most of them are happy and proud at our course.



Jack Eggans at Turf Plots



University of Guelph Turf Plots

C.G.S.A.A. NEWS BRIEF —

JIM McKAY TO BE KEYNOTE SPEAKER FOR 1982 CONFERENCE AND SHOW

G.C.S.A.A. is pleased to announce that the keynote speaker for the 1982 International Turfgrass Conference and Show to be held the first week of February in New Orleans will be ABC Sports Announcer Jim McKay.

Well known to audiences throughout the world, McKay has hosted ABC's highly successful "Wide World of Sports" ever since its first telecast 20 years ago. In the process he has covered over 100 different sports in 40 different countries. He won 2 Emmys for his coverage of the Black September terrorists' attack on the Israeli athletes at the 1972 Munich Olympics.

He is best known to American audiences for his coverage of golf, the Olympics and horse-racing. Golf is his favourite and he anchors all of ABC's tournament coverage, including the Master's, the U.S. Open, and the British Open. He also plays golf whenever he has a chance, exercising his 15 handicap at the Connecticut Golf Club in Easton, Connecticut, near his home in Westport.

1982 TOURNAMENT TO BE HELD IN ORLANDO, FLORIDA

Walt Disney World will be the location of G.C.S.A.A.'s 1982 Championship tournament. On January 28 and 29, 1982, tournament participants will have a chance to play the same holes that challenge the pros in the annual Walt Disney World National Team Championship Golf Classic. The men will compete on the Palm and Magnolia courses, while the ladies will test their skill on the Lake Buena Vista Golf Course.

Two hotels located within steps of the Palm and Magnolia courses, have been selected for housing tournament participants. The Polynesian Village Resort is a tropical paradise filled with the atmosphere, charm and romance of the South Pacific. The Golf Resort Hotel, a volcanic-stone structure, was designed to blend in with the lush tropical environment.

The only major change you will see in the tournament format, is a switch from a one-day 18 hole tournament to a two-day 36 hole tournament for the ladies.

Information on the tournament will be included with the Conference Brochure which is scheduled to be mailed to all G.C.S.A.A. members in October.

SAN FRANCISCO NAMED AS SITE FOR 1985 CONFERENCE AND SHOW

The soon to be completed George R. Moscone Convention Center in San Francisco will be the site of G.C.S.A.A.'s 65th International Turfgrass Conference and Show, January 30 - February 5, 1985.

Since its beginning in 1927, G.C.S.A.A.'s Turfgrass Show has grown so large that relatively few convention centers in the United States can house its more than 200 annual exhibitors. The Moscone Center, scheduled for completion this Fall, is the largest column-free exhibit hall in the United States, with 275,000 sq. ft. of unobstructed exhibit space.

THOUGHT FOR THE MONTH

We accept, without thought, the existence of things whose absence would incredibly change our lives.

Without grass, there would be vast and constant dust storms, erosion problems of tremendous magnitude, a rise of sea levels, a change of climatic and atmospheric conditions, the immediate demise of a half million species of animals, and the virtual destruction of agriculture and possible mankind.

Turfgrass represents a large, practical and aesthetic portion of the industry of grass. Those who have the good fortune to be caretakers of these humble plants, understand with both pride and reverence, the given responsibility.

The job of life springs from our heritage of the grasses of the earth.

—Heart Beat
Heart of America GCSA
May 1981



Special Presentation to Guest Speaker Dean Switzer



Jim Tanner, Duke Lawn Receives Prize from Dan Ardley

ONTARIO GOLF SUPERINTENDENTS
ANNUAL

“Christmas Dance”

PLACE: OAKDALE GOLF & COUNTRY CLUB

DATE: SATURDAY, NOVEMBER 14, 1981

6:30 P.M. — COCKTAILS (Punch Bowl)

7:30 P.M. — DINNER

8:30 P.M. — DANCING (Disc Jockey)

COST — \$38.00 A COUPLE

— DOOR PRIZES — SPOT DANCES —

— CORSAGES FOR THE LADIES —