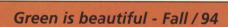
Product evaluation Changing our ways Between jobs Friction means fire

GCSAA candidates Choosing a representative





Fifteen years ago Gardening with a theme Super pro-event



Ryan GA-30 Aerator

When you think Aerators think GA-30 because

GA-30 =

Hole pattern fully variable by hand-actuated lever and further variable by usage of optional 3 or 5 tineholders.

Selection of 1 of 6 tine options allows multi-season usage for spring, summer or fall aeration or overseeding.

3-Wheel configuration provides optimum maneuverability while heavy-duty steel frame, sealed ball bearings on pivot locations insure minimum maintenance.



Powerful 18 h.p. engine and big 30" aerating width combined to give production to 28,125 sq. ft/hr.

Simplicity of operation big 6MPH transport speed lets even a novice operator aerify your tees, greens or fairways expertly and quickly.

Fully floating aeration head, oversized turf tires, standard windrower, and at-your-fingertips operator's controls allow precision hi-speed coring or shatter core aeration.

The GA-30 combines the versatility of variable core spacing, the speed of a riding machine, and the precision coring of Ryan's unique reversing gear box ground drive return mechanism. Aerate greens, tees and fairways up to a depth of 3-3/4 inches with a single piece of equipment. Spacing adjustments can be done quickly and easily from the operator's seat while the unit is in operation. The GA-30 is a proven, time-efficient machine with a 6-mph transport speed. Convert your GA-30 to a supplemental shatter core aerator with the solid tine aeration kit. Install 1/4" coring tines in the Quint tine holders and you have the ideal machine for summer greens aeration or for overseeding.



1184 PLAINS ROAD EAST, BURLINGTON, ONTARIO L7S 1W6 Fax (905)637-2009 Burlington Area (905) 637-5216 Toronto Area (905) 338-2404

Fall issue, 1994

Greens is the official publication of the Ontario Golf Superintendents Association and is published by the Association four times annually - spring, summer fall winter

It is distributed as an educational document (without charge) to its members, advertisers and other selected parties.

Although every effort is made to check material for publication, the Association is not responsible for material published on behalf of its contributors.

Manuscripts, photographs and information for consideration may be provided directly to the Editor, or to the Association office. This material will be returned only on request.

All rights are reserved by the publisher and any reproduction in whole or part without the written permission of the publisher is prohibited.

Advertising rates and schedules are available through the Association office.

Feature pairing

- Changing our ways 4 by Ken Nelson
- Choosing a GCSAA rep Candidate's letters
- 11 Friction means fire by Mark Schneider

Greens sections

- Presidential fairways 3
- 5 Editor's clippings
- 8 Association cuts
- 9 Product contours
- 10 Gardener's plot
- 13 History courses

Cover

Fall offers many pleasant moments on a golf course. In this case, an elderly gentleman takes advantage of an empty bench alongside a tee at Islington as an appropriate spot to read his morning newspaper. (Inset)

Corn as high as an elephant's eye provides a backdrop in one of John Wilson's creative gardens.

1994 OGSA **Board of Directors**

President Bruce Burger Lakeview Golf Club

Vice-president John Taylor Twenty Valley Golf Club

> **Past-president** David W. Gourlay Club Summerlea

> Secretary Simon George Oakville Golf Club

Treasurer Alex Labelle Carlton Golf Club

Newsletter Editor Doug Suter Credit Valley Golf Club

Roster Editor Rick Serrao Glendale Golf Club

Golf and meetings Ken Nelson Sutton Creek Golf Club Ian Bowen Oshawa Golf Club Paul Dodson Aurora Highlands Golf Club Jerry Richard Craigowen Golf Club

Membership and scholarships Mark Schneider Owen Sound Golf Club

Office Manager Cindi Charters Guelph Turfgrass Institute 328 Victoria Rd. S. Guelph, Ontario N1H 6H8

Tel: (519) 824-OGSA Fax: (519) 766-1704



Printing: Ultralith

Green is beautiful

Presidential fairways

Working together



Communication is important

Now that the stressful summer is behind us, and we begin to look forward to fall projects, I must reflect back for a moment. It certainly has been an eventful summer; there hasn't been a dull moment.

Hopefully, everyone can rise above the controversies and put their own professionalism and the Association's best interests first. I have just sent out a message to the membership. I sincerely hope that it helped to open the lines of communication between the Board of Directors and the OGSA membership.

I have had the opportunity this summer to attend a couple of Toronto area meetings. It is beneficial for all Superintendents to meet locally across this large province. Any meeting, small or large,

is always educational for everyone who attends.



Make plans for winter programs

With the fall months upon us, it is time to start scheduling your winter education.

Please don't forget the Ontario Turfgrass Symposium being held at the University of Guelph on January 4, 5 and 6, 1995.

I hope everyone had a successful summer, and that fall conditions are favourable to your golf course.

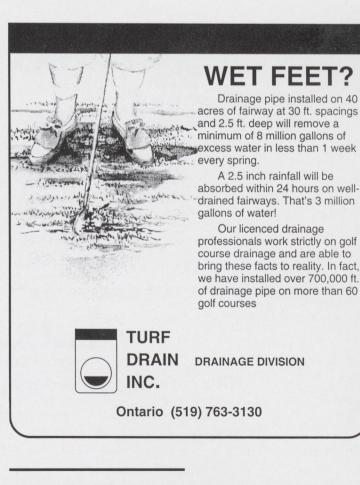
WET FEET?

A 2.5 inch rainfall will be

Our licenced drainage

Drainage pipe installed on 40

BRUCE BURGER President



OGSA GREENS - Fall, 1994/3

Changing our ways to suit the times,

By KEN NELSON Sutton Creek Golf Club

As we become more aware and concerned about the surroundings in which we live, vacation and enjoy, we should also become more conscious of our practises in and around our places of business.

Regulations change the way we work

As an example, regulations are changing the ways in which we control disease and insects in the management of turf. These have an effect on the research and development of newer and, in some cases, different products to replace those we now rely on.

Although we have had ample opportunity to use and evaluate the standard chemicals available over the past number of years, we have yet to do the same for some new registrations now just coming on stream. These certainly will help in turf managemement.

Now is the time to examine other methods and to consider entering the new age of IPMs, bio-stimulants and microbe-enhanced products. Each of these offer a different tac-

more naturally

tic for controlling disease and insects. But, they must be evaluated and tested at our own facilities prior to full implementation.

Natural controls for grasshoppers

Integrated Pest Management is certainly gaining ground as a sound practice. It is one area in which we can effectively manage pests with less chemicals. Although we may not able to achieve the level of control, we can keep pests to a level of tolerance without severely effecting quality of turf.

This year, some of you may have experienced a greater number of grasshoppers in rough, non-irrigated areas, or in adjacent ditches and farm properties. This is because they are controlled by a fungus that grows on moist grass, or watered portions of the golf course. This fungus is deadly to grasshoppers and a good example of bio-control.

Disease management and control is one problem that we face on a daily basis. And in 1994, several of us (as we now know) had our share of problems. As chemicals for disease control come under more strict guidelines, or are eliminated, we have to find other means to keep turf healthy and more disease-resistant.

Measuring up to promises

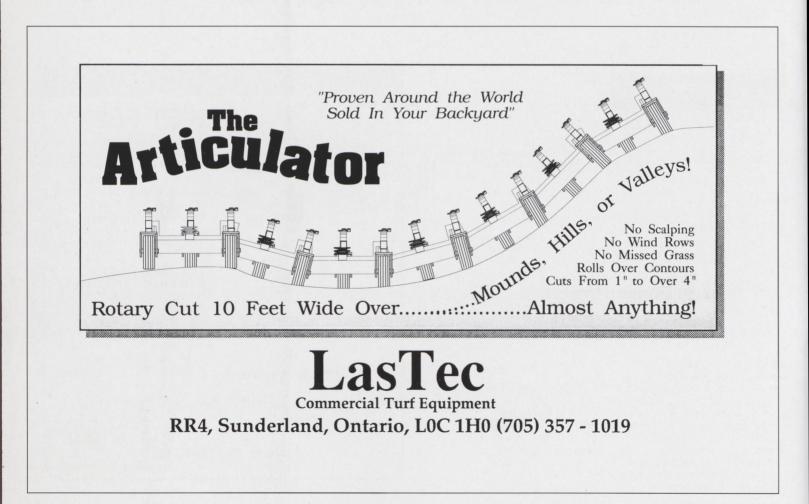
For a few years there have been a number of bio-stimulants on the market. These have been used to enhance turf. When applied in small amounts, they will promote plant growth without plant nutrient. Some of these can be used in day-to-day management to improve root growth, tolerate drought, increase photosynthesis, etc.

But, we must be aware of the products we use since some of them do not measure up to their claims. Each of us should develop a proper program by maintaining a check plot for evaluation and comparison of results.

Proper evaluation is a reasonable goal

Recently, I evaluated a new product. During the course of testing in a plot area, I conttacted Dr. Roy Cullimore Ph.D. (a registered microbiologist and Professor of Biology at the University of Regina).

Coincidentally, Dr. Cullimore had already evaluated it and had concluded that



OGSA GREENS - Fall, 1994 / 4

it was not suitable for the application I was considering. Consequently, I did not waste time or money by using it. I was also told that the product claims were not as represented in the literature, or directly to me.

However, this is not to conclude that this product would not have performed, as promoted, on another property. It does indicate, nonetheless, a need for all of us to test, discuss and evaluate new products. It also suggests that all are not necessarily appropriate for all soil structures, plants or regions.

Natural order is progress

We have come full circle because of the increased use of natural organic, or synthetic materials which contain a number of organisms that would increase the microbial activity in the soil structure. Thus, the intention is to make nutrients more readily available to the plant and ensure a healthier and more disease-resistant plant.

It is important that we proceed cautiously in these new applications. And to realize that some products may contain soil organisms that are foreign to certain areas and may do more harm than good in the short term. But, soil bacteria activity will return to normal following the foreign demise.

In these changing times, changing our ways to suit needs is the natural order.



Green is beautiful

Editor's clippings

Thank you for your efforts



More than the leaves change this time of year

Fall is well underway and most of us have completed our end-of-season construction.

It is also the time of year that many of us are looking for a

change, or negotiating new contracts. In his article, Mark Schneider provides insight into searching for a new position. As well, Mark describes some of the friction and stress that is associated with our work.

In another story, Ken Nelson writes about the changing times in golf course management and our business.

Magazine success is credit to many people

Most of the success of our GREENS magazine belongs to many groups. One is the suppliers who advertise in the magazine and, thereby, provide financial assistance. Thank you and keep up your support.

The second group are those people who have written articles. This means extra effort on their part. To our writers, thank you. If the feedback I have received is any indicator, your efforts are appreciated by your peers.

Also, an acknowledgement to Bill Newton of Golf Images who design and edit the magazine for the Asociation.

And finally, thanks to you - the membership - who have given me the opportunity to put some ideas on paper and publish them for you.

DOUG SUTER Editor

A super pro event

Annual event in memory of Bill Bowen This year's Pro/Superintendent event was held at Victoria Park East on September 6.

Hosts Angela and David Decorso provided their guests with great hospitality and excellent golfing conditions.

The Scotch Ball format proved to be very popular. Winning teams were:

First place: Jim Burlington and Jonathan Gee from the Bay of Quinte *Second place:* Dan Lavis and John Davis from Ingersoll *Third place:* Gavin Kellogg and Allan Huibers from Tyandaga *Fourth place:* Patrick Hebert and Glen Paterson from Roseland.

There were a number of door prizes, including a set of golf clubs won by the host Superintendent David Decorso. All proceeds from the draw were donated to the Canadian Diabetes Society, in memory of William Bowen.

Ian Bowen Oshawa Golf Club



SHAPING THE RENOVATION SCENE

TURF DRAIN INC. BUNKER RECONSTRUCTION

DRAIN RENOVATION DIVISION

Guelph, Ontario (519) 763-3130

GCSAA candidates

Choosing your GCSAA representative

During the 66th International Golf Course Conference and Show, which will take place in San Francisco from February 20-27, 1995, OGSA members will be selecting their representative on the GCSAA's Board of Directors.

The two candidates have provided me with the following open letters to the membership which I hope will help you in your decision.

Editor, GREENS

Letter from DAVID GOURLAY, CGCS

Since the GCSAA's inception in 1926, Canadian Golf Course Superintendents have maintained strong ties with this Association. The physical proximity of our countries facilitates the exchange of ideas and concepts regarding our unique profession.

The Ontario Golf Superintendents Association, founded in 1924, became one of the first chapters of the GCSAA. It provided great leadership to the Association with the election of the OGSA's Founding President, Mr. W.J. Sansom, as the GCSAA's third president.

As my term of office with the OGSA concludes in January, I find myself with an opportunity to again step forward to dedicate my efforts to help guide our profession through this exciting and dynamic time.

I believe that the remainder of this decade will see the role of Golf Course Superintendents increasingly intensify. Those in our profession will be required to juggle the responsibilities of budgetary restraints, improved turfgrass conditioning and the delicate relationship between the golf course and the environment. The greatest of these, I believe, involves our relationship with the environment.

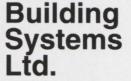


, Using all available media sources, the ongoing education of the general public, outlining the environmental benefits of golf courses, is essential. The GCSAA, like all turfgrass associations, must continue to play an active role in the evolution of our profession.

My background is quite extensive and reflects a deep commitment to our profession. I have faced many challenges over the years and draw upon these experiences to provide me with insight in which to help build a stronger Assocation. I have served the OGSA since 1986 and contributed to the many successes which the membership now enjoys.

Economical Pole Frame Buildings For All Your Needs.....





RURAL & COMMERCIAL BUILDINGS

Call collect to Jack or Rick Brenzil for a Free Estimate...

(905) **772-3551**

(905) **388-6865**

Over 30 Years Experience!

My environmental background has been highlighted as a result of serving on the Water Efficiency Strategy of Ontario Committee and from the building of four holes in what was later designated wetlands at the Eagle Creek Golf Club in Ottawa.

I have represented the OGSA at the GCSAA level over the past seven years as a voting delegate. During this time, I actively contributed and participated in addressing the many issues that have helped shape the future of GCSAA.

My involvement with GCSAA has not only included serving on numerous commitees but by also providing Canadian representation to the various Board Members over the past twelve years.

I consider myself extremely fortunate, over the past twenty-five years, to have both witnessed and participated in the development of many of the fine turfgrass associations.

I have a deep sense of gratitude to these associations, including the GCSAA, and owe much of my success to them. If elected, I promise to devote my time, energy and enthusiasm to continue in the rich tradition of building an association we can all be proud of.

Letter from PAUL DERMOTT

It is indeed a pleasure to have this opportunity to address my colleagues. You probably have received from my election committee under separate cover notice of my



intentions to run for the Board of Directors of the Golf Course Superintendents Association of America, and a short biography of my activities in the industry.

I think it is important that you know Oakdale has given me their support to run for election to the Board of Directors. Needless to say there will be required absences from work to attend to Association business.

I am sure you realize that Canadians have been well represented in the past and are respected for our many contributions to the American Association. You have my assurance that I would like to use my energy and professional skills to represent Canadians south of the border.

While the Association appears to be functioning in a very professional manner, I think it can become even better and look forward to the involvement that would help to make improvements.

Bob Heron will be casting the ballots in San Francisco in my favour. We will be forwarding a proxy ballot at a later date which you can sign and return to ensure your vote is registered on my behalf.

Many thanks to all the members who have taken the time to call showing their support and wishing me well in this undertaking. It is gratifying to see the support. Thanks again.

MAPLE FARM SUPPLY LIMITED

The Turf Professionals Serving The Greater Toronto Area Quality You Can Count On

One Stop Shopping

Fertilizers

Golf Course Blends Granulated Blends Liquids Water Soluble Organic

Control Products

Insecticides Herbicides Fungicides Spreader/Stickers Spray Drift Control

Complimentary

Turf Seeds Micronutrients Safety Supplies Tank Cleaners Spreaders

1 (800) 268-4425

Maple Farm Supply Limited, BOX 370,-BOLTON, ON L7E 5T3

OGSA GREENS - Fall, 1994 /7

Association cuts



Charles Terry receives GCSAA certification

Congratulations to Charles Terry, who has been designated a Certified Golf Course Superintendent by the GCSAA. Terry has been the superintendent of Castlemore Country Club in Brampton since 1993.

Candidates must have five years experience as a golf course superintendent and pass a six-hour examination covering the rules of golf; turfgrass management; pest management, safety and compliance; and financial and organizational management. The process includes an on-site inspection of the candidate's golf course operation - carried out, in this case, by Bill Fach of Rosedale Golf Club and Ron Heesen of Monterra Golf Club in Collingwood.

GCSAA makes donation to USGA research

At a VIP reception during the 1994 U.S. Open, GCSAA President, Joseph G. Baidy, CGCS, donated \$25,000 on behalf of the association to the USGA Environmental Research Program.

Baidy acknowledged that "The issue of golf and the environment is extremely vital to the future of the game. The results from the USGA's Environmental Research program should provide a better understanding of how golf courses can minimize their effects on the environment, as well as give golf a solid foundation for future research." The donation was accepted by Thomas W. Chisholm, Chairman of the USGA Green Section.

Major trade show announces new policies

New policies announced by the GCSAA Board of Directors include:

 exhibitors must obtain prior approval for guest appearances, promotional giveaways and contests

• exhibits are restricted to goods and services that relate to golf course management

trade show only passes will replace the guest hall vouchers
spouses of visitors, distributors and exhibitors will have free admission to the trade show floor.

The 66th International Golf Course Conference and Show will take place February 20 to 27, 1995, in San Francisco.

Brantford hosts annual event

The annual President/Greens Chair/ Superintendent/Director Day was held July 26 at the Brantford Golf Club. Host Superintendent Rick Piccolo welcomed 36 teams for the OGSA's most popular event.

The winners were from Scott Dodson's team from The Park Country Club of Buffalo. Second place went to Graham Shouldice's team from London Highland. Rob Ackerman's Markland Woods team placed third.

Special thanks to the Brantford Club's General Manager, John Coulson; Head Professional, Jeff Bentley; Club Car for a generous donation of cars; and to Ted Baker, Golf Course Architect, for an excellent and very informative after-dinner talk.



OGSA

Product contours

News and information

Yamaha plugs new

distributor

Yamaha Motor Canada Ltd. is pleased to announce the appointment of Ontario Turf Equipment as the retail distributor of Yamaha golf cars, parts and service for Ontario. The appointment is effective October 1, 1994. Located in London, Ontario Turf has been in the turf and recreational business for more than 25 years.

For information, contact: Mike Mayne Ontario Turf Equipment (519) 452-3540, or Raj Rawana Yamaha Motor Canada Ltd. (416) 498-1911

Oseco appointments

Oseco Inc of Brampton has appointed **Paul Eros** (below) as National Sales Manager - Turfgrass Seed. He replaces R. Paul Johnson who retired in July after 14 years with the company.

David Telfer, a graduate of the diploma program in horticulture at the University of Guelph, has been appointed Account Executive, Eastern Ontario.

Oseco specializes in the development of turfgrass and forage seeds for the professional and consumer packaged seed markets in Canada and for export.



Woodscape TM fertilizers for ornamental landscapes

Vigoro has introduced a new line of ornamental landscape maintenance products for trees, shrubs, ground cover and flower beds. They have a number of uses:

• *Tree and shrub special*: a premium 60 per cent slow-release nitrogen fertilizer to promote and maintain growth in evergreen and deciduous trees, shrubs and ground cover. Available in four-five month release 40-pound bags.

• *Woodscape planting tablets*: briquettes containing micronutrients designed for long-term (one-two year) fertilization of trees and shrubs. A 33 pound case contains approximately 850 tablets.

• Flowering plant special: a premium 1-1-1 ratio fertilizer with 66 per cent slow-release nitrogen and a four-five month residual effect for the slow feeding of perennial flow ers and annual bedding plants. Comes in 40-pound bags. • Flower and shrub food with Barricade R weed preventer: a selective pre-emergence herbicide that controls certain grasses and broadleaf weeds. Formulated with *IBDU* slow-release nitrogen (threefour months) and with *Barricade Herbicide* for long-lasting weed control.

Returnable bulk bags

Vigoro's *Par Ex* fertilizers are now available in 1,000 pound bulk bags that are returnable and re-useable. The bags have four lift straps and a 24-inch discharge chute at the bottom with a rope tie to control product flow. Available exclusively through *Par-Ex* distributors.

Daconil 2787[®] Your best approach to turfgrass diseases.

D aconil 2787[®] fungicide is the premier broad-spectrum, contact turf care product with good reason. It gives superintendents superior control of their most troublesome summer and winter diseases. Especially dollar spot, brown patch, leaf spot and snow mould.

Daconil 2787 gives you your money's worth on tees and greens, as well as fairways. And there's never been a documented case of disease resistance to Daconil 2787. That's why it should be an important part of your disease resistance management program.

Daconil 2787: Your best approach to a more playable course.

ISKBIOSCIENCES

ISK Biosciences Limited 931 Commissioners Rd. E., Suite 102 London, Ontario N5Z 3H9 1-800-668-0956

®Daconil 2787 is the registered trademark of ISK Biosciences Corporation. Always follow label directions carefully when using turf chemicals. Gardener's plot



By JOHN WILSON Credit Valley Golf & Country Club

One year ago, John Wilson reported to GREENS about his experiment growing corn and pumpkins on the golf course. Now perfected, Wilson's off-beat methods of gardening produced corn this season as 'high as an elephant's eye' (*see front cover*). Following is this year's dispatch. Another golfing season has slowly drawn to a close. It appears that autumn colours come earlier each year, and this year's dry weather necessitated more frequent watering and feeding of the flower beds.

Now is the time to evaluate last Spring's decisions and to analyze the success and failures, if any, of our plantings. Did our members enjoy the colours and textures of various flower beds? Did the overall effect continually change with the season? Was the plan successful - from early Spring bulbs to the maturation of Indian corn and colouring of the pumpkins?

The most popular bed, and the one creating the most interest this year at Credit Valley was a circular design of Indian corn and sunflowers surrounded by red canna lilies. This was encircled with decorative kale, red salvia and marigolds. This bed attracted many bird species, most specifically humming birds. The final height of the centre of this design was 16 feet making it a focal point visible from several greens on the course. It was, as well, a continual conversation piece.

If you propagate your own seedlings, October is the time to collect seed from your specimen plants (e.g. cleones, nicotiana, salvia, etc.). Make sure you take the time to dry and store seeds properly to help guarantee good propagation next year.

Harvest some of your grasses, teasels, gourds and pumpkins and corn to decorate your clubhouse and golf tees. This helps to create a feeling for the season.

The frost is on the pumpkins now and it is time to clear our beds and prepare them for next season. The cycle will begin once again.

TORO

UPGRADE YOUR EXISTING ELECTRO-MECHANICAL IRRIGATION CONTROL SYSTEM TO COMPUTERIZED CONTROL WITH THE

OSMAC

Radio Control System

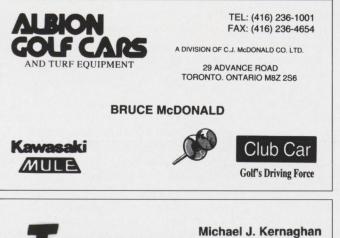


No disruption to the course during installation. Water what you want, not what the system will do. Solid state timing provides you with accurate run times. Reduce your water time window and pump electricity costs. Portable radios expand your field watering ability. Portable radios allow on-site communication with telephone access.

Manufactured by: (M) MOTOROLA



200 Pony Drive, Newmarket, Ontario. L3Y 7B6 Tel:(416) 836-0988 Fax:(416) 836-0995

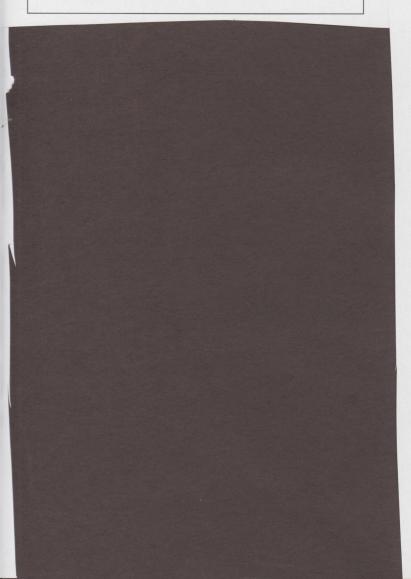


TURFECS

John W. Gravett

Professional Turfgrass Educational Consulting Services Guelph, Ontario N1G 4G8 (519) 767-1611

45 Walman Drive



Green is beautiful

History courses

Fifteen years ago



By BARRY ENDICOTT Nobleton Lakes Golf Club

In 1979 the OGSA directors were **Stuart Mills** (President), **Paul White** (Vice-president), **Blake McMaster**, **Ken Nelson**, **Paul Scenna**, **Bill Bowen**, **Paul Dermott**, **Bob Brewster**, **John Smith**, **George Garner** and **Rusty Warkman**.

Hugh Kirkpatrick moved to Westmount in Kitchener and Dan Ardley replaced Hugh at Dalewood. Jim Wylie accepted the position at Bayview and Paul White moved to Lambton. Nichol Thomson, who was professional and superintendent at the Whirlpool Golf Club from the time it opened until his retirement in 1972, passed away.

The OGSA welcomed these new members: **Thom Charters**, Islington Golf Club, **Allen Lettler**, Walkerton Golf Club, **Ron Thorne**, South River Golf Club, **Ted Tom**, Uplands Golf Club, **Raymond Richards**, Merryhill Golf Club, **Bruce Vollett**, Conestoga Golf Club, **John Treloar**, Trehaven Golf Club, **Carl Bennet**, Richview Golf Club, **Ted Ellis**, Greenwood Golf Club, **Hugh Moulton**, Windsor Park Golf Club, **Charles Eggleston**, Niagara Chemicals, **Neil Acton**, Green Acres Golf Club, **Brent McCafferey**, Carrying Place Golf Club, **Bob Labbett**, Beaverdale Golf Club and **John Woodhouse**, Pine Orchard Irrigation Ltd.

One hundred superintendents, assistants, students and distributors attended the 9th Annual Management symposium at North Halton Golf Club. The speakers were **Doug Hoskins**, **George Garner**, **Bill Hynd**, Bill Glashan, **Harry Endicott**, **Jack Eggens**, **Fred Charman**, **Art Dodson**, **Blake McMaster**, **Al Shantz**, **Doug Suter**, and **Geoff Perkins**; and the chairmen were **Norm McCollum** and **Dave Moote**. Meetings were held at Oshawa Golf Club, (**Rusty Warkman**), Whirlpool Golf Club, (**Bill Glashan**), Thornhill Golf Club, (**Dave Gourlay**), and Weston Golf Club, (**Bob Brewster**). Seventy people participated in the Galt Field Day and **Bill Bowen** won low gross at 71. The President, Greens Chairman, Superintendent Tournament was held on July 20 at Mississaugua Golf Club, with the Credit Valley Golf Club team of **Doug Suter**, **Jack McGregor** and **Jim Clelland** winning first prize

The pro-superintendent day was held on August 13 at Victoria Park Golf Club. The low team was from Victoria Park with 149, the low superintendent was **Hugh Kirkpatrick** with 76, and the low pro was **Gary Maue** with 70. The McClumpha Tournament was held at Glen Eagles with **Hugh Kirkpatrick** shooting a 73 for low gross and **Bill Bowen** firing a 75 for 2nd low gross.

Glen Abbey hosted the Canadian Open; Cataraqui, the Ontario Open; Summit, the Ontario Amateur; Brantford, the Canadian Amateur; and the National hosted the CPGA Classic.

The Ontario Turfgrass Research Foundation was founded, with **Keith Nisbet** as President, **Al Beeney** as Vice-president and **Paul Dermott** as Secretary-treasurer.

Here are some key points that can help

1. Network, network, network

How often have you heard the saying "It's not what you know, but who you know."? This is true in the grass growing business just as it is in most businesses. Through the years we have all met hundreds of people in our business. They in turn know where the jobs are, and who to contact. Not all jobs are advertised.

Get out your OGSA and GCSAA rosters and, with a highlighting pen, highlight

every person you have ever met in this business - be it a salesperson, superintendent, assistant or research person. You will have literally hundreds of contacts on which to draw. You will be absolutely amazed at how yellow the pages will get. You have played golf with these people, or met them at turf conferences, etc. All of these people know of your plight and all of these people are more than willing to help. Most of them have been in your shoes before. Call some of the contacts and sniff out the jobs.

2. Be ethical

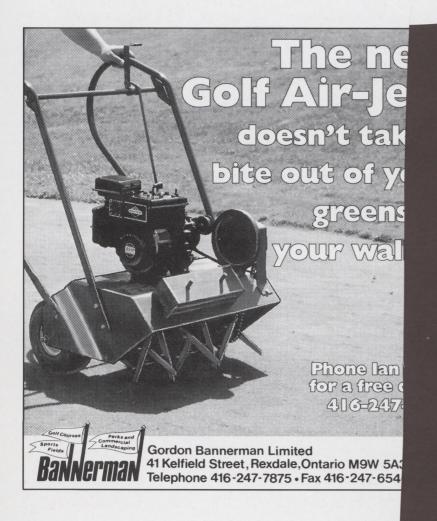
This is the tough one. The Code of Ethics in the OGSA, and most other superintendents' associations, makes it very clear that ethical people do not ever apply for someone else's job. These rules are absolute and sacrosanct. Ethics in our business is something that you could devote volumes to.

3. Lose the attitude, gain an attitude

Most people, when faced with a crisis like looking for a new job, have bitter feelings about their last job. Hence the need for a new job. Reverend Jesse Jackson has a saying ... "It's your *attitude*, not your *aptitude*, that determines your *altitude*." Lose yourbitterness because it will show through on your next interview. Gain back the positive attitude that got you your last job. Potential employers only hire winners, not whiners.

4. Be flexible

There are great jobs all over the country. Take some time to look around and carefully plan where you would like to be. Look at the job and also the lifestyle it would give you. Remember, it's not just you that is looking for work. Your spouse and family are a huge part of it, too.



COLDSTREAM CONCRETE LTD.

R.R.2, Ilderton, Ontario NOM 2AO PHONE (519) 666-0604 FAX (519) 666-0977

Never before has there been a drainage system that offers this much performance in a package so easy to sell and install.

Multi-Flow drainage systems, available in 6", 12", and 18" heights, consist of lengths of perforated, interconnected pipe and snap-on couplings and outlets. They are custom designed to efficiently satisfy each specific drainage situation.

Constructed from corrugated high density polyethylene, **Multi-Flow** drainage systems have 2-3 times the strength of ordinary round corrugated pipe. Because of their vertical design, **Multi-Flow** systems not only intercept surface water, but reach out to thoroughly drain the area around the system.

As a more efficient replacement for the expensive French Drain (crushed rock and pipe method), the **Multi-Flow** Drain requires less backfill and can be installed at significantly less cost. Furthermore, installation of a **Multi-Flow** drainage system requires only a 2" wide trench, thereby minimizing soil disruption.

For more information on the new **Multi-Flow** drainage systems, call us today!





CALL FOR DEALER IN YOUR AREA

(519) 666-0604



The Toro Greensmaster[®] 3100. So Quiet You Can Hear A Pin Drop.

At only 82 decibels, the

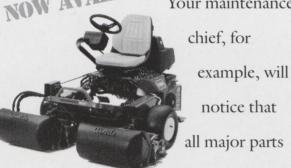
Toro Greensmaster

3100 has to

be heard to

be believed.

We'd like to come out and let you and bett your crew see, and hear, how it works on your greens. NOW AVAILABLE IN 3 WHEEL DRIVE response Your maintenance steer



Greensmaster 3100 are accessible, so repairs can be made quickly and easily. You'll notice that this is the lightest riding greens mower on the market, so there's lower compaction and less turf damage for better playability.

Your crew will love the responsiveness of our precise power steering. And your whole team will appreciate the assurance of Turf Guardian™ hydraulic oil leak detection.

Give us a call to arrange a demo of the 3100. Because until you test this

mower in person, you ain't heard nothin'.



Helping you put quality into play.™



TURF CARE PRODUCTS CANADA LIMITED 200 Pony Drive, Newmarket, Ontario L3Y 7B6 Tel: (905) 836-0988 Fax: (905) 836-6442