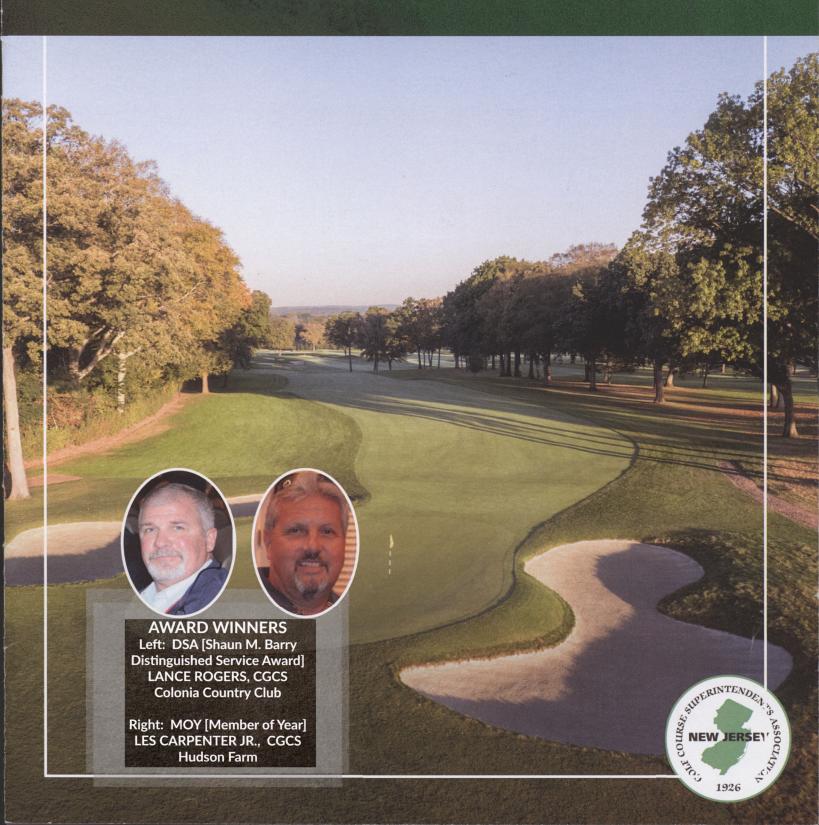
ISSUE 4: 2017 / VOLUME 44

THE GREENERSIDE







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Auction Dates: April 30 - May 6, 2018

FACILITY INFORMAT	ION			
Name of Facility:		Address:	Address:	
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CONTACT PERSON FO	OR DONATION QUESTIONS		SALES OF THE SALES	
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BUILD YOUR DONAT	ION PACKAGE	经验 证的 计电路 化铁	的 是是是一种特别的	
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WELCOME **NEW MEMBERS**

Is Your Assistant a Member Yet? For only \$75, make an investment in their professional career. Download the membership application at gcsanj.org.

Armando Aparcio, Class C Stanton Ridge Golf & Country Club

Thomas Havelka, Class C Spring Lake Golf Club

Joel Madden, Class C The Architects Golf Club

Todd Ruff, Class AF **Britton Industries**

Brian Hay, Class C Galloping Hill Golf Course

Jeffrey Meyer, Class C Shackamaxon Country Club

Henry Yuamshuo Qu, Class ST Rutgers University

Brendan McAleer, Class B Packanack Golf Club

Matt Lapinski, Class AF Greenside Agronomics





GCSANJ Newsletter is published four times a year by the Golf Course Superintendents Association of New Jersey

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gcsanj.org

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Here to help......

First and foremost, I would like to wish all of our membership a Happy New Year!! I hope 2018 brings you nothing but success, good health and good fortune.

I wanted to use this message to put the spotlight on GCSANJ's Foundation, the charitable arm of the Association, which has been around for 20+ years. The Foundation exists solely to provide funds and help to the community, members in need, and University research projects. The Foundation's board members and trustees truly deserve to be recognized for the help they have provided to countless causes throughout the years.

With all the help and relief the Foundation provides, the need for donations and involvement are crucial to its success. Without the support of Association's members, their clubs, private donations and other fundraising, the Association and Foundation would not be able to reach our goals of giving every year.

The biggest event and fundraiser that we host is our annual Foundation Shootout.

This event is vital to the health of the Foundation and could not succeed without the support of our partners and membership. I implore all of you to support the foundation in any way you find possible. We are looking to expand our fundraising efforts this year and going forward so be on the lookout for any correspondence in regards to these efforts.

And one last thing, if you or you know of any member going through a hardship of any kind, we are here to help, because the most important use of our Foundation is helping our members when they need it most. So, when given the opportunity, we sincerely ask for your support, either by volunteering or donating.

Russell Harris

Russell Harris GCSANJ PRESIDENT



Success to All!

Happy New Year! As you well know, there will be exciting things happening this year with your chapter. I will be leaving as the Executive Director and you will shortly be seeing and hearing from the new Executive Director, Maureen Sharples. I want to be one of the first to welcome her into the New Jersey family of Golf Course Superintendents. I hope she will have as much fun working hard for the chapter as I have had over the last 10, almost 11 years.

I have forged many friendships, had many many laughs, planned exciting events, and taken care of all the front and back-end logistics to help make this chapter one of the best in the nation. And of course, it would not have happened without the enthusiasm and dedication of those members who have stepped up to be a vital part of the board of directors over the years. All in all, it's been a 'great run' for me, and I feel confident that it will continue that way. I look forward to staying in contact with you, and know that I'm just a phone call, email, or text away.

I continue to be the Executive Director of the New Jersey Turfgrass Association and many of you attend those keys events - the Rutgers Turfgrass Research Golf Classic, the Rutgers Turfgrass Research Field Days, and the Green Expo Conference. I look forward to giving you that hug I love to give.

As your new year begins too, take time to reflect on how you can make this year better for yourself...for your family, in your job, and yes, for all the other relationships you have with others and the associations you belong to. Change doesn't have to be big...even small ones can make a positive difference.

Once more, I want to thank each and every one of you for making my years at GCSANJ some of the most valuable of my career. I am honored to have served you. So...Happy New Year and Success to all!

Gratefully, Cece

Cell: 201-704-6635

Email: cmp@peabodygrp.com



2018 CALENDAR

Check calendar for updates and signup info.

Once dates are firm, we will send you specific information to register.

March: Social Event at Hudson Farm

April: Civil War

May: Nine and Dine

Skyway Golf Course, Jersey City, NJ

June: GCSANJ Foundation Shootout

June 27: District 2 Golf Event

July 1: District 1 Golf Event

Great Gorge Country Club, Hamburg, NJ

August: District 3 Golf Event

August 20-26: Northern Trust

Ridgewood Country Club, Paramus, NJ

September: District 4 Golf Event

Deerwood Country Club, Mt. Holly, NJ

October 1: Chapter Championship

TPC Jasna Polana, Princeton, NJ

October 15: Class C Championship

November 5: Annual Meeting

December 4-6:

Green Expo Turf & Landscape Conference Borgata Hotel, Atlantic City, NJ



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Visit gcsanj.orgfor Details and Registration forms





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Our GCSANJ chapter has been established as an official Club with the NJSGA.

If you already have a GHIN #, send the GCSANJ office your GHIN # and we will enter you into our Club.

If you have NEVER had a GHIN #, send the GCSANJ office:

Your Name (First, Last, Middle), Address, City, State, Zip Email, Birthdate, Gender and a GHIN # will be generated.



You will receive an email with your GHIN #.

I've been a superintendent for almost 40 years, and I sometimes fall into the trap of becoming agitated while in my personal turf-related bubble. If I see golfers driving through newly laid sod, I wonder how such conduct is even possible, and unrepaired ballmarks can feel like personal attacks. I've despaired at twosomes who disrupt our carefully planned maintenance schedule by driving around the course and teeing off on ran-

dom holes and known, with conviction, that they were doing it to make

my life miserable..

I've learned, though, that it is healthier to take a step out of the "bubble" and take a look at the golf course from the outside. The golfers ruining the new sod weren't looking at the world as I do; they just didn't know what new sod looks like. The discourteous behavior on greens might be as simple as golfers driving their carts to the rear of

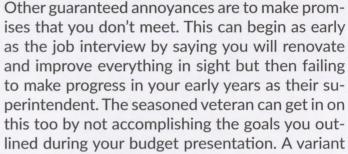
the green and, as a result, not walking by their ball mark, or maybe they were preoccupied with

the conversation they were having with their playing partners. And the people who distribute themselves throughout the course when we are trying to get work done are usually members who are simply trying to enjoy their club, to "get a few holes in." When I look at these situations through my members' eyes, I find that my perspective changes and I maintain my composure.

We can be responsible for similar torment to our golfers. One sure-

fire way is to not pay attention to what they view as important. Providing hard greens when they want them soft, for example, or fast greens when they prefer average are simple ways to get under their skin. If you are trying to present a "player's" golf course to retirees who want "green and fun," then you've successfully developed a disconnection in communication.

You can add to the pain by surprising the golfers at your course, with, let's say, aerified surfaces when they don't expect it... especially if they have brought guests.



to this irritating behavior is to not follow through: if your intent is to increase their pain, then forget the timetables established for important reports, miss your finish dates on projects, and maybe, for good measure, never tell them why.

Hiding from your employers when there are problems on the course is a great way to turn up the heat. If you stay invisible until the course is better, you will be doing an admira-

ble job of bringing your figurative pot to the boil.



And if you really want to go for it, if you are "all in," then never offer solutions to the problems you identify, have a negative personality (any time a member offers a compliment, explain to them that they are wrong, that in fact the course is loaded with troubles), and, to top it off, play the golf course more often than your members do.

There are all kinds of ways to torture your members, and if that is your goal, it can easily be achieved. But if your aim is to thrive in our business and to be viewed as a valued professional, then being aware of these behaviors and avoiding them is probably the better play. It's entirely up to you, but I have found that a happy member beats the alternative.

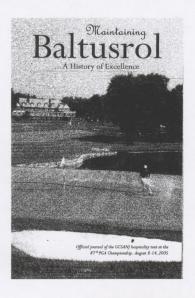
Images above by J.N. "Ding" Darling 1919

- 1935: Byron Nelson of the Ridgewood Country Club wins the NJ State Open at Monmouth Country Country Club. The 5th Ryder Cup is held at the Ridgewood Country Club. The team captain is Walter Hagen and the GCS is Paul Tetor. The Association dues are \$8.00/year, the membership totals 47 and they have \$297.81 in the bank. Victor Eaton of Trenton Country Club, a founding father is president of the Greenkeepers Association of New Jersey.
- 1945: Peace is at hand, everyone returns with the job of putting golf courses back in shape after years of neglect. After the Great Depression and WWII, golfing's popularity exploded. The Association lobbies for the National Convention to come to New York City.
- 1955: Association membership totals 87; an increase of 85% since 1935. Mel Lucas, Sr. whose son is a former president of the GCSAA is president of the NJGCSA. Sherwood Moore, GCS at Hollywood GC becomes editor of the Association's newsletter.
- 1965: The Association newsletter changes its name to "Turf Clippings." Gary Crothers, GCS at Deal Golf and Country Club and Charlie McCrea, GCS at Greenacres Country Club are the editors. A demonstration of fairway fertilization by helicopter at the Association's April meeting hosted by Jim O'Gibney, GCS at Navesink Country Club is postponed due to windy conditions.
- 1975: Pesticide control regulations are put into effect for NJ golf courses. GCS will now need a license to purchase and apply restricted chemicals. Al Rathjens Jr., GCS at Raritan Valley Country Club is president of the GCSANJ twenty-five years after his father served as president of the Association.
- 1985: Jim Gilligan, GCS at the Bedens Brook Club becomes editor of the award winning "Greenerside." Walking greenmowers are recapturing popularity with GCS. The GCSANJ Field Day celebrates 21 years with a successful show at Rutgers Stadium and Golf Course. There are four USGA events held in New Jersey: Women's Open at Baltusrol Golf Club, Joe Flaherty, Jr., GCS; Men's Amateur is at Montclair Golf Club, Ed Nicholson, GCS; The Walker Cup at Pine Valley GC, Dick Bator, GCS; and The Women's Amateur Public Links is held at Flanders Valley GC, Tom Murphy GCS. The LPGA Chrysler/Plymouth Classic is also hosted at Fairmount CC with Bob Ribbans, GCS. The year produced drought conditions for NJ GCS's.
- 1995: The editor of the again award winning "Greenerside" is Ilona Grey. Jack Martin, GCS Shackamaxon CC is presented with the GCSANJ Distinguished Service Award. A new and improved GCSAA/Chapter Affiliation Agreement is put in effect. The NFL Golf Classic is hosted by Upper Montclair CC, Bob "Red" Dickison, GCS. The Women's Amateur Public Links National Championship is held at Hominy Hills GC, Ron Luepke, GCS and Dave Pease, GM.

GCSANJ THROUGH THE DECADES - by Ken Kubik, Grass Roots Inc. PART FIVE

- 2005: Baltusrol GC "Lower" is the site of the 87th PGA Championship, Mark Kuhns, Director of Grounds and Scott Bosetti GCS on the Lower. It is the site of the first GCSANJ Hospitality Chalet and after expenses the remaining \$21,533.41 is donated to the GCSANJ Foundation. Hamilton Farm GC hosts the LPGA Women's World Match Play Championship, Paul Ramina is Director of Grounds. Doug Vogel is editor of "The Greenerside" and the Baltusrol GC Journal for the PGA Championship.
- 2015: John O'Keefe, GCS Preakness Hills CC is elected President of the GCSAA. The Barclays, which is the first stage of the FedEx Cup returns to Plainfield CC, Travis Pauley, GCS. The Association membership totals 558; a growth of almost 1200% since 1935.
- 2025: 99th Anniversary of the founding of the GCSANJ.

"Study the past if you would define the future." Confucius (c. 551-478 BC)

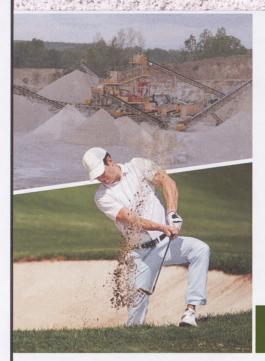








If you're going to be stuck in the sand, make it the best...



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Mendham Golf & Tennis Club: Mendham, NJ
Mt. Tabor Country Club: Mount Tabor, NJ
NJ National Golf Club: Basking Ridge, NJ
North Jersey Country Club: Wayne, NJ
Paramus Golf Club: Paramus, NJ
Pinch Brook Golf Course: Florham Park, NJ
Rolling Greens Golf Club: Newton, NJ
Saratoga Springs Golf Course: Saratoga Springs, NY
Shawangunk Country Club: Ellenville, NY
Sunset Valley Golf Course: Pompton Plains, NJ
West Hill Golf Course: Middletown, NY

Valley Brook Golf Course: River Vale, NJ
Arcola Country Club: Paramus, NJ
Fairway Valley Golf Club: Washington, NJ
Farmstead Golf & Country Club: Lafayette, NJ
Flanders Valley Country Club: Flanders, NJ
Fox Hollow Golf Club: Branchburg, NJ
Hollow Brook Golf Club: Cortland Manor, NY
Tarry Brae Golf Course: Fallsburg, NY
Grossingers Country Club: Liberty, NY
Mendham Golf & Tennis Club: Mendham, NJ
Colonia Country Club: Colonia, NJ

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MEMBER NEWS -- DID YOU KNOW?

Mark Miedler formerly at Maplewood Country Club is now the GCS at **Essex Fells Country Club.**

Scott Braun formerly at Lake Mohawk Golf Club is now the GCS at Maplewood Country Club.

Pat Husby formerly at Due Process Golf & Stable is now the GCS at Suneagles Golf Club.

Mike Mottola formerly of Rockaway River Country Club is now the GCS at **Newton Country Club.**

Joe Scioscia formerly of Somerset Hills Country Club is now the GCS at Spring Brook Country Club.

Ryan Avery formerly of Baltusrol Golf Club is now a Technical Sales Representative for Grass Roots, Inc.

Les Carpenter, Jr. formerly of Newton Country Club is now at Hudson Farm Club.



Jay McKenna, Grass Roots Inc., married Laura Hockmeyer on Saturday September 23, 2017. The marriage ceremony was per formed by Armand LeSage retired GCS.

Jonathan Knol and Mom Tara, welcomed a new baby, Kyler Jonathan Knol, September 25, 2017, 7 lbs 8 oz, 20 1/2 inches.



<u>Chris Carson's</u> dad, Hamilton C. Carson, passed away on Friday December 29, 2017. His beloved father was 89 years old and resided in Verona, NJ.

Grandfather <u>Stephen Finamore</u>, CGS, Alpine Country Club, welcomed Stephan Fin Landers, DOB November 13, 2017, 7.8 lbs, 20 inches.

<u>Jim Cadott</u>, superintendent of Pebble Creek Golf Club, won the GCSANJ Ed Walsh Award for the best superintendent written article with his piece, "How is Your Relationship Doing?"



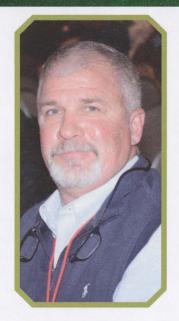
LANCE ROGERS WINS THE SHAUN M. BARRY DISTINGUISHED SERVICE AWARD

The GCSANJ is one of the oldest golf course superintendent associations in the country. It has been a leader and is considered one of the most active. progressive and successful members of the GCSAA. There have been several members who have led the GCSAA and even more who have inspired great admiration within the GCSANJ because of the dedication they have given to our local association.

To recognize these individuals, the GCSANJ created the Distinguished Service Award. Even though none of the award winners do anything to seek out this award they are honored for a lifetime of service.

Our 2017 Shaun M. Barry DSA winner is Lance Rogers, CGCS of Colonia Country Club. It is impossible to be an active member of GCSANJ and not know who Lance is and what his service has meant to the Association.

Lance's father was a pilot on B-52's during the Korean War. He returned to America and became an Episcopalian minister. Unfortunately, he passed away at 39 years old. Lance's world was not easy, but at fourteen he became a golfer and rapidly developed a love for the game. His Red Hook High School team ended the season with a 19-1 record. He has always been a hard worker and golf became his choice of profession. He spent five years with Brickman and Dubrows. He later spent a year and a half working for Pat Campbell at Basking Ridge followed by five and a half years working with Bob Dwyer at Somerset Hills. While there, the club hosted the 1990 Curtis Cup.



In 1995, Lance moved to Colonia Country Club where he is still employed. During the twenty-three years since, Lance has spent several years over two stints as a board member of the GCSANJ and later served as its president. From there, Lance served for nine years on the board of the GCSANJ Foundation. Responding to a need for board members, Lance once again put his name forward in 2016. Service is very important to Lance and for that we are all grateful.

To all those that know him, Lance is an amazing leader and friend. His choice by the past presidents for this prestigious award cannot be questioned. He is one of the finest people and GCSANJ members this association has ever known.

Congratulations Lance!

The GCSANJ has a new award to announce. The GCSANJ Hall of Fame Award was established in 2017 to recognize those members with outstanding, distinguished and unique careers as a golf course superintendent and whose contributions to the profession have had a significant impact on fellow members of the GCSANJ.

Voted on by a committee of long serving GCSANJ members, the President, Vice-President and Executive Director of the Association, the candidates must have met the following criteria:

- 1. Have been a member of GCSANJ, in good standing, for 25 years.
- 2. Have been a golf course superintendent in New Jersey for 20 years.
- 3. Have given significant service to GCSANJ.
- Have conducted themselves in a profes 4. sional and ethical manner.

For our initial year, we went back to our roots. As the founding father of GCSANJ, John Anderson is an obvious and worthy candidate, uniquely qualified to stand alone in our initial year of voting.

Superintendent at both Crestmont Country Club and Essex County Country Club, Mr. Anderson had a long and distinguished career as both a superintendent and pioneer of what was to ultimately become GCSANJ. Mr. Anderson's career accomplishments include:

1926: Charter Member Golf Course Superintendent's Association of America

1926-1927: 1 of 15 Charter Members of the Greenkeepers Association of New Jersey (later GCSANJ). As told in the 75th Anniversary Journal, "On September 14, 1926, under a big tree next to the barn a small group of greenkeepers met at the Crestmont C.C. to hear John Anderson lecture on the need to join together for the common cause." The men, "...agreed to formally meet in October of 1926 at the Robert Treat Hotel in Newark, New Jersey to further discuss the formation of a professional association." The first regular meeting of the of the Greenkeepers Association of New Jersey took place the following spring on April 11, 1927.



1930: Student New Jersey Greenkeepers Course, The College of Agriculture, Rutgers University

1930: Elected to 3-year appointment as Trustee of Greenkeepers Association of New Jersey

1932-1933: President, Greenkeepers Association of New Jersey

1932-1938: Executive Board Member, Golf Course Superintendents Association of America

1936: President, Golf Course Superintendents Association of America

1951: Made Life Member, Golf Course Superintendents Association of New Jersey

1954: Made Life Member Golf Course Superintendents Association of America

Mr. Anderson has also written numerous articles for the Greenkeepers Association of New Jersey and The National Greenkeeper.

Congratulations to John Anderson and his family. A new plague honoring Mr. Anderson and all future winners of the GCSANJ Hall of Fame Award will hang in the clubhouse at Galloping Hill Golf Course.

FIFTEEN QUESTIONS WITH TIM CONNOLLY, GCS, TPC JASNA POLANA

This fall, during the GCSANJ Annual Meeting, the Association voted in a new At-Large Director for the Board. Tim Connolly, GCS at TPC Jasna Polana recently took the time to share a few things about himself, his career and working at a TPC course.

1. Tell us a little about where you are from?

I was born in Cavan, Ireland and emigrated with my family when I was 7 for better opportunities in the USA. We moved to Salisbury, Maryland where my parents still live. I became a naturalized US citizen in 2008.

2. How long have you worked at TPC Jasna Polana? Almost six years, time flies.

3. What major changes have you seen at the course since you began there?

We completed a successful poa eradication program on greens, eliminated poa trivialis contamination from fairways and we are working on removing all creeping bentgrass contamination from roughs - that's a tough one. We've tweaked numerous grassing lines to reduce irrigated acreage and introduced wildflower plantings to enhance pollinator habitats. We also greatly improved our irrigation well flow which hasn't changed my philosophy on using water sparingly, but it has allowed me to sleep better at night.

4. What is your favorite aspect of working on a golf course?

I love the game and it doesn't feel like work when I get to be around it every day.

5. What are your interests outside of work?

I love being with my family and exploring New Jersey with them - it's a great state with so much to do and see.

6. Tell us about your family.

My wife Hilda and I have two sons, Dominic (7) and Matthew (5) and we live 5 miles from Jasna Polana in West Windsor.

7. Why did you become a superintendent?

I just love the profession - being outdoors, working on a playing surface for people who are in love with the game, working as a team with a great group of people

Continued on page 30

8. What are the unique aspects of Jasna Polana's course?

The course sits on the estate of J. Seward Johnson. The main residence which is now our clubhouse features



grounds that are reminiscent of something you'd read in a fairy tale. The plant material includes a large orchid collection and one-of-a-kind gardenia collection. Honoring the Johnson legacy each day is a great challenge, at times more challenging than maintaining the golf course.

9. Who / What have been your major career influences? Dennis Ingram hired me as a spray tech at TPC Avenel in 2004 and that was a launch pad for my career working for the PGA Tour, learning from a tremendous group of people. Stephen Britton set a great example for me as I was wrapping up my time as an assistant superintendent; he's a phenomenal superintendent and a good friend. The faculty at Rutgers University have also been great influencers – I'm proud to be a Rutgers 2-year alumnus.

10. Any special projects going on at the course now or in the near future?

We are currently planning a practice area renovation to improve the experience for our members.

11. Any changes or projects that you would like to see at Jasna Polana?

We will celebrate our 20th anniversary in 2018. If we had a blank check, I think there is tremendous opportunity to rethink the design/routing at Jasna Polana to create a course that is more befitting the wonderful natural movements of the property's terrain. Like many courses built in the 1990's, too much earth was moved and the shaping was really forced in my opinion. I would love to see professional golf return to Jasna Polana.

12. What aspects of your job are different working as part of the TPC network that other superintendents may not experience?

I have a lot more office work than most of my peers but I think it's made me a better all-around superintendent. I report to my GM at the club and to PGA Tour Agronomy department that is based out of Ponte Vedra Beach, Florida.. I have 3-4 agronomist site visits annually to evaluate every aspect of our operation and identify areas for improvement. Our assistant superintendents get to work tournaments at other TPC's and it was cool sending one of our guys, RJ Blanchard, to Rio de Janeiro for 4 months to help grow in the Olympic course with Neil Cleverly in partnership with PGA Tour Agronomy.

2018 MEMBER OF THE YEAR: LES CARPENTER, JR.

It is with great privilege and honor that I have the opportunity to present the GCSANJ Member of the Year award to my friend and colleague, **Les Carpenter**.

I've personally known and worked with Les for the last 6 years and I could honestly say that there is not a more deserving recipient of this award. Les, who is recently retired from Newton Country Club, where he served as GCS for over 30 years, has literally spent his life in our industry and association. Les grew up a son of a GCS and quickly followed in those footsteps along with his brother and now his son as well. Les has been honored by Rutgers University, environmental groups, and GCSAA for his work and service. As much as his work history is to be commended, it is his service to the Association and our industry which truly makes him a Member of the Year.

Les has served on the board of directors for the last 6 years and is now beginning a tenure on the GCSANJ Foundation board. Aside from that service, Les has chaired and spearheaded many committees and initiatives throughout his tenure. Most recently, Les has taken charge of the GCSAA's program, Rounds 4 Research on behalf of GCSANJ. Under Les' leadership, GCSANJ has consistently finished in the top 5 of association fundraising performance. This particular effort provides much needed financial support to the GCSANJ Foundation.

So, in closing, join me in congratulating Les one more time on a life well lived, a career well worked and his continued service to the Association and Foundation.

Thanks for all you've done and do!!!



HAVE YOU RENEWED YOUR 2018 DUES YET?

DO IT
TODAY!
Deadline is
February 1st

CONNECTICUT WINS 2017 MET AREA CHAMPIONSHIP AT WESTCHESTER CC

by Andy Drohen

For the 4th time in the past 11 years, the Connecticut GCSA wins the MET Area Team Championship. Arguably the closest event in the 37 years the championship has been held. Connecticut won by a single shot over Long Island and New Jersey. In fact, the top 5 teams were only separated by 3 shots.

Dave Dudones. Director of Golf and Grounds and current president of the MetGCSA, and his management staff consisting of Joe Gikis, Aaron Crouse and Andrew White hosted the 37th Annual MET Team Championship on October 16th at Westchester CC in Rye, New York. They had Westchester's championship West course in tremendous shape with greens running at U.S. Open speeds. Players from as far away as Maryland and Cape Cod made the journey to Westchester and raved about the conditions. Westchester provided an amazing brunch and dinner before and after the golf which made for a great end of the year get together for the 13 superintendent chapters and affiliates that attended.

The Walter Travis design opened in 1922 where almost 1,500 members joined paying a \$25 initiation fee. Westchester played host to The PGA Tour for over 40 years and recently hosted the LPGA's PGA Championship. Dave has undergone a major tree management program over the past few years, opening up vistas and site lines that were lost over the decades. He has also completed green restoration work and added fescue areas making Westchester one of the top courses in the MET area.

The winning team from Connecticut included Mike Dukette, Eric DeStefano, Ed Grant, Andrew Hannah on the gross side and Kevin Collins, John Parmelee, John Garcia and Neil Lajeunesse on the net side. The 2-man team of Collins and Parmelee fired the lowest net score of the day at 67 and solid performances by the rest of the team's pairings helped secure another Connecticut title.

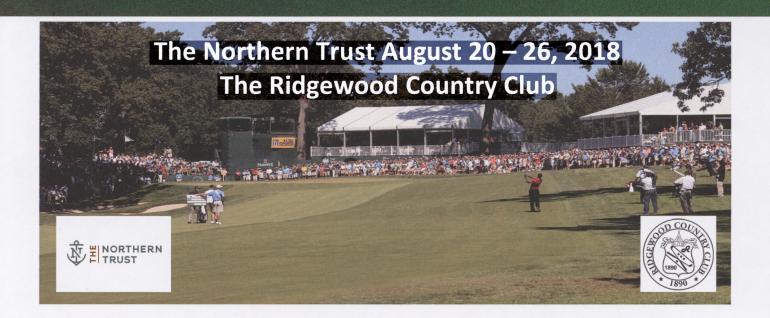


Once again, the MET Area Team Championship was made possible by our 7 major sponsors who have stepped up year after year to make this one of the best events in the country. Please join me in thanking BASF, Bayer, The Care of Trees, Koch Turf & Ornamental, Ocean Organics, Syngenta and Toro as they continue to support this wonderful event.

The MET Area Team Championship continues to raise money each year to help those in our industry going through difficult times. Over the past 7 years we have raised over \$9,000 and have supported superintendents, industry representatives and their families in times of need. Last year we donated \$2,000 to the superintendents at The Greenbrier in West Virginia after the devastating flooding. This year we are donating \$1,500 to the South Texas GCSA to help families affected by Hurricane Harvey. Thank you to all that support these efforts with the 50/50 raffles.

Thanks again to all our sponsors, Dave Dudones and his entire staff and all the folks at Westchester CC for another successful championship! A special thank you to our local GCSAA representative Kevin Doyle for help with photos and Rob Johnson working as our hole in one spotter. We look forward to seeing everyone next year, so stay tuned for announcements over the winter.

Note: Please save the date for the Nor'easter Ski Day at Killington Mountain on March 1st, 2018!!



The Ridgewood Country Club is proud to host the 2018 Northern Trust, the first leg of the PGA Tour's Fed-Ex Cup, from August 20 - 26, 2018. The top 120 golfers during the season long points race will make up the 3rd strongest field in golf next to The Players Championship and PGA Championship. The event will be televised in over 100 countries, including live coverage on the Golf Channel and CBS.

If you are interested in participating, please go to https://tinyurl.com/ycg8f37a or scan the QR code below to indicate what days and times you would be available to volunteer. While we will take any help we can get in the evenings, we are most in need of morning volunteers, Monday through Sunday. Any time you could donate though would be greatly appreciated.

Once again, brought to you by the PGA Tour and our Industry Partners, a hot breakfast, lunch and dinner as well as shirts, hats and a thank you gift will be provided for all volunteers. For those guests traveling from outof-town and providing a week long commitment, housing will be available on a space-available basis.

We will begin our mornings at 4:00 A.M. Although the times have not been determined as of yet, the PM schedule will begin in the late afternoon.

Following receipt of the Volunteer Form, an informational packet will be sent in August with passes, maps, work schedules, etc. Feel free to contact me at 201.225.6533 or traisch@gmail.com if you have any questions or if you know of any other experienced golf course person who would be interested in volunteering.

Thanks for the assistance!!! We hope to see you in August.

Todd Raisch, CGCS The Ridgewood Country Club





The GCSANJ Annual Meeting was held on November 6, 2017, at Plainfield Country Club, Edison, NJ. Reports were provided by the many board members, including President, Russ Harris; Executive Director, Cece Peabody; Foundation Trustee, Jim Cadott; Delegate Bill Murray; and other directors. Reports from this meeting are on pages in this issue.

2017 ANNUAL REPORTS

(Alphabetical by Committee)

ASSISTANT LIAISONS

Throughout the year our number one priority was reaching out to assistant superintendents and trying to get them to be more involved in the association. Along with trying to increase turnout to all the sponsored events, we introduced a new informal program of after work, golf/social meetings held exclusively for assistants; the goal was to allow them to network and exchange ideas while playing golf at a member course. The first one was held June 19th at Somerset Hills C.C. and was attended by 8 assistants. A second event scheduled for Glen Ridge C.C. was canceled due to rain; there are plans for one more in 2017. The Class C Championship was held on October 23 at Paramount Country Club in New City, NY; this event was also the 2nd annual "Battle of the Bridges", a competition between the GCSANJ assistants and those from the MetGCSA. The NJ contingent was outnumbered 58-19 but somehow was able to bring the cup back to NJ.

Along with continuing to engage current members, our goal for 2018 will be to sign up a significant number of new class C members. We will work with the membership committee in order to streamline the renewal process making it easier for superintendents to have all their assistant slots signed up before the season starts. Along with increasing membership we will work with the member services committee to set up a forum that will help assistants, specifically in the area of career advancement. We will host the 3rd annual "Battle of the Bridges" at a GCSANJ member golf course and look to expand the informal assistant meeting program. We will continue to find ways to add value to a class C membership by offering free events and education opportunities, helping individual assistants with career advancement, and promoting the idea that assistant superintendents are not only vital to the operation of their golf course but are also an integral part of the GCSANJ.

Submitted by:

Michael Grillo & Joseph Scioscia, Assistant Superintendents

AWARDS

The Distinguished Service Award was voted on by the past presidents. Lance Rogers was the very deserving winner. Lance was formally recognized at The Celebration of Golf at Glen Ridge Country Club in late October.

The Member of the Year Award was voted on by the Board of Directors. Retiring superintendent and longtime board member Les Carpenter was selected. Les will be formally recognized at the New Jersey Green Expo in December.

The Edward Walsh Award for best superintendent written article in The Greenerside has yet to be chosen.

A new Hall of Fame Award was formed and the first winner will be announced soon. Standard operating procedures for this award are as follows:

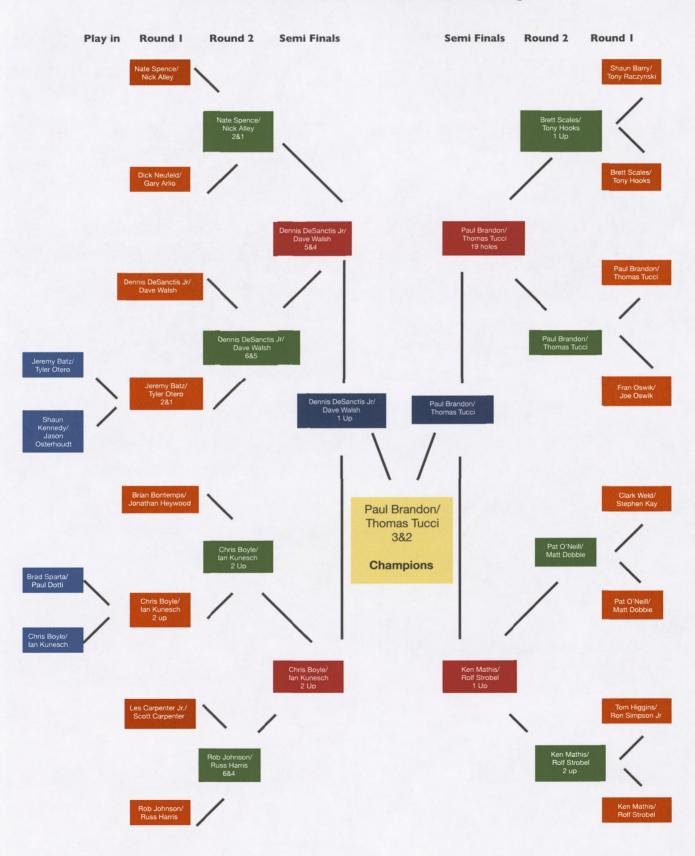
1. The Award

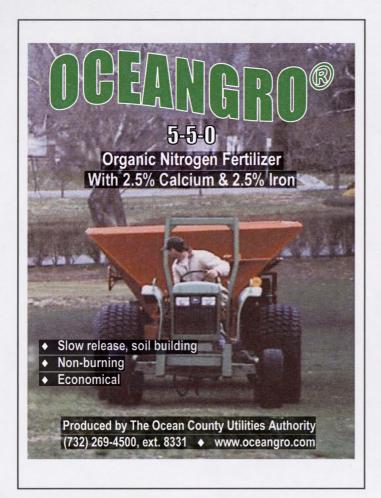
The GCSANJ Hall of Fame Award was established in 2017 to recognize those members with outstanding, distinguished and unique careers as a golf course superintendent and whose contributions to the profession

2017 ANNUAL REPORTS: GOLF COURSE SUPERINTENDENTS ASSOCIATION OF NEW JERSEY

THE GREENERSIDE • ISSUE 4: 2017 / VOLUME 44

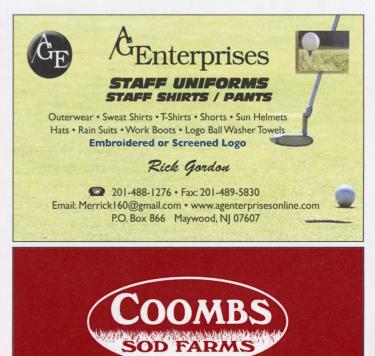
GCSANJ 2017 Leslie Cup











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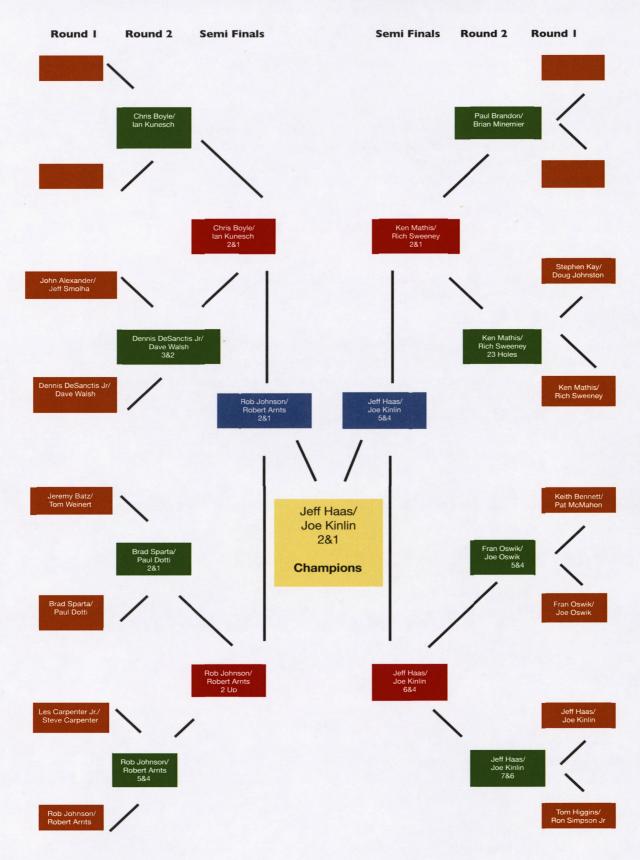
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GCSANJ 2017 Stanley Cup



have had a significant impact on fellow members of the GCSANJ.

- 2. Criteria and qualifications. For consideration a candidate must:
 - 1. Have been a member of GCSANJ, in good standing, for 25 years.
 - 2. Have been a golf course superintendent in New Jersey for 20 years.
 - 3. Have given significant service to GCSANJ.
 - 4. Have conducted themselves in a professional and ethical manner.

3. The Committee

- 1. The committee will consist of at least 7 members.
- 2. Committee members will have been members of GCSANJ for a minimum of 15 years.
- 3. The current President and Vice-President of GCSANJ shall be members of the committee regardless of whether they meet the 15-year membership requirement.
- 4. The Executive Director shall be a member of the committee.

4. Voting procedure

- 1. Committee members will research and nominate candidates through September 1.
- 2. The committee will vote on nominees prior to October 21st.
- 3. 5 committee members will constitute a quorum for voting.
- 4. Nominees will need an 80% or more approval rate for inclusion.

5. Award & Announcement

- 1. Award winners will be presented a plaque.
- 2. Award winners will be recognized at the New Jersey Green Expo.
- 3. Award winners will be recognized in the Winter issue of The Greenerside.
- 4. Permanent award plaque recognizing winners to hang in the clubhouse of Galloping Hill Golf Course.

All award winners will be recognized in the January issue of The Greenerside.

Many thanks to committee members Russ Harris, Cece Peabody, Lance Rogers, Darrell Marcinek, Shaun Barry, Ken Kubik and Doug Vogel.

I would like to offer a special thanks to Ken Kubik and Doug Vogel for their efforts in researching candidates for the new Hall of Fame Award.

Respectively submitted, Todd W. Raisch, CGCS, Awards Chairman

BY-LAWS COMMITTEE

By Laws Changes to approve at 2017 Annual Meeting: Class SM will be changed to Class B in all instances in By-Laws to be compliant with GCSAA changes. Details below:

Article I - Membership

Section 1 - Classifications

- D. (Current) Class SM Membership within this classification shall be employed as a Golf Course Superintendent for less than three (3) years or not otherwise qualified under Class A. Class SM members shall have all the privileges of this Association, except that of an elected position.
- D. (Revised) Class B Membership within this classification shall be actively employed as a Golf Course Superintendent for less than three (3) years or not otherwise qualified under Class A. Class B members shall have all the privileges of this Association, except that of an elected position.

Section 2 – Application and Admissions

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ENGAGE THE FUTURE - by Kevin Doyle, GCSAA NE Representative

Labor continues to be a struggle for many superintendents in the northeast. Whether attracting them or retaining them, the process is difficult and costly. In one of my recent presentations we spoke of how hard it is managing and communicating with a multi-generational workforce. No easy feat, and challenges in dealing with younger employees dominated the post-presentation discussions. Much like our favorite sports teams, there needs to be an element of youth within our staffs and industry workforce to succeed now, and, more importantly, in the future.

This piece isn't meant to be a means to fix problems associated with attracting new and vibrant turf professionals, nor is there a magic bullet on molding millennials into the perfect future assistant superintendent. I could simply write "let them do whatever they want, whenever they want, tell them they did an amazing job and give them a participation trophy." But honestly, that sounds good to me too, and I'm far removed from my younger years. It is meant to focus on who we are trying to attract, ways we might be able to reach them, and resources available to everyone that may assist in attracting young people to our industry.

So many superintendents started working on golf courses at young ages. Whether on the grounds crew or as a caddy, the "I want to work on a golf course" seed was planted very early. Enter insurance issues and many of those opportunities are gone. Very few superintendents hire employees under the age of 18. Problem being, they have graduated high school, gotten their first or had multiple jobs, and have considered a non-turf career path that they believe they will be on the rest of their life. We need to look even younger than high school-aged individuals.

Our mission at GCSAA to "enhance the enjoyment, growth, and vitality of the game of golf" cuts right to the heart of this matter. In order to grow the game, we need to engage the younger people without hiring them. I have written about The First Green before, taken part in Frank Tichenor's programs at Forest Hill FC, and will be discussing another field trip opportunity in NJ for the spring. The First Green initiative is about opening up our courses as a science lab to young students. Access to our property and game may never happen otherwise. Showing them what we do at our facility and how we do it is a key step to a possible future with golf in it. Bring them to us.

Many superintendents are going the other direction, and headed back to school. Going to a son's or daughter's class and talking about our profession. In addition, attending career days at local schools. GCSAA has redeveloped some marketing tools to promote our profession to younger individuals. Our office might be slightly different than many others, and that may appeal to more kids than we think!

I saw a tweet recently from the Canadian Golf Superintendents Association claiming that 37 percent of those employed in golf are students. It would be optimistic to say many of them are turf students, beginning a lifelong dream towards superintendent stardom. What I see is a large portion of your workforce that will need to be retrained when those current students pursue their actual career goals. Perhaps giving every toddler you know a Fisher Price lawnmower might be a good start. Reaching out and engaging school aged children about the passion and enjoyment we share in our industry may also reap future benefits.

<u>Bob Carey</u>, formerly of Spring Brook Country Club, is a new sales associate for Synatek Solutions.

Jennifer Brunelle, wife of Upper Montclair Country Club superintendent Mike Brunelle, gave birth to twin girls, Emmalyn and Norah on October 19, 2017. That makes four for Mike and Jennifer. If that wasn't good enough, Mike also received his

recertification as a CGCS. Congratulations Mike and Jennifer!

The rebuilt Greenacres Country Club has been renamed Cobblestone Creek Country Club. Jeff Wetterling is the golf course superintendent

Michael Finamore, NYPD officer in the Counter Terrorism Unit on the left with Masters champion Sergio Garcia. Michael's father is Steve Finamore, superintendent at Alpine Country Club.





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Here we are heading into the holiday and winter season. Black Friday and Cyber Monday have come and gone, and all the hustle and bustle of family is still to come. For me, I used to look forward to my children bolting for the tree on Christmas morning holding out hope that Santa had delivered the goods.

Now they are older and wiser (for lack of a better term), and we simply hope they get off their phones long enough to say "hi" to the visiting friends and family. As for items under the tree for me? I always enjoy the gifts that keep on giving. In the world of giving, you might be overlooking an opportunity to enjoy a gift of continuing information.

You could learn the immediate impact of tree removal from a superintendent in British Columbia, Canada. Want to incorporate duties utilized at Shinnecock or Hazeltine National? Updates from turf researchers as it happens? Are you on Twitter?

That's right, all this and more are right there on Twitter. Yes, there is also political banter, items (good and bad) that go viral, but if you target your audience correctly, the learning opportunities and resources are endless.

With the sun at its lowest angle of the year, it is the absolute best time to show decision makers the impact of shade on your golf courses. Recently, a tree removal video posted by @march_meadows showed the immediate impact of a conifer removal. One tree removed, full sun on the green. Perfect communication tool.

Do you lose sand from some flashed bunkers during the winter? Winds during the off season can create problems with exposed sand. So, when @Greensideup17 (Andy Wilson of Bethpage State Park) posted a picture of pallets placed inside bunkers by @jonjennings to alter the wind effect on the sand at Shinnecock, folks took notice. One of which was @ct turf (Chris Tritabaugh of Hazeltine National), who also uses a similar technique.

Again, you don't have to set the Twitter world on fire, post every little thing you do or follow so many people that you can never catch up. You can follow those who can impact your ability to do your job, post golf-related items that may affect others, or even grow your world by interacting with people you find interesting. Or, you don't have to post at all. You can follow @GCSAA for You can follow @GCSAA for resources and ways to take advantage of your membership opportunities. Perhaps you are already a part of the Twittersphere, if so I hope you are enjoying it. If not, I urge you to dip your toe a bit or jump in. You may find a gift of information that can benefit you more than you think.

I want to wish you all a wonderful holiday season and a happy New Year. I enjoy serving you all as your field staff representative.

As a reminder, off-season tasks often include tree work. Be sure to utilize resources through the state, allied groups, and manufacturers to ensure you and your staff remain safe. Tree work and the equipment we utilize to accomplish our tree and turf improvement goals are often dangerous to our own health. Please be safe!

Kevin Doyle GCSAA Field Staff kdoyle@gcsaa.org Follow me on Twitter @GCSAA_NE

EIFG Golf Facility Membership Program

The Golf Facility Membership Program recognizes a facility's commitment to advancing environmental stewardship. Through donations of \$250 or more, participants enable the EIFG to support and fund research, education, advocacy and more. Participating facilities receive various forms of recognition from the EIFG and GCSAA as well as marketing materials to demonstrate their support to their patrons and community. Let your facility know Promote your support of the EIFG with this letter to facility members.

GCSAA Member Needs Survey

You should have received an email linking you to the member needs survey. Please take the few minutes to complete.

GCSAA is asking for your help in completing one of the most important surveys GCSAA will conduct of its members. The GCSAA Member Needs Assessment is a survey that focuses on two basic questions: 1) How are we serving your needs with our current programs and services; and 2) How might we better serve you in the future? If you need another link to the survey, please contact me.

Upcoming FREE webcasts:

Jan. 24

An Inside Look at GCSAA's Best Management Practices Resource for Facility BMP Plans, J. Bryan Unruh, Ph.D.

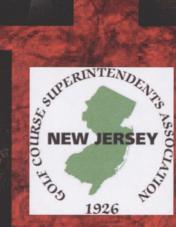
Creating Habitats for Monarch Butterflies and Pollinators on Golf Courses, Chip Taylor, Ph.D.

GCSANJ CHRISTMAS PARTY























2017 Annual Reports - GCSANJ

- C. (Current) For every application for Class A, SM, C, AF and Associate classifications must attend one GCSANJ function with one of their sponsors before being accepted as a GCSANJ member.
- C. (Revised) For every application for Class A, B, C, AF and Associate classifications must attend one GCSANJ function with one of their sponsors before being accepted as a GCSANJ member.
- F. (Current) Total AF Membership shall not exceed 40% of the total Class A, SM, and C members of the Association.
- F. (Revised) Total AF Membership shall not exceed 40% of the total Class A, B, and C members of the Association.
- G. (Current) Effective July 1, 1997, all new Class A and SM membership applicants must submit an application for membership or evidence of membership with the Golf Course Superintendents Association of America.
- G. (Revised) Effective July 1, 1997, all new Class A and B membership applicants must submit an application for membership or evidence of membership with the Golf Course Superintendents Association of America. Article II - Government

Section 1 – The Executive Committee

- B. (Current) Class SM The Directors of this Association shall be Class A or SM members in good standing. There shall be eight (8) Directors elected by plurality vote in accordance with the Standing Rules of this Association. A majority of the Directors of this Association shall be Class A or SM members in good standing in both GCSANJ and GCSAA.
- B. (Revised) Class B The Directors of this Association shall be Class A or B members in good standing. There shall be eight (8) Directors elected by plurality vote in accordance with the Standing Rules of this Association. A majority of the Directors of this Association shall be Class A or B members in good standing in both GCSANJ and GCSAA. Interpretive Statement

The reason for changing Class SM to Class B is to conform to GCSAA By-Laws and to stay affiliated with GCSAA.

COMMUNICATION COMMITTEE

The Greenerside was published 4 times in 2017, on January 25, April 21, July 8 and October 14. A new publishing template was designed by Shore Digital Solutions. New features included "My Office", "GCSANJ Through the Decades" and "GCSANJ Photo Contest". As the year progressed, the issue grew to 48 pages.

Many thanks to all of those who wrote articles for this year's issues including Russ Harris, Cece Peabody, Jeremy Hreben, Jim Cadott, Tom Weinert, Stephen Kay, Matt Ceplo, John Harvey, Ken Kubik, Jesse Dowdy, Leo Barber, Les Carpenter, Jack Martin, Tom Higgins, Tracy Parsons, Rich Buckley, Sabrina Tirpak, Danielle Centalonza, Jeremy Batz, Kevin Doyle, Keith Bennett and Douglas Johnstone.

Special thanks go to our graphics editor Lance Rogers, lead researchers Ken Kubik and Doug Vogel, and lead photographer Shaun Barry for their countless hours of work on behalf of The Greenerside.

Our social media presence was increased in 2017 with regular retweets of New Jersey superintendents. A GCSANJ Instagram page was formed.

A new association website was introduced at the New Jersey Green Expo last December.

Todd Raisch, Chairman

GCSAA CHAPTER DELEGATE

As we approach the annual meeting, I will be visiting GCSAA Headquarters November 7 and 8 for the chapter delegate meeting in Lawrence, Kansas. This meeting will be a review of last year's events, business decisions and what direction the association is heading into 2018.

This year's election slate is as following.

Darren Davis - President

Continued on page 35

FIFTEEN QUESTIONS WITH TIM CONNOLLY

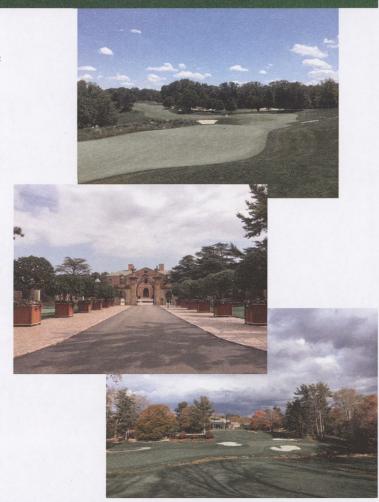
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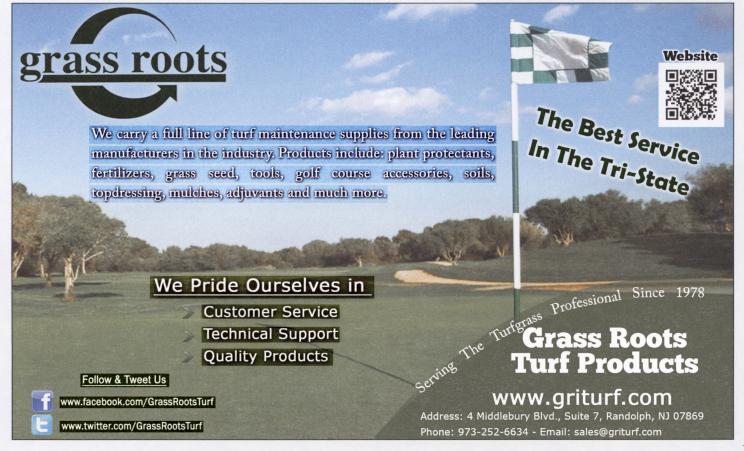
13. Why did you decide to run for the Board of Directors of the GCSANJ?

I had been thinking about it a lot following a recent conversation with Roger Stewart, and shortly after that Russ asked me if I'd like to serve. I'm really looking forward to listening and learning from the Board in 2018, and getting to know a lot more of my peers in New Jersey.

14. What is the most difficult part of your job? I think the most difficult part is also the most rewarding part – being a consistently solid leader of a large group of people and helping them understand and reach their own potential.

15. List four things we don't know about you? I have a degree in English from Salisbury University, I've been to over 30 NASCAR races and still follow Formula 1 racing avidly. I met Pete Dye and Bobby Weed while stimping the 17th green at TPC Sawgrass during the 2011 Players Championship. If I have the option, I'll have a pint of Guinness.





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GCSANJ MEMBER NEWS



CONGRATULATIONS TO OUR WINNERS!

The chapter offered two (2) members the opportunity to receive chances to win. All you had to do was attend chapter events during the year. Each time you did, you had a chance to win. The winning names were determined at the Annual Meeting.

> For Class C Members: TIM PLESKACH, Wild Turkey Golf Club, won the FREE Trip to the 2017 Green Expo Turf & Landscape Conference in Atlantic City, NJ, December 5-7.

For Class A or B Members: ROB ARNTS, Class A, Stanton Ridge Golf & Country Club, won the FREE Trip to the 2018 Golf Industry Show in San Antonio, TX.

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2017 Annual Reports - GCSANJ

- Raefeal Barajas Vice president
- John Fuller Secretary/Treasurer
- Mark Jordan Secretary/ Treasurer

The man who loses will continue on the BOD.

There are also 7 men running for 3 positions on the BOD.

I will meet all candidates and decide who is most qualified and aligns with the views of GCSANJ.

During the town hall segment of the meeting I was asked by a member to get answers on a possible ethics violation. This will be done discreetly as this is an issue with possible repercussions. The member will be informed when I return from Kansas but the association will be informed when it is appropriate.

As been stated numerous times by myself at board meetings, it is the time of year to sign up for GCSAA committees is now. This is a great opportunity to get to know how GCSAA works and is also a great way to meet other superintendents around the country. Last year New Jersey was only represented by two members both on the Melrose Academy committees -- Les Carpenter and Bill Murray. To add your name for consideration go the GCSAA website or ask Kevin Doyle (Northeast Field Rep.) or myself for direction.

As always, if you have any questions please feel free to call, text or email anytime. I will get back to you as soon as possible.

Respectfully submitted, Bill Murray, GCSANJ Chapter Delegate

GREEN EXPO EDUCATION AND CHAPTER SOCIAL EVENT

Our partnership with NJTA at the Green Expo has continued increase our involvement in the industry. We recommend the golf session topics and speakers. This year for our Tuesday morning session, we will be bringing in Leo Barber, GM and superintendent from New Zealand, and he will speak at three sessions. We manage a multi-booth space where we welcome and interact with superintendents. We share a significant presence of superintendents at Green Expo, and we have a Social event on Wednesday evening.

Moving the show to The Borgata in Atlantic City, has been positive. The GCSANJ Social will be held in The Water Club, the additional property of the Borgata, where we have reserved the Indoor Pool area – a beautiful enclosed area with a bar and plenty of seating. All are welcomed to attend. 2017 GCSANJ members can register to attend Expo at the discounted rates. We thank all our sponsor partners for their participation and support.

EDUCATION

On March 8, 2017, Galloping Hill hosted our Spring Education Day. Over 75 members and speakers took advantage of the credits, knowledge and networking offered. Class C members were comped. Credits for 3B, ProFact, and GCSAA CEU's were awarded. Sponsors included: Double 'D' Turf, Storr Tractor, Syngenta, and Wilfred MacDonald.

MEMBERSHIP REPORT

The final 2017 membership roster is 576 members. A total of 464 are paid and 112 are complimentary. This number includes 165 Class A and 90 Class C members. We added 31 new members and reclassified 15 members. We need the help of all our Superintendents to help grow our membership at golf courses, both superintendents and assistants.

2017 MONTHLY MEETINGS

Tuesday, February 23, 2017

Shop Tour - 2 Clubs

Liberty National Golf Club, Jersey City

Host: Greg James

Continued on page 36

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Skyway Golf Club, Jersey City Host: Matt Castagna

Wednesday, March 8, 2017

Spring Education Day Galloping Hill Golf Course Kenilworth, NJ Host: Russell Harris

Monday, April 24, 2017

Civil War - NJ North vs South Harbor Pines Country Club Egg Harbor Township, NJ Host: George Pierpoint IV

Wednesday, May 17, 2017

Top Golf Event Edison, NJ

Wednesday, May 24, 2017

Nine & Dine Event SkyWay Golf Course Jersey City, NJ Host: Matt Castagna

Monday, June 19, 2017

GCSANJ Foundation Shootout Rumson Country Club Rumson, NJ Host: Ben Stover

Tuesday, August 8, 2017

District 1 & 2 Event Rolling Greens Golf Club Newton, NJ Cinnaminson, NJ Host: Ian Kunesch

Tuesday, August 15, 2017

District 3 Event Jumping Brook Country Club Neptune, NJ Host: Tom Higgins

Monday, September 11, 2017

Chapter Championship Arcola Country Club Paramus, NJ Host: Paul Dotti

Continued on page 37

Thursday, September 28, 2017

District 4 Event Burlington Country Club Mt. Holly, NJ

November 6, 2017

Annual Meeting Plainfield Country Club Edison, NJ Host: Travis Pauley

December 15, 2017

GCSANJ Foundation Christmas Party Bar A, Lake Como NJ

PUBLIC RELATIONS

The public relations committee's major initiative for the year is Rounds for Research. This is a program that allows us to auction off rounds of golf from member chapter superintendent courses to raise money. GCSAA and EIFG head up this initiative, and the chapter shares significantly in the results. With all the help from our member rounds, GCSANJ raised \$10, 357. These funds are then given to the GCSANJ Foundation. We will continue to pursue this initiative next year.

SCHOLARSHIP

Our Scholarship Committee consisted of Mike Tardogno and Jermey Hreben from the Chapter. The Scholarship Committee also invited Matt Elmore (Rutgers Weed Specialist) to participate in the grading and scoring of all applicants. Our grading or scoring system is consisted of GPA, Social/ Extracurricular Activities, Essay Question, Letters of Recommendation, and Overall Presentation. All applicants remain anonymous of gender and name during scoring/grading. Once scores are calculated and averaged, they are sent to GCSANJ Foundation. I encourage all members to take advantage of this opportunity in the future. 2018 Applications will be posted on our website in March 2018, with a deadline of submission by May 31, 2018.

Respectfully submitted, Tom Higgins, Chairman

SECRETARY

As your Secretary, my duties include the recording of minutes for each board meeting and managing the association's records. I recorded most meeting's minutes to the best of my ability, with the help of my peers. They are available to read on our website.

Each year on the board, I attempt to improve upon my responsibilities or for a lack of a better term, step up my game. This year I took upon the duty of recording members' service points for attendance. You may have noticed this year at some meetings we had forms for you to use to record your service points on the National website. In instances there we no forms, I manually input into our National Association's database service points for each attending member.

These past couple of years I have held several different positions. Each was time consuming yet very rewarding. With your help I plan to continue my dedication to helping all members of the GCSANJ.

Thank you.

Jeremy Hreben, Secretary

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CELEBRATION OF GOLF AT GLEN RIDGE CC







- 1- Glenn Miller, Brent Studer, Jim Cadott
- 2- Gabe Wochley- Host Supt
- 3- Lance Rogers & Todd Raisch
- 4- DSA winner & Russ Harris
- 5- GCSANJ Members enjoying the evening





GCSANJ ANNUAL MEETING AT PLAINFIELD COUNTRY CLUB









- 1- Chris Boyle & Dr. Bruce Clarke
- 2- Fred Parcells, Darrell Marcinek and Rick Krok
- 3- Jim Cadott, Mark Kuhns, Ken Kubik
- 4- Brian Gjelsvik, Brian Bontemps and Tyler Otero
- 5- Todd Raisch & Joe Kinlin





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SPONSOR PARTNERS PROGRAM

The fourth year of the Sponsor Partners program has continued to be a success. Eighteen Affiliate companies were partners in three levels. They were visible at events with banners, posters, signage, announcements, and golf attendance at events.

- <u>1 Platinum sponsors (5)</u>: Fisher and Son, Grass Roots, Helena Chemical, SiteOne Landscape Supply, and Storr Tractor Company
- **2 Gold** sponsors (7): Finch Services/LaCorte Equipment, Harrell's, Plant Food Company, Seeton Turf Warehouse, Synatek, Syngenta, Wilfred MacDonald
- 3 Silver sponsors (6): BASF, Bayer, Double 'D' Turf, DryJect New Jersey, NuFarm Americas, Total Turf Golf Services

We thank our Affiliate companies for their feedback and continued support. The committee will be meeting to review and update the program for 2018.

SURVEY

This year's survey was completed online in June via Google Forms. It focused solely on superintendent compensation. 65 superintendents participated. Based on the results comparison metrics were developed for the categories of years of experience, acres, maintained acres, finely maintained acres, holes, number of employees, size of operating budget, course revenue and if applicable, number of club members.

An opinion poll was sent via Google Forms in August asking members to vote on The Greenerside Awards, a series of questions ranking our membership in a number of categories. The results were published in the Fall issue of The Greenerside.

Respectively submitted, Todd W. Raisch, CGCS, Survey Chairman

TREASURER'S REPORT

The GCSANJ fiscal year begins on November 1st and ends on October 31st.

Income for the fiscal year 2017: \$386,129.58

Expenses for the fiscal year 2017: \$397,221.40

Net Ordinary Income (before annual acct review): -\$11,091.82

Balance Sheet total assets: \$300,564.20

Income items of significant note were: US Women's Open Sponsors at Trump Bedminster (\$81,000), GCSANJ Foundation Shootout (\$44,550), Rounds for Research (\$10,357.60), and the Sponsor Partners Program (\$81,032.48).

Expense items of significant note were Rutgers Projects (\$11,000 total for Geiger Center Meeting Room teleconference equipment, Steve Hart Pavilion at Adelphia Farm, Turfgrass Economic Impact Study), as well as sponsorship for national and international events hosted in New Jersey including the Can Am Cup (\$2525.00) and the International Turfgrass Research Conference hosted by Rutgers (\$3000).

Investments

In January 2017 we finalized our Investment Policy and followed through investing in a laddered fixed income asset portfolio with estimated growth of 3 and $3/8^{th}$ percent annual. Funds were invested in February of 2017 and to date the return has been \$4,076.65, last years interest was \$19.80. Included in our Investment Policy is to maintain reserves in the form of short term CD's at a minimum of \$75,000.

Respectfully Submitted,

Continued on page 44

Inaugural Event







Baltusrol Golf Club



















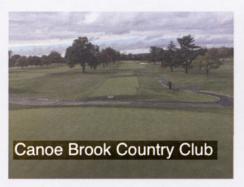


2 day competitive event



BROOK COUNTRY

















Canadians win





Joe Kinlin, Treasurer

GCSANJ FOUNDATION

The Foundation's fiscal year runs from November 1 through October 31.

Checking Balance November 1, 2016 - \$95,892.28

Checking Balance October 31, 2017- \$76,921.35

Income for fiscal year ending October 31, 2017:

Voluntary Contributions with Membership Dues	\$ 7,225.00
Rounds 4 Research	\$ 10,357.60
Foundation Shootout	\$ 42,188.99
2016 PGA Hospitality	\$ 7,275.23
Ridgewood's 100 Holes event	\$ 4,637.50
Corporate Donations	\$ 4,850.00

TOTAL INCOME AS OF OCT 31, 2017

\$ 79,339.32

Expenditures for fiscal year ending October 31, 2017:

Research Projects	\$ 32,500.00
Scholarships	\$ 13,000.00
Member Support	\$ 10,000.00
Charitable Donations	\$ 13,340.00

Total Expenditures Supporting Our Cause

\$ 68,840.00

Foundation Shootout expenses \$ 26,020.00 Other business expenses \$ 3,450.25

TOTAL EXPENDITURES AS OF OCT 31, 2017

\$ 98,310.25

Corporate Donations include donations made through the Growing Greens program by Golf Cart Services.

The Foundation Shootout netted \$16,168.99 with another \$1,400 expected which will bring the total to \$17,568.99.

In 2017 there were 3 research projects being funded through the Foundation, including an ABW insecticide resistance study by Dr. Koppenhofer, a dollar spot study by Dr. Murphy, and a joint project by Dr.'s Elmore, Koppenhofer, and Murphy. A payment from 2016 was made in 2017 inflating the funding amount provided in 2017. Future commitments to Rutgers total \$30,000 in 2018 and \$10,000 in 2019, pending matching funding by GCSAA on a proposed research project by Dr. Murphy. A total of 13 scholarships were awarded this year to members and their kids for a total of \$13,000.

Member Support expenditures are donations made directly to GCSANJ members, whereas Charitable Donations cover all other donations, including hurricane relief, First Tee support, and other charitable causes. Other business expenses include accounting fees, bank fees, state registration fees, Quickbook subscription and setup.

HISTORY OF THE FOUNDATION

The GCSANJ Foundation was formed 23 years ago (1994) and has been the benevolent branch of the GCSANJ since that time. The three components that make up the avenues of giving are "charity, scholarship, and research". As a tax exempt 501C corporation, the Foundation stands separate from the GCSANJ when it comes to financial reporting. This is the only distinction between the association and the Foundation. As many of you know, there have been many Foundation trustees, who over the years, have also served on the GCSANJ board. This dynamic keeps the Foundation, association board, and the membership all engaged and on the same page.

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Over the years, the Foundation has raised, and in turn, donated or supported almost \$1,000,000 to many different causes, all in the name of the GCSANJ. The nine Foundation trustees are entrusted by the GCSANJ to make the proper monetary decisions. The Foundation makes every decision with great responsibility, always making sure that the final decision is "what the membership would want". Not always easy, as at times the topic could range from a simple research request to an ailing GCSANJ member or family member. The GCSANJ Foundation does not solicit requests, but accepts all that are brought to them. Through the GCSANJ board, all requests are passed to the Foundation for approval. The GCSANJ and the Foundation must work as one cohesive unit to ensure that the membership is confident when donating to the many worthwhile causes that the GCSANJ supports. Without the unwavering support of the GCSANJ membership, the Foundation would simply cease to exist.

The Foundation's funds are both dynamic and fluid, making it more difficult to set a year over year budget. The monies donated from various sources are not always the same year to year, and monies being donated (especially unforeseen charity) are not the same. This makes decision making and budgeting that much more difficult.

A number of years ago, the Foundation had a goal of someday being subsistent, or self funding. The straight line item transfer from the GCSANJ board to the Foundation's account would range anywhere from \$10,000 to \$30,000, but the Foundation was determined to reduce that number to zero...a bold step for an all-volunteer board. This milestone has happened, but only with the help of the GCSANJ board and membership will it continue to be successful.

A rejuvenated Scholarship and Research Shootout golf outing has been our most successful event. Over the past four years, we have averaged a net profit of \$17,000 per year, in turn increasing both scholarship prizes and research support. The vendors in our association deserve a tremendous amount of thanks, as the vendor sponsor program has been tied directly to the success of the Shootoutthank you vendors.

The Rounds for Research campaign has been a tremendous help to the Foundation. These monies have helped the Foundation continuously support Rutgers University and all the vital fine turf research that we all know so much about. R4R was slow in the beginning, but then Jeremy Hreben and now Les Carpenter have taken the GCSANJ to a top five money raising state...number one if you compare the GCSANJ to other chapters the same size. The last few years have raised anywhere between \$7,000 and \$10,000. As per GCSAA guidelines, all monies raised must be donated back to support turfgrass research or environmental projects.

An example of the clear coordination between the GCSANJ board and the Foundation is the GCSANJ scholarship program. Ten years ago, the GCSANJ scholarship committee, chaired by Lance Rogers, decided to revamp the scholarship guidelines. This, in turn, created a more competitive and rewarding outcome for the grateful winners. The scholarship committee receives the anonymous applicants, grades those applications numerically and then lists the scores. The applications would then be handed to the Foundation (still anonymous) and the scholarships would be given, based on those numerical values. The most difficult decision any committee can make is one that involves both money and children...no exception here. Thank you to the scholarship committee for being so responsible and thorough.

The GCSANJ Foundation was originally formed to help a GCSANJ family who experienced some tragic events in their lives...it was called Project Faith. Since that time, numerous GCSANJ members and their families have been the recipients of the good will that the association shares. As mentioned, the Foundation does not seek out charity, yet responds when brought to us. There is not too much that happens that the association or Foundation board does not know about. But some things that do befall certain members are kept private, simply at the member's request. The Foundation has not only assisted the GCSANJ membership, but has also reached across state lines to help families of other associations. Whether it be fighting an illness or a weather related tragedy, the GCSANJ Foundation has tried to assist your fellow colleagues in these bad times.

In New Jersey, we are fortunate to have some of the top golf courses in the world. And these courses have hosted PGA, LPGA, and USGA championships. The GCSANJ Foundation is fortunate to be the recipient of funds raised when the superintendent hosts a hospitality tent for volunteers who are working at these tournaments. It does not happen every year, but when it does, the Foundation is extremely grateful to be included in these endeavors. Our vendors deserve a big thank you for their support of these tournaments, but it would not happen without the superintendent wanting to include the GCSANJ Foundation. Mark Kuhns, TravisPauley, Todd Raisch, Greg James, Rob Wagnerthese are your colleagues, and they deserve a tremendous amount of thanks!

Not only have these superintendents donated through their tournaments, but individuals have also organized certain fundraisers also. Todd Raisch, along with Ridgewood pro Dave Reasoner, have each raised thousands of dollars for their own association's foundations with a 100 hole challenge...played at Ridgewood in November. This is an excellent example of two professionals in our industry raising funds for a good cause.....thank you.

2017 has been an extremely active year for the Foundation. The 2017 financial report will show the monies donated to "charity, scholarship, and research" have never been greater. The Foundation is extremely grateful for the far reaching support of the GCSANJ membership.

Since 1994, the Foundation's list of presidents has included Chris Carson, Shaun Barry, Glenn Miller, Lance Rogers, Jim Cadott, and Bill Murray. All members that have served the GCSANJ well. Today, The Foundation consists of a wide array of members.....Shaun Barry, Glenn Miller, Jim Cadott, Dave Mishkin, Tyler Otero, Tony Hooks, Pat Husby, and Keith Bennett. At the Foundation's annual meeting, we will hold a vote for a new slate of officers. Tony Hooks has been nominated for President, Tyler Otero vice president, and Keith Bennett treasurer. As GCSANJ board members, we feel that Tony Hooks and Tyler Otero will represent the Foundation very well when coordinating GCSANJ association and GCSANJ Foundation business.

The Foundation has been very grateful for the help coming from the GCSANJ Executive Director, Cece Peabody. It was not in Cece's job description, but when asked, she was always ready to assist the Foundation whenever or however possible. Whether it be incoming checks for an event, or outgoing correspondence for our members, Cece was ready. "After all," she would say, "the Foundation is part of the Association, correct?"....thank you Cece.

The goal of the Foundation is to continue serving the GCSANJ membership as the benevolent arm of the GCSANJ. It is extremely rewarding to witness the growth of incoming support, and the growth of the outgoing donations. The GCSANJ has become a nationwide leader in its benevolent activities, and will only continue with the unwavering support of the GCSANJ membership...thank you.

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