

Read in this issue-Better Service From the Department of Agriculture Farmers in Favor of Distributing Own Milk



#### NEW YORK FOLLOWS MICHI-' GAN'S EXAMPLE

Roused by the definite and constructive commercial programs of the state farm bureau organizations in Michigan and Illinois, New York state farmers have adopted the "organized for business" slogan of the two states and have gone to work.

A new statewide Farmers' Co-operative Association is being launched this week in New York state. Undoubtedly it will be a commercial institution that the Michigan State Farm Bureau can co-operate with easily, effectually, and to a good purpose. It is called the Co-operative Grange League Federation Exchange Inc. It was made possible through a federation of commercial activities of the New York State Grange, the Dairymen's League, and the various farm bureau units. It is incorporated for \$1,000,000, which is divided into 200,000 five dollar shares. Holdings are limited to \$5,000 and voting is to be on a basis of membership and not stockholdings. Dividends are restricted to 6 per cent on stock, with surplus earnings to be disbursed in the form of patronage dividends. It will be located in Syracuse, where the New York State Grange Exchange has had its headquarters.

The stock is being floated through the medium and efforts of the county farm bureau units. Twenty-five hundred solicitors are at work. The

"LISTEN, FOLKS!"

Do you know what The Michigan Business Farmer, your friend, needs more than anything else in the world?

Well, I'll tell you!

It needs just ten thousand more subscribers on the farms of Michigan and must have them if it is to do <u>for you</u> and for the farming business in our home state what it has set out to accomplish this year, 1920.

We could hire salaried agents, but their salaries, rig hire, eating and sleeping expense, would <u>cost more</u> than they could collect from old and new subscribers combined.

So, we must come to <u>you</u>, the friends of the Business Farmer, who know what we are doing, what the paper has accomplished and what it is striving to accomplish and we must ask you to help us get these ten thousand new subscribers that will make this paper stand head and shoulders above any single farming institution in the state.

So, here are our co-operative summer subscription prices, made at a loss, for only one reason: to get the ten thousand <u>new</u> subscribers that your weekly must have.

Right down in the corner of this announcement is a coupon---it has room for ten names---it ought to be mailed in from every family who believes in our paper, with every line filled---

---if each would do his or her share---think what it would mean! You can offer during this drive to new subscribers only. The

Michigan Business Farmer, every week to any address anywhere in the United States for the following special prices, subject to withdrawal at any time:

#### <u>NEW TRIAL SUBSCRIPTIONS:</u> (TEN WEEKS FOR 10c)

(BALANCE OF 1920 FOR TWENTY-FIVE CENTS)

Surely, there is not a man or woman engaged in farming or interested in the farming business in Michigan who will not dig down and hand you a dime or quarter to try out and prove to themselves the merits of this weekly. <u>Think of it, you can add ten names for a dollar!</u>

GET 'EM ON THE TELEPHONE, call them up, tell them you are making up a list of new subscribers at ridiculously low prices and that you'll send in their names and get the dime or quarter when you see them the first time ---you can make up a list of ten names in ten minutes!

HERE'S	TEN	NEW	TRIAL	SUBSCRIBERS	1

## The Michigan Business Farmer, Mt. Clemens, Mich.

Dear folks: Here's my boost!

Enclosed find \$\_\_\_\_\_to cover trial subscriptions below, as shown by amount set opposite each name. Your friend,

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sale commenced this week and preliminary pledges seem to guarantee expectations that the entire block of 200,000 shares will go. The actual purchase by this organization of the Grange Exchange, which will be the nucleus of the new organization, is merely a formality, all arrangements having been made. Business at the start will be principally in seeds, feeds and fertilizer. Business with individuals will be discouraged and an attempt made to transact all business through the mediums of local granges and dairy league locals, and local co-operative associations.

Seeds will be the first commodity handled extensively. This New York organization will soon be ready and eager to work with the Michigan Farm Bureau Seed Department in effecting large purchases of clover seed and alfalfa. Prof. John Baron of Cornell University, will be in charge of the Seed Department, and either himself or someone else will be starting westward in quest of clover and alfalfa very soon. No serious attempt will be made

No serious attempt will be made to handle much fertilizer for fall delivery, efforts in this connection being directed toward next spring, when a large volume of business, especially in acid phosphate, is expected to be done.

Efforts will be made immediately to get in position to handle feeds for this winter.

#### FARM POOLS IS AIMED ONLY AT THE MIDDLEMAN

To allay the fears of some business men that their interests may be jeopardized by the increasing activities of the Michigan State Farm Bureau, headquarters of the bureau here issued a statement asserting that "the only interests affected are the middlemen, superflous handlers doing business largely in a speculative way."

The statement follows in part: "The State Farm Bureau is strict-

The state Farm Bureau is strictly a co-operative institution, doing a selling and purchasing business for its more than 60,000 members on a cost basis.

"Business men engaging in activities which do not make for unnecessary handling of farm products or farm supplies, and not inflating the values of such products or supplies, have no reason to be apprehensive of competition with the farm bureau. The organization is not attempting any activities of a commercial nature which would conflict with any businesses now satisfactorily serving the thousands of farmers in the state or any groups of these thousands.

"The purpose of these thousands. "The purpose of the bureau is to see that products of the farms of its members are sold and distributed as economically as possible and that the purchases of supplies for these farms are made as economically and as efficiently as possible. Obviously, it is more economical to do business in large volume than in small; hence, pooling of commodities for sale and orders for purchase by farm bureau members must be the program of the organization."

#### RECORD HARVEST FOR WEST-ERN CANADA SEEN Western Canada's prospects for a

Western Canada's prospects for a record crop are extremely bright this season, although spring operations have been much delayed owing to heavy rains during April. Ideal seeding weather has prevailed this month and work has progressed rapidly with warm weather. The soil is thoroughly saturated with moisture. Germination is reported extraordinarily rapid. Considerable wheat is already above the ground and is growing strongly. Earlier sown grain is already eight inches high. In many fields as a result of late beginning the area sown to wheat is

In many fields as a result of late beginning the area sown to wheat is slightly reduced compared with last season, but total crop area is reported greater, more oats, barley and flax being sown. Many farmers are working day and night to seed every possible acre under the most favorable conditions of many years. A strong feeling of optimism prevails throughout the country. Volume VII

Number 43

# THE MICHIGAN BUSINESS FARMER

# **Better Service From Department of Agriculture**

## Conference Between Farm Paper Editors and Sec'y Meredith Promises to Bear Fruit for Agriculture

WHAT ONE enthusiastic farm paper editor declared was "one of the most im-

portant events in agricultural history," took place at Washington June 17, 18 and 19th when the editors of thirty-five of the biggest farm papers in the country met at Washington, D. C., in conference with Secretary Meredith and formulated plans for better cooperation between the Department of Agriculture and the American farmer.

It is a well known fact that there have never been the most cordial and helpful relations between the farmer and the Department. The various activities of the Department have flourished as much in spite of the farmer as because of him. The early tendencies of the Department to confine itself to the scientific and productive end of farming in almost total disregard of the economic end has been the cause of much misunderstanding of the functions of the Department and the feeling among the farmers that it was not of the greatest possible service to them. Moreover, the appointment of secretaries entirely unfamiliar with the needs of the farmer, and the charges that the department under the regime of Secretary Meredith's predecessor was under the control of unfriendly interests, have all but destroyed the farmers faith in the institution.

The first big job that confronted E. T. Meredith when he became Secretary of Agriculture was to acquaint the farmers and the city people with the great value of the work being done by the farmer. His second big job was to make the Department of greater service to the farmer. The first one Mr. Meredith is successfully carrying out, although he is somewhat disappointed that his efforts along that line were not sufficient to prevent the cut in appropriations which will handicap the work of the Department to some extent this year. The second job takes more time and requires the counsel and co-operation of the farmers and the farm press.

It was to help make the Department of Agriculture a more useful instrument for the farmers that the farm paper editors went to Washington. Secretary Meredith openly solicited their advice and help. The advice was freely given. The practical help is to come later.

It might be stated that nearly all the editors went to Washington in a more or less skeptical frame of mind as to the value of the work now being done by the Department. They felt as do most of the farmers that the Department was frittering away its time and funds with inconsequential matters to the exclusion of more important affairs. They felt that the Department was long on theory but short on practice. So they were prepared to tear the Department all to pieces and rebuild it along more modern and practical lines. But they had a surprise in store for them. Almost without exception they discovered that they really did not know what the Department of Agriculture had been doing. They discovered that they had not appreciated the great value of the scientific investigations, the innumerable experiments, and the score or other activities conducted by the Department. But when they talked with the heads of the Bureaus.

listened to the reports of the various projects and of the plans under consideration, they gave their unqualified approval of the work that was being done and urged that it be greatly extended.

The editors were divided into groups of eight, each group constituting a committee to visit each one of the several bureaus of the Department. The Business Farmer was represented on the Bureau of Markets Committee with Wallace's Farmer of Iowa, the American Agriculturist of Chicago, the Oklahoma Stockman and Farmer and the Progressive Farmer. The work of the Bureau of Markets was of especial interest to all weekly farm paper editors, and the editor of the Business Farmer feels that it was a privilege to inspect the work of that Bureau and take part in the suggestions for improving the service it is rendering.

Work of Bureau of Markets There are sixteen different divisions in the

#### Getting Acquainted With Department of Agriculture

THE BUSINESS Farmer will shortly begin the publication of a series of

articles describing what the Department of Agriculture is doing. These articles have been prepared by special writers and will be accompanied with illustrations. The Department is doing great and valuable service for the farmer, and it is proper that he should know in detail of its accomplishments. The Department can be of much greater service to the farmers and it is hoped that from publication of these articles will arise an understanding of what is left to be done and how it can be accomplished.

Bureau of Markets all having to do with the economic end of farming. The activities of these divisions include the compilation of market informaton, both domestic and foreign, its publication, standardization and inspection of grains, fruits, vegetables, meats, cotton and wool, standardization of containers, investigation of co-operative marketing practices and costs, transportation of farm products, enforcement of warehouse act, and conclusion of the work of the Wool Industries Board. Each of these divisions is doing a valuable work for the farmer. Each is handicapped this year because of lack of funds, and each has plans for extending its work as soon as more money becomes available. The committee endorsed the work of the Bureau of Markets as handled under the competent supervision of Chief George Livingston.

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Each member of the committee had some grievance to cite from his state over the manner in which the grades applying to several farm products are enforced. In the potato states there is still more or less dissatisfaction over the fact that potatoes are not universally graded. In the west there is bitter complaint over the enforcement of the grain standards act because it applies only to inter-state shipments and cannot be enforced in transactions between the farmer and the local shipper. It was the recommendation of the committee that if any grading was to be enforced it should begin when the crops left the farmers' hands and continue until they reached the consumer. In other words, it was the sense of the committee that standardization to be the greatest possible benefit to farmers should be universal and compulsory.

#### Market Information

Perhaps the most important recommendation made by the Committee on Bureau of Markets was that the Bureau should greatly extend its machinery for compiling and publishing information on world acreages, crop conditions, yields, prices, demand, trend of markets, etc. The committee specifically recommended that the Bureau provide all farm papers which desired it with a special market report service, giving the moments intelligent and up-to-the-minute price quotations, condi-tion of the markets, factors affecting the mar-ket, etc. The committee was pleased to learn that the Bureau had already in contemplation some such plan as that, and although the division under whose charge that work would come is short of funds, a definite promise was obtained that such a service would be inaugurated as soon as possible.

The reader can readily calculate the immense value of such a service. The Business Farmer an other farm papers have been trying to compile such information and to make such interpretation of the market conditions as will instruct the farmer to more intelligently market his crops at the greatest possible financial return. But it is plain to be seen that no matter how intelligently the farmers of Michigan, for instance, might market their potatoes, if the farmers of other potato states not having dependable information on the markets, rushed their crop to market without any regard for the factors that make the price, the farmers of Michigan would receive no benefit from their more judicious methods. It is, therefore, of the highest importance that all the farmers of the United States and eventually of the world be in constant touch with the markets through their farm papers.

The Spread Between Producer and Consumer Another suggestion that came from this committee was that the Bureau investgiate the reasons for the great spread between the price received by the farmer and the price paid by the consumer, and to publish its findings, the belief being that there would be less profiteer ing in foodstuffs if the full facts as to the farmer's share of the consumer's dollar were made known. The Bureau has already been doing some work along this line and promised to hasten its completion as rapidly as possible.

# **Farmers in Favor of Distributing Own Milk**

Dairymen in Detroit Area Declare They Will Back Farmer-Owned Plant in Detroit

THE QUESTIONNAIRE that was submitted to the readers of the BUSINESS FARMER continue to bring proof that the rank and file of the milk producers of the Detroit area favor some plan whereby they can control the marketing and price of their product. Several hundred farmers, milking anywhere from six to fifty cows have reported their willingness to stand behind a movement looking to this end. Only one who returned a coupon was not in favor of the plan.

Dairymen in the vicinity of other cities have tried the distributing plan with success. Some have failed. But the reasons of their failure are clearly seen and can therefore be avoided. Experience has demonstrated that benefits accrue both to the producer and consumer through farmer owner distributing plants. It is per-fectly natural that this should be so.

Such returns as have been received by the BUSINESS FARMER have shown so conclusively the desire of the Michigan Milk Producers that we do not intend to let the matter drop with a little agitation. Rumor has it that certain Detroit parties interested in the distribution of milk is willing to become affiliated with the farmers in such a project, and in good season a definite plan for the financing of this project and carry-ing it to a successful conclusion will be launched.

#### What the Readers Say

Below are the voluntary expres-sions of opinions upon this subject by prominent dairymen-have more of them: Let us

## St. Clair County Farmers Favor Farmer Plant

Enclosed find coupon, dealing with the milk question. I cannot see how the farmers are going to keep cows and sell milk for less money than it takes to feed and not say anything about the care and equipment and other things that go to produce clean milk. I for one am strong for getting our own plant in the city of Detroit, for as long as the commission is made up of men who don't even know how to milk a cow, we will have to sell for less than cost. Of course the men are not all to blame, The way that the creameries distri-

#### Salem Producers Speak

The undersigned, members of the "Michigan Milk Producers' Ass'n" milking fifty-five cows, are losing more than \$1 on each one hundred pounds miking hity-nye cows, are losing more than at one each one hundred points of milk sold at present prices, and are not satisfied with the Commission fixing milk prices for the reason, that said Commission is always willing to allow a very fair percentage of profit to distributors and a very serious loss to producers. The undersigned favor the distributing of milk by the "Milk Producers' Ass'n" and say that time is more than ripe to do it now. (Signed)—John J. Smith, A. M. Lopez, Chas. Beardslee, R. H. Cdysler, Mr. Springer, all of Salem, Mich.

bute this milk is where the most of I have seen two our money goes. to three different milk bottles go up one stairway. I think this is to blame for high cost of distributing, where if we had our own plant we could do away with this or in other words, one man could do the work of these three. The farmers around here have talked this over and all seem to be greatly in favor\_of a plant.— A. R., St. Clair County.

**Farmers Will Back Association** 

While reading my paper of your last issue I noticed a coupon on page four which was there for the use of farmers whom are interested in the milk business. As we are somewhat interested in the producers' side of the milk question I have filled out the coupon just as I think best for us. My opposition to common plan of fixing prices is this: there are not enough farmers who are milk producers sitting on the commission and therefore we do not get a fair share. The distributors are the only ones that are making any money out of the present situation. I am heartily in favor of the Milk Producers' Association acting as distributors of our own product. And I think if all the producers will give their energy and earnest support we will soon be able to market our own milk. I hope 'it is a go.-C, G., Genesee County.

Milk Producers Poor Business Men As a reader of your paper will say

worse than poor business men. Poor business men are quite apt to have poor representatives and such men are sure to lose out in competition with such men as are already in the business. I've watched them all my life of forty years and as a class the city dealers both big and little are both sharp and tricky. However I'm ready for any plan whereby we can sell our milk at a profit. I be-lieve the time is ripe to start something and when we have made a start "all there be to it" is to hang together or we must hang singly,-S. D. E., Wayne County.

#### Would Lower Cost

I think if we distributed our own milk we will get nearer to the consumer than if we had a central station and we could more readily give the benefit of the economies to the consumer. By distributing it our-selves we can do so at the lowest possible cost all the way through. Hope something will be done right away as I think the time is ripe. Your paper is a dandy and it keeps get-ting better all the time.—H. C., Oak Grove, Mich.

#### Lost \$50 Per Cow

In regards to the milk situation, we are in favor of having a distri-buting station in Detroit, as we are only receiving 3.1 per cent and 3.3 per cent butterfat test and samples out of the same cans of milk when sent to Lansing show a test of 3.6 As a reader of your paper will say I enjoy it very much and greatly ap-preciate your effort to help us farm-ers get what is justly ours. As re-gards the selling of our milk will try to express my views. The fact that milk producers have sold for this long time and continue to sell their product at a loss shows they're As a reader of your paper will saysent to Lansing show a test of 3.6per cent butterfat which makes us\$16 to \$25 short on every months'milk check. We have lost about \$50on each cow that we have kept thislast winter owing to the high cost offeed and the low prices received fortheir product at a loss shows they're

success of this venture.-F. E. K. & Son, Shiawassee County.

Money Wasted Getting the Farmers

Milk to the Consumer I am firm in the opinion that the proper thing for the dairy farmers around Detroit is to own their own distributing plant and have it built so there will never be a surplus of milk, this can be done by turning all surplus to the consumer into butter, cheese or condensed milk. One big plant for all of Detroit. A cent-ralized station. One big mind to control the whole business and cut

out all waste from the milking of the cow to placing the milk on the doorstep of the consumer; by increasing the revenue to the milk association for that purpose. The thing would have a start. I have been in The thing the dairy business for more than 25 years and from what I can see and hear I am satisfied there is thousands of dollars being wasted right now in getting the farmers' milk out to the consumer. The M. B. F. is doing more for the farmers of Michigan in sounding out the farmers, not only on the milk question, but other big questions to get their ideas and attitude toward doing business along economic lines than any other paper in Michigan.-A. B. G.

#### Not Satisfied With the Way the Commission Fixes the Price

In answer to your query as to the milk situation in the Detroit area I will frankly say that I am not satisfied with the way the commission fixes the price. For instance, for April we were to get \$3.40 for 80 per cent and \$3.70 for 20 per cent. Instead of getting that for us we only got \$3.37 per hundred which made a difference of \$18 for the month of Do you wonder why I April for me.

am not satisfied. I surely think the farmers should own and operate their milk plants and also distribute the milk in the city of Detroit. I see by the scale of prices of the different cities which appeared in the M. B. F. the Detroit distributors get the most of any. That must convince any one that it would pay the farmers to own their own plants and distribute their own milk. Wishing you all the success possible.—F. M., Macomb County.

# **Gratiot Farmer Sees Farmer-Owned Plants as Beet Sugar Solution**

Cites European Plan of Local Slicing Plants and Central Refinery as an Example for Michigan Beet Growers

E DITOR, M. B. F.: An article on page 2, June 12th issue, head-ed "Farm Bureau Favors Co-operative Sugar Plants," is along the lines of a solution to the sugar beet controversy. Then have been a great many articles in our papers-agricultural and others, regarding the sugar beet business. I have watched them very closely, although I have taken no part. There is not much chance for the growers to force the manufacturer to come to their terms. It is not the nature of the class of men who run and own the factories to divide profits with producers. It is too good a melon to cut that way and knowing as the manufacturers do, there are a great many farmers depending on their beet crop to pay their interest, taxes and payments on their farms. I know that is the case here in southern Gratiot.

There are eight loading stations here in Elba township. There are beets enough grown in this township to run one good sized sugar factory, and people have gotten so used to raising beets and to depend on them for their cash crop which they must have in order to exist. The other have in order to exist. The other crops such as beans and others are too uncertain. The land has increased in value on account of the sugar beet industry, so if a poor man wants a good piece of land he has to pay \$200 and upwards per acre. A great number of farmers around here have been sold to the beet workers on contracts and they seem to be making good, athough they are not getting a square deal and they never will get what belongs to them unless some

By CHAS. KERR Gratiot County Farmer

#### European Plan Investigated

T HAPPENS that one of the things that our editor plans to do while in Washington, is to secure such information as he can upon the very subject mentioned by Mr. Kerr. The Business Farmer has been advised from several sources that the principal European method is to have several slicing stations and a central refinery in the respect-ive sugar beet sections, and it is hoped that more definite information can be obtained to be of value to the Michigan beet growers in settling their problem.-Associate Editor.

plan as referred to is adopted and if that plan is worked out on a strictly honest principle. The industry will be saved.

First it should be planned to save as much overhead and other useless expense. In my travel in Schleswig in Europe some years ago, I noticed they had slicing stations where the manulact sugar and that was shipped to Copenhagen to the refinery which was running the entire year. One com-pany of four had organized some years ago. The first thing they did when they found that sugar beets woud grow in that locality, they went to the farmers and contracted with them to put sugar beets in a certain number of acres on their farms for 10 years and to pay them for their beets the same as the German fact-ories were paying for beets in Ger-many and Austria-Hungary. These contracts were recorded and were binding by heirs assigns atc. probinding, by heirs, assigns, etc., pro-

viding a sufficient acreage could be secured. These parties inside of a week from the time they started had 3,000 acres and a slicing station un-der construction. Up to the time I was there, they had never had any trouble with any of the land owners. In fact it increased the value of the land so that a farm that didn't have a beet contract on it was not considered worth as much as those under other savings such as testing and tar-ing, which was simplified.

For instance, there was a test taken every day of the beets and that was equalized over the entire season's run, so that everybody was paid alike for their beets. The tarpaid alike for their beets. The tar-ing was done by an expert in the yard. He would load and if the farmer was disatisfied he would weigh him out a sample and the farmer then would clean them, but he wouldn't do that, any more than once as a rule consequently in that once as a rule, consequently in that

way a great deal of expense was eliminated.

It is possible that we here in this country could not work on just those plans but it wouldn't be a very difficult matter to plan out a workable scheme both as to organizing and to manner of operation and the saving of a good deal of unnecessary expense. I am just throwing this out as a feeler and for something to figure on.

There are plenty of good localities in Michigan where small slicing stations could be operated. The refinery could be located most anywhere. Work out some plan-somebody, who is able and interested. The Holland sugar factory was started by 100 farmers that took \$1,000 (one thousand dollars) stock each. If it is commenced I can see nothing to hinder. Bigger things than this, with much less prospects of success have been accomplished.

#### 4 COUNTIES BAND FOR WAR ON GRASSHOPPER

Four northern Michigan counties, Grand Traverse, Leelanau, Antrim and Wexford—are banded together in a war to the death on the grasshopper pest which threatened to ruin all crops in this section. The Michigan State Farm Bureau has flood-ed the district with arsenic ship-ments. The arsenic is mixed with sawdust, molasses and salt and scat-tered over the fields at the rate of a bushel to two acres.

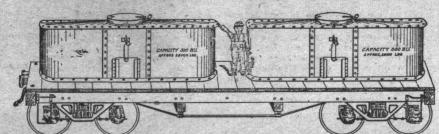
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# **Propose Use of Steel Tanks to Transport Grain**

Believes Car Shortage in the Grain Districts Can be Relieved by Shipping Grain in Huge Steel **Containers on Flat Cars** 

T HAS come to our attention that the Interstate Commerce Commission at Washington has been urged by the coal men to place all open top cars in coal service exclusively, informing the Commission that it is not necessary that any more open top cars be built. Now possibly the connection between this move and the articles appearing in the press daily bearing on different phases of the car shortage and the difficult problems that has confronted the farmer and the business interests of the United States in past years, and more in particular the present time in the moving of grain crops, yet all of these things have a vital bearing on the car shortage and the lack of facilities for moving grain, which we all realize has reached a serious crisis and that we will soon be facing a condition portending a situation of grave concern to the farmer, manufacturer, banker and business man alike. In fact, it is said the financial difficulty that we are facing today is due to the prospect that the farmer cannot move his grain on account of car shortage.

When the "trade trippers" recently traveled throughout a large section of the wheat country under the auspices of the Kansas City Chamber of Commerce, they were surprised to see thousands and thousands of bushels of wheat stored out in the open on account of lack of cars to move same. This was termed by many an unusual sight, but to those who are in touch with the situation in respect to the transportation of grain they know that this is not an unusual sight, but a common occurrence year after year resulting in the loss of millions of bushels of wheat annually to the farmers of this country. This loss being estimated by some at ten per cent of the crop and by othBy A. A. KRAMER, Columbian Steel Tank Co.



The type of steel tanks suggested by Mr. Krame equate transportation facilities or suitable grain storage.

Manufacturers who use steel in any of its various forms in their business know today that without gondola cars available for the mills to ship their steel that it would be impossible for many, in fact the greater majority, to remain in business on account of the shortage of other types of cars for the transportation of steel.

The farmers as a whole all agree that the most suitable way, the safest way and the only economical way to store this grain while awaiting cars in which to move same, is in one of the various types of rat proof, moisture proof and fire proof steel grain bins now marketed by various manufacturers. Thus you will readily see the connection between the car short-age for the transportation of steel with the problem of moving the grain crop. If the steel cannot be moved from the mills to the manufacturer, the manufacturer cannot furnish the farmer with facilities for storing and handling the wheat. In that case the farmer is "double crossed" or struck twice in the same place. In other words, if he is compelled to pile his grain out in the open his loss is multiplied through lack of proper storage facilities while awaiting the transportation of his crop.

agree with me that in view of these facts proper pressure should be brought to bear upon the Interstate Commerce Commission to release cars for the shipment of steel and in turn the Interstate Commerce Commission should then bring pressure to bear on the steel mills of the country to supply steel to the manufacturer for the construction of grain containers at this season of the year. If cars suitable for the transportation of steel are released to the mills, in turn it will release box cars for the transportation of other materials so that all classes of business will profit thereby.

Now, with this situation, what bout cars for moving crops? There about cars for moving crops? has been a great deal of talk back and forth from the financial interests to the farmer that grows the grain, and much has been written, yet no one has offered a solution that would overcome this difficulty or even offered any relief for the situation. Now purpose of this article is not to the sell anybody anything, but is actu-ated solely from a sincere desire to offer a suggestion for the immediate and practical relief of this great problem of moving the grain when the farmer harvests his crops.

Herewith is an illustration of what I offer for the ultimate solution of ten per cent of the crop and by oth-ers even higher through lack of ad-I believe that my readers will vital interest to all of us about this

time. The tanks in this illustration can be made to hold the maximum capacity of any car. I recommend that they be made in two or more units so that they can be easily removed from the cars and used at the mill or elevator or even on the farm for storage when not in use, for trans porting grain. The tanks illustrated are especially constructed for this purpose. They are of the bolted type and made tight by means of special packing. They can be arranged with large openings for conveniently loading sacked commodities, such as flour, seeds or other merchandise. For the return to the point of origin they are easily transported in knock-ed down form and can thus be boxed and crated for export, if desired. One of the special features of these tanks is that it does not require a mechanic erect them, ordinary help is employed. The particular value of the tank being constructed so it can be removed from the flat car taken down and shipped back in knocked down form is that it would thus release that flat car for hauling back other freight if not released for grain, etc., and save the back haul of an empty car. It is also well to note here that these tanks can also be used for water and oil storage. A car can be thusequipped for less than \$1,000.00 which is certainly reasonable when you stop to think of the many uses which a car of this construction can be put when not in use in trans-portation service. It is easily set upon the car and easily removed and is held in place and secured against slipping or shifting by wooden blocks and screws.

As mentioned in the foregoing part of this article it is my great desire to obtain the widest possible pub-licity for this, my suggestion, as a practical relief and possible event-ual solution of a grave problem. If the proper minds are brought to an earnest consideration of this suggestion the results to be obtained for the good of the country as a whole and the farming industry in particular cannot be overlooked.

# Farmer Wants City to Send Back Boys and Girls Who Know "How"

THE AMERICAN farmer is, just now, coming in for more attention at the hands of his city brethern than ever before in the his-tory of this country; there is a welldefined suspicion, however that it is not interest in the farmer's welfare that has caused so many city dwellers to become so vitally concerned about the agricultural prosperity of the country at large. Much is being spoken and written about the scarcity of farm labor and the hardships which the farmer and his hard-worked family must endure in order to make a living from their humble occupation.

What is the occasion for this sudden change of front, on the part of our cousins in the city? Why this show of tender solicitude for the farmer's welfare? The answer is not far to seek. The inhabitants of our big cities are beginning to rea-lize what they should have seen long ago, namely, that the farmer's much ago, namely, that the farmer's prob lem is their problem and the interests of city and country are so closely interwoven in our modern American life that neither can suffer without the other feeling the pang.

If it should eventually happen that the inhabitants of our big cities shall hunger for the food produced upon the farm, in the opinion of the writer of this article, they will have themselves partly to blame for the plight that they are in. Dur-ing the past ten years staple farm products have been gradually in-creasing in price and during all that time, city consumers have been whining and complaining because of the imposition that the farmer was putting upon them when he was really selling for less than production cost.

#### **Ridiculing the Farmer**

Oft times in the past, the farmer

# of Farm Life By H. H. MACK, in The Detroit Times

has been made the subject of ridicule by people in our cities whose culture and refinement should have taught them better. The farmer, his sons and daughters, have been called jays, reubens, hayseeds, mossbacks and the like until hundreds of our country boys and girls became ashamed to have it known that they were the children of farmers and at the earliest opportunity bid goodbye to the country to engage in city pursuits. The disease that the farming business of this country is suffering with, is organic, rather than functional and it will not respond to ordinary methods of local treatment.

We hear much, of late. about city people coming out during the vacation season and helping the farmer with his work. It has been frequently suggested of late that city em-ployers of labor shut down their factories and other enterprises, thus freeing their employes for service on the farm. All such talk is the rankest piffle in the world. The farmer needs help and not hinderance at this season of the year and the only labor that the city can send him to his advantage is experienced farm labor. What the farmer wants most is that the city send back to him the boys and girls who were born and brought up in the country and know the "how" of farm life.

#### "To the Manner Born"

Many men and women, who have made a success of life, have been able to do so because they were to the manner born; they were bora and brought up amid certain sur-

roundings which made it easy and natural for them to follow certain chosen, occupations. The children who are born in the country should in the main, stay in the country. Children born in the city should, as far as possible seek employment along lines with which they are familiar. The habit so prevalent in our country of late, of coaxing and bribing laboring men to shift their allegiance from one employer to another, is one of the leading crimes in our modern times; and the captains of industry in this great country of ours, who coax country boys and girls to leave the farm and adopt urban pursuits for their life work. are helping to undermine one of the bulwarks of this great republic.

Much is being said, just now, about the "farm labor problem," but some there be among us who will not agree that there is any s thing as a farm labor problem. such If not a farm labor problem, what then? Simply one of the phases of the great national labor problem in its relation to farm products. The American farmer will never be able to hold his own in the labor market he is assured prices until for his products which will enable him to enter the list in competition with industrial demand for labor. When the above showing is taken into consid-eration, the futility of attempting to reduce the cost of living by lowering the price of farm products, must be apparent to the most casual observ-There is absolutely no hope that. farm products will ever be any cheap-er than they are now; on the contrary, it may be regarded as a fore-

gone conclusion that nearly everything raised on the farm must bring more in the future than it has in the past or the supply will fall far short of the demand.

The sum total of the two whole matters is included in two basic conditions which have heretofore ruled in our social life as a nation. First: The consuming public in this coun-First: try have never been willing to permit the farmer to derive a living profit from his labor and his investment. Second: In spite of the notable fact that the farm has produced some of the greatest men that have ever graced American public life, the vocation of farming has never been accredited with the dignity and im-portance which it deserves. In the opinion of the writer, the conditions mentioned above must be changed before we can hope to keep the country bred boys and girls on the

#### BOYS FROM CITY TO FARM

"A back to the farm" movement persuade the schoolboys of to the state to spend their vacations on the farms and thus relieve the acute labor shortage has been under way for the last month under the direction of Horatio S. Earle, state director of this work.

Mr. Earl has circulated through the state lists of responsible farmers who need help this year and it is said that the plan has suc-ceeded in bringing to a close arrangements between many of these farmers and city boys who are willing to spend the summer on the farm.

"The farm labor shortage is so acute that unless some relief is af-forded, there will be an acute short-age of foodstuffs throughout the country," Mr. Earle said.

# Greater Production, Better Marketing, Publicity Dairy Industry's Needs So Says D. D. Aitken, President Holstein-Friesian Ass'n, Before Annual Meeting of Ass'n at St. Paul, on June 2nd

NATTEMPTING to argue a proposition, or if we are in court in the trial of a case, the first and oftimes the most difficult is to state your premises, that is, state your case, and with us now it is to state the present condition. We are we, and what is the present status that we aim to improve upon? Let me see if I can state the situation. Today those of us who are here are engaged in the dairy industry either as dairymen pure and simple, dairy farmers, or as breeders of pure bred dairy stock, while over in Min-neapolis and St. Paul those people are engaged in hundreds of occupa-tions and industries the great bulk tions and industries, the great bulk of whom we in some manner patron-In other plains and other valize. leys in the country people are doing diversified farming, they raise grain of which the dairyman is the best customer; in the coal fields of Pen-sylvania, Ohio, Virginia and else-where, thousands of people are employed in digging coal, hundreds of operators are interested in the pro-duct. They buy our product in the form of condensed milk, butter and cheese; we use the product of their labor to keep warm and to generate gas and electricity. Between these coal fields and ourselves are employ-ed millions of men and women in all various industries who use our products and who manufacture all sorts of necessities and luxuries of life that we purchase and wear. Connecting up our dairy farms, wheat and potato fields with the coal mines is a railway system, inefficient, not equipped to perform the service re-quired of it, and this railroad company has hundreds of thousands of employees who eat our products and who keep warm from the labor of the miners. Thus we have not only all kinds of persons but under all the varied conditions known under the sun. Miners in the coal and iron mines, in the lead, zinc and copper mines, railway employees, builders and middlemen, mechanics of all kinds, professional men, merchants, and laborers, all striving to work out the problem of life and happiness, we are but a part of that mighty and multitude.

The men on the railroads have organized for their benefit, the coal miners have organized for their benefit, the carpenters and builders have organized for their benefit, the electricians have organized for their benefit, the plumbers have organized for their benefit, the dockmen, long-shoremen and engineers on the lakes have organized for their benefit, and you have internal organizations. of ever character under the sun each trying to work out the problem in a way most beneficial to themselves. These workmen are interested largely, and to their minds solely in getting a high wage. They feel that the only article they have for sale is their labor and they want the highest price possible for it.

#### \* \* \* \*

The difference between us and these workmen is that while they only have to sell their labor we have to market the product of our labor, we have to provide for. return on capital and for depreciation of tools we are in a class with the manufact-urers, while in receiving pay for our labor we are simply acting in con-junction with the workman.

All these citizens at whatever engaged, are practically the same as we are. We have not got it in for anbody, nor have these citizens who are engaged in other industries got it in for any one, now we can settle these problems of ours from any political or legislative viewpoint. We Itical or legislative viewpoint. We must work out our problems in a sensible, orderly way. As dairymen we must consider two propositions, one the production of our product and the other the marketing of our meduct. That same conditions pracproduct. tically applies to every other indus-try in the land. You raise your potatoes, you must market them; you raise your potatoes, you must mar-ket them; you raise your wheat, flax and corn and you must market them. I want to consider first this prob-

lem of the production of the dairy

products, whether or not we are really up to the minute as producers of the dairy products. Great changes have taken place in the manufact-ure of all kinds of products and the question is whether or not we have kept up with the pace set, or if we manufacturing our product now as economically as it can be manufact-ured or produced under the high scale of wages, because there is no excuse on earth, and dairymen and farmers belittle themselves when they attempt to raise the products of the farm and figure at a less wage than they attempt to raise the products of the farm and figure at a less wage than they can employ others to do Let us then start out with this problem that the farmer is entitled to as good a wage per hour as any man who lives who is not a trained expert or professional man. Now are we producing our product in the most economical and efficient way? Are we using the machines that re-duce the cost by increasing the pro-duction to the very limit? In my duction to the very limit? In my boyhood days we used to use the scythe and the cradle for cutting our hay and grain, now we use the mow er and the self-binder. We thought we had made a great stride when we had the sulky rake and pitched on hay from the windrows while now we load the wagons with a self loader, having brought the hay together with a side delivery rake. Those were tremendous strides, those were great improvements that were made necessary.

Now what about the machine that has been utilized to work over this hay, straw and grain into the finish-ed product of the dairyman—the milking machine? How about using the most improved milking machine? There are dairies in the state of Minnesota where the milking machines averaged to produce more than 12,-

000 lbs. of milk in a year-that is a good average. There are other dairy herds in the state of Minnesota that do not average to produce 6,000 lbs. of milk in a year—that is a poor herd, and still that is beyond the av-erage production of the cows of Minnesota, and the same farmer who uses the improved machinery for handling his hay and his grain uses the scrub, inefficient, extravagant machine for the next operation of transferring the raw material into the finished product of the dairy. It would be exactly like a creamery hav-ing the finest kind of machinery to start out in its product of manufactthat was so wasteful and inefficient that it would make reasonable cost impossible, and then complain because the factory did not pay.

The public has a right to expect that we are going to produce our product in a reasonably orderly, efficient manner, and at a reasonable cost, and we ought to have pride enough to want to do it. If we are going to produce milk we ought to take pride enough in our business to want to do it in the most efficient and profitable way.

Then the question of marketing it comes up. In my judgment there is no sense in these strikes like they have had about Chicago and New York. To me that simply indicates a want of mental strength on the part of those charged with the responsibility of working out the problems. They start out with the theory that the people in the city are against them; they seem to become imbued with the idea that the people of the city are spenalug a lot of time trying to do up the farmer, that they have it in for the farmer, while the truth of the matter is, my friends, the city people never think anything about the farmer any more than you think

### **Butter or Oleo, Which Helps Michigan Most?**

This chart shows the comparative cost of manufacturing of butter and oleomargarine. This chart is of interest to dairymen and consumer alike, as it shows what becomes of the consumers' dollars.

ne in the second se	Creamery Butter
8.1% Cost of Manufacture .	9.3% 2.2%
31% Manufacturers Profite	
60.9% Cost of Raw Material	98.5%
	and and
	31% Manufecturers Profite

SIDE from their vastly different nutritive values, butter and oleomargarine have to Iowans an economic significance not generally appreciated says the Iowa Yearbook.

During the last 10 years Iowa has produced an average of 95,735,702 pounds of creamery butter, of which about 15 per cent was consumed in the state and 85 per cent shipped to eastern markets. These figures are exclusive of the farm dairy butter, almost all of which is consumed locally.

Butter is an Iowa product. The raw material, butterfat, is a continuous cash "crop" from nearly every Iowa farm. Butter is made by Iowa labor, in Iowa factories, which are made of Iowa building materials and equipped with Iowa owned and Iowa made machinery operated by Iowa coal. Most of the manufacturer's profit remains in Iowa, where it is spent with Iowa merchants.

Last year there was made in Iowa 53,349,369 pounds of creamery but-ter, which the creameries sold for

\$38,806,989. What became of this money may be seen from the accompanying cut. Eighty-eight and onehalf per cent or \$34,344,185 was paid to Iowa farmers for the cream and milk containing the butterfat; 9.3 or \$3,609,049 was spent by the creameries for Iowa labor and power and most of the remaining \$853,-755 was distributed among Iowa farmers in the form of dividends ir

Oleomargarine is not an Iowa product nor does Iowa business derive any benefit from its manufacture. Some hog and beef fat is used as raw material, but by far the larger part of the raw material is either cottonseed oil, from the southern states or corocanut oil from the islands of the Pacific. Most of the oleo reaching Iowa is made in factories located in Illinois, Ohio and Missouri. The stock in these factories is owned there, labor employed there and the laborer's salary and the stockhold-er's dividends spent there.

about the city people-that is among the grown-ups.

How are we going to create such a demand for our product as will make it a profitable business to produce the dairy products? For years I have been attempting to satisfy the dairyman that the only way to do it is by education. It is want of edu-cation that makes the citizens of Mexico but little elevated from beasts of burden, and it is a want of Hucation in these matters that has made unremunerated toil necessary on the farm. The whole problem is one of education.

The people who manufacture dairy products are not entitled to receive any more than their product is worth in comparison with other foods that are used for the same purposes for which ours are used, but we are entitled to receive what our product is worth in comparison with other food products of like characteriza-tion and value. The problem is one of education and it is up to the dairyman to realize that he cannot work out these problems by legislative ac-tion, nor can he work out these problems by calling names or making faces. He has got to go at the prob-lem in a reasonably sensible way. He has got to solve in his own mind the problem of how to reach the minds of the people in the congested cities, how he can first attract their attention, then how he can satisfy their pudgment about the things that Prof. McCollum has said about milk and its necessity for children. He has got to satisfy the laborers that butter and cheese containing vitamines are not only necessary and es-sential to maintain health but are more economical as food than is oleomargarine and substitutes so called. He has got to be able to bring to the attention of persons in far off lands that condensed milk has all the esthat condensed milk has all the es-sentil vitamines, that heat has not destroyed its value as a food, and that powdered milk is the most eco-nomical food in existence at the present time; that ice cream is not only one of the most luxurious and palatable of foods but it is healthful and one of the most nourishing. The above is necessary because our pro-duct goes into the manufacture of all these different dairy products. People have taken up and made pop-ular thousands of articles in which there was no particular merit, simply by publicity and education, while the dairymen have all virtues that are possible in their product, and it is simply a question of telling the truth and advising people of the necessity of the use.

Suppose the railroads of Minnesota were charging an excessive rate on wheat and potatoes, and you had an organization of farmers who were looking after the marketing, looking after the interests of the potato grow ers and the wheat growers, how long do you think it would take that association to explode the railroads and every one in connection with that excess charge by putting it up to the public of the country. The public would realize at once that added freight had to be paid by the consumer and an outraged public opinion would crush the railroads or any other institution that assumes an injustice, if you will only make it known.

A man down in New York asked me if the great bulk of the Holstein-Friesian cattle was not going westward because he had been reading the papers and he thought most of them were in Minnesota. Why? Because the Minnesota breeders had been using publicity and education about Holstein-Frieslan cattle, they had created a viewpoint and a condi-tion of mind in Minnesota that valu-. ed them higher than any place else. They are able to get twice as much for Holstein-Friesian cattle as they can get in Wisconsin, Ohio, or Mich-igan, simply because they have been creating a condition of mind that values them higher.

That is what we have got to do with our product, and that is what you men of the northwest must do to correct any ills that are manifest; whether it is on the part of the rail-(Continued on page 13)



"Even slight jars bruise peaches—pneumatics protect them. My trucks on Goodyear Cord Tires help all my farming, which is largely motorized. These trucks go through the sandy loam of the fields to feed the machines and haul from them—solid-tired trucks cannot do this." —W. W. Lowe, Farmer, Fruit Grower and Stock Raiser, Byron, Georgia

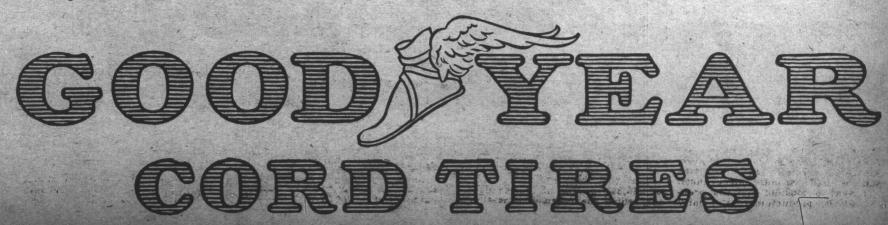
BETWEEN the lines of statements like this, one reads the narrative of a significant advance in farming methods effected with power machinery and trucks on Goodyear Cord Tires.

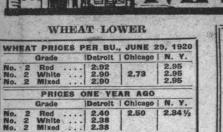
The labor shortage is being met on many farms by these pneumatic-tired trucks working with motorized pumping, shelling, grinding, cutting and threshing machines.

Since it usually is not practical to follow the field activities by moving such outfits along, their operation, to be fully efficient, must depend on quick cartage over soft ground. The solid tire is not fitted for this hauling, because it stalls in loose soil, whereas the big Goodyear Cord Tires supply the traction necessary in off-the-road hauling.

Their immense strength proceeds from that manufacturing care which, in protecting our good name, has developed the sinewy toughness of their Goodyear Cord construction.

Farmers' reports, showing how pneumatics on trucks help increase farm incomes, can be obtained by writing to The Goodyear Tire & Rubber Company, Akron, Ohio.





Owing to increased receipts wheat Owing to increased receipts wheat has sought lower prices. Reports from the country showing the crop in good condition also helped to bring the price down. Harvesting of winter wheat is progressing rap-idly, and is on nearly to the Nebras-ka line, Kansas has gotten along in good shape athough labor shortage has caused more wheat to be stackhas caused more wheat to be stack-ed in that state this year than ever known before. Reports suggest that Kansas will produce around 100,-000,000 bushels. Oklahoma has practically finished harvesting. Hessian fly damage continues to be re-ported from the soft wheat states. It is too early to get a very close estimate of the new crops of Australia or Argentine as their harvest is six months away.

The Rosenbaum Review gives the present supply and future outlook for wheat throughout the world as follows:

"Australia has sold all its surplus wheat; now seeding next crop under only fair average conditions. That country probably out of world mar-ket until 1922; Russia shipping out some wheat now and recent trade agreements indicate more will be shipped this fall. Sufficient wheat will be exported to exercise a bearish influence upon the word market. Argentine, seeding now and need rain. Surplus until next crop (Dec., Jan.) sold or shipped out. The world needs and hopes for big yield there; South Africa, buying now in the U. S. and do not harvest again until Dec., Jan. Europe, prospects for growing crops good, but Europe will need 600,000,-000 bushels from August 1, 1920 to August 1, 1921, and where is Europe going to get it? Only the weather-man knows; India has theoretical surplus of 48,000,000 bushels, but it doesn't move out and there seems some doubt about getting much of it. The Indians seem to have switch-ed from rice to wheat eating, a not-able change in the Orient; Canada and the United States are in the lap of the gods. Weather conditions and the United States are in the lap of the gods. Weather conditions within the next three or four weeks will tell the story. The U. S. will have an exportable surplus of 250,-000,000 bushels. We will carry over 150,000,000, so all we need to ex-port that much from the new crop is 100,000,000, or what Kansas raises, and we will have in spite of most any kind of a calamity."

Government field agents report winter wheat in Michigan, for the week ending June 24th, condition fair except in southern and south-western districts, where it is mostly poor. The greater part is headed.

#### CORN HIGHER

COF	(IN	the second s			JUNE 2	
		Grade	Selen A	Jetroit	Chicago	
No.	2	Yellow	[	SPROMES	A CARLEN AND	1.96 %
No.	3	Vellow	Se . 1	1.92	100102 32	
No.	4	Yellow	!	1.87	1.	
-		PRICE			AR AGO	Sec. A.
		Grade .	0.303504	Detroit	Chicago	N. Y.
		Cirade .				
No.	2	Yellow				1.96
No.	23	and the second second		1.85	1.77	

Receipts of corn have increased during the past week but unlike that 10 gra weakened. Dealers know that if the railroad employes in the east strike will hinder transportation all over the country and they are willing to pay a good price for corn now so they can get a surplus on hand to tide It is said that corn conthem over. suming industries have bought corn enough to keep themselves supplied for a time should prices advance beyond their likings or the strike situation become serious. Many recent shipments coming to markets have been in a hot and heated condition due to cars standing on sidetracks for several days after being loaded. White and yellow corn are demand-



## **Weekly Trade and Market Review**

RAILBOAD strike again threatens to hamper transportation and seriously interfere with the lowering of the cost of living. The recent outlaw strike of the switchmen has not been entirely settled in some sections of the country yet and now employees in the big terminals in New York, Pennsylvania, Maryland and New England are again going on a strike. If they carry out their intentions there is no doubt but that trasportation will be nearly at a standstill because only about 60 per cent of the men who walked out in the previous tie-up have gone back to work and the railroads have had to work their employes day and night seven days a week in order to get transportation back to normal.

Supplies of grains have been quite liberal the last few days and prices were going lower. A tie-up of transportation facilities at the present time would be a serious problem to the farmer. He is anxious to get his last year's crop off of his hands so that he may be able to finance the harvesting of the 1920 crop and if he cannot sell the old crop or secure credit at the banks what is he going to do? Harvest what he can and let the rest go to waste, is my guess. However, bankers say they will have sufficient funds to assist the farmers to harvest and market their grain.

A report was sent over the country last week saying that the Federal Reserve Board had called a meeting of the wool growers with the view of financing the marketing of their wool. Investigations show this report to be false. There was such a meeting called but it was called by several senators. The Federal Reserve Board is anxious to assist the growers but they cannot take the initiative with the regard to aiding this or any other industry.

ed by millers while mixed is sold mostly to the industries. The weath-er last week was cold for corn but late crop reports say the crop in general is in very good condition and growing fine.

1202		
01	DIT	DROP
3 2 /		DDDF

OAT	P	RICES	PER	BU.,	JUNE	29, 1	92
19.98	3.9	Grade	Seret of	Detroit	Chicag	go   N.	Υ.
No.	2	White	]	1.25	11:15	1/2 1.3	0
No.	23	White		1.24	1. 20 4 7	12	6
No.	4	White		1.28	A Constant	Le la la la	24
19.20	100	PBIC	ES O	NE YE	AR AG	10	48
1.5	1	Grade	10301	Detroit	Chicag	go   N.	¥.
Stan	dar	d				.8	0
No.	3	White		.72 /	.68	1/2	
No.	4	White		.71 1	2	St. Oak	

The new crop of oats from the Southwest has commenced to make its appearance on the markets. There is no surplus of the 1919 crop left and the country needs all of the new crop at present so exporters are

Warm

1 2 2 4 5 5 7 8 91011121314151617 Not much rain experied

Cool

getting their supplies from Argentine. Crop damage in the various states, up to date, has not been of a serious enough nature to effect the serious enough nature to effect the market to any great extent. Oats heading short has been the main complaint which usually means a small yield, but there is no reason to believe that the United States will need as large a crop of oats as last year. The export demand taking millions of bushels from this coun-try is one of the reasons why our large 1919 crop disappeared so quickly, and, according to press dis-patches, the foreign demand this year is not likely to be so heavy.

#### RYE SLUMPS

Last week rye was traveling at a great rate as eastern dealers were buying Heavily and it was believed that export demand was increasing but the eastern demand dropped off

THE WEATHER FOR THE WEEK As Forecasted by W. T. Foster for The Michigan Business Farmer

ering on July 25. That hot wave is expected to damage corn and north-Foster's Weather Chart for July 1920

expected to damage coin and norm in cars. July will not be a good cropweather month, corn will be damaged by dry weather. Damaging hall storms are expected later. This July drouth was developing bad effects last part of June and is expected to grow worse. The chortage of rain in July will developing bad effects last part of June and is expected to grow worse. The shortage of rain in July will grain. These are disagreeable for-built say that a should have warned them cartler. It is not my fault. The people should have all these weather and could have them if the govern-ment would put its big force to work on these problems. Men of good brains will not say that weather events are accidental. They come from natural causes that can be known, but they can not be given to all the people in good time to make on the goole in good time to work on the job in somewhat the same manner that the Department of Ag-problems for the farmers. WASHINGTON, D. C., July 3, 1920.—Warm waves will reach Van-couver, B. C. near July 2, 7, 13, 19 and temperatures will rise on all the Pacific slope. They will cross creat of Rockies by close of July 3, 8 14, 20; plains sections 4, 9, 15, 21; mer-idian 90, upper great lakes, ohlo-Ten-nessee and lower Mississippi valleys 6, 10, 16, 22; lower great lakes and eastern section 6, 11 17, 23, reach-ing vicinity of Newfoundland about 7, 12, 18, 24. Storm waves will fol-tow about one day behind warm wav-es, cool waves about one day behind storm waves. Dow temperatures are expected to be general east of Rockies, July 1 to 13 sul above normal west of Rock-ies. Less rain, generally, is expected in July filian in June. A great warm wave will cross continent during the week centring on July 16 and hot winds are feared. Unusually low tomperature wave during week cent-July of ach Van-



and rye took a drop. Exporters are expected to be in the market again soon however and prices may go even higher than they have up to the present time. There are reports around that recently 5,000 bushels of No. 2 rye sold for \$2.36 a bushel. Detroit quotes No. 2 rye at \$2.22.

DEANS INA	CHIVE
BEAN PRICES PER CWT	., JUNE 29, 1920
Grade  Detroit	Chicago   N. Y.
O. H. P 7.25 Red Kidneys	15.00 16.00
PRICES ONE VE	EAR AGO
Grade iDetroit	Chicago   N. Y.
C. H. P Prime Red Kidneys	8,25

The bean market is inclined to be dull and easy. Local demand is not very strong. Europe is trying to purchase some with bonds but hasn't met with much success so far. California and imported beans are plentiful and help to depress the market for Michigan beans. As to future prices, a prominent grain authority says, "Look for considerable advance between now and October, when the next crop is available."

POTATOES EASY

and the second second second second	Sacked	Bulk
Detroit	7.78	12-01
Chicago	7.00	
Pittsburg	5.56	
New York	6.12	
PRICES ONE YE	AR AGO	N. S. C.
Detroit	1 1.00 1	1.15
Chicago	1.10	1.40
Pittsburg	Summer and	

New potatoes on the Detroit market are steady and consumers are active buyers. Supplies are not in-creasing. The Chicago market is higher than last week but in a weak . condition owing to large receipts. Government field agents throughout the country report planting nearly all done and crop coming up in fine shape.

#### HAY SCARCE

and a start of the	
	No. 1 Tim. Stan. Tim. No. 2 Tim.
Chicago . New York	$\begin{array}{c}   37.50 @ 38   36.50 @ 37   35.50 @ 36 \\ + 40.00 @ 42   37.00 @ 39   34.00 @ 36 \\ + 53.00 @ 53 \\ + 44.00 @ 45   42.00 @ 43   39.00 @ 40 \\ \end{array}$
	No.1   No.1   No.1  Light Mix.   Clover Mix.   Clover
Chicago . New York	. 36.50 @ 37 35.50 @ 36 35.50 @ 36 34.00 @ 36 49.00 @ 51 44.00 @ 47 .40.00 @ 41
HA	Y PRICES A YEAR AGO
	No. 1 Tim.   Stan. Tim.   No. 2 Tim.
Chicago .	$\begin{array}{c}   36.00 @ 37   35.50 @ 36   33.50 @ 34 \\ 33.00 @ 34   31.00 @ 32   29.00 @ 31 \\ 44.00 @ 45   41.00 @ 44   37.00 @ 41 \\ 140.50 @ 40   37.50 @ 38   33.00 @ 35 \\ \end{array}$
den ser	No.1 / No.1 - No.1 Light Mix. Clover Mix. Clover
Detroit	. 35.50 @ 36 33.00 @ 34 30.00 @ 31

A shortage of hay is the complaint from nearly all markets. The great-er part of Detroit's supply is coming from Canada. Demand is good and the market rules firm.

#### BOSTON WOOL MARKET The Commercial Bulletin says:

More resistance has developed to the decline in wool prices, with a little more actual business, but prices are lower and still erratic. Little buying is reported in the west. English government wools held

here for private sale have been re-duced in price 7 1-2 to 10 per cent. The goods market is dull and unchanged, with further curtailment of mill schedules imminent. Quotations more or less nominal.

Ohio and Pennsylvania fleeces.— Delaine unwashed, 70@72c; fine un-washed, 60 @62c; half blood combing, 68@70c; 3-8 blood combing, 53 @ 55c.

Michigan and New York fleeces. -Fine unwashed, 58@60c; delaine, unwashed, 68c; 1-2 blood, unwashed, 67@68c; 3-8 blood, unwashed, 53@ 54c

Wisconsin, Missouri and average New England.—1-2 blood, 60@63c; 3-8 blood, 50@52c; 1-4 blood, 45@ 47c. Virginia and similar.—1-2 blood, unwashed, 70c; 1-4 blood, unwashed, 50@52c.

Scoured basis.-Texas, fine 12 nonths, \$1.60@1.65; fine 8 months, \$1.45

California.—Northern, \$1.65; mid-die county, \$1.55; southern, \$1.30@

1.35 Oregon.--Eastern No. 1, staple \$1.65@1.70; eastern clothing, \$1.50;

valley, No. 1, \$1.55@1.60. Territory.—Fine staple, \$1.70 1-2 blood combing, \$1.50; 3-8 blood combing, \$1@1.05; fine clothing, \$1.50; fine medium clothing, \$1.40 @1.45.

Pulled.-Delaine, \$1.70: AA, \$1.55; A supers, \$1.45@1.50. Mohairs.—Best combing, 60@65c; best carding, 55@60c.

#### LIVESTOCK MARKETS

DETROIT-Cattle: Dry fed are strong and active to trifle higher, all grades of grassers dull; best heavy grades, \$15@17; best handy weight butcher steers, \$14@ 14.75; mixed steers and heifers, \$11 @12.75; handy light butchers, \$10 (0 12.75; handy light butchers, \$10 (0 10.50; light butchers, \$909.50; best cows, \$8.5009.25; butcher cows, \$6.5008; cutters, \$5.500 5.75; canners, \$4.5005; best heavy bulls, \$8.7509.25; bologgna bulls, \$7.5008, \$5. stock bulls, \$707, 25; \$7.50@8.25; stock bulls, \$7@7.25; feeders, \$9@10.50; stockers, \$8@ 8.75; milkers and springers, \$85@ Veal calves: Market strong, \$1 110 higher, than last week's close; best \$16@17; others, \$10@15; bulk, \$16. Sheep and lambs: Market is steady, best lambs \$19, fair lambs, \$13@14; light to common lambs, \$10@12; yearlings, \$7@13; fair to good sheep, \$4@7; culls and com-mon, \$2@3. Hogs: Market fairly active; pigs, \$15; mixed hogs, \$16@ 16.10; a few choice yorkers, \$16.25. Note—These yards will be open and market held as usual Monday next, July 5.

BUFFALO-Dunning & Stevens' report. Cattle: Best dry fed grades, steady; others, low, \$17.50; prime shipping steers, \$16.50; best ship-ping steers, \$15@16.50; medium shipping steers, \$15@15.50; best native yearlings, 950 to 1,000 pounds \$15.50@16.50; light native yearl-ings, good quality, \$14.50@15; best hand steers, \$13.50@14; fair to good kind, \$11.50@12,50; handy steers and heifers, mixed, \$12.50@13; and heiters, mixed, \$12.50@15; western heifers, \$13@13.25; state heifers, \$10.50@11.50; fat cows, \$10 @11; butchering cows, \$10@10.50; cutters, \$7.50@8; canners, \$4@5; fancy bulls, \$10.50@11; butchering bulls, \$9@10; fancy bulls, \$10.50@ 11.25; common bulls, \$7.50@8.50; best feeders, 900 to 1,000 lbs. \$9.50 @10; medium feeders, \$8@8.50; stockers, \$7.50@8.25; light to com-mon, \$7@7.50; best milkers and springers, \$135@140; mediums, \$50 springers, \$135@146; medulms, \$50 @75. Hogs: steady, heavy, \$16.50 @16.75; yorkers, \$17@17.25; pigs, \$15.50@16. Sheep: Steady, top lambs, \$16@17; yearlings, \$12@13; wethers, \$8@9; lives, \$7.50@7.55. Calves steady; tops, \$17; fair to good, \$15.50@16.50; grassers, \$6@

CHICAGO-Cattle: Beef steers are steady to 25c lower; late sales 15 to 25c lower, closing dull, quality good; top, \$17; bulk, \$14.25@16.75; corn fed cows and heifers steady to strong fed cows and heifers steady to strong other steady; handyweight fat bulls steady to strong. Hogs: steady to 25c higher; best grades advancing top, \$16.30; bulk light and light butchers, \$15.30@16.25; bulk 250 pounds and over, \$14.35@15.90; pigs, 25c higher; hulk, \$13@14.25. Sheep. Best lambs steady; others are lower: yearlings and sheep steady to lower; yearlings and sheep steady to 50c higher: best native lambs, \$17; bulk, \$16.50@17; fairly good Idaho lambs, \$16; California lambs, \$14 choice handyweight ewes, \$9; feed-ing lambs mostly \$10.50@13.

DETROIT PRODUCE MARKET The condition of scarcity that has been affecting nearly all departments is still in evidence and firmness in the leading lines is the result. A brisk trade is passing in butter, which is in good supply and active demand. Consumers are well satisfied with the quality of present offerings Consumers are well satisfied with the quality of present offerings and are buying liberally, while storage men are taking everything they can se-cure and adding to stocks, which are still rather light all over the coun-try. Eggs are in liberal supply and theer is plenty of demand to take

care of everything offered. Some cheese is going into store and there is some export business, Poultry is wanted and receipts are not large. Consumers are in the market all the time for broilers and hens. Other poultry is not active. Dressed hogs and calves are easy. Vegetables are and calves are easy. Vegetables are scarce in nearly all lines. Fruits are scarce and firm. The market is not getting enough strawberries and other fruits are all scarce.

THE MICHIGAN BUSINESS FARMER

Popcorn-Shelled, 10c per lb. Strawberries-Home grown, \$10 @11 per bu.

-New, \$5.25@5.50 Applesper bu.;

.; western boxes, \$5.50@5. Celery—Michigan, 40@50c doz. hogs-Light, 19@20c; Dressed heavy, 17@18c per lb.

Dressed calves-Best, 21@22c; or; dinary, 17@20c per lb.

Live poultry—Broilers, 65@70c; per lb.; hens, 36@36c; small hens, 35@36; roosters, 22c; geese, 20@ 22c; ducks, 32@35c; turkeys, 38@ 40c per lb.

Maple Sugar—Maple sugar, 45 @
48c per lb.; maple syrup, \$3.50 @
5.75 per gallon.
Hides—No. 1 cured calf, 28c; No.
1 green calf, 25c; No. 1 cured kip, 20c; No. 1 green kip, 18c; No. 1 cured hip, 18c; No. 1 cured hip, 18c; No. 1 cured high 18c; No. ed hides, 16c; No. 1 green hides, 13c, No. 1 green bulls, 10c; No. 1 cured bulls, 13c; No. 1 horsehides, \$7; No. 2 horsehides, \$6. Tallow: No. 1, 8c; No. 2, 6c. Sheep pelts, 25c@2.50; No. 2 hides 1c and No. 2 kip and calf 1 1-2c off.

#### THE BEAN INDUSTRY

Michigan for years was the leading Michigan for years was the foundation bean state of the country. The last however. California, several years, however, California, stimulated by the big demand during the war, took the lead away from Michigan in total production, all va-rieties, though Michigan continued to hold the lead in the small white bean, commonly known as the navy or pea bean. Last year she raised 59 per cent of this variety.

There is much speculation as to who will be the leader this year. Michigan will plant a nearly normal acreage. California will see a de-cline in acreage, to what extent is not definitely known.

California leads the country in lima beans, producing almost all of those grown commercially. She also grows many blackeyes, pinks, red kidneys, garvanzas, etc.

Colorado and New Mexico specialize mostly in pinto beans, a variety which is growing rapidly in public favor. Acreage will decline some-what in these states this year, though strenuous efforts are being made to insure as large acreage as possible. Idaho and Montana are beginning to raise beans in large numbers, and the quality is high.

New York state is the oldest bean producing state, having grown them for years. There is a fine little growers' association there, and the industry is in flourishing condition. Down in the Carolinas and other southern states there are immense acreages of velvet and soy berns, used largely as cattle feed and silage. Bean oil is also produced from these beans.

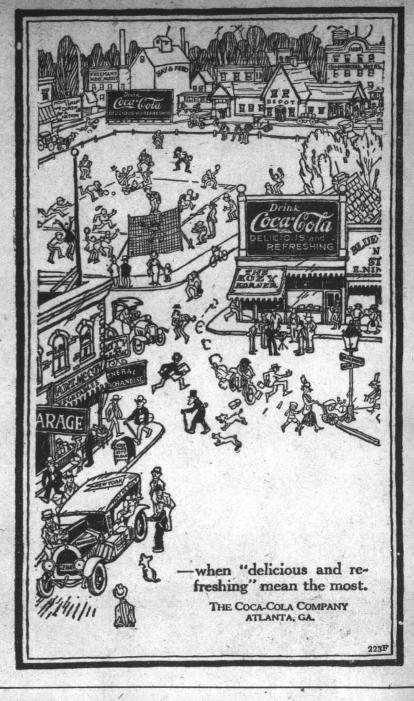
During the last few years the United States has been importing many beans from the orient. The principal variety imported is the Kotenashi, similar to the navy bean, but sold in most markets at a consider-able reduction. There is an organ-ized effort being made to impose a duty on oriental beans, the adherents claiming there is such a difference in labor conditions and land values a duty is imperative if the domestic industry is to be saved from destruction.

Madagascar also is becoming ā. competitor sending increasingly large shipments of lima beans here. The war brought on large e

of the domestic beans, but this deand is now a thing of the past. Cuba absorbs large numbers, how-ever, and the export angle has inter-esting possibilities.—*The Bean Bag.* 

#### LIVE STOCK SITUATION

A crisis confronts the live stock industry of the United States. Catthe loan companies are notifying borrowers to meet obligations at maturity, eastern banks which take the bulk of their paper requiring funds to care for local needs. West-ern banks are in similar straits. One (Continued on page 17)



## **ROUGH AND READY KNOCK-ABOUT SHOE**

The card's best the prices and quality of the buck about shoe. It's a genuine bargin, is the thing for hard and long wear-has bather inner sole; eily water resisting upper; stitched and re-inforced with row of elinch nails rame shoe. You get them for the low price of \$3.25, When buying through RAMBLER you pay the present day reduced prices plus exceptionally small selling or costs. Not continued high prices but continued low prices—We take advantage of market opportunities these are your opportunities and save you DOI-LARS. Send No Money; pall coupon and then busines for the new state and then a the advantage of market opportunities the alter the prices with row of elinch the shoes are not sufficient to the state advantage of market opportunities the set are your opportunities and save you DOI-LARS. Send No Money; pall coupon and then busins acception with the site alter and the state all the risk. This is a special offer as market the coupon today. Out Catalogue G-36 sent free on request, will many ways to big shoe sav-ings. Wonderful SEND NO ings. Wonderful selections for **RAMBLER SHOE CO** men, wo boys, latest styles. Dept. G-36, New York City Send my pair of Rambler worth-while work shees. I will pay postman \$3.25 on arrival. If shoes are not entirely satis-factory I can return them and you will refund money, including return postage. Name ..... Size ..... Established 22 years. Sales last year over \$1,000,000 Address ......

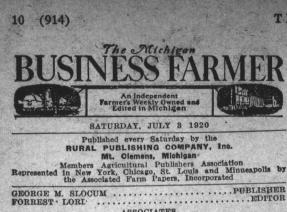
WANTED

PICTURES OF MICHIGAN PURE-BRED LIVE STOCK

We want photographs of pure-bred cattle, hogs, sheep, horses or poultry. We want to print them in our reading columns so we can show the world that Michigan livestock is equal to any.

Send along a photo and a brief descrip-tion of one of your best pure-breds. No obligation is attached to this.

THE MICHIGAN BUSINESS FARMER, Mt. Clemens, Mich.



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WE MIGHT as well take this opportunity to set aright the policy and position of The Business Farmer on these subjects, Politics and Religion. As the old colored minis-ter said of something similar "they ain't nothin' under heaven, less its a female wildcat with kittens, that's got more teeth and claws!"

I want to reiterate what we have so often said in these columns; that The Business Farmer, as a public institution for the benefit of all, has only selfish interest to serve and that is the interest of the men and women who till the fertile soil of our home state.

It is neither Republican, nor Democrat, Socialist, Bolshevist or any other ist or ism.

It is not Catholic, Protestant, Mohammedan or Buddist and yet it represents the good in all religious faiths which have for their foundation the satisfying of the natural thirst of man for better things.

I hope The Business Farmer can always maintain in the hearts of its readers the conviction that here, at least, is a publication which is not the tool of an individual, clique, party or creed!

That here the farmers of Michigan and the nearby states can come to find the problems which confront them, not only of an agricultural, but a social and moral nature, impartially discussed, always remembering in the architecture of the world it was ordained that there be two sides to every question and that only he is ignorant who will not listen to the argument of those with whom he differs.

We would not have The Business Farmer a spineless, nanby-panby, straddler, which dar-ed not take a position in the vital issues which confront the farming business. We would not have it afraid to disclose graft or corruption, nor face the most powerful opposition even though it laid within their power to fairly crush out its life-blood, we have enough faith in the eternal triumph of right to know that it would rise from its ashes, strengthened and revitalized!

Right now in our own state, Michigan, we are approaching a political campaign, which concerns every sovereign voter in the state and this year our mothers and daughters, too, will register their position as they see it. Personal opinions of candidates and platforms must be formed by every man and woman who takes his or her privilege seriously. Naturally because all men cannot think alike there will be arguments and arguments sometimes lead to unfriendlyness.

Let it then be clearly understood by every reader and every friend of The Business Farmer that this publication will hold itself absolutely above a position of other than strict neutrality from any connection with any party, candidate for office or platform.

Because the columns of a publication such as this are in reality a "common carrier," we will accept for publication in paid space, the announcements or arguments of any candidate,

party or platform, but in every case our readers will be advised of the relation and position we hold toward the statements made by the simple type-line "paid advertisement." THE PUBLISHER.

#### Does the Farm Bureau Mean Business?

DAILY PAPER, published in the home A of Michigan's largest sugar manufacturers, in discussing the threat of the Farm Bureau to build sugar factories, points out the expense and risk of such a venture and questions the sincerity of the Bureau's declaration. It unsympathetically says:

"Before the farm bureau undertakes the building of a sugar factory, and before its members put their hands into their jeans for funds with which to start its erection, it will pay them to make an investigagtion to determine the feasi-bility of erecting a factory at this time. It is an easy matter to sit in a swivel chair in Lansing and build sugar factories on paper but quite a dif-ference to get into the real business. If the farm bureau had undertaken the task of building a factory this season it would have found that a thousand ton mill would have cost not one million dollars as formerly, but more than a million and a half, and if it were undertaken now, that it could not be built for less than two million dol-Now if the farmers of Michigan have two million dollars to invest in a co-operative fact-ory, they would show wisdom by getting right to work on its erection and not waiting for next season to roll around. "If the farm bureau means business and is

talking business, and not for the purpose of throwing sand into the eyes of the sugar makers of Michigan, it will lose no time getting a site and making contracts for machinery and the building."

Of course, the manufacturers do not want the farmers to engage in the business of making sugar, and will throw all kinds of discouragements and obstacles in their way. The farmers do not need to be reminded by those who are making great profits out of Michigan's sugar industry that the making of sugar is a risky and expensive business. They already know it. But great as these risks may be they are far less formidable than the risks to which the farmer has become accustomed in growing and marketing his crops. The business of farming is the greatest gamble on earth, for no amount of intelligent figuring and careful management can make it pay if the elements decree otherwise. So the possibility of risk in the operation of sugar plants or other enterprise for finishing the farmers' products will hold no terrors to the farmer.

But the manufacturers have raised a very pertinent question as to the intention and ability of the farm bureau to make good on the treat the farmers right we'll just build our own Farm Bureau mean business or is it just bluffing?" And the manufacturers are not the only ones who have given thought to that question.

It is some times easy to dispose of a matter by promises and generalities. The Farm Bureau has glibly answered the manufacturers' defi by saying, "Oh, well, if you don't want to treat the farmers right we'll just build our own sugar plants." The Business Farmer applauds that declaration if it represents a carefully thought-out decision. Does the Farm Bureau mean what it says? Hasn't it formulated plans for organizing co-operative companies? Has it carefully investigated the expense of such factories? Has it considered and solved the problem of management? Until these things are done it would be well not to discuss the matter too publicly because certain things might transpire which would prevent the carrying out of such a project, and the farmers ought not to attempt anything of that kind which they cannot accomplish.

As stated before in these columns, The Business Farmer believes the proposal of farmers owning and operating sugar factories to be thoroughly feasible, and if properly carried out should prove a highly profitable investment for farmers. It is our belief that the farmers are willing to back the Farm Bureau or any other organization in such an enterprise as soon as they are convinced that the organization means business.

#### **Political Pussyfooting**

B OTH OF the two leading parties have set a fine example of dodging the issue. The Republicans pussyfooted for two weeks at Chi-

cago and the Democrats are following suit at San Francisco. Both have shown that they care not a tinker's dam for real reform and progress.

Watch the maneuvers of political leaders at conventions. If there is any issue over which the public's imagination has been excited and is likely to attract some attention in the election the leaders will bust their suspender buttons trying to line up the party on the side that appears to be the most popular. It matters not that the issue may be of no consequence to the great majority or to the welfare of the country. If it will serve as a campaign plank there are pretty good chances that it will go into the platform. The prohibition issue is of this type.

On the other hand take the question of taxes, special privilege, profits, and a score of other economic questions that closely touch the welfare of every individual. Upon these there is no well-defined public opinion, and the political leaders must pursue their way blindly. Instead of coming out boldly, defining these is sues and declaring for a concerted course of action with respect to them, the leaders pussyfoot and either leave them alone entirely or else so camoflauge their views with fine language that the people are left in bewilderment as to what they actually mean. A platform must at all times appear to represent the interests of the few.

It would be refreshing to behold a political convention and platform in which the views of the party were expressed in plain American language that would leave no room for doubt as to their meaning and the intentions back of them. A political platform cannot be written that will suit everybody and mean anything.

To equalize the tax burden for instance, would mean taking away from some for the benefit of others, and it is not to be supposed that those upon which the extra burden may be shifted will take kindly to any such action. Hence, political parties pussyfoot and the problems of the nation remain unsolved.

Sydney Smith, the English wit, made Mrs. Partington immortal. He was warning the Brit-ish House of Lords, always opposed to reform and political improvement of any sort, that they would find the demand for reform as much of problem for their little brains as the Atlantic Ocean was for the mop of Mrs. Partington. This is the original story:

"I do not mean to be disrespectful, but the attempt of the lords to stop the progress of reform reminds me very forcibly of the great storm of Sidmouth and of the conduct of the excellent Mrs. Partington on that occasion.

"In the winter of 1824 there set in a great flood upon that town—the tide rose to an in-credible height—the waves rushed in upon the houses-and everything was threatened with destruction.

"In the midst of this sublime storm, Dame Partington who lived upon the beach, was seen at the door of her house with mop and pattens, trundling her mop and squeezing out the sea water, and vigorously pushing away the Atlantic.

"The Atlantic was roused. Mrs. Partington's spirit was up, but I need not tell you that the contest was unequal. The Atlantic Ocean beat Mrs. Partington. She was excellent at a slop or a puddle, but she should not have meddled with a tempest.

"BE PATIENT, GENTLEMEN ! REST IN CONFIDENCE; YOU WILL BEAT MRS. PART-INGTON."

American citizens that are excited about the Republican nomination for the Presidency and worried about another reactionary nomination that they think is coming in California may find some comfort in the Mrs. Partington story. Re-form really is a rising tide. But, unlike the ocean, it does no just so far and go back. is always rising higher.

The "vain Partington" lady lives in Wall Street and the neighborhood, and her American name is Mrs. "Big Corporation." This old financial lady thinks that she can easily mop up and squeeze out the rising tide of public discontent. But she is mistaken. And if the independent and dis-satisfied voters will stick together, it is safe to say to them, as Sidney Smith said to the reformer in his day, "Be patient, gentlemen! Rest in con-fidence; you will beat Mrs. Partington." The "vain Partington" lady lives in Wall Street

The independent vote, in spite of the power of private politics, can control the United States any day it chooses. Next election day ought to be the day chosen .- Washington Post.





**ABOLISH PAROCHIAL SCHOOLS** Kindly permit me a little space in the best farm paper published to reply to Mr. Horton on the parochial school amendment. Now having been for 8 years past director of our public school I wish to give my view on We have this important question. in our vicinity a school maintained by the Christian Dutch Reformed church. Now when our school opens in September we have quite a few absent scholars which our teacher would report, then all that is necessary is to send the children to the Reformed school a few days and the job is done. I have asked some of the parents as to why they preferred to send their children to the Reform-ed school. Some say to learn man-

ners and others to learn religion. Now I think manners can and should be taught in the home and-as for religion, if that needs teaching, why good night.

We have a good public school sys-tem as good as can be found anywhere and if sectarian schools are any better let us improve our public schools. We pay our thousands of dollars to send away Bolshevists to Russia and how do you know what is being taught in parochial schools behind closed doors. They say give me the child between 12 and up to 14 and I care not who instructs them afterwards. Now what does this mean? I say if there is anything in our public school system objec-tionable remove it but close these parochial schools. We have our compulsory education law. How are compulsory education law. How are you going to enforce it while you have these parochial schools to con-tend with it. We get after a child tend with it. We get after a child to compel him or her to go to school and they take their books and away they for to neurophick backed. they go to parochial school. How do we know if they are in regular at-tendance or not.

As for schools maintained by other denominations their purpose and aims are too well known to need any discussion here. Now I believe it behooves every voter at the coming election to vote upon this question as he sees it but here is one to vote

-the school question. We have our Sabbath school and our churches for religious instruc-tion and our public schools to edu-cate our children and it is every parents duty to see that his children attend church and Sunday school and we have competent instructors take care of the education end and I for one can't see where these pa-J. B., Kent County, Mich.

J. B., Kent County, Mich. The objections you raise to the paro-row of the second second second second second second should be in a position to talk with au-should be in a position to talk with au-herity puracy doctrines that are harmful to American ideals, would it not be wiser be the supervise these schools rather than destroy them altogether. We must not permit ourselves to be guided in this we all have them. We should consider the practical aspects of the proposal and whether or not the things to be gained by such drastic action will make up for the financial loss that will be incurred. We want our readers to express them-selves on this matter, but we insist that religious blag shall not be brought into the discussion.—Editor.

#### A FAIR DEAL

I see some folks are much afraid of the Red element. I hope that they will be afraid enough to put a check on "predatory wealth." Give common folks fair show with the wealthy and the Red question will not be hard to settle. However, I do not believe in letting anyone advocate the commission of crime and the overthrowing of government by force is crime.

But every citizen has the right to advocate any change by vote that he sees fit. Non citizens have no right to interfere with our business and show bad manners if they try and should be made to realize it, even deporting regular agitators, just as we would show a man the door who tried to stir up dissatisfaction in our homes. I like Campbell and hope he

gets the governorship. My wife is for Campbell, too. I like the way that the M. B. F. fights for what it thinks is right. A coward does not amount to much in this world.— G. S., Isabella County.

The wave of agitation against the red element has passed and the folks who talked themselves hoarse about the "menace" feel a little silly over their fears. A speaker at a farmers' meeting a few weeks ago said that he had come to the conclusion that a Bolshevist was any man who objected being imposed upon. There's a lot of good sound sense and love for fair dealing left yet in this country and if the farmers and the rest of the common people just per-form their duties as American citizens we'll have less of special privilege and more of "each for all and all for each spirit."—Editor.

DAYLIGHT SAVING TIME You seem to have such good suc-

and carried, deciding on 40 minutes faster than sun time, which ninety

per cent of the farmers do not like.

The city folks say it makes no difference with the farmer but it certain-

ly does. If a farmer does a reason-

able days work then goes for an errand to the city and finds the doors shut in his face, it has a tendency to

make him patronize the mail order houses more than ever. Farmers who use this fast time lose from 1-2

to one hour per day because the

most of them will not arise any ear-lier than they did before, but quit earlier at night. If this' time ques-

tion could be voted on this fall by the state and settled it would be a

grand thing, as it is now we have

standard time, sun time also crazy time. It lets the city people out one hour earlier to burn extra gasoline

and spend that much more money, and then talk about the high cost

of living. I have read a good many

farm papers and want to say to you, you are publishing a farm paper that

is second to none, A real farm pa-per. Find \$2 enclosed to pay for 3

years from the time of the expira-

before the vot-

ers and let the

people in gen-eral decide

whether we are

to allow the city people to put it over us

without even-allowing the

farmers to vote.

This spring the city of Kal-

amazoo took a

cess getting some things righted, can't you get can't you get this crazy time

SUGAR BEET QUESTION The Business Farmer is the best fram paper I know of. It is like Webster's dictionary which holds the English language together. The M. B. F. holds us farmers together. You know in union there is strength. The stand it took on the beet question was ex-actly my choice. Will show my paper to my neighbors. With best wishes—D. L., Caseville, Mich.

amazoo.

Tevery word you say is true, but it is clearly within the rights of municipali-ties to fix their own kind of time with-out consulting the farmers if they wish to be that arrogant. If it could be shown the merchants of the smaller cit-ies and towns that they were losing trade to the mail order houses by making it horde merchant, they would change their minds about the new time in short or-der. If the farmers will get busy and elect farmers to the legislature this fall it is possible that a state law could be enacted covering this matter, and yet municipalities from running on 'daylight saving' time if they wished. The mat-fore the next session of the legislature-beditor. Editor.

ARE PEOPLE GROWING OLDER OR YOUNGER? I was 74 years old, Jan. 25th,

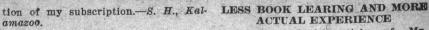
1920. I served two years and two months in Co. J, 10th Michigan cavalry in the Civil War. On May 29th, 1920, I drove 3 miles and planted 98 rows of corn, 144 rows long, and back home and still had time to read the M. B. I had to do this because it

is not in this year's game to hire help. I was the marshal of the day for Memorial Day, May 31st. Yours for success.— I. G., Reed City, Mich.

1. G., Reed City, Mich. Weil, I swan, you make us young fel-for you civil War vets sitting in nice easy comfort, some of you insist on tramping out into the field and doing a day's work the World War. What's this world when a man got around sixty or sevently nowadays he just begins to live and en-you life. Some day I want to tell you alough a first and the field and read to be that the world War. What's this world when a man got around sixty or sevently nowadays he just begins to live and en-you life. Some day I want to tell you alough another old friend of mine who lives up in Saginaw County and though the determine whether people live to a greater age of usefulness now than the determine whether people live to a greater age of usefulness now than the determine whether people live to a greater age of usefulness now than the determine whether people live to a greater age of usefulness now than the determine whether people live to the determine the determine whether people live to the determine the determin

#### GOING SOME, WE'D SAY

My son is in the irrigated district, Calgary, Canada. He says that he and another man ploughed 220 acres in fifteen days running steady in eight hour shifts, with an old Galloin way, 3-plow tractor, lost time includ-ed. That's going some.-M. F., D?yed. den, Mich.



I have read the article of Mr. Cressey's in the March 13th issue, "How to Keep the Boys and Girls on the Farm." I was raised on the farm and would like to tell a few of the things that I have observed. I notice that most of the farm-

ers who make farming their only occupation have only about an eighth grade education in books. Why?

We will suppose that a child starts to school at the age of 7, they would at least be 14 years old before getting through the eighth grade. This education is gotten in the country school and if the child wishes to stay at home and be a farmer then is the time he leaves the school of books and takes the rest of his schooling in actual farming.

Let us take the child again of 14 and an eighth grade education and send him to school until he graduates from the twelfth grade at the age of 18. What influence does this have on the child's life? First this education can only be got in a town city where he or she gets a taste of the city life; second, the educa-tion that he or she has received does not fit them for farming. If a farmer were to choose between a boy who had a twelfth grade education and one who had had four years exper-ience on the farm for his help he would take the latter. Those who have a twelfth grade education feel that they cannot use their education in doing house work or following a team of horses. They must either go into some office or store, where they can use their education rather than their hands and head. If for any reason we find these twelfth grade scholars on the farm they are no better farmers if as good as the farmers with an eighth grade educa-tion. If a man goes to college we find such more often taking up such work as a county agent instead of actual farming. If the farmer wishes his children to become farmers he must be the one to educate them in it. Can a boy learn to drive a team or tell whether a plow is working right or not by reading such things in a book? He must have experience.

It would not be safe to let a boy take a team alone to learn how to drive them. He must be shown how. Also he must be shown how to ad-just the tools to do good work. The farmer himself did not learn these things from books but that it not all there is to farming.

How about feeding the different how about feeding the unletent animals and fertilizing the soil. Is the farmer capable of explaining these things or shall we let the boy learn these things for himself? Where did the farmer get his knowledge? Let us glance into his library and we find from one to six weekly and monthly farm papers, a few government bulletins and perhaps a doctor book treating on diseases of farm animals. The rest of his books consist of other things than treat-ing on farming. Now the boy does not wish to sit down and read these farm papers. He would rather read some story book, unless he had a calf in the barn that was not doing calf in the barn that was have well or a piece of corn that was not growing right. Why not get some good reference books on feeding of line stock also books on soils. The live stock also books on soils. The farmer himself will find such books as useful as the doctor book. No doubt our public schools develop the child's mind but we cannot expect miracles of having a teacher who understands but little about farming.

Make a farmer out of the Can the farmer expect, after now. he has given his boy a good business education that the boy will come back and take up farming which he knows ery little about?-F. D., Portland. Mich.

Yes it is true that many of the farm boys who pass through high school never return, but not all of them, and you must admit a farmer has to have a bus-iness education along with his farming experience to make a real success of farming these days. The farmer is a business man you know, as well as the grocer or butcher. Other business men have business educations so why not the farmer?—Editor.

# The Week's Editorial

#### SOLVING THE FARM PROBLEM

One enterprising Arlington township farmer, whose fertile acres have sing farmer, whose fertile acres have usually contributed their full quota to the filling of the country's store-houses but who is now wrestling without success with the problem of adequate farm labor, has evolved a plan which he believes will keep his form in the productive and profit farm in the productive and profit-able class—with the profit continu-ing to accrue to himself.

Talking to the Day Spring the other day he outlined his plan, which for originality and ingenuity sur-passes all of the advice that is being showered in abundance upon a perplexed farming fraternity. So far as we know the scheme is not copy-righted, and no confidence is violated in passing it on for the benefit of the other farmers who may be able to see a ray of hope on the agricultural horizon.

He said:

"I have decided to rent my farm, share rent, to a likely tenant. Then I propose to hire out to my tenant as his farm hand at the wages and as his farm hand at the wages and under the conditions generally ex-pected. In the fall I will have my share of the crops as the owner of the farm. As the hired man on the place I will have the equivalent of

my tenant's share of the crops in the wages he will pay me during the sea-son. That will give me all of the crops. As the hired man I will put in regular hours and take the easy end of the season's work, while my tenant being the boss will put in the extra hours morning and night and do the worrying. In this way the labor problem is solved and the pro-ductivity of the farm maintained. Farming under present conditions is not so difficult, if you lay your plans aright."

The agricultural wizard who has evolved this solution of a difficult problem is none other than Supervisor Frank Cleveland of Arlington. It is really simple when you undererance for the American farmer after many master minds had groped in the dark for a more complex eco-nomic solution. The only obstacle to its general adoption may lie in the availability of "likely tenants," Nev-ertheless we doff our hat to Mr ertheless we doff our hat to Mr. Cleveland as the preservator of the tuber patch and the wheat field just as the world is beginning to assume a hungry aspect.— $Th_e$  Hartford Day Spring.

A subscriber sent us the above with the remark "Can you suggest a better solution?"

vote without recognizing the farmers

APPROVES STAND TAKEN ON SUGAR BEET QUESTION

# Farming the Fordson way

Over 100,000 farmers in every section of the country are successfully farming the Fordson way.

They find that greater efficiency in operation and increased production result from using these specially designed power farming implements.

There is a specially built power farming implement for every farm operation with your Fordson tractor.

See the Fordson Dealer in your town.

B

Distributors Fordson Implements S. W. Raymond Auto Sales Co., Adrian, Michigan Addison Ford Co., Dearborn, Michigan Hubbell Auto Co., Saginaw, Michigan Bryant-Sargent Co., Grand Rapids, Michigan E. G. Kingsford, Iron Mountain, Michigan



The Oliver No. 7 plow represents the most advanced design in plow construction. It is the plow that more than 100,000 farmers now are successfully using with their Fordson. It is the plow you should demand for yours.



No seed-bed is properly prepared without the use of a disc harrow. This Roderick Lean Automatic Disc Harrow was developed exclusively for Fordson farmers. It has the unqualified endorsement of thousands of users everywhere. There are also specially built for use with the Fordson, a Roderick Lean orchard disc harrow, a spike tooth harrow, and a spring tooth harrow.

# AMSCO TRACTOR DRILL

The best prepared seed-bed produces maximum crops only when properly seeded. The Amsco Tractor Drill represents seventy-five years of drill-manufacturing experience, and is the choice of Fordson users everywhere. When you buy a drill you'll want the Amsco.



"He serves his country best

Who lives pure life and doeth righteous deed, And walks straight paths, however

others stray; And leaves his sons an uttermost be-

quest. A stainless record, which all men

may read: This is the better way."

100 LATE, Emma Goldman has come to recognize that in order to live in "the land of the free" she must abide by its rules. Today an exile from America, she is chafing under the unfair rule of her own home land and realizing that she has forfeited the right to return. It is said that she has placed on display in her home the American flag which at last she has come to realize stands for the country where she and her countrymen would have been able to live and prosper.

We can learn our lesson from her we can learn our lesson from her bitter experience—that of charity for the foreign born. They need us and we need them. The country which declared its independence so long ago is the only country to which these people can look, but we can-not force them\_they must be learn not force them-they must be led. It will take an infinite amount of patience with the older immigrants, but the solution of the whole problem lies with their children who will be educated in our public schools and there taught the ideals for which our nation stands.

A striking example of the foregner who had come to love this coun-try without realizing it—who had come here to make his "pile" and then return to his homeland to live in peace and plenty with his family, was brought to light recently when a man came to the public library to secure books on our government. He wanted a copy of our constitution and also asked the assistant at the library to assist him in selecting a list of books which he might use in his reading course to fit him for cit-izenship. She became interested, questioned him and then, little by little, the story was told, in broken English with a strong Polish accent.

He had left his family in Poland and came to America to earn money with which to buy land. He had exwith which to buy land. He had ex-pected to return and live in compar-ative comfort. But while here he had been induced to enter night school conducted by the Americani-zation and Welfare workers in the factory where he worked. In order that he might more quickly learn our language, and become more efficient in his work, the faster to earn money, he entered these classes. He had no thought of becoming an American citizen. His family were thousands of miles away—there was nothing to distract his thoughts and so he applied himself and learned quickly. The war broke out and return was impossible, but wages increased. Overtime was put in and his pile grew amazingly.

Then came peace and as soon as possible he secured transportation and returned to his family—the land of his dreams. But somehow the picture in his mind had been roster than the reality. Conditions there were worse than he had imagined— he did not realize it but his idea of living had undergone such a change that he found that he could not possibly be happy there, and so back again he came—this time bringing with him his whole family. As soon as he was settled and again at work, he entered school, this time with the resolve to learn how to become a good American citizen.

Of course this is an exceptional -but te fact that we can reach casethe foreign born and make good Am-crican citizens of them only through some sort of schooling is apparent to all thinking people. Many cannot be reached direct but their children will attend our schools, will be trained as we have been trained and they in turn will enter their homes and to a Edited by CLARE NORRIS

citizens, and especially now that we

stand

to

our

women

sholuder

sure that

a part of.

sholuder to shoulder with the men in making our laws, is to "walk a straight path," to be very even that our

treatment of our fellow man is such as to be fair to our coun-

try which we are

IF YOU WANT TO BE LOVED

D<sup>ON'T</sup> contra-dict people, even if you

are sure you're

right. Don't be in-

quisitive about

the affairs of even your most intimate friend.

Don't unde r-rate anything be-

cause you don't possess it.

Don't believe everybody else is

happier than you.

that you have never had any

opportunities in

all the evil you

gossip, even if it does interest ä

anybody's relig-ious belief.

Don't believe

Don't repeat

Don't jeer at

headache, or rheumatism.

iness-a very important point. Do not try to be anything else but

Learn to hide your aches and

pains under a pleasant smile. Few care whether you have the earache,

Learn to attend to your own bus-

a gentlemán or gentlewoman, and that means one who has considera-tion for the whole world, and whose life is governed by the Golden Rule,

"Do unto others as you would be done by."

THE LIBERTY BELL HERE ARE some things about the bell it would be well to cut out

and paste in your scrapbook:

July 4, 1776, the bell was rung for the Proclamation of the Declar-

ation of Independence. October 24, 1781, the bell rang out for the surrender of Cornwallis. April 16, 1793, it rang out for the

proclamation of peace. September 29, 1823, it rang to welcome Lafayette to the Hall of In-

dependence. July 4, 1826, it ushered in the

life.

hear.

crowd.

Don't conclude

year of jubilee, the fiftieth annivergreater or less degree will revolu-July 24, 1826, it tolled for the death of Thomas Jefferson. July 4, 1831, is the last recorded ringing of this famous bell to comtionize living conditions. And the foreigner who now has no respect for our flag and for what it stands is not entirely to blame—for we are the people who represent the flag, and it is by our treatment of him and his family that he judges the country. Obviously then, our first duty to our country as American difference and cornected by now that we

Visitin'

Ma's away and the world's awry! I've lost my interest in everything. What do I care if the sun be high? What do I care if the robins sing? I don't give a cuss if it is spring, I won't feel right till Ma is nigh.

Ma's away, and at first, by Gee, I that I'd hike off with the boys, I that I'd go on a sort of spree, And bring back some of them by-

gone joys. So I went and I made a lot of

But I was so blue I could scarce-ly see.

Ma's away, and the world's awry! Home is not home so bleak, and

still, But just a house, that seem to

But just a house, that seem to sigh. And wait till the old wife climbs the hill. Oh, I can hardly wait until Ma puts the sun back in the sky!

-Anne Campbell Stark

memorate the Day of Independence. February 22, 1832, is its last re-corded ringing to commemorate the birth of Washington.

In the same year it tolled the death of the last

survivor of the Declar a t i o n, Charles Carroll, of Carrollton. July 2, 1834, it tolled once more. Lafayette was

dead. July 8, 1835, while being tolled for the death of Chief Justice John Marshall, a crack was devel-oped, starting from the rim and inclining in a right hand direction toward the

tion toward the crown. Another a t-tempt was made to ring 'it on Washing to n's birthday, Febr u-ary 22, 1843, but the fracture was so much increase. so much increased that no attempt has since been made and it is now silent and yet it will ring in the hearts of all patriotic people so long as the name of Liberty shall exist.

EACH ONE BROUGHT GIFT A MERICA is a land of but one people, gathered from many countries. Some came for love of money and some for love

of freedom. No matter what brought us, each has his gift. Irish, Scot, Eng-lishman and Dutch, Italian, Greek and French, Spaniard, Slav, Teuton, Norse, Negro-all have come bear-

Norse, Negro—all have come bear-ing gifts and have laid them on the Altar of America. All brought their music—dirge and dance and wassail song, proud march and religious chant. All brought music and their instruments for the making of music, those many children of the harn and lute children of the harp and lute.

All brought their poetry, winged All brought their poetry, winged tales of man's many passions, folk song and psalm, ballads of heroes and tunes of the sea, lilting scraps caught from sky and field, or mighty dramas that tell of primal struggles the profoundest meaning.

All brought poetry. All brought art, fancies of the mind woven in wood or wool, silk, stone or metal—rugs and baskets, gates of fine design and modeled gar-dens, houses and walls, pillars, roofs, windows, statues and painting—all brought their art and hand craft. Then, too, each brought some

**A** Patriotic Creed

To serve my country day by day At any humble post I may; To honor and respect her flag, To live the traits of which I brag; To be American in deed

As well as in my printed creed.

To stand for truth and honest toil, To till my little patch of soil, And keep in mind the debt I owe To them who died that I might know My country, prosperous and free, And passed this heritage to me.

I always must in trouble's hour Br guided by the men in power; For God and country I must live, My best for God and country give; No act of mine that men may scan Must shame the name, American.

To do my best and play my part, American in mind and heart; To serve the flag and bravely stand To guarl the glory of my land; To be American in deed:

God give mestrengh to keep this creed

homely thing, some touch of the fa-miliar home field or forest, kitchen or dress—a favorite tree or fruit, an accustomed flower, a style in cook-ery or in costume—each brought some homelike, familiar thing. And all brought hands with which

And all brought hands with which to work. And all brought minds that could

conceive. And all brought hearts filled with hope-stout hearts to drive live minds; live minds to direct willing live hands.

hands. These were the gifts they brought. Hatred of old time neighbors, na-tional prejudices and ambitions, tra-ditional fears, set standards of liv-ing, graceless intolerances, class rights and the demand of class-these were barred at the gates. At the Altar of America we have sworn ourselves to a single loyalty. We have bound ourselves to sacrifice and struggle, to plan and to work

and struggle, to plan and to work for this one land. We have given that we may gain, we have surrendered that we may have victory. We have taken an oath that the world shall have a chance to know how much of good may be gathered from all countries and how solid in its strength, how wise, how fertile in its yield, how lasting and sure is the life of a people who are one, but have come bearing gifts from many countries.

OUR READERS' OWN COLUMN EAR Editor: I am so glad that housewives and mothers are allowed to talk over their house-hold affairs through these columns. I like the loyal honesty shown the farmer and his wife and I trust that M. B. F. will continue to enjoy the success it so richly deserves and has enjoyed in the past. I want to tell farmers' wives how

to make their own corn starch for table use, so that it will be just as nice as that bought in the stores and very much cheaper. And in turn, I would like to have some one of our readers tell me how to make hard soap such as we buy at the stores and for which we are compelled to pay such high prices. Recipes are often given on the cans of concentrated lye but I have never f one that was satisfactory. Home Made Corn Starch found

The corn must be the field cornnot sweet.

Take one bushel of field corn when it is in the milk—that is, has not begun to ripen. Grate it off the cob with any common grater, the larger the size of the grater, the bet-Fill a clean tub about one third ter. Fill a clean tub about one third full of water. Grate the corn into this water. Also wash in all the juice that is on the cobs. Let this stand until all the starch has set-tled to the bottom. Drain thorough-ly. You will find a yellow skum left on top. This is from the hulls and pulp and should be skimmed off. Put on fresh water and stir thoroughly on fresh water and stir thoroughly on fresh water and stir thoroughly from the bottom. Let settle, drain and skim as before and then put it on plates to dry. Do not allow it to stand in the water too long or it will sour. One ought to begin the making early in the morning in or-der to finish and allow it to dry over night.—Mrs. E. H.

**CLEANING PAINT OFF WINDOWS** CLEANING the windows of a new house or a newly painted house is no enjoyable job. The paint comes off easily, however, if given a little of the right kind of help. One would hardly go to an automobile accessory store or a garage to find something with which to clean windows, yet it will be found that an ordinary tar remover, used motorists to clean up their machines after a trip over newly tarred roads, is one of the best things obtainable for taking ordinary house paint off glass. Once housewives learn, this, dealers in tar removers are going to have lots of customers who do not own an automobile and never expect to own one

#### July 3, 1920

CHAPTER XIX "SOMEBODY'S got to marry that "Scrazy woman," Leoncia spoke up, as they lolled upon the mats of the room to which the priest had taken them. "Not only will he be a hero by saving our lives, but he will save his own life as well. Now, Sen-or Torres, is your chance to save all our lives and your own."

our lives and your own." "Br-r-r !" shivered Torres. "I would not marry her for ten million gold. She is too wise. She is ter-rible. She—how shall I say—she as you Americans say, gets my goat. I am a brave man. But before her I am not brave. The flesh of me melts in a sweat of fear. Not for less then ten million mould I less than ten million would I dare to overcome my fear. Now Henry and Francis are braver than I. Let

"But I am engaged to marry Leon-da," Henry spoke up promptly. "Therefore, I cannot marry the Queen.

And their eyes centered on Francls, but, before he could reply, Leonbroke in. cia

"It is not fair," she said. "No one of you wants to marry her. As she spoke, she pulled three straws from the mat on which she sat and broke one off very short. "The man who draws the short straw shall be the victim. You, Senor Torres, draw

first." "Wedding bells for the short straw," Henry grinned.

Torres crossed himself, shivered, and drew. So patently long was the straw, that he executed a series of dancing steps as he sang:

"No wedding bells for me, I'm as happy as can be . . . "

Francis drew next, and an equally long straw was his portion. To Henry there was no choice. The re-maining straw in Leoncia's hand was maining straw in Leoncia's nand was the fatal one. All tragedy was in his face as he looked instantly at Leoncia. And she, observing, melt-ed in pity, while Francis saw her pity and did some rapid thinking. It was the way out. All the perplexity of the situation could be thus easily of the situation could be thus easily solved. Great as was his love ,for Leoncia, greater was this man's loy-alty to Henry. Francis did not hes-itate. With a merry slap of his hand on Henry's shoulder, he cried: "Well, here's the one unattached bachelor who isn't afraid of matri-mony. I'll marry her." Henry's relief was if he had been reprieved from impending death. His

reprieved from impending death. His hand shot out to Francis' hand, and, while they clasped their eyes gazed squarely into each other's as only decent, honest men's may gaze. Nor did either see the dismay registered denouement. The Lady Who Dreams had been right. Leoncia as a wo-man, was unfair, loving two men and denying the Lady her fair share of men men

But any discussion that might have taken place, was prevented by the lit-tle maid of the village, who entered with women to serve them the mid-day meal. It was Torres' sharp eyes that first lighted upon the trans of means that midd's

eyes that first lighted upon the string of gems about the maid's neck. Rubies they were, and magnificient.

"The Lady Who Dreams just gave them to me," the maid said, pleased with their pleasure in her new possession.

"Has she any more?" Torres asked.

"Of course," was the reply. "Only just now did she show me a great chest of them. And they were all kinds, and much larger; but they were not strung. They were like so much shelled corn."

While the other ate and talked, Torres nervously smoked a cigarette. After that, he arose and claimed a assing indisposition that prevented him from eating.

"Listen," he quoth impressively. "I speak better Spanish than either of you two Morgans. Also, I know, I am confident, the Spanish woman character better. To show you my heart's in the right place, I'll go to her now and see if I can talk her out of this matrimonial proposition."

One of the spearmen barred Torres' way, but, after going within, returned and motioned him to enter. The Queen, reclined on the di-van, nodded him to her graciously. "Hearts of Three By JACK LONDON Author of the "Valley of the Moon," and other stories.

"You do not eat?" she queried solicitously; and added, after he had reaffirmed his loss of appetite. "Then will you drink?"

Torres' eyes sparkled. Between the excitement he had gone through for the past several days, and the new adventure he was resolved upon, he knew not how, to achieve, he felt the important need of a drink. The Queen clapped her hands, and issued commands to the waiting woman who responded.

"It is very ancient, centuries old, as you will recognize, Da Vasco, who brought it here yourself four centur-ies ago," she said as a man carried in and broached a small wooden keg.

About the age of the keg there could be no doubt, and Torres, know-ing that it had crossed the Western Ocean twelve generations before, felt his throat tickle with desire to taste its contents. The drink poured by the waiting woman was a big one, yet was Torres startled by the mildness of it. But quickly the magic of four-centuries-old spirits began to course through his veins and set the

maggots crawling in his brain. The Queen bade him sit on the edge of the divan at her feet, where she could observe him and asked: "You came unsummoned. Wh What is it you have to tell me or ask of

me?" "I am the one selected," he re-

plied, twisting his moustache and striving to look the enticingness of a "Strange," she said. "I saw not your face in the Mirror of the World. There is . . . some mistake, eh?" "I saw not

"A mistake," he acknowledged readily, reading certain knowledge in her eyes. "It was the drink. There is magic in it that made me speak the message of my heart to you, I want you so."

Again, with laughing eyes, she summoned the waiting woman and had his pottery mug replenished. "A second mistake, perhaps will now result, eh," she teased, when he

now result, en," she teased, when he had downed the drink. "No, O Queen," he replied. "Now all is clarity. My true heart I can master. Francis Morgan, the one who kissed your hand, is the man selected to be your husband." "It is true," she said solemnly. "His was the face I saw and know

"His was the face I saw, and knew from the first." Thus encouraged Torres continued.

"I am his friend, his very good best friend. You, who know all things, know the custom of the marriage dowry. He has sent me, his best friend, to inquire into and ex-amine the dowry of his bride. You must know that he is among the richest of men in his own country, where men are very rich."

So suddenly did she arise on the divan that Torres cringed and half shrank down, in his panic expectance of a knife-blade between his shoulders. Instead, the Queen walked swiftly, or, rather glided, to the doorway to an inner apartment.

"Come !" she summoned imperiously.

Once inside, at the first glance around, Torres knew the room for what it was, her sleeping chamber. But his eyes had little space for such details. Lifting the lid of a heavy chest of ironwood, brass-bound, she motioned him to look in. He obeyed, and saw the amazement of the world. The little maid had spoken true. Like so much shelled corn, the chest was filled with an incalculable treasure of gems-diamonds, rubies, emeralds, sapphires, the most precious, the purest and largest of their kinds.

"Thrust in your arms to the shoulders," she said, "and make sure that these baubles be real and of the adamant of flint, rather than illusions and reflections of unreality dreamed real in a dream. Thus may you make certainsreport to your very rich friend who is to marry me."

And Torres, the madness of the ancient drink like fire in his brain, did as he was told.

"These trifles of glass are such an astonishment?" she plagued. "Your eyes are as if they were witnessing great wonders."

"I never dreamed in all the world there was such a treasure," he mut-tered in his drunkenness.

"They are beyond price?" (Continued on page 20)



a.

insist on getting only the best flour. The women of Michigan are justly famous for their achievements in baking delicious bread, biscuits, rolls, etc., for the home. For generations the fair women of the "Wolverine State" have been using



"The Flour the Best Cooks Use"

Look for the ROWENA trade-mark on the sack

You can't fool women on flour. Those who are experienced know the flour that wins for them the best results.

The mills that produce LILY WHITE FLOUR have for nearly sixty years taken the same pride in their flour as have the women who used it so successfully. Flour like LILY WHITE can only be made from the choicest wheat, conscientiously handled from raw material to finished product. It is cleaned, scoured and washed several times before being broken and milled. Far more dirt, chaff and undesirable materials are eliminated than expert flour users realize. That is why the flour is of such good color, so nutritious and wholesome.

Use LILY WHITE for bread, biscuits and pastry and you'll be proud of your baking. Women who use LILY WHITE FLOUR find it absolutely satisfactory. It is guaranteed,

> VALLEY CITY MILLING CO. GRAND RAPIDS, MICHIGAN "Millers for Sixty Years"

THE MICHIGAN BUSINESS FARMER



EAR CHILDREN: Before our pa-D per comes to your house again you will have celebrated the Fourth of July, so it is very appro-priate that our page this week be D given up to our prize letters relative to the days when we display the United States flag. Of course you all know that from sunrise to sundown, the flag is displayed on all government buildings, including

schools when school is in session. The days when all citizens are askto display the flag are many more than are usually observed, but I think that if we show it on our houses or grounds on the days enumerated by Pearl Donahue, Florence Howe and Letha Rizer, we will be showing our patriotism very well indeed. However I am going to give you a list of all the days which are recommended for stated flag days: January 1-American flag first

nsed by Washington. January 8—Battle of New Orleans. January 18—Daniel Webster born. February 12—Abraham Lincoln born.

February 22-George Washington born

- April 2--Thomas Jefferson born.
- April 19—Battle of Lexington. April 27—U. S. Grant born. May 14—Founding of Jamestown.

May 29-Patrick Henry born.

May 30—Decoration Day. June 14—American flag adopted.

June 17-Battle of Bunker Hill.

July 4-Declaration of Independence signed.

September 10—Jerry's victory. September 12—The Emancipation

Proclamation.

October 12-Columbus discovered America.

October 19-Surrender of Cornwallis.

November 19—Garfield born. December 16—Boston Tea Party. December 22—Forefathers' Day. December 25—Christmas.

It is wonderful to be able to cel-ebrate the Fourth of July as we dono other country in the world has a day that signifies half so much. So long as we observe the rights of others we can have just the best kind of a time on this national holiday for this is a FREE COUNTRY. Affec-tionately yours.—AUNT CLARE.

#### **OUR BOYS AND GIRLS**

OUR DOUS AND CIRLS

Dear Aunt Clare—I received the post-al cards and I thank you very much. I will try to win the flag you offer. The days are Jan. 1 which is New Years, Feb. 22md which is Washington's birth-day and Feb. 12 which is Lincola's birth-day and who were two of our presidents, May 30, Memorial day when we give our tribute to the old soldier, June 14, which is flag day. A long time ago Beisy Ross made the first flag Fourth of July, when independence was signed. Sept. 6, La-bor Day, November 25, Thanksgiving when the Filgrims gave thanks to God. —Florence Howe, Ithaca, Mich.

Dear Aunt Clare—I am sending the thories you wanted us to write about each day when the flag ought to float. The flag ought to float on all the great president's birthdays in honor of the great and brave deeds they done for our flag to keep it from défeat. It should float on the Fourth of July in honor of the Declaration of Independence being signed. It should float on Memorial Day in honor of the heroes who fell fighting for their flag and country.— Letha Rizer, Battle Creek, Mich.

Dear Aunt Clare-I have never writ-ten a letter to be published before, but as I have been very interested in the

#### The Complete Woodsman By Francis Rolt-Wheeler

TO KNOW everything in the woods is not possible. To know the essentials of wood-lore, and to possess the essentials of woodcraft, quite possible. is

The first essential is to know how to get food, animal, fish or plant. This means a fair knowledge of shooting and fishing, the ability to read trails, the habits of animals which may be used for food, and the setting of trans and snares. So far setting of traps and snares. So far as plants are concerned, it means the knowledge of the half-a-dozen food roots that are widely distributed, berries, fungi and nuts. To this must

be added a knowl-edge of those plants which are poisonous. The second essen-

tial is to know how to make fire, how to keep fire when made, and how to handle fire so that it will not spread. Also a woodsman needs to know the simple forms of outdoor cookery, both with and without utensils. The Indians cooked for many centuries bethey saw fore an iron pot. The third essen-

is shelter. tial A woodsman with his axe alone, ought

letters and puzzles for the boys and girls I thought I would write to you. I have on a farm about one-half mile from Burt Lake which has a trout stream on it. I have two brothers and one sister. I will be in the eighth grade in music. I like to take music lessons and like to play the pizzo I am thirteen years old. I like korseback riding very much and have a pony to ride, we live off the road when the mailman passes so my brother or myself go after the mall on the pony every day. I belong to the Burt Lake Junior Canning Club and think it is fine for boys and girls to belong to some kind of a club. The boys of our com-munity are going to have either a poultry or potto club. I would like to have some of the girls my own age write to me.-Ora Mae Dairs, R I, Alanson, Mich.

Dear Aunt Clare-I have never writ-ten to you before, so I guess I will try. My father takes the M. B. F. and thinks it is the best paper published. He reads the market page and what Uncle Rube Spinach says the most and I read the boys and girls letters. They certainly are interesting. I guess I will have to write to some of the girls that are kind

enough to write to you, and I would en-joy k if some of them would write to me. I sm a girl 12 years of age and I am in the Sth grade. I go to a country school and I like it very well We have a new Ford car and I enjoy riding in it very much. My father, two of my brothers and one sister are coming home in our new car. Father will be glad when he sees we have his favorite paper for nin.-Miss Marjorie Eberly Cole-man, Mich., Box 99.

to be able to build a comfortable house and all the furniture for abso-

lute need. A draughty cabin is worse

than the open air. A properly built chimney is a necessity. The fourth essential is the ability

to find one's way. It is of no use having a camp, if you can never find your way to it again after having

left it. Even the best of woodsmen

may get lost sometimes, but only on

course, is much more than this. He is a rough and ready botanist and

knows the principal trees and plants;

he is a rough and

ready naturalist, and knows the birds

and beasts, fishes and insects; he is a rough and ready surveyor and pros-pector; he under-stands skinning a for hearing common

fur-bearing animal and preparing the skin; in short, with

an axe, a knife, some fishhooks and

a gun, he can not only live in the

woods, but make a good living out of

them. Such men made Canada and the United States

the countries they

are today, and we are proud of them.

a knife,

The Complete Woodsman,

rare occasions.

Dear Aunt Clare—This is the first I have written to you. I am a girl 9 years old and in the fifth grade at school. I like to go to school. My school is out. My teacher's name was Hazel Tlitus. I have 3 brothers and 2 sisters. My fath-er takes the M. B. F. We have three horses, six cows, two calves, 10 pigs, 50 heas, 50 chickens. Waneta Smith, May-ville, Mich.

Dear Aunt Clare—I am ten years old and in the 4th grade at school. My school is out the 2nd of July. My birth-day is the 25th of this month. I will be 1<sub>1</sub> years old. I guess I will close for this time. I am, Helen Hasse, Ossineke, Mich.

Dear Aunt Clare-I am a boy 12 years old last March and I have just passed the eighth grade examination. I have one brother and two sisters. We live on a 125 acre farm and have 5 horses, 5 cows, 8 pigs 55 chickens and for pets I have 2 cats and 2 rabbits. I I have traveled in the states of Michigan Indiana, Illinois, Wisconsin, North Da-kota, Minnesota and also from Toronto, Ontario to Moosejaw, Sask., Canada, but I find Michigan the best. My father takes the M. B. F. and I like to read the Children's Hour. As my letter is getting pretty long I will close hoping to see my letter in print.-E. Frank Moots, Marshall, R 1.

Dear Aunt Clare-I have never writ-ten to you before. My father takes the M. B. F. I am very interested in the Children's Hour. I am eleven years old and in the seventh grade at school. I am planning to be a teacher. I have five sisters and three brothers. My fath-er has a 120 acre farm. Fish Creek runs through our farm. We live about 80 rods from Crystal Lake. It is a summer resort. I will close, hoping to see my letter in the M. B. F. Bernice Thompson, Crystal, Mich.

Dear Aunt Clare—This is the second time I have written, but did not see my letter in print before. I am a girl 15 years o'd. I am in the eighth grads a school. I have one sister, Stella age 12 and one brother, Adolphus, age 17. I head of cattle and three horses, 80 chickens. We have a new Oakland car, and a new Edison Amberola. My fath-er takes the M. B. F. and likes it very much. I wish some of the girls would write to me.—Hilda Adolph, Yale, Mich., E. F. D. 5.

Dear Aunt Care—I am a boy 12 years old and I am in the 5th grade. My teacher's name is Mrs. Clara Woods. I live on a farm. We have 300 acres of land. We have one Moline Tractor, one Union truck, one Bulck car, 4 horses, 16 cows, 23 pigs, 150 ohickens and four geese. I have three brothers and one sister. I have three brothers and one cat. My father takes the M. B. F. and likes it very well. I will close, hoping to see my letter in print. William Huskins, Essexville Mich.

Dear Aunt Clare-I am a girl of 11 years old. My father takes the M. B. F. This is the first time I have written to you. We have a farm of 60 acres. Our farm runs back to Long Lake. We have five boats that we rent. We live one mile from Rose Corner. I have a dog. We have 25 little chickens and three cows, one horse. I have one broth-ef. His name is John. I will close, hop-ing to see my letter in print. Stella Mae Brown, Holly, Mich., R.4.

Dear Aunt Clare—This is the first time I have written to you. I am a girl 14 years of age. I have light hair, blue eyes and quite a few freckles. I live on a farm of 185 acres. My father has 10 cows, 9 calves, 6 head of horses and 8 pigs. We have a Ford car. We got it last fail. I have four sisters and four brothers. For pets we have 6 bantam chickens. We have 7 little goslings and three big geese. Elsie Forbes, Clifford, Mich.

Dear Aunt Clare—I am a girl 10 years old and will be in the fifth grade at school next year. My father takes the M. E. F. and likes it very much. I go to the Ferguson school. My teacher's name is Mrs. Dowling. I have 12 little chickens of my own. I have two sisters and two brothers. My oldest sister is married and lives in Racine, Wisconsin. I will close for, this time hoping to see my letter in print. Veima Woodard, Bailey, Mich., R 1.

Dear Aunt Clare-I like the Child-ren's page the best. I am a girl 13 years old and weigh 106 pounds and in the seventh grade. I have four sisters and two brothers. I live on an 80 acre farm. We keep 6 cows 3 horses, 4 calves, 27 pigs about 25 chickens and 85 little ones. We got the M. B. F. today and I guessed all the answers to the puzzles of cities I wish some of the girls of M E F wcult write to me and I would answer all letters. I will close.-Miss Luella Fwald, Elkton, Mich.

Dear Aunt Clare—I am a girl 12 years old and am in the 7th grade at school. My school is out the 21st of May. My father takes the M. B. F. and likes it ine. I also like to read the boys and piris letters in the Children's Hour and wish some of them would write to me. For pets I have a dog, cat and a pigeon. I have a brother and sister. My fath-er has a Ford car and a site. We live on a 129 acre farm.—Bernice Miller, R 1. Carsonville, Mich.

Dear Aunt Clare-I am a boy of ten years and will be in the fifth grade next year. My father takes the M. B. F. and likes it very much. We have a 160 acre farm. We have 6 horses, 3 cows, 13 sheep, 9 lambs. I wish some of the boys would write to me. Wesley Bige-boy, Holly, Mich.

Dear Aunt Clare—I am in the fourth rade at school and am 10 years of age. Will be in the fifth grade next year. I have a dog and cat for pets. I have to go after the cows every night. I have a colt named Bill.—Harold Bennett West Branch, R 3.



All the blanks with the name of the right animal, you will also finish the name of two other animals. In other words, you will have the names of three animals in each row. What we the y?

123 12.10

July 3, 1920

# **Crop** Reports

ST. JOSEPH Had a nice rain the 16th and another the 20th that were needed very much. Had been awful hot and dry. The storm the 16th had lots of wind with it and 8 barns were wrecked. Cultivating and planting late potatoes and cucumbers are the principle items before the rain. Cool now since the rains and we hope better crop conditions. Hay and wheat were both shortened by dry weather.

weather. MONROE (N. E.)—Plenty of rain af-ter a long dry spell, crops were suffering for want of rain. Now we have too much. Crops are poor on an average around this territory, especially oats and hay. Can not say as to corn yet. It does not look very promising. Farmers and hoping for it to dry up to cultivate corn which is getting weedy. There was a meeting of farmers at Monroe the oth-er day trying to have the Board of Supervisors to repeal their ruing of last fail to enforce the law regarding thresh-ing engines and tractors on improved roads. It was repealed at once as soon as they saw the number and heard their sentiments.—G. L. S.

CALHOUN-Farmers are cultivating own and haying. Corn is very small and hay is not half a crop. Most of the potatoes are plowed and the acreage is small. Soll is in fine shape, the rain and hall of late, while it did lots of damage to grain and gardens it did lots of good. The following prices were offered at Bat-tle Creek: Wheat, \$2.90; oats, \$1.10; rye, \$2; No. 1 timothy, \$38; rye straw, \$12; potatoes, \$5; hens, 40c; butter, 45c; eggs, 38c; lambs 10@17c; hogs 14c; beef steers, 10c; veal calves, 13c.-C. E. B.

H. MONTCALM—Some farmers are still planting beans and potatoes. Most of the planting done. The weather is quite warm, but cool nights. The soil is in fine condition for cultivating and crops that are up are looking well. Grain is looking much better. There is not much marketing being done just now outside of poulitry and live stock. A few straw-berries are being sold. No building be-ing done just now. Farmers are too busy with the crops. The following pric-es were offered at Lakeview: Wheat, \$3.25; corn. \$4 cwt; oats, \$1,35; rye, \$3.25; corn. \$4 cwt; oats, \$1,35; rye, \$3.25; corn. \$4 cwt; oats, \$1,35; rye, \$3.25; no. 1 timothy, \$30; No. 1 light mixed \$30; beans, C. H. P. Pea, \$4.25; mions, \$ cts pound; hems, 25c; butter, 55c; butterfat, 56c; eggs, 34c; hogs, 14c; veal calves, 9@15c; wool 35c. —A. B. W.

veal calves, 9@15c; wool 35c.—A. B. W. GENESEE—Farmers are planting beans and potatoes, cultivating corn and cutting hay. We had quite a heavy rain the first part of the week and the soil is in fine shape for working. Seed pota-toes are very scarce and there will not be as many potatoes planted this year as usual. Some farmers are cultivating beans already while others have not got them planted yet. There will not be quite as many beans planted this year as ordinarily. Wheat and rye will both be a little below the average this year. Most of the alfalfa hay has been cut, but just a few farmers have cut any clover or timothy. If the weather is favorable a bit will be cut next week. Corn is looking fair to good but not extra.—C. W. S.

MIDLAND—The following prices were offered at Midland: Wheat \$2.80; corn, \$1.80; oats, \$1.07; rye, \$1.80; buck-wheat, \$3; beans (C. H. P.) \$6.50; peas, \$3.25; barley, \$3.15.—O. B. & G. C./

#### LIVE STOCK SITUATION (Continued from page 9)

of the big Kansas City banks carry ing millions in cattle loans has al-ready reduced credits 25 per cent, promising to call another 25 per cent of its loans before snow flies unless conditions improve. This means that the range calf crop will go to the shambles in the veal stage, prepara-tory to sacrificing cow herds in the fall, thereby putting a serious crimp in heef production and insuring scarcity one, two and three years hence.

The seriousness of the situation was considered at the annual convention of the National Live Stock Exchange held in Chicago recently, at which M. L. McClure, director of the Kansas City Federal Reserve Bank, made a statement for Governor Harding of the Federal Reserve Board. Mr. McClure saw no pros-Board. Mr. McClure saw no pros-pect of easier money conditions until digestion of the mass of government securities banks are now carrying has been accomplished. He described present financial stringency as the logical result of post-bellum orgy.

The live stock exchange sent memorial to the Federal Reser a Reserve Board, setting forth that unless cattle and sheep raisers can be financed at reasonable rates, meat production at will be seriously restricted. A re-quest for prompt government aid in the shape of funds placed with Federal Reserve Banks at preferential rates was made, the Secretary of the Treasury being requested to make such deposits for the purpose of dis-counting agricultural and live stock paper for the next six months at pref-cuential rates erential rates.

As a result of financial stringency restocking northern pastures been practically suspended. Montana pasturemen with large areas of un-tenanted grass, were in Chicago this week making unsuccessful efforts to secure loans wherewith to buy south-ern cattle. Texas, on the other hand, is tied up because its normal market for yearling and 2 year old steers in the Northwest has disappeared. Unless relieved the present 'situation means crippling bath cattle and sheep interests by premature liquida-tion. The claim is made that loans to other and less essential industries have actually expanded in volume, while live stock credits have been contracted thirty to thirty five per cent.—Rosenbaum Review.

#### LESS MAPLE SUGAR AND SYRUP PRODUCED IN 1920

Production of maple sugar and syrup has declined this year, according to the Bureau of Crop Estimates, United States Department of Agriculture. The sugar production was 7,529,000 pounds, which compares with 10,169,000 pounds in 1919, 13,-271,000 pounds in 1918 and 10,389,-000 pounds in 1917.

Syrup production has not fallen off in the same degree and yet the estimate of 3,606,000 gallons 1920 is much below the 3,854,000 gallons of 1919, the 4,905,000 gallons of 1918, and the 4,286,000 gallons of 1917.

With syrup converted to terms of sugar, the maple sugar production of 1920 amounted to 36,373,000 pounds, and this compares with the estimate of 41,005,000 pounds in 1919, 52,513,000 pounds in 1918, and 45,217,000 pounds in 1917.

The productive season of 1920 was a short one and the average number of pounds of sugar per tree, with sryup expressed as sugar, was only 1.91, while in the preceding three years the averages ranged from 2.16 to 2.72 pounds per tree.

#### FIRST CAR OF 1920 WHEAT BRINGS \$2.80 A BUSHEL

The 1920 harvest has begun to move.

First shipments of grain arrived in Fort Worth, Texas, June 25 and the first car of wheat sold at \$2.80 a bushel. It came from Haskell county, and tested 60.7.

With the moving of the new grain the embargo on wheat was lifted at Galveston, where non-union long-shoremen, working under protection of state troops, have virtually re-lieved all freight congestion.

#### DEP'T OF AGRICULTURE WILL NOT FINANCE CATTLE MEN

Secretary Houston has effectively squelched the project to create a revolving fund of \$40,000,000 for the purpose of easing the financial condition of western cattle and sheep raisers on the ground that it would create a bad precedent and interfere with the fiscal policy of the United State government. Preferential rates for any special industry is ob-viously doubtful policy, but at this moment the live stock industry is in a bad way. J. H. Skinner, dean of the Indiana Agricultural College and an admitted avoid on the stock met an admitted expert on live stock mat-ters, predicts a collapse similar to recently overtaking the transportation interests as production of meats under such unfavorable circumstances as have existed recently will drive cattle and hogs from corn belt farms where the bulk of the national supply is made. Eliminate, even partially, Ohio, Indiana, Iowa, Illinois, Kansas, Nebraska and Missouri, as meat supply sources and the nation's larder would soon be hare.

Orders for approximately 150,000 cows and 350,000 steers to go to northern pastures from the southern breeding ground are held in abey-ance at this moment because the bus-iness cannot be financed. Twentyiness cannot be financed. Twenty-five per cent of the grazing area in the Southwest and 50 per cent in the Northwest is idle for the same reason. Neither cattle nor sheep raisers can afford to pay ten per cent for money; but even on that ex-travagant basis new business is being emphatically turned down by banks.—Rosenbaum Review.



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THE MICHIGAN BUSINESS FARMER

#### HIGHWAY COMM'R LIABLE

HIGHWAY COMM'R LIABLE In grading a large hill in the highway along my farm we found a fine gravel pit running down to the depth of 30 feet or more. The Highway Commission-er says he can take it out 33 feet from center of road each way as deep as the gravel goes down. If he does and goes down 30 or 40 feet right up to the line it won't be but a short time until part of my farm all along the cut will silde in the road and spoil the field and land for farming. What I want to know is if part of my farm sildes in the high-way because they went right up to the line to get gravel, how am I to get pay for what land they spoil for me?—H. M. W. Berrien County.

The statute provides that any surplus earth or gravel taken from one portion of the road may with the consent of the highway commissioner be used to fill such depressions in any other road in the same district "provided that no earth shall be dug, plowed or scraped nearer than within eight feet of the margin of the highway without the consent of the owner of the premises adjacent." Should this be violated I am of the opinion that all who participate are liable for the damages and I also believe you would be entitled to an in-junction to restrain any threatened injury of the kind.—W. E. Brown, le-gal editor.

#### BUTTER MAKER'S DIPLOMA

I would like to know just how would be the best and cheapest way to get a. diploma as butter maker. Can I get it by working under a good butter maker for one year or would I have to go to the M. A. C. for a course of butter mak-ing, or could I take an examination at any other place?—Arenac Co. Reader. I doubt very much if there is any

method by which a diploma could be obtained by working with a good butter maker for a year. While in a good many cases a man would learn butter making satisfactorily by working in this way, it would be very hard to regulate and probably in some cases a diploma would not be of very much value.

We offer an eight weeks short course for butter makers at the com-pletion of which, if they do satisfactory work, a certificate showing that they have done satisfactory work, is given. Of course, however, it is im-portant that a man have practical experience in a creamery either be-fore taking this course or afterwards as there is a good bit of promised as there is a good bit of practical creamery work which we cannot give them in the eight weeks' time. O. T. Goodwin, Associate Professor of Dairy Manufactures, M. A. C.

## CHILDREN WOULD INHERIT THE MOTHER'S SHARE

MUTHER'S SHARE Can the grandchildren come in for the mother's share, she being deceased for a number of years and the father mar-ried again if the grandmother died without a will and there is several of the grandmother's own children living, or if the grandfather is living can he hold any of the grandmother's property there being no incumberances whatever, and will the property have to be probated or can the children divide it among them-selves, this property consisting mostly of bank notes and mortgages. How long a time has to expire before there can be any steps made for division?—L. A. H., Tyre, Mich.

The grandchildren would inherit the share their mother would have received had she been alive. Upon the death of the grandmother her husband takes no interest in the real estate. He will receive one third of the personal after the payment of the funeral expenses, expenses of administration and debts. He is en-titled to administration of the grand-mother's estate and entitled to the mother's estate and entitled to the fees for administration. If there are no debts the heirs may divide the es-tate without probate if all are satisfied but it must be unanimous and none can be forced to accept a set-tlement that they do not agree to.---W. E. Brown, legal editor.

#### ACID PHOSPHATE

I have some acid phosphate and Glean-er General Grower. How much should I use on corn and beans and garden to be of the greatest value?—Troy Fruit Farm, Oceana County.

It is customary to apply acid phos-phate at the rate of 200 pounds per acre, the same to be distributed throughout the surface layers of the soll rather than in the hill, due to

the fact that only about one-half or two-thirds is utilized by the first crop. Thus when it is distributed throughout the soil mass the crop that follows in the rotation can make better use of it. When the phos-phate is applied to gardens, standard applications approach 400 pounds per acre.

The application of mixed fertilizers, to which you refer, depends upon the composition. If it is similar to a 2-12-2 about 200 pounds per acre should be applied to the corn crop and if broadcasted about 125 pounds in the hill, -M. M. McCool, Prolessor of Soils, M. A. C.

#### LINE FENCE

LINE FENCE I have a 17 acre wood lot and my neighbor wants me to build a hog and sheep fence. There is a barb wire fence up now. I pastured three or four acres next to this neighbor where a creek ran through but as there isn't enough past-ure only to last two or three weeks, I thought I would take up the fence and let it be out to commons. Two or three years ago this same man told me a barb wire fence would be alright. I told him this fence would be alright. I told him this fence would be abarb but he said there would be no use to build a woven wire fence. Now if I tear the fence out on the road and take up my share of the lawful fence. O. E. M., Greenville, Mich.

You may throw your property open to the commons and not be re-quired to build line fence. You do not have to build a "hög and sheep fence" but only such a fence as the law requires of four and one half feet high and such material as the fence viewers deem a sufficient fence. Your neighbor does not have the authority to say you shall build a fence in five days. The time and kind of fence is for the fence viewers to determine if you not willing, to build on your own account. W. E. Brown, legal editor.

#### CHATTEL MORTGAGE

What is the law in regard to a chattel mortgage after it is a year past due?— E. J. P.

A chattel mortgage is good and colloctable for six years after matur-ity and for six years after payment made thereon. However to be valid against subsequent purchasers of the property or against subsequent in-cumbrancers, it must be renewed by affidavit within the 30 days preced-ing the year after its filing.—W. E. Brown, legal editor.

#### THE COLLECTION BOX

#### FARMER RECEIVES MONEY FROM CHICAGO FIRM

The firm of <u>of</u> Chicago has owed me about \$20 since last Jan-uary, and being unable to get the money ourselves would like to have you see what you can do about it. you see what you can do about it. You will see by the enclosed list of questions which they have been send-ing, and which I have filled out, what it is about. We have filled in at least four or five of these papers, and in meturn get the same thing again. You will also note on their enclosed order blank that they promenclosed order blank, that they prom-Ise to return money on unsatisfactory goods returned. Then why don't they do it? I think the enclosed questions answered will make things clear to you. They owe us \$19.12. I sent them my personal check in January, which they have at present, as you will see they call for it. I think I should not have done this.— D. N. C., Flat Rock, MicK. ise to return money on unsatisfactory

We wrote the company in behalf of D. N. C. and received a reply from them stating that they had discover-ed their mistake and were mailing a check to our subscriber covering the amount due. On June 14th, we received the following letter from D. N. C.:

Our account with Pwhich they would not settle, and which I turned over to you for collection a turned over to you for conection a few days ago has been paid. We re-ceived a check from them for the full amount today. Thanking you very much for your help in the mat-ter, I remain, yours very respectful-ly.—D. L. C., Flat Bock.

FIGHTING GRASSHOPPERS Has any special preparation been made to fight this year's grasshoppers —Reader.

**July 3, 1920** 

Yes, we have done everything possible to encourage the farmers to fight grasshoppers. We have been trying to get the Boards of Super-visors through the County Agents to secure white arsenic early in the winter when the price was down, and whiter when the price was down, and some counties have been able to raise the money to do so, others have not found this possible for some rea-son or other. However, our field man is at present up in the various counties north and west of you ad-vising and encouraging and direct-ing a campaign ing a campaign.

The main difficulty at present is to get white arsenic up into places where it is needed in time. How-ever, the counties that have prepared in advance for this campaign are getting good results I believe and the State Farm Bureau is using its power to aid in securing the poison necssary to make the poison bait, which is the most effective weapon at our command.—R. H. Pettit, Professor of Entomology, M. A. C.

RIGHTS OF HIGHWAY COMM'R Has the Highway Commissioner the right to pile stone and pine stumps along the front of a map's farm and leave them there? Our Commissioner claims that the state reserves eight feet outside of the grade hubs and that he can leave anything on that eight feet that he wishes to.—C. F.

I am of the opinion that the en-tire highway space may be needed for highway use and that the commissioner has the right to use the side space for stones and stumps that side space for stones and stumps that come from the traveled part of the highway in order to make the right of travel safe. I am of the opinion that the commissioner would not have authority to draw material from other parts of the highway and dump them in front of a man's prem--W. E. Brown, legal editor.

#### **NEW HIGHWAY**

Certain interests are trying to get a new road laid out, between two points, about 6 miles apart. Now is the decision of a township, county or state highway commission final, or have the taxpayers a right of appeal to some court to re-view the matter.—X. Y. Z.

The law provides that a commis-sioner of highways may lay out a highway upon petition of seven free holders of such township. Upon re-ceipt of the application the commis-sioner shall serve notice on the owners within five days after receipt of the application. Upon the day fired for a hearing he determines whether it is a necessity or not. Any one dis-satisfied may appeal within ten days to the town board and the statute provides for an appeal to the circuit court.-W. E. Brown, legal editor.

#### INCOME TAX

One question please, in regard to the income tax. If A bought a farm (80 Å) two years ago for say, \$7,000 and he can now sell for \$10,000, can the government take any of it. That is if he is heavily in debt on it. Having made guite a few repairs and improvements?—Subscriber, Durand Mich.

The government will not bother you if you haven't sold the land and made a clear profit. Even though it grows to many times what you pay you can not say you have made a profit until sold. The expense of the improvements taken from other incomes are allowable if you sell but if used for permanent improvements would not be allowed as expense. In figuring the profits the government wants the clear gain for the basis of the computation .- W. E. Brown, 10gal editor.

## FEEDING GRAIN TREATED WITH FORMALDEHYDE

Can grain that has been treated with formaldehyde be fed to chickens and livestock-Mrs. S., Kingsley, Mich.

Grain which has been treated with formaldehyde can be fed safely to chickens and livestock after thorough airing. If spread out on floor and stirred occasionally all traces of for-maldehyde gas will disappear. J. F. Cox, Professor of Farm Grops, M. A. C.

A

I am a reader of your paper. Would you please give me the seed law in the columns of your paper in the next issue. I bought and paid for what I supposed to be red clover seed and one half or better proved to be sweet clover. At that time sweet clover was worth \$18 and the red clover \$25 and I paid for all red clover. The red clover doesn't ma-ture at the same time of the sweet clov-er and for that reason I consider it a damage. J. M., Clinton County.

N ACT to regulate commerce in A certain agricultural certain agricultural seeds and for other purposes. Act 202, P.

A., 1913. The People of the State of Michigan enact: Section 1. For the purposes of this act, agricultur-al seeds are defined as the seeds of alfalfa, Canadian blue grass, Ken-tucky blue grass, brome (awnless) grass buckwheat alsike clover arim grass, buckwheat, alsike clover, crimson clover ,red clover, white clover, field corn, Kaffir corn, meadow fescue, flax, millet, oats, orchard grass, rape, red top, rye, sorghum, timothy and wheat which are to be used for sowing or seeding purposes.

Sec. 2. Every lot of agricultural seed as defined in section one of this act, which is offered or exposed for sale within this State for seeding pur-poses in this state in lots of eight ounces or more, shall be accompan-ied by a plainly written or printed statement in the English language stating, except where agricultural seed, as defined in section one of this act, is sold at retail from the original package, and said original package being marked in accord-ance with the provisions of this act.

Name of agricultural seed. 2. Name and address of person selling or offering for sale such seed. The approximate percentage by weight of purity or freedom of such seed from foreign matter or from other seeds distinguishable by their appearance.

The approximate percentage by weight of contamination, specifying by name each kind present in greater proportion than one per cent by weight of the whole.

Sec. 3. The seeds of quack grass (Agropyron repens), Canadian thistle (Cirsium arvense), clover and alfalfa dodded (Cuscuta epithymum) and field dodded (Cuscuta arvensis) hereby defined as noxicus weed seeds. No person or persons, firm or corporation, shall by himself, his agent or representative of any other person, firm or corporation, offer or expose for sale or distribution, for seeding purposes in this state, or sow or cause to be sown in this state any agricultural seeds defined in section one of this act, containing a greater amount or proportion than one seed of any or all of said noxious weeds two thousand seeds of the variety of agricultural seed sown, offered or exposed for sale.

Sec. 4. The percentage of purity of agricultural seeds required under section two of this act shall be based upon a test or analysis conducted either by the State Board of Agri-

GREATER PRODUCTION, PUBLIC-ITY, DAIRY NEEDS

(Continued from page 6)

roads, or on the part of the bankers, or whatever it may be, publicity will cure it. When you point publicity's hand at any man and you say the truth and he is wrong that is the end of him.

Public opinion in a republic is the source of all power and it is the source of all success in the market-ing of goods. People will buy the product of the dairyman and pay him just what his mind values it at. When I see you people up here in Minne-sota getting all excited over the abuse you have been subjected to, you dairymen about Minneapolis and St. Paul, for years you worked for ng ple of St, Paul and Minneapolis, they did not ask you to but you just simply would not trust each other, each one of you thought he was get-ting a little more for his milk than his neighbor got, and the distributors were working the whole bunch of you for their own advantage, but you finally got to realize that you finally got to realize that, it came out in some way, the public got to know and the dairymen got to know that they had been made mon-keys of themselves, and while I do not think now they are getting anyculture or its employes, or by the vendor of the agricultural seeds or his agents: Provided, That such test or analysis made by the vendor or his agents, shall conform to the reasonable regulations which said board is hereby authorized and directed to prescribe or shall conform to the reasonable regulations or methods of testing adopted or used by the Association of Official Seed Analyists or the United States Department of Agriculture.

Sec. 5. Wheever buys or sells or sows agricultural seeds, defined in section one of this act for use in this State, for seeding purposes, may submit his samples of such seeds to the State Board of Agriculture for examination and test of purity, and said board of agriculture shall cause such examination to be made as promptly as possible and reported to the sender. For tests of purity, said board shall charge a fee of twenty-five cents for the examination of each sample, which fee shall be payable in advance. All moneys received as such fees shall be paid to the State Board of Agriculture.

Sec. 6. The enforcement of this act shall be entrusted to the State Board of Agriculture, which is hereby authorized to appoint such inspectors, assistants and deputies as may be necessary to enforce this act, and is authorized in person or by its inspectors or assistants to take for analysis, paying the reasonable pur-chase price, a sample not exceeding four ounces in weight from any lot of agricultural seeds offered or ex-posed for sale: Provided, That said sample shall be drawn or taken in the presence of the vendor or parties in interest, or his or their agents or representatives, and shall be taken from a parcel, lot or number of par-cels, which shall not be less than ten per cent of the whole lot inspected, and shall be thoroughly mixed and then divided into two samples and placed in containers, carefully sealed, and label placed on each contain-er stating the name of the agricultural seed sampled, the same of the vendor and the date and place of takventor and the date and place of tak-ing such samples, and said labels shall be signed by said State Board of Agriculture or its agents; or said samples may be taken in the presence of two disinterested witnesses if the vendor or party in interest fails or refuses to be present when noti-One of said duplicate samples shall be left with or on the premises of the vendor or party in interest, and the other retained by the State Board of Agriculture for analysis and comparison with the label required by section two of this act.

Sec. 7. The provisions of this act shall not apply to:

First, Any person selling agricul-tural seeds direct to seed merchants or shipping to a general market to be cleaned or graded before being

where near what it is worth as a food, they are getting in a good deal better condition and it is all through publicity.

You might take, if you please, the question of potatoes in Minnesota. Suppose you had an organization of potato growers in Minnesota, they agreed they would contribute one cent per bushel for publicity and edand the used that money to teach the people to put in their potatoes in the fall before the freezing comes so that the farmers would not be to the extra expense of taking care of them through the winter, and delivering during freezing weather, showing them the advantage of putting in potatoes in the fall—what do you think the result would be? Why, friends, by the time it is froze up in the fall you would not be able to find a potato in Minnesota that was not stored away for winter use in the family that was to use it.

#### ....

If we are going to produce vege-tables or grain we have got to feed the plant economically, we have got to be able to handle the produce economically, and we have got to in an duction profitable, and there is an education profitable, and there is an education profitable and there is an education profitable.

offered or exposed for sale for seeding purposes; Second, Agricultural seed which is

held in storage for the purpose of being cleaned:

Third, Agricultural seed marked "not cleaned" and held or sold for shipment outside the state only.

Sec. 8. Whoever sells, offers or exposes for sale within this state any agricultural seeds defined in section one of this act, without complying with the requirements of sections two and three of this act, or whoever falsely marks or labels any agricultural seeds under section two of this act, or whoever shall prevent the state Board of Agriculture or its duly authorized agents from inspecting said seeds and collecting samples as provided in section six of this act, or whoever shall otherwise violate this act shall be guilty of a misdeameanor and upon conviction shall be fined not more than one hundred dollars: Provided, however, That no prosecution for violation of this act no shall be instituted except in the fol lowing manner: When the State Board of Agriculture believes or has reason to believe that any person has violated any of the provisions of sections two, three and eight of this act. it shall cause notice of such fact, together with full specifications of the act or omission constituting the violation, to be given to said person who either in person or by agent or at-torney shall have the right, under such reasonable rules and regulations as may be prescribed by said State Board of Agriculture, to appear be-fore said board and introduce evidence and said hearing shall be private. If after said hearing or with-out such hearing, in case said person fails or refuses to appear, said State Board of Agriculture shall de-cide and decree that any or all of said specifications have been proven to its satisfaction, it may at its des-cretion so certify to the proper prosecuting attorney and request him to prosecute said person according to law for violation of this act, transmitting with said certificate a copy of the specifications and such other evidence as shall be deemed necessary and proper, whereupon, said prosecuting attorney shall prosecute said person according to law.

Sec. 9. The results of the anly Ses and tests of seed made by the State Board of Agriculture may, at reports.

Sec. 10. The necessary expense incurred in carrying out provisions of this act shall be certified by the secretary of the State Board of Ag-riculture to the Auditor General, who shall thereupon issue his war-rant upon the State Treasurer for the payment thereof, but the total amount so paid in any one fiscal year shall not exceed two thousand dellars.

we must do that. If we are going to produce the dairy products and hope to succeed and retain our own respect and the respect of the world, we have got to use the most efficient machinery in the world to produce it, and we have got to create a con-dition of mind that will appreciate it at its true worth through education and publicity. We have got to forget all these little animosities and suspicions of each other.

I think one of the first lessons we must learn is to realize that we must solve our own problems, that our salvation cannot be worked out by political bunco steerers that are trying to arrange for their own perpetuity inoffice, that we have to pull our own weight in the everyday and ordinary valks of life and that the greatest evaporator of prejudice and corrector of wrong and error, is publicity and education, and if the people of this great northwest who are tilling the soil will agree among themselves to use publicity and education thru their own organization. I believe your troubles would largely cease because the great body of humanity believes in justice and fair play, and publicity and education will get to them your ills and in getting them

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Name "Bayer" means genuine Say "Bayer"- Insist!



Say "Bayer" when buying Aspirin. Then you are sure of getting true "Bayer Tablets of Aspirin"—genuine Aspirin proved safe by millions and prescribed by physicians for over twenty years. Ac-cept only an unbroken "Bayer package" which contains proper directions to relieve Headache, Toothache, Earache, Neuralgia, Rheumatism, Colds and Pain. Handy tin boxes of 12 tablets cost few cents. Drug-gists also sell larger "Bayer packages." Aspirin is trade mark of Bayer Manufac-ture Monoaceticacidester of Salicylicacid.



and using their feet more than ever be-fore. For all these workers the frequent use of Allen's Foot-Ease, the antiseption healing powder to be shaken into the shoes and sprinkled in the foot-bath, in-oreases their efficiency and insures need-ed physical comfort. Allen's Foot-Ease takes the Friction from the Shoe, keeps the shoe from rubbing and the stockings from wearing, freshens the feet, and pre-vents, tired, aching and blistered feet. Women everywhere are constant users of Allen's Foot-gase. Don't get foot sore, get Allen's Foot-Ease. Sold every-where.



Is Your Farm for Sale? Write out a plain description and figure 5c for each word, initial or group of figures. Send it in for one, two or three times. There's no cheaper or better way of selling a farm in Michigan and you deal direct with the buyer. No agents or commissions. If you want to sell or trade your farm, send in your ad today. Don's just talk about it. Our Business Farm-ers' Exchange gets results. Address The Michigan Business Farmer, Adv. Dept., Mt. Clemens.

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FIVE CENTS A WORD PER ISSUE. MINI-tan this low rate, we are compelled to eliminate all bookkeeping. Therefore, our terms on class-field advertising are cash in full with order, Count as one word each linklai and each group of figures, both in the body of the ad and in the address. The rate is 5 cents a word for each is-ue, regardless of number of times ad runs. There is no discount. Copy must reach us by Wednes-day of preceding week. You will help us con-tinue our low rate by making your remittance wactly right.—Address, Michigan Business Farm-er, Adv. Dep't, Mt. Clemens, Michigan.

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FARM WITH ALL CROPS, 4 HORSES, 47 cattle, tools, 385 acres splendid land, fine build-ings, good American neighborhood, near village, fields have cut 140 tons hay, 75-cow, brock-wa-tered pasture, valuable wood, variety fruit; two 12-room houses, four barns; owner throws in horses, cows, all machinery, tools, all growing crops; everything \$15,000, only \$6,000 cash, balance easy terms. Details page 30 Strout's Big Illustrated Catalog Farm Bargains 33 States. Gopy free. STROUT FARM AGENCY, 814 BE, Ford Bidg., Detroit, Mich.

STRIPPED HARDWOOD LAND, RICH clay loam-casy terms, \$12.50 to \$15.00 an acre. Neighbors, roads, schools. Four to fire miles from Millersburg, Never failing clover seed will make your payments. JOHN G. KRAUTH, Millersburg, Mich.

FARM FOR SALE-76 ACRES, CLAY LOAM well drained. Best of soil. No county ditch. Good buildings, newly painted. Acetylene lights, will sell with or without stock, tools and crops. 60 rods to school, 2 miles to good market. on naim road, A. R. ZIMMERMAN, Newsygo, Mich.

STORE AND 4 ACRES. 13 MILES FROM Alpena on Mich. Pike, \$1,800. Stock at in-voice price. Owner, JAMES J. LINCE, Ossineke, Mich., R 1.

WANTED-TO SELL, TRADE OR RENT SO acre farm. Write D. R. HAMILTON, R S, Blanchard, Mich.

FOR SALE—CHOICE UNIMPROVED FARM lands in Thumb District of Michigan. Near rall-roads and good markets. Buy direct from owner and get better land for less money. ALBERT HEATH, Harbor Springs, Michigan.

FOR SALE—EIGHTY ACRES, EIGHTY rods from school, two miles from trunk line high-way, four miles from store; land good and near-ly level. Some wire fencing. Cheap for quick sale. MASON WHALY, Harrison, Mich.

CALIFORNIA FARMS FOR SALE. WRITE r list E. R. WAITE, Shawnee, Aklahoma. for

40 ACRE DAIRY FARM, GOOD SOIL, FINE buildings, tile slio, new wire fencing, 20 rods school, 1 1-2 miles north and 2 miles east of Utica. FRED BUSCH, R1, Utica, Mich.

IMPROVED FARMS FOR SALE—OSCEOLA and adjoining counties offer great opportunities for the farmera Productive soil, fine climate, good roads and best of schools, farmers well or-ganized, athree branches of Gleaner Clearing House, everything to make life worth living and livig easy to make. Let us send our descriptive bookiet of the wonderful country, and tell you of the great bargains we have to offer. CAL-LAGHAN & CARROW LAND CO., Reed City, Mich.

FINE FARM FOR SALE CHEAP. EIGHTY acres. Forty two in crops. Buildings and fences good. FRED E. SCHERZER, Rhodes, Mich.

MISCELLANEOUS

BUY FENCE POSTS DIRECT FROM FOR-st. All kinds. Delivered prices. Address "M. I." care Michigan Business Farming, Mt. Clem-as, Mich.

BUILDERS' PRODUCTS CO., 14 PASADENA ve., Detroit. Wholesale to consumers-Paints, Ave., Detroit. Wholesale to consumers—Paints, Varnish, Spraying Materials, Sprayers. Manual mailed free. M. B. TEEPLE, Mgr.

WANTED-FOREMAN FOR LARGE FARM. Rent and diving free. Salary \$1,200 per year. MICHIGAN STATE PRISON, Jackson, Mich. CORN HARVESTER-ONE-MAN, ONE-HORSE,

one-row, self-gathering. Equal to a corn binder. Sold direct to farmers for twenty-three years. Only \$28, with folder binder. Free catalog showing pletures of harvester. PROCESS CORN HAIVYEVTER CO., Salina, Kan.

# **RESULTS!**

#### April 6, 1920

Michigan Business Farmer,

Michigan Business Farmer, Mt. Clemens, Mich, Gentlemen: — Enclosed please find check for \$14.60, the sum due for 13 weeks' chicken ad and one week strawberry ad. If we need any more ads we will let you know later. Your ads surely bring business, We're all sold out for April and May. Yours is the best paper for Michigan farmers that there is in the state. Continue in the same good way and you will have the support of every bona fide farmer.

Cordially yours, C. W. HEIMBACH,

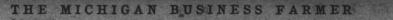
Big Rapids, M Route 5,

M. B. F. brings them

It Pays Big

to advertise livestock

or poultry in M. B. F.'s Breeders Directory.



"HEARTS OF THREE" (Continued from page 9)

"They are beyond price."

"They are beyond price. "They are beyond the value of val-or, and love, and honor?" "They are beyond all things. They are a madness." "Can a woman's or a man's true

love be purchased by them?" "They can purchase all the world." "Come," the Queen said. "You are a man. You have held women in your arms. Will they purchase women?"

'Since the beginning of time women have been bought and sold for them, and for them women have sold themselves.

"Will they buy me the heart of your good friend Francis?"

For the first time Torres looked at her, and nodded and muttered, his eyes swimming with drink and wildeyed with sight of such array of gems

"Will good Francis so value them? Again he nodded emphatically.

She began to laugh in silvery derision. Bending at haphazard clutched a priceless handful of the pretties.

"Come," she commanded. "I will show you how I value them."

She led him across the room and out on a platform that 'extended around three sides of a space of water, the fourth side being the perpendicular cliff. At the base of the cliff the water formed a whirlpool that advertised the drainage exit for the lake which Torres had heard the Morgans speculate about.

With another silvery tease of laughter, the Queen tossed the handof priceless gems into the heart ful of the whirlpool. "Thus I value them," she said.

Torres was aghast and, for the nonce, well night sobered by such

wantonness. "And they never come back." she

laughed on. "Nothing ever comes back. Look !" She flung in a handfull of flowers

that raced around and around the whirl and quickly sucked down from sight in the center of it.

"If nothing comes back, where does everything go?" Torres asked

quickly. The Queen shrugged her shoulders

although he knew that she knew the secret of the waters.

"More than one man has gone that way," she said dreamily. "No one of them has ever returned. My mothof them has ever returned. My model er went that way, after she was dead. I was a girl then." She roused. "But you, helmeted one, go now. Make you, helmeted one, go now. Make report to your master—your friend, I mean. Tell him what I possess for dowry. And, if he be half as mad as you about the bits of glass, swiftwill his arms surround me. I shall ly remain here and in dreams await his coming. The play of the water fas-cinates me."

Dismissed, Torres entered the sleeping chamber, crept back to steal a glimpse of the Queen, and saw her sunk down on the platform, head on hand, and gazing into the whirlpool. Swiftly he made his way to the chest, lifted the lid, and stowed a scooping handful into his trousers' pocket. Ere he could scoop a second handful, the mocking laughter of the Queen was at his back.

Fear and rage mastered him to such extent, that he sprang toward her, and pursuing her out upon the platform, was only prevented from seizing her by the dagger she threat-ened him with.

"Thief," she said quietly. "Without honor are you. And the way of all thieves in this valley is death. I shall summon my spearmen and have you thrown into the whirling water.

And his extremity gave Torres cunning. Glancing apprehensively at the water that threatened him, he ejaculated a cry of horror as if at what strange thing he had seen, sank down on his hands. The Queen looked sidewise to see what he had seen. Which was his moment. He rose in the air upon her like a leaping tiger, clutching her wrists and wresting the dagger from her.

He wiped the sweat from his face and trembled while he slowly recovered himself. Meanwhile she gazed upon him curiously, without fear.

"You are a woman of-evil," he snarled at her, still shaking with rage, "a witch that traffics with the powers of darkness and all devilish

things. Yet are you woman, born of woman, and therefore mortal. The weakness of mortality and of woman is yours, wherefore I give you now your choice of two things. Either you shall be thrown into the whirl of water and perish, or . . .

"Or?" she prompted. "Or . . ." He paused, licked his dry lips, and burst forth. "No ! My the Mother of God, I am not afraid. Or marry me this day, which is the other choice."

"You would marry me for me? Or for the treasure?" "For the treasure," he admitted

brazenly. "But it is written in the Book of

Life that I shall marry Francis," she objected. "Then we will rewrite that page in the Book of Life."

"As if it could be done !" she

laughed. "Then will I prove your mortality there in the whirl, whither I shall fling you as you flung the flowers." Truly intrepid Torres, was for the time—intrepid because of the ancient

drink that burned in his blood and brain, and because he was master of the situation. Also, like a true Latin-American, he loved a scene wherein he could strut and elocute. Yet she startled him by emitting

a hiss similar to the Latin way of calling a servitor. He regarded her suspiciously, glanced at the doorway to the sleeping chamber, then returned his gaze to her.

Like a ghost, seeing it only vaguely out of the corner of his eye, the great white hound erupted through the doorway. Startled again, Torres involuntarily stepped to the side. But his foot failed to come to rest on emptiness of air it encountered, the and the weight of his body toppled him down off the platform into the Even as he fell and screamwater. ed his despair, he saw the hound in mid air leaping after him.

Swimmer that he was, Torres was like a straw in the grip of the cur-rent; and the Lady Who Dreams, gazing down upon him fascinated from the edge of the platform, saw him disappear, and the hound after him, into the heart of the whirlpool from which there was no recurs from which there was no return.

#### CHAPTER XX

ONG THE Lady Who Dreams gazed down at the playing waters. At last, with a sighed "My poor dog," she arose. The passing of Torres had meant nothing to her. Accustomed from girlhood to exercise the higher powers of life and death over her semi-savage and degenerate people, human life, per se, had no sacredness to her. If life were good and lovely, then, naturally, it was the right thing to let it live. But if life were evil, ugly, and dangerous to other lives, then the thing was to let die or make it die. Thus, to her, Torres had been an episode—un-pleasant, but quickly over. But it was too bad about the dog.

Clapping her hands loudly as she entered her chamber, to summon one of her women, she made sure that the lid of the jewel chest was raised. To the woman she gave a command, and herself returned to the platform, from where she could look into the room unobserved.

A few minutes later, guided by the woman, Francis entered the chamb-er and was left alone. He was not in a happy mood. Fine as had been his giving up of Leoncia, he got no pleasure from the deed. Nor was there any pleasure in looking forward to marrying the strange lady who ruled over the Lost Souls and resided in this wierd lake dwelling. Unlike Torres, however, she did not arouse in him fear, or animosity. Quite to the contrary, Francis' feel-ing toward her was largely that of pity. He could not help but be im-pressed by the tragic pathos of the ripe and lovely woman desperately seeking love and a mate, despite her imperious and cavalier methods.

At a glance he recognized the room At a glance he recognized the room for what it was, and idly wondered if he were already considered the bridegroom, san discussion, sans ac-quiescence, sans ceremony. In his brown study, the chest scarcely caught his attention. The Queen, watching, saw him evidently waiting for here and ofter a for minutes for her, and, after a few minutes, walk over to the chest. He gathered up a handful of the gems, dropped them one by one carelessly back as

if they had been so many marbles, and turned and strolled over to ex-amine the leopard skins on her couch. Next, he sat down upon it, oblivious equally of couch or treas-ure. All of which was provocative of such delight to the Queen that she could no longer withstrain herself to mere spying. Entering the room and greeting him, she laughted:

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"Was Senor Torres a liar?" "Was?" Francis queried, for the need of saying something, as he arose before her.

"He no longer is," she assured him. "Which is neither here nor there," she hastened on as Francis began to betray interest in the matter of Tor-res' end. "He is gone, and it is well that he is gone, for he can never come back. But he did lie, didn't

he?" "Undoubtedly," Francis replied. "He is a confounded liar."

He could not help noticing the way her face fell when he so heartily agreed with her concerning Torres veracity. ""What did he say?" Francis ques-

tioned.

"That he was the one selected to marry me. "A liar," Francis commented dry-

ly. "Next he said that you were the

selected one—which was also a lie," her voice trailed off. Francis shook his head.

The involuntary cry of joy the Queen uttered touched his heart to such tenderness of pity that almost did he put his arms around her to soothe her. She waited for him to speak.

"I am the one to marry you," he went on steadily. "You are very beautiful. When shall we be married?

The wild joy in her face was such that he swore to himself that never would he willingly mar that face with marks of sorrow. She might be ruler over the Lost Souls, with the wealth of Ind and with supernatural powers of mirror-gazing; but most poignantly she appealed to him as a lonely and naive woman, overspill-ing of love and totally unversed in love.

"And I shall tell you of another lie this Torres animal told me," she burst forth exultantly. "He told me burst forth exultantly. "He told me that you were rich, and that, before you married me, you desired to know what wealth was mine. He told me you had sent him to inquire into what riches I possessed. This I know was a lie. You are not marry-ing me for thet?" know was a lie. You are not marry-ing me for that"—with a scornful gesture at the jewel chest.

Francis shook his head. "You are marrying me for my-self," she rushed on in triumph. "For yourself," Francis could not

help but lie. And then he beheld an amazing ing. The Queen, this Queen who thing. The Queen, this Queen who was the sheerest autocrat, who said come here and go there, who dismiss-ed the death of Torres with its mere announcement, and who selected her royal spouse without so much as consulting his prenuptial wishes, this Queen began to blush. Up her neck, flooding her face to her ears and forehead, welled the pink tide of maidenly modesty and embarrass-ment. And such sight of faltering made Francis falter. He knew not what to do, and felt a warmth of blood rising under the surface of blood rising under the sun-tan of his own face. Never, he thought, had there been a man and woman situation like it in all the history of men and women. The mutual embarrass-ment of the pair of them was appalling, and to save his life he could not have summoned a jot of initiative. Thus, the Queen was compelled to speak first.

"And now," she said, blushing still more furiously, "you must make love to me."

Francis strove to speak, but his ps were so dry that he licked them 111 and succeeded only in stammering incoherently. "I never have been loved," the

Queen continued bravely. "The af-fairs of my people are not love. My people are animals without reason. "The af-But we, you and I, are man and wo-man. There must be wooing, and tenderness—that much I have learned from my Mirror of the World. But I am unskilled. I know not how. But you, from out of the great world, must surely know." I wait. You must love me." She sank down upon the couch,

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drawing Francis beside her, and true to her word, proceeded to wait. While he, bidden to love at command, was paralyzed by the preposterous impos-sibility of so obeying. "Am I not beautiful?" the Queen queried after another pause. "Are not your arms as mad to be about me?

not your arms as mad to be about me as I am mad to have them about me? Never have a man's lips touched my lips. What is a kiss like—on the lips, I mean? Your lips on my hand were ectasy. You kissed then, not alone my hand, but my soul. My heart was there, throbbing against the press of your lips. Did you not feel it?"

"And so," she was saying, half an "And so," she was saying, half an hour later, as they sat on the couch hand in hand. "I have told you the little I know of myself. I do not know the past, except what I have been told of it. The present I see clearly in my Mirror of the World. The future I can likewise see, but vaguely: nor can I always understand what I see. I was born here. So was my mother, and her mother. How it chanced is that always into the life it chanced is that always into the life of each queen came a lover. Some times, as you, they came here. Mv mother's mother, so it was told me, left the valley to find her lover and was gone a long time—for years. So did my mother go forth. The secret was is known to me, where the long dead conquistadores guard the Maya mysteries, and where Da Vasco him-self stands whose helmet this Torres animal had the impudence to steal and claim for his own. Had you not come, I should have been compelled to go forth and find you, for you were my appointed one and had to be."

A woman entered, followed by a spearman, and Francis could scarce make his way through the quaint antiquated Spanish of the conversation that ensued. It commingled anger and joy, the Queen epitomized it to

him. "We are to depart now to the Long The Priest House for our wedding. The Priest of the Sun is stubborn, I know not why, save that he has been balked why, save that he has been banked of the blood of all of you on his al-tar. He is very bloodthirsty. He is the Sun Priest, but he is possessed of little reason. I have report that he is striving to turn the people against our wedding—the dog !" She clinched her hands, her face set and her eyes blazed with royal fury. "He shall marry us, byt the ancient cus-tom, before the Long House, at the Altar of the Sun."

"It's not too late Francis, to change your mind," Henry urged. "Besides, it is not fair. The short straw was mine. Am I hot right Leoncia?"

Leoncia: Leoncia could not reply. They stood in a group, at the forefront of the assembled Lost Souls, before the altar. Inside the Long House the Queen and the Sun Priest were

closeted. "You wouldn't want to see Henry marry her, would you, Leoncia?" Francis argued.

"Nor you either," Leoncia count-ered. "Torres is the only one I'd like to have seen marry her. I don't like her. I would not care to see any friend of mine her husband." "You're almost jealous," comment-

ed Henry. "Just the same, Francis doesn't seem so very cast down over his fate" his fate.

his fate." "She's not at all bad," Francis re-torted. "And I can accept my fate with dignity, if not with equanimity. And I'll tell you something else, Henry, now that you are harping on this strain; she wouldn't marry you if you asked her."

"Oh, I don't know," Henry began. "Then ask her," was the challenge. "Here sne comes now. Look at her eyes. There's trouble brewing. And the priests's black as thunder. You just propose to her and see what chance you've got while I'm around. Henry nodded his head stubbornly.

"I will—but not to show you what kind of a woman conqueror I am, but for the sake of fair play. I was not playing the game when I accept-ed your sacrifice of yourself, but I am going to play the game now."

Before they could prevent him, he had thrust his way to the Queen, shouldered in between her and the priest, and began to speak earnestly. And the Queen laughed as she listen-ed. But her laughter was not for Henry. With shining triumph she Henry. With shining true laughed across at Leoncia.

Not many moments were required to say no to Henry's persuasions, whereupon the Queen joined Leoncia whereupon the Queen joined Leontha and Francis, the priest tagging at her heels, and Henry following more slowly, trying to conceal the gladness that was his at being rejected. "What do you think," the Queen addressed Leoncia directly. "Good Henry has just asked me to marry him which makes the fourth this him, which makes the fourth this day. Am I not well loved? Have

you ever had four lovers, all desiring to marry you on your wedding day?" "Four !" Francis exclaimed.

The Queen looked at him tenderly. "Yourself and Henry whom I have just declined. And, before either of you this day, the insolent Torres; and, just now, in the Long House the priest here." Wrath began to fire her eyes and cheeks at the recollec-tion. "This Priest of the Sun, this tion. "This Priest of the Sun, this priest long since renegade to his yows, this man who is only half a man, wanted me to marry him ! The dog ! The beast ! And he had the insolence to say, at the end, that I should not marry Francis. Come. I will show him."

She nodded her own private spearmen up about the group, and with her eyes directed two of them behind the priest to include him. At sight of this, murmurs began to arise in the crowd.

"Proceed priest," the Queen com-manded harshly. "Else will my men kill you now.'

kill you now." He turned sharply about, as if to appeal to the people, but the speech that trembled to his lips died unut-tered at sight of the spear points at his breast. He bowed to the inevit-able, and led the way close to the al-tar, placing the Queen and Francis facing him, while he stood above on the platform of the altar, looking at them and over them at the Lost Souls. Souls.

"I am the Priest of the Sun," he began. "My vows are holy. As the vowed priest I am to marry this wo-man, the Lady Who Dreams, to this stranger and intruder, whose blood is already forfeit to our altar. My vows are holy. I cannot be false to them. I refuse to marry this woman to this man. In the name of the Sun God I refuse to perform this ceremony

"Then shall you die, priest, here and now," the Queen hissed at him, and now, the Queen hisses at min, nodding the near spearmen to lift their spears against him, and nod-ding the other spearmen to face the murmuring and semi-mutinous Lost Souls

Followed a pregnant pause. less than a minute, but for nearly a minute, no word was uttered, no thought was betrayed by a restless movement. All stood, like so many statues; and all gazed upon the priest against whose heart the poised spears rested.

He, whose blood of heart and life was nearest at stake in the issue, was was nearest at stake in the issue, was the first to act. He gave in. Calmly he turned his back to the threaten-ing spears, knelt, and, in archaic Spanish, prayer an invocation of fruitfulness to the Sun. Returning to the Queen and Francis, with a gesture he made them fully bow and almost half kneel before him. As he touched their hands with his finger tips he could not forbear the involuntary scowl that convulsed his features. features.

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As the couple arose, at his indi-cation, he broke a small corn-cake in two, handing a half to each.

"The Eucharist," Henry whispered to Leoncia, as the pair crumbled and ate their portions of cake.

"The Roman Catholic worship Da Vasco must have brought in with him, twisted about until it is now the marriage ceremony," she whispered back comprehension, although at sight of Francis thus being lost to her, she was holding herself tightly for control, her lips bloodless and stretched to thinness, her nails hurting into her palms.

From the altar the priest took and presented to the Queen a tiny dag-ger and a tiny golden cup. She spoke to Francis, who rolled up his spoke to Francis, who rolled up his sleeve and presented to her his bar-ed left forearm. About to scarify his flesh, she paused, considered till all could see her visibly think, and, instead of breaking his skin, she touched the dagger point carefully to her tongue. (Continued next week)



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