

## HERE'S THE TRUTH ABOUT FORD'S PROPOSAL TO COMPLETE MUSCLE SHOALS AND MAKE FERTILIZER

Mich. Farm Bureau Gives Facts From Contract Offered U. S. by Mr. Ford; Bureau, Grange and Others Want Congress to Accept; Read Ford's Proposition

### MILE OUT IN LAKE, SIGNS WITH BUREAU

Port Huron, Oct. 20—John Rabine of Anchorville, St. Clair county member, holds the distinction to date of being the Farm Bureau member signed up in the second membership campaign under the most unusual circumstances. Mr. Rabine was a mile out in Lake St. Clair when Ray G. Herbert, Farm Bureau worker, called at his home. Mr. Herbert went down and got a boat and pulled out along side of Mr. Rabine and stated his proposition, and a new Farm Bureau member was added to the St. Clair County Farm Bureau membership.

### EXPECT GRANGE TO UPHOLD GAS TAX, AG. BOARD

Think Grangers Will Act on These Questions at Big Meeting

Muskegon, Oct. 25—The Michigan State Grange in annual meeting here, will very likely adopt strong resolutions for the two cent gas tax, the money to go to pay the interest and principal on Michigan's outstanding highway bonds, a matter of great importance to every country and city property owner.

Nearly every County Grange submitted resolutions censuring Governor Groesbeck for vetoing the gas tax last spring. They called for action toward enactment of a gas tax. County Granges also condemned the State Administrative Board's interference with the State Board of Agriculture in its administration of the Agricultural College. Strong resolutions of support are expected for the Agricultural Board.

Thus we see the Michigan State Grange and the Michigan State Farm Bureau and Farmers Clubs standing shoulder to shoulder in defense of Michigan farmers' interests, a matter of great importance. These organizations have been fighting the raids of certain politicians for months and because of that the farmers' leaders have been the subject of many attacks calculated to discredit them in the eyes of the public. None of these attacks have succeeded; as a matter of fact they have often acted as boomerangs and have come home to roost. Today the organized farmers' cause is stronger than ever before.

### CO-OPS REWARDED GRAPE GROWERS

Members See \$5 to \$10 More Per T. Than Speculators Paid

Paw Paw, Oct. 25—Grape growers of this section who refused to be stampeded into selling at low prices made by speculators who were deliberately under-quoting the market, and instead stuck by their co-operative association will probably get \$5 to \$10 more per ton for their grapes, according to the Paw Paw Co-operative Fruit Ass'n.

Evidence is unmistakable that certain cash buyers underquoted the grape market in the big centers, hoping to wreck it temporarily and scare the growers into their net. Some growers needed their money and were afraid that they would not get the top, so that they were in a receptive mood to the speculators' propaganda. In the meantime the co-op warned all growers of the situation and many kept out of the trap.

The Paw Paw grape market returns this season were fairly satisfactory, although the growers did not get what they should have on the cost of production or their share of what the public paid. The speculators got a big part of the growers' share in many instances. The matter should be a lesson to the effect that the co-ops can make good sales on the merits of their goods and that they eliminate at least a part of the middleman's profits and put those profits to the growers, where they belong. Paw Paw Co-operative Ass'n has demonstrated that the real salvation for farmers against a field of wily speculators is co-operation in buying and selling.

What is Henry Ford's offer to lease, complete and operate the U. S. Muscle Shoals, Alabama, nitrates plants for the production power and cheaper and better fertilizer for American farmers?

We hear 57 varieties of stories regarding this offer. It is significant that practically all of this opposition comes from certain great commercial fertilizer manufacturing companies and certain great power companies.

**Farm Bureau Has His Offer**  
The Michigan State Farm Bureau has an official copy of Mr. Ford's offer to the United States Government to lease, complete and operate Muscle Shoals and give in return certain great services to the American public, rentals on the property, and make this property pay for itself in 100 years. Also, to always keep the United States in a state of preparedness as far as war explosives are concerned. The American and Michigan Farm Bureaus and all other farmers organizations support this offer and are working for its acceptance. To date, certain big interests have blocked it in Congress.

**History of Muscle Shoals**  
Before considering Mr. Ford's offer, it is well to recall that the U. S. during the last war, started a great nitrates plant at Muscle Shoals to take nitrogen from the air and make it available for the manufacture of war explosives. Muscle Shoals offers one of the greatest water power propositions for the manufacture of electrical energy in the world. The war ended before the Government completed the plant and since then it has lain practically idle.

**U. S. Invited Ford Bid**  
It is also significant to recall that the United States Army Chief of Engineers invited Mr. Ford to make the offer which is before Congress today. We are herewith submitting in brief Mr. Ford's proposal for leasing and completing the plant and what he proposes to give the American public in return:

**Mr. Ford's Offer**  
That Henry Ford will form a \$10,000,000 Company under his direction, to carry out the terms of the following contract.  
That the Company shall complete the Wilson Dam No. 2, its locks, power house, all equipment for generating 600,000 horse power of electricity. Said work to be done at cost and without profit to the company, and subject to approval of the U. S. Army Chief of Engineers.

That the Company will lease from the U. S. Dam No. 2 complete for 100 years and will pay to the U. S. as annual rental, 4 per cent of actual cost of completing the dam. During the first six years this rental is to be fixed at \$200,000 annually. The Company will also pay the U. S. \$35,000 annually for up-keep of Dam No. 2, but will maintain all power house equipment itself.

When Dam No. 2 is complete, the Company will likewise construct and complete Dam No. 3, which will produce 250,000 horse power of electrical power, and the Company will pay the same 4 per cent rental on cost of construction. During the first three years the rental is to be fixed at \$160,000 annually.

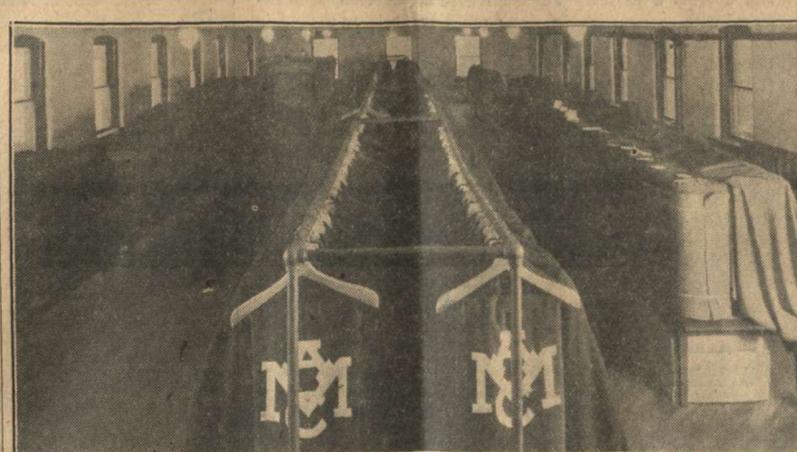
The contract provides that Mr. Ford shall create a sinking fund to retire the entire construction cost of Dams No. 2 and No. 3 in 100 years. His Company would pay the U. S. every six months \$19,868 and \$3,505 on the respective dams for 100 years for that purpose.

Mr. Ford would purchase Nitrate Plant No. 1 and Nitrate Plant No. 2 with their machinery, materials, railroad tracks, as they stand today, for \$5,000,000 payable in five annual installments with interest at 5 per cent. This is Mr. Ford's proposal for completion of the plant.

**The Fertilizer Agreement**  
Following is his proposition for making cheaper fertilizer for our farmers:

"Since the manufacture, sale and distribution of commercial fertilizers to farmers and other users thereof constitutes one of the principal considerations of this offer, the company expressly agrees that continuously throughout the lease period, except as it may be prevented by reconstruction of the plant itself or by war, strikes, accidents, fires or other causes beyond its control, it will manufacture nitrogen and other commercial fertilizers, mixed or unmixed, and with or without filler, according to demand at nitrate plant No. 2. \* \* \* The annual production of these fertilizers shall have nitrogen content of at least 40,000 tons of fixed nitrogen." (This would make 2,000,000 tons of 2-8-2 fertilizer.) (Continued on page two)

## Farm Bureau Blankets and Clothing Dep't.



Above is a picture of the State Farm Bureau blankets and clothing dept. at State headquarters at Lansing. At the right may be seen bolts of the finest wool cloth for suitings and overcoatings, with the price tags on each, showing the cost per yard and the price for a suit or overcoat, tailored to the buyer's measure by the Farm Bureau. On the far side of each bolt is a display of the same cloth.

In the center are the racks for suits and overcoats that have been ordered and are ready for delivery. In the foreground are some green monogrammed blankets that were made up for the Michigan Agricultural College students.

At the left, display piles of campers blankets, auto robes, horse blankets. At the rear, bed blankets, each in a dust proof, moth proof heavy manilla paper container. The Bureau also handles wool batts. The department has been in operation about 2 1/2 years. In that time thousands of people have become well pleased wearers of Farm Bureau suits and overcoats and hundreds of Farm Bureau blankets today. The Bureau's suitings and blankets business draws orders from coast to coast and from all parts of Michigan.

### SAVES MEMBERS A BIG HAUL

Bureau Does St. Clair Sugar Beet Growers a Good Turn

Port Huron—Oct. 15—A number of St. Clair County Farm Bureau members north of Port Huron were dismayed recently when the railroad refused to permit further use of the Gardendale siding 2 1/2 miles north of Port Huron for sugar beet loading. Their St. Clair County Farm Bureau took the matter up with E. L. Ewing, State Farm Bureau traffic counsel, who in turn, took the matter up with the proper railroad authorities and the Michigan Public Utilities Commission. The result was that the Gardendale siding is again available for loading sugar beets. Had the farmers been denied use of the Gardendale siding, it would have been necessary for the sugar beet growers to increase their hauling distance 3 1/2 miles to the nearest loading point. The growers had their beets sold and were in a tight fix. Without the support of their State Farm Bureau and its traffic organization, they undoubtedly would not have been able to secure a re-consideration of the Gardendale siding matter from the railroad.

### FARM BUREAU IS ACTIVE IN THE U. P.

Luce, Marquette, Schoolcraft and Dickinson Co's. Hold Meetings

M. L. Noon, vice-president of the State Farm Bureau, and William VanHartsveldt, of the Farm Bureau organization dept., have returned from the Upper Peninsula where they held Farm Bureau meetings in Luce, Marquette, Schoolcraft, and Dickinson counties. Mr. Noon discussed the work of the state organization and the two men gave the foregoing counties assistance in strengthening their Farm Bureau organizations. Very successful membership campaigns are under way in Schoolcraft and Luce counties.

Upper Peninsula farmers are strong for the Farm Bureau. Sentiment is hostile to Governor Groesbeck's road building program as it affects the Upper Peninsula, where it seems that they are getting no road work at all in comparison to other parts of the state; the Governor's veto of the gasoline tax is just as unpopular there as it is anywhere else in the state. Upper Peninsula farmers want bounties restored on wolves and other predatory animals, which are increasing rapidly in spite of the state hunters. It is claimed that sheep and calves are being killed and that the wolves are killing off fawns with such certainty that very few of them will get a chance to become mature animals.

### TUSCOLA SUPERVISORS AID CO. AGT. WORK

Caro, Oct. 20—Tuscola county board of supervisors in session this week unanimously voted to appropriate \$1,800 to help pay the salary of the county agent.

## What I Saw Visiting the Farm Bureau Clothing Dep't

DISCOVERED

Representative Pitkin of Whitehall declares that "Michigan has a one-man government." We're surprised that any man who went through last spring's gasoline tax fight had to wait so long as this before making the great discovery.—Grand Rapids Herald.

### HAY MARKET IS PROFITABLE AGAIN

Elev. Exch. Market Analysis Foresees Continued Improvement

It seems now that after 3 years of discouraging conditions, the hay grower is going to be able to market his crop at a price that will show him a profit. In April, 1920, prices started to decline and in a short time had worked down to around \$8.00 per ton for standard timothy and for three years except for short periods they have held around that price.

When this year's crop started to move in August the market opened at around \$19.00 per ton net to the grower and since that time has shown a gradual advance until today it is steady at \$13.00.

**Crop Was Short**  
There are two reasons for this: In the first place, the crop East of the Mississippi River, except New York state, will equal very little more than 50 per cent last year's tonnage. New York has a large crop of hay this year, over half of which was put up under ideal conditions and is of excellent quality. Pennsylvania, however, with a crop of nearly six million tons last year, has an estimated crop of less than three million tons this year. The Ohio crop will run from fifty to sixty per cent of last year's and the same is true of the Indiana crop. Illinois is estimated at even less than that. In fact, at the present time we are shipping hay to St. Louis, Mo., for the first time in five years.

The Michigan crop this year is estimated at about 75 per cent of last year's tonnage and when it has finally been marketed, we believe it will be found higher than estimated.

### South Needs Hay

The second reason for the advancing prices is the fact that cotton and tobacco crops in the south are good and prices high, especially for cotton. Some sections of the south are almost bare of forage this year and these sections not being able to supply their requirements from Ohio, Indiana, and Illinois have already come into Michigan for a large volume of hay this fall and are almost certain to be heavy buyers for the balance of the season. For this reason and the fact that other sections of the south will come into the market later, we believe that higher prices are almost certain. Usually in December prices break somewhat and they probably will this year, as buyers usually like to have their stocks pretty well cleaned up for inventory January 1st, but beginning in January demand should be very heavy and by March, prices should be considerably higher than they are at the present time. At least, everything points that way.

### Monroe Co. Woman Finds F. B. Blankets and Clothing a Real Treat

BY MRS. EDITH M. WAGAR  
Chairman Farm Bur. Community Work

A recent visit to the State Farm Bureau Clothing Dep't., at Lansing brought to my notice many of the useful articles that can be found there.

There were wool batts. They should be attractive to many of our farm women at this time of year when we are all going over our bedding and getting ready for cold weather. In the home without furnace heat we want the warmest coverings for the beds. A comfortable made with a wool batt is much warmer than cotton and is not as heavy to handle. The Farm Bureau offers the best wool batts at \$3.00 each, others ask as much as \$4.00.

**Farm Bureau Blankets**  
These days when every woman is doing her own laundry work, we must look to the things that can be washed easily; so, instead of the usual quilts and heavy comforters, it seems wise to look to the covering that will protect from the cold yet is not burdensome to use or to launder. As such, I can suggest nothing better than the several blankets found on sale there now.

The one that is called the Campers Blanket is a useful thing in any home. Where folks have an enclosed car, it is just the robe that is needed. At our home we keep one on the couch as a covering. It is handy for one taking a "40 winks" after dinner or to cover the visiting baby during its nap. I take one to wrap around me like a shawl over my cloak or suit when driving on a cold day. I can readily see how useful they would be when there are children that must be bundled up when you take them along. If a covering for a couch or lounge is needed, nothing could be any more appropriate than one of these green blankets. I have decided to get another one to use as portiere at the head of the stairway during the winter to prevent the heat from going to the upper hall and also to stop the draft of air so annoying in the room below. I recently heard of a large cape that had been made of one of these blankets and with a red lining it was a most attractive wrap. While it's supply lasts, the Bureau is selling these blankets to members at \$5 each.

### In Place of A Quilt

The "Michigan" blanket is very useful; it is just the size to use as a quilt. It is warm and not heavy and is easy to launder. I can recommend this blanket as we have had one every since they were first a part of this department. In the summer time it is on the cot on the porch and during the winter we use it as a bed covering.

Then there are the real bed blankets that one can get between—double, all wool, soft and downy affairs that would delight the most fastidious housewife. The styles and quality govern the price.

**The Clothing Department**  
I saw men's suits and overcoats that had been tailored to their measure, and material of all weights and colors to make more. Although the Farm Bureau specializes in clothing for men, I find the material just as (Continued on page two)

## MILK PRODUCERS ASS'N ORGANIZES DAIRYMEN AROUND 4 MORE CITIES AND INCREASES THEIR RETURNS

Farmers' Milk Marketing Body Enjoys Another Successful Year; Grand Rapids, Saginaw, Flint and Ann Arbor Join Fold; Future is Very Good

### Is Well Satisfied With Farm Bureau

"I wish to say I am well satisfied with the Farm Bureau and have had several dealings with the organization, having bought binder twine, clothing, clover seed, etc., from them. I feel it is a great help to the farmer with the shipping association, as I made enough on one shipment of 8 hogs and 2 head of cattle to pay my dues for five years. The only way the farmers will ever get fair prices for their produce is by organizing." — Fremant Lytle, Chesaning, Mich.

Harmony and financial strength were outstanding features of the recent annual meeting of the Michigan Milk Producers Ass'n., held at the Michigan Agricultural College Oct. 16. The meeting was attended by several hundred delegates and members of the ass'n. locals throughout the great milk producing sections of the state.

Three new members were added to the Board of Directors: C. B. Watson of Lapeer, W. J. Thomas of Kalamazoo and Elmer Powers of Grand Rapids. They succeeded Milo D. Campbell and A. M. Eckles, both of whom died recently, and W. J. Barnard of Paw Paw, who did not come up for re-election. M. L. Noon and L. W. Harwood were returned to the Board.

**Re-elect Officers**  
At the directors meeting later, N. P. Hull was re-elected president; R. G. Potts of Washington became vice president, succeeding Mr. Eckles; John C. Near of Flat Rock continues as secretary, B. F. Beach of Detroit as assistant secretary, H. W. Norton of Howell as treasurer.

Important work of the past year has been the organizing of strong Michigan Milk Producers locals in the Grand Rapids, Saginaw, Flint and Ann Arbor milk producing areas with the result that in every instance these producers are now enjoying a much better return for their labor, thanks to the work of their organization. The Milk Producers financial report shows the organization to be in a strong position, perhaps the strongest and most successful organization of milk producers in the country.

**Progressive Resolutions**  
The Milk Producers adopted an interesting set of resolutions dealing with matters looking forward to improvements in their marketing machinery. Endorsement was given a new type of contract which is going out to the producers. It is a better type of crop contract than has been in force up to this time and one which will strengthen the selling power of the organization. Study of the pooling plan was recommended as a means of taking care of the surplus with which the producers are confronted. Action in extending the work of the ass'n. to producers supplying other cities was endorsed. The text of the resolutions:

**For Commodity Marketing**  
1. We hereby re-assert our utmost confidence in the purpose of the Michigan Milk Producers Association. (Continued on page 4)

### GRANGERS SCENT COURT ACTION ON GROESBECK'S BOARD

Believes Ag. Board Will Accept Governor's Invitation to do Battle

Muskegon, Oct. 24.—Gov. Groesbeck's threat to drag the M. A. C. county agent extension fund controversy into the courts for settlement is likely to be accepted in the near future. Mrs. Dora Stockman of Lansing, Grange lecturer and member of the State Board of Agriculture, hinted here today in her annual report to the Michigan State Grange convention.

Her report resembled the prewar declaration of former President Wilson, who asserted in discussing Germany's attack on the American flag that "the time has come to conquer or submit." With practically the same implications, Mrs. Stockman, Tuesday, said: "The time has come when not only the board of agriculture, but the people of this state must know whether the constitution is still effective or whether it is a scrap of paper to be juggled or annulled."

In view of the fact that the state board of agriculture has informed Gov. Groesbeck that it will stand by its constitutional rights, this statement by the Grange lecturer was taken to indicate that the board has reached a decision to go into the courts for a final showdown to determine whether the board of agriculture or the administrative board has control of M. A. C.

**Constitutionality Questioned**  
Her statement further was taken to indicate that an attack upon the constitutionality of the administrative board is likely to be made should the controversy be dragged into the courts, as the Governor has threatened. The belief that court action is about to be taken was further substantiated when Mrs. Stockman declared: "If we want an administrative board to control the entire affairs of the State and the governor to have absolute veto power, the people should so decide and the power so stated in the Constitution so that it would not require the courts to decide." —From the GRAND RAPIDS PRESS.

### IMPORTANT CHANGE IN RATES ON LIVESTOCK

Lansing, Oct. 20—The Michigan Live Stock Exchange advises shippers that no longer may a few calves be loaded in with a deck of sheep and the whole consignment be shipped at the sheep minimum weight of 12,000 pounds. Effective Sept. 28, freight rate tariffs were changed so that a few calves in with the sheep makes the whole car take the 16,000 pound calf minimum at the calf rate. Shippers should be governed accordingly.

### Well Worth While

"I feel that the services of the Farm Bureau to the community of Saginaw county is well worth while. Personally, we have received considerable benefit from the land clearing information and poultry demonstration experiments. — Mrs. J. F. Gibson, Bridgeport Twp., Fosters, Mich., R. F. D. 2

### Will Aid Campaign

"I am very much satisfied with the Farm Bureau work that has been accomplished in the past three years. I have signed up for the next three years and will also drive a solicitor for one day when the campaign is on." — Carl Leidlain, Buena Vista Twp., Saginaw, E. S., R. 4.

### GOT DUES BACK AND \$26 BESIDES

Ingham Member Saved About \$56 on Three Bureau Deals

A. D. Williams, Ingham County Farm Bureau member, living in a truck garden section near Mason, came over to State Farm Bureau headquarters at Lansing the other day to look things over.

"The first day I joined up, I bought a ton of Farm Bureau potash for \$100 and saved my three year's dues, as the best local price was \$130 at that time. That was three years ago," said Mr. Williams. "Some of my neighbors—Dan Sears, M. E. Hilton, Louis Jackson, Frank Smiley and others were in on that car and they saved money too. The next year we got Farm Bureau potash at \$44 a ton and the local price was \$55. This year I took 1 1/2 tons at \$40 as against the local price of \$50. I saved \$15 on potash this year. I figure that I didn't get such a bad trade for my dues."

These men got their potash through the Ingham County Farm Bureau at Mason.

"Here's something the Farm Bureau did for our cabbage growers in the fall of 1921," said Mr. Williams. "All fall the local buyers had been standing pat at \$20 a ton for only the very best cabbages. Our Farm Bureau decided to do something for the cabbage growing boys. I came down to help load the car. Just as soon as one local buyer found out what was up, he walked straight for the telephone and I heard him offer \$22 a ton to some of our growers, but they came with us. Pretty quick the buyers got into their cars and were driving around offering \$24 and \$25 for cabbage. They got some, but before the season ended our local market was as high as \$49 a ton. We got some real benefits out of that Farm Bureau cabbage shipping deal."

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E. E. UNGREN, Editor
S. M. POWELL, Asst. Editor

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HATS OFF TO THE GRANGE!

The annual meeting of the Michigan State Grange which was held at Muskegon this week has focused popular attention once more on this, the oldest and most conservatively progressive of America's agricultural organizations.

From all over Michigan wide-awake farmers and their wives who believe in the Grange slogan that "The Farmer is More Important than the Farm and Should be First Improved" met for a big week of instruction, inspiration and intelligent and vigorous consideration of problems of prime importance to the permanence and prosperity of agriculture and the promotion of the highest type American citizenship.

Though the history of organized agriculture in America is strewn with the pathetic wrecks of scores of transitory and short-lived farmers' organizations, the Grange still stands substantial and secure, with a proud past and a progressive program.

And the NEWS is glad that it is so. The Grange and the Farm Bureau are not in competition, but in co-operation. The leaders of these two powerful farmers' organizations are not jealous or hostile, but are working together in a friendly and effective way, both at Lansing and at Washington. As A. B. Cook, Master of the State Grange, said in his annual address this week at Muskegon, "We feel that it is a cause of mutual congratulation, the splendid cordial relation which exists between the various farm organizations."

And indeed there is no reason why this state of affairs should not continue permanently, for the activities of these two organizations are not conflicting, but rather are necessary parts of the same proposition. The Farm Bureau, while it lends its support to a varied program for the betterment of rural life, emphasizes especially the commercial activities, while the Grange chiefly concerns itself with the farmers' educational and social development.

There is plenty of room for both in Michigan. The success of either one will prove of benefit to the other. A Farm Bureau member should make a better Granger, and a man who has been trained in the Grange certainly makes a better Farm Bureau member. Both organizations teach their members that the salvation of the organized farmers of America depends on two factors: first, their ability to think independently or individually on the important problems confronting them, and second, to work together in co-operation to secure the results which the decision of the majority deems to be desirable.

There need be no conflict between the Grange and Farm Bureau, even regarding their activities along lines where there is some duplication of effort. In legislation, for instance, it has been found that each helps the other, and through combined efforts greater success is achieved. In cases like this it isn't a case of who gets the glory, but rather of securing results for the benefit of American farmers. As Admiral Schley said when there was some argument as to who should have the credit for the great naval victory at Santiago during the Spanish-American War, "There is glory enough for both of us."

LET THEM REVEAL WHAT THE HITCH IS

Before the federal government works itself up into any resentment over the plain speaking of Henry Ford it will be well for it to reflect on the very peculiar position it has come to occupy in the public mind with reference to the Muscle Shoals matter. No lofty indignation or offended dignity will dispel the uncomfortable feeling of puzzlement, if not direct suspicion, with which the public contemplates the history of the affair in Washington.

It is now twenty-seven full months since Mr. Ford first handed to Herbert Hoover, secretary of commerce, his plan to acquire and develop a property which all government economists declared with unanimous voice was a profitless drain on the public purse. It was on July 14, 1921, that Mr. Hoover made public the plan. Mr. Ford's bid included the whole project, including the Gorgas steam power plant recently sold by the War Department. The bid went to Congress. And there, due to some unseen but potent obstacle, it remained inactive.

Examine closely the character of Mr. Ford's project and measure it by the known character and purpose of the man who drew it up. He wanted to take this great natural resource and demonstrate two things: One, that he could transmit electrical current cheaply over a radius of hundreds of miles; two, that he could make cheap fertilizer for the farmers. A third consideration was the retention of the unit as a potential munitions plant, highly developed in productiveness and economy as is everything Mr. Ford undertakes. No one who knows anything of Mr. Ford's interests and resources doubts that he meant to do just what he says he intended to do and nothing else. As he himself points out, his business interests need nothing from Muscle Shoals; they are as complete as money and energy and genius have been able to make them.

Now the sale of the Gorgas steam power plant by itself may not carry undue significance. In any event the cash consideration can not be the deciding factor. The riddle is not there.

The riddle is in this mysterious and stubborn defeat of any effort to bring the Ford plan to a decision. Even the most painstaking of governments needs less than 27 months to make up its mind, and any reasonably intelligent men, devoted disinterestedly to settling the matter, would do it in that many weeks. The Government can not avert from itself a widespread suspicion that the motive which inspires the hidden obstruction is an unworthy one, and something the public would compare very unfavorably with the plan offered them by Mr. Ford.

As Mr. Ford points out, Mr. Weeks—or the Government, including certain members of Congress—owes an explanation to someone other than Mr. Ford himself. The public has grown extremely sensitive on just such phenomena as this, and the burden of establishing good faith rests unquestionably on the federal government, not forgetting those certain members of Congress. (Editorial) The Detroit News, October 15, 1923.

What I Saw Visiting Bur. Fabrics Dept.

(Continued from page one)

servicable for ladies' wear, too. Three years ago I needed a suit for winter wear but did not like the extreme styles the stores were carrying, so I bought broadcloth from the Farm Bureau and had a suit made the plain, simple way I wanted. When one considers the service it has given, I must say it was a real bargain, such as women are always looking for but seldom get.

To be sure, these goods cost more money than the farmer usually spends for clothing. This is the comment often heard, but one should consider the fact that there is no "shoddy" in them, that they are made of genuine virgin wool and not from the sortings of the ragpicker's pack.

The Farm Bureau sells you the cloth at a plainly marked price per yard. It charges a standard price to everyone for tailoring. You get quality goods and service at a price that is fair and reasonable. The same quality goods elsewhere cost more.

The Farm Bureau Clothing dept. was created during the first wool pool, at a time when the woolen mills were not buying wool at all. We had a wool pool and no one could sell wool. So, it seemed wise to have some of it made up into materials that people could use. There may have been some mistakes at first but they were corrected, as the department has given a willing ear to suggestions and pointers from the Farm Bureau membership. For two years its goods have been setting an ever increasing standard of excellence at surprisingly low prices for the quality.

I can assure you that a mistake called to the Farm Bureau's attention is not knowingly made again by the organization. Some of our mistakes have been painful to the organization, but the experience has been profitable in keeping us out of that error a second time.

I find that one of the best features of the Clothing department is that it is attractive to other people than farmers and through their patronage the Farm Bureau is able to win the confidence and support of many people outside of our ranks, which means more to the organization than the average member at first thinks.

In this short article I have tried to give you a description of this part of the Farm Bureau work from a woman's viewpoint. I wish the women of the organization would avail themselves of the first opportunity to visit this part of our Lansing building and see for themselves what is there.

State Farm Bureau Household Hints

When cooking oatmeal try putting in a half cup of chopped raisins,—the flavor is different and is an agreeable change.

A nurse in the neighborhood taught us to cook rice or oatmeal in milk rather than water when desiring a diet for building up those of underweight or after an illness. Always use a double boiler to prevent

scorching when cooking anything in milk.

When cooking mush, mix the corn meal in a little water to a smooth batter before pouring into the hot salted water and it will not be lumpy.

When making a cake in cold weather, if the sugar is warmed before mixing with the butter, they will "cream" much easier.

A young boy of the neighborhood gave me a most pleasant surprise when she sent me a birthday cake decorated with small candies and pink snap-dragons dipped in parowax.

WE KEEP ROADS UP, PAY FOR 'EM; OTHERS RIDE FREE

Need For Gas Tax Shown By Traffic Census On M-11

Coloma, Oct. 20.—Michigan is spending thousands of dollars every month for building good highways to be worn out by motorists from almost every other state in the union. These foreign cars pay nothing for the pleasure of driving over the Michigan roads, but Michigan tourists must pay a gasoline tax when driving in many other states.

L. L. Barney, who lives on M-11 four miles north of Coloma, took the traffic census for the state highway department for seven days, counting the number of vehicles that passed his place. His count gives a very good idea of the traffic over this highway, for the cars were counted only on one Sunday. On the seven days that Mr. Barney counted, there were 10,608 motor vehicles driven by his place, and of this number 5,910 were foreign cars. During the first three days of the count the percentage of foreign cars was much larger than the last four days, because the count was made during the heavier traffic of the resort season.

These figures cover one of the Michigan trunk line highways that is not traversed so heavily as is M-11 in other parts of the county. On the road south of St. Joseph on Monday, September 24, when 4,395 cars were counted on the Watervliet-South Haven road, there were 11,600 cars enumerated on the same day.

The following figures are reported by Mr. Barney as the result of his count on the different days, the first column showing the total number of cars counted and the second column the number of cars bearing foreign licenses:

Table with 2 columns: Date, Cars, Foreign Licenses. Rows include Wed, Aug 22; Tues, Aug 28; Mon, Sept 3; Sun, Sept 9; Sat, Sept 15; Fri, Sept 21; Thurs, Sept 27.

Ben Franklin once remarked, "We must all hang together or we shall hang separate." Ben must have been a prophet looking ahead to the farmers of 1923.

Truth About Ford's Muscle Shoals Offer

(Continued from page 4.)

To Seek Better Fertilizer
Should the nitrates plant be destroyed, the company agrees to restore it. It proposes to determine by electrical furnace and chemical methods if commercial fertilizer compounds of higher grade and lower prices cannot be produced. It would maintain nitrate plant No. 2 in readiness for war explosives manufacture at any time on five days' notice.

Farmers Control It
In order that farmers may be supplied with fertilizer at lower prices the company agrees to limit its net profit to 8 per cent on the annual cost of production. Fertilizer companies making such a great howl about acceptance of the Ford offer must regard 8 per cent as very low and distasteful to them.

To insure fairness to the farmers, Mr. Ford proposes a Board of nine members, to supervise the business,—that the American Farm Bureau Federation, the National Grange, and the Farmers Educational and Co-operative Union of America, or their successors, shall each name seven candidates for the first Board, and three for succeeding Boards. The President shall nominate seven of these candidates to the Senate for confirmation. Mr. Ford's Company shall name two members of the Board. No two shall come from any one state. The Secretary of Agriculture shall replace any of the above organizations that may cease to function within the next 100 years. Members of the Board would serve for periods of two, four, and six years.

Powers of the Board
The Board shall determine what has been the cost of manufacturing and selling fertilizer and what the prices have been. If necessary it may regulate the price of Muscle Shoals fertilizer for the purpose of limiting the annual profit to 8 per cent. The Board shall have access to the books of the Company, and shall have power to see that the fertilizer products are distributed fairly throughout the country to farmers, their agencies or organizations. In case the Board cannot agree, points of disagreement shall be referred to the Federal Trade Commission for arbitration and settlement.

In Time of War
The plant shall be immediately at the disposal of the United States in time of war. Authorized representatives of the United States shall always have free access to the plant to inspect and study its operations for the benefit and protection of the United States.

After 100 years the water power property reverts to the United States Government. Should the Government not care to operate the power plants itself at that time the Company shall have a preferred right to negotiate for lease or purchase of the same in order to continue its nitrates business.

All There Is To It
This, in substance, is the Henry Ford proposal to lease, complete and operate Muscle Shoals. It has been before Congress for 27 months. The Farm Bureau and other farm organizations are doing their best to have the offer accepted. The Michigan Farm Bureau has been very active just recently with meetings throughout the State. Mr. Ford, not long ago, wrote the House Committee on Military affairs at Washington:

"If Congress votes acceptance of my offer, we will get on the job at Muscle Shoals at once, but if Congress rejects it, that will be the beginning of a more determined effort on my part to save Muscle Shoals for the benefit of the public."

Efforts of hostile interests to dispose of the plant piecemeal, and thus wreck the Ford offer, succeeded in selling the Gorgas steam plant to the Alabama Power Company recently. The Michigan Farm Bureau advises its members that they should stand by their Farm Bureau and other farm bodies and should insist on their Congressmen voting for acceptance of the Ford offer at the session beginning in December. Do that if you want to see this great proposition completed and operated in the interest of American farmers rather than in the exploitation of farmers by other interests.

Farmers' Bulletins of Interest This Month

Following is a small list of Farmers' Bulletins of general interest. Copies may be obtained free by addressing the Secretary, Publications, U. S. Department of Agriculture, Washington, D. C., as long as the supply lasts. Specify number and name and whether Farmers' Bulletin or Department Circular.

Farmers' Bulletins: No. 847, Potato Storage and Storage Houses; 1091, Lining and Loading Cars of Potatoes for Protection from Cold; 1096, Frost and the Prevention of Damage from It; 1105, Care of Mature Fowls; 1160, Diseases of Apples in Storage; 1186, Pork on the Farm, Killing, Curing and Canning; 1194, Operating a Home Heating Plant; 1210, Measuring and Marketing Farm Timber.

Department Circular 238, U. S. Grades for Potatoes Recommended by the United States Department of Agriculture.

Blessed is the man who, having nothing to say, abstains from giving us wordy evidence of the fact—George Eliot.

25 States Adopt U. S. Shipping Pt. Inspection

Twenty-five states are co-operating with the U. S. Dept. of Agr. in U. S. shipping point inspection of fruits and vegetables whereby both shipper and receiver are protected by U. S. standard inspection with certificate of grade, which is evidence in court should the receiver attempt to throw down the shipment because of inferiority in the market and he wants to get out from under and stick the shipper. The certificate also protects the grades. Michigan is not one of the states co-operating, although her organized fruit and potato producers are on record as favoring such an operation.

The South Haven Peach

(Trade-Mark Registered U. S. Patent Office)

We have tried to tell, without exaggeration, the merits of this great peach on pages 67 to 73 of our catalog. But we give below two paragraphs from a letter written by Mr. Benton Gebhart, one of Michigan's most honored horticulturists, which speak for themselves:

Hart, Michigan, September 8th, 1923
Gentlemen:
I have just been sowing a cover crop and noticing such beautiful peaches on my one year old South Haven. I am too old and experienced a fruit grower in raising peach orchards and have been imposed on in the introduction of many new varieties of peaches so that I must say something and give credit for good fruit where it belongs. I picked 1/2 bu. today, which were just grand for an early peach. I have been raising and growing peaches for market for some forty years now, and never have I seen its equal, or in fact, have I been more pleased over any new variety than the South Haven. Yours cordially, (Signed) BENTON GEBHART.

We were sold out August, 1921 for 1922 delivery and again sold out in October, 1922 for 1923 delivery.

Protect yourself by ordering now. This peach can be produced from no other source than us, as we are the original introducers and our rights to same are protected by Trade-Mark. We will send the complete history of this peach to all those interested on application, as well as prices for delivery, spring 1924.

We urge those who want the hardest and most profitable commercial peach to place their orders now for spring 1924 delivery, or they may again be disappointed.

The Greening Nursery Co.

Monroe, Michigan
Born 1850—Still Growing



Fall Blanket Special!

This is our "Michigan" bed blanket, a beautiful, fluffy blanket that will please any woman. If you are looking for a snug, warm bed covering, this is it. Easy to wash and keep fresh and clean. It will never get lumpy from washing. Quilts do oftentimes, unless first taken apart, washed then re-quilted. The Michigan is a single blanket, 66 x 84 inches. It is 75% virgin wool, made on a very fine cotton warp. It comes in small tan and white checks, like the illustration. It is an exceptionally good value at \$7.50.

These blankets were made when labor and materials were much lower than today. Although blanket prices have generally gone to higher levels, Farm Bureau blanket prices remain the same. Place your order today. Send check or money order, or we will ship C. O. D. We ship postage prepaid.

MICHIGAN STATE FARM BUREAU
Blankets & Clothing Department
Lansing Michigan

Who Sells Your Grain Beans and Hay?

During October the Michigan Elevator Exchange will market 400 carloads of grain, hay and beans for local elevators. This is the best month's business in the history of the Exchange.

This record is natural result of more than three years of satisfactory co-operative service to members.

Does your local elevator ass'n market through the Michigan Elevator Exchange, and do you enjoy its benefits? If not, why not? Ask your board of directors and manager to investigate the sales services of the Michigan Elevator Exchange.

MICHIGAN ELEVATOR EXCHANGE

Serves 150 Co-operative Elevators in Michigan

Lansing Michigan

### ELEVATOR EXCH. BACKS FORD ON MUSCLE SHOALS

Tells Congress What Farmers Want Action on This December

### WANT CROP INSURANCE Stand With Farm Bureau in Whacking Sales Tax Idea.

At a big meeting of Michigan Elevator Exchange directors and managers and directors of local elevator associations at the State Farm Bureau at Lansing October 18, these representatives of 60,000 farmer members of the Exchange, took the following actions regarding legislation to come before Congress in December:

Endorsed Henry Ford's offer to lease, complete and operate the U. S. nitrates plant at Muscle Shoals and produce cheaper fertilizer and power and its acceptance urged upon Congress. A telegram of support was sent Mr. Ford, and telegrams asking the aid of President Coolidge and prominent leaders in Congress were sent to those gentlemen.

Ask Crop Protection Endorsed proposed enactment of a practical federal crop insurance which will insure farmers on the actual amount of loss at the time of loss.

Opposed congressional consideration of any consumption tax, in reality the start for a sales tax. Sales taxes are always passed on to the consumer by retailer and manufacturers. The farmer's sales system is such that we couldn't pass it on and would get stuck—coming and going.

Government fixation of farm products prices was opposed.

For Truth-in-Fabrics Enactment of truth-in-fabrics legislation and truth-in-fruit juices legislation was favored, whereby present frauds in clothing and chemical fruit juices which masquerade as the real thing and get the prices for the genuine, would be criminal actions and punishable as such.

The Exchange favors a three per cent immigration law based on the census of 1890 instead of 1910, to increase the number of desirable immigrants from northern Europe and decrease the number from southern Europe.

Explains Legislation The meeting was addressed by Chester Gray, legislative representative of the American Farm Bureau Federation, who explained the work that the national Farm Bureau is doing in Washington. Hundreds of such meetings are being held throughout the nation. In every instance farmers are putting themselves on record and sending that record to the Washington office of the Farm Bureau for future reference when Congress convenes. Then the Farm Bureau will seek what is the will of the majority of Farm Bureau members and will have the evidence to back it up. Resolutions from practically every important farming community in the country on such items as Muscle Shoals, price fixation, crop insurance, immigration laws, sales tax, and other items. The Michigan Elevator Exchange meeting instructed that a record of their actions be sent to every Michigan County Farm Bureau for endorsement.

Telegram to Henry Ford Following are the telegrams sent to Henry Ford and to C. Bascom Slem, secretary to President Coolidge, regarding Muscle Shoals:

NIGHT LETTER Oct. 18, 1923.

Henry Ford, Dearborn, Michigan.

Board of Directors of the Michigan Elevator Exchange representing 60,000 Michigan farmers in

meeting held at Lansing yesterday, instructed secretary to wire you congratulating you for decision to stay in the Muscle Shoals fight and fully approving your recent statements in press concerning this.

MICHIGAN ELEVATOR EXCH. Telegram to Mr. Slem

NIGHT LETTER Oct. 18, 1923.

C. Bascom Slem, White House, Washington, D. C.

Board of Directors of the Michigan Elevator Exchange representing 60,000 Michigan farmers at meeting held, Lansing Michigan, yesterday, instructed secretary to wire President expressing their determination to see the matter of Muscle Shoals settled by Congress and expressing their full approval of offer made by Henry Ford and his recent statement in press concerning Muscle Shoals.

MICHIGAN ELEVATOR EXCH. From the White House

Following is the reply to the Elevator Exchange telegram from C. Bascom Slem, secretary to Pres. Coolidge:

THE WHITE HOUSE Washington, D. C. October 19, 1923

Michigan Elevator Exchange, Lansing, Mich. Gentlemen:

Your telegram of October 18th, stating that the Board of Directors of the Michigan Elevator Exchange believe that the question of the settlement of the Muscle Shoals project should be by legislative action, has been received and will be brought to the attention of the President.

Sincerely yours, (Signed) C. B. Slem, Secretary to the President.

Mr. Ford's Reply to Bureau Following is Henry Ford's reply to the telegram of support sent him by Pres. W. E. Phillips of the Michigan State Farm Bureau in regard to the Farm Bureau standing for acceptance of the Ford offer to lease, complete and operate the government nitrates plant at Muscle Shoals, Alabama, for the production of cheaper fertilizer, cheaper electric power and to insure a nitrates supply for national defense. Mr. Ford's telegram to Mr. Phillips:

Oct 11 p. m. 4:54. Detroit, Mich.

W. E. Phillips, Pres., Michigan State Farm Bureau, Lansing, Mich.

Mr. Ford acknowledges and thanks you for your telegram of tenth. You may be assured of his continued interest in Muscle Shoals.

E. G. Liebold, Gen. Sec'y to Henry Ford.

SCHOOL FINDS FARM BUREAU SEED O. K.

Howell, Oct. 18—Nelson Jones, Penton, R. 3, a 12th grade Hartland high school student, is a Farm Bureau seed booster. His high school agricultural department checked up recently on the results of a seed test the boys have been running. They found that Farm Bureau seeds ran above the guarantee, which is very high in all respects. The other seed fell below the standard set by the Farm Bureau, some ran as low as 28 per cent of what it was supposed to do. Examined under a glass, the Farm Bureau seed showed no weed seeds. Some of the other seeds contained weed seeds.

CHECK CROP ACREAGES BY AIRPLANE PHOTOS

Estimating crop acreages by airplane photographs is being tried out. Government planes at 7,000 feet take a picture at 30 miles an hour which is 7 by 9 inches. It shows an area about one mile square. Crops can be distinguished and measured, it is said. Three hours flight will map 400 square miles. The method is intended only as a check on existing methods of handling the estimates.

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Michigan Elevator Exchange, Lansing, Mich. Gentlemen:

### FARM BUR. HELPS MEMBERS SOLVE SHIPPING TANGLES

Improves Service, Collects Claims, Gets Cars, Saves Freight

BY E. L. EWING, M. S. F. Bur. Traffic Counsel

Grand Rapids, Oct. 25.—D. H. Fisher and others at Greenville, Montcalm county, organizing a new co-op. shipping association, found all lands suitable for warehouse space at or near Greenville were already leased. They appealed to the Michigan State Farm Bureau Traffic Department for help in getting suitable space for a warehouse. The Farm Bureau took the matter up with the Grand Trunk and the railroad made some room for the newly organized association. This was one of many services given Farm Bureau members by their Traffic Department during September. We are listing a few, showing the many and varied requests made upon the department.

Made Cars Available

Spring Lake—The railroad would not permit N. Y. despatch refrigerator cars to be loaded from this Ottawa County point with fruit except to Chicago. Farm Bureau wired to the Interstate Commerce Commission caused these restrictions to be withdrawn at once.

Beulah—Shortage of cars for fruit loading on the Ann Arbor in Benzie County was relieved.

Lansing—Claims and transportation matters of importance for Michigan Live Stock Exchange and its locals are being worked out. Better live stock shipping facilities have been secured for many points and complaints from other places are being taken care of.

Port Huron—The Farm Bureau Traffic Department is continuing its fight against abandonment of the Detroit, Bay City and Western railroad, a matter of great importance to farmers in St. Clair, Sanilac and Tuscola counties.

Hooper—In Barry and Allegan counties union shippers have been having difficulty in loading at Hooper and Neeley stations. The State Farm Bureau has prevailed on the railroad to improve conditions.

Paw Paw—The Michigan State Farm Bureau has interested itself on behalf of Van Buren County farmers in opposing proposed abandonment of the K. L. S. & C. railroad, which runs from South Haven to Hartford, Lawrence and Paw Paw.

Menominee—The Farm Bureau Traffic Department prepared a complete statement of rates on produce from Menominee county to Detroit from the Menominee County Farm Bureau.

Marne—Berlin Farm Bureau local here wants a local freight agent again. The nearest open station is Coopersville, eight miles away. The State Farm Bureau Traffic Department is advised by the Grand Trunk that the request of these Ottawa county members will probably be granted very soon.

Sault Ste. Marie—The State Farm Bureau is working on claims and other matter of interest to Chippewa County Farm Bureau members.

Concord—Advised Farmers Elevator Company of Jackson County about transfer of lease for railroad property.

Dowagiac—Advised Farmers Co-op. Ass'n., of Cass county, on shipping matter which saved association \$50 in this instance.

Decatur—Induced Michigan Central to extend loading tracks at Decatur and asked Western Union Telegraph to establish an office there. The telegraph company promised Van Buren county members at Decatur the service about Sept 15th.

Grandstone City—Seeking to improve train service for shippers of this section of Huron County where service has almost been discontinued. Railroad advises situation will be investigated with view to improvement.

Bad Axe—Complaints of Farm Bureau members to Huron County Bureau regarding ditches interfering with farm drainage and much wild carrot on right of way were corrected by action of State Farm Bureau Traffic Department.

Jamestown—Advised farmers Co-op. Elevator Co., here (Ottawa County) and Saugatuck Co-op. Fruit Association (Allegan county) on rate matters.

Columbus—St. Clair county—Wires that interfered with cultivation of John L. Patterson alfalfa field, have been raised.

Trufant Farm Bureau local in Montcalm county could not get cars for grain loading this September. Report was made to the Traffic Dept., and cars were supplied satisfactorily.

The above items do not by any means cover all the traffic matters handled by the Bureau in the course of a month, but show that the service is appreciated generally and that Farm Bureaus in all parts of the state are finding many places where their Traffic Department can help them. The Department also audits freight bills free and will take care of loss and damage or overcharge claims, making a charge for that service which is practically the cost of the clerical work involved. Send your shipping problems to E. L. Ewing, State Farm Bureau Traffic Counsel, Murray Bldg., Grand Rapids.

### FARM BUREAU RADIO

Station KYW, Chicago, Central Time 8:01 P. M. Wave Length is 536 Meters.

Tuesday, Nov. 6

8:01 P. M.—"Orderly Marketing of Live Stock" by John G. Brown, President of the National Live Stock Producers.

8:15 P. M.—"A Bottle of Milk" by E. B. Heaton, Dairy Marketing Specialist of the American Farm Bureau Federation.

Tuesday, Nov. 13

8:01 P. M.—"Exit the Scrub" by E. G. Theilm, Secretary of the Illinois Holstein Friesian Association.

8:15 P. M.—"Price Fixing" by H. W. Moorhouse, Director of Research of the American Farm Bureau Federation.

### PLAN TO ATTEND GD. RAPIDS APPLE AND SPUD SHOW

Every Grower Should Mark Well the Dates Nov. 20-23

Grand Rapids, Oct. 25—Apple and potato growers throughout Michigan are getting ready to exhibit or to attend the second Michigan Apple and Potato Show, to be held at the Kingsman Bldg., Grand Rapids, Nov. 20-21-22-23. There is a long list of cash prizes. Interested growers should write H. C. Moore, secretary, Michigan Agricultural College, East Lansing, Michigan, for particulars regarding exhibits, premium list, etc.

This year instead of the usual plate exhibits of apples, commercial packs will be exhibited—bushels and smaller packages. This is to put the show on a commercial basis which would place the fruit of the various exhibitors before the public in such an attractive and suggestive manner as to stimulate sales direct from the show.

All co-operative potato and apple grower associations, business men, the Agricultural College, State Dept. of Agriculture and State Farm Bureau and other farm organizations are co-operating in making the show a wonderful exhibit and one which will be well worth while attending. Everything of interest to the fruit grower will be on display. Arrange with Mr. Moore for your exhibits as early as possible.

Pres. Shaw's Letter

R. S. Shaw, acting president of the Michigan Agricultural College, and for many years Dean of Agriculture, has written the Michigan Apple and Potato show as follows:

East Lansing, Mich., October 13, 1923.

Michigan Apple & Potato Show, Grand Rapids, Michigan.

Dear Sirs:

I was an interested visitor at the Apple and Potato Show held in Grand Rapids last year and still have the most vivid mental impressions of the educational value of the numerous exhibits and demonstrations presented. In this state, each year, an enormous quantity of horticultural produce is grown which is absolutely valueless because of the lack of proper cultural methods and best practices as to harvesting, grading and marketing.

Of all the impressions received, two stand out most markedly:

1. The absolute necessity of producing apples and potatoes of the highest quality if the largest profits are to be realized. The demonstrations illustrating methods of producing quality in the product were very plain and forceful, including cultural methods, fertilizing, pruning and spraying for control of insect pests and plant disease.

2. The demonstrations relating to handling, grading, packing and form of pack were of outstanding value and impressed me more than anything else. The sight of thousands of exhibits of almost perfect specimens of varieties and grades of fruits and potatoes, is of itself alone a stimulant which ought to result in a marked improvement in production. The discussions of the economic factors relating to the industry were of great importance.

My most earnest wish is that every potato and apple grower in Michigan might attend regularly the State Shows, in which these interests are being stimulated and developed in behalf of both the producer and the consumer.

Yours very truly, (Signed) R. S. Shaw, Acting Pres.

Lt. Gov. Read For Gas Tax For Road Funds

Bear Lake, Oct. 3.—"The gas tax is the only fair method of paying for Michigan's great highway program, considering the fact that people from all over the continent drive over the highways of the state, and I believe that we will have that law in the near future," was the statement of Lieut. Gov. Thomas E. Reed speaking at a farmers' picnic at Bear Lake, Montcalm county, recently.

The lieutenant-governor declared that the state administrative board, formed of the governor and the heads of departments by a law passed by the last legislature, is all right, providing the officials are conscientious public servants and not self-seekers.

### MEMBERS GETTING SEED CLEANED

Bureau Giving This Service at Reasonable Prices

Vermontville, Michigan Sept. 24, 1923

Michigan State Farm Bureau, Seed Department, Lansing, Michigan.

Dear Sirs:

Yours of Sept. 21 and samples received and will say that the sample of cleaned seed is very satisfactory as it now is. Have paid top price at some elevators for seed containing more buckhorn than your sample contains. You may ship it as it is without further cleaning.

The results you have obtained are highly gratifying considering the quality of seed you had to work on. When you return the clean seed will you please return a small sample of the screenings? This sample I would like as an advertisement for the Bureau office.

Very gratefully yours, (Signed) CLARENCE R. SHAW.

When this seed had been cleaned down to a trace of buckhorn, the seed dept. submitted a sample to Mr. Shaw for his further instructions.

Is At Your Service

The Farm Bureau seed dept. is in a position to do custom seed cleaning for its members at this time without a commission charge for the work. The Bureau positively cannot give such service after January 1, when the spring rush for seed opens.

Following are the standard cleaning prices: Cleaning, (usually necessary for June clover, mammoth and timothy)—30c per bushel; Cleaning buckhorn out of clover, 51c per bushel additional. Michigan clover very often shows buckhorn.

Cleaning for removal of thistles and pigeon grass (usually applies to alsike only), 51c per bushel.

For cleaning, scarifying and recleaning sweet clover and alfalfa, 30c per bushel.

The shipper takes care of the cartage charge, which amounts to five cents a hundred weight. We give four months free storage. Storage and insurance in excess of four months period is charged for at 4c per cwt. per month. Seed consigned to the Bureau for sale is subject to the above cleanings if needed and to the same conditions of storage and insurance. Sales commission is 75 cents per bushel.

### WAYNE CO. GRANGE SUPPORTS AG. BD.

Belleville, Oct. 15—Following is a resolution adopted by Wayne County Pomona Grange here October 13:

Whereas—For years the farmers of Michigan through farm organizations and otherwise, struggled to secure fair representation upon the State Board of Agriculture, which board was considered the governing body of the Michigan Agricultural College as provided for by the Constitution of the State,

And Whereas—During the past few months this said control has been ignored by the State Administrative Board, who in turn have withheld appropriated funds for the work of the College until such time as the State Board of Agriculture shall release their control and submit to the dictates of others not in sympathy with their plans,

Therefore Be It Resolved—That Wayne County Pomona Grange No. 8 here assembled at Belleville, Mich., on Oct. 13, 1923, pledge the said State Board of Agriculture their confidence and support and we also urge the said board to continue in their policy of standing by their constitutional rights,

And Be It Further Resolved—That a copy of these resolutions be sent the State Board of Agriculture and also to the local papers of the county for publication.

The trouble with speed maniacs is that their cars are too heavy and their sentences are too light.—New York Tribune.

R. S. TAKE UP SLACK When the railroads were returned to their owners on March 1, 1920, there were in excess of two million employees upon their payrolls. The railroads are handling the largest tonnage they have ever handled in their entire history, and handling it with approximately 150,000 less employees than were employed during the last year of Federal control.

## CHEAP FEED

from your own land

THE most economical cattle feed is that raised on your farm providing you get good yields per acre. One ton of alfalfa or clover is worth two tons of common hay as a milk producer. When preparing fields for grain, borrow in one to two tons per acre of SOLVAY and sow alfalfa or clover. The feed bills you save will pay for the SOLVAY many times over.

Write for FREE booklet. It tells all about time.



THE SOLVAY PROCESS CO. Sales Agents: Wier & Sons, Inc. Detroit, Mich.

## Folks Like This Blanket and It's Moving Fast

Ten Orders Daily Last Week. Our Supply is Limited.

Our heavy Farm Bureau Campers blanket is just the thing to wrap around one's self or the kids to keep warm on fall or winter drives. A neat and warm cover to have handy on the couch. You'll find many uses for it. It's big and roomy, 66x84 inches and is 100% virgin wool. It is soft and warm and built sturdily for wear.

A solid dark Michigan green, this blanket won't pick up and show every bit of dust. We have a limited number. While they last, they may be had at \$5 each. We pay the postage. If not satisfied, your money back.

Campers like this blanket. Lots of them are going north on hunting trips this fall. Folks who buy them for camp or auto purposes will find them warm and comfy as extra bed cover later on. We ship promptly. Order yours today.

Ask us about Farm Bureau tailor-made suits and overcoats. Suits priced from \$35.75 to \$40.25. Overcoats, \$33.19 to \$45. Write for sample and style book.

### MICHIGAN STATE FARM BUREAU

Clothing & Blankets Dept.

Lansing Michigan

## SHIP NOW--Eggs and Poultry to the Farm Bureau Produce Exchange

Get the full return from your eggs, poultry, fruits and vegetables by marketing them through your Michigan State Farm Bureau Produce Exchange at Detroit. Increase your returns by working with your own Produce Exchange.

Detroit is a great produce market and is eager for your farm produce, properly handled and brought to the consumer in good condition.

See that your next shipment is billed to the



FARM BUREAU PRODUCE EXCHANGE

Detroit, Michigan  
2729-31 Russell St. Phone Cadillac 2270

## One of the outstanding features of bread baked from LILY WHITE FLOUR, "The Flour the Best Cooks Use," is its perfectly delicious flavor—besides it stays moist longer.

VALLEY CITY MILLING COMPANY - GRAND RAPIDS, MICHIGAN

### HEREFORD AUCTION at Sotham's Herefordia Farms

St. Clair, Michigan  
Friday, November 2nd, 1923  
One O'clock P. M.

Perfection Fairfax, Beau Donald, Repeater, Disturber, Fred Real, Bonnie Brae breeding. Useful, practical, breeding Herefords. The kind that prove most profitable to purchasers. All T. B. tested.

55 Lots, totaling over 75 purebred Registered Herefords.  
31 Cows and 25 Calves go Free.  
10 Two year old and past heifers.  
10 Yearling heifers.  
4 Bulls including the intensely bred Beau Donald bred bull, Beau Kingstone that was Grand Champion at six different 1923 Fairs and stood 8th at the Chicago International in a class of over 30 two-year-olds in 1922.

Production of Hereford Baby Beeves has proven exceedingly profitable for those producing them. Eliminate speculation by raising your own feeders. Make your roughage valuable by letting it winter your purebred Hereford cows. Attendance at this sale and acquaintance with Hereford Baby Beef producers will convince you of the proven profitability in raising them. This sale is an exceptional opportunity to obtain practical cattle for Baby Beef Production at your own price. Purchase your purebred Herefords now when you can do so on the production of Baby Beef on a profitable basis. Attend this sale. Inform yourself whether you buy or not. Write for illustrated catalog. Terms: Sale, Rain or Shine.

T. F. B. SOTHAM & SONS  
(Herefords Since 1839)  
St. Clair, Mich.

## SEED GROWERS

Your Mammoth, Medium, Alsike and Sweet Clover, also Alfalfa, can be handled either on consignment with 60 to 70% cash advance or on outright purchase by the

### MICHIGAN STATE FARM BUREAU

Seed Dep't.

Lansing Michigan

# ONEKAMA FRUIT GROWERS FORM STOCK COMPANY

### Declare Locals Can't Succeed Without Help of Strong State Organization

Onekama, Oct. 15—Enthusiasm ran high at the meeting held here October 4, for the purpose of re-organizing the Onekama Farm Bureau Local. Because of the extensive fruit marketing and general merchandizing business carried on by the local co-operative farmers, it was decided that the former system of collateral note financing was not well adapted to their needs. After considering various types of organization, it was determined to form a stock company for the better financing of their business.

The local fruit growers showed great interest in the splendid talk made by Alex MacVittie of the Organization Dept. of the Michigan State Farm Bureau. Mr. MacVittie was followed by Stanley Powell, assistant editor of the NEWS, who gave another general Farm Bureau talk, laying special emphasis on what the Farm Bureau News means to members, as a means of keeping informed on their organization's work.

Technical advice regarding the various types of organization adapted to local co-operative marketing organizations was ably furnished by Gifford Patch of the Markets Dept., of the M. A. C.

One of the most interesting features of the meeting occurred when the question of making Farm Bureau membership a requisite for membership in the local, was brought up. The sentiment on this point was overwhelming, and the articles of association were drafted with Farm Bureau membership given as a requirement for stockholders in the local.

One member was loudly applauded when he said, "The Farm Bureau has done more for this community and for the farmers than any other influence that ever came in here. Any man who will not join the Farm Bureau isn't worthy to be a member of our local."

The Onekama Farm Bureau Local has made a unique success of its fruit marketing activities. Carefully graded and packed fruit, sold under a distinctive trade-mark has enabled it to win the best customers and at the same time, to make very satisfactory returns to the growers.

## MARKET CONDITIONS

As Reported By State Farm Bureau Marketing Departments

### WHEAT

In spite of all the news suggesting lower prices for wheat, the market does not go down and stay. It is too cheap a commodity and the traders know it. We still believe we will sell Michigan red wheat for \$1.15 f. o. b., loading points in Michigan, before January 1st. There is a good demand for milling wheat.

### RYE

Little change in this grain. None going for export out of Michigan. We think that the future price of rye will be governed by the trend of wheat prices unless the government steps in and takes a large block of this crop for foreign accounts. It is the cheapest bread grain in the world at today's prices. With this in view, we can not see how rye

could sell for much less money; hence it should do better.

### CORN

The corn market seems to have lost some of its friends. We believe when cash corn is selling at such a large premium over the December option as it did in the past few days, it is not a safe purchase. However, good new No. 4 yellow corn bought at 75 cents to 80 cents for December shipment looks like relatively cheap feed when you compare it with the price of mixed feeds on today's market.

### OATS

They sure look cheap to us with a very small visible supply in sight. Any good feeding demand or light movement is quite apt to make them pick up 3 or 4 cents a bushel.

### Milk Producers Ass'n Boosts Milk Returns

(Continued from page one)

er. We realize the problems involved from a financial standpoint in putting into effect such a plan, but we respectfully urge that the Board of Directors make a thorough study of this problem and report their findings at a later meeting.

**Tackle Surplus Problem**

5. In the area in which the association is operating the production of milk greatly exceeds normal consumption. Thus the milk lying in the natural shed of consumption is thrown into competition with milk which should be sold at manufactured prices or for condensary purposes. In other words, the producers are continually confronted with a surplus which tends to greatly reduce the price as a whole.

### A New Contract

3. In June, 1923, delegates duly assembled approved a new contract to be entered into between the producer and the association. The purposes of the contract being to strengthen the selling force of the sales committee by giving the association full power, as agent, to sell the milk of its members to dealers designated by the association, the association to guarantee the payment of all milk sold by it.

We fully approve of the said contract and respectfully urge the immediate action on the part of the board of directors to get said contracts into the hands of the members for signature, believing that the contracts in question will tend to strength and solidarity of the association.

### Own Cooling Stations

4. To properly control the sale of our milk on the co-operative sales basis, the receiving or cooling station in the country should not be owned by the dealer but should be owned or controlled by the produc-

er. We realize the problems involved from a financial standpoint in putting into effect such a plan, but we respectfully urge that the Board of Directors make a thorough study of this problem and report their findings at a later meeting.

**Tackle Surplus Problem**

5. In the area in which the association is operating the production of milk greatly exceeds normal consumption. Thus the milk lying in the natural shed of consumption is thrown into competition with milk which should be sold at manufactured prices or for condensary purposes. In other words, the producers are continually confronted with a surplus which tends to greatly reduce the price as a whole.

The problem is to fairly and equally distribute this surplus so a greater burden is not thrown on one individual or locality than another.

### Study Pooling Plan

The pooling plan has been discussed generally and in view of the interest shown and believing that this plan may ultimately aid in solving the surplus problem, we hereby request that the Board of Directors make a thorough study of the pooling plan and report their findings and recommendations at a later meeting. We heartily indorse the action of the association in extending the scope of the organization to other cities in Michigan and recommend the study of a plan looking to representation by additional directors from areas added to the general board.

In conclusion, we urge on the part of our members the fullest co-operation and confidence in the association to the end that the industry may bring to the producers a stable market and a reasonable return for his product.

Respectfully submitted,  
O. E. LOCKWOOD  
F. S. PETERS  
N. J. LASKEY  
R. G. POTTS  
J. FRED SMITH

### Plan Dairy and Alfalfa Campaign For Barry

Hastings, Oct. 5.—Barry county is to have a dairy and alfalfa campaign, whereby the college extension department and the County agricultural agent will co-operate with Barry farmers in a series of farm meetings on the dairy business and the use of alfalfa as a feed and as a soil builder. The College farm crops and dairy specialists who will attend these meetings will give the experiences of the best dairymen in the state. Every Barry county Farm Bureau member who is interested in better pay for farm work should attend one or more of these dairy-alfalfa meetings. That is what the Farm Bureau planned them for. The schedule of meetings is being arranged and will be announced later.

### If Cars Are Needed

Co-operative shipping associations that have difficulty in obtaining sufficient and suitable cars for their purposes, should get in touch with the Michigan State Farm Bureau Traffic Dept., Murray Bldg., Grand Rapids, E. L. Ewing, Counsel, by letter, telephone or telegraph, according to the emergency.

A man that hath no virtue in himself ever envieth virtue in others.—Bacon.

## POTATO EXCHANGE BUSINESS GROWS

### Early Sales Volume is 68 Per Cent Over Same Period Last Year

Cadillac, Oct. 25.—Carlot sales of potatoes by the Michigan Potato Growers' Exchange to October 20 this year increased 68 per cent over sales made during the same period a year ago. The Exchange has always shown a steady growth; but this unusual increase in business, considered in connection with the fact that the total carlot shipments out of the state this season are a third less than last year, speaks well for the growing popularity of the Exchange sales service.

The Michigan Potato Growers' Exchange has now entered upon its sixth year of service for the organized potato growers of the state. When it started in the summer of 1918, with 28 local associations, little was known about the commodity form of co-operative organization. The first activities of the Exchange therefore, included, besides sales of potatoes, the handling of fruit, grain, seeds, wool, etc. Gradually, however, the single commodity idea as applied to co-operative selling organizations, became established in the state. This led to the organization of the Elevator Exchange to handle grain, the Wool Pool to handle wool, and so on. As a result of this division of labor, a much greater efficiency in salesmanship has been secured; and today no independent potato buyer in Michigan, or any other state, can sell this commodity to such good advantage as the potato growers' own organization.

One hundred thirty-four local shipping associations now have paid memberships in the Potato Exchange. By a reciprocal agreement with the Elevator Exchange, the Potato Exchange also sells potatoes for members of local elevator associations, and this arrangement also applies to Farm Bureau members at points where there is no kind of marketing organization.

## 3 BUREAUS ACT ON LEGISLATION

### National Farm Bureau Precedes Session of Congress

Grand Rapids, Oct. 16.—Representatives of the Ionia, Ottawa, and Kent County Farm Bureaus and co-operative associations in those counties met here today to discuss legislation coming before Congress in December and went on record on a number of propositions. Resolutions were adopted and sent to Washington and Michigan members in Congress. The following actions were taken:

1. The men in attendance were in favor of the consumption tax.
2. On immigration, they were content to let it stand as it is with the three per cent restriction, providing that if any regulations could be put into effect to assist in the obtaining of good farm help they would be in favor of it.
3. They were absolutely opposed to any proposition on price fixation.
4. They were entirely in favor of having Congress enact legislation which would permit a nation-wide organization for crop insurance, the insurance to be paid on the actual amount of the loss only, and to be paid at the time of the loss, not paying on the total value of the crop.
5. With regard to Muscle Shoals, they were favorable to the Ford proposition.
6. They were favorable to the continuance of work for the truth-in-fabrics bill.

### Mich. Potatoes Win At Duluth Show

Cadillac, Oct. 24.—Three of Michigan's standard varieties of potatoes won good prizes at the recent Duluth International Potato Show. A peck sample of Russet Ruralis grown by Lee E. Sneathen of Charlevoix county won first in the Russet class and grand prize for all varieties of late potatoes in the show. A bushel of White Ruralis, grown by George Harrison of Wexford county won first place in the class of Fancy Table Stock, while a bushel of Irish Cobbler from the same grower won third place in the class of U. S. No. 1, table stock.

### HAS SERVICE FOR HIM

"I want to assure Saginaw County farmers that there is no organization that is doing what our Farm Bureau is, through its system of selling and buying. It was the only way we had an outlet for our wool clip for a couple of years and this one article alone was worth the membership fee.

As you are doing so much in the poultry culling, I am very much interested as I have one of the largest hatcheries in this county and sold over 75,000 baby chicks last season and expect to sell over 175,000 the coming season, and expect the Farm Bureau to help some."

Guy Bablon, Fruit and Poultry Farm, Saginaw County.

Next to love sympathy is the divinest passion of the human heart.—Burke.



## The Truth in Feeds

# He Got 12 Gallons More Milk Daily Feeding Milk Maker

"I milk 14 cows... After feeding them Milk Maker for a week they gained over 12 gallons of milk daily and would have gained more had I fed them heavier. Some of the cows had begun to fall off in milk, but Milk Maker brought them back."

This is the experience that Tom Foster of Galien, Mich., adds to the scores of letters the State Farm Bureau has from members regarding the results given by Michigan Farm Bureau Milk Maker dairy rations.

Nearly 200 Co-ops Handle Milk Maker

Michigan Milk Maker is a 24% protein, public formula dairy feed made for Michigan Farm Bureau members. It is Michigan's best and most economical dairy feed. The ten milk-making ingredients are listed on the tag, pound for pound. You know exactly what you get and pay for. Ask

your Co-op for Milk Maker. If your co-op doesn't handle Milk Maker yet, or if you haven't a co-op, write us and we'll tell you your nearest Milk Maker distributing point.

Car Door Deliveries

If you do not have a co-operative ass'n nearby and you and your neighbors can get together on a twenty ton car of Milk Maker, advise us and we'll help you. You pay for the feed as it is delivered from the car.

Don't fail to write for our interesting and instructive booklet, "Feed Milk Maker and Get More Milk at Lower Production Costs." Find out just what has made Milk Maker so popular with Michigan farmers and dairymen. Read what others are accomplishing with Milk Maker.



## MICHIGAN STATE FARM BUREAU

Lansing, Michigan

### GET MORE MILK WITH MILK MAKER

### BUSINESS NEWS

3c a word per insertion for 3 or more insertions; 3 1/2c a word for each of 2 insertions; 4 cents a word for one insertion. Count each word, abbreviation and figure, including words in signature, as words. Cash must accompany order. Mich. Farm Bureau News.

### POULTRY FARM, completely equipped.

Must be seen to be appreciated. For particulars write MACALWHITE POULTRY FARM, Caro, Mich. 12-4

Save \$1.50 on our "Get Acquainted Special" on Edelman spotlight. The standard spotlight. Worth \$3.50. Throws 150 foot beam of light; handy, well-made, unscrews easily from bracket for use as trouble lamp. We ship postage prepaid at \$1.39 each. Coller & Lee Auto Supply, 501 South Washington Ave., Lansing, Mich. 10-25-23

FOR SALE—3 GOOD REGISTERED Shorthorn bulls. Cheap if taken soon. Herman Oswald, Star Route, Minden City, Mich. 11-8-23

BARRED ROCKS AND WHITE ROCKS Foreman strain direct. Ability to produce bred into them. Thrifty cockerels which will improve your egg-production, \$3 and \$5 each. Order now. J. V. Sheep, Owosso, Mich. 10-25-23

FOR SALE—REGISTERED BLACK Top Delaine Sheep. Large, well woolled lambs for sale. The kind that produce Delaine wool, with weight along with a good mutton carcass. Write us for prices. W. C. Hendee & Son, Fincley, Mich. 10-25-23

WANTED FRUIT TREE SALESMEN—Profitable, pleasant, steady work. Good side line for farmers, teachers and others. Permanent job for good workers. Write for terms. L. B. ILGENFRITZ SONS CO., The Monroe Nursery, Monroe, Mich. Established 1847. 10-25-23

G. P. PHILLIPS, THE GOLDEN RULE AUCTIONEER, Bellevue, Michigan. Pedigreed Sales a Specialty. Write, wire or call for terms and dates. 1-10-24

WANTED—To buy new crop mammoth and medium clover seed. We are paying highest cash prices. Let us bid on your samples before you sell. Michigan State Farm Bureau Seed Dept., Lansing, Mich. 10-25-23

FOR SALE—Duroc Jersey hogs, both sexes, at reasonable prices. Lewis O. Krivy, Carsonville, Mich. 11-8-23

### BREEDERS' DIRECTORY

#### INGLESIDE SHROPSHIRE

MERIT THE TITLE "MICHIGAN'S FOREMOST FLOCK" by over 30 years of sustained quality and consistent winners. When in need of breeding stock, write us or visit our farm. We have a splendid bunch of recorded yearling rams.

H. E. POWELL & SON, IONIA, MICH

IT PAYS TO BUY PURE BRED SHEEP OF PARSONS' "B" Sheep. I sell and ship everywhere and give express charges. Write for stock list and general information. PARSONS, Grand Lodge, Mich. R. 2

Meadow Brook Herefords. Fairfax and Disturb breeding stock for sale, both sexes, any age. Call, phone or write Earl C. McCarty, Sed Ave., Huron Co.

### HEREFORDS

Young Cows with calves by side consisting of blood from America's foremost herds at prices that enable them under Earle's Hereford Beef Plan to pay for themselves within a year to 18 months. Bulls including prize winners at the largest shows at practical prices. Herd headed by Straight Edge 1169756, one of two sons of Perfection Fairfax out of a daughter of the Famous Disturber. T. F. B. Sotham & Sons (Herefords since 1889), St. Clair, Mich.

### TIX-TON-MIX

An economical protector of sheep health sold by drug and general stores or a 12 package enough for 30 sheep six months by paid parcel post from PARSONS CHEMICAL CO., 400 E. Mich. Ave., Lansing, Mich.

### Detroit Co-op. Handles 94 Cars of Stock

Detroit, Sept. 29. — During the week ending Sept. 27th the Michigan Live Stock Exchange co-operative commission merchants here sold 94 car loads of stock for 65 Live Stock Exchange co-operative shipping associations which are members of the Exchange. The Detroit co-op. is handling about one-third of the total volume sent to the Detroit stock yards and eighty per cent of all the co-operative business. Its farmer members are getting real returns.

### HOGS WILL MATURE EARLIER

If You Feed 'Em Detroit Star Brand Meat, and Bone, Hog Digester Tankage

Builds bone and muscle on young pigs. You can market two months earlier than by feeding with corn alone, besides brood sows will eat NONE of their young'uns.

"There's a Difference in Condition of Hogs"



DETROIT PACKING CO., Detroit, Mich. Give this product a trial! It means money for you. Guaranteed 50% protein. Packed in 100 lb. bags. Your local co-op. manager or the Michigan State Farm Bureau will take your order and fill promptly.

### REAL SHROPSHIRE RAMS

Farm Bureau members have surely secured some good ones. To close out we are offering twelve. Your choice for \$25.00. They are real bargains.

### Duroc Boars

Boar pigs, big boned, big framed spring pigs, sired by a 1,000 lb. boar. As low as \$30.00. You can't afford to use a scrub. Let's get together. Follow M-29 to KOPE-KON FARMS, Coldwater, Mich.

## SHORTHORN SALE

### Wednesday, October 31st At 1:00 P. M.

Held at the Farm, 4 miles northeast of Charlotte; 3 miles west and 1 mile south of Potterville, or 16 miles southwest of Lansing.

27 Lots 38 Head 4 Bulls  
28—Pure Scotch Cattle—28  
10—Scotch Tops—10

Marr-Missie, Alexandrina, Countess, Carmen, Village Maids, and other families as desirable.

There are eleven cows with calves at foot, nearly all sired by Village Lorne, a son of Imp. Lorne. Also several choice heifers bred to our Marr-Margold herd bull.

These cattle have just passed another clean T. B. test and are eligible to accredited list.

Lunch at Noon  
LAURENCE P. OTTO  
Andy Adams, Auctioneer  
Charlotte, Mich.

## 50 Head REGISTERED HOLSTEINS

Eaton County Holstein Breeders  
Fourth Annual Sale at Fair Grounds  
Charlotte, Michigan

### Tuesday, Nov. 6, 1923 12 o'clock

40 Cows fresh or due soon.  
3 Good Bulls with records up to 31 lbs.  
Some choice heifers, 60 day guarantee.

Lunch at Noon. Plan to Attend this Sale.  
J. E. Mack, Auctioneer S. T. Wood, Pedigree Man  
For Catalog write A. N. Loucks, Sec'y, Charlotte, Mich.

## STARTING NINTH YEAR

### Non-Assessable Policy by Experience

Total Assets, Dec. 31, 1921.....	\$137,302.51
Total Assets, Dec. 31, 1922.....	\$226,499.45
Total Assets, Sept. 30, 1923.....	\$409,151.03

The policy holders have paid but one renewal each year. The company has never borrowed a dollar and has increased its assets each year. In this mutual company the policy holders obtain a very reasonable rate in comparison with old line companies as the assets have increased each year at such a rapid rate as to make the policy non-assessable by experience. The year 1923 has brought forth the largest volume of business in the experience of the company. With about 45,000 policy holders, we have a state-wide organization of adjusters, agents and attorneys in every county seat and city in the State of Michigan to give service.

Write  
The Citizens' Mutual  
Automobile  
Insurance Company  
Howell, Michigan

## Do the Co-ops Get the Business?

We'll say they do. The week ending October 11 the Michigan Live Stock Exchange Co-op. Commission House at the Detroit stockyards, sold 123 carloads of stock for 75 members associations. One week's business.

At Buffalo the Producers Co-op. Commission Association in less than a year leads the 17 firms on that market for volume of business. Michigan averages 40 cars weekly to the Producers.

Why this extraordinary growth in business? Satisfied customers. Only satisfied customers could build such a business.

Does your association ship to the Co-ops at Buffalo and Detroit? Next time insist that your shipment be billed either to—

Mich. Livestock Exch. at Detroit  
Prod. Co-op. Com. Ass'n at East Buffalo

## Business News Ads Pay

— Mail to — MICHIGAN FARM BUREAU NEWS 221 N. Cedar St., Lansing, Mich.

CLASSIFIED ADVERTISING RATE EFFECTIVE MAY 1, 1923. 4 cents per word for 1 insertion, 7 cents per word for 2 insertions, 3 cents per word per insertion, for 3 or more consecutive insertions. Initial, name, address, number, abbreviation count as separate words. REMITTANCE MUST ACCOMPANY ORDER.

Your Name.....Route.....  
Town.....State.....

### USE THIS FORM IT SAVES DELAY

Four Count of this Ad.....Words  
No. times to run.....  
Amount enclosed \$.....

### FILL THIS, PLEASE

Include in Ad. Copy Name and Address

Print Name and Address.