

The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, JANUARY 13, 1886.

NO. 121.

Cutlers' Pocket Inhaler

And carbonate of Potash. A cure for Catarrh, Bronchitis, Asthma and all diseases of the throat and lungs—even consumption—if taken in season. It will break up a Cold at once. It is the king of Cough Medicines. It has cured Catarrh when all other remedies had failed. Of the many who have tried it, there is not one who has not been benefited. This is the only Inhaler approved by physicians of every school, and endorsed by the standard medical journals of the world. All others in the market are either worthless substitutes or fraudulent imitations. Over 400,000 in use. Sold by druggists for \$1. By mail, \$1.25.

W. H. SMITH & CO., PROPRIETORS,
410 and 412 MICHIGAN ST., BUFFALO, N. Y.



Do not delay in ordering a case of

SILVER SPOON

BAKING POWDER.

The best selling scheme on the market. A large fine dish or pitcher given away with each can. Price, \$7.50 per case of 3 dozen.

ARCTIC MANUFACTURING CO.,
GRAND RAPIDS, MICH.

Sold by all Jobbers.

EATON & CHRISTENSON,

Agents for a full line of

S. W. Venable & Co.'s

PETERSBURG, VA.

PLUC TOBACCOS,

NIMROD,

E. C.

BLUE RETER,

SPREAD EAGLE,

BIG FIVE CENTER.

PERKINS & MASON,

Insurance and Law Office,

SOLICITORS OF PATENTS.

MONEY TO LOAN

ON REAL ESTATE.

PENSION, BOUNTY AND ALL

WAR CLAIMS PROSECUTED.

Correspondence Solicited.

75 Lyon St., Court Block, Grand Rapids, Mich.

Sweet 16

Laundry Soap

MANUFACTURED BY

OSBERNE, HOSICK & CO.

CHICAGO, ILL.

DRYDEN & PALMER'S

ROCK CANDY.

Unquestionably the best in the market. As clear as crystal and as transparent as diamond. Try a box.

John Caulfield,

Sole Agent for Grand Rapids.

Lowland's

CLIMAX-PLUG TOBACCO,

RED TIN TAC.

CLIMAX-PLUG TOBACCO, RED TIN TAC.

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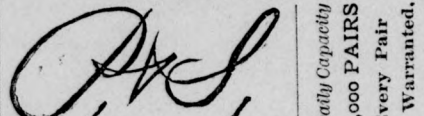
CLIMAX-PLUG TOBACCO, RED TIN TAC.

PINCREE & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers

DETROIT, MICH.



Daily Capacity 2,000 PAIRS Every Pair Warranted.

Michigan Agents Woonsocket Rubber Company.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

Golden Seal Bitters is meeting with grand success whenever used. It is an article of great merit. Every family should have it in the house. It is the coming family medicine.

C. ROYS & CO.,

Whips & Lashes

4 Pearl St., Grand Rapids, Mich.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICHIGAN.



TO THE TRADE.

We desire to call the attention of the Trade to our unusually complete stock of

SCHOOL BOOKS,

School Supplies

And a General Line of Miscellaneous Books, Stationery, Paper, Etc.

We have greatly increased our facilities for doing a General Jobbing Business, and shall hereafter be able to fill all orders promptly.

We issue separate lists of Slates, School and Township Books, Blanks, Etc., which will be mailed on application.

Quotations on any article in our stock cheerfully furnished. We have the Agency of the

REMINGTON TYPE WRITER

For Western Michigan.

Eaton & Lyon

20 and 22 Monroe St., Grand Rapids, Mich.

LUDWIG WINTERNITZ,

JOBBERS OF

Milwaukee Star Brand Vinegars.

Pure Apple Cider and White Wine Vinegars, full strength and warranted absolutely pure. Send for samples and prices. Also dealer in Sauerkraut. 106 Kent St., Grand Rapids.

JUDD & CO.,

JOBBERS OF SADDLERY HARDWARE

And Full Line Winter Goods.

102 CANAL STREET.

ALBERT COYE & SONS

MANUFACTURERS OF

AWNINGS, TENTS,

HORSE AND WAGON COVERS.

WHOLESALE DEALERS IN

Oiled Clothing, Ducks, Stripes, Etc.

73 Canal Street, - Grand Rapids, Mich.

CINSENC ROOT.

We pay the highest price for it. Address Peck Bros., Druggists, Grand Rapids, Mich.

WE LEAD—OTHERS FOLLOW.

is valuable. The Grand Rapids Business College is a practical trainer

and fits its pupils for the vocations of business with all that the term implies. Send for Journal. Address C. G. SWENBERG, Grand Rapids, Mich.

Time

Money Refunded.

The true remedy has at last been discovered. It was long known in his practice as Dr. Peter's Lung Food for Consumption. It is now called Dr. Peter's Scent Cough Cure. It is the safest, the surest and the best. No other Cough, Cold and Consumption remedy is half its equal. We warrant it, and will promptly refund the money paid for it if a beneficial effect is not experienced by the time two-thirds of the contents of the bottle is used. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

LUDWIG WINTERNITZ,

(Successor to P. Spitz.)

SOLE AGENT OF

Fermentum,

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.,

106 KENT ST., GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try "FERMENTUM" can get samples and full directions by addressing or applying to the above.

A DISASTROUS PARTNERSHIP.

BY HJALMAR H. ROYENSEN.

IV.

I regret to be obliged to introduce my reader to a courtship a step lower down than the foregoing. For it happened that simultaneously with his partner's, Truls Bergerson's fancy gently turned in the same direction. The enchantress to whose charms he succumbed was a Norwegian cook, named Randie. If she had any surname it was not generally known; but that was not of any consequence, as it was one of the first things with which her husband would supply her. What chiefly appealed to Bergerson in this maiden of his choice was her muscle and her proficiency in cooking—a rare accomplishment in persons of her class. She had received her culinary education in the house of the famous Mrs. Judge Halland, who kept the grandest establishment in all Northern Norway, and whose meat puddings and fish puddings had a national renown. There was a strict military regime in that house, and Mrs. Halland had no scruple in boxing the ears of her cook if the steak was burned or the soup too salt. These practices had filled Randie with admiration, though she herself had often suffered from them; and her one unquenchable ambition was to reach a similar station of authority, in which she could exercise Mrs. Halland's magnificent privileges. She set her cap deliberately for Bergerson, chiefly because he was reputed to be rich. Hand-some he certainly was not, but that was a secondary consideration. When he was slow in responding to her overtures, she began to bombard him with delicate attentions such as fish puddings, *a la* Mrs. Halland, and other dishes which were not known outside of his native land. He returned her favors with specimens of his own handicraft, such as a spinning-wheel, reels for yarn, and cards for combing flax and wool. These gifts, he shrewdly reasoned, would make her more valuable to him when he should want her; for it would enable her, in accordance with the custom of Norse peasant girls, to make their own trousseau, from the raw material up to the last stage of its completion. He paid her occasional visits after working hours, and kept a strict account of the progress of her manufactures. When he thought she had accumulated enough, he built a modest little house on one of his lots, and after a preliminary visit to the parson, invited Randie to share it with him.

Although the firm of Bergerson & Moe was now a considerable institution, employing fifty men or more, the senior partner worked as steadily at his bench as if he had been a common journeyman. He took a noiseless walk now and then in the sawdust and the shavings, and kept a strict watch over his men. If he caught anyone doing slipshod or flimsy work he was instantly discharged. Moe, in the meanwhile, sat in the office, kept the books and made new designs. The two partners were on a very friendly footing, though they said little to each other. But the prosperity to which each felt that the other had contributed made them feel a mutual respect in spite of little private criticisms which each made up on the other's character.

Thus matters stood when Bergerson went to keeping house with Randie; and when Moe made a similar venture with the young lady of ice cream antecedents, contentment reigned supreme in the firm of Bergerson and Moe. The first cloud upon their matrimonial horizon was occasioned by the first formal call which Mrs. Bergerson made upon Mrs. Moe. Mrs. Bergerson, in her honest Norse heart, had looked forward to this event with pleasure, as she expected to find a sympathetic friend and counselor in the junior partner's wife. She had arrayed herself in her home-made finery, and had been persuaded that she looked quite imposing, until she rang Mrs. Moe's doorbell and was asked by the servant for her card. Poor Randie might with equal propriety have been asked for her coat-of-arms. It began to dawn upon her that Mrs. Moe, perhaps, wanted to insult her; but she bridled her wrath and seated herself, bristling with animosity, in one of the large chairs in the parlor. It was a perfectly proper parlor, in Randie's opinion; heavy silk plush curtains, Axminster carpet, of a rich subdued tint, spindle-legged chairs of different sizes, which seemed only to be waiting for a signal to dance a waltz, and the figure of a naked man on the top of a carved stand. When Mrs. Moe finally appeared, attired in silk—actual silk, at five dollars a yard—and with her heavy black hair banged, crimped and elaborately dressed, Mrs. Bergerson conceived such a hatred of her that she would have given fifty cents for the privilege of treating her as Mrs. Halland did her delinquent cooks. Mrs. Moe, on the other hand, though she put her visitor down as a ridiculous vulgarian, was at pains to receive her, for her husband's sake, as civilly as possible. She was relieved, however, when the call was at an end; and she had a good mind not to return it. But James begged her so earnestly that at last she yielded and went. Mrs. Bergerson herself answered the bell, but when she saw who the visitor was she had such an access of

wrath that she slammed the door unceremoniously in her face. There could, of course, be no mistaking that; it meant war—war to the knife.

It was a severe disappointment to Mrs. Moe that James, when this incident was reported to him, refused to declare war. He put his foot down firmly on this occasion, and demanded that no hostile measures should be considered; and Antoinette was made to promise that, however trying it might be to keep the peace, she would assert her superiority by ignoring the insult. James was really so good to her that she could well afford to make a sacrifice where his interests were concerned. He submitted good-naturedly to the process of "being Americanized," to which she systematically subjected him when they were alone together. She corrected his accent until there was scarcely a trace left of it; she experimented with his hair until she hit upon a way of parting it that was both fashionable and becoming; and she trained him in all those superficial arts of bowing, entering and leaving a room, etc., which her observation rather than her experience had taught her. She was determined he should be a gentleman in the narrowest sense, and she found him an apt pupil. A certain dash of manner was, somehow, latent in him by inheritance, and waited only for the opportunity to make itself apparent. He carried his head no longer as a petitioner, but as a commander. Wherever he went his free and easy amiability made him friends; and business acquaintances began to seek him also in private. His handsome wife, too (whose humble antecedents were rapidly forgotten), was a welcome addition to social circles; men flocked about her and did homage to her beauty, and respected her for the tact she displayed in keeping them at a distance.

V.

In the Bergerson household the passage-at-arms between the wives of the firm became a formidable event. When Randie, in her usual slam-bang style, reported the affair, with many embellishments, to her husband, he, for the first time in their wedded life, failed to agree with her. He maintained that a repartee was due Mrs. Moe; and, after long rumination, he had the unhappy idea that they ought to give a party for her. All his wife's chiding and obstreperous protestations (breakages included) were of no avail. Truls would and must have his party. He was as obstinate as a mule when he had got anything into his head, and Randie had to submit. When the affair was broached to Moe he got so hot about his ears that he had to blow his nose to hide his embarrassment. He saw breakers ahead—white, tumultuous breakers, large enough to engulf the whole firm of Bergerson & Moe. They were just then completing their new steam factory, and had within a few months doubled their force of men; everything was going so swimmingly in a business way that they could less than ever afford to fall out over petty personal affairs. But to demonstrate this to his partner would be about as hopeless as to explain a quadratic equation to a Hottentot. Bergerson's brain was a very simple one-story structure, which could house but one idea at a time. When he saw that Moe hesitated to accept his invitation, he grew only more urgent. He had heard that Moe was "playing it rather big," as he expressed it; but he was determined to show that, in his honest Norse way, he was not afraid to take a hand with him. He swore to himself that no man should go home sober from his party. Moe had by his American marriage become alienated, both in dress and manner, from the good old Norwegian style, and Bergerson began to chuckle to himself at the thought of reclaiming him or making him show his colors. The signature James K. Moe, with the Americanized first name and superfluous middle initial had been a sore trial to Truls's Norse soul, and in a harmless and good-natured way he meant now to pay Jens up for these and other afflictions.

When Moe saw that there was no help for it, he accepted the invitation with good grace. But the battle he had to fight in the bosom of his family (though there was no breakage) was scarcely less severe than that of Bergerson. It was only out of regard for the steam factory and the profit it promised that Antoinette consented to celebrate this feast of reconciliation. It would have suited her much better to give the vulgar Mrs. Bergerson a piece of her mind—an effective piece which she had all in readiness and was aching to deliver. But since peace was the programme, such ammunition must be kept, temporarily at least, in abeyance.

It was a bitter cold day, the last of the old year, that Mr. and Mrs. Bergerson made their debut as hosts and entertainers. Randie, dressed in a flaring red satin gown (she had overcome her prejudice against precious stuffs of late), and blushing like a peony, stood at her husband's side and wrung the hand of each new-comer. She had a curious bend in her back which recalled the days of her servitude; and Truls had exactly a similar stoop, only with him it was more in the shoulders. Her hair, which had a pathetic look of artificial disorder, did homage to Mrs. Moe; but it was scarcely a success. Gloves she had had the good sense to

discard, possibly because her size was not in the market. Unlike her husband, she could speak a kind of slangy English, with a strong kitchen flavor. He was never at ease except in his mother tongue, though he knew a few indispensable phrases whinn, at a pinch, too, he was as Norse as circumstances would permit; his heavy, grayish-black frock-coat and trousers would have been useful in a Polar expedition; and his large boots made made no concessions to the anatomy of the foot.

The rooms filled up gradually with all sorts and conditions of Norsemen. They were mostly tradesmen and small merchants, and the only thing that was American about them was their wives. Not that they had married American women; but it is a curious fact that in the large Western cities the women, if they have emigrated in their youth, loes, as a rule, their nationality sooner than the men. Some of the younger of them even showed a strange aversion for their native tongue, and when addressed in Norwegian would answer in English. The trouble was that their Norwegian, which was generally a peasant dialect, would betray their origin; and they were neither democratic enough to be proud of it nor cultivated enough to be able to hide it in their adopted speech.

It was quite late when Mr. and Mrs. Moe made their appearance. They paused before the host and hostess, and Moe, with the easiest manner in the world, presented his wife. There was something free and unembarrassed in the way they both carried their heads, which displeased Bergerson. It was as if they were taking in the whole company in general, but no one in particular.

Truls stared at them in a very inhospitable manner, twirling the curl over his right ear.

"Well, Bergerson, won't you shake hands with my wife?" asked Moe, lightly.

"Thanks shall you have for last meeting!" said Bergerson in Norwegian, grasping Mrs. Moe's hand, and shaking it until she was on the point of screaming.

Randie, whose complexion by this time matched her dress, gave her husband a clandestine nudge, as if to warn him not to make a fool of himself. But he rather prided himself on the neatness of his speech, and was not to be discouraged.

"I think you have saw Randie before," he continued in English, "but I will tell ye, Randie is nice enough ven ye know how to take her. Her bark is worse dan her bite." "I am very happy to meet Mrs. Bergerson again," replied Mrs. Moe. And she actually shook the hostess's hand with her most affable smile, and moved on gracefully, to make room for the next arrival.

While waiting for the dinner several of the guests made little reconnoitering expeditions into the dining room, and reported to interested groups of listeners what they had discovered. It seemed a matter of enormous consequence to them what they were going to eat and drink. One young man, by way of pleasantry, had secured a bottle of Swedish punch, which he had concealed under his coat, but showed with expressive grimaces to everyone that passed. The younger people whom he took into his confidence laughed immoderately, and encouraged him in his buffoonery. Mrs. Bergerson, in the meanwhile, had vanished, and at the end of half an hour reappeared, flushed and overheated, and invited the company to repair to the dining-room. This invitation was received with enthusiasm. Some few who prided themselves on their gallantry offered their arms to the ladies who blushed awkwardly and felt quite embarrassed at so much style; but the great majority, while admiring the boldness of the rest, lacked courage to imitate them. Each selected a seat according to his own inclination; and thus it happened that Mrs. Moe found herself, quite unintentionally, between her husband and a middle-aged tanner with cracked hands, molasses-colored hair, and a strong smell of leather. When all were seated, Mrs. Bergerson, apparently overwhelmed with embarrassment, lifted up her voice and said:

"Be so good as to put up with our poor opportunity."

It was a speech she had heard Mrs. Halland make when she had dinner parties, but she thought she should sink into the ground before she could persuade herself to utter it. She knew, however, that the proprieties in Norway demanded that she should disparage herself and her table in order to give her guests an opportunity to praise. And, as regarded her bill of fare, she had nothing to be ashamed of. It was, indeed, unconventional, and there was too great an abundance of everything. But her savory concoctions in the way of meat puddings and pies, fish curries, oyster tarts, etc., betrayed a refinement of art worthy of Savarin. The guests were loud in the praise of every new dish they tried, recommended it to their neighbors, and complimented the hostess; and the latter, forgetting for the moment her changed position, was so carried away by their commendations (which, indeed, touched her deepest sensibilities) that she was on the point of remarking that Mrs.

Somebody had said that she had spoiled every family she had ever cooked for; and that was a true word. But she had just got into the middle of this confession when she blushed, stammered and broke off. The young man with the Swedish punch, whose career as a student had been cut short by his devotion to that beverage, whispered to the lady at his side:

"*Naturam furca expellat, tamen usque recurret.*"

"What does that mean?" the lady inquired, archly. "You mustn't talk French to me you know. I understand nothing but English."

"It means," the ex-student replied gravely, "that you may expel nature with a fork, but the fork will be sure to show."

She laughed with forced hilarity to conceal her obtuseness, she did not see the point.

[Concluded next week.]

Ladies as Commercial Travelers.

From the Chicago Herald.

"There is a new racket on the road," said a commercial traveler. "It's a female drummer. I met her the other day and she is a dandy. Of course she travels for a Chicago house, and she sells goods like a January thaw. She has been out so long now that she is as independent as a hog on ice. She sits in an ordinary railway car and charges up sleeping berths in her expenses, just the same as the rest of us. She walks to the hotels from the stations and charges up the back fares, just as we do. She beats the landlord down to \$1.50 a day and charges the house \$2.50 in the regular old style. She can take care of herself every day in the week, and she knows how the order up a bottle of wine and work it on the expense account, too. Why, when I saw her last she was a new silk dress ahead of the firm, and by New Year's proposed to have a seal-skin saccie out of her expenses. And that isn't all. She has half of the hotel clerks in the Northwest mashed on her, and the way the little rascal knocks 'em down on her bill is a caution. She has a regular trick of staying over Sunday where one of her admirers runs the house, and she walks of Monday morning forgetting to pay the bill. What does she sell? That's the funniest thing about it. You would think she would handle jewelry or millinery or dry goods, wouldn't you? But she doesn't! She sells goods' furnishing goods, and the young men who usually keep that kind of stores buy of her as if they hadn't seen a commercial traveler for six months. And she is a dandy poker player, too. She handles the cards awkwardly, and acts as if she didn't know a full hand from two pairs, and raises \$2 on deuces, and nearly cries when t'other fellow shows up three of a kind, and then gets excited in a big jack pot, and raises the opener and bets the limit and raises back and scares t'other fellow out, and slides into the deck a little pair of sixes or sevens or a bob-tail as innocent as you please. Bluff? Why, she has a bluff on her like the Wisconsin River. She's a daisy, and I tell you it's mighty lucky for the boys that there ain't any more like her on the road."

He Drew on the Czar.

H. H. Honore, Col. Fred Grant's father-in-law, who was very rich before the Chicago fire, lost most of his property thereby, and for a time had difficulty in meeting his ordinary expenses. Having, according to report, overdrawn his account \$2,500 at one of the banks, the cashier asked him, toward the close of the year, to make it good. The ex-millionaire vowed he could not. "Give a check on anybody," said the officer: We want it mainly for the benefit of the book-keeper, so that he can balance." "I'll draw on the Czar of Russia, if you like," remarked Honore, "though neither he nor anybody else who is worth anything is indebted to me." "He'll do; it's only for the form's sake, you know." The draft was made and happened to go through the regular course of collection. When it reached St. Petersburg it was nearly covered with stamps, endorsements and seals, and was finally presented to the Emperor. He declared that he had no recollection of H. H. Honore; but then, as he was an American, he presumed it must be all right, and ordered it paid.

Lost His Grip.

From the Atlanta Constitution.

The man who has lost his grip deserves more attention than he usually receives. He is an old friend. Everybody knows him. He is a man who lives, not from choice, but from necessity, on a diet of cold shoulder. It seems impossible for a man who has completely lost his grip to regain it. He may be a steam engine in breeches, and a model of good conduct and integrity, but his energy and ability will go for nothing. It is useless for him to assert himself and make a decided stand. The tide is against him, and he cannot successfully breast it. The fact that our unfortunate acquaintance once had a grip indicates that he at one time in his career possessed some of the essentials belonging to the make-up of a successful man. The explanation of his hopeless and helpless "flop" involves the analysis of the leading condition of success and failure.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Merchandise and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, JANUARY 13, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.
Vice-President—Chas. H. Leonard.
Treasurer—Geo. B. Dunton.
Annual Meeting—Second Wednesday evening of October.
Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

Some recent failures are, to say the least, a little peculiar. When a man buys enough goods of a certain kind to last ten years, does not pay for them, and soon after fails, there will always be a suspicion that he knew that he was going to fail when he bought the goods.

Look well to the credits of your customers. You may not do quite so much business, but it will count you more dollars in the end.

AMONG THE TRADE.

IN THE CITY.

Bishop & Greenley succeed Moran & Bishop in the livery business.

Fritz C. Jehle succeeds McLaren & Jehle in the merchant tailoring business at 110 Canal street.

Perkins & Hess effected a sale of 2,500 hides to one house on Monday. The sale aggregated \$13,000.

F. J. Lamb & Co. have sold their portable engine and boiler to P. F. Covell, of Walker, who will use it to operate a feed mill.

Van Derill & Van Winsheyn have engaged in the grocery business at the corner of Spring and Island streets. Cody, Ball & Co. furnished the stock.

Jas. A. Coye, the Broadway groceryman, has purchased a desirable building lot at the corner of Sixth and Scribner streets, and will erect a two-story frame store during the coming summer season.

Mr. Sly, manager of the Petoskey Line Co., has invented a new hard finish and will engage in the manufacture of the same at the corner of Fulton and Ionia streets under the style of the Combination Hard Finish Co.

The Transportation Committee of the Merchants and Manufacturers' Exchange has petitioned Commissioner Fink to reduce the pool rate from New York to this city from 75 to 70 cents; in other words, put Grand Rapids on the same basis as Jackson. The grounds taken in the memorial are that the present calculation is based on the mileage as figured via the L. S. & M. S. Railway, before the Michigan Central came into the city and before the D., G. H. & M. became a trunk line. The Committee is quite sanguine that the concession will be secured.

AROUND THE STATE.

John W. Free, hardware dealer at Paw Paw, has sold out.

M. W. Kitchen, grocer at Sheridan, has removed to Stanton.

C. D. Bassett has opened a new feed and tobacco store at Marcellus.

O. A. House & Son, grocers at Mendon, have assigned to R. E. Fletcher.

J. C. Dingman, grocer at Owosso, has sold out to Lawrence, Hamblen & Co.

Begole & Norton succeed Mary L. French in the grocery business at Chelsea.

C. Brown succeeds Brown & Slayton in the grocery business at Middleville.

Wm. Bates, grocer at Sturgis and Burr Oak, has been closed on chattel mortgage.

Goodenow & Beman succeed McGuinness & Co. in the dry goods business at Albion.

C. R. Richardson & Co. succeed Amelia Wetherby in the boot and shoe business at Niles.

John F. McBan & Co. succeeds E. J. March in the dry goods business at North Adams.

J. W. Howry, dry goods and lumber dealer at East Saginaw, has sold his dry goods stock.

Frank Hagerman succeeds F. B. Raynale & Co. in the drug and grocery business at Birmingham.

Ionia merchants, having grown tired of dead-beat customers, will form a protective association.

Geo. W. Dennis, book and stationery dealer at Sand Beach, has been closed under chattel mortgage.

F. A. Rockafellow & Co., of Carson City, have purchased the grocery stock of A. B. Martin, at Ithaca.

James Hullinger, formerly engaged in the drug business at Big Rapids, is now conducting a drug store at Kansas City.

Colley B. Wisner has retired from the firm of Wisner & Page, boot and shoe dealers at Ionia. The business will be continued by Wellington C. Page.

Chris. Myning has bought out Thos. P. Mortenson's interest in the firm of Morten-

son & Myning, grocers at Upper Big Rapids, and will continue the business.

The general store of Geo. R. Shatts, at Port Huron, is now owned by Martin Bros., formerly with Root, Strong & Co., of Detroit. Mr. Shatts will go to Los Angeles, Cal.

H. J. Marsh, the Marshville general dealer, claims that his store was recently robbed of \$100 worth of merchandise. The officers are of opinion that Marsh circulated the report as an advertising dodge.

A. Young & Sons, the Orange general dealers, write THE TRADESMAN that they have sold their stock, store and residence property to Hinds & Kilmartin, who will assume possession on May 1. A. Young & Sons will then devote their entire attention to their banking business at Mancelona.

Breckler & Lewinstein's dry goods and clothing stores at Bay City have been closed on seven mortgages. Deputy U. S. Marshal Conklin took possession on an attachment for J. V. Farwell & Co., of Chicago. This was resisted by mortgages Schloss Bros., of Detroit, who were taking an inventory. Conklin smashed the front door and got in, and now holds the fort. The end is not yet.

MANUFACTURING MATTERS.

The Challenge Corn Planter Co., at Grand Haven, will engage in the manufacture of refrigerators.

A limited partnership has been formed between P. S. Sherman and N. Howland, under the name of P. S. Sherman & Co., to manufacture staves, heading, hoops, lumber, etc., at Linwood, just south of Deep River.

STRAY FACTS.

A new grist mill has just been completed at Maple Ridge.

L. L. Fowler, gunsmith at Ludington, has assigned to O. J. Graves.

H. O. Wilson, restaurateur and baker at St. Joseph, has sold out.

Geo. Hoyland & Son, flour millers at Unadilla, have been burned out.

C. L. King & Co.'s basket and butter plate factory at Montague started up on the 11th.

H. R. Dickinson & Co., of Nashville, have commenced operations on a 65-barrel roller process flouring mill.

The Second National Bank of Owosso began business on the 2nd, and received \$61,105.35 on deposit the first day.

It is stated that 50,000,000 feet of the lumber now on dock along Saginaw River will be handled by the car trade.

Upwards of 8,000,000 feet of logs will this season be got into Grand Lake, Presque Isle county, mostly for Alpena parties.

D. B. Galentine, W. G. Williams, T. H. Carruthers and Ralph Falconer have organized a stock company at Bailey under the title of the Bailey Lumber Co. The capital stock is \$10,000.

Manistee Times: R. G. Peters has purchased a two-fifths interest in the Stronach Lumber Company, trading his property at Midland for the share of W. B. Remington, of Grand Rapids.

Daniel H. Fuller and Victor G. Beebe have been admitted to partnership in the firm of S. M. Isbell & Co., produce and commission dealers at Jackson. The firm name remains the same as before.

W. C. Stevens has purchased a part interest in the Locke & Eastman mill, at Tawas, and the concern has been merged into a stock company. Improvements will be made in the mill, and a large cut next season provided for.

It is reported from Duluth that Osterhout & Fox are making arrangements for the purchase of 60,000,000 feet of pine on the south shore of Lake Superior, contiguous to Duluth. This pine will be logged for stocking the firm's mill at Duluth.

Messrs. Hazeltine, Perkins & Co. have received intelligence from Mr. Bailey, the Plainwell druggist, to the effect that the loss by his recent fire was comparatively small and that the interruption to business was only temporary.

The Manistee Advocate's annual statement of the lumber record of that place shows 199,975,221 feet of log run and common lumber, 24,381,907 select lumber, 5,519,285 deals, and 1,555,923 longitudinal railroad stuff, to have been handled during the season between April and December.

The Detroit, Bay City & Alpena Railroad extension from Oscoda to Black River, Alpena county, is completed, and trains are running through to Black River regularly. The road is now eighty-three miles long from Alger, Arenac county, on the Michigan Central, to Black River. This road, to some extent, lets Alpena out of the woods in the winter time.

East Saginaw News: Some capitalists from New York have been here during the fore part of the week, who in conjunction with two prominent East Saginaw citizens contemplate starting a private bank with a capital of half a million of dollars. They were negotiating for the Weaver & Seligman block, corner of Genesee avenue and Franklin street. A proposition was made to Jacob Seligman to consolidate his bank with the proposed new one, but this proposition he refused to entertain.

Good Words Unsolicited.

Philip B. Kirkwood, druggist and stationer, Negaunee: "Nice and valuable paper."

F. L. Tucker, general dealer, Summer: "A man who can take it out of the post office and read it and not pay for it has got more gall than the Ovid cow. What has become of Soliman and Widdow Spriggs?"

Lyman Townsend, grocer, Howard City: "An well pleased with the paper and think your price very cheap for the amount of news received. It is a great help, especially to people doing business with small capital."

The Gripsack Brigade.

A. E. Brownell, of the American Cigar Co., Coldwater, was in town last week.

A. D. Oliver, representing Armour & Co., of Chicago, was in town last week.

Jim Derby, representing Spaulding & Merriek, of Chicago, was in town last week.

H. L. Bassett, traveling agent for Jno. P. Hier, of Saracuse, N. Y., was in town last week.

H. P. Colegrove, representing E. R. Durkee & Co., of New York, was in town over Sunday.

Hamilton Carhart, representing Hawley, Folsom & Martin, Philadelphia, was in town Monday.

J. E. Turney, with DeGolyer Bros., Chicago, took in the Grand Rapids manufacturers last week.

Geo. P. Gifford, Jr., of East Saginaw, State agent for Armour & Co., was in town last week, selling glue.

J. H. Parker has sold a Chandler & Taylor 11x20 engine and boiler to J. A. Haak, who will put in a sawmill.

F. M. Keats, representing F. F. Adams & Co., of Milwaukee, paid Grand Rapids his usual by-monthly call on Monday.

C. W. Starr, of Owosso, has signed with the Drummond Tobacco Co. for the coming year. He will have charge of the Michigan trade.

The First National Bank, of Ovid closed its first year December 1, and recently declared a dividend of 6 per cent. on the year's earnings.

The T. P. A. men of Muskegon have organized a local society, with D. G. Crotty as president, C. C. Moulton secretary, and A. Wiegell treasurer.

R. P. Bigelow, of the grocery firm of Bigelow & Bigelow, at Owosso, has gone on the road for C. W. Linsley & Co., of Detroit. He was formerly connected with the same house.

Plainwell Independent: Get C. B. Lamb to tell you about his interview with the representative of Boston culchaw, in the City of Baked Beans.

Albert C. Antrim, formerly with the Albastine Co., but for the past year with the Anti-Kalsomine Co., has gone back to the old love, and is at present "doing" (up) the Michigan trade.

Wm. H. Downs put in last week at Detroit, posting up on Root, Strong & Co.'s line. He is similarly engaged his week, but will start out on his initial trip for the new house next Monday.

E. H. Smith, formerly on the road for Simmons & Co., of Philadelphia, has engaged to travel for Mohl & Kenning. His territory includes all the lake shore towns from East Saginaw to Erie, Pa., including Detroit, Toledo and Cleveland.

The Detroit subdivision of the Michigan division of the Travelers' Protective Association was recently organized by the election of M. J. Mathews, president; J. E. Langley, vice-president; J. B. Joselyn, secretary, and John Broad, treasurer. A committee was appointed to secure a permanent place of meeting and an adjournment had until January 16 to hear their report.

Thomas B. Threlkeld, Michigan traveling representative for Weisinger & Bate, was recently married to Miss Annetta J. Taylor, of Rutland, Ills. The bride is a handsome and accomplished young lady and the groom is known to the trade as a rising business man. The bridal tour will include the principal Southern cities, after which the happy couple will take up their residence in Chicago.

As a result of THE TRADESMAN's reference to Geo. F. Owen's financial troubles, his friends have rushed to his assistance and contributed a sum sufficient to prevent his relapse into bankruptcy. A. S. Dutton, book-keeper for Brewster & Stanton, sent a postal note for one cent, accompanying the remittance with the following explanation: "George's experience of 1885 with the canine race undoubtedly explains his straightened circumstances and induces the writer to contribute to the lessening of that advertising account." Other contributions were made by Chas. W. Mansfield, J. H. Parker and the attaches of THE TRADESMAN office, in consequence of which George's pocket now bulges out with a receipt in full.

A Northern correspondent relates an incident which serves to illustrate the natural depravity to which men are prone. A farmer having brought to town a coop full of fat fowls, to grace the festive boards of the honest citizens of the place, deposited the coop on the sidewalk in front of a meat market. The street was filled with teams standing by the sidewalk, and to the tail of one of these wagons a commercial traveler attached the coop containing the unsuspecting fowls, by a stout strap which hung from the tail board. The owner of the wagon presently came out of the market, and drove off, which caused the complete demoralization of the coop, and considerable astonishment to the fowls and their owner. The latter, at last accounts, had succeeded by dint of prodigious exertions, in recapturing about half of the birds.

THE LOUNGER.

Anent the willingness of the average Kentuckian to resort to the use of fire arms on the slightest provocation, Capt. Perkins, of the firm of Hazeltine, Perkins & Co.—beg pardon, Hazeltine & Perkins Drug Co.—tells a characteristic story. Two gentlemen were stopping at the Parker House, Boston, when one of them got into a quarrel with the clerk over his bill. The elder gentleman listened to the discussion until disgusted, when he addressed his friend as follows: "Bob, don't forget you are a Kentuckian. Pay the bill and shoot the man."

OUT AROUND.

News and Gossip Furnished by Our Own Correspondents.

Detroit.

Lyon, Dunning & Co., hosiery and underwear dealers, have merged their business into a stock company under the title of the Lyon Bros. Co. The capital stock of the corporation is \$15,000. The house will remove from 99 West Larned street to 95 Jefferson avenue about February 1.

E. H. Doyle, for several years manager of Jacob Seligman's banking house at East Saginaw, has taken the position of Treasurer of the Louis Reed Cooperage Co., having purchased an interest in the business.

J. F. Zahn & Co. succeed Halloran & Zahn in the commission grain business.

Mogford & Birdseye, butter and egg dealers, are succeeded by John Mogford.

Geo. R. Weaver, tobacco dealer, has sold out.

Thos. Mears succeeds Mears, Reusch & Co. in the galvanized iron cornice business.

Hersey.

Hall, Manning & Pollock have purchased the Berry Mill, near Farwell, and intend moving it near Deer Lake, on the Luther branch, where they have purchased some shingle timber and have taken a job of cutting several million feet of pine into lumber for the Osterhout & Fox Lumber Co.

Oliver Seaman, of Big Rapids has purchased the Brown shingle mill on section nine, Cedar township, and is now running. He has contracted his cut of shingles to A. C. Beaver, of Fort Wayne, for \$2.60 and \$1.30.

Mr. Hall, of Reed City, has bought out his partner's interest in the Hall & Strong shingle mill, near Ravenna. He has contracted his cut to A. C. Beaver at the same figures.

Frank Vorce, of Cat Creek, has also contracted his cut to Beaver at a little better price.

Will L. Beardsley's mill, as usual, grinds steadily on and his sheds are well filled with shingles.

Muskegon.

Farquharson & Ross propose erecting a wood mill near the factory of the Simmons & Kinne Manufacturing Co., the coming season. They have discontinued operations at the old kindling factory.

Assignee Billingshurst will offer the property of the Muskegon Car and Engine Works at public sale on the 23d. A local paper is authorized for the statement that a syndicate has been organized for the purpose of buying the property, organizing a new company and operating the works.

The Chronicle present an annual review of the lumber cut and shipments of the mills located on Muskegon Lake, which has the appearance of being generally reliable. The results may be summarized as follows:

The following tabular statement shows the lumber cut by the Muskegon mills since 1873 and affords a means of comparison:

	Cut for 1885.	On hand.
Lumber	531,332,917	127,363,610
Lath	130,191,225	31,066,225
Shingles	382,327,000	16,000,000
Slabs (cords)	25,512	

1873.....329,689,000
1874.....307,200,000
1875.....320,400,000
1876.....296,800,000
1877.....327,200,000
1878.....388,901,000
1879.....504,555,000
1880.....562,201,900
1881.....640,500,000
1882.....618,229,033
1883.....648,866,751
1884.....659,370,711
1885.....551,332,917

Negaunee.

Business of all kinds up here in "these neck of woods" is fairly good, with bright prospects for the coming summer. Just now everything points to the largest output of iron ore for 1886 that has ever occurred.

P. B. Kirkwood.

Newaygo.

The condition of trade is quite seriously affected by the absence of snow.

S. McNitt, who for the past year has been clerking for the Newaygo Manufacturing Co., severed his connection with that firm last week.

The vacant office in Raider's block has been taken possession of by Dr. J. B. Woodwork, who will fit it up as a consultation room.

Geo. E. Taylor is disposing of the remnant of his holiday stock by lottery.

Wayland.

Three new brick buildings will be erected here as soon as the weather will permit in the spring. E. S. Fitch will put up a one-story building, 22x80 feet in dimensions, which will be occupied by his hardware stock. Turner Bros. will erect a structure 16x80 feet for use as law offices, etc., and Chas. Ward will build a barber shop, 16x40 feet in dimensions. Other important building enterprises are in contemplation.

Traverse City.

J. N. Broadfoot is buying cord wood in the vicinity of Empire and banking it on Lake Michigan.

Frank Misener, lately employed in Hannah, Lay & Co.'s grist mill, is now buying wheat for LeBar & Cornwell, Cadillac, shipping it to them by rail.

Hannah, Lay & Co.'s grist mill is still running day and night to keep up with constantly increasing orders.

J. E. Grellick's saw mill has shut down for a few weeks, for repairs.

The Traverse City Manufacturing Co. is running on full time and turning out considerable custom work.

The late heavy fall of snow is just what was needed to live up to trade.

Geo. Davenport, late in the employ of Despres & Montague, has gone to Grand Rapids to accept a position in a large hardware store.

D. C. Leach, Secretary of the Building and Loan Association, is visiting relatives in Springfield, Mo. He expects to be absent several months, and during his absence T. T. Bates will act as Secretary for him.

C. M. Bell, Albert Cross, Paul Snyder and Geo. E. Banks, of this place, T. H. West, of the Peninsula and Will Steele, of Northport, have left for a winter's sojourn in Florida.

C. A. Crawford and C. M. Wells have gone to Los Angeles, Cal., for a pleasure trip of several weeks' duration.

J. H. Chime, who sold the Front street house about a year ago to L. A. Saxton, has bought it back again. He took possession January 11.

"You are growing fat," said the West Lynner to his grocer. "How much do you weigh?" "Oh, that depends on business. Some days I weigh a ton and some days I don't weigh much of anything."

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

John Whitebeck, Fennville.
Frank Crane, Fennville.
John Crowner, St. Johns.
A. B. Steele, Advance.
Wm. Herdman, Saranac.
H. Baker, Drenthe.
Geo. A. Sage, Rockford.
C. B. Ayers, Orida.
E. S. Fitch, Wayland.
Wm. Vermeulen, Beaver Dam.
H. C. Peckham, Freeport.
A. Engberts, Zeeland.
Den Herder & Tanis, Vriesland.
P. Wyngaarden, Vriesland.
A. & L. M. Wolf, Hudsonville.
Hunter & Sargent, Saranac.
E. H. Foster, Fife Lake.
Frank Rose, Mantou.
S. S. Dryden & Sons, Allegan.
Joshua Colby, Rockford.
Emmet Hugadorn, Fife Lake.
L. K. Gibbs, Gibbs Bros., Mayfield.
Mr. Drury, Sampson & Drury, Cadillac.
C. Deming, Detroit.
Geo. Carrington, Trent.
A. Patterson, Dorr.
D. T. Huston, Ludington.
H. B. Huston, Chase.
W. Skellenger, Rockford.
B. Hoag, Hoag & Judson, Cannonsburg.
John Kamps, Zutphen.
E. Sunderlin, Palo.
C. O. Bostwick & Son, Cannonsburg.
Wm. McMullen, Wood Lake.
S. P. Frost, Stanton.
Wm. Karstens, Beaver Dam.
Jos. Omier, Wright.
Stanley Monroe, Berlin.
Jay Marshall, Berlin.
Thos. J. Smedley, Lamont.
J. C. Benbow, Cannonsburg.
Alex. Patterson, Dorr.
Wm. Patterson, Byron Center.
John H. Buclinton, Grandville.
Wm. Borst, Vriesland.
John Vinkermulder, Grandville.
Jas. Hiley, Berlin.
Scott & McAuley, Edgerton.
Forman & Aldrich, Lowell.
G. H. Walbrink, Allendale.
Mr. Emery, Upright & Emery, Charlevoix.
Mr. Leavenworth, H. M. Hannah & Lay Mercantile Co., Traverse City.
D. Clelland, Coopersville.
Mr. Andre, Andre & Son, Jennisonville.
Gus Begman, Grand Haven.
John T. Snushall, Fife Lake.
A. B. Deming, Dutton.
C. A. Barclay, Crosby.
Zunder Bros. & Co., Bangor.
Jesse McIntyre, Fremont.
Dr. A. Hamlin, Middleville.
W. W. Peirce, Moline.
Hutty & Dickenson, Grand Haven.
Sisson & Liley Lumber Co., Lilley P. O.
Dr. McNeal, Byron Center.
R. John Graves, Wayland.
A. W. Fenton & Co., Bailey.
E. C. Foote, West Carleton.
Mr. Kerry, Williams & Kerrs, Reed City.
Geo. P. Cornell, Cornell Bros., New Era and Twin Lake.
John J. Ely, Rockford.
Lyman Townsend, Howard City.
Geo. W. Hatch, Morley.
Hannah, Lay & Co., Walton.
Cutler & Wright, Morley.
W. H. Hicks, M. A. M.
Geo. S. Powell & Co., Sand Lake.
Henry Henkel, Howard City.
Henry Strope, Morley.
Fred I. Nichols, Belle Sidling.
Geo. Scribner, Grandville.

Purely Personal.

Christian Bertsch and wife left for New York Saturday. They sail on the 16th.

W. F. Gibson went to Chicago Saturday night, and spent Monday on South Water street, returning home Tuesday morning.

E. J. Savage, the Coopersville cheese maker, was in town Monday, on his way to Holland, N. Y., where he will spend several weeks.

The report that Ed. M. Metheany, billing clerk for Cody, Ball & Co., contemplates engaging in the plaster business is probably without foundation.

E. Burt Woodward, formerly engaged in the hardware business at Kalkaska, is now in the employ of Jared H. Doughty, hardware dealer at Mt. Pleasant.

Mrs. L. Van Epps, who has conducted a millinery establishment at Hudson for twenty years past, is in town for a few days, the guest of Mrs. W. T. Stowe. She is accompanied by her son, Frank.

Capt. C. G. Perkins, of Henderson, Ky., has been in town several days, for the purpose of drawing his dividend from last year's business at Hazeltine, Perkins & Co.'s, and assisting in the organization of the Hazeltine & Perkins Drug Co.

Manistee has a philanthropist in the person of Chas. F. Ruggles, a wealthy lumberman, who each year gives every child in the town a pound of candy as a New Year's gift. For this purpose he hires three halls which accommodate about 2,500 young people, and thus dispenses his charity in an eccentric manner.

THE TRADESMAN acknowledges the receipt of a handsome invitation to the wedding of Wm. L. White and Miss Emma Blanche Ireland, which was solemnized at Chicago Tuesday. Mr. White is a young gentleman of good business qualifications, with bright prospects for the future, and his numerous friends wish him and bride all the success which is sure to attend them.

Hazeltine & Perkins Drug Co.

In pursuance of the same policy followed by other leading mercantile establishments, Messrs. Hazeltine, Perkins & Co. have merged their business into a stock company with a capital stock of \$150,000, \$100,000 of which is subscribed and paid in. The name of the new corporation will be the Hazeltine & Perkins Drug Co., and the business carried on will be the same as that pursued by the old house, the manufacture and sale of drugs and everything pertaining thereto.

Under the present arrangement of stock, Dr. C. S. Hazeltine and Capt. C. G. Perkins each hold \$40,000 worth of stock and H. B. Fairchild and J. A. Crookston will each vote on \$10,000 worth. At a meeting of the stockholders, held at the office of the new corporation on Saturday, Dr. C. S. Hazeltine, Capt. C. G. Perkins and H. B. Fairchild were elected directors. At a subsequent meeting of the latter body, officers were elected as follows:

President—C. S. Hazeltine.
Vice-President—C. G. Perkins.
Secretary and Treasurer—H. B. Fairchild.

The new arrangement will enable the house to extend its business to even larger proportions than it now enjoys, and otherwise work to the advantage of both the house and its patrons. The officers are men of experience and ability, who have brought the concern up to its present high standing and who will lose no opportunity to increase the field of their usefulness.

Olin L. Deming, formerly editor of the Chicago Grocer, has purchased an interest in the American Marketman and that publication will hereafter be conducted by Lynch & Deming under the title of the Grocer and Marketman. Messrs. Lynch and Deming are

Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo.
Two Years—F. H. J. VanKester, Bay City.
Three Years—Jacob Jesson, Muskegon.
Four Years—James Verner, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Verner.
Next place of meeting—At Grand Rapids, March 2, 1886.

Michigan State Pharmaceutical Association.

OFFICERS.
President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit.
Third Vice-President—Frank Ingels, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jesson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.
Local Secretary—Will L. White, Grand Rapids.
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS.
President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White, Wm. R. Perry, H. E. Locher and Wm. E. White.
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in November.
Next Meeting—Thursday evening, February 4, at "The Tradesman" office.

Detroit Pharmaceutical Society.

Organized October, 1883.

OFFICERS.
President—Wm. Dupont.
First Vice-President—Frank Ingels.
Second Vice-President—J. W. Caldwell.
Secretary and Treasurer—F. W. R. Perry.
Assistant Secretary and Treasurer—A. B. Saltzer.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Association.

OFFICERS.
President—R. F. Latimer.
Vice-President—D. C. Cowell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday of each month.

Saginaw County Pharmaceutical Society.

TEMPORARY OFFICERS.
Chairman—Henry Melchers.
Secretary—D. E. Prall.
Next Meeting—Wednesday, January 13, 2 p. m.

Muskegon Drug Clerks' Association.

OFFICERS.
President—I. F. Hopkins.
Vice-President—John Meyers.
Secretary and Treasurer—O. A. Lloyd.
Regular Meetings—Second and fourth Friday of each month.
Next Meeting—Friday evening, January 22.

Grand Rapids Pharmaceutical Society.

The regular monthly meeting of the Grand Rapids Pharmaceutical Society was held at THE TRADESMAN office last Thursday evening. After the usual routine business had been disposed of, President Wurzburg introduced the subject of ultramarine blue in granulated sugar by referring to an article in the January number of the *Druggists' Circular* covering the principle points involved.

Isaac Watts stated that more or less zinc was also used in the manufacture of granulated sugar, which rendered it unfit for fine chemical purposes. Havemeyer admits having used zinc for a number of years, and defends the practice on the ground that the poison is used in such limited quantities as not to be injurious.

In response to an inquiry, President Wurzburg stated that the use of ultramarine blue in sugar could not fail to be more or less deleterious, although it is probably as harmless as any pigment which could be used.

Mr. Watts asserted that other ingredients besides ultramarine blue should be eliminated before granulated sugar is fit for druggists' use.

The discussion recurring to the question of preparing tinctures from fluid extracts, President Wurzburg contributed to the subject by quoting the following extract from a paper read before the American Pharmaceutical Association by O. A. Wall:

That a fluid extract presents the full value of the drug, if properly prepared, will be conceded by everyone who has had much experience in making these preparations. When alkaloids or other ascertainable and assayable substances are contained in the drug, an assay of the properly made fluid extract should yield the same percentage as the crude drug itself. The fact that some manufacturing, as well as retail, pharmacists make inferior fluid extracts does not neutralize this general truth.

This much being conceded in regard to the theoretically perfect fluid extract, it is a question whether it is achieved in the actual fluid extract. The writer believes that a fluid extract made by percolation, from fresh and good drugs by a competent worker does come up to the theoretical requirements.

Let us now look at the tinctures. They are much weaker preparations than fluid extracts, but resemble the latter in other regards. Some tinctures are absurdities therapeutically, as for instance the tincture of conium, in which much of the proper action of the drug is neutralized by the antidotal effects of the alcohol in the same preparation, and all tinctures are superfluous when fluid extracts are at hand. Physicians could only be the gainers if they would use fluid

extracts instead, adding alcohol as a separate ingredient of the prescriptions in cases in which its use was indicated. In other words, no harm would be done if tinctures became obsolete, and were dropped from the Pharmacopoeia.

If made by the retail pharmacist, they are usually made in small quantities; and as he cannot well buy less than two or three times as much drug as he needs at a time, and as he does not care to make up more tincture than he needs within a reasonable time, on account of the cost of the alcohol, which becomes, for the time being, dead stock, he puts away the remainder of the drug and uses it at long intervals, perhaps, until all is consumed. The last portion of the drug, in the mean time, has often become inert and many of such tinctures are therefore worthless.

Now, a tincture made by percolating 100 grammes of a drug with enough of menstruum to yield say 500 grammes of tincture cannot by any possibility contain more than was also contained in the drug. But if 100 cubic centimetres of fluid extract also contain all that is of value in 100 grammes of the corresponding drug, then a mixture of 100 cubic centimetres of fluid extract with enough of the proper menstruum to make 500 grammes of tincture must be identical with 500 grammes of tincture made percolation. According to the conditions agreed on, therefore, the tinctures may be prepared from the corresponding fluid extract, taking care, of course to make due allowance for the difference between weight and measures of different tinctures.

By making the tinctures from the fluid extracts, we gain the advantage that we can work up all our crude drug at once into fluid extracts, and by this avoid the deterioration of it.

The unconscious common sense of a multitude often hits on a right idea, even without its being formulated into exact thought by the individual; and this aggregate common sense has led to the making of tinctures from fluid extracts, in spite of the unwarranted remonstrance of some few who see nothing but retrogression in any departure from traditional pharmaceutical usages, no matter how contrary to sense the latter may be. The Pharmacopoeia recognizes the principle in the case of tincture of ipecac and opium, and it is to be hoped will recognize the superiority of the process by adopting it for all tinctures of vegetable substances from which fluid extracts can be made.

Some have objected that the habit was encouraged in the interest of manufacturing pharmacists to increase their sales of fluid extracts. To these it may be answered that no is compelled to buy his fluid extracts unless he finds it to his interest to do so; and the fact that many of our most successful pharmacists buy, rather than make, their fluid extracts, shows at least that there are two sides to the question as to the advisability of buying or making. In reality, this view has absolutely nothing to do with the main question at issue, of making tinctures from fluid extracts, although the prejudice of some has attempted to make the process appear as the wicked invention of the manufacturer.

Actual comparison of tinctures made by diluting fluid extracts and by percolation from the drug itself has shown equal amounts of solid residue and equal effects therapeutically, and the writer is convinced that the arguments in favor of the process far outweigh any that can be urged against it.

We have as advantages: probable average greater activity, on account of less chance of using deteriorated drug; less stock of drug necessary; less cost of labor; less capital required to carry stock, as a small quantity of tincture only, or even none of those more seldom employed, need be on hand, any that is prescribed being readily made extemporaneously if desired; less expenditure therefore for stock bottles, shop furniture, etc. If the preparations are purchased, as by many country physicians and pharmacists is altogether done, we add saving in cost of packages and in freight, etc.

Against these and other advantages is to be placed only the veneration for old habits, for the writer does not know one single valid argument why tinctures should not be prepared by diluting fluid extracts, unless it is that the fluid extracts as prepared by them are not what they should be, and therefore tinctures made from them will not be of full strength. Admitting this, it simply argues that greater care should be used in securing good fluid extracts, for it is just as improper to use inferior fluid extracts as to use inferior tinctures. Besides, the use of inferior fluid extracts is more than counterbalanced by the use of the shop-worn and inert drugs so often used in making tinctures.

In answer to the first part of the query, therefore, we must admit the propriety of diluting fluid extracts to make tinctures. As to the extent to which this may be done, the writer believes that it should be the principal process of the Pharmacopoeia, leaving percolation as an alternate process, as being more applicable and economical when making large quantities, as by manufacturing pharmacists who usually possess better facilities for obtaining fresh, good drugs at any and all times.

Tinctures and wines may be legitimately made from fluid extracts, likewise most syrups, when they can be made that way, while the solutions of fluid extracts in water which generally are superior, are yet frequently so different from infusions and decoctions in strength, and occasionally in mode of action, that they cannot indiscriminately be used one for the other without

the expressed consent of the prescribing physician.

Wm. H. Van Leeuwen presented the following alleged prescription for a case of itch:

10 cents worth of aqua fortis.
10 cents worth red precipitate.
10 cents worth quicksilver.
Mix thoroughly and then mix with lard.
Mr. Van Leeuwen stated that he not only refused to put up the "prescription," but advised his patron to tie a rope around the neck of the physician and pull one end of the rope over the limb of a tall tree.

Secretary Escott presented the following letter from the Secretary of the Detroit society:

DETROIT, Dec. 31, 1885.
F. H. Escott, Sec'y Grand Rapids Pharmaceutical Society:

DEAR SIR—At the last meeting of the Detroit Pharmaceutical Association it was resolved that the Secretary send out a circular to all the local societies and prominent druggists in the State, asking them to use their influence with their representatives in Congress in regard to the abolition of the Internal Revenue Tax.

Please bring it before your society and let it receive your prompt attention.

Very truly,
F. W. R. PERRY, Sec'y.

Dr. H. E. Locher moved that the Secretary communicate with the member of Congress from this district and ask him to use his influence to secure the repeal of the U. S. Internal Revenue law as affecting druggists.

Mr. Van Leeuwen asked what object he had in view in securing the repeal of the law.

Mr. Locher replied that he could not make \$25 a year on his liquor sales, and that he is money out year after year. Liquors are a necessity in any drug store, but the present U. S. tax is unjust.

Isaac Watts stated that a suggestion was made at the recent meeting of the National Retail Druggists' Association that each member communicate with his member of Congress. A motion to that effect barely passed, but it was not feasible at present, although it was thought desirable to keep up the agitation.

Mr. Locher said there were other reasons why the motion should prevail. One is the erroneous idea that druggists are liquor dealers, and that it is annoying to be classed as liquor dealers. The State makes a distinction in the form of the license, and the government ought to do the same. He wished the editor of THE TRADESMAN would mention the matter in his paper, as such notice would serve to correct a wrong impression and set the druggist right before the world.

The motion was then adopted. Secretary Escott read letters from the officers of the Jackson and Saginaw societies, stating that they would refer the subject of prohibiting the distribution of free sample bottles of proprietary articles to their respective societies. President Latimer, of the Jackson organization, wrote: "I quite agree with you that the free sample business is a nuisance."

Isaac Watts suggested the following subject for discussion at the next meeting, which was adopted: "Dangerous compounds—What are the explosive compounds which a druggist meets with?"

The Society then adjourned, to meet Thursday evening, February 4.

A man was recently brought into the criminal courts of England on the charge of having poisoned his wife with colchicine. There was no direct evidence in the case. It could not be proved that he had purchased this drug, and the prosecution confessed that they were not familiar with a test for the identification of colchicine, so its presence could not be detected in the body of the victim, and the prisoner was discharged.

A notice of dissolution of partnership published in a Minnesota paper stated that the dissolution was by mutual consent, and added that the reason therefor was that one of the partners was "too lazy to continue the business."

Order a sample package of Bethesda Mineral Spring Water from Hazeltine, Perkins & Co. See quotations in another column.

L. M. MILLS. M. S. GOODMAN.

MICHIGAN DRUG EXCHANGE,

Mills & Goodman, Props.

BARGAIN—Fine drug store in north-west corner Michigan, on railroad, in growing town. Building for sale or rent on easy terms. Fine chance for physician. Stock about \$2,000; buildings, \$3,000. Part on time.

PRINCIPAL drug store in western Michigan on Lake Shore R. R. Stock about \$3,200, \$1,600 cash, balance on easy terms if secured. Good paying store. Good reason for selling.

FINE STOCK in western Michigan on C. & W. M. Railway. Stock worth about \$1,500. Good location.

WE HAVE several competent registered pharmacists on our list and can supply druggists requiring assistants with well recommended assistants on very short notice.

MICHIGAN DRUG EXCHANGE,

357 SOUTH UNION ST.,

GRAND RAPIDS, MICH.

WHOLESALE PRICE CURRENT.

Advanced—Arnica flowers, oil spearmint. Declined—Cocoa butter.

ACIDS.
Acetic, No. 8..... 9 @ 10
Acetic, C. P. (Sp. grav. 1.040)..... 30 @ 35
Carbolic..... 34 @ 35
Citric..... 60 @ 65
Muratic 18 deg..... 3 @ 5
Nitric 36 deg..... 11 @ 12
Oxalic..... 10 @ 12
Salicylic deg..... 52 @ 55
Tartaric powdered..... 12 @ 15
Benzoic, English..... 12 @ 15
Benzoic, German..... 12 @ 15
Tannic..... 12 @ 15

AMMONIA.
Carbonate..... 15 @ 18
Aqua 16 deg or 3f..... 3 @ 5
Aqua 18 deg or 4f..... 4 @ 6

BALSAMS.
Copaiba..... 40 @ 45
Fir..... 15 @ 20
Peru..... 15 @ 20
Tolu..... 50 @ 55

BAKES.
Cassia, in mats (Pow'd 200)..... 11
Cinchona, yellow..... 18
Elin, select..... 13
Elin, ground, pure..... 14
Elin, powdered, pure..... 10
Sassafras, of root..... 12
Wild Cherry, select..... 20
Bayberry powdered..... 18
Henlock powdered..... 30
Walnut..... 12
Soap ground..... 12

BERRIES.
Cubeb prime (Pow'd 1 50c)..... 6 @ 10
Juniper..... 5 @ 7
Prickly Ash..... 60 @ 60

EXTRACTS.
Licorice (10 and 25 lb boxes, 25c)..... 27
Licorice, powdered, pure..... 37 1/2
Logwood, bulk (12 and 25 lb boxes)..... 60 @ 65
Logwood, in 25 lb boxes..... 12
Logwood, 1/2s do..... 13
Logwood, 1/4s do..... 15
Logwood, ass'd do..... 14
Fluid Extracts—25 p cent. off list.

FLOWERS.
Arnica..... 12 @ 15
Chamomile, Roman..... 25
Chamomile, German..... 25

GUMS.
Aloes, Barbadoes..... 60 @ 75
Aloes, Cape (Pow'd 200)..... 12
Aloes, Socotrine (Pow'd 500)..... 25 @ 30
Ammoniac..... 25 @ 30
Arabic, powdered select..... 90
Arabic, 1st picked..... 80
Arabic, 2d picked..... 75
Arabic, 3d picked..... 55
Assafetida, prime (Pow'd 35c)..... 25
Benzoin..... 55 @ 60
Camphor..... 25 @ 27
Cassia, in 25 lb boxes..... 13
Euphorbium powdered..... 30 @ 40
Galbanum strained..... 80 @ 85
Gamboge..... 35
Gustaf, pure (Pow'd 45c)..... 35
Kino (Powdered, 30c)..... 20
Mastic..... 1 1/2
Myrrh, Turkish (Powdered 45c)..... 3 1/2
Opium, pure (Pow'd \$5 25)..... 3 1/2
Shellac, Campbell's..... 30
Shellac, English..... 25
Shellac, native..... 24
Shellac, bleached..... 30
Tragacanth..... 30 @ 100

HERBS—IN OUNCE PACKAGES.
Hoarhound..... 25
Lobelia..... 25
Peppermint..... 25
Rue..... 40
Spearmint..... 24
Sweet Majoran..... 35
Tansy..... 35
Thyme..... 30
Wormwood..... 25

IRON.
Citrate and Quinine..... 4 00
Solution mur., for tinctures..... 20
Sulphate, pure crystal..... 7
Citrate..... 65
Phosphate..... 65

LEAVES.
Buchu, short (Pow'd 25c)..... 13 @ 14
Sage, Italian, bulk (1/2s & 1/4s, 12c)..... 18 @ 20
Senna, Alex. sifted and garbled..... 20
Senna, powdered..... 22
Senna tinnivell..... 16
Uva Ursi..... 13 @ 15
Belledonna..... 35
Foxglove..... 30
Henbane..... 35
Rose, red..... 2 35

LIQUORS.
W. D. & Co.'s Sour Mash Whisky..... 2 00 @ 2 50
Druggists' Favorite Rye..... 1 75 @ 2 00
Whisky, other brands..... 1 00 @ 1 50
Gin, Old Tom..... 1 35 @ 1 50
Gin, Holland..... 2 00 @ 2 50
Brandy..... 1 75 @ 2 00
Catawba Wines..... 1 25 @ 2 00
Port Wines..... 1 50 @ 2 50

MAGNESIA.
Carbonate, Pattison's, 2 oz..... 22
Carbonate, Jennings's, 2 oz..... 37
Citrate, H. P. & Co.'s solution..... 2
Calcined..... 65

OILS.
Almond, sweet..... 45 @ 50
Amber, rectified..... 45
Anise..... 2 @ 25
Bay..... 2 25
Bergamot..... 1 75 @ 1 90
Castor..... 2 00
Cedrat..... 1 00
Cassia..... 1 00
Cedar, commercial (Pure 75c)..... 35
Citronella..... 1 35
Cloves..... 1 20
Cod Liver, N. F..... 1 50
Cod Liver, best..... 1 50
Cod Liver, H. P. & Co.'s, 16..... 6 00
Cubebs, P. & W..... 1 60
Eriogon..... 2 00
Fireweed..... 2 00
Geranium..... 75
Henlock, commercial (Pure 75c)..... 30
Juniper berries..... 2 00
Lavender flowers, French..... 2 01
Lavender garden do..... 1 00
Lavender spike do..... 1 75
Lemon, new crop..... 2 00
Lemon, Sanderson's..... 2 00
Lemongrass..... 80
Olive, Malaga..... 1 35
Olive, "Sublime Italian"..... 1 25
Origanum, red flowers, French..... 1 50
Origanum, No. 1..... 1 50
Pennyroyal..... 1 30
Peppermint..... 4 25
Rose..... 8 00
Rosemary, French (Flowers \$1 50)..... 65
Salad, 1/2 gal..... 2 75
Sassafras..... 1 50
Sandal Wood, German..... 4 50
Sandal Wood, W. I..... 7 00
Sassafras..... 65
Spearmint..... 69 @ 70
Tansy..... 40 @ 45
Tar (by gal 50c)..... 10 @ 12
Wintergreen..... 2 35
Wormwood, No. 1 (Pure \$4.00)..... 3 50
Wormseed..... 2 00

POTASSIUM.
Bicromate..... 12 @ 14
Bromide, crys. and gran. bulk..... 40 @ 45
Chlorate, crys. (Pow'd 27c)..... 3 @ 5
Iodide, crys. and gran. bulk..... 3 00
Prussiate yellow..... 28

ROOTS.
Alkanet..... 20
Althea, cut..... 25
Arrow, St. Vincent's..... 17
Blood (Pow'd 18c)..... 12
Calamus, peeled..... 20
Calamus, German white, peeled..... 35
Elecampane, powdered..... 10
Gentian (Pow'd 15c)..... 11 @ 12
Ginger, African (Pow'd 18c)..... 12
Ginger, Jamaica bleached..... 17
Golden Seal (Pow'd 25c)..... 20
Hellebore, white, powdered..... 21
Ipecac, Rio, powdered..... 1 20
Jalap, powdered..... 30
Licorice, select (Pow'd 15c)..... 18
Liquorice, white, powdered..... 18
Pink, true..... 60
Rhei, from select to choice..... 1 00 @ 1 50
Rhei, powdered B. I..... 1 10 @ 1 20
Rhei, choice and cut fingers..... 2 25

SEEDS.
Anise, Italian (Pow'd 20c)..... 5 @ 15
Bird, mixed in 1/2 packages..... 4 @ 4 1/2
Canary, Smyrna..... 15 @ 20
Caraway, best Dutch (Pow'd 20c)..... 15 @ 20
Cardamon, Aleppo..... 1 50
Cardamon, Malabar..... 1 75
Celery..... 15
Coriander, best English..... 15
Fennel..... 15
Flax, clean..... 3 1/2 @ 4
Flax, pure gr'd (bbl 3 1/2)..... 4 @ 4 1/2
Foenuigreek, powdered..... 7 @ 8
Hemp, Russian..... 45 @ 50
Mustard, white Black 10c..... 10
Quince..... 6 @ 7
Rape, English..... 14
Worm, Levant..... 1 40

SPONGES.
Florida sheeps' wool, carriage..... 2 25 @ 2 50
Nassau do do..... 2 00
Velvet Extra do do..... 1 10
Extra Yellow do do..... 85
Grass do do..... 65
Hard head, for slate use..... 1 75
Yellow Reef..... 1 40

MISCELLANEOUS.
Alcohol, grain (bbl \$2.21, 1/2 gal)..... 2 31
Alcohol, wood, 95 per cent ex. ref. 1 50
Aloholene Hoffman's..... 50
Arsenic, Donovan's solution..... 27
Arsenic, Fowler's solution..... 12
Anatto 1 lb rolls..... 3 1/2 @ 3 54
Alum..... 2 1/2 @ 3
Alum, ground (Pow'd 30c)..... 3 @ 4
Anatto, prime..... 4 1/2 @ 5
Antimony, powdered, com'l..... 4 1/2 @ 5
Arsenic, white, powdered..... 6 @ 7
Blue Soluble..... 2 75
Bay Rum, imported, best..... 2 00
Bay Rum, domestic, H. P. & Co.'s..... 2 00
Balm Gilead Buds..... 2 00
Beans, Tonka..... 7 00 @ 7 50
Beans, Vanilla..... 2 30
Bismuth, sub nitrate..... 2 30
Blue Pill (Pow'd 70c)..... 6 @ 7
Blue Vitriol..... 10 @ 12
Borax, refined (Pow'd 12c)..... 2 50
Cantharides, Russian powdered..... 18
Capsicum Pods, African..... 22
Capsicum Pods, African pow'd..... 22
Capsicum Pods, Bombay do..... 4 00
Carmine, No. 40..... 12
Cassia Buds..... 75
Chalk, prepared drop..... 5
Chalk, precipitate English..... 12
Chalk, red fingers..... 2
Chalk, white lump..... 1 60
Chloroform, Squibb's..... 1 60
Colocynth apples..... 1 50
Chloral hydrate, German crystals..... 1 75
Chloral do do do cryst..... 1 90
Chloral do Scherlin's do..... 1 75
Chloral do do do do..... 63 @ 65
Cinchonidia, P. & W..... 20 @ 25
Cinchonidia, other brands..... 18 @ 25
Cloves (Pow'd 23c)..... 18 @ 20
Cochineal..... 16 @ 20
Cocoa Butter..... 2
Coppers (by bbl 1c)..... 70
Corrosive Sublimate..... 2
Corks, X and XX..... 10
Cream Tartar, pure powdered..... 2 @ 40
Cream Tartar, grocer's, 10 lb box..... 15
Creosote..... 50
Cudbear, prime..... 24
Cuttle Fish Bone..... 20
Dextrine..... 12
Dover's Powders..... 1 10
Dragon's Blood Mass..... 50
Ergot powdered..... 45
Ether Squibb's..... 1 10
Emery, Turkish, all No.'s..... 8
Epsom Salts (bbl 1 1/2)..... 2 @ 3
Ergot, fresh..... 45 @ 70
Ether, sulphuric, U. S. P..... 14
Flake white..... 60
Grains Paradise..... 15
Gelatine, Cooper's..... 90
Gelatine, French..... 45 @ 70
Glassware, flint, 75 off, by box 60 off
Glassware, green, 60 and 10 dis..... 12 @ 17
Glue, ca met..... 12 @ 17
Glue, white..... 16 @ 20
Glycerine, pure..... 25 @ 40
Hops 1/2s and 1/4s..... 25 @ 40
Iodoform 1/2 oz..... 85 @ 100
Indigo..... 35 @ 40
Insect Powder, best Dalmatian..... 61 @ 60
Insect Powder, H. P. & Co., boxes
Iodine, resublimed..... 1 50
Isinglass, American..... 1 50
Japanica..... 7
London Purple..... 10 @ 15
Lead, acetate..... 5
Lime, chloride, (1/2s 2s 10c & 1/4s 11c) 1 00
Lupuline..... 45
Lycopodium..... 50
Mace..... 12 1/2 @ 13
Madder, best Dutch..... 12 1/2 @ 13
Manna, S. F..... 60
Mercury..... 2 95 @ 30
Morphia, sulph., P. & W..... 1/2 oz 2 95 @ 30
Musk, Canton, H. P. & Co.'s..... 10
Moss, Iceland..... 12
Mustard, English..... 18
Mustard, grocer's, 10 lb cans..... 23
Nutmegs, No. 1..... 60
Nux Vomica..... 10
Ointment Mercurial, 1/2d..... 17 @ 25
Paris Green..... 17 @ 25
Pepper, Black, Berry..... 2 50
Peppin, True Burgundy..... 6 @ 7
Quassia..... 6 @ 7
Quinia, Sulph., P. & W..... 10 @ 80
Quinine, German..... 15 @ 80
Red Precipitate..... 1/2 lb 35
Seidlitz Mixture..... 28
Strychnia, crys..... 74 @ 80
Silver Nitrate, crys..... 2
Saffron, American..... 2 @ 2
Sal Glauber..... 9
Sal Nitre, large crys..... 9
Sal Nitre, medium crys..... 9
Sal Rochelle..... 2 @ 2 1/2
Sal Soda..... 2 @ 2 1/2
Salicin..... 2 15
Santonin..... 6 50
Snuffs, Maccoboy or Scotch..... 30
Soda Ash (by keg 3c)..... 48
Spermacein..... 48
Soda, Bi-carbonate, DeLand's..... 4 1/2 @ 5
Soap, White Castile..... 14
Soap, Green do..... 9
Soap, Mottled do..... 9
Soap, do do..... 11
Soap, Mazing..... 14
Spirits Nitre, 3 F..... 28 @ 28
Spirits Nitre, 4 F..... 30 @ 32
Sugar Milk powdered..... 3 1/2 @ 4
Sulphur, roll..... 3 1/2 @ 3 54
Tartar Emetic..... 2 70
Tar, N. C. Pine, 1/2 gal. cans 1/2 doz 1 40
Tar, do quarts in tin..... 1 40
Tar, do pints in tin..... 85
Turpentine, Venice..... 1/2 lb 25
Wax, White, S. & F. brand..... 7 @ 8
Zinc, Sulphate..... 7 @ 8

OILS.
Capitol Cylinder..... 75
Model Cylinder..... 50
Shield Cylinder..... 50
Eldorado Engine..... 35
Peerless Machinery..... 30
Challenge Machinery..... 25
Backus Fine Engine..... 30
Black Diamond Machinery..... 30
Castor Machine Oil..... 60
Paraffine, 25 deg..... 15 1/2
Paraffine, 28 deg..... 21
Sperm, winter bleached..... 1 40
Whale, winter..... 70 @ 75
Lard, extra..... 55 @ 60
Lard, No. 1..... 45 @ 50
Lard, pure raw..... 45 @ 60
Lard, boiled..... 45 @ 60
Ness's Foot, winter strained..... 70 @ 80
Spirits Turpentine..... 40 @ 45

VARNISHES.
No. 1 Turp. Coach..... 10 @ 20
Extra Turp..... 10 @ 20
Coach Body..... 2 50 @ 3 00
No. 1 Turp. Furniture..... 10 @ 20
Extra Turp. Damar..... 15 @ 20
Japan Dryer, No. 1 Turp..... 70 @ 75

PAINTS.
Red Venetian..... 1 1/2 @ 2
Ochre, yellow Marsilles..... 1 1/2 @ 2
Ochre, yellow Bermuda..... 1 1/2 @ 2
Putty, commercial..... 2 1/2 @ 3
Putty, strictly pure..... 2 1/2 @ 3
Vermilion, prim..... 2 1/2 @ 3
Vermilion, English..... 5 @ 60
Green, Peninsular..... 10 @ 17
Lead, red, strictly pure..... 6 1/2 @ 7
Lead, white, strictly pure..... 6 1/2 @ 7
Whiting, white Spanish..... 6 @ 7
Whiting, Gliders..... 6 @ 7
White, Paris American..... 1 10
Whiting Paris English cliff..... 1 10
Pioneer Prepared Paints..... 1 20 @ 1 40
Swiss Villa Preparer Paints..... 1 00 @ 1 20

HAZELTINE, PERKINS & CO.,

Wholesale Druggists,

OFFER TO THE TRADE THEIR ENTIRE STOCK OF

HOLIDAY GOODS,

—AT—

COST!

Until

Peter Cooper's Illustration of Usury.

Mr. Cooper was always a careful and prudent business man. He was always opposed to the methods of many merchants, who launched out in extravagant enterprises on borrowed money, for which they paid exorbitant rates of interest. Once, while talking about a project with an acquaintance, the latter said he would have to borrow the money for six months, paying interest at the rate of three per cent. a month.

"Why do you borrow for so short a time?" Mr. Cooper asked.

"Because the brokers will not negotiate bills for longer."

"Well, if you wish," said Mr. Cooper, "I will discount your note at that rate for three years."

"Are you in earnest?" said the would-be borrower.

"Certainly I am. I will discount your note for \$10,000 for three years at that rate. Will you do it?"

"Of course I will," said the merchant.

"Very well," said Mr. Cooper; "just sign this note for \$10,000 payable in three years, and give me your check for \$800, and the transaction is complete."

"But where is the money for me?" asked the astonished merchant.

"You don't get any money," was the reply. "Your interest for thirty-six months, at three per centum per month amounts to one hundred and eight per centum, or \$10,800; therefore, your check for \$800 just makes us even."

The force of this practical illustration of the folly of paying such an exorbitant price for the use of money, was such that the merchant determined never to borrow at such ruinous rates, and he frequently used to say that nothing could have so fully convinced him as this rather humorous proposal by Mr. Cooper.

Religion vs. Trade.

"Yes, Mr. Goodman," said the grocer to the minister who had dropped in for a little chat, "as you say, life is short, but eternity is long. It behooves us all to so shape our course in this world that we may inherit the blessings of the world to come. With me, sir, honesty in business is not a policy, it is something more than that, something higher, something—"

"Please, minister," asked a child with a shawl over her head, "has you got enny next year's maple sugar?"

"Well, sissy," hesitated the grocer with a very dubious look in the direction of the dominie, "it's a trifle early in the season, yet, but I may have a little on hand. How much do you want?"

Eight Dollars a Week.

Hello, Colonel! this is a cool day; what makes you look so hot?"

"Hot! I could thaw ice with a glance. Just come from our engine room—been looking at engine—bought little over a year ago—\$2,000—battered—abused—I'd swear, but you're pious. The blamed chump!—makes me fighting mad—steam chests, cylinder cover and crank pin—banged with a hammer or something. Oh, but I'll fire him! Yes, he's a goner."

"Colonel, what wages do you pay this ruthless destroyer?"

"Wages? Eight dollars a week, by thunder! Paid him that for—"

But I cut off, smiling, while my friend shook with emotion from center to circumference.

Warranted by Circumstances.

"See here, young man," said a father as he was dressing for church, "that sort of language won't do. Don't you know it's swearing?"

"Yes, pa, but ma gaveme your collar button to bring to you, and I've dropped it and can't find it."

"Well, by the—the—er—ha—um—eternal horns, that collar button must be found."

Branching Out.

From the New York Sun.

Commercial traveler (to Dakota grocer)—Anything else you think of?

Grocer—Guess that's all this time.

Commercial traveler—How's your stock of soap?

Grocer—I've never kept it. You might add to the order a couple of boxes of soap for a sample, and I'll see how it takes.

Business Rivalry.

Creditor (to bankrupt)—What do you expect to pay?

Bankrupt—I hope to be able to pay twenty cents on the dollar.

Creditor—But your rival across the way who failed last year, paid thirty cents.

Bankrupt—Did he? Then I'll pay thirty. I can meet him every time.

One of the serious faults that ought to be overcome in the scroll sawing machine is that edges are rough and uneven, and the lines often irregular and ill-shapen. This can be largely overcome by greater care and skill. Among the requisites for smooth and uniform work are that the work should be held so firmly that it cannot vibrate with the saw, and that the work should be moved steadily, that in curved work the blade is not twisted. The hole the saw goes through should be twice the size of the saw. When two pieces are to be sawed, they should be nailed tightly on the outer edges to keep them from sliding, and do one inside sawing first.

Forged checks on the George T. Smith Moulding Purifier Co., of Jackson, are flying around that city, and a nervousness is manifested by the firm as well as by local merchants.

SPRING & COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

DRY GOODS,

CARPETS,

MATTINGS,

OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids,

--

Michigan.

PUTNAM & BROOKS
Wholesale Manufacturers of

PURE CANDY!

ORANGES, LEMONS,
BANANAS, FIGS, DATES,
Nuts, Etc.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

THE LEADING BRANDS OF TOBACCO

Offered in this Market are as follows:

PLUC TOBACCO.

RED FOX	48
BIG DRIVE	50
PATROL	46
JACK RABBIT	38
SILVER COIN	46
PANIC	46
BLACK PRINCE, DARK	35
BIG STUMP	38
APPLE JACK	46

2c less in orders for 100 pounds of any one brand.

FINE CUT.

THE MEIGS FINE CUT, DARK, Plug flavor	64
STUNNER, DARK	38
RED BIRD, BRIGHT	50
OPERA QUEEN, BRIGHT	40
FRUIT	32
O SO SWEET	30

2c less in 6 pail lots.

SMOKING.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	22
RED FOX, LONG CUT, FOIL	26
GIPSEY QUEEN, GRANULATED	26
OLD COMFORT, IN CLOTH	27
SEAL OF GRAND RAPIDS, IN CLOTH	24
DIME SMOKER, IN CLOTH	24

2c less in 100 pound lots.

These brands are sold only by

Arthur Meigs & Co. Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 77, 79 and 81 South Division Street. It may save you money.

F

The Well-Known
J. S. Farren & Co.

OYSTERS

ARE THE BEST IN MARKET.

PUTNAM & BROOKS
WHOLESALE AGENTS.

F

COMING to GRAND RAPIDS

IN

CAR LOADS!

D. W. Archer's Trophy Corn,

D. W. Archer's Morning Glory Corn,

D. W. Archer's Early Golden Drop Corn

EVERY CAN BEARING SIGNATURE OF

The Archer Packing Co.

CHILLICOTHE, ILL.

GRANELLO, MERCHANT TAILOR,

LEDYARD BLOCK.

107 Ottawa St.

Suits for Manufacturers,
Suits for Jobbers,
Suits for Retailers,
Suits for Traveling Men,
Suits for Clerks,
AND
Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-ENS AND WORSTEDS, THE BEST MANUFACTURED. FINE AND SERVICEABLE TRIMMINGS.

SUPERIOR WORK AND THE PROPER STYLE FOR THE WEARER.

ALL AT PRICES THAT WILL INDUCE YOU TO LEAVE YOUR ORDER.

Michigan Dairyman's Association.

Organized at Grand Rapids, February 25, 1885.

President—Milan Wiggins, Bloomington.
Vice-Presidents—W. H. Howe, Capac; F. C. Stone, Saginaw City; A. P. Foltz, Davison Station; F. A. Rockafellow, Carson City; Warren Haven, Bloomington; Chas. E. Belknap, Grand Rapids; E. Cox, Portage; John Borst, Vriesland; R. C. Nash, Hilliards; D. M. Adams, Ashland; Jos. Post, Clarks-ville.
Secretary and Treasurer—E. A. Stowe, Grand Rapids.
Next Meeting—At Kalamazoo, February 16, 17 and 18.
Membership Fee—\$1 per year.
Official Organ—THE MICHIGAN TRADESMAN.

TIME TABLES.

Detroit, Grand Haven & Milwaukee.

GOING EAST.	Arrives.	Leaves.
*Steamboat Express.	10:40 a.m.	6:25 a.m.
*Through Mail.	10:40 a.m.	10:50 a.m.
*Evening Express.	3:40 p.m.	3:50 p.m.
*Limited Express.	8:30 p.m.	10:45 p.m.
*Mixed, with coach.		11:00 a.m.

GOING WEST.	Arrives.	Leaves.
*Morning Express.	1:05 p.m.	1:10 p.m.
*Through Mail.	5:00 p.m.	5:10 p.m.
*Steamboat Express.	10:40 p.m.	
*Mixed.		7:10 a.m.
*Night Express.	5:10 a.m.	5:35 a.m.
*Daily, Sundays excepted.		

Passengers taking the 5:35 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:40 a. m. the following morning.

The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. POTTER, City Pass. Agent.
Geo. B. REEVE, Traffic Manager, Chicago.

Chicago & West Michigan.

Arrives.	Leaves.
*Mail.	9:30 a.m.
*Day Express.	12:35 p.m.
*Night Express.	10:40 p.m.
*Muskegon Express.	4:20 p.m.
*Daily.	11:30 a.m.

Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 1:00 p. m., and through coach on 9:15 a. m. and 10:40 p. m. trains.

NEWAYGO DIVISION.

Express.	Leaves.	Arrives.
Express.	4:20 p.m.	7:30 p.m.
Express.	8:00 a.m.	10:50 a.m.

All trains arrive and depart from Union Depot.

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. CARPENTER, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

Express.	Arrive.	Leave.
Express.	7:15 p.m.	7:30 p.m.
Express.	9:50 a.m.	4:00 p.m.

All trains daily except Sunday.

The train leaving at 4 p. m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.

The train leaving at 7:30 a. m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.

Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Monroe street and depot.

J. W. McKENNEY, Gen'l Agent.

Grand Rapids & Indiana.

GOING NORTH.

Arrives.	Leaves.
Cincinnati & Gd Rapids Ex.	9:20 p.m.
Cincinnati & Mackinac Ex.	9:30 a.m.
Ft. Wayne & Mackinac Ex.	4:10 p.m.
G'd Rapids & Trav. City Ac.	7:00 a.m.

GOING SOUTH.

G. Rapids & Cincinnati Ex.	Leaves.
Mackinac & Cincinnati Ex.	5:05 p.m.
Mackinac & Ft. Wayne Ex.	5:30 p.m.
Mackinac & G'd Rapids Ac.	10:30 p.m.

All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 5:05 o'clock p. m. has Sleeping and Chair Car for Jackson and Mackinac. Train leaving at 11:30 a. m. has combined Sleeping and Chair Car for Mackinac City.

South—Train leaving at 5:30 p. m. has Woodruff Sleeping Car for Cincinnati.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Michigan Central.

DEPART.

*Detroit Express.	6:00 a.m.
*Day Express.	12:45 p.m.
Express.	10:40 p.m.

way freight.

*Pacific Express.	6:00 a.m.
*Mail.	3:30 p.m.
*Grand Rapids Express.	10:35 p.m.
Way Freight.	5:15 a.m.

*Daily except Sunday. *Daily.

Sleeping cars run on Atlantic and Pacific Express.

Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m. and Boston 3:05 p. m. next day.

A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:35 p. m.

CHAS. H. NORRIS, Gen'l Agent.

Detroit, Mackinac & Marquette.

Trains connect with G. R. & I. trains for St. Ignace, Marquette and Lake Superior Points, leaving Grand Rapids at 5:30 p. m., arriving at Marquette at 2:45 p. m. and 5:30 p. m. Returning leave Marquette at 7:00 a. m. and 1:40 p. m., arriving at Grand Rapids at 10:30 a. m. Connection made at Marquette with the Marquette, Houghton and Ontonagon Railroad for the Iron, Gold and Silver and Copper Districts.

E. W. ALLEN, Gen'l Pass. & Tkt. Agt., Marquette, Mich.

The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

CUSTOM—PRESENTMENT OF DRAFTS.
Evidence of the usage and custom of a bank as to the presentment of drafts for acceptance and payment is admissible to corroborate the testimony of a cashier as to the presentment for acceptance of a particular draft, according to the decision of the Supreme Court of the United States in the case of the Knickerbocker Life Insurance Co. vs. Pendleton.

PARTNERSHIP—JOINT OWNERSHIP.
Where three parties owned and ran a saw mill jointly, on the agreement that one of them was to conduct the operations of the mill, pay all its expenses from the proceeds, and divide the net profits equally between himself and the other two, the three jointly owning the property from which the income was derived, the Supreme Court of Georgia held that this constituted a partnership between them.

MUNICIPAL BONDS—DUTY OF PURCHASER.
Purchasers of municipal securities must always take the risk of the genuineness of the official signature of those who execute the paper they buy, according to the decision of the Supreme Court of the United States in the case of the Merchant's Exchange National Bank vs. County of Bergen. By "genuineness of the official signature" is meant the genuineness, not only of the signature itself, but also of the official character of him who makes it.

BANKRUPTCY—FAILURE TO ACCOUNT.
When one is intrusted with the effects of another to dispose of them for the benefit of the latter, and to account to him therefor, the mere fact that he who was so intrusted has failed to account does not create a debt which is exempted from a discharge in bankruptcy, under section 5,117 of the Revised Statutes of the United States, for fraud, embezzlement, or as being a debt created in a fiduciary capacity, where there is no proof showing that in appropriating the property or proceeds it was done wrongfully and fraudulently and with a fraudulent intent at the time. So held by the Supreme Court of Georgia.

EXEMPTION—NECESSARY WEARING APPAREL—WATCH.
A watch may constitute a portion of "necessary wearing apparel" within the meaning of a statute of exemptions, according to the decision of the Supreme Court of Oregon in the case of McClung vs. Stewart. The court said: The question whether a watch is a necessary article of wearing apparel, and as such exempt, seems from the decisions to depend upon the particular facts or attendant circumstances of each case, such as the value of the watch, the condition and business of the debtor, etc., and has been differently decided under different circumstances. * * * It is probably true that a watch is ordinarily worn for convenience than as a mere luxurious ornament. But to determine whether it is one or the other, necessary or luxurious, as an article of dress or apparel, the value of the watch is allowed to have a controlling influence in determining the result. If the value of the watch be unreasonable, or too much money be invested in it, the law regards it, as justice to the creditors would require, rather as a luxury than a necessity, and under our statute this element of value would necessarily become an important factor, as the exemption of wearing apparel is limited to \$100. * * * Upon the question whether a watch is a necessary article of wearing apparel the authorities are conflicting. Upon the whole our own judgment inclines us to the opinion that the phrase "necessary wearing apparel" as used in our statute may include in it a watch of moderate value without doing violence to its meaning. We are not, therefore, prepared to say that a watch of moderate value is not a necessary article of wearing apparel and as such exempt when it is made to appear affirmatively that the watch and other articles of apparel selected or reserved do not exceed the amount limited by the statute.

GUARANTY—APPLICATION OF PAYMENTS.
Certain advances were made by a Charleston (S. C.) firm to a firm in Williston upon the following guaranty: "Charleston, S. C., February 3, 1881. Messrs. E. H. Frost & Co.—Dear Sirs: In consideration of your agreeing to advance to Messrs. John A. Weathersbee, Ashley M. Weathersbee and Martin F. Weathersbee, doing business at Williston, S. C., under the firm name of A. M. Weathersbee & Co., not exceeding the sum of seven thousand dollars and interest, I hereby guarantee to you the repayment of the sums advanced and commissions as agreed, etc. Yours respectfully, A. J. Weathersbee." Upon the delivery of an additional guaranty given by the same person for the sum of \$1,500, further advances were made aggregating in all \$8,500. Afterwards large advances were made by the Charleston firm to the Williston firm, for the purpose of buying cotton, which was shipped to the former, but these latter advancements were without the guaranty of A. J. Weathersbee. When the cotton was shipped no directions were given except to hold for a better price. Nothing was said about applying the proceeds at that time, nor until a large amount, nearly \$10,000 had been advanced and a large quantity of cotton had accumulated, when A. M. Weath-

ersbee & Co., by direction of A. J. Weathersbee, wrote to the Charleston firm directing them to sell the cotton at once and apply net proceeds to credit of amount indorsed by A. J. Weathersbee. The Charleston firm declined to make the application directed and declined to make further advances. Upon a suit brought by the Charleston firm against the guarantor, after judgment against the Williston firm, the Supreme Court of South Carolina held (Frost et al. vs. Weathersbee et al.) that the guaranty above referred to was limited to \$8,500, and was not a continuing guaranty in the sense of securing any eventual balance, and that the guaranteed debt was not paid by the direction of the debtors to apply the proceeds of the cotton in the hands of the plaintiffs to the payment of the same, leaving unpaid the advances made to purchase the cotton. The court said: A debtor owing two debts to the same creditor has a right, on making payment to direct its application. If the debtor has given no directions the creditor may make the application at his pleasure. In this case no instructions were given when the shipments were made, except to hold for better prices. No instructions whatever were given at the time as to the application of the proceeds. In the absence of these the creditor had the right to make the application. Besides, the arrangement as to the purchase of cotton amounted to a contract that these advances were made upon the condition that they should be paid out of the sales of the cotton. A factor who advances money for the purchase of goods has a general lien upon them to secure such advances. The plaintiffs had the right to apply the proceeds of the sale, first, to the advances made in purchasing the cotton, and then the balance in liquidation *pro tanto* of the guaranteed debt.

BETHESDA MINERAL WATER.
H. F. Hastings quotes as follows:
Barrel, 42 gallons.....8.50
Half barrel, 20 gallons.....5.00
Cans, 10 gallons.....2.50
Carbonated, cases 50 quarts.....7.00
Carbonated, 100 pints.....8.50
This water will be supplied to the trade by any wholesale drug or grocery house in Grand Rapids.

ARTHUR R. ROOD, ATTORNEY,
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SUTLIFF CUPON SYSTEM.

The only Complete Coupon System in existence, making business safe both for the merchant and his customers.

A CARD.
In presenting to the trade my CUPON SYSTEM, which has been revised and improved, I claim that I have the most complete, safe and cheapest system for simplifying business on the market. Customers can send their servants with the Coupon Book to the store with no danger or discrepancies, as by the record which is kept on inside covers, amount of each sale is recorded. All books are numbered when sold, and when not paid for in advance, are secured by note, one of which is in every book. Every Coupon has engraved signature of the merchant, together with the card; covers have the merchant's advertisement on, and their size makes them desirable to the customer as well as the cashier. As they are now made the smaller numbers below the five cent can be detached, same as the larger ones, thus obviating the necessity of a punch and stamp. MERCHANTS CONTEMPLATING CHANGING FROM CREDIT TO CASH, can still hold their old customers by introducing this system, which I claim is the only system where both customers and merchants are absolutely protected against all loss. Send for sample.

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ALBANY, N. Y.

ARCTIC BAKING POWDER
IMPROVED
This Baking Powder makes the WHIEST, LIGHTEST and most HEALTHFUL Biscuits, Cakes, Bread, etc. TRY IT and be convinced. Prepared only by the
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ELASTIC STARCH!

It requires no cooking. Makes collars and cuffs stiff and nice as when new. One pound of this starch will go as far as a pound and a half of any other starch in the market, and all we ask is an order for a trial box of

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We have in stock a fine line of Foreign and Domestic Dried Fruits, Raisins, Prunes, Currants, Peaches, Apples, Plums, Cherries, Apricots, Figs, Dates, Etc. We are sole agents for "COMMON SENSE" Cigar, the best five cent cigar in Michigan, I. M. C., the best ten cent cigar in Michigan.

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MANUFACTURERS AGENTS FOR
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Carry Engines and Boilers in Stock for immediate delivery.

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And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample pulley and become convinced of their superiority.
Write for Prices. 130 OAKES STREET, GRAND RAPIDS, MICH.

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—DEALERS IN—
Foreign and Domestic Fruits, Southern Vegetables, Etc.
We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

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167 South Water St., CHICAGO.

WE HAVE STANDING ORDERS FOR LARGE AND SMALL LOTS OF APPLES AND POTATOES, AND CAN PLACE SAME AT ALL TIMES TO THE ADVANTAGE OF CONSIGNORS. WE ALSO MAKE A SPECIALTY OF BEANS, DRIED FRUITS AND CRANBERRIES, AND ARE IN A POSITION TO COMMAND THE HIGHEST MARKET PRICE ON SUCH ARTICLES.

"WARREN'S CRIP."

This new brand of cigars (to retail at 5 cents) we put on the market guaranteeing them to equal, if not excel, any cigar ever before offered for the price. We furnish 500 "Gutter Snipes" advertising the cigar, with every first order for 500 of them. We want one good agent in every town to whom we will give exclusive sale.

MANUFACTURED BY
Geo. T. Warren & Co
FLINT, MICH.

APPLES!

We have a large Western order trade for Apples in car lots, as well as a good local demand, and also handle both Evaporated and Sun-dried Apples largely. If you have any of these goods to ship, or any Potatoes or Beans, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on dried fruit, also on apples in car lots.

EARL BROS., COMMISSION MERCHANTS,
Reference—First National Bank. 157 S. WATER ST., CHICAGO, ILL.

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Butter, Eggs, Pop Corn,
Green and Dried Fruits,
POP CORN A SPECIALTY.
W. T. LONG, VICKSBURG, MICH.

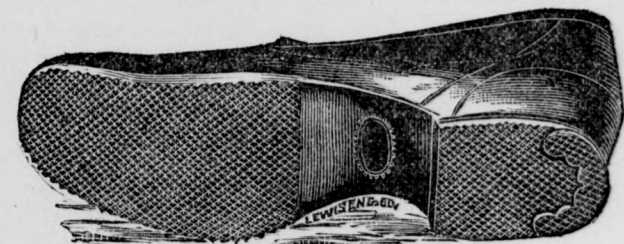
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CALIFORNIA AND OTHER FOREIGN AND DOMESTIC FRUITS AND VEGETABLES. Careful Attention Paid to Filling Orders.
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Wholesale & Commission--Butter & Eggs a Specialty.
Choice Butter always on hand. All Orders receive Prompt and Careful Attention. CORRESPONDENCE SOLICITED.
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
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PINE AND HARDWOOD LUMBER,
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AGENTS FOR
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The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

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ALASKA WITH CRESCENT HEEL PLATE.
Wears three times as long and keeps from slipping.
The Trade Supplied with Arctics, Alaskas and Sandals with the Crescent Heel Plates.
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WHITE CEDAR TUBS AND PAILS,
THE BEST GOODS IN THE MARKET.

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THE BEST PAPER PAIL MADE.

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1, 2 AND 3 BARRELS.
DIAMOND and KING Oil Cans. "GOOD-ENOUGH OIL" Cans, all Sizes.
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SPECIAL ATTENTION GIVEN TO FILLING ORDERS.