

The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, MARCH 3, 1886.

NO. 128.

EATON & CHRISTENSON,
Agents for a full line of

S. W. Venable & Co.'s
PETERSBURG, VA.,
PLUG TOBACCOS,
NIMROD,
E. C.,
BLUE REITER,
SPREAD EAGLE,
BIG FIVE CENTER.

PINCREE & SMITH
Wholesale Manufacturers
Boots, Shoes and Slippers
DETROIT, MICH.

Michigan Agents Woonsocket Rubber Company.
Office and Factory—11, 13, 15 and 17
Woodbridge street West. Dealers cordially
invited to call on us when in town.

Sweet 16
Laundry Soap
MANUFACTURED BY
OBERNE, HOSICK & CO.
CHICAGO, ILL.

DETROIT
FREE
PRESS
CIGAR.
10c Cigar for 5c.
Brown Bros.
MANUFACTURERS,
DETROIT, MICH.

Do not delay in ordering
a case of
SILVER
SPOON
BAKING
POWDER.
The best selling scheme on
the market. A large fine
dish or pitcher given away
with each can. Price,
\$7.50 per case of 3 dozen.
ARCTIC MANUFACTURING CO.,
GRAND RAPIDS, MICH.

A Warning.
Pain is given for the wise purpose of informing
us of the presence of danger and disease. Any
little excitement of an unusual nature
disturbs the balance of the system, the
nervous energies are exhausted, and headache
and a hundred other disturbances are the
result. Many of the miseries of modern man
and womanhood might be cured and prevented
if we were their approach, heeded and resisted,
having their origin in derangements of the
liver and blood, dyspepsia, jaundice, indigestion,
costiveness and other unwholesome
conditions. Evils of a diseased nature find a
certain cure by the use of Golden Seal Bitters. In
this medicine, nature, aided by art, has pro-
duced a rare combination of medicinal
properties, wisely adapted for the cure of diseases
common to mankind. The vitalizing principles
embodied in Golden Seal Bitters will assuredly
cure the broken down dyspeptic. Sold by Haz-
elton, Perkins & Co., wholesale druggists,
Grand Rapids, Mich.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

PLUG TOBACCO.
TURKEY .39
Big 5 Cents, .35
Dainty } A fine revolver }
with each butt. } .42

All above brands for sale only by
BULKLEY, LEMON & HOOPS
WHOLESALE GROCERS,
GRAND RAPIDS, MICH.

LUDWIG WINTERNITZ,
(Successor to P. Spitz.)
SOLE AGENT OF

Fermentum,
The Only Reliable Compressed Yeast.
Manufactured by Riverdale Dist. Co.,
106 KENT ST., GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try
"FERMENTUM" can get samples and full
directions by addressing or applying to the
above.

EDMUND B. DIKEMAN,

THE—
GREAT WATCH MAKER,

—AND—
JEWELER.

44 CANAL STREET,
GRAND RAPIDS, MICHIGAN.

Lord's
CLIMAX
PLUG TOBACCO,
RED TIN TAC.
IMITATIONS

GUSTAVE A. WOLF,
Attorney.
Over Fourth National Bank. Telephone 407.
COLLECTIONS
Promptly attended to throughout the State.
References: Hart & Amberg, Eaton & Christen-
son, Enterprise Cigar Co.

TO THE TRADE.
We desire to call the attention of the Trade to
our unusually complete stock of
SCHOOL BOOKS,
School Supplies
And a General Line of Miscellaneous
Books, Stationery, Paper, Etc.
We have greatly increased our facilities for
doing a General Jobbing Business, and shall
hereafter be able to fill all orders promptly.
We issue separate lists of Slates, School and
Township Books, Blanks, Etc., which will be
mailed on application.
Quotations on any article in our stock cheer-
fully furnished. We have the Agency of the
REMINGTON TYPE WRITER
For Western Michigan.

Eaton & Lyon
20 and 22 Monroe St., Grand Rapids, Mich.

C. ROYS & CO.,
Whips & Lashes
2 Pearl St., Grand Rapids, Mich.

STEAM LAUNDRY
43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.
WE DO ONLY FIRST-CLASS WORK AND USE NO
CHEMICALS.

Orders by Mail and Express promptly at-
tended to.
ALBERT COYE & SON,
—MANUFACTURERS OF—
AWNINGS, TENTS

HORSE AND WAGON COVERS.
WHOLESALE DEALERS IN
Oiled Clothing, Ducks, Stripes, Etc.
73 Canal Street, - Grand Rapids, Mich.

CINSENC ROOT.
We pay the highest price for it. Address
Peck Bros., Druggists, Grand Rapids, Mich.

WE LEAD—OTHERS FOLLOW.
is valuable. The
Grand Rapids
Business College is
a practical trainer
and fits its pupils for the vocations of busi-
ness with all that the term implies. Send
for Journal. Address C. G. SWENBERG,
Grand Rapids, Mich.

LUDWIG WINTERNITZ,
JOBBER OF
Milwaukee Star Brand Vinegars.

Pure Apple Cider and White Wine Vinegars,
full strength and warranted absolutely pure.
Send for samples and prices. Also dealer in
Sauerkraut. 106 Kent St., Grand Rapids.

ARTHUR R. ROOD,
ATTORNEY,
COMMERCIAL LAW AND LOANS,
43 PEARL ST., GRAND RAPIDS, MICH.
Refers by permission to Foster, Stevens &
Co., Peck Bros., Nat'l City Bank, Morgan &
Avery, E. A. Stowe. Telephone call 375.

Having been witnesses of the truly miracu-
lous cures made by Golden Seal Bitters, we do
not hesitate to say that there is no other reme-
dy for blood, liver, stomach, and kidney dis-
eases, half its equal.

ABOLISH YOUR PASS BOOKS.
GROCERS!

Start in the New Year by Introducing the
SUTLIFF
COUPON
SYSTEM.

The only Complete Coupon System in
existence, making business safe both for
the merchant and his customers.

A CARD.
In presenting to the trade my COUPON SYS-
TEM, which has been revised and improved, I
claim that I have the most complete, safe and
cheapest system for simplifying business on
the market. Customers can send their serv-
ants with the Coupon Book to the store with
no danger or discrepancies, as by the record
which is kept on inside covers, amount of each
sale is recorded. All books are numbered
when sold, and when not paid for in advance,
are secured by note, one of which is in every
book. Every Coupon has engraved signature
of the merchant, together with the card; cov-
ers have the merchant's advertisement on it, and
their size makes them desirable to the custom-
er as well as the cashier. As they are now
made the smaller numbers below the five cent
can be detached, same as the larger ones, thus
obviating the necessity of a punch and stamp.
MERCHANTS CONTEMPLATING CHANG-
ING FROM CREDIT TO CASH, can still hold
their old customers by introducing this sys-
tem, which I claim is the only system where
both customers and merchants are absolutely
protected against all loss. Send for sample.

J. H. SUTLIFF, Proprietor
ALBANY, N. Y.

NEW BRANDS
OF
CIGARS!

SUNSHINE,
STANDARD,
ROYAL BIRD,
KEY VEST,
LOVE LETTER,
BUNNY,
I SHOULD BLUSH,
DICTATOR.

ABOVE ARE ALL
Coldwater Goods,
OF WHICH WE HAVE THE
EXCLUSIVE SALE.

Eaton & Christenson,
GRAND RAPIDS, MICH.

GRANELLO,
MERCHANT
TAILOR,

LEDYARD BLOCK,
107 Ottawa St.
Suits for Manufacturers,
Suits for Jobbers,
Suits for Retailers,
Suits for Traveling Men,
Suits for Clerks,
AND
Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-
ENS AND WORSTEDS, THE BEST
MANUFACTURED. FINE AND SER-
VICEABLE TRIMMINGS.
SUPERIOR WORK AND THE PROP-
ER STYLE FOR THE WEARER.
ALL AT PRICES THAT WILL IN-
DUCE YOU TO LEAVE YOUR ORDER.

Cushman's
MENTHOL INHALER

A superior Remedy for the immediate relief
of Neuralgia, Headache, Croup, Hay Fever,
Asthma, Bronchitis, Sore Throat, Earache,
Toothache, and all diseases of the throat and
lungs.

The nearest and most efficient way of using
menthol.

Try Them. They Sell Readily.
For Sale by
Hazelton & Perkins Drug Co., G'd Rapids.
Farand, Williams & Co.,
Jas. E. Davis & Co.,
John J. Dods & Co.,
T. H. Hinchman & Co.,
Detroit, Mich.
Ask your traveler to show you one the next
time he calls.

LITTLE JOHNNIE BLEW.

A Story of Red Tape in the Public Schools.
From the Detroit News.

Little Johnnie Blew is seven years old,
bright and full of spirits. His mother,
whose rather scanty education was gained in
a log school house up in Macomb county,
lives near the John Owen school on Thir-
teenth street. Notwithstanding the prox-
imity of Johnny's house to the school, how-
ever, the boy never attended school because,
as Mrs. Blew said, "she didn't favor sendin'
boys to school until their physical develop-
ment was perfect." As Johnny was the
only scion of the house of Blew, his moth-
er's solicitude in regard to his bodily wel-
fare was not only natural but highly lauda-
ble.

When Mrs. Blew returned from an after-
noon call one day to find that Master Johnny
had improved her absence to utilize her new
paisley shawl as the covering for a circus
tent he had erected in the back yard, and
that he had striped her pet poodle with mo-
lasses in order to make him look like a real
Bengal tiger, her usually amiable temper
gave way, and Johnny's holiday season was
over. The lady vowed that he should be
entered at the John Owen school the follow-
ing Monday morning, as she wouldn't be
"worrified by having the brat about the
house any longer."

Forthwith the lady called upon the prin-
cipal of the John Owen, and asked what for-
malities it was necessary to comply with in
order to have her son's name added to the
rolls of the John Owen. She had an in-
definite idea that a permit with the gub-
ernatorial seal affixed, or something of that
sort, was necessary before her boy could be-
come one of the juvenile swarm who drink
from the Pierian spring that bubbles up
within the walls of the John Owen. When
the principal assured her it was only neces-
sary to have the boy on hand early in the
morning she experienced a sense of relief,
and returned home an ardent admirer of the
public school system which "took 'em right
in without any red-tape at all," as she told
a neighbor.

Early on the appointed morning Johnny,
equipped with a new patent folding slate,
soapstone pencil and a National reader, was
introduced to the principal of the John
Owen and assigned a place in the primary
department. When he returned home that
afternoon Johnny brought back the new
slate and a note from his teacher stating
that the rules of the school required the
slates to be exactly 8x12 inches in size, and
that a soapstone pencil, if used, would ser-
iously retard the growth of Johnny's educa-
tion. The pencil must be of slate in order
to preserve the unities of the school and
give Johnny's young ideas the proper bias.

Mrs. Blew's recollection of the slates used
in Macomb county was that they were gen-
erally broken, almost unanimously frame-
less, and sometimes improvised from pieces
of roofing slate. She was at a loss to un-
derstand why the slates and pencils at the
John Owen were required to be of a pre-
scribed style and material. "These city
schools are rather particular, I suppose,"
she murmured, and complied with the teach-
er's request.

Johnny returned a little late the second
day, and explained, as he handed his moth-
er another note, that he had been detained
half an hour for falling a trifle out of line as
the children passed down stairs at recess.
Mrs. Blew chided him and opened the en-
velope. It contained a blank, fully six
inches long, with a request for her to fill
it up and return it to the principal of the
John Owen.

The blank began with an inquiry as to the
name of John Blew, and continued its in-
terrogatories by demanding the full names
of his father and mother, the maiden name
of the latter, where and when Johnny was
born (the name of the attending physician
was not asked), the number of the house
where he lived, what street it was located
upon, what side of the street, between what
streets, etc., and a number of other details
absolutely necessary for a perfect under-
standing of Johnny's mental, moral and
physical condition.

Mrs. Blew spent a solemn hour in filling
up the blank and recalling the dates and
other minutiae demanded. She thought
meanwhile of the big school house up in
Macomb county where any boys or girls who
could find it struggled in, took seats, and
made themselves at home with none to mo-
lest or make them afraid.

Johnny's third day at the John Owen en-
ded without any greater disaster than the cut-
ting off of half his recess because he failed
to rise with military precision when the bell
tapped for the children to pass out. He
made no complaint, however, but handed
his mother an envelope. Mrs. Blew opened
it and found a formidable document with
two blank affidavits attached, and a request
that she fill it up, sign one of the affidavits
and get her family physician to sign the
other. It related to little Johnny's vacci-
nation, and demanded to know when, where,
by whom, how often, and on what part or
parts of the body the boy had been vacci-
nated, etc., and wound up by inquiring
whether, if the boy had been vaccinated,
the virus used was bovine or humanized.

The patient mother answered the questions
as well as she was able, but, as she after-
ward remarked, to "save my soul from per-
dition I couldn't tell anything about bovine
or humanized virus. Up in the Macomb
county schools they just asked us when we
were vaccinated, and that was all there
was of it."

She carried the document to the physician
who attended Johnny's ailments, an honest
old disciple of allopathy, who muttered as
he glanced it over: "What infernal non-
sense. This simple note from me that the
boy was properly vaccinated, ought to be
sufficient to satisfy any sane person."

Johnny came home, in tears from school
on the fourth day and handed his mother
the note she had learned to expect. It stat-
ed that Johnny had been severely punished
for using spittle to clean his slate with, and
read his mother a homily upon teaching her
child lessons of tidiness. This touched the
neat housewife in a tender spot, and she re-
torted with a scathing reply to the teacher,
in which she inferentially alluded to the
necessity of people keeping their own door-
steps clean, and darkly hinted at those who
lived in glass houses, with other vague bits
of sarcasm she had gathered up in Macomb
in the days of her girlhood.

Johnny was later than ever in getting
home the next day, and when he did come
he brought his 8x12 slate, new National
reader and a note to his mother.

"I just dropped my slate when I got up
to go to my class," he explained, "and was
kept in all recess and half an hour after
school."

Johnny also said he was going to school
no more, and had "sneaked" out his schol-
astic apparatus unperceived by the teacher.
The note told Mrs. Blew that her son was
noisy, unruly and disobedient. His "home
training," it read, "which is an invaluable
auxiliary to a teacher if properly conducted,
has evidently been defective," etc.

"Johnny," said Mrs. Blew, "do all the
boys get these notes every day?"

"Most all," answered Johnny, sadly.
"I was wondering if the teacher had a
secretary to write them, or how she managed
to do anything else if she hadn't," said Mrs.
Blew, musingly.

Johnny is now living with his grandfather
out in Macomb county and attending the
same log schoolhouse his mother did. The
last letter received from Johnny's grand-
father told Mrs. Blew that her son was con-
ceded to be one of the best boys in school,
and was making rapid progress. "He will
be a great man some day, his teacher says,"
the letter concluded.

A Mistaken Policy.
From the Commercial Bulletin.

The manufacturer, who, after the jobbers
have succeeded in getting his goods intro-
duced to the retail trade, then turns about
and seeks to sell to that same trade himself,
is certainly pursuing an unwise policy. In
the ordinary course of business, manufac-
turers do not want to sell to the retail trade
direct; and the reasons are both many and
obvious. So they work to get jobbers to
handle their goods, and in this way they are
put into the hands of the retailers and finally
reach the consumers. It would certainly
seem, too, that after a manufacturer had
been making a certain line of goods that are
perhaps sold by nine out of every ten retail
grocers in the West, that he would be the
last one to now ignore the jobbers, and
adopt the petty policy of filling the order of
any retailer who will order in five-box lots.
Don't that look funny? But—"And foolish,
you say?" Yes, and foolish—but there is a
man in these United States who does that
very thing, and who further declares that he
does not care a fig for the jobbing trade. He
asserts that they, the jobbers, are compelled
to handle his goods anyhow, and he pro-
poses to work for the retail trade; in short
to become a competitor of the jobber. He
does not say to what extent he intends to
increase his book-keeping force to take care
of the thousands and thousands of accounts
he will necessarily be compelled to open;
nor anything about the increased worry and
expense of cutting his hitherto immense busi-
ness up into such infinitesimal proportions;
nor anything about his breaking faith with
the very men who have helped him to build
up his business; nor anything about the days
long ago, when he was so anxious to have
every jobber in the country take hold of his
goods, and to have his traveling men go on
the road and talk them and introduce them
to the country trade; nor anything about the
fact that his present course is one in open
and direct violation of an established code
of honor, one which existed from time al-
most immemorial between jobbers and man-
ufacturers; nor does he seem to be alive to
the possibility of his old time friends not
liking this sort of thing; nor that they might
very justly unite in pushing his goods to
the back-ground, instead of the front, as
they have done heretofore. He entirely for-
gets that there are manufacturers who will
not stoop to such methods; manufacturers
who realize what they owe to the jobbing
trade, and who always will stand by them
and protect their interests with the retail
trade. Now, the query naturally arises.
Would it not be natural for the jobbers, i.
e., the wholesale grocers, to in turn stay

with those who do the fair, square thing by
them? Don't that look reasonable? Sup-
pose the jobbers adopt such a policy, how
long would it be until the retail trade would
conclude that certain goods were not in the
market because not handled by old and lead-
ing jobbers? How long before the manu-
facturer would be glad to come back and
have his old friends take up his goods and
push their sales as they once did? But the
hardest thing we have yet to offer—Why is
it that a manufacturer will deliberately
adopt such a policy, and thus belittle both
himself and his business? An answer
might be suggested that it is due to an un-
bounded self-conceit which has been fostered
in him by the belief that he holds the
earth in the hollow of his hand, and that
therefore all the inhabitants thereof are
bound to do his bidding. He forgets that
every wholesaler has more or less personal
influence with his customers, and that seven
out of every ten can be influenced by him
either to buy or not to buy a certain article.
To any and all manufacturers who have the
idea that they should discard and ignore the
jobber and work for the retail trade, the
question is put: "Do you think it will pay
in the end?" There is sometimes wisdom
in a look before a leap.

The Evils of Haste.

In all manufacturing processes, haste
means waste, to say nothing of the imperfec-
t work which results from the lack of pains-
taking and conscientious application to de-
tails. Nowhere is deliberation more requisite
than in the workshop. The workman
who is always in a hurry, almost invariably
turns out bad work, and in most cases ac-
complishes less in a given time than the
workman who goes about his task with
calmness and deliberation. The hurried
workman is fussy, nervous, and deficient in
good judgment—or at least is incapable of
exercising his judgment at its best. A slight
accident causes him to become "rattled,"
and a trifling obstacle appears to him an al-
most insurmountable difficulty. The wear
and tear on his nervous forces is enormous,
and he loses the steady nerve and mental
equipoise which are essential to all first-class
workmanship. As a measure of self-inter-
est, if for no other reason, the employer of
skilled labor should see that the men in his
employ are not forced beyond their capacity
properly to perform the work allotted to
them.

There are many classes of work—espe-
cially in the manufacture of machinery—
which positively require deliberation. Haste
would be fatal to these fine grades of work,
therefore they are never hurried. But many
kinds of work can be rushed through the
factory without destroying the saleability
of the product. And by turning out quan-
tities of an inferior article, the manufacturer
is often enabled to realize immediate profits
much greater than would be afforded if more
pains were taken to make the workmanship
perfect. Yet it may well be questioned
whether the slower processes would not be
the least expensive in the long run; for the
ultimate purchasers of a manufactured ar-
ticle are sure to find out the defects, even-
tually, and to shun the products of an es-
tablishment which habitually turns out im-
perfect work.

A foreigner, sojourning temporarily in the
United States, when asked what trait of the
American character most forcibly impressed
itself upon him, answered the question with
the single word—"Haste." This charac-
teristic of Americans has, perhaps, been
more extensively commented upon than any
other. The American is always in a hurry,
whether at dinner, or in the street, or in
the counting room, salesroom, or manufac-
tory. He appears always to be living at
high pressure, and endeavoring to crowd a
lifetime into a day. In his pleasures, as
well as in his business, he requires that
things shall go "with a rush." Slow, metho-
dical, painstaking methods he regards as
old foggy, and entertains for them a feel-
ing of contempt. This national character-
istic of doing everything at high pressure is
a natural result (perhaps partly a cause,
also), of the rapid development of the ma-
terial resources of the country. Great for-
tunes have been built up in a few years by
legitimate industries, and so many men
have risen from poverty to affluence, that
the mania for money-getting has taken a
strong hold upon the American character,
subordinating to a greater or less degree, all
other aspirations. Hence, the means by
which the grand end is to be attained are
considered only in the light of their prom-
ise of immediate success.

Manufactories are crowded beyond their
legitimate capacity, workmen are taxed be-
yond their ability properly to perform the
tasks assigned them, and the markets are
flooded with cheap and worthless trash—ar-
ticles which yield a large profit, on first
sales, to manufacturers and middlemen, but
which are a delusion and a snare to the ulti-
mate purchaser. Having little intrinsic mer-
it, these articles create no permanent mar-
ket, and their tendency is chiefly toward the
demoralization and injury of legitimate and
honest manufacture.

J. R. Wylie & Bro., general dealers at
Martin, have sold out.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, MARCH 3, 1886.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.
Vice-President—Chas. H. Leonard.
Treasurer—Geo. B. Dunton.
Annual Meeting—Second Wednesday evening of October.
Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Business Men's Protective Union of Cheboygan.

President, A. M. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

Ionia Business Men's Protective Association.

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred Cutler, Jr.

Ovid Business Men's Association.

President, C. H. Hunter; Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

One of the most important movements recently made in trade circles has been the organization of the "Rubber Boot and Shoe Selling Co.," composed of the Boston Rubber Shoe Co., the L. Candee & Co., the Woonsocket Rubber Co., the Goodyear's M. R. Shoe Co. (Wales-Goodyear) and the Hayward Rubber Co. The combination is chartered for seven years, and is given a substantial character by each member contributing \$50,000 in cash. All the goods made by the five companies will be sold through this central organization, which will preclude disastrous competition between the companies composing the syndicate as well as lessen the expense attending the maintenance of a separate selling office for each factory. The new arrangement will do away with all commissioned jobbers, exercise a control over the selling price of the jobber and tend to maintain a more uniform price than has been the custom heretofore.

THE TRADESMAN gladly commends the spirit and suggestiveness of the communication from Mr. J. W. Milliken, of Traverse City, published in another column of this week's paper. Mr. Milliken has made a careful study of the existing retail organizations, and the benefits to be derived therefrom, and his suggestions are entitled to weight in the minds of every thinking merchant. The readers of THE TRADESMAN will join the latter in the hope to hear from Mr. Milliken again.

The wonderful strides the Wolverine State is taking in the production of butter and cheese will shortly render it necessary to establish a dairy board of trade at some available point within our borders. Such an innovation would be of incalculable benefit to the producer and shipper, as it would tend to establish a uniform schedule of prices and put an end to the present system of huckstering from place to place. What point will be the Elgin of Michigan?

The old adage relative to lightning striking in unexpected places finds a parallel in the decision of Commissioner Fink, ratified by the trunk line managers, and published in another part of this week's paper. When Grand Rapids asked to be placed on the same basis as Kalamazoo and Allegan, we little thought the "powers that be" would concede the request by boosting Kalamazoo and Allegan rates up to the Grand Rapids tariff.

A retail patron of THE TRADESMAN sends in the advertisement of a competing merchant, in which the latter announces that he will pay freight to any station on goods purchased at his establishment. The sender questions the right of any dealer to offer such an inducement and asks for the opinion of THE TRADESMAN's readers on the subject.

As will be seen from a communication in another part of this week's paper, Belding merchants have wisely concluded to join hands for the protection of themselves and the promotion of the best interests of trade. Eighteen cities and towns in this State now possess active organizations.

Everything has its place, but where will the deadbeat's place be when the merchants of every town have organized against their common enemy?

Lenawee County Dairy Notes.

B. E. Peebles has sold his "Sand Creek" factory to G. B. Horton, of Fruitridge. Mr. Peebles has the building of a new dwelling house on his hands this season and concluded the "Home" factory would give him extra care enough, so concluded to sell the other one. Mr. Horton and Rufus Baker are the cheese kings of Lenawee county.

John Clark, of Clinton, has a private creamery and dairy of about forty cows, Jerseys and grades. Last year he sold his make of butter in Detroit at 33½ cents per pound. This year butter is off a little and he is obliged to contract for 3½ cents less per pound. Mr. Clark makes a first-class article and holds Detroit customers.

AMONG THE TRADE.

IN THE CITY.

John Kendall, Agt., succeeds Geo. D. Conger in the millinery business.

Hester & Fox have sold Louis Sands, of Manistee, an Atlas engine to pump the brine from his salt well.

Geo. W. Disbrow has engaged in the grocery business at Milburn P. O. Cody, Ball & Co. furnished the stock.

T. Reamer & Co. have engaged in the grocery business at Hobart. Arthur Meigs & Co. furnished the stock.

Noah K. Jepson, general dealer at Clarks-ville, has added a line of drugs. The Hazeltine and Perkins Drug Co. furnished the stock.

The Grand Rapids Packing & Provision Co. is preparing to erect a refrigerator in its warehouse on Ottawa street, which will enable the company to handle fresh meats the year round.

The West Michigan Lumber Co. has established a branch store at Park City. Before purchasing the grocery stock, Messrs. Wright and Holmes secured the figures of Chicago houses, but a vigorous contest resulted in a victory for Grand Rapids. Olney, Shields & Co. walked off with the persimmons.

The Farmer Roller Mill Co. recently shipped eight sets of Farmer rolls to F. Roberts, Smithfield, Mo.; ten sets to Wm. McDivitt, Seneca, Mo.; and two sets to Bennett & Reese, West Plains, Mo. The company is furnishing two dynamos, capable of running 300 incandescent and ten are lights, to Potosky parties and is turning out a dynamo for F. W. Scott, of Hillsdale, which he will use in generating light for his grist mill, office and residence.

Geo. P. Gifford, Jr., for the past five years in the employ of John Plankerton & Co. and Armour & Co., and for the past two years Michigan manager of Armour & Co., has resigned the latter position and effected a business connection with Hawkins & Perry, for the purpose of carrying on the provision business on an extensive scale. The firm is putting in a refrigerator in the basement of the Hawkins' block and will shortly be prepared to furnish anything usually kept in stock by a first-class packing house.

The Transportation Committee of the Merchants and Manufacturers' Exchange has received notice from Commissioner Fink that its memorial asking that Grand Rapids be placed on the same basis as Kalamazoo and Allegan, as regards west-bound freights from the seaboard cities, has carried conviction to the hearts of the railway magnates, in consequence of which the tariff to Kalamazoo and Allegan will be raised to the Grand Rapids basis on March 10. This is a long ways from the spirit of the memorial, but the concession will undoubtedly put an end to all talk of unjust discrimination. Commissioner Fink has succeeded in appeasing Grand Rapids, but how about Kalamazoo and Allegan?

AROUND THE STATE.

C. M. W. Blakeslee, grocer and druggist at Dimondale, has sold out.

Wylie Bros., of Martin, contemplate engaging in trade at Richland.

Chas. Stevens succeeds Stevens & Dunn in the grocery business at Concord.

W. H. Wilson succeeds E. B. Reed in the hardware business at Vestaburg.

Geo. A. McHenry & Co. succeed A. T. Miller in the drug business at Chippewa Lake.

E. Putnam has purchased John Linton's grocery stock at Plainwell and will continue the business.

Edwin R. Clarke, the Coldwater druggist, offers to donate \$15,000 for the institution of a public library at that place.

Dr. W. S. Hover, of Canandaigua, has purchased Dr. Comstock's drug stock, at Weston, and will remove to the latter place.

W. W. Bailey has sold his store building and general stock at Fife Lake to Hon. B. C. Bonnell, who will continue the business.

Chas. W. Ives has sold his drug stock at Rockford to Will Hessler, who will combine the stock with his own and continue the business at Ives' former location.

The Rockford Register is authority for the statement that E. C. Whitney has disposed of his grocery stock at Middleville and will return to his farm near Rockford.

Lawrence, Hamblen & Co., grocers and tobaccoists at Owosso, have dissolved. Chas. Lawrence and E. A. Todd will continue under the same firm name.

A. W. Wright has been admitted to special partnership in the firm of Taylor, Woolfenden & Co., dry goods dealers at Detroit. He contributes \$50,000 to the capital of the concern.

The Wayland correspondent of the Allegan Gazette writes: The auction sale of the J. L. Graham stock has netted sufficient to meet the expenses and nearly if not quite satisfy the chattel mortgage, leaving the other creditors out in the cold—except when they warm up with anathemas against the debtor.

MANUFACTURING MATTERS.

C. Martin & Son have started up their sawmill at Altona.

C. M. Underhill has started a cigar factory at Pentwater.

A co-operative candy factory is to be organized at Fort Gratiot.

J. G. Stout succeeds Geo. G. Mead in the milling business at Mason.

Wright, Schneider & Stutts have contracted for \$12,000 worth of new machinery and

repairs for their roller process mill at Alma, which they purchased January 1, for \$20,000.

Benson & King succeed King, Brackney & King in the manufacture of boxes at West Owosso.

W. W. Starkey has agreed to move his tub and shoo factory from Ionia to St. Louis, in consideration of a bonus of \$4,800 cash and two acres of land offered by the latter town.

The Michigan Turning Co., of Detroit, is putting in machinery at Elmira for the purpose of turning out all kinds of handles. The works will have a daily capacity of 36,000 handles and employ over 100 men when operated to their full extent.

A. T. Linderman, of Whitehall, and Gray & Kingman, of Chicago, have formed a corporation to be known as the Linderman & Gray Manufacturing Co., for the purpose of operating the Linderman planing mill and box factory at Whitehall. The capital stock of the corporation is \$25,000, of which \$20,000 is paid in.

STRAY FACTS.

M. M. Maxson succeeds A. H. Boise in the musical merchandise business at Hudson.

Morris Sale has retired from the firm of Israel Blitt & Son, proprietors of the Detroit City Glass Works. The firm name remains the same as before.

Richards Bros. have purchased the Lake Shore House and lot at East Tawas and will immediately remove the hotel, and as soon as weather permits lay a stone foundation for a two-story building.

The Fort Gratiot Knights of Labor have boycotted R. E. French's shoe store because he sells Pingree & Smith's Detroit shoes, and W. Smith's grocery because he deals with French. They have also started a co-operative store.

C. C. Linsley, of Burnip's Corners, writes as follows: "Our place is in need of a milliner who combines the virtues of a dress-maker as well. The one we have had for the past six years is going to Ohio to get married. We want the kind that will come to stay and if she gets married will continue the business. Apply to C. C. Linsley, Burnip's Corners, for further information."

Battle Creek merchants are in a quandry whether it is any advantage to have the constables of that city collect their bills from delinquents. It is said the constables who have garnishee papers to serve secure the money and then use their own convenience in which to pay the merchants to whom it is due. One boldly asserts that a certain constable took six weeks in which to pay a debt that he had money in his pocket to pay all of the time.

The Gripsack Brigade.

Chas. E. Morgan is lying ill at his home at Fremont.

Sam Morrison has gone on the road for Olney, Shields & Co.

Wm. H. Jennings is seriously ill with pneumonia at his residence on Clinton street.

M. W. Hill, representing Brown & Earle, cigar manufacturers of New York, was in town Monday.

John Preston started out Monday for a trip through the State in the interest of the Moseley & Stoddard Manufacturing Co.

Oliver C. Shults has severed his connection with the Alabastine Co. and has engaged to travel for the Hoptonic Co., taking the Michigan territory for the present.

Frank C. Adams, the Plainwell boot and shoe traveler, has received an appointment as railway postal clerk and will run on the Kalamazoo division of the Lake Shore and Michigan Southern Railway.

John H. Eacker, with S. A. Welling, has invented and will apply for a patent on an "extension overall," which can be expanded or contracted three full sizes. John is already beginning to wonder what he can do to get rid of the money he will shortly receive in the shape of royalties.

Frank E. Higgins, formerly manager of the Grand Rapids Packing and Provision Co., succeeds Geo. P. Gifford, Jr., as Michigan traveling representative for Armour & Co. The Saginaw depot will hereafter be managed by the gentlemen who has had charge of the fresh meat station.

If Wm. Logie lives until July, he will celebrate the twenty-first anniversary of his connection with the house in which he is now a partner. During that long period he has not lost a day's time, and a finer gentleman or more indefatigable worker is not to be found this side of Cape Horn.

Jas. N. Bradford, who has represented Arthur Meigs & Co. on the road for the past six years and a half, severed his connection with that house Saturday and engaged to travel for Olney, Shields & Co. He will continue to visit a portion of his old trade and take the G. R. & I. North. "Jim" is a worker from Workville and has hosts of friends among the trade who will wish him success in his new connection.

The annual meeting of Post A, which was held at THE TRADESMAN office last Saturday evening, was largely attended and taxed the office to its fullest capacity. President Logie occupied the chair and Jas. N. Bradford officiated as secretary. The election of officers for the ensuing year resulted as follows: President, W. G. Hawkins; First Vice-President, Geo. F. Owen; Second Vice-President, P. H. Carroll; Secretary and Treasurer, Geo. H. Seymour; Executive Committee, President, Secretary, Dick Warner, Wallace Franklin and Stephen A. Sears; Election Committee, Wm. B. Edmunds, D. S. Haugh, Chas. S. Robinson, R. J. Coppes and W. R. Keasey; Room Committee, Wm. H. Downs, Wm. H. Jen-

nings and Wm. Boughton. The proposition to issue bonds for the erection of a club house, using present surplus in the treasury for the purchase of furniture, was discussed and laid on the table until the next meeting. The members then voted an assessment of \$1 a head on all not present at the meeting and adjourned to the Morton House to discuss an elaborate banquet. The menu comprised seven courses, and was served in a highly satisfactory manner. Several fine selections were played at intervals by an imported orchestra, and at the conclusion of the feast a number of impromptu speeches were made.

Purely Personal.

Gaius W. Perkins is confined to his home by a severe attack of tonsillitis.

The many friends of Homer Eaton will be glad to learn that he is rapidly recovering from his recent severe attack of erysipelas.

A. E. Curtiss, Michigan representative for Allen Batcheller & Co., who have extensive milling interests at Bachelord, Mason county, was in town several days last week.

Dr. Chas. S. Hazeltine has gone to Albany to attend the twentieth alumni anniversary of the graduation of his class at the Albany Medical College. He will extend his trip to New York, returning about the 10th.

Christian Bertsch and party spent Sunday at Milan, Italy. They expect to reach London April 10th, sail from Liverpool on the 12th and land in New York on the 23d. Mr. Bertsch will then go to the shoe manufacturing centers of the New England States, returning home about the middle of May.

Cornelius A. Johnson, Secretary of the Retail Grocers' Association, has returned from his trip to Florida, well pleased with the sights seen and the information obtained. He spent several weeks in Marion county and is half inclined to locate there and engage in fruit raising and general merchandising.

The Hazeltine & Perkins Drug Co. recently filled an order for furniture finishing supplies from Alameda, Cal.

ANNOUNCEMENT.

I beg leave to announce that the business heretofore conducted by Wm. A. Berkey has been transferred to Wm. A. Berkey Furniture Company, a duly incorporated company under the laws of the State. All indebtedness of Wm. A. Berkey is assumed, and will be paid by Wm. A. Berkey Furniture Company, and all debts due Wm. A. Berkey must be paid to Wm. A. Berkey Furniture Company.

WM. A. BERKEY.

TO THE PUBLIC.

I take this occasion to thank the public for the liberal patronage accorded me in the past, and I bespeak for my successor, Wm. A. Berkey Furniture Co., the same cordial support. Our retail trade last year was beyond expectation, and with added capital and increased facilities we are better than ever prepared to serve the best interests of our patrons, and hope to increase our already large trade.

WM. A. BERKEY.



For easy ironing use "Electric Lustre Starch." It is all prepared for immediate use in One Pound Packages, which go as far as two pounds of any other starch. Ask your Grocer for it.

The Electric Lustre Starch Co.
204 Franklin St., New York.

JOHN CAULFIELD
Wholesale Agent,
GRAND RAPIDS, MICH.

TELFER & BROOKS,

Jobbers of

TEAS, COFFEES & SPICES,

Coffee Roasters,

And

Spice Grinders,

46 Ottawa St., Grand Rapids, Mich.



CREAMERIES.
STODDARD'S Creamery & Refrigerator Cabinet Creamery in use. Have No Equal on the market. Adapted to large & small dairies, families, factories, the cream-planting system, hotels, etc. Used with and without ice. The "Stoddard" has patent skimming attachment. Cream drawn off the milk. No possibility of sediment drawn with it. Milk or cream drawn at any time. Has thick walls and double air space. Has a Perfect Refrigerator.

STODDARD CHURN
THE BEST! Made of white oak, without floats or dashers. NINE SIZES, for Dairy and Factory.

MORE'S PYRAMIDAL STRAINER
Cleans milk perfectly, and does not clog, because milk falls on point of strainer. Butter Workers, Bakers, Fruits, Dog Powers and Factory Supplies.

MOSELEY & STODDARD Mfg Co. Poughkeepsie, N.Y.

JOHN PRESTON, State Agent, Grand Rapids, Mich.

ORDER A CASE OF LEADER SHORTS

The Best in the World.

16 cts. a pound.

CLARK, JEWELL & CO.

AMOS S. MUSSELMAN & CO.

Successors to Fox, Musselman & Loveridge,

Wholesale Grocers.

AGENTS FOR

MUSSELMAN'S CORKER PLUG AND RUM CIGARS.

The best and most attractive goods on the market.

SEND FOR SAMPLE BUTT. SEE QUOTATIONS IN PRICE-LIST.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

QUAN'S CELEBRATED ROASTED COSTA RICA COFFEE IN 1 lb. PACKAGES.

A Mixture of

Fancy Mexican, Java & Select Santos Coffees

Price, 100 pound Cases, 15 cents per pound.

" 60 " 15 1-8
" 36 " 15 1-4

500 pounds and over 1-2 cent per pound rebate.

W. J. QUAN & CO. CHICAGO, ILLS.

Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo.
Two Years—F. H. J. VanEmster, Bay City.
Three Years—Jacob Jesson, Muskegon.
Four Years—Jacob Jesson, Detroit.
Five Years—Otmar Eberbach, Ann Arbor.
President—Otmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Vernon.
Next place of meeting—At Grand Rapids, March 2, 1886.

Michigan State Pharmaceutical Association.

OFFICERS.
President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit.
Third Vice-President—Frank Inglis, Detroit.
Secretary—Jacob Jesson, Muskegon.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jesson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.
Local Secretary—Will L. White, Grand Rapids.
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS.
President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President, Secretary, Treasurer, and four members.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—M. B. Kimm, H. E. Lecher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in November.
Next Meeting—Thursday evening, March 4, at "The Tradesman" office.

Detroit Pharmaceutical Society.

Organized October, 1883.

OFFICERS.
President—Wm. Dupont.
First Vice-President—Frank Inglis.
Second Vice-President—J. W. Caldwell.
Secretary and Treasurer—F. W. R. Perry.
Assistant Secretary and Treasurer—A. B. Saltzer.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Association.

OFFICERS.
President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday of each month.

Saginaw County Pharmaceutical Society.

TEMPORARY OFFICERS.
Chairman—Henry Melchers.
Secretary—D. E. Prall.

Muskegon Drug Clerks' Association.

OFFICERS.
President—John L. Meyer.
Secretary and Treasurer—O. A. Lloyd.
Regular Meetings—Second and fourth Friday of each month.
Next Meeting—Friday evening, March 12.

Organization of the Ludington Druggists.

LUDINGTON, Feb. 25, 1886.
Pursuant to a mutual agreement the druggists of Ludington met for the purpose of forming an association for their own protection. The meeting was called to order and Dr. F. N. Latimer was elected chairman, Wm. Heysett secretary and Dr. Taylor treasurer. A committee was appointed to wait on all parties selling drugs and patent medicines, outside of the regular pharmacists, to arrange with them, if possible a uniformity on retail prices for staple goods. A committee on correspondence was also appointed to communicate with the druggists of neighboring towns and villages, with a view to enlarging our association. Another committee was appointed to prepare a list of staple articles to which a uniform price may be fixed. The secretary and treasurer were instructed to provide books suitable for their respective offices and report to the next meeting. An assessment of one dollar was levied on each member of the association. Adjourned to meet in one week.

WM. HEYSETT, Secretary.

The Grocery Market.

Contrary to expectation, sugars have taken a further downward movement during the past week. The depression has extended to soft sugars, which have descended in sympathy with hard goods. Kingsford announces a decline of a full cent on both corn and glass starch, and further declines in the soap line are anticipated. Other articles are about steady.

Candy is steady with fair demand. Oranges are steady, with good supply. Lemons are in light supply and prices very firm at a slight advance. Figs are in good demand and moderate supply only. Dates are fine quality and firm in price. Foreign nuts are steady and prices generally low.

Peanuts are still looked upon as a good purchase, even at present prices, as the crop is light and the farmers are holding for more money, which they are sure to get.

The Drug Market.

Business is fully 25 per cent. better than for the corresponding period last year, and collections are equally satisfactory. There has been a sharp and decided advance in oils bergamont, orange and lemon and also in turpentine. Opium and morphine are weak, but quinine is very firm. White lead is up 1/2 c.

Miscellaneous Dairy Notes.

There is talk of starting a creamery at Scotts.
Walker, Williams & Son, of Kalamazoo, have invented a creamer with glass cases instead of tin, and will apply for a patent on the same.

Ancient Rules for Druggists.

The apothecaries of the Elizabethan era compounded their medicines much as medicines are compounded at the present, and the shop customs have undergone only a slight change. The apothecaries' table of weights and measures, still in use, was the rule in the sixteenth century, and the symbols (for a pound, an ounce, a dram, etc.) remain at this day just what they were 300 years ago.

William Bulleyn, one of the most celebrated physicians under the reigns of Edward VI., Mary and Elizabeth, and who died in 1576 gave the following golden rules for an apothecary's life and conduct:

1. Must first serve God, forsee the end, be cleanly, pity the poor.
2. Must not be suborned for money to hurt mankind.
3. His place of dwelling and shop to be cleanly to please the senses withal.
4. His garden must be at hand with plenty of herbes, seedes and rootes.
5. To sow, set, plant, gather, preserve and keep them in due tyme.
6. To read Dioscorides, to know ye natures of plants and herbes.
7. To invent medicines to chose by colour, tast, odour, figure, etc.
8. To have his morters, stills, portes, filters, glasses, boxes cleane and sweete.
9. To have charcoles at hand, to make decoctions, syrups, etc.
10. To kepe his cleane ware close and cast away the baggage.
11. To have two places in his shop—one most cleane for the phisik, and a baser place for the chirurgie stuff.
12. That he neither increase nor diminish the physician's bill (i. e., prescription) and kepe it for his own discharge.
13. That he neither buy nor sell rotten drugges.
14. That he peruse often his wares that they corrupt not.
15. That he put not in *quid pro quo* (i. e. use one ingredient in place of another, when dispensing a physicians prescription) without advesment.
16. That he may open wel a vein for to helpe pleuresy.
17. That he meddle only in his vocation.
18. That he delyte to reade Nicolaus Myrepsus, Valerius Cordus, Johannes Plackton, the Lubid, etc.
19. That he do remember his office is only to be ye physician's cooke.
20. That he use true measure and weight.
21. To remember his end and the judgment of God: and, thus do I commend him to God, if he be not covetous or crafty, seeking his own lucre before other men's help, succour, and comfort.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Mr. Farnham, Farnham & Willeman, Wetzell, A. D. Ayers, Otis.
Tubs & Conrad, Turnbull Siding.
Elmira.
T. Reamer & Co., Hobart.
M. P. Shields, Hilliards.
Walter H. Struik, Forest Grove.
G. H. Denison, East Paris.
Wm. McCullin, Wood Lake.
L. T. Wilmouth & Co., Rodney.
J. DeJongh, Grand Haven.
A. & M. Wolf, Hudsonville.
J. Faraway, Beaver Dam.
John Kamps, Zutphen.
A. W. Fenton & Co., Bailey.
Dr. J. W. Kirtland, Lakeview.
B. F. Van Oort, Allegan.
E. S. Botsford, Dorr.
W. N. Hutchinson, Grant.
John Crisp, Plainwell.
J. E. Van Oort, Middleville.
John Rose and Hugh Rose, Rose Bros., Alendale.
C. S. Keifer, Dutton.
O. Sanders, Rockford.
John Shaffer, Jamestown.
J. G. Westover, Nunica.
G. L. Root, Coopersville.
S. Wolcott, Shelbyville.
Joseph Harp, North Dorr.
James C. Coon, Newaygo.
A. Patterson, Dorr.
Wm. Eisted, Coopersville.
J. F. Laman, Twin Lake.
D. L. Oliver, Chicago, Ill.
D. Wellbrook, Rockford.
L. Vallier, Fremont.
Gibbs Bros., Mayfield.
J. F. Clark, Big Rapids.
A. B. Foote, Hilliards.
Chas. Johnson, Tustin.
Geo. P. Stark, Cascade.
J. W. Triphagen, Portland.
Henry DeKline, Jamestown.
Ed. Roys, Roys Bros., Cedar Springs.
Jay Marlatt, Berlin.
Geo. P. Stark, Cascade.
Geo. N. Reynolds, Belmont.
A. E. Curtis, with Allen Batcheller & Co., Bachelord.
Geo. A. Sage, Rockford.
Ed. Runnels, Cornish.
C. Johnson, Tustin.
Will Jeannot, Reeves.

Belding Ripe for Organization.

Editor MICHIGAN TRADESMAN:

DEAR SIR—We are about to organize a business men's protective association, and to enlighten ourselves on the subject I write to you for a copy of your constitution and by-laws. I have secured the names of every business man in town. We have long felt the want of an organization for the protection of the retail dealer and think that in this we have found a *panacea*.

Very truly yours,

W. F. BRICKER.

Order a sample package of Bethesda Mineral Spring Water from your grocery jobber. See quotations in another column.

BETHESDA MINERAL WATER.

H. F. Hastings quotes as follows:
Barrel, 42 gallons.....8.50
Half barrel, 20 gallons.....5.00
Cans, 10 gallons.....2.50
Carbonated cases 50 quarts.....7.00
100 pints.....8.50
This water will be supplied to the trade by any wholesale drug or grocery house in Grand Rapids.

CHARCOAL PIG IRON.

John Otis, Mancelona, quotes as follows, f o b, at Chicago:
No. 1 Lake Superior.....23.00
No. 2 " ".....23.00
No. 3 " ".....23.50
No. 4 " ".....24.00
No. 5 " ".....24.00
No. 6 " ".....24.00

BACK FROM EUROPE.

A Gossipy Letter from Jacob Einestein.

SWARTZSTEIN, Feb. 27, 1886.

DEAR DRADESMAN—Dot was a long time I don't write you a letter, but der reason was dis; I was in der old gountry. Mine uncle dot used to vas mine mudder's brother vas gone died unt I come in by some of his property—more as a good man hundred tollars. I wish you would speak mit idema about it, so he vill put me in his book, so as I get more credit.

Ven I vas by New York I goes by der theater and I find me out dot I can blenty money make if I gets up a theater troupe and if I only can got me the actors dot I vant I vill make me mine future. In my next letter I vill gif you der characters for my new play.

I see by DER DRADESMAN dot vile I vas away dere vas a good many changes by der grocers in der Rapids. Of all mine life I don't see goots so sheep unt so nice as dey vas now. Frick he dolt me confidentially dot he got goots now so cheap as never vas, almost so cheap as de old houses coul't pay. Unt Mr. Hoops he say that he now can beat Chicago brices all to bieces, so I don't know which way I shall pay. Unt Cass Pradford, he write me a bostal dot he haf gone unt peesiness mit Chim Fox unt dot they haf three steam boats doing noddings but import cigars from Havana unt dot they haf bought all the tobacco in Mason county, Kentucky, to make blug tobacco mit, so I vait for him. Vats der madder mit Sharley Robinson? I blay bean yuker mit him. I likes to settle mine bill and dake unt dem few tollars dot I have more beans than money. I hear dot Hi Robinson joined dot new society vot they call Laboring Men's Unions, so he don't haf to vork more as eight hours a day. Pa Evans don't come here some more. Haw comes in his place. I vas bretty vell satisfied mit dot, cause Haw he *sometimes* puy's cigars. Out you see pa told him to send me dot leedle rebate on Arbookle.

Vat's der madder mit old Snooks? maybe he vas gone to Yourup too. How much it cost to haf mine photograph in DER DRADESMAN like he did? I heard by a goot friend unt mine, dot Scheve Sears he vas going to run for State Senate next vinter. Shoost find dot out unt I got me blenty schliprs brint right away unt I bet you he gets der whole vote of dis gountry, cause I vas plenty bolitix influence now since I vas bostmaster. Say, by der vay, you know somedings about Hawkins bacer horse. He vants to sell him to me, but he ask sooch a high brice (seventy-five tollar) dot I don't like to invest so much mitout I know aut he vas all smooth. Auf he vas all right drop me a bostal.

In mine next letter I gives you an idea about mine new blay.

JAKE EINESTEIN.

Order a sample package of Bethesda Mineral Spring Water from Hazeltine, Perkins & Co. See quotations in another column.

ALLEN'S
TRY
25¢
BOTTLE
FOR
COUGHS
COLD
THE BEST REMEDY FOR
BRONCHITIS
CROUP
TRY
25¢
BOTTLE
FOR
CROUP

LUNG BALM

Prices, 25c, 50c and \$1 per bottle; \$1.75, \$3.50, \$7 per doz.

A JUSTLY CELEBRATED REMEDY.

Perry Davis' Pain Killer!

TAKEN INTERNALLY relieves the most acute Pains instantly, affording relief and comfort to the patient suffering from Pains and Cramps in the Stomach, Rheumatic or Neuralgic Pains in any part of the system; and in Bowel Complaints it is a sovereign remedy. USED EXTERNALLY it is equally efficacious, and as a Liniment, nothing gives quicker ease in Burns, Cuts, Bruises, Sprains, Stings from Insects, and Scalds. Directions accompany each bottle.

Price, 25c, 50c and \$1 per bottle.
Sold by all druggists. Trade supplied by HAZELTINE & PERKINS DRUG CO.

MICHIGAN DRUG EXCHANGE.

Mills & Goodman, Props.

GRAND RAPIDS, MICH.

WANTED to buy a stock of from \$1,000 to \$2,000 in or near Grand Rapids.

WANTED—Situations by registered pharmacists and assistants. Also situation by young man of some experience but not registered. Will work for very small salary. Can furnish good references.

FOR SALE—We have on sale stocks of from \$500 to \$5,000 value in almost any part of state. Stocks for sale on easy terms.

STOCK of about \$5,000 in town of 10,000 inhabitants can be bought at great discount for cash or will exchange for good farm lands near some growing lake town.

SMALL STOCK of about \$500 with building and lot in Grand Rapids will exchange for real estate in some small town.

STOCK of about \$6,500 in growing northern town can be bought on very reasonable terms. Principal store in that section of State. Situated on railroad and Lake shore.

WE HAVE also many other stocks for sale, the particulars of which we shall be pleased to furnish on application.

WHOLESALE PRICE CURRENT.

Advanced—Citric acid; senna leaves; oil bergamont; oil lemon; turpentine; glycerine; white lead.					
Declined—Opium, powdered; morphia, P. & W. v. oil; croton; chlorate potash; gum assa-fetida.					
ACIDS.					
Acetic, C. No. 8.....	9	@	10		
Acetic, C. P. (Sp. grav. 1.040).....	30	@	35		
Carbonic.....	34	@	36		
Citric.....	75	@	80		
Muriatic 18 deg.....	3	@	5		
Nitric 36 deg.....	11	@	12		
Xalic.....	10	@	12		
Benzoic, powdered.....	52	@	55		
Benzoic, English.....	52	@	55		
Benzoic, German.....	12	@	15		
Tannic.....	12	@	15		
AMMONIA.					
Carbonate.....	14	@	16		
Muriate (Powd. 250).....	14	@	16		
Aqua 16 deg or 3f.....	3	@	5		
Aqua 18 deg or 4f.....	4	@	6		
BALSAMS.					
Copaiba.....	40	@	45		
Fir.....	40	@	45		
Juniper.....	1	@	5		
Tolu.....	40	@	45		
BARKS.					
Cassia, in mats (Pow'd 20c).....	11				
Cinchona, yellow.....	18				
Elm, select.....	13				
Elm, ground, pure.....	15				
Elm, powdered.....	15				
Sassafras, of root.....	10				
Wild Cherry, select.....	12				
Bayberry powdered.....	20				
Chalk powdered.....	18				
Wahoo.....	12				
Soap ground.....	12				
BERRIES.					
Cubeb prime (Powd 55c).....	6	@	90		
Juniper.....	6	@	7		
Prickly Ash.....	50	@	60		
EXTRACTS.					
Licorice (10 and 25 lb boxes, 25c).....	27				
Licorice, powdered, pure.....	37				
Logwood, bulk (12 and 25 lb boxes).....	15				
Logwood, 1s (25 lb boxes).....	15				
Logwood, 1/2s do.....	15				
Logwood, 1/4s do.....	15				
Logwood, ass'd do.....	14				
Fluid Extracts—25¢ cent. off list.					
FLOWERS.					
Arnica.....	12	@	15		
Chamomile, Roman.....	25				
Chamomile, German.....	25				
GUMS.					
Aloes, Barbadoes.....	600	@	75		
Aloes, Cape (Powd 20c).....	12				
Aloes, Socotrine (Powd 60c).....	280	@	30		
Ammoniac.....	90				
Arabic, 1st picked.....	90				
Arabic, 2d picked.....	75				
Arabic, 3d picked.....	75				
Assafetida, prime (Powd 85c).....	55	@	60		
Benzoine.....	25	@	27		
Camphor.....	25	@	27		
Catechu, 1s (1/2 lb, 1/4 lb).....	35	@	40		
Euphorbia pure crystal.....	35	@	40		
Galbanum strained.....	35	@	40		
Gamboge.....	35	@	40		
Guaiac, prime (Powd 45c).....	35	@	40		
Myrrh, powdered.....	1	@	25		
Myrrh, Turkish (Powdered 47c).....	40				
Opium, pure (Powd 47c).....	3	@	40		
Shallac, Campbell's.....	30				
Shallac, English.....	30				
Shallac, native.....	30				
Shallac, bleached.....	30				
Tragacanth.....	30	@	30		
HERBS—IN OUNCE PACKAGES.					
Horhound.....	25				
Lobelia.....	25				
Peppermint.....	25				
Rue.....	40				
Sage.....	40				
Spearmint.....	24				
Sweet Majoram.....	25				
Tanzy.....	25				
Thyme.....	30				
Wormwood.....	25				
IRON.					
Citrate and Quinine.....	4	@	10		
Solution mur., for tinctures.....	20				
Sulphate, pure crystal.....	7				
Citrate.....	7				
Phosphate.....	65				
LEAVES.					
Buchu, short (Powd 25c).....	13	@	14		
Sage, Italian, bulk (1/2 lb & 1/4 lb, 12c).....	30	@	35		
Senna, Alex., natural.....	25				
Senna, Alex., sifted and garbled.....	25				
Senna, powdered.....	25				
Senna tinnivelli.....	20				
Uva Ursi.....	60				
Yucca.....	60				
Foxglove.....	30				
Henbane.....	35				
Rose, red.....	2	@	35		
W. D. & Co.'s Sour Mash Whisky.....	2	@	35		
Druggists' Favorite Rye.....	1	@	15		
Whisky, other brands.....	1	@	15		
Gin, Old Tom.....	1	@	15		
Gin, Hand.....	1	@	15		
Brandy.....	1	@	15		
Catawba Wines.....	1	@	15		
Port Wines.....	1	@	15		
MAGNESIA.					
Carbonate, Patterson's, 2 oz.....	22				
Carbonate, Jennings's, 2 oz.....	22				
Citrate, H. P. & Co.'s solution.....	2	@	25		
Calcined.....	65				
OILS.					
Almond, sweet.....	45	@	50		
Almond, bitter.....	2				
Castor.....	3				
Coconut.....	17 1/2	@	20		
Linseed.....	1				
Mustard.....	1				
Peppermint.....	1	@	15		
Sassafras.....	1	@	15		
Sassafras, pure.....	1	@	15		
Sassafras, 1st.....	1	@	15		
Sassafras, 2d.....	1	@	15		
Sassafras, 3d.....	1	@	15		
Sassafras, 4d.....	1	@	15		
Sassafras, 5d.....	1	@	15		
Sassafras, 6d.....	1	@	15		
Sassafras, 7d.....	1	@	15		
Sassafras, 8d.....	1	@	15		
Sassafras, 9d.....	1	@	15		
Sassafras, 10d.....	1	@	15		
Sassafras, 11d.....	1	@	15		
Sassafras, 12d.....	1	@	15		
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Sassafras, 96d.....	1	@	15		
Sassafras, 97d.....	1	@	15		
Sassafras, 98d.....	1	@	15		
Sassafras, 99d.....	1	@	15		
Sassafras, 100d.....	1	@	15		
POTASSIUM.					
Carbonate.....	12	@	14		
Citrate.....	12	@	14		
Phosphate.....	12	@	14		
Sulphate.....	12	@	14		
ROOTS.					
Aconite.....	1	@	15		
Adonis.....	1	@	15		
Anemone.....	1	@	15		
Asarum.....	1	@	15		
Asclepias.....	1	@	15		
Asparagus.....	1	@	15		
Aster.....	1	@	15		
Belladonna.....	1	@	15		
Berberis.....	1	@	15		
Boragin.....	1	@	15		
Bryonia.....	1	@	15		
Calendula.....	1	@	15		
Camphor.....	1	@	15		
Cassia.....	1	@	15		
Cinchona.....	1	@	15		
Columbo.....	1	@	15		
Coltsfoot.....	1	@	15		
Comfrey.....	1	@	15		
Dandelion.....	1	@	15		
Elephantopus.....	1	@	15		
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The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

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WEDNESDAY, MARCH 3, 1886.

RETAIL GROCERS' ASSOCIATION
OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herriek.
First Vice-President—E. E. Walker.
Second Vice-President—Jas. A. Coye.
Secretary—Cornelius A. Johnson.
Treasurer—B. S. Harris.
Board of Directors—Eugene Richmond, Wm. H. Sigel, A. J. Elliott, Henry A. Hydorn and W. E. Knox.
Finance Committee—W. E. Knox, H. A. Hydorn and A. J. Elliott.
Room Committee—A. J. Elliott, Eugene Richmond and Wm. H. Sigel.
Arbitration Committee—James Farnsworth, M. J. Lewis and A. Rasch.
Complaint Committee—J. George Lehman, Martin C. DeJager and A. G. Wagner.
Annual meetings—Second Tuesday in November.
Regular meetings—First and Third Tuesday.
Evenings of each month.
Next meeting—Tuesday evening, March 2.

A VALENTINE.

[We, subscribers of this locality, desire to express our admiration for and appreciation of THE TRADESMAN and know no better way at this season of the year than to send you a valentine, even although it will arrive a few days late. Please accept the following as our sentiments.]

'Tis a custom, time honored and sanctioned for ages,
This inscribing to St. Valentine
Rhyme, reason, or ridicule, covering whole pages;
And intreating his blessing divine
On lady-loves, friends or favorites of all sorts.
Princes, peasants and parsons indulge,
So the name of the valentine my humble muse courts,
(Never tell it, mind!) I will indulge.
Jolly TRADESMAN! Ever-smiling and faithful old fellow!
I elect you, my favorite to be,
How oft I've perused your jokes, mild or mel-low,
And over them laughed merrily.
My brows I have bent in hard calculations,
Evolved in your logic and law;
Your brief business maxims, your wise explanations,
Your advice, too, is comme-il-faut,
Your pages embrace matter quite heterogenous,
No monotony ever disgusts,
Proclaiming your editor rather a genius,
Who's not above filling his trusts,
I cannot but pay him this trifling tribute
His merits so richly deserve,
(If you've more than one editor, none will feel slighted,
I've mentioned no names, you'll observe.)
You're a bright beacon light to the tradesman discouraged,
A friend to the drummer when sad.
Full many your cheerful words have encouraged,
Full many your wit has made glad,
None are worse for your reading, and many are better,
You rather uplift than degrade.
While all this applies to you to a letter,
'Tis not true of all papers of trade.
But my theme lengthens strangely, most likely, I weary
I'll bid you good luck and withdraw.
Long may we greet weekly your columns so cheery.
Guiding well with each sound business law.
Continue the same pure, business criterion,
We wish you success on your way,
With thanks for the past, and a hope for the future,
We bid you sincerely good-day.
ADA L. JOHNSON.
Lakeside, Feb. 22, 1886.

Der Drummer.

Who gets him up at broke of day?
Who on bees little drum does blay?
Und blays der solgers to der fray?
Der Drummer.

Who wakes him up at nine o'clock,
Ven he hears the porter's fourteenth knock
Upon der door as mit a rock?
Der Commercial Drummer.

Who stays all day the bottle near?
Who never knows or drinks of fear?
Who lifts the vounded mit a beer?
Der Drummer.

Who gets him in mit efr store?
Who comes quick out mid efr door?
Who is't they call "suchahelo of a bore?"
Der Merchand Draveler.

Who sets him by per ramp around?
Who lays him down upon der ground?
Who sleeps him dere all night so sound?
Der Drummer.

Who sets him by der hotel fire?
Who socks his feet up higher and higher?
Who is't they call "suchahelo of a liar?"
Der Drummer.

Altruism.

"Live and let live," Trade's gracious apothegm,
Shuts up the sordid soul, an oyster in its shell.
"Live and help live," the Saviour's word to them,
Makes one all human souls that on this planet dwell.

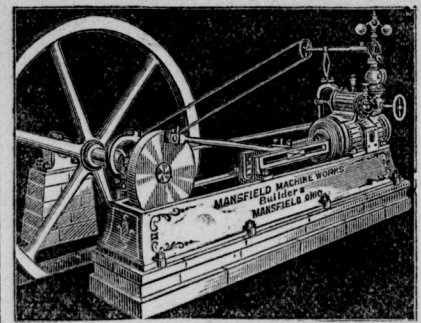
Some Feeding Facts.

Experiments on the Missouri Agricultural College farm have given facts for the following estimate of the value per hundred weight of certain grains and fodders, based on chemical composition and digestibility, with corn at 70 cents per hundred weight as the standard of comparison:

GRAINS.	
Corn	70
Oats	53
Wheat	59
Shorts	56
Brans	57
Linseed cake	127
FODDERS.	
Timothy hay	35
Red clover	43
Alfalfa	40
Hungarian	32
Sorghum	25
Corn fodder	25
Oat straw	27
Wheat straw	18
Corn cobs	28

PORTABLE AND STATIONARY ENGINES

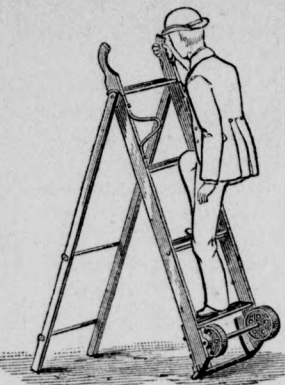
From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, MICHIGAN.

A "SPLENDID" OFFER.

We call attention to our new pound lumps branded "SPLENDID," the best smooth pressed pound ever produced; size 12x3, 16 oz. full weight, with six divisions on one side and seven on the other, and packed in 8th boxes weighing 28 pounds. To induce a trial we will for a limited time give to each buyer of a box of SPLENDID POUNDS, AN ELEGANT NICKEL-PLATED CUTTING KNIFE, FREE. We will also pack with the SPLENDID POUNDS, tickets entitling the purchaser of Five, 5, boxes to a COMBINATION TRUCK AND STEP LADDER. The right hand cut represents the same in use as a truck, and the left-hand cut as a step-ladder. It is a most useful and handy article in a store, and only needs to be seen to be appreciated.



P. LORILLARD & CO.

Your jobber will sell you one box with cutter for 38c per lb. 3 boxes 36 cents.



JENNINGS' Flavoring Extracts!

MANUFACTURED BY

JENNINGS & SMITH,

Props. Arctic Manufacturing Co.,

GRAND RAPIDS,

MICH.

PUTNAM & BROOKS

Wholesale Manufacturers of

PURE CANDY!

ORANGES, LEMONS,
BANANAS, FIGS, DATES,
Nuts, Etc.

FULLER & STOWE COMPANY,

Designers

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

B. LEIDERSDORF & CO.,

MILWAUKEE, WIS.,

MANUFACTURERS OF THE CELEBRATED

UNCLE SAM, ROB ROY, MINERS AND PUD-
DLERS, RAILROAD BOY AND HURRAH
SMOKING; COMMANDER AND
HAIR LIFTER CHEWING
TOBACCOS.

Headquarters for above named brands at

John Caulfield, Wholesale Grocer, Grand Rapids, Mich.

JOHN CAULFIELD, WHOLESALE GROCER, Grand Rapids, Mich.

He Abandoned the Field.

A Grand Rapids traveling man recently succeeded in taking three or four customers away from a Chicago house, but when he went his rounds a few days ago he was coldly received, and no one would give him an order.
"I feel," he finally said, "that I have a right to demand an explanation. How have

I forfeited your confidence?"

"Oh, you see, I have nothing against you or your house," replied the party addressed, "but the fact is, the other drummer is engaged to one of my daughters, and I feel it my duty to help him all I can."
The Grand Rapids man received the same explanation from all the others, and, being a married man, he abandoned the field.

J. H. THOMPSON & CO.

BEE SPICE MILLS,

WHOLESALE GROCERS AND JOBBERS OF

Teas, Coffees & Spices,

MANUFACTURERS OF

The Celebrated Butterfly Baking Powder,

Dealers in Tobaccos, Cigars, Etc.,

59 JEFFERSON AVENUE,

DETROIT, MICH.

KNIFE TOBACCO.



Tobacco is packed in 30 pound butts, lumps 2x12, Rough and Ready Clubs, 16 oz., full weight. A case of 30 knives packed on the top of each butt. The butt of Tobacco with case of Pocket Knives is branded "Pen Knives," the one with Jacks, "Jack Knife." The consumer gets a 16 oz. Plug of the Finest Tobacco that can be produced by purchasing a GOOD KNIFE at 65 cents, well worth the money.

Big thing for the Consumer, equally so for the Retailer. Send us your order.

W. J. GOULD & CO., Detroit, Mich.

Only 35 Cents.

So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it as we do. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

Are You Going to
Shelve a Store, Pan-
try or Closet?



If so, send for price and further information.

Eggleston & Patton's

PATENT

Adjustable Bracket Bar

AND

Bracket Shelving Irons

Creates a NEW ERA

in STORE FURNISH-
ING. It entirely su-
persedes the old
style wherever in-
troduced.

Satisfaction Guaranteed

All in-
fringe-
ments pro-
secuted.

Write to
your local
Hardware
Dealer,
send your
orders di-
rect to

Torrance & Co., Troy, N. Y.

GOOD FOR ONE DOLLAR

TO ONE FIRST DEALER IN EVERY TOWN. THIS ADVERTISEMENT, IF CUT OUT AND SENT TO US WITHIN THE NEXT THIRTY DAYS, WITH AN ORDER FOR 500 OF "WARREN'S GRIP" CIGARS, (PRICE \$35 PER M, DELIVERED), IS GOOD FOR ONE YEAR'S SUBSCRIPTION TO THIS PAPER, "THE MICHIGAN TRADESMAN." WE SELL THIS CIGAR TO BUT ONE DEALER IN A PLACE. SO SECURE THIS PAPER FOR ONE YEAR FREE, AND THE AGENCY FOR THE BEST-SELLING 5 CENT CIGAR ON THE MARKET BEFORE YOU ARE TOO LATE.

GEO. T. WARREN & CO., Flint, Mich.

FEBRUARY 1ST, 1886.

SEEDS

Our Seed Warehouses, the largest in New York, are fitted up with every appliance for the prompt and careful filling of orders.

Our Catalogue for 1886, of 140 pages, containing colored plates, descriptions and illustrations of the NEWEST, BEST and RAREST SEEDS and PLANTS, will be mailed on receipt of 6 cts. (in stamps) to cover postage.

PLANTS

Our Green-house Establishment at Jersey City is the most extensive in America. Annual Sales, 2 1/2 Million Plants.

PETER HENDERSON & CO. 35 & 37 Cortlandt St., NEW YORK.

WHOLESALE DEALER IN
W. T. LONG Butter, Eggs, Pop Corn,
Green and Dried Fruits,
POP CORN A SPECIALTY.
W. T. LONG, VICKSBURG, MICH.

"DIL WORTHS," THE BEST PACKAGE COFFEE ON THE MARKET.

Some Reasons for Our Faith in its Superior Merits:

No color-poisoned, stained or damaged Coffees are ever used in its production.
It is composed of different varieties of selected Coffee, making a better drink than one variety alone.
It is thoroughly freed from dust and other impurities before it is roasted.
It is roasted and cooled by the most approved processes for preserving strength and full natural flavor.
It is then thoroughly screened, and freed from the chaff and films liberated by the roasting process.
It is packed in Patent Air-Tight Packages lined with waxed paper, which protects the Coffee from dampness and retains its full strength and aroma.

Price 12 5-8 cents in 100 pound boxes, 12 3-8 cents in 300 pound lots.

Please favor us with at least a trial order for this unequalled brand.

Sole Agents for Western Michigan.

AMOS S. MUSSELMAN & Co., WHOLESALE GROCERS,

44, 46 and 48 South Division Street,

Grand Rapids, Mich.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

PARTNERSHIP—DIVISION OF NET PROFITS.
In the case of Darrow vs. St. George the Supreme Court of Colorado held that an agreement to divide half net profits, though consistent with a partnership relation, does not conclusively show such relation, but is equally consistent with that of principal and agent.

KEEPING SKATING RINK.

According to the decision of the Supreme Court of Virginia, the keeping of a skating rink to which persons resort for amusement, paying a fee for admission and for the privilege of skating, is not "a public performance or exhibition," within the meaning of a statute which prohibits the exhibition without a license of "any theatrical performance or any public performance or exhibition of any kind."

CORPORATION—AGREEMENT TO SUBSCRIBE.

The Superior Court of Kentucky held that an agreement to take a certain number of shares of stock in a corporation "when organized," and to pay therefor a certain sum was not a subscription, but an agreement to subscribe, and that for a breach thereof the company could recover only the difference between the market and par value of the stock. The court also held that such a contract was not within the statute of frauds, as it might or might not be performed within a year.

EMPLOYER AND EMPLOYEE—GROUND FOR DISCHARGE.

The Supreme Court of Michigan lately held that it could not be said as a matter of law that the mere absence from business on the part of the foreman of a packing house—engaged for the term of a year—for a single day to attend to his own affairs, in opposition to the expressed desire of his employers, would be ground for a discharge, and that the question whether the absence constituted such ground or not was one for the jury to determine with reference to all the circumstances of the case. The court said: "In such employments as involve a higher order of services, and some degree of discretion and judgment, it would in our opinion be unauthorized and unreasonable to regard skilled mechanics or other employees as subject to the whim or caprice of their employers, or as deprived of all right of action to such a degree as to be liable to lose their places upon every omission to obey orders involving no serious consequences."

REGARDING RAILROAD COUPON TICKETS.

A decision has been rendered at Hartford, Conn., by Judge Shipman, of the United Circuit Court, in a case involving a ques-

tion as to the use of the so-called thousand-mile ticket books of railroads. This is the case of Whitelsey vs. New York & New England Railway, in which the following facts appeared: The plaintiff started from Providence to Hartford, and because of change of conductors at Willimantic, Conn., was not permitted to make through payment. The second conductor, acting under the rules of the road, demanded one coupon more than the number which, added to those he had already surrendered, would have paid the through rate from Providence to Hartford. The plaintiff, refusing payment of this extra coupon, was arrested on reaching Hartford and charged with evading payment of fare. The case was not pressed by the company, and he then brought suit for \$10,000 damages in the United States Circuit Court. Judge Shipman awarded him \$25 damages and an equal amount for costs, and declared that the plaintiff took a proper legal position in refusing to surrender the extra coupon.

FIRE INSURANCE—FAILURE TO ARBITRATE.

A policy of fire insurance contained a clause providing that in case of loss the amount of damage to the property insured should be determined by mutual agreement between the company and the assured; that in case of a failure to agree there should be an appraisal by appraisers appointed, one by each party; that in case of failure of these to agree the difference between them should be referred to an umpire, and that the award of any two should be conclusive as to the amount of any loss or damage. A loss to the property by fire occurred and an attempt was made to arbitrate under the policy. There was evidence tending to show that the insurance company failed and refused to go on with the arbitration. In the meantime, partly under the orders of the city authorities, the debris and broken and injured articles about the premises of the insured had been removed, so that an appraisal had become to a large extent impracticable. The company then served upon the claimant another request to arbitrate, but he refused to accede to this request, served proofs of loss and brought suit to recover. The New York Court of Appeals gave judgment for the claimant. In its opinion it said, "A claimant under such a policy cannot be tied up forever without his fault and against his will by an ineffectual arbitration. * * * The plaintiff had entered into an arbitration, and was not bound to enter into a new one while that was pending, and if that one failed from the fault of the defendant he had discharged his whole duty under the arbitration clause, and was not bound to enter into a new arbitration agreement. The plaintiff having once consented to arbitrate, if the arbitration failed and came to an end from the fault of the defendant the arbitration clause could not stand in the way of this

SPRING & COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

DRY GOODS,

CARPETS,

MATTINGS,

OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids,

Michigan.

THE LEADING BRANDS OF

TOBACCO

Offered in this Market are as follows:

PLUC TOBACCO.

RED FOX	.42
BIG DRIVE	.44
PATROL	.40
JACK RABBIT	.36
SILVER COIN	.42
PANIC	.42
BLACK PRINCE, DARK	.35
BIG STUMP	.36
APPLE JACK	.44

2c less in orders for 100 pounds of any one brand.

FINE CUT.

THE MEIGS FINE CUT, DARK, Plug flavor	.62
STUNNER, DARK	.35
RED BIRD, BRIGHT	.48
OPERA QUEEN, BRIGHT	.40
FRUIT	.32
O SO SWEET	.30

2c less in 6 pail lots.

SMOKING.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	.22
RED FOX, LONG CUT, FOIL	.26
GIPSEY QUEEN, GRANULATED	.26
OLD COMFORT, IN CLOTH	.27
SEAL OF GRAND RAPIDS, IN CLOTH	.24
DIME SMOKER, IN CLOTH	.24

2c less in 100 pound lots.

These brands are sold only by

Arthur Meigs & Co.

Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 77, 79 and 81 South Division Street. It may save you money.

WHOLESALE PRICE CURRENT.		PATENT PLANISHED IRON.	
These prices are for cash buyers, who pay promptly and buy in full packages.		"A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's patent planished, Nos. 25 to 27 9 Broken packs 5/6 @ extra.	
AUGERS AND BITS.		ROPE.	
Ives', old style.....	dis 60x10	Sisal, 1/2 in. and larger.....	8 1/2
N. H. C. Co.....	dis 60x10	Manilla.....	15
Doyle's.....	dis 60x10	SQUARES.	
Pierces.....	dis 60x10	Steel and Iron.....	dis 70
Snell's.....	dis 60x10	Try and Bevel.....	dis 60
Cook's.....	dis 60x10	Mitre.....	dis 20
Jennings', genuine.....	dis 25	SHEET IRON.	
Jennings', imitative.....	dis 60x10	Nos. 10 to 14.....	Com. Smooth. Com.
BALANCES.		Nos. 15 to 17.....	\$4 20 2 90
Spring.....	dis 40	Nos. 18 to 21.....	4 20 3 00
BARROWS.		Nos. 22 to 24.....	4 20 3 10
Railroad.....	dis 13 00	Nos. 25 to 28.....	4 40 3 20
Garden.....	net 33 00	No. 27.....	4 60
BELLS.		All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra.	
Hand.....	dis 60x10x10	In casks of 600 lbs., @ b.....	5 1/2
Cow.....	dis 60x10	In smaller quantities, @ b.....	6
Call.....	dis 30x15	TINNER'S SOLDER.	
Gong.....	dis 25	No. 1, Refined.....	12 50
Door, Sargent.....	dis 60x10	Market Half-and-half.....	15 00
BOLTS.		Strictly Half-and-half.....	16 50
Stove.....	dis 40	ZIN PLATES.	
Carriage new list.....	dis 80	IC, 10x14, Charcoal.....	5 75
Plow.....	dis 30x11	IX, 10x14, Charcoal.....	6 25
Wrought Shoe.....	dis 75	IX, 12x12, Charcoal.....	7 25
Wrought Barrel Bolts.....	dis 60x10	IX, 12x12, Charcoal.....	7 75
Cast Barrel Bolts.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Cast Barrel, brass knobs.....	dis 60	IX, 14x20, Charcoal.....	8 25
Cast Square Spring.....	dis 60	IX, 14x20, Charcoal.....	8 25
Cast Chair.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Bar, brass knob.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Square.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Sink Flush.....	dis 60	IX, 14x20, Charcoal.....	8 25
Flush.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Ives' Door.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
BRACES.		IX, 14x20, Charcoal.....	8 25
Barber.....	dis 40	IX, 14x20, Charcoal.....	8 25
Backus.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
Spofford.....	dis 50	IX, 14x20, Charcoal.....	8 25
Am. Bal.....	dis 50	IX, 14x20, Charcoal.....	8 25
BUCKETS.		IX, 14x20, Charcoal.....	8 25
Well, plain.....	dis 3 50	IX, 14x20, Charcoal.....	8 25
Well, swivel.....	dis 4 00	IX, 14x20, Charcoal.....	8 25
BUTTS, CAST.		IX, 14x20, Charcoal.....	8 25
Cast Loose Pin, floured.....	dis 70x10	IX, 14x20, Charcoal.....	8 25
Cast Loose Pin, Berlin bronzed.....	dis 70x10	IX, 14x20, Charcoal.....	8 25
Cast Loose Joint, genuine bronzed.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Narrow, bright fast joint.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Loose Pin.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Loose Pin, acorn tip.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Loose Pin, galvanized.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Loose Pin, japanned, silver tipped.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Wrought Table.....	dis 10x30	IX, 14x20, Charcoal.....	8 25
Wrought Inside Blind.....	dis 70x10	IX, 14x20, Charcoal.....	8 25
Wrought Brass.....	dis 70x10	IX, 14x20, Charcoal.....	8 25
Blind, Clark's.....	dis 80x10	IX, 14x20, Charcoal.....	8 25
Blind, Parker's.....	dis 80x10	IX, 14x20, Charcoal.....	8 25
Blind, Shepard's.....	dis 70	IX, 14x20, Charcoal.....	8 25
CAPS.		IX, 14x20, Charcoal.....	8 25
Ely's 1-10.....	per m \$ 65	IX, 14x20, Charcoal.....	8 25
Hick's C. F.....	dis 35	IX, 14x20, Charcoal.....	8 25
G. D.....	dis 35	IX, 14x20, Charcoal.....	8 25
Musket.....	dis 35	IX, 14x20, Charcoal.....	8 25
CATRIDDGES.		IX, 14x20, Charcoal.....	8 25
Rim Fire, U. M. C. & Winchester new list.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
Rim Fire, United States.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
Central Fire.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
CHISELS.		IX, 14x20, Charcoal.....	8 25
Socket Firmer.....	dis 75x10	IX, 14x20, Charcoal.....	8 25
Socket Framing.....	dis 75x10	IX, 14x20, Charcoal.....	8 25
Socket Corner.....	dis 75x10	IX, 14x20, Charcoal.....	8 25
Socket Slicks.....	dis 75x10	IX, 14x20, Charcoal.....	8 25
Butcher's Tanged Firmer.....	dis 40	IX, 14x20, Charcoal.....	8 25
Butcher's Socket Firmers.....	dis 20	IX, 14x20, Charcoal.....	8 25
Cold.....	net	IX, 14x20, Charcoal.....	8 25
COMBS.		IX, 14x20, Charcoal.....	8 25
Curry, Lawrence's.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
Hotehkiss.....	dis 25	IX, 14x20, Charcoal.....	8 25
COCKS.		IX, 14x20, Charcoal.....	8 25
Brass, Racking's.....	60	IX, 14x20, Charcoal.....	8 25
Hibb's.....	60	IX, 14x20, Charcoal.....	8 25
Door.....	40x10	IX, 14x20, Charcoal.....	8 25
Penne's.....	60	IX, 14x20, Charcoal.....	8 25
COPPER.		IX, 14x20, Charcoal.....	8 25
Planished, 14 oz cut to size.....	per lb 28	IX, 14x20, Charcoal.....	8 25
14x62, 14x56, 14x50.....	dis 31	IX, 14x20, Charcoal.....	8 25
Cold Rolled, 14x56 and 14x60.....	dis 21	IX, 14x20, Charcoal.....	8 25
Cold Rolled, 14x48.....	dis 19	IX, 14x20, Charcoal.....	8 25
DRILLS.		IX, 14x20, Charcoal.....	8 25
Morse's Bit, Stock.....	dis 40	IX, 14x20, Charcoal.....	8 25
Taper and Straight Shank.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
Morse's Taper Shank.....	dis 40	IX, 14x20, Charcoal.....	8 25
ELBOWS.		IX, 14x20, Charcoal.....	8 25
Com. 4 piece, 6 in.....	doz net \$ 35	IX, 14x20, Charcoal.....	8 25
Corrugated.....	dis 20x10	IX, 14x20, Charcoal.....	8 25
Adjustable.....	dis 3x10	IX, 14x20, Charcoal.....	8 25
EXPANSIVE BITS.		IX, 14x20, Charcoal.....	8 25
Clar's, small, \$18 00; large, \$20 00.....	dis 20	IX, 14x20, Charcoal.....	8 25
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.....	dis 25	IX, 14x20, Charcoal.....	8 25
FILES, New List.		IX, 14x20, Charcoal.....	8 25
American File Association List.....	dis 55x10	IX, 14x20, Charcoal.....	8 25
Disston's.....	dis 55x10	IX, 14x20, Charcoal.....	8 25
New American.....	dis 55x10	IX, 14x20, Charcoal.....	8 25
Nicholson's.....	dis 55x10	IX, 14x20, Charcoal.....	8 25
Heller's Horse Rasps.....	dis 55x10	IX, 14x20, Charcoal.....	8 25
GALVANIZED IRON.		IX, 14x20, Charcoal.....	8 25
Nos. 16 to 20, 22 and 24, 25 and 26, 27 28	dis 15 18	IX, 14x20, Charcoal.....	8 25
List.....	dis 14 15	IX, 14x20, Charcoal.....	8 25
Discount, Juniata 50x10, Charcoal 60	dis 50	IX, 14x20, Charcoal.....	8 25
GAGES.		IX, 14x20, Charcoal.....	8 25
Stanley Rule and Level Co.'s.....	dis 50	IX, 14x20, Charcoal.....	8 25
HAMMERS.		IX, 14x20, Charcoal.....	8 25
Maydole & Co.'s.....	dis 25	IX, 14x20, Charcoal.....	8 25
Yerkess & Plimms.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
Mason's Solid Cast Steel.....	30 c list 40	IX, 14x20, Charcoal.....	8 25
Blacksmith's Solid Cast Steel, Hand.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
RANGERS.		IX, 14x20, Charcoal.....	8 25
Barn Door Kipper Mfg. Co.'s Wood track	dis 50x10	IX, 14x20, Charcoal.....	8 25
Champion, anti-friction.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Kidder, wood track.....	dis 40	IX, 14x20, Charcoal.....	8 25
HINGES.		IX, 14x20, Charcoal.....	8 25
Gate, Clark's, 1, 2, 3.....	dis 60	IX, 14x20, Charcoal.....	8 25
State.....	per doz, net, 2 50	IX, 14x20, Charcoal.....	8 25
Screw Hook and Strap, to 12 in. 4 1/4 1/4	dis 3 1/2	IX, 14x20, Charcoal.....	8 25
and longer.....	dis 3 1/2	IX, 14x20, Charcoal.....	8 25
Screw Hook and Eye.....	net 1 1/2	IX, 14x20, Charcoal.....	8 25
Screw Hook and Eye.....	net 1 1/2	IX, 14x20, Charcoal.....	8 25
Screw Hook and Eye.....	net 1 1/2	IX, 14x20, Charcoal.....	8 25
Screw Hook and Eye.....	net 1 1/2	IX, 14x20, Charcoal.....	8 25
Strap and T.....	dis 65	IX, 14x20, Charcoal.....	8 25
HOLLOW WARE.		IX, 14x20, Charcoal.....	8 25
Stamped Tin Ware.....	dis 30	IX, 14x20, Charcoal.....	8 25
Japanned Tin Ware.....	dis 25	IX, 14x20, Charcoal.....	8 25
Granite Iron Ware.....	dis 25	IX, 14x20, Charcoal.....	8 25
HOES.		IX, 14x20, Charcoal.....	8 25
Grub 1.....	\$11 00, dis 60	IX, 14x20, Charcoal.....	8 25
Grub 2.....	\$11 50, dis 60	IX, 14x20, Charcoal.....	8 25
Grub 3.....	\$12 00, dis 60	IX, 14x20, Charcoal.....	8 25
KNIVES.		IX, 14x20, Charcoal.....	8 25
Door, mineral, jap. trimmings.....	dis 50	IX, 14x20, Charcoal.....	8 25
Door, porcelain, jap. trimmings.....	dis 50	IX, 14x20, Charcoal.....	8 25
Door, porcelain, plated trimmings.....	dis 50	IX, 14x20, Charcoal.....	8 25
Door, porcelain, trimmings.....	dis 50	IX, 14x20, Charcoal.....	8 25
Drawer and Shutter, porcelain.....	dis 70	IX, 14x20, Charcoal.....	8 25
Picture, H. L. Judd & Co.'s.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
Hemacite.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
LOCKS-DOOR.		IX, 14x20, Charcoal.....	8 25
Russell & Irwin Mfg. Co.'s new list.....	dis 50	IX, 14x20, Charcoal.....	8 25
Mallory, Wheeler & Co.'s.....	dis 50	IX, 14x20, Charcoal.....	8 25
Brantford's.....	dis 50	IX, 14x20, Charcoal.....	8 25
Norwalk's.....	dis 50	IX, 14x20, Charcoal.....	8 25
LEVELS.		IX, 14x20, Charcoal.....	8 25
Stanley Rule and Level Co.'s.....	dis 70	IX, 14x20, Charcoal.....	8 25
MILLS.		IX, 14x20, Charcoal.....	8 25
Coffee, Parkers Co.'s.....	dis 40x10	IX, 14x20, Charcoal.....	8 25
Coffee, P. S. & W. Mfg. Co.'s Malleables.....	dis 60	IX, 14x20, Charcoal.....	8 25
Coffee, Landers, Ferry & Clark's.....	dis 60	IX, 14x20, Charcoal.....	8 25
Coffee, Enterprise.....	dis 25	IX, 14x20, Charcoal.....	8 25
MATTOCKS.		IX, 14x20, Charcoal.....	8 25
Adze Eye.....	\$16 00 dis 60	IX, 14x20, Charcoal.....	8 25
Hunt Eye.....	\$15 00 dis 60	IX, 14x20, Charcoal.....	8 25
Hunt's.....	\$18 50 dis 20 10	IX, 14x20, Charcoal.....	8 25
NAILS.		IX, 14x20, Charcoal.....	8 25
Common, Bra and Fencing.....	per keg \$2 50	IX, 14x20, Charcoal.....	8 25
10d to 60d.....	dis 25	IX, 14x20, Charcoal.....	8 25
8d and 9d adv.....	dis 25	IX, 14x20, Charcoal.....	8 25
6d and 7d adv.....	dis 25	IX, 14x20, Charcoal.....	8 25
4d and 5d adv.....	dis 25	IX, 14x20, Charcoal.....	8 25
3d advance.....	dis 3 00	IX, 14x20, Charcoal.....	8 25
3d fine advance.....	dis 1 75	IX, 14x20, Charcoal.....	8 25
Clinch nails, adv.....	dis 1 75	IX, 14x20, Charcoal.....	8 25
Finishing 10d 8d 6d 4d	dis 1 75	IX, 14x20, Charcoal.....	8 25
Sixpence 3d 2 1/2 1 1/2	dis 1 75	IX, 14x20, Charcoal.....	8 25
Adv. per keg \$1 25 1 50 1 75 2 00	dis 1 75	IX, 14x20, Charcoal.....	8 25
Steel Nails-2 65.....	dis 1 75	IX, 14x20, Charcoal.....	8 25
MOLASSES GATES.		IX, 14x20, Charcoal.....	8 25
Stebbin's Pattern.....	dis 70	IX, 14x20, Charcoal.....	8 25
Stebbin's Genuine.....	dis 70	IX, 14x20, Charcoal.....	8 25
Enterprise, self-mulching.....	dis 25	IX, 14x20, Charcoal.....	8 25
MAULS.		IX, 14x20, Charcoal.....	8 25
Sperry & Co.'s, Post, handled.....	dis 50	IX, 14x20, Charcoal.....	8 25
OILERS.		IX, 14x20, Charcoal.....	8 25
Zinc or tin, Chase's Patent.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Zinc, with brass bottom.....	dis 50	IX, 14x20, Charcoal.....	8 25
Brass or Copper.....	dis 50	IX, 14x20, Charcoal.....	8 25
Reaper.....	per gross, \$12 net	IX, 14x20, Charcoal.....	8 25
Olmestead's.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
PLANES.		IX, 14x20, Charcoal.....	8 25
Ohio Tool Co.'s, fancy.....	dis 15	IX, 14x20, Charcoal.....	8 25
Sciota Bench.....	dis 25	IX, 14x20, Charcoal.....	8 25
Sandusky Tool Co.'s, fancy.....	dis 15	IX, 14x20, Charcoal.....	8 25
Bench, first quality.....	dis 20	IX, 14x20, Charcoal.....	8 25
Stanley Rule and Level Co.'s, wood.....	dis 20x10	IX, 14x20, Charcoal.....	8 25
PANS.		IX, 14x20, Charcoal.....	8 25
Fry, Acme.....	dis 50x10	IX, 14x20, Charcoal.....	8 25
Common, polished.....	dis 60x10	IX, 14x20, Charcoal.....	8 25
Dripping.....	per lb 6	IX, 14x20, Charcoal.....	8 25
RIVETS.		IX, 14x20, Charcoal.....	8 25
Iron and Tinned.....	dis 40	IX, 14x20, Charcoal.....	8 25
Common Rivets and Bolts.....	dis 40	IX, 14x20, Charcoal.....	8 25

The Michigan Tradesman.

The Cause of the Present Discontent.
Correspondence of The Tradesman.
East Saginaw—I again appear before your readers hoping to say something that may be of interest to them.

First, I wish to correct a tenet expressed in my last. I said, "I hold money as the medium of trade." I intended to say, "I hold money as the medium of values and labor as the medium of trade." Hence this throws us upon the labor question. Holding money the medium of values, and labor the medium of trade, what must be done to establish an adjusting equilibrium, for the improvement of labor? I answer, a regulator of values between labor and what labor is to buy; a thermometer to regulate the ups and downs of the labor demand and the market values of products which sustain labor or that labor may desire in exchange for its use. Labor and what labor buys must meet on an understanding in which justice and equity predominate, and in which capital must exercise its strong and helping influence. I see the laborer take the \$12 he has earned during the week, and go into one of our furniture establishments and he is asked \$12 for an article he was paid \$3 to put upon the market. He next attempts to purchase the products of the soil, and is asked an exorbitant rate for the products of the farm that enter into his daily sustenance. Thus it would seem that the products of capital and the products of the soil are entirely out of proportion to the prices paid for labor.

A farmer came to me last week, asking two prices for his products, and before leaving asked if I knew of a strong, active young man he could get to work for his board for two or three months. This same farmer had been upon the back streets among the poorer classes huckstering his potatoes out at twice their actual value, and complaining because he could not get more. And yet he was looking for a free laborer to till his lands; not willing to properly remunerate labor, yet willing to extort from him the highest price for his products. Articles manufactured and the products of living into which labor enters so largely are excesses which must be adjusted before the labor question can be settled satisfactorily. The past months have done much to adjust this disturbance in values as compared with the prices at which labor is remunerated. Much has been accomplished, indirectly, to assist labor and injure the employer by the great reduction in values that has taken place. And why taken place? Because of unremunerated labor being unable to purchase overvalued products. Therein the capitalist and manufacturer have been compelled to yield, and the time must come when labor shall be better remunerated. Yet, to properly pay labor, there must be a limit to the profits of the producer. They must conform and meet on a common level. Neither is it more reasonable that the manufacturer shall pay his employees in excess of his profits on his manufactured goods. This change is going on both at home and abroad. Cotton is lower to-day than at any time since the introduction of machinery in its manufacture. Wheat is lower this moment in Liverpool than for 128 years, with prospects of its being still lower.

I deem the cause of the present labor trouble largely at the door of the laborer, in his prodigality and unnecessary expenditures, taking his means and disqualifying him to meet the highest capacity of a laborer. Noticeable during the recent strike in the Saginaw Valley so injurious to trade and the laborer was a saloon opposite us, which, during the strike, daily took in more money than any business house on the street. Yet several, including ourselves, are dealers in the products which go into daily consumption of the laborer. Let the laborer use the same economy as his employer, the "bloated bondholder," often so-called, and he can enjoy the same comforts, the same luxuries, as well as the same respect. Next to be considered is to what extent is the government responsible for the depression of labor. To what extent foreign pauper labor shall be employed is being agitated, as exhibited by the recent riots on the Pacific slope. Go to Castle Garden and see the surplus foreign paupers vomited upon us. Yet this is a free country and any present legislation prohibiting immigration to our shores would seem unconstitutional. But must not this be adjusted to protect our own laboring classes. Again a protecting tariff may do much to assist our own laboring classes. Would it not stimulate home industry and engage our own skilled labor? But this is a serious matter for legislation, not within the scope of the article. See the many applying for labor for their board and the thousands asking alms and then say if something must not be done to ameliorate the condition of labor? As previously stated, much can and must be done toward harmonizing capital, labor and the cost of living. The laborer cannot pay more for his sustenance than he receives from his labor. The manufacturer cannot remunerate labor beyond the legitimate profits accruing from the employment of labor and the use of capital.

Since my last to THE TRADESMAN I have been on a trip through Illinois and Missouri and find trade everywhere depressed, the supreme effort being to dispose of goods purchased early in the season at a price that will let them out without loss. Standing upon a street corner in Joliet, Ill., I saw six signs advertising discount sales; and the principle features in passing small towns are the advertisements of cheap goods, or goods at 1/4 and 1/2 off.

I think this month the turning month for better times, however.

My next will be, The Rights of the Farmer vs. the Grocerman.

J. T. BELL.

TIME TABLES.

Lake Shore & Michigan Southern.			
(KALAMAZOO DIVISION.)			
Leave.		Arrive.	
Ex. and N. Y.	N. Y.	N. Y.	N. Y.
Mail.	Mail.	Mail.	Mail.
a. m.	a. m.	a. m.	p. m.
4:40 7:50 Dp. Grand Rapids.	Ar 5:50	7:15	7:15
5:58 9:07 Allegan.		8:32	5:58
6:55 10:05 Kalamazoo.		7:50	5:00
9:50 11:40 White Pigeon.		5:50	3:50
		p. m.	a. m.
4:15 5:10 Toledo.		11:15	10:40
8:20 9:20 Cleveland.		10:40	6:30
		a. m.	p. m.
2:40 3:30 Buffalo.		11:55	11:55
		p. m.	a. m.
5:40 8:00 Chicago.	Lv 11 30	8:50	
A local freight leave Grand Rapids at 1 p. m., carrying passengers as far as Allegan.			
All trains daily except Sunday.			
W. MCKENNEY, General Agent.			