NO. 128.

Venable & Co.'s PETERSBURG, VA.,

PLUC TOBACCOS.

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BLUE RETER, SPREAD EAGLE, BIG FIVE CENTER.

PINCREE & SMITH

Wholesale Manufacturers Boots, Shoes and Slippers



Michigan Agents Woonsocket Rubber Company.

Office and Factory-11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

# Sweet 6 Laundry Soap

OBERNE, HOSICK & CO. CHICAGO, ILL.

DETROIT FREE

> PRESS CIGAR.

10c Cigar for 5c.

Brown Bros. MANUFACTURERS,

a case of

DETROIT,

Do not delay in ordering



SPOON BAKING

POWDER, The best selling scheme on

the market. A large fine dish or pitcher given away with each can. Price, \$7.50 per case of 3 dozen. ARCTIC MANUFACTURING CO.,

GRAND RAPIDS, MICH. Sold by all Jobbers.

Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the nervous energies are exhausted, and headache suit. Many of the miseries of modern man and womanhood might be cured and prevent-ed were their approach heeded and resisted, having their origin in derangements of the liver and blood, dyspepsia, jaundice, indiges-tion, costiveness and other unwholesome con-ditions. Evils of a diseased nature find a conand a hundred other disturbances are the re tion, costiveness and other unwholesome conditions. Evils of a diseased nature find a certain cure by the use of Golden Seal Bitters. In this medicine, nature, aided by art, has produced a rare combination of medicinal properties, wisely adapted for the cure of diseases common to mankind. The vitilizing principles embodied in Golden Seal Bitters will assuredly cure the broken down dyspentic. Sold by Hazz cure the broken down dyspeptic. Sold by Haz eltine, Perkins & Co., wholesale druggists Grand Rapids, Mich.

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods. 102 CANAL STREET.

# PLUG TOBACCO.

TURKEY .39 .35

Big 5 Cents, Dainty A fine revolver 42

All above brands for sale only by BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS,

LUDWIG WINTERNITZ,

(Successor to P. Spitz,) SOLE AGENT OF

### Fermentum The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co., 106 KENT ST., GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try "FERMENTUM" can get samples and full directions by addressing or applying to the

### GREAT WATCH MAKER, COU

### JEWELER.

44 CANAL STREET,

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### GUSTAVE A. WOLF, Attorney,

Over Fourth National Bank. Telephone 407. COLLECTIONS

Promptly attended to throughout the State. References: Hart & Amberg, Eaton & Christen son, Enterprise Cigar Co.



### TO THE TRADE.

SCHOOL BOOKS,

# School Supplies

We have greatly increased our facilities for doing a General Jobbing Business, and shall hereafter be able to fill all orders promptly. We issue separate lists of Slates, School and Township Books, Blanks, Etc., which will be mailed on application. Quotations on any article in our stock cheerfully furnished. We have the Agency of the

REMINGTON TYPE WRITER For Western Michigan

### Eaton & Lyon

20 and 22 Monroe St., Grand Rapids, Mich.

C. ROYS & CO., Whips&Lashes

2 Pearl St., Grand Rapids, Mich.

### STEAM LAUNDRY

43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.

### ALBERT COYE & SON. awnings. Tents

HORSE AND WAGON COVERS. WHOLESALE DEALERS IN Oiled Clothing, Ducks, Stripes, Etc. 73 Canal Street, - Grand Rapids, Mich.

### CINSENC ROOT. We pay the highest price for it.

Peck Bros., Druggists, Grand Rapids, Mich.

WE LEAD-OTHERS FOLLOW. is valuable. The Business College is a practical trainer and fits its pupils for the vocations of business with all that the term implies. Send for Journal. Address C. G. SWENSBERG,

LUDWIG WINTERNITZ, JOBBER OF

Grand Rapids, Mich.

Milwankee Star Brand Vinegars. Pure Apple Cider and White Wine Vinegars, full strength and warranted absolutely pure. Send for samples and prices. Also dealer in Sawerkraut. 106 Kent St., Grand Rapids.

### ARTHUR R. ROOD, ATTORNEY.

COMMERCIAL LAW and LOANS, 43 PEARL ST., GRAND RAPIDS, MICH. Refers by permission to Foster, Stevens & Co., Peck Bros., Nat'l City Bank, Morgan & Avery, E. A. Stowe. Telephone call 375.

Having been witnesses of the truly miracu lous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other remedy for blood, liver, stomach, and kidney dis-

# EATON & CHRISTENSON, EDMUND B. DIKEMAN, ABOLISH YOUR PASS BOOKS.

SUTLIFF

The only Complete Coupon System in existence, making business safe both for the merchant and his customers.

In presenting to the trade my COUPON SYSTEM, which has been revised and improved, I claim that I have the most complete, safe and cheapest system for simplifying business on the market. Customers can send their servants with the Coupon Book to the store with no danger or discrepancies, as by the record which is kept on inside covers, amount of each sale is recorded. All books are numbered when so'd, and when not paid for in advance, are secured by note, one of which is in every book. Every Coupon has engraved signature of the merchant, together with the card; covers have the merchant's advertisement on, and their size makes them desirable to the customer as well as the cashier. As they are now made the smaller numbers below the five cent can be detached, same as the larger ones, thus obviating the necessity of a punch and stamp.

MERCHANTS CONTEMPLATING CHANG-ING FROM CREDIT TO CASH, can still hold their old customers by introducing this system, which I claim is the only system where both customers and merchants are absolutely protected against all loss. Send for sample. A CARD.

# J. H. SUTLIFF. Proprietor

# NEW BRANDS

SUNSHINE, STANDARD. ROYAL BIRD, KEY VEST, LOVE LETTER, BUNNY, I SHOULD BLUSH, DICTATOR.

ABOVE ARE ALL

### Coldwater Goods.

OF WHICH WE HAVE THE EXCLUSIVE SALE.

# GRAND RAPIDS, MICH.

# UNANELLU, $\mathbf{MERCHANT}$

LEDYARD BLOCK,

### 107 Ottawa St.

Suitings for Manufacturers, Suitings for Jobbers, Suitings for Retailers, Suitings for Traveling Men,

Suitings for Clerks,

### Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-ENS AND WORSTEDS, THE BEST MANUFACTURED. FINE AND SER-VICEABLE TRIMMINGS. SUPERIOR WORK AND THE PROP-

ER STYLE FOR THE WEARER. ALL AT PRICES THAT WILL IN-

Cushman's

A superior Remedy for the immediate relief of Neuralgia, Headache, Cararrh, Hay Fever, Asthma, Bronchitus, Sore Throat, Earache, Toothache, and all diseases of the throat and

tungs.

The neatest and most efficient way of using Try Them. They Sell Readily. For Sale by

Hazeltine & Perkins Drug Co., G'd Rapids. Farrand, Williams & Co. Jas. E. Davis & Co., T. H. Hinchman & Co.,

Ask their traveler to show you one the next time he calls.

LITTLE JOHNNIE BLEW.

A Story of Red Tape in the Public Schools. From the Detroit News.

Little Johnnie Blew is seven years old, bright and full of spirits. His mother, whose rather scanty education was gained in a log school house up in Macomb county, lives near the John Owen school on Thirteenth street. Notwithstanding the proximity of Johnny's house to the school, however, the boy never attended school because, as Mrs. Blew said, "she didn't favor sendin" boys to school until their physical development was perfect." As Johnny was the only scion of the house of Blew, his mother's solicitude in regard to his bodily welfare was not only natural but highly lauda-

When Mrs. Blew returned from an afternoon call one day to find that Master Johnny had improved her absence to utilize her new paisley shawl as the covering for a circus tent he had erected in the back yard, and that he had striped her pet poodle with molasses in order to make him look like a real Bengal tiger, her usually amiable temper gaue way, and Johnny's holiday season was over. The lady vowed that he should be entered at the John Owen school the following Monday morning, as she wouldn't be "worritted by having the brat about the house any longer."

Forthwith the lady called upon the principal of the John Owen, and asked what formalities it was necessary to comply with in order to have her son's name added to the rolls of the John Owen. She had an indefinite idea that a permit with the gubernatorial seal affixed, or something of that sort, was necessary before her boy could become one of the juvenile swarm who drink from the Pierian spring that bubbles up within the walls of the John Owen. When the principal assured her it was only necessary to have the boy on hand early in the morning she experienced a sense of relief, and returned home an ardent admirer of the public school system which "took 'em right in without any red-tape at all," as she told a neighbor.

Early on the appointed morning Johnny, equipped with a new patent folding slate, soapstone pencil and a National reader, was introduced to the principal of the John Owen and assigned a place in the primary department. When he returned home that afternoon Johnny brought back the new slate and a note from his teacher stating that the rules of the school required the slates to be exactly 8x12 inches in size, and that a soapstone pencil, if used, would seriously retard the growth of Johnny's education. The pencil must be of slate in order to preserve the unities of the school and

give Johnny's young ideas the proper bias. Mrs. Blew's recollection of the slates used in Macomb county was that they were generally broken, almost unanimously frameless, and sometimes improvised from pieces of roofing slate. She was at a loss to un-John Owen were required to be of a prescribed style and material. "These city chools are rather particular. I suppose. she murmured, and complied with the teacher's request.

Johnny returned a little late the second day, and explained, as he handed his moth- been making a certain line of goods that are the children passed down stairs at recess. inches long, with a request for her to fill Don't that look funny? But-"And foolish, John Owen.

terrogatories by demanding the full names of the latter, where and when Johnny was poses to work for the retail trade; in short upon, what side of the street, between what of the thousands and thousands of accounts streets, etc., and a number of other details he will necessarily be compelled to open; physical condition.

up the blank and recalling the dates and the very men who have helped him to build DUCE YOU TO LEAVE YOUR ORDER. other minutize demanded. She thought up his business; nor anything about the days meanwhile of the big school house up in long ago, when he was so anxious to have the mania for money-getting has taken Macomb county where any boys or girls who every jobber in the country take hold of his could find it straggled in, took seats, and goods, and to have his traveling men go on made themselves at home with none to mo- the road and talk them and introduce them lest or make them afraid.

the virus used was bovine or humanized." e., the wholesale grocers, to in turn stay Martin, have sold out.

as well as she was able, but, as she after- them? Don't that look reasonable? Supdition I couldn't tell anything about bovine or humanized virus. Up in the Macomb conclude that certain goods were not in the county schools they just asked us when we market because not handled by old and leadwere vaccinnated, and that was all there ing jobbers? How long before the manu-

who attended Johnny's ailments, an honest push their sales as they once did? But the old disciple of allopathy, who muttered as hardest thing we have yet to offer-Why is he glanced it over: "What infernal non- it that a manufacturer will deliberately sense. This simple note from me that the adopt such a policy, and thus belittle both boy was properly vaccinnated, ought to be himself and his business? An answer sufficient to satisfy any sane person."

neat housewife in a tender spot, and she rein which she inferentially alluded to the necessity of people keeping their own doorin the days of her girlhood.

Johnny was later than ever in getting home the next day, and when he did come he brought his 8x12 slate, new National reader and a note to his mother.

"I jest dropped my slate when I got up to go to my class," he explained, "and was kept in all recess and half an hour after

Johnny also said he was going to school no more, and had "sneaked" out his scholastic apparatus unperceived by the teacher. The note told Mrs. Blew that her son was noisy, unruly and disobedient. His "home training," it read, "which is an invaluable auxilary to a teacher if properly conducted, has evidently been defective," etc.

"Johnny," said Mrs. Blew, "do all the boys get these notes every day?"

"Most all," answered Johnny, sadly. "I was wondering if the teacher had a secretary to write them, or how she managed to do anything else if she hadn't," said Mrs.

Blew, musingly. Johnny is now living with his grandfather out in Macomb county and attending the same log schoolhouse his mother did. The last letter received from Johnny's grandfather told Mrs. Blew that her son was conceded to be one of the best boys in school, and was making rapid progress. "He will be a great man some day, his teacher says," the letter concluded.

The manufacturer, who, after the jobbers

### A Mistaken Policy. From the Commercial Bulletin.

handle their goods, and in this way they are cle are sure to find out the defects, evenput into the hands of the retailers and finally reach the consumers. It would certainly seem, too, that after a manufacturer had er another note, that he had been detained perhaps sold by nine out of every ten retail United States, when asked what trait of the half an hour for falling a trifle out of line as grocers in the West, that he would be the American character most forcibly impressed last one to now ignore the jobbers, and Mrs. Blew chided him and opened the en- adopt the petty policy of filling the order of the single word-"Haste." This characvelope. It contained a blank, fully six any retailer who will order in five-box lots. teristic of Americans has, perhaps, been it up and return it to the principal of the you say?" Yes, and foolish—but there is a other. The American is always in a hurry, man in these United States who does that The blank began with an inquiry as to the very thing, and who further declares that he name of John Blew, and continued its in- does not care a fig for the jobbing trade. He tory. He appears always to be living at asserts that they, the jobbers, are compelled of his father and mother, the maiden name to handle his goods anyhow, and he proborn (the name of the attending physician to become a competitor of the jobber. He was not asked), the number of the house does not say to what extent he intends to where he lived, what street it was located increase his book-keeping force to take care absolutely necessary for a perfect under- nor anything about the increased worry and standing of Johnny's mental, moral and expense of cutting his hitherto immense bus- also), of the rapid development of the mainess up into such infinitesimal proportions; Mrs. Blew spent a solemn hour in filling nor anything about his breaking faith with to the country trade; nor anything about the Johnny's third day at the John Owen end- fact that his present course is one in open ed without any greater disaster than the cut- and direct violation of an established code ting off of half his recess because he failed of honor, one which existed from time alto rise with military precision when the bell most immemorial between jobbers and mantapped for the children to pass out. He ufacturers; nor does he seem to be alive to made no complaint, however, but handed the possibility of his old time friends not his mother an envelope. Mrs. Blew opened liking this sort of thing; nor that they might it and found a formidable document with very justly unite in pushing his goods to two blank affidavits attached, and a request the back-ground, instead of the front, as that she fill it up, sign one of the affidavits they have done heretofore. Heentirely forand get her family physician to sign the gets that there are manufacturers who will other. It related to little Johnny's vaccin- not stoop to such methods; manufactruers it, these articles create no permanent marnation, and demanded to know when, where, who realize what they owe to the jobbing ket, and their tendency is chiefly toward the by whom, how often, and on what part or trade, and who always will stand by them demoralization and injury of legitimate and parts of the body the boy had been vaccin- and protect their interests with the retail honest manufacture. uated, etc., and wound up by inquiring trade. Now, the query naturally arises. whether, if the boy had been vaccinnated, Would it not be natural for the jobbers, i.

The patient mother answered the questions with those who do the fair, square thing by ward remarked, to "save my soul from per- pose the jobbers adopt such a policy, how long would it be until the retail trade would facturer would be glad to come back and She carried the document to the physician have his old friends take up his goods and might be suggested that it is due to an un-Johnny came home, in tears from school bounded self-conceit which has been fosteron the fourth day and handed his mother ed in him by the belief that he holds the the note she had learned to expect. It stat- earth in the hollow of his hand, and that ed that Johnny had been severely punished therefore all the inhabitants thereof are for using spittle to clean his slate with, and bound to do his bidding. He forgets that read his mother a homily upon teaching her every wholesaler has more or less personal child lessons of tidiness. This touched the influence with his customers, and that seven out of every ten can be influenced by him torted with a scathing reply to the teacher, either to buy or not to buy a certain article. To any and all manufacturers who have the idea that they should discard and ignore the steps clean, and darkly hinted at those who jobber and work for the retail trade, the lived in glass houses, with other vague bits | question is put: "Do you think it will pay of sarcasm she had gathered up in Macomb in the end?" There is sometimes wisdom in a look before a leap.

### The Evils of Haste.

In all manufacturing processes, haste means waste, to say nothing of the imperfect work which results from the lack of painstaking and conscientious application to details. Nowhere is deliberation more requisite than in the workshop. The workman who is always in a hurrry, almost invariably turns out bad work, and in most cases accomplishes less in a given time than the workman who goes about his task with calmness and deliberation. The hurried workman is fussy, nervous, and deficient in good judgment-or at least is incapable of exercising his judgment at its best. A slight accident causes him to become "rattled," and a triffing obstacle appears to him an almost insurmountable difficulty. The wear and tear on his nervous forces is enormous, and he loses the steady nerve and mental equipoise which are essential to all first-class workmanship. As a measure of self-interest, if for no other reason, the employer of skilled labor should see that the men in his employ are not forced beyond their capacity properly to perform the work allotted to

There are many classes of work-especially in the manufacture of machinerywhich positively require deliberation. Haste would be fatal to these fine grades of work, therefore they are never hurried. But many kinds of work can be rushed through the factory without destroying the saleability of the product. And by turning out quanhave succeeded in getting his goods intro-tities of an inferior article, the manufacturer duced to the retail trade, then turns about is often enabled to realize immediate profits and seeks to sell to that same trade himself, much greater than would be afforded if more is certainly pursuing an unwise policy. In pains were taken to make the workmanship the ordinary course of business, manufac- perfect. Yet it may well be questioned derstand why the slates and pencils at the turers do not want to sell to the retail trade whether the slower processes would not be direct; and the reasons are both many and the least expensive in the long run; for the obvious. So they work to get jobbers to ultimate purchasers of a manufactured artitually, and to shun the products of an establishment which habitually turns out imperfect work.

> A foreigner, sojourning temporarily in the itself upon him, answered the question with more extensively commented upon than any whether at dinner, or in the street, or in the counting room, salesroom, or manufachigh pressure, and endeavoring to crowd a lifetime into a day. In his pleasures, as well as in his business, he requires that things shall go "with a rush." Slow, methodical, painstaking methods he regards as old fogyish, and entertains for them a feeling of contempt. This national characteristic of doing everything at high pressure is a natural result (perhaps partly a cause, terial resources of the country. Great fortunes have been built up in a few years by legitimate industries, and so many men have risen from poverty to affluence, that a strong hold upon the American character, subordinating to a greater or less degree, all other aspirations. Hence, the means by which the grand end is to be attained are considered only in the light of their promise of immediate success.

Manufactories are crowded beyond their legitimate capacity, workmen are taxed beyond their ability properly to perform the tasks assigned them, and the markets are flooded with cheap and worthless trash-articles which yield a large profit, on first sales, to manufacturers and middlemen, but which are a delusion and a snare to the ultimate purchaser. Having little intrinsic mer-

J. R. Wylie & Bro., general dealers at

### The Michigan Tradesman.

Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.

Advertising rates made known on application

### WEDNESDAY, MARCH 3, 1886.

Merchants and Manufacturers' Exchange. Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge. Vice-President—Chas. H. Leonard. Treasurer—Geo. B. Dunton. Annual Meeting—Second Wednesday evening

of October.

Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association. President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Business Men's Protective Union of the year round. Cheboygan.

President, A. M. Wesgate: Vice-President H. Chambers; Secretary, A. J. Paddock. Ionia Business Men's Protective As-

sociation. President, Wm. E. Kelsey; Vice-President H. M. Lewis; Secretary, Fred Cutler, Jr.

Ovid Business Men's Association. President, C. H, Hunter: Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

One of the most important movements re-R. Shoe Co. (Wales-Goodyear) aand the office and residence. Hayward Rubber Co. The combination is chartered for seven years, and is given a substantial character by each member contributing \$60,000 in cash. All the goods made by the five companies will be sold has resigned the latter position and effected the past six years is going to Ohio to get through this central organization, which will preclude disastrous competition between Perry, for the purpose of carrying on the to stay and if she gets married will continue the companies composing the syndicate as well as well as lessen the expense attending the maintenance of a separate selling office for each factory. The new arrangement will do away with all commissioned jobbers, exercise a control over the selling price of the jobber and tend to maintain a more uniform price than has been the custom heretofore.

THE TRADESMAN gladly commends the spirit and suggestiveness of the communication from Mr. J. W. Milliken, of Traverse week's paper. Mr. Milliken has made a zations, and the benefits to be derived thereweight in the minds of every thinking mer-Mr. Milliken again.

The wonderful strides the Wolverine mazoo and Allegan? State is taking in the production of butter and cheese will shortly render it necessary to establish a dairy board of trade at some available point within our borders. Such an innovation would be of incalculable bene fit to the producer and shipper, as it would tend to establish a uniform schedule of prices and put an end to the present system of huckstering from place to place. What point will be the Elgin of Michigan?

The old adage relative to lightning striking in unexpected places finds a parallel in the Lake. decision of Commissioner Fink, ratified by the trunk line managers, and published in another part of this week's paper. When Grand Rapids asked to be placed on the same basis as Kalamazoo and Allegan, we little thought the "powers that be" would of a public library at that place. and Allegan rates up to the Grand Rapids purchased Dr. Comstock's drug stock, at ceive in the shape of royalties. concede the request by boosting Kalamazoo

A retail patron of THE TRADESMAN sends in the advertisement of a competing mer- C. Bonnell, who will continue the business. igan traveling representative for Armour & chant, in which the latter announces that he chased at his establishment. The sender bine the stock with his own and continue charge of the fresh meat station. questions the right of any dealer to offer the business at Ives' former location. such an inducement and asks for the opinion of THE TEADESMAN'S readers on the the statement that E. C. Whitney has dis-connection with the house in which he is

As will be seen from a communication in another part of this week's paper, Belding merchants have wisely concluded to join hands for the protection of themselves and the promotion of the best interests of trade. Eighteen cities and towns in this State now possess active organizations.

Everything has its place, but where will the deadbeat's place be when the merchants concern. of every town have organized against their common enemy?

Lenawee County Dairy Notes.

B. E. Peebles has sold his "Sand Creek" Peebles has the building of a new dwelling house on his honds this season and conclud- debtor. ed the "Home" factory would give him extra care enough, so concluded to sell the other one. Mr. Horton and Rufus Baker are the cheese kings of Lenawee county.

John Clark, of Clinton, has a private creamery and dairy of about forty cows, tory at Pentwater. Jerseys and grades. Last year he sold his make of butter in Detroit at 33% cents per ganized at Fort Gratiot. pound. This year butter is off a little and he is obliged to contract for 31/2 cents less milling business at Mason. per pound. Mr. Clark makes a first-class article and holds Detroit customers.

### AMONG THE TRADE.

IN THE CITY.

John Kendall, Agt., succeeds Geo. D.

Conger in the millinery business. . Hester & Fox have sold Louis Sands, of Manistee, an Atlas engine to pump the brine

from his salt well. & Co. furnished the stock.

T. Reamer & Co. have engaged in the grocery business at Hobart. Arthur Meigs & Co. furnished the stock.

Noah K. Jepson, general dealer at Clarksville, has added a line of drugs. The Haz- when operated to their full extent. eltine and Perkins Drug Co. furnished the

The Grand Rapids Packing & Provision Co. is preparing to erect a refrigerator in its warehouse on Ottawa street, which will enable the company to handle fresh meats

The West Michigan Lumber Co. has established a branch store at Park City. Before purchasing the grocery stock, Messrs. Chicago houses, but a vigorous contest resulted in a victory for Grand Rapids. Olney, Shields & Co. walked off with the persim- Israel Blitz & Son, proprietors of the De-

The Farmer Roller Mill Co. recently shipped eight sets of Farmer rolls to F. Roberts, Smithfield, Mo.; ten sets to Wm. McDivitt, Seneca, Mo.; and two sets to Bennett & Reese, Westplains, Mo. The company is cently made in trade circles has been the organization of the "Rubber Boot and Shoe 300 incandescent and ten are lights, to Pe-Selling Co.," composed of the Boston Rub- toskey parties and is turning out a dynamo ber Shoe Co., the L. Candee & Co., the for F. W. Scott, of Hillsdale, which he will Woonsocket Rubber Co., the Goodyear's M. use in generating light for his grist mill,

> Geo. P. Gifford, Jr., for the past five Co. and Armour & Co., and for the past two liner who combines the virtues of a dress-

The Transportation Committee of the Merchants and Manufacturers' Exchange has received notice from Commissioner Fink that its memorial asking that Grand Rapids and Allegan, as regards west-bound freights to pay a debt that he had money in his be placed on the same basis as Kalamazoo City, published in another column of this from the seaboard cities, has carried conviction to the hearts of the railway magnates, careful study of the existing retail organi- in consequence of which the tariff to Kalamazoo and Allegan will be raised to the from, and his suggestions are entitled to Grand Rapids basis on March 10. This is a long ways from the spirit of the memorchant. The readers of The Tradesman ial, but the concession will undoubtedly put will join the latter in the hope to hear from an end to all talk of unjust discrimination. Commissioner Fink has succeeded in appeasing Grand Rapids, but how about Kala- street.

AROUND THE STATE.

C. M. W. Blakeslee, grocer and druggist at Dimondale, has sold out.

Wylie Bros., of Martin, contemplate engaging in trade at Richland.

Chas. Stevens succeeds Stevens & Dunn in the grocery business at Concord.

W. H. Wilson succeeds E. B. Reed in the

hardware business at Vestaburg.

E. Putnam has purchased John Linton's Michigan Southern Railway.

grocery stock at Plainwell and will continue the business Edwin R. Clarke, the Coldwater druggist,

Weston, and will remove to the latter place.

will pay freight to any station on goods pur- Rockford to Will Hessler, who will com- managed by the gentlemen who has had

The Rockford Register is authority for tobacconists at Owosso, have dissolved. be found this side of Cape Horn.

Chas. Lawrence and E. A. Todd will continue under the same firm name. ial partnership in the firm of Taylor, Wool- nection with that house Saturday and en-

The Wayland correspondent of the Alle- "Jim" is a worker from Workville and has gan Gazette writes: The auction sale of the hosts of friends among the trade who will J. L. Graham stock has netted sufficient to wish him success in his new connection. meet the expenses and nearly if not quite | The annual meeting of Post A, which was satisfy the chattel mortgage, leaving the held at The Tradesman office last Saturfactory to G. B. Horton, of Fruitridge. Mr. other creditors out in the cold—except when day evening, was largely attended and taxed

MANUFACTURING MATTERS.

sawmill at Altona.

Wright, Schneider & Stutts have contract- R. J. Coppes and W. R. Keasey; Room ed for \$12,000 worth of new machinery and Committee, Wm. H. Downs, Wm. H. Jen-

which they purchased January 1, for \$20,- to issue bonds for the erection of a club

& King in the manufacture of boxes at West | and laid on the table until the next meeting.

tub and shook factory from Ionia to St. adjourned to the Morton House to discuss Geo. W. Disbrow has engaged in the gro- Louis, in consideration of a bonus of \$4,800 an elaborate banquet. The menu comprised cery business at Milburn P. O. Cody, Ball cash and two acres of land offered by the seven courses, and was served in a highly latter town.

putting in machinery at Elmira for the purchestra, and at the conclusion of the feast pose of turning out all kinds of handles. a number of impromptu speeches were The works will have a daily capacity of made. 36,000 handles and employ over 100 men

A. T. Linderman, of Whitehall, and Gray & Kingman, of Chicago, have formed a corporation to be known as the Linderman & Gray Manufacturing Co., for the purpose of operating the Linderman planing mill and box factory at Whitehall. The capital stock of the corporation is \$25,000, of which \$20,000 is paid in.

### STRAY FACTS.

M. M. Maxson succeeds A. H. Boise in Wright and Holmes secured the figures of the musical merchandise business at Hud- of the graduation of his class at the Albany

Morris Sale has retired from the firm of troit City Glass Works. The firm name remains the same as before.

Richards Bros. have purchased the Lake Shore House and lot at East Tawas and will immediately remove the hotel, and as soon as weather permits lay a stone foundation for a two-story building.

The Fort Gratiot Knights of Labor have boycotted R. E. French's shoe store because he sells Pingree & Smith's Detroit shoes, with French. They have also started a cooperative store.

C. C. Linsley, of Burnip's Corners, writes years in the employ of John Plankerton & as follows: "Our place is in need of a milyears Michigan manager of Armour & Co., maker as well. The one we have had for a business connection with Hawkins & married. We want the kind that will come

who have garnishee papers to serve secure the money and then use their own convenience in which to pay the merchants to whom it is due. One boldly asserts that a certain constable took six weeks in which pocket to pay all of the time.

### The Gripsack Brigade.

Chas. E. Morgan is lying ill at his home

Sam Morrison has gone on the road for

Olney, Shields & Co. Wm. H. Jennings is seriously ill with pneumonia at his residence on Clinton

M. W. Hill, representing Brown & Earle, cigar manufacturers of New York, was in town Monday.

John Preston started out Monday for a trip through the State in the interest of the Moseley & Stoddard Manufacturing Co.

Oliver C. Shults has severed his connection with the Alabastine Co. and has engaged to travel for the Hoptonic Co., taking the Michigan territory for the present.

Frank C. Adams, the Plainwell boot and Geo. A. McHenry & Co. succeed A. T. shoe traveler, has received an appointment Miller in the drug business at Chippewa as railway postal clerk and will run on the Kalamazoo division of the Lake Shore and

John H. Eacker, with S. A. Welling, has invented and will apply for a patent on an "extension overall," which can be expanded offers to donate \$15,000 for the institution or contracted three full sizes. John is already beginning to wonder what he can do Dr. W. S. Hover, of Canandaigua, has to get rid of the money he will shortly re-

Frank E. Higgins, formerly manager of W. W. Bailey has sold his store building the Grand Rapids Packing and Provision and general slock at Fife Lake to Hon. B. Co., succeeds Geo. P. Gifford, Jr., as Mich-Chas. W. Ives has sold his drug stock at Co. The Saginaw depot will hereafter be

If Wm. Logie lives until July, he will celebrate the twenty-first anniversary of his posed of his grocery stock at Middleville now a partner. During that long period he and will return to his farm near Rockford. has not lost a day's time, and a finer gentle-Lawrence, Hamblen & Co., grocers and man or more indefatigable worker is not to

Jas. N. Bradford, who has represented Arthur Meigs & Co. on the road for the A. W. Wright has been admitted to spec- past six years and a half, severed his confenden & Co., dry goods dealers at Detroit. gaged to travel for Olney, Shields & Co. He contributes \$60,000 to the capital of the He will continue to visit a portion of his old trade and take the G. R. & I., North.

they warm up with anathemas against the the office to its fullest capacity. President Logie occupied the chair and Jas. N. Bradford officiated as secretary. The election of officers for the ensuing year resulted as fol-C. Martin & Son have started up their lows: President, W. G. Hawkins; First Vice-President, Geo. F. Owen; Second Vice-C. M. Underhill has started a cigar fac- President, P. H. Carroll; Secretary and Treasurer, Geo. H. Seymour; Executive A co-operative candy factory is to be or- Committee, President, Secretary, Dick Warner, Wallace Franklin and Stephen A. J. G. Stoutt succeeds Geo. G. Mead in the Sears; Election Committee, Wm. B. Edmunds, D. S. Haugh, Chas. S. Robinson,

repairs for their roller process mill at Alma, nings and Wm. Boughton. The proposition house, using present surplus in the treasury Benson & King succeed King, Brackney for the purchase of furniture, was discussed The members then voted an assessment of \$1 W. W. Starkey has agreed to move his a head on all not present at the meeting and satisfactory manner. Several fine selections The Michigan Turning Co., of Detroit, is were played at intervals by an imported or-

### Purely Personal.

Gaius W. Perkins is confined to his home by a severe attack of tonsilitis.

The many friends of Homer Eaton will be glad to learn that he is rapidly recovering from his recent severe attack of erysipelas.

A. E. Curtiss, Michigan representative for Allen Batcheller & Co., who have extensive milling interests at Bacheldor, Mason county, was in town several days last week.

Dr. Chas. S. Hazeltine has gone to Albany to attend the twentieth alumni anniversary New York, returning about the 10th.

Christian Bertsch and party spent Sunday at Milan, Italy. They expect to reach London April-10th, sail from Liverpool on the 12th and land in New York on the 23d. Mr. Bertsch will then go to the shoe manufacturing centers of the New England States, returning home about the middle of May.

Cornelius A. Johnson, Secretary of the Retail Grocers' Association, has returned from his trip to Florida, well pleased with the sights seen and the information obtainand W. Smith's grocery because he deals ed. He spent several weeks in Marion county and is half inclined to locate there and engage in fruit raising and general merchandising.

> The Hazeltine & Perkins Drug Co. recently filled an order for furniture finishing supplies from Alameda, Cala.

### ANNOUNCEMENT.

Perry, for the purpose of carrying on the provision business on an extensive scale. The firm is putting in a refrigerator in the basement of the Hawkins' block and will shortly be prepared to furnish anything usually kept in stock by a first-class packing house.

The firm is putting in a refrigerator in the basement of the Hawkins' block and will shortly be prepared to furnish anything usually kept in stock by a first-class packing house.

I beg leave to announce that the business heretofore conducted by Wm. A. Berkey Furniture Company, aduly incorporated company usually incorporated company and will be paid to whether it is any advantage to have the constables of that city collect their bills from delinquents. It is said the constables who have garnishee papers to serve secure

### TO THE PUBLIC.

I take this occasion to thank the public for the liberal patronage accorded me in the past, and I bespeak for my successor, Wm. A. Berkey Furniture Co., the same cordial support. Our retail trade last year was beyond expectation, and with added capital and increased facilities we are better than ever prepared to serve the best interests of our patrons, and hope to increase our already large trade.

WM. A. BERKEY.



### JOHN CAULFIELD

Wholesale Agent, GRAND RAPIDS.

# TELFER & BROOKS,

Jobbers of

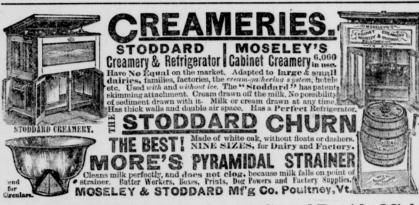
# TEAS, COFFEES & SPICES,

Coffee Roasters,

And

Spice Grinders,

46 Ottawa St., Grand Rapids, Mich.



JOHN PRESTON, State Agent, Grand Rapids, Mich.

ORDER A CASE OF EADER SHORTS

The Best in the World.

16 cts. a pound.

Successors to Fox, Musselman & Loveridge,

Wholesale Grocers.

MUSSELMAN'S CORKER PLUG AND RUM CIGARS.

The best and most attractive goods on the market. SEND FOR SAMPLE BUTT. SEE QUOTATIONS IN PRICE-LIST.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

MICH. 37, 39 & 41 Kent Street, Grand Rapids, Michigan.

QUAN'S

CELEBRATED

IN 1 lb. PACKAGES. A Mixture of

Fancy Mexican, Java & Select Santos Coffees

Price, 100 pound Cases, 15

60

36

cents per ponnd.

15 1-8 15 1-4

500 pounds and over 1-2 cent per pound rebate.

W.J.QUAN & CO. CHICAGO, ILLS.

### Drugs & Medicines

### STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo. Two Years—F. H. J. VanEmster, Bay City. Three Years—Jacob Jesson, Muskegon. Four Years—James Vernor, Detroit. Five Years—Ottmar Eberbach, Ann Arbor. President—Ottmar Eberbach. Secretary—Jacob Jesson. Secretary—Jacob Jesson. Treasurer—Jas. Vernor. Next place of meeting—At Grand Rapids, March 2, 1886.

### Michigan State Pharmaceutical Association.

OFFICERS. OFFICERS.

President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg,
Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit,
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jesson, Geo.
Gundrum, Frank Wells, F. W. R. Perry and
John E. Peck.
Local Secretary—Will L. White, Grand Rapids.

John E. Peck. Local Secretary—Will L. White, Grand Rapids. Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

### Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS. President—Frank J. Wurzburg. Vice-President—Wm. L. White. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. ard of Censors-President, Vice-Presiden

Board of Censors-President, Vice-President and Secretary.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.

each month.

Annual Meetings—First Thursday evening in November, Next Meeting—Thursday evening, March 4, at "The Tradesman" office.

### Detroit Pharmaceutical Society.

Organized October, 1883.

OFFICERS.

President—Wm. Dupont.
First Vice-President—Frank Inglis.
Second Vice President—J. W. Caldwell.
Secretary and Treasurer—F. W. R. Perry.
Assistant Secretary and Treasurer—A. B. Salt-

zer. Annual Meeting—First Wednesday in June. Regular Meetings—First Wednesday in each month.

### Jackson County Pharmaceutical Asso-

ciation.
OFFICERS.
President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday of each month.

Saginaw County Pharmaceutical So-

ciety. TEMPORARY OFFICERS.

Chairman—Henry Melchers. Secretary—D. E. Prall.

Muskegon Drug Clerks' Association.

President—John L. Meyer.
Secretary and Treasurer—O. A. Lloyd.
Regular Meetings—Second and fourth Friday
of each month.
Next Meeting—Friday evening, March 12.

Organization of the Ludington Druggists.

LUDINGTON, Feb. 25, 1886. Pursuant to a mutual agreement the druggists of Ludington met for the purpose of forming an association for their own protection. The meeting was called to order and Dr. F. N. Latimer was elected chairman, Wm. Heysett secretary and Dr. Taylor treasurer. A committee was appointed to wait on all parties selling drugs and patent medicines, outside of the regular pharmacists, to arrange with them, if possible a uniformity on retail prices for staple goods. A committee on correspondence was also appointed to communicate with the druggists of neighboring towns and villages, with a view to enlarging our association. Another committee was appointed to prepare a list of staple articles to which a uniform price may be fixed. The secretary and treasurer were instructed to provide books suitable for their respective offices and report to the next meeting. An assessment of one dollar was levied on each member of the association. Adjourned to meet in one week.

### WM. HEYSETT, Secretary.

Contrary to expectation, sugars have taken a further downward movement during the past week. The depression has extended to soft sugars, which have descended in sympathy with hard goods. Kingsford announces a decline of a full cent on both corn and gloss starch, and further declines in the

The Grocery Market.

about steady. Candy is steady with fair demand. Oranges are steady, with good supply. Lemons are in light supply and prices very firm by-laws. I have secured the names of every at a slight advance. Figs are in good demand and moderate supply only. Dates are are steady and prices are generally low.

soap line are anticipated. Other articles are

Peanuts are still looked upon as a good purchase, even at present prices, as the crop is light and the farmers are holding for more money, which they are sure to get.

### The Drug Market.

Business is fully 25 per cent. better than for the corresponding period last year, and collections are equally satisfactory. There has been a sharp and decided advance in oils bergamont, orange and lemon and also in turpentine. Opium and morphine are weak, but quinine is very firm. White lead is up 1/2c.

### Miscellaneous Dairy Notes.

There is talk of starting a creamery at Scotts.

Walker, Williams & Son, of Kalamazoo, have invented a creamer with glass cans instead of tin, and will apply for a patent on Ancidnt Rules for Druggists.

The apothecaries of the Elizabethan era ompounded their medicines much as medicines are compounded at the present, and the shop customs have undergone only a slight change. The apothecaries' table of rule in the sixteenth century, and the sym-

William Bulleyn, one of the most celebrated physicians under the reigns of Edward VI., Mary and Elizabeth, and who died in 1576 gave the following golden rules for an apothecary's life and conduct:

1. Must fyrst serve God, forsee the end, be clenly, pity the poore.

2. Must not be suborned for money to

hurt mankynde. 3. His place of dwelling and shop to be

clenly to please the senses withal. 4. His garden must be at hand with plen-

ty of herbes, seedes and rootes.

5. To sow, set, plant, gather, preserve and keep them in due tyme.

6. To read Dioscorides, to know ye natures of plants and herbes.

7. To invent medicines to chose by col

oure, tast, odour, figure, etc. 8. To have his morters, stilles, portes, filers, glasses, boxes cleane and sweete.

9. To have charcoles at hand, to make de ections, syrups, etc.

10. To kepe his cleane ware closse and cast away the baggage. 11. To have two places in his shop-one most cleane for the phisik, and a baser place

for the chirurgie stuff. 12. That he neither increase nor diminish

the physician's bill (i. e., prescription) and kepe it for his own discharge. 13. That he neither buy nor sell rotten

drugges. 14. That he peruse often his wares that they corrupt not.

15. That he put not in quid pro quo (i. e. use one ingredient in place of another, when dispensing a physicians prescription) without advyesment.

16. That he may open wel a vein for to helpe pleuresy.

17. That he meddle only in his vocation. 18. That he delyte to reade Nicolaus Myrepsus, Valerias Cordus, Johnnes Plackton, the Lubid, etc.

19. That he do remember his office is only to be ye physician's cooke.

20. That he use true meaure and weight. 21. To remember his end and the judgment of God: and, thus do I commend him to God, if he be not covetous or crafty, seeking his own lucre before other men' help, succour, and comfort.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed

orders with the various houses: Mr. Farnham, Farnham & Willeman, Wetzell

Mr. Farnham, Farnham & Willema A. D. Ayers, Otia.
Tubs & Conrad, Turnbull Siding.
A. Lacey, Elmira.
T. Reamer & Co., Hobart.
M. P. Shields, Hilliards.
Walter H. Struik, Forest Grove.
G. H. Walbrink, Allendale.
B. M. Denison, East Paris.
Wm. McMullen, Wood Lake.
L. T. Wilmarth & Co., Rodney.
J. DeJongh, Grand Haven.
A. & L. M. Wolf, Hudsonville.
J. Farraway, Beaver Dam.
John Kamps, Zutphen.
A. W. Fenton & Co., Bailey.
Dr. J. W. Kirtland, Lakeview.
E. T. VanOstrand, Allegan.

T. VanOstrand, Allegan S. Botsford, Dorr. N. Hutchinson, Grant.

E. S. Botstord, Dorr. W. N. Hutchinson, Grant. John Crispe, Plainwell. Severance & Rich, Middleville. John Rose and Hugh Rose, Rose Bros., Al-

endale.
C. S. Keifer, Dutton.
O. Sanders, Rockford.
John Shaffer, Jamestown.
J. G. Westover, Nunica.
G. L. Root, Coopersville.
S. Wolcoth, Shelbyville.

G. L. Root, Coopersville,
S. Wolcoth, Shelbyville,
Joseph Harp, North Dorr.
James C. Coon, Newaygo,
A. Patterson, Dorr.
Wm. Eisted, Coopersville,
J. F. Laman, Twin Lake,
A. D. Oliver, Chicago, Ill.
D. Wellbrook, Rockford,
L. Vallier, Fremont.
Gibbs Bros., Mayfield,
J. F. Clark, Big Rapids,
A. B. Foote, Hilliards,
Chas. Johnson, Tustin,
W. F. Rice, Alpine,
J. W. Triphagen, Portland,
Henry DeKline, Jamestown,
Ed. Roys, Roys Bros., Cedar Springs,
Jay Marlatt, Berlin,
Geo. P. Stark, Cascade,
Geo. N. Reynolds, Belmont,

Geo. P. Stark, Cascade. Geo. N. Reynolds, Belmont. A. E. Curtiss, with Allen Batcheller & Co. acheldor. Geo. A. Sage, Rockford. Eli Runnels, Corning. C. Johnson, Tustin. Will Jeannot, Reeves.

### Belding Ripe for Organization.

Editor MICHIGAN TRADESMAN: BELDING, Feb. 25, 1886.

DEAR SIR-We are about to organize a business men's protective association, and to enlighten ourselves on the subject I write to you for a copy of your constitution and business man in town. We have long felt the want of an organization for the protecfine quality and firm in price. Foreign nuts tion of the retail dealer and think that in this we have found a panacea.

Very truly yours, W. F. BRICKER.

Order a sample package of Bethesda Mineral Spring Water from your grocery jobber. See quotations in another column.

	_
BETHESDA MINERAL WATER.	
H. F. Hastings quotes as follows:	
Barrel, 42 gallons8	
Half barrel, 20 gallons5	
Cans, 10 gallons	
" " 100 pints	
This water will be supplied to the trade	by
any wholesale drug or grocery house in Gran	no

### CHARCOAL PIG IRON.

b, at Chi		s, Mancel go:	or	18	,	q'	u	01	e	8	a	8	1	0	11	0	V	78,	f	0
No. 1 La	ke	Superior														J.	ä	.2	3 (	K
No. 2 '		**																.2		
No. 3 "		**																.2		
No. 314 "																		2		
No. 4 "																		.24		
No. 5 "		**																.24		
No. 6 "																		.24		

### BACK FROM EUROPE.

A Gossipy Letter from Jacob Einestein.

SWARTZSTEIN, Feb. 27, 1886. DEAR DRADESMAN-Dot vas a long time I don't write you a ledder, but der reason weights and measures, still in use, was the vas dis: I vas in der olt gountry. Mine oncle dot used to vas mine mudder's broder bols (for a pound, an ounce, a dram, etc.,) vas gone died unt I come in by some of his remain at this day just what they were 300 | broperty-more as a goot many hundred tollars. I vish you vould speak mit 1dema aboudt it, so he vill put me in his book, so as I get more credit.

Ven I vas by New Yorick I goes by der theater und I find me oudt dot I can blenty money make if I gets up a theater troupe und if I only can got me the actors dot I vant I vill make me mine future. In my next ledder I vill gif you der characters for my new blay.

I see by DER DRADESMAN dot vile I vas avay dere vas a goot many schanges by der grocers in der Rapids. Of all mine life I don't see goots so scheep unt so nice as dey vas now. Frick he dolt me gonfidentially dot he got goots now so scheap as never vas, almost so scheap as de olt houses coult puy dem. Unt Mr. Hoops he say that he now can beat Chicago brices all to bieces, so I don't know which way I shall puy. Unt Cass Pradford, he write me a bostal dot he haf gone into peesiness mit Chim Fox unt dot dhey haf dhree steam boats doing noddings but import cigars from Havana und dot dhey haf bought all the tobacco in Mason county, Kentucky, to make blug tobacko mit, so I vaits for him. Vats der madder mit Sharley Robinson? I blay bean yuker dake out dem few tollars dot I have more beans than money. I hear dot Hi Robinson ing Men's Unions, so he don't haf to vork more as eight hours a day. Pa Evans don't come here some more. Haw comes in his blace. I vas bretty vell satisfied mit dot, cause Haw he somedimes puys cigars. Ouf you see pa told him to send me dot leedle rebate on Arbookle.

Vat's der madder mit olt Snooks? maymore as eight hours a day. Pa Evans don't

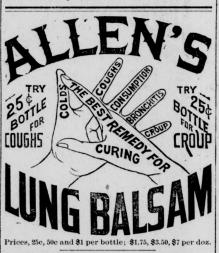
Vat's der madder mit olt Snooks? maype he vas gone to Yourup too. How much it cost to haf mine fortygraph in DER DRADESMAN like he did? I heard by a goot friend auf mine, dot Schteve Sears he vas going to run for State Senate hext vinter. Shoost find dot out unt I got me blenty schlips brinted right avay unt I bet you he gets der whole vote von dis gounty, cause I has plenty bolitix influence now since I vas bostmaster. Say, by der vay, you know Mastic. 1 25 Myrrh. Turkish (Powdered 47c). 40 Opium, pure (Powd \$4 75). 3 40 Opium, pure (Powd \$4 75). 30 Shellac, Campbell's. 30 Shellac, native. 24 Shellac bleached. 30 Tragacanth 30 @1 00 somedings aboudt Hawkins bacer horse. He vants to sell him to me, but he ask sooch a high brice (seventy-five tollar) dot I don't

Rue like to invest so mooch mitoudt I know auf he vas all sound. Auf he vas all right drop me a bostal.

In mine next ledder I gives you an idea aboudt mine new blay.

JAKE EINESTEIN.

Order a sample package of Bethesda Min eral Spring Water from Hazeltine, Perkins & Co. See quotations in another column.



A JUSTLY CELEBRATED REMEDY.

TAKEN INTERNALLY relieves the most accute Pains instantly, affording relief and comfort to the patient suffering from Pains and Cramps in the Stomach, Rheumatic or Neuralgie Pains in any part of the system; and in Bowel Complains it is a sovereign remedy. USED EXTERNALLY it is equally efficacious, and as a Liniment, nothing gives quicker ease in Burns, Cuts, Bruises, Sprains, Stings from insects, and Scalds.

Price, 25c, 56c and \$1 per bottle. old by all druggists. Trade supplied by HAZELTINE & PERKINS DRUG CO.

### MICHIGAN DRUG **EXCHANGE**

### Mills & Goodman, Props.

GRAND RAPIDS,

WANTED—Situations by registered pharmacists and assistants. Also situation by young man of some experience but not registered. Will work for very small salary. Can furnish good references.

 $F^{\mathrm{OR}}$  SALE—We have on sale stocks of from \$500 to \$5,000 value in almost any part of state. Stocks for sale on easy terms.

S TOCK of about \$5,000 in town of 10,000 inhabitants can be bought at great discount for cash or will exchange for good farm lands near some growing lake town.

SMALL STOCK of about \$500 with building and lot in Grand Rapids will exchange for real estate in some small town. STOCK of about \$5,000 in midst of splendid farming region doing business of \$15,000 per annum for sale on very reasonable terms.

A STOCK of about \$6,500 in growing northern town can be bought on very reasonable terms. Principal store in that section of State. Situated on railroad and Lake shore.

WE HAVE also many other stocks for sale, the particulars of which we shall be pleased to furnish on application.

### WHOLESALE PRICE CURRENT.

Advanced-Citric acid; senna leaves; oil beramont; oil lemon; turpentine; glycerine; gamont; oil lemon; turpentine; glycerine; white lead. Declined—Opium, powdered; morphia, P. & W.; oil croton; chlorate potash; gum assa-fountide. Acetic, No. 8.
Acetic, C. P. (Sp. grav. 1.040).....
Carbolic

NITIC 36 deg.
Oxalie...
Sulphuric 66 deg.
Tartaric powdered.
Benzoic, English... 

Boz
Benzoic, German... AMMONIA. Copaiba ......Fir Fir. Peru Tolu Cassia, in mats (Pow'd 20e).
Cinchona, yellow.
Elm, select.
Elm, ground, pure.
Elm, powdered, pure
Sassafras, of root.
Wild Cherry, select
Bayberry powdered
Hemlock powdered
Wahoo
Soan ground Soap ground. BERRIES. Cubeb prime (Powd 95e)..... Juniper.....
Prickly Ash.....

Licorice (10 and 25 th boxes, 25c)...
Licorice, powdered, pure.....
Logwood, bulk (12 and 25 th doxes).
Logwood, 18 (25 th boxes)...
Lgowood, ½s do
Logwood, ½s do
Logwood, ½s do
Logwood, ass'd do
Logwood, ass'd do

FLOWERS. GUMS.

Rue.
Spearmint
Sweet Majoram
Tanzy
Thyme
Wormwood

40 25 20 10 35 30 35 2 35 Uva Ursi.....Belledonna.... Rose, red.....

MAGNESIA.
Carbonate, Pattison's, 2 oz.
Carbonate, Jenning's, 2 oz.
Citrate, H., P. & Co.'s solution...

Almond, sweet.
Amber, rectified.
Anise
Bay © oz.
Bergamont.
Castor
Croton.

Tansy 4 00
Tar (by gal 50c) 10
Wintergreen Wintergreen Wormwood, No. 1 (Pure \$4.00).... Wormseed

ROOTS.

ardamon, Aleppee.....ardamon, Malabar. Celery..... Coriander, pest English..... Flax, clean
Flax, pure grd (bbl 3¼)
Floenugreek, powdered
Hemp, Russian
Mustard, white Black 10c) Florida sheeps' wool, carriage....

Arabic, sifted sorts.
Assafcentida, prime (Powd 35c).
Benzoin.
Camphor
Catechu. Is (½ 14c, ¼s 16c).
Euphorbium powdered.
Galbanum strained.
Gamboge.
Guaiac, prime (Powd 45c).
Kino [Powdered, 30c].

HERBS-IN OUNCE PACKAGES.

Citrate and Quinine.
Solution mur., for tinctures.
Sulphate, pure crystal.
Citrate
Phosphate

Hemlock, commercial (Pure 75c).
Juniper wood
Juniper berries.
Lavender flowers, French
Lavender garden do
Lavender spike do
Lemon, new crop.
Lemon, Sanderson's.
Lemongrass.
Olive, Malaga.
Olive, "Sublime Italian
Origanum, rod flowers, French.
Origanum, No. 1.
Pennyroyal
Peppermint, white.
Rose # OZ.

Savin... Sandal Wood, German..... Sandal Wood, W. I. Sassafras.....Spearmint....

POTASSIUM.
Bicromate. \$ 10
Bromide, cryst. and gran. bulk...
Chlorate, cryst (Powd 23c)....
Iodide, cryst. and gran. bulk...
Prussiate yellow...

erpentaria..... Seneka Sarsaparilla, Hondurus Sarsaparilla, Mexican Squills, white (Powd 35c) Valerian, English (Powd 30c)... Valerian, Vermont (Powd 28c)... SEEDS.

Anise, Italian (Powd 20c).

Bird, mixed in b packages.

Canary, Smyrna.

Caraway, best Dutch (Powd 20c). 6 @ SPONGES.

Nassau do Velvet Extra do Extra Yellow do Grass do

214@ 3 @

45 @ 70

12 @ 17 16 @ 28 16½@ 20 25@ 40

85 @1 00 35 @ 40 @1 00

@ 75@

74 @ 78 35 @ 2

2 @ 2½ 2 15 6 50 38

4160

Bismuth, sub nitrate
Blue Pill (Powd 70c)
Blue Vitriol

Blue Vitriol
Borax, refined (Powd 12c).
Cantharides, Russian powdered.
Capsicum Pods, African.
Capsicum Pods, African pow'd.
Capsicum Pods, Bombay do
Carmine, No. 40.
Cassia Buds.
Calomel, American.
Chelk, propayed drop.

Calomel, American.
Chalk, prepared drop
Chalk, precipitate English.
Chalk, white lump.
Chloroform, Squibb's.
Colocynth apples.
Chloral hydrate, German crusts.
Chloral do do cryst.
Chloral do Scherin's do
Chloral do do crusts.
Chloral do do crusts.
Chloral do do crusts.

Chloral do do crusts.
Chloroform
Cinchonidia, P. & W.
Cinchonidia, other brands.
Cloves (Powd 23c).
Cochineal.
Cocoa Butter.
Copperas (by bbl 1c).
Corrosive Sublimate.
Corks, X and XX—40 off list.
Cream Tartar, pure powdered.

Cream Tartar, pure powdered.... Cream Tartar, grocer's, 10 b box...

Cuttle Fish Bone
Dextrine
Dover's Powders.
Dragon's Blood Mass.
Ergot powdered.
Ether Squibb's.
Emery, Turkish, all No.'s.
Epsom Salts (bbl. 1½).
Ergot, fresh.
Ether, sulphuric, U. S. P.
Flake white.
Grains Paradise.
Gelatine, Cooper's.
Gelatine, French
Glassware, flint, 79 off, by box 60 off
Glassware, green, 60 and 10 dis.
Glue, cannet.
Glue, white.
Glycerine, pure.
Hops ½s and ½s.
Iodoform ¾ oz.
Indigo
Insect Powder, best Dalmatian

Iodoform § 02.
Indigo ...
Insect Powder, best Dalmatian ...
Insect Powder, H., P. & Co., boxes
Iodine, resublimed ...
Isinglass, American ...
Isinglass, I

aponica .....ondon Purple..... Lead, acetate. Lime, chloride, (½s 2s 10c & ½s 11c) Lupuline Lycopodium Mace Madder, best Dutch Manna, S. F

Manna, S. F.

Mercury

Morphia, sulph., P. & W.... P oz

Musk, Canton, H., P. & Co.'s.

Moss, Iceland

Moss, Irish

Mustard, English

Mustard, grocer's, 10 b cans.

Nutgalls.

Nutnegs, No. 1.

Nux Vomica

Ointment, Mercurial, %d.

Paris Green Paris Green..... Pepper, Black Berry.....

Pepsin..... Pitch, True Burgundy..... 22 37 2 25 Quinia, Sulph, P. & W. ... boz
Quiniae, German
Red Precipitate. Bb
Seidlitz Mixture
Strychnia, cryst.
Silver Nitrate, cryst.
Salron, American
Sal Glauber.
Sal Nitre, large cryst.
Sal Nitre, large cryst.
Sal Nitre, medium cryst.
Sal Rochelle
Sal Soda.
Salicin
Santonin
Santonin
Santonin
Santonin
Santonin
Santonin
Soda, Bi-Carbonate, DeLand's.
Soda, Bi-Carbonate, DeLand's.
Soap, White Castile.
Soap, Green do
Soap, Green do
Soap, Mottled do
Soap, Hottled do
Soap, Hottled do
Soap, Green do
Soap, Hottled do
Soap, Hottled do
Soap, Green do
Soap, Go
Soap, Hottled do
Soap, Go
So

26 @ 30 @ 

OILS. Capitol Cylinder..... Capitol Cylinder
Model Cylinder
Shield Cylinder
Eldorado Engine
Peerless Machinery
Challeage Machinery
Backus Fine Engine
Black Diamond Machinery
Castor Machine Oil
Paraffine, 25 deg
Paraffine, 28 deg
Sperm, winter bleached

Bbl Whale, winter.....

 Whale, winter
 70
 75

 Lard, extra
 55
 60

 Lard, No. 1
 45
 55

 Linseed, No. 1
 43
 46

 Linseed, boiled
 48
 49

 Neat's Foot, winter strained
 70
 90

 Spirits Turpentine
 50
 55

 VARNISHES.

 No. 1 Turp Coach
 1
 10@1
 20

 Extra Turp
 1
 60@1
 70

 Coach Body
 2
 75@3
 00

 No. 1 Turp Furniture
 1
 00@1
 10

 Extra Turk Damar
 1
 55@1
 60

 Japan Dryer, No. 1 Turp
 70@7
 75

Red Venetian...
Ochre, yellow Marseilles...
Ochre, yellow Bermuda.
Putty, ellow Bermuda.
Putty, strictly pure.
Vermilion, prime American.
Vermilion, English.
Green, Peninsular.
Lead, red strictly pure...
Lead, white, strictly pure.
Whiting, white Spanish.
Whiting, Gilders'.
White, Paris American.
Whiting Paris English cliff.
Pioneer Prepared Faints.
Swiss Villa Prepare? Paints.

WHOLESALE

# ruggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints. ALSO FOR THE

Grand Rapids Brush Co., Manu-

facturers of Hair, Shoe snd

### Horse Brushes. WE ARE SOLE OWNERS OF Weatherly's Michigan Catarrh Core

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

# Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

### the celebrated WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned

Hand-Made, Copper-

Distilled WHISKYS. We not only offer these goods to be excelled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satis-

### We are also owners of the Druggists' Favorite

been assured.

faction and where this brand of goods has

been once introduced the future trade has

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

### We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on

such articles as do not appear on the list,

Gins, Brandies & Fine Wines.

Patent Medicines, Mail orders always receive our special

and personal attention. Hazeltine & Perkins Drug Co.

Telephone No. 95, [Entered at the Postoffice at Grand Rapids Second-class Matter.]

WEDNESDAY, MARCH 3, 1886.

RETAIL GROCERS' ASSOCIATION OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herrick.
First Vice-President—E. E. Walker.
Second Vice-President—Jas. A. Coye.
Secretary—Cornelius A. Johnson.
Treasurer—B. S. Harris.
Board of Directors—Eugene Richmond, Wm.
H. Sigel, A. J. Elliott, Henry A. Hydorn and
W. E. Knox.
Finance Committee—W. E. Knox, H. A. Hydorn and A. J. Elliott.
Room Committee—A. J. Elliott, Eugene Richmond and Wm. H. Sigel.
Arbitration Committee—James Farnsworth,
M. J. Lewis and A. Rasch.
Complaint Committee—J. George Lehman,
Martin C. DeJager and A. G. Wagner.
Annual meetings—Second Tuesday in November.

ber. Regular meetings—First and Third Tuesday Evenings of each month. Next meeting—Tuesday evening, March 2.

### A VALENTINE.

[We, subscribers of this locality, desire to express our admiration for and appreciation of The Tradesman and know no better way at this season of the year than to send you a valentine, even although it will arrive a few days late. Please accept the following as our sentiments.]

'Tis a custom, time honored and sanctioned

for ages, This inscribing to St. Valentine Rhyme, reason, or ridicule, covering whole

And intreating his blessing divine On lady-loves, friends or favorites of all sorts. Princes, peasants and parsons indulge, So the name of the valentine my humble muse

courts, (Never tell it, mind!) I will indulge.

Jolly TRADESMAN! Eversmiling and faithful old fellow!

I elect you, my favorite to be, How oft' I've perused your jokes, mild or mel-

And over them laughed merrily. My brows I have bent in hard calculations, Evolved in your logic and law:

Your brief business maxims, your wise explanations, Your advice, too, is comme-il-faut,

Your pages embrace matter quite heterogen-

No monotony ever disgusts, Proclaiming your editor rather a genius, Who's not above filling his trusts, I cannot but pay him this trifling tribute

His merits so richly deserve, (If you've more than one editor, none will feel

slighted, I've mentioned no names, you'll observe.)

You're a bright beacon light to the tradesman discouraged, A friend to the drummer when sad. Full many your cheerful words have encour

aged, Full many your wit has made glad, None are worse for your reading, and many

are better, You rather uplift than degrade. While all this applies to you to a letter, 'Tis not true of all papers of trade.

But my theme lengthens strangely, most likely, I weary I'll bid you good luck and withdraw.

Long may we greet weekly your columns so cheery. Guiding well with each sound business law. Continue the same pure, business criterion,

We wish you success on your way. With thanks for the past, and a hope for the

future, We bid you sincerely good-day.

Lakeside, Feb. 22, 1886.

Der Drummer.

Who gits him up at broke of day? Who on hees little drum does blay? Und blays der soljers to der fray? Der Drummer.

Who wakes him up at nine o'clock, Ven he hears the porter's fourteenth knock Upon der door as mit a rock? Der Gommercial Drummer.

Who stays all day the bottle near? Who never knows or dinks of fear? Wno lifts the voonded mit a bier? Der Drummer.

Who gits him in mit efry store?
Who comes quick oud mid efery door?
Who is't they call "suchahelof a bore?
Der Merchand Draveler.

Who sets him by per gamp around? Who lays him down upon der ground? Who sleeps him dere all night so sound? Der Drummer.

Who sets him by der hotel fire? Who sdicks his feet up higher and higher? Who is't they call "suchahelof a liar? Der Drummer.

### Altruism.

"Live and let live," Trade's gracious apothegm,
Shuts up the sordid soul, an oyster in its
shell. "Live and help live," the Saviour's word to them,
Makes one all human souls that on this planet

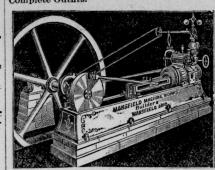
### Some Feeding Facts.

Experiments on the Missouri Agricultural College farm have given facts for the following estimate of the value per hundred weight of certain grains and fodders, based on chemical composition and digestibility, with corn at 70 cents per hundred weight as the standard of comparison:

GRAINS.			
Corn		:	5 .7
Oats			.0
Wheat	٠.		.8
Shorts			
Bran			1.0
Linseed cake			1.6
FODDERS.			
Timothy hay	••		D . d
Red clover		• • •	
Alfalfa			.4
Hungarian			
Sorghum			.6
Corn fodder	2	2	2
Oat straw		*	
Wheat straw	100	100	138/368

PORTABLE AND STATIONARY

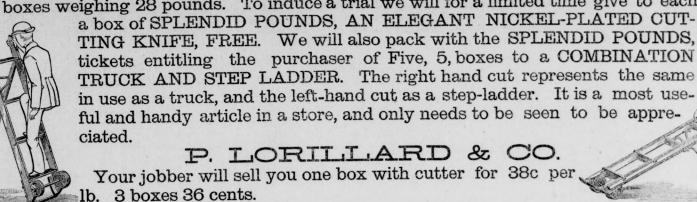
ENGINES



C. Denison 88, 90 and 92 South Division Street, GRAND RAPIDS,

"SPLENDID" OFFER.

We call attention to our new pound lumps branded "SPLENDID," the best smooth pressed pound ever produced; size 12x3, 16 oz. full weight, with six divisions on one side and seven on the other, and packed in 8th boxes weighing 28 pounds. To induce a trial we will for a limited time give to each buyer of



**JENNINGS**' Flavoring Extracts!

JENNINGS & SMITH,

MICH.

PRINCESS

Props. Arctic Manufacturing Co., CRAND RAPIDS

**PUTNAM & BROOKS** Wholesale Manufacturers of

PURE CANDY

ORANGES, LEMONS, BANANAS, FIGS, DATES, Nuts, Etc.

# FULLER & STOWE COMPANY,

# gravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits Autographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

### LEIDERSDORF

MILWAUKEE, WIS.,

MANUFACTURERS OF THE CELEBRATED

UNCLE SAM, ROB ROY, MINERS AND PUD-DLERS, RAILROAD BOY AND HURRAH SMOKING; COMMANDER AND HAIR LIFTER CHEWING TOBACCOS.

Headquarters for above named brands at

John Caulfield, Wholesale Grocer, Grand Rapids, Mich.

# JOHN CAULFIELD.

Grand Rapids, Mich.

He Abandoned the Field. A Grand Rapids traveling man recently succeeded in taking three or four customers or your house," replied the party addressed, away from a Chicago house, but when he "but the fact is, the other drummer is enwent his rounds a few days ago he was gaged to one of my daughters, and I feel it coldly received, and no one would give him my duty to help him all I can." an order

I forfeited your confidence?"

"Oh, you see, I have nothing against you

The Grand Rapids man received the same "I feel," he finally said, "that I have a explanation from all the others, and, being s right to demand an explanation. How have a married man, he abandoned the field.

H. THOMPSON & BEE SPICE MILLS,

WHOLESALE GROCERS AND JOBBERS OF

Teas, Coffees & Spices,

The Celebrated Butterfly Baking Powder,

Dealers in Tobaccos, Cigars, Etc.,

59 JEFFERSON AVENUE,

DETROIT, MICH.

第五

# KNIFE TOBACC



Tobacco is packed in 30 pound butts, lumps 2x12, Rough and Ready Clubs, 16 oz., full weight. A case of 30 knives packed on the top of each butt. The butt of Tobacco with case of Pocket Knives is branded "Pen Knives;" the one with Jacks, "Jack Knife." The consumer gets a 16 oz. Plug of the Finest Tobacco that can be produced by

purchasing a GOOD KNIFE at 65 cents, well worth the money.

Big thing for the Consumer, equally so for the Retailer. Send us your order.

# J. GOULD & CO., Detroit, Wich.

Only 35 Cents. So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-dawn tues, we would not think of offering it as we do. Sold by Hazeltine, Perkins & Co., whole-

sale druggists, Grand Rapids, Mich.

Are You Going to Shelve a Store, Pan-If so, send for prices and further information. try or Closet? PATENT



GOOD FOR ONE DOLLAR

TO ONE FIRST DEALER IN EVERY TOWN. THIS ADVERTISEMENT, IF CUT consumptive invalid that we warrant it. Had we not the most perfect confidence in its vir
OUT AND SENT TO US WITHIN THE NEXT THIRTY DAYS, WITH AN ORDER FOR 500 OF "WARREN'S GRIP" CIGARS, (PRICE \$35 PER M, DE-LIVERED), IS GOOD FOR ONE YEAR'S SUBSCRIPTION TO THIS PAPER, THE MICHIGAN TRADESMAN." WE SELL THIS CIGAR TO BUT ONE DEALER IN A PLACE. SO SECURE THIS PAPER FOR ONE YEAR FREE, AND THE AGENCY FOR THE BEST-SELLING 5 CENT CIGAR ON THE MAR-KET BEFORE YOU ARE TOO LATE.

> GEO. T. WARREN & CO., Flint, Mich. FEBRUARY 1ST, 1886.



WHOLESALE DEALER IN Butter, Eggs, Pop Corn, Green and Dried Fruits,

POP CORN A SPECIALTY.

W. T. LONG, VICKSBURG, MICH.

# DILVORTHS,"

# PACKACE MARKET.

# Some Reasons for Our Faith in its Superior Merits:

No color-poisoned, stained or damaged Coffees are ever used in its production.

It is composed of different varieties of selected Coffee, making a better drink than one variety alone.

It is thoroughly freed from dust and other impurities before it is roasted.

It is roasted and cooled by the most approved processes for preserving strength and full natural flavor.

It is then thoroughly screened, and freed from the chaff and films liberated by the roasting process.

It is packed in Patent Air-Tight Packages lined with waxed paper, which protects the Coffee from dampness and retains its full strength and aroma.

Price 12 5-8 cents in 100 pound boxes, 12 3-8 cents in 300 pound lots.

Please favor us with at least a trial order for this unequaled brand.

Sole Agents for Western Michigan.

# AMOS S. MUSSELMAN & CO. WHOLESALE GROCERS.

44, 46 and 48 South Division Street,

Grand Rapids, Mich.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

PARTNERSHIP-DIVISION OF NET PROFITS. agreement to divide half net profits, though equally consistent with that of principal and

KEEPING SKATING RINK.

any kind."

CORPORATION-AGREEMENT TO SUBSCRIBE. FIRE INSURANCE-FAILURE TO ARBITRATE.

The Suberior Court of Kentucky held that ganized," and to pay therefor a certain sum stock. The court also held that such a contract was not within the statute of frauds.

DISCHARGE.

The Supreme Court of Michigan lately the part of the foreman of a packing house ties, the debris and broken and injured artigle day to attend to his own affairs, in op- been removed, so that an appraisal had beconstituted such ground or not was one for to accede to this request, served proofs of the jury to determine with reference to all loss and brought suit to recover. The New said: "In such employments as involve a the claimant. In its opinion it said, "A higher order of services, and some degree of claimant under such a policy cannot be tied discretion and judgment, it would in our up forever without his fault and against opinion be unauthorized and unreasonable his will by an ineffectual arbitration. \* their employers, or as deprived of all right one while that was pending, and if that one of action to such a degree as to be liable to failed from the fault of the defendant he lose their places upon every omission to had discharged his whole duty under the arobey orders involving no serious conse- bitration clause, and was not bound to enter

REGARDING RAILROAD COUPON TICKETS. plaintiff having once consented to arbitrate, A decision has been rendered at Hartford, from the fault of the defendant the arbitra-Conn., by Judge Shipman, of the United tion clause could not stand in the way of «Circuit Court, in a case involving a ques- this

tion as to the use of the so-called thousandmile ticket books of railroads. This is the case of Whitelsey vs. New York & New England Railway, in which the following facts appeared: The plaintiff started from In the case of Darrow vs. St. George the Providence to Hartford, and because of Supreme Court of Colorado held that an change of conductors at Willimantic, Conn., was not permitted to make through payconsistent with a partnership relation, does ment. The second conductor, acting under not conclusively show such relation, but is the rules of the road, demanded one coupon more than the number which, added to those he had already surrendered, would have paid the through rate from Providence to Hartford. The plaintiff, refusing payment According to the decision of the Supreme of this extra coupon, was arrested on reach-Court of Virginia, the keeping of a skating ing Hartford and charged with evading payrink to which persons resort for amusement, | ment of fare. The case was not pressed by paying a fee for admission and for the priv- the company, and he then brought suit for ilege of skating, is not "a public perform- \$10,000 damages in the United States Cirance or exhibition," within the meaning of a cuit Court. Judge Shipman awarded him statute which prohibits the exhibition with- \$25 damages and an equal amount for costs, out a license of "any theatrical performance and declared that the plaintiff took a proper or any public performance or exhibition of legal position in refusing to surrender the

A policy of fire insurance contained a an agreement to take a certain number of clause providing that in case of loss the shares of stock in a corporation "when or- amount of damage to the property insured should be determined by mutual agreement was not a subscription, but an agreement to between the company and the assured; that subscribe, and that for a breach thereof the in case of a failure to agree there should be company could recover only the difference an appraisal by appraisers appointed, one by between the market and par value of the each party; that in case of failure of these to agree the difference between them should be referred to an umpire, and that the award as it might or might not be performed with- of any two should be conclusive as to the amount of any loss or damage. A loss to the property by fire occurred and an attempt EMPLOYER AND EMPLOYEE—GROUND FOR was made to arbitrate under the policy. There was evidence tending to show that the insurance company failed and refused to go held that it could not be said as a matter of on with the arbitration. In the meantime, law that the mere absence from business on partly under the orders of the city authori--engaged for the term of a year-for a sin- cles about the premises of the insured had position to the expressed desire of his em- come to a large extent impracticable. The ployers, would be ground for a discharge, company then served upon the claimant and that the question whether the absence another request to arbitrate, but he refused the circumstances of the case. The court York Court of Appeals gave judgment for to regard skilled mechanics or other em- \* The plaintiff had entered into an arbitraployees as subject to the whim or caprice of tion, and was not bound to enter into a new

into a new arbitration agreement. The

if the arbitration failed and came to an end

# SPRING & COMPANY.

WHOLESALE DEALERS IN

Staple and Fancy

# DRY GOODS.

CARPETS.

# MATTINGS

CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Crand Rapids,

THE LEADING BRANDS OF

Offered in this Market are as follows:

# PLUC TOBACCO.

RED FOX	-	-	-		-	-	-		-		.42
BIG DRIVE		-	-	-		-	-	-		-	.44
PATROL	-	-	-		-	-	-		-		.40
JACK RABBI	T		-	-		-	-	-		-	.36
SILVER COIN	V		-		-	-	-		-		.42
PANIC		-	-	-		-	-	-		-	.42
BLACK PRIN	CE	, DA	RK		-	-	-		-		.35
BIG STUMP	-	-	B	-		-	-	-		-	.36
APPLE JACK		-	-		-	-	-		-		.44
0-1	in and	6	100 -		10		ma has	he			

### FINE CUT.

THE ME	EIGS FIN	TE C	CUT,	D	AF	K	, P	lu	g f	la	VOI	r	.62
STUNN	ER, DAR	K	-		-		-		-		-		.35
RED BI	RD, BRIG	THE		-		-		-		-		-	.48
OPERA	QUEEN	BR	IGH	T	-		-		-4		-		.40
FRUIT	-	-	-	-		-		-		-		-	.32
O SO ST	WEET	-	-		-		-		-		-		.30
		0-1-	:- 0		1 1-4								

### SMOKING.

	ARTHUR'S CHOICE, LONG CUT, BRIGHT	.22
	RED FOX, LONG CUT, FOIL	.26
	GIPSEY QUEEN, GRANULATED	.26
	OLD COMFORT, IN CLOTH	.27
	SEAL OF GRAND RAPIDS, IN CLOTH	.24
		.24
ı	20 loss in 100 nound lots	

These brands are sold only by

# Arthur Meigs & Co. Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 77, 79 and Michigan. 81 South Division Street. It may save you money.

### The Michigan Tradesman.

BUSINESS ASSOCIATIONS.

Admirable Exposition of the Objects to be

Sought. Correspondence of The Tradesman

Traverse City-The "Business Men's As sociation" idea is evidently taking, and I am very glad to see that it is. I notice quite a similarity in the different organizations that are being formed. The associations are apt that is calculated to promote anything that is calculated to promote anything. are being formed. The associations are apt to make most important the things that are easiest seen and most irritating. A boil is propose it yourself, but give it a hearty suppose it yourself, but give it a hearty yourself, but give it a he more troublesome frequently than a chronic disease, but never as dangerous. And it when your neighbors are working for your J. W. MILLIKEN. disease, but never as dangerous. And it seems to me that the associations forming and already formed sometimes lay too much stress on, for instance, the delinquent list. That is, posting each other regarding parties unworthy of credit when they are in much greater danger from the credit system itself. I would suggest that more attention be paid to the evils of the system, that efforts be made by every association to see if by combined effort the credit business cannot be materially reduced, not only among parties unworthy of credit but among those usually considered good. The drunkards are recruited from the ranks of the moderate drinkers and it is equally true that "poor pay" customers come from among those to whom credit has been granted too liberally and too easily. The tendency of the credit system is to inthey can afford to and induces extravagant habits that are not warranted by their cir- Niagara STARCH. cumstances. It is easy to sell more merchandise on a book account than for cash. It increases the sales, but not infrequently creates an account that it is hard and sometimes impossible to collect. Furthermore, it in time reduces the customer to a condition where he can buy only the necessaries, on which profits are always small. It is practically killing the goose that laid the golden egg. It converts one who on a cash basis might be a good customer and citizen into a delinquent and worthless member of the community. In the association of which I am a member we have demonstrated that the credit business can be reduced substantially by united effort. We have talked it in our meetings, expressed our views regarding it, stated our desire and intention to cut it off in every case unless there was some extraordinary reason for believing that it would be a real favor, duly appreciated by a worthy customer. Cultivate and cater to a cash trade and support each other in trying to reduce the credit business. A merchant is apt to feel if Mr. A. asks for credit, prefacing it with the remark that he can get "all he wants of So-and-So," that he had better grant the request and secure the trade, and especially as he knows nothing against him and evidently S-and-So thinks him all right. If the merchant knew through the medium of the association that a combined effort was being made to reduce the credit business, the remark that Mr. So-and-So would trust him would lose nine-tenths of its force, and with a reasonable assurance that he would be refused elsewhere there would come to the merchant the feeling that the responsibility was divided; that he had not made a mistake in refusing: that any ill-feeling engendered by the refusal would pass away when he had received the same refusal from others; that it was an opportunity to gain a customer by fair cempetition in prices, qualities and courteous treatment. It puts a good deal of backbone into a man, if he feels that every merchant along the street in every case where he can consistently do so will refuse credit to good men. It puts the competition on a better basis and leads to better results.

While the social features are important and should be cultivated, there are other matters that should receive attention. There are many interests, directly and indirectly affecting the prosperity of the merchants, that are worthy of their careful consideration and the discussion of which may do as much toward building up their town and their business, thereby enhancing their profits, "which is what we labor for," as those things that pertain to the actual buying and selling of merchandise. Among some of the important things are such matters as insurance, freights, advertising, special prices, weekly pay rolls in place of monthly, early closing, etc. There is always a tendency to grumble at high and arbitrary rates of insurance, without making any effort to reduce the rates by reducing the risk. The reduction of the fire risk by the insured is a field that it will pay every association to have some member investigate. And what association does not have some cause of complaint against the transportation companies for discriminations, slow time, etc.? Railroads pool against us. Why not combine among ourselves?

Then there are the manufacturing interests. It behooves the merchants to have something more than a general idea of what is being done in their own towns. They might, by a little judicious work, increase the sales of the interests already identified with them and possibly induce others to locate. A thorough investigation and report by a committee would be very interesting and no doubt surprising in many ways to all. The schools, the sanitary conditions, the labor question and many other such topics can be profitably looked after in a live association and will help to keep it alive. The ventilating these and kindred matters will do much to ameliorate the rivalry and jealously that is apt to exist among merchants when competition is keen. In larger towns other organizations take the place of the business association to a certain degree in some of these things; but in places

vital importance to those who make up the nembership of the associations.

possible, having due regard to size of your town and other organizations already at The following sound advice is clipped from the Nashville News:

If you want your town to prosper pull together. Differ as much as you please in politics and religion, but when it comes to

talk about "big heads," but take hold with a will and pull together. That town succeeds the best the citizens of which take Make the associations as broad guage as pride in it, work for its success (each in his own way but all pulling together), encouring new comers and new enterprises.

Make the interests of your town and your association identical. Work for the good of the town in which you live. Make the matters that pertain to buying and selling sec ondary though by no means important ones. There is room and probably need of a business association in every town in Michigan. In closing, allow me to say that the time has about come for a State convention of

# KLEY, LEMON & HOOPS,

Importers and

# holesale Grocers.

Sole Agents for

Daniel Scotten & Co.'s "HIAWATHA" Plug Tobacco.

sidiously lead people into buying more than Lautz. Bros. & Co.'s SOAPS.

Dwinell, Howard & Co.'s Royal Mocha and Java. Golden Santos.

Thompson & Taylor Spice Co.'s "Magnolia" Package Coffee.

SOLE PROPRIETORS

### JOLLY TIME" Fine Cut,

Dark and sweet, with plug flavor, the best goods on the market.

In addition to a full line of staple groceries, we are the As only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.



See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots. We are prepared to make Bottom Prices on anything we handle.

# B. KNOWLSON

3 Canal Street, Basement, Grand Rapids, Mich.

# YSTERS & FISH

BUTTER AND EGGS.

CONSIGNMENTS SOLICITED,

GRAND RAPIDS, MICH. 117 MONROE ST.,

WHOLESALE PRICE CURRENT.	Citron
These prices are for cash buyers, who pay	Currants, new
omptly and buy in full packages.  AXLE GREASE.	Prunes, Trench, 508. 4½ 00 05
azer's	Raisins, London Layers
BAKING POWDER.  compson's Butterfly, bulk	Raisins, Loose Muscatels, new
BAKING POWDER.  tompson's Butterfly, bulk	Raisins, 1       28s       612½         Raisins, Sultanas, new       69 3½         Raisins, Valencia       610½         Raisins, Imperials, 10 b boxes       61 00
H. Thompson & Co.'s Princess, \( \frac{1}{2} \)s	Raisins, Valencia
	Water White12%   Legal Test111/4
" 14 " 15 T5	Grand Haven, No. 8, square
" 4 " 12 00 lver Spoon, 3 doz. 7 50	Grand Haven, No. 200, parlor       1 73         Grand Haven, No. 300, parlor       2 25         Grand Haven, No. 7, round       1 50
ry, No. 2	Oshkosh, No. 2 1 00 Oshkosh, No. 8 1 50
4 12 00   12 0	OshKosh, No. 5.         150           Swedish.         75           Richardson's No. 8 square.         1 00           Richardson's No. 9 do         1 50           Richardson's No. 7½, round.         1 00           Richardson's No. 7 do         1 50
retic 4 oz	Richardson's No. 7½, round       1 00         Richardson's No. 7       do       1 50
retic No. 1 pepper box. 2 00 retic No. 2 3 00	DI1 Ct 15010
retic No. 3 "	Black Strap
quid, 8 oz.     doz.     65       retic 4 oz.     \$\mathbb{B}\$ gross \$4\$ 00       retic 8 oz.     \$8\$ 00       retic 16 oz.     12 00       retic No. 1 pepper box.     2 00       retic No. 2     3 00       retic No. 3     4 00       0. 1 Carpet.     2 75 No. 2 Hurl.     200       0. 2 Carpet.     2 50 Fancy Whisk.     100       0. 1 Parlor Gem.     2 90 CommonWhisk.     75       0. 1 Hurl.     2 25       CANNED FISH.	New Orleans, lancy
0. 1 Hurl	OATMEAL.  Steel cut 5 00 RolledOats, Shields'3 25 Steel Cut, ½ bbl 3 00 Rolled Oats, Acme. 3 25 Rolled Oats, 5 50 Quaker, 48 bs 3 25 Rolled Oats, ½bbl. 3 00 Quaker, 60 bs 2 50 Rolled Oats, cases 3 50 Quaker bbls 6 00
ams, 1 b standards 1 15 ams, 2 b standards 1 75 am Chowder, 3 b 2 10 ove Oysters, 1 b standards 1 00 obsters, 1 b picnic 1 75 obsters, 1 b stan 2 2 00 obsters, 1 b star 2 00 obsters, 1 b fresh standards 1 10 ackerel, 5 b fresh standards 1 10 ackerel, 5 b fresh standards 3 50 ackerel in Tomato Sauce, 3 b 5 25	Rolled Oats. 5 50 Quaker, 48 lbs. 5 25 Rolled Oats, ½bbl. 3 00 Quaker, 60 lbs. 2 50 Rolled Oats. cases 3 50 Quaker bbls. 6 00
ove Oysters, 1 th standards	Medium
bbsters, 1 lb star	
ackerel, 1 th fresh standards	Imported Clay 3 gross.
ackerel in Tomato Sauce, 3 b. 325 ackerel, 3 b in Mustard. 5 25 ackerel, 3 b broiled. 3 25 ulmon, 1 b Columbia river. 1 55 ulmon, 2 b Columbia river. 2 30 ulmon, 1 b Sacramento. 1 45 vardines demestic 14 8	Imported Clay, No. 216, 2½ gross @1 85 American T. D @ 90
dmon, 1 tb Columbia river	RICE.   Choice Carolina   6½ Java   66   Prime Carolina   5½ Patna   5½ Good Carolina   5   Rangoon   5½65½ Good Louisiana   5   Broken   3½63½
Ilmon. 1 b Sacramento   1 45   17   17   17   17   17   17   17   1	Good Carolina
ardines, Mustard $\frac{12}{2}$ s	SALERATUS.   DeLand's pure   .5½   Dwight's  5½   Church's   .5½   Sea Foam  5½
pples, 3 b standards 90	DeLand's pure   5½ Dwight's   5½ Church's   5½ Sea Foam   5½ Taylor's G. M   5½ Cap Sheaf   5½ ½ cless in 5 box lots.
Description   Cannel Frents   90	60 Pocket, F F Dairy 2 25
nerries, red standard	Saginaw or Manistee 1 00
reen Gages, standards 2 b	Diamond C. S
eaches, seconds	Higgins' English dairy bu. bags 70
aspherries, extra	Rock, bushels
CANNED FRUITS—CALIFORNIA.  Lusk's. Mariposa.  pricots . 2 40 2 20 gg Plums . 2 10 1 85 rapes . 2 10 1 85 reen Gages . 2 10 1 85 ears . 2 65 2 25 uinces . 2 75 2 25 eaches . 2 25 2 20  CANNED VEGETABLES.	SAUCES.   Parisian, ½ pints.   @2 00   Pepper Sauce, red small.   @ 75
gg Plums	Pepper Sauce, red small
reen Gages	Catsup, Tomato, pints 6 8 Catsup, Tomato, quarts 6 2 Halford Sauce, pints 6 3 Halford Sauce, ½ pints 6 2 2 2
eaches	Halford Sauce, pints. Ø3 50 Halford Sauce, ½ pints. Ø2 20
CANNED VEGETABLES. sparagus, Oyster Bay	Ground. Whole. Pepper . 16@25 Pepper . @16 Allspice . 12@15 Allspice . 8@16 Cinnamon . 18@30 Cassia . 10@11
eans, Lewis' Boston Baked	Allspice
	Cloves 15@25 Nutmegs 60@65 Ginger 16@20 Cloves 16@18 Mustard 15@30 Cayenne 25@35
eas, French	Cayenne25@35  STARCH.
eas, Marrofat, standard 160 eas, Beaver 70 umpkin, 3 ib Golden 85 uccotash, standard 90 omatoes, Trophy 115 omatoes, Hillsdale 115 omatoes, Adrian 15 cmatoes, Three Rivers 115 CHEESE.	Elastic, 64 packages, per box
omatoes, Hillsdale 1 15 omatoes, Adrian 1 15	Corn, ½ bbls. 26@30 Corn, t0 gallon kegs. @33
omatoes, Three Rivers	Corn, 5 gallon kegs
Ichigan full cream       11 @12         laff skim       9 @10½         im       5 @ 6	Elastic, 64 packages, per lox   5 oc
COCOANUT.   Clicking an full cream	SUGARS   G 7%
aker's38 Vienna Sweet25 unkles'35 COCOANUT.	Granulated, Standard
1/28	Standard A
" assort @27 " 4's. @28	Standard A   6 8 8 8 8 8 8 8 8 9 8 9 9 9 9 9 9 9 9 9
Althoy's I the round	TEAS.
tio	Japan ordinary         15@2           Japan fair to good         25@3           Japan fine         35@4           Japan dust         15@2
	Japan dust       1866-2         Young Hyson       30@5         Gun Powder       35@5         Oolong       33@55@6
aricabo         13         Maricabo         17           ava         20@25         Java         24@26           J. G. Java         24         O. G. Java         28           Iocha         25         Mocha         28           COFFEES—PACKAGE         60 bg. 100 bg. 200 bg.	Oolong
12% 12% 12%	Congo   Cong
ion 12½ IcLaughlin's 12% 12% 12½ rbuckle's 12% 12% 124 12% 12% 12%	Dark American Eagle 67   Sweet Rose
ferman 12½ 12 fermolia 13¾ 12¾ 13½	State Seal
2 foot Jute 1 25   72 foot Cotton 2 25	Indian Queen. 60 Fountain. 7 Bull Dog. 60 Old Congress. 66 Crown Logf 66 Good Luck 5
0 foot Jute 1 00   60 foot Cotton 2 00   DFoot Cotton 1 50   50 foot Cotton 1 75   CRACKERS AND SWEET GOODS X XXX   70   Xenosha Butter	Hiawatha 65 Blaze Away 3 Globe 65 Hair Lifter 3
Kenosha Butter	May Flower
Dutton 514	Spring Chicken
eymour Butter. 5½ unter. 5½ ancy Butter. 5 . Oyster. 5½ clienie 5½ ancy Oyster. 5 ancy Soda. 5 tty Soda. 55%	Moxie Ø35 Black Jack Ø32 Hiawatha Ø42
Pienie	Musselman's Corker. @30 Turkey @39
filk	Dainty
Boston 7	Uld Soldier
Pretzels, hand-made	Rum five "
Cracknels       15½         Lemon Cream       7½       8½         Prosted Cream       8½	Red Fox
Finger Snaps	Patrol
Coffee Cakes 81/2	Chocolate Cream
tumbles	E. C. @38 Spread Eagle. @36 Big Five Center. @33
Frosted Honey Cakes 13½	Parrot @42 Tramway
seed Cakes	Black Prince. (635)
FISH.  Bloaters, Smoked Yarmouth	Leggett & Myers' Star@39 Climax
Cod, whole	Acorn
Herring % DOIS	SMOKING Hard Tack
Mackerel, Penny bbls	Dixie
" No. 3, ¼ bbls	Arthur's Choice
20d, Boneless   50d	Horse Shoe
Frout, ½ bbls	Seal of Grand Rapids   Seal of North Caro- (cloth)
White No. 1, 72 bold	Miners and Puddlers. 28 lina, 4 oz
White, No. 1, 12 b kits	Old Tom
	Joker 25 Apple Jack
" 4 oz	Pickwick Club. 40 Rattler
" No. 2 Taper	Holland
" ½ pint round 4 50 7 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Good Luck
10.10	5 SHORTS. 0 Mayflower
FRUITS—DOMESTIC.  Apricots, 25 1b boxes	SNUFF
Apricots, 25 lb boxes	0 Lorillard's American Gentlemen @ Maccoboy
Peaches, Delaware, 50 b boxes @ 2	8 " Rappee
Peaches, Michigan	Railroad Mills Scotch
THE RESERVE AND ADDRESS OF THE PARTY OF THE	

5	Star brand, pure cider	8@12 8@12
15 10 05 00	Bath Brick imported	95
00 50 20	do No. 2	1 00 1 50 7 80 2025
13 1/2 1/4	Candles, Star	@121/4 @14 @80 1 25
00	Gum, Rubber 100 lumps.       6         Gum, Rubber 200 lumps.       6         Gum, Spruce.       30	@25 @35 @35
00	Hominy, \$\partial \text{bbl}	@3 50 @ 5 @ 3 @1 35
20 75 25 50	Peas, Split Prepared	@3 00 @1 90
00 50 75 00	Sage Sauerkraut, bbls.	@ 18 @4 50 @2 50
50 00 50	CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:	
19 30 42	STICK. Standard, 25 lb boxes 8½ Twist, do 9 Cut Loaf do 10½	609 6 9%
50 55	MINNE	
25 25 25	Extra, 25 th pails. 10 Extra, 200 th bhis. 9 French Cream, 25 th pails. 12	@8% @10% @ 9% @12%
50 00 25	Royal, 25 tb pails	%@ @10 @ 9%
00	FANCY—IN 5 lb BOXES.  Lemon Drops	@13 @14
00 25 85 90	Chocolate Drops.  H M Chocolate Drops.  Gum Drops	@14 15 18 10
34	Licorice Drops. A B Licorice Drops. Lozenges, plain. J4	22 12 @15
1/2	H M Chocolate Drops         Gum Drops         Licorice Drops         A B Licorice Drops         Lozenges, plain       J4         Lozenges, printed       15         Imperials       14         Mottoes       14         Cream Bar       13         Caramels       13	@15 15 @14
1/4	Hand Made Creams	18
25 15	Figure 1 Treams 16 Decorated Creams 16 String Rock 17 Burnt Almonds 20 Wintergreen Berries 14	20 14 @22
35	FANCY_IN DULL	
	Lozenges, plain in pails	@11 @121/4 @12
00	Gum Drops in pails	@12½ @7 @ 5½ @10
75 00 35	Gum Drops, in bbls.  Moss Drops, in pails.  Moss Drops, in bbls.  Sour Drops, in pails.  Imperials, in pails.  Imperials in bbls.  10½	9 12 @12½
70 80 25 50	FRUITS	
20	Bananas Aspinwall 150 Oranges, Jamaica, bbls Oranges, Florida 0ranges, Valencia, cases 6 00 Oranges, Messina 32 Oranges, Maples 2 20 Lemons, choice 2 20	0@6 50
19 10 11 165	Oranges, Naples.  Lemons, choice	5@3 50 5@4 25
18	Dates, skin	6@16 ② 4½ ② 5
35 328	Oranges, Naples   Lemons, choice   3 2     Lemons, fancy   4 (0     Figs, layers, new, B b   12     Dates, frails do     Dates, ½ do do     Dates, ½ skin     Dates, Fard 10 b box B b     Dates, Fard 50 b box B b     Dates, Fard 50 b box B b     Dates, Persian 50 b box B b     Pine Apples, B doz	@10
30 30 31	PEANUTS.	
031 028 030 50	Prime Red, raw % b. 4 Choice do do Fancy do do Choice White, Va.do 5 Fancy H P. Va do 6 H. P. Va	@ 4½ @ 5 @ 5½ @ 5½
7% 7% 6%		@ 7 @ 6
6 1/4 6 1/4	Almonds, Tarragona.  " Ivaca. " California 15 Brazils 9	@17 @16 @16 @ 9½
5% 5% 5%	Brazils 5 Chestnuts, per bu 9 Chestnuts, sicily 11½ Barcelona Walnuts, Grenoble 14	6@12 @10 @14½
020 030	" French	@11
045 020 050 050	California. Pecans, Texas, H. P. 9 Missouri 8½ Cocoanuts, ₹ 100	@13 @ 9 @4 50
96C 930	PROVISIONS.  The Grand Rapids Packing & Provision of following a Provision of the Provision	on Co.
35 .45 r35	PORK IN BARRELS.  Mess, Chicago packing, new Clear, short pork, Chicago, packing.	11 75
.35 .38 .65	Mess, Chicago packing, new Clear, short pork, Chicago packing Back, clear short cut, Chicago packing Extra family clear, short cut. Clear, A. Webster packer, new Extra clear pig, short cut.	12 50 13 25 12 25 12 75
.64 .52 .35	Clear back, short cut	12 75 13 25 13 50
.30	Long Clears, heavy	614
0 0 5	Long Clears, heavy medium light. Short Clears, heavy do. medium do. light.	6¾ 6¾ 6¾ 6¾
2 2 0 9	Hams, heavy	1N. 01/
5 2 8 0	" medium " light Boneless Hams Boneless Shoulders Breakfast Bacon	10 61/2
9 8	Boneless Shoulders. Breakfast Bacon. Dried Beef, extra quality. Dried Beef, Ham pieces. Shoulders cured in sweet pickle.	9
0424	Tierces	
10 10 18 14	LARD IN TIN PAILS.	
0 38 36	20 lb Pails, 4 pails in case	7% 7%
13 12 14 15	Extra Mess Beef, warranted 200 bs Boneless, extra	9 25
35 35 39 12	Pork Sausage. Ham Sausage. Tongue Sausage. Frankfort Sausage.	
0 2	Bologna, straight	
e 26 16	In half barrels.	3 75
.28	HIDES, PELTS AND FURS.	
25	Perkins & Hess pay as follows:	
48	Full cured & 8½ Deacon skins, Dry hides and kips 8 @12	@11 @50
42	SHEEP PELTS. Old wool, estimated washed # b	
24		
32		0@12 00
	Fisher	SOUGH OU
2	Spring	05@ 70 18 12@ 14 6@ 8
5 4 3	5 Otter	@ 2 00@6 0 10@1 0 10@1 35
1 3	Beaver, P b	10@1 35 50@3 00 10@ 25
	grant grant	

### OUT AROUND

News and Gossip Furnished by Our Own Correspondents.

Bought an Interest in a Bank.

Special Dispatch to The Tradesman. Big Rapids, March 2-William Judson, formerly of the lumber firm of Barnhart & Judson, which went out of existence January 1, has purchased a half interest in the banking business of F. Fairman, at this place, and will assume a portion of the management of the same.

S. D. Thompson advertises for 500 cords of basswood. It will be used in the manufacture of excelsior.

Menza Gates has started a barber shop in the Bailey basement.

When the new railroad discussion was at its height most of our business men walked

its height most of our business men walked up and subscribed liberally; but there are a few croakers in every neighborhood who always oppose progress of any kind.

M. F. Hatch, our banker, states that business in his line for the past two months has been the best since the bank started.

J. H. Simmons is putting into the Muskegon river about 400,000 pine logs for Oliver Seaman, of Big Rapids. Henry S. Woodard has nearly finished a job of putting afloat one million feet of hemlock.

The quality of pine logs drawn to this

The quality of pine logs drawn to this place by D. P. Clay is said by experienced men to be the finest seen here for a good many years and from the quantity we should judge that Mr. Clay's mills will be taxed to their utmost capacity during the season of 1886.

### Traverse City.

A large quantity of ice, though of an inferior quality, has been taken from the Bay during the past week.

The new grocery store of Ashton Bros. has opened for business.

Mrs. C. E. Closs will soon remove her millinery stock to the Parmalee building. An invitation has been extended to Prof. C. T. Grawn by the Business Men's Association, to speak at Germaine Hall, Tuesday evening, March 9, on any subject connected with our educational system which he may choose. Similar invitations will be given other praminent men in the near future. S. K. Northam has purchased J. G. Holli-

day's carpenter shop. Mr. H. will erect another shop on his Washington street lot. C. J. Gaunett has gone to Bay City, where he will make his future home.

One thousand three hundred bushels of potatoes were shipped by Perkett & Lardie last week. Price paid from 28 to 33 cents

### Cadillac.

Johnnie Wilcox, formerly with C. R. Smith, and J. C. McBurney, formerly with H. A. Crawford, have exchanged situa-

Mt. Pleasant parties contemplate starting a bank at Lake City. Cummer & Son have sold their first log-ging engine, "Old Sally," to a lumber firm

in Clare county.

J. W. Cummer, the hardware merchant,

visited Cleveland last week.

Reuben Coe, a Grand Rapids carpenter, has sold his residence property here to Jno.

Hawkins.

There is talk of putting in an electric plant here this summer to light the streets and the business houses. A. Bergland's store, next to the post office, is being refitted throughout and when completed will be occupied by Anderson &

with their boot and shoe stock. A. M. Towle has orders from outside parties for twenty row boats to be built this winter. He is working on them and also

on a steam boat which will be launched on the raging Clam in the spring.

Leroy Mann has invented and is manufac

turing a clothes bar. It consists of an ordinary side bracket about ten inches wide which is to be fastened to the wall. About an inch below and parallel to the outer edge of the bracket shelf runs a rod of round iron forming a semi-circle. Attached to the rod are light foot arms which, when not in use, hang perpendicularly and are out of the way. To use them they are raised to a horizontal position and pushed in between the rod and the shelf above and are thus held firmly and can be adjusted as desired.

The lumber firm of O. Webster & Co. has

dissolved, O. Webster continuing the business. This mill is at Paradise, where he has just purchased a large tract of hardwood

### Big Rapids.

W. C. Morey, who has been supplying Big brother, and goes to Southern Kansas to invest in a farm.

R. A. Moon, who went south some four weeks ago to invest in southern pine lands, is expected home this week, thoroughly satisfied to confine his speculations to colder

N. S. Benson, millwright and lumberman, has purchased the interest of J. King and Mr. Brackney in the planing and picture backing mill at Owosso. The new firm will be L. L. King and N. S. Benson, the latter furnishing the bulk of the capital.

C. G. Hudnutt goes to Springfield, Ill., this week to investigate the electric light plant and will probably buy a plant before

Thomas Hanafan, of the firm of Hanafan, Harmon & Co., will soon take a trip to Southwestern Minnesota to engage in the mercantile business, providing he finds a location to suit.

The Big Rapids Iron Works, which was merged into a stock company about a year ago, with Edwin Cannon, J. G. Martz, C. W. Comstock, W. W. and Warren Smith and J. P. Wymann as stockholders, has closed up, with fair prospects to remain closed until opened under new management as the present stockholders are "at ears." Dell Lovejoy, with the assistance of Wal

ter L. Price, wlll open the store aud business of the West Michigan Lumber Co., at Park City this week, Dell having full charge of the company's business at that point. They will remove their families there about April 1.

### Bellaire.

W. W. Smith & Son, proprietors of the Inter-Lake House, are out with their annual circulars, setting forth the claims and fascinations of this section of the Grand Traverse region to the sporting and angling world. The letters received and inquiries made from various sections of the country, indicate that a larger number of tourists and sportsmen are coming to Northern Michigan sportsmen are coming to North

S. B. Owen, our postmaster and shoe maker, has ordered a stock of boots and shoes for the spring and summer trade.

# MIKADO ROASTED COFFEE

IN 1 POUND PACKAGES.

# GOOD COMMON RIO COFFEE,

Packed in Attractive Shape in I lb. Packages Only.

Price, 10 1-4 c per lb. Send for Sample.

# W.J.QUAN & CO.

CHICAGO, ILL.

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE—1 wish to engage in a special line of business and offer for sale half interest in the general merchandise store at Richland, Mich. Wm. B. Tyler, Richland, Mich. 130\* FOR SALE—Drug store and house and lot.
For further particulars inquire of or address Box 172, Muskegon, Mich.

132\*

PARTNER WANTED—A grocery merchant with fifteen years' experience and doing a business of \$20,000 per year in one of the best towns in Northern Michigan desires a partner with \$2,000 capital. For particulars, address CB., care The Tradesman.

FOR SALE—Span of dapple greys, weighing 3,000 pounds. Age, 7 years. Gentle and accustomed to heavy work. Will sell cheap for cash. Address R. P. Burdick, 68 Spring street, Grand Rapids.

FOR SALE—The font of brevier type formerly used on The Tradesman. The font comprises 222 pounds, with italic, and can be had for 30 cents a pound. Apply at the office.



# WHOLESALE

PLUGS KEPT IN STOCK.

Sole Agents for Celebrated Rapids citizens with milk for the past five years has sold out to H. A. Morey, his Cantilla, Rosa Deora, American Club.

76 South Division St., Grand Rapids, Mich.

Exclusively Wholesale.



CHAS. S. YALE & BRO.

Baking Powders, Extracts, Blnings, AND JOBBERS OF

GROCERS' SUNDRIES. All orders addressed to the new firm will receive prompt attention.

40 and 42 South Division St., GRAND RAPIDS,



# P. STEKETHE & SONS,

JOBBERS IN

# DRY GOODS.

83 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers a Specialty.

# GUNN HARDWARE

COMPANY.

Exclusively Wholesale,

Present to the Trade the

Largest and Most Complete Line

# Shelf and Heavy

EVER SHOWN IN WESTERN MICHIGAN.

Our Stock Comprises Everything

**Included in a First-Class** 

# HARDWARE

Dealers visiting the City are Cordially Invited to Call and Inspect our Establishment.

	WHOLESALE PRICE CURRENT.	"A" Wood's patent planished, Nos. 24 to 27 10
	These prices are for cash buyers, who pay promptly and buy in full packages.  AUGERS AND BITS.	B" Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c P b extra. ROPES.
	Ives', old style.       dis60&10         N. H. C. Co.       dis60&10	Sisal, ½ ln. and larger
	Douglass'dis60&10	Steel and Iron
	Pierces'         dis60&10           Snell's         dis60&10           Cook's         dis60&10	Try and Bevels dis 60 Mitre dis 20 SHEET IRON.
	Cook's         dis40&10           Jennings', genuine         dis 25           Jennings', imitation         dis50&10	Com. Smooth. Com.
1	BALANCES.	Nos. 10 to 14
	Spring	Nos. 18 to 21
	Railroad \$ 13 00 Garden	Nos .25 to 26
	Hand	Nos. 15 to 17. 4 20 2 90 Nos. 18 to 21. 4 20 3 00 Nos. 25 to 24. 4 20 3 10 Nos. 25 to 26. 4 40 3 20 Nos. 27. 4 60 All sheets No, 18 and lighter, over 30 inches wide not less than 2-10 extra.
-	Cow         dis         60&10           Cali         dis         30&15	In casks of 600 bs, & b 51/2
	Gong dis 25 Door, Sargent dis 69&10	In smaller quansities, & b 6 TINNER'S SOLDER.
,	BOLTS   BOLTS   Stove	In casks of 600 bs. \$\psi\$ b.   5½
1	Plow dis 30&16	Strictly Half-and-half
	Wrought Barrel Boltsdis 60&10	IC, 10x14, Charcoal 5 75.
	Cast Barrel Boltsdis 60&10 Cast Barrel, brass knobsdis 60	IX, 10x14,Charcoal
	Cast Square Springdis 60 Cast Chaindis 60&10	IX, 12x12, Charcoal
	Wrought Square dis 60&10	IX, 14x20, Charcoal
	Wrought Sunk Flushdis Wrought Bronze and Plated Knob	IXXX, 14x20, Charcool
	Flush dis 60&10 Ives' Door dis 60&10	IX, 20x28, Charcoal
	BRACES. Barberdis \$ 40	DC, 100 Plate Charcoal   15 00   100 Plate Charcoal   8 50   100 Plate Charcoal   10 50   100 Plate Charcoal   10 50   100 Plate Charcoal   12 50   100 Plate Charcoal   12 50   100 Plate Charcoal   12 50   100 Plate Charcoal   100 Plate Add 1 50 to 6 75   100 Plate Add 1 50
	Backus dis 50&10	Redipped Charcoal Tin Plate add 1 50 to 6 75
	Am. Balldis net	
	Well, plain. \$ 3 50 Well, swivel. 4 00	Roofing, 14x20, IC     5 25       Roofing, 14x20, IX     6 75       Roofing, 20x28, IC     11 00       Roofing, 20x28, IX     14 00
	BUTTS, CAST.	MIN THANK
	Cast Loose Pin, figureddis 70&10 Cast Loose Pin, Berlin bronzeddis 70&10	IC, 14x20, choice Charcoal Terne. 5 50 IX, 14x20, choice Charcoal Terne. 7 00 IX, 20x28, choice Charcoal Terne. 11 00 IX, 20x28, choice Charcoal Terne. 14 00
	Cast Loose Joint, genuine bronzeddis 60&10 Wrought Narrow, bright fast jointdis 60&10	IX, 20x28, choice Charcoal Terne
	Wrought Loose Pindis 60&10 Wrought Loose Pin, acorntipdis 60&5	Steel, Game. TRAPS. 60&10
1	Wrought Loose Pin, japanneddis 60& 5 Wrought Loose Pin, japanned, silver	Oneida Community, Newhouse'sdis 35
	tipped	Hotchkiss'
	Cast Loose Pin, figured         dis         70&10           Cast Loose Pin, Berlin bronzed         dis         60&10           Cast Loose Joint, genuine bronzed         dis         60&10           Wrought Narrow, bright fast joint         dis         60&10           Wrought Loose Pin         dis         60% 5           Wrought Loose Pin, acorntip         dis         60% 5           Wrought Loose Pin, japanned         dis         60% 5           Wrought Loose Pin, japanned, silver         dis         10&60           Wrought Table         dis         10&60           Wrought Inside Elind         dis         10&60           Wrought Brass         dis         70&10           Blind, Clark's         dis         80	Hotchkiss 60&16 S. 90&16 S. P. & W. Mfg. Co.'s
	Blind, Clark's.	Bright Market WIRE.
	CAPS.	Coppered Market dis 6214
	Ely's 1-10	Extra Bailing dis 55 Tinned Market dis 62½ Tinned Broom % 10 06
	G. D	Timed Mattress
	CATRIDGES.	Tinned Spring Steel
	Rim Fire, U. M. C. & Winchester new list50&10 Rim Fire, United States	Barbed Fence
	Central Firedis30&10	Copper new list net Brass new list net
	Socket Firmer dis 75&10 Socket Framing dis 75&10	Bright WIRE GOODS. dis 70.810.816
	Socket Cornerdis 75&10	Bright   dis 70&10&10 &
	Butchers' Tanged Firmerdis 40 Barton's Socket Firmersdis 20	
	Coldnet	Baxter's Adjustable, nickeleddis Coe's Genuinedis 60 Coe's Patent Agricultural, wrought, dis 75&10 Coe's Patent, malleabledis 75&10&10
	Curry, Lawrence'sdis 40&10	Coe's Patent Agricultural, wrought, dis 75&10 Coe's Patent, malleable dis 75&10&10
	COCKS	MISCELLANEOUS.
	Brass, Racking's	Bird Cages         50           Pumps, Cistern         dis 70&1           Screws, new list         83%           Casters, Bed and Plate         dis50&10&16           Dampers American         1
	Beer 40&10 Fenns' 60	Casters, Bed and Plate. dis50&10&10
1	COPPER. Planished, 14 oz cut to size	Forks, hoes, rakes and all steel goods. 60&10&5
۱	14x52, 14x56, 14x60	COUNTRY PRODUCE.
	Cold Rolled, 14x56 and 14x69.       21         Cold Rolled, 14x48.       19         DRILLS	Apples-Choice winter fruit is in fair de-
	Morse's Bit Stock	mand at \$1.90@\$2. Beans—Local buyers pay 50c@75c \$\text{bu. for}
	Morse's Taper Shankdis 40	unpicked and hold ordinary hand-picked for
	ELBOWS.   doz net \$.85	\$1.10@\$1.20. Butter—Michigan creamery is easy at 28@30.
-		Sweet dairy is in fair demand and firm at 16, while old is dull at 5@8c.
I	Clar's, small, \$18 00; large, \$26 00. dis 20 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25 FILES—New List.  American File Association Listdis 55&10 Disector's	Butterine-Creamery packed commands 20c.
	American File Association Listdis 55&10	Dairy rolls are held at 14@15c and solid packed at 12@14c.
	New Americandis 55&10	Cabbages-In fair demand at \$8@\$10 \$ 100.
	Nicholson's         dis         55&10           Heller's         dis         55&10           Heller's Horse Rasps         dis         55&10	Cheese—The best grades of October and November make are selling at 11@12%.
	Hener's Horse Raspsdis 55&10 GALVANIZED IRON,	order of b gan time of for bor.
	GALVANIZED IRON, Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 14 15 18 Discount, Juniata 50@10, Charcoal 60.	Celery-20@22c P doz. bunches for Kalama zoo or Grand Haven.
	GAUGES. Stanley Rule and Level Co.'sdis 50	Cranberries—Cultivated and wild Michigan command \$1.75@\$2 \$\varphi\$ bu. for choice. New
	HAMMERS.	Jersey \$2.25 % bu. box.
	Maydole & Co.'s         dis         25           Kip's         dis         25	Dried Apples—Quartered and sliced, 3\\2014@4c Evaporated, 6\207c.
	Kip's         dis         25           Yerkes & Plumb's         dis         40&10           Mason's Solid Cast Steel         30 c list 40	Dried Peaches—Pared, 15c.
	Blacksmith's Solid Cast Steel, Hand. 30 c 40&10 HANGERS. Barn Door Kidder Mfg. Co., Wood track 50&10	Eggs-Fresh are in fair demand at 17c. Honey-Choice new in comb is firm at 14c
	Champion, anti-frictiondis 60&10	Hay—Bailed is active and firm at \$15 per ton in two and five ton lots and \$13 in car lots.
	Gate, Clark's, 1, 2, 3	Hops-Brewers pay 8@10c 7 b.
	Gate, Clark's, 1, 2, 3	Lettuce—22c P D. Onions—Home-grown, 75c P bu. or \$2.25 P bbl
	Screw Hook and Eye, ½net 101/2	Pop Corn-Choice new commands 21/20 7 1
	Senow Hook and Evo 5/ not 91/	and old 3e 59 th

and longer.

Screw Hook and Eye, ½ net

Screw Hook and Eye ½ net

Screw Hook and Eye ¾ net

Screw Hook and Eye, ¾ net

Screw Hook and Eye, ¾ net

Strap and T dis

HOLLOW WARE.

Stamped Tin Ware.

Japanned Tin Ware

Granite Iron Ware

Granite Iron Ware.

Grub 1 \$100. Grub 1 \$11 00, dis 60
Grub 2 \$11 50, dis 60
Grub 3 \$12 00, dis 60

KNOBS.

Door, mineral, jap. trimmings dis 50
Door, porcelain, jap. trimmings 50
Door, porcelain, plated trimmings 50
Door, porcelain, trimmings 50
Door, porcelain, trimmings 50
Drawer and Shutter, porcelain dis 70
Picture, H. L. Judd & Co.'s 40&10
Hemacite dis 50 LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis Mallory, Wheeler & Co.'s. dis Branford's dis Norwalk's dis LEVELS. Stanley Rule and Level Co.'s.....dis 70 

PLANES.

Ohio Tool Co.'s, fancy dis 15
Sciota Bench dis 25
Sandusky Tool Co.'s, fancy dis 25
Bench, first quality dis 20
Stanley Rule and Level Co.'s, wood dis20&10

0	Sisal, ½ In. and larger  Manilla  SQUARES.  Steel and Iron	15
0 0	Steel and Irondis	70
0 0	Try and Bevelsdis Mitredis	60
5	SHEET IRON. Com. Smooth.	Com
0	SHEET IRON. Com. Smooth. Nos. 10 to 14. \$4 20 Nos. 15 to 17 4 20 Nos. 18 to 21 4 20 Nos. 22 to 24 4 20 Nos. 22 to 24 4 40 No. 27 4 60 All sheets No, 18 and lighter, over 30 ir wide not less than 2-10 extra.	\$2 80 2 90
0	Nos. 18 to 21	3 00
0	Nos .25 to 26	3 20
	All sheets No, 18 and lighter, over 30 in	ches
0 0		
5	In casks of 600 bs, & b	6
0	In casks of 600 bs, \$\mathbb{B}\$ b.  In smaller quansities, \$\mathbb{B}\$ b.  No. 1, Refined.  Market Half-and-half.  Strictly Half-and-half.  Cards for Charcoals \$6.75	12 50
0 0	Market Half-and-half	15 00 16 50
5	TIN PLATES.  Cards for Charcoals, \$6 75.  IC, 10x14, Charcoal IX, 10x14, Charcoal IX, 10x14, Charcoal IX, 12x12, Charcoal IX, 12x12, Charcoal IX, 14x20, Charcoal IX, 14x20, Charcoal IXX, 14x20, Charcoal IXX, 14x20, Charcoal IXXX, 14x20, Charcoal IXXX, 14x20, Charcoal IXXX, 14x20, Charcoal IXXX, 10x20, Charcoal IX, 20x28, Charcoal IX, 20x28, Charcoal IX, 100 Plate Charcoal IX, 100 Plate Charcoal IXXX, 100 Plate Charcoal IXXX, 100 Plate Charcoal IXXX, 100 Plate Charcoal IXXXX, 100 Plate Charcoal	10 00
0	IC, 10x14, Charcoal	5 7
0 0	IC, 12x12, Charcoal	6 2
0	IC, 14x20, Charcoal	5 7
0 0	IXX, 14x20, Charcoal	8 78
0	IXXX, 14x20, CharcoolIXXXX, 14x20, Charcoal	10 78 12 78
0	IX, 20x28, Charcoal DC, 100 Plate Charcoal	15 50 6 50
	DX, 100 Plate Charcoal	8 50
0	DXXX, 100 Plate Charcoal.	12 50
0 t	rates.	
	Roofing, 14x20, IX	6 7
0	Roofing, 14x20, IC. Roofing, 14x20, IX. Roofing, 14x20, IX. Roofing, 20x28, IC. Roofing, 20x28, IX.	14 00
	MITAL THAT THE	
0	IC, 14x20, choice Charcoal Terne. IX, 14x20, choice Charcoal Terne. IC, 20x28, choice Charcoal Terne. IX, 20x28, choice Charcoal Terne.	7 00
0	IX, 20x28, choice Charcoal Terne	14 00
5	Steel, Game. Oneida!Community, Newhouse'sd Oneida Community, Hawley & Norton's Hotchkiss' S. P. & W. Mfg. Go.'s. Mouse, choker	60&16
5	Oneida Community, Newhouse'sd Oneida Community, Hawley & Norton's	is 35
5	Hotchkiss' S. P. & W. Mfg. Co.'s	50&10
0	Mouse, choker	g doz
0		
0	Bright Market dis Annealed Market dis Coppered Market dis Extra Bailing dis Extra Bailing dis	671/
5	Coppered Market	62½
0	Tinned Marketdis	621/
0	Tinned Mattress.	b 81/
	Addition	s 50
0	Barbed Fence.	10 3%
0	Barbed Fence Copper new lis Brass new lis	st ne
0	WIRE GOODS.	10&10
0	Bright dis 70% Screw Eyes dis 70%	10&1
5	Screw Eyes dis 70& Hook's dis 70& Gate Hooks and Eyes dis 70&	10&10
20	WEENCHES	
0	Baxter's Adjustable, nickeleddis Coe's Genuinedis Coe's Patent Agricultural, wrought, dis Coe's Patent, malleabledis 75&	75&10
0 25		10&1
0	MISCELLANEOUS. Bird Cages	56
0	Bird Cages. Pumps, Cisterndis Screws, new list. Casters, Bed and Platedis50& Dampers, American Forks, hoes, rakes and all steel goods. 60& Copper Bottoms	70&10
0	Casters, Bed and Platedis50&	10&10
8	Forks, hoes, rakes and all steel goods. 608	210&
1		190
9	COUNTRY PRODUCE.	
0	Apples—Choice winter fruit is in fair mand at \$1.90@\$2.	r de
0	Beans-Local buyers pay 50c@75c 🔁 bu	
5	unpicked and hold ordinary hand-picke \$1.10@\$1.20.	d for
0	Butter-Michigan creamery is easy at 2	
.0	Sweet dairy is in fair demand and firm while old is dull at 5@8c.	at 16
5	Butterine-Creamery packed command	s 20c
0	Dairy rolls are held at 14@15c and solid pa at 12@14c.	cked
0 0	Cabbages—In fair demand at \$8@\$10 P	100.
0	Cheese-The best grades of October	and
0	November make are selling at 11@12½. Cider—Sc \( \text{P} \) gal. and \( \text{\$1} \) for bbl.	
8	Celery-20@22e P doz. bunches for Kal	ama
8	zoo or Grand Haven. Cranberries—Cultivated and wild Miel	nigar
0	command \$1.75@\$2 P bu. for choice.	
	Jersey \$2.25 % bu. box.	
5	Dried Apples—Quartered and sliced, 3½ Evaporated, 6½@7c.	2/04c
0	Dried Peaches—Pared, 15c.	
10	Eggs-Fresh are in fair demand at	
0	Honey—Choice new in comb is firm at Hay—Bailed is active and firm at \$15 pe	
10	in two and five ton lots and \$13 in car lots Hops—Brewers pay \$@10c \$2 th.	3.
0	ALUDS DICWEIS DAY ORGIVE TO ID.	

me-grown, 75e \$8 bu. or \$2,25 \$9 bbl. Choice new commands 21/20 P D and old 3e 39 tb.

Potatoes-Burbanks command 45@50c. Late Rose are in fair demand at 40c. Poultry-Scarce and high. Fowls sell for 10@10%c; chickens, 11@11%c; ducks, 12c; and

turkeys, 12e. Squash-Hubbard, quoted nominally at le ? B, although very little is moving. Turnips—25e ₽ bu.

GRAINS AND MILLING PRODUCTS. Wheat-Lower. The city millers pay as follows: Lancaster, 85; Fulse, 82e; Clawson, 82c.

Corn-Jobbing generally at 44@45c in 100 bu. lots and 38@40c in earlots. Oats-White, 38c in small lots and 33@35c in ear lots.

Rye-48@50c \$ bu. Barley-Brewers pay \$1.25 \$ cwt. Flour-No change. Fancy Patent, \$5.50 @ bbl. in sacks and \$5.75 in wood. Straight, \$4.60 \$

Corn and Oats, \$20 \$ ton. OYSTERS AND FISH.

### F. J. Dettenthaler quotes as follows: OYSTERS.

3	Common, Bra and Fencing.	New York Counts33
8	10d to 60d	H. F. H. & Co. Selects30
ı	8d and 9 d adv	Selects
4	6d and 7d adv	
	4d and 5d adv	Anchors
3		Standards
1	3d advance	Favorites 15
1	3d fine advance 3 00	Mediums 14
	Clinch nails, adv 1 75	Primes 13
	Finishing 1 10d 8d 6d 4d	Selects, by bulk 1 60
9	Size—inches ( 3 21/2 2 11/2	Standards, by bulk
	Adv. \$\frac{1}{25} \text{ keg} \ \frac{1}{25} \ \frac{1}{25} \ \ \frac{1}{25} \ \ \frac{1}{25} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Shrewsbury shells, \$ 100
	Steel Nails-2 65.	Princess Bay Clams, \$\partial 10080
		New York Counts, \$\pi\$ 100
	MOLASSES GATES.	New 1 ork counts, & 100 140
	Stebbin's Patterndis 70	FRESH FISH.
	Stebbin's Genuinedis 70	Cod @10
	Enterprise, self-measuringdis 25	Haddock @ 8
ī	MAULS.	Mackerel
ı	Sperry & Co.'s, Post, handleddis 50	Mackinaw Trout @ 7
	OILERS.	Perch, dressed
	Zinc or tin, Chase's Patentdis60&10	Complete
	Zine, with brass bottomdis 50	Dinotes
		Whitefish @ 9
	Brass or Copperdis 50	
	Reaperper gross, \$12 net	FRESH MEATS.
	Olmstead's	
	PLANES.	John Mohrhard quotes the trade selling

- attended manned and	
John Mohrhard quotes the trade selling rices as follows:	
resh Beef, sides 4½@ 6½ resh Beef, hind quarters 6½@ 7½ ressed Hogs @ 5½ utton, carcasses 6 2 6½ eal 8 29 ork Sausage 7 7 2 7½ ologna 6½@ 7 owls 10 2010½ pring Chickens 11 2011½	
ucks @12	

### The Michigan Tradesman.

The Cause of the Present Discontent. Correspondence of The Tradesman.

East Saginaw-I again appear before your readers hoping to say something that may be of interest to them.

First, I wish to correct a tenet expressed in my last. I said, "I hold money as the medium of trade." I intended to say, "I hold money as the medium of values and labor as the medium of trade." Hence this throws us upon the labor question. Holding money the medium of values, and labor the medium of trade, what must be done to establish an adjusting equilibrium, for the the improvement of labor? I answer, a regulator of values between labor and what labor is to buy; a thermometer to regulate the ups and downs of the labor demand and the market values of products which sustain labor or that labor may desire in exchange for its use. Labor and what labor buys must meet on an understanding in which justice and equity predominate, and in which capital must exercise its strong and helping influence. I see the laborer take the \$12 he has earned during the week, and go into one of our furniture establishments and he is asked \$12 for an article he was paid \$3 to put upon the market. He next attempts to purchase the products of the soil, and is asked an exorbitant rate for the products of the farm that enter into his daily sustenance. Thus it would seem that the products of capital and the products of the soil are entirely out of proportion to the prices paid for la-

A farmer came to me last week, asking two prices for his products, and before leavyoung man he could get to work for his board for two or three months. This same board for two or three months. This same a Connections also made at St. Ignace with steamers of the Detroit and Cleveland Steam Navigation Company and all lake steamers.

At Marquette with the Marquette, Houghton & Ontonagon Railroad, for all Lake Superior noises. farmer had been upon the back streets among the poorer classes huckstering his potatoes out at twice their actual value, and complaining because he could not get more. And yet he was looking for a free laborer to till his lands; not willing to properly remunerate labor, yet willing to extort from him the highest price for his products. Articles manufactured and the products of living into which labor enters so largely are excesses which must be adjusted before the labor question can be settled satisfactorily. The past months have done much to adjust this disturbance in values as compared with the prices at which labor is remunerated. Much has been accomplished, indirectly, to assist labor and injure the employer by the great reduction in values that has taken place. And why taken place? Because of unremunerated labor being unable to purchase overvalued products. Therein the capitalist and manufacturer have been compelled to yield, and the time must come when labor shall be better remunerated. Yet, to properly pay labor, there must be a limit to the profits of the producer. They must conform and meet on a common level. Neither is it more reasonable that the manufacturer shall pay his employees in excess of his profits on his manufactured goods. This change is going on both at home and abroad. Cotton is lower to-day that at any time since the introduction of machinery in its manufacture. Wheat is lower this moment in Liverpool than for 128 years, with prospects of its being still lower.

I deem the cause of the present labor trouble largely at the door of the laborer, in his prodigality and unnecessary expenditures taking his means and disqualifying him to meet the highest capacity of a laborer. Noticeable during the recent strike in the Saginaw Valley so injurious to trade and the laborer was a saloon opposite us, which, during the strike, daily took in more money than any business house on the street. Yet several, including ourselves, are dealers in the products which go into daily consumption of the laborer. Let the laborer use the same economy as his employer, the "bloated bondholder," often so-called, and he can enthan any business house on the street. Yet a bondholder," often so-called, and he can enjoy the same comforts, the same luxuries, as well as the same respect. Next to be considered is to what extent is the government responsible for the depression of labor. To what extent foreign pauper labor shall be employed is being agitated, as exhibited by the recent riots on the Pacific slope. Go to Castle Garden and see the surplus foreign paupers vomited upon us. Yet this is a free country and any present legislation prohibiting immigration to our shores would seem unconstitutional. But must not this be adjusted to protect our own laboring classes. Again a protecting tariff may do much to assist our own laboring classes. Would it not stimulate home industry and engage our own skilled labor? But this is a serious matter for legislation, not within the scope of the article. See the many applying for labor for their board and the thousands asking alms and then say if something must not be done to ameliorate the condition of labor? As previously stated, much can and must be done toward harmonizing capital, labor and the cost of living. The laborer cannot pay more for his sustenance than he receives from his labor. The manufacturer cannot remunerate labor beyond the legitimate profits accruing from the employment of labor and the use of capital. Since my last to THE TRADESMAN I have

been on a trip through Illinois and Missouri and find trade everywhere depressed, the supreme effort being to dispose of goods purchased early in the season at a price that will let them out without loss. Standing upon a street corner in Joliet, Iil., I saw six signs advertising discount sales; and the principle features in passing small towns are the advertisements of cheap goods, or oods at ¼ and ½ off.

I think this month the turning month for

better times, however.

My next will be, The Rights of the Farmer vs. the Groceryman.

J. T. BELL.

### TIME TABLES.

Lake Shore & Michigan Southern.

(RADAMAGOO	DITTELOTION
Leave.	Arrive.
Ex. and N. Y.	N. Y. N. Y.
Mail. Mail.	Mail. Ex.
p. m. a. m.	a. m. p. m.
4:40 7:50 Dp. Grand R	apidsAr 9:50 7:15
5:58 9:07Allegan	8:32 5:58
6:55 10:05 Kalamaz	200 7:30 5:00
9:50 11:40 White P	igeon 5:50 3:30
a. m. p. m.	p. m. a. m.
4:15 5:10Toledo	
8:20 9:30Clevelan	d 6:40 6:30
p. m. a. m.	a. m. p. m.
2:40 3:30Buffalo	11:55 11:55
a. m. p. m.	p. m. a. m.
5:40 8:00 Chicago	Lv 11 30 8:50
A local freight leaves	Frand Rapids at 1 p. m.,
carrying passengers as f	ar as Allegan.

All trains daily except Sunday.

J. W. McKenney, General Agent.

Chicago & West Michigan.	
Leaves.	Arrives,
†Mail 9:00 a m	4:30 p m
†Day Express12:35 p m	9:25 p m
*Night Express10:40 p m	5:45 a m
Muskegon Express 4:20 p m	11:20 a m
*Daily. +Daily except Sunday.	
Pullman Sleeping Cars on all nig	ht trains.
Through parlor car in charge of c	eareful at-
tendants without extra charge to C	hicago on
1:00 p. m., and through coach on 9:15	a. m. and

NEWAYGO DIVISION. All trains arrive and depart from Union De-

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and J. H. CARPENTER, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.

	Detroit,	Mackinac	& Mar	quett	e.
oing	West.				ng Ea
:30 p	m	.Houghton	n		8:30 a
:00 p	m. D	Marquett	e	A,	1:00 p
:05 p	m, A	.Marquett	e	D,	1:40 p

	3:00 p m, D Marquette A, 1:00 p m
1	2:05 p m. A Marquette D, 1:40 p m
1	10:40 a m Seney 4:50 p m
8	7:45 a m St. Ignace 8:15 p m
1	6:15 a m Mackinaw City 9:30 p m
1	5:00 p m Grand Rapids 10:30 a m
	Express trains Nos. 1 and 2 make close con-
	nections at Mackinae City with Michigan Cen-
	tral and G. R. & I. R. R.
	Connections also made at St. Ignace with

ooints. A. WATSON. Gen. Supt., Marquette, Mich. E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.

Detroit, Grand Haven	& Milwa	ukee.
GOING EA	ST.	
	Arrives.	Leaves.
*Steamboat Express		6:25 a m
+Through Mail	10:40 a m	10:50 a m
+Evening Express	3:40 p m	3:50 p m
*Limited Express	8:30 p m	10:45 p m
+Mixed, with coach		11:00 a m
GOING WE	ST.	
+Morning Express	1:05 p m	1:10 p m
*Through Mail	5:00 p m	5:10 p m
+Steamboat Express	10:40 p m	
+Mixed		7:10 a m
*Night Express	5:10 a m	5:35 a m
+Daily, Sundays excepte	d. *Daily	
Passengers taking the	6:25 a. m	. Express
make close connections at	Owosso fo	or Lansing

D. POTTER, City Pass. Agent. GEO. B. REEVE, Traffic Manager, Chicago.

Grand Rapids & Indiana.	
GOING NORTH.	
Arrives. Leaves	
Cincinnati & Gd Rapids Ex 9:20 p m	
Cincinnati & Mackinac Ex. 9:30 a m 11:30 a m	1
Ft. Wayne & Mackinac Ex 4:10 pm 5:05 pm	
G'd Rapids & Trav. City Ac. 7:00 a n	1
GOING SOUTH.	
G. Rapids & Cincinnati Ex. 7:15 a n	
Mackinae & Cincinnati Ex. 5:05 p m 5:30 p n	
Mackinac & Ft. Wayr e Ex. 10:30 a m 11:45 a n	1

Mackinac & Ft. Wayr e Ex. 19:30 a m 11:45 a m Cadillac & G'd Rapids Ac. 10:30 p m All trains daily except Sunday.

SLEEFING CAR ARRANGEMENTS.

North—Train leaving at 5:95 o'clock p. m. has Sleeping and Chair Cars for Petoskey and Mackinac. Train leaving at 11:36 a.m. has combined Sleeping and Chair Car for Mackinaw City.

South—Train leaving at 5:30 p. m. bas Woodruff Sleeping Car for Cincinnati.

C. L. LOCKWOOD, Gen'l Pass. Agent.

### Michigan Central.

1	+Day Express
	*Atlantic Express
	tWay Freight 6:50 a m
	ARRIVE.
	*Pacific Express 6:00 a m
	+Mail
	+Grand Rapids Express
	Way Freight 5:15 p m
	†Daily except Sunday. *Daily.
	Sleeping cars run on Atlantic and Pacific
	Express
	Direct and prompt connection made with
	Canada
	Southern trains in same depot at Detroit, thus
	evoiding transfers

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.



Arctic Manufacturing Co., GRAND RAPIDS, MICH.

### WHOLESALE CROCERS.

And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash.

We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

### McAlpin's Peavey Plug.

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

### MENDEL & BROS.' Celebrated CICARS,

Finer quality and lower prices than any handled in the market.

VISITING BUYERS ARE CORDIALLY INVITED TO CALL AND EXAM-INE OUR STOCK, AND MAIL ORDERS WILL RECEIVE PROMPT AND CARE-FUL ATTENTION.

5 and 7 Ionia Street,

Grand Rapids, Mich.

SEND FOR PRICE-LIST TO

PERKINS & HESS.

Nos. 122 and 124 Louis St., Corner Fulton, Grand Rapids, Mich.

# E. FALLAS,

Choice Butter always on hand. All Orders receive Prompt and Careful Attention. CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. Grand Rapids, Michigan

# make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

Butter, Eggs, Cheese, Etc.

8 and 10 Ionia St., Crand Rapids, Mich.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

### HESTER & FOX, MANUFACTURERS AGENTS FOR

### SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moudlers and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample pulley and become convinced of their superiority. 130 OAKES STREET, GRAND RAPIDS, MICH Write for Prices.



Every can wrapped in colored tissue paper with signature and stamp on each can.

Tailor Made Clothing,

Mail Orders sent in care L. W. ATKINS will receive Prompt Attention. 138 and 140 Jefferson Ave. and 34 and 36 Woodbringe St., DETROIT.

# OLNEY, SHIELDS & CO., H. LEONARD & SONS

Increase your trade by ordering a sample package of

# Fine Decorated Porcelain Ware,

With Gilt Edges and Hand Decorated Centers. Sold by the Piece or Set.

Number 1052.



1052.

Dinner Set, 125 pcs., \$30 12 Sauce Plates, 12 Ind. Butters, 12 Dessert Plates, 12 Breakfast Plates, 12 Dinner Plates, 12 Soup Plates,

2 Covered Dishes, 2 Casseroles

2 Bakers, 2 Covered Butter, 12 Hand Teas.

English Decorated Ware on Ivory Body

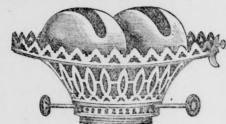


Dinner Set, 105 pcs., \$13.25.

12 Dinner Plates, 12 Breakfast Plates, 12 Dessert Plates, 12 Sauce Plates, 12 Ind. Butters,

Tea Set, 56 pcs., \$5.40. 12 Cups and Saucers, 2 Cake Plates,

LIGHT! The Demand Continues for the SHAFFER PERFECTION BURNER



PRICES TO DEALERS: No. 2 Two Cone Burner ... Per dozen \$5.04 No. 3 Three ... 6.30 Plain Chimneys for two cone ... 1.25

Retails at 60c each.
" 75e " 20e " 25e "

H. LEONARD & SONS, 16 Monroe St.

O. W. BLAIN & CO., Produce Commission Merchants,

Foreign and Domestic Fruits, Southern Vegetables, Etc. We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Corresndence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

PERKINS & HESS,

Hides, Furs, Wool & Tallow.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

### CURTISS, DUNTON & CO., WHOLESALE

PAPER, WOODENWARE, TWINES, CORDAGE, ETC.

Superior and 1-2 and 1-2 Binders' Twine and Wool Twine.

RINDGE, BERTSCH & CO..

LYON ST., GRAND RAPIDS, MICH.

BOOTS

BOSTON RUBBER SHOE CO.

We have a splendid line of goods for Fall Trade and guarantee our prices on Rubbers. The demand for our own make of Women's, Misses and Childs' shoes is increasing. Send in your orders and they will be promptly attended to.

14 and 16 Pearl Street, Grand Rapids, Mich.

We have a large Western order trade for Apples in car lots, as well as a good local demand, and also handle both Evaporated and Sun-dried Apples largely. If you have any of these goods to ship, or any Potatoes or Beans, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on dried

# EARL BROS., COMMISSION MERCHANTS,

Reference-First National Bank.

157 S. WATER ST., CHICAGO, ILL.