

# The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, MAY 12, 1886.

NO. 138.

## Our Special Plug Tobaccos.

1 butt.	3 butts.
SPRING CHICKEN .38	.36
MOXIE .35	.33
ECLIPSE .30	.30

Above brands for sale only by

**OLNEY, SHIELDS & Co.**  
GRAND RAPIDS, MICH.

## Sweet 16 Laundry Soap

MANUFACTURED BY

**OBERNE, HOSICK & CO.**  
CHICAGO, ILL.

## EATON & CHRISTENSON,

Agents for a full line of

## S. W. Venable & Co.'s

PETERSBURG, VA.,

**PLUG TOBACCOS,**  
NIMROD,  
E. C.

BLUE RETER,  
SPREAD EAGLE,  
BIG FIVE CENTER.



## LUDWIG WINTERNITZ,

STATE AGENT FOR

## Fermentum,

THE ONLY RELIABLE

Compressed Yeast.

Maid by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Michigan,

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address.

## PLUG TOBACCO.

## TURKEY .39

Big 5 Cents, .35  
Dainty, with each butt., .42

All above brands for sale only by

## BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

## WHIPS & LASHES

AT WHOLESALE ONLY.

Goods at jobbing prices to any dealer who comes to us or orders by mail, for cash.

## G. ROYS & CO.,

Manufacturers' agents,

2 Pearl St., Grand Rapids, Mich.

## GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 407.

COLLECTIONS

Promptly attended to throughout the State.

References: Hart & Amberg, Eaton & Christenson, Enterprise Cigar Co.

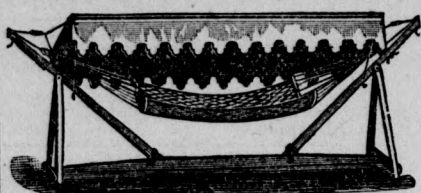
## PINCREE & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers

DETROIT, MICH.

Office and Factory—11, 13, 15 and 17  
Woodbridge street West. Dealers cordially  
invited to call on us when in town.



## Albert Coyle & Son,

DEALER IN

## AWNINGS, TENTS,

Horse, Wagon and Stack  
Covers, Hammocks and Spread-  
ers, Hammock Supports and  
Chairs, Buggy Seat Tops, Etc.

Send for Price-List.

78 Canal St.

**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Winter Goods.  
102 CANAL STREET.

## SEEDS

We carry a full line of  
Seeds of every variety,  
both for field and garden.  
Parties in want should  
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

## PIONEER

PREPARED

PAINTS.

Order your stock now. Having just received a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

Guarantee:

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other paint as the owner may select.

**Hazeltine & Perkins Drug Co.**  
GRAND RAPIDS, MICH.

## EDMUND B. DIKEMAN,

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

WE LEAD—OTHERS FOLLOW—  
is valuable. The  
Grand Rapids  
Business College is  
a practical trainer  
and fits its pupils for the vocations of business  
with all that the term implies. Send  
for Journal. Address C. G. SWENSBERG,  
Grand Rapids, Mich.

## Time

As the Vinegar season is now beginning, those in need of Vinegars warranted full strength and absolutely pure should send for samples of my goods, or drop a postal card, and I will call. Telephone 566.

106 Kent St., Grand Rapids, Mich.

## CINSENC ROOT.

We pay the highest price for it. Address

Peck Bros., Druggists, Grand Rapids, Mich.

## BELKNAP

## Wagon and Sleigh Co.

MANUFACTURERS OF

Spring, Freight, Express,

Lumber and Farm

## WAGONS!

Logging Carts and Trucks,

Mill and Dump Carts,

Lumbermen's and

River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Special Attention Given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

## STEAM LAUNDRY

43 and 45 Kent Street.

**STANLEY N. ALLEN, Proprietor.**

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express promptly attended to.

## NEW BRANDS OF CIGARS!

SUNSHINE,  
STANDARD,  
ROYAL BIRD,  
KEY VEST,  
LOVE LETTER,  
BUNNY,  
I SHOULD BLUSH,  
DICTATOR.

ABOVE ARE ALL

## Coldwater Goods,

OF WHICH WE HAVE THE

EXCLUSIVE SALE.

## Eaton & Christenson,

GRAND RAPIDS, MICH.



## EATON & LYON,

Importers,

Jobbers and

Retailers of

## BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

## A. H. FOWLE,

House Decorator and Dealer in

## FINE WALL PAPERS,

Room Mouldings,

## Window Shades,

## Artist Materials

PICTURES,

PICTURE FRAMES,

And a full line of

## Paints, Oil & Glass.

Enamel Letters, Numbers and Door

Plates, and all kinds of Embossed, Cut and

Ornamental Glass.

Special attention given to House Decorating and Furnishing, and to the designing and furnishing of stained glass.

37 Ionia Street, South of Monroe.

## Granello,

## MERCHANT

## TAILOR,

LEDYARD BLOCK,

107 Ottawa St.

Suitings for Manufacturers,

Suitings for Jobbers,

Suitings for Retailers,

Suitings for Traveling Men,

Suitings for Clerks,

AND

## Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-  
ENS AND WORSTEDS, THE BEST

MANUFACTURED. FINE AND SER-  
VICEABLE TRIMMINGS.

SUPERIOR WORK AND THE PRO-  
PER STYLE FOR THE WEARER.

ALL AT PRICES THAT WILL IN-  
DUCE YOU TO LEAVE YOUR ORDER.

## TO THE RETAIL GROCER.

Why don't you make your own

Baking Powder

And a hundred per cent. profit! I have made mine for years. Twelve receipts, including the leading powders of the day, with full directions for preparing, the result of 20 years' collecting, selecting and experimenting, sent for a \$1 postal note. Address

C. P. Bartlett, Baldwinsville, N. Y.

## CANE SUGAR.

How it is Manufactured in the West Indies.

The manufacture of sugar is one of the most important industries in the world.

The growth of sugar cane and the grinding of it give employment to thousands of persons, and an immense amount of capital is employed therein.

The cane is grown very extensively in the West India Islands. It differs very little in appearance from corn stalk.

It grows in precisely the same way, and even the joints of the stalk are almost exactly like those of the other. In fact, if the two were growing side by side, they could hardly be distinguished from each other.

The cane is set out from the splits or sprout which start up around the parent stalk. These are set out in drills very close together, so that when they are ready for cutting they form a cane brake, through which it is impossible for a person to move.

The cane grows during the whole year. The grinding generally begins about New Year's, and in the West India Islands the inhabitants are grinding the cane now, and will continue to grind it until about the beginning of June. About the same length of time is required for the cane to grow as corn.

The cane is cut off close to the ground when green. Its leaves are stripped off, and the cane is done up in bundles and placed in rude two-wheeled wagons, drawn mostly by mules, and taken to the mills.

The canes are placed singly between two rollers, which press out the juice. Through a trough this juice passes into a vat capable of holding from four to six hogheads. There are three of these vats in a row over furnaces. They are generally made of copper. These vats are sometimes called filters. When this sap is half boiled it is filtered into the next vat, the filtration process consisting of skimming off the foam and all sediment collected therein, which, as the sugar thickens, rises to the top. From the second vat the sap is filtered into a third vat and there boiled until it is cool when it forms sugar. Before cooling, however, it is dipped out into a fourth vat, which is shallow. There it is left to cool, and the sugar thus formed is of a dark brown color. It is then dipped into a hoghead, which stands on end, the under head being perforated with a number of holes two or three inches in diameter. These hogheads are set in tiers over another vat made on an inclined plane, and the sugar drained through the holes. That which drains through these holes forms molasses, which can go through a second process of boiling and then sold as sugar drainings to the refineries. That which is left in the hogheads is sugar. The holes are then filled up with plugs and the hoghead of sugar is ready to be transported to the shipping ports. In some places in Cuba where sugar is made to a great extent, it is shipped in cars to the different ports on the coast of the island. The large houses of the United States have agents at these ports, who buy the sugar of the planters who make it, and cause it to be shipped from there in both steam and sailing vessels to the different ports in this country. On reaching the United States it is sold mostly to the sugar refineries for making white sugar. Some importing houses have sugar refineries of their own, such as the Standard Sugar Refining Co. and the Revere Co.

On the plantations in the West Indies several kinds of sugar are made. The planters make what is called crystallized, Muscovado and clayed sugar. The sugar, the process of whose manufacture has been described, is "clayed" sugar. The Muscovado sugar is a lighter sugar, and is formed after the drainage is dried. The crystallized or centrifugal sugar is formed by centrifugal force, which separates the sugar into crystallized form. Sugar is shipped mostly in hogheads, but a great deal of it is sent off in tierces, boxes and bags. Several years ago it used to be shipped to a great extent in boxes. The plantations are generally owned and operated by the planters. Some of these estates are as large as 200 or 300 acres. The cane is generally set out in lots containing four or five acres and raised in the same place for a period of from three to five years, according to the quality of the soil. The land becomes drained of its productive capacity so that the cane grown on it will not yield a proper amount of sugar. The land is then plowed up and left uncultivated for a few years, and another patch of land is brought into requisition. Thus on every large plantation some of the land is uncultivated all the time. If only molasses is to be made, the sap of the cane is not boiled as long as when sugar is the desired product. The foam with its sediments that is skimmed off the top is placed in barrels and hogheads and sold to the different estates to be utilized in the manufacture of rum. Sugar is not only made in the West Indies, but in the State of Louisiana in the same way, in South America, in Manila and the Philippine Islands. In Jamaica, Porto Rico and the larger West India Islands the grinding machines are operated by steam; but in the smaller islands, as in Barbadoes, the cane is ground by wind mills, and there when there is no wind there is no grinding. These wind mills are operated in just the same way as our old fashioned grist mills,

except that instead of the grinding being done by two large circular stones, it is done by two rollers; otherwise they are exactly similar. On some plantations the grinding is carried on night and day.

## Points for Retailers.

If a business is complete in itself, giving a full assortment of all kinds of goods kept, the selection of the locality most convenient to his customers should govern the retail merchant, but if his stock be limited he should endeavor to make one of a crowd.

The removal of business from one locality in a town to another ought always to be of serious consideration, as future success or failure often depends upon it.

Expenses attending the purchases of goods at the outside should not exceed 2 per cent. of the amount bought.

It requires a master at the business to tell in the opening of the season what goods should rank as choice, and what are likely to be in limited supply.

Large purchases partake more of a speculative character, while lighter purchases with frequent replenishing, in nearly all cases are to be commended.

Young dealers should be cautious in their attempts to keep a greater variety of subdivisions of goods than their capital will warrant. Many very considerable losses owe their origin to this source.

Every experienced retailer knows how difficult it is to close out all the stock in any one department which he desires to cease dealing in. It is invariably done with considerable loss after the assortment is unbroken.

Many retailers who have been in business four or five years usually have unsalable goods on their shelves, which would benefit them and inure to the best advantage of their trade, by selling them off at auction for whatever they will bring and supplying their place with something more desirable.

## Store Rules.

1. No clerk of immoral habits will be retained or employed at the store.

2. No idling away of time. If not employed in waiting on customers, attend to adjusting and dusting of goods; after this report to head clerk for further instructions.

3. All goods sold must be taken down on a piece of paper and bill rendered, that is, if several articles are purchased: and when a written order is received copy and fill only from blotter, the goods to be checked up from blotter to dayman by the clerk who sold the same. Drayage tickets to be issued only by the head clerk or book-keeper.

4. No clerk shall absent himself from store without giving notice to head clerk.

5. All freight received to be checked up before receipting in full; also, weigh and measure before receiving from railroad, and receipt accordingly.

6. One price to everybody, and rigid care as to quality and quantity.

7. Only polite and attentive clerks will be retained.

8. All goods sold will be taken back that do not come up to representation, or that do not give entire satisfaction and money refunded.

## No Pools for Him.

"Some folks is jist too smart to live," said the old man, as he puffed hard at his clay pipe and wiped a tear from the end of his nose.

"Anybody been trying to swindle you?" "Waal, it looked that way. A New Yorker came down and bought a farm next to me, and he hadn't been there a week before he proposed a pool."

"On what?" "On milk and butter. He proposed to put in fifteen head of cattle against fifteen of mine, hire the milking done, and divide even on the sales of butter."

"That looks fair."

"So it does, and I was ready to go into it, when my old woman hinted that I'd better go over and see his stock. I went."

"Well?" "Waal, there was fifteen head, jist as he said, but bless my stars, if he hadn't counted in a bull, two stags and a steer to offset four of my cows which average fourteen quarts of milk apiece a day! I've read a heap about pools, but this is the highest I ever come to having one bite me."

## The Salmon Season.

The Pacific coast salmon season has begun on the Sacramento river, but there has been little news so far except that the run is very light. On the Columbia, fishermen have fixed prices at 65c a fish for cannery boats and 75c a fish for outside boats. From a production of over 1,100,000 cases in 1883, the pack dropped to 885,000 cases in 1885, the shortage being mainly on the Columbia and Sacramento. The outlook for the 1886 pack is, as yet, impossible to figure upon, but it is probable that Alaska may come to the front with larger supplies than usual. A year ago the price of salmon was down to 90c, while the market is now firm at \$1.02½ @ \$1.05, with very little old stock on hand. Firm prices and a clear market should induce renewed activity in this season's salmon trade.

## A Combination of Western Starch Manufacturers.

From the New York Drug Reporter.

Reports from Chicago on Friday last were to the effect that the manufacturers of corn starch were in session in that city for the purpose of forming a combination with the object of bettering the condition of trade.

There are something like twenty-five corn starch manufacturers in the United States, and none of them have been making any money, while excessive competition has steadily reduced the selling price until it now barely covers the cost of production. No effort has been made to curtail the production, and more starch is being turned out annually than the consuming trade has use for. The manufacturers are willing to work on a small margin, but when so much competition exists it is impossible to keep prices on a paying basis. Combination has been looked upon as the only effectual check to this unhealthy condition of trade, but the idea of combination has been opposed by several of the largest and wealthiest manufacturers unless they can have a controlling voice in the direction of affairs. At the Chicago meeting, which extended over two days, there were ten mills represented, but the report does not say whether any of the dissenting manufacturers referred to were present. Judging from the unsatisfactory results of the first session, it would appear that some of these gentlemen took part in the proceedings. None of the Eastern mills were represented, and the sequel would indicate that they were not wanted. The meeting adjourned Friday, after a decision to advance prices had been reached but as the amount of increase has been left to the discretion of the president of the association, it will probably not be made public for several days.

Among the trade here the meeting was believed to be in the nature of a feeler. The opposition to combination before mentioned would, unless entirely overcome, prevent any permanent results, and it is believed that the contemplated advance will not become operative unless more of the manufacturers manifest a willingness to support the ten who have organized. In any event the Eastern manufacturers are not to share in any improvement resulting from this movement, it being given out that one of the chief objects of the combination is to arrange prices in the West on a basis that will admit of a profit and at the same time not encourage competition from the East. The attempt to carry out this somewhat difficult programme will be watched with interest by manufacturers and dealers here. There seems to be no immediate prospect of a combination among the Eastern manufacturers though the same conditions, adverse to the manufacturing interests, prevail in this section to as great an extent as in the West. As starch cannot be produced at two and a half cents, even at the present cost of corn, and yield a profit to the consumer, it is thought to be only a question of time before either some form of organization is resorted to to regulate the production, or some of the manufacturers are compelled to withdraw from the field.

## Whom Not to Trust.

An old authority lays it down as a general rule that the retail dealer should trust only under peculiar or particular circumstances, and then never to large amounts, the following classes:

First—People of extravagant and idle habits whose means of support are not plainly visible.

Second—Those who are intemperate or the victims of other personal vices, which disqualify them from properly attending to business.

Third—People in ill health, especially when life is much endangered.

Fourth—Minors and married women who are not legally responsible for their obligations.

Fifth—Men without families who find no trouble in making quick change of location.

Sixth—Strangers, either with or without families, who drop down into a community without anyone being able to learn who they are, what they are, what they have done or are doing, or what their resources are for a livelihood.

Seventh—Persons who live by speculative enterprises, where they have nothing to lose, as moneyless contractors, produce speculators, gamblers and the like.

Lastly—In general, all those who having lived to fifty years of age show no desire to accumulate anything towards sustaining themselves on the down hill of life.

## Irish Lace.

The first competition for prizes offered for designs of Irish lace resulted successfully. Prizes are now offered to the amount of about \$350 for a second competition. There are some thousands of crochet workers in Ireland whose industry, for want of such careful supervision as that given to the lace makers of France, is at a low ebb.

In Louisiana rum is made from sweet potatoes. Seven barrels of potatoes yield a barrel of rum.

Dr. Parvin says that physicians should use a nail brush almost constantly.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, MAY 12, 1886.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.  
Vice-President—Chas. H. Leonard.  
Treasurer—Geo. B. Duntun.  
Annual Meeting—Second Wednesday evening of October.  
Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Business Men's Protective Union of Cheboygan.

President, A. M. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

Luther Protective Association.

President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

Ionia Business Men's Protective Association.

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred Cutler, Jr.

Merchants' Union of Nashville.

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

Ovid Business Men's Association.

President, C. H. Hunter; Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

## KNAVE OR FOOL, WHICH?

Such is the query which naturally suggests itself to the reader of the following communication, which appeared in the Grand Rapids Democrat of the 9th, over the cowardly inscription, "Pro Bono Publico."

"A petition is being circulated among the retail grocers which will be presented to the common council asking that the license of hucksters, peddlers of fish and vegetables be fixed at \$50." This is from your issue of Saturday. The common council, in the event this petition is presented to them, want to sit down on it very hard. It has for its foundation the avarice of the retail grocers and avarice is the foundation also of the present labor agitation. The object of the petition is to crush out the competition of the men who go through the streets selling fish and vegetables from wagons, and the fact that these peddlers are content with less than 100 per cent. profit is a thorn in the retail grocer's side. Mark every member of the council who votes for this petition as the enemy of the mass of the people. What this city needs to-day is a public market, where the producer may deal directly with the consumer. This would enable the producer to obtain a better price than he is now forced to accept from the combination of retail grocers and would still produce in the hands of consumers at a price far below what the combination compels them to pay.

The writer of the above anonymous attack puts himself in a ridiculous position when he denounces the attempt on the part of the grocers to regulate the miscellaneous distribution of vegetables and fruits and in the same breath champions the establishment of a public market—a plan the Retail Grocers' Association has long advocated and is pledged to accomplish. In fact, the only reason why it is not already accomplished is the existence of a clause of the present city charter which would render such an ordinance inoperative—a clause which cannot be amended or repealed until the next meeting of the Legislature.

The writer's reference to the "100 per cent. profits" alleged to accrue the grocer needs no denial, but stamps him as a man utterly devoid of the truth—as a man who depends upon falsehood to bolster up a position which no honest man would attempt to maintain.

The demagogical reference to "the avarice of the retail grocer" would seem to indicate that the writer is an anarchist, as no decent workman—who invariably respects his grocer as a friend and co-worker—would resort to such logic.

That the incendiary allusions in the communication and the threat aimed at the aldermen, were without effect is evident by the unanimous vote cast in the Common Council Monday evening in favor of the very measure the grocers have advocated. The license fee required of hucksters was fixed at \$10 to \$50 per year, in the discretion of the Mayor, and the tax for running a meat wagon was placed at \$15 to \$50 per year, also in the discretion of the Mayor. And if THE TRADESMAN mistakes not, Mayor Dikeman has sufficient backbone and enough knowledge of the justness of the grocers' claims to refuse to grant any license at a less figure than the maximum amount named.

There is every reason to expect that this session of Congress will be a long one. It may not adjourn before August, nor is it desirable that it should. THE TRADESMAN has no sympathy with the annual outcry against a long session, as though an adjournment would at once secure a "revival of business." That promise has been held out every year for thirteen years past, and in every instance it has proved delusive. There are great arrears of legislative work which ought to be cleared away. There are important measures before both Senate and House, each one of which is entitled to a fortnight of discussion. There are certainties of collisions between the two houses which should not be lightly disposed

of. Congress owes it to the country not to adjourn until it has done its full duty by the unfinished public business. Of course if this can be accelerated by any change in the rules, the rules should be changed. But there is reason to fear that such changes as Mr. Morrison has proposed will only waste time in getting them adopted, without really facilitating the progress of legislation.

Judging by the letters of inquiry published in another column, East Saginaw will be the next city in Michigan to present a determined front to the deadbeat and peddler. When East Saginaw is organized, tally twenty-four associations for Michigan.

## AMONG THE TRADE.

### IN THE CITY.

Wm. Hudson has engaged in the dry goods business at Vriesland. Voigt, Herpolsheimer & Co. furnished the stock.

The Hazeltine & Perkins Drug Co. is getting out the stock for C. E. Westlake, who is shortly to engage in the drug business at 8 Canal street.

Anderson & Griffin have engaged in general trade at West Troy. Arthur Meigs & Co. furnished the grocery stock and Spring & Company the dry goods.

W. H. Horning, of the firm of Horning & Hart, sawmill operators at Otia, has engaged in the grocery business at that place. Amos S. Musselman & Co. furnished the stock.

L. D. Harris, of the wholesale paper house of Harris & Peck, at Detroit, contemplates engaging in the jobbing of paper, twine and printers' stock at this market. Mr. Harris is a man of considerable experience in the paper business and will undoubtedly succeed in the new undertaking. He will be associated with a business man of ample capital.

The disagreement between W. S. Gunn and Dick Sheeran, of the Gunn Hardware Company has culminated in the application of Mr. Sheeran, in a court of chancery at Detroit, for the appointment of a receiver. The trouble seems to have grown out of a serious misunderstanding relative to the nature of Mr. Sheeran's contract with the house, which calls for a yearly salary of \$2,000 for five years and one-eighth of the profits during that time. Mr. Sheeran claims that the contract expressly states that the death of a partner shall not render any of its provisions invalid, while Mr. Gunn claims that the death of the late Charles Gunn, who was a member of the firm, compelled the concern to go into liquidation and virtually annulled Mr. Sheeran's contract. Mr. Sheeran offered to compromise the matter and surrender his contract in consideration of \$5,000, but this offer Mr. Gunn refused to entertain. Pending the final settlement of the matter, the firm has been merged in a stock company, the articles of association having been filed on the 10th. Business will be continued under the same style as formerly. The capital stock is \$100,000, divided into 4,000 shares. The stockholders and the number of shares held by each are as follows: W. S. Gunn, 2,080; W. A. Gunn, 920; Frank A. Berles, 200; A. S. Goodman, 200; W. S. Coleman, 200; E. F. Uhl, 400.

### AROUND THE STATE.

Cook & Haynes, grocers at Hillsdale, have sold out.

John Barden succeeds John Frier in general trade at Thornville.

J. S. Marr succeeds J. S. Marr & Son in general trade at Spring Grove.

O. C. Russ & Co. succeed J. J. Russ in the drug business at Remus.

C. L. Cudworth succeeds D. L. Rapelle in general trade at Richmond.

A. A. Eddy succeeds Douglass & Eddy in the drug business at Augusta.

S. Jacobson has removed his clothing store from Chase to Ludington.

F. G. Seaman has purchased the H. B. Sherman drug stock at Marshall.

A. B. Graham succeeds Graham & Gaige in the drug business at Crosswell.

Hartwell & Jenks, general dealers at Elmira, have dissolved partnership.

Geo. Cardinal, of St. Johns, has engaged in the grocery business at Saranac.

Anson Morehouse succeeds Hoffman & Crane in the hardware business at Fenton.

Munger & Goodrich succeed J. W. Munger in the hardware business at Eaton Rapids.

H. Oppenheim & Son, clothing dealers at Buchanan, have moved their stock to Bay City.

G. H. Blaker, hardware dealer at South Toledo, Ohio, has put in a hardware stock at Toledo.

Geo. Lemke, general dealer at Menominee, has sold out and will engage in the cedar business.

M. S. Doyle, cheese manufacturer and general dealer at Elsie, has sold his general stock to C. R. Bailey.

A new wholesale grocery house will be established at Port Huron by Silas Armstrong and A. A. Granes.

John Crispe, the Plainwell druggist, contemplates engaging in the manufacture of baking powder at that place.

C. J. Keyes, after selling goods in Bronson for 33 years, has concluded to sell out and retire from the mercantile business.

E. Fisher has sold his notion and glassware stock, at Paris, to Mr. Saunders, who will add lines of dry goods and groceries.

Henry E. Stover, formerly with W. H. Reynolds, at St. Louis, has purchased the drug stock of H. F. Bannard, at Kalkaska.

J. Davis has sold his hardware stock at Perryburg to Halladay Bros. and has engaged in the hardware business at Hillsdale.

Stone & Burch, who contemplated engaging in general trade at Northport, have concluded to postpone operations until next season.

The Cassopolis drug house of Bishop & Freer, has changed by the retirement of Freer, who has sold out his interest to F. L. Griffith.

Henry Randolph, manager of the N. White & Co. drug business, at St. Louis, has purchased the stock and will continue the business.

G. L. Smith, who moved his general stock from Coral to Wood Lake last January, is the recipient of a good trade at the latter point.

Visner & Dendel, general dealers at Hopkins Station, have dissolved, J. P. Visner retiring. The business will be continued by Peter Dendel & Co.

F. F. Clark, hardware dealer at Muskegon, has assigned to H. D. Baker. The liabilities are about \$1,500 and the assets \$1,000. All local creditors were paid in full.

C. N. Leach, formerly engaged in the shingle mill business at Pierson, has purchased the grocery stock of Wm. Alexander, at Howard City, and will continue the business.

R. W. Culver, the South Haven druggist, writes THE TRADESMAN that he has complied with all the requirements of the State pharmacy law by employing a regular licensed pharmacist.

W. C. Lovelace has formed a copartnership with his brother, J. L. Lovelace, and will continue the general business of Winchester & Lovelace, at Wyman, under the firm name of W. C. Lovelace & Co.

Mr. Glass, formerly of the grocery firm of Glass & Sly, at Elm Hall, has formed a copartnership with Dr. Osborn under the firm name of Glass & Osborn and purchased the drug stock of Geo. H. Oliver, at that place. The firm will also carry a line of groceries. Mr. Oliver will try his hand at farming.

### MANUFACTURING MATTERS.

The Dowell Manufacturing Co., at Battle Creek, has dissolved.

The Harbor Springs handle factory is turning out 4,000 handles a day.

Hitchcock & Hillman succeed H. N. Hill in the manufacture of pumps at Pontiac.

C. E. Ring succeeds Ring & Stevens in the manufacture of shingles at East Saginaw.

Geo. Maebis succeeds Maebis & Andrews as proprietor of the Peninsular Cigar Factory at Detroit.

Hall & Buell's mill, at South Manistigue, is fast approaching completion. It will contain a band saw.

There is talk of organizing a company at Jackson for the manufacture of candy. Twenty thousand dollars is talked of as the amount that will be put into the venture.

### STRAY FACTS.

Elk Rapids has 1,200 population and no bank.

John Blakslee, blacksmith at Grattan, has sold out.

C. E. Root & Co., grocers at Hillsdale, have sold out.

A. H. Ayers has retired from the meat business at Coral.

R. M. Smith, grocer and meat dealer at Lather, has sold out.

Henry M. Keeper, coal and wood dealer at Hillsdale, has sold out.

J. J. Gunn has removed his sawmill from Deenville to Brown City.

E. Cherrytree, meat dealer at Harrisville, has removed to Black River.

Geo. Miller succeeds Miller & Wells in the hotel business at Montague.

Jas. Holmes succeeds J. M. Gaige & Co. in the banking business at Crosswell.

Wm. Decker, of Hastings, has leased a half interest in the flouring mill at Galesburg.

The Gratiot County Savings Bank, at Alma, is succeeded by Pollasky, Walby & Co.

Chas. F. Parson succeeds Parson Bros. in the agricultural implement business at Leslie.

The Elk Rapids Iron Co., of Elk Rapids, used 23,000 cords of wood for charcoal between December 1, last, and April 20.

Gow, Mayo & Co., of Muskegon, have sold their entire season's product of sawdust for shipment to the terra cotta works at Pullman.

S. P. Creasinger, formerly engaged in the banking and milling business at Maple Rapids, is now carrying on a wholesale drug business at Los Angeles, Cal.

A large steam scow has been put on upper Platte lake, Benzie county, to be used in towing and carrying hemlock bark, cedar posts and telegraph poles and railroad ties to the mouth of Platte river for shipment by lake.

Muskegon News: The business firms of this city have held their own in better proportion than have the firms in any city in the State. Failures are rarely heard of in this city. This is proof enough of the solidity of the business enterprises in this section of the country.

### Benefited by the Boycott.

In Kansas City without any preliminary agreement or drafting of resolutions, every boycotted firm now finds its trade increased and the people have commenced to show their opinion of those firms that have surrendered to the boycotters by withdrawing their custom.

### The Gripsack Brigade.

Mrs. W. H. Downs has gone to Hodunk, to spend the summer with her parents.

"By Gee" is recovering so rapidly that he hopes to start out on the war path again about June 1.

Will the boys indulge in a parade on the Fourth again this year? is a question frequently asked nowadays.

H. B. Clark succeeds Parker McAuley as Northern Michigan traveling representative for Eaton & Christenson.

D. A. Harrison, Western Michigan traveling representative for Farrand, Williams & Co., has removed his family from Kalamazoo to Paw Paw.

Aaron B. Gates, formerly engaged in the grocery business at Rockford, is now on the road for D. H. McAlpin & Co., of New York, covering the Michigan trade.

Parker McAuley, late with Eaton & Christenson, has engaged to travel for Fox & Bradford, covering the Upper Peninsula. He will make his headquarters at Mackinaw City.

Jas. McKimlin has engaged to cover the Michigan trade for Ross W. Weir & Co., a tea and coffee importing house of New York. He will make Grand Rapids his headquarters.

John McLachlin, the Hudson traveling man, who was arrested at the instance of Evans & Walker, of Detroit, on a charge of misappropriating \$600 of the firm's money, had a trial last week and was acquitted.

John D. Mangum, Upper Peninsula trunk manipulator for Brewster & Stanton, of Detroit, was in town last week, on his way to the North from Jackson. He says he will be on hand to march in the procession again on July 4.

Willis J. Mills, who has been on the road for Glover & Nicol, of Detroit, for about six months past, has engaged to travel through Northern Michigan for Geo. G. Steketee, and started out on his initial trip for the new house on Monday.

A. Hufford writes THE TRADESMAN from Marquette: "While at Harbor Springs this week I purchased the razor once used by Father Marquette, with his name and the year 1670 on it. I purchased it from a man who dug it out of an Indian grave. When I reach Grand Rapids I shall place it on exhibition."

A. A. Knopfel, the Bay City grocery broker, put in Sunday at this market, the guest of his friend, H. F. Hastings. Mr. Knopfel began coming to Grand Rapids as a grocery salesman in 1868 and notices a very slight change in the appearance and business standing of the city during the past eighteen years.

W. P. Townsend came near saying his prayers for the last time a week or so ago. He was driving from Grant to Bailey, when the horse was taken with the blind staggers while driving along an embankment. Horse, driver and vehicle were all precipitated to the ground, but, luckily, all escaped with only slight injuries. It was a narrow escape.

### Purely Personal.

W. T. Lamoreaux has gone to Boston to look over the wool prospects.

Wm. T. Hess is expected back from the East, where he has been tarrying about a month. Thursday.

Jas. Fox went to school Monday. He went as a visitor in his official capacity as member of the Board of Education.

A. T. Linderman, of the Linderman & Gray Manufacturing Co., at Whitehall, was in town a couple of days last week.

B. S. Harris has returned from Buffalo and Rochester, where he spent several days visiting old friends and acquaintances.

Jas. Gilbert, patentee of the Gilbert fruit jar, was in town last week, introducing his invention to the notice of the jobbing trade.

Fred. B. Clark, the more or less handsome junior partner in the firm of Clark, Jewell & Co., will wed Miss Cora Storrs in the fall.

M. J. Moriarty, superintendent of the Michigan Shingle Co., at Muskegon, was in town last Saturday for the purpose of consulting with Geo. C. Kimball relative to the merits of his new ear brake.

Frank Hamilton, of the firm of Hamilton & Milliken, and President of the Traverse City Business Men's Association, passed through the city last Monday on his way to Saco, Me., where his mother is seriously ill.

Derk Kimm left Monday for New York, whence he sails Saturday for Antwerp on the steamship Western Land. He will spend four months with old friends and acquaintances in Holland, returning with a blooming bride.

C. S. Edwards, formerly Judge of Probate of Antrim County, and later engaged in the grocery business at Mancelona, has concluded to remove to Grand Rapids for the purpose of engaging in the real estate business and the publication of a real estate newspaper. Mr. Edwards has secured pleasant office rooms at Nos. 10 and 11 Pierce block, and will be in readiness to transact business within ten days.

W. F. McLaughlin, of the extensive tea, coffee and spice house of W. F. McLaughlin & Co., of Chicago, was in town for a day last week, and was given a pleasant reception at the hands of the jobbing trade. An informal meeting of the grocery jobbers was called, when Mr. McLaughlin stated that he had decided to place the control of XXXX with the jobbers for the coming six months and if this arrangement worked as satisfactorily as to solicit both the retail and jobbing trade, it would be continued indefinitely.

"Fermentum" the only Reliable Compressed Yeast. See advertisement.

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of the office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE OR EXCHANGE—Farm of 120 acres in southern Michigan, 100 acres improved. Large frame house and barn, and large orchard. Will sell on long time or exchange for a stock of boots and shoes or groceries. Address L. B. C., care THE TRADESMAN.

FOR SALE—A drug store. One of the handsomest drug stores in the State, doing a splendid business, in a town of 12,000 inhabitants. Stock, etc., will inventory about \$3,500. Average cash sales, \$25 a day and increasing. No paint and oils carried in stock. Owner wishes to go into manufacturing business at once. Address, for full particulars, Aloes, care TRADESMAN office.

FOR SALE OR EXCHANGE—Two pieces of store property situated on a main business street. Will sell cheap or exchange for stock of general merchandise. Address Fred. C. Yonker, box 170, Muskegon, Mich.

FOR SALE—A stock of groceries and fixtures in a splendid location. Low rent and a good trade. Will sell for cash or trade for good city property. Address No. 10, TRADESMAN office.

FOR SALE—Drug store at a bargain. A splendid chance for a man with small capital. Address Dr. Z. Mizner, Box 1517, Muskegon, Mich.

AGENTS WANTED—For an article used in every house. I can give a live man a good paying job in every town in the United States. For particulars, address with stamp, A. Retan, Pawama, Mich.

FOR SALE—Desiring a change of climate, on account of poor health, I will sell at a bargain my stock of merchandise, consisting of dry goods, groceries and boots and shoes. Stock will inventory about \$2,500. I will sell or rent store building on terms to suit purchaser. If you mean business, call on or address, C. L. Howard, Clarksville, Iowa Co., Mich.

FOR SALE—A neat, new grocery stock and fixtures in the growing part of city. Rent low. Location, the best. New block, cor. Hall and Division. W. D. Brewster.

FOR SALE—A general stock situated about twenty-two miles south on the L. S. & M. S. Railway. Will inventory about \$1,500. All new goods. Address, F. B. A., care THE TRADESMAN.

FOR SALE—At a bargain, a grocery and provision business, located in a thriving northern county seat. It health requires a change of climate. Inquire of A. T. Page, under Fourth National Bank, Grand Rapids, 139\*

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

## FOR SALE.

Saw Mill, Shingle Mill and 840 acres of timber land, situated in Oscoda county. The land is estimated to contain 15,000,000 shingle timber; 550,000 feet green pine; 3,000,000 hemlock; 900,000 red oak, birch and maple. About 20 acres is covered with good cedar. The land is nearly all suitable for farming purposes. Price of land and timber, \$5 per acre. Price of timber alone, \$3 per acre. The mill is in good order and is now in operation. It will be sold for \$1,000, one-third down and balance on time with good security. For fuller particulars, call on or address, W. L. Bearsley, Hersey, Mich.

## COUNTRY PRODUCE.

Apples—Choice fruit is scarce, readily commanding \$2.50 per bbl.

Asparagus—40c per doz. bunches.

Beans—Local buyers pay 50c@55c per bu. for unpecked and held ordinary hand-picked for \$1.10@1.15.

Beans—String, \$2.50 per bu.

Beets—New, 70c per doz. bunches.

Butter—Michigan creamery has put in appearance, being held at 20c per lb. Dairy is in fair demand at 14@15c.

Butterine—Solid packed is held at 13@15c.

Cabbage Plants—40c per 100.

Carrots—30c per doz.

Cucumbers—80c per doz.

Cranberries—Dull and featureless. These having any on hand are trying to unload at any price offered.

Cheese—April full cream commands 12c.

Dried Apples—Quarted and sliced, 30c@32c.

Evaporated, 65c@75c, according to quality.

Dried Peaches—Pared, 15c.

Eggs—In plentiful supply and weak. Jobbers pay 9@10c and sell for 10@10½c.

Honey—Easy at 13@14c.

Hay—Baled is active and firm at \$15 per ton in two and five ton lots and \$13 in ear lots.

Lettuce—14c per doz.

Maple Sugar—7@8c.

Mint—25c per doz.

Onions—Green, 20c per doz. bunches. Bermudas, \$2.75 per bu. crate. Yellow Danvers, \$2.50 per bu.

Pop Corn—Choice new commands 2½c per lb and old 3c per lb.

Potatoes—Practically no market, buyers generally refusing to pay more than 25c for either Rose or Burbanks. New potatoes command \$1.75 per ½ bu. crate.

Pieplant—2c per lb.

Poultry—Scarce and high. Fowls sell for 10@10½c; turkeys, 12c. Ducks are out of market.

Radishes—30c per doz.

Spinach—80c per bu.

Strawberries—\$4 per 2½ qt. crate.

Tomatoes—Florida, \$2.25 per ½ bu. box.

Tomato Plants—60c per 100.

Turnips—25c per bu.

### GRAINS AND MILLING PRODUCTS.

Wheat—No change. The city millers pay as follows: Lancaster, 85; Fulse, 83c; Clawson, 82c.

Corn—Jobbing generally at 44@45c in 100 bu. lots and 38@40c in carlots.

Oats—White, 40c in small lots and 35@36c in car lots.

Rye—40@50c per bu.

Barley—Brewers pay \$1.25 per cwt.

Flour—No change. Fancy Patent, \$5.50 per bbl. in sacks and \$5.75 in wood. Straight, \$4.60 per bbl. in sacks and \$4.80 in wood.

Meal—Bolted, \$2.75 per bbl.



# Drugs & Medicines

## STATE BOARD OF PHARMACY.

One Year—F. H. VanEmster, Bay City.  
Two Years—Jacob Jenson, Muskegon.  
Three Years—James Verner, Detroit.  
Four Years—Otmar Eberbach, Ann Arbor.  
Five Years—Geo. McDonald, Kalamazoo.  
President—Otmar Eberbach.  
Secretary—Jacob Jenson.  
Treasurer—Jas. Verner.

## Michigan State Pharmaceutical Association.

**OFFICERS.**  
President—H. J. Brown, Ann Arbor.  
First Vice-President—Frank J. Wurzburg, Grand Rapids.  
Second Vice-President—A. B. Stevens, Detroit.  
Third Vice-President—Frank Inglis, Detroit.  
Secretary—S. E. Parkell, Owosso.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.  
Local Secretary—Will L. White, Grand Rapids.  
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

## Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

## OFFICERS.

President—Frank J. Wurzburg.  
Vice-President—Wm. L. White.  
Secretary—Henry B. Fairchild.  
Board of Censors—President, Vice-President and Secretary.  
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.  
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.  
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.  
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.  
Regular Meetings—First Thursday evening in each month.  
Annual Meetings—First Thursday evening in November.  
Next Meeting—Thursday evening, June 3, at "The Tradesman" office.

## Detroit Pharmaceutical Society.

Organized October, 1883.

## OFFICERS.

President—Wm. Dupont.  
First Vice-President—Frank Inglis.  
Second Vice-President—J. W. Caldwell.  
Secretary and Treasurer—F. W. R. Perry.  
Assistant Secretary and Treasurer—A. B. Saitz.  
Annual Meeting—First Wednesday in June.  
Regular Meetings—First Wednesday in each month.

## Jackson County Pharmaceutical Association.

## OFFICERS.

President—R. F. Latimer.  
Vice-President—C. D. Colwell.  
Secretary—F. A. King.  
Treasurer—Chas. E. Humphrey.  
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.  
Annual Meeting—First Thursday in November.  
Regular Meetings—First Thursday of each month.

## Saginaw County Pharmaceutical Society.

## OFFICERS.

President—Jay Smith.  
First Vice-President—W. H. Yarnall.  
Second Vice-President—R. Bruske.  
Secretary—D. E. Prall.  
Treasurer—H. Melchers.  
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and R. J. Birney.  
Regular Meeting—Second Wednesday afternoon of each month.

## Muskegon Drug Clerks' Association.

## OFFICERS.

President—Fred. Heath.  
Vice-President—J. C. Terry.  
Secretary and Treasurer—L. B. Glover.  
Regular Meetings—Second and fourth Wednesday of each month.  
Next Meeting—Wednesday evening, May 14.

## DRUGGISTS IN COUNCIL.

## Mutual Insurance—Drugs Subject to Deterioration.

The regular monthly meeting of the Grand Rapids Pharmaceutical Society, which was held at THE TRADESMAN office on the 6th, was well attended.

The question of entertaining the delegates to the annual convention of the Michigan State Pharmaceutical Association, to be held in this city in October, and the selections of halls for meeting and exhibiting purposes was postponed until the June meeting.

The following communications were read by the Secretary and laid on the table:

EVART, March 29, 1886.

## Grand Rapids Pharmaceutical Society.

DEAR SIR:—Having for many years enjoyed the benefits of the St. Joseph County Mutual Village Fire Insurance Co. while in the drug business at Sturgis, and feeling an interest in our State Pharmaceutical Association and the feeling of brotherhood already developed by the organization, I would like to see the question of a State Druggists' Mutual discussed by the different societies of the State and at our next State meeting we can take steps to organize. Hoping you will take it up at your next meeting, I remain, Respectfully Yours, FRANK HIBBARD.

WHEREAS—We, the undersigned druggists of the State of Michigan, members in good standing of the Michigan State Pharmaceutical Association, and believing that home insurance company, and believing that a company can be formed from among the members of our State Association with a less rate of insurance than we are now paying; and

WHEREAS—We believe a mutual insurance association is the true method to adopt in insurance; therefore

Resolved—That we hereby pledge ourselves severally to give it our aid and support.

F. HIBBARD, JACOB JENSON.

Dr. H. E. Locher was then called upon to read a paper on the subject of "Drugs subject to deterioration and the best methods of preserving same," but not having had time to prepare the matter was given until the next meeting to do so.

A discussion relative to the subject followed, during which President Wurzburg stated that he had had considerable difficulty in keeping P. D. & Co.'s fluid extract of geranium from gelatinizing. He also stated that it had been impossible for him to keep whole cantharides.

Dr. Locher asked whether it was a fact that wood alcohol was being used in the preparation of fluid extracts by some manufacturers.

Frank H. Escott said he once used the alcoholine in the preparation of tincture of iodine and on applying some to his own wrist experienced excruciating pain, the irritation being three times as great as in the case of tincture made with grain alcohol.

Dr. Locher asked if any one present had any method of preserving dandelion root, stating that he was compelled to throw away nine-tenths of all he bought.

Mr. Fairchild replied that he had never been able to discover a remedy for the worms. He thought the trouble was identical with that in chestnuts.

John E. Peck said that he had been able to nearly obviate the trouble experienced in handling cod liver oil by washing out all bottles used for that purpose with sal soda and keeping the preparation in the cellar as much as possible. He had met with good success in keeping tincture of kino by putting in two-ounce vials instead of keeping in bulk. He said nothing gave him so much trouble as the various maline preparations.

H. B. Fairchild stated that his corporation experienced the greatest difficulty in keeping "Hydrolene." Out of every gross received, fully three-quarters is returned to the manufacturers.

John E. Peck stated that the proprietors of "King's Discovery" would not cease advertising sample bottles, but that his firm invariably refused to furnish the same. Expressions of opinion by the other druggists present disclosed the fact that no sample bottles were being given out at any store.

Dr. Locher said he had recently had a call for "Smith's Bile Bean" and "Murray's System Extremator."

President Wurzburg said that Dr. Gibbs, of Six Corners, prepared a remedy under the caption of "Sawmill Pills."

Mr. Fairchild gave notice of the introduction of an amendment changing the number necessary to a quorum from seven to five, and the meeting adjourned.

## HE CAUGHT THE TRAIN.

## No Easy Task to Get a Drummer off on Time.

"Yes, I keep a hotel down in the country," said a fat, good-natured passenger, who told stories and munched apples at the same time. "Lots of commercial travelers stop at my place, and I never had any trouble with them. They are all gentlemen-fellows—at least, that's the result of my experience. The only thing I ever had occur in my house in any way resembling trouble was last January, when Gus Henson—'you know Gus?'—grocery man—came in on the late train one night and gave orders to be called for the 5:30 train in the morning."

"Landlord," says he, "I am a sound sleeper; you may have some trouble in getting me awake, but if I don't catch that 5:30 train I'll sue you for damages, as sure as you're born, and get 'em, too. Bet I've lost the sale of \$50,000 worth of goods in the last year just by sleeping too late or by porters failing to get me up for the train, and so allowing those infernal Chicago drummers to jump in ahead of me and take my trade away. Mind, now, I'm to go on that 5:30 train or you'll pay the damages."

"All right," says I; "you shall go on that 5:30 train, and if you don't I pledge myself to give you \$100. Good night."

"Henson went to bed, but I felt a little uneasy about my pledge. My night porter had made one or two failures, and I knew if he broke down on Henson I'd be in for the \$100 sure. The more I thought about it the more it worried me, and finally I decided to stay up that night myself. It was lucky I did, for when I went to rouse Gus I found it no easy job. Rapping on the door was no good and I had to use my pass-key and go in and shake him up. The more I shook, it seemed to me, the sounder he slept. I jumped on him, pulled the covers off, rolled him on the floor, threw cold water in his face, and came near throwing him out of the window; but it was all useless. He slept right along as if a summer stillness reigned supreme. Just then I heard the 'bus driving up the street to get passengers for the 5:30 train, and I became desperate. Calling the porter, I slipped Henson's pantaloons on him, put on his vest, coat, collar, hat and everything, and carried him down stairs. Then we lifted him into the 'bus, got his grips, drove him to the station, bought him a ticket, stuck it into his hat band, and when the train came carried him in, dumped him with his baggage into a seat and left him sleeping sweetly. I was determined to save that hundred dollars and the reputation of my house if I had to kill him and express his body."

"Did he rouse up and stay by the Chicago drummers who were trying to beat him out of his trade?"

"No! he slept all the way to Toledo and was fired by his employers for doing it. Rather tough, on him but I did my duty. When down my way, stop over with me. I'll give you my hotel if I let you miss a train."

## The Drug Market.

Business is fairly good and collections are better than could reasonably be expected. Carbolic acid is hardening. Quinine is dull at the reduction. Chlorate of potash is tending higher. Other articles in the drug line are about steady.

## He was a Good Dog.

"What kind of a dog is that?" asked one of the boys of Geo. Owen the other day.

"He's part terrier."

"And what's the other part?"

"Oh, just dog!"

## An Explosive.

A Vassar graduate, out in the country, went into the stable of a farm house. "Dear me, how close the poor cows are crowded together," she remarked. "Yes, mum, but we have to do it." "Why so?" To get condensed milk."

A London peddler sold a non-poisonous vermin-killer. On examination it proved to be prepared chalk.

Gentleman, stepping into a drug store: "Do you correct mistakes here?" Urbane Clerk: "Yes sir, if the patient is still alive."

Iodoform and nitrate of silver, when mixed, rapidly decompose, and this rapid change is still more forcible if carbolic acid is added.

## Gelatine Test.

The Chemical News reports that the purity of gelatine can be readily tested by adding ammonia to a ten per cent. nitrate of silver solution until the precipitate is redissolved and adding an equal volume of a solution of the gelatine to the fluid thus prepared. If the gelatine is impure the mixture will turn brown.

"Fermentum" the only Reliable Compressed Yeast. See advertisement.

## CUSHMAN'S MENTHOL INHALER



## Neuralgia and Headache

Quickly Relieved by Cushman's Menthol Inhaler

Menthol has attained deserved notoriety by external application, but it remained for the Menthol Inhaler to utilize the valuable remedy as to get the full medicinal effects. The air passing over the Menthol is completely saturated or mentholized, and in this highly concentrated and minutely divided state is applied directly to the delicate network of nerves so thickly distributed throughout the nose and head, giving quick relief from neuralgia and headache.

All druggists should keep it. Retail price 50 cents. Sold by all jobbers of drugs.

## A Simple Cure for Dyspepsia.

Probably never in the history of proprietary medicines has any article met success equal to that which has been showered upon Golden Seal Bitters. Why, such has been the success of this discovery that nearly every family in whole neighborhoods have been taking it at the same time. Golden Seal Bitters combines the best remedies of the vegetable kingdom, and in such proportions as to derive their greatest medicinal effect with the least disturbance to the whole system. In fact, this preparation is so balanced in its action upon the alimentary canal, the liver, the kidneys, the stomach, the bowels, and the circulation of the blood, that it brings about a healthy action of the entire human organism that can hardly be credited by those who have not seen the remarkable results that have followed its use. Sold by Hazeltine & Perkins Drug Co., Grand Rapids, Mich.

## THE OLD RELIABLE

## Perry Davis Pain Killer,

Established 1840.

All Druggists Should Keep It.

## PRICES TO THE TRADE:

	Per Bottle.	Per Doz.
Small Size.....	25	1 80
Medium Size.....	50	3 50
Large Size.....	1 00	7 20

Beware of Imitations. There is but One Pain Killer. Get the Genuine.

J. N. Harris & Co., Ltd., Cincinnati, O.

Proprietors for the Southern and Western States.

For Sale by all Medicine Dealers.

## Allen's Lung Balsam

## The Great Remedy for Curing CONSUMPTION,

Coughs, Colds, Croup, And Other Throat and Lung Affections.

Call your attention to the fact that the old Standard Remedy, ALLEN'S LUNG BALSAM, is now put up in three sizes—25 cents, 50 cents and \$1 per bottle. Small.....\$1 75 per dozen Medium.....\$3 50 Large.....\$7 00

Beware of Imitations. There is but One Pain Killer. Get the Genuine.

J. N. Harris & Co., Ltd., Cincinnati, O.

Golden Seal Bitters is meeting with grand success wherever used. It is an article of great merit. Every family should have it in the house. It is the coming family medicine.

## Michigan Drug Exchange.

## Mills & Goodman, Props.

GRAND RAPIDS, MICH.

WANTED—Registered drug clerks, either pharmacists or assistants who are sober, honest, industrious and willing to work on moderate salary.

FOR SALE—Stock of about \$700 in good location on lake shore and railroad. Will sell at very reasonable price.

FOR SALE—Fine stock of about \$4,000 in Grand Rapids. Will sell for two-thirds cash and easy terms on balance if well secured.

FOR SALE—Stock of \$7,000 in Grand Rapids, well located and doing fine business. Will sell on liberal terms.

FOR SALE—Desirable stock of about \$1,200 in southwestern portion of State. Must be sold on account of other business; terms very easy.

FOR SALE—The finest business north of Grand Rapids. General stock of about \$15,000. Would prefer to sell whole stock, but will sell any section separate.

FOR SALE—Stock of \$3,000 in growing town on the lake shore in midst of peach region. Will sell only with residence. Doing business of \$10,000 per annum.

FOR SALE—Very desirable stock of \$6,000, well located in Grand Rapids. Will sell whole stock on very easy terms, or half interest for cash.

ALSO many other stocks, the particulars of which we will furnish free on application.

## Michigan Drug Exchange.

## WHOLESALE PRICE CURRENT.

No changes.

## ACIDS.

Acetic, C. P. (Sp. grav. 1.040).....	9	@	10
Acetic, C. P. (Sp. grav. 1.040).....	30	@	35
Carbonic, 100 lbs.....	34	@	35
Citric.....	70	@	75
Muriatic 18 deg.....	3	@	5
Nitric 36 deg.....	11	@	12
Phosphoric.....	10	@	12
Sulphuric.....	3	@	4
Tartaric powdered.....	50	@	63
Benzoic, English.....	10	@	15
Benzoic, German.....	12	@	15
Tannic.....	12	@	15

## AMMONIA.

Carbonate.....	12	@	14
Muriate (Powd. 25c).....	12	@	14
Aqua 18 deg or 41.....	3	@	5
Aqua 18 deg or 41.....	4	@	6

## BALSAMS.

Copaiba.....	38	@	42
Fir.....	40	@	40
Peru.....	1	@	15
Tolu.....	1	@	15

## BARKS.

Cassia, in mats (Powd 20c).....	13	@	18
Cinchona, yellow.....	13	@	18
Elm, select.....	13	@	18
Elm, ground, pure.....	14	@	18
Elm, powdered, pure.....	14	@	18
Sassafras.....	12	@	15
Wild Cherry select.....	20	@	20
Bayberry powdered.....	18	@	18
Hemlock powdered.....	18	@	18
Wahoo.....	18	@	18
Soap ground.....	12	@	12

## BERRIES.

Cubeb prime (Powd 10c).....	@	1	10
Juniper.....	6	@	7
Prickly Ash.....	50	@	60

## EXTRACTS.

Licorice (10 and 25 lb boxes, 25c).....	27	@	34
Licorice, powdered, pure.....	37	@	42
Logwood, bulk (15 and 25 lb boxes).....	12	@	13
Logwood, 15 lb boxes.....	12	@	13
Logwood, 25 lb boxes.....	13	@	13
Logwood, 1/4 do.....	13	@	13
Logwood, 1/2 do.....	13	@	13
Logwood, ass'd do.....	14	@	14
Fluid Extracts—25 lb cwt. of list.....			

## FLOWERS.

Arnica.....	13	@	15
Chamomile, Roman.....	25	@	25
Chamomile, German.....	30	@	30

## GUMS.

Aloes, Barbadoes.....	60	@	75
Aloes, Cape (Powd 20c).....	12	@	12
Aloes, Socotrine (Powd 60c).....	50	@	50
Ammoniac.....	28	@	30
Arabic, powdered select.....	80	@	80
Arabic, 24 picked.....	70	@	70
Arabic, 36 picked.....	70	@	70
Arabic, sifted sorts.....	50	@	50
Assafetida, prime (Powd 35c).....	50	@	50
Benzoin.....	50	@	55
Camphor.....	25	@	27
Cassia, 15 lb boxes.....	12	@	13
Euphorbium powdered.....	35	@	40
Galbanum strained.....	80	@	80
Gamboge.....	80	@	80
Guaiac, prime (Powd 40c).....	20	@	20
Kino (Powdered, 30c).....	20	@	20
Mastic.....	1	@	25
Myrrh, Turkish (Powdered 40c).....	30	@	30
Opium, pure (Powd \$4 00).....	25	@	25
Shellac, Campbell's.....	25	@	25
Shellac, English.....	25	@	25
Shellac, native.....	20	@	20
Shellac bleached.....	20	@	20
Tragacanth.....	30	@	30

## HERBS—IN OUNCE PACKAGES.

Hoarhound.....	25	@	25
Lobelia.....	25	@	25
Peppermint.....	25	@	25
Rue.....	25	@	25
Sage.....	25	@	25
Sweet Majorana.....	25	@	25
Tanzy.....	25	@	25
Thyme.....	25	@	25
Wormwood.....	25	@	25

## IRON.

Citrate and Quinine.....	4	@	10
Solution mur. for tinctures.....	7	@	7
Sulphate, pure crystal.....	65	@	65
Citrate.....	65	@	65
Phosphate.....	65	@	65

## LEAVES.

Buchu, short (Powd 25c).....	13	@	14
Sassafras, bulk (1/4 & 1/2 lb).....	13	@	14
Senna, Alex. natural.....	33	@	35
Senna, Alex. sifted and garbled.....	25	@	25
Senna, powdered.....	25	@	25
Senna tinnivell.....	25	@	25
Uva Ursi.....	25	@	25
Belleadonna.....	30	@	30
Foxglove.....	30	@	30
Henbane.....	35	@	35
Rose, red.....	2	@	25

## LIQUORS.

W. D. & Co.'s Sour Mash Whisky.....	2	@	50
Druggists' Favorite Rye.....	1	@	50
Whisky, other brands.....	1	@	50
Gin, Old Tom.....	1	@	50
Gin, Holland.....	2	@	50
Brandy.....	1	@	50
Pepper, Blackberry.....	1	@	50
Port Wines.....	1	@	50

## MAGNESIA.

Carbonate, Patterson's, 2 oz.....	22	@	22
Carbonate, Jennings's, 2 oz.....	37	@	37
Citrate, H. P. & Co.'s solution.....	2	@	25
Calcined.....	65	@	65

## OILS.

Port Wines.....	1 35	@	2 50
MAGNESIA.			
Carbonate, Pattison's, 2 oz.....			22
Carbonate, Jennings', 2 oz.....			37
Citrate, H., P. & Co.'s solution....	2		25
Calcined.....			65



# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, MAY 12, 1886.

## RETAIL GROCERS' ASSOCIATION OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herrick.  
First Vice-President—E. E. Walker.  
Second Vice-President—Jas. A. Coye.  
Secretary—Cornelius A. Johnson.  
Treasurer—B. S. Harris.  
Board of Directors—Eugene Richmond, Wm. H. Sigel, A. J. Elliott, Henry A. Hydon and W. E. Knox.  
Finance Committee—W. E. Knox, H. A. Hydon and A. J. Elliott.  
Room Committee—A. J. Elliott, Eugene Richmond and Wm. H. Sigel.  
Arbitration Committee—James Farnsworth, M. J. Lewis and A. Rasch.  
Complaint Committee—J. George Lehman, Martin C. DeJager and A. G. Wagner.  
Collectors—Cooper & Barber, 69 Waterloo St., Eagle Hotel block.  
Annual meetings—Second Tuesday in November.  
Regular meetings—First and Third Tuesday Evenings of each month.  
Next meeting—Tuesday evening, May 18.

### EARLY CLOSING.

The Retail Grocers Resolve to Shut up at Six O'Clock.

The regular semi-monthly meeting of the Retail Grocers' Association, which was held on the 4th, was well attended.

F. H. Emery was elected a member of the Association.

Samuel M. Lemen not being prepared to address the Association on the subject of "Adulterated Goods," E. E. Walker suggested that other gentlemen be invited to address subsequent meetings on subjects of interest to the Association.

President Herrick invited every member present to "speak out in other meeting"—in other words, to feel free to take part in any discussion and introduce for discussion any subjects of interest to the grocery trade.

The President requested the Secretary to read the gist of the bill now before Congress, providing for the licensing of the manufacture and sale of butter substitutes, and suggested that the Association take action in the matter.

Milo G. Randall opposed legislation tending to curtail the sale of butterine, claiming that it was more wholesome than most of the dairy butter offered for sale. He would be glad to see the enactment of a law making it an offense for a grocer to sell butter substitutes for anything but what they really are.

E. E. Walker agreed with Mr. Randall as to the wholesomeness of butterine, but doubted whether it would sell if placed on sale on its merits.

Mr. Randall said he had tried selling butterine for butterine and found little opposition to it. As covering his views on the subject, he offered the following resolution and moved its adoption:

**Resolved**—That it be the sense of the Association that we recognize the manufacture and sale of butter substitutes, providing they are sold on their merits for what they really are; that we favor legislation providing a penalty for selling them for other than what they are; and that we disapprove of legislation placing a tax on either their manufacture or sale.

E. A. Stowe thought that it would be unwise for the Association to put itself on record regarding a law which would never be enforced, on account of its being unconstitutional, but the Association thought differently and adopted the resolution.

H. A. Hydon suggested that grocers follow in the wake of the workmen and strike for shorter hours. He said it was now half-past eight before he reached home and he saw no reason why the stores should not all be closed by 7 o'clock.

Mr. Rebentisch thought that 8 o'clock would be soon enough to close in the summer time and 7 o'clock in winter.

Milo G. Randall favored shutting up at 6 o'clock. He said there would be no trouble in closing at that hour, providing all the grocers agreed to the change.

F. H. Emery suggested that a committee be appointed to go around among the grocers and ascertain the hour best suited to the majority. For himself, he thought he could make more money by going home at 6 o'clock than by burning gas for another hour.

E. E. Walker favored closing at 6 o'clock. Milo G. Randall moved that it be the sense of the Association that the grocers ought to close their places of business at 6 o'clock each evening, except Saturday.

H. A. Hydon said he thought 7 o'clock would be soon enough for the present.

A. Rasch, B. S. Harris and M. C. Goossen also thought 7 o'clock to be the better hour.

Mr. Randall's motion was carried, but in putting the motion to a vote, President Herrick was particular to state that the action of the Association did not bind any member and should not be regarded as compulsory.

E. E. Walker suggested that the members of the Association stand by those jobbers who stand by the grocers by refusing to sell at retail.

President Herrick presented the following form for a petition which the Law Committee will circulate among the grocers for signature, previous to presenting to the Council:

To the Honorable Mayor and Common Council of the City of Grand Rapids:

GENTLEMEN—The undersigned, retail grocers of the city of Grand Rapids, hereby petition your honorable body to increase the licence fee for peddling fruits, vegetables, butter, eggs or fish from house to house to the same figure now required of the peddling butchers—viz., \$50 per year. And your petitioners will ever pray.

Collector Cooper reported the collection of \$77.78 since the last meeting, and called the attention of the members of the Association to the desirability of their sending in the names of all old delinquents, in order that their names may be gotten on the lists. The Treasurer reported a balance of \$20.70 on hand, and the meeting adjourned.

### OUR ROLL OF HONOR.

We, the undersigned wholesale dealers of Grand Rapids, hereby pledge ourselves to the Retail Grocers' Association, not to sell goods in our respective lines to consumers:

OLNEY, SHIELDS & CO.,  
HAWKINS & PERRY,  
F. J. LAMB & CO.,  
BULKLEY, LEMON & HOOPS,  
AMOS MUSSELMAN & CO.,  
FOX & BRADFORD,  
O. W. BLAIN,  
IRA O. GREEN,  
MOSELEY BROS.,  
BUNTING & SHEDD,  
W. F. GIBSON & CO.,  
S. C. PEER,  
CLARK, JEWELL & CO.,  
CODY, BALL & CO.,  
JENNINGS & SMITH,  
JOHN CAULFIELD,  
FRED D. YALE & CO.,  
TELFER & BROOKS,  
EATON & CHRISTENSON,  
LUDWIG WINTERHITZ,  
HAZELTINE & PERKINS DRUG CO.

### TIME TABLES.

#### Chicago & West Michigan.

Leaves.	Arrives.
*Mail..... 9:00 a.m.	4:30 p.m.
*Day Express..... 12:35 p.m.	9:25 p.m.
*Night Express..... 10:40 p.m.	5:45 a.m.
*Muskegon Express..... 4:30 p.m.	11:20 a.m.
*Daily.....	
Pullman Sleeping Cars on all night trains.	
Through parlor car in charge of careful attendants without extra charge to Chicago on 1:00 p.m., and through coach on 9:15 a.m. and 10:40 p.m. trains.	

#### NEWAYGO DIVISION.

Leaves.	Arrives.
Express..... 4:30 p.m.	7:30 p.m.
Express..... 8:00 a.m.	10:50 a.m.
All trains arrive and depart from Union Depot.	
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.	
J. H. CARPENTER, Gen'l Pass. Agent.	
J. B. MULLIKEN, General Manager.	

#### Detroit, Mackinac & Marquette.

Going West.	Going East.
7:30 p.m. Houghton..... 8:30 a.m.	3:00 p.m. Marquette..... 1:00 p.m.
3:00 p.m. D. Marquette..... 1:00 p.m.	2:05 p.m. A. Marquette..... 1:40 p.m.
10:40 a.m. Seney..... 4:50 p.m.	7:45 a.m. St. Ignace..... 8:15 p.m.
6:15 a.m. Mackinac City..... 9:30 p.m.	5:00 p.m. Grand Rapids..... 10:30 a.m.
Express trains Nos. 1 and 2 make close connections at Mackinac City with Michigan Central and G. & I. R. R.	
Connections also made at St. Ignace with steamers of the Detroit and Cleveland Steam Navigation Company and all lake steamers.	
At Marquette with the Marquette, Houghton & Ontonagon Railroad, for all Lake Superior points.	
A. WATSON, Gen. Supt., Marquette, Mich.	E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.

#### Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

Leave.	Arrive.
Ex. and N. Y. N. Y. Mail. Ex.	
p.m. a.m. a.m. p.m.	
4:40 7:50 Dp. Grand Rapids..... Ar 9:50	7:15
5:58 9:07 Allegan..... 8:32	5:58
7:45 10:05 Kalamazoo..... 7:30	5:00
9:50 11:40 White Pigeon..... 5:50	3:30
a.m. p.m. p.m. a.m.	
4:15 5:10 Toledo..... 11:15	10:40
8:20 9:30 Cleveland..... 6:40	6:30
p.m. a.m. a.m. p.m.	
2:40 3:30 Buffalo..... 11:55	11:55
a.m. p.m. p.m. a.m.	
5:40 8:00 Chicago..... Lv 11:30	8:50
A local freight leaves Grand Rapids at 1 p.m., carrying passengers as far as Allegan.	
All trains daily except Sunday.	
J. W. McKENNEY, General Agent.	

#### Detroit, Grand Haven & Milwaukee.

GOING EAST.	Arrives.	Leaves.
*Steamboat Express.....	10:40 a.m.	10:25 a.m.
*Through Mail.....	3:40 p.m.	3:50 p.m.
*Evening Express.....	8:30 p.m.	10:45 p.m.
*Limited Express.....		11:00 a.m.
*Mixed, with coach.....		

#### GOING WEST.

*Morning Express.....	1:05 p.m.	1:10 p.m.
*Through Mail.....	5:00 p.m.	5:10 p.m.
*Steamboat Express.....	10:40 p.m.	
*Mixed.....		7:10 a.m.
*Night Express.....	5:10 a.m.	5:35 a.m.
*Daily, Sundays excepted. *Daily.		
Passengers taking the 6:25 a.m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a.m. the following morning.		
The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.		
D. POTTER, City Pass. Agent.		
Geo. B. REEVE, Traffic Manager, Chicago.		

#### Grand Rapids & Indiana.

GOING NORTH.	Arrives.	Leaves.
Cincinnati & Gd Rapids Ex.....	9:20 p.m.	
Cincinnati & Mackinac Ex.....	9:30 a.m.	11:30 a.m.
Ft. Wayne & Mackinac Ex.....	4:10 p.m.	5:05 p.m.
G'd Rapids & Trav. City Ac.....		7:00 a.m.

#### GOING SOUTH.

G. Rapids & Cincinnati Ex.....	7:15 a.m.	
Mackinac & Cincinnati Ex.....	5:05 p.m.	5:30 p.m.
Mackinac & Ft. Wayne Ex.....	10:30 a.m.	11:45 a.m.
Cadillac & G'd Rapids Ac.....	10:30 p.m.	
All trains daily except Sunday.		

#### SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 5:05 o'clock p.m. has Sleeping and Chair Cars for Petoskey and Mackinac. Train leaving at 11:30 a.m. has combined Sleeping and Chair Car for Mackinac City.

South—Train leaving at 5:30 p.m. has Woodruff Sleeping Car for Cincinnati.

C. L. LOCKWOOD, Gen'l Pass. Agent.

#### Michigan Central.

DEPART.	Arrives.
*Detroit Express.....	6:00 a.m.
*Day Express.....	12:45 p.m.
*Atlantic Express.....	10:40 p.m.
*Way Freight.....	6:50 a.m.

#### ARRIVE.

*Pacific Express.....	6:00 a.m.
*Mail.....	3:30 p.m.
*Grand Rapids Express.....	10:35 p.m.
*Way Freight.....	5:15 p.m.
*Daily except Sunday. *Daily.	
Sleeping cars run on Atlantic and Pacific Express.	

Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a.m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a.m., New York 10:30 a.m., and Boston 3:05 p.m. next day.

A train leaves Detroit at 4 p.m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:35 p.m.

Chas. H. NORMAN, Gen'l Agent

# JENNINGS' Flavoring Extracts!

MANUFACTURED BY

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Props. Arctic Manufacturing Co.,  
GRAND RAPIDS, MICH.

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Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.

# JOHN CAULFIELD, WHOLESALE GROCER,

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Every can wrapped in colored tissue paper with signature and stamp on each can.

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## Wholesale Grocers.

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The best and most attractive goods on the market.

SEND FOR SAMPLE BUTT. SEE QUOTATIONS IN PRICE-LIST.

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"JOLLY TIME" Fine Cut.

Dark and sweet, with plug flavor, the best goods on the market.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

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## PUTNAM & BROOKS

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Nuts, Etc.

# ABSOLUTE SPICES.

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46 Ottawa St., Grand Rapids.

## WM. SEARS & CO.

## Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.



**The Michigan Tradesman.**

**BUSINESS LAW.**

**Brief Digests of Recent Decisions in Courts of Last Resort.**

**FORGERY—NAME OF DECEASED PERSON.**

In the case of *Billings vs. State*, the Supreme Court of Indiana held that forgery of the name of a deceased person for the purpose of defrauding his estate was as much the subject of indictment as the forgery of the name of a living person.

**INFANT—HORSES NOT NECESSARIES.**

The Supreme Court of Indiana held, in the case of *House vs. Alexander*, that as a general rule a horse was not necessary for an infant, though it was intimated that there might be some exceptions to the rule, as, for instance, where the use of a horse had been recommended by a physician.

**PARTNERSHIP—POWER TO BIND THE FIRM.**

According to the decision of the Supreme Court of Indiana, in the case of *Bays vs. Conner*, one partner cannot in the absence of express authority bind the firm or his co-partner by a note executed by him in the firm name in a transaction wholly outside the apparent and actual scope of the partnership business, even though it might appear that the consideration for the note was applied to the payment of a firm debt.

**GOODS SENT "ON SALE OR RETURN."**

The proprietor of a veterinary medicine, who was in the habit of sending out circulars from his place of business at Sheffield to shopkeepers in various parts of England, inviting them to become agents for the sale of his medicine, sent such a circular and a quantity of medicine to a Worcester tradesman "on sale or return for six months." The medicine was left at the Sheffield Railway Station on April 10, but did not reach the Worcester tradesman till April 16. The latter kept the medicine for six months from the day he received it, and finding no buyers for it returned it on October 16. The Sheffield man refused to receive the medicine, alleging that the six months had elapsed, and brought suit to recover the value of the medicine. On behalf of the Sheffield vendor it was argued that delivery to the railway company was delivery to the customer, and that the six months should be reckoned from the time the company received the medicine. The Queen's Bench Division of the High Court of Justice, however, held that, though this was the rule generally applicable, it did not apply to cases of goods sent "on sale or return," where, as in the present case, it appeared to have been intended that the customer should retain the goods for six months in order to test their market value. That, the court said, plainly implied that the customer was to have the goods for six months from the time he received the goods, so that if he returned them within that time it was sufficient, and here it was so.

**TRADE-MARK—USE OF ANOTHER NAME.**

The issue of *THE TRADESMAN* for September 30, 1885, contained a report of the case of *Van Wyck vs. Horowitz*, decided at a Special Term of the New York Supreme Court, where an injunction was granted restraining the defendant, a former employee of the plaintiff, from using in advertisement and signs the words "late with James P. Van Wyck." We called attention at the time to the fact that the question could not be regarded as settled by this decision. A General Term of the Supreme Court has just reversed the judgment of the Special Term. The General Term holds that the defendant could not properly be restrained from making the use he did of the plaintiff's name. The court says: "The defendant in no way uses the name of the plaintiff. He simply states, what is true, that he was once with the plaintiff. He does not state or pretend that he was a partner, and there is nothing to justify the inference that he intended to give the public such an idea. It is not pretended (as has sometimes been done in such cases) that he conceals the words 'late with,' so as to make it appear that the store he conducts is that of the plaintiff. It is not necessary in this case to consider how far and in what cases a family name may be practically a trade-mark, for the difficulty with the plaintiff's case is that the defendant is not assuming any name of the plaintiff. To state that he was 'late with J. P. Van Wyck' is, on the contrary, to publish to the world that he is not now with Van Wyck, and that his store is not at Van Wyck's store. Thus there is not the least fraud on the public, and not the least injury to the plaintiff, and no one would be justified in inferring that the defendant was representing himself to have formerly been a partner of the plaintiff. In fact the language used is generally understood to mean that the person is not a partner, but is in the employ of the person 'with' whom he is said to have been. The commercial agent commonly describes himself as 'with' his employer."

**Both Troubled in the Same Way.**

From the *Norristown Herald*.

"The Boycott Does Not Work" is the head of an article in an exchange. And this, by the way, is what is the matter with the boycotter. He neither works nor wants anybody else to work.

**Liberty Preferable to Tyranny.**

From the *Springfield (Mass.) Union*.

If the issue has come between the liberty of the American Union and the tyranny of the trades union, we rather think the boycott will have to go.

**VON BEHREN & SHAFFER,**  
STRYKER, OHIO,  
Manufacturers of Every Style of

**WHITE ASH OARS.**



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ROWING SPOON OARS FOR BOAT CLUBS MADE TO ORDER.

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Our Catalogue for 1886, of 140 pages, containing colored plates, descriptions and illustrations of the NEWEST, BEST and RAREST SEEDS and PLANTS, will be mailed on receipt of 6 cts. (in stamps) to cover postage.

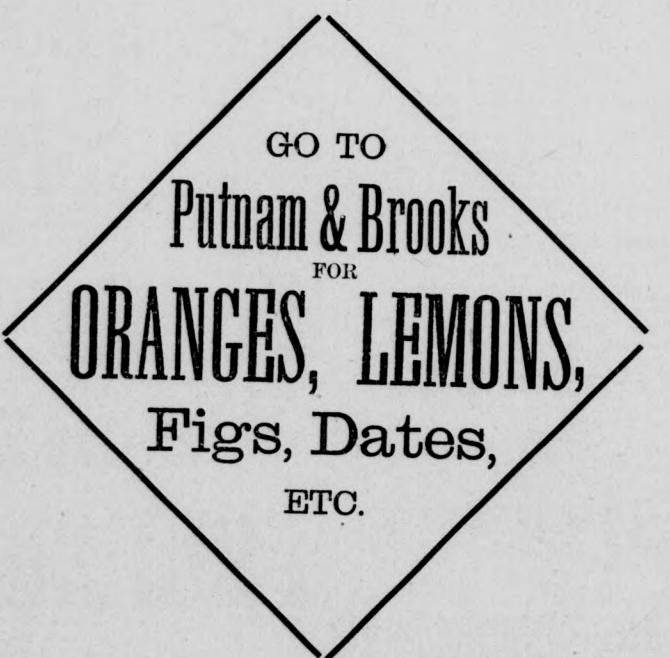
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Dealers in all kinds Country Produce & Foreign Fruits.  
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CONSIGNMENTS SOLICITED.

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ETC.



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**Paper** TWINES, CORDAGE, WOODENWARE.  
Wool Twine, Binders' Twine, Tarred Felt, Tarred Board, Building Board, Etc.  
**LYON ST., - GRAND RAPIDS.**

**SPRING & COMPANY,**

WHOLESALE DEALERS IN  
Staple and Fancy

**DRY GOODS,**  
**CARPETS,**  
**MATTINGS,**

**OIL CLOTHS**  
ETC., ETC.  
6 and 8 Monroe Street,

Grand Rapids, - Michigan.

**K OF L**  
**SMOKING TOBACCO,**  
Manufactured by the  
**National K. of L. Co-operative Tobacco Co.,**  
RALEIGH, N. C.  
**Arthur Meigs & Co.,**  
GRAND RAPIDS, MICH.,  
Wholesale agents for the  
**STATE OF MICHIGAN.**

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

**2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.**

**ARTHUR MEIGS & CO.,**  
**Wholesale Grocers,**  
77, 79, 81 and 83 South Division St., Grand Rapids, Mich.

**Dry Goods.**

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

**WIDE BROWN COTTONS.**

Androscooggin, 9-4, 17	Pepperell, 10-4, 19
Androscooggin, 7-4, 13 1/2	Pepperell, 11-4, 22
Pepperell, 7-4, 13	Otis Apron, 8 1/2
Pepperell, 8-4, 15	Otis Apron, 8 1/2
Pepperell, 9-4, 17	Pequot, 1 oz., 18
Pepperell, 9-4, 17	Pequot, 9-4, 18

**CHECKS.**

Economy, 02, 10	Park Mills, No. 100, 15
Park Mills, No. 50, 10	Prodigy, 02, 8 1/2
Park Mills, No. 60, 11	Otis Apron, 8 1/2
Park Mills, No. 70, 12	Otis Apron, 8 1/2
Park Mills, No. 80, 13	York, 1 oz., 9 1/2
Park Mills, No. 90, 14	York, A.A. extra oz., 12 1/2

**OSNABURGS.**

Plain, 6 1/2	Albion, 6 1/2
Georgia, 8 1/2	Augusta, 6 1/2
Jewell, 8 1/2	Georgia, 6 1/2
Kentucky, 8 1/2	Louisiana, 6 1/2
Lane, 8 1/2	Toledo, 6 1/2
Santee, 7 1/2	

**BLEACHED COTTONS.**

Avondale, 36, 10 1/2	Gilded Age, 10 1/2
Art cambrics, 36, 10 1/2	Greene, G. 4-4, 6 1/2
Androscooggin, 4-4, 7 1/2	Hill, 4-4, 7 1/2
Androscooggin, 5-4, 12 1/2	Hill, 7-8, 6 1/2
Ballou, 4-4, 6 1/2	Hope, 4-4, 6 1/2
Ballou, 5-4, 7 1/2	King Philip cambric, 4-4, 6 1/2
Boott, O. 4-4, 8 1/2	bric, 4-4, 9 1/2
Boott, E. 5-5, 7 1/2	Linwood, 4-4, 7 1/2
Boott, AGC, 4-4, 9 1/2	Lonsdale, 4-4, 7 1/2
Boott, R. 3-4, 4 1/2	Lonsdale cambric, 10 1/2
Blackstone, A. 4-4, 6 1/2	Langdon, GB, 4-4, 8 1/2
Chapman, X, 4-4, 5 1/2	Langdon, 46, 11
Conway, 4-4, 6 1/2	Masonville, 4-4, 7 1/2
Cabot, 4-4, 6 1/2	New York Mill, 4-4, 10 1/2
Cabot, 7-8, 8 1/2	New Jersey, 4-4, 8 1/2
Canoe, 3-4, 4 1/2	Pocasset, P. M. C., 7 1/2
Domestic, 36, 10 1/2	Pride of the West, 10 1/2
Dwight Anchor, 4-4, 8 1/2	Pocahontas, 4-4, 7 1/2
Davol, 4-4, 8 1/2	Slaterville, 7-8, 6 1/2
Fruit of Loom, 4-4, 7 1/2	Woodbury, 4-4, 5 1/2
Fruit of Loom, 7-8, 6 1/2	Whitinsville, 4-4, 6 1/2
Fruit of the Loom, 4-4, 11	Whitinsville, 7-8, 6 1/2
Gold Medal, 4-4, 6 1/2	Wamsutta, 4-4, 9 1/2
Gold Medal, 7-8, 5 1/2	Williamsburg, 36, 8 1/2

**SILKETS.**

Crown, 10, 11	Masonville S., 11
No. 10, 11	Lonsdale, 9 1/2
Coin, 10	Lonsdale A., 14
Anchor, 15	Victory O., 5 1/2
Blackburn, 8	Victory J. Mill, 4-4, 10 1/2
Davol, 14	Victory D., 8 1/2
London, 12 1/2	Victory K., 10 1/2
Pacania, 12	Phoenix A., 10 1/2
Red Cross, 7 1/2	Phoenix B., 10 1/2
Masonville TS., 8	Phoenix XX., 5 1/2

**PRINTS.**

Albion, solid, 5 1/2	Gloucester, 5 1/2
Albion, grey, 5 1/2	Gloucestermourn'g, 5 1/2
Allen's checks, 5 1/2	Hamilton fancy, 6
Allen's fancy, 5 1/2	Harriet fancy, 6
Allen's pink, 5 1/2	Merrimac D., 6
Allen's purple, 5 1/2	Manchester, 6
American, fancy, 5 1/2	Oriental fancy, 5 1/2
Arnold fancy, 5 1/2	Oriental robes, 6
Berlinsolid, 5 1/2	Pacific robes, 6
Cocheo fancy, 5 1/2	Richmond, 5 1/2
Cocheo robes, 5 1/2	Steel River, 5 1/2
Conestoga fancy, 5 1/2	Simpson, 5 1/2
Eddystone, 5 1/2	Washington fancy, 5
Eagle fancy, 5 1/2	Washington blues, 5
Garner pink, 5 1/2	

**FINE BROWN COTTONS.**

Appleton A, 4-4, 6	Indian Orchard, 40, 7
Boott M, 4-4, 7 1/2	Indian Orchard, 36, 6
Boston F, 4-4, 6 1/2	Laconia B, 7-4, 13
Continental C, 4-4, 6 1/2	Lamar B, 40-in, 9
Continental D, 40-in, 7 1/2	Mass. BB, 4-4, 6 1/2
Conestoga W, 4-4, 6 1/2	Nashua E, 40-in, 7 1/2
Conestoga D, 7-8, 4 1/2	Nashua R, 4-4, 6 1/2
Conestoga G, 30-in, 5 1/2	Nashua O, 7-8, 6
Dwight X, 3-4, 4 1/2	Newmarket N, 5 1/2
Dwight Y, 7-8, 5 1/2	Pepperell E, 40-in, 6 1/2
Dwight Z, 4-4, 5 1/2	Pepperell R, 4-4, 6 1/2
Dwight Star, 4-4, 6	Pepperell O, 7-8, 5 1/2
Dwight Star, 40-in, 7	Pepperell N, 3-4, 4 1/2
Enterprise EE, 36, 4 1/2	Pocasset C, 4-4, 6 1/2
Great Falls E, 4-4, 6 1/2	Saranac R, 6
Farmers' A, 4-4, 5 1/2	Saranac E, 7 1/2

**DOMESTIC CLOTHS.**

Amoskeag, 7	Johnson Manfg Co, 12 1/2
Amoskeag, Persian 9	Bookfold, 12 1/2
Amoskeag, styles, 10 1/2	Johnson Manfg Co, 10 1/2
Bates, 6	dress styles, 10 1/2
Berkshire, 6	Slaterville, 10 1/2
Glasgow, fancy, 6	styles, 6
Glasgow, royal, 6 1/2	White Mfg Co, stap 6 1/2
Gloucester, new 7 1/2	White Mfg Co, fanc 7 1/2
standard, 7 1/2	White Mfg Co, 7 1/2
Plunket, 7 1/2	Earlston, 7 1/2
Lancaster, 7 1/2	Gordon, 7 1/2
Langdown, 7 1/2	Greylock, dress 10 1/2
Renfrew, dress, 9	styles, 10 1/2

**WIDE BLEACHED.**

Androscooggin, 7-4, 15	Pepperell, 10-4, 22
Androscooggin, 8-4, 16	Pepperell, 11-4, 24
Pepperell, 7-4, 15	Pequot, 7-4, 16
Pepperell, 8-4, 17	Pequot, 8-4, 18
Pepperell, 9-4, 19	Pequot, 9-4, 20

**HEAVY BROWN COTTONS.**

Atlantic A, 4-4, 6 1/2	Lawrence XX, 4-4, 6 1/2
Atlantic H, 4-4, 6 1/2	Lawrence XXX, 40, 7 1/2
Atlantic D, 4-4, 5 1/2	Lawrence LL, 4-4, 5 1/2
Atlantic P, 4-4, 5 1/2	Newmarket N, 5 1/2
Atlantic LL, 4-4, 4 1/2	Mystic River, 4-4, 5 1/2
Adriatic, 36, 10 1/2	Piedmont, 36, 6 1/2
Augusta, 4-4, 6 1/2	Piedmont, 36, 6 1/2
Boott M, 4-4, 6 1/2	Stark AA, 4-4, 6 1/2
Boott FF, 4-4, 6 1/2	Tremont CC, 4-4, 4 1/2
Graniteville, 4-4, 6 1/2	Wachusett, 4-4, 6 1/2
Indian Head, 4-4, 6 1/2	Wachusett, 30-in, 5 1/2
Indiana Head 45-in, 11 1/2	Wachusett, 30-in, 5 1/2

**TICKINGS.**

Amoskeag, ACA, 17	Falls, XXX, 15 1/2
Amoskeag, " 4-4, 12 1/2	Falls, BB, 11 1/2
Amoskeag, A, 11 1/2	Falls, BBC, 36, 10 1/2
Amoskeag, B, 11 1/2	Falls, awning, 10 1/2
Amoskeag, C, 10 1/2	Hamilton, BT, 32, 9 1/2
Amoskeag, D, 10 1/2	Hamilton, D, 9 1/2
Amoskeag, E, 9 1/2	Hamilton, H, 9 1/2
Amoskeag, F, 9 1/2	Hamilton fancy, 8 1/2
Premium A, 4-4, 17	Methuen AA, 11 1/2
Premium B, 16	Methuen ASA, 10 1/2
Extra 4-4, 10 1/2	Omega A, 7-8, 24
Extra 7-8, 14 1/2	Omega A, 4-4, 12 1/2
CCA 7-8, 12 1/2	Omega ACA, 7-8, 13
CT 4-4, 14 1/2	Omega ACA, 4-4, 15
BC 7-8, 14 1/2	Omega SE, 7-8, 24
BF 7-8, 16	Omega SE, 4-4, 27
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 32, 14	Omega M, 4-4, 25
Cordis A, 32, 15	Shetucket SSKS, 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 14	Shetucket, SFS, 12
Cordis No. 3, 13	Shetucket, S, 7
Cordis No. 4, 11 1/2	Stockbridge fancy, 8
Falls, XXXX, 18 1/2	

**SOFT CAMBRICS.**

Washington, 4 1/2	Royal Globe, 4 1/2
S. S. & Sons, 4 1/2	Crown, 4 1/2

**GRAY BAGS.**

American A, 14 1/2	Amoskeag, 14 1/2
Stark A, 20 1/2	

**DENIMS.**

Boston, 9	Oliver CC, 9
Everett blue, 12	Warren AXA, 11
Everett brown, 12	Warren BB, 10
Otis AXA, 11	Warren CC, 9
Otis BB, 10	Warren blue, 12 1/2

**PAPER CAMBRICS.**

Manville, 4 1/2 @ 5 1/2	S. S. & Sons, 4 1/2 @ 5 1/2
Masonville, 5 1/2 @ 6 1/2	Garner, 4 1/2 @ 5 1/2

**WIGANS.**

Red Cross, 6 1/2	Thistle Mills, 6 1/2
Berlin, 6	Rose, 6 1/2
Garner, 7	

**SPOOL COTTON.**

Brooks, 50	Eagle and Phoenix
Clark's O. N. T., 55	Mills ball sewing, 30
J. & P. Coats, 55	Green & Daniels, 25
Williamson 6 cord, 55	Stafford, 25
Williamson 3 cord, 40	Hall & Manning, 28
Charleston ball sew	Holyoke, 25
ing thread, 30	

**CORSET JEANS.**

Armory, 7	Kearsage, 6 1/2
Androscooggin, 7 1/2	Naumkeag satteen, 6 1/2
Canoe River, 5 1/2	Pepperell bleached, 8 1/2
Clarendon, 5 1/2 @ 5 1/2	Pepperell sat, 8
Hallowell Imp, 5 1/2	Rockport, 6 1/2
Ind. Orch. Imp, 5 1/2	Lawrence sat, 6
Laconia, 7	

**Money Refunded.**

The true remedy has at last been discovered. It was long known in his practice as Dr. Pete's Lung Food for Consumption. It is now called Dr. Pete's 35-cent Cough Cure. It is the safest, the surest and the best. No other Cough, Cold, and Consumption remedy is half its equal. We warrant it and will promptly refund the money paid for it if a beneficial effect is not experienced by the time two-thirds of the bottle of the bottle is used. Sold by the Hazeltine & Perkins Drug Co., Grand Rapids, Mich.



## Groceries.

Grocers' Association of the City of Muskegon.

### OFFICERS.

President—H. B. Fargo.  
First Vice-President—Wm. B. Keift.  
Second Vice-President—A. Towl.  
Recording Secretary—Wm. Peer.  
Financial Secretary—John DeHaas.  
Board of Directors—O. Lambert, W. I. McKenzie, H. B. Smith, Wm. B. Keift, A. Towl and E. Johnson.  
Finance Committee—Wm. B. Keift, A. Towl and E. Johnson.  
Committee on Rooms and Library—O. Lambert, H. B. Smith and W. I. McKenzie.  
Arbitration Committee—H. Borgman, Garrit Wagner and John DeHaas.  
Complaint Committee—Wm. B. Keift, D. A. Boeklin, J. O. Jeannot, R. S. Miner and L. Vincent.  
Law Committee—H. B. Fargo, Wm. B. Keift and A. Towl.  
Transportation Committee—Wm. B. Keift, Andrew Wierengo and Wm. Peer.  
Regular meetings—First and third Wednesday evenings of each month.  
Next meeting—Wednesday evening, May 19.

### Kalamazoo Retail Grocers' Association.

President, P. Ranney; Secretary, M. S. Scoville; Treasurer, Julius Schuster.

### A Man's Best Friend Is His Money.

As we are hustled through this flying world, Queer things are daily occurring:  
For a man is spanned by his cash in hand,  
To this there is no denying.  
If he has the cash, he can cut a dash,  
His days will be bright and sunny,  
And he soon will find, if he's so inclined,  
A man's best friend is his money.

Though man's a fool, or a dolt, or a fool,  
With no more brains than a fiddle,  
On his face a stain, even the mark of Cain,  
And he parts his hair in the middle,  
If he has the cash, he can make a mash,  
The girls will all call him "honey."  
Even he can see, though a dunce he be,  
A man's best friend is his money.

Woe be to the chap whom my song may slap—  
I say it without ill feeling,  
Though he be well schooled, and be golden-  
ruled,  
And honest in all his dealing,  
If he has no cash, he will eat cold hash,  
And meat that is tough and bony;  
He will find, alas! as the moments pass,  
A man's best friend is his money.

He may have a wife, and his present life  
May be serene and attractive,  
He may work at home, or afar off roam,  
And he may be strong and active;  
If he has no cash, his affairs will clash,  
His path will be rough and funny.  
This is just the way it is to-day—  
A man's best friend is his money.

If a man be poor, though he's good and pure,  
He will have few friends to back him,  
There may hundreds stand upon either hand,  
But they will turn and attack him.  
You may think I write this just out of spite,  
And say it is strange or funny.  
But the truth I tell, as I know full well,  
A man's best friend is his money.

### Michigan Dairy Board of Trade.

GRAND RAPIDS, May 10, 1886.  
All dairymen interested in the formation of a Michigan Dairy Board of Trade are requested to meet at the office of the "Michigan Dairyman," 49 Union street, Grand Rapids, on Tuesday, June 1, at 1 o'clock p. m., at which time an organization will be effected and officers elected for the ensuing year.

The necessity of a reliable market for the dairy products of Michigan has long been manifest, and it is to be hoped that every factoryman within reasonable shipping distance of Grand Rapids will join in the movement. The Merchant's Dispatch Transportation Co. has agreed to run a dairy refrigerator car the day following the day of sale and every other facility which will tend to make the Board a success has already been secured. Those who intend to be present at the preliminary meeting will please notify E. A. Stowe, Grand Rapids, immediately on receipt of this invitation, in order that the necessary arrangements may be made for their accommodation.

By Order of Committee.

### The Grocery Market.

The volume of trade is fully as large as could be expected and collections are better than they were at the same time last year. Sugars are still acting in a mysterious manner, but the indications are that they will sustain another advance as soon as the demand commences. Retailers generally have been running their stocks down as low as possible, in anticipation of a decline, which will evidently not come right away. However, THE TRADESMAN would advise the trade to beware of a speculative tendency. Package coffees have advanced 1/4c, and trout and white fish have declined. Other articles in the grocery line are about steady. Candy is lower, on account of the decline in sugar. Oranges are very scarce and high. Lemons are in fair supply, but the demand is only moderate. Nuts are steady.

### Furniture Facts.

Thos. Dennison, furniture dealer at Richmond, has sold out.

D. St. John, furniture dealer at Jonesville, has removed to Clinton.

The store of John Miller, undertaker and dealer in furniture at Albion, has been closed on a chattel mortgage held by his mother.

Austin Barber, of Howard City, has bought a bankrupt stock of furniture at Stanton, added new goods, and will add undertakers' supplies. He may take up his residence there, but will continue his furniture and undertaking business at Howard.

### Hides, Pelts and Furs.

Hides still have an unsettled feeling. Pelts are weak. Wool is lower and weak. Tallow has sustained another decline and is weaker. Furs are depressed. As the season is about at an end, the quotations are withdrawn this week.

### So Say We All.

Several of our business men pronounce the Protective Union recently formed a good thing. One merchant informed us that he had collected four bills through it that he had considered n. g.

"Silver King" coffee is all the rage. One silver present given with every 1 pound package.

## CANT HOOK CORNERS.

A Strike which Results in a Victory for the Strikers.

CANT HOOK CORNERS, May 10, 1886.  
Editor MICHIGAN TRADESMAN.

DEAR SIR—In answer to many thousand letters which have (not) come, I hasten to say that the report that has been circulated that Solman has joined the eight-hour movement is utterly false. For many years he has believed in and been a follower of the ate hour (three times a day and lunch at 10) process and no doubt Bilson started the false report. Last week Frank Conlon, John Buckley and Geo. McKay were here, transacting business in their usually urbane manner, when, noticing a crowd gathering, they followed and entered with the rest in to Judge Snooks' office. A young woman was on trial for insanity, and although she was as crazy as a bed-bug, she appeared thoroughly sane. Well, the three traveling men mentioned stood and gazed for a moment and passed a few pitying remarks and passed out of the door, and stood on the sidewalk, giving their experience with other insane persons; in a few moments the young woman was led out of the office on her way to the cars. As she passed the boys, she turned and gave Frank Conlon a tremendous slap in the face. Astonished! Well, that would be a mild way of expressing it.

Yesterday Bilson was bragging about his expertness in balancing canes and other things. I think such feats as are called legerdemain. Well, Crookston was there and he said, "Bilson, I'll bet you the cigars that you can't balance a half dollar on your forehead and then drop it into the big end of a funnel stuck into your waistband." Bilson said he could, and so they all came over to Sol's and Bilson stood in the middle of the floor and teetered up and down on his toes, throwing his head far back to balance the half dollar. They stuck the big funnel in his waist band and down came his head and he missed the funnel. Claiming another trial, he once more threw back his head, and as he stood balancing, Crook, counted "one—two—three," and at three some one poured about a gallon of ice water into the funnel. Gasp? Well, did you ever see a fish flop around on dry land? Oh dear, it was awful. I hear he has gone to the county seat to try and get out a warrant for the whole crowd for conspiracy, but if he is as successful as those who try to stop the boycott by getting out the same kind of warrants, there won't be much danger.

News has just come of a strike at the grist mill. Two men and a boy are thus thrown out of employment. The strikers have called a meeting in the pool room. The crowd is swelled by the addition of two tramps and a dog. The strikers demand a raise of ten cents a day for the men and five for the boys. The mill owner refuses to see their committee. The feeling is very strong that there will be a riot. The strikers are moving in a body on the mill. The constable has fled in terror and Judge Snooks has called out the guards, who are now forming in the pool room. The Cant Hook guards consist of four men, armed with Queen Anne muskets. The strikers are parading down Damlongue street and the merchants are closing up their stores for fear of trouble. The one-eyed painter has just made a demand for "more liberty and more beer," and in the excitement some one threw a tin can at him. Things look squally.

Later—The only bloodshed so far was caused by one of the strikers blowing off the end of his little finger by mistake. The village is once more at peace. The mill owner has closed up his mill and moved away, and the men are now able to loaf around the streets and earn nothing, and brag about their victory.

Yours wearily,  
MEHITABLE SNOOKS.  
(Widow Spriggs that was.)

### The Northern Fresh Meat Trade.

"I have shipped more fresh meat North the past winter than during any previous season," said John Mohrhard the other day. "But that part of the State will be practically self-sustaining, so far as fresh meat is concerned, five years from now. The Grand Traverse region already raises nearly enough cattle to supply the Traverse City market, besides contributing more or less to the markets at Petoskey, Mackinaw City and St. Ignace. The high price of hay in the past has induced the farmers to sell their grass crop, instead of feeding it to stock, but as the lumber business decreases and the demand for hay lessens, more attention will be paid to the raising of cattle, hogs and sheep for market. That is my reason for thinking that the fresh meat trade of Northern Michigan will be controlled by local operators within a half dozen years."

### "Base is the Slave Who Pays."

A Grand Rapids collector recently received a bill for \$7.51 from a Chicago hotel, claiming that Arthur W. Byrne had recently left the house without liquidating. Mr. Byrne claimed that he was connected with the Grand Rapids Lumber Co., but Wallace Giddings, who is carrying on business under that cognomen, puts in a vigorous denial to that statement. The hotel is to be congratulated that it got off so easy.

### East Saginaw to the Front.

EAST SAGINAW, Mich., May 6, 1886.  
Mr. E. A. Stowe, Grand Rapids, Mich.

DEAR SIR—We are organizing an association of the business men of East Saginaw. Can we get from you a copy of constitution and by-laws of such an association in Grand Rapids? Yours truly,  
D. E. FRALL.

## SEED CORN.



While our stock lasts, we offer to the trade FOR SEED:

Leaming Early Dent, Corn, 56 lb to bu, for \$1.50  
Red Blazed, 8 Rowed, " " " 1.75  
Yellow Yankee, 8 Rowed, " " " 1.75

## Grand Rapids Seed Co.

GRAND RAPIDS, MICH.



FRED. D. YALE. DANIEL LYNCH.  
SUCCESSORS TO  
CHAS. S. YALE & BRO.,  
WHOLESALE MANUFACTURERS OF  
Baking Powders, Extracts, Blinings,  
AND JOBBERS OF  
GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention.  
40 and 42 South Division St.,  
GRAND RAPIDS, MICH.



Asparagus, Oyster Bay, 3.00  
Beans, Lima, standard, .85  
Beans, Stringless, Erie, .85  
Beans, Lewis', standard, .85  
Corn, Archer's Trophy, 1.00  
" Acme, .85  
" Maple Leaf, .85  
" Excelsior, .85  
Peas, French, .65  
Peas, Marfrot, standard, Erie, .65  
Peas, .70  
Pumpkin, 3 lb Golden, .75  
Succotash, standard, .75  
Squash, .40  
Tomatoes, standard brands, 1.15  
Mustard, .25  
Michigan full cream, .12  
Half skim, .10  
Skim, .05

## BULL DOG Tobaccos.

## TRADE UNION LABOR UNION,

The largest amount of good tobacco for the least money.

AND EXTRA GOOD  
FINE CUTS

These goods are all UNION MADE, and each box is duly stamped with the Union Label. No scab work goes from this factory. Every employee is a Union man and a K. of L.

If your jobber don't sell it, your order direct will be filled promptly at prices quoted, and delivered to your railroad depot free of freight.

Bull Dog Tobacco Works,  
COVINGTON, KY.



For easy ironing use "Electric Lustre" Starch. It is all prepared for immediate use in One Pound Packages, which go as far as two pounds of any other starch.  
Ask your Grocer for it.  
The Electric Lustre Starch Co.,  
204 Franklin St., New York.

JOHN CAULFIELD  
Wholesale Agent,  
GRAND RAPIDS, MICH.

## WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GRASSES.  
Challenge, 50 Paragon, 2.10  
Frazer's, 90 Paragon 25 lb pails, 90  
Diamond X, 60 Frazer's, 25 lb pails, 1.25  
Modoc, 4 doz., 2.50  
LAKING POWDER.  
Thompson's Butterfly, bulk, 25  
" 6 or 10 lb cans, 27  
" 1/2 doz. in case, 1.05  
" 1/2 doz. in case, 1.05  
J. H. Thompson & Co.'s Princess, 1/4s, 1.25  
" 1/2s, 1.25  
" 1s, 1.25  
" bulk, 1.25  
Arctic, 1/4 lb cans, 6 doz. case, 48  
" 1/2 " 4 " 15  
" 1 " 2 " 12  
" 5 " 1 " 12  
Silver Spoon, 50 cans, 12.00  
Victorian, 1 lb cans, (tall), 2 doz., 15  
Diamond, "bulk," 15

BEUING.  
Dry, No. 2, doz., 25  
No. 3, doz., 25  
Liquid, 4 oz., doz., 35  
Liquid, 8 oz., doz., 65  
Arctic 4 oz., doz., 65  
Arctic 8 oz., doz., 80  
Arctic 16 oz., doz., 120  
Arctic No. 1 paper, doz., 120  
Arctic No. 2 " " 300  
Arctic No. 3 " " 400

BRUMBS.  
No. 2 Hurl, 200 Parlor Gem, 3.00  
No. 1 Hurl, 200 Common Whisk, 3.00  
No. 2 Carpet, 200 Fancy Whisk, 1.00  
No. 1 Carpet, 200 Mill, 3.75

CANNED FISH.  
Clams, 1 lb. Little Neck, 1.30  
Clams, 2 lb. Little Neck, 2.00  
Clam Chowder, 3 lb., 2.15  
Cove Oysters, 1 lb. standards, 1.00  
Cove Oysters, 2 lb. standards, 1.75  
Lobsters, 1 lb. picnic, 1.15  
Lobsters, 2 lb. picnic, 2.50  
Lobsters, 2 lb. star, 2.00  
Lobsters, 2 lb. star, 3.00  
Mackerel, 1 lb. fresh standards, 1.10  
Mackerel, 5 lb. fresh standards, 4.25  
Mackerel in Tomato Sauce, 3 lb., 3.00  
Mackerel, 3 lb. in Mustard, 3.00  
Mackerel, 3 lb. soured, 3.00  
Salmon, 1 lb. Columbia river, 1.50  
Salmon, 2 lb. Columbia river, 2.35  
Sardines, domestic 1/4s, .85  
Sardines, domestic 1/2s, .85  
Sardines, Mustard 1/4s, .85  
Sardines, imported 1/4s, .85  
Trout, 3 lb brook, 4.00

CANNED FRUITS.  
Apples, 3 lb. standards, 75  
Apples, gallons, standards, 2.20  
Blackberries, standards, .95  
Cherries, red standard, .95  
Dumplings, 1 lb., 1.25  
Egg Plums, standards, 1.25  
Green Gages, standards 2 lb., 1.25  
Peaches, Extra Yellow, 1.40  
Peaches, standards, 1.40  
Peaches, seconds, 1.25  
Pineapples, Erie, 1.50  
Pineapples, standards, 1.40  
Pineapples, Johnson's sliced, 2.00  
Pineapples, Johnson's, 2.00  
Quinces, 1.25  
Raspberries, extra, 1.35  
Strawberries, 1.35

LUCK'S MARIPOSA.  
Apricots, 2.25  
Egg Plums, 2.10  
Grapes, 1.10  
Green Gages, 1.10  
Pears, 2.10  
Quinces, 2.50  
Peaches, 2.25  
Asparagus, Oyster Bay, 3.00  
Beans, Lima, standard, .85  
Beans, Stringless, Erie, .85  
Beans, Lewis', standard, .85  
Corn, Archer's Trophy, 1.00  
" Acme, .85  
" Maple Leaf, .85  
" Excelsior, .85  
Peas, French, .65  
Peas, Marfrot, standard, Erie, .65  
Peas, .70  
Pumpkin, 3 lb Golden, .75  
Succotash, standard, .75  
Squash, .40  
Tomatoes, standard brands, 1.15  
Mustard, .25  
Michigan full cream, .12  
Half skim, .10  
Skim, .05

CHOCOLATE.  
Baker's, 37 1/2 Vienna Sweet, .23  
Runkles', 35 Vienna Sweet, .23  
COCONUT.  
Schepps, cake box, .27 1/2  
Maltby's 1 lb round, .26  
" assort, .27  
" 1/2s, .26  
Manhattan, pails, .20

COFFEES.  
Green, Roasted.  
Rio, 9@12 Rio, 7@15  
Golden Rio, 12@15 Santos, 17  
Santos, 17 Santos, 17  
Maricao, 13 Maricao, 17  
Java, 20@25 Java, 24@26  
G. Java, 20@25 Mocha, 28  
Mocha, 25 Mocha, 28

COFFEES—PACKAGE.  
Dillworth's, 60 lbs 100 lbs 300 lbs  
Lion, 13 1/2 13 1/2  
XXX, 13 1/2 13 1/2  
Arbuckle's, 13 1/2 13 1/2  
German, 13 1/2 13 1/2  
Magnolia, 13 1/2 13 1/2  
Silver King, 13 1/2 13 1/2  
Mexican, 16 21

CORDAGE.  
60 foot Jute, 1.00 50 foot Cotton, 1.60  
72 foot Jute, 1.25 60 foot Cotton, 1.75  
40 foot Cotton, 1.50 72 foot Cotton, 2.00

CRACKERS AND SWEET GOODS.  
Kenosha Butter, X XXX 1/2 6 1/2  
Seymour Butter, 5 5 1/2  
Boston, 7 7 1/2  
Fancy Butter, 4 1/2 5  
S. Oyster, 5 5  
Pienle, 4 1/2 5  
Fancy Eggs, 4 1/2 5  
Fancy Soda, 4 1/2 5  
City Soda, 7 1/2 7 1/2  
Soda, 5 5 1/2  
Milk, 7 7 1/2  
Boston, 7 7 1/2  
Graham, 8 8  
Oat Meal, 8 8  
Pretzels, hand-made, 11 1/2 11 1/2  
Pretzels, 9 1/2 9 1/2  
Cracknels, 15 1/2 15 1/2  
Lemon Cream, 7 1/2 8 1/2  
Frosted Cream, 7 1/2 8 1/2  
Ginger Snaps, 7 1/2 8 1/2  
No. 1 Ginger Snaps, 7 1/2 8 1/2  
Lemon Snaps, 12 1/2 12 1/2  
Coffee Cakes, 8 1/2 8 1/2  
Lemon Wafers, 11 1/2 11 1/2  
Jumbles, 11 1/2 11 1/2  
Extra Honey Jumbles, 12 1/2 12 1/2  
Frosted Honey Cakes, 13 1/2 13 1/2  
Cream Gems, 13 1/2 13 1/2  
Bagley's Gems, 13 1/2 13 1/2  
Seed Cakes, 12 1/2 12 1/2  
S. & M. Cakes, 8 1/2 8 1/2

FISH.  
Bloaters, Smoked Yarmouth, .67 1/2  
Cod, Boneless, .39 1/2  
Halibut, .10 1/2  
Herring, round, 1/4 bbl., 2.00 2.25  
Herring, round, 1/2 bbl., 1.25  
Herring, Holland, 1/4 bbl., .80 1/2  
Herring, Holland, 1/2 bbl., .80 1/2  
Herring, Sealed, .20 1/2  
Mackerel, shore, No. 2, 1/4 bbl., .50  
" " " " 10 " 60  
" No. 3, 1/4 bbl., .30  
" 12 lb kits, .62  
" 10 " 55  
Shad, 1/4 bbl., 3.50 3.75  
Trout, 1/4 bbl., 3.50 3.75  
White, No. 1, 1/4 bbl., .75  
White, No. 1, 1/2 bbl., .85  
White, No. 1, 1 lb kits, .70  
White, No. 1, 10 lb kits, .70  
White, Family, 1/4 bbl., .25

FLAVORING EXTRACTS.  
Jennings' 2 oz., 1.40  
" 4 oz., 2.50  
" 6 oz., 2.50  
" 8 oz., 3.50  
" 12 oz., 4.50  
" 24 oz., 4.50  
" 48 oz., 4.50  
" 96 oz., 4.50  
" 192 oz., 4.50  
" 384 oz., 4.50  
" 768 oz., 4.50  
" 1536 oz., 4.50  
" 3072 oz., 4.50  
" 6144 oz., 4.50  
" 12288 oz., 4.50  
" 24576 oz., 4.50  
" 49152 oz., 4.50  
" 98304 oz., 4.50  
" 196608 oz., 4.50  
" 393216 oz., 4.50  
" 786432 oz., 4.50  
" 1572864 oz., 4.50  
" 3145728 oz., 4.50  
" 6291456 oz., 4.50  
" 12582912 oz., 4.50  
" 25165824 oz., 4.50  
" 50331648 oz., 4.50  
" 100663296 oz., 4.50  
" 201326592 oz., 4.50  
" 402653184 oz., 4.50  
" 805306368 oz., 4.50  
" 1610612736 oz., 4.50  
" 3221225472 oz., 4.50  
" 6442450944 oz., 4.50  
" 12884901888 oz., 4.50  
" 25769803776 oz., 4.50  
" 51539607552 oz., 4.50  
" 103079215104 oz., 4.50  
" 206158430208 oz., 4.50  
" 412316860416 oz., 4.50  
" 824633720832 oz., 4.50  
" 1649267441664 oz., 4.50  
" 3298534883328 oz., 4.50  
" 6597069766656 oz., 4.50  
" 13194139533312 oz., 4.50  
" 26388279066624 oz., 4.50  
" 52776558133248 oz., 4.50  
" 105553116266496 oz., 4.50  
" 211106232532992 oz., 4.50  
" 422212465065984 oz., 4.50  
" 844424930131968 oz., 4.50  
" 1688849860263936 oz., 4.50  
" 3377699720527872 oz., 4.50  
" 6755399441055744 oz., 4.50  
" 13510798882111488 oz., 4.50  
" 27021597764222976 oz., 4.50  
" 54043195528445952 oz., 4.50  
" 108086391056891904 oz., 4.50  
" 216172782113783808 oz., 4.50  
" 432345564227567616 oz., 4.50  
" 864691128455135232 oz., 4.50  
" 1729382256910270464 oz., 4.50  
" 3458764513820540928 oz., 4.50  
" 6917529027641081856 oz., 4.50  
" 13835058055282163712 oz., 4.50  
" 27670116110564327424 oz., 4.50  
" 55340232221128654848 oz., 4.50  
" 110680464442257309696 oz., 4.50  
" 221360928884514619392 oz., 4.50  
" 442721857769029238784 oz., 4.50  
" 885443715538058477568 oz., 4.50  
" 1770887431076116955136 oz., 4.50  
" 3541774862152233910272 oz., 4.50  
" 7083549724304467820544 oz., 4.50  
" 14167099448608935641088 oz., 4.50  
" 28334198897217871282176 oz., 4.50  
" 56668397794435742564352 oz., 4.50  
" 113336795588871485128704 oz., 4.50  
" 226673591177742970257408 oz., 4.50  
" 453347182355485940514816 oz., 4.50  
" 906694364710971881029632 oz., 4.50  
" 1813388729421943762059264 oz., 4.50  
" 3626777458843887524118528 oz., 4.50  
" 7253554917687775048237056 oz., 4.50  
" 14507109835375550096474112 oz., 4.50  
" 29014219670751100192948224 oz., 4.50  
" 58028439341502200385896448 oz., 4.50  
" 116056878683004400771792896 oz., 4.50  
" 232113757366008801543585792 oz., 4.50  
" 464227514732017603087171584 oz., 4.50  
" 928455029464035206174343168 oz., 4.50  
" 1856910058928070412348686336 oz., 4.50  
" 3713820117856140824697372672 oz., 4.50  
" 7427640235712281649394745344 oz., 4.50  
" 14855280471424563298789490688 oz., 4.50  
" 29710560942849126597578981376 oz., 4.50  
" 59421121885698253195157962752 oz., 4.50  
" 118842243771396506390315925504 oz., 4.50  
" 237684487542793012780631851008 oz., 4.50  
" 475368975085586025561263702016 oz., 4.50  
" 950737950171172051122527404032 oz., 4.50  
" 1901475900342344102245054808064 oz., 4.50  
" 3802951800684688204490109616128 oz., 4.50  
" 7605903601369376408980219232256 oz., 4.50  
" 15211807202738752817960438464512 oz., 4.50  
" 30423614405477505635920876929024 oz., 4.50  
" 60847228810955011271841753858048 oz., 4.50  
" 121694457621910022543683507716096 oz., 4.50  
" 243388915243820045087367015432192 oz., 4.50  
" 486777830487640090174734030864384 oz., 4.50  
" 973555660975280180349468061728768 oz., 4.50  
" 1947111321950560360698936123457536 oz., 4.50  
" 3894222643901120721397872246915072 oz., 4.50  
" 7788445287802241442795744493830144 oz., 4.50  
" 15576890575604482885591488987660288 oz., 4.50  
" 31153781151208965771182977975320576 oz., 4.50  
" 62307562302417931542365955950641152 oz., 4.50  
" 124615124604835863084731911901282304 oz., 4.50  
" 249230249209671726169463823802564608 oz., 4.50  
" 498460498419343452338927647605129216 oz., 4.50  
" 996920996838686904677855295210258432 oz., 4.50  
" 1993841993677373809355710590420516864 oz., 4.50  
" 3987683987354747618711421180841033728 oz., 4.50  
" 79753679747094



## OUT AROUND.

### News and Gossip Furnished by Our Own Correspondents.

#### East Saginaw.

J. T. Bell & Co., the well-known commission and produce merchants, have established branch houses at Alpena and Lansing.

#### Hersey.

Hall & Manning's new lumber mill, near Luther, is completed and recently sawed in nine hours 35,000 feet. The capacity of the mill is 40,000 per day. The mill will also start on shingles this week. The firm expects to cut 30,000 shingles daily. Their lumber mill at Hersey is also running.

Will L. Beardsley's shingle mills are all the shingle mills now running between Reed City and Ewart. He has a two years' record of timber.

The shingle mill at Foreman has shut down, having cut out all the timber.

The Cat creek mill is rented to John Sweet, of Hersey, who has given up the saloon business and joined the shingle shed union.

#### Traverse City.

Fred S. Reed, of Cadillac, has entered the employ of D. E. Carter.

#### Muskegon.

M. J. Moriarty, superintendent of the Michigan Shingle Co., has invented and secured a patent on a car brake, consisting of a screw at the end of the brake rod, which moves the brake vertically on top of the wheel, instead of on the side, as is the usual method. The device is evidently destined to meet a wide use.

About twenty-five of the mercantile clerks of the city met last Monday night and organized a Muskegon Salesmen's Association. A constitution and by-laws were adopted and the following officers were elected:

President—John Murdock.  
Vice-president—Wm. Conner.  
Secretary—Ed. Watson.

Treasurer—A. J. Ralston.  
The society intends to enroll among its members all the salesmen of the city and with this end in view appointed the following committee on membership: Ed. Kelly, to see the dry goods clerks; Ed. Waters, to see the book stores; Will. Conner, furniture stores; A. J. Ralston, jewelers; A. Bergeron, shoe stores; O. Haven, groceries.

Membership will not be limited to the men, but will include the women clerks as well.

#### Elmira.

The new handle factory is in successful operation. The factory has the largest capacity of any concern of the kind in the United States.

The stove mill is running full blast. There is not a vacant house in Elmira, and there is an excellent opportunity for those who desire to improve their fortunes by taking advantage of the steady advance in values.

There is a good opening here for a first class furniture store and the man who puts in a good stock is sure to be the recipient of a lucrative business.

#### Big Rapids.

N. H. Beebe is closing out his grocery business, but will continue in the feed, flour and hay business.

J. Platt Underwood is having the old Tiooga double store plastered and renovated. The court house is completed and has been accepted by the Building Committee. H. F. Burch has placed \$20,000 insurance on the same for five years.

The G. A. R. Association will at once commence the erection of a \$3,000 hotel on the park grounds at Chippewa Lake.

George H. Gotshall, one of the firm of Cannon & Gotshall, proprietors of the iron works, has gone to Woodville to take charge of the West Michigan Lumber Co.'s office. Mr. Smith, the present bookkeeper, goes to Battle Creek to keep books for a knitting company in which he is a stockholder. Mr. Grobeck also quits the West Michigan Lumber Co. to take an active part in the same knitting factory, in which he is also a stockholder.

The grocery firm of R. L. Hale & Co. has dissolved partnership, J. B. Matthews continuing the business.

Big Rapids is endeavoring to organize a county fair to include several adjoining counties. Dr. Burkhardt, Herbert Ladner, W. E. Overton, J. T. Escott and H. M. Trussell are a committee to look into the project.

#### Miscellaneous Dairy Notes.

O. Lewis has engaged with the Springdale cheese factory, at Hilliards, as salesman for the season.

Baker & Paddock have their creamery at Concord completed. It has a capacity 1,800 pounds of butter daily.

The White Elephant, Cassopolis, creamery was not built according to contract, and will not be accepted by the company.

Walter Boardwell has changed his cheese factory at Olivett into a creamery, and is now running under the new arrangement.

The Holly creamery now turns out 2,200 pounds of butter a week, and by June 1 will increase this amount to 1,000 pounds a day.

The Vicksburg creamery did not start last week as expected, on account of the shareholders refusing to accept the building from Davis & Rankin.

Wm. C. Williamson and David Butters have contracted with Davis & Rankin to have a creamery in operation at Port Austin within forty days.

Alexander Lobban, the Davison Station cheese manufacturer and farmer, has assigned to H. C. Spencer, of Flint. His affairs are badly involved.

I. J. Quick, the Allendale general dealer, is anxious to have a creamery at his place, and will extend such an undertaking all the encouragement at his command.

Chauncey Babcock and Adam B. Sherk have formed a copartnership under the firm name of Babcock & Sherk to engage in the creamery business at Caledonia. A brick veneered building will be erected. The outfit will be furnished by Davis & Rankin, C. B. Lambert placing the order.

Never to our knowledge has any medicine met with the success as has Golden Seal Bitters. It comprises the best remedies of the vegetable kingdom so as to derive the greatest medicinal effect, and is making wonderful cures.

## The Tyranny of Trades Unions.

From Puck.

The time has come when the working-men of this country must fight for their liberty, for their rights, for their self-respect. Their fight is not with their employers—it is with the idle, the worthless, the vicious, the intemperate, the ignorant of their own number. The industrious, able, sober working-man is to-day suffering under a tyranny worse than any possible tyranny of capital or monopoly—the tyranny of the trades-unions and the so-called labor organizations. There was a time when such associations protected the working-man. That time has gone by. The only working-men they protect to-day are the idle and the incompetent. For the sake of these men—a curse to any class—the true working-men of the country are suffering, and have been suffering for years.

All men are not created free and equal. Free they are, by the laws of this country, and by natural right. But no law can make them equal. The man born without ordinary intelligence, as some men are born, is not the equal of the man born with brains and with the will to use them. The man born with an inherited inclination to vice, the man born to laziness, the man born without ambition—these men are not the equals of the men who get on in the world, and they never can be. They were not created equal, and no trades-union can legislate them into equality. We hold these things to be self-evident truths.

They are not, however, self-evident to the men who to-day organize and control trades-unions and labor-leagues, and who are trying to make the laborer who is worthy of his hire pay tribute to the laborer who is not. That is precisely what these organizations are doing. If the public knew the whole inside business of trades-unions and labor knighthood and the rest of it, there would be such an uprising of indignation as would sweep the whole system out of existence.

We read in the papers that such and such a body of working-men has struck for higher wages, by command of such and such a union. Popular sympathy is at once aroused in behalf of the underpaid laborer and the benevolent union that has taken charge of his interests. But the public does not know that the union which orders that the workman's pay shall be so high also orders that it shall be no higher. When the union says to the employer: "You shall pay this man two dollars a day," it likewise says to the man: "You shall not receive more than two dollars a day. If you take ten cents more from your employer, every man in the place must receive a proportionate increase in his wages, or you must give the ten cents back. If you do not obey us, we will fine you. If you will not pay the fine, we will turn you out of the union. We will not let you work in any office where there are union men. If you get work in a non-union shop, we will boycott you, we will boycott your fellow working-men, we will boycott your employers, we will boycott every man who sells you food or gives you lodging."

That is just what the union says. That is just what the union does, when it can. You do not believe it? You cannot imagine that men could be guilty of such criminal folly? Well, find out for yourself. Go among any set of able, industrious, ambitious workmen, in any trade, and inquire how many of them joined the union willingly, or render it anything but the obedience of fear. This is the side of the matter that the public never sees. Only the poor victims know it. In one of the largest printing-offices in this city, only a short time ago, the compositors were ordered by their union to strike for lower pay. They were getting more than other men in the union—because they were better skilled and more capable. They refused to obey the order, and they were strong enough, as a body, backed by a brave and just employer, to defy the union.

The union had to yield, in that particular instance. But the union is stronger than any single individual, and where it makes such a demand upon any one man, he is helpless, and must submit. And these unions actually do this very thing in hundreds of cases—are doing it all the time. And this is the worst evil of trades-unions. The boycott business is bad. But it is an extravagant, monstrous, impossible thing, that the law of a free country must crush out, sooner or later. This other evil flourishes in secret and strikes at the laborer's honest ambition and self-respect.

It is part of such a tyranny as no employer or body of employers ever dreamed of establishing. Every working-man who wants to do something, to be something in the world—something better than the spy-ridden slave of a secret society—should rise up to fight it. There is no need of general organization for this purpose. Wherever one brave man, or a handful of brave men, stands boldly up and insists on every man's natural right to make his own price for his labor, to sell it for what he chooses to sell it for, a blow will be struck in the cause of the laboring-man's independence. And it rests with the laboring-man to work out his own salvation.

### A Stranger With No Rights in America.

From the Chicago Journal.

The boycott is a foreigner and has never been lawfully naturalized. It has no rights under a Government of peace, law and human liberty, which demands allegiance everywhere within its jurisdiction.

"Fermentum" the only reliable compressed yeast. See advertisement.

## Hardware Stores.

From the Industrial World.

There exists quite a diversity of opinion in regard to the care requisite in keeping up a store devoted to the sale of hardware. Some think that as heavy articles, like stoves, bulky ones like tinware and coarse ones like nails comprise in part the stock, there is not that need for the observance of neatness and order that seems requisite in stores devoted to the sale of dry goods, notions or clothing. Others, however, contend that the quality of the stock has little to do with determining the manner in which it should be displayed; so long as it can be kept in a neat and orderly manner. While stoves, nails and pitchforks may be less inviting to the eye than laces, silks, or fancy work, yet they may be so arranged as to form an attractive display, and being so arranged are much more easily sold, both seller and buyer being better pleased when store and stock are in a presentable condition. It is but stating a truism to remark that every one should take a pride in his business. The old saying, "Whatever is worth doing at all is worth doing well," is as true to-day as when first uttered. That a hardware store can be made exceedingly attractive goes without saying. Scores of such stores may be found in every State in the Union, and as a general thing when such stores are pointed out it will be discovered that nine out of every ten are doing a prosperous business.

We do not mean to say that the only requisite to the doing of a good business is to properly keep up the stock, for such an assertion would be foolish, but the proper care of stock is one of the essentials to the fullest success. The man who sees that goods are properly arranged and displayed to the best advantage generally has a pretty clear idea of the state and condition of his stock. This every dealer cannot claim. The frequent cases of overstocking which are observed arise from the lack of an intimate knowledge of what goods are on hand—a knowledge which seems essential, and which would be gained if the merchant were in the habit of having a place for everything and seeing that everything is in its place.

It requires care and unusually good taste to arrange the stock in a hardware store to the best advantage. But those who give the matter proper attention are simply rewarded for their labors. Shelf hardware in particular should be arranged with a view of making the best display possible, for by so doing sales, as we have said, are largely augmented. In fact, many kinds of goods in this department could hardly be sold in any quantities without making such display.

We are glad to know that within the last few years hardware merchants have been giving this subject much greater attention than formerly. The result is that the American hardware store of to-day has no superior anywhere. There is room, however, for great improvement yet, and our hardware dealers are on the right road to reach this much desired end.

## VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

G. L. Smith, Wood Lake.  
Hoag & Judson, Cannonsburg.  
A. T. Linderman & Co., Whitehall.  
John Crispe, Plainville.  
Frank Hamilton, Hamilton & Milliken, Traverse City.  
Smith & Bristol, Ada.  
John Giles & Co., Lowell.  
Chas. McCarty, Lowell.  
Freeman G. Gray, manager Windsor Co-operative Association, Dimondale.  
M. Carman, Mecosta.  
R. T. Rohrer, Muir.  
O. Lewis, Hilliards.  
G. Tenor, Forest Grove.  
Wm. Hudson, Vriesland.  
A. M. Church, Alpine.  
Herder & LaHuis, Zeeland.  
C. K. Hart, Hesperia.  
M. Lutz, Caledonia.  
R. G. Smith, Wayland.  
H. Calliner, Muskegon.  
Mordock, per bbl., 25¢.  
Land plaster, per ton, 4.50.  
Land plaster, car lots, 4.50.  
Fire brick, per M, \$25.00.  
Fire clay, per bbl., 9.00.

COAL AND BUILDING MATERIALS.  
A. B. Knowlton quotes as follows:  
Ohio White Lime, per bbl., 1.00.  
Ohio White Lime, car lots, 1.00.  
Louisville Cement, per bbl., 1.30.  
Akron Cement, per bbl., 1.30.  
Baltimore Cement, per bbl., 1.30.  
Car lots, 1.05 to 1.10.  
Plastering hair, per bu., 25¢.  
Stucco, per bu., 1.75.  
Land plaster, per ton, 4.50.  
Land plaster, car lots, 4.50.  
Grub 2, 11.50, 12.00, 12.50.  
Fire clay, per bbl., 9.00.

COOPERAGE.  
Quay, Killen & Co. quote as follows, f. o. b. at Grand Rapids.  
Red oak flour bbl. staves, M. 6.50¢ 7.00.  
Elm, M. 5.50¢ 6.00.  
White oak tee staves, s'd and j't, M. 20.00¢ 25.00.  
White oak pork bbl., M. 18.50¢ 20.00.

Good Words Unsolicited.

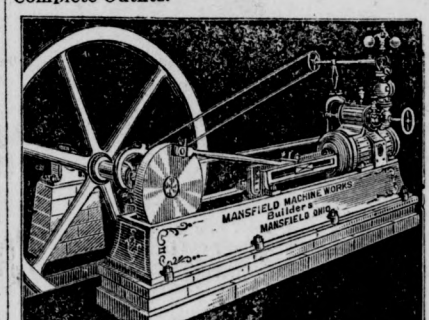
A. E. Tracy, hardware, Sturgis: "It is a good paper."  
E. J. Gover, general dealer, Leaton: "The paper is a good one and I wish you success."  
Mrs. H. M. Buchanan, general dealer, Enslay: "It is a first-class paper. I wish you success."  
J. Dehn, general dealer, Wood's Corners: "Every merchant ought to subscribe for your valuable paper."  
A. C. Barkley, general dealer, Crosby: "I consider THE TRADESMAN a valuable paper, but Solomon Snooks is getting a little stale."

## The Hardware Market.

Business and collections are both satisfactory. Nails have sustained another decline and, as usual, the downward movement has decreased the demand. Barbed wire has declined, and is firm at 4½ cents for galvanized and 3½ cents for painted. Tinners' stock is unchanged either in demand, which is for small lots, or in values, which are ordinarily steady. Some weakness is apparent in files and in stocks and dies, concessions from quoted figures being announced on the latter. There has been no improvement in the tack market, which continues demoralized. The manufacturers of stove hollow-ware have been conferring in regard to prices, and as a consequence an advance of 5 per cent. is announced.

## PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood-Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.

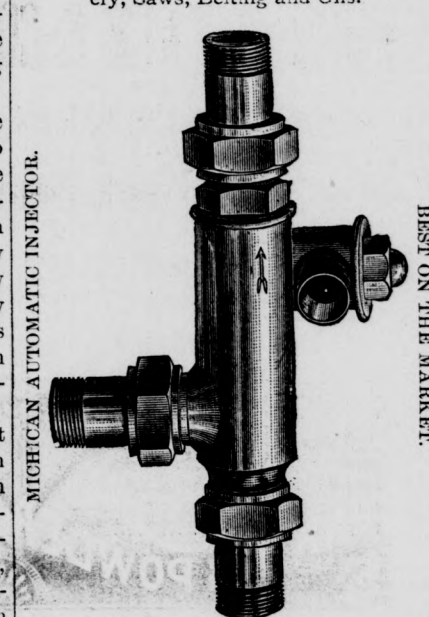


W. C. Denison,  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.

## HESTER & FOX,

Manufacturers' Agents for  
Saw and Grist Mill Machinery,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.



Depot for Independence Wood Split Pulley. Large stock kept on hand. Send for sample pulley and price list. Write for prices. 130 Oakes St., Grand Rapids, Mich.

## OYSTERS AND FISH.

F. J. Dettenhauser quotes as follows:  
New York Oysters, 40¢.  
Selects, 35¢.  
FRESH FISH.  
Cod, 10¢.  
Haddock, 10¢.  
Mackerel, 12¢.  
Mackinaw Trout, 10¢.  
Perch, 10¢.  
Smelts, 10¢.  
Whitefish, 8¢.

COAL AND BUILDING MATERIALS.  
A. B. Knowlton quotes as follows:  
Ohio White Lime, per bbl., 1.00.  
Ohio White Lime, car lots, 1.00.  
Louisville Cement, per bbl., 1.30.  
Akron Cement, per bbl., 1.30.  
Baltimore Cement, per bbl., 1.30.  
Car lots, 1.05 to 1.10.  
Plastering hair, per bu., 25¢.  
Stucco, per bu., 1.75.  
Land plaster, per ton, 4.50.  
Land plaster, car lots, 4.50.  
Grub 2, 11.50, 12.00, 12.50.  
Fire clay, per bbl., 9.00.

COOPERAGE.  
Quay, Killen & Co. quote as follows, f. o. b. at Grand Rapids.  
Red oak flour bbl. staves, M. 6.50¢ 7.00.  
Elm, M. 5.50¢ 6.00.  
White oak tee staves, s'd and j't, M. 20.00¢ 25.00.  
White oak pork bbl., M. 18.50¢ 20.00.

HEADS.  
Tie rods, doubled and circled, set, 15¢.  
Pork, 12¢.  
Tie rods, square, M. 23.00¢ 25.00.  
Pork bbl., M. 18.50¢ 20.00.  
Basswood, kiln dried, set, 4¢ 4½¢.

HOOPS.  
White oak and hickory, 8 ft., M. 11.00¢ 12.50.  
White oak and hickory, 7½ ft., M. 10.00¢ 11.00.  
Hickory flour bbl., M. 7.00¢ 8.25.  
Ash, round, M. 6.25¢ 7.00.  
Ash, flat raked, 6½ ft., M. 3.50¢ 4.25.

BARRELS.  
White oak pork barrels, h'd m'd M. 1.00¢ 1.10.  
White oak pork barrels, machine, 85¢ 95¢.  
Beef and lard half barrels, 75¢ 90¢.  
Custom barrels, one head, 1.00¢ 1.10.  
Flour barrels, 20¢ 25¢.  
Produce barrels, 20¢ 25¢.

## Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.  
Ives', old style, dis 60¢ 10¢.  
N. H. C. Co., dis 60¢ 10¢.  
Duglass', dis 60¢ 10¢.  
Pierces', dis 60¢ 10¢.  
Snell's, dis 60¢ 10¢.  
Cook's, dis 60¢ 10¢.  
Jennings' genuine, dis 25¢.  
Jennings' imitation, dis 10¢ 10¢.  
BALANCES.  
Spring, dis 40¢.  
Railroad, dis \$13.00.  
Garden, dis net 35.00.

BELLS.  
Hand, dis \$60.00 10¢.  
Cow, dis 30.00 10¢.  
Call, dis 30.00 10¢.  
Gong, dis 25¢.  
Door Sargent, dis 60.00 10¢.

BOLTS.  
Stove, dis 40¢.  
Carriage new list, dis 40¢.  
Plow, dis 40¢.  
Sleigh Shoe, dis 75¢.  
Wrought Barrel Bolts, dis 60.00 10¢.  
Cast Barrel Bolts, dis 60.00 10¢.  
Cast Barrel, brass knob, dis 60¢.  
Cast Square Spring, dis 60¢.  
Cast Chain, dis 60.00 10¢.  
Wrought Barrel, brass knob, dis 60.00 10¢.  
Wrought Square, dis 60.00 10¢.  
Wrought Sunk Flange, dis 60¢.  
Wrought Bronze and Plated Knob, dis 60.00 10¢.  
Ives' Door, dis 60.00 10¢.

BRACES.  
Barber, dis \$40.  
Backus, dis 50.00 10¢.  
Spoford, dis 50¢.  
Am. Ball, dis net.

BUCKETS.  
Well, plain, dis \$3.50.  
Well, swivel, dis 4.00.

BUTTS, CAPS.  
Cast Loose Pin, dis 70.00 10¢.  
Cast Loose Pin, Berlin bronze, dis 70.00 10¢.  
Cast Loose Joint, genuine bronze, dis 60.00 10¢.  
Wrought Narrow, bright fast joint, dis 60.00 10¢.  
Wrought Loose Pin, dis 60.00 10¢.  
Wrought Loose Pin, Japaned, dis 60.00 10¢.  
Wrought Loose Pin, Japaned, silver tipped, dis 60.00 10¢.  
Wrought Inside Blind, dis 10.00 10¢.  
Wrought Brass, dis 75¢.  
Blind, Clark's, dis 80.00 10¢.  
Blind, Parker's, dis 80.00 10¢.  
Blind, Shepard's, dis 70.00 10¢.

CAPS.  
Ely's 1-10, per m \$65.  
Hick's C. F., dis 60¢.  
G. D., dis 35¢.  
Musket, dis 60¢.

CATRIGES.  
Rim Fire, U. M. C. & Winchester new list 50.00 10¢.  
Rim Fire, U. M. C. & Winchester, dis 50.00 10¢.  
Central Fire, dis 30.00 10¢.

CHISELS.  
Socket Firmer, dis 75.00 10¢.  
Socket Framing, dis 75.00 10¢.  
Socket Corner, dis 75.00 10¢.  
Socket Slicks, dis 75.00 10¢.  
Butcher's Tanged Firmer, dis 40¢.  
Barton's Socket Firmer, dis 20¢.  
Cold, dis net.

COMBS.  
Curry, Lawrence's, dis 40.00 10¢.  
Hotchkiss, dis 25¢.

COCKS.  
Brass, Racking's, dis 60¢.  
Bibb's, dis 60¢.  
Beer, dis 40.00 10¢.  
Fenn's, dis 60¢.

COPPER.  
Plashed, 14 oz cut to size, dis 28¢.  
14x2, 14x6, 14x8, 14x10, 14x12, 14x14, 14x16, 14x18, 14x20, 14x22, 14x24, 14x26, 14x28, 14x30, 14x32, 14x34, 14x36, 14x38, 14x40, 14x42, 14x44, 14x46, 14x48, 14x50, 14x52, 14x54, 14x56, 14x58, 14x60, 14x62, 14x64, 14x66, 14x68, 14x70, 14x72, 14x74, 14x76, 14x78, 14x80, 14x82, 14x84, 14x86, 14x88, 14x90, 14x92, 14x94, 14x96, 14x98, 14x100, 14x102, 14x104, 14x106, 14x108, 14x110, 14x112, 14x114, 14x116, 14x118, 14x120, 14x122, 14x124, 14x126, 14x128, 14x130, 14x132, 14x134, 14x136, 14x138, 14x140, 14x142, 14x144, 14x146, 14x148, 14x150, 14x152, 14x154, 14x156, 14x158, 14x160, 14x162, 14x164, 14x166, 14x168, 14x170, 14x172, 14x174, 14x176, 14x178, 14x180, 14x182, 14x184, 14x186, 14x188, 14x190, 14x192, 14x194, 14x196, 14x198, 14x200, 14x202, 14x204, 14x206, 14x208, 14x210, 14x212, 14x214, 14x216, 14x218, 14x220, 14x222, 14x224, 14x226, 14x228, 14x230, 14x232, 14x234, 14x236, 14x238, 14x240, 14x242, 14x244, 14x246, 14x248, 14x250, 14x252, 14x254, 14x256, 14x258, 14x260, 14x262, 14x264, 14x266, 14x268, 14x270, 14x272, 14x274, 14x276, 14x278, 14x280, 14x282, 14x284, 14x286, 14x288, 14x290, 14x292, 14x294, 14x296, 14x298, 14x300, 14x302, 14x304, 14x306, 14x308, 14x310, 14x312, 14x314, 14x316, 14x318, 14x320, 14x322, 14x324, 14x326, 14x328, 14x330, 14x332, 14x334, 14x336, 14x338, 14x340, 14x342, 14x344, 14x346, 14x348, 14x350, 14x352, 14x354, 14x356, 14x358, 14x360, 14x362, 14x364, 14x366, 14x368, 14x370, 14x372, 14x374, 14x376, 14x378, 14x380, 14x382, 14x384, 14x386, 14x388, 14x390, 14x392, 14x394, 14x396, 14x398, 14x400, 14x402, 14x404, 14x406, 14x408, 14x410, 14x412, 14x414, 14x416, 14x418, 14x420, 14x422, 14x424, 14x426, 14x428, 14x430, 14x432, 14x434, 14x436, 14x438, 14x440, 14x442, 14x444, 14x446, 14x448, 14x450, 14x452, 14x454, 14x456, 14x458, 14x460, 14x462, 14x464, 14x466, 14x468, 14x470, 14x472, 14x474, 14x476, 14x478, 14x480, 14x482, 14x484, 14x486, 14x488, 14x490, 14x492, 14x494, 14x496, 14x498, 14x500, 14x502, 14x504, 14x506, 14x508, 14x510, 14x512, 14x514, 14x516, 14x518, 14x520, 14x522, 14x524, 14x526, 14x528, 14x530, 14x532, 14x534, 14x536, 14x538, 14x540, 14x542, 14x544, 14x546, 14x548, 14x550, 14x552, 14x554, 14x556, 14x558, 14x560, 14x562, 14x564, 14x566, 14x568, 14x570, 14x572, 14x574, 14x576, 14x578, 14x580, 14x582, 14x584, 14x586, 14x588, 14x590, 14x592, 14x594, 14x596, 14x598, 14x600, 14x602, 14x604, 14x606, 14x608, 14x610, 14x612, 14x614, 14x616, 14x618, 14x620, 14x622, 14x624, 14x626, 14x628, 14x630, 14x632, 14x634, 14x636, 14x638, 14x640, 14x642, 14x644, 14x646, 14x648, 14x650, 14x652, 14x654, 14x656, 14x658, 14x660, 14x662, 14x664, 14x666, 14x668,



