

# The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, JUNE 30, 1886.

NO. 145.

## LUDWIG WINTERNITZ,

STATE AGENT FOR

## Fermentum,

THE ONLY RELIABLE

## Compressed Yeast.

Made by Riverside Dist. Co.

106 Kent Street, Grand Rapids, Michigan,

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address.

## WHIPS & LASHES

AT WHOLESALE ONLY.

Goods at jobbing prices to any dealer who comes to us or orders by mail, for cash.

## G. ROYS & CO.,

Manufacturers' agents,

2 Pearl St., Grand Rapids, Mich.

Having been witnesses of the truly miraculous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other remedy for blood, liver, stomach, and kidney diseases, half its equal.

## GUSTAVE A. WOLF,

Attorney.

Over Fourth National Bank. Telephone 407.

## COLLECTIONS

Promptly attended to throughout the State.

References: Hart & Ambler, Eaton & Christenson, Enterprise Cigar Co.

## PINCH & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers  
DETROIT, MICH.

Michigan Agents Woonsocket Rubber Company.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

## A Warning.

Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the nervous energies are exhausted, and headache and a hundred other disturbances are the result. Many of the miseries of modern man and womanhood might be cured and prevented were their approach heeded and resisted, having their origin in derangements of the liver and blood, dyspepsia, jaundice, indigestion, costiveness and other unwholesome conditions. Evils of a diseased nature find a certain cure by the use of Golden Seal Bitters. In this medicine, nature, aided by art, has produced a rare combination of medicinal properties, wisely adapted for the cure of diseases common to mankind. The vitalizing principles embodied in Golden Seal Bitters will assuredly cure the broken down dyspeptic. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

## Our Special Plug Tobaccos.

|                |             |              |
|----------------|-------------|--------------|
| SPRING CHICKEN | 1 butt. .38 | 3 butts. .36 |
| MOXIE          | .35         | .33          |
| ECLIPSE        | .30         | .30          |

Above brands for sale only by

## OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.



## Dissolution of Copartnership.

Notice is hereby given that the copartnership heretofore existing between J. W. Braginton and Wm. H. Sigel under the firm name of Braginton & Sigel is this day dissolved. J. W. Braginton retiring. All accounts due the late firm must be paid to Wm. H. Sigel, and all debts owing by the firm will be paid by Wm. H. Sigel, who will continue the business at the old stand.  
J. W. BRAGINTON,  
W. H. SIGEL.  
Dated, Grand Rapids, June 21, 1886.

## EATON & CHRISTENSON,

Agents for a full line of

## S. W. Venable & Co.'s

PETERSBURG, VA.,

## PLUG TOBACCOS,

NIMROD,

E. C.,

BLUE RETER,

SPREAD EAGLE,

BIG FIVE CENTER.

## BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF

Spring, Freight, Express, Lumber and Farm

## WAGONS!

Logging Carts and Trucks, Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. Special Attention given to repairing, painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

## TO THE RETAIL GROCER.

Why don't you make your own

## Baking Powder

And a hundred per cent. profit! I have made mine for years. Twelve receipts, including the leading powders of the day, with full directions for preparing—the result of 30 years' collecting, selecting and experimenting, sent for a \$1 postal note. Address: C. P. Bartlett, Baldwinville, N. Y.

Only 35 Cents.

So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it in its form. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

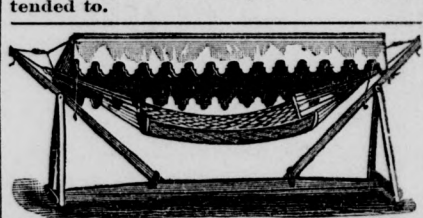
## STEAM LAUNDRY

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.



## Albert Coyle & Son,

DEALER IN

## AWNINGS, TENTS,

Horse, Wagon and Stack Covers, Hammocks and Spreaders, Hammock Supports and Chairs, Buggy Seat Tops, Etc.

Send for Price-List.

73 Canal St.

## JUDD & CO.,

JOBBERS OF SADDLERY HARDWARE

And Full Line Winter Goods.

102 CANAL STREET.

## SEEDS

We carry a full line of

Seeds of every variety,

both for field and garden.

Parties in want should

write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

## EDMUND B. DIKEMAN,

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

## CINSENC ROOT.

We pay the highest price for it. Address

Peck Bros., Druggists, Grand Rapids, Mich.

## PIONEER PREPARED

PAINTS.

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

Guarantee:

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other paint as the owner may select.

Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH.

## OLD COUNTRY SOAP.

As good a ONE POUND BAR of LAUNDRY SOAP for all household purposes as made. Steam pressed and always hard. Show Card and Advertising Tablets furnished to give it an introduction to your trade. Packed 80 1 lb. bars in a box at 4 3-8c per bar, \$3.50 per box. 5 box lots at 4 1-4, \$3.40 per box, delivered at any railroad station FREE OF FREIGHT.

Any Wholesale Grocer in the State, or his agent, will take your order. Always kept in stock by CODY, BALL & CO., Grand Rapids, Mich.

UNO, oval cake, highly perfumed and elegant, stock packed. 100 12 oz. in box. 3.75 per box.

CITY, 100 12 oz. in box, a first-class 5c soap, \$3.15 per box.

Manufactured by

Allen B. Whisley

CHICAGO, ILL.

## Accidents will Happen

No one can tell how or when—accidents by railroad, steamboat, horse or carriage travel and a thousand various ways.

The only safe way is to be insured in the

## PEOPLES Mutual Accident Association

when they happen. The BEST, most LIBERAL and CHEAPEST Accident Insurance is granted by the Peoples Mutual Accident Association, of Pittsburgh, Pa. Features new and original not to be secured in any other company. Address

96 Fourth Ave.,

Pittsburgh, Pa.

## PLUG TOBACCO.

## TURKEY .39

Big 5 Cents, .35

Dainty (A fine revolver) .42

All above brands for sale only by

## BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

## MOULTON & REMPIE,

Manufacturers of

## SETTEES, ROOF CRESTING



## LAWN VASES.

And Jobbers in Gray Iron Castings.

WRITE FOR PRICE-LIST.

54 and 56 North Front Street, Grand Rapids, Mich.

## G. A. H. & CO.

Merchants and manufacturers will find a complete line of

## Stationery, BLANK BOOKS

And SUPPLIES,

At lowest prices at

## GEO. A. HALL & CO.'S

29 MONROE ST.

TRY US.

## THE ANALYST.

I write these pages as a warning. I don't suppose any one will profit by it. From the time of Cassandra downward, nobody has ever paid attention to warnings. But that is not my affair.

A New York newspaper, some years ago, gave up several columns of its valuable space to the question: "What shall we do with our boys?" I perused the correspondence with a strong personal interest, for I myself am the proprietor of a boy—several boys, in point of fact; but I refer more particularly to my eldest, aged nineteen, as to whom I felt that it was time something was settled. I have a great belief—partly derived from the before mentioned correspondence, and partly from my own observation—in studying a boy's natural bent, and finding him an occupation in accordance with it. Such being the case, I began to study Augustus with a view to finding out his special aptitude; but, unless a really remarkable faculty of outgrowing his trousers may be so regarded, I could not for some time discover that he had any. By dint, however, of careful observation and cross-examination of the household, I elicited that he was addicted to making extremely offensive smells in the back kitchen, with chemicals, and that he had what is called a "collection" of beetles and other unpleasant insects stuck on pins in a box in his bedroom. It appeared, therefore, that his proclivities were scientific, and I ultimately decided to make an analyst of him. Accordingly, after disposing of sundry painful but presumably necessary arrangements as to premiums, Augustus was duly articulated to a Public Analyst. I use capital letters because I observed that Mr. Scrutin himself always did so. Why, I cannot say. Possibly a public analyst—without capitals—would not command the same amount of public confidence. On consideration, I don't suppose he would.

Augustus's first demand on taking up his new occupation was a microscope. "And while you're about it," he suggested, "it had better be a good one." At first I was inclined to suspect that this was an artful device for the further indulgence of his entomological vices, and that the implement would be devoted to post mortem examinations of deceased caterpillars or other kindred abominations. He assured me, however, that such was not the case, and that the microscope was nowadays "the very sheet-anchor of analytical science." The "sheet-anchor" completely took the wind out of my sails. [I feel that there is rather a confusion of metaphor here, but not being a nautical person, I don't feel competent to set it right.] I surrendered, humbly remarking that I supposed \$25 would cover it. The youthful analyst laughed me to scorn. The very least, he assured me, that a good working microscope could be got for would be \$50 or \$60. Ultimately I agreed to purchase one at \$50, and congratulated myself that at any rate that was done with. On the contrary it was only just begun. No sooner had my analyst secured his microscope, than he began to insist upon the purchase of a number of auxiliary appliances, which, it appeared, no respectable microscope would be seen without. He broke them to me by degrees. At first he only mentioned, if I remember right, an "achromatic condenser," at \$10. Next came a "double nose-piece" (why "double" I don't know); then a polarizing apparatus and a camera lucida (\$6); then a micrometer and a micrometer (\$4 more); then somebody's prism at \$3; and somebody else's microspectroscope, at I don't know how much. Here, however, I put my foot down. I am compelled to regard the sordid consideration of price, though science doesn't.

The microscope and its subsidiary apparatus were duly delivered; but my analyst appeared to be in no particular hurry to convey them to the laboratory where he was studying. On my making a remark to this effect he replied: "Haven't taken them to the laboratory? No; and I'm not going to. Mr. Scrutin has got a precious sight better microscope than mine—cost \$100 without the little extra articles, and they were about \$60 more. He's got a microspectroscope, if you like!"

I refrained from arguing the point, and mildly remarked that in that case he might have used Mr. Scrutin's microscope, and saved me some \$73. But he rejected the idea with scorn, and explained that his microscope was not for laboratory use, but for "private study."

So far as my observation went, my analyst's private study had hitherto been confined to a short pipe and the last number of some penny dreadful; but I did not think it wise to check his new-born ardor; I contented myself by observing that I only hoped he would "stick to it."

"No fear of that," he rejoined, as indignantly as a limpet might have done in answer to the same observation. "Why, microscopy is the most fascinating study out. Just take a squint at that, now."

I looked down the tube, but couldn't see anything at all, and made a remark to that effect.

"Oh, that's because you haven't got the focus—Now, try again."

I tried again, and saw a sort of network

of red fiber.

"I'll bet a dollar you can't tell me what this is!" he exclaimed triumphantly.

I owned the soft impeachment.

"That's the maxillary gland of a rat."

"Dear me!" I said.

"Yes. Isn't it lovely? Here's another. Now, just look at that." (a queer, granular looking object.) "You don't know what this is?"

"Give it up," I said.

"That's a section of the epidermis of the great toe."

"Great toe!" I exclaimed in disgust.

"What on earth have analysts got to do with great toes?"

"Oh, nothing particular," he said airily. "But we like to have as much variety as possible. I should like to have a section of everything, if I could get it. Here's another pretty slide; that is the section of a diseased potato; and this one is a bit of a frog's leg."

"Very instructive, I dare say," I remarked; "but I hope you haven't made me spend \$73 merely to improve your acquaintance with frogs' legs and diseased potatoes. Mr. Scrutin surely doesn't analyze such things as these?"

"I can't say we do much in frogs' legs," he said; "but there are lots of things adulterated with potato. Flour and arrowroot, and butter, and cocoa, and—and—a heap of things. And the potatoes just as likely to be diseased as not. It may be, anyhow, and there you are! If you don't know what diseased potato looks like, your done."

"A pleasant lookout," I replied, "if half a dozen of the commonest articles of food are habitually adulterated."

"Bless you, that's nothing," he replied. "If that was all, there wouldn't be much harm done. There are a jolly sight worse adulterations than that. In fact, pretty nearly everything's adulterated, and some of 'em with rank poisons."

"Rank poisons! That's manslaughter!"

"Oh, no; it isn't," he calmly rejoined.

"Of course they don't put in enough to kill you right off. And if you find something disagreeing with you you can't swear what it is. It may be the nux vomica in the beer; but it's just as likely to be entozoa in the water, or copper in the last bottle of pickles. However, you're all right now. With an analyst in the family, at any rate, you shan't be poisoned without knowing it. I'll let you know what you are eating and drinking. This fellow"—and he patted the microscope affectionately—"will tell you all about that."

And it did. From that day forth I have never enjoyed a meal, and I never expect to do so again. I have always been particular to deal at respectable establishments, and to pay a fair price, in the hope of insuring a good article. I have, or had, a very tolerable appetite, and till that dreadful microscope came into the house I used to get a good deal of enjoyment out of life. But now all is changed. My analyst began by undermining my faith in our baker. Now, if there was one of our tradesmen in whom, more than another, I had confidence, it was the baker, who supplied what seemed to me a good, solid, satisfying article, with no nonsense about it. But one day, shortly after the conversation I have recorded, my analyst remarked at breakfast time: "We had a turn at bread yesterday at the laboratory—examined five samples; and found three of 'em adulterated. And do you know?"—holding up a piece of our own bread and smelling it critically—"I rather fancy this of ours is rather dickey."

"Nonsense!" I cried. "It's very good bread—capital bread."

"You may think so," he continued calmly; "but you're not an analyst. I shall take a sample of this to the laboratory, and you shall have my report upon it."

"Take it, by all means. But if you find anything wrong about that bread, I'll eat my hat!"

"Better not make any rash promises. I'll take a good big sample, and you shall have my report on it to-night."

On his return home in the evening, he began: "I've been having a go-in at your bread. It's not pure, of course; but there isn't very much the matter with it. There's a little potato, and a little rice, and a little alum; and with those additions, it takes up a great deal more water than it ought, so you don't get your proper weight."

"Ahem!" I said, "if that's the case, we'll change our baker. I'm not going to pay for a mixture of potatoes and water, and call it bread. But as for alum, that's all nonsense. If they put that in we should taste it."

"Oh, no; you wouldn't. When alum is put in bread it decomposes and forms sulphate of potash, an aperient salt. It disagrees with you, of course, but you don't taste it. As for changing your baker, the next fellow you tried might be a jolly sight worse; he might put in bone-dust, or plaster of Paris, or sulphate of copper. And besides, half the adulterations are in the flour already, before it reaches the baker. Of course, that doesn't prevent his doing a little more on his own account."

And with that the matter dropped, so far as the bread was concerned; but my confidence was rudely shaken.

A few days later my analyst remarked: "I don't think much of this milk;" and he forthwith appropriated a sample for analytical purposes; but, happily, was compelled to own that it wasn't quite so bad as he expected. It had more than its proper proportion of water; but that might arise—he charitably suggested—from the cow being unwell. To make up the deficiency it had been fortified with treacle and colored with annatto, but these my analyst appeared to regard as quite every day falsifications.

"It's a rascally shame," I said, "if one can't put faith in the milk jug. However, let us hope that the tea and coffee are all right."

"Not likely!" he rejoined. "Nearly all tea is 'faced,' as they call it, more or less, and the facing is itself in adulteration. As for coffee, you don't expect to get that pure, do you? It's sure to be mixed with chicory, anyhow, and very probably with roasted acorns, beans, mahogany sawdust or old tan. Baked horse-liver occasionally; but that's an extreme case. If by any remote chance there wasn't anything wrong in the original coffee, you get it in the chicory; and very often there are adulterations in both; so you get 'em twice over."

"If that's the case, no more ground coffee for me. We'll grind our own, and then we are sure to be safe."

"You mustn't be too sure of that. Some years ago an ingenious firm took out a patent for a machine to mould chicory into the shape of coffee berries. Smart chaps those! And of course they can put anything they like into the chicory before they work it up."

"That's pleasant, certainly. Then how is one to secure pure coffee?"

"You can't secure it, except by sending a sample to us, or some other shop of the same sort, to have it analyzed; and if it's wrong, prosecute your grocer for adulteration. After doing that a few times, he might find it didn't pay and give it up."

"And how much would that cost?"

Analysis of a sample of coffee, \$5; analysis of butter, \$10; analysis of milk, \$5; analysis of tea, \$5. Those are the regular charges for private analyses.

"Rather expensive, it seems. And how much would it cost to prosecute?"

"Ah, that I can't tell you," said the analyst. "Another fiver, or more, I dare say. But look at the satisfaction."

I did look at it, but ultimately decided to give my grocer the benefit of the doubt, and cherish a fond hope that he was better than his fellows. The subject dropped. But a few days later there chanced to be apple-pudding on the table. With the dish in question my analyst had always been in the habit of consuming brown sugar, and a good deal of it. Now, however, on the sugar-basin—best Demarara—being offered to him, he put on an expression as if he had been invited to partake of black draught.

"Raw sugar! No, thank you."

"What's wrong with the sugar? Is that adulterated, too?"

"Very probably," he loftily replied. "But that's a small matter. The genuine article is bad enough."

"Bad enough?" indignantly interposed my analyst's mamma.

"Yes. Did you ever hear of the sugar-mite, *Acarus sacchari*?"

"No; I can't say I ever did," I said, "and I don't want to, either. We have had enough of this sort of thing, and I am not going to have any more agonies over every article we eat."

I had again put my foot down. But it was too late. I had even forbidden my analyst, under penalty of forfeiture of his pocket-money for several months to come, telling us anything whatever about the food we eat or the drink we imbibe; but the mischief was done. I have lost my confidence in my fellow-man, and still more in my fellow-man's productions. I may try in an imperfect way to protect our household. I may give the strictest orders that none but the refinedest of sugars shall be admitted into our store cupboard; but who is to answer for the man who makes the jam and the marmalade, or the other man who makes the Maderia cakes and the three-cornered tarts? And how much is there that we have not heard? I have silenced my analyst's lips, it is true; but there is also a language of the eyes, and still more a language of the nose, and when with a scornful tip-tit of the latter, he says, "No, thank you," to anything, my appetite is destroyed for that meal. I can't take a pill or black draught without my disordered imagination picturing my chemist "pesting a poisoned poison" behind his counter. I can't even eat a new-laid egg or crack a nut without wondering what it is adulterated with. This is morbid, no doubt. I am quite aware that it is morbid, but I can't help it. I am like Governor Sancho in the island of Barataria; my choicest dishes are whisked away from me—or rendered nauseous, which is as bad—at the bidding of a grim being who calls himself Analytical Science. He may not know anything about it, or he may be lying; but meanwhile he has spoiled my appetite, and the dish may go away untasted for me.

Truly, a little knowledge is a dangerous thing. The moral of my painful story is obvious. I intend to bring up the rest of my family, if possible, to occupations involving no knowledge whatever.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, JUNE 30, 1886.

## Grand Rapids Dairy Board of Trade

President—Aaron Clark.  
Vice-President—F. E. Pickett.  
Secretary and Treasurer—E. A. Stowe.  
Market days—Every Monday afternoon at 1 p.m.

## Merchants' Protective Association of Big Rapids.

President—N. H. Beebe; First Vice-President—W. E. Overton; Second Vice-President—C. B. Lovejoy; Secretary—A. S. Hobart; Treasurer—J. F. Clark.

## Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

## Business Men's Protective Union of Cheboygan.

President, A. M. Wessgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

## Luther Protective Association.

President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

## Ionia Business Men's Protective Association.

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred Cutler, Jr.

## Merchants' Union of Nashville.

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

## Lowell Business Men's Protective Association.

President, N. B. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Fense.

## Ovid Business Men's Association.

President, C. H. Hunter; Secretary, Lester Cooley.

## Sturgis Business Men's Association.

Temporary officers: Chairman, Henry S. Church; Secretary, F. J. Horn.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

The conviction of a New York musician on a charge of conspiracy, which consisted of instituting a boycott on the proprietor of a music garden, together with the conviction and sentence of several other boycotters in various parts of the country, is likely to have a salutary influence over the class of disreputables who deliberately seek to destroy a man's business. Nearly every State in the Union—Michigan not excepted—has a law on the statute books which construes the practice of boycotting as a conspiracy and defines the boycott as a criminal. In passing sentence on the New York musician above referred to, Judge Barrett gave the laboring men some very pertinent advice, which they would do well to heed:

I confess that I am in sympathy with every honest effort of laborers to better their condition. It is therefore with sorrow that I observe an inclination to lawlessness among these classes, because I know that it will alienate sympathy from them. The hopes of the laboring classes depend on a rigid adherence to law. If a large body of men combine to violate the law the result will be war. I wish to give this counsel to all people who wish to bind themselves together into trades unions. It is that before they appoint any committee they appoint a Committee on Law, with the power to obtain wise counsel, not the demagogue, before taking any steps. Workingmen may combine together to better their condition and to get better wages, but they may not combine to conspire to interfere with the business of a man by forcing people not to deal with him.

THE TRADESMAN has no desire to belittle the attempted celebration of Independence Day in this city, but candor compels the statement that nothing like a general celebration will be observed here. In view of the three-day jubilee indulged in last year, it was thought best to give the surrounding towns an opportunity to celebrate this year, without let or hindrance. Late in the day, however, a traveling Indian show decided to make a stand here on the 3d and engaged several persons who are easily influenced by financial considerations to work up the semblance of a celebration, with a view to swelling the number of strangers who naturally flock to a large place on such an occasion. The work was undertaken too late in the day to enable the projectors to see and the necessary funds needed for a successful celebration are not forthcoming, as business men generally are not in sympathy with the movement. THE TRADESMAN utters this warning at this time, not to keep strangers away from the city on the 3d, but to prevent their coming here to be disappointed. There are plenty of things to be seen and any number of ways by which enjoyment may be obtained, but a genuine Fourth of July celebration is one of the things which cannot be seen in Grand Rapids this year.

Rev. Morgan Dix, the eminent divine, pays the disturbing element in the laboring classes the following vigorous compliment:

We have had enough of gush over the results of social inequalities, of railing against capitalists, of slurs on respectability, of laborious flattery of the workmen. If the rich do wrong, so do the poor; and to each must his wrong-dealing be made plain. The criminal selfishness of the wealthy may be properly explained, and means devised, if possible, to stop the accumulation of riches by unwholesome and gamblers' practices, but the working classes must be told, as clearly, that we are as fully awake to the wrong done by them as to the wrong suffered, and

that forbearance reaches its limit whenever they, by secret organization and machinery of strike and boycott, and the slave's obedience to a despotic centralism, make themselves public enemies and endanger the peace, prosperity and life of honest, unoffending folks.

"To what is the remarkable success attained by Hanhah, Lay & Co. due?" is a question frequently asked of THE TRADESMAN. The results secured by the firm in question are due to perseverance, energy and good management, coupled with as grand opportunities as ever presented themselves. Nobody ever heard any complaint from the employees of the firm. The pernicious system of truck pay never found lodgment in their curriculum. Every one moved along in the line of promotion, from the lowest step to the highest. This condition of affairs attracted the best men to be had and gave the firm the advantage of experienced assistants, who were disposed to regard their employers' interests the same as their own.

The Ovid Union, which is usually noted for accuracy, falls into error in the following statement:

And now Laingsburg wants a creamery. There is danger in creameries becoming too plenty for profit.

The Union should stop long enough to think that the establishment of creameries does not increase the quantity of butter made, but improves the quality. Moreover, it is well to bear in mind that while there is frequently no market for farm or dairy butter, creamery butter is always in demand at some price.

The decision of the Allegan Circuit Court in the Norton & Wolff case, noted in another column of this week's paper, brands Messrs. Norton and Wolff with the stamp of infamy. It maintains that they bought goods with fraudulent intent, knowing that they were insolvent and that they could not pay for them. Such wholesome lessons as Norton & Wolff have learned in this matter ought to serve as a warning to others who are inclined to follow in their footsteps, lest they fall in the same ditch.

The Chicago Herald is being boycotted for publishing the following heresy: "Chicago did not make the West. The West has made Chicago." This statement is as offensive to Chicago people as a red rag is offensive to an infuriated bull.

## AMONG THE TRADE.

### IN THE CITY.

John Himes & Co. shipped a 75 horsepower boiler to Cummer & Son, of Cadillac, last week.

A. B. Johnson has engaged in the grocery business at Lowell. Clark, Jewell & Co. furnished the stock.

John Oosse has engaged in the grocery business at Grand Haven. Cody, Ball & Co. furnished the stock.

Ed. Telfer succeeds Telfer & Brooks in the manufacture and jobbing of spices, teas, coffees and grocers' sundries at 46 Ottawa street.

Socratus Sheldon, for ten years in the employ of Fred. F. Taylor, at Pierson, has engaged in the boot and shoe business at that place. Rindge, Bertsch & Co. furnished the stock.

### AROUND THE STATE.

C. Porter, general dealer at Chauncey, has sold out.

Morris L. Welter succeeds J. A. Spencer in general trade at Fergus.

Lydia A. Glass, of the firm of Glass & Glass, druggists at Detroit, is dead.

Wm. Ezer, general dealer at Plymouth, has been closed on chattel mortgage.

Frank Goldie succeeds S. S. (Mrs. A. A.) Graves in the grocery business at Port Huron.

McLouth & Ulrich succeed E. J. (Mrs. J. J.) McLouth in the harness business at Adrian.

B. Volmari, the Filmore Center general dealer, claims to propagate to largest strawberries grown in the State.

Frank O. Lord, formerly engaged in the grocery business at Howard City, has re-engaged in the same business at Grand Ledge.

Elmer Rogers, of Rutland, is building a new store at Yankee Springs, Barry county, and will put in a general stock when the structure is completed.

John Farrow has moved his grocery stock from Beaver Dam to Allendale and formed a copartnership with his brother under the firm name of Farrow & Bro.

Dr. L. F. Stuck has bought the drug and grocery stock of E. Wilson, at Hopkins Center, and will continue the business. Mr. Wilson will re-engage in trade in some Northern Michigan town.

### STRAY FACTS.

Jas. H. Stark succeeds Wm. Arnell in the hotel business at Vassar.

Mrs. Mary Vandenberg, milliner at Quincy, has been closed out on chattel mortgage.

Lovejoy Bros. succeed Ira J. Lovejoy & Bro. in the agricultural implement business and Lovejoy & Perkins in the coal business at Lenox.

Manistee Times: Seymour Bros. have already shipped 1,000 cords of tan-bark to Milwaukee, and before navigation closes they expect to ship 4,000 cords more.

The Franklin Mining Co., of Ontonagon, has declared a dividend of \$1 per share, or \$40,000, payable in Boston July 1. This makes \$520,000 total dividends paid by this company on \$220,000 assessments paid in.

The Calumet & Hecla Mining Co. has declared a dividend of \$5 per share, or \$500,000, payable July 7, in Boston. This makes \$27,850,000 paid in dividends, the largest ever paid by a mining company in the world.

The Spring Lake Iron Co. has added a new charcoal kiln to the number north of New Era, and improved the old ones. The kilns at Shelby are turning out from three to seven carloads more a month than ever before.

The New Era Lumber Co.'s mill shut down for good June 25. The company has cut out all the pine in its tract, but will run for a short time cutting on hemlock. It is not decided where the mill will be located in future.

The creditors of the Albion banker, John M. Peabody, will be called upon to bear their losses with cheerful resignation, all suits against the bankrupt having been withdrawn, the prosecuting attorney declaring that he could not make the charges of crookedness or embezzlement stick.

## Norton & Wolff Came Out Second Best.

The hotly-contested replevin suit between F. Buhl & Co., of Detroit, and Norton & Wolff, of Osego and Plainwell, which was tried last week in the Circuit Court at Allegan, resulted in a victory for the plaintiffs. The suit grew out of the failure of Norton & Wolff, which occurred last October, and the verdict is regarded as a practical victory for the plaintiffs in fifteen other similar actions brought by the other creditors of the firm. The testimony in the case showed that G. B. Norton had been engaged in trade at Osego for nineteen years; that in the spring of 1885 he formed a co-partnership with Gabriel Wolff under the firm name of Norton & Wolff, the joint capital amounting to \$8,000; that in August the firm started a branch store at Plainwell and sent peddling wagons through the county; that purchases were made largely in excess of legitimate needs, and when the purchasers knew they were insolvent; that their creditors were not informed of their condition until the crash came, when it was found that they owed about \$70,000, and had but about \$45,000 of available assets—a shrinkage of over \$30,000 in less than eight months. The court held that all purchases made under such circumstances were fraudulent and that the defrauded parties could rescind the contracts and replevin the goods.

## VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Nicholas Bouma, Fisher, Neal McMillan, Rockford, W. G. Austin, Kalamazoo, Jacob Coon, Rockford, Geo. W. Bartlett, Ashland, A. Purchase, South Blenden, Geo. Cook, Grove P. O., Hamilton Wagor, Wagor & McBryer, Cedar Springs, G. W. Bevins, Tustin, A. B. Foote, Hilliards, M. M. Robinson, Berlin, C. Stocking, Grattan, M. B. Nash, Sparta, C. S. Keifer, Dutton, Geo. A. Scribner, Grandville, M. J. Howard, Englishville, G. C. Baker, Lebarge, John Koopman, Falmouth, C. Porter, Chauncey, Jas. Riley, Dorris, Jay Matt, Berlin, John W. Mead, Berlin, A. J. White, Bass River, West Michigan Park Association, Macatawa, T. J. Jones, West Taylor, W. H. Struik, Forest Grove, Joel Argetsinger, Howard City, J. C. Benbow, Cannonsburg, J. Grutter, Grandville, W. F. Reed, Alpine, John Gunstra, Lamont, D. C. Wilber, Lowell, C. S. Brown, Middleville, John Canfield, Hobart, S. D. Chapple, Wayland, S. H. Sweet, Kalkaska, D. Cleland, Coopersville, M. Hunsbarger, Lowell, Nagler & Beeler, Caledonia, J. D. F. Pierson, Pierson, H. C. Peckham, Freeport, A. Chilson, Middleville, Newman & Esbaugh, Dorris, C. Bergin, Lowell, Geo. A. Bevins, Tustin, S. A. Mitchell, Lowell, Ware & Olin, Sand Lake, L. T. Wilmarth & Co., Rodney, C. E. Coburn, Pierson, Hag & Judson, Cannonsburg, Fitch & Phelps, Big Rapids, G. P. Stark, Cascade, Jas. Colby, Rockford, J. P. Cordes, Alpine, W. B. Reed, Coopersville, C. Stocking, Grattan, Aaron Zunder, Zunder Bros. & Co., Bangor, E. T. Van Ostrand, Allegan, Valuing Bros., Lamont, R. A. Hastings, Sparta, R. G. Beckwith, Bradley, Ryan & Knight, Coloma, A. Wagner, Eastmanville, L. Perdue, Big Rapids, Ben E. West & Co., Lowell, E. Wilson, Hopkins, Geo. Carrington, Trent, Beecher & Kynne, Elk Rapids, C. Miller & Son, Saugatuck, Will Barry, Coral, Severance & Rich, Middleville, J. B. Watson, Coopersville, B. W. Neal, Big Rapids, Narragansett & Son, Byron Center, R. D. McNaughton, Coopersville, C. A. Barnes, Osego, M. M. Hodge, Middleville, G. S. Curtiss, Edgerton, M. Minderhout, Hanley, A. W. Blain, Dutton, J. C. Barclay, Crosby, R. Westman, Zeeland, J. J. Dikeman, Three Rivers, W. S. Atkins, Morgan, Fred Harrison, Drummer, D. J. Peacock, Ashland Center, J. Herring, East Saugatuck, H. Bakker & Son, Drenthe, R. Bredway, Drenthe, G. Bruce & Sons, Zeeland, Rose Bros., Allendale, P. Steketee & Son, Holland, M. Heyboer & Bros., Drenthe, Wm. Vermeulen, Beaver Dam, O. F. & W. P. Conklin, Ravenna, R. S. Smith, Wayland, S. T. Colson, Alaska, A. C. Barclay, Crosby, John Scholten, Overisel, M. E. Dewey, Newaygo, L. Matteson, Caledonia, S. Teitnor, Forest Grove, C. F. Sears, Rockford, Cole & Chapel, Ada, Herder & Lahuis, Zeeland, Meerdijk, DeKruif & Co., Zeeland, A. F. Harrison, Sparta, DenHerder & Tanis, Vriesland, G. N. Reynolds, Belmont, C. K. Hoyt, Hudsonville, H. Vader, Big Rapids, Holland, M. Harroun, Melan, John Kamps, Zutphen, A. & L. M. Wolf, Hudsonville, G. P. Stark, Cascade, Sidney, Zeeland, Farrow & Bro., Allendale.

## VOICT, HERPOLSHEIMER & CO.,

Importers and Jobbers of

STAPLE and FANCY  
Dry Goods!

OVERALLS, PANTS, Etc.,  
our own make. A complete  
Line of TOYS, FANCY  
CROCKERY, and FANCY  
WOODEN-WARE, our own  
importation.

Inspection solicited. Chicago and Detroit prices guaranteed.

## Dissolution of Copartnership.

Notice is hereby given that the copartnership heretofore existing between Edward Telfer and Oliver G. Brooks, under the name of Telfer & Brooks, in this day dissolved by the retirement of Mr. Brooks. All debts due the late firm must be paid to Edward Telfer, and all liabilities of the firm will be paid by Edward Telfer, who will continue the business at the old stand. EDWARD TELFER.  
OLIVER G. BROOKS.

Dated, Grand Rapids, June 22, 1886.

## TO THE TRADE.

I take this occasion to thank the Trade for the liberal patronage accorded Telfer & Brooks in the past and to bespeak for myself a continuance of the same. ED. TELFER.

## SHERIFF'S SALE.

Notice is hereby given that by virtue of a writ of fieri facias issued out of the Circuit Court for the County of Kent, State of Michigan, in favor of John L. Compton and William R. Compton against the goods and chattels and real estate of Mrs. J. M. Lane, in said county, to me directed and delivered, I did on the 8th day of May, 1886, levy upon, and take all the right, title and interest of the said Mrs. J. M. Lane in and to the following described real estate, that is to say: The north-east quarter (1/4) and the north-west quarter (1/4) of the north-west quarter (1/4) of section twenty-five (25) town five (5) north of range twelve west, all of which I shall expose for sale at public auction or vendue to the highest bidder at the south front door of the court block (so called) that being the place of holding the circuit court of said county of Kent, on the 14th day of August, A. D. 1886, at 10 o'clock in the forenoon of said day.

Dated this 22nd day of June, A. D. 1886.  
LYMAN T. KINNEY, Sheriff,  
By Henry Pulver, Deputy Sheriff.  
FRANK A. RODGERS,  
Attorney for Plaintiff.

## MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.  
Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—Parties with capital to control the State on an invention for relieving horses in drawing heavy loads. Sells to every horse owner. No experiment, but an established thing, and thousands now in use. Big inducements to energetic men. For terms and particulars address O. D. WHITE, 234 East Lake Street, Chicago, Illinois.

FOR SALE—One large ice box, (lined inside,) one pair scales, weigh 800 pounds, (almost new); two counter scales; twenty-one feet of shelving suitable for grocery or drug store, and other shelving; One 2 1/2 foot show case; one new delivery wagon; one copying press and patent brush; one safe; one second-hand cheese press; thirteen new wooden tea chests (large). Apply to J. C. Shaw & Co., 79 Canal street, Grand Rapids, Mich.

WANTED—A man who understands cutting meat and can make himself generally useful about a store. Must come well recommended. A good position for the right man. Address West Michigan Lumber Co., Woodville, Mich. 144tf

FOR SALE—Portable steam saw-mill in perfect running order. Capacity 35,000 feet per day. Will be sold at a bargain or will trade for real estate. Address Lock Box 280, Big Rapids, Mich. 144tf

WANTED—Situation as book-keeper or cashier by a young lady of experience. Have no objection to going out of the city. Best of references furnished. Address No. 5, care THE TRADESMAN. 140\*

WANTED—Situation as registered pharmacist by a man of extended experience. Good references furnished. Address W. B. Falk, Big Rapids, Mich. 146\*

FOR SALE—A drug store situated on one of the finest fruit and farming counties in the State. Stock of \$1,500 or under. Also a fine practice to be disposed of at the same time, to a physician who wishes to practice medicine in connection with drug store. Competition light. Address "Sun," care THE TRADESMAN. 143tf

FOR SALE OR RENT—In the fast-growing village of Paris, north of Big Rapids, a two-story frame double store, 75x43, with a stone cellar, 24x23. Will sell cheap for cash, or on easy terms, or rent. Building can be easily converted into a hotel. Will also take merchandise or city property in pay. Address Box 11, New Era, Oceana Co., Mich. 145\*

WANTED—To correspond with a good, live man, posted in the grocery business, with a view to partnership. I have a good store building in a village needing a grocery badly. Any grocer who has a small stock, one or two thousand would do well to correspond with Box 10, North Muskegon, Mich. 141tf

WANTED—A position as book-keeper and general office man by a gentleman of large experience. Would prefer a lumbering firm or large manufacturing concern. Address and refer to Bulkley, Lemon & Hoops. 140tf

FOR RENT—Desirable brick store building in a thriving farming town, twenty miles from Grand Rapids. Good opening for grocery or general stock. Address Store, care THE TRADESMAN. 140tf

FOR SALE—Stock of general merchandise and house and lot, on the shore of Grand Traverse Bay, near railroad. Small amount required down. Address "Zero," care THE TRADESMAN. 145\*

FOR SALE—A drug store. One of the hand-somest drug stores in the State, doing a splendid business, in a town of 12,000 inhabitants. Stock, etc., will inventory about \$3,500. Average cash sales, \$25 a day and increasing. No paint and oils carried in stock. Owner wishes to go into manufacturing business at once. Address, for full particulars, Aloes, care TRADESMAN office. 138tf

AGENTS WANTED—For an article used in every house. I can give a live man a good paying job in every town in the United States. For particulars, address with stamp, A. Hettan, Pewamo, Mich. 148\*

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

Order a sample case of

## HONEY BEE COFFEE. PRINCESS BAKING POWDER, Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,  
59 Jefferson ave., Detroit, Mich.

## POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

EARL BROS., Commission Merchants.  
157 S. Water St., Chicago, Ill.  
Reference: FIRST NATIONAL BANK.

## Wall Paper AND Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 MONROE STREET, GRAND RAPIDS.

## Nelson Bros. & Co.

J. T. BELL & CO.,

## Saginaw Valley Fruit House And COMMISSION MERCHANTS,

Dealers in all kinds Country Produce & Foreign Fruits.  
Reference: Banks of East Saginaw.

## NEAL'S CARRIAGE PAINTS,

Seven beautiful shades. Just the thing for repainting old buggies. Varnishing not necessary. One coat for old work. Dries with a beautiful gloss. An old buggy can be repainted at a cost not to exceed one dollar. A rapid seller. Packed in assorted cases. Every case has accompanying it ample advertising matter.

## Acme White Lead & Color Works, SOLE MANUFACTURERS. Detroit, Mich.



## EATON & LYON,

Importers,  
Jobbers and  
Retailers of

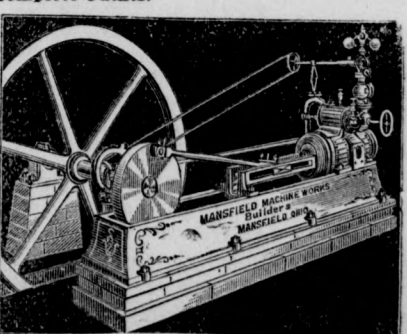
## BOOKS,

Stationery & Sundries,

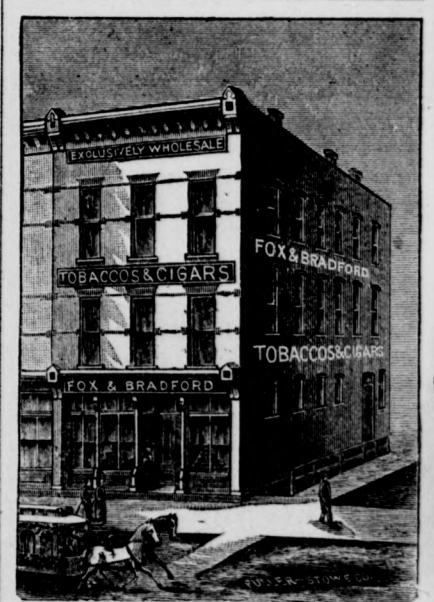
20 and 22 Monroe St., Grand Rapids, Mich.

## PORTABLE and STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.



## FOX & BRADFORD, WHOLESALE TOBACCONISTS!

20 and 22 Monroe St., Grand Rapids, Mich.

Full Line Key West Goods in Stock.  
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated

L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.  
ORDER SAMPLE M BY MAIL.

Hides, Pelts and Wool.  
Hides and pelts are both active. Tallow is quiet. Wool is firm at the prices regularly quoted in another column.

"ACME" Baking Powder In 1 lb. cans, 50 cans in a case, price 35c per lb. or \$17.50 per case. With every case we give Mosaic Table ware. Send for sample case. Bulkley, Lemon & Hoops







# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

[Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, JUNE 30, 1886.

## BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

### DEMAND NOTE—REASONABLE TIME.

In states where "reasonable time" is defined by statute, a demand note, if not presented for payment before the lapse of the time specified in the defining statute, is overdue so as to subject any one taking it to all defenses to which it would be open in the hands of the payee, according to the decision of the Supreme Court of the United States.

### PROMISSORY NOTE—FRAUD—ATTACHMENT.

Where a note was accepted in the settlement of an open account as an absolute payment of a debt due thereon, the Supreme Court of Kansas held that the fraudulent disposition of a part of his property by the debtor several months prior to the execution of the note, but during the existence of the open account, was not a ground for attachment in an action brought to recover upon the promissory note.

### INSURANCE—LOSS—ASSIGNMENT OF CLAIM.

The Supreme Court of Wisconsin, held that a town insurance company, organized under the laws of 1872, which had been compelled to pay a loss caused by a fire started through the negligence of a railroad company, could take an assignment of the whole claim for damages from the insured exceeding the amount paid by it, and recover the full amount thereof from the railroad company.

### MONEY PAID UNDER MISTAKE OF LAW.

According to a recent decision of the English Court of Appeal, the rule that money paid under a mistake of law cannot be recovered from the person who has received it does not apply where the money has been paid to and received by an officer of the court in his capacity as such. This was a case where money was demanded by and paid to a trustee in a liquidation under the English Bankruptcy act of 1869, and the person paying the money discovered that he had not been legally liable to pay it. The court held that the trustee in the liquidation was bound to repay the money out of assets available for distribution among the creditors.

### BILL OF EXCHANGE—NOTICE OF DISHONOR.

The case of Coulcher vs. Toppin, decided recently by the English Court of Appeal, was one in which it appeared that the drawer of a bill of exchange before it became due wrote to the holder saying the bill would not be paid when due, though he believed it would ultimately be met by the administrators of the deceased acceptor. To this the holder replied in a letter saying that he must look to the drawer to take up the bill. The Court of Appeal held that these letters amounted to a waiver, and were equivalent to an intimation by the party entitled to notice that he was aware that the bill would be dishonored and that he would ultimately be looked to for payment.

### EMPLOYER AND EMPLOYEE—DISCHARGE.

One James was employed by the Board of Commissioners of Allen county, Ohio, as superintendent of the stone and brick work in the construction of a court house, until the stone and brick work should be completed, at a salary of \$100 per month. He was discharged from this employment before the expiration of the time fixed in the contract, but he was paid all the wages actually earned at the time of his discharge. He sued to recover certain subsequent installments as though earned, but a demurrer to his complaint was sustained by the Supreme Court of Ohio, which held that his remedy was by action for damages arising from breach of the contract.

### Sayings of George Eliot.

The yoke a man creates for himself by wrong doing will breed hate in the kindest nature.

Ingenious philosophers tell you, perhaps, that the great work of the steam engine is to create leisure for mankind. Do not believe them; it only creates a vacuum for eager thoughts to rush in.

A good, solid bit of work lasts; if it's only lying a floor down, some body's the better for it being done well, besides the man as does it.

I wouldn't give a penny for a man as 'ud drive a nail in slack because he didn't get extra pay for it.

There's nothing but what's bearable as long as a man can work; the nature of things doesn't change, though it seems as if one's own life was nothing but change.

Some folks' tongues are like the clocks as run on strikin', not to tell you the time of the day, because there's summat wrong in their own inside.

That is the path we all like when we set out on our abandonment of egoism—the

path of martyrdom and endurance, where the palm-branches grow, rather than the steep highway of tolerance, just allowance and self-blame, where there are no leafy honors to be gathered and worn.

Smoke the celebrated "American Field." Fox & Bradford, sole agents.

## TIME TABLES.

### Chicago & West Michigan.

| Leaves.  | Arrives.   |
|--|------------|
| *Mail..... 9:00 a.m.   | 4:00 p.m.  |
| *Day Express..... 12:50 p.m.   | 8:55 p.m.  |
| *Night Express..... 11:00 p.m.   | 5:45 a.m.  |
| *Muskegon Express..... 4:45 p.m.   | 11:00 a.m. |
| *Daily.....  |            |
| Pullman Sleeping Cars on all night trains.   |            |
| Through parlor car in charge of careful attendants without extra charge to Chicago on 1:00 p.m., and through coach on 9:15 a.m. and 10:40 p.m. trains. |            |

### NEWAYGO DIVISION.

| Leaves.  | Arrives.   |
|--|------------|
| Express..... 3:50 p.m.                         | 5:30 p.m.  |
| Express..... 8:00 a.m.                         | 10:50 a.m. |
| All trains arrive and depart from Union Depot. |            |

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. CARPENTER, Gen'l Pass. Agent.

J. B. MULLIKEN, General Manager.

### Detroit, Mackinac & Marquette.

| Going West.  | Going East. |
|--|-------------|
| 7:30 p.m. Houghton.....  | 8:30 a.m.   |
| 8:00 p.m. D. Marquette.....  | 1:30 p.m.   |
| 2:05 p.m. A. Marquette.....  | 1:40 p.m.   |
| 10:40 a.m. Seney.....  | 4:50 p.m.   |
| 7:45 a.m. St. Ignace.....  | 8:15 p.m.   |
| 7:15 a.m. Mackinaw City.....   | 9:30 p.m.   |
| 5:40 p.m. Grand Rapids.....  | 10:30 a.m.  |
| Express trains Nos. 1 and 2 make close connections at Mackinac City with Michigan Central and G. H. & I. R. R.                 |             |
| Connections also made at St. Ignace with steamers of the Detroit and Cleveland Steam Navigation Company and all lake steamers. |             |
| At Marquette with the Marquette, Houghton & Ontonagon Railroad, for all Lake Superior points.                                  |             |
| A. WATSON, Gen. Supt., Marquette, Mich.  |             |
| E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.   |             |

### Lake Shore & Michigan Southern.

| Leaves.   | Arrives.        |
|---|-----------------|
| Ex. and N. Y. Mail.....   | N. Y. Mail..... |
| 4:40 7:50 Dp. Grand Rapids.....   | Ar 9:50 7:15    |
| 5:58 9:07 Allegan.....  | 8:52 5:58       |
| 6:55 10:05 Kalamazoo.....   | 7:50 5:00       |
| 9:50 11:40 White Pigeon.....  | 5:50 3:30       |
| a. m. p. m. Toledo.....   | p. m. a. m.     |
| 4:15 9:15.....  | 11:15 10:40     |
| 8:20 9:30 Cleveland.....  | 6:40 6:30       |
| p. m. a. m. Buffalo.....  | p. m. p. m.     |
| 2:40 3:30.....  | 11:55 11:55     |
| a. m. p. m. Chicago.....  | p. m. a. m.     |
| 5:40 9:00.....  | Lv 11:30 8:50   |
| A local freight leaves Grand Rapids at 1 p.m., carrying passengers as far as Allegan. |                 |
| All trains daily except Sunday.   |                 |
| J. W. MCKEESEY, General Agent.  |                 |

### Grand Rapids & Indiana.

| GOING NORTH.  | Arrives.   | Leaves.    |
|---|------------|------------|
| Traverse City and Mack. Ex. S. 45 a.m.  | 9:05 a.m.  |            |
| Traverse City and Mack. Ex. S. 45 a.m.  | 11:45 a.m. |            |
| Traverse City and Mack. Ex. S. 45 a.m.  | 11:10 p.m. |            |
| Cadillac Express.....   | 5:45 p.m.  |            |
| 9:45 a.m. and 11:45 a.m. trains have chair cars for Mackinaw and Traverse City. |            |            |
| 11:10 p.m. train has a sleeping car for Traverse City and Mackinaw.             |            |            |
| GOING SOUTH.  |            |            |
| Cincinnati Express.....   | 5:40 a.m.  | 7:15 a.m.  |
| Port Wayne Express.....   | 10:25 a.m. | 11:45 a.m. |
| Cincinnati Express.....   | 5:15 p.m.  | 5:30 p.m.  |
| Trav. City and Mack. Ex. S. 45 a.m.   | 10:40 p.m. |            |
| 7:15 a.m. train has parlor chair car for Cincinnati.                            |            |            |
| 5:30 p.m. train has Woodruff sleeper for Cincinnati.                            |            |            |
| C. L. LOCKWOOD, Gen'l Pass. Agent.  |            |            |

### Detroit, Grand Haven & Milwaukee.

| GOING EAST.   | Arrives.   | Leaves.    |
|---|------------|------------|
| *Steamboat Express.....   | 6:20 a.m.  | 6:25 a.m.  |
| *Through Mail.....  | 10:15 a.m. | 10:50 a.m. |
| *Evening Express.....   | 8:15 p.m.  | 3:50 p.m.  |
| *Limited Express.....   | 6:25 p.m.  | 6:30 p.m.  |
| *Mixed, with coach.....   |            | 11:00 a.m. |
| GOING WEST.   |            |            |
| *Morning Express.....   | 1:05 p.m.  | 1:10 p.m.  |
| *Through Mail.....  | 5:00 p.m.  | 5:10 p.m.  |
| *Steamboat Express.....   | 10:40 p.m. | 10:45 p.m. |
| *Mixed.....   |            | 7:45 a.m.  |
| *Night Express.....   | 5:10 a.m.  | 5:35 a.m.  |
| *Daily, Sundays excepted. *Daily.   |            |            |
| Passengers taking the 6:25 a.m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:30 a.m. the following morning. |            |            |
| The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.  |            |            |
| D. POTTER, City Pass. Agent.  |            |            |
| GEO. B. REEVE, Traffic Manager, Chicago.  |            |            |

### Michigan Central.

| DEPART.   | Arrives.   |
|---|------------|
| Detroit Express.....  | 6:15 a.m.  |
| Day Express.....  | 1:10 p.m.  |
| *Atlantic Express.....  | 10:10 p.m. |
| Mixed.....  | 6:50 a.m.  |
| ARRIVE.   |            |
| *Pacific Express.....   | 6:00 a.m.  |
| Mail.....   | 3:00 p.m.  |
| Grand Rapids Express.....   | 10:15 p.m. |
| Mixed.....  | 5:15 p.m.  |
| *Daily. All others daily except Sunday.   |            |
| Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.                           |            |
| Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.                            |            |
| Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.) |            |
| CHAS. H. NORRIS, Gen'l Agent.   |            |



**ELECTRIC LUSTRE STARCH**

For easy ironing use "Electric Lustr" Starch. It is all prepared for immediate use in One Pound Packages, which go as far as two pounds of any other Starch.

Ask your Grocer for it.

The Electric Lustr Starch Co.  
204 Franklin St., New York.

JOHN CAULFIELD  
Wholesale Agent,  
GRAND RAPIDS, MICH.



Every can wrapped in colored tissue paper with signature and stamp on each can.

## BINDERS' TWINE.

We have a basement full.

## Curtiss, Dunton & Co.

PERKINS & HESS,  
DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

## E. FALLAS,

Makes a Specialty of

Butter and Eggs, Lemons and Oranges,

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

97 and 99 Canal Street. Grand Rapids, Michigan

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

## A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

## RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

## F. J. LAMB & CO.,

WHOLESALE DEALERS IN

Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

Wholesale Agents for the Lima Egg Crates and Fillers.

8 and 10 Ionia St., Grand Rapids, Mich.

## ORDER

Our Leader Smoking 15c per pound. Our Leader Fine Cut 33c per pound.

Our Leader Shorts, 16c per pound. Our Leader Cigars, \$30 per M.

The Best in the World.

## Clark, Jewell & Co.,

SOLE AGENTS FOR

Dwinell, Hayward & Co.'s Royal Java Coffee.

## BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

"Jolly Tar" Plug Tobacco.

Daniel Scotten & Co.'s "HIAWATHA" Plug Tobacco.

Lautz. Bros. & Co.'s SOAPS.

Niagara STARCH.

Dwinell, Howard & Co.'s Royal Mocha and Java. Royal Java. Golden Santos.

Thompson & Taylor Spice Co.'s "Magnolia" Package Coffee.

SOLE PROPRIETORS

"JOLLY TIME" Fine Cut.

Dark and sweet, with plug flavor, the best goods on the market.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,

Grand Rapids, Mich.

## PUTNAM & BROOKS

Wholesale Manufacturers of

PURE CANDY!

ORANGES, LEMONS,  
BANANAS, FIGS, DATES,  
Nuts, Etc.

L. M. CARY.

L. L. LOVERIDGE.

## CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.

## BUY Fresh Roasted Coffees

AND INCREASE YOUR TRADE.

We have the following varieties in stock from which to select:

Javas, Carracas,  
Mochas, Maracaibos,  
Ceylons, Costa Ricas,  
Guatemalas, Santos,  
Mexicans, and Rios.

All bought for their fine roasting and drinking qualities.

Give us a trial order.

## TELFER & BROOKS,

46 OTTAWA STREET.

## ABSOLUTE SPICES.



Adulteration of Candy.

So much has been said of late years about the adulterations and impurities of food and drink, says the New York Tribune that it is little wonder that people have come to believe these impositions and abuses prevail to a much greater extent than they really do. Thousands of persons talk about sanding sugar, grinding burnt beans with coffee, mixing willow leaves with tea, as though these frauds are regularly practiced by every grocer in the land. Nothing short of a chemical analysis would convince many that every quart of milk sold in the city is not more or less impure. There are those could not be induced to eat canned goods of any kind, while the aversion of some to pork, through fear of trichiniasis, is equal to Shylock's hatred of the unlovely animal.

All these are the evil results of an excellent reform, and are in a measure unavoidable. That there is yet room for improvement in every department of food manufacture no sensible person will deny. Indeed, it may be fairly said that a reformation in many branches of this important business has only begun. But between the real limit to which the evil of adulteration prevails and its imaginary extent there is a wide margin. Take the article of confectionery, for example. To many people an ordinary lump of candy represents a compound of glucose and terra alba, tinted with some poisonous coloring matter. Yet Dr. Edson is authority for the statement that there is not at present any injurious confectionery made or sold by any reputable house in this city. "How then," it may be asked, "does it happen that so many cases of candy poisoning occur?"

The question was put to one of the most prominent manufacturers of confectionery in this city the other day by a Tribune reporter and answered thus: "I have made it a point of late years to investigate every case of alleged poisoning from candy that has been reported in and around New York. The result of these inquiries enables me to affirm that the majority of such cases are without foundation. It has become so customary to attribute unusual sickness of children to this source that many, including physicians, do so when there are no grounds for it. I recall a case that happened in Brooklyn a year or two ago. Two children were taken ill suddenly and some of the papers reported that they had been poisoned by eating colored lozenges. Yet I have the written assurance of both the father of the children and the physician who attended them that their sickness was due to other causes. In fact, they had not been eating candy at all for days previous to the attack. This is only one instance of many that I could tell you about. There are, however, some cases of candy poisoning that are genuine, but the candy is not the product of any reputable manufactory. It is stuff that is made by irresponsible persons in cellars and garrets, out of the way of the health officials. These persons, mostly foreigners, by the way, have no reputation to maintain. Their goods are hawked in the street for the most part, and they care little about the character or quality of the materials which they employ. It so happens, though, that they have little need for ingredients which are really dangerous. They make for the most part cheap, common stock, and corn meal, cerealine, starch and flour are the adulterants which they mostly use. If the health officials of other places were as wide-awake as they are here, it would not be long before impure confectionery would be unknown in the United States.

"But it is not the health authorities alone who are trying to abolish the use of poisonous substances in this business. The National Confectioners' Association, a society composed of the leading candymakers of the country, will not only expell any member found guilty of using terra alba or other mineral substances or injurious colors in the manufacture of confectionery, but will also prosecute the guilty persons. Furthermore, it has a standing offer of \$100 for evidence that will enable it to convict any person of this offense. The use of any material whatsoever that tends to reduce the quality of candy below the sugar standard is discontinued by the association. The confectionery business has been injured greatly by false charges, but the abuses will be corrected shortly by legislative aid. The bill to amend the laws touching the adulteration of food, so as to include candies in its provisions, passed the Assembly and Senate and will doubtless become a law. This bill makes the use of deleterious ingredients in candy manufacture as great an offense in any part of the State as it now is in this city, which is under the special health code. Similar bills have been introduced in other State Legislatures where needed. There is no necessity for using any harmful material now. Sugar is cheap and chemistry has furnished us with all kinds of harmless vegetable colorings, making it inexcusable for anyone to employ chrome colors, Prussian blue, burnt umber, or Venetian red. If you have any doubts about a piece of candy being wholesome drop it into a cup of water. If pure it will readily dissolve, but if there are any mineral substances, tale or terra alba present they will remain undissolved. This is a simple test, but for ordinary purposes it is effective and certain."

"Silver King" coffee is all the rage. One silver present given with every 1 pound package.

Jobbers never have any of the Wayland cheese come back on their hands.

P. STEKETEE & SON,  
JOBBER IN  
DRY GOODS,  
AND NOTIONS,  
88 Monroe St..

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.

SPRING &  
COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy  
DRY GOODS,  
CARPETS,  
MATTINGS,  
OIL CLOTHS  
ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids, Michigan.

THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

K OF L  
SMOKING TOBACCO,

Manufactured by the

National K. of L. Co-operative Tobacco Co.,  
RALEIGH, N. C.

Arthur Meigs & Co.,

CRAND RAPIDS, MICH.,

Wholesale agents for the

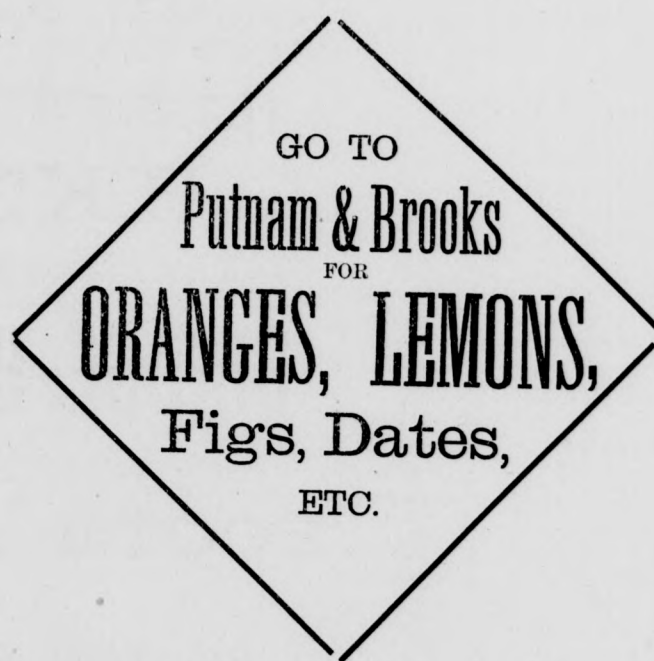
STATE OF MICHIGAN.

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

ARTHUR MEIGS & CO.,  
Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.



Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

| WIDE BROWN COTTONS.   |                     |
|-----------------------|---------------------|
| Androscoogin, 9-4, 17 | Pepperell, 10-4, 19 |
| Androscoogin, 7-4, 13 | Pepperell, 11-4, 22 |
| Pepperell, 7-4, 13    | Pequot, 7-4, 14     |
| Pepperell, 8-4, 15    | Pequot, 8-4, 16     |
| Pepperell, 9-4, 17    | Pequot, 9-4, 18     |

| CHECKS.                |                         |
|------------------------|-------------------------|
| Economy, oz., 10       | Park Mills, No. 100, 15 |
| Park Mills, No. 90, 10 | Prodigy, oz., 10        |
| Park Mills, No. 80, 11 | Otis Apron, 8           |
| Park Mills, No. 70, 12 | Otis Furniture, 8       |
| Park Mills, No. 60, 13 | York, 1 oz., 9          |
| Park Mills, No. 50, 14 | York, AA, extra oz., 12 |

| PLAIN.      |              |
|-------------|--------------|
| Alabama, 6  | Albany, 6    |
| Georgia, 8  | Augusta, 6   |
| Kentucky, 8 | Louisiana, 6 |
| Lane, 8     | Toledo, 6    |
| Santee, 7   |              |

| BLEACHED COTTONS.     |                          |
|-----------------------|--------------------------|
| Avondale, 36          | Gilded Age, 7            |
| Art cambrics, 36      | Greene, G 44             |
| Androscoogin, 4-4     | Hill, 4-4                |
| Androscoogin, 5-4, 12 | Hope, 4-4                |
| Ballou, 4-4           | King Philip cambric, 4-4 |
| Boott, 5-4            | Linwood, 4-4             |
| Boott, E. 5-5         | Lonsdale, 4-4            |
| Boott, AGC, 4-4       | Lonsdale cambric, 10     |
| Boott, R. 3-4         | Langdon, GB, 4-4         |
| Blackstone, AA 4-4    | Langdon, 46              |
| Chapman, X, 4-4       | Masonville, 4-4          |
| Conway, 4-4           | New Jersey, 4-4          |
| Cabot, 7-8            | Pocasset, P. M. C., 7    |
| Canoe, 3-4            | Pride of the West, 10    |
| Domestic, 36          | Pocahontas, 4-4          |
| Dwight Anchor, 4-4    | Slaterville, 7-8         |
| Davol, 4-4            | Whitinsville, 7-8        |
| Fruit of Loom, 4-4    | Whitinsville, 7-8        |
| Fruit of Loom, 5-4    | Whitinsville, 7-8        |
| Fruit of Loom, 6-4    | Whitinsville, 7-8        |
| Gold Medal, 4-4       | Williamsville, 36        |
| Gold Medal, 7-8       |                          |

| SILKES.           |                   |
|-------------------|-------------------|
| Crown, 17         | Masonville S., 11 |
| No. 10, 11        | Lonsdale, 9       |
| Coin, 10          | Lonsdale A., 14   |
| Blackburn, 15     | Victory O., 8     |
| Davol, 14         | Victory J., 8     |
| London, 12        | Victory K., 10    |
| Peconia, 12       | Victory L., 10    |
| Red Cross, 7      | Phoenix B., 10    |
| Masonville TS., 8 | Phoenix XX, 5     |

| PRINTS.            |                     |
|--------------------|---------------------|
| Albion, solid, 5   | Gloucester, 5       |
| Albion, grey, 5    | Gloucestermourn, 5  |
| Allen's checks, 5  | Hamilton fancy, 5   |
| Allen's fancy, 5   | Hartel fancy, 5     |
| Allen's pink, 5    | Merrimac D., 5      |
| Allen's purple, 5  | Manchester, 5       |
| American, fancy, 5 | Oriental fancy, 5   |
| Arnold fancy, 5    | Pacific robes, 5    |
| Berlin solid, 5    | Pacific robes, 5    |
| Cocheo fancy, 5    | Richmond, 5         |
| Cocheo robes, 5    | Steel River, 5      |
| Conestoga fancy, 5 | Simpson's, 5        |
| Eddystone, 5       | Washington fancy, 5 |
| Eagle fancy, 5     | Washington blues, 5 |
| Garner pink, 5     |                     |

| FINE BROWN COTTONS.  |                    |
|----------------------|--------------------|
| Appleton A, 4-4      | Indian Orchard, 40 |
| Boott M, 4-4         | Indian Orchard, 36 |
| Boston F, 4-4        | Laconia, 4-4       |
| Continental C, 4-4   | Lyman B, 40-in     |
| Continental D, 40-in | Muss, BB, 4-4      |
| Conestoga W, 4-4     | Nashua E, 40-in    |
| Conestoga D, 7-8     | Nashua K, 4-4      |
| Conestoga G, 30-in   | Nashua O, 7-8      |
| Dwight X, 3-4        | Newmarket N, 5     |
| Dwight Y, 7-8        | Pepperell E, 40-in |
| Dwight Z, 4-4        | Pepperell R, 4-4   |
| Dwight Star, 3-4     | Pepperell O, 7-8   |
| Dwight Star, 40-in   | Pepperell N, 3-4   |
| Enterprise EE, 36    | Pocasset C, 4-4    |
| Great Falls E, 4-4   | Saranac B, 6       |
| Farmers' A, 4-4      | Saranac B, 7       |

| DOMESTIC GINGHAMS.   |                      |
|----------------------|----------------------|
| Amoskeag, 7          | Johnson Manfg Co, 12 |
| Amoskeag, Persian, 9 | Bookfold, 12         |
| Bates, 6             | Johnson Mfg Co, 10   |
| Berkshire, 6         | dress styles, 10     |
| Glasgow, fancy, 6    | Slaterville, dress   |
| Glasgow, royal, 6    | styles, 6            |
| Gloucester, new      | White Mfg Co, fanc 7 |
| standard, 7          | White Manfg Co,      |
| Plunket, 7           | Earlston, 7          |
| Langdon, 7           | Gordon, 7            |
| Renfrew, dress, 9    | Greydon, 7           |
|                      | styles, 10           |

| WIDE BLEACHED COTTONS. |                     |
|------------------------|---------------------|
| Androscoogin, 7-4, 15  | Pepperell, 10-4, 22 |
| Androscoogin, 8-4, 16  | Pepperell, 11-4, 24 |
| Pepperell, 7-4, 13     | Pequot, 7-4, 14     |
| Pepperell, 8-4, 15     | Pequot, 8-4, 16     |
| Pepperell, 9-4, 17     | Pequot, 9-4, 18     |

| HEAVY BROWN COTTONS.   |                     |
|------------------------|---------------------|
| Atlantic A, 4-4        | Lawrence XX, 4-4    |
| Atlantic H, 4-4        | Lawrence XXX, 40    |
| Atlantic D, 4-4        | Lawrence LL, 4-4    |
| Atlantic P, 4-4        | Newmarket N, 5      |
| Atlantic LL, 4-4       | Mystic River, 4-4   |
| Adriatic, 36           | Pequot A, 4-4       |
| Augusta, 4-4           | Piedmont, 36        |
| Boott M, 4-4           | Stark AA, 4-4       |
| Boott FF, 4-4          | Tremont CC, 4-4     |
| Graniteville, 4-4      | Utica, 4-4          |
| Indian Head, 4-4       | Wachusett, 4-4      |
| Indiana Head 45-in, 11 | Wachusett, 30-in, 5 |

| TICKINGS.         |                   |
|-------------------|-------------------|
| Amoskeag, ACA, 7  | Falls, XXX, 15    |
| Amoskeag, "44, 12 | Falls, BB, 11     |
| Amoskeag, A, 11   | Falls, BBC, 36    |
| Amoskeag, B, 11   | Falls, aving, 11  |
| Amoskeag, C, 10   | Hamilton, BT, 32  |
| Amoskeag, D, 10   | Hamilton, D, 9    |
| Amoskeag, E, 9    | Hamilton, H, 8    |
| Premium A, 4-4    | Hamilton fancy, 8 |
| Premium B, 16     | Methuen ASA, 16   |
| Extra 4-4         | Methuen ASA, 16   |
| Extra 7-8         | Methuen ASA, 16   |
| CCA 7-8           | Methuen ASA, 16   |
| CT 4-4            | Methuen ASA, 16   |
| RC 7-8            | Methuen ASA, 16   |
| BF 7-8            | Methuen ASA, 16   |
| AF 4-4            | Methuen ASA, 16   |
| Cordis A.A., 32   | Methuen ASA, 16   |
| Cordis A.C., 32   | Methuen ASA, 16   |
| Cordis No. 1, 32  | Methuen ASA, 16   |
| Cordis No. 2, 14  | Methuen ASA, 16   |
| Cordis No. 3, 13  | Methuen ASA, 16   |
| Cordis No. 4, 11  | Methuen ASA, 16   |
| Falls, XXXX, 18   |                   |

| SOFT CAMBRICS.  |                |
|-----------------|----------------|
| Washington, 4   | Royal Globe, 4 |
| S. S. & Sons, 4 | Amoskeag, 14   |
| American A, 14  | Amoskeag, 14   |
| Stark A, 20     |                |

| DENIMS.           |                |
|-------------------|----------------|
| Boston, 6         | Otis CC, 9     |
| Everett blue, 12  | Warren AXA, 11 |
| Everett brown, 12 | Warren BB, 10  |
| Otis AXA, 11      | Warren CC, 9   |
| Otis BB, 10       | York, blue, 12 |

| PAPER CAMBRICS. |                  |
|-----------------|------------------|
| Manville, 4     | S. S. & Sons, 4  |
| Masonville, 5   | Garner, 4        |
|                 |                  |
| WIGANS.         |                  |
| Red Cross, 6    | Twistle Mills, 6 |
| Berlin, 6       | Rose, 6          |
| Garner, 7       |                  |

| SPOOL COTTON.          |                       |
|------------------------|-----------------------|
| Brooks, 50             | Mills ball sewing, 30 |
| Clark's O, T           | Green & Daniels, 25   |
| J. & P. Coats, 55      | Stafford, 25          |
| Williamette 6 cord, 55 | Hall & Manning, 25    |
| Williamette 3 cord, 40 | Holyoke, 25           |
| Charleston ball sew    |                       |
| ing thread, 30         |                       |

| CORSET JEANS.     |                       |
|-------------------|-----------------------|
| Armory, 7         | Kearsage, 6           |
| Androscoogin, 7   | Naumkeag, 6           |
| Canoe River, 5    | Pepperell bleached, 8 |
| Clarendon, 5      | Pepperell sat, 8      |
| Hallowell Imp, 5  | Rockport, 6           |
| Ind. Orch. Imp, 5 | Lawrence sat, 6       |
| Laconia, 7        |                       |

Starting Out Well.

Daughter—I hope you won't object to an engagement, pa; I am sure John will make his way in the world.

Pa—He has one good streak; he's economical.

"You think so?"  
"Well, judging from the time in the morning that he leaves this house I should say he is just now saving the expense of a lodging-room."



## Groceries.

Grocers' Association of the City of Muskegon.

### OFFICERS.

President—H. B. Fargo.  
First Vice-President—Wm. B. Keitt.  
Second Vice-President—A. T. Towl.  
Recording Secretary—Wm. Peer.  
Financial Secretary—John DeHaas.  
Board of Directors—O. Lambert, W. I. McKen-  
zie, H. B. Smith, Wm. B. Kelly, A. Towl and  
E. Johnson.  
Finance Committee—Wm. B. Kelly, A. Towl  
and E. Johnson.  
Committee on Rooms and Library—O. Lam-  
bert, H. B. Smith and W. I. McKenzie.  
Arbitration Committee—B. Borgman, Garrit  
Wagner and John DeHaas.  
Complaint Committee—Wm. B. Keitt, D. A.  
Boekins, J. O. Jeannot, R. S. Miner and L.  
Vincent.  
Law Committee—H. B. Fargo, Wm. B. Keitt  
and A. Towl.  
Transportation Committee—Wm. B. Keitt, A.  
Andrew Wierenga and Wm. Peer.  
Regular meetings—First and third Wednesday  
evenings of each month.  
Next meeting—Wednesday evening, July 7.

### RETAIL GROCERS' ASSOCIATION OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herrick.  
First Vice-President—E. E. Walker.  
Second Vice-President—Jas. A. Coye.  
Secretary—Cornelius A. Johnson.  
Treasurer—B. S. Harris.  
Board of Directors—Eugene Richmond, Wm.  
H. Sigel, A. J. Elliott, Henry A. Hydorn and  
W. E. Knox.  
Finance Committee—W. E. Knox, H. A. Hy-  
dorn and A. J. Elliott.  
Room Committee—A. J. Elliott, Eugene Rich-  
mond and Wm. H. Sigel.  
Arbitration Committee—James Farnsworth,  
M. J. Lewis and A. Rasch.  
Complaint Committee—J. George Lehman,  
Martin C. DeJager and A. G. Wagner.  
Collectors—Cooper & Barber, 69 Waterloo St.,  
Eagle Hotel block.  
Annual meetings—Second Tuesday in Novem-  
ber.  
Regular meetings—First and Third Tuesday  
Evenings of each month.  
Next meeting—Tuesday evening, July 6.

### Kalamazoo Retail Grocers' Association.

President—P. Ramsey.  
First Vice-President—O. K. Buckhout.  
Second Vice-President—Hugh Beggs.  
Secretary—M. S. Scoville.  
Treasurer—Julius Schuster.  
Regular Meetings—Second and fourth Tues-  
days of each month.

### The Fellow that Lost His Grip.

Earnest McGaffey in the Current.

It's a long hard road to travel,  
The one I've journeyed on,  
Over the rough, sharp gravel  
From weary dust to dawn.  
But now I'm overtaken  
Booked for an outboard trip,  
All shattered and sorrow-shaken—  
A fellow that's lost his grip.

I was always counted plucky  
And independent too,  
Till I became unlucky  
Then everything fell through:  
I never did any shirking  
But somehow missed my trip,  
And it kills a man for working  
When he feels he's lost his grip.

We're all of us men and brothers  
While there's an even race,  
I struggled like the others  
But couldn't make the pace;  
And now in a stranger city  
My life, like a sinking ship,  
Goes down, with none to pity  
The fellow that lost his grip.

And to-day I heard the clinking  
Of rain-drops on the glass,  
Their patter through the chinking,  
Made some dull moments pass  
More quickly, for they brought me  
Relief in their cooling drip,  
Some little patience taught me—  
A fellow that's lost his grip.

I've been a wandering rover,  
A stone without the moss,  
If I could live it over  
Would life be such a loss?  
Would misfortunes still befall me  
Till they had me on the hip,  
And would the world then call me  
The fellow that lost his grip?

How swift the time is flying,  
The goal is almost won;  
I am dying, dying, dying,  
Beweped, benighted by none.  
I hear the surf on unknown strands,  
I feel my moorings slip,  
Christ! reach me out thy saving hands,  
I'm a fellow that lost his grip.

### Organization of the Sturgis Business Men's Association.

In accordance with an invitation received  
from the business men of Sturgis to address  
them on the advantages of an organization  
for protective and defensive purposes, the  
editor of THE TRADESMAN met with a  
number of the leading merchants of that  
place last Wednesday evening and assisted  
in the organization of the Sturgis Business  
Men's Association.

Chairman Church called the meeting to  
order and F. J. Jorm acted as secretary. Mr.  
Church explained the object of the meeting  
and related his experience in communicat-  
ing with the officers of several retailers' as-  
sociations. In response to his inquiries,  
the Secretary of the Lowell Business Men's  
Protective Association answered as follows:

Our Association is working miracles.  
Men who never made any attempt to pay  
are now settling up even outlawed accounts.  
I tell you it "grinds" them awfully to think  
they will be listed as dead-beats.

Fred Cutler, Jr., Secretary of the Ionia  
Business Men's Protective Association,  
wrote as follows:

We are very much pleased with the work-  
ing of the Association and have no doubt  
that if you organize one in Sturgis, and run  
it right, you will find it a paying institution.

The chairman then introduced the editor  
of THE TRADESMAN, who explained the  
aims and objects of retailers' organizations.  
At the conclusion of his address, J. A. Dice  
moved that the organization of a Sturgis  
Business Men's Protective Association be  
proceeded with and that every reputable  
merchant of the place be invited to identify  
himself with the movement. The motion  
was unanimously carried. The chairman  
was then instructed to appoint a committee  
of five to prepare a draft of constitution and  
by-laws, which was constituted as follows:

J. C. Davis, A. D. Cory, Henry L. Anthony,  
L. P. Zent and H. S. Church. The com-  
mittee was instructed to be in readiness to  
report on the evening of July 2, to which  
date the meeting was adjourned.

The business men of Sturgis are alive to  
the benefits of concerted action on all mat-  
ters affecting the good of the trade and the  
indications are favorable for a large and  
prosperous organization.

## JENNINGS VINDICATED.

He Maintains the Reputation of His Ex-  
tracts at Any Hazard.

The reputation of Jennings' extracts for  
purity and strength has become a matter of  
common acknowledgment. They have  
stood the test of time and have come to be  
regarded by the trade and consumer as ab-  
solutely the best goods on the market. In  
view of these facts, Messrs. Jennings &  
Smith were somewhat surprised about two  
weeks ago to receive the following letter  
from a dealer who had handled their ex-  
tracts many years:

LAWTON, June 11, 1886.

Mess. Jennings & Smith, Grand Rapids:  
GENTLEMEN—I sold six bottles of your  
best vanilla, to be put into ice cream,  
Wednesday, and it made twenty of our citi-  
zens very sick, so sick that some came near  
dying. What do you suppose was the mat-  
ter with it? The family who made the  
cream are not able to stand the loss (twelve  
gallons) and expect you will make it right  
with them and pay the costs of having it  
analyzed. I ate some of the cream and it  
made me very sick. I hope and expect you  
will have the vanilla analyzed, so that if it  
is pure I will not lose my trade on your ex-  
tracts, which I have handled for so many  
years now.

Hoping to hear from you by return mail,  
I remain,

Very Respectfully Yours,

B. J. DESZENBERG.

P. S.—I hope you will vindicate your-  
selves and me, as it will do us both great  
damage if it is not proven to be pure vanilla  
which was used. I think the vanilla is all  
right and the fault lies somewhere else. I  
expect you will have it analyzed by Prof.  
Kedzie of the Agricultural College, or at  
Ann Arbor, so that the people will see that  
it is impartial.

Confident of the purity of his goods, satis-  
fied that the poisoning was due to causes  
other than his extracts, and determined that  
no one should say aught against their puri-  
ty, Mr. Jennings immediately repaired to  
Lawton, where he arranged with the per-  
sons who made the ice cream to send a  
quantity of the cream and also some of the  
vanilla to Prof. Vaughan, Professor of  
Chemistry at the State University, for  
analysis. Prof. Vaughan, whose reputa-  
tion is world-wide and whose opinions can  
by no possible means be impeached, reports  
the result of the analysis as follows:  
The poison in the ice cream is due to the  
decomposition in the milk. The poison I  
obtained from one-half pint of cream pro-  
duced in a cat the same symptoms which  
the persons suffered from. The people at  
Lawton thought that the poison was in the  
vanilla extract used and sent some of that, which  
I have analyzed and used myself without find-  
ing the least trace of poison. The poison is  
liable to be developed in any milk which is  
kept in unclean vessels or impure atmos-  
phere. I found no mineral poison in it, no  
arsenic, etc., but succeeded in getting the  
same poison as I did from the cheese last  
year.

Such expert testimony as to the purity of  
Jennings' extracts will forever put an end  
to all fear as to their wholesomeness and  
bring them new friends among people who  
are not sure the goods they are now using  
are equally meritorious.

### Purely Personal.

W. G. Austin, the Kalamazoo paint  
manufacturer, was in town last week on  
business.

Dr. W. Ryno has not removed to Coloma,  
as stated last week, but will continue the  
practice of his profession in this city.

Chas. E. Olney left yesterday for Thomp-  
son, Conn., to spend the Fourth with his  
family, who are summering at that resort.

John Snietsler, of the firm of Voigt, Her-  
polsheimer & Co., is the happy father of a  
ten pound boy, which put in an appearance  
Sunday. Fourth edition.

Les. Freeman, house salesman for Haw-  
kins & Perry, has gone to Denver, and will  
visit Leadville and other points before re-  
turning. He is expected back about July 10.

Peter Steketee, of the firm of P. Steketee  
& Sons, has gone East on a visit combining  
business and pleasure. He will visit Balti-  
more, Washington, Philadelphia, New York  
and Boston before returning.

### Miscellaneous Dairy Notes.

The Chelsea creamery paid \$2,250 for  
cream during the month of May. It has  
turned out as high as 1,000 pounds of butter  
per day.

Chas. A. Barnes, of Otsego, and R. D.  
McNaughton, of Coopersville, were in town  
Monday in attendance on the meeting of the  
Dairy Board of Trade.

A rope used for hoisting cream cans at  
the Nashville creamery recently broke and  
let down a can containing about 35 quages  
of cream. Ora Hullinger was deluged with  
cream, and presented such a ludicrous  
sight that his fellow employees have not done  
laughing yet.

### The Grocery Market.

Business and collections are both brisk.  
Sugars are about the same as last week, but  
an advance in the near future is by no  
means improbable.

The new pack of Columbia River salmon  
will be considerably lighter than usual, as  
the pack up to June 24 was only about 100-  
000 cases, which is largely below the aver-  
age pack for this season of the year. The  
Sacramento River pack, which amounted to  
48,500 cases last year, if a failure this year,  
less than one-third of the usual amount hav-  
ing been secured.

Candy is steady. Nut are steady. Fruits  
are advancing and active.

Why is the Wayland cheese better than  
any other? Because the maker does not use  
a whey tank, but a cistern.

L. Winternitz sells the best and cheapest  
vinegar ever handled at this market.

## Granello, MERCHANT TAILOR,

LEDYARD BLOCK,

107 Ottawa St.

Suits for Manufacturers,  
Suits for Jobbers,  
Suits for Retailers,  
Suits for Traveling Men,  
Suits for Clerks,  
AND

### Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-  
ENS AND WORSTEDS, THE BEST  
MANUFACTURED. FINE AND SER-  
VICEABLE TRIMMINGS.

SUPERIOR WORK AND THE PROP-  
ER STYLE FOR THE WEARER.  
ALL AT PRICES THAT WILL IN-  
DUCE YOU TO LEAVE YOUR ORDER.



Guaranteed absolutely PURE, HIGHEST  
GRADE, CULTIVATED coffee, and free from  
any mixture with the rank acid coffees grown  
on uncultivated lands, which cause dizzi-  
ness, indigestion, sleeplessness, etc.

Sold in 1 lb pink paper bags, 1 lb foil  
lined cartons, and 2 lb tins by all leading  
Retail Grocers.

HOWARD W. SPURR & CO.,  
Importers, Roasters and Packers,  
BOSTON.



FRED. D. YALE, DANIEL LYNCH.

SUCCESSORS TO

CHAS. S. YALE & BRO.,

WHOLESALE MANUFACTURERS OF

Baking Powders, Extracts, Blinings,

AND JOBBERS OF

GROCERS' SUNDRIES.

All orders addressed to the new firm will re-  
ceive prompt attention.

40 and 42 South Division St.,

GRAND RAPIDS, MICH.



## WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay  
promptly and buy in full packages.

### AXLE GREASE.

Challenge 80 Paragon 2 10  
Frazer's 80 Paragon 25 pails. 90  
Diamond X 80 Paragon 25 pails. 1 25  
Modeo 4 doz. 2 50

### BAKING POWDER.

Princes, 1/2 lb. 1 25  
Princes, 1/4 lb. 2 25  
Princes, 1/8 lb. 4 25  
Princes, 1/16 lb. 8 25  
Princes, 1/32 lb. 16 25  
Princes, 1/64 lb. 32 25  
Princes, 1/128 lb. 64 25  
Princes, 1/256 lb. 128 25  
Princes, 1/512 lb. 256 25  
Princes, 1/1024 lb. 512 25  
Princes, 1/2048 lb. 1024 25  
Princes, 1/4096 lb. 2048 25  
Princes, 1/8192 lb. 4096 25  
Princes, 1/16384 lb. 8192 25  
Princes, 1/32768 lb. 16384 25  
Princes, 1/65536 lb. 32768 25  
Princes, 1/131072 lb. 65536 25  
Princes, 1/262144 lb. 131072 25  
Princes, 1/524288 lb. 262144 25  
Princes, 1/1048576 lb. 524288 25  
Princes, 1/2097152 lb. 1048576 25  
Princes, 1/4194304 lb. 2097152 25  
Princes, 1/8388608 lb. 4194304 25  
Princes, 1/16777216 lb. 8388608 25  
Princes, 1/33554432 lb. 16777216 25  
Princes, 1/67108864 lb. 33554432 25  
Princes, 1/134217728 lb. 67108864 25  
Princes, 1/268435456 lb. 134217728 25  
Princes, 1/536870912 lb. 268435456 25  
Princes, 1/1073741824 lb. 536870912 25  
Princes, 1/2147483648 lb. 1073741824 25  
Princes, 1/4294967296 lb. 2147483648 25  
Princes, 1/8589934592 lb. 4294967296 25  
Princes, 1/17179869184 lb. 8589934592 25  
Princes, 1/34359738368 lb. 17179869184 25  
Princes, 1/68719476736 lb. 34359738368 25  
Princes, 1/137438953472 lb. 68719476736 25  
Princes, 1/274877906944 lb. 137438953472 25  
Princes, 1/549755813888 lb. 274877906944 25  
Princes, 1/1099511627776 lb. 549755813888 25  
Princes, 1/2199023255552 lb. 1099511627776 25  
Princes, 1/4398046511104 lb. 2199023255552 25  
Princes, 1/8796093022208 lb. 4398046511104 25  
Princes, 1/17592186044416 lb. 8796093022208 25  
Princes, 1/35184372088832 lb. 17592186044416 25  
Princes, 1/70368744177664 lb. 35184372088832 25  
Princes, 1/140737488355328 lb. 70368744177664 25  
Princes, 1/281474976710656 lb. 140737488355328 25  
Princes, 1/562949953421312 lb. 281474976710656 25  
Princes, 1/1125899906842624 lb. 562949953421312 25  
Princes, 1/2251799813685248 lb. 1125899906842624 25  
Princes, 1/4503599627370496 lb. 2251799813685248 25  
Princes, 1/9007199254740992 lb. 4503599627370496 25  
Princes, 1/18014398509481984 lb. 9007199254740992 25  
Princes, 1/36028797018963968 lb. 18014398509481984 25  
Princes, 1/72057594037927936 lb. 36028797018963968 25  
Princes, 1/144115188075855872 lb. 72057594037927936 25  
Princes, 1/288230376151711744 lb. 144115188075855872 25  
Princes, 1/576460752303423488 lb. 288230376151711744 25  
Princes, 1/1152921504606846976 lb. 576460752303423488 25  
Princes, 1/2305843009213693952 lb. 1152921504606846976 25  
Princes, 1/4611686018427387904 lb. 2305843009213693952 25  
Princes, 1/9223372036854775808 lb. 4611686018427387904 25  
Princes, 1/18446744073709551616 lb. 9223372036854775808 25  
Princes, 1/36893488147419103232 lb. 18446744073709551616 25  
Princes, 1/73786976294838206464 lb. 36893488147419103232 25  
Princes, 1/147573952589676412928 lb. 73786976294838206464 25  
Princes, 1/295147905179352825856 lb. 147573952589676412928 25  
Princes, 1/590295810358705651712 lb. 295147905179352825856 25  
Princes, 1/1180591620717411303424 lb. 590295810358705651712 25  
Princes, 1/2361183241434822606848 lb. 1180591620717411303424 25  
Princes, 1/4722366482869645213696 lb. 2361183241434822606848 25  
Princes, 1/9444732965739290427392 lb. 4722366482869645213696 25  
Princes, 1/18889465931478580854784 lb. 9444732965739290427392 25  
Princes, 1/37778931862957161709568 lb. 18889465931478580854784 25  
Princes, 1/75557863725914323419136 lb. 37778931862957161709568 25  
Princes, 1/151115727451828646838272 lb. 75557863725914323419136 25  
Princes, 1/302231454903657293676544 lb. 151115727451828646838272 25  
Princes, 1/604462909807314587353088 lb. 302231454903657293676544 25  
Princes, 1/1208925819614629174706176 lb. 604462909807314587353088 25  
Princes, 1/2417851639229258349412352 lb. 1208925819614629174706176 25  
Princes, 1/4835703278458516698824704 lb. 2417851639229258349412352 25  
Princes, 1/9671406556917033397649408 lb. 4835703278458516698824704 25  
Princes, 1/19342813113834066795298816 lb. 9671406556917033397649408 25  
Princes, 1/38685626227668133590597632 lb. 19342813113834066795298816 25  
Princes, 1/77371252455336267181195264 lb. 38685626227668133590597632 25  
Princes, 1/154742504910672534362390528 lb. 77371252455336267181195264 25  
Princes, 1/309485009821345068724781056 lb. 154742504910672534362390528 25  
Princes, 1/618970019642690137449562112 lb. 309485009821345068724781056 25  
Princes, 1/1237940039285380274899124224 lb. 618970019642690137449562112 25  
Princes, 1/2475880078570760549798248448 lb. 1237940039285380274899124224 25  
Princes, 1/4951760157141521099596496896 lb. 2475880078570760549798248448 25  
Princes, 1/9903520314283042199192993792 lb. 4951760157141521099596496896 25  
Princes, 1/19807040628566084398385987584 lb. 9903520314283042199192993792 25  
Princes, 1/39614081257132168796771975168 lb. 19807040628566084398385987584 25  
Princes, 1/79228162514264337593543950336 lb. 39614081257132168796771975168 25  
Princes, 1/158456325028528675187087900672 lb. 79228162514264337593543950336 25  
Princes, 1/316912650057057350374175801344 lb. 158456325028528675187087900672 25  
Princes, 1/633825300114114700748351602688 lb. 316912650057057350374175801344 25  
Princes, 1/1267650600228229401496703205376 lb. 633825300114114700748351602688 25  
Princes, 1/2535301200456458802993406410752 lb. 1267650600228229401496703205376 25  
Princes, 1/5070602400912917605986812821504 lb. 2535301200456458802993406410752 25  
Princes, 1/10141204801825835211973625643008 lb. 5070602400912917605986812821504 25  
Princes, 1/20282409603651670423947251286016 lb. 10141204801825835211973625643008 25  
Princes, 1/40564819207303340847894502572032 lb. 20282409603651670423947251286016 25  
Princes, 1/81129638414606681695789005144064 lb. 40564819207303340847894502572032 25  
Princes, 1/162259276829213363391778010288128 lb. 81129638414606681695789005144064 25  
Princes, 1/324518553658426726783556020576256 lb. 162259276829213363391778010288128 25  
Princes, 1/649037107316853453567112041152512 lb. 324518553658426726783556020576256 25  
Princes, 1/1298074214633706907134224082305024 lb. 649037107316853453567112041152512 25  
Princes, 1/2596148429267413814268448164610048 lb. 1298074214633706907134224082305024 25  
Princes, 1/5192296858534827628536896329220096 lb. 2596148429267413814268448164610048 25  
Princes, 1/10384593717069655257073792658440192 lb. 5192296858534827628536896329220096 25  
Princes, 1/20769187434139310514147585316880384 lb. 10384593717069655257073792658440192 25  
Princes, 1/41538374868278621028295170633760768 lb. 20769187434139310514147585316880384 25  
Princes, 1/83076749736557242056590341267521536 lb. 41538374868278621028295170633760768 25  
Princes, 1/16615349947311448411318068253504272 lb. 83076749736557242056590341267521536 25  
Princes, 1/33230699894622896822636136507008544 lb. 16615349947311448411318068253504272 25  
Princes, 1/66461399789245793645272273014017088 lb. 3323069







# WHOLESALE CROCKERY, H. LEONARD & SONS, GRAND RAPIDS, MICH.

## PRICE LIST. HOUSEHOLD DEPARTMENT. PART 10.

Terms Cash. Sixty days or 2 per cent. discount for Cash in ten days, on Crockery and Glassware. We present a few Specialties in Plain and Colored Glassware from leading Factories. Merchants will do well to carry a line of goods on this order, as the people constantly demand more and more; need not keep very much, because we carry so many patterns in open stock, and are glad to keep up the assortment for you, and sell in any quantities.

55 and 56



No. 100 Lace Crystal, 4 piece set, 65c per set open. \$7.25 per doz. by bbl.  
" 3 ass'd colors, " 80c " " \$9.00 " "



No. 110 Basket Pattern, Ass'd Color, 4 piece sets.

35c per set open.  
\$3.75 per doz. by the barrel.  
18 sets in barrel.



EMPIRE CRYSTAL GLASS SET.

A GREAT BARGAIN.

18c per set open.  
16c " by the barrel.  
1 1/2 doz. in a barrel.

57



Empire 1/2 gal. Pitcher, Crystal Glass.  
\$2.25 per doz. open. \$1.90 by the barrel. 1 1/2 doz. in barrel.



Floral Crystal 4 piece set.  
\$3.80 per doz. sets. 12 sets in barrel.



Floral 4 in. Footed Comport.  
25c per doz. open. \$2.75 per gross. 1 gross in box.



Floral 4 in. Nappie.  
Same as above cut, only round.  
20c per doz. open. \$2 per gross. 1 gross in box.

58

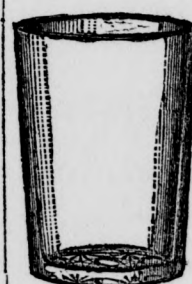


Rose Pattern Crystal Glass Sets, 4 pieces.

37 1/2c per set open.  
\$4 per doz.

No. 86 Assorted Color Sets.

Open. Bbl.  
Amber, per set... 62 1/2 6 75  
Blue, " " " 62 1/2 6 75  
Canary, " " " 62 1/2 6 75  
12 sets in barrel.



1/2 Pint Rosette Tumbler.

6 doz. in a box. By box only \$2.25. No extra charge for box.

No. 101 Hobnail Assorted Color Tumblers.

Box contains  
18 Amber Color,  
18 Blue " "  
18 Canary " "  
18 Crystal " "  
Sold by the box only for \$4.25 per box. No extra charge for package.



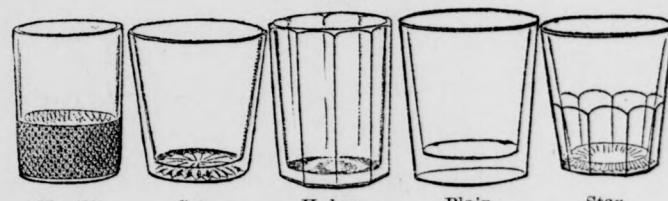
59 and 60



NORMANDY Assorted Package Crystal Glass Ware.

4 1/2 gal. Pitchers,  
4 10 inch Salvers,  
4 8 inch High Foot Covered Bowls.

12 articles for \$3.50.  
Barrel... 35.  
\$3.85.



TUMBLERS.

|                    |         |    |
|--------------------|---------|----|
| 1/2 pint Star..... | per box | 25 |
| 1/2 " Plain.....   | "       | 15 |
| 1/2 " Cate.....    | "       | 15 |
| 1/2 " Huber.....   | "       | 25 |
| No. 439 Plain..... | per doz | 75 |
| " Engraved.....    | "       | 90 |

Medicine glass, graduated, only 46c per doz.

A BIG DRIVE ON TUMBLERS.

THE MIKADO ASSORTMENT. Put up in bbls, containing 18 doz.

4 doz. 1/2 pint Star,  
4 doz. 1/2 pint Plain,  
4 doz. 1/2 pint Cate star bottom,  
3 doz. 1/2 pint Barney,  
3 doz. 1/2 pint Short Flute.

18 doz. at only 25c per doz..... \$4.68  
Barrel..... 35

Sold by the barrel only.

No. 40 Crystal... 45c per doz. open. \$2.75 per box.  
No. 236 Blue... 1.00 " "  
" Amber 1.00 " "  
" Canary 1.00 " "  
" Rose 1.50 " "

### The Artist Drummer's Illustration.

"I suppose that you have all seen specimens of rapid painting," said a well-known commercial traveler, "but I'll bet that none of you ever saw a bit of quick sketching that nearly killed yourself laughing. Well, I did. It was about a month ago, down on C. & W. M. On board was a young chap who carries a full line of artists' materials, brushes, paints, etc., all in a snug little grip. He is something of an artist himself, and



was telling us that the secret of humor in a cartoon or picture is that the beholder is always expecting something funny when he looks at a picture of that kind, and unconsciously

gets himself in the mood wherein he is willing to be pleased. He went on at this rate for quite a time, until one of the boys told him that he was getting mysterious and asked for an illustration. "Well, I'll give you an illustration," says he, and he opened up his sample case and got out some brushes and paints. "You see that bald-headed old codger sitting up there four or five seats ahead, sound asleep? Well, if I should go and paint something on the back of his head, the probabilities are that you would no sooner see me at it than you would begin to laugh. And no matter what I might paint there you would laugh at it anyhow, simply because there is, or you think there is, something ridiculous in the very idea. I'll try it."



"And he tried it. He stole up behind the sleeping man, made five or six light, quick passages with his brush, and then retired, leaving the bald-headed man with two faces. Was it funny? Well, if you're predisposed to heart disease, don't you ever stay around where a rapid painter is putting a face on a bald head or you'll laugh yourself into purgatory, sure."

### Maxims for Merchants.

From the Dry Goods Chronicle.

To get all we can and keep all we get is a doubtful natural right, and only applicable in a state of nature.

Reputation is the salt of business; keeps it from decay and makes its workings safer than if regulated by statute.

Integrity is the corner-stone of the character of the true man of business. Without the whole edifice topples to its ruin.

A penny is a very small matter, yet the comfort of thousands of families depends upon the proper spending and saving of pennies.

The best executive merchants are those who make their authority felt with as few words as possible, and never display it unnecessarily.

A right measure and manner in getting, saving, spending, giving, taking, lending, borrowing and bequeathing makes the perfect business man.

The refusal which is at once the most safe from vacillation, and perhaps as little apt to give offense as any, is the point blank refusal without reason assigned.

Seventeen business men out of twenty will admit that the true way to make their employees take an interest in their work is to give them an interest in its results.

In all cases of credit, where there are no words or acts of especial trust and confidence, the relation of buyer and seller, of borrower and lender, is one of mutual promise and risk.

Honor is the foster parent of credit. It is the patron saint of business. It is to business men what courage is to the soldier, what zeal is the advocate, or impartiality is to the judge.

Business engages, invigorates and enlarges the mind, its usefulness, promotes self-respect; its results, if successful, increase the power of doing what the head conceives and the heart desires.

If there is any one worthy of success, in purchasing and selling pursuits, it is the man who looks into the resources—the outgoes and incomes of the branch of business that sways his investments.

Much depends upon the temperament of a merchant; it should be hopeful, that it may bear him up against faintheartedness, folly, falsehood and numberless discouragements. It should also be calm to withstand the pressure of business, and to prevent his running from one unfinished thing to begin something else.

### Legal Enterprise in Dakota.

"I sent you an account of \$25 for collection," said a man coming into the office of a Dakota lawyer.

"Yes, you did."

"What success have you had?"

"Sued him last week and got it."

"That's good. Give me the money and tell me the amount of your fees and I will pay you."

"My fees are \$50. I have given you credit for the \$25 collected—pay me another \$25 and we'll be square."

"What?" gasped the man, "I don't see where I make anything by collecting the debt."

"Nothing, my dear sir; from a money point of view, but you can have the satisfaction of knowing that a dishonest man has been brought to justice! You can use your own pleasure about paying that \$25 now; I took the precaution to commence suit against you for the amount this morning."

## WM. SEARS & CO.

### Cracker Manufacturers,

Agents for

### AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

**HOGLE & CO.** Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. Warehouse: Lee's Ferry Dock, **MUSKEGON, MICH.**

### VON BEHREN & SHAFFER, STRYKER, OHIO,

Manufacturers of Every Style of

### WHITE ASH OARS.



Spoon Oars made of Best Spruce Timber.  
ROWING SPOON OARS FOR BOAT CLUBS MADE TO ORDER.

### FULLER & STOWE COMPANY,

Designers

### Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.  
Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

### O. W. BLAIN & CO., Produce Commission Merchants,

DEALERS IN

### Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots specialties. NO. 9 IONIA ST.

The following BAKING POWDERS have no LOTTERY SCHEME CONNECTIONS:

Each can has a present of equal value.

### Family "Hob Nail" Baking Powder.

1 lb. cans, tall, packed 4 doz. case with 4 doz. 10 in. oblong Glass Dishes, assorted colors

FOR \$16.00.

### SILVER SPOON BAKING POWDER.

10 oz. cans, tall, packed 4 doz. in case, with 1 doz. sets Colored Glass, 4 piece each

FOR \$10.00.

We guarantee the above brands Baking Powder to give entire satisfaction.

### Arctic Manufacturing Co. GRAND RAPIDS, MICH.

### OLNEY, SHIELDS & CO., WHOLESALE CROCKERS,

And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash. We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

### McAlpin's Peavey Plug.

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

### MENDEL & BROS.' Celebrated CIGARS,

Finer quality and lower prices than any handled in the market.

VISITING BUSINESS MEN CORDIALLY INVITED TO CALL AND EXAMINE. ORDERS WILL RECEIVE PROMPT AND CARE.

Grand Rapids, Mich.