# The Michigan Tradesman.

VOL. 3

GRAND RAPIDS, MICHIGAN, WEDNESDAY, JULY 7, 1886.

NO 146

# CLARK, JEWELL & CO.

# WHOLESALE GROCERS,

83, 85 and 87 Pearl St. and 114, 116, 118, and 120 Ottawa St., Grand Rapids, Mich.

# NEW TEAS

We are HEADQUARTERS for New Teas, having now in stock the Largest and Finest Line of the New Season's Chop ever shown at this market; and we are receiving fresh accessions to our line daily. Send for samples, stating quality and price desired. We can please every time, as our stock includes every grade and price known to the trade.

We call ESPECIAL ATTENTION to our line of NEW JAPAN TEAS, which are the FINEST EVER SHOWN IN THE STATE.

### PROVISION DEPARTMENT.

We make Provisions a Specialty and always carry in stock a full line of Pork, Beef, Hams, Shoulders, Bacon, Dried Beef, Dry Salt Meats, Boneless Hams, Sausage, Lard, Butterine, Canned Meats, Etc., Etc. We guarantee all our goods Strictly First-Class in every way and prices as low as the lowest.

### SYRUP AND MOLASSES.

Our Syrup and Molasses Department includes a number of bargains in Pure Goods, to which we call the especial attention of intending purchasers. Our goods are all warranted to be pure, and we are selling them lower than ever before, having purchased large lots at close figures for cash.

# WE LEAD AND OTHERS FOLLOW. OUR OWN BRANDS

We are originators in this city of the Following Celebrated Brands:

"Our Leader" Smoking.

"Our Leader" Shorts.

"Our Leader" Fine Cut.

"Our Leader" Cigar.

Common Sense Cigar.

These goods are made on honor and sold strictly on their merits. They are the biggest deals in Michigan.

### STARCH.

Sole Agents at this market for Elastic Starch, Firmenrich New Process Starch, Piel's Champion Starch.

### CHEESE.

We are Sole Agents for the finest CHEESE in Michigan, SPARTA and LENAWEE COUNTY make.

We carry all the Standard Factory Brands of Tobaccos, as well as several well-known Private Brands.

Our stock includes everything comprised in a Complete Grocery Establishment, such as Coffees, Spices, Pickles, Preserves, Canned Goods, Table Delicacies, Soaps, Matches, Brooms and Fancy Groceries.

SALT FISH OF ALL KINDS. WE CALL ESPECIAL ATTENTION TO OUR SEAFOAM STRIP AND SNOW BALL BRICK BONELSS CODFISH.

### E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application

WEDNESDAY, JULY 7, 1886.

Grand Rapids Dairy Board of Trade President—Aaron Clark. Vice-President—F. E. Pickett. Secretary and Treasurer—E. A. Stowe. Market days—Every Monday afternoon at

Merchants' Protective Association of Big Rapids.

President—N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovejoy; Secretary. A. S. Hobart; Treasurer, J. F. Clark.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Business Men's Protective Union of Cheboygan.

President, A. M. Wesgate; Vice-President H. Chambers; Secretary, A. J. Paddock. Luther Protective Association.

President, W. B. Pool: Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

Ionia Business Men's Protective Association.

President, Wm. E. Kelsey; Vice-Presiden H. M. Lewis; Secretary, Fred Cutler, Jr.

Merchants' Union of Nashville. President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Sec-retary and Attorney, Walter Webster.

Lowell Business Men's Protective Association.

President, N. B. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

Ovid Business Men's Association. President, C. H. Hunter: Secretary, Lester Cooley.

Sturgis Business Men's Association. Temporary officers: Chairman, Henry S Church; Secretary, F. Jorn.

Subscribers and others, when writing o advertisers, will confer a favor on the pubsher by mentioning that they saw the adversement in the columns of this paper.

The Dry Goods Chroncle, which is the best exponent of the dry goods interests in this country, predicts higher prices for staple cotton and woolen goods in the near future. The reasons given for the prediction are as follows:

The supply of cotton goods between manufacturer and consumer has not been so small as now in ten years. The production of cotton goods has diminished fully one-third for the years 1884, 1885 and 1886, as compared with the product of the years from 1881 to 1884, inclusive. Current prices the past year for brown and bleached cottons, brown drills and colored cottons, including the product of the years of the past year for brown and bleached cottons, brown drills and colored cottons, including the price of th tickings, denims, checks, stripes and plaid osnaburgs, have barely paid cost of manufacture. Calico printers have made no money for a year or more. Prints and domestics have been selling at prices lower than ever before known. It is therefore both reasonable and natural to expect that with a diminished supply and an increased

demand that prices will advance.

The situation of staple woolens is somewhat similar to that of cottons. Higher prices may be expected for flannels, blan-

In predicting this advance of cotton and woolen goods, we do not advise merchants to speculate or overtrade, as that policy is

opposed to sound business principles.

We also predict the largest autumn dry goods trade since the great boom of 1880. The activity of 1879 and 1880 was largely speculative; the increased business for the last six months of 1886 will be natural and liquidation, the weak spots have been elim- Holland. inated from the dry goods trade, and it was never on a more substantial basis. The dry goods interest is well equipped and organ-ized for the autumn season of 1886.

As THE TRADESMAN predicted last week, the attempted celebration of Independence Day in this city was a complete fizzle—a disgrace to every man instrumental in getting it ployment to 60 men at the start. up and a reflection on every man who lent his name to the occasion. The TRADESMAN is the only paper in the city which uttered a warning as to the true nature of the "celebration," and it is glad to learn that many of its patrons profited by the warning by staying away from the city. The character of the men who were prominent in the undertaking was sufficient to condemn it in the minds of all decent people, but the street railway company seemed to have caught the prevailing spirit of deception and advertised certain attractions at Reed's Lake which the officers made no attempt to carry out. Altogether, the people who came to the city on the strength of the statements made by the daily papers have good grounds for entertaining hard feelings against Grand Rapids-a feeling of resentment which no amount of atonement can ever wholly remove.

of the brightest of the trade journals devoted er dealers at Detroit. The firm name reto the furniture induftry. Its Grand Rap- mains the same as before. ids department, however, is a disgrace to tion on every furniture manufacturer at this to the Michigamme river, in Marquette well-merited success. market. The identity of the Worker's county, that belonged to the Lake Superior Grand Rapids' correspondent is not known | Ship Canal Railway & Iron Co. to THE TRADESEAN, but the class of matter becile, person.

Traveling Men's Association," which was ing and prosperous merchant at Port Huthe right direction. THE TRADESMAN sug- freely, acquired a taste for liquor, and now,

writes Grand Rapids after his name. Membership in the Association is extended to every Valley City grip carrier, without reference to race, color or previous condition of servitude.

### AMONG THE TRADE.

IN THE CITY.

Chas. D. Fisher, confectioner at 3 North Division street, has sold out.

S. Delovage has engaged in the clothing and gents furnishing goods business at 13 South Division street.

S. Sheldon, boot and shoe dealer at Pierson, has added a line of dry goods. Spring be 105 feet in height. & Company furnished the stock.

Gerret Berkhoff has engaged in the grocery business at the corner of West Leonard and White streets. Cody, Ball & Co. furnished the stock.

Wm. J. Grotemut has engaged in the grocery business at 839 Lake street, Kalamazoo. The stock was furnished by Bulkley, Lemon & Hoops, who were compelled to compete with Chicago, Ft. Wayne, Toledo and Detroit.

AROUND THE STATE.

O. E. Jones succeeds H. B. Bessae in the drug business at Milan. Dirk DeVries succeeds D. & P. DeVries in

general trade at Holland. John Plautz, dealer in dry goods and no-

tions at Calumet, has assigned.

Collins & Harvey succeed J. F. Collins in the drug dusiness at Bancroft.

Geo. E. Bannister succeeds Halsey & Bannister in general trade at Utica.

Phinney & Horr succeeds E. S. Lane in the hardware business at Ithaca.

L. V. La Clair, grocer at Oscoda, has been closed on chattel mortgage. Wm. H. James succeeds Joseph H. Edge

comb in general trade at Grayling. Newton & Hales succeeds H. L. Newton

in the grocery business at Hastings. Hasty & Chapman succeed Geo. A. Hasty & Co. in the grocery business at Lansing.

J. C. Brooks & Co., clothiers at Alpena have been closed under chattel mortgage. B. T. Kent, late of Augusta, has engaged

in the hardware business at Howard City. Reeves & Allen, of Ovid, have sold their book and stationery store to a Mr. Hanley, of Hillsdale.

S. N. Aldrich, grocer and agricultural implement dealer at Fairgrove, has sold his grocery stock to Hamilton & Bosworth.

Frank T. Roberts has traded his grocery stock at Rockford for J. C. Drew's blacksmith shop at Sparta and will resume the smithy business.

H. D. Purdy, formerly of the firm of Purdy & Hastings, druggists at Sparta, has purchased W. H. Andrews' drug stock at Fennville and is already in possession.

Ionia Standard: The dissolution of the firm of W. C. Page & Co. is announced, Jno. W. Baldie and E. H. King retiring. Mr. Baldie will go west in the fall, probkets, wool dress goods, Kentucky jeans and firm will be re-organized as W. C. Page &

> MANUFACTURING MATTERS. A new paving block mill has been start-

ed at Harrisville. J. C. Likin & Co. have put in a stave and

heading mill at Akron.

T. Van Landegend succeeds Van Landelegitimate. During the last four years of gend & Kirkoff in the plumbing business at

Wetmore & Campbell succeeds Wetmore & Pettit in the planing mill business at Mt.

Pleasant. If Lansing capitalists will put up \$25,000 an Eastern firm will move a rolling mill plant to that city, and within 60 days be in running order. The mill would give em-

STRAY FACTS.

Miss Cora Miller, milliner at Shelby, will remove to Montague.

Jas. Parron succeeds W. M. Taylor in the saloon business at Alpena.

The Barnum mine at Ishpeming has clos-

ed, owing to an over supply of ore. The Detroit Steam Radiator Co. has increased its authorized capital to \$200,000.

Chas. Mahuke succeeds Mahuke & Kuebish in the shoemaking business at Adrian. A. W. Thyne succeeds Case & Thyne in the merchant tailoring business at Howell. Newman, Sears & Co. succeed F. A. Newman & Co. in the agricultural imple-

ment business at East Saginaw. Frederick Rosenfield has purchased the cigar factory of Kuttnauer & Co., at Detroit. The firm name will remain the same as be-

fore. Douglass Payne has retired from the firm The Cincinnati Furniture Worker is one of Mumford, Foster & Co., wholesale leath-

Street, Chatfield & Keep have purchased

The Presque Isle Brick and Lumber Co.'s he furnishes for publication and the manner mill, at Rogers City, has received extensive in which he misrepresents the industry and repairs, and lately started up for the seathose who are connected with it stamp him son, running night and day, cutting 70,000 as an irresponsible, if not an absolutely im- feet in 24 hours. The logs sawed mostly belong to Alpena parties, and were put in

on Grand lake. The organization of the "Grand Rapids | Charles Robinson was at one time a leadaccomplished last Saturday, is a move in ron. He made money rapidly and spent it

gested the advisability of such action near- after his fortune has been dissipated, he ly three years ago and is glad to commend finds himself without a home or family, the the organization to every traveling man who court having granted Mrs. Robinson a di-

> An offshoot of the Mackinaw Lumber Co., St. Ignace, operating under the firm name of Everitt, Connor & Co., last winter got out 10,000 cedar telegraph poles, 215,000 paving posts, and 90,000 railroad ties, 315,-000 pieces in all. The firm's operations extended along the north coast of Lake Michigan 150 miles.

> The foundations are nearly laid for the pulp mill being erected by Fletcher, Pack & Co., at Alpena. The building will occupy several lots on Fletcher street, opposite the company's saw mill. There will be four boilers for converting wood into pulp. The four towers for making sulphuric acid will

Purely Personal.

W. H. Muir has taken a position as assistant book-keeper for the Gunn Hardware Company

W. M. DeLamater, Secretary and Treasurer of the Central City Soap Co., of Jackson, is in town for a few days.

J. Harvey Mann, billing clerk for the Gunn Hardware Company, is taking a two weeks' vacation at St. Thomas, Ont.

Miss Fanny Joseph and Miss Hannah Joseph, sister and daughter of J. L. Joseph, of Cincinnati, are the guests of Mrs. Jas. W. H. Allen, book-keeper for S. A. Wel-

ling, now does business behind the bars, having enclosed his working space with a rail-Mrs. W. S. Barnett, and daughter, Ada,

went to Traverse City Saturday, where they joined W. S. for a trip around the lakes as far as Detroit. Miss Emily Locke, who served Foster,

Stevens & Co. faithfully as cashier in the retail department, has been compelled to abandon the position on account of ill health and will shortly go to Denver in hopes of regaining her health. Capt. C. G. Perkins, of the Hazeltine & Per-

kins Drug Co., arrived in the city last evening on a brief business visit. He leaves this evening in company with Dr. C. S. Hazeltine, Col. Geo. C. Briggs, C. S. Bulkley and Dr. J. B. Parker for Boston, where the party go to attend the semi-annual meeting of the directors of the Peninsular Novelty

Ernest Stevens, book-keeper for Jennings & Smith, arrived at his home at Muir Saturday in time to witness the apparent defeat of a Muir nine in a ball contest with a Pewamo club. Rushing to the pitcher's place, he brought victory out of defeat, for which event his name will go thundering down the ages-in the minds of Muir people-alongside of Cæsar and Washington.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

orders with the various houses:

F. Dodge, Big Rapids.
John Spring, Spring & Lindley, Bailey.
D. R. Crane, Fennville.
S. Sheldon, Pierson.
Will Hesler, Rockford.
Geo. A. Scribner, Grandville.
C. S. Keifer, Dutton.
J. F. Hacker, Corinth.
Mr. Smith, Smith & Bristol. Ada.
C. F. Walden, LeRoy.
Jno. Gunstra, Lamont.
W. F. Rice, Alpine.
Mr. Williams, Barnes & Williams, Otsego.
E. H. Foster, Fife Lake.
A. E. Landon, Nunica.
H. Colby & Co., Rockford.
Frank Rose, Manton.
N. O. Ward, Stanwood.
Silas Lowe, Burnnp's Corners.
C. H. Deming, Dutton.
Paine & Field, Englishville.
Alex. Denton, Denton & Lovely, Howard City.
Chas, Skellenger, Rockford.

Chas. Skellenger, Rockford.
D. R. Crane, Fennville.
E. H. Foster, Fife Lake.
James Campbell, Westwood.
Ed. Keets, Lilley P. O.
E. Wilson, Hopkins.
E. S. Houghtaling, Hart.
Gibbs Bros., Mayfield.
O. F. & W. P. Conklin, Ravenna.
G. W. Stevens, Austerlitz.
John Demstra, Forest Grove.
Mr. Den Herder, DenHerder & Tanis, Vriesand.

Mr. Den Herder, DenHerder & Tams, Vriesland.
D. W. Shattuck, Wayland.
Wm. Johnson & Son, Big Rapids.
Goodrich & Quigley, Rodney.
J. H. Loucks, Sylvester.
J. O. Seibert, Johnson & Seibert, Caledonia.
Brown & Cairns, Prairieville.
F. P. Hopper, Fremont.
A. & L. M. Wolf, Hudsonville.
Wm. Vermeulen Beaver Dam.
John Kamps, Zutphen.
Farraway Bros., Allendale.
Geo. P. Stark, Cascade.
H. M. Harroun, McLain.
Sidney Stark, Allendale.
A. Purchase, So. Blendon.
L. F. Davoll, Boyne Falls.
Wesley Dunn, Westminster.
J. M. Cook, Grand Haven.

The Grocery Market. Business has been only fair during the past week. Sugars are firmer and hard sugars have taken a slight upward turn. Other articles in the grocery line are about

Confectionery is active. Nuts are steady. Fruits are in good demand.

Pork is up \$1 per barrel, hams 1/4c and lard about 1/2c.

"Are Doing a Good Work." From the Nashville News.

THE MICHIGAN TRADESMAN is a valuable journal for business men. E. A. Stowe & Bro. are doing a good work for the trade the paper and—to a certain extent—a reflec- 50,000,000 feet of standing pine, tributary of Michigan, and we are glad to learn of their

Miscellaneous Dairy Notes.

Bronson will have no creamery this year, certain necessary connections having failed. Loyster & Son, proprietors of the Hudson creamery, recently turned out 6,000 pounds of butter in one week.

Her Dainty Boot. Her dainty boot, her dainty boot; It held a fascinating foot, A pretty foot; but, sad to tell, It held an aching corn as well. Ah! things are never what they seem, And life is a delusive dream. COUNTRY PRODUCE.

Apples-Southern, 50c ? box. Beans-No market.

Beans-String, \$1 \$ bu. Wax, \$1 \$ bu. Beets-New, 25@30c # doz. bunches Butter-Michigan creamery is in poor de mand at 13@16c. Dairy is a drug on the market

Cabbages-\$1@\$3 \$ crate, according to size. Carrots-25c ₹ doz.

Cherries-\$1@\$2 \$ bu.

Pop Corn—2e ₽ D.

Cucumbers-35c % doz. Cheese-May and June stock of Michigan ull cream is in fair demand at 8c. Dried Apples—Quartered and sliced, 3@31/2c Evaporated, 61/2@7c, according to quality.

Dried Peaches-Pared, 15c. Eggs-Somewhat scarce. Jobbers pay 11c

and sell for 12c. Gooseberries-4c \$ qt.

Honey-Easy at 12@13c. Hay-Bailed is dull at \$14 per ton in two and ive ton lots and \$13 in car lots. Lettuce-5c P b.

Maple Sugar-Dull at 7@8c. Onions—Green, 25@30c \$ doz. bunches. Southern, \$2 \$ bbl. Illinois, \$1,\$ bu. Peas-About out of market.

Potatoes-Southern command \$2@\$2.25 % bbl. Poultry-In fair supply. Fowls sell for 0@10%c; turkeys, 12c. Ducks are out of mar-

Radishes—14c ₽ doz. Raspberries-Black and red are held at 6@ 8c \$ qt.

Squash-Crookneck, 75c \$ box. Tomatoes—Southern, 50c ₽ box. Turnips-35c ₽ bu.

GRAINS AND MILLING PRODUCTS. Wheat-No change. The city millers pay as follows: Lancaster, 78; Fulse, 75c; Clawson

Corn-Jobbing generally at 42@43c in 100 bu. ots and 35@38c in carlots. Oats-White, 40c in small lots and 34@35c in car lots.

Rye—48@50c ₩ bu.

Barley-Brewers pay \$1.25 \$ cwt. Flour-No change. Patent, \$5.20 \$\ bbl. in sacks and \$5.40 in wood. Straight. \$4.20 % bbl. in sacks and \$4.40 in wood. Meal-Bolted, \$2.75 ₩ bbl.

Mill Feed-Screenings, \$13 \$ ton. Bran, \$12 \$ ton. Ships, \$13 \$ ton. Middlings, \$13 \$2 ton. Corn and Oats, \$17 % ton.

### COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:	1
Ohio White Lime, per bbl 1 00	
Ohio White Lime, car lots 85	
Louisville Cement, per bbl	
Akron Cement per bbl 1 30	
Buffalo Cement, per bbl 1 30	
Car lots " "	
Plastering hair, per bu 25@ 30	
Stucco, per bbl 1 75	
Land plaster, per ton 3 50	
Land plaster, car lots 2 50	1
Fire brick, per M\$25 @ \$35	
Fire clay, per bbl	1
COAL.	1

, per M\$25 @ \$35 per bbl3 00
COAL.
e, egg and grate, car lots\$5 75@6 00
e, stove and nut, car lots 6 00@6 25
ear lots
p, car lots 3 10@3 25
or Cumberland, car lots 4 50@5 00
Cement 3 50@4 00

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-ment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—Situation in drug store by a registered pharmacist of extensive experience. References. Address E. R., Box 35, Climax, Mich.

WANTED—Salesmen. One for Colorado, Wyoming, Utah, etc., dry goods and hosiery. One for Tennessee, dry goods and hosiery. One for Michigan, seamless hosiery. Commission. References required. Address "Daniels," care The Tradesman. 145\*

WANTED-Registered drug clerk, single man. Give reference and wages ex-pected, habits and experience in business. Ap-ply to J. F. Clark, Climax, Mich. 146\* FOR SALE OR EXCHANGE—A two-story store building, 22x50 foot, with lot, 26x115, in the village of Rockford, Kent County. Will sell cheap for cash or will exchange for small farm or house and lot in some good town. Address Lock Box 18, Clarksville, Mich. 148\*

FOR SALE—One large ice box, (lined inside,) one pair scales, weigh 800 pounds, (almost new); two counter scales; twenty-one feet of shelving suitable for grocery or drug store, and other shelving; One 2½ foot show case; one new delivery wagon; one copying press and patent brush; one safe; one second-hand cheose safe; thirteen new wooden tea chests (large). Apply to J. C. Shaw & Co., 79 Canal street, Grand Rapids, Mich.

FOR SALE—Portable steam saw-mill in perfect running order. Capacity 35,000 feet per day. Will be sold at a bargain or will trade for real estate. Address Lock Box 289, Big Rapids, Mich.

WANTED—Situation as book-keeper or cashier by a young lady of experience. Have no objection to going out of the city. Best of references furnished. Address No. 5, care THE TRADESMAN.

WANTED—Situation as registered pharmacist by a man of extended experience. Good references furnished. Address W. B. Falk, Big Rapids, Mich. 146\*

FOR SALE—A drug store situated on the Chicago & West Michigan Railway in one of the finest fruit and farming counties in the State. Stock of \$1,500 or under, Also a fine practice to be disposed of at the same time, to a physician who wishes to practice medicine in connection with drug store. Competition light. Address "Sun," care The Traddeman.

WANTED—To correspond with a good, live man, posted in the grocery business, with a view to partnership. I have a good store building in a village needing a grocery badly. Any grocer who has a small stock of one or two thousand would do well to correspond with Box 10, North Muskegon, Mich.141tf

WANTED—A position as book-keeper and general office man by a gentleman of large experience. Would prefer a lumbering firm or large manufacturing concern. Address and refer to Bulkley, Lemon & Hoops. 140tf FOR RENT-Desirable brick store building in a thriving farming town, twenty miles from Grand Rapids. Good opening for grocery or general stock. Address Store, care The Tradesman. 140tf

FOR SALE—A drug store. One of the handsomest drug stores in the State, doing a splendid business, in a town of 12.000 inhabitants. Stock, etc., will inventory about \$3,500. Average cash sales, \$25 a day and increasing. No paint and oils carried in stock. Owner wishes to go into manufacturing business at once. Address, for full particulars, Aloes, care Tradesman office.

A GENTS WANTED—for an article used in every house. I can give a live man a good paying job in every town in the United States. For particulars, address with stamp, A. Retan, Pewamo, Mich.

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneons Column of The TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

Order a sample case of

### HONEY BEE COFFEE. PRINCESS BAKING POWDER.

Equal to the Best in the market.

### n Wholesale Grocers, 59 Jefferson ave., Detroit, Mich.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

EARL BROS., Commission Merchants. 157 S. Water St., Chicago, Ill.

### T. BELL & CO.. Saginaw Valley Fruit House And COMMISSION MERCHANTS.

Dealers in all kinds Country Produce & Foreign Fruits.

Reference: Banks of East Saginaw. East Saginaw, Mich.

L. L. LOVERIDGE.

### Cary & Loveridge GENERAL DEALERS IN



Fire and Burglar Proof

Combination and Time Locks. 11 Ionia Street, Grand Rapids, Mich.

### VOICT, HERPOLSHEIMER & CO.,

Importers and Jobbers of STAPLE and FANCY

Goods

OVERALLS, PANTS, Etc., our own make. A complete Line of TOYS, FANCY CROCKERY, and FANCY WOODEN-WARE, our own

importation. Inspecion solicited. Chicago and Detroit



Importers, Jobbers and Retailers of

OKS. Stationery & Sundries.

20 and 22 Monroe St., Grand Rapids, Mich.

LUDWIG WINTERNITZ,

Fermentum THE ONLY RELIABLE

Compressed Yeast. Man'f'd by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Michigan,

TELEPHONE 566.

# FOX & BRADFORD, WHOLESALE

Full Line Key West Goods in Stock. Full Line of all Staple Plugs Kept in Stock.

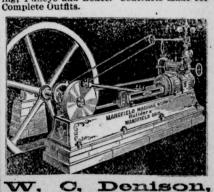
Sole Agents for Celebrated

L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

EXCLUSIVELY WHOLESALE. ORDER SAMPLE M BY MAIL.

76 South Division St., Grand Rapids, Mich.

PORTABLE AND STATIONARY ENGINES From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shaft-ing, Pulleys and Boxes. Contracts made for Complete Outfits.



Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. GRAND RAPIDS,

in a case, price 35c per lb. or \$17.50 per case. With every case we give Mosaic Table ware. Send for sample case. Bulkley, Lemon & Hoops.

### CME" Baking Powder In 1 lb. cans, 50

DRUG CO.,

### Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—F. H. J. VanEmster. Bay City.
Two Years—Jacob Jesson, Muskegon.
Three Years—James Vernor, Detroit.
Four Years—Ottmar Eberbach, Ann Arbor.
Five Years—Geo. McDonald, Kalamazoo.
President—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Vernor.

### Michigan State Pharmacentical Association.

OFFICERS.

President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg,
Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit,
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jesson, Geo.
Gundrum, Frank Wells, F. W. R. Perry and
John E. Peck.
Local Secretary—Will L. White, Grand Rapids
Next place of meeting—At Grand Rapids,
Tuesday, October 12, 1886. OFFICERS.

### Grand Rapids Pharmaceutical Society

ORGANIZED OCTOBER 9, 1884.

November, Next Meeting—Thursday evening, Aug. 5, at "The Tradesman" office.

### Detroit Pharmaceutical Society.

Organized October, 1883. OFFICERS.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each
month.

### Jackson County Pharmaceutical Asso-

Ciation.

OFFICERS.

President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday of each month.

### Saginaw County Pharmaceutical Society.

President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore,
H. G. Hamilton, H. Melchers, W. H. Keeler
and R. J. Birney.
Regular Meeting—Second Wednesday afternoon of each month.

### Muskegon Drug Clerks' Association.

OFFICERS. President—Fred. Heath.
Vice-President—J. C. Terry.
Secretary and Treasurer—L. B. Glover.
Regular Meetings—Second and fourth Wednesday of each month.
Next Meeting—Wednesday evening, July 14.

Oceana County Pharmaceutical Society.

Temporary officers: Chairman, G. W. Fincher; Secretary, G. F. Cady.

### Some Experiments With Lycopodium.

Lycopodium is a fine powder, the seed, or more correctly the spores, of a club moss. treatment with shellac or melted paraffine. These are members of a curious family of Paraffine from a candle melted over the sur-

immense size, and it is supposed that in the moist air laden with carbonic acid gas their they will often without it, arrange themgrowth was extremely rapid. From them selves in the magnetic curves as shown. At and their associates the beds of coal that we now burn, anthracite, bituminous, and can- and where most filings accumulate, the magnel, were formed. To-day this mighty net draws them down, depressing the surseries has dwindled into insignificance, the survivors being little more than herbaceous in habit. Long strings of some of its through the film. It is a case of two forces varieties are sold for Christmas decorations, the stems being tied together.

The spore cases are comparatively large vessels. Exactly how the germination takes place is unknown. Each spore case contains a quantity of the spores-microscopic bodies that, collected, form the finest conceivable powder, of a yellowish brown color. So fine and smooth are the spores, that a bottle half full acts almost as if filled with water. The lycopodium, when the bottle is inclined and slightly jarred or shaken rapidly, slides down to a level, or nearly level, surface, and, on more active agitation, a species of waves or ripples can be produced on the surface.

On microscopic examination, each grain shape, with three faces meeting pyramidicalvery interesting experiments can be per- druggist wrote back: "Dear Sir yours formed with this substance.

light. Owing to its fine state of division air, and produces much the same effect that gas would exhibit. Its fineness is such that, placed on a card and shaken out over a candle flame, bright, lightning-like flashes will bad & must have one as soon as possible." appear. By proper management, absolutely explosive mixtures of lycopodium and air

ture, it is moistened by water only with considerable difficulty. Spread over the surface of water, it forms a coating that does not for many hours become wet, and that prevents other bodies from coming in contact with the fluid. It does this, not by acting as a membrane, but by sub-dividing the surface of the water so as to magnify the effects of surface tension. It also seems in a certain sense to increase the coherency of the surface, and to make it tend to move all at once, if an effort is made to disturb it.

Having sprinkled some over the surface of water in a glass, the experimenter may immerse his finger in the fluid. He will notice no difference in the sensation, the water feels cold as ever, but will observe that as his finger descends it carries with it the coating of lycopodium that now, like a membrane, wraps itself around his finger, and adheres to it under the water. The effect produced is sometimes quite peculiar, the finger appearing enveloped in ice, and President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White.
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in Annual Meetings—First Thursday evening in contents. magnified by the shape of the glass. On in contact with the unprotected finger, it will become wet above the lycopodium. One curious illustration of the efficacy of

ths powder in preventing contact between a solid and liquid may be obtained by lowering a coin into the water. The coin may rest upon a bent wire or be lowered by a thread. The coating of lycopodium will close over and envelop it as it descends, and it can be lowered down to the bottom of the vessel and again extracted perfectly dry. It paint as the owner may select. is just as if it were inclosed in a sac of India

From a vessel of clean water, drops may be taken and allowed to fall gently on a somewhat thickly coated surface of water. They immediately form into spheroids, not coming in contact with the water below. They can be rolled about and against each other without coalescing or sinking, as curiously enough, there is a species of adherence that obtains between the lycopodium and the water, so that the drops become coated with it. If a piece of glass is dusted over and a drop placed on it, the rapidity with which the drop rolls about, as the glass plate is inclined, is quite striking. In a lantern this may be shown with good effect, the projected image of the drop flying across the field of view like a pistol ball.

The experiment of the floating needles may be repeated on a lycopodium-coated surface with magnified effect. Pieces of

cryptogamons plants that, from the demand | face by the heat of an oven, or by being held in commerce for the spores, have a certain in front of a fire, will suffice. A shallow layer importance. They form the living repre- of water is placed in it, and the tray rests sentatives of a once numerous and import- upon the poles of a powerful magnet. It is ant group of large trees, now mostly extinct dusted with lycopodium, the excess is blown -the lepidodendrous and sigillarias. In off, and iron filings dropped on the surface the carboniferous ages these plants grew to from a considerable height. The filings may need a little assistance by jarring, but the poles, where the attraction is strongest, face quite curiously, but not with power enough, under ordinary conditions, to break being insufficient to overcome the surface strength. Here gravity and magnetism cooperate, but cannot break through.

### "Its Candor Is Appreciated."

From the Freeport Herald. THE MICHIGAN TRADESMAN warns people not to expect to see an old-fashioned Fourth of July celebration in Grand Rapids this year; that the idea of celebrating was not thought of, until an Indian show came along and induced a few individuals to advertise a celebration, in order to draw a crowd to the show. THE TRAEESMAN'S candor in this matter will be appreciated by its numerous friends in surrounding towns.

A student in the Pharmacy Department is found to approximate to a spherical of the Michigan University wrote to a Kansas druggist about taking a place in his store ly on one part of its superficies. Several as prescription clerk. This is what the Recd in Reply i will Give you a brief Dis-For a long time past it has been used in cription of our business Perhaps you undertheatres for the production of flashes of stand the nature of a drug store in kansas we Do some Liquor business in a Back and its resinous nature, it catches fire with Room. By the Drink our prescription trade great readiness when disseminated in the Runs from two to three Thousand Pr year some clerks objects to the back Room trade a sudden inflammation of a large body of i Give you the facts in the case so that You will not be disappointed your board By the practically speaking, it dissimilates itself to week will cost you from \$3.50 to \$5 a week the gaseous state. If a small quantity is now if you accept this position Answer by telegraph At once as i kneed a clerk very

The owner of a patent medicine, living in New York, has recently contracted with a can be produced. In these respects it re- printer in an Eastern city for supplying minds us of the dust of coal mines and flour him with 40,000,000 pamphlets of thirty-two mills, to which so many fatal explosions pages, and 400,000,000 circulars of four

### THE OLD RELIABLE

### Killer, Davis Pain

Established 1840. All Druggists Should Keep It. PRICES TO THE TRADE:

Beware of Imitations. There is but One Pain Killer. Get the Genuine. J. N. Harris & Co., Ltd., Cincinnati, O. Proprietors for the Southern and Western State

# Allen's Lung Balsam The Great Remedy for Curing

For Sale by all Medicine Dealers.

CONSUMPTION.

Coughs, Colds, Croup, And Other Throat and Lung Affections. 

### PIONEER PREPARED

PAINTS.

J. N. Harris & Co., Ltd., Cincinnati, O.

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

### Guarantee:

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other

### Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH.

### JUDD & CO., JOBBERS of SADDLERY HARDWARE

And Full Line Winter Goods. 102 CANAL STREET.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

### A Warning.

Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the neryous energies are exhausted, and headache and a hundred other disturbances are the resurface with magnified effect. Pieces of wire of some thickness, steel pens and the like float upon the surface, just as they do on mercury. Here again it may be noticed that the actual depression is quite small. The surface is but slightly effected by the weight resting on it.

The coated surface forms an admirable field for the display of magnetic figures. A tray of paper may be used to contain the water. It must be made water-proof by treatment with shellac or melted paraffine.

### Michigan Drug Exchange.

Mills & Goodman, Props. GRAND RAPIDS,

WANTED-Registered drug clerks, either pharmacists or assistants, who are sober,

WANTED—To exchange house and lot (with barn) and physician's practice in a town of 800 inhabitants for drug stock in some good location. Real estate valued at \$1,500. Prac-tice about \$2,000 per year.

FOR SALE—Stock of about \$1,700 in thriving town of 800 inhabitants. Good railroad facilities. Doing good business.

FOR SALE-Stock of \$3,000 in growing tow T of 1,000 inhabitants. Only two drug stor in town. Will sell only with residence.

FOR SALE—Stock of \$1,200 in town of 700 in habitants can be bought at large discour FOR SALE—A most choice stock of about \$1,300 in town of 300 inhabitants. Doir very nice business and expenses light.

FOR SALE—Finest business in northe Michigan. General stock of \$15,000, which drugs will inventory about \$5,000. We sell any branch of business alone but wou prefer to dispose of whole stock. Terms liberations

FOR SALE-Stock of \$1,500 in lumberi town of about 350 inhabitants. Can bought at great sacrifice if taken at once.

 $F^{
m OR}$  SALE—Small stock of about \$500 with building and lot in Grand Rapids. Good location for physician. A LSO many other stocks, the particulars of which we will furnish free on application.

To DRUGGISTS desiring to secure clerks we will send the addresses and full particulars of those on record free on application.

# CUSHMAN'S



Strictly speaking, this is acute Catarrh, and for want of effectual means of treatment little attention is paid to it, and its annoying symptoms endured for several days develop into something more serious by the inflammation extending from the nose to the throat, lungs or ears. Cushman's Menthol Inhaler acts promptly and as by magic, relieving the itching, tingling and stuffed feeling in the head. At first, it increases the watery discharge from the nose, and by its continued use reduces the inflammation, and within a few hours the watery discharge is diminished, and the complications which usually follow a cold are avoided. pages each. The price to be paid is \$800;—

the complications which usually follow a cold are avoided.

All druggists should keep the Menthol Inhaler. Refail price 50c.

### WHOLESALE PRICE CURRENT,

Acetic, No. 8 Acetic, C. P. (Sp. grav. 1.040) Carbolic. Citric. Muriatic 18 deg. Nitric 38 deg.			Henry II
Acetic, No. 8	9	@	10
Carbolio	30 35	00	35 38
Citrie	75	0	80
Muriatic 18 deg	3	0	
Nitrie 36 deg		0	5 12
Oxalie	10	@	12
Tartaria nowdered	3 50	00	53
Benzoic, English \$8 oz		•	18
Benzoic, German	12	0	15
Muriatic 18 deg. Nitric 36 deg. Oxalic Sulphuric 66 deg. Tartaric powdered Benzoic, English. Benzoic, German Tannic	12	0	15
AMMUNIA.			
Carbonate.	12	0	14
Agua 16 deg or 3f	3	0	14 5
Agua 18 deg or 4f	4	Ø	6
BALSAMS.		43	
Copaiba Fir Peru		380	042
Fir			40
Peru		1	75 45
Tolu BARKS.			10
Cassia in mata (Dawid 200)			11
Cassia, in mats (Pow'd 20c) Cinchona, yellow			11 18
Elm, select			13
Cinchona, yellow.  Elm, select.  Elm, ground, pure.  Elm, powdered, pure  Sassafras, of root.  Wild Cherry, select  Bayberry powdered.  Hemlock powdered.  Wahoo  Soap ground.  BERRIES.			14
Elm, powdered, pure			15 10
Wild Cherry, select			12
Bayberry powdered			20
Hemlock powdered			18 30
Soan ground			12
BERRIES.			-
Cubeb prime (Powd 1 30c)		@1	25
Juniper	6	000	7
Juniper Prickly Ash	50	0	60
EXTRACTS.			
Licorice (10 and 25 b boxes, 25c) Licorice, powdered, pure			27
Licorice, powdered, pure			371/2
Logwood, 1s (25 to boxes)			12
Lgowood, 1/28 do			13
Licorice, powdered, pure Logwood, bulk (12 and 25 b doxes). Logwood, 18 (25 b boxes) Logwood, ½s do Logwood, ½s do Logwood, ½s do Logwood, ass'd do Logwood, ass'd do			15 14
Fluid Extracts—25 \$\forall \text{cent. off list.}			14
FLOWERS.			
	13	0	15
Chamomile, Roman	20		25
Arnica. Chamomile, Roman Chamomile, German			30
GUMS.			
Aloes, Barbadoes	6	00	75
Aloes, Cape (Powd 20c)			12 50
Ammoniae	2	80	30
Arabic, powdered select	-	-	90
Arabic, 1st picked			90
Arabic,2d picked			85 70
Arabic, sifted sorts			55
Aloes, Socotrine (Powd 60c).  Ammoniae  Arabic, powdered select.  Arabic, 1st picked.  Arabic, 2d picked.  Arabic, 3d picked.  Arabic, sifted sorts.  Assafcentida, prime (Powd 35c).  Benzoin.  Camphor.			20
Benzoin		500 500	255 27
Catechy, 1s (% 14c, %s 16c)	-	-	13
Euphorbium powdered	3	50	40 80
Galbanum strained		000	80 90
Guaige prime (Powd 45c)	8		
Kino [Powdered, 30c]			35 20
Camphor Catechu. 1s (½ 14c, ½s 16c) Euphorbium powdered Galbanum strained Gamboge. Guaiac, prime (Powd 45c). Kino [Powdered, 30c]. Mastic. Myrrh. Turkish (Powdered 47c). Opium, pure (Powd \$4 40).		1	25
Opium, pure (Powd \$4 40)		9	10
Shellac, Campbell's			25

Titable, powdered beleeve.		
Arabic, 1st picked		.90
Arabic,2d picked		85
Arabic, 3d picked		70
Arabic, sifted sorts		55
Arabic, sifted sorts Assafœntida, prime (Powd 35c)		20
Benzoin	5	0@55
Camphor	250	
Catechu. 1s (½ 14c, ¼s 16c)	200	13
Euphorbium powdered	350	
	004	80
Galbanum strained	800	
GambogeGuaiac, prime (Powd 45c)	out	35
Guaiac, prime (Powd 45c)		
Kino [Powdered, 30c]		20
Mastic Myrrh. Turkish (Powdered 47c)		1 25
Myrrh. Turkish (Powdered 47c)		40
Opium, pure (Powd \$4 40)		3 10
Shellac, Campbell's		25 22
Shellac, English		22
Shellac, native		20
Shellac bleached		30
Tragacanth	30 6	21 00
HERBS-IN OUNCE PACKA		-
Hoarhound		25
Lobelia		25
Peppermint		25
Rue		40
Spearmint		24
Sweet Majoram		35
Tanzy		25
Thyme		30
Thyme		95
Wormwood		
IRON.		
Citrate and Quinine		4 00
Solution mur., for tinctures		20
Sulphate, pure crystal		7
Citrate		
Phosphate		65
r nospuate		00
LEAVES.		
Buchu, short (Powd 25e)	13 (	2 14
Sage, Italian, bulk (48 & 48, 12c)		6
Senna, Alex, natural	33 (	35
Senna, Alex, natural Senna, Alex. sifted and garbled		50
Senna, powdered		25
Senna tinnivelli		25
Uva Ursi		10
Belledonna		35
Foxglove		30
Henbane		35
		2 35
Rose, red		~ 00

Senna, powdered	25
Senna tinnivelli	25
	10
Uva Ursi	35
Belledonna	
Foxglove	30
Henbane	35
Rose, red	2 35
LIQUORS.	
W., D. & Co.'s Sour Mash Whisky.2 00	@2 50
Druggists' Favorite Rye 75	@2 00
Whisky, other brands 1 10	@1 50
Gin, Old Tom	@1 75
Gin, Holland	@3 50
Om, Holland	Ø6 50
Brandy 1 75	
Catawba Wines	@2 00
Port Wines	@2 50

### MAGNESIA. Carbonate, Pattison's, 2 oz...... Carbonate, Jenning's, 2 oz..... Citrate, H., P. & Co.'s solution....

	Calcined	
	oils.	
	Almond, sweet	45
1	Amber, rectified	
	AniseBay % oz	
	Bergamont	
1	Castor	1
1	Cajeput	
	Cassia	
	Cedar, commercial (Pure 75c)	
-	Cloves	
1	Cod Liver, N. F Bgal	
	Cod Liver, best	
	Cubebs, P. & W	
3	Erigeron	

90@1 00

3 30@3 75

12@14 37@40 22

	Cod Liver, best
-	Cod Liver, best
n	Cubebs, P. & W
es	Erigeron
	Fireweed
-	Corenium 29 oz
n-	Hemlock, commercial (Pure 75c)
ıt.	Juniper wood
_	Juniper berries
ut	Lavender flowers, French
ng	Lavender garden do
-0	Lavender spike do
_	Lemon, new crop
rn	Lemon, Sanderson's
of	Lemon, Sanderson s
ill	Clive, Malaga
ld	Olive, "Sublime Italian
al.	Onve, Sublime Italian
	Origanum, red flowers, French
	Origanum, No. 1
ng be	Pennyroyal
De	Peppermint, white
	Rose # oz
+1	Rosemary, French (Flowers \$1 50)

Calad 50 mal	
Salad, P gal	
Savin	
Sandal Wood, German	
Sandal Wood, W. I	
Sassafras	
Spearmint	
Tansy 4 00	
Tar (by gal 50c)	
Wintergreen	
Wormwood, No. 1 (Pure \$4.00)	
Wormseed	
POTASSIUM.	
Bicromate 18 15	
Bromide, cryst. and gran. bulk	
Bromide, cryst. and gran. bulk	
Chlorate, cryst (Powd 23c)	
Iodide, cryst. and gran. bulk	
comment or year. Section Section 1	

Bicromate 19 10		120
Bromide, cryst. and gran. bulk		370
Chlorate, cryst (Powd 23c)		
Iodide, cryst. and gran. bulk		3
Prussiate yellow		
Trubblace Jenowillian		
ROOTS.		
All-mass		
Alkanet		
Althea, cut		
Arrow, St. Vincent's		
Arrow, Taylor's, in 1/4s and 1/2s		
Blood (Powd 18c)		
Calamus, peeled		
Calamus, German white, peeled		
Elecampane, powdered		
Gentian (Powd 15c)		
Gentian (Fowd 190)	11	-
Ginger, African (Powd 14c)	11	0
Ginger, Jamaica bleached		

Golden Seal (Powd 25c)
Hellebore, white, powdered
Ipecac, Rio, powdered
Jalap, powdered
Licorice, select (Powd 15)
Licorice, extra select
Pink, true
Rhei, from select to choice1
Rhei, powdered E. I1
Rhei, choice cut cubes
Phai choice cut cubes
Rhei, choice cut fingers
Serpentaria
Seneka
Sarsaparilla, Hondurus
Sarsaparilla, Mexican
어린 이 경기 가게 가게 가지 않는데 하는데 하는데 가게 되었다. 얼마나를 사용하는데 하는데 나를 하는데 없는데 없었다.

### & PERKINS Cardamon, Malabar Celery Coriander, best English Fennel Flax, clean Flax, pure grd (bbl 3¼). Foenugreek, powdered Hemp, Russian Mustard, white Black 10c). 3%@ 4 @ 7 @ 4%@ 4 1/4 8 5 1/2 10 75 7 14 Quince Rape, English Worm, Levant 14 Florida sheeps' wool, carriage 2 25 @2 50 Nassau do 2 00 Velvet Ext do 1 10 Extra Ye do do 85 Grass do do 55 Hard , for slate use 75 Yellow Reef do 1 40 Worm, Levant .... WHOLESALE Ottawa Street and 89, 91, and 95 Louis Street.

Alcohol, grain (bbl \$2.21) \$\frac{1}{2}\$ gal	ni aggrapa:
Bay Rum, imported, best.       2 75         Bay Rum, domestic, H., P. & Co.'s       2 00         Balm Gilead Buds.       40         Beans, Tonka       2 00         Beans, Vanilla       7 00       69         Bismuth, sub nitrate       50         Blue Pill (Powd 70c)       50	Di ugo, mouloinos, Unomionos,
Blue Vitriol       6@ 7         Borax, refined (Powd 11c)       9@10         Cantharides, Russian powdered       2 25         Capsicum Pods, African       18         Capsicum Pods, African pow'd       22	and Druggist's
Capsicum Pods, Bombay       do       14         Carmine, No. 40.       4 00         Cassia Buds.       14         Calomel, American       75         Chalk, prepared drop       5         Chalk, precipitate English       12         Chalk, red fingers       8	Sundries.
Chalk, precipitate English	Florent Dhammacontinel Duonana

|Elegant Pharmacentical Prepara-Chalk, white lump.
Chloroform, Squibb's.
Colocynth apples.
Chloral hydrate, German crusts.
Chloral do do cryst.
Chloral do Scherin's do
Chloral do do crusts.
Chloral do do crusts. tions, Fluid Extracts and Chloral do Go cryst.
Chloral do Scherin's do Chloral do Go cryst.
Cinchonidia, P. & W Cinchonidia, Other brands.
Cloves (Powd 27c).
Cochineal Cocoa Butter.
Copperas (by bbl 1c).
Corrosive Sublimate
Corks, X and XX—40 off list.
Cream Tartar, pure powdered.
Cream Tartar, grocer's, 10 b box.
Creasote. GENERAL WHOLESALE AGNTS FOR Wolf, Patton & Co. and John L.

Whiting, Manufacturers of 0 Cream Tartar, pure powdered
Cream Tartar, grocer's, 10 b box.
Creasote
Cudbear, prime
Cuttle Fish Bone
Dover's Powders
Dover's Powders
Dover's Powders
Dragon's Blood Mass
Ergot powdered
Ether Squibb's
Ergot powdered
Ether Squibb's
Ergot, fresh
Ether, Squibb's
Ergot, fresh
Ether, sulphuric, U. S. P.
Flake white
Grains Paradise
Gelatine, Cooper's
Gelatine, French
Glassware, flint, 70 & 10, by box 60 & 10 less
Glassware, green, 60 and 10 dis
Glue, capinet
Glue, white
Glycerine, pure
Hops ½s and ½s
Lodoform & oz
Insect Powder, h. P. & Co., boxes
Iodine, resublimed
Isinglass, American
Japonica
London Purple
10 @ Fine Paint and Varnish Brushes. THE CELEBRATED Pioneer Prepared Paints.

10 @

12140

4%@

00

340

Isingiass, American
Japonica
London Purple
Lead, acetate
Lime, chloride, (½s 2s 10c & ½s 11c)
Lupuline
Lycopodium
Mace
Madder, best Dutch
Manna, S. F
Mercury

Nutgalls.
Nutmegs, No. 1.
Nux Vomica.
Ointment. Mercurial, ¼d.

Ointment, Mercurial, Add Paris Green... Pepper, Black Berry... Pepsin... Pitch, True Burgundy...

Santonin Santonin Snuffs, Maccoboy or Scotch..... Soda Ash [by keg 3c]....

Soda Ash [by keg oc].
Spermaceti
Soda, Bi-Carbonate, DeLand's...
Soap, White Castile.
Soap, Green do
Soap, Mottled do
Soap, do do
Soap, Mazzini

Whale, winter
Lard, extra.
Lard, No. 1.
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained.
Spirits Turpentine.
VARNISHES.
No. 1 Turp Coach
Extra Turp
Coach Body.
No. 1 Turp Furniture
Extra Turk Damar
Japan Dryer, No. 1 Turp.
PAINTS

Red Venetian
Ochre, yellow Marseilles
Ochre, yellow Bermuda
Putty, commercial
Putty, strictly pure
Vermilion, prime American
Vermilion, English
Green, Peninsular
Lead, red strictly pure
Lead, white, strictly pure
Whiting, white Spanish
Whiting, Gilders'
White, Paris American
Whiting Paris English cliff.
Pioneer Prepared Faints
Swiss Villa Prepares

OILS.
ILLUMINATING.

Capitol Cylinder.
Model Cylinder.
Shield Cylinder.
Eldorado Engine.
Peerless Machinery.
Challenge Machinery.
Paraffine
Black, Summer, West Virginia.
Black, 52 to 300

 Pitch, True Burgundy
 6

 Quassia
 6

 Quinia, Sulph, P, & W
 boz
 70

 Quinine, German
 60
 6

 Red Precipitate
 8
 b

 Seidlitz Mixture
 1
 Silver Nitrate, cryst
 74

 Salfron, American
 74
 6

 Sal Riuber
 2
 6

 Sal Nitre, large cryst
 Sal Nitre, medium cryst
 Sal Rochelle

 Sal Soda
 2
 6

 Salticin
 2
 6

 Santonin
 6

ALSO FOR THE Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

Elixirs

WE ARE SOLE OWNERS OF

### Weatherly's Michigan Catarrh Cure

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

### Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY
AUTHORIZED AGENTS for the sale of the celebrated

### WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

### WHISKYS.

We not only offer these goods to be ex-elled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satis-faction and where this brand of goods has een once introduced the future trade has been assured. We are also owners of the

### Druggists' Favorite

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

### Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list, such as

### Patent Medicines, Etc., we invite your correspondence.

Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

### The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors. Office in Eagle Building, 49 Lyon St., 3d Floor.

Telephone No. 95. [Entered at the Postoffice at Grand Rapids Second-class Matter.]

WEDNESDAY, JULY 7, 1886

Hand and Machine Cut Files.

Much discussion has been indulged in of late concerning the relative merits of hand and machine cut files, especially in England, and the advocates of each are "on their metal." A challenge has been given and accepted for a careful and efficient test to be applied on the basis of quality alone. The conditions of the experiment are, says the London Ironmonger, all that can be desired to obtain bona-fide results. The advocate of the hand-cutting system is to provide a dozen blanks and cut them on one side himself, the reverse side to be cut by machinery. His opponent is to furnish another dozen to be cut in the same way, various styles of cutting to be illustrated in each case. The blanks are to be well-forged and ground, and both parties are to be represented during the cutting process. A consulting engineer in whom both sides have confidence has undertaken to send the files to eight engineering firms out of Sheffield, he to receive back the files and reports of the results, the parcels and reports to be opened in the presence of the interested parties. A supplementary test is to be applied by one of the parties forging four files out of a bar of steel supplied by the other, two of the files being cut by the former and two by the latter. The two parties are then to meet and enter into a filing contest with wrought iron, cast iron and steel for the materials work on. The files which take off the heaviest amount of metal in a given number of strokes will be deemed the superior article, the materials to be weighed MOXIE after every fifty strokes. The contest is being looked forward to with great interest, and if it should be carried through without misunderstanding or dispute, the result will doubtless be regarded as final, both the parties selected being experts in the two systems.

When a Drummer Understands His Busi-. ness.

"When a drummer understands his business he can be very useful," remarked a representative of a New York house to a New York exchange, "but his business is not primarily to push sales, but to keep the house acquainted with its customers, and the customers with the house. Why, I was on the road myself for six weeks last fall without selling a thing, and yet it was a successful trip. I did not try to sell anything, but I did try to learn everything about possible customers, and give them all the information in my power for the sake of future orders. It is the 'pushing' fellows who wear customers out in their efforts to sell, and who give the profession such a bad reputation. And, mind you, whenever a man makes himself disagreeable he hurts his own house. People judge of a concern by its representatives, and if these men seem only anxious to sell a big bill of goods, without caring whether the customer is pleased or not, the latter will think the house must be just like its drummers.

"I am not posted about matters on the Continent, but in England they are managed with more system than in America. There is more care taken that a man shall thoroughly understand a particular business before he goes on the road. They do not send mere boys out so much, and they do not judge a man solely by the sales he makes. A drummer there is something not judge a man solely by the sales he more than a mere roadster. American travelers certainly have push. When they lose a job they will often be selling an entirely different line of goods within a week. But it is a sheer waste of money to send out a man who does not thoroughly understand the business he represents."

Moving in the Matter of Freight Rates. From the Ionia Mail, June 28.

A committee consisting of Hon. Geo. W. Webber, Dr. W. R. Cutler, T. S. Barringer, G. F. Phelps, B. B. Babcock, Philo T. Bates, W. E. Kelsey and Thad B. Preston, went to Detroit this morning in behalf of the I. B. M. P. A., to wait upon the managers of the railroads, and talk over the question of discrimination in freights. Whether their object-securing to Ionia a freight rate as low as that at Lansing, Owosso and other points along the roadswill be accomplished or not, it certainly shows a commendable public spirit, which for some reason has been sadly lacking among our business men for the past few years. It is a special object of the Business Men's Association, not only to protect themselves from dead-beats, but also to look into Ionia's business interests in all departments, and as such should have the hearty support of all business men, and every citizen who is at all interested in the progress of Ionia.

Cobbs & Mitchell have purchased three quarter-sections of pine in the Cadillac district, of D. A. Blodgett and will proceed to log it off. It is estimated that the purchase includes 20,000,000 feet. The firm will rebuild its Cadillac mill, putting in a combined band and circular. The price paid for the pine was about \$100,000.



# Albert Coye & Son,

Wagon and Stack Covers, Hammocks and Spreaders, Hammock Supports and Chairs, Buggy Seat Tops, Etc.

Send for Price-List. 78 Canal St.

THE-

MAKER.

JEWELER

44 CANAL STREET,

GRAND RAPIDS.

Our Special Tobaccos.

SPRING CHICKEN .38 .36 .35 .30 ECLIPSE .30.

OLNEY, SHIELDS & UO. GRAND RAPIDS, MICH.

PETERSBURG, VA.,

PLUC TOBACCOS.

NIMROD.

BLUE RETER, SPREAD EAGLE, BIG FIVE CENTER.



43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.



JOHN CAULFIELD

Wholesale Agent, GRAND RAPIDS,

## BINDERS' TWINE.

We have a basement full.

# Curtiss, Dunton & Co.

PERKINS &

Hides, Furs, Wool & Tallow

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

E. FALLAS,

Butter and Eggs, Lemons and Oranges, Cold Storage in Connection. All Orders receive Prompt and Careful Attention

CORRESPONDENCE SOLICITED. No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. Grand Rapids, Michigan 97 and 99 Canal Street.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

### BKNOWLSON

3 Canal Street, Basement, Grand Rapids, Mich.

MANUFACTURERS AND WHOLESALE DEALERS IN

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street,

Grand Rapids, Mich.

33c per pound.

### Fruits. Vegetables,

Butter, Eggs, Cheese, Etc.

Wholesale Agents for the Lima Egg Crates and Fillers.

8 and 10 Ionia St., Grand Rapids, Mich.

### ORDER

Our Leader Smoking Our Leader Fine Cut

15c per pound.

Our Leader Shorts, 16c per pound. The Best in the World.

Our Leader Cigars, \$30 per M.

Dwinell, Hayward & Co.'s Royal Java Coffee.



Every can wrapped in colored tissue paper with signature and stamp on each can.

# Fresh Roasted Coffees

We have the following varieties in stock from which to select:

Javas, Mochas, Ceylons,

Carracas, Maracaibos. Costa Ricas.

Guatemalas, Santos, Mexicans, and Rios.

All bought for their fine roasting and drinking qualities. Give me a trial order.

TELFER.

# BULKLEY, LEMON & HOOPS,

Importers and

### Wholesale Grocers.

Sole Agents for

'Jolly Tar" Plug Tobacco.

Daniel Scotten & Co.'s "HIAWATHA" Plug Tobacco.

Lautz. Bros. & Co.'s SOAPS.

Niagara STARCH.

Dwinell, Howard & Co.'s Royal Mocha and Java. Royal Java.

Golden Santos.

Thompson & Taylor Spice Co.'s "Magnolia" Package Coffee.

SOLE PROPRIETORS

'JOLLY TIME" Fine Cut,

Dark and sweet, with plug flavor, the best goods on the market.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

### **PUTNAM & BROOKS** Wholesale Manufacturers of

PURE CAND

ORANGES, LEMONS, BANANAS, FIGS, DATES, Nuts, Etc.

# **NEAL'S CARRIAGE PAINTS.**

Seven beautiful shades. Just the thing for repainting old buggies. Varnishing not necessary. One coat for old work. Dries with a beautiful gloss. An old buggy can be repainted at a cost not to exceed one dollar. A rapid seller. Packed in assorted cases. Every case has accompanying it ample advertis-

Acme White Lead & Color Works,

SOLE MANUFACTURERS. Detroit, Mich.

### The Michigan Tradesman.

He lectured on unions and labor, And wildly he brandished his fist: He told them to take gun and saber, And go for the capitalist.

He told them he never need 'cumber Their thoughts with respect for the law; He said he was one of their number— But all that he worked was his jaw!

Maxims for Merchants.

From the Dry Goods Chronicle. A merchant who intends to make money must understand the true principles of his

A merchant to be successful is obliged to keep his word, to preform his promises and

to execute his contracts. As a man rises in the scale of civilization his wants are increased and diversified. He labors more, produces more and exchanges far more.

The practical choice of the mercantile class of the future lies not between large and small percentages on their sales, but between small ones and none.

A man has the right and it is his duty to get all the money he can consistently with a due obedience to the laws of the land, the moral laws and the laws of honor.

The aggregate exchanges of property is probably now expanding at the rate of 10 per cent. per annum, while the annual increase in population is less than three per

The merchant of the next age must be a genius, a financier, a man born to be an efficient and beneficient distributor of the bounties of nature and of the products of

A law that is generally broken or evaded is worse than no law, and a moral rule that is impracticable weakens the sense of moral obligation and leads to a disregard of other rules of vital importance.

Every year the construction of canals, railroads, harbors, steamships and other facilities for transportatation and traffic impels still greater production with still larger extension of commercial exchanges.

The number of good, practical business men who have failed within the last fifty years is sufficient to show that the science or principles of business have not received the study and attention which they de-

A merchant violates the laws of honor when he uses information confidentially intrusted to him, or when he takes the advantage of another's unskillfulness or inexperience, or the technicalities of the law to impose upon him.

A reserve capital should always be easily convertible into money, as the exigencies of trade may require, and hence it should al- No one can tell how or whenways be invested in those commodities which constitute the floating capital of the country, such as stocks, merchandise, notes, bills of exchange, etc.

A counting-house education is of advantage to every man, no matter what his occupation is or may be.

Good address is the leading requisite in all trading pursuits, and is the basis of successful storekeeping.

Every seller of goods is a buyer of money, and the goods he offers for sale constitute his demands for money.

Fair competition is the life of trade. Apparent opposition, yet secret partnership, has frequently made fortunes for both.

A dealer whose liabilities are already be extremely cautious in extending his pur It will astonish any merchant who has

never examined the subject, how small profits on short credits will accumulate in comparison with large profits on long cred- any other company. Address

Is lying necessary in buying and selling? No, because many of the falsehoods in trade are about irrelevent matters not pertinent to the bargain. Cost is a matter never pertinent to a sale.

Good customers make their purchases where the leading stores are. It is a great mistake to choose a location in a city where there are none others of the same line in the immediate neighborhood.

The proper time or age for commencing business on one's own account is a mooted question, but it is imprudent in anyone to embark in business without that moderate capital ordinarily required in the business.

A good salesman has a perfect command of his business. Knowing that the goods have been purchased with care, he has no hesitation in fairly recommending the goods or in warranting them when requested to

A dealer has a right to risk his own capital, but he has no right to risk the property of others without their consent, and he can only honestly extend his business at any time, so that he will be still; able to pay his debts.

There are two rules of daily and hourly application to business life. The first is that the seller is bound in conscience to disclose the faults of what he has to sell. The second rule is, that the price which the seller asks or charges for his merchandise is implicitly the market price.

applied to new woodwork outside will stand for many years and gives the work for many years and gives the most complete imitation of stone it is possible to get,

and with it absolute perservation of timber. Berlin has abolished the old custom of holding market in squares and public places, and has recently opened a series of grand colossal market halls in various parts

### MOULTON & REMPIS,

SETTEES, ROOF CRESTING



LAWN And Jobbers in Gray Iron Castings.

54 and 56 North Front Street, Grand Rapids, Mich

Merchants and manufacturers will find a complete line of

STATIONERY.

And SUPPLIES,

At lowest prices at

29 MONROE ST.

PLUG TOBACCO.

TURKEY .39 Big 5 Cents,

Dainty A fine revolver 42 All above brands for sale only by

WHOLESALE GROCERS, GRAND RAPIDS, -- MICH.

accidents by railroad, steam- Crand Rapids, boat, horse or carriage travel and a thousand various ways.

The only safe way is to be insured in the

### PEOPLES Mutual Accident Association

when they happen. The BEST, most LIBERAL and CHEAP-EST Accident Insurance is three times the amount of his capital should granted by the Peoples Mutual Accident Association, of Pittsburg, Pa. Features new and original not to be secured in

> 96 Fourth Ave., Pittsburgh, Pa

### OLD COUNTRY SOAP.

As good a ONE POUND BAR of LAUNDRY SOAP for all household purposes as made. Steam pressed and always hard. Show Card and Advertising Tablets furnished to give it an introduction to your trade. Packed 80 1 lb. bars in a box at 43-8c per bar, \$3.50 per box. 5 box lots at 4 1-4, \$3.40 per box, delivered at any railroad station FREE OF FREIGHT.

Any Wholesale Grocer in the State, or his agent, will take your order. Always kept in stock by CODY, BALL & CO., Grand Rapids, Mich.

UNO, oval cake, highly perfumed and elegant, stock packed. 100 12 oz. in box. 3.75 per box.

CITY, 100 12 oz. in box, a first-class 5c soap, \$3.15 per box. Manufactured by

Allen B. Wrisley CHICAGO, ILL.

CINSENC ROOT.

Only 35 Cents.

So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-dawn consumptive invalid that we warrant it. Had

# SPRING &

### COMPANY.

WHOLESALE DEALERS IN

Staple and Fancy

A. HALL & CO.'S CARPETS.

MATTINGS

OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Michigan.

# P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS

AND NOTIONS.

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty. American and Stark A Bags

## KOFL

TOBACCO.

Manufactured by the

National K. of L. Co-operative Tobacco Co., RALEIGH, N. C.

CRAND RAPIDS, MICH.,

Wholesale agents for the

STATE OF MICHIGAN.

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U.S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

# ARTHUR MEIGS & CO., Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.



# THE BEST IN THE MARKET.



we not the most perfect confidence in its virtues, we would not think of offering it as we do. Sold by Hazeltine, Perkins & Co., whole-

See Quotations in Price-Current.

Grocers' Association of the City of Muskegon.

President—H. B. Fargo.
First Vice-President—Wm. B. Keift.
Second Vice-President—A. Towl.
Secretary—Wm. Peer.
Treasurer—John DeHaas.
Regular meetings—First and third Wednesday evenings of each month.
Next meeting—Wednesday evening, July 7.

Kalamazoo Retail Grocers' Association.

President—P. Ranney.
First Vice-President—O. K. Buckhout.
Second Vice-President—Hugh Beggs.
Secretary—M. S. Scoville.
Treasure—Julius Schuster.
Regular Meetings—Second and fourth Tuesdays of each month.

Valuable Information for Business Men From the Dry Goods Chronicle.

NOTES.

Demand notes are payable on presentation, without grace, and bear legal interest holden only for a limited time, variable in by practice. different States.

A negotiable note must be made payable either to bearer, or be properly endorsed by positive promise of guarantee, which should the person to whose order it is made. If the be in writing. endorser wishes to avoid responsibility, he can endorse "without recourse."

A joint note is one signed by two or more persons, who can each become liable for the whole amount.

Three days grace are allowed on all time be legally notified, to be holden.

Notes falling due on Sunday, or on a

Notes dated Sunday are void.

Altering a note in any manner, by the holder, makes it void.

Notes given by minors are void. The maker of a note that is lost or stolen

is not released from payment if the amount and consideration can be proven. Notes obtained by fraud, or given by in-

toxicated persons, cannot be collected. An endorser has a right of action against

all whose names were previously on a note endorsed by him.

BILLS OF EXCHANGE, DRAFTS, ACCEPT-ANCES.

A bill of exchange or draft is an order drawn by one person or firm upon another, payable either at sight or at a stated future time.

It becomes an "acceptance" when the party upon whom it it drawn writes across the face "Accepted" and signs his name thereto; and is negotiable and bankable the same as a note, and is subject to the same laws.

are entitled to three days' grace, the same as | trade with him. notes: but if made in the form of a bank check, "pay to," without the words "at sight," it is payable on presentation, without grace.

### Check Your Bills.

From the American Grocer. It is almost amusing to note the blind confidence many retailers have in the accuracy of the bills rendered them by jobbers. fessional bookkeepers are infallible. They never think of examining extensions or footings, nor will they take the trouble to check off the goods received to see how weights and tares correspond with those charged. As every one is liable to mistakes, it is best to err on the side of overcarefulness and examine everything. It is very easy to lose ten dollars through a bill clerk's habit of making his sevens so long tailed that they extend to the line below and unwittingly add ten to the dollars there

A grocer, in examining a bill, noticed that the tare allowed on a tub of lard had been added to instead of subtracted from the gross weight. He took the bill, which read 52-9-61 pounds at 71/2 cents, for correction. The bookkeeper acknowledged the mistake, deducted 9 pounds from 61 pounds and thus managed to scoop 671/2 cents out of the complacent grocer, who failed to notice the little trick.

noted.

Be sure you receive all the goods charged. Where purchases are frequent and heavy it is very easy to have a chest of tea, a bag of coffee, or barrel of sugar, go astray either in transit or during delivery. Such a loss would demolish the net profits for several authorized to offer standard goods at 35 and 5 days, Acquire the habit of checking every per cent. off, and second quality at 35, 5 and 10 item twice. Run over the footing twice, once up and once down the column. It is well to follow the above rules in all transactions over the counter. It is through neglect to check bills and accounts that profits are dissipated to the astonishment of the merchant.

### One Result of the Retail Grocers' Associa-

tion.

Lisbon Correspondence Sparta Sentinel. Our merchant, A. P. Hurlbut, has pulled up stakes and moved to Grand Rapids, where he will engage in business. Mr. H. has been quite successful here, but since they raised the license in the city to \$50 per year it shut him off from the means of disposing of produce, so it became necessary for him to get into the city where he can make daily trips instead of weekly, as be-

### Points for Retailers.

From the Dry Goods Chronicle.

The chief qualification of a good Suyer is judgment of goods; of a salesman, a judgment of men.

The art of living easily as to money is to pitch the scale of living one degree below our means.

A man who intends to make money, not merely to try his chances, must look first to the safety of his business.

"Men are usually tempted by the devil," runs a Spanish proverb, "but an idle man positively tempts the devil."

Elevate your business. Remember that the more elevated the business character the more easy it will be to get money.

A load of old debts is more than poor human nature can bear, but a legal discharge, that is not a moral one, is a mere fiction.

In the dry goods business, a retail store is a better school to attain a knowledge of the value of goods than a wholesale house.

Frown down all tricks, all cunning, all those winding and crooked courses in business. Take an honorable stand and boldly maintain it.

Every business that is worthy the name after a demand has been made, if not so has two departments-its science to be unwritten. An endorser on a demand note is derstood by study and its art to be acquired

If you intend to rely upon a guarantee, do not be satisfied with anything less than a

An expert salesman has a thorough knowledge of human nature, courteous manner, and a ready tact in adapting himself to the various humors of buyers.

Politeness has been defined to be the art of showing men, by external signs, the innotes, after the time for payment expires; ternal regard we have for them. Politeness if then not paid, the endorser, if any, should is never a trifle, and there are no trifles in business.

The only rule that can be given in regard legal holiday, must be paid the day previ- to capital is, that it should be adequate to the business-that it should be increased in proportion to the business, or the business kept down to a level with the capital.

The leading causes of failure are founded on a desire to get forward too fast-an ambition on the one hand to get rich without labor, and on the other, an impatient desire to enjoy the luxuries of life before we have earned them.

One of the most important objects to be acquired by any young merchant is a judgment of the value of goods. He must possess this knowledge to do justice to his customers and to himself, and to avoid cheating and being cheated.

In the event of failure the debtor is always bound to examine his conscience and see whether he has acted with fraud, misrepresentation, carelessness or extravagance; and if so, he is moraly bound, when able, to

pay to the uttermost farthing. Whoever opens a shop or in any manner exposes his goods to public sale, virtualy engages to deal with his customers at a market price, because it is upon the faith and opinion of such an engagement that any In many States both sight and time drafts one comes within his shop doors or offers to

### Not Following Their Platform. From the Shoe and Leather Review.

The Knights of Labor are now discussing the question of "taking action against persons who express any unfavorable opinion of the order." This would be an interesting state of affairs in a free country, and just what action these people would take against free speech and action in this en- Retail Geocers. lightened country cannot yet be clear. If the Knights of Labor make it their business to boycott everybody not in sympathy with them, they will be apt to encounter many obstacles. The "principles of the order" hardly accord with the obnoxious and detestable boycott now being pushed in so many cases.

### New York Dairy Market.

Continued heavy supplies of butter, combined with poor demand, both from the home and export trade, has further depressed prices, and the lowest quotations have been recorded since 1879. There is a plentiful supply of all grades, which make buyers quite independent. Choice to fancy crenmery is quoted at 15@171/2c.

The export demand for cheese has been rather lighter than usual at this season of the year, fancy being freely quotable at 7¼@7%c.

MISCELLANEOUS. Hemlock Bark-Local tanners are taking all offerings of new bark on the basis of \$5 per cord delivered cash. The market is general

ly firmer.

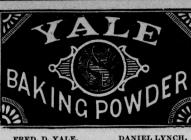
Ginseng-Local dealers pay \$1.75 % to for clean washed roots. Rubber Boots and Shoes-Local jobbers are

COOPERAGE.

Quay, Killen & Co. Quote as follows, f. o. b. Suitings for Manufacturers, at Grand Rapids. STAVES. HEADS.

Tierce, dowelled and circled, set.... Tierce heads, square...... Pork bbl. " " ...... Basswood, kiln dried, set.... HOOPS. 

BARRELS.

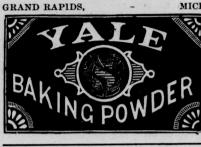


CHAS. S. YALE & BRO. WHOLESALE MANUFACTURERS OF

Baking Powders, Extracts, Bluings AND JOBBERS OF

GROCERS' SUNDRIES. All orders addressed to the new firm will ceive prompt attention.

40 and 42 South Division St.,





# Guaranteed absolutely PURE,

GRADE, CULTIVATED coffee, and free fro any mixture with the rank acid coffees grow on uncultivated lands, which cause dizz ness, indigestion, sleeplessness, etc. Sold in 1 lb pink paper bags, 1 lb fo lined cartoons, and 2 lb tins by all leadin

HOWARD W. SPURR & CO., Importers, Roasters and Packers, BOSTON.

### Granello, ${f MERCHANT}$ TATLOR.

LEDYARD BLOCK, 107 Ottawa St.

Suitings for Jobbers, Suitings for Retailers, Suitings for Traveling Men, Suitings for Clerks,

### Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-ENS AND CORSTEDS, THE BEST MANUFACTURED. FINE AND SER-VICEABLE TRIMMINGS. SUPERIOR WORK AND THE PROP-ER STYLE FOR THE WEARER. ALL AT PRICES THAT WILL IN-

DUCE YOU TO LEAVE YOUR ORDER.

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1	WHOLESALE PRICE CURRENT.	Apr Che Egg
	These prices are for cash buyers, who pay promptly and buy in full packages.	Pes
	AXLE GREASE. Challenge 80(Paragon	Per Per Ras
	Challenge         80   Paragon         2 10           Frazer's         90   Paragon 25 lb pails         90           Diamond X         60   Fraziers         25 lb pails         1 25           Modoc         4 doz         2 50	Cita
	BAKING POWDER.	Cur
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.,	BLUING.	Gra
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1	ALANATHEN PROFE	Poi Ne
	Clams, 1 b, Little Neck. 1 35 Clams, 2 b. Little Neck. 2 00 Clam Chowder, 3 b. 2 15 Cove Oysters, 1 b standards. 95@1 00 Cove Oysters, 2 b standards. 1 75 Lobsters, 2 b, pienic. 2 50 Lobsters, 2 b, pienic. 2 50 Lobsters, 2 b star. 2 00 Lobsters, 2 b star. 3 00 Mackerel, 1 b fresh standards. 1 10 Mackerel, 5 b fresh standards. 4 25 Mackerel in Tomato Sauce, 3 b 3 00 Mackerel, 3 b in Mustard. 3 00	Ne
	Clam Chowder, 3 b	Ste
	Cove Oysters, 2 to standards	Ste
ı	Lobsters, 2 ib, picnic	Ro
	Mackerel, 1 b fresh standards	Ro. Me
	Mackerel in Tomato Sauce, 3 b	Sm
	Mackerel in Tomato Sauce, 3 lb.       3 00         Mackerel, 3 lb in Mustard       3 00         Mackerel, 3 lb soused       3 00         Salmon, 1 lb Columbia river       1 45@1 50         Salmon, 2 lb Columbia river       2 35         Sardines, domestic ¼s       7@8         Sardines, domestic ½s       12         Sardines, Mustard ½s       12         Sardines, imported ¼s       14         Trout, 3 lb brook       4 00	Im
	Salmon, 2 ib Columbia river	Im
	Sardines, Mustard ½s	Che
		Pri
	Apples, 3 b standards         75           Apples, gallons, standards         2 00           Blackberries, standards         1 10           Cherries, red standard         95           1 00         1 00	Go
	Blackberries, standards	De Ch Ta
	Damsons     1 00       Egg Plums, standards     1 20@1 25       Green Gages, standards 2 1b     1 20@1 25       Peaches, Extra Yellow     1 90	
	Peaches, Extra Yellow	
	Peaches, seconds	100 Sag Dia
	Peaches, Extra Yellow       1 90         Peaches, standards       1 60         Peaches, seconds       1 25         Pineapples, standards       1 50         Pineapples, Johnson's sliced       2 60         Pineapples, Johnson's, grated       2 75         Quinces       1 25         Kaspberries, extra       1 20@1 30         Strawberries       1 10@1 25	Sta
	Quinces	As Hi
	CANNED FRUITS—CALIFORNIA.	Ro Wa
	Lusk's. Mariposa.  Apricots 2 25 2 00  Erg Plums 2 10 2 00	
	Apricots 2.25 2.00 Egg Plums 2.10 2.00 Grapes 2.10 1.80 Green Gages 2.10 2.00 Pears 2.50 2.20 Outpear 5.0	Pa Pe Pe
	Quinces	Pe Pe
		Car
	Asparagus, Oyster Bay	Ha Ha
•	Beans, Stringless, Erie	Ne
	CANNED VEGETABLES.  Asparagus, Oyster Bay  Beans, Lima, standard  Beans, Stringless, Erie  Beans, Lewis' Boston Baked  '' Morning Glory  '' Morning Glory  '' Morning Glory  '' Maple Leaf  '' Excelsior  1 00  Peas, French  Peas, Marrofat, standard, Erie  1 50  Peas  70	Ac Ac
	" Maple Leaf 90 90 Excelsior 1 00	Be Cir
	Peas, French 1 65 Peas, Marrofat, standard, Erie 1 50	Big
	Peas, Fink, Dwyer & Co. 75	Ge
	Peas, Marrotat, Standard, Erie 150 Peas, Fink, Dwyer & Co. 75 Pumpkin, 3 B Golden 75 Succotash, standard 7521 40 Squash 100 Tomatoes, standard brands 115@120	Per
	Tomatoes, standard brands	All Cir Clo
	Michigan full cream @ 8	Gir Mu Ca
	CHOCOLATE.  Baker's	Ele
	COCOANUT.	Ro
	Schepps, cake box     @27½       ½8     @28       Maltby's 1 b round     @26       " assort     @27       ½8     @28       Manhattan, pails     @20	Nia
	Maitby's 1 ib round. @26 " assort @27 " 44s @22	
		Qu
ST	Rio	Cu
m	Golden Rio	Gr
i-	Java	No No
oil	Mocha	No No
0	COFFEES—PACKAGE, 60 lbs 100 lbs 300 lbs XXXX	No
	Standard 13½ Dilworth's 1334 1834	Con
	Lion	Con
	Magnolia 13% 13% 13 13	Pu Pu Pu
	Silver King.     21     21       Mexican     16       Royal.     12%     12%	
	CORDAGE. 60 foot Jute 1 00 150 foot Cotton 1 60	Ou
	72 foot Jute 1 25   60 foot Cotton 1 75   40 Foot Cotton 1 50   72 foot Cotton 2 00	Sw Ma
	CRACKERS AND SWEET GOODS.	Joi Do

				oz			Raisir Raisir Raisir Raisir Raisir
ry, No. 2 ry, No. 3 iquid, 4 iquid, 8 cretic 4 oretic 8 cretic 16 cretic No retic No retic No	oz, oz, oz oz oz oz oz oz	pper bo	x	dc	oz. oz. oz. oz. gross	25 45 35 65 3 50 7 20 12 00 2 00 3 00 4 00	Grand Grand Grand Grand Oshko Oshko Swedi Richa Richa
o. 2 Hur o. 1 Hur o. 2 Carp o. 1 Carp	l l oet	2 00 2 25 2 50 2 75	Parlo Comr Fanc Mill.	or Gem. non Wh y Whis	isk	3 00 90 1 00 3 75	Richa Richa Black Cuba Porto New New
lams, 1 Ilams, 2 Ilams, 2 Ilams, 2 Ilams, 2 Ilam Choove Oystoove Oystoobsters, obsters, cackerel, ackerel, ardines, ardines, ardines, ardines, rout, 3 Il	b, Little b. Little wder, ters, 1 ters, 2 1 fb pic 2 fb, pi	le Neck le Neck 3 b b stan b stan enic	dards dards		1 2 95@1 1	35 00 15 00 75 75 50	Steel Steel Rolled Rolled
obsters, obsters, [ackerel, [ackerel [ackerel, [ackerel]	1 10 sta 2 10 sta 1 10 fr 5 10 fr in Ton 3 10 in	ar resh sta resh sta nato Sa Musta oused	indard indard uce, 3	lsls	3 1 3 3	00 00 10 25 00 00 00	Rolled Rolled Mediu Small
almon, 1 almon, 2 ardines, ardines, ardines, ardines, rout, 3 h	fb Coldomes domes domes musta import brook	umbia stic 1/48. stic 1/48. stic 1/48. stic 1/48. stic 1/48. stic 1/48.	river.		45@	35 38 12 12 12 14 00	Importante Importante Amer
pples, 3	to stan	dards .	ards		2	75	Good Good DeLa Churc Taylo
lackbern herries, lamsons gg Plun reen Ga eaches, eaches, ineapple ineapple ineapple ineapple ineapple trawbern trawbern							60 Pool 28 Pool 100 3 I Sagin Diam Stand Ashto Higgi Amer Rock,
pricots gg Plum rapes reen Ga ears uinces eaches.				00			Paris Peppe Peppe Peppe Catsu Catsu Halfo
sparagueans, Li eans, Li eans, Le orn, Are " Mo " Ac " Exc 'eas, Fre eas, Mar	ma, st ringles wis' E cher's rring me ple Les celsior nch rrofat,	andard ss, Eric Boston I Trophy Glory	Baked	ie	1	80 95 65 00 00 00 90 00 65 50	New New Acme Acme Acme Best Circu Big F Nicke Gem
eas, Mar eas, Fin tumpkin uccotash quash	k, Dwy , 3 th G n, stan	yer & C olden dard dard br	ands.		75@ 1 1 15@	75 75 31 40 00 31 20	Peppe Allsp Cinns Clove Ginge
lichigan		СНОС	OLATE				Must
		COCO	ANUT				Elect Roya
chepps.	cake b	coco ox	ANUT		@	271/4 028 026	Roya Niaga  Quak
chepps, " a " ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	cake h	COCO OOX und COF .9@1213131320@2524	Rio . Golde Sante Marie Java O. G. Moch	Roas en Rio. os. cabo	ted	0271/2 028 026 027 028 020 015 0.16 0.17 0.17 0.26 0.24	Roya  Niage  Quak  Cut I Powd Grand Confe Stand No. 1, No. 2, No. 3
chepps, Ialtby's Ialtby's Ianhatta Ianhatta Ianhatta Ianhatta Iaricabo I	cake h ½s. 1 lb ro ssort ½s. in, pai ireen. io co	COCO OOX und ills COF	Rio Gold Sante Java O. G. Moch	Roas en Rio os cabo Java a. I3%		227½ 228 226 227 228 227 228 220 215 226 227 228 226 227 228 228 229 226 227 228 228 229 228 228 229 228 228 229 228 228	Roya  Niagra  Quak  Cut I Powd Grant Confe Stand No. 1, No. 2, No. 3 No. 4 No. 5  Corn, Corn, Corn, Pure Pure
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chepps,  [altby's " a a  [anhatta antos  [anhatta antos  [anhatta antos  [anioden R antos  [an	cake h %s 1 b ro 4s 1 b ro 4s 1 b ro 4s 1 b ro 4s 1 c ro 4s 1 c ro 4s 4s.	COCO OOX und  COF 9@12 13 13 20@25 24 25 FFFEES-  COR 1 00 1 25 1 50 ERS ANI	FEES. Rio Gold Santte Marie Java Gold Gold Gold Gold Gold Gold Gold Gold	Roassen Rio. De cabo. La Roassen Rio. De cabo. La Roassen Rio. De cabo. La Roassen Rio. La Roa	246 246 246 246 246 246 247 247 248 248 248 248 248 248 248 248	227 / 4 228 227 228 228	Roya  Niagra  Quak  Cut I Powd Gram Confe Stand No. 1, No. 2, No. 3 No. 4 No. 5  Corn, Corn, Corn, Corn, Corn, Corn, Corn Pure Pure  Our I Yum Swee May Jolly Dark The M State Prair India Bull Crow Hiaw Globe May *Deli Our Old V
chepps, (lalby's "	cake h %s 1 b ro 1 b ro sssort 4s 1n, pal ireen ireen co  co  sssort 4s ireen ireen co  co  had a  co  had-ireen ite ite.	COCC OOX	FEES. Rio Golda Maria Java O. G. Moch PACK	Roas: en Rio. cabo  Java  Java  13%  13%  13%  16  to Cotto to Cot		227 ½ 228 226 227 228 228 226 227 228 227 228 227 228 220 215 16 16 17 17 12 224 225 24 13 13 13 13 13 13 13 13 13 13 13 13 13	Roya  Niagra  Quak  Cut I Powd Gram Confe Stand No. 1, No. 2, No. 3 No. 4 No. 5  Corn, Corn, Corn, Corn, Corn, Corn Pure Pure  Our I Yum Swee May Jolly Dark Thedia Bull Crow Hiaw Globe May *Deliv Our Old V Big D Ruby Navy Leade Hard Dixie
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chepps,  [altby's a " a ' a ' a ' a ' a ' a ' a ' a ' a '	cake h %s 1 b ro 1 b ro ssort 4s 1n, pai śreen. io co  ssort 4s io io co  ssort is io co  ssort is io co  ssort is ssort is co  co  ssort is s	COCC OOX	FEES. Rio Golda Santa Maria Java O. G. Moch	Roassen Rio.  Scabo  Java  Java  13%  13%  16  16  ot Cotto  t Cotto  t Cotto  t Cotto  T Goo  X  13%  14½  14½  15%	00 bs 33 1334 1334 1334 1334 1334 1334 1334	2228 2228 2228 2228 2228 2228 2228 222	Roya  Niagra  Quak  Cut I Powd Gram Confestand No. 1, No. 2, No. 3 No. 4 No. 5  Corn, Corn
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	Egg plums, 25 lb boxes. 620 Pears, 25 lb boxes. 6315 Peaches, Delaware, 50 lb boxes. 628 Peaches, Michigan. 64124	Mule Ear
005	DRIED FRUITS-FOREIGN.	Japan fa Japan fir Japan du Young H Gun Pow
5 5	Orange Peel         @ 14           Prunes, French, 60s         12½@           Prunes, French, 80s         8½@           Prunes, Tracker         8½@	Oolong . Congo
55555	Raisins, Dehesia	Gail & A
000	Raisins, Loose Muscatels       @2 00         Raisins, Ondaras, 28s       @13½         Raisins, Sultanas       @ 9½         Raisins, Valencia       @10½	Railroad Lotzbeck
5	Raisins, Imperials	White W Cider Bath Bri
0	Grand Haven, No. 8, square     1 00       Grand Haven, No 9, square, 3 gro     1 20       Grand Haven, No. 200, parlor     1 75       Grand Haven, No. 300, parlor     2 25       Grand Haven, No. 7, round     1 50       Oshkosh, No. 2     1 00       Oshkosh, No. 8     1 50       Swedish     75	do Burners, do Condens
0 0 0 0	Oshkosh, No. 8	Cream T Candles, Candles,
0	Swedish	Extract do Gum, Ru Gum, Ru
0 0 5	Black Strap       15@17         Cuba Baking       25@28         Porto Rico       24@30         New Orleans, good       28@34	Gum, Ru Gum, Sp Hominy, Jelly, in Pearl Ba
-	15@11   15@11   15@11   15@11   15@11   15@11   15@12   15@28   15@2	Peas, Gr Peas, Sp Powder, Powder,
-	OATMEAL   Steel cut	Sage
	Rolled Oats, cases. 3 25 Quaker bbls 6 25 RolledOats, Shields'3 25 PICKLES.	Putnar Standard Twist,
	Dines	Cut Loan
0	Imported Clay 3 gross	Royal, 20 Royal, 20 Extra, 20 Extra, 20 French (
	Choice Carolina	Cut loaf, Broken, Broken,
	RICE   Choice Carolina   6½ Java   Prime Carolina   5½ Java   Patna   5½ Good Carolina   5 Rangoon   5¼@5½ Good Louisiana   5 Broken   3½@3½ SALERATUS   DeLand's pure   5½ Dwight's   5½ Church's   5½ Sae Foam   5½ Taylor's G. M   5½ Cap Sheaf   5½ SALERATUS   SALERATU	Sour Dro Peppern Chocolet
5	Church's	Chocolat H M Cho Gum Dr Licorice A B Lico
9	8ALT.  80 Pocket, F F Dairy	Lozenge Lozenge Imperia
	Diamond C. 1 45 Standard Coarse. 1 25 Ashton, English, dairy, bu. bags. 75	Mottoes Cream I Molasses Caramel
	Asnon, English dairy, 4 bu. bags 25 American, dairy, ½ bu. bags 25 Rock, bushels 28	Hand Ma Plain Co Decorate
0000	Warsaw, Dairy, bu. bags	String R Burnt A Winterg
0	Pepper Sauce, red small 6 70 Pepper Sauce, green 6 80 Pepper Sauce, red large ring 61 25 Pepper Sauce, red large ring 61 50	Lozenge Lozenge Lozenge Lozenge Chocolat
5	SAUCES.   SAUCES.   Parisian, ½ pints	Chocolat Gum Dr Gum Dr Moss Dr Moss Dr Sour Dro
	New Process, 1 b. 3 96 Extra Chicago Fam- New Process, 3 b. 3 85 lly	Imperia
	SOAPS.   S	Imperia Bananas Oranges
	Big Five Center       3 90 Shamrock       3 30         Nickel       3 45 Blue Danube       2 95         Gem       3 35 London Family       2 60         SPICES	Oranges Oranges Oranges Oranges
0	SPICES   SPICES   Whole	Oranges Oranges Lemons, Lemons
	Cloves         15@25         Nutmegs, No. 1.         @60           Ginger         16@20         Nutmegs, No. 2.         @50           Mustard         15@30         Cloves         16@18           Carrenne         35@30         Cloves         16@18	
32	Cayenne	Lemons, Figs, lay Figs, Ba Dates, f Dates, M Dates, S Dates, M Dates, F Dates, F Dates, P Pine Ap
4	"gloss, 1 fb packages.       @ 5½         "boxes.       @ 3½         Niagara, laundry, bbls.       @ 3¾         "boxes.       @ 3¾         "boxes.       @ 3¾	Dates, F Dates, P Pine Ap
	gloss, 1 tb	Prime H Choice Fancy H
	Cut Loaf     @ 7½       Powdered     @ 7½       Granulated, Standard     6 69@ 6½       Confection     6 60%	Choice V Fancy H H. P. Va
	Standard A     0 6       No. 1, White Extra C     5% 6       No. 2, Extra C     5% 6	Almonds
8	No. 4 C 5%@ 5½ No. 5 C 5½@ 5% SYRUPS.	Chestnu Filberts, Walnuts
86	SYRUPS.         22@26           Corn, ½ bbls.         24@27           Corn, 10 gallon kegs.         @29           Corn, 5 gallon kegs.         1 35           Pure Sugar, bbl.         22@26           Pure Sugar, ½ bbl.         24@28           Pure Sugar 5 gal kegs.         @1 50	Pecans,
á	Pure Sugar, bbl       22@26         Pure Sugar, ½ bbl       24@28         Pure Sugar 5 gal kegs       @1 50	Cocoany
á	Pure Sugar 5 gal kers.	The G
b	10   10   25   Sweet Rose   45	Mess, Ch Clear, S Short Cu
2	Dark American Eagle 67   Mule Ear.   65     The Meigs	Extra fa Clear, A Extra el
	Prairie Flower         .65 Blaze Away         35           Indian Queen         .60 Hair Lifter         30           Bull Dog         *57 Jim Dandy         38           Crown Leaf         .66 Our Bird         28	Clear qu Boston o Clear ba
2	Hiawatha	Standard Long Cle
4	*Delivered.  SMOKING Our Leader	Short Cl do. do.
10/01/01	Ruby, cut plug         .35         Boss         15           Navy Clippings         .26         Two Nickel         .24           Leader         .15         Duke's Durham         .40           Hand Tack         .29         Group Counce Co. Discovering         .40	Hams, h
	Dixie         28 Owl         16           Old Tar         40 Rob Roy         26           Arthur's Choice         22 Uncle Sam         28	" be
2/2/2/2	25   Gold Dust.   26   Railroad Boy   38	Shoulde Breakfa
いっちらららららら	(cloth)	Dried B
0	Standard	Tierces 30 and 50 50 to Rou
2 2 0 5	Traveler 35 lina, 16 oz boxes 42 Maiden 25 King Bee, longcut 22 Pickwick Club 40 Sweet Lotus 32 Nigger Head 36 Carellina 32	20 th Pails 5 th Pails 5 th Pails 10 th Pai
5	32   32   33   34   35   36   37   37   38   38   39   39   39   39   39   39	Extra M

28 Trade Union. 36 Labor Union.

.42 Big Drive.

.32 Patrol ...... .32 Jack Rabbit.

37 Nimrod . 39 E. C.....

and Let Live.

@ 25 @ 12 @ 20 @ 15	Our Leader         16 Hiawatha         22           Mayflower         23 Old Congress         23           Globe         22 May Leaf         22           Mule Ear         23 Dark         20           TEAS.         20
@ 28 @12½ @ 23 @ 22 @ 7	Japan fordinary     18622)       Japan fair to good     25@35       Japan fine     35@45       Japan dust     15@20       Voung Hyson     30@50
@ 14 @ 14 2½@ 8½@ @ 4¼ @3 50	Oolong 33@55@6C Congo 25@30
@3 00 @2 50 @2 00 @13½ @ 9½ @10½	SNUFF.   Collard's American Gentlemen   72   72   73   74   74   75   75   75   76   76   77   77   77
@3 25 1 00	VINEGAR.  White Wine
1 75 2 25 1 50 1 00 1 50	Bath Brick Imported     95       do American     75       Burners, No. 1     1     00       do No. 2     1     50       Condensed Milk, Eagle brand     7     75       Cream Tartar 5 and 10 b cans     15@25     25       Candles, Star     312½     312½
75 1 00 1 50 1 00 1 50	Candles, Hotel.       @14         Extract Coffee, V. C.       @80         do       Felix       1 25         Gum, Rubber 100 lumps       @25         Gum, Rubber 200 lumps       @35         Gum, Spruce       3000 25
15@17 25@28 24@30 28@34 44@50 52@55	Cream Tartar 5 and 10 b cans     15@25       Candles, Star.     @12½       Candles, Hotel.     @14       Extract Coffee, V. C.     @80       do Felix     1 25       Gum, Rubber 100 lumps     @25       Gum, Rubber 200 lumps     @35       Gum, Spruce     30@35       Hominy, \$\frac{1}{2}\$ bbl     @3 50       Jelly, in 30 \$\frac{1}{2}\$ b pails     @ 4½       Pearl Barley     2½@3       Peas, Green Bush     @1 25       Peas, Split Prepared     @3       3 Powder, Keg     @3 00       Powder, ½ Keg     @1 90       Sage     @1 18
eme.5 75 eme.3 00 2 25 2 85	CANDY, FRUITS AND NUTS.
50@4 75 50@2 75	Putnam & Brooks quote as follows : STICK. Standard, 25 1b boxes
@3 00 25@3 00 @2 25 @1 85 75@ 90	STICK.  Standard, 25 b boxes.  Standard, 25 b boxes.  Standard, 25 b boxes.  Standard, 26 d b boxes.  Standard, 26 d b boxes.  Standard, 26 d b boxes.  MIXED  Royal, 20 b pails.  Extra, 25 b pails.  Extra, 25 b pails.  Extra, 20 b bbls.  Standard, 25 b pails.  Standard, 25 b pails.  Standard, 25 b pails.  Standard, 25 b pails.  Standard, 25 b cases.  Standard, 26 boxes.  Standard, 26 box
5½ .5¼@5½ .3¼@3½	Cut loaf, 25 fb cases
51/4 51/4	Peppermint Drops   @14     Chocolate Drops   15     H M Chocolate Drops   18     Gum Drops   10     Licorice Drops   22
2 25 2 15 2 35 90 1 45	A B Licorice Drops       12         Lozenges, plain       15         Lozenges, printed       16         Imperials       15         Mottoes       15         Creem Res       15
1 25 75 2 75 70 25 28	Molasses Bar   13@14     Caramels   18     Hand Made Creams   18@19     Plain Creams   17     Decorated Creams   20
45 25 @2 00 @ 70	Burnt Almonds. 20@22 Wintergreen Berries
@ 80 @1 25 @1 50 @ 80 @1 20 @3 50	FANCY-IN BULK.   12   612½
@2 20 Fam2 944 75	Moss Drops, in pails   @10   @ 9½
4 75 4 75 les5 60 Oil5 60 3 30 2 95 y2 60	Uranges, California, fancy
@18 8@10 10@11	Oranges, Messina. Oranges, Naples. Lemons, choice. Lemons, fancy. Lemons, California.
1 @60 2 @50 16@18	Oranges, California, choice         5 00@5 50           Oranges, Jamaica, bbls         0 oranges, Florida           Oranges, Valencia, cases         0 oranges, Messina           Oranges, Messina         0 oranges, Messina           Oranges, Messina         0 oranges, Messina           Oranges, Messina         0 oranges, Messina           Cemons, choice         0 7 50           Lemons, California         Figs, layers, new. \$ b         12½@16           Figs, Bags, 50 b         0 6½         6½           Dates, Frails do         0 4½         6½           Dates, Frails do         0 4½         6           Dates, Skin         0         0 4½           Dates, Fard 10 th box \$ b         0 8         8           Pine Apples, \$ do         0 8         8           Pine Apples, \$ do         0 8         8           Pine Red, raw \$ b         4 6         4½           Choice do         0 6         5½           Choice White, Va.do         0 5½           Fancy H.P. do         0 6         5½           Kh. P.Va         7 6 7½           Almonds, Tarragona         15 66           " California         14 615           Brazils         6 8 ½
@ 6 @ 51/4 @ 31/4 @ 33/4 @ 53/4	Dates, Fard 10 b box 8 b.       84@ 9         Dates, Fard 50 b box 8 b.       6 8         Pine Apples, 8 doz.       2 25@2 50         Prime Red, raw 3 b.       2 25
@ 6 @4 50 @ 714 @ 714 69@ 634 18@ 64	Choice do do 6 45 Fancy H.P. do do 6 51/4 Choice White, Va.do 6 51/2 Fancy H.P. Va do 6 8 H. P. Va 7 6 7/2
5%@ 6 5%@ 5% 5%@ 5%	Almonds, Tarragona. 15 @16 " Ivaca. @15 " California 14 @15 Brazils. 8 @ 8½ Chestnuts, per bu.
5¼@ 5% 4%@ 5 22@26 24@27 @29	Hiberts, Sicily
1 35 22@26 24@28 @1 50	" French. @12 California. @12 Pecans, Texas, H. P 9 @13 " Missouri 8½@ 9 Cocoanuts, № 100. 4 75@ 5
35 apper 35 45 tunner35 35	The Grand Rapids Packing & Provision Co.
38 65 74 64 52 35	PORK IN BARRELS.   11 50
30 38 28 han28	Clear quill, short cut.
30 24 30	Standard clear, short cut, best.   14 75
15 24 m40 b Pipe 26 16 26	SMOKED MEATS—CANVASSED OR PLAIN.   Hams, heavy.   1034   " medium.   1114   " light.   1114   " picnic.   8   " bonelegs   10
28 25 38 18	" best boneless. 11 Shoulders, sweet pickle. 7 boneless. Breakfast Bacon elear. 8½ " clear. 8½ " boneless. 9
Caro- 48 Caro- 48	Dried Beef, extra
Caro- xes42 reut22	50 th Round Tins, 100 cases.   71/8
32 30 32 26	50 b Round Tins, 100 cases
*36 *30 38 40 42 42	Ham Sausage Tongue Sausage Frankfort Sausage Blood Sausage Bologna, straight Bologna, thick Head Cheese PIGS' FEET In half barrels In quarter barrels 3 50
40 35 am39 36	
36 or33 42 35 35	OYSTERS AND FISH.  F. J. Dettenthaler quotes as follows:

| BARKELS. | White oak pork barrels, h'd m'd. M | 1 00@ 1 10 | White oak pork barrels, machine. | 85@ 95 | White oak lard tierces | 1 15@ 1 25 | Eef and lard half barrels | 75@ 95 | Custom barrels, one head | 1 00@ 1 10 | Flour barrels | 30@ 37 | Produce barrels | 23@ 25 | LEMON & HOOPS 二百日日 南北山 南日本山

"A" Wood's patent planished, Nos. 24 to 27 10
"B" Wood's pat. planished, Nos. 25 to 27 9
Broken packs ½c 費 b extra.

### BELKNAP Wagon and Sleigh Co.

Spring, Freight, Express, Lumber and Farm

### WAGONS

Logging Carts and Trucks, Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have overy facility for making first-class Wagons of all kinds. [47] Special Attention Given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

### GUSTAVE A. WOLF, Attorney.

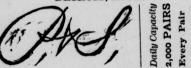
Over Fourth National Bank. Telephone 407.

COLLECTIONS

Promptly attended to throughout the State. References: Hart & Amberg, Eaton & Christenson, Enterprise Cigar Co.

### PINCREE &SMITH Wholesale Manufacturers

Boots, Shoes and Slippers DETROIT, MICH.



Michigan Agents Woonsocket Rubber Company.

Office and Factory-11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

### whips & lashes AT WHOLESALE ONLY.

Goods at jobbing prices to any dealer who co us or orders by mail, for cash.

### G. ROYS & CO.,

2 Pearl St., Grand Rapids, Mich.

Having been witnesses of the truly miracu lous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other rem edy for blood, liver, stomach, and kidney dis-

### SHERIFF'S SALE.

Notice is hereby given that by virtue of a writ of fierifiacias issued out of the Circuit Court for the County of Kent, State of Michigan in favor of John N. Compton and William R. Compton against the goods and chattles and real estate of Mrs. J. M. Lane, in said county, to me directed and delivered, I did on the 6th day of May, 1886, levy upon, and take all the right, title and interest of the said Mrs. J. M. Lane in and to the following described real estate, that is to say: The north-east quarter (44) and the north-east quarter (45) of the north-west quarter (46) of section twenty-five (25) town five (5) north of range twelve west, all of which I shall expose for sale at public auction or vendoor of the court block (so called) that being the place of holding the circuit court of said county of Kent, on the 14th day of August, A. D. 1886, at 10 o'clock in the forenoon of said day.

Dated this 22nd day of June, A. D. 1886.

LYMAN T. KINNEY, Sheriff.

By Henry Pulver, Deputy Sheriff.

FRANK A. RODGERS,

Attorney for Plaintiff.

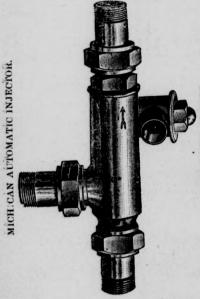
150

### HESTER & FOX.

Manufacturers' Agents for

Saw and Grist Mill Machinery

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.



Depot for Independence Wood Split Pulley. Large ock kept on hand. Send for sample pulley and be ome convinced of their superiority. Write for prices 130 Oakes St., - Grand Rapids, Mich

		-		
FRES	H MEA	TS.		
John Mohrhard prices as follows:	quotes	the	trade	selling
Fresh Beef, sides			5	@ 64
Frach Roof hind a	narters.			60 04
Drogged Hogs			0	34000
Mutton, carcasses.			0	1/200 0
Spring Lamb		• • • • •	2	0 8
Veal Pork Sausage				467
Bologna		•••••	6	1/20 7
Fowls			11	@12
Duolee				
Turkeys			12	@14
		- 11		

Turkeys	~ 611	ı
HARDWOOD LUMBER.		
The furniture factories here pay as for dry stock:		
Basswood, log-run	@13	0
Birch Nos 1 and 2	@25	0
Block Ash log-run	@13	0
Birch, Nos-1 and 2. Biack Ash, log-run. Cherry, log-run. 25	00@30	0
Maple, log-run	00@15	(
Maple, soft, log-run12	00@14	(
Maple, Nos. 1 and 2	@20	(
Maple, clear, flooring	@25	
Maple, white, selected	@25	
Maple, white, selected	@18	
Red Oak, log-run	@22	
Red Oak, Nos. 1 and 2	(0)25	
Red Oak, No. 1, step plank	@55	
Walnut, log-run	@75	
Walnut, Nos. 1 and 2		
Walnuts, culls	@13	1
Grov Elm log-rill	000010	88.

Grand Rapids Traveling Men's Association.

President—L. M. Mills.
Vice-President—S. A. Sears.
Secretary and Treasurer—Geo. H. Seymour.
Board of Directors—H. S. Robertson, Geo. F.
Owen, J. N. Bradford, A. B. Cole and Wm.
Logie.

A PLEA FOR THE TRAVELER.

BY L. M. MILLS. They've called a drummers' picnic by this love-

ly lake to-day. And to the call responding, we've come from

Casting, for a time, aside all thought of business worry. Our grips and trunks are all forgot, and all of

travel's hurry. The price of "Lawrence L. L.s," of "Standard C's" or "A's,"

Of "Curacoa's, Calfs or Kips," of samples in our trays, Of Pills or Quinine, Beef or Hams, of Hinges

or of Nails, All through the year so rack the brain that reason almost fails.

As down life's toilsome way with hurrying feet we tread,

And planning, scheming, rushing, till weary hands and head Seem to revolt, and call a halt for time to think of self.

A pause for recreation in our restless race for pelf.

While there be many others more gifted far than I To wreathe poetic laurels, still by your lief I'll

To cite in rustic measures, or, if you please, in

rhyme, Some things that may not be amiss at this particular time.

Our dear ones, wives and babies, or, if none, sweethearts true,

To the pleasures of this day, we gladly wel-For though stern business often doth call us

far from home, We know you feel 'tis duty, not our desire to

Not for our own enjoyment, but for the ones love: Not from selfish motives, but to cheer the

With needful, thoughtful offerings, our happy homes to deck,

We brave the trav'lers dangers, and pass through storm and wreck.

And often when we're downcast with trade that's dull, or care, When customers are surly, or not found anywhere,

Then homeward fly our wand'ring thoughts, for comfort and for rest, And like a glimpse of heaven, it cheers the

weary breast. The dream of loved ones happy, there in our

own dear home, Doth give new life and vigor for triais still to come, Battling long and earnestly, for orders and for

From early dawn of morning, till far into the night.

The epithet, A Traveling Man, has oft been used in scorn, But brighter days are dawning, of which w

see the morn, those who know us best know there are hearts as true. Beneath a drummer's cutaway, as a soldier's

And none who prize more highly a modest wo

man's heart, Or none that act more truly a gentlemanly part,

More generous or willing to relieve distress or To lighten others burdens as through the world

we go. A suff'ring comrade, wife or child, never plead

in vain, But promptly forth the willing hand, filled

with our honest gain Goes silently, but surely, to banish want and pain From homes to where some traveling man

doth ne'er return again. We're charged with being mashers, with jilt-

ing fairest hearts, Of being men with many wives and acting many parts. But if 'tis true in any case, and "pity 'tis, 'tis

true. I'll prove it's the exception and not the rule, to you.

And now my brother travelers, a closing work to you: Remember all our promises and may we keep them true

To wife, to child, or mother dear, and still to lover, too. And always keep this fact in mind that God is watching you.

We know our truest allies are our darling one at home, And while upon the sea of life we still do go

and come, Their thoughts and prayers are for us, all through the livelong days

To guard and keep us safely through many dangerous ways

Intemperance, our greatest foe, we're battling strong and hard, For down our memory's highway the view sadly marred

With wrecks of noblest manhood, the brightest and the best. Slain by the great destroyer of happiness and

Debauchery nor gambling, profanity no Are not essentials to our trade, above thes

we must rise, And soon we hope to show the world, as we know we surely can, That for honor, virtue, truth and right is the

so-called traveling man. Short is our creed, our precepts few, but he who tries the heart.

Methinks, will find in Heaven's retreat, for traveling men some part, And when life's trip sheet has been filled, and

our ledger balanced stands, May an interest in the house be given, "The House not made with hands.'

THE ART INTERCHANGE. A Household journal. New York: William Whitlock, 37 West 22d street.

This periodical is one of the very best art journals of the country and richly deserves the splendid patronage it receives. It is ingame of four innings, the score stood 33 to variably bright and original and the illustra-..... 625 00 tions possess more real merit and are far more suggestive than is usually the case with publications of that nature.

A Letter From Home.

The hotel 'bus from the midnight train Brought one lone passenger through th nmercial tourist, weary and sad, trade had been poor and collections

With a careless hand, he wrote his name On the page of a book unknown to fame; The drowsy night-clerk the signature scanned. And a letter placed in the drummer's hand. See what a look of great delight Comes over his face at the welcome sight, And eargerly scanning the well-known hand Of the loving missive from his home band.

Open the envelope is quickly torn
And over his face so weary and worn
Now flit, like the sunbeams after a storm,
Smiles of joy as the message takes form.

So wives, sisters, sweethearts, brothers or chums,

If you know where we'll be where next Sunday comes Just drop us a letter if time will permit,

Draw on us at sight and we will remit—Out
thanks.

The Drummer's Visit.

From the Washington Post.

Welcome, Travelers Commercial! Fellows that have come so far shall Have a greeting quite impartial.

How d'you like our streets pictorial, Drives romantic, parks arboreal, Buildings huge, and spots memorial? How do you like the House and Senate And Rotunda? Pause a minute And observe the pictures in it.

How do you like the man (in clover) Who the Nation bosses over And the girl that bosses Grover.

Welcome, boys! The Prince and Plumber. Bridal couple, Duke and Drummer, Always come to us in summer!

### The Gripsack Brigade.

An notion trip-The commercial traveler's tour with samples of small wares. Leo. A. Caro and wife are still in Baltimore, being detained by the serious illness

of the latter. F. M. Blount, representing Schnull & Krag, of Indianapolis, is in the city, introducing "Standard" package coffee.

A. D. Baker and wife have returned from their wedding trip, which included a visit to Geo. H. Seymour secretary and treasure Niagara Falls and several New York towns, and are now pleasantly located at Park Place. Mr. Baker will take to the road again | Cole, J. N. Bradford and Wm. Logie. next week.

Herbert A. Filler, Michigan traveling representative for the P. J. Sorg Co. of Middle- evening, when the boys met at Ti town, Ohio, was in town over Sunday. Mr. Filler now calls Chicago his home, but has ization. about decided to change his residence to Grand Rapids.

Geo. F. Owen has returned from Baltinore, whither he went as a delegate to the national convention of the T. P. A. He reling higher. ports having a splendid time and returned by way of Washington, where he was presented to the President. George says he assured Grover that he was entitled to the full trade discount.

Chas. E. Morgan, the versatile salesman for Jennings & Smith, took supper at the Eagle Hotel the last time he was in town and attempted to play a trick on one of the dining room girls. The young lady bided her time, and on the plea that she was going to hug him stuffed both his ears full of dough. Charley says she will never get a chance to dough it to him again.

Dave Holmes, who gets extra pay from the West Michigan Lumber Co. on account of his ability to outlie any traveling man except Dave Smith, took in a portion of the boys' picnic Saturday and then slid down to the O-wash-ta-nong club for a drink of ice water. The next seen of him he was floundering in the lake, having gone out in a single scull under the impression that half a day's practice would enable him to take the sweepstakes at the coming regetta.

THE TRADESMAN acknowledges the receipt of a handsome oleograph reproduction of A. M. Williard's famous painting, "The Drummer Latest Yarn." The subject is decidedly "taking" and the artist has succeeded in presenting it with wonderful effect. The reproduction is published by J. F. Ryder, 239 Superior street, Cleveland, and any traveling man wishing a picture typical of his business could not do better than to send \$3 to the address given and obtain one of the greatest successes ever achieved with the paint brush.

Majenta Headed Dave Smith promised by all that was holy that he would be present at the traveling men's picnic, but just as he was boarding the train for Grand Rapids he received a telegram from Chicago stating that the house he is building there had been attached by the carpenters for wages. He stated to a friend that it would be an easy task for him to satisfy the workmen without recourse to his pocket book-that the persuasive eloquence for which he is noted would be amply sufficient. THE TRADES-MAN learns from reliable sources that Smith's house is not much of a shebang, being nothing more or less than tar paper fastened to cuil lumber. The interior is not even plastered and the exterior is painted with yellow ochre and fish oil. Dave has lately gone into the navigation business, having purchased a quantity of Indian canoes of a Petoskey grocer for the purpos of influencing trade.

The third annual picnic of the Grand Rapids traveling fraternity, which was held at Reed's Lake last Saturday, was a success in every respect, although the pleasure of the occasion was somewhat marred by the too ardent attention bestowed on the gathering by strangers and curiosity seekers. The attendance was fair, probably reaching 100 representative salesmen, nearly all of whom were accompanied by their families. The programme was begun by a base ball match. sides being chosen by A. B. Cole and Chas 23 in favor of Cole's side, which include Fred. Powers, Henry Dawley, G. H. Jacobs Fred. Matthews, Jas. N. Bradford, W. H.

Downs, Daniel Lynch and Adelbert L. Livingston. Mr. Falls' side was composed of Joe. Reed, Dave Kenyon, Manley Jones, W. G. Hawkins, Cass. Bradford, Geo. Owen, Hy. Robertson, R. Vaness, Steve Sears and L. M. Mills. At the conclusion of the game, the crowd moved to the north end of the pavilion grounds, which had been set apart for the traveling men by the management of the street railway company. The mob followed, however, crowding out many who were entitled to the privileges of the occasion. Geo. Owen acted as master of ceremonies, introducing a quartette composed of Ad. and Sam. Morrison, L. M. Mills and Geo. C. Potter, who rendered the national hymn very effectively. Max Mills then read an original poementitled "A Plea for the Traveler," which is given in full in another part of this week's paper. Chas M. Falls also read an original poem-original with somebody else-which is published elsewhere. The quartette then rendered another selection, when Geo. Owen enter tained the audience with a narration of his recent trip to Baltimore and his introduction to the President and Belva Lockwood at Washington. Several short addresse were made by representatives of the frater nity-including Gideon Bludgeon Kellogg Ned. H. Knight and Herbert A. Fillerwhen the quartette rung down the curtai with the Doxology. The fat men's race which was then called, was won by Chas M. Falls and a test of fleetness among th lean men resulted in the victory of Geo. ( Potter. Each gentleman received as premium a box of cigars, with the compli ments of THE TRADESMAN. The ladie then set about preparing the evening mea while the boys proceeded to the formatio of the "Grand Rapids Traveling Men's As sociation." Hy. Robertson was made chair man, but soon gave way to Max Mills, wh was elected president of the Association Steve Sears was elected vice-president an A board of directors was elected, compos of Hy. Robertson, Geo. F. Owen, A. A. Stowe was elected an honorary member The meeting then adjourned until Monda TRADESMAN office and perfected the orga

Hides, Pelts and Wool.

Hides are firm. Pelts are firm. Tallow is a trifle weaker. Wool is firmer and tend-

Chicago & West Michigan.	
Leaves,	Arrives
fail 9:00 a m	4:00 p m
Day Express	8:55 p m
light Express11:00 p m	5:45 a m 11:00 a m
uskegon Express 4 45 p m	11:00 & 11

NEWAYGO DIVISION.

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

Grand Rapids & Indiana.	
GOING NORTH. Arrives.	. Leaves
Traverse City and Mack. Ex.8:45 a m Traverse City and Mack. Ex. Traverse City and Mack. Ex. 7:40 p m Cadillac Express	9:05 a n 11:45 a n 11:10 p n 5:05 p n chair car
for Mackinaw and Traverse City. 11:10 p m train has a sleeping car erse City and Mackinaw. GOING SOUTH.	
Cincinnati Express 5:40 a m	7:15 a n 11:45 a n 5:30 p n

### C. L. LOCKWOOD, Gen'l Pass. Agent. Detroit, Grand Haven & Milwaukee.

ı	GOING EAST.	
	Arrives.	Leaves.
d	+Steamboat Express 6:20 a m	6:25 a m
t	†Through Mail10:15 a m	10:50 a m
	†Evening Express 3:15 p m	3:50 p m
	*Limited Express 6:25 p m	6:30 p m
-	+Mixed, with coach	11:00 a m
t	GOING WEST.	
7	+Morning Express 1:05 p m	1:10 p m
1	+Through Mail 5:00 p m	5:10 p m
	+Steamboat Express10:40 p m	10:45 p m
S	+Mixed	7:45 a m
,	*Night Express 5:10 a m	5:35 a m
,	*Daily, Sundays excepted. *Daily.	
1	Passengers taking the 6:25 a. m	. Express
e	make close connections at Owosso fo	r Lansing
0	and at Detroit for New York, arrivin	g there at
	10:00 a. m. the following morning.	
	The Night Evapose has a throng	h Wagner

Rapids.
D. Potter, City Pass. Agent.
Geo. B. Reeve, Traffic Manager, Chicago.

### Michigan Central.

	DEPART.
-	Detroit Express 6:15 a n
e	Day Express
7	*Atlantic Express
0	Mixed 6:50 a r
	ARRIVE.
n	*Pacific Express 6:00 a r
e	Mail 3:00 p r
	Grand Rapids Express10:15 p r
١,	Mixed 5:15 pr
	*Daily. All others daily except Sunday
	Sleeping cars run on Atlantic and Pacific Ex
d	press trains to and from Detroit.
	Parlor cars run on Day Express and Gran
0	Rapids Express to and from Detroit.
d	Direct connections made at Detroit with a
200	through trains East over M. C. R. R. (Canad
3.	through trains East over M. C. M. It. Canad
ĺ.	Southern Div.) CHAS. H. NORRIS, Gen'l Agent
	CHAS. H. NORRIS, Gen l'Agent

	These prices are for <i>eash buyers</i> , who pay promptly and buy in full packages.  AUGERS AND BITS.	Sis
	Description	Ste Tr Mi
	Snell's         dis60&10           Cook's         dis40&10           Jennings', genuine         dis         25	NO NO NO NO
	Jennings', imitationdis50&10	NO
E	BARROWS.	No
r	Railroad	wi
-	Hand	In
• e	Cow	In
8	Gong dis 25 Door, Sargent dis 60&10	St
a	Stove BOLTS.	S
n	Carriage new listdis 80	Ci
	Sleigh Shoedis 75	COH
-	Wrought Barrel Boltsdis 60&10 Cast Barrel Boltsdis 60&10	T
-	Cast Barrel, brass knobsdis 60 Cast Square Springdis 60	L
d	Cast Chain dis 60&10	1
-	Wrought Barrel, brass knobdis 60&10 Wrought Squaredis 60&10	N
S	Wrought Sunk Flushdis 60 Wrought Bronze and Plated Knob	S
d	Flush	1
S	BRACES.	I
r-	Barber         dis \$ 46           Backus         dis 50&16           Spofford         dis 5           Am. Ball         dis ne	I
ŗ,	Spofforddis 50&10	
	Am. Balldis ne	
ir		
e,	Well, swivel	
S	Cast Loose Pin, figureddis 70&1	0 1
16	Cast Loose Pin, Berlin bronzeddis 70&1 Cast Loose Joint, genuine bronzeddis 60&1	
C	Wrought Narrow, bright fast jointdis 60&1 Wrought Loose Pindis 60&1	0 1
li	Wrought Loose Pin, acorntipdis 60&	5 1
e	Wrought Loose Pin, japanned, silver	- Li
al	tipped	0 1
01	Wrought Inside Blind	5 :
S	Blind, Clark's dis 80&1 Blind, Parker's dis 80&1	10 :
iı	Blind, Shepard'sdis	o
h	CAPS.	25
11	Hick's C. F.	30
	CAPS.  Ely's 1-10. per m \$6  Hick's C. F.  G. D.  Musket.	60
ei		
E	Rim Fire, U. M.C. & Willenester new listout	10 10
F	CHIEFIC	10
e	Color   Chisels   Chisel	10
la	y Socket Framing	10
H	E Socket Slicksdis Butchers' Tanged Firmerdis	75
aı	n- Barton's Socket Firmersdis	20
	COMPS	

### TIME TABLES.

Chicago & West Michigan.	
Leaves.	Arrives,
Mail 9:00 a m	4:00 p m
Day Express	8:55 p m
Night Express	5:45 a m
Muskegon Express 4 45 p m	11:00 a m
*Doily +Doily except Sunday.	
Pullman Sleeping Cars on all nig	ht trains.
Chrough parlor car in charge of C	areful at-
endants without extra charge to C	nicago .on

Stanley Rule and Level Co.'s.....dis

and longer.

Screw Hook and Eye, ½ net
Screw Hook and Eye ¾ net
Screw Hook and Eye ¾ net
Screw Hook and Eye, ½ net
Strap and T dis

HOLLOW WARE.

Stamped Tin Ware.
Japanned Tin Ware.
Granite Iron Ware.
HOES.

Door, mineral, jap. trimmings dis Door, porcelain, jap. trimmings Door, porcelain, plated trimmings Door, porcelain, plated trimmings Drawer and Shutter, porcelain dis Picture, H. L. Judd & Co.'s Hemacite dis Mallory, Wheeler & Co.'s new list dis Mallory, Wheeler & Co.'s dis Branford's dis Norwalk's dis LEVELS.

| Steel Nails—2 30. | OILERS. | Zinc or tin, Chase's Patent. | dis 60&i0 | Zinc, with brass bottom | dis 50 | dis 50 |

PANS.

Ohio Tool Co.'s, fancy.....

Brass or Copper.....

HAMMERS.

.dis

Leaves. Arrives. 3:50 p m 5:20 p m 8:00 a m 10:50 a m Express 8:00 a m 10:50 a m All trains arrive and depart from Union De-

### J. H. CARPENTER, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.

	Lake Sho	LAMAZOO DIVISION.)	
Te	ave.	Arriv	e.
	nd N. Y.	N. Y.	N. Y.
Mail.	Mail.	Mail.	Ex.
p. m.	a. m.	a. m.	p. m.
4:40	7:50 Dp.	.Grand RapidsAr 9:50	7:15
5:58	9:07	Allegan 8:32	5:58
6:55	10:05	. Kalamazoo	5:00
9:50	11:40	.White Pigeon 5:50	3:30
a. m.	p. m.	p. m.	
4:15	5:10	.Toledo11:15	10:40
8:20		.Cleveland 6:40	6:30
p. m.	a. m.	a. m.	p. m. 11:55
2:40		Buffalo11:55	a. m.
a. m.	p. m.	Chicago Iv 11 20	8:50
5:40	8:00	Chicago Lv 11 30 nt leaves Grand Rapids at 1	
AIC	cal freigh	ngers as far as Allegan.	р. ш.,
carry	ing passe	ly except Sunday.	
Ali	Tains dan	MCKENNEY, General Ax	ent.

Arrives. Leaves.
Craverse City and Mack. Ex.8:45 a m 9:05 a m
raverse City and Mack.Ex. 11:45 a m
Traverse City and Mack. Ex. 7:40 p m 11:10 p m
adillac Express 3:40 p m 5:05 p m
9:05 a m and 11:45 a m trains have chair cars
or Mackinaw and Traverse City.
11:10 p m train has a sleeping car for Traverse City and Mackinaw.
GOING SOUTH.
incinnati Express 5:40 a m 7:15 a m
Fort Wayne Express 10:25 a m 11:45 a m
Cincinnati Express 5:05 p m 5:50 p m
Frav. City and Mack Ex10:40 p m
7:15 a m train has parlor chair car for Cin-
cinnati.
5:30 p m train has Woodruff sleeper for Cin-
ninnati.

TEVENING EXPRESS 3.13 pm	0.00 P
*Limited Express 6:25 p m	6:30 p 1
+Mixed, with coach	11:00 a 1
GOING WEST.	
+Morning Express 1:05 p m	1:10 p 1
+Through Mail 5:00 p m	5:10 p 1
†Steamboat Express10:40 p m	10:45 p 1
+Mixed	7:45 a 1
TMIXEG 5:10 a m	5:35 a 1
*Night Express 5:10 a m	
+Daily, Sundays excepted. *Daily.	Damag
Passengers taking the 6:25 a. m.	Expres
make close connections at Owosso fo	r Lansin
and at Detroit for New York, arriving	g there
10:00 a. m. the following morning.	
The Night Express has a through	n Wagne
Car and local Sleeping Car Detroit	te Gran
Rapids.	

DEPART.	
Detroit Express 6:15 a m	1
Day Express	1
*Atlantic Express	1
Mixed 6:50 a m	1
ARRIVE.	٥
ARRIVE.	
*Pacific Express 6:00 a m	1
Mail	1
Grand Rapids Express10:15 p m	n
Grand Rapids Express	а
Mixed 5:15 p m	1
*Daily All others daily except Sunday	٠.
Sleeping cars run on Atlantic and Pacific Ex	4
press trains to and from Detroit.	
press trains to and from Detroit	3
Parlor cars run on Day Express and Grand	u
Rapids Express to and from Detroit.	ä
Direct connections made at Detroit with al	а
through trains East over M. C. R. R. (Canada	a
through trains Back over M. C. M. C.	ä
Southern Div.)	

### Bardware.

	Bloken packs /10 b =
These prices are for cash buyers, who pay comptly and buy in full packages.	Sisal, ½ ln. and larger
AUGERS AND BITS.	Sisal, ½ in. and larger   131/4     Manilla   131/4
res', old style dis60&10 H. C. Co dis60&10 ouglass' dis60&10 ierces' dis60&10	Steel and Irondis 70 Try and Beyels dis 60
ouglass'	Mitredis 20
ierces' dis60&10 nell's dis60&10	Com. Smooth. Com.
dis-00-00   dis-	Nos. 10 to 14
ennings', imitationdis50&10	Nos. 18 to 21
pringdis 40	Nos .25 to 26
BARROWS. \$ 13 00	All sheets No. 18 and lighter, over 30 inches
BALANCES.   dis 40	Nos. 10 to 14 \$4 20 \$2 75 Nos. 15 to 17 4 20 2 75 Nos. 15 to 17 4 20 2 75 Nos. 18 to 21 4 20 2 80 Nos. 22 to 24 4 20 2 90 Nos. 22 to 24 4 20 2 90 Nos. 25 to 26 4 40 3 00 No. 27 1 4 60 All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra.
and	In casks of 600 bs. \$ b
all dia 906-15	TACKS
ongdis 25	American, all kindsdis
oor, Sargentdis 60&10	Swedes, all kinds
tove	Cigar Box Nailsdis 50
lowdis oodel	Finishing Nailsdis 50 Common and Patent Brads dis 50
leigh Shoedis 78 Vrought Barrel Boltsdis 60&10	Hungarian Nails and Miners' Tacks.dis 50
dast Barrel Boltsdis 60&10	Trunk and Clout Nailsdis
ast Square Springdis 6	Leathered Carpet Tacksdis 35
Wrought Barrel, brass knobdis 60&1	No. 1. Refined
Wrought Square dis 60&1	0 No.1, Refined
Vrought Barrel Bolts         dis         60&1           ast Barrel Bolts         dis         60&1           ast Barrel, brass knobs         dis         6           ast Square Spring         dis         60           sat Chain         dis         60&1           Wrought Barrel, brass knob         dis         60&1           Wrought Square         dis         60&1           Wrought Sunk Flush         dis         60&1           Wrought Bronze and Plated Knob         Flush         dis         60&1           Flush         dis         60&1         60&1           (ves' Door         dis         60&2	TIN PLATES. Cards for Charcoals, \$6 75.
Flush dis 60&1	0   Cards for Charcoals, \$6 75.   IX,   10x14, Charcoal   5 75     IX,   10x14, Charcoal   7 25     1C,   12x12, Charcoal   7 75     1X,   12x12, Charcoal   7 75     1X,   14x20, Charcoal   7 25     1XX,   14x20, Charcoal   7 25     1XXX,   14x20, Charcoal   8 75     1XXX,   14x20, Charcoal   10 77     1XXX,   14x20, Charcoal   12 55     1X,   20x28, Charcoal   15 50     1X,   20x28, Charcoal   15 50     1X,   20x28, Charcoal   6 50     1X,   100 Plate Charcoal   8 50     1X,   12x12,   12x12,   12x12,   12x12,   12x12,   12x12,   12x12,     1X,   14x20,   12x12,   12x12,
BRACES.	IX, 10x14, Charcoal 7 25
	0 IX. 12x12, Charcoal 7 75
Backus dis 50&1 Spofford dis 5	0 IC, 14x20, Charcoal 5 75
Am. Balldis ne	t IXX, 14x20, Charcoal
Well, plain \$3 5 Well, swivel 4 6	10 1XXX, 14x20, Charcool
	0 IX, 20x28, Charcoal 15 50
BUTTS, CAST.	DX, 100 Plate Charcoal 8 50
Cast Loose Pin, figureddis 70&	DXX, 100 Plate Charcoal 10 50
Cast Loose Joint, genuine bronzeddis 60& Wrought Narrow, bright fast jointdis 60&	Redipped Charcoal Tin Plate add 1 50 to 6 75
Cast Loose Pin, figured	1
Wrought Loose Pin, acorn tipdis 60&	5 Roofing, 14x20, IX
Wrought Loose Pin, japanned, silver tipped	rates. Roofing, 14x20, IC. 5 25 Roofing, 14x20, IX. 6 75 Roofing, 20x28, IX. 14 00 TIN-LEADED.
Wrought Loose Pin, Japanned, silver         dis         60&           tipped         dis         10&           Wrought Table         dis         10&           Wrought Inside Blind         dis         10&           Wrought Brass         dis         80&           Blind, Clark's         dis         80&           Blind, Parker's         dis         80&           Blind, Shepard's         dis         40	IC, 14x20, choice Charcoal Terne 5 50
Wrought Brassdis	10 . IC 90x28 choice Chargon Torne 11 00
Blind, Clark'sdis 80& Blind, Parker'sdis 80&	10 IX, 20x28, choice Charcoal Terne 14 00
Blind, Shepard'sdis	70   Charl Came 60&10
CAPS.	Oneida Community, Newhouse's dis 35 Oneida Community, Hawley & Norton's 60&10
Ely's 1-10	60 Hotchkiss'
	35 S. P. & W. Mfg. Go.'s
CATRIDGES.	Mouse, delusion
Rim Fire, U. M. C. & Winchester new list508	65 Oneida Community, Hawley & Norton 5 00&10 60 Hotchkiss'
Rim Fire, United Statesdis508 Central Firedis308	Anneared Market
CHISELS.   dis 758	Extra Bailing dis 55
Socket Framingdis 758	Tinned Broom 78 15 09
Socket Cornerdis 758	75 Coppered Spring Steeldis 40@40&10
Socket Slicks	40 Tinned Spring Steel
Coldnet	20 Plain Fence. Barbed Fence, galvanized
COMBS.	Coppered Market   dis 62½
Curry, Lawrence's dis 403 Hotehkiss dis	cto Brass. new list net 25 wire goods.
COCKS.	Bright
Brass, Racking's	Bright
Bibb's Beer	k10 Gate Hooks and Eyesdis 70&10&10
Fenns'	WRENCHES.
Planished, 14 oz cut to size 22 th	Baxter's Adjustable, nickeleddis 60
14x52, 14x56, 14x60	28 Coe's Genuine
14x52, 14x56, 14x60 Cold Rolled, 14x56 and 14x60. Cold Rolled, 14x48.	191 MISCELLANEOUS.
Morse's Bit Stock. dis Taper and Straight Shank dis Morse's Taper Shank dis	40 Bird Cages
Taper and Straight Shankdis	40 Pumps, Cistern
nr news	40 Casters, Bed and Platedis50&10&10
Com. 4 piece, 6 in	.85 Forks, hoes, rakes and all steel goods60&10&5
	6-10
EXPANSIVE BITS.	LUMBER, LATH AND SHINGLES.
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis	25 The Newaygo Manufacturing Co. quote f. o.
EXPANSIVE BITS.   Clar's, small, \$18 00; large, \$26 00. dis Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis FILES—New List.   American File Association List.   dis 55 Disston's   dis 55 New American   dis 55 New American   dis 55	The Newaygo Manufacturing Co. quote 1. 0.     b. cars as follows:     &10   Uppers, 1 inch
1 Tal	&10   Uppers 14, 14 and 2 inch

### AND SHINGLES.

acturing Co. quote f. o. Uppers, 1 inch. Uppers, 14, 14 American File Association List. dis 55&10
Disston's dis 55&10
New American dis 55&10
Nicholson's das 55&10
Nicholson's dis 55&10
Heller's dis 55&10
Heller's Horse Rasps dis 55&10
GALVANIZED IRON,
Nos. 16 to 20, 22 and 24, 25 and 26, 27 28
List 12 13 dis 14 15 18
Discount, Juniata 56@10, Charcoal 60.
GAUGES. 14, 1½ and 2 inch..... Selects, 114, 11/2 and 2 inch..... Fine Common, 1 inch..... Fine Common, 1¼, 1¼ and 2 inch.
Fine, Common, 1¼, 1¼ and 1 inch. Slop, Common, 1¼, 1¼ and 2 inch.
No. 1 Stocks, 12 in., 12, 14 and 16 feet.
No. 1 Stocks, 12 in., 18 feet.
No. 1 Stocks, 12 in., 18 feet.
No. 1 Stocks, 10 in., 12, 14 and 16 feet.
No. 1 Stocks, 10 in., 12, 14 and 16 feet.
No. 1 Stocks, 10 in., 20 feet.
No. 1 Stocks, 10 in., 20 feet.
No. 1 Stocks, 8 in., 12, 14 and 16 feet.
No. 1 Stocks, 8 in., 18 feet.
No. 2 Stocks, 12 in., 12, 14 and 16 feet.
No. 2 Stocks, 12 in., 18 feet.
No. 2 Stocks, 12 in., 18 feet.
No. 2 Stocks, 12 in., 18 feet.
No. 2 Stocks, 12 in., 20 feet.
No. 2 Stocks, 10 in., 12, 14 and 16 feet.
No. 2 Stocks, 10 in., 12, 14 and 16 feet.
No. 2 Stocks, 10 in., 12, 14 and 16 feet.
No. 2 Stocks, 10 in., 12, 14 and 16 feet.
No. 2 Stocks, 10 in., 12 feet.
No. 2 Stocks, 10 in., 18 feet.
No. 2 Stocks, 10 in., 18 feet. 50

| HAMMERS. | dis | 25 | Kip's | dis | 25 | Kip's | dis | 25 | Yerkes & Plumb's | dis | 40&10 | Mason's Solid Cast Steel | 30 c list 40 | Blacksmith's Solid Cast Steel, Hand | 30 c 40&10 | MANORUSE | AND CAST | No. 2 Stocks, 10 in., 12, 44 and 16 feet.

No. 2 Stocks, 10 in., 18 feet.

No. 2 Stocks, 8 in., 12, 14 and 16 feet.

No. 2 Stocks, 8 in., 18 feet.

No. 2 Stocks, 8 in., 20 feet.

Coarse Common or shipping culls, al widths and lengths.

8 00

A and B Strips, 4 or 6 in.

C Strips, 4 or 6 inch.

No. 1 Fencing, all lengths.

No. 2 Fencing, 12, 14 and 18 feet.

No. 2 Fencing, 16 feet. 

No. 2 Fencing, 12, 14 and 18 feet.
No. 2 Fencing, 16 feet.
No. 1 Fencing, 4 inch.
No. 2 Fencing, 4 inch.
Norway C and better, 4 or 6 inch.
Bevel Siding, 6 inch, A and B.
Bevel Siding, 6 inch, C.
Bevel Siding, 6 inch, C.
Bevel Siding, 6 inch, Clear.
Piece Stuff, 224 to 2x12, 12 to 16 ft.
\$1 additional for each 2 feet above 16 ft.
Dressed Flooring, 6 in. A. B. Grub 1 \$11 00, dis 60 Grub 2 \$11 50, dis 60 Grub 3 \$12 00, dis 60 

Enterprise, self-measuring dis 25 NAILS.

Common, Bra and Fencing.
10d to 60d. \$\frac{1}{2}\text{8keg} \\$2 10
8d and 9 d adv. \$\frac{2}{5}\text{6d} and 7d adv. \$\frac{5}{5}\text{70}
3d advance. \$1 50
3d fine advance. \$3 00
Clinch nails, adv. \$1 75
Finishing 10d 8d 6d 4d
Size—inches \$3 2½ 2 1½
Adv. \$\frac{1}{2}\text{8keg} \\$1 25 1 50 1 75 2 00
Steel Nails—2 30.

OILERS.

Diamond Market...
Bushel, narrow band.
Bushel, wide band.
Clothes, splint, No. 2.
Clothes, splint, No. 3.
Clothes, willow No. 1.
Clothes, willow No. 2.
Clothes, willow No. 2.
Clothes, willow No. 3. HIDES, PELTS AND FURS. Perkins & Hess pay as follows: HIDES. | Sciota Bench | dis 25 |
Sandusky Tool Co.'s, fancy	dis 15
Bench, first quality	dis 20
Stanley Rule and Level Co.'s, wood	dis20&10

Green ... \$\mathbb{\pi}\$ b 66 64 Calf skins, green
Part cured ... 7\(\frac{1}{2}\) 8 \quad \text{Or cured ... 8 @10}
Full cured ... 8\(\frac{1}{2}\) 9\(\frac{1}{2}\) Deacon skins,
Dry hides and kips ... 6 @ 8 SHEEP PELTS. ......dis 50&10 Old wool, estimated washed \$ 15.....22 @27

Fry, Acme dis 5
Common, polished dis 6
Dripping RIVETS. ..... 3 @ 31/4 dis60&10 Tallow..... WOOL. Fine washed \$ 10 25@28 Coarse washed...20@24 Medium ......27@30 Unwashed...... 2-3

"JOLLY TAR" PLUG TOBACCO

BULKLEY, LEMON & HOOPS.

# WHOLESALE CROCKERY, H. LEONARD & SONS, GRAND RAPIDS, MICH.

HOUSEHOLD DEPARTMENT.

Terms Cash. Sixty days or 2 per cent. discount for Cash in ten days, on Crockery and Glassware. We present a few Specialties in Plain and Colored Glassware from leading Factories. Merchants will do well to carry a line of goods on this order, as the people constantly demand more and more; need not keep very much, because we carry so many patterns in open stock, and are glad to keep up the assortment for you, and sell in any quantities.



4 piece set, 80c ₽ set open. \$9.00 ₽ doz. by bbl. Amber, Blue or Crystal, " 65e " " \$7.25 "



No. 110 Basket Pattern, Ass'd Color, 4 piece sets.

35c ₩ set open. \$3.75 \$3 doz. by the barrel. 18 sets in barrel.



EMPIRE CRYSTAL GLASS SET.

### A GREAT BARGAIN.

18c ₩ set open. 16c " by the barrel. 11/2 doz. in a barrel.

A Bit of Experience. Communicated.

Merchant-Mr. Dead Beat we have a small account against you for collection.

Dead Beat-Is that so? Who is it from and what is it for? "It is from Mr. Pillbox, your druggist,

for medicines furnished." "Yes. Well, if Pillbox had not acted so

good ready."

away in the woods?"

"Yes." called for or ordered by your physician?"

"Did you offer to pay him when you came

out of the woods?" "No." "Did you adjust the matter with him be-

fore leaving town?" "No." "How did he act mean with you about

"He sent me several statements of ac-

count and duns through the post office." "Did you answer the first one?"

"No."

"Did you answer any of them?"

"No. 1 got hot at receiving so many." "Then he began to be mean when he began to want his pay?"

"That's about the size of it. I don't like to be dunned every month through the post

"Well, Mr. Dead Beat, I confess that Mr. Pillbox does not have much sympathy for the class of customers to which you belong, although he never has any trouble with honest men or those who try half so hard to pay an account as they do to amid paying it. If other merchants had the sand to show you up, you would soon have to pay or go hungry; but they seem to be afraid it will hurt their trade. Your influence, you know, among men of your class, will continue to support you without pay. Just call on Pillbox and he will give you a receipt in full of account. You made a good cash customer as long as you did not ask for credit, but as soon as you once got your name on his books, he lost both your custom and the account. Your name is legion. You are met with in all kinds of the clothing stock of Kloch, Donnelly & Co., trade every day of the week. But your at Alpena, and will continue the business. days are growing shorter. Brother Stowe is after you with his protective agencies all over the State. May the day come when I. B. Smith, proprietor. your name will appear in a long list in THE F. HIBBARD.

Smoke the celebrated "American Field." Fox & Bradford, sole agents.

'Well Pleased and Greatly Benefitted.' IONIA, June 29, 1886. Editor MICHIGAN TRADESMAN:

DEAR SIR-I send you to-day a copy of the Ionia Evening Mail, containing several items of interest pertaining to the Ionia Business Men's Protective Association. You will at once see that we are still up and doing. We are about to issue delind-d mean about it, I would have paid it quent list No. 2, which we are glad to say long ago. He can wait now until I get a will be much smaller than No. 1. The deadbeats here begin to realize that the Associa-"I am surprised. Pillbox is well spoken tion means business and has come to stay, of by most of his patrons. Didn't he fur- and they are beginning to act accordingly, nish you the medicine a year ago last winter much to the satisfaction of the business the credit trade in general—good, bad "Did he neglect to supply everything paying than ever heretofore. For this the merchants are not sorry. Another good result experienced is that not near as many ask for credit as formerly, many knowing beforehand that a polite "No" awaits their request. Others, for manifold reasons, prefer to pay cash, which the business men do not refuse. Altogether, after a six months trial, the business men of Ionia find themselves well pleased and greatly benefited by "that terror to some people," the Ionia Business Men's Protective Association.

Yours Respectfully, FRED CUTLER JR., Secretary and Treasurer I. B. M. P. A.

Kalamazoo Retail Grocers' Association

KALAMAZOO, June 28, 1886.

The regular semi-monthly meeting of the Kalamazoo Retail Grocers' Association was held Tuesday evening June 22, President Ranney in the chair. The first and second vice-presidents were absent.

W. L. Brownnell presented a petition

signed by thirty-nine grocery clerks, requesting their employers to close their respective places of business Monday, July 5. Julius Schuster moved that the petition be accepted. The motion was supported and carried. Mr. Schuster then made a motion, which was supported and carried, that the secretary publish such notice through the

daily and weekly papers. The committee on peddling nuisance were granted further time for action.

The meeting then adjourned until the

second Tuesday in July. M. S. Scoville, Sec'y.

F. A. Lawrence, of Boston, has bought Grocers wanting cheese warranted to give satisfaction should sell the Wayland cheese,

"Silver King" coffee is all the rage. One silver present given with every 1 pound

L. Winternitz sells the best and cheapes vinegar ever handled at this market.

57

Empire ½ gal. Pitcher, Crystal Glass. \$2.25 \$2 doz. open. \$1.90 by the barrel. 11/2 doz.



Floral Crystal 4 piece set. \$3.60 \$3 doz. sets. 12 sets in barrel.



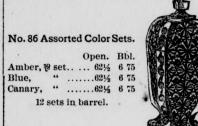
Floral 4 in. Footed Comport. 25c P doz. open. \$2.75 P gress. 1 gross in box



Floral 4 in. Nappie.



Rose Pattern Crystal Glass Sets, 4 pieces. 37½c ₽ set open.

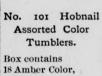


58



1/2 Pint Rosette Tumbler.

6 doz. in a box. By box only \$2 25. No extra charge for box.



18 Blue 18 Canary 18 Crystal Sold by the box only for \$4.25 \$ box. No extra charge for



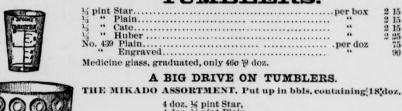
59 and 60



NORMANDY Assorted Package Crystal Glass Ware.

4 ½ gal. Pitchers, 4 10 inch Salvers, 4 8 inch High Foot Covered Bowls. 12 articles for \$3.50. Barrel .35.







No. 40 Crystal....45c \$\psi\$ doz. open. \$2 75 \$\psi\$ box.

No. 236 Blue....1 00 " "

Amber 1 00 " "

Canary 1 00 " "

Rose ... 1 50 " "

WM. SEARS & CO.

# Cracker Manufacturers,

Agents for

AMBOY CHEESE

when your wife was sick and you were men. It is also a demonstrated fact that 37, 39 & 41 Kent Street, Grand Rapids, Michigan.

and indifferent—is much more prompt in unnit 2. In Jobbers Michigan Water White and HUULL & UU. Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vin-

egar works. Write for quotations. Warehouse: Lee's Ferry Dock,

### **VON BEHREN & SHAFFER.** STRYKER, OHIO,

Manufacturers of Every Style of

### ASH OARS.



Spoon Oars made of Best Spruce Timber. ROWING SPOON OARS FOR BOAT CLUBS MADE TO ORDER.

## FULLER & STOWE COMPANY,

### **Engravers and Printers**

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

O. W. BLAIN & CO., Produce Commission Merchants,

Domestic Fruits, Southern Vegetables, Etc. We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Corres-ndence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

The following BAKING POWDERS have no LOTTERY SCHEME CON-NECTIONS:

Each can has a present of equal value.

1 lb. cans, tall, packed 4 doz. case with 4 doz. 10 in. oblong Glass Dishes, assorted colors

FOR \$16.00.

# CIL TIED COOCAL DATITIO DOMINED

10 oz. cans, tall, packed 4 doz. in case, with 1 doz. sets Colored Glass, 4 piece each

FOR \$10.00.

We guarantee the above brands Baking Powder to give entire satisfaction.

GRAND RAPIDS, MICH.

### OLNEY, SHIELDS & CO., WHOLESALE CROCERS.

And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash.

We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

### McAlpin's Peavey Plug.

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

### MENDEL & BROS.' Celebrated CICARS,

Finer quality and lower prices than any handled in the market.

VISITING BUYERS ARE CORDIALLY INVITED TO CALL AND EXAM-INE OUR STOCK, AND MAIL ORDERS WILL RECEIVE PROMPT AND CARE-FUL ATTENTION.

5 and 7 Ionia Street,

Grand Rapids, Mich.