

The Michigan Tradesman.

VOL. 3. GRAND RAPIDS, MICHIGAN, WEDNESDAY, AUGUST 11, 1886. NO. 151.

G. A. H. & CO.

Merchants and manufacturers will find a complete line of
STATIONERY, BLANK BOOKS
And SUPPLIES,
At lowest prices at

GEO. A. HALL & CO.'S
29 MONROE ST.
TRY US.

Never to our knowledge has any medicine met with the success as has Golden Seal Bitters. It comprises the best remedies of the vegetable kingdom so as to derive the greatest medicinal effect, and is making wonderful cures.

VOIGT, HERPOLD & CO.

Importers and Jobbers of
STAPLE and FANCY

Dry Goods!

OVERALLS, PANTS, Etc.,
our own make. A complete
Line of TOYS, FANCY
CROCKERY, and FANCY
WOODEN-WARE, our own
importation.

Inspection solicited. Chicago and Detroit
prices guaranteed.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—

JEWELER.

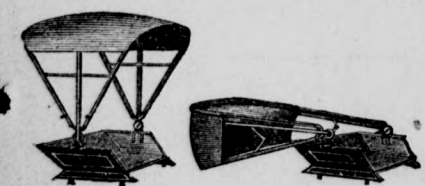
44 CANAL STREET,

GRAND RAPIDS, MICH.

Broken Down Invalids.

Probably never in the history of Cough Medicines has any article met success equal to that which has been showered upon Dr. Petre's Cough Cure. Thousands of hopeless cases of Coughs, Colds and Consumption have yielded to this truly miraculous discovery. For this reason, we feel warranted in risking our reputation and money on its merits. Sold by the Hazeltine & Perkins Drug Co., Grand Rapids, Mich.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.



Albert Coyle & Son,
DEALER IN
AWNINGS, TENTS,

Horse, Wagon and Stack
Covers, Hammocks and Spread-
ers, Hammock Supports and
Chairs, Buggy Seat Tops, Etc.

Send for Price-List.
73 Canal St.

BELKNAP

Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks,
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every
facility for making first-class Wagons of all kinds.
Special Attention Given to Repairing, Painting
and Lettering.
Shops on Front St., Grand Rapids, Mich.

PINCREE & SMITH

Wholesale Manufacturers
Boots, Shoes and Slippers
DETROIT, MICH.



Michigan Agents Woonsocket Rubber
Company. Office and Factory—11, 13, 15 and 17
Woodbridge street West. Dealers cordially
invited to call on us when in town.

FOX & BRADFORD,

Agents for a full line of

S. W. Venable & Co.'s

PETERSBURG, VA.,

PLUG TOBACCOS,

NIMROD,

E. C.,

BLUE RETER,

SPREAD EAGLE,

BIG FIVE CENTER.

PLUG TOBACCO.

TURKEY .39

Big 5 Cents, .35

Dainty {A fine revolver with each butt.} .42

All above brands for sale only by

BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

EATON & CHRISTENSON,

—ARE—

EXCLUSIVE AGENTS

In this State for the

American Cigar Co.'s

COLDWATER, MICH.

CIGARS,

Having Handled the Goods for Fifteen

Years with Entire Satisfaction to

Themselves and the Trade at Large.

Dealers should remember that the

American Cigar Co.'s

Goods can be obtained only through

the Authorized Factory Agents.

Eaton & Christenson

77 CANAL STREET.

Accidents will Happen

No one can tell how or when—

accidents by railroad, steam-

boat, horse or carriage travel

and a thousand various ways.

The only safe way is to be in-

sured in the

PEOPLES

Mutual Accident Association

when they happen. The BEST,

most LIBERAL and CHEAP-

EST Accident Insurance is

granted by the Peoples Mutual

Accident Association, of Pitts-

burgh, Pa. Features new and

original not to be secured in

any other company. Address

96 Fourth Ave.,

Pittsburgh, Pa.

Our Special

Plug Tobaccos.

1 butt. 3 butts.

SPRING CHICKEN .38 .36

MOXIE .35 .33

ECLIPSE .30 .30

Above brands for sale only by

OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

SEEDS

We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

STEAM LAUNDRY

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express promptly at-

tended to.

GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 407.

COMMERCIAL LAW & COLLECTIONS.

CINSENC ROOT.

We pay the highest price for it. Address

Peck Bros., Druggists, Grand Rapids, Mich.

WHIPS & LASHES

AT WHOLESALE ONLY.

Goods at jobbing prices to any dealer who comes to

us or orders by mail, for cash.

G. ROYS & CO.,

Manufacturers' agents,

2 Pearl St., Grand Rapids, Mich.

EATON & LYON,

Importers,

Jobbers and

Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

PIONEER

PREPARED

PAINTS.

Order your stock now. Having a large

stock of the above celebrated brand MIXED

PAINTS, we are prepared to fill all orders.

We give the following

Guarantee:

When our Pioneer Prepared Paint is put

on any building, and if within three years

it should crack or peel off, and thus fail to

give the full satisfaction guaranteed, we

agree to repaint the building at our expense,

with the best White Lead or such other

paint as the owner may select.

Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH.

CUSHMAN'S

MENTHOL INHALER

Quickly relieved by Cushman's Menthol

Inhaler when all others fail. How is that

possible? Because by inhalation the very

volatile remedy is carried directly to the

delicate net work of nerves in the nose and

head, and applied directly to the nerves, and

so rapidly assimilated that quick relief is

obtained. It will last six months to one

year, and the last grain is as potent as the

first inhalation. You will find it sells rapidly.

Retail price, 50c.

The Tower of Strength.

Golden Seal Bitters, a perfect renovator of

the system, carrying away all poisonous

deposits, enriching, refreshing and invigorating

both mind and body. Easy of administration,

prompt in action, certain in results. Safe and

reliable in all forms of liver, stomach, kidney

and blood diseases. It is not a vile, fancy

drink, but is entirely vegetable. This medicine

has a magic effect in liver complaints and

every form of disease where the stomach fails

to do its work. It is a tonic. It will cure dys-

pepsia. It is an alternative and the best remedy

known to our Materia Medica for diseases

of the blood. It will cure kidney diseases, ner-

vousness, headache, sleeplessness and en-

feebled condition of the system. The formula

of Golden Seal Bitters is a prescription of a

most successful German physician, and thou-

sands can testify to their curative powers. Sold

by the Hazeltine & Perkins Drug Co., Grand

Rapids, Mich.

LINKS A CAT FORGED.

It was past 11 o'clock when I opened the door and the black cat walked slowly out and down the steps, waiting to see if I followed. I turned up the collar of my coat, for the air was chilly, and went out again into the beautiful October night. The street was as silent as the foot falls of the little animal softly walking down the steps. The black cat led the way and I followed. Why, I do not know.

Two nights before I had walked up from my office late with a friend. It was long past midnight when we turned into the quiet street where I lived, talking about I know not what. Suddenly there stepped out of the shadow of a huge tree a black cat. Looking neither to the right nor the left she walked deliberately before us.

"Ha!" said my friend with a tragic air, "a cat!—a black cat! Let us follow the cat!"

And then he laughed, and even as he walked the echoes down the street—I cannot tell why—I shivered. The cat walked silently along past the lower steps of the flights leading down from the houses, keeping a pace or two ahead of us. My friend left me at his door saying: "Good-night, Beware of the cat." I went on to my house not far beyond. At the steps the cat stopped, hesitated for a moment and then walked up to the door. Somewhat surprised, I followed.

I do not like cats. They seem to me to be treacherous, dangerous brutes, and I am even half afraid of them. But when the black cat stopped at my door, I determined, for some inexplicable reason to admit her. She seemed to know my room, for she walked up the single flight of stairs before me and entered the room as I opened the door. I found her stretched out on the floor when I had lighted the gas, and if she had lived in my room all her life she could not have appeared more at home. For the same inexplicable reason that I admitted the cat to my house I allowed her to remain in my room.

The next evening I came in earlier; it may have been 10 o'clock. The black cat met me at the door and darted by me as I stepped over the threshold. Then, as I turned to see whether she had gone, I felt a pull at the leg of my trousers, and saw that the cat had fastened a claw there and was certainly trying to draw me from the house. I stooped down and softly stroked the animal's back, at the same time disengaging her claw. Then I turned and entered the house and the cat, after a moment of apparent irresolution, followed me, meowing strangely.

The next night she again met me at the door, and the effort to draw me from the house was repeated. The desire was so apparent that I was puzzled, and I own, a little disturbed. The cat went with me to my room, and sitting there in the firelight, with her bright eyes staring at me, I formed a purpose to yield to this curious whim if it were again displayed. I tried to reason with myself, but reason seemed to have given way to an impulse as uncontrollable as it was mysterious.

I passed an uneasy night and then a day, half hoping that when evening came my unbidden and unwelcome guest would be gone. I heard the clocks in the houses along the street where I lived strike 11 as I walked down toward my door. As I stepped over the threshold I saw the fiery eyes of the cat in the dark hall. A cold shiver passed through my frame. I trembled with an excitement as intense as it was sudden. My heart began to beat so loudly that I involuntarily held my hands over it as if to still it. Then summoning my resolution I followed the cat down the steps and strode after her as she flitted down the street.

It was a black night. Heavy, swollen gray clouds had been hanging low in the sky when darkness came on, and now they drew a impenetrable veil between the earth and the stars. The old, winding streets of the quarter of the town in which I lived were silent and deserted. Now and then a gust of wind swept down and swung some shutter back on its hinges with a hoarse grating sound. The moaning of the wind was full of strange meanings to me. My thoughts wandered off through the black arches of that dismal night, and as I strode down the street drawn irresistibly after the noiseless black cat, there came up before me a vivid picture of the tragedy which had come into my life only a year before, when I had completed my college course.

I saw my father's house—a large white building, surrounded by spacious piazzas and standing in the middle of a wide, velvet-like lawn. I saw my father sitting in his comfortable library, from which two bay windows opened upon the piazza. He had left my sister and mother and myself in an adjoining room and was sitting at a table facing one of the open windows. A student's lamp cast a soft, mellow light over the room. Behind my father stood his safe which contained a large sum of money, put there to pay his workmen on the following morning. The door between the library and room in which we were was open, and occasionally he spoke to us. Then came a long silence, and we heard

only the soft patter of the rain on the piazza.

"What can father be doing," asked my sister at length, "that keeps him so quiet?"

"Writing, I suppose," said my mother. "He is making up the pay rolls, you know."

"Then he'll never get through," replied my sister, "for he has fallen asleep, I'm sure."

We listened again. We heard only the steady, monotonous patter of the rain.

"Well," said my sister rising, "don't you think I ought to wake him up, mother?"

"Yes," answered my mother.

My sister went into the next room.

"Father," she said, "wake up; it is growing late."

There was no answer. The next moment a piercing shriek ran through the house.

"My God! He is dead!"

Horror-stricken we rushed into the room. The safe had been robbed while he sat not 30 feet away from us and we had not heard a sound. At the post-mortem examination they found in his body a curious missile more than an inch long and shaped partly like a bullet and partly like a dart. The point was sharp and three sharp faces ran back toward the body of the missile. Experts said the missile had been projected by some force other than powder, else my mother and sister would have heard the report, and they talked very learnedly about the application of compressed air and even hinted at electricity. But what manner of weapon the murderer used none could say.

I had mechanically taken the dart and put it in my pocket. I always carried it there in the vague hope that some day it might help me to unravel the mystery of my father's death, which had slain my mother and had rested upon my soul like a great pall. I had that dart in my pocket even then.

And there I was following a mysterious cat out of the suburbs of the city in a gloomy night and down a country road, moved by some impulse which I could not explain, and which, strangely enough, I did not want explained. The cat turned into a lane leading to a piece of dense woods. I could hear the bell in the cathedral tower striking the hour of mid-night. I was cold—almost numb—although the night was hardly chilly. I wanted to go back, yet I went on. My eyes vainly strove to penetrate the black arches of the forest. The whispering of the night wind in the trees was full of hidden meanings. Cold perspiration trickled down my forehead. My teeth chattered. My knees knocked together. Yet I went on.

At the edge of the wood the cat paused. I could not see her body, but her eyes glowed in the darkness with a weird light. She began to mew and the sound echoed dimly among the trees, dying away in smothered sobs in the darkness. I could tell by the agitation of the dead leaves at my feet that the cat was scratching as if hunting for something. Presently she uttered a long, piercing cry that seemed to make the very trees tremble, and then she was silent and motionless. Trembling violently I struck a match and stooped over her. She had her foot on something half-covered with leaves. It looked like a dead branch. I picked it up. It was a gun—not like any I had ever seen before, but still like a gun. I looked at it blankly. Mechanically I drew from my pocket the curious missile which I always carried and dropped it into the barrel. It fitted perfectly. The horror that rushed over me when I knew that I held in my hands the weapon which had slain my father was too great to be borne. The skies reeled above me. I saw hundred pairs of glowing eyes. I tottered, groaned and fell senseless upon the earth.

Two years passed away. I had not yet solved the mystery. My sister was about to be married, and I was preparing to go to the wedding. She had been living with relatives in Cincinnati, where she was completing her musical studies. There she had met a young man whom I had never seen, but who, all my relatives assured me, was worthy to become my sister's husband. He had been in Cincinnati only two years, but had made himself a favorite in the best society of the city. He had plenty of money, which he said he had made in the west, where he had a large cattle ranch. I saw no reason why I should object to my sister's choice.

I had invited Mortimer Melville to go with me. Mortimer was my most intimate friend, although I had known him less than two years. I had the good fortune to find his pocketbook, which he lost, and took it to the business address written on a card inside. From that trivial incident our friendship grew up. We never visited each other's rooms, because we used to prefer to sit together in the smoking room of the modest club to which we belonged. Having invited him to go to the wedding with me, I was waiting for him in my room, where he was to call for me on his way to the station.

"Come in," I said, hearing a knock at the door.

"Good morning, old fellow," he said, entering, "it's a little early yet, but I confess I was a trifle curious to have a peep at your rooms before starting. Pretty comfortable place you have here, Bob."

"Yes, it is. Make yourself at home, Mort, while I try to coax the total depravity out of this necktie."

Mortimer strolled around the room looking at the pictures. Suddenly he uttered an exclamation of surprise. I turned and saw him pointing at the black cat, which was lying asleep on the hearth rug.

"Where did you get that cat?" he asked.

"She followed me home one night," I said.

"She's mine," he exclaimed. "I lost her two years ago, before I knew you."

Then he walked to the other side of the room and called. "Here, Witch, Witch."

The cat ran to him and purred around his feet.

"You see," he said, "she answers to her name. But how on earth did you get her?"

I looked at my watch. We had an hour to spare. I sat down and told him the whole story. As I went on I noticed that a look of deep trouble settled upon his features. When I had concluded he said:

"Have you the gun yet?"

"Yes," I answered, taking it from a closet.

"My God, I knew it!" he cried. "It is my gun."

"Your gun?" I echoed, aghast.

"Yes, mine."

I stood looking at him for a moment, trying to collect my thoughts. Thoughts too terrible to entertain crowded upon me.

"You cannot be," I said, "my father's—"

"No, no, not that," he interrupted. "I mean that I invented the gun. It was my idea and the gun was made for me. It was the first one ever made, and—and I sold it."

"Sold it?" I cried. "To whom?"

"Listen," said Mortimer, "and I will tell you all about it. God knows I have nothing to conceal. I discovered a new and powerful use of compressed air. I worked at my idea a long time and finally made a gun which was a success. I was poor and needed money to push the invention, and when one day a young man came into my shop and wanted to buy this particular gun I sold it to him. He said he wanted it as a curiosity, and paid me a good round sum for it. I know this is the gun, because there is no patent mark on it. The young man was the son of a good family with lots of money. I learned afterward that he had a bad reputation. He lived a wild and dissolute life for a time, but I understand that he reformed a couple of years ago, and is now once more received in good society."

"But who was this man?" I asked.

"What was his name?"

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The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, AUGUST 11, 1886.

Grand Rapids Traveling Men's Association.
President—L. M. Mills.
Vice-President—S. A. Sears.
Secretary and Treasurer—Geo. H. Seymour.
Board of Directors—H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Grand Rapids Dairy Board of Trade.
President—Aaron Clark.
Vice-President—F. E. Pickett.
Secretary and Treasurer—E. A. Stowe.
Market days—Every Monday afternoon at 1 p. m.

Business Men's Protective Association of Kingsley.

President, Jas. Broderick; Vice-President, A. G. Edwards; Secretary, Geo. W. Chauffy; Treasurer, H. P. Whipple.

Merchants' Protective Association of Big Rapids.

President—N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovejoy; Secretary, A. S. Hobart; Treasurer, J. F. Clark.

Business Men's Protective Union of Cheboygan.

President, A. W. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Luther Protective Association.

President, W. B. Pool; Vice-President, R. M. Smith; Secretary, J. M. Verity; Treasurer, Geo. Osborne.

Ionia Business Men's Protective Association.

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred Cutler, Jr.

Merchants' Union of Nashville.

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

Lowell Business Men's Protective Association.

President, N. B. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

Sturgis Business Men's Association.

Temporary officers: Chairman, Henry S. Church; Secretary, Wm. John.

Ovid Business Men's Association.

President, C. H. Hunter; Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

THE STATE CONVENTION.

Acting on the suggestion made by THE TRADESMAN last week, the Retail Grocers' Association has extended a formal invitation to the various business men's associations in Michigan to meet in Grand Rapids on Tuesday, September 21, for the purpose of organizing a State Protective Union. Those associations which propose to be represented on that occasion are requested to notify THE TRADESMAN to that effect without delay, in order that some idea may be obtained of the number which will be present at the meeting. Reduced rates can be obtained on all the railroads in the State and efforts will be made to obtain special rates at the hotels here. The local association will provide a suitable place to hold the meetings and the indications are that the jobbers will join with the retail trade in extending other courtesies to the visiting trade.

One of the last acts of Mr. Tilden's life was to send to Senator Hawley a strong letter in behalf of fortifications for our coast, and the Senate, by a great effort, increased the appropriation from three-quarters of a million to nine times as much. The bill as it came from the House was a paltry proposal to spend a small sum in making preparations and patchwork. Mr. Tilden's letter to Senator Hawley reiterated the need of vigor and openhandedness in this matter, just as his letter did to Mr. Carlisle at the beginning of the session. Mr. Carlisle paid no attention to the former letter; Mr. Hawley and his friends in the Senate gave prompt attention to the second. It was to be hoped that this action of Mr. Tilden would lift the question out of the arena of party conflict, and would co-operate with the rise of clouds on both our frontiers to induce the House to act favorably on the amended bill—an expectation, however, which was not realized.

The recent fire at Mancelona, involving a loss of \$60,000 worth of property, on which there was an insurance of only \$20,000, is a severe blow to one of the most enterprising towns in Northern Michigan. Mancelona business men have now an opportunity to bring into requisition all the pluck and perseverance with which they have been credited. If half the wooden structures are replaced with brick, and the conflagration impels the village board to provide adequate fire protection in the future, the scourge will not be without beneficial results.

President Wurzburg, of the Grand Rapids Pharmaceutical Society, has received a letter from Prof. Prescott, asking that any recommendations he can make, or can obtain from members of the Society, relative to the forthcoming National Formulary should be handed in before August 15.

The area of corn this year is about 2,500,000 acres larger than last year, making it 75,600,000 acres. A damage of 25 per cent. throughout the entire country would make the crop about 1,500,000,000 bushels.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Dr. R. A. Schouten has engaged in the drug business at 434 Ottawa street.

W. H. Morris, confectioner at 103 Monroe street, has sold out to Van Buren & Calkins.

J. P. Visner, Agt., has engaged in the tobacco and cigar business at Allegan. Fox & Bradford furnished the stock.

H. J. Cramer has engaged in the grocery business at the corner of North and Madison avenues. Cody, Ball & Co. furnished the stock.

M. F. Miller has engaged in general trade at Lisbon. Cody, Ball & Co. furnished the groceries and Voigt, Herpolsheimer & Co. the dry goods.

W. G. Hastings has engaged in the grocery business at Kent City. The stock was furnished by J. H. Thompson & Co., Thos. Ferguson placing the order.

The Peninsular Novelty Co. has supplanted its old hand shoe button fastener with a new machine, which is practically self-feeding. The new fastener sells for \$3.

C. Rikkers has sold his grocery stock at the corner of Fifth and Stocking streets to Henry Kruse, who will throw out the feed department and run a bar in the rear of the store.

Van Giesen & Co. have leased the store building at 83 Plainfield avenue, formerly occupied by M. McArdle, and will occupy the same with a line of drugs and groceries.

Mulder Bros., grocers at 625 Broadway, are looking for a suitable location for a branch store, the ultimate result of which will probably be the dissolution of the present firm.

The Grand Rapids Manufacturing Co. is getting out a line of corn tools, comprising an iron frame, five tooth cultivator, hand cultivator, iron frame, three tooth cultivator and improved double shovel cultivator.

Theo. B. Goossen, grocer at the corner of Butterworth avenue and West Broadway, has purchased the grocery stock of N. W. Crook, on the corner of Shawmut avenue and Winter street, and consolidated it with his stock.

Local Secretary White has received twenty-four applications for space from houses proposing to make trade exhibits at the fourth annual convention of the Michigan State Pharmaceutical Association, to be held here on October 12, 13 and 14. The trade displays promise to excel anything seen at any of the previous meetings of the Association.

The daily papers have had considerable to say regarding the final wind-up and disappearance of the produce firm of S. J. Henry & Co., but none of them place the "plunder" of the firm higher than \$1,400. THE TRADESMAN has considerable inside information which leads to the belief that the concern is ahead at least \$4,000 by its operations in this city.

The Grand Rapids School Furniture Co. has lately received full orders for school desks and seats from Alma, Boyne City, Davison, Sparta and Pokagon, Mich.; Lebanon and Girard, Pa.; Kendallville, Ind.; and Boothby, Me. The company has now under consideration a proposition from a leading Chicago firm, which is anxious to contract for \$100,000 worth of desks for the coming year.

When John Caulfield foreclosed his mortgage on the M. McArdle grocery stock on Plainfield avenue, his claim amounted to \$375. He worked the claim down to \$169, when Amos S. Musselman & Co. bought the mortgage and took possession of the stock, hoping to secure a portion of their claim of about \$160. Mr. McArdle announces his intention of re-engaging in the grocery business somewhere in the Southern portion of the city.

AROUND THE STATE.

B. W. Long, druggist at Portland, has sold out.

Wm. Blashill, jeweler at Almont, has been attached.

C. Chrysler, general dealer at Chesaning, has sold out.

G. S. Germond has engaged in the grocery business at Mecosta.

E. Gerow has purchased the grocery stock of Henry D. Kipp at Kalamazoo.

Bean & Brown succeed John Bean in the grocery business at Fort Gratiot.

Theo. Moore succeeds H. Suttle in the grocery business at Walled Lake.

O. V. Adams succeeds E. C. Brower in the grocery business at Fife Lake.

Fred. Hotchkiss has sold his drug stock at Hastings to Dr. E. H. Lathrop.

Smith & Mills, general dealers at Gaylord, have dissolved, each continuing.

F. E. Riley has sold his general stock at Pine Creek to A. C. Van Middlesworth.

E. C. Tunison & Son, dry goods dealers at Morenci, have assigned to F. E. Cowley.

Geo. Steimel succeeds Geo. Steimel, Jr., & Co. in the drug business at Sutton's Bay.

L. Newman succeeds Newman & Miller in the wholesale woolen business at Niles.

S. Gumbinsky & Co. have removed their dry goods stock from Howard City to Allegan.

W. Rosenfield succeeds H. Rosenfield & Bro. in the boot and shoe business at Manistee.

Walton Bros. succeed S. A. Walton & Sons in the dry goods business at Three Rivers.

W. H. Broas, grocer and agricultural implement dealer at Springport, has been attached.

Bidleman & Hoens, harness dealers at Adrian, have been closed under chattel mortgage.

L. D. Goss & Co. succeed Goss & Purdy in general trade and the grain business at Morrice.

E. C. Brower, who recently sold his grocery stock at Fife Lake to O. V. Adams, will take up his residence in Nebraska.

G. L. Smith has sold his grocery stock at Howard City to S. L. Ware, of Sand Lake, who has moved the stock to that place and consolidated it with his stock.

A Remus correspondent writes as follows: Dr. I. M. Pattison has moved everything from here to Millbrook with a feeling that this town has not welcomed him properly. Bert Smith, late of North Castleton, has purchased the interest of John B. Marshall in the firm of Marshall, Gallatin & Co., grain buyers at Nashville. The firm name will hereafter be Gallatin, Wolcott & Co.

STRAY FACTS.

C. J. Durheim, tobacco and cigar dealer at Muskegon, has sold out.

W. H. Hunt succeeds L. Hubbard in the harness business at Quincy.

T. H. Peacock, the Reed City planing mill operator, was in town last week.

The Elk Rapids Iron Co. has now two steam barges and four tugs in active service.

A. E. Cartier lately put electric lights in his mill at Ludington and began a night turn.

C. M. Gilbert succeeds C. M. Gilbert & Co. as agents for paper manufacturers at Detroit.

Webster & Clary's mill at Point au Fren, lately started up with a prospect of good business.

Alba Advocate: Vanwert & Co. will commence shipping 800,000 feet of hardwood lumber to Grand Rapids next week.

The Smith Lumber Co., at Kalkaska, lately shipped a carload of two-inch maple plank to England, by way of Baltimore.

Hannah & Ives, incorporated, succeed the Detroit Art Co., at Detroit. The authorized capital is \$20,000 of which \$8,000 has been paid in.

Morris Black, of Cadillac, sawyer in Cumber & Son's mill, has applied for a patent on a device that he claims to be an improvement on the offset for band saws.

James Wilson, of Alpena, who recently purchased 1,600 acres of pine land on Hammond's bay, Presque Isle county, will put in a camp there and log off the tract.

E. W. Allen's residence, at Marquette, has been covered with redwood shingles from California, the first ever used in that city and probably in any town on Lake Superior.

The Cleveland Woodenware Works have started a grease box factory at Midland and are shipping a large daily output. The orders of the factory are ahead of its ability to fill them.

Alba Advocate: Grand Rapids parties will be in town this week to organize a stock company for establishing a saw mill on a first-class basis. All wishing stock in the enterprise will have an opportunity and should do all in their power to push it.

The Gripsack Brigade.

H. C. Kendrick and wife spent several days at the Macatawa resorts last week.

Frank Michmershuizen, with P. Steketee Sons, is spending a week at Grand Haven and Macatawa.

S. V. DeGraff, formerly with Amos S. Musselman & Co., is now working the city trade for Jennings & Smith.

Ralph Blocksma is happy over the advent of a ten pound girl, born on the first anniversary of his son's birth.

Aaron Hufford, State agent for Oberne, Hosick & Co., is off on an extended trip through the Upper Peninsula.

Messrs. Hampson, Gage and Burt will work their old territory for the Anti-Kalmsonine Co. and expect to meet with their usual success.

Albert C. Antrim goes to San Francisco in the interest of the Alabastine Co., instead of the Gulf and South Atlantic States, as formerly.

John Sours has finally bid farewell to the white tile which has protected his brow from the storm and sunshine of at least a dozen seasons.

Frank DeLaney, who now represents the Drummond Tobacco Co. in Illinois, with headquarters at Peoria, was in town a couple of days last week.

The Grand Rapids School Furniture Co. is now represented on the road by the following well-known travelers: H. M. Wiswall, New England States; John N. Allwein, Middle States; W. E. McCormick, Southern and Western States; A. J. Apker, Northern States.

Dave Smith writes as follows from Traverse City: Malcolm Winnie, the Traverse City grocer, has secured a life-sized portrait of Dave Haugh as he appears behind four jacks in the national game. Mr. Winnie has had a flattering offer for the portrait from Mike McDonald.

Red Headed Dave Smith writes THE TRADESMAN as follows from Petoskey: Dave Haugh, the celebrated five-cent poker player of Northern Michigan, is sojourning at Petoskey for a few days. Haugh is about to launch out in a new enterprise, having purchased a large stock of house plants from J. L. Alger, giving him groceries in exchange for the same. The plants were shipped to Grand Rapids, where Haugh expects to reap a rich harvest by disposing them to the coon population of that city. Haugh in his early days was a slave holder.

Purely Personal.

D. C. Steketee has returned from his trip through the Northwest.

Henry Spring and family are spending the week at Ottawa Beach.

B. Dosker, with P. Steketee, is "setting 'em up" over the advent of a pair of twins—boy and girl.

John Caulfield expects to move into his handsome new residence on Sheldon street in about six weeks.

Frank Jewell and wife have returned from Ottawa Beach, where they have been spending a fortnight.

C. W. Jennings, Walter Smith, R. W. Merrill and W. H. Jennings made a pilgrimage to Eastmanville last week and were rewarded by fine catches of fish.

Will Jones leaves next week for Forrest, Ont., where his family have been visiting relatives for several weeks. Will expects to remain on Canada soil about a fortnight.

A. J. Daniels, superintendent of the New-Ago Furniture Co., has been under the weather for a couple of weeks, during which time he has remained at his home in this city.

Geo. Arnott, Treasurer of the Priestly Express Wagon and Sleigh Co., left Monday on his initial trip for his corporation. He will visit Chicago, St. Paul and Duluth before returning.

W. E. Keyes, manager for J. M. Weatherwax, of Stanton, is visiting his daughter, Miss M. E. Keyes, who is spending her vacation from Vassar with the family of Albert C. Antrim.

Fred. Cutler, Jr., Secretary of the Ionia Business Men's Association, was in town Monday on his way to Kalamazoo, to attend the annual review of the Great Camp, Knights of Maccabees.

Gaius W. Perkins has returned from Boston, where he has been spending a month among the hide and wool dealers. His wife still remains in New Jersey, where she is undergoing medical treatment.

Wm. T. Hess left Monday for Boston, where he will spend a month in the interest of Perkins & Hess, the Phillips Roller Bark Mill Co. and the Grand Rapids School Furniture Co. He is accompanied by his wife, Dwight Cutler and Will Savidge, of the Cutler & Savidge Lumber Co., Spring Lake, where in the city last week on their way to the Spanish River country, on Georgian Bay, where the corporation has lately purchased 150,000,000 feet of white pine.

Cornelius A. Johnson, ex-Secretary of the Retail Grocers' Association, has gone to New York and Brooklyn for a month's visit with friends. He will return to Ann Arbor in September in time to enter the medical department of the Michigan University.

Grand Rapids Pharmaceutical Society.

The regular semi-monthly meeting of the Grand Rapids Pharmaceutical Society, which was held at THE TRADESMAN office last Thursday evening, was well attended.

C. E. Westlake was elected a member of the Society.

At the suggestion of the President, Will L. White presented the following subject for discussion at the next meeting: "Recent additions to Pharmacy: Description and Uses."

Secretary Escott stated that he had found the new acid test for distinguishing morphine from quinine to work very satisfactorily. While nitric acid does not color quinine, it turns morphine to a bright scarlet.

Will L. White moved that the chair appoint a committee of three to meet with the executive committee of the State Pharmaceutical Association for the purpose of arranging a programme for the coming annual convention. The motion was adopted and the chair appointed as such committee Messrs. White, Tibbs and Escott.

The President was also instructed to appoint committees on finance and arrangements and announce the same within a week.

President Wurzburg enquired whether any one present was aware that the clerks were inaugurating a movement looking toward the closing of the drug stores a portion of the Sabbath.

W. H. Tibbs said he had heard of the movement and thought the Association ought to stimulate them in their efforts.

The President said he anticipated the greatest opposition to the movement from the suburban druggists, who regard Sunday as their best day for trade. So far as he is concerned, he is tired of working 365 days a year and 366 on leap year.

Mr. Tibbs thought there would be no difficulty in securing an agreement to close the stores during morning and evening service.

Dr. H. E. Locher suggested a committee be appointed to circulate a petition to that effect and solicit signatures, but it was finally decided to postpone the matter until after the State meeting, and the Society adjourned until the evening of September 2.

More Unsolicited Testimony.

GRAND RAPIDS, August 7, 1886.

E. A. Stowe & Bro., Grand Rapids:
GENTLEMEN—We find that our advertisement in your paper has more than repaid us, as we have through its aid received a great many orders for teas, and all such orders have given the best of satisfaction. The advertisement has fully doubled our trade on "Our Leader" cigars, "Our Leader" fine cut and "Our Leader" smoking; and we take pleasure in recommending THE TRADESMAN to any one who may wish to make use of a first-class advertising medium.

Respectfully,
CLARK, JEWELL & Co.

Michigan Drug Exchange. Mills & Goodman, Props.

FOR SALE—Small stock of \$500 well located in Grand Rapids. Will either sell or rent building. Good location for physician.

WANTED—Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on moderate salary.

WANTED—Partner with from \$1,000 to \$3,000 to take part interest in fine stock in growing town of about 1,800 inhabitants. Must be live business man and capable of taking entire charge of store.

FOR SALE—Stock of drugs and groceries of about \$4,000 in town of about 2,000 inhabitants. Will sell on easy terms or exchange for good improved real estate.

FOR SALE—Neat stock of about \$500 in small town. Doing good paying business. Reason for selling, other business.

FOR SALE—Fine stock of about \$5,000, well located in Grand Rapids. Doing business of \$15,000 per year. Can be bought at liberal discount if taken before Oct. 1.

FOR SALE—Stock of \$1,800 in town of 1,000 inhabitants, in midst of fine farming region. Average daily sales not less than \$20. Will sell at liberal discount or will exchange for good property.

FOR SALE—Fine stock of about \$4,000 in town of about 1,000 inhabitants. Will sell either at inventory or estimate.

ASO—Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

CRAMPS
CHOLERA-MORBUS
OR DIARRHÆA
EVERYBODY IS SUBJECT TO
COMPLAINTS OF THIS KIND
AND NO FAMILY IS SAFE WITHOUT
HAVING A BOTTLE OF
PERRY'S DAVIS PAIN-KILLER
WITHIN EASY REACH.
IT IS A SAFE & SPEEDY
CURE.
ALL DRUGGISTS SELL IT

OBERNE, HOSICK & CO., Manufacturers of FINE LAUNDRY and TOILET SOAPS, 120 Michigan St., Chicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our **HARD WATER** Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.
Write me for Prices.

WHEAT
GERMICELLI
Contains the Germ and Gluten of Selected Winter Wheat.
Will cook in FIVE minutes as thoroughly as Oat Meal will in Two Hours.
IT IS NOURISHING.
IT IS HEALTHFUL.
IT IS ECONOMICAL.
FOR SALE BY
JOHN CAULFIELD
AND
CODY, BALL & CO.

Wheat GERMICELLI
Contains the Germ and Gluten of Selected Winter Wheat.
Will cook in FIVE minutes as thoroughly as Oat Meal will in Two Hours.
IT IS NOURISHING.
IT IS HEALTHFUL.
IT IS ECONOMICAL.
FOR SALE BY
JOHN CAULFIELD
AND
CODY, BALL & CO.

HAVE YOU BOUGHT YOUR

RUBBERS?

If not, Correspond with

G. R. MAYHEW,
Grand Rapids, Mich.



"ACME" Baking Powder In 1 lb. cans, 50 cans in a case, price 35c per lb. or \$17.50 per case. With every case we give 50 cent presents of Mosaic Table ware. Send for sample case. Bulkley, Lemon & H...

Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—F. H. J. VanEmster, Bay City.
Two Years—Jacob Jenson, Muskegon.
Three Years—James Verner, Detroit.
Four Years—Otmar Eberbach, Ann Arbor.
Five Years—Geo. Macdonald, Kalamazoo.
Secretary—Otmar Eberbach.
Treasurer—Jacob Jenson.
Next meeting—At Lansing, November 2.

Michigan State Pharmaceutical Association.

President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owasco.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.
Local Secretary—Will L. White, Grand Rapids.
Next meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—Frank J. Wurzburg.
First Vice-President—Wm. L. White.
Second Vice-President—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—M. B. Kimm, H. E. Lecher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in November.
Next Meeting—Thursday evening, Sep. 2, at "The Tradesman" office.

Detroit Pharmaceutical Society.

Organized October, 1883.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary—H. W. Allen.
Treasurer—H. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Association.

President—R. F. Latimer.
Vice-President—D. C. Colwell.
Secretary—F. A. King.
Treasurer—C. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday of each month.

Saginaw County Pharmaceutical Society.

President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—J. C. Brusk.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and J. H. Hirtney.
Regular Meeting—Second Wednesday afternoon of each month.

Muskegon Drug Clerks' Association.

President—Fred Heath.
Vice-President—L. C. Terry.
Secretary and Treasurer—L. B. Glover.
Regular Meetings—Second and fourth Wednesday of each month.
Next Meeting—Wednesday evening, July 14.

Oceana County Pharmaceutical Society.

President—F. W. Fincher.
Vice-President—F. W. Van Winkle.
Secretary—Frank Gady.
Treasurer—E. A. Wright.

Sunday for the Apothecary.

Correspondence Druggists' Circular.

Shall the apothecary have his Sunday or shall he not? It is not designed to discuss this very pertinent query from the standpoint of religion. Leaving it, where it is a matter of conscience, to the intelligent and satisfactory interpretation of each individual, and for such to accommodate his plans and methods to his sincere convictions let us answer the question from the standpoint of nature, of business and of personal rights. Nature works by antithesis. There is agitation, then calm; work, then rest; day, then night; and these resultants follow, not the devious detours of caprice, but the right line of everlasting fiat, which alone provides for inflexible sequence. Nature has abundantly provided for rest, and it requires no special demonstration to establish the fact that rest is natural. It certainly is essential. Work represents wear; wear consumes nerve force and tissue. Nerve force is the outflow, so to speak, of that subtle principle which tends to the conservation of physical energy. This nerve force, which is the body's capital in the enterprise of life, keeps its balance on the right side only by proper and abundant rest secured to the individual.

A famous physiologist of the French school has demonstrated by patient and exact experiment that brain workers consume as much nerve force in two hours steady application, as mere hand-workers do in ten. We wonder if he has ever calculated the nerve and muscle expenditure of a pains-taking and conscientious apothecary whose brain and hands conjointly labor 16 or 17 hours every day, day in and day out, during the weary months and lagging years. We think it might paralyze his faculties if he were to make the attempt. The heart needs rest; the brain demands rest; the body exacts rest; and the mind insists upon rest—and the cruellest punishment that we can inflict upon our physical and mental systems is to deny ourselves that amount of rest which our nature demands. We run counter to nature and must pay the price of our temerity and presumption. We are not pleading for extra hours for sleep merely; we are advocating rest in that comprehensive sense suggested by a consideration of the matter from a natural standpoint. Without any superstitious leaning towards forms or figures, we might mention that the number seven, simply, or as a multiple, seems a suggestive factor in the evolution of human affairs. Three score years and ten, wrote the Psalmist, make the bridge of life, whose abutments are founded in the eternities; seven ages make the rounded life,

if we receive the word of the strongest singer of the centuries; and one-seventh of all our time is the smallest safe allowance for rest, if we are to believe the written experience and unwritten law of the ages—an experience indorsed and emphasized by and ineradicably impressed upon the judgment of the race; and a law so manifestly a great natural requirement in the exhibition of its instinctive demands and original workings as to suggest no possibility of appeal from its decision. If, therefore, one-seventh of our time be for rest, not necessarily for sleeping, but rest from monotony, the exertions, the competition, the wearying, warring, bitter cares and onerous responsibilities of life—why not take this rest and enjoy it? And in the enjoyment thereof, grow younger in heart, sounder in judgment, healthier in body, and more comprehensive in idea, rounded in character and efficient in service.

We have been told by men, accustomed to the management of large bodies of employees that the hands in all departments who worked regular hours and quit systematically were the ones most to be relied on; and that the ones who, from choice or necessity, worked over hours, were the people who, as a rule, prematurely broke down in health and spirit.

An accomplished scientist, and expert in two or three specialties, on one occasion informed us, with a degree of enthusiastic assurance that spoke at once his profound convictions, that even machinery was far better for periodic rest—lasting longer and running more smoothly—conditions which he ascribed to molecular rest. Who has not observed facts like these? A gaining or losing watch begins to run regularly after a season of disuse, a razor, rasping the chin and exasperating to one's temper, cuts keenly and comfortably after a period wherein it had not been employed. If dull, inanimate matter can so deport itself as almost to compel the belief that it requires rest, how much louder the appeal from the highest of all organized beings for that rest which nature would fain have him enjoy! So, from the standpoint of nature, we see our title to one-seventh of our time for rest, and what more appropriate selection to make than Sunday?

But the very fact that we need rest carries with it the correlative fact that activity is also essential. Organized labor or activity is called business; and business, in one or the other of its multitudinous forms, engages far the larger portion of respectable mankind. There are three ways, and only three, to obtain a living: to earn it; to beg it or to steal it; and in these days of merciless unscrupulous, disreputable and revengeful competition, any one of them is sufficiently difficult; unless a fellow be as resigned to his laziness as was the western tramp who refused to receive corn from a charitable neighbor because it was not ground into meal.

Since, therefore, we must work, it becomes us to labor with the greatest possible attainable comfort. Keeping always in view the propriety of a reasonable accommodation to our customers and a willingness to serve them to the best of our ability, we should not lose sight of an important consideration—that we owe something to ourselves as well as to these our customers. That debt we owe to ourselves is a *closed store on Sunday*, and business reduced to shortest daily hours. In other words, some show of confirmation to the rules of retail business, as such obtained in old and established centers of traffic. It is a fallacy and gloomy delusion to suppose that a druggist must keep his store open all day and half the night to accommodate an exacting public. Because business has been run on this basis in the past, should it be so transacted in the future? Assuredly not, for reasons which will be subsequently referred to. The public is unappreciative and wrongly trained. Unappreciative, because they demand as a right, what has been too freely bestowed as a gratuity; our time, our thought, our stores, our clerks, our days, our nights have all been given to this sweet and generous public. They come to us on points of theology, of law and of medicine; they buy a postal card from us, receive it with a grunt in recognition, and spoil our pens and ink (almost), in writing it; an ignorant nurse feeds a baby on the contents of a pine cushion, and they rush to us for advice—after they have tickled the baby's throat with a chicken feather, or nearly strangled the young one with their fingers run into its throat. This same lovely public will purposely and designedly carry a prescription in its vest pocket or hand-satchel, from Wednesday until Saturday, and then devote the last half of Saturday to deciding to bring the prescription to the drug store on Sunday. Think not we exaggerate the case in the least. Turn back the leaves of experience; can't we see one or more of our characteristic customers invading our Sunday morning quiet, or our Sunday afternoon nap? possibly a venerable man or woman whose Sunday penchant is asafetida, or valerianate of iron pills; or some one for a salve or plaster for a chronic ulcer; or another (and worse one) the talking friend, who delights in weary platitudes and stony dullness generally—one whose pathetic stories would make you laugh, and whose jokes would make you weep. All of them we've seen, and what have we done thus to be tormented—thus to be deprived of our Sunday? Our business is too exacting, its details too tedious; its responsibilities too great; its honors, profits and emoluments too shadowy, for us to throw ourselves, our capital, our energy and our life in for the benefit of the public, and be denied our Sunday, with it all.

The habits of the public in their transactions with the druggist are wrong, in so far as hours of business are concerned. The popular plan is exaction from the druggist and the druggist submits in his renewed and oft repeated tenders of additional convenience, until the distinction between his life and one of qualified serfdom is difficult to make. However, we will not discuss this in *extenso*; we offer not an exhaustive, but a suggestive bill of grievances, making the first count therein, our deprivation of Sunday. But some will say: "It is so easy to criticize, can't you construct?" In answer let it be said that the establishment of a practical working plan, or at least an approach thereto, must be found in the deliberate counsel and willing co-operation of the trade. It would be easy in the big cities and towns, if once put into practice, to close stores Sundays, agreeing that a certain number in each ward or section, proportioned to area of territory be open on that day; different ones to take their turn each Sunday, thereby insuring rotation of service without conflict of interest. Or it might be arranged to have open doors at certain hours of the day, by the whole trade or a portion thereof, as would be deemed best by full consideration and vote. But the trade will say, "We have tried that and it will not work;" the plan was all right, the participants all wrong. So long as the drug councils of the past were in session assembled, all was peace and harmony and fraternity; but when each reached his store, then the fur flew. Fealty to reciprocity of interest consists in more than mere promises; it abides in the continuity of intelligent, honorable action to secure a definite and desired result. And if we are to establish anything like freedom from the vicious and limited conceptions that bind us to the custom of treadmill, it must be found in just such action.

"But," says the individual, "I can't go into any such a scheme, my neighbors will keep open doors." That is just what your neighbors say of you. Unanimity of action will remedy that. "But my customers will desert me and go elsewhere." Not at all, if you will timely and pleasantly, and in a business-like way show them the working of the plan, exhibiting and demonstrating that their convenience will be better administered under the new than under the old plan. And suppose they go elsewhere, what then? Finding "elsewhere" governed by the same rules, and working on the identical principle upon which you are working, they will return to you, and thank you in the end for your course.

But I will lose my Sunday trade, etc. Oh, no; don't you see, you have it your own way? You simply do now six days' business in seven; and if you can put that seventh day's business where it by right belongs, among the six, you secure that rest period for association with your wife and children, or for friendship's services, or for mental culture, or for whatever your tastes and true inclinations and personal rights as a free man may indicate. Lose Sunday trade! We want to lose ours fifty-two times every year, once every week, and that on Sunday. But in many places drug stores do not close. Well, apothecaries are not a traveled class of people, we take it; and many cannot speak from positive knowledge. theirs is vicarious information, so to speak. This we know—in our own country and in some of our busiest centers the drug store closes its doors on Sunday; the apothecary, like the doctor, can be found when wanted; or it may be certain stores are open in town each Sunday, or open certain hours to accommodate necessitous cases, which, by the way, are rare—nineteen-twentieths of all Sunday business being that of convenience, the renewal, the forgotten tooth brush, the cake of soap, the never, and yet ever forgotten postage stamp, *et cetera ad infinitum*. In the great city of London, in Liverpool, in Edinburgh, Glasgow, Paisley, Dublin, in all England and her dominions, you find the drug store a closed store on Sunday. In Canada, you search vainly for entrance to the pharmacy, unless there be a case of sickness demanding service. In many of the cities of the older portions of our own country, the plan is to close all or part of Sunday, and the proprietors and clerks and patrons are all the better for it. It looks like a difficulty to accomplish, the country over such a desirable object; but intelligent, continuous and honorable action will effect the result. This rest is our right as citizens and a duty we owe to ourselves and families.

One practical and very plain suggestion we would close with: If tailors, and butchers and carpenters, and traders in all kinds of merchandise can have their Sunday for rest and recreation, and have the protection of law to insure them this right of conscience and convenience, ought not we to be sufficiently independent to work out this result for our comfort, our convenience, our right? It is not money so much as mind that makes men; not cash so much as culture that aids character; and it requires time to improve the mind and develop character. That time for us must come from shortened business hours during the week, and a free Sunday.

W. L. K.

The Ginseng Market.

Ginseng is weak and depressed, but whether the decline is due to adverse news from China or concerted action on the part of large handlers is not known to local buyers.

It is shown that one of the sugar firms that recently failed in New York had on hand at the time of their assignment 15,000 tons of raw sugar.

WHOLESALE PRICE CURRENT.

Declined—Cinchonidia; cubeb berries; oil cubeb; nitrate silver; morphia, P. & W.; bismuth sub nitrate; balsam Peru; arnica flowers.					
Advanced—Nothing.					
Acetic, No. 8.	9	@	10		
Acetic, C. P. (Sp. grav. 1.040).	30	@	35		
Carbolic.	35	@	38		
Citric.	75	@	80		
Sassafras, 1 lb.	3	@	5		
Nitric 36 deg.	11	@	12		
Oxalic.	10	@	12		
Sulphuric 66 deg.	3	@	4		
Tartaric powdered.	50	@	53		
Benzoic, English.	12	@	15		
Benzoic, German.	12	@	15		
Tannic.	12	@	15		
AMMONIA.					
Carbonate.	12	@	14		
Muriate (Powd. 220).	12	@	14		
Sassafras, 1 lb.	3	@	5		
Aqua 18 deg or 4 f.	4	@	6		
BALSAMS.					
Copaiba.	38	@	42		
Fir.	40				
Peru.	140				
Tolu.	45				
RESINS.					
Cassia, in mats (Powd 200).	11				
Cinnamon, yellow.	18				
Elm, select.	13				
Elm, ground, pure.	14				
Elm, powdered, pure.	15				
Sassafras, 1 lb.	3	@	5		
Wild Cherry, select.	12				
Bayberry powdered.	13				
Henlock powdered.	13				
Soap ground.	12				
BERRIES.					
Cubeb prime (Powd 1 1/2 lb).	21	@	10		
Juniper.	6	@	7		
Prickly Ash.	50	@	60		
EXTRACTS.					
Licorice (10 and 25 lb boxes, 250).	27				
Licorice, powdered, pure.	37	@	4		
Logwood, 1/2 lb (25 lb boxes).	3	@	5		
Logwood, 1/4 lb.	12				
Logwood, 1/8 lb.	13				
Logwood, 1/16 lb.	15				
Logwood, ass'd.	14				
Fluid Extracts—25 % cent. of list.					
FLOWERS.					
Arnica.	12	@	15		
Chamomile, Roman.	25				
Chamomile, German.	30				
GUMS.					
Aloes, Barbadoes.	60	@	75		
Aloes, Cape (Powd 200).	50				
Aloes, Socotrine (Powd 600).	25	@	30		
Annonia.	90				
Arabic, powdered select.	90				
Arabic, 1st picked.	90				
Arabic, 2nd picked.	55				
Arabic, sifted sorts.	55				
Asafoetida, prime (Powd 200).	50	@	55		
Benzoin.	25	@	27		
Camphor.	35	@	40		
Catechu, 1/2 lb (1/4 lb, 1/8 lb, 1/16 lb).	35	@	40		
Euphorbium powdered.	80	@	90		
Galbanum strained.	35				
Guaiac, prime (Powd 450).	35				
Kino (Powdered, 300).	12				
Mastic.	12				
Myrrh, Turkish (Powdered 450).	3	@	10		
Opium, pure (Powd 4 1/2 lb).	25				
Shellac, Campbell's.	25				
Shellac, English.	25				
Shellac, native.	20				
Shoebush.	30	@	35		
Tragacanth.	30	@	35		
IRON.					
Citrate and Quinine.	4	@	10		
Solution mur. for tinctures.	30				
Sulphate, pure crystal.	7				
Citrate.	6				
Phosphate.	5				
LEAVES.					
Buchu, short (Powd 250).	13	@	14		
Sage, Italian, bulk (1/4 & 1/2 lb).	33	@	35		
Senna, Alex, natural.	40				
Senna, Alex, sifted and garbled.	40				
Senna, powdered.	25				
Senna tinctivell.	25				
Uva Ursi.	10				
Belledonna.	30				
Hamamelis.	30				
Hamamelis.	35				
Rose, red.	2	@	35		
LICQUORS.					
W. D. & Co's Sour Whisky.	2	@	50		
Druggists' Favorite Rye.	1	@	75		
Whisky, other brands.	1	@	50		
Gin, Old Tom.	1	@	75		
Gin, Holland.	2	@	50		
Opium.	1	@	75		
Catawba Wines.	1	@	25		
Port Wines.	1	@	25		
MAGNESIA.					
Carbonate, Pattison's, 2 oz.	22				
Carbonate, Jennings's, 2 oz.	37				
Citrate, H. P. & Co's solution.	2	@	25		
Calcined.	65				
OILS.					
Almond, sweet.	45	@	50		
Amber, rectified.	45				
Anise.	1	@	50		
Bay.	3	@	60		
Castor.	1	@	20		
Croton.	1	@	20		
Cajuput.	1	@	20		
Cassia.	1	@	20		
Cedar, commercial (Pure 750).	35				
Citronella.	1	@	20		
Cloves.	1	@	20		
Cod Liver, N. F.	1	@	20		
Cod Liver, H. P. & Co's, 16.	8	@	50		
Cubeb, P. & W.	5	@	50		
Erigeron.	2	@	50		
Flaxseed.	2	@	50		
Flaxseed, 1 lb.	1	@	20		
Hemlock, commercial (Pure 750).	35				
Juniper wood.	2	@	50		
Lavender flowers, French.	2	@	50		
Lavender garden do.	1	@	20		
Lavender spike do.	2	@	50		
Lemon, new crop.	2	@	50		
Lemon, sanderson's.	3	@	50		
Lemongrass.	2	@	50		
Olive, Malaga.	2	@	50		
Olive, "Sublime Italian."	2	@	50		
Origanum, red flowers, French.	1	@	20		
Origanum, No. 1.	1	@	20		
Pennyroyal.	1	@	20		
Peppermint, white.	3	@	40		
Rose, 1 lb.	1	@	20		
Rosemary, French (Flowers 1 1/2 lb).	2	@	50		
Salad, 1/2 gal.	2	@	50		
Savin.	1	@	20		
Sandal Wood, German.	4	@	50		
Sassafras.	4	@	50		
Spearmint.	4	@	50		
Tansy.	4	@	50		
Tar (by 500).	10	@	12		
Wintergreen.	2	@	50		
Wormwood, No. 1 (Pure 4.00).	3	@	50		
Wormwood.	2	@	50		
POTASSIUM.					
Bicromate.	12	@	14		
Bromide, cryst. and gran. bulk.	57	@	60		
Iodide, cryst. and gran. bulk.	3	@	20		
Prussiate yellow.	28				
ROOTS.					
Alkanet.	20				
Althea, cut.	25				
Arrow, St. Vincent's.	33				
Blood, Taylor's, in 1/4 & 1/8 lb.	12				
Calamus, peeled.	25				
Calamus, German white, peeled.	4	@	20		
Gentian (Powd 150).	10				
Ginger, African (Powd 140).	11	@	12		
Ginger, Jamaica bleached.	20				
Golden Seal (Powd 250).	20				
Hellebore, white, powdered.	1	@	20		
Ipecac, Rio, powdered.	1	@	20		
Jalap, powdered.	2	@	50		
Licorice, select (Powd 15).	12				
Licorice, extra select.	15				
Pink, true.	80				
Rhei, from select to choice.	1	@	20		
Rhei, powdered E. L.	1	@	20		
Rhei, choice cut. cut.	2	@	50		
Rhei, choice cut. fingers.	2	@	50		
Serpentaria.	25				
Seneca.	65				
Senega.	40				
Sarsaparilla, Mexican.	20				

Squills, white (Powd 350).	15				
Valerian, English (Powd 300).	25				
Valerian, Vermont (Powd 280).	20				

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, AUGUST 11, 1886.

A SOLID PHALANX.

Inauguration of a Movement for a State Association.

The regular semi-monthly meeting of the Retail Grocers' Association, which was held on August 3, was attended by about sixty members and several representatives of the jobbing trade. President Herrick presided and E. A. Stowe acted as Secretary *pro tem*. Applications for membership were received from D. Seegmiller, 559 Cherry street; Noble & VanVoorhis, 699 South Division street; and G. D. Shoemaker, 295 North College avenue—all of whom were elected members of the Association.

E. E. Walker, chairman of the special committee appointed to invite the jobbers to attend the meetings of the Association, reported that the committee had called at the various jobbing houses and was everywhere accorded a generous welcome. The jobbers all expressed themselves as pleased to accept the invitation.

Mr. Walker also presented the report of the special committee appointed to confer with the Mayor relative to the proper steps to be taken to remedy the peddling nuisance. The Mayor is cordially in favor of the movement and promises to do all that lies in his power to assist the Association in the matter.

Collector Cooper reported the collection of \$124.87 since the last meeting.

Cornelius A. Johnson sent in his resignation of the position of Secretary, on account of his retirement from the grocery business and his contemplated removal from the city. The resignation was accepted.

E. A. Stowe reported the organization of an Association at Kingsley and the receipt of a letter of enquiry from Saranac relative to the proper course to pursue to form an organization.

President Herrick said he was glad to see representatives of the jobbing trade present at the meeting and trusted their action in the matter would have a tendency to bring the two branches of the grocery business closer together and create a more harmonious feeling. He hoped the jobbers would not be backward in presenting any subject which would be for the interest of the retailer or the mutual interest of the jobber and retailer.

O. A. Ball said he was glad to meet with the retail grocers, in whom he recognized the hardest worked men in the community. To be a successful grocer, a man must get up early in the morning, remain up late at night, keep his wits about him and be ready to meet any emergency. If there was anything he could suggest at any time which would be of service to the trade he would be only too glad to do so.

W. H. Hoops stated that his position had been well stated by Mr. Ball, and Ad. Morrison, Fred Clark and Ludwig Winternitz expressed similar sentiments.

Mr. Ball said he wished to express his gratitude to the Association for one thing and that was the position it had taken on the jobber selling at retail. A few months ago, it was difficult to refuse an old friend or neighbor, but now the jobber could point to the action of the Association on that subject and secure immunity from that class of trade.

B. F. Emery expressed the regrets of J. A. Henry because of his inability to meet with the grocers, but stated that Mr. Henry would be in the city at the time of the next meeting and would address the Association on the subject of canned fruits and vegetables and the propagation and preparation of the oyster for market.

President Herrick then brought up the subject of a State convention, as proposed in THE TRADESMAN of last week, and invited the opinion of the members on the subject.

H. A. Hydorn moved that the various associations of the State be invited to meet at Grand Rapids on Tuesday, September 21, for the purpose of forming a State Association. The motion was seconded and carried, and President Herrick appointed a committee of arrangements consisting of Messrs. Harris, Lawton, Hydorn, Emery and Elliott.

E. A. Stowe was elected Secretary of the Association. C. A. Johnson was voted \$10 for his services, and the salary of the office was fixed at \$25 per year, beginning August 3.

The meeting then adjourned until Tuesday evening, August 17.

Food for Thought.

From the Wall Street News.

"If I was to live my life over again," said an American defaulter, as he cocked his feet in the office of a Montreal hotel, "I'd be a lawyer instead of a cashier."

"For why?" was asked.

"Well, I embezzled \$7,000, and am an outlaw and an outcast. My brother-in-law, who is a lawyer, managed an estate so that it put him \$48,000 ahead, and they have just elected him mayor of the town and got him to join the church. I advise young men to think of these things."



FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated

L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.

ORDER SAMPLE M BY MAIL.

TIME TABLES.

Chicago & West Michigan.

	Leaves.	Arrives.
*Mail	9:00 a m	3:55 p m
*Day Express	12:50 p m	9:30 p m
*Night Express	11:00 p m	5:45 a m
Muskegon Express	4:45 p m	11:00 a m
*Daily	*Daily except Sunday.	
Pullman Sleeping Cars on all night trains.		
Through parlor car in charge of careful attendants without extra charge to Chicago on 12:50 p. m., and through coach on 9 a. m. and 11 p. m. trains.		

NEWAYGO DIVISION.

	Leaves.	Arrives.
Express	3:45 p m	5:10 p m
Express	8:00 a m	10:50 a m
All trains arrive and depart from Union Depot.		

The Northern terminus of this Division is at Baldwin, where close connection is made with P. & P. M. trains to and from Ludington and Manistee.

W. A. GAYETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Grand Rapids & Indiana.

GOING NORTH.

	Leaves.	Arrives.
Traverse City and Mack	8:45 a m	9:05 a m
Traverse City and Mack	11:45 a m	11:45 a m
Traverse City and Mack	7:40 p m	11:10 p m
Cadillac Express	3:40 p m	5:05 p m
9:05 a m and 11:45 a m trains have chair cars for Mackinaw and Traverse City.		
11:10 p m train has a sleeping car for Traverse City and Mackinaw.		

GOING SOUTH.

	Leaves.	Arrives.
Cincinnati Express	5:40 a m	7:15 a m
Port Wayne Express	10:25 a m	11:45 a m
Cincinnati Express	5:05 p m	5:30 p m
Trav. City and Mack	10:40 p m	7:15 a m
7:15 a m train has parlor chair car for Cincinnati.		
5:30 p m train has Woodruff sleeper for Cincinnati.		

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

	Leaves.	Arrives.
Going West.		
10:30 p m	6:50 a m	8:30 a m
2:56 p m	9:40 a m	8:15 a m
7:00 p m	12:40 p m	2:15 p m
8:00 p m	12:50 p m	2:00 p m
8:35 p m	1:40 p m	1:25 p m
8:50 p m	1:55 p m	12:58 p m
10:30 p m	3:05 p m	11:50 p m
10:50 p m	3:10 p m	11:50 p m
4:10 p m	4:10 p m	10:40 p m
5:30 p m	Houghton	9:20 p m
5:50 p m	Hancock	9:01 p m
6:55 p m	Calumet	8:15 p m
Mixed train leaves St. Ignace at 7 a. m., arrives Marquette 5:30 p. m.; leaves Marquette 7 a. m., arrives St. Ignace at 5:55 p. m.		
E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.		

Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

	Leaves.	Arrives.
Ex. and N. Y.		
Mail	6:00 a m	11:00 a m
5:00 p m	7:45 p m	Ar 9:07
6:10 p m	9:02 p m	7:55 p m
7:05 p m	10:05 p m	7:00 p m
8:40 p m	11:40 p m	5:00 p m
a. m. p. m.		
2:30 p m	5:10 p m	11:15 p m
2:55 p m	5:40 p m	6:40 p m
3:25 p m	5:40 p m	6:40 p m
2:45 p m	3:30 p m	11:55 p m
a. m. p. m.		
5:40 p m	8:00 p m	11:30 p m
A local freight leaves Grand Rapids at 1 p. m., carrying passengers as far as Allegan.		
All trains daily except Sunday.		
J. W. MCKENNEY, General Agent.		

Detroit, Grand Haven & Milwaukee.

GOING EAST.

	Leaves.	Arrives.
*Steamboat Express	6:20 a m	6:25 a m
*Through Mail	10:15 a m	10:50 a m
*Evening Express	3:15 p m	3:50 p m
*Limited Express	6:25 p m	6:30 p m
*Mixed, with coach		11:00 a m

GOING WEST.

	Leaves.	Arrives.
*Morning Express	1:05 p m	1:10 p m
*Through Mail	5:00 p m	5:10 p m
*Steamboat Express	10:40 p m	10:45 p m
*Mixed	7:45 a m	7:50 a m
*Night Express	5:10 a m	5:35 a m

*Daily, Sundays excepted. *Daily.
Passengers taking the 6:25 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.
The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. POTTER, City Pass. Agent.
GEO. B. REEVE, Traffic Manager, Chicago.

Michigan Central.

	Leaves.	Arrives.
Detroit Express	6:15 a m	6:15 a m
Day Express	12:10 p m	12:10 p m
*Atlantic Express	10:10 p m	6:50 a m
Mixed		
*Pacific Express	6:00 a m	6:00 a m
Mail	8:00 p m	8:00 p m
Grand Rapids Express	10:15 p m	10:15 p m
Mixed	5:15 p m	5:15 p m
*Daily. All others daily except Sunday.		
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.		
Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.		
Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.)		
CHAS. H. NORRIS, Gen'l Agent		

BASKETS!

Buy your baskets where they grow.
We have just began to pick ours and the crop is fine.

MARKET, BUSHELS, PEACH and GRAPE Baskets at very low prices.

CURTISS, DUNTON & CO.

P. STEKETEE & SONS,

JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St..

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags

A Specialty.

VON BEHREN & SHAFFER, STRYKER, OHIO,

Manufacturers of Every Style of

WHITE ASH OARS.



Spoon Oars made of Best Spruce Timber.

ROWING SPOON OARS FOR BOAT CLUBS MADE TO ORDER.

ORDER A SAMPLE CASE

Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case
with 2 doz. 10 inch Oblong Glass
Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

Arctic Manufacturing Co.

GRAND RAPIDS, MICH.

JENNINGS'

Flavoring Extracts

Are acknowledged the best, being pure and made
from the Fruit.

JENNINGS & SMITH, G'd Rapids, Mich.



Every can wrapped in colored tissue paper with
signature and stamp on each can.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

"Jolly Tar" Plug Tobacco.

Daniel Scotten & Co.'s "HIAWATHA"
Plug Tobacco.

Lautz. Bros. & Co.'s SOAPS.

Niagara STARCH.

Dwinell, Howard & Co.'s Royal Mocha and Java.
Royal Java.
Golden Santos.

Thompson & Taylor Spice Co.'s "Mag-
nolia" Package Coffee.

SOLE PROPRIETORS

"JOLLY TIME" Fine Cut.

Dark and sweet, with plug flavor, the best goods
on the market.

In addition to a full line of staple groceries, we are the
only house in Michigan which carries a complete assortment
of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably
secure the lowest prices and prompt shipment. Satisfaction
guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,

Grand Rapids, Mich.

PUTNAM & BROOKS

Wholesale Manufacturers of

PURE CANDY!

ORANGES, LEMONS,
BANANAS, FIGS, DATES,
Nuts, Etc.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - - Grand Rapids, Mich.

NEAL'S CARRIAGE PAINTS,

Seven beautiful shades. Just the thing for repainting old
buggies. Varnishing not necessary. One coat for old work.
Dries with a beautiful gloss. An old buggy can be repainted at
a cost not to exceed one dollar. A rapid seller. Packed in as-
sorted cases. Every case has accompanying it ample advertis-
ing matter.

Acme White Lead & Color Works,

SOLE MANUFACTURERS. Detroit, Mich.

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

Wholesale Agents for the Lima Egg Crates and Fillers.

8 and 10 Ionia St., Grand Rapids, Mich.

"JOLLY TAR" PLUG TOBACCO. BULKLEY, LEMON & HOOPS.

The Michigan Tradesman.

Maxims for Merchants.
From the Dry Goods Chronicle.

A release from debt was always classed in Roman law as a donation.

Misunderstandings of merchants are often the renewals of confidence.

To buy or purchase a debt is always in commerce termed to discount it.

Economists are agreed that whatever gives a profit is properly termed capital.

According to the old Roman law—"the value of a thing is what it can be sold for."

He who has acquired a talent at the price of an annual sacrifice enjoys an accumulated capital.

A sale always denotes a transaction in which one of the quantities exchanged is money or credit.

The value of a promise is particular and precarious, while money has general and permanent value.

There are three distinct orders of exchangeable quantities which are typified by the terms money, labor and credit.

If a person accidentally loses a thing or has it stolen from him, he does not thereby lose his property or right in it.

It is a general rule of English law that a person cannot transmit to another any better title to a thing than he has himself.

When a person advances money to another and agrees to defer receiving the profit until a certain time, the profit is termed interest.

A man's property may be called positive and his debts negative; subtract his debts from his property, and the remainder, if any, is his capital.

It is by the excessive creation of credit that overproduction is brought about, which causes those terrible catastrophes called commercial crises.

There is no such thing as absolute value or universal value, because there is nothing probably which can be exchanged universally throughout the world.

There are only two fundamentally destined ways in which capital may increase; first, by direct and actual increase of quantity, and, second, by exchange.

Credit is anything which is of no direct use, but which is taken in exchange for something else, in the belief or confidence that we have the right to exchange it away again.

Aristotle says: "We call wealth everything whose value is measured by money, or rather, we may say, everything which is exchangeable, as money itself is an exchangeable quantity."

If all the balance sheets of every one in the world were collected into one, the debts and credits would mutually neutralize each other, and there would remain but one single account—existing goods.

All modern economists since Adam Smith admit that abilities, skill, energy, capacity, character and the personal qualities of the people of a country are wealth, because they can buy and sell their use and make an income by their exertion.

There are six different kinds of exchange or commerce: 1st, material product for material product; 2d, material product for service or labor; 3d, one kind of labor or service for another; 4th, labor or service for a right of action or a credit; 5th, material product for a right of action or a credit; 6th, one right for another right.

Points for Retailers.
From the Dry Goods Chronicle.

Take the bold step of gradually reducing stock.

Seize the right time for modifying your business with advantage.

Mind that you are not misled by bad management and loose book-keeping.

Better be understocked and weak-handed than to have too much of either.

In stock-taking, let nothing but real value appear in the balance sheet, and under rather than over value.

As a rule, you lose people and their custom when they get into your debt. If possible, do a strictly cash business.

Let the benefit to accrue from the vigorous use of the pruning knife sustain you. It will come out all right in the end.

Make use of the telegraph when your stock gets too small. The results of turning stock quickly are quite startling.

The true limits of credit may be seen from the etymology of the word. It is a promise to pay something in the future.

Strike off all customers who will not steadily pay monthly. Keep strictly to this rule and you will have a healthy business.

When you have commenced a business, go thoroughly into it. Do not be ashamed of an honest business that is supporting you. Make it honorable.

When an account is opened, ask the parties to what extent they wish to go, and keep them to the amount agreed upon, which, with their name, should be entered in the ledger.

To know when to retire from business and how to retire requires great judgment. It is as grave a blunder to retreat too soon as to hold on too long—to withdraw too suddenly as to linger too tenaciously.

Keep up your bank credit and gradually reduce your discount. Try by keeping a fourth of your bills back for collection at first, and gradually increasing the number, to reach as soon as possible the point where you will have no bills under discount, but all for collection.

"Silver King" coffee is all the rage. One silver present given with every 1 pound package.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

Order a sample case of

HONEY BEE COFFEE.

PRINCESS BAKING POWDER,

Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,
59 Jefferson ave., Detroit, Mich.

BUY Fresh Roasted Coffees

AND INCREASE YOUR TRADE.

We have the following varieties in stock from which to select:

Javas,	Carracas,
Mochas,	Maracaibos,
Ceylons,	Costa Ricas,
Guatemalas,	Santos,
Mexicans,	and Rios.

All bought for their fine roasting and drinking qualities.

Give me a trial order.

ED. TELFER,

46 OTTAWA ST.

ABSOLUTE SPICES.

Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

WIDE BROWN COTTONS.

Androscoogin, 9-4, 17	Pepperell, 10-4, 19
Androscoogin, 7-4, 13 1/2	Pepperell, 11-4, 22
Pepperell, 7-4, 13 1/2	Pequot, 7-4, 14 1/2
Pepperell, 8-4, 15	Pequot, 8-4, 16
Pepperell, 9-4, 17	Pequot, 9-4, 18

CHECKS.

Economy, oz.	Park Mills, No. 100, 15	
Park Mills, No. 50, 10	Prodigy, oz.	8 1/2
Park Mills, No. 60, 11	Otis Apron	8 1/2
Park Mills, No. 70, 12	Otis Furniture	8 1/2
Park Mills, No. 80, 13	York, 1 oz.	9 1/2
Park Mills, No. 90, 14	York, A.A. extra oz. 12 1/2	

OSNABURGS.

Plain.	Plaid.	
Alabama	Alabama	6 1/2
Georgia	Georgia	6 1/2
Jewell	Jewell	6 1/2
Kentucky	Kentucky	6 1/2
Lane	Toledo	6 1/2
Santee		7 1/2

BLEACHED COTTONS.

Avondale, 36	Gilded Age	7 1/2
Art cambrics, 36	Green, G. 4-4	5 1/2
Androscoogin, 4-4	Hill, 4-4	7 1/2
Androscoogin, 5-4	Hill, 7-8	6 1/2
Ballou, 5-4	Hope, 4-4	6 1/2
Boott, O. 4-4	King Phillip cambric	9 1/2
Boott, E. 5-5	Linwood, 4-4	7 1/2
Boott, AGC, 4-4	Lonsdale, 4-4	7 1/2
Boott, R. 3-4	Lonsdale cambric	10 1/2
Blackstone, A.A. 4-4	Longville, G.B. 4-4	8 1/2
Chapman, X. 4-4	Langdon, 4-4	11
Conway, 4-4	Masonville, 4-4	7 1/2
Cabot, 4-4	New York Mill, 4-4	10 1/2
Cabot, 7-8	New Jersey, 4-4	7 1/2
Canoe, 3-4	Pocasset, P. M. C.	7 1/2
Domestic, 36	Pride of the West	10 1/2
Dwight Anchor, 4-4	Pocahontas, 4-4	7 1/2
Devil, 4-4	Stoverville, 7-8	6 1/2
Fruit of Loom, 4-4	Woodbury, 4-4	6 1/2
Fruit of Loom, 7-8	Whitinsville, 4-4	6 1/2
Fruit of the Loom, cambric, 4-4	Whitinsville, 7-8	6
Gold Medal, 4-4	Wamsutta, 4-4	9 1/2
Gold Medal, 7-8	Williamsville, 36	8 1/2

SILKES.

Crown	Masonville S.	11
No. 10	Lonsdale	9 1/2
Coin	Lonsdale A.	14
Anchor	Victory O.	5 1/2
Blackburn	Victory J.	6 1/2
Dayton	Victory D.	6 1/2
London	Victory K.	10 1/2
Paconia	Phoenix A.	10 1/2
Red Cross	Phoenix B.	10 1/2
Masonville TS.	Phoenix XX.	5

PRINTS.

Albion, solid	Gloucester	5 1/2
Albion, grey	Gloucestermourning	6 1/2
Allen's checks	Hamilton fancy	5 1/2
Allen's fancy	Hartel fancy	5 1/2
Allen's pink	Merrimac D.	6
Allen's purple	Manchester	6
American, fancy	Oriental fancy	5 1/2
Arnold fancy	Oriental robes	6 1/2
Berlin solid	Pacific robes	5 1/2
Cocheo fancy	Richmond	5 1/2
Cocheo robes	Steel River	5 1/2
Conestoga fancy	Simpson's	6
Eddystone	Washington fancy	5
Eagle fancy	Washington blues	5
Garner pink		5 1/2

FINE BROWN COTTONS.

Appleton A. 4-4	Indian Orchard, 40	7
Boott M. 4-4	Indian Orchard, 36	6
Boston F. 4-4	Laconia B. 7-4	13
Continental D. 4-4	Lyman B. 40-in.	9
Continental D. 40-in	Mass. B. 7-4	13
Conestoga W. 4-4	Nashua B. 40-in	5 1/2
Conestoga D. 7-8	Nashua R. 4-4	6 1/2
Conestoga G. 30-in	Nashua O. 7-8	6
Dwight X. 3-4	Newmarket N.	5 1/2
Dwight Y. 7-8	Pepperell E. 40-in	6 1/2
Dwight Z. 4-4	Pepperell R. 4-4	6 1/2
Dwight Star, 4-4	Pepperell O. 7-8	5 1/2
Dwight Star, 40-in	Pepperell N. 3-4	5 1/2
Enterprise EE, 36	Pocasset	4 1/2
Great Falls E. 4-4	Saranac R.	6
Farmers' A. 4-4	Saranac E.	7 1/2

DOMESTIC CLOTHS.

Amoskeag	Johnson Manfg Co.	
Amoskeag, Persian 9	Bookfold	12 1/2
Bates	Johnson Manfg Co.	10 1/2
Berkshire	dress styles	10 1/2
Glasgow, fancy	styles	6
Glasgow, royal	White Mfg Co. stap	6 1/2
Gloucester, new	White Mfg Co. fano	7 1/2
Plunket	White Manfg Co.	7 1/2
Lancaster	Earlston	7 1/2
Langdown	Greylock, dress	7
Renfrew, dress	styles	10 1/2

WIDE BLEACHED COTTONS.

Androscoogin, 7-4, 15	Pepperell, 10-4, 22
Androscoogin, 8-4, 16	Pepperell, 11-4, 24
Pepperell, 7-4, 15	Pequot, 7-4, 16
Pepperell, 8-4, 16	Pequot, 8-4, 18
Pepperell, 9-4, 17	Pequot, 9-4, 20

HEAVY BROWN COTTONS.

Atlantic A. 4-4	Lawrence XX. 4-4	6 1/2
Atlantic H. 4-4	Lawrence XXX. 40	7 1/2
Atlantic D. 4-4	Lawrence LL. 4-4	5
Atlantic P. 4-4	Newmarket N.	5 1/2
Atlantic LL. 4-4	Mystic River, 4-4	5 1/2
Adriatic, 36	Piedmont, 36	5 1/2
Augusta, 4-4	Stark AA. 4-4	6 1/2
Boott M. 4-4	Tremont CC. 4-4	4 1/2
Boott FF. 4-4	Ulen, 4-4	10
Graniteville, 4-4	Wachusett, 4-4	6 1/2
Indian Head, 4-4	Wachusett, 30-in	5 1/2
Indiana Head 45-in. 11 1/2		5 1/2

TICKINGS.

Amoskeag, ACA. 17	Falls, XXX.	15 1/2
Amoskeag " 4-4, 23 1/2	Falls, BB.	11 1/2
Amoskeag, A. 11 1/2	Falls, BBC.	19 1/2
Amoskeag, B. 11 1/2	Falls, awning	19
Amoskeag, C. 10 1/2	Hamilton, BT. 32.	9 1/2
Amoskeag, D. 10	Hammon, D.	8 1/2
Amoskeag, E. 9 1/2	Hamilton, H.	8 1/2
Amoskeag, F. 9	Hamilton fancy	8 1/2
Premium A. 4-4	Methuen AA.	11 1/2
Premium B. 16	Methuen ASA	16 1/2
Extra 4-4	Omega A. 7-8	10 1/2
Extra 7-8	Omega A. 4-4	12 1/2
CCA 7-8	Omega ACA, 7-8	13
CT 4-4	Omega ACA, 4-4	15
RC 7-8	Omega SE. 7-8	24
BF 7-8	Omega SE. 4-4	27
AF 4-4	Omega M. 7-8	22
Cordis A.A. 32	Omega M. 4-4	25
Cordis ACA. 32	Shetucket, SSSW	11 1/2
Cordis No. 1, 32	Shetucket, S & SW	12
Cordis No. 2	Shetucket, SFS	12
Cordis No. 3	Stockbridge A.	7
Cordis No. 4	Stockbridge fancy	8
Falls, XXXX.		18 1/2

SOFT CAMBRICS.

Washington	Royal Globe	4 1/2
S. S. & Sons	Crown	4 1/2

GRAIN BAGS.

American A.	Amoskeag	14 1/2
Stark A.		20 1/2

DENIMS.

Boston	Otis CC.	9
Everett blue	Warren AXA.	11
Everett brown	Warren BB.	10
Otis AXA	Warren CC.	9
Otis BB.	York, blue	12 1/2

PAPER CAMBRICS.

Manville	S. S. & Sons	4 1/2 65 1/2
Masonville	Garner	4 1/2 65 1/2

WIGANS.

Red Cross	Thistle Mills	6
Berlin	Rose	6 1/2
Garner		6 1/2

SPOOL COTTON.

Brooks	Eagle and Phoenix	
Clark's O. N. T.	Mills ball sewing	30
J. & P. Coats	Green & Daniels	25
Williamette 6 cord	Stafford	25
Williamette 3 cord	Hall & Manning	28
Charleston ball sew	Holyoke	25
ing thread	Merrick	35

CORSET JEANS.

Armory	Kearsage	6 1/2
Androscoogin	Naumkeag satteen	6 1/2
Canoe River	Pepperell bleached	8 1/2
Clarendon	Pepperell sat.	8
Hallowell Imp.	Rockport	6 1/2
Ind. Orch. Imp.	Lawrence sat.	6
Laconia		7

It is estimated that the annual revenue from the 2 cent tax on oleomargarine would amount to \$1,000,000. This is on the basis of a home consumption of 50,000,000 pounds, and is a low estimate. The exports of oleomargarine last year amounted to nearly 35,000,000 pounds.

It is said that most of the whisky of com-

THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

TO THE GROCERS:

BIECHELE'S

LAUREL SOAP!

IS THE BEST NICKEL BAR

EVER OFFERED IN MICHIGAN FOR THE PRICE.

It gives you the Best Scheme Ever Offered. Every Grocer should avail himself of this chance to get an excellent

SINGER MODEL SEWING MACHINE,

With all attachments, gratis, and make a profit that will pay you better than any other Soap in the Market.

BULKLEY, LEMON & HOOPS,

Sole Agents for Grand Rapids.

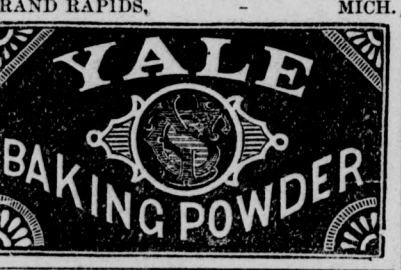
YALE BAKING POWDER

FRED. D. YALE, DANIEL LYNCH.

FRED. D. YALE & CO.

SUCCESSORS TO
CHAS. S. YALE & BRO.,
WHOLESALE MANUFACTURERS OF
Baking Powders, Extracts, Blinings,
AND JOBBERS OF
GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention.
40 and 42 South Division St.,
GRAND RAPIDS, MICH.



ELECTRIC LUSTRE STARCH

For easy ironing use "Electric Lustre" Starch. It is all prepared for immediate use in One Pound Packages, which go as far as two pounds of any other Starch.

Ask your Grocer for it.

The Electric Lustre Starch Co.
204 Franklin St., New York.

JOHN CAULFIELD
Wholesale Agent,
GRAND RAPIDS, MICH.

"JOLLY TAR" PLUG TOBACCO. BULKLEY, LEMON & HOOPS

Groceries.

Retail Grocers' Association of Grand Rapids.

President—Erwin J. Herriek.
First Vice-President—E. E. Walker.
Second Vice-President—Jas. A. Coye.
Secretary—E. A. Stowe.
Treasurer—B. S. Harris.
Regular meetings—First and Third Tuesday
Evenings of each month.
Next meeting—Tuesday evening, Aug. 17.

Grocers' Association of the City of Muskegon.

President—H. B. Fargo.
First Vice-President—Wm. R. Keift.
Second Vice-President—A. Towl.
Secretary—Wm. Peer.
Treasurer—John DeHaas.
Regular meetings—First and third Wednesday
Evenings of each month.
Next meeting—Wednesday evening, Aug. 4.

Kalamazoo Retail Grocers' Association.

President—P. Ranney.
First Vice-President—O. K. Buckhout.
Second Vice-President—Hugh Bergs.
Secretary—M. S. Scoville.
Treasurer—Julius Schuster.
Regular Meetings—Second and fourth Tues-
days of each month.

RANDOM REFLECTIONS.

That was a good story Frank Emery told at the meeting of the Retail Grocers' Association the other evening. Briefly stated, it is as follows: While on the road for Gray, Burt & Kingman—now Gray, Kingman & Collins—he noticed a decline in sugars of about one and a half cents, while candy remained without change. After waiting several months for the house to notify him of a decline, he spoke of the matter while being "posted up" in the house one day, when one of the proprietors suggested that he step over to the establishment of John C. Neemes & Co. and ask for a new list. He did as requested, when the senior partner imperiously asked him why he wanted a new list. Frank replied that he had carried the same list nearly two years and that in the meantime sugar had declined fully a cent and a half. "Sugar!" replied Mr. Neemes, "Sugar! What in hell has sugar got to do with the candy business?"

Joseph Heald, whose constant regret is that he did not purchase more Southern pine land when it was going for a mere song, tells me that D. A. Blodgett—we used to call him "Doc."—up in Osceola county twenty years ago—now owns over 100,000 acres of yellow pine, which has cost him between \$150,000 and \$200,000. The land will yield a cool billion feet of lumber and Mr. Heald considers Mr. Blodgett's chances for making a million dollars on his investment next door to a certainty.

Saranac Hand in Hand with Her Sister Towns.

SARANAC, Aug. 3, 1886.

E. A. Stowe, Grand Rapids:
DEAR SIR—In view of our soon starting a protective association at this place—the same as are now established in many other places—we are requested to address you for information in regard to the proper procedure in so organizing and getting the same started—thinking perhaps that you are better able to advise us than any other person we might enquire of. Any information in respect to the same will be most thankfully appreciated.

Yours Respectfully,
BENSON & CRAWFORD.

Agreeable to the above request, the editor of THE TRADESMAN outlined a course to pursue, at the same time volunteering his assistance in the matter, and received the following reply:

Since receiving yours of the 3d about every business firm and man in town has signed a call to meet Monday evening, for the purpose of organizing an association; and since you so kindly signified your willingness to assist us in so organizing, and if the above date named is not inconvenient for you, we should be pleased to be favored with your presence.

Judging from the above, it is evident that Saranac will be "in line" before this issue of THE TRADESMAN reaches its readers.

Whitehall and Montague Soon to Organize.

WHITEHALL, Aug. 4, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—I saw in the last issue of THE TRADESMAN your offer to assist in forming trade associations. I have been trying for several months to form one here. Last week I drew up a paper and secured the name of every dealer in Whitehall and the same is now being names and secured. As soon as names and will be pleased to have you present, if convenient for you. Will send you notice of the meeting.

Very Truly,
H. A. SPINK.

Hides, Pelts and Wool.

Hides are dull and lower and the market will be unsettled until the strikes in the Eastern tanneries are definitely settled. Pelts are firm and the demand good. Wool is firm, in consequence of an advance in England, which tends to strengthen the market in this country.

The Largest Sale of Tea Ever Made in Grand Rapids.

Bulkley, Lemon & Hoops sold and delivered to one firm last Wednesday fifty-one chests of tea, forty of which are all one line of new Japans. This is said to be the largest sale of tea ever made at one time by any jobbing house at this market.

Influenced by the low price of wheat and the high price of grain bags, the farmers of California have not marketed their wheat as freely as they otherwise would have done. A syndicate controls the bag market, and is demanding such exorbitant prices that extra efforts are being made to obtain supplies from the Eastern States and from India. The New York Commercial Bulletin reports ingot copper very steady, and hears intimations on the part of certain large mining companies calculated to check some of the unfavorable conditions that have been weighting the market.

How Bananas are Ripened.

From the New York Mail and Express.

"Banana bakeries are played out here," said a fruit dealer of Fulton Market, when shown by a reporter a description of a banana bakery in Michigan. "They were abandoned by New Yorkers twenty or twenty-five years ago. Ripening bananas by artificial heat did well enough before better appliances were found out. We have to import the bananas green or they would all be rotten before they reach here. Dry heat, such as would be produced in an oven, rots the stock which supplies the fruit with life while ripening. There is heat enough in a banana itself to cause it to ripen. Put a lot of green bananas in a barrel on a voyage to this port from any of the banana-growing countries, and when the barrel is opened here the fruit will be found all burned up. Bananas ripened in an oven must be sold and eaten at once, or they will soon rot and become a total loss. The process now adopted in this city is to hang the bananas within an air-tight closet or room with tight windows. Not a breath of air is allowed to get at them while ripening. The natural heat of the plant will, as soon as the door is tightly closed, raise the temperature to as high as 85°, no matter what it may be outside. With this temperature the fruit will ripen in four days and be ready for sale.

"One of the large importers of this city uses his cellar for ripening his bananas. The bunches are hung from the ceiling, and after the cellar is closed the air inside becomes so oppressive during the process of ripening, from the heat thrown out by the fruit, that a man coming from the outer air would scarcely be able to breathe therein. When the place can be kept air-tight there is no occasion for the artificial heat spoken of in the description of the Michigan banana-baking oven. The banana is a fruit that has to be carefully handled; for although hard while green it soon gets soft and rots after the ripening process has set in. No one cares to eat a banana that has become too ripe, for the fruit is black and is not pleasant looking. It presents a slimy appearance, while the properly ripened banana is white and firm, although soft."

Creditors and Sins.

From the Springfield Homestead.

"Oh! if my creditors were only like my sins," exclaimed Mr. Brown to his wife. "Why, my dear?" "Because my creditors call and catch me every day, but my sins always find me out."

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Geo. E. Taylor, Newaygo.
A. B. Foote, Holland.
J. J. Quick, Allendale.
H. M. Harroun, McLean.
W. E. Hightower, Fogg & Hightower, Ferry.
B. F. Archer, Ferry.
E. W. Reed, Coopersville.
C. E. Coleman, Pierson.
Jos. P. Cordes, Alpine.
Hoag & Judson, Cannonsburg.
F. C. Stone & Son, Cedar Springs.
O. Ball, Morley.
C. K. Hoyt, Hudsonville.
S. Barker, Sand Lake.
A. W. Blain, Dutton.
A. H. Northway, Fremont Center.
F. Naragang, Byron Center.
F. B. Watkins, Monterey.
G. P. Cook, Grove.
M. M. Robson, Berlin.
Byron McNeal, Byron Center.
Jorgensen & Hemmingsen, Grant.
M. J. Bond, Wood Lake.
M. J. Howard, Englishville.
Norman Harris, Big Springs.
A. Patterson, Dor.
C. Stocking, Grattan.
H. R. Mulder, Grand Haven.
Geo. A. Sage, Rockford.
Fred Stoner, Grand Haven.
H. M. Reed, Woodville.
C. Bergin, Lowell.
G. M. Lewes, Ionia.
C. H. Mehrtens, White Cloud.
J. G. Goodrich, Fennville.
John Canfield, Hobart.
L. Maier, Fisher's Station.
A. & L. M. Wolf, Hudsonville.
John Gunstra, Lamont.
Henderson & Tanis, Vriesland.
Joe Raymond, Berlin.
Hoag & Judson, Cannonsburg.
J. C. Benbow, Cannonsburg.
Carroll & Fisher, Dor.
W. C. Murray, Lowell.
Eddy & Emmons, Grattan.
Rose Bros., Allendale.
J. Tiesenga, Foreland.
Geo. Carrington, Trent.
C. O. Smedley, Byron Center.
Fred Hayward, Trent.
John Oliver, Bass River.
Jay Mancy, Byron.
W. H. Struik, Forest Grove.
Wm. Karsten, Beaver Dam.
J. W. Clotterhouse, Grandville.
J. Cook, Ionia.
S. M. Wright, Big Springs.
M. F. Miller, Lisbon.
J. Omler, Wright.
Dingman & Mitchell, Ravenna.
J. M. Carr, Agent, Chippewa Lake.
A. W. Stow, Caledonia.
Severance & Rich, Middleville.
Neal McMillan, Rockford.
Jas. Darling, Rockford.
Percy T. Cook, Reynolds.
Peter Dendle, Hopkins.
A. A. Weeks, Grattan.
J. F. A. Raider, Newaygo.
B. West & Co., Lowell.
Johnson & Seibert, Caledonia.
B. Gilbert & Co., Moline.
G. M. Reynolds, Belmont.
W. Swagerman, Grand Haven.
Wm. Vermeulen, Beaver Dam.
H. Baker & Son, Drenthe.
M. Heyber & Bro., Drenthe.
A. & M. W. Wolf, Hudsonville.
J. N. Pickett, Wayland.
J. W. Fowler, Mill.
Nelson P. Miller, Leobon.
Eddy & Emmons, Grattan.
A. C. Barclay, Crosby.
M. Vander Bosch, Zeeland.
John Canfield, Manistee.
C. H. Rainsford, Bridgeton.
Smith & Bristol, Ada.
C. K. Hoyt, Hudsonville.
John Cole, Fremont.
Mrs. Jacob Debi, Byron Center.
Sidney Stark, Allendale.
Morley Bros., Cedar Springs.
A. Purchase, South Blendon.
B. Wynhoff, Holland.
John Kamps, Zutphen.
Cole & Chapel, Ada.
W. A. Hall, Luther.
Kellogg Wood, Kalkaska.
S. Hyerson, Kent City.
O. P. & W. P. Conklin, Ravenna.
N. Bouma, Fisher.
Hewet & Teft, Rockford.
G. W. Stevens, Austerlitz.
Goodrich & Quigley, Rodney.
Spring & Lendley, Bailey.
D. W. Shattuck, Wayland.
Smith Bros., Alba.
J. H. Neff, Casnovia.

COUNTRY PRODUCE.

Apples—Red Astricans, \$1.25 @ \$2.00 bbl., according to quality.
Beans—Dry, \$1.40 bu.
Beets—New, 80¢ bu.
Blackberries—Cultivated or wild, 65¢ per 12 qt. basket.
Butter—Michigan creamery is in better demand at 17¢. Dairy is looking up somewhat, being more firmly held at 12¢ to 13¢.
Cabbages—\$2.00 @ \$2.50 100, according to size.
Carrots—20¢ doz.
Celery—Grand Haven or Kalamazoo, 20¢ @ 25¢ doz.
Corn—Green, 12¢ doz.
Cucumbers—15¢ doz.
Cheese—June and July stock of Michigan full cream is in active demand at 8¢ to 8½¢.
Dried Apples—Quartered and sliced, 30¢ to 40¢.
Dried Peaches—Pared, 15¢.
Eggs—Jobbers pay 11¢ and sell for 12¢.
Grapes—40¢ per 10 lb basket.
Grapes—\$2.25 @ \$3.00 1 crate.
Honey—Easy at 12¢ lb.
Hay—Baled is dull at \$14 per ton in two and five ton lots and \$13 in car lots.
Muskmelons—\$1 doz.
Onions—Green, 15¢ doz. bunches. Yellow Danvers, 30¢ bbl.
Pears—California Bartlett's, \$3 per box. Belles, \$1.75 bu.
Peaches—Home grown, 82¢ bu.
Plums—California, 82¢ box.
Pop Corn—2¢ lb.
Potatoes—Home grown, 50¢ bu. Southern, 55¢ bu.
Squash—Crockneck, 4¢ lb.
Tomatoes—Ame, \$1.75 bu.
Turnips—None in market.
Watermelons—Georgia, 10¢ to 12¢ apiece.
Whortleberries—\$2.50 bu.
GRAINS AND MILLING PRODUCTS.
Wheat—No change. City millers pay 73 cents for Lancaster and 70 for Fulse and Clawson. Corn—Jobbing generally at 42¢ to 43¢ in 100 bu. lots and 35¢ to 38¢ in car lots.
Oats—White, 40¢ in small lots and 34¢ to 35¢ in car lots.
Rye—48¢ to 50¢ bu.
Barley—Brewers pay \$1.25 per cwt.
Flour—No change. Patent, \$5.30 bu. in sacks and \$5.50 in wood. Straight, \$4.30 bu. in sacks and \$4.50 in wood.
Meal—Bolted, \$2.75 bu.
Mill Feed—Screenings, \$14 per ton. Bran, \$13 per ton. Ship's, \$14 per ton. Middlings, \$15 per ton. Corn and Oats, \$17 per ton.



Apples, 3 lb standards, 75¢
Apples, 3 lb standards, 75¢
Blackberries, standards, 1.00
Cherries, red standard, 1.00
Damsons, 1.00 @ 1.25
Egg Plums, standards, 1.00 @ 1.25
Green Gages, standards, 1.00 @ 1.25
Peaches, standards, 1.00 @ 1.25
Peaches, second, 1.00 @ 1.25
Pineapples, standards, 1.00 @ 1.25
Pineapples, Johnson's sliced, 1.00 @ 1.25
Pineapples, Johnson's, 1.00 @ 1.25
Quinces, 1.00 @ 1.25
Raspberries, 1.00 @ 1.25
Strawberries, 1.00 @ 1.25
Lusk's, Mariposa, 2.00
Egg Plums, 2.00
Grapes, 2.00
Green Gages, 2.00
Peaches, 2.00
Quinces, 2.00
Peaches, 2.00
Asparagus, Oyster Bay, 80¢
Beans, Lima, standard, 80¢
Beans, Stringless, Erie, 80¢
Beans, Lewis' Boston Baked, 1.00
Corn, Archer's Trophy, 1.00
"Morning Glory, 1.00
"Best American, 1.00
"Maple Leaf, 1.00
"Excelsior, 1.00
Peas, French, 1.00
Peas, Marfat, standard, 1.00
Peas, Pink, Dwyer & Co., 1.00
Pumpkin, 3 lb Golden, 1.00
Succotash, standard, 1.00
Tomatoes, standard brands, 1.15
CHEESE.
Michigan full cream, 80¢ @ 84¢
Baker's, 37½ German Sweet, 23¢
Runkles, 35½ Vienna Sweet, 22¢
COCOANUT.
Schepps, cake box, 27½¢
" 48, 26¢
" assort, 27¢
" 48, 26¢
Manhattan, pails, 20¢
Green. Roasted.
Rio, 12¢ @ 15¢
Golden Rio, 12¢ @ 15¢
Santos, 12¢ @ 15¢
Maricabo, 12¢ @ 15¢
Java, 20¢ @ 24¢
O. G. Java, 24¢
Mocha, 25¢
COFFEES—PACKAGE.
60 lbs 100 lbs 300 lbs
XXXX, 14¢ 14¢ 13¢
Star Brand, 13¢ 13¢ 13¢
Dilworth's, 13¢ 13¢ 13¢
Lyon, 14¢ 14¢ 14¢
Arbuckle's, 13¢ 13¢ 13¢
Graham, 13¢ 13¢ 13¢
Magnolia, 13¢ 13¢ 13¢
Silver King, 21¢ 21¢ 21¢
Mexican, 16¢ 12¢ 12¢
Royal, 12¢ 12¢ 12¢
60 foot Jute, 1.00 50 foot Cotton, 1.60
72 foot Jute, 1.25 60 foot Cotton, 2.00
40 foot Cotton, 1.50 72 foot Cotton, 2.00
CRACKERS AND SWEET GOODS.
Kenosha Butter, 5¢ @ 6¢
Seymour Butter, 5¢
Fancy Butter, 4½¢
S. Oyster, 5¢
Plenie, 4½¢
Fancy Soda, 4½¢
City Soda, 5¢
Soda, 5¢
Boston, 7¢
Graham, 8¢
Old Meal, 11¢
Pretzels, hand-made, 9¢
Cracknels, 15¢
Lemon Cream, 7½¢ @ 8¢
Frosted Cream, 7½¢ @ 8¢
Jumbles, 7½¢ @ 8¢
No. 1 Ginger Snaps, 12¢
Lemon Snaps, 8¢
Coffee Cakes, 13¢
Lemon Wafers, 13¢
Cream Gems, 13¢
Bagels Gums, 13¢
S. & M. Cakes, 12¢
Bloaters, Smoked Yarmouth, 80¢
Cod, whole, 3¢ @ 4¢
Cod, Boneless, 50¢ @ 60¢
Halibut, 2¢ @ 2½¢
Clam, 2¢ @ 2½¢
Herring, round, 1¢
Herring, Holland, 1¢
Herring, Holland, 1¢
Mackerel, shore, No. 2, ½ bbls, 5¢
" 12 bbls, 10¢
" No. 3, ¼ bbls, 3¢
" 10 " 10¢
Shad, ¼ bbl, 3¢ @ 5¢
Trout, 10 lb kits, 70¢
White, No. 1, 12 lb kits, 5¢
White, No. 1, 10 lb kits, 5¢
White, Family, ½ bbl, 2.15
FLAVORING EXTRACTS.
Jennings' D. C., 2 oz, 1.00 @ 2.50
" 6 oz, 2.50 @ 4.00
" 8 oz, 3.50 @ 5.00
" No. 2 Taper, 1.25 @ 1.50
" 2 75 Moxie, 1.75
" 1 pint, round, 5.00 @ 7.50
" No. 3 panel, 1.10 @ 1.65
" No. 8, 2.75
" No. 10, 4.25
Lemon, Vanilla, 1.00 @ 2.50
" 2.50 @ 5.00
" 5.00 @ 10.00
" 10.00 @ 20.00
" 20.00 @ 40.00
" 40.00 @ 80.00
" 80.00 @ 160.00
" 160.00 @ 320.00
" 320.00 @ 640.00
" 640.00 @ 1280.00
" 1280.00 @ 2560.00
" 2560.00 @ 5120.00
" 5120.00 @ 10240.00
" 10240.00 @ 20480.00
" 20480.00 @ 40960.00
" 40960.00 @ 81920.00
" 81920.00 @ 163840.00
" 163840.00 @ 327680.00
" 327680.00 @ 655360.00
" 655360.00 @ 1310720.00
" 1310720.00 @ 2621440.00
" 2621440.00 @ 5242880.00
" 5242880.00 @ 10485760.00
" 10485760.00 @ 20971520.00
" 20971520.00 @ 41943040.00
" 41943040.00 @ 83886080.00
" 83886080.00 @ 167772160.00
" 167772160.00 @ 335544320.00
" 335544320.00 @ 671088640.00
" 671088640.00 @ 1342177280.00
" 1342177280.00 @ 2684354560.00
" 2684354560.00 @ 5368709120.00
" 5368709120.00 @ 10737418240.00
" 10737418240.00 @ 21474836480.00
" 21474836480.00 @ 42949672960.00
" 42949672960.00 @ 85899345920.00
" 85899345920.00 @ 171798691840.00
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MANUFACTURERS OF
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Carry Engines and Boilers in Stock for immediate delivery.
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Pulley and become convinced of their superiority.
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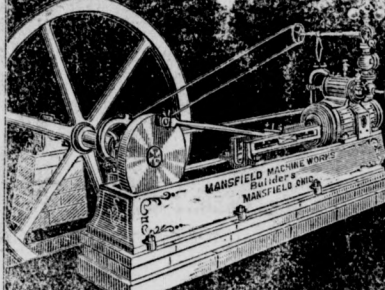
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Our Stock is complete in all branches. New, fresh and bought
at latest declines and for cash.
We have specialties in TOBACCO and CIGARS possessed
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FUL ATTENTION.
5 and 7 Ionia Street, Grand Rapids, Mich.

Property in Patents.
There is a prejudice against patents. It may not be general; it may be a lingering remaining shadow of a once popular notion; but it crops out occasionally in conversation, in trading, in the newspaper and even in the legislation of the country. Recently a customer in an agricultural warehouse refused an implement and questioned the price because it was a patented article. He said that all patented articles had a fictitious value attached to them. Some time ago a New York city paper published an article arguing against the issuing of letters patent, on the ground that "it is questionable if ideas can be bought and sold and protected in the same way as goods and chattels;" and in relation to the success of an inventor said, by way of illustration, that "possibly many men had the idea in a more or less developed state, but one, perhaps, reduces it to practice, gets a little ahead of the rest, claims a patent and shuts out all others." Followed to its ultimate this argument would confine proprietorship to those tangible objects which do not require ideas to produce, or, soberly, it would limit personal proprietorship to those articles the ideal suggestion of which was confined to the patentee or the inventor.
This notion of the intangibility of property in ideas wrought into practical and useful form is held by many who may be bold enough or thoughtful enough to formulate it into a proposition. But ideas are bought and sold every day; the writer, lecturer, author, preacher, all sell their ideas; why not the inventor? The man whose developed idea enables a farmer to house a crop in two days instead of 20 days, one who invents machinery that doubles the capacity of a mill, ought to be paid for his idea.
As matters now stand, inventors generally—successful inventors—are not too well paid for their ideas. In most instances the inventor is a poor man, and frequently he has to sign a portion of his patent right or of his improvement to another to obtain means to perfect it, to introduce it or to sell it. In many cases pirating robs him of his profits, or legal contests reduce his income. It is rare that the price charged the purchaser for the improvement that is protected by a patent is greater than the value of the improvement. But whether this be so or not, it is undeniably true that an inventor's patent is his property as much as his hat or his coat is, and his possession of it should be as much protected by law.

Transporting Logs by Boat.
The Emery Lumber Co., of Tawas, has originated a new method of transporting logs from Canada to Michigan in the shape of a "log boat," which is evidently destined to play an important part in future lumbering operations. The boat, which is named the *Michigan*, is 294 feet over all, 42 ft. beam with 16 ft. depth of hold, and has a tonnage of 1,237. She has one boiler, 15 ft. long, 7 1/2 ft. in diameter and two engines. One engine has 16x12 in. cylinder. The other engine has two cylinders, 14x12 in. each, and connected with two 18 in. pumps, and also with an apparatus for hoisting anchors, of which she carries two, one weighing 1,600 pounds and the other 3,000 pounds. The chain of the large anchor weighs twenty pounds to the link, and is made of 1 1/2 in. wire. The apparatus for hoisting logs on board is a slip that extends on an incline to the water, in which an endless chain runs, and on which are hooks which carry the logs up the slip, which is jointed at the rail and extends across the deck. Here men with cant hooks receive and roll the logs off on to the skids, where they are held until wanted in the hold, they being there dropped into five feet of water. The water comes into the hold through a 10 inch aperture in three hours, and the two 18 in. pumps empty the hold again in four hours. There are two of the slips. The logs are hoisted out of the hold at the after hatches (of which there are seven) by two upright slides with arms, upon which the log rests. When the log gets on deck, it rolls on to a set of rollers that carry it overboard. The craft has been loaded in less than 20 hours. She has a full set of canvass on four spars, 10 men for a crew, and carries about 700,000 feet of logs.

A New Kind of Knight.
"Are you a member of the Knights of Labor?"
"No; but I had one last week."
"Had one? What do you mean?"
"Had a night of labor. My baby had the colic from nine o'clock until daylight."
Hardwood Lumber Market.
Birch is quiet. Cherry is in better demand and the price is bound to move upward from this time on. Oak is fairly active. Maple is not in much demand, the market being well supplied with last winter's cut.
Good Words Unsolicited.
Dr. M. Meyer, druggist, Bannister: "I do not want to be without THE TRADESMAN."
Jno. R. Price, wholesale grocer, Chicago: "Success to THE TRADESMAN, as it fully meets the wants of the trade."
Abraham Lincoln, many years ago, in an address delivered in the city of New York, gave the following advice to workmen which is pertinent at this time. He said: "That some should be rich, shows that others may be rich, and hence is but encouragement to industry and enterprise. Let not him who is homeless pull down the house of another, but let him labor diligently and build one for himself, thus by example assuring that his own shall be safe when built."

Tapping a Till With a Cane.
A novel device to render retail liquor selling unprofitable was revealed recently in Boston by two young men carrying canes. Entering the Milliken House bar-room, where the proprietor kept a playful dog, they at once proceeded to cultivate Fido's acquaintance and entered into a lively frolic with him. After paying for their entertainment they departed. The proprietor soon missed a \$5 bill but hardly suspected his two stranger patrons.
They came again and the frolic with the dog was renewed by one of them, the owner's attention being diverted by the other. All at once young man No. 1 was heard to utter an oath, and his cane fell simultaneously behind the bar. The owner of the bar hastened behind it to pick up the stick, and was surprised to see a bank bill adhering to the end of it. A thought struck him. Here was an explanation of the disappearance of the bill on the previous visit. He immediately accused the two men of being in collusion. They at first denied the theft. Their canes were found to be flattened at the end, and a little distance from the point they were besmeared with muckilage or pitch. While poking fun at Fido behind the bar the money drawer was opened and the top bill, adhering to the cane, was drawn out. The dog in the last instance had seized the stick and pulled it from the thief's hand which accounts for the latter's tell-tale oath. The men were for some unexplained reason allowed to escape punishment.
The strongest wood in America, according to Professor Sargent, is that of the hickory of the Arkansas region, and the weakest the West Indian birch (*Bursera*). The most elastic is the tamarack, the white or shell bark hickory standing far below it. The least elastic, and the lowest in specific gravity, is the wood of the *Ficus aurea*. The highest specific gravity, upon which in general depends value as fuel, is attained by the bluewood of Texas.

PORTABLE AND STATIONARY ENGINES
From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.

W. C. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, - MICHIGAN.

COOPERAGE.
Quay, Killen & Co. quote as follows, f. o. b. at Grand Rapids.
STAVES.
Red oak flour bbl. staves..... M 6 00 @ 6 50
Elm..... M 5 00 @ 5 50
White oak tee staves, s'd and J't..... M 22 00 @ 25 00
White oak pork bbl..... M 19 50 @ 21 00
Produce barrel staves..... 4 25 @ 4 50
TIERS.
Tierce, doweled and circled, set..... 15 @ 16
Pork..... 12 @ 13
Tierce heads, square..... M 24 00 @ 26 00
Pork..... M 19 00 @ 21 00
Basswood, kiln dried, set..... 4 25 @ 4 50
Cul wood heading..... 3 5 @ 3 7 1/2
HOOPS.
White oak and hickory, 8 ft. M 11 00 @ 12 50
White oak and hickory, 7 1/2 ft. M 10 00 @ 11 00
Hickory flour bbl..... M 7 00 @ 8 25
Ash, round..... M 6 00 @ 6 75
Ash, flat raked, 6 1/2 ft. M 3 75 @ 4 00
Coiled elm..... 5 00 @ 7 10
BARRELS.
White oak pork barrels, h'd m'd M 1 00 @ 1 10
White oak pork barrels, machine..... 85 @ 95
White oak tierce..... 1 15 @ 1 25
Tierce, 12 in. x 18 in. net..... 75 @ 90
Custom barrels, one head..... 1 00 @ 1 10
Flour barrels..... 30 @ 37
Produce barrels..... 25 @ 28
WOODENWARE.
Standard Tubs, No. 1..... 5 25
Standard Tubs, No. 2..... 4 25
Standard Tubs, No. 3..... 3 25
Standard Pails, two hoop..... 1 25
Standard Pails, three hoop..... 1 50
Pails, ground wood..... 4 00
Door, porch, jap. trimmings..... 45
Butter Pails, ash..... 2 50
Butter Ladles..... 1 00
Rolling Pins..... 75
Potato Mashers..... 75
Clothes Pinders..... 25
Clothes Pins..... 65
Mop Stocks..... 1 25
Washboards, single..... 1 75
Washboards, double..... 2 25
BASKETS.
Diamond Market..... 40
Bushel, narrow band..... 1 00
Bushel, wide band..... 1 75
Clothes, splint, No. 1..... 3 50
Clothes, splint, No. 2..... 3 75
Clothes, splint, No. 3..... 4 00
Clothes, willow No. 1..... 6 00
Clothes, willow No. 2..... 7 00
Clothes, willow No. 3..... 8 00
COAL AND BUILDING MATERIALS.
A. B. Knowlson quotes as follows:
Ohio White Lime, per bbl..... 1 00
Ohio White Lime, car lots..... 85
Louisville Cement, per bbl..... 1 30
Akron Cement per bbl..... 1 30
Baltimore Cement, per bbl..... 1 30
Car lots..... 1 05 @ 1 20
Plastering hair, per bu..... 25 @ 30
Stucco, per bbl..... 1 75
Land plaster, per ton..... 3 50
Land plaster, car lots..... 2 50
Fire brick, per M..... 25 @ 30
Fire clay, per bbl..... 3 00
COAL.
Anthracite, egg and grate, car lots..... \$5 75 @ 6 00
Anthracite, stove and nut, car lots..... 6 00 @ 6 25
Cannel, car lots..... 6 25 @ 6 50
Ohio Lump, car lots..... 3 10 @ 3 25
Blossburg or Cumberland, car lots..... 4 50 @ 5 00
Portland Cement..... 3 50 @ 4 00
FRESH MEATS.
John Mohrhard quotes the trade selling prices as follows:
Fresh Beef, sides..... 5 @ 6 1/4
Fresh Beef, hind quarters..... 7 @ 7 1/4
Dressed Hogs..... 6 @ 6 1/2
Mutton, carcasses..... 6 @ 6 1/4
Spring Lamb..... 9 @ 10
Veal..... 7 @ 8
Pork, large..... 6 @ 6 1/4
Bologna..... 6 @ 6 1/2
Fowls..... 6 @ 11
Spring Chickens..... 16 @ 17
Ducks..... 8 @ 8
Turkeys..... 12 @ 13

Hardware.
These prices are for cash buyers, who pay promptly and buy in full packages.
AUGERS AND BITS.
Ives' old style..... dis 60 @ 10
N. H. Co. do..... dis 60 @ 10
Douglass..... dis 60 @ 10
Pierces..... dis 60 @ 10
Nell's..... dis 60 @ 10
Cook's..... dis 60 @ 10
Jennings, genuine..... dis 25
Jennings, imitation..... dis 50 @ 10
BALANCES..... dis 40
Spring..... dis 40
Railroad..... \$ 13 00
Garden..... net 33 00
BELLS.
Hand..... dis 60 @ 10 @ 10
Cow..... dis 60 @ 10
Call..... dis 30 @ 15
Gong..... dis 60 @ 10
Door, Sargent..... dis 60 @ 10
BOILERS.
Stove..... dis 40
Carriage new list..... dis 75
Sleigh Shoe..... dis 30 @ 10
Wrought Barrel Bolts..... dis 60 @ 10
Cast Barrel Bolts..... dis 60 @ 10
Cast Barrel, brass knobs..... dis 60
Cast Square Spring..... dis 60
Cast Chain..... dis 60 @ 10
Wrought Barrel, brass knob..... dis 60 @ 10
Wrought Square..... dis 60 @ 10
Wrought Sunk Flush..... dis 60
Wrought Bronze and Plated Knob..... dis 60
Flush..... dis 60 @ 10
Ives' Door..... dis 60 @ 10
BRACES.
Barber..... dis 40
Spofford..... dis 50 @ 10
Am. Ball..... dis net
BUCKETS.
Well, plain..... \$ 3 50
Well, swivel..... 4 00
BUTTS, CAST.
Cast Loose Pin, figured..... dis 70 @ 10
Cast Loose Pin, plain..... dis 70 @ 10
Cast Loose Pin, genuine bronze..... dis 60 @ 10
Wrought Narrow, bright fast joint..... dis 60 @ 10
Wrought Loose Pin..... dis 60 @ 10
Wrought Loose Pin, acorn tip..... dis 60 @ 5
Wrought Loose Pin, japanned..... dis 60 @ 5
Wrought Loose Pin, japanned, silver tipped..... dis 60 @ 5
Wrought Table..... dis 10 @ 50
Wrought Inside Blind..... dis 10 @ 50
Wrought Brass..... dis 75
Blind, Clark's..... dis 80
Blind, Parker's..... dis 80
Blind, Shepard's..... dis 70
CAPS.
Ely's 1-10..... per m \$ 65
Hick's C. F..... dis 60
G. D..... dis 35
Musket..... dis 60
CATRIDGES.
Rim Fire, U. M. C. & Winchester new list 50 @ 10
Rim Fire, United States..... dis 50 @ 10
Central Fire..... dis 50 @ 10
CHISELS.
Socket Firmer..... dis 75 @ 10
Socket Framing..... dis 75 @ 10
Socket Corner..... dis 75 @ 10
Socket Slicks..... dis 75
Butcher's Tanged Hammer..... dis 40
Barton's Socket Firmer..... dis 20
Cold..... net
COMBS.
Curry, Lawrence's..... dis 40 @ 10
Hotchkiss..... dis 25
COCKS.
Brass, Racking's..... dis 60
Bibb's..... dis 60
Beer..... dis 40 @ 10
Fenn's..... dis 60
COPPER.
Planished, 14 oz cut to size..... lb 28
14x22, 14x56, 14x60..... 31
Cold Rolled, 14x56 and 14x60..... 21
Cold Rolled, 14x35..... 19
DRILLS.
Morse's Bit Stock..... dis 40
Taper and Straight Shank..... dis 40
Morse's Taper Shank..... dis 40
ELBOWS.
Com. 4 piece, 6 in..... doz net \$ 85
Corrugated..... dis 20 @ 10
Adjustable..... dis 15 @ 10
EXPANSIVE BITS.
Clar's, small, \$18 00; large, \$20 00..... dis 20
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00..... dis 25
FILES—New List.
American File Association List..... dis 55 @ 10
Disston's..... dis 55 @ 10
New American..... dis 55 @ 10
Nicholson's..... dis 55 @ 10
Heller's..... dis 55 @ 10
Heller's Horse Rasps..... dis 55 @ 10
GALVANIZED IRON.
Nos. 16 to 20..... 22, 24, 26 and 28, 27
List..... 13 14 15 18 18
Discount, Juniata 50 @ 10, Charcoal 60.
GAGES.
Stanley Rule and Level Co.'s..... dis 50
HAMMERS.
Maydole & Co.'s..... dis 25
Kip's..... dis 25
Korke's Solid Cast..... dis 40 @ 10
Mason's Solid Cast..... dis 40 @ 10
Blacksmith's Solid Cast Steel, Hand..... 30 c 40 @ 10
HANGERS.
Barn Door Kidder Mfg. Co., Wood track
Champion, anti-friction..... dis 50 @ 10
Kidd's, wood track..... dis 40
HINGES.
Gate, Clark's, 1, 2, 3..... dis 60
State..... dis 60
Screw Hook and Strap, 12 in..... per doz, net, 25 \$ 34
and longer..... 34
Screw Hook and Eye, 1/4..... net 10 1/4
Screw Hook and Eye, 1/2..... net 8 1/4
Screw Hook and Eye, 3/4..... net 7 1/4
Screw Hook and Eye, 1..... net 6 1/4
Strap and T..... net 65
HOLLOW WARE.
Stamped Tin Ware..... 35
Japanned Tin Ware..... 30
Granite Iron Ware..... 25
HOES.
Grub 1..... \$11 00, dis 60
Grub 2..... 11 50, dis 60
Grub 3..... 12 00, dis 60
KNOBS.
Door, mineral, jap. trimmings..... dis 45
Door, porcelain, jap. trimmings..... dis 45
Door, porcelain, plain trimmings..... dis 45
Drawer and Shutter, porcelain..... dis 70
Picture, H. L. Judd & Co.'s..... 40 @ 10
Hemlock..... dis 45
LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list..... dis 45
Mallory, Wheeler & Co.'s..... dis 45
Bosch's..... dis 45
Norwalk's..... dis 45
LEVELS.
Stanley Rule and Level Co.'s..... dis 70
MATTOCKS.
Hunt Eye..... \$16 00 dis 60
Hunt's..... \$15 00 dis 60
Hunt's..... \$18 50 dis 20 @ 10
MAWLS.
Sperry & Co.'s, Post, handled..... dis 50
MILLS.
Coffee, Parkers Co.'s..... dis 40 @ 10
Coffee, P. S. & W. Mfg. Co.'s, Mallicables dis 40 @ 10
Coffee, Landers, Ferry & Clark's..... dis 40 @ 10
Coffee, Enterprise..... dis 25
MOLASSES GATES.
Stebbin's Pattern..... dis 70
Stebbin's Genuine..... dis 70
Enterprise, self-measuring..... dis 25
COMMON, BRA and Fencing.
104 to 604..... kg \$2 10
8d and 9d adv..... 25
10d and 11d adv..... 25
12d and 14d adv..... 25
3d advance..... 1 50
3d advance..... 3 00
Cinch nails, adv..... 1 75
Finishing..... 104 8d 60 4d
Size—inches 3 2 1/4 2 1/4 1 1/4
Adv. kg \$1 25 1 50 1 75 2 00
Steel Nails—20.
OLYERS.
Zinc or tin, Chase's Patent..... dis 60 @ 10
Zinc, with brass bottom..... dis 50
Brass or Copper..... dis 50
Paper..... per gross, \$12 1/2
Olmstead's..... 50 @ 10
PLANES.
Ohio Tool Co.'s, fancy..... dis 15
Sciota Bench..... dis 25
Sandsky Tool Co.'s, fancy..... dis 15
Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood..... dis 20 @ 10
PANS.
Fry, Acme..... dis 50 @ 10
Common, polished..... dis 60 @ 10
Dripping..... lb 6
RIVETS.
Iron and Tinned..... dis 40
Copper Rivets and Burs..... dis 60
SHOES.
Ohio Tool Co.'s, fancy..... dis 15
Sciota Bench..... dis 25
Sandsky Tool Co.'s, fancy..... dis 15
Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood..... dis 20 @ 10
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Common, polished..... dis 60 @ 10
Dripping..... lb 6
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Sciota Bench..... dis 25
Sandsky Tool Co.'s, fancy..... dis 15
Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood..... dis 20 @ 10
PANS.
Fry, Acme..... dis 50 @ 10
Common, polished..... dis 60 @ 10
Dripping..... lb 6
RIVETS.
Iron and Tinned..... dis 40
Copper Rivets and Burs..... dis 60
SHOES.
Ohio Tool Co.'s, fancy..... dis 15
Sciota Bench..... dis 25
Sandsky Tool Co.'s, fancy..... dis 15
Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood..... dis 20 @ 10
PANS.
Fry, Acme..... dis 50 @ 10
Common, polished..... dis 60 @ 10
Dripping..... lb 6
RIVETS.
Iron and Tinned..... dis 40
Copper Rivets and Burs..... dis 60
SHOES.
Ohio Tool Co.'s, fancy..... dis 15
Sciota Bench..... dis 25
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Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood..... dis 20 @ 10
PANS.
Fry, Acme..... dis 50 @ 10
Common, polished..... dis 60 @ 10
Dripping..... lb 6
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Iron and Tinned..... dis 40
Copper Rivets and Burs..... dis 60
SHOES.
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Sandsky Tool Co.'s, fancy..... dis 15
Bench, first quality..... dis 20
Stanley Rule and Level Co.'s, wood.....

WHOLESALE CROCKERY, H. LEONARD & SONS, GRAND RAPIDS, MICH.

PRICE LIST. CROCKERY DEPARTMENT. PART 12.

Terms 60 days; 2 per cent. discount for cash in ten days on approved credit. To enable our customers to depend on our stock of English White Granite Ware, we print for this week the assortment of crates which we carry in stock and can ship on receipt of order. Prices in first column are for Wedgwood or Johnson Bros.' best White Granite in Original Crates, and in the second column for Wedgwood & Co.'s same grade repacked to order in any quantities. Mail orders solicited and given prompt personal attention.

67	68	69	70	71	72																																																																																																																																																											
<p>Net Price List</p> <p>English White Granite</p> <table> <tr> <th>Original Crates</th><th>Repacked to Order</th></tr> <tr> <td>Bakers, 5 inch.....</td><td>85 95</td></tr> <tr> <td>" 6 ".....</td><td>1 06 1 19</td></tr> <tr> <td>" 7 ".....</td><td>1 28 1 43</td></tr> <tr> <td>" 8 ".....</td><td>1 91 2 14</td></tr> <tr> <td>Bowls, No. 36, 1 pint.....</td><td>71 79</td></tr> <tr> <td>" No. 30, 1/2 ".....</td><td>85 95</td></tr> <tr> <td>" No. 24, quart.....</td><td>1 06 1 19</td></tr> <tr> <td>Butters, Individual.....</td><td>21 24</td></tr> <tr> <td>" 5 in. Covered.....</td><td>3 83 4 28</td></tr> <tr> <td>Casseroles, 7 inch.....</td><td>5 10 5 70</td></tr> <tr> <td>" 8 ".....</td><td>5 74 6 41</td></tr> <tr> <td>Chambers, 9 open.....</td><td>3 40 3 80</td></tr> <tr> <td>" 9 covered.....</td><td>5 10 5 70</td></tr> <tr> <td>Coffees, handled.....</td><td>99 111</td></tr> <tr> <td>" unhandled.....</td><td>85 95</td></tr> <tr> <td>Covered Dishes, 7.....</td><td>4 46 4 90</td></tr> <tr> <td>" 8.....</td><td>5 10 5 70</td></tr> <tr> <td>Dishes, 8 inch.....</td><td>1 06 1 19</td></tr> <tr> <td>" 9 ".....</td><td>1 28 1 43</td></tr> <tr> <td>" 10 ".....</td><td>1 91 2 14</td></tr> <tr> <td>" 12 ".....</td><td>3 10 3 56</td></tr> <tr> <td>Ewers and Basin, 9.....</td><td>8 08 9 03</td></tr> <tr> <td>Fruit Saucers, 4 in.....</td><td>32 36</td></tr> <tr> <td>Scoops, Nappies, 6.....</td><td>1 06 1 19</td></tr> <tr> <td>" 7.....</td><td>1 28 1 43</td></tr> <tr> <td>" 8.....</td><td>1 91 2 14</td></tr> <tr> <td>Pitchers, No. 36.....</td><td>1 06 1 19</td></tr> <tr> <td>" No. 30.....</td><td>1 28 1 43</td></tr> <tr> <td>" No. 24.....</td><td>1 48 1 66</td></tr> <tr> <td>" No. 12.....</td><td>2 55 2 85</td></tr> <tr> <td>Plates, 5 in. or Pie.....</td><td>48 53</td></tr> <tr> <td>" 6 " Tea.....</td><td>58 65</td></tr> <tr> <td>" 7 " Breakfast.....</td><td>69 77</td></tr> <tr> <td>" 8 " Dinner.....</td><td>83 89</td></tr> <tr> <td>Teas, handled, any size.....</td><td>85 95</td></tr> <tr> <td>" unhandled, ".....</td><td>71 79</td></tr> </table>	Original Crates	Repacked to Order	Bakers, 5 inch.....	85 95	" 6 ".....	1 06 1 19	" 7 ".....	1 28 1 43	" 8 ".....	1 91 2 14	Bowls, No. 36, 1 pint.....	71 79	" No. 30, 1/2 ".....	85 95	" No. 24, quart.....	1 06 1 19	Butters, Individual.....	21 24	" 5 in. Covered.....	3 83 4 28	Casseroles, 7 inch.....	5 10 5 70	" 8 ".....	5 74 6 41	Chambers, 9 open.....	3 40 3 80	" 9 covered.....	5 10 5 70	Coffees, handled.....	99 111	" unhandled.....	85 95	Covered Dishes, 7.....	4 46 4 90	" 8.....	5 10 5 70	Dishes, 8 inch.....	1 06 1 19	" 9 ".....	1 28 1 43	" 10 ".....	1 91 2 14	" 12 ".....	3 10 3 56	Ewers and Basin, 9.....	8 08 9 03	Fruit Saucers, 4 in.....	32 36	Scoops, Nappies, 6.....	1 06 1 19	" 7.....	1 28 1 43	" 8.....	1 91 2 14	Pitchers, No. 36.....	1 06 1 19	" No. 30.....	1 28 1 43	" No. 24.....	1 48 1 66	" No. 12.....	2 55 2 85	Plates, 5 in. or Pie.....	48 53	" 6 " Tea.....	58 65	" 7 " Breakfast.....	69 77	" 8 " Dinner.....	83 89	Teas, handled, any size.....	85 95	" unhandled, ".....	71 79	<p>List of Assorted Crates in</p> <p>Wedgwood & Co.'s White Granite Ware.</p> <p>Assortment No. 220.</p> <p>28 doz. Plates, 6, 5; 3, 6; 14, 7; 3, 8 flat; 2, 7 deep. 6 " 4 inch Round Fruit Saucers. 10 Dishes, 4, 4; 4, 12; 2, 14, square. 18 Bakers, 3, 5; 6, 6; 6, 7; 3, 8, square. 30 Scoops, 6, 5; 6, 6; 12, 7; 6, 8 square. 4 Covered Dishes, 2, 7; 2, 8. 2 Sauce Boats. 3 Pickles. 6 Sugars. 18 Bowls, 3, 24; 12, 30; 3, 36. 36 Sets Teas, 18 handled; 18 unhandled. 3 " handled Coffees. 18 Pitchers, 6, 12; 3, 23; 9, 36. 3 Pairs 9 Ewers and Basins. 6 Covered Chambers. 6 Mugs 36.</p> <p>£13.0.0</p> <p>For prices original crates see 1st column.</p> <p>Assortment No. 65 Oval.</p> <p>26 doz. Plates, 5, 4; 4, 6; 12, 7; 3, 8, flat; 2, 7, deep. 6 " Fruit Saucers 4 inch. 24 sets Teas, 9 handled, 15 unhandled. 3 " handled Coffees. 15 Dishes, 3, 8; 3, 9; 3, 10; 3, 11; 3, 12. 20 Bakers, 6, 6; 4, 7; 6, 8; 4, 9. 24 Scoops, 6, 5; 6, 6; 6, 7; 6, 8. 1 Sauce Tureen Complete. 6 Covered Dishes, 3, 7; 3, 8. 2 Sauce Boats. 2 Pickles. 4 Cov'd Butters. 3 Tea Pots. 6 Sugars. 6 Creams, 24. 24 Bowls, 6, 24; 12, 30; 4, 24; 6, 30; 6, 36. 24 Pitchers, 4, 6; 4, 12; 4, 24; 6, 30; 6, 36. 6 Pairs 9 Ewers and Basins. 6 Covered Chambers, 9s. 6 Soap Slabs. 6 Mugs 30.</p> <p>£14.11.0</p> <p>For prices original crates see 1st column.</p> <p>Assortment No. 139.</p> <p>24 Pairs No. 9 Ewers and Basins. 18 Covered Chambers 9. 18 Uncovered Chambers 9. 54 Bowls, 15, 24; 30, 30; 12, 36. 25 doz. Plates, 5, 5; 20, 7. 36 Sets Teas, 9 handled; 27 unhandled.</p> <p>£14.13.7</p> <p>For prices original crates see 1st column.</p>	<p>Wedgwood & Co.'s</p> <p>Square Pattern.</p> <p>Assortment No. 305.</p> <p>20 doz. Plates, 5, 5; 2, 6; 12, 7; 1, 8. 6 " 4 in. Fruit Saucers. 3 " square Individual Saucers. 21 Platters, 3, 8; 3, 9; 6, 10; 6, 11; 6, 12. 18 Bakers, 3, 6; 6, 7; 6, 8; 3, 9. 48 Scoops, 12, 3; 6, 5; 6, 6; 12, 7; 12, 8, square. 4 Covered Dishes, 2, 7; 2, 8. 2 " Butters, 5 inch. 2 Sauce Boats. 3 Pickles. 2 Tea Pots. 4 Sugars 24. 4 Casseroles, 2, 7; 2, 8. 24 Pitchers, 3, 6; 6, 12; 3, 24; 6, 30; 6, 36. 33 sets St. Denis Teas, 18 handled; 15 unhand. 9 " Minton Hand Teas. 24 Bowls, 6, 24; 12, 30; 6, 36. 6 Mugs 36. 24 Oyster Bowls, 30. 12 Chambers, 6 open; 6 covered, No. 9. 6 pairs No. 9 Ewers and Basins.</p> <p>£15.5.9</p> <p>For prices Original Crates see first column.</p> <p>ASSORTMENT NO. 275.</p> <p>Wedgwood & Co.</p> <p>30 doz. Plates, 6, 5; 20, 7; 4, 8. 24 Bakers, 6, 6; 12, 7; 6, 8. 30 Bowls, 6, 24; 12, 30; 12, 36. 17 Chambers, 12 open; 6 covered, No. 9. 36 Scoops, 12, 6; 12, 7; 12, 8, square. 6 doz. 4 inch Fruit Saucers. 45 sets Teas, 21 unhandled; 24 handled. 24 Oyster Bowls, 30 6 pairs 9 Ewers and Basins. 18 Platters, 6, 9; 6, 10; 6, 11. 3 doz. Individual Butters.</p> <p>£14.19.10</p> <p>For prices Original Crates see 1st column.</p> <p>ASSORTMENT NO. 262.</p> <p>Wedgwood & Co.</p> <p>60 pairs 9 Ewers and Basins. 45 sets Handled Teas, St. Denis or Minton. For prices Original Crates see first column.</p> <p>£14.0.0</p>	<p>Wedgwood & Co.'s White</p> <p>Granite Ware.</p> <p>Assortment No. 144.</p> <p>23 doz. Plates, 5, 5; 2, 6; 12, 7; 2, 8 flat; 2, 7 deep. 6 " 4 inch Fruit Saucers. 2 " Ind. Butters. 23 Platters, 3, 8; 3, 9; 6, 10; 6, 11; 3, 12; 2, 14. 18 Bakers, 3, 6; 6, 7; 6, 8; 3, 9. 51 Scoops, 12, 3; 6, 5; 6, 6; 12, 7; 12, 8; 3, 9. 4 Covered Dishes, 2, 7; 2, 8. 2 Sauce Boats. 3 Pickles. 2 Covered B t t rs, 5 inch. 4 Casseroles, 2, 7; 2, 8. 2 Tea Pots, 24. 4 Sugars, 24. 24 Pitchers, 3, 6; 6, 12; 3, 24, 6, 30; 6, 36. 42 sets, 12 hand; 30 unhand. 38 Bowls, 6, 24; 20, 30; 12, 36. 6 Mugs, 30. 6 pairs 9 Ewers and Basins. 18 Chambers, 6 covered; 12 open.</p> <p>£16.1.2</p> <p>For prices Original Crates see first column.</p> <p>Assortment No. 229.</p> <p>100 doz. 7 in. Flat Plates.</p> <p>£15.5.0</p> <p>Assortment No. 266.</p> <p>70 doz. Square Scoops, 20, 5; 15, 6; 15, 7; 15, 8; 15, 9.</p> <p>£20.0.0</p> <p>Assortment No. 264.</p> <p>180 sets Unhand. Teas, St. Denis.</p> <p>£15.0.0</p> <p>Assortment No. 263.</p> <p>14 doz. No. 9 Covered Chambers. 45 sets Handled Minton Teas.</p> <p>£17.2.0</p> <p>Assortment No. 265.</p> <p>15 doz. No. 9 Open Chambers. 45 " doz. Unhandled St. Denis Teas.</p> <p>£13.7.0</p> <p>Assortment No. 260.</p> <p>75 doz. 4 inch Square Fruit Saucers. 50 " Square Ind. Butters. 50 " 3 inch Square Bakers. 50 " 3 " " Dishes. 3 " 5 " Covered Butters. 18 sets Hd. St. Denis Coffees. 18 " " Minton "</p> <p>£31.5.6</p>	<p>Johnson Bros.' English</p> <p>White Granite Ware.</p> <p>Diamond E Assortment.</p> <p>30 doz. Plates, 6, 5; 20, 7; 4, 8. 24 Bakers, 6, 6; 12, 7; 6, 8. 30 Bowls, 6, 24; 12, 30; 12, 36, St. Dennis. 18 Chambers, 12 open; 6 covered, 9. 36 Scoops, 12, 6; 12, 7; 12, 8, square. 6 doz. 4 in. Square Fruit Saucers. 34 sets Teas, 24 hand, 21 unhand.; 1/2 St. Dennis and 1/2 Minton. 24 Oyster Bowls, 30. 6 pairs 9 Ewers and Basins. 3 doz. Ind. Butters. 18 Platters, 6, 9; 6, 10; 6, 11.</p> <p>£14.19.10</p> <p>Johnson Bros.' White</p> <p>Granite Ware.</p> <p>Diamond I Assortment.</p> <p>21 doz. Plates, 5, 5; 2, 6; 12, 8; 2, 8. 6 " Square 4 inch Fruit Saucers. 3 " " Ind. Butters. 21 Platters, 3, 8; 3, 9; 6, 10; 6, 11; 12. 18 " 3, 6; 6, 7; 6, 8; 3, 9. 18 Scoops, 12, 3; 5, 6; 6, 6; 12, 7, 8, square. 4 Covered Dishes, 2, 7; 2, 8. 2 " Butters, 5 inch. 2 Sauce Boats. 3 Pickles. 2 Tea Pots. 4 Sugars, 24. 4 Casseroles, 2, 7; 2, 8. 24 Pitchers, 3, 6; 6, 12; 3, 24; 6, 30; 6, 36. 33 sets Teas, 18 handled; 15 Unhandled, St. Dennis. 9 Handled Teas, Minton. 24 Bowls, 6, 24; 12, 30; 6, 36. 6 Mugs, 36. 24 Oyster Bowls, 30. 12 Chambers, 6 covered; 6 open, 9. 6 Pairs 9 Ewers and Basins.</p> <p>£15.8.6</p> <p>Johnson Bros.' White</p> <p>Granite Ware.</p> <p>Diamond A Assortment.</p> <p>42 doz. Plates, 9, 5; 3, 5; 30, 7. 6 " 4 in. Fruit Saucers, square. 36 Bowls, 12, 24; 12, 30; 12, 36. 60 sets Teas, 30 handled, 30 unhandled. 48 Scoops, 6, 5; 12, 6; 12, 7; 12, 8; 6, 9, square. 15 Pitchers, 3, 12; 6, 30; 3, 36. 6 pairs 9 Ewers and Basins. 12 Chambers, 6 covered, 6 open, 9s.</p> <p>£16.12.10</p>	<p>Ass'd Crate Burgess & Goddard</p> <p>Diamond X English White Granite Ware.</p> <p>22 doz. Plates, 4, 5; 4, 6; 11, 7; 3, 8. 1 doz. Soup Plates, 7 inch. 6 " 4 inch Fruit Saucers. 24 sets Teas, 6 hand., 18 unhandled. 15 Dishes, 1, 7; 2, 8; 3, 9; 3, 10; 3, 11; 3, 12. 16 Bakers, 4, 5; 4, 6; 4, 7; 4, 8. 24 Scoops, 6, 5; 6, 6; 6, 7; 6, 8. 4 Covered Dishes, 2, 7; 2, 8. 1 Sauce Boat. 2 Pickles. 4 Covered Butters, 5 in. 2 Tea Pots. 6 Sugars. 6 Creams, 24. 15 Bowls, 3, 24; 6, 30; 6, 36. 24 Pitchers, 4, 6; 6, 12; 4, 24; 4, 30; 4, 36. 4 Pairs No. 9 Ewers and Basins. 6 Covered Chambers, 9. 6 Soap Slabs. 6 Mugs, 30.</p> <p>£11.12.0</p> <p>For prices Original Crates, see first column.</p> <p>Ass'd Package Diamond K</p> <p>Thirde, White Granite Ware.</p> <table> <tr> <td>9 doz. 5 inch Plates.....</td><td>36</td><td>3 21</td></tr> <tr> <td>20 " 7 " ".....</td><td>50</td><td>10 00</td></tr> <tr> <td>6 " 8 " ".....</td><td>60</td><td>3 60</td></tr> <tr> <td>1 " 6 " Bakers.....</td><td>75</td><td></td></tr> <tr> <td>1 " 7 " ".....</td><td>96</td><td></td></tr> <tr> <td>1 " 8 " ".....</td><td>1 40</td><td></td></tr> <tr> <td>1 " No. 36 Bowls.....</td><td>50</td><td></td></tr> <tr> <td>1 " No. 30 ".....</td><td>60</td><td></td></tr> <tr> <td>1 " No. 24 ".....</td><td>75</td><td></td></tr> <tr> <td>1 " No. 9 Covered Chambers.....</td><td>4 00</td><td></td></tr> <tr> <td>1/2 " " Open ".....</td><td>3 00</td><td>1 50</td></tr> <tr> <td>6 " 4 in. Fruit Saucers.....</td><td>25</td><td>1 50</td></tr> <tr> <td>1/2 " 5 in. Covered Butters.....</td><td>3 20</td><td>1 60</td></tr> <tr> <td>1/2 " 7 in. " Dishes.....</td><td>3 20</td><td>80</td></tr> <tr> <td>1/2 " 8 in. " ".....</td><td>3 60</td><td>90</td></tr> <tr> <td>1/2 " pairs No. 9 Ewers and Basins 60</td><td>2 20</td><td></td></tr> <tr> <td>1 " 5 in. Scooped Nappies.....</td><td>60</td><td></td></tr> <tr> <td>1 " 6 in. " ".....</td><td>76</td><td></td></tr> <tr> <td>1 " 7 in. " ".....</td><td>1 00</td><td></td></tr> <tr> <td>1 " 8 in. " ".....</td><td>1 40</td><td></td></tr> <tr> <td>1/2 " 9 in. Platters.....</td><td>1 00</td><td>25</td></tr> <tr> <td>1/2 " 10 in. " ".....</td><td>1 60</td><td>40</td></tr> <tr> <td>1/2 " 11 in. " ".....</td><td>2 14</td><td>54</td></tr> <tr> <td>1/2 " 12 in. 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Capital and Labor.
"Pray, Gussie, dear," she coaxingly said,
"The difference tell me
'Twixt capital and labor, so
That I may clearly see."

He drew her on his manly knee,
And stroked her pretty head,
"Now, this is capital, my dear,
And then 'twill labor be."

The maiden pouted as he spoke,
And crossed herself: "I see;
'Tis capital until we're well,
And then 'twill labor be."

Bound to "Get Even."
Train Talk in Chicago Herald.

"No, I'm not feeling very well," said a drummer in the smoking car. "The fact is, I've been losing too much sleep of late. What doing? Scheming. Yes, I'll tell you what I'm scheming on. You know how it is in the country towns, boys, where the fellows who loaf around the hotels are always trying to play jokes and sell on traveling men. As a rule, the travelers more than keep even with the boys, but of course they are caught up once in awhile. I was never badly taken in but once. That was last week, over in Northern Michigan. I pride myself on being a pretty good pedestrian, and when the fellows in the hotel office got to talking about fast walking, of course I was in my element. I made my brags as to what I had done and could do in the walking line, and was surprised to hear one of the fellows stand up and make fun of me and insinuate that I was lying. 'Why,' says this fellow, 'you can't walk a mile in ten minutes, and I'll bet you \$20 you can't.' Now, I have often walked a mile in nine minutes, and as this challenge looked like a picnic I accepted it, pulled out my money and said I was ready to perform my feat. The other fellow produced his money, too, greatly to my surprise, and then, to avoid the possibility of 'catches' or misunderstandings I insisted upon having a written memorandum of our agreement. This he acceded to, and we agreed to post the money with the landlord, that the time was to be taken by the 'regulator' clock which stood in the hotel office, that no watch time taken by other parties was to influence the referee's decision, and that I was to walk to a certain corner, which the county atlas showed to be just a half mile away, and return. The wagerer was to accompany me with his horse, and for extra precaution I stipulated that if there should be any unusual obstruction in the road, or any one should interfere with me, the bet was to be off. I also tested the clock for a few minutes by the second-hand of my watch and found that it was all right, and engaged a friend of mine, another commercial traveler, to see that the clock was not tampered with. In fact, I suspected that they had some scheme for beating me, and determined that I would not let them do it. After all the arrangements were made and the memorandum signed I started on my walk. The

way was clear and I made good time. Everything seemed all right. According to my watch, I made the first half-mile in a little more than four minutes, and easily covered the return in less than four minutes, giving me a whole minute to spare. Imagine my surprise on entering the hotel to have my friend tell me that I had lost and enquire what the matter was. I looked at the clock, and, sure enough, I had been twelve minutes on the trip. I asked him if anybody had tampered with the clock, and he said, 'no, nobody has been near it.' Again I compared it for a few minutes with my watch, and it was running right to the very fraction of a second. This was a puzzler. The money was paid over, and the town fellows had a jubilee with it. But I was just as certain as could be that they had swindled me in some manner, and I determined to find out how. They had done their work very sleekly, that must be admitted, but this only excited my curiosity the more.

"That night, when everybody was asleep, I slipped down-stairs and climbed up and made an examination of the 'regulator' clock on which I had lost my money, and toward which my suspicions had been directed. I had no idea what the trouble was, and went about the search in a blind way. I knew nothing about clocks, and the chances were that I would be unable to discover the nature of the little trick that had been played on me. I fumbled and fooled with the clock for ten or fifteen minutes, and was just about to give up the search in despair when luck came my way. As I was climbing down from the chair on which I stood I noticed a piece of white thread hanging on the wall. This struck me as being peculiar, and on following it up I saw that it entered the clock. Tracing the other end, I found it in the clerk's desk ten or fifteen feet away. Then the whole scheme was obvious. The clerk and the local jeweler—he was the man I had bet with—had fixed up a scheme to beat me or any other such they could catch on the time a mile was walked in, the correct running of a pet watch, or anything of that nature. The jeweler had fixed things so that pulling at that thread increased the speed of the clock about one-fourth, and this was the manner in which they had beaten me in my race against time. In about sixty days I'll be back in that town, and that accounts for my losing so much sleep. I'm sitting up late nights trying to hatch up a scheme to get even with."

Why is the Wayland cheese better than any other? Because the maker operates the factory on the sweet curd theory, and does not allow the goodness in the cheese to burn up with the acids.

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