

# The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, AUGUST 25, 1886.

NO. 153.

## G. A. H. & CO.

Merchants and manufacturers will find a complete line of **STATIONERY, BLANK BOOKS** And **SUPPLIES**, At lowest prices at

**GEO. A. HALL & CO.'S**  
29 MONROE ST.  
TRY US.

Golden Seal Bitters is meeting with grand success wherever used. It is an article of great merit. Every family should have it in the house. It is the coming family medicine.

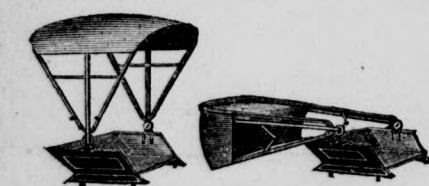
**VOICIT, HERPOLSHEIMER & CO.,**  
Importers and Jobbers of

**STAPLE and FANCY Dry Goods!**

**OVERALLS, PANTS, Etc.,** our own make. A complete Line of **TOYS, FANCY CROCKERY, and FANCY WOODEN-WARE**, our own importation.

Inspection solicited. Chicago and Detroit prices guaranteed.

**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Winter Goods.  
102 CANAL STREET.



**Albert Coye & Son,**  
DEALER IN  
**AWNINGS, TENTS,**

Horse, Wagon and Stack Covers, Hammocks and Spreaders, Hammock Supports and Chairs, Buggy Seat Tops, Etc.  
Send for Price-List.

78 Canal St.

Money Refunded.

The true remedy has at last been discovered. It was long known in his practice as Dr. Pete's Lung Food for Consumption. It is now called Dr. Pete's 35-cent Cough Cure. It is the safest, the surest and the best. No other Cough, Cold, and Consumption remedy is half its equal. We warrant it and will promptly refund the money paid for it if a beneficial effect is not experienced by the time two-thirds of the contents of the bottle is used. Sold by the Hazeltine & Perkins Drug Co., Grand Rapids, Mich.

**BELKNAP**  
**Wagon and Sleigh Co.**

MANUFACTURERS OF  
Spring, Freight, Express,  
Lumber and Farm

**WAGONS!**

Logging Carts and Trucks,  
Mill and Dump Carts,  
Lumbermen's and  
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. Special Attention Given to Repairing, Painting and Lettering.  
Shops on Front St., Grand Rapids, Mich.

**EDMUND B. DIKEMAN,**

THE—

**GREAT WATCH MAKER,**

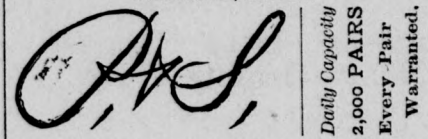
—AND—

**JEWELER.**

44 CANAL STREET,

GRAND RAPIDS,

**PINCREE & SMITH**  
Wholesale Manufacturers  
**Boots, Shoes and Slippers**  
DETROIT, MICH.



Michigan Agents Woonsocket Rubber Company.  
Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

**FOX & BRADFORD,**  
Agents for a full line of

**S. W. Venable & Co.'s**  
PETERSBURG, VA.,

**PLUG TOBACCOES,**  
NIMROD,

E. C.,  
BLUE RETER,  
SPREAD EAGLE,  
BIG FIVE CENTER.

**EATON & CHRISTENSON,**

—ARE—

**EXCLUSIVE AGENTS**

In this State for the

**American Cigar Co.'s**  
COLDWATER, MICH.

**CIGARS,**

Having Handled the Goods for Fifteen Years with Entire Satisfaction to Themselves and the Trade at Large.

Dealers should remember that the

**American Cigar Co.'s**

Goods can be obtained only through the Authorized Factory Agents.

**Eaton & Christenson**  
77 CANAL STREET.

**Accidents will Happen**

No one can tell how or when—accidents by railroad, steamboat, horse or carriage travel and a thousand various ways.

The only safe way is to be insured in the

**PEOPLES**

**Mutual Accident Association**

when they happen. The BEST, most LIBERAL and CHEAP-

EST Accident Insurance is

granted by the Peoples Mutual

Accident Association, of Pitts-

burg, Pa. Features new and

original not to be secured in

any other company. Address

**96 Fourth Ave.,**  
**Pittsburgh, Pa.**

**Our Special**

**Plug Tobaccos.**

**SPRING CHICKEN .38 .36**

**MOXIE .35 .33**

**ECLIPSE .30 .30**

Above brands for sale only by

**OLNEY, SHIELDS & Co.**

GRAND RAPIDS, MICH.

**PLUG TOBACCO.**

**TURKEY .39**

**Big 5 Cents, .35**

**Dainty .42**

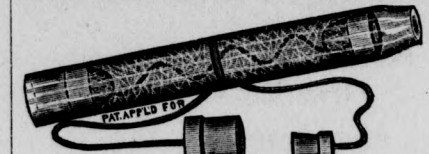
All above brands for sale only by

**BULKLEY, LEMON & HOOPS**

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

**CUSHMAN'S**  
**MENTHOL INHALER**



**NEURALGIA**

Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that possible? Because by inhalation the very volatile remedy is carried directly to the delicate net work of nerves in the nose and head, and applied directly to the nerves, and so rapidly assimilated that quick relief is obtained. It will last six months to one year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

**GRAND RAPIDS GRAIN AND SEED CO.**  
71 CANAL STREET.

**STEAM LAUNDRY,**

43 and 45 Kent Street.

**STANLEY N. ALLEN, Proprietor.**

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.

**GUSTAVE A. WOLF, Attorney.**  
Over Fourth National Bank. Telephone 407.

**COMMERCIAL LAW & COLLECTIONS.**

**CINSENC ROOT.**

We pay the highest price for it. Address

**Peck Bros., Druggists, Grand Rapids, Mich.**

**EATON & LYON,**

Importers,  
Jobbers and

Retailers of

**BOOKS,**

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

**PIONEER**

**PREPARED**

**PAINTS.**

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

**Guarantee:**

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other paint as the owner may select.

**Hazeltine & Perkins Drug Co.**  
GRAND RAPIDS, MICH.

A Simple Cure for Dyspepsia.

Probably never in the history of proprietary medicines has any article met success equal to that which has been shown upon Golden Seal Bitters. Why, such has been the success of this discovery that nearly every family in whole neighborhoods have been taking it at the same time. Golden Seal Bitters combines the best remedies of the vegetable kingdom, and in such proportions as to derive their greatest medicinal effect with the least disturbance to the whole system. In fact, this preparation is so balanced in its action upon the alimentary canal, the liver, the kidneys, the stomach, the bowels, and the circulation of the blood, that it brings about a healthy action of the entire human organism that can hardly be credited by those who have not seen the remarkable results that have followed its use. Sold by Hazeltine & Perkins Drug Co., Grand Rapids, Mich.

**BUY WHIPS and LASHES**

**G. ROYS & CO.,**  
Manufacturers agents,  
2 Pearl St., Grand Rapids, Mich.

Get spot cash prices and have the profits. Orders by mail promptly attended to.

## ANTI-BOGUS BUTTER.

Full Text of the Bill Which is Now a Law.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That for purposes of this act the word "butter" shall be understood to mean the food product usually known as butter, and which is made exclusively from milk or cream, or both, with or without common salt, and with or without additional coloring matter.

SEC. 2. That for the purposes of this act certain manufactured substances, certain extracts and certain mixtures and compounds, including such mixtures and compounds with butter, shall be known and designated as "oleomargarine," namely: All substances heretofore known as oleomargarine, oleo, oleomargarine oil, butterine, lardine, suine and neutral; all lard extracts and tallow extracts; and all mixtures and compounds of tallow, beef, fat, suet, lard, oil, vegetable oil, annatto and other coloring matter, intestinal fat and offal fat made in imitation or semblance of butter, or when so made calculated or intended to be sold as butter or for butter.

SEC. 3. That special taxes are imposed as follows:

Manufacturers of oleomargarine shall pay \$600. Every person who manufactures oleomargarine for sale shall be deemed a manufacturer of oleomargarine.

Wholesale dealers in oleomargarine shall pay \$480. Every person who sells or offers for sale oleomargarine in the original manufacturer's packages shall be deemed a wholesale dealer in oleomargarine. But any manufacturer of oleomargarine who has given the required bond and paid the required special tax, and who sells only oleomargarine of his own production, at the place of manufacture in the original packages to which the tax-paid stamps are affixed, shall not be required to pay the special tax of a wholesale dealer in oleomargarine on account of such sales.

Retail dealers in oleomargarine shall pay \$48. Every person who sells oleomargarine in less quantities than ten pounds at one time shall be regarded as a retail dealer in oleomargarine. And sections 3,232, 3,233, 3,234, 3,235, 3,236, 3,237, 3,238, 3,239, 3,240, 3,241 and 2,243 of the Revised Statutes of the United States are, so far as applicable, made to extend to and include and apply to the special taxes imposed by this section, and to the persons upon whom they are imposed: Provided, That in case any manufacturer of oleomargarine commences business subsequent to the thirtieth day of June in any year, the special tax shall be reckoned from the first day of July in that year and shall be five hundred dollars.

SEC. 4. That every person who carries on the business of a manufacturer of oleomargarine without having paid the special tax therefor, as required by law, shall, besides being liable to the payment of the tax, be fined not less than one thousand nor more than five thousand dollars; and every person who carries on the business of a wholesale dealer in oleomargarine without having paid the special tax therefor, as required by law, shall, besides being liable to the payment of the tax, be fined not less than fifty nor more than five hundred dollars for each and every offense.

SEC. 5. That every manufacturer of oleomargarine shall file with the collector of internal revenue of the district in which his manufactory is located such notices, inventories and bonds, shall keep such books and render such returns of materials and products, shall put up such signs and affix such number to his factory, and conduct his business under such surveillance of officers and agents as the Commissioner of Internal Revenue, with the approval of the Secretary of the Treasury, may, by regulation, require. But the bond required of such manufacturer shall be with sureties satisfactory to the collector of internal revenue, and in a penal sum of not less than five thousand dollars; and the sum of said bond may be increased from time to time, and additional sureties required at the discretion of the collector, or under instructions of the Commissioner of Internal Revenue.

SEC. 6. That all oleomargarine shall be packed by the manufacturer thereof in firkins, tubs, or other wooden packages not before used for that purpose, each containing not less than ten pounds, and marked, stamped, and branded as the Commissioner of Internal Revenue, with the approval of the Secretary of the Treasury shall prescribe; and all sales made by manufacturers of oleomargarine and wholesale dealers in oleomargarine shall be in original stamped packages. Retail dealers in oleomargarine must sell only from original stamped packages in quantities not exceeding ten pounds, and shall pack the oleomargarine sold by them in suitable wooden or paper packages,

which shall be marked and branded as the Commissioner of Internal Revenue with the approval of the Secretary of the Treasury, shall prescribe. Every person who knowingly sells or offers for sale, or delivers or offers to deliver any oleomargarine in any other form than in new wooden or paper packages as above described, or who packs in any package any oleomargarine in any manner contrary to law, or who falsely brands any package or affixes a stamp on any package denoting a less amount of tax than that required by law, shall be fined for each offense not more than one thousand dollars and be imprisoned not more than two years.

SEC. 7. That every manufacturer of oleomargarine shall securely affix, by pasting, on each package containing oleomargarine manufactured by him, a label on which shall be printed, besides the number of the manufactory and the district and State in which it is situated, these words: "Notice. The manufacturer of the oleomargarine herein contained has complied with all the requirements of the law. Every person is cautioned not to use either this package again or the stamp thereon again, nor to remove the contents of this package without destroying said stamp, under the penalty provided by law in such cases." Every manufacturer of oleomargarine who neglects to affix such label to any package containing oleomargarine made by him or sold or offered for sale by or for him, and every person who removes any such label so affixed from any such package, shall be fined \$50 for each package in respect to which such offense is committed.

SEC. 8. That upon oleomargarine which shall be manufactured and sold, or removed for consumption or use, there shall be assessed and collected a tax of 2 cents per pound, to be paid by the manufacturer thereof, and any fractional part of a pound in a package shall be taxed as a pound. The tax levied by this section shall be represented by coupon stamps; and the provisions of existing laws governing the engraving, issue, sale, accountability, effacement and destruction of stamps relating to tobacco and snuff, as far as applicable, are hereby made to apply to stamps provided for by this section.

SEC. 9. That whenever any manufacturer of oleomargarine sells, or removes for sale or consumption, any oleomargarine upon which the tax is required to be paid by stamps, without the use of the proper stamps, it shall be the duty of the Commissioner of Internal Revenue, within a period of not more than two years after such sale or removal, upon satisfactory proof, to estimate the amount of tax which has been omitted to be paid and to make an assessment therefor and certify the same to the collector. The tax so assessed shall be in addition to the penalties imposed by law for such sale or removal.

SEC. 10. That all oleomargarine imported from foreign countries shall, in addition to any import duty imposed upon the same, pay an internal revenue tax of fifteen cents per pound, such tax to be represented by coupon stamps as in the case of oleomargarine manufactured in the United States. The stamps shall be affixed and cancelled by the owner or importer of the oleomargarine while it is in the custody of the proper customhouse officers; and the oleomargarine shall not pass out of the custody of said officers until the stamps have been so affixed and cancelled, and shall be put up in wooden packages, each containing not less than ten pounds, as prescribed by this act for oleomargarine manufactured in the United States, before the stamps are affixed; and the owner or importer of such oleomargarine shall be liable to all the penal provisions of this act prescribed for the manufacturers of oleomargarine manufactured in the United States. Whenever it is necessary to take any oleomargarine so imported to any place other than the public stores of the United States for the purpose of affixing and cancelling such stamps, the collector of customs of the port where such oleomargarine is entered shall designate a bonded warehouse to which it shall be taken, under the control of such customs officer as such collector may direct; and every officer of customs who permits any such oleomargarine to pass out of his custody or control without compliance by the owner or importer thereof with the provisions of this section relating thereto, shall be guilty of a misdemeanor, and shall be fined not less than one thousand dollars nor more than five thousand dollars, and imprisoned not less than six months nor more than three years. Every person who sells or offers for sale any imported oleomargarine, or oleomargarine purporting or claimed to have been imported, not put up in packages and stamped as provided by this act, shall be fined not less than five hundred dollars nor more than five thousand dollars, and be imprisoned not less than six months nor more than two years.

SEC. 11. That every person who knowingly purchases or receives for sale any oleomargarine which has not been branded or stamped according to law shall be liable to a penalty of fifty dollars for each such offense.

SEC. 12. That every person who knowingly purchases or receives for sale any oleomargarine from any manufacturer who has not paid the special tax shall be liable for each offense to a penalty of \$100, and to a forfeiture of all articles so purchased or received, or of the full value thereof.

SEC. 13. That, whenever any stamped package containing oleomargarine is emptied, it shall be the duty of the person in whose hands the same is to destroy utterly the stamps thereon, and any person who willfully neglects or refuses so to do shall for each such offense be fined not exceeding \$50, and imprisoned not less than ten days nor more than six months. And any person who fraudulently gives away or accepts from another, or who sells, buys or uses for packing oleomargarine any such stamped packages, shall for each offense be fined not exceeding one hundred dollars, and be imprisoned not more than one year. Any revenue officer may destroy any emptied oleomargarine package upon which the tax-paid stamp is found.

SEC. 14. That there shall be in the office of the Commissioner of Internal Revenue an analytical chemist and a microscopist, who shall each be appointed by the Secretary of the Treasury, and shall each receive a salary of two thousand five hundred dollars per annum; and the Commissioner of Internal Revenue may, whenever in his judgment the necessities of the service so require, employ chemists and microscopists, to be paid such compensation as he may deem proper, not exceeding in the aggregate any appropriation made for that purpose. And such Commissioner is authorized to decide what substances, extracts, mixtures or compounds which may be submitted for his inspection in contested cases are to be taxed under the act; and his decision in matters of taxation under this act shall be final. The Commissioner may also decide whether any substance made in imitation or semblance of butter, and intended for human consumption, contains ingredients deleterious to the public health; but in case of doubt or contest his decisions in this class of cases may be appealed from to a board hereby constituted for the purpose, composed of the Surgeon-General of the Army, the Surgeon-General of the Navy and the Commissioner of Agriculture, and the decision of this board shall be final in the premises.

SEC. 15. That all packages of oleomargarine subject to tax under this act that shall be found without stamps or marks as herein provided, and all oleomargarine intended for human consumption which contains ingredients adjudged, as hereinbefore provided, to be deleterious to the public health, shall be forfeited to the United States. Any person who shall willfully remove or deface the stamps, marks, or brands on a package containing oleomargarine taxed as provided herein shall be guilty of a misdemeanor, and shall be punished by a fine of not less than one hundred dollars nor more than two thousand dollars, and by imprisonment for not less than thirty days nor more than six months.

SEC. 16. That oleomargarine may be removed from the place of manufacture for export to a foreign country without payment of tax or affixing stamps thereon, under such regulations and the filing of such bonds and other security as the Commissioner of Internal Revenue, with the approval of the Secretary of the Treasury, may prescribe. Every person who shall export oleomargarine shall brand upon every tub, firkin, or other package containing such article the word "oleomargarine" in plain Roman letters not less than one-half inch square.

SEC. 17. That whenever any person engaged in carrying on the business of manufacturing oleomargarine defrauds, or attempts to defraud, the United States of the tax on the oleomargarine produced by him, or any part thereof, he shall forfeit the factory and manufacturing apparatus used by him and all oleomargarine and all raw material for the production of oleomargarine found in the factory or on the factory premises, and shall be fined not less than five hundred dollars nor more than five thousand dollars, and be imprisoned not less than six months nor more than three years.

SEC. 18. That if any manufacturer of oleomargarine, any dealer therein, or any importer or exporter thereof shall knowingly or willfully omit, neglect or refuse to do, or cause to be done, any of the things required by law in the carrying on or conducting of his business, or shall do anything by this act prohibited, if there be no specific penalty or punishment imposed by any other section of this act for the neglecting, omitting or refusing to do, or for the doing or causing to be done, the thing required or prohibited, he shall pay a penalty of one thousand dollars; and if the person so offending be the manufacturer of or a wholesale dealer in oleomargarine, all the oleomargarine owned by him, or in which he has any interest as owner, shall be forfeited to the United States.

SEC. 19. That all fines, penalties, and forfeitures imposed by this act may be recovered in any court of competent jurisdiction.

SEC. 20. That the Commissioner of Internal Revenue, with the approval of the Secretary of the Treasury, may make all needful regulations for the carrying into effect of this act.

SEC. 21. That this act shall go into effect on the ninetieth day after its passage; and all wooden packages containing ten or more pounds of oleomargarine found on the premises of any dealer on or after the ninetieth day succeeding the day of the passage of this act shall be deemed to be taxable under section eight of this act, and shall be taxed, and shall have affixed thereto the stamps, marks and brands required by this act; or by regulations made pursuant to this act; and for the purpose of securing the affixing of the stamps, marks, and brands required by this act, the oleomargarine shall be regarded as having been manufactured and sold, or removed from the manufactory for consumption or use, on or after the day this act takes effect; and such stock on hand at the time of taking effect of this act may be stamped, marked and branded under special regulations of the Commissioner of Internal Revenue approved by the Secretary of the Treasury; and the Commissioner of Internal Revenue may authorize the holder of such packages to mark and brand the same and to affix thereto the proper tax-paid stamps.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, AUGUST 25, 1886.

**Grand Rapids Traveling Men's Association.**  
President—L. M. Mills.  
Vice-President—S. A. Sears.  
Secretary and Treasurer—Geo. H. Seymour.  
Board of Directors—H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Lodge.

**Grand Rapids Dairy Board of Trade.**  
President—Aaron Clark.  
Vice-President—F. E. Pickett.  
Secretary and Treasurer—E. A. Stowe.  
Market days—Every Monday afternoon at 1 p. m.

**Associated Associations of Michigan.**  
First Meeting—At Grand Rapids, Tuesday, September 21.  
Those intending to be present should notify THE MICHIGAN TRADESMAN as soon as possible.

**Business Men's Protective Association of Kingsley.**  
President, Jas. Broderick; Vice-President, A. G. Edwards; Secretary, Geo. W. Chaufy; Treasurer, H. P. Whipple.

**Merchants' Protective Association of Big Rapids.**  
President—N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovejoy; Secretary, A. S. Hobart; Treasurer, J. F. Clark.

**White Lake Business Men's Association.**  
President, A. T. Linderman, Whitehall; Secretary, W. B. Nicholson, Whitehall; Treasurer, C. L. Streng, Montague.

**Business Men's Protective Union of Cheboygan.**  
President, A. W. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

**Traverse City Business Men's Association.**  
President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

**Luther Protective Association.**  
President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

**Ionia Business Men's Protective Association.**

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred Cutler, Jr.

**Business Men's Protective Association of Saranac.**

President, Geo. A. Potts; Secretary, P. T. Williams; Treasurer, S. M. Crawford.

**Elk Rapids Business Men's Protective Association.**  
President, J. J. McLaughlin; Secretary, C. L. Martin; Treasurer, A. B. Conklin.

**Merchants' Union of Nashville.**

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

**Lowell Business Men's Protective Association.**

President, N. B. Blain; Vice-President, John Gies; Secretary, T. King; Treasurer, Chas. D. Pease.

**Sturgis Business Men's Association.**  
President, Henry S. Church; Vice-President, H. L. Anthony; Secretary and Treasurer, Wm. J. Jern.

**Ovid Business Men's Association.**

President, C. H. Hunter; Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

## COME ONE, COME ALL!

I. J. Quick, the Allendale general dealer, writes THE TRADESMAN as follows relative to the coming State convention of Associated Associations:

I wish to inquire of you if in the organization of your State Association you propose to let us fellows in who are doing business in country towns too small to organize. If so, I am with you; if not, I am out in the cold.

The writer of the above and every one else similarly situated is hereby informed that the first convention of the Associated Associations will be made up of business men without regard to their connection with local associations. That is, while every association in the State is expected to send delegates to the convention, business men from towns not yet organized will be just as cordially welcomed as regularly elected delegates. Even when delegates are selected by an association to attend the convention, other business men in the same town will have the same privilege. It has been thought best to throw the doors open in this manner at the first convention, in order that full and free expression of opinions may be obtained from everyone interested in the subject of organization. Subsequent conventions will in all probability be made up on a delegated basis, but this time every one will be welcomed and accorded equal privileges.

Come one, come all!

## THE OLEOMARGARINE TAX.

THE TRADESMAN has no excuse to offer for the surrender of three columns of its space to the entire presentation of the butterine law. Although the law does not go into effect until November 1, it behooves every merchant to post himself thoroughly on all the provisions of the measure, in order that he avoid laying himself liable to prosecution and punishment. The revenue officers will probably endeavor to enforce the law with the same degree of strictness observed in dealing with the whisky and tobacco business, in consequence of which merchants dealing in bogus butter will be frequently visited by minions of Uncle Sam's Treasury department.

Every dead-beat whose name is placed on the delinquent sheet of a business men's

association, is first sent from one to three communications, notifying him of the action contemplated. This gives him ample opportunity to pay the account, or arrange for its payment, and in the event of a disputed account action is stayed until after a thorough investigation has been made. Such precaution is effectual in preventing the wrongful black-listing of any person. THE TRADESMAN is informed that the real estate dealers of Grand Rapids and other towns in the State are also the compilers of "black-lists," as they term them, but that persons so reported are never given an opportunity to make any explanation in the premises—in fact, have no knowledge that their names are used in the manner mentioned. THE TRADESMAN considers such a practice thoroughly disreputable and doubts if any honest man will countenance it. The temptation it affords unscrupulous agents—men of the Scribner ilk—to report men from personal grounds is too great to be withstood in many cases and the result is a conspiracy which decent people will never condone.

The *Lumber Worker* is the title of a new monthly journal just launched at Cincinnati by Cohen & Co. Like its predecessor, the *Furniture Worker*, it is well edited and printed, but the representation of a sawmill on the title page was evidently constructed by a person who was never within a hundred miles of a circular saw.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

Foster, Stevens & Co. are shipping a complete hardware stock to Frank W. Foster, at Newaygo, this week.

John D. Popp has engaged in the grocery business at 75 Clancy street. Clark, Jewell & Co. furnished the stock.

M. Dykhuis has engaged in the grocery business at Grand Haven. Bulkley, Lemon & Hoops furnished the stock.

John Johnson & Co. have engaged in the grocery business at Muskegon. Bulkley, Lemon & Hoops furnished the stock.

The Buss Machine Works, a copartnership consisting of George F. Wendall R. and Edward P. Buss, will be merged into a stock company this fall.

N. W. Crook, who recently sold his grocery stock on Shawmut avenue to Theo. M. Goossen, will shortly engage in the dry goods and notion business.

Janshefski Bros., grocers at 129 Jefferson street, will re-engage in business as soon as the insurance companies settle with them for the loss sustained through a recent fire.

The Grand Rapids School Furniture Co. has lately received orders from Frankfort, Traverse City and Summit City, Mich., and Vera Cruz and Boyertown, Pa.

C. Huyser, late of Holland, Europe, has purchased the grocery stock of Mrs. Q. Huyser, at New Groningen, and will continue the business. Mrs. Huyser has removed to Holland, where she has re-engaged in the grocery business, Amos S. Musselman & Co. furnishing the stock.

Clark, Jewell & Co. have leased the entire first floor and basement of the new Houseman building, on the corner of Lyon and Ottawa streets, and expect to remove their stock to the new location about November 1. Curtiss, Dunton & Co. contemplate removing to the double store now occupied by Clark, Jewell & Co. when it is vacated by that firm.

New developments in the S. J. Henry & Co. matter serve to enlarge the swindling fund accumulated by that firm about \$1,200. It has just come to the notice of THE TRADESMAN that the firm received 100 bags of peanuts from Virginia and fifty bags from New York a day or two before Roseberry absconded and that the entire lot was re-shipped to Chicago the same day they were received.

E. E. Whipple, formerly with the Luther & Sumner Manufacturing Co., but now a resident of Eaton Rapids, has brought about the organization of a stock company at that place for the manufacture of his patent harrow. The corporation will be known as the Whipple Harrow Co., and has a capital stock of \$20,000. The officers have not yet been elected, but the following well-known business men comprise the board of directors: E. E. Whipple, A. C. Shaw, H. P. Webster, O. H. Springer and C. S. Cobb.

### AROUND THE STATE.

D. K. Boyer, grocer at Petoskey, has assigned.

Jacob Welz, hardware dealer at Detroit, is dead.

M. P. Maxon, grocer at Union City, has sold out.

L. C. Merritt & Son, grocers at Vassar, have sold out.

Wood & Call succeed A. Tillson in the grocery business at Charlotte.

Cook & Hogle succeed Preston & Cook in the grocery business at Hastings.

J. W. Berns & Co. succeed Berns & Rohde in the dry goods business at Detroit.

Alvin Boesler succeeds L. G. Kolm in the boot and shoe business at Saginaw.

Carrel & Fisher, general dealers at Dorris, have dissolved, L. N. Fisher succeeding.

E. M. Esseltsyn succeeds J. Esseltsyn & Son in the grocery business at Lansing.

T. H. Potter, a retired merchant of Niles, dropped dead of heart disease on the 19th.

Geo. D. Brown succeeds Brown & Pilcher

in the book and stationery business at Jackson.

Davenport & Jones succeed Nelson Haskins in the dry goods business at Inlay City.

Hartman & Green succeed Hartman & Delong in the grocery business at Three Rivers.

Wm. Renwick succeeds Renwick & Foulkes in the grocery and clothing business at Saranac.

C. E. Blakeley, the Coopersville druggist, is spending a fortnight at Bay View. He is accompanied by his wife.

C. Beach, the Galesburg merchant, was badly bruised by falling on the track while trying to board a moving train on the 19th.

Henry Dodge has retired from the firm of Davison Bros. & Co., general dealers at Damon and Beaver Lake. The business will be continued by Davison Bros.

Vic Vollmer, formerly engaged in the grocery business at Reed City, is now engaged in assisting his brother, A. Vollmer, the Big Rapids grocer.

S. J. Koon has purchased the interest of his brother in the firm of C. E. & S. J. Koon, dealers in drugs and groceries at Lisbon, and will continue the business.

J. W. Murray has retired from the firm of J. G. Johnson & Co., druggists at Traverse City, to engage in the grocery business at Laingsburg. The drug business at Traverse City will be continued by J. G. Johnson.

Mrs. W. R. Stringham writes THE TRADESMAN as follows from Remus: "The drug stock of Miss I. M. Pattison, of Mecosta, was removed to Remus last March. It is still there under the control and management of the above mentioned—now Mrs. W. R. Stringham. There is no person bearing the title of Dr. I. M. Pattison, but a Dr. J. W. Pattison, who after a two months' residence here removed to his old home at Millbrook. He is not connected with the above drug business."

### MANUFACTURING MATTERS.

Weed & Co. have completed a new planing mill at Bessemer.

The wood pulp mill, near Petoskey, is nearly ready for operation.

S. D. Barber succeeds S. D. Barber & Son in the milling business at Nashville.

Larkin & Patrick, manufacturers of lumber, shingles and salt at Midland, have dissolved, each continuing.

A. Callard, the West Haven bedstead manufacturer, has put in a new shaper, made by Bailey & Co., of Owosso.

### STRAY FACTS.

Jas. Reynolds, hotel keeper at Hadley, has sold out.

Mary L. Meengs, milliner at Holland, has sold out.

Wm. Dieterle, furniture dealer at Manchester, has sold.

Wm. Anderson & Co. have engaged in the meat business at Mecosta.

Muchler & Allen, commission merchants at East Saginaw, are out of business.

Stone & Henningway succeed J. E. Gardner in the banking business at Sheridan.

T. A. Price succeeds Price & Barnard in the meat market business at Mancelona.

Wm. Campbell, of the firm of Campbell & Witherspoon, plumbers at Detroit, is dead.

Jenter & Raushenberger succeed Wm. G. Dieterle in the furniture business at Manchester.

E. R. McCormick & Co. succeed Muchler & Allen in the produce and commission business at East Saginaw.

V. M. Russell succeeds E. P. Sparks in the musical instrument and sewing machine business at Tecumseh.

The Detroit Lumber Co., at Detroit, is succeeded by the Whyte Debridge Lumber Co., with a paid up capital of \$11,000.

Goodnow & Hinds are buying hemlock bark in Mason county and shipping it to Chicago at an expense of \$1.62½ per cord.

A large amount of cedar is being marketed at Cheboygan. Buyers have lately paid 30 cents for ties and 10 cents for paving posts.

The new steam barge *H. A. Root*, recently built at Saugatuck, took her first jag of lumber from Ludington to Michigan City last week.

Geo. B. Martin, formerly with the Lansing National Bank, at Lansing, will open a private bank at East Jordan about September 1.

J. D. Weston & Co. is a new firm that has purchased a large area of pine lands adjacent to Manistique river. The logs from the lands purchased will be sawed at Manistique.

Lee & Brown have merged their banking business at Saranac into a stock company, to be known as the Saranac Bank. The concern will have a capital stock of \$25,000, which can be increased to \$50,000 whenever the business warrants it. A. C. Lee will be manager of the new organization.

### A Voice from the Far West.

From the Denver Retail Grocer.

E. A. Stowe, editor of THE MICHIGAN TRADESMAN, was elected secretary of the Grand Rapids Grocers' Association at their last meeting. They could not have chosen a better man for the place. He has been a faithful worker for the organization of that State, and it is through his instrumentality that the association of that city may now be looked upon as one of the most successful in the country. Nearly every town of any importance in that State has its merchant's protective association and the majority owe their origin to the efforts of Mr. Stowe and his paper.

### Purely Personal.

John Shields and wife have returned from Cape May.

Ludwig Winternitz, State agent for "Fermentum," put in last week at Kalamazoo, East Saginaw and Bay City.

E. E. Whipple, formerly of this city, but now engaged in the manufacture of his patent harrow at Eaton Rapids, was in town last Saturday.

Amos S. Musselman spent last week among the trade of the Holland colony, renewing former acquaintances and making many new acquaintances.

C. E. Olney has gone to Thompson, Conn., where he will spend two or three weeks with his family and parents. He will return by way of New York and Washington.

Lester J. Rindge has gone to Ashbury Park, N. Y., where he will spend a couple of weeks. He is accompanied by his wife. N. Fred Avery and wife are also visiting at the same place.

I. L. Tower, a resident of Grand Rapids before the war, but now the owner of a farm, sawmill and shingle mill near Cato, Montcalm county, put in a couple of days at this market last week.

H. F. Hastings has returned from Waukesha, Wis., where he has been spending a week. He leaves September 20 for St. Louis, where he will spend a week at the Grand Encampment of the Knights Templar of the U. S.

Walter McBrien is the latest victim of Gus. Sharp's joking propensity. Gus added to one of his orders a request for a "square post hole auger." The shipping clerk copied the order into the "pick up book," when Walter made several unsuccessful attempts to secure the desired article, greatly to the merriment of his business associates.

### Good Words Unsolicited.

Belcher Bros., grocers, Leslie: "It is good and spicy."

N. DeGraw, grocer, Cedar Springs: "Like your paper."

J. L. Phillips, general dealer, Lawrence: "Like your paper."

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.  
Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

EXCHANGE—Saw mill, eighty acre farm and city property in exchange for dry goods, clothing, millinery or boots and shoes. For particulars, address P. Medalie, Cadillac, Mich. 155\*

FOR SALE—A small and well-selected stock of groceries. First-class location and a first-class trade in Grand Rapids. Lease of store for five years. Rooms for family adjoining store. Reason for selling, poor health. For further information, address ZZZ, care THE TRADESMAN, Grand Rapids, Mich. 153tf

FOR SALE—One large ice box, (lined inside,) one pair scales, weigh 800 pounds, (almost new); two counter scales; twenty-one feet of shelving suitable for grocery or drug store, and other shelving; one 2½ foot show case; one new delivery wagon; one copying press and patent brush; one safe; one second-hand cheese safe; thirteen new wooden tea chests (large). Apply to J. C. Shaw & Co., 79 Canal street, Grand Rapids, Mich. 154

FOR SALE OR EXCHANGE—12½ acres fruit farm adjoining city of Grand Rapids, elegant buildings, for clean hardware or general merchandise stock. Address Box 65, Grand Rapids, Mich. 154\*

PARTNER WANTED—To buy half interest in grocery business in one of the finest cities of 6,000 population in Northern Michigan. One of the partners obliged to sell on account of advanced age and very poor health. Large trade already built up, and can be doubled. Sales for June, \$2,015 and July, \$2,477. Address L, care THE TRADESMAN, Grand Rapids, Mich. 157\*

WANTED—A thoroughly competent man as salesman in a general store. Must be sober and industrious. Address, giving references, West Michigan Lumber Co., Woodville, Mich. 152tf

FOR SALE—A hardware store with tin-shop, situated in best farming country in center of State. About \$1,500 stock all new, no competition. Address G. A., care THE TRADESMAN. 157\*

CRIST MILL—For sale or exchange for other property. Mill is situated on railroad thirty-six to eighty miles from competing mills in new and rapidly developing farming country near lumbering markets. Present owner not a miller and having other business. Address Geo. H. Smith, Gaylord, Mich. 154\*

FOR SALE—Small stock of general merchandise in growing town, with prospect of railroad in the near future. Also fine residence, if desired. Address O. W. Bailey, Kalamazoo, Mich. 156\*

FOR SALE—A drug store situated on the Chicago & West Michigan Railway in one of the finest fruit and farming counties in the State. Stock of \$1,500 or under. Also a fine practice to be disposed of at the same time, to a physician who wishes to practice medicine in connection with drug store. Competition light. Address "Sun," care THE TRADESMAN. 153tf

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

# OYSTERS!

WM. L. ELLIS & CO.

STAR  
Baltimore



BRAND  
Oysters.

On and after Sept. 1st, dealers can have their orders filled promptly direct from Baltimore or from Grand Rapids with this well-known and popular brand of Straight Baltimore Pack of Fresh Oysters.

I also handle a large variety of Fresh Sea and Lake Fish, Clams, Shrimps, Lobsters and Celery. All kinds of Salt Fish in packages. All special orders will have prompt attention.

I shall still continue to handle the New York Counts and Selects. For prices and terms address

**B. F. EMERY,**  
87 CANAL ST. Manager.

**P. STEKETEE & SONS,**

JOBBERS IN

**DRY GOODS,**

**AND NOTIONS,**

**88 Monroe St.,**

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

**GRAND RAPIDS, MICH.**

Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.

**HOGLE & CO.** Jobbers Michigan Water White and

Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations.

Warehouse: Lee's Ferry Dock, **MUSKEGON, MICH.**

**NEAL'S CARRIAGE PAINTS,**

**A Rapid Seller. Splendid Profit.**

Seven beautiful shades. Just the thing for repainting old buggies. Varnishing not necessary. One coat for old work. Dries with a beautiful gloss. An old buggy can be repainted at a cost not to exceed one dollar. A rapid seller. Packed in assorted cases. Every case has accompanying it ample advertising matter.

Acme White Lead and Color Works, Sole Manufacturers, Detroit.

**FULLER & STOWE COMPANY,**

Designers

**Engravers and Printers**

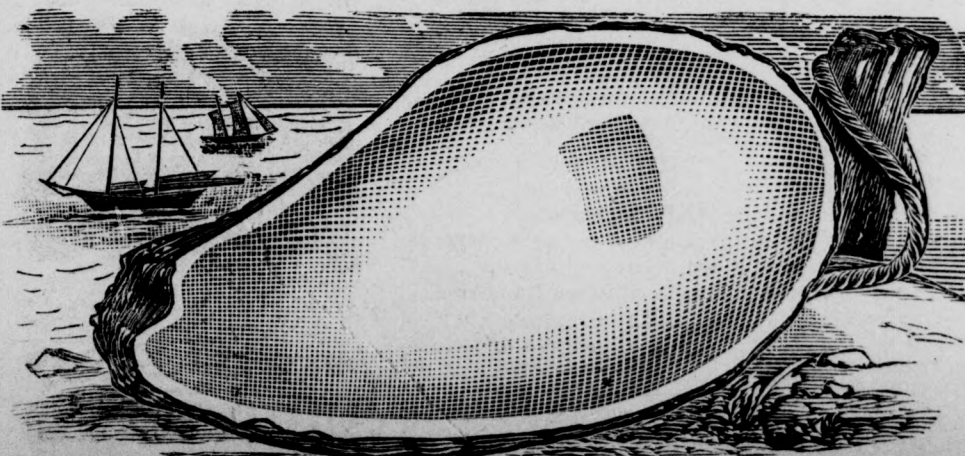
Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

**F. J. DETTENTHALER,**



Sole Agent for H. F. Hemingway & Co.'s Celebrated Baltimore

**Oysters**

In cans, kegs and barrels.

Mail Orders Will Receive Prompt Attention.

See Quotations in Another Column.

117 MONROE ST.,

Grand Rapids, Mich.

**"ACME" BAKING POWDER**

In 1-4 lb. Cans, 3 doz. Case, 85c per doz.  
In 1-2 lb. Cans, 2 doz. Case, \$1.60 per doz.  
In 1 lb. Cans, 1 doz. Case, \$3.00 per doz.

**Bulkley, Lemon & Hoops.**



## Drugs & Medicines

### STATE BOARD OF PHARMACY.

One Year—F. H. J. VanEmster, Bay City.  
Two Years—Jacob J. Jenson, Muskegon.  
Three Years—James V. Verner, Detroit.  
Four Years—Otmar Eberbach, Ann Arbor.  
Five Years—Geo. McDonald, Kalamazoo.  
President—Otmar Eberbach.  
Secretary—Jacob J. Jenson.  
Treasurer—James V. Verner.  
Next meeting—At Lansing, November 2.

### Michigan State Pharmaceutical Association.

President—H. J. Brown, Ann Arbor.  
First Vice-President—Frank J. Wurzburg, Grand Rapids.  
Second Vice-President—A. B. Stevens, Detroit.  
Third Vice-President—Frank Ingels, Detroit.  
Secretary—S. E. Parkell, Owosso.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.  
Local Secretary—Will L. White, Grand Rapids.  
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

### Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—Frank J. Wurzburg.  
Vice-President—Wm. L. White.  
Secretary—Frank H. Escott.  
Treasurer—Henry B. Fairchild.  
Board of Censors—President, Vice-President and Secretary.  
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.  
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.  
Committee on Trade Matters—John E. Peck, Charles E. Ingels and Wm. H. Van Leeuwen.  
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.  
Regular Meetings—First Thursday evening in each month.  
Annual Meetings—First Thursday evening in November.  
Next Meeting—Thursday evening, Sep. 2, at "The Tradesman" office.

### Detroit Pharmaceutical Society.

Organized October, 1883.

President—A. F. Parker.  
First Vice-President—Frank Ingels.  
Second Vice-President—J. C. Mueller.  
Secretary and Treasurer—A. W. Allen.  
Assistant Secretary and Treasurer—H. McRae.  
Annual Meeting—First Wednesday in June.  
Regular Meetings—First Wednesday in each month.

### Jackson County Pharmaceutical Association.

President—R. F. Latimer.  
Vice-President—C. D. Colwell.  
Secretary—A. C. King.  
Treasurer—Chas. E. Humphrey.  
Board of Censors—W. W. Waldron, C. E. Foot and C. H. Haskins.  
Annual Meeting—First Thursday in November.  
Regular Meetings—First Thursday of each month.

### Saginaw County Pharmaceutical Society.

President—Jay Smith.  
First Vice-President—W. H. Yarnall.  
Second Vice-President—R. Bruske.  
Secretary—D. E. Prall.  
Treasurer—H. Melchers.  
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and R. Birney.  
Regular Meeting—Second Wednesday afternoon of each month.

### Muskegon Drug Clerks' Association.

President—Fred. Heath.  
Vice-President—L. C. Terry.  
Secretary and Treasurer—L. B. Glover.  
Regular Meetings—Second and fourth Wednesday of each month.  
Next Meeting—Wednesday evening, Aug. 25.

### Oceana County Pharmaceutical Society.

President—F. W. Fincher.  
Vice-President—F. W. Van Winkle.  
Secretary—Frank E. Wright.  
Treasurer—E. A. Wright.

### The Peppermint Oil Controversy.

Correspondence Oil, Paint and Drug Reporter.  
NOTTAWA, Mich., Aug. 13, 1886.

Some erroneous statements having been circulated as to the harvesting of peppermint, the relation of the first and second crops, and the probable yield per acre, I would respectfully lay before your readers some facts in relation thereto. Living, of course, in the center of the peppermint producing region, and frequently meeting either personally or by correspondence, nearly all the leading distillers of the country, the statements which are made are upon positive information. The distillation of the old or second crop has now been completed. It was begun this season, not "on account of the large amount to be distilled," but exactly for a contrary reason; that is, because the severe drought which has been experienced in the west, had stripped this portion of the crop of nearly all its leaves, and in order to save what few remained from similar destruction, we were obliged to distill the old crop earlier than ever before. Four-fifths of all the old crop of oil of peppermint of which I have been able to gain information, has yielded on the average less than four pounds of oil per acre, much of it not having been distilled at all. Of my own crop of peppermint which was set last year, less than half was not worth cutting. Another of our distillers with whom I was conversing yesterday, obtained but twenty-six pounds of oil of peppermint from thirteen acres, which he had just distilled, or just two pounds per acre. Although the acreage both of old and new mint is larger than last, he will not have more than 35 or 40 per cent. of the amount of oil in the aggregate which he had last year. I have seen one field of twenty acres of new peppermint also which certainly cannot produce more than forty or fifty pounds of oil, or from two to two and a half pounds per acre.

In the cultivation of peppermint, the plants which are used for setting are those which spring from the settings of the preceding year; for instance, those which are used in the spring of 1886 are those which are multiplied from the setting of 1885. The peppermint is set in the spring as early as the ground will permit, which is usually in the month of April, sometimes extending into the month of May. The old crop, which is the result of the preceding year's setting, were allowed to stand, matures earlier than the new crop, since it has a much earlier start, being already in the ground and ready to send forth shoots with the first growth of the spring. This is usually in the latter part of August; the new

crop being delayed by the changing of the roots and setting, is usually distilled in September, maturing generally about three weeks later than the old crop. After the roots are set, if there is a vigorous growth the first year and the new crop in consequence is good, the second year's crop very rarely equals it in amount of oil produced. If, however, the new crop does not grow abundantly, it often happens that the old crop succeeding it gives a better result, but in nine cases out of ten, the first crop is better than the second. The setting of the new crop this year is undoubtedly larger than that of last year, yet it was until recently in a very critical condition. There have been rains during the last ten days, which will improve it and on account of which we shall not continue distillation as had been intended, hoping that it may yet regain a share of the leaves which it has lost.

I wish also to notice the statement which was made that "owing to the heavy inroads made by the Japanese oil, which is now selling, particularly in London, at about two dollars per pound, the demand for American oil of peppermint in all foreign markets is declining rather than increasing." I would say that my own experience has been quite the contrary during the past year, as well as during the past few months, for never since the commencement of my business have I experienced as large a demand for the American oil of peppermint, either in Europe or America, my sales for the past year having been much larger than in any former one. There is certainly quite a quantity of the Japanese oil (mentha arvensis) sold in Europe and in this country as well, but at least 75 per cent. of that oil is used by adulterators in mixing with the true oil of peppermint, a number of samples already having come under my observation for analysis which were so adulterated. The Japanese oil of peppermint, so called, can be purchased and laid down in this country duty paid at about \$1.40 net per pound. I have seen oil of peppermint which has been quoted as "Michigan oil" which was badly adulterated with the Japanese oil, as well as with turpentine, the oil containing absolutely no Michigan peppermint whatever.

As a matter both of practical and scientific interest, I shall if time will possibly permit, make an exhibit at the forthcoming meeting of the American Pharmaceutical Association, which exhibit will include living plants of the "American peppermint," the Japanese, so-called, the white mitcham and the "black mitcham," together with some other specimens of mint resembling the Japanese plant (mentha arvensis) very closely (which were recently sent me), growing wild near the coast of Lake Superior; also some which were found on some swamp land of my own, having a strong pennyroyal odor, as is the case with the mentha arvensis; the blossoms being distributed at the axils of the plant in the same manner. It will be remembered that both the American and English peppermint blossoms only at the extremity of the stems, in long conical blossoms of a purplish color. The blossoms of the Japanese plant are more cup-shaped, or semispherical, blossoming down the principal stems as far, in some instances, as the twelfth axial, precisely as pennyroyal blossoms. The plant to which I alluded as most closely resembling the Japanese plant, which I found growing wild, is probably "mentha canadensis." The oil of pennyroyal is used in the same manner for the adulteration of oil of peppermint, some specimens having come under my notice which are sold in Europe and which are adulterated to the extent of fifty per cent.

ALBERT M. TODD.

### Muskegon Drug Clerk's Association.

MUSKEGON, Aug. 22, 1886.

### Editor MICHIGAN TRADER:

DEAR SIR—Owing to the absence of the Secretary the reports of the two previous meetings are somewhat delayed. The second July meeting of the M. D. C. A. was held the 28th ult. all the members being present excepting three. O. A. Lloyd was appointed critic for the evening. After the reading of a few communications, a well prepared paper on "Aqua" was read by Mr. Van Deine. The subjects "Inorganic Acids" and "Alkaloids" were disposed of until some future date. After a short discussion of the paper read, the President appointed O. A. Lloyd to prepare a paper on any subject for the next meeting. Geo. Le Fevre and L. B. Glover were also appointed to prepare papers, to be read four weeks from date. Before the meeting adjourned, President Heath formally tendered his resignation, to the great regret of all; having purchased an interest of a former employer at Hastings. He has best wishes of the Association, who hope for him a prosperous future.

The next regular meeting was held Aug. 11. All the members present. T. C. Terry occupied the president's chair. After calling the meeting to order, he appointed O. A. Lloyd as critic. The resignation of N. A. Miller as member of the Association was read and accepted, by which the Association loses another valuable support. Mr. Miller having accepted a permanent situation at Fremont. Mr. Shumacher's application for membership was read and accepted. A paper on "Digitalis" was read by O. A. Lloyd. After discussing the paper read, the office of Vice-President was then ballotted for, which resulted in the election of Mr. Shumacher. The meeting then adjourned. The next meeting falls on the 25th.

L. B. GLOVER, Secretary.

### The Drug Market.

Business and collections are fairly good. Quinine is dull. Morphine is also dull, and a further decline is looked for. Alcohol has advanced, the distilleries having formed a new pool. Other articles are about steady.

The production of mercury at Avela, in Servia, is said to be 250 to 300 tons yearly.

### "Newspaper Prescriptions."

From the Chicago Tribune.

There was printed yesterday among the news items a German remedy for diphtheria, said to have been published in a medical paper in Leipzig. The remedy used was rectified oil of turpentine, a dose for a child being one teaspoonful in the morning and the same in the evening. This caught the eye of a leading druggist, who stated to a reporter that people should be advised to fight shy of this remedy, at least in such doses. It is quite common to use turpentine for severe colds, but the dose is only a few drops. If a child were given a teaspoonful it might result fatally, and would certainly cause serious kidney troubles. He said that he had already had that morning one call for rectified spirits of turpentine to be used for diphtheria, and was afraid that many other people, seeing this prescription, would be tempted by its cheapness and simplicity to use it. It is well for people to consult a doctor before administering any spirits of turpentine to themselves or to their children.

### Miscellaneous Drug Notes.

An ordinary yield of Turkish opium is said to be 160 pounds per acre.

"Sanding" is practiced by dealers, now that they are so high and scarce. The prospect on the Pacific coast for the mustard-seed crop is very satisfactory.

Glycerin is said to be better than oil for whetstones. It is used alone, or with a fourth of its volume of alcohol.

The fine medical college for women at Engham, England, was built and endowed by a patent medicine manufacturer.

Probably the largest deposit of mineral paint in the world is at Clifton, Tenn. It consists of several million tons.

A new use for carbolic acid has been discovered by an Austrian inventor, who proposes its use for tanning leather.

A bale of galanga root was opened in New York City recently which contained a colony of white rats. These animals must have lived for some time without water.

### Organization in the West.

From the Denver Retail Grocer.

The members of the Retail Grocers' and Butchers' Protective Association have everything to be proud of, with a showing of between two and three hundred membership in this our second year of existence and a black list containing nearly three thousand names. Nothing yet has been undertaken by the Association that has not been successfully carried out.

### Muir Ready to Organize.

MUIR, Aug. 23, 1886.

DEAR SIR—We have not organized here yet, but the matter has been talked of among us and everybody appears to be willing to join. All it needs is some one to go ahead. We understand that Lyons, our sister village, has organized.

PRINGLE BROS.

### Michigan Drug Exchange.

### Mills & Goodman, Props.

FOR SALE—Small stock of \$500 well located in Grand Rapids. Will either sell or rent building. Good location for physician.

WANTED—Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on moderate salary.

WANTED—Partner with from \$1,000 to \$3,000 to take part interest in fine stock in growing town of about 1,800 inhabitants. Must be live business man and capable of taking entire charge of store.

FOR SALE—Stock of drugs and groceries of about \$4,000 in town of about 2,000 inhabitants. Will sell on easy terms or exchange for good improved real estate.

FOR SALE—Neat stock of about \$500 in small town. Doing good paying business. Reason for selling, other business.

FOR SALE—Fine stock of about \$5,000, well located in Grand Rapids. Doing business of \$15,000 per year. Can be bought at liberal discount if taken before Oct. 1.

FOR SALE—Stock of \$1,800 in town of 1,000 inhabitants, in midst of fine farming region. Average daily sales not less than \$20. Will sell at liberal discount or will exchange for good property.

FOR SALE—Neat and clean stock of about \$1,200 in town of 700 inhabitants. Can be bought on very liberal terms.

ASO—Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to secure clerks we will furnish the names and full particulars of those on our list free.

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### WHOLESALE PRICE CURRENT.

Advanced—Linseed oil; oil wintergreen; alcohol. Declined—Nothing.

### ACIDS.

Acetic, No. 8.	9	10
Acetic, C. P. (sp. grav. 1.040).	30	35
Carbonic.	35	38
Citric.	75	80
Muriatic 18 deg.	3	5
Nitric 36 deg.	11	12
Oxalic.	10	12
Sulphuric 66 deg.	3	4
Tartaric powdered.	50	53
Benzoic, English.	12	15
Benzoic, German.	12	15
Tannic.	12	15

### AMMONIA.

Carbonate.	12	14
Muriatic (Powd 20c).	14	14
Aqua 16 deg or 3f.	3	5
Aqua 18 deg or 4f.	4	6

### BALSAMS.

Copaiba.	38	42
Fir.	1	40
Guaiac.	1	40
Tolu.	45	

### BARKS.

Cassia, in mats (Powd 20c).	11	
Cinchona, yellow.	18	
Elm, select.	13	
Elm, ground, pure.	15	
Logwood, pure.	15	
Sassafras, of root.	10	
Wild Cherry, select.	20	
Bayberry powdered.	18	
Hemlock powdered.	12	
Wahoo.	12	
Soap ground.	12	

### BERRIES.

Cubeb prime (Powd 15c).	21	10
Juniper.	6	2
Prickly Ash.	50	60

### EXTRACTS.

Licorice (10 and 25 lb boxes, 25c).	27	
Licorice, bulk (12 and 25 lb boxes).	37	34
Logwood, 1/4s do.	12	
Logwood, 1/2s do.	13	
Logwood, 3/4s do.	13	
Logwood, 1/2s do.	13	
Fluid Extracts—25¢ cent. off list.	14	

### FLOWERS.

Arnica.	12	15
Chamomile, Roman.	25	25
Chamomile, German.	30	

### GUMS.

Aloes, Barbadoes.	50	75
Aloes, Cape (Powd 20c).	50	75
Aloes, Socotrine (Powd 60c).	50	75
Ammoniac.	25	30
Arabic, powdered select.	90	
Arabic, 1st picked.	85	
Arabic, 2d picked.	80	
Arabic, 3d picked.	70	
Arabic, sifted sorts.	55	
Asafoetida, prime (Powd 20c).	15	
Benzoin.	50	55
Campchu.	25	27
Catchu, 1/4s (1/4, 1/2, 3/4, 1 lb).	13	
Euphorbium powdered.	35	40
Gamboge.	80	90
Guaiac, prime (Powd 45c).	35	
Guaiac, 1st.	35	
Kino (Powdered, 30c).	20	
Mastic.	1	25
Myrrh, Turkish (Powd 40c).	10	
Opium, pure (Powd \$4 40).	3	10
Shellac, Campbell's.	25	
Shellac, English.	25	
Shellac, native.	30	
Shutte bleached.	30	
Tragacanth.	30	40

### HERBS—IN OUNCE PACKAGES.

Hoarhound.	25	
Lobelia.	25	
Peppermint.	25	
Rue.	40	
Sage.	25	
Sweet Majoram.	35	
Tansy.	25	
Thyme.	25	
Wormwood.	25	

### IRON.

Citrate and Quinine.	4	00
Quinine, pure.	7	
Sulphate, pure crystal.	7	
Citrate.	65	
Phosphate.	65	

### LEAVES.

Buchu, short (Powd 25c).	13	14
Sage, Italian, bulk (1/4, 1/2, 3/4, 1 lb).	33	35
Senna, Alex. natural.	50	
Senna, powdered.	25	
Senna, tinned.	30	
Uva Ursi.	35	
Belladonna.	35	
Foxglove.	40	
Henbane.	35	
Rose, red.	25	

### LIQUORS.

W. D. & Co.'s Sour Mash Whisky.	2	00
Druggists' Favorite Rye.	1	75
Whisky, other brands.	1	10
Gin, Old Tom.	1	35
Gin, Holland.	1	25
Brandy.	1	25
Catawba Wines.	1	25
Port Wines.	1	35

### MAGNESIA.

Carbonate, Patterson's, 2 oz.	22	
Carbonate, Jennings's, 2 oz.	37	
Citrate, H. P. & Co.'s solution.	2	30
Calced.	65	

### OILS.

Carbonate, Jennings, 2 oz.....		31
Citrate, H., P. & Co.'s solution....	2	25
Calcined.....		65
OILS.		
Almond, sweet.....	45	@ 50
Amber, rectified.....		45
Anise.....		1 80



## The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, AUGUST 25, 1886.

### CONCERNING NAMES.

Sensible Advice to Young Business Men.  
From the Country Merchant.

You ask me how a man should sign his name in the transaction of his business. The law takes no note of "middle name," so-called. It only exacts the Christian and family name, "Richard Roe," for instance. For a business man to write "Henry Richard Roe" or "H. Richard Roe" is proof of "weakness of intellect." If a man chooses to be called "Cecil Gordon Penrose Jenks," it is all very well. There is no law against it; but if he goes into business let him suppress all save "Cecil Jenks." It often happens that "Richard Roe" upon moving into a new town, and setting up business, discovers that another "Richard Roe" has preceded him, and has become established in business and well-known in the county. In such a case, the ethics of trade would require the new-comer to insert a middle letter, and thus prevent confusion. As a general proposition it may be asserted that a man is entitled to the lawful use of his own name, but equity draws very fine distinctions. For instance, if your name be John Doe and you move to some large city in which a firm of clothiers, "Doe & Co." have by long years of application to business gained a reputation, far and near, for the excellence and reliability of their goods, the courts would not allow you to take a partner, go into the same business and hang out a sign with "Doe & Co." upon it. This would be manifestly unjust to the old house. The law would require you to append some distinguishing particle, such as "J. Doe & Co." or "Doe & Roe."

When a man having several sons dies and leaves his business—say that of soap maker—to his eldest son exclusively, the law will not interfere with the younger sons in the manufacture of soaps, provided they do not appropriate the firm-name of the old house. In fact, they could go so far as to announce that the soap made by their house was the "only genuine Washwell Soap."

But equity will not allow any fraudulent use of names. For example, Gillott's pens are known throughout the civilized world, and it would be actionable for a manufacturer of pens to make and sell pens bearing the name of "Gillotte."

Under certain circumstances, too, the law allows a man to make quite free with another man's name. For instance, Tom Snips has been ten years with "Stitchem & Pressen, merchant tailors," as their head cutter; but one fine day Tom sets up for himself. He would then have the right to place after his name, in smaller letters, "Late with Stitchem & Pressen." This seems quite equitable when we call to mind the fact that "Stitchem & Pressen," through all these long years have built up their fame on Tom's skill as a cutter.

Of course, occasions arise when it would be utterly impossible for a court of justice to decide as to who was the rightful user of a name. For instance, take the half hundred firms by the name of Farina in the city of Cologne, each claiming to be the "only original manufacturer;" or the very numerous firms of the name of Jacobs, each protesting that he is the "only original Jacobs."

Much doubt seems to exist in the mind of some women on the subject of names, and I have often met with deeds, bonds, checks, etc., signed by "Mrs. John Doe." This, I need hardly tell you, is not the way a married woman should sign. She should set her baptismal name along with her husband's down in all humility, "Jane Doe;" or if she insists upon giving her family a representation, "Jane Jones Doe." Some of the strong-minded ladies when executing legal documents have absolutely refused to sign otherwise than by their maiden names, and their husbands have been put to the trouble of giving a bond to cover up the deficiency. I must admit that my sympathies are with these brave ladies who refuse to merge their existence in their husbands. I see no reason why it should be done. It is only necessary in the body of the deed to describe the wife as "Jane Jones, wife of John Doe," and then let her sign her own name to her heart's content. In some parts of the old world it is customary for the lady to join her name to that of her husband, which seems more just, for instance, "Jane Doe-Jones" and the son becomes "Henry Doe and Jones."

Now the question arises how a person should sign his name—that is, by what medium. The world over, ink of course, is most commonly used, and courts of justice look with suspicion upon signatures or writings in pencil, on account of its quality of being so easily erased. In the absence of any express statute, I am inclined to think that a court would accept a will, note or bond, written and signed in pencil, provided no fraud was shown. Or in the absence of ink it might be signed with a pen dipped in a drop of blood or any dye, paint or coloring matter. The pen, too, might be held between the teeth, between the toes or between the hand and the cheek, or not held at all, provided the person wishing to

execute the document laid his finger on the pen while the signature was being traced. Generally speaking, legal documents are intended to be signed "at the end thereof," but courts will always exercise a wise discretion in such matters and accept a paper even when signed at the top or on the side or on the back, provided always that it can be proved that the person intended to execute the instrument and understood what he was doing, and equity will go so far as to consider a deed signed when a man, for instance, promises to give another a house and lot and permits him to take possession of it, but dies before the deed can be prepared.

Now, as to changing your name. The law is quite indifferent as to your mode of spelling your name, provided the sound be substantially retained. For example, you may spell Wyndham, Windom; Boughton, Bouton; Schwarz, Swords, etc. Or you may drop an O, or a Mac, or a Fitz; but in order to be able legally to make a complete change in your name it is customary, although not always so, to apply to the courts in some States, and to the Legislature in others, for permission to make the change which for any reasonable cause is usually granted. But unless some fraud could be shown, I see no reason why John Doe should not, if the whim takes him, change his name to Eliphalet Brandscombe. The only question would be, how would his friends take it, and would they humor him and accept the amendment? Certainly the census-taker would put it down as he gave it, so would the town-clerk, tax-collector, minister of the gospel, and it would not be many years before the old John Doe would be quite forgotten and the new Eliphalet Brandscombe fill his place completely.

You ask me whether a man is bound to pay any attention to a summons in a lawsuit in case the attorney gets his name wrong; for instance, styling John Doe "James Doe." I reply that it is always bad policy to treat such a matter with indifference. If the papers show on their face that there is no substantial error, that you are the person intended to be summoned, that the plaintiff is known to you and has or thinks he has a genuine cause of action against you, don't neglect it simply because he commits the slight error of calling you James instead of John. Appear in court, state your name correctly, ask to have the record made right, answer the charge and watch every step taken by your opponent. It pays better to do this than to fight him on technical errors or mere oversights.

I have one more word to say upon this subject and that is: Write your name legibly in all business transactions. It did very well in the olden time to scrawl a few spider-legs and call it a signature, for the writer usually affixed his seal, on which his name was plainly graven, but in these days of push and rush in business affairs it is simply cruel to write a letter to a man and then sign it so illegibly that the collective wisdom of the establishment cannot decipher it.



## FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.  
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated  
L. C. B. American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

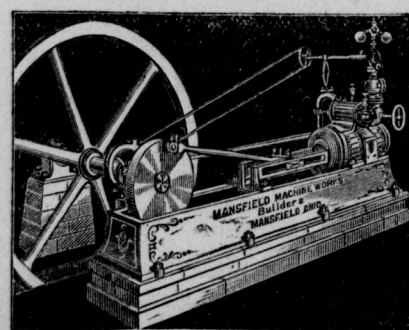
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EXCLUSIVELY WHOLESALE.

ORDER SAMPLE M BY MAIL.

### PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. O. Denison,  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.

## BUY Fresh Roasted Coffees AND INCREASE YOUR TRADE.

We have the following varieties in stock from which to select:

Javas, Carracas,  
Mochas, Maracaibos,  
Ceylons, Costa Ricas,  
Guatemalas, Santos,  
Mexicans, and Rios.

All bought for their fine roasting and drinking qualities.

Give me a trial order.

ED. TELFER,  
46 OTTAWA ST.

## ABSOLUTE SPICES.

VON BEHREN & SHAFFER,  
STRYKER, OHIO,

Manufacturers of Every Style of

## WHITE ASH OARS.



Spoon Oars made of Best Spruce Timber.

ROWING SPOON OARS FOR BOAT CLUBS MADE TO ORDER.

ORDER A SAMPLE CASE

## Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case  
with 2 doz. 10 inch Oblong Glass  
Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

## Arctic Manufacturing Co.

GRAND RAPIDS, MICH.

## JENNINGS' Flavoring Extracts

Are acknowledged the best, being pure and made  
from the Fruit.

## JENNINGS & SMITH, G'd Rapids, Mich.



Every can wrapped in colored tissue paper with  
signature and stamp on each can.

## BASKETS!

Buy your baskets where they grow.

We have just began to pick ours and the crop  
is fine.

MARKET, BUSHELS, PEACH and GRAPE  
Baskets at very low prices.

## CURTISS, DUNTON & CO.

## Wall Paper AND Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 MONROE STREET, GRAND RAPIDS.

## Nelson Bros. & Co.

## F. J. LAMB & CO.,

WHOLESALE DEALERS IN

## Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

Wholesale Agents for the Lima Egg Crates and Fillers.

8 and 10 Ionia St., Grand Rapids, Mich.

## CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

## SAFES

Combination and Time Locks,

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## BULKLEY, LEMON & HOOPS,

Importers and

## Wholesale Grocers.

Sole Agents for

"Jolly Tar" Plug Tobacco.  
Daniel Scotten & Co.'s "HIAWATHA"  
Plug Tobacco.

Lautz Bros. & Co.'s SOAPS.

Niagara STARCH.

Dwinell, Howard & Co.'s Royal Mocha and Java.  
Royal Java.  
Golden Santos.

Thompson & Taylor Spice Co.'s "Mag-  
nolia" Package Coffee.

SOLE PROPRIETORS

"JOLLY TIME" Fine Cut.

Dark and sweet, with plug flavor, the best goods  
on the market.

In addition to a full line of staple groceries, we are the  
only house in Michigan which carries a complete assortment  
of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably  
secure the lowest prices and prompt shipment. Satisfaction  
guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,

Grand Rapids, Mich.

"JOLLY TAR" PLUG TOBACCO BULKLEY, LEMON & HOOPS.



# The Michigan Tradesman.

## Peculiarities of Stingy People.

A party of merchants were speaking of stingy people. "Old Peleg Gregg was the stingiest man I ever knew," said Abe Patterson, "Tell you what's a fact. He was sick one time, just on the caving bank of death. Some member of the family sent for a physician and when the doctor arrived Peleg asked:

"What do yer ax fur yer medicine, doctor—how much a dose?"

"Let me see, about fifty cents."

"How many do you think it will take to cure me?"

"Two, I think."

"Fifty cents apiece 'bout as cheap as you can sell em?"

"Yes."

"Tell yer what'll do: I'll gin yer sixty cents fur dose an' a ha'f."

"Won't sell that way."

"Wall, then, good day."

"He was surely a very close man," said

Rufe Potter, "a very careful man, but you never heard of Sack Scollup, did you? He lived down on Longmetre Bayou. One day he was out in the woods and a tree fell across him and mashed him into the ground. He yelled and yelled and finally a fellow came along and asked what was up.

"Nothin' up" growled Sack: "I'm down, that the trouble. I want you to chop this here log in two and roll it off me."

"What'll yer gimme?"

"What do yer ax?"

"Do it for twenty-five cents."

"Great Scott! do yer think I'm made out of money?"

"All right, won't do it for less."

"Wall, how much'll yer charge ter go home and tell my son to come out here?"

"Ten cents."

"What, jes fur walkin that little distance? Yer must take me fur a fool. Go on, I don't want nothin' to do with yer."

"Well, he was prudent," said Billings, "almost morbidly so. He reminds me in point of economy, of an old fellow named Jerry Finch. One day he went into a store and wanted to buy six feet of rope. The dealer, knowing Jerry's peculiar love of money, told him that he might have the rope for ten cents.

"I'll give you five."

"I can't sell it for that. Why, man, you've got plenty money and ought not to grumble."

"Yes, but times are powerful hard. Can't stand that price." He went away and after staying about two hours, came back and asked:

"That rope fell any?"

"No, sir."

"Good-bye."

"So long."

"The next day he entered the store and remarked: 'I hear that rope is fallin' all over the country.'

"That so?"

"Yas. Hear that over hear at Cotton Town yer ken git ten feet fur a nickel."

"Why don't you go over there?"

"Don't want to wear out my shoes. Say, has it fell any here?"

"Not a bit."

"Wall, good-bye."

"So long."

"Two days later he came back. 'Say,' said he, 'hain't you got some old rope that you ken sell cheap?'"

"No old rope."

"New rope hain't fell none yit?"

"Confound the luck, take it along for a nickel." The old fellow carefully measured the rope, and with a disappointed air, said: "Say, it's three inches short; can't you knock off something?"

"Yes, give me four cents."

"Say three."

"Well, three."

"He gave him a postage stamp and hurried away. That evening he was found hanging from a rafter in his barn. He left a few lines of writing, congratulating himself on the fact that the rope with which he hanged himself was so cheap. There may be closer men, but I have never met them.

## Don't Ask Too Much of the Memory.

"I always carry a good deal of my business in my head, and avoid the use of books as much as possible," said a prominent business man to an acquaintance the other day. "Then let me tell you it is a bad habit replied the other. "You had better take warning by the condition of the old gentleman who once had the largest news depot in the city and carried his business in his head as you say. To-day he is in the insane asylum as the result of too great a strain upon his mental energies. This practice may do while you are young, healthy and full of intellectual vigor, but nature will demand big interest on the investment when you have advanced in years.

## Scene at a Meat Market.

Two old gossips met at a meat market, when one of them remarked:

"You know, I always like to get my money's worth; so when the steak isn't good I go for the butcher."

"And when it is good?"

"Oh! then I go for the steak."

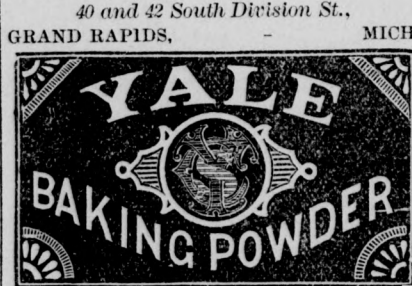
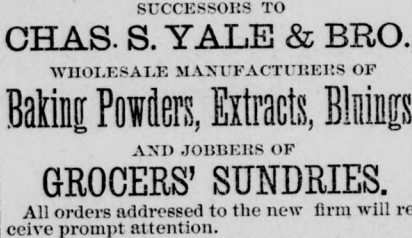
The chimney and pressed glass factories at Pittsburg, which have been closed down since July 1 for the usual summer suspension, have resumed operations. The prospects are unusually bright, and it is predicted that the output of the coming year will be the largest in the history of the trade.



**JOHN CAULFIELD**  
Wholesale Agent,  
GRAND RAPIDS, MICH.



**FRED. D. YALE & CO.**  
SUCCESSORS TO  
**CHAS. S. YALE & BRO.,**  
WHOLESALE MANUFACTURERS OF  
Baking Powders, Extracts, Bluinings,  
AND JOBBERS OF  
**GROCERS' SUNDRIES.**  
All orders addressed to the new firm will receive prompt attention.  
40 and 42 South Division St.,  
GRAND RAPIDS, MICH.



Order a sample case of  
**HONEY BEE COFFEE.**  
**PRINCESS BAKING POWDER,**  
Equal to the Best in the market.

**J. H. Thompson & Co.,** Wholesale Grocers,  
59 Jefferson ave., Detroit, Mich.

# THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

"TAR" PLUG TOBACCO. BULKLEY, LEMON & HOOPS.

# TO THE GROCERS:

## BIECHELE'S LAUREL SOAP!

IS THE BEST NICKEL BAR

EVER OFFERED IN MICHIGAN FOR THE PRICE.

It gives you the Best 'Scheme Ever Offered. Every Grocer should avail himself of this chance to get an excellent

## SINGER MODEL SEWING MACHINE,

With all attachments, gratis, and make a profit that will pay you better than any other Soap in the Market.

## BULKLEY, LEMON & HOOPS,

Sole Agents for Grand Rapids.



## HAVE YOU BOUGHT YOUR RUBBERS?

If not, Correspond with

**G. R. MAYHEW,**  
Grand Rapids, Mich.

## RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

## BOOTS AND SHOES.

AGENTS FOR THE

**BOSTON RUBBER SHOE CO.**

14 and 16 Pearl Street, Grand Rapids, Mich.

## Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices" and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

WIDE BROWN COTTONS.	
Androscoogin, 4-4, 17	Pepperell, 10-4, 19
Androscoogin, 7-4, 13 1/2	Pepperell, 11-4, 22
Pepperell, 4-4, 13 1/2	Pequot, 7-4, 14 1/2
Pepperell, 8-4, 15	Pequot, 8-4, 16
Pepperell, 9-4, 17	Pequot, 9-4, 18

CHECKS.	
Economy, 02, 11	Park Mills, No. 100, 15
Park Mills, No. 50, 10	Priddy, 02, 8 1/2
Park Mills, No. 60, 11	Otis Apron, 8 1/2
Park Mills, No. 70, 12	Otis Furniture, 8 1/2
Park Mills, No. 80, 13	York, 1 oz, 9 1/2
Park Mills, No. 90, 14	York, A.A., extra 02, 12 1/2

PLAIN.	
Alabama, 6 1/2	Alabama, 6 1/2
Georgia, 8 1/2	Augusta, 6 1/2
Jewell, 8 1/2	Georgetown, 6 1/2
Kentucky, 8 1/2	Louisiana, 6 1/2
Lane, 8 1/2	Toledo, 6 1/2
Santee, 7 1/2	

BLEACHED COTTONS.	
Avondale, 36, 8 1/2	Gilded Age, 7 1/2
Art cambrics, 36, 9 1/2	Greene, G, 4-4, 5 1/2
Androscoogin, 4-4, 7 1/2	Hill, 4-4, 7 1/2
Androscoogin, 5-4, 12 1/2	Hill, 7-8, 7 1/2
Bailou, 4-4, 5 1/2	Hope, 4-4, 6 1/2
Bailou, 5-4, 6 1/2	King Philip cambric, 4-4, 6 1/2
Boott, O, 4-4, 8 1/2	Linc, 4-4, 9 1/2
Boott, E, 5-5, 7 1/2	Linswood, 4-4, 7 1/2
Boott, A.C., 4-4, 9 1/2	Lonsdale, 4-4, 7 1/2
Boott, R, 3-4, 5 1/2	Lonsdale cambric, 10 1/2
Blackstone, A.A, 4-4, 6 1/2	Langdon, G.B, 4-4, 8 1/2
Chapman, X, 4-4, 5 1/2	Langdon, 46, 11
Conway, 4-4, 5 1/2	Masonville, 4-4, 7 1/2
Cabot, 4-4, 6 1/2	New York Mill, 44, 10 1/2
Cabot, 7-8, 6 1/2	New Jersey, 4-4, 8
Canoe, 3-4, 4 1/2	Pocasset, P. M. C., 7 1/2
Domestic, 36, 7 1/2	Pride of the West, 10 1/2
Dwight Anchor, 4-4, 8 1/2	Pocahontas, 4-4, 7 1/2
Davol, 4-4, 8 1/2	Slaterville, 7-8, 6 1/2
Fruit of Loom, 4-4, 7 1/2	Woodbury, 4-4, 5 1/2
Fruit of Loom, 7-8, 6 1/2	Whitinsville, 4-4, 6 1/2
Fruit of the Loom, 4-4, 7 1/2	Whitinsville, 7-8, 6 1/2
cambric, 4-4, 11	Wamsutta, 4-4, 9 1/2
Gold Medal, 4-4, 6 1/2	Williamsville, 36, 8 1/2
Gold Medal, 7-8, 5 1/2	

CROWN.	
No. 10, 11 1/2	Lonsdale, 9 1/2
Coin, 10, 10 1/2	Lonsdale A, 14
Anchor, 15, 15 1/2	Victory, J, 10 1/2
Blackburn, 15, 15 1/2	Victory, J, 10 1/2
Davol, 14, 14 1/2	Victory K, 10 1/2
London, 12 1/2	Victory K, 10 1/2
Paeonia, 12 1/2	Victory K, 10 1/2
Red Cross, 12 1/2	Phoenix, 10 1/2
Masonville T.S., 12 1/2	Phoenix XX, 5

PRINTS.	
Albion, solid, 5 1/2	Gloucester, 5 1/2
Albion, grey, 5 1/2	Gloucester, 5 1/2
Allen's checks, 5 1/2	Hamilton fancy, 5 1/2
Allen's fancy, 5 1/2	Hartel fancy, 5 1/2
Allen's pink, 5 1/2	Merrimac D, 5 1/2
Allen's purple, 5 1/2	Manchester, 5 1/2
American, fancy, 5 1/2	Oriental fancy, 5 1/2
Arnold fancy, 5 1/2	Oriental robes, 5 1/2
Berlin solid, 5 1/2	Pacific robes, 5 1/2
Cochecho fancy, 5 1/2	Richmond, 5 1/2
Cochecho robes, 5 1/2	Steel River, 5 1/2
Conestoga fancy, 5 1/2	Simpson's, 5 1/2
Eddystone, 5 1/2	Washington blues, 5 1/2
Eagle fancy, 5 1/2	Washington blues, 5 1/2
Garner pink, 5 1/2	

FINE BROWN COTTONS.	
Appleton A, 4-4, 6 1/2	Indian Orchard, 40, 7
Boott M, 4-4, 7 1/2	Indian Orchard, 36, 6
Boston F, 4-4, 7 1/2	Laconia B, 7-4, 13
Continental G, 4-4, 6 1/2	Lyman B, 40-in, 9
Continental D, 40-in, 7 1/2	Mass. BB, 4-4, 5 1/2
Conestoga W, 4-4, 6 1/2	Nashua E, 40-in, 7 1/2
Conestoga D, 7-8, 5 1/2	Nashua B, 4-4, 6 1/2
Conestoga G, 30-in, 5 1/2	Nashua E, 7-8, 6 1/2
Dwight X, 3-4, 5 1/2	Newmarket N, 5 1/2
Dwight Y, 7-8, 5 1/2	Pepperell E, 40-in, 6 1/2
Dwight Z, 4-4, 5 1/2	Pepperell R, 4-4, 6 1/2
Dwight Star, 4-4, 6 1/2	Pepperell O, 7-8, 6 1/2
Dwight Star, 40-in, 7 1/2	Pepperell N, 3-4, 5 1/2
Enterprise EE, 36, 4 1/2	Pocasset C, 4-4, 6 1/2
Great Falls E, 4-4, 6 1/2	Saranac R, 6 1/2
Farmers' A, 4-4, 6 1/2	Saranac E, 6 1/2

DOMESTIC GINGHAMS.	
Amoskeag, 7, 12 1/2	Johnson Manfg Co, Bookfold, 12 1/2
Amoskeag, Persian, 9	Johnson Manfg Co, styles, 10 1/2
Berks, 6	Johnson Manfg Co, styles, 10 1/2
Berkshire, 6	Slaterville, dress styles, 10 1/2
Glasgow, fancy, 6 1/2	White Mfg Co, 7 1/2
Glasgow, royal, 6 1/2	White Mfg Co, 7 1/2
Gloucester, new, 6 1/2	White Mfg Co, 7 1/2
standard, 7 1/2	White Mfg Co, 7 1/2
Plunket, 7 1/2	Earlston, 7 1/2
Langdon, 7 1/2	Gordon, 7 1/2
Renfrew, dress, 9	Gordons, dress styles, 10 1/2

WIDE BLEACHED COTTONS.	
Androscoogin, 7-4, 15	Pepperell, 10-4, 22
Androscoogin, 8-4, 16	Pepperell, 11-4, 24
Pepperell, 7-4, 13 1/2	Pequot, 7-4, 14 1/2
Pepperell, 8-4, 15	Pequot, 8-4, 16
Pepperell, 9-4, 17	Pequot, 9-4, 18

HEAVY BROWN COTTONS.	
Atlantic A, 4-4, 6 1/2	Lawrence XX, 4-4, 6 1/2
Atlantic H, 4-4, 6 1/2	Lawrence XXX, 40, 7 1/2
Atlantic D, 4-4, 5 1/2	Lawrence LL, 4-4, 5
Atlantic P, 4-4, 5 1/2	Newmarket N, 5 1/2
Atlantic LL, 4-4, 4 1/2	Mystic River, 4-4, 5 1/2
Adriatic, 36, 4 1/2	Pequot A, 4-4, 6 1/2
Augusta, 4-4, 6 1/2	Piedmont, 36, 6 1/2
Boott M, 4-4, 6 1/2	Stark AA, 4-4, 6 1/2
Boott FF, 4-4, 6 1/2	Tremont CC, 4-4, 4 1/2
Graniteville, 4-4, 5 1/2	Utica, 4-4, 4 1/2
Indian Head, 4-4, 6 1/2	Wachusett, 4-4, 6 1/2
Indiana Head 45-in, 11 1/2	Wachusett, 30-in, 5 1/2

TICKINGS.	
Amoskeag, ACA, 17	Falls, XXX, 15 1/2
Amoskeag, 4-4, 12 1/2	Falls, BB, 11 1/2
Amoskeag, A, 11 1/2	Falls, BB, 11 1/2
Amoskeag, B, 11	Falls, awning, 19
Amoskeag, C, 10 1/2	Hamilton, BT, 32, 9 1/2
Amoskeag, D, 10	Hamilton, D, 9 1/2
Amoskeag, E, 9 1/2	Hamilton, H, 8 1/2
Amoskeag, F, 9	Hamilton, fancy, 8 1/2
Premium A, 4-4, 17	Methuen AA, 11 1/2
Premium B, 16	Methuen ASA, 16 1/2
Extra 4-4, 14 1/2	Omega A, 7-8, 10 1/2
Extra 7-8, 14 1/2	Omega A, 4-4, 12 1/2
CCA 7-8, 12 1/2	Omega ACA, 7-8, 13 1/2
CT 4-4, 14	Omega ACA, 4-4, 15
RC 7-8, 14	Omega SE, 7-8, 24
BP 7-8, 14	Omega SE, 4-4, 10
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 32, 15	Omega M, 4-4, 25
Cordis ACA, 32, 15	Shetucket SSSSSW, 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 12	Shetucket, SFS, 12
Cordis No. 3, 13	Stockbridge A, 7
Cordis No. 4, 11 1/2	Stockbridge fancy, 8
Falls, XXX, 18 1/2	

SOFT CAMBRICS.	
Washington, 4 1/2	Royal Globe, 4 1/2
S. S. & Sons, 4 1/2	Crown, 4 1/2

GRAIN BAGS.	
American A, 14 1/2	Amoskeag, 14 1/2
Stark A, 20 1/2	

DENIMS.	
Boston, 6 1/2	Otis CC, 9
Everett blue, 12	Warren AX, 10
Everett brown, 12	Warren BB, 10
Otis AXA, 11	Warren CC, 9
Otis BB, 10	York, blue, 12 1/2

PAPER CAMBRICS.	
Manville, 4 1/2 @ 5	S. S. & Sons, 4 1/2 @ 5 1/2
Masonville, 5 1/2 @ 5 1/2	Garner, 4 1/2 @ 5 1/2

SPPOOL COTTON.	
Brooks, 50	Eagle and Phoenix, 30
Clark's O. N. T., 55	Mills ball sewing, 30
J. & P. Coats, 55	Green & Daniels, 25
Williamatic 8 cord, 55	Stadford, 25
Williamatic 8 cord, 40	Hall & Manning, 28
Charleston ball sewing thread, 30	Holyoke, 25
	Merrick, 55

CORSET JEANS.	
Armory, 7	Kourage, 6 1/2
Androscoogin, 7 1/2	Naumkeag satteen, 6 1/2
Canoe River, 5 1/2	Pepperell bleached, 8 1/2
Clarendon, 5 1/2 @ 5 1/2	Pepperell sat, 8 1/2
Hallowell Imp, 5 1/2	Rockport, 6 1/2
Ind. Orch. Imp, 5 1/2	Lawrence sat, 6
Laconia, 7	

Amoskeag, " 4-4, 12½	Falls, BB, .....	11
Amoskeag, A, .....	Falls, BBC, 36, .....	19
Amoskeag, B, .....	Falls, awning, .....	19
Amoskeag, C, .....	Hamilton, BT, 32, .....	9
Amoskeag, D, .....	Hamilton, D, .....	9
Amoskeag, E, .....	Hamilton, H, .....	8
Amoskeag, F, .....	Hamilton fancy, .....	8
Premium A 4-4, 17	Methuen AA, .....	11







**E. FALLAS,**  
Makes a Specialty of  
**Butter and Eggs, Lemons and Oranges,**  
Cold Storage in Connection. All Orders receive Prompt and Careful Attention.  
CORRESPONDENCE SOLICITED.  
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.  
97 and 99 Canal Street. Grand Rapids, Michigan

**O. W. BLAIN & CO.,** Produce Commission Merchants,  
—DEALERS IN—  
**Foreign and Domestic Fruits, Southern Vegetables, Etc.**  
We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

**PERKINS & HESS,**  
DEALERS IN  
**Hides, Furs, Wool & Tallow,**  
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.


**The "GOOD ENOUGH" Family**  
  
Lamps are filled direct by THE PUMP without lifting the Can. The Filling Tube adjusting to suit the height of any lamp. Any overflow or drippings are returned to the Can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.

**OIL AND GASOLINE CAN!**  
Every Live Dealer Should Sell Them.  
This is the Most Practical, Large-Sized Family Can in the Market. It should be an object with dealers, when possible, to do away with the annoyance and frequent filling of small cans. A little effort and a slight difference in the price of oil in quantities will insure you a good trade in these cans, and guarantee your customers Absolute Safety and the Greatest Possible Convenience.

**NEEDED IN EVERY FAMILY WHERE OIL IS USED.**  
**OVER 200,000 IN ACTUAL USE!**  
**DON'T BE HUMBLED**  
With Cheap and Worthless Imitations. Buy the Original, the Genuine, Old Reliable "GOOD ENOUGH."  
MANUFACTURED BY  
**WINFIELD MAN'G CO., WARREN, OHIO.**  
SEND FOR COMPLETE CIRCULARS AND PRICE-LIST.  
FOR SALE IN GRAND RAPIDS BY

**CURTISS, DUNTON & CO.,** Wholesale Paper & Woodenware,  
**FOSTER, STEVENS & CO.,** Wholesale Hardware,  
**H. LEONARD & SONS,** Wholesale Crockery.

**J. T. BELL & CO.,**  
**Saginaw Valley Fruit House**  
**And COMMISSION MERCHANTS,**  
Dealers in all kinds Country Produce & Foreign Fruits.  
Reference: Banks of East Saginaw. East Saginaw, Mich.  
CONSIGNMENTS SOLICITED.

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MANUFACTURERS' AGENTS FOR  
**SAW AND CRIST MILL MACHINERY,**  
  
**ATLAS ENGINE WORKS**  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF  
**STEAM ENGINES & BOILERS.**  
Carry Engines and Boilers in Stock for immediate delivery.  
Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.  
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.  
Write for Prices. 130 OAKES ST., GRAND RAPIDS, MICH.

**S. HEYMAN & SON, SHOW CASE MANUFACTURERS.**  
48 CANAL STREET, GRAND RAPIDS, MICH.  
  
Every style of Show Cases, in walnut, cherry, mahogany, oak or bird's-eye maple on hand or made to order. Best of workmanship and lowest prices. Illustrated Catalogue and Price-List mailed on application. Merchants are invited to call and look over our line when in the city.

**OBERNE, HOSICK & CO.,**  
**Manufacturers of FINE LAUNDRY and TOILET SOAPS,**  
120 Michigan St., Chicago, Ill.  
We make the following brands:  
**HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.**  
Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.  
**A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.**  
Write me for Prices.

**SARANAC SURRENDERS.**  
The Merchants There Succumb to the Prevailing Disease.  
Pursuant to call, about twenty representatives of the retail trade of Saranac met last Monday evening for the purpose of effecting an organization. Geo. A. Potts was made chairman of the meeting and P. T. Williams officiated as secretary. Editor Stowe, of THE TRADESMAN, was present by invitation and explained the system under which most of the organizations in this State are now operating, after which J. D. Sackett moved that the business men proceed to the organization of an association. The motion was unanimously adopted, when the following constitution, by-laws and rules were adopted:

**CONSTITUTION.**  
We, the undersigned business men of Saranac and vicinity, recognizing the necessity for concerted action, hereby agree to associate ourselves together for the purpose of fostering a more social feeling among the members of the trade; keeping a blacklist of dead beats who prey upon the trade; regulating the peddling nuisance and the reformation of other abuses affecting the trade.

**BY-LAWS.**  
**ARTICLE I—NAME.**  
The name of this organization shall be the Business Men's Protective Association of Saranac.

**ARTICLE II—MEMBERSHIP.**  
Any firm or individual doing a legitimate retail business may become a member of this Association by paying to the Secretary the sum of \$1 membership fee and agreeing to pay 25 cents quarterly dues in advance and any assessments which may be voted by the Association to meet expenses.

**ARTICLE III—OBLIGATION.**  
Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

**ARTICLE IV—NON-PAYMENT OF DUES.**  
Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sum becomes due, shall thereby forfeit his membership.

**ARTICLE V—OFFICERS.**  
The officers of this Association shall consist of a President, Vice-President, Secretary and Treasurer, and an Executive Committee of five members, of which the President, Secretary and Treasurer shall be three. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

**ARTICLE VI—DUTIES OF OFFICERS.**  
**Section 1**—The President shall preside at all meetings, if present; in his absence the Vice-President.

**Section 2**—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all meetings; conduct all correspondence under direction of the Executive Committee; keep a list of all members in a book provided for the purpose and notify all committees of their appointment.

**Section 3**—The Treasurer shall receive all monies from the Secretary, giving his receipt therefor; pay all bills when approved by the Executive Committee and report the condition of the treasury when required by the Executive Committee.

**Section 4**—The Executive Committee shall have charge of the delinquent lists; shall provide rooms for the Association; audit all bills; examine the books and accounts of the Secretary and Treasurer and make a semi-annual report of the financial condition of the Association.

**ARTICLE VII—COMPENSATION.**  
No compensation for service shall be paid any officer, except the Secretary.

**ARTICLE VIII—MEETINGS.**  
**Section 1**—The annual meeting of the Association shall be held the third Monday of each August.

**Section 2**—The regular meetings of the Association shall be held on the first and third Monday of each month. Special meetings shall be called by the President on the written request of five members. Five members shall constitute a quorum for the transaction of business.

**ARTICLE IX—ORDER OF BUSINESS.**  
1. Reading minutes of the last meeting.  
2. Admission of members.  
3. Reports of committees.  
4. Reading of correspondence.  
5. Unfinished business.  
6. New business.  
7. Election of officers and appointment of committees.  
8. Report of Treasurer.  
9. Adjournment.

**ARTICLE X—AMENDMENTS.**  
This Constitution and By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

**RULES AND REGULATIONS.**

**Rule 1.** The special aim of this Association is to facilitate the collection of doubtful accounts and other debts by fair and honorable methods, and to guard against the extending of credit to debtors found on investigation to be unworthy of it.

**Rule 2.** The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires nor intends, in any instance, to permit its members to intentionally annoy or to persecute any person indebted to members of the Association.

**Rule 3.** That no injustice may be done to, or advantage taken of, any debtor, by any individual member of the Association, it shall be the duty of every member to send by mail a sealed circular letter, issued by the Association, to the debtor, setting forth these facts, to-wit: That the person named in said letter is indebted to the member or the firm therein named in the sum of \$—, that the debtor is granted fifteen days from date entered on said letter in which to pay the debt, or to satisfactorily arrange for its payment; that, if after the expiration of the fifteen days thus granted, the debtor shall have failed to pay or failed to have arranged for payment the member shall report him to the executive committee, which committee shall thereupon place his name on the delinquent list; except disputed accounts which shall be referred to the Executive Committee for investigation and report, which report shall be acted upon by the Association.

**Rule 4.** The circular letter sent to the debtor shall be enclosed in the authorized envelope of the Association, on which shall

be printed, "If not called for in ten days return to Secretary Business Men's Protective Association of Saranac," and the non-return of any circular letter thus mailed, shall be deemed sufficient evidence that the said letter was received by the debtor addressed.

**Rule 5.** Any member trusting a man whose name appears on delinquent list shall be fined \$10.  
Election of officers being then in order, the various positions prescribed by the by-laws were filled as follows:

President—Geo. A. Potts.  
Vice-President—D. G. Huhn.  
Secretary—P. T. Williams.  
Treasurer—S. M. Crawford.  
Executive Committee—President, Secretary, Treasurer, F. H. Spencer and J. D. Sackett.

The meeting then adjourned for two weeks.

**The Gripsack Brigade.**  
Geo. F. Owen is in Detroit looking over his line.  
A. J. Little representing the Art Album Co., of Battle Creek, was in town Monday.  
Geo. W. McKay is arranging to send his wife to Denver, in hopes of benefitting her health.  
Chas. C. Drew has severed his connection with the Michigan Confectionery Co., of Detroit.  
Alby L. Braisted put in several days at Chicago last week in the interest of the Voigt Milling Co.

John H. Burrows, formerly with W. F. Gibson & Co., is now working the city trade for F. J. Lamb & Co.

Wm. R. White, representing the Thomson & Taylor Spice Co., of Chicago, put in Sunday at this market.

J. T. Green, for several years city salesman for Jennings & Smith, has taken the same position with Ed. Telfer.

W. F. Blake, representing C. A. Morrill & Co., tea importers of Chicago, was in town a couple of days last week.

J. W. Palmer, representing the Central City Soap Co., of Jackson, put in several days at this market last week.

The Merchant Traveler is authority for the statement that Leo A. Caro, late with Brown Bros., of Detroit, has engaged to travel for a Chicago house.

W. E. McCormick, general agent for the Grand Rapids School Furniture Co., has returned from a successful business trip through Illinois and Indiana.

C. S. Kelsey, of Battle Creek, is a delegate to the Republican State Convention, which meets here to-day. Mr. Kelsey stands for Luce first, last and all the time.

Elliott G. Brown, formerly engaged in the grocery brokerage business at this market, is now on the road for Gray, Kingman & Collins, of Chicago, handling specialties.

About the time Christ was born, Roman manufacturers and jobbers employed *ciretores*—who were the prototypes of the modern commercial traveler—to travel through the empire and dispose of their goods. Surely there is nothing new under the sun.

When THE TRADESMAN printed Max Mills' poem on "The Traveling Man" several weeks ago, it pronounced the production the finest thing of the kind ever penned by a commercial tourist. THE TRADESMAN'S opinion is heartily concurred in by President Kelsey, who says he has never been able to read it to the end without deep emotion. He requests THE TRADESMAN to extend an invitation to Mr. Mills to recite his poem before the annual convention of the State Division, T. P. A., to be held at Kalamazoo on Saturday.

Few of the boys are aware of the fact that Dave Smith has a surgical education, but such is a fact. For three years previous to his immigration to this country, Dave held a responsible position in a Dublin slaughter house—he held the knife while another workman applied the hog. The knowledge thus obtained has served him to good purpose since coming to America and he is ever on the alert to exercise it. He can tell the exact weight of a hog at a glance, both on foot and dressed, and he can cut an animal in such a way as to secure from four to ten hams from each carcass.

Dave Smith acted as chaperon to Fink, the hotel directory man, during a recent trip through the Grand Traverse region, and it is freely asserted that if the victim had not escaped the clutches of his tormentor just as he did, he would now be making directions either in the realms of Pluto or the abode of the blessed. Fink, it appears, was troubled with severe pains in the abdominal region, when Dave suggested a mustard plaster, and forthwith prepared an application without properly diluting the mixture. The result was a complete loss of epidermis, which left the victim as sore as a felon. On the next return of the trouble, Dave wound the man with a wet cloth, and proceeded to apply a hot flat-iron to the seat of pain. The result of this treatment was that the man was thoroughly cooked to the depth of a couple of inches, and those who have seen his injuries say that the chances of his recovery are next to nothing.

President Kelsey, of the Michigan Division, T. P. A., bears a striking resemblance in form, feature and dress to the fusion candidate for Governor and while in town during the two State conventions last week he was frequently mistaken for Mr. Yaple by enthusiastic admirers of that gentleman. For a time, he was particularly to set aright those who insisted on shaking hands with him through mistaken motives, but he soon found that he saved much disappointment by allowing the deception to pass unnoticed, and the scenes which followed proved a source of great amusement to his friends. Several dozen delegates assured him that they would stomp their localities in his behalf at their own expense and many were

the personal pledges he received for vigorous work during the campaign. Mr. Kelsey thanked them all for their interest in his behalf and freely promised them any favor he would have at his disposal in the event of his election.

**VISITING BUYERS.**  
The following retail dealers have visited the market during the past week and placed orders with the various houses:

Hugh Johnston, Shelby.  
Daniel W. Root, Cross Village.  
E. E. Whipple, Whipple Harrow Co., Eaton Rapids.  
L. L. Tower, Cato.  
C. B. Fenton, Mackinac.  
A. T. Linderman, Whitehall.  
L. R. Rogers, Eastport.  
Henry DeKline, Jamestown.  
J. Frank Clark, Big Rapids.  
Mr. Haney, Haney & Darling, Big Rapids.  
Geo. P. Stark, Cascade.  
Reed & Barnard, Starwood.  
R. D. McNaughton, Coopersville.  
Jas. Ward, Greenville.  
Mrs. VanOcker, Harris & VanOcker, Stanwood.  
Eli Nichols, Orangeville.  
Jos. P. Cordes, Alpine.  
Jas. Colby, Rockford.  
Hoag & Judson, Cannonsburg.  
F. Boonstra, Drenthe.  
B. Gilbert & Co., Moline.  
B. McNeal, Byron Center.  
A. M. Church, Alpine.  
J. Scholten, Overisel.  
Cole & Chaple, Ada.  
John W. Mead, Berlin.  
Herder & LaHuis, Zeeland.  
F. DenHoof, Forest Grove.  
DenHerder & Tanis, Vriesland.  
Nelson F. Miller, Lisbon.  
Wm. Black, Cedar Springs.  
O. D. Chapman, Stanwood.  
J. A. Shattuck, Wayland.  
J. C. Benbow, Cannonsburg.  
L. R. Rogers, Eastport.  
S. A. Brown, Okemos.  
E. D. Briggs, Langston.  
J. D. Champion, J. D. Champion & Co., White Cloud.  
Jay Marlatt, Berlin.  
Paine & Field, Englishville.  
D. T. Huston, Ludington.  
W. H. Pipp, Pipp Bros., Kalkaska.  
H. B. Irish, Lisbon.  
Stickney & Co., Paris.  
Will Wise, Wise & Co., Mancelona.  
Harry Whipple, with W. E. Overton, Big Rapids.  
Chas. Loomis, Sparta Center.  
Jas. Henry, Bowne.  
Will Pipp, Gaylord & Pipp, Howard City.  
C. K. Hoyt, Hudsonville.  
M. Minderhout, Hanley.  
Mr. Darling, Darling & Roberts, Sparta.  
J. B. Porham, Spring Lake.  
J. VanPutten, J. VanPutten & Sons, Holland.  
John Gunstra, Lamont.  
B. Burlington, Bradley.  
A. B. Foote, Hilliards.  
Naragang & Son, Byron Center.  
M. Marcus, Charlotte.  
A. W. Blain, Dutton.  
J. W. Robinson, Stetson.  
Sisson & Lilley Lumber Co., Sisson's Mill.  
Nagler & Beeler, Caledonia.  
W. H. Goodyear, Hastings.  
Neal McMillan, Rockford.  
Conrad Bros., Otsego.  
John Shean, Hickory Corners.  
Geo. D. Barden, Fremont.  
J. R. Odell, Fremont.  
G. W. Snyder, Sebewa.  
J. B. Watson, Coopersville.  
Dr. W. Ryno, Coloma.  
W. N. Hutchinson, Grant.  
N. K. Jepson, Clarksville.  
Dr. G. B. Nichols, Martin.  
L. Perigo & Co., Burnip's Corners.  
R. D. McNaughton, Coopersville.  
O. F. & W. P. Conklin, Ravenna.  
J. Raymond, Berlin.  
Wm. VerMeulen, Beaver Dam.  
Geo. Carrington, Trent.  
D. R. Crane, Fenwick.  
G. C. Baker, Llarger.  
C. H. Bolinger & Bro., Berrien Springs.  
M. M. Robson, Berlin.  
H. DeKline, Jamestown.  
M. P. Shields, Hilliards.  
F. E. Deming, Freeport.  
P. DeKraker, Holland.  
J. V. Crandall & Son, Sand Lake.  
L. N. Fisher, Dorr.  
H. Andre & Son, Jennisonville.  
J. W. Clotterhouse, Grandville.  
Parkhurst Bros., Nunica.  
Mrs. J. Debel, Byron Center.  
S. Sheldon, Pierson.  
A. L. Power, Kent City.  
J. R. Campbell, Big Rapids.  
G. W. Stevens, Austerlitz.  
J. A. Neff, Casnovia.  
J. A. Shattuck, Sand Lake.  
N. Bouma, Fisher.  
P. J. Cook, Reynolds.  
A. J. Uderhill, Pentwater.  
Jas. Colby, Rockford.  
Mr. Watson, Watson & Lilley, Coopersville.  
F. B. Watkins, Hopkins.  
Mr. K. eney, Bode & Keeney, Ferry.  
John Damsira, Forest Grove.  
Lawrence Ware, Sand Lake.  
Mr. Cairns, Brown & Cairns, Prairieville.

**Miscellaneous Dairy Notes.**  
Martin is moving in the matter of a cheese factory.  
The project of starting a creamery at Grandville is being revived.  
New creameries are being agitated at Eaton Rapids and Lakeview.  
Cal. Whitney contemplates engaging in the creamery business at Laingsburg.  
Sutliff Bros. have engaged in the creamery business at St. Louis. The outfit was furnished by R. Lespinasse, of Chicago.  
The Michigan Condensed Milk Co., at Lansing, has turned out 40,000 pounds of condensed milk in the past forty-five days.  
H. F. Harris, of the firm of Potter & Harris, proprietors of the Maple River Creamery at Ovid, has compiled an ingenious ready reckoner for creamerymen.  
C. B. Lambert, State agent for Davis & Rankin, makes Grand Rapids his headquarters, while pursuing a vigorous campaign through Western Michigan.  
Edward Marsh has closed his creamery at North Farmington, in order to throw all the milk in that vicinity into the hands of the Armstrong & Marsh creamery.  
The Grand Rapids Refrigerator Co., in addition to the manufacture of their creameries, will shortly engage in the manufacture of a line of miscellaneous dairy supplies.  
C. B. Lambert has invented an ingenious device by which the Fairlamb butter worker, heretofore capable of running only in one direction, can be reversed at the will of the operator and at the same time give an equalized pressure on all points.  
Belsay, a railway station four and a half miles east of Flint, is to have a creamery in operation this fall. The guarantee being that the milk from 1,000 cows will be furnished by the opening of next season. The creamery will be built by an incorporated company, having a capital stock of \$5,000. Judge Wm. Newton and Dan. H. Church are among the incorporators.

**Association Work at Lowell.**  
LOVELL, Aug. 17, 1886.  
E. A. Stowe, Grand Rapids:

DEAR SIR—I notice with pleasure the interest manifested in the call for a State convention and will guarantee a large delegation from our organization. I have just inclosed a copy of our constitution to A. B. Cheney, of Sparta, and asked him to be

sure and organize immediately, that they may be represented at that meeting. Had written our Saranac friends in regard to the matter and see by THE TRADESMAN that they have completed their organization. We have been at work nearly four months and the results have exceeded the expectations of the most sanguine. I think there are but one or two merchants in town who are not members of the Association, and I think they will find it to their advantage to join us. We are ready and anxious to do what we can for the success of a State association and have no fears but that it will be an institution of which we may all be proud and from which great good will come.

Respectfully Yours,  
N. B. BLAIN.  
President Lowell Business Men's Protective Association.

P. S.—Am glad to see you are pushing the matter of organizing and think that towns that do not follow suit will find to their sorrow that they have made a mistake.

**ISAAC H. PARRISH,**  
Judge of the Superior Court of Grand Rapids, Examined, countersigned and entered by me, CHAS. P. RATHBUN, Register.  
**FRANK A. RODGERS,**  
Complainant's Solicitor.  
A true copy, Attest.  
CHAS. P. RATHBUN, Register.

**SPURR'S REVERE**  
  
**STANDARD JAVA**  
**COFFEE**  
Guaranteed absolutely PURE, HIGHEST GRADE, CULTIVATED coffee, and free from any mixture with the rank acid coffees grown on uncultivated lands, which cause dizziness, indigestion, sleeplessness, etc.  
Sold in 1 lb pink paper bags, 1 lb foil lined cartons, and 2 lb tins by all leading Retail Grocers.  
**HOWARD W. SPURR & CO.,**  
Importers, Roasters and Packers,  
BOSTON.

**LUDWIG WINTERNITZ,**  
STATE AGENT FOR  
  
106 Kent Street, Grand Rapids, Mich.  
TELEPHONE 566.  
Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

**ORDER OF PUBLICATION.**  
STATE OF MICHIGAN,  
THE SUPERIOR COURT OF GRAND RAPIDS:  
VICTORY CODY, Complainant,  
vs.  
ANDREW CODY, Defendant.  
Suit pending in the Superior Court of Grand Rapids, at the City of Grand Rapids, in said County, on the seventh day of August, A. D. 1886.  
In this cause, it appearing from affidavit on file, that the defendant, Andrew Cody, is resident of this State, and that process for his appearance has been duly issued, and that the same could not be served for the reason that he is concealed within this State. On motion of Frank A. Rodgers, Complainant's Solicitor, it is ordered that the appearance of said defendant, Andrew Cody, be entered herein within three months from the date of this order, and in case of his appearance in this cause, his answer to the Bill of Complaint to be filed, and a copy thereof to be served on the Complainant's Solicitor, within twenty days after service on him of a copy of said Bill and a notice of this order; and in default thereof, said Bill will be taken as confessed by said Andrew Cody, Defendant. And it is further ordered, that within twenty days the Complainant cause a notice of this order to be published in the Michigan Tradesman, a newspaper printed, published and circulated in said County, and that said publication be continued therein once in each week for six weeks in succession, or that he cause a copy of this order to be personally served on said Defendant at least twenty days before the time prescribed for his appearance.  
ISAAC H. PARRISH,  
Judge of the Superior Court of Grand Rapids, Examined, countersigned and entered by me, CHAS. P. RATHBUN, Register.  
**FRANK A. RODGERS,**  
Complainant's Solicitor.  
A true copy, Attest.  
CHAS. P. RATHBUN, Register.



