

The Michigan Tradesman.

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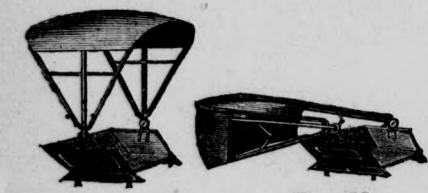
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Importers and Jobbers of
STAPLE and FANCY
Dry Goods!

OVERALLS, PANTS, Etc.,
our own make. A complete
Line of TOYS, FANCY
CROCKERY, and FANCY
WOODEN-WARE, our own
importation.

Inspection solicited. Chicago and Detroit
prices guaranteed.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.



Albert Coxe & Son,

DEALER IN
AWNINGS, TENTS,

Horse, Wagon and Stack
Covers, Hammocks and Spread-
ers, Hammock Supports and
Chairs, Buggy Seat Tops, Etc.

Send for Price-List.
78 Canal St.

Money Refunded.
The true remedy has at last been discovered.
It was long known in his practice as Dr. Pete's
Lung Food for Consumption. It is now called
Dr. Pete's 35-cent Cough Cure. It is the safest,
the surest and the best. No other Cough, Cold,
and Consumption remedy is half its equal. We
warrant it and will promptly refund the money
paid for it if a beneficial effect is not experi-
enced by the time two-thirds of the contents
of the bottle is used. Sold by the Hazeltine &
Perkins Drug Co., Grand Rapids, Mich.

BELKNAP

Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks,
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every
facility for making first-class Wagons of all kinds.
Special Attention Given to Repairing, Painting
and Lettering.
Shops on Front St., Grand Rapids, Mich.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—

JEWELER.

44 CANAL STREET,
GRAND RAPIDS, MICH.

G. A. H. & CO.

Merchants and manufacturers
will find a complete line of

STATIONERY,
BLANK BOOKS

And SUPPLIES,
At lowest prices at

GEO. A. HALL & CO.'S

29 MONROE ST.

TRY US.

Golden Seal Bitters is meeting with grand
success wherever used. It is an article of great
merit. Every family should have it in the
house. It is the coming family medicine.

Our Special Plug Tobaccos.

SPRING CHICKEN	.38	.36
MOXIE	.35	.33
ECLIPSE	.30	.30

Above brands for sale only by
OLNEY, SHIELDS & Co.
GRAND RAPIDS, MICH.

PINCREE & SMITH
Wholesale Manufacturers
Boots, Shoes and Slippers
DETROIT, MICH.

**Michigan Agents Woonsocket Rubber
Company.**
Office and Factory—11, 13, 15 and 17
Woodbridge street West. Dealers cordially
invited to call on us when in town.

FOX & BRADFORD,

Agents for a full line of

S. W. Venable & Co.'s

PETERSBURG, VA.,
PLUG TOBACCOS,

NIMROD,
E. C.,
BLUE RETER,
SPREAD EAGLE,
BIG FIVE CENTER.

EATON & CHRISTENSON,

—ARE—

EXCLUSIVE AGENTS

In this State for the

American Cigar Co.'s

COLDWATER, MICH.
CIGARS,

Having Handled the Goods for Fifteen
Years with Entire Satisfaction to
Themselves and the Trade at Large.
Dealers should remember that the

American Cigar Co.'s

Goods can be obtained only through
the Authorized Factory Agents.

Eaton & Christenson

77 CANAL STREET.

Accidents will Happen

No one can tell how or when—
accidents by railroad, steam-
boat, horse or carriage travel
and a thousand various ways.

The only safe way is to be in-
sured in the

PEOPLES

Mutual Accident Association

when they happen. The BEST,
most LIBERAL and CHEAP-
EST Accident Insurance is

granted by the Peoples Mutual
Accident Association, of Pitts-
burg, Pa. Features new and

original not to be secured in
any other company. Address

96 Fourth Ave.,
Pittsburgh, Pa.

PLUG TOBACCO.

TURKEY .39

Big 5 Cents, .35

Dainty .42

All above brands for sale only by
BULKLEY, LEMON & HOOPS
WHOLESALE GROCERS,
GRAND RAPIDS, MICH.

SEEDS

We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

STEAM LAUNDRY,

43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO
CHEMICALS.

Orders by Mail and Express promptly at-
tended to.

GUSTAVE A. WOLF, Attorney.
Over Fourth National Bank. Telephone 407.
COMMERCIAL LAW & COLLECTIONS.

CINSENC ROOT.
We pay the highest price for it. Address
Peck Bros., Druggists, Grand Rapids, Mich.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

PIONEER

PREPARED

PAINTS.

Order your stock now. Having a large
stock of the above celebrated brand MIXED
PAINTS, we are prepared to fill all orders.
We give the following

Guarantee:

When our Pioneer Prepared Paint is put
on any building, and if within three years
it should crack or peel off, and thus fail to
give the full satisfaction guaranteed, we
agree to repaint the building at our expense,
with the best White Lead or such other
paint as the owner may select.

Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH.

A Simple Cure for Dyspepsia.

Probably never in the history of proprietary
medicines has any article met success equal to
that which has been showered upon Golden
Seal Bitters. Why, such has been the success
of this discovery that nearly every family in
whole neighborhoods have been taking it at
the same time. Golden Seal Bitters combines
the best remedies of the vegetable kingdom,
and in such proportions as to derive their
greatest medicinal effect with the least dis-
turbance to the whole system. In fact, this
preparation is so balanced in its action upon
the alimentary canal, the liver, the kidneys,
the stomach, the bowels, and the circulation
of the blood, that it brings about a healthy ac-
tion of the entire human organism that can
hardly be credited by those who have not seen
the remarkable results that have followed its
use. Sold by Hazeltine & Perkins Drug Co.,
Grand Rapids, Mich.

BUY WHIPS and LASHES

OF
G. ROYS & CO.,

Manufacturers' agents,
2 Pearl St., Grand Rapids, Mich.

Get spot cash prices and have the profits. Orders by
mail promptly attended to.

CUSHMAN'S

MENTHOL INHALER

NEURALGIA

Quickly relieved by Cushman's Menthol
Inhaler when all others fail. How is that
possible? Because by inhalation the very
volatile remedy is carried directly to the
delicate net work of nerves in the nose and
head, and applied directly to the nerves, and
so rapidly assimilated that quick relief is
obtained. It will last six months to one
year, and the last grain is as potent as the
first inhalation. You will find it sells rap-
idly. Retail price, 50c.

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NEURALGIA

The Drummer.

By Col. John L. Thomas.

When little boys go out to play,
And beat their drums the living day,
Who is it we wish far away?
The Drummer.

And when these boys are bid to go,
But don't know whether to or no,
Who is it we wish far away?
The Drummer.

And when these drums are beat at night,
And dogs and cats slink back with fright,
Who is it we would shoot at sight?
The Drummer.

When horrid war lifts high its head,
And brave battalions on are led,
Who beats the time the soldiers tread?
The Drummer.

And when the fight grows hot and fierce,
And shot and shell whole columns pierce,
Who is it makes himself "so scarce?"
The Drummer.

And thus it is the drummer plays,
His part in deadly fights and fray,
But shows his grit in other ways,
(Does) The Drummer.

For on the battle-field of trade,
Where Fame and Fortune, too, are made,
Who is it shows he's not afraid?
The Drummer.

And when he starts on his campaign,
Who spins all tricks both "dark and vain,"
And seldom rises to explain?
The Drummer.

Who is it goes throughout the land,
With grip-sack clutched in either hand,
Instead of shot or firebrand?
The Drummer.

And as he goes from place to place,
With innocent and smiling face,
Who seems the meekest of his race?
The Drummer.

And if perchance he comes across
Some chap that turns his gold to dross,
Who counts it profit more than loss?
The Drummer.

Who would the Bunco man avoid?
Who have some Bunco men destroyed,
When Bunco men have them decoyed?
The Drummer.

Who knows the "single rule of three,"
When figures "will and won't agree,"
And when "to be or not to be?"
A Drummer.

In fine, who is "an innocent abroad,"
That wears a "sham," but is no fraud,
And honest men can well applaud?
The Drummer.

When railroads won't compound a fare,
Nor steamboats count four as a pair,
Who is it jerks and pulls his hair?
The Drummer.

When hotel clerks seem deaf and dumb,
Nor seem to care when he has come,
Who is it then is swearing some?
The Drummer.

Who boards the train at dead of night,
And lifts his heels way out of sight,
And snores with all his main and might?
The Drummer.

And if a train stops at a station,
For passengers to get a ration,
Who proves the landlord's next relation?
The Drummer.

When early trains start somewhat late,
And passengers are forced to wait,
Who soon is reconciled to Fate,
And seeks for something that is straight?
The Drummer.

Who, when he feels a little sick,
Puts in his medicine a stick
That sometimes makes his tongue feel
thick? The Drummer.

And if perchance he finds a bed,
And on his pillow rests his head,
Who "now I lay me" never said?
The Drummer.

And when the morning sun arises,
Who every rule of dress despises,
By putting on all sorts and sizes
Of what he has and advertises?
The Drummer.

When men have stocks of goods on hand,
And can't tell why there's no demand,
Who makes the laws of trade expand?
The Drummer.

And when the State demands a fee,
With which the drummer don't agree,
Who says the country is not free?
The Drummer.

And when such laws stand unrepealed,
Who is it boldly takes the field,
Nor ceases till the people yield?
The Drummer.

If one should seek some desert place,
Nor hope to find one of his race,
Who would he meet there, face to face,
Some Drummer.

If Greely finds the great North Pole,
And then should die to find a soul,
Who will he find down in the hole?
Some Drummer.

When Gabriel blows his final blast,
And the world is gone at last,
Who will he find still holding fast?
The Drummer.

Slade the Medium.

Written Expressly for THE TRADESMAN.

As the phenomenon of modern spiritual-
ism is attaining a wide notoriety and en-
gaging the attention (it is said) of several
millions of people, bringing us almost daily
face to face with the votaries, I may be
pardoned for giving some account of one of
its leaders—a chief, as it were, of this new
"ism" or philosophy—and relating a small
portion of my own experience in this field
of wonders. First let me say, I am no
spiritualist or "spiritist"—possess no posi-
tive knowledge of the invisible world, and
am impelled in my investigations solely in
the interest of truth and science, always
content to follow whither they may lead.
To my mind there seems to be conditions,
by which some undiscovered power, not yet
fully known or understood is given to the
living, and which in the fullness of time
will solve these seeming ghostly mysteries.

As knowledge increases—as mankind be-
comes more enlightened—one by one the
shadows will fade, and the real and true
substance will be seen or felt, and from
whatever source this power emanates, bless-
ings to the world will be the result.

In the year 1867, Dr. Henry Slade, then a
citizen of Jackson, Michigan, had his office
directly over my place of business in that
city. I think he was not a graduate in
medicine, but was then practicing ostensibly

under direction of the "spirits." This man,
as many persons are aware, has since be-
come known both in Europe and America
as a "slate writing medium." He was at
the time of which I speak quite a young
man—a widower—rather neatly and fash-
ionably dressed, quiet and unpretending in
manner, and very effeminate in general ap-
pearance. Like some other so-called me-
diums, Slade was afraid in the dark, nerv-
ous in solitude and preferred not to sleep
alone. His almost constant companion and
servant, if such I may call him, was a stout
middle-aged man named Simmons. He was
probably a spiritualist, but one having such
implicit confidence in his unseen visitants,
that the phenomena giving signs of their
presence, to him, always excited mirth and
gayety, instead of fear and terror.

Simmons was the living, active entity
who waited the call of Dr. Slade upon all
occasions. He slept with Slade, performed
all the services of usher, porter, clerk and
cashier, of the establishment, and actually
seemed never off duty. In time, I became
quite well acquainted with these two singu-
lar men and studied their characters care-
fully. With regard to Slade the medium, I
made up my mind that finding himself at an
early age in the possession of a power
which he did not understand, but which for
want of a better name he called spiritual-
ism, he had determined to make this power
subservient to his aid as a vocation. In
fact, he admitted to me that all the know-
ledge he possessed concerning it was ob-
tained through the rappings and slate writ-
ing.

His practice among the modern class of
spiritualists was large and so far as I could
learn he was as successful as physicians
generally. His remedies employed were
usually botanic, and of the milder class,
calculated to do no serious harm even in
over doses. In the way of business I often
had occasion to look into his rooms, which
were furnished richly and sumptuously.
Having expressed myself as an agnostic in
spiritual matters, I was apparently regarded
as at least not an enemy, and was occasion-
ally invited to witness some of the wonders
of a seance.

On one occasion Simmons informed me
that a private seance would be held that
evening at which two skeptical gentlemen
were to be present, and I was invited to
form one of the company. Without enter-
ing into lengthy details, I will state
that in the broad light of three gas burners
in a room probably twenty feet square, and
with five of us sitting around a plain deal
table (which I had previously carefully ex-
amined) writing took place between two
tightly closed slates upon which Dr. Slade's
right hand quietly rested at the time. One
of the skeptical gentlemen removed the top-
most slate, and read aloud what was writ-
ten, and allowed us all to examine it, after
which he wiped the slate perfectly clean,
replaced the tiny bit of pencil, and with
Slade's hand again upon it, more writing oc-
curred, during which the crossing of the
t's and dotting the i's was distinctly heard,
and when the signature was written the
sound of the pencil was heard as it was
dropped upon the slate. The communica-
tions written, were simply about ten or
twelve lines of excellent moral advice to
mortals generally, and the signatures, which
were in full, were unknown to any of those
present. Noticing a number of musical in-
struments in the room, I inquired if the
spirits would not play for us. Dr. Slade
replied, "we will see?" and speaking aloud
he said "are there any spirit musicians pres-
ent?" Two raps upon or near the table sig-
nified "No." Slade's next query was "Can
you get us one?" Three raps signified
"Yes." "Thank you," he replied, "when
ready please inform us." General conver-
sation was then indulged in during the fol-
lowing five or ten minutes, when again
three sharp distinct raps were heard. Turn-
ing to me Slade asked what instrument I
desired should be played upon. I arose
and handed him a large square accordion,
which stood upon a piano near by, and
mentioning a familiar air said, "I would be
pleased to hear that?" He took the instru-
ment in his right hand, grasping it by the
end opposite the keys, raising it eight or
ten inches above the table, and extending
his arm across it, said "we are ready." In-
stantly the belows and keys of the instru-
ment moved, and to support it in position
he was obliged to grasp the wrist of his
right hand, with the left; as it seemed as if
the accordion was about to be pulled away
from him. The music was sweet and per-
fect in every particular, and our amazement
can only be imagined, as we witnessed the
rapid movement of those keys and noted
the effort required by Slade to retain the in-
strument in place; while at the same time
one of the strangers passed his hands above,
below, and around it, expecting to encoun-
ter some invisible thread or net work as the
agency employed. Other airs, some of them
the most rapid and difficult of execution
were played before us in the same manner,
with no visible hand anywhere near the
keys, until in wonder and admiration we
exclaimed "hold the slate once more until
we ask the name of our unseen artist." It
was done, and between the closed slates,

the name of a once celebrated German mus-
ician, long since deceased, was written.
Slade himself was no musician, and the
music from any instrument was evoked by
simply placing his hand or hands upon them.
To all questions during our sitting
requiring an answer of yes, or no, three raps
were promptly heard for the affirmative and
one or two for the negative. Such is a
brief and accurate description of one of my
most remarkable interviews with this man,
who is to-day amusing or astonishing the
savants of Paris, France. I attempt no ex-
planation of the unnatural phenomena wit-
nessed, farther than to assert as my posi-
tive conviction that no designed apparatus,
jugglery, or legerdemain, was employed in
its production. Those who know me best,
and know my skepticism and incredulity,
will believe I could not have been deceived.

Both Slade and his servant were affable,
though not garrulous, yet the latter when
he suspected no sinister motives, would at
times be very communicative, and he would
often relate to me the incidents of a night
with Slade when the "spirits" were holding
a ghostly frolic and revel around their bed.
"At a late hour of the night," said he, "I
would be awakened from sleep by a fearful
din. Rappings were heard, bells were ring-
ing, the musical instruments on the walls
were taken from their places, and while be-
ing played upon were carried at the same
time over and around our bed. Large din-
ner bells which we had in the room were
thrown upon, over and under the bed with
a most reckless abandon, but which never
struck us with sufficient force to injure.
Other articles in the room, as also our boots
and clothing, would be piled upon the bed
and again thrown to the floor promiscu-
ously, so that the morning light often revealed
a scene of confusion equal to a first-class
bacchanalian debauch. Whenever such
scenes occurred," he continued, "I invari-
ably awoke to find myself tightly clasped
in the arms of Slade who, though seemingly
partially unconscious, was in a profuse per-
spiration and trembling in every limb. He
would seem terribly excited if not fright-
ened, and possessed of great strength, so
that it was almost impossible to release my-
self. On striking a light, which was some-
times done, the din would cease instantly,
only to commence again the moment it was
extinguished. Whenever I could feel heavy
articles whizzing too uncomfortably near my
head, I would speak aloud asking the spirits
to exercise care and not hit me. During
such confusion in our room, flashes of light
similar to electricity would often appear to
be moving about, and reveal articles flying
through the air, as if it were thrown from
the hands. Many times it was hard to be-
lieve that some person had not gained ac-
cess to the rooms, every door of which I
had locked and barred before retiring, and
always found secure in the morning."

Never having been subject to any hallu-
cinations myself, and having no reason to
doubt the statement of Simmons, but on the
contrary every reason to believe he told the
truth, it is impossible to draw any other
conclusion than that to which I referred at
the beginning of this article, viz:—that a
power exists, with the various phases and
operations of which we are only partially
acquainted. This power may be physis, or
it may be only another form of electricity;
or it may be a union of both. It will not
do in this era to ignore it. It is therefore
incumbent upon all thoughtful and candid
persons to examine it closely at every possi-
ble opportunity, that coming generations
may commend, instead of accuse us of big-
otry and intolerance. Notwithstanding the
occasional statements of "exposures of
trickery," there is probably no man living
who is exhibiting this strange power—in
both natural and artificial light, and embody-
ing intelligence and knowledge outside his
audience—before so many crowned heads,
and truly scientific men as "Slade the Me-
dium."

FRANK A. HOWIG.
Mancelona, Mich., Aug. 21, 1886.

The origin of the word *dollar*, as every
body knows, is from the German *thaler* or
low German *daler*. But the way in which
it came to mean a coin is not familiar.
About the end of the fifteenth century the
counts of Schlick coined the silver taken
from their mines at Joachim's Thal (Joach-
im's Valley), into ounce pieces, which got
to be called Joachim's thaler, the German
adjective from the name of the place. These
pieces gained such reputation that they be-
came a kind of pattern, and other pieces of
a like sort took the name, dropping the first
part of the word for the sake of brevity.
Hence one dollar may be said to be the me-
tallic product of Joachim's Valley.

In spite of the recent hot weather large
sales of winter goods have been made by
the agents of Eastern mills, and heavy ship-
ments have been and still are made direct
from the manufacturer to the wholesale
dealer. The least favorable feature of the
situation is the exacting nature of the de-
mand by distributors for "dating ahead." That moderate time concessions are neces-
sary in order to move winter goods in mid-
summer cannot be denied, but the commis-
sion houses have been called upon of late to
grant unusual time for the bills to run.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, SEPTEMBER 1, 1886.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. C. Cole and Wm. Logie.

Grand Rapids Dairy Board of Trade.
President, Aaron Clark; Vice-President, F. E. Pickett; Secretary and Treasurer, E. A. Stowe. Market days, every Monday afternoon at 1 p. m.

Associated Associations of Michigan.
First Meeting, At Grand Rapids, Tuesday, September 21. Those intending to be present should notify THE MICHIGAN TRADESMAN as soon as possible.

Business Men's Protective Ass'n of Kingsley.
President, Jas. Broderick; Vice-President, A. G. Edwards; Secretary, Geo. W. Chaffey; Treasurer, H. P. Whipple.

Merchant's Protective Ass'n of Big Rapids.
President, N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovjoy; Secretary, A. S. Hobart; Treasurer, J. F. Clark.

White Lake Business Men's Association.
President, A. T. Linderman; Whitehall; Secretary, W. B. Nicholson; Whitehall; Treasurer, C. L. Strong; Montague.

Business Men's Protective Union of Cheboygan.
President, A. W. Weigate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

Traverse City Business Men's Association.
President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beale.

Luther Protective Association.
President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

Ionia Business Men's Protective Ass'n.
President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred. Cutler, Jr.

Business Men's Protective Ass'n of Saranac.
President, Geo. A. Potts; Secretary, P. T. Williams; Treasurer, S. M. Crawford.

Elk Rapids Business Men's Protective Ass'n.
President, J. J. McLaughlin; Secretary, C. L. Martin; Treasurer, A. B. Conklin.

Merchant's Union of Nashville.
President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

Lowell Business Men's Protective Ass'n.
President, N. B. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

Sturgis Business Men's Association.
President, Henry S. Church; Vice-President, H. L. Anthony; Secretary and Treasurer, Wm. Jora.

Ovid Business Men's Association.
President, C. H. Hunter; Secretary, Lester Cooley.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

OUR PORK ABROAD.

The latest volume of the government consular reports contains the results of an inquiry concerning hog products in various parts in Europe. A table forwarded by the American consul at Mannheim shows very plainly that our export trade in slaughtered meats (mainly pork) has been effected by German legislation. There were imported into Germany in 1880 from America, 17,608,000 kilograms of slaughtered meats. In the following year the amount imported was only 4,017,000 kilograms, while in the five years, 1881-85, the total amount was only 2,753,400 kilograms. It was shown long ago that the cause assigned for exclusion—the alleged infection of American pork with trichinae—was not the real cause. Our consuls' reports frequently contain proof that the protected pork of Germany is not free from these parasites. Consul Warner shows that official inspection in Prussia revealed trichinae in 2,624 hogs last year and Consul-General Raine writes from Berlin on June 3, fourteen were condemned because the meat was "full of trichinae." Consul-General Raine adds that "consumers become more convinced every day of the fallacy of the theories which led to the exclusion of American hog products from the German markets."

The scheme of a general system of special delivery is to be tried immediately, and very awkward it is likely to be. How can it be worked at offices covering a wide area, with a sparse population, and gathering but a scant revenue? Can the postmaster hurry off eight or ten miles with a package for eight cents? What the country needs is not an extension of "special delivery," which has proved a substantial failure even in most of the big offices, but an extension of the city delivery system to the more densely peopled rural districts, so as to encourage a freer use of postal facilities where such an extension is possible, and give those districts more for their money. It is they who pay for the Post-Office, and it is for them that it does the least. Why does not Mr. Vilas ask the British Post-Office authorities how this delivery system has worked in the rural districts of the British Islands, and what was its effect upon the amount of legitimate business before the introduction of postal telegraphy?

H. S. Henderson & Co., general dealers at Holton, accompany a renewal of their subscription with the following words of encouragement:

We need your paper every week and consider the dollar well invested. If through your teachings you can induce merchants, (particularly country merchants) to do a legitimate business, you will have done a proud thing for yourself, as well as for the trade generally.

The designation of THE TRADESMAN as official organ of the Michigan Division, T. P. A., will necessitate no change in the policy of the paper. THE TRADESMAN has always treated the traveling fraternity with the respect due an honorable calling and will continue to do so as long as its present editor is able to navigate.

Advertising in THE TRADESMAN evidently pays, if the following remonstrance from the West Michigan Lumber Co. is any criterion:

Take out our advertisement for a salesman. We are buried with applications. Don't let it appear another week.

The receipt of a letter of enquiry from Cannonsburg asking that the necessary blanks be forwarded, suggests the idea that Cannonsburg merchants propose to avail themselves of the only feasible system for coping with the dead-beat and peddler.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Frank J. Greulich has sold his saloon at 50 South Ionia street.

Daniel Rankin & Co. have engaged in the drug business at Shelby. The Hazeltine & Perkins Drug Co. furnished the stock.

Frank Vallier has engaged in the grocery business at 77 West Bridge street. Amos S. Musselman & Co. furnished the stock.

The executive committee of the Michigan State Pharmaceutical Association will hold a joint meeting with a committee of arrangements from the Grand Rapids Pharmaceutical society, at the Eagle Hotel, this afternoon, for the purpose of perfecting arrangements for the coming annual meeting of the former organization.

John E. Kenning has purchased the interest of Edward E. Mohl in the firm of Mohl & Kenning, manufacturers and jobbers of cigars, at 98 and 100 Louis street, and will continue the business under the firm name of John E. Kenning & Co. Mr. Kenning will continue to visit the trade in Central and Northern Michigan and H. J. Craig will attend the wants of the patrons of the house in Southern Michigan and Northern Indiana.

AROUND THE STATE.

Thos. Beecher succeeds C. W. Beecher in general trade at Belding.

V. L. Dibble has bought the grocery stock of W. H. Jordan, at Scotts.

F. R. Messenger has bought the general stock of D. T. Fargo, at Sheridan.

Whitehouse & Son succeed Geo. Whitehouse in general trade at Minden City.

J. B. Wilson succeeds J. B. Wilson & Bro. in the hardware business at Flint.

Atwood & Colburn succeed C. E. Root & Co. in the notion business at Hillsdale.

Miss Belle Scott has bought the notion stock of J. J. Kanagy & Son, at Charlevoix.

B. F. Parsons succeeds Parsons Bros. in the grocery and boot and shoe business at Howell.

Bailey & Winches succeed A. E. Bailey & Co. and A. Winches in general trade at Spring Arbor.

C. Huyser, grocer at New Groningen, has added a new line of dry goods. P. Steketee & Sons furnished the stock.

Saranac Local: Nash & Barkdull have dissolved partnership, Mr. Barkdull having sold his interest in the store to Mr. Nash. Mr. Barkdull will remain in the store in the employ of Mr. Nash.

Wise Bros. have re-engaged in the hardware business at Mancelona. The firm saved a portion of their stock during the recent fire and placed an order for the balance with Foster, Stevens & Co.

Petoskey Democrat: H. F. Higgins has disposed of his interest in the drug business to his partner A. J. Dayton. Mr. Higgins has not yet decided as to whether he will remain in Petoskey or engage in business elsewhere.

Chas. E. Bird, the Saugatuck druggist and steamboat owner, has sold his sloop-rigged yacht, the *Viren*, to Will Courtright, of Newaygo, who will sail her on Black Lake a week or two, preparatory to transporting her to Hess Lake near Newaygo. The *Viren* is as handsome a vessel as ever plowed the water, but she cannot rank in speed with the craft in which the proprietors of THE TRADESMAN are interested.

MANUFACTURING MATTERS.

The American Machine Works, at Detroit, is succeeded by F. Hueltelman & Co. J. G. Garvin succeeds Garvin & Johnson in the manufacture of wagons at Paw Paw.

STRAY FACTS.

W. E. Ross, stationer at Cheboygan, is dead.

Lumber buyers from outside have lately been thick at Menominee.

C. E. Richardson has engaged in the harness business at Sherwood.

Jos. Gramer succeeds Philip Lutz in the brewery business at Marshall.

Wm. E. Rose, dealer in books and stationery at Cheboygan, is dead.

H. Hamlyn succeeds Hamlyn & Farlin in the meat business at Bellevue.

Joel Field succeeds Field & Schabert in the saloon business at Jackson.

Chas. O. Gregory has sold his harness business at Centerville, to R. S. Butler.

John White succeeds White & Shepard in the boot and shoe business at Charlotte.

Wm. H. Johnson succeeds Christian Schmidt in the saloon business at Muskegon.

McPherson & MacGregor succeed Hanley & McPherson in the bakery business at Detroit.

The Minor Lumber Co. at Alpena, has bought G. A. Butterfield's stock of logs for \$22,500.

The Leavenworth & Burr Publishing Co. succeeds the W. H. Burr Publishing Co., at Detroit.

C. R. Paige and J. N. Broadfoot, who operate at Traverse City, each handled about 2,000 cords of hemlock bark this season.

Alden Batcheller & Co., of Bachelor, have purchased 1,500,000 feet of white pine of the F. & P. M. Railway. The timber is situated in Amber township, Mason county, and will be transported to Bachelor by rail.

From New Era, on the Chicago & West Michigan Railway, there has been shipped this year 8,000,000 feet of lumber, 800 cords of hemlock bark, 25,000 ties, large quantities of stave bolts and other forest products.

The piles at the old Beibler mill, at Muskegon, to the number of 500, have been pulled. Most of them were Norway pine, and it was found that they were sound as ever, though they had been in the water and and ground underneath for about 30 years.

Alden Batcheller & Co., sawmill operators at Bachelor, have added a complete single outfit in the shape of a Perkins machine having a daily capacity of 35,000. A. E. Curtiss, manager of the firm, was in town last week for the purpose of making the necessary preliminary arrangements.

Butters & Peters are tearing up their narrow gauge railway out of Tallman, and are putting a road down from Ludington to Crystal Valley, a distance of seventeen miles. Eight miles have already been graded and ironed and it is expected that trains will be run the entire length of the road before snow flies.

The Gripsack Brigade.

L. M. Mills and family have returned from their sojourn at Macatawa Park.

Geo. McKay expects to start his wife for the West September 20, if her health permits.

It is F. D. Green—not J. T. Green—who has engaged to work the city trade for Ed. Telfer.

Phil. Gaubatz, representing B. Leidersdorf & Co., of Milwaukee, was in town over Sunday.

C. H. Kirschner, representing the Chicago Creamery Supply House, of Chicago, was in town last week.

Edwin E. Morgan, formerly shipping clerk for John Caulfield, is now working the city trade for a Detroit tobacco house.

John Howard Peake—ten pounds—son of A. F. Peake and wife, of Jackson—born on the fifth anniversary of his parents' wedding.

J. A. Henry, of the firm of Wm. L. Ellis & Co., went North with B. Frank Emery last week and started yesterday for Indianapolis.

T. P. A. members at Kalamazoo have organized a post of about sixty members. C. L. Zacharie is president and J. H. Sandborn secretary and treasurer.

C. E. Cones, State agent for S. W. Venable & Co., tobacco manufacturers at Petersburg, Va., was in town over Sunday and left Tuesday for Jackson.

O. V. Perry, formerly on the road for Cary & Loveridge, has engaged to travel for the Detroit Safe Co., of Detroit, covering the central portion of the State.

A letter from Woodville conveys the startling intelligence that Steve Sears is out with a new jumble—one not wholly connected with the grocery business, although it takes well with the trade.

THE TRADESMAN has secured—at great expense—an exact reproduction of Dave Smith's new house at Chicago, which will appear in next week's paper. In the foreground appears a portrait of Dave, who is in the act of pointing out his home to a country customer. Dave has already engaged 100 copies of the paper containing the illustration.

A Reed City correspondent writes as follows: "There was quite a gathering of commercial men on the occasion of the soldiers' reunion here last week. Thomas McLeod lead the buck tail drum corps. Joe Reed umpired the Reed City vs. Evert base ball game and Frank Parmenter performed the same duty for the Cadillac and Harbor Springs clubs. Lewis K. Townsend exhibited his music box. Dave Kenyon headed a self-constituted reception committee, while Manley Jones put in his best looks entertaining the ladies. Jim Bradford capped the climax by—but I promised not to tell what Jim did."

A Bailey merchant writes THE TRADESMAN as follows: Frank R. Miles, traveling agent for Foster, Stevens & Co., was here a few days ago in company with three other traveling men. I happened to have a large number of eggs setting around in baskets and Miles looked them over and made remarks about them. Finally he took one in both hands and pressed it endways, and of course it broke and flew all over his coat and linen. The boys all had a great laugh and all took a cigar at Miles' expense. Can't you make a little note of it in your next paper saying something like this: We understand that Frank R. Miles, of Foster, Stevens & Co., is about to go into business on his own account. He was up at Bailey a few days ago, looking over the egg business and talking of investing some of his capital in that class of goods, but as the business was new to him and a new business wants to be investigated thoroughly before being entered into he thought best to see how those eggs looked on the inside, and we understand that the investigation did not quite meet his expectations; but he carried a sample of what he found on the inside of the shell back to Grand Rapids.

Good Words Unsolicited.

W. A. DeHart, general dealer, Vickeryville: "Good paper."

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

A. H. Eckerman, Muskegon.
C. E. Coburn, Pierson.
A. E. Curtiss, manager Alden Batcheller, Bachelor.
Geo. Reader, Reader Bros., Scottsville.
L. M. Handy, Mancelona.
Geo. T. Warren, Geo. T. Warren & Co., Flint.
Dennis Bros., Reed City.
Walter Strick, Forest Grove.
Hoag & Judson, Cannonsburg.
J. D. Clark, Kalkaska.
Butter & McCullough, Alba.
Levett & Dunn, Dor.
F. E. Croft, Lakeview.
J. P. Cordes, Alpine.
Mr. Hamilton, Hamilton & Milken, Traverse City.

Mr. Lindley, Spring & Lindley, Bailey.
Jay Marlatt, Berlin.
Gus. Begman, Bauer.
John Gunstra, Lamont.
Mr. Woodruff, Woodruff & Monk, Saranac.
S. T. McLeilen, Denison.
Rose Bros., Allendale.
W. O. Lake, Morley.
Cole & Chapin, Ada.
John Andre, Andre & Son, Jennisonville.
Cabs. Barnard, Reed & Barnard, Stanwood.
T. Reamer & Co., Hobart.
Will Wise, Wise Bros., Mancelona.
J. C. Benbow, Cannonsburg.
Thos. Cooley, Lisbon.
J. W. Robinson, Vestaburg.
J. S. Goodyear, Hastings.
Mrs. J. DeBri, Byron Center.
Norman Harris, Big Springs.
J. W. Clouserhouse, Grandville.
Wm. Karsten, Beaver Dam.
M. J. Howard, Englishville.
A. M. Church, Englishville.
M. V. Crocker, Byron Center.
G. TenHoor, Forest Grove.
W. F. Rice, Alpine.
Stanley Monroe, Berlin.
C. O. Smedley, Lamont.
C. O. Smedley & Son, Cannonsburg.
W. S. Root, Tallmadge.
L. Cook, Bauer.
B. M. Denison, East Paris.
B. Gilbert & Co., Moline.
A. Purchase, South Bendon.
John Van Eenennaam, Zealand.
Wm. Vermeulen, Beaver Dam.
H. M. Freeman, Lisbon.
Cooper, Jameson.
T. J. Smedley, Lamont.
J. J. Wiseman, Nunica.
P. Brusse, Zealand.
C. F. Sears, Rockford.
M. Heyboer & Bro., Drenthe.
A. E. Curtiss, Alden Batcheller & Co., Bachelor.

M. Freehling, Whitehall.
Darling & Roberts, Sparta.
John Smith, Ada.
Den Herder & Tanis, Vriesland.
H. Dekline, Jamestown.
Robert Cluff, Midland.
D. W. Shattuck, Wayland.
C. M. Deming, Dutton.
F. Boonstra, Drenthe.
L. N. Fisher, Dor.
Geo. J. Reysing, Tustin.
E. E. Rice, Six Lakes.
Gibbs Bros., Mayfield.
Smith & Bristol, Ada.
M. Minderhout, Hanley.
Green & Stanton, Nashville.
Geo. W. Bartlett, Ashland Center.
A. W. Blain, Dutton.
D. J. Peacock, Ashland.
D. B. Galentine, Bailey.
Geo. B. Horton, Fruitridge.
Blakeley Bros., Fife Lake.
C. E. Blakeley, Coopersville.
F. W. Williams, Caladenia.
Neal McMillan, Rockford.
O. D. Hamilton & Son, St. Charles.
Henry Randolph, St. Louis.
A. S. McIntyr, St. Louis.
Hunt & Hunter, Lowell.
I. N. Waite, Hudsonville.
A. Mulholland, Jr., Ashton.
O. W. Messenger, Spring Lake.
Senator (2) Geo. F. Starck, Cascade.
R. A. Hastings, Sparta.
S. J. Coon, Lisbon.
A. H. A. Eckerman, Muskegon.
L. De Vries, Jamestown.
K. G. Beckwith, Bradley.
Childs & Carper, Childs Mill.
M. P. Shields, Hilliards.
A. J. Underhill, Pentwater.
Vander Eemout.
Mrs. Hovinz, Grandville.
F. P. Hopper, Fremont.
C. Huyser, New Groningen.
H. O. Harb, St. Louis.
Miss K. L. Kinney, Maple Hill.
W. H. Benedict, Casnovia.
S. M. Leisure, Spring Grove.
E. S. Fitch, Wayland.
Alex. Duntun, Duntun & Lovely, Howard City.
Frank Rose, Manton.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.
Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOUND—A hound. Address Chas. Dorff, 35 Stocking st., Grand Rapids. 154*

EXCHANGE—Saw mill, eighty acre farm and city property in exchange for dry goods, clothing, millinery or boots and shoes. For particulars, address P. Medalle, Cadillac, Mich. 155*

FOR SALE—A small and well-selected stock of groceries. First-class location and a first-class trade in Grand Rapids. Lease of store for five years. Rooms for family adjoining store. Reason for selling, poor health. For further information, address ZZZ, care THE TRADESMAN, Grand Rapids, Mich. 153tf

FOR SALE—One large ice box, (lined inside) one pair scales, weigh 800 pounds, (almost new); two counter scales; twenty-one feet of shelving suitable for grocery or drug store, and other shelving; one 2 1/2 foot show case; one new delivery wagon; one copying press and patent brush; one safe; one second-hand cheese safe; thirteen new wooden tea chests (new). Apply to J. C. Shaw & Co., 79 Canal street, Grand Rapids, Mich. 154

FOR SALE OR EXCHANGE—124 acres fruit farm adjoining city of Grand Rapids, elegant buildings for developing hardware or general merchandise stock. Address Box 65, Grand Rapids, Mich. 154*

PARTNER WANTED—To buy half interest in grocery business in one of the finest cities of 6,000 population in Northern Michigan. One of the partners obliged to sell on account of advanced age and very poor health. Large trade already built up, and can be doubled. Sales for June, \$2,015 and July, \$2,477. Address L, care THE TRADESMAN, Grand Rapids, Mich. 157*

FOR SALE—A hardware store with tin-shop, situated in best farming county in center of State. About \$1,500 stock all new, no competition. Address G. A., care THE TRADESMAN. 157*

GRIST MILL—For sale or exchange for other property. Mill is situated on railroad thirty-six to eighty miles from competing mills in new and rapidly developing farming country near lumbering markets. Present owner not a miller and having other business. Address Geo. H. Smith, Gaylord, Mich. 154*

FOR SALE—Small stock of general merchandise in growing town, with prospect of railroad in the near future. Also fine residence, if desired. Address O. W. Bailey, Kalamo, Mich. 156*

FOR SALE—A drug store situated on the Chicago & West Michigan Railway in one of the finest fruit and farming counties in the State. Stock of \$1,500 or under. Also a fine practice to be disposed of at the same time, to a physician who wishes to practice medicine in connection with drug store. Competition light. Address "Sun," care THE TRADESMAN. 143tf

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

POTATOES!

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants,
166 SOUTH WATER ST., - CHICAGO, ILL.

MICHIGAN CIGAR CO.

Manufacturers of the Celebrated

M. C. C.

Leading 10c Cigar; and

YUM YUM,

The best 5c Cigar in the Market.

BIG RAPIDS. - MICH.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.
Niagara Starch Co.'s Celebrated Starch.
"Jolly Tar" Celebrated Plug Tobacco, dark and light.
Jolly Time" Celebrated Fine Cut Tobacco.
Dwinell, Hayward & Co.'s Roasted Coffees.
Thomson & Taylor's Magnolia Coffee.
Warsaw Salt Co.'s Warsaw Salt.
"Benton" Tomatoes, Benton Harbor.
"Van Camp" Tomatoes, Indianapolis.
"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,
Grand Rapids, Mich.

E. FALLAS,

Makes a Specialty of

Butter and Eggs, Lemons and Oranges,

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
97 and 99 Canal Street, - Grand Rapids, Michigan

O. W. BLAIN & CO., Produce Commission Merchants,

—DEALERS IN—

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

PURE.

NEW PROCESS STARCH.

SWEET.

This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the

FIRMENICH MFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills.

FOR SALE BY

STRONG. Clark, Jewell & Co. SURE.

J. T. BELL & CO.,

Saginaw Valley Fruit House

And COMMISSION MERCHANTS,

Dealers in all kinds Country Produce & Foreign Fruits.

Reference: Banks of East Saginaw.
CONSIGNMENTS SOLICITED. East Saginaw, Mich.

"ACME" BAKING POWDER

In 1-4 lb. Cans, 3 doz. Case, 85c per doz.
In 1-2 lb. Cans, 3 doz. Case, \$1.80 per doz.

Bulkley, Lemon & Hoops

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, SEPTEMBER 1, 1886.

Home Grown.

William at a grocer's saw a Ticket grace a verdant pile. "Home grown cucumbers," read William, Read it with a smile.

Next day cried the neighbor, "What's this Noise that fills our hearts with fear?" "Home grown cucumbers!" said William, Said it with a tear.

He Got His Customer.

The following story is told of an enterprising New York jobber, the events having taken place some years ago when the gentleman was a traveler. The merchant in question, having heard of the arrival of a country trader who was known to be a large purchaser and of unquestionable credit, was resolved to get him to visit his establishment, and once there, he felt sure he could secure him as a customer. He accordingly sent out one of his drummers, of whom he had quite a number, adapted to every taste and disposition. The one sent, however, returned without success. No. 2 was dispatched, with no better success, and again No. 3, and so on until all had gone and come back without their man. The merchant now determined to go himself, and finding that brandy and water and free tickets to the theater were of no avail, for the country trader did not take one or go to the other, he was reduced to the necessity of employing a ruse, which, as the sequel shows, was simple as well as effectual. On taking his departure after a pleasant interview, the merchant took care to commit the "mistake" of taking the trader's hat instead of his own. Next morning, as was expected, the merchant received a prompt visit at his store from the country trader, who came to look up the hat which he supposed had been hurriedly exchanged. This was what the merchant wanted, and through this means sold a good bill of goods and secured a regular customer.

The Tyranny of Capital.

"Please, sir, will you give a poor man a little money to buy bread for his family? I have an aged father and an older brother to support who are unable to work. Please give me a small pittance, and heaven will bless you, I am sure."

"Your father is unable to work, is he?"
"He is, sir."
"What's the matter with him?"
"On a strike."
"What did he strike for?"
"Because the boss wouldn't allow Patsy Peters to tie his dog in the back yard."
"And your brother can't work?"
"No sir."
"How's that?"
"On a strike."
"What did he strike for?"
"Because the boss wouldn't hire his second cousin from Texas."

"And do you mean to say that you cannot work? You look able-bodied; what is the matter with you?"
"On a strike."
"Well, what did you strike for?"
"Because my brother and my father said they would boycott me if I didn't."
"Well, my friend, here is a dollar for you. Our noble-hearted yeomanry must be supported in their fight against the tyranny of capital."

How It Struck a Dyspeptic.

The other day a little colored boy stopped in front of a Chicago grocery, and after wistfully eyeing a pyramid of sardine boxes, marked "only 8 cents," invested in a box. Going to the edge of the pavement, he opened the box and ate the sardines as fast as he could cram them into his mouth and then drank the oil remaining in the box. This did not satisfy him and he invested in another box of sardines, gulping them down with a gusto. Then he purchased a huge cucumber pickle, which he ate heartily, and to crown it all he bought a pint of peanuts and ate them for desert. A gentleman who stood near watching the boy taking in food said: "Great Scott, if I had a stomach like that I would give \$1,000."

The prevailing vicious preaching of labor societies that the average capitalist is a grasping, soulless person, regardless of the rights of his employees, must give way to the truth that the average employer is as humane and as well intentioned toward his employees as they are toward him; that their standing in society is equal, and that their unity is absolutely essential to common prosperity. Upon such a foundation and such only can peace come out of prevailing disorder bringing with it, if it shall prove best to all concerned, arbitration, shorter hours, profit, co-operation. And because we believe that such sentiments as these are implanted in the hearts of the great majority of the people of this country, albeit they may be for a time subjected to baser passions in some measure, and because we confidentially look to see them prevail in the near future, we can but take a hopeful view of the present unparalleled situation.

C. R. Paige and J. N. Broodfoot, who operate at Traverse City, each handled about 2,000 cords of hemlock bark this season.



FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated
L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.
ORDER SAMPLE M BY MAIL.

TIME TABLES.

Chicago & West Michigan.

Mail.	Leaves.	Arrives.
*Day Express.....	9:00 a.m.	3:55 p.m.
*Night Express.....	12:50 p.m.	9:30 p.m.
*Night Express.....	11:00 p.m.	5:45 a.m.
Muskegon Express.....	4:45 p.m.	11:00 a.m.
*Daily.	*Daily except Sunday.	
Pullman Sleeping Cars on all night trains.		
Through parlor car in charge of careful attendants without extra charge to Chicago on 12:50 p. m., and through coach on 9 a. m. and 11 p. m. trains.		

NEWAYGO DIVISION.
Express..... Leaves. Arrives.
Express..... 8:00 a.m. 10:35 a.m.
Express..... 8:45 p.m. 4:30 p.m.
All trains arrive and depart from Union Depot.
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.
W. A. GAVETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Grand Rapids & Indiana.

GOING NORTH.	Leaves.	Arrives.
Traverse City and Mack. Ex.	8:45 a.m.	9:05 a.m.
Traverse City and Mack. Ex.	11:45 a.m.	11:45 a.m.
Traverse City and Mack. Ex.	7:40 p.m.	11:10 p.m.
Cadillac Express.....	3:40 p.m.	5:05 p.m.
9:05 a.m. and 11:45 a.m. trains have chair cars for Mackinaw and Traverse City.		
11:10 p.m. train has a sleeping car for Traverse City and Mackinaw.		

GOING SOUTH.	Leaves.	Arrives.
Cincinnati Express.....	5:40 a.m.	7:15 a.m.
Port Wayne Express.....	10:25 a.m.	11:45 a.m.
Cincinnati Express.....	5:05 p.m.	5:30 p.m.
Trav. City and Mack. Ex.	10:40 p.m.	
7:15 a.m. train has parlor chair car for Cincinnati.		
5:30 p.m. train has Woodruff sleeper for Cincinnati.		

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

Going West.	Leaves.	Going East.	Arrives.
10:30 a.m. St. Ignace.....	8:30	6:00	
2:56 9:40... Seney.....	8:15		
7:00 12:40... Marquette.....	2:15	9:30	
8:00 12:50... Marquette.....	2:00	6:10	
8:35 1:40... Negaunee.....	1:25	5:35	
8:50 1:55... Ishpeming.....	12:35	5:20	
10:00 3:05... Republic.....	11:50	4:10	
10:00 3:10... Michigamme.....	11:50	4:10	
4:10... L'Anse.....	10:40		
5:40... Houghton.....	9:20		
5:50... Hancock.....	9:01		
6:35... Calumet.....	8:15		

Mixed train leaves St. Ignace at 7 a. m., arrives Marquette 5:30 p. m.; leaves Marquette 7 a. m., arrives St. Ignace at 5:55 p. m.
E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.

Lake Shore & Michigan Southern.

Leave.	Arrive.
Ex. Mail. N. Y. N. Y. Ex. Mail.	
5:00 7:45 Dp. Grand Rapids.....	9:07 7:25
6:10 9:02... Allegan.....	7:55 6:10
7:05 10:05... Kalamazoo.....	7:00 5:00
8:40 11:40... White Pigeon.....	5:50 3:25
a. m. p. m. Toledo.....	p. m. a. m.
2:30 5:10... Toledo.....	11:15 10:40
8:25 9:40... Cleveland.....	6:40 6:30
p. m. a. m. Buffalo.....	a. m. p. m.
2:45 3:30... Buffalo.....	11:55 11:55
a. m. p. m. Chicago.....	p. m. a. m.
5:40 11:00... Chicago.....	11:30 8:50
A local freight leaves Grand Rapids at 1 p. m., carrying passengers as far as Allegan.	
All trains daily except Sunday.	
J. W. MCKENNEY, General Agent.	

Detroit, Grand Haven & Milwaukee.

GOING EAST.	Leaves.	Arrives.
*Steamboat Express.....	6:20 a.m.	8:25 a.m.
*Through Mail.....	10:15 a.m.	10:50 a.m.
*Evening Express.....	3:15 p.m.	3:50 p.m.
*Mixed Express.....	6:25 p.m.	6:30 p.m.
*Mixed, with coach.....		11:00 a.m.
GOING WEST.	Leaves.	Arrives.
*Morning Express.....	1:05 p.m.	1:10 p.m.
*Through Mail.....	5:00 p.m.	5:10 p.m.
*Steamboat Express.....	10:40 p.m.	10:45 p.m.
*Mixed.....		7:45 a.m.
*Night Express.....	5:10 a.m.	5:35 a.m.
*Daily, Sundays excepted.		
Passengers taking the 6:25 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.		
The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.		
D. POTTER, City Pass. Agent.		
GEO. B. REEVE, Traffic Manager, Chicago.		

Michigan Central.

DEPART.	Leaves.	Arrives.
Detroit Express.....	6:15 a.m.	
Day Express.....	1:10 p.m.	
*Atlantic Express.....	10:10 p.m.	
Mixed.....	6:50 a.m.	
ARRIVE.	Leaves.	Arrives.
*Pacific Express.....	6:00 a.m.	
Mail.....	8:00 p.m.	
Grand Rapids Express.....	10:15 p.m.	
Mixed.....	5:15 p.m.	
*Daily. All others daily except Sunday.		
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.		
Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.		
Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.)		
CHAS. H. NORRIS, Gen'l Agent.		

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

Wholesale Agents for the Lima Egg Crates and Fillers.

8 and 10 Ionia St., Grand Rapids, Mich.

Order a sample case of

HONEY BEE COFFEE.

PRINCESS BAKING POWDER,

Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,

59 Jefferson ave., Detroit, Mich.

BASKETS!

Buy your baskets where they grow.

We have just began to pick ours and the crop is fine.

MARKET, BUSHELS, PEACH and GRAPE Baskets at very low prices.

CURTISS, DUNTON & CO.

OYSTERS!

WM. L. ELLIS & CO.

STAR



BRAND

Baltimore

Oysters.

On and after Sept. 1st, dealers can have their orders filled promptly direct from Baltimore or from Grand Rapids with this well-known and popular brand of Straight Baltimore Pack of Fresh Oysters.

I also handle a large variety of Fresh Sea and Lake Fish, Clams, Shrimps, Lobsters and Celery. All kinds of Salt Fish in packages. All special orders will have prompt attention.

I shall still continue to handle the New York Counts and Selects. For prices and terms address

B. F. EMERY,

87 CANAL ST. Manager.

NEAL'S CARRIAGE PAINTS,

A Rapid Seller. Splendid Profit.

Seven beautiful shades. Just the thing for repainting old buggies. Varnishing not necessary. One coat for old work. Dries with a beautiful gloss. An old buggy can be repainted at a cost not to exceed one dollar. A rapid seller. Packed in assorted cases. Every case has accompanying it ample advertising matter.

Acme White Lead and Color Works, Sole Manufacturers, Detroit.

HESTER & FOX, MANUFACTURERS' AGENTS FOR SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.
Write for Prices. 130 OAKES ST., GRAND RAPIDS, MICH.

OBERNE, HOSICK & CO., Manufacturers of FINE LAUNDRY and TOILET SOAPS,

120 Michigan St., Chicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.

Write me for Prices.



Every can wrapped in colored tissue paper with signature and stamp on each can.

PUTNAM & BROOKS

Wholesale Manufacturers of

PURE CANDY!

ORANGES, LEMONS, BANANAS, FIGS, DATES, Nuts, Etc.

P. STEKETEE & SONS,

JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

A Specialty.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

"JOLLY TAR" PLUG TOBACCO, BULKLEY, LEMON & HOOPS.

MICHIGAN DIVISION



Travelers' Protective Ass'n.

President—C. S. Kelsey, Battle Creek.
Vice-President—A. F. Peake, Jackson.
Secretary—Leo A. Caro, Grand Rapids.
Board of Directors—E. L. Jones, Battle Creek; C. L. Zacharie, Kalamazoo; C. W. Gregg, Jackson; L. J. Koster, Detroit; H. E. Tremayn, Bay City.
Sergeant-at-Arms—D. G. Crotty, Muskegon.
Captain—Rev. Washington Gardner, Jackson.
Official Organ—THE MICHIGAN TRADESMAN.

IN CONVENTION ASSEMBLED.

Annual Meeting of the Michigan Division, T. P. A.

The annual convention of the Michigan Division, T. P. A., was called to order by President Kelsey in the beautiful Academy of Music, at Kalamazoo, last Saturday morning, the exercises being opened with prayer by Rev. A. M. Gould.

L. M. Mills, President of the Grand Rapids Traveling Men's Association, was invited to take a seat on the platform, which invitation he accepted.

M. J. Matthews, chairman of the Committee on Program, presented the following order of exercises for the convention, which was adopted:

1. Convening of Division at 10 a. m.
2. Report of special committees.
3. Report of standing committees.
4. Report of Board of Directors.
5. Report of Secretary-Treasurer.
6. New business.
7. Election of officers.
8. Unfinished business.
9. Adjournment.

J. M. Ward, of the Committee on Credentials, read the following report, which was adopted:

We, the undersigned Committee on Credentials, respectfully report that all commercial travelers holding certificates of membership in the Travelers' Protective Association under date of 1885 and 1886, or whose names appear on the list of membership of this Division as having paid all dues, are entitled to a seat and vote in this convention.

LOUIS J. KOSTER,
J. M. WARD,
CHAS. W. GREGG,
ELI L. JONES,
Committee on Credentials.

A. F. Peake, chairman of the Auditing Committee, reported that the books of the Treasurer had been examined and found to be correct. The Division has received from all sources \$378 and disbursed \$307.45, leaving a balance in the treasury of \$70.55. There is due from the National treasury the sum of \$46. The Division is in debt \$51.76 for printing and \$320.05 for expenses of delegates to the Baltimore convention. The report was referred to the new State Board of Directors.

It was noticed that the three delegates who attended the Baltimore convention from Battle Creek put in no bills for expenses. This was explained by E. L. Jones, of Battle Creek, who stated that the expenses of the trip were borne by the local post.

M. J. Matthews, chairman of the Committee on Legislation, read the following report, which was adopted:

To the Officers and Members of the Michigan Division T. P. A.:

GENTLEMEN—Your Legislative Committee, elected at the annual State meeting in 1885, desire to report that as there has been no election of congressmen, of State legislators, or session of the State Legislature during their term of office, and as no instructions were received from the National Legislative Committee, there seemed no occasion or opportunity for any aggressive work on the part of your committee. Therefore, nothing has been done on which to report, except to refer you to the very able report of the chairman of the National Committee, as published in the proceedings of the National Convention held at Baltimore, June 24, 25 and 26. Your committee desire further to report that it is informed that the National Committee for this fiscal year will soon submit to your Legislative Committee a plan of operation and request your individual co-operation with your State Committee, in carrying said plan to a successful issue during the coming political campaign, especially as regards the election of Congressmen for the State of Michigan. All of which is respectfully submitted.

M. J. MATTHEWS, Chairman.

The following report from the Committee on Hotels, Buses and Baggage was read by A. A. Howard and adopted:

Mr. President, and Gentlemen of the Michigan Division:

Your Hotel and Bus Committee wishes to make their annual report of the work accomplished by them.

1. We have had one complaint against a hotel, which was duly investigated and we are happy to say that the desired improvements were made satisfactory both to our Association and the hotel.

2. One complaint against a hotel by an officer of our Association was received and duly investigated. It was of a trivial nature and purely personal and it was returned to the Board of Directors with the request that it be returned to the complainant.

3. One complaint has reached us against a bus line, we have endeavored to make satisfactory rates with them, but failed. The line has since changed hands and satisfactory rates are now given our Association. We have made verbal contracts with a great many bus lines in the State, for a 25 cent rate for the round trip. In some cases the contracts have been broken, we are now making a written contract with the bus lines and it is our intention to have them post up a copy in every bus, we have in the past made rates for all traveling men, but since the new contracts came out have made rates for members of the T. P. A. only.

4. We have made a rate of \$1.50 per day for Sunday at the following hotels: Phoenix House, Charlotte; Commercial House, Ionia; Pacific House, South Haven; we have promises from a number of hotels that no discrimination in rates shall be made in

favor of theatrical troupes lower than given to commercial men.

AARON HUFFORD, Chairman.

No reports were presented from the Committees on Press, Railroads and Sick and Disabled, but on the suggestion of the President a rising vote of thanks was tendered the Press for the uniform courtesy extended to the Division.

L. J. Koster, chairman of the State Board of Directors made a verbal report, setting forth the present satisfactory condition of the Division. On motion of M. J. Matthews, the report was accepted, to be placed on file whenever a written report is submitted.

M. J. Matthews then called for the reading of the minutes of the previous meeting, which were adopted as read.

On motion of J. M. Ward, a vote of thanks was tendered the members of the Ladies' Legion of Honor who were present.

Secretary Caro then read the following report, which was adopted:

Mr. President and Gentlemen of the Convention:

Another year has rolled around and we are once more assembled in a body to do and plan for our and our brothers' best interest. It is unnecessary for me to say that the year just gone by has been one of vast importance to our association. You all know that full well. We have passed through a year of doubts and shadows and have almost been wrecked on the rocks of adversity. Thanks to the men who have been at the head of our organization, we have passed through this danger safely and have reached a period of success unheard of before in the annals of commercial history.

When four years ago the handful of men who then formed the T. P. A. made public their plans they were laughed at and sneered at, not only by the railway companies and hotels, but by the traveling men of the United States. To-day the "laugh is on the other side of the mouth," to use a common expression, and the little baby association of four years ago is a vast conglomeration of the best talent and brain that the commercial world can afford. We are making ourselves heard not only on the road but in the legislative halls of our country. When four years ago we asked to be heard by a certain railroad company on a matter of importance to our association, they refused to do so, as much as answer the civil letter. Now it is different, and in nine cases out of ten our reasonable requests are granted. Of course this has only been accomplished by hard work and constant labor, and I wish to say now that this division claims, and with good reason, a large share of the credit due. When two years ago the Michigan Division was considered large enough to have a Vice President, the prospect was slim for any amount of good to be accomplished, but due credit should be given to ex-President McCauley for the large amount of good he did for us when we know the difficulties he labored under.

This completes my second year as your Secretary and my first year as your Secretary-Treasurer. That I have tried to do my work well no one will doubt. I know and you know that it is a matter of impossibility to please every one and do things to suit everyone. I wish to return thanks to the worthy gentleman who has been my active co-worker in this work—a man without whom it would have been impossible to accomplish what has been accomplished—I mean our respected President—Crawford S. Kelsey. Also the large hearted and free spoken worker, with the emphasis on the word worker—A. F. Peake—and last, but by no means least, our State Board of Directors. They have always promptly answered any and all calls upon their time and should have a large share of your kind consideration.

This Division now numbers over 1,200 members, and although they are not all in good standing at the present moment we hope that before many days roll around they will have seen the error of their way and have sent their little two dollars to our National Secretary.

We have met here to-day for a matter of importance to us all and I hope you will pardon me if I hurt any one's feelings in what I am about to say. Some time ago I was unlucky enough to have a felon on my right hand, and it caused me the most exquisite agony I ever heard of. I went to a doctor and showed him my hand and asked him what he could do for me. "I can fix that up in a few minutes," he said. Said I, "will it hurt?" He sort of smiled and said, "of course it will, but only for a little while, and then you will be free from pain." He cut and cut deep, but in a very short time the pain was gone and I felt relieved. Gentlemen, this Division is the man, and we are the doctors, and we are here to-day to cut and to cut deep, if necessary, but it must be done to save the Division pain and trouble in the future. Because Tom, Dick, or Harry is a good fellow and a friend of yours or mine, is no good reason why he should be foisted on this Division as an officer. Let every man that has the ambition to become an officer of this Division bear in mind that we want no drones and we have no use for a man that is only talk and no action. It means work and hard work to keep an organization like this before the public in its proper light, and it means work and hard work to keep the machine oiled. I therefore beg of you, gentlemen, be cautious whom you nominate for the various offices to be filled to-day. I say it freely and say it with good conscience, that I believe in the part of Scripture that says, "If thy right hand offend thee, cut it off."

We are business men in the strict sense of the word and are here to transact business in a business-like way. I hope and trust that any member present who has a grievance, or a fancied one, will not hesitate to make it known. We can not all get up and make a set speech, we can not all have the eloquence of Webster, but we can defend ourselves and our rights. I had intended to make a report, and in fact had one written out. It contained over two thousand words and in looking it over I repeated and began to condense it. I will now read you my report as condensed: "The Michigan Division is holding its own." Thanking you for the attention you have shown me I will spread out my white wings and sit down.

LEO A. CARO,

Sec.-Treas. Michigan Division T. P. A.

New business being then taken up, the rules were by unanimous vote suspended, and Revs. Gould and Waterman, who occupied seats on the platform, were called up for remarks, both consenting gracefully and each making a felicitous speech. A vote of thanks was tendered the reverend

gentlemen for their words of cheer, and the President also extended his sincere thanks to the gentlemen.

M. J. Matthews presented the following resolution, which was adopted:

Resolved, That the Michigan Division of the Travelers' Protective Association, in annual convention assembled, do protest against the incorporation of the Association, under the laws of any State, during this fiscal year, and hereby request the Michigan members of the Board of Directors to vote against any move tending to such incorporation.

E. L. Jones presented the following resolution, which was adopted:

Resolved, That the Secretary-Treasurer be instructed to pay, October 1, to the delegates or their alternates who attended the convention at Baltimore, equally of the amount of funds due from the National Secretary and Treasurer and on hand in State Treasury at that date, after all old debts are paid.

A. F. Peake presented the following resolution, which was adopted:

Resolved, That the President appoint an Employment Committee of five members, whose duties shall be to aid all members of the Michigan Division to obtain situations who have had the misfortune to lose their positions honorably. The person making application to said committee must be willing to furnish all evidence as to past record, etc.

M. J. Matthews moved that the constitution provided by the National body be adopted, which was done. He then moved that the chair appoint a chairman, who is authorized to select his own assistants, for a committee to prepare the necessary amendments and report same to the State Board of Directors.

The convention then adjourned until 1:30 p. m.

AFTERNOON SESSION.

The meeting was called to order by President Kelsey, when Rev. W. A. Waterman opened the exercises with prayer.

One hundred dollars was voted the Secretary for past services, to be paid when all other obligations against the Division have been satisfied.

President Kelsey then read his annual address, which was cordially received and heartily accepted:

Fellow travelers and gentlemen of the convention: One year has passed since the first annual State Convention of the Michigan Division of the Travelers' Protective Association held its first session for the organizing of the State and the election of its officers.

The result of our first year as an organized State Division indicates that for ability to "plan," and originate unity of action, and strength and determination to accomplish, Michigan as a State Division stands second to none in the bright galaxy of States represented in our National Association. And in view of the greatness of the work accomplished and the National importance of the grand results obtained, Michigan stands the acknowledged banner State in the National organization. With an estimated contingency of 5,000 resident commercial travelers eligible to membership, our Division had increased from the date of its first annual State meeting of August 28th to the State convention of May 28th and 29th—a period of nine months—from 375 to a membership of 1,500, second only to the great Empire State of New York, with its resident population of 75,000 commercial travelers to draw from and a membership of 1,353.

The result of our labors for the past fiscal year, the material benefits secured and in successful operation, may be briefly summarized as indicated by the reports of the standing committees:

Department of Legislation—Continued agitation of the subject of "Drummer taxes," and earnest efforts to secure the united support of all Michigan representatives in State and National Legislature in repealing those unjust and unconstitutional enactments, which are a disgrace to our civilization and a mockery on the freedom of our inter-state commerce.

Railroads—The securing of valuable concessions, known as the "week end ticket," now in successful operation on all the principal railroads in the State except one. Hotels, Buss and Baggage.—Marked improvement in the character of the accommodations in nearly all hotels in our State, round trip rates established in nearly all towns, on passenger and baggage transportation to and from hotels.

Press.—Uniform courtesies from the entire press throughout the State.

Sick and Disabled.—No cases among members of the State Division reported as in need of relief.

RECOMMENDATIONS.

The necessity of securing the aid and co-operation of all commercial travelers throughout the State, demands a complete organization of all towns and cities in Michigan—of 5,000 or upwards—in local post organization, subject to such rules and regulations as appear in the National constitution and by-laws of our Association.

A recognition of the valued services of the ladies of this Association in conferring upon the wives of all members in good standing the beneficent order of the Ladies T. P. A. Legion of Honor and fully organizing, and perfecting the order throughout the State. A resolution was passed at the National convention recommending the organization to be incorporated in all State Divisions.

The privilege of the week-end ticket has been and is being abused by members of the Division. Its provisions provide only for the date and purpose named and not for a half rate privilege for Saturday's convenience, and care should be exercised that all the conditions under which it is granted should be preserved in good faith, as the benefits it confers to the many must not be sacrificed for the convenience of the few.

In concluding, I congratulate the Michigan State Division on the grand position it has assumed and the reputation it has justly earned throughout the State and the Nation, for the practical illustration of those virtues which ennoble and elevate the example so grandly presented at the late State banquet in favor of temperance and sobriety has been felt throughout the length and breadth of the Nation, and has endeared the members of this Division to the representative citizens of the State, and established this fact—that energy, integrity and sobriety are the qualifications of the commercial traveler of to-day.

The President then referred to several complaints which had come to him from the Secretary of the Railway Association of Michigan relative to the misuse of the week-

end ticket privilege and suggested that the convention take proper action in the matter.

A. F. Peake was of the opinion that such persons should be expelled forthwith.

President Kelsey thought it unjust to publish the names of the expelled members, as such publication tended to jeopardize their success on the road.

M. J. Matthews was of the opinion that the punishment could not be too severe for one who would betray his fellows in such a manner. If he thought there had been more than one case of flagrant violation, he would terminate his membership with the Association.

Geo. W. Noble said such sentiments met his views exactly. One rotten apple would spoil a whole barrel and the Association owes it to itself and its friends to remove the bad apple.

Leo A. Caro suggested that a circular letter be addressed to each member of the State Division warning members not to abuse the ticket privilege, but the suggestion was abandoned on the ground that but few were guilty of such violation.

On motion of M. J. Matthews, the Secretary was instructed to warn those members who have abused the privilege to sin no more, as the second offense would be punished by expulsion.

Election of officers being then in order, A. F. Peake was unanimously re-elected Vice-President and Leo A. Caro was re-elected Secretary-Treasurer on the fifth ballot. E. L. Jones, C. L. Zacharie, C. W. Gregg, L. J. Koster and Geo. F. Owen were elected State Board of Directors, but Mr. Owen refused to serve and H. E. Tremayn was elected to fill the vacancy. D. G. Crotty was re-elected sergeant-at-arms and Rev. Washington Gardner was selected to act as chaplain.

L. M. Mills was invited to read his poem on "The Traveling Man," which received hearty applause and a raising vote of thanks.

On motion by L. J. Koster—seconded by Geo. F. Owen—THE TRADESMAN was made the official organ of the Division.

Geo. F. Owen presented the following, which was adopted:

Resolved—That the Board of Directors constitute a finance committee and supervise the expenditure of all funds in the State treasury.

The National Secretary was asked to issue a second call for the dues of 1886-7.

The following resolutions were adopted, when the convention adjourned sine die: Mr. President and Gentlemen of the Michigan Division:

Your Committee on Resolutions beg leave to submit the following report:

WHEREAS—The representative members of the Michigan Division here assembled have been most courteously received and entertained by the local post, and the citizens of Kalamazoo; and

WHEREAS—We are in receipt of other courtesies most agreeable to us, which we desire to acknowledge in fitting terms; therefore, be it

Resolved—That, in behalf of our Association we tender our best thanks to the patriotic and public spirited press of Kalamazoo for the very generous treatment they have given us; to Rev. A. M. Gould and Rev. W. A. Waterman for their presence and counsel; to the hotels of Kalamazoo for their superb entertainment of our delegates; to the members of the Kalamazoo post for their excellent arrangements and untiring labors to render our session what it has been, one of our most agreeable experiences; to Messrs. Geo. Fuller, Y. A. Waterbury and Boardman & Co., for their thoughtful and welcome provision of conveyances for the ladies of our members; to the Battle Creek post for its generous release of all claim upon the Division treasury for the expenses of the delegates from that post to the late meeting at Baltimore; and we particularly desire to tender our thanks to certain public spirited gentlemen of Battle Creek whose liberality enabled the local post to meet said expenses, to-wit: Messrs. V. P. Collier, E. C. Nichols, J. Q. Whitcomb, P. Hoppermaster, R. P. Kingman, M. F. Gargeld, J. Fletcher, and many others.

Resolved—That as representatives of the extensive and intelligent lay membership of this Division we wish to tender thanks to our faithful hardworked officials and committees. We feel that they have exerted themselves every in legitimate way to perform their duties and that a large measure of success has attended their efforts. All of which is very respectfully submitted.

L. Y. ALLEN,
L. J. KOSTER,
C. L. ZACHARIE,
GEO. F. OWEN,
CHAS. W. GREGG,
A. A. HOWARD,
CHAS. ROSENBERG.

Dissolution of Copartnership.

Notice is hereby given that the firm consisting of Edward E. Mohl and John E. Kenning, doing business under the name and style of Mohl & Kenning, has this day been dissolved by mutual consent. Mr. Edward E. Mohl retaining John E. Kenning assuming all liabilities and collecting all accounts due said firm are to be paid to JOHN E. KENNING.

Grand Rapids, Mich., Aug. 28, 1886.

Copartnership Notice.

The undersigned having purchased the interest of Edward E. Mohl in the late firm of Mohl & Kenning, manufacturers of cigars, will continue the business at Nos. 98 and 100 Louis street, and all accounts due said firm are to be paid to JOHN E. KENNING.

FRESH MEATS.

John Mohrhard quotes the trade selling prices as follows:
Fresh Beef, sides..... 5 @ 6 1/2
Fresh Beef, hind quarters..... 7 @ 7 1/2
Dressed Hogs..... 6 1/2 @ 8 1/2
Mutton, carcasses..... 7 @ 8
Spring Lamb..... 8 @ 9
Veal..... 7 @ 8
Pork Sausage..... 7 @ 8
Bologna..... 8 @ 9
Fowls..... 11 @ 12
Spring Chickens..... 15 @ 16
Ducks..... 15 @ 16
Turkeys..... 15 @ 16

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

Res's, old style.....	dis 60 1/2
N. H. C. Co.....	dis 60 1/2
Douglass.....	dis 60 1/2
Pierces.....	dis 60 1/2
Snell's.....	dis 60 1/2
Cook's.....	dis 60 1/2
Jennings, genuine.....	dis 25
Jennings, imitation.....	dis 60 1/2
Spring.....	dis 40
BARROWS.	
Railroad.....	\$ 13 00
Garden.....	net 33 00
BELLS.	
Hand.....	dis \$ 60 1/2
Cow.....	dis 60 1/2
Call.....	dis 30 1/2
Gong.....	dis 25
Door, Sargent.....	dis 60 1/2
BOLTS.	
Stove.....	dis \$ 40
Carriage new list.....	dis 75
Plow.....	dis 30 1/2
Sleigh Shoe.....	dis 75
Wrought Barrel Bolts.....	dis 60 1/2
Cast Barrel Bolts.....	dis 60 1/2
Cast Square Spring.....	dis 60
Cast Chain.....	dis 60 1/2
Wrought Barrel, brass knob.....	dis 60 1/2
Wrought Square.....	dis 60 1/2
Wrought Sunk Flush.....	dis 60
Wrought Bronze and Plated Knob.....	dis 60 1/2
Ives' Door.....	dis 60 1/2
BRACES.	
Barber.....	dis \$
Backus.....	dis 50 1/2
Spofford.....	dis 50
Am. Ball.....	dis net
BUCKETS.	
Well, plain.....	\$ 3 50
Well, swivel.....	\$ 4 00
BUTTS, CAST.	
Cast Loose Pin, figured.....	dis 70 1/2
Cast Loose Pin, Berlin bronzed.....	dis 70 1/2
Cast Loose Joint, genuine bronzed.....	dis 60 1/2
Wrought Narrow, bright fast joint.....	dis 60 1/2
Wrought Loose Pin.....	dis 60 1/2
Wrought Loose Pin, acorn tip.....	dis 60 1/2
Wrought Loose Pin, jappanned.....	dis 60 1/2
Wrought Loose Pin, jappanned, silver tipped.....	dis 60 1/2
Wrought Table.....	dis 10 1/2
Wrought Inside Blind.....	dis 10 1/2
Wrought Brass.....	dis 75
Blind, Clark's.....	dis 80
Blind, Parker's.....	dis 80
Blind, Shepard's.....	dis 70
CAPS.	
Ely's 1-10.....	per m \$ 65
Hick's C. F.....	dis 60
G. D.....	dis 35
Musket.....	dis 60
CARTRIDGES.	
Rim Fire, U. M. C. & Winchester new list.....	dis 50 1/2
Rim Fire, Union.....	dis 50 1/2
Central Fire.....	dis 50 1/2
CHISELS.	
Socket Firmer.....	dis 75 1/2
Socket Framing.....	dis 75 1/2
Socket Corner.....	dis 75 1/2
Socket Slicks.....	dis 75
Butchers' Tanged Firmer.....	dis 40
Barton's Socket Firmer.....	dis 20
Cold.....	dis net
COMBS.	
Curry, Lawrence's.....	dis 40 1/2
Hotchkiss.....	dis 25
COCKS.	
Brass, Racking's.....	\$ 60
Ribb's.....	\$ 60
Beer.....	dis 40 1/2
Fenn's.....	dis 60
COPPER.	
Planned, 14 oz cut to size.....	\$ 25
14x22, 14x36, 14x60.....	31
Cold Rolled, 14x36 and 14x60.....	31
Cold Rolled, 14x18.....	22
DRILLS.	
Morse's Bit Stock.....	dis 40
Waper and Straight Shank.....	dis 40
Morse's Taper Shank.....	dis 40
ELBOWS.	
Com. 4 piece, 6 in.....	doz net \$ 20
Corrugated.....	dis 20 1/2
Adjustable.....	dis 40 1/2
EXPANSIVE BITS.	
Clar's, small, \$18 00; large, \$26 00.....	dis 20
Ives', 1, \$16 00; 2, \$24 00; 3, \$30 00.....	dis 20
FILES—New List.	
American File Association List.....	dis 55 1/2
Disston's.....	dis 55 1/2
New American.....	dis 55 1/2
Nicholson's.....	dis 55 1/2
Heller's.....	dis 55 1/2
Heller's Horse Rasps.....	dis 55 1/2
GALVANIZED IRON.	
Nos. 16 to 30.....	dis 28
List.....	dis 18
Discount, Juniata 50x100, Charcoal 60.....	dis 15
GAGES.	
Stanley Rule and Level Co.'s.....	dis 50
HAMMERS.	
Maydole & Co.'s.....	dis 25
Kip's.....	dis 25
Verkes & Plumb's.....	dis 40 1/2
Mason's Solid Cast Steel.....	30 c 10 1/2
Blacksmith's Solid Cast Steel, Hand.....	30 c 10 1/2
HANGERS.	
Barn Door Kidder Mfg. Co., Wood track.....	dis 60 1/2
Champion, anti-friction.....	dis 60 1/2
Kidder, wood track.....	dis 60
HINGES.	
Gate, Clark's, 1, 2, 3.....	dis 40
State.....	dis 20
Screw Hook and Strap, to 12 in. 4 1/4.....	dis 34
and longer.....	dis 10 1/2
Screw Hook and Eye, 1/2.....	dis 8 1/2
Screw Hook and Eye 3/4.....	dis 8 1/2
Screw Hook and Eye 1.....	dis 7 1/2
Screw Hook and Eye, 1 1/2.....	dis 7 1/2
Strap and T.....	dis 65
HOLLOW WARE.	
Stamped Tin Ware.....	dis 30
Jappanned Tin Ware.....	dis 25
Granite Iron Ware.....	dis 25
HOES.	
Grub 1.....	\$11 00, dis 60
Grub 2.....	\$11 50, dis 60
Grub 3.....	\$12 00, dis 60
KNOBS.	
Door, mineral, jap. trimmings.....	dis 45
Door, porcelain, jap. trimmings.....	dis 45
Door, porcelain, plated trimmings.....	dis 45
Door, porcelain, trimmings.....	dis 45
Drawer and Shutter, porcelain.....	dis 70
Picture, H. L. Judd & Co.'s.....	dis 40 1/2
Hemacite.....	dis 45
LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s new list.....	dis 45
Mallory, Wheeler & Co.'s.....	dis 45
Brantford's.....	dis 45
Norwalk's.....	dis 45
LEVELS.	
Stanley Rule and Level Co.'s.....	dis 75
MATTOKS.	
Adze Eye.....	\$16 00 dis 60
Hunt Eye.....	\$15 00 dis 60
Hunt's.....	\$18 50 dis 20 1/2
MAULS.	
Sperry & Co.'s, Post, handled.....	dis 45
MILLS.	
Coffee, Parkers Co.....	dis 40 1/2
Coffee, P. S. & W. Mfg. Co.'s Malleables dis.....	40 1/2
Coffee, Landers, Ferry & Clark's.....	dis 40 1/2
Coffee, Enterprise.....	dis 25
MOLASSES GATES.	
Stebbin's Pattern.....	dis 75
Stebbin's Genuine.....	dis 75
Enterprise, self-measuring.....	dis 25
NAILS.	
Common, Bra and Fencing.....	per keg \$2 1/2
10d to 60d.....	2 1/2
8d and 9d adv.....	2 1/2
6d and 7d adv.....	2 1/2
4d and 6d adv.....	1 1/2
3d advance.....	1 1/2
3d ke.....	1 1/2
Clinch nails, adv.....	1 1/2
Finishing.....	10d 8d 6d 4d
Size—inches.....	3 2 1/2 2 1/4
Picture, H. L. Judd & Co.'s.....	1 1/2
Steel Nails—2, 20.....	1 1/2
OILERS.	
Zinc or tin, Chase's Patent.....	dis 50 1/2
Zinc, with brass bottom.....	dis 50 1/2
Brass or Copper.....	dis 50 1/2
Reaper.....	per gross, \$12 net
Olmstead's.....	dis 50 1/2
PLANES.	
Ohio Tool Co.'s, fancy.....	dis 15
Sciota Bench.....	dis 15
Stebbin's Genuine, S, fancy.....	dis 15
Bench, first quality.....	dis 15
Stanley Rule and Level Co.'s, wood.....	dis 20 1/2
PANS.	
Fry, Acme.....	dis 50 1/2
Common, polished.....	dis 50 1/2
Dripping.....	\$ 10
RIVETS.	
Iron and Tinned.....	dis 50 1/2
Copper Rivets and Burs.....	dis 50 1/2

WHOLESALE CROCKERY, H. LEONARD & SONS, GRAND RAPIDS, MICH.

Largest Stock Lamps, Lanterns, Hanging Lamps and all Kerosene Goods.



Assorted Package No. 48 Crystal, Blue and Old Gold Lamps, with groove ring for drip--- Latest 1886 Pattern.

Contents.			
1/2 doz. Plain Hand Lamps, Crystal.	70	35	
1/2 " No. 100, A Hand Lamp, Ass'd Colors.	1 10	55	
1/2 " " " " " " " " " " " "	1 40	35	
1/2 " " " " " " " " " " " "	1 10	55	
1/2 " " " " " " " " " " " "	1 40	70	
1/2 " " " " " " " " " " " "	1 15	88	
1/2 " " " " " " " " " " " "	1 15	57	
1/2 " " " " " " " " " " " "	1 50	75	
Carried Forward.		\$5 26	

"Lu Lu."



One Package Colored Stand Lamps in Blue, Amber and Green Colors, with Groove for Drip. Contents "Lu Lu."

1/2 doz. No. 85 A Stand, all colors.	1 50	75
1/2 " " " " " " " " " " " "	2 00	1 50
1/2 " " " " " " " " " " " "	2 50	1 25
1/2 " " " " " " " " " " " "	3 00	1 50
Barrel.	35	
Less 10 per cent. on 5 00	50	
Total,	\$4 85	

Received with Favor.
From the Michigan Dairyman.

The suggestion made in *The Dairyman* of last month relative to the securing of a legislative appropriation of \$500 a year, for the dissemination of dairy information in this State, is meeting with considerable favor, if the number of letters received which favor the project is any criterion. Fully a third of the dairymen of Michigan have expressed themselves as unqualifiedly in favor of the measure and a number of able politicians have volunteered to champion the movement. Among the communications received is the following characteristic expression from Hon. Cyrus G. Luce, Grand Master of the Michigan State Grange:

As a private citizen, deeply interested in all departments of agriculture, I am in favor of a judicious appropriation by the State of Michigan to aid the sorely depressed and oppressed dairy interests. No branch of agriculture is in a very flourishing condition; but the dairy interest is suffering more than any other, and it is going to require all the ingenuity and resources of the State to save it from destruction. So, as an individual citizen of the State, I think as large a sum as you mentioned may with profit be appropriated to aid this industry. If I ever should become Governor, do not expect to change this opinion.

Minor S. Newell, of Flint, who has also been mentioned in connection with the governorship, is somewhat inclined to be facetious in the matter, as is evidenced by the following reply to a courteous enquiry:

You ask me, "If elected Governor, if I will use my influence to secure legislation affecting the Michigan Dairymen's Association. Pardon me for the expression, but aren't you rather premature, as I have not even got the nomination yet; besides, an executive of a State isn't supposed to influence legislation very much, except by recommendation. Will say this much, however: Should I ever be elected Governor of the grand old State, that none of her industries or her interests would be neglected by me."

Lyons Alive.

Special Correspondence.

Twenty-six of our business men met at the town hall last Monday evening and discussed the matter of organization. The sentiment was strongly in the affirmative, and a committee of five was appointed to draft constitution and by-laws. The meeting then adjourned to meet at the same place next Monday night at which time the committee is expected to report, and a permanent organization effected.

Pure Apple Cider Vinegar.

Amos S. Musselman & Co. have received a carload of genuine York State apple cider vinegar, two years old. Any grocer needing pickling vinegar would do well to sample these goods before purchasing elsewhere.

Grocers wanting cheese warranted to give satisfaction should sell the Wayland cheese, I. B. Smith, proprietor.

"CLINCHED ON" COLLAR.



One Package Crystal Stand Lamps.

1/2 doz. 211 A Stand Lamps.	1 75	88
1/2 " " " " " " " " " " " "	2 25	1 69
1/2 " " " " " " " " " " " "	2 75	1 37
1/2 " " " " " " " " " " " "	3 25	81
1/2 " " " " " " " " " " " "	1 50	75
1/2 " " " " " " " " " " " "	75	15
Barrel.	35	
Less 10 per cent. on 5 69	6 04	
Total,	\$5 48	

Cranberry Notes.

The sixteenth annual convention of the American Cranberry Growers' Association will be held at Toms River, N. J., on September 4. All cranberry growers are invited to attend.

THE TRADESMAN has addressed letters of enquiry to each cranberry grower in the State, asking for information relative to the prospects for this year's crop, and hopes to be able to present the replies in next week's paper.

No cranberry marsh in this State, so far as heard from, was injured by the recent fires.

The cranberry marshes destroyed by the forest fires in Northern and Middle Wisconsin, were among the largest in the country. As several years will be required to replace the bushes, the loss is severe.

Reduced Rates for the State Convention.

Round trip tickets to the convention of the Associated Associations of Michigan—to be held at Grand Rapids, Tuesday, September 21—may be obtained for the price of a single fare over the following lines of railway:

Grand Rapids & Indiana, Detroit, Grand Haven & Milwaukee, Detroit, Lansing & Northern, Chicago & West Michigan, Flint & Pere Marquette, (to junction points.) Lake Shore & Michigan Southern, (Kalamazoo division.) Michigan Central, (Grand River Valley division.)

A German engineer is reported to be the inventor of an improved construction of steam engine, the peculiar feature of which consists in the dead center point being obviated. In this arrangement a block is secured to the piston rod, this block being provided with a diagonal slot, through which the crank pin passes. The slot has concave edges facing each other, and is provided with a recess at each end. The slide valve is attached to a rod provided at the lower ends with tappets, against which the end of the sliding block strikes, thus reciprocating the slide valve rod. The levers from which the rods are suspended are provided with spring arms for giving the desired degree of expansion.

Some time ago I took into my store, as salesman, a bright, smart, intelligent, fairly educated young man of 22. After he had been with me two weeks, I one day said to him: "Alfred, how long do you think it will take you to learn this business?" He answered: "I think I can learn it thoroughly in about three months." Some time afterward I said to him: "You have been in my store four years, and are now about to go into another field. You have had every opportunity, much of my assistance, and have done well. What do you think now?" He replied: "I have a fair start."

Mascotte, 810.



One Package Crystal Stand Lamp.

1/2 doz. No. 810 A Stand Lamps.	1 25	62
1/2 " " " " " " " " " " " "	1 65	83
1/2 " " " " " " " " " " " "	2 00	1 00
1/2 " " " " " " " " " " " "	2 50	1 25
1/2 " " " " " " " " " " " "	3 25	81
1/2 " " " " " " " " " " " "	4 00	1 00
1/2 " " " " " " " " " " " "	85	43
1/2 " " " " " " " " " " " "	1 40	70
1/2 " " " " " " " " " " " "	80	
Less 10 per cent. on 7.39	\$8 19	
Total,	\$7 46	

Our Leader Smoking 15c per pound.
Our Leader Fine Cut 33c per pound.

Our Leader Shorts, 16c per pound.
Our Leader Cigars, \$30 per M.

The Best in the World.

Clark, Jewell & Co.,
SOLE AGENTS FOR
Dwinell, Hayward & Co.'s Royal Java Coffee.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.
EARL BROS., Commission Merchants.
157 S. Water St., Chicago, Ill.
Reference: FIRST NATIONAL BANK.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

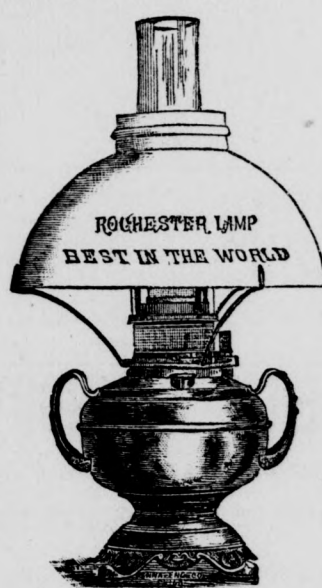
37, 39 & 41 Kent Street, Grand Rapids, Michigan.



No. 50 Bronze Stand Lamps, As'd Hand Painted Bases.

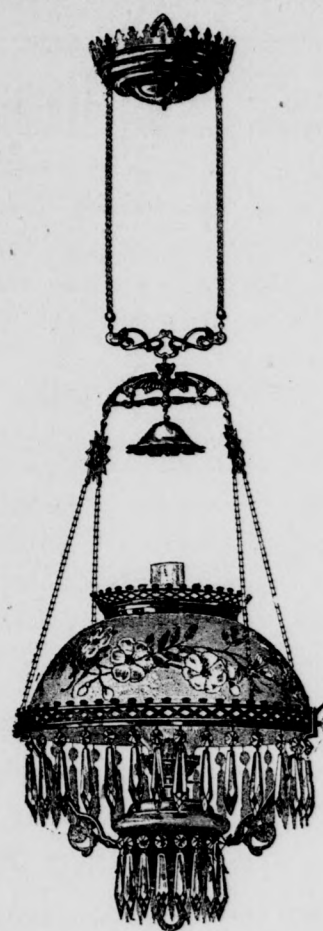
Barrel Assortment.

1/2 doz. No. 5375.	@4 00	1 00
1/2 doz. No. 5376.	@4 00	1 00
1/2 doz. No. 5377.	@4 00	1 00
1/2 doz. No. 5378.	@4 00	1 00
Barrel 35c.		
Lamps only per doz.		4 00
Seven Inch Shade and Illuminator		
Trimming for above.		3 50
Box 25c.		
Lamps Complete per doz.		7 50



No. 170 Rochester Parlor Lamp-Rich Gold Finish.

Complete with 10 inch Dome Shade, each 3 75
No. 2, Rochester Founts; brass, per doz. 24 00
No. 2, Rochester, Nickel Stand Lamp, with chimney.....each 2 75



No. 1183 1/2



No. 167

Assorted Package No. 60 Library Lamps--Trimmed Complete as described.

3 No. 167, (see cut) with No. 2 Sun Burner and Chimney, White Cone Shade. No Prisms.	each	1 65	4 95
3 No. 169 1/2, with No. 2 Unique Burner and Chimney, White Dome Shades. 36 Cut Glass Prisms.	each	3 25	9 75
2 No. 1179 Spring Extension, No. 2, Unique Bur and Chim. White Cone Shade. No prisms.	each	3 25	6 50
2 No. 1183 1/2, (see cut), Spring Extension No. 2, Unique Bur. and Chim. White Dome Shades. 52 Prisms, around shade holder and fount holder.	each	4 85	9 70
1 No. 1191 1/2 Spring Extension No. 2, Unique Burner and Chimney. White Dome Shade. 52 Prisms.	each		5 95
1 No. 1181 1/2 Spring Extension No. 2, Unique Burner and Chimney. White Dome Shade. 52 Prisms.	each		5 75
Package.			1 25
		\$43 85	

Decorated Shades 25 cents to \$1 each extra.

K OF L

SMOKING TOBACCO,

Manufactured by the

National K. of L. Co-operative Tobacco Co.,
RALEIGH, N. C.

Arthur Meigs & Co.,

CRAND RAPIDS, MICH.,

Wholesale agents for the

STATE OF MICHIGAN.

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

ARTHUR MEIGS & CO.,

Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.