

The Michigan Tradesman.

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GRAND RAPIDS, MICH.

VOL. 4.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, SEPTEMBER 22, 1886.

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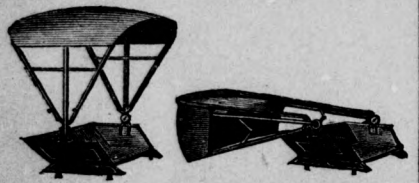
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Importers and Jobbers of
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Dry Goods!

OVERALLS, PANTS, Etc.,
our own make. A complete
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CROCKERY, and FANCY
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Inspection solicited. Chicago and Detroit
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And Full Line Winter Goods.
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Albert Coye & Son,
DEALER IN

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Covers, Hammocks and Spread-
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Chairs, Buggy Seat Tops, Etc.
Send for Price-List.
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BELKNAP
Wagon and Sleigh Co.
MANUFACTURERS OF

Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks,
Mill and Dump Carts,
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We carry a large stock of material, and have every
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Special Attention Given to Repairing, Painting
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Shops on Front St., Grand Rapids, Mich.

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GREAT WATCH MAKER,

—AND—

JEWELER.

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106 Kent Street, Grand Rapids, Mich.
TELEPHONE 566.

Grocers, bakers and others can secure the agency for
their town on this Yeast by applying to above address.
None genuine unless it bears above label.

CUSHMAN'S

MENTHOL INHALER



NEURALGIA

Quickly relieved by Cushman's Menthol
Inhaler when all others fail. How is that
possible? Because by inhalation the very
volatile remedy is carried directly to the
delicate net work of nerves in the nose
and head, and applied directly to the nerves,
and so rapidly assimilated that quick relief
is obtained. It will last six months to one
year, and the last grain is as potent as the
first inhalation. You will find it sells rap-
idly. Retail price, 50c.

**PIONEER
PREPARED
PAINTS.**

Order your stock now. Having a large
stock of the above celebrated brand MIXED
PAINTS, we are prepared to fill all orders.
We give the following

Guarantee:

When our Pioneer Prepared Paint is put
on any building, and if within three years
it should crack or peel off, and thus fail to
give the full satisfaction guaranteed, we
agree to repaint the building at our expense,
with the best White Lead or such other
paint as the owner may select.

Hazeltine & Perkins Drug Co.
GRAND RAPIDS, MICH.

Our Special

Plug Tobaccos.

	1 butt.	3 butts.
SPRING CHICKEN	.38	.36
MOXIE	.35	.33
ECLIPSE	.30	.30

Above brands for sale only by

OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

PINCHER & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers

DETROIT, MICH.



Michigan Agents Woonsocket Rubber
Company.

Office and Factory—11, 13, 15 and 17
Woodbridge street West. Dealers cordially
invited to call on us when in town.

FOX & BRADFORD,

Agents for a full line of

S. W. Venable & Co.'s

PETERSBURG, VA.,

PLUC TOBACCOS,

NIMROD,

E. C.,

BLUE REITER,

SPREAD EAGLE,

BIG FIVE CENTER.

EATON & CHRISTENSON,

—ARE—

EXCLUSIVE AGENTS

In this State for the

American Cigar Co.'s

COLDWATER, MICH.

CIGARS,

Having Handled the Goods for Fifteen

Years with Entire Satisfaction to

Themselves and the Trade at Large.

Dealers should remember that the

American Cigar Co.'s

Goods can be obtained only through

the Authorized Factory Agents.

Eaton & Christenson

77 CANAL STREET.

PLUG TOBACCO

TURKEY .39

Big 5 Cents, .35

Dainty { A fine revolver } .42

{ with each butt. }

All above brands for sale only by

BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

The true remedy has at last been discovered.

It is Golden Seal Bitters. It is to be found at

your drug store. It makes wonderful cures.

Use it now. It will cure you. It is the

secret of health.

NEW ENTERPRISES

JUST STARTING

Will find everything they want

—IN—

Office Supplies,

—AT—

RIGHT PRICES

—AT—

Geo. A. HALL & CO.

STATIONERS,

29 MONROE ST., - GRAND RAPIDS.

A Million Dollars.

Millions of dollars would be saved annually
by the invalids of every community, if, instead
of calling in a physician for every ailment,
they were all wise enough to put their trust in
Golden Seal Bitters, a certain cure for all dis-
eases arising from an impure state of the
Blood and Liver, such as Scrofula in its various
forms, Rheumatism, Dyspepsia or Indigestion,
Female Irregularities, Diseases of the Kidneys
and Bladder, Exposure and Imprudence of
Life. No person can take these Bitters accord-
ing to instructions, and remain long unwell,
provided their bones are not destroyed by min-
eral poison or other means, and the vital or-
gans wasted beyond the point of repair. Gold-
en Seal Bitters numbers on its list of cures ac-
quired a great celebrity, being used as a fam-
ily medicine. Sold by Hazeltine & Perkins
Drug Co. 159

BUY WHIPS and LASHES

OF

G. ROYS & CO.,

Manufacturers agents,

2 Pearl St., Grand Rapids, Mich.

Get spot cash prices and have the profits. Orders by
mail promptly attended to.

M

Muzzy's Corn Starch is prepared expressly

for food, is made of only the best white

corn, and is guaranteed absolutely pure.

U

The popularity of Muzzy's Corn and Sun

Gloss Starch is proven by the large sale, ag-
gregating many millions of pounds each

year.

Z

The State Assayer of Massachusetts says

Muzzy's Corn Starch for table use, is per-
fectly pure, well prepared, and of excellent

quality.

Z

Muzzy's Starch, both for laundry and

table use, is the very best offered to the con-
sumer. All wholesale and retail grocers

sell it.

Y

SEEDS

We carry a full line of

Seeds of every variety,

both for field and garden.

Parties in want should

write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

STEAM LAUNDRY,

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express promptly at-
tended to.

GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 407.

COMMERCIAL LAW & COLLECTIONS.



EATON & LYON,

Importers,

Jobbers and

Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

EMPLOYER AND EMPLOYEE.

Their Relations Defined by a Veteran

Merchant.

From the American Merchant.

You say you have had trouble with one
of your clerks; that you were obliged to dis-
charge him; that he threatens to sue you,
and therefore you would like to have me
talk about employers and employees, their
respective rights, etc. Very well; but by
way of introduction, allow me to remark
that I'll wager you a silver dollar that you
are in the wrong. You business men, young
and old, have a playful way of acting first
and consulting your lawyer afterward, and
then expect your legal adviser to unravel in
sixty minutes a snarl that has taken you
sixty days to tangle up.

First, let us ask ourselves: What is a con-
tract of employment?

A contract of employment is a contract
by the terms of which one person called the
employer, secures from another called the
employee a promise to do or perform a cer-
tain thing or things for hire. The thing to
be done may be for the benefit of the em-
ployer or of some third party. The contract
may be verbal or in writing, or it may be
implied by the silent consent of the person
benefitted, he accepting the services and
treating the individual rendering them as
his employee. The law requires both parties
to conform strictly to the terms of the
contract, and if the contract be silent on
important points, then the "usages of the
place" must be followed. On his side an
employee must always do his best for the
interest of his employer, and the latter has
no right to ask performance when it is im-
possible, unlawful or utterly unreasonable
and would result in changing the scope and
nature of the contract.

As to what constitutes a "reasonable
day's work," that would be a question of fact
for a jury to determine.

The law imposes upon the employer a
really grave responsibility. Not only must
he be a merciful task master and not require
the "making of bricks without any straw,"
but he must see to it that no harm comes to
his employee's life or limb through any
carelessness or negligence on his part, such
as failing to repair defective machinery, per-
mitting dangerous pits or holes to remain
uncovered, or allowing the presence of un-
skilled and incompetent employees who
might cause injury to come upon the others.

More than this, the employer becomes re-
sponsible to third parties, that is, to stran-
gers, for all damage resulting from the care-
lessness and negligence of his employees
when engaged in the performance of their
regular duties. For instance, if your clerk
in his haste to deliver a package at a cus-
tomer's residence, drives over my little boy,
you must pay all damages awarded, unless,
mark you, it can be shown that your clerk
"willfully and maliciously" did the deed.

Then you would be excused from liability,
or, of course, it might be shown that my lit-
tle boy, if I had one, was guilty of contribu-
tory negligence by playing in the middle of
the highway.

Now, this contract once made, let us con-
sider how it can be unmade.

1. It may end by its own terms; 2. The
employer may die or become insane; 3. The
work for which the contract was made
may have become completed; 4. By the
mutual consent of the two parties; 5, and
this is generally the rock that employers
split on, it may be terminated at any mo-
ment for "legal cause," and 6th and last
the employee has a right to end an employ-
ment for "legal cause," such as failure on
the part of the employer to perform his side
of the contract or the doing of any illegal
act, such as assault or slander, or the re-
quiring an illegal act to be done, such as
going to sea in an unsound vessel, working
in a dangerous factory, etc. Unless you can
show that your employee has done some act
or thing which, had you known of it before
the hiring, would have deterred you from
making the contract with him, you have no
right to discharge. The "cause" must be
genuine, and be so proven, to be accepted
by a court of justice; it may not be a mere
whim or notion, or act of spite, or anger
for some petty offense, fault or occasional
neglect or oversight on the part of the em-
ployee. And if discharged without "legal
cause," the contract continues in full force
and effect until the expiration by its own
terms. The law doesn't care whether you
fill the place or not, you are held bounden
by the terms of the contract. No, he is not
required to present himself every day and
offer to perform his duty. All that the law
expects him to do is to use reasonable dili-
gence in trying to find other employment.

Of course, if he succeeds, that releases you
to the amount of wages he may earn. If
he makes up all he would be entitled to un-
der the contract with you, why, of course,
you would have nothing to pay. If he fails
to find employment at all, then you must
pay for his idleness. "Hard," you say? I
thought so. I was morally certain that you
had discharged that young man unlawfully.
You hired him for a year, did you? Accept
my congratulations; nine months at \$40 a
month makes \$360. Pretty dear experience!

You are going to turn nihilist, are you?
Calm yourself. I'll try to effect a compro-
mise for you; only don't let it occur again.
Of course, I need hardly tell you that where
a hiring is by the month or a year, and you
allow the employee to enter upon a new
term, you will then be bound for its entire-
ty, and the salary remains unchanged. If
you employ a clerk for a month, and should
have good cause to dismiss him, the law
will not require you to pay any wages un-
less a full month's pay be due him. How-
ever, custom has softened this harsh provi-
sion, and employers are wont—unless in
flagrant cases of misconduct—to pay pretty
fairly for work actually done.

Yes, you're right; courts are inclined to
sympathize with the employee, at least,
juries are, and I would advise you always
to make fair settlements, and in case any
bad feelings have been aroused have the set-
tlement reduced to writing, or else make
the final arrangement in the presence of one
or two reliable witnesses. Receipts? Oh,
they are good enough so far as they go, but
they don't go very far when a man comes
into court and swears that his signature was
procured by fraud or deceit. At any rate,
one cannot be too careful in settling with
working men, for their illiteracy is a power-
ful weapon which they hold over you,
enabling them, as it does, to claim that you
procured them to sign a paper the contents
of which they knew nothing about.

No, I don't sneer at receipts; my only ob-
ject is to disabuse your mind of the current
fallacy that a receipt is a "knock down and
drag-out" argument. There is a peculiarity
about receipts to which I desire to direct at-
tention. A receipt does not come within
the general rule that "no oral evidence can
be received to vary the conditions and pro-
visions of a written contract." Oral evi-
dence is permissible, not only to explain
how it was procured, but to contradict it
absolutely. In other words, a receipt is
merely *prima-facie* evidence of the pay-
ment of money and may be rebutted in the
same manner as if the fact of the payment
only rested upon oral evidence. Continue
to take receipts by all means. A man who
goes into court with his books and papers
in first-class order gets the good-will of a
jury from the start. The young business
man who keeps his accounts in chalk on a
door or partition may succeed in life, but
the chances are against him.

**The Commercial Traveler from a Humor-
ous Standpoint.**

At the recent annual convention of the
Missouri State Pharmaceutical Association,
an address was delivered by Dan Y. Wheeler
on the commercial traveler, in the course of
which he said:

"The Knights of the Grip" have become a
great power in the land, and unlike the
Knights of Labor they never presume to dic-
tate to any one and they never strike, but
are content to travel peacefully around the
country taking orders for goods and draw-
ing their salaries—always looking for an in-
crease of the same the first of the year—and
although often disappointed they still hope
on. The commercial traveler is a human
"sensitive;" treat him kindly and tenderly
and give him good orders and he blossoms
out and becomes a "thing of beauty and a
joy forever." But treat him harshly and
refuse him your trade, and he droops, is
called in by his house, and like "the lovely
companions of the late rose of summer," he
fades and is gone.

The average traveler, like Artemus Ward's
Kangaroo, is an "Amoozin Cuss," and is
full of fun, jokes and good stories; and al-
though it often happens after telling a brand
new joke to a customer and at which he
laughs heartily, and then with base ingrati-
tude cries out "Cheer up!" he forgives him
even that if he will give him a good order.
He is generous even to a fault. During the
heavy snow storms of last winter over forty
travelers were snowed in a large town in
Minnesota. Sunday came and the boys de-
cided to attend church in a body. They
marched in in solemn procession and took
seats in the center of the church. The min-
ister during his sermon took occasion to re-
flect somewhat harshly on C. T.'s as a class.
After the sermon, a collection was taken
up and the sisters and brothers put in their
dimes and nickles and perhaps some but-
tons, but when the plate came to the travel-
ers, each one put in a large, bright, shining
dollar. The plate was returned loaded with
coin, and the minister, after looking at the
unexpected donation, exclaimed, "God bless
the traveling men."

You should all sympathize with the new
drummer his first year on the road. In the
first year he forms habits which make or
unmake him for all future time. It is the
most critical period of his career. He should
be instructed by some experienced friend of
the numerous pitfalls that surround his
pathway. How well can I remember my
first trip, my first town and my first cus-
tomer, and with what a faltering voice I
asked, "Is the proprietor in?" And with
what an awful sickening sensation of the
heart I received the cheerful (?) announce-
ment, "Very sorry, young man, but just
gave a large order to Jack Oldtimer yester-
day." Oh, how I longed to be an old timer!

COLORED SALESMEN.

The Black Man Beginning to Turn to Mer-
cantile Pursuits.

From the New York Times.

It isn't going to be many a day before
New York stores will support colored sales-
men. The black man in the metropolis has
never ventured far toward getting a foot-
hold in mercantile circles, but there are in-
dications that point to the turning of his at-
tention in that direction. An instance il-
lustrating this came to my notice yesterday.
It shows a black man's capacity, and, too,
it shows that he may command a custom of
his own that storekeepers find profit in.

A gentleman who owns a big clothing
store was applied to by a young negro man
last month for employment. There was a
good deal of ambition in the young fellow,
for he asked for a clerkship. He had a fair
education, was quick at figures, and was
blessed with a tongue that knew no halting.
He didn't get the post of salesman that he
wanted, but was hired to play the part of
general utility man in the establishment at
six dollars a week. He did up bundles, ran
errands, swept the floors—did general men-
ial service. But he didn't complain. One
day, three or four weeks ago, he approach-
ed the proprietor with a new proposition.

"I suppose," said he, "that you've got no
objection to my drumming up a little trade."

The merchant smiled, perhaps a little sar-
castically, and assured the young man that
he might drum to his heart's content. "And
what's the commission?" quoth the very
business like young man. The proprietor,
amused, named a very liberal percentage.

Before that week was over somebody else
had to be hired to do the errand running and
other things in the general utility line. The
young man had time only to receive his
friends and show them the store's line of
goods. In a moment he had developed into
a full-blown salesman. His commissions
on actual sales amounted for the first week
to over thirty dollars. The next week they
were twice that. The proprietor's eyes
were wider open than ever they dared peep
before. Such push and enterprise, such
success, were amazing from such a source.

But he had made a good bargain and he
sticks to it. Some of the white clerks ob-
jected a little at first, but that sort of pre-
judice is over now, and ex-errand boy brun-
ette has been put on a salary that would
make the heart of many a pale-skinned col-
lege graduate beat a little enviously.

The colored men of New York are organ-
ized in societies where fraternity is a ruling
principle. With his brethren in these soci-
eties was this young clothing clerk's success;
and there, too, will be the strength and suc-
cess of other live men in mercantile pur-
suits. It is not much in the line of rashness
to predict that it will be but a short time
before nearly every one of the prominent
mercantile houses will have colored sales-
men.

Gems of Thought.

It is useless to talk about beginning to do
better to-morrow; either begin to-day or say
nothing about it.

We rate ability in men by what they fin-
ish, not by what they attempt.

Never fail to keep your appointments nor
to be punctual to the minute.

Never be idle, but keep your hands or
mind usefully employed.

He that ascends a ladder must take the
lowest round. All who are above were
once below.

A good name is your best trademark. It
can be equalled, but not counterfeited.

Good manners and good morals are sworn
friends and firm allies.

Whatever is coming there is but one way
to meet it—to go straight forward—to bear
what has to be borne, to do what has to be
done.

Perfect manners are as much of the char-
acter as patience and honesty; in fact

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, SEPTEMBER 22, 1886.

Merchant's Protective Ass'n of Big Rapids.
President, N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovejoy; Secretary, A. S. Hobart; Treasurer, J. F. Clark.

Business Men's Protective Union of Cheboygan.
President, A. W. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

South Arm and East Jordan Business Men's Association.
President, A. E. Dickard; Secretary, John Leng; Treasurer, John Chamberlain.

Merchant's Union of Nashville.
President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

White Lake Business Men's Association.
President, A. T. Linderman; Whitehall; Secretary, W. R. Nicholson; Whitehall; Treasurer, C. L. Strong; Montague.

Business Men's Protective Ass'n of Kingsley.
President, Jas. Broderick; Vice-President, A. G. Edwards; Secretary, Geo. W. Chaufy; Treasurer, H. P. Whipple.

Luther Protective Association.
President, W. R. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

Lowell Business Men's Protective Ass'n.
President, N. R. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

Sturgis Business Men's Association.
President, Henry S. Church; Vice-President, H. L. Anthony; Secretary and Treasurer, Wm. Jern.

Traverse City Business Men's Association.
President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beale.

Ionia Business Men's Protective Ass'n.
President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred. Cutler, Jr.

Business Men's Protective Ass'n of Saranac.
President, Geo. A. Potts; Secretary, F. T. Williams; Treasurer, S. M. Crawford.

Elk Rapids Business Men's Protective Ass'n.
President, J. J. McLaughlin; Secretary, C. L. Martin; Treasurer, A. B. Conklin.

Oceanina Business Men's Association.
President—W. E. Thorp; Secretary, E. S. Houghtaling; Treasurer, H. H. Bunyan.

Manton's Business Men's Association.
President, F. A. Johnson; Secretary, R. Fuller; Treasurer, J. C. Bostick.

Ovid Business Men's Association.
President, C. H. Hunter; Secretary, Lester Cooley.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Grand Rapids Butchers' Union.
President, John Katz; Secretary, Chas. Veltie; Treasurer, Joseph Schlaus.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

SEASONABLE SUGGESTIONS.

In the preparation of a constitution for the State Association, suggestions were solicited from everyone interested in the matter. Among the responses received was the following from Smith Barnes, which was marked "personal and private," but which contains so much solid sense and is so pertinent with valuable suggestions that THE TRADESMAN takes the liberty of disregarding the writer's injunction and presenting the letter for the instruction of the convention:

DEAR SIR—Thinking it just possible that in the organization of a State Association you might care for an intimation of what seem to me some of the desirable features, I venture to proffer the following—merely as suggestions:

First as to title. It seems to me that if this gathering is likely to be repeated, it is worthy of being put upon a broad gauge and should include others than grocers. Will it not be well to let it include the entire mercantile fraternity, and be known as "The Mercantile (or Business Men's) Association of the State of Michigan?"

Second, as to its object and aim. Will it be wise to belittle its uses and influence, by making it an enlarged "detective association" with that object a primary one in its place? Is this not too circumscribed an aim? Should it not be full "standard gauge" and carry with it broad-brained motives, elevating influences, and ambitious intentions, such as will lift the profession of merchandising on to a higher plane?

Third. Its effect would result in abolishing the tendency to indiscriminate credit and stimulating the selling of merchandise for ready pay.

Fourth. Shorter hours for doing business in, and an honest endeavor to educate the buyer to make his purchases between 9 a. m. and 7 or (still better) 6 p. m.

Fifth. Greater care to secure good helpers and make and keep them worthy by a livelier interest in their habits, their comforts and their praiseworthy efforts.

Sixth. The effect resultant from single and joint associations in promoting kinder feeling towards honorable competitors, and removing the inclination to berate and re-erminate our neighbor in trade.

Seventh. To stimulate a desire for more frequent "breathing places," not constant and continued application; time in which to improve the mind, care for the body, enlarge the mental capacities and prolong a life of usefulness.

Eighth. To stimulate a determination to make the title of "Merchant" a synonym of honor, uprightness, fairness, probity, justice and high morals.

The above are only suggestions.

THE TRADESMAN acknowledges the receipt of a complete set of the blanks in use by the Retail Grocers' Protective Association of Pittsburgh; also an invitation to the second annual trade display and picnic of the Association, to be held on October 4. The former will prove acceptable as a source of frequent reference. The latter would be accepted but for urgent engagements which require the editor's presence in Michigan.

In lieu of publishing a delinquent list, the Merchants' Union of Nashville advertises the accounts held against delinquents in the local paper.

WELCOME, BUSINESS MEN!

In behalf of the business public of Grand Rapids in general, and the Retail Grocers' Association in particular, THE TRADESMAN hereby extends a cordial welcome to the visitors who come here as delegates to the first convention of the Michigan Business Men's Association, assuring them that it is the intention of those having the matter in charge to leave nothing undone which will tend to enhance the pleasure of the occasion. Many of those who will grace the convention with their presence have heretofore tested the hospitality of the Second City, and those who come to Grand Rapids for the first time will probably go away with a good opinion of the city and its business constituents. The visitors come here for the avowed purpose of accomplishing a good work and unless THE TRADESMAN mistakes the sentiment of the business community one of its brightest laurels will be the remembrance that Grand Rapids was the birthplace of the first State mercantile organization formed in this country.

While preparing a draft of a constitution for the State organization, the editor of THE TRADESMAN wrote Frank Hamilton for information on the subjects of representation and financial support, receiving the following reply:

Regarding representation, I think it should be upon a delegated basis on business matters, but open to any member of an association which becomes auxiliary to the State organization. Beyond that, I should not go. The object of the Association should be to enlighten the membership, but each association should in the way of ballot be entitled to a fair representation, based upon membership.

As to the support of the organization, I hardly know, unless each association be taxed so much per capita. For the expense of the present meeting, I think the delegates will be paid by the body they represent.

The man who beats his creditors in the stereotyped manner excites only the disgust of business men; but the merchant who discovers a new way by which his creditors may be swindled receives all the credit to which his discovery entitles him. Jas. R. Dibble, the Burnip's Corners merchant, wrung down the curtain on a new act when he paid for a farm with a mortgage on his stock and then moved on the farm with his family, which made the property a homestead, which is exempt from attachment.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Hester & Fox have sold a twenty horse-power boiler to the Grand Rapids Soap Co.

C. C. Bunting succeeds Bunting & Shedd in the produce and commission business at 22 Ottawa street.

B. Wynhoff has moved his general stock from Holland to this city and engaged in trade at 127 Butterworth avenue, corner West Broadway.

Monteith Bros., hoop manufacturers at Monteith, have put in a new twenty-five horse-power Atlas engine and boiler. Hester & Fox furnished the same.

J. F. Hacker, the Corinth general dealer, who assigned about ten days ago, was in town Monday and called upon his unsecured creditors for the purpose of effecting a compromise on the basis of 25 per cent. So far as heard from, all readily agreed to settle at the proposed figure.

Geo. Metz, Jr., who was formerly connected with the Cappon & Bertsch Leather Co.'s tanneries at Holland, has concluded to engage in the tannery business here and has accordingly purchased a tract of land at Mill Creek, two miles north of the city. He will erect a building suitable for the manufacture of sole leather, with a capacity of 100 double vats. Mr. Metz contemplates putting the business into a stock company, but has not arranged the preliminaries.

The Grand Rapids School Furniture Co. has lately received orders for desks and seats from Ludington, South Haven, Dowagiac, Buchanan, Alpena, Traverse City and Fife Lake, Mich.; Winchester, N. H.; North Troy, Vt.; Sedalia and Kansas City, Mo.; and Fork, Pa. The company is now giving employment to sixty men in the factory, ten men in the foundry and three men in the office. An enlargement of the foundry is rendered necessary by the rapid increase in business.

AROUND THE STATE.

H. Schweitzer, general dealer at Harrisville, is selling out.

H. P. Whipple is building an addition to his store at Kingsley.

H. B. Church, boot and shoe dealer at Lowell, is selling out.

C. E. Clark succeeds Dunham & Withrow in general trade at Elsie.

John D. Swart succeeds Swart & Sutton in general trade at Aurelius.

Fred. Epley succeeds Sterling & Epley in the grocery business at Stanton.

C. Dill & Co. succeed O'Brien & Gage in the grocery business at Dowagiac.

F. A. Smiley, hardware dealer at Addison, has been closed by the sheriff.

Geo. Thompson succeeds Pope & Thompson in the grocery business at Sturgis.

Whitney & Millard have purchased the hardware stock of R. W. Hall, at Hersey.

J. F. Marshall succeeds Wilson & Marshall in the grocery business at Nashville.

Bradford and Frank Velsey have purchased the grocery stock of T. J. Sniedley, at Lamont.

Malcolm Winnie has withdrawn from the firm of Frank Daniels & Co., confectioners at Traverse City.

H. B. Hatch, M. D., is erecting a brick store at Hart, which he will occupy with his drug and book stock about November 1.

Scoville & Rich, druggists and grocers at Manistee, have moved to larger and finer rooms one block west of their old stand.

Henry J. Vanzalingan, late manager for E. B. Mather, the Muskegon hardware dealer, will engage in business on his own account.

Edward L. Dodge has purchased C. D. Dowling's interest in the drug firm of E. L. Dodge & Co., at Montague, and will "go it alone."

Charles Tripp has sold his store building at Kingsley, to Munshaw Bros., who are building on an addition, which will be used for a harness shop.

Attachments aggregating \$3,800 have been filed against the hardware stock of Fred A. Smiley, at Addison, on the ground that he has absconded.

Victor Roussin, of Ludington, has sold his Central Drug Store to F. D. Paquette, his former manager, and has removed his fourth ward drug store to larger and finer quarters and considerably enlarged his stock.

S. P. Boston's store and dwelling house at Good Harbor were burned Sept. 2, with all their contents, the family barely escaping with their lives. Loss \$1,500; no insurance. Mr. Boston is left without house or home, and, being a cripple it will make it very hard for him.

MANUFACTURING MATTERS.

N. W. Holt succeeds Underhill & Rommel in the milling business at Manchester. Hubbell & McDonald, planing mill operators at Detroit, have been closed under chattel mortgage.

The Greenville barrel factory has shut down until October 1, on account of an over-supply of product.

Cornell Bros. have put on a new attachment on the mill and lumber of the New Era Lumber Co., at New Era, for \$26,000. In turn the company has begun proceedings in the Circuit Court at Hart against Cornell Bros. for \$10,000 damages. It now looks as if there would be a Kilkenney cat fight and the only persons profitted would be the lawyers.

STRAY FACTS.

W. E. L. Sprague, real estate dealer at Luther, is dead.

J. W. Montague, dealer in lumber and coal at Marshall, has sold out.

Jaynes, Arthur & Co. succeed Jaynes & Arthur in the meat business at Homer.

Wm. King, of the firm of L. E. King & Co., hotel proprietors at Brighton, is dead. Brighton's market fair association will hold its annual celebration October 5-8.

The canning factory at Benton Harbor has already put up 250,000 cans of tomatoes.

Geo. Hiller succeeds Geo. Sanford in the book and stationery business at Grand Haven.

Wm. Solomon & Co. succeed B. Sempliner in the merchant tailoring business at Bay City.

The Benton Harbor pickle factory has used over 10,000 bushels of cucumbers so far this season.

Ramsdell & Rose, of Milburg, Berrien county, harvested \$12,000 worth of melons from 22 acres of ground.

More than 1,000 cords of bark have been shipped from the little Port Oneida, Leelanaw county, this season, scattering \$4,000 in payment therefor among the farmers of the vicinity.

The Doherty-Baars Lumber Co. has made great improvements at Menominee, this season. A dock 500 feet long has been constructed, and several cottages for laborers have been built.

E. N. Carrier has purchased the interest of C. E. Lockwood in the firm of Carrier & Lockwood, agricultural implement dealers at Traverse City, and will continue the business under the name of Carrier & Co.

C. B. Winslow, of the Grand Haven firm of C. B. Winslow & Co., has returned to Minneapolis and resumed his old position in a wholesale tobacco house. The Grand Haven business will be continued under the same firm name by Nat. B. Robbins, the other partner.

Purely Personal.

Chester A. Lamb, with F. J. Lamb & Co., has gone to Cincinnati on business.

Derk Kimm, who has been spending the summer in Holland, has returned to his home in this city.

D. B. Shedd, of the late firm of Bunting & Shedd, has taken the position of book-keeper for Cody, Ball & Co.

Homer Eaton has gone to Lincoln, Neb., to look over the Eaton & Christenson Cigar Co. He is expected back Friday.

E. F. Smith and wife, of Boston, who have been spending a couple of weeks with their brother, Walter Smith, left for home Monday.

Chas. J. Reed, formerly with Thomas Kane & Co., of Chicago, has been engaged by the Grand Rapids School Furniture Co. as office manager. Mr. Reed is a "hustler" in all the term implies and will prove a valuable accession to the company.

Dr. C. S. Hazeltine left yesterday with his daughter, M. Irene, for Stamford, Conn., where the latter will attend school the coming year. He will spend a day in New York and return home Saturday, leaving the following Monday for Minneapolis to attend the annual meeting of the National Wholesale Drug Association.

To Whom it May Concern.

We, the undersigned, have this day purchased the entire stock in trade of B. F. Emery, 37 Canal street, and with increased capital and facilities for supplying the trade in Grand Rapids with Fish, Oysters and Canned Goods. We shall continue the business under the management of B. F. Emery. September 15, 1886.

A. M. A. EMERY,
J. A. HENRY.

Hides, Pelts and Tallow.

Hides are firm. Pelts are active. Tallow is quiet.

THE CELEBRATED EMERY \$3 SHOE MANUFACTURED BY HATCH & EMERY, Chicago and Boston. D. G. KENYON, Traveling Salesman, 227 Jefferson Street, Grand Rapids, Mich.

GRAND RAPIDS GRAIN AND SEED CO.

SEED MERCHANTS,

Office and Warehouse: 71 Canal St.

W. T. LAMOREAUX, Agent.

CLOVER

—AND—

TIMOTHY
A SPECIALTY.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—Grocery clerk who has had some experience, and can talk Holland. Address with references, or call on Peter Schmitt, 337 Ottawa st., Grand Rapids, Mich. 157*

WANTED—To know of some live little town ship in Northern Michigan in need of a barber shop. Address Box 13, Kalamo, Eaton County, Mich. 158*

WANTED—Steady boy of artistic taste to learn wood engraving. Apply to Fuller & Stove Company, 49 Lyon street. 159*

FOR SALE—1,000 cords seasoned beech wood, delivered in Grand Rapids for \$1.45. Geo. Gokcy, West Olive, Mich. 159*

FOR SALE—Holstein bull two years old. Took premium at West Michigan fair last year. Can be seen at cattle department West Michigan fair this week. Cornelius Schram, 53 South Division street. 157*

WANTED—Situation by a registered pharmacist, who has had extensive experience. Reference as to honesty and ability. Address E. R., Box 35, Climax, Mich. 158*

FOR SALE—Stock of drugs and groceries in Carson City. Will be sold at a great bargain and on very desirable terms. Address for information, Arthur Meigs & Co., Grand Rapids, Mich. 158*

FOR SALE—My store is 20x56 feet, 18 ft. post, with hall overhead. House new, 18x28, 14 x16 ft. L. main part 18 ft. post, 12 ft. post; good cellar. Barn 30x30, with shed attached, 30x32, all 18 ft. post. Splendid well, good cistern; a little over 1 1/2 acres of land, situated in center of town. The best location in the township. \$2,000, half down and balance on easy terms. Sold \$7,000 worth of goods the past year. Reason for selling—other business. Will sell stock with or without place. Stock will invoice about \$2,200. For further information, write me, Chas. Glasgow, South Cass, Ionia county, Mich. 159*

FOR SALE—One large ice box, one new delivery wagon, one safe, one small coffee mill (second hand), one oil tank (self-measuring), one broom rack and thirteen large wooden tea chests. All the above will be sold cheap on application to J. C. Shaw & Co., 70 Canal st., Grand Rapids. 155ft

WANTED—Situation by a young man in a grocery store, six years' experience. Best of references. Address G. E. Taylor, Vicksburg, Mich. 157*

WANTED—A man for meat cutter and to work in store. Address, with references, West Michigan Lumber Co., Woodville, Mich. 155ft

FOR SALE—Stock of good-paying bakery, restaurant and grocery in lively town in Michigan of over 3,000 population. A first-class location and a first-class trade. Rooms for family adjoining store. Address C. L. care THE TRADESMAN. 157*

FOR SALE—A small and well-selected stock of groceries. First-class location and a first-class trade in Grand Rapids. Lease of store for five years. Rooms for family adjoining store. Reason for selling, poor health. For further information, address ZZZ, care THE TRADESMAN, Grand Rapids, Mich. 153ft

PARTNER WANTED—To buy half interest in grocery business in one of the finest cities of 6,000 population in Northern Michigan. One of the partners obliged to sell on account of advanced age and very poor health. Large trade already built up, and can be doubled. Sales for June, \$2,015 and July, \$2,477. Address L., care THE TRADESMAN, Grand Rapids, Mich. 157*

FOR SALE—A hardware store with tin-shop, situated in best farming country in center of State. About \$1,500 stock all new. No competition. Address G. A., care THE TRADESMAN. 157*

FOR SALE—A drug store situated on the Chicago & West Michigan Railway in one of the finest fruit and farming countries in the State. Stock of \$1,500. Also a fine practice to be disposed of at the same time, to a physician who wishes to practice medicine in connection with drug store. Competition light. Address "Sun," care THE TRADESMAN. 145ft

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

HECKER'S

SELF-RAISING

BUCKWHEAT

Now Ready for Delivery.

PACKED IN BOXES HOLDING:

40 Papers, 2 1-2 lbs.	\$5.00
20 " 5 "	5.00
32 " 3 "	4.80

Less discount in 25 box lots, 50 cents per box.

BUCKWHEAT

SELF-RAISING

HECKER'S.

J. T. BELL & CO.,

Saginaw Valley Fruit House

And COMMISSION MERCHANTS,

Dealers in all kinds Country Produce & Foreign Fruits.

Reference: Banks of East Saginaw.

East Saginaw, Mich.

CONSIGNMENTS SOLICITED.

POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

EARL BROS., Commission Merchants.

157 S. Water St., Chicago, Ill.

Reference: FIRST NATIONAL BANK.

F. J. LAMB & CO.

STATE AGENTS FOR

D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

Order a sample case of

HONEY BEE COFFEE.

PRINCESS BAKING POWDER,

Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,

59 Jefferson ave., Detroit, Mich.

POTATOES!

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPEND UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants,

166 SOUTH WATER ST., CHICAGO, ILL.

OBERNE, HOSICK & CO.,

Manufacturers of FINE LAUNDRY and TOILET SOAPS,

120 Michigan St., Chicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.

Write me for Prices.

"ACME" BAKING POWDER

In 1-4 lb. Cans, 3 doz. Case, 85c per doz.
In 1-2 lb. Cans, 2 doz. Case, \$1.60 per doz.
In 1 lb. Cans, 1 doz. Case, \$3.00 per doz.

Bulkley, Lemon & Hoops.

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, SEPTEMBER 22, 1886.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

PUBLIC OFFICER—SUIT FOR SALARY.

Where a public officer was entitled by law to a fixed salary, but, through no fault of his own, was for a time prevented by his superior from performing the duties incumbent upon him and earned during that time the wages of another and different employment, the New York Court of Appeals held that in a suit brought to recover his unpaid salary, the officer need not deduct the wages so earned.

PROVISION AS TO ARBITRATION.

A building contract contained a provision that disputes with respect to the value of extra work, or of work omitted by direction of the owner, should be determined by arbitration. The owner refused to allow the contractor to finish the work and let the work to another. The contractor brought suit to recover damages for breach of contract, and the Supreme Court of New Jersey held that the provision regarding arbitration was no bar to the action.

CONTRACT BY LETTER—ACCEPTANCE.

Where a contract is to be made by correspondence between distant parties, the writing of a letter or telegram containing a notice of acceptance is not of itself sufficient to complete a contract. The act in such a case must involve an irrevocable element. The letter must be placed in the mail or the telegram deposited in the office for transmission and thus placed beyond the power or control of the sender before the assent becomes effectual to consummate a contract, and not then unless the offer is still standing. So held by the Supreme Court of Kansas.

MUNICIPALITY NUISANCE—USE OF HAND-LED.

According to the recent decision of Judge Barnard, of the New York Supreme Court, the use of a hand-sled upon a street in a city is not per se a nuisance, nor is it a negligent act on the part of a municipality to fail to pass an ordinance against the use of hand-sleds even if the common council has the power to do so, nor is it negligent in the city if it passes the ordinance and it is violated. The suit was brought by the plaintiff to recover damages for injuries received by being struck and knocked down by a hand-sled.

PARTNERSHIP—SALE OF INTEREST.

One partner in a firm offered to give a certain sum for the other partner's interest in the firm, or to sell his own interest for the same sum, concluding with the words, "the party purchasing to give sufficient security for the payment of company indebtedness and for purchase price." This offer was accepted by the other partner "to sell on the terms mentioned." The Michigan Supreme Court held that there had not been a complete sale, and that the first offer was only one of the steps leading to a sale which contemplated that the parties should meet and complete the transaction.

Foods Especially Liable to Adulteration.

The Massachusetts State Board of Health recently issued a circular relative to adulterations of foods and drugs in that Commonwealth, giving the following as the most liable to adulteration, in the form indicated:

Milk—Addition of water or coloring matter, and abstraction of cream.

Butter—Substitution of foreign fats, and addition of coloring matter.

Spices—Addition of starch and other foreign powders. Especially true of pepper and mustard.

Cream of Tartar—Substitution of starch, gypsum, and other cheaper substances.

Baking Powders—Alum and other injurious ingredients. Baking powders have no legal standard, other than that of freedom from harmful ingredients.

Lard—Presence of cheap fats and oils.

Olive Oil—Substitution of cheaper oils.

Jellies and Preserved Fruits—Substitution of cheaper fruits, and addition of coloring matter.

Vinegar—Absence of the required amount of acetic acid, and addition of coloring matter.

Honey—Substitution of cane sugar, glucose and other substances.

Molasses—Addition of glucose, presence of tin or other foreign substances.

Sugar—Glucose, poisonous coloring matter.

Maple Sugar and Syrup—Glucose.

Confectionery—Terra alba, poisonous coloring matter, fusel oil, arsenical waxes, etc.

Coffee—Mixture or substitution of various cheaper substances.

Canned Fruits, Vegetables, and Meats—Metallic poisons.

Jobbers never have any of the Wayland cheese come back on their hands.



FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated

L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.

ORDER SAMPLE M BY MAIL.

TIME TABLES.

Chicago & West Michigan.

Leaves.	Arrives.
*Mail Express..... 9:00 a.m.	3:55 p.m.
*Day Express..... 12:50 p.m.	9:30 p.m.
*Night Express..... 11:00 p.m.	5:45 a.m.
*Muskegon Express..... 4:45 p.m.	11:50 a.m.
*Daily. *Daily except Sunday.	

Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:50 p. m., and through coach on 9 a. m. and 11 p. m. trains.

NEWAYGO DIVISION.

Leaves.	Arrives.
Express..... 3:45 p.m.	4:50 p.m.
Express..... 8:00 a.m.	10:35 a.m.

All trains arrive and depart from Union Depot.

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

W. A. GAVETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Grand Rapids & Indiana.

GOING NORTH.	Leaves.	Arrives.
Traverse City and Mack. Ex.	8:45 a.m.	9:05 a.m.
Traverse City and Mack. Ex.	11:45 a.m.	11:45 a.m.
Traverse City and Mack. Ex.	7:40 p.m.	11:10 p.m.
Cadillac Express.....	3:40 p.m.	5:30 p.m.
8:45 a.m. and 11:45 a.m. trains have chair cars for Mackinaw and Traverse City.		
11:10 p.m. train has a sleeping car for Traverse City and Mackinaw.		

GOING SOUTH.	Leaves.	Arrives.
Cincinnati Express.....	5:40 a.m.	7:15 a.m.
Port Wayne Express.....	10:25 a.m.	11:45 a.m.
Cincinnati Express.....	5:05 p.m.	5:30 p.m.
Trav. City and Mack. Ex.	10:40 p.m.	
7:15 a.m. train has parlor chair car for Cincinnati.		
5:30 p.m. train has Woodruff sleeper for Cincinnati.		

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

GOING WEST.	Leaves.	Arrives.
10:30 a.m. St. Ignace.....	8:30 a.m.	6:00 a.m.
2:55 a.m. Seney.....	8:15 a.m.	
7:00 a.m. Marquette.....	2:15 p.m.	9:30 p.m.
12:50 p.m. Marquette.....	2:00 p.m.	6:10 p.m.
8:25 a.m. Negaunee.....	1:25 p.m.	5:32 p.m.
8:50 a.m. Ishpeming.....	12:58 p.m.	5:20 p.m.
10:00 a.m. Republic.....	11:50 a.m.	4:10 p.m.
3:10 p.m. Michigamme.....	11:50 a.m.	4:10 p.m.
4:10 p.m. L'Anse.....	10:40 a.m.	
5:30 p.m. Houghton.....	9:20 a.m.	
5:50 p.m. Hancock.....	9:01 a.m.	
6:35 p.m. Calumet.....	8:15 a.m.	

Mixed train leaves St. Ignace at 7 a. m., arrives Marquette 5:30 p. m.; leaves Marquette 7 a. m., arrives St. Ignace at 5:55 p. m.

E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.

Lake Shore & Michigan Southern.

Leave.	Arrive.
Ex. and N. Y. Mail. Mail.	N. Y. N. Y. Mail. Ex.
p. m. a. m.	a. m. p. m.
5:00 7:45 Dp. Grand Rapids..	Ar 9:07 7:25
6:10 9:02 Allegan.....	7:55 6:10
7:05 10:05 Kalamazoo.....	7:00 5:40
8:40 11:40 White Pigeon.....	5:50 3:25
a. m. p. m.	p. m. a. m.
2:30 5:10 Toledo.....	11:15 10:40
8:25 9:40 Cleveland.....	6:40 6:30
p. m. a. m.	a. m. p. m.
2:45 3:30 Buffalo.....	11:55 11:55
a. m. p. m.	p. m. a. m.
5:40 8:00 Chicago.....	11:30 8:50

A local freight leaves Grand Rapids at 1 p. m., carrying passengers as far as Allegan.

All trains daily except Sunday.

J. W. MCKENNEY, General Agent.

Detroit, Grand Haven & Milwaukee.

GOING EAST.	Leaves.	Arrives.
*Steamboat Express.....	6:20 a.m.	6:25 a.m.
*Through Mail.....	10:15 a.m.	10:50 a.m.
*Evening Express.....	3:15 p.m.	3:50 p.m.
*Limited Express.....	6:25 p.m.	6:30 p.m.
*Mixed, with coach.....		11:00 a.m.

GOING WEST.	Leaves.	Arrives.
*Morning Express.....	1:05 p.m.	1:10 p.m.
*Through Mail.....	5:00 p.m.	5:10 p.m.
*Steamboat Express.....	10:40 p.m.	10:45 p.m.
*Mixed.....		7:45 a.m.
*Night Express.....	5:10 a.m.	5:35 a.m.

*Daily, Sundays excepted. *Daily.

Passengers taking the 6:25 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.

The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. POTTER, City Pass. Agent.
Geo. B. REEVE, Traffic Manager, Chicago.

Michigan Central.

DEPART.	Leaves.	Arrives.
Detroit Express.....	6:15 a.m.	6:15 a.m.
Day Express.....	1:10 p.m.	1:10 p.m.
*Atlantic Express.....	10:10 p.m.	10:10 p.m.
Mixed.....		6:50 a.m.

ARRIVE.	Leaves.	Arrives.
*Pacific Express.....	6:00 a.m.	6:00 a.m.
Mail.....	3:00 p.m.	3:00 p.m.
Grand Rapids Express.....	10:15 p.m.	10:15 p.m.
Mixed.....		8:15 p.m.

*Daily. All others daily except Sunday.

Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.

Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.).

CHAS. H. NORRIS, Gen'l Agent

K OF L SMOKING TOBACCO,

Manufactured by the
National K. of L. Co-operative Tobacco Co.,
RALEIGH, N. C.

Arthur Meigs & Co., GRAND RAPIDS, MICH.,

Wholesale agents for the

STATE OF MICHIGAN.

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

ARTHUR MEIGS & CO., Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.

HESTER & FOX, SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.
Write for Prices.
130 OAKES ST., GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON, 3 Canal Street, Basement, Grand Rapids, Mich.

OYSTERS! WM. L. ELLIS & CO.

STAR BRAND
Baltimore Oysters.

On and after Sept. 1st, dealers can have their orders filled promptly direct from Baltimore or from Grand Rapids with this well-known and popular brand of Straight Baltimore Pack of Fresh Oysters.

I also handle a large variety of Fresh Sea and Lake Fish, Clams, Shrimps, Lobsters and Celery. All kinds of Salt Fish in packages. All special orders will have prompt attention.

I shall still continue to handle the New York Counts and Selects. For prices and terms address

B. F. EMERY,
37 CANAL ST. Manager.

RINDGE, BERTSCH & CO., BOOTS AND SHOES.

MANUFACTURERS AND WHOLESALE DEALERS IN

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.



Every can wrapped in colored tissue paper with signature and stamp on each can.

PUTNAM & BROOKS Wholesale Manufacturers of PURE CANDY! ORANGES, LEMONS, BANANAS, FIGS, DATES, Nuts, Etc.

P. STEKETEE & SONS, JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers } A Specialty.
American and Stark A Bags

"JOLLY TAR" PLUG TOBACCO. BULKLEY, LEMON & HOOPS.

School Teachers as Dealers in Stationery.

CANT HOOK CORNERS, Sept. 11, 1886.

Editor Michigan Tradesman:

DEAR SIR—Fall trade has now opened up in pretty fair shape and smiling prosperity seems to stalk abroad in the land, as you might say,

Do you have any trouble in Grand Rapids from folks selling things that have no business to? We have such up here considerable. The merchants in some of the surrounding towns are kicking at it. It don't seem exactly the thing for folks that don't pay any taxes or rent or anything to take the trade away from men who do pay such things.

Then there seems to be a disposition to cut in ahead of some one else on most every thing, until some things are cut so fine that nothing is left in them. A few years ago a man could make from three to four cents a gallon on kerosene; but now you cannot even sell it out of a store at one cent a gallon profit, because men go about the country peddling oil right into farmers' cans at a profit of one cent a gallon. It don't seem to help the case any if a merchant reduces the price on things until he can't make enough to buy skim milk for the baby. Some one who has no rent or expenses to pay can undersell him. As a case in point, school teachers are paid good wages to teach our youngsters. They have the use of the school house free of rent to do business in and the customers right before them and under their orders, to sell to. What could be more favorable than the opportunity thus afforded to do a fine business in slate pencils, lead pencils, copy books, scratch books, paper, etc. The teachers in the school at Cant Hook Corners are fully alive to this fact and I must say that Bilson is alive to it, too, as well as myself. Jim Fell might as well try to compete with John L. Sullivan in the prize ring for us to try to compete with the teachers. For instance, I get on a lot of scratch books that cost me 45 cents a dozen. I make only a small margin selling them at five cents each. No one can sell stationery at a less margin and live; but that does not save me, for the very next day in comes a boy with the inquiry: "How do you sell them scratch books?"

"Five cents each."

"Five cents!" with a look of contempt at me, "why, teacher sells that same book for four cents."

"Why don't you buy them of the teacher, then?"

"Cause, I thought maybe you sold 'em cheaper."

Five minutes later, outside, boy says, "Say Tommy, I wouldn't go in there to buy a slate, if I was you, Old Snooks charges too much for everything."

Fancy the feelings of Snooks, at hearing this, when he remembers that he had to buy in gross lots and discount his bill at that, to make 10 per cent. profit on his slates. This is only a sample and the effects are much worse in other things. In our school the teachers ordered the scholars to use a certain brand of between-lines ruled paper. As soon as I found it out I sent an order down to my wholesale stationers for a ream of it, with sample. It came, and I marked it very low, for I knew the teachers would keep it, too. It so happened that I bought it so much cheaper than they did that I undersold them. But do you suppose I could beat them in any such way as that? Not much. They sent off and got a new lot with a green line instead of a red in it and made a proclamation to the school that they would hereafter not be allowed to use the red line. That fixed it, and I've got a lot of unsalable paper on hand.

If I get a certain brand of lead pencils on, the teachers order the scholars to use some other brand and I am getting sick of it. I don't suppose anything of that kind is allowed in Grand Rapids, or else there would be a fuss made.

What I want to know is, whether this state of affairs is legal. Do teachers have the right to run stores in opposition to merchants, thereby hurting the reputation and sales of such merchants? If it is according to law, then I think it high time that we made some move to have it repealed, or something.

Bilson was just in after his mail. Philander is hot as a flat-iron. He has heard that Snider, the head teacher of our school, has just got on a case of boys' boots and girls' shoes to sell to the children this fall. If this is so, there goes our boot and shoe trade. We must draw a line somewhere, or by the great jingo! the teacher will put in a coffee mill and run it by the steam from the heaters and furnish families with coffee and tea as well as other family groceries.

Gentlemen of the State Mercantile Congress, what are we going to do about it?

SOLIMON SNOOKS,
G. D., P. M. & J. P.

A Natural Conclusion.

A little "fresh air child," who had never seen a cow before, was watching the milking process, with eyes full of astonishment. After looking in silence for some time she drew near and, placing her hand on the cow's distended side, exclaimed: "Why! she's chock full of it, ain't she?"

Why is the Wayland cheese better than any other? Because the maker does not use a whey tank, but a cistern.

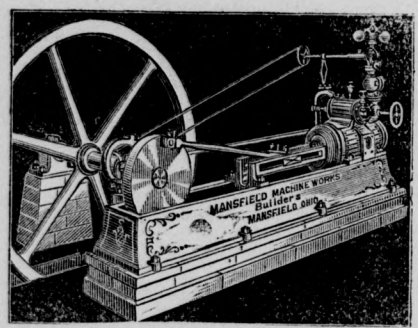
THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

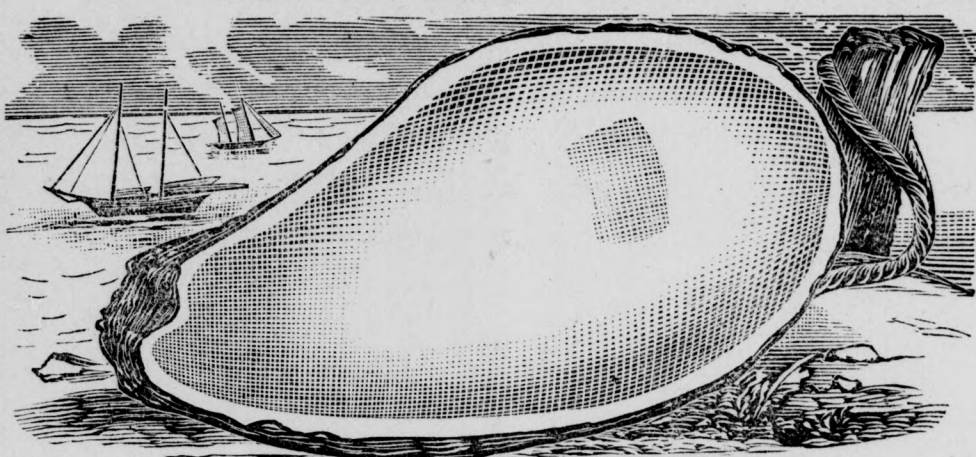
PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, MICHIGAN.

F. J. DETTENTHALER,



Sole Agent for H. F. Hemingway & Co.'s Celebrated Baltimore

Oysters

In cans, kegs and barrels.

Mail Orders Will Receive Prompt Attention.

See Quotations in Another Column.

117 MONROE ST.,
Grand Rapids, Mich.

ORDER A SAMPLE CASE Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case with 2 doz. 10 inch Oblong Glass Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

Arctic Manufacturing Co. GRAND RAPIDS, MICH.

JENNINCS'

Flavoring Extracts

Are acknowledged the best, being pure and made from the Fruit.

JENNINGS & SMITH, G'd Rapids, Mich.

The "GOOD ENOUGH" Family



Lamps are filled direct by THE PUMP without lifting the can. The Filling Tube adjusting to suit the height of any lamp. Any overflow or drippings are returned to the can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



OIL AND GASOLINE CAN!

Every Live Dealer Should Sell Them.

This is the Most Practical, Large-Sized Family Can in the Market. It should be an object with dealers, when possible, to do away with the annoyance and frequent filling of small cans. A little effort and a slight difference in the price of oil in quantities will insure you a good trade in these cans, and guarantee your customers Absolute Safety and the Greatest Possible Convenience.

NEEDED IN EVERY FAMILY WHERE OIL IS USED.

OVER 200,000 IN ACTUAL USE!

DON'T BE HUMBLED

With Cheap and Worthless Imitations. Buy the Original, the Genuine, Old Reliable "GOOD ENOUGH."

MANUFACTURED BY

WINFIELD MAN'G CO., WARREN, OHIO.

SEND FOR COMPLETE CIRCULARS AND PRICE-LIST.

FOR SALE IN GRAND RAPIDS BY

CURTIS, DUNTON & CO., Wholesale Paper & Woodenware,
FOSTER, STEVENS & CO., Wholesale Hardware,
H. LEONARD & SONS, Wholesale Crockery.

Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices" and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

WIDE BROWN COTTONS.

Androscoquin, 9-4, 17	Pepperell, 10-4, 19
Androscoquin, 7-4, 13 1/2	Pepperell, 11-4, 22
Pepperell, 7-4, 13	Pequot, 7-4, 14 1/2
Pepperell, 8-4, 15	Pequot, 8-4, 16
Pepperell, 9-4, 17	Pequot, 9-4, 18

CHECKS.

Economy, oz.	Park Mills, No. 100, 15
Park Mills, No. 50, 10	Prodlay, oz.
Park Mills, No. 80, 11	Otis Apron, 8 1/2
Park Mills, No. 70, 12	Otis Furniture, 8 1/2
Park Mills, No. 80, 13	York, 1 oz.
Park Mills, No. 90, 14	York, A.A. extra, 12 1/2

OSNABURGS.

Plain.	Plaid.
Alabama, 6 1/2	Alabama, 6 1/2
Georgia, 6 1/2	Augusta, 6 1/2
Jewell, 6 1/2	Georgia, 6 1/2
Kentucky, 6 1/2	Louisiana, 6 1/2
Lane, 6 1/2	Toledo, 6 1/2
Santee, 6 1/2	

BLEACHED COTTONS.

Avondale, 36, 8 1/2	Gilded Age, 7 1/2
Art cambrics, 36, 9 1/2	Greene, G. 4-4, 5 1/2
Androscoquin, 4-4, 7 1/2	Hill, 4-4, 7 1/2
Androscoquin, 5-4, 12 1/2	Hill, 7-8, 6 1/2
Ballou, 4-4, 5 1/2	Hope, 4-4, 6 1/2
Ballou, 5-4, 12 1/2	King Phillip cambric, 4-4, 5 1/2
Boott, O. 4-4, 5 1/2	Linwood, 4-4, 7 1/2
Boott, E. 5-8, 7	Lonsdale, 4-4, 7 1/2
Boott, AGC, 4-4, 9 1/2	Lonsdale cambric, 10 1/2
Boott, R. 3-4, 5 1/2	Langdon, GB, 4-4, 8 1/2
Blackstone, AA 4-4, 6 1/2	Langdon, 4-4, 8 1/2
Chapman, X, 4-4, 8 1/2	Masonville, 4-4, 7 1/2
Conway, 4-4, 6 1/2	New York Mill, 4-4, 10 1/2
Cabot, 4-4, 6 1/2	New Jersey, 4-4, 8
Cabot, 7-8, 6 1/2	Pocasset, P. M. C., 7 1/2
Canoe, 3-4, 4	Pride of the West, 10 1/2
Domestic, 36, 7 1/2	Pocahontas, 4-4, 7 1/2
Dwight Anchor, 4-4, 8 1/2	Slaterville, 7-8, 6 1/2
Davol, 4-4, 5 1/2	Woodbury, 4-4, 8 1/2
Fruit of Loom, 4-4, 7 1/2	Whitinsville, 7-8, 6 1/2
Fruit of Loom, 5-8, 8 1/2	Whitinsville, 7-8, 6 1/2
Gold Medal, 4-4, 6 1/2	Williamsville, 36, 8 1/2
Gold Medal, 7-8, 9 1/2	

SILSILAS.

Crown, 10, 17 1/2	Masonville S., 11
No. 10, 17 1/2	Lonsdale, 9 1/2
Coin, 10, 17 1/2	Lonsdale, 9 1/2
Anchor, 10, 17 1/2	Victory O., 5 1/2
Blackburn, 8, 17 1/2	Victory J., 5 1/2
Davol, 10, 17 1/2	Victory D., 5 1/2
London, 12 1/2, 17 1/2	Victory, 10 1/2
Pacania, 12, 17 1/2	Phoenix A., 19 1/2
Red Cross, 7 1/2, 17 1/2	Phoenix B., 10 1/2
Masonville TS., 8, 17 1/2	Phoenix XX, 5

PRINTS.

Albion, solid, 5 1/2	Gloucester, 5 1/2
Albion, grey, 5 1/2	Gloucestermourn, 5 1/2
Allen's checks, 5 1/2	Hamilton fancy, 5 1/2
Allen's fancy, 5 1/2	Hartel fancy, 5 1/2
Allen's pink, 5 1/2	Merrimac D., 5 1/2
Allen's purple, 5 1/2	Manchester, 5 1/2
American, fancy, 5 1/2	Oriental fancy, 5 1/2
Arnold fancy, 5 1/2	Oriental robes, 5 1/2
Berlinsolid, 5 1/2	Pacific robes, 5 1/2
Cocheo fancy, 5 1/2	Richmond, 5 1/2
Cocheo robes, 5 1/2	Steel River, 5 1/2
Conestoga fancy, 5 1/2	Simpson's, 5 1/2
Eddystone, 5 1/2	Washington fancy, 5 1/2
Eagle fancy, 5 1/2	Washington blues, 5 1/2
Garner pink, 5 1/2	

FINE BROWN COTTONS.

Appleton A, 4-4, 6	Indian Orchard, 40, 7
Boott M, 4-4, 7 1/2	Indian Orchard, 36, 6
Boston F, 4-4, 6 1/2	Laconia B, 7-4, 13
Continental C, 4-4, 6 1/2	Lyman B, 40-in, 9
Continental D, 40-in, 7 1/2	Mass. B, 4-4, 10 1/2
Conestoga W, 4-4, 6 1/2	Nashua E, 40-in, 7 1/2
Conestoga D, 7-8, 4 1/2	Nashua R, 4-4, 6 1/2
Conestoga G, 30-in, 5	Nashua O, 7-8, 6
Dwight X, 3-4, 4 1/2	Newmarket N, 5 1/2
Dwight Y, 7-8, 5 1/2	Pepperell E, 40-in, 5 1/2
Dwight Z, 4-4, 5 1/2	Pepperell R, 4-4, 6 1/2
Dwight Star, 4-4, 6	Pepperell O, 7-8, 5 1/2
Dwight Star, 40-in, 7	Pepperell N, 3-4, 5 1/2
Enterprise EE, 36, 4 1/2	Pocasset C, 4-4, 5 1/2
Great Falls E, 4-4, 6 1/2	Saranac R, 6
Farmers' A, 4-4, 5 1/2	Saranac E, 7 1/2

DOMESTIC GINGHAMS.

Amoskeag, 7	Johnson Manf Co, 12 1/2
Amoskeag, Persian 9	Bookfold, 12 1/2
Amoskeag, dress	Johnson Manf Co, 10 1/2
Bates, 6	dress styles, 10 1/2
Berkshire, 6	Slaterville, 6
Glasgow, fancy, 6	styles, 6
Glasgow, royal, 6 1/2	White Mfg Co, 6 1/2
Gloucester, new	White Mfg Co, 6 1/2
standard, 7 1/2	White Mfg Co, 6 1/2
Plunket, 7 1/2	Earlston, 7 1/2
Lancaster, 7	Gordon, 7
Langdown, 7	Greylock, dress
Renfrew, dress, 9	styles, 10 1/2

WIDE BLEACHED COTTONS.

Androscoquin, 7-4, 15	Pepperell, 10-4, 22
Androscoquin, 8-4, 16	Pepperell, 11-4, 24
Pepperell, 7-4, 15	Pequot, 7-4, 16
Pepperell, 8-4, 17	Pequot, 8-4, 18
Pepperell, 9-4, 19	Pequot, 9-4, 20

HEAVY BROWN COTTONS.

Atlantic A, 4-4, 6 1/2	Lawrence XX, 4-4, 6 1/2
Atlantic B, 4-4, 6 1/2	Lawrence XXX, 40, 7 1/2
Atlantic D, 4-4, 5 1/2	Lawrence LL, 4-4, 5
Atlantic P, 4-4, 5	Newmarket N, 5 1/2
Atlantic LL, 4-4, 4 1/2	Mystic River, 4-4, 5 1/2
Adriatic, 36, 7 1/2	Pequot A, 4-4, 6 1/2
Augusta, 4-4, 6 1/2	Piedmont, 36, 6 1/2
Boott M, 4-4, 6	Star A, 4-4, 6 1/2
Boott FF, 4-4, 6 1/2	Tremont CC, 4-4, 4 1/2
Granville, 4-4, 5 1/2	Utica, 4-4, 4 1/2
Indian Head, 4-4, 6 1/2	Wachusett, 4-4, 6 1/2
Indiana Head 45-in, 11 1/2	Wachusett, 30-in, 5 1/2

TICKINGS.

Amoskeag, ACA, 17	Falls, XXX, 15 1/2
Amoskeag, 4-4, 12 1/2	Falls, BB, 12 1/2
Amoskeag, A, 11 1/2	Falls, BBC, 36, 19 1/2
Amoskeag, B, 11	Falls, awning, 19
Amoskeag, C, 10 1/2	Hamilton, BT, 32, 9 1/2
Amoskeag, D, 10 1/2	Hamilton, 10 1/2
Amoskeag, E, 9 1/2	Hamilton, H, 8 1/2
Amoskeag, F, 9	Hamilton fancy, 8 1/2
Premium A, 4-4, 17	Methuen AA, 11 1/2
Premium B, 16	Methuen ASA, 10 1/2
Extra 4-4, 16	Omega A, 7-8, 10 1/2
Extra 7-8, 14 1/2	Omega A, 4-4, 12 1/2
CCA 7-8, 12 1/2	Omega ACA, 7-8, 13
CT 4-4, 14	Omega ACA, 4-4, 15
RC 7-8, 14	Omega SE, 7-8, 24
BF 7-8, 16	Omega SE, 4-4, 27
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 32, 14	Omega M, 4-4, 23
Cordis ACA, 32, 15	Shetucket SSSSW 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 14	Shetucket, SFS, 12
Cordis No. 3, 13	Stockbridge A, 12
Cordis No. 4, 11 1/2	Stockbridge fancy, 8
Falls, XXXX, 18 1/2	

SOFT CAMBRICS.

Washington, 4 1/2	Royal Globe, 4 1/2
S. & S. Sons, 4 1/2	Crown, 4 1/2

GRAIN BAGS.

American A, 14 1/2	Amoskeag, 14 1/2
Stark A, 14 1/2	

DENIMS.

Boston, 6 1/2	Otis CC, 9
Everett blue, 12	Warren BB, 10
Everett brown, 12	Warren BB, 10
Otis AXA, 11	Warren CC, 9 1/2
Otis BB, 10	York, blue, 12 1/2

PAPER CAMBRICS.

Manville, 4 1/2	S. & S. Sons, 4 1/2
Masonville, 5 1/2	Garner, 4 1/2

WIGANS.

Red Cross, 6 1/2	Thistle Mills, 6 1/2
Berlin, 6	Rose, 6 1/2
Garner, 7	

SPOOL COTTON.

Brooks, 50	Eagle and Phoenix
Clark's O. N. T., 55	Mills ball sewing, 30
J. & P. Coats, 55	Green & Daniels, 25
Williamette 6 cord, 55	Stafford, 25
Williamette 8 cord, 40	Hall & Manning, 25
Charleston ball sewing thread, 30	Holyoke, 25
	Merrick, 25

CORSET JEANS.

Armory, 7	Keamsage, 6 1/2
Androscoquin, 7 1/2	Naumkeag satteen, 6 1/2
Canoe River, 6 1/2	Pepperell bleached, 6 1/2
Clarendon, 6 1/2	Pepperell sat, 6 1/2
Hallowell Imp, 5 1/2	Rockport, 6 1/2
Ind. Orch. Imp, 5 1/2	Lawrence sat, 6 1/2
Laconia, 7	

BULKLEY, LEMON & HOOPS, Importers and Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.

Niagara Starch Co.'s Celebrated Starch.

"Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt.

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WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

MICHIGAN CIGAR CO.

Manufacturers of the Celebrated

M. C. C.

Leading 10c Cigar; and

YUM YUM,

The best 5c Cigar in the Market.

BIG RAPIDS.

MICH.

PURE.

NEW PROCESS STARCH.

SWEET.

This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the

FIRMENICH MFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ill.

Offices at Peoria, Ill.

FOR SALE BY

Clark, Jewell & Co.

SURE.

OLNEY, SHIELDS & CO.,

WHOLESALE

CROCCERS,

And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash.

We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

McAlpin's Peavey Plug.

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

MENDEL & BROS.' Celebrated CIGARS,

Finer quality and lower prices than any handled in the market.

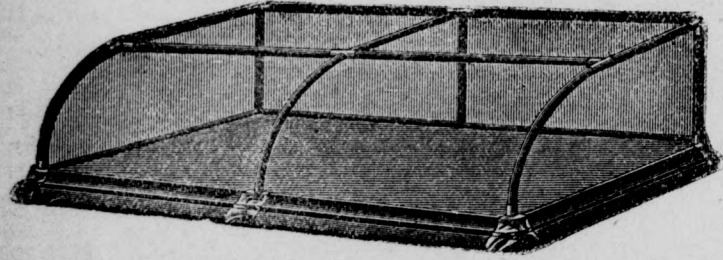
VISITING BUYERS ARE CORDIALLY INVITED TO CALL AND EXAMINE OUR STOCK, AND MAIL ORDERS WILL RECEIVE PROMPT AND CAREFUL ATTENTION.

5 and 7 Ionia Street,

Grand Rapids, Mich.

S. HEYMAN & SON, SHOW CASE MANUFACTURERS.

48 CANAL STREET, GRAND RAPIDS, MICH.



Every style of Show Cases, in walnut, cherry, mahogany, oak or bird's-eye maple on hand or made to order. Best of workmanship and lowest prices. Illustrated Catalogue and Price-List mailed on application. Merchants are invited to call and look over our line when in the city.

Wall Paper AND Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 MONROE STREET, GRAND RAPIDS.

Nelson Bros. & Co.

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

E. FALLAS,

Makes a Specialty of

Butter and Eggs, Lemons and Oranges,

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

97 and 99 Canal Street,

Grand Rapids, Michigan

Final Arrangements for the State Convention.

A special meeting of the Retail Grocers' Association, held at Sweet's Hotel last Friday evening for the purpose of completing arrangements for the coming convention, was attended by about twenty-five members.

Applications for membership in the Association were received from the following grocers, all of whom were elected: Albert S. Damskey, 190 Fourth street; B. Wynhoff, 127 Butterworth avenue; P. Scally, 181 Butterworth avenue; Hascher Bros., 79 Straight street; H. VanderVeen, 196 Logan street.

The Secretary read a number of letters from business men, announcing their intention of being present at the convention.

The Committee on Reception was requested to meet at Sweet's Hotel at 8:30 o'clock Tuesday morning for the purpose of entering upon the work of the day.

On motion of A. J. Elliott it was voted to give clerks the privilege of the banquet on the purchase of a ticket.

Squires' band was engaged to furnish music during the banquet.

Chairman Harris, of the Committee on Arrangements, reported that \$450 had been subscribed to meet the expenses of the entertainment feature of the convention, of which sum \$430 had been collected.

After a free discussion of the methods deemed best to welcome the outside trade, during which it was evident that the visitors would never have occasion to regret their participation in the event, the meeting adjourned.

Oceana County Presents a Solid Front.

HART, Sept. 17, 1886.

DEAR SIR—I am happy to say that we have a full-fledged "Oceana Business Men's Association," having met last night and organized the same. Representatives from Shelby and Pentwater were in attendance and heartily joined hands with us. Both towns would have been with us in full force but for a heavy rain.

The meeting called to order by your correspondent, whereupon W. J. Haughey was called to the chair and E. S. Houghtaling was asked to serve as secretary pro tem. Manton's Business Men's Association rules and by-laws were read and adopted, with the necessary changes. Article 2 of the by-laws, relating to the election of new members, was amended so as to read: "Provided that he or they be proposed by a member at a regular meeting and elected by a two-third vote of the members present."

Permanent officers were elected as follows:

President—W. E. Thorp, Hart.
Vice-President—Alex. Paton, Shelby.
Secretary—E. S. Houghtaling, Hart.
Treasurer—H. H. Bunyea, Pentwater.
Executive Committee—Two from each town.

Our regular meetings occur on the first Tuesday of each month and will be held alternately at each place.

Mr. Thorp and Mr. Paton will probably be with you on the 21st, and perhaps the writer. Now "D. B's." beware.

Yours truly,
E. S. HOUGHTALING, Secy.

Bound to be Present.

MOORE, Sept. 15, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Will you be kind enough to inform me if any arrangements have been made at any hotel for those of us intending to be present at your convention, as I may not be able to get to your city until Monday night and do not want to sleep in the street. If your committee has arranged matters for those intending to come, I do not want to disappoint them, as nothing but death or sickness will prevent my coming. I intend, if I can get away, to be with you as early as possible.

Yours in haste,
PAUL P. MORGAN.

Ionia's Representatives.

IONIA, Sept. 17, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—I have read with interest of your coming convention and would request you to inform me if business women are included in your invitation. If they are, I would like to attend and would also be pleased to receive such instructions as will enable me to take advantage of the arrangement which you have made with the railroad.

Respectfully Yours,
FRED CUTLER, JR.,
Secretary I. B. M. A.

The Ladies are Twice Welcome.

LAKEVIEW, Sept. 15, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—I have read with interest of your coming convention and would request you to inform me if business women are included in your invitation. If they are, I would like to attend and would also be pleased to receive such instructions as will enable me to take advantage of the arrangement which you have made with the railroad.

Respectfully Yours,
M. D. HUNTER,
Of the firm of R. C. Hunter & Co.

Cannot Come.

NEW YORK, Sept. 14, 1886.

A. J. Elliott, Grand Rapids:

DEAR SIR—Your kind invitation to attend the first annual convention of your association is at hand. I regret greatly my inability to be present, but desire to go on record as saying that dead-beats ought to be shut out from the source of provision supply entirely, which must in time curtail them very effectually.

Thanking you for the invitation and wishing you great success, believe me
Yours,
A. R. ELLIOTT.

Elk Rapids' Representative.

ELK RAPIDS, Sept. 16, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—At a special meeting of our Association, John Acker was elected a delegate of the State Convention. A majority of the members of our association will undoubtedly become members of the State Association.

Hoping you will have a successful meeting we are,
Yours respectfully,
C. L. MARTIN,
Sec'y Elk Rapids B. M. P. A.

A Few of Many.

Among those who have written that they will be present at the State convention are the following:

Sand Lake—J. V. Crandall.
Monroe—Paul P. Morgan.
Manton—Frank A. Jensen, Jas. McMichael, A. Woodward.

Traverse City—Smith Barnes, Frank Hamilton, S. E. Wait, T. R. Bentley, C. A. Hammond, Harry Montague.
Sturgis—Henry S. Churen, Jas. Ryan and two others.

Nashville—H. M. Lee, Walter Webster, Saranac—Geo. A. Potts, H. T. Johnson, East Saugatuck—J. Heeringa.

Coopersville—R. D. McNaughton.
Lakeview—M. D. Hunter.

Allendale—J. Acker.
Elk Rapids—John Acker.

Ionia—W. E. Kelsey, Fred. Cutler, Jr., Kalamazoo—M. S. Scoville.

Kingsley—Jas. Broderick, C. H. Camp, A. G. Edwards.

Whitehall—H. A. Spink.
Casnovia—H. E. Hesselstine.

Shelby—Alex. Paton.
Hart—W. E. Thorp, E. S. Houghtaling.

Chicago—Robert M. Floyd.
Lowell—N. B. Blain and nine others.

East Saugatuck to be Represented.

EAST SAUGATUCK, Sept. 14, 1886.

DEAR SIR—Having received an invitation from the Committee of Arrangements to be present at a meeting of the business men of Michigan on Sept. 21, and thinking an organization of the kind proposed would be beneficial, I hope to be present to see and learn what I can. Yours respectfully,
J. HEERINGA.

Four Delegates from Sturgis.

STURGIS, Sept. 15, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Your kind invitation to be present at the State organization was received in due time. At our regular meeting last evening there were four members who said they would attend. Our business men are fully alive to the importance of the movement.

Yours,
H. S. CHURCH, Pres't.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

H. A. Spink, Whitehall.
C. A. Hammond, Traverse City.
M. S. Scoville, Kalamazoo.
Jas. Broderick, Kingsley.
C. H. Camp, Kingsley.
A. G. Edwards, Kingsley.
J. McKeown, Maple Grove.
W. E. Kelsey, W. E. Kelsey & Co., Ionia.
Fred. Cutler, Jr., Ionia.
Frank Hamilton, Hamilton & Milliken, Traverse City.

S. E. Wait, Traverse City.
Harry Montague, Hannah & Lay Mercantile Co., Traverse City.
Smith Barnes, Hannah & Lay Mercantile Co., Traverse City.

L. J. Quick, Allendale.
M. D. Hunter, R. C. Hunter & Co., Lakeview.
R. D. McNaughton, Coopersville.

J. Heeringa, East Saugatuck.
H. P. Johnson, Saranac.
H. M. Lee, Nashville.

Jas. Ryan, Sturgis.
Henry S. Church, Sturgis.

Frank A. Jensen, Manton.
Jas. McMichael, Manton.

A. Woodward, Manton.
Paul P. Morgan, Monroe.

J. V. Crandall, Sand Lake.
John Acker, Elk Rapids.

Nelson P. Miller, Ionia.
M. J. Howard, Englewood.

G. H. Walbrink, Elk Rapids.
John W. Mead, Berlin.

Stanley Monroe, Berlin.
Dingman & Mitchell, McBrides.

McDonnell Bros., Ravenna.
B. M. Denison, East Paris.

N. W. Crocker, Byron Center.
H. Austin, Walker.

G. W. McElroy, Big Rapids.
John W. Root, Tallmadge.

J. W. Cloutierhouse, Grandville.
H. E. Hesselstine, R. K. Hesselstine & Son, Casnovia.

C. E. Coburn, Pierson.
R. E. Werkman, Holland.

C. B. Moon, Cedar Springs.
Geo. W. Berwin, Big Rapids.

H. D. Plumb, Mill Creek.
L. A. Paine, Sparta.

Wm. M. Ingell, Cedar Springs.
W. F. Walling, Walling Bros., Lamont.

R. Gannon, White Cloud.
J. E. Rice, Coopersville.

J. F. Mann, Lisbon.
J. C. Benbow, Cannonsburg.

Geo. P. Stark, Cassadaga.
Thos. Regis, Edmore.

R. Weertman, Zeeland.
Cole & Chappel, Ada.

C. E. Coburn, Pierson.
C. K. Hoyt, Hudsonville.

B. Burlington, Bradley.
Jas. Grannis, Six Corners.

Jas. Barnes, Austeritz.
C. K. Hoyt, Hudsonville.

C. H. Deming, Dutton.
D. W. C. Shattuck, Wayland.

John Smith, Ada.
Geo. W. Berwin, Big Rapids.

Wm. VerMeulen, Beaver Dam.
J. Raymond, Berlin.

C. Goldbold, Lakeview.
J. Gunstra, Lamont.

Paine & Field, Englishville.
J. C. Townsend, White Cloud.

J. A. Liebler, Caledonia.
Wm. Brott, Canada Corners.

N. Bouma, Fisher Station.
O. F. & W. P. Conklin, Ravenna.

D. S. Randolph, Harbor Springs.
Gibbs Bros., Mayfield.

Sidney Stark, Allendale.
Peter Wyngaarden, Vriesland.

Den Herder & Tanis, Vriesland.
John Acker, Elk Rapids.

A. Purchase, South Blendon.
Voorhorst & Co., Overisel.

A. & L. M. Wolf, Hudsonville.
Anna Mulder, Spring Lake.

Geo. F. Cook, Grove.
Wm. Karsten, Beaver Dam.

H. Andro & Son, Jenisonville.
Brusse Bros., Holland.

H. Baker & Sons, Drenthe.
H. M. Harroun, McLean.

Mrs. G. Muller, Muskegon.
Walter Strick, Forest Grove.

C. F. Sears, Rockford.
Geo. A. Sage, Rockford.

J. P. Cordes, Alpine.
Hoag & Judson, Cannonsburg.

W. W. Peirce, Moline.
E. M. Keed, Coopersville.

Dr. Hammond, Osborn & Hammond, Luther.
Dr. W. K. Walker, Walker & Hewett, Lansing.

J. F. Hacker, Corinth.
O. W. Messenger, Spring Lake.

Sisson & Lilley, Lilley P. O.
R. B. McCulloch, Berlin.

C. W. Ives, Rockford.
Neal McMillan, Rockford.

U. DeVries, Jamestown.
P. Berrio, Burnip's Corners.

Narregang & Son, Byron Center.
J. D. F. Pierson, Pierson.

C. F. Williams, Caledonia.
L. Knowles, Volney.

James Riley, Dor.
G. Ten Hoor, Forest Grove.

W. P. Doekery, Rockford.
L. W. Fisher, Dor.

G. W. Reynolds, Belmont.
A. M. Church, Englishville.

A. C. Barkley, Crosby.
Miss Durkee, Altona.

E. Kirby, Doula.
Sarah Tompsett, Edgerton.

Nate Stoddard, Stoddard Bros., Reed City.
F. S. Sheridan, Wright's Siding.

David Corey, Corey.
Thys Sted, Spring Lake.

Ed Runnals, Corning.

Failure of J. R. Dibble, of Burnip's Corners.

Jas. R. Dibble, the Burnip's Corners general dealer, is a dandy. He has managed to secure \$17,000 worth of goods on credit and he has now only \$8,000 worth of stock and \$1,000 in accounts left for the creditors—and even then he asks the creditors to pay for a \$2,000 farm, in order that he may spend the remainder of his days in the simplicity of rural life.

When Mr. Dibble burned out several months ago, his creditors expected he would ask them to compromise their claims. But not so. James had bigger game in view. He paid every account in full, which enabled him to resume business with the utmost confidence of his creditors. He built a new store—in his wife's name—and laid in a new stock which for variety and completeness had few equals in the State. When the bills came due, he readily secured extensions, and kept on buying of everyone who expressed a desire to extend him credit. The result is that he has secured about \$17,000 worth of goods, as above stated, while nearly all the cash obtained from the sale of the goods has been shoved down his pocket or put in some other convenient place. On August 28, Dibble bought a forty acre farm of the Alagan agents for the property, giving them in payment therefor a \$2,000 mortgage on the stock. The mortgage was not put on record, however, until September 10, which enabled Dibble to secure several thousand dollars worth of goods, notably \$1,800 worth from Young, Smith & Field, of Philadelphia, and \$1,500 from J. J. Bailey & Co., of the same market. As soon as the news of the filing of the mortgage reached Grand Rapids, creditors began turning their faces toward Burnip's Corners, the result being the filing of the following mortgages in quick succession:

Pope & Hart, Allegan	\$2,000 00
J. V. Farwell & Co., Chicago	411 00
Goldy, Ball & Co., Grand Rapids	1,510 00
Kinder, Berisch & Co.	1,530 00
Olney, Shields & Co.	400 00
Phoebe E. Lane, Burnip's Corners	200 00
Cas. Sissley	150 00
Amos S. Musselman & Co., G'd Rapids	487 00
Spring & Company	407 00
Arthur Meigs & Co.	233 00
L. C. Wanchusmut, Chicago	541 00

The stock, which inventoried at the figure above given, is said to be singularly bright and clean, and to contain no dead stock. Arrangements are being made by the first five secured creditors to foreclose the Olney, Shields & Co. mortgage, which will probably enable them to realize their claims in full. The other creditors will probably receive a proposition for a percentage settlement from Dibble.

Detroit Doings.

The Detroit Patent Brush Co. has just gotten out a new thing in the way of a sponge dauber, which has been designated the "Shine 'Em Up." The device meets with the hearty appreciation of the trade and is evidently destined to reach a large sale. The same concern has lately gotten out a new line of horse and scrub brushes, made of palmetto fiber.

L. D. Harris, of the firm of Harris & Marvin, paper dealers on Jefferson avenue, states that the firm will transfer its stock and business to Grand Rapids about October 15, occupying the north store in the Barnhart block on North Ionia street.

George S. Davis, of Purke, Davis & Co., asserts that he has not authorized the use of his name, is not a candidate for and would not accept, under any circumstances, the nomination to Congress.

Pingree & Smith has begun suit in the Wayne Circuit Court against the Detroit, Lansing & Northern Railway, claiming \$2,000 damages for the loss of twenty-one cases of boots and shoes, while en route from Detroit to Edmore.

J. M. Thurber, D. C. DeLamater and David Adams have been admitted to partnership in the hardware house of Buld Sons & Co. The firm name remains the same as before.

Matthew R. Mathewson and James H. Rudell entered into partnership under the firm name of J. H. Rudell & Mathewson, April 1, 1885, to conduct the business of merchandise brokers and commission merchants. The partnership was renewed April 1, 1886, and still exists, but Mathewson has filed a bill in the Circuit Court complaining that since August 1 Rudell has paid no attention to business and has become an excessive drinker, and as a result the business has become involved and the firm is in debt. He asks that the partnership be dissolved, a receiver be appointed, and that Rudell be restrained from interfering with the business or handling the firm funds.

Ten from Lowell.

LOWELL, Sept. 20, 1886.

E. A. Stowe, Grand Rapids:
DEAR SIR—The Lowell Business Men's Association elected ten delegates to attend the meeting of the 21st and there will probably be six or eight present. I shall be there this afternoon to attend another meeting and will remain until after the meeting tomorrow.

Hoping for the success of the organization, I remain
Very truly yours,
N. B. BLAIN.

President Lowell B. M. A.

A Trio from Kingsley.

KINGSLEY, Sept. 16, 1886.

E. A. Stowe, Grand Rapids:
DEAR SIR—I would respectfully inform you that we shall send three delegates to the State convention—James Broderick, C. H. Camp and A. G. Edwards.

Yours respectfully,
GEORGE W. CHAUFY, Sec'y.

Coming from Coopersville.

COOPERSVILLE, Sept. 17, 1886.

E. A. Stowe, Grand Rapids:
DEAR SIR—I shall avail myself of the general invitation extended to the retail trade to attend the convention in your city next week. We have no organization here.

Yours truly,
R. D. McNaughton.

Will Make an Exhibit at the Fair.

Ed. Telfer, proprietor of the Ottawa street coffee and spice house, will make an extensive exhibit of goods in his line at the West Michigan fair this week, which will be an attractive feature to every visitor and especially to the trade. The exhibit will include every variety of crude spice known to the trade, side by side of which will be arranged the manufactured article. Full lines of coff

