

# The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, OCTOBER 6, 1886.

NO. 159.

## ALBERT COYE & SON,

DEALERS IN  
**AWNINGS & TENTS**  
Horse and Wagon Covers,  
Oiled Clothing,  
Feed Bags,  
Wide Ducks, etc.

Flags & Banners made to order.  
73 CANAL ST., GRAND RAPIDS.

We have just purchased a  
large invoice of

## "PLANK ROAD PLUG"

Send us a Trial Order.  
Spring Chicken, Moxie and  
Eclipse always in stock.

## OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.  
**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Winter Goods.  
102 CANAL STREET.

## LUDWIG WINTERNITZ,

STATE AGENT FOR  
  
106 Kent Street, Grand Rapids, Mich.  
TELEPHONE 566.

## STEAM LAUNDRY,

43 and 45 Kent Street.  
STANLEY N. ALLEN, Proprietor.  
WE DO ONLY FIRST-CLASS WORK AND USE NO  
CHEMICALS.

Orders by Mail and Express Promptly At-  
tended to.

## BUY WHIPS and LASHES

OF  
**G. ROYS & CO.,**  
Manufacturers agents,  
2 Pearl St., Grand Rapids, Mich.

## SEEDS

We carry a full line of  
Seeds of every variety,  
both for field and garden.  
Parties in want should  
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.  
71 CANAL STREET.

## GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 407.  
COMMERCIAL LAW & COLLECTIONS.

## THE CELEBRATED EMERY \$3 SHOE

MANUFACTURED BY  
HATCH & EMERY, Chicago and Boston.  
D. G. KENYON, Traveling Salesman,  
227 Jefferson Street, Grand Rapids, Mich.

## NEW ENTERPRISES

JUST STARTING  
Will find everything they want  
—IN—  
**OFFICE SUPPLIES,**

—AT—  
RIGHT PRICES  
—AT—  
**Geo. A. Hall & Co.**  
STATIONERS,  
29 MONROE ST., - GRAND RAPIDS.

## PLUG TOBACCO.

**TURKEY .39**  
Big 5 Cents, .35  
Dainty {A fine revolver with each butt.} .42

All above brands for sale only by  
**BULKLEY, LEMON & HOOPS**  
WHOLESALE GROCERS,  
GRAND RAPIDS, - MICH.

The true remedy has at last been discovered.  
It is Golden Seal Bitters. It is to be found at  
your drug store. It makes wonderful cures.  
Use it now. It will cure you. It is the  
secret of health.

## VOIGT, HERPOLSHEIMER & CO.,

Importers and Jobbers of  
STAPLE and FANCY  
**Dry Goods!**

OVERALLS, PANTS, Etc.,  
our own make. A complete  
Line of TOYS, FANCY  
CROCKERY, and FANCY  
WOODEN-WARE, our own  
importation.

Inspection solicited. Chicago and Detroit  
prices guaranteed.

## BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF  
Spring, Freight, Express,  
Lumber and Farm

## WAGONS!

Logging Carts and Trucks,  
Mill and Dump Carts,  
Lumbermen's and  
River Tools.

We carry a large stock of material, and have every  
facility for making first-class Wagons of all kinds.  
Special Attention Given to Repairing, Painting  
and Lettering.

Shops on Front St., Grand Rapids, Mich.

An Enterprising House.  
The Hazeltine & Perkins Drug Co. can al-  
ways be relied upon not only to carry in stock  
the best of drugs, but have secured the agency  
for Dr. Peck's 35-cent Cough Cure, which they  
warrant. It will cure all Throat, Lung and  
Chest diseases, and has the reputation of being  
the best Cough cure ever discovered for Con-  
sumption.

## MOSELEY BROS.

—WHOLESALE—  
**SEEDS, FRUITS, OYSTERS,  
And Produce.**  
26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

## EDMUND B. DIKEMAN,

THE—  
**GREAT WATCH MAKER,**

—AND—  
**JEWELER.**

44 CANAL STREET,  
GRAND RAPIDS, MICH.

## PIONEER PREPARED PAINTS.

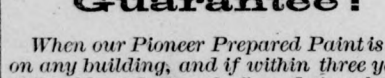
Order your stock now. Having a large  
stock of the above celebrated brand MIXED  
PAINTS, we are prepared to fill all orders.  
We give the following

**Guarantee:**  
When our Pioneer Prepared Paint is put  
on any building, and if within three years it  
should crack or peel off, and thus fail to  
give the full satisfaction guaranteed, we  
agree to repaint the building at our expense,  
with the best White Lead or such other  
paint as the owner may select.

**Hazeltine & Perkins Drug Co.**  
GRAND RAPIDS, MICH.

## CUSHMAN'S MENTHOL INHALER

Quickly relieved by Cushman's Menthol  
Inhaler when all others fail. How is that  
possible? Because by inhalation the very  
volatile remedy is carried directly to the  
delicate net work of nerves in the nose and  
head, and applied directly to the nerves, and  
so rapidly assimilated that quick relief is  
obtained. It will last six months to one  
year, and the last grain is as potent as the  
first inhalation. You will find it sells rap-  
idly. Retail price, 50c.



**NEURALGIA**  
Millions of dollars would be saved annually  
by the invalids of every community, if, instead  
of calling in a physician for every ailment,  
they were all wise enough to put their trust in  
Golden Seal Bitters, a certain cure for all dis-  
eases arising from an impure state of the  
Blood and Liver, such as Scrofula in its various  
forms, Rheumatism, Dyspepsia or Indigestion,  
Female Irregularities, Diseases of the Kidneys  
and Bladder, Exposure and Impudence of  
Life. No person can take these Bitters accord-  
ing to instructions, and remain long unwell,  
provided their bones are not destroyed by mi-  
neral poison or other means, and the vital or-  
gans wasted beyond the point of repair. Gold-  
en Seal Bitters numbers on its list of cures ac-  
quired a great celebrity, being used as a fam-  
ily medicine. Sold by Hazeltine & Perkins  
Drug Co.

## EATON & CHRISTENSON,

—ARE—  
**EXCLUSIVE AGENTS**

In this State for the  
**American Cigar Co.'s**  
COLDWATER, MICH.

## CIGARS,

Having Handled the Goods for Fifteen  
Years with Entire Satisfaction to  
Themselves and the Trade at Large.

Dealers should remember that the  
**American Cigar Co.'s**  
Goods can be obtained only through  
the Authorized Factory Agents.


## Eaton & Christenson

77 CANAL STREET.  
**PINCHER & SMITH**  
Wholesale Manufacturers  
Boots, Shoes and Slippers  
DETROIT, MICH.

Office and Factory—11, 13, 15 and 17  
Woodbridge street West. Dealers cordially  
invited to call on us when in town.

  
Michigan Agents Woonsocket Rubber  
Company.

Daily Capacity  
3,000 PAIRS  
Every Pair  
Warranted.



## EATON & LYON,

Importers,  
Jobbers and  
Retailers of  
**BOOKS,**  
Stationery & Sundries,  
20 and 22 Monroe St., Grand Rapids, Mich.

## CINSENC ROOT.

We pay the highest price for it. Address  
Peck Bros., Druggists, Grand Rapids, Mich.

## M

Muzzy's Corn Starch is prepared expressly  
for food, is made of only the best white  
corn, and is guaranteed absolutely pure.

## U

The popularity of Muzzy's Corn and Sun  
Gloss Starch is proven by the large sale, ag-  
gregating many millions of pounds each  
year.

## Z

The State Assayer of Massachusetts says  
Muzzy's Corn Starch for table use, is per-  
fectly pure, well prepared, and of excellent  
quality.

## Z

Muzzy's Starch, both for laundry and  
table use, is the very best offered to the con-  
sumer. All wholesale and retail grocers  
sell it.

## Y

A Million Dollars.  
Millions of dollars would be saved annually  
by the invalids of every community, if, instead  
of calling in a physician for every ailment,  
they were all wise enough to put their trust in  
Golden Seal Bitters, a certain cure for all dis-  
eases arising from an impure state of the  
Blood and Liver, such as Scrofula in its various  
forms, Rheumatism, Dyspepsia or Indigestion,  
Female Irregularities, Diseases of the Kidneys  
and Bladder, Exposure and Impudence of  
Life. No person can take these Bitters accord-  
ing to instructions, and remain long unwell,  
provided their bones are not destroyed by mi-  
neral poison or other means, and the vital or-  
gans wasted beyond the point of repair. Gold-  
en Seal Bitters numbers on its list of cures ac-  
quired a great celebrity, being used as a fam-  
ily medicine. Sold by Hazeltine & Perkins  
Drug Co.

## THE MIGRATION OF THE OYSTER.

Written Expressly for THE TRADESMAN.

If the reader infers, from the caption of  
this article, that he is about to read a fairy  
tale, based upon some ancient mythological  
conceit, he is wrong. For the oyster has no  
propelling power whatsoever, and, there-  
fore, must needs lie calmly in its little bed  
from the time it settles, a "protoplasmic  
globule," therein until disturbed by man or  
other of its natural enemies. Yet it would  
seem to be a thing of motion, if the vorac-  
iousness with which man—its greatest en-  
emy—follows and preys upon it were any  
sign. And "thereby hangs a tale."

Forty years ago the inhabitants of the town  
of Fair Haven, Conn., began the industry  
of oyster packing. In its incipency the  
methods were very crude. The business  
was commenced by men who would open the  
oysters, and, placing them in a "push-cart,"  
transport them to the outlying hamlets of  
the surrounding country for sale. These en-  
terprising individuals would also be present  
at all public gatherings, such as "training  
days" and "court sittings," and in their "hot  
oyster tents" display their wares to tempt the  
palates of those who were inclined to taste  
them. From this the business gradually in-  
creased in proportions until the shipments  
reached as far West as Albany, N. Y., which,  
in those days of slow trains, was considered  
the maximum of limit for transportation.  
By this time, however, the entire town of  
Fair Haven had become a great oyster house.  
Every family, from the richest to the poor-  
est, and every member of each family, opened  
oysters for a living. The mother would  
rock the cradle with her foot while she  
wielded the hammer and knife with her  
hands, and these were only laid aside for the  
necessary household duties which devolved  
upon her. The opening was done in a cel-  
lar, with which each house was purposely  
provided, and the supply for the day's work  
was brought to the house each morning by  
the dealer, and in the evening he would re-  
turn with his push-cart and gather up the  
shucked oysters for shipment, giving the  
"shucker" proper credit for the same, to be  
paid at the end of the week. In those days,  
it was no uncommon thing for the "young  
lady of the house" to wash her hands clean  
from the oyster mud and repair to the parlor,  
where the professor awaited her attention  
at the piano for instruction in the divine art,  
and it is more than likely that the professor  
had filled in odd hours with the same oc-  
cupation from which his pupil had so lately  
come. Of course, with years came greater  
facilities for transportation, and, subse-  
quently, a more extended trade, which grew  
so rapidly as to completely exhaust the beds  
of the Quinnipiac River, and it became nec-  
essary to seek a source of supply richer in re-  
sults. The Chesapeake Bay became that  
source, and from its waters thousands of  
bushels of oysters were transported in the  
season to Fair Haven. This continued until  
some fertile mind among the dealers con-  
ceived the idea of bringing the industry to  
the source of supply, instead of carrying the  
supply to the industry. The pioneers in  
this movement located themselves in Bal-  
timore, Md., where they reaped a rich harvest  
of dollars and cents as the reward for their  
enterprise, and thus was consummated Mi-  
gration Number One.

The history of the business in Baltimore  
is extremely interesting. It was here that  
the process of hermetically sealing the oyster  
was first begun. The plant necessary  
for the business at that time consisted of a  
large wash-boiler over a wood fire. As the  
"time" necessary to the proper sealing of a  
can of oysters is at least six hours in water,  
and it is more than likely that, as at best  
the process was a matter of guess work at  
that time, the processor gave them more than  
sufficient time, some idea can be formed as  
to what constituted a day's work. It is safe  
to say that if that day's work consisted of  
ten or fifteen dozen cans it was well done.  
But, then, what a profit that was to the for-  
tunate packer. Ten dozen at four dollars  
per dozen was not a bad profit for one day's  
work! The man who held the secret of pro-  
cessing them got a royalty of one dollar per  
dozen. Now one may buy a dozen cans of  
cove oysters for sixty cents—cans and all!  
Yes, the secret of "sealing," as it was called  
at that time, was a very precious one to the  
possessor. He would go into his littleroom  
in the morning, prepared for his work, and  
no one was allowed to gaze upon the inside of  
that sanctuary for love or money. The cans  
to be treated were passed to him through a  
sliding trap, and were passed out again in  
the same mysterious manner. No hermit  
alchemist, seeking the secret of the trans-  
mutation of metals into gold, or for the elixir  
of life, could have been more careful in  
guarding his secret machinations. And this  
was the extent of the business done. It was  
not thought possible to ship fresh or raw  
oysters out of the State.

Then there came among that happy mon-  
opolist, the Fair Haven packer, who pitched  
his tent and began the ravages upon the bi-  
valves. He began by shipping them away  
out to Wheeling, and there they were met  
by the peddlers, who carried them over the  
country to Pittsburg and other small towns  
through the country. A man who is worth  
his millious to-day, was one of these ped-

dlers. Yes, thirty years ago the oyster in-  
dustry in the city of Baltimore was so in-  
finitesimal that it did not enter into consid-  
eration as of any statistical value. Ship-build-  
ing, for which the city was then universally  
famous, held high sway; and along the  
docks and water-frontage of that fair city  
the chop of the hewers' ax and the sound of  
the caulker's hammer kept up a rythmical  
clack which was sweet music to the ears of  
the mechanical and laboring classes, as it  
told of the dollars and cents that were to  
pay for the good Sunday dinner and the fol-  
lowing week's repasts. In this every Bal-  
timorean felt a just pride, and municipal  
and State legislation vied in the enactment  
of such laws as would keep this industry  
confined within the limits of the State. Bal-  
timore had a corner in ship-building only  
because of her skilled labor and the induc-  
ements she held out to that skilled labor to  
live—not exist—within her boundaries.  
There, unlike any other coast city of equal  
size, the poor man could surround himself  
with home comforts. He had his little  
house to himself—not a dingy apartment  
in a filthy tenement house—and in that he  
could place all those comforts as far as his  
means would allow, and, together with his  
family, enjoy them. But gradually this in-  
dustry, which was a source of so much com-  
fort, went away from Baltimore. Any of  
the old ship-builders will give you as many  
causes for it as there are ship-builders; each  
to his own conceit. Yet it went, and left  
behind it hungry mouths and empty hands  
which, perforce, must find a filling from  
some source. Happily, correlative with its  
death, a new industry springs into life. The  
clack of the hammer is transferred from the  
vessel's deck to the "shucking box" and  
from the hand of the skilled mechanic to  
the hands of matron and maid, youth and  
age together. Where before the fathers or  
the adult brothers of the families were alone  
capable of earning the necessities of life,  
now each member of the family might be-  
come a "bread winner." It is easy to un-  
derstand, therefore, how within the bounds  
of reason were the figures of the last con-  
gressional census that gave to the oyster in-  
dustry of the State of Maryland the credit  
of feeding 58,000 people!

But does the city of Baltimore and the  
State of Maryland appreciate the enormous  
income received from this vast industry?  
A study of the question would incline one  
rather to a negative answer. The city  
seems to make laws to hamper its progress;  
the State refuses to enact such laws as will  
estop the unnecessary depletion of the oys-  
ter beds, or to enforce those that are made,  
and even private capital is arrayed against it  
—by the holding of all available water front-  
age at exorbitant rentals. Conjointly with  
these oppressive influences, the fact appears  
more patent year by year, that the Bay is  
being depleted by constant and indis-  
criminate dredging, and that the entire  
cessation of supply is only a matter of time.

When we stop to think that there are up-  
wards of seventeen million bushels of oys-  
ters taken from the Bay every season, the  
question that presents itself to us is: how  
long can it yield to such an enormous de-  
mand? The best authorities estimate that  
in ten years, if not completely exhausted,  
the Bay will yield so sparsely that the cost  
of the oysters will practically stop the busi-  
ness. Of course this opinion is predicated  
upon the hypothesis that the laws for the  
protection of the beds are no better enforced  
than they are at this time. Upon this pre-  
sumption it would be a very unbusinesslike  
venture for any new capital to seek invest-  
ment in the business in this locality, and  
those who have already invested are natu-  
rally looking about them for some other  
source of supply.

Already the movement has begun to go  
Southward. From Virginia to Texas pack-  
ing houses are springing into existence. In  
Florida there are many houses that are pack-  
ing cove oysters and successfully competing  
with Baltimore. In Mississippi there are  
houses that are shipping fresh oysters into  
the heart of the West, and such goods as, if  
properly handled, will in time compete suc-  
cessfully with Baltimore.

Looking these facts squarely in the face,  
it is fair to say that unless the State of  
Maryland uses every endeavor to protect  
the beds of the Chesapeake Bay from indis-  
criminate dredging, which amounts almost  
to vandalism, by every possible means, Mi-  
gration Number Two is in the near future,  
and Baltimore will again lose its greatest  
and most lucrative industry.

J. A. HENRY.  
Baltimore, Sept. 30, 1886.

## Flavoring Extracts.

Flavoring extracts are, or rather ought to  
be, alcoholic extracts of fruit flavors. They  
were first made by the Moors of Granada  
and have been in limited use in Europe for  
many centuries. In this country the first  
reference to them is found in New York  
city, where an oilman named Perkins, in  
1818, put up and sold an extract of lemon.  
Preston's extract of lemon and lemonade  
substitute appeared in 1834-35. Since that  
time extract manufacturers have started in  
every city. The most popular are those of  
vanilla, ginger and lemon. In less demand  
are those of apricot, peach, pineapple, al-

mond, rose, orange, wintergreen, cloves,  
nutmeg, celery, cinnamon, nectarine, cher-  
ry, raspberry and banana. Two-thirds of  
extracts are made from inferior materials,  
are adulterated, or are imitations of the real  
articles. It is difficult to detect inferior  
materials, when skillfully employed. When,  
for example, the alcohol is French spirits of  
high wines and is diluted down to the last  
limit, it will still hold the flavor in solution,  
and it is hard to practically distinguish from  
fine spirits of greater strength. A delicate  
nostril and palate can detect the difference  
by throwing equal quantities of the suspect-  
ed and of a first-class article into goblets  
and slowly pouring into them equal amounts  
of water, but in small quantities at a time.  
The weaker spirits cloud and become milky  
before the strong, the latter absorbing water  
until the limit is reached. With equal quan-  
tities of water beyond this point, the strong-  
er and better extract is cloudier and milkier  
than the weak. When the goblets con-  
tain over 95 per cent. of water and less than  
five of extract, the good article has a dis-  
tinct taste and smell, while the weak is in-  
spired to a marked degree.

The use of adulterants in flavoring ex-  
tracts has grown rapidly of late years. In  
1875 it was confined chiefly to the addition of  
tonka beans to vanilla, extract of geranium  
to rose, and of cherry and cherry pits to al-  
mond. Since then what are known as  
"compound ethers" have been largely called  
upon, not only as adulterants, but as imi-  
tants. These ethers are frequently of great  
strength, a single drop sufficing to give odor  
and flavor to a gallon of fluid. The are di-  
vided into two classes, one, the oxides of al-  
cohol radicals, and the other, compounds of  
these ethers and alcohols with organic and  
inorganic acids. Of the first class, butyric  
ether (artificial oil of banana) is a good in-  
stance, and of the second, nitrous ether.  
A third class of imitants and adulterants  
consists of unstable radicals made from sta-  
ble vegetable compounds. Of these vanilla,  
or artificial vanilla, is the best illustration.  
These "compound ethers" are dangerous  
ground to venture upon. Many of them un-  
der the influence of sunlight or other causes,  
break down into lower compounds, of which  
one or more members are poisonous. Many  
again are powerful medicaments per se.  
Nitrous ether has long been used as a medi-  
cine. Nitrite of amyl is an intense and  
dangerous anesthetic. The trouble is, that  
while these ethers are all well-known chemi-  
cally, they have not yet been investigated  
by the pharmacist and physician. A good  
extract will keep unimpaired for years, if  
kept securely bottled in a cool, dark place.  
Access of air causes rapid evaporation and  
sometimes chemical change.

Sunlight has a singular effect upon many  
essential oils. Numbers of these are isom-  
eric (having the same chemical composi-  
tion). The difference between them is appar-  
ently the result of varying molecular arrange-  
ments. Exposure to light changes this ar-  
rangement sometimes very disastrously.  
Lemon and peppermint are at times thus  
converted into a very fine turpentine. Heat  
has the same effect as light, though in a less  
degree. For this reason, the wrapper should  
never be removed from the bottle until it is  
to be used. In fact, it would be well not  
to remove it at all. After use, the cork or  
stopper should be replaced and the bottle be  
put back in a cool, dark place. If, through  
carelessness on the part of the bottler, an  
extract has become changed in flavor, it is  
worthless and should be thrown away. No  
chemistry nor skill can restore it to its origi-  
nal condition.

## Chocolate.

From the Confectioners' Journal.  
Chocolate is one of the articles of trade  
most susceptible of adulteration, since a  
very small quantity of the cocoa bean im-  
parts taste and perfume to a mixture of  
tasteless and not always harmless matter.  
Unscrupulous manufacturers (and especial-  
ly is this applicable to the small producer)  
introduce into the paste flour, ground  
corn and beans, stale coffee grounds, veal  
or mutton tallow (to supply the necessary  
oily substance) and the dregs of ground nuts  
(peanuts) after the oil has been completely  
extracted. The latter substance, which a  
few years ago was employed as a fertilizer,  
and occasionally made into cakes as food  
for dogs, is now profitably converted into  
chocolate. Add to the above ingre-  
dients cocoa shells and ground brick, the  
latter to give weight, and the component  
parts of cheap chocolate are given. Choco-  
late manufacturers admit, with refreshing  
artlessness, that adulterated chocolate is  
very little used in France, but is profitably  
exported. It is difficult to distinguish good  
chocolate from fabricated, from the appear-  
ance of the tablets. Good chocolate pos-  
sesses the following qualities: it is oily, pos-  
sessing a full and undeniable flavor of cocoa,  
breaks regular and smooth, it is slightly  
yellowish in color, with crystalline appear-  
ance, and when cooked with a little water  
or milk becomes only moderately thick.  
Adulterated chocolate, on the contrary,  
breaks irregularly, is somewhat gravelly  
and porous, is whitish in color, thickens  
considerably in cooking, and gives forth an  
odor resembling that of glue.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, OCTOBER 6, 1886.

**Grand Rapids Traveling Men's Association.**  
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

**Grand Rapids Butchers' Union.**  
President, John Katz; Secretary, Chas. Velitte; Treasurer, Joseph Schlus.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

## MOVING ON.

The organization of the Michigan Business Men's Association seems to have given the work of organization a tremendous impetus in this State. As will be seen in another part of this week's paper, Cadillac is now united on questions of vital interest to the business public and Hastings and Sparta will undoubtedly be in possession of strong organizations before the end of the present week. Ada proposes to follow in the same foot-steps the week following. The rapidity with which unorganized places are swinging into line speaks well for the future of the movement and presages a time when every community in the State will boast its local organization.

Between now and the next meeting of the State Association, which will be held in this city next March, much work remains to be done. The present form of constitution, although far in advance of that used in other States, is susceptible of still further improvement. This must come by way of suggestions from those who are aware of crudities in the present form and are able to suggest amendments. The desirability of certain uniformity in constitutions will be readily apparent and any move looking toward that direction is worthy of commendation.

Another thing which is entitled to the best thought of friends of organization is the improvement of the collection department. This feature is a valuable adjunct to every association, and while the Michigan organizations are a long ways ahead of those in other states, there is still room for improvement in the way of more uniformity and less aggressiveness.

The columns of THE TRADESMAN are open at any and all times to the exposition of opinions or suggestions from the friends of organization and the editor trusts that even more general use may be made of the medium in the future than has been the case in the past.

## HONESTY THE BEST POLICY.

The *Northwestern Lumberman*, which is considered an authority on things other than the lumber business, thus pays its respects to this journal:

That excellent paper—THE MICHIGAN TRADESMAN—excellent because it is intelligent and independent, with its current issue complete its third year of publication. The paper looks prosperous, yet there is one feature about it that is a little odd when considered in the light of a custom that is rather prevalent now-a-days. This last number of the third year is marked Vol. III. That isn't the way it is generally done. A majority of publishers when they start a trade paper run the volumes up as fast as possible, so as to give it the appearance of an old established publication in the eyes of ignorant advertisers, you know. Can it be that friend Stowe is not up to the tricks of the trade, and is willing that it should be known that his paper is only three years old? It really looks that way.

The editor of THE TRADESMAN is probably "up to snuff" on all species of the trickery too frequently resorted to by some trade journals; but he prefers to conduct his paper in a straightforward manner, as he realizes that the unshaken confidence of business men is much to be preferred to the temporary advantage derived through misrepresentation.

THE TRADESMAN admits that it is only three years old, but it has won friends out of all proportions to its age, and it expects that a continuance of its present policy—which recognizes honesty as a guiding star—will continue to attract and retain friends from unexpected quarters.

## SO NEAR AND YET SO FAR.

The opening up of a new line of railway to the Saginaws is not proving the bonanza to Grand Rapids jobbers which the latter were lead to expect. Previous to the inauguration of the new line, some of the large shippers here were informed that they would be given the same rates which held between Detroit and the Saginaws, but such a condition of affairs has as yet failed to materialize. The rate now given between the two Valley Cities is as follows:

First class.....	40
Second class.....	20
Third class.....	15
Fourth class.....	12

while Detroit has the advantage of the following schedule:

First class.....	25
Second class.....	20
Third class.....	15
Fourth class.....	12

When it is remembered that the disparity in rates is also accompanied by a corresponding disparity in the time required to get goods to their destination—Detroit having the advantage of fully twenty-four hours shorter time—the advantages attending the opening of the new road to the Grand Rapids shipper are not apparent.

## SLIGHTLY INACCURATE.

The Howard City *Record*, under date of October 1, contains the following:

At the meeting of the Michigan Business Men's Association at Grand Rapids last week it was resolved to ask the next Legislature to reduce the exemption of wages of married men from \$25 to \$10, as they claimed the allowance was too often an incentive to dishonesty.

The *Record* does the Association an injustice in making the above statement. Such a resolution was introduced at the convention, but was withdrawn before the matter was put to a vote.

The State of Georgia wants to appear in the market as a borrower, although she has repudiated millions of bonds, which were issued in regular form, and whose proceeds were used for legitimate objects in the State. Her Wall Street brokers find it hard to sell the new bonds without getting them offered on the New York stock-exchange, and they have made a request to that effect. But the governors of the stock-exchange very properly decided that until Georgia made good her record as a State which respects her obligations, she could not enjoy the facility of having her bonds "listed." This public stigma upon the commonwealth founded by Ogilthorpe and the two founders of Methodism may or may not affect the people of that State very much; but it ought to do so. It means the disapprobation of honest men, and this certainly is due to a wealthy commonwealth, which will neither pay its just debts nor allow its creditors to sue in its own courts for payment. By express law the judiciary of the State is debarred from pronouncing upon the validity of the obligation created by the issue of those bonds.

In lieu of addressing the Retail Grocers' Association of Grand Rapids, as he partially promised to do on the occasion of his recent visit to the city, Mr. J. A. Henry sends THE TRADESMAN the admirable paper which is published on the first page of this issue. Looking at the matter from this distance, it would seem that the calamity foreshadowed by the writer as the result of the short-sighted policy now pursued by the people of Baltimore and Maryland would awaken the powers that be to the necessity for prompt action.

The offense alleged to have been committed against the Michigan State Pharmaceutical Association by Jas. A. Bassett is likely to call down upon his head the deserved contempt of every druggist in the State; and the Association will be derelict in its duty if it fails to expell him from the body in disgrace. A man who allows his enmity toward a competing house to get the better of his judgment in such a way as to bring an honorable Association into disrepute should be denied the privilege of associating with decent people.

Michigan has more local business men's associations than any other State in the Union. Michigan is organizing new local associations faster than any other State in the Union. Michigan is the first State in the Union to organize a State Association. Michigan proposes to maintain the supremacy she has achieved in this respect.

Both jobbers and retailers seem to be "at sea" on the oleomargarine law and numerous prosecutions are likely to result from ignorance of the matter.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

Walter H. Hughes succeeds Collins & Hughes in the manufacture of mattresses.

C. C. Davidson succeeds R. R. Robinson in the meat business at 55 West Bridge street.

Carman & Childs have engaged in the grocery business at Rolland. Arthur Meigs & Co. furnished the stock.

Huizenga & Son have engaged in the grocery business at Eastmanville. Bulkeley, Lemon & Hoops furnished the stock.

C. R. Shears has engaged in the confectionery and furnishing goods business on Plainfield avenue. S. A. Welling furnished the furnishing goods.

Harry Perkins and Walter McBrien have formed a copartnership under the firm name of Perkins & McBrien and engaged in the grocery brokerage business.

S. H. Jenks and Henry Ives have formed a copartnership under the firm name of Jenks & Ives and engaged in the manufacture of engines, brass and iron castings and general repair business at 253 Canal street.

Thos. Hanlon, who engaged in the grocery business at 300 South Division street, about a year ago, has succumbed to the inevitable and turned his stock over to A. S. Musselman & Co. on a bill of sale for \$588.

The Grand Rapids Soap Co. expects to be engaged in the manufacture of soap by December 15. Three brands will be made at the start—"Headlight," a ten cent bar; "Daisy," a five cent cake; and "Complexion," a toilet article.

Christian Bertsch and Frederick Krekel, of the firm of Rindge, Bertsch & Co., have purchased the vacant lot just west of the firm's wholesale store, on Pearl street, and will erect a three-story brick block thereon next year. The new building will be used by Rindge, Bertsch & Co.

The J. R. Dibble general stock at Burns Corners—that part of it which did not

disappear through the floor or some other convenient outlet—has been sold by the mortgage owners to O. F. & W. P. Conklin, who have removed it to their place of business at Ravenna. The first five mortgage creditors will get their claims nearly in full, while \$10,000 worth of unsecured creditors are left out in the cold.

The Grand Rapids grocery jobbers are considering the advisability of joining hands in the establishment of a spice and coffee house, to be inaugurated on a stock company basis, each firm to take a *pro rata* amount of stock and handle the goods of the company. The project has as yet gone no further than talk, but as all the jobbers appear to favor the undertaking it is not unlikely that it will be carried into execution.

When M. J. Bond purchased the Fred. F. Taylor timber and mills at Wood Lake for upwards of a hundred thousand dollars, many business men predicted that he would come out the "small end of the horn." Time has proven the wisdom of Mr. Bond's course, however, as he has cut about half the timber himself and nearly closed a sale for the other half at a figure which will afford him a net profit of over ten thousand dollars. Mr. Bond is to be congratulated.

## AROUND THE STATE.

S. S. Waldo, grocer at Albion, has sold out.

Pierce & Mack, grocers at Clare, have sold out.

John McBride, grocer at Bay City, has sold out.

Perkins & Son succeed J. Perkins in general trade at Norway.

W. H. Hine, grocer at Plainwell, has added a line of crockery.

C. E. Iden has moved his grocery stock from Vicksburg to Augusta.

John W. Calkins succeeds L. J. Calkins in general trade at Harrison.

Walter Toop succeeds J. A. Brown in the grocery business at Ann Arbor.

L. A. Scoville's new store building at Clarksville is nearly completed.

John Jackson succeeds Jay D. Nichols in the grocery business at Quincy.

C. Dill & Co. succeed O'Brien & Gage in the grocery business at Dowagiac.

L. D. Jones & Co. succeed W. S. Jones & Bro. in the drug business at Durand.

Geo. W. Haskins succeeds T. A. Leach in the grocery business at Richmond.

J. F. Seutcher's grocery stock, at Port Huron, has been attached by creditors.

T. M. Wolverton has sold his general stock at Lake City and removed to Sheridan.

J. C. Bradley & Co. succeed Myers & Co. in the drug and grocery business at Camden.

C. B. Schrouz succeeds Lockwood & Schrouz in the grocery business at Coldwater.

Perley W. Hall has purchased the grocery stock of W. H. Woodley, at Benton Harbor.

Nancy M. Pickard, general dealer at Glen Arbor, has sold out to her son, Burnside N. Pickard.

Gideon Noel, late of Palo, has purchased a store building at Good Hart and will engage in general trade at that place.

J. C. Lardie, of Mapleton, has purchased an interest in the firm of Perrett & Lardie, produce and commission merchants at Traverse City.

Leonard Schroek, hardware dealer at Clarksville, contemplates adding a line of groceries.

Barry & Co., druggists at Rodney, have purchased Dr. A. Worden's drug stock at Blanchard and have consolidated it with their own.

Austin & Blanchard have purchased the iron part of a carriage and wagon manufactory in Galesburg. Wm. Lee owns the wood branch.

Touchette Bros. succeed Louiselle & Touchette Bros. in general trade at East Lake. Mr. Louiselle will engage in the ranch business in the West.

The Southern White Lead Co., of St. Louis, has begun a trade mark suit in the United States Circuit Court, at Detroit, against the Detroit White Lead Co.

Mecosta *Sentinel*: Dr. J. W. Pattison has moved his drug stock from Remus to this place and is arranging the goods in his old stand, opposite the Harmon House.

J. R. Harrison, who failed at Sparta about two years ago, has arranged to sell his home for the purpose of effecting a settlement with his creditors on a percentage basis.

Saranac *Local*: Geo. Cardinal has been prospecting in the northern country for a good location for a grocery store. He has finally settled upon Ashton, and expects to move there in the coming month.

A Cross Village correspondent writes: Geo. Martindale has shipped his stock of hardware from Cross Village to Northville, Da., where Chan. Pattison will run a store for him this winter. George will not go until spring.

The many friends of Donald M. McClellan, the pioneer merchant of Reed City, will be pained to learn that a serious pulmonary trouble is threatening his general health, in consequence of which he will be compelled to take up his residence in the South. He leaves with his family about November 1 for McMeekin, Florida, placing his business in charge of his partner.

## STRAY FACTS.

Thos. E. Lusk, of the firm of Lusk & Co., founders at Jackson, is dead.

B. F. Wellett succeeds Sly & Blanchard in the drug business at Monroe.

L. P. Huber contemplates engaging in the meat business at Lake City.

Geo. Southworth succeeds C. E. White in the meat business at Battle Creek.

Fred. Ederle succeeds W. Ederle in the hotel and saloon business at Hopkins.

Martindale & Sexton succeed P. McCarty in the saloon business at Harbor Springs.

B. E. Clark has purchased the flour and feed business of J. W. Fleming, at Jackson.

J. Lazenby succeeds Lazenby & Main in the agricultural implement business at Mason.

Jas. M. Turner, of Lansing, recently sold \$270,000 worth of land in the Gogebic region.

The Smith Lumber Co., at Kalkaska, expects to secure a contract for 5,000,000 feet of maple lumber, to be shipped direct to Europe.

John Canfield, the Manistee millionaire, owns 600,000,000 feet of pine timber near Ashland, Wis.

Pentwater *News*: Potatoes retail at from 60 to 65 cents. The farmers who have potatoes to sell this year may smile.

Thos. B. McShea succeeded McShea & Mawhinney in the bakery business at Flint, and then assigned to Jas. Van Vliet.

J. L. Holmes succeeds Holmes & Mills in the wholesale and retail liquor, cigar and tobacco business at Jackson.

Saginaw valley lumbermen who are interested in the Upper Peninsula will cut more pine in that region the coming winter than last.

C. W. Wells, F. C. Stone, and C. H. Davis of Saginaw have purchased 150,000,000 feet of pine which will be manufactured at Duiuth.

T. H. Peacock, the Reed City planing mill operator, was in town Monday, on his way home from Jackson and other Southern Michigan points.

A Saginaw City syndicate has purchased about 20,000,000 feet of pine on Tobacco river of D. Whitney, Jr., of Detroit, the consideration being about \$125,000.

L. P. Saxton who has been a hardwood manufacturer at Traverse City, has removed to Pellston, where he will engage in the sawing of hardwood lumber under the firm name of Saxton & Sons.

Thompson Smith's Sons' mill, at Duncan City, is sawing at the rate of 250,000 feet in ten hours. Big logs help to make up this record, and the pilers fail to keep up with the saws, necessitating overtime work.

W. H. Taft has his new heading mill at Riverdale nearly ready to start. Peter Knapp will run the old mill to make shingles. The old Price, Davis & Russell mill has changed hands and will be operated in future by Mushrush & Co.

Pentwater *News*: A. J. Underhill has contributed his share towards neutralizing the effect of the drouth. He shipped last week his last cargo of bark for the season, having bought and shipped at this point during the season 1,690 cords.

## The Gripsack Brigade.

A. F. Peake, the Jackson salaratus man, cavorted through Grand Rapids on his way to "Lord only knows where."

Frank E. Chase went to Detroit last week to accompany his wife home from Cape Cod, where she has been since the early summer.

A. Hufford, general agents for Oberne, Hosick & Co., has just returned from a trip through the mining district, and reports larger sales than ever before.

Horatio Taylor, traveling salesman for the Hall Safe Co., suicided by shooting at Lowell on September 20. He was 44 years of age.

Louis J. Koster, representing Edson, Moore & Co., was in town Monday, on his way to a trip down the C. & W. M. He is not masquerading as Peake this trip.

President Kelsey, of the Michigan Division, T. P. A., has announced the following Auditing Committee: L. J. Koster, E. L. Jones, C. L. Zacharie, Chas. W. Gregg and H. E. Tremain.

The *Merchant Traveler* gets off the following very ancient chestnut: George F. Owen has the reputation of being one of the most popular travelers in Grand Rapids. He represents Brewster & Stanton, and although George is always Owen, his liabilities ever seem to bother him much.

# OYSTERS!

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

## Eaton & Christenson,

GRAND RAPIDS, MICH.

L. M. CARY. L. L. LOVERIDGE.

## CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

# SAFES

Combination and Time Locks,

11 Ionia Street, Grand Rapids, Mich.



## HECKERS' SELF-RAISING BUCKWHEAT.

Boxes holding 20 5 pound packages, \$5.00

" " 40 2 1-2 " " \$5.00

" " 32 3 " " \$4.80

Discount—On lots of 25 boxes or more, 50 cents per box.

## "ACME" BAKING POWDER

In 1-4 lb. Cans, 3 doz. Case, 85c per doz.  
In 1-2 lb. Cans, 2 doz. Case, \$1.60 per doz.

## Bulkeley, Lemon & Hoops.



Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.  
First Vice-President—Paul P. Morgan, Monroe.  
Second Vice-President—E. J. Horrick, Grand Rapids.  
Secretary—E. A. Stowe, Grand Rapids.  
Treasurer—Julius Schuster, Kalamazoo.  
Executive Committee—President, First Vice-President, Second Vice-President, Secretary, Treasurer, and a representative from each of the following associations: Michigan Association of Grocers, Michigan Association of Retail Grocers, Michigan Association of Wholesale Grocers, Michigan Association of Butchers, Michigan Association of Bakers, Michigan Association of Druggists, Michigan Association of Physicians, Michigan Association of Lawyers, Michigan Association of Engineers, Michigan Association of Architects, Michigan Association of Surveyors, Michigan Association of Farmers, Michigan Association of Merchants, Michigan Association of Manufacturers, Michigan Association of Laborers, Michigan Association of Teachers, Michigan Association of Clerks, Michigan Association of Salesmen, Michigan Association of Journalists, Michigan Association of Artists, Michigan Association of Musicians, Michigan Association of Actors, Michigan Association of Dancers, Michigan Association of Singers, Michigan Association of Writers, Michigan Association of Inventors, Michigan Association of Discoverers, Michigan Association of Explorers, Michigan Association of Adventurers, Michigan Association of Explorers, Michigan Association of Adventurers, Michigan Association of Explorers, Michigan Association of Adventurers.

Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.  
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; The Secretary.

Merchant's Protective Ass'n of Big Rapids.

President, N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovejoy; Secretary, A. S. Hobart; Treasurer, J. F. Clark.

Business Men's Protective Union of Cheboygan.

President, A. W. Westgate; Vice-President, H. Chambers; Secretary, A. J. Paddock.

South Arm and East Jordan Business Men's Ass'n.

President, A. E. Pickard; Secretary, John Long; Treasurer, John Chamberlain.

Merchant's Union of Nashville.

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

White Lake Business Men's Ass'n.

President, A. T. Linderman; Whitehall; Secretary, W. B. Nicholson; Whitehall; Treasurer, C. L. Strong; Montague.

Business Men's Protective Ass'n of Kingsley.

President, Jas. Broderick; Vice-President, A. G. Ed. Walker; Secretary, Geo. W. Chaufy; Treasurer, H. P. Whipple.

Kalamazoo Retail Grocers' Association.

President, P. Ranney; First Vice-President, O. K. Buckhout; Secretary, M. S. Scoville; Treasurer, Julius Schuster.

Lyons Business Men's Ass'n.

President, A. K. Roof; Vice-President, B. M. Hutchinson; Secretary, D. A. Reynolds; Treasurer, John McQuillan.

Retail Grocers' Ass'n of Grand Rapids.

President, Edwin J. Horrick; First Vice-President, E. E. Walker; Secretary, E. A. Stowe; Treasurer, B. S. Harris.

Grocers' Ass'n of the City of Muskegon.

President, H. B. Fargo; First Vice-President, Wm. B. Kelt; Secretary, Wm. Peck; Treasurer, John DeLass.

Retail Grocers' Trade Union Ass'n of Detroit.

President, John Blesed; Vice-President, Robert Barrie; Secretary, H. Kunding; Treasurer, Henry Nebe.

Luther Protective Ass'n.

President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

Lowell Business Men's Protective Ass'n.

President, N. B. Blain; Vice-President, John Gies; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

Cadillac Business Men's Ass'n.

President, A. W. Newark; Vice-President, F. B. Kelly; Secretary, J. C. McAdam; Treasurer, P. Medale.

Sturgis Business Men's Association.

President, Henry S. Church; Vice-President, H. L. Anthony; Secretary and Treasurer, Wm. Jom.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Ionia Business Men's Protective Ass'n.

President, Wm. E. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred. Cutler, Jr.

Business Men's Protective Ass'n of Saranac.

President, Geo. A. Potts; Secretary, P. T. Williams; Treasurer, S. M. Crawford.

Elk Rapids Business Men's Protective Ass'n.

President, J. J. McLaughlin; Secretary, C. L. Martin; Treasurer, A. B. Conklin.

Ocean Business Men's Ass'n.

President—W. E. Thorpe; Secretary, E. S. Houghtaling; Treasurer, H. H. Bunney.

Manton's Business Men's Association.

President, F. A. Jensen; Secretary, E. Fuller; Treasurer, J. C. Bostick.

Ovid Business Men's Ass'n.

President, C. H. Hunter; Secretary, Lester Cooley.

RANDOM REFLECTIONS.

A noticeable feature of the recent convention of the Michigan Business Men's Association was the apparent delight with which some of the older heads dwelled upon the long hours observed by store-keepers in the days gone by, when employees worked all day and half the night and knew no such thing as a holiday. All admitted that the present tendency to shorten the hours of labor was a move in the right direction, but none ventured the assertion that a much larger amount of business can be done now with the same help than was formerly the case. Yet such is a fact. System and division of labor have had a wonderful effect in this direction, and the indications are that each year business hours will be further reduced, and the lives of merchants and clerks considerably lengthened thereby.

\*\*\*  
A mercantile community is made up of the aggregate of individuals, and each man helps to make its character for good or evil. Sometimes a merchant will engage in a transaction, and say, "This is my private business." The fact is, however, that the credit or discredit of his dealings belongs to the whole body of his associates in trade, just as much as his enterprise and capital give it importance. On the other hand, when any branch of trade bears a reputation for respectability and integrity, it gives a great advantage to every man who is connected with it. Hence the manifest benefit of individuals and trades making and maintaining the highest reputation. It leads in a more direct manner than anything else to permanent success.

\*\*\*  
I was thoroughly amused at an incident which came to my attention while talking last week with the proprietor of a meat market in a Northern town. A gentleman who appeared to be a regular patron of the establishment sauntered in and asked for a "couple pounds of goat steak." The proprietor's assistant went to the refrigerator room and returned with a package already done up, which was weighed and paid for at the rate of sixteen cents a pound. The transaction aroused my curiosity, and on the departure of the customer I asked the butcher what the man meant by enquiring for "goat steak." Without answering my enquiry, the marketman lead the way to his refrigerator room, where I noticed several saddles of venison hanging on the hooks. "The boy's will kill 'em," said the butcher, "and we might as well buy 'em as anybody. Of course we don't offer venison for sale before October 1, so we just give our regular patrons the wink and tell them we have some nice 'goat' on hand. That creates a demand for the venison, and no one would be so mean as to give us away."

\*\*\*  
"Yes, I am arranging to leave Grand Rapids and take up my residence in the Blue Grass Region of Kentucky," said Geo. Holbrook the other day. I suggested that the region he spoke of was somewhat famous for corn, whisky and horses, when the sofferino George took exception to the statement. "The Blue Grass Region is noted for its corn, horses and women, but the whisky business has been voted out of existence by local option. It seems strange to see a community which is making its living by raising corn and making malt vote away the liquor business, but that is what is being done right along. The South is a long ways ahead of us on the temperance question."

\*\*\*  
"Potato shipments are not likely to begin as early as usual," said T. F. Moseley the other day. "I have just returned from a week's investigation at Cincinnati and Louisville, where I was surprised to find that no potatoes would be wanted much before spring. The home crop has never been so good with them as this year and up to the present time the gardeners have been able to keep the market fully supplied. At Louisville potatoes were selling at 35 cents, while at Cincinnati and Indianapolis, they brought only 30 cents. Heavy handlers at Cincinnati informed me that not to exceed three carloads of potatoes had been shipped into that market this season. The indications are that Michigan potatoes will not be wanted in those markets much before spring."

Willing to Do What He Could.

Madam (looking for country board)—You have plenty of pure milk, Mr. Hayseed?  
Mr. Hayseed—Yessum.  
Madam—I shall want milk from one cow for baby. And eggs—have you plenty of fresh eggs?  
Mr. Hayseed—Yessum, but I don't believe I can give you from one hen.

Not a Sucker Either.

From Harper's Bazaar.

A well dressed countryman stopped at the entrance of the petroleum exchange on lower Broadway and gazed inside with considerable interest.

A broker on the lookout for commissions said to him cordially: "Are you in oil, sir?"  
"No, mister," said the countryman moving away; "I'm no sardine."

Sparta to Enter on a New Era Friday.

SPARTA, Oct. 4, 1886.

DEAR SIR—I have changed the night of our meeting to Friday, October 8, to accommodate you and ourselves also, for we must have you with us if possible.

If anything should happen that you could not come on that evening, please let me know in time. Respectfully,  
J. R. HARRISON.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

W. W. Shepard & Co., Otsego.  
Frank Mallory, Cedar Springs.  
H. E. Hogan, South Boardman.  
Joy Marlett, Berlin.  
Thos. Cooley, Lisbon.  
L. F. Davol, Boyne Falls.  
John Smith, Ada.  
A. J. White, Bass River.  
Wm. Karsten, Beaver Dam.  
G. A. Walbrink, Allendale.  
A. S. Frey, Lake Park.  
W. H. Strunk, Forest Grove.  
J. W. Clotterhouse, Grandville.  
C. O. Bostwick & Son, Cannonsburg.  
S. J. Koon, Lisbon.  
Stanley Monroe, Berlin.  
Norman Harris, Big Springs.  
N. O. Ward, Standwood.  
C. H. Deming, Dutton.  
J. S. Barker, Sand Lake.  
Neuman & Esbaugh, Dorra.  
A. C. Barkley, Crosby.  
Cole & Chapel, Ada.  
Nelson F. Miller, Lisbon.  
S. Cooper, Jamestown.  
C. K. Hoyt, Hudsonville.  
G. Ten Hoer, Forest Grove.  
Herder & Lahuis, Zeeland.  
J. C. Benbow, Cannonsburg.  
John Smith, Ada.  
A. N. Fisher, Dorra.  
C. N. Reynolds, Belmont.  
Hoag & Judson, Cannonsburg.  
C. E. Iden, Augusta.  
Cornelius Huzzar and Seymour Levers, Hutzenga & Son, Eastmanville.  
Frank Hopkins, Gilbert, Hopkins & Co., Sherman.

W. S. Shattuck, Wayland.  
K. Mulder, Fremont.  
Calvin Durkee, Altona.  
Keynes & Wharton, Wayland.  
Kellough & Woods, Kalamazoo.  
R. B. McCulloch, Berlin.  
Peck & Co., Walton.  
J. O. Look, Lowell.  
R. A. Hastings, Dorra.  
A. & L. M. Wolf, Hudsonville.  
H. J. Fisher, Hamilton.  
L. Perrigo & Co., Burin's Corners.  
B. Burlington, Dorra.  
Mr. McAuley, Scoville & McAuley, Edgerton.  
Keeler Bros., Middleville.  
John Gies & Co., Lowell.  
John Gunstra, Lansing.  
W. B. Blain, Dutton.  
John Kamp, Zutphen.  
Mr. Springs, Spring & Lindley, Bailey.  
Forrester Bros., Allendale.  
J. A. Shattuck, Wayland.  
Ed. Keats, Lilley Junction.  
Sidney Stark, Allendale.  
Howard Morley, Morley Bros., Cedar Springs.  
Mr. Leach, Leach & King, Howard City.  
A. Purchase, South Blenden.  
S. Rose & Son, La Grange, Ind.  
P. DeKraker, Holland.  
Andre & Son, Jennisonville.  
R. D. McNaughton, Coopersville.  
L. Cook, Bauer.  
F. W. P. Conklin, Ravenna.  
Mrs. J. Debbi, Byron Center.  
M. Heyboer & Bro., Drenthe.  
E. N. Lesperence, Hamilton.  
J. DeKraker, Fishers Station.  
Geo. Carrington, Trent.  
G. Begman, Bauer.

Cadillac Crumbs.

G. A. Dillenbeck has returned home, after a pleasant visit with friends at Portland.

Albert E. Smith has returned from Manitowac, Wis., where he has been most of the time for the past three months, settling up the estate of his father, of which he is administrator.

Fred S. Kieldson, who formerly carried on the grocery business here for several years, has tired of the management of a stock farm, and will shortly re-embark in the grocery business. One report is to the effect that he will buy out C. R. Smith, while another rumor credits him as proposing to resume business at his old stand, when Newark & Sorenson's lease expires.

Sampson & Drury have recently added a second lathe to their cant hook factory, which enables them to turn out 500 handles daily. The same firm expects to handle 500 dozen axe helves the present season.

The organization of the Cadillac Business Men's Association means the inauguration of better business methods and a more thorough understanding on the part of merchants and other business men. Its good results are already beginning to make themselves felt, and other and more important benefits are sure to follow.

"When I left Cadillac a few years ago," said Geo. Holbrook the other day, "I supposed I was getting away just in the nick of time. I figured that Cadillac had then reached the flood-tide of prosperity and that her next move would be a backward one. I was disappointed in my calculations, however, and it is no secret to my friends that I would have been a richer man to-day if I had been content to remain in Cadillac."

Evil of Endorsing.

Judge Waldo Brown in Boston Traveler.

I affirm that the system of endorsing is all wrong and should be utterly abolished. I believe that it has been the financial ruin of more men than, perhaps, all other causes. I think that our young men especially, should study the matter carefully in all its bearings, and adopt some settled policy to govern their conduct, so as to be ready to answer the man who asks them to sign his note. What responsibility does one assume when he endorses a note? Simply this: He is held for the payment of the amount in full, principal and interest, if the maker of the note, through misfortune, mismanagement or rascality, fails to pay it. Notice, the indorser assumes all this responsibility, with no voice in the management of the business and no share in the profits of the transaction, if it prove profitable; but with a certainty of loss, if for any of the reasons stated, the principal fails to pay the note.

All Along the Line.

C. B. Bailey writes as follows relative to the Manton organization: "I think our Association will be a grand success and result in much good to both classes."

Traverse City Journal: Frank Hamilton and the other delegates from this place who attended the organization of the Michigan Business Men's Association at Grand Rapids, report a pleasant and profitable time.

A large delegation from the many associations in the State were present, and the numerous papers and addresses will prove to benefit business customs and practices. This is the first State organization of the kind ever known, but others will probably follow.

COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:  
Ohio White Lime, per bbl. 1 00  
Ohio White Lime, car lots. 85  
Louisville Cement, per bbl. 1 30  
Akron Cement per bbl. 1 30  
Buffalo Cement, per bbl. 1 00  
Car lots 1 05  
Plastering hair, per bu. 25 00  
Stucco, per bbl. 1 75  
Land plaster, per ton. 3 50  
Land plaster, car lots. 2 50  
Fire brick, per M. 85 00  
Fire clay, per bbl. 3 00

Purely Personal.

W. T. Hess is expected home from the East this week.

T. F. Moseley, of Moseley Bros., has returned from a tour of inspection of the Southern potato markets.

Geo. Holbrook is preparing to leave the city for good, having engaged in the lumber business with Mr. May on an extensive scale near Lexington, Ky.

Jas. T. Phillips, superintendent of the Phillips Roller Bark Mill Co., leaves the latter part of the week for an extended trip through the South and East.

Capt. Crandall, of the firm of Glaser, Frame & Co.—in which house Silas K. Bolles, of this city, is a partner—is in town this week, circulating around among the trade with Mr. Bolles.

Dr. C. S. Hazeltine has returned from Minneapolis, where he attended the annual convention of the National Wholesale Druggists' Association. He reports a time bordering on the gorgeous.

Mrs. Wm. H. Allen presented her husband with a seven pound daughter on September 30. Will's eldest child is a boy, and he now describes his family in the vernacular of trade as "1-6 doz. assorted."

A new law has just gone into effect in Mexico. Hereafter drummers from the United States will have to take a patent or license for one month, costing \$25, which will have to be renewed each month.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—By young married man, situation in retail grocery store. Eight years' experience. Good references. Address "Salesman," care The Tradesman.

FOR SALE OR EXCHANGE—A two-run burr mill, good location for a practice miller. For particulars, apply to G. C. Willey, Summit City, Mich.

WANTED—Situation by registered pharmacist who has had extensive experience. Reference as to honesty and ability. Address J. M., Box 43, Reed City, Mich.

WANTED—Employment, office preferred, eighteen years' experience, wholesale and retail, clerk, book-keeper and traveling salesman mostly in hardware trade. Will go anywhere in the State. Address 282, care The Tradesman.

WANTED—To know of some live little town in Northern Michigan in need of a barber shop. Address Box 19, Kalamo, Eaton County, Mich.

WANTED—Steady boy of artistic taste to learn wood engraving. Apply to Fuller & Stowe Company, 49 Lyon street.

FOR SALE—1,000 cords seasoned beech wood, delivered in Grand Rapids for \$1.45. Geo. Gokoy, West Olive, Mich.

FOR SALE—My store is 20x56, 18 ft. post, with half overhead. House new, 18x28, 12 ft. l. m. m. part 18 ft. post, 12 ft. post, good cellar. Barn 20x30, with shed attached, 30x22, all 18 ft. post. Splendid well, good water. A little over 1/2 acres of land, situated in center of town. The best location in the township. \$2,000, half down and balance on easy terms. Sold \$7,000 worth of goods the past year. Reason for selling—other business. Will sell stock with or without place. Stock will invoice about \$2,200. For further information, write me. Chas. Glasgow, South Cass, Ionia county, Mich.

COOPERAGE.

D. Quay quote as follows, f. o. b. at Grand Rapids:

Red oak flour bbl. staves. 6 00 @ 6 50  
Elm 5 00 @ 5 50  
White oak tie staves, s'd and f't. 6 00 @ 6 25  
White oak pork bbl. 18 00 @ 22 00  
Produce barrel staves. 4 25 @ 4 50  
HEADS.  
Tierce, doweled and circled, set. 15 00 @ 16 00  
Tierce, square. 21 00 @ 22 00  
Pork bbl. 19 00 @ 22 00  
Basswood, kiln dried, set. 4 50 @ 4 75  
Cull wood heading. 3 50 @ 4 00  
HOOPS.  
White oak and hickory tie, s't. 11 00 @ 12 50  
White oak and hickory 7 50 @ 11 00  
Hickory flour bbl. 10 00 @ 11 00  
Ash, round 6 00 @ 6 75  
Coal flat raked, 6 1/2 ft. 3 75 @ 4 50  
Cashed elm. 5 00 @ 7 00  
BARRELS.  
White oak pork barrels, h'd m'd. 1 00 @ 1 10  
White oak pork barrels, machine. 85 @ 90  
White oak lard tierces. 1 15 @ 1 25  
Beef and lard flat barrels. 75 @ 90  
Custom barrels, one head. 1 00 @ 1 10  
Flour barrels. 30 @ 35  
Produce barrels. 25 @ 28

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock:

Basswood, log-run. 13 @ 15  
Birch, log-run. 15 @ 18  
Birch, No. 1 and 2. 12 @ 15  
Black Ash, log-run. 13 @ 15  
Cherry, log-run. 25 @ 28  
Cherry, Nos. 1 and 2. 45 @ 50  
Maple, log-run. 15 @ 18  
Maple, soft, log-run. 12 @ 14  
Maple, clear, flooring. 25 @ 30  
Maple, white, selected. 25 @ 30  
Red Oak, log-run. 18 @ 20  
Red Oak, Nos. 1 and 2. 24 @ 30  
Red Oak, quarter sawed. 25 @ 30  
Red Oak, No. 1, step plank. 25 @ 30  
Walnut, log-run. 25 @ 30  
Walnut, Nos. 1 and 2. 25 @ 30  
Walnut, culls. 25 @ 30  
Grey Elm, log-run. 13 @ 15  
White Ash, log-run. 14 @ 16  
Whitewood, log-run. 23 @ 30

COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:  
Ohio White Lime, per bbl. 1 00  
Ohio White Lime, car lots. 85  
Louisville Cement, per bbl. 1 30  
Akron Cement per bbl. 1 30  
Buffalo Cement, per bbl. 1 00  
Car lots 1 05  
Plastering hair, per bu. 25 00  
Stucco, per bbl. 1 75  
Land plaster, per ton. 3 50  
Land plaster, car lots. 2 50  
Fire brick, per M. 85 00  
Fire clay, per bbl. 3 00

COAL.

Anthracite, egg and grate, car lots. 75 @ 80  
Anthracite, stove and nut, car lots. 6 00 @ 6 25  
Cannel, car lots. 6 00 @ 6 25  
Ohio Lump, car lots. 3 00 @ 3 25  
Blossburg or Cumberland, car lots. 4 00 @ 4 25  
Portland Cement. 3 00 @ 4 00

LUMBER, LATH AND SHINGLES.

The Newway Manufacturing Co. quote f. o. b. cars as follows:

Uppers, 1 inch. per M \$44 00  
Uppers, 1 1/2 and 2 inch. 45 00  
Selects, 1 inch. 45 00  
Selects, 1 1/2 and 2 inch. 45 00  
Fine Common, 1 inch. 30 00  
Shop, 1 inch. 25 00  
Fine Common, 1 1/2 and 2 inch. 25 00  
No. 1 Stocks, 12 in., 12, 14 and 16 feet. 15 00  
No. 1 Stocks, 12 in., 12, 14 and 16 feet. 15 00  
No. 1 Stocks, 10 in., 12, 14 and 16 feet. 15 00  
No. 1 Stocks, 10 in., 12, 14 and 16 feet. 15 00  
No. 1 Stocks, 8 in., 12, 14 and 16 feet. 15 00  
No. 1 Stocks, 8 in., 12, 14 and 16 feet. 15 00  
No. 2 Stocks, 12 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 12 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 10 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 10 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 8 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 8 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 6 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 6 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 4 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 4 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 2 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 2 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/32 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/32 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/64 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/64 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/128 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/128 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/256 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/256 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/512 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/512 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/1024 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/1024 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2048 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2048 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4096 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4096 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8192 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8192 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16384 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16384 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/32768 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/32768 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/65536 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/65536 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/131072 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/131072 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/262144 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/262144 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/524288 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/524288 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/1048576 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/1048576 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2097152 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/2097152 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4194304 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/4194304 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8388608 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/8388608 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16777216 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/16777216 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/33554432 in., 12, 14 and 16 feet. 12 00  
No. 2 Stocks, 1/33554432 in., 12



## The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, OCTOBER 6, 1886.

### BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

### SURRENDER OF NOTE—CONSIDERATION.

The Supreme Court of Vermont held that the surrender of an old promissory note was a sufficient consideration for a new one executed by a surety, even though the surety had been released from payment of the old note by the action of the insolvent principal where both parties were cognizant of the facts, but, being ignorant of the law, supposed that the surety was liable for the old note.

### TRADE-MARK—USE OF NUMBERS.

Numbers arbitrarily chosen may be used as trade-marks, and will be protected as such, but numbers already in use and known to the trade in connection with given styles of goods cannot be appropriated to his exclusive use by a maker of such styles of goods, according to the decision of the Supreme Court of Rhode Island in the case of American Solid Leather Button Co. vs. Anthony.

### AGENCY—RAILROAD CONDUCTOR.

A railroad conductor employed a physician to attend an injured brakeman. The physician after examination informed the conductor that it would be necessary to employ assistance, and the latter instructed the former to employ such assistance as he deemed necessary, saying that the railroad company would pay them. The Supreme Court of Indiana held that the contract to employ assistance was beyond the scope of the conductor's authority, and would not bind the company.

### LANDLORD AND TENANT.

A lease of certain buildings provided that the lessee should "keep the inside of the buildings in tenable repair, and so deliver them at the end of the term." The lessor sued upon this covenant for damages on the ground that the lessee had not papered or painted the house during his tenancy, that certain parts of the woodwork were decayed, and that holes were left in the walls from which the tenant had removed his fixtures. In the High Court of Justice (England) Mr. Justice Cave held the tenant liable in reference to the last two points, but ruled that he was not bound to paint and paper or otherwise put the house in decorative repair. The landlord brought the case up to the Court of Appeal, contending that the tenant was bound to deliver up the house in such a state of repair as to paint and paper and the like that a new tenant would take it. The Court of Appeal held that the tenant was not bound to do any such painting or papering as was not necessary for the preservation of buildings, but was merely decorative.

### PARTNERSHIP—USE OF FIRM NAME.

In the case of Matthews vs. Hodgson, decided by the English Court of Appeal, it appeared that the parties had been in partnership but had dissolved under an agreement providing that neither party should use the firm name, but that both should be at liberty to carry on the same business separately that they had formerly carried on together. They opened different shops, and the defendant put upon his signboard the sign "Hodgson, late of Matthews & Hodgson," the words "late of" being in small letters. The plaintiff applied for an injunction to restrain the defendant from the use of this sign on the ground that by using it he infringed the agreement of dissolution, and led the public to believe that his shop was that of the old firm. The Court of Appeal declined to grant the injunction, holding that while the agreement prevented either party from trading in the firm name it did not prevent their making known the fact of their connection with the dissolved firm. Though the words "late of" were smaller than the others on the sign, the Court was of opinion that on the whole they were not unfairly placed, and that the sign was not intended to and did not deceive.

People in the West try every dodge to get railroads to run near their property. A railroad man tells the Chicago Mail of an instance of this that recently happened in Kansas. One day when he was laying out his road a citizen came up and began to boom his town. "I have named her Chicago," he said, "and she is bound to be as big a place as the other Chicago, sometime. You want to run your railroad through her. It will only take you about six miles out of the direct line, and the business you will get will be immense. Besides, you will be the first in, and will get the best location for your depots." "Well, how big is your town now?" asked the railroad man. "Not very big yet," replied the citizen, "but she is boom'n, you bet." "How many houses have you now?" further inquired the railroad man. "Well, to tell the truth, we haven't any yet," admitted the boomer, "but I'm diggin' a well."



## FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.  
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated  
L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.

ORDER SAMPLE M BY MAIL.

### TIME TABLES.

#### Chicago & West Michigan.

Mail	Leaves	Arrives
Day Express	9:00 a.m.	3:55 p.m.
Day Express	12:50 p.m.	9:30 p.m.
Night Express	11:00 p.m.	5:45 a.m.
Muskegon Express	4:45 p.m.	11:00 a.m.
*Daily. *Daily except Sunday.		
Pullman Sleeping Cars on all night trains.		
Through parlor car in charge of careful attendants without extra charge to Chicago on 12:50 p. m., and through coach on 9 a. m. and 11 p. m. trains.		

#### NEWAYGO DIVISION.

Express	Leaves	Arrives
Express	3:45 p.m.	4:50 p.m.
Express	8:00 a.m.	10:35 a.m.
All trains arrive and depart from Union Depot.		
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistow.		
W. A. GAVETT, Gen'l Pass. Agent.		
J. B. MULLIKEN, General Manager.		

#### Grand Rapids & Indiana.

Traverse City and Mack	Ex. 3:45 a.m.	9:05 a.m.
Traverse City and Mack	Ex. 11:45 a.m.	11:45 a.m.
Traverse City and Mack	Ex. 7:40 p.m.	11:19 p.m.
Cadillac Express	3:40 p.m.	5:05 p.m.
9:45 a.m. and 11:45 a.m. trains have chair cars for Mackinaw and Traverse City.		
11:10 p.m. train has a sleeping car for Traverse City and Mackinaw.		
GOING SOUTH.		
Cincinnati Express	5:40 a.m.	7:15 a.m.
Fort Wayne Express	10:25 a.m.	11:45 a.m.
Cincinnati Express	3:40 p.m.	5:50 p.m.
Trav. City and Mack	10:40 p.m.	11:45 p.m.
7:15 a.m. train has parlor chair car for Cincinnati.		
5:30 p.m. train has Woodruff sleeper for Cincinnati.		
C. L. LOCKWOOD, Gen'l Pass. Agent.		

#### Detroit, Mackinac & Marquette.

Going West.	St. Ignace	Marquette	Going East.
5:30	8:40	9:15	6:00
7:00	12:40	2:15	9:30
8:00	12:50	2:30	6:10
8:35	1:40	1:55	5:32
8:50	1:55	2:10	5:20
10:00	3:05	3:20	4:10
10:30	3:10	3:25	4:10
10:40	3:20	3:35	4:10
10:50	3:30	3:45	4:10
11:00	3:40	3:55	4:10
Mixed train leaves St. Ignace at 7 a. m., arrives Marquette 5:30 p. m.; leaves Marquette 7 a. m., arrives St. Ignace at 5:55 p. m.			
E. W. ALLEN, Gen. Pass. and Ticket Agent, Marquette.			

#### Lake Shore & Michigan Southern.

Leave.	Arrive.
Ex. and N. Y. Mail	N. Y. Mail
5:00	7:45
6:10	9:02
7:05	10:05
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40
1:40	4:40
2:40	5:40
3:40	6:40
4:40	7:40
5:40	8:40
6:40	9:40
7:40	10:40
8:40	11:40
9:40	12:40
10:40	1:40
11:40	2:40
12:40	3:40



## Second-Hand Shoes.

From the Chicago Daily News.

"You wanta buya?" The old Italian's face expressed some surprise and incredulity as he rose from his cobbler's bench and looked the *Daily News* man over from head to foot through a pair of steel-rimmed spectacles.

The scene was in a dirty basement on South Clark street, the entrance to which was hung with an unlimited number of boots and shoes, all more or less patched, but in a high state of polish, and over which was the sign inscribed: "New & 2nd hand bots and Shoes."

"Yes," answered the scribe, "if you have anything to fit me."

"Oh, plenty, plenty. You wanta low shoe? One dolla." A pair of shoes neatly covered with "invisible" patches were brought out for inspection, but proved to be too small, and during the search for a pair that would fit, the old Italian spoke freely of his business. "The rag picka bring in de shoes. Maybe I giva him tanna cent maybe a quata, and I fixa him. Then a second handa clothing man hava some, but he wanta too much mon. You see a shoe lika this (picking up a dilapidated looking specimen from beside the bench). You thinka he not wortha much. I fixa him up and brusha him and he is a vera good shoe, handa sewed, see? He weara vera long time."

A door leading into a back room opened, and out rushed a smell of garlic and other unknown things that well-nigh knocked the reporter down, but his curiosity was aroused by the entrance through the door of a tiny Italian girl. It would be hard to judge her age. Her size and undeveloped figure would proclaim her to be about 9 or 10 years old, but the little sharp, pinched face and black eyes would seem to be those of a woman. She was wiping her face with one corner of her ragged, red-flannel petticoat as she entered, and immediately seated herself on another bench and began to polish a newly mended pair of shoes. This was evidently her part of the business, and she was an adept at it, and brought a shine that would be the envy of any boot-black around town.

"Who are your customers?" asked the reporter.

"Oh, a greata mana people. Everabody that live around here. Too mucha? Hera pair nice shoes, cheap. Seventy-five cent." The old man made frantic efforts to effect a sale, but the reporter was a hard customer to suit, and finally managed to escape without buying, but not without arousing the suspicions of the old man, for as he looked back from a distance of half a block he saw a dozen Italians of all ages standing at the entrance of the shoe-shop, holding an animated discussion, of which he was evidently the object.

The second-hand shoe business is quite an industry in this city. Along all the principal thoroughfares in the poorer quarters may be seen the signs of the dealers. The prices range from 50 cents to \$2 a pair, and the second-hand shoes seem to be in great demand, as, with the exception of the old Italian, every dealer visited was engaged in waiting on some customer.

## And She Didn't.

From the Youth's Companion.

"One of the most striking instances of 'mind-cure' I ever saw," said Judge W. one day, "was exhibited in an old lady client of mine; but it was a case of self-cure. Her name was Norton. She had been a second wife. She was in bed, seriously ill, and sent for me to draw up her will."

"I hastened to the house with paper and pen. I found a table and chair ready for me at the woman's bedside, and in a few moments told her I was ready to prepare the will if she would tell me what she wished its provisions to be. I wrote the introductory phrase rapidly, and leaning over toward her, said: 'Now go on, Mrs. Norton.'"

"Her voice was quite faint, and she seemed to speak with an effort. She said: 'First of all I want to give the farm to my sons, Harry and James; just put that down.'"

"But," said I, "you can't do that, Mrs. Norton; the farm isn't yours to give away."

"The farm isn't mine," she said, in a voice decidedly stronger than before.

"No, the farm isn't yours. You have only a life interest in it."

"This farm that I've run for goin' on forty-three years next spring, isn't mine to do what I please with it! Why not, judge? I'd like to know what you mean?"

"Why, Mr. Norton—your husband—gave you a life estate in all his property, and on your death the farm goes to his son John, and your children get the village houses."

"And when I die John Norton is to have this house and farm whether I will or no?"

"Just so."

"Then I ain't going to die," said the old woman, in a clear and decidedly ringing healthful voice.

"And so saying she threw her feet over the front of the bed, sat up, gathered a blanket and coverlid about her, straightened up her gaunt form, walked across the room, and sat down in a chair before the fire. The doctor and I came home. That was fifteen years ago. The old lady's alive to-day."

Dr. G. W. Crouter, druggist, Charlevoix: "I am a life member of your subscription list. No business man in the State should be without THE TRADESMAN. I am not giving you taffy, but I really think you are publishing an A1 trade paper, and it is worth more than you ask for it."

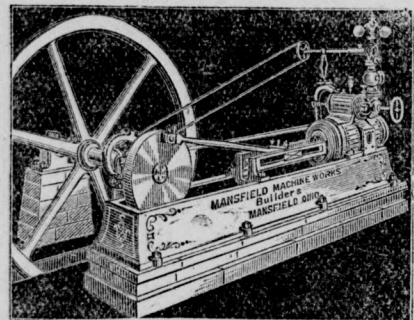
# THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

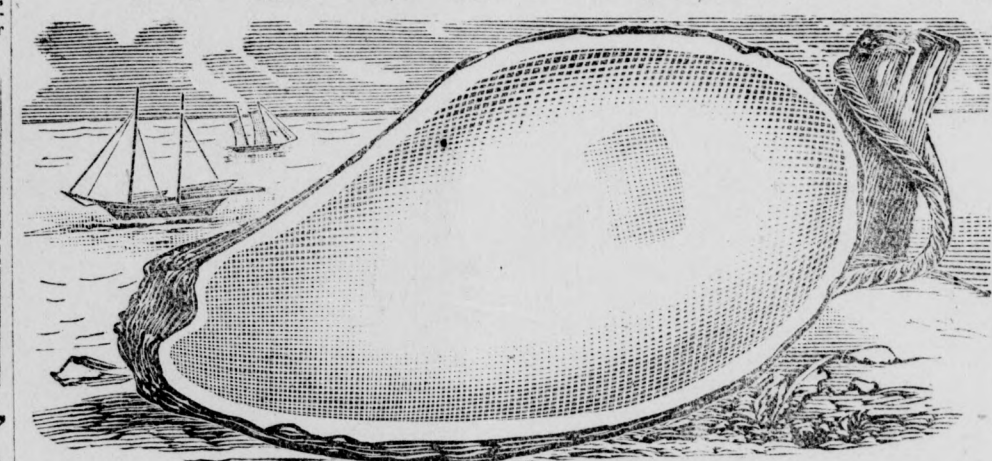
## PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.

## F. J. DETTENTHALER,



Sole Agent for H. F. Hemingway & Co.'s Celebrated Baltimore

## Oysters

In cans, kegs and barrels.

Mail Orders Will Receive Prompt Attention.

See Quotations in Another Column.

117 MONROE ST.,

Grand Rapids, Mich.

## The "GOOD ENOUGH" Family



Lamps are filled direct by THE PUMP without lifting the Can. The Filling Tube adjusting to suit the height of any lamp. Any overflow or drippings are returned to the Can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



## OIL AND GASOLINE CAN!

Every Live Dealer Should Sell Them.

This is the Most Practical, Large-Sized Family Can in the Market. It should be an object with dealers, when possible, to do away with the annoyance and frequent filling of small cans. A little effort and a slight difference in the price of oil in quantities will insure you a good trade in these cans, and guarantee your customers *Absolute Safety* and the *Greatest Possible Convenience*.

NEEDED IN EVERY FAMILY WHERE OIL IS USED.

OVER 200,000 IN ACTUAL USE!

DON'T BE HUMBUGGED

With Cheap and Worthless Imitations. Buy the Original, the Genuine, Old Reliable "GOOD ENOUGH."

MANUFACTURED BY

WINFIELD MAN'G CO., WARREN, OHIO.

SEND FOR COMPLETE CIRCULARS AND PRICE-LIST.

FOR SALE IN GRAND RAPIDS BY

CURTISS, DUNTON & CO., Wholesale Paper & Woodenware,  
FOSTER, STEVENS & CO., Wholesale Hardware,  
H. LEONARD & SONS, Wholesale Crockery.

## ORDER A SAMPLE CASE

## Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case.  
with 2 doz. 10 inch Oblong Glass  
Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

## Arctic Manufacturing Co.

GRAND RAPIDS, MICH.

## JENNINGS'

## Flavoring Extracts

Are acknowledged the best, being pure and made from the Fruit.

## JENNINGS & SMITH, G'd Rapids, Mich.

## BULKLEY, LEMON & HOOPS,

Importers and

## Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.

Niagara Starch Co.'s Celebrated Starch.

"Jolly Tar" Celebrated Plug Tobacco,  
dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,  
Grand Rapids, Mich.

## HOGLE & CO.

Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations.

Warehouse: Lee's Ferry Dock,

MUSKEGON, MICH.

## FULLER & STOWE COMPANY,

Designers

## Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

## Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

### WIDE BROWN COTTONS.

Androscoogin, 9-4, 17	Pepperell, 10-4, 19
Androscoogin, 7-4, 12 1/2	Pepperell, 11-4, 22
Pepperell, 7-4, 13	Pequot, 7-4, 14 1/2
Pepperell, 8-4, 15	Pequot, 8-4, 16
Pepperell, 9-4, 17	Pequot, 9-4, 18

### CHEEKS.

Economy, 02, 10	Park Mills, No. 100, 15
Park Mills, No. 50, 10	Prodigy, 02, 8 1/2
Park Mills, No. 60, 11	Otis Apron, 11, 8 1/2
Park Mills, No. 70, 12	Otis Furniture, 8 1/2
Park Mills, No. 80, 13	York, 1 oz., 9 1/2
Park Mills, No. 90, 14	York, A.A., extra oz., 12 1/2

### OSKABURG.

Plain.	Plaid.
Alabama, 6 1/2	Alabama, 6 1/2
Georgia, 6 1/2	Augusta, 6 1/2
Jewell, 6 1/2	Georgia, 6 1/2
Kentucky, 6 1/2	Louisiana, 6 1/2
Lane, 6 1/2	Toledo, 6 1/2
Santee, 6 1/2	

### BLEACHED COTTONS.

Avondale, 36, 8 1/2	Gilded Age, 7 1/2
Art cambrics, 36, 9 1/2	Greene, G 4, 5 1/2
Androscoogin, 4-4, 7 1/2	Hill, 4-4, 7 1/2
Androscoogin, 5-4, 12 1/2	Hill, 7-8, 6 1/2
Ballou, 4-4, 6 1/2	Hope, 4-4, 6 1/2
Ballou, 5-4, 6 1/2	King Phillip cambric, 4-4, 9 1/2
Boott, 0, 4-4, 6 1/2	Linwood, 4-4, 7 1/2
Boott, AGC, 4-4, 9 1/2	Lonsdale, 4-4, 7 1/2
Boott, 1, 3-4, 6 1/2	Lonsdale cambric, 10 1/2
Blackstone, 4-4, 6 1/2	Langdon, 4-4, 6 1/2
Chapman, X, 4-4, 6 1/2	Langdon, 4-4, 6 1/2
Conway, 4-4, 6 1/2	Masonville, 4-4, 7 1/2
Cabot, 4-4, 6 1/2	New York Mill, 4-4, 10 1/2
Cabot, 5-8, 8 1/2	New Jersey, 4-4, 8 1/2
Canoe, 4-4, 6 1/2	P. M. C., 7 1/2
Domestic, 36, 7 1/2	Pride of the West, 10 1/2
Dwight Anchor, 4-4, 8 1/2	Pocahontas, 4-4, 7 1/2
Dwight, 4-4, 8 1/2	Statenland, 4-4, 8 1/2
Fruit of Loom, 4-4, 7 1/2	Woodbury, 4-4, 6 1/2
Fruit of Loom, 7-8, 6 1/2	Whitinsville, 4-4, 6 1/2
Fruit of the Loom, 8 1/2	Whitinsville, 7-8, 6 1/2
Gambrie, 4-4, 11	Wamsutter, 4-4, 6 1/2
Gold Medal, 4-4, 6 1/2	Williamsville, 36, 8 1/2
Gold Medal, 7-8, 5 1/2	

### SILESIA.

Crown, 17 1/2	Masonville S., 11
No. 10, 11 1/2	Lonsdale, 9 1/2
Coin, 10 1/2	Lonsdale A., 12 1/2
Anchor, 15	Victory O., 5 1/2
Blackburn, 8	Victory O., 8 1/2
Dwight, 14	Victory K., 8 1/2
London, 12 1/2	Victory K., 10 1/2
Pacoma, 12	Phoenix A., 10 1/2
Red Cross, 7 1/2	Phoenix B., 10 1/2
Masonville TS., 8	Phoenix XX, 5

### PRINTS.

Albion, solid, 5 1/2	Gloucester, 5 1/2
Albion, grey, 5 1/2	Gloucestermoun, 6 1/2
Allen's checks, 5 1/2	Hamilton fancy, 5
Allen's fancy, 5 1/2	Hartel fancy, 5 1/2
Allen's pink, 5 1/2	Merrimac D., 6
Allen's purple, 5 1/2	Manchester, 4 1/2
American, fancy, 5 1/2	Oriental fancy, 5 1/2
Arnold fancy, 5 1/2	Oriental robes, 6 1/2
Berlinsolid, 5	Pacific robes, 6
Cocheco fancy, 6	Richmond, 4 1/2
Cocheco robes, 6 1/2	Steel River, 5 1/2
Conestoga fancy, 6	Simpson's, 6
Eddystone, 6	Washington fancy, 5
Eagle fancy, 5	Washington blues, 5
Garner pink, 5 1/2	

### FINE BROWN COTTONS.

Appleton A, 4-4, 6	Indian Orchard, 40, 7
Boott M, 4-4, 7 1/2	Indian Orchard, 36, 6
Boston F, 4-4, 6 1/2	Laconia B, 7-4, 13
Continental C, 4-4, 6 1/2	Lyman B, 40-in., 9
Continental D, 40-in, 7 1/2	Mass. BB, 4-4, 5 1/2
Conestoga W, 4-4, 6 1/2	Nashua E, 40-in, 7 1/2
Conestoga D, 7-8, 4 1/2	Nashua R, 4-4, 6 1/2
Conestoga G, 30-in, 5	Nashua O, 7-8, 6
Dwight X, 3-4, 4 1/2	Newmarket N, 5 1/2
Dwight Y, 7-8, 5 1/2	Pepperell E, 40-in, 8 1/2
Dwight Z, 4-4, 5 1/2	Pepperell R, 4-4, 6 1/2
Dwight Star, 4-4, 6	Pepperell O, 7-8, 5 1/2
Dwight Star, 40-in, 7	Pepperell N, 3-4, 5 1/2
Enterprise EE, 36, 4 1/2	Pocahontas C, 4-4, 6 1/2
Great Falls E, 4-4, 6 1/2	Saranac R, 4-4, 6 1/2
Farmers' A, 4-4, 5 1/2	Saranac E, 7 1/2

### DOMESTIC GINGHAMS.

Amoskeag, 7	Johnson Manf Co, Bookfold, 12 1/2
Amoskeag, Persian, 9	Johnson Manf Co, dress styles, 10 1/2
Bates, 6	Slaterville, 6
Berkshire, 6	styles, 6
Glasgow, fancy, 6 1/2	White Mfg Co, stap 6 1/2
Glasgow, royal, 6 1/2	White Mfg Co, fanc 7 1/2
Gloucester, new standard, 7 1/2	White Mfg Co, 7 1/2
Plunket, 7 1/2	Earlston, 7 1/2
Lancaster, 7	Gordon, 7
Landown, 7	Greylock, dress styles, 10 1/2
Renfrew, dress, 9	

### WIDE BLEACHED COTTONS.

Androscoogin, 7-4, 15	Pepperell, 10-4, 22
Androscoogin, 8-4, 16	Pepperell, 11-4, 24
Pepperell, 7-4, 15	Pequot, 7-4, 18
Pepperell, 8-4, 17	Pequot, 8-4, 18
Pepperell, 9-4, 19	Pequot, 9-4, 20

### HEAVY BROWN COTTONS.

Atlantic A, 4-4, 6 1/2	Lawrence XX, 4-4, 6 1/2
Atlantic H, 4-4, 6 1/2	Lawrence XXX 40, 7 1/2
Atlantic D, 4-4, 5 1/2	Lawrence LL, 4-4, 5
Atlantic P, 4-4, 4 1/2	Newmarket N, 5 1/2
Atlantic LL, 4-4, 4 1/2	Pequot, 7-4, 18
Adriatic, 36, 7 1/2	Pequot A, 4-4, 6 1/2
Augusta, 4-4, 6 1/2	Piedmont, 36, 6
Boott M, 4-4, 6 1/2	Stark AA, 4-4, 6 1/2
Boott FF, 4-4, 6 1/2	Tremont CC, 4-4, 6 1/2
Granvilleville, 4-4, 5 1/2	Utica, 4-4, 10
Indian Head, 4-4, 6 1/2	Wachusett, 4-4, 6 1/2
Indiana Head 45-in, 11 1/2	Wachusett, 30-in, 5 1/2

### TICKINGS.

Amoskeag, ACA, 17	Falls, XXX, 15 1/2
Amoskeag "44, 12 1/2	Falls, BB, 11 1/2
Amoskeag, A, 11 1/2	Falls, BBC, 36, 19 1/2
Amoskeag, B, 11 1/2	Falls, awl, 4-4, 28
Amoskeag, C, 10 1/2	Hamilton, BT, 28, 9 1/2
Amoskeag, D, 10	Hamilton, D, 9 1/2
Amoskeag, E, 9 1/2	Hamilton, H, 8 1/2
Amoskeag, F, 9	Hamilton, L, 8 1/2
Premium B, 10	Methuen AA, 11 1/2
Extra 4-4, 10	Methuen ASA, 16 1/2
Extra 7-8, 14 1/2	Omega A, 7-8, 10 1/2
CCA 7-8, 12 1/2	Omega A, 4-4, 12 1/2
CT 4-4, 14	Omega ACA, 4-4, 15
RC 7-8, 14	Omega SE, 7-8, 24
RF 7-8, 16	Omega SE, 4-4, 27
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 32, 14	Omega M, 4-4, 25
Cordis ACA, 32, 15	Shetucket SS&SSW, 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 32, 15	Shetucket, SFS, 12
Cordis No. 3, 13	Stockbridge A, 7
Cordis No. 4, 11 1/2	Stockbridge fancy, 7
Falls, XXXX, 18 1/2	

### SOFT CAMBRICS.

Washington, 4 1/2	Royal Globe, 4 1/2
S. S. & Sons, 4 1/2	Crown, 4 1/2

### GRAIN BAGS.

American A, 14 1/2	Amoskeag, 14 1/2
Stark A, 12 1/2	











## The Michigan Tradesman.

Organization of the Business Men of Cadillac.

Twenty-one Cadillac merchants met at the Circuit Court room last Tuesday evening and listened to a short talk by E. A. Stowe on the aims and objects of business men's associations. A. W. Newark having previously been elected chairman and J. C. McAdam secretary. F. B. Kelly moved that the organization of an association be proceeded with, which was adopted. The constitution and by-laws of the Manton Association were adopted in amended form, as follows:

### CONSTITUTION.

We, the undersigned business men of Cadillac and vicinity, recognizing the necessity for concerted action, hereby agree to associate ourselves together for the purpose of fostering a more social feeling among the members of the trade; keeping a blacklist of dead beats who prey upon the trade, and the encouragement of every undertaking which tends to the material advancement of the trade and the community.

### BY-LAWS.

#### ARTICLE I—NAME.

The name of this organization shall be the Cadillac Business Men's Association.

#### ARTICLE II—MEMBERSHIP.

Any firm or individual doing a legitimate business may become a member of this Association by paying to the Secretary the sum of \$1 membership fee and agreeing to pay 25 cents quarterly dues in advance and any assessments which may be voted by the Association to meet expenses.

#### ARTICLE III—OBLIGATION.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

#### ARTICLE IV—NON-PAYMENT OF DUES.

Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sum becomes due, shall thereby forfeit his membership.

#### ARTICLE V—OFFICERS.

The officers of this Association shall consist of a President, Vice-President, Secretary and Treasurer, an Executive Committee of five members, of which the President, Secretary and Treasurer shall be three, and a Business Committee of three members. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

#### ARTICLE VI—DUTIES OF OFFICERS.

Section 1—The President shall preside at all meetings, if present; in his absence the Vice-President.

Section 2—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all meetings; conduct all correspondence under direction of the Executive Committee; keep a list of all members in a book provided for the purpose and notify all committees of their appointment.

Section 3—The Treasurer shall receive all monies from the Secretary, giving his receipt therefor; pay all bills when approved by the Executive Committee and report the condition of the treasury when required by the Executive Committee.

Section 4—The Executive Committee shall have charge of the delinquent lists; shall provide rooms for the Association; audit all bills; examine the books and accounts of the Secretary and Treasurer and make a semi-annual report of the financial condition of the Association.

Section 5—It shall be the duty of the Business Committee to look after all matters pertaining to the growth and well-being of Cadillac; to use all possible inducements to secure the location of mills, factories and other improvements; and to endeavor to secure any needed concessions in freight, express and insurance rates.

#### ARTICLE VII—COMPENSATION.

No compensation for service shall be paid any officer, except the Secretary.

#### ARTICLE VIII—MEETINGS.

Section 1—The annual meeting of the Association shall be held the fourth Wednesday of each September.

Section 2—The regular meetings of the Association shall be held on the fourth Wednesday of each month. Special meetings shall be called by the President on the written request of five members. Five members shall constitute a quorum for the transaction of business.

#### ARTICLE IX—ORDER OF BUSINESS.

1. Reading minutes of the last meeting.
2. Admission of members.
3. Reports of committees.
4. Reading of correspondence.
5. Unfinished business.
6. New business.
7. Election of officers and appointment of committees.
8. Report of Treasurer.
9. Adjournment.

#### ARTICLE X—AMENDMENTS.

This Constitution and By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

#### RULES AND REGULATIONS.

Rule 1. The special aim of this Association is to facilitate the collection of doubtful accounts and other debts by fair and honorable methods, and to guard against the extending of credit to debtors found on investigation to be unworthy of it.

Rule 2. The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires nor intends, in any instance, to permit its members to intentionally annoy or to persecute any person indebted to members of the Association.

Rule 3. That no injustice may be done to, or advantage taken of, any debtor, by any individual member of the Association, it shall be the duty of every member to send by mail a sealed circular letter, issued by the Association, to the debtor, setting forth these facts, to-wit: That the person named in said letter is indebted to the member or the firm therein named in the sum of \$—, that the debtor is granted twenty days from date entered on said letter in which to pay the debt, or to satisfactorily arrange for its payment; that, if after the expiration of the twenty days thus granted, the debtor shall have failed to pay or failed to have arranged for payment the member shall report him to the executive committee, which committee shall thereupon place his name on the de-

linquent list; except disputed accounts which shall be referred to the Executive Committee for investigation and report, which report shall be acted upon by the Association.

Rule 4. The circular letter sent to the debtor shall be enclosed in the authorized envelope of the Association, on which shall be printed, "If not called for in ten days return to Secretary Cadillac Business Men's Association," and the non-return of any circular letter thus mailed, shall be deemed sufficient evidence that the said letter was received by the debtor addressed.

Rule 5. Any member trusting a man whose name appears on delinquent list shall be fined \$10.

The following names were handed in for charter membership in the Association: W. R. Dennis & Co., E. Baruch, J. H. Platt, Gleason Bros., LeBar & Cornwell, Wilcox Bros., John Olsen, Fred Lentz, Wm. Kennedy & Bro., H. L. Bragg, P. Medalie, Louis DeChamplain, S. V. Albertson, Vosburg & Bellaire, S. W. Kramer, Newark & Sorenson, J. C. McAdam, M. Rower, Chapin & Sill.

The election of officers being then in order, F. B. Kelly moved that the Secretary be instructed to cast the unanimous vote of the meeting for A. W. Newark for President, which was adopted.

On motion of P. Medalie, F. B. Kelley was declared the unanimous choice of the meeting for Vice-President and J. C. McAdam for Secretary.

On motion of F. B. Kelley, P. Medalie was declared the unanimous choice of the meeting for Treasurer.

C. H. LeBar and J. H. Platt were elected members of the Executive Committee, the other members being the President, Vice-President and Secretary.

The election of the Business Committee was postponed for one week, in order to allow some of the heavier shippers to join the Association, thus affording more desirable material from which to select suitable timber.

The Executive Committee was instructed to procure the necessary blanks, when the meeting adjourned until Wednesday evening, October 6.

The Association starts out under favorable auspices, having the support of nearly every business man in the place, and will undoubtedly play an important part in the reformation of the dead-beat and the development of the material resources of Cadillac.

Full of Push and Enterprise.

From the Shoe and Leather Review.

THE MICHIGAN TRADESMAN, of Grand Rapids, has entered upon its fourth year under the most favorable auspices, and seems to be a general favorite with the retail trade throughout Michigan and adjoining states. THE TRADESMAN is full of push and enterprise, and well deserves its prosperity.

J. M. Kenny, general dealer, Covert: "It is a good paper."

F. J. Cox, grocer, Harbor Springs: "THE TRADESMAN is the best paper that I take."

P. B. Kirkwood, druggist, Negaunee: "I find many interesting items in THE TRADESMAN."

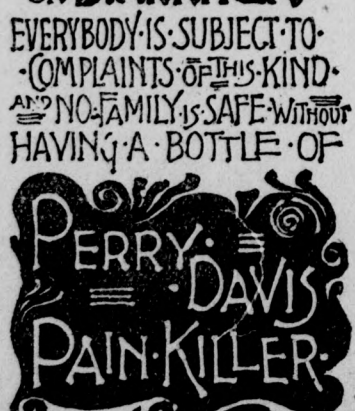
## The CONGRESS



THE BEST OIL CAN IN USE.

—FOR SALE BY—  
Curtiss, Duntun & Co.  
GRAND RAPIDS, MICH.

**\*CRAMPS\***  
**\*CHOLERA-MORBUS\***  
**OR DIARRHÆA**  
EVERYBODY IS SUBJECT TO  
COMPLAINTS OF THIS KIND  
AND NO FAMILY IS SAFE WITHOUT  
HAVING A BOTTLE OF



**PERRY'S**  
**DAVIS**  
**PAIN-KILLER**  
WITHIN EASY REACH  
IT IS A SAFE & SPEEDY  
CURE  
ALL DRUGGISTS SELL IT

## HECKER'S

SELF-RAISING

## BUCKWHEAT

Now Ready for Delivery.

PACKED IN BOXES HOLDING:

40 Papers, 2 1-2 lbs.	\$5.00
20 " 5 "	5.00
32 " 3 "	4.80

Less discount in 25 box lots, 50 cents per box.

## BUCKWHEAT

SELF-RAISING

## HECKER'S.

## POTATOES!

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPEND UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

**WM. H. THOMPSON & CO.,** Commission Merchants,  
166 SOUTH WATER ST., - CHICAGO, ILL.

## OBERNE, HOSICK & CO.,

Manufacturers of FINE LAUNDRY and TOILET SOAPS,  
120 Michigan St., Chicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.  
Write me for Prices.

## POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

**EARL BROS.,** Commission Merchants.  
157 S. Water St., Chicago, Ill.  
Reference: FIRST NATIONAL BANK.

Order a sample case of

**HONEY BEE COFFEE.**

**PRINCESS BAKING POWDER,**

Equal to the Best in the market.

**J. H. Thompson & Co.,** Wholesale Grocers,  
59 Jefferson ave., Detroit, Mich.

### ORDER

Our Leader Smoking	Our Leader Fine Cut
15c per pound.	33c per pound.
Our Leader Shorts,	Our Leader Cigars,
16c per pound.	\$30 per M.

The Best in the World.

**Clark, Jewell & Co.,**

SOLE AGENTS FOR

Dwinell, Hayward & Co.'s Royal Java Coffee; and  
O'Brien & Murray's "Hand Made Cigar."

**O. W. BLAIN & CO.,** Produce Commission Merchants,

—DEALERS IN—

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

## OLNEY, SHIELDS & CO., WHOLESALE CROCCERS,

And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash.

We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

**McAlpin's Peavey Plug.**

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

**MENDEL & BROS.' Celebrated CIGARS,**

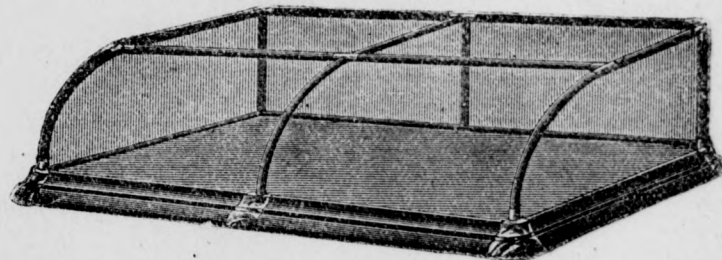
Finer quality and lower prices than any handled in the market.

VISITING BUYERS ARE CORDIALLY INVITED TO CALL AND EXAMINE OUR STOCK, AND MAIL ORDERS WILL RECEIVE PROMPT AND CAREFUL ATTENTION.

5 and 7 Ionia Street,

Grand Rapids, Mich.

**S. HEYMAN & SON,** SHOW CASE MANUFACTURERS.  
48 CANAL STREET, GRAND RAPIDS, MICH.



Every style of Show Cases, in walnut, cherry, mahogany, oak or bird's-eye maple on hand or made to order. Best of workmanship and lowest prices. Illustrated Catalogue and Price-List mailed on application. Merchants are invited to call and look over our line when in the city.

## MICHIGAN CIGAR CO.

Manufacturers of the Celebrated

**M. C. C.**

Leading 10c Cigar; and

**YUM YUM,**

The best 5c Cigar in the Market.

**BIG RAPIDS. - MICH.**

**PURE. NEW PROCESS STARCH. SWEET.**



This Starch having the light Starch and Gluten removed,

**One-Third Less**

Can be used than any other in the Market.

Manufactured by the  
**FIRMENICH MFG. CO.**

Factories: Marshalltown, Iowa; Peoria, Ills.  
Offices at Peoria, Ills.

FOR SALE BY

**STRONG Clark, Jewell & Co. SURE.**

**F. J. LAMB & CO.**

STATE AGENTS FOR

**D. D. Mallory & Co.'s**

**DIAMOND BRAND OYSTERS**

Also Fruits and Country Produce.

**WM. SEARS & CO.**

**Cracker Manufacturers,**

Agents for

**AMBOY CHEESE.**

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

**PERKINS & HESS,**

DEALERS IN

**Hides, Furs, Wool & Tallow,**

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

**E. FALLAS,**

Makes a Specialty of

**Butter and Eggs, Lemons and Oranges,**

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 pat nt fillers used. 50 cents each.  
97 and 99 Canal Street, Grand Rapids, Michigan