

# The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, OCTOBER 13, 1886.

NO. 160.

We have just purchased a large invoice of  
**"PLANK ROAD PLUG"**  
Send us a Trial Order.  
Spring Chicken, Moxie and Eclipse always in stock.  
**OLNEY, SHIELDS & Co.**  
GRAND RAPIDS, MICH.

**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Winter Goods.  
102 CANAL STREET.

**LUDWIG WINTERNITZ,**  
STATE AGENT FOR  
  
106 Kent Street, Grand Rapids, Mich.  
TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

**STEAM LAUNDRY,**  
43 and 45 Kent Street.  
**STANLEY N. ALLEN, Proprietor.**

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.  
Orders by Mail and Express Promptly Attended to.

**BUY WHIPS and LASHES**  
OF  
**G. ROYS & CO.,**  
Manufacturers' agents,  
2 Pearl St., Grand Rapids, Mich.  
Get spot cash prices and have the profits. Orders by mail promptly attended to.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the  
**GRAND RAPIDS GRAIN AND SEED CO.**  
71 CANAL STREET.

**GUSTAVE A. WOLF, Attorney.**  
Over Fourth National Bank. Telephone 407.  
**COMMERCIAL LAW & COLLECTIONS.**  
THE CELEBRATED EMERY \$3 SHOE  
MANUFACTURED BY  
**HATCH & EMERY,** Chicago and Boston.  
D. G. KENYON, Traveling Salesman,  
227 Jefferson Street, Grand Rapids, Mich.

**NEW ENTERPRISES**  
JUST STARTING

Will find everything they want  
—IN—  
**OFFICE SUPPLIES,**  
—AT—  
**RIGHT PRICES**  
—AT—

**Geo. A. Hall & Co.**  
**STATIONERS,**  
29 MONROE ST., - GRAND RAPIDS.

**PLUG TOBACCO.**

**TURKEY .39**  
**Big 5 Cents, .35**  
**Dainty** (A fine revolver with each butt.) **.42**

All above brands for sale only by  
**BULKLEY, LEMON & HOOPS**  
WHOLESALE GROCERS,  
GRAND RAPIDS, - MICH.

Having been witnesses of the truly miraculous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other remedy for blood, liver, stomach, and kidney diseases, half its equal.

**ALBERT COYE & SON,**  
DEALERS IN  
**AWNINGS & TENTS**  
Horse and Wagon Covers,  
Oiled Clothing,  
Feed Bags,  
Wide Ducks, etc.  
Flags & Banners made to order.  
78 CANAL ST., - GRAND RAPIDS.

**BELKNAP**  
**Wagon and Sleigh Co.**  
MANUFACTURERS OF  
Spring, Freight, Express, Lumber and Farm  
**WAGONS!**  
Logging Carts and Trucks, Mill and Dump Carts, Lumbermen's and River Tools.  
We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. Special Attention Given to Repairing, Painting and Lettering.  
Shops on Front St., Grand Rapids, Mich.

Only 35 Cents.  
So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it as we do. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

**MOSELEY BROS.**  
—WHOLESALE—  
**SEEDS, FRUITS, OYSTERS, And Produce.**  
25, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

**EDMUND B. DIKEMAN,**

THE—  
**GREAT WATCH MAKER,**  
—AND—

**JEWELER.**  
44 CANAL STREET,  
GRAND RAPIDS, MICH.

**PIONEER PREPARED PAINTS.**

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

**Guarantee:**  
When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other paint as the owner may select.

**Hazeltine & Perkins Drug Co.**  
GRAND RAPIDS, MICH.

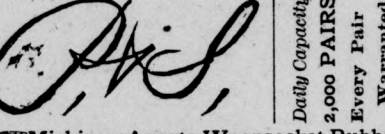
**CUSHMAN'S MENTHOL INHALER**  


**NEURALGIA**  
Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that possible? Because by inhalation the very volatile remedy is carried directly to the delicate network of nerves in the nose and head, and applied directly to the nerves, and so rapidly assimilated that quick relief is obtained. It will last six months to one year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

**VOICT, HERFOLDSHEIMER & CO.,**  
Importers and Jobbers of  
**STAPLE and FANCY Dry Goods!**

**OVERALLS, PANTS, Etc.,**  
our own make. A complete Line of **TOYS, FANCY CROCKERY, and FANCY WOODEN-WARE,** our own importation.  
Inspection solicited. Chicago and Detroit prices guaranteed.

**PINCREE & SMITH**  
Wholesale Manufacturers  
**Boots, Shoes and Slippers**  
DETROIT, MICH.

  
Michigan Agents Woonsocket Rubber Company.  
Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.



**EATON & LYON,**  
Importers,  
Jobbers and  
Retailers of

**BOOKS,**  
Stationery & Sundries,  
20 and 22 Monroe St., Grand Rapids, Mich.

**CINSENC ROOT.**  
We pay the highest price for it. Address  
**Peck Bros., Druggists, Grand Rapids, Mich.**

**M**  
Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn, and is guaranteed absolutely pure.

**U**  
The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

**Z**  
The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, well prepared, and of excellent quality.

**Z**  
Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

**Y**  
A Warning.  
Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the nervous energies are exhausted, and headache and a hundred other disturbances are the result. Many of the miseries of modern man and womanhood might be cured and prevented were their approach heeded and resisted, having their origin in derangements of the liver and blood, dyspepsia, jaundice, indigestion, costiveness and other unwholesome conditions. Evils of a diseased nature find a certain cure by the use of Golden Seal Bitters. In this medicine, nature, aided by art, has produced a rare combination of medicinal properties, wisely adapted for the cure of diseases common to mankind. The vitalizing principles embodied in Golden Seal Bitters will assuredly cure the broken down dyspeptic. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

**EATON & CHRISTENSON,**  
—ARE—  
**EXCLUSIVE AGENTS**  
In this State for the  
**American Cigar Co.'s**  
COLDWATER, MICH.  
**CIGARS,**  
Having Handled the Goods for Fifteen Years with Entire Satisfaction to Themselves and the Trade at Large. Dealers should remember that the  
**American Cigar Co.'s**  
Goods can be obtained only through the Authorized Factory Agents.

**Eaton & Christenson**  
77 CANAL STREET.

A Tragedy of Evidence.  
Wilkie Collins in Youths' Companion.

At that memorable period in the early history of the United States when American citizens resented the tyranny of George the Third and his Parliament by destroying a cargo of taxed tea, a Bristol trader arrived the harbor of Boston, having one passenger on board. This person was a young Englishwoman, named Esther Calvert, daughter of a shopkeeper at Cheltenham and niece of the captain of the ship.

Some years before her departure from England Esther had suffered from an affliction—associated with a deplorable public event—which had shaken her attachment to her native land. Free, at a later period, to choose for herself, she resolved on leaving England as soon as employment could be found for her in another country. After a weary interval of expectation, the sea-captain had obtained a situation for his niece as housekeeper in the family of Mrs. Anderkin—a widow lady living in Boston.

Esther had been well practised in domestic duties during the long illness of her mother. Intelligent, modest and sweet-tempered, she soon became a favorite with Mrs. Anderkin and the members of her young family. The children found but one fault with the new housekeeper; she dressed invariably in dismal black; and it was impossible to prevail upon her to give the cause. It was known that she was not an orphan, and she had acknowledged that no relations of hers had recently died—and yet she persisted in wearing mourning. Some great grief had evidently overshadowed the life of the gentle English housekeeper.

On the day before he sailed on his homeward voyage the sea-captain called to take leave of his niece—and then asked if he could also pay his respects to Mrs. Anderkin. He was informed that the lady of the house had gone out, but that the governess would be happy to receive him. At the interview which followed they talked of Esther, and agreed so well in their good opinion of her that the captain paid a long visit. The governess had persuaded him to tell the story of his niece's wasted life.

But he insisted on one condition.  
"If we had been in England," he said, "I should have kept the matter secret for the sake of the family. Here, in America, Esther is a stranger—here she will stay—and no slur will be cast on the family name at home. But mind one thing! I trust to your honor to take no one into your confidence—excepting only the mistress of the house."

More than one hundred years have passed since these words were spoken. Esther's sad story may be harmlessly told now.

In the year 1762 a young man named John Jennings, employed as a waiter at a Yorkshire inn, astonished his master by announcing that he was engaged to be married, and that he proposed retiring from service on next quarter-day. Further inquiry showed that the young woman's name was Esther Calvert, and that Jennings was greatly her inferior in social rank. Her father's consent to the marriage depended on her lover's success in rising in the world. Friends with money were inclined to trust Jennings and to help him to start a business of his own, if Miss Calvert's father would do something for the young people on his side. He made no objection and the marriage engagement was sanctioned accordingly.

One evening, when the last days of Jennings' service were drawing to an end, a gentleman on horseback stopped at the inn. In a state of great agitation he informed the landlady that he was on his way to Hull, but that he had been so frightened as to make it impossible for him to continue his journey. A highwayman had robbed him of a purse containing twenty guineas. The thief's face (as usual in those days) was concealed by a mask; and there was but one chance of bringing him to justice. It was the traveler's custom to place a private mark on every gold piece that he carried with him on a journey; and the stolen guineas might possibly be traced in that way.

The landlady (one Mr. Brunell) attended on his guest at supper. His wife had only that moment told him of the robbery; and he had a circumstance to mention which might lead to the discovery of the thief. In the first place, however, he wished to ask at what time the crime had been committed. The traveler answered that he had been robbed late in the evening, just as it was beginning to get dark. On hearing this Mr. Brunell looked very much distressed.

"I have got a waiter here named Jennings," he said, "a man superior to his station in life—good manners and a fair education—in fact, a general favorite. But for some little time past I have observed that he has been rather free with his money in betting, and that habits of drinking have grown on him. I am afraid he is not worthy of the good opinion entertained of him by myself and by other persons. This evening I sent him out to get some small silver for me, giving him a guinea to change. He came back intoxicated, telling me that change was not to be had. I ordered him to bed—and then happened to look at the guinea which he had brought back. Unfortunately I had not at that time heard of the robbery, and paid the guinea away with

some other money in settlement of a tradesman's account. But this I am sure of—there was a mark on the guinea which Jennings gave back to me. It is, of course, possible that there might have been a mark (which escaped my notice) on the guinea which I took out of my purse when I sent for change."

"Or," the traveler suggested, "it may have been one of my stolen guineas given back by mistake by this drunken waiter of yours, instead of the guinea handed to him by yourself. Do you think he is asleep?"

"Sure to be asleep, sir—in his condition." "Do you object, Mr. Brunell, after what you have told me, to setting this matter at rest by searching the man's clothes?"

The landlady hesitated. "It seems hard on Jennings," he said, "if we prove to have been suspicious of him without a cause. Can you speak positively, sir, to the mark which you put on your money?"

The traveler declared that he could swear to his mark. Mr. Brunell yielded. The two went up together to the waiter's room. Jennings was fast asleep. At the very outset of the search they found the stolen bag of money in his pocket. The guineas—nineteen in number—had a mark on each one of them, and that mark the traveler identified. After this discovery there was but one course to take. The waiter's protestations of innocence when they woke him and accused him of the robbery were words flatly contradicted by facts. He was charged before a magistrate with the theft of the money and, as a matter of course, was committed for trial.

The circumstances were so strongly against him that his own friends recommended Jennings to plead guilty and appeal to the mercy of the court. He refused to follow their advice and was bravely encouraged to persist in that decision by the poor girl, who believed in his innocence with her whole heart. At that dreadful crisis in her life she secured the best legal assistance, and took from her little dowry the money that paid the expenses.

At the next assizes the case was tried. The proceedings before the judge were a repetition (at great length and with more solemnity) of the proceedings before the magistrate. No skill in cross-examination could shake the direct statement of the witnesses. The evidence was made absolutely complete by the appearance of the tradesman to whom Mr. Brunell had paid the marked guinea. The coin (so marked) was a curiosity; the man had kept it, and he now produced it in court. The judge summed up, finding literally nothing that he could say, as an honest man, in favor of the prisoner. The jury returned a verdict of guilty, after a consultation which was a mere matter of form. Clearer circumstantial evidence of guilt had never been produced in the opinion of every person—but one—who was present at the trial. The sentence on Jennings for highway robbery was, by the law of those days, death on the scaffold.

Friends were found to help Esther in the last effort that the faithful creature could now make—the attempt to obtain a commutation of the sentence. She was admitted to an interview with the Home Secretary, and her petition was presented to the King. Here, again, the indisputable evidence forbade the exercise of mercy. Esther's betrothed husband was hanged at Hull. His last words declared his innocence—with the rope around his neck.

Before a year had passed the one poor consolation that she could hope for in this world found Esther in her misery. The proof that Jennings had died a martyr to the fallibility of human justice was made public by the confession of the guilty man. Another criminal trial took place at the assizes. The landlady of an inn was found guilty of having stolen the property of a person staying at his house. It was stated in evidence that this was not his first offence. He had been habitually a robber on the highway, and his name was Brunell.

The wretch confessed that he was the masked highwayman who had stolen the bag of guineas. Riding by a nearer way than was known to the traveler he had reached the inn first. There he found a person in trade waiting for him by appointment for the settlement of a bill. Not having enough money of his own about him to pay the whole amount, Brunell had made use of one of the stolen guineas, and had only heard the traveler declare that his money was marked after the tradesman had left the house. To ask for the return of the fatal guinea was more than he dared to attempt. But one other alternative presented itself. The merciless villain insured his own safety by the sacrifice of an innocent man.

After the time when the sea-captain had paid his visit at Mrs. Anderkin's house, Esther's position became subject to certain changes. One little domestic privilege followed another, so gradually and so modestly that the housekeeper found herself a loved and honored member of the family, without being able to trace by what succession of events she had risen to the new place that she occupied. The secret confided to the two ladies had been strictly pre-

served; Esther never even suspected that they knew the deplorable story of her lover's death. Her life, after what she had suffered, was not prolonged to a great age. She died—peacefully unconscious of the terrors of death. Her last words were spoken with a smile. She looked at the loving friends assembled round her bed, and said "My dear one is waiting for me. Good-by."

**Protection for Retailers.**  
Except by the adoption of a strictly cash system the retail dealers seem bound to suffer more or less from bad debts, but the evil at present is such a crying one that some effort should be made to discover the best means of reducing the evil to a minimum. When a stranger moves into a town he usually pays cash at the start and works into credit by degrees, and at present the only thing that can be done is to limit the amount of credit, and when that limit is reached, insist on a settlement, and if a settlement is refused expose him. But here is the rub—the retail dealers in our towns, small and large, live at open warfare with each other, and when one gets caught by a dead-beat he lets him go to his neighbor and beat him in his turn, as if he wished others to be done as he had been. How simple such conduct is, is beyond expression. It does one merchant no good to have his neighbor lose by a bad debt because he has lost. Much better to tell all the other dealers and be told of their bad customers in return. And this is the indicator which points to the means of prevention, namely, a combination of dealers. Wherever this has been tried it has been found to work successfully. Let any merchant in a town of a few thousand inhabitants go to the other dealers and propose such a union; let it not only include the furnishing of a list of bad customers, but a plan for concerted action on any point. A combination will often find it very easy to effect what, single handed, would be an impossibility. In how many towns do the merchants keep open anywhere from two to five hours more than is necessary, simply because each man is afraid of his neighbor? How many small debts are lost because it does not pay to sue for a small sum? Why not let this combination hire a good lawyer and protect the interests of each? How often does a merchant have to stand injustice at the hands of some railroad or insurance corporation because he must fight his battle single handed? Rather let them learn that justice done to one is justice done to all. That protecting one dealer from a small loss is protecting them all, and that "many a mickle makes a muckle."

To stand with hands in pockets and let a man you know to be a dead-beat victimize your fellow merchants does not repay your losses; to indifferently let some fellow dealer struggle against an imposition does not prevent you from being imposed on in the same identical way; and so it goes. Every dealer should aim not only to protect himself, but his class, for what one has to stand all must stand, be it a bad customer or an unjust freight charge, and in protecting one you protect all.

**Adulterated Molasses.**  
From the New York Shipping List.  
It is a well known fact to every one connected with the grocery trade, that there is scarcely an article of household consumption that is so thoroughly "doctored" before it reaches the consumer's table, as what is now retailed as molasses. To be a successful dealer in molasses now-a-days means nothing more than to be a skillful mixer; and to find a gallon of pure molasses in a corner grocery would be as difficult as the solution of the scriptural proverb concerning a camel passing through the eye of a needle. First the jobber, who buys from the importer, has a grand mixing match, in which the original stuff entirely loses its identity. Then the next dealer to handle it "doctors" it to suit his trade and assure his profit, and the retailer can scarcely resist the temptation to dash in something that will improve its body, color or flavor, so that when it reaches the consumer it would be difficult to determine what it really contained. But the most singular phase of this business is that the mixture, adulterated as it is with glucose water, salts of tin and many other ingredients, is more salable than straight, unadulterated goods, and even when placed beside the pure stuff will be taken in preference by the unsuspecting buyer. It is a relief to know from competent authorities that a moderate use of salts of tin does not make a poisonous compound, but it is not very assuring to learn that it is a dangerous substance in unskilled hands, and where there is no guarantee that it has been used in homeopathic doses.

**What Would They Think of Him.**  
From the Hornellsville Tribune.  
A Friendship woman would not let her husband kiss her at the front gate for fear people would think she was the hired girl.  
The total amount of logs "hung up" by the drouth in various Michigan streams is reported at 735,700,000 feet.  
Marcus Pollasky, president of the Gratiot County Savings Bank, has commenced the erection of a block in Alma.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, OCTOBER 13, 1886.

**Grand Rapids Traveling Men's Association.**  
President, L. M. Mills; Vice-President, S. A. Sears; Sec-  
retary and Treasurer, Geo. H. Seymour; Board of Di-  
rectors, H. S. Robertson, Geo. F. Owen, J. N. Brad-  
ford, A. B. Cole and Wm. Logie.

**Grand Rapids Butchers' Union.**  
President, John Katz; Secretary, Chas. Wette; Treas-  
urer, Joseph Schlaus.

Subscribers and others, when writing  
to advertisers, will confer a favor on the pub-  
lisher by mentioning that they saw the adver-  
tisement in the columns of this paper.

The decision of the Pennsylvania Supreme Court, to the effect that the law forbidding the payment of workmen by "store orders" is unconstitutional, is cause for genuine regret. The law was eminently necessary, and although not enforced as it ought to have been, it did tend to affix a stigma upon a practice, which has been fruitful in exactions and oppressions. But now that a State confesses its inability to redress this evil, it will be left to organized labor to put an end to it. There could be no more legitimate use of the power the "Trades" Unions possess, than the emancipation of labor from this yoke, and the establishment of the rule of paying men for their labor in money, and not in "trade."

Referring to the recent State convention, the Denver Retail Grocer remarks as follows:

The business men of Michigan propose to carry on a war that will be very interesting to the dead-beat fraternity, and we know they will be successful. The merchants of this State ought to follow suit. We have a good many associations already organized in Colorado, and other towns are pretty ripe for the movement. There should be a general business men's association formed. A great many evils and abuses that are now affecting the trade could easily be overcome, and the merchants could find an easy way to trace the dead-beats that roam from town to town, and put a damper on them.

Hastings and Sparta organized last week according to announcement and the merchants of Western Antrim country also wheeled into line. Ada joins the ranks on Thursday evening of this week and Wayland, Greenville and Muir are on the ragged edge. From present indications Michigan will have eighty local organizations before the March meeting of the State Association.

The Retail Grocers' Association, the Oceana Business Men's Association and the Traverse City Business Men's Association have already affiliated with the State organization. Other associations should do so without delay, in order to secure the information contained in the first Notification Sheet, which will be issued about October 20.

The President and Secretary of the Michigan Business Men's Association authorize THE TRADESMAN to state that they will offer five dollars as a prize for the best system of collection blanks for use in local associations, the premium to be awarded by a committee selected by the next State convention.

The gun fired by the Michigan Business Men's Association on September 21 was heard as far away as New Mexico. A subscriber of THE TRADESMAN at Albuquerque writes for blanks and full instructions as to how to proceed to organize, which information was promptly furnished.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

E. Densmore has been granted a patent on a combination for cementing veneers and other wood, which he claims is perfectly insoluble and will never sour, even in the warmest weather.

C. S. Kahn, formerly of the firm of Kahn Bros., Cheimnati, and H. Lostro, who was with the same house, have engaged in the produce and commission business at 3 North Ionia street, under the firm name of Kahn, Lostro & Co.

H. Leonard & Sons are now pleasantly located with their wholesale department in their new block on the corner of Fulton and Spring streets—140 to 144 Fulton—where they are ready to receive buyers and fill all orders.

### AROUND THE STATE.

Richard Ferris, hardware dealer at Bay City, has sold out.

Tiffany Bros., hardware dealers at Jonesville, have sold out.

E. (Mrs. Jos. E.) Adams, grocer at Saginaw, has sold out.

Bennett & Swayzie, general dealers at Oxford, have been closed by creditors.

E. A. Hamilton succeeds Hamilton & Bennett in the drug business at White Pigeon.

L. H. Town, formerly engaged in the grocery business at Breckenridge, will engage in the same business at Cadillac.

Chas. Glasgow, the South Cass general dealer, has opened a branch store at Tamara Corners, Woodland township, Barry county.

Charlevoix Journal: H. P. Cook has bought Loftus Cook's interest in the tobacco store, and has removed the stock into

Crouter's building, lately occupied by Budd's cake works, and will keep in addition a full stock of confectionery, fruit and vegetables.

## MANUFACTURING MATTERS.

Frace & Harvey, the Saranac millers, are putting on the market a new brand of buckwheat.

Parker & Dutton, lumber and cider manufacturers at Alpine, have put in a machine for the manufacture of picket wire fence.

The Detroit Safe Co. is replacing all the safes sent out during a period of several months a couple of years ago, owing to the fact that the packing was defective and caused the doors to expand so that they could not be closed.

C. E. Brewster, who has long been identified with Gibbs Bros., at Mayfield, has purchased the Nickerson sawmill, three miles west of Kingsley, and will manufacture cant hook and peavey handles exclusively. He still maintains his connection with Gibbs Bros.

Hood & Gale's mill, at Tioga, is to be shipped to the state of New York. That is the second mill to go from Michigan to New York this year, after having served the pine generation in their localities. The Beidler mill migration from Muskegon was one of the two that have progressed backward as it were. New York seems to be short on old mills.

## STRAY FACTS.

About 700 packages of fish have been caught in Glen Arbor bay this season.

The Doherty-Baars Lumber Co., at Menominee, will put in 14,000,000 feet of logs in the vicinity of Norway.

A heavy Bay City lumber firm asserts that its sales in September netted \$2 a thousand over sales in August.

Joe Lather, late of Reed City, succeeds J. Aiken in the blacksmith business at Hersey. The latter has removed to Washburn, Wis.

Swan, White & Smith lately shipped their last cargo of lumber from Muskegon, after having shipped an average of 18,000,000 feet a year from that point for 20 years.

Charlevoix Journal: W. H. Walker has already picked 100 barrels of cranberries from his marsh on the shore of Glen Lake, but a recent overflow stopped the picking for the present. He expects to have 300 barrels more.

A new furniture factory, with a capital stock of \$100,000, is contemplated in East Saginaw. The prime movers are Henry and Ernest B. Fiege and Mr. Silsby. East Saginaw offers a bonus of \$10,000 for such an enterprise.

C. B. Lambert, agent for Davis & Rankin, has closed a contract for a \$5,000 creamery at Grandville to be known as the Grand River Valley Creamery. Jas. Horton will manage the enterprise, which will go into operation April 1.

The log barge Michigan, which is said to have proved unprofitable as a log carrier from the Spanish river region to Alpena, was lately at Marquette for a load of iron ore. It is claimed that she can carry 2,000 tons of ore, and is described as the largest vessel ever in the port of Marquette.

## Purely Personal.

E. J. Herriek, President of the Retail Grocers' Association, has gone to Elyria, Ohio, where he will spend a month, visiting the scenes of his birth place. He is accompanied by his wife and daughter.

Harry Fairchild has got his hands full this week. Besides looking after the comfort of a couple of hundred druggists, he is entertaining his sister, Miss Belle Fairchild, of Rochester, N. Y.

Geo. P. Gifford, Jr., and A. S. Doak went to Traverse City last week and took a fishing trip with Will Ashton, of the firm of Ashton Bros. Before leaving for home, Gifford and Doak begged nearly all of the fish caught by the trio and stole the remainder, and when the fish arrived in Grand Rapids they got in a fight over the division. Friends interferred and the difficulty was arranged in an amicable manner.

Robert M. Floyd responded to the toast "The Ladies," at the recent banquet of the New York Seventh Veterans, at Chicago, in the course of which he got off the following hit on his own sex:

And now the husband, still a lover,  
And his wife so true and tried,  
O'er the dying fire hover,  
Listening to the wind outside.

When with cherry laugh  
He calls her idol of his soul,  
Till he makes her through his taffy,  
Bring another hof of coal.

Western Antrim County Presents a Solid Front.

CENTRAL LAKE, Oct. 6, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—At a meeting held at Eastport, on Tuesday evening, Oct. 5, to consider the advisability of forming a Business Men's Protective Association, a permanent organization was effected, and the following officers were elected:

President—F. H. Thurston, of Central Lake.

Vice-President—L. R. Rogers, of Eastport.

Secretary—Geo. L. Thurston, of Central Lake.

Treasurer—C. L. Harris, of Eastport.

It is the purpose of the organization to include in its membership the business men of Bellaire, Eastport, Central Lake, Torch Lake, Atwood, Norwood, Spencer Creek and other small towns in this part of Antrim county. The next meeting is called at Eastport, on Tuesday evening, October 19.

GEO. L. THURSTON, Sec'y.

## The Gripsock Brigade.

Silas K. Bolles is on a tour of the towns in Eastern Michigan.

Chas. F. Bigelow, representing James K. P. Pine, of Chicago, was in town on Sunday.

C. S. Kelsey, President of the Michigan Division, T. P. A., is in town for a day or two.

B. F. Emery started out Monday for a trip around the State in the interest of Wm. L. Ellis & Co., of Baltimore.

Perley W. Hall has sold the grocery stock at Benton Harbor which he recently purchased of W. H. Woodley to S. A. Wentworth, who will continue the business.

W. H. Hunt, late with Lawrence & Chapin, of Kalamazoo, now represents the Grand Rapids Portable House Co in the South. He is at present located at Charleston and is meeting with good success.

Frank H. White, who has worked steadily for three years without a breathing spell, left Saturday for a two weeks' visit with friends at Chippewa Falls, Wis. John C. Dutton will go over his route in his absence.

J. L. Streletsky, Michigan representative for the Roper & Baxter Cigar Co., of Chicago, has concluded to make Grand Rapids his headquarters, having removed his family here and taken up his residence at 128 Canal street.

Geo. McKay and wife reached Los Angeles September 26, and have secured pleasant quarters and gone to house-keeping. Mrs. McKay's health is somewhat improved. Geo. has made an engagement with the Los Angeles Rubber Stamp Co. for the present.

Frank Oatman, traveling salesman for R. P. Gustin & Co., Bay City, left home on Sept. 28, going to Vassar, Millington and East Saginaw. He was seen in the latter place Oct. 1, since which time no tidings have been heard of him. Mr Oatman's wife fears that he has been foully dealt with, but there are suspicions of suicide.

Since the advent of A. F. Peake's youngster, his house has been deluged with circulars setting forth the merits of the various baby foods, baby carriages, baby swings, etc. Mr. Peake was much pleased with the attention shown him at first, but when his circular mail increased to about a bushel a day, the thing began to get monotonous. A. A. Howard is the man who put the job up on him.

Hotel Gazette: Commercial travelers are talking of organizing a boycott against the licensed bandits known as sleeping car porters, whose frequent demands for "fifty cents all around" mount up in the course of a year to thousands of dollars. We wish the traveling men success. Certainly the sleeping car monopolies exact enough from their patrons for very ordinary accommodations to be able to pay their servants living wages.

## VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

C. Stocking, Grattan.  
Ed. Roys, Roys Bros., Coral.  
C. K. Hoyt, Hudsonville.  
Henry Dekker, Jamestown.  
G. N. Reynolds, Belmont.  
K. Mulder, Fremont.  
H. G. Green, Petoskey.  
J. Marlett, Berlin.  
Knapp & Walsworth, Howard City.  
P. C. Stone, Cedar Springs.  
F. E. Campen, Alaska.  
Adam Wagner, Eastmanville.  
Cornell & Griswold, Griswold.  
Jay Marlett, Berlin.  
Hoag & Judson, Cunningsburg.  
Geo. Carrington, Trent.  
Scoville & McAuley, Edgerton.  
Wm. VerMeulen, Beaver Dam.  
Nicholas Bouma, Plover.  
Geo. Cardinal, Ashton.  
Vesley Bros., Lamont.  
S. D. Goss, Lowell.  
Smith & Bristol, Ada.  
Harvey Cockell, Mears.  
John Gunstra, Lamont.  
H. Rice, Alpine.  
Wm. Karsten, Beaver Dam.  
C. TenHoor, Forest Grove.  
A. C. Barclay, Crosby.  
John W. Mead, Berlin.  
G. H. Walbrink, Allendale.  
M. J. Howard, Englishville.  
J. Omler, Wright.  
Neal McMillan, Rockford.  
R. B. McCall, K. Berlin.  
E. C. Baker, LeBarre.  
J. C. Benbow, Cunningsburg.  
U. DeVries, Jamestown.  
Narveng & Son, Byron Center.  
McDonald & Travis, St. Johns.  
John Cole, Fremont.  
Mr. Paton, Paton & Andrus, Shelby.  
Lawrence Ware, Sand Lake.  
G. W. Bullock, Reed City.  
P. T. Cook, Reynolds.  
M. Heyboer & Bro., Drenthe.  
Wm. Rose, Rose Bros., Allendale.  
L. H. Town, Cadillac.  
J. C. Drew, Rockford.  
H. Gannon, White Cloud.  
Woodruff & Monk, Saranac.  
Gus. Begman, Bauer.  
Cole & Chapel, Ada.  
Jas. Wilson, Cutler & Savidge Lumber Co., Edmore and Stanton.  
W. W. Forrester, Pierson.  
C. E. Chapin, Stanton.  
John Danaher, Baldwin.  
Geo. A. Sage, Rockford.  
Wm. Thomas & Son, Bowne.  
E. E. Rice, Croton.  
A. Purchase, South Blendon.  
W. N. Hutchinson, Grant.  
J. H. Murray, North Boardman.  
A. Norris, A. Norris & Son, Casnovia.  
C. Durkee, Altona.  
E. W. Pickett, Wayland.  
John Spring, Spring & Lindley, Bailey.  
Henry Harding, Bridgeton.  
W. I. Woodruff, Copley.  
Mr. Frost, Benton & Frost, Whitehall.

## The Peppermint Yield.

"The peppermint crop turned out better than was anticipated," said Graham Roys, the other day. "The late rains helped the new planting very materially, in consequence of which the total yield was nearer an average crop than any one was led to expect. Only the small growers are selling their oil, the heavy holders preferring to hold their stocks for higher prices."

## Good Words Unsolicited.

G. Whitten, grocer, Petoskey: "It is well worth the price charged for it."  
Rice & Little, general dealers, Coopersville: "We could not keep house without it."  
A. Shook, druggist, Coral: "Would not know how to get along without THE TRADESMAN."

## MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE—Good assortment of millinery at half market value; also building fitted expressly for business, with convenient living rooms attached. Great bargain. Address Lock Box 10, Lakeview, Mich. 162\*

WANTED—Situation in a drug store by a registered pharmacist. References. Address E. L. Box 33, Climax, Mich. 162\*

WANTED—Partner who will take half interest in a grocery store and manage same. I have brick store in live city well adapted to grocery business, but am unacquainted with that line of trade. Applicant must be able to furnish unexceptional references. Address, "Grocery," box 33, Big Rapids, Mich. 162\*

FOR SALE—1,000 cords seasoned beech wood, delivered in Grand Rapids for \$1.45. Geo. Gokley, West Olive, Mich. 162\*

WANTED—By young married man, situation in retail grocery store. Eight years' experience. Good references. Address "Salesman," care The Tradesman. 161\*

WANTED—Situation by registered pharmacist who has had extensive experience. Reference as to honesty and ability. Address J. M., Box 435, Reed City, Mich. 164\*

WANTED—Employment, office preferred, eighteen years' experience, wholesale and retail, clerk, book-keeper and traveling salesman—mostly in hardware trade. Will go anywhere in the State. Address 282, care The Tradesman. 160\*

WANTED—To know of some live little town in Northern Michigan in need of a barber shop. Address Box 19, Kalamo, Eaton County, Mich. 160\*

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

## A GOOD PROPERTY

### Business For Sale

At Summit City, Mich.,

Consisting of a well selected stock of General Merchandise suited to the trade and a new two-run Burr Grist Mill. This mill was put up by a first-class workman and started to run Sept. 23d. Building new and in good shape. No shoddy stock or building. Good location.

G. C. WILLEY.

## FOX & BRADFORD,

Agents for a full line of

### S. W. Venable & Co.'s

PETERSBURG, VA.,

### PLUS TOBACCOS,

NIMROD,

E. C.,

BLUE RETER,

SPREAD EAGLE,

BIG FIVE CENTER.



## FOX & BRADFORD,

WHOLESALE

### TOBACCONISTS!

Full Line Key West Goods in Stock.

Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated

L. C. B. American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.

ORDER SAMPLE M BY MAIL.

## COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:

Ohio White Lime, per bbl.	1 00
Ohio White Lime, car lots.	85
Louisville Cement, per bbl.	1 30
Louisville Cement, car lots.	1 20
Car lots	1 05 @ 1 10
Plastering hair, per bu.	25 @ 30
Succo, per bbl.	1 15
Land plaster, per ton.	3 50
Land plaster, car lots.	2 50
Fire brick, per M.	\$25 @ \$35
Fire clay, per bbl.	\$5 @ \$6 00

Anthracite, egg and grate, car lots. \$5 75 @ \$6 00  
Anthracite, stove and nut, car lots. 6 00 @ 6 25  
Canell, car lots. 6 00 @ 6 25  
Ohio Lump, car lots. 3 10 @ 3 25  
Blossburg or Cumberland, car lots. 4 50 @ 5 00  
Portland Cement. 3 50 @ 4 00

# RETAIL GROCERS.

Do you want to buy good, reliable SOAPS for your fall and winter trade? If so, read the following low prices, on my LEADING BRANDS OF SOAPS, which are guaranteed equal to SIMILAR brands of any soap maker, for they are time-tried and fire-tested.

## LAUNDRY SOAPS.

	Per box.
"LATHER," 1 lb. and 3 lb. bars, 60 lbs in box. Similar to Acme.	\$3.00
"OLD COUNTRY," "improved," 80 lb. bars in box. Similar to American Family.	3.50
Same. 5 to 10 boxes. Ditto.	3.40
"UNO," 100 12 oz. oval bars in box. Similar to Lenox.	3.75
"CITY," 100 12 oz. bars in box. Similar to Town Talk.	3.15
"WHITE SWAN," 100 12 oz. bars in box. A elegant Floating Soap, similar to Ivory.	6.00
"QUICK WORK," 100 12 oz. bars in box. A splendid Labor Saving Soap, similar to Frank Siddell's or New French Process.	4.75
"IMPERIAL LAUNDRY," 100 11 oz. bars in box. Similar to Mono, but not colored green.	2.50

No new patent, quick, cold-made process used in their making, such Soaps have proved N. G.

## TOILET SOAPS.

Yosemite Bouquet, White Clover, Honey, Clipper, Glycerine, etc., over 50 different varieties to choose from, making the most complete line of FINE MILLED Toilet Soaps on this Continent.

WHOLESALE DEALERS handle these Soaps and always find them exactly as represented. QUICK SALE and not to be excelled by any other make of Soaps in price, quality, style, or stock.

Terms, 60 days or 2 per cent. off for cash in 10 days, 5 box. lots or upwards delivered free of freight. Special prices on 10 to 20 or 25 box lots.

Manufactured only by

## ALLEN B. WRISLEY.

R. L. Hall, State Agent, 479, 481, 483 Fifth Ave., Chicago.

Office 141 Bates St., Detroit, Mich.

DON'T BE A CLAM, but give us a Sample Order. "Then you will smile."

# GET THE BEST.

WM. L. ELLIS & CO.

## STAR BRAND Oysters.



Our Oysters are packed only at Packing House. We do not cater for Slack Filled or cheap Bulk Trade, better known as Fresh Water Snaps; but handle nothing but choice Salt Sea Stock. A Trial will Convince You. Prices from Baltimore or Grand Rapids furnished on application.

We carry a large stock of

## Sea and Lake Fish in Packages.

Consignments of Game Solicited.

## B. F. EMERY,

87 CANAL ST. Manager.

Order a sample case of

## HONEY BEE COFFEE.

## PRINCESS BAKING POWDER,

Equal to the Best in the market.

## J. H. Thompson & Co., Wholesale Grocers,

59 Jefferson ave., Detroit, Mich.

## PURE. NEW PROCESS STARCH. SWEET.

This Starch having the light Starch and Gluten removed,

## One-Third Less

Can be used than any other in the Market.

Manufactured by the

## FIRMENICH MFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills.

FOR SALE BY

## STRONG. Clark, Jewell & Co. SURE.

# POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

## EARL BROS., Commission Merchants.



Casters, Bed and Plate.....	dis50	10	10
Dampers, American .....	40	10	10
Forks, hoes, rakes and all steel goods ..	60	10	5
Copper Bottoms.....			



# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, OCTOBER 13, 1886.

## HURRAH FOR HASTINGS.

Successful Organization of a Business Men's Association.

In accordance with previous announcement, the editor of THE TRADESMAN met with the business men of Hastings last Wednesday evening and assisted in the formation of the Hastings Business Men's Association. The meeting was called to order by L. E. Stauffer, who presided at a preliminary meeting held a week previously, and J. Van Arman continued to act as secretary *pro tem*. Mr. Stauffer stated the objects of the meeting, when Mr. Stowe was called upon to explain the system in use by the other associations in the State. At the conclusion of his remarks, a resolution was adopted to the effect that the organization of an association be immediately proceeded with, when the following constitution and by-laws were adopted:

### PREAMBLE.

WHEREAS, comparison of ideas and methods and concert of action are necessary to the well-being of any community; and  
WHEREAS, We believe that a Business Men's Association will accomplish these objects; therefore

Resolved—That we, business men of Hastings and vicinity, duly assembled on October 6, 1886, do hereby organize ourselves into such an Association and adopt the constitution and by-laws following:

### CONSTITUTION.

#### ARTICLE I—NAME.

The name of this organization shall be the Hastings Business Men's Association.

#### ARTICLE II—OBJECTS.

The objects of this Association shall be to unite merchants and other reputable business men for reform, development of industries and work for the general good, and to promote by all legitimate means the social, moral and business interests of its members. Among the special objects sought to be obtained are the following:

1. Promoting kinder feelings toward honorable competitors and removing the inclination to berate and criminate neighbors in trade.
2. Greater care to secure good helpers and make and keep them worthy by a livelier interest in their efforts, habits and comforts.
3. Inspiring confidence between buyer and seller by doing business on legitimate principles.
4. Shorter hours for doing business in, and an honest endeavor to educate the buyer to make his purchases between 7 a. m. and 6 p. m., six days a week.
5. The proper observance of all national holidays and more frequent intervals for rest and recreation.
6. Abolishing the tendency to indiscriminate credit and stimulating the selling of merchandise for ready pay.
7. Protection against inferior and adulterated goods, short weights, counts and measures, fictitious brands and labels, and misrepresentation in public and private.
8. Maintaining a delinquent department, for receiving and imparting prompt information as to the standing of persons asking credit.
9. Protection against unjust laws affecting business men and a careful scrutiny of all legislation relating to the same.
10. To stimulate a determination to render the title "Business Man" a synonym for honor, firmness, probity, justice and high morals.

#### ARTICLE III—MEMBERSHIP.

Any firm or individual doing a legitimate business may become a member of this Association by paying to the Secretary the sum of \$1 membership fee and agreeing to pay 25 cents quarterly dues in advance and any assessments which may be voted by the Association to meet expenses.

#### ARTICLE IV—OBLIGATION.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

#### ARTICLE V—NON-PAYMENT OF DUES.

Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sum becomes due, shall thereby forfeit his membership.

#### ARTICLE VI—OFFICERS.

The officers of this Association shall consist of a President, Vice-President, Secretary and Treasurer, an Executive Committee of five members, of which the President, Secretary and Treasurer shall be three, and a Business Committee of three members. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

#### ARTICLE VII—DUTIES OF OFFICERS.

Section 1—The President shall preside at all meetings, if present; in his absence the Vice-President.

Section 2—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all meetings; conduct all correspondence under direction of the Executive Committee; keep a list of all members in a book provided for the purpose and notify all committees of their appointment.

Section 3—The Treasurer shall receive all monies from the Secretary, giving his receipt therefor; pay all bills when approved by the Executive Committee and report the condition of the treasury when required by the Executive Committee.

Section 4—The Executive Committee shall have charge of the delinquent lists; shall provide rooms for the Association; audit all bills; examine the books and accounts of the Secretary and Treasurer and make a semi-annual report of the financial condition of the Association.

Section 5—It shall be the duty of the Business Committee to look after all matters pertaining to the growth and well-being of

Hastings; to use all possible inducements to secure the location of mills, factories and other improvements; and to endeavor to secure any needed concessions in freight, express and insurance rates.

#### ARTICLE VIII—COMPENSATION.

No compensation for service shall be paid any officer, except the Secretary.

#### ARTICLE IX—MEETINGS.

Section 1—The annual meeting of the Association shall be held the first Wednesday of each October.

Section 2—The regular meetings of the Association shall be held on the first Wednesday of each month. Special meetings shall be called by the President on the written request of five members.

#### ARTICLE X—ORDER OF BUSINESS.

1. Reading minutes of the last meeting.
2. Admission of members.
3. Reports of committees.
4. Reading of correspondence.
5. Unfinished business.
6. New business.
7. Election of officers and appointment of committees.
8. Report of Treasurer.
9. Adjournment.

#### ARTICLE XI—AMENDMENTS.

This Constitution and By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

#### ARTICLE XII—BY-LAWS.

By-laws not in conflict with this constitution may be established for the government of the Association on the two-thirds vote of the members present at any session.

#### BY-LAWS.

##### ARTICLE I—QUORUM.

Seven members shall constitute a quorum for the transaction of business.

##### RULES AND REGULATIONS.

Rule 1. The special aim of this Association is to facilitate the collection of doubtful accounts and other debts by fair and honorable methods, and to guard against the extending of credit to debtors found on investigation to be unworthy of it.

Rule 2. The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires nor intends, in any instance, to permit its members to intentionally annoy or to persecute any person indebted to members of the Association.

Rule 3. That no injustice may be done to, or advantage taken of, any debtor, by any individual member of the Association, it shall be the duty of every member to send by mail a sealed circular letter, issued by the Association, to the debtor, setting forth these facts, to-wit: That the person named in said letter is indebted to the member or the firm therein named in the sum of \$—, that the debtor is granted twenty days from date entered on said letter in which to pay the debt, or to satisfactorily arrange for its payment; that, if after the expiration of the twenty days thus granted, the debtor shall have failed to pay or failed to have arranged for payment the member shall report him to the executive committee, which committee shall thereupon place his name on the delinquent list; except disputed accounts which shall be referred to the Executive Committee for investigation and report, which report shall be acted upon by the Association.

Rule 4. The circular letter sent to the debtor shall be enclosed in the authorized envelope of the Association, on which shall be printed, "If not called for in ten days return to Secretary Hastings Business Men's Association," and the non-return of any circular letter thus mailed, shall be deemed sufficient evidence that the said letter was received by the debtor addressed.

Rule 5. Any member trusting a man whose name appears on delinquent list shall be fined \$10.

An opportunity was then given those who wished to identify themselves with the Association to hand in their names, which invitation was responded to by the following gentlemen: A. Rower, I. Russell, W. J. & L. L. Holliday, Hogle & Cook, R. K. Grant, C. H. & M. W. Hicks, Bert Tinkler, Smith, Hams & Van Arman, Stauffer & Crawley, Henry Houghtalin, E. W. Morrill & Co., John Dennis, A. E. Harris, M. E. Nevins, J. H. Beamer & Co., W. H. Schantz, E. Y. Hoyle, A. D. Cook, J. G. Ranyan & Co., Levi Fowler.

The election of officers resulted in the choice of the following gentlemen for the positions named:

President—L. E. Stauffer.  
Vice-President—E. Y. Hogle.  
Secretary—J. A. Van Arman.  
Treasurer—Edward Morrill.  
Executive Committee—President, Secretary, Treasurer, W. H. Schantz and L. L. Halloway.

On motion of John Dennis, the election of the Business Committee was postponed until the next meeting, in order to allow some of the heavier shippers to identify themselves with the Association.

A vote of thanks was tendered Mr. Stowe for his assistance in effecting the organization, when the meeting adjourned for one week.

#### Interesting to Cigar Dealers.

From the Elmhurst Gazette.  
"Did you know that a cigar dealer violates the law nearly every time you buy a cigar?" asked an officer of a Gazette representative the other day.

"Well, no, I did not know it," was the scribe's response. "How does he do it?"

"Just this way," pursued the officer. "You call for a cigar, the dealer takes a handful from the box, spreads them out before you, and after you have selected what you want he returns the remainder to the box. This is a violation of the law. The dealer has no right to return those cigars to the box, and he could be punished for it."

H. W. Burkholder, general dealer at Berlamont, has sold out.

Joel L. Jones, grocer and meat dealer at St. Charles, has sold out.

Peabody & Hudnutt, of Hanover, have purchased Paul A. Read's drug store at Adrian.

Chas. Broas & Co. succeed Broas, Brown & Co. in the wholesale boot and shoe business at Detroit.



Every can wrapped in colored tissue paper with signature and stamp on each can.

## P. STEKETEE & SONS,

JOBBER IN

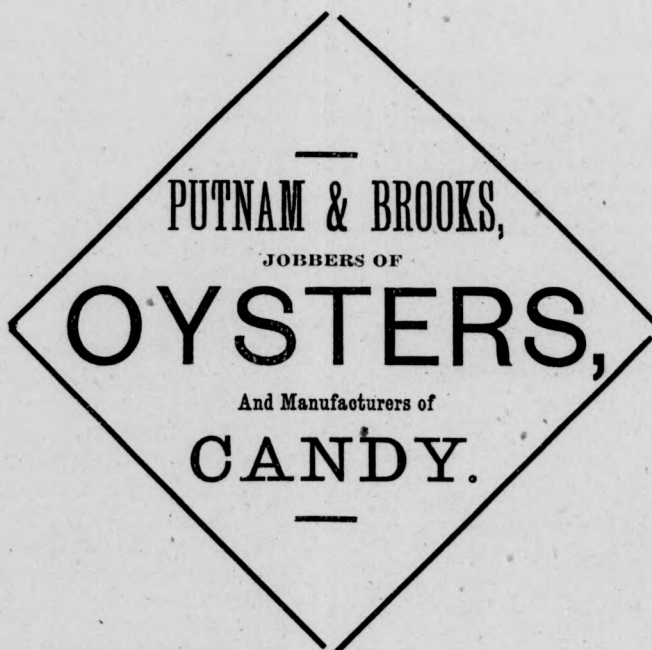
## DRY GOODS, AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags A Specialty.



## OLNEY, SHIELDS & CO., WHOLESALE GROCERS, And IMPORTERS OF TEAS.

Our Stock is complete in all branches. New, fresh and bought at latest declines and for cash.

We have specialties in TOBACCOS and CIGARS possessed by no other jobbers in the city.

SOLE AGENTS FOR

McAlpin's Peavey Plug.

The P. V. is the Finest Tobacco on the market.

ALSO SOLE AGENTS FOR

MENDEL & BROS.' Celebrated CIGARS,

Finer quality and lower prices than any handled in the market.

VISITING BUYERS ARE CORDIALLY INVITED TO CALL AND EXAMINE OUR STOCK, AND MAIL ORDERS WILL RECEIVE PROMPT AND CAREFUL ATTENTION.

5 and 7 Ionia Street,

Grand Rapids, Mich.

## HESTER & FOX, MANUFACTURERS' AGENTS FOR SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.

Write for Prices.

130 OAKES ST., GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

## A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

### ORDER A SAMPLE CASE

## Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case with 2 doz. 10 inch Oblong Glass Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

## Arctic Manufacturing Co.

GRAND RAPIDS, MICH.

## JENNINGS'

## Flavoring Extracts

Are acknowledged the best, being pure and made from the Fruit.

## JENNINGS & SMITH, G'd Rapids, Mich.

## K OF L

## SMOKING TOBACCO,

Manufactured by the

## National K. of L. Co-operative Tobacco Co.,

RALEIGH, N. C.

## Arthur Meigs & Co.,

GRAND RAPIDS, MICH.,

Wholesale agents for the

## STATE OF MICHIGAN.

This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

## ARTHUR MEIGS & CO., Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.





## Travelers' Protective Ass'n.

President—C. S. Kelsey, Battle Creek.  
Vice-President—A. F. Peake, Jackson.  
Secretary-Treasurer—Leo A. Caro, Grand Rapids.  
Board of Directors—E. L. Jones, Battle Creek; C. L. Zacharie, Kalamazoo; C. W. Gregg, Jackson; L. J. Koster, Detroit; H. E. Tremain, Bay City.  
Sergeant-at-Arms—H. G. Crotty, Muskegon.  
Captain—Rev. Washington Gardner, Jackson.  
Official Organ—THE MICHIGAN TRAVELER.

## STATE COMMITTEES.

Formal Announcement of Same by President Kelsey.

BATTLE CREEK, October 6, 1886.  
To all member of Michigan Division T. P. A.:  
GREETING—By virtue of the authority in me vested as President of the Michigan Division of the Travelers' Protective Association, and in accordance with resolutions passed at the annual State convention of the Michigan Division on August 28, 1886, I hereby designate and appoint the following Committees, as the State Committees of the Michigan Division of the Travelers' Protective Association, for the fiscal year ending July 1, 1887, the duties of office to commence with even date of this appointment, and continue in full force until successors shall have been duly appointed and qualified:

### LEGISLATION.

C. L. Zacharie, Chairman..... Kalamazoo  
F. T. Collier..... Detroit  
L. M. Mills..... Grand Rapids  
W. G. Kendall..... Jackson  
L. J. Allen..... Battle Creek  
H. E. Tremain..... Bay City  
J. N. Blake..... Flint  
M. D. Field..... Lansing  
R. Beattie..... Ann Arbor

### RAIL ROAD.

George F. Owen, Chairman..... Grand Rapids  
Thomas Madill..... Detroit  
J. M. Rue..... Battle Creek  
G. W. Palmer..... Jackson  
J. H. Sandborn..... Kalamazoo  
H. A. McCausland..... East Saginaw  
F. W. Shively..... Coldwater  
J. E. Cooper..... Detroit  
F. H. Whitney..... Mendon  
George W. Hurter..... Owosso  
M. A. Read..... Ypsilanti

### HOTEL.

W. J. Leavitt, Chairman..... Jackson  
John M. Ward..... Kalamazoo  
J. H. Cutting..... Detroit  
A. L. Lay..... Battle Creek  
Joseph Reed..... Grand Rapids  
Edwy Knight..... Jackson  
J. W. Parker..... Coldwater  
John B. Skinner..... Adrian  
L. L. Henion..... Lansing  
John Prunty..... Niles  
Lucius L. Clark..... Bay City  
Edward S. Kelley..... St. Joseph  
Perley W. Hall..... Benton Harbor

### PRESS.

L. J. Allen, Chairman..... Battle Creek  
J. L. McCauley..... Detroit  
Leo A. Caro..... Grand Rapids  
A. W. Noble..... Dowagiac  
J. A. Reed..... Jackson  
J. Leroy Root..... Kalamazoo  
M. E. Carlton..... Flint  
Louis Bliz..... Detroit  
Glenn Mills..... Jackson  
Thomas H. Allen..... Adrian  
Charles W. Jones..... Grand Rapids  
C. B. Hutchinson..... Coldwater

### BUS AND BAGGAGE.

A. A. Howard, Chairman..... Coldwater  
Charles H. Joslin..... Detroit  
A. O. Scratchley..... Jackson  
C. B. Quigley..... Grand Rapids  
H. C. Potter..... Kalamazoo  
W. G. Richards..... Union City  
R. Shettler..... Battle Creek  
Thomas Plues..... Hudson  
Andrew Weigh..... Muskegon  
Edward N. Skinner..... Hillsdale  
John Glass..... Cadillac  
W. P. Griffith..... Howell  
W. S. Gould..... Owosso

### RELIEF.

L. M. Mills, Chairman..... Grand Rapids  
W. H. Bauer..... Detroit  
A. W. Stitt..... Jackson  
C. B. Nearing..... Battle Creek  
J. Bader..... Kalamazoo  
Theodore Gale..... Lansing  
M. S. Knapp..... Adrian  
J. H. Cutting..... Detroit  
J. Decker..... Jackson  
John H. Aitken..... Flint  
C. W. Hayes..... Big Rapids  
Stephen M. Austin..... Benton Harbor  
G. F. Cole..... Marshall

### EMPLOYMENT.

A. W. Ailes, Chairman..... Detroit  
W. B. Reid..... Jackson  
Frank Henderson..... Kalamazoo  
George W. McKay..... Grand Rapids  
J. M. Stanley..... Battle Creek  
John McHugh..... Marshall  
James E. Day..... Detroit  
D. G. Crotty..... Muskegon  
W. W. Richardson..... Flint  
E. H. Koss..... Adrian  
Charles A. Mahaney..... Homer

### ARRANGEMENT.

A. F. Peake, Chairman..... Jackson  
C. L. Zacharie..... Kalamazoo  
George F. Owen..... Grand Rapids  
W. J. Leavitt..... Jackson  
A. A. Howard..... Coldwater  
A. W. Ailes..... Detroit  
L. M. Mills..... Grand Rapids  
E. M. Richards..... Battle Creek  
H. M. Lees..... Lansing  
W. L. Morley..... Detroit  
H. E. Tremain..... Bay City  
J. F. Blake..... Flint  
Charles M. Howley..... Port Huron

### AUDITING.

L. J. Koster, Chairman..... Detroit  
E. L. Jones..... Battle Creek  
Charles Gregg..... Jackson  
C. L. Zacharie..... Kalamazoo  
H. E. Tremain..... Bay City

By recent enactment of the National convention, the chairman of each of the following State Committees—Legislative, Railroad, Hotel and Press—are required to submit a report of the work accomplished by their respective committees to the chairman of the respective National Committee, at least two weeks prior to the regular meetings of the National Board of Directors. Bus and Baggage Committee will submit report to the National Hotel Committee. The Relief, Employment, Arrangement and Auditing Committees will submit reports to the regular or special meetings of the State Board of Directors, upon notification by the State Secretary.

Believing that courtesy to our State membership requires, and the best interests of the State Division demand, a perfect and correct statement of our State finances, within the reach of every member at all times, I shall request, at the special meeting of the State Board of Directors, called for October 28, that they order a report of the total receipts, disbursements and balance in treasury to be made out by the Treasurer of the Michigan Division on the

first day of every month, and furnished to the official organ of the State for publication.

CRAWFORD S. KELSEY,  
Pres. Mich. Div. T. P. A.

Working for the Repeal of the "Drummer Tax."

M. J. Matthews, chairman of the Legislative Committee of the T. P. A., has sent the chairman of each state Legislative Committee the following circular:

DEAR SIR—Please obtain as soon as possible the name and address of all congressional candidates in your State, of all parties, and the number of their congressional districts and when obtained send to each a copy of the enclosed letter. Preserve on file for future reference their replies, and as early as possible in October, not later than the 20th, advise the members of your State Division which particular congressional candidates have pledged themselves to advocate the enactment of laws to prohibit the enforcement of all "Drummer Tax Laws."

This Committee will forward you in a few days an appeal to the members of the Association to be accompanied with a letter to print for your signature. When you receive it send it with the appeal to the names and addresses of the members of your State as given you by the Secretary a short time ago, and as per our instructions, that will be sent you regarding same in a few days. Please report progress of your committee work to the Chairman of the National Committee on the first of each succeeding month, beginning with October.

This Committee desires in its annual report to make favorable mention of the work done by each State Division committee.

This Committee recognizes its field of labor to be entirely of a national character, and has no desire to dictate regarding the interests of the Association where affected by State legislation, but will, however, willingly act in an advisory way, if called upon to do so by the chairmen of State committees. In this connection we may be permitted to say that each State Committee can do very effective work in the election of State legislators or assemblymen, they making our United States senators.

In all matters of a local or State nature the chairman of State Legislative Committees have absolute authority as committees-men to devise any plan of procedure they may think for the best interests of the Association, making a report of their work to the chairman of the National Legislative Committee, to be incorporated in their quarterly and annual reports to the Board of Directors and the Association.

Gentlemen, the highest honor that can be conferred upon a committee-man is the unanimous approval of his constituents.

The letter to be forwarded congressional candidates, above referred to, is as follows:

DEAR SIR—There are 200,000 commercial travelers in the United States. They are prominent among the recognized representatives of the commercial interests of this Great American Nation. In many of the principal cities, states and territories there exists and are being enforced the so-called "Drummer Tax Laws." These laws have been repeatedly declared unconstitutional (in several test cases) by the Honorable, the Supreme Court of the United States. They are unjust and obstruct the prosperity of the nation. All commercial interests demand their abolition. The manufacturing and the wholesale interests of the North, East and West call for congressional enactment prohibiting the enforcement of these unjust laws. There is now pending before Congress a bill known as the "James Bill," that is said to be adequate to the necessities of this case.

The Travelers' Protective Association of the United States has a well organized membership and is in favor with the merchant and traveler, all directly interested in the growth and prosperity of the nation, and are associated for mutual benefit and protection.

This Association desires your aid and assistance (if elected to Congress), in the passage of the "James Bill," or some other constitutional bill that may become a law, which will prohibit the enforcement of these unjust "License Laws."

Commercial travelers and members of the Travelers' Protective Association and residents in your congressional district desire to know your sentiments on the foregoing subject, and are awaiting your unqualified answer to the following questions:

Will you vote for and favor the passage of the "James Bill," if it is a constitutional bill?

If the "James Bill" is found to be defective in its provisions, or does not pass, will you prepare or encourage the preparation of another bill and persistently urge, during your term, the enactment of a law that will prohibit the enforcement of these unjust "Drummer Tax Laws?"

Your reply, if received on or before October 15th inst., will be announced to the commercial voters of your congressional district not later in the month than the 25th inst. If no reply is received from you by the 15th of October it will be understood that you do not care to promise to render us the aid we ask for.



FRED. D. YALE. DANIEL LYNCH.

FRED. D. YALE & CO.

SUCCESSORS TO CHAS. S. YALE & BRO.,

WHOLESALE MANUFACTURERS OF

Baking Powders, Extracts, Blinings,

AND JOBBERS OF

GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention.

40 and 42 South Division St.,

GRAND RAPIDS, MICH.



The CONGRESS



THE BEST OIL CAN IN USE.

—FOR SALE BY—

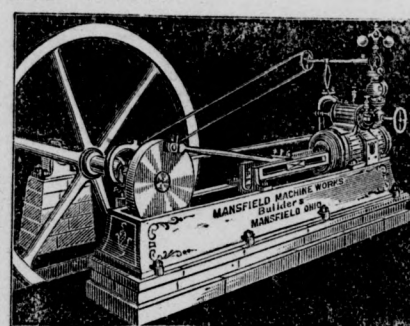
Curtiss, Dunton & Co.

GRAND RAPIDS, MICH.

PORTABLE AND STATIONARY

ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Belts. Contracts made for Complete Outfits.



W. C. Denison,

88, 90 and 92 South Division Street,

GRAND RAPIDS, MICHIGAN.



HECKERS' SELF-RAISING BUCKWHEAT.

Boxes holding 20 5	pound packages,	\$5.00
" " 40 2 1-2	" "	\$5.00
" " 32 3	" "	\$4.80

Discount—On lots of 25 boxes or more, 50 cents per box.

F. J. DETTENTHALER,

Sole Agent for H. F. Hemingway & Co.'s Celebrated Baltimore

Oysters

In cans, kegs and barrels.

Mail Orders Will Receive Prompt Attention.

See Quotations in Another Column.

117 MONROE ST.,

Grand Rapids, Mich.

THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

O. W. BLAIN & CO., Produce Commission Merchants,

—DEALERS IN—

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

HOGLE & CO. Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations.

Warehouse: Lee's Ferry Dock, MUSKEGON, MICH.

GRAND RAPIDS

GRAIN AND SEED CO.

SEED MERCHANTS,

Office and Warehouse: 71 Canal St.

W. T. LAMOREAUX, Agent

CLOVER

—AND—

TIMOTHY

A SPECIALTY.







## Drugs & Medicines

**State Board of Pharmacy,**  
One Year—F. H. VanEmster, Bay City.  
Two Years—Jacob Jenson, Muskegon.  
Three Years—James Vernor, Detroit.  
Four Years—Omar Elberbach, Ann Arbor.  
Five Years—Geo. McDonald, Kalamazoo.  
President—Omar Elberbach.  
Secretary—Jacob Jenson.  
Treasurer—James Vernor.  
Next Meeting—At Lansing, November 2.

**Michigan State Pharmaceutical Ass'n.**  
President—H. J. Brown, Ann Arbor.  
First Vice-President—Frank J. Wurzburg, Grand Rapids.  
Second Vice-President—A. B. Stevens, Detroit.  
Third Vice-President—Frank Inglis, Detroit.  
Secretary—S. E. Parkhill, Owasco.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. H. Perry and John E. Peck.  
Local Secretary—Will L. White, Grand Rapids.  
Next Place of Meeting—At Grand Rapids, Tuesday, October 12, 1886.

**Grand Rapids Pharmaceutical Society.**  
ORGANIZED OCTOBER 9, 1884.  
President—Frank J. Wurzburg.  
Vice-President—Wm. L. White.  
Secretary—Frank H. Esott.  
Treasurer—Henry B. Fairchild.  
Board of Censors—President, Vice-President and Secretary.  
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White and Wm. L. White.  
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.  
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leeuwen.  
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.  
Regular Meetings—First Thursday evening in each month.  
Annual Meeting—First Thursday evening in November.  
Next Meeting—Thursday evening, Nov. 4, at THE TRADESMAN office.

**Detroit Pharmaceutical Society.**  
ORGANIZED OCTOBER, 1885.  
President—F. A. Parker.  
First Vice-President—Frank Inglis.  
Second Vice-President—J. C. Mueller.  
Secretary and Treasurer—A. W. Allen.  
Assistant Secretary and Treasurer—H. McRae.  
Annual Meeting—First Wednesday in June.  
Regular Meetings—First Wednesday in each month.

**Jackson County Pharmaceutical Ass'n.**  
President—R. F. Latimer.  
Vice-President—C. D. Colwell.  
Secretary—F. A. King.  
Treasurer—Chas. E. Humphrey.  
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.  
Annual Meeting—First Thursday in November.  
Regular Meetings—First Thursday in each month.

**Saginaw County Pharmaceutical Society.**  
President—Jay Smith.  
First Vice-President—W. H. Yarnall.  
Second Vice-President—B. Bruse.  
Secretary—D. E. Prall.  
Treasurer—H. Melchers.  
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Koster and R. J. J. Jenson.  
Regular Meetings—Second and Wednesday afternoon in each month.

**Muskegon Drug Clerks' Association.**  
President—L. C. Terry.  
Vice-President—D. A. Schumacher.  
Secretary and Treasurer—L. B. Allen.  
Regular Meetings—Second and fourth Wednesday of each month.  
Next Meeting—Wednesday evening, Oct. 13.

**Ocean County Pharmaceutical Society.**  
President—F. W. Fincher.  
Vice-President—F. W. VanWinkle.  
Secretary—Frank Cady.  
Treasurer—E. A. Wright.

**Monthly Meeting of the Grand Rapids Pharmaceutical Society.**

At the regular monthly meeting of the Grand Rapids Pharmaceutical Society, held at THE TRADESMAN office last Thursday evening, O. B. Dickinson was elected a member of the Society.

H. B. Fairchild, of the special Committee on Finance, reported that \$278 had been collected for the purpose of meeting the expenses of the State convention. The report was accepted and thanks rendered the Committee, John E. Peck being extended a rising vote of thanks for volunteer services on the Committee.

Chairman Stowe, of the special Committee on Printing, reported that the work assigned the Committee was well under way. The report was accepted.

Communications were received from the Woman's Relief Corps and Custer Post, G. A. R., declining to relinquish their right to hold their regular meetings on the afternoon and evening of October 13.

A resolution was adopted requesting the Executive Committee of the State Association to accept M. B. Church's invitation to the convention for the second afternoon of the State meeting.

H. B. Fairchild requested that the President call another member of the Society to the chair, as he wished to introduce a matter of personal interest to the chairman. The President called W. L. White to the chair, when Mr. Fairchild introduced the following resolution and moved its adoption:

WHEREAS, THE MICHIGAN TRADESMAN has nominated our honored President for President of the Michigan State Pharmaceutical Association, and A. W. Allen, of Detroit, for Secretary;

AND WHEREAS, We recognize in both these gentlemen all the attributes necessary to the successful discharge of the duties devolving upon the respective positions; therefore

Resolved, That we do cordially endorse said nominations, and will use all honorable endeavors to secure the election of the gentlemen named.

The resolution was unanimously adopted, when Mr. Wurzburg was recalled to the chair and thanked the Society for their unsolicited efforts in his behalf. He assured the meeting that he did not seek the office, but in case it should come his way he promised to discharge its duties to the best of his ability.

Dr. Watts suggested that inasmuch as many of the visiting druggists would be accompanied by their wives, it would be in order to add Dr. Phoebe A. French and sister to the Reception Committee. Mr. Watts put the suggestion in the form of a motion, which was adopted.

On motion of Wm. H. Van Leeuwen local Secretary White was instructed to rent additional chairs for the meeting, and secure such assistance as might be necessary, and on motion of Mr. Peck, he was instructed to incur any additional expense deemed necessary for the occasion.

A letter was read by Jas. A. Bassett, denying that he ever advised druggists to stay away from the convention, but admitting that he had stated to the trade that the meeting would not be of sufficient interest to warrant his attending it. The letter was placed on file, and on motion of Dr. Watts, THE TRADESMAN was tendered a vote of thanks for its outspoken course in relation to the matter.

The meeting then adjourned.

## WURZBURG AND ALLEN.

Endorsement Everywhere of the Winning Ticket.

As stated in THE TRADESMAN last week, there appears to be only one opinion as to who should succeed the present President and Secretary of the Michigan State Pharmaceutical Association and that opinion was voiced by THE TRADESMAN in presenting the names of Frank J. Wurzburg and A. W. Allen for the positions named. Since the nominations were made, nearly one hundred letters endorsing the gentlemen have been received by the editor of THE TRADESMAN and the members of the local Pharmaceutical Society, from which it would appear that no one would be so foolish as to attempt to contest the claims presented by the friends of Messrs. Wurzburg and Allen. As will be seen by referring to the report of the Grand Rapids Pharmaceutical Society, that organization cordially endorsed both nominations at its regular meeting last Thursday evening and the Detroit Pharmaceutical Association unanimously adopted the following resolution at its regular meeting on Wednesday evening:

WHEREAS, THE MICHIGAN TRADESMAN has nominated Frank J. Wurzburg, of Grand Rapids, for President of the Michigan State Pharmaceutical Association and A. W. Allen, of this city, for Secretary;

AND WHEREAS, We consider both gentlemen admirably qualified to fill the positions named; therefore

Resolved—That this Society cordially endorse said nominations and that the members will use all honorable endeavors to secure their election.

Among the many letters received from members of the Association since the nominations were made are the following:

A DETROIT ENDORSEMENT.  
DETROIT, Oct. 7, 1886.

DEAR SIR—Your nomination of Frank J. Wurzburg, of Grand Rapids, for President and A. W. Allen, of this city, for Secretary of the Michigan State Pharmaceutical Association is a good one, and will receive my hearty support. A personal acquaintance with both of these gentlemen convinces me that they are just the men for the positions mentioned. Yours respectfully,  
FRANK INGLIS.

ANOTHER DETROIT ENDORSEMENT.  
DETROIT Oct. 6, 1886.

DEAR SIR—I am in receipt of sample copy of THE TRADESMAN. Please accept my thanks for same. It is plain to see that THE TRADESMAN fills a long felt want among the merchants of Michigan and should be heartily supported and patronized by every live business man in the State.

I also see mentioned the names of F. J. Wurzburg and A. W. Allen for President and Secretary of the M. S. P. A., respectively, and I would say as a member of that Association that I freely endorse both candidates. I am only acquainted with Mr. Wurzburg by reputation, but I think the presidency is justly due to Grand Rapids and that the Association will not make a mistake in electing him. As to Allen, I am sure a more prudent selection could not be made, for his past history shows him to be one of the most earnest and hard-working members of the Association.

Wishing continued success to THE TRADESMAN, I remain,  
Yours respectfully,  
L. G. BLAKESLEE.

DR. MUELLER'S CHOICE.

DETROIT, Oct. 9, 1886.

DEAR SIR—I cheerfully endorse the nomination of Mr. Wurzburg for President and Mr. A. W. Allen for Secretary of the M. S. P. A. for the ensuing year.

Respectfully,  
J. C. MUELLER.

A GOOD SELECTION.

DETROIT, Oct. 8, 1886.

DEAR SIR—I heartily endorse the nomination of Mr. Wurzburg for President and Mr. Allen as Secretary of the Michigan State Pharmaceutical Association.

A better selection, I think could not be made.  
Yours respectfully,  
F. A. COOKE.

FROM THE EXECUTIVE COMMITTEE.

DETROIT, Oct. 7, 1886.

DEAR SIR—I heartily endorse your nominations of F. J. Wurzburg and A. W. Allen and shall do all in my power to help elect them.

I think this is the feeling of all Detroit members. Yours respectfully,  
F. W. R. PERRY.

TREASURER DUPONT SPEAKS.

DETROIT, Oct. 8, 1886.

DEAR SIR—The article appearing in your valuable journal of October 6, headed "A Look Ahead" is timely and opportune. The advocacy of Mr. Frank J. Wurzburg for President and of A. W. Allen for Secretary meets with my hearty approval.

Yours truly,  
WM. DUPONT.

Do Not Overlook Us.

Peck Bros., 129 and 131 Monroe street, beg to extend the hand of welcome to the members of the Michigan State Pharmaceutical Association. Their doors will be wide open on the 12th, 13th and 14th. Their prescription clerks, Messrs. V. H. Middleton, F. Aldworth and assistant M. Kibboun heartily join us in our efforts to take in the strangers, and also Mr. W. E. Osborne, C. Shaw, M. Clark, I. Birdsall, C. Clark, J. Bosma and M. Brewer each and all desire to greet their old friends, while cordially inviting as many new ones as will do them the honor to call and look over our stock on the occasion of the annual meeting of the Michigan State Pharmaceutical Association.

Respectfully,  
PECK BROS.

The Drug Market.

Acid citric continues to decline. Opium is easier. Balsam copaiba, cubeb berries, chloroform, oil cloves and cloves are advancing. Iodine and its preparations have declined, with a tendency to still lower figures. Glycerine is very firm at the advance. Wood alcohol continues scarce and high. Salicylic acid has advanced, on account of small stocks, to \$2.25.

## The State Meeting.

The annual meeting of the M. S. P. A. is an assured success, enough members having already arrived to warrant the statement that the present convention will be the largest ever held by the Association. The only change in the programme thus far is the substitution of a special train for carriages to convey the members to the plaster quarries, the large number who will avail themselves of the invitation rendering such a change necessary. The exhibitors have gotten their goods in place in exhibit hall, the display being the largest and finest ever made in this State.

Local Secretary White, who has worked like a beaver to render the exhibit department a success, expresses a good deal of warmth over the action of Jas. E. Davis & Co., the Detroit jobbing house. He says the house was the first applicant for space last March and was assigned the best location in the hall. "About two weeks ago," said Mr. White, "Davis wrote me, withdrawing his application, and in the meantime his man Bassett went around among the trade with the statement that the meeting would not be worth attending. Now Davis comes here with a big exhibit and five men, opens up at one of the hotels, and is doing all he can to draw druggists away from the meeting and the regular exhibit. I thought it was mean enough for Bassett to go around lying about the Association, but Davis' action is even more contemptible."

Visit to the Plaster Quarries.

A pleasant feature of the programme prepared for the entertainment of the members of the Association is the proposed visit to the mills and factories of the Alabastine and Anti-Kalsomine Companies. A general invitation has been extended to members to be present at exhibit hall at 1:30 o'clock p. m., on Wednesday afternoon, the 13th inst., where they will be met by representatives of the two companies, and is doing all he can to draw druggists away from the meeting and the regular exhibit. I thought it was mean enough for Bassett to go around lying about the Association, but Davis' action is even more contemptible."

Greeting to the Trade.

To the Retail Drug Trade:  
The Hazeltine & Perkins Drug Co. extend to the drug trade of Michigan a cordial invitation to make their establishment headquarters while in attendance on the annual meeting of the State Association next week. Every convenience which we can arrange to enhance the pleasure of your visit will be at your disposal, and we are prepared to give all a cordial welcome.

HAZELTINE & PERKINS DRUG CO.

Make Yourselves at Home.

We extend a cordial invitation to the visiting drug trade on the occasion of the convention to make our place of business their headquarters and will do all that lies in our way to render the visit pleasant and agreeable.  
L. D. PUTNAM & Co.

## Michigan Drug Exchange.

Mills & Goodman, Props.

357 South Union St., Grand Rapids, Mich.

WANTED—Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on moderate salary.

FOR SALE—Neat little stock of about 800 in small town in Indiana, in midst of fine farming region.

FOR SALE—Stock of about \$15,000 in town of about 350 inhabitants. Doing good paying business.

FOR SALE—Stock of \$15,000 in Northern town of about 350 inhabitants. Can be bought at liberal discount.

FOR SALE—Stock of about \$12,000 in southwestern part of State, in town of about 300 inhabitants. Reason for selling, other business.

FOR SALE—Finest business chance north of Grand Rapids. Stock of about \$5,000 in town of 5,000 inhabitants. Doing very fine business.

FOR SALE—Very desirable stock of \$3,000 in midst of peach region. Will sell only with residence.

FOR SALE—Several well located stocks in this city of about \$2,000, \$4,000 and \$6,000, can be bought on very reasonable terms.

ALSO—Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

CRAMPS

HOLERA-MORBUS

OR DIARRHÆA

EVERYBODY IS SUBJECT TO

COMPLAINTS OF THIS KIND

AND NO FAMILY IS SAFE WITHOUT

HAVING A BOTTLE OF

PERRY'S

DAVIS

PAIN-KILLER

WITHIN EASY REACH

IT IS A SAFE & SPEEDY

CURE

ALL DRUGGISTS SELL IT

## WHOLESALE PRICE CURRENT.

Advanced—Bermuda Arrow Root, Locopodium.			
Balanced—Sulphur, brimstone, iodine, iodide, potash, oil peppermint, gum opium.			
ACIDS.			
Acetic, No. 8.	9	@	10
Acetic, C. P. (Sp. grav. 1.040).	30	@	35
Citric, No. 1.	70	@	75
Muriatic 18 deg.	3	@	5
Nitric 36 deg.	11	@	12
Oxalic.	10	@	12
Phosphoric, No. 1.	3	@	4
Tartaric powdered.	50	@	53
Benzoic, English.	12	@	15
Benzoic, German.	12	@	15
Tannic.	12	@	15
AMMONIA.			
Carbonate.	12	@	14
Muriatic (Powd 20c).	14	@	15
Aqua 16 deg or 31.	3	@	5
Aqua 18 deg or 41.	4	@	6
BALSAMS.			
Copaiba.	45	@	50
Frankincense.	1	@	45
Tolu.	1	@	45
BARKS.			
Cassia, in mats (Pow'd 20c).	11	@	12
Cinchona, yellow.	18	@	19
Elm, select.	13	@	14
Elm, ground, pure.	14	@	15
Elm, powdered, pure.	15	@	16
Sassafras, of root.	10	@	11
Will Cherry, select.	12	@	13
Galphuric powdered.	18	@	19
Hemlock powdered.	18	@	19
Wahoo.	30	@	31
Soap ground.	12	@	13
BERRIES.			
Licorice prime (Pow'd 1 15c).	6	@	10
Other.	50	@	7
Black Ash.	6	@	60
EXTRACTS.			
Licorice (10 and 25 lb boxes, 25c).	27	@	27
Licorice, powdered, pure.	37	@	37
Logwood, bulk (12 and 25 lb boxes).	9	@	9
Logwood, 1/2 lb (25 lb boxes).	12	@	12
Logwood, 1/4 lb.	13	@	13
Logwood, ass'd do.	15	@	15
Logwood, ass'd do.	14	@	14
Fluid Extracts—25 cent. off list.			
FLOWERS.			
Arnica.	12	@	15
Ammonia, pure (Pow'd 40c).	25	@	25
Chamomile, Roman.	30	@	30
Chamomile, German.	30	@	30
GUMS.			
Aloes, Barbadoes.	60	@	75
Aloes, Cape (Pow'd 20c).	12	@	12
Aloes, Socotrine (Pow'd 60c).	50	@	50
Ammoniac.	28	@	30
Opium, pure (Pow'd 20c).	40	@	40
Arabic, powdered select.	80	@	80
Arabic, 1st picked.	40	@	40
Arabic, 2d picked.	85	@	85
Arabic, sifted sort.	50	@	55
Assafetida, prime (Pow'd 20c).	15	@	15
Benzoic.	50	@	55
Amphor.	25	@	27
Rhubarb, powdered.	12	@	13
Euphorbium powdered.	35	@	40
Galbanum strained.	80	@	80
Gamboge.	80	@	80
Gamboge, prime (Pow'd 45c).	20	@	20
Kino (Powdered, 30c).	20	@	20
Mastic.	12	@	13
Myrrh, Turkish (Powdered 40c).	40	@	40
Opium, pure (Pow'd 20c).	40	@	40
Shellac, Campbell's.	25	@	25
Shellac, English.	25	@	25
Shellac, native.	25	@	25
Shellac, bleached.	25	@	25
Trassacanth.	30	@	30
HERBS—IN OUNCE PACKAGES.			
Horbarb.	25	@	25
Lobelia.	25	@	25
Peppermint.	25	@	25
Opium, pure (Pow'd 20c).	40	@	40
Spearmint.	24	@	24
Sweet Majoram.	25	@	25
Tansy.	25	@	25
Thyme.	25	@	25
Wormwood.	25	@	25
IRON.			
Citrate and Quinine.	4	@	40
Solution mut. for tinctures.	7	@	20
Sulphate, pure crystal.	7	@	7
Citrate.	65	@	65
Phosphate.	65	@	65
LEAVES.			
Buchu, short (Pow'd 25c).	13	@	14
Sage, Italian, bulk (1/2 and 1/4 lb).	31	@	31
Senna, Alex, natural.	31	@	31
Senna, Alex, sifted and garbled.	31	@	31
Senna, powdered.	31	@	31
Senna, refined.	31	@	31
Uva Ursi.	10	@	10
Belledonna.	35	@	35
Xanthoxyle.	30	@	30
Hellebore.	35	@	35
Rose, red.	25	@	25
LIQUORS.			
W. D. & Co.'s Sour Mash Whisky.	2	@	20
Druggists' Favorite Rye.	1	@	22
Whisky, other brands.	1	@	20
Gin, Dutch.	1	@	20
Gin, Holland.	1	@	20
Brandy.	1	@	20
Catawba Wines.	1	@	20
Port Wines.	1	@	20
MAGNESIA.			
Carbonate, Patterson's, 2 oz.	22	@	22
Carbonate, Jennings's, 2 oz.	22	@	37
Citrate, H. P. & Co.'s solution.	2	@	25
Calcined.	65	@	65
OILS.			
Almond, sweet.	45	@	50
Amber, rectified.	45	@	45
Anise.	2	@	10
Bay.	50	@	51
Bergamot.	3	@	30
Castor.	1	@	42
Croton.	4	@	45
Cajeput.	75	@	75
Cedar, commercial.	85	@	85
Citronella.	75	@	75
Cloves.	1	@	75
Cod Liver, N. F.	1	@	75
Cod Liver, H. P. & Co.'s, 16.	6	@	60
Cubeb, P. & W.	8	@	85
Erigeron.	1	@	75
Fennel, white.	2	@	75
Geranium, 1/2 oz.	75	@	75
Hemlock, commercial (Pure 75c).	35	@	35
Juniper wood.	35	@	35
Juniper berries.	35	@	35
Lavender flowers, French.	2	@	20
Lavender garden do.	2	@	20
Lavender spike do.	2	@	20
Lemon, white, crop.	25	@	25
Lemon, Sanderson's.	25	@	25
Lemongrass.	80	@	80
Olive, Malaga.	90	@	91
Orange, extra.	2	@	20
Orange, No. 1.	2	@	25
Royal.	60	@	60
Crystallized, w/ut. 1/2 lb.	1	@	10
Opium, French (Flowers \$1 50).	8	@	80
Opium, French (Flowers \$1 50).	8	@	80
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Opium, French (Flowers \$1 50).	8	@	80
Opium, French			



