

# The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, OCTOBER 27, 1886.

NO. 162.

## STEAM LAUNDRY,

43 and 45 Kent Street.  
STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly Attended to.

## BUY WHIPS and LASHES

OF  
G. ROYS & CO.,

Manufacturers' agents,  
2 Pearl St., Grand Rapids, Mich.

Get spot cash prices and have the profits. Orders by mail promptly attended to.

## SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

Only 35 Cents.

So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it as we do. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

## THE CELEBRATED EMERY \$3 SHOE

HATCH & EMERY, Chicago and Boston.

D. G. KENYON, Traveling Salesman,  
227 Jefferson Street, Grand Rapids, Mich.

## NEW ENTERPRISES

JUST STARTING

Will find everything they want

—IN—

## OFFICE SUPPLIES,

—AT—

RIGHT PRICES

—AT—

## Geo. A. Hall & Co.

STATIONERS,

29 MONROE ST., - GRAND RAPIDS.

## PLUG TOBACCO.

TURKEY .39

Big 5 Cents, .35

Dainty {A fine revolver with each butt.} .42

All above brands for sale only by

## BULKLEY, LEMON & HOOPS

WHOLESALE GROCERS,

GRAND RAPIDS, MICH.

Having been witnesses of the truly miraculous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other remedy for blood, liver, stomach, and kidney diseases, half its equal.

## ALBERT COYE & SON,

DEALERS IN

## AWNINGS AND TENTS

Horse and Wagon Covers,

Oiled Clothing,

Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order.

73 CANAL ST., - GRAND RAPIDS.

We have just purchased a large invoice of

## "PLANK ROAD PLUG"

Send us a Trial Order.

Spring Chicken, Moxie and

Eclipse always in stock.

## OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

## LUDWIG WINTERNITZ,

STATE AGENT FOR

FERMENTUM COMPRESSED YEAST.

WFTD BY THE RIVERDALE DIST. CO.

A JUNKER GEN. AGT. CHICAGO

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this yeast by applying to above address. None genuine unless it bears above label.

## A GOOD PROPERTY

Business For Sale

At Summit City, Mich.,

Consisting of a well selected stock of General Merchandise suited to the trade and a new two-run Burr Grist Mill. This mill was put up by a first-class workman and started to run Sept. 23d. Building new and in good shape. No shoddy stock or building. Good location.

G. C. WILLEY.

## EATON & CHRISTENSON,

—ARE—

## EXCLUSIVE AGENTS

In this State for the

## American Cigar Co.'s

COLDWATER, MICH.

## CIGARS,

Having Handled the Goods for Fifteen Years with Entire Satisfaction to

Themselves and the Trade at Large.

Dealers should remember that the

## American Cigar Co.'s

Goods can be obtained only through the Authorized Factory Agents.

## Eaton & Christenson

77 CANAL STREET.

## CUSHMAN'S

## MENTHOL INHALER

Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that possible? Because by inhalation the very volatile remedy is carried directly to the delicate net work of nerves in the nose and head, and applied directly to the nerves, and so rapidly assimilated that quick relief is obtained. It will last six months to one year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

## NEURALGIA

Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that possible? Because by inhalation the very volatile remedy is carried directly to the delicate net work of nerves in the nose and head, and applied directly to the nerves, and so rapidly assimilated that quick relief is obtained. It will last six months to one year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

## PIIONEER

## PREPARED

## PAINTS.

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

Guarantee:

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other paint as the owner may select.

## Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH.

## CINSENC ROOT.

We pay the highest price for it. Address

Peck Bros., Druggists, Grand Rapids, Mich.

A Warning.

Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the nervous energies are exhausted, and headache and a hundred other disturbances are the result. Many of the miseries of modern man and womanhood might be cured and prevented by their approach hesitated and resisted, having their origin in derangements of the liver and blood, dyspepsia, jaundice, indigestion, costiveness and other unwholesome conditions. Evils of a diseased nature find a certain cure by the use of Golden Seal Bitters. In this medicine, nature, aided by art, has produced a rare combination of medicinal properties, wisely adapted for the cure of diseases common to mankind. The vitalizing principles embodied in Golden Seal Bitters will assuredly cure the broken down dyspeptic. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

## PINCHER & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers

DETROIT, MICH.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

## BELKNAP

## Wagon and Sleigh Co.

MANUFACTURERS OF

Spring, Freight, Express,

Lumber and Farm

## WAGONS!

Logging Carts and Trucks,

Mill and Dump Carts,

Lumbermen's and

River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. Special Attention Given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

## GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 407.

COMMERCIAL LAW & COLLECTIONS.

## FOX & BRADFORD,

Agents for a full line of

## S. W. Venable & Co.'s

PETERSBURG, VA.,

## PLUG TOBACCOS,

NIMROD,

E. C.,

BLUE REITER,

SPREAD EAGLE,

BIG FIVE CENTER.

## M

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn, and is guaranteed absolutely pure.

## U

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

## Z

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, well prepared, and of excellent quality.

## Z

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

## Y

## MOSELEY BROS.

—WHOLESALE—

## SEEDS, FRUITS, OYSTERS,

And Produce.

26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

## EDMUND B. DIKEMAN,

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

—AND—

## JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

THE—

## GREAT WATCH MAKER,

## A Higher Salary.

From Goodall's Chicago Sun.

"Mr. Brown," said the clerk, with a bow, "I've worked a long year for you now, and sir, I desire

A salary higher—

"I've got to exist, sir, somehow."

"And why," cried the merchant, amazed, "Should you have your salary raised?"

"I know you can live on the wages I give

And save something, too. Are you crazed?"

"No, sir," said the clerk, "but you know how families nowadays grow."

"My reason in short, is I cannot support

My family, sir, and not owe."

"Ah! yes," smiled the merchant, I see— But what may your family be?"

"There's five, sir. My wife, Whom I love as my life, Two servants and Fido and me."

## THE INNOCENT DRUMMER.

He bade his wife a tearful good-bye.

"My love, my only one! The time will soon be here when I shall be in a position to snap my finger at fate and set up as my own boss. Then we shall have no more of these cruel partings."

"And you will be true to me?"

"As I always am," he responded.

"You did not forget to put that photo you had especially taken for me in my 'grip-sack,' did you?"

"Oh, dear, no. Are you sure you will look at it sometimes, love?"

"You wicked doubter! You know that I should be wretched without at least such a semblance of my pet to look at daily and nightly."

Draw the veil of charity over his grief and the treachery of one in whom he had such unbounded confidence.

In brief, she, his only love, his pet, his wife, had secretly planned to make him "wretched." She had taken that photograph from his gripsack, and was gloating over his misery when he should discover that only memory remained to him for the time being of his darling's looks.

"The dear fellow, how he will scold me for the trick," she thought; but I will send him the photograph in the first letter I write to him."

Thus appeasing her conscience, she waited for his first letter.

It came from Chicago.

"My heart's delight," it began. "Got here O. K. this a. m. Have been wrestling with the trade all day, and a tough time I've had of it. Weary and fagged I have retired to my room, shut out the gilded atmosphere of sin that envelops this terrible city, and taken from my satchel your sweet picture. It is before me as I write. I shall kiss it when I have said my evening prayers. I will rest under my pillow. It is my one solace until I hold you, my sweet wife, in these faithful arms again."

Thus far had she read, then she toppled over on the floor.

What comfort she found there it is hard to say, but a great determination rose with the stricken wife, who went out an hour later and sought a telegraph office.

Her husband had been saying his prayers abroad that evening, and when he got to his hotel about midnight, his spiritual emotions received a rude shock by a telegram from his "only love."

It was elaborate for a dispatch, but under the circumstances one could not expect an outraged wife to transmit her feelings by the slow mail. The dispatch read:

"You are no longer the only drummer who is not a liar, as you have always claimed. Let the fraternity make you their chief in the art. Had you taken the pains even to look for the photograph you say your prayers to, you would have discovered that I had—to tease you—removed it. My faith in you is dead!"

The husband clutched his hair.

"Why, what did I write to her, anyway?"

After a while his face cleared.

"By Jove! I must have been piling on the taffy. That's what a man gets for trying his best to make a woman feel good! Poor little dear, what a fume she must be in! Lucky for me she gave her grievance away. What geese women are! Bless her little noddle, her faith shall be resurrected."

Forthwith he telegraphed to a knowing friend:

"Send me, first mail, photograph of my wife. Beg, borrow, steal it, get it somehow. Mum's the word. Will write all particulars soon."

About a week later a drummer, in dignified martyrdom, stood face to face with a stern, but very wept-out wife.

She expected to see him meek and humble, but he gazed upon her with much scorn, and then passed on to his room in crushing silence.

She was amazed. With quick impulse she followed, thanking heaven he had not locked her out.

"Well!" she began, with wavering courage, "what have you got to say for yourself, now?"

Coldly, cruelly he looked at her.

"I?" he queried. "Woman, if it were not for the over-mastering love I bear for you, I should never look upon you again!"

His face convulsed with tragic suffering that was pain to her heart to witness, but she only sneered:

"Can you explain the deception you tried to practice upon me?"

"Can you obliterate the insult put upon your husband in that unwomanly dispatch?"

A woman with so little confidence in her husband would be better off to live alone.

For my part, I am not only disgusted but disenchanted."

He turned sorrowfully away, and bowed his face in his hands. She approached him and laid the letter which had caused her such grief under his eyes.

"Read that. Knowing you had no picture of mine, what was I to think?"

"What an intelligent, right-minded wife would have thought; you would have said to yourself: 'He is incapable of deceit; he has my picture somehow.'"

"But you did not have to have it."

He looked at her with sad, resigned sorrow. His lips quivered as he sadly murmured:

"Oh, woman! without an atom of faith!"

Then he put his hand in his pocket and produced her photograph.

"Oh, darling, forgive me! This old thing, taken long before we were engaged! Why, I didn't know you ever had one of these!"

The restored confidence made her pretty blue eyes swim in tearful joy. She put her arms around him, asking his pardon, caressing even his coat collar.

"My dear," said he, looking into her face with grave but loving reproach, "let this be a warning. Never doubt me again, no matter what appearance may be. I can always look you squarely in the eye and say: 'I am innocent.'"

And she believed him.

## Organization of a Business Men's Association at Greenville.

In response to an invitation the editor of THE TRADESMAN met about thirty of the business men of Greenville last Wednesday evening and made a few stereotyped remarks relative to the benefits derived from organization. C. J. Clark was selected to act as chairman of the meeting and E. J. Clark as secretary. The chairman stated the objects of the meeting, and after a full discussion of the subject, Leroy Van Wormer moved that the organization of the Greenville Business Men's Association be immediately proceeded with. L. W. Sprague moved that the constitution of the Ada Business Men's Association be adopted, with the necessary changes, which was adopted. The following gentlemen then identified themselves with the Association: Sprague Bros., J. L. Lichtenauer, W. B. Wells, E. Mayo, S. C. Vanderlip, Stetson & Sprout, D. Horton, A. Masse, Johnson Bros., Clark Bros., S. V. Carlin, W. S. Demorest, Roger Bros., Van Wormer Bros., Fowler & Satterlee, Jacobson & Netzorg, Ganton & Pasco, C. N. Harriman, H. W. Riley & Co., H. Seaman, G. W. Stevens & Son, T. J. Phelps, L. Hamsen, Greenville Barrel Co., P. Schrott, Wm. Ockerman, G. G. Clark & Son.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, OCTOBER 27, 1886.

**Grand Rapids Traveling Men's Association.**  
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

**Grand Rapids Butchers' Union.**  
President, John Katz; Secretary, Chas. Velitte; Treasurer, Joseph Schlaus.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

## SHOULD BRING CANADA TO HER SENSES.

That the foreign policy of this Administration is not to be absolutely spiritless is shown by Mr. Cleveland's proclamation, in which he withdraws the commercial concessions made in 1884 to the Spanish West Indies in the matter of exempting their products from discriminating duties. The course pursued by the Spanish officials in Cuba and Porto Rico always has been as offensive as possible, and the terms of the agreement have not been observed, especially of late. So these islands for the future come under our general regulation as regards their exports to the United States, and thus pay the price of their want of faith and courtesy. As America is their largest customer for all kinds of their produce, this will put them at a serious disadvantage, and perhaps it will enable the British West Indies to acquire a part of the commerce they lose. As between slave labor and free, there is no doubt of our preference for the British islands.

This act receives the hearty approval of Americans generally, and especially of those who have had much experience of how we have been treated in the Spanish islands. But the President would have given the country much greater gratification if he had used the power Congress put into his hands in the matter of the interruption of commerce with Canada, until the authorities of that colony had come to their senses as regards the treatment of our fishermen. Whatever may be the technical right of the Canadian claims, there can be no doubt of the offensiveness of enforcing obsolete and oppressive custom-house regulations, without previous notice. And on no coast but that of Canada would an American ship be compelled under penalty of a heavy fine to report to the custom-house nearest, because the stress of bad weather had compelled her to seek the shelter of the headland. And under no administration of the State Department but that of Secretary Bayard would such an outrage upon comity be permitted.

The merchant is playing an important part in the political affairs of Kent county this fall. The Democrats have nominated Geo. P. Stark, the Cascade general dealer, for State Senator, and the Republicans have put in nomination for Representatives Neal McMillan, the Rockford druggist, and Jas. A. Coye, the well-known grocer of this city. All the gentlemen named are well qualified to discharge the duties devolving upon the positions for which they are candidates. On the score of old friendship, the editor of THE TRADESMAN would like to say something pleasant of Mr. Coye, but as his election is a foregone conclusion, extended remarks at this time are superfluous. As the foremost representative of the labor interests of the city, his voice has always been lifted in favor of moderation and manufacturers, merchants and workmen unite in according him no small credit for the influence he exerted to avert a general strike here last May. The retail trade of Grand Rapids feels the necessity for proper representation at Lansing and unless THE TRADESMAN mistakes the sentiment of the business public, its ballot will be cast almost solidly for the man who stands for the principles it advocates.

The Minister of Finance in the French administration has resigned. This is not wonderful, as the condition of the French revenue is alarming, and it is characteristic of French opinion to fix on the minister as responsible for the great falling off of receipts which the budget shows. So Necker and Turgot were sacrificed for the sins of other men. But it is rather the Minister of War who should resign, for it is the quixotic campaign of the French army, and the needlessly vast expenditures upon military preparations, which threaten to bankrupt the public. And it is not impossible that, as in 1789, national bankruptcy may lead to a revolution in the government. France will remember that whatever faults the Orleans princes had, they were good at finance.

Howard City offers about as promising a field for a business organization as any town in the State. Every merchant in the place is heartily in favor of organizing, except one, and he would favor the project if he took THE TRADESMAN and saw the good the merchants were accomplishing by concerted action.

The time is rapidly approaching when the town without an association will be regarded by business men as several years behind the times.

While Bulgaria declines to be scared, Turkey evidently is so. Under threats of an advance upon Constantinople along the Southern shore of the Black Sea, the Sultan has thrown all his weight in Bulgaria on the Russian side, and has ordered the provisional government to come to terms with the Czar. Either the government is very audacious, or it has strong pledges of support from other quarters; for it snaps its fingers at both the Sultan and the Czar.

The work of organization goes bravely forward. As will be seen by reports elsewhere in this issue, Greenville, Holland and Coopersville have settled the question of local organization, each association having been launched with considerable enthusiasm under unusually favorable conditions. Burr Oak succumbs to the inevitable this week, and next week Wayland, Muir and Grand Haven follow suit.

The Big Rapids and Elk Rapids Associations, have identified themselves with the Michigan Business Men's Association during the past week and the Coopersville Association has voted to become auxiliary to the State organization.

Hollands exhibits many evidences of progression and prosperity. Eighty new buildings were erected during the season now drawing to a close and fully as many more new structures will be undertaken next summer.

A leading merchant of Rockford promises THE TRADESMAN that his place will swing into line on the organization question as soon as election is over.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

N. P. Winchell succeeds Winchell & Huntley in the restaurant business.

Ranville & Lyon succeed F. Ranville in the leather belting business on Pearl street.

Peter Brantigan has engaged in the grocery business at New Salem. Cody, Ball & Co. furnished the stock.

Hiram Geerds has engaged in the grocery business three miles from Fremont. Cody, Ball & Co. furnished the stock.

Wolf & Co. have engaged in the manufacture of sausage at 127 Jefferson street. Hester & Fox furnish a four horse power engine and boiler for the new concern.

Ludwig Winternitz has started a free employment agency for supplying grocers' clerks and bakers' assistants with situations and grocers and bakers with reliable help.

The Grand Rapids School Furniture Co. has increased its capacity fully 25 per cent. by an addition to its foundry, 20x30 feet in dimensions. Its present output is 171 school desks and seats daily.

Walter F. Cummings and W. S. Graham have formed a copartnership under the firm name of Cummings & Graham and will engage in the crockery and glassware business in the corner store of the new Cody block. The stock is now on the way and the firm expects to begin business about November 10.

All the stock of the Grand Rapids Loan, Building and Homestead Association has been placed and as high as 20 per cent. premium has been offered on the amount paid in. So successful has been the Association that the formation of another similar organization has been decided upon.

L. D. Harris, of the firm of Harris & Marvin, paper jobbers at Detroit, was in town a couple of days last week, arranging the preliminaries attending the advent of the new firm to this market. The East store in the Barnhart block has been leased for a long term of years, and it is now expected that the new concern will be in readiness to begin business by November 10.

The business men between Grand Rapids and Owosso are petitioning the "powers that be" on the D. & G. H. & M. Railway to run a morning train from Owosso into Grand Rapids, leaving Owosso about 7 a. m. The work has been taken up by nearly all the Associations along the line and is being reinforced by a lengthy petition to the same purpose, signed by all the jobbers and manufacturers at this market. The D. & G. H. & M. has nearly always treated Grand Rapids fairly and there is every reason for thinking that the management will devise some way to meet the request.

### AROUND THE STATE.

Joseph Kitchen, dry goods dealer at Ypsilanti, is dead.

F. A. Cook & Co., hardware dealers at Bellaire, have sold out.

F. W. Littlefield, grocer and feed dealer at Boyne City, has sold out.

R. Garrison, grocer at Munson, has been closed under chattel mortgage.

Henry Radford succeeds F. E. Abram in the grocery business at Albion.

E. F. Colwell succeeds Colwell & Co. in the hardware business at Sebawa.

Henry Koch succeeds Richard Ferris in the grocery business at Bay City.

Fuller & Calkins succeed Chas. P. Hunt in the grocery business at Jackson.

E. C. Partlow succeeds Frain & Wert in the drug business at Laingsburgh.

Geo. H. Thoma succeeds Thoma Bros. in the jewelry business at Three Rivers.

Leach & King, grocers at Howard City, have dissolved, Mr. King succeeding.

J. C. Smith succeeds Manee & Smith in the meat market business at Eaton Rapids.

E. Henningway succeeds Henningway Bros. in the harness business at Hartford.

Mr. Wiggins, with A. F. Barrows, the Lawrence druggist, was in town Monday.

Brisbin & Cooley, general dealers at Wacousta, have removed their stock to Ithaca.

Oscar Benedict succeeds J. A. Beebe in the grocery and crockery business at Owosso.

Sarah A. Ferguson succeeds Peter Ferguson & Co. in the carpet business at Jackson.

T. J. Anspoker succeeds Collins & Anspoker in the furniture business at Reed City.

C. Fairbanks boot and shoe dealer at Niles, has been closed under chattel mortgage.

Harry R. Reynolds succeeds Reynolds & Reynolds in the grocery business at Manistee.

Dr. O. O. Osborn succeeds Glass & Osborn in the drug and grocery business at Elm Hall.

A. S. Goodson & Co., grocers at Kalkaska, have sold out to Wm. G. Getty, the "Co." of the old firm.

C. E. Osborne succeeds Osborne Bros. in the dry goods, boot and shoe and brick business at Hartford.

C. R. Smith has sold his grocery business, at Cadillac, to Diggins Bros., who are already in possession.

Fred. Helfrich has engaged in the grocery business at Boyne City. Bulkley, Lemon & Hoops furnished the stock.

Teachout & Moore have purchased the general stock of T. Gullford Smith, at Hungerford, and will continue the business.

The assignee of John W. Thomas, who failed at Flint recently, reports \$1,382.95 assets with which to pay \$3,624.90 liabilities.

Buttars & Peters, who contemplated engaging in the drug business at Tallman, has concluded to locate at Ludington instead.

James Campbell has sold his general stock and sawmill, at Westwood, to H. B. Hawley & Son, late of Leslie, and will come to Grand Rapids to reside.

M. S. Emmons has sold his drug stock at Sherman, to B. H. Rose, who will continue the business at the same location, with Dr. F. W. Corbin in charge.

A Muir correspondent writes: Henry Arbour is packing his goods, preparatory to moving to Branch county, his father having offered him inducements that were for his advantage to accept.

Brewster & Stanton, the Detroit furnishing goods jobbers, will shortly remove from their present quarters at 139 Jefferson avenue to more commodious quarters at 220 and 222 Jefferson avenue.

Paton & Andrus, the Shelby general dealers, have purchased 1,480 acres of land in Otto township, Oceana county, and will cut the eight million feet of pine, hemlock and oak on the tract at their New Era mill. The hemlock on the tract will furnish about 3,000 cords of bark.

Herman Meyer, a merchant at Bandola, Wexford county, at one time a member of the Board of Supervisors, has been missing from home for weeks, and foul play is suspected. On the day of his disappearance Meyer received a check for \$1,900 back pension, and started for Grand Rapids to have it cashed. Nothing has been heard of him since.

### MANUFACTURING MATTERS.

Ball Brothers will remove their foundry and machine shop from Madison, Wis., to Battle Creek. They will employ about fifty men.

The stack at the Armada grist mill, which blew off in the storm of the 14th, has been replaced. This is the third time it has blown over within a year.

H. Perkins & Son raised the frame of their new mill at Armada last week. They are putting in a larger boiler and engine and will combine stove cutting with their former heading turning machinery.

W. E. Eaton, of Buchanan, inventor of an improved folding bed, has associated with him Mr. Churchill, who carries on a toy factory, and East Saginaw parties are offering inducements for them to leave Buchanan and locate a factory there.

### STRAY FACTS.

A. N. Kingare succeeds Jones & Osborn in the meat business at Homer.

E. Fogel succeeds Fogel & Mehan in the restaurant business at Mason.

John Mills succeeds Bowie & Mills in the machinist business at Reed City.

H. Watkins succeeds Watkins & Fortune in the milling business at Lapeer.

John Rowe succeeds W. A. Macdonald in the clothing business at Battle Creek.

Frank Hawk has engaged in the bakery and confectionery business at Stanton.

Jas. Moore succeeds L. R. Crandall in the agricultural implement business at Ithaca.

John H. Halliday succeeds G. H. McElhenny in the harness business at Augusta.

H. T. Williams succeeds Penoyer & Williams in the furniture business at Harbor Springs.

Jacob Osman has purchased the livery business of Van Nocker & Harkness, at Nashville.

H. M. Fuller & Co. succeed Palmer, Nichols & Co. in the logging business at Greenville.

The Moore Lumber Co., operating on AuSable river, will put in 21,000,000 feet of logs this season.

W. N. Camp, who recently sold his creamery at Ionia, has purchased the creamery at Milbank, Dakota, and will remove to that place.

Traverse City Journal: Miss Ruth Bar-

low is now sole owner of the Home Bakery. She has bought out Nellie Hill, her partner, and will hereafter conduct the business.

The Beaver Island Fish Co., which has had its three tugs laid up all summer, owing to the poor catch of fish, will place them at once in commission, prospects being so much better.

Gaylord & Pipp's new opera house, at Howard City, is 100x100 feet in dimensions, with a stage 20x60, and a seating capacity of 500. It will be opened to the public about November 15.

R. E. Werkman has begun the erection of a new factory building at Holland, 50x100 feet in dimensions and three stories high. Jas. Huntley is preparing to put up a two-story building at that place, 40x80 feet in size.

The Benton Harbor Pickle and Vinegar Co. has put up during the past season about 4,000 barrels of pickles, 4,000 barrels of kraut and 1,000 packages of chow chow, and is turning out cider and vinegar at the rate of 50 barrels per day.

The receiver of the Scranton & Watson Lumber Co., at Detroit, has filed his inventory and appraisal, as follows: Assets \$81,346.09, not including \$33,618.25 of bad and doubtful accounts; liabilities, \$133,315.66, including \$2,110.46 due labor at the East Jordan mill.

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—Situation as a salesman in a general or grocery store, by a young man. Two years' experience. Good recommendations. A. Littlefield, Martin, Mich. 164

LOST—At meeting of M. S. P. A., Thursday, Oct. 14, silk umbrella with white handle, and letter "F" engraved under ribbon. Proper reward paid for its return to Dr. Locher, 168 Ellsworth avenue. 162

WANTED—A good milliner and dress-maker—one who thoroughly understands the business. Good references required. Address L. Lock box 56, Vicksburg, Mich. 163

FOR SALE—One half interest in stock of groceries, crockery, drugs and jewelry. Price \$1,500, \$500 down, balance on time. Reason for selling, poor health. Have good trade. C. A. Stebbins, Lawrence, Mich. 167

FOR SALE—Good assortment of millinery at half market value; also building fitted expressly for business, with convenient living rooms attached. Great bargain. Address Lock Box 10, Lakeview, Mich. 162

WANTED—Situation in a drug store by a registered pharmacist. References. Address E. K. Box 35, Climax, Mich. 162

FOR SALE—1,000 cords seasoned beech wood, delivered in Grand Rapids for \$1.45. Geo. Gokcy, West Olive, Mich. 162

WANTED—Situation by registered pharmacist who has had extensive experience. Reference as to honesty and ability. Address J. M. Box 435, Reed City, Mich. 164

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

## "CANDEE"

Rubber Boots  
WITH  
DOUBLE THICK BALL.  
"CANDEE" RUBBER BOOTS  
GIVE  
DOUBLE WEAR  
ON THE BOTTOM.  
GREATEST  
IMPROVEMENT  
EVER MADE IN  
RUBBER BOOTS.  
TWO YEARS  
TEST.  
COMMON SENSE IDEA  
DOUBLE THICK BALL.  
FOR SALE BY  
E. G. STUDLEY & CO., Grand Rapids.

Will remove to No. 4 Monroe Street, to the store now occupied by Houseman, Donnelly & Jones, Nov. 15th.

Will open with the largest and finest stock of Rubber Goods, Mill Supplies, Fire Department Supplies, Fire Department Supplies and Sporting Goods in the State.

### COOPERAGE.

D. Quay quotes as follows, f. o. b. at Bailey:

Red oak flour bbl. staves.....	M	@ 6 00
Elm.....	M	@ 5 25
White oak tee staves, s'd and j't.....	M	@ 21 00
White oak pork bbl.....	M	@ 19 50
Produce barrel staves.....	M	@ 4 75
Tight bbl. and h'ds to match.....	M	@ 17 00
HEADS.....		
Tierce, doweled and circled, set.....	150	@ 16
Pork.....	120	@ 13
Tierce heads, square.....	M	@ 23 00
Pork bbl.....	M	@ 19 00
Produce barrel, set.....		@ 4
Flour.....		@ 4 1/2
Cull wood heading.....	3 1/2	@ 3 1/2
HOOPS.....		
White oak and hickory tee, 8 ft. M.....	11 00	@ 12 50
Hickory flour bbl.....	M	@ 10 00
Hickory flour bbl.....	M	@ 8 25
ash, round.....	M	@ 6 00
ash, flat racked, 6 1/2 ft.....	M	@ 3 75
Coll'd elm.....	M	@ 3 00
BARRELS.....		
White oak pork barrels, h'd m'd M.....	1 00	@ 1 10
White oak pork barrels, mach'd.....	8 50	@ 95
White oak lard tierces.....	1 15	@ 1 25
Beef and lard half barrels.....	75	@ 90
Custom barrels, one head.....	1 00	@ 1 10
Flour barrels.....	3 00	@ 37
Produce barrels.....	2 50	@ 28

### OILS.

Water White.....	11 1/2	@ 105
Michigan Test.....	10 1/2	@ 105
Capitol Cylinder.....	3 1/2	@ 31 1/2
Model Cylinder.....	3 1/2	@ 31 1/2
Shield Cylinder.....	3 1/2	@ 31 1/2
Eldorado Engine.....	4 1/2	@ 31 1/2
Peerless Machinery.....	20	@ 20
Challenge Machinery.....	20	@ 20
Paraffine.....	2 1/2	@ 2 1/2
Black Summer West Virginia.....	8	@ 8
Black, 25 to 30.....	9	@ 9
Black, 15 to 20.....	9	@ 9
Zero.....	10	@ 10

# F. J. DETTENTHALER,

117 Monroe St. Grand Rapids.

JOBBER OF



## OYSTERS, FISH AND CAME.

Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

Also Grand Rapids Agent for Cleveland Baking Co.'s

## Crackers and Cookies.

Full Stock on Hand at all Times.

Order a sample case of

## HONEY BEE COFFEE. PRINCESS BAKING POWDER,

Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,  
59 Jefferson ave., Detroit, Mich.

## PURE. NEW PROCESS STARCH. SWEET.



This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the  
FIRMENICH MFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ill.  
Offices at Peoria, Ills.

FOR SALE BY

STRONG. Clark, Jewell & Co. SURE.

# POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

EARL BROS., Commission Merchants.  
157 S. Water St., Chicago, Ill.  
Reference: FIRST NATIONAL BANK.

# POTATOES!

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDENT UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants,  
166 SOUTH WATER ST., CHICAGO, ILL.

# F. J. LAMB & CO.

STATE AGENTS FOR

D. D. Mallory & Co.'s  
DIAMOND BRAND OYSTERS  
Also Fruits and Country Produce.

PERKINS & HESS,  
DEALERS IN  
Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

HOGLE & CO. Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. Warehouse: Lee's Ferry Dock, MUSKEGON, MICH.



# OYSTERS!

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

## Eaton & Christenson,

GRAND RAPIDS, MICH.

ORDER A SAMPLE CASE

### Family "Hob Nail" Baking Powder,

Packed 2 doz. 1 lb. cans in case with 2 doz. 10 inch Oblong Glass Dishes Assorted Colors for \$8.40.

We Guarantee the above Baking Powder to give Entire Satisfaction.

## Arctic Manufacturing Co.

GRAND RAPIDS, MICH.

## JENNINGS'

### Flavoring Extracts

Are acknowledged the best, being pure and made from the Fruit.

## JENNINGS & SMITH, G'd Rapids, Mich.

## MICHIGAN CIGAR CO.

Manufacturers of the Celebrated

## M. C. C.

Leading 10c Cigar, and

## YUM YUM,

The best 5c Cigar in the Market.

BIG RAPIDS, MICH.

ORDER

Our Leader Smoking Our Leader Fine Cut  
15c per pound. 33c per pound.

Our Leader Shorts, Our Leader Cigars,  
16c per pound. \$30 per M.

The Best in the World.

## Clark, Jewell & Co.,

SOLE AGENTS FOR

Dwinell, Hayward & Co.'s Royal Java Coffee; and  
O'Brien & Murray's "Hand Made Cigar."

## WM. SEARS & CO.

## Cracker Manufacturers,

Agents for

## AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

## FULLER & STOWE COMPANY,

Designers

## Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

J. L. Handy, Boyne City.  
Hugh Johnston, Shelby.  
J. W. Cloutier, Grandville.  
H. W. Potter, Jenisonville.  
J. Raymond, Berlin.  
G. H. Walbrink, Allendale.  
D. B. Galentine, Bailey.  
Hoag & Judson, Hudsonville.  
M. D. Myers, Bradford, Ohio.  
John Demstra, Forest Grove.  
J. Coon, Rockford.  
R. R. Perkins & Co., Boyne City.  
A. Rowland, Hastings.  
G. H. Walbrink, Allendale.  
G. Ten Hoop, Forest Grove.  
A. M. Church, Alpine.  
T. J. Sheridan & Co., Woodville.  
W. S. Root, Tallmadge.  
Wm. Karsten, Beaver Dam.  
A. J. White, Bass River.  
K. F. Miller, Lisbon.  
H. M. Freeman, Lisbon.  
Paine & Field, Englishville.  
Vesley Bros., Lamont.  
E. M. Denison, East Paris.  
M. W. Crocker, Byron Center.  
Jay Marlett, Berlin.  
Norman Harris, Big Springs.  
Henry Henke, Howard City.  
C. E. Coburn, Piersen.  
C. K. Hoyt, Hudsonville.  
Geo. N. Reynolds, Belmont.  
Mr. Levitt, Leavitt & Dunn, Dor.  
Hoag & Judson, Cannonsburg.  
Geo. Scribner, Grandville.  
Lindstrom & Lovene, Tustin.  
C. A. Robinson, Rothbury.  
A. B. Foote, Hilliards.  
Mrs. G. Mueller, Ryerson.  
P. B. Watkins, Hopkins.  
John J. Ely, Rockford.  
Jorgensen & Hemmingsen, Grant.  
Chas. Brott, Canada Corners.  
Smith & Bristol, Ada.  
E. W. Caskey, Harbor Springs.  
H. Baker, Drenthe.  
Geo. W. Chauffy, Kingsley.  
Myers & Burton, White Cloud.  
John A. Wagner, Eastmanville.  
A. Purchase, South Blenden.  
A. & L. M. Wolf, Hudsonville.  
John Spring, Spring & Lindley, Bailey.  
N. DeVries, Jamestown.  
Farrow Bros., Allendale.  
Sidney Stark, Allendale.  
B. W. Ellison, Alma.  
F. Shollman, Lakeview.  
James Smart, East Saginaw.  
E. F. Brewer, Ithaca.  
W. W. Woodhams, Plainwell.  
E. M. Reed, Coopersville.  
A. E. Chilson, Wayland.  
D. J. Sluyter, Holland.  
Geo. T. Avery, Three Rivers.  
J. Mariatt, Berlin.  
E. E. Chase, Lowell.  
O. P. DeWitt, St. Johns.  
J. Riley, Dor.  
A. Mapes, Mendon.  
T. W. Provin, Cedar Springs.  
C. Bergin, Lowell.  
M. Heyboer & Bro., Drenthe.  
N. Harris, Big Springs.  
L. Cook, Bauer.  
P. J. Welch, Shaytown.  
D. P. Hopkins, Plainwell.  
Adam Newell, Tustin.  
G. Begman, Bauer.  
L. A. Bentley, Eaton Rapids.  
Den Herder & Tunis, Vriesland.  
C. Wooley, Hastings.  
D. W. C. Shattuck, Wayland.  
M. M. Robson, Berlin.  
C. S. Comstock, Piersen.  
P. Dyk, Spring Lake.  
J. Gunstra, Lamont.  
John Smith, Ada.  
L. N. Fisher, Dor.  
M. Heyboer & Bro., Drenthe.  
W. J. Carpenter & Son, Hungerford.  
Peter Wingarden, Vriesland.  
Mrs. Hunsicker, Woodland.  
P. T. Cook, Reynolds.  
Gibbs Bros., Mayfield.  
N. Bouma, Fisher.  
Nehus Bros., Holland.  
C. W. Skellinger, Rockford.  
Dave Holmes, West Michigan Lumber Co., Woodville.  
Thos. Crebbin, Wilson, Luther & Wilson, Luther.  
A. J. Provin, Cedar Springs.  
Will C. Otto, Otto Bros., Middleville.  
Chas. Drury, Sampson & Drury, Cadillac.  
N. O. Ward, Stanwood.  
C. Oling, Dutton.  
C. S. Comstock, Piersen.  
C. L. Glasgow, Nashville.  
M. M. Robson, Berlin.  
W. N. Hutchinson, Grant.  
P. B. Newton, Advance.  
A. & E. Bergy, Caledonia.  
Arthur Zwistler, Coldwater.  
Elmer Heath, Ithaca.  
Perkins & Co., Boyne City.  
James Riley, Dor.  
P. W. Foster, Newaygo.  
Morley Bros., Cedar Springs.  
Johnson & Seibert, Caledonia.  
Moerdyk, Dekruis & Co., Zeeland.  
W. R. Stansell, Langston.  
J. W. Mead, Berlin.  
John Gunstra, Lamont.  
A. A. Eddy, Augusta.  
H. B. Holly & Son, Westwood.  
J. O. Look, Lowell.  
J. N. Wait, Hudsonville.  
J. C. Benbow, Cannonsburg.  
Hunt & Hunter, Lowell.  
T. DeVries, Jamestown.  
E. T. VanOstrand, Allegan.  
J. F. A. Raider, Newaygo.  
H. A. Hastings, Sparta.  
O. W. Messinger, Spring Lake.  
A. E. Smith, Cadillac.

Honorary Membership in the State Association.

WEST OLIVE, Oct. 23, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Am I to understand that any business man can secure the benefits of the Notification System of the Michigan Business Men's Association by qualifying for honorary membership?

There are not enough business men here to form a local organization, but I am anxious to secure some immunity from the dead-beat class.

The State Association will undoubtedly work a revolution in present business methods, and have a tendency to cause individuals to be careful about making promises which they quickly break.

Yours truly, O. TRUMBUE.

[Mr. Trumble can obtain the Notification Sheets of the Michigan Business Men's Association by qualifying for honorary membership. Inasmuch as connection with a local association will do him much more good, however, THE TRADESMAN would suggest that it would be advantageous for him to identify himself with either the Holland and Grand Haven Associations, or both.]

Purely Personal.

J. E. Brewster, of the firm of Brewster & Stanton, of Detroit, was in town Monday.

C. S. Kahn, of the produce and commission firm of Kahn, Lestro & Co., went to Cincinnati Monday.

S. M. Austin, Vice-President of the Benton Harbor Pickle and Vinegar Co., was in town a couple of days last week.

John C. Christenson recently had the misfortune to get his right hand caught in a cracker machine at Eaton & Christenson's bakery, badly mangling the member. It is as yet uncertain whether the hand will die.

A. J. Webster, of Vallejo, Cal., has been in town several days, the guest of his cousin, Dave Haugh. He was in attendance on the Knight Templar convocation at St. Louis and could not forbear the temptation to visit Michigan before returning home.

### The Gripsack Brigade.

Dick Warner hails the advent of a thirteen pound boy.

Aaron Hufford, Michigan representative for Oberma, Hosick & Co., has gone East on a vacation.

M. H. Goodspeed, representing the Woolson Spice Co., of Toledo, was in town last week, interviewing the jobbing trade.

W. H. Downs has returned from Hodunk, where he attended the nuptials of his sister Miss Cynthia Downs and Wm. Hallenbeck, of Girard.

Leo. A. Caro was taken for a Bohemian oat swindler last week by an outraged merchant, but he was saved a thrashing through the intercessions of Wm. B. Edmunds.

Jas. McKimlin has abandoned the idea of establishing himself in the brokerage business at Lafayette, Ind., and has engaged to travel for Clark, Jewell & Co., taking the Saginaw Valley as his territory.

The traveling fraternity know a good hotel by instinct, which accounts for the generous patronage accorded the Maxfield House, at Coopersville. O. G. and wife may not know all that pertains to hotel keeping, but they know how to make their guests comfortable every time, which is more than can be said of half the hotels.

A Montague correspondent of THE TRADESMAN writes as follows: "Dick Mangold Sundayed over at the Franklin House, Oct. 10, to the great chagrin of John P. Oggle, who has heretofore considered himself the only one favored with any inducement. Dick has friends in town who will hold his silk hat and break the news to his Grand Rapids friends after the boys' first meeting."

When C. B. Lamb severed his relations as traveling salesman for C. M. Henderson & Co., of Chicago, the firm refused to reimburse him for expenses incurred while stopping in Chicago awaiting the firm's pleasure. Mr. Lamb argued that he charged the house nothing for expenses while at his home in Plainwell, and that the firm was bound to pay his expenses while in Chicago the same as when on the road. Not being able to adjust the matter in the ordinary course of business, Mr. Lamb sued the firm for the amount claimed. The suit was stubbornly contested, but Mr. Lamb gained a victory in the Allegan Circuit Court and the Supreme Court has just affirmed the decision. The litigation was in the nature of a test case, and its outcome is a matter of great interest to both employers and salesmen.

Coopersville and Neighboring Towns United for Self Protection.

Nearly all the business men of Coopersville and Berlin met at the former place last Friday evening for the purpose of forming an association. The meeting was called to order by R. D. McNaughton, when O. F. Conklin was chosen chairman and Mr. McNaughton secretary. Mr. Conklin stated the objects of the meeting and called upon the editor of THE TRADESMAN, who was present by invitation, to explain the system in use by the other associations in the State. At the conclusion of his remarks, it was resolved to proceed to organize, which was done by the adoption of the constitution and by-laws of the Ada Association. The following gentlemen identified themselves with the organization: C. E. Blakeley, Watrous & Lillie, Tuxbury & Vanallsburg, Peck Bros., E. N. Parker, M. R. Griffin, D. Cleland, C. Ives & Son, M. J. Hoppeck, B. H. Rolph, W. R. Boynton, E. M. Reed, Wm. Elsteld, Ellis & Knapp, Volney Van Arman, Lillie & McNaughton, Rice & Lillie, J. B. Watson, O. G. Maxfield, L. P. Ernst, Warren Lillie, R. D. McNaughton and F. D. Smith, all of Coopersville; Dell Wright, M. M. Robson, Jay Marlett, Joseph Raymond, J. W. Mead and R. B. McCulloch, all of Berlin; O. F. & W. P. Conklin, Ravenna; I. J. Quick, Allendale.

Election of officers resulted as follows:

President—E. N. Parker.  
Vice-President—Geo. T. Peck.  
Secretary—R. D. McNaughton.  
Treasurer—G. W. Watrous.  
Executive Committee—President, Secretary, Treasurer, Dell Wright and M. R. Griffin.

Business Committee for Coopersville—Chas. Lillie, E. J. McNaughton and D. Cleland.

Business Committee for Berlin—M. M. Robson, Jay Marlett and Dell Wright.

The Treasurer was instructed to forward the necessary per capita tax to the State Association.

A set of blanks was adopted for use in the collection department.

It was voted to publish the constitution in the local paper, when the meeting adjourned for two weeks.

Michigan's Influence in Iowa.

STOIX CITY, Iowa, Oct. 22, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Your suggestion to me to work up organization among the retail trade is, in my opinion, a good one. I have been watching your work for some time past, with much interest, and must congratulate you and your paper on your success.

Yours fraternally,

CHAS. A. ROBERTSON.

Editor Commercial Bulletin.

Can Be With You November 4.

WAYLAND, Oct. 21, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—A majority of the business men of this town are anxious to organize a Business Men's Association here. Mr. Mosher says you will come and assist us. We will meet next Tuesday evening, if convenient for you. If not, please let us know when you can come and we will be ready. I think we will have no trouble to organize.

Respectfully yours,

E. W. PICKETT.

There are 65 copper mining companies in the U. P.

### Good Words Unsolicited.

A. J. White, general dealer, Bass River: "Got to have it."  
"Long John," harness dealer, Middleville: "Am pleased with the paper."  
Horace McNitt, general dealer, Haring: "I highly appreciate your paper."  
Lindblom Bros., grocers, Big Rapids: "It is worth the price ten times over."  
W. H. Benedict, grocer, Vermontville: "With much pleasure we enclose a dollar to continue THE TRADESMAN. Can't keep house without it."

### WOODENWARE.

Standard Tubs, No. 1..... 5 25  
Standard Tubs, No. 2..... 4 25  
Standard Tubs, No. 3..... 3 25  
Standard Pails, two hoop..... 1 25  
Standard Pails, three hoop..... 1 50  
Pails, ground wood..... 2 00  
Maple Bowls, assorted sizes..... 2 00  
Butter Pails, ash..... 2 50  
Butter Ladies..... 1 00  
Rolling Pins..... 50  
Potato Mashers..... 1 00  
Clothes Splint, No. 1..... 2 25  
Clothes Splint, No. 2..... 2 25  
Clothes Splint, No. 3..... 2 25  
Clothes Splint, No. 4..... 2 25  
Clothes Splint, No. 5..... 2 25  
Clothes Splint, No. 6..... 2 25  
Clothes Splint, No. 7..... 2 25  
Clothes Splint, No. 8..... 2 25  
Clothes Splint, No. 9..... 2 25  
Clothes Splint, No. 10..... 2 25  
Clothes Splint, No. 11..... 2 25  
Clothes Splint, No. 12..... 2 25  
Clothes Splint, No. 13..... 2 25  
Clothes Splint, No. 14..... 2 25  
Clothes Splint, No. 15..... 2 25  
Clothes Splint, No. 16..... 2 25  
Clothes Splint, No. 17..... 2 25  
Clothes Splint, No. 18..... 2 25  
Clothes Splint, No. 19..... 2 25  
Clothes Splint, No. 20..... 2 25  
Clothes Splint, No. 21..... 2 25  
Clothes Splint, No. 22..... 2 25  
Clothes Splint, No. 23..... 2 25  
Clothes Splint, No. 24..... 2 25  
Clothes Splint, No. 25..... 2 25  
Clothes Splint, No. 26..... 2 25  
Clothes Splint, No. 27..... 2 25  
Clothes Splint, No. 28..... 2 25  
Clothes Splint, No. 29..... 2 25  
Clothes Splint, No. 30..... 2 25  
Clothes Splint, No. 31..... 2 25  
Clothes Splint, No. 32..... 2 25  
Clothes Splint, No. 33..... 2 25  
Clothes Splint, No. 34..... 2 25  
Clothes Splint, No. 35..... 2 25  
Clothes Splint, No. 36..... 2 25  
Clothes Splint, No. 37..... 2 25  
Clothes Splint, No. 38..... 2 25  
Clothes Splint, No. 39..... 2 25  
Clothes Splint, No. 40..... 2 25  
Clothes Splint, No. 41..... 2 25  
Clothes Splint, No. 42..... 2 25  
Clothes Splint, No. 43..... 2 25  
Clothes Splint, No. 44..... 2 25  
Clothes Splint, No. 45..... 2 25  
Clothes Splint, No. 46..... 2 25  
Clothes Splint, No. 47..... 2 25  
Clothes Splint, No. 48..... 2 25  
Clothes Splint, No. 49..... 2 25  
Clothes Splint, No. 50..... 2 25  
Clothes Splint, No. 51..... 2 25  
Clothes Splint, No. 52..... 2 25  
Clothes Splint, No. 53..... 2 25  
Clothes Splint, No. 54..... 2 25  
Clothes Splint, No. 55..... 2 25  
Clothes Splint, No. 56..... 2 25  
Clothes Splint, No. 57..... 2 25  
Clothes Splint, No. 58..... 2 25  
Clothes Splint, No. 59..... 2 25  
Clothes Splint, No. 60..... 2 25  
Clothes Splint, No. 61..... 2 25  
Clothes Splint, No. 62..... 2 25  
Clothes Splint, No. 63..... 2 25  
Clothes Splint, No. 64..... 2 25  
Clothes Splint, No. 65..... 2 25  
Clothes Splint, No. 66..... 2 25  
Clothes Splint, No. 67..... 2 25  
Clothes Splint, No. 68..... 2 25  
Clothes Splint, No. 69..... 2 25  
Clothes Splint, No. 70..... 2 25  
Clothes Splint, No. 71..... 2 25  
Clothes Splint, No. 72..... 2 25  
Clothes Splint, No. 73..... 2 25  
Clothes Splint, No. 74..... 2 25  
Clothes Splint, No. 75..... 2 25  
Clothes Splint, No. 76..... 2 25  
Clothes Splint, No. 77..... 2 25  
Clothes Splint, No. 78..... 2 25  
Clothes Splint, No. 79..... 2 25  
Clothes Splint, No. 80..... 2 25  
Clothes Splint, No. 81..... 2 25  
Clothes Splint, No. 82..... 2 25  
Clothes Splint, No. 83..... 2 25  
Clothes Splint, No. 84..... 2 25  
Clothes Splint, No. 85..... 2 25  
Clothes Splint, No. 86..... 2 25  
Clothes Splint, No. 87..... 2 25  
Clothes Splint, No. 88..... 2 25  
Clothes Splint, No. 89..... 2 25  
Clothes Splint, No. 90..... 2 25  
Clothes Splint, No. 91..... 2 25  
Clothes Splint, No. 92..... 2 25  
Clothes Splint, No. 93..... 2 25  
Clothes Splint, No. 94..... 2 25  
Clothes Splint, No. 95..... 2 25  
Clothes Splint, No. 96..... 2 25  
Clothes Splint, No. 97..... 2 25  
Clothes Splint, No. 98..... 2 25  
Clothes Splint, No. 99..... 2 25  
Clothes Splint, No. 100..... 2 25  
Clothes Splint, No. 101..... 2 25  
Clothes Splint, No. 102..... 2 25  
Clothes Splint, No. 103..... 2 25  
Clothes Splint, No. 104..... 2 25  
Clothes Splint, No. 105..... 2 25  
Clothes Splint, No. 106..... 2 25  
Clothes Splint, No. 107..... 2 25  
Clothes Splint, No. 108..... 2 25  
Clothes Splint, No. 109..... 2 25  
Clothes Splint, No. 110..... 2 25  
Clothes Splint, No. 111..... 2 25  
Clothes Splint, No. 112..... 2 25  
Clothes Splint, No. 113..... 2 25  
Clothes Splint, No. 114..... 2 25  
Clothes Splint, No. 115..... 2 25  
Clothes Splint, No. 116..... 2 25  
Clothes Splint, No. 117..... 2 25  
Clothes Splint, No. 118..... 2 25  
Clothes Splint, No. 119..... 2 25  
Clothes Splint, No. 120..... 2 25  
Clothes Splint, No. 121..... 2 25  
Clothes Splint, No. 122..... 2 25  
Clothes Splint, No. 123..... 2 25  
Clothes Splint, No. 124..... 2 25  
Clothes Splint, No. 125..... 2 25  
Clothes Splint, No. 126..... 2 25  
Clothes Splint, No. 127..... 2 25  
Clothes Splint, No. 128..... 2 25  
Clothes Splint, No. 129..... 2 25  
Clothes Splint, No. 130..... 2 25  
Clothes Splint, No. 131..... 2 25  
Clothes Splint, No. 132..... 2 25  
Clothes Splint, No. 133..... 2 25  
Clothes Splint, No. 134..... 2 25  
Clothes Splint, No. 135..... 2 25  
Clothes Splint, No. 136..... 2 25  
Clothes Splint, No. 137..... 2 25  
Clothes Splint, No. 138..... 2 25  
Clothes Splint, No. 139..... 2 25  
Clothes Splint, No. 140..... 2 25  
Clothes Splint, No. 141..... 2 25  
Clothes Splint, No. 142..... 2 25  
Clothes Splint, No. 143..... 2 25  
Clothes Splint, No. 144..... 2 25  
Clothes Splint, No. 145..... 2 25  
Clothes Splint, No. 146..... 2 25  
Clothes Splint, No. 147..... 2 25  
Clothes Splint, No. 148..... 2 25  
Clothes Splint, No. 149..... 2 25  
Clothes Splint, No. 150..... 2 25  
Clothes Splint, No. 151..... 2 25  
Clothes Splint, No. 152..... 2 25  
Clothes Splint, No. 153..... 2 25  
Clothes Splint, No. 154..... 2 25  
Clothes Splint, No. 155..... 2 25  
Clothes Splint, No. 156..... 2 25  
Clothes Splint, No. 157..... 2 25  
Clothes Splint, No. 158..... 2 25  
Clothes Splint, No. 159..... 2 25  
Clothes Splint, No. 160..... 2 25  
Clothes Splint, No. 161..... 2 25  
Clothes Splint, No. 162..... 2 25  
Clothes Splint, No. 163..... 2 25  
Clothes Splint, No. 164..... 2 25  
Clothes Splint, No. 165..... 2 25  
Clothes Splint, No. 166..... 2 25  
Clothes Splint, No. 167..... 2 25  
Clothes Splint, No. 168..... 2 25  
Clothes Splint, No. 169..... 2 25  
Clothes Splint, No. 170..... 2 25  
Clothes Splint, No. 171..... 2 25  
Clothes Splint, No. 172..... 2 25  
Clothes Splint, No. 173..... 2 25  
Clothes Splint, No. 174..... 2 25  
Clothes Splint, No. 175..... 2 25  
Clothes Splint, No. 176..... 2 25  
Clothes Splint, No. 177..... 2 25  
Clothes Splint, No. 178..... 2 25  
Clothes Splint, No. 179..... 2 25  
Clothes Splint, No. 180..... 2 25  
Clothes Splint, No. 181..... 2 25  
Clothes Splint, No. 182..... 2 25  
Clothes Splint, No. 183..... 2 25  
Clothes Splint, No. 184..... 2 25  
Clothes Splint, No. 185..... 2 25  
Clothes Splint, No. 186..... 2 25  
Clothes Splint, No. 187..... 2 25  
Clothes Splint, No. 188..... 2 25  
Clothes Splint, No. 189..... 2 25  
Clothes Splint, No. 190..... 2 25  
Clothes Splint, No. 191..... 2 25  
Clothes Splint, No. 192..... 2 25  
Clothes Splint, No. 193..... 2 25  
Clothes Splint, No. 194..... 2 25  
Clothes Splint, No. 195..... 2 25  
Clothes Splint, No. 196..... 2 25  
Clothes Splint, No. 197..... 2 25  
Clothes Splint, No. 198..... 2 25  
Clothes Splint, No. 199..... 2 25  
Clothes Splint, No. 200..... 2 25  
Clothes Splint, No. 201..... 2 25  
Clothes Splint, No. 202..... 2 25  
Clothes Splint, No. 203..... 2 25  
Clothes Splint, No. 204..... 2 25  
Clothes Splint, No. 205..... 2 25  
Clothes Splint, No. 206..... 2 25  
Clothes Splint, No. 207..... 2 25  
Clothes Splint, No. 208..... 2 25  
Clothes Splint, No. 209..... 2 25  
Clothes Splint, No. 210..... 2 25  
Clothes Splint, No. 211..... 2 25  
Clothes Splint, No. 212..... 2 25  
Clothes Splint, No. 213..... 2 25  
Clothes Splint, No. 214..... 2 25  
Clothes Splint, No. 215..... 2 25  
Clothes Splint, No. 216..... 2 25  
Clothes Splint, No. 217..... 2 25  
Clothes Splint, No. 218..... 2 25  
Clothes Splint, No. 219..... 2 25  
Clothes Splint, No. 220..... 2 25  
Clothes Splint, No. 221..... 2 25  
Clothes Splint, No. 222..... 2 25  
Clothes Splint, No. 223..... 2 25  
Clothes Splint, No. 224..... 2 25  
Clothes Splint, No. 225..... 2 25  
Clothes Splint, No. 226..... 2 25  
Clothes Splint, No. 227..... 2 25  
Clothes Splint, No. 228..... 2 25  
Clothes Splint, No. 229..... 2 25  
Clothes Splint, No. 230..... 2 25  
Clothes Splint, No. 231..... 2 25  
Clothes Splint, No. 232..... 2 25  
Clothes Splint, No. 233..... 2 25  
Clothes Splint, No. 234..... 2 25  
Clothes Splint, No. 235..... 2 25  
Clothes Splint, No. 236..... 2 25  
Clothes Splint, No. 237..... 2 25  
Clothes Splint, No. 238..... 2 25  
Clothes Splint, No. 239..... 2 25  
Clothes Splint, No. 240..... 2 25  
Clothes Splint, No. 241..... 2 25  
Clothes Splint, No. 242..... 2 25  
Clothes Splint, No. 243..... 2 25  
Clothes Splint, No. 244..... 2 25  
Clothes Splint, No. 245..... 2 25  
Clothes Splint, No. 246..... 2 25  
Clothes Splint, No. 247..... 2 25  
Clothes Splint, No. 248..... 2 25  
Clothes Splint, No. 249..... 2 25  
Clothes Splint, No. 250..... 2 25  
Clothes Splint, No. 251..... 2 25  
Clothes Splint, No. 252..... 2 25  
Clothes Splint, No. 253..... 2 25  
Clothes Splint, No. 254..... 2 25  
Clothes Splint, No. 255..... 2 25  
Clothes Splint, No. 256..... 2 25  
Clothes Splint, No. 257..... 2 25  
Clothes Splint, No. 258..... 2 25  
Clothes Splint, No. 259..... 2 25  
Clothes Splint, No. 260..... 2 25  
Clothes Splint, No. 261..... 2 25  
Clothes Splint, No. 262..... 2 25  
Clothes Splint, No. 263..... 2 25  
Clothes Splint, No. 264..... 2 25  
Clothes Splint, No. 265..... 2 25  
Clothes Splint, No. 266..... 2 25  
Clothes Splint, No. 267..... 2 25  
Clothes Splint, No. 268..... 2 25  
Clothes Splint, No. 269..... 2 25  
Clothes Splint, No. 270..... 2 25  
Clothes Splint, No. 271..... 2 25  
Clothes Splint, No. 272..... 2 25  
Clothes Splint, No. 273..... 2 25  
Clothes Splint, No. 274..... 2 25  
Clothes Splint, No. 275..... 2 25  
Clothes Splint, No. 276..... 2 25  
Clothes Splint, No. 277..... 2 25  
Clothes Splint, No. 278..... 2 25  
Clothes Splint, No. 279..... 2 25  
Clothes Splint, No. 280..... 2 25  
Clothes Splint, No. 281..... 2 25  
Clothes Splint, No. 282..... 2 25  
Clothes Splint, No. 283..... 2 25  
Clothes Splint, No. 284..... 2 25  
Clothes Splint, No. 285..... 2 25  
Clothes Splint, No. 286..... 2 25  
Clothes Splint, No. 287..... 2 25  
Clothes Splint, No. 288..... 2 25  
Clothes Splint, No. 289..... 2 25  
Clothes Splint, No. 290..... 2 25  
Clothes Splint, No. 291..... 2 25  
Clothes Splint, No. 292.....



## The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, OCTOBER 27, 1886.

Snooks' Experience at the Pharmacy Convention.

CANT HOOK CORNERS, Oct. 20, 1886.

EDITOR MICHIGAN TRADESMAN:

DEAR SIR—I am home again after my pleasant trip to your city to attend the State pharmacy meeting. We had a big time and enjoyed ourselves hugely. I say "we" because Mehitable was with me. She would go along, as she said, to keep me straight. She said: "No getting out with the boys to paint the town this time and attending varieties and other questionable places. You are a married man now."

So she went along and looked at all the fashions and bought enough dry goods to load a cart. We saw lots of pretty things in the dry goods line. We were going up Munroe street on the second day of the exhibition when my wife said:

"Look there, Sol, isn't that pretty?"  
"Yes, by Jupiter, 'tis," said I, "what pretty red cheeks and black hair she has got."

"Oh pshaw!" cried my wife "I did not mean her face paint. I mean that wrap she has on. I must have one like it."

That's always the way, Bro. Stowe,  
The men see the faces and tresses,  
The women the hats and the dresses,  
which is poetry.

But I got out with the boys just the same, cause I was invited to a reception at the Peninsular Club, given by the Hazeltine & Perkins Drug Co. I mean the reception was given, not the club. We had a bang-up time and no mistake. I looked in vain for the traditional long, slim, hatchet-faced pharmacist. He was not there. Instead, I saw a crowd of as well-fed, jolly-looking chaps as I ever met. The music furnished by the string band in the billiard room, was superb, I could hardly keep my feet still. At about 9:30 p. m. we began to eat in platoons. The square table was tastefully arranged, and we arranged ourselves around the outside next to the wall. There was a large lot of green things in the middle, a pig with an onion in his mouth at each corner and the bowls of "pate de feu grain," oyster chowder, thing-em-bob salad, deviled turkey, fruits, etc., presented a toot ensemble highly creditable to the gentlemanly hosts of the occasion.

I went in with the first platoon and got through the first three courses as far as the iced claret, when along came my friend Crookston, with the second platoon. Out of respect to him I had to stay and go through it all again.

When Mehitable reads this, she will know why I snored so that night, so that the clerk sent the bell boy up to know what had happened, I spose he thought it was another earthquake.

After supper we all smoked two cigars apiece. That is what made my mouth so dry next morning. Then we went into the reading room and I studied about an hour over an inscription over the fire place. It was a mixed up thing and I asked Crookston and Harrison and Mills and Bassett what it meant, but none of 'em knew. I got it before I quit though. In plain English it was "Good fire, good friends, good cheer." Good thunder! who would have thought it from the way it was inscribed.

Then we went for our hats. The labels had got mixed so that the committee on hats could not tell tother from which. I was a little fearful that some one would appropriate my hat. It is a nice fall style hat—fall of 1882—and I have become attached to it. Like an old pair of shoes a man becomes attached to his old hat. But no one took mine. I waited till all the others had got them and then went and found mine all safe in the center of the floor.

The next day we took a trip to the aunty kalsomine works and in the evening we went to see the "Two Kids" at Powers' opera house, all the visitors being furnished with tickets for himself and wife, by the kindness of our entertainers.

But I must leave the rest for my next letter, when I will tell about the exhibits also.

Yours truly,

SOLIMAN SNOOKS,  
Registered Pharmacist.

### Business Enterprise.

A merchant cannot be successful who has no "business enterprise." Although we may differ with this one, or that one, as to what is "business enterprise," or may differ with the German grocer whose opinion of "enterprise" is stated below, we cannot doubt that Hans had something in his head besides beer:

"What is the price of sausages?" asked a customer.

"Twenty cents a pound," was the answer.

"You asked twenty-five this morning."  
"Yah; dot was ven I had some. Now I ain't got none, I sells him for dwendy cents. Dot makes me a reputation for selling cheap and I don't lose nothings."

Wood pulp pails \$4 a dozen. Curtiss, Dunton & Co.



## FOX & BRADFORD, WHOLESALE TOBACCONISTS!

Full Line Key West Goods in Stock.  
Full Line of all Staple Plugs Kept in Stock.

Sole Agents for Celebrated  
L. C. B., American Field, Pantilla, Our Nickle, The Rats, Fox's Clipper.

76 South Division St., Grand Rapids, Mich.

EXCLUSIVELY WHOLESALE.  
ORDER SAMPLE M BY MAIL.

JUDD & CO.,  
JOBBER OF SADDLERY HARDWARE  
And Full Line Winter Goods.  
102 CANAL STREET.

**\*CRAMPS\***  
**\*CHOLERA MORBUS\***  
**\*OR DIARRHEA\***  
EVERYBODY IS SUBJECT TO  
COMPLAINTS OF THIS KIND  
AND NO FAMILY IS SAFE WITHOUT  
HAVING A BOTTLE OF

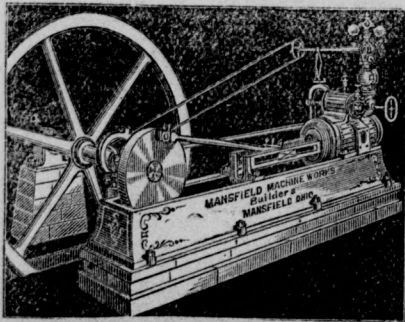
**PERRY DAVIS**  
**PAIN-KILLER**  
WITHIN EASY REACH  
IT IS A SAFE & SPEEDY  
CURE  
ALL DRUGGISTS SELL IT

GRAND RAPIDS  
GRAIN AND SEED CO.  
SEED MERCHANTS,  
Office and Warehouse: 71 Canal St.

W. T. LAMOREAUX, Agent

CLOVER  
—AND—  
TIMOTHY  
A SPECIALTY.

PORTABLE AND STATIONARY  
ENGINES  
From 2 to 150 Horse-Power, Boilers, Saw Mills  
Grist Mills, Wood Working Machinery, Shaft  
ing, Pulleys and Boxes. Contracts made for  
Complete Outfits.



W. O. Denison,  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.



Every can wrapped in colored tissue paper with signature and stamp on each can.

## P. STEKETEE & SONS,

JOBBER IN

## DRY GOODS,

AND NOTIONS,

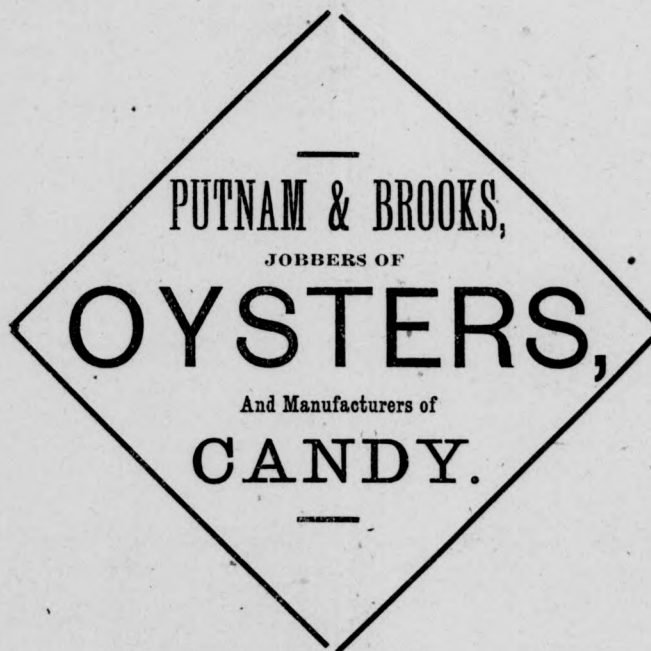
88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.



OBERNE, HOSICK & CO.,  
Manufacturers of FINE LAUNDRY and TOILET SOAPS,  
120 Michigan St., Chicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin,  
Country Talk, Mermaid, it will float, Silver Brick, Daisy,  
White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

## K OF L SMOKING TOBACCO,

Manufactured by the

National K. of L. Co-operative Tobacco Co.,

RALEIGH, N. C.

Arthur Meigs & Co.,

GRAND RAPIDS, MICH.,

Wholesale agents for the

STATE OF MICHIGAN.

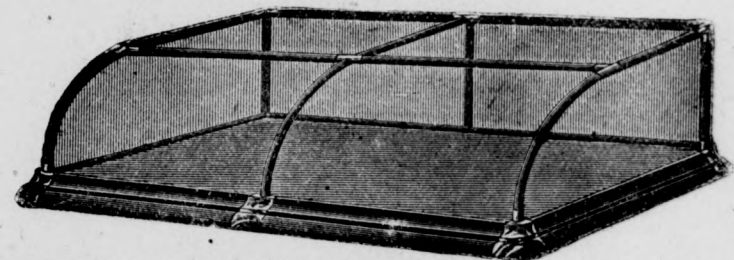
This is the only authorized K. of L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U. S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz. 46; 4 oz. 44; 8 oz. 43; 16 oz. 42.

ARTHUR MEIGS & CO.,  
Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.

S. HEYMAN & SON, SHOW CASE  
MANUFACTURERS.  
48 CANAL STREET, GRAND RAPIDS, MICH.



Every style of Show Cases, in walnut, cherry, mahogany, oak or bird's-eye maple on hand or made to order. Best of workmanship and lowest prices. Illustrated Catalogue and Price-List mailed on application. Merchants are invited to call and look over our line when in the city.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.

HESTER & FOX,  
MANUFACTURERS' AGENTS FOR  
SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.  
ATLAS ENGINE WORKS  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF  
STEAM ENGINES & BOILERS.  
Cary Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.  
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.  
Write for Prices. 130 - OAKES ST., GRAND RAPIDS, MICH.



## The Michigan Tradesman.

Retail Grocers' Association of Grand Rapids.

The regular semi-monthly meeting of the Retail Grocers' Association, which was held on October 19, was called to order by Vice-President Coyle. The following applications were received and the applicants elected: A. D. Esler, 108 Monroe street; John Greig, 16 Plainfield avenue; T. H. Hart, 254 South Division street.

The Arbitration Committee was instructed to be prepared to make a full report on the Van Wyck-Moelker matter at the next meeting.

The following resolution, presented at the previous meeting, was taken from the table and adopted, and also ordered published in THE TRADESMAN:

**Resolved**—That we congratulate the business men of Michigan on the successful organization of a State Association;

**Resolved**—That we bespeak for the Michigan Business Men's Association the hearty co-operation of every one interested in the unification of business men and the elevation of business methods;

**Resolved**—That we congratulate ourselves that this Association took an active part in the inauguration of a State union;

**Resolved**—That we learn with pleasure that the State Association intends meeting in convention with us again next March, and that we hereby agree to do all that lies in our power to render the second convention even more of a success than the first meeting.

Treasurer Harris reported disbursements amounting to \$37.25 since the last meeting and a balance on hand of \$15.85. Accepted.

Collector Cooper reported the collection of \$655.10 since March 15 and secured accounts and good notes amounting to \$191.12, making a total of \$846.22. Of this sum, \$425, or about 65 per cent., was worthless accounts.

B. F. Emery asked whether he had any remedy against debtors living in towns where there are Associations and was assured by State Secretary Stowe that he could refer the accounts to the local organization and in case the debtors failed to pay they would be put on the delinquent list, the same as if the debts were contracted there.

The meeting then adjourned.

### Beware of Shoals and Rocks.

Referring to the admittance to membership in one of the local associations of an improper person, President Hamilton writes THE TRADESMAN as follows:

The Secretary of a neighboring Association was in to see me a day or two ago and said that a number of delinquents had been to him and cursed him over and again for putting them on the delinquent list, while their Association recognized as a member such a notorious dead-beat as ——— who had outraged the class which was suffering from their combined action; in all of which there was so much truth that they are very seriously thinking of doing as the darkest minister said his congregation did to him, "handed him his resignation."

To me, the question seems to be a very simple one. We must do as we would be done by. We demand honor and fair dealing, prompt pay and justice, and should we not demand it, by compulsion even, from our members, as well as from outsiders?

One man of bad character will cause an association unless he is cut off. Now that business men are striving to adopt article 11 of the State constitution, they can show it in no better way than by ostracising the dead-beats in their own ranks. Hence the caution necessary at first to so guard the entrance to local associations that the lowest grade member cannot use the Association for his illegitimate ends, bringing the best men to the lowest level.

Let us, if we can, stimulate a high standard of honor. Let associations not be afraid to expel a member, if it be necessary for the Association's good. The man who is aiming to defraud his creditors, large or small, should be summarily dealt with, in order that the Associations may stand out in their proper light as practicing what they preach—as being as much in the interest of public good as private protection.

### A Happy Thought.

Menier, the French chocolate maker, was a man of no manners, no education, and of indomitable energy and activity, and possessing a mind fertile in resources. At one time, when already prosperous, he had carried on his operations with so much zeal that his unsold stock had accumulated. His foreman suddenly informed him that over 200,000 pounds of chocolate were lying in his store rooms undisposed of and rapidly mildewing, being already discolored. This meant ruin. Menier bethought himself for a moment, and within forty-eight hours every available wall or boarding in all the towns, villages and hamlets of France were covered with huge posters bearing in flaming capitals "Chocolate Menier, the only one that gets white as it gets old." The stock was sold with astonishing promptitude, and not only was the impending disaster staved off, but from that day dated the phenomenal prosperity achieved by the chocolate maker.

### A Valuable Hand Book

THE TRADESMAN acknowledges the receipt from the Northwestern Lumberman, Chicago, of a copy of their "Beautiful Homes and How to Build Them." It contains a series of very tasteful, conveniently arranged and practical plans for modern brick or frame dwellings. The publisher guarantees to furnish detailed plans and specifications at a further cost of not exceeding \$3. The price of the book is 50 cents postpaid. Those who are thinking of building would do well to send for a copy of the little book.

It is estimated that the prune crop of Santa Clara county, California, this season will be worth \$1,200,000.

Wood pulp sells \$4 a dozen. Curtiss, Dunton & Co.

O. W. BLAIN & CO., Produce Commission Merchants,

DEALERS IN—

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

## The "GOOD ENOUGH" Family



Lamps are filled direct by THE PUMP without lifting the Can. The Filling Tube adjusting to suit the height of any lamp. Any overflow or drippings are returned to the Can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



## OIL AND GASOLINE CAN!

Every Live Dealer Should Sell Them.

This is the Most Practical, Large-Sized Family Can in the Market. It should be an object with dealers, when possible, to do away with the annoyance and frequent filling of small cans. A little effort and a slight difference in the price of oil in quantities will insure you a good trade in these cans, and guarantee your customers Absolute Safety and the Greatest Possible Convenience.

NEEDED IN EVERY FAMILY WHERE OIL IS USED.

OVER 200,000 IN ACTUAL USE!

DON'T BE HUMBUGGED

With Cheap and Worthless Imitations. Buy the Original, the Genuine, Old Reliable "GOOD ENOUGH."

MANUFACTURED BY

WINFIELD MAN'G CO., WARREN, OHIO.

SEND FOR COMPLETE CIRCULARS AND PRICE-LIST.

FOR SALE IN GRAND RAPIDS BY

CURTIS, DUNTON & CO., Wholesale Paper & Woodenware,  
FOSTER, STEVENS & CO., - - - Wholesale Hardware,  
H. LEONARD & SONS, - - - Wholesale Crockery.

## BULKLEY, LEMON & HOOPS,

Importers and

## Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.

Niagara Starch Co.'s Celebrated Starch.

"Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,  
Grand Rapids, Mich.

## The CONGRESS



THE BEST OIL CAN IN USE.

FOR SALE BY

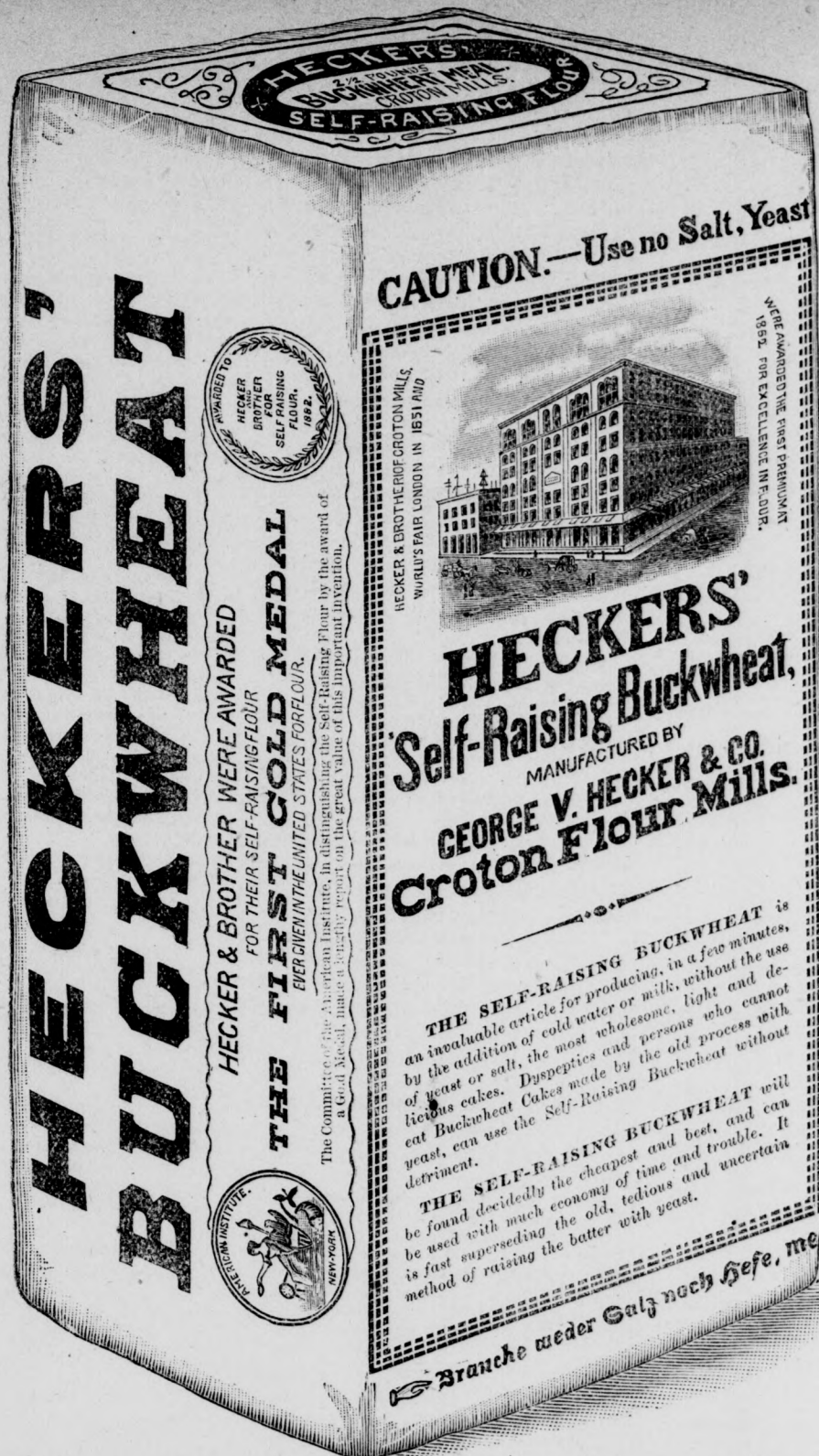
Curtiss, Dunton & Co.  
GRAND RAPIDS, MICH.

## THE BEST IN THE MARKET.



One Pound Full Weight.

Order a case from your Jobber. See Quotations in Price-Current.



## HECKERS' SELF-RAISING BUCKWHEAT.

Boxes holding 20 5 pound packages, \$4.50  
" " 40 2 1-2 " " \$4.50  
" " 32 3 " " \$4.30

Discount—On lots of 25 boxes or more, 50 cents per box.



FRED. D. YALE. DANIEL LYNCH.

FRED. D. YALE & CO.

SUCCESSORS TO

CHAS. S. YALE & BRO.,

WHOLESALE MANUFACTURERS OF

Baking Powders, Extracts, Blinings,

AND JOBBERS OF

GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention.

40 and 42 South Division St., MICH.

GRAND RAPIDS.

Yale Baking Powder logo.

## GET THE BEST. WM. L. ELLIS & CO.

STAR BRAND  
Baltimore Oysters.



Our Oysters are packed only at Packing House. We do not cater for Slack Filled or cheap Bulk Trade, better known as Fresh Water Snaps; but handle nothing but choice Salt Sea Stock. A Trial will Convince You. Prices from Baltimore or Grand Rapids furnished on application.

We carry a large stock of

Sea and Lake Fish in Packages.

Consignments of Game Solicited.

B. F. EMERY,  
37 CANAL ST. Manager.



# The Michigan Tradesman.

## Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.  
First Vice-President—Paul P. Morgan, Monroe.  
Second Vice-President—E. J. Herrick, Grand Rapids.  
Secretary—E. A. Stowe, Grand Rapids.  
Treasurer—Julius Schuster, Kalamazoo.  
Executive Committee—President, First Vice-President, Secretary, Treasurer, and E. J. Kelsey.  
Committee on Trade Relations—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Chicago.  
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. P. Clark, Big Rapids.  
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

## Merchant's Protective Ass'n of Big Rapids.

President, N. H. Beebe; First Vice-President, W. E. Overton; Second Vice-President, C. B. Lovjoy; Secretary, A. S. Roberts; Treasurer, J. F. Clark.

## South Arm and East Jordan Business Men's Ass'n.

President, A. E. Pickard; Secretary, John Long; Treasurer, John Chamberlain.

## Business Men's Protective Union of Cheboygan.

President, A. W. Westgate; Vice-President, H. Chambers; Secretary, H. G. Dozer.

## Merchant's Union of Nashville.

President, Herbert M. Lee; Vice-President, C. E. Goodwin; Treasurer, G. A. Truman; Secretary and Attorney, Walter Webster.

## White Lake Business Men's Ass'n.

President, T. Linderman; Whitehall; Secretary, W. B. Nicholson; Whitehall; Treasurer, C. L. Streng, Montague.

## Business Men's Protective Ass'n of Kingsley.

President, Jas. Broderick; Vice-President, A. G. Edwards; Secretary, Geo. W. Chaundy; Treasurer, H. P. Whipple.

## Kalamazoo Retail Grocers' Association.

President, P. Ranney; First Vice-President, O. K. Buckhorn; Secretary, M. S. Seville; Treasurer, Julius Schuster.

## Lyons Business Men's Ass'n.

President, A. K. Roof; Vice-President, B. M. Hutchison; Secretary, D. A. Reynolds; Treasurer, John McQuillan.

## Retail Grocers' Ass'n of Grand Rapids.

President, Erwin J. Herrick; First Vice-President, E. E. Walker; Secretary, E. A. Stowe; Treasurer, B. S. Harris.

## Grocers' Ass'n of the City of Muskegon.

President, H. B. Fargo; First Vice-President, Wm. B. Keiff; Secretary, Wm. Peet; Treasurer, John DeHass.

## Retail Grocers' Trade Union Ass'n of Detroit.

President, John Blesed; Vice-President, Robert Barrie; Secretary, H. Kundering; Treasurer, Henry Nebe.

## Luther Protective Ass'n.

President, W. B. Pool; Vice-President, R. M. Smith; Secretary, Jas. M. Verity; Treasurer, Geo. Osborne.

## Lowell Business Men's Protective Ass'n.

President, N. R. Blain; Vice-President, John Giles; Secretary, Frank T. King; Treasurer, Chas. D. Pease.

## Cadillac Business Men's Ass'n.

President, A. W. Newark; Vice-President, F. B. Kelly; Secretary, J. C. McAdams; Treasurer, P. Medallie.

## Sturgis Business Men's Association.

President, Henry S. Church; Vice-President, H. L. Anthony; Secretary and Treasurer, Wm. Jern.

## Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

## Ionia Business Men's Protective Ass'n.

President, W. F. Kelsey; Vice-President, H. M. Lewis; Secretary, Fred. Cutler, Jr.

## Business Men's Protective Ass'n of Saranac.

President, Geo. A. Porter; Secretary, P. T. Williams; Treasurer, S. M. Crawford.

## Elk Rapids Business Men's Protective Ass'n.

President, J. J. McLaughlin; Secretary, C. L. Martin; Treasurer, A. B. Conklin.

## Oceana Business Men's Ass'n.

President—W. E. Thorp; Secretary, E. S. Houghtaling; Treasurer, H. H. Bungey.

## Manton's Business Men's Association.

President, F. A. Jensen; Secretary, R. Fuller; Treasurer, J. C. Bostick.

## Hastings Business Men's Association.

President, L. E. Stauffer; Secretary, J. A. VanArman.

## Coopersville Business Men's Association.

President, E. N. Parker; Secretary, R. D. McNaughton.

## Holland Business Men's Association.

President, Jacob Van Putten; Secretary, A. Van Duren.

## Greenville Business Men's Association.

President, L. W. Sprague; Secretary, E. J. Clark.

## Ada Business Men's Association.

President, D. F. Watson; Secretary, Elmer Chapel.

## Ovid Business Men's Ass'n.

President, C. H. Hunter; Secretary, Lester Cooley.

### The Grocery Market.

Business and collections are both good. Sugar is firm, but without marked change. Valencia raisins continue to decline. Package coffees have advanced 1/4 cent. Other articles in the grocery line are about steady. Candy is in active demand and prices are steady. Nuts are in good demand and firm in price. Cocoanuts are in a little better supply and lower. Peanuts are a shade lower. Jamaica oranges are the only fruit in the market. The quality is good and prices are low. Lemons are good for this season of the year and the Malagas are cheap. The best grades of figs are fair, but the cheaper makes, as usual, are only fair. The supply is yet limited and prices remain firm. The crop is reported large and lower prices are looked for later.

Oysters are fine in quality, and as the weather gets cooler the demand improves.

Otsego Merchants, Beware!

E. A. Stowe, Grand Rapids:

EASTMANVILLE, Oct. 23, 1886.  
DEAR SIR—I take the liberty and without any organized authority to inform you as general secretary of the grocers' association in regard to a dead-beat who recently removed from Eastmanville to Otsego. He is one of the worst dead-beat tramps who ever entered this peaceful village. He owes me about \$17. I do not sue on that, when he owes others considerable more, even for house rent. I do this that you may notify the organization in the place where he has gone to give its members timely warning of this beat. His name is George W. Grace and he is a married man.

Respectfully yours,

A. WAGNER.

You Can Come Any Time.

HASTINGS, Oct. 21, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—At a meeting of the Hastings Business Men's Association, held last evening, it was voted to join ourselves to the State Association. I take it from the by-laws that we cannot be accepted members now until January 1.

Please inform me if I am correct.

Yours respectfully,

J. A. VAN ARMAN, Sec'y.

Oberne, Hosick & Co., the Chicago soap manufacturers, will be able to fill all orders again in about four weeks, as they will have fully recovered from the effects of their recent fire by that time.

## Holland Presents a Solid Front to the Dead-Beat.

In accordance with an invitation from the business men of Holland, the editor of THE TRADESMAN repaired to that place last Thursday evening and assisted in the formation of the Holland Business Men's Association. The meeting was called to order by Jacob Van Putten, who was selected to act as chairman. Mr. Van Putten stated the objects of the meeting, after which the writer explained the system in use by the various associations throughout the State. A motion to proceed to organization was then adopted, after which the constitution of the Ada Association was adopted.

The following men and firms identified themselves with the Association: G. Van Putten & Sons, D. DeVries, Boot & Kramer, R. Kanters & Sons, E. Harold, Kremer & Bangs, Van Duren Bros., H. Walsh & Son, Yates & Kane, J. Pessink & Bro., S. Den Uyl, Steketee & Bros., D. Bertsch, S. Sprietsma, Brusse Bros., A. C. Van Raalte, R. E. Werkman, A. Steketee, R. D. Morrell, J. W. Bosman.

Election of officers resulted as follows: President—Jacob Van Putten. Vice-President—John Kremer. Secretary—A. Van Duren. Treasurer—E. Harold. Executive Committee—President, Secretary, Treasurer, Peter Kane, D. DeVries. Business Committee—H. Walsh, R. E. Werkman, R. Kanters.

A system of blanks was then adopted, and the Executive Committee was instructed to procure the printing of the same. The meeting then adjourned for two weeks.

The meeting was marked with a great deal of enthusiasm, and several merchants who were unable to be present at the meeting joined the day following. The prospects for effective work by the Holland Business Men's Association are excellent.

Each Organization Independent—A Canvassing Fraud.

CHARLEVOIX, Oct. 21, 1886.

DEAR SIR—What about the Business Men's Association? Is it a State institution, with a common head, or is each Association entirely independent of all the rest? We have a man here trying to organize branches of a National Association. Do you know anything about that? Any information will be appreciated. Respectfully,

CARPENTER, BATHOLOMEW & Co.

[Every local association thus far organized in this State is independent in itself. If the members so desire, their organization can become auxiliary to this Michigan Business Men's Association on the payment of an annual per capita tax of ten cents. The years are probably not far distant when the State organizations will form a National Association on a representative basis, but any man who pretends to represent such an organization at this time is a fraud.]

A recent decision in the Maine supreme judicial court was to the effect that it is not necessary that logs sold should be sealed by a sworn surveyor to enable the vendor to recover the price. In such an action the quantity may be shown by a witness who actually sealed the logs by agreement of the parties, though not a sworn surveyor.

Otsego Merchants, Beware!

E. A. Stowe, Grand Rapids:

EASTMANVILLE, Oct. 23, 1886.

DEAR SIR—I take the liberty and without any organized authority to inform you as general secretary of the grocers' association in regard to a dead-beat who recently removed from Eastmanville to Otsego. He is one of the worst dead-beat tramps who ever entered this peaceful village. He owes me about \$17. I do not sue on that, when he owes others considerable more, even for house rent. I do this that you may notify the organization in the place where he has gone to give its members timely warning of this beat. His name is George W. Grace and he is a married man.

Respectfully yours,

A. WAGNER.

You Can Come Any Time.

HASTINGS, Oct. 21, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—At a meeting of the Hastings Business Men's Association, held last evening, it was voted to join ourselves to the State Association. I take it from the by-laws that we cannot be accepted members now until January 1.

Please inform me if I am correct.

Yours respectfully,

J. A. VAN ARMAN, Sec'y.

Oberne, Hosick & Co., the Chicago soap manufacturers, will be able to fill all orders again in about four weeks, as they will have fully recovered from the effects of their recent fire by that time.

## COUNTRY PRODUCE.

Apples—Good shipping stock of eating varieties is in fair demand at \$1.50@1.75 per bbl. Cooking apples command \$1.25@1.50.  
Beans—Dry, handpicked, \$1.50@1.60 per bu.  
Beets—45¢ per bu.  
Buckwheat—\$2.30@2.40 per bu.  
Butter—Michigan creamery is in good demand at 24¢. Dairy is in active demand at 18¢.  
Cabbages—\$3.50@3.75 per 100, according to size.  
Carrots—45¢ per bu.  
Celery—Grand Haven or Kalamazoo, 15¢ per doz.  
Cheese—The price continues to move upward. Jobbers now holding Michigan full cream at 12 1/2¢. The factories demand 11 1/2¢ to 12¢ for September and October make.  
Cider—10¢ per gal.  
Cranberries—Choice Cape Cod command \$8 per bbl. Jerseys, \$2.50 per bu. Home grown, \$1.75@2.00 per bu.  
Dried Apples—Evaporated, 8 1/2¢ per lb; quartered and sliced, 3¢ 3/4 per lb.  
Dried Peaches—Pared, 15¢.  
Eggs—Scarce. Jobbers pay 16¢ and sell for 18¢.  
Grapes—Concords, 30¢ per bu.; Catawbas command 6¢; Niagaras, 11¢; Malagas, \$4.50 per keg.  
Honey—Easy at 12¢ per lb.  
Hay—Baled is moderately active at \$15 per ton in two and five ton lots and \$14 in car lots.  
Onions—Dry are firm at \$2 per bbl.  
Potatoes—Dealers are offering 25¢@30¢, the foreign demand not warranting higher prices at present.  
Pop Corn—2 1/2¢ per bu.  
Peppers—Green, 75¢ per bu.  
Sweet Potatoes—Baltimore, \$2 per bbl.; Jerseys, \$2.50 per bbl.  
Squash—Hubbard, 20¢ per bu.  
Tomatoes—40¢@50¢ per bu.

GRAINS AND MILLING PRODUCTS.  
Wheat—2¢ higher. City millers pay 73 cents for Lancaster and 70 for Fulse and Clawson. Corn—Jobbing generally at 40¢@41¢ in 100 bu. lots and 42¢@43¢ in car lots.  
Oats—White, 38¢ in small lots and 32¢@33¢ in car lots.  
Rye—48¢@50¢ per bu.  
Barley—Brewers pay \$1.25 per cwt.  
Flour—Lower. Patent, \$5 per bbl. in sacks and \$5.20 in wood. Straight, \$4 per bbl. in sacks and \$4.20 in wood.  
Meal—Bolted, \$2.75 per bbl.  
Milk Feed—Screenings, \$14 per ton. Bran, \$12 per ton. Shps, \$13 per ton. Middlings, \$15 per ton. Corn and Oats, \$18 per ton.

## OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:  
OYSTERS.  
New York Counts, 33¢  
H. F. H. & Co.'s Selects, 25¢  
Selects, 25¢  
Anchors, 20¢  
standard, 18¢  
CLAMS.  
Quahog, 10¢  
Little Neck, 10¢  
FRESH FISH.  
Cod, 10¢  
Haddock, 15¢  
Mackerel, 15¢  
Mackinaw Trout, 7¢  
Perch, 7¢  
Spring Lamb, 10¢  
Squits, 10¢  
Whitefish, 10¢

## FRESH MEATS.

John Mohrhard quotes the trade selling prices as follows:  
Fresh Beef, sides, 5¢  
Fresh Beef, hind quarters, 5¢  
Dressed Hogs, 5¢  
Mutton, carcasses, 6¢  
Spring Lamb, 6¢  
Veal, 7¢  
Pork Sausage, 8¢  
Bologna, 8¢  
Cured Corned Beef, 8¢  
Spring Chickens, 11¢  
Ducks, 10¢  
Turkeys, 10¢

## COFFEES.

Green. Roasted.  
Rio, 11 1/2¢@13¢  
Golden Rio, 12¢@13¢  
Santos, 11¢@12¢  
Maricao, 11¢@12¢  
Java, 20¢@25¢  
O. G. Java, 20¢@25¢  
Mocha, 20¢@25¢

## COFFEES—PACKAGE.

XXX, 10¢  
Buckley's, 10¢  
Dilworth's, 10¢  
Standard, 10¢  
German, 10¢  
Piedmont, 10¢  
Magnolia, 10¢  
Royal, 10¢  
Eagle, 10¢  
Mexican, 10¢

## CORDAGE.

60 foot Jute, 1.00  
100 foot Cotton, 1.10  
22 foot Jute, 1.25  
100 foot Cotton, 1.15  
40 foot Cotton, 1.50  
72 foot Cotton, 2.00

## CRACKERS AND SWEET GOODS.

Kenosha Butter, 4 1/2¢  
Seymour Butter, 4 1/2¢  
Butter, 4 1/2¢  
Fancy Butter, 4 1/2¢  
Oyster, 4 1/2¢  
Picnic, 4 1/2¢  
Fancy Oyster, 4 1/2¢  
Fancy Soda, 4 1/2¢

## CRACKERS.

City Soda, 5¢  
Old Vet, 5¢  
Big Deal, 5¢  
Rubby, cut, 5¢  
Our Bird, 5¢  
Leader, 5¢  
Hard Tack, 5¢  
Dixie, 5¢  
Arthur's Choice, 5¢  
Red Fox, 5¢  
Gold Dust, 5¢  
Gold Block, 5¢  
Seal of Grand Rapids, 5¢

## FISH.

Cod, whole, 3 1/2¢  
Cod, boneless, 3 1/2¢  
Halibut, 3 1/2¢  
Herring, round, 1/2 bbl, 2 1/2¢  
Herring, round, 1/2 bbl, 2 1/2¢  
Herring, Holland, 1/2 bbl, 2 1/2¢  
Herring, Holland, 1/2 bbl, 2 1/2¢  
Mackerel, whole, 1 1/2¢  
Mackerel, No. 1, 1 1/2¢  
Shad, 1/2 bbl, 2 1/2¢  
Trout, 1/2 bbl, 2 1/2¢  
White, No. 1, 1 1/2¢  
White, No. 1, 1 1/2¢  
White, No. 1, 1 1/2¢  
White, No. 1, 1 1/2¢

## TOILET SOAPS.

Yosemite Bouquet, White Clover, Honey, Clipper, Glycerine, etc., over 50 different varieties to choose from, making the most complete line of FINE MILLED Toilet Soaps on this Continent.

WHOLESALE DEALERS handle these Soaps and always find them exactly as represented. QUICK SALE and not to be excelled by any other make of Soaps in price, quality, style, or stock.

Terms, 60 days or 2 per cent. off for cash in 10 days, 5 box. lots or upwards delivered free of freight. Special prices on 10 to 20 or 25 box lots.

Manufactured only by

ALLEN B. WRISLEY.

R. L. Hall, State Agent, 479, 481, 483 Fifth Ave., Chicago.

Office 141 Bates St., Detroit, Mich.

DON'T BE A CLAM, but give us a Sample Order. "Then you will smile."

E. FALLAS, Makes a Specialty of

Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

We Handle the Celebrated "ROCK BRAND" Oysters.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

Grand Rapids, Michigan

97 and 99 Canal Street,

## Groceries.

### WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

### AXLE GREASE.

Crown, 80¢  
Diamond X, 90¢  
Diamond, 1.00  
Moloco, 4 doz., 2.50

### BAKING POWDER.

Acme, 1/2 bbl, 3 doz. case, 85¢  
" 1/2 bbl, 3 doz. case, 85¢  
" Bulk, 25¢  
Princess, 1/2 bbl, 3 doz. case, 1.25  
" 1/2 bbl, 3 doz. case, 1.25  
" Bulk, 25¢  
Arctic, 1/2 bbl, 3 doz. case, 45¢  
" 1/2 bbl, 3 doz. case, 45¢  
" Bulk, 25¢  
Victorian, 1/2 bbl, 3 doz. case, 1.25  
Diamond, 1 bbl, 2.50

### BATING.

Dry, No. 2, doz., 25¢  
Dry, No. 3, doz., 45¢  
Liquid, 4 oz., doz., 35¢  
Liquid, 8 oz., doz., 35¢  
Arctic No. 2, doz., 35¢  
Arctic No. 3, doz., 35¢

### BROOMS.

No. 2 Hurl, 3.00  
No. 1 Hurl, 3.00  
No. 2 Carpet, 2.50  
No. 1 Carpet, 2.50

### CANNED FISH.

Clams, 1 lb, Little Neck, 1.65  
Clam Chowder, 3 lb, 2.20  
Cove Oysters, 1 lb standards, .95@1.00  
Cove Oysters, 2 lb standards, 1.75  
Lobsters, 1 lb picnic, 2.00  
Lobsters, 2 lb picnic, 2.00  
Lobsters, 1 lb star, 2.00  
Lobsters, 2 lb star, 2.00  
Mackerel, 1 lb fresh standards, .25  
Mackerel, 1 lb fresh standards, .25  
Mackerel, 1 lb in Mustard, .30  
Mackerel, 3 lb soured, .70  
Mackerel, 3 lb soured, .70  
Salmon, 2 lb Columbia river, .25  
Sardines, domestic, 1/2 bbl, .75  
Sardines, domestic, 1/2 bbl, .75  
Sardines, imported, 1/2 bbl, .75  
Trout, 3 lb brook, 4.00

### CANNED FRUITS.

Apples, 3 lb standards, 75¢  
Apples, gallons, standards, 2.00  
Blackberries, standards, 1.00  
Cherries, red standards, .95  
Damon's, 1.00  
Egg Plums, standards, 1.20@1.25  
Green Gages, standards 2 lb, 1.20@1.25  
Peaches, 1 lb picnic, 1.00  
Peaches, standards, 1.00  
Peaches, seconds, 1.25  
Pineapples, standards, 1.50  
Pineapples, Johnson's, 1.50  
Pineapples, Johnson's, 1.50  
Quinces, 1.25  
Raspberries, extra, 1.20@1.30  
Strawberries, 1.00@1.25

### CANNED VEGETABLES.

Asparagus, Oyster Bay, 3.00  
Beans, Lima, standards, .85  
Beans, Stringless, Erie, .85  
Beans, Lewis' Boston Baked, 1.65  
Corn, Archer's Trophy, 1.00  
Peas, Morning Glory, 1.00  
Peas, standards, 1.00  
Pumpkin, 3 lb Golden, .90@1.00  
Succotash, standards, .75@1.00  
Tomatoes, 1 lb picnic, .60  
Tomatoes, standard brands, 1.15

### CHEESE.

Michigan full cream, 12 1/2¢@13¢  
York State, Acme, 12¢@13¢

### CHOCOLATE.

Baker's, 37¢ German Sweet, 22¢  
Baker's, 37¢ Vienna Sweet, 22¢  
Runkles, 37¢

### COCONUT.

Schepps, 1s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢  
" 1s and 1/2s, 25¢

### COFFEES.

Rio, 11 1/2¢@13¢  
Golden Rio, 12¢@13¢  
Santos, 11¢@12¢  
Maricao, 11¢@12¢  
Java, 20¢@25¢  
O. G. Java, 20¢@25¢  
Mocha, 20¢@25¢

### COFFEES—PACKAGE.

XXX, 10¢  
Buckley's, 10¢  
Dilworth's, 10¢  
Standard, 10¢  
German, 10¢  
P







IMPORTERS OF  
**HOLIDAY GOODS.**

**H. LEONARD & SONS** Foreign and Domestic Toys.

JOBBER OF

Nos. 134, 136, 138 and 140 Fulton St., Corner Spring St., Grand Rapids, Mich.

NOTE CAREFULLY a few specialties taken at random from our sample room, from which, however, you can get but the slightest idea of the staple every day sellers we carry constantly in stock which will well repay the slight expense incurred in visiting this city and making a personal examination and selection from our immense assortment, gathered from the leading European and American Manufactories.

### OUR LINE INCLUDES

English Printed, 56 piece Tea Sets.  
American Decorated Handsome Tea Sets.  
German and French and English China Tea Sets.  
English Printed, 102 piece Dinner Sets all Styles.  
English Moss Rose Gold Band Dinner Sets.  
Fine Pink and Gray Flower Dinner Sets, American Decoration.  
Special Importation of English Decorated Toilet Sets.  
Elegant New Styles American Toilet Sets, well-covered, decoration.  
T. & R. Bootes' Fine English Semi-Porcelain.  
Wedgwood & Co.'s, Johnson Bros.', and Knowles, Taylor & Knowles' White Granite.  
The Famous "Pearl Top" Flint Glass Lamp Chimneys.  
The Cheapest "Lift Wire" Lantern on the Market.  
The Meteor and Brilliant Kitchen and Factory Side Lamps.  
World-Renowned "Rochester" Fountains and Lamps.  
The "Impervious" Red Family Oil Can, all wood.  
Tin, Jappanned and Brass Trays, all at new prices.  
Rogers Bros.'s 1847 Knives, Spoons and Forks.  
Wm. Rogers' No. 12 Knives, Spoons and Forks.  
The Beautiful and New "Agata" Art Glass, Dew Drop, Pine Apple, Amberina, and Pomona Table Glassware, in all the new colors.  
Sixty-Five-Count them-Sixty-Five Varieties Rich Gold, will not tarnish, Library Lamps and Pendants, with and without Prisms.



Our New Salesroom and Office:

Two Blocks from Union Depot.

### TO THE TRADE:

We respectfully call your attention to the removal of our business headquarters to the new block as shown above, where you will find a finer and larger assortment of Holiday Goods in all the best selling branches than has ever been shown in the State.

Our new salesrooms have been prepared with special reference to our constantly increasing trade, requiring larger facilities for receiving, packing and shipping goods, and we are able to present a complete stock of

China Holiday Goods.

Patent and Washable Dolls and Heads.

Bisque and China Dolls and Heads.

Wood, Tin & Mechanical Toys.

China Decorated Tea Sets.

China Decorated Cups and Saucers.

Rich Bohemian Vases.

Bargains in Toys for Five, Ten & Twenty-Five Cent Counters.

All goods Imported by us Especially for our new and Exclusive Wholesale Stores.

At this season of the year, we take especial pride in exhibiting a complete and carefully selected stock of profitable and desirable Holiday Goods. Goods which find ready sale, make an attractive display, and are used in every home in the land. The items displayed on our sample tables are actually too numerous to mention. We can only ask you to call, examine our goods, and compare our prices with any House, East or West.

### OUR LEADERS ARE

Fancy Tinted Vases in all new and novel shapes.  
Fancy Hand Painted Vases and Rich Glass Ornaments.  
Low Priced Glass, China and Silver Vases in greatest variety.  
Novelties in Moss Covered Flower Decorated and beautiful English tinted glass.  
Plush and Hand Painted Mirrors for 25c, 50c and \$1 Counters.  
Ladies' and Gentlemen's Decorated Cups and Saucers.  
China Figures, Toys, Mugs, Pitchers, Etc.  
China Plate Sets, Bread and Milk Sets and Fruit Plates.  
German Lava Tobacco Boxes Cigar Stands and Fancy Ornaments.  
The Absolutely Non-Breakable Iron Toys, such as Iron Trains, Butcher Carts, Coal Carts, Donkey Carts, and Two-Horse Surreys.  
Iron Money Banks and Safes to retail at all prices.  
Tin Locomotives, Trains, Animals, Stoves, Kitchens, Musical Toys, Swords, Guns, Tops, Pails, and Rattles to please the boys.  
Decorated Tea and Dinner Sets in fine display boxes, Dolls in all the forms, shapes, styles and varieties of doll life to please the girls.  
Wood Tool Chests, Horses, Furniture, Checkers, Dominoes, Guns, Chairs, Tables, Games, Etc.  
McLoughlin Bros.'s A. B. C. and Children's Books for 2c, 5c, 10c, 15c, 25c, 35c, 50c, 75c, and \$1 Counter.  
Hill's Celebrated Blocks, all sizes and prices.

**GREETING TO ALL.**

# AMOS S. MUSSELMAN & CO. WHOLESALE GROCERS.

Our Stock is Full and Complete, and Our Prices a Little Lower than the Lowest.

No Retailer can afford to be without our

**"BAD BOY" FINE CUT.**

If you have it not in stock, don't delay ordering, if you would see your Customers smile, and receive their thanks. Single pail, 35c; six pails, 33c; ten pails, 32c.

## REMEMBER

DILWORTH'S PACKAGE COFFEE Is the best offered to the public, and never fails to give satisfaction.

**44, 48, 48 South Division Street, Grand Rapids, Mich.**

A Mail Order will prove what we say about prices true.