VOL. 4.

GRAND RAPDS, WEDNESDAY, NOVEMBER 17, 1886.

same representative. He led me to suppose

his after ignorance of Pochontas, George

ever had on hand, excepting samples and

jokes, was ancestry, and that he cared no

more for them than he did for posterity or

mentioned but what he was ready to tell me

what he called an amusing story in connec-

tion with the place. I finally concluded

that Germany wouldn't care if I got him

the same time. This couldn't be done with

Having thus settled the question of his

easily and don't seem to mind.

NO. 165.

## EDMUND B. DIKEMAN,

MAKER,

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS,

# WINTERNITZ,

# Fermentum

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly Attended to.

### BUY WHIPS and LASHES G. ROYS & CO.

2 Pearl St., Grand Rapids, Mich. Get spot cash prices and have the profits. Orders by mail promptly attended to.

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GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

The CELEBRATED EMERY \$3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman,
227 Jefferson Street, Grand Rapids, Mich.



Will find everything they want

RIGHT PRICES

Geo. A. Hall & Co. STATIONERS,

29 MONROE ST., - GRAND RAPIDS.

# ALBERT COYE & SON.

## **AWNINGS & TENTS**

Horse and Wagon Covers, Oiled Clothing, Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order. 73 CANAL ST., GRAND RAPIDS.

Full outfits for the Collection Depart-ment of a Business Men's Association, containing all the late improvements, supplied to order for \$11. The outfit comprises:
1,000 Notification Sheets, for member's

500 Record Blanks, 500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office or express order.

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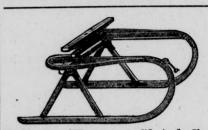
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BELKNAP'S PATENT

Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs.

Lumbermen's and River Tools.

We carry a large stock of material, and have every Shop Cor. Front and First Sts., Grand Rapids.

### PINCREE & SMITH

Wholesale Manufacturers Boots, Shoes and Slippers DETROIT, MICH.



SLEIGHS.

Michigan Agents Woonsocket Rubber Company.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

PETERSBURG, VA.,

OFFICE SUPPLIES, PLUC TOBACCOS,

E. C.,

BLUE RETER, SPREAD EAGLE, BIG FIVE CENTER.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn, and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, ag-gregating many millions of pounds each

quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail-grocers



We have just purchased a large invoice of

# Send us a Trial Order.

Spring Chicken, Moxie and Eclipse always in stock.

GRAND RAPIDS, MICH.

A Ballade of Bills.

Pirst of the month and the bills all here!
Piled on my desk the're a gruesome sight.
Higher than ever their sums appear;
Sadder than ever my sorry plight.
Bills that are wrong and bills that are right:
Bills from the mongers in ev'ry trade;
Bills that enrage me and bills that blight—
Alack-a-day! and the rent not paid!

Others' extravagance costs me dear.
I have three daughters, all damsels bright,
Also a wife, who. I greatly fear,
Shines overmuch as a social light.
Therefore these bills are of lofty height;
Therefore am I of a mien dismayed.
Creditors crowd me with main and might—Alack-a-day! and the rent not paid!

Bills from the grocer for cups that cheer;
Bills from the modiste—a parasite
Battening on me from year to year;
Bills from the butcher, the fleshy wight.
Notes ungrammatical, impolite;
Notes that a knowledge of law parade;
Notes that inform me that "money's tight".
Alack-a-day! and the rent not paid!

L'ENVOI. Creditors, pity! My hair is white, Blanched by your rabid and rude brigade Asking that payment I expediate— Alack-a-day! and the rent not paid!

At a recent commercial travelers' banquet Judge J. M. Greer responded to the toast,

you some account of early childhood and dawning youth of this remarkable produc-Antiquity of the Drummer. tion of trade. I find, however, that the halcyon days were spent by him in an hon-"The Drummer," as follows: tion of marvellous, wonderful and authentic In common with most banquet speakers, fairy tales. No record has been preserved I believe that on occasions of this sort one's of his life at Sunday school, but it is believspeech should be serious. It makes no sort ed by many that he learned the ten commandof difference that we are met for purposes of social enjoyment and our intention is to say since that he has forgotten them. When be jolly; it makes no difference that to-night we have put away all sober thought, and the thing we expect is entertainment. Nothtertaining the customers rather than selling ing can deter your post-prandial orator, and the Constitution of our country having guarall other geniuses who scorn the work they class, distrusts all of them. teed freedom of speech, he has the legal were not born to discharge. He knew that right to solemnly dole out useful information at the witching hour of midnight. Your towns the admiring country merchant was true philosopher agrees that it is not well waiting to give him orders; that the hotel for a man to entirely surrender himself to pleasure. Acting on this idea, the ancient just as soon as he had read all the almanacs Egyptian introduced at his feast the skull of which he could borrow, seen all the min- than against it. some departed kinsman. I imagine that strel troupes and circuses he could get into skull brought about the necessary solemni--he went. I will not further follow that ty. We of the modern time have substitutbrilliant career, which will end only when ed for the death head the speaker with statcommercial progress shall cease to exist; from and and left bare. istical learning that he is bound to impart. only when man shall fail to appreciate en-All good Americans believe that after this ergy and good humor, and when he individlife is over and their feet have crossed the dark Lethean stream, they will enter a land him: "Here lies the child of enterprise, of perpetual stump speaking, and that the who was in himself the delightful embodigood things we intended to say here we will ment of push and industry." get off to an admiring audience of angels. Washboards. Nor do any of us-as nearly as I can find out-intend having any consideration for Correspondence Cleveland Leader. 'I had a long talk with the traveling agent the audience. You have asked me to reof one of the largest washboard factories in spond to "the drummer." When your presthe United States the other day. Said he: ident first told me that this honor was in "Millions of washboards are made and sold store for me I was overwhelmed, and have in the United States every year, and and at continued in that state ever since. Very least 7,200,000 are sold yearly between the little is known, I find from a careful study of the different books on the subject. True, Allegheny mountains and the Missouri river. There are two factories in Cleveland Herodotos tells of certain wandering tradesmen who, wherever they went astonished which turn out two hundred dozen washthe natives and brought home their shekels. boards a day, one in Toledo which turns

and their lives in their hands and went boards are made in the West. The Eastern ahead of anything else in their day. True, factories make their washboards of pine. some of the Egyptian mummies are said to The best wood for washboards is the cottonresemble in personal appearance and the wood or the sycamore. Pine is too soft, hardness of their cheek the commercial and white pine is too expensive. The best tourist of to-day, but I do not believe any of washboards are made with dove-tailed heads, these could have been the genuine article, with wire nails driven across the grain of as none of these writers say anything about the wood, You can buy the poorer class as his always getting the best seat in the rail- low as 80 cents a dozen at wholesale, and road train and his never ringing a chestnut the better boards cost as high as \$2.15 a bell. It is my private belief that the drum- dozen. A man in New York has invented mer is of English origin, and was born in a washboard which he has offer to the trade the early part of this century. Certain it is for \$9 a dozen, but it costs too much and that his mother was necessity and his father will not sell. Double washboards are was enterprise, while the food upon which those that have zinc ridges on both sides. he has grown to greatness is competition. The prices of these run from \$1.60 to \$3 per We may as well concede, however, that dozen. At retail washboards cost 25, 30, something of a cloud surrounds his birth, 35, 40 and 50 cents apiece." "Who made the first washboard?" While it is known that his parents, like "I don't know, but the first were made of those of all other distinguished men, were poor but honest, yet we do not know in wood entirely and our washerwomen used what country his young cheek first took on to pound the dirt out of the clothes with a the mantling blush, or in what air his strong stick by laying them on a board. The first voice was wafted. We only know that washboards made of zinc were put upon the when he first spoke he began telling second- market about twenty-five years ago and the thusiasm. The Grand Rapids & Indiana clicking machine at first threatened to dishand jokes, and the first thing he was ever style first invented is found the best to-day. known to do was to get the very best room Washboards made of glass are liable to Toledo, Saginaw & Muskegon project is The State Assayer of Massachusetts says at the hotel. Like Homer of old at least break, and I think the best washboard is fairly assured, as the committee is at work Muzzy's Corn Starch for table use, is perfectly pure, well prepared, and of excellent birth. Doubtless many more would have birth. Doubtless many more would have now one made of a solid piece of zinc as a money, together with terminal facilities ty hours, or five or six days of three or four spoken out if I had had the time to inquire rubbing surface which is very good. The there. Now the proposition is to push on of their mayors. I heard from enough to be demand for washboards increases right an extension of the Chicago & West Michisatisfied that it was perfectly impossible to along, and I suppose our trade will continue gan road from Big Rapids to Alpena, on in hand. The result was accomplished with-

proverbial indifference and reckless courage.

does not care who or how many people are

born there, and as they have a national

poem called in their own language, "Der

Drummer," I have concluded to locate him

as a native of that soil. Before arriving at

this bold conclusion, I confered with the

Josephus incidentally alludes to men in the out three hundred dozen daily, and two in

mercantile business who were frequently St. Louis which turn out over a million a

away from home at night. Tacitus tells us year. There are at least twenty different

of certain Romans who took their goods varieties of washboards, and the best wash-

industry of America. As Germany, with take off dirty ones." No Imputation Intended. "Gentlemen," said an old fashioned Baltimore merchant, as he called his clerks departure. I shall put in a cashier who will hereafter handle all the money and

There was great sensation among them at drummer himself, but found his ideas wholly impracticable on the subject. At one once, with muttered threats about resigntime he would insist that he was descended ing.
"But, gentlemen," he continued, to prove from all the English and French nobility.

make all the change."

At another he claimed to be Lady Jane that this step is no imputation on your honesty, I will advance every clerk's wages to Again he said he was the "Man of the cover the amount he has been in the habit Iron Mask," and upon still another occa- of forgetting to deposit in the drawer at Every railroad centering at Muskegon in- no two dollar shoes. We'll be lucky if we sion he told me with tears in his eyes that night. Please hand in your figures this he was the brazenfaced Janus of Rome. afternoon."

As a conclusion, he confided to me that he The new department was inaugurated that he seldom visited the same city as the or any figures submitted.

Maxims for Merchants. that he was the original John Smith, but From the Dry Goods Chronicle.

day dissipated that story. He said that the largest supply of any one thing that he had and qualifications.

Every merchant who has been in business will concur with the assertion that fully rail routes, making it a good hotel point. nine-tenths of the losses he has met with One day the sandy lands back of Muskegon. accuracy. No city of the globe could be therein arose from something which he could previously have known.

sufficient sense to conduct a mercantile bus- in two or three decades will inhabit Chicago iness that qualifications of honesty and in- and its environment. Much of these proborn all over the "Faderland" at one and tegrity are more appropriately testified to by some one else than himself. When a merchant learns that banks and

anybody but a distinguished character, but many of them or their biographers do it bank directors are his friends for their own interest, he will neither rely so confidingly and Chicago, winter as well as summer, to on their help, nor complain so bitterly when birth, as a faithful historian I should give then decline longer to aid him. When a merchant finds himself affected

in credit by the discredit of another with whom he has friendly associations, it is wise to broach the subject at once to his creditors est evasion of school tasks and the inven- and show them, as best he can, that the influences which brought down his friend are character. It has been a common observain no danger of undermining his prosperity.

The habit often prevails among wholesale merchants of connecting together acquainments there, as he has been often heard to tances and dealers from one locality, that sometimes nationalities, special names, or given the position of salesman in a store he all residents of a State, are separately placdevoted the greater part of his time to en- ed under the ban of distrust, and credit is refused, because the wholesale merchant. them goods. He acted in this matter like having met with so many loses from the

When a duty is unpleasant we go to it rehe belonged to the road; that in distant luctantly, and rarely succeed in our labor so ter the last log has been boomed on Muskewell as when we work with pleasure.

the last stick that is to float down the crys-Retail dealers have their particular tastes keepers were dusting their best rooms, and as well as other people, and generally it is tal and perennial Manistee. wiser to work with the current of them

> There is no advantage to a retailer clinging onto one place, like an oyster to a rock which the waters have permanently receded When a dealer lives in close proximity to

ually passes away may it be written over days, and even ten days, are oftentime quite advantageous to him as a credit. If a man feels that his soul is contamin-

> will require him frequently to soil them. Brief credit contracts are worthy of being of the relative amount of capital which any

particular business will require. Ten days and thirty days are not commonly considered as credit, being merely a few days' grace on cash purchases to enable read by Robert M. Floyd before the Michithe retailer to get his goods home and ex- gan Business Men's Association, that gen-

While it is impossible to positively fortell the profitable results of any contemplated clared some plain truths which business business, yet we may calculate sufficiently men ought to consider. The fact is that near to say that if everything occurs as us- misrepresentation is as dishonest as peculaual, such or so much will be the profit.

amine them.

credit could buy the greater portion of his his neighbor is no better than the clerk or stock of goods on from four to eight months' the book-keeper whom he may detect in the credit. Since then credits have been very act of "knocking down," when he delibergenerally limited to ten days, thirty days ately palms off adulterated goods or makes and two and four months.

When fish go up the stream the fisherman who casts out his net lowest down the river only the promoter of evil in himself, but he stands the best chance of being rewarded is a tutor in the art of hishonesty and his for his labors, as those above him only have moral influence is baleful in the extreme. their chance at the fish that escape his

A retail house, well established in business, with a large number of regular customers, may risk removal to a less eligible location for the purpose of reducing rent, or other prudential considerations; but the movement then should be to a location which would be gradually improving, and never to one that is gradually deteriorating.

### Muskegon or Manistee, Which.

From the Northwestern Lumberman,

Muskegon has finally got the railroad enbranch is well on toward completion. The tant sections of Michigan. The Alpena road would become a great log carrier from steamers running to this city and other west flour." had borne many names in many places, and without a single resignation being offered shore points. The tendency will be for the Wood pulp pails \$4 a dozen. Curtiss, trade of interior Michigan to come to Mus- Dunton & Co.

kegon for a connection with western mar kets. Raw material from the forests, the It is indispensable to success that a mer- farms and the bowels of the earth, will flow Washington, and other characters of that chant should like his business, and think it to Muskegon for manufacture there, or one of the best suited to his peculiar gifts shipment over the lake. Passenger travel, during the season of navigation, should be large through Muskegon, by the lake and now thought lightly of, will become vastly productive of fruits and vegetables that will It will naturally occur to anyone who has find a market among the millions that withducts will be brought to Muskegon by rail and shipped thence by lake. The time is coming when large, swift and safe iron steamers will ply daily between Muskegon meet the traffic requirements of that route. The rivalry of towns on the east shore of Lake Michigan is likely to be between the two that have made such a noise in the pine lumber world-Muskegon and Manistee. They have been called sawdust and slab towns, names that indicate a transitory tion that when the pine tributary to Muskegon and Manistee waters should have been exhausted, the mill towns that flourished by reason of this pine would fall into decay. But a new era is to dawn on Mnskegon and Manistee. The latter with 20 years more of pine business, and with her hardwoods, salt, potroleum and agricultural back ground, and the former as a railroad, manufacturing and trade center, as well as an important lake port, will live and thrive afgon lake, or the graylings have winked at

### Adulteration and Misrepresentation.

Erom the American Merchant.

Adulteration is carried on to a very great extent, and while merchants may be sometimes innocently led into the sale of adulterated goods, yet in most instances it is the market where he buys his goods, thirty fair to assume that they know the character of what they buy and sell. But how many are there who are courageous, yes. honest, enough to tell their customers that ated if his hands are soiled, let him be the articles which they offer are not all that careful about embarking in a business that they seem or claim to be and the reasons therefor? Some merchants are not slow to practise this system themselves, excusing taken into consideration in the calculation themselves, as do all others who in any form take advantage of it, on the ground that they must meet the market, or in other words compete for trade at the expense of fair dealing. In a paper tleman, referring to competition and its influence on the deterioration of products, detion, and the man who would be shocked Prior to the war the retail dealer in fair were he to be charged with rifling the till of misrepresentations of the character of the articles which he offers for sale. He is not

### Type-Writers.

From Harper's Weekly.

A man of letters in this city was under contract with a publisher to write a book of about 36,000 words, or what would be equivalent to forty of our columns. He had prepared himself carefully for the task, but the contemplation of its manual labor tired him in advance. He went to a type-writer's office, where three or four industrious girls were earning their living, and learned that he could dictate to one of them at the rate of 1,800 to 3,000 words an hour by paying four cents a hundred words. The noise of the turb his efforts at original composition, but before he had worked half an hour he was used to it. The business of composing and hours each. At the end of each sitting he locate him as a home product or an infant as long as people put on clean clothes and Lake Huron, with good prospect that the out fatigue, and its quality, he says, was enterprise will be carried out. With these unusually good—for him. He further testithree lines completed, Muskegon would fies that, for the first time in his life he has have railroads radiating into all the impor- a realizing sense of what emancipation is.

"Yes, the Lord has sorter seemed to smile around him, "I have decided to make a new the interior pine regions, and help prolong on me this year," said the deacon, as he the life of the lumber business at Muskegon, stuck the corn cutter into the fence. "A as the Macinaw division of the Michigan big apple crop-heaps of 'taters-fine yield Central and the Flint & Pere Marquette of wheat and oats-big hay crop, and corn have that of Saginaw. But more import- A No. 1. Yes, I feel as if I had been blesstant still, these radiating roads will make ed." Just then the deacon's boy came from Muskegon a commercial and manufacturing the house and whispered something in the point of magnitude, and prolonging her old man's ear. "Two dollars for a pair of growth after the sawdust of her waterside shoes!" shouted the deacon as he raised his foundations has mingled with the earth. head. "You tell your mother she can't have creases its importance as a lake port, for all get through the coming winter without havmust have docks, warehouses and lines of ing to sell the hosses to buy meat and

## The Michigan Tradesman.

A JOURNAL DEVOTED TO THE Mercantile and Mannfacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

### WEDNESDAY, NOVEMBER 17, 1886.

Grand Rapids Traveling Men's Association President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie,

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

### HAVE PATIENCE.

Numerous complaints come to THE TRADESMAN of late relative to the unusual delay occasioned in getting goods from this and other markets. Some complain that Grand Rapids is worse than any other town in the country in this respect, while others assert that Detroit gives them pre trouble, and still others lament the fact that they experience the greatest difficulty in getting goods from Chicago on any kind of

With a view to determining the occasion for such complaints, and ascertaining whether the delays were real or imaginary, a reporter of The Tradesman was detailed to interview the jobbing trade on the subject. The first man seen answered the interrogation by handing the reporter a bundle of complaining letters several inches thick and every person seen produced testimony corroborating the reports whose truth or falsity THE TRADESMAN was endeavoring to es-

The occasion for complaint will be readily understood when it is stated that the rerailway company short of cars, so that it is almost impossible to move freight as fast as received. As a rule, orders received at Grand Rapids jobbing houses before 12 has lately shipped desks and seats to the o'clock are put up and delivered at the respective freight depots before night of the Grant, Oxford, Ishpeming, Ossineke, Chesland last Monday and delivered to the rail- Ohio; Baltimore, Md.; McGregor, Dallas way company the same afternoon had not and Aubrey, Texas; Newton and Waterleft the depot on Friday morning and did not reach its destination until Saturday and Regis Falls, N. Y.: Hinsdill, N. H.; evening. The jobbing trade is powerless to Oregon City, Oregon; Coal Glen, Pa. prevent the delay, and the railway officials are bending every energy to get traffic through with the least possible delay, but until there is a decrease in the volume of business or large accessions to the rolling was over." Election is past and Mr. Mcstock, there is little hope for material im. provement.

men are inclined to cultivate.

A merchant located at a neighboring town suggests the following query for consideration at the March meeting of the Michigan Business Men's Association: "Ought daily papers to publish wholesale quotations?" The subject is one of growing importance to the trade, and should receive the candid consideration of the convention. On general principles, THE TRADESMAN is inclined to the opinion that jobbing prices are out of the stock to this city, occupying the store place in a daily paper. Nine times out of now used by E. G. Studley & Co. until ten the market is not correctly reported, and when it is, the facts are stated so vaguely that the consumer is frequently lead to think that the consumer is frequently lead to think & Sons' retail department, he having leased

Sons' retail department, he having leased to the department that Cahalan & Cowman.

The Hubbardston Advertiser is authority to the department that Cahalan & Cowman. takes a daily paper for its wholesale quotations—he looks to his trade journal for that D. J. Evans & Son or D. J. Evans & Co. his customers continually referring to the quotations appearing in the daily press stated), is more than an ordinary' mind is capable of comprehending.

are as persuasive as the three-card-monte counts to collect, or who wishes to be spared be constructed with a view to its occupancy from making bad accounts, should organize as a wholesale dry goods establishment. an association in his community, or identify Mr. Fox and his brother, Charles, have dekimself with a neighboring association. That is the legitimate way to accomplish the objects above referred to, while the wealth, the capital stock to be placed at Kalkaska Manufactoring Co., will soon be fraudulent collecting concern affords no re- \$200,000. The preliminaries of organizalief aside from the worthless expenditure of tion have not all been arranged as yet, but

mazoo (55 members) have qualified for ing as any jobbing house in the State and membership in the Michigan Business Men's be admirably equipped for carrying forward Association during the past week, giving it the work of supplying Western Michigan teeth. a total auxiliary membership of 647.

Tustin organized according the programme last Wednesday eveding and Muir on Friday evening. Woodland merchants are on the is no reason why the returns should not be anxious seat and will soon present a united abundantly satisfactory. front to the dead-beat and peddler.

Charlevoix presents her first failure in the embarrassment of Upwright, Emery & Co. So says Dr. Crouter, and he has lived there long enough to know what he is talking

Peter Crobar is the name of a grocer at Millington

Wood pulp pails \$4 a dozen. Curtiss,

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Carr & Pierson succeed Frank Pogodzinski in the saloon business.

Frank Smith has engaged in the grocery business at Leroy. Olney, Shields & Co. furnished the stock.

Chas. Williams has engaged in the grocery business at Hart. The stock was pur-

chased at this market. Frank Lamoreaux has engaged in the grocery business at Orangeville. Olney,

Shields & Co. furnished the stock. D. W. Davison has engaged in the grocery business at West Olive. Olney, Shields & Co. furnished the stock

John C. Russell has engaged in the grocery business at Benton Harbor. Bulkley,

Lemon & Hoops furnished the stock. Frank Dyk has engaged in the grocery business at 451 Jefferson Avenue. Amos S. Musselman & Co. furnished the stock.

Ed. Telfer is putting in a new baking powder machine, which will enable him to double his manufacturing capacity in that

G. S. Brown & Co. will be the style of the wholesale boot and and shoe business in the new Barnhart block.

Nelson W. Crook, formerly engaged in gage. the grocery business on the corner of Shawmut avenue and Winter street, has purchased the restaurant business of N. Spencer, Springs. at Cadillac, and will conduct a fancy grocery department in connection.

The Grand Rapids Soap Co. now expects to begin the manufacture of soap as soon as December 1. The boiler has been set, nearly all the machinery is in place, and enough raw material is stored on the premises to cent revival in business caught nearly every keep the factory in operation for several

The Grand Rapids School Furniture Co. following points: Fremont, Howard City, same day. Yet an order received from Hol- ter, Mich.; Louisville and Independence, ville, Kansas; Blue Hill, Neb.; Seeley Creek

Neal Mc Millan promised THE TRADES-MAN he would work up the subject of organization at Rockford, "as soon as election Millan was delegated to represent his district in the Legislature by a handsome In the mean time, the retail trade will majority. Unless he moves in the matter have abundant opportunity to exercise that of organization soon, he will seek to excuse cardinal virtue which is sometimes spoken himself by pleading, "Wait until the Legisof as patience-a virtue too few business lature is over." Mr. McMillan should remember that there is no time like the prestage of the delay.

> D. J. Evans is a man reputed to be worth about \$80,000, the most of which was made bankrupt general stock of M. P. Reynolds he engaged in the crockery business at Detroit under the firm name of Evans, Burwell & Co. He subsequently bought out his partners and removed the stock to Clar- Representative in the Legislature from Mainda, Iowa. He now proposes to remove from the expiration of Leonard's lease. The firm name of the new concern will be either partnership, Mr. Cowman continuing.

common remark that the only enterprise stock. Messrs. Fuller & Co. are closing (wrong nine times out of ten, as before Grand Rapids really needed is an exclusively out the crockery and glassware stock and wholesale dry goods establishment. As the will remove their grocery stock to Owosso. years have gone by, several persons have been credited with cherishing ambitions in Beware of bogus "collection," "report- that direction, but up to the present time ing" and "detective" agencies. They are the project has failed to take definite shape. about as numerous as the traveling frater- The Tradesman has inside information to nity and the oily rogues who represent them | the effect that the five-story brick block to be erected by E. Crofton Fox next season on men. The business man who has bad ac- the corner of Ionia and Louis streets will cided to embark in the enterprise in company with six or seven other gentlemen of enough has been done to indicate the character of the enterprise, which warrants the Manton (thirteen members) and Kala- statement that it will be on as strong a footwith a million dollars' worth of goods annually. Considering the field open to the enterprise and the advantages it will have in the way of competent management, there

### DETROIT DOINGS.

Jas. H. Lynch and Alfred Ten Eyck have ner of State street and Woodward avenue. line.

cock, Esselstyn & Co., dealers in tailors' torn down and new and larger buildings head, and applied directly to the nerves, and trimmings, will be re-organized, and after Jan. 1 will be known as Hitchcock, Son & moved. The new firm, Ambler & Tolbert, vear and the last six months to one vear and the last grain is as notont as the

Peck Bros. are closing out their hardware

tock at Clayton. C. Meyfurth succeeds Jas. Hannah in the grocery business at Jackson. Frank H. King succeeds Pratt & King in

the drug business at Jackson. T. Smith, grocer at Lakeview, has been closed under chattel mortgage.

Coon Bros. succeed Coon & Delinde in the grocery business at Manistique.

Wm. Warren succeeds L. G. Phelps in the grocery business at Millington.

in the drug business at Bessemer. Osgood & Mowry succeed Benjamin Bros.

in the grocery business at Morenci. Smith & Emmons succeed T. R. Mosher in the grocery business at Jackson.

Trim & McGregor succeed Brown & Mapes in the dry goods business at Ypsilanti. Saxton & Severance succeed Saxton &

Kidder in the drug business at Concord. Wm. H. Elliott succeeds D. A. Yocum & Co. in the grocery business at Jack

from Hillsdale back to Perrysburg, Ohio.

the firm which has arranged to engage in & Co. in the hardware business at Muske-

gon, has been closed under chattel mort- a few days.

Geo. & Walter Kephart succeed Bollinger Bros. in the grocery business at Berrien

Fred. H. Lawson, of the firm of A. L. Wright & Co., general dealers at Bad Axe,

Isaac B. Bagley, grocer and meat dealer at Decatur, has sold his grocery stock to S. Vought.

Fred Lawson, a young business man of Bad Axe, is dead from an attack of malignant diptheria. The hadware store of B. F. Harris, at

Caro, has been purchased by Wilmot & Latham, of that place. Wm. Green, dry goods dealer at Van-

Ex-Postmaster E. R. Root has bought the

interest of B. R. Moore in the grocery firm of Moore & Eligh, at Coldwater. G. W. Ferguson, formerly in the hardware business at Fairfield, has bought Tif-

fany Bros. hardware stock at Jonesville. W. W. Hough's grocery stock at Lansing was damaged by fire last Saturday, but \$2 .-000 insurance will probably cover the loss. Homer Strong, a St. Louis boot and shoe dealer, has opened a branch store at Ionia,

placing his brother Horace in charge of it. Howard City Record: C. J. Burch has sold his stock of drugs to S. C. Scott, who moved them into his City Drug Store this

E. Y. Hogle has purchased the interest ent and that the dead-beat is taking advan- of Henry Cook in the grocery firm of Hogle & Cook, at Hastings. Mr. Cook remains as salesman. Chauncey E. Morse has purchased the

in lumbering operations. A few years ago, & Son, at Remus, and will continue the G. H. Reader, of the firm of Reader Bros., general dealers at Scottsville, was elected

> son county. Selkirk & Whitford, general dealers at Charlotte, have dissolved, dividing the stock

that the margins accruing to the dealer are larger than they really are. No merchant the premises for a term of years, dating for the statement that Cahalan & Cowman,

S. B. Fuller & Co. have sold their store building at Muir to N. J. Fowler, who will For several years it has been a matter of shortly occupy the same with his bazaar the State.

MANUFACTURING MATTERS.

The Elk Rapids Iron Works is now running on the ten hour system.

An effort is being made to get a western stove factory to move to Battle Creek.

Omer Osgood succeeds Osgood Bros. in the manufacturer of brooms at Morenci. . Wm. H. Schmedlin, succeeds Schmedlin & O'Brien in the manufacture of carriages at

The old pill box factory, owned by the running again.

W. S. Nelson's steam planing mill, at Battle Creek, is nearly completed and will be ready for operation in about two weeks. Ball Bros., of Madison, Wis., are fitting up a large machine shop at Battle Creek, for the manufacture of threshing machine

Nashville News: The manufacturing firm of Shields & Walrath has dissolved co-partnership, but W. E. Shields continues the business at the old stand as heretofore.

The Shetland Knitting Works, at Richmond, have thus far this season sold \$3,300 worth of hoods, and could have sold many more had it been possible to make them.

The roller process mill that was to have formed a special partnership under the been built by the Port Austin manufacturname of Jas. H. Lynch & Co., "haber-ing company has failed to materialize. dashers." They will haberdash at the cor- Chances are good for an investment in that

The extensive wholesale firm of Hitch- The old paper mill at Dundee is to be Co. Mr. E. A. Esselstyn will withdraw and engage in other business.

The new nrm, Ambier & Tolbert, year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

legan. A woolen mill will be added to the Dundee plant next spring.

A company with a capital stock of \$48. 000 to be known as the Livingston Door Bell Gong Co., for the manufacture of Chas. S. Livingston's patent door bell, has been organized at Battle Creek, with the following officers: A. J. Sutherland, president; Chas. S. Livingston, vice president, secretary and general manager; C. B. Webb, treasurer. The bell invention is said to be the best article of its kind. The company J. L. Strong & Co. succeed J. L. Strong will manufacture all grades and sizes of door bells and gongs, also gongs for locomotives, steamboats, fire engines, patrol wagons, etc., the latter to run by either hand or steam power.

The Hurd flouring mill, at Marshall, is in the hands of the First National Bank of that city. The mill has been doing a large busiress, requiring considerable cash and a large line of discounts, which have been furnished by the Bank and for which the wheat in store has been pledged. The J. Davis has moved his stock Thardware Bank has now taken formal steps to effect a settlement. Mr. Hurd is principal stock-W. H. Sprague succeeds Carpenter & holder in a company owning 75,000 acres of John in the boot and shoe business at Fen- pine land in the Adirondacks, together with two saw mills and twenty-two miles of Karel & Decker succeed John Boersma railroad. He is undoubtedly financially sound and has put \$20,000 worth of improvements into his mill this year. It is Lyman Arms, hardware dealer at Muske- expected the difficulties will be adjusted in

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

WANTED—Good advertising canvasser, to travel in this and adjoining states, on a commission basis. Address XYZ, care "The Tradesman" office.

WANTED—Situated by first-class traveling salesman, grocery line preferred. Ad-dress, Traveler, care "The Tradesman." 164tf

WANTED—To buy paying drug store in town of 1,000 to 3,000. Address, with particulars, Box 172, Galesburg, Mich. 165\*

FOR SALE-One half interest in stock of dalia for the past dozen years, has moved his stock to Concord.

P groceries, crockery, drugs and jewelry. Price \$1,500, \$500 down, balance on time. Reason for selling, poor health. Have good trade. C. A. Stebbins, Lawrence, Mich.

F YOU WANT-To get into business, to sell I your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs leents a week or 50 cents for three weeks.

DOUBLE THICK Ordinary Rubber Boots GREATEST always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give MPROVEMENT DOUBLE WEAR. RUBBERBOOTS

Most economical Rubber Boot in the market. Lasts longer than any other boot and the TWO YEARS PRICE NO HIGHER. TEST. COMMON SENSE IDEA DOUBLE THICK BALL

Will remove to No. 4 Mon. the store now occupied by Houseman, Don-

nally & Jones, Nov. 15th.

Will open with the largest and finest stock of Rubber Goods, Mill Sypplies, Fire Department Supplies, and Sporting Goods in

### PIONEER PREPARED

Order your stock now. Having a large stock of the above celebrated brand MIXED PAINTS, we are prepared to fill all orders. We give the following

### Guarantee:

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead or such other

Hazeltine & Perkins Drug Co. GRAND RAPIDS, MICH.

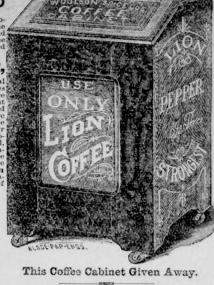
CUSHMAN'S

NEURALGIA Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that ossible? Because by inhalation the very olatile remedy is carried directly to the delicate net work of nerves in the nose and

## OLD BARRELS

Lion Coffee Cabinet,





fee is served. The grocer w The grocer who sells LION cure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE. For sale by all Wholesale Grocers every-

Woolson Spice Co.

92 to 108 Oak St., Toledo, Ohio,

# JENNINGS & SMITH,

Will Discourse on their

Complete Line of

# PERFUMES

NEXT WEEK.

SNOW-SHOVELS. SLEDS.

FIRE-KINDLERS

FOR SALE BY

Curtiss. Dunton

# Potatoes, Onions, Apples, Kuta Bagas In Car Lots.

Shippers looking for a better market than near-by markets afford will do well to write or wire us for prices before consigning elsewhere. All goods sold on arrival and remitted for. Commissions, 5 per cent.

C. J. BECKER & CO., 1002 N. Third St., ST. LOUIS, MO.

Order a sample case of

HONEY BEE COFFEE. PRINCESS BAKING POWDER.

Equal to the Best in the market.

Wholesale Grocers. 59 Jefferson ave., Detroit, Mich.

E. FALLAS,

Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention. We Handle the Celebrated "ROCK BRAND" Oysters. No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. 97 and 99 Canal Street, Grand Rapids, Michigan

# RINDGE, BERTSCH & CO.,

## SHOES

AGENTS FOR THE

### BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, Grand Rapids, Mich.

ORDER

Our Leader Smoking Our Leader Fine Cut 15c per pound.

Our Leader Shorts, 16c per pound.

33c per pound.

Our Leader Cigars, \$30 per M. The Best in the World.

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

### HESS PERKINS Hides, Furs, Wool & Tallow

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Jobbers Michigan Water White and Saginaw known.
Legal Test Oils. Manistee and Saginaw D. S. Jobbers Michigan Water White and \$50,000 worth of liabilities, and assets un-Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vin- 80 feet, two stories in height, for a furniegar works. Write for quotations. MISKEGON, MICH.

O. W. BLAIN & CO., Produce Commission Merchants,

# Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Corres-ndence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

### MOSELEY BROS.

## SEEDS, FRUITS, OYSTERS,

And Produce.

### TIME TABLES.

Chicago & West Michigan.	
Leaves.	Arriv
+Mail 9:00 a m	3:55 1
†Day Express	9:30 1

Newaygo Division. 

### Grand Rapids & Indiana

Arrives.	Leaves.
Traverse City Express	7:00 a m
Traverse City and Mackinaw Ex., 9:20 a m	11:30 a m
Petoskev and Mackinaw Express 3:40 p m	4:55 p m
7 a m train has chair car for Traverse C	ity. 11:30 a
m train has chair car for Petoskey and Ma	ckinaw City.
4:55 p m train has sleeping and chair cars	for Petoskey
and Mackinaw.	
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express	11:45 a m
Cincinnati Express 4:55 p m	
Traverse City and Mackinaw Ex 10:50 p m	
7:15 a m train has parlor chair car for	· Cincinnati

### 5:15 p m train has Woodruff sleeper for Cincinnati. C. L. Lockwood, Gen'l Pass. Agent. Lake Shore & Michigan Southern.

	Kala	mazoo Divi	sion.	
Leave				Arrive.
Ex. & Mai	I. N. Y. Mai	1.	N. Y. Ma	il. N. Y. Ex
5:00 p m	7:45 a m.	Grand Rapids	. 9:45 a m	1 7:10 p n
6:22 p m	9:02 a m.	.Allegan	. 8:25 a n	a 5:48 a n
7:30 p m	10:10 a m.	.Kalamazoo	. 7:25 a n	4:50 p n
9:00 p m		White Pigeon		
2:30 a m	5:10 p m.	.Toledo	.11:15 p n	a 10:40 a n
8:25 a m		.Cleveland		
2:45 p m	3:30 a.m.	.Buffalo	.11:55 a n	11:55 pr
5:40 a m		.Chicago		
		ves Grand Rap		
		r as Allegan.		
cept Sunc		J. W. MCKENN		
	THE REAL PROPERTY.			

### Detroit, Grand Hayen & Milwaukee.

GOING EAST.	
Arrives.	Leaves
+Steamboat Express	6:25 a n
†Through Mail	10:50 a n
tEvening Express 3:15 p m	3:50 p n
*Limited Express 9:20 p m	10:55 p n
†Mixed, with coach	11:00 a n
GOING WEST.	
+Morning Express 1:05 p m	1:10 p n
†Through Mail 5:00 p m	5:05 p n
†Steamboat Express10:40 p m	
†Mixed	7:45 a n
*Night Express 5:10 a m	5:35 a n
Daily, Sundays excepted. *Daily.	
Passengers taking the 6:25 a m Express 1	nake clos
connection at Owosso for Lansing, and at 1	
New York, arriving there at 10:30 a m the	following
New York, arriving there at 10:50 a in the	Vocmowing
morning. The Night Express has a through V	
and local sleeping car from Detroit to Grand	
D. Potter, City Passenge	er Agent.
GEO. B. REEVE, Traffic Manager Chicago.	

### Michigan Central

DEPART.
Detroit Express 6:15 a n
Day Express 1:10 p n
*Atlantic Express
Mixed 6:50 a n
ARRIVE.
*Pacific Express 6:00 a n
Mail 3:00 p n
Grand Rapids Express
Mixed 5:15 p n
*Daily. All other daily except Sunday. Sleeping car
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connect
tions made at Detroit with all through trains East ove
M. C. R. R., (Canada Southern Div.)
CHAS. H. NORRIS, General Agent.
Charles and Articles and Charles and Charl

Detion,	Mackinaw & Maiquette.
Going West.	Going East.
11:45 a m 9:05 a	m Grand Rapids. 6:00 a m 5:05 p m
10:30 p m 6:50 a	mSt. Ignace 8:30 pm 6:00 a m
9:40 a m 2:56 a	mSeney 5:15 p m 1:38 a m
7:00 a m 12:40 p	m Marquette 2:15 p m 9:30 p m 2:00 p m 6:10 p m
8:30 a m 1:40 p	mNegaunee 1:25 p m .5:32 p m
	mIshpeming12:58 p m 5:20 p m
5:30 p	mHoughton 9:20 a m
5:50 p	mHancock 9:01 a m
6:35 p	mCalumet 8:15 a m
Mixed train lea	ves St. Ignace at 7 a m; arrives Mar-
quette 5:30 p m;	leaves Marquette 7 a m: arrives St. Ig-
nace 5:55 p m.	E. W. ALLEN,
Gen. Pass. and T	icket Agent, Marquette.

Arrives.

Arrive

"The Tribune Book of Open Air Sports."

A work compiled by THE TRIBUNE, especially for the young men of the United States. It is a thorough statement of the present status of Open-Air athletic amusements in the achievements of the rules of every important game, the records of noted contests and the achievements of American Champions. The book will contain a bout 130 illustrations, Chapters are provided on Arenery; Base-ball, with the record of wonderful playing and the League and Association contests, and instructions how to contests, and instructions how to one test, and instructions how to Design, Build and Sail a Boat; Rowing, Canoeing, Fishing, Trapping, Swimming, Hunting with Shot-Gun and Rifle, Camping, Ganoeing, Fishing, Trapping, Swimming, Hunting with Shot-Gun and Rifle, Camping, Ganoeing, Fishing, Trapping, Swimming, Hunting with Shot-Gun and Rifle, Camping, Ganoeing, Fishing, Trapping, Swimming, Hunting with Shot-Gun and Rifle, Camping, Universely the writers who have contributed are William and the writers who have contributed are William George W. Wingate, Professor George Goldie, Directors of Athletics of the New York Athletic Club; and a large number of private gentlement throughout the country have frumished George W. Wingate, Professor George Goldie, Directors of Athletics of the New York Athletic Club; and a large number of private gentlement throughout the country have frumished George W. Wingate, Professor George Goldie, Directors of Athletics of the New York Athletic Club; and a large number of private gentlement throughout the country have frumished George W. Wingate, Professor George Goldie, Directors of our manly youth, and yet will also metal the demands of adults. Will be ready for delivery December 1st. Cotavo, 509 pages, Reckell, 1, 22-50; with Semi-weekly, 1, 22-60, 25-50; Terms, postage paid: with Weekly, 1, 22-61, 25-50; with Semi-weekly, 1, "The Tribune Book of Open Air Sports."

Also "Blunt's Rifle Practice," a book for every hunter and National Guardsman; a fine Waltham watch; the low-priced Waterbury watch; the two Unabridged Dictionaries; Wood's Medicine, Hygiene and Surgery, illustrated; Ridpath's History of the United States illustrated; and Young's Concordance of the Bible.

Sample copy, giving terms in full, sent free. Order by postal card. A Club Agent wanted wherever there is

THE TRIBUNE, New-York.

	OYSTERS AND FISH.	
1	F. J. Dettenthaler quotes as follows:	
a	OYSTERS:	
s	New York Counts	
d	Selects	25
r	Anchorsstandard	
	CLAMS.	10
	Quohog, \$\partial 100	1 00
	FRESH FISH.	
n	Cod	@10
n	Haddock	@20
n	Mackinaw Trout	@ 7
n	Smelts10	@11
n	Whitefish	@ 71/2
	FIELD SEEDS.	

The Bellevue creamery has shut down for

The Luther Chemical & Lumber Co., at Luther, is selling out.

Lowell, have assigned.

Alvin F. Baessler, boot and shoe dealer at

ort Auron, has sold out. G. Warner succeeds C. Gatch in the manu-

facture of cigars at Burlington. Eli Nichols, general dealer at Orangeville

Mills, has been appointed postmaster. Richard J. West succeeds W. W. Van Brunt in the meat business at East Sagi-

lan & Galloway in the millinery business at

A. D. Jarrand, agricultural implement dealer at Nashville, has been closed on chat

Harvey in the furniture and undertaking business at Rochester.

V. F. Conloque, harness and agricultural implement dealer at Mt. Pleasant, has been

closed on chattel mortgage. The Crane Lumber Co. succeeds L. W. Crane, Agt, in the lumber and saw mill

business at South Frankfort. John A. Hamilton, of the firm of Hamilton, McClure & Co., lumber and salt manu-

facturers at East Saginaw, is dead. The Michigan Agricultural Works, with \$10,000 capital, of which \$5,000 is paid up,

filed articles of association Saturday. During October there were shipped from the Saginaw river 23,136,000 feet of lumber; 1,145,000 pieces of lath; 3,262,000 shin-

Upright, Emery & Co., general merchants at Charlevoix, have failed, with

D. S. Chapin will rebuild his shingle mill at Saginaw City and erect an addition 50x-

O. Lewis, of Hilliards, and Henry Pilgrim, of New Holland, were in town last week in the interest of their respective cheese factories.

S. Light writes THE TRADESMAN as follows from Carpenter: "There is a good opening for a blacksmith at this place. Address me for particulars."

The combined Cummer lumber interest, the market, and from 3 to 6 times longer than cheap of Cadillac, shipped 5,431,980 feet of lumber during October, which was the heaviest month's business ever done by the Cum-

Frank Smith has purchased the interest of Mr. Grosser in the fruit and confection-While THE NEW-YORK WEEKLY TRIBUNE is the most expensive publication of its class in the United States, nevertheless its price is now fixed at \$1 a year, the Semi-Week-at \$2; in both cases an extra copy with a club erse City. The new firm will be known as

S. D. Walden & Co.k safe, at Water-

Whitehall Forum: N. Hanton has sold the corner meat market to Joy Knudsen and

cered as follows: President, D. G. Robin- eling representative, Graham Roys.

### FURNITURE FACTS.

H. H. Holcomb, furniture dealer at Web berville, has sold out.

The Owosso Casket Co. has so many orders that it is obliged to run twelve hours

Antoine Turcott has retired from the firm of Peter Blair & Co., furniture dealers at Manistee, Peter Blair succeeding.

C. M. Collins, of the firm of Collins & Amspoker, furniture dealers at Reed City, has sold his interest to his partner, T. J. Amspoker and left for Santa Cruz, Cal. where he will engage in the grocery busi-

## Stop That Book-Keeping.

The successful merchant of to-day is always on the alert for the latest designs to please his pairons. So we say to Merchants, stop that Book-Keeping, and use the TALLIAFERRO Coupon Credit Book.

You have no idea how it will revolutionize your business; customers are delighted with ihem, and when once used by the merchant, they never return to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest e few dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense.

Sample copy to cts. in postage stamps.

Address

J. TALLIAFERRO, 1933 McGee Street. KANSAS CTIV, Mo.

### DO YOU KNOW

That every window or door has from 15 to 35 feet of crevices or openings around which the cold air C. D. Pease & Co., clothing merchants at and dust comes in, and when effectually closed with

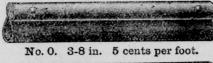
### The PERFECTION

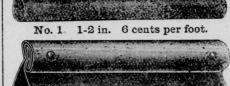
Metal Moulding & Rubber Cushion

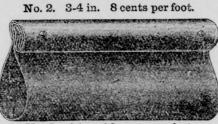
### WEATHER

The saving of Fuel, Furniture and Carpets each year,--aside from the comfort,--will more than pay E. M. (Mrs. Wm.) Herlan succeeds Her- the cost of Weather Stripping.

ANY ONE CAN APPLY IT. No waste or dirt made in applying it. CAN BE FITTED ANY-WHERE No holes to bore, ready for use. IT WILL NOT SPLIT, WARP OR SHRINK. A P. M. Woodworth succeeds Green W. Cushion Strip in the most perfect form. Tack Hammer and Shears the only tools needed. It is neat, compact, and almost invisible when applied.







For Door Bottoms, down the mid-

No. 3. 1 in. 10 cents per foot.

Refrigerators, Hot Houses, Etc. When properly applied, we will warrant this strip to give perfect service as long as any other strip in

# Foster, Stevens & Co.

10 and 12 Monroe St.

Write for Discounts.

ed by all dealers.

GENERAL AGENTS.

### The Gripsack Brigade.

D. G. Crotty, representing Henderson & \_\_\_ Peterson, the Muskegon millers, was in

in town a couple of days last week. D. A. Harrison, the jolly traveling rep- Spring .... resentative for Farrand, Williams & Co., of Detroit, was in town a couple of days last Garden.

Purely Personal.

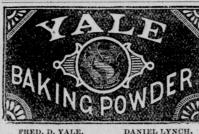
Purely Personal.

Henry Spring and wife spent Sunday with Bolts.

BOLTS. the former's brother, at Bailey.

The new Hastings City Bank will be offi- Mass., is visiting his general Western trav-

a circular to their customers, asking the in-



WHOLESALE MANUFACTURERS OF Baking Powders, Extracts, Bluings,

AND JOBBERS OF GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention. 40 and 42 South Division St. GRAND RAPIDS,

W. R. Day, the traveling man who was arrested for assaulting a lady at Kalamazoo, was acquitted at the examination.

J. J. Kirk, Michigan representative for Cook's AUGERS AND BITS. the Muzzy Starch Co., of Elkhart, Ind., was in town a couple of days last week.

Scholar Cook's Jennings', genuine. Jennings', imitation 30&15 60&10 son; Vice-President, W. S. Goodyear; Cashier, C. D. Beebe; Board of Directors, officers National, takes the position of cashier, Wrought Barrel, brass knob. as above, L. E. Knappen, W. H. Powers, Chester Messer and J. A. Greble. The Bank will begin business about Dec. 15.

The S. N. Wilcox Lumber Co. has sold BRACES. a circular to their customers, asking the indulgence of the trade until things are put to Well, swivel.

THE RESERVE OF THE PARTY OF THE
EXPANSIVE BITS.  Clar's, small, \$18 00; large, \$26 00. dis 20  Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25
American File Association Listdis 60&10
Disston's dis 60.810
New American         dis         60&10           Nicholson's         dis         60&10           Heller's         dis         55&10           Heller's Horse Rasps         dis         50& 5
Heller's Horse Raspsdis 50& 5
Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 14 15 18 Discount, Juniata 50@10, Charcoal 60.
GAUGES. Stanley Rule and Level Co.'sdis 50
Maydole & Co.'s         dis         25           Kip's         dis         25           Yerkes & Plumb's         dis         40&1           Mason's Solid Cast Steel         30 c list 50           Blacksmith's Solid Cast Steel         Hand         30 c 40&10
Barn Door Kidder Mfg. Co., Wood track 50&10 Champion, anti-frictiondis 60&10 Kidder, wood trackdis 40
Kidder, wood track         dis         40           Gate, Clark's, 1, 2, 3         dis         60           State         per doz, net, 2 50           Screw Hook and Strap, to 12 in. 4½ 14         and longer         3½           Screw Hook and Eye, ½         net         10½           Screw Hook and Eye ½         net         7½           Screw Hook and Eye, ½         net         7½           Screw Hook and Eye, ½         net         7½           Strap and T         dis         65           Stamped Tin Ware         30         Japanned Tin Ware         25           Granite Iron Ware         25         Granite Iron Ware         26
Stateper doz, net, 2 50 Screw Hook and Strap, to 12 in. 4½ 14
Screw Hook and Eye, ½ net 10½
Screw Hook and Eye % net 8½ Screw Hook and Eye % net 7½
Screw Hook and Eye, %net 71/2
HOLLOW WARE.
Japanned Tin Ware
Granite from ware
Grub 2 11 50, dis 60 Grub 3 12 00, dis 60
KNOBS.   Door, mineral, jap. trimmings
Door, porcelain, plated trimmings 45
Door, porcelain, trimmings
Picture, H. L. Judd & Co.'s
LOCKS-DOOR
Mallory, Wheeler & Co.'sdis 45
Norwalk's dis 45
Stanley Rule and Level Co.'sdis 70
Adze Eye
Adze Eye \$16 00 dis 60 Hunt Eye \$15 00 dis 60 Hunt's \$18 50 dis 20 & 10 MAULS.
Sperry & Co.'s. Post, handled die 50
Coffee, Parkers Co.'s
Coffee, Enterprisedis 25
MOLASSES GATES
Stebbin's Pattern dis 70 Stebbin's Genuine dis 70 Enterprise, self-measuring dis 25
Common, Bra and Fencing.  10d to 60d
10d to 60d
8d and 9 d adv. 25 6d and 7d adv. 50 4d and 5d adv. 75
4d and 5d adv
3d fine advance
4d and 5d adv
Adv. 78 keg \$1 25 1 50 1 75 2 00 Steel Nails—2 30.
Zine or tin Chase's Patent discosio
Zinc, with brass bottom   dis 50
Reaper per gross, \$12 net
PLANES.
Ohio Tool Co.'s, faneydis 15
Sandusky Tool Co.'s, fancydis 15
Seiota Beneh. dis 25 Sandusky Tool Co.'s, fancy. dis 15 Bench, first quality. dis 20 Stanley Rule and Level Co.'s, wood. dis20&10
PANS. dis 50%10
Common, polished
RIVETS.
Copper Rivets and Bursdis 60
Fry, Acme. dis 50&10 Common, polished dis60&10 Dripping BIVETS. Iron and Tinned dis 60 PATENT FLANISAED IRON. "A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's pat, planished, Nos. 25 to 27 Broken packs %c % b extra.  ROPES.
Broken packs 1/20 B D extra.
Sisal, 1/2 in. and larger 91/2
Manilla
Manilla
Mitredis 20
Com. Smooth. Com.   Nos. 10 to 14   \$\frac{\text{\$\cup 4 \cup 20}}{\text{\$\cup 4 \cup 20}} \ \frac{\text{\$\cup 2 \cup 75}}{\text{\$\cup 80}} \]   Nos. 15 to 17   4 20   2 5 \text{\$\cup 80}}{\text{\$\cup 4 \cup 20}} \ \frac{2 \cup 80}{\text{\$\cup 80}} \]
Nos. 15 to 17. 4 20 2 75 Nos. 18 to 21. 4 20 2 80
Nos. 22 to 24

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PANS.	&1t
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Com. Smooth. Cos. 10 to 14	om
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All sheets No. 18 and lighter, over 3 inc vide not less than 2-10 extra. SHEET ZINC.	che
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American, all kindsdis	6
teel, all kinds dis swedes, all kinds dis Jimp and Lace dis	6
rigar Box Nails. dis Finishing Nails. dis	20.00
Hungarian Nails and Miners' Tacks, dis Frunk and Clout Nails	C1 C1 C1 C1
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• TINNER S SOLDER.	12 5
Strictly Half-and-half	16 (
Cards for Charcoals, \$6 75.  10x14, Charcoal	5 7
C, 12x12, Charcoal	6 2
C, 14x20, Charcoal	5 7
C. 10x14, Charcoal	8 7

wooden strip. Nails for applying this strip furnish-

SUCCESSORS TO CHAS. S. YALE & BRO.,

per sash of Lift Windows, Street Car and Omnibus Windows. For stop-bead on lower sash of Lift Windows, top and sides of Light

Doors, French Windows, Car Windows, Refrigerators, and suitable for almost any work required of a Weather Strip. For the meeting rail of Lift Windows, down the middle of French or

For narrow parting strips on up-

and sides of Doors, Skylights, Ice-Boxes, Refrigerators, Conservator-

Hinged Windows, around the top

dle of Swinging Doors, Skylights, Sliding Doors, large openings on the top and sides of Doors, Ice Boxes,

mardware.

CATRIDGES.
Rim Fire, U. M. C. & Winchester new list50&10
Rim Fire, United States. dis50&10
Central Fire dis30&10
CHISELS. Socket Firmer dis
Socket Framing dis
Socket Corner dis
Socket Slicks dis
Butchers' Tanged Firmer dis
Barton's Socket Firmers dis
Cold net

Curry, Lawrence's ...... dis Hotchkiss ..... dis

.dis 40&10 | Brass, Racking's | 60 | Bibb's | 60 | Beer | 40&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Fenns' | 60 | Gate Hooks and Eyes | dis 70&10&10 | Gate Hooks and Eyes | dis 70&10&1

## The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, NOVEMBER 17, 1886.

Organization of the Tustin Business Men's

Association. Agreeable to appointment, the editor of THE TRADESMAN met with the business men of Tustin last Wednesday evening for the purpose of effecting the organization of a business men's association. G. A. Estes was elected to serve as chairman and Geo. those present at any regular meeting, pro-W. Bevins as secretary pro tem. After an vided a written notice of such alteration or was elected to serve as chairman and Geo. explanation of the aims and objects of organizaition, it was resolved to proceed with the formation of an association and

### PREAMBLE.

follows:

WHEREAS, comparison of ideas and methods and concert of action are necessary to the well-being of any community,

WHEREAS, We believe that a Business Men's Association will accomplish these objects; therefore

Resolved-That we, business men of Tustin and vicinity, duly assembled on November 10, 1886, do hereby organize ourselves into such an Association and adopt the constitution and by-laws following:

CONSTITUTION.

ARTICLE I-NAME. The name of this organization shall be the Tustin Business Men's Association.

ARTICLE II-OBJECTS.

The objects of this Association shall be to unite merchants and other reputable business men for reform, development of in-dustries and work for the general good, and to promote by all legitimate means the so-cial, moral and business interests of its members. Among the special objects sought to be obtained are the following:

1. Promoting kinder feelings toward honorable competitors and removing the inclination to berate and criminate neighbors in

2. Greater care to secure good helpers and make and keep them worthy by a live-lier interest in their efforts, habits and com-3. Inspiring confidence between buyer and

seller by doing businesss on legitimate prin-

4. Shorter hours for doing business in, and an honest endeavor to educate the buyer to make his purchases between 7 a. m. and 6 p. m., six days a week.

5. The proper observance of all national holidays and more frequent intervals for post and recreation.

rest and recreation.
6. Abolishing the tendency to indiscrim-

6, Abolishing the tendency to indiscriminate credit and stimulating the selling of merchandise for ready pay.
7. Protection against inferior and adulterated goods, short weights, counts and measures, fictitious brands and labels, and misrepresentation in public and private.
8. Maintaining a collection department, for the collection of doubtful accounts; for receiving and imparting prompt informa-

receiving and imparting prompt informa-tion as to the standing of persons asking credit; and the black-listing of dead-beats who prey upon the trade.

9. Protection against unjust laws affecting business men and a careful scruteny of all legislation relating to the same.

10. To stimulate a determination to ren-

der the title "Business Man" a synonym for honor, firmness, probity, justice and

ARTICLE III-MEMBERSHIP.

Any firm or individual doing an honorable business may become a member of this Association on the two-thirds vote of the Election of officers res members present at any regular meeting by paying to the Secretary the sum of \$1 membership fee and agreeing to pay 25 cents quarterly dues in advance and any assessments which may be voted by the Association to meet expenses.

ARTICLE IV-OBLIGATION.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-ARTICLE V-NON-PAYMENT OF DUES.

Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association,

for three months after such sum becomes due, shall thereby forfeit his membership. ARTICLE VI-OFFICERS.

The officers of this Association shall consist of a President, Vice-President, Secretary and Treasurer, an Executive Committee of five members, of which the President, Secretary and Treasurer shall be three, and a Business Committee of three members. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

ARTICLE VII-DUTIES OF OFFICERS. Section 1—The President shall preside at all meetings, if present; in his absence, the

Vice-President. Section 2—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all meetings; conduct all correspondence; keep a list of all members in a book provided for the purpose and notify all committees of their appointment.

Section 3—The Treasurer shall receive all

Section 3-The Treasurer shall receive all monies from the Secretary, giving his receipt therefor, pay all bills when approved by the Executive Committee and report the condition of the treasury at each regular meeting.

Section 4—The Executive Committee shall have charge of the collection department and the publication of the delinquent lists; shall provide rooms for the Association; audit all bills and examine the books and accounts of the Secretary and Treasurer previous to each annual meeting.

Section 5—It shall be the duty of the Business Committee to look after all matters pertaining to the growth and well-being of Tustin; to use all possible inducements to secure the location of mills, factories and other improvements; and to endeavor to secure any needed concessions in freight, express and insurance rates.

No compensation for service shall be paid ny officer, except the Secretary.

ARTICLE IX-MEETINGS. Section 1-The annual meeting of the As sociation shall be held the second Monday

of each November.

Section 2—The regular meetings of the Association shall be held on the second Monday of each month. Special meetings shall be called by the President on the written request of five members.

ARTICLE X—ORDER OF BUSINESS.

1. Reading minutes of the last meeting.

Admission of members.

Reports of committees.

Reading of correspondence.

Unfinished busines New business

7. Election of officers and appointment of committees 8. Report of Treasurer.

9. Adjournment.

ARTICLE XI—AMENDMENTS. This Constitution and By-laws may be all tered or amended by a two-thirds vote of

amendment has been presented at the pre-

ceding regular meeting.

ARTICLE XII—BY-LAWS.

By-laws not in conflict with this constituthe constitution of the Ada Association was adopted, with the necessary amentments, as follows:

BY-LAWS.

ARTICLE I—QUORUM.
Five members shall constitute a quorum for the transaction of business. ARTICLE II-EXPULSION.

Any member of this Association who shall be placed on the delinquent list shall stand expelled from the Association; and any member doing any act which tends to bring the Association into disrepute shall be expelled on the two-thirds vote of the members

present at any regular meeting.

RULES AND REGULATIONS.

Rule 1. The special aim of this Association is to facilitate the collection of doubtful accounts and other debts by fair and honorable methods, and to guard against the extending of credit to debtors found on investigation to be unworthy of it.

Rule 2. The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires nor intends, in any instance, to permit its members to intentionally an-noy or to persecute any person indebted to

members of the Association.

Rule 3. That no injustice may be done
to, or advantage taken of, any debtor, by
any individual member of the Association, it shall be the duty of every member to send by mail a sealed circular letter, issued by the Association, to the debtor, setting forth these facts, to-wit: That the person named in said letter is indebted to the member or the firm therein named in the sum of \$---, that the debtor is granted twenty days from date entered on said letter in which to pay the debt, or to satisfactorily arrange for its payment; that, if after the expiration of the twenty days thus granted, the debtor shall have failed to pay or failed to have arranged for payment the member shall report him to the Executive Committee, which Committee shall also mail to the person so reported another circular letter, setting forth the fact that he is indebted to the member named

that he is indebted to the member named and that unless he pays, or arranges to pay, the amount within fifteen days he will be placed upon the delinquent list.

Rule 4. The second circular letter sent to the debtor shall be enclosed in the authorized envelope of the Association, on which shall be printed, "If not called for in fifteen days return to Tustin Business Men's Association," and the non-return of any circular letter thus mailed, shall be deemed sufficient evidence that the said letdeemed sufficient evidence that the said let-ter was received by the debtor addressed.

Rule 5. Disputed accounts shall be investigated by the Executive Committee, whose report on the same shall be acted upon by the Association.

Rule 6. Any member trusting a man whose name appears on the delinquent list shall be fined \$10.

The following gentlemen handed in their names for membership: G. W. Bevins, G. A. Estes, A. J. Thomson, D. S. Liddle, Holmes & Degoit, G. C. Messenger, Adam Newell, Charles Johnson, Lindstrom &

Election of officers resulted as follows:

President—G. A. Estes. Vice-President—D. S. Liddle. Secretary—Geo. W. Bevins.

Treasurer—A. J. Thomson.

Executive Committee—President, Secretary, Treasurer, Adam Newell, G. C. Mes-

senger.

Business Committee—W. M. Holmes, J.

A. Lindstrom, D. S. Liddle. A set of blanks was adopted for the use of the collection department, and the Executive Committee was instructed to procure

first notification blank among the members. The Tustin Business Men's Association contains every reputable business man in Tustin and immediate trading points, with the exception of Hobart, which will probably swing into line with Tustin at the next

STOP THAT COUGH IT ANHOYS EVERYBODY PROCURE A BOTTLE OF ALLEN'S LUNG BALSAM at any DRUGSTORE TAKE IT FAITH-FULLY, AND YOU WILL BE Convinced THAT THERE IS BUT ONE REMEDY FOR COUGHS & COLDS Allen'S LUNG Balsam SOLD BY ALL DRUGGISTS J.N. HARRISS CO CHITED Scin. O



Every can wrapped in colored tissue paper with signature and stamp on each can.

# P. STEKETEE & SONS,

JOBBERS IN

# DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty. American and Stark A Bags

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## STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

### the printing of the same and distribute the WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

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D. D. Mallory & Co.'s

Also Fruits and Country Produce.

FULLER & STOWE COMPANY,

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature. Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

HESTER & FOX

SAW AND CRIST MILL MACHINERY, STEAM ENGINES & BOILERS. Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH.

Leading 10c Cigar; and

The best 5c Cigar in the Market.

BIG RAPIDS.

MICH.

# OYSTERS!

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

# Eaton & Christenson,

GRAND RAPIDS.

MICH.

WM. SEARS & CO.

# Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle. B. KNOWLSON.

3 Canal Street, Basement, Grand Rapids, Mich.

PURE.

NEW PROCESS STARCH. This Starch having the light Starch and Gluten

One-Third Less Can be used than any other in the Market. Manufactured by the

FIRMENICH MNFG. CO. Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills. FOR SALE BY

Clark, Jewell & Co. STRONG.

SURE.

L. L. LOVERIDGE. CARY & LOVERIDCE



GENERAL DEALERS IN Fire and Burglar Proof

Combination and Time Locks,

Grand Rapids, Mich.

## The Michigan Tradesman.

The Ladies T. P. A. Legion of Honor. Recognizing the fact that woman's presence encourages, and that woman's aid always brings success to, any social or fraternal organization to which she lends her support, and believing that the future success of our Association will depend largely on the extent to which we can enlist the sympathy and secure the earnest support of our wives-the ladies of the Association-and feeling that a testimonial of honor and respect is due to the noble workers who have contributed so largely to the growth and prosperity of our State Division, we, the State officers and State Board of Directors of the Michigan Division of the Traveler's Protective Association, by and with the consent of the National President and Secretary, and sanctioned by the unanimous approval of the State Division in convention assembled do hereby present to the wife of every member of the Michigan State Division, in good standing, the Honorary Degree of "the Ladies T. P. A. Legion of Honor."

OBJECT OF ORGANIZATION.

The work to be undertaken by this order will be to act as our honored representatives in extending such aid and comfort to the suffering and bereaved ones in our State
Division as their necessities may indicate or the honor of our State organization may

The official members of the Legion will be recorded in the following order: Wives of the State officers beginning with the wife of the State President, will be numbered consecutively from No. 1; National Director; chairman of National Committee; State Directors; Sergeant-at-Arms; chairman of State Committees in their order and members of the committees in the order in which their names appear in the State list.

STATE OFFCERS. The officers of the order will consist of a State President and Vice-President, also a Secretary and Treasurer combined, with local Vice-Presidents and Corresponding Secretaries in all places of 3,000 inhabitants and upwards throughout the State.

ANNUAL MEETINGS.

The order will be considered as auxiliary to the Michigan Division, T. P. A., and will hold their meetings at the location and date of the regular State meetings of the Michigan Division.

DUTIES OF OFFICERS.

The State President will direct all State work and will exercise a supervision over all cases reported for relief, where aid is re-quired outside of the local post by which it is reported she will issue necessary instruc-tions for general guidance to all Vice-Presidents and preside at all meetings of the or-

STATE SECRETARY-TREASURER.

The State Secretary will keep a list of the State members, transmit all instructions from the State President to the local posts, and keep the minutes and records of all meetings; and as treasurer, keep an account of all receipts and disbursements.

VICE-PRESIDENTS.

Vice-Presidents will have personal control of their respective local posts and have charge of the work in their departments, subject to such general instruction from the State President, as will tend to harmonize the State work.

CORRESPONDING SECRETARIES.

Corresponding Secretaries will report all cases of sickness, or destitution which may occur in their localities, to the local Vice-President, forward all reports to the State President, and keep a list of all local mem-

ANNUAL STATE CONVENTION. The annual State Convention of the La-

dies T. P. A. Legion of Honor, will be held in the city of Grand Rapids, at the date of the annual convention of the Michigan State Division, T. P. A. on or about the third week in May, 1887, at which time State officers will be elected and a regular constiand by-laws adoption.

OFFICERS PRO TEM.

The following officers have been designated to serve from now until the annual meeting next May.

OFFICERS. President, Mrs. J. L. McCauley, Detroit. Vice-President—Mrs. F. T. Collver, Detroit. Secretary-Treasurer—Mrs. G. C. Pratt, Jack-

C. S. KELSEY, President Mich. Div., T. P. A.

Oceana County Moving Along in Good

Shape. HART, Nov. 10, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR-Last evening our business Men's Association held its second meeting.
Although a stormy night, there was a large
and enthusiastic number out. After the usual routine of business, the meeting was turned into an experience meeting. All expressed themselves well-pleased and re-ported good results, so far as they had used their opportunities. There seems to be a hesitancy on the part of some members, however, in sending out statements to tardy debtors and a holding back to see what results others will have. We now number about sixty members and by the next meeting will present nearly a solid front in the three towns, including blacksmiths, wagon meters and drawgists.

three towns, including blacks and druggists.

By the way, we want seventy-five of the State delinquent lists for distribution among our members. What will they cost us?

Yours respectfully,

E. S. HOUGHTAING.

Sec'y Oceana B. M. A.

### Smoke the "L.C.B." & "Fox" Cigar. GET THE BEST.

WM. L. ELLIS & CO.



Our Oysters are packed only at Packing House. We do not cater for Slack Filled or cheap Bulk Trade, better known as Fresh Water Snaps; but handle nothing but choice Salt Sea Stock. A Trial will Convince You. Prices from Baltimore or Grand Rapids furnished on application.

We carry a large stock of Sea and Lake Fish in Packages.

Consignments of Game Solicited.

B. F. EMERY. Manager. 87 CANAL ST.

PUTNAM & BROOKS, CANDY



EXCLUSIVELY

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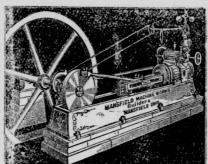
76 South Division St.,

Grand Rapids, - Mich.

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O. Denison



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SELF-RAISING BUCKWHEAT. HECKERS'

Boxes holding 20 5 pound packages,
" " 40 2 1-2 " "
" " 32 3 " " \$4.30 Discount--On lots of 25 boxes or more, 50 cents per box. KOFL

SMOKING TOBACCO,

Manufactured by the

National K. of L. Co-operative Tobacco Co.,

RALEIGH, N. C.

CRAND RAPIDS, MICH.,

Wholesale agents for the

STATE OF MICHIGAN.

This is the only authorized K. cf L. Smoking Tobacco on the market. The stock of this corporation is all owned by the K. of L. Assemblies in the U.S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz.46; 4 oz.44; 8 oz.43; 16 oz.42.

# ARTHUR MEIGS & CO., Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.

# BULKLEY, LEMON & HOOPS,

Importers and

## Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

# Wall Paper ₹ Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 MONROE STREET, GRAND RAPIDS.

Nelson Bros. & Co.

boygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B.
F. Emery, Grand Rapids; the Secretary.

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee Merchant's Protective Ass'n of Big Rapids President, N. H. Beebe; Secretary, A. S. Hobart

President, A. E. Pickard; Secretary, John Leng. Business Men's Protective Union of Cheboygan: President, A. W. Westgate; Secretary, H. G. Dozer.

Merchant's Union of Nashville,

sident, Herbert M. Lee; Secretary, Walter Webster White Lake Business Men's As'n. President, A. T. Linderman, Whitehall; Secretary, W B. Nichoison, Whitehall.

Business Men's Protective As'n of Kingsley. Kalamazoo Retail Grocers' Association.

President, P. Ranney; Secretary, M. S. Scoville. Lyons Business Men's As'n.

Retail Grocers' Ass'n of Grand Rapids.

President, E. J. Herrick; Secretary, E. A. Stowe. Grocers' Ass'n of the City of Muskegon President, H. B. Fargo; Secretary, Wm. Pee Retail Grocers' Trade Union As'n of Detroit. President, John Blessed; Secretary, H. Kundinger.

President, W. B. Poot; Secretary, Jas. M. Verity Lowell Business Men's Protective Ass'n. our next Legislature are all right and every

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdam

Sturgis Business Men's Association.

Ionia Business Men's Protective Ass'n. President, Wm. E. Kelsey; Secretary, Fred. Cutler, J. Business Men's Protective Ass'n of Saranac Elk Rapids Business Men's Protective As'n.

President, W. E. Thorp; Secretary, E. S. Houghtaling

Manton's Business Men's Association.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman Coopersville Business Men's Association,

Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Ada Business Men's Association.

President, C. H. Hunter; Secretary, Lester Cooley Grand Haven Business Men's Association President, Fred. D. Voss; Secretary, Fred A. Hutty.

Wayland Business Men's Association. President, E. W. Pickett; Secretary, H. J. Turner.

Eastport Business Men's Association. President, F. H. Thurston, Central Lake; Secretary Geo. L. Thurston, Central Lake.

Retail Dealers' Commercial Agency. W. E. Cooper, Actuary, Grand Rapids.

Tustin Business Men's Association. President, G. A. Estes; Secretary, Geo. W. Bevins

Muir Business Men's Association, President, L. Town; Secretary, Elmer Ely.

Sparta Business Men's Association. President, J. R. Harrison; Secretary, M. B. Nash

Grand Rapids Butchers' Union.

Organization of an Association at Muir.

ness Men's Association. S. Town was selected to act as chairman and Elmer Ely as on the unanimous vote of the Association secretary pro tem. The editor of THE a claim THE TRADESMAN is inclined to sus-TRADESMAN was present by invitation and explained the aims and objects of organized effort on the part of the merchant. At the conclusion of his remarks, J. D. Strachan moved that the organization of an association be immediately proceeded with, which was adopted. C. E. Stevens moved that the constitution and by-laws of the Tustin Association be adopted for the government of the Muir organization, which was adopted. The following gentlemen then identified themselves with the Association: Town & Suttle, Pringle Bros., Ely Bros., J. D. Strachan, C. E. Stevens, G. N. Shaw and

Election of officers resulted as follows:

President -S. Town. Vice-President-G. N. Shaw. Secretary—Elmer Ely.

Treasurer—C. E. Stevens. Executive Committee-President, Secretary, Treasurer, J. D. Strachan and Geo. R.

The election of the Business Committee

was postponed until the next meeting. A system of blanks for the use of the collection department was adopted and the Executive Committee instructed to procure the printing of the same.

The Secretary was instructed to request the local paper to publish the constitution and by-laws of the Association, with such comments as the editor deemed pertinent.

The meeting than adjourned until Thursday evening, Nov. 18.

Ludwig Winternitz sends THE TRADES-MAN a pail of sauerkraut. As neither the editor of THE TRADESMAN, nor anyone you at Hastings. We further wish to know connected with the paper, is fond of the goods, the appropriateness of the gift is not primafacially apparent.

THE TRADESMAN requests secretaries of all meetings, and other association news, orders with the various houses: for publication.

The Tronto Retail Grocers' Association celebrated the first anniversity of its inauguration last week by presenting its retiring president with a handsome clock. Dr. Geo. W. Crouter writes as follows

from Charlevoix: "If I am not very much mistaken, you will hear in a few days that Charlevoix has organized a Business Men's Association." Dr. Crouter writes from Charlevoix that

the "Canvassing Fraud" who visited that place last August and Mr. Petherick, who recently spent three weeks there, are not one and the same persons-Mr. Petherick being a worthy gentleman.

The Montreal Merchant Tailors' Association has resolved to cut off the dudes who buy clothes on credit and do not pay for them by publishing their names in the daily. papers. The Detroit tailors have pursued such a policy for some time, with exceedingly satisfactory results.

F. B. Kelly, Vice-President of the Cadillac Business Men's Association, writes as follows: "I have sent out only one Association blank, but that one collected an account which will more than balance all the expense involved in membership in the Association for a year or so."

Refering to the article in last week's paper relative to needed Legislative changes, E. E. Walker, the Monroe street grocer, writes as follows: "Your suggestions as to the abuses which should be brought before

Business man should say amen to them."

President Harrison, of the Sparta Business Men's Association, called at THE TRADESMAN office one day last week long enough to say that the members of the organization were receiving compensating pecuniary benefits from the Association and that the Lisbon merchants were coming in with Sparta on the deal.

J. C. McAdam, Secretary of the Cadillac Business Men's Association, sent out five of the regular member's blanks. One came back to him, one impelled the debtor to pay his account in full, two others secured partial payments of worthless accounts and promises to pay the remainder, and the fifth caused the delinquent to come in and arrange for the payment of his account. -

Eugene Carpenter, the notorious dead-beat is endeavoring to establish himself in the collection business here. The Tradesman knows of cases where Carpenter has sued persons on claims put into his hands, obtained judgment, collected the entire amount, but failed to pay anything over to his client, who was compelled to pay the court costs, in addition to losing his claim. Any business men entrusting collections to Carpenter do so at their peril.

Pringle Bros., the Muir general dealers favor THE TRADESMAN with copies of the blanks used, and certificate granted, by the "Merchants' Legal Collection and Reporting Association," a fraudulent concern with ostensible hadquarters at Lebanon, N. Y., and branch offices at Grand Rapies and In- age goods have advanced 1/4 cent. Other dianapolis. Messrs Pringle write that they paid the amount agreed upon on the stipulated promise of receiving quarterly reports, which never came to hand. The blanks are not as desirable as the poorest system in use by any association in this State, and the certificate bears evidence on its face of the fraudulent character of the concern.

The Sparta Business Men's Association struck a snag in the shape of the early closng movement. Without a thorough dis cussion of the subject it was voted to close at a certain hour, the question being passed on a majority of one. None who voted in evening for the purpose of forming a Busi- of the majority, claiming that any action on the closing question should be taken only tain. The matter has since been satisfactorily settled, but the experience of the Sparta Association should be a warning to other organizations not to be too fast in voting to close early, on listing delinquents or taking any action where there is any doubt of its being carried through to a successful issue.

> Michigan Leaven Working in Iowa. SIOUX CITY, Iowa, Nov. 9, 1886.

E. A. Stowe, Grand Rapids: DEAR SIR-What has become of THE TRADESMAN? It has failed to reach this office for the past two or three weeks. Will you kindly oblige me by forwarding missing copies, as Mr. A. S. Burnell, of Marshalltown, this State, writes me that you advise me through your paper to agitate the organization of the retail dealers in the Bul-

letin territory.

I shall be glad to do all in my power in that direction, but may be obliged to ask for a little kindly help from you in the start, as you have already had considerable experience in the work in Michigan. With best wishes, I remain

> CHAS. A. ROBERTSON. Editor Commercial Bulletin.

Woodland Alive to the Benefits of Organization. WOODLAND, Nov. 10, 1886.

E. A. Stowe, Grand Rapids: place met this evening managements as Secretary, I was instructed to confer with you in regard to meeting with us to organize or assist in organizing said Association. In case you can meet with us, please inform us when and we will make arrangements to meet you at Hastings. We further wish to know what your charges will be, besides expenses. Awaiting an early reply, I remain Yours respectfully,

HARTER, Sec'y.

Joss and 420000.

Oats—White, 38c in sma..

All Poleves—Brewers pay \$1.25 p cwt.

Flour—Lower. Patent, \$5 p bbl. in sacks and \$5.20 in wood.

Meal—Bolted, \$2.75 p bbl.

Mill Feed—Screenings, \$13 p ton. Bran, \$12 p ton. Ships, \$13 p ton. Middlings, \$15 p ton.

Corn and Oats, \$18 p ton. DEAR SIR-The business men of this

The following retail dealers have visited local associations to send in full reports of the market during the past week and placed

Geo. Carrington, Trent. G. H. Deming, Dutton.
W. VerMeulen, Beaver Dam.
P. DeKraker. Holland.
Geo. F. Cook, Grove.
L. Mauer, Fisher's Station.
Hoag & Judsson, Cannonsburg. . Potter, Jennisonville. Gus. Begeman, Bauer. A. & L. M. Wolf, Hudsonville. McNitt Bros. Narregang & Son, Byron Center. F. & W. P. Conklin, Ravenna. W. C. Shattuck, Wayland. W. Travis, Otsego.
D. Mills, Otsego.
H. Walbrink, Allendale. G. H. Walbrink, Allendale.
Mrs. J. DeBri, Byron.
Wm. Karsten, Beaver Dam.
A. M. Church, Alpine.
A. C. Barkley, Crosby.
C. G. Bostwick & Son. Cannonsburg.
Paine & Field, Englishville.
H. Rice, Alpine.
A. J. White, Bass River.
J. W. Closterhouse, Grandville.
J. Barnes, Austerlitz.
M. J. Howard, Englishville.
Nelson F. Miller, Lisbon.
G. TenHoor, Forest Grove.
C. O. Smedley, Byron Center. G. TenHoor, Forest Grove.
C. O. Smedley, Byron Center.
Byron McNeal, Byron Center.
Mrs. Van Rysel, Holland.
Velzey Bros., Lamont.
Johnson & Seibert, Caledonia.
M. Heyboer & Bro., Drenthe.
Plato & Renick, Rodney.
G. Brussee & Son, Zeeland.
R. Bredeway, Drenthe.
John J. Ely, Rockford.
H. M. Freeman, Lisbon. John J. Ely, Rockford.
H. M. Freeman, Lisbon.
John Giles & Ce., Loweil.
J. R. Harrison, Sparta.
H. D. Moore, McMillan.
W. S. Root, Tallmadge.
A. Steketee, Holland.
Bastion Steketee, P. Steketee & Co., Holland.
W. M. Ingell, Cedar Springs.
H. Dekline, Jamestown.
C. E. Coburn, Pierson.
G. N. Reynolds, Belmont.
J. D. Clark, Kalkaska.
F. C. Stone & Son, Cedar Springs.
John Damstra, Forest Grove.
R. K. McKennon, Hopkins.
Mrs. G. Miller, Muskegon.
S. Cooper, Jamestown. S, Cooper, Jamestown.
Adams & Benedict, Cedar Springs.
R, G, Smith, Wayland.
J. V. Crandall & Son, Sand Lake. John Kamps, Zutphen. Newman & Esbaugh, Dorr. John Scholton, Overisel.

Moerdyk, DeKruif & Co., Zeeland.

B. Gilbert & Co., Moline.

B. Volmari, Fillmore Center.

Miss L. M. Williams, Allegan. B. Volmari, Fillmore Center.
Miss L. M. Williams, Allegan.
John Meyering, Noordeloos.
Norman Harris, Big Springs,
John Smith, Ada.
Ed. Stinchcomb, Sunfield.
Bode & Keeney, Ferry.
A. A. Traver, Reed City.
Henry Strope, Morley.
Mrs. A. White, Lacota.
John W. Mead, Berlin.
John Spring, Spring & Lindley, Bailey.
J. A. Hoak, Chase.
A. Purchase, So. Blendon.
Sidney Stark, Allendale.
Geo. P. Stark, Cascade.
Peter Brantigan, New Salem.
H. M. Harroun, McLain.
John C. Russell, Benton Harbor.
S. D. Goss, Lowell.
H. Baker & Son, Drenthe.
C. K. Hoyt, Hudsonville.
Pelgrim Bros., New Holland.
P. T. Cook, Reynoids.
D. W. Davidson, West Olive.
Gibbs Bros., Mayfield.
Frank Smith, Leroy.
C. E. Coburn, Pierson.
S. L. Ware, Sand Lake.
Dr. M. Crane, Bonanza.
Geo. Sage, Rockford.
J. H. Anderson, Engerton.
Frank Lamoreaux, Orangeville. The Grocery Market. Business and collections continued ex-

ceptionally good. Sugar is a trifle firmer and some grades have advanced a notch. Coffee continues to climb upward and packarticles in the grocery line are about steady. Fruits-Jamacia oranges are higher. Flor-

idas are a shade lower. Lemons are firm at full prices. New figs are good and cheap and arrivals are large. Dates are without change. Nuts-Foreign nuts are advancing and

are much excited. The Virginian peanut market begins to show a firmer tendency and higher prices are looked for.

Oysters-The stock is fine and demand good at former prices.

They Mostly "Walk Up."

From the Detroit News.

The Oceana County Business Men's Asso The business men of Muir met last Friday the negative refused to abide by the action ciation is getting in its work in that county Many who never pay are receiving polite notices to walk up to the captain's office and pay little accounts of several years' standing or their names will be put on the

COUNTRY PRODUCE. Apples-The best winter varieties are fairly firm at \$1.75@\$2 \$\bbl. Beans-Country hand-picked command \$1.25

\$9 bu., and city picked \$1.40. Beets-45c ₩ bu. Buckwheat-3@31/4c B b. Butter-Michigan creamery is in good de mand at 24@26c. Dairy is in tair demand at

Cabbages-\$3@\$4 \$ 100, according to size. Carrots-45c \$9 bu. Celery-Grand Haven or Kalamazoo, 18@256 ₩ doz.

Cheese-October stock of Michigan full cream is firm at 121/2@13c. Cider-10c ₩ gal. Cranberries-Choice Bell and Bugle comnand \$7.50 \$ bbl. Jerseys, \$2.50 \$ bu. Home

grown, \$1.50@1.75 % bu. Dried Apples-Evaporated, 81/2@9c \$ 15; quartered and sliced, 3@31/2 B B. Dried Peaches-Pared, 15c.

Eggs-Scarce. Jobbers pay 16c and sell for

Grapes-Catawbas command 6c: Niagaras 8c; Malagas, \$4.50@5 \$ keg. Honey-Firm at 12@13c. Hay-Bailed is moderately active at \$15

per ton in two and five ton lots and \$14 in car

Onions-Dry are firm at \$2@\$2.25 \$ bbl. Potatoes-Dealers are offering 30c. Pop Corn—24@3c v b. Sweet Potatoes—Baltimores, \$2.50 v bbl.; Jerseys, \$3.50 v bbl. Squash—Hubbard, 2c v b.

GRAINS AND MILLING PRODUCTS.

Groceries.		
WHOLESALE PRICE CURRENT.		
These prices are for cash buyers, who peromptly and buy in full packages.	pay	
AXLE GREASE.		
rown 80!Paragon	2 10	
razer's 90 Paragon 25 th pails.	90	
Prown         80 Paragon           Prazer's         90 Paragon 25 B pails           Diamond X         60 Fraziers, 25 B pails           dodoc, 4 doz         2 50	1 25	
DARTNO DOWNED		
Acme, ¼ 1b cans, 3 doz. case	85	
" ½ tb " 2 " "	1 60	
" 21b " 1 " "	3 00	
Princess, \(\frac{1}{4}\)s	25 1 25	
Princess, ¼s	2 25	
Princess, ¼s.  " ½s. " 1s. bulk. Arctic, ¼ tb cans, 6 doz. case. " ½ " 2 " " 1 " 2 " " 5 " 1 " 2 " " 1	28	
Arctic, 1/2 to cans, 6 doz. case	45	
" ¼ " ¼ " ·····························	75 1 40	
" <sup>7</sup> 1 " <sup>7</sup> 2 "	2 40	
Tietawien 1th cong (toll) 2 dou	2 00	
Diamond, "bulk,"	15	
" 1 " 1 " 1 " 1 " 1 " 1 " 1 " 1 " 1 " 1		
Ory, No. 2doz.	25	
Jry, No. 3doz.	25	
iquid, 8 ozdoz.	55	
Arctic 4 oz gross	3 50	
Arctic 8 oz	2 00	
Arctic No. 1 pepper box	2 00	
Arctic No. 2 " "	3 00	
PROOMS	1 00	
Dry, No. 2	3 00	
No. 1 Hurl 2 25 Common Whisk	90	
No. 2 Carpet 50 Fancy Whisk	00	
CANNED FISH.	5 10	
Tlams 1 th Little Neck	85	
Clam Chowder, 3 tb	20	
Cove Oysters, 1 to standards95@1	00	
obsters, 1 to pienie	75	
obsters, 2 lb, picnic	65	
obsters, 2 to star	00	
Mackerel, 1 to fresh standards1	40	
Mackerel, 5 th fresh standards	25	
Mackerel, 3 th in Mustard3	00	
dackerel, 3 to soused	00	
Salmon, 2 to Columbia river	85	
CANNED FISH.  Clams, 1 b, Little Neck	8	
Sardines, domestic ½s	@13	
Sardines, imported 48	14	
Frout, 3 to brook 4	00	
CANNED FRUITS.		
	75 00	
Blackberries, standards	10	
herries, red standard	95	

Damsons
Egg Plums, standards
Egg Plums, standards 2 lb. 1 2
Peaches, Extra Yellow
Peaches, standards.
Peaches, standards.
Peaches, seconds.
Pineapples, standards.
Pineapples, Johnson's sliced.
Pineapples, Johnson's, grated.
Ouinces 

 CANNED VEGETABLES.

 Asparagus, Oyster Bay
 3 00

 Beans, Lima, standard
 75@85

 Beans, Stringless, Erie
 95

 Beans, Lewis' Boston Baked
 1 65

 Corn, Archer's Trophy
 1 00

 "Morning Glory
 1 00

 "Acme
 1 00

 "Maple Leaf
 90

 "Excelsior
 1 00

 Peas, French
 1 00

 Peas, extra marrofat
 1 20@1 40

 Peas, soaked
 75

 Pumpkin, 3 b Golden
 85@90

 Succotash, standard
 75@1 20

 1 00
 1 00

 Squash
 1 00

 Tomatoes, standard brands
 1 05
 CHEESE. @131% CHOCOLATE. 

| COFFEES | Roasted | Rio | 13½@16 | Rio | 13½@16 | Rio | 13½@16 | Rio | 13½@16 | Rio | 18@18 | Raricabo | 14 | Maricabo | 18@19 | Java | 24@28 | O. G. Java | 28 | Mocha | 22 | Mocha | 22 | Mocha | 28 | COFFEES | PACKAGE | 60 bs 100 bs 300 bs | XXXX | 17½ | 17 | 17

60 Ibs 100 17½ 17½ 17 17 16% 16% 17 Standard .. German ..... Lion ..... Lion, in cabinets.... ....16% 16% 23 16 169

60 foot Jute... 1 00 | 50 foot Cotton. 72 foot Jute... 1 25 | 60 foot Cotton. 40 Foot Cotton... 1 50 | 72 foot Cotton... CRACKERS AND SWEET GOODS Kenosha Butter.....

Kenosha Butter
Seymour Butter
Butter
Fancy Butter
S. Oyster
Pienic
Fancy Oyster
Fancy Soda
City Soda
Soda
Milk
Boston
Graham
Oat Meal
Pretzels, hand-made
Pretzels
Cracknels
Lemon Cream
Frosted Cream
Ginger Snaps. 81/2 Ginger Snaps......
No. 1 Ginger Snaps.....

No.1 Ginger Snaps.
Lemon Snaps.
Coffee Cakes
Lemon Wafers.
Jumbles.
Extra Honey Jumbles
Frosted Honey Cakes.
Cream Gems.
Bagleys Gems.
Seed Cakes.
S. & M. Cakes.
FISH. FISH. 

Cod, boneless. 960 U Halbut Herring, round, ½ bbl. 2 75@3 00 G Herring, round, ½ bbl. 1 50@1 75 K Herring, Holland, bbls. 11 00 Herring, Holland, kegs. 75@80 Herring, Scaled. 620 Mackerel, shore, No. 1, ½ bbls. 7, 50 Mackerel, shore, No. 1, ½ bbls. 7, 50 (""" 12 lb kits 1 25 (""" 10 "" 1 05 (""" " No. 3, ½ bbls. 2 25@2 50

Trout, ½ bbls. 5 00

" 10 ₺ kits 75

White, No. 1, ½ bbls 6 75

White, No. 1, 12 ₺ kits 1 05

White, No. 1, 10 ₺ kits 95

White, Family, ½ bbls 2 15

" kits 45

FLAVORING EXTRACTS.
Lemon. Vanilla

| Oblis. | O

Citron 2.
Currants 6.
Lemon Peel 7.
Lemon Peel 8.
Orange Peel 8.
Prunes, French, 60s.
Prunes, French, 80s.
Prunes, Turkey 7.
Raisins, Dehesia 7.
Raisins, London Layers 7.
Raisins, London Layers 7.
Raisins, Loose Muscatels 7.
Raisins, Codifornia 7.
Raisins, Ondaras, 28s.
Raisins, Ondaras, 28s.
Raisins, Sultanas.
Raisins, Valencia, new 7.
Raisins, Imperials 7.
MATCHES. MATCHES. Grand Haven, No. 8, square.
Grand Haven, No. 9, square, 3 gro.
Grand Haven, No. 200, parlor.
Grand Haven, No. 300, parlor.
Grand Haven, No. 7, round.
Oshkosh, No. 2
Oshkosh, No. 8.
Swedish Oshkosh, No. 8.
Swedish
Richardson's No. 8 square.
Richardson's No. 9 do
Richardson's No. 7½, round.
Richardson's No. 7 do MOLASSES.

Black Strap.
Cuba Baking.
Porto Rico.
New Orleans, good
New Orleans, choice.
New Orleans, fancy.
½ bbls. 2c extra
OATMEAL. OATMEAL. ½ bbl...3 00 PICKLES. Choice Carolina 6½ Java
Prime Carolina 5½ Patna
Good Carolina 5 Rangoon
Good Louisiana 5 Broken
Table 6 Japan ....5¼@5½ 3¼@3½ ....7¼ Table 6 Japan

SALERATUS

DeLand's pure 5½ Dwight's
Church's 5½ Sea Foam

Taylor's G. M. 5½ Cap Sheaf

½c less in 5 box lots. 4c less in 5 box lots.

SALT.

80 Pocket, F F Dairy.

28 Pocket.

100 3 b pockets.

Saginaw or Manistee.

Diamond C.

Standard Coarse.

Ashton, English, dairy, bu. bags.

Ashton, English, dairy bu. bags.

Higgins' English dairy bu. bags.

Rock, bushels.

Warsaw, Dairy, bu. bags. SAUCES.

Parisian, ½ pints.
Pepper Sauce, red small.
Pepper Sauce, green
Pepper Sauce, green, large ring.
Pepper Sauce, green, large ring.
Catsup, Tomato, pints.
Catsup, Tomato, quarts
Halford Sauce, pints.
Halford Sauce, ½ pints.
SOAPS. @3 50 @2 20 Whole. Ground.

London Family 2 30 Star ... 3 75 ... 4 25 ... 3 75 ... 3 75 ... 3 75 Corn

Kingsford's Silver Gloss, 1 th pkgs...

Kingsford's Silver Gloss, 1 th pkgs...

"6 th boxes...

bulk...

" bulk... " Pure, 1 b pkgs.
" Corn, 1 b pkgs.
Royal, Gloss, 1 b packages.
" bulk.
" Corn Muzzy, Gloss, 1 to packages. " bulk " Corn, 1 b packages.

@ 4

" 3 b....
" 6 b....
" bulk, boxes or bbls
" corn, 1 b.... | Sugars | S SUGARS.

Jolly Time 40 Royal Game Our Leader 33 Mule Ear Sweet Rose 32 Fountain May Queen 65 Old Congress Dark American Eagle 67 Good Luck. .65 Old Congress. .60 Blaze Away. .50 Hair Lifter. .60 Hiawatha ...

State Seal..... Prairie Flower .... Indian Queen.... May Flower..... Sweet Pippin....
\*Delivered. SMOKING 

27 Lucky ..... 35 Boss ...... 26 Two Nickel. 151/2 81/2 Miners and Puddlers
Peerless
Standard
Old Tom
Tom & Jerry
Joker
Traveler
Maiden
Pickwick Club
Nigger Head
Holland
German
K. of L
Honey Dew 13½ 13½ 12½ 8½ 35 lina, 16 oz boxes... 25 King Bee, longcut... 40 Sweet Lotus.....

.3½@4½ ...5@6½ ... 9@10 ....26 Grayling ....22 Seal Skin ....15 Red Clover .42@46 Good Luck. Honey Dew .. 25 Queen Bee. PLUC.
39 Trade Union...
37 Labor Union...
34 Splendid...
34 Red Fox...
34 Big Drive...
34 Patrol...
29 Jack Rabbit...
44 Checolate Crees Star Old Solder ... Clipper ...... Corner Stone. Scalping Knife.
Sam Boss......

Next ...... Dainty ..... 28 Climax ...... 38 Acorn ....... 42 Horse Shoe... .39 Merry War... .32 Ben Franklin vnoie Earth
Crazy Quilt
P. V
Spring Chicken
Eclipse
Turkey
\*Delivered.

2c. less in three butt lots.

Our Leader. Mayflower ... Globe..... 16 Hiawatha 28 Old Congre SYRUPS. © 10½
© 7½
7½© 8
© 5 20
Gail & Ax
Rappee
1 00
1 20
Lorillard's American Gentlemen...
Rappee
Railroad Mills Scotch
Lotzbeck
TEAS. 
 White Wine
 30 g

 Cider
 08

 York State Apple
 08

MISCELLANEOUS.
Bath Brick imported do American
Burners, No. 1 do No. 2.
Condensed Milk, Eagle brand
Cream Tartar 5 and 10 b cans Condensed Milk, Eagle brand.

5 59
Cream Tartar 5 and 10 b cans.

Candles, Star.

Camphor, oz., 2 b boxes

Extract Coffee, V. C.

60 00
63 50
67 00
Gum, Rubber 100 lumps
Gum, Rubber 200 lumps
Gum, Rubber 200 lumps
Gum, Spruce
Hominy, \$\partial \text{bb} \text{bb}.

56 90
Pearl Barley

Parl Barley Jelly, in 30 m pails
Pearl Barley
Peas, Green Bush
Peas, Split Prepared
Powder, Keg. Powder, ½ Keg CANDY, FRUITS AND NUTS.

Putnam & Brooks quote as follows: Standard, 25 lb boxes. 8:
Twist, do 9
Cut Loaf do Royal, 25 lb pails
Royal, 200 lb bbls
Extra, 25 lb pails
Extra, 200 lb bbls
French Cream, 25 lb pails
Cut loaf, 25 lb eases
Broken, 25 lb pails
Broken, 260 b bbls MIXED Broken, 200 b bbls.

FANCY—IN.5 b BOXES.

Lemon Drops.
Sour Drops.
Peppermint Drops
Chocolate Drops
H M Chocolate Drops.
Gum Drops
Licorice Drops
A B Licorice Drops
Lozenges, plain
Lozenges, plain
Lozenges, printed
Imperials
Mottoes
Cream Bar.
Molasses Bar.
Caramels.
Hand Made Creams
Plain Creams
Decorated Creams
String Rock.
Burnt Almonds.
Wintergreen Berries
FANCY—IN BULK. FANCY-IN. 5 D BOXES.

FANCY—IN BULK.

Lozenges, plain in pails.

Lozenges, printed in pails.

Lozenges, printed in pails.

Lozenges, printed in bils.

Chocolate Drops, in pails.

Gum Drops in pails.

Gum Drops, in bils.

Moss Drops, in pails.

Moss Drops, in pails.

Moss Drops, in pails.

Imperials, in pails.

Imperials in bils.

FRUITS

Bananas Aspinwall. FANCY-IN BULK. @10

Bananas Aspinwall
Oranges, California, fancy
Oranges, California, choice
Oranges, Jamaica, bbls. 7 60@7 50
Oranges, Jamaica, bbls. 7 60@7 50
Oranges, Florida. 4 25@4 50
Oranges, Walencia, cases
Oranges, Massina.
Oranges, Naples
Lemons, choice 4 00@4 50
Lemons, California.
Figs, layers, new. 38 b 124@16

Lemons, fanov.

Lemons, California.

Pigs, layers, new, \$\mathbf{B}\mathbf{D @ 5 @ 5½ NUTS. Chestants, per of Filberts, Sicily Barcelone Walnuts, Grenoble Marbo. French California

" California. 15
Pecans, Texas, H. P. 9 6013
" Missouri 6 9
Cocoanuts, ₹ 100. 6 65 FRESH MEATS. 

Hemlock Bark-Local buyers are paying \$5.50 for offerings of new bark. The demand is not very active. Ginseng-Local dealers pay \$1.50 ₽ b for

..48 clean washed roots. Rubber Boots and Shoes-Local tobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off.

HIDES, PELTS AND FURS.

Perkins & Hess pay as follows:

HIDES.

Green ... # b 70 7½ (Calf skins, green part cured ... 8 @ 8½ or cured ... 7 @ 9 Full cured ... 8½ 9 price ... 20 @50 kips ... 8 @12 sheep pelts. SHEEP PELTS.
Old wool, estimated washed \$ b.....25 @28 

 Tallow
 3
 @ 3½

 Fine washed # D 25@28/Coarse washed
 20@24

 Medium
 27@30/Unwashed
 2-3

OILS. ILLUMINATING. 

Capitol Cylinder
Model Cylinder
Shield Cylinder
Eldorado Engine
Peerless Machinery
Challenge Machinery
Parafline
Black, 25° to 30°
Black, 15° C. T.
Zero

### Drugs & Medicines

State Board of Pharmacy. one Year—F. H. J. VanEmster, Bay City. two Years—Jacob Jesson, Muskegon. Three Years—James Vernor, Detroit. Four Years—Ottmar Eberbach, Ann Arbor. Cive Years—Geo. McDonald. Kalamazoo. President—Ottmar Eberbach.

Michigan State Pharmaceutical Ass'n Michigan State Pharmaceuticat Ass R.
President-Frank J. Wurzburg, Grand Rapids.
First Vice-President-Mrs. C. W. Taylor, Loomis.
Second Vice-President-Henry Harwood, Ishpeming.
Third Vice-President-Frank Inglis, Detroit.
Secretary-S. E. Parkill, Owosso.
Treasurer-Wm. Dupont, Detroit.
Executive Committee-Geo. W. Crouter, J. G. Johnson,
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary-Guy M. Harwood, Petoskey.
Next Place of Meëting-At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stekettee.
Vice-President—H. E. Locher.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.

Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond.
wen, Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.
Committee on Trade Matters—John E. Peck, H. B. Fair-child and Wm. H. Van Leeuwen.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in November.
Annual Meeting—First Thursday evening in November. month. Annual Meeting—First Thursday evening in November Next Meeting—Thursday evening, Dec. 2, at THE TRADES MAN office.

### Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

President—A. F. Parker.

First Vice-President—Frank Inglis.

Second Vice-President—J. C. Mueller.

Secretary and Treasurer—A. W. Allen.

Assistant Secretary and Treasurer—H. McRae.

Annual Meeting—First Wednesday in June.

Regular Meetings—First Wednesday in each month.

President—R. F. Latiner. Vice-President—C. D. Colwell. Secretary—F. A. King. Treasurer—Chas. E. Humphrey. Board of Censors—Z. W. Waldron, C. E. Foot and C. I Haskins. Annual Meeting—First Thursday in November. Regular Meetings—First Thursday in each month.

Jackson County Pharmaceutical Ass'n,

### THIRD ANNUAL MEETING

Of the Grand Rapids Pharmaceutical So ciety.

The third annual meeting of the Grand Rapids Pharmaceutical Society, which was held at THE TRADESMAN office last Thurs day evening, was largely attended several new faces being noticeable. The meeting Peck. was called to order by President Wurzburg, who complimented the Society on the number present, and after the usual preliminary routine work had been accomplished, read his annual address, as follows:

Fellow Members of the Grand Rapids Pharms ceutical Society:

We come together this evening to make record of our labors for the past twelve to organize a local Pharmaceutical Society, their most sanguine expectations fell far short of the splendid success of this Society. Some thought it might live a year.

r most sanguine expectations it is So.

y. Some thought it might live a year
aers said that six months would see it a
ng of the past. It is needless for me to
you meetings have been pleasant, har
office and an increase of the past of

During the past year we have paid more attention to pharmacy matters, having had several interesting and instructive papers read by members of the Society. I hope the giving out of subjects for papers and discussions will receive still more attention in the future.

I would suggest that an effort be made to impression that they were not eligible to membership. It might be a good plan to distribute copies of our constitution and bylaws among them, as section 1 of article 1 will explain to those that any pharmacist or assistant pharmacist of good moral and professional character can join this Society.

application for membership be acted on unless said application is accompanied by the initiation fee.

I would also recommend that some meth-

In conclusion, gentlemen of the Grand Rapids Pharmaceutical Society, I beg to tender you my thanks for the many courtesies I have received at your hand. I have received at your hands for the many courtesies I have received at your hand. tesies I have received at your hands. I also wish to express my appreciation of the honor conferred on me by my election to be your President. I also assure you that I appreciate the earnest support and the many

Dr. Barth and Derk Kimm.

Dr. Pyle said he was glad valuable suggestions given me.

On motion of Isaac Watts, the address of the pleasure of the occasion. was accepted and the President was in- Dr. Watts said that the Society had reastructed to appoint a committee of three son to feel encouraged over the good work members to take into consideration the rec- already accomplished, and that the future nice innocent time we had. ommendations set forth.

ed and the Treasurer also tendered a rising Soliman Snooks Participates in an Assovote of thanks.

Election of officers being then in order O. H. Richmond was appointed to act as teller. H. B. Fairchild nominated Geo. G. Steketee for President and Isaac Watts named John E. Peck for the same position. Mr. Peck positively declined to allow his name to be used in such connection, when Mr. Steketee was elected President by acclamation. Mr. Steketee acknowledged the compliment in a short speech, thanking the Society for the honor conferred upon him and promising to perform the duties of the office to the best of his ability.

Nominations for Vice-President being in order, Will L. White named Dr. H. E. Locher and Isaac Watts nominated Mr. White. The latter refused to allow his name to be used, and Dr. Locher was unanimously elected.

Frank H. Escott' and H. B. Fairchild were unanimously re-elected Secretary and Treasurer, respectively.

Election of Trustees resulted in the selection of John E. Peck, M. B. Kimm, Wm. H. Van Leeuwen and O. H. Richmond.

On motion of H. B. Fairchild, the follow ing resolution was adopted: Resolved-That the thanks of this Society be hereby tendered to the jobbing trade of this city, who aided us by liberal contribuentertain the Michigan State Phar-

maceutical Association at its recent annual A vote of thanks was extended Mr. Stowe for the use of his office for meeting purposes, and other courtesies; to the Hazeltine & Perkins Drug Co., for the reception teneered the State Association; to Will L. White for his effective services as Local Sec-

was also voted \$25. The President-elect was given until the December meeting to announce the regular

retary; to Frank H. Escott for his praiseworthy efforts as Secretary. Mr. Escott

standing committees. President Wurzburg announced the following Committee on President's Address: Messrs. Watts, Will. L. White, Jno. E.

On motion of H. B. Fairchild, the annual dues for 1886 were remitted.

Will. L. White moved that the Secretary be instructed to issue a circular to every member of the Society, setting forth the action taken on the free sample nuisance, so that there may be no misunderstanding. Also that the Secretary communicate with months. When, two years ago, a few of the pharmacists of this city met and determined ing them to discontinue the advertising of free samples in this city. Both motions were adopted.

class of goods referred to becomes a prob-lem difficult to figure out, unless there is concert of action, as adopted by our Society. try and Pharmacy on this continent. Again gentlemen, I thank you for that which I enjoy so much and at so little cost.

> J. W. Hayward was called upon for a few remarks, but begged to be excused.

President Steketee was called upon, and Induce more of the drug clerks of this city to join our Society, as many of them would, no doubt, become valuable members. I have lately broached the subject to a few that lay in his power to secure for the Society and that several were under the subject to a few that lay in his power to secure for the Society and that several were under the subject to a few that lay in his power to secure for the Society and several were under the subject to a few that lay in his power to secure for the Society and placed on his shoulders, but that he realized the necessity of all pulling together and would do all that several were under the subject to a few that lay in his power to secure for the Society. I will not attempt to do justice to. I did series to it at the time, though. not seek the honor they had placed on his of the grub, when we got to the table.

Frank J. Wurzburg, in response to calls, said that it was considered utterly impossible for the druggists to get together three years ago. Yet they have come together tight. I would recommend that in the future no and now they find that their association is a necessity. The practice of pharmacy is the moon trying to rise in the evening and not the same as it was twenty-five years failing from being too full. ago. Then it was more of a profession, od be adopted for the collection of annual whereas now the druggist is more like a merchant. Twenty years ago twelve kinds behaved crowd.

O. H. Richmond declared that he couldn't

an opportunity to express his appreciation

prospects looked equally bright.

On motion of Mr. Watts, a rising vote of C. E. Rockwood said he was not a pharthanks was tendered the retiring President macist, although he does sell syringes, and

ciation Banquet.

CANT HOOK CORNERS, Nov. 14, 1886. Mr. Editor:

Since my last we have had a big time up here at our annual meeting of the Association. We had the biggest crowd out we have ever had yet, because our Secretary, Mr. S. Cott, sent out postals to all the members informing them that a free banquet would be given after the annual election of officers was over.

Every dealer, and particularly druggists, could see at a glance the expediency of having this spread, because if there is any class of men on this earth that deserve a good square meal at least once a year, it is the class known as registered pharmacists.

The meeting opened by the opening of a box of cigars by the editor of the Grabbag. This editor is the only one I ever saw that could afford to keep any cigars in his office, much less 10 centers. The Grabbag has a big circulation, but it never circulated any faster than the aforesaid cigars.

The President made a short address in a happy vein, becoming the occasion, which was received and placed on file with a rising vote of thanks.

The Treasurer then reported and received a rising vote of thanks.

After we had paid off our officers this way, which is a cheap and economical plan that I can recommend to other societies as having a tendency to prevent too much office seeking, we proceed with business.

A slight difficulty occurred, by reason of a motion made by Mr. Richardson, of Hemlock Springs, to expend 32 cents in purchasing a receipt book for the use of the Treasurer. The Treasurer considered it a personal imputation upon his honor for any brother to ask for a receipt, inasmuch as his face was good for the amount of any man's dues. On this representation the point was conceded and the motion withdrawr for the sake of harmony.

Election of officers was now in order and Mr. George Washington Striker, of Munroeville, was duly elected President for the ensuing year.

The new President cracked two jokes during the evening, which added vastly to the HERA—In ounce packages. A slight difficulty occurred, by reason of a

The new President cracked two jokes durng the evening, which added vastly to the hilarity of the occasion. I will forward hem by this evening's freight.

Mr. Hazelnut rose to a point of order to nquire if it was not time for supper.

Mr. Chemical remarked that the last speaker had been fasting three days in anticipation of this event.

Mr. Fairboy said the spread would not be

his receipt, when Mr. Striker subsided.

The Secretary was authorized to telephone about town to pick up all the doctors he could find to help eat the supper.

He caught Dr. Fuel, Dr. Bath and one or two others, including a fat, jolly, bald-headed syringe drummer from Buffalo, who helpassured the gentlemen present that he did ed us out greatly in the matter of disposing

Although "Mum" was the word, none of us was "extra dry" when we got through. The after supper speeches were very short, as every man's vest seemed to fit him too

The worthy Treasurer's face looked like

But in honor of the Association, I must testify that I never saw a soberer or better

With the single exception of a wink at a dining room girl by the fat drummer, every one acted as if it was a Sunday School convention. My hat was too small next day and Mrs. Snooks threw out several dark hints to the effect that "business meetings" would do very well, "for a name," but in her opinion us men liked to get off by ourselves and "baye a time"

Selves and "baye a time"

Sinapis, Albu.

"Sinapis, Albu.

"Sirapis, Albu.

"Frumenti, U. F. R.

Juniperis Co. O. T.

Saacharum N. E.

Spte Vini Galli.
Vini Oporto. one acted as if it was a Sunday School conspeak, if he tried: ditto H. B. Fairchild, vention. My hat was too small next day Dr. Pyle said he was glad to be afforded hints to the effect that "business meetings" selves and "have a time."

When she reads this, she will see what a

Yours innocently, SOLIMAN SNOOKS, Member N. D. P. A.

The gathering then dispersed, having enjoyed an evening of unalloyed pleasure and \$42.76. The report was accepted and adopt
The gathering then dispersed, having enjoyed an evening of unalloyed pleasure and profit.

The Iowa pharmacy law includes "rough on rats" and paris green in the list of drugs to be sold only by registered pharmacists.

The Iowa pharmacy law includes "rough on rats" and paris green in the list of drugs to be sold only by registered pharmacists.

WHOLESALE PRICE CURRE	NT.	
Advanced-Cubeb berries; oil cube	bs: G	eı
man quinine: canary seed		
Declined-Balsam tolu; tonka be	ans;	0
orange; oil lemon.	ATT YELL	
ACIDUM.		
Aceticum	800	1
Benzoicum, German	80@1	
Carbolicum	30@	3
Citricum	7000	7
Hydrochlor	300	
Nitroeum	1000	1
Oxalicum	1000	1
Salicylicum1		
Tannicum1	40001	6
Tartaricum	5000	5
AMMONIA.		
Aqua, 16 deg	3@	
. 18 deg	400	
Carbonas	1:0	1
Chloridum	1200	1
Chloridum BACCAE.		-
Cubebae (po. 1 35	35001	5
Juniperus	600	-
Xanthoxylum	2500	3
BALSAMUM.	1000	0
Copaiba BALSAMUM.	100	
Coparda	48@	5
Peru. Terabin, Canada	01	
Terabin, Canada	38@	4
Tolutan	45@	5
Abies, Canadian		
Cassina		1
Cassiae		1
Cinchona Flava		1
Euonymus atropurp		3
Myrica Cerifera, po Prunus Virgini		2
Onillaia and		1
Quillaia, grd		1
Sassfras		1
Ulmus Po (Ground 12)		
EXTRACTUM.		1
Glycyrrhiza Glabra	24@	-2
		3
Haematox, 15 tb boxes	83@	0
15	@	1
" ½8	(0)	
74.5	@	1.
FERRUM.		
Carbonate Precip	@	1
Citrate and Quinia	@3	5
Citrate and Quinia Citrate Soluble Ferrocyanidum Sol	@	8
Ferrocyanidum Sol	(a)	5

Absinthium
Eupatorium
Lobelia
Majorum
Mentha Di Majorum
Mentha Piperita

" Vir
Rue
Tanacetum, V
Thymus, V

Calcined Pat

MAGNESIA. Calcined, Pat...
Carbonate, Pat...
Carbonate, K. & M...
Carbonate, Jennings...
OLEUM.

Calamus.
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 20).
Hellebore, Alba, po.
Inula, po.
Ipecac, po.
Jalapa, pr.
Maranta, ¼s.
Podophyllum, po.
Rhei

Scillae, (po. 35).
Symplocarpus, Foetidus, po.
Valeriana, English, (po. 30)...
German.
SEMEN.

Carui, (po. 20) Coriandrum. Cannabis Sativa. Cydonium Foenugreek, po....

Lini, grd, (bbl, 3)..... Phalaris Canarian.....

Vini Oporto.... Vini Alba..... Florida sheevs' wool, carriage..... 2 25 @2 50 Nassau do Velvet Ext do Extra Ye do Grass do do do do Grass do do Hard', for slate use.... Yellow Reef. do ....

Antimoni, po... Antimoni et Potass Tart.... Argenti Nitras, 5... Arsenicum... Balm Gilead Bud... Balm Gllead Bud
Bismuth S. N.
Calcium Chlor, 1s, (½s, 11; ½s, 12).
Cantharides Russian, po.
Capsici Fructus, af.
Capsici Fructus, po.
Carsici Fructus, B, po.
Caryophyllus, (po. 50).
Carmine, No. 40.
Cera Alba, S. & F.
Cera Flava
Coccus
Cassia Fructus.
Centraria
Centraria

Cetaceum ... Chloroform . Chloroform, Squibbs.... Chloral Hydrate Cryst... Chondrus ..... Cinchonidine, P. & W... Cinchonidine, German Corks, see list, discount, per cent. Creasotum Creta, (bbl. 75)

 Citrate Soluble
 @

 Ferrocyanidum Sol
 @

 Solut Chloride
 @

 Sulphate, com'l, (bbl. 75)
 1½@

 pure
 @

2 00 1 10

Creta, (bbr. le) Creta prep. Creta, precip. Creta Rubra. Humulus ..... Hydrarg Chlor, Mite..... Hydrarg Chlor. Mite
Hydrarg Chlor. Cor
Hydrarg Oxide Rubrum
Hydrarg Ammoniati
Hydrarg Unguentum
Hydrargyrum
Iehthyocolia, Am
Indigo.
Iodine, Resubi.
Iodoform, 5. 25 Pulvis ipecae et opii.
20 Pyrethrum, boxes, H. &
25 Pyrethrum, pv.
28 Quassiae
23 Quinia, S, P. & W.
25 Quinia, S, German
30 Rubia Tinetorum
22 Saccharum Lactis, pv.
23 Salacin
24 Sanguis Pysoconic

22 Saceharum Lactis, pv. 25 Salacin 2 Sanguis Draconis.

5566 60 Santonine.

20© 22 Sapo, W. 20© 25 Sapo, M. 3560 36 Sapo, G. Scidlitz Mixture.

3 50@4 60 Sinapis.

4 56 50 Sonf, Maccaboy, Do. Voes.

2 00@2 10 Snuff, Scotch, Do. Voes.

2 00@2 10 Snuff, Scotch, Do. Voes.

2 2 50 Soda Boras, (po. 1e).

2 2 50 Soda & Br-Carb.

3 50@ 65 Soda, Ash.

4 50 Soda & Suphas.

4 50 Spts. Myrcia Dom.

5 5pts. Myrcia Imp.

4 80 Spts. Vini Rect. (bbl. 2 25).

9 00@9 5 Strychnia, Crystal.

9 00@1 30 Sulphur, Roll.

1 2 3462 40 Tamarinds.

No. 1 Turp Coach..... Extra Turp. Coach Body. No. 1 Turp Furniture... Extra Turk Damar... Japan Dryer, No. 1 Turp. CINSENC ROOT. We pay the highest price for it.

### Peck Bros., Bruggists, Grand Rapids, Mich Michigan Drug Exchange. Mills & Goodman, Props.

357 South Union St., Grand Rapids, Mich. WANTED-Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on

FOR SALE—Stock, store and lots amounting to about \$1,800 in an inland town. Doing good paying business.

FOR SALE-Stock of about \$2,000 on one of the best business streets of Grand Rapids. Doing good business. Reason for selling, poor

FOR SALE—Stock of about \$1,100 in town of about 700 inhabitants. Good chance for good live man. FOR SALE—Part interest in stock of about \$5,000 in town of 1,800 inhabitants. Purchaser must be good druggist and capable of taking entire charge of store.

HORBALE OR EXCHANGE—For good farm

Stock of drugs and greeries of about \$4,000 in town of 1,900 inhabitants. Good loca-FOR SALE—Small stock of about \$500 in town where sales could be doubled by con-stant attention to business. Present owner is practicing physician and cannot attend to both.

FOR SALE—Stock of \$1,700 in growing town of 800 inhabitants. Good location.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WHOLESALE

# Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Elegant Pharmacentical Preparations, Fluid Extracts and

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

## Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe and Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Care Which is positively the best Remedy

of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

### fying recommendations. Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

### the celebrated WITHERS DADE & CO. S

Henderson Co., Ky., Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

## WHISKYS.

We not only offer these goods to be excelled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

# Druggists'

ites among druggists who have sold these goods for a very long time. Buy our

### Gins, Brandies & Fine Wines. We call your attention to the adjoining list of market quotations which we aim to

make as complete and perfect as possible.

For special quantities and quotations on

such articles as do not appear on the list, Patent Medicines,

we invite your correspondence.

Mail orders always receive our special and personal attention. Hazeltine & Perkins Drug Co. 134, 136, 138, 140 Fulton Street,

Grand Rapids, Mich.

No. 1886 Assorted Package Fancy Goods. Packed Ready for Shipping.

These packages contain the the largest possible assortment of Holiday Goods and Toys that can be had at the price. Our long experience in selecting such Assorted Packages, which we have made a feature of our business for many years enables out of town buyers to get the most desirable assortment in the market. We would advise the selection of one of the Tin Toy Packages with either of the others, as there are no duplicates, but all choice, saleable goods. Customers can re-order any articles which find a ready sale.

articles which find a ready sale.			
	desale Frice. P	Retail rice.	Total.
1-6 doz. Decorated Alabaster Vases	33	25	50
1-3 " " " "	1 00	50	2 00
1-3 " " "	75	25	1 00
1-6 " 10 inch Silvered Vases	38	25	50
1-6 " 9 " " "	25	20	40
1/2 " 7 " " " 85	43	10	60
1 " 4 " " "	40	05	60
" Open assorted cups and saucers 200	1 00	25	1 50
1/4 " " " "	1 12	30	1 80
1/4 " " " "	1 50	40	2 40
14 " " "	1 00	50	1 50
14 " " "	1 50	75	2 25
1 " Child's " " "	I 00	15	1 80
1 " " " " "	85	10	1 20
½ " Mous. " " "	1 75	50	3 00
14 " " " "	1 06	60	1 80
34 " " " "	2 08	1 00	4 00
1 " Child's " China Mugs	35	05	60
1 " " " "	60 .	10	1 20
1 " " " Glass "	60	10	1 20
½ " Large " China "	75	20	1 20
16 " " " "	88	25	1 50
½ " " Shaving "	1 12	35	2 10
1 " C. C. " A. B. C. "	50	10	1 20
1 " Picture Plates	55	10	1 20
1/2 " Pairs Child's Knife and Fork	50	. 15	90
1 "Wire Baskets, assorted color, glass center	90	. 10	1 20
1/2 " " " " " " "2 25	1 13	25	1 50
1-12 " Smoking Sets	62		1 00
1-12 " " "	50		75
1-6 " Brazil Bread and Milk Sets, 3 pieces 3 75	62	50	1 00
1-12 " Blue " " " "	. 50		85
½ " Assorted Plate Sets	1 13	25	1 50
79 210001004 2 1110 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1 00	25	1 50
	1 50	25	3 00
	35	05	60
	42	05	60
	75	10	1 20
	35	05	
1 Figures	85	05	
1 " " "			
Package, 50c.	32 37		53 85

No. 5 Ass'd Case Holiday Goods---Choice 5c, 10c & 25c Articles.

Look over the Figures-Cost of the Package, \$38.40; Selling price of the package, \$52.65; Net Profit, \$24.25.

	Wholesale Price, Retail, Total,				1		Wholes Price		ail.	Total.
doz	Midgdt A B C Books, Linen		05	60	1	**	Flannel Animals	75	10.	1 20
		87	10	1 20	1/2	**	Napkin Rings	88	25	1 50
	Noah's Ark Picture Books, 6x9	42	05	60	1		Dust Pans, assorted colors	85	05	60
44	Aunt Kate Series Picture Books, 71/4x				1		Brooms, painted handles	90	10	1 20
	10½, 6 kinds	75	10	1 20	1/2		Large Musical Tops	88	25	1 50
	Prattler Bound Picture Books, 734x				1/2	••	Iron Savings Banks	42	10	60
	9½, 6 kinds	75	25	1 50	-34	"		50	25	75
**		60	10	1 20	1	**	Foy Sad Irons and Stands	30	05	60
**		00	25	1 50	1			65	10	1 20
**	Building Blocks	65	10	1 20	1		Match Stands or Tooth Pick Holders.	45	05	60
		63	20	1 20	14	**	Toy 4 Bottle Casters	44	25	75
		51	25	75	1	**	" Painted Cups	45	05	60
	Solid Rubber Balls	75	10	1 20	1	**	Tin " Trumpets, 6 kinds	65	10	1 20
**	Squakers	18	05	60	1		" " Swords	75	10	1 20
**	Police Whistles	48	05	69	1	"	Good Child Plates, 2 colors	80	10	1 20
**	Brass Toy Bells	40	05	60	1	"	" Cups and Saucers, 2 col	85	10	1 20
**	Checker & Boards	39	10	60	1		Assorted Whips	35	05	60
**		50	25	75	1	"	Tin A B C Rattles and Whistles	18	05	60
**	Dominoes	42	05	60	1	"	Watches and Chains	40	05	60
**	"1	00	25	1 50	1	"	" "	85	10	1 20
**	Games Old Maid	85	10	1 20	1,	"	Richter 10 key Harmonicas	55	10	1 20
**	Transparent Slates	65	10	1 20	1 1/2	**	Ludwlg 10 " "	75	10	1 50
. 44	" "	40	05	60	1	**	China Limbed Dolls	85	10	1 20
**	Paints, in boxes	35	05	60	1		" " "1	75	25	3 00
"	* *	35	10	60	1	**	Dressed " "	65	10	1 20
	Rattan canes	40	05	60	1	4.	White China Babies	40	05	60
"	King Phillip Guns1	00	25	1 50	34	**	Boys' Tool Chests	50	25	75
**		75	10	1 20	34		Building Blocks on Wheels	54 .	25	75
	1 box assorted China Toys	75	05	1 80	34	••	A B C Wood Tables	71	25	1 00
	assorted Snakes		10	1 20	14	**	Dessected objects, 3 kinds		25	75
**	" Surprise Boxes1	00	- 25	1 50	1	**	China Mugs	75	10	1 20
			10	1 20	1		No charge for Package. \$88	40		\$62 65

Toys and Holiday Goods, SILVER PLATED WARE,

WHOLESALE

Crockery, Glassware & Lamp Goods.

No. 45 Assorted Package Tin Toys.

	W	holesale Price.		Total
1 doz	. Animals Assorted	35	05	60
1 "	" on wheels	35	05	60
1 "	" " "	75	10	1 20
1 "	" " "	75	10	1 20
1/2 "	Wagons, on wheels	1 00	25	1 50
1/2 "	Large Animals, on wheels	88	25	1 50
1-6 "	Locomotives	33	25	50
1-12 "	" mechanical	71		1 00
1-12 "				1 25
1-12 "	Elephants on wheels with ringing bells	54		75
1-12 "	Sail Boats " " "	54		75
1-6 "	City Horse Cars	75	50	1 00
1/2 "	¼ pint Painted Covered Pails	21	05	30
1/2 "	No.3 " " "	38	10	60
1-12 "	Toy stoves with Furniture	35		50
14 "		50	25	75
1/2 "	" Kitchens " "	37	10	60
1 "		45	05	60
1 "	" Painted Cups	25	. 05	60
1 "	Rustic Banks	45	05	60
		10 79		16 40

1 doz. 39 Animals on Wheels	35	05	60
1 " 134 Small Wagons	75	10	1 20
1 " 173—19 Tops	80	10	1 20
½ " 138 Wagons	1 00	25	1 50
14 " 32 Revolving Groups	50	25	75
1-12 " 241 City Horse Cars 4 50	38		50
1/4 " 404 Animals on wheels	44	25	75
34 " 41 " "1 10	26	15	45
1/2 " 38 " " 75	37	10	60
1 " 8 Kitchens and Furniture	75	10	1 20
14 " 170-9-3 Stoves and Furniture	50	25	75
1-12 " 100 " "	35		50
1-12 " 420 Dogs on wheels and bells	54		75
1-12 " 422 Sail Boats	54		75
1-12 " 403-2 Large Horses on wheels	35		90
1/2 " pint Covered Pails, painted 75	38	10	60
1/2 " 1/4 pt. " "	21	05	30
1 " Toy Cups, painted	25	05	60
1 " Drum Banks, "	40	05	66
½ " 173-28 Musical Tops	1 12	25	1 50
1-12 " 401-1 Locomotives	17		20
14 " 419 Butterfly and bells	50	25	78
No charge for Package.	10 91		16 60

### Origin of the Word "Molasses."

As molasses first came to us from the West Indies, where sugar was one of the great products, it is probably a Portugese town, Iowa, recently visited Michigan for or Spanish word. The Spanish spelling is the purpose of investigating the system in Malaza, the z being sounded like th in bath, use by the associations of this State and that which would hardly cause the sound of ess, he accompanied the editor of The Tradesso that in this case it may have come from MAN to Sparta on the occasion of organizathe Portugese Melaco, where the c is sound- ing an association there. When he left for ed like ess. The Spanish word for molass- home, he promised that Michigan would es is Melaza, the Italian Melassa, the hear from him, and under date of Novem-French Melassa, the Latin Mellaceaus - ber 6, he writes as follows: made with honey, hence honey like. Por- I told you I was going to spend some tugese Melado—mixed with honey. Mo- time on association work, and I have kept lasses proper is that which drains from the lasses proper is that which drains from the ster City and succeeded in forming a union sugar while in the process of making. Tre- of twenty-three merchants. After the pre acle, or known in American as sugar house molasses, is the fluid result that comes molasses, is the fluid result that comes go around and see the other merchants in from the process of refining sugar. In the city who had not joined and get them to seventeenth century the spelling of the word was nearly always melasses (by English next day fifteen additional names were adspeaking people), as shown by old records ded to the membership list. and invoices. In connection with this it will prove interesting to know that sugar was well known to the ancient Jews. Nearchus, one of the Admirals of Alexander, who was a great wanderer, found sugar cultivated in the East Indies, B. C. 325, and brought quantities of it back with him.

The seed cane was first introduced into Europe, from Asia, A. D. 625, and although Europe, from Asia, A. D. 625, and although active efforts were made to cultivate it in Italy and Southern Spain, the results were from it financially and socially, and to give not at all satisfactory. In 1510, sugar cane the dead-beat the cold shoulder. was introduced in the West Indies, by Columbus. In 1751, sugar culture was actively begun in what is now known as the State of Louisiana, but no report of the product is of pleasure to our next State meeting in on record earlier than 1823. The cultivation | March. of sorghum in China, dates back beyond record. This was used entirely for making visit from you whenever convenient for you syrup, the same as is now produced largely to do so. in the States of Illinois, Wisconsin, Ohio and Iowa. Sorghum syrup very seldom granulates or crystalizes, and for this reason it is very much appreciated by the celestials in the manufacture of their preserves and can-ROBERT M. FLOYD.

Chicago, Nov. 2, 1886.

"Going Slow, but Deriving Benefit." MANTON, Nov. 9, 1886. E. A. Stowe, Grand Rapids:

DEAR SIR-Please find enclosed check for \$1.30 to pay our per capita tax on thir-teen members to the M. B. M. A. We are going slow, but I think we are de-

riving benefit from the organization. Yours respectfully,
RINALDO FULLER,
Sec'y Manton B. M. A. Roofing Felt.

We shall be out with an ad next week for two and three ply roofing felt. Exactly the thing that the Centennial buildings were

Anybody can put it on and it makes the best roof in the world. Can furnish sam-CUBTISS, DUNTON & Co.

Michigan's Influence in Iowa.

Readers of The Tradesman will remember that A. S. Burnell, of Marshall-

told the charter members that they ought to come in. They did as I suggested and the

My assistants goes to Bedford Iowa, and Hopkins, Mo., thortly, and will form associations at both places

Will Give the Dead-Beat the Cold Shoulder.

COOPERSVILLE, Oct. 30, 1886.

Frank Hamilton, Traverse City:

DEAR SIR—I suppose you have seen through The Tradesman that we have or-We have requested our Treasurer to remit

our per capita tax to the Secretary of the State Association.

We are looking forward with a good deal

We shall have our next meeting Friday evening. We should be pleased to have a Yours respectfully, R. D. McNaughton,

Sec'y Coopersville B. M. A.

"A Grand Thing."

ADA, Oct. 30, 1886.

Frank Hamilton, Traverse City: DEAR SIR-Yours of the 27th to President Watson was handed to me for reply, dent Watson was handed to me for reply, and I would say that the Association is a grand thing. We shall surely reap "protection," if we all stick together. We have collected several debts already which we would have taken 10 cents on the dollar for, and I can say that we are already paid for all the expense we have been to. all the expense we have been to.

We have voted to join the State Associa-

Yours respectfully. E. E. CHAPEL

Secretary Ada B. M. A.

Selling Off Regardless or Cost. Clerk (to employer)-What shall I mark that new lot of tin pails at?

Employer-Mark the selling price at \$1 Clerk-But they only cost thirty-seven

Employer-I dont care what they cost. am selling off regardless of cost.

# BEST IN THE MARKET.



Order a case from your Jobber.

See Quotations in Price-Current.

CAR LOTS A "SPECIALTY.

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CHICAGO, ILL.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

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