The Michigan Tradesman.

VOL. 4.

GRAND RAPDS, WEDNESDAY, NOVEMBER 24, 1886.

ciation.

NO. 166.

FOX & BRADFORD, NEW PLUC TOBACCOS.

NIMROD,

BLUE RETER, SPREAD EAGLE, BIG FIVE CENTER.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn, and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, well prepared, and of excellent

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers



We have just purchased a large invoice of

Send us a Trial Order. Spring Chicken, Moxie and

Eclipsealways in stock.

OLNEY, SHIELDS & CO. GRAND RAPIDS, MICH.



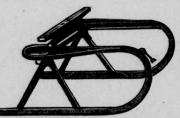
Importers,

Jobbers and Retailers of

BOOKS

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich



Belknap Wagon & Sleigh Co

BELKNAP'S PATENT SLEIGHS.

Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs.

Lumbermen's and River Tools. We carry a large stock of material, and have ever; facility for making first-class Sleighs of all kinds.

Shop Cor. Front and First Sts., Grand Rapids.

PINCREE & SMITH Wholesale Manufacturers Boots, Shoes and Slippers



Michigan Agents Woonsocket Rubbe Company.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

Will find everything they want

RIGHT PRICES

Geo. A. Hall & Co. STATIONERS.

29 MONROE ST., - GRAND RAPIDS.

DIKEMAN,

THE-

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS,

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS. Orders by Mail and Express Promptly Attended to.

BUY WHIPS and LASHES G. ROYS & CO.,

2 Pearl St., Grand Rapids, Mich. Get spot cash prices and have the profits. Orders by nail promptly attended to.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

The CELEBRATED EMERY \$3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman,
227 Jefferson Street, Grand Rapids, Mich.

ALBERT COYE & SON. AWNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing,

73 OANAL ST.,

Feed Bags,

Wide Ducks, etc. Flags & Banners made to order. GRAND RAPIDS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$11. The outfit comprises: 1,000 Notification Sheets, for member's

500 Record Blanks, 500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office

Fuller & Stowe Company, 19 Lyon Street, - Grand Rapids, Mich.

JUDD & CO., OBBERS of SADDLERY HARDWARE And Full Line Winter Goods 102 CANAL STREET.

WOLF. Attorney COMMERCIAL LAW & COLLECTIONS.

The Drummers' "Grip."

Its sides are all battered and broken and torn; With the hardships of travel it's all scarred and worn;
It has been my companion on many a trip,
And I love it, I love it, my battered old grip.

When I first bought it new, it was yellow gold; Its sides were strong and well able to hold All the shirts, cuffs and collars I'd need on trip; Can you blame me for loving my battered old grip?

When I brought it home then there were little hands kind.

That filled it with nick-nacks that seemed to her mind

To be useful to me when on a long trip;

The thought of these things makes me love my old grip.

I've packed it myself as full as 'twould hold Of samples and clothing and sundries untold, But there was never a time when a bottle of Could not find some room in my battered old

It's often been opened between seats on the cars, Surrounded by "drummers" as jolly as "tars," Who knew well how to enjoy a game of draw on a trip, With naught for a table but my battered old

Its battered old sides many secrets have held,
That when once inclosed in them all fears were
expelled
Of them ever being known, for it would not
give me the slip,
My old friend, my true friend, my battered old
grin.

Traveling thousands of miles it has been at my side.

side,
Sticking close as a brother—yes, close as a bride:
And now I can't think of making a trip
Without first joining hands with my battered old grip.

PAY, PROGRESS AND PRINCIPLE.

Ringing Address from President Hamilton-Pertinent Suggestions.

TRAVERSE CITY, Nov. 20, 1886. E. A. Stowe, Grand Rapids:

DEAR SIR-To-day I enclose you two advertisements from two boot and shoe dealers, located not very far from your city, and for the entertainment of your readers in trade, I have noted opposite the advertised prices the probable, and in some cases the actual, cost of each article. The first was issued for what reason we know not. The second was undoubtedly in response, and commercially speaking, bears the true ring of a challenge to mortal combat between two retailers-a genuine war-whoop at the commencement of the season's business. Standing at this distance, it is difficult for any one to judge correctly of the outcome. Should I dare venture an opinion, it would be along the line of a "draw" after a few rounds, resulting in ruined prices and a loss of confidence in trade circles-possibly a settlement with creditors at fifty cents on a dollar and a stigma attached to one, or both, by the community that will not be easily erased. Civilization in business, as in society, is dependant upon the mingling and commingling of its members.

Now, Brother Stowe, do we not have too much of this cannibalism and prize-fighting among retail dealers? We seldom hear of anything like it among the jobbing fraternity, and why not? I leave it for another to

I regret that there is a spot in this grand old State of Michigan so distant that the messengers of peace and good will among Michigan Business Men's Association will, at our next meeting, set aside a sum for missionary work among the merchants, we will apoint a good lay member to visit this place where these men reside and flood their stores with good reading on the benefits of organization. Until our Association can endorse this move, I would suggest that you, at your own expence, seek out this quarter, talk up organization, circulate recent copies of THE TRADESMAN, subdue them by force of arms, if necessary, to a fair and just competition, and come

away and watch results. Again, is there any work of civilization in taking, as for instance, a line of rubbers the purchase price of first qualities by the best companies being the same to all, regardless of the "color line," and flaunting the prices to the public from ten to twenty per cent. below actual cost? If so, wherein does it lie? wherein is it a mark of generousity to the consumer, or of honor, or of victory to the seller? Perhaps Mr. Arnold, Ex-Presi-State organization that some day the spirit in trade would burn out much of this savage element; that merchants would recognize each others right in trade; that the many discordant elements now existing could not be erased, through an occasional social meeting, as is in the case of other classes of men; that the extreme and narrow individualism tending to aristocracy on one side or to intentional bankruptcy on the other, each for the want of more social contact could not be harmonized; did I not feel that sooner or later the dead-beat would not only be astrocised socially, but driven ly not to say sarcastically. To my, perhaps, to a more congenial clime and the cash system more strictly adhered to, that every consumer would know that his "rating" ulars, I, as an insignificant citizen of a great

which we number to-day-cover this vast injury falls with crushing weight upon hondomain. Let us wave the banner of the est labor in every State in the Union, an Michigan Business Men's Association over injury far-reaching, iniquitous and without H. A. Hydorn and E. A. Stowe were apovery village, city and hamlet, with these letters in gold inscribed therein: PAY, PROGRESS AND PRINCIPLE.

the present time, I offer this in haste and the boycott, as instruments in the hands of leave the further discussion of it to our worthy Committee on Trade Interests. Yours in the work. FRANK HAMILTON.

Mr. Kelsey Replies to "The Tradesman's" Criticisms.

President Michigan Business Men's Asso-

IONIA, Nov. 21, 1886.

E. A. Stowe, Grand Rapids:

your editorial on "Mr. Kelsey's Views?" say that some person should read a paper bor without the prison walls. This is a would prove valuable, owing to the fact be effected. Thus will I ever pray. that there are diverse opinions on this question, some maintaining that it is practicable and possible to wholly abolish; and others, that it is only possible to curtail and Second Annual Meeting of the Retail Grosystematically and effectually govern, the much-abused system. Inclining to the latpleasure of listening to a paper of this char-

objection noted, concerning the holding of were elected members of the Association: the Association at Lansing in March. If Winchester & Sours, 241 East Bridge street; the attendance should be liberal, it might be Chas. G. Jones, 669 Wealthy avenue; H. difficult to secure comfortable accommoda- W. Heath corner Eleventh and Turner streets tions at reasonable rates; still, it would E. J. Carrel, 37 West Bridge street; P. Veldseem that a city of 10,000 people, poesessing man, 119 Hilton street and Van Dam Bros. the hotels that Lansing boasts, ought easily & Kievit, corner Center and Sycamore to care for the number of delegates that will streets. attend. Before the day of assembling shall have arrived, it is to be hoped that the Sen- the last meeting and read a list of the names storial contest will be settled and that the reported to him as delinquent. city will have attained its usual quiet. However, there are other good accessible points, so there need be no controversy. It is possible I may have "a wrong idea as to the proper course to pursue to secure new legislation," but if my memory and observation serve me rightly, I believe the way indicated by me to be common, practicable and entirely safe. It is of frequent occurrence that some place desires incorporation, a city charter, or a law authorizing the raising of money by bonding. What course do they pursue? Do they not first fully consider the subject, settle definitely what is care of a committee—thoroughly versed as It now enjoys the respect of the jobbing kind, and turning it back to barbarism. to all arguments for and against the object trade, as was evidenced by the recent fund Natural law, while it is universal and omsought—duly empowered to lay it before contributed by the wholesalers to entertain nipotent in its operations, is at the same therein. If the proper committee in the Legislature? I the State Association. There is not a jobit is usual or common to carry any ordinary in the collection of a grocery bill, owed by it seems to be no law at all. We only find matter to the local primaries to pledge a his employees, providing he is properly apour mistake when we disregard it, and subman, if elected, to vote for a special object. proached. In nine cases out of ten, the home member and the district senator may be relied on to support any good, worthy, honorable measure that tends to the health, happiness and general good of their constituents. "Unfavorable criticisms," and "unfortunate antagonisms" may, and are liable to be encountered, but that any proposition would be pay an old account. criticised or antagonized to a greater degree by reason of a session of our Association in Lansing is a statement I cannot endorse. They are gentlemen—servants, if you please -put there by your vote and mine. We go before them with a request that certain ployees. laws, having laudable ends in view, be enacted. The request is preferred and is supported by such facts as we are able to adduce in support of it. Think you that our legislators would be prejudiced against us or against a worthy cause, simply because we dent of the National Boot and Shoe Asso-personally appeared before them to present ciation, whose letters I have read with our own petition? Do you not rather believe that his experience was that he was always pleasure, can tell us. If I could not hope that they would receive us courteously and that through the instrumentality of our give us that consideration usually extended under the circumstances outlined? If any house. legislation is necessary—and I believe we agree that there is-is it not just as necessary now, as it probably will be during the session of the Legislature convening January 1, 1889? If so, why delay? Why not

set the ball in motion? Lastly, referring to the subject of "Convict Labor," I need not say, if I catch your meaning, it requires not a giant intellect intellect to discover that THE TRADESMAN -generally so sound and a counsellor so valuable-inclines to treat the subject lighthas but a single merit. In all other particwas in the office of the retailer as the re- nation and of a powerful State, and a busitailers' is before every jobber-I would ness man of humble pretensions and mod-River Valley Horticultural Society and the say that our future efforts would be in vain; est attainments, am free to say that I con- West Michigan Farmers' Club relative to but as I see a broad field spread out before sider the system evil—in fact, little less outlining a plan of action during the comus, and I have the greatest confidence in than evil personified. I cannot here argue ing session of the Legislature, so that when value for consumption in the United States.

humanity, let us "six hundred strong"- the case, but shall simply say that the great the Association acts it will act in harmony laborer, but also almost directly on hundreds of business men in almost every avo-Being very much engaged in business at cation. The suppostion that the strike and the Knights of Labor, would cause the fall of the system is erroneous. They have accomplished both much and little, but have now an ally in the field, none other than the "National Anti-Contract Prison Labor Association of Manufacturers," organized in Chicago last summer. The facts adduced, the sentiments expressed and the resolutions adopted, were respectively graphic and interesting, showing evidence of great wrongs inflicted, grievous oppressions borne and of DEAR SIR-May I ask small space in resolute determination to wage war upon your next issue to make one correction and an institution that jeopardizes the existence to refer to at least two matters involved in of needed manufacturing, that enhances the worth of some, that robs thousands of mon-Under the third suggestion, I am made to eys that should be expended for honest laon "The Convict System," its advantages, matter that should enlist the sympathy of etc. Now, it doubtless appears to your every business man, who should work not the past year. readers as if that were a decidedly vague through the strike by encouragement, not subject in this connection, and I had no in- through the boycott, not only through State tention to make such. Just what I did say legislation but by persistent effort, looking was-that a paper be read on "The Credit to the abolition of this evil by the general System, its Advantages and its Disadvan- government; and if I read the temper of the tages." It occurs to me that such a paper people aright this commendable object will

> Very respectfully. W. E. KELSEY.

cers' Association.

The second annual meeting of the Retail ter belief, I earnestly hope we may have the Grocers' Association, which was held last Tuesday evening, was largely attended. Applications for membership were received Referring to the editorial, I concede one from the following grocers, all of whom

Collector Cooper reported receipts since

from other associations, reporting delinquents who have removed to this city.

Geo. Dunaven called attention to the fact that many men employed by the jobbing houses were delinquents and that in many parts and peoples of the earth into closer cases the employers refused to assist the grocer in the collection of his accounts. their patronage from any jobber who refus-

pay his grocery bills. E. A. Stowe said he objected to the Association going into the boycotting business. ber in the city who will not interest himself

C. J. Van Halteran said he had kindly requested a certain jobber to help him collect a grocery bill against a teamster, but the American Government. the jobber refused.

Jas. Farnsworth said he thought it would be poor policy to criticise anyone who would not discharge a man who refused to

H. A. Hydorn counseled moderation and suggested that the motion, if the idea be put in the form of a motion, be modified so as to request a jobber to use his influence in the collection of accounts owed by his em-

Collector Cooper said that the jobbing trade usually treated him very considerately and he thought that mild measures would accomplish more than harsh.

Gerrit H. DeGraaf said that no jobbing house sought to harbor dead-beats, any more than the railway companies do, and helped in his collections against a jobber's hired men by talking with the head of the

On motion of Jas. A. Coye, the matter was laid on the table until the next meet-

Pesident Herrick reported the result of a call, in company with Secretary Stowe, on Representative-elect Killean. Mr. Killean re-affirmed his intention to use all possible endeavors to secure the repeal of the section in the city charter which stands in the way of establishing a public market.

The Law Committee and the Secretary were instructed to look over the charter and see if the repeal of the obnoxious section is unsophisticated, mind the convict system all that is necessary to secure the desired

On motion of Jas. A. Coye, the Secretary was instructed to correspond with the Grand

with the organizations of producers.

Election of officers being then in order, excuse. These injuries fall not only on the pointed tellers. Three informal and two formal ballots were taken for President, when Jas. A. Coye was declared the unanimous choice of the Association.

On motion of E. E. Walker, A. J. Elliott was elected First Vice-President.

On motion of A. J. Elliott, E. E. Walker was elected Second Vice-President.

On motion of G. H. DeGraaf, E. A. Stowe was re-elected Secretary by a rising vote. On motion of H. A. Hydorn, B. S. Harris

was unanimously re-elected Treasurer. The following gentlemen were elected a Board of Trustees: H. A. Hydorn, Milo G. Randall, Gerrit H. DeGraaf, Jas. Farnsworth and Geo. Dunaven.

President Herrick then called President elect Cove to the chair, who said he would defer his speech until the next meeting.

On motion of W. C. Harper a rising vote of thanks was tendered the retiring President for the able manner in which he had directed the affairs of the Assocition during

Mr. Herrick said he was glad to be let off from the rostrum. If he had done the Association any good in the position to which he was delegated, he was glad of it. The organization has already accomplished a great amount of good work and much vet remains to be done. As a lay member, he will strive just as hard to advance the interests of the Association as he has while occupying the President's chair.

Treasurer Harris reported a balance on hand at last meeting of \$28.35, and the receipts of the present meeting at \$16.25, making the present balance \$44.60.

President Coye bespoke for the next meeting the same large attendance as at the present gathering and the meeting adjourned.

What Money Does.

Geo. S. Coe in "The Bank's Service to Com-

To produce by industry the money's worth is the legitimate way to make money. Men do not want the money itself, but what the money's worth will bring by exchange. This is the beneficent and binding law of nature. Older nations have tried in vain to evade it, and their records show how invariably and ignobly they have failed. It is The Secretary read a number of letters left to our own new country, and particularly to the newer parts of it, to repeat these old errors—errors all the more conspicuous

and aggravated because commerce has so

largely extended its sway, and brought all

Commerce is greater than local statutes He suggested that the grocers withdraw and will over-ride them all. The instruments it uses are still those which the exed to discharge an employe who would not perience of long ages has tested and approved. They cannot be supplanted by any one nation without throwing that people into discordant relations with the rest of manstitute for it our own petty contrivances. Faith in idea of natural law and individual

> But the importance of observing what money is, is immeasurably exceeded by regarding what it does. It is the money's worth and not that money itself, that so incessantly passes throughout the commercial More than nine-tenths of the world's com-

> merce consists of the simple exchange of

one thing for another by means of paper instruments which convey, but do not themselves, like true money, possess its real value. Such instruments when they have discharged their appointed service necessarily die and are withdrawn. Every document which traverses the great highway of nations must have its constituent of real property concurrently in motion to meet it, and by which it is redeemed when the property is sold. The ships that pass each other upon the ocean bear the substantial things given in traffic one for another by pre-arrangement of their owners, through the offices of merchants and bankers. All their cargoes, of whatever they may consist, of useful merchandise, are, in effect, held in the portfolios of bankers, through whom they are exchanged and re-exchanged for their money's worth of other things desired, in any other part of the commercial world. Fortunately, there is no international power that, under forms of law, can forcibly inject into the world's commerce a fictitious paper intended to perform the offices of money, while not doing the substantial duty of carrying an equivalent value along with it. That stupendous folly can only be perpetrated by in-

Several local hardware firms in Montreal have been fined for entering paris green

dividual states, most of whom in the old

world have repeatedly tried it, and proved

its evil results.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, NOVEMBER 24, 1886.

Grand Rapids Traveling Men's Association President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

lishers by mentioning that they saw the adver-tisement in the columns of this paper.

ORGANIZING ON A FIRMER BASIS.

MT. PLEASANT, Nov. 16, 1886. E. A. Stowe, Grand Rapids:

Michigan Business Men's Association, I venture to ask your opinion on this quesin a more firm and substantial society, similar to the Knights of Labor? Their inter-ests are all one and if laborers constants. ests are all one, and if laborers can organize with closed doors, why not we? As this is only a question, coupled by a suggestion,

please give me your opinion.

Yours very respectfully,

F. A. SWEENEY.

THE TRADESMAN is somewhat in doubt as to the proper answer to make the above enquiry, as it has every reason for thinking tion of any State in the Union. that the present method of organizing business men into associations has everything to commend it-possessing, as it does, all the elements of permanency. If anything will serve to keep business men togetherimpell them to pull together-it is the beneficial results which have followed in the wake of every organization thus far formed in Michigan. Even so strong a bond of sympathy as that presented by the Knights of Labor is not sufficient to keep its organization intact, as the order is fast going to pieces in this city, and doubtless the same is true at thousands of other places in the country. If THE TRADESMAN reads the signs of the times aright, there is a revolt against oath-bound societies having for their objects the attainment of conditions which can just as well be secured in an open-handed manner. By organizing under the present system in use in this State, a business and prevent the making of new bad accounts. He comes to look upon his neighbor and competitor in an entirely different light and eventually becomes a convert to the live-and-let-live principle. He gradually reduces the number of his working hours and frequently secures immunity from the peddler, as well as the dead-beat. These, together with other reforms and advantages equally as important, are the legitimate results of concert of action and ought to be sufficient to commend the present method to every business man in the State.

"NATIONAL STANDARDS."

Elisha Winter, editor of the New York Advocate, having been repudiated by the trade of his own town-which happens to be the largest city in the country-is out with another impracticable scheme-this time a "National Pure Food Convention," for the purpose of instructing Congress exactly what to do in the premises. The project is doomed to failure for the following reasons: It is gotten up by one man for his own personal aggrandizement; it has not the support of a dozen men of National reputation; it is a thing which belongs to the States to legislate upon; finally, it is a subject relegated to the mercantile associations, which are pledged to give it due consideration whenever the organizations are sufficiently numerous to secure the success of the move-

Organize associations and let alone matters which belong to them only until they are strong enough to secure the needed legislation. Remember the adage about the halfcocked gun.

B. G. Alf & Co., wholesale grocers at Cincinnati, have sued the Liggett & Myers Tobacco Co., of St. Louis, damages being placed at \$25,000. The plaintiffs signed the defendents' contract, agreeing not to sell a but disregarded its stipulations. Thereupon Liggett & Myers refused to pay them the ordinary rebate, refused to sell them more goods and instructed other houses to refuse to sell them goods. For such refusal fourteen Cincinnati jobbing houses are made system entirely. parties to the suit. The litigation is likely to be fought out on purely legal grounds, and as its outcome involves the validity of the contract system, the result will be looked for with considerable interest.

The National Whip Manufacturers' Association, which was formed about a month firm name will be J. N. Morgan & Co. ago, went into effect last Friday. The orof whip stock in the United States. Its store building, as soon as it is completed. objects are to secure uniform prices and determine a basis of credits, all poor-paying extend over the United States, Canada, British Possessions, Australia, South Amer- Ricketson has left the country. ica, Mexico-wherever whip salesmen go. The movement originated at Westfield, of whip men everywhere.

winter. So long as our west winds come tionery, confectionery and tobacco business. of their course. If the snow which has The company is incorporated under the fallen in Iowa, Nebraska, Wisconsin, Min-State law. H. S. Widger is the manager. a very cold season.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers the strength of the part of business men. a National Standard-and an official or- The failure of Levi Truesdell, general in a fish establishment at Minneapolis.

strong, have qualified for auxiliary member- exceed the liabilities, but may not be immetion: Why cannot business men organize ship in the Michigan Business Men's Asso-diately available.

> Reed City organizes this evening, Leslie Thursday evening and Cedar Springs on Friday evening. Woodland takes similar steps on Thursday evening of next week. Michigan is making the most rapid and substantial progress in the work of organiza-

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Dibble & Lozier have engaged in the grocery business at Alba. Arthur Meigs & Co. furnished the stock.

Hanes & Harrington have engaged in the grocery business at Kalkaska. Olney, Shields & Co. furnished the stock.

W. F. & Geo. W. Turner have engaged in the grocery business at Greenville. Arthur Meigs & Co. furnished the stock.

J. Rinvelt & Son have engaged in the grocery business on the corner of Dayton and Gunnison street. Cody, Ball & Co. furnished the stock.

F. W. VanWickle, druggist at Shelby, has added a line of groceries. Cody, Ball & Samuel Robinson, at Charlotte, has been man is able to collect many old accounts Co. furnished the stock, Dr. Josiah Bank- seized by Mrs. J. W. Morgan, who holds a rupt Evans placing the order.

AROUND THE STATE.

E. M. Fay & Co., general dealers at Durand, have sold out.

H. E. Johnson succeeds A. M. Robson in the grocery business at Lansing.

D. K. McRae has sold his grocery stock, at Big Rapids, to J. Frank Clark.

Harrington & Haynes is the firm name of a new grocery just started at Kalkaska.

T. A. Miller & Co. have purchased the drug stock of Dr. J. F. Snydam at Alma. Mark Hill, dry goods and millinery dealer at Bay City, has been closed by creditors.

C. M. Kingsley succeeds Coolidge & Kingsley in the grocery business at Hart. Jacob Conssley succeeds Geo. Conssley in

the grocery and saloon business at Lansing. Ravenna, has been completed. It will be hardt in the grocery business at North Lan- kegon.

Byron Merritt, of Constantine, has bought the general stock of C. H. Winchester, at be rebuilt in time to begin operations in the might can you meet with us, and what will

James Campbell, formerly of Westwood, kaska.

A. H. Munson's Sons succeed L. Brockett & Son in the hardware business at state. Charlotte.

C. H. Winchester has sold his hardware own name. stock, at Allen, to a former clerk and a

Reading man. for business again, his brother having satisfied Cody. Ball & Co.'s mortgage.

C. V. Weller, formerly a clerk in Morley Bros', general store, at Cedar Springs, up. has opened a general furnishing goods store

at that place. certain brand of goods below a given price, county, a brother-in-law of O. W. Kibby, rates have therefore fallen through. The

> ing for business Church & Fenn, the Charlotte grocers, Governor Alger's railroad. are the latest converts to the cash system. On January 1, they will discard the credit facturers at West Bay City, made an assign-

> dealer, has taken a position with the Cham- 000, and liabilities at \$30,000. The firm, pion Machine Co., at Jackson, leaving his consisting of five brothers, has been in busistore in charge of his father.

has taken a partner in the person of C. E. 000,000 feet, and of their salt block, 15,000 Ramsey, treasurer of Kalkaska county. The barrels.

The Antrim Iron Co. has purchased the whips and whip machinery and all dealers trim, and will transfer the same to a new

A Bonanza correspondent writes: Monupon them in great numbers the past week.

Wm. Thomas has retired from the firm of Thomas & Odell, hardware dealers at Jones. Bank, took offense at the use of his name Mass., the largest whip manufacturing center | The new firm will be known as Odell & and placed the matter in the hands of his in the world, and has the hearty co-operation Odell. Mr. Thomas contemplates locating attorney, who is taking legal steps to cause in some Northern Michigan town.

the great plains of the Northwest thus early to California to regain his health, has re- butts of Quality and Quality plug tobacco in the season presages an unusually severe turned to Fennville and engaged in the sta- sent to this State.

over a thousand miles of bare fields their Big Rapids Herald: A co-operative gro- Wm. H. Sigel has returned from a visit coldness will be mitigated. But when they cery store has been opened on Maple street with old friends at Jones, Cass county. sweep across an uninterrupted snow field by various members of the Knights of Laclear to our doors their cold is increased by bor. They start in with a small stock, but for California, where he will spend the winsnow evaporation during every added mile expect to increase it as business requires. ter.

nesota and Dakota, shall remain throughout The Pentwater News says: "There is the winter, Michigan is likely to experience talk of a co-operative store being started at this place in the near future. This arises from the kick on account of the organiza-Colonel Sellers, having failed at everything tion of the Oceana County Business Men's else, concluded to "Go in for the Old Flag- Association." No honest man will "kick" and an appropriation." Winter, having fail- on such grounds-it is only the rogues and ed to maintain a compact organization in sneaks who oppose honest combination on

ganship for the Advocate." The illustra- dealer at Muskegon, and A. C. & L. Truestions are not so dissimilar as some might dell, furniture, carpet and crockery dealers, at the same place, is cause for sincere regret. The elder Truesdell is one of the old-The Coopersville Business Men's Asso- est merchants in the Sawdust City and both Dear Sir—Seeing your name in The ciation, thirty-one strong, and the East Jor—Michigan Tradesman as Secretary of the dan and South Arm Association, twenty-four business men. The assets will probably

About eighteen months ago N. Pierson, of Three Rivers, sold his hardware business to James Spaulding, of Indiana, who to the road at the expiration of the bean subsequently refused to take the stock, which has lain idle ever since. Pierson brought suit against Spaulding and recovered judgment for \$5,500. An appeal was taken and the case sent back, a St. Joseph county jury recently awarding Pierson \$5,000. Another appeal will be taken.

MANUFACTURING MATTERS.

W. H. Taylor succeeds' N. J. Kendall in the manufacture of wagons at Caro.

The Marshall paper mill has shut down. litigation preventing repairs necessary to the safety of the employees.

Two years ago Henry J. Hartman began the foundry business with the assistance of a couple of days last week. one man and a boy. Now he gives regular employment to twelve men and a boy, and it is not much of a year for the foundry Louis, has fallen heir by the death of an business, either.

FURNITURE FACTS.

The Sands & Maxwell Lumber Co., at Pentwater, has purchased the plant and business of the Pentwater Furniture Co., and will operate it in the future.

The furniture and undertaking stock of heavy mortgage. She will hereafter conduct the business.

STRAY FACTS.

Millbury & Smith succeed F. P. Millbury n the marble business at Mason.

H. G. Gould & Son succeed the Dickinson & Gould Organ Co., at Lexington.

Mrs. M. A. Leonard succeeds Mrs. Geo. Ford in the sewing machine business at Mendon.

Smeadley & Cameron succeed M. Trum-Messrs. Watson and Downey have retired

from the firm of F. J. Blair & Co., eigar and tobacco dealers at Lansing. Henderson & Peterson's new elevator, at

A. Englehardt succeeds Fisher & Engle- an important feeder to their mills at Mus-The Gaines Creamery Co., at Gaines,

Grading is being pushed on the Franktalks of opening a general store at Kal- fort & Southeastern Railroad, in Benzie

county. This road will open up an immense hardwood country in that part of th

R. P. Anderson has retired from the firm many instances, and prices will rule higher E. Flandermeyer (Mrs. F. W.), boot and of C. C. Moulton & Co., produce and comshoe dealer at Coldwater, has been closed mission dealers at Muskegon. The business will be continued by C. C. Moulton under his

Louden, Anderson & Co., a firm of successful lumbermen, who have for the past purchased the tobacco. Tully Smith, the Lakeview grocer, is open nine years been operating at Bath Lake. near Gowen, have finished their work in that section for lack of timber, and the firm will dissolve after their business is settled

Alpena merchants refused to bind themselves to ship all their goods by rail for a general furnishing goods store at that place.

Alpena merchants refused to bind themselves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods store as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods by rail for a general furnishing goods as elves to ship all their goods as elves to ship was in town this week looking for an open- merchants will stock up largely while the boats are running and snap their fingers at

Laderach Bros., lumber and salt manument on the 17th to Theodore Hine, of Bay C. W. Brown, the Blissfield hardware City. Their assets are estimated at \$15, ness at the same location for 25 years. John N. Morgan, the Kalkaska grocer, The annual capacity of their saw mill is 8,-

Harrington & Payne Bros., of St. Louis, ganization includes all the manufacturers of general stock of John Otis & Co., at An- recently bought the clothing stock owned by Jas. Freeman, in which James Henry, a wealthy citizen, was also interested. The new purchasers placed a flaming advertiseroe & Ricketson have gotten into financial ment across the whole front of the four customers to be black-listed. Its operations difficulty and creditors have been calling stores occupied by them, announcing a great sale of the "bankrupt clothing stock of Jas. Henry & Co." Mr. Henry, who is perfectly solvent and a director of the First National the removal of the obnoxious advertisement.

Dr. W. H. Andrews, who sold his drug Kellogg & Wooden, of Kalkaska, pur-The deposition of a foot of snow all over stock at Fennville about a year ago and went chased of Arthur Meigs & Co. the first five

Purely Personal.

Geo. Eastman leaves in about two weeks

Graham Roys, the veteran whip salesman, is spending a couple of weeks in Hoosier- Large

Delos Barrows, the Johnsville general dealer, was in town last week, looking up Medium " the wood market.

Elmer Thompson, book-keeper for Perkins & Hess, is the happy father of a fourteen pound boy. He arrived Sunday.

J. C. Cole, formerly engaged in the fish and oyster business here, is now working

Joseph Wittig, the blind book-keeper, is seriously ill with a liver difficulty, and fears are entertained that he will not recover. Dr. J. F. Snydam, who recently sold his drug store at Alma, and is now engaged in

in town last week on his wedding trip. W. T. Lamoreaux has an even half hundred girls employed in his bean picking department. The report that he will organize the girls into a White Swan troupe and take

season is probably without foundation. The Gripsack Brigade.

W. P. Crary, representing Crary & Co., mustard jobbers of New York, was in town a couple of days last week.

A. W. Sanford is now working this territory for Robert Hamilton's Bull Dog Tobacco Works, of Covington, Ky.

C. E. Cones, general Western representative for S. W. Venable & Co., of Petersburg, Va., put in Sunday at this market.

J. C. Warner, Michigan, Indiana and Illinois representative for Schultz & Co., the Zanesville soap manufacturers, was in town

Harry Gilham, Michigan representative for the Liggett & Meyers Tobacco Co., of St. aunt to 240 acres of land near Wilmot, Ohio.

W. N. Ford, formerly on the road for Robert Hamilton, of Covington, Ky., has transferred his allegiance to Jas. G. Butler & Co., of St. Louis, Mo. He put in several days at this market last week.

The veteran James A. Crookston, who has been laid up for a couple of weeks with pleurisy, is mending slowly and hopes to be out on the road again soon. In the mean time, J. H. Hagy is making his regular trips.

An Object of Sympathy.

Robert M. Floyd, the genial Western manager for Geo. V. Hecker & Co., favors THE TRADESMAN office with an elegant | d photograph of himself, which has been ele- unsightly thin vated to a conspicuous position over the ed- Lion Coffee. itorial chair. Every young lady who has visited the office has made strenuous attempts to obtain possession of the article, bull in the wholesale beer business at to keep the original intact as The Tradesand if it is as much trouble for Mr. Floyd MAN experiences with the "counterfeit presentment," he is entitled to the sympathy of unmarried men everywhere.

> Cedar Springs on the Anxious Seat. CEDAR SPRINGS, Nov. 18, 1886. E. A. Stowe, Grand Rapids:

DEAR SIR-The business men of this place are desirous of organizing a Business Men's Association, and would like to have Yours respectfully, L. H. CHAPMAN. your charge be?

The Whip Market.

Whalebone is higher than at the beginning of the year. Rattan whips have been sold at less than cost to manufacturers in

Retail tobacco dealers should remember that the Cherry fine cut cards are redeemable in cash at the jobbing house from whom they

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-

FOR SALE—At Howard City, planing mill, sash, door and blind factory, in complete running order. New 50-horse-power engine, good boiler, new solid two-story building on R. k. track. Will be sold at a bargain. Price and terms of Geo. McDowell, Howard City, Mich.

ROR SALE—Completely equipped machine shop, with good-paying patronage. Big bonus offered for locating in a neighboring town. Address, for particulars, J. H. Dean, 99 Ottawa st., Grand Rapids, Mich. 187tf

WANTED—Situation by a young man who writes a good hand, can keep books, and do all kinds of office work. Can give references from firm where he was employed three years. Address D. O., care "Tradesman." 168*

WANTED—Situation in drug store by a registered pharmacist. Moderate salary. Best of references as to honesty and ability. Address E. R. J., care "Tradesman." 168° POR SALE—Stock of drugs and groceries or will sell the grocery stock and keep the drugs. Established six years. "Pain Killer," care "Tradesman."

WANTED-Situation as traveling man in produce or commission house. 10 years' experience. Apply "Tradesman" office. 168*

WANTED—Good advertising canvasser, to travel in this and adjoining states, on a commission basis. Address XYZ, care "The Tradesman" office. POR SALE—One half interest in stock of groceries, crockery, drugs and jewelry. Price \$1,500, \$500 down, balance on time. Reason for selling, poor health. Have good trade: C. A. Stebbins, Lawrence, Mich. 167*

TF YOU WANT-To get into business, to sell Tyour business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

NOVELTIES IN PER

Small Slippers, "Hob Nail," Assorted Colors, \$1.35 2.00 Small Hats, .85 2.00 Large " 3.00 Tooth Pick Holder, "Polka Dot." " 2.00 A Bottle of Perfume with each piece.

ALTO A COMPLETE LINE OF

Handkerchief Perfumes! In Large Variety. the practice of medicine at that place, was Jennings & Smith.

GRAND RAPIDS, MICH.

PERFUMERS.

O. W. BLAIN & CO., Produce Commission Merchants,

Foreign and Domestic Fruits, Southern Vegetables, Etc.

E. FALLAS,

Butter and Eggs, Fruits and Oysters. Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

We Handle the Celebrated "ROCK BRAND" Oysters. No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. 97 and 99 Canal Street. Grand Rapids, Michigan

Lion Coffee Cabinet.





This Coffee Cabinet Given Away.

Is ALWAYS possible when a good cup of cofis served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

For sale by all Wholesale Grocers everywhere, and by the

Woolson Spice Co. COMBINED 92 to 108 Oak St., Toledo, Ohio. Stop That Book-Keeping.

The successful merchant of to-day is always on the alert for the latest designs to please his patrons. So we say to Merchants, stop that howe-keeping, and use the TALLIAFERRO Coupon Credit Book. You have no idea how it will revolutionize your business; customers are delighted with them, and when once used by the merchant, they never reann to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest a few dollars in Coupon Credit Books, give them to their patrons that they are dishonest. Invest e tew dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense.

Sample copy to cts. in postage stamps.

J. TALLIAFERRO, 1933 McGee Street, Kansas City, Mo.

Failure of a Boot and Shoe Jobbing House. Chas. Broas & Co., the Detroit boot and shoe jobbers, have executed chattel mortgages on their stock to the amount of \$37,-750.66, as follows: A. Ives & Sons, \$22, 638.30; H. A. Newland & Co., \$2,743.46;

First National bank, \$2,000; Central Michi-

tional bank of Greenville, \$3,000; Henrietta Burch, of Lansing, \$950. G. S. Brown, who retired from the firm of Broas, Brown & Co. last July, and who has made arrangements to engage in the wholesale boot and shoe business at this market, is "on" \$30,000 worth of Broas &

Insurance on Property in Dispute. BIG RAPIDS, Nov. 22.

Co.'s paper.

E. A. Stowe, Grand Rapids: DEAR SIR-Can I obtain insurance or property, the title to which is in dispute? Yours.

THE TRADESMAN knows of no company which will insure property in dispute or whose policy does not explicitly state that the insurance terminates as soon as any

WM. L. ELLIS & CO.



BRAND gan savings bank, of Lansing, \$2,425; J. Just Broas, of Lansing, \$1,000; First Na-

Wholesale Depot,

B. F. EMERY. STATE MANAGER,

37 Canal St., - Grand Rapids.

MOSELEY BROS. -WHOLESALE-

SEEDS, FRUITS, OYSTERS, And Produce.

question is raised relative to the ownership. 26, 28, 30 and 32 OTTAWA ST., O'D RAPIDS.

OYSTERS

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

Eaton & Christenson,

GRAND RAPIDS,

MICH.

RINDGE, BERTSCH & CO.,

BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, -

Grand Rapids, Mich.

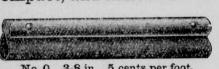
F. J. LAMB & CO.

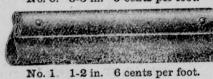
D. D. Mallory & Co.'s

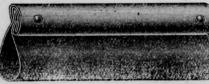
DIAMOND BRAND OYSTERS

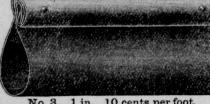
Also Fruits and Country Produce.

DO YOU KNOW









Sliding Doors, large openings on the the shape of discarded books. top and sides of Doors, Ice Boxes, Refrigerators, Hot Houses, Etc.

No. 3. 1 in. 10 cents per foot.

When properly applied, we will warrant this strip to give perfect service as long as any other strip in the market, and from 3 to 6 times longer than cheap wooden strip. Nails for applying this strip furnished by all dealers.

Foster, Stevens & Co. 10 and 12 Monroe St.

Write for Discounts.

GENERAL AGENTS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

F. M. Hentig, Casnovia.
A. T. Burnett, Cross Village.
L. N. Fisher, Dorr.
Delos Barrows, Johnsville.
F. W. Van Wickle, Shelby.
Sisson & Lilley Lumber Co., Sisson's Mill.
S. T. Colson, Alaska.
Byron McNeal, Byron Center.
L. Perrigo & Co., Burnip's Corners.
R. A. Hastings, Sparta.
Neal McMillan, Rackford.
Narregang & Son, Byron Center.
Wm. VanWeiden, Grand Haven.
S. Cooper, Jamestown. Wm. VanWeiden, Grand Haven.
3. Cooper, Jamestown.
3. N. Reynolds, Belmont.
5. M. Geary, Maple Hill.
6. K. Hoyt, Hudsonville.
A. C. Barkley Crosby.
N. F. Miller, Listen.
L. N. Flsher, Dorr.
C. S. Comstock, Pierson.
James Riley, Dorr.
A. F. Harrison, Sparta.
G. Brusse & Son, Zeeland.
J. A. Shattuck, Sand LaLe.
J. V. Crandall & Son, Sand Lake.
F. J. Sheridan & Co., Woodville.
N. Bouma, Fisher. T. J. Sheridan & Co., woodvine.
N. Bouma, Fisher.
Huizinga & Son, Eastmanville.
M. Kitchen, Edmore.
B. Burlington, Bradley.
Ghapman & Callahan, Cedar Springs.
Geo. Scribner, Grandville.
Chas. B. Lovejoy, Lovejoy & Toms, Big Rapls.

Ghapman & Callahan, Cedar Springs.
Geo. Scribner, Grandville.
Chas. B. Lovejoy, Lovejoy & Toms, Big Rapids.
Hoag & Judson, Cannonsburg.
A. Sessions & Co., Wayland.
P. T. Cook, Reynolds.
J. H. Neff, Casnovia.
Spring & Lindley, Bailey.
Chas. Morton, Sand Lake.
Mr. Thillman, Grand Hawen.
C. E. Coburn. Pierson.
J. E. Rice, Rice & Lilley, Coopersville.
Geo. Rainouard, Bridgeton.
A. W. Blain, Dutton.
Ed. Wright, Woodville.
W. F. & Geo. W. Turner, Greenville.
Dibble & Lozier, Alba.
Eli Runnels, Corning.
Gus Begman, Bauer.
S. T. McLellan, Denison.
Dr. P. B. Wright, Corinth.
Capt. Wm. Rose, Bass River.
A. Crey, Lisbon.
John Gunstra, Lamont.
Geo. Robson, Muir.
C. W. Armstrong, Rowen's Mills.
J. R. Trask, Grattan.
H. Freeman, Freeman & Jones, Mancelona.
Plato & Renwick, Rodney.
Geo. A. Sage, Rockford.
R. A. Hastings, Sparta.
Geo. Robson, Muir.
Dr. V. Sinz, Trent.
S. A. Bush, Lowell.
J. B. King, Howard City.
Norman Harris, Big Springs.
J. C. Benbow, Cannonsburg.
Jas. D. Harvey, Cheboygan.
W. S. Root, Tallmadge.
John W. Mead, Berlin.
J. W. Closterhouse, Grandville.
Henry Harding, Bridgeton.
F. L. Blake, Irving.
D. R. Stocum, Rockford.
D. R. Crane, Fennville.
L. Mauer, Fisher's Station.
Dell Wright, Berlin.
O. F. & W. P. Conklin, Ravenna.
Hoag & Judson, Cannonsburg.
O. Narregang & Son, Byron Center.
W. Karsten, Vriesland.
G. Begeman, Bauer.
M. Heyboer & Bro., Drenthe.
G. A. Bevins, Tustin.
Elzinger & Co., Zeeland.
C. H. Deming, Dutton.
Jackson Coon. Rockford.
P. W. Travis, Otsege.
S. Highstone, St. Ignace.
M. M. Robson, Berlin.
John Ganstra, Lamont.
Volsey Bros., Lamont.
Howk & Bostwick, Lowell.
H. F. Hamilton, Sand Lake.
Jay Marlatt, Berlin.
J. A. Mitchell, Lowell. Jay Marlatt, Berlin. I. A. Mitchell, Lowell. John Smith, Ada.

facturing house in America. Every piece of goods turned out of their factory is made on

Respectfully, F. HIBBARD.

Reed City Arrayed on the Side of Progress. REED CITY, Nov. 19, 1886. E. A. Stowe, Grand Rapids:

DEAR SIR-A meeting of the business men of Reed City was called to be held on Thursday evening for the purpose of forming a Business Men's Association, but as there were not enough present to proceed to organization, the meeting was adjourned until Tuesday evening, Nov. 23. It was advised that the Secretary correspond with you and ascertain what the expense would be to procure your services to help in organization. Please state whether or not you could be here on Tuesday evening, and if not, what evening would be agreeable to Respectfully yours,

H. W. HAWKINS, Secretary pro tem.

It is a matter of regret to THE TRADES-MAN that the letter of President Hamilton, on the first page of this issue, was allowed -through an unfortunate oversight-to go into the paper without the proper corrections indicated by the proof reader. In the first line of the fourth paragraph, "work of civilization" should be "mark of civilization," and in the 28th line of the same paragraph "astrocised" should read "ostracised." Speaking of the letters inscribed on the banner of the M. B. M. A., the word "thereon" should have been used, instead of "therein." Several other smaller inaccuracies will have to be excused by the

The prices referred to by Mr. Hamilton are for rubber goods and boots and shoes. First quality men's rubbers cost 49 cents, but the advertiser offers them for 40 cents. Ladies rubbers cost 34 cents, but are offered at 20 cents. The quotations on leather goods exhibit even greater discrepancies. Such quotations indicate one of three things: Gross dishonesty in representation; cutthroat competition; or a desire to sell out and pocket the cash, leaving the creditors on the mourner's bench.

The business men of that town need the influence of an association.

Good Words Unsolicited.

Henry Harwood, druggist, Ishpeming: "It is unquestionably a valuable paper.' W. J. Nixon & Co., grocers, Bellaire: "We think it is well worth the dollar."

A. S. Hobart & Co., crockery dealers, Big Rapids: "It will be beneficial to us." Lindstrom & Lovene, general dealers, Tustin: "We like it very much, and would not be with-

M. P. Shields, general dealer, Hilliards: "THE TRADESMAN is indispensable to all business men, and as a trade journal-Excelsior." E. E. Walker, grocer, Grand Rapids: "Enclosed find \$1 for the best paper, for a business man, published in Michigan-THE TRADES-

East Jordan and South Arm Join the State Association.

SOUTH ARM, Nov. 20, 1886.

E. A. Stowe, Grand Rapids: DEAR SIR—Enclosed please find \$2.40, being capita tax on twenty-four members, the present number connected with our organization.

Our next regular meeting occurring on the 30th inst., we hope you will kindly furnish us with such information as you deem to our advantage, and oblige,

Yours truly, JOHN LENG, Sec'y E. Jordan and So. Arm B. M. A.

Cogent Reasons for Early Closing. From the Harbor Springs Independent.

Our merchants are agitating the question Always at the Front.

The American Eagle Tobacco Co., of Detroit, has a reputation second to no manufactority, has a reputation second to no manufactority.

The American Eagle Tobacco Co., of Detroit, has a reputation second to no manufactority.

The American Eagle Tobacco Co., of Detroit, has a reputation second to no manufactority.

The American sare agritting the question of early closing of business places during the winter season. This would be a move in the right direction, if agreed to and carried out by all the merchants. During this winter season there will be but very little trading done after seven o'clock; and by closing at that hour it would give closing. closing at that hour it would give clerks and business men an opportunity to spend the evenings with their families, to go and

(with illustrations) include a series of articles

on affairs in Russia and Siberia, by George Kennan, author of "Tent Life in Siberia," who Kennan, author of "Tent Life in Siberia," who has just returned from a most eventful visit to Siberian prisons; papers on the Food Question, with reference to its bearing on the Labor Problem; English Cathedrals; Dr. Eggleston's Religious Life in the American Colonies; Men and Women of Queen Anne's Reign, by Mrs. Oliphant; Clairvoyance, Spiritualism, Astrology, etc., by the Rev. J. M. Buckley, D. D., editor of the Christian Advocate; astronomical papers; articles throwing light on Bible history, etc.

PRICES. A FREE COPY.

Subscription price, \$4 a year, 35 cents a number. Dealers, postmasters and the publishers take subscriptions. Send for our beautifully illustrated 24-page catalogue (free), containing full prospectus, etc., including a special offer by which new readers can get back numbers to the beginning of the war series at a very low price. A specimen copy (back number) will be sent on request. Mention this paper. Can you afford to be without THE CENTURY?

THE CENTURY CO., New-York.

Selects, 1 inch	
Selects, 14, 15 and 2 inch 38 00	Am
Shop, 1 inch	Dis
No. 1 Stocks, 12 in., 12, 14 and 16 feet 15 00	Nic
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No. 1 Stocks, 10 in., 12, 14 and 16 feet 15 00	**
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No. 2 Fencing, 4 inch	Ser
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Bevel Siding, 6 inch, C	Sta
Bevel Siding, 6 inch, Clear	Jar
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Dressed Flooring, 6 in., No. 1, common 17 00	Gri
Dressed Flooring 6 in., No. 2 common 14 00 Readed Ceiling, 6 in. \$1 00 additional.	Do
Dressed Flooring, 4 in., A. B and Clear 35 00	Do
Dressed Flooring, 4 in., C	Do
Dressed Flooring, 4 or 5 in., No. 2 com'n 14 00	Dra
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LUMBER, LATH AND SHINGLES.

These prices are for cash buyers, who pay | CHISELS. | dis | Socket Firmer | dis | Socket Framing | dis | Socket Corner | dis | Socket Slicks | dis | Butchers' Tanged Firmer | dis | Barton's Socket Firmers | dis | Cold | net | COMBS | dis | 400

Curry, Lawrence's dis 40&10 Copper new Prass new

merican File Association List. dis 60&10 sston's dis 60&10 cw American dis 60&10 cholson's dis 60&10 celler's dis 55&10 celler's Horse Rasps dis 50& 5 os. 16 to 20, 22 and 24, 25 and 26, 27 st 12 13 14 15 Discount, Juniata 50@10, Charcoal 60. GAUGES. anley Rule and Level Co.'s.... anley Rule and Level Co.'s dis 50

RAMMERS.

aydole & Co.'s dis 25

p's dis 25

erkes & Plumb's dis 40&10

ason's Solid Cast Steel 30 c list 50

acksmith's Solid Cast Steel, Hand 30 c 40&10

HANGERS.

arn Door Kidder Mfg. Co., Wood track 50&10

ampion, anti-friction dis 60&10

idder, wood track dis 40

HINGES.

ate, Clark's, 1, 2, 3 dis 60

ate per doz, net, 2 50 macite dis
LOCKS—DOOR.
ISSELL & Irwin Mfg. Co.'s new list. dis
allory, Wheeler & Co.'s. dis
anford's. dis
brwalk's dis
LEVELS. MOLASSES GATES.
ebbin's Pattern dis 70
ebbin's Genuine dis 70
tterprise, self-measuring dis 25 ery window or door has from the component of the present house the present house and component of the present house and component house and component of the present house and component house and compon ROPES.

E. A. STOWE & BRO., Proprietors. Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

Entered at the Postoffice at Grand Rapids Second-class Matter.

WEDNESDAY, NOVEMBER 24, 1886.

Good Cheese Wanted.

From the N. Y. Merchants' Review. "Can you tell me where I can get some good cheese," was a query put to us the other day by a lady who is a connoisseur of cheese, "I have tried every grocery store in my neighborhood and the cheese I got was a disgrace to the man that sold it to me."

This is a curious complaint in a country where cheese is produced so extensively and of such good quality as it is here, but all lovers of good cheese will fully appreciate the complaint. To-day the trade in cheese-we mean domestic cheese-of the average grocery store is so small that it is hardly worth keeping in stock. Why is it? There must be some reason why the demand is so limited, and there is. Having investigated the subject we believe the fault lies entirely with the retail trade in not keeping a choice quality of cheese. It is a notorious makes of American cheese is shipped abroad. This is not as it should be. There must be something wrong for us to export our best cheese and consume imported, for which we pay extravagant prices.

Discussing this matter with a large dealer the other day we asked him if he could explain this inconsistent business. "The demand," he said, "from the consumer is for mild cheese, and instead of the grocer buying really fine, ripe, fancy cheese, he buys a skim cheese. A fault is that many of the wholesalers sell skim cheese to the grocer because there is more money in it, it being mild, almost so mild that there is not a taste of cheese about it. What is wanted is that the grocers should try and cultivate a fine cheese trade. Buy cheese that is fully ripe so that the customer, after having once tasted it, would not be satisfied with common grades. This would double the trade in cheese in a very short time."

Speaking of the manufacture of poor cheese and a good deal of the better kinds being sent to market before they were ripe, James Seymour said that "the makers made the kind of cheese the trade demanded. shipment principally was allowed to ripen and so it had gained quite a reputation. The grocer ought to use every effort to increase his trade in cheese by selling ripe, full cream cheese."

We do not, ourselves, believe that the grocer neglects his cheese trade intentionally, but he does not pay snfficient attention to it, for the reason that there is not sufficient of it. Still we admit that the best way to remedy this evil is to cultivate a taste for good cheese. Why, in a country which produces cheese, as this does, in such an abundance, it is a shame that any, or at least such large quantities of, foreign cheese should be imported. There is a good profit in selling good cheese, and the grocer who cultivates it will be well repaid. If our friends have not tried it let them do so. Just now there will be some splendid September-make cheese on offer, and let the retail trade act their part by buying some and specially offering it to their customers.

Hints to Merchants.

Don't worry. Don't overwork.

Don't make the field too broad.

Make friends, but don't encourage favor-

Keep down expenses, but don't be penurious.

Keep a high vitality. Sleep well, eat well, enjoy life.

Stick to your chosen pursuit, but not to

chosen methods. Don't tell what you are going to do-till

you have done it. Enter your charges when the goods are sold. Don't wait.

Make plans for a little way ahead, but don't cast them in iron.

Be content with small beginnings-and be sure to develop them.

Don't take fresh risks to retrieve your losses. Cut them off short.

Be cautious; but when you make a bargain, make it quietly and boldly.

A regular system of sending out bills and statements is more effective than spasmodic

Have a proper division of work, and neither interfere nor permit interference with your

It is better for your creditors to postpone payment squarely than to pretend to pay by

giving a check dated ahead. of original entry. In litigation they are reliable evidence; copies are not.

A New Venture.

Minister (in grocery store)—I am pleased to see, Mr. Sugarsand, that motto on the wall, "Honesty is the best policy." It will pay you from a business point of view to say nothing of anything else.

Mr. Sugarsand (hopefully)-I hope so, sir, but I haven't tried it long enough yet to make a fair test of it.

Wood pulp pails \$4 a dozen. Curtiss,

117 Monroe St., Crand Rapids.



JOBBER OF

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

Also Grand Rapids Agent for Cleveland Baking Co.'s

Crackers and Cookies.

Full Stock on Hand at all Times.

ORDER

fact that the major portion of the finest Our Leader Smoking Our Leader Fine Cut 15c per pound. 33c per pound.

> Our Leader Shorts. 16c per pound.

Our Leader Cigars, \$30 per M.

The Best in the World.

lark, Jewell & Co.

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

Jobbers Michigan Water White and UU Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and The Canadian-made cheese being made for barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. MUSKEGON, MICH. Warehouse: Lee's Ferry Dock,

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS

AND NOTIONS.

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

HESTER & FOX MANUFACTURERS' AGENTS FOR

saw and crist mill machinery,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. Write for Prices. 130 OAKES ST., GRAND RAPIDS, MICH.

Look after your "blotters"—and all books See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

3 Canal Street, Basement, Grand Rapids, Mich.



Boxes holding 20 5 pound packages, \$4.50 \$4.50 Discount--On lots of 25 boxes or more, 50 cents per box.

TIME TABLES.

Chicago & West Michigan.

Newaygo Division.

Grand Rapids & Indiana. Traverse City Express.
Traverse City and Mackinaw Ex. . 9:20 a m
Petoskey and Mackinaw Express. . 3:40 p m
7 a m train has chair car for Traverse Cit

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Detroit, Grand Haven & Milwaukee.

	GOING EAST.		
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†Through Mail		:40 a m	10:50 a m
†Evening Express		3:15 p m	3:50 p n
*Limited Express		:20 p m	10:55 p n
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	GOING WEST.		
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†Through Mail	[:00 p m	5:05 p m
†Steamboat Express		:40 p m	100000
†Mixed			7:45 a m
*Night Express		:10 a m	5:35 a m
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Michigan Central.

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ı	ARRIVE.
ı	*Pacific Express 6:00 a 1
ı	Mail
1	Grand Rapids Express
١	Mixed 5.15 p.
ı	*Daily. All other daily except Sunday. Sleeping car
1	run on Atlantic and Pacific Express trains to and from
ı	Detroit. Parlor cars run on Day Express and Gran
ı	Rapids Express to and from Detroit. Direct connec
ı	tions made at Detroit with all through trains East ove
ı	M. C. R. R., (Canada Southern Div.)
R	CHAS. H. NORRIS, General Agent.
ı	Tourney General Agent.
ı	
	Detroit, Mackinaw & Marquette

KOFL

SMOKING TOBACCO.

Manufactured by the

National K. of L. Co-operative Tobacco Co., RALEIGH, N. C.

CRAND RAPIDS, MICH.

Wholesale agents for the

STATE OF MICHIGAN.

This is the only authorized K. cf L. Smoking Tobacco on the market. stock of this corporation is all owned by the K. of L. Assemblies in the U.S., and every member will not only buy it himself, but do his utmost to make it popular. Dealers will therefore see the advisability of putting it in stock at once. We will fill orders for any quantity at following prices, usual terms:

2 oz.46; 4 oz.44; 8 oz.43; 16 oz.42.

ARTHUR MEIGS & CO., Wholesale Grocers,

77, 79, 81 and 83 South Division St., Grand Rapids, Mich.

The Michigan Tradesman.

SOLIMAN SNOOKS'

Solution of the Anti-Cold-Storage Problem Proves a Failure.

CANT HOOK CORNERS, Nov. 20, 1886.

THE TRADESMAN just came to hand and I should like to know why your compositor took so much pains to knock the letter "r" off the word "remitted" in two places where I said: "Mr. Fairboy moved that the dues of the members for 1886 be remitted as very few had remitted for themselves.

Mr. Fairboy says I had better furnish a chart of the joke, with appropriate soundings and scale of miles. I will cheerfully do so if it becomes necessary.

We are busy now laying down eggs for our winter trade. We always pack about five hundred dozen in salt, so as to have fresh eggs at a time of year when hens do nothing but eat and make tracks in the

Last spring I thought I would go into the egg business myself, as I told Mrs. Snooks, "what is the use of paying from 12 to 16 cents a dozen for eggs when by keeping a few hens you can get 'em for nothing."

So we went into committee of the whole on the question of hen houses and I was appointed as sub-committee on hens and ways and means.

Mrs. Snooks moved that the committee be instructed to procure a gentleman hen also, as a sort of ornament.

I moved an amendment to her motion, to the effect that two male roosters be pur-

After some debate during which Mrs. S. claimed that I wanted to see 'em fight, my motion was carried.

In addition to paying Tom Collins ten shillings for one day's work, I put in about three weeks off and on building that blessed hen park. But I tell you it was a daisy when it was done.

Pickets 12 feet high and a nice shed with an old pitchfork handle stuck through it for the occupants to go to bed on, and a neat little ladder painted red, for 'em to climb up on. Then I made ten nest boxes where the hens could set in comfort and security to meditate and lay.

Mrs. Snooks thought ten was too many nests. But I told her that in a rush of business the hens would need lots of 'em.

I bought a lot of speckled hens of Ika Huntla and a big white rooster that was an ornament to his sex. Then I bought a big red rooster and his seven wives and introduced them all to each other in their new

Instead of feeling proud of the nice new house, as I expected they would, every last one of them acted disgusted.

None of them were on speaking terms with each other except a slight remark the red rooster made to a speckled hen which caused the white rooster to sling his left wing down and step on it, as much as to say "Tread on my wing if you dare, darn

In about four minutes we had very near enough red and white feathers to stuff our chair cushion.

The males had fulfilled my expectations, but the hens were a fraud from the start. Instead of laying 25 or 30 eggs a day, as I confidently expected, the confounded fools seemed to spend their time gossiping and lying about each other.

At the end of three weeks the entire outfit had managed with the help of the roosters who made the most noise, to lay four eggs.

"That's always the way" said Mrs. Snooks "Roosters are just like men." "How so?" said I.

"Why, the men do all the crowing and blowing, while the women do the work." "Oh, chestnuts!"

"It is so, just the same."

"Well, for the sake of peace, I will admit that hens are like women. For instance that black hen, who has been has been trying to hatch out a china egg and an old potato this past week."

"How do you make that out?"

"So much diligence wasted for nothing, as I told you when you spent two weeks on them pillow sh-" whack! came the broom over my head, so I did not finish my remarks.

As the hens would not lay, we decided on fattening them for the table, and we succeeded beautifully, as far as getting them middling fat on about two bushels of corn.

Then some cuss stepped in and stole the whole caboodle one dark night without troubling me to help catch 'em.

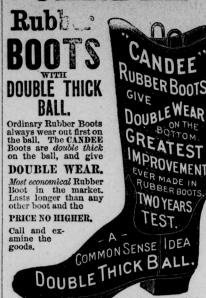
I have a set of nests and a hen roost, nearly new, for sale now on reasonable terms, and we are burning the pickets for wood. I am laying for that hen thief that closed me out and I am buying my eggs of farmers as usual.

I have a neat work entitled "Profits of Poultry Raising" which I would like to trade for a new or second hand work on "How to Kill Mutual Insurance Agents." Address with refferences.

Yours truly, SOLIMAN SNOOKS,

General Dealer. P. S. You might not, at first glance, think the above bit of experience a "trade matter." But the more you look at it, the more you see it is. Besides it is strictly

S. S. true. Wood pulp pails \$4 a dozen. Curtiss, Dunton & Co.



E. G. STUDLEY & CO., Grand Rapids. Will remove to No. 4 Monroe Street, to the store now occupied by Houseman, Donnally & Jones, Nov. 15th.

Will open with the largest and finest stock of Rubber Goods, Mill Sypplies, Fire Department Supplies, and Sporting Goods in



SUCCESSORS TO CHAS. S. YALE & BRO.

WHOLESALE MANUFACTURERS OF Baking Powders, Extracts, Bluings,

GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention. 40 and 42 South Division St.,



Smoke the "L:C.B." & "Fox" Cigar



& BRADFORD

EXCLUSIVELY

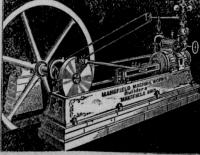
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76 South Division St.,

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PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Boxes. Contracts made for Complete Outfits.

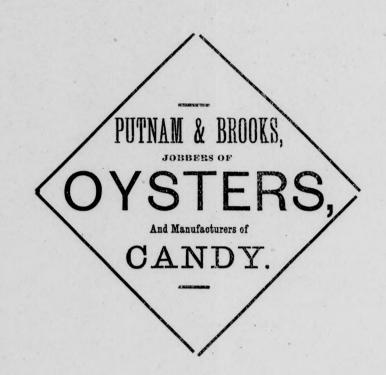


Denison, 88, 90 and 92 South Division Street, RAND RAPIDS, - MICH. GRAND RAPIDS,

"CANDEE" THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.





Every can wrapped in colored tissue paper with signature and stamp on each can.

The Standard of Excellence SNOW-SHOVELS. KINGSFORD'S



STARCE

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of ancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

NEW PROCESS STARCH. SWEET. PURE.



This Starch having the light Starch and Gluten One-Third Less Can be used than any other in the Market.

Manufactured by the FIRMENICH MNFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills. Offices at Peoria, Ills.

Clark, Jewell & Co. STRONG.

SURE.

SLEDS

FIRE-KINDLERS,

FOR SALE BY

Curtiss, Dunton

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERID

GENERAL DEALERS IN Fire and Burglar Proof



Combination and Time Locks,

Grand Rapids, Mich.

The Michigan Tradesman.

Michigan Business Men's Association. President-Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo,
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.

boygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B.
F. Emery, Grand Rapids; the Secretary.

Merchant's Protective Ass'n of Big Rapids So, Arm and E. Jordan Business Men's As'n.

Business Men's Protective Union of Che boygan. President, A. W. Westgate: Secretary, H. G. Dozer.

Merchant's Union of Nashville. President Herbert M. Lee: Secretary, Walter Webster White Lake Business Men's As'n.

President, A. T. Linderman, Whitehall; Secretary, W. B. Nichoison, Whitehall. Business Men's Protective As'n of Kingsley

President, Jas. Broderick; Secretary, Geo. W. Chaufty Kalamazoo Retail Grocers' Association. President, P. Ranney; Secretary, M. S. Scoville

Lyons Business Men's As'n. sident, A. K. Roof; Secretary, D. A. Reynold

Retail Grocers' Ass'n of Grand Rapids.

Retail Grocers' Trade Union As'n of Detroit President, John Blessed; Secretary, H. Kundinger

Luther Protective As'n. Lowell Business Men's Protective Ass'n. ident, N. B. Blain; Secretary, Frank T. King.

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdam

Traverse City Business Men's Association Ionia Business Men's Protective Ass'n.

Business Men's Protective Ass'n of Saranac. President, J. J. McLaughlin; Secretary, C. L. Martin.

Oceana Business Men's As'n. President, W. E. Thorp; Secretary, E. S. Houghtal

Manton's Business Men's Association.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArr

Holland Business Men's Association. President, Jacob Van Putten; Secretary, A. Van Dur Greenville Business Men's Association.

Ada Business Men's Association.

President, C. H. Hunter; Secretary, Lester Coole

sident, Fred. D. Voss; Secretary, Fred A. Hutty. St. Johns Merchants' Protective Association

ent. E. W. Pickett; Secretary, H. J. Turner.

Eastport Business Men's Association. President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

W. E. Cooper, Actuary, Grand Rapids

Tustin Business Men's Association. dent, G. A. Estes; Secretary, Geo. W. Bevins.

Sparta Business Men's Association. resident, J. R. Harrison; Secretary, M. B. Nash. Dorr Business Men's Association.

President, L. N. Fisher; Secretary, E. S. Botsford Grand Rapids Butchers' Union.

Will Organize Thanksgiving Evening. LESLIE, Nov. 16, 1886. E. A. Stowe, Grand Rapids:

DEAR SIR—Having been reading in THE TRADESMAN of the organization of various Business Men's Associations, I thought best to write you. I would say that myself and quite a few of the business men of Leslie are looking very favorably upon the project. Will you be kind enough to send us such blanks and papers as we may need in the organization of an association at Leslie? Also tell us what would be the probable expense. Likewise would you come in person to assist us in the organization and would be your charges, and when could you come? Please answer at your earliest con-

Yours, Wm. Haynes. A MUTUALLY AGREEABLE DATE. LESLIE, Nov. 20, 1886.

E. A. Stowe, Grand Rapids: DEAR SIR-Yours of Nov. 19 received and contents noted. In reply would say that we cannot meet on Wednesday evening, but would be pleased to meet you on Thursday evening, the 25th. We will endeavor to give you a general turn out, if you will

Yours truly. WM. HAYNES.

Association Notes.

THE TRADESMAN requests secretaries of local associations to send in full reports of all meetings, and other association news, for publication.

A Whitehall correspondent writes as follows: The regular meeting of the Business Men's Association was held Tuesday evening in the engine house at Whitehall, and judging from the attendance and unusual amount of enthusiasm manifested, the society is in a very flourishing condition.

The White Lake Business Men's Association is considering the advisability of publishing a four-page, five-column paper, to be supported by the advertising patronage of members of the Association. THE TRADES-MAN doubts the expediency of such a project and will watch the outcome with considerable interest.

Encouraging Words from State Treasure Schuster.

firm at \$2 \$9 bbl.

17@18c.

₩ doz.

Reets-45c ₽ bu. Buckwheat-21/20 % 1b.

Carrots-45c \$ bu.

ream is firm at 121/2@13c. Cider-10c # gal.

grown, \$1.50@1.75 \$9 bu.

quartered and sliced, 31/04c P b.

Dried Peaches-Pared, 15c.

Sc; Malagas, \$4.50@5 \$ keg.

erseys, \$3.50@4 \$ bbl. Squash—Hubbard, 2c \$ 1b.

Honey-Firm at 12@13c.

By bu., and city picked \$1.40.

Beans-Country hand-picked command \$1.25

Butter-Michigan creamery is in good de

nand at 24@26c. Dairy is in fair demand at

Cabbages-\$3@\$4 \$2 100, according to size.

Celery-Grand Haven or Kalamazoo, 18@256

Cheese-October stock of Michigan full

Cranberries-Choice Bell and Bugle com-

mand \$7.75 \$ bbl. Jerseys, \$2.50 \$ bu. 'Home

Dried Apples - Evaporated, 9@10c 7 b;

grabbed up quick at 20c and pickled and cold

Grapes-Catawbas command 6c; Niagaras.

Hay-Bailed is moderately active at \$15

storage stock are in good demand at 18c.

Onions-Dry are firm at \$2@\$2.25 \$ bbl.

GRAINS AND MILLING PRODUCTS.

HIDES, PELTS AND FURS.

SHEEP PELTS.
Old wool, estimated washed \$ 10....

.....

Tierce, dowelled and circled, set....

Potatoes-Dealers are offering 30c.

KALAMAZOO, Nov. 12, 1886. DEAR SIR-Your valued favor of recent date came duly to hand. It afforded me great pleasure to have my short acquaint ance with you, so recently formed, renewed and continued, moreover as our views on a congenial subject so well harmonize. I shall endeavor to report to you as often as anything practical or beneficial suggests itself—not merely in the light of dollars and cents, as you very properly remark; for we of the trade in Kalamazoo are beginning to feel the benefit of our Association in a social way. The "cutting-under" having been mostly done away with, a cordial feeling has been spreading and is now prevailing in a grateful degree among the trade, and this alone would be sufficient cause to keep up and vigorously support the Association. From among the three articles in the shape of a motto attached to your letter, I would reply to one with the remark that we are approaching, step by step, the earlier closing of stores. "You Americans work too of stores. "You Americans work too much," said Herbert Spencer, on expressing his opinion about this country; and in truth, the common laboring man stands above

most of us in this respect.

Shortly after the Grand Rapids convention, I took pains to send a communication (written) to some fifteen of the leading groers in as many towns near the line of Michigan Central Railway, setting forth the merits and importance of local organizations, enclosing to each copies of the constitutions and by-laws of the State and Kalamazoo Grocers' Associations. I have not heard from any of the persons addressed, but can hardly doubt that my efforts will bring fruits, if they have not already done so.

The subject of the next annual meeting of the M. B. M. A. is now being considered by our local body and a desire to invite the Association to meet in our big village is growing rapidly.

In conclusion, I will say that it shall af-

ford me much pleasure as soon and as often as I can find time to give my views in the columns of THE TRADESMAN, our worthy

I would be much pleased to hear from Yours truly,
JULIUS SCHUSTER.

The Grocery Market.

Business and collections are both satisfactory. Sugars are a trifle weaker than a week ago, granulated being now quotable at a six pence above even six cents. Coffees, like the heathen, continue to rage, in consequence of which package goods have been advanced another 1/4 cent. The starch manufacturers met in secret session at Indianapolis last Thursday and Friday, from which it is inferred that an advance in prices is imminent, although the advance may not extend further than to bulk goods. Valencia raisins are receding from the low price touched a couple of weeks ago, and are bound to rule considerably higher. Other articles in the grocery line are about steady.

Fruits-Florida oranges are a shade lower. Jamaicas are higher. Lemons are steady. Dates are steady and unchanged. Nuts-Peanuts are firm. Almonds and orazils are higher.

Oysters-Lower and firm.

A well known oyster jobber issues the following circular to the trade:

You will see by to-day's quotations that prices are again reduced and to a very low figure for strictly first-class goods and well filled cans. We understand, however, that some parties are making a cut, wen on some parties are making a cut, then on these low prices; and we wish to say right here, that we are prepared to meet competition, and can make prices as low as any one in the business, and will guarantee our stock and fill of cans equal, if not superior in every particular. But don't lose sight of this one fact, "cut prices" always means "cut fill." If it is oysters you want, don't buy water. Good goods are the cheapest and always get to the front. We mean business, and will give you value received overy time, though 18 cents buys more than business, and will give you value received every time, though 18 cents buys more than 14 or 16 in all the markets of the world. .

Dorr Business Men's Association.

The business men of Dorr and Hilliards met last Thursday evening and united themselves for action under the name of the Dorr Business Men's Association. The constitution and by-laws of the Manton Association were adopted for the guidance of the new organization, when the following gentlemen handed in their names for charter membership: L. N. Fisher, E. S. Botsford, Robert Neuman, Jas. Riley and Frank Sommers, Dorr; Nevins Bros. and B. Gillbert & Co., Moline. Election of officers resulted as follows:

President-L. N. Fisher. Vice-President—H. P. Nevins. Secretary—E. S. Botsford. Treasurer-R. Neuman.

Executive Committee—President, Secretary, Treasurer, Jas. Riley and Wm. Trout-

Business Committee—L. N. Fisher, H. P. Nevins and Robert Neuman. Assurances have been received from the merchants at Hilliards, New Salem and

themselves with the Association. The Secretary was instructed to send the minutes of all meetings to The Tradesman for publication, and the meeting adjourned.

Burnip's Corners, that they will identify

Offer Extraordinary.

The attention of the readers of THE TRADESMAN is called to the advertisement of the Boss Tobacco Pail Cover, which will appear in next week's paper. In order to quickly bring them into general use, as well as increase our sales on Capper Fine Cut, we make this proposition: We will, until January 1, 1887, give one of the Tobacco Pail Covers with a four pail order for Capper or two with a six pail order. The price of the tobacco is but 35c, and we warrant it superior to any brand offered at A. MEIGS & Co.

Jos. R. Peebles' Sons, the Cincinnati grocers, make the following announcement: "We sell vegetables by weight, not measure, which is to the interest of the pnrchaser."

WHOLESALE PRICE CURRENT.

AXLE GREASE. 80 Paragon 2 10 90 Paragon 25 lb pails 90 60 Fraziers, 25 lb pails 1 25 2 50 BAKING POWDER. Acme, 1/4 to cans, 3 doz. case...... Arctic, 1/8 to cans, 6 doz. case. Victorian, 1 to cans, (tall,) 2 doz... Eggs-Scarce and high. Strictly fresh are Diamond, "bulk," Dry, No. 3. Liquid, 4 oz, Liquid, 8 oz. Arctic 4 oz..... . B gross 3 5 Arctic 8 oz..... BROOMS. Potatoes—Dealers are offering 30c.

Pop Corn—2\(\) @3c \(\) B.

Sweet Potatoes—Baltimores, \(\) \(\) bbl.;

erseys, \(\) \(\) 53.50@4 \(\) bbl.

Squash—Hubbard, \(\) 2c \(\) b.

No. 2 Hurl...

No. 1 Hurl...

No. 2 Carpet...

No. 2 Carpet...

No. 1 Carpet... .2 00 Parlor Gem... 3 00 2 25 Common Whisk. 90 2 50 Faney Whisk. 1 00 2 75 Mill. 3 76 CANNED FISH.

Clams, 1 b, Little Neek.

Clam Chowder, 3 b.

Cove Oysters, 1 b standards.

Cove Oysters, 2 b standards.

Lobsters, 1 b pienie.

Lobsters, 2 b, pienie.

Lobsters, 2 b star.

Lobsters, 2 b star.

Mackerel, 1 b fresh standards.

Mackerel, 5 b fresh standards.

Mackerel in Tomato Sauce, 3 b.

Mackerel, 3 b in Mustard.

Mackerel, 3 b soused.

Salmon, 1 b Columbia river.

Salmon, 2 b Columbia river.

Sardines, domestic \(\frac{1}{2} \) ineapples, standards. CANNED VEGETABLES. Archer's Trophy...... Morning Glory..... Succotash, standard. $\frac{.1\ 00}{.1\ 05}$

Peas, French..... Peas, extra marrofat.. Peas, soaked... Squash Tomatoes, standard brands... Elm M G 5
White oak tee staves, s'd and j't. M G21
White oak pork bbl. M 19 50622
Produce barrel staves M G 4
Tight bbl, and h'ds to match. M G17 CHOCOLATE. @ 4 75 Runkles' COCOANUT. s and ½s..... ½s... Is in tin pails..... Maltby's, Is.

"Is and ½s.

"Is and ½s.

Manhattan, pails.

Butter Laute Rolling Pins... Potato Mashers. Clothes Pounders. Clothes Pins.

15@

Washboards, double
BASKETS.

Diamond Market.
Bushel, narrow band.
Bushel, wide band.
Clothes, splint, No. 1.
Clothes, splint, No. 2.
Clothes, splint, No. 3.
Clothes, willow No. 1.
Clothes, willow No. 2.
Clothes, willow No. 2.
Clothes, willow No. 3.
Water Tight, bu Water Tight, bu.....half bu..... OYSTERS AND FISH.

WOODENWARE.

Standard Tubs. No. 3.

Standard Pails, two hoop... Standard Pails, three hoop.

Maple Bowls, assorted sizes
Butter Pails, ash
Butter Ladles
Rolling Pins

F. J. Dettenthaler quotes as follows: OYSTERS.

New York Counts.
H. F. H. & Co.'s Selects.
Selects
Anchors
Standard

 Quohog, № 100
 1 00

 Little Neck, № 100
 80

 FRESH FISH.

 Cod
 © 7

 Haddock
 © 7

 Mackerel
 15 ©20

 Mackinaw Trout
 © 7

 Perch
 © 3

 Smelts
 10 ©11

 Whitefish
 © 7½

 FRESH MEATS.

MISCELLANEOUS.

Hemlock Bark-Local buyers are paying \$5.50 for offerings of new bark. The demand is not very active. Ginseng-Local dealers pay \$1.50 \$ 15 for

clean washed roots. Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10

per cent off.

Groceries.

Prunes, French, ess.
Prunes, Turkey.
Raisins, Dehesia.
Raisins, London Layers.

Wheat—No change. City millers pay 73 cents for Lancaster and 70 for Fulse and Clawson. Corn—Jobbing generally at 49@47c in 100 bu. lots and 42@43c in carlots. Oats—White, 38c in small lots and 32@33c in car lots.

Rye—48@50c \(\pi \) bu.

Barley—Brewers pay \(\\$1.25 \) cwt.

Flour—Lower. Patent, \(\\$5 \) \(\pi \) bbl. in sacks and \(\\$5.20 \) in wood. Straight, \(\\$4 \) \(\\$p \) bbl. in sacks and \(\\$4.20 \) in wood.

Meal—Bolted, \(\\$2.75 \) \(\pi \) bbl.

Mill Feed—Screenings, \(\\$13 \) \(\\$1 \) ton. Bran, \(\\$12 \) \(\\$1 \) ton. Ships, \(\\$13 \) \(\\$1 \) ton.

Corn and Oats, \(\\$18 \) \(\\$1 \) ton. Sardines, domestic 1/48.

Sardines, domestic ½s... Sardines, Mustard ½s... Sardines, imported ½s... Trout, 3 b brook..... Perkins & Hess pay as follows:

HIDES.

Green... # b 76 7½ Calf skins, green
Part cured... 8 @ 8½ Pull cured... 7 @ 9
Full cured... 8½@ 9
Dry hides and kips 8 @12
SHEEP PELTS. Apples, 3 b standards..... Apples, gallons, standards. Blackberries, standards....

Damsons
Egg Piums, standards
Freen Gages, standards 2 lb
Peaches, Extra Yellow
Peaches, standards
Peaches, seconds
Peaches, seconds Fine washed \$\psi\$ to 25\overline{0}28\overline{0}20arse washed ...20\overline{0}24\ov Pineapples, Johnson's sliced... Pineapples, Johnson's, grated... Strawberries

| 1000 | 24 | 1000 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140

......37 German Sweet 35 Vienna Sweet

17¼ 17¼ 17¼ 17¼ 17⅓

.4 25 German . | Cord | Kenosha Butter.....

Kenosha Butter.
Seymour Butter
Butter.
Faney Butter.
S. Oyster.
Picnic.
Faney Oyster.
Faney Soda.
City Soda.
Soda
Milk
Boston
Graham

... 3 75 Boston ... 2 85 Graham ... 2 85 Gracknels ... 2 92 No. 1 Ginger Snaps ... 2 92 No. 1 Ginger Snaps ... 2 93 Fosted Gream ... 2 94 Ginger Snaps ... 2 95 Graps ... 2 96 Graps ... 2 96 Graps ... 2 97 Graps . 71/2 81/2

81/2

No. 3, 1/4 bbls.....

" No. 3, ½ bbls 3 25
Shad, ½ bbl 2 25@2 5
Trout, ½ bbls 5 00
" 10 b kits 75
White, No. 1, ½ bbls 6 75
White, No. 1, 12 b kits 1 05
White, No. 1, 10 b kits 95
White, Family, ½ bbls 2 15
" kits 45 FLAVORING EXTRACTS. FLAVORING EXTRACTS.

Lemon. Vanilla.

Jennings' D. C., 2 oz. 9 doz. 1 00 1 40

" 4 oz. 1 50 2 50

" 6 oz. 2 50 4 00

" 8 oz. 3 50 5 00 6 oz. 2 50
8 oz. 3 50
No. 2 Taper 1 25
No. 4 175
½ pint, round 4 50
1 " 9 00
No. 3 panel 1 10
No. 8 2 75
No. 10 4 25

Raisins, California "
Raisins, California "
Raisins, Loose Muscatels |
Raisins, Ondaras, 28s |
Raisins, Sultanas |
Raisins, Valencia, new MATCHES. Grand Haven, No. 8, square Grand Haven, No. 9, square, 3 gro Grand Haven, No. 200, parlor ... Grand Haven, No. 300, parlor ... Grand Haven, No. 7, round Oshkosh No. 2 .25@28 .24@30 Rolled Oats, bbl....5 75 Steel cut, bbl.....5 50 " ½ bbl.3 00 " " ½ bbl...3 00 " ½ bbl...3 00 PICKLES. Small, bbl. @3 50 @7 00 Imported Clay 3 gross.
Imported Clay, No. 216, 3 gross.
Imported Clay, No. 216, 2½ gross.
American T. D.

Diamond C.
Standard Coarse.
Ashton, English, dairy, bu. bags.
Ashton, English, dairy, 4 bu. bags.
Higgins' English dairy bu. bags.
American, dairy, ½ bu. bags.
Rock, bushels.
Warsaw, Dairy, bu. bags. SAUCES. Parisian, ½ pints.
Pepper Sauce, red small
Pepper Sauce, green
Pepper Sauce, green
Pepper Sauce, green, large ring
Pepper Sauce, green, large ring
Catsup, Tomato, pints
Catsup, Tomato, quarts
Halford Sauce, pints.

Catsup, Tomato, quarts
Halford Sauce, pints.
Halford Sauce, ½ pints. Acorn ... 3 85 Extra Chicago Fam-Master ... 4 00 ily ... 10 New Process, 1 ib. 3 85 Napkin ... 4 New Process, 3 ib. 3 96 Towel Master New Process, 1 b. New Process, 3 b. Acme, bars. Acme, blocks. Best American. 96 Towel ... 55 White Marseilles . 05 White Cotton Oil . 93 Railroad ... Circus Big Five Center.. Nickel... 3 70 U. G. 3 85 Mystic White.... 3 45 Saxon Blue.......2 60 3 15 Palmer's, 100 bars..5 50 2 30 Star SPICES. Ground. Whole. 15@25 Nutmegs, No. 1. 16@20 Nutmegs, No. 2. Cloves Mustard

Cayenne Kingsford's Silver Gloss, 1 lb pkgs....

" 6 lb boxes...

" bulk Royal, Gloss, 1 th packages.....bulk... Corn Muzzy, Gloss, 1 fb packages.....

" bulk, boxes or bbls
" corn, 1 fb....
sugars.

| Confectionery A | Standard A | Standard A | No. 1, White Extra C | No. 2, Extra C | No. 3 C | No. 4 C | No. 4 C | No. 4 C | Standard C | Standard C | No. 5 C | No. 6 C | No. 6 C | No. 6 C | No. 7 C | No. 7 C | No. 7 C | No. 8 C | No. 8 C | No. 8 C | No. 8 C | No. 9 C | No. 4%@ 4% Five and Seven.

Brother Jonathan. 28 Melgs & Co.'s Stunne
Brother Jonathan. 28 Atlas.
Our Block. 60 Royal Game.
Jolly Time. 40 Mule Ear.
Our Leader. 33 Fountain.
Sweet Rose. 32 Old Congress.
May Queen. 65 Good Luck.
Dark American Eagle67 Blaze Away.
The Melgs. 60 Hair Lifter.
Red Bird. 50 Hiawatha.
State Seal. 60 Globe
Prairie Flower. 65 Bull Dog.
Indian Queen. 60 Crown Leaf.
May Flower. 70 Hustler.
Sweet Pippin. 45 *Delivered. SMOKING

Our Leader 15 Unit Old Vet 30 Eight Hours Big Deal 27 Lucky 35 Boss 26 Two Nickel 15 Duke's Durham 32 Green Corn Cob Pipe 28 Owl Ruby, cut plug... Navy Clippings... Leader Leader Hard Tack..... Dixie Old Tar

German K. of L Honey Dew...

.25 Queen Bee.

Star
Old Solder
Clipper
Corner Stone
Scalping Knife
Scalping Knife
Next
Dainty
Old Honesty
Jolly Tar.
Jolly Time
Favorite
Black Bird
Live and Let Live

Live and Let Live. 28 Climax 28 Climax *36 Acorn .42 Horse Shoe... 37 Vinco .39 Merry War... .32 Ben Franklin .32 Moxie .40 Black Jack .38 Hiawatha .30 Musselman's Cork .39

16 Hiawatha. 23 Old Congres 22 May Leaf. 23 Dark SYRUPS. 24@26 26@28 @20 @31 23@26 26@30 Rappee.
Railroad Mills Scotch. White Wine.
Cider
York State Apple. MISCELLANEOUS.

Bath Brick imported do American Burners, No. 1 do No. 2 90 75 Burners, No. 1.
do No. 2.
Condensed Milk, Eagle brand.
Cream Tartar 5 and 10 b cans.
Candles, Star.
Candles, Hotel.
Camphor, oz., 2 b boxes.
Extract Coffee, V. C.
do Felix
Gum, Rubber 100 lumps.
Gum, Rubber 200 lumps.
Gum, Spruce. Gum, Spruce.

Hominy, \$\\$ bbl.

Jelly, in 30 \$\text{ b pails}

Pearl Barley.

Peas, Green Bush

Peas, Split Prepared.

Powder Kee Powder, Keg..... Powder, ½ Keg..... CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

@ 9½ @10

Royal, 25 b pails
Royal, 200 b bbls
Extra, 25 b pails
Extra, 200 b bbls.

French Cream, 25 b pails
Cut loaf, 25 b cases
Broken, 25 b pails
Broken, 200 b bbls. @ 9 @ 8 @10 @ 9 @12 @10 @10 FANCY-IN 5 D BOXES. Lemon Drops..... Sour Drops.
Peppermint Drops
Chocolate Drops.
H M Chocolate Drops. H M Chocolate Drops
Gum Drops
Licorice Drops
A B Licorice Drops
Lozenges, plain
Lozenges, printed
Imperials
Mottoes
Cream Bar
Molasses Bar
Caramels Plain Creams..... Decorated Creams..... String Rock.... Burnt Almonds. Wintergreen Berries.... FANCY-IN BULK. FANCY—IN BULK.
Lozenges, piain in pails
Lozenges, piain in bbls
Lozenges, printed in pails.
Lozenges, printed in bbls
Chocolate Drops, in pails.
Gum Drops in pails.
Gum Drops, in bbls
Moss Drops, in pails.
Moss Drops, in pails.
Moss Drops, in pails.
Imperials, in pails
Imperials in bbls
FRUITS

@ 6½ @ 5½ @10 @ 9 @12 @12½ @11½ .1 00@1 50 Oranges, California, faney... Oranges, California, choice. Oranges, Jamaica, bbls.... Oranges, Florida. Oranges, Messina. Oranges, Messina..... Oranges, Naples..... Lemons, fancy..... Lemons, California..... Lemons, California.
Figs, layers, new, P b.
Figs, Bags, 50 b
Dates, frails do
Dates, ¼ do do
Dates, ½ skin.
Dates, ½ skin.
Dates, Fard 10 b box P b.
Dates, Fard 50 b box B b.
Pine Apples, P doz.

PEANUTS. @ 6 @ 6½ @ 9 Prime Red, raw & b..... Choice do Fancy H.P. do Choice White, V @ 434 @ 5 @ 5½ Fancy H P., Va do H. P. Va ...

PROVISIONS. The Grand Rapids Packing & Provision Co. quote as follows;

PORK IN BARRELS.

DRY SALT MEATS-IN BOXES. Long Clears, heavy.

"medium.
"light
Short Clears, heavy.
do. medium.
do. light. SMOKED MEATS-CANVASSED OR PLAIN.

Hams, average 20 bs. 11

" 16 bs. 11½

" 12 to 14 bs. 12

" pienie 7½

" boueless 10

" best boneless 11

Shoulders 7 " best boneless
Shoulders ...
Breakfast Bacon, boneless
Dried Beef, extra.
" ham prices ...
LARD.
Tierces
30 and 50 th Tubs ...
50 th Round Tins, 100 cases ...
LARD IN TIN PALLS. LARD IN TIN PAILS.

20 b Pails, 4 pails in case.
3 b Pails, 20 in a case.
5 b Pails, 12 in a case.
10 b Pails, 6 in a case.
BEEF IN BARRELS.
Extra Mess Beef, warranted 200 bs. Extra Mess Beef, warranted 200 lbs. 8 00
Boneless, extra 12 00
SAUSAGE—FRESH AND SMOKED.
Pork Sausage.
Ham Sausage
Tongue Sausage
Blood Sausage

2c. less in three butt lots.

Drugs & Medicines

State Board of Pharmacy. One Year-H. H. J. VanEmster, Bay City. Two Years—Jacob Jesson, Muskegon. Three Years—James Vernor, Detroit. Four Years—Ottmar Eberbach, Ann Arbor, Five Years—Geo, McDonald, Kalamazoo. President—Ottmar Eherbach. President—Ottmar Eberbach. Secretary—Jacob Jesson: Treasurer—Jas. Vernor. Next Meeting—At Grand Rapids, March 1.

Michigan State Pharmaceutical Ass'n. President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owoso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson,
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmacentical Society.

President—Geo. G. Stekettee. Vice-President—H. E. Locher. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—President, Vice-President and Se

month. Annual Meeting—First Thursday evening in November. Next Meeting—Thursday evening, Dec. 2, at The Trades-MAN office.

Saginaw County Pharmaceutical Society. President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and R. J. Birney.
Regular Meetings—Second Wednesday afternoon in each month.

Detroit Pharmaceutical Society.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meeting—First Wednesday in each month.

Jackson County Pharmaceutical Ass'n; President—R. F. Latimer. Vice-President—C. D. Colwell. Secretary—F. A. Kinz. Treasurer—Chas. E. Humphrey. Board of Chasors—Z. W. Waldron, C. E[.] Foot and C. H Haskins. Annual Meeting—First Thursday in November. Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association. President—I. C. Terry. Vice-President—D. A. Schumacher. Secretary and Treasurer—L. B. Glover. Regular Meetings—Second and fourth Wednesday

each month. Next Meeting-Wednesday evening, Nov. 24. Oceana County Pharmaceutical Society. President—F. W. Fincher. Vice-President—F. W. VanWickle. Secretary—Frank Cady. Treasurer—E. A. Wright.

Michigan Licentiates.

Twenty-eight candidates for examination presented themselves at the recent meeting of the State Board of Pharmacy, eighteen of whom passed, as follows:

A. J. Roos, Detroit. R. Crysler, Detroit. W. W. Smith, Grand Rapids. W. S. Evarts, Grand Rapids. John F. Ward, Detroit. E. M. Gay, Allegan. F. Vogel, Chelsea

W. T. Roxbury, Reed City. W. P. Cotton, Macon. W. H. Clute, Kalamazoo. F. J. Henning, Ann Arbor. H. J. Chadwick, Hart.

F. M. Wright, Athens. F. W. Pollock, Sand Lake. S. G. Morgan, Roscommon. W. S. Kelly, Jackson. Q. A. Hyner, Hastings.

E. L. Baldwin, Ludington. The next meeting of the Board will be held at Grand Rapids March 1.

The Drug Market.

The firm tone of the bark market in London makes foreign quinine very firm at the advance. There are no changes in American. In opium, a stronger feeling seems to be advancing here. Cubebs are firm at the advance, as there are little or none to be had in foreign markets. Canary seed is advancing and very firm. Manufacturers have again advanced glycerine. Other articles

Cement for Bottles.

A new cement for bottles containing very volatile liquids, which is easily prepared and applied, and which is said to prevent the escape of the most volatile liquids, is composed simply of very finely ground litharge and glycerine; and it is merely painted tue can be detected, and these are to be around the joint between the bottle and the cork or stopper. It quickly dries and becomes extremely hard, but can be easily scraped off with a knife when it is necessary to open the bottle.

Preferred the Saloon.

somebody. Slowly the wounded man open- morphine be present a blue tinge will be ed his eyes and whispered faintly: "What's-the-matter-with-the-sa

American Paint.

about \$250,000,000 worth of paints every diminishes the action of saliva upon starch. cent and a half a pound to make it.

A River of Ink.

In Algeria there is a small stream which the chemistry of nature has turned into true From the Western Druggist. ink. It is formed by the union of two rivuite to form the little river.

The Traffic in Narcotic Drugs.

The Medical and Surgical Reporter believes that the "prohibition of the indiscriminate traffic in narcotic drugs is a question demanding the attention of the people as urgently as does the liquor question." Our contemporary points out danger to posterity from chloral- or chlorodyne-saturated women, and thus summarizes its conclusions: "We require legislation, and most stringent legislation, on this point. It must be made a most grevious crime, punishable by the severest penalty, for a druggist to sell any of these drugs (and the forbidden articles should be specified) save on the prescription of a physician who is known to him to be a physician. How many of the feebleminded and idiotic children, that cost the public thousands of dollars annually to maintain, are the logical results of these Board of Censors—President, Vice-Fresident and secretary.

Board of Trystees—The President, John E. Peck, M. B. Kimm, M. H. Van Leeuwen and O. H. Richmond.

wen, Isaac Watts, Wm. E. White and Wm. L. White. Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. E. White.

Committee on Trade Matters—John E. Peck, H. B. Fair child and Wm. H. Van Leeuwen.

Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.

Regular Meetings—First Thursday evening in each month. physical suicides must be restrained of their morbid and damning propensities."

Miscellaneous Drug Notes.

It is claimed that cinchona trees grown in hot houses contain no quinine. A single manufacturer consumes one car load of lead every week as an ingredient in

the production of glass lamp chimneys. A large increase in the consumption of ed in those counties of Georgia where pro-

hibition has been adopted. he has taught to say, "What a pretty girl!" whenever a woman, young or old, enters his store, and they do say that a poor, weak man can hardly get into the store to buy a cigar on a fine afternoon.

An Irishman was summoned for refusing to pay a doctor's bill. He was asked why he refused to pay. "What for should I pay?" said Mike; "shure he didn't give anything but some emetics, and niver a wan could I kape in my stomach at all, at all!"

When to Give a Tapeworm Remedy. Dr. W. C. Bennett condemns the practice of giving a remedy for tape worm to a fasting patient. "The worm," he writes, "has a small head, with a long and comparatively large body, composed of joints nearly independent, which, when mature, separate (are not broken), and are discharged with the ova. The head anchors the worm, but does not materially nourish it, which is done by absorption by the joints themselves. Now, give the remedy to the patient fasting, and it is rapidly absorbed, and the man, not the worm, gets the effect of the vermifuge. If you give the remedy an hour or two after a full meal, just as the food is passing from the stomach, it is not so liable to be injured by digestion, but passes with the digested food along the length of the intestines, and the worm is bathed with it from stem to stern and gets its full effect. This is my experience."

Afraid of "Artificial" Quinine.

The Chemist and Druggist says there are quarters where the reports about artificial quinine find credence, and adds: "Within the past few days we notice that a well-known pharmacist of the Hague, Mr. J. Th. Mouton, who has interested himself again developing, with cables of an active in the Amsterdam Quinine Works, writes to and rising market abroad, on account of the Dutch papers, begging them to point damage to fall sowings by drouth reported out that there is no truth in the discovery, or he says the efforts to raise fresh capital for the Amsterdam Quinine Works will poing good business. Reason for selling, poor health. fail, owing to the fear that the discovery is genuine. We have heard several times that preliminary steps had been taken, that some more samples were in course of analysis, that a prospectus was nearly ready, and so on; but hitherto no company has been actually registered."

How to Detect a Morphine-Taker. Professor Bull, of Paris, states that there are two ways by which the morphine habifound in the skin and in the urine. The skin will be found to be covered with little dark spots situated in the center of little indurations about the size of a large shot. It is needless to add that these indurations are the result of the little wound of the needle, but as these lesions are generally found on During an affray in a Texas town a man the inside of the thighs, the patient refuses was shot and very badly wounded. Sym- to let them be seen, and in that case expathizing friends raised up the fainting amination of the urine will prove of great service. A few drops of tincture of iron "Take him to the drug store," suggested are put into the suspected liquid; and if produced.

Vinegar and Digestion.

According to Good Health, experiments have shown that even so small a quantity There are now sold in the United States of vinegar as one part in 5,000 appreciably year, and raw materials to the amount of One part in 1,000 renders it very slow, and half this sum are consumed in making them. twice the latter quantity arrests it altogeth-Putty is made by all the big paint factories. er. From this it is evident, says our con-It is made out of whiting and the skin of tempary, that vinegar, pickles, salads and linseed oil. It is put up by the thousands other preparations in which vinegar is used of tons in kegs and skins, and costs about a are unwholesome, especially when faken with farinaceous food, such as bread and other grain preparations.

"Would Have Made."

Mr. Jesson, as President of the Michigan lets, one of which is very strongly impreg- Pharmaceutical Association, would have nated with iron, while the other, meander- made an excellent officer. Mr. Wurzburg, ing through a peat marsh, imbibes gallic of Grand Rapids, will have an opportunity acid. Letters have been written with this to prove his qualifications and will doubtless compound of iron and gallic acid which succeed admirably. Michigan abounds in good association timber.

Early Closing from the Employer's Stand-

Correspondence Drnggist's Circular. As an employer, who desires to close his store early, but is compelled to keep open late to compete with his unreasonable competitors, I wish to endorse the suggestion of some of your correspondents, that it is more in the power of the drug clerk to start this long-needed reform than with the proprietor. Public feeling would be with him. A few vigorous articles written for the public press by all of our members who know how to handle the pen, showing the actual condition of the drug trade of to-day, its long hours, its responsibilities and its poor financial rewards, would help very materially.

What respect can the public have for a man who washes out the dirty castor oil bottle and puts something else in it, labels and wraps it up, and says "thank you," all for the small sum of five cents, frequently giving a chromo advertising card as a premium for more work of the same kind?

The unreasonable and unnecessary ringing of the night bell is another abuse that could be easily corrected by a uniform charge of twenty-five cents in excess of purchase for every call. This is not enough to be felt by any one really needing our services at night, but would prevent calls from the selfish, inconsiderate persons who are always coming just after you have closed or before you have opened, and think because they are up every one else should be.

I think, with regard to Sunday business, that three-fourths of it is unnecessary, but opium, morphine and laudanum is report- the customs of different neighborhoods are so various that it would be hard to make one uniform arrangement. Localities A down-town druggist has a parrot which should combine and arrange the hours to

> Likes the Latin. CHARLEVOIX, Nov. 20, 1886.

E. A. Stowe, Grand Rapids: DEAR SIR—The change in prices current on drugs is a good one and I hope you will Yours truly, GEO. W. CROUTER.

USE Polishinal

The Best

Furniture Finish

In the Market. Try it, and make your Furniture look FRESH and NEW.

For sale by all Druggists.

HAZELTINE & PERKINS DRUG CO.

Grand Rapids, Mich.

Michigan Drug Exchange. Mills & Goodman, Props.

357 South Union St., Grand Rapids, Mich.

WANTED—Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on moderate salary.

FOR SALE-Stock, store and lots amounting to about \$1,800 in an inland town. Doing good paying business.

about 700 inhabitants. Good chance for good live man.

FOR SALE-Part interest in stock of about \$5,000 in town of 1,800 inhabitants. Purchaser must be good druggist and capable of taking entire charge of store. Alinae
Anchusa
Arum, po.
Calamus.
Gentiana, (po. 15).
Glychrhiza, (pv. 15).
Hydrastis Canaden, (po. 30).
Hellebore, Alba, po.
Inula, po.

FOR SALE OR EXCHANGE—For good farm.
Stock of drugs and greeeries of about
\$4,000 in town of 1,900 inhabitants. Good loca-

FOR SALE—Small stock of about \$500 in town where sales could be doubled by con-stant attention to business. Present owner is practicing physician and cannot attend to both.

FOR SALE-Stock of \$1,700 in growing town of 800 inhabitants. Good location.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS-Wishing to secure clerks we will furnish the address and full particulars of those on our list free. Senicas, Officianas, Smilax, Officianas, English, (po. 35).

Valeriana, English, (po. 30)....

German.

SEMEN.

STOP THAT COUGH IT ANNOYS EVERYBODY PROCURE A BOTTLE OF ALLEN'S LUNG BALSAM at any DRUGSTORE TAKE IT FAITH-FULLY, AND YOU WILL BE Convinced THAT THERE IS BUT ONE REMEDY FOR COUGHS & COLDS Allen'S LUNG Balsam

SOLD BY ALL DRUGGISTS

AT 25 \$ 50 \$ \$ 100 Per tile

J.N. HARRISS CO (PROP S CIN. 0

	WHOLESALE PRICE CURRE	NT.		Antimoni, po
	Advanced—Canary seed, glycerine bebs, oil rosemary, Venice turpenti opium.	e, oil	cu-	Argenti Nitras, 5
****	Acticum Benzoicum, German Carbolicum	8@ 80@ 30@	1 00	Calcium Chlor, 1s, (1/2s, 11; 1) Cantharides Russian, po Capsici Fructus, af
	Citricum Hydrochlor Nitrocum	100	5 12	Caryophyllus, (po. 36) Carmine, No. 40
	Oxalicum Salicylicum Tannicum Tantaricum Tartaricum AMMONIA.	1 40@ 50@	1 60 53	Cera Fiava Coccus Cassia Fructus Centraria
	Carbonas	1:00 1:00 1:00	6	Chloroform
	Cubebae (po. 1 35	1 35@ 6@ 25@	7	Corks, see list, discount, per
	BALSAMUM. Copaiba Peru. Terabin, Canada	48@ @. 38@	1 50 40	Creta prep Creta Rubra
	Tolutan CORTEX. Abies, Canadian Cassiae Cinchone Flave	45@	18	Croeus Cudbear Cupri Sulph Dextrine
	Cinchona Flava. Eaonymus atropurp. Myrica Cerifera, po. Prunus Virgini Quillaia, grd		18 30 20 12 12	Ether Suiph
	Gassfras Ulmus Ulmus Po (Ground 12) EXTRACTUM.		10 12 10	Galla Gambier Gelatin, Coopor
	Glycyrrhiza Glabra	24@ 83@ 8@ @	35 9	Glassware flint, 70&10 by box Glue, Brown Glue, White
	" 18	0	13 15	Grana Paradisi. Humulus Hydrarg Chlor, Mite
	Carbonate Precip. Citrate and Quinia. Citrate Soluble. Ferrocyanidum Sol.	(0)	50	Hydrarg Chlor. Cor. Hydrarg Oxide Rubrum Hydrarg Ammoniati. Hydrarg Unguentum
	Ferroeyanidum Sol. Solut Chloride. Sulphate, com'l, (bbl. 75) pure. GUMM1.	0	7	Hydrargyrum Lehthyocolia, Am Indigo. Lodine, Resubl.
	Acacia, 1st picked	000	S0 65	Liquor Arsen et Hydrarg Io Liquor Potass Arsinitis Lupuline
	Aloe, Barb, (po. 60)	75@1 50@ @	60 12 50	Lycopodium Macis Magnesia, Suiph, (bbl. P4). Mannis, S. F. Morphia, S. P. & W. Moschus Canton. Myristica, No. 1. Nux Vomica, (no. 20)
	Ammoniae Assafoetida, (po. 25) Benzoinum Camphorae Catechu, Is, (½s, 14; ¼s, 16).	25@ 6 50@ 24@	15 55 27	Morphia, S, P. & W. Moschus Canton. Myristica, No. 1. Nux Vomica, (po. 20). Os. Sepia.
	Catechu, Is, (½s, 14; ½s, 16). Euphorbium, po. Galbanum. Gamboge, po. Gualacum, (po. 45).	35@ @ 75@	80	Pepsin Saac, H. & P. D. Co Picis Liq, N. C ½ galls, doz Picis Liq., quarts
	Mastic	0	20 25 40	Picis Liq., pints. Pil Hydrarg, (po. 80). Piper Nigra, (po. 22). Piper Alba, (po. 35)
	Opii, (pō. 4 50) Shellac	18@ 25@ 30@	30	Piumbi Acet
	HERBA—In ounce packages. Absinthium Eupatorium Lobelia Majorum		25 20 25 28	Potassa, Bitart, com. Potass Nitras, opt. Potass Nitras. Pulvis Ipecae et opii. Pyrethrum, boxes, H. & P. D
	Mentha Piperita. "Vir. Rue. "Tanacetum, V. "Magnesia. "		23 25 30 22	Pyrethrum, pv Quassiae Quinia, S, P. & W Quinia, S, German Rubia Tinctorum
	Calcined. Pat	55@ 20@	25 60	Saecharum Lactis, pv. Salacin Sanguis Draconis. Santonine
	Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings. OLEUM. Absinthum. 3	20© 25@	22 25 36	Sapo, W Sapo, M Sapo, G Seidlitz Mixture
	Absinthum 3 Amygdalae, Dulc 7 Amydalae, Amarae 7 Anisi 2 Auranti Cortex 8 Bergamii 2 Cafiputi Caryophylii	45@ 00@7 00@2 @2	50 50 10 50	Sinapis, opt. Snuff, Maccaboy, Do. Voes. Snuff, Scotch. Do. Voes.
	Cedar	25@3 @1 85@		Soda Boras, (po. 10). Soda et Potoss Tart. Soda Carb.
	Chenopodii Cinnamonii Citronella Conium Mac.	@1 @ 35@	75 75 65	Soda, Ash Soda Sulphas Spts. Ether Co Spts. Myrcia Dom
	Copaiba Cubebae 95 Exechthitos Erigeron 1 Gaultheria 2	9000.1	(11)	Spts. Myrcia Imp. Spts. Vini Rect, (bbl. 2 25) Strychnia, Crystal. Sulphur, Subl
	Geranium, 3. Gossipii, Sem, gal.	55@	75 00	Sulphur, Roll Tamarinds Terebenth Venice Theobromae
	Lavendula	50@2 90@2	00 00 25	Vanilia Zinci Suiph
	Lini, gal Mentha Piper. 3 Mentha Verid 6 Morrhuae, gal 9 Myreia, 7	80(0)1	50	Whale, winter Lard, extra Lard, No. 1 Linseed, pure raw
1	Olive	00@2 10@ 42@1	75 12 60 00	Linseed, pure raw Linseed, boiled Neat's Foot, winter strained Spirits Turpentine
	Kosae, 5. Suecini Sabina Santal 3	@8 40@ 90@1 50@7	00 45 00 00	Red Venetian
	Sinapis, ess, 3	450	50 65 60	Ochre, yellow Bermuda. Putty, commercial Putty, strictly pure. Vermilion, prime American. Vermilion, English.
	" opt Theobromas	40@ @ 15@	60 20	Green, Peninsular Lead, red strictly pure

Biehromate

Inula, po

Jalapa, pr.

Podophyllum, po...

Smilax, Officinalis, H.

Bird, 1s.
Carui, (po. 20).
Cardomom
Coriandrum
Cannabis Sativa
Cydonium.
Chenopodium
Dipterix Odorate.
Foeniculum

penigreek, po.....

Lini, grd, (bbl, 3)..... Phalaris Canarian.....

Juniperis Co. O. T.

Nigra ...

Frumenti, W., D. & Co.... Frumenti, D. F. R. Frumenti

Florida sheevs' wool, carriage.....2 25 @2 50

31/4@

cut...

Serpentaria. Senega

Bromide Chlorate, (Po. 22)...

Bismuth S. N. Calcium Chlor, 1s, (½s, 11; ½s, 12)	38@ 15@2	20
Cantharides Russian, po. Capsici Fructus, af. Capsici Fructus, po. Capsici Fructus, po. Capsici Fructus, B, po. Caryophyllus, (po. 36). Carmine, No. 40. Cra Alba, S, & F. Cera Flava	@2	15
Capsici Fructus, B, po	26@ @3	14 28 75
C(ra Alba, S. & F. Cera Flava	50@ 25@	55 30
Cassia Fructus	000	15 10
Centraria Cetaceum Chlotoform Chloroform, Squibbs	38@	50
Chioral Hydrate Cryst	@1 50@1 10@	75
Chendrus Cinchonidine, P. & W Cinchonidine, German Corks, see list, discount, per cent	18@	12 15 14
Corks, see list, discount, per cent Creasotum Creta, (bbl. 75)	0	40 50 2
Creta prep. Creta, precip. Creta Rubra	5@	6 10
Creta Rubra Crocus Cudbear	25@	30
Dextrine	6@ 10@	24 7 12
Ether Suiph Emery, all numbers	68@	70
Emery, po. Ergota. (po. 69). Flake White.	50@ 12@	60 15
Galla Gambier Gelatin, Coopor	7@	23
Gelatin, French	40@ ess.	60
Glue, Brown Glue, Brown Glue, White Glycerina Grana Paradisi Humulus Hydrarg Chlor, Mite Hydrarg Chlor, Cor	13@	15 25 28
Grana Paradisi	25@ 25@	15 40
Hydrarg Chlor. Mite. Hydrarg Chlor. Cor. Hydrarg Oxide Rubrum.	@	75 65
Hydrarg Unguentum	0	85 00 40
Ichthyocolla, Am	25@1	$\begin{array}{c} 65 \\ 50 \end{array}$
Indigo. Iodine, Resubl. Iodoform, 3	75@1 @3 @	00 25 50
Liquor Arsen et Hydrarg Iod Liquor Potass Arsinitis	100	27 12
Lupuline Lycopodium Macis	85@1 55@ 50@	60 55
	2@ 90@1	3 00
Mannie, S. F. Morphia, S. P. & W. Mosches Canton Myristea, No. 1 Nux Vomica, (po. 20) Os. Senia	10@2	55 40 60
Nux Vomica, (po. 20) Os. Sepia	18@	10 20
Os. Sepia. Pepsin Saac, H. & P. D. Co Picis Liq, N. C. ½ galls, doz. Picis Liq., quarts.	@2 @2 @1	00 70 40
Pil Hydrarg. (po. 80)	@	85 50
Piper Nigra, (po. 22) Piper Alba, (po. 35) Pix Burgun Plumbi Acot	000	18 35
Potassa, Bitart, pure	14@	15 40
Potass Nitras ont	600	15 10 9
Purethrum boxes H & P D Co. doz	10@1	$\frac{20}{00}$
Quassiae Ouinia, S. P. & W	33(0)	35 10 70
Quinia, S, German Rubia Tinetorum Saecharum Lactis, pv	60@	65 13
Sanonis Draconis	15@2	35 25 50
	12@	50 14
Sapo, W. Sapo, M. Sapo, G. Seidlitz Mixture	@	10 15 28
Sinapis, opt. Sinapis, opt. Snuff, Maccaboy, Do. Voes. Snuff, Scotch, Do. Voes. Soda et Potos Terr	@	18 30
Snuff, Scotch, Do. Voes	0	35 35 10
Soda et Potoss Tart	33@ 2@ 2	35
Soda Sulphas	4@ 3@ @	5 4 2
	50@	55
Spts. Myrcia Dom. Spts. Myrcia Imp. Spts. Vini Rect. (bbl. 2-25). Strychnia, Crystal.	@2 @3 @1	35
Sulphur, Roll	14@ 3	1/2
Tamarinds	8@ 28@	
Theobromae Vanilla 9 (Zinei Suiph	0@16 7@	8
Whole winter	G	
Lard, extra. 65 Lard, No. 1. 45		60 55
Lard, extra. 65 Lard, No. 1 45 Linseed, pure raw 38 Linseed, boiled 41 Neat's Foot, winter strained 70 Spirits Turnovine 70		41 44 90
Spirits Turpentine		47
Red Venetian	2@ 2@	8 3
Ochre, yellow Bermuda	200 21400 23400	3
Putty, commercial 21/4 Putty, strictly pure 21/4 Vermilion, prime American. Vermilion, English.	2%@ 13@1 65@1	16
	16@1	17
Lead, red strictly pure Lead, white, strictly pure Whiting, white Spanish Whiting, Gilders'	@	00
Whiting Paris English cliff	(CE)	-0.0
Project Fiepared Fullits 1	11	10
VARNISHES	1 1 1 4 20@1 4 00@1 2	101
VARNISHES. No. 1 Turp Coach	1 1 4 20@1 4 00@1 2	10 20 20
VARNISHES.	1 1 4 20@1 4 00@1 2	10 20 20

Japan Dryer, No. 1 Turp...... 70@ 75

ILLUMINATING. LUBRICATING. Model Cylinder... Shield Cylinder... Eldorado Engine Endorado Engine.
Peeriess Machinery.
Challenge Machinery.
Paraffine
Black, Summer, West Virginia.
Black, 25° to 30°
Black, 15° C. T.

OILS.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

Cushman's



Quickly relieved by Cushman's Menthol Inhaler when all others fail. How is that possible? Because by inhalation the very volatile remedy is carried directly to the delicate net work of nerves in the nose and head, and applied directly to the nerves, and head, and applied directly to the nerves, and so rapidly assimilated that quick relief is obtained. It will last six months to one year, and the last grain is as potent as the first inhalation. You will find it sells rapidly. Retail price, 50c.

WHOLESALE

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's Sundries.

Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Cure

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satisfying recommendations.

Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO. S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKYS.

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

Druggists'

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

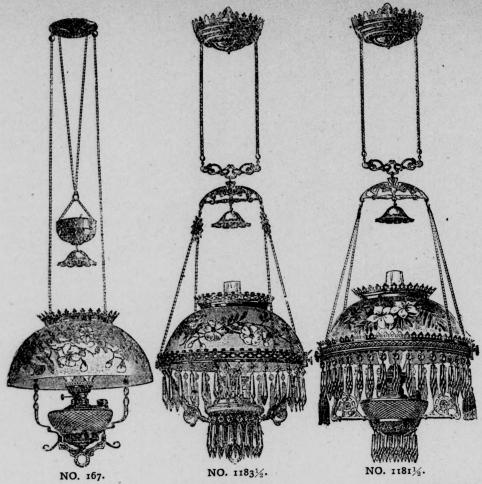
Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines, Etc., we invite your correspondence.

Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.



H. LEONARD & SONS

134, 136, 138, 140 Fulton St.,

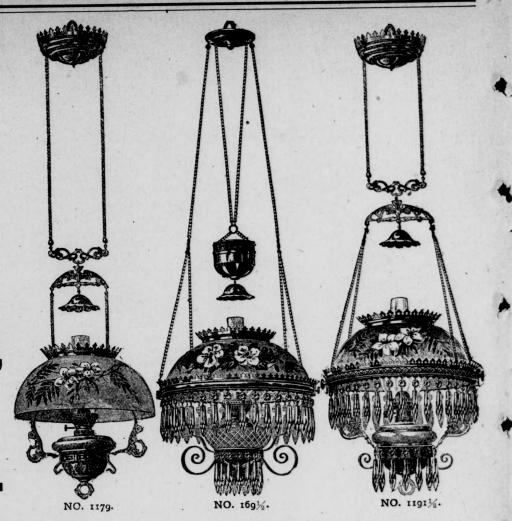
GRAND RAPIDS, MICH.

JOBBERS' OF

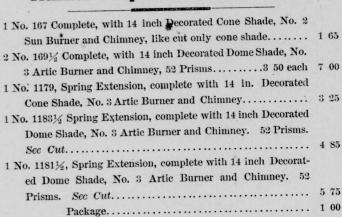
HOLIDAY NOVELTIES,

Staple and Fancy.

Fine Music Boxes a Specialty.



ASSORTED PACKAGE No. 60--1-2 Library Lamps, Trimmed Complete as described below.



Unique Burners if Preferred.

Beginning the Third Year-A Model Institution.

LORILLARD NIGHT SCHOOL.

From the Jersey City Journal, Oct. 7.

night school was inaugurated last night un- J. Biedeirhase, Miss K. Warner, Miss C. the only institution of its kind in Hudson Miss K. McGuinness, Miss Josie McAney, success. It is not only a great help to the works in the library. They comprise f employees, but to the firm as well. While tion, history, travel, books of reference etc.; them up to be men and women.

trally located at Booraem Hall, on the cor- day and Friday are devoted to the females, ner of Newark avenue and Grove street. and Tuesday, Thursday and Saturday to The second and third floors have been fitted the males for the purpose of selecting and up with every appliance to aid the purpose drawing books. The library is open on in view. Everything is furnished free to Sundays and holidays for both sexes and is the employes. The youngsters are started very popular with the employees. in the lowest grades, and are carried along studies in the most advanced classes of the well imitated by other large firms and corstitution and then to college for a complete concerned. classical or scientific course if he wishes. This is a standing offer on the part of the firm, and all bills are paid by the firm-even the students' boarding.

The second floor of Booraem Hall is occupied by the advance classes, game rooms, gymnasium and club rooms. On the third five thousand tons annually upon the selffloor are the primary classes and library. The classes are arranged in sections, each class or section having an instructor of its long enough to go more than six times round own. The rooms are decorated with enof all the classes for proficiency in their assistance cuts, bundles and ties twelve studies. Promotions in the firm's large tobacco factory are made on merit, and selec- fection as this has that unconscionable pattions are made whenever practicable from ent monopolist, the American inventor, rethe school.

enrolled. The evening, for the most part, because the inventor demands a bonus of was taken up in arranging, classifying and perhaps ten dollars a machine as his patent grading the pupils. Several classes got fee. This winter, no doubt, our grateful down to work at once, and the educational farmer will, as usual, join the hue and cry machinery moved very smoothly for a first for the repeal of the patent laws. night. There were many bright faces among the three hundred boys, while the two hundred and fifty girls looked neat, tidy and happy. A busy hum pervaded the school the thing that the Centennial buildings were the three hundred boys, while the two hunrooms for an hour and a half, and then at a signal each form became erect and silence prevalled. A lively march was struck up ples next week. on the piano, and the boys trooped down

stairs, followed by the girls. The corps of instructors is composed of experienced and competent ladies. Miss K. A. Spier, of the Jersey City High School, is principal, and is assisted by the following teachers: Miss The third year of P. Lorillard & Co.'s C. L. Waterman, Miss M. Whitmore, Miss der the most favorable auspices. This is Wanner, Mrs. R. Cranmer, Miss H. Roberts, county and is under the able and personal Miss J. Burdock, Miss B. Simpson and Miss management of Dr. L. J. Gordon. The pol- B. Halsey. There are two vacancies that icy of this firm toward its employees is of will be filled in a day or two. The school the most liberal character. Their constant is open from Monday to Friday evenings inaim is to uplift and help all their employees clusive every week, the hours being from

the firm have made ample provision to im- any book, if reputable, called for by the empart a good, sound elementary education to ployees and not on the shelves is at once their boys and girls, they also aim to train purchased by the firm. In the library are also found all the leading and latest maga-Lorillard's school is pleasantly and cen- zines and newspapers. Monday, Wednes-

It is a pleasure for the Journal to as rapidly and as far as their aptitude and make a note of the Lorillard educational inclination permit. After a boy pursues his schemes, and their example could be very night school, he is sent to a preparatory in- porations with great advantage to all parties

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