

The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, WEDNESDAY, DECEMBER 8, 1886.

NO. 168.

PINCREE & SMITH
Wholesale Manufacturers
Boots, Shoes and Slippers
DETROIT, MICH.

Office and Factory—11, 13, 15 and 17
Woodbridge street West. Dealers cordially
invited to call on us when in town.

JUDD & CO.,
JOBBER'S OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.



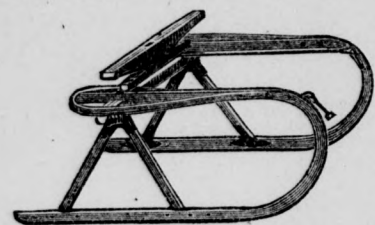
EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.



Belknap Wagon & Sleigh Co.

MANUFACTURERS OF
BELKNAP'S
PATENT
SLEIGHS,

Business and Pleasure Sleighs, Farm
Sleighs, Logging Sleighs.

Lumbermen's and River Tools.

We carry a large stock of material, and have every
facility for making first-class Sleighs of all kinds.

Shop Cor. Front and First Sts., Grand Rapids.

Stop That Book-Keeping.

The successful merchant of to-day is always
on the alert for the latest designs to please his pa-
trons. So we say to Merchants, stop that
Book-keeping, and use the TALLIAFERRO
Coupon Credit Book.

For have no idea how it will revolutionize
your business; customers are delighted with them,
and when once used by the merchant, they never
return to the old thread-worn pass book to prove
to their patrons that they are dishonest. Invest a
few dollars in Coupon Credit Books, give them a
fair trial, you can easily return to the old method;
faithful of errors, discount and expense.

Sample copy 10 cts. in postage stamps.
Address
J. TALLIAFERRO,
1933 McGee Street, KANSAS CITY, MO.

USE

Polishina!

The Best

Furniture Finish

In the Market. Try it, and
make your Furniture look
FRESH and NEW.

For sale by all Druggists.

HAZELTINE
& **PERKINS**
DRUG CO.,

Grand Rapids, Mich.

STEAM LAUNDRY,

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO
CHEMICALS.

Orders by Mail and Express Promptly At-
tended to.

MOSELEY BROS.

—WHOLESALE—

SEEDS, FRUITS, OYSTERS,
And Produce.

26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

NEW ENTERPRISES

JUST STARTING

Will find everything they want

OFFICE SUPPLIES,

RIGHT PRICES

Geo. A. Hall & Co.

STATIONERS,

29 MONROE ST., - GRAND RAPIDS.

ALBERT COYE & SON,

DEALERS IN

AWNINGS AND TENTS

Horse and Wagon Covers,

Oiled Clothing,

Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order.

73 CANAL ST., - GRAND RAPIDS.

We have just purchased a

large invoice of

"PLANK ROAD PLUG"

Send us a Trial Order.

Spring Chicken, Moxie and

Eclipse always in stock.

OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN,

THE

GREAT WATCH MAKER,

—AND—

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

GUSTAVE A. WOLF, Attorney.

Over Fourth National Bank. Telephone 467.
COMMERCIAL LAW & COLLECTIONS.

LUDWIG WINTERNITZ,

STATE AGENT FOR

Fermentum!

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for
their town on this Yeast by applying to above address.
None genuine unless it bears above label.

WHIPS

A large stock of cheap
whips must be closed out
before Jan. 1, 1887. We
must change our business.

Prices on some 50 per cent. below combi-
nation. Call or address

G. Roys & Co.

2 Pearl St. GRAND RAPIDS.

SEEDS

We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

The CELEBRATED EMERY \$3 SHOE

MANUFACTURED BY

HATCH & EMERY, Chicago and Boston.

D. G. KENTON, Traveling Salesman,
227 Jefferson Street, Grand Rapids, Mich.

ORGANIZATION OUTFITS.

Full outfits for the Collection Depart-
ment of a Business Men's Association, con-
taining all the late improvements, supplied
to order for \$11. The outfit comprises:

1,000 Notification Sheets, for member's
use,

500 Record Blanks,

500 Association Notification Sheets, and

500 Envelopes.

Money can be sent by draft, post-office
or express order.

Fuller & Stowe Company,

49 Lyon Street, - Grand Rapids, Mich.

The Drummer's Dream.

A little room in a little hotel
In a little country town,
On a little bed with a musty smell
A man was lying down.

A great big man, with a great big snore—
For he lay on his back, you see—
And a peaceful look on his face he wore,
For sound asleep was he.

In his dreams what marvelous trips he made,
What tremendous bills he sold;
And nobody failed, and everyone paid,
And his orders were good as gold.

He smiled and smothered a scornful laugh
When his fellow-drummers bowed,
For he knew no other had sold the half
Of what his order-book showed.

He got this letter from home one day:
"Dear Sir—We've no fitter term
To use in your case than simply to say,
Henceforth you are one of the firm."

And a glorious change this made in his life,
He now from the road withdrew,
And, really, soon got to know his wife,
His son and his daughter, too.

And then he moved from his obscure flat
To a house on the avenue,
Lived well, was happy, got healthy and fat,
Respected and wealthy, too.

But with a thump—bang—whang—thump—
Bang! again
The landlord stood at the door:
"It's purty nigh time for that 4:10 train!"
And the drummer's dream was o'er.

ASSIGNMENTS.

Their Legal Status Explicitly and Lucidly
Defined.

"Blackstone" in Country Merchants.

No, it is not a surprise to me at all. I've
noticed for some time that young Stickleback
was going down hill. His father left him a
snug little business, but what can you expect
from a man who turns his thoughts from
what he understands, viz., country produce,
to what he knows nought of, viz., railroad
and mining stocks? Has made an assign-
ment, has he? How much are you in for?
Oh, well, \$200 will not ruin you. A good
idea, let us talk about assignments.

Such an assignment as Stickleback has
made is one with preferences. Yet he has
a perfect right to do this, although in many
of our states preferences are forbidden. You
will readily perceive, however, that no statu-
te law can control a man's common law
right to dispose of his property as he may
see fit. No court can stop me from putting
my property in the hands of a trustee to be
divided among my creditors as I may direct.
Of course, understand, I mean in the ab-
sence of a national bankruptcy law.

It must occur to you that such an assign-
ment is, in its nature, very beneficial. It
shuts the door in the sheriff's face, and pre-
vents any creditor from making a grab.
Naturally, preferences are displeasing to the
unpreferred creditors, but bear in mind that
all creditors do not stand on the same level.
Some are more deserving than others. For
instance, suppose you are about to go to
pieces, but, in your best judgment, a loan of
a thousand dollars will tide you over. You
apply to your wife, and pledge your honor
in addition to your note. I think that no
creditor would snarl at such a preference if
the money were lost.

Let us see how an assignment is made.
Like any other conveyance, it must be in
writing, properly signed, sealed and ac-
knowledgeed. It must set forth what the
property consists of; it must name the as-
signee, or assignees, for there may be one
more; it must state the preferences, if
any, and direct that all of the property shall
be reduced to cash and divided.

The assignee must, either in the same in-
strument or in an accompanying one, accept
the trust and this acceptance must be like-
wise signed, sealed and acknowledged.
These instruments are then to be recorded
in the proper office, county clerk or pro-
thonotary, and if the conveyance makes men-
tion of real property located in another county,
a certified copy of the deed of assignment
must be recorded in that county. You may
select any assignee you please, provided
there be no valid reason why he should not
be appointed. Naturally, you cannot assign
property consigned to you, held in trust by
you or left in pledge with you. Nor can
you assign your wife's dower unless she joins
in the deed with you.

Now, what are the duties of the assignee?
First and foremost, he must give his bond,
have it approved by the court and file it.
Thereupon, he becomes vested with all of the
property rights which the insolvent himself
had in the estate before the deed was exe-
cuted. No, the assignee may not continue
the business. If such a provision be incor-
porated in the deed, it will invalidate the
whole proceedings. The assignee's sole duty
is to proceed at once and reduce all out-
standing matters and claims to cash. He
must not accept a less sum for a debt due
the estate without the consent of the court.

In order to place before his assignee a com-
plete map, so to speak, of his condition, the
bankrupt must file with the court a schedule
of his indebtedness, the names, etc., of his
creditors and amounts and a full description
of his assets. After becoming thoroughly
acquainted with all of the details of the es-
tate, the assignee must proceed to advertise
for claims, generally for six weeks in two
newspapers.

In order to have a proper standing as cred-
itor, you must file your claim with the as-
signee, correctly verified, so that you will
be entitled to notification of the proceedings
on a final accounting, which may be called

for in New York State, at the expiration of
thirty days after the last publication of the
notice for claims.

At this accounting, you will be entitled to
be heard in objecting to any or all items of
the assignee's report. If the accounts of the
assignee shall show that he has diligently
labored to swell the estate, that his charges,
which must be accompanied by proper vouch-
ers, are all lawful and proper, then the court
will order a distribution of the estate, and
later a discharge of the assignee and release
of his bondsmen. No, the mere fact that
you did not file your claim, as called for by
the notice, does not preclude you from ap-
pearing at the final accounting and proving
your claim.

I am glad that you remind me of a part-
nership assignment, for there are some points
to be specially noted. For instance, one
partner cannot, without the written consent
of the other, execute a deed of assignment,
and when partners assign, they may or may
not include their individual property. But,
understand, that a partner may, at any time,
make an assignment and include his indi-
vidual interest in the partnership. When
an assignment is made by a limited part-
nership, the special partner stands postponed,
as regards his contribution to the capital, un-
til all of the other creditors have been sat-
isfied in full. Nor is a limited partnership al-
lowed to make any preferences whatever,
for, bear in mind that the special contribu-
tion is a sort of trust fund for the benefit of
all the creditors.

To that question I must answer that, strictly
speaking, a corporation cannot make a
general assignment. True, it may, if done
lawfully, pay its debts in its own way, but
it cannot by deed of assignment dispose of
its corporate franchise and end its corporate
existence. I have explained to you already
how corporations die or are killed off. I
trust that you have remembered what I said
on that point.

When a deed of assignment has once been
made out, the assignee has become vested
with the property; you cannot recall it, ex-
cept by consent of all the parties thereto,
which is sometimes effected by means of a
deed of composition, in which each and
every creditor joins and consents to receive
a certain per centum in full satisfaction of
his claim.

The court will watch over an estate, and
upon application of any creditor inquire in-
to a charge against the assignee and for
good cause shown will remove the assignee
and appoint another in his place, or increase
his bond or take any step that may be
deemed advantageous for the creditors.

The insolvent is not required to include
in his schedule any property which the
common law or statute exempts from seizure
for debt, such as necessary furniture,
clothing, bedding, family heirlooms, sew-
ing-machine, etc., and I hardly need tell
you that no assignment will rid you of tax
or claim due Uncle Sam or the State you
live in; these take precedence in the decree
of payment, and in many States all debts
due employees must be paid in full before
proceeding to satisfy the general creditors.

There, now you have a general idea of
the scope and design of assignments for the
benefit of creditors. As you may imagine,
payments by the assignee do not wipe out
the debt unless for the full amount; they are
simply *pro tanto*. And you will also under-
stand that general assignments are of no
avail when we have a national bankruptcy
law, for the making of an assignment
is an act of bankruptcy itself, and the as-
signee is at once enjoined by the United
States Court.

Superstitions About Clothes.

An old superstition pertaining to cloth-
ing is that before putting on new clothes a
sum of money must be placed in the right
hand pocket, which will insure its always
being full. If by mistake, however, it be
put in the left hand pocket, the wearer will
never have a penny so long as the clothes
last.

If an article of dress is put on inside out,
it is good luck. An old saw says concern-
ing the clothing:

At Easter let your clothes be new,
Or else be sure you will rue.

In the North of England it is believed by
the people that the rooks will spoil their
clothes on Easter Sunday if they are not en-
tirely new. As once a year is not, in most
cases, too often to renew the clothing, this
superstition is not as baleful as many.

Chambers' "Book of Days" says that
when William the Conqueror, in arming
himself for the battle of Hastings, happen-
ed to put on his shirt of mail with the hind-
side before, the bystanders were shocked
by it, as being an ill omen, till William
claimed it as a good one, betokening that
he was to be changed from a duke to a king.

It is said of the east off clothes of the
dead that they never last very long, but that
as the body decays so do the garments. In
Denmark a corpse is never allowed to be
buried in the clothes of a living person, lest
as the clothes rot in the grave, that person,
to whom they belonged should waste away
and perish. So in the Netherlands, even
the rings of the dead are never given away.

National Pay Days.

The American government has collected,
through its various consuls, the following
as the systems of credit in various coun-
tries:

Germany has the most developed credit,
the buyers getting to a great extent their
own terms, and it being as in England and
France, various in different trades.

England, as a rule, three months from
date of invoice.

France, four months' bill from date of in-
voice.

Italy, very little credit, and for that se-
curity is required.

Spain, four-fifths of the account are paid
by cash.

Portugal, considerable credit is generally
asked and given.

Austria, business can hardly be done
without at least six months' credit.

Turkey, everything, even the necessities
of life, are sold on credit.

Russia, twelve months' credit is not un-
common.

Canada, payment in thirty days, less 5
per cent.; in many cases three and six
months' credit is given, without discount.

Mexico, the large firms give willingly six
and eight months' credit and even shop-
keepers let accounts run a long time.

Costa Rica, to obtain a ready sale, six to
twelve months' credit used to be insisted
upon, but as so many bad debts were incur-
red, less is becoming usual.

Cuba, as a rule, a prompt day is fixed at
four or five months from date of invoice.

Rio de Janeiro, and Buenos Ayres, very
little business is transacted with less than
six months' credit.

Bermuda, as a rule, there is a general
prompt day once a year, usually June 30.

Asia Minor, two or three weeks' credit is
the rule.

China, as a rule, there is little or no cred-
it; the money to pay for goods being often
borrowed at 8 to 12 per cent.

Australia, six months' credit is not un-
usual.

United States, as in Canada, thirty days
with five per cent. discount was the rule,
but of late it is getting extended. The ten-
dency in France and England is toward
longer credit, and in Germany toward less,
although a large number of German firms
will only buy for payment by three months' bills.

Points for Retailers.

From the Dry Goods Chronicle.

More accounts are lost by negligence in
allowing them to become old than by the de-
liberate, premeditated dishonesty of the debt-
or.

Competition is now a great regulator of
prices, and advantages, comparatively small
in amount, attract buyers and decide trans-
actions.

Every dealer should make up his mind
that he is going to know at the end of the
year what his book accounts are worth, and
he should find out.

Transactions are completed to-day and are
not linked with to-morrow, save by conse-
quences following therefrom, and redounding
beneficially to all concerned.

The retailer who has his means out of his
hand is at the mercy of the continued pros-
perity of his debtors; in other words, he in-
sures them, or carries their risk.

In the rush to get sales of fall goods well
under way, the retailer should not forget to
push those articles which, if not disposed of
now, must be carried to next summer.

To buy goods well, nothing equals enter-
ing the market with cash in hand. Quality
and the price will thus favorably respond,
and the most is effected with the least ex-
pense and trouble.

In addition to the general and public offer
of bargains and jobs in whole lines of
goods, it is sometimes safe and advisable
for the retailer to make a specific offer of a
bargain in some one thing.

Sales and collections should go hand in
hand. It is easier to get money when trade
is brisk and the debtor is buying freely, than
when a dull season makes customers as well
as merchants feel blue.

The pathway of cash payment is arched
over with peace, profit and prosperity. Wis-
dom points to the route, experience testifies
that it is well graded and macadamized and
leads to the goal of wealth.

The retailer who has bought on credit can-
not have secured the marginal shade of right
belonging to cash, and sales thus necessari-
ly affected may not succeed in entirely turn-
ing the goods into cash when the time for
payment comes.

How Farm Butter Is Spoiled.

H. Talcott, one of the Dairy and Food
Commissioners of Ohio, has been investigat-
ing the complaints of bad butter coming from
the farmers to market. In a recent circular
he says: "Our Commission firmly believes
that a large majority of the butter made by
farmers is good butter, but is ruined when
transferred to the dealer's hands, and it is
done in this manner: It is received mostly
at country stores, and is placed in filthy,
frowy, rancid boxes or places and stored in
cellars thoroughly impregnated with vicious
odors of rotten potatoes, coal oil, fish brine
and every other foul odor that comes from

decayed vegetables kept for sale at such
stores. Genuine butter will lose all its good
flavor in a very few hours when put in any
such place.

"But the next fatal step of the dealer is
to take all varieties of colored butter and re-
work them together, mixing and crushing
until he secures an even color. He then
packs his mass of salve into tubs or firkins
(for it is no longer butter, the granulations
of butter are all spoiled by this second and
unnecessary working, and the result is sim-
ply grease). In this ruined condition, it
reaches the consumer through the city com-
mission houses, and, of course, is pronounced
unfit for table use, and possibly for cooking
purposes. How can this be remedied? In
two ways. The consumer must purchase di-
rect from the farmer, in suitable sized pack-
ages, so that no second working need be
made, or the dealer must reform. No dealer
should buy butter of the farmer unless it
is put in convenient shipping packages when
made, and in amounts of ten to fifty pounds
each, according to the size of the dairy, to
have it at all times good, fresh, sweet but-
ter, and no more roll butter should be re-
ceived by them than the daily retail trade
of the store demands. This is practical, and
the entire make of butter in the country can
be brought to these terms. I have done it,
or caused it to be done, in stores under my
control.

"Next, no dealer should handle a pound
of butter until he first secures a room to keep
it separate from all other goods having any
unpleasant odor. A cheap, up-ground, art-
ificial cellar is best, where the air is pure
and well ventilated but can be kept cool.

"Roll butter should be kept on earthen
plates or metal plates, and these should be
scalded and kept sweet and clean all of the
time. Any merchant who will handle but-
ter in this manner need never lose one cent,
nor will any consignment sent to reliable
city dealers, as packed by the farmers, fail
to bring the full, fair, market price. Nor
will consumers ever complain. The shade
or color is not so material as to have good,
fresh, sweet butter."

Liabilities of Assignees.

A correspondent of the Chicago Tribune
summarizes the liabilities of assignees as
follows:

1. An assignee is a trustee who is bound
by that degree of diligence that a careful
and prudent man is in the disposal of his
own goods.

2. Accounts on the inventory not marked
"uncollectable" are *prima facie* good, and
the burden of proof is on the assignee to
prove the contrary.

3. The presumption exists that the as-
signee should, in the absence of strong evi-
dence to the contrary, be held to the actual
value as given in the schedule and as filed
and sworn to by the assignee; that the burden
of proof must be with the assignee to show
the contrary, and that circumstances will be
taken as against him.

4. That where grave misconduct is charg-
ed against the assignee and proven he will
not be entitled to his commissions nor to
his expenses upon appeal when he is defeat-
ed.

5. The assignee is not compelled to as-
sume the trust, but when he does he is held
by the above principles.

Commonly when the assignor makes the
assignment he claims to be able to pay
large dividends. After the claimants have
filed their claims, which estops them from
contesting the validity of the assignment,
the assets begin "to grow small and beau-
tifully less" until the creditors give up in
disgust.

The courts are beginning to demand a
more business-like management of the insol-
vent estates, and that an assignee should not
swear falsely as to the value of an estate;

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, DECEMBER 8, 1886.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

The W. H. Hughes Mattress Co. is running extra hours in order to keep pace with orders.

M. D. Weeks, late of Grattan, succeeds W. H. Cornes in the meat business at 54 Lyon street.

Maggie Formby succeeds Van Buren & Calkins in the confectionery business at 103 Monroe street.

C. E. Kellogg succeeds Kellogg & Lange in the drug business at the corner of West Bridge and Front streets.

F. L. Blake & Son have engaged in the grocery business at 233 South Division street. Bulkley, Lemon & Hoops furnished the stock.

L. Matthews & Co. have moved one of their drug stocks from Chase to this city, locating the same at the corner of Sixth street and Broadway.

A. G. Goodson has engaged in the drug and grocery business at Kalkaska. Bulkley, Lemon & Hoops furnished the grocery stock, "Hub" Baker capturing the order.

A. B. Judd is putting a 40 horse-power Atlas engine in his block on Pearl street, which will enable him to rent the premises for manufacturing purposes. Hester & Fox furnished the engine.

THE TRADESMAN has it on the best of authority that G. A. Brown has abandoned the idea of engaging in the wholesale boot and shoe business here, having cancelled the contracts made with a number of employees and the orders placed for goods.

AROUND THE STATE.

C. F. Alderton, grocer at Saginaw, has sold out.

Cyrus Wilson, boot and shoe dealer at Quincy, has assigned.

H. (Mrs. W. H.) Remington, grocer at Dansville, has sold out.

Wilson & Eldred succeed Geo. Wilson in general trade at Dowling.

J. B. Matthews, the Big Rapids grocer, has assigned to N. H. Beebe.

L. N. Paine succeeds Paine & Field in general trade at Englishville.

John Gilmore will shortly engage in the grocery business at Stanwood.

Geo. W. Brown succeeds L. Newman in the grocery business at Vassar.

Peter Crobar, the Millington grocer, has been closed on chattel mortgage.

A. Miller succeeds Mrs. Clara Schoenherr in the grocery business at Detroit.

Chas. W. Brown, dry goods and grocery dealer at Burlington, has sold out.

W. T. Long & Co. succeed Borthwell & Eldred in the grocery business at Vicksburg.

The Hasty & Chapman grocery stock, at Lansing, has been attached by Detroit creditors.

Cleaver & White succeed Addie (Mrs. C. L.) Targert in the boot and shoe business at Caro.

Case, Hopkins & Case succeed C. E. Case and Hopkins & Case in general trade at Benzon.

W. S. Tucker has sold his drug stock, at Stanwood, to E. Wilson, who will continue the business.

Frank J. Zerkle, hat, cap and furnishing goods dealer at Jackson, has been closed under chattel mortgage.

Dickinson & Raymond are building a forty foot addition to their store, at Fennville, to be used for storage purposes.

W. & F. Kelsey, the Ionia drug and grocery firm, are about moving into a new store expressly fitted up for them.

Martin Link's boot and shoe stock, at Marshall, has been taken on mortgage by W. D. Robinson & Co., of Detroit.

Dr. I. J. Babcock, one of Kalamazoo's leading druggists and an old time resident, died Dec. 1, after a lingering illness.

Pottle & Lewis, dry goods and boot and shoe dealers at Manchester, dissolved partnership December 1, each continuing.

Vincent Young, for the past four years in the employ of F. O. Vandersluis, at Big Rapids, has engaged in the boot and shoe business at that place.

Jos. H. Wasson, the Hoytville merchant, recently received a draft for \$6,000, being the second and last division due him from his grandfather's estate.

C. W. Ives foreclosed his mortgage on the Wm. Hester drug stock, at Rockford, last Saturday, and will probably continue the business separate from his old stock.

B. J. Whippley has sold his boot and shoe stock at Hoytville to Jos. H. Wasson and removed the dry goods and grocery to Sebeva, where he has re-engaged in general trade.

E. Baruch, the Cadillac clothier, executed a chattel mortgage for \$4,000 to Bernhart

Baruch, of New York, and assigned to Albert E. Smith. The unsecured liabilities amount to \$6,000.

H. D. Burroughs, late of Galesburg, has purchased the half interest of A. H. West in the firm of Frank West & Co., general dealers at Hoytville. The firm name remains the same as before.

Saranac Local: L. C. Hunter, as assignee, has sold the L. M. Lester general stock to R. F. Bonfoey, of Grand Rapids, who will immediately stock up the store and continue the business at the old stand. Mr. Lester will continue the management.

Evert Review: Mrs. W. H. Coe, of the Quaker Store, has bought a store and stock of goods at Grand Rapids, and Mr. and Mrs. Coe have gone to that city to take charge of it. The Evert store will be run as heretofore, and will be in the hands of Mr. and Mrs. Otto.

Jas. A. Smith, the Cadillac boot and shoe dealer, has assigned to J. C. McAdam. A. C. McGraw & Co., of Detroit, who are creditors to the tune of \$3,439, replevined a portion of the goods, but their claim was purchased by C. R. Smith and the goods returned. The liabilities amount to \$12,000 and the appraised assets are \$6,000.

The general stock of Herman C. Meyer, at Bandola, who has been missing two months, has been taken possession of by his creditors. Fears were at first entertained that he had met foul play, but it is said that when he left York State and came to Michigan he was here several years before his friends knew where he was.

MANUFACTURING MATTERS.

Sturgis has a new extension table factory. The Niles Wood and Pulp Co. is making 65,000 butter trays per day.

A planing mill and box factory is a project to be added to the wood-working interests of Manistique next season.

The Detroit Knitting and Corset Co., corner Abbott and Seventh streets, Detroit, is building a two-story addition to its factory.

The Michigan Shingle Co., of Muskegon, has purchased the mill and lumber of M. J. Bond, at Wood Lake, and added a line of groceries, purchased at this market.

The Evert shook factory employs about forty men, and makes 250 hogsheads in the knock down per week. They are made of red oak, and are designed for the Cuban molasses trade.

Belding Bros. have sold their silk plant, at Belding, to G. P. Richardson, of Cincinnati, who has been in their employ for the past fifteen years. The factory expects to start up in about six weeks.

Evert Review: E. O. Taylor has sold his interest in the wagon shop to Forton & Cox, and has accepted a position as traveling salesman for R. G. Chase & Co., of Geneva, N. Y. He has gone to Saginaw, which he will make his headquarters for the present.

F. S. Robbins, L. Baird and J. P. Underwood, of Big Rapids, lately visited Rhinelander, Wis., and examined the situation there with reference to the location of a new mill, which they intend to begin the erection of in January. Underwood is already logging extensively on Eagle waters.

STRAY FACTS.

Thomas Joyce, meat dealer at Bay City, has sold out.

J. T. Treat, jeweler at Three Rivers, is selling out at auction.

Mrs. M. A. Titus, baker and restauranter at Ionia, has sold out.

John Gilmore has engaged in the tailoring business at Big Rapids.

Cameron & Selkirk have engaged in the meat business at Wayland.

S. T. Long succeeds Long Bros. in the meat business at Vicksburg.

The Elk Rapids furnace has 5,000 tons of pig iron awaiting shipment.

Frank Smith succeeds Albion Smith & Son in the meat business at Watervliet.

The Michigan Ax and Tool Co., of East Saginaw, will close out its business.

John Long, of Vicksburg, has just shipped \$8,000 worth of peppermint oil.

W. Dreuer succeeds A. Van De Wort in the hotel and saloon business at Petersburg.

David N. Cornell succeeds Cornell & Church in the meat business at Howard City.

Dr. W. Ryno is building an addition to his drug store, at Coloma, 16x30 feet in dimensions.

M. G. Cogswell succeeds Cogswell & Cash in grocery and confectionary business at Manistee.

Edmore has started a business men's "Improvement Association," with a view to getting manufacturers.

Half a million dollars was expended in building improvements at Menominee during the season of 1886.

H. M. Mygatt, of Augusta, has sold a part of his interests in the Gobeie iron mines at a profit of over \$32,000.

Wm. Judson has retired from the banking firm of Fairman & Judson, at Big Rapids. The business will be continued under the firm name of Fairman & Newton.

The steamer *Lora*, plying between Benton Harbor and Chicago, has made \$60,000 for her owners this year. They now propose to build a boat for exclusive passenger business, to cost \$80,000.

Ovid Union: A. L. Gunn, of Remus, has purchased W. W. Dennis' interest in the lumber yard, and January 1 the firm will become Cole & Gunn. Mr. G. owns an extensive saw mill at Remus.

For the first time within several years the docks at Rogers' City are entirely free from

cordwood, cedar or any other timber, indicating that there has been an active demand this season for coarse forest products.

Kalkaska Kalkaskan: Mrs. Forrest has sold her interest in the millinery firm of Forrest & McVay to Miss Allie Monroe, of Traverse City. The new firm will be known as McVay & Monroe. Mrs. Forrest will remove to Traverse City.

The salt inspection in this State for the year ending Nov. 30 aggregates 3,720,000 barrels, and the quantity on hand is about the same as last year. The market has been dull and unsatisfactory to manufacturers throughout the year. During the fall the movement has been greatly restricted, owing to the lack of transportation, it being impossible to obtain the requisite number of cars.

Purely Personal.

Frank H. Escoff is on a trip through Northern Michigan in the interest of Mills, Lacey & Dickinson.

Myron Hester, of Hester & Fox, left Monday for a week's trip along the line of the G. R. & I. Railway.

Dick Sheeran, formerly with the Gunn Hardware Co., is now identified with the Novelty Iron Co., at Detroit.

W. A. Collins, late of Buffalo, has taken a position with A. Rasch, the Canal street grocer. He is brother of Frank A. Collins.

Chas. H. McConnell put in a couple of days at his old home at Tecumseh last week. He was accompanied by his wife and son.

The drug trade of Michigan will sympathize with Dr. Geo. W. Crouter, of Charlevoix, in the death of his only child, a daughter of eleven years.

J. W. Braginton, formerly engaged in the grocery business here, but now engaged in general trade in Iowa, is in town for the purpose of securing apples.

Chas. McCarty, the Lowell general dealer, and foundryman, and wool buyer, and produce shipper, and—but space is too valuable to enumerate all of Charley's accomplishments—was in town last Wednesday, and succeeded in beating a swindling commission merchant. The atmosphere is very frigid when Charley gets "left."

Smith Barnes, general manager of the Hannah & Lay Mercantile Co., was in town Saturday, on his way to New York, whence he sails on the Intercolonial steamer *Bara Couta*, for a six weeks' cruise among the British West Indies and to Demerara, New Guinea, South America. The vessel makes its first landing at St. Cruz, subsequently touching at St. Christopher, Antigua, Guadeloupe, Martinique, Barbadoes, Grenada, Tabago and Trinidad. Two or three days will be spent at Barbadoes and about a week at Demerara, which is the market for the most extensive sugar plantations in the world. Such a voyage will enable Mr. Barnes to exert his remarkable power of observation to its fullest capacity, as well as afford the relaxation necessary to a man who works at high pressure ten months in the year.

Muskegon Drug Clerk's Association.

MUSKEGON, Dec. 5, 1886.

Editor Michigan Tradesman:

DEAR SIR—At the last regular meeting of the M. D. C. A., held on the 24th of last month, the following officers were elected for the ensuing term:

President—L. C. Ferry,
Vice President—P. Van Dine,
Secretary and Treasurer—Geo. L. LeFevre.

The papers due last meeting were postponed until the next regular meeting.

The first Nov. meeting was not held, owing to a lack of attendance sufficient to constitute a quorum. The next meeting falls on the 8th.

Yours truly,
L. B. GLOVER, Sec'y

Sayings of George Eliot.

No man puts rotten apples in his pouch because their upper side looks fair to him. Constancy in mistake is constant folly.

Some set out, like Crusaders of old, with a glorious equipment of hope and enthusiasm, and get broken by the way, wanting patience with each other and the world.

By desiring what is perfectly good, even when we don't quite know what it is and cannot do what we would, we are part of the divine power against evil—widening the skirts of light and making the struggle with darkness narrower.

The finest threads, such as no eye sees, if bound cunningly about the sensitive flesh, so that the movement to break them would bring torture, may make a worse bondage than any fetters.

A man vows, and yet will not cast away the means of breaking his vow. Is it that he distinctly means to break it? Not at all; but the desires which tend to break it are at work in him dimly, and make their way into his imagination, and relax his muscles in the very moments when he is telling himself over again the reasons for vow.

There are few of us that are not rather ashamed of our sins and follies as we look out on the blessed morning sunlight, which comes to us like a bright-winged angel, beckoning us to quit the old path of vanity that stretches its dreary length behind us.

The Bonanza Fiasco.

The Monroe & Ricketson failure, at Bonanza, is one of the most flagrant frauds ever perpetrated in the State. Monroe has fled to Nova Scotia and Ricketson is temporarily sojourning at Leavenworth, Kansas. The mourners, so far as heard from, are as follows:

Edson, Moore & Co., Detroit.....\$25
Bull, Sons & Co., ".....140
W. D. Robinson & Co., ".....140
Beatty, Fitzsimmons & Co., Detroit.....150
Olney, Shields & Co., Grand Rapids.....216
A. S. Musselman & Co., ".....47
F. W. Clark & Co., Bonanza.....40
Small creditors.....200
Total.....\$1,888

The Gripsack Brigade.

D. S. Haugh and wife are the happy parents of a bouncing boy.

Frank Collins has engaged to work the city trade for Bulkley, Lemon & Hoops, operating in conjunction with Algernon E. White.

John C. Uttman, with A. S. Musselman & Co., contemplates removing to Grand Rapids from Coopersville about the first of the year.

W. E. Nadeau, hatter and gent's furnisher at Monroe, has sold out his business and will go on the road Jan. 1 for an Eastern neckwear house.

C. J. Peck, for the past year Northern traveling representative for Spring & Company, has engaged to represent Edson, Moore & Co., of Detroit, the engagement to begin January 1.

C. M. Norton, formerly with Ducharme, Fletcher & Co., at Detroit, but for the past fourteen months traveling representative for the Gunn Hardware Co., succeeds the late John B. Read as order clerk at Foster, Stevens & Co.'s.

Chas. E. Morgan had eight teeth extracted at Avilla, Ind., about ten days ago, and as a result of such rashness, he is now confined to his home, at Fremont, with neuralgia. Since the dentist completed his labors, one of Charley's ears has fallen through the cavity.

The firm of Ward & Cooney, dealers in farming mills at Kalamazoo, dissolved partnership on Dec. 3, Ward retiring. He recently visited Chicago and Cooney, returning home, found nearly \$3,000 worth of debts which he supposed were paid. Cooney loses \$1,300 and J. DenBleyker \$11,000 by Ward's failure, he having transferred all his property to the Michigan National Bank to secure notes. Ward is a son-in-law of Judge T. C. Sherwood.

Preliminary Arrangements for the Third Annual Social Party.

Agreeable to call, a considerable number of traveling men met at THE TRADESMAN office last Saturday evening for the purpose of effecting the preliminary arrangements for the third annual social party of the fraternity. President Mills presided and Secretary Seymour wasted good paper by covering it with hen tracks. After a general discussion as to the best time to hold the party, it was voted to engage the Ionia street armory for Thursday evening, December 30, and to arrange for supper at the Morton House from 11 to 1 o'clock. It was also voted to decorate the hall with traveling trunks and advertising signs. The Board of Directors of the Association were instructed to procure the necessary printing and to appoint the necessary committees.

The Board subsequently held a meeting, arranged for the immediate issuance of 600 invitations and designated the following committees:

Secretary and Treasurer—Geo. H. Seymour.

On Arrangements—H. Robertson, Geo. F. Owen, J. N. Bradford, Wm. Logie and A. B. Cole.

On Reception—L. M. Mills, W. G. Hawkins, A. D. Baker, W. H. Downs, Dave Kenyon, W. H. Jennings, Chas. M. Falls, John Uttman, Sam Morrison and Algernon E. White.

On Introductions—Geo. F. Owen, James Fox, Gregg Luce, W. B. Edmunds, Chas. S. Robinson and Steve A. Sears.

Floor Managers—H. Robertson, Dick Warner, J. N. Bradford and A. C. Sharp.

In Charge of Door—Thos. Ferguson, D. S. Haugh, Joe F. O. Reed and Clarence J. Peck.

Monthly Report of the Michigan Division, T. P. A.

GRAND RAPIDS, DEC. 1, 1886.

MEMBERSHIP REPORT.

The following new names were added to our State membership during the week ending November 30:

12,921 H. M. Strong, Battle Creek.
12,922 W. P. Hall, Ann Arbor.
12,948 F. M. Mason, Reed City.
12,947 L. C. Bradford, Grand Rapids.
12,990 E. P. Stevens, St. Joseph.
12,996 H. A. Hill, Lawrence.
12,991 C. M. Smith, Clarkston.
12,019 David Stinchcomb, Ionia.
12,020 W. H. Russ, Benton Harbor.
12,024 Geo. B. Owen, Grand Rapids.
12,062 J. B. Evans, " "
12,063 J. N. Bradford, " "
12,064 Geo. Morton, Benton Harbor.
12,078 Wm. R. Miller, Jackson.
12,087 F. F. Bussett, Flint.
12,093 F. C. Stilson, Battle Creek.
12,110 W. O. Town, Ovid.
12,111 W. T. Horne, Detroit.
12,112 Chas. Starrodd, Dowagiac.
12,114 J. S. Frankentine, Detroit.
12,118 D. S. Mitchell, " "
12,119 S. P. Stokes, Sr., " "
12,150 F. R. Lawrence, " "
12,120 J. H. Eacker, Grand Rapids.

Fifteen members in arrears for dues have paid and been re-instated.

FINANCIAL REPORT.

Cash received from former Treasurer.....\$3 50
Expenditures during month.....0 00

Balance on hand.....\$3 50

Respectfully submitted,
L. M. MILLS,

Sec'y-Treas. Mich. Div., T. P. A.

Freight Tariff to Muskegon.

The Muskegon, Grand Rapids & Indiana Railway announce the following schedule of rates for freight traffic from this market to Muskegon:

First class.....20
Second class.....16
Third class.....13
Fourth class.....9
Fifth class.....5
Sixth class, except special and forest products.....5
Alcohol, Wines, Whiskey, Domestic Spirits, and Liquors, No. 20 valuation, 30 cts. per bbl.
Kerosene Oil, L. C. L., 25 cts. per bbl.
Kerosene Oil, L. C. L., 30 cts. per bbl.
Salt, 10 bbls and over, 20 cts. per bbl.
Brick and Coal, C. L., 1 cts. per 100 lbs.

What Would Be Left.

From Texas Sitings.

Old party—If I had fifty cents and gave it to you to get changed in order to get a penny, what would be left?

"Street arab—An old man.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

G. W. Bartlett, Ashland Center.
John Gunstra, Lamont.
J. A. Wagner, Eastmanville.
C. Keller, Logan.
Darling & Roberts, Sparta.
P. S. Haney & Co., Hastings.
Eli Bunnels, Cornish.
Walling Bros., Lamont.
Cole & Chapel, Ada.
P. B. Wright, Corinth.
W. J. Forrester, Piorson.
Mr. Quinlan, with Michigan Shingle Co., Wood Lake.
D. W. Shattuck, Wayland.
G. W. Stevens, Austerlitz.
F. B. Watkins, Hopkins.
Mr. Monroe, with Osterhout & Fox Lumber Co., Deer Lake.
C. M. Peckolt, Hesperia.
Mr. Paton, Paton & Andrus, Shelby.
C. E. Brewster, Kingsley.
P. T. Cook, Reynolds.
O. F. Conklin, O. F. & W. P. Conklin, Ravenna.
A. & L. M. Wolf, Hudsonville.
John Kamps, Zutphen.
A. Purchase, South Blendon.
John Spring, Spring & Lindley, Bailey.
A. A. Scoville, Clarksville.
G. C. Baker, LeBarge.
Aaron Rodgers, Ravenna.
Chas. McCarty, Lowell.
Ed Rington Jones, Morley.
J. F. Tibbits, Ravenna.
E. Conklin, Ravenna.
Vincent Young, Big Rapids.
F. Fitz Patrick, Bangor.
C. E. Clapp, Martin.
D. Durkee, Altona.
C. H. Deming, Ionia.
H. DeKlein, Jamestown.
J. Tiesenga, Forest Grove.
L. A. Scoville, Clarksville.
M. M. Robson, Ben.
J. T. Quick, Allendale.
Morley Bros., Cedar Springs.
S. Cooper, Jamestown.
J. W. Cloutierhouse, Grandville.
D. R. Stocum, Rockford.
Byron McNeal, Byron Center.
Reigler Roush & Co., Freeport.
H. Woolley, Hesperia.
P. Vanderbosch, Zeeland.
A. E. Gates, Crystal.
D. D. Harris, Shelbyville.
L. O. Perham, Kent City.
A. Norris & Son, Casnovia.
A. DeKruif, Zeeland.
R. A. Hastings, Sparta.
C. F. Williams, Caladonia.
F. L. Blake, Irving.
Geo. N. Reynolds, Belmont.
C. K. Hoyt, Hudsonville.
E. Volmar, Fillmore Center.
P. Wynyard, Vriesland.
L. Mauer, Fisher's Station.
G. P. Stark, Cascade.
M. Harris, Big Springs.
Mrs. J. Debrl, Byron Center.
Wm. Barker, Sand Lake.
W. Karsten, Vriesland.
C. M. Perkins, Hesperia.
L. Blake, Irving.
Huizenga & Son, Eastmanville.
H. H. Struik, Forest Grove.
L. Cook, Bauer.
C. J. Bly, Lamont.
W. S. Root, Tallmadge.
B. M. Denison, East Paris.
C. S. Comstock, Pieson.
L. S. Paine, Englishville.
G. TenHoor, Forest Grove.
Geo. H. Walbrink, Allendale.
Jay Mariatt, Berlin.
Wm. Karsten, Beaver Dam.
Cornell & Griswold, Griswold.
S. J. Koon, Lisbon.
L. S. Pressburg, Big Rapids.
O. A. Rowland, Hesperia.
D. E. Soper, Newaygo.
G. W. Burt, Ionia.
E. L. Howes, Newaygo.
E. Medes, Coral.
L. N. Fisher, Dor.
P. DeKraaker, Holland.
O. Narverang & Son, Hyron Center.
J. J. Randall & Son, Sand Lake.
G. F. Cook, Grove.
P. Iles, Zeeland.
Hoag & Judson, Cannonsburg.
John Smith, Ada.
M. P. Shields, Hilliards.
W. Vermeulen, Beaver Dam.
G. Begeman, Bauer.
F. Boonstra, Drenthe.
M. Heyboer & Bro., Drenthe.

Hides Depressed.

The hide market is very much depressed. Prices have declined and are likely to go still lower. The quotations given this week are based on the present state of the Eastern market, and consequently may not hold good longer than a day or two.

L. Winternitz, the yeast, vinegar and sauerkraut jobber, has added a line of German mustards, which he is prepared to sell in any quantity desired by the trade.

HIRTH & KRAUSE,
DEALERS IN
Hides, Furs and Tallow,
Prompt returns made on Consignments.
118 Canal St., Grand Rapids.

OLD BARRELS

Organization of Associations at Cedar Springs, Woodland and Freeport.

Michigan Business Men's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Marquette.
Second Vice-President—E. J. Herick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuler, Kalamazoo.
Executive Committee—President, First Vice-President, Secretary, N. H. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

Burr Oak Business Men's Association.
President, C. B. Galloway; Secretary, H. M. Lee.

Merchant's Protective Ass'n of Big Rapids.
President, N. H. Boe; Secretary, A. S. Hobart.

So. Arm and E. Jordan Business Men's Ass'n.
President, A. E. Pickard; Secretary, John Leng.

Business Men's Protective Union of Cheboygan.
President, A. W. Westgate; Secretary, H. G. Dozer.

Merchant's Union of Nashville.
President, Herbert M. Lee; Secretary, Walter Webster.

White Lake Business Men's Ass'n.
President, A. T. Linderman; Whitehall; Secretary, W. B. Nicholson, Whitehall.

Business Men's Protective Ass'n of Kingsley.
President, Jas. Broderick; Secretary, Geo. W. Chaufy.

Kalamazoo Retail Grocers' Association.
President, P. Ranney; Secretary, M. S. Seville.

Lyons Business Men's Ass'n.
President, A. K. Roof; Secretary, D. A. Reynolds.

Retail Grocers' Ass'n of Grand Rapids.
President, Jas. A. Coye; Secretary, E. A. Stowe.

Grocers' Ass'n of the City of Muskegon.
President, H. B. Fargo; Secretary, Wm. Peer.

Retail Grocers' Trade Union Ass'n of Detroit.
President, John Blessed; Secretary, H. Kundinger.

Luther Protective Ass'n.
President, W. B. Post; Secretary, Jas. M. Verity.

Lowell Business Men's Protective Ass'n.
President, N. B. Blain; Secretary, Frank T. King.

Cadillac Business Men's Ass'n.
President, A. W. Newark; Secretary, J. C. McAdam.

Sturgis Business Men's Association.
President, Henry S. Church; Secretary, Wm. Jorm.

Traverse City Business Men's Association.
President, Frank Hamilton; Secretary, C. T. Lockwood.

Ionia Business Men's Protective Ass'n.
President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.

Business Men's Protective Ass'n of Saranac.
President, Geo. A. Potts; Secretary, P. T. Williams.

Elk Rapids Business Men's Protective Ass'n.
President, J. J. McLaughlin; Secretary, C. L. Martin.

Oceana Business Men's Ass'n.
President, W. E. Thorpe; Secretary, E. S. Houghtaling.

Manton's Business Men's Association.
President, F. A. Jensen; Secretary, R. Fuller.

Hastings Business Men's Association.
President, L. E. Stauffer; Secretary, J. A. VanArman.

Coopersville Business Men's Association.
President, E. N. Parker; Secretary, R. D. McNaughton.

Holland Business Men's Association.
President, Jacob Van Patten; Secretary, A. Van Duren.

Greenville Business Men's Association.
President, L. W. Sprague; Secretary, E. J. Clark.

Ada Business Men's Association.
President, D. F. Watson; Secretary, Elmer Chapel.

Ovid Business Men's Ass'n.
President, C. H. Hunter; Secretary, Lester Cooley.

Grand Haven Business Men's Association.
President, Fred. D. Voss; Secretary, Fred. A. Huty.

St. Johns Merchants' Protective Association.
President, H. L. Kendrick; Secretary, C. M. Merrill.

Wayland Business Men's Association.
President, E. W. Pickett; Secretary, H. J. Turner.

Eastport Business Men's Association.
President, F. H. Thurston; Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Retail Dealers' Commercial Agency.
W. E. Cooper, Actuary, Grand Rapids.

Tustin Business Men's Association.
President, G. A. Estes; Secretary, Geo. W. Bevins.

Muir Business Men's Association.
President, L. Town; Secretary, Elmer Ely.

Sparta Business Men's Association.
President, J. R. Harrison; Secretary, M. B. Nash.

Dorr Business Men's Association.
President, L. N. Fisher; Secretary, E. S. Botsford.

Reed City Business Men's Association.
President, C. J. Fleischauer; Secretary, H. W. Hawkins.

Leslie Business Men's Association.
President, Wm. Hutchings; Secretary, M. L. Campbell.

Cedar Springs Business Men's Association.
President, T. W. Provin; Secretary, L. H. Chapman.

Woodland Business Men's Association.
President, John Velte; Secretary, I. N. Harter.

Marshall Merchants' Protective Ass'n.
Secretary, Frank B. Knight.

Freeport Business Men's Association.
President, Foster Sisson; Sec'y, Arthur Chesborough.

Grand Rapids Butchers' Union.
President, John Katz; Secretary, Chas. Velte.

Annual Meeting of the Lyons Association.
LYONS, Dec. 4, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—The Lyons Business Men's Association met at their hall last evening, and elected the following officers for the ensuing year:

President—B. M. Hutchinson.
Vice-President—David Kelley.
Secretary—D. A. Reynolds.
Treasurer—John McQuillin.

Executive Board—J. F. Baker, Jonathan Hale, C. S. Marsh, W. S. Barnard and F. T. Gleason.

Hon. A. K. Roof, chairman of the Committee on Rail Roads, gave a very encouraging report relative to the extension of the M. & O. Railway through this place, and expressed a belief that the road would be built within the coming year. A resolution was passed inviting the co-operation of the Muir Business Men's Association. On the whole, the meeting was very enthusiastic and the work done shows that the Association is doing much good for individual members and for the community at large.

THE TRADESMAN is welcome visitor.

Yours truly,
D. A. Reynolds, Sec'y.

Encouraging Words from Coopersville.

COOPERSVILLE, Dec. 6, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Since our organization, we have had one regular and two special meetings. Have secured eight new members, making a total of thirty-nine. The majority of the members report good success in collecting their old accounts and notes—many of them outlawed.

Yours respectfully,
R. D. McNAUGHTON,
Sec'y C. B. M. A.

The past week has witnessed three accessions to the list of local associations, having a combined membership of thirty-one. The towns organized are as follows:

CEDAR SPRINGS.
The business men of Cedar Springs met at the *Clipper* office last Tuesday evening, T. W. Provin presiding and L. H. Chapman officiating as secretary. At the conclusion of an explanation of the system in use by other associations, L. M. Sellers moved that the organization of an association be immediately proceeded with. On motion of Geo. W. Shearer, the constitution of the Tustin Association was adopted, with the necessary changes. The following gentlemen identified themselves with the organization: T. W. Provin, A. J. Provin, L. M. Sellers, H. B. Wagar, Ezra Bassett, Chapman & Callahan, Geo. W. Shearer, F. C. Stone & Son, Wm. Gavitt and J. P. Gleason. T. W. Provin was elected President of the Association, L. H. Chapman Secretary and H. B. Wagar Treasurer. The election of the other officers was postponed until the next meeting.

A series of blanks for the collection department was adopted and the Executive Committee was instructed to procure the printing of the same.

WOODLAND.
The business men of Woodland met at Dr. L. E. Benson's office on Thursday evening, December 2, Mr. Hough acting as chairman and I. N. Harter as secretary. Editor Stowe explained the system in use by local associations and L. M. Mills, who happened to be present, related some of the good results he had observed in connection with other associations. After a general discussion of the subject, B. S. Holly moved that the organization of an association be proceeded with, which was adopted.

Arthur L. Haight moved that the constitution of the Tustin Association be adopted, with the necessary amendments, which was adopted.

The following gentlemen then identified themselves with the Association: Hilbert & Holly, Hough & Snyder, L. E. Benson & Co., Paul & Velte, D. B. Kilpatrick, S. C. Doud, Mrs. P. B. Hunsicker, S. Haight, Frank Aspinwall, Wm. Barrell.

Election of officers resulted as follows:
President—John Velte.
Vice-President—L. E. Benson.
Secretary—I. N. Harter.
Treasurer—F. P. Hilbert.
Executive Committee—President, Secretary, Treasurer, S. Haight and D. B. Kilpatrick.
Business Committee—L. Parrott, B. S. Holly and L. Faul.

The necessary blanks were adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of the same.

The meeting then adjourned until Wednesday evening, December 15.

FREEPORT.
The business men of Freeport met at the skating rink last Friday evening, Foster Sisson acting as chairman and Arthur Chesborough as secretary *pro tem*. E. A. Stowe and L. M. Mills explained the aims and objects of organization, after which Dr. H. C. Peckham moved that the organization of an association be immediately proceeded with. On motion of Mr. Moore the constitution of the Tustin Association was adopted for the government of the organization. The following names were then recorded as charter members: John Yarger, H. C. Peckham, Moore & Shepard, Sisson Bros., Frank A. Moore, Geo. Kelly, Cool & Curtiss, John Norman, Reigler, Roush & Co., S. R. Hunt, A. M. Herrington.

Election of officers resulted as follows:
President—Foster Sisson.
Vice-President—Wm. Moore.
Secretary—Arthur Chesborough.
Treasurer—H. C. Peckham.
Executive Committee—President, Secretary, Treasurer, Frank Moore and S. R. Hunt.
Business Committee—John Yarger, Eugene Sisson and Jas. Cool.

A set of blanks was adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of the same.

The editor of the *Herald* was requested to print the constitution and by-laws of the Association in his paper, which he agreed to do.

The meeting then adjourned.

Is It Fact, or Prejudice?

A valued patron of THE TRADESMAN, who is engaged in general trade at a town not far from Frankfort, makes the following statements relative to the condition of the trade at that place:

DEAR SIR—I notice in THE TRADESMAN something said about Frank Hamilton's going to Frankfort and other towns to help organize. Now, it would be the best thing that ever happened if Frankfort would organize, for if any place needs an association, Frankfort certainly does. The merchants there are making constant war on each other, in the way of prices, so as to catch trade. For instance, they are selling granulated sugar at 6 cents; best patent flour at \$4.50, and in fact almost all the staple groceries at or below cost. The consequence is, they either make it up on articles that people don't know the value of or else they will fail sooner or later. I would be willing to hazard a little money that no one can get a majority of the business men there into an association, for the reason that they don't want it. They are after the dollars to put into their own pockets, and care nothing about the prosperity of the town or country; and they also think that an association would hamper them individually.

P. E. Hackett, general dealer, Wolverine: "I find it is just the paper I want in my business."

The Rating System and Other Matters at Traverse City.

TRAVERSE CITY, Dec. 4, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Our Association held a special meeting Tuesday evening, when we introduced the new collection blanks, which seemed to meet with general favor. Thirty-five members were present, all on the side of Pay, Progress and Principle. I have every confidence in these blanks. They represent good, sound common sense. They exhibit a *spirit of fairness* and you do not have to read between the lines to discover the force of combined action. *Pay your honest debts or else be classed where you belong* is as plain as the noon-day light. I shall hail with joy the day when the merchant will feel the force of the words "Brother's keeper," and direct this much-abused credit system toward strengthening the hand, rather than weakening it by yielding to generous impulses or to the thought of possibly gain. I hope we shall be prompt to appreciate this new method and show our appreciation of it by not abusing it.

The "Cash or Credit System" will be the subject for discussion at our next regular meeting, Dec. 7. A few names are already chosen to lead in the talk. It will, I am sure, be of interest and profit to all. Our Association ought to do more of this class of work. This and other subjects of interest to the business man will come before our next State meeting in March, as they properly should. The way is now open and let us move out solid rank and file and discuss this question of so great importance!

The new "plan of rating" was placed before our members, who will report upon its desirability at another meeting. To me you give credit for the entire work. To Mr. Geo. E. Steele, I think, belongs the system of rating. The plan of action and introduction into our regular meetings was proposed by myself. The worth of it, I think, will be apparent, especially in the way of checking the call for credit, and in the desire of each consumer to keep his record and promises to pay No. 1.

The business men of our Association are certainly alive to any good thing and to their judgment I shall appeal for its continued use. Yours very truly,
FRANK HAMILTON,
President Traverse City B. M. A.

Holland Joins the State Association.

HOLLAND, Dec. 6, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Enclosed find money order for \$3.70 for membership to Michigan Business Men's Association. We have thirty-seven members who have paid their membership fee and one or two others have expressed their intention of joining.

We held our third meeting last Thursday night. There was not a very large attendance, but we had a good meeting. All seem to consider the Association a success and some claim to have had good results from circulars they had sent out.

Accept our thanks for the two Notification Sheets sent us. Some of the members wanted to know whether you would not send enough of the sheets so that each member could have one, as they could not remember all the names. I told them, I thought not, but would write you about it. Hoping to hear from you again we are,
Respectfully yours,
A. VAN DUREN, Sec'y.

Association Notes.

Marshall merchants have organized under the name of the Merchants' Protective Association. Frank B. Knight is secretary of the organization.

The Holland Business Men's Association has qualified for membership in the Michigan Business Men's Association, which swells the auxiliary membership of the State body to 338.

L. M. Mills, traveling representative for the Hazeltine & Perkins Drug Co., is armed with full sets of blanks for organization purposes and is sufficiently conversant with the subject to assist in the formation of new associations.

Jacob Van Patten, President of the Holland Business Men's Association, was in town last week. He reports substantial progress in the work of organization and says that all the members have secured unexpected collections by means of the blank system.

The Retail Merchants' Association of the State of New York charges a per capita tax of \$1 for auxiliary membership. The Michigan Business Men's Association charges only 10 cents for about the same benefits, but the per capita fee will probably be increased to 25 or 50 cents at the next State meeting in March.

Allegan Gazette. The business men of Allegan will meet on Friday evening of next week [Dec. 10] for the purpose of effecting an organization, to be known as the Allegan Business Men's Association, having for its object the encouragement of local improvements, the curtailment of the credit system, the collection of poor accounts, the prevention of peddling and the reformation of other abuses affecting business men. Such organizations have been in existence for several years in other towns, with good results. E. A. Stowe, of Grand Rapids, who has assisted in the formation of over thirty associations, will be present and explain the methods adopted by other organizations.

Circumstances Were Against Him.

From the New Haven News.

"Do you know whether the doctor went to Mrs. Graps' yesterday?"

"I think so. At least, there was crape on the door this morning."

COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:
Ohio White Lime, per bbl. 1.00
Ohio White Lime, car lots 85
Louisville Cement, per bbl. 1.30
Akron Cement, per bbl. 1.30
B-Tale Cement, per bbl. 1.30
Car lots 1.05
Plastering hair, per bu. 25
Stucco, per bbl. 1.75
Land plaster, per ton. 3.50
Land plaster, car lots. 2.50
Fire brick, per m. 25
Fire clay, per bbl. 5.00

COAL.
Anthracite, egg and grate, car lots. \$5 75
Anthracite, stove and nut, car lots. 6 00
Cannel, car lots. 6 00
Ohio Lump, car lots. 3 10
Blossburg or Cumberland, car lots. 4 50
Portland Cement. 3 50

THE STAR SAFETY RAZOR.

A Great Invention,



Which renders shaving an easy and convenient luxury, and obviates all danger of cutting the face. Warranted to shave clean. Time and money saved. Delays in barber shop avoided. It is specially adapted to the aged and the young, and is indispensable to travelers by land and by sea; to miners and persons camping out; to the indolent and the luxurious; to the man who wants a quiet shave, and him whose skin is too tender to admit of the application of the ordinary razor. Once used, you will never be without it.

Highest Medal Awarded at the American Institute Fair, New York, 1884-1885.

FOR SALE BY

FOSTER, STEVENS & CO.

10 and 12 MONROE ST.

Write for Prices.

LUMBER, LATH AND SHINGLES.

Uppers, 1 inch.	per M \$44 00
Uppers, 1 1/4, 1 1/2 and 2 inch.	46 00
Selected, 1 inch.	38 00
Selected, 1 1/4, 1 1/2 and 2 inch.	38 00
Fine Common, 1 inch.	30 00
Shop, 1 inch.	20 00
No. 1 Stocks, 8 in., 10, 12, 14 and 16 feet.	15 00
No. 1 Stocks, 12 in., 14 and 16 feet.	16 00
No. 1 Stocks, 12 in., 14 and 16 feet.	17 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet.	15 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet.	16 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet.	15 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet.	16 00
No. 2 Stocks, 12 in., 14 and 16 feet.	12 00
No. 2 Stocks, 12 in., 14 and 16 feet.	13 00
No. 2 Stocks, 12 in., 14 and 16 feet.	14 00
No. 2 Stocks, 10 in., 12, 14 and 16 feet.	12 00
No. 2 Stocks, 10 in., 12, 14 and 16 feet.	13 00
No. 2 Stocks, 8 in., 12, 14 and 16 feet.	12 00
No. 2 Stocks, 8 in., 12, 14 and 16 feet.	13 00
Coarse Common or shipping culis, all widths and lengths.	8 00
18 Strips, 4 or 6 in.	33 00
C Strips, 4 or 6 in.	12 00
No. 1 Fencing, all lengths.	15 00
No. 2 Fencing, 12, 14 and 16 feet.	12 00
No. 2 Fencing, 16 feet.	12 00
No. 2 Fencing, 4 inch.	12 00
No. 2 Fencing, 4 inch.	12 00
Norway C and better, 4 or 6 inch.	20 00
Bevel Siding, 6 inch, A or B.	18 00
Bevel Siding, 6 inch, C.	14 00
Bevel Siding, 6 inch, No. 1 Common.	9 00
Bevel Siding, 6 inch, Clear.	20 00
Piece Stuff, 2x4 to 2x12, 12 to 16 ft.	11 00
Bevel Siding, 6 inch, 12 to 16 ft.	14 00
Dressed Flooring, 6 in., A, B.	36 00
Dressed Flooring, 6 in., C.	20 00
Dressed Flooring, 6 in., No. 1, common.	17 00
Dressed Flooring, 6 in., No. 2, common.	14 00
Beaded Ceiling, 6 in., \$1.00 additional.	35 00
Dressed Flooring, 4 in., A, B and Clear.	28 00
Dressed Flooring, 4 in., C.	20 00
Dressed Flooring, 4 or 5 in., No. 2, com'n	14 00
Beaded Ceiling, 4 inch, \$1.00 additional.	3 10
(XXX) 18 in. Standard Shingles.	3 10
(XXX) 18 in. Thin.	3 10
(XXX) 16 in. C. B. 18 in. Shingles.	1 75
No. 2 or 6 in. C. B. 18 in. Shingles.	1 40
No. 2 or 6 in. C. B. 18 in. Shingles.	1 20
Lath.	1 75 to 2 40

COOPERAGE.

D. Quay quotes as follows, f. o. b. at Bailey:	
STAVES.	
Red oak four bbl. staves.	@ 6 00
Elm.	@ 3 25
White oak staves, s'd and g'd.	@ 5 00
White oak p'k bbl.	M 19 50 to 22 00
Produce barrel staves.	@ 4 75
Tide bbl. and h'ds to match.	M @ 17 00
Tierce, doweled and circled, set.	15 00
Pork.	12 00
Tierce heads, square.	M 23 00 to 26 00
Pork bbl.	M 22 00
Produce barrel, set.	@ 4 25
Flour.	@ 4 45
Cull wood heading.	3 1/2 to 4
White oak and hickory tie, 8 ft.	M 10 00 to 12 50
White oak and hickory " 7 1/2 ft.	M 10 00 to 11 50
Hickory four bbl.	M 7 00 to 8 25
Ash, round.	M 6 00 to 6 75
Ash, flat raked, 6 ft.	M 3 75 to 4 50
Colled elm.	3 00 to 7 00
White oak p'k barrels, h'd and m'd.	1 00 to 1 10
White oak p'k barrels, machine.	85 to 95
White oak tierce.	1 15 to 1 25
Beef and lard half barrels.	75 to 90
Custard barrels, one head.	1 00 to 1 10
Flour barrels.	3 00 to 3 25
Produce barrels.	25 to 28

WOODENWARE.

Standard Tubs, No. 1.	5 25
Standard Tubs, No. 2.	4 25
Standard Pails, two hoop.	1 25
Standard Pails, three hoop.	1 50
Pails, ground wood.	4 00
Clothes, willow No. 3.	4 25
Butter Pails, ash.	2 50
Butter Ladies.	1 00
Rolling Pins.	75
Potato Mashers.	2 25
Clothes Pounders.	2 25
Clothes Pins.	60
Mop Stocks.	1 00
Washboards, single.	1 75
Washboards, double.	2 25

BASKETS.

Clothes, splint,	No. 1
Clothes, splint,	No. 2
Clothes, splint,	No. 3
Clothes, willow	No. 1
Clothes, willow	No. 2
Clothes, willow	No. 3
Water Tight, bu	
“ “ half bu.	

SUNDAY OBSERVANCE BY MERCHANTS.

A recent decision of the Supreme Court of Massachusetts declares the Sunday laws passed two centuries ago to be in full vigor in that commonwealth. As a consequence, the prosecution of any gainful calling is unlawful on that day, and demands the activity of the police for its suppression. Milk may not be delivered, nor faces shaved, nor prescriptions filled, nor street cars run, nor newspapers sold on the streets. The police of Boston appear to have assumed the right to discriminate in the matter to some extent. No arrests were made last Sunday, but a large number of persons, druggists and others, were notified to appear before the city magistrates to answer for breaking the law.

In this connection, is suggested General Grant's remark to the effect that the best thing to do with a bad law is to enforce it, and the course taken by the friends of a strict Sabbath observance may result in securing the substitution of more rational legislation. It will not do to suppress all Sunday business, although every city would gain by the suppression of the practice of hawking newspapers on the streets, and none would suffer much by the closing of the barber-shops. Neither would the people as a whole be the losers, if every grocery, confectionery and cigar store was compelled to refrain from opening its doors on Sunday. To a certain extent, the interests of the sick are subserved by the keeping open of the drug stores, but in most communities, the opening of one store—which could easily supply all the Sunday medicine needed—results in the opening of all the stores.

THE TRADESMAN is not inclined to speak from the religious side of the question, but a candid view of the situation from a moral and business standpoint would lead anyone to the conclusion that the less traffic carried on on Sunday the better it is for all concerned, both morally and physically.

The relations between the two courts at Rome, instead of becoming more friendly, are growing less so. It is said that since his recent illness Leo XIII. has taken the Order of Jesuits into as great favor as they enjoyed under Pius IX., and that the effect of this is seen in his attitude toward all public questions. It is announced that he is preparing a blast against King Humbert and the Italian government, which will be heard on the Quirinal Hill. But it is to be remembered that the whole of the present Pope's policy has been directed toward the restoration of the temporal power by means of his diplomatic suavities. Italy is the one government with which he has not been at peace, and never can be so long as the Italian capital is at Rome. Hence the promptness with which a street brawl at the second funeral of Pius IX., was used at the Vatican to re-inforce the assertion that the head of the Church was no longer safe in Rome. The sacredness of the temporal power he, like Pius IX., has exalted almost to the rank of an article of the faith. Father Curci who called it in doubt could not have been dealt with more harshly if he had denied an article of the creed. But some future Bishop Fessler will put this into the list of papal assertions which bind nobody's conscience, because they "do not concern faith or morals."

The miserable quality of paper on which postal cards are now made is a matter of frequent comment among business men and is an imposition on all who have occasion to use them. When the cards first came into use, the material was good and the printing on the face was done artistically, whereas at present the paper is rough and porous and the printing is badly botched.

The revenue of the post-office of course has suffered from the reduction of letter postage; but it is impossible to make out from Mr. Vilas's report whether there has been a surplus or a deficit in the accounts. THE TRADESMAN infers the latter.

Kalkaska Notes.

The grocery firm of E. D. Parker & Co. has dissolved. The business will be continued at the old stand by Geo. Parker. A. G. Goodson will soon open a drug and grocery store on Third street.

Orrin Hutchins, of Fife Lake, opened a saloon here last week.

James Campbell, formerly of Westwood, will start his saw mill at Kalkaska soon, and perhaps will put in a general store.

The grocers of Kalkaska have combined on the delivery business and placed it in the hands of "Mit" Hobbs, who is an expert in that line.

Oysters.

The customers of Wm. L. Ellis & Co. are notified that the fast freight lines are now making good time to all railway points in Michigan from Baltimore.

Emery & Co., of Grand Rapids, can furnish all immediate wants.

B. F. Emery, 37 Canal street, has charge of the State business of Wm. L. Ellis & Co. and all orders sent to him will receive prompt attention.

NOVELTIES IN PERFUMERY.

Small Slippers, "Hob Nail," Assorted Colors, \$1.35
Large " " " " " 2.00
Small Hats, " " " " " .85
Medium " " " " " 2.00
Large " " " " " 3.00
Tooth Pick Holder, "Polka Dot," " 2.00

A Bottle of Perfume with each piece.

ALTO A COMPLETE LINE OF

Handkerchief Perfumes!

In Large Variety.

Jennings & Smith,
PERFUMERS.

GRAND RAPIDS, MICH.

E. F. FALLAS,

Makes a Specialty of

Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

We Handle the Celebrated "ROCK BRAND" Oysters.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

97 and 99 Canal Street.

Grand Rapids, Michigan

ORDER

Our Leader Smoking Our Leader Fine Cut
15c per pound. 33c per pound.

Our Leader Shorts, Our Leader Cigars,
16c per pound. \$30 per M.

The Best in the World.

Clark, Jewell & Co.,

SOLE AGENTS FOR

Dwinell, Hayward & Co.'s Royal Java Coffee; and
O'Brien & Murray's "Hand Made Cigar."

HOGLE & CO. Jobbers Michigan Water White and
Salt. Legal Test Oils. Manistee and Saginaw
Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and
barrels. West Michigan Agents for Prussing's Celebrated Vin-
egar works. Write for quotations. MUSKEGON, MICH.
Warehouse: Lee's Ferry Dock,

HESTER & FOX,

MANUFACTURERS' AGENTS FOR

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,
Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample
Pulley and become convinced of their superiority.

Write for Prices. 130 OAKS ST., GRAND RAPIDS, MICH.

See Our Wholesale Quotations else-
where in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

F. J. DETTENTHALER,

117 Monroe St., Grand Rapids.

JOBBER OF



OYSTERS,
FISH
AND
GAME.

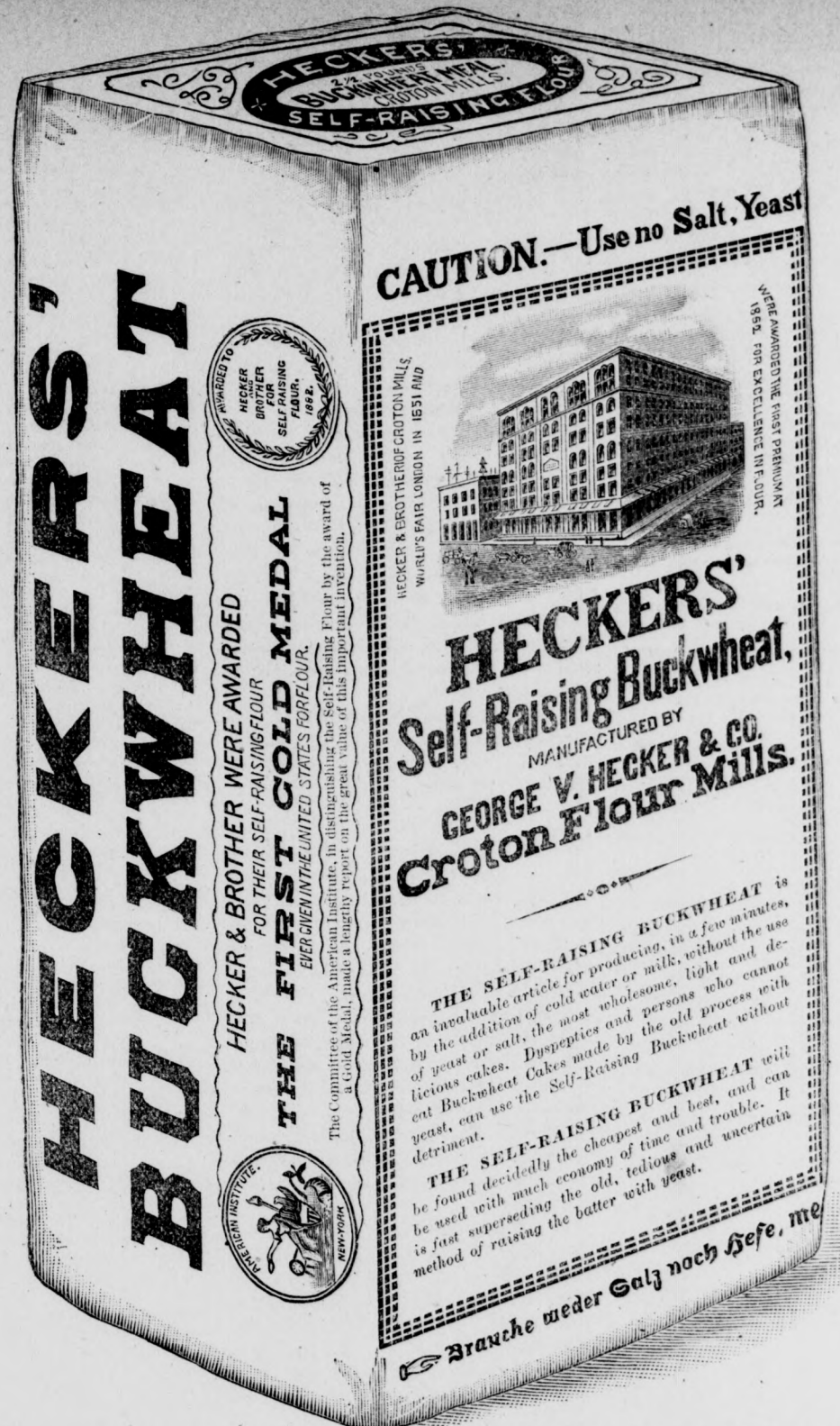
Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

Also Grand Rapids Agent for Cleveland Baking Co.'s

Crackers and Cookies.

Full Stock on Hand at all Times.



HECKERS' SELF-RAISING BUCKWHEAT.

Boxes holding 20 5 pound packages, \$4.50
" " 40 2 1-2 " " \$4.50
" " 32 3 " " \$4.30

Discount—On lots of 25 boxes or more, 50 cents per box.

TIME TABLES.

Chicago & West Michigan.

Leaves.	Arrives.
Mail Express..... 9:10 a.m.	3:35 p.m.
Day Express..... 12:30 p.m.	9:45 p.m.
Night Express..... 11:00 p.m.	5:45 a.m.
Muskegon Express..... 5:00 p.m.	11:00 a.m.

Fullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m. and through coach on 9 a.m. and 11 p.m. trains.

Newaygo Division.

Leaves.	Arrives.
Express..... 3:45 p.m.	4:30 p.m.
Express..... 8:00 a.m.	10:30 a.m.

All trains arrive and depart from Union Depot. The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

Grand Rapids & Indiana.

GOING NORTH.	Leaves.	Arrives.
Traverse City Express.....	7:00 a.m.	7:00 a.m.
Traverse City and Mackinaw Ex.....	9:20 a.m.	11:30 a.m.
Potosky and Mackinaw Express.....	2:40 p.m.	4:50 p.m.
7 a.m. train has chair car for Traverse City. 11:30 a.m. train has chair car for Potosky and Mackinaw City. 4:55 p.m. train has sleeping and chair cars for Potosky and Mackinaw.		

GOING SOUTH.

Leaves.	Arrives.
Cincinnati Express.....	7:15 a.m.
Fort Wayne Express.....	10:30 a.m.
Cincinnati Express.....	11:45 a.m.
Traverse City and Mackinaw Ex.....	10:50 p.m.
7:15 a.m. train has parlor chair car for Cincinnati. 11:45 p.m. train has Woodruff sleeper for Cincinnati.	

C. L. LOCKWOOD, Gen'l Pass. Agent.
Muskegon, Grand Rapids & Indiana.

Leaves.	Arrives.
7:25 a.m.	9:15 a.m.
1:00 p.m.	1:00 p.m.
5:30 p.m.	6:10 p.m.

Lake Shore & Michigan Southern.

Kalamazoo Division.

Leaves.	N. Y. Mail.	N. Y. Mail.	Arrives.
Ex. & Mail.....	7:45 a.m.	Grand Rapids.....	6:30 p.m.
4:35 p.m.	7:45 a.m.	Allegan.....	6:30 p.m.
7:05 p.m.	10:05 a.m.	Kalamazoo.....	4:00 p.m.
8:30 p.m.	11:35 a.m.	White Pigeon.....	3:55 a.m.
9:30 a.m.	5:05 p.m.	Toledo.....	2:30 p.m.
8:30 a.m.	9:40 p.m.	Cleveland.....	6:40 p.m.
2:30 p.m.	3:30 a.m.	Buffalo.....	11:35 a.m.
5:40 a.m.	6:30 p.m.	Chicago.....	11:20 p.m.

A local freight leaves Grand Rapids at 1 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.

Detroit, Grand Haven & Milwaukee.

GOING EAST.

Leaves.	Arrives.
Steamboat Express.....	10:40 a.m.
Through Mail.....	3:15 p.m.
Evening Express.....	9:30 p.m.
Limited Express.....	11:00 a.m.
Mixed, with coach.....	1:00 p.m.

GOING WEST.

Leaves.	Arrives.
Morning Express.....	1:45 p.m.
Through Mail.....	5:00 p.m.
Steamboat Express.....	10:40 p.m.
Mixed.....	7:45 a.m.
Night Express.....	5:10 a.m.

*Daily, Sundays excepted. *Daily. Passengers taking the 6:25 a.m. Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:30 a.m. the following morning. The Night Express has a through Wagner car and local sleeping car from Detroit to Grand Rapids.

Michigan Central.

DEPART.

Leaves.	Arrives.
Detroit Express.....	6:15 a.m.
Day Express.....	1:10 p.m.
Atlantic Express.....	6:50 a.m.
Mixed.....	11:00 a.m.

ARRIVE.

Leaves.	Arrives.
Pacific Express.....	6:00 a.m.
Mail.....	3:00 p.m.
Grand Rapids Express.....	10:15 p.m.
Mixed.....	5:15 p.m.

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. & C. R. R. (Canada Southern Div.).

CHAS. H. NORRIS, General Agent.

Detroit, Mackinaw & Marquette.

Going East.

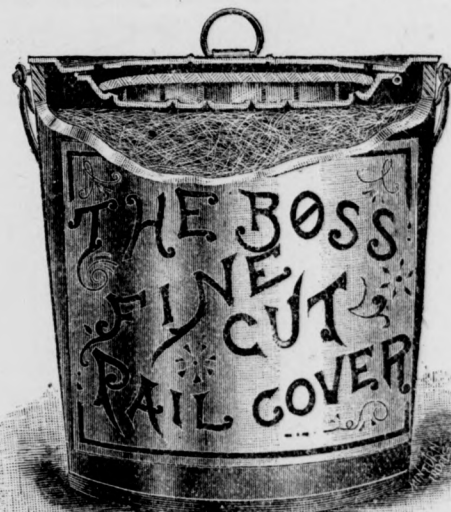
Leaves.	Arrives.
7:00 a.m.	6:50 a.m.
12:30 p.m.	9:40 a.m.
5:30 p.m.	12:40 p.m.
1:40 p.m.	1:40 p.m.
3:40 p.m.	3:40 p.m.
5:40 p.m.	5:40 p.m.
7:40 p.m.	7:40 p.m.
9:40 p.m.	9:40 p.m.
11:40 p.m.	11:40 p.m.

Going West.

Leaves.	Arrives.
8:30 p.m.	8:30 p.m.
5:35 p.m.	5:35 p.m.
2:35 p.m.	2:35 p.m.
9:35 p.m.	9:35 p.m.
6:35 p.m.	6:35 p.m.
3:35 p.m.	3:35 p.m.
12:35 p.m.	12:35 p.m.

Mixed train leaves St. Ignace at 7 a.m., arrives Marquette 5:30 p.m.

Gen. Pass. and Ticket Agent, Marquette.



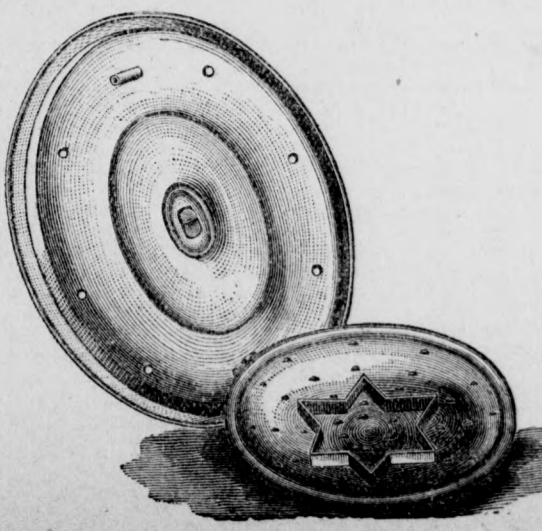
The accompanying illustrations represent the
Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist
and fresh until entirely used.
It will pay for itself in a short time.
You cannot afford to do without it.
For particulars, write to

ARTHUR MEIGS & CO.
Wholesale Crocers,

SOLE AGENTS,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



The Michigan Tradesman.

Bogus Cheese.

From the Anti-Adulteration Journal.

The sophistication in cheese production seems to be as gross as that characterizing the oleomargarine manufacturing. Upon investigation we learn from a Chicago manufacturer that the main elements in cheese manufactured from milk are caseine and fat. Rennet is used to coagulate. It is necessary to add oil if a richer cheese is wanted. We have never been able to do it in this country until recently, said the manufacturer. Lard is now substituted in place of cream or butter oil. To 100 pounds of milk we add 1½ pounds of lard, and have to buy the best lard we can. We get it in Chicago or elsewhere, and it has to be deodorized by heat in the usual way. Steam-rendered lard is better than kettle-rendered. By the new process it requires six to eight hours to render it. One would get 4 pounds of cream from 100 pounds of milk, and this 4 pounds is one-third caseine, so that about 2 pounds out of 100 is real oil. Therefore, 100 pounds of skim milk and 1½ pounds of lard will make 10 pounds of cheese. It makes a good quality of cheese. We have been able to sell all we could make. We make salable cheese out of skim milk.

This new cheese is made from sweet milk, from which cream has been removed at 40 degrees F., after standing twelve hours. No chemicals are used in this process, except some coloring matter which we make. I have twenty-one factories and have put them to making lard cheese as fast as possible. We have to work on the sly, but the honest farmer would not take any advantage. We get along with them by paying them more for their milk than it is worth. Seven of my factories are now making the lard cheese, which goes to Chicago, Boston, New York and Baltimore. The fact that it was made of lard sold the goods. The skim cheese factories in St. Lawrence use chemicals. I skimmed mine so close for butter that it could not make salable cheese. This kind of cheese we can sell to the middle classes, but not to the millionaires. Lard can be treated by difference of temperature and not be injured like butter. To deodorize the lard we blow hot steam through it. We manufactured 2,500 boxes of 50 pounds each last year.

Always at the Front.

The American Eagle Tobacco Co., of Detroit, has a reputation second to no manufacturing house in America. Every piece of goods turned out of their factory is made on honor and in no case have new goods failed to make a "hit." The company is now introducing a new fine cut under the name of "Cherry," which is likely to prove no exception to the general rule. It is sold to the trade at 60 cents and is retailed at 5 cents an ounce, thus affording the dealer a handsome profit. Novel tactics have been adopted in introducing "Cherry" to the notice of the consuming public in this city. Six thousand cards have been circulated among the workmen in the furniture and other factories, entitling the bearer to 5 cents worth of "Cherry" at any grocery or tobacco store in town. The dealer honors all cards thus presented and—besides helping to introduce the goods—makes a straight profit on each transaction by getting the cards redeemed at 5 cents apiece by the jobber from whom he purchased the tobacco. This plan is the most feasible one yet devised to get fine cut before the people who use it, and large results are sure to follow in the wake of such an ingenious method of advertising.

Good-Bye to the Credit System.

WETZEL, Dec. 1, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR:—Enclosed please find copy of a proclamation we issue to our trade to-day. We are desirous that a Business Men's Association be formed at Mancelona, as there cannot be one formed here, we being the only store. We would give such an Association our hearty support.

Yours very truly,

FARNHAM & WILLEMIN.

The announcement to which the writers refer is as follows:

TO OUR CUSTOMERS AND THE PUBLIC.

WETZEL, Dec. 1, 1886.

At the present time, with labor plentiful at fair wages, manufacturers running full time and paying promptly for material and labor, the fact has become apparent to us, after two years' experience in the credit business, that the safe and successful means of conducting a retail trade is upon a strictly cash basis. Commencing, Dec. 1, we shall sell only for cash or its equivalent. This means the saving of from three to ten cents upon each dollar's worth of goods purchased—whether groceries, provisions, boots and shoes, rubbers, furnishing or dry goods. Our goods are new and of best quality.

Thanking our customers for past patronage, we are

Truly yours,

FARNHAM & WILLEMIN.

Violations of Business Honor.

An old mercantile authority says that honor is violated when a man uses information confidentially intrusted to him to anticipate the informer. A man violates the laws of honor when he takes advantage of another's unskillfulness or inexperience, or the technicalities of the law to impose on him. A man acts dishonorably when he does not make sacrifices to pay his debts promptly; when he attempts to raise the market price on another buyer; when he sells below the market price to get away his neighbor's customers; when he is unmindful of favors; when he does not allow his clerks and dependents to share in his prosperity, and in all cases when he does acts which, if thoroughly understood, would tend to lower him in the estimation of his customers, or of any good man.



FRED. D. YALE & CO.

SUCCESSORS TO CHAS. S. YALE & BRO.,

WHOLESALE MANUFACTURERS OF Baking Powders, Extracts, Blinings,

AND JOBBERS OF GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention.

40 and 42 South Division St.,

GRAND RAPIDS, MICH.



Smoke the "L.C.B." & "Fox" Cigar.



FOX & BRADFORD,

EXCLUSIVELY

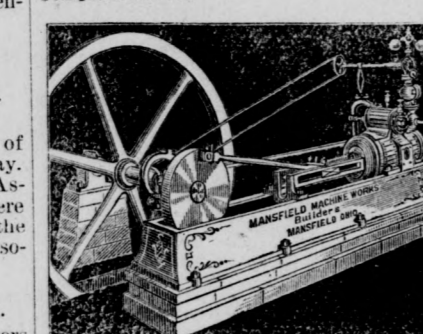
WHOLESALE CIGARS!

76 South Division St.,

Grand Rapids, - Mich.

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,

88, 90 and 92 South Division Street,

GRAND RAPIDS, MICH.

"CANDEE"

Rubber Boots

WITH DOUBLE THICK BALL.

Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give

DOUBLE WEAR.

Most economical Rubber Boot in the market. Lasts longer than any other boot and the

PRICE NO HIGHER.

Call and examine the goods.

A COMMON SENSE IDEA

DOUBLE THICK BALL.

FOR SALE BY

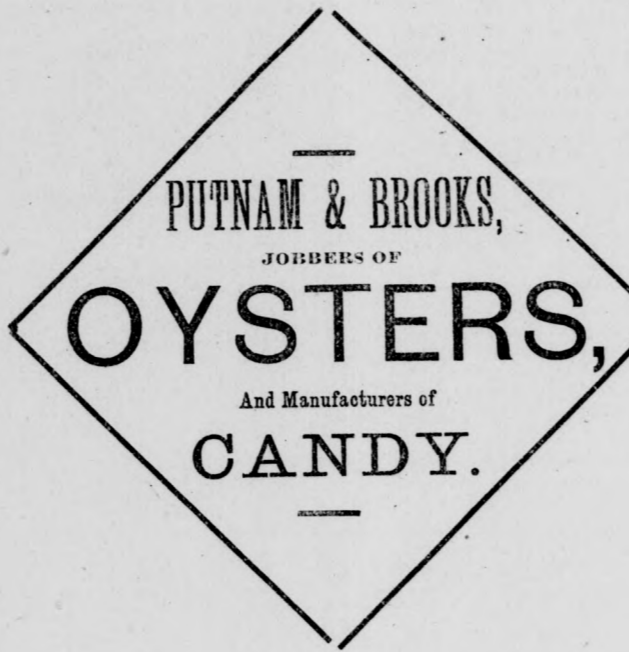
E. G. STUDLEY & CO., Grand Rapids.

Will remove to No. 4 Monroe Street, to the store now occupied by Houseman, Donnelly & Jones, Nov. 15th.

Will open with the largest and finest stock of Rubber Goods, Mill Supplies, Fire Department Supplies, and Sporting Goods in the State.



Every can wrapped in colored tissue paper with signature and stamp on each can.



The Standard of Excellence KINGSFORD'S



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

THE BEST IN THE MARKET.



Order a case from your Jobber. See Quotations in Price-Current.

BULKLEY, LEMON & HOOPS, Importers and Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light. Jolly Time" Celebrated Fine Cut Tobacco. Dwinell, Hayward & Co.'s Roasted Coffees. Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt. "Benton" Tomatoes, Benton Harbor. "Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

OYSTERS!

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

Eaton & Christenson, GRAND RAPIDS, - MICH.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

The National Pure-Food Convention Farce.

From the Chicago Tribune.

Editor Elisha Winter, of the *Retail Grocers' Advocate*, of New York, must, by this time, fully realize the peculiar fitness of his name. He has certainly become better acquainted with "sudden changes," "cold snaps," "heavy frosts" and other aggravating experiences which have repulsed him in his efforts to out-reform reform.

It is a very pleasant and soothing thing to think how glorious everything would be, if this "everything" were but touched with just enough "sweetness and light" to make "everything" in the eatable line pure and wholesome, and "everything" honorable and manly in personal affairs.

But, alas! "we are all human," as the old darkey observed, when he caught his pastor in a very excited state of mind over a losing game of poker.

Could a National Pure-Food Convention be sustained? It could not, for this reason: There is too great a possibility for stepping on the corns of some noble brother in the association. This phase of the case has been so delicately yet indelibly stamped on the memories of the editors of trade journals of late, that a slight mention of the facts is all that is necessary to demonstrate that it requires but a mild criticism to quiet the most ambitious reformer. One of the chief howlers for food reform is the *Northwest Trade*, published in Minneapolis. The *Baltimore Trade* looked with kindly interest on the demand for reform, and, in order to assist this exponent of honest goods, showed up one of its advertisers (who practically controls the paper), when, lo! this ambitious reformer, instead of publishing the facts, had nothing to say; in fact, it would appear from the quietness of things that the news has not yet reached this benefactor of the Northwest. Another flash in the pan is a Chicago contemporary that went to the extent of two to four columns of "sensational" each week, for four weeks, and then backed down with about as much grace as a schoolboy would exhibit in arising from a sympathetic, perpendicular pin.

The fact of the matter is, that each trade journal must fight the evils of adulteration in its own locality. The evil, to a certain extent, is a local one, while the manipulations of a deadbeat are both local and national, and on this subject there is but one ground, "protection," and all may stand thereon. There can be no bickering in regard to the deadbeat; no local prejudice will sustain him and he must go. A national association to prevent bad accounts would be a valuable and long-needed thing with the retail trade, while, on the other hand, a pure-food association would be the means of developing hypocrisy and ill-feeling, which, in the end, would destroy influence, and, finally, itself.

There is too much talk and too little hard horse sense in this agitation, and we advise careful, thoughtful consideration of the points involved before any steps are taken that might finally result unsatisfactorily and disgracefully to those concerned.

Legal Meaning of Insolvency.

The following statement regarding the legal meaning of the word "insolvency" is from the decision of the Supreme Court of Minnesota in the case of Daniels vs. Palmer, a case of which a brief note has already appeared in these columns. The term "insolvency" is not always used in the same sense. It is sometimes used to denote the insufficiency of one's entire property and assets to pay all his debts. This is its popular and general meaning. Herick vs. Borst, 4 Hill, 650. But it is also used in a more restricted sense, to express the inability of a person to pay his debts in the ordinary course of business. This is the sense in which it has been invariably held to have been used in all the various bankrupt acts of England and America. In Bayly vs. Schofield, 1 Maule & S. 338, it is said: "Insolvency," as respects a trader, means that he is not in condition to pay his debts in the ordinary course, as persons carrying on trade usually do; and it does not follow that he is not insolvent because he may ultimately have a surplus upon the winding up of his affairs. So, in *Shone vs. Lucas*, 3 Dowd & R. 128, it is said: "Insolvency," within the meaning of the bankrupt laws, does not mean an inability to pay twenty shillings on the pound when the affairs of the bankrupt shall be ultimately wound up, but a trader is insolvent in the ordinary course of business when he is not in condition to pay his debts in the usual and ordinary course of trade. The same definition has been given of the term as used in the insolvent law of Massachusetts, which, in respect to the matter now under consideration, is very similar to our own. In *Thompson vs. Thompson*, 4 Cush. 127, Shaw, C. J., says: "By the term insolvency, however, as used in these statutes, we do not understand an absolute inability to pay one's debts at some future time, upon a settlement and winding up of all a trader's concerns; but a trader may be said to be in insolvent circumstances when he is not in a condition to pay his debts in the ordinary course, as persons carrying on trade usually do." This definition has been repeatedly reasserted by the same court. The same construction has been placed upon the term as used in the late United States bankrupt act. In *Toof vs. Martin*, 13 Wall, 40, the court, after referring to the more general and popular meaning of the word "insolvency," adds: "But it is also used in a more restricted sense to ex-

press inability of a party to pay his debts, as they become due in the ordinary course of business. It is in the latter sense that the term is used when traders and merchants are said to be 'insolvent,' and as applied to them it is in the sense intended in the act of Congress."

Maxims for Merchants.

From the Dry Goods Chronicle.

Mercantile credit is mercantile capital. All commercial transactions on credit are sales.

Three parties and two debts are necessary to an exchange.

That which is not real capital must necessarily be fictitious capital.

You draw interest on your capital when your business is making a loss.

In business the alternative is regularity or retribution, regularity or ruin.

An age of steam and electricity has stringent need of immense balance wheels.

Ruinously low prices of merchandise tend to increase the rates of bank discounts.

No bluster draws sharper than interest. Of all industries none is comparable to that of interest.

The best things, when corrupted, become the worst. This is as true in business as in every-day life.

The great natural law, survival of the fittest, obtains in the business world as well as in life generally.

Money is the representative of the fruits of a man's past industry, and credit is a pledge of his future industry.

The release of a debt constitutes a gift equal to the amount of the debt, even though the debtor is insolvent.

The farthest reach of audacious speculation in the present day is not without a definite background of conservatism.

The use of ready money to merchants who have over-traded is of infinitely more consequence than the price they have to pay for it.

When a merchant has ruined himself by speculation no banker or capitalist out of Bedlam will advance him more money to speculate with.

Almost all men in commerce are under obligations; that is, they accept bills which must be paid at a fixed time, under penalty of commercial ruin.

The difference between a genuine commercial bill and an accommodation one is something similar to the difference between a genuine coin and a counterfeit.

When the credit system is carried on duly and properly, and within legitimate limits, it is the most ingenious method ever devised for promoting commerce.

Sometimes simply making a few promises to pay upon bits of paper leads into wild and dangerous speculations which deceive by false expectations of profit and involve ruinous losses.

Bills of exchange are not a lien on property, but upon industry. Any property a merchant may possess is only a kind of collateral security to make good his engagements in case his industry is unsuccessful.

Contracting Little Debts Which They Never Intend to Pay.

From the Chicago News.

"The prompt payment of this little bill of \$2 establishes your credit all over this city," said a north side business man.

"How do you explain that," was asked.

"I shall put you down in this list under the head of 'Pays cash,'" he answered, holding up a printed sheet. "This will be sent to all members of our Association, and by referring to it they will see your standing and know how to deal with you."

"These small bills," he continued, are the hardest ones we have to collect. I would rather have a large bill against a man than a small one because then I generally know my customer beforehand and all I have to do is to send around my collector or mail the bill the first of the month. We lose a great deal on small bills. Parties continually put off the collector, and half the time they never intend to pay anything. If we sue it will cost more than the bill amounts to. There are a great many people in this city who take advantage of that fact. They are dead-beats. They will leave me an order for a few groceries at the store, and then when they are dunned they will go somewhere else and repeat the operation. After they have worked out the neighborhood they remove to some other part of the city, there to continue the no-pay policy. I expect some folk almost manage to live in this way and make quite a respectable appearance."

"I don't know how much one can make by practicing this kind of dishonesty. Of course such customers have no particular credit. There are generally on salaries, or are working by the day. Probably a man of family, who is receiving \$12 to \$20 a week and won't live within his means, could work this racket at the rate of say \$15 a month, thus virtually adding almost \$200 a year to his income. With the precautions now taken by many small business men, he is bound to be found out, but in a city of nearly three-quarters of a million population, like Chicago, he can operate his scheme for a considerable time."

No Partiality.

Small Brother—"Where did you get that cake, Annie?"

Small Sister—"Mother gave it to me."

Small Brother—"Ah! she always gives you more than me."

Small Sister—"Never mind, she's going to put mustard plasters on us when we go to bed to-night, and I'll ask her to let you have the biggest."

The Grocery Market.

The feature of the week has been the advance of a full cent in coffee, standard package goods being now quotable at 18 1/2 c, with every prospect of a 20 cent quotation in the near future. Sun dried and evaporated apples have enjoyed something of a boom during the past week, in consequence of the discovery of a short crop and the frantic attempts of jobbers and speculators to secure full stocks. Canned goods are gradually growing firmer and purchases in any line are considered as sure to prove good investments. Sugars seem to have caught the spirit and are quotable at about 1/2 c higher than last week.

There is no change to note in candy, figs, dates or oysters. There is a firmer feeling in peanuts, walnuts, pecans, and higher prices on almonds, brazils and filberts, and slight decline in oranges and lemons, with a brisk demand all around.

The Glass-Makers' Combination.

At the late meeting of representatives of the Flint and Lime Glass Protective associations (eastern and western) a combination was formed. It is said of the association as now formed: Out of fifty-seven establishments in the United States fifty-four signed, the three unsigned firms assuring the association they will sign at the January meeting. This is important, in that the summer shut-down will not be universal, and "all terms and discounts will be the same in the east and west." The cuts heretofore made by the associations "proved disastrous," to the industry, and the action taken "will hereafter settle all trouble that has existed."

COUNTRY PRODUCE.

Apples—The best winter varieties are fairly firm at \$2.75-\$3.00 bbl. Beans—Country hand-picked command \$1.25 per bu., and city picked \$1.40. Beets—45c per bu. Buckwheat—21c per bu. Butter—Michigan creamery is in good demand at 25c-28c. Dairy is in fair demand at 18c-20c. Cabbages—\$4.00-\$5.00 100, according to size. Carrots—45c per bu. Celery—Grand Haven or Kalamazoo, 20c-25c per doz. Cheese—October and November stock of Michigan full cream is firm at 13c-13 1/2 c. Cider—10c per gal. Cranberries—Choice Bell and Bugle and Cape Cod command \$8.50-\$9.00 bbl. Jerseys, \$2.75 per bu. Dried Apples—Evaporated, 10c-11c per lb; quartered and sliced, 4 1/2 c per lb. Dried Peaches—Pared, 15c. Eggs—Scarce and high. Strictly fresh are grabbed up quick at 23c and pickled and cold storage stock are in good demand at 31c. Grapes—Catawba command 6c; Niagara, 8c; Malaga, \$4.50-\$5.00 per keg. Honey—Firm at 12c-15c. Hay—Baled is moderately active at \$15 per ton in two and five ton lots and \$14 in car lots. Onions—Scarce and high, good stock readily commanding \$2.50-\$2.75 per bbl. Potatoes—Nonimally quoted at 30c. Pop Corn—2 1/2 c per lb. Sweet Potatoes—Baltimore, out of market. Jerseys, \$4 per bu. Squash—Hubbard, 2c per lb. GRAINS AND MILLING PRODUCTS. Wheat—2c higher. City millers pay 75 cents for Lancaster and 72 for Fulse and Clawson. Corn—Jobbing generally at 46c-47c in 100 bu. lots and 42c-43c in car lots. Oats—White, 38c in small lots and 32c-33c in car lots. Rye—48c-50c per bu. Barley—Brewers pay \$1.25 per cwt. Flour—Lower. Patent, \$5 per bbl. in sacks and \$5.20 in wood. Straight, \$4 per bbl. in sacks and \$4.20 in wood. Meal—Bolted, \$2.75 per bbl. Mill Feed—Screenings, \$13 per ton. Bran, \$12 per ton. Ships, \$13 per ton. Middlings, \$15 per ton. Corn and Oats, \$18 per ton.

HIDES, PELTS AND FURS.

Perkins & Hess pay as follows: Green Seal D 70 7/4 (Calf skins, green Seal cured... 8 3/4 or cured... 7 1/2 9 Full cured... 8 3/4 8 1/2 Deacon skins, Dry hides and... 10 20 50 Kips... 8 12 Sheep Pelts. Old wool, estimated washed per lb... 25 28 Tallow... 3 3 1/2 Fine washed per lb... 25 28 Coarse washed... 20 24 Medium... 27 30 Unwashed... 2 3 FURS. Bear... 10 00 15 00 Beaver... 4 00 6 00 Badger... 7 00 8 00 Wild Cat... 5 00 7 00 House Cat... 10 20 Fox, red... 1 00 1 40 " cross... 3 00 5 00 " gray... 1 00 1 25 Fish... 4 00 8 00 Linx... 3 00 8 00 Mink... 3 00 7 00 Martin... 1 00 1 50 Otter... 5 00 8 00 Crab... 4 00 8 00 Skunk... 1 00 1 10 Wolf... 2 00 3 00 Muskrat, winter... 12 14 " summer... 10 12 Ginger Snaps... 5 25 Deer, per lb... 5 25

OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows: OYSTERS. New York Counts... 33 H. F. H. & Co.'s Selects... 28 Selects... 22 Anchors... 18 Standard... 16 Favorite... 14 Prime... 12 CLAMS. Quohog, per 100... 1 00 Little Neck, per 100... 80 FRESH FISH. Cod... 20 Haddock... 7 Mackerel... 15 Herring, Seal... 8 Perch... 6 Smelts... 10 Whitefish... 9

FRESH MEATS.

John Mohrhard quotes the trade selling prices as follows: Fresh Beef, sides... 5 06 Fresh Beef, hind quarters... 5 06 Dressed Hogs... 5 05 Mutton, carcasses... 5 05 Spring Lamb... 7 54 Calf... 7 54 Pork Sausage... 6 07 Fowls... 7 00 Spring Chickens... 9 10 Ducks... 11 Turkeys... 10 FIELD SEEDS. Clover, mammoth... 4 50 " medium... 4 50 Timothy, prime... 2 00

Groceries.

WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE.	
Crown	80 Paragon 25 lbs. pails. 2 10
Frazier's	90 Paragon 25 lbs. pails. 1 25
Diamond	60 Fraziers, 25 lbs. pails. 1 25
Modoc, 4 doz.	2 50
BAKING POWDER.	
Acme, 1/2 lb cans, 3 doz. case.	85
" 1/2 lb " " " " "	1 60
" 2 lb " " " " "	3 40
Princess, 1/2 lb.	1 25
" 1/2 lb.	2 25
" 1 lb.	4 25
Arcetic, 1/2 lb cans, 4 doz. case.	28
" 1/2 lb " " " " "	75
" 1/2 lb " " " " "	1 40
" 1/2 lb " " " " "	2 40
" 1/2 lb " " " " "	12 00
Victorian, 1 lb cans, (tail), 2 doz.	2 00
Diamond, "bulk."	15
BLUING.	
Dry, No. 2.	25
Dry, No. 3.	45
Liquid, 4 oz.	35
Liquid, 8 oz.	65
Arcetic 8 oz.	25
Arcetic 16 oz.	12 00
Arcetic No. 1 pepper box.	2 00
Arcetic No. 2 " "	3 00
Arcetic No. 3 " "	4 00
BROOMS.	
No. 2 Hurl.	1 75 Common Whisk. 90
No. 1 Hurl.	2 00 25 Fancy Whisk. 1 00
No. 2 Carpet.	2 25 Mill. 3 75
No. 1 Carpet.	2 50 Warehouse 3 75
Parlor Gem.	3 00
CANNED FISH.	
Clams, 1 lb. Little Neck.	1 65
Clam Chowder, 3 lb.	2 30
Cove Oysters, 1 lb standards.	36 100
Cove Oysters, 2 lb standards.	1 75
Lobsters, 1 lb picnic.	1 75
Lobsters, 2 lb picnic.	1 75
Lobsters, 1 lb star.	2 00
Lobsters, 2 lb star.	3 00
Mackerel, 3 lb fresh standards.	1 40
Mackerel, 5 lb fresh standards.	2 25
Mackerel in Tomato Sauce, 3 lb.	3 00
Mackerel, 3 lb in Mustard.	3 00
Mackerel, 3 lb soured.	3 00
Salmon, 1 lb Columbia river.	1 70
Salmon, 2 lb Columbia river.	2 85
Sardines, domestic 1/2 lb.	1 00
Sardines, domestic 1/4 lb.	10 12
Sardines, imported 1/2 lb.	1 14
Trout, 3 lb brook.	4 00
CANNED FRUITS.	
Apples, 3 lb standards.	75
Apples, gallons, standards.	2 50
Blackberries, standards.	1 10
Cherries, red standard.	95
Damsons.	1 00
Egg Plums, standards.	1 20 1 25
Ginger, standards.	1 20 1 25
Peaches, Extra Yellow.	1 90
Peaches, standards.	1 60
Peaches, seconds.	1 45
Pineapples, standards.	1 50
Pineapples, Johnson's sliced.	2 00
Pineapples, Johnson's, grated.	2 75
Quinces.	1 25
Raspberries, extra.	1 20 1 30
Strawberries.	1 00 1 25
CANNED VEGETABLES.	
Asparagus, Oyster Bay.	2 50
Beans, Lima, standard.	75 85
Beans, Stringless, Erie.	95
Beans, Lewis' Boston Baked.	65
Beets, Archa's Trophy.	1 00
" Morning Glory.	1 00
" Acme.	1 00
" Maple Leaf.	1 00
" Excelsior.	1 00
Peas, French.	1 00
Peas, extra marrowfat.	1 20 1 40
Peas, soaked.	75
Peas, standards.	90 95
Succotash, standard.	75 80
Squash.	1 00
Tomatoes, standard brands.	1 05
CHEESE.	
Michigan full cream.	13 13 1/2
York State, Acme.	13 13 1/2
CHOCOLATE.	
Baker's.	37 German Sweet. 23
Runkles.	35 Vienna Sweet. 22
COCAONUT.	
Schepps, 1 lb.	65
" 1 lb and 1/2 lb.	65
" 1 lb in tin pails.	65
" 1 lb in 1/2 lb pails.	65
Maltby's, 1 lb.	65
" 1 lb and 1/2 lb.	65
Manhattan, pails.	65
Peelless.	65
COFFEES.	
Green.	Roasted.
Rio, No. 14 1/2 lb.	15 Golden Rio. 13 1/2 lb.
Golden Rio.	15
Santos.	14 15 Santos.
Maricao.	14 15 Maricao.
Java.	20 25 Java.
O. G. Java.	20 25
Mocha.	22 Mocha.
COFFEES—PACKAGE.	
60 lbs 100 lbs 300 lbs	
Arbuckle's.	18 18 1/2 18 1/2
Dilworth's.	18 18 1/2 18 1/2
German.	18 18 1/2 18 1/2
Lion.	18 18 1/2 18 1/2
Lion in cabinets.	18 18 1/2 18 1/2
Magnolia.	18 18 1/2 18 1/2
Perkins.	18 18 1/2 18 1/2
Eagle.	18 18 1/2 18 1/2
Silver King.	24 24
Mexican.	18
60 foot Jute.	1 00 50 foot Cotton. 1 60
72 foot Jute.	1 25 60 foot Cotton. 1 75
40 foot Cotton.	1 50 72 foot Cotton. 2 00
CRACKERS AND SWEET.	
Kenosha Butter.	5 65
Seymour Butter.	5
German.	5
Fancy Butter.	4 1/2
S. Oyster.	5
Picnie.	4 1/2
Fancy Soda.	4 1/2
City Soda.	7 1/2
Soda.	5
Boston.	7
Graham.	8
Oat Meal.	8
Pretzels, hand-made.	11 1/2
Cracknels.	9 1/2
Lemon Cream.	7 1/2 8 1/2
Roasted Cream.	7 1/2 8 1/2
Herring, Seal.	7 1/2 8 1/2
No. 1 Ginger Snaps.	12 1/2
Lemon Snaps.	8 1/2
Coffee Cakes.	8 1/2
Lemon Wafers.	11 1/2
Jumbles.	13 1/2
Extra Honey Jumbles.	12 1/2
Frosted Honey Cakes.	13 1/2
Cream Crackels.	13 1/2
Bagels Gums.	13 1/2
Seed Cakes.	12 1/2
S. & M. Cakes.	8 1/2
Cod, whole.	3 1/2 4 1/2
Cod, boneless.	5 6 1/2
Halibut.	9 10 10 1/2
Herring, Seal.	1 00 1 10
Herring, Holland, 1/4 bbl.	1 10 1 10
Herring, Holland, kegs.	5 50 5 50
Mackerel, shore, No. 1, bbl.	7 50
" 12 lb kits.	1 25
" No. 3, 1/4 bbl.	2 25 2 50
Shad, 1/4 bbl.	5 00
Trout, 1/4 bbl.	5 00
White, No. 1, 1/4 bbl.	6 75
White, No. 1, 1/2 lb kits.	1 05
White, No. 1, 10 lb kits.	95
White, Family, 1/4 bbl.	2 15
" kits.	45
FLAVORING EXTRACTS.	
Jennings' D. C., 2 oz.	1 00 1 40
" 4 oz.	1 50 2 40
" 8 oz.	2 50 4 00
" No. 2 Taper.	1 50
" No. 4.	1 75
" 1/2 pint, round.	4 00
" 1/2 pint, square.	9 00
" No. 3 panel.	1 65
" No. 8.	2 75
" No. 10.	4 25 6 00

DRIED FRUITS—FOREIGN.		
Citron.		22 24
Currants.		6 1/2 6 3/4
Lemon Peel.		12 12
Orange Peel.		12 12
Prunes, French, 60s.		10 10
Prunes, French, 80s.		9 9 1/2
Prunes, Turkey.		6 1/2 6 1/2
Raisins, Dehesia.		6 1/2 6 1/2
Raisins, London Layers.		6 1/2 6 1/2
Raisins, California.		6 1/2 6 1/2
Raisins, Loose Muscatels.		6 1/2 6 1/2
Raisins, Olanas, 28s.		6 1/2 6 1/2
Raisins, Sultanas.		6 1/2 6 1/2
Raisins, Valencia, new.		6 1/2 6 1/2
Raisins, Imperials.		6 1/2 6 1/2
MATCHES.		
Grand Haven, No. 8, square.		1 00
Grand Haven, No. 9, square, 3 gro.		1 20
Grand Haven, No. 20, parlor.		1 75
Grand Haven, No. 30, parlor.		2 25
Grand Haven, No. 7, round.		1 50
Oshkosh, No. 2.		1 00
Oshkosh, No. 3.		1 00
Richardson's No. 8 square.		1 00
Richardson's No. 9 do.		1 50
Richardson's No. 7 1/2, round.		1 50
Richardson's No. 7 do.		1 50
MOLASSES.		
Black Strap.		15 17
Cuba Baking.		22 25
Porto Rico.		24 25
New Orleans, good.		24 25
New Orleans, choice.		24 25
New Orleans, fancy.		24 25
1/2 bbl. 25 extra.		24 25
OATMEAL.		
Roll'd Oats, bbl., 5 75	Steel cut, bbl., 5 50	
" " " "	1/2 bbl., 3 00	
" " " "	cases 3 25	
PICKLES.		
Medium " " bbl.		6 00 6 00
Small, bbl.		6 00 6 00
PIPES.		
Imported Clay 3 gross.		2 25 23 23
Imported Clay, No. 2, 3 gross.		6 25 23 23
Imported Clay, No. 3, 3 gross.		6 25 23 23
American T. D. " "		75 90 90 90
RICE.		
Choice Carolina.	65 Java	54 54
Prime Carolina.	54 Patna	54 54
Good Carolina.	55 Rangoon	54 55 55
Good Louisiana.	55 Broken.	34 34 34
Table " "	6 Japan	74 74
DeLand's pure.	5 1/2 Dwight's	54 54
Church's.	5 1/2 Sea Foam	54 54
Taylor's G. M.	5 1/2 Cup Sheaf	54 54
" " "	5 1/2 less 1/2 box lots.	54 54
SALT.		
60 Pocket, F F Dairy.		2 25 23 23
200 Pocket, F F Dairy.		2 25 23 23
100 3 lb. pkgs. 3 b.	3 96 Towel	2 25 23 23
Saginaw or Manistee.		1 85 1 85
Diamond C.		1 45 1 45
Standard Coarse.		1 25 1 25
Ashton, English, dairy, 4 bu. bags.		2 15 2 15
Higgins' English dairy bu. bags.		20 20
American, dairy, 1/2 bu. bags.		25 25
Warsaw, bushels.		30 30
Warsaw, Dairy, bu. bags.		40 40
" " " "	1/4	30 30
SAUCES.		
Parishian, 1/4 pints.		6 25 6 25
Pepper Sauce, red small.		6 70 6 70
Pepper Sauce, green.		6 80 6 80
Pepper Sauce, red large ring.		6 12 6 12
Pepper Sauce, green, large ring.		6 12 6 12
Catsup, Tomato, quarts.		6 12 6 12
Catsup, Tomato, quarts.		6 12 6 12
Halford Sauce, pints.		6 25 6 25
Halford Sauce, 1/2 pints.		6 25 6 25
SPICES.		
Acorn.	3 85 Extra Chicago Fam.	
Master.	4 00 ily.	2 90 2 90
New Process, 1 lb.	3 85 Napkin.	4 75 4 75
100 3 lb. pkgs. 3 b.	3 96 Towel	2 25 23 23
Acme, bars.	3 55 White Marcellies.	5 50 5 50
Acme, blocks.	3 05 White Cotton Oil.	5 50 5 50
Best American.	2 36 Railroad	3 50 3 50
B. F. C.	3 10 G.	3 50 3 50
Nickel.	3 45 Mystic White.	2 40 2 40
Shamrock.	3 15 Palmer's, 100 bars.	5 50 5 50
London Family.	2 30 Star	4 25 4 25
STARCH.		
Pepper.	10 25 Pepper Whole.	10 25 10 25
Allspice.	12 15 Allspice.	8 60 8 60
Cinnamon.	18 00 Cassia.	10 60 10 60
Cloves.	15 00 Nutmegs, No. 1.	6 60 6 60
Onion Black.	16 00 Nutmegs, No. 2.	6 60 6 60
Mustard.	20 00 Cloves.	6 60 6 60
Cayenne.	25 00 55.	6 60 6 60
SUGARS.		
Cut Loaf.		6 60 6 60
Cubes.		6 60 6 60
Powdered.		6 60 6 60
Granulated, Standard.		6 18 6 18
Good, Economy A.		6 60 6 60
No. 1, White Extra C.		6 50 6 50
No. 2, Extra C.		5 60 5 60
No. 3, C.		6 40 6 40
No. 4, C.		4 40 4 40
TOBACCO—FINE CUT—IN PAILS.		
Cherry.	60 Cross Cut.	3 30 3 30
Five and Seven.	40 Old Jim.	3 30 3 30
Magnet.	25 Old Time.	3 30 3 30
Seal of David.	60 Underwood's Capper's	3 30 3 30
Jim Dandy.	40 Sweet Rose.	3 30 3 30
Our Bird.	28 Meigs & Co.'s Stunner's	3 30 3 30
Brother Jonathan.	28 Atlas.	3 30 3 30
Onion Black.	60 Royal Game.	3 30 3 30
July Time.	40 Mule Ear.	3 30 3 30
Our Leader.	38 Fountain.	3 30 3 30
Sweet Rose.	32 Old Congress.	3 30 3 30
May Queen.	65 Good Luck.	3 30 3 30
Dark American Eagle.	65 Bull Dog.	3 30 3 30
The Meigs.	60 Hair Lifter.	3 30 3 30
Red Bird.	50 Hiawatha.	3 30 3 30
Seal of David.	60 Blaze Away.	3 30 3 30
Prairie Fire.	65 Bull Dog.	3 30 3 30
Indian Queen.	60 Crown Leaf.	3 30 3 30
May Flower.	70 Hustler.	3 30 3 30
Sweet Pippin.	45 "Delivered."	3 30 3 30
SMOKING.		
Our Leader.	35 Unit.	3 30 3 30
Old Vet.	40 Eight Hours.	3 30 3 30
Big Deal.	37 Lucky.	3 30 3 30
Ruby, cut plug.	35 Boss.	3 30 3 30
Sary Clipping.	37 Two Prince.	3 30 3 30
Leader.	15 Duke's Durham.	4 40 4 40
Hard Tack.	32 Green Corn Cob Pipe.	2 20 2 20
Dixie.	28 Owl.	1 10 1 10
Arthur's Choice.	22 Uncle Sam.	3 30 3 30
Red Fox.	26 Lumberman.	3 30 3 30
Gold Dust.	26 Railroad Boy.	3 30 3 30
Pierces.	34 Real Fox.	3 30 3 30
Standard.	20 lina, 4oz.	4 40 4 40
Old Tom.	18 Seal of North Caro.	4 40 4 40
Tom & Jerry.	24 lina, 8oz.	4 40 4 40
Jack.	20 Seal of North Caro.	4 40 4 40
Traveler.	35 lina, 16 oz boxes.	4 40 4 40
Maiden.	25 King Bee, longcut.	2 20 2 20
Pickwick Club.	40 Sweet Lotus.	3 30 3 30
Nigger Head.	22 Moxie.	3 30 3 30
Holland.	22 Seal Skin.	3 30 3 30
German.	15 Red Clover.	3 30 3 30
K. of H.	42 25 Good Luck.	3 30 3 30
Loney Dew.	45 Queen Bee.	3 30 3 30
PLUG.		
Star.	39 Trade Union.	3 30 3 30
Old Soldier.	37 Labor Union.	3 30 3 30
Clipper.	34 Splendid.	3 30 3 30
Pierces.	34 Seal of North Caro.	3 30 3 30
Scalping Knife.	34 Big Drive.	3 30 3 30
Sam Boss.	34 Patrol.	3 30 3 30
Next.	29 Jack Rabbit.	3 30 3 30
Old Honest.	40 Mountain Cream.	3 30 3 30
July Time.	32 Big Five Center.	3 30 3 30
July Time.	32 Parrot.	3 30 3 30
Black Bird.	32 Black Packer.	3 30 3 30
Live and Let Live.	32 Black Racer.	3 30 3 30
Quaker.	32 Climax.	3 30 3 30
Big Dog.	32 Seal of North Caro.	3 30 3 30
Hiawatha.	42 Horse Shoe.	3 30 3 30
Big Nig.	37 Vingo.	3 30 3 30
Spear Head.	39 Merry War.	3 30 3 30
Whole Earth.	32 Den Franklin.	3 30 3 30
Crane Quilt.	32 Moxie.	3 30 3 30
P. V. King.	40 Black Jack.	3 30 3 30
Eclipse.	30 Musselman's Corker.	3 30 3 30
"Delivered."	30 less in three but, 100	3 30 3 30

The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

GARNISHMENT—WAGES OF CLERKS.

The wages of a clerk and bookkeeper are not subject to garnishment in Georgia, according to the decision of the Supreme Court of that State.

AGREEMENT TO SHARE PROFIT OR LOSS.

In the case of Clarke vs. Ware et al. the Superior Court of Kentucky held that a contract whereby the parties agreed to buy tobacco on joint account and to share equally the profit or loss, one of them undertaking to advance the money required and the other undertaking to perform personal service in buying, pricing and shipping the tobacco, constituted a partnership.

ASSIGNMENT FOR CREDITORS.

Where a person procured a discount at a bank and the following day made an assignment for the benefit of his creditors, the Supreme Court of Pennsylvania held that the rights of third parties not having intervened, the bank might withdraw the credit and tender him back his note. The court said: Had a check been drawn against the fund produced by the discount prior to the withdrawal of the credit, such check would have been good in the hands of a bona fide holder for value. But there was nothing of the kind here. The rights of third parties have not intervened. We have the case of a man who procures a discount at a bank one day, and makes an assignment for the benefit of his creditors the next morning. He was insolvent when he procured the discount. The note which he gave the bank was a worthless thing, and he knew it when he offered it to the bank. There was an utter failure of consideration; the bank received nothing for the credit it gave him.

CONVERSATIONS THROUGH TELEPHONE.

The question whether testimony as to conversation through the telephone was admissible in evidence was recently raised in the St. Louis Court of Appeals. The court ruled that such evidence was admissible, saying: All the decisions quoted proceed upon the principle that those evidentiary matters upon which men are compelled to act in the ordinary affairs of life and in the usual transactions of business ought to be allowed to go to the jury in cases where they become material to the issues on trial. The telephone, although a very recent invention, has come into such common use that we think that the courts may properly take judicial notice of the general manner and extent to which it is made use of by the business community. No doubt very many important business communications and transactions are every day made by telephonic communication of precisely the same character as that which the witness was allowed to testify in this case. A person is called up by one desiring to communicate with him by means of a connection of their respective wires through what is known as the central office. A conversation ensues. It may relate to the most important matters of business. It may involve a contract for the sale of bonds and stock, instruction from a principal to his agent touching important transactions, the acknowledgment of a debt due and a promise to pay the same. The use of this instrument facilitates business to such an extent that it would be very prejudicial to the interests of the business community if the courts were to hold that business men are not entitled to act upon the faith of being able to give in evidence to juries replies which they receive to communications made by them to persons at their usual place of business in this way.

Beware of Peer.

When M. C. Russell retired from the commission business, about a year ago, one of his employees, named Stephen C. Peer, engaged in the same business at 33 Ottawa street. He subsequently sold an interest in the business to Alex. McLochlin, when the firm name became Peer & McLochlin. The latter recently sold his interest to Edgar D. Doyle, when the firm name became Peer & Doyle. Peer went out on the road soliciting consignments and succeeded in getting considerable goods in that way. He then sold out to Doyle for \$200, when the latter covered the stock with a chattel mortgage in favor of his wife. One dealer who had entrusted the scamps with produce came on and secured the entire lot of consigned goods by paying Mrs. Doyle \$90. He obtained his claim in full, but other merchants in towns tributary to this market are victimized to the extent of several hundred dollars. Peer spent the \$200 he received from Doyle in gambling operations—a practice which keeps his family on the verge of starvation—and re-engaged in the commission business on Waterloo street, depending upon the gullibility of country merchants to keep him in gambling money. THE TRADESMAN dislikes to speak so plainly of a young man who is capable of better things, but duty to the business public compels the warning hereby given.

Roofing Felt.

We shall be out with an ad next week for two and three ply roofing felt. Exactly the thing that the Centennial buildings were roofed with. Anybody can put it on and it makes the best roof in the world. Can furnish samples next week.

CURTISS, DUNTON & CO.

P. STEKETEE & SONS,

JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St..

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags

A Specialty.

O. W. BLAIN & CO., Produce Commission Merchants,

DEALERS IN

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Potatoes, Onions, Apples, Ruta Bagas In Car Lots.

Shippers looking for a better market than near-by markets afford will do well to write or wire us for prices before consigning elsewhere. All goods sold on arrival and remitted for. Commissions, 5 per cent.

C. J. BECKER & CO., 1002 N. Third St., ST. LOUIS, MO.

Order a sample case of

HONEY BEE COFFEE.

PRINCESS BAKING POWDER,

Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,
59 Jefferson ave., Detroit, Mich.

FULLER & STOWE COMPANY,

Designers

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

G. R. MAYHEW,

JOBBER OF

RUBBERS



Woonsocks & Wales Goodyears.

GRAND RAPIDS.

Bound to be Accommodated.

Traveling Man—What do you call that?

Hotel Proprietor—Butter, sir.

Traveling Man—Butter? Why, I'd just as soon eat axle-grease as that.

Proprietor—John, run out to the stable and get the gentleman some axle-grease.

Frank Smith, general dealer, Leroy: "I am very much pleased with THE TRADESMAN. I think every dealer, no matter how small, should not be without it."

Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

WIDE BROWN COTTONS.

Androsoggin, 9-17 Pepperell, 10-14..... 19
Androsoggin, 7-13 Pepperell, 11-14..... 19
Pepperell, 7-13 Pequot, 7-13..... 14 1/2
Pepperell, 8-14 Pequot, 8-14..... 16
Pepperell, 9-14 Pequot, 9-14..... 18

CHEEKS.

Economy, 02..... Park Mills, No. 100.15
Park Mills, No. 50.10 Prodigy, 02..... 8 1/2
Park Mills, No. 40.11 Otis Apron..... 8 1/2
Park Mills, No. 70.12 Otis Furniture..... 8 1/2
Park Mills, No. 80.13 York, 1 oz..... 9 1/2
Park Mills, No. 90.14 York, AA, extra oz. 12 1/2

OSABURG.

Plain. Plaid.
Alabama..... 6 1/2 Alabama..... 6 1/2
Georgia..... 8 1/2 Georgia..... 8 1/2
Kentucky..... 8 1/2 Louisiana..... 6 1/2
Lane..... 8 1/2 Toledo..... 6 1/2
Santee..... 7 1/2

BLEACHED COTTONS.

Avondale, 38..... 8 1/2 Gilded Age..... 7 1/2
Art cambrics, 36..... 9 1/2 Greene, G 44..... 7 1/2
Androsoggin, 4-4..... 7 1/2 Hill, 44..... 7 1/2
Androsoggin, 4-4..... 7 1/2 Hill, 7-8..... 6 1/2
Ballou, 4-4..... 6 1/2 Hope, 44..... 6 1/2
Ballou, 5-4..... 6 King Phillip cambric, 4-4..... 9 1/2
Boott, 0-4..... 8 1/2 Lonsdale, 4-4..... 7 1/2
Boott, 1-4..... 8 1/2 Lonsdale cambric, 10-14..... 7 1/2
Boott, AGC, 4-4..... 9 1/2 Lonsdale, 10-14..... 8 1/2
Boott, R, 3-4..... 5 1/2 Langdon, 4-4..... 8 1/2
Blackstone, AA 4-4..... 6 1/2 Langdon, 4-4..... 8 1/2
Chapman, K, 4-4..... 5 1/2 Lonsville, 4-4..... 7 1/2
Conway, 4-4..... 6 1/2 Lonsville, 4-4..... 7 1/2
Cabot, 4-4..... 6 1/2 New York Mill, 4-4..... 10 1/2
Cabot, 7-8..... 6 1/2 New Jersey, 4-4..... 7 1/2
Canoe, 3-4..... 6 1/2 Pocasset, P. M. C. 7 1/2
Domestic, 36..... 7 1/2 Pride of the West..... 10 1/2
Dwight Anchor, 4-4..... 8 1/2 Pocahontas, 4-4..... 7 1/2
Dwight, 4-4..... 8 1/2 Slaterville, 7-8..... 6 1/2
Dwight, 4-4..... 8 1/2 Woodbury, 4-4..... 6 1/2
Fruit of Loom, 7-8..... 6 1/2 Whitinsville, 4-4..... 6 1/2
Fruit of Loom, 7-8..... 6 1/2 Whitinsville, 7-8..... 6 1/2
Fruit of Loom, 7-8..... 6 1/2 Williams, 3-4..... 9 1/2
Gold Medal, 4-4..... 11 Williams, 3-4..... 9 1/2
Gold Medal, 7-8..... 5 1/2 Williams, 3-4..... 9 1/2

SILVER.

Crown..... 17 1/2 Masonville S..... 11
No. 10..... 11 Lonsdale..... 9 1/2
Coin..... 10 Lonsdale A..... 14 1/2
Anchor..... 15 Victory O..... 5 1/2
Blackburn..... 8 Victory J..... 6 1/2
Dwight..... 14 Victory D..... 8 1/2
London..... 12 1/2 Victory K..... 10 1/2
Pacania..... 12 Phoenix A..... 10 1/2
Red Cross..... 7 1/2 Phoenix B..... 10 1/2
Masonville TS..... 7 1/2 Phoenix XX..... 5

PRINTS.

Albion, solid..... 5 1/2 Gloucester..... 5 1/2
Albion, grey..... 5 1/2 Gloucester..... 5 1/2
Allen's checks..... 5 1/2 Hamilton fancy..... 5 1/2
Allen's fancy..... 5 1/2 Hartel fancy..... 5 1/2
Allen's pink..... 5 1/2 Merrimac D..... 5 1/2
Allen's purple..... 5 1/2 Manchester..... 5 1/2
American, fancy..... 5 1/2 Oriental robes..... 5 1/2
Arnold fancy..... 6 Pacific robes..... 5 1/2
Berlinsold..... 6 Richmond..... 5 1/2
Cocheco robes..... 6 Steel River..... 5 1/2
Conestoga fancy..... 6 Simpson's..... 6
Eddystone..... 6 Washington fancy..... 5 1/2
Eagle fancy..... 6 Washington blues..... 5 1/2
Garner pink..... 5 1/2

FINE BROWN COTTONS.

Appleton A, 4-4..... 6 Indian Orchard, 40. 7
Boott M, 4-4..... 7 Indian Orchard, 36. 6
Boston P, 4-4..... 7 Laconia B, 7-4..... 13
Continental C, 4-4..... 6 Lyman B, 40-in..... 9
Continental D, 40-in..... 6 Mass. BB, 4-4..... 5 1/2
Conestoga W, 4-4..... 6 Nashua E, 40-in..... 6
Conestoga D, 7-8..... 4 1/2 Nashua R, 4-4..... 6
Conestoga G, 30-in..... 5 Nashua O, 7-8..... 6
Dwight X, 3-4..... 4 1/2 Newmarket N..... 5 1/2
Dwight Y, 7-8..... 5 1/2 Pepperell E, 40-in..... 6
Dwight Z, 4-4..... 5 1/2 Pepperell R, 4-4..... 6
Dwight Star, 4-4..... 6 Pepperell O, 7-8..... 5 1/2
Dwight Star, 40-in..... 7 Pepperell N, 4-4..... 6
Enterprise EE, 36..... 4 1/2 Pocasset C, 4-4..... 6
Great Falls E, 4-4..... 6 Saranac R..... 6
Farmers' A, 4-4..... 5 1/2 Saranac E..... 7 1/2

DOMESTIC COTTONS.

Amoskeag..... 7 Johnson Manf Co, 12 1/2
Amoskeag, Persian 9 Johnson Manf Co, 10 1/2
Amoskeag, styles..... 6 Johnson Manf Co, 10 1/2
Berkshire..... 6 Slaterville, dress..... 10 1/2
Glasgow, fancy..... 6 styles..... 6
Glasgow, royal..... 6 White Mt Co, stap 6 1/2
Gloucester, new..... 7 White Mt Co, cane 7 1/2
Hampden..... 7 White Manf Co, 7 1/2
Plunket..... 7 Earleton..... 7 1/2
Lancaster..... 7 Gordon..... 7
Langdown, dress..... 7 Greylock, dress..... 10 1/2
Renfrew, dress..... 9 styles..... 10 1/2

WIDE BLEACHED COTTONS.

Androsoggin, 7-13 Pepperell, 10-14..... 22
Androsoggin, 8-14 Pepperell, 11-14..... 24
Pepperell, 7-13 Pequot, 7-13..... 16
Pepperell, 8-14 Pequot, 8-14..... 18
Pepperell, 9-14 Pequot, 9-14..... 20

HEAVY BROWN COTTONS.

Atlantic A, 4-4..... 6 1/2 Lawrence XX, 4-4..... 6 1/2
Atlantic H, 4-4..... 6 1/2 Lawrence XXX, 40. 7 1/2
Atlantic D, 4-4..... 5 1/2 Lawrence LL, 4-4..... 5 1/2
Atlantic P, 4-4..... 5 1/2 Newmarket N..... 5 1/2
Atlantic LL, 4-4..... 4 1/2 Mystic River, 4-4..... 5 1/2
Adriatic, 36..... 7 1/2 Pequot A, 4-4..... 6 1/2
Augusta, 4-4..... 6 1/2 Piedmont, 36..... 6
Boott, 4-4..... 6 Stark A, 4-4..... 6 1/2
Boott, 7-8..... 6 Tremont CC, 4-4..... 4 1/2
Graniteville, 4-4..... 5 1/2 Utica, 4-4..... 10
Indian Head, 4-4..... 6 1/2 Wachusett, 4-4..... 6 1/2
Indiana Head 45-in. 11 1/2 Wachusett, 30-in..... 5 1/2

TICKINGS.

Amoskeag, ACA..... 17 Falls, XXX..... 15 1/2
Amoskeag " 4-4..... 12 1/2 Falls, BB..... 11 1/2
Amoskeag, B..... 11 Falls, BBC..... 19 1/2
Amoskeag, B..... 11 Falls, awning..... 19
Amoskeag, C..... 10 1/2 Hamilton, BT, 32..... 9 1/2
Amoskeag, D..... 10 Hamilton, D..... 9 1/2
Amoskeag, E..... 9 1/2 Hamilton, H..... 8 1/2
Amoskeag, F..... 9 Hamilton fancy..... 8 1/2
Premium A, 4-4..... 17 Methuen AA..... 11 1/2
Premium B..... 16 Methuen ASA..... 16 1/2
Extra 4-4..... 16 Omega A, 7-8..... 10 1/2
Extra 8-8..... 15 1/2 Omega A, 4-4..... 12 1/2
OCA 7-8..... 12 1/2 Omega ACA, 7-8..... 13
CT 4-4..... 14 Omega ACA, 4-4..... 15
RC 7-8..... 14 Omega SE, 7-8..... 24
BF 7-8..... 16 Omega SE, 4-4..... 27
AF 4-4..... 19 Omega M, 7-8..... 22
Cordis AAA, 32..... 14 Omega M, 4-4..... 25
Cordis AAA, 32..... 15 Shetucket S&S, 11 1/2
Cordis No. 1, 32..... 14 Shetucket, SFS..... 12
Cordis No. 2..... 14 Shetucket, SFS..... 12
Cordis No. 3..... 13 Stockbridge A..... 7
Cordis No. 4..... 11 1/2 Stockbridge fancy..... 5
Falls, XXX..... 15 1/2

SOFT CAMBRICS.

Washington..... 4 1/2 Royal Globe..... 4 1/2
S. S. & Sons..... 4 1/2 Crown..... 4 1/2
Stark A..... 30 1/2

GRAIN BAGS.

American A..... 14 1/2 Amoskeag..... 14 1/2
Stark A..... 30 1/2

DEKINS.

Boston..... 6 1/2 Otis CC..... 9
Everett blue..... 12 Warren AXA..... 11
Everett brown..... 12 Warren BB..... 10
Otis AXA..... 11 Warren CC..... 9
Otis BB..... 10 York, blue..... 12 1/2

PAPER CAMBRICS.

Manville..... 4 1/2 S. S. & Sons..... 4 1/2
Masonville..... 5 1/2 Garner..... 4 1/2

WIGANS.

Red Cross..... 6 1/2 Thistle Mills..... 6
Berlin..... 6 Rose..... 6 1/2
Garner..... 7

SPOOL COTTON.

Brooks..... 50 Eagle and Phoenix
Clark's O. N. T..... 55 Mills ball sewing..... 30
J. & P. Coats..... 55 Green & Daniels..... 25
Williamson 6 cord..... 55 Stafford..... 25
Williamson 3 cord..... 40 Hall & Manning..... 25
Charleston ball sewing..... 30 Holyoke..... 25
ing thread..... 30 Merrick..... 35

CORSET JEANS.

Armory..... 7 Kearnsag..... 6 1/2
Androsoggin..... 7 Naumkeag satteen..... 6 1/2
Canoe River..... 7 1/2 Pepperell satteen..... 6 1/2
Clarendon..... 5 1/2 Pepperell sat..... 8
Hallowell Imp..... 5 1/2 Rockport..... 6 1/2
Ind. Orch. Imp..... 5 1/2 Lawrence sat..... 6
Laconia..... 7

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