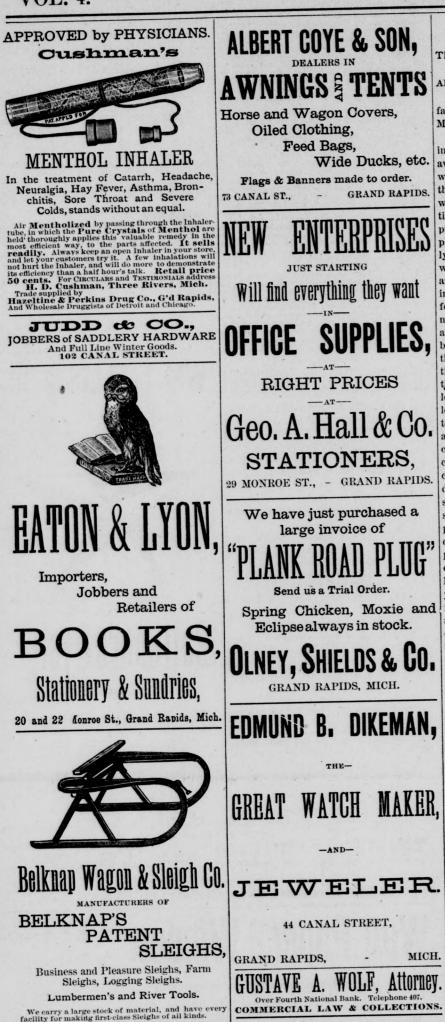
### GRAND RAPDS, WEDNESDAY, DECEMBER 15, 1886.

#### NO. 169.

97

#### **VOL. 4.**



#### A FOUL PLOT. The Exploits of a Private Detective in Citizen's Clothes.

Alfred B. Tozer in Saturday Mail. Private letter from James Ledger, manu-

facturer, to Thomas Cuff, Chief of Police, Middletown: MY DEAR SIR-I fear that all is not well in this locality. As you are undoubtedly aware, I have large property interests here, which, by reason of their remoteness from the business center of the city, are virtually without police protection. In ordinary, labor trouble there, and your dear life may times, relying upon the many friendly expressions of opinion reported from my employees in the factory, I should feel entirely safe, but no one can accurately predict where labor agitation will break out next, and I must confess that I do not feel secure in my possesions here. I am credibly informed that my men are holding secret meetings at least one evening in each week, and that mysterious packages which resem-

all things, to reveal his business here to no one-not even to me. The reports to me must come through you. Of course the pay will be most liberal, Yours respectfully,

JAMES LEDGER. Advertisement in the Middletown Trib-

une: WANTED-A discreet young man for a secret mission. A stranger who has had experience in the detective line preferred.

Apply at once to the Chief of Police. Letter, via. underground railway, from Clara Ledger to Frank Wright:

Clara: MY DEAR FRANK-I could not meet you ir the orchard last evening as agreed, and I have been perfectly wretched all day. Papa absolutely forbade my leaving the swering your question, and I will do so now house. I presume I shall be confined to my by asking one. Will you marry me the inown room next. I have every reason to be- stant you believe the labor troubles to be setlieve, however, that he is still unaware of tled? Once married, your father will foryour presence here. It would be just awful give us. My fortune and my social position if he should discover that you have followed are equal to his own. His rejection of me us here from Long Branch. You must be at Long Branch was one of his whims.

very careful. for papa would surely send me away were he to learn that I am again receiving attentions from you. Poor Papa!

He is dreadfully worried over the labor

troubles, and I actually think he is fearful of

a strike or riot or something awful taking

from Frank Wright to Miss Clara Ledger: From the Pentwater News. MY DEAR CLARA-Forgive me if you organize for mutual advantage, protection were disappointed. I was unexpectedly called away last evening, and returned too and benefit is unquestioned. Such organizations exist throughout the length and late for our appointment in the orchard. You can imagine how miserable I am. Here we are within a few blocks of each other, and yet I am forbidden to read in your ten-Grangers, and so far as our observation der eyes the love I know you feel for me. goes, as a class or as individuals, they were How much longer is this to last? You are not happy in the life you are leading. Why can't you come to me at once. Your father may be right in regard to the threatened

Private letter via. underground railway The Necessity for Mercantile Organization.

products.

In this country the right of individuals to

and the things which influence them for or

Then there is the organization for the

same purpose of the laboring men, under

the name of Knights of Labor. No one

will deny that this institution has done

much to elevate and dignity labor, improve

the condition of working men everywhere,

and create a respect for the organization.

Through this the turbulent, socialistic and

anarchistic elements are controlled easily

during periods of excitement until reason

assumes sway, when 'the authority of gov-

ernment seems powerless. It is our con-

viction that the educationary methods of

this institution will yet lead to the harmon-

ious union of labor and capital on a basis

Business men, although in the greatest

equitable to the other.

even now be in peril. I hear sullen mutterings of discontent among the men, and secret meetings are being held and firearms are being shipped to this point under cover. When shall I see you again? FRANK. Yours.

Private letter from James Ledger to

Thomas Cuff: DEAR SIR-How can I thank you for the ble firearms are being quietly conveyed to discrimination used in selecting the private their rendezvous. The suspicious which I detective I ordered? Since my intimation thus freely express to you may be merely to you that it might be well for him to keep the suspicions of a nervous old man, whose an eye on my residence, I have felt his love for the accumulations of a life-time has presence continually. At midnight, last led him astray, but, after all, I am resolved night, I am sure I saw him standing moto be on the safe side. Can you send me tionless by a tree in the orchard. He shall at once a private detective in citizen's be rewarded beyond his most ambitious exclothes? You understand that he must be dis- pectations. My daughter Clara also seems creet as to his own conversations, yet suffi- to feel the same sense of security. A day ciently cunning to set my men talking. I or two ago the poor girl could scarcely find desire him to find his way into their most courage to leave the house unattended. secret thoughts, as well as into their most Now, I frequently see her walking alone secret councils, in order that I may be fully in the orchard and garden long after the posted in regard to the future, as well as servants have retired for the night. There carefully guarded against the evils of the is nothing new regarding the threatened present. Do not send a member of your strike, except that a broken bundle at the own force. Every man you have must be freight house yesterday revealed several known to some of my employees. Perhaps disguises of a highly suspicious character. you had better advertise for a discreet man Is it possible for you to ascertain the name for a secret mission. Instruct him, above of the person who ships these goods?

ened this morning when I remember what I go to a rival house, do the same there, and we not to wait until this dreadful strain is

> CLARA. Yours as ever.

My DARLING-We had so much to say to the class who through dishonest motive, each other last night that I neglected anor by almost criminal negligence of duty prey upon the business community. Now, as to the method of this organiza-

who has one on his books that he cannot collect from, notifies him with the Association's blank of the amount of indebtedness and requesting an adjustment with fifteen FRANK. days. If settlement is not made he is reported to the Executive Board, who, in turn, thing. Letter from James Ledger to Thomas

notify him to appear before the Board with-MY DEAR SIR—Notwithstanding the vig-ilance of your officer I am uneasy. Groups should not pay the claim. If he fails to apof men gather in the streets evenings and pear, or the Board after hearing both sides

Buffalo and Cleveland, or Buffalo and Toledo. He was never alone. He always had a "friend" with him. The friend was usually some commercial traveler. In short, Talbot had made railroad riding his regular business. He made arrangements with varbreadth of the land. The farmers a few ions wholesale and jobbing houses to carry years ago instituted the association of their men, and booked his engagements months ahead, sometimes. When these failed he picked up stray passengers here improved by the meetings. We notice that and there. After paying his sleeping car it was not a great while after a farmer be- and other expenses he had \$6 or \$8 a day came a Granger before he began to exhibit left as clear profit, and out of these profits an accurate knowledge of markets, freights, he managed to amass a snug little fortune. He tried to use his pass on the limited exagainst his interest. This educational re- press, but the company wouldn't have it. In fact, they wanted to refuse to carry him sult also made their deal with business men altogether, but their lawyer concluded that more pleasant and harmonious, as they now the suit for damages would be too expenunderstood what they did not before, the sive. Talbot is dead, now, though, greatly steps necessary to a final realization on their to the regret of several traveling men."

#### The Selection of Perfumes.

From the N. Y. Tribune. "You haven't a cultivated nose," said a manufacturer of perfumes in a large store down-town to a customer, who admitted that he could not remember that his nose had ever been subjected to any particularly invigorating process, but he asserted that he had perfect confidence in his ability to pick out just what he wanted.

"That is the trouble with almost every one," continued the dealer, "who attempts to select à perfume when he is not used to it. That man who has just left here will not be satisfied with his purchase the next time that will be recognized by both as just and he takes a smell of it because he will not find it be what he expected. After a nose that has not been raised in the business eed, have been the last to seek the benefits smells four or five samples of cologne, the of organization for mutual benefit, and even flavor of each will linger in the nostrils and now, unlike other organizations, they do then a inferior and poorer odor, if intronot use it to secure special advantages in duced to these lingering scents, in almost prices, to do away with competition, or even every case will form a pleasing combination to lesson it. The only benefit sought by that is thought to be satisfactory. For the them is protection from dead-beats. The time being it will be, but afterwards the class referred to are those to be found in compounder of colognes will be called a every community, who secure credit at one fraud. As a matter of experiment I have house until the merchant in self-defense replaced the same kind of cologne in twelve bottles labelled differently, and have people take a smell of all the bottles and detect the resemblance of each one to the flower mentioned on the label. Again, I have seen noses so acute that they could pick out from sult when pay is asked. There is no remea combination of odor each ingredient and dy against this class except by organization rarely would any be missed. This is a wonand concert of action, This is the purpose derful thing, but the nose can be trained to of the O. B. M. A. Not to oppress or hudo it, and the colognemaker must have the miliate an honest man. Not to distress the faculty in order to make up any kind of really unfortunate. Not to blacken with cologne from a given sample. This exis disposed to be honest; but only to reach plains the method by which the famous hardly start a new brand on the market before every one in the business is making the same thing.

tion in dealing with debtors. The member Grand Haven Joins the State Association GRAND HAVEN, Dec. 6, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR-Enclosed please find \$3.20, as per capita dues of the Grand Haven B. M. A., as we are all in favor of joining the State Association. We think it a good Do we get more than one copy of the

matter and oblige. Yours respectfully.

Yours, JAMES LEDGER. Letter, via. underground railway, from Clara to Frank: MY DEAR FRANK-I am almost fright- fuses further accommodation, and they then

consented to in the orchard last night. How so on from one place to another, leaving in can I marry you privately, and without their train scores of victims. They laugh papa's consent? Poor papa! How worried at you when you talk legal process, and inhe is over the labor agitation! I hear him walking his room night after night. Ought

lifted from his mind?

Yours,

Letter, via. old route from Frank to

| Shop Cor. Front and First Sts., Grand Rapids.   | AND AND AND TO BALLET   | place here. Allong the letters on his pri-   | converse in low tones, never failing to dis- | think he should pay, he is then black-listed   | Soc'r C H R M A   |
|---|---|--|--|--|---|
|   | LIINWIG WINTERNIL/.   | vate table this morning was one addressed<br>to the Chief of Police. From what I heard | perse whenever any one approaches. I         | and every member of the Association not-   | See y 0. 11. 1. 11. 11.   |
|   | LUDWIO WINILLINNILL   | to the Unier of Ponce. From what I heard   | don't like the looks of it. Remember that    | fied, and he cannot afterwards obtain credit   | A Wrong Report.   |
| Stop That Book-Keeping.   | STATE AGENT FOR   | him say yesterday, I think he has sent for   |  | of any member until after the claim is set-  | CADILLAC, Dec. 7, 1886.   |
|   |   | a private detective. Be at the old place to-   |  | tled and his name removed. The proceed-  | E. A. Stowe, Grand Rapids:  |
| The successful merchant of to-day is always<br>on the alert for the latest designs to please his pai-<br>rons. So we say to Merchants, stop that<br>Book-Keeping, and use the TALLIAFERRO<br>Coupon Credit Book.  | Domontin  | night. Yours as ever,<br>CLARA.  | oj nopen i                                   | ings are all fair, just and equitable, and the   | DEAR SIR-Corresponding for a news-  |
| rons. So we say to Merchants, stop that   | Fermentum   | ULARA.   | JAMES LEDGER.                                |  | paper is altogether out of my line of busi-<br>ness, but some malicious liar has started a    |
| Coupon Credit Book.   | T OI IIIOII OUIIII  | Private telegram from Thomas Cuff to   | Note from Clara to Frank:                    |  | rumor to the effect that Wilcox Bros., of   |
| 10.1 have no face more are delighted with them.   |   | James Ledger:  | My DEAR ONE-Yes.                             | of dealing is nonest and square. Those   | this city, have placed a chattel mortgage on  |
|   | Denida Mich   | DEAR SIR-Your special order received   | MY DEAR ONE-TES.<br>CLARA.                   | who kick against the organization must see   | their stock, prompted either by jealousy or   |
| return to the old thread-worn pass book to prove<br>to their partons that they are dishonest. Invest 2.   | 106 Kent Street, Grand Rapids, Mich.  | and promptly filled. The assistance you  |  | in it some danger to their methods of busi-  | for the pure interest of injuring their credit.   |
| to their patrons that they are dishonest. Invest a<br>few dollars in Coupon Credit Books, give them<br>few dollars in Coupon the the difference of the the second<br>the second the secon | TELEPHONE 566.  |  | Note from Frank to Clara:                    | ness.  | As there are no grounds for such a rumor,<br>I will ask you, in their behalf, space in your   |
| a fair trial, you can easily return to the ordense.   | Grocers, bakers and others can secure the agency for<br>their town on this Yeast by applying to above address.<br>None genuine unless it bears above label. | Yours, THOMAS CUFF.  | DARLING-You will find a close carriage       |  | valuable paper to refute it.  |
| Sample copy 10 cts. in postage stamps.<br>Address   | None genuine unless it bears above label.   | Tours, Thomas corr.  | at the back garden gate at nine to-night.    | He Was Modest, but a Good Traveler.  | Yours truly,  |
| J. TALLIAFERRO,   |   | Private letter from James Ledger to  | In haste, FRANK.                             | From the Chicago Herald.   | J. C. MCADAM.   |
| 1933 McGee Street. KANSAS CITY, Mo.   | WUIDC A large stock of cheap<br>whips must be closed out  |  |  | "It doesn't sound nice to say so, but it is  | Can "Beat" Anything.  |
|   | before Ian. 1, 1887. We   | DEAP SIP_Vour telegram received.   | Telegram from Thomas Cuff to James           | a fact, that the Lake Shore folks were aw-   | From the Detroit Free Press.  |
| USE   | must change our business.   | ·· · · · · · · · · · · · · · · · · ·   | Ledger:                                      | fully glad when a certain man died in Buffalo  | "Is there a colored man around here who   |
|   | Prices on some 50 per cent. below combi-  | have been on the street all day studying   | DEAR SIR-You were much mistaken in           |  | can beat a carpet?" asked a citizen of a  |
| Daliahing   | nation. Call or address   | faces and trying to select from the strangers  | the temper of your men. They are private-    | "There's quite a story about that case, and  | whitewasher at the market yesterday.  |
| Polishina!  | G. Roys & Co.<br>GRAND RAPIDS.  | about the works the man you would be like  | I a mana                                     | I guess I'll have to tell it to you. The man's   | "I reckon dat pusson ober dar' kin do it,   |
| T OTHOTHER  | 2 Pearl St. GRAND RAPIDS.   | ly to send on such a mission. I think I have   | Thereast a Current                           | name was Talbot. About twelve years ago  | sah."   |
| The Best  | ATTTA We carry a uil' line of   | discovered him. I am glad that he is here  |  | Talbot saved a train from going into a wash-   | "Is he professional?"   |
| THE DESU  | Seeds of every variety,   | for the Jourslonments of the nest twenty   | Telegram from James Ledger to Thomas         | out near his farm, and of course the com-  | "Yes, sah. He's beat two groceries,   |
| <b>Furniture Finish</b>   | both for field and garden.  | four hours add greatly to my anxiety   | Cuff:  | pany felt very grateful. P. P. Wright-   | three saloons an' his wife, an' I reckon he   |
| Furniture Finish  | <b>DIIIID</b> Parties in want should write to or see the  | While I write something unusual is going   | SIR-I was also much mistaken in the          | Wright was then superintendent of the  | kin git away wid a ca'pet."   |
| a is as a it must be and  |   | on in a vacant room in an unoccupied house   |  | Buffalo division-sent for him and loaded   |   |
| In the Market. Try it, and  | GRAND RAPIDS GRAIN AND SEED CO.   | on the outskirts of the works. It is my be   |  | him with thanks for himself and the com-   | The New Remedy.   |
| make your Furniture look  | 71 CANAL STREET.  | lief that explosives are being tested, fo  |  | pany. Talbot modestly declined a money   | Mrs. Muldoon-"Mrs. Mulcahey, have you   |
| FRESH and NEW.  | The CELEBRATED EMERY \$3 SHOE   | now and then a red light, which the cur  |  | present of \$500, but said he didn't object  |   |
| For sale by all Druggists.  | A ANTEL OWITDED DV  |  | week later:                                  | when Wright proposed making out for him  | Mrs. Mulcahey-"No, faith. Phat is it?"  |
|   | HATCH & EMERY, Chicago and Boston.<br>D. G. KENYON, Traveling Salesman,   | at the window. I suppose you have read,  |  | a pass good for the remainder of his life.   |   |
| HAZELTINE   | 227 Jefferson Street, - Grand Rapids, Mich.   | means of communicating with your man   | mission young man and his wife.              | While Wright was writing out the pass Tal-   | ra."  |
|   |   | For God's sake, warn him to be diligent  |  | bot inquired:  |   |
| & PERKINS   | INREANIZATION INPERITS  | Several boxes supposed to contain musket   | 8  | "'Say, Mr. Wright, have you any objec-   | The Saturday Mail calls attention to the  |
|   | OHOVER OF THE OFTEN   | arrived here to-day and were mysteriousl   |  | tions to making that read good for me and  | fact that section one of the city nuisance or-  |
| DRUG CO.  |   | carted away. If possible, find out wh  |  | a friend? I may want to take a friend up   | dinance provides that no merchant, clerk or<br>other person shall solicit patronage for their |
|   | Full outfits for the Collection Depart-   | Vound  | a bairpin," said a young lady to her newly   | to Cleveland with me sometime to see an  | other person shan solicit puttonage for them  |
| Grand Rapids, Mich.   | ment of a Business Men's Association, con-  | supped them. Tours,  | married friend, "and I couldn't find a sin-  | I uncle of mine.   | places of business from the door of the   |
|   | - taining all the late improvements, supplied<br>to order for \$11. The outfit comprises:   | P. S11 p. mFrom my window, jus   |  | 1 "Wright was so full of gratifide that lie  | off the door-step of said places of business,   |
| ATTALL LAUNDRY  | 1,000 Notification Sheets, for member's   | P. S.—11 p. m.—From my window, just  | "Of course you couldn't, my dear," was       | s couldn't object to anything, and the mar   | nor shall they entice people into their places  |
| STEAM LAUNIKY.  | use,  | heard voices in the orchard. It  | the sympathetic reply. "I'm married now,     | foot his mass, good for himself and friend.  | of business, for the purpose of shorten   |
| UILAM LAUNDIN   | soo Record Blanks,  | lives of my daughter and myself may t  | - you know."                                 | and it was afterward sent on to headquar   | goods, nor shall they accost persons upon   |
| 43 and 45 Kent Street.  | 500 Association Notification Sheets, and  | included in the plot which is daily thicken  |  | s ters and countersigned by the president and  | the sidewalk in front of their places of  |
| STANLEY N. ALLEN, Proprietor.   | 500 Envelopes.<br>Money can be sent by draft, post-offic  | ing around us. I have no longer the least  |  | general nassenger agent.   | Dusiness. There are very few arcore under   |
| WE DO ONLY FIRST-CLASS WORK AND USE N   | or express order.   | nonthe that a desperate Band to see F  |  | "Well now what do you think? For more  | e this section, and yet in some parts of the  |
|   | Thellon & Stown Company   | here. Perhaps you had better instruct you  |  | r than ten years that man Talbot has been  | a city the solicitations of would-be salesmen   |
| CHEMICALS.  | Fuller & Stowe Company,   | man to have an eye to my private residency<br>Yours. J. L.                             | pipe cleaners."                              | riding constantly been Buffalo and Chicago   | , approach actual impudence.  |
| Orders by Mail and Express Promptly At<br>tended to.  | 49 Lyon Street, - Grand Rapids, Mich  | Yours, J. L.   | I have been and the                          | and the second |   |
| lender to.  | and the second second   |  |  | and the second | 1   |
|   | The All all all and the second second   | 11 Ser 4 series and the  |  |  |   |
|   | a brack for the second one level and  |  | 1  |  | a share the state of the state of the   |
| 4   | a contract of the second of the   | a little for any and a second  |  | Sector and the sector sector and   | the second second second second   |

Cuff:

A JOURNAL DEVOTED TO THE Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

#### WEDNESDAY, DECEMBER 15, 1886.

Grand Rapids Traveling Men's Association resident, L. M. Mills; Vice-President, S. A. Sears; Sec-retary and Treasurer, Geo. H. Seymour; Board of Di-rectors, H. S. Robertson, Geo. F. Owen, J. N. Brad-ford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing o advertisers, will confer a favor on the publishers by mentioning that they saw the adver tisement in the columns of this paper.

Association, all of which were incorporated CUTTING PRICES AND THE REM. in the platform. Now the Advocate claims

#### EDY.

The merchants of Hastings are more or less concerned over an exhibition of bad TRADESMAN doubts, as Mr. Barnes is not faith on the part of a certain dry goods and given to appropriating other men's ideas, grocery firm there. The firm in question much less the ideas of a paper which is absigned the call for a meeting to organize an solutely characteriess. The business men association, but failed to complete the of Traverse City have spent months in studyagreement by joining the association when ing up a desirable rating system, and have the time arrived. Instead of acting as they finally gotten it into operation, THE had agreed to, they began misrepresenting the TRADESMAN described the system somewhat objects of the association, asserting that it at length, when lo! The Advocate claimed was formed for the purpose of "putting up the system as its own. The Advocate also prices," whereas the tendency of all associa- claims all the credit attached to the organitions is to reduce profits in just the propor- zation of a State Association here in Michtion that losses are lessened. They at- igan because it suggested the idea a year or tempted to make capital for themselves by so after hundreds of Michigan workers began representing that they were the only con- laying the foundation for the magnificent cern not in the "monopoly," as they facetiously refer to it, and current report gives their labors. The man who accomplishes late around among the farmers for the pur- claiming the work of others, but such claims pose of misrepresenting the association and do not "set well" on the stomachs of those applauding their megnanimous action in who have toiled early and late to secure the "standing by the farmers." Such a cam- results. The policy of the Advocate has paign, re-enforced with flaming announcements of cut prices in the local papers, has rendering it an unsafe guide for anyone resulted in the firm's securing a large vol- who might be so foolish as to place any reliume of trade. The cuts are mostly made on ance on its utterances. groceries, with the explanation that the losses in that department are more than made up by the extra prices charged for dry in the creamery business, THE TRADESMAN removed to Hart. goods and boots and shoes. Such a policy commends a perusal of the letter from J. M. would not attract an average business man. but is sufficiently gauzy to allure a certain turer, published in another column. Mr. class of purchasers who are too apt to be influenced by flashy announcements of cut tion and equipment of his factory. During prices, and to think that because one article is the six months in which the factory was in sold cheap it necessarily follows that every- operation, he produced a trifle over 40,000 thing is sold proportionately low. This pounds of butter, which was disposed of at class, which is luckily in the minority, has an average price, of 25 cents per pound, been attracted by the double dealing of the making the total receipts about \$10,000. in the grocery business at Ypsilanti. firm in question and patronized the house He bought 39,000 gauges of cream, at an very liberally, giving the other merchants average price of 16 cents per guage, or \$6,240, some grounds for the belief that a certain and paid 5 cents per pound for making and portion of their regular patronage would selling-\$2,000. The total expense-\$8,240 Fleming & Church, St. Louis, is dead. naturally find its way to the opposition establishment. In order to circumvent the 000-leaves a comfortable balance of \$1,760 have bought out Mr. Betts, the merchant at opposition and retain their trade, they began as the profits on six months' business, a system of cutting prices, meeting the quo- on an investment of \$4,500. Let those who tationss of their opponents, and in many cases assert that there is no money in the cream-"going them one better." And there is ery business read Mr. Crossman's letter and where the merchants made a fatal mistake. | forever after "hold their peace." While it is sometimes true that it is necessary to fight fire with fire, the occasion for such extreme measures seldom occurs in mercantile life. If, instead of meeting the prices of cutters and slashers-prices often below the first cost of the articles quotedmerchants would pursue the opposite course, they would eventually bring about a revul-

than to have you find it out through any other channel. ment will readily be corroborated by property known as the old brewery, recently the members of every association which has I attribute my present embarassment to been organized long enough to give the buying too largely, in anticipation of a brisk fall trade, and giving too much credit.

emphasizing the causes of nine-tenths of all

the failures which occur. "Buying too large-

ly and giving too much credit" are rocks on

which the majority of commercial ventures

are stranded, and wise is the pilot who is

able to hold his craft away from these hidden

Zach. Chandler's favorite maxim was

"Claim everything and concede nothing,"

and the Retail Grocers' Advocate seems to

superstructure which now commemorates

been marked by sloth, deceit and hypocrisy,

-substracted from the total receipts-\$10,-

The factory dairy season is now practi-

both butter and cheese to a large extent,

variously estimated at from 20 to 33 per

dangers.

collection feature a fair trial. The italics are supplied for the purpose of

lines at Kalamazoo, who goes to Caledonia The work of organization has received a to engage in flour milling, says the two promising accession in the shape of the Gro- street car lines named cost for running excer and Butcher, a weekly journal issued penses during the past ten months \$1,258.16 in the interest of the Detroit Retail Grocers' nore than they earned.

and Trade Union Association. THE TRADES-Muskegon News: The inventory of the MAN welcomes the new aspirant for public Truesdell stock has been completed. The favor, aud trusts it will receive a hearty recreditors held an "executive" session last night to discuss the situation. It was ru-

ception all along the line.

#### AMONG THE TRADE.

#### GRAND RAPIDS GOSSIP.

have adopted the same policy as regards ever, lacks confirmation. H. Pangborn has engaged in the grocery Michigan. Smith Barnes contributed certain suggestions to the Committee on Conbusiness at Blanchard. Arthur Meigs & stitution of the Michigan Business Men's Co. furnished the stock.

E. F. Hiler has re-engaged in the grocery business at Fruitport. Arthur Meigs they were stolen from that paper, which THE & Co. furnished the stock.

> John Vander Mei, grocer on Grandville avenue, has been closed on chattel mortgage by Hawkins & Perry. disposed of as above stated.

John Kraagenbelt has engaged in general trade at the corner of Butterworth avenue forts of the Business Men's Association, a and Veto street. P. Steketee & Sons furnished the dry goods.

naws and Grayling, on the Michigan Cen-Fox & Bradford have enlarged their oftral road, was put on this morning, called fice by throwing the whole front portion of the "Merchant's Express." This gives mertheir store into one room, which will serve chants and others in seventeen towns on the the double purpose of an office and show line four and one-half hours for business room. They have closed out their entire here, and a big trade is anticipated by our stock of tobaccos and have "re-arranged wholesale dealers in consequence." their cigar stock.

Chas. F. Cobb. Secretary of the partially them the credit of employing men to circu- nothing himself finds secret satisfaction in defunt Hoptonic Co., has nearly completed town last week. the organization of a new company at Chicago, which will purchase the plant, trademarks and book accounts of the old company and continue the business on a more extensive scale.

#### AROUND THE STATE.

Ralph L. Mann has opened a variety store at Marshall.

To those who think that there is no profit C. Slaght, general dealer at Mears, has

Hardware Co., has voluntarily severed his Giles W. Long succeeds Long Bros. in the grocery business at Clio. Crossman, the Williamston butter manufac-

Moon & Goodrich succeed O. N. Moon in Crossman expended \$4,500 in the constructhe drug business at Fenwick.

Crane & Torrey succeed O. S. Chapman in the grocery business at Albion.

Jernstadt & Delbeck succeed John Jernstadt in general trade at Woodville.

A. H. Smith succeeds Lawrence & Smith

H. D. Storms succeeds Clement & Storms in the grocery business at Plainwell. Jno. M. Church, of the grocery firm of

Cole & Cole, the Climax general dealers,

West Leroy. Frank Finout, late of Battle Creek, has en-

gaged in the grocery and boot and shoe business at Climax. He is a brother of L. E. Finout, harness dealer at Climax.

Chas. Broas & Co., the Detroit boot and shoe jobbing house, have assigned to Geo. cally closed, and the ledgers of most of the H. Burt, of Boston. Chas. Broas, clothing wife.

operators show gratifying balances. The dealer at Lansing, has assigned to the same drought, of course, curtailed the product of person. E. Wilson and John Gilmore have formed a copartnership and engaged in the drug and cent., but as the drought was general all and grocery business at Stanwood, pursion in public sentiment on the question of over the country, prices went up in an even chasing the stock formerly owned by Tucker

greater degree than the product decreased. & Northrop. cursed with one of the worst cutters in the This held the gross receipts up to about the B. J. & R. Vaneklasen have purchased a State-a man who has aped the policy and usual figure and increased the profits very business lot at Zeeland, on which they will Cass Bradford; the latter's route being taken stolen the advertising style of Hull Bros., materially. Looked at from this distance, erect a brick store building next season. by book-keeper W. B. Sweet. The Board of Trustees of the Grand Rap-

#### MISCELLANEOUS.

ased by the Muskegon Brewing Co. Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-R. S. Jackson, retiring superintendent of the Burdick and Rose & Lovell street car-

Ment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

FOR RENT-Desirable corner store, in good residence locality, suitable for grocery or general trade. Good living rooms over store. Rent, reasonable. Enquire at 83 South Division street, Grand Rapids. 169tf

FOR SALE-A two-story store, 22x58, almost new, second floor done off and tenanted. Sell goods in store if desired. Good place for dry goods and groceries. In a good farm-ing country. For particulars, address C. E. Clapp, Martin, Allegan Co, Mich, where store is located. 170\* mored "unofficially" that such arrangments would be made that the sale of the stock would be entrusted to the Truesdells and that they will close it out. This, how-

WANTED-Situation by a young man in a grocery or general store. Four years' experience. Best of references. Address, H., Box 354, Fremont, Mich. 176\* ness for sale. Wish to go

FOR SALE—At Howard City, planing mill, sash, door and blind factory, in complete running order. New 50-horse-power engine, good boiler, new solid two-story building on R. R. track. Will be sold at a bargain. Price and terms of Geo. McDowell, Howard City, Mich. 166-3 chant of Three Rivers, has been taken to the Kalamazoo Asylum, being very violent and suffering from what is supposed to be softening of the brain. He was a few weeks ago placed in a private inebriate asylum in

FOR SALE-Completely equipped machine shop, with good-paying patronage. Big bonus offered for locating in a neighboring town. Address, for particulars, J. H. Dean, 99 Ottawa st., Grand Rapids, Mich. 157tf New York, for treatment, but his trouble having taken an insane turn he has been An East Saginaw dispatch conveys the

IF YOU WANT-To get into business, to sell East Saginaw, Mich. T your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

MOSELEY BROS.

And Produce.

26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

Too Particular. Man (to friend)-I have a supreme contempt for that fellow Johnson.

Man-Because he played me a contemptible trick. I took him a petition the other

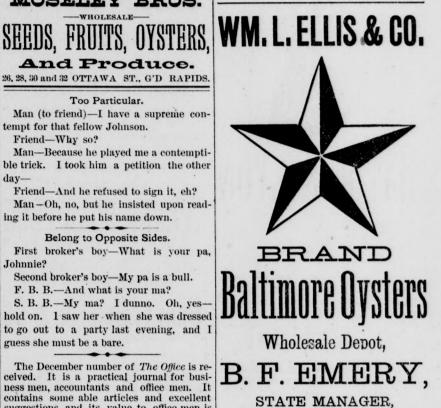
Friend—And he refused to sign it, eh? Man-Oh, no, but he insisted upon reading it before he put his name down.

Belong to Opposite Sides.

First broker's boy-What is your pa, Johnnie?

Second broker's boy-My pa is a bull. F. B. B.-And what is your ma? S. B. B.-My ma? I dunno. Oh, yeshold on. 1 saw her when she was dressed to go out to a party last evening, and I

guess she must be a bare. The December number of The Office is received. It is a practical journal for business men, accountants and office men. It contains some able articles and excellent suggestions, and its value to office men is



FOR SALE.

J. T. Bell & Co., whole-

sale Fruit and Commis-

sion Merchants, at East

Saginaw, offer their busi-

south. Sales for 1886,

\$100,000. Will sell rea-

J. T. BELL & CO.

sonably.

\$1 a year. It is published by the Office 37 Canal St., - Grand Rapids.



Paper & Window Shades At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

connection with that concern and engaged with Foster, Stevens & Co. as assistant to Buyer Philbrick. Mr. Coleman is a worker from Workville and will prove a valuable accession to his new employers. A Pierson correspondent writes as follows: "The traveling man with the elephantine voice has been in the habit of playing practical jokes on an old fellow

here, 73 years of age. He attempted to tamper with the old fellow's clothing Saturday, when the latter clinched him and laid him down in the mud, capping the climax by washing his face with snow. We wouldn't have you put this in the paper about Hawkins for a million dollars, but

consider it a duty to inform you of the facts."

The Gripsack Brigade.

Harry Gilham, traveling representative for Leggitt & Myers, has gone to Oswego, Kansas, to spend the holidays with his

An Otsego correspondent writes: E. R. Conrad is negotiating for a situation as traveling salesman for a wholesale liquor house in Detroit and spent several days of this week in that city.

Frank Blakeslee is spending his holiday vacation with friends at Binghamton, N.Y., the usual route being taken this week by

S. Kopf, of the firm of Nelson & Kopf, manufacturers of table slides at Pentwater, Friend-Why so? was in town Monday on his way to Detroit.

E. Densmore is in New York, working up an export trade on his patent veneer house. to water that he is receiving flattering offers for the sale of the patent. W. S. Coleman for the past fourteen

A. E. Kelsey, a leading dry goods mer-

following information: "Through the ef-

special daily local train between the Sagi-

Purely Personal.

R. Weertman, the Zeeland baker, was in

His patent cement is proving so impervious daymonths buyer and manager for the Gunn

but who has not carried a stock of liquors,of Grand Rapids have used this argument grass grows again. with their trade: "Yes, you can get your goods cheaper at the place you mention, but

cutting. For years, Grand Rapids has been

Instead of meeting his prices, the grocers bare of both butter and cheese long before

As THE TRADESMAM goes to press, the \$15,000 chattel mortgage, and other debts December 30. Members or friends of the that man cannot sell goods at the prices he Allegan Circuit Court is trying the case of advertises without either losing money or the Polander who was arrested at the in-

Beware of the oily-tongued harrangue of

the rascal who is soliciting money for al-

leged membership in the "United States

Dealers' Protective Association and Mer-

cantile Agency." Merchants would do well

known to THE TRADESMAN, he will be

The complete list of the various brands

in use by the manufacturers of rubber boots

seventy-five pages.

giving second grade goods. We don't pro- stance of E. W. Pickett, the Hilliards cheese pose to do either. We won't sell anything manufacturer, for sending watered milk to but standard goods, and when we can't do the factory. The fellow was convicted in business at a profit we shall give it up." justice court, and fined \$10 and costs. He then appealed to the Circuit, and the result The result of this sort of argument has been that every merchant has kept his regular of the trial is looked forward to with much line of customers, because they realized the interest. The evidence against the defendcorrectness of his conclusions. The cutter ant is wholly circumstantial, no one having keeps on advertising goods at slaughter been able to discover him in the act of adulterating the milk, but the prosecution think prices, but everyone has come to understand that their case is sufficiently strong to secure that the goods are on a par with the prices asked. Meantime the cutter has gained the conviction of the Polander.

such a reputation for handling glucose sugars and seconds canned goods, that he cannot sell a standard article for a standard price, because no one would believe that he ever had an honest article in his establishment.

to keep a pair of stoga boots in readiness THE TRADESMAN does not wish to be for him. Should he visit some localities considered as interfering with the business methods of its Hastings patrons, but it was appealed to for advice in the premises and presented with the contents of a feather pillow and a bucket of tar, applied in the the above areall the remarks it has to offer. By meeting the cutter's prices, you virtually most approved manner. admit that the cutter is right, and your trade have good reason for thinking that you have swindled them most outrageously in the past. In no position is consistency more needed than in the man who stands behind the counter and anyone who lays himself open to the charge of being inconsistent, loses the respect of the community. And in losing that he loses the trade which is most worth having-the patronage of the conscientious and the well-informed.

#### SERMON IN A NUTSHELL.

A long-time patron of THE TRADESMAN thus announces the following unwelcome intelligence:

the outlook for next season is exceedingly They will occupy it with a stock of furnias Hull Bros. do-on which to "get even." favorable, as the market will be practically ture and boots and shoes. Leszeznski Bros., general dealers at Os-

not exceed the first-named sum.

MANUFACTURING MATTERS.

David F. Kenney has opened a boiler shop at Ionia

Wm. Bamber succeeds Proctor & Bamber in the foundry and planing mill business at Mt. Pleasant.

C. D. Stuart, the Otsego chair manufac turer, proposes to put himself in a position to avoid a strike by discharging all the Knights of Labor in his employ.

#### STRAY FACTS.

G. DeBruin has opened a saloon at Zeeland.

Peck & Co. are putting in a lunch cour ter at their store at Walton.

E. J. Mather succeeds A. R. Mather in the banking business at Lakeview. Burk & Densmore succeed Trunk & Robinson in the meat business at Mecosta. John Spohn succeeds Spohn & Vanderhook in the harness business at Allegan.

Yeakey & Williams, meat dealers at Martin, have dissolved, Yeakey succeeding. Williams will engage in the meat business and shoes, published this week, is from at Kalkaska.

The assets of Wm. B. Ames, the Hudson the Boot and Shoe Recorder, one of the bankrupt, foot up to \$5,000, while the liamost valuable journals of the kind in the country. The Recorder, unlike most bilities are is excess of \$9,000.

The First National Bank of Concord will of the shoe papers, gets down to the level surrender its charter and re-organize under of the retailer, instead of bending every energy to please the jobber and manufac- the State banking law, with the same turer. The result is a weekly journal of officers as at present.

A. R. Close, harness dealer at Sherman, has purchased A. J. Hartman's livery busi-

The Secretary of the Oceana County Busi- ness, at that place, and will continue both J. T. Bell & Co., proprietors of the Saginess Men's Association hits the nail square- branches of business under his own name. The Big Rapids Herald talks as follows Co. have built up a large business in their ly on the head when he asserts that the

I had rather acquaint you of the fact my-self that I have been compelled—or thought I was compelled—to give a chattel mortgage, and even law will not bring." This state-I collection department of an association of a man who has several very *warm* friends among the jobbing trade of this market; Capt. Oleson has been placed in charge of the a business. collection department of an association of a man who has several very warm friends line, and nothing but the reasons given

ids Traveling Men's Association met Saturday evening and sent out 600 invitations to coda and Sand Beach, have been foreclosed the third annual social party, to be held at by Edson, Moore & Co., of Detroit, 'on a the Ionia street armory, on Friday evening, make their liabilities \$20,000. Assets will traveling fraternity who fail to receive invitations are invited to come, just the same as though their names were not overlooked.

"No Money in the Creamery Business." WILLIAMSTON, Dec. 10.

E. A. Stowe, Grand Rapids:

DEAR SIR-I have just closed my creamery for this year. I did not start until the middle of June, hence did not do as well as would otherwise have been the case. my patrons are pleased, however, and they are free to assert that instead of 300 cows, I shall have the cream from 2,000 cows next season.

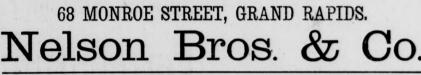
Agreeable to your request, I fill out and return the blank report you sent me. You dred other article primes, non the will see that the showing made is by no means discouraging. On a total investment for plant and appliances of \$4,500, I have Lion Coffee. produced \$10,000 worth of butter at a total expense of \$8,240, leaving a margin of \$1,760. I am sure these figures are accurate, as 1 have kept a strict cash account with my creamery, the same as if I was managing it for another man. Yours truly, J. M. CROSSMAN.

Miscellaneous Dairy Notes. Lakeview is talking creamery. Eaton Rapids business men contemplate stablishing a creamery there. The Grand River Valley Creamery, at trandville, expects to begin operations about April 15.

The Otsego creamery suspended operations about December 1, having enjoyed a satisfactory season.

The Charlotte creamery has closed for the season. Preparations are making for operating on a larger scale than ever next year.

Attention is called to the advertisment of naw Valley Fruit House. Messrs. Bell &



Setting about a store are unsightly, besides the pro jecting nails on them are dangerous to clothing. The enterprising grocer realizes the value of handsome and enterprising grocer realiz-convenient fixtures, and Woolson Spice Co., of T

BARRELS

#### Lion Coffee Cabinet.

Of which the accompanying cut gives but a partial idea. In this cabinet is packed 120 one-pound packages of Lion Coffee, and we offer the goods at a price enabling the grocer to secure these cabinets without cost to himself. They are made air-tight, tongued and grooved, beautifully grained and varnished, and are put together in the best possible manner. Complete set of casters, with serves, inside this cabinet. Their use in every grocery, after the coffee is sold out, is ap-parent; just the thing from which to retail oatmeal, rice, prunes, hominy, dried fruits, bread, and a hun-dred other articles. Further, they take up no more floor room than a barrel, and do away with these unsighty things in a store. For price-list of Lion Coffee in these cabinets, see price-current in this pa-per. Red below what we say as to the quality of Lion Coffee.





COFFEE

USE

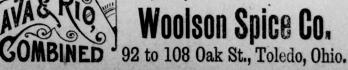
(O)NEE



ALWAYS possible when a good cup of cof-e is served. The grocer who sells LION fee is served. COFFEE to his trade can invariably se-cure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

For sale by all Wholesale Grocers everywhere, and by the



Michigan Business Men's Association.

Michigan Business Men's Association. President—Frank Hamilton, Traverse Citv. First Vice-President—Paul P. Morran, Monroe. Second Vice-President—E. J. Herrick, Grand Rapids. Secretary—E. A. Stowe, Grand Rapids. Treasure-Julius Schuster, Kalamazoo. Executive Committee—President, First Vice-President, Secretary, N. B. Bain and W. E. Kelsey. Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Che-boygan.

boygan. Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandal, Sand Lake; J. F. Clark, Big Rapids. Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee. Merchant's Protective Ass'n of Big Rapids

President, N. H. Beebe; Secretary, A. S. Hobar So, Arm and E. Jordan Business Men's As'n

President, A. E. Pickard; Secretary, John Leng. Business Men's Protective Union of Che

President, A. W. Westgate; Secretary, H. G. Dozer. Merchant's Union of Nashville.

President, Herbert M. Lee; Secretary, Walter Webster

White Lake Business Men's As'n. President, A. T. Linderman, Whitehall; Secretary, W B. Nichoison, Whitehall.

Business Men's Protective As'n of Kingsley. President, Jas. Broderick; Secretary, Geo. W. Chaufty. Kalamazoo Retail Grocers' Association. President, P. Ranney; Secretary, M. S. Scoville.

Lyons Business Men's As'n.

President, A. K. Roof; Secretary, D. A. Reynold Retail Grocers' Ass'n of Grand Rapids. President, Jas. A. Coye; Secretary, E. A. Stowe Grocers' Ass'n of the City of Muskegon retary, Wm. Peer. ent, H. B. Fargo; Se Retail Grocers' Trade Union As'n of Detroit. President, John Blessed; Secretary, H. Kunding Luther Protective As'n.

President, W. B. Poot; Secretary, Jas. M.Verity Lowell Business Men's Protective Ass'n.

President, N. B. Blain; Secretary, Frank T. King.

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdar

Sturgis Business Men's Association. President, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Association. President, Frank Hamilton; Secretary, C: T. Lockwood Ionia Business Men's Protective Ass'n. President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr Business Men's Protective Ass'n of Saranac. President, Geo. A. Potts; Secretary, P. T. William Elk Rapids Business Men's Protective As'n President, J. J. McLaughlin; Secretary, C. L. Martin.

Oceana Business Men's As'n. President, W. E. Thorps Secretary, E. S. Houghtaling Manton's Business Men's Association. President, F. A. Jenison; Secretary, R. Fuller.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman Coopersville Business Men's Association it, E. N. Parker; Secretary, R. D. McNaughton

Holland Business Men's Association, President, Jacob Van Putten; Secretary, A. Van Dure Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Ada Business Men's Association. President, D. F. Watson; Secretary, Elmer Chapel.

Ovid Business Men's As'n. President, C. H. Hunter; Secretary, Lester Cooley. Grand Haven Business Men's Association President, Fred. D. Voss; Secretary, Fred A. Hutty.

St. Johns Merchants' Protective Association ident, H. L. Kendrick; Secretary, C. M. Merrill. Wayland Business Men's Association.

Eastport Business Men's Association.

Retail Dealers' Commercial Agency.

President, G. A. Estes; Secretary, Geo. W. Bevins.

resident, L. Town; Secretary, Elmer Ely Sparta Business Men's Association. President, J. R. Harrison; Secretary, M. B. Nash. Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford. Reed City Business Men's Association. nt, C. J. Fleischauer; Secretary, H. W. Hawkins loor he darkens. Leslie Business Men's Association, President, Wm. Hutchings; Secretary, M. L. Campbel Cedar Springs Business Men's Association . Provin: Secretary, L. H. Chapman. Woodland Business Men's Association. President, John Velte; Secretary, I. N. Harter. Marshall Merchants' Protective Ass'n. Secretary, Frank B. Knight. Freeport Business Men's Association. oster Sisson; Sec'y, Arthur Chesebo Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstran Grand Rapids Butchers' Union. President, John Katz; Secretary, Chas. Velite Encouraging Words from the Pioneer Organizer of Illinois. BLOOMINGTON, Ill., Dec. 6, 1886. Frank Hamilton, Traverse City: DEAR SIR-Yours of recent date came to hand, but I have been so very busy since that I have not been able to answer as promptly as I would like to have done. I was much pleased to hear of your having in was inten pleased to hear of your having in successful operation a Business Men's Asso-ciation, for if it is kept alive and properly managed, I doubt not that it will prove to be of material benefit and fill a long-felt Regarding my connection with the National Boot and Shoe Retailers' Association, I would inform you that I originated the idea and fostered it until it materialized last ciation. February, when it was consummated in Bos-ton, although through petty jealously of the The Feeling at Petoskey. trade papers, there were two meetings—one in New York and one in Boston at the same E. A. Stowe, Grand Rapids: time. It has been well maintained and most of the results have been brought about by correspondence, contributed to and published in the Boot and Shoe Recorder. The union meeting took place in Philadelphia last July and the first annual meetings of the United Associations will be held at Chicago next July, when we trust we will have the pleasure of meeting you and hearing of the success of your Michigan Associations.

feature of ours, yours excels in the fact that it covers a greater territory; but I fear that unless very closely watched and ener-getically worked, that the State organization would be too general and not sufficiently specific in that by endeavoring to furnish a rating for individuals in a State, there would be such a voluminous list, which would re-quire such a constant readjustment that the work would become too onerous to be kept accurate and responsible. However, if the local associations or branches work the system in a successful manner and apply it for their own and, when necessary, use of the sister branches in keeping each other posted as to removals, etc., it would be efficacious. Still I cannot see the benefit in your system which we have in ours to individual members for collections. Our organ-ization has 112 members, each of whom pledges himself not to credit any of the 900 preases number not to create any of the 500 persons we now have on our bad pay list, until they have liquidated the claim of the member reporting them. This is an incen-tive for delinquents to pay, without resort-ing to process of law for collecting and fetches many to time whom the law would fetches many to time whom the law would not touch. Our list, revised each month under the supervision of the Directors. keeps a live record of those not worthy of credit and is a guide that can be relied on. The expense is only \$1 initiation and 50 cents per month. The first goes to the Association and for printing, etc., and proves to be ample to run the Association. The 50 cents per month is collected and appropriated to

the Secretary's own use as compensation for keeping the books of each member properly written up to date and collecting and return-I send you a copy of our constitution and by-laws, forms and blue letter and if you by-laws, forms and blue letter and it you desire will loan you one of our books con-taining our list of bad pay customers, for you to see its workings. We do not en-deavor to entend our Association's work out of our own city. Still I think it would prove advantageous to us to be in commun-ication with other and neighboring towns, that we might receive the names of parties that we might receive the names of parties moving to our town and give names to others of parties moving to theirs, if the names were on our bad-pay list.

The objects of your associations are good, and I wish you much success in promoting them. I trust you will be successful in or-ganizing local associations and they will demonstrate the usefulness of the organizademonstrate the usefulness of the organiza-tions. You certainly have a flattering be-ginning. May you live long and prosper. I think to put a paid organizer in the field to work up local associations would be ben-eficial. Urge members of local associations to stick together-not make it too general but specific. I consider it a great effort to promote interest in local associations, to stimulate them to constant action, that indifferance may not set in and allow the interest to die or flag. Encourage early closing, not by legislative enactment, that is in my opinion impractical, but by securing the coperation of the merchants in all lines in a owns and adjacent towns.

With best wishes for your prosperity, and hoping to hear again from you in an article to the *Recorder*, which would be of benefit Respectfully, A. MANSFIELD. to our cause, I am

Association Notes.

Mancelona Herald: On Tuesday evening the business men of Mancelona will unite and form themselves into an association. E. A. Stowe, editor of THE MICHIGAN TRADESMAN, and Frank Hamilton, President of the State Association, will be pres ent on that occasion and assist in organization. It is important that every business man in Mancelona should be present.

Allegan organized a vigorous association ast Friday evening, which is destined to President. E. W. Pickett; Secretary, H. J. Turner. play an important part in the work of organization in this State. Rockford organized President, F. H. Thurston, Central Lake; Secretary Geo. L. Thurston, Central Lake. Monday evening of this week, Mancelona Tuesday evening and Kalkaska and Petoskey will probably present united fronts to the W. E. Cooper, Actuary, Grand Rapids. dead-beat and peddler later in the week. Tustin Business Men's Association. The merchants of Grand Rapids and surrounding towns should be on the lookout for Muir Business Men's Association, an emissary of the "United States Dealers' Protective Association and Mercantile Agency," who has victimized several merchants here already. The fellow is a swindler of the deepest dye and should be kicked out of the store of every merchant whose Freeport Herald: As will be seen on fourth page, we have noticed at considerable length the objects and aims of the Freeport Business Men's Association, recently organized at this place. The results of such organizations cannot fail to be beneficial to our merchants and their customers. The Association will not be used to prosecute nor harass the deserving poor and needy who make honest efforts to meet their obligations. But the impostor and dead-beat who travels from place to place be benefited by such action by receiving in be benefited by such action by receiving increased favors and buying the best goods obtainable on the closest possible margins. Another object is that of increasing the commercial and manufacturing importance of this increasing the commercial and manufacturing importance of this place by having an organized comof this place by having an organized com-mittee always ready to improve opportuni-ties presented to secure the establishment of desirable enterprises. We predict an era of prosperity for this place by the organiza-tion of the Freeport Business Men's Assotion of the Freeport Business Men's Asso-PETOSKEY, Dec. 8, 1886. DEAR SIR-I noticed in THE TRADES-MAN of your intention of coming this way soon in the interest of the Business Men's Association movement. Now, that is just what we want in Petoskey. I have had some talk with a few of our business men, and they all think you could do accord work and they all think you could do a good work here, and they would give it their cordial the success of your Michigan Associations. My views regarding your methods, at-er having with my limited knowledge of its workings and careful perusal of your constitution and by-laws, compared it with ours in a general way, are that yours may have and has some features which places it ahead of our Merchants Protective Associa-tion of Bloomington. Referring to the col-lection department, which is really the main the success of your Michigan Associations. I tried to get our grocers together last winter. We had a few meetings, but there was not enough interest taken in the matter then—for the reason, perhaps, that it was not started right. The fifteen grocers here then agreed to support such an organiza-tion, but we did not get enough together to go on. Yours, J. VANZOLENBURG.

#### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

R. Osterhof, Ferrysburg. Geo. A. Sage, Rockford. E. B. Sunderlin, Palo. E. H. Sisson, Sisson Bross, Freeport. R. Weertman, Zeeland. D. W. Martin, Lakeview. J. E. Rice, Rice & Lillie, Coopersville. John J. Bale, Macomber & Bale, Lakeview. John V. Kirtland, Lakeview. J. O. Look, Lowell. W. H. Beach, Holland. R. E. Werkman, Holland. E. A. Carpenter, Colborn & Carpenter. Cale donia.

R. E. Werkman, Holland.
E. A. Carpenter, Colborn & Carpenter. Caledonia.
H. Brusse, Zeeland.
Fred R. Hayward, Casnovia.
R. A. Hastings, Sparta.
A. S. Hobert, Bi's Rapids.
C. Clever, Mi da ville.
L. A. Paine, Sparta.
Byron McNeal, Byron Center.
H. M. Patrick, H. M. Patrick Co., Leroy.
Mrs. J. Hunter, Lakeview.
Jas. Campbell, Westwood.
T. H. Peacock, Reed City.
H. M. Harroun, McLain.
J. C. Benbow, Cannonsburg.
C. V. Riegler, Reigler, Roush & Co., Freeport.
Geo. E. Delano, Delano & Co., Allegan.
J. Raymond, Berlin.
G. H. Walbrink, Allendale.
B. Fisher, Cressy's Corners.
W. C. Murray, Lowell.
I. J. Ouick, Allendale.
R. H. Toopping, Casnovia.
Mrs. J. DeBri, Byron Center.
A. J. White, Bass River.
N. DeVries, Jameetown,
Wm. Vermeulen, Beaver Dam.
John Kamps, Zutphen.
Sidney Stark, Allendale.
Jay Marlatt, Berlin.
J. P. Cordes. Alpine.
Mr. Ball & Co., Grand Haven.
G. A. Betli, Ball & Co., Grand Haven.
Roscommon Lumber Co., Meredith.
Vorhorst & Co., Overisel.
A. W. Wort, Hudsonville.

Vorhorst & Co., Overisel. A. & L. M. Wolf, Hudsonville. D. Martin, Otia. T. McLellan, Denison S. T. McLehan, Denison. R. Purdy, Fremont. W. W. Forrester, Pierson. M. H. McCoy, Grandville. W. T. Long, Vicksburg. Gus, Begman, Bauer, E. C. Foot, West Carlyle. W. T. Long, Vicksburg. Gus. Begman, Bauer, E. C. Foot, West Carlyle. Eli Runneis, Corning. Scoville & McAuley, Edgerton. C. H. Shaffer, Onota. Geo. S. Smith, Casnovia, Nelthorp & Van Etta, Nunica. E. Lockebye, White Cloud. E. Lockebye, White Cloud. E. F. Hiler, Fruitport. C. Durkee, Altona. Philips & Babcock, Allendale. H. Coykendall, Allegan. Jorgensen & Hemigsen, Grant. D. Fleming, Riverdale. D. B. Galentine, Bailey. H. J. Fisher, Hamilton. L. N. Fisher, Dorr. A. W. Fenton & Co., Bailey. H. M. Bartholomew, Wayland. J. Q. Look, Lowell. S. D. Kenney, Covert. J. Grutter, Grandville. J. J. Lamoreux, Fennville. C. I. Rathbun, Freemont. E. S. Hipkins, Blanchard. Neuman & Esbaugh, Dorr. A. M. Herrington, Freeport. F. Goodman & Co., Buinp's Corners. E. S. Botsford, Dorr. Walter Woodhams, Plainwell. Dr. A. E. Gates, Crystal. Geo. W. Bevins, Tustin. E. N. Thayer, Lyons. Herder & Lahuis, Zeeland. Jno. Spring, Spring & Lindley, Bailey. Welch Folding Bed Co., Sparta. Geo. E. Pantlind & Co., Tustin. A. W. Blain, Dutton. N. Bouma, Fisher Station. D. Gale, Grand Haven. G. W. Stevens, Austerlist. Moerdyk, DeKruif & Co., Zeeland. R. G. Smith, Wayland. Geo. Carrington, Trent, Velzy Bros., Lamont. G. Van Den Bosch & Bro., Grand Haven T. J. Sheridan & Co., Woodville. Nelson F. Miller, Lisbon. Geo, Carrington, Hons
Velzy Bros., Lamont.
G. Van Den Bosch & Bro., Grand Haven.
T. J. Sheridan & Co., Woodville.
Nelson F. Miller, Lisbon.
W. M. Rodgers, Fennville.
G. Ten Hoor, Forest Grove.
Jno. Demsta, Beaver Dam.
A. C. Barkley, Crosby,
Miss L. Dane, Cedar Springs.
L. R. Rodgers, Eastport.
Mrs. P. Hunsicker, Woodland.
Mrs. L. Knowles, Volney
C. S. Comstock, Pierson.
O. F. & W. P. Conklin, Ravenna.
C. K. Hoyt, Hudsonville.
M. Mindernout. Hanley.
Geo. W. Bartlett, Ashland Center.
L. P. Saxton, Pelston.

Geo. W. Bartlett, Abatan L. P. Saxton, Pelston. Lacob Van Putten, J. Van Putten & Sons, Jacob Van Putten, J. Van Putten lland. R. Ford, Christie & Co., Muskegon. R. Ford, Christie & Co., Music B. Burlington, Bradley.
B. Burlington, Bradley.
G. Brusse & Son., Zeeland.
B. Bain, Petoskey.
Mrs. M. Burbank, Spring Lake.
Den Herder & Tanis Vriesland.
Henry DeDline, Jamestown.
D. H. Decker, Zeeland.
A. Purchase, South Blendon.
A. F. Harrison, Sparta.
M. Heyboer & Bro., Drenthe. A. F. Harriski, Bro., Drenthe. Johnson & Seibert, Caledonia. Mm. Karsten, Beaver Dam. Anna Mulder, Spring Lake. J. McPherson, Lowell. Miss Bella Patterson, Spring A. Steketee, Holland. C. F. Sears, Rockford. M. P. Shields, Hilliards. Walter Struik, Jamestown. Walter Struik, Jamestown. John NanEenenan, Zeeland. COOPERAGE. D. Quay quotes as follows, f. STAVES. Red oak flour bbl. staves..... Eim White oak tes staves, s'd and j' White oak pork bbl. Produce barrel staves... Tight bbl, and h'ds to match... HEADS. WOODENWAJ Standard Pails, two hoop..... Standard Pails, three hoop... Standard Pails, three hoop... Pails, ground wood Maple Bowls, assorted sizes... Butter Pails, ash Butter Ladles... Rolling Pins... Clothes Pounders... Clothes Pins... Mon Stocks. Mop Stocks...... Washboards, single. Washboards, double ..... BASKETS.



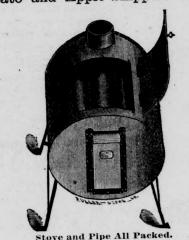
• This is the only Stove in the market used for heating of laden with potatoes or fruit, in which is combined economy fuel, and perfect safety while cars are in transit.

The designs shows position of door and air-draught, wh

is convenient for using large blocks of wood, and giving the fireman perfect control over the volume of heat required.

Three and one-half joints of five inch pipe, with damper, two five inch elbows, one tin collar and a strap complete the outfit, all of which can be readily packed inside the stove for return shipment.

Commission Merchants, Potato and Apple Shippers will



promote their best interests by sending for Price-List or ple Stove.

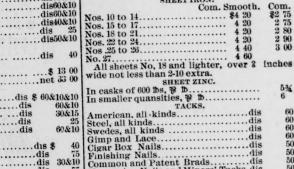
Stove in Operation

| FOSTER, STEVENS & CO |
|----------------------|
| SOLE MANUFACTURERS,  |

Grand Rapids, - Mich

LUMBER, LATH AND SHINGLES. bardware These prices are for cash buyers, promptly and buy in full packages. AUGERS AND BITS. Ives', old style. N. H. C. Co. Douglass' Pierces' Snell's Cook's Jennings', genuine..... Jennings', imitation..... BALANCES. Spring ... BARROWS. BELLS. Hand ..... Cow.... Call ..... Hand ..... 

|   |                                 | Carlo I.   |   |                                      | and and and                          |  |                             | Provide State        |
|---|---------------------------------|--|---|--------------------------------------|--------------------------------------|--|-----------------------------|----------------------|
| 7   | Clar<br>Ive                     | r's, small,<br>s', 1, \$18 0   | \$18 00;<br>0; 2, \$24                                      | NSIVE BI<br>large, \$<br>1 00; 3, \$ | 26 00.<br>30 00.                     | dis<br>dis                                     | 20<br>25                    |                      |
|   |                                 | erican Fi.<br>ston's<br>w Americ<br>holson's.<br>ller's  | le Assoc  |                                      |                                      | dia  | 20.8-10                     | •                    |
| <b>R.</b>                                   | Nos                             | ler's Hor<br>s. 16 to 20,<br>t 12<br>Discount.   | GALVA<br>22 ai  | NIZED I<br>nd 24, 2                  | RON,<br>5 and 2<br>14                | 6, 27<br>15                                    | 50& 5<br>28<br>18           |                      |
| 14  | Sta                             | nley Rule  | and Le  | vel Co.'s                            |                                      | .dis   | 50                          |                      |
| cars<br>y in                                | Kil<br>Yei<br>Ma                | ydole & C<br>o's<br>rkes & Pl<br>son's Soli<br>cksmith'  | umb's.<br>d Cast S  | Steel                                | J. Hand                              | dis<br>30 c                                    | 40&10<br>list 50            |                      |
| hich  | Ban<br>Cha<br>Kie               | rn Door F<br>ampion, s<br>ider, woo  | Cidder M<br>anti-fric<br>d track                            | fig. Co.,                            | Wood t                               | dis  | 50&10<br>60&10<br>40        |                      |
|   | Ga<br>Sta                       | te, Clark'<br>te<br>rew Hook   | 8, 1, 2, 3.   |                                      | per d                                | dis<br>loz, ne<br>1/4 14                       | 60<br>et, 2 50              | ;                    |
|   | a<br>Sei<br>Sei<br>Sei          | rew Hook<br>Ind longe<br>rew Hook<br>rew Hook<br>rew Hook<br>rew Hook<br>rap and T                   | and Ey<br>and Ey<br>and Ey<br>and Ey                        | e, ½<br>e %<br>e %<br>e, %           |                                      | .net<br>.net<br>.net<br>.net<br>dis            | 3½<br>10½<br>8½<br>7½       |                      |
|   | Ja                              | panned T   | in War  | e                                    |                                      |  | 2                           | 5                    |
|   | Gr<br>Gr<br>Gr                  | ub 1<br>ub 2<br>ub 3   |   | KNOBS.                               |                                      | \$11 00<br>11 50<br>12 00                      |                             |                      |
|   | D<br>D<br>D<br>D<br>D<br>D<br>P | or, mine<br>bor, porce<br>bor, porce<br>or, porce<br>rawer and<br>cture, H.                          | elain, ja<br>elain, pla<br>elain, tr<br>l Shutte<br>L. Judd | twimmi                               | ngs<br>nings<br>mmings<br>s<br>elain | s<br>dis                                       | 4<br>4<br>4<br>4<br>40&1    | 55500                |
|   | R                               | emacite .<br>ussell & I<br>allory, Wi<br>ranford's<br>orwalk's                                       | LO<br>rwin Mf   | CKS-DO                               | OR.<br>new lis                       | tdis   | 4                           |                      |
|   | St                              | taniey Ru  | le and I  | LEVELS<br>Level Co.                  | 's<br>s.                             |  | .dis 7                      | 0                    |
|   | A<br>H<br>H                     | dze Eye.<br>unt Eye.<br>unt's  |   |                                      | \$1<br>\$18                          | 6 00 d<br>5 00 d<br>50 dis                     | is<br>is<br>20 & 1          | 50<br>50<br>10       |
|   | D                               | perry & U  | 0. 1, 10  | MILLS.                               | 10u                                  |  | · uno ·                     |                      |
| 3   |                                 | offee, Par<br>offee, P. S<br>offee, Lar<br>offee, En   | MO  | TASSES                               | GATES.                               |  | .uib                        | ~~                   |
|   | E                               | tebbin's l<br>tebbin's (<br>Interprise   | Pattern<br>Genuine<br>e, self-n                             | neasurin<br>NAILS                    | g                                    |  | .dis                        |                      |
|   | - 16                            | d and 9 d<br>d and 7d  | adv   |                                      |                                      | Bs K   |                             | 30                   |
| Sam   |                                 | d and 5d<br>d advanc<br>d fine ad<br>Ulinch nai<br>Finishing<br>Size—inch<br>Adv. P ke<br>Steel Nail | vance<br>ls, adv.<br>10<br>ies { 3<br>g \$1                 | d 8d<br>21/2<br>25 1 50              | 6d<br>2<br>1 75                      | 4d<br>1½<br>2 00                               | 3                           | 00<br>75             |
|   |                                 | Zinc or tin<br>Zinc, with<br>Brass or<br>Reaper<br>Olmstead  | s—2 ou.<br>n, Chase<br>n brass b<br>Copper.                 | OILER<br>'s Paten<br>ottom           | s.<br>tper                           | gross  | dis608<br>dis<br>dis<br>dis | 50<br>50<br>1et      |
| 30  |                                 | Olmstead<br>Ohio Tool<br>Sciota Ber<br>Sandusky<br>Bench, fir<br>Stanley H                           |   | PLAN                                 | <b>E</b> . <b>B</b> .                |  | Ala                         | 15                   |
|   |                                 | Fry, Acm<br>Common.<br>Dripping<br>Iron and<br>Copper B  | ne  | PAN                                  | o.'s, wo                             | ood  | dis 50.<br>dis 60.          | \$10<br>\$10<br>\$10 |
| <u></u> .                                   | _                               | Iron and   | Tinned  | RIVE                                 | TS.                                  | d  | is                          | 40<br>60             |
| •   |                                 | "A" Woo<br>"B" Woo   | PATEN<br>od's pate<br>od's pat.<br>Broken                   | planish<br>packs                     | ed, Nos                              | RON.<br>los. 24<br>. 25 to<br>extra.           | to 27                       | 10<br>9              |
| who p                                       | ay                              | Sisal, ½ i   | n. and  | larger                               |                                      |  |                             | 9%<br>13%            |
| dis604<br>dis604<br>dis604<br>dis604        | &10<br>&10<br>&10               | Steel and<br>Try and I<br>Mitre  | Iron<br>Bevels  | SQUA                                 |                                      |  | lis<br>lis<br>lis           | 70<br>60<br>20       |
| dis60.<br>dis60.<br>dis40.<br>dis<br>dis50. | &10<br>&10<br>25<br>&10         | Nos. 10 t<br>Nos. 15 t<br>Nos. 15 t<br>Nos. 22 t<br>Nos. 25 t<br>Nos. 27<br>All she<br>wide not      | o 14<br>o 17<br>o 21<br>o 24                                |                                      |                                      | \$4 20<br>. 4 20<br>. 4 20<br>. 4 20<br>. 4 20 |                             | 275 275 280 290 300  |
| \$ 1  | 40<br>3 00<br>3 00              | Nos .25 t<br>No. 27<br>All she<br>wide not   | eets No,<br>t less th                                       | 18 and 1<br>an 2-10 e                | ighter,<br>xtra.                     | . 4 6<br>over                                  | 0<br>3 ind                  | ches                 |



....dis \$ 60&10&10

60&10 30&15

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.dis

|  | a String 4 or 6 inch  | allinge new new new new  |
|--|---|--|
|  | C Strips, 4 or 6 inch.       27 90         No. 1 Fencing, all lengths.       15 00         No. 2 Fencing, 12, 14 and 18 feet.       12 00         No. 2 Fencing, 12, 14 and 18 feet.       12 00         No. 2 Fencing, 16 feet.       12 00         No. 2 Fencing, 16 feet.       12 00         No. 2 Fencing, 4 inch.       15 00         No. 2 Fencing, 4 inch.       15 00         No. 2 Fencing, 4 inch.       20 00         Bevel Siding, 6 inch, A and B.       14 50         Bevel Siding, 6 inch, No. 1 Common.       9 00         Bevel Siding, 6 inch. No. 1 Common.       9 00         Piece Stuff, 2x4 to 2x12, 12 to 16 ft.       11 00         Piece Stuff, 2x4 to 2x12, 12 to 16 ft.       11 00         Dressed Flooring, 6 in., No. 1 common.       14 00         Dressed Flooring, 6 in., No. 2 common.       14 00         Dressed Flooring, 6 in., No. 2 common.       14 00         Dressed Flooring, 4 in., A. B and Clear.       35 00         Dressed Flooring, 4 in., No. 2 com'n 16 00       Dressed Flooring, 4 or 5 in., No. 2 com'n 14 00         Beaded Ceiling, 4 or 5 in., No. 2 com'n 14 00       Beaded Ceiling, 4 or 5 in., No. 2 com'n 14 00         Dressed Flooring, 4 or 5 in., No. 2 com'n 14 00       XXX 18 in. Thin.       2 75         No. 2 or 5 in. C. B 18 in. Shingles | Plow   |
|  | No. 2 Fonging 12, 14 and 18 feet  |  |
| ALL MARK - CARL  | No. 2 Fencing, 18, 11 that to 10 10 12 00   | wrought Barrel Bolts   |
|  | No. 1 Fonging 4 inch  | Cast Barrel Bolts  |
| Taba   | No. 1 Fencing, 4 inch   | Cast Barrel, brass knobs   |
| Lake.  | No. 2 Felicing, 4 men. 4 or 6 inch  | Cast Square Spring   |
|  | Bowel Siding 6 inch A and B   | Wrought Barrel Bolts.<br>Cast Barrel Bolts.<br>Cast Barrel, brass knobs.<br>Cast Square Spring.<br>Cast Chain.<br>Wrought Barrel, brass knob.<br>Wrought Barrel, brass knob.<br>Wrought Sunk Flush.<br>Wrought Sunk Flush.<br>Flush.   |
|  | Bevel Siding 6 inch C 14 50   | wrought Barrel, brass knob   |
|  | Bevel Siding, 6 inch, Vo. 1 Common 9 00   | Wrought Square   |
|  | Bevel Siding, 6 meh. No. 1 Common 20 00   | Wrought Sunk Flush   |
|  | Bevel Siding, 6 men, Clear  | Wrought Bronze and Plated Kno  |
|  | Piece Stull, 2X4 to 2X12, 12 to 10 ft.  | Flush  |
|  | \$1 additional for each 2 feet above to it. 36 00   | Ives' Door   |
|  | Dressed Flooring, 6 In., A. D   | BRACES.  |
| . o. b. at Bailey:   | Dressed Flooring, 6 In. U 17 00   | Barber   |
|  | Dressed Flooring, 6 In., No. 1, common 14 00  | Barber   |
|  | Dressed Flooring off., No. 2 common If co   | Backus<br>Spofford<br>Am. Ball   |
| M @ 6 00<br>M @ 5 25<br>I't.M @21 00   | Beaded Ceiling, 6 in. \$1 00 additinal.   | Sponord  |
| M .@ 5 25<br>'t.M @21 00   | Dressed Flooring, 4 in., A. B and Clear. 35 00  | Am. Ball   |
| 't.M @21 00  | Dressed Flooring, 41n., C   | BUCKETS.   |
| " M 19 50@22 00  | Dressed Flooring, 4 or 5 in., No. 1 com in 10 00  | Well, plain  |
| M 19 50@22 00<br>M @ 4 75<br>M @17 00  | Dressed Flooring, 4 or 5 in., No. 2 com n 14 00   | Well, plain  |
| M @17 00   | Beaded Ceiling, 4 inch, \$1 00 additional.  | BUTTS, CAST.   |
|  | (XXX 18 in. Standard Shingles 3 10  |  |
|  | 2 XXX 18 in. Thin   | Cast Loose Pin, figured  |
| et 15@ 16  | XXX 16 in   | Cast Loose Pin, Berlin bronzed   |
| 12@ 13   | No. 2 or 6 in. C. B 18 in. Shingles 1 15  | Cast Loose Joint, genuine bronzed  |
| 12@ 13<br>18 M 23 09@26 90<br>18 M 19 00@21 00   | No. 2 or 5 in. C. B. 16 in 1 40   | Wrought Narrow, bright fast join   |
| *8 M 19 00@21 00   | Leth 175@ 2 00  | Wrought Loose Pin  |
| @ 4  |   | Wrought Loose Pin, acorn tip   |
| @ 41/2   | HARDWOOD LUMBER.  | Cast Loose Pin, figured.<br>Cast Loose Pin, Berlin bronzed.<br>Cast Loose Joint, genuine bronzed<br>Wrought Narrow, bright fast join<br>Wrought Loose Pin, acorntip.<br>Wrought Loose Pin, acorntip.<br>Wrought Loose Pin, japanned.<br>Wrought Loose Pin, japanned, sil<br>tinned |
| 314@ 34  |   | Wrought Loose Pin, japanned, sil   |
|  | The furniture factories here pay as follows   | tipped<br>Wrought Table<br>Wrought Inside Blind<br>Wrought Brass.  |
|  | for dry stock:  | Wrought Table  |
| 't. M 11 00@12 50<br>f't. M 10 00@11 00  | Deserved log min @13 00   | Wrought Inside Blind   |
| f't.M 10 00@11 00  | Basswood, log-run   | Wrought Brass  |
| M 7 00@ 8 25   | Birch, log-run  | Blind Clark's  |
| M 6 00@ 6 75   | Birch, Nos. 1 and a @13 00  | Blind Parker's   |
| M 7 00@ 8 25<br>M 6 00@ 6 75<br>M 3 75@ 4 50<br>B 00@ 7 00   | Black Ash, 10g-run  | Wrought Brass.<br>Blind, Clark's.<br>Blind, Parker's.<br>Blind, Shepard's.   |
| 8 00@ 7 00   | Cherry, 10g-run   | CAPS.  |
|  | The furniture factories here pay as follows         for dry stock:       @13 00         Basswood, log-run.  | UAPS.  |
|  | Cherry, cull 13 00@15 00  | Ely's 1-10<br>Hick's C. F.<br>G. D.  |
| n'd.M 1 00@ 1 10   | Maple, log-run  | Hick's C. F  |
|  | Maple, soft, log-run  | G. D   |
| 1 15@ 1 20   | Maple, Nos. 1 and 2   | Musket   |
| • 75(7) 0  | Maple, clear, nooring   | CATRIDGES.<br>Rim Fire, U. M. C. & Winchester<br>Rim Fire, United States<br>Central Fire.  |
|  | Maple, white, selected  | Dim Thus IT M C & Winchester   |
| 30@ 3  | Red Oak, log-run  | Dim Fino United States   |
| 25@ 2  | Red Oak, Nos. J and 2   | Control Fire   |
|  | Red Oak, quarter sawed  | Central File   |
| RE.  | Red Oak, No. 1, step plank  | CHISELS.   |
|  | Walnut, log-run   | Socket Firmer<br>Socket Framing<br>Socket Corner   |
|  | 2 Walnut, Nos. 1 and 2  | Socket Framing   |
|  | Walnuts, culls  | Socket Corner  |
|  | Grey Elm, log-run 14 00018 00   | Socket Slicks.<br>Butchers' Tanged Firmer<br>Barton's Socket Firmers.  |
|  | White Ash, log-run  | Butchers' Tanged Firmer  |
|  | Whitewood, log-run  | Barton's Socket Firmers  |
|  | 0   | Cold   |
| $\begin{array}{c} \textbf{RE.} & & 5 \\ & & 4 \\ & & 4 \\ & & 3 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 1 \\ & & 2 \\ & & 2 \\ & & 1 \\ & & 1 \\ & & 2 \\ & & 1 \\ & & 2 \\ & & & 2 \\ & & & 2 \\ & & & 2 \\ & & & 2 \\ & & & 2 \\ & & & 2 \\ & & & &$ | COAL AND BUILDING MATERIALS.  | COMBS.   |
|  | 0 00111 1111 1  | Commer Lowronce's  |
|  | A. B. Knowlson quotes as follows:   | Tatablia   |
|  | 5 Ohio White Lime, per bbl  | Curry, Lawrence's  |
|  | 0 Onio white Lime, per obtained 85  | COCKS.   |
|  | 5 Onio white Line, car lots   | Brass, Racking's   |
|  | 0 Louisville Cement, per bol 1 30   | Bibb's   |
|  | 0 Akron (ement per bol  | Bibb's   |
|  | 5 Brifalo Cement, per obt 1 05@1 10   | Fenns'   |
|  | 5 Car lots 250 30   | COPPER.  |
|  | Plastering hair, per bu 175   | Planished, 14 oz cut to size   |
|  | Stucco, per bbl   | 14x52, 14x56, 14 x60<br>Cold Rolled, 14x56 and 14x60   |
|  | U Land plaster, per ton 2 50  | Cold Rolled, 14x56 and 14x60   |
|  | 10 Land plaster, car lots   | Cold Rolled, 14x48   |
|  | 5 Fire brick, per M   | DRILLS   |
|  | 50 Fire clay, per bbl 8 00  | Morse's Bit Stock  |
| 4  | 0         Onio W hite Linke, per bbl.         65           5         Ohio W hite Linke, per bbl.         130           6         Akron Cement, per bbl.         130           0         Akron Cement per bbl.         130           0         Akron Cement per bbl.         130           0         Brifalo Cement, per bbl.         105           105         Brifalo Cement, per bbl.         105           105         Carlots         ""  | Taper and Straight Shank   |
| 1<br>3<br>4<br>5<br>6<br>7<br>7<br>8<br>8<br>8<br>8<br>8<br>9  | 25       COAL.         00       Anthracite, egg and grate, car lots \$5         01       Anthracite, stove and nut, car lots 6         02       Cannell, car lots 6         030       Cannell, car lots 3         04       Connell, car lots 3         05       Ponio Lump, car lots 3         06       07         07       Blossburg or Cumberland, car lots 3         05       Portland Cement  | Morse's Bit Stock<br>Taper and Straight Shank<br>Morse's Taper Shank<br>Corrugated   |
| 6  | 0 Anthracite, stove and nut, car lots 6 0006 20   | ELBOWS.  |
| 7  | 00 Cannell, car lots  | Com 4 piece, 6 in.   |
|  | On Ohio Lump, car lots  | Corrugated   |
| 3  | 75 Blossburg or Cumberland, car lots. 4 5005 00   | Adjustable   |
| 2  | 5 Portland Cement 3 5004 00   | Aujustable   |
|  |   |  |

| die 20.8-10   | Fillishing Addistant Brods dis 50  |
|---|--|
| dia 75  | Common and Fatent Brads. Tacks die 50  |
| dia 205-10  | Hungarian Nalls and Miners Lacas. dig 50   |
| dis 00010   | Trunk and Clout Nalls dig 45   |
|   | Tinned Trunk and Clout Nansdis   |
|   | Leathered Carpet Tacks   |
|   | TINNER'S SOLDER.   |
|   | No. 1. Refined 12 50   |
| dis 60&10   | Market Half-and-half 16 00   |
| dis 60x10   | Strictly Half-and-half 17 50   |
| dis 60  | TIN PLATES.  |
| ob  | Cards for Charcoals, \$6 75.   |
| dis 60&10   | 10 10x14 Charcoal 5 75   |
| dis 60&10   | TY 10x14.Charcoal  |
|   | IC 12x12 Charcoal 6 25   |
| dia @ 40  | TY 12x12 Charcoal  |
|   | IC 14x20 Charcoal 575  |
| dis board   | TV 14×20 Charcoal 725  |
| dis 50  | IX 11x20 Charcoal 8 75   |
| dis net   | 1XX, 14X20, Charcool 10 77   |
|   | 1XXX, 14X20, Charcool 12 55  |
| \$ 3 50   | IXXXX, 14X20, Charcoal 15 50   |
| 4 00  | IX, 20x28, Charcoal 6 50   |
|   | DC, 100 Plate Charcoal 8 50  |
|   | DX. 100 Plate Charcoal 10 50   |
| dis 70&10   | DXX, 100 Plate Charcoal 19 50  |
| dis 70&10   | DXXX, 100 Plate Charcoal   |
| ddis 60&10  | Emissing Analysis         Brades         dis         50           Hungarian Nails and Miners' Tacks. dis         50         50           Trunk and Clout Nails         dis         50           Tinned Trunk and Clout Nails         dis         50           Tinned Trunk and Clout Nails         dis         45           Leathered Carpet Tacks         dis         35           TINNER'S SOLDEE         12         50           Market Half-and-half         16         60           Strictly Half-and-half         17         50           TIN PLATES.         Cards for Charcoals, \$6         75.           IC.         10x14, Charcoal         7         25           IX.         10x14, Charcoal         7         75           IX.         14x20, Charcoal         7         75           IX.         14x20, Charcoal         10         77           IXX.X.         14x20, Charcoal         12         50           DC.         100         12         55         50           DX.         100         12         55         50           DX.         100         12         50         50           DX.         100         12 |
| ntdis 60&10   | rates.   |
| dis 60&10   | Roofing, 14x20, IC   |
|   | Roofing, 14x20, IX 0 15  |
| dis 60& 5   | Roofing, 20x28, IC 11 00   |
| lver  | Roofing, 20x28, IX 14 00   |
| dis 60& 5   | TIN-LEADED.  |
| dis 10&60   | IC, 14x20, choice Charcoal Terne 5 50  |
| dis 10&60   | IX. 14x20, choice Charcoal Terne   |
| dis 75  | rates.       5 25         Roofing, 14x20, IC.       5 25         Roofing, 14x20, IX.       6 75         Roofing, 20x28, IC.       11 00         Roofing, 20x28, IX.       14 00         TIN-LEADED.       10         IC, 14x20, choice Charcoal Terne.       5 50         IX, 14x20, choice Charcoal Terne.       11 00         IC, 20x28, choice Charcoal Terne.       11 00         IX, 20x28, choice Charcoal Terne.       11 00         IX, 20x28, choice Charcoal Terne.       11 00         IX, 20x28, choice Charcoal Terne.       14 00         TRAPS.       700   |
| dis 80  | IX. 20x28, choice Charcoal Terne 14 00   |
| dis 80  | TRAPS.   |
| lver<br>dis 60& 5<br>dis 10&60<br>dis 10&60<br>dis 75<br>dis 80<br>dis 80<br>dis 70 | Steel, Game  |
|   | OneidalCommuntity, Newhouse'sdis 35  |
|   | Oneida Community, Hawley & Norton's60&10   |
| per m \$ 65   | Horehkiss'   |
| 60  | S. P. & W. Mfg. Co.'s  |
| 60<br>35<br>60  | Monse, choker  |
| 60  | Mouse, delusion\$1 50 \$ doz   |
|   | WIDE   |
| new list50&10<br>dis50&10<br>dis30&10   | Detabt Mankat dis 67%  |
| dis50&10  | Bright Market  |
| die30&10  | Annealed Markot  |
|   | Coppered Market dis 55   |
|   | Extra bannig   |
| dis 10  | Tinned Market  |
| dis 10  | Tinned Broom   |
| dis 75  | Tinned Mattress.   |
| dis 75  | Coppered Spring Steel dis 50   |
| dis 75<br>dis 75<br>dis 75<br>dis 75<br>dis 40<br>dis 20<br>dis 20                  | Tinned Spring Steel  |
| dis 20  | Plain Fence, colvenized  |
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|   | new list net   |
| dis 40&10   | Copper now list net  |
| dis 2   | Brass  |
|   | WIRE GOODS.  |
|   | Bright dis 70&10&10  |
|   | dis 70&10&10   |
|   | Hook's   |
| 40001   | Gate Hooks and Eves dis 70&10&10   |
| 40&1  | 0     Bright     dis     70&10&10       0     Screw Eyes     dis     70&10&10       0     Hook's     dis     70&10&10       0     Gate Hooks and Eyes     dis     70&10&10       0     WRENCHES     70&10&10   |
|   | Portor's Adjustable nickeled   |
|   | L Cac's Convine  |
|   | 1 Coes benuine   |
| 2   | Coe s Patent Agricultural, wrought, dis 75\$10\$10   |
|   | 2 Coe's Patent, maneable   |
|   | Baxter's Adjustable, nickeleddis 60<br>Coe's Genuinedis 75&10<br>Coe's Patent Agricultural, wrought, dis 75&10<br>Coe's Patent, mileabledis 75&10&10<br>MISCELLANEOUS  |
| dis 4   | 0 Bird Cages   |
| dis 4   | Pumps, Cistern   |
| dis 4   | U Screws, new list dis50\$10\$10   |
|   | Casters, Bed and Platedissocriterio  |
| doz net \$.8  | b Dampers, American  |
| dis 20&1  | U FORKS, noes, rakes and an steer goods  |
| dis 36&1  | MISCELLAREOUS.       50         0       Bird Cages.       50         0       Pumps, Cistern.       dis 70&10         0       Screws, new list.       80         Casters, Bed and Plate.       dis50&10&10         5       Dampers, American       40&10         0       Forks, hoes, rakes and all steel goods.       60&10&5         0       Copper Bottoms.       25e  |

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

Entered at the Postofice at Grand Rapids a Second-class Matter.]

#### WEDNESDAY, DEECMBER 15, 1886.

#### RETAIL GROCERS' ASSOCIATION.

Interesting Session of the Local Body. There was a good attendance at the regular semi-monthly meeting of the Retail Grocers' Association last Tuesday evening. President Coye presided for the first time. Applications for membership were received from the following grocers, all of whom were elected members of the Association: A. W. Fowler, 398 Second street; Chas. McCool, 72 Calder street; Nicholas Bouma, Fisher Station.

Under the head of unfinished business, the question of jobbers harboring delinquents came up for action. Geo. Dunaven renewed his motion to the effect that members of the Association withdraw their patronage from any jobbing house harboring dead-beats. M. C. Goossen and E. E. Walker stated that they had been assisted in the collection of accounts against jobbers' help by their employers. Collector Cooper said that, with one exception, he was met in an open handed manner and told how to proceed to secure the collection of accounts against the persons referred to. The discussion seemed to be narrowed down to the attitude of Evart. one jobbing house, and A. J. Elliott suggested that a committee of three be appointed by the chair to wait on the house in question and receive any explanation the latter has to offer. E. J. Herrick deprecated harsh measures and suggested that the Secretary be instructed to communicate with the house by letter. J. H. Terrill objected to such a a course, on the ground that the communication might go in the waste basket, whereas a call from a duly authorized committee would compell the house to commit itself one way or the other.

Mr. Dunaven's motion was then put to a vote and lost, when A. J. Elliott moved that the Secretary be instructed to notify the house of the action of the Association and await an answer before proceeding further in the matter, which was adopted. President Coye then read his inaugural

address, as follows:

To the Members of the Retail Grocers' Asso-

GENTLEMEN-In assuming the duties of the position to which you have called me, it has seemed to me proper to state, as best I may, the causes which led to this organization, what it has accomplished and to outline a few of the necessities of the future.

About thirteen months have elapsed since a dozen or fifteen grocers of this city, in answer to repeated calls published in THE MICHIGAN TRADESMAN, met at THE TRADESMAN office to discuss the great question of organization. Of the necessity which existed for prompt action, there seemed to be but one opinion and it was unanimously decided to form an organization to be here the Datable Company of the to be known as the Retail Grocers' Association of Grand Rapids. At that time there were but two like as-

sociations in Michigan, namely at Traverse City and Muskegon. At the next meeting, November 10, 1885, our present constitution was adopted and your retiring officers elect-ed to do the work of the first year. How well that work has been done is evidenced by the fact that at the end of one short year. instead of sixteen members we have now in our Association 116 members. Instead of three feeble associations in the State we

On Finance—H. A. Hydorn, Milo G. Ran-dall and H. G. DeGraff. On Rooms—Milo G. Randall, Jas. Farns-worth and Geo. Dunaven. On Arbitration—E. J. Herrick, J. Geo. Lehman and A. Rasch. On Complaints—B. F. Emery, Leonard Kipp and Cornelius J. Van Halteran.

W. S. Coleman for the past fourteen months buyer and manager for the Gunn Hardware Co., has voluntarily severed his connection with that concern and engaged with Foster, Stevens & Co. as assistant to Buyer Philbrick. Mr. Coleman is a worker Large

accession to his new employers. E. J. Herrick moved that the address be placed on file, and E. A. Stowe moved as an amendment that the chair appoint a spec-

ial committee of three to consider the President's recommendations and report on the same at the next meeting. The amended motion was adopted and the chair appointed as such committee Messrs. Stowe, Herrick and Lawton.

The Secretary reported the result of an interview with President Garfield, of the Grand River Valley Horticultural Society, on the market question, and at his suggestion, ex-President Herrick was instructed to appear before the next meeting of the Society and explain the means the Association proposed to adopt to secure the establishment of a public market. Collector Cooper presented his usual re-

port and the meeting adjourned.

of the M. B. M. A.

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard,

2. Are female clerks to be preferred to male assistants under any circumstances?

Accepted by Frank Hibbard, Evart. 3. Should outlawed accounts be consider-

ed by our local associations? 4. How old should an account be before the collection system of an association

should be used? 5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the pay-ment of his debts?

6. Ought the daily papers to publish wholesale quotations? 7. Is it feasible and desirable to quote the

wholesale price of merchandise-hardware and drugs accepted-by means of characters not understood by the public at large? 8. Is it possible to wholly abolish the

credit system? 7. How can the credit system best be cur-

tailed? 10. Is cutting in prices ever justifiable?

Anyone who will volunteer to answer any of the above queries, or anyone who has ad-TRADESMAN as soon as convenient.

STOP THAT COUGH

ALLEN'S UNG BALSAM

at any DRUGSTORE

TAKE IT FAITH-

FULLY, AND

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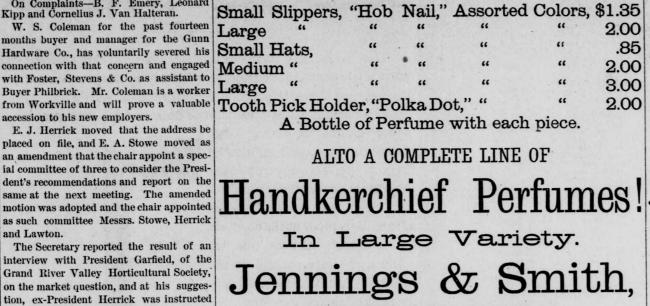
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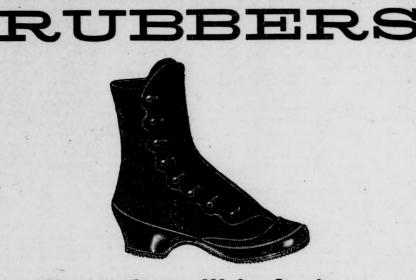
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And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH. Write for Prices.



G. R. MAYHEW,

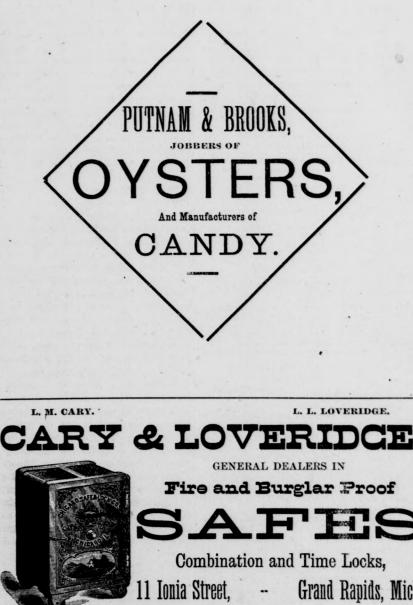
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Every can wrapped in colored tissue paper with signature and stamp on each can.



SNOW-SHOVELS

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FOR SALE BY

Dunton

PERFUMERS.

QUERIES.

To be Reported at the March Convention

shall have by January 1 about sixty asso-ciations and a State Association with a membership of about 1,200. With these re-sults-grand in the work already accomplished, grander still in the possibilities for the future—our Association has had much to do; and if to any one man, more than another, credit is due for the breaking away of the clouds which darkened our business life, that one is our Secretary, E. A. Stowe, through the instrumentality of THE MICHIGAN TRADESMAN. Of the State organization—but lately com

pleted with its cordial greeting and its well written papers and timely exchanges of opinion, a source of pleasure and profit to all—I need not speak at length; but I will briefly say that the officers then elected are doing a noble work, devoting time and money to the cause, firm in the belief that the results will be better methods of doing business, shorter hours of labor, a more un-iform and better defined credit system which will soon change to a cash basis; waging SCRIBNERS' MAGAZINE will be in the widest sense a magazine of general litera-ture, and each number will be fully illuswar on adulterations of all kinds; ferreting out and destroying forever the demoralizing dead-beat; in short, elevating and purifying our calling, so that in our Michigan circle business shall be done on the square and each do his level best to render the title trated. Some of the most notable papers to ap pear during the first year are a series of UN PUBLISHED LETTERS OF THACKERAY OF very great autobiographical value; EX-MIN-ISTER E. B. WASHBURNE'S REMINISCENCES Business Man a synonym for honor and jus-ISTER E. B. WASHEGERSE'S REMINISCENCES OF THE SIEGE AND COMMUNE OF PARIS; GLIMPSES AT THE DIARIES OF GOUVER-NEUR MORRIS, Minister to France at the close of the last century (giving description of social life and characters of the time); a

As we grow in experience, we find that our constitution is in need of radical changes, and I would suggest that as soon as convenient after the next State meeting a commit-tee be appointed to remodel the constitution.

Our treasury is very lean, owing to the small charges for initiation fees and dues, and I suggest that, beginning January 1, the initiation fee be raised to \$2 and the dues

Our collections have been better than we expected, perhaps, but there seems to be room for further improvement and I would recommend that a blank, similar to those in use in the Tustin and other associations, be furnished members, to be by them sent to delinquents, before sending their names to

delinquents, before sending their names to the Actuary. In conclusion, let me hope, gentlemen, that your officers and committees will have your kind assistance in the future as in the past, that the proposed change in the city charter be carried by the help of those in terested with us in the creation of a city market to a successful issue, and that the coming year may bring with it pleasure and profit to the business men of our city and State. Your committees for the ensuing year

Your committees for the ensuing year will be as follows:

BUT ONE REMEPY FOR COUGHS& COLDS AllensLungBalsam SOLD BY ALL DRUGGISTS AT 25 \$ 50 \$ \$ 100 PErottie J.N. HARRISS CO UMITED Scin. 0 SCRIBNER'S MAGAZINE PUBLISHED MONTHLY, WITH ILLUSTRATIONS.

First Number Ready Dec. 15.

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There is much excellent fiction, including a serial by HAROLD FREDERIC; stories ex-tending through several numbers by H. C.

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SOCIETY

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

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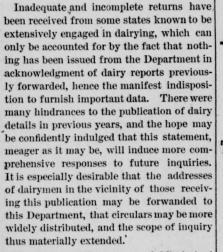
Also Grand Rapids Agent for Cleveland Baking Co.'s Crackers and Cookies. Full Stock on Hand at all Times.

#### THE DAIRY INDUSTRY.

#### Annual Report of the Department of Agriculture.

The condition of the dairy industry in the several states lying in what is usually termed the dairy belt, is herewith reported for the season of 1885, extending through a period of six months, beginning with May and ending with October. A census of this industry being impossible, with limited data, this report necessarily exhibits only the condition of the business as shown in the digest of remarks by persons who have sent returns from those states, giving the causes of depression, a mospheric influences, kind and character of cows employed and methods of feeding.

It will be observed that this business fluctuates, as does every other, having its ebbs and flows as circumstances vary, one section showing a prosperous outlook, whilst another may be depressed. Low prices attributed to competition with oleomargarine and like products; wet seasons depreciating the productive qualities of pasturage; droughts affecting both grass and water; severity of winter weather and insufficiency of shelter and feed; distance from market and excessive freights thereto, have all produced their various effects.



The States of Tennessee and Mississippi have lately embarked in dairying, and to such an extent that they may be justly classed among the dairy states, thus dispelling the illusory dairy belt. These States could more profitably, perhaps, than those farther north, engage in winter dairying, as their milder climate, with judicious management, would secure a more constant and uniform supply of milk. Efforts will be directed towards obtaining reports of their dairy industry.

It is very desirable to acquire data respecting winter dairying. Many dairies are operated all the year round; many only in winter. If the managers of the latter, whose efforts are exclusively directed towards winter work, would furnish details of management, with statement of results, giving the entire cost of manufacture, kinds of feed used, care of stock, etc., a comparison could be made with summer dairying that would prove instructive and advantageous to those farmers who are largely engaged in grainraising, and with whom scarcity of labor at that season prevents sufficient attention to dairy matters to secure success.

Now that the law respecting oleomargarine is to be enforced and the public are to be protected from imposition in its purchase, lest complaint may be expected from dairymen, the prosecution of the business will doubtless receive a fresh impetus. But one thing is certain-butter of inferior grades must be relegated to the soap-vat, and that of really good and wholesome grade must be placed on the market at a price commensurate with the cost of manufacture and remunerative returns. It is to be regretted that no. statement of the entire amount of imitation products man ufactured in this country can be obtained. It is variously estimated to be from sixty to seventy-five million pounds. The provisions of section 5 of the oleomargarine law will hereafter furnish this information. The collection of the revenue tax, should it do no more, will inform the public of the extent, and perhaps the methods, of these manufactures. The additional requirement of a distinctive coloring of these imitation articles would fully insure the public against imposition in their purchase, thereby protecting the producer of the genuine dairy products, as well as relieving the middlemen from the odium of selling goods of doubtful character. The unscrupulous retailer would find his avocation gone. The all-important information is still wanting to enable a tabular statement to be published of the various averages of milk, butter, cheese, value per cow, etc. Many of the dairymen in some of the states have responded cordially to the circulars of the Department; others have sent so few returns that no average could be deduced that would be just or creditable to a state. Until therefore, the replies are general and thorough in all particulars, a publication of averages must be withheld. When a great number of returns are received from dairymen, showing the condition of dairying in a majority of counties of a state, averages will be prepared for comparison of one county with another.



The Standard of Excellence **KINGSFORD'S** "Silver swego PURE AND Gloss" Pure KINGSFORD & SO STARCH. Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME ! ALWAYS ASK YOUR GROCER FOR THESE GOODS. BULKLEY, LEMON & HOOPS, Importers and Wholesale Grocers. Sole Agents for Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light. Jolly Time" Celebrated Fine Cut Tobacco. Dwinell, Hayward & Co.'s Roasted Coffees. Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt. "Benton" Tomatoes, Benton Harbor. "Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World. In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies. Mail orders are especially solicited, which invariably

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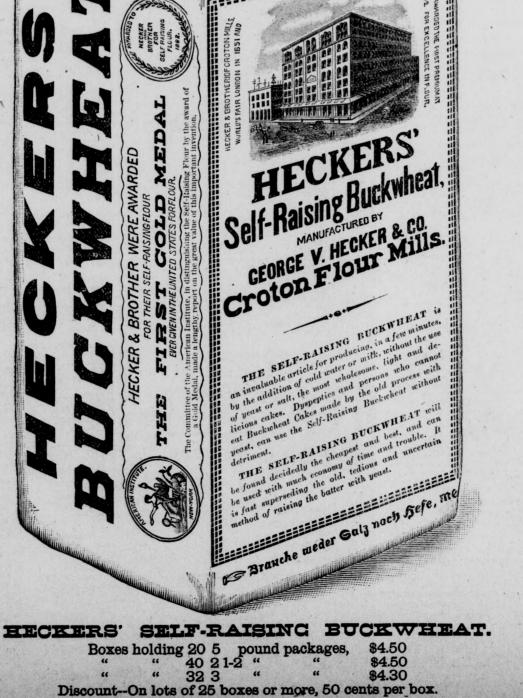
secure the lowest prices and prompt shipment. Satisfaction guaranteed. 25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,

Grand Rapids, Mich.



People glorify all sorts of bravery except the bravery they might show on behalf of their nearest neighbors.

Frank McWain, grocer, Big Rapids: "Your MICHIGAN TRADESMAN is a splendid paper."



# **OYSTERS!**

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

 Eaton & Christenson,

 GRAND RAPIDS,
 MICH.

 Image: Comparison of the state o

#### ALLEGAN AROUSED

#### To the Necessity for Progress and Reform. ALLEGAN, NOV. 22.

Mr. E. A. Stowe, of Grand Rapids, hav-ing offered to be present and explain the practical merits and workings of similar organizations in other towns in Michigan.

Therefore-We, the undersigned business men of Allegan, do hereby pledge ourselves to attend a meeting to be held at W. W. Warner's office on Friday evening, Dec. 10, for the purpose of organizing a Business Men's Association:

Men's Association: E. T. Van Ostrand, Eppink & Kohlman, S. D. Pond, Irving F. Clapp, Lilly & Lilly, D. Ellinger & Son, C. B. Hischfield, An-drew Otiver, Spohn & Van der hook, H. Vosburgh, A. W. Sherwood & Son, A. F. Marsh, H. Stern & Co., Will Storkman, Geo. E. DeLano, Barclay & Knickerbocker, C. Young, A. E. Calkins, D. C. Henderson & Co., H. P. Dunning, C. H. Smith, Smith Bros., Turner & Renihan, Garrod & Messinger, Livingston & Co., E. B. Bailey, J. M. Killian, Sherwood & Griswold, E. C. Jenner, O. Stern & Co., H. Coykendall, S. S. Dryden & Sons, Maentz & Brand.

In response to the above agreement, the editor of THE TRADESMAN met the business men of Allegan last Friday evening and explained the system of organization in detail. Irving F. Clapp was selected to officiate as chairman and E. T. Van Ostrand was chosen to serve as secretary pro tem. A general discussion followed the explanation, when John H. Eppink moved that the organization of an association be immediately proceeded with, which was adopted.

M. H. Porter moved that the constitution of the Tustin Association be adopted, which was carried.

The following gentlemen then handed in their names for membership in the Associa-tion: I. F. Clapp, S. D. Pond, Eppink & Kohlman, Lilly & Lilly, Maentz & Brand, A. W. Sherwood & Son, Garrod & Mes-singer, Barclay & Knickerbocker, Kibbe & Brand, Geo. B. Kellogg, J., V. Streeter & Son, Turner & Renihan, Jos. M. Killian, E. C. Jenner, Chas. Young, E. T. Van Os-trand, Barcus, Duthie & Parks, M. H. Por-trand, Barcus, Duthie & Parks, M. H. Por-tran The following gentlemen then handed in Stinson & Hubbelwitte..... Marple & French..... Edwin Fallas. A. W. Palmer. John Doster..... ter, E. B. Born, C. H. Adams and A. E. Calkins,

Election of officers resulted as follows: President—Irving F. Clapp. Vice-President—S. D. Pond. Secretary—E. T. Van Ostrand. Treasurer—John Eppink.

Executive Committee-President, Secre tary, Treasurer, E. B. Born and A. E. Calkins.

Business Committee-J. B. Streeter, John Lilly and A. E. Calkins.

S. D. Pond moved that the collection siderable amount of paper, which had been blanks presented be referred to the Execu- given by Lee & Brown and which had also tive Committee for adoption and that the been endorsed by A. C. Lee. The holders Committee be empowered to secure the of this paper were inclined to hold Mr. Gif-

the editors of the local newspapers to pub-lish the constitution and by-laws in connec-tion with the report of the formation of the organization.

Attorney Warner then addressed the the same place, assigned on the 8th to Jno. meeting in praise of the organization just H. Welsh, of Ionia. formed. The treatment of the delinquent was fair and honorable and no one could find "Better Than Statements, Persuasion or cause for complaint on that score. He said he was glad to see that the Association was put on a catholic basis, inviting the co-operation of every man who is interested in the welfare of the town. He asserted that Allegan had lost ground by not having formed just such an organization years ago -that instead of 6,000 people the village ought to have 10,000 inhabitants, and he bespoke for the new movement the full measure of success it deserved.

#### A Shortage of \$32,000.

Just Broas, Henrietta Burch and John C.

Collins, which were purchased by and as-

signed to Geo. B. Preston. Other creditors

to the extent of \$1,000 and over are as fol-

The Figures in the Matthews Failure, at

Big Rapids.

the Big Rapids grocer, favors THE TRADES-

MAN with the list of creditors, and the

Two Failures at Saranac.

that Mr. Gifford was endorser for a con-

HART, Dec. 9, 1886.

DEAR SIR-In reply to your wish in THE

TRADESMAN, I again report progress. Our third regular meeting was held in

could take advantage of the trains. The time alotted was entirely taken up by routine

business, so that we could have no exper-

ience meeting. Every member seems well pleased with

amount owing each, as follows:

John Greenop.....

R. I. Hall.... A. Matthews... Kenny & Robinson... Darrah Bros, & Co...

Hugh Ross..... G. F. Phelps.....

N. H. Beebe, assignee for J. B. Matthews,

Girls of a marriageable age do not like Geo. H. Burt, assignee for Chas. Broas & tell how old they are; but you can find out Co., the Detroit boot and shoe jobbers, following the subjoined instructions, favors THE TRADESMAN with a complete schedule of the liabilities and assets, from young lady doing the figuring. Tell her which it appears that the assets are about put down the number of the month in wh \$70,000 and that the liabilities exceed that she was born, then multiply it by 2, then add 5, then to multiply it by 50, then to a sum by \$32,000. Geo. B. Preston, of Medford, Mass., is a creditor to the extent of her age, then to subtract 365, then to a \$24,924,31, which is secured by chattel 115, then tell her to tell you the amount has left. The two figures to the right mortgages upon the goods, wares and merchandise of the insolvent firm, amounting to denote her age, and the figure or figures \$43.643.62. The claims of Mr. Preston origmaining, the month of her birth. For inally belonged to and were secured by chatstance, the amount is 822; she is 22 ye tel mortgages running to A. Ives & Sons, old, and was born in the eighth month (A First National Bank, of Greenville, Mich.; ust). Try it. Central Michigan Savings Bank, Lansing; J.

COUNTRY PRODUCE.

How to Tell a Girl's Age.

Apples-The best winter varieties are fa firm at \$2.75@\$3 \$ bbl. Beans-Country hand-picked command \$ 8 bu., and city picked \$1.40. Beets-45c % bu. Buckwheat-214c # b. Butter-Michigan creamery is in good mand at 25@28c. Dairy is in tair deman 18@20c. Cabbages-\$4@\$5 \$ 100, according to size Carrots-45c 78 bu. Celery-Grand Haven or Kalamazoo, 200 adoz. Cheese-October and November stock

Michigan full cream is firm at 13@13½c. Cider-10c # gal. Cranberries-Choice Bell and Bugle

Cape Cod command \$8.75@\$9 \$ bbl. Jers \$2.75@3 \$ bu. Dried Apples-Evaporated, 10@12c 3

quartered and sliced, 4%c 78 b. Dried Peaches-Pared, 15c.

Eggs-Scarce and high. Strictly fresh grabbed up quick at 23c and pickled and 208 00 54 00 10 50 storage stock are in good demand at 20c. Grapes-Catawbas command 6c; Niaga

8c; Malagas, \$4.50@\$5 78 keg. Honey-Firm at 12@13c.

Hav-Bailed is moderately active at per ton in two and five ton lots and \$14 in

lots. Onions—Scarce and high, good stock rea 48 37 57 25

commanding \$2.50@\$2.75 \$ bbl. Potatoes-Nominally quoted at 30c.

134 40 Pop Corn-2%@3c # 1.

Sweet Potatoes-Baltimores, out of man Kiln dried Jerseys, \$4 % bbl.

Squash-Hubbard, 2c P b.

GRAINS AND MILLING PRODUCTS. Wheat-2c higher. City millers pay 75 c for Lancaster and 72 for Fulse and Claw

75 00 16 00 Corn-Jobbing generally at 46@47c in 10 lots and 42@43c in carlots. Oats-White, 38c in small lots and 32@3

car lots. Gifford & Van Drezer, the Saranac gen-

Rye-48@50c % bu, eral dealers, made an assignment last Wed-

Skunk . Wolf...

Muskrat, winter.

136 8

Barley-Brewers pay \$1.25 \$ cwt. Flour-Lower. Patent, \$5 % bbl. in nesday to S. M. Crawford. The Saranac and \$5.20 in wood. Straight, \$4 \$ bb Local thus refers to the matter: "The assacks and \$4.20 in wood. signment was caused largely from the fact

Meal-Bolted, \$2.75 % bbl.

Mill Feed-Screenings, \$13 % ton. Bran W ton. Ships, \$14 % ton. Middlings, \$15 % Corn and Oats. \$18 % ton.

HIDES, PELTS AND FURS.

Perkins & Hess pay as follows:

Tallow...... 3 WOOL.

..... Badger . Wild Cat ..... Fox, red.. gray Otter ...

|             |   | and the second  |
|-------------|---|---|
| and in      | Groceries.  | DRIED FRUI  |
| to          | Otocettes.  | Currants  |
| by          | WHOLESALE PRICE CURRENT.  | Lemon Peel.<br>Orange Peel.<br>Prunes, French, 60s.<br>Prunes, French, 60s.<br>Raisins, Dehesia<br>Raisins, London Layer<br>Raisins, London Layer<br>Raisins, London Layer<br>Raisins, Colifornia |
| the         |   | Prunes, French, 80s<br>Prunes, Turkey   |
| to<br>ich   | These prices are for cash buyers, who pay<br>promptly and buy in full packages.   | Raisins, Dehesia  |
| to          | AXLE GREASE.  | Raisins, California "<br>Raisins, Loose Muscate   |
| ıdd         | AxLe Grease.         80[Paragon   |   |
| she         | Modoc, 4 doz2 50  | Raisins, Sultanas<br>Raisins, Valencia, new<br>Raisins, Imperials   |
| vill        | BAKING POWDER.  | MAT   |
| re-         | " <sup>1</sup> / <sub>2</sub> D <sup>2</sup> <sup>2</sup> <sup>4</sup> <sup>4</sup> <sup>4</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> <sup>1</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> <sup>1</sup> <sup>1</sup> <sup>60</sup> <sup>1</sup> | Grand Haven, No. 8, 8<br>Grand Haven, No 9, sq  |
| in-         | "Bulk   | Grand Haven, No. 200<br>Grand Haven, No. 300  |
| ars<br>ug-  | " ½s  | Oshkosh, No. 2  |
|             | " bulk  | Swedish   |
| -           | " ½ " ¼ " 140   | Richardson's No. 9<br>Richardson's No. 9  |
| irly        | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$   | Richardson's No. 7  |
|             | BAKING POWDER.         Acme, ½ th cans, 3 doz. case       85         "½ th "2"       160         "2 th "1"       3 (0)         "Bulk       25         Princess, ½ s       125         "½ th "2"       160         "2 th "1"       3 (0)         Princess, ½ s       125         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "18.       425         "19.       240         "10.       240         "11.       1200         Victorian, 1 be cans, (tall.) 2 doz.       200         Diamond, "bulk."       15         BLUING.       25         Dry, No. 2       doz.       35         Arctic 8 oz.   | Black Strap<br>Cuba Baking  |
| 1.25        | BLUING.<br>Dry, No. 2doz. 25  | Porto Rico<br>New Orleans, good<br>New Orleans, choice  |
|             | Dry, No. 3doz. 45<br>Liquid, 4 oz,doz. 35   | New Orleans, choice<br>New Orleans, fancy   |
| de-         | Liquid, 8 oz  | New Orleans, fancy<br>½ bbls.<br>OAT  |
| dat         | Arctic 8 oz   | Rolled Oats, bbl5 7   |
|             | Arctic No. 1 pepper box   | Rolled Oats, bbl5 7<br>" "½ bbl.3 0<br>" " cases 3 2  |
|             | Arctic No. 3 " " 4 00<br>BROOMS.  | Medium<br>" ½ bbl<br>Small, bbl   |
| 025c        | No. 2 Hurl. 1 75 Common Whisk 90  | Small, bbl  |
| of          | No. 2 Carpet  | Imported Clay 3 gross   |
|             | Parlor Gem  | Imported Clay 3 gross<br>Imported Clay, No. 210<br>Imported Clay, No. 210<br>American T. D  |
| and         | CANNED FISH.<br>Clams. 1 b. Little Neck   | Choice Carolina6  |
| eys,        | CANNED FISH.<br>Clams, 1 b, Little Neck. 165<br>Clam Chowder, 3 b. 220<br>Cove Oysters, 1 b standards. 95@1 00<br>Cove Oysters, 2 b standards. 175<br>Lobsters, 1 b picnic. 265<br>Lobsters, 2 b, picnic. 265<br>Lobsters, 2 b star. 200<br>Lobsters, 2 b star. 300<br>Mackerel, 1 b freeh standards. 140   | Prime Carolina5   |
| ħ;          | Cove Oysters, 2 1b standards 175<br>Lobsters, 1 1b pienie   | Good Carolina5<br>Good Louisiana5<br>Table6   |
|             | Lobsters, 2 fb, picnic  | SAL   |
| are         | Lobsters, 2 th star   | DeLand's pure5<br>Church's5<br>Taylor's G. M5<br>¼c less i  |
| cold        | Mackerel 5 D fresh standards  | ½c less i   |
| ras,        | Mackerel, 3 b in Mustard  | 60 Pocket, F F Dairy<br>28 Pocket   |
|             | Salmon, 1 b Columbia river  | 100 3 15 pockets<br>Saginaw or Manistee   |
| \$15<br>car | Sardines, domestic $\frac{1}{2}$ s  | Diamond C<br>Standard Coarse  |
| dily        | Barunes, Mustara /20  | Ashton, English, dair<br>Ashton, English, dair  |
| any         | CANNED FRUITS.  | Higgins' English dair<br>American, dairy, ½ b   |
|             | Apples, gallons, standards  | Warsaw, Dairy, bu. b  |
| ket.        | Hackberries, standards.       10         Cherries, red standards.       95         Damsons.       100         Egg Plums, standards       120@1 25         Green Gages, standards 2 D.       120@1 25         Penches, Extra Yellow.       190         Peoches, standards.       160   | 1 1/2 SA  |
|             | Egg Plums, standards  | Parisian, ½ pints<br>Pepper Sauce, red sr   |
|             | Peaches, Extra Yellow   | Pepper Sauce, green<br>Pepper Sauce, red la   |
| ents        | Pineannies standards  | Pepper Sauce, green<br>Pepper Sauce, red la<br>Pepper Sauce, green<br>Catsup, Tomato, pint<br>Catsup, Tomato, pint  |
| bu.         | Pineapples, Johnson's sliced  | Catsup, Tomato, qua<br>Halford Sauce, pints.<br>Halford Sauce, ½ pin  |
|             | Quinces   |   |
| ie in       |   | Acorn   |
|             | Asparagus, Oyster Bay   | New Process, 1 b3<br>New Process, 3 b3<br>Acme. bars 3  |
| acks        | Beans, Stringless, Erie   | Acme, bars3<br>Acme, blocks3<br>Best American2  |
| l. in       | Corp. Archer's Trophy   | Circus  |
|             | " Acme  | Nickel  |
| ton.        | " Excelsior 1 00<br>Peas, French  | Blue Danube2<br>London Family2  |
|             | Corn, Archer's Trophy.       100         "Morning Glory.       100         "Acme.       10         "Maple Leaf.       100         "Excelsion.       100         Peas, French.       100         Peas, French.       100         Peas, soaked.       75         Pumpkin, 3 b Golden.       90201         Squash.       100         Tomatoes, standard brands.       100         Curreste.       105  | Ground.   |
|             | Pumpkin, 3 to Golden  | Allspice  |
|             | Squash  | Cloves  |
| 29          | CHEESE.   | Ground.<br>Pepper   |
| 250         | Michigan full cream   | · · · · · · · · · · · · · · · · · · ·   |
|             | -CHOCOLATE.<br>Baker's  | Kingsford's Silver G  |
| @28<br>@ 31 | Runkles'  | 2 " Pure, 1 "<br>" Corn, 1 "  |
| 20@2        | Schepps, 1s   | Royal, Gloss, 1 to pac  |
| 2-          | 8 " ½8  | " Corn  |
| 15 0        | Runkles'  | a B B   |
| 10          | 224   | Firmenich, new proc   |
| 2 1 4       | 0 Manhattan, pails  | " "   |
|             | Green. Green. Roasted.  |   |
| 80          | Golden Rio17 G19 Golden Rio18 G20   | Cut Loafs   |
| 15          | 0 Maricabo  | Cubes<br>Powdered<br>Granulated, Standar  |
| 10          | 0 0. G. Java20 @22 0. G. Java23 @25<br>0 Mocha 23 Mocha 27 @28  | Granulated, Standar<br>Confectionery A  |
| 30          | 0 COFFEES-PACKAGE.<br>60 Ds 100 Ds 300 D  | s No. 1, White Extra  |
|             | 8 XXXX  | Standard A.<br>No. 1, White Extra 4<br>No. 2, Extra C.<br>No. 3 C.<br>No. 4 C.  |
|             | 5         " 1/28  | TOBACCO-F   |
|             | 1 German  | Cherry  |

| TS-FOREIGN.  | SHORTS.   | 1        |
|--|---|----------|
|  | SHORTS.<br>Our Leader   | 22       |
| 6½@ 6¾<br>@ 12   | Mayflower   | 23       |
| @ 12<br>@ 12   | Mule Ear  | 20       |
|  | SYRUPS.   |          |
|  | Corn. barrels   | 20       |
| ······································   | Corn, ½ bbls  | 28<br>20 |
| 8  | Corn, it gallon kegs.<br>Corn, 5 gallon kegs.<br>Pure Sugar, bl.<br>Pure Sugar, ½ bbl.<br>230   | 31       |
| els @2 40  | Pure Sugar, bbl   | 26<br>30 |
| (10)4<br>(0)74<br>(0)74<br>(0)8<br>(0)8<br>(0)8<br>(0)9<br>(0)9<br>(0)9<br>(0)9<br>(0)9<br>(0)9<br>(0)9<br>(0)9  | SNUFF.  |          |
|  |   | 72       |
|  | " Maccoboy @  | 55       |
| CHES.<br>quare1 00   | Gail & Ax' " @ @ @ @ @ @ @ @ @ @ @ @ @ @ @ @ @ @  | 44       |
| uare, 3 gro1 20  | Railroad Mills Scotch   | 45       |
| uare, 3 gro  | Lotzbeck @1   | 30       |
| round  | Japan ordinary  | 20       |
| 1 00   | Japan fair to good25@   | 30       |
|  | Japan fine  | 20       |
| uare   | Young Hyson   | 50       |
| ound 1 00  | Gun Powder  | 004      |
| do   | VINEGAR. 250<br>White Wine. 05<br>Cider 08<br>York State Apple. 68  | 30       |
| ASSES  | VINEGAR. 30 gr. 50 c  | rr.      |
|  | White Wine 08   | 10       |
|  | Cider   | 10       |
|  | MISCELLANEOUS.  | 10       |
|  | Dath Drick imported   |          |
| 24@30<br>28@34<br>44@50<br>52@55<br>2c extra<br>MEAL.  | do American   | 5        |
| 5 Steel cut, bbl5 50   | Burners, No. 1  |          |
| 5 Steel cut, bbl5 50<br>0 '' ½ bbl3 00   | Candenard Mills Deale buond P 0   | -        |
| KLES.  | Cream Tartar 5 and 10 b cans  | 2        |
| @6 00  | Candles, Star   | 2        |
|  | Camphor, oz., 2 b boxes   | 5 .      |
| IPES.  | do Felix @1   | 20       |
|  | Gum, Rubber 100 lumps   | 5        |
| 3, 3 gross @2 25<br>3, 2½ gross @1 85<br>75@ 90  | Gum, Spruce   | 5        |
| TOP  | Hominy, & bbl@2   | 75       |
| 4 Java   | Candles, Hotel.       (d)         Camphor, oz., 2 b boxes.       (d)         Extract Coffee, V. C.       (d)         do       Felix       (d)         Gum, Rubber 100 lumps.       (d)         Gum, Rubber 200 lumps.       (d)         Gum, Spruce.       30(d)         Hominy, % bbl.       (d)         Jelly, in 30 b pails.       4(d)         Pearl Barley.       23(d)         Peas, Green Bush.       (d)         Powder, Keg.       (d)   | 3/2      |
| 2 Patna  | Peas, Green Bush  | 15       |
| Broken   | Peas, Split Prepared  | 2%       |
| Japan  | Powder, ½ Keg @2  | 25       |
|  | Sage  | 15       |
| 2 Dwight's   | Out   | 00       |
| n 5 box lots.  | CANDY, FRUITS AND NUTS.   |          |
| ALT.   | Putnam & Brooks quote as follows :  |          |
| 2 25<br>2 15<br>2 35   | Standard, 25 th boxes 81/20   | 9        |
|  | Twist, do@  | 9        |
|  | Standard, 25 b boxes.       8%@         Twist, do       @         Cut Loaf do       @         Royal, 25 b pails.       @         Royal, 200 b bbls.       @         Extra, 25 b pails.       @         Extra, 25 b pails.       @         French Cream, 25 b pails.       @         Broken, 200 b bbls.       @         French Cream, 25 b pails.       @         Broken, 200 b bbls.       @         French Cream, 25 b pails.       @         Broken, 25 b pails.       @         Broken, 25 b pails.       @         Broken, 200 b bbls.       Broken, 200 b bbls.         Broken, 200 b bbls.       Broken, 200 b bbls. | 0        |
| 85<br>1 45<br>1 25<br>9, bu. bags 75<br>9, 4 bu. bags 2 75<br>9 bu. bags 70<br>10. bags 20   | Royal, 25 to pails @  | 9        |
| y, bu. bags 75   | Extra 25 th pails   | 8        |
| y bu, bags 70  | Extra, 200 b obls   | 9        |
|  | French Cream, 25 th pails   | 2        |
| ags 28<br>40   | Broken, 25 1b pails   | 0        |
|  | Broken, 200 b bbls @  | 9        |
| UCES. @2 00  | The second states.  |          |
| nall @2 00   | Lemon Drops   | 3        |
|  | Peppermint Drops  | 4        |
| rge ring @1 25<br>large ring @1 50   | Chocolate Drops 1   | 5        |
| s @ 90<br>rts @1 20  | Gum Drops   | 10       |
| rts @1 20<br>@3 50   | Licorice Drops  | 22       |
| ts @2 20   | A B Licorice Drops.   | 2        |
| OAPS.<br>85 Extra Chicago Fam-   | Lozenges, printed.  | 16       |
| 00 ily   | Imperials   | 15       |
| 85 Napkin  | Cream Bar   | 13       |
| 96 Towel   | H M Chocolate Drops   | 13       |
| 05 White Cotton Oil5 50  | Hand Made Creams.   | 18       |
| 70 U. G  | Plain Creams  | 17       |
| 05 white Cotton Off 5 50<br>98 Railroad  | Hand Made Creams.         Plain Creams.         Decorated Creams.         String Rock.         Burnt Almonds.         20@         Wintergreen Berries.  | 14       |
| 15 Palmer's, 100 bars5 50  | Burnt Almonds   | 22       |
| 55 " 75 "4 25<br>30 Star   | FANCY-IN BULK.  | 10       |
| FIUES.   | Lozenges, plain in pails  | 12       |
|  | Lozenges, plain in bbls   | 11       |
| 15 Allspice 8@10   | Lozenges, printed in bbls   | 12       |
| Whole.<br>25 Pepper  | Gum Drops, in pails   | 12%      |
| 20 Nutmegs, No. 1 @60  | Gum Drops, in bbls  | 54       |
| 00 010100  | FANCY-IN BULK.         Lozenges, plain in pails.       @         Lozenges, printed in pails.       @         Lozenges, printed in bols.       @         Lozenges, printed in bols.       @         Chocolate Drops, in pails.       @         Gum Drops in pails.       6         Gum Drops, in bols.       %         Moss Drops, in pails.       @         Moss Drops, in pails.       @         Sour Drops, in pails.       @         Imperials, in pails.       @         Imperials in bols.       @   | 10       |
| 35   | Sour Drops, in pails  | 12       |
| rARCH.       loss, 1 b pkgs       @ 7         "6 b boxes       @ 74         "bulk       @ 64         pkgs       @ 54   | Imperials, in pails   | 121      |
| " 6 1b boxes @ 71/2  | Imperials in bbls @   | 11%      |
| bulk @ 61/2  | Bananas Aspinwall   |          |
| o pkgs (0)   | Bananas Aspinwall<br>Oranges, California, fancy   |          |
| kages @ 5%   | Oranges, Jamaica, bbls  | 7 5      |
|  | Oranges, Florida  | 4 0      |
| (4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4   | Oranges, Valencia, cases  |          |
|  | Oranges, Naples   |          |
|  | Oranges, California, fancy.         Oranges, California, choice         Oranges, Jamaica, bbls       7 600         Oranges, Jamaica, bbls       7 500         Oranges, Valencia, cases       3 750         Oranges, Nessina.       000         Oranges, Naples.       1000         Lemons, choice       3 750         Lemons, fancy       4 000         Lemos, choice       3 750         Dates, faralis do       20         Dates, skin       20         Dates, skin       20         Dates, Fard 10 b box % b       20         Dates, Fard 50 b box % b       8 2400         Dates, Fard 50 b box % b       20         Dates, Fard 50 b box % b       20         Dates, Fard 50 b box % b       20         Dates, Persian 50 b box % b       20         Pine Apples, % doz       20   | 4 0      |
| " 3 th @ 5%  | Lemons, California  | 4 5      |
| " 6 b @ 61   | Figs, layers, new, 3 1b   | 17       |
| orn, 1 b @ 6   | Dates, frails do  | 6 51     |
| UGARS.   | Dates, ¼ do do  | 61       |
| @ 63   | Dates, % skin   |          |
| G 65   | Dates, Fard 10 to box p tb @  | 10       |
| rd 6 18@ 61  | Dates, Fard 50 th box 19 th   | 9        |
|  | Pine Apples, # doz  | . 0      |
| 0  |   |          |
|  |   | 1 44     |
| @ 43   | Choice do do  | 1 4      |
| C 63<br>C 63<br>C 63<br>C 63<br>C 63<br>C 65<br>C 5 6<br>C 5 6<br>C 5 6<br>C 5 6<br>C 43<br>C 53<br>C 63<br>C 63<br>C 7<br>C 7<br>C 7<br>C 7<br>C 7<br>C 7<br>C 7<br>C 7 | Prime Red, raw 9 b 4 0<br>Choice do do  | 43       |

A general discussion followed, when the eeting adjourned, to meet again in one ments, persuasion and even law would not get the state ments of the meeting adjourned, to meet again in one bring. week.

Owing to counter attractions, not all who signed the call for the meeting were able to having an "experience meeting" and a social be present at the initial meeting. A canvass of the town peet day revealed the fact that Thanks for the many good suggestions in be present at the initial meeting. If the that of the town next day revealed the fact that The TRADESMAN. Yours very truly, THE TRADESMAN. Yours very truly, E. S. HOUGHTALING. himself with the Association, which will render it one of the strongest organiza- Kalkaska in Readiness for Organization. tions in the State. The Association is well officered, all the members are enthusiastic and good results may be looked for from Allegan.

#### American Musk.

R. S. Cristiani writes to the Chemist and Druggist: "Allow me to make some furwhich 1 notice a paper by Mr. Charles Symes in a recent issue of your journal. valuable substitute yet discovered for the not give them much light on the subject. costly Tonquin musk in many of the uses to which the latter is put. It is not, of course equal to the Tonquin musk, as there is nothing in the world now known that approaches the latter in value as an ingredient in the manufacture of perfumery; but still, for perfuming toilet soaps the American musk, in combination with other suitable substances, will be found the best possible substitute for the Chinese article. It may also be used for many other purposes, alwhich it has been used become similar to those scented with the true musk.

"The demand for American musk in this country and in England has steadily increased from season, and I estimate that some of our large soap manufactures save large sums by its use, as they have soap of special perfume and name, that owe their popularity to the American musk. But be-Business Men's Association here. We are fore the substance can become an article of business men's Association neter we see commerce some system will have to be in- by THE TRADESMAN that you are taking troduced in its mode of collection and pre- an interest in such organizations. If you servation, for at present, upon the approach will confer a favor on of warm weather, it is attacked by insects and soon made worthless."

Our next meeting will be at this place and after the business routine we intend KALKASKA, Dec. 10, 1886.

E. A. Stowe, Grand Rapids:

E. A. Stowe, Grand Rapids:

you would not be in it. We think you and Bro. Hamilton had best stop and see us and ther observations on the subject, upon which I notice a paper by Mr Charles or anity organize while you are here. Let me know what night you will be here and also any Symes in a recent issue of your journal. other information you may see fit. A good The American musk is, no dobbt, the most many ask about the expense, but I could

> Yours fraternally, C. E. RAMSEY.

#### Organization Talk at Calumet.

CALUMET, Dec. 8, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR-Your paper is welcome and ost of its hints and information practical. It should be in every well-conducted store, at least for the use of the clerks.

Will you kindly send me a copy of the by-laws of the associations you are organizizing to enable merchants to protect themalso be used for many other purposes, al-though it will not give the true odor of fine musk; but with a little age the soaps in to your instructions.

Thanking you for the favor I remain Respectfully yours, JAS. LISA.

St. Charles Moving in the Matter of Or-

#### ganization. ST. CHARLES, Dec. 9, 1886.

E. A. Stowe, Grand Rapids:

We are can give us any pointers in this matter, you

Yours truly. O. D. HAMILTON & SON.

F. J. Dettenthaler quotes as follows: OYSTERS. New York Counts..... H. F. H. & Co.'s Selects..... Selects ..... Anchors ..... Standard ..... ..... Favorite..... Prime ..... Selects, bulk.... Selects, bulk. Srandards, bulk. New York Counts, ¥ 100.... " " shell, ¥ 100... Clams, shell, ¥ 100. FRESH FISH. E. A. Stowe, Grand Rapids: FRESH FISH. DEAR SIR—In reply to yours of Dec. 8, I will say that I have seen nearly all our bus-iness men and every one is favorable to an organization. We don't know much about the plan, but suppose it is a good thing or won would not be in jt. We think you and OILS. ILLUMINATING. Water White..... Michigan Test..... LUBRICATING. LUBRICATING. Gasoline..... Capitol Cylinder.... Model Cylinder... Shield Cylinder... Eldorado Engine... Eldorado Engine... Peerless Machinery..... Challenge Machinery..... Paraffine Black, Summer, West Virginia... Black, 25° to 30° Black, 15° C. T. Zero ..... FRESH MEATS. Veal..... Pork Sausage..... ogna..... rowis. Spring Chickens..... Ducks Turkeys

#### MISCELLANEOUS.

Hemlock Bark-Tanners all have large plies. Dealers are paying \$5 for good barl Ginseng-Local dealers pay \$1.50 % 1 clean washed roots.

authorized to offer standard goods at 35 per cent. off, and second quality at 35, 5 and per cent off.

Rubber Boots and Shoes-Local jobbers FIELD SEEDS. Clover, mammoth..... medium.....

Timothy, prime ...

| ~                       | Dilmonth's   | 254   | 10/4                             | No.4 C @ 4%  | Fancy                    |
|-------------------------|--|-------|----------------------------------|--|--------------------------|
| 6.11                    | Arloughe's   | 814   |                                  | TOBACCO-FINE CUT-IN PAILS.   | Choice                   |
| 111                     | Standard   | 812   |                                  | Channe POliChange Chat 98  | Faney                    |
|                         | German   | 81/   |                                  | Cherry   | Fancy<br>H. P.           |
| 1.1.1.1                 | Lion   | 072   |                                  | Five and Seven   |                          |
| 0.000                   | Lion, in cabinets  | 074   |                                  | Magnet   | Almor                    |
|                         | Magnolia   | 072   | 100/                             | Seal of Detroit60 Underwood's Capper 35  | Almon                    |
| 33                      | Royal  | 178   | 10/8                             | Jim Dandy  |                          |
| 28<br>22<br>18          | Eagle  | 81/2  | 18                               | Our Bird   | Brazil                   |
| 22                      | Silver King 2  | 4     | 24                               | Brother Jonathan28 Atlas   | Drazin                   |
| 18                      | Mexican 1  | 8     |                                  | Our Block  | Chest                    |
| 16                      | CORDAGE.   |       |                                  | Jolly Time   | Filber                   |
| 14                      | 60 foot Jute 1 00  50 foot Cotton.                         | 1     | 60                               | Our Leader   |                          |
| 12                      | 72 foot Jute 1 25 60 foot Cotton.                          | 1     | 75                               | Sweet Rose   | Walnu                    |
| .1 50                   | 40 Foot Cotton1 50 72 foot Cotton.                         | 2     | 00                               | May Queen65 Good Luck  |                          |
| 1 00                    | CRACKERS AND SWEET GOODS                                   |       |                                  | Dark American Eagle67 Blaze Away   |                          |
| .1 00<br>.1 25<br>.1 40 | X XX   | XX    | 78 D                             | The Meigs  |                          |
| 1 40                    | Kenosha Butter<br>Seymour Butter                           |       | 61/2                             | Red Bird 50 Hiawatha 65  | Pecan                    |
| . 80                    | Seymour Butter   | 5     |                                  | State Seal 60 Globe 65   |                          |
|                         | Rutter   | 5     | 10.03                            | Prairie Flower 65 Bull Dog *57   | Cocoa                    |
| 210                     | Fancy Butter 41/2  |       |                                  | Indian Queen 60 Crown Leaf 66  |                          |
| 2 7                     | S Ovster   | 5     |                                  | May Flower 70 Hustler 22   | 127                      |
| 2 7<br>220              | Pienie   | 5     |                                  | Sweet Pinnin 45 *Delivered   |                          |
| 2 8                     | Fancy Oyster   | -     |                                  | Sweet Tippin   | The                      |
|                         | Fancy Soda 41/   |       |                                  | SMOKING  | quote                    |
| 00                      | City Soda  |       | 71/2                             | Our Leader   | quote                    |
| @11                     | Soda   | 5     |                                  | Old Vet 30 Eight Hours   |                          |
| 09                      | Mill-  | 57    |                                  | Big Deal   | Mess,                    |
|                         | Docton   | •     | 7                                | Ruby, cut plug35 Boss  | Mess,                    |
| 11. 2010                | Greham .   |       | 8                                | Navy Clippings   | Short                    |
|                         | Oat Mool   |       | 7 8 8                            | Leader   | S. P. J<br>Clear,        |
| 111/                    | Destrola hand made   |       | 11%                              | Hard Tack  | Clear.                   |
| 111%                    | Pretzels, nand-made  |       | 01/                              | Dixie  | Extra                    |
| .101/8                  | Pretzels   |       | 91/2<br>151/2                    | Old Tar  | Extra                    |
|                         | Lemon Cream  | 81/2  | 1072                             | Arthur's Choice22 Uncle Sam  | Clear                    |
| .11                     | Lemon Cream 172  | 072   | 81/2                             | Red Fox  | Bosto                    |
| 361/                    | Frosted Cream  | 81%   | 072                              | Gold Dust  | Clear                    |
| .31½<br>.26½<br>.23     | Ginger Snaps   | 073   | 11.6                             | Gold Block   | Stand                    |
| 261/                    | No. 1 Ginger Snaps 1/2                                     | 121/2 | 1.22.44                          | Seal of Grand Rapids Home Comfort25  | Dunna                    |
| 23                      | Lemon Snaps  | 272   | 1919                             | (eloth)  | 1                        |
| .20                     | Pretzels   | 81/2  | 101/                             | Tramway, 3 oz 40 Seal of North Caro-   | Long                     |
|                         | Lemon Wafers   |       | 131/2                            | Miners and Puddlers, 281 'ina, 2 oz  |                          |
| 2014                    | Jumbles  |       | 11/2.                            | Peerless   |                          |
| . 9                     | Extra Honey Jumbles<br>Frosted Honey Cakes<br>Bagleys Gems |       | 111/2<br>121/2<br>131/2<br>131/2 | Standard   | Short                    |
| .10                     | Frosted Honey Cakes  |       | 131/2                            | Old Tom 18 Seal of North Caro-   |                          |
| .11                     | Cream Gems   |       | 131/2                            | Tom & Jerry 24 ling 80z 45   |                          |
| .124                    | Bagleys Gems   |       | 131/2                            | Joker 25 Seal of North Caro-   |                          |
| 1979                    | Seed Cakes   |       | 121/2                            | Traveler 35 ling 16 oz hoveg 49  | S                        |
|                         | S. & M. Cakes  |       | 81/2                             | Meiden 25 King Ree longeut 22  | Hams                     |
| 1000                    | FISH.  |       |                                  | Dialwick Club 40 Sweet Lotus 29  | 4.                       |
| elling                  | Cod, whole   | 31/2  | @41/2                            | Niegon Hood 96 Charling 29   |                          |
| - man                   | Cod. boneless  |       | @61/2                            | Nigger nead  |                          |
| <b>a</b> 6              | Halibut  |       | 9@10                             | Holland  |                          |
| 0 61/2                  | Herring round 1/6 bbl                                      | 2 756 | 23 00                            | German   |                          |
| 05                      | Horring round 14 hbl                                       | 1 500 | 21 75                            | K. of L  | Shoul                    |
| Ø 5                     | Horring Holland bhls                                       | 11    | 00                               | Honey Dew25 Queen Bee  | Break                    |
| a su                    | Homing Holland kogs  |       | 500.80                           | PLUG.  | Driad                    |
| @ 51/2                  | Horring Soalod   |       | @20                              | Star 39/Trade Union *36  | Dried                    |
| @ 7%                    | Mackerel shore No 1 1/ hblg                                |       | 50                               | No.4 C.       (G 4%)         TOBACCO-FINE CUT-IN PAILS.         Cherry       60(Cross Cut.       .35         Five and Seven       45 (Old Jim.       .35         Seal of Detroit.       .60 (Tross Cut.       .35         Jim Dandy.       .38 Sweet Rose.       .35         Jim Dandy.       .38 Sweet Rose.       .45         Our Bird.       .28 (Meigs & Co.'s Stunner's)       .35         Our Block.       .60 (Royal Game.       .38         Our Block.       .60 (Royal Game.       .35         Our Leader.       .33 Fountain.       .4         Sweet Rose.       .32 (Old Congress.       .64         May Queen.       .65 (Good Luck.       .22         Dark AmericanEagle67       Blaze Away.       .35         The Meigs.       .60 (Globe.       .65         State Seal.       .60 (Globe.       .65         Paririe Flower.       .60 (Blobe.       .65         Sweet Pippin.       .45       *Delivered.         Sweet Pippin.       .5       *Doltwer.         Our Leader.       .15 Unit       .30         Old Vet.       .30 Eight Hours.       .24         Big Deal.       .27 Lucky       .30 | 17                       |
| @ 7                     |  |       | 25                               | Clipper 34 Splendid 38   | Tione                    |
| 6                       | " " " 10 "   |       | 05                               | Corner Stone 34 Red Fox 42   | Tiere                    |
| @ 7                     | " No 3 14 bbla   |       | 3 25                             | Scalning Knife   | 30 and                   |
| @10                     | Shed 1/ bbl  | 9 950 | 22 50                            | Sam Boss 34 Patrol 40  | 50 1 I                   |
| @11                     | Thout 1/ bblg  | ~ ~0  | 00 00                            | Next 29 Jack Rabbit 25   | 1                        |
| @10                     | Trout, % Dols  |       | 75                               | Deinty Al Chocolato Croam 20   | 20 1 I                   |
|                         | 10 10 Kits   |       | 10                               | Old Honostry 40 Nimpod 25  | 2 Th D                   |
|                         | White, No. 1, 1/2 DDIS                                     |       | 10                               | Lolly Tan 22 Dig Five Conton   | 3 1 P<br>5 1 P<br>10 1 I |
|                         | White, No. 1, 12 D kits                                    |       | 1 05                             | Jolly Tar 32 Big Five Center   | 10 10 1                  |
| sup-                    | White, No. 1, 10 D kits                                    |       | 90                               | Jony Time  | 10 m I                   |
| rk.                     | White, Family, ½ Dols                                      |       | 10                               | Plack Dind 29 Plack Drings 25  | Extra                    |
|                         | " " kits   |       | 45                               | Black Bird   | Extra                    |
| b for                   | FLAVORING EXTRACTS.  |       |                                  | Live and Let Live  | Bone                     |
|                         | Lemon.   | va    | nilla.                           | Quaker   | Dent                     |
| s are                   | Jennings' D. C., 2 oz                                      | 00    | 1 40                             | Bull Dog   | Pork                     |
|                         | " " 4 oz1  | 50    | 2 50                             | Hiawatha   | Ham                      |
| and 5                   | " " 6 oz   | 50    | 4 00                             | Big Nig  | Tong                     |
| and 10                  | " " 8 oz   | 50    | 5 00                             | Spear Head   | Frank                    |
|                         | " " No. 2 Tapers1  | 25    | 1 50                             | Whole Earth  | Blood                    |
|                         | " " No. 4 "  | 75    | 2 75                             | Crazy Quilt  | Bolog                    |
|                         | " " 's pint, round4  | 50    | 7 50                             | P. V   | Bolog<br>Bolog<br>Head   |
|                         |  | 00    | 15 00                            | Spring Chicken 38 Hiawatha   | Head                     |
| 4 50                    | " " No. 3 panel 1  | 10    | 1 65                             | Eclipse  | 12000                    |
| 4 50                    | " " No. 8 "  | 75    | 4 25                             | Turkey   | In ha                    |
| 4 50<br>2 00            | Prosted Holey Cakes  | 25    | 6 00                             | Honey Dew       25 Queen Bee.       22         PLUG.       PLUG.       30         Star       30 Trade Union.       36         Old Solder.       37 Labor Union.       30         Cipper       34 Splendid.       38         Corner Stone.       34 Red Fox.       42         Sam Boss       34 Patrol.       40         Next       29 Jack Rabbit.       35         Dainty.       44 Chocolate Cream.39       30         Jolly Tar.       22 Big Five Centér.       35         Jolly Tar.       32 Black Prince.       35         Black Bird.       32 Black Prince.       35         Black Bird.       32 Black Raber.       36         Bull Dog.       436 Acorn.       39         Hiawatha.       42 Horse Shoe.       36         Big Nig.       37 Vinco.       34         Spear Head.       39 Merry War.       34         P. V.       40 Black Jack.       32         Spring Chicken.       38 Musselman's Corker.30         Turkey.       39       44         Spring Chicken.       35       34         Jolly Time.       36       36         Black Jack.       32 <td>Inqu</td>                            | Inqu                     |
| THE FROM THE            | AND                    | 22-20 | 12.2 C 1993-                     | In the second  | 1 2 5 5 5 1 K            |

@12 s ..... nuts, per bu..... 

 struits, per ou
 @12½

 erts, Sicily
 @10

 nuts, Grenoble
 16

 "Marbo.
 12½

 \* French.
 12½

 \* California.
 13

 ans, Tezas, H. P.
 10

 Missouri.
 @ 9

 paanuts, \$100.
 5 50@6 00

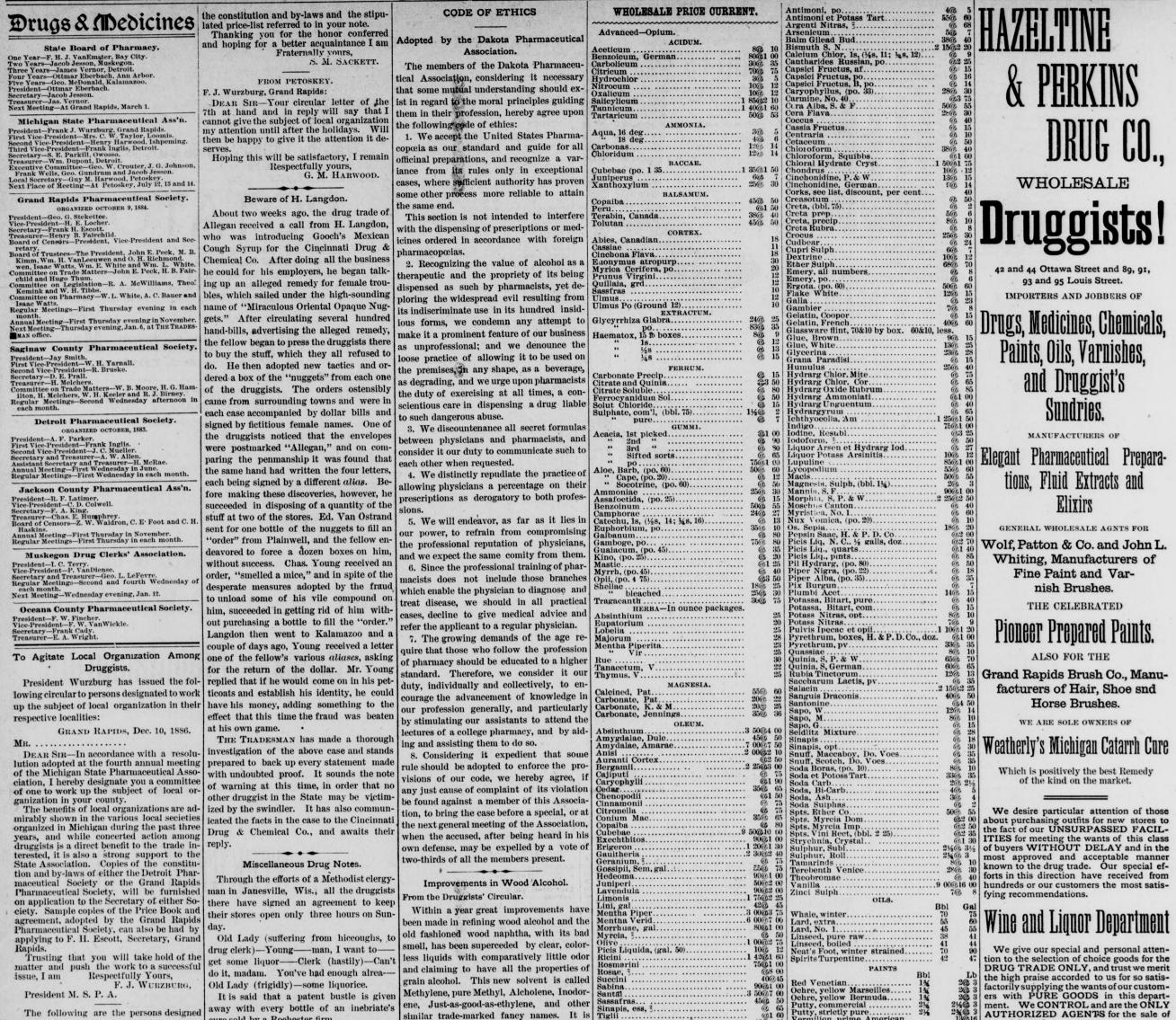
 PROVISIONS. Grand Rapids Packing & Provision Co. as follows: PORK IN BARRELS. Chicago packing, new..... t cut, new Booth, clear. , A. Webster, new a clear pig, short cut. a clear, heavy. r quill, short cut.  $\begin{array}{c} .12 & 00 \\ .13 & 00 \\ .13 & 50 \end{array}$ n clear, short cut..... back, short cut...... lard clear, short cut, best...... .14 00 DRY SALT MEATS-IN BOXES. g Clears, heavy.... " medium... " light... t Clears, heavy... do. medium... do. light... 614 614 614 MOKED MEATS-CANVASSED OR PLAIN. " 16 bs..... " 12 to 14 bs..... pienie lders kfast Bacon, boneless..... d Beef, extra..... ham prices..... LARD. . 81/2 ces ..... d 50 D Tubs ..... Round Tins, 100 cases ..... 61/4 63/8 65/8 LARD IN TIN PAILS. usage..... I Sausage ktort Sausage ktort Sausage gna, straight gna, thick d Cheese PIGS' FEET. alf barrels 

5% @ 6

20@21

NUTS.

nds, Tarragona.....



WHOLESALE PRICE CURRENT.

CODE OF ETHICS

103

|              | The following are the persons designed   | away with every bottle of an inebriate's   | similar trade-marked fancy names. It is         | Tiglii  | Putty, strictly pure 21 23 23 23 23 23 23 23 23 23 23 23 23 23   | AUTHORIZED AGENTS for the sale of   |
|--------------|--|--|---|---|--|---|
|              | as above:  | cure sold by a Rochester firm.   | made by fractional distillation from the        | Thyme 40@ 50  | Vermilion, prime American 13@16<br>Vermilion, English  | the celebrated  |
|              | COMNTY. NAME. TOWN.  | Australia will hereafter pay more atten-   | common crude wood alcohol, and three or         | " opt @ 60<br>Theobromas 15@ 20   | Green, Peninsular 16@17  |   |
| -            | Shiawassee-W. H. Bigelow, Owosso.  | tion to the cultivation of crops. In addi-   |   | POTASSIUM.  | Lead, red strictly pure  | WITHFOO DADE 0 00 0   |
|              | Genesee-O. P. Safford, Flint.  | tion to the products now grown there, a  | four qualities and strengths are on the mar-    | Bichromate  | Whiting, white Spanish @70   | WITHERS DADE & CO. S  |
|              | Clinton-A Hunt, St. Johns.   | commission has lately recommended the in-  | ket. The total output is at present esti-       | Bromide   | Verminon, English       05010         Green, Peninsular  |   |
|              | Clinton-A. Aldori, Lansing.<br>Clinton-A. Hunt, St. Johns.<br>Bay-F. A. Schlieper, Bay City.<br>Emmet-G. M. Harwood, Petoskey.   | creased growth of the poppy, the olive, the  | mated at about sixteen hundred barrels of       | Iodide  |  | Henderson Co., Ky.,   |
|              | Cheboygan –C. A. Bugbee, Cheboygan.<br>Ottawa – F. A. Hutty, Grand Haven.  | caper, the castor-oil plant, medicinal rhu-  | the refined per month. The demand for it        | Prussiate 25@ 28<br>RADIX.  | 1 00/21 00   |   |
|              | Ottawa-F. A. Hutty, Grand Haven.   | barb, mader, rape, indigo and mustard.   | has increased enormously, although the          | Althae 25@ 30   | VARNISHES.   | Sour Mash and Old-Fashioned   |
|              | Newaygo-J. F. A. Raider, Newaygo.<br>Mecosta-A. H. Webber, Big Rapids.<br>Osceola-Frank Hibbard, Evart.  | Brooklyn man—"Talk about pretty store  | price has advanced fully fifty per cent with-   | Anchusa 1500 20   | No. 1 Turp Coach   | Hand-Made, Copper-  |
|              | Osceola-Frank Hibbard, Evart.  | girls—Iwish you could see the female clerks  | in a year, and it is said that buyers have to   | Arum, po  | Extra Turp1 60@1 70  | Distilled   |
|              | Mason-S. M. Snow, Ludington.<br>Manistee-W. E. Short, Manistee.  | a Brooklyn druggist has." Omaha man-   | wait sixty days before their orders can be      | Gentiana, (po. 15) 10@ 12   | Coach Body   | Distilled   |
| 1            | Grand Traverse—S. E. Wait, Traverse City.<br>Charlevoix—Geo. W. Crouter, Charlevoix.   | "No doubt we could match them." "Don't   | filled in regular turn. There seems to be       | Calamus.         206         50           Gentiana, (po. 15).         106         12           Glychrrhiza, (pv. 15).         166         18           Hydrastis Canaden, (po. 30).         62         22 | No. 1 Turp Furniture   | TATTTOTTOT  |
|              | Berrien-H. Kephart, Berrien Springs.   |  | no doubt but that the crude article is poi-     | Hellebore, Alba, po 1906 20   | Japan Dryer, No. 1 Turp 70@ 75   | WHISKYS.  |
|              | St. Clair-E. J. Rogers, Port Huron.<br>Ionia-Geo, Gundrum, Ionia.  | be too sure. Those gins have no equals for   | sonous, but as regards the refined, manu-       | Inula, po 15@ 20<br>Ipecac, po1 00@1 10   |  | . When we have a first three woods to be an   |
|              | Muskegon-W. B. Wilson, Muskegon.   | beauty and sweetness anywhere." "You   | facturers differ. One maker, who claims to      | Jalapa, pr 25@ 30   | GINSENG ROOT.  | We not only offer these goods to be ex-<br>celled by NOOTHER KNOWN BRAND                |
|              | Monroe-S. M. Sackett, Monroe.<br>Kalamazoo-Geo. McDonaid, Kalamazoo.   | think so?" "Think so! Why, man, he   |   | Maranta, ¼s   | We pay the highest price for it. Address   | in the market, but superior in all respects   |
|              | Washtenaw-H. J. Brown. Ann Arbor.  | dosen't even have to sugar-coat the pills."  | sell two-thirds of all that is refined, says he | Rhei 75@1 00  | Peck Bros., Druggists, Grand Rapids, Nich.   | to most that are exposed to sale. We  |
|              | Barry-W. H. Goodyear, Hastings.  | "What is a pharmaceutical association?"  | has the obituaries of several people who        | " cut   |  | GUARANTEE perfect and complete satis-<br>faction and where this brand of goods has      |
|              | Gratiot-J. B. Crawford, Ithaca.<br>"Tuscola-E. A. Bullard, Vassar.   | asked a little damsel who had carefully  | drank it, but we failed to get copies of        | Spigelia 600 0<br>Sanguinaria, (po. 15). 610 11   |  | faction and where this brand of goods has   |
| and a second | Midland-E. Anderson, Midland.  | spelled out the long name in a paper, and  | them, or the details as to how much was         | Sanguinaria, (po. 15)   | Michigan Drug Exchange.  | been once introduced the future trade has   |
| -            | Wexford—R. J. Cummer, Cadillac.<br>Missaukee—W. J. Roach, Lake City.   | the old gentleman aroused from a perusal   | taken in each case, whether in the form of      | Senega 500 60<br>Smilax, Officinalis, H   | mionigun Diug Daonungo.  | been assured.<br>We are also owners of the  |
|              | Kalkaska-L. C. Goodrich, Kalkaska.<br>Alcona-B. F. Buchanan, Harrisville.  | of the stock list, answered: 'Farmer   | medicine or as a beverage. Another manu-        |   |  | we are also owners of the   |
| -            | Alcona-B. F. Buchanan, Harrisville.<br>Marguette-Henry Harwood, Ishpeming.   | cutical association? Some of those fellows   | facturer, claiming to be the largest in the     | Scillae, (po. 35)   | Mills & Goodman, Props.  | Duragistal Devenite Dre   |
|              | Marquette-Henry Harwood, Ishpeming.<br>Antrim-O. L. Rodenbaugh, Mancelona.   | that go around skinning the farmers, I sup-  | world, says his refining is pure and not poi-   | Symplocarpus, Foetidus, po  | 357 South Union St., Grand Rapids, Mich.   | Druggists' Favorite Rye,  |
|              | Clare–J. W. Dunlap, Clare.<br>Huron–J. D. Lane, Sand Beach.  | pose."   | sonous, that its effects are about the same     | " German 15(0 2   |  | Diagginin Intollio lijoj  |
|              | Sanilac-A. B. Shaw, Marlette.  | pose.  | as those of grain alcohol, and that the in-     | SEMEN.<br>Anisum, (po. 20) @ 1'   | WANTED-Registered drug clerks, either  | Which continues to have so many favor-  |
|              | Otsego-N. P. Blakeslee, Elmira.<br>Delta-J. N. Mead. Escanaba.   | Discovery of Iodine.   | ferior product (as regards refining) of his     | Apium (graveolens) 12@ 1  | honest, industrious and willing to work on   | ites among druggists who have sold these  |
|              | Sanilac-A. B. Shaw, Marlette.<br>Otsego-N. P. Blakeslee, Elmira.<br>Delta-J. N. Mead, Escanaba.<br>Outcnagon-J. L. Strong, Bessemer.   |  | competitors, produces no worse effect than      | Bird, 1s  | moderate salary.   | goods for a very long time. Buy our   |
|              | Menominee-H. G. Thompson, Menominee  | The discovery of iodine may be said to   | bad rum when swallowed in the same quan-        | Cardomom 1 00@1 2   | TOR SALE-Stock of about \$800 in small town  |   |
| 1.64         | Allegan—C. H. Adams, Otsego.<br>VanBuren—J. F. Barrows, Lawrence.  | have been, in a measure, accidental. A man-  | tities. Manufacturing pharmacists have had      | Coriandrum  | FOR SALE-Stock of about \$800 in small town<br>in western Indiana. Will also sell building<br>and lot on very reasonable terms.  | Aing Dronding 9. Tino Winog   |
| 100          | Eaton-H. A. Blackmer, Charlotte.   | ufacturer of saltpeter near Paris had fre-   | their attention called to the great advan-      | Cydonium 75@1 0   | 0  | Gins, Brandies & Fine Wines.  |
| 2            | Cass-C. L. Sherwood, Dowagiac.   | quent occasion to notice the corrosion of his  |   | Chenopodium   | FOR SALE-Stock of about \$1,600 in town of 800 inhabitants in Northern Ohio. Doing   |   |
|              | Montcalm–J. H. Passage, Greenville.<br>Branch–C. D. Wicker, Coldwater.   | metallic vessels in the preparation of car-  | tages of this new solvent, and particularly     | Foeniculum @ 1  | good paying business. Terms very reasonable.   | We call your attention to the adjoining   |
|              | Hilledolo_ F. C. Vernum Jonesville.  | bonate of sodium from the ashes of sea   | to the large amounts that could be saved by     | Foenugreek, po 6@ 1<br>Lini 34@   | 0  | list of market quotations which we aim to   |
|              | Calboun–C. A. Young, Battle Creek.<br>Livingston–W. H. Griffith, Howell.<br>Oakland–W. D. Harshaw, Pontiac.  | weeds, and he found that the corrosion was   | its use as a substitute for the more exper-     | Lini. 34@<br>Lini, grd, (bbl, 3). 34@   | FOR SALE- Stock of about \$1,800 in town of 12,000 inhabitants in central Wisconsin.   | make as complete and perfect as possible.   |
|              | Oakland-W. D. Harshaw, Pontiac.  | more powerful as the liquor became more  | sive alcohol of the U.S.P. There is no          | Phalaris Canarian   | Only four other drug stores in the place,  | For special quantities and quotations on<br>such articles as do not appear on the list, |
|              | Malcolm, John Meyers, Mt. Clemens.<br>Lapeer—M. V. McInnes, Lapeer.<br>St. Joseph—P. L. Blacklay, Jones.   | concentrated. About the year 1812, he suc-   | doubt but that some have used it for solid      | Sinapis, Albu   | <sup>9</sup> <b>F</b> <sup>OR</sup> SALE-Stock of about \$700 well located<br>on railroad in western part of the State.  | such as   |
|              | St. Joseph-P. L. Blacklay, Jones.  | ceeded in obtaining, by means of sulphuric   | extracts, resinoids, and similar prepara-       | " Nigra 8@ 1  | on railroad in western part of the State.  |   |
|              | The appointments have already brought  | acid, a rich, violet-colored vapor from the so-  | tions, where none of it would be retained       | SPIRITUS.<br>Frumenti, W., D. & Co  | Has general stock of about \$5,000 which will sell if desired, or will sell drugs separate.  | Dotont Madiainaa  |
|              | about the following responses:   | lution of sea weeds. This experiment he  | in the finished product. It is also asserted    | Frumenti, D. F. R   | TOR SALE-Stock of drugs and few grocer-  | Patent Medicines,   |
|              |  | showed to a chemist named Clement De-  | on good authority that it is used largely in    | Juniperis Co. O. T  | a - ics in town of 1,000 innaoitants in Base   | r atom moulomoo,  |
|              | FROM MONROE.   | sormes, who condensed the vapor and thus   | liniments and other preparations for exter-     | Saacharum N. E 1 75@2 0   | ern part of State. Stock will invoice about<br>\$1,800. Good location. Will exchange for good  | Etc., we invite your correspondence.  |
|              | MONROE, Dec. 9, 1886.  |  | nal application, including some horse lini-     | Stacharum N. E.         1 75@2 0           Spt. Vini Galli         1 75@6 5           Vini Oporto         1 25@2 0  | real estate, or give liberal discount for cash.  | Mail orders always receive our special  |
|              | F. J. Wurzburg, Grand Rapids:  | obtained the solid body called iodine.   | ments and other popular proprietary reme-       | Vini Alba   | 0 TOP SALE Stock of about \$4,000 in town of   | and personal attention.   |
|              | DEAR SIR-Yours asking me to act as a   |  | dies. As there would be a saving of about       | 'SPONGES.   | <b>L</b> about 4,000 inhabitants in south-eastern  | TT 14!  |
|              | big committee is at hand. We have the honor of reporting that we have anticipated  |  | 25 per cent. by its use, there are strong       | Florida sheeps' wool, carriage2 25 @2 50<br>Nassau do do 2 00   | part of State. Will sell either at inventory or estimates.   | Hazeltine   |
|              | organian by offorting a local organ-   | metometory beer roy coor   | grounds for suspecting that some enterpris-     | Nassau do do 200<br>Velvet Ext do do 110  |  | TTUTUTUTU   |
|              | ization. C. B. Stoddard is Treasurer, Jul-   | E. A. Stowe, Grand Rapids:   |   | ExtraYe do do 85  | A LSO-Many other stocks, the particulars of which we will furnish on application.  | 0 7 1 '   |
|              | ius Trip, Secretary and the writer, Presi-   | TIEAD STR. IIIT DEXT MEELING WITH HOLDE  | ing houses employ it for fluid extracts and     | Hard ', for slate use 75  | and the second sec |   |
|              | dent.  | until January 12, 1887. Our meeting of the   | tinctures, such as arnica, larkspur, cocculus,  | Yellow Reef. do 140<br>MISCELLANEOUS.   | TO DRUGGISTS-Wishing to secure clerks<br>we will furnish the address and full par-   | dillinin a  |
| -            | We are exceedingly desirious of securing<br>all the druggists in our county, which has   | 8th was lost in social talking, etc. Our next meeting there will be papers read by D. A.                       |   | Æther, Spts Nitros, 3 F 26@ 2   | 8 ticulars of those on our list free.  |   |
| The last     | stars amall villages and some of them  | Schumacher and W. E. Lerevre.  | but the list might be extended so as to in-     | Æther, Spts Nitros, 3 F   | Michigan Drug Exchange,  |   |
|              | three drug establishments. We should es-   | Yours truly, GEO. L. LEFEVRE.  | clude aconite, camphor, capsicum, bryonia,      | Alumen. 2½@ 3½<br>Alumen, ground, (po. 7)   | 4  | Drug Co.  |
| a file       | three drug establishments. We should es-<br>teem it a pleasure if we might see a copy of   | Sec. M. D. C. A.   | tincture of iodine, soap liniment, etc.         | Annatto 55@ 6   | 0 357 South Union St., - Grand Rapids.   | and the second and a second second because of a   |
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