

USE Polishina!

The Best Furniture Finish in the Market. Try it, and make your Furniture look FRESH and NEW.

For sale by all Druggists.

HAZELTINE & PERKINS DRUG CO.,
Grand Rapids, Mich.

APPROVED by PHYSICIANS. Cushman's



MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhaler, in which the Pure Crystals of Menthol are held thoroughly applied to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For Circulans and Testimonials address H. D. Cushman, Three Rivers, Mich. Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

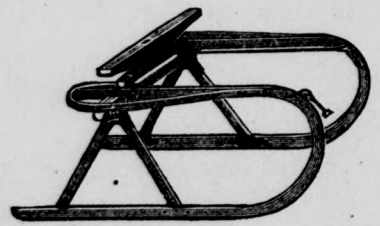


EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS, Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.



Belknap Wagon & Sleigh Co.

MANUFACTURERS OF
BELKNAP'S PATENT SLEIGHS,
Business and Pleasure Sleights, Farm Sleights, Logging Sleights,
Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class sleights of all kinds.
Shop Cor. Front and First Sts., Grand Rapids.

Stop That Book-Keeping.

The successful merchant of to-day is always on the alert for the latest designs to please his patrons. So we say to Merchants, stop that Book-Keeping, and use the TALLIAFERRO Coupon Credit Book.

You have no idea how it revolutionizes your business; customers are delighted with them, and when once used by the merchant, they never return to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest a few dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense.

Sample copy 10 cts. in postage stamps.

J. TALLIAFERRO,
KANSAS CITY, MO.
1933 McGee Street.

STEAM LAUNDRY,

43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.
Orders by Mail and Express Promptly Attended to.

ALBERT COYE & SON,

DEALERS IN
AWNINGS AND TENTS
Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.
Flags & Banners made to order.
73 CANAL ST., GRAND RAPIDS.

DIARIES AND OFFICE TICKLERS. MEMORANDUM CALENDARS FOR 1887.

Now is the time to make your selections to get what you want before the stock is broken.

Geo. A. Hall & Co.
29 Monroe St.

FOR SALE.

J. T. Bell & Co., wholesale Fruit and Commission Merchants, at East Saginaw, offer their business for sale. Wish to go south. Sales for 1886, \$100,000. Will sell reasonably.

J. T. BELL & CO.
East Saginaw, Mich.

EDMUND B. DIKEMAN,

THE
GREAT WATCH MAKER,

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

GUSTAVE A. WOLF, Attorney.
Over Fourth National Bank. Telephone 407.
COMMERCIAL LAW & COLLECTIONS.

LUDWIG WINTERNITZ,

STATE AGENT FOR
Fermentum!

106 Kent Street, Grand Rapids, Mich.
TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this yeast by applying to above address. None genuine unless it bears above label.

MOSELEY BROS.
—WHOLESALE—
**SEEDS, FRUITS, OYSTERS,
And Produce.**
26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the
GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

The CELEBRATED EMERY #3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston.
D. G. KENYON, Traveling Salesman,
227 Jefferson Street, Grand Rapids, Mich.

THE RIGHTS OF THE TRAVELER.

His Legal Rights and Privileges Definitely Defined.

As it is not unlikely that some of the readers of this article may be placed in positions where they may be called on to assert their rights or seek redress for wrongs, while traveling, it may be that a knowledge of their duties and the duties owing to them may prove of interest.

In walking along the street you must keep your eyes open, for the owners of properties are not liable if you fall down a cellar way where there is a sufficiently paved and lighted footway over which you may pass in safety. If the street is covered with ice, you must use great care, as neither the city nor the owners of property fronting on the street will be liable if you injure yourself by falling—unless you can prove gross carelessness in the non-repair of the street. But, if you, through no careless of your own, fall down an unguarded excavation in the sidewalk or street, or into a coal hole in the pavement, you can hold the party who left it in such condition for your damages.

If you board a horse-car, you must not get on while it is moving, but wait until it stops; but if you are compelled to stand for want of seats and the horses start suddenly and you are injured by the jar you may obtain redress. If you should walk to the railway station and are compelled to cross the track, you must stop before coming to it, and look and listen for approaching trains. It is negligent for you to act otherwise, and if you fail to fulfill these requirements you cannot recover, if you are injured, even though the railroad company should be grossly careless in the running of their trains.

It is the duty of the railroad company to run their trains on time according to the printed schedule, and if persons have been deceived and put to trouble and expense, the company must pay for it, but, at the same time, if the company gives you proper notice of the delays, they will not be answerable if they are unavoidable. Unfortunately, however, you cannot in any case recover for the annoyance of waiting and the disappointments of not getting a hot supper, or of not seeing your friends at a particular time, but only for the actual loss you may sustain—a difficult matter to prove in ordinary cases.

If you are traveling with your wife you are entitled to carry a double amount of baggage, for though you are one in law you are two so far as baggage is concerned. You should purchase a ticket, however, before starting, and have your baggage checked. The ticket is the contract with the traveler, and both he and the company are held to its terms usually. If it is marked good only between certain dates and for a continuous passage, you may be restricted to its provisions. If you lose it, then you must tender the exact fare to the conductor, for he cannot be expected to take proof that you actually purchased a ticket and you cannot expect him to change a \$20 gold piece; if he cannot do so, he may put you off the train. The company's duty is to carry you safely to the destination marked on the ticket, and land you at the station and give you a reasonable time to alight. If you are making a connecting train you are entitled to a reasonable time to cross over the platform from one train to the other, and if you are not given time and get on the train while moving and are injured you may recover damages,—what would otherwise have been carelessness on your part being in this case excusable on account of the circumstances. If you should purchase a ticket for the ordinary trains and by mistake get on a limited express, it is the duty of the company to land you at some safe and convenient station, and if they put you off on the track you may recover damages.

In a very late case the highest court of this State sustained a verdict of \$50,000 under such circumstances, but with the additional fact that the passenger was run down and hurt by a train on the next track.

In general as a passenger you are entitled to a seat, and if you are put off for non-payment of fare on this ground you may recover. But if when you get on the train you see there are no seats you must then leave, for by staying you consent to stand. If you alight at a wayside station without notice or objection from the employees, you are entitled to reasonable notice of the time of starting. It is the duty of the company to draw the train up to the platform, and if they stop above or below the same and call out the name of your station, and you cannot see any danger and alight and are injured, they are liable. But you must trust to your own judgment, for an improper order of the conductor will not excuse your negligence. You must not board or leave the train while in motion. You must not put your head, legs or arms out of the windows, for the company is not bound to put bars across them like the windows of a nursery or animal cage—though this was once declared to be the law. The company does not warrant your safety, and is not liable for unavoidable accidents. If you are injured while standing on the platform in violation of the rules of the company, you

cannot recover, if there was room inside the car to stand, though no seats.

If you find it necessary to telegraph when on your journey you must be careful to have your message repeated, if the telegraph blanks require it, otherwise you cannot hold the company liable for mistakes.

If you should travel part of the way by coach you may presume that the proprietor warrants it to be sufficiently secure for the journey proposed, for he is bound to examine it every day. He must secure your trunks properly, and if accident happens to them, and your *impedimenta* are scattered over the road to the gaze of the common herd, you may hold him liable. The coachman must be endowed with skill and discretion, and know the road and be provided with good steady horses.

On coming to a town where you desire to stop, anyone who keeps an open inn and professes to exercise the business and employment of a common inn-keeper is bound to offer you such shelter and accommodation as he may possess, if you are able to pay. It does not matter how much he may dislike you, if you are not drunk or disorderly or affected with disease or all his rooms be occupied, he must receive you. Nor can he require you to sign your name in his register or call upon you to furnish it to him; and it is no excuse for him that it is Sunday. The fact that you horrify the rest of the guests by eating with your fingers or your knife does not give him the right to put you out. Mine host of the inn is also considered the insurer of all the property which comes within his care, and is liable for its loss if damaged or stolen, and he cannot free himself from liability by showing that neither himself nor his servants are to blame, but is liable in any event unless the loss is occasioned by the act of God. Nor is it necessary that the goods be specially placed in his keeping, but if they are brought into the inn in a reasonable way the proprietor is liable for their loss. But he may limit his liability by notice that he will not be responsible for property, unless specially placed in his care. It is not enough for him to have such a notice printed on his register or placed on the doors of the rooms—he must prove that you knew of it—nor will even this avail in any cases as to such articles as are necessary for your personal comfort and convenience.

But a Pullman palace car or sleeper is not an inn, and the owners of the same are not liable for money or property which may be stolen from you while traveling there.

The keeper of a boarding-house is not held to the same degree of accountability as an innkeeper. The law implies no obligation on him to take care of the goods of a boarder, and if you engage board by the week in a quiet boarding-house, you must take the risks as to your belongings. It is only when he is guilty of gross negligence that he is liable. A boarding-house is a house where you engage rooms for a specified term, an inn is where they are rented from day to day. The keeper of a boarding-house can choose his own guests, and need give no reason for refusing.

It is sincerely to be hoped that you will not be placed in any of the unpleasant situations mentioned while on your travels. In any case, however, you must remember that it is your duty to take all the care that a prudent man would take under like circumstances, and if you fail to do so you must bear your suffering with equanimity in case you are injured, for you cannot receive damages as a salve.

QUERIES.

To be Reported at the March Convention of the M. B. M. A.

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard, Evart.
2. Are female clerks to be preferred to male assistants under any circumstances? Accepted by Frank Hibbard, Evart.
3. Should outlawed accounts be considered by our local associations?
4. How old should an account be before the collection system of an association should be used?
5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the payment of his debts?
6. Ought the daily papers to publish wholesale quotations?
7. Is it feasible and desirable to quote the wholesale price of merchandise—hardware and drugs accepted—by means of characters not understood by the public at large?
8. Is it possible to wholly abolish the credit system?
9. How can the credit system best be curtailed?
10. Is cutting in prices ever justifiable?

Anyone who will volunteer to answer any of the above queries, or anyone who has additional queries to suggest, is requested to communicate with the editor of THE TRADESMAN as soon as convenient.

Nine men enter ten borrow widd expectashun of bein' just so much ahead. De odd one will want ter borrow agin as a reward for his honesty.

FAILURES AND THEIR CAUSES.

Too Heavy Buying and Too Much Credit Business.

TRAVERSE CITY, Dec. 11, 1886.

DEAR SIR—At the last regular meeting of the Traverse City B. M. A., some very good things were said in the discussion of the "Cash and Credit System," and one of the points made and dotted down in my note-book was "Large purchases make loose credits." Three times since then have I read of failures in the State, occasioned in the one case by *over-buying*, dull times, etc.; in another by *large stock* and too much credit, and once more by *over-buying* and *cutting prices*. Summing the matter up, we may array the entire list on the side of the "loose credit system" indulged in by the whole trio—*jobber, dealer and consumer*.

Many a dealer of to-day with a capital of one thousand dollars carries a stock of three. He has only to declare himself a merchant, and rivalry for his trade begins from the Atlantic to the Missouri. He, perhaps, starts with the intention of doing a cash business, but finds so many men anxious to sell him good, declaring that he ought to have a line of this or that, that his trade will suffer and will go to the competitors across the way if he does not keep the goods called for; that there need be no trouble at all about "time;" that "good houses never crowd a man, you know;" until the man succumbs and before he knows it he has double the stock his cash capital warrants. Now, this is not the fault of the traveling salesman. Is it the *false system*. The purchaser is at fault, no doubt, but the trap is open and he falls into it. Time, that overtaker of all things, comes on—bills are waiting—we have had a thaw—the roads are impassable—no money is coming in—overcoats and Mackinaws move slowly—the boot trade is slack—lumber has dropped—potatoes are cheap and streaked—beef is down—nobody is sick—all stocks are low—and, taking it all around, trade is not up to anticipations; but still time for paying bills is coming right along; statements of accounts are coming in, and the jobbers grant every favor consistent with their methods of doing business. They must, however, have money to pay their bills, and the dealer must come to time. After many sleepless nights, he resorts to the same methods used upon him. He invites open accounts, many of a questionable character, but as his stock must go, he will resort to another method, namely, "cutting prices;" in the meantime his cash sales are too inadequate to meet these everlasting bills which are all the time coming due. Then he must have an extension, and he looks over his accounts receivable, finds some good ones, but they, too, have had too much snow, or too much water, too much drought, or too much frost, and cannot help him out. He finds, too, some "dead-beats" on his list, and what can he do with them?

He must come to time. Then comes the question, will he yield honorably or dishonorably? The outlook is anything but bright. He has been a victim of the greatest *curse in trade circles*—the *loose credit system*. It is done by woman who are fairly well paid. When the gloves are made they are thoroughly inspected, and, if accepted, are tied in bundles ready for the market.

Why French gloves should take the lead is hard to tell. The same materials are used as in other countries and the workmen are not over expert; but the French glove excels in elasticity, and "gives" when pressure is put on it by the hand, without getting out of shape. This country takes the lead in dog-skin, buckskin and doeskin gloves. These names are misleading, since all the gloves are made of sheepskin. There is money in the business as well as humbug, and capital invested in a well-managed factory will bring a large return.

Somewhat Absent-Minded.

From the Chicago Inter-Ocean.
"Speaking of the embarrassing episodes," said a wholesale grocer. I unconsciously aided and abetted in one the other day. I went into one the other day. I went into one of the large down-town lunch rooms with a friend who is a connoisseur in the matter of overcoats. He wears a good coat and always removes this coat with care and hangs it up with due reverence to the turn of the collar. As he was in the act of hanging up his coat he knocked mine down, and stooping with apologies he caught mine up and replaced it.

"My friend boasts a good deal of his self-possession under trying circumstances, but as he put my coat in place he caught the eyes of two lady acquaintances at a distant table, and removing his hat he made a most elaborate bow. Then he absent-mindedly put his hat in the rack, and forgetting that he had already removed his overcoat, unbuttoned his cutaway, and before I could interfere he stood before the fifty or sixty ladies and gentlemen in his shirt sleeves. There was a laugh at his expense, and he afterward explained to me that he would not have had it happen in the presence of those ladies for a thousand dollars."

"Sugar Way Down."
Customer—How's this? You charge me seven cents a pound for sugar.
Grocer—It's worth that, isn't it?
Customer—Yes; but you say on the placard "sugar way down."
Grocer—And so it is, sir. I keep in the cellar now.

Livingston & Co., of Allegan keep what they call a thief account. To this account is charged everything missed, and the first person discovered stealing goods is required to pay the entire bill to escape prosecution. A lady was recently detected stealing a pair of fifty-cent leggings, and she was called on to square the novel account, which amounted to \$5.

HOW KID GLOVES ARE MADE.

Lambskin the Real Material Used—Details of the Manufacture.
Millions of kid gloves are demanded by the inhabitants of every large country, while only a few goats comparatively are raised in the world, and of these a large number must be kept until full grown for breeding purposes. The demand for gloves is much greater than the supply of genuine skins, and a substitute is found in the lamb-skin, which makes an excellent grade of glove and is easily palmed off for kid. Genuine kid gloves can be obtained at a high price, says the New York Tribune, but thousands of people who think they are wearing kid have only the skin of the innocent lamb.

The lambskins, being selected with great care, are taken to the factory and put in large tanks, partly filled with the yolks of eggs and other soft, sticky materials. Here they are subjected to a thorough pounding with a heavy stick, padded so as not to injure the skins. In some factories men with bare feet tread on them. The object of all this is to "nourish" the skin and make it strong and "healthy." The skins are kept in these tanks for a longer or shorter period, according to the judgment of the superin-

tendent. If allowed to remain too long they become too well nourished and decay. After the nourishing comes the work of cleaning. The skins are worked in tubs of fresh water and washed thoroughly until all traces of foreign substances are removed from the outside. They now become soft and in color a dull white. They are laid on a smooth stone slab with the rough side down and pressed and stretched until every wrinkle has been smoothed out.

The skin, being wet, remain in this stretched state and are then dyed. The dye is laid on with a brush, and the shade is always draker than the one desired, for the dripping and after treatment lighten it at least one-quarter. The greatest care is taken to prevent any spots of dye from getting on the inside of the skin, a spot being a serious defect in a high-priced glove. After the skins have been allowed to drip for several hours they are taken to the drying-room, the air of which is kept at a high temperature, usually by steam heat. It does not take long for the skins to dry out hard, stiff and rough. Before they can be used they are made soft and pliable again by lying for several days in damp sawdust. Then they are placed on a machine worked by a screw, and by a continuous and gentle pressure stretched to the utmost. If there are any holes, rough spots or cracks in the skin, it is thrown away, or should be. Not all of the glove-makers are honest, and the blemishes are often covered up. This accounts for the sudden giving out of many gloves.

The delicate part of glove-making is the cutting, as the least variation in the lines will destroy the symmetry of the glove and make the fit imperfect. To get the parts to fit as well as possible, patterns are used for each size; but even with these mistakes are often made. In first-class factories where the skin is not properly cut, it is thrown away or cut up into gussets. Every skin is studied by the cutter, so as to make the greatest number of gloves from it with the least waste, and it is so graded that the largest sizes are first marked out and the rest is used for children's gloves. Modern invention has enabled the cutter, when blocking out the glove, to make little holes in the skin for stitches. This insures perfect regularity and uniformity of stitching, which are of great importance. If the stitch is too tight, an uneven pressure is put on the skin, which makes it break easily, and if too loose, it leaves a bag in the glove. Linen and silk thread are used, and the stitching is done by woman who are fairly well paid.

When the gloves are made they are thoroughly inspected, and, if accepted, are tied in bundles ready for the market.

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The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, DECEMBER 22, 1886.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Sec-
retary and Treasurer, Geo. H. Seymour; Board of Di-
rectors, H. S. Robertson, Geo. F. Owen, J. N. Brad-
ford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing
to advertisers will confer a favor on the pub-
lishers by mentioning that they saw the adver-
tisement in the columns of this paper.

BOSTON MODESTY.

The Boston Commercial Bulletin remarks
as follows:

The grocers' movement was started in
New England, where all the new ideas that
have been beneficial to the Nation origi-
nated.

The italics are ours.

The Legislature of Connecticut recently
enacted a law against the employment of
children in stores and factories. Mr. Had-
ley, the labor commissioner of the State, re-
ports that there has not been the least diffi-
culty in enforcing the law so far as the
manufacturers are concerned. Some store-
keepers have complained of being deprived
of their cash-boys. But on the part of the
parents there is a strong and not always an
unreasonable opposition to the law. In
Connecticut, as in every other state, there
are families so poor and so inefficient in an
industrial sense, that the labor of every
member, down to the youngest who is fit to
do any work, is required to keep the wolf
from the door. And in this case the law
works immediate hardship, without secur-
ing to the child any of the ultimate advan-
tages which its authors contemplated. An
underfed and idle boy is not so certain of
growing into good health or good morals,
as is a hard-worked and well fed boy of the
same age and parentage.

Rockford, Mancelona, Kalkaska, Petosky
and Charlevoix were organized under the
auspices of the Michigan Business Men's
Association last week. The five associa-
tions have a combined charter membership
of 112, which will undoubtedly be increased
to 140 before the second meeting. Michi-
gan is making more rapid progress in orga-
nization than any other State in the Union.

Michigan merchants have lately received
many communications from New York saw-
dust swindlers, offering to dispose of coun-
terfeit money for ten cents on the dollar.
The men making such offers are usually on a
par with the men who pass bad money, as
they seldom have any counterfeit money on
hand and end the transaction with the re-
ceipt of money from their victims.

The American Commercial Traveler ac-
cuses THE TRADESMAN of an offense of
which it is not guilty, coupling the accusa-
tion with the assertion that the editors of
the Commercial Traveler "haven't any
brains to spare." THE TRADESMAN agrees
with its contemporary in this statement.

THE TRADESMAN has it on the authority
of a gentleman who was assured of the fact
by President Milliken that the D. L. & N.
Railway will begin work on a short line
from Grand Rapids to Grand Ledge as soon
as the snow is off the ground and that the
work will be completed by September.

Five new associations last week! And
not much of a week for associations, either.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

J. Hook, the harness dealer, is going out
business.

F. V. Taylor succeeds Taylor & Lutton in
the brokerage and commission business at
97 Ottawa street.

Harris & Marvin, the new paper house, are
now in readiness to transact business at
33 No. Ionia street.

Durlam & Son, druggists at Parkville,
have added a line of groceries. The stock
was purchased here.

Ella (Mrs. Thos.) Walsh, boot and shoe
dealer at 50 Monroe street, has been closed
under chattel mortgage.

G. Wilkinson has engaged in the grocery
business at Copley. Bulkley, Lemon &
Hoops furnished the stock.

John Ley has engaged in the grocery busi-
ness at 60 West Leonard street. Bulkley,
Lemon & Hoops furnished the stock.

The Grand Rapids Soap Co. is now turn-
ing out five tons of soap per day, and ex-
pects soon to increase the output to ten tons
per day.

The Hazeltine & Perkins Drug Co. has
taken possession of the Wm. McMeekin
drug stock, at Bloomingdale on a bill of
sale, and is holding the same for a pur-
chaser.

A. B. Watson will be succeeded, about
January 1, as nominal owner of the plant
and business of the Grand Rapids Veneer
and Panel Works by the Grand Rapids Ven-
eer Works.

Cody, Ball, Barnhart & Co. are now new-
ly settled in their new quarters in the new
Barnhart block, ready and willing to show
their customers through the premises at
any and all times.

John Caulfield, the veteran grocery job-
ber, is now a full-fledged retail grocer,
having purchased the stock of John Vander
Mei, the Grandville avenue dealer, and con-
solidated it with the remnants of his old
jobbing stock, where he holds forth at his old
location on Canal street. Ye gods, how
the mighty have fallen.

H. W. Burkholder recently sold his gen-
eral stock at Berlamont to J. H. Rippey,
but has been compelled to resume posses-
sion of the same. With a view to increas-
ing the business, he has formed a copart-
nership with E. H. Luce under the firm
name of Burkholder & Luce and added a
line of groceries, furnished by Arthur Meigs
& Co. through "Happy III," Robertson.

The three-story and basement extension
to Foster, Stevens & Co.'s establishment,
60x120 feet in dimensions, will render their
wholesale department the largest of any
house at this market. The office will be re-
moved to the center of the building, directly
under the skylight, and the remainder of
the ground floor will be fitted up for a sam-
ple room. The upper floors will be used
for storage purposes.

L. W. Welch and W. S. Earle have form-
ed a partnership under the style of the
Welch Folding Bed Co., to engage in the
manufacture and sale of the Welch pat-
ent folding bed. Mr. Welch will reside at
Sparta and superintend the manufacture of
the goods there, while Mr. Earle will have
charge of the main office and salesroom,
which will be located in this city at 27 No.
Ionia street. The bed will be made in six
different styles, each in four varieties of
wood, which will enable the new firm to go
on the market with a full line.

AROUND THE STATE.

A. O. Kelley, grocer at Fostoria, has sold
out.

Nick Schmidt, the Muskegon grocer, has
sold out.

J. L. Parkinson, grocer at Jackson, has
sold out.

C. L. Fleming, grocer at St. Louis, has
assigned.

Phillip Schmorbach, the Muskegon gro-
cer, is dead.

W. M. Starker, clothing dealer at Vassar,
has assigned.

A. Lilly, general dealer at Fruitport, has
sold out to Mr. Addison.

Giles M. Long succeeds Long Bros. in the
grocery business at Clio.

W. C. Lantner & Co., hardware dealers
at Detroit, have sold out.

Lyman Buell, the Bronson grocer, has
been closed by creditors.

A. W. Ferguson & Co., hardware dealers
at Almont, have sold out.

H. Freeman succeeds Freeman & Jones
in general trade at Antrim.

R. Slessinger & Co., clothing dealers at
East Saginaw, have sold out.

Pierce & Wick succeed W. C. Pierce in
the grocery business at Flint.

M. W. Kitchen, grocer at Stanton, has
been closed on chattel mortgage.

Eugene Gibson succeeds Gibson & Blunt
in the grocery business at Ashley.

H. (Mrs. A.) Steger succeeds A. Steger &
Co. in the produce business at Chelsea.

Mark Palmer, tobacco dealer at Ypsilanti,
has been closed under chattel mortgage.

A. E. Savage succeeds Mattie E. McDowell
in the stationery business at Mendon.

Cole & Jones, clothing dealers at Char-
lotte, will remove to Wichita, Kas., about
January 1.

Frisbie & Kinyon succeed E. E. (Mrs. C.
B.) Kinyon, in the grocery and livery busi-
ness at Hillsdale.

Hoedenaker & Stearns succeed Mitten-
thal & Stearns in the confectionery busi-
ness at Kalamazoo.

J. S. Stearns, the Ludington lumberman,
has put in a general stock at Scottsville,
where he is stocking a mill.

Julius Levinson, dealer in dry goods and
clothing at Traverse City, will shortly start
a branch store at Kingsley.

It is L. S. Finout—not Frank, as pre-
viously stated—who has engaged in the gro-
cery and boot and shoe business at Climax.

Big Rapids Herald: The Barton confee-
tionery stock was bid in by Calvin Price,
and is now being sold to dealers and others.

Geo. A. Roof, for several years a boot and
shoe dealer at Big Rapids, will re-engage in
the same business at that place about
March 1.

Rodenbaugh Bros., the Mancelona drug-
gists and grocers, will erect a two-story and
basement brick building next spring, 22x70
feet in dimensions.

Frank W. Underwood, boot and shoe
dealer at Kalamazoo, has uttered chattel
mortgages to the amount of \$5,500 and sold
out to Lucius J. Stewart.

Replevin suits have been commenced to
recover the stock of goods recently sold by
Ferry & Co., at Benton Harbor, to Mrs.
John Martin, of St. Joseph. Creditors were
not satisfied with the transfer.

H. M. Weed and W. C. Dawson, who
have been clerking for J. H. Moores, in his
store and mill business at Moorestown, have
been taken into partnership by that gentle-
man under the firm name of Moores, Weed
& Co.

G. S. Putnam, the Fruitport general dealer,
gave chattel mortgages to Grand Rapids
creditors last Saturday, aggregating about
\$2,500. He owes Grand Rapids jobbers
about \$2,700 in addition and Detroit houses
about \$800.

Donald M. McClellan, one of the pioneer
merchants of Reed City, died at McMeekin,
Florida, on the evening of the 15th from

hemorrhage. The remains were taken to
Detroit for interment. THE TRADESMAN
will endeavor to present a memorial of the
deceased in a subsequent issue.

MANUFACTURING MATTERS.

Eastmanville will have a fruit box and
basket factory.

The finest flouring mill in Marquette
county has been erected at Forestville.

L. W. Ross succeeds Ross & Richter in the
manufacture of buggies at Bay City.

Aug. LaLonde succeeds LaLonde & Lev-
eson in the manufacture of cigars at Sagi-
naw.

Hanson Miller, late of Rochester, will
engage in the manufacture of potash and
soap at Allegan.

Manchester wants a woolen mill factory,
and will donate a first-class waterpower and
ample grounds for it.

Tecumseh's sash factory will be enlarged
so as to give work to from forty to fifty ex-
tra men. Heavy Eastern orders have caused
the boom.

The new planing mill of the Kirby-Car-
penter Co., at Menominee, dresses 80,000
feet of lumber a day. The concern will put
in two new hand saws this winter.

The burned Clinton woolen mill will, it
is likely, be rebuilt, if the citizens show
themselves willing to lend a hand. As the
mill was Clinton's largest industrial institu-
tion, the prospects are good for the people
turning in with a will.

R. E. Werkman, Heber Walsh and Walter
Walsh—all of Holland—have formed a
copartnership under the style of the Werk-
man Lumber Co. and purchased the Jas.
Campbell sawmill and 300 acres of hard-
wood timber two miles northwest of Kal-
kaska. The mill will serve as a feeder to
Mr. Werkman's planing mill and fanning
mill factory at Holland.

FURNITURE FACTS.

A. P. Thurston succeeds W. R. Matthews
in the furniture business at Burr Oak.

Richard Cooper succeeds Henry C. Cooper
in the furniture business at Charlevoix.

The Farnsworth Furniture Co., of Detroit,
has purchased an acre of ground at the jun-
ction of Pallister road and the D., G. H. &
M. Railway, and will erect a large factory
on the site in the spring.

Marshall Statesman: Clayton & Abbot,
proprietors of the Grand Rapids furniture
store, have sold their stock to Buck & Hoyt,
of Battle Creek, and O. Griffith, of this city.
The new firm will continue the business un-
der the name of O. Griffith & Co.

Muskegon News: The outcome of the
numerous meetings of the creditors of the
Truesdell furniture concern is that a new
furniture company has been organized. The
capital stock is \$25,000, all paid in. The
following are the officers: C. S. Montague,
President; A. Rodgers, Vice-President;
Treasurer; The directors are as follows:
A. Rodgers, Luther Whitney, C. S. Montague,
S. S. Morris, H. O. Lange, S. H. Stevens
and P. A. Ducey. Sheriff Bresnahan
has sold the stock of goods belonging to
A. C. & L. Truesdell to the new com-
pany, P. A. Ducey, trustee, for \$16,500. It
is understood that the new company in-
tends to even up the stock, and push the
business for all it is worth. A manager
will be selected to take charge of the busi-
ness which is now being looked after by A.
C. Truesdell.

STRAY FACTS.

W. A. Slosson has opened a meat market
at Mecosta.

Perry W. Nichols, meat dealer at Man-
celona, has closed out.

Heavy lumbering operations near Munis-
ing are causing a boom there.

E. H. Doran succeeds Showers & Doran
in the saloon business at Saginaw.

The sawing season at Apena lasted six
months and twenty-two days this year.

Chas. Cole has retired from the Owosso
Cigar Co. The style remains the same as be-
fore.

Dewey & Horton succeed A. Dewey in
the agricultural implement business at Mid-
land.

A. C. Cutter, of Traverse City, is putting
up a small hardwood saw mill, at Long
Lake.

A new telephone line from South Manis-
tigue to Seney, fifty miles, is being con-
structed.

It is thought that the creditors of W. M.
Starker, who recently failed at Vassar, will
realize fifty per cent.

Gibbs Bros. are building an addition to
their saw mill, at Mayfield, for the purpose
of manufacturing chair stock.

The Delta Lumber Co., at Thompson, is
putting a new band saw into its mill. A
trial of the saw is expected to be made
shortly.

The Marcellus dry goods men raised \$20
for a signal service outfit, and every time
business is dull they have a cold wave flag
run up, and overcoats sell like hot cakes.

It is A. K. Klose, hardware dealer at
Sherwood—not harness dealer at Sherman,
as stated last week—who has purchased A.
J. Hartman's livery business at Sherwood.

Sprague Bros., at Greenville, will erect a
weather observing station on the roof of
their building and purchase a full set of in-
struments, having become reporters for the
signal service.

It is reported that Butters & Peters, of
Ludington, have recently purchased exten-
sive tracts of cypress land in North Car-
olina, and will build mills to develop the
property next year.

Ionia Standard: Assignee Gorham has
served his "notice to creditors" in the mat-
ter of the assignment of the millinery stock

of Nina E. Guphill. The status shows total
liabilities \$3,202.73, partially secured. As-
sets, \$748.14.

John Powell, an Elk Rapids butcher, left
that village last week and his honest face
will not soon be forgotten. Just before de-
parting Powell bought two cutters and two
sets of harness on time and presented them
to C. A. Newton, and farmers will bear
him in remembrance to the tune of \$2,000
for the stock sold him, which remains un-
paid for. As Powell left Canada several
years ago under a cloud, he has not sought
the sylvan shades of that thieves' resort.

VISITING BUYERS.

The following retail dealers have visited
the market during the past week and placed
orders with the various houses:

A. A. Weeks, Granton.
E. Castle, Morgan.
L. N. Fisher, Dorr.
Geo. A. Sage, Rockford.
G. S. Putnam, Fruitport.
P. Cook, Reynolds.
O. F. & W. P. Conklin, Ravenna.
Mr. Tefft, Hewett & Tefft, Rockford.
N. Bonina, Fishers.
J. W. Blain, Dutton.
Hunt & Hunter, Lowell.
Geo. E. Hyriss, Ashland.
A. W. Messinger, Spring Lake.
R. A. Hastings, Sparta.
Sverance & Rice, Middleville.
Neal McMillan, Rockford.
J. Pearnip & Co., Cornips.
E. S. Botsford, Dorr.
E. Campbell, Baldwin.
C. F. Williams, Caledonia.
Dr. F. R. Wright, Charlevoix.
W. W. Forrester, Persion.
I. J. Quick, Allendale.
W. W. McOmber, Petoskey.
Frank White, buyer for R. Cathness, Hol-
ton.

Mr. Quinlan, Mich. Shingle Co., Maple Hill.
Eli Rannels, Corning.
A. D. Bristow, Ada.
S. T. McLellan, Denison.
R. Purdy, Fremont.
Place & Kinney, Three Rivers.
Green & Stanton, Neshville.
John Kamps, Zutphen.
A. Purchase, So. Biendon.
J. A. Clark, Scottsville.
H. Pratt, Shepard & Co., Otsego.
G. H. Reader, Reader Bros., Scottsville.
H. E. Hogan, South Boardman.
Mrs. Sarah Tomsett, Edgerton.
D. B. Valentine, Bailey.
F. J. Clark, Lacota.
C. K. Hoyt, Hudsonville.
Jas. Broderick, Kingsley.
Smith & Bristol, Ada.
B. Burlington, Bradley.
J. A. Wagner, Eastmanville.
G. T. Clapp, Glenn.
John Guinta, Lamont.
R. R. Perkins, Boyne City.
Gibbs Bros., Mayfield.
J. J. Martin, Kalamazoo.
L. W. Porter, Jenisonville.
C. H. Denning, Dutton.
J. C. Townsend, White Cloud.
John Spring, Spring & Lindsey, Bailey.
J. N. Covert, Carleton Center.
Moore, Weed & Co., Moorestown.
Jorgensen & Hemingsen, Grant.
Cole & Chapel, Ada.
S. J. Koon, Ligon.
James Grannis, Six Corners.
M. B. Nash, Sparta.
M. J. Howard, Englishville.
A. Little, Fruitport.
M. Heyboer & Bro., Drenthe.
Parkhurst Bros., Nunica.
O. F. & W. P. Conklin, Ravenna.
G. F. Cook, Groves.
Velzy Bros., Lamont.
Geo. Weitz, Caledonia.
Justema Bros., Grand Haven.
O. F. Chapman, Starwood.
B. McNeal, Byron Center.
F. Boonstra, Drenthe.
H. DeKline, Jamestown.
L. Cook, Bauer.
Geo. Carrington, Trent.
Ed. Striechomb, Sunfield.
D. B. Steuermann, Rockford.
S. Cooper, Jamestown.
G. Begman, Bauer.
N. Harris, Big Springs.
Wm. Black, Costa Springs.
Wm. VerMeulen, Beaver Dam.
Levi Fowler, Hastings.
J. Wombram, Muskegon.
J. Raymond, Berlin.
M. M. Robson, Berlin.
Hoag & Judson, Camsburg.
W. H. Struik, Forest Grove.
P. DeKraaker, Holland.
S. H. Ballard, Sparta.
C. O. Cain, Sparta.
A. S. Frey, Lake.
H. Golly & Co., Rockford.
H. F. Hamilton, Sand Lake.
J. M. Spore, Rockford.
Dell Wright, Berlin.
J. C. Cannon, White Cloud.
S. Cooper, Jamestown.
John Canfield, Hobart.
Mrs. P. B. Hunsicker, Woodland.
Ben. Rankin, Lamont.
Smith, Hams & VanArman, Hastings.
C. E. Bradley, Reed City.
T. H. Shepard, Shepard Bros., Martin.
H. A. Spitt, Weshall.
F. Scott, Muskegon.
Yeiter & Look, Lowell.
Otto Bros., Middleville.
N. H. Youngman, Lakeview.

Henry Miller, Freeport.
Henry DeKline, Jamestown.
G. N. Reynolds, Belmont.
H. W. Burkholder, Buckholder & Luce, Ber-
lamont.
Mr. Kinney, Kinney & Place, Three Rivers.
D. E. Lozier, Dibble & Lozier, Alba.
W. J. Hopper, Merrick & Hopper, Fremont.
W. F. Storrs, Coopersville.
C. Gooderhan, Enslay.
H. Cyclopedia, Allegan.
F. Rader & Becker, Caledonia.
L. E. Paige, Sparta.
W. S. Root, Talmadge.
B. O. Gladding, Constantine.
John Giles & Co., Lowell.
L. L. Holmes, Belding.
Jas. Riley, Dorr.
D. R. Crane, Fenntville.

Purely Personal.

Frank E. Leonard paid Fruitport a short
visit last Saturday. And thereby hangs a
tail.

C. C. Merrille, of the firm of Merrick &
Hopper, Fremont, has just returned from a
pleasure trip in the East.

The sympathy of the fraternity goes out
to George H. Seymour and wife, in the loss
of their youngest daughter, whose death,
from pneumonia, occurred on the 13th.

Chas. Rollins, head salesman for John
Wideo, the Hart clothing merchant, was
presented with a pair of twins, assorted
sexes, one day last week. Father and
children all doing well.

Boyne City Agitating Organization.
BOYNE CITY, Dec. 16, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Please send us a copy of con-
stitution and by-laws of Business Men's As-
sociations and necessary blanks. I am go-
ing to try and get things moving here. Will
you be this way soon? Give full instruc-
tions and your address, so I can report same.
Yours truly,
J. L. HANDY.

Woodland Joins the State Association.
WOODLAND, Dec. 16, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR—Enclosed find \$1.20 as our
per capita tax. Two more members were
added to our list last night, making twelve
in all.
Yours truly,
I. N. HARTER,
Sec'y Woodland B. M. A.

The Gripsack Brigade.

R. L. Hall, Michigan representative for
Allen B. Wisley, the Chicago soap man-
ufacturer, is in the city.

Herman Gebhart, with W. F. McLaugh-
lin & Co., of Chicago, called on the jobbing
trade at this market Monday.

Geo. McKay has returned from California
and resumed his position as traveling rep-
resentative for Putnam & Brooks.

A. C. Crookston is now improving so rap-
idly that his friends expect to see him on
the road again shortly after the first of the
year.

S. T. Toof, formerly with S. A. Welling,
but lately with Sam Rosenbaum, at Kala-
mazoo, has engaged to travel through Michi-
gan for Felix & Marston, the engagement
to begin January 1.

Frank L. Kelly, formerly with Cady,
Ball & Co., later S. A. Welling, but for the
past year with J. E. Thurkow, at Morley,
succeeds Clarence J. Peck as general travel-
ing representative for Spring & Company.

The American Commercial Traveler thus
announces the receipt of an invitation to the
third annual social party of the Grand Rap-
ids fraternity: "A very pretty card, sur-
mounted by the cut of a Grand-nephew
slop, invites us to attend the third annual
social party of the Grand Rapids traveling
men, Thursday evening, December 30. If
the different organizations will persist in
holding their annual meetings on the same
date, we cannot be expected to attend more
than one of them in the flesh, but, boys, we
are with you all in the spirit."

L. S. Finout, groceries and boots and shoes.
Climax: "Think the paper is a good one and
wish you success."

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CODY, BALL, BARNHART & CO.

SUCCESSORS TO

CODY, BALL & CO.

REMOVED FROM

COR. PEARL & CAMPAU STS.

TO THE

NEW BARNHART BLOCK,

AT THE

CORNER IONIA AND LOUIS STREETS.

Formation of an Association at Mancelona.

Agreeable to invitation, President Frank Hamilton and the editor of THE TRADESMAN met with the business men of Mancelona last Tuesday evening for the purpose of assisting in the formation of an association. The meeting was held at the office of the Bank of Mancelona, C. L. Bailey being elected to act as chairman and W. G. Young as secretary. The chairman briefly stated the objects of the meeting and then called on Mr. Hamilton for an exposition of the aims and objects of business organizations. Mr. Hamilton responded to the invitation, making a remarkably clear and concise explanation of the points on which information was desired. THE TRADESMAN regrets that the effort cannot be reproduced from short-hand notes, as it is worthy a place in the archives of organization, but must content itself with a mere outline of the subjects touched upon.

The speaker said he had a brother feeling for the merchant and could also put himself in a position to sympathize with the banker and professional man—anyone, in fact, who wants his pay. In an age when every class of men is organizing, it behooves the business men to band together for improvement, benefit and reform, and to be in a position to discuss and act upon other questions which come up from time to time. It has come to that pass that the business man must organize or take a step backward. Organization helps us as men and as communities. When men do not pull together, there invariably grow up strong individualisms and too often these traits develop into meanness and narrowness. Unless men run their business with some respect to their neighbors, they cannot prevent the cropping out of pet schemes and local jealousies, which eventually destroy public confidence and retard the advancement of both the business man and his town. Competition is the life of business, but jealousy is the death of trade, for reckless competition engenders strife, which eventually overthrows the contestants, checks the growth of the community and results in the ruin of the social life of the town. Organization brings men together, puts them on a bigger basis, a broader platform, tends to prevent ruinous competition enables them to cultivate the social virtues and act in concert on all matters affecting their own welfare and the growth and prosperity of their town. Business men are social beings as much as anyone, and when they get together they find they have much in common, that one man possesses more good traits than his neighbor gave him credit for and vice versa. The man who thinks he can do all the business of his town or climb over the backs of his competitors by disreputable methods, eventually injures himself more than he does his neighbors. Under the head of public improvements,

Mr. Hamilton said it was not the business of one man to push in the case of improvements, but the duty of business men as a class. The Traverse City and Cadillac Associations have been instrumental in securing manufacturing industries and there is no reason why Mancelona should not be able to accomplish the same results. It is a young town—a growing community—cemented stronger than ever before by the scourge of fire—and the business men are now in good shape to act together as a unit.

Speaking of the collection department, Mr. Hamilton said that the past years of depression had stimulated the credit business to an unhealthy extent—that large stocks and long credits had brought about a corresponding laxness on the part of the retail customer and had resulted in the making of a great many questionable accounts. The merchant has not sufficiently cultivated the faculty of saying "No," but has been too prone to squirm around and finally say "all right." Agitation tends to lessen this evil, by cutting off credit entirely in some cases and by greatly curtailing it in others. The dead-beat is effectually shut off and the poor-pay and slow-pay customer is relegated to the class to which he belongs. As business men, we should hasten the time when we can find the rating of the consumer in the office of every business man in his vicinity, the same as that of the retailer is placed in the office of the jobber and manufacturer by Duna and Bradstreet. This fact known to the consumer would stimulate him to best endeavor in the way of prompt payments and impel him to make no promises which he can not fulfill to the letter. The credit business is not doomed to extinction, but it should be curtailed and confined to proper limits and no feature of business work will do so much toward creating a healthy public sentiment on this point as organization.

Mr. Hamilton's remarks were listened to with marked attention and created an extremely favorable impression. The editor of THE TRADESMAN followed with an explanation of the collection department of an association and the use of the blanks, when on motion of R. Roscoe, the formation of an organization was immediately proceeded with. W. G. Young moved that the constitution of the Tustin Association be adopted, which was carried, when the following gentlemen identified themselves with the organization: L. E. Slusser, W. E. Watson, W. G. Young, A. F. Young, O. S. Rodenbaugh, I. N. Rodenbaugh, C. L. Herrick, Barnhart & White, Roscoe & Spicher, C. L. Bailey, H. L. Wilensky, Wisler & Co., C. Beckstein & Co., J. L. Farnham, Farnham & Willemen, T. A. Price, G. A. Burk, H. Freeman.

Election of officers resulted as follows:
President—W. E. Watson.
Vice-President—J. Wisler.

Secretary—C. L. Bailey.
Treasurer—J. L. Farnham.
Executive Committee—President, Secretary, Treasurer, Isaac N. Rodenbaugh and C. L. Herrick.

The election of the Business Committee was postponed until the next meeting. A system of blanks was adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of the same.

L. E. Slusser moved that a vote of thanks be tendered Messrs. Hamilton and Stowe for their advice and assistance, which was adopted, and the meeting adjourned.

Association Notes.

Chesaning business men are considering the project of organizing an association, in which THE TRADESMAN wishes them God-speed.

President Hamilton deserves great credit for the work he accomplished in the interest of organization last week. Four vigorous organizations stand as a reminder of his enterprise and sacrifice in tearing himself away from his own business.

Detroit Journal: "Rockford's business men have organized an association for mutual improvement and to guard against dead-beats, secure railroads, put a stop to local cat-hauling, and accomplish such other good work as may come in its way."

Referring to a special meeting of the Business Men's Association, the Cedar Springs Clipper remarks: "Let the business men of Cedar Springs join hands, work in harmony, secure a new railroad and invite manufacturers to our town. Build up the town!"

The Woodland Business Men's Association, twelve members, and the Tustin Business Men's Association, thirteen members, have qualified for membership in the State Association since the last report. This gives the M. B. M. A. a total auxiliary membership of 805.

W. J. Hopper, of the firm of Merrick & Hopper, dry goods dealers at Fremont, pulled THE TRADESMAN'S latch-string on Monday. He is working up the subject of organization in his place, and reports that Fremont will fall into line after the holidays.

Lyons Herald: "At the meeting of the committees from the Lyons and Muir Business Men's Associations, among other recommendations, it was advised that the two Associations act conjointly in publishing the names of unworthy delinquents. This will give mutual protection and tend to cultivate a better feeling between the two villages." Allegan Journal: The object of these associations is to have the business men meet at stated times and consult together about the various questions arising in which all are concerned; to have an organization that will foster manufactures and encourage home improvements; keep a record of

those known as dead-beats, and tend generally to aid the business men in the reformation of abuses.

The business men of St. Charles met at the village hall last Tuesday evening to consider the subject of forming an organization. Mr. Parsons was selected to act as chairman and the local banker officiated as secretary pro tem. L. M. Mills was present by invitation and thoroughly explained the aims and objects of organized effort, when the meeting was adjourned for one week, at which time a permanent organization will be effected and officers elected.

Referring to the organization of an association at that place, the Rockford Register remarks: "The organization starts out very auspiciously, having twenty-four members, which will be increased at the next meeting, and we shall be very much disappointed if it does not prove greatly beneficial to its members and to the public welfare of the town. It is just what has been needed here to bring those who have the most interest in the future welfare of our village together, where things that are liable to be a benefit or a damage to us can be talked over and considered, and when any work is undertaken of this character it will be with a united effort which will mean success. Herein has been our greatest fault, lack of united effort. Success to the new movement!"

Allegan Gazette: "Some misunderstanding exists as to the objects of the association of business men formed last week. It is not, as some suppose, to make war upon any particular form or class of mercantile enterprise. Every person, except saloon-keepers, doing any kind of business in the town or vicinity, is entitled to membership and is invited to join. The Association's objects are quite fully and clearly stated in its constitution, elsewhere printed in this paper, and there is not behind this any sinister purpose, whatever. The men concerned simply mean to help each other in open and honorable ways, and to help the town. That combinations of this kind exert very powerful influence for their own and the public's good is well known. They succeed where separate, private endeavor fails, and should, in all cases, be encouraged."

Tustin Joins the State Organization.

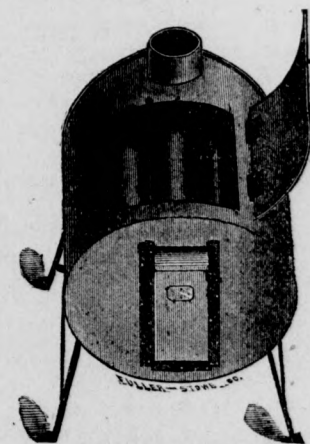
TUSTIN, Dec. 17, 1886.
E. A. Stowe, Grand Rapids:
DEAR SIR—At our regular meeting last Monday evening, three more members joined us, making a total of thirteen, and I herewith enclose check for \$1.30, as per capita tax to the State Association.
We trust you will have an array of one thousand or more by January 1.
In order that the aims and purposes of our Association may be better understood by citizens in general, we have arranged with the Tustin Echo to publish our constitution and by-laws in full. Yours respectfully,
GEO. W. BEVINS,
Sec'y Tustin B. M. A.

The BARBOUR PATENT SHEET IRON BOX CAR HEATER.

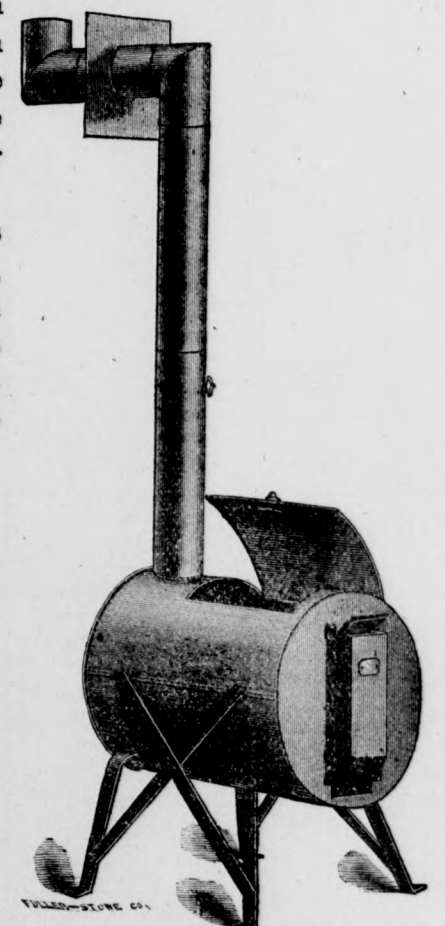
This is the only Stove in the market used for heating cars laden with potatoes or fruit, in which is combined economy in fuel, and perfect safety while cars are in transit.

The designs shows position of door and air-draught, which is convenient for using large blocks of wood, and giving the fireman perfect control over the volume of heat required.

Three and one-half joints of five inch pipe, with damper, two five inch elbows, one tin collar and a strap complete the outfit, all of which can be readily packed inside the stove for return shipment.



Stove and Pipe All Packed.



Stove in Operation.

Commission Merchants, Potato and Apple Shippers will promote their best interests by sending for Price-List or Sample Stove.

FOSTER, STEVENS & CO.

SOLE MANUFACTURERS,

10 and 12 Monroe St., Grand Rapids, Mich.

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, DECEMBER 22, 1886.

The rapid development of new industries in the South, which is doing so much to change the political complexion of those states, has also forced attention to the great need of capital in that section of the country, and to the insufficiency of our national banking system as a means for supplying it. The system is much too costly for even such a State as Georgia, which has only fifteen national banks, which, together with twenty-two State banks, have an aggregate capital of less than \$7,000,000. A new and growing community cannot afford the precautions taken by wealthier communities in the regulation of its currency. It needs banks as an instrument for the mobilization of a portion of its fixed capital into currency. It needs a paper money secured not by its indebtedness to the Government—for it cannot afford to become a creditor of the Government with 3 and 4 per cent. bonds commanding a high premium—but by the guarantee furnished by its own real and personal property. It is quite true that such banks are dangerous, need great care in their organization, and wise inspection. But communities of undeveloped resources have to take such risks; when they grow rich they can afford safety. And we will miss a great opportunity if the changes required by the payment of our national bonds are not employed to secure us something like the Scotch and Swedish banking system. The *Manufacturer's Record* says that there are "fully one hundred thriving towns in the South, in which business is seriously hampered and restricted solely on account of the lack of banking capital, and in which a properly managed bank would be sure to yield large profits. The rate of interest for money is entirely too large in the South, and even at the high rates charged it is often impossible for business men to secure the money needed on the best security, owing to the scarcity of banking capital. The prosperity of the South is largely dependent upon an increase in the number of banks there, for the Southern business man paying anywhere from 9 to 10 up to 15 per cent. interest for the use of money, cannot well compete with those in other sections who secure money at from 3 to 6 per cent." In view of this state of things the Atlanta *Constitution* calls for the repeal of the national prohibitory tax on the circulation of State banks, and the restoration of the State banking system under proper guarantees.

A very significant schism has occurred in the Salvation Army. A large body in Brooklyn under the lead of "General" Moore, has seceded from the Army commanded by "General" Booth and the latter is using his personal influence to bring them back again. The ground of disagreement was found in the demand of "General" Booth that all the property acquired by the Army should be vested in him personally. This demand exceeds in its arrogance anything we have read of in the history of priestly assumption. In other religious bodies where property is vested in a single person, it is as a "corporation sole," and the succession passes to his successor in office. But the vast accumulations of the Salvation Army in every quarter of the world, have been put upon the legal footing of a private estate, which must pass to "General" Booth's personal heirs. It is true that his eldest son, Mr. Bramwell Booth, is even more the mainspring of the organization than is its nominal head, his father. But if he were to die before making any disposal of the property as a religious trust, it might be taken by other heirs and be converted to purely personal uses. It is said to aggregate millions of pounds worth, and at present there is absolutely no security for its use for the purposes for which it was given.

The Hebrew prophet declared that Sodom earned its unenviable reputation through "pride, fullness of bread and abundance of idleness." It seems that these social forces are producing similar results in the British aristocracy. The idle, selfish, self-indulgent lives of the young nobles and their wives and sisters, under the unfortunate lead of the heir to the throne, have bred a crop of social scandals in the last fifteen years which have detracted greatly from the traditional respect paid to the aristocracy as a class. And this is a much more serious matter now than it was in the time when George III's sons set decency at defiance. They found in popular ignorance the protection which saved them from the consequence of their vices, and in the popular Toryism a pardon for these vices in so far as they were known. But the England of to-day is neither ignorant nor Tory. The common people learn all the details of such scandals as have defiled the reports of the divorce court, and they are much more inclined to draw the inference that men who create such an atmosphere and live in it are not fit to rule the nation.

Case, Hopkins & Case, general dealers, Benzonia: "We like it, and can't keep store without it."



FRED. D. YALE & CO.

SUCCESSORS TO CHAS. S. YALE & BRO., WHOLESALE MANUFACTURERS OF Baking Powders, Extracts, Blings, AND JOBBERS OF GROCERS' SUNDRIES.

All orders addressed to the new firm will receive prompt attention. 40 and 42 South Division St., GRAND RAPIDS, MICH.



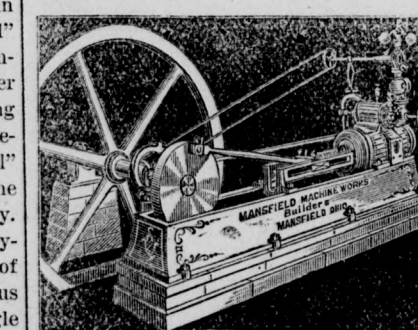
"CANDEE"

Rubber BOOTS WITH DOUBLE THICK BALL. "CANDEE" RUBBER BOOTS GIVE DOUBLE WEAR ON THE BOTTOM. GREATEST IMPROVEMENT EVER MADE IN RUBBER BOOTS. TWO YEARS TEST. DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the PRICE NO HIGHER. Call and examine the goods. COMMON SENSE IDEA. DOUBLE THICK BALL. FOR SALE BY

E. G. STUDLEY & CO., No. 4 Monroe St., Grand Rapids. Largest and finest stock in the State of Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison, 88, 90 and 92 South Division Street, GRAND RAPIDS, MICH.

Smoke the "L.C.B." & "Fox" Cigar.



FOX & BRADFORD, EXCLUSIVELY

WHOLESALE CIGARS!

76 South Division St., Grand Rapids, - Mich.

F. J. DETTENTHALER,

117 Monroe St., Grand Rapids.

JOBBER OF

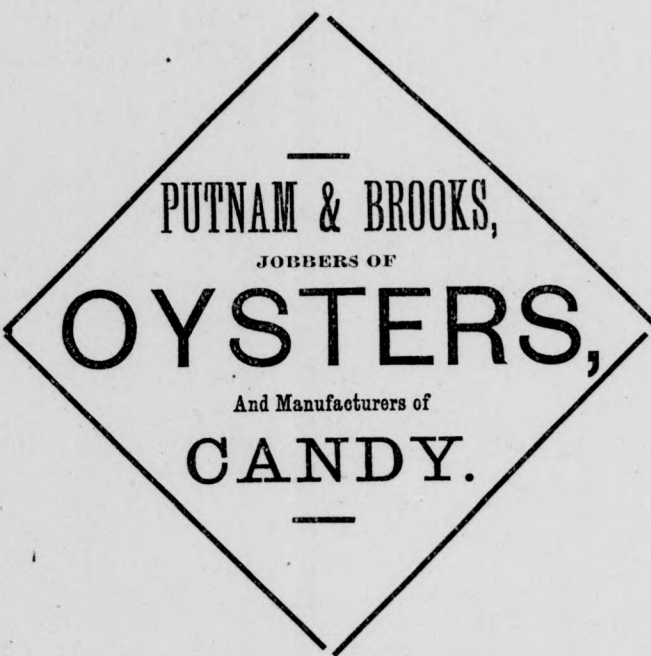


OYSTERS, FISH AND GAME.

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

Also Grand Rapids Agent for Cleveland Baking Co.'s Crackers and Cookies.

Full Stock on Hand at all Times.



NOVELTIES IN PERFUMERY.

- Small Slippers, "Hob Nail," Assorted Colors, \$1.35
- Large " " " " " 2.00
- Small Hats, " " " " " .85
- Medium " " " " " 2.00
- Large " " " " " 3.00
- Tooth Pick Holder, "Polka Dot," " " 2.00

A Bottle of Perfume with each piece.

ALSO A COMPLETE LINE OF

Handkerchief Perfumes!

In Large Variety.

Jennings & Smith, PERFUMERS.

GRAND RAPIDS, MICH.

HESTER & FOX,

MANUFACTURERS' AGENTS FOR

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.

Write for Prices. 130 OAKES ST., GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.



Every can wrapped in colored tissue paper with signature and stamp on each can.

G. R. MAYHEW, JOBBER OF RUBBERS



Woonsockets & Wales Goodyears. GRAND RAPIDS.

FULLER & STOWE COMPANY,

Designers

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

HOGLE & CO. Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. Warehouse: Lee's Ferry Dock, MUSKEGON, MICH.

ONE VOTE

at the polls may determine the United States Senatorship in New Jersey. Just \$1.50 or \$1.00 in clubs, will secure you the *American Agriculturist* (Eng. or Germ.), for 1887. A great staff of new Western writers will specially adapt (during 1887) the *AMERICAN AGRICULTURIST* to Western Agriculture, making it, with recent additions and improvements, the recognized authority, as for forty-five years past, in all matters pertaining to Agriculture, Horticulture, etc., etc.

The JUVENILE HEARTH and HOUSEHOLD DEPARTMENTS have been enlarged, and HUBBARD'S EXPOSURES are to receive additional attention. 1000 ORIGINAL ILLUSTRATIONS. — Every issue of the *American Agriculturist* contains nearly 1000 original illustrations of animals, plants, new farm and household conveniences and appliances, out-door scenes, etc.

RURAL ARCHITECTURE is a special feature: every number furnishing original designs and specifications for houses, barns and outbuildings, especially worthy of mention, because of the remarkable success that has attended the unique and untiring efforts of its proprietors to increase and extend its circulation. Its contents are duplicated every month for a German Edition, which also circulates widely.

SPLENDID ENGRAVINGS FREE!!! HOMES OF OUR FARMER PRESIDENTS. — It is noteworthy that a majority of our Presidents were reared on farms, or retired from public life to rural scenes. The *American Agriculturist* is now publishing and sending free to all subscribers, an outline of over \$30,000, superb Engravings (16 by 24 inches in size) of these Homes, together with special descriptive papers by James Parton, Donald G. Mitchell and other eminent living American authors. These Engravings constitute a magnificent portfolio collection.

FOR THE

centre table or (framed) for the walls of Prince or Peasant's home. Subscriptions for 1887 immediately forwarded are entitled to all the series, beginning in May, 1886.

ENDORSED BY THE U. S. GOVERNMENT. — Vol. 8th, Tenth Cent. — *American Agriculturist* is especially worthy of mention, because of the remarkable success that has attended the unique and untiring efforts of its proprietors to increase and extend its circulation. Its contents are duplicated every month for a German Edition, which also circulates widely.

Price, \$1.50 a year; Single Numbers, 15 cents. Send Six Cents for mailing you Specimen Number, 32-page Premium List, and Sample Proof of Engravings of "Homes of our Farmer Presidents," together with Description by James Parton. Postmasters, raise clubs. Address

American Agriculturist DAVID W. JUDD, Pub., 751 Broadway, N. Y.

MOST LIBERAL INDUCEMENTS TO CANVASSERS.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

GARNISHMENT—WAGES OF CONDUCTORS.
The wages of a conductor on a railroad train are not exempt from garnishment, under section 3553 of the Georgia Code, according to the decision of the Supreme Court of Georgia.

MANDAMUS—ISSUANCE OF LIQUOR LICENSE.
Mandamus will not lie to compel the issue of a license to sell liquor at retail where the discretion to grant a license or not is vested in the officer whom it is sought to mandamus, decided by the Supreme Court of Georgia.

SALE OF PROPERTY—ACCIDENT—SELLER'S RISK.

An engine and boiler were sold under an agreement reserving "title and ownership" in the seller until the purchase price was paid. The property, being delivered to the buyer, was destroyed by fire before payment. The Supreme Court of Georgia held that in the absence of negligence on the part of the buyer the risk was that of the seller, and that the loss must fall on him.

FIRE INSURANCE POLICY—KEEPING PETROLEUM.

A fire insurance policy contained a provision to the effect that if there should be kept in the premises insured gunpowder, fireworks, nitroglycerine, phosphorus, saltpetre, nitrate of soda, petroleum, etc., then and in every such case the policy should become void. The insured kept on his premises a barrel of petroleum which was used for fuel to generate steam. The Supreme Court of Pennsylvania held that the covenant was broken thereby and that the policy was void.

TAXATION—EXEMPTION—IMPAIRING OBLIGATION OF CONTRACTS.

The Louisiana Lottery Co. was incorporated under an act which provided that the company should pay to the state the sum of \$40,000 per annum, to be credited to the educational fund, and that it should be exempt from all other taxes and licenses from the state, parish or municipal authorities. In spite of this exemption, the city of New Orleans assumed to levy a tax upon the capital stock and other property of the company under act No. 77 of the Louisiana legislature of 1880. The company instituted a suit for the purpose of obtaining an injunction to restrain the city and the board of assessors from assessing and collecting these taxes. The Supreme Court held in the case of *The City of New Orleans vs. The Louisiana Lottery Co.*, decided on Monday, that the tax complained of was prohibited by the terms of the contract contained in the company's charter; that a tax such as that sought to be imposed upon the company was a tax upon the corporation within the meaning of its charter, and not upon its individual stockholders, because the corporation was compelled to become surety for taxes nominally imposed upon its stockholders and was made liable primarily for their payment. The fair inference, the court said, was that the taxation of the Louisiana State Lottery Co. was not within the purview of section 48 of act 77 of the year 1880, and that it was not the intention of the legislature as expressed in that act to impose upon the company any other taxes than those provided for in its own charter, but, if otherwise, that act 77 was void as a law impairing the obligation of a contract.

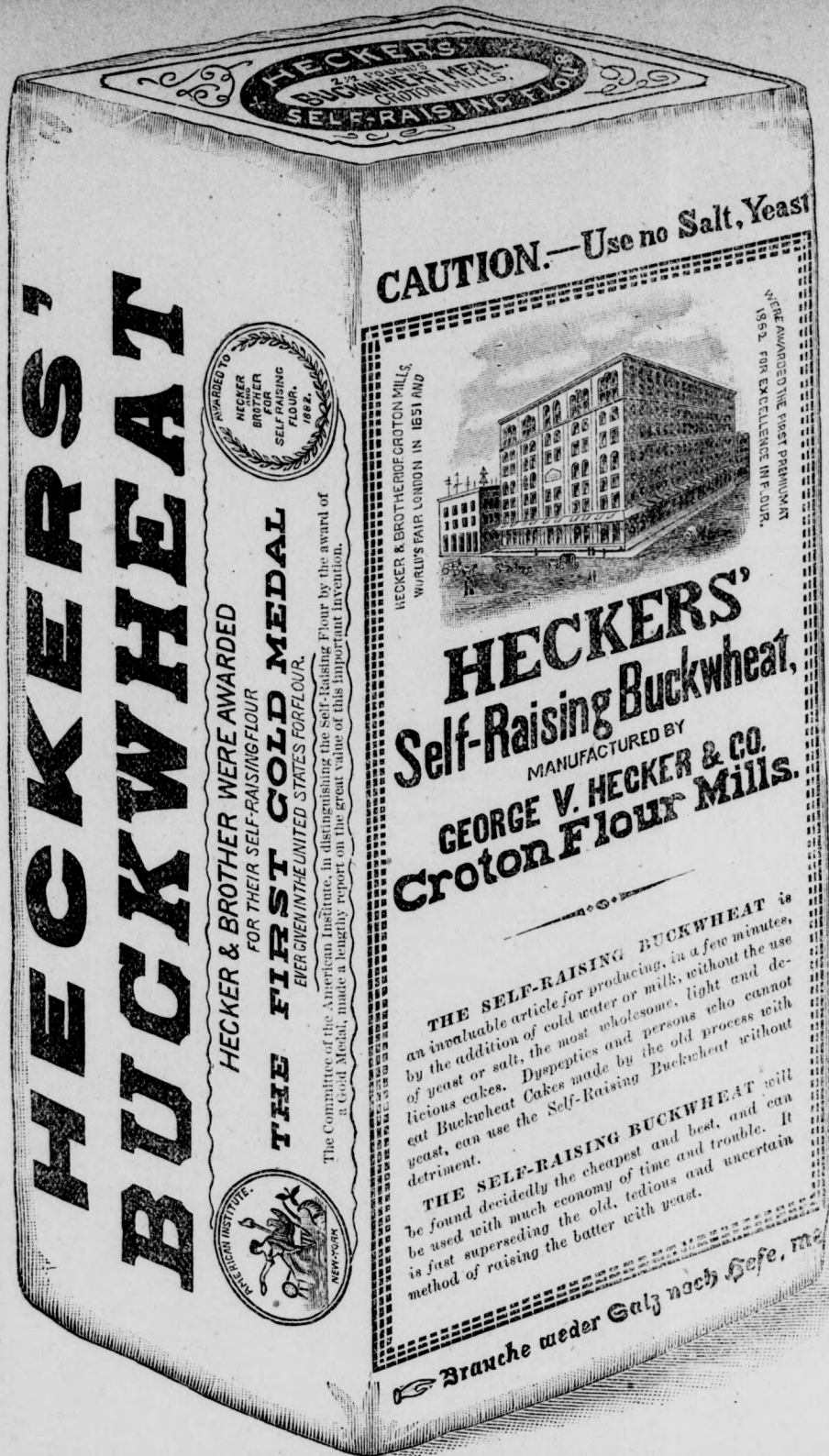
Small Cheese.

From the Holstein-Friesian Register.

That Americans consume comparatively little cheese is a fact; also that cheese is one of the most wholesome and cheapest kinds of food, indeed often preferable to meat.

Making small cheese, weighing four, five or ten pounds each, which could be readily sold at from fifty to 100 per cent. above the market price for large sizes, would doubtless be of great benefit to this industry, and materially increase the local demand. A five pound cheese properly made of whole milk would readily sell at from seventy-five cents to a dollar. The buyer of a certain cheese factory in Madison county, N. Y., offered the maker three-fourths of a cent per pound above the market price if he would reduce his cheese to a uniform size of thirty pounds each. As this offer covered the cost of making, being a nice profit in itself, it was accepted. One of the most prominent grocers in Geneva, N. Y., Samuel Warth, says he cannot get small cheese enough to fill the demand. In Holland probably the most popular cheese made is the Edam, which is round and weighs two kilograms or four and four-tenths pounds. Small families do not care to buy a forty or fifty pound cheese at a time, on account of the difficulty in keeping it fresh until used. Nor is it pleasant to buy a slice of the grocer, which is not very appetizing after having been rolled up in a paper and handled. Making small cheese, weighing four or five pounds each, we believe will not only increase the local demand, but also return a larger profit to the maker.

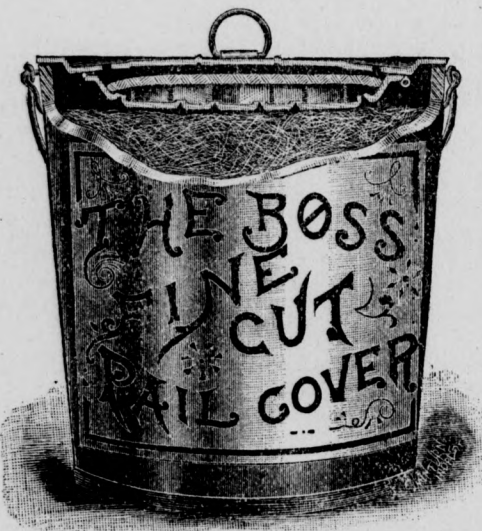
Attention is called to the advertisement of J. T. Bell & Co., proprietors of the Saginaw Valley Fruit House. Messrs. Bell & Co. have built up a large business in their line, and nothing but the reasons given would impel them to dispose of so lucrative a business.



HECKERS' SELF-RAISING BUCKWHEAT.

Boxes holding 20 5 pound packages, \$4.50
 " " 40 2 1-2 " " \$4.50
 " " 32 3 " " \$4.30

Discount—On lots of 25 boxes or more, 50 cents per box.



The accompanying illustrations represents the Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time.

You cannot afford to do without it.

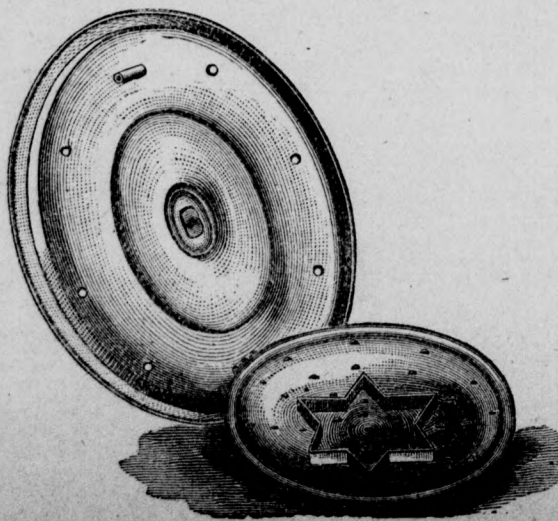
For particulars, write to

ARTHUR MEIGS & CO.

Wholesale Grocers,

Sole Agents,

77 to 83 1/2 SOUTH DIVISION STREET, GRAND RAPIDS.



TIME TABLES.

Chicago & West Michigan.

Mail	Leaves	Arrives
9:10 a.m.	9:10 a.m.	5:55 p.m.
Day Express	12:30 p.m.	9:45 p.m.
Night Express	11:00 p.m.	5:45 a.m.
Muskegon Express	5:00 p.m.	11:00 a.m.

Newaygo Division.

Express	Leaves	Arrives
8:45 a.m.	8:45 a.m.	5:50 p.m.
10:30 a.m.	10:30 a.m.	7:30 a.m.

Grand Rapids & Indiana.

Traverse City Express	Leaves	Arrives
9:30 a.m.	9:30 a.m.	11:30 a.m.
Potoskey and Mackinaw Express	3:40 p.m.	5:05 p.m.
Saginaw Express	10:30 a.m.	4:10 p.m.

Cincinnati Express.

Fort Wayne Express	Leaves	Arrives
10:30 a.m.	10:30 a.m.	7:15 a.m.
Cincinnati Express	4:40 p.m.	11:45 a.m.
Traverse City and Mackinaw Ex.	11:00 p.m.	5:00 p.m.

Muskegon, Grand Rapids & Indiana.

Leave	Arrive
7:35 a.m.	9:15 a.m.
1:00 p.m.	1:00 p.m.
5:30 p.m.	7:10 p.m.

Lake Shore & Michigan Southern.

Leave	Arrive
Ex. & Mail, N. Y. Mail	N. Y. Mail, N. Y. Ex.
4:35 p.m.	7:45 a.m.
5:50 p.m.	9:25 a.m.
7:05 p.m.	10:06 a.m.
8:30 p.m.	11:25 a.m.
2:30 a.m.	5:05 p.m.
8:30 a.m.	9:40 p.m.
1:50 p.m.	3:30 a.m.
5:40 a.m.	6:50 p.m.

Detroit, Grand Haven & Milwaukee.

Going East	Arrives	Leaves
Steamboat Express	10:40 a.m.	6:55 a.m.
Through Mail	3:15 p.m.	10:50 a.m.
Evening Express	9:30 p.m.	3:50 p.m.
Limited Express	11:00 p.m.	11:00 a.m.
Mixed, with coach	5:10 a.m.	6:50 a.m.

Michigan Central.

Depart	Arrive
Detroit Express	6:15 a.m.
Day Express	1:10 p.m.
Atlantic Express	10:10 p.m.
Mixed	6:50 a.m.

Detroit, Mackinaw & Marquette.

Going West	Arrive
7:00 a.m.	6:50 a.m.
12:30 p.m.	9:40 a.m.
6:30 p.m.	12:40 p.m.
12:55 p.m.	7:00 a.m.
1:40 p.m.	9:00 a.m.
5:30 p.m.	1:55 p.m.
6:30 p.m.	2:30 a.m.
5:50 p.m.	9:01 a.m.
6:35 p.m.	8:15 a.m.

Mixed train leaves St. Ignace at 7 a.m., arrives Marquette 5:30 p.m.

Gen. Pass. and Ticket Agent, Marquette.

BULKLEY, LEMON & HOOPS,
 Importers and
 Wholesale Grocers.

Sole Agents for
 Lautz Bros. & Co.'s Celebrated Soaps.
 Niagara Starch Co.'s Celebrated Starch.
 "Jolly Tar" Celebrated Plug Tobacco,
 dark and light.
 Jolly Time" Celebrated Fine Cut Tobacco.
 Dwinell, Hayward & Co.'s Roasted Coffees.
 Thomson & Taylor's Magnolia Coffee.
 Warsaw Salt Co.'s Warsaw Salt.
 "Benton" Tomatoes, Benton Harbor.
 "Van Camp" Tomatoes, Indianapolis.
 "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.
 Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,
 Grand Rapids, Mich.

OYSTERS!

We commenced handling Mills & Robinson's Oysters on October 1st. The goods will be canned in Baltimore, and we think them superior to goods canned in Detroit or Grand Rapids, as they are canned the same day they are shucked, and not laid around exposed to the air for days before they are canned.

Eaton & Christenson,

GRAND RAPIDS, - MICH.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

The Standard of Excellence

KINGSFORD'S



STARARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.
 WILL PLEASE YOU EVERY TIME!
 ALWAYS ASK YOUR GROCER FOR THESE GOODS.

Charlevoix United for "Pay Progress and Principle."

About thirty representative business men of Charlevoix met at Odd Fellows' Hall last Thursday evening for the purpose of effecting a local organization.

The speaker then referred to the benefits accruing to organization by fostering a spirit of enterprise which results in the securing of mills, factories and other improvements.

J. L. Alger moved that the organization of an association be immediately proceeded with by the Association: W. W. Mumby, H. C. Piester, D. N. White, Buckley & Daggett, L. Planmonden, G. M. Harwood, J. L. Alger, G. W. Bump, G. E. Mills, S. Rosenthal, Hancock & Boyce, Barber & Son, A. Fochtman, Kilman & Bowman, D. H. Byram, J. Vanzolenburg, Gould & Beknap, L. W. Cole, F. W. Ruddiman, C. C. Hammill, Pettinoff Bros.

Election of officers resulted as follows: President—Jas. Buckley. Vice-President—L. W. Cole. Secretary—C. Bowman, Treasurer—G. W. Bump.

The election of the Business Committee was deferred until the next meeting, when the meeting adjourned.

Kalkaska Arrayed on the Side of Progress. Every business man of Kalkaska, save two, met last Wednesday afternoon for the purpose of considering organization.

Mr. Hamilton said he realized the inconvenience it caused business men to leave their desks and counters during the middle of the day, but he considered the object for which they had met to be of sufficient importance to warrant the sacrifice.

On motion of Geo. W. Crouter, it was resolved to immediately proceed to organization, and the constitution of the Tustin Association was adopted for the government of the organization.

The following gentlemen then joined the Association: G. W. Crouter, W. P. Brown, John Nichols, D. C. Nettleton, Stockman & Iddings, A. J. Mudge, Louis Miller, Rosenthal & Son, Geo. W. Miller, Frank Wood, Carpenter, Bartholomew & Co., C. J. Strang, Charlevoix Manufacturing Co., F. W. Crane, John Bell, Mayne & Kane, G. W. Jeffries and L. D. Bartholomew & Co.

Election of officers resulted as follows: President—John Nichols. Vice-President—Harvey L. Iddings. Secretary—R. W. Kane. Treasurer—Wm. P. Brown.

The election of a Business Committee was deferred until the next meeting.

Potoskey in Line on Organization. The business men of Potoskey met in the sample room of the Cushman House last Wednesday evening to consider the subject of organization.

Election of officers resulted as follows: President—A. E. Palmer. Vice-President—H. E. Stover. Secretary—C. E. Ramsey. Treasurer—F. R. Boyd.

school pupil who was asked the definition of a 'fallen angel'. The little fellow thought a minute and replied that it must be a 'dirty devil'. I think that term is applicable to many of these people who willfully beat the business man out of his goods.

The speaker then referred to the benefits accruing to organization by fostering a spirit of enterprise which results in the securing of mills, factories and other improvements.

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The Michigan System Ahead of the Illinois Plan.

BLOOMINGTON, Ill., Dec. 17, 1886. E. A. Stowe, Grand Rapids: DEAR SIR—Yours of the 9th and THE TRADESMAN of the 15th to hand. Thanks for each. Had I known my article was to have been published, I would have procured more information regarding the workings of your associations.

Yours, A. MANSFIELD. Miscellaneous Dairy Notes. Detroit parties will build a creamery at Windsor. Private enterprise will give Vernon a \$6,000 creamery.

Notier & Bakelaar succeed M. Notier as proprietors of the Crystal creamery, at Holland. Geo. Sinclair succeeds Sinclair & Cunningham in the manufacture of cheese box material at Hudsonville.

The Grocery Market. The features of the week in the grocery market have been a slight decline in hard sugars, an upward tendency in prunes, and a further advance in dried apples, which give promise of going away out of sight.

To Members of the M. C. T. A. To enable members of the M. C. T. A. to attend the meeting at Detroit on Dec. 31, all the railroad have agreed to sell tickets at one fare for the round trip, on presentation of membership card.

Grand Rapids Seed Store. 71 Canal St., Grand Rapids. COUNTRY PRODUCE. Apples—The best winter varieties are scarce at \$2.75-\$3.00 per bushel.

CLOVER SEED WANTED

Grand Rapids Seed Store, 71 Canal St., Grand Rapids. COUNTRY PRODUCE. Apples—The best winter varieties are scarce at \$2.75-\$3.00 per bushel.

Michigan full cream... York State, Acme... Baker's... Runkles'... Scheppe's... Maltby's... Manhattans... Peas, French... Corn, Archer's... Squash... Tomatoes, standard brands...

CHEESE. Michigan full cream... York State, Acme... Baker's... Runkles'... Scheppe's... Maltby's... Manhattans... Peas, French... Corn, Archer's... Squash... Tomatoes, standard brands...

COFFEES. Green. Roasted. Golden Rio... Santos... Maricabo... Java... Mocha... COFFEES—PACKAGE. XXXX... Arbutle's... Standard... Lion... Graham... Pretzels, hand-made... Cracknels... Lemon Cream... Frosted Cream... Ginger Snaps... No. 1 Ginger Snaps... Coffee Cakes... Lemon Wafers... Jumbles... See Cakes... Frosted Honey Cakes... Cream Gems... Bagleys Gems... S. & M. Cakes... FISH. Cod, whole... Halibut... Herring, round... Herring, Holland... Mackerel, scaled... Mackerel, whole... Shad... Trout... White, No. 1... White, No. 2... White, Family... MUSKAT, winter... Deer...

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Groceries.

WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE. Crown... Frazer's... Diamond X... Modoc, 4 doz... BAKING POWDER. Acme... Princess... Arctic... Victorian... Diamond...

BLUING. Dry, No. 2... Liquid, 4 oz... Arctic 4 oz... Arctic 8 oz... Arctic No. 2... Arctic No. 3...

BROOMS. No. 2 Hurl... No. 1 Hurl... No. 2 Carpet... No. 1 Carpet... Parlor Gen... CANNED FISH. Clams, 1 lb... Clam Chowder... Cove Oysters... Lobsters... Mackerel... Mackerel in Tomato Sauce... Mackerel in Mustard... Mackerel, 3 lb... Mackerel, 5 lb... Mackerel, 1 lb... Mackerel, 2 lb... Mackerel, 3 lb... Mackerel, 4 lb... Mackerel, 5 lb... Mackerel, 6 lb... Mackerel, 7 lb... Mackerel, 8 lb... Mackerel, 9 lb... Mackerel, 10 lb... Mackerel, 11 lb... Mackerel, 12 lb... Mackerel, 13 lb... Mackerel, 14 lb... Mackerel, 15 lb... Mackerel, 16 lb... Mackerel, 17 lb... Mackerel, 18 lb... Mackerel, 19 lb... Mackerel, 20 lb... Mackerel, 21 lb... Mackerel, 22 lb... Mackerel, 23 lb... Mackerel, 24 lb... Mackerel, 25 lb... Mackerel, 26 lb... Mackerel, 27 lb... Mackerel, 28 lb... Mackerel, 29 lb... Mackerel, 30 lb... Mackerel, 31 lb... Mackerel, 32 lb... Mackerel, 33 lb... Mackerel, 34 lb... Mackerel, 35 lb... Mackerel, 36 lb... Mackerel, 37 lb... Mackerel, 38 lb... Mackerel, 39 lb... 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The Michigan Tradesman.

Organization of an Association at Rockford.

The business men of Rockford have conceded the benefits of organization for a couple of years, but the matter was allowed to go by default until about ten days ago, when those interested united in a call for a meeting to be held at Colby's opera house last Monday evening. The meeting was called to order by Geo. A. Sage, when Joshua Colby was selected to act as chairman and J. M. Spore as secretary. The editor of THE TRADESMAN explained the aims and objects of organized effort on the part of the business public and indicated a plan of action in connection with the formation of an association. Geo. A. Sage moved that the organization of an association be immediately proceeded with, which was adopted.

Remarks then being in order as to the scope the organization should take, Chas. N. Hyde said he was surprised to see all the business men of Rockford together in one room. He favored organization because it would have a tendency to bring the business men continually together and cause them to work in harmony. By concerted action many subjects of vital interest to the village could be furthered and great good accomplished.

Jackson Coon said he thought the proper way to proceed at this time would be to ascertain how many would join an association, before adopting a constitution, and C. N. Hyde moved that the vote by which it was resolved to form an organization be taken by a standing vote. The motion was adopted and a standing vote disclosed the fact that every gentleman present was in favor of proceeding to organize according to the method presented by Mr. Stowe. The constitution of the Tustin Association was then adopted for the government of the new organization.

The following gentlemen then joined the Association and paid the initiation fee and first quarter's dues: C. N. Hyde & Co., Wm. Hessler, Allen & Rykert, Geo. A. Sage, D. Wellbrook, John J. Ely, McConnell & Woodruff, D. R. Stocum, Stoner & McAuley, J. M. Spore, Neal McMillan, Hewett & Tefft, Seely Clark, S. A. Betts, H. Colby & Co., Watkins & Bingham, C. R. Cowdin, E. B. Lapham, C. W. Skillenger, T. D. Inman, C. F. Sears, Jackson Coon, Wm. J. Haskell and O. Sanders.

Election of officers resulted as follows: President—Geo. A. Sage. Vice-President—E. E. Hewett. Secretary—J. M. Spore. Treasurer—Joshua Colby. Executive Committee—President, Secretary, Treasurer, D. R. Stocum and G. C. McConnell. Business Committee—C. N. Hyde, John J. Ely and C. F. Sears.

President-elect Sage was then invited to take the chair, when he accepted the position in a few well-chosen words, promising to do all that lay in his power to serve the Association.

A series of blanks were adopted for the collection department and the Executive Committee was instructed to procure the printing of the same.

On motion of C. F. Sears, a vote of thanks was tendered Mr. Stowe for his presence and assistance in organizing.

All the work of organization having been completed, the subject of a new railroad was brought up and discussed somewhat at length. Neal McMillan suggested that a public meeting be called for December 31, in order that the temper of the people on the subject might be determined, which suggestion was finally adopted, and the Business Committee was instructed to secure Colby's opera house for the occasion and communicate with Mr. Middleton of Greenville, in relation to addressing the gathering. Stirring addresses on the importance of a second railroad were made by C. N. Hyde, Jackson Coon and Neal McMillan, when the meeting adjourned.

For Better Cheese and Butter. Unlike cheese dealers in New York, the leading dealers in Canada are, for the most part, experienced and skillful manufacturers, and know when cheese is well or ill made. They are alive to its improvement, and watch with jealous eyes the errors of the unskilled. Out of \$1,000 appropriated by the Government to each of the leading associations in Ontario, each manages to publish a report of its annual convention and save \$800 to be expended in a system of superintendence by which the superior skill of the few superior makers is brought to bear upon the inferior skill of the many, while of an equal appropriation granted to the New York Association not a penny is left after paying expenses. The Ontario Government has been generous with its dairymen, and they have used the bounties bestowed upon them to good advantage for themselves and for the province.

New York State is also generous to her dairymen. She has given \$1,000 annually for several years to support her leading association; she has put money into an Experiment Station in the dairymen's behalf, and when the great dairy interest of the state has seemed to be in danger, she has come nobly forward and scattered money with no sparing hand for its defense. I admire this generosity, but I cannot help querying whether it is employed to the best advantage. It seems to me that if the \$50,000 expended last year, and the \$75,000 this year, largely for the defense of poor butter and cheese, were employed in improving instead of defending them, the dairy interest of the state might quickly be raised to a position that would make it independent of competition with Canadian cheese, and with bogus butter as well.—Prof. L. B. Arnold.

ORGANIZATION OUTFITS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$1. The outfit comprises: 1,000 Notification Sheets, for member's use, 500 Record Blanks, 500 Association Notification Sheets, and 500 Envelopes. Money can be sent by draft, post-office or express order.

Fuller & Stowe Company,
49 Lyon Street, - Grand Rapids, Mich.

We have just purchased a large invoice of

"PLANK ROAD PLUG"

Send us a Trial Order.
Spring Chicken, Moxie and Eclipse always in stock.

OLNEY, SHIELDS & Co.
GRAND RAPIDS, MICH.

HIRTH & KRAUSE,

DEALERS IN
Hides, Furs and Tallow,
Prompt returns made on Consignments.
118 Canal St., Grand Rapids.

E. FALLAS,

Makes a Specialty of
Butter and Eggs, Fruits and Oysters.
Cold Storage in Connection. All Orders receive Prompt and Careful Attention.
We Handle the Celebrated "ROCK BRAND" Oysters.
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
97 and 99 Canal Street. - Grand Rapids, Michigan

O. W. BLAIN & CO., Produce Commission Merchants,

Foreign and Domestic Fruits, Southern Vegetables, Etc.
We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

PERKINS & HESS,

DEALERS IN
Hides, Furs, Wool & Tallow,
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

ORDER
Our Leader Smoking 15c per pound. Our Leader Fine Cut 33c per pound.
Our Leader Shorts, 16c per pound. Our Leader Cigars, \$30 per M.
The Best in the World.

Clark, Jewell & Co.,

SOLE AGENTS FOR
Dwinell, Hayward & Co.'s Royal Java Coffee; and
O'Brien & Murray's "Hand Made Cigar."

Potatoes, Onions, Apples, Ruta Bagas In Car Lots.

Shippers looking for a better market than near-by markets afford will do well to write or wire us for prices before consigning elsewhere. All goods sold on arrival and remitted for. Commissions, 5 per cent.

C. J. BECKER & CO., 1002 N. Third St., ST. LOUIS, MO.

Order a sample case of HONEY BEE COFFEE.

PRINCESS BAKING POWDER, Equal to the Best in the market.

J. H. Thompson & Co., Wholesale Grocers,
59 Jefferson ave., Detroit, Mich.

SNOW-SHOVELS, SLEDS, FIRE-KINDLERS,

FOR SALE BY
Curtiss, Dunton & Co.

L. M. CARY. L. L. LOVERIDGE.

CARY & LOVERIDGE, GENERAL DEALERS IN Fire and Burglar Proof SAFES

Combination and Time Locks,
11 Ionia Street, - Grand Rapids, Mich.



There is a very mean man in Portland, Oregon. He keeps a big store in the center of the city. Several nights ago a special policeman found the store door unlocked and sent a hack to the merchant's house to notify him. The merchant walked down and locked the door, but left the policeman to pay the hackman.
A check for one cent was recently drawn in New York by the Government in favor of an importer who had paid excess of duty to that extent.

Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

WIDE BROWN COTTONS.
Androscoogin, 9-17 Pepperell, 10-4.....19
Androscoogin, 7-4 Pepperell, 11-4.....22
Pepperell, 7-4.....13 Pequot, 7-4.....14 1/2
Pepperell, 8-4.....15 Pequot, 8-4.....16
Pepperell, 9-4.....17 Pequot, 9-4.....18

CHEEKS.
Economy, 02..... Park Mills, No. 100.15
Park Mills, No. 90.10 Prody, 02..... 8 1/2
Park Mills, No. 60.11 Otis Apron..... 8 1/2
Park Mills, No. 70.12 Otis Furniture..... 8 1/2
Park Mills, No. 80.13 York, 1 oz..... 9 1/2
Park Mills, No. 90.14 York, 1/2 oz, extra oz.12 1/2

PLAIN. **PLAID.**
Alabama..... 6 1/2 Alabama..... 6 1/2
Georgia..... 8 1/2 Georgia..... 8 1/2
Kentucky..... 8 1/2 Louisiana..... 6 1/2
Lane..... 8 1/2 Toledo..... 6 1/2
Santee..... 7 1/2

BLEACHED COTTONS.
Avondale, 36..... 8 1/2 Gilded Age..... 7 1/2
Art cambrics, 36..... 9 1/2 Greene, G 44..... 5 1/2
Androscoogin, 4-4..... 12 1/2 Hill, 7-8..... 7 1/2
Androscoogin, 5-4..... 12 1/2 Hill, 7-8..... 6 1/2
Ballou, 4-4..... 5 1/2 Hope, 4-4..... 6 1/2
Ballou, 5-4..... 6 1/2 King Phillip cam-
bric, 4-4..... 8 1/2
Boott, E. 5-4..... 7 1/2 Linwood, 4-4..... 7 1/2
Boott, AGC, 4-4..... 9 1/2 Lonsdale, 4-4..... 7 1/2
Boott, R. 3-4..... 5 1/2 Lonsdale cambric, 10-4.....
Blackstone, AA 4-4..... 5 1/2 Longley, GB, 4-4..... 8 1/2
Chapman, 4-4..... 8 1/2 Langdon, 4-4..... 7 1/2
Conway, 4-4..... 6 1/2 Masonville, 4-4..... 7 1/2
Cabot, 4-4..... 6 1/2 New York Mill, 4-4.10 1/2
Cabot, 7-8..... 6 1/2 New Jersey, 4-4..... 8
Canon, 4-4..... 6 1/2 Pocasset, P. M. C..... 7 1/2
Domestic, 36..... 7 1/2 Pride of the West. 10-4
Dwight Anchor, 4-4. 8 1/2 Pocahontas, 4-4..... 7 1/2
Dwight, 4-4..... 8 1/2 Slaterville, 7-8..... 6 1/2
Fruit of Loom, 7-8..... 6 1/2 Slaterville, 4-4..... 6 1/2
Fruit of Loom, 7-8. 6 1/2 Whitinsville, 4-4..... 6 1/2
Fruit of the Loom, Whitinsville, 7-8..... 6
cambric, 4-4..... 11 Wamsutta, 4-4..... 9 1/2
Gold Medal, 4-4..... 5 1/2 Wamsutta, 7-8..... 8 1/2
Gold Medal, 7-8..... 5 1/2

SILESIA.
Crown..... 17 1/2 Masonville S..... 11
No. 10..... 11 Lonsdale..... 9 1/2
Coin..... 10 Lonsdale A..... 14
Anchor..... 15 Victory O..... 5 1/2
Blackburn..... 8 Victory J..... 6 1/2
Dwight..... 14 Victory D..... 8 1/2
London..... 12 1/2 Victory K. M. C..... 10 1/2
Paconia..... 12 Phoenix A..... 10 1/2
Red Cross..... 7 1/2 Phoenix B..... 10 1/2
Masonville TS..... 8 Phoenix XX..... 5

FINES.
Albion, solid..... 5 1/2 Gloucester..... 5 1/2
Albion, grey..... 6 Gloucestermourning..... 6 1/2
Allen's checks..... 5 1/2 Hamilton fancy..... 5
Allen's fancy..... 5 1/2 Harter fancy..... 5 1/2
Allen's pink..... 5 1/2 Merrimac D..... 6
Allen's purple..... 5 1/2 Manchester..... 6
American, fancy..... 5 1/2 Oriental fancy..... 5 1/2
Arnold fancy..... 6 Oriental robes..... 6 1/2
Berlin, solid..... 5 Pacific robes..... 6
Cocheo fancy..... 6 Richmond..... 5 1/2
Cocheo robes..... 6 Steel River..... 5 1/2
Conestoga fancy..... 6 Simon's..... 6 1/2
Eddystone..... 6 Washington fancy..... 5
Eagle fancy..... 5 Washington blues..... 5
Garner pink..... 5 1/2

FINES BROWN COTTONS.
Appleton A, 4-4..... 6 Indian Orchard, 40. 7
Boott M, 4-4..... 7 Indian Orchard, 36. 6
Boston F, 4-4..... 6 Lacombe B, 7-4..... 13
Continental C, 4-4..... 6 Lyman B, 40-in..... 9
Continental D, 40-in 7 1/2 Mass. BB, 4-4..... 5 1/2
Conestoga W, 4-4..... 6 Nashua E, 40-in..... 7 1/2
Conestoga D, 7-8..... 4 1/2 Nashua R, 4-4..... 6 1/2
Conestoga G, 30-in..... 5 Nashua O, 7-8..... 6
Dwight X, 2-4..... 4 1/2 Newmarket N..... 5 1/2
Dwight Y, 7-8..... 5 1/2 Pepperell E, 40-in..... 6 1/2
Dwight Z, 4-4..... 5 1/2 Pepperell R, 4-4..... 6 1/2
Dwight Star, 4-4..... 6 Pepperell O, 7-8..... 5 1/2
Dwight Star, 40-in..... 7 Pepperell P, 3-4..... 5 1/2
Enterprise EE, 36..... 4 1/2 Pocasset C, 4-4..... 6 1/2
Great Falls E, 4-4..... 6 Saranac R..... 6
Farmers' A, 4-4..... 5 1/2 Saranac E..... 7 1/2

DOMESTIC CLOTHINGS.
Amoskeag..... 7 Johnson Manfg Co,
Amoskeag, Persian 9 Bookfold..... 12 1/2
styles..... Johnson Manfg Co,
Bates..... 6 dress styles..... 10 1/2
Berkshire..... 6 Slaterville, dress
Glasgow, fancy..... 6 styles..... 6
Glasgow, royal..... 6 White Mfg Co, stap 6 1/2
Gloucester, new dress styles..... 7 1/2
standard..... 7 1/2 White Mfg Co, fanc 7 1/2
Plunket..... 7 1/2 Eariston..... 7 1/2
Lancaster..... 7 Gordon..... 7
Langdown..... 7 Greylock, dress
Rentrow, dress..... 9 styles..... 10 1/2

WIDE BLEACHED COTTONS.
Androscoogin, 7-4. 15 Pepperell, 10-4..... 22
Androscoogin, 8-4. 16 Pepperell, 11-4..... 24
Pepperell, 7-4..... 15 Pequot, 7-4..... 16
Pepperell, 8-4..... 17 Pequot, 8-4..... 18
Pepperell, 9-4..... 19 Pequot, 9-4..... 19

HEAVY BROWN COTTONS.
Atlantic A, 4-4..... 6 1/2 Lawrence XX, 4-4..... 6 1/2
Atlantic H, 4-4..... 6 1/2 Lawrence XXX, 40. 7 1/2
Atlantic D, 4-4..... 5 1/2 Lawrence LL, 4-4..... 5
Atlantic P, 4-4..... 5 Newmarket N..... 5 1/2
Atlantic LL, 4-4..... 4 1/2 Mystic River..... 4 1/2
Adriatic, 36..... 7 1/2 Pequot A, 4-4..... 6 1/2
Augusta, 4-4..... 6 1/2 Piedmont, 36..... 6
Boott M, 4-4..... 6 Stark A, 4-4..... 6 1/2
Boott P, 4-4..... 6 Tremont C, 4-4..... 4 1/2
Graniteville, 4-4..... 5 1/2 Utica, 4-4..... 10
Indian Head, 4-4..... 6 Wachusett, 4-4..... 6 1/2
Indiana Head 45-in. 11 1/2 Wachusett, 30-in..... 5 1/2

RIGGONS.
Amoskeag, ACA..... 17 Falls, XXX..... 15 1/2
Amoskeag " 4-4. 12 1/2 Falls, BB..... 11 1/2
Amoskeag, A..... 11 Falls, BBC, 36..... 19 1/2
Amoskeag, B..... 11 Falls, sewing..... 19
Amoskeag, C..... 10 1/2 Hamilton, BT, 38..... 9 1/2
Amoskeag, D..... 10 Hamilton, D..... 9 1/2
Amoskeag, E..... 9 1/2 Hamilton, H..... 8 1/2
Amoskeag, F..... 9 Hamilton fancy..... 8 1/2
Premium A, 4-4..... 17 Methuen A, A..... 16
Premium B..... 16 Methuen ASA..... 16 1/2
Extra 4-4..... 16 Omega A, 7-8..... 10 1/2
Extra 7-8..... 14 Omega A, 4-4..... 12 1/2
OCA 7-8..... 12 1/2 Omega ACA, 7-8..... 12 1/2
CF 4-4..... 14 Omega ACA, 4-4..... 15
RC 7-8..... 14 Omega SE, 7-8..... 24
BF 7-8..... 16 Omega SF, 4-4..... 27
AF 4-4..... 19 Omega M, 7-8..... 22
Cordis AAA, 32..... 14 Omega M, 4-4..... 25
Cordis ACA, 32..... 15 Shetucket S&SSW 11 1/2
Cordis No. 1, 32..... 15 Shetucket, S & SW 12
Cordis No. 2..... 14 Shetucket, SFS..... 12
Cordis No. 3..... 13 Stockbridge A..... 7
Cordis No. 4..... 11 1/2 Stockbridge fancy..... 8
Falls, XXX..... 18 1/2

SOFT CAMBRICS.
Washington..... 4 1/2 Royal Globe..... 4 1/2
S. S. & Sons..... 4 1/2 Crown..... 4 1/2

GRAIN BAGS.
American A..... 14 1/2 Amoskeag..... 14 1/2
Stark A..... 20 1/2

DENIMS.
Boston..... 6 1/2 Otis CC..... 9
Everett blue..... 12 Warren AXA..... 11
Everett brown..... 12 Warren BB..... 10
Otis AXA..... 11 Warren CC..... 9
Otis BB..... 10 York, blue..... 12 1/2

PAPER CAMBRICS.
Manville..... 4 1/2 S. S. & Sons..... 4 1/2
Masonville..... 5 1/2 Garner..... 4 1/2

WIGANS.
Red Cross..... 6 1/2 Thistle Mills..... 6 1/2
Berlin..... 6 Rose..... 6 1/2
Garner..... 7

SPOOL COTTON.
Brooks..... 50 Eagle and Phoenix
Clark's O. N. T..... 55 Mills ball sewing..... 30
J. & P. Coats..... 55 Green & Daniels..... 25
Williammatic 6 cord..... 55 Stafford..... 25
Williammatic 3 cord..... 40 Hall & Manning..... 28
Charleston ball sew..... Holyoke..... 25
Ing thread..... 30 Merrick..... 25

CORSET JEANS.
Armory..... 7 Kearsage..... 6 1/2
Androscoogin..... 7 1/2 Namkeagsatteen..... 6 1/2
Canceo River..... 7 1/2 Peppercell bleached..... 8 1/2
Clarendon..... 6 1/2 Peppercell sat..... 8 1/2
Hallowell Imp..... 5 1/2 Rockport..... 6 1/2
Ind. Orch. Imp..... 5 1/2 Lawrence sat..... 6 1/2
Laconia..... 7

POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.
EARL BROS., Commission Merchants.
157 S. Water St., Chicago, Ill.
Reference: FIRST NATIONAL BANK.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for
AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

PURE. NEW PROCESS STARCH. SWEET.

This Starch having the light Starch and Gluten removed,
One-Third Less
Can be used than any other in the Market.

Manufactured by the
FIRMENICH MFG. CO.
Factories: Marshalltown, Iowa; Peoria, Ills.
Offices at Peoria, Ills.

FOR SALE BY

Clark, Jewell & Co. SURE.

P. STEKETEE & SONS,

JOBBERS IN
DRY GOODS,

AND NOTIONS,
88 Monroe St.

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,
GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty.
American and Stark A Bags

F. J. LAMB & CO.

STATE AGENTS FOR
D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

OBERNE, HOSICK & CO.,

Manufacturers of FINE LAUNDRY and TOILET SOAPS,
120 Michigan St., Chicago, Ill.

We make the following brands:
HARD WATER, Linen, German Family, Sweet 16, White Satin,
Country Talk, Mermaid, it will float, Silver Brick, Daisy,
White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RAPIDS, MICH.
Write me for Prices.

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CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants,
166 SOUTH WATER ST., - CHICAGO, ILL.