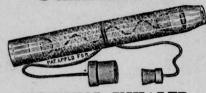
GRAND RAPDS, WEDNESDAY, DECEMBER 29, 1886.

APPROVED by PHYSICIANS. Cushman's



MENTHOL INHALER

In the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CIRCULARS and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich. Trade supplied by Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids And Wholesale Druggists of Detroit and Chicago.

BEANS CLOVER SEED WANTED.

Highest Market Price Paid for Beans, Picked or Unpicked. Grand Rapids Seed Store,

W. T. LAMOREAUX, Agt.

71 Canal Street,

GRAND RAPIDS, - MICH.

JUDD & CO.,
JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods. 102 CANAL STREET.

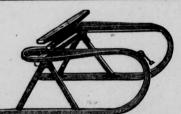


Importers, Jobbers and Retailers of

BOOKS.

Stationery & Sundries,

20 and 22 Sonroe St., Grand Rapids, Mich.



Belknap Wagon & Sleigh Co.

BELKNAP'S PATENT SLEIGHS

Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs. Lumbermen's and River Tools.

We carry a large stock of material, and have every Shop Cor. Front and First Sts., Grand Rapids.

We have just purchased a

large invoice of

Send us a Trial Order.

Spring Chicken, Moxie and Eclipsealways in stock.

OLNEY, SHIELDS & CO. GRAND RAPIDS, MICH.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly Attended to.

DIARIES

OFFICE TICKLERS.

MEMORANDUM CALENDARS

1887.

Now is the time to make your selections to get what you want before the stock is broken.

Geo. A. Hall & Co. 29 Monroe St.

WANTED

71 Canal St., Grand Rapids.

CHANGE OF FIRM.

The copartnership heretofore existing between D. Cunningham and Geo. Sinclrir, at Hudsonville, has been dissolved by mutual consent. The business will be continued at the old place by Geo. Sinclair.

172* D. GUNNIMGAAM, GEO. SINCLAIR.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

GRAHAM ROYS.

EDMUND B. DIKEMAN,

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS,

COMMERCIAL LAW & COLLECTIONS.

The Only Reliable Compressed Yeast. ctured by Riverdale Dist. Co

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

MOSELEY BROS.

-WHOLESALE-SEEDS, FRUITS, OYSTERS,

And Produce. 26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS

We carry a rul' line of Seeds of every variety, both for field and garden. write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

The CELEBRATED EMERY \$3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston.
D. G. KENYON, Traveling Salesman,
227 Jefferson Street. Grand Rapids, Mich.

ALBERT COYE & SON. **AWNINGS & TENTS**

Horse and Wagon Covers, Oiled Clothing, Feed Bags,

Wide Ducks, etc. Flags & Banners made to order.

GENTLEMAN BROWN.

Written Especially for THE TRADESMAN. When first he opened up his store, John Brown was very poor, Sparce was the sick he had in trade.

And he could buy no more. But he was happy as a lark And pleasant to all who came His smiles soon advertised his place And built his up a name,

"I go to Brown's to buy my goods," Said Mrs. Grundy Smith. "He's such a splendid gentleman To do one's trading with,' "Yes, yes," responded Mrs. Bragg, "Although his goods are high,

He's in his manners so polite,

I, too, go there to buy."

And so it was, from near and far, The people came to Brown, Till soon his store led all the rest-

The largest one in town. From rooms above the store be moved To quarters large and new, A modern home that ornaments A high-toned avenue.

You'll see his turnout on the streets, In fine and princely style, John Brown is there, retired, rich And pleasant, with a smile. What was his secret of success?

Pray answer, you who can. Why, manners pleasant and polite, That made the gentleman.

On the Road.

M. J. WRISLEY.

From the Ironmonger. I sat with another old drummer.

In a country hardware store,
Waiting for Jones (the owner),
Had waited an hour or more;
When in through the open doorway,
Came a youth with a brand new "grip,"
The faultless style of whose clothes and

smile, Said. "I'm out on my maiden trip."

He wasted no time wuatever
In letting himself be heard,
But "rattled" away at such a rate
That we couldn't get in a word;
I tried in vain myself to explain
And to tell him that Jones was out;
But unheading he clattered and spouted
ahead,
So we quietly let him spout.

Said he, "I'm here introducing
The wonderful SNOWBALL stove,
The greatest of modern inventions,
As a trial will readily prove.
It's the acme of hard coal heaters,
It will sell, sir, at sight, on the spot,
Has revertible fiue and everything new,
Such as high art, low feed and 'jack pot.'

"It is mounted profusely with nickel,
Is plastered all over with tile,
It is made either round, square or oval,
Thirty sizes all 'chuck' full of style;
It's stem winding, self-setting, self-feeding
Self-shaking, self-duuping, beside
It burns only four pounds of fuel
Per day with all drafts open wide.

"It.s artistic casting's unrivaled, The irons the finest that's made; No old scrap, heap and junk combination. Such as commonly sells to the trade. Our nickel, our mica, our moulding, Are the ffnest that wealth can command,

You are doubtless aware that our foundry Covers ninety-eight acres of land. "We sell them all over the world, sir.
East and West, North and South, everywhere,
To the French, Irish, Dutch, Spanish, Eng-

lish,
Indian, Scotch, Greaser, Turk and Corsair
We are killing off all competition,
We've a 'clean walk away,' so to speak,
Buyers will take nothing else but the
SNOWBALL,
And we're selling a million a week."

Then I rose and said, "My dear fellow, Your SNOWBALL is great, no mistake; But your wasting your sweets on the desert For I'm here on that very same 'fake.' Your modesty is very refreshing, Your story I greatly admire, In return I'll endeavor to show you That I am somewhat of a liar."

Then I said, "I am here introducing The wonderful ICEBERG stove;
The greatest of modern invertions,
As a trial will readily prove,
It's the acme of hard coal heaters,
It sells, sir, at sight, on the spot,

Has revertible flue and everything new, Such as high art, low feed and 'jack pot. "It is mounted profusely with nickel,
Is plastered all over with tile,
It is made either round, square or oval,
Sixty sizes all 'chuck full' of style.
It's stem-winding, self-setting, self-feeding,
Self-shaking, self-dumping, beside
It burns only two pounds of fuel
Per day, with all drafts open wide.

"Its artistic castings' unrivaled,
The iron's the finest that's made;
No old scrap, heap and junk combination,
Such as commonly sells to the trade.
Our nickel, our mica, our moulding,
Are the finest that wealth can command,
You are doubtless aware that our foundry,
Covers four hundred acres of land.

We sell them all over the world, sir, East and West, North and South, everywhere, To the French, Irish, Dutch, Spanish, Eng-

Indian, Scotch, Greaser, Turk and Corsair. We are killing off all competition,
We've a 'clean walk away,' so to speak;
Buyers'll take nothing else but the ICEBERG, And we're selling ten million a week."

"Did he weaken? No, nary a weaken;
Did he waver? No, never a wave;
Did he color or wince, or in some way evinc
That he'd 'tumble,' or 'drop,' or 'cave;'
Did he 'pale at the gills' or get 'rattled,'
Look 'sheepish,' or queer, or 'slim?'
No! He tackled the other old drummer,
And 'fired' the same story at him."

The Wrong Book. From the Detroit Free Press.

A bit of a boy who had a bank book in his hand seemed greatly worried as he had a seat on a window-sill in the Postoffice corridor yesterday, and a gentleman made in-

"Are you trying to figure up the interest, sonny?"

"No, sir. What worries me is that I must have brought down the wrong book. This is the one I started with 10 cents, and mam altered the figgers to \$10,000 to show the neighbors."

GRAND RAPIDS. or novation, by set off or compensation.

COFFEE.

Some Facts Relative to Its Origin, Growth and Use.

Coffee, which with tea and cocoa contests for the supremacy of the civilized world as a domestic beverage, and the chemical virtues of which are practically the same as those of its two rivals, appears to be making decided headway, judged by its constantly increasing popularity. This is to be accounted for partly from the steady increase in its production and consequent cheapness from this cause. It is to be presumed, however, that the chief reason for its increasing popularity is the perfection that has been attained in preparing it for use. For many years after coffee began to be a popular beverage, the householder purchased it in the green state, roasted, or burned it, more properly, in the old-fashioned frying or dripping pan, and either pounded it in a mortar or ground it in a hand mill. This involved hard work, tried tempers, and an aroma of scorched coffee all though the house without producing a uniformly satisfactory drink. One housewife roasted it too little and another too much, while in still other households no two roastings would be alike. There were no means of determining when the process of roasting had reached the state of greatest perfection, and the general result was haphazard and without any fixed standard. Within the past twenty years, however, leading coffee-dealers have employed chemists and reduced the process of coffee-roasting to an exact science. The coffee is now sold either in bulk or pound packages all ready for the mill, and the retail grocer generally does the grinding, so that all the housewife has to do is to study the art of preparing the delicious aromatic beverage for the table. All the guess work. burnt fingers, scorched faces, tried tempers, and tired arms attendant on the old process of roasting and grinding are done away with. From this more than any other cause the use of coffee is constantly on the in-

Coffee, which is a native of Abyssinia and

other equatorial districts in Africa, first came into public notice in the fifteenth century. The earliest written accounts of its use are by Arabian writers of that period. In the city of Aden'it became in the latter part of that century a very popular drink, first with lawyers and other studious persons whose occupations made wakefulness desirable, and soon after with all classes. From here its use extended gradually to the cities or the eastern shores of the Mediterranean, and from thence into Europe. It was publicly sold in Constantinople in 1554, and reached Venice, the great trade mart of Europe, in 1615. Burton, in his "Anatomy of Melancholy" (1621), is supposed to be the first European writer to mention it. "The Turks," he says, "have a drink called coffee (for they use no wine), so named of a berry as black as soot and as bitter, which they sip up as warm as they can suffer, because they find by experience that that kind of drink so used helpeth digestion and procureth alacrity." The first coffee-house was opened in London in 1652 by the Greek tury the English consumption of coffee field. Glucose, with a minute dash of sac-

Java and Brazil product, which resemble price which it commands paying for the ine are known. trouble of picking it out from the mass of duct is considerable, and the size and color principally.

torial and Southern Africa, where the plant power to that of cane sugar. originated, and where it now grows in its bia, Persia, Asia Minor, India and America. one pounds. Denmark and Belgium follow crease of about five per cent. annually. This is said to be chiefly due to the preferupper classes and for beer and ale among the working people. It is probable that English pride in sustaining the tea trade, in which the English people are largely engaged, has more to do with the light con-

sumption of coffee than anything else. It will be seen by the subjoined estimates of the world's crop of coffee for the present year that American coffee practically monopolizes the trade, and its cultivation in South potential drug, saccharine. According to and Central America is capable of in- the comparison already made and still reckdefinite expansion. The quantities have been reduced to the equivalent of Rio bags a pound of it, costing at least \$2, would be

of 160 pounds each:	
	Bags.
Rio 4,	250,000
Santos	250,000
Bahia	110,000
Java	529,000
Padang and other East India coffees	300,000
Venezuela (Laguayra, Porto Cabello,	
and Maracaibo)	800,000
British East India	102,000
Costa Rico	200,000
	425,000
Hayti	600,000
Africa, New Grenada, Jamaica and	
Manilla	300,000
Guatemala	122,000
Mexican	100,000
Ceylon	200,000
Total10	286,000

The average price of Rio coffee by the as the cane sugar for comparison and make cargo was 9.01 cents per pound for the year the price of saccharine \$12 instead of \$10— 1885, the lowest point reached since 1852, then the profit on the operation is changed to when the average was 8.84.

SACCHARINE.

Speculations as to the Future of the New

Commercial Product. From the N. Y. Journal of Commerce.

coffee began in the province of Yemen, Ara- not think that the sugar interest will be deception would be also revealed by the unbia, from which the little real Mocha coffee much scared by these sensational reports. erring test of the polariscope.

Saccharine is a derivative of toluene, from the American coffees, there is no sity, Baltimore, where it was discovered, punished. great danger of an ordinary good judge of these crystals have been propared only in coffee being cheated in this article. The small quantities, as curiosities, never rising berry is larger than that of the American to the dignity and importance of a commerthe Rio coffee has a bluish or gray tinge. be handled in an ordinary laboratory, that a past summer to Europe for a gramme (only ket.

Although coffee is widely distributed and the twenty-fourth part of an ounce) of it, its use common in all civilized countries, hoping to be supplied by the chemists who the extent to which it is consumed varies were said to be undertaking to make it on greatly, The total production of coffee for the other side. The order could not be fillthe year 1885 was estimated by reliable au- ed. Of course it is possible that in the few thorities at 1,645,760,000 lbs., or a trifle months past the well-known great obstacles over one pound per capita for the entire in the way of extracting saccharine in a pure population of the world. In China and state from coal tar may have been overcome. Japan, where tea is the common beverage, It is claimed for the company that they are the use of coffee is practically unknown, to-day prepared to manufacture and sell it and it is probable that among the millions at \$10 to \$12 a pound. This is a low esticonstituting the population of European and mate; but granting its truth, let us see what Asiatic Russia the consumption is merely money there is in it as a means of adulternominal. The same may be said of equa- ating glucose and raising its sweetening

NO. 171.

The sweetness of the extraordinary subwild state, the natives neither knowing nor stance, saccharine, has been estimated by incaring anything about delicious qualities. terested parties as high as 230, on the scale This practically confines its general use to of 1 for cane sugar. Others, subjecting it to Eastern and Southern Europe, Egypt, Ara- all the practicable tests, rate its sweetness at 200 times that of sugar, weight for weight. The per capita consumption of Holland is The price of glucose is now about \$2.12 per the highest of any country, being twenty 100 pounds, and that of cane sugar (standard centrifugal, which we temporarily use next in order with thirteen and one-half for comparison) is \$5.25. We will make pounds. The United States comes third the price of saccharine \$10 a pound—the in the list with a per capita consumption of lowest estimate of those who are at the botnine and one-half for 1885, and a steady in- tom of the mystery. Now, it is a fact that glucose has only one-half or three-fifths the Germany comes next in order, closely fol- sweetening power of cane sugar. We aclowed by France, as coffee-consuming accept, also, for purposes of comparison, countries, while the coffee consumption of the higher fraction. Let us now see how England falls below that of any of the chief the adulterators would succeed in their treat-European countries and is on the decline. ment of 100 pounds of glucose—their object being by the addition of saccharine to ence for tea among the English middle and raise its sweetening power to that of cane As glucose is only, at the outside esti-

mate, three-fifths as sweet as cane sugar, it is evident that its apparent value (to the taste) must be increased two-fifths to make it resemble cane sugar on the palate. To supply this deficiency, the equivalent of 40 pounds of cane sugar (two-fifths of 100 pounds) must be added in the form of the oning saccharine at \$10 pound, one-fifth of needed to produce the sweetening effectof the 40 pouls of cane sugar. This would make the cost of the adulterated glucose \$4.12 per 100 pounds, against \$5.25 for the same weight of the best crystallized cane sugar. Here is an apparent gain for the adulterators-because we have purposely adopted the figures most favorable to their claims. But, if we should put the comparative sweeting power of glucose at only one-half that of cane sugar-which is probably much nearer the truth than three-fifths-and should take the lower-priced muscovadoes

a loss. We must take note that the addition of saccharine to glucose would merely impart a superficial flavor to the latter. It would not make the small, dull, pellet-like grains of glucose look in the least like crystallized sugar. The eye should be able to detect a Terrible things are threatened to the sugar fraud which might, perhaps, cheat the paltrade from the advent of "saccharine." ate. And the polariscope test would reveal servant of a Turkish merchant, a Jew by the Some of the papers engaged in puffing that it every time. If saccharine is used at all, name of Jacob having opened one in Oxford delectable product are actually proclaiming as threatened, for purposes of adulteration, the year previous. By the end of the cen- the speedy retirement of sugar from the it is more likely to be employed in doctoring reached 100 tons. The first cultivation of charine, is going to take its place! We do ing power of the cane-sugar syrups. This

that finds its way to market at the present Saccharine is pretty well understood. It has It is claimed that saccharine is a harmless day is derived. The Dutch transplanted it been among the laboratory novelties for the substance. That remains to be proved. from Arabia to Java about 1680, from past seven or eight years. If it had ever We only now know that it is in no sense a which its culture soon extended through the been destined to hurt the sugar trade very food—any more than alcohol. It cannot be entire East Indies. It was from some much, the blow would have been felt before assimilated by digestion. Perhaps, if made plants sent from Java to Amsterdam about now. If there are "millions in it" for the absolutely pure, it may not be noxious to 1712 that the seed was procured from which discoverer and patentee, it would not have health. But its purification is a very difthe entire West Indian and South American been necessary to leave America to beat up ficult job. There is a clinging metallic product, which now amounts to four-fifths capital in London and Antwerp. Those taste about it which must be removed with of all the coffee grown in the world, origin- cities now enjoy the dubious honor of being most scrupulous care before the marvelous the double headquarters of a company or- sweetness of saccharine can be utilized, even The finest flavored coffee is undoubtedly ganized to manufacture saccharine. It is as a flavor. Its title is a misnomer, so far the Mocha grown in Yemen, Arabia. The by the importations of their product that as it implies that saccharine is the same Mocha berry is small, round and of a dark- the sugar refiners of New York are to be thing as sugar concentrated or compressed brown color, the richness of the color aris- thrown out of business and reduced to beg- to one two-hundreth part of its original ing from its being allowed to remain on the gary! If the company were trying to work bulk. Saccharine has not the basic propertrees until so ripe that it can be shaken off. off some of their stock on the New York ties of sugar. Sugar of lead is also a sweet-There is very little, if any, of this delicious market we could better understand the game. ish stuff, looking somewhat like cane sugar; coffee that ever reaches the English or But if the prospects of the company are half but if anybody should be misled by the American markets, the entire crop of Ye- as good as they are claimed to be, no holder name and put a spoonful of sugar of lead men being consumed east and southward of should part with his shares at any price. into his coffee, he would soon learn that ap-Constantinople. The ordinary Mocha coffee It would take something more than the loose pearances are deceitful. We advise people of commerce is the selected berries of the and exaggerated statements of careless to give themselves the benefit of the doubt newspapers to float any of the stock in a and not fool with saccharine because somethe Mocha in size and shape, the higher country where the actual merits of sacchar- body who has put his money in it proclaims it harmless.

Saccharine may possibly prove a valuable ordinary berries. In flavor it is really no which is a component of coal tar. After the discovery for some legitimate purposes, but better than the ordinary coffee from which toluene itself has been isolated, the trouble these have not yet been made to appear. it is selected. Java coffee stands next on only begins. It requires a number of diffi- We know it only as threatening to add to the list in point of flavor, and as the Java pro- cult treatments or reactions to obtain the the wide-spread evils of adulteration, and saccharine in a crystalline form. In the chem- for that reason it deserves to be condemned of the berries show a marked difference ical department of Johns Hopkins' Univer- and its fraudulent use should be severely

Have nothing that will plague you in times of panic. Then you will look upon coffees, and of a color varying from pale cial product. So small is the yield of sac- business with new eyes when it is robbed yellow, to brown, while the smaller berry of charine to any bulk of coal tar that could of its risks, and consequently its anxieties. The principle that the relation between

The various ways of extinguishing credit The Java coffee is chiefly exported to Hol- professor of chemistry in this country, being supply and demand is the sole regulator of or debts are by release or acceptation, by land and the United States, England draw- desirous to procure for his cabinet a speci- value will explain all the phenomena witpayment in money, by renewal of transfer ing its supplies from Ceylon and Brazil men of the rare substance sent, during the nessed during a pressure on the money mar-

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, DECEMBER 29, 1886.

Grand Rapids Traveling Men's Association. resident, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

BEGIN THE NEW YEAR EVEN.

Considering that the subject of arrearage is not broached in these columns oftener than once a year, THE TRADESMAN assumes that its readeas will bear with it in this appeal for the amounts due on subscription. About two thousand subscribers are in arrears, their indebtedness aggregating between two and three thousand dollars. To each of these the amount is small, but its payment will enable the publishers to make the paper better and brighter, and thus result to the benefit of all concerned. Let there be a prompt and general response to this appeal!

TAKE THE DUTY OFF SUGAR.

During the recess of Congress, there was evidence of a growing sentiment among both protectionists and free traders that the removal of the sugar duties is now the most practicable way to begin to solve the surplus problem. The self-evident force of the arguments for this had begun to tell upon men like Mr. Sherman, who probably had not previously given the matter serious attention, and the adhesion of prominent newspapers of both parties to the proposal Street. showed that this was a point on which the best elements of both parties would be able to agree. The proposition received a severe set-back, however, in the issuance of a special report by Secretary Manning, who opposes the proposed reduction on the ground that although the government gets ten times as much revenue from this as from any other imported article, yet that almost all the tax levied on sugar comes into the treasury. The fallacy of such a course of reasoning is apparent to any one of ordinary intelligence.

To THE TRADESMAN, it appears that the strongest argument for the abolition of the duties on raw sugar is one which has not been brought forward at all in Congress, or in the general discussion of this question. It is that it may be so managed as to revolutionize our commercial relations with the sugar-producing countries to the south of us. From the Windward Islands round to Hawaii, every country is anxious for a share in our purchases of sugar. This is true not only of the Spanish West Indies, from which we buy forty-six per cent. of L. Brown, at Middleville, since last July. the 1,143,500 tons we import, of the other West Indian islands, from which we buy down to Middleville and secured a bill of fifteen per cent., and of Brazil, from which sale of the stock in behalf of H. Leonard & we buy 12.69 per cent. These countries have our market, but they have jealous and Lemon & Hoops then bought both accounts eager rivals watching for a share of it, and ready to embrace any offer on our part Grand Rapids creditors are interested in the by which they may secure it. We are the affair to the tune of about \$500, but the only great and wealthy country which depends upon the sugar-cane for our supply of ed with hope. sugar, and our average consumption a head of the people is greater than that of any other country. And our consumption is increasing rapidly-our import in 1885 exceeding that of 1880 by 149,818 tons.

We now are paying some \$30,000,000 a year to the sugar producing countries to the south of us, and some \$20,000,000 a year to the ship-owners who bring this sugar to our ports. And we have taken no precaution whatever to secure any corresponding advantage to our export trade or our shipping from this great import. These countries use very little of our textiles or hardwares, or even of our farm products, although they must depend on other countries for much of their consumption of all three. Spain holds the trade of the Antilles jealously in her own hands, and favors her ships and goods to the disadvantage of ours. The British West Indies still are encumbered by the restraints laid on their commercewith us half a century ago or more, by the jealousy of the mother country. We have no such market to the Southward for our surplus of manufactures and food as our proximity and the character of our products would warrant us to expect. And this is due largely to the want of a considerable merchant marine, sailing under the American flag, and making both voyages between our ports and the ports to the south of us.

The one sensible thing to do is to connect the repeal of the sugar duties with such conditions as will correct this grievance, and develop our trade with our Southward neighbors to its normal proportions. THE TRADESMAN cannot undertake to specify all the conditions which should be imposed. But it thinks that we ought to admit raw sugars free of duty-or nearly so-when out. they come from countries which lay our return commerce under no disadvantages Colon, to Chiver & Young, late of Union commerce and speculation next year. The whatever, and when they are brought in City. American vessels, or in vessels built and owned on this continent. Under such a E. G.) Johnson in the drug business at and happiness. There will be a boom all week of handsome reminders of Robert M. law we would see a revival of our ship- Luther. building, and an export of our surplus of Fox & May succeed Slauson & Co. in the be fortunes made and it is not impossible an assortment of Hecker's celebrated prefood and manufactures, such as would be lumber business and general trade at that the Peninsula will be entitled to a con- pared foods. Mr. Floyd is a jewel of the secured by no other proposal that has been made in Congress.

JOIN THE STATE BODY.

A few of the more recently organized to resume business. owing wholly to negligence, as the members | the stock on Dec. 30. of every association thus far formed have favor of affiliating with the parent organiza- J. Miliken, at Kingston. tion. The benefits secured through auxilwill suffice to bring about the desired re- old stand.

than flattered at the frequent quotations ed among thirty-one creditors. taken from its columns. Contemporaries are always welcome to anything they congiven liberty to use the same, with or without credit, as best suits their purpose. Whenever reference is made to the paper, however, it is especially requested that the full name be used. There are several other journals in the country named "Tradesman" and the "Grand Rapids TRADESMAN" is a misnomer. The Tradesman is Michigan in name as well as in scope and purpose, and common courtesy should entitle it to all the credit attaching such a general charac-

The holiday trade of Michigan was larger this year than ever before. From all over the State come reports to THE TRADESMAN to this effect, none placing the increase over last season at less than 25 per cent. and some at an even 100 per cent. The situation is encouraging, as a sure indication that the rigid economy which has been the rule among all classes of people for three years past is finally succeeded by an era of confidence and plenty.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Nicholas Pell has purchased the grocery stock of S. W. Bush at 258 South Division

E. J. Bean & Co. have engaged in the grocery business at the corner of Wealthy avenue and East street. Cody, Ball & Co. furnished the stock.

H. Munger has engaged in the grocery business at Sullivan, a new town on the line of the new M., G. R. & I. Railway. Amos S. Musselman & Co. furnished the stock.

The Grand Rapids Portable House Co. has lately received orders for the Densmore veneer cottage from San Antonio, Texas; Stockton, Cal.; Melbourne, Australia; and Demara, South America.

John C. Dutmers, formerly with the old firm of Shepard, Hazeltine & Co., but for the past nine years with L. D. Putnam & Co., has concluded to embark in business on his own account and will accordingly open a drug store at 450 South Division street naw. about January 20. The stock will be purchased here.

Amos S. Musselman & Co. have had a \$250 mortgage on the grocery stock of Chas. About a week ago, Frank Leonard slipped Sons, who held a claim of \$150. Bulkley, and took possession of the stock. Other present outlook is not particularly glimmer-

AROUND THE STATE.

B. L. Rudd, grocer at Vandalia, has sold Mrs. M. Layman, general dealer at Man-

celona, has sold out. Weatherwax & Richardson have sold thei

general stock at Clare. The wife of R. B. McCulloch, the Berlin

druggist, died last week. Lyman Buell, grocer at Bronson, has

been closed by creditors. John T. Stitt, of the general firm of Stitt

Brosr at Stittsville, is dead. Wm. Joy succeeds John C. Woodman in

the grocery businesss at Bath. E. N. Bennett succeeds W. H. Bilby in

the grocery business at Fenton. Walworth & Soule have engaged in th drug business at Eaton Rapids.

N. Platt & Co., the Muskegon dry goods firm, are advertising to dissolve.

A. O. Kelly, dealer in 'dry goods and gro ceries at Fostoria, has sold out. Robert Neil succeeds Geo. W. Bartlett in

general trade at Ashland Center. C. H. Felt succeeds Hagerman & Felt in the drug business at Constantine. LaFlamboy & Freeman, hardware dealers

at Gagetown, are about dissolving. A. E. Sill, a Marcellus merchant, has pur

chased a Chicago commission house. A. H. Church & Co., produce dealers at Detroit, have assigned to S. W. Clingan.

Nicholas Miller succeeds Miller & Co. in the tobacco and cigar business at Houghton. | and Manistee at a cost of \$15,000.

W. D. Armstead succeeds H. D. Pruim &

Ogontz.

Leszezynski Bros., of Oscoda, who made two of them.

an assignment recently, will be permitted

local associations have not yet joined the The assignee of the late firm of Fleming State body. In most cases, the delay is & Church, at St. Louis, advertises to sell

W. P. Learn has purchased the interest of expressed themselves as unqualifiedly in J. Milliken in the general stock of W. C. &

iary membership are manifold and impor- stock, at Manton, to Farnsworth & Wil- as his territory. tant and it is to be hoped that this reminder liams, who will continue the business at the

Caspar Weber, boot and shoe dealer at land on the 23d. Detroit, has assigned. His assets are THE TRADESMAN cannot feel otherwise \$3,279.75 and his liabilities \$3,933.98, divid-

\$3,279.75 and his liabilities \$3,933.98, divided among thirty-one creditors.

David D. Shannon, the Ovid dry goods merchant, has been arrested by a detective merchant mercha sider worthy of reproduction and are hereby from New Jersey on a charge of embezzling a nine pound boy. \$1,000 belonging to his father's estate.

S. M. Crawford, assignee for Gifford & Van Drezer, the Saranac general dealers, tives at Three Rivers. writes THE TRADESMAN that the assets amount to \$6,500 and the liabilities aggregate \$10,700.

Ray & Co., whose store at St. Joseph was closed on attachment by Geo. P. Gore & Co,, have sued the latter firm for \$5,000 dam-& Co. all money due to date, which was re- the jobbing trade.

MANUFACTURING MATTERS.

Bad Axe people want a roller mill and a better produce market.

ing mill at that place.

Foreclosure proceedings have been comfoundryman at Three Rivers.

Michigan Axe and Tool Co., at Saginaw, Michigan. has been sold to J. B. Peters for \$15,300. The factory employs fifty hands all the year round.

cultural implements and stoves at Lansing, reside for the present at 495 Jefferson have incorporated under the same style, avenue. Tre authorized capital is \$300,000, of which \$247,000 is paid in.

STRAY FACTS.

The grain elevator at Ridgeway is completed.

John Crocker, blacksmith at Grand Junction, is dead.

Lapeer has shipped over 2,500 tons of hay this season.

E. A. Henneberry succeeds C. E. Allen in the hotel business at Big Rapids. Belding now claims 1,000 population and

wants to be incorporated as a village. The First National Bank, at Concord, is ucceeded by the Farmers' State Bank. McHose & Tolbert succeed McHose &

Gage in the grist mill business at Vassar. Brunt in the meat business at East Sagi- All the invitations have been judiciously

ersville.

Kingsley.

Menominee. The new circular and band mill of Cobbs,

Mitchell & Co., at Cadillac, will be lighted Mills, W. G. Hawkins, A. D. Baker, W. by electricity. The stockholders of the Cornell mine, in Chas. M. Falls, John Uttman, Sam Morri-

of \$140,000 for the property. Rock has been struck in the Grand Ledge coal mine, under which it is believed coal of twice as many more who feather their nests

a still more superior quality will be found with down from wholesale houses in other South Lyon's improvements during 1886 of these travelers maintain an insurance as-

have cost \$50,000 and the citizens want to sociation which holds an annual meeting on know what village of 1,000 inhabitants can the last day of every year, at Cleland hall. show a better record.

210 men in the woods at Chippewa Lake, Gray, Toynton & Fox and Thorp, Hawley The company keeps three sprinklers at & Co. furnish the candy, and the fight over work nights to make ice roads.

The Second National Bank of Hillsdale Mr. Mortlock usually has a grievance, Samhas gone into voluntary liquidation, and has | uel Teichner makes a dozen or more been succeeded by the Waldron Bank, C. W. Waldron president, and E. L. Coon vicepresident.

Cedar Springs Clipper: VanLiew Bros. have closed their contract and cut with the Tompsett mill at Pine Lake, and Ward Bros. have leased the same and will cut shape. shingles this winter from their own pine.

The sawmill firm of Stimson, Fay & Co., of Lakeside, has been dissolved, T.D. Stimson and J. J. Fay withdrawing. W. H. and C. D. Stimson will now carry on the business under the firm name of Stimson

The Flint & Pere Marquette directors have declared a dividend of 21/2 per cent., payable in January. The company will have 200 box cars built at East Sagmaw, and bids will be received for the construction of 600 more elsewhere, Warehouses and docks are to be erected at Ludington

Escanaba Delta: The Sault is booming Co. in the jewelry business at Grand Haven. herself loudly. St. Ignace is doing the same. Nathanson & Berman, the Kalamazoo Marquette is dignifiedly self-congratulagrocers, are reported to be about selling tory. Villages, hamlets, and four corners of the Upper Peninsula are setting their J. V. Akey has sold his drug stock, at houses in order for a grand influx of wealth,

The Gripsack Brigade.

A. Graham is now on the road for the

Grand Haven Broom Co. ing the city trade for Harris & Marvin.

F. W. Goldsmith, late of Detroit, is work-Alby L. Braisted and wife spent Christ-

mas with the latter's parents at Ypsilanti. D. E. Newton has engaged to travel for Strickland & Lee have sold their general Harris & Marvin, taking the Northern trade

Henry C. Lock, a well-known traveling salesman, died at his father's house in Hart-

travel in this State for W. F. McLaughlin

M. K. Walton, with Curtiss, Dunton & Co., is spending the holidays with his rela-

F. L. Anderson, formerly engaged in the grocery business at Saranac, has gone on er. the road for Snedicor & Hathaway, shoe jobbers at Detroit.

Minnie, cigar manufacturers at Eaton Rapages, alleging that they had tendered Gore ids, was in town last week, interviewing

A. H. Morehead, late of Columbus, Ohio, has gone on the road for the Chase Bros. Piano Co. Mr. Morehead is a son of ex-Governor Morehead, of Kentucky.

A. F. Peake, State Agent for D. B. De Chas. L. Gray & Co., the Poo Bah firm of Land & Co., of Fairport, N. Y., was in Evart, have bought Chas. A. Waffle's plan- town last Thursday. Mr. Peake is spending this week with his employers.

Wm. B. Edmunds has engaged with Putmenced in the matter of L. B. Swarthout, nam & Brooks for another year, but will give up a portion of his retail trade, to cover The building and machinery of the the jobbing trade of Ohio, Indiana and

Willis P. Townsend, traveling repremarried Sunday to Anna Redd, by Rev. E. Bement & Son, manufacturers of agri- J. W. H. Carlisle. The happy couple will

> Detroit Journal: The Michigan Commercial Travelers' Association now has about \$15,000 in its reserve fund, and some of the members think that is enough for the present; so they are going to try to get the dues down from \$10 to \$3 this year. This is where the fight is coming, for G. L. Sampson and his friends are strong believers in a big resevre fund, and they will not consent to lower the dues if they can help it. However, the Association has been losing members steadily for several years, and unless something is done to check deser-

tions, something is bound to drop. The present indications are that the third annual social party of the Grand Rapids traveling fraternity will be by far the most successful gathering of the kind ever enjoy-Richard J. West succeeds W. W. Van ed by the traveling salesmen at this market. placed and the attendance is likely to be Tuxbury & Son succeed Tuxbury & Van nearly, if not quite, double that of previous 3, 5 and 10 Allsburg in the furniture business at Coop- years. Elaborate souvenirs-characteristic of the profession-will be presented to every Calvin Kingsley, lumber and stave dealer lady present and the decorations will at Shelby, has assigned to his brother, Wm. possess all the elements of uniqueness and patness. Chairman Mills requests E. S. Sprong succeeds Sprong & Jackson The Tradesman to state that all the in the book, stationery coal and business at members of the Reception Committee H. Downs, Dave Kenyon, W. H. Jennings,

the Upper Peninsula, have refused an offer son and Algernon E. White. Detroit Journal: There are 1,200 commercial travelers who go out of Detroit, and PERKINS & parts of the State. Between 500 and It is a jolly day. George Warren brings The Chippewa Lumber Co. has a gang of down from Flint some of his good cigars; the secretaryship usually furnishes the sport. speeches, and James A. Bassett comes out with a pocketful of parliamentary law, which he empties over the assembly. James E. Day doesn't make much noise, but he almost always gets there; and the Champlins, father and son, hold down the seats in great

Miscellaneous Dairy Notes.

B. E. Peebles, the Fairfield cheese manufacturer, paid \$10 per 1000 pounds for September milk.

Mann & Weston will build a creamery at Albion as soon as the weather will permit in the spring. A project is on foot for starting a cream-

ery at Middleville, and \$4,500 of the \$5,000 stock necessary to start the enterprise has already been subscribed. Samuel J. Wilson, general manager of the

Flint Cabinet Creamery Co., at Flint, has been in town a couple of days. He says that the preparations are now complete for the forthcoming annual convention of the Michigan Dairymen's Association and that a hearty welcome will be accorded the visitors by the citizens of Flint.

The King of Prepared Foods.

The jobbing trade of this market-and new railroads are making the hearts The Tradesman was so fortunate as to Coller & McVeigh succeed Cora R. (Mrs. of the heathen beat high with hope be "on the list"—were the recipients last over the Peninsula next year. There will Floyd in the shape of packages containing gressman of her very own in 1888-perhaps first water, but he'll have to try hard to be as good as the goods he sells.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE—A two-story store, 22x58, almost new, second floor done off and tenanted. Sell goods in store if desired. Good place for dry goods and groceries. In a good farming country. For particulars, address C. E. Clapp, Martin, Allegan Co., Mich, where store is located.

alesman, died at his father's house in Hartand on the 23d.

M. B. Field, of Lansing, has engaged to drug store. Apply at "The Tradesman" office. 171-3t

FOR SALE-First-class hand laundry at a bargain. This is a rare chance. Address Box 38, Big Rapids, Mich. 178*

FOR SALE—A first-class water power at Lee Station on C. & W. M. R. R., or would take in a pardner to build a grist mill on same pow-er. Address D. J. Dokey, Lee, Mich. 173*

he road for Snedicor & Hathaway, shoe job-bers at Detroit.

E. E. Lamoreaux, representing Steglitz & W. ave., Muskegon, Mich.

FOR SALE—The best and most complete drug store in the thriving city of Muske-gon. Terms easy. Address C. L. Brundage, 79 W. ave., Muskegon, Mich.

FOR RENT—Desirable corner store, in good residence locality, suitable for grocery or general trade. Good living rooms over store, Rent, reasonable. Enquire at 83 South Division street, Grand Rapids. FOR SALE—At Howard City, planing mill, sash, door and blind factory, in complete running order. New 50-horse-power engine, good boiler, new solid two-story building on R. R. track. Will be sold at a bargain. Price and terms of Geo. McDowell, Howard City, Mich. 166-3

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of The TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

To Members of the M. C. T. A.

To enable members of the M. C. T. A. to attend the meeting at Detroit on Dec. sentative for Eaton & Christenson, was all the railroad have agreed to sell tickets at one fare for the round trip, on presentation of membership card. Tickets good from Dec. 30 to Jan. 1.

E. MORTLOCK, President. DETROIT, Dec. 18, 1886.

THE

Gal. Size.



CHAS. S. YALE & BRO.

WHOLESALE MANUFACTURERS OF Baking Powders, Extracts, Blaings.

AND JOBBERS OF GROCERS' SUNDRIES.

All orders addressed to the new firm will re ceive prompt attention. 40 and 42 South Division St.



Stop That Book-Keeping.

use the TALLIAFERRO

Coupo i credit Book.
You have no idea how it will revolutionize to their patrons that they are dishonest. Invest a few dollars in Coupon Cred't Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense. Sample copy to cts. in postage stamp

J. TALLIAFERRO,

LL & GASOLINE CANS

With Wood Jacket. LATEST IMPROVEMENTS FOR 1887.



THE

WITH or WITHOUT JACKET.

are expected to be on hand promptly at 8 o'clock. The Committee comprises L. M. H. LEONARD & SONS,

GRAND RAPIDS, MICH.

Manufactured by the Adams & Westlake Mfg. Co., Chicago. HESS

Hides, Furs, Wool & Tallow, NOS, 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Lion Coffee Cabinet,





Is ALWAYS possible when a good cup of cof-The grocer who sells LION fee is served. COFFEE to his trade can invariably cure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card

In every package. We solicit a sample order for a cabinet filled with LION COFFEE. For sale by all Wholesale Grocers every-where, and by the

Woolson Spice Co. 92 to 108 Oak St., Toledo, Ohio.

At the Store. At the Store.

Twas at the dry goods counter
I saw the maiden fair,
Her eye was like the morning's smile
And grace was in her air;
Her checks are like June roses,
Her lips like cherries bright.
If music in her voice had dwelt
She'd have been perfect quite.
But it was squeaky, sharp and shrill,
And grated on the e ur,
And I was disenchanted when
I heard her cry, "Ca-ash 'ere!"

RANDOM REFLECTIONS.

"Yes, I am just as wrathy as I look," said a well-known jobber the other day. "I have been waiting here ever since morning for a man who promised to come around and explain the causes which led him to put Another man promised to come in and give will endeavor to avail itself of the invitaa mortgage on his stock—and leave me out. his reasons for allowing a thirty bill to run other promised to write me yesterday, stating when he would be able to be in town sixty days-and then not pay it. Still anand fix up his long-overdue account. None good work in the organization line and sayof these men have kept their promises. They are crazy to get the goods, but as soon as the bills begin to come due, they turn about and endeavor to ignore me. I wish I'd never gone into the jobbing busi-

the other day, when we met a mutual friend, gan will thus be doing his fraters a service who passed by with an abstracted look on which will redound to his credit and to the his face and failed to recognize us. I re- prosperity of the town. marked that he seemed to be very intent on they sometimes hit, but what has always effecting general organizations. appeared to me so ridiculous about the they know the moves that are going to win, ization of the Business Men's Association. go there himself and get it, and not sell out classes of business and people. the information for a dollar to somebody Editor Slusser, of the Mancelona Herald, else. But some people are bound to be fools in referring to the organization of an assoanyway, and there is no use trying to con- ciation at that place, recently remarked: vince 'em."

I had a talk the other day with one of the largest manufacturers of shoe blacking in versation I asked him the component elements of ordinary blacking. "They are this hum drum life." lampblack, oil and acid," said the gentleman, "but the proportion in which the various ingredients are used is a secret, each formula. Most of the recipes are concocted by Frenchmen, and I may say that the dustry. They are able to present a blacking which holds the shine for an indefinite period and yet does not contain a sufficient quantity of acid to injure the leather. This we are unable to do in this country. So far every increase in the shining properties of blacking is more than counterbalanced by the added destructibility induced by the use of acid."

They tell a good joke on John Shields, the handsome junior partner in the comparatively new firm of Olney, Shields & Co. The house had a claim against Groceryman Brown, at Middleville, and John went down to get the money or its equivalent. By mistake, he stumbled into the store of Mr. Hodges instead, and proceeded to "talk turkey" to that gentleman in the most approved fashion. Mr. Hodges was amazed that any creditor should have the temerity to climb up his neck in that fashion, but his amazement found a counterpart in Mr. Shield's surprise, when the latter came to realize his mistake. Hereafter, Mr. Shields will be sure he has caught the right man hefore he had seed at the handiwork of Edwin Halloway.

Wm. Judson, who was an active partner in the late lumbering firm of Barnhart & Judson, but who was more recently engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engaged in the banking business at Big Rapids, has removed to this city and will shortly engage in the banking business at Big Rapids, has removed to this city and will shortly engage in the banking business here.

Summer M. Wells, billing clerk for Clark, No. 2 Fencing, 12, 14 and 16 feet.

No. 2 Stocks, 8 in., 12, 14 and 16 feet.

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No. 2 Stocks, 8 in., 12, 14 and 16 feet.

No. 2 Stocks, 9 will be sure he has caught the right man sent them by the courtesy of the State before he begins dissecting operations.

"What kind of a d--d town do you patron of The Tradesman as he came intion rendered necessary to mount two flights held on that evening, at which time officers to the office, puffing as a result of the exerof stairs. In my usually mild manner I for the ensuing year will be elected. The asked him what he meant by such an expression, when he proceeded to unfold his Place for supper. E. N. Carrier, S. C. Des-mine and my sister declared she must have zation, as many have supposed, but its ob a cloak exactly like my wife's. I promised jects and methods are open to all. While went down to market holiday week. I ar- from further pursuing his swindling opera rived in town on the morning train and tions, it will not prevent an honest man found just the coat my partner wanted. I merchants and business men, the same a handed the clerk an L and just as I was go- in the past, and no man who keeps his ing out he handed me back \$12.50. I asked promises and does business on the square him what that was for, when he replied need fear the organization in the least. that they were giving a quarter off on overcoats now. My partner is always bragging Very few merchants can commence with that he is a luckier man than I am, and it enough ready money to pay for all their pur made me mad to think that his luck had chases, and if the stream of circulation

if they didn't repeat the quarter off business down there and the result is I've got \$26.25 Now, what I want to know is this: Does orders with the various houses: this money belong to me or to my partner and sister? Did I get beat when I bought a coat and a cloak or are the parties beating themselves now? What kind of a town do you call it, that has got one price one month and another price the next?" I told my friend that his questions were stunners and that I wanted time to think them over before answering. And I am thinking yet.

Association Notes.

THE TRADESMAN acknowledges the receipt of an invitation to be represented at the third annual meeting of the Traverse City Business Men's Association, which occurs on the evening of January 4, and

Traverse City Herald: "Frank Hamiling many good things to the business of the State, from week to week, in the columns of THE MICHIGAN TRADESMAN."

A letter from Paul P. Morgan, the veteran Monroe grocer, conveys the welcome intelligence that he proposes to call the business men of that place together for the pur-I was walking along with an acquaintance pose of forming an association. Mr. Mor-

The demand incident to the brisk holiday business, when my companion laughed out- trade precluded the formation of any new right and asserted that the gentleman re- organizations last week and the taking of ferred to had lately gone daft on the sub- annual inventories this week will probably ject of fortune tellers. I enquired whether have the same effect in the premises. So far the charletons were ever able to put any as heard from, St. Charles, Chesaning, South money in his purse, when my friend replied: Haven, Plainwell, Monroe and Boyne City "Oh, yes, once in a while, like 4-11-44, are awaiting convenient opportunities for

Cedar Springs Cupper: Some people whole fortune-telling business is that if have formed a wrong opinion of the organor where the gold lies hidden, why they, It is not simply a scheme by which the merthemselves, don't go and make the specula- chant or business man may hunt down the tion or go and find the gold themselves. It's dead-beat, but it is of mutual benefit to the not human nature for a man who knows business man and the best interests of the where a valuable treasure lies hidden not to entire village—its prosperity. It unites all

"All the time and money expended in this work will pay in this one way-getting our business men together long enough to get acquainted. We are too much inclined to the country, and in the course of our con- keep our noses to the grindstone, but I consider that we have taken a new lease from

Referring to the organization of four associations in Northern Michigan, week before last, President Hamilton writes: "I manufacturer working under a different think of our meeting with the business men "up north" with much pleasure. Let us all clasp hands at the next State meeting in French people excel us in this branch of in- March. Petoskey will be there. Charlevoix will be there. Mancelona will be there. Kalkaska will be there. And do not forget that Traverse City will be there."

Allegan Journal: "The Business Men's Association met Tuesday evening and discussed several proposed village improvements. The next meeting will be held on Tuesday evening, January 4, when it is creased. Every business man in Allegan the handiwork of Edwin Halloway.

officers.

Traverse City Herald: At a special meeting of the Business Men's Association, call this, anyway?" enquired a Northern Tuesday evening, it was decided to hold a January 4th. The annual meeting will be grievance: "I came down here with my pres and E. W. Hastings were appointed

well satisfied with our purchases, but my full the constitution and by-laws adopted by partner swore he must have a coat just like the Association. It is not a secret organithem I would pick out duplicates when I it will practically shut off the dead-beat went directly to the clothing store, where I from obtaining favors at the hands of our

come to his rescue in this case. I said production were to stop until the consumer Clothes, nothing, however, and walked down to had paid for the goods in money, it would water I Spring's to get the cloak. I'll be dummed be vastly diminished.

VISITING BUYERS.

The following retail dealers have visited in my pocket which I didn't expect to have. the market during the past week and placed

> G. M. Huntley, Wright Center, F. C. Beard. Morley. Mr. Scoville, Scoville & Rich, Manistee. Robert F. Birdie, John Trueman & Co., New-John Smith, Ada.

John Smith, Ada.
J. C. Benbow, Cannonsburg.
S. Juistma, Grand Haven.
Henry Harding, Bridgeton.
Mrs. J. Debri, Byron Center.
J. M. Reid, Grattan.
L. N. Fisher, Dorr Center.
J. F. Mann, Lisbon.
L. A. Paine, Englishville.
C. H. Deming, Dutton.
J. W. Robinson, Stetson.
L. T. Wilmarth & Co., Rodney.
I. M. Gray Erger ville. L. T. Wilmarth & Co., J. M. Gray, Breen ville. Darling & Roberts, Sparta. Fred. Tracy, buyer Cummer Lumber Co.

illiec.

. Kelly, Lyons.

. Cleland, Coopersville.

. Fleming, Riverdale.

D. Kenney, Covert.

7. W. Woodhams, Plainwell.

7. T. Long, Vicksburg.

L. M. Lewis, Ionia.

B. Caldwell, Middleville.

S. Putnam, Fruitport.

Putnam, Fruitport.
Lapham, Rockford.
Fisher, Pentwater. E. B. Lapham. Rockford.
S. K. Fisher, Pentwater.
Gus. Bergman, Bauer.
C. K. Hoyt, Hudsonville.
M. Minderhout, Hanley.
Smith & Bristol, Ada.
John Giles & Co., Lowell.
Myers & Burton, Whitecloud.
J. A. Spencer, Smyrna.
Geo. W. Bartlett, Ashland Center.
Robert Neil, Ashland Center.
G. J. Keitchen, Manton.
H. Baker & Son. Drenthe.
E. Roberts, Darling & Roberts, Sparta.
S. L. Alberts, Ravenna.
Pringle Bros., Muir
Moerdyk, DeKruif & Co., Zeeland.
Jay West, Sumner.
Ben E. West & Co., Lowell.
G. H. Walbrink, Allendale.
Cutler & Wright, Morley.
H. M. Freeman. Lisbon.
J. McPherson, Lowell.
H. Colby & Co., Rockford.
Henry Cliff, Spring Lake.
Otto Bros., Middleville.
J. Q. Look, Lowell.
R. A. Hastings, Sparta.
A. M. Stebbins, Sheridan.
J. A. Shattuck, Sand Lake.
J. Grutter, Grandville.
Hoog & Judson, Cannonsburg.
Rutgers & Tien, Graafschap.
A. Steketee, Holland.

Hosg & Judson, Cannonsburg.
Rutgers & Tien, Graafschap.
A. Steketee, Holland.
Wm. Vermeulen, Beaver Dam.
Dr. John Graves, Wayland.
Dr. E. H. Lathrop, Hastings.
J. N. Wait, Hunsonville.
O. W. Messenger, Spring Lake.
Neal McMillan, Rockford.
J. C. Benbow, Cannonsburg.
S. J. Keon, Lisbon.
Nagler & Beeler, Caledonia.
L. A. Scoville, Clarksville.
Den Herder & Tanis, Vriesland.
G. C. Baker, LaBarge.
A. Purchase, South Blendon.
N. DeV'ries, Jamestown.
G. P. Stark, Cascade.

N. Devries, Jamestown.
G. P. Stark, Cascade.
Farrowe Bros., Allendale.
J. G. McElwee & Co., Big Rapids.
A. B. Foote, Hilliards.
John Damstra, Forest Grove.
R. E. Werkman, Holland.
Byron McNeal, Byron Center.
N. Bouma, Fisher.
J. M. Robinson, Stetson.
O. G. Messinger, Tystin.

J. M. Robinson, Stetson. G. C. Messinger, Tustin.

Purely Personal. Ludwig Winternitz spent Christmas in Chicago, the guest of friends.

S. A. Welling and wife went to Detroit Friday to spend Christmas with their daugh-

Mr. Hovey, representing the Standard Gig Saddle Co., of Jackson, was in town Monday.

C. H. Lloyd, for several years book-keeper for Dunham, Peters & Co., at Chase, has taken the same position with the firm here. M. S. Goodman, book-keeper for the Hazeltine & Perkins Drug Co., spent Christmas with his parents at Kendallville, Ind. He was accompanied by his wife.

Homer Eaton was the recipient of a handsome Christmas present in the shape of a solid black walnut case for imported eigars, elaborately ornamented with hand carving hoped the membership will be largely in- of a high order of merit. The present was

D. Quay quotes as follows, f. o. b. at Bailey: STAVES. Red oak flour bbl. staves...... Tierce, dowelled and circled, set.... Pork, " 12@ 13
Tierce heads, square. \$\mathbb{B}\$ M 23 09\(\partial 26 \) 90 \(\partial 26 \) 100\(\partial 27 \) 13
Pork bbl. " \$\mathbb{B}\$ M 19 00\(\partial 21 \) 00 Pork bbl. " " M M 19 Produce barrel, set. Flour "Cull wood heading.....

y	WOODENWARE.
7	Standard Tubs, No. 1
-	Standard Tubs. No. 2
	Standard Tubs, No. 3
e	Standard Pails, two hoop
t	Standard Pails, three hoop
	Pails, ground wood4
1-	Maple Bowls, assorted sizes
'n	Butter Pails, ash
11	Butter Ladles,
r	Rolling Pins
	Potato Mashers
S	Clothes Pounders
is	Clothes Pins
	Mop Stocks
e	Washboards, single
	Washboards, double
	BASKETS.
	Diamond Market
	Bushel, narrow band
h	Bushel, wide band
r-	Clothes, splint, No. 1
108	Clothes, splint, No. 2
or	Clothes, splint, No. 3
	Clothes, willow No. 1

Cline's Portable Heaters.

We wish to call your attention to CLINE'S PORTABLE FOOT HEATERS and AROMATIC, CARBONIC, COMPOSITION FUEL, especially adopted for Street Cars, Carriages, Cabs, Sleighs, Buggies, Wagons, Offices and individual use in and out doors; being something entirely new to the public! But in the short time of three months last fall, there were made about twenty-five thousand, all of which were sold and gave entire satisfaction. The cost of the stove is very low, ranging from \$1.50 to \$5, being made from Tin and Galvanized Iron. We also make a Register Heater, to take the place of a Furnace in Heating Small Rooms, especially Bed-Rooms, can also be used in the finest Carriages with perfect Safety and in the summer the same can be used as a ventilator by removing the fire pan. Our Aromatic, Carbonic Composition Fuel is so cheap, within the reach of everyone, in boxes containing 25 and 50 days' supply, just think of it, to keep your feet and body warm all day at 2c, without any additional fuel to be put in the stove, when once started requiring no attention for 10 or 15 hours! so simple, so cheap and used without Danger! No oil, no smoke, no blaze, no offensive odor and has been thoroughly tested and patented in the United States, England and Canada, under the following dates: November 10, 1885, March 31, 1886, April 10, 1886, June 15, 1886.

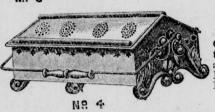


No. 1, 6x8, Office Heater

For Clerk's, Book-keepers, Salesladies and for one and all that wish to keep sole and body warm. Tin \$1.75 each Galvanized Iron \$2.25 "

No. 3, 8x8, Round Cabinet Heater,

For Ladies, especially used in parlors, with perfect safety and will not soil the finest fabric.



No. 4, Carriage Heater,

LIBERAL DISCOUNT AT THE TRADE.

CHICAGO, ILL.

After using your Heaters and Fuel in our carriages last winter, we cheerfully say the same gave our patrons such good satisfaction that they all compared the carriage with a comfortable room, and still more can be said as the heat was of great benefit to the carriage, keeping the same always dry and free from dampness. Therefore, we shall continue the use of your Heaters and Fuel in the future. Respectfully yours,

P. P. DEMARIS, 2,971 State St., B. McNeil, 2,911 State St.,

С. G. Нонмах & Co., 2,449, 2,451 and 2,453 State St.,

D. B. QUINLAN, Undertaker and Livery 3,119 State St., Jos. Chalifoux, Undertaker and Livery, 25 Blue Island Ave.

OSTER, STEVENS & CC

10 and 12 Monroe St., Grand Rapids, Mich.

GENERAL AGENTS.

LUMBER, LATH AND SHINGLES.

	HARDWOOD LUMBER.	
	The furniture factories here pay as for dry stock:	
	Basswood, log-run	@13 0
	Birch, log-run	00@18 0
	Birch, Nos. 1 and 2	@25 0
	Black Ash, log-run	@13 0
	Cherry, log-run25	00@35 0
	Black Ash, log-run Cherry, log-run Cherry, Nos. 1 and 2 45	00@50 0
	Cherry, cull	@10 0
	Maple, log-run	000015
	Maple, soft, log-run	00@14 0
	Maple, Nos. 1 and 2	@20 0
	Manle, clear, flooring	(020 (
	Maple, white, selected	@25
	Red Oak, log-run	@18
	Red Oak, Nos. 1 and 2	@24
	Red Oak, quarter sawed	@35 (
	Red Oak, No. 1, step plank	@25
	Walnut, log-run	@55
	Walnut, Nos. 1 and 2	@75.
	Walnuts, culls	@25
	Grey Elm, log-run	@13
	White Ash, log-run14	@23
	Whitewood, log-run	(023
	COAL AND BUILDING MATER	RIALS.
ļ	A. B. Knowlson quotes as follows:	
	Ohio White Lime, per bbl	1
١	Ohio White Lime, car lots	
	Louisville Cement, per bbl	1
)	Akron Cement per bbl	1
)	Brafalo Cement, per bbl	1
	Britalo Cement, per bbl. Car lots Plastering hair, per bu.	1 05@1
	Plastering hair, per bu	2500
	Stucco, per DDL	
	Land plaster, per ton	3
	Land plaster, car lots	
	Fire brick, per M	\$20 @ \$
J	Fire clay, per bbl	3
	COAL	

	THE RESIDENCE OF THE PROPERTY	Copper Rivets and Bursdis 60 PATENT FLANISAED IRON.
LUMBER, LATH AND SHINGLES. Uppers, 1 inch	Ibardware.	"A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c P b extra.
Uppers, 1 inch per M \$44 Uppers, 1½, 1½ and 2 inch 46 Selects, 1 inch 35 Selects, 1½, 1½ and 2 inch 38 Selects, 1½, 1½ and 2 inch 30 Objects, 1½, 1½ and 2 inch 30 Shee 1 inch 20 Shee 1 inch 20 Shee 2 inch 20 Shee 2 inch 20	These prices are for cash buyers, who pay promptly and buy in full packages.	Sisal, ½ in. and larger 9½ Manilla 13½
Fine Common, 1 inch	AUGERS AND BITS.	Steel and Irondis 70 Try and Revels dis 60
No. 1 Stocks, 12 in., 12, 14 and 16 feet 15 00	die60&10	Mitredis 20
No. 1 Stocks, 12 in., 20 feet	Spell's dis60&10	Nos. 10 to 14 \$4 20 \$2 75
No. 1 Stocks, 10 in., 18 feet. 16 00 No. 1 Stocks, 10 in., 20 feets 17 00 No. 1 Stocks, 8 in., 12, 14 and 16 feet. 15 00 No. 1 Stocks, 8 in., 18 feet. 16 00	Cook's dis40&10 Jennings', genuine dis 25 Jennings', imitation dis50&10	Nos. 18 to 21
No. 1 Stocks, 8 in., 18 feet. 16 00 No. 1 Stocks, 8 in., 20 feet. 17 00		Nos. 25 to 26
No. 1 Stocks, 8 in., 20 feet. 17 00 No. 2 Stocks, 12 in., 12, 14 and 16 feet. 12 00 No. 2 Stocks, 12 in., 18 feet. 13 00 No. 2 Stocks, 12 in., 20 feet. 14 00 No. 2 Stocks, 10 in., 12, 14 and 16 feet. 12 00 No. 2 Stocks, 10 in., 18 feet. 13 00 No. 2 Stocks, 10 in., 18 feet. 13 00 No. 2 Stocks, 10 in., 20 feet. 14 00 No. 2 Stocks, 8 in., 12, 14 and 16 feet. 11 00 No. 2 Stocks, 8 in., 18 feet. 12 00 No. 2 Stocks, 8 in., 18 feet. 13 00 Coarse Common or Shipping culls, al	Spring	No. 27
No. 2 Stocks, 12 in., 20 feet	Garden net 33 00	SHEET ZINC. 5% In casks of 600 lbs, # lb
No. 2 Stocks, 10 in., 20 feet	Hand	American, all kindsdis 60
No. 2 Stocks, 8 in., 18 feet	Gong	Steel, all kinds. dis 60 Swedes, all kinds dis 60 Gimp and Lace dis 60
widths and lengths 8 00 9 00	Stovedis \$ 40	Swedes, an kinds 60 Gimp and Lace dis 60 Cigar Box Nails dis 50 Finishing Nails dis 50 Common and Patent Brads dis 50 Hungarian Nails and Miners' Tacks dis 50
A shift B Strips, 4 or 6 inch. 27 30 No. 1 Fencing, all lengths. 15 00	1 Plow	Common and Patent Bradsdis 50 Hungarian Nails and Miners' Tacks.dis 50
With a length strips, 4 or 6 in 33 00 C Strips, 4 or 6 inch 27 00 No. 1 Fencing, all lengths 15 00 No. 2 Fencing, 12, 14 and 18 feet 12 00 No. 2 Fencing, 16 feet 15 00 No. 2 Fencing 16 00 No	Sleigh Shoe	Trunk and Clout Nails
No. 1 Fencing, 4 inch. 15 00 No. 2 Fencing, 4 inch. 12 00 No. 2 Fencing, 4 inch. 12 00	Cast Barrel, brass knobsdis 60 Cast Square Springdis 60	TINNED'S SOLDED
No. 1 Fencing, 4 Inch	Cast Square Spring dis 60 Cast Chain dis 60&10 Wrought Barrel, brass knob dis 60&10 Wrought Square dis 60&10	No. 1, Refined 12 50 Market Half-and-half 16 00 Strictly Half-and-half 17 50
Bevel Siding, 6 inch, No. 1 Common	Wrought Bronze and Plated Knob	Cards for Charcoals, \$6 75.
The state of the same of the state of the st	Flush dis 60&10 Ives' Door dis 60&10	IC, 10x14, Charcoal 5 75 IX, 10x14, Charcoal 7 25 IC 10x14, Charcoal 7 25
\$1 additional for each 2 feet above 10 ft. Dressed Flooring, 6 in., A. B	Barberdis \$ 40	IC. 12x12, Charcoal 6 25 IX. 12x12, Charcoal 7 75 IC. 14x20, Charcoal 5 75
Beaded Celling, 6 in. \$1 00 additinal.	Backusdis50&10Spofforddis50Am. Balldisnet	IX, 14x20, Charcoal
Dressed Flooring, 4 in., A. B and Clear. 35 00 Dressed Flooring, 4 in., C. 26 00 Dressed Flooring, 4 or 5 in., No. 1 com'n 16 00	nergyrema.	XXX 14x20, Charcool 10 17 1XXX 14x20, Charcool 10 17 1XXXX 14x20, Charcoal 12 55 1X 20x28, Charcoal 15 50 15 10 10 10 10 10
Booded Ceiling, 4 or 5 in., No. 2 com in 14 or	Well, swivel 4 00	DY 100 Plate Charcost 8 50
XXX 18 in. Thin	Cast Loose Pin, figured	DXX, 100 Plate Charcoal 10 50 DXXX, 100 Plate Charcoal 12 50 Redipped Charcoal Tin Plate add 1 50 to 6 75
XXX 16 1h. No. 2 or 6 in. C. B 18 in. Shingles. 1 7 No. 2 or 5 in. C. B. 16 in. 1 4 Lath 1 75@ 2 0	Cost Losso Joint convine bronzed dis 60810	
	Wrought Loose Pin, acorn tipdis oux o	rates Roofing 14x20 IC
HARDWOOD LUMBER. The furniture factories here pay as follow	Wrought Loose Pin, japanned dis 60% 5 Wrought Loose Pin, japanned, silver tipned dis 60% 5	TIN-LEADED.
for dry stock:	Washington die 10460	IC, 14x20, choice Charcoal Terne. 5 50 IX, 14x20, choice Charcoal Terne 7 00 IC, 20x28, choice Charcoal Terne 11 00
Birch, log-run	0 Wrought Brass	
Basswood, log-run	Blind, Clark's dis 80 80 81 80 81 80 81 80 81 80 81 80 81 80 80	
Cherry, Ros. 1 and 2	CAPS. 0 Ely's 1-10per m \$ 65	Hotenkiss'
Manle Nos I and Z	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Mouse, choker
Maple, clear, flooring	CATRIDGES. Rim Fire, U. M. C. & Winchester new list50&16	Bright Market dis 67½ Annealed Market dis 70
Red Oak, log-run @18 (Red Oak, Nos. 1 and 2 @24 (Red Oak, quarter sawed @35 (Red Oak, Quarter sawed @35 (Red Oak, No. 1, step plank @25 (Red Oak, No. 1, step plank @25 (Red Oak, No. 1, step plank @25 (Red Oak, No. 1, step plank Red Oak, No. 1, s	0 Rim Fire, United Statesdis50&10 0 Central Firedis30&10	Coppered Market dis 62½ Extra Bailing dis 55
Red Oak, No. 1, step plank	Socket Firmerdis	Tinned Marketdis 62½
Walnuts, culls	Socket Cornerdis	Connered Spring Steeldis 40@40&10
White Ash, log-run	Butchers' Tanged Firmerdis Barton's Socket Firmersdis	Diain Fonce
COAL AND BUILDING MATERIALS.	Cold net	Barbed Fence, galvanized 4 painted 334 Copper new list net
A. B. Knowlson quotes as follows: Ohio White Lime, per bbl		WIRE GOODS.
Louisville Cement, per bbl 1		Screw Eyes
Deffele Coment nor bhl	80 Beer 40&1	Gate Hooks and Eyesdis 70&10&10
Car lots " 1 05@1 Plastering hair, per bu 25@ Stucco, per bbl 1	60 COPPER. 75 Planished, 14 oz cut to size	
Land plaster, per ton 3 Land plaster, car lots 2 Fire brick, per M. \$25@\$	O ITAON, ITAON, ITAON	2 Coe's Patent Agricultural, wrought, dis 75&10 2 Coe's Patent, malleabledis 75&10&10
Fire clay, per bbl	Morse's Bit Stockdis 4	0 Bird Cages MISCELLANEOUS. 50
Anthracite, egg and grate, car lots. \$5 75@6	00 Taper and Straight Shankdis	0 Pumps, Cistern dis 70&10 Screws, new list 80 Casters, Bed and Plate dis50&10&10
Anni Riose et alu filt, car lots 66 Cannell, car lots 3 10@3 Chio Lump, car lots 3 10@3 Chiosphurg or Cumberland, car lots 4 50@5	25 Com. 4 piece, 6 in	5 Damners American 40&10
Portland Cement	Com. 4 piece, 6 in dis 20& 00 Corrugated dis 20& 00 Adjustable dis 3/& 1	0 Copper Bottoms23c

ortable Heaters.	EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00, dis 20 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25
on to CLINE'S PORTABLE FOOT HEATERS and POSITION FUEL, especially adopted for Street Cars,	FILES—New List. dis 60&10
wagons, Offices and individual use in and out doors; the public! But in the short time of three months last in-five thousand, all of which were sold and gave entire is very low, ranging from \$1.50 to \$5, being made	Heller's Horse Raspsdis 50& 5 Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 50@10, Charcoal 60. GAUGES.
We also make a Register Heater, to take the place of a especially Bed-Rooms, can also be used in the finest in the summer the same can be used as a ventilator by matic, Carbonic Composition Fuel is so cheap, within	Stanley Rule and Level Co.'s. dis 50 Maydole & Co.'s. dis 25 Kip's. dis 25 Yerkes & Plumb's. dis 40&10 Mason's Solid Cast Steel. 30 c list 50
ntaining 25 and 50 days' supply, just think of it, to keep at 2c, without any additional fuel to be put in the stove, tention for 10 or 15 hours! so simple, so cheap and used smoke, no blaze, no offensive odor and has been	Blacksmith's Solid Cast Steel, Hand30 c 40&10
the United States, England and Canada, under the fol- March 31, 1886, April 10, 1886, June 15, 1886. No. 1, 6x8, Office Heater	HINGES. dis 60
Clerk's, Book-keepers, Salesladies and for one and all wish to keep sole and body warm. \$1.75 each unized Iron. 2.25	Stamped Tin Ware 30 Japanned Tin Ware 25 Granite Iron Ware 25
No. 2, 6x10, For Wagons, Cabs, Sleighs and Carriage Drivers, will	Grub 1
keep your feet, warm all day for 2 cents. Tin	Door, mineral, jap. trimmings
o. 3, 8x8, Round Cabinet Heater, especially used in parlors, with perfect safety and will finest fabric. \$1.50 each	Hemacite
Iron	LEVELS. Stantey Rule and Level Co.'s. dis 70 MATTOCKS. Adze Eye. \$16 00 dis 60 Hunt Eye. \$15 00 dis 60 Hunt's. \$18 50 dis 20 & 10 MAULS.
No. 4, Carriage Heater, Can be used for warming four persons at one time; placing the feet on the incline top, so as to ride with perfect ease and safety. Made from the very best galvanized iron. Price	MAULS. Sperry & Co.'s, Post, handled
SCOUNT AT THE TRADE.	Stebbin's Patterndis 70 Stebbin's Genuinedis 70 Enterprise, self-measuringdis 25 NAILS. Common Bra and Fencing.
Fuel in our carriages last winter, we cheerfully say the satisfaction that they all compared the carriage with a m be said as the heat was of great benefit to the carriage, free from dampness. Therefore, we shall continue the he future. Respectfully yours,	3d fine advance 3 00
MARIS, 2,971 State St., IL, 2,911 State St., HMAN & Co., 2,449, 2,451 and 2,453 State St., INLAN, Undertaker and Livery 3,119 State St., ALIFOUX, Undertaker and Livery, 25 Blue Island Ave.	Steel Nails—2 30. OILERS. Zinc or tin, Chase's Patent dis60&10 Zinc, with brass bottom dis 50 Brass or Copper dis 50 Reaper per gross, \$12 net Olmstead's 50&10 PLANES.
STEVENS & CO.	Ohio Tool Co.'s, faney dis 15 Sciota Bench dis 25 Sandusky Tool Co.'s, faney dis 15 Bench, first quality dis 20 Stanley Rule and Level Co.'s, wood dis20&10
nroe St., Grand Rapids, Mich.	PANS. dis 50&10
NGLES. per M \$44 00 mardware.	Copper Rivets and Burs
35 00 38 00 38 00 These prices are for cash buyers, who pay 30 00 promptly and buy in full packages. 20 00 AUGERS AND BITS.	Steel and Iron
25 00 Ives', old style	Mitre SHEET IRON. Com. Smooth. Com.
16 00	Nos. 22 to 24 4 20 2 90
14 00 Railroad	In casks of 600 lbs, 18 lb 5%

MERCANTILE JOURNAL, PUBLISHED EACH

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Entered at the Postoffice at Grand Rapids Second-class Matter.

WEDNESDAY, DEECMBER 29, 1886.

Michigan Business Men's Association.

Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.

Pirst Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A.-Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan. boygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B.
F. Emery, Grand Rapids; the Secretary.

Ada Business Men's Association

Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstran

Bellaire Business Men's Association. Merchant's Protective Ass'n of Big Rapids

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee.

Cadillac Business Men's As'n. Cedar Springs Business Men's Association. President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association. President, John Nichols; Secretary, R. W. Kane

Business Men's Protective Union of Che-boygan. President, A. W. Westgate; Secretary, H. G. Dozer. Coopersville Business Men's Association. President, E. N. Parker; Secretary, R. D. McNaughton

Retail Grocers' Trade Union As'n of Detroit. President, John Blessed; Secretary, H. Kundinger. Dorr Business Men's Association.

Eastport Business Men's Association. President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n.

Freeport Business Men's Association. Foster Sisson; Sec'y, Arthur Cheseborough Grand Haven Business Men's Association.

Retail Grocers' Ass'n of Grand Rapids. Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman

Holland Business Men's Association. President, Jacob Van Putten; Secretary, A. Van Dure

Ionia Business Men's Protective Ass'n. Kalamazoo Retail Grocers' Association. President, P. Ranney; Secretary, M. S. Scoville

Kalkaska Business Men's Association. Business Men's Protective As'n of Kingsley

Leslie Business Men's Association, President, Wm. Hutchings; Secretary, M. L. Campbel Lowell Business Men's Protective Ass'n sident, N. B. Blain: Secretary, Frank T. King.

Luther Protective As'n.

Lyons Business Men's As'n.

Mancelona Business Men's Association.

Manton's Business Men's Association.

Muir Business Men's Association, President, L. Town: Secretary, Elmer Ely Grocers' Ass'n of the City of Muskegon

Merchant's Union of Nashville. President, Herbert M. Lee; Secretary, Walter Webst Oceana Business Men's As'n.

Ovid Business Men's As'n.

Petoskey Business Men's Association. President, Jas. Buckley; Secretary, A. C. Bowman.

Reed City Business Men's Association. Rockford Business Men's Association.

President, Geo. A. Sage; Secretary, J. M. Spore. St. Johns Merchants' Protective Association

Business Men's Protective Ass'n of Saranac President, Geo. A. Potts; Secretary, P. T. Williams.

Sparta Business Men's Association. President, J. R. Harrison; Secretary, M. B. Nash So. Arm and E. Jordan Business Men's As'n.

Sturgis Business Men's Association. sident, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Association

Tustin Business Men's Association.

Wayland Business Men's Association.

White Lake Business Men's As'n. resident, A. T. Linderman, Whitehall; Secretary, W. B. Nichoison, Whitehall.

Woodland Business Men's Association. President, John Velte; Secretary, I. N. Harter

Retail Dealers' Commercial Agency. W. E. Cooper, Actuary, Grand Rapids.

Grand Rapids Butchers' Union. President, John Katz; Secretary, Chas. Velite.

They are Children of "The Tradesman." From the Pittsburg Grocer.

We find THE MICHIGAN TRADESMAN on our desk this week filled with interesting matter. Judging from the list of merchants' associations published, Michigan must be well organized. The tone of The Tradesman no doubt accounts for the

"They have deceived me often in dealing with them," said a retailer; "now, I trust nothing but facts."

MODEL PLATFORM.

Constitution and By-Laws for a Busines Men's Association.

THE TRADESMAN receives many requests for a model constitution and by-laws for a Business Men's Association, adapted to a town in which the business men as a whole lesire to unite in forming a general organication, and herewith presents the following draft as embodying the best thought on the subject up to the present time:

PREAMBLE. WHEREAS, comparison of ideas and methods and concert of action are necessary to the well being of any community, and
WHEREAS, We believe that a Business Men's Association will accomplish these objects; therefore
RESOLVED—That we, the business men of Plainwell and vicinity, duly assembled on January 7, 1887, do hereby organize ourselves into such an Association, and adopt the constitution and by-laws following: CONSTITUTION.

CONSTITUTION.

ARTICLE I.—NAME.

Business Men's Association.

ARTICLE II.—OBJECTS.

The objects of this Association shall be the Plainwell Business Men's Association shall be to unite merchants and other reputable business men for reform, levelopment of industries and work for the general good and to promote by all legitimate means the social, noral and business interests of its members. Among he special objects sought to be obtained are the

neh, and a cattain on the same.

3. Inspiring confidence between buyer and seller by loing business on legitimate principles.

4. Protection against inferior and adulterated goods, short weights, counts and measures, fictitious brandand labels, and misrepresentation in public and pri

5. Abolishing the tendency to indiscriminate credit and stimulating the selling of merchandise for ready pay.

6. Maintaining a collection department, for the collection of doubtful accounts; for receiving and imparting prompt information as to the standing of persons asking credit; and the black-listing of dead-beats who prey upon the trade.

7. Promoting kinder feelings toward honorable competitors and removing the inclination to berate and criminate neighbors in trade.

8. Greater care to secure good helpers and make and keep them worthy by a livelier interest in their efforts, habits and comforts.

9. The proper observance of all national holidays and more frequent intervals for rest and recreation.

10. Shorter eours for doing business in and an honest fudeavor to educate the buyer to make his purchases between 7 a. m. and 6 p. m., six days a week.

11. To stimulate a determination to render the tite-Business Man'a a synonym for honor, firmness, probity, justice and high morals.

ARTICLE HI.—MEMBERSHIP.

Any firm or individual doing an honorable business may become a member of this Association on the two-thirds vote of the members present at any regular meeting, by payment to the Secretary the sum of \$1 membership fee, and agreeing to pay 25 cents quarterly dues in advance, and any assessments which shall be voted by the Association to meet expenses.

ARTICLE VI.—OSLIGATION.

Every person or firm becoming a member of this Association shall be honorably cound to conform to the rules, regulations and by-laws.

ARTICLE VI.—OFFICERS.

The officers of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sums become due, shall thereby forfeit his membership.

ARTICLE VI.—OFFICERS.

Section 1—The President shall preside at all meetings; if present: in his absence, the Vice-President.

Section 3—The Stresident shall preside at all meetings; if present: in his absence, the Vice-President.

Section 3—The Stresident shall receive all m

secting.

Section 4—The Executive Committee shall harbarge of the collection department and the compilion and publication of the delinquent lists; shall pide rooms for the Association; audit all bills and imine the books and accounts of the Secretary a beasurer previous to each annual meeting. Section 5—It shall be the duty of the Business Contitee to look after all matters pertaining to trowth and well-being of Plainwell; to use all possifind other improvements; and to endeavor to seen any needed concessions in freight, express and instruct and the content of the second of the secon

ARTICLE VIII.—COMPENSATION.

No compensation for service shall be paid any officer, except the Secretary.

Section 1—The annual meeting of the Association shall be held on the first Friday of each January.

Section 2—The regular meetings of the Association shall be held on the first Friday of each January.

Section 2—The regular meetings of the Association shall be held on the first Friday of each month. Special meetings shall be called by the President on the writter request of five members.

etings shall be called by the President on the usest of five members.

ARTICLE X.—ORDER OF BUSINESS.

Reading minutes of the last meeting.

Admission of new members.

Reports of standing committees.

Reports of standing committees.

Reading of correspondence.

Communications from State Association.

Communications from local associations.

Unfluished business.

9. New business. 10. Election of officers and appointment of commit

11. Report of Treasurer. 12. Adjournment.

11. Report of Pressure.

12. Adjournment.

This constitution and by-laws may be altered or suspended by a two-thirds vote of those present at any regular meeting, providing a written notice of such alteration or amendment has been presented at the preceding regular meeting.

ARTICLE XII.—RY-LAWS.

By-laws not in confilled with this constitution may be established for the government of the Association on the two-thirds vote of the members present at any ses-

BY-LAWS.

ARTICLE I.—QUORUM.
Ders shall constitute a quorum for the tran-

action of business.

ARTICLE II.—EXPULSION.
Any member of this Association who shall be placed
in the delinquent list shall stand expelled from the Asociation: and any member doing any act which tends
o bring the Association into dispute shall be expelled
by the two-thirds vote of the members present at any

RULES AND REGULATIONS. RULES AND REGULATIONS.

Rule 1. The special aim of this Association is to facilitate the collection of doubtful accounts and other debts by fair and honorable methods and to guard against the extending of credit to debtors found on investigation to be unworthy of it.

Rule 2. The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires or intends, in any instance, to permit its members to intentionally annoy or persecute any person indebted to members of the Association.

or persecute any person indebted to members of the Association.

Rule 3. That no injustice may be done to, or advantage taken of any debtor, by any member of the Association, it shall be the duty of every member, before reporting a person to the Association as a delinquent to send him the first official notification sheet, known as the "Blue Letter," setting forth the fact that he owes the writer a stated sum and that he is granted fifteen days from the date entered on such letter in which to pay the debt, or to satisfactorily arrange for its payment; that if after the expiration of the fifteen days thus granted, the debtor shall have failed to pay or to have arranged for payment the member shall report him to the Secretary (giving in each case his full name, occupation and place of residence), when that officer shall mail him the second official notification sheet, setting forth the fact that he is indebted to the member samed in the sum stated, and that unless he pays, or arranges to pay the amount within ten days he will be reported to the Executive Committee as a delinquent; and in the absence of extenuating circumstances, that Committee shall then place the debtor's name on the Delinquent List.

Rule 4. The second circular letter sent to the debtor

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$15. The outfit comprises: 1,000 Notification Sheets, for member's

500 Copyrighted Record Blanks, 500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office or express order.

Fuller & Stowe Company,

49 Lyon Street, - Grand Rapids, Mich.

HESTER &

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH.

L. M. CARY.

L. L. LOVERIDGE.

& LOVERIDGE

GENERAL DEALERS IN Fire and Burglar Proof

Combination and Time Locks, Grand Rapids, Mich. 11 Ionia Street,

See Our Wholesale Quotations elsewhere in this issue and write for

We are prepared to make Bottom Prices on anything we handle.

BKNOWLSON

3 Canal Street, Basement, Grand Rapids, Mich.

Wall Paper & Window Shades BULKLEY, LEMON & HOOPS,

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order 68 MONROE STREET, GRAND RAPIDS.

Nelson Bros.

Wholesale Dealers in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MANUFACTURERS AND WHOLESALE DEALERS IN

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street,

Grand Rapids, Mich.

SNOW-SHOVELS

SLEDS

FIRE-KINDLERS

FOR SALE BY

Dunton Curtiss,

ORDER

Our Leader Smoking Our Leader Fine Cut 33c per pound. 15c per pound.

Our Leader Shorts, 16c per pound.

Our Leader Cigars, \$30 per M.

The Best in the Jewell

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

G. R. MAYHEW,

JOBBER OF



Woonsockets & Wales Goodyears. CRAND RAPIDS.

FULLER & STOWE COMPANY,

Special Prices in Car Lots. Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits tographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

Importers and

Wholesale Grocers

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees. Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt. MICH. "Benton" Tomatoes, Benton Harbor. "Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World. In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment

of fancy groceries and table delicacies. Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

Assorted Colors, \$1.35 Small Slippers, "Hob Nail," 2.00 Large .85 Small Hats, 2.00 Medium " 3.00 Large Tooth Pick Holder, "Polka Dot," " 2.00

ALTO A COMPLETE LINE OF

A Bottle of Perfume with each piece.

Handkerchief Perfumes!

In Large Variety.

Jennings &

The Perfection of Butter.

One of the good things about the drift of dairying is a tendency to discard the holding of butter for a rise in price and sell it, fresh. A great advance would be attained if it were possible for the maker and the consumer to live "from hand to mcuth," so to speak. Then there would be no accumulation of butter in the market to get strong, "off flavor" and rancid. The fancy quotations are for butter not over ten days old; and when one hears oi "eighty cents per pound," it means butter made and delivered

Every buttermaker knows that the fancy in flavor of butter is a sort of a will-'o-thewisp, and it is doubtful if this exquisite flavor can be depended upon over two weeks at the most; and, as it is this fleeting flavor that brings the ten cents extra per pound, dairymen must understand the necessity of shipping butter as fast as made. A freshlymade butter, with dainty flavor, must always be sold in preference to a butter made three months before it is put on the market.

The dairyman can seize upon this very fact as a trademark. No bogus butter can be made with this delicate aroma, and the consumer once put in possession of this fact can always protect himself from the counterfeit butter. The most patent damage done to the dairy product is the fear of the consumer that he will have bogus goods thrust upon him, and he is suspicious, and we are from this very fact eating less butter each day. The genuine butter, unless conspicuously fine, is looked upon with reserve, and to-day common butter in the market is actually classed with the bogus. This gives the dairyman who chooses, the chance to make the finest of butter and supply consumers direct, and allows the bogus producer no chance to come into competition with his compound.

We may also, in time, see the advantage of salting butter far less than we do now, which will give this delicate aroma of freshly-made butter a more conspicuous place. If we would churn the cream at the point of mild acidity, thoroughly wash out the buttermilk with weak brine and then salt the butter in a brine-bath, instead of working dry salt into the butter, the consumer would soon come to learn that butter has a flavor of its own, independent of salt and buttermilk; and when these two are a little less conspicuous the real luxury of butter is discovered, and, when this occurs, it is the flavor that will be paid for. Butter as simply so much grease is a dear article of food, but as a table luxury, exquisite in flavor and perfect in grain, it is well worth its advance

We are also fast finding out that butter needs only so much strong brine as it will absorb while in the granular stage to give it keeping properties. When free of buttermilk-as it may be if it is washed out-a coating of liquid salt about each little globule is all that can ever be done in the way of salt adding to the keeping of butter. Then this brine will also fill all the minute spaces between the globules and will keep out the air. Such butter is perfection; and the desire for more than one-third of an ounce of salt to the pound of butter is an acquired habit of taste-the exchange of butter-flavor for the sharper flavor of salt.

Why a Preacher Gave up the Dairy Busi-

"I'll tell you a little story, but I can't give you any names," said a Pittsburgh oleomargarine manufacturer, according to the Dispatch, of that city. "In a little village a few miles from this city lives a pious Presbyterian minister. His congregation is a poor one, and in order to make a decent living he started a dairy with three cows. He has a great many friends in Allegheny and Pittsburgh, who were only too glad to patronize him, knowing that, coming from the old pastor, they would get the pure, genuine country butter. All his contracts were for forty-five cents a pound all the year round.

His patrons were so delighted with the butter that they told their friends about it and they told others. The result was that in less than six months the parson, with his three little cows, supplied ninety customers with about 500 pounds of butter a week."

"How did he get 500 pounds of butter from

three cows in one week?" "Well, he bought just 500 pounds of oleomargarine of us every Thursday. He paid fourteen cents a pound and sold it for fortyfive cents. His profit was about \$150 a week. Pretty good for a preacher? Well, I should say so. But he's given up the business. Last week was his last week, and he notified all his patrons so two weeks ago."

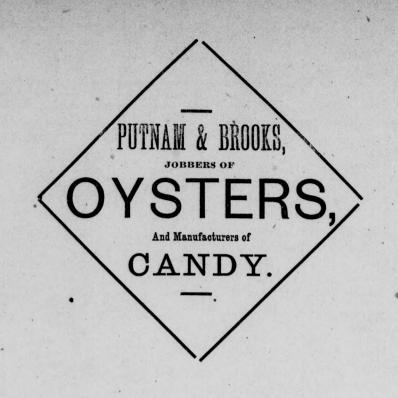
"Why does he quit? Pangs of conscience?" suggested the reporter.

"No, oleomargarine law," was the brief

"How will it affect him now any more than heretofore?"

"Because the law requires every package of oleomargarine to be branded in plain letters as such, and imposes a penalty of \$1,000 in every instance where a retail dealer does not brand the oleo, and sell it for just what it is. He's afraid of the penalty. I'm sorry, because he's been one of our best customers. Oh, yes, he's only one of a hundred. We've been selling butterine to farmers all over the state, who simply make it into rolls and sell it for pure, country butter."

The word "deposit" in banking language means the credit created in exchange for money and bills.





Every can wrapped in colored tissue paper with signature and stamp on each can.

TIME TABLES.

Unicago & West Michigan	
Leaves.	Arrive
†Mail	3:55 p 1
†Day Express12:30 p m	9:45 p 1
*Night Express11:00 p m	5:45 a 1
Muskegon Express 5:00 p m *Daily. †Daily except Sunday.	11:00 a 1
Pullman Sleeping Cars on all night trains.	Throug
parlor car in charge of careful attendants w tra charge to Chicago on 12:50 p. m., and thro on 9 a. m. and 11 p. m. trains. Newaygo Division.	vithout ex
Leaves.	Arrives
Express 3:45 p m	4:50 p I
Express 8:00 a m	10:30 a r

ngton and Manistee. W. A. GAVETT, Gen'l Pass. Agent. J. B. MULLIKEN, General Manage

	Grand Rapids & Indiana.	
	GOING NORTH.	
	Arrives.	Leaves.
	Traverse City Express	7:00 a m
	Traverse City and Mackinaw Ex., 9:20 a m	11:30 a m
	Petoskey and Mackinaw Express 3:40 p m	5:05 p m
	Saginaw Express	7:20 a m
		4:10 p m
	Saginaw express runs through solid.	T.IO P III
	7 a m train has chair car for Traverse City m train has chair car for Petoskey and Mack 5:05 p m train has sleeping and chair cars for and Mackinaw.	inaw City.
	GOING SOUTH.	
	Cincinnati Express	7:15 a m
3	Fort Wayne Express 10:30 a m	11:45 a m
	Cincinnati Express 4:40 p m	5:00 p m
1	Traverse City and Mackinaw Ex11:00 p m	
d	7:15 a m train has parlor chair car for (incinnati.
3	5:00 p m train has Woodruff sleeper for Cinci	
200	Muskegon, Grand Rapids & Inc Leave.	

Lake Bilore	a wildingan bout	icili.
Kalan	nazoo Division.	
Leave.		Arrive.
Ex. & Mail. N. Y. Mail.		
	Grand Rapids. 9:45 a m	
	Allegan 8:28 a m	
	Kalamazoo 7:30 a m	
	White Pigeon. 5:55 a m	
	Toledo 11:00 p m	
	Cleveland 6:40 p n	
	Buffalo11:55 a m	
	Chicago. * 11:30 p m	
	es Grand Rapids at 1 p	
	as Allegan. All train	
cept Sunday. J	. W. McKenney, Gener	al Agent.

Detroit, Grand Haven & Milwaukee.

	ives. Leaves.
†Steamboat Express	6:25 a m
†Through Mail10:40 a	m 10:50 a m
tEvening Express 3:15]	om 3:50 pm
*Limited Express 9:20 p	m 10:55 p m
†Mixed, with coach	11:00 a m
GOING WEST.	
+Morning Express 1:05 p	m 1:10 p m
†Through Mail 5:00	om 5:05 pm
+Steamboat Express10:40 p	m
+Mixed	7:45 a m
*Night Express 5:10 a	m 5:35 a.m
†Daily, Sundays excepted. *Daily.	
Passengers taking the 6:25 a m Expr	ess make close
connection at Owosso for Lansing, and	at Detroit for
New York, arriving there at 10:30 a r	
morning. The Night Express has a throu	igh Wagner car
and local sleeping car from Detroit to G	rand Rapids.
D. Potter, City Pass	senger Agent.
GEO. B. REEVE, Traffic Manager Chica	go.
DA!-1-	
Michigan Central.	

Michigan Central.
DEPART.
Detroit Express 6:15 a m
Day Express 1:10 p m
*Atlantic Express
Mixed 6:50 a m
ARRIVE.
*Pacific Express 6:00 a m
Mail 3:00 p m
Grand Rapids Express
Mixed
313 p m
*Daily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connec-
tions made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
CHAS. H. NORRIS, General Agent.

tapids Express to and ions made at Detroit w I. C. R. R., (Canada Sou	th on Day Express and Grand from Detroit. Direct connec- ith all through trains East over thern Div.) as. H. Norris, General Agent.
Detroit, Macl	cinaw & Marquette.
Going West.	Going East.
7:00 a m 6:50 a m St.	Ignace 8:30 p m 5:55 p m
2:20 p m 9:40 a m Sei	ney 5:15 p m 12:35 p m
5:30 p m 12:40 p m Ma	2:15 pm 7:00 a m
12:50 p m (Ma	rquette / 2:00 p m
1:40 p m. Ne	gaunee 1:25 p m
1:55 p.mIsl	peming12:58 p m

quette 5:30 p m. Gen. Pass. and Ticket Agent, Marquette



The accompanying illustrations reprents the

Boss Tobacco Pail Cover.

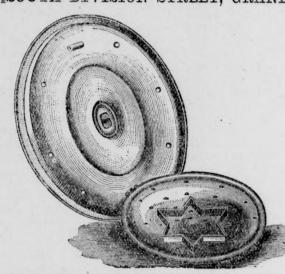
It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

ARTHUR MEIGS & CO. Wholesale Crocers.

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



The Standard of Excellence KINGSFORD'S



STARCH. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

117 Monroe St., Crand Rapids.



JOBBER OF AND

CAME

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

Also Grand Rapids Agent for Cleveland Baking Co.'s

Crackers and Cookies.

Full Stock on Hand at all Times.



HECKERS' SELF-RAISING BUCKWHEAT

> Boxes holding 20 5 pound packages, \$4.50 Discount-On lots of 25 boxes or more, 50 cents per box.

The Retail Apostles of Purity.

From the American Analyst. ple who imagine themselves so pure that, traffic, while those from the liquor trade contrary to the language of the proverb, all shows a great falling off. Inquiry among things to them are adulterated. We refer leading wholesale dealers of Detroit gives to the complacent little clique who are at- an explanation for this that would not be tempting just now to work themselves to inferred from the facts. It is not, they the front by inveigling the retail grocers of say, because of an increased consumption the country into a proposed organization of tobacco. In fact the rising generation with a platform of hostility to adulterations. seems to be given over to the cigarette, and The absurdity of the proposition is patent the number who chew the weed is small to everybody familiar with the ways of compared with that of five years ago. The business. The day has not arrived yet money realized by dealers in the obnoxious when the retail grocer can undertake to narcotic has built up some massive fortunes. maintain a chemical laboratory in his store notably in the cases of the Lorillards and in which to test the purity of his mustard the McAlpins. The head of the latter firm and pepper aud oil and soap before accept- is a stiff Scotch presbyterian whose word is ing his customer's change across the coun- worth full face value and whose gifts of ter. Who was it that brought oleomargar- charity have aggregated a munificent forine into legislative disfavor by palming it tune. Two or three hundred per cent. was off upon the community as creamery butter? the profit in the good old days of lively de-Certainly not the manufacturers, for they mand and easy competition. This attracthave all along been anxious to extend the ed others to the business until the former fame and popularity of their commodity. easy road to fortune was crowded with to-And the grocers' trade journals, whose cir- bacco manufacturers. All flourished for a culation is exclusively among the retail time, until the old firms with untold mildealers, would find it embarrassing to effect lions at their back, concluded that it was a subscription or an advertising contract high time to freeze out the smaller concerns. with a storekeeper whom they had felt There is an alleged combination to this end, constrained the week previous to denounce but thus far their purpose is unattained. as a dealer in commodities that would not This is apparently not the fault of the stand analyzing. The promoters of the would-be monopoly, which may eventually convention scheme have seized every op- triumph. The price of tobacco has been diportunity to misrepresent and villify those minished by increasing the size of plugs, as who have refused to fall in with their ideas. well as cutting down the charge per pound, When our co-operation was originally sol- but the comparatively small fry have licited we suggested two things in response | weathered the storm by largely increased -first, that we had been for many months sales. "There lies the secret of the greater carrying on precisely the war against revenue receipts," said Manager Brown of adulterations that was then proposed as the Lorillards, whose extensive headquarseriously as though it was a new idea; and, ters are in the Michigan Exchange building. second, that the only way in which the "The retail dealers have stocked up way trade journals in question could offer a con- beyond their means. Why, lots of grocers sistent opposition to adulteration would be in Michigan have more tobacco than sugar by exposing the impurity of goods sold by on hand. They have been caught by the wholesale houses which in many cases schemes as numerous and ingenious as man are especially and pecuniarly interested in can devise. Clocks, stepladders, fancy adthese journals. For that reply the Analyst vertisements, coins and other inducements is denounced as an "obstructionist," a title have been employed, and have succeeded. which the whole community of medical adul- There were ninty-three outside traveling terators, food sophisticators and commercial men working Michigan, and you can imagfrauds (Retail Grocer's Advocate not ex- ine that nothing got away." The smaller cepted) are free to apply to those who pur- manufacturers caught their full share and sue a consistent course. And the present are still in the ring, but sales must inevitadisplay of vindictive spleen on the part of bly fall off as a result of surplus stocks, and the Advocate is a part of its programme.

Michigan's Annual Salt Product.

Salt Inspector for the fiscal year ending Nov- the future, for there is lots of tobacco on ember 30, shows the total inspected product the shelves to be chewed before more is for the year to be 3,677,257 barrels, which needed. is an increased inspection of 79,854 barrels over the preceding year. The output of each of the nine counties in which salt is produced was as follows:

1.	Saginaw	coun	ty			1,213,764
2.	Bay	**				907.884
3.	Huron	**				240,569
4.	St. Clair	**				250,602
5.	Ioseo	**				235,143
6.	Midland	44				67.121
7.	Manistee					684,941
8.	Mason	**				79,231
9.	Gratiot	46	10000			350
Fi Co Pa So	ne bulk ne parse uckers lar cond qual			,		497,223 3,051,506 38,932 2,221 31,177 71,235
	The salt i	n mai	nufact	arers' l	lands (on De-
ce	mber 1 wa	is esti	imated	as foll	ows:	
Cl	osely estin	nated	in bin	s		Barrels. 933,970 575,100
				10-11	-	

form.

BELLAIRE, Dec. 22, 1886.

E. A. Stowe, Grand Rapids:

DEAR SIR-At a meeting held on Tuesday evening, Dec. 21, to consider the advis-A constitution and by-laws were adopted and the following officers were

President-John Rodgers. Secretary-G. J. Noteware.

Treasurer—Ira Adams. Executive Committee-President, Secretary and Treasurer.
Business Committee—Geo. W. Albrecht,

W. J. Nixon and A. J. Dole. The Secretary was instructed to procure an outfit for the collection department, as meeting adjourned for one week.

Yours very truly,
O. J. Noteware, Sec'y.

Good Words Unsolicited.

Geo. Weitz, boot and shoe dealer, Caledonia: O, Trumble, general dealer, West Olive: "I

like your paper.' A. A. Knoppel, mechandise broker, Bay City:

"I like your paper." Andrew Metheany, general dealer, Waverly: "THE TRADESMAN is a welcome visitor. I high-

ly endorse its principles." Geo. W. Noble, boots and shoes, Buchanan: "Your paper is a welcome visitor, full of interest as to its news items and general topics May you and it live long and prosper."

The Grocery Market.

Hard sugars are down a sixpence again, but nearly everything else in the grocery line is taking an opposite course.

COMPETITION DID IT.

How an Attempt at Monopoly Swelled the U. S. Exchequer.

From the Detroit News. The latest internal revenue report shows There seems to be a certain class of peo- largely increased receipts from the tobacco the freezing out process may prove a success. The government has reaped the benefit of a lively fight, but this only means a The seventeenth annual report of the State | decreased income from the same source in

The King of Counterfeiters. One of the most successful counterfeiters in the country has baffled the Treasury for over five years. He has adopted such an original role that thus far no trace of him, has ever been reached. His name, even, is not known. A fairly good description of him has been obtained, but beyond that the Secret-Service Bureau has no positive information. This counterfeiter works alone. He has no apparatus beyond a pen and a bottle of ink, and, having no accomplices, is not in any danger of being betrayed. His method of proceeding is very simple. He will take a ten, twenty or a fifty of the greenback or National bank issue, and in the shortest possible time can make such a successful copy of it in pen and ink as to defy detection from anybody but an expert with a glass. I saw a fifty dollar note at The report reveals the fact that R. G. back issue. The general appearance of this Peters, of Manistee, is the greatest salt man-bill is perfect. The lines about all of the ufacturer in the State, having produced 197,- portrait work will bear the closest inspec-483 barrels. The Manistee Salt & Lumber tion under a glass. The letter work is abso-Co. stands second on the list, with 112,729 lutely correct, and the signatures miracubarrels, and the Marine City Stave Co. third, lous reproductions. Even the Treasury seal with 100,363 barrels. The heaviest Saginaw is faultless. The artist that produces this producer turned out 71,831 barrels and the class of work rarely ever counterfeits the largest Bay City producer turned out 73,160 same issue twice during the same period. It is, therefore, not possible to put bank people on their guard against him. He Bellaire Takes a Stand for Justice and Re-skips about from issue to issue, and, while he rarely goes below twenty dollars, yet he has descended to make a ten dollar note. He is apparently always on the wing. His first note was detected in New Orleans. ability of forming a Business Men's Asso- Other issues have been found in Southern ciation, a permanent organization was ef- cities along the Mississippi river, and then again they would be found in Chicago or the extreme West. His counterfeiting - can never reach a very large amount. He apparently travels about a great deal and defrays the expenses of his traveling with his knowledge of the pen. He is a man of such talent that he could certainly command a handsome salary in a legitimate business. He has thus far been so successful in putadvertised in The Tradesman, and the ting his wares on the market, that by the time his note is detected the slightest trace of its author is gone. This is one of the romances of the Secret Service. There is not an officer connected with the Service, but who firmly believes that even this evasive counterfeiter will be caught in the end. It will be a hard job to find him. He is only one of sixty millions of people, with no connections or relations with the other members of the human family to betray him. And yet every successful counter-

MISCELLANEOUS. Hemlock Bark-Tanners all have large supplies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 \$ 15 for

feiter this country has thus far known, has

been brought to punishment in the end.

Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10

BAXTER'S CELEBRATED



This famous brand is now handled by the leading druggists and grocers of Michigan. In towns where the cigar is not handled, I am prepared to give the exclusive agency to good parties, druggists preferred.

J. L. STRETITSKY, STATE AGENT, 128 Canal Street, Grand Rapids.

GERMAN L. Winternitz, MUSTARD. Grand Rapids, Mich.

COUNTRY PRODUCE.

Apples-The best winter varieties are scarce at \$2.75@\$3 \$ bbl. Beans-Country hand-picked command \$1.25

B bu., and city picked \$1.40. Beets-45c ₩ bu. Buckwheat-21/4e ₩ 1.

Butter-Michigan creamery is in good de mand at 25@28c. Dairy is in tair demand at Cabbages-\$4@\$5 \$9 100, according to size. Carrots-45c % bu.

Celery-Grand Haven or Kalamazoo, 20@25c ₩ doz. Cheese-Fall stock of Michigan full cream is firm at 13@13½c.

Cider-10c ₽ gal. Cranberries-Choice Bell and Bugle and Cape Cod command \$9@\$9.50 \$9 bbl. Jerseys,

Dried Apples-Evaporated, 12@14c P D quartered and sliced, 6%c # b. Dried Peaches-Pared, 15c.

Eggs-Scarce and high. Strictly fresh are hard to get, readily commanding 22@23c and pickled and cold storage stock are in good demand at 18@19c. Grapes-Malagas, \$4.502\$5 \$ keg. Honey-Firm at 12@13c.

Hay-Bailed is moderately active at \$15 per ton in two and five ton lots and \$14 in car Onions-Scarce and high, good stock readily

ommanding \$2.75 \$ bbl. Potatoes-Buyers are paying 35c at this maret and towns within convenient shipping dis tance of this market. Pop Corn-21/6@3c 32 fb.

Sweet Potatoes-Kiln dried Jerseys, \$4 79 bbl. Squash-Hubbard, 2c \$ 1.

GRAINS AND MILLING PRODUCTS. Wheat-No change. City millers pay 75 cents for Lancaster and 72 for Fulse and Clawson. Corn-Jobbing generally at 46@47e in 100 bu. lots and 42@43e in earlots. Oats-White, 38c in small lots and 32@33c in ear lots.

Rye-48@50c ₩ bu. Barley-Brewers pay \$1.25 ₱ cwt. Flour-Lower. Patent, \$5 \$9 bbl. in sacks and \$5.20 in wood. Straight, \$4 \$9 bbi. in sacks and \$4.20 in wood. Meal-Bolted, \$2.75 % bbl. Mill Feed-Screenings, \$13 \$ ton. Bran, \$13 \$ ton. Ships, \$14 \$ ton. Middlings, \$15 \$ ton.

Corn and Oats, \$18 \$ ton.
HIDES, PELTS AND FURS.
Perkins & Hess pay as follows:
Green \$ 10 6 @ 6½ Calf skins, green
Part arred 7 @ 71/ Call Skins, green
Part cured 7 @ 7½ or cured 7 @ 9 Full cured 8 2 8¼ Deacon skins,
Dry hides and P piece20 @50
kips 8 @12 Priece20 @50
SHEEP PELTS
Old wool, estimated washed \$ 15 25 @28
Tallow 3 @ 3½
WOOL.
Fine washed \$ 10 25@28 Coarse washed20@24
Medium27@30 Unwashed 2-3
FURS.
Bear
Beaver 4 00@ 6 00
Badger 75@ 1 00
Wild Cat 5000 75
House Cat 1000 20
Fox, red
" cross 3 00@ 5 00
gray 1 00@ 1 25
Fisher 4 00@ 8 00
Linx 3 00@ 8 00 Mink 30@ 70
Mink 30@ 70 Martin 1 00@ 1 50
Otter 5 00@ 8 00
Coon
Skunk 1 00@ 1 10
Wolf 2 00@ 2 00
Muskrat, winter
1811
Deer, 48 ID
These prices are for prime skins only.
OVSTERS AND FIGH

OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTERS.

rime		
elects, bulk, # gal		
tandarde bull 10 mol		• • • •
standards, bulk, & gal		
New York Counts, \$ 100		
lams, shell, \$ 100		
FRESH FISH.		
lod		0
laddock	***	a
lackerel	15	0
lackinaw Trout	10	6
Perch		
molta		0
melts	10	@
Vhitefish	/	@
OILS.		

ILLUMINATING. Michigan Test.... LUBRICATING.

FRESH MEATS. John Mohrhard quotes the

	G	ro	ce	ries	3.			Cod, w
WHOI	ESA	LE	PRIC	DE OUI	RREI	NT.		Halibu Herrin Herrin Herrin
These pri romptly a	ces nd b	uy in	for co	packag	es.	who j	рау	Herrin Herrin Macke
rown razer's iamond X odoc, 4 do			90 Pa 60 Fr	ragon!	25 lb p	ails.	90	Shad, 5 Trout,
cme, ¼ tb " ½ tb " 2 tb " Bull	cans	, 3 do	z. cas				85 1 60 3 00 25	White, White, White,
" 1	s ulk.			ise			1 25 2 25 4 25 28 45 75	Grand Grand Grand Grand
" 1/2	"	2 2	"				1 40	Grand Oshkos

	1	
	Victorian, 1 b cans, (tall,) 2 doz Diamond, "bulk,"	2 0
	Dry, No. 2. BLUING. doz.	
	Dry. No. 2. doz.	25
	Dry, No. 3doz.	45
	Liquid, 4 oz,doz.	35
	Liquid, 8 ozdoz.	65
	Arctic 4 oz B gross	
1	Arctic 8 oz	7 2
1	Arctic 16 oz	2 0
1	Arctic No. 1 penner hox	2 0
1	Arctic No. 2 " "	2 0
1	Arctic No. 2 " " Arctic No. 3 " "	4 0
i	BROOMS.	1 0
ı		
ı	No. 2 Hurl 1 75 Common Whisk	90
ı	No. 1 Hurl 2 00@2 25 Faney Whisk	1 00
ı	No. 2 Carpet2 25 Mill	3 7
ı	No. 2 Carpet 2 25 Mill No. 1 Carpet 2 50 Warehouse	2 7
Į	Parlor Gem3 00	
	CANNED FISH.	
	Clams, 1 tb, Little Neck	10
	Clam Chowder, 3 b	15
l	Cove Oysters, 1 to standards90@1	00
I	Cove Oysters, 2 b standards	75
İ	Lobsters, 1 to pienie	75
ì	Lobsters, 2 tb, pienie	65
ļ	Lobsters, 1 b star	00
l	Lobsters, 2 lb star3	00
I	Mackerel, 1 to fresh standards1	50
ı	Mackerel, 5 th fresh standards	25
ı		00
ı	Mackerel, 3 to in Mustard	00
ı	Mackerel, 3 b soused	00
١	Salmon, 1 to Columbia river	60
١	Salmon, 2 th Columbia river	80
I	Sardines, domestic 4s	18

Sardines, domestic ½s 10@12 Sardines, Mustard ½s 10 Sardines, imported ½s 12 Trout, 3 lb brook 4 00
CANNED FRUITS.
Apples, gallons, standards. 2 25 Blackberries, standards. 90 Cherries, red standard. 1 10
Damsons
Egg Plums, standards
Green Gages, standards 2 b
Peaches, Extra Yellow
Peaches, standards
Peaches, seconds 145 1
Pineapples, standards 140
Pineapples, Johnson's sliced
Pineapples, Johnson's, grated 275
Quinces
Raspberries, extra
Strawberries
Whortleberries 90
CANNED VEGETABLES.
Asparagus, Oyster Bay. 2 50 Beans, Lima, standard. 75

Deterni, minte, Standard	
Beans, Stringless, Erie	. 90
Beans, Lewis' Boston Baked	. 1 60
Corn, Archer's Trophy	1 00
" Morning Glory	: 00
" Acme	1 10
" Maple Leaf	1 00
" Excelsior	1 00
Peas, French	1 50
Peas, extra marrofat1	20@1 40
Peas, soaked	75
Pumpkin, 3 to Golden	1 00
Succotash, standard	501 10
Squash	1 00
Tomatoes, standard brands	1 05
	.1 00
CHEESE.	
Michigan full cream	@1316
York State, Acme	@131/
CHOCOLATE.	6910/2
Baker's37 German Sweet	23
Runkles'	22
COCOANUT.	
Schepps, 1s	@25
" 1s and 1/s	@26

" 1/6S "		@281/
Maltby's, Is		@231/2
" Is and 1/s		@24
" 1/48		@241/6
Manhattan, pails		@20
Peerless		@18
COF	FEES.	(410
Green.	Roasted.	
Rio15 @17	Rio16	@18
Golden Rio17 @19	Golden Rio18	@20
Santos 15 @17	Santos	
Maricabo16	Maricabo1	
lava	Java	
O. G. Java20 @22	O. G. Java 23	
Mocha23	Mocha:27	
	D SWEET GOODS.	6940
on toubits Au	X XXX	# Tb
	A AAA	To 10

00		XX	α
H	Kenosha Butter		
00	Seymour Butter		5
75	Butter		5
20	Fancy Butter	41/2	
10	S. Oyster	1/2	5
00	Pienie		5
25	Fancy Oyster	41%.	0
00	Fancy Soda	5	
	City Soda		
00	Soda		51
	Milk		07
0	Poston		
00	Boston		
00	Graham		
10	Oat Meal		
M.	Pretzels, hand-made		
14	Pretzels		
18	Cracknels		
25	Lemon Cream	7	8
	Sugar Cream	7	8
	Frosted Cream		
	Ginger Snaps	7	8
	No. 1 Ginger Snaps	7	
	Lemon Snaps		124
	Coffee Cakes		84
	Lemon Wafers		07
33	Jumbles		

vo. I Ginger Snaps	7
emon Snaps	121/6
Coffee Cakes	81/4
emon Wafers	
umbles	
Extra Honey Jumbles	
rosted Honey Cakes	
ream Gems	
Bagleys Gems	
eed Cakes	
. & M. Cakes	
	EDAGE.
0 foot Jute 1 00	50 foot Cotton
2 foot Jute 1 25	60 foot Cotton
0 Foot Cotton1 50	72 foot Cotton 2
	-PACKAGE.
COFFEES	60 lbs 100 lbs 3
	00 ms 100 ms 3

XXX	19	19
rbuckle's191/6	19	19
ilworth's	18%	-
andard	18%	
erman	18%	
on	1834	
on, in cabinets	191%	
agnolia	18%	
oyal	17%	175
igle18¾	18%	181
lver King	24	24
exican	18	~-
DRIED FRUITS-FOREIGN.	10	
The state of the s		
tron	.22 @	2
irrants	. 61/66	63
emon Peel	. (2 1
range Peel	. 6	à 1:

aisins,	Califo	rnia " Muscate				@2
aisins.	Ondai	as, 28s.			9	@
aisins.	Sulta	nas				@
aisins,	Imper	icia, new			7	@3
		AVORING			J. Com	30
				emon.	V	ani
ennings	s' D. C	.,2 oz		doz. 1	00	1
**	**	4 oz		1	50	2
66	**					4
44	**					5
**	**		aper			ĭ
**		No. 4			75	
••		1/2 pint	round.	4	50	27
	**	1 "		9		15

Prunes, Turkey, new

THE RESERVE OF THE PARTY OF THE	S. 10 (1) (1)
	1000000
	1000
4 @4½	Our
0010	May
@2.50	Glob
	Mule
11 00	BUT BOTH
@75	Corn
	Corn
bbls 6 50	Corn
16 kits 1 00	Corn
90	Pure
3 25	Pure
2 50	
0.20 bbls 6.50 1b kits 1.00 2.325 2.2562.50 3.50 3.75	Lori
6 50	
	Gail
90	
	Rail
45	Lotz
es.	Tomo
1.00	Japa
re	Japa Japa
arlor 1 75	Japa
rlor 9 95	Japa You Gun
nd 1 50	Gun
	Oolo
	Cons
75	
	Whit
nd1 00 1 50	Cide
ES. ES.	TOLE
	Bath
	_ d
	Burr
	Cond
52@55	Crea
extra	Cand
AL.	Cand
eel cut, bbl5 50 % bbl3 00	Cam
72 001 00	Extr
s.	
	Gum
	Gum
@7 00	Gum
	Hom
ross2 25@3 00	Pear
ross @2 25	Peas
	Peas
75@ 90	Powe
va	Powe
tna	Sage
ngoon @514	Saue
oken314@314	
pan	
US.	Pu
ngoon @5¼ oken 3¼@3½ pan 7¼ 'US. vight's 5	- "
a Foam51/4 p Sheaf5	Stane
p Sheaf5	Twis
ox lots.	Cut I

	MOLASSES.	
	Black Strap	15@17
6	Cuba Baking	25@28
ŏ	Porto Rico	24@30
ŏ	New Orleans, good	986034
ő	New Orleans, choice	140050
0	New Orleans fancy	410000
0	New Orleans, fancy	GGDDAG
U	72 UUIS. AC CALITA	
	Rolled Oats, bbl5 50 Steel cut, bbl " '42 bbl.3 00 " " '42 bb	
0	noned Oats, obl 5 50 Steel cut, bbl	5 50
Ö	" " 00000 2 95	13 00
	Cases o 40	
5	PICKLES.	
•	Medium	@6 00
	½ bbl	@3 50
	Small, bbl	@7 00
	PIPES	
	Imported Clay 3 gross	25@3 00
	Imported Clay, No. 216, 3 gross Imported Clay, No. 216, 2½ gross American T. D.	@2 25
	Imported Clay, No. 216, 21/6 gross	@1 85
	American T. D.	50 90
3	RICE.	00
	Choice Carolina	e
	Prime Carolina 51/ Patna	514
١	Good Carolina A Rangoon	051
	Good Carolina 4 Rangoon Broken 5 Japan 1 Japan 1	000%
	Table C laner	14 (03/2
	Table b Japan	1/4
	Del and's many	
	DeLand's pure 514 Dwight's	5
	Church's	51/4
	Taylor's G. M Cap Sheaf	5
	% c less in 5 box lots.	
2	SALT.	
1	60 Pocket, F F Dairy	2 25
Ŋ	28 Pocket.	2 15
В	1003 to pockets	2 35
1	Saginaw or Manistee	85
1	Diamond C	1 45
1	Standard Coarse	1 25
	Ashion, English dairy his bage	75
-	Ashton, English, dairy, 4 bu. bags	2 75
-		70
1	American dairy 1/2 hu hage	OF .
	Rock, bushels	20
1	Warsaw Dairy be beer	28 40
1	Rock, bushels. Warsaw, Dairy, bu. bags.	40
1	SAUCES.	20
-1	SAUCES.	

rel, shore, No. 1, 1/2

No. 3, 1/2 bbls

A	risian, ½ pints	000	00
pper Sauce, green	pper Sauce red small		
pper Sauce, red large ring	pper Sauce, red Small		
Def Sauce, green, large ring	pper Sauce, green		
tsup, Tomato, pints.	pper Sauce, red large ring		
tsup, Tomato, quarts	pper Sauce, green, large ring		
More Sauce, pints 63 50 40 50 50 50 50 50 50	tsup, Tomato, pints	0	90
More Sauce, pints 63 50 40 50 50 50 50 50 50	tsup, Tomato, quarts	@1	20
More Marce Marce	liford Sauce, pints	@3	50
SOAPS. SOAPS.	lford Sauce, ½ pints		
19	SOADS	-	
19	orn 3 85 Extra Chicago F	am-	
W Process, 3 1b. 3 85 Napkin. 4 75	ister 4 (0) ilv	9	04
w Process, 3 15, 3 96; Towel 4 75 me, bars. 3 55; White Marseilles 4 55 me, blocks. 3 05; White Cotton Oil. 5 50 st American 2 93; Railroad 3 50 reus. 3 70 U. G. 3 45; g Five Center. 3 85; Mystic White. 4 65; ckel. 3 45; Saxon Blue. 2 60 amrock. 3 15; Palmer's, 100; bars. 5 50; ue Danube. 2 55; "75" 4 25; ndon Family 2 30; Star 3 75 SPICES. Ground. Whole	w Process, 1 tb. 3 85 Nankin	A	75
me, bars. 3 55 White Marseilles 5 50 me, blocks. 3 05 White Cotton Oil 5 50 st American 2 93 Railroad 3 50 cus 3 70 U. G. 3 45 g Five Center 3 85 Mystic White 4 65 ckel. 3 45 Saxon Blue. 2 60 amrock 3 15 Palmer's, 100 bars. 5 50 ue Danube. 2 55 75 4 25 ndon Family. 2 30 Star 75 4 25 spices. Ground. Whole	w Process 3 th 3 96 Towel		10
me, blocks. 3 05 White Cotton Oil. 5 50 st American. 2 93 Railroad. 3 50 cus. 3 70 U. G. 3 45 gFive Center. 3 85 Mystic White. 4 65 ckel. 3 45 Saxon Blue. 2 60 amrock. 3 15 Palmer's, 100 bars. 5 50 amrock. 2 55 "75" 4 25 ndon Family. 2 30 Star. 3 75 spices. Ground. Whole	me bars 2 55 White Mangaille	*	40
st American . 2 93 Railroad	me blocks 2 05 White Cotton O	3.40	50
reus 3 70 U. G 3 45 g Five Center 3 85 Mystic White 4 65 ekel 3 45 Saxon Blue 2 60 amrock 3 15 Palmer's, 100 bars 5 50 ue Danube 2 55 75 4 25 udon Family 2 30 Star 3 75 375 Ground.	et American 9 09 Deilmand	110	90
g Five Center. 3 85 Mystic White. 4 65 ckel. 3 45 Saxon Blue. 2 60 amrock. 3 15 Palmer's, 100 bars. 5 50 ndon Family. 2 30 Star. 75 4 25 ndon Family. 2 30 Star. 3 75 SPICES. Whole.	sone a merican 95 Ranroad	3	50
ckel. 3 45 Saxon Blue. 2 60 amrock. 3 15 Palmer's, 100 bars 5 50 ue Danube. 2 55 75 4 25 ndon Family. 2 30 Star 3 75 Ground. Whole	Fire Contact of 00 U. G	3	45
amrock	Five Center3 85 Mystic White	4	65
ue tranube	skei 3 45 Saxon Blue	2	60
ue tranube	amrock 3 15 Palmer's, 100 bar	85	50
Ground. SPICES. Whole	ue Danube2 55 " 75 "	4	95
Ground. Whole	ndon Family2 30 Star	3	75
Ground. Whole	SPICES		10
pper			
enico 19015 Allenico 020	pper 18@95 Penner	0	00
	spice 12@15 Allepice	. @	20

SAUCES.

Nickel		3 45	Saxon	Rlue	9
Shamrock		3 15	Palme	r's 100 h	ore 5
Blue Danube.		2 55	**	75	4
London Fam	ilv	2 30	Star	10	3
		SPI	ES.		
Groun	id.			Whole	
Pepper	180	@251	Penner	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	@
Allspice	120	@15	Allspie	90	800
Cinnamon	180	ω_{30}	Cassia		100
Cloves	150	@25	Nutme	egs. No.	1 @
Ginger	166	0.201	Nutme	og No	9 6
Mustard	150	@30	Cloves	, 110.	@
Cayenne	250	@35	010.00		@
	8	STAF	CH.		
Kingsford's S	ilver (Hos	s. 1 th n	kos	@ 7
44	44	4.	6 th b	oxes	@ 7
**	**	4.	bulk		@ 6

Auspice		2(0.15)	Allspice	800
Cinnamon	1	8@30	Cassia	100
Cloves	1	5@25	Nutmegs, No.	1 @
Ginger	1	6@20	Nutmegs, No.	2 @
Mustard	1	5@30	Cloves	
Cayenne	2	5@35	010105	@
		STAR	CH.	
Kingsford'	s Silver	Gloss	,1 th pkgs	@ 7
**	**	6.	6 th boxes	@ 7
**	**	4.	bulk	@
44	Pure.	th nk	gs	@ 5
44	Corn 1	th pb	gs	@ 7
Royal, Glos	ss 1 th n	ackan	es	@ 5
	bulk	achas		
" Cor	n			@ 4
Muzzy Gle	see 1 th	naoka	orna	@ 6

	DUIK			
" Corn	1 b pack	9008		
Diamoniah a	I w pack	ages		
Firmenich, n	ew proces	ss, glos	S, 1 10	
	**	**	3 b	
44	44	46	6 b	
	44 1 1		0 10	
	Dul	K, DOX	es or bbls	
**	·	rn. I th		
		JARS.		
Cost Took	501	ians.		
Cut Loaf				
Cubes				
Powdered				
Cowdered				
Granulated,	Standard			
Confectioner	v A			
Standard A				
No 1 White	TA			
No. 1, White	Extra C.			
No. 2, Extra	C		. 5	
No. 3 C			0	
No. 0 0				
No.4 C				
TOBA	CCO-FINI	E CUT-	IN PAILS.	
Cherry	R	MCross	Cost.	
Discould Control		Cross	Cut	
Five and Sev	en4	Old J	im	
Magnet		r blok	'ime	
Seal of Detro	44 00	TT- I		

	Seal of Detroit60	Underwood's Capper!
	Jim Dandy 38	Sweet Rose
	Our Bird 28	Major & Co 's Stunnon
	Brotner Jonathan 28	Atles
	Our Block	Royal Game
	Jolly Time 40	Mule Ear
	Our Leader	Fountain
	Sweet Rose32	Old Congress
	May Queen	Good Luck
	Dark American Eagle67	Riaze Away
	The Meigs	Hair Lifter
1	Red Bird 50	Hiawatha (
1	State Seal60	Globe
	Prairie Flower 65	Bull Doe **
i	Indian Queen60	Crown Leaf
i	May Flower	Hustler 2
1	Sweet Pippin45	*Delivered.
1	CMOR	TNO
1	Our Leader	Unit
	Old Vet 30	Eight Hours
ı	Big Deal27	Lucky
1	Ruby, cut plug35	Boss
ı	Navy Clippings26	Two Nickel
ı	Leader	Duke's Durham
ı	Hard Tack32	Green Corn Cob Pipe 2
ı	Dixie	Owl

81/2

300 lbs

	True Tuck	Oreen Corn Con Pipe 2
	Dixie	Owl
	Old Tar 49	Rob Rov 2
	Arthur's Choice22	Uncle Sam 2
ı	Red Fox. 26	Lumberman 9
	Gold Dust26	Railroad Boy 3
	Gold Block30	Mountain Rose 1
	Seal of Grand Rapids	Home Comfort 9
1	(eloth) 25	Old Rip
ı	Tramway, 3 oz 40	Seal of North Caro
ì	Miners and Puddlers .28	'ing ? or
ı	Peerless24	Sool of North Cone
9	Standard20	line Aog
	Old Tom18	Soal of North Com
3	Tom & Jerry24	line Sear Of North Caro-
9	Joker25	Cool of North C
3	Travelor	Sear of North Caro-
ı	Traveler35	una, 10 oz boxes4
1	Maiden	King Bee, longcut2
8	Pickwick Club40	Sweet Lotus3
i	Nigger Head26	Grayling3
9	Holland22	Seal Skin3
ğ	German	Red Clover3
ı	K. of L42@46	Good Luck2
ľ	Honey Dew25	Queen Bee2
ĕ	PLI	UG.
g	Star 39	Splendid 38
ı	Old Solder 37	Red Fox
i	Clipper34	Big Drive4
ı	Corner Stone 94	Chanolata Ousam H

	L MUCT.
ar	39 Splendid
d Solder	39 Splendid 37 Red Fox
ipper	.34 Big Drive
orner Stone	34 Chocolate Crear
alping Knife	34 Nimrod
ım Boss	34 Big Five Center.
ext	.29 Parrot
ainty	44 Buster
d Honesty	40 Black Prince
olly Tar	32 Black Racer
olly Time	32 Climax
vorite	42 Acorn
ack Bird	32 Horse Shoe
ve and Let Live	32 Vinco
laker	28 Merry War
iawatha	42 Ben Franklin.

4 (04/2	Our Leader 16 Hiawatha	
5@61/2	Mayflower 23 Old Congress	
9@10	Globe 22 May Loof	
@2 50	Mayflower 23 Old Congress. Globe 22 May Leaf. Mule Ear 23 Dark	
1 50@1 75		
11 00	SYRUPS.	
@75	Corn, barrels	246
6 50	COTH, 72 DDIS	2850
	Corn, to gallon kegs	6
1 00	Corn, 5 gallon kegs	- 6
90 3 25,	Pure Sugar, bbl. Pure Sugar, ½ bbl.	230
3 25 .	Pure Sugar, 1/4 bbl	260
2 25@2.50	SNUFF.	word
3 50		
6 50	Lorillard's American Gentlemen Maccoboy Gail & Ax'	
6 50	Maccobox	0
1 00	Gail & Ax' "	0
90	Rappee	(m)
2 15	Hanroad Mills Scotten	600
45	Lotzbeck	@1
	Lotzbeck TEAS.	63.
	Japan ordinary	186
60	Japan fair to good	250
	Japan nne	250
	Japan dust	150
	Young Hyson.	200
	Gun Powder	250
1 00		2000
1 50	Congo	250
75	Congo	
1 00		**
		50
100	White Wine 08	50
1 00 1 50 1 00	White Wine	50
100	White Wine 30 gr. Cider 08 York State Apple 68	50
1 00 1 50 1 00 1 50	White Wine 68 Cider 68 York State Apple 68 MISCELLANEOUS.	
1 00 1 50 1 00 1 50	White Wine	0
	White Wine	0
	White Wine	97.
	White Wine	97.
	White Wine 68 Cider 68 York State Apple 68 MISCELLANEOUS. Bath Brick imported do American 60 Burners, No. 1 60 Condensed Milk Facele brand	9 7 1 0 1 5
	White Wine 68 Cider 68 York State Apple 68 Wiscellaneous Bath Brick imported do American Burners, No. 1 do No. 2 Condensed Milk, Eagle brand. Cream Tartar 5 and 10 th cans	9 7 1 0 1 5 7 3
	White Wine 68 Cider 68 Cider 68 York State Apple 68 MISCELLANEOUS. Bath Brick imported do American Burners, No. 1 60 Condensed Milk, Eagle brand. Cream Tartar 5 and 10 b cans. Candles, Star	9 7 1 0 1 5 7 3 @2
1 00 1 50 1 00 1 50 1 50 15@17 25@28 24@30 28@34 44@50 52@55	White Wine	9 7 1 0 1 5 7 3 @2 @1
1 00 1 50 1 100 1 50 1 50 1 50 25@28 24@30 28@34 44@50 52@55	White Wine	9 7 1 0 1 5 7 3 @2 @1 @1
1 00 1 50 1 00 1 50 1 50 15@17 25@28 24@30 28@34 44@50 52@55	White Wine 68 Cider 68 Cider 68 York State Apple 68 MISCELLANEOUS. Bath Brick imported do American 60 Burners, No. 1 60 Condensed Milk, Eagle brand 60 Cream Tartar 5 and 10 b cans 60 Candles, Star 60 Candles, Hotel 60 Camphor, oz., 2 b boxes 60 Extract Coffee, V. C	977 1 0 1 5 7 3 @2 @1 @1:
1 00 1 50 1 100 1 50 1 50 1 50 25@28 24@30 28@34 44@50 52@55	White Wine	9771 0 1 5 7 3 6 2 6 1 6 6 1 6 6 8 6 8 6 8
1 00 1 50 1 00 1 50 1 50 1 50 1 50 1 250 240 30 240 30 240 30 520 520 550 61 61 61 61 61 61 61 61 61 61	White Wine 68 Cider 68 Cider 68 York State Apple 68 MISCELLANEOUS. Bath Brick imported do American Burners, No. 1 60 Condensed Milk, Eagle brand. Cream Tartar 5 and 10 b cans. Candles, Star. Candles, Hotel. Camphor, oz., 2 b boxes Extract Coffee, V. C do Felix Gum, Rubber 190 tumps	9771 011 573 622 631 633 688
1 00 1 50 1 1 00 1 50 1 150 1 150 1 150 1 250 28034 44050 52055 bl 5 50 i bbl 3 00	White Wine	9 7 1 0 1 5 7 3 62 61 63 63 68 61
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 50	White Wine	977 1 00 1 5 5 7 5 3 @21 @33 @88 @11 @33 @33
1 00 1 50 1 1 00 1 50 1 150 1 150 1 150 1 250 28034 44050 52055 bl 5 50 i bbl 3 00	White Wine	977 1 0 1 5 7 3 @22 @31 @88 @1 @33 @88 @31 @33 30@33
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 50	White Wine	977 1 0 1 5 7 3 @22 @31 @88 @1 @33 @88 @31 @33 30@33
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 50	White Wine	977 1 0 1 5 7 3 @22 @31 @88 @1 @33 @88 @31 @33 30@33
1 00 1 50 1 1 00 1 50 1 1 50 1 1 50 1 150 1 50 2 4630 2 24630 2 28634 2 44650 5 52655 bl. 5 50 6 6 00 6 3 50 6 7 00 1 2 2563 3 00 1 2 2563 3 00 1 6 2 25	White Wine	977 1 0 1 5 7 3 @22 @31 @88 @1 @33 @88 @31 @33 30@33
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 550 2 4630 2 24630 2 28634 4 4650 5 2655 bl5 50 6 bbl3 00 6 6 00 6 3 50 6 7 00 2 2563 00 6 2 25 6 1 85	White Wine	977 1 0 1 5 7 3 @22 @31 @88 @1 @33 @88 @31 @33 30@33
1 00 1 50 1 1 00 1 50 1 1 50 1 1 50 1 150 1 50 2 4630 2 24630 2 28634 2 44650 5 52655 bl. 5 50 6 6 00 6 3 50 6 7 00 1 2 2563 3 00 1 2 2563 3 00 1 6 2 25	White Wine	97.7 1 0 1 1 5 3 3 6 3 3 6 3 3 4 6 3 3 4 6 3 3 4 6 6 3 3 6 6 3 3 4 6 6 6 6
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 50	White Wine	977 1 0 1 5 5 7 6 2 1 6 1 1 5 6 8 8 6 1 6 8 8 8 6 1 6 8 8 8 6 8 8 8 8
1 00 1 50 1 50 1 50 1 50 1 50 1 50 1 550 2 4630 2 24630 2 28634 4 4650 5 2655 bl5 50 6 bbl3 00 6 6 00 6 3 50 6 7 00 2 2563 00 6 2 25 6 1 85	White Wine	977 1 0 1 5 5 7 6 2 1 6 1 1 5 6 8 8 6 1 6 8 8 8 6 1 6 8 8 8 6 8 8 8 8

	Doilroad Wille Costal	(0)
	Railroad Mills Scotch. Lotzbeck TEAS.	@ 4
	Lotzbeck	@1 :
	TEAS.	
	Japan ordinary	1800
	Japan fair to good	2500
	Japan fine	2500
	Japan dust	1500
	Voung Hyson	10@2
	Young Hyson	30(0):
	Gun Powder	35@
	Oolong	@55@6
	Congo	. 25@3
	VINEGAR.	1
	VINEGAR. 30 gr. 08 Cider 08 Vork State Apple 08 Cider 08 Vork State Apple 08 Cider 08 Cider	
	Cider 08	1
	York State Apple	1
	MISCELLANEOUS.	
	Bath Brick imported	90
	do American	75
		1 00
	do No 9	
	do No. 2. Condensed Milk, Eagle brand.	1 50
	Croom Touton 5 and 10 th	7 35
	Cream Tartar 5 and 10 th cans	@25
1	Candles, Star	@11
1	Candles, Hotel	@12
1	Camphor, oz., 2 fb boxes. Extract Coffee, V. C.	@35
	Extract Coffee, V. C	@80
ı		
1		@25
ı	Gum, Rubber 200 lumns	60.75
١	Gum, Spruce	200035
١		@3 0
ı	Jelly, in 30 th pails	400 43
Į		400 45
ı	Peas, Green Bush	400 5
i	Peas, Split Prepared	@1 1
ì	Powder Kor	@ 3
Į	Powder 1/ Ver	@4 0
l	Powder, Keg Powder, ½ Keg	@2 2
١	Sage	@ 1
ı	Sauerkraut4	10@4 5
Į	The second second	
Ī	CANDY, FRUITS AND NUTS.	
ı	Detail And Mois,	
i	Putnam & Brooks quote as follows:	
1		
į	Standard, 25 fb boxes 8	400 0
ŀ	Twist, do	@ 9
١	Cut Loaf do	@10
ı	MIXED	6010
	Twist, do Cut Loaf do Royal, 25 D pails	00

	Tella	(0) 1 21
00	Gum, Rubber 100 lumps	@25
	Gum, Rubber 100 lumps. Gum, Rubber 200 lumps. Gum, Spruce. Hominy, \$\mathbb{B}\$ bbl. Jelly, in 30 \$\mathbb{D}\$ pails. Pearl Barley. Peas, Green Bush. Peas, Split Prepared. Powder, Keg. Powder, ½ Keg. Sage	6025
50	Gum Spruce	(699)
00	Homing 50 bbl	SU(435
	nominy, & obl	@3 00
00	Jeny, in 30 lb pails	4@ 41/2
25	Pearl Barley 93	1: (m 3
OM	Peas, Green Bush	@1 15
85	Peas Snlit Proposed	(01 10
90	Powdon Kor	@ 3 @4 00
	Powder, Neg	@4 00
6	Powder, ½ Keg	@2 25
51/2	Sage	@ 15
0/2	Sauerkraut4	1000 1 50
51/4		10(04, 50
31/2		
71/4	CANDY, FRUITS AND NUTS.	
. //	Dutnam & Ducales and	
K	Putnam & Brooks quote as follows:	
5	STICK	
51/4	Standard, 25 to boyes	400 0
5		200 0
		@ 9
	Cut Loaf do MIXED Royal, 25 th pails. Royal, 200 th bbls. Extra, 25 th pails Extra, 200 th bbls. French Cream, 25 th pails. Cut loaf, 25 th cases.	@10
05	Donal or B MIXED	
25	Royal, 25 to pails	@ 9
19	Royal, 200 ib bbls	@ 8
15 35	Extra, 25 to pails	
5	Extra 200 th bbls	@10
5	Evench Cucare Of the	@ 9
ŏ	French Cream, 25 ib pans	@12
	Cut loaf, 25 lb cases	@10
0	Broken, 25 to pails	@10
5	Broken, 200 to bbls	
0	Cut loaf, 25 b pails. Cut loaf, 25 b pails. Broken, 25 b pails. Broken, 200 b bbls.	@ 9
5 0 5 8 0		
é	Lemon Drops. Sour Drops. Peppermint Drops Chocolate Drops	010
0	Sour Drone	@13
	Poppowerint Description	@14
0	reppermint Drops	@14
	Chocolate Drops. H M Chocolate Drops	15
00	H M Chocolate Drops.	18 10
70	Gum Drops Licorice Drops. A B Licorice Drops. Lozenges, plain. Lozenges, printed Imperials Mottoes	10
	Licorice Drops	10
80	A D Liceries D	22
25	A B Licorice Drops	12
50	Lozenges, plain	15
90	Lozenges, printed	10
20	Imperials	10
50	Mottoes	10
	Mottoes	.(0)
20	Cream Bar	13
	Molasses Bar	13 18
	Caramels	18
94	Hand Made Creams	10
	Molasses Bar Caramels Hand Made Creams Plain Creams Decorated Creams String Rock Burnt Almonds 2 Wintergreen Berries 2	10
75 75	Decorated Creams	17
10	String Pools	20
50	String Rock	3@14
50	Burnt Almonds 2	0@22
50	Wintergreen Berries	15
45	***************************************	10
65		
60	Lozenges, plain in pails	@12
	Lozenges, plain in bbls	@11
50	Lozenges, printed in pails	@13
25	Lozenges printed in bbls	@10
75	Chogolato Duona in mile	@12
	Curry December 11 paris	@121/2
	Gum Drops in pails 6	@ 61/2
	Gum Drops, in bbls	@ 51/2
20	Moss Drops, in pails	@10
10	Moss Drops, in bbls	60.10
111	Sour Drons in naile	@ 9 @12
60	Imporials in pails	@12
50	Imperials, in pans	@121/2
	imperitis in obls	@111/2
28	Lozenges, plain in bbls Lozenges, printed in pails Lozenges, printed in bbls Conces, printed in bbls Chocolate Drops, in pails Gum Drops in pails Gum Drops, in bbls Moss Drops, in bbls Moss Drops, in bbls Sour Drops, in pails Imperials, in pails Imperials in bbls Imperials in bbls Bananas Aspinwall	/2
	Bananas Aspinwall	
	Oranges California fanov	
	Orangos Culifornia chaica	
1/2	Oranges, California, fancy. Oranges, California, choice.	
12	Oranges, Jamaica, bbis	
1/2	Oranges, Jamaica, bbis. Oranges, Florida. Oranges, Valencia, cases. Oranges, Messina. Oranges, Naples.	104 25
1/2	Oranges, Valencia, cases	3. 14.3
	Oranges, Messina	
3/4	Orangos Nanlos	

õ	Lozenges, plain	
ö	Lozenges, plain 15 Lozenges, printed 16 Imperials 15 Mattees 15	
ŏ	Imperials	
ŏ		
Ö		
	Caramels	
į		
5	Plain Creams	
5	Decorated Creams	
j	Decorated Creams 20 String Rock 13014 Burnt Almonds 200292	
)	Burnt Almonds.	
í	Burnt Almonds. 20@22 Wintergreen Berries. 15	
í	ni var 10	
5	FANCY—IN BULK.	
)	Lozenges, plain in pails. @12 Lozenges, plain in bbls. @11 Lozenges printed in sells.	
í	Lozongos printed in polls	
;	Lozenges, printed in pails@13	
5	Chocolete Decree in obls	
•	Lozenges, printed in bbls G12	
	Cum Drops in palls 6 @ 6½	
)	Moss Drops, in obis 5 @ 5½	
)	Moss Drops, in pails	
ί	Sour Drops, in pails @ 9	
ì	Imposible in palls	
1	Imperials, in palls	
3	imperials in obls	
7	Moss Drops, in pails	
	Bananas Aspinwall	
	Oranges, California, fancy	
	Oranges, Camornia, enoice	
	Oranges, Jamaica, obis	
	Oranges, Florida 4 00@4 25	
	Oranges, Valencia, cases	
	Oranges, Messina	
	Oranges, Jamaica, bbis Oranges, Florida Oranges, Valencia, cases Oranges, Valencia, cases Oranges, Messina. Oranges, Valencia, cases Oranges, Messina. Oranges, Valencia, cases Oranges, Messina. Oranges, Messin	
	Lemons fanoy	
	Lemons California	
	Fire layons now 10 th	
	Figs. Rage 50 th	
	Dates frails do	
	Dates 14 do do	
	Dates, skin	
	Dates 1/4 skin	
	Dates, Fard 10 th boy 39 th	
	Dates, Fard 50 th box 30 th	
	Dates. Persian 50 th hox 39 th	
	Pine Apples. \$2 doz	
	Almonds, Tarragona. 0.20 " Ivaca. 18 @18½ " California	
	Almonds, Tarragona @20	
	" Ivaca	
	" California	
ı		
H	Chestnuts, per bu	
	Chestnuts, per bu. Filberts, Sicily	
1	Barcelona. @ 9 Walnuts, Grenoble. 15 @17	
	Walnuts, Grenoble	
	Marpo. 1912	
H		
	" California	
ı	Pecans, Texas, H. P	
ı	" Missouri @ 9	
ı	Cocoanuts, \$\mathbb{P}\$ 100 @5 50	
ı	PEANUTS.	
ı	Drima Rad ways 50 th	
1	Choice do do	
1	Choice do do @ 434	
1	Fancy H.P. do do @ 5 5 Choice White, Va.do @ 5½ Fancy H.P. Va do @ 6	
1	Fancy H P. Va do	
1	Choice do do 65 445 Choice White, Va.do 65 5 Choice White, Va.do 65 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	
ď		

PROVISIONS.	
d Rapids Packing & Provision (o.
PORK IN BARRELS.	
go packing, new10	

Mess, Chicago packing, new
Mess, new11 00
Short Cut, new 11 75
S. P. Booth, clear
Clear, A. Webster, new
Extra clear pig, short cut
Extra clear, heavy
Clear quill, short cut
Boston clear, short cut
Clear back, short cut
Standard clear, short cut, best
DRY SALT MEATS-IN BOXES.
Long Clears, heavy 614
" medium 614

**	medi	11111				61/
44	light					614
Short Clears	s, heav	Ý				074
do.	medi	um.				
do.	light					
SMOKED	MEAT	S-CA	NVASS	ED OR	PLAIN.	
Hams, avera	age 20	1bs				101%
	16	1bs				1034
** **	12	to 14 1	bs.			111
" pieni	e .					77
" bone	ess					01/
" best	honole					701/2
Shoulders	ооцен					10/2
Brookfoot D	noon	honol				0%
Breakfast B	acon,	bonei	ess			9
Dried Beef,	extra					81/2
** /	ham	prices				111/2
		LAH	D.			
Tierces						81/

	" 12 to 14 lbs111/4
2	" pienie 7
2	" boneless 91%
2	best boneless
2	Shoulders 63/
0	Breakfast Bacon, boneless 9
2	Dried Beef, extra
6	" ham prices
2	LARD.
80	Tierces
0	LARD IN TIN PAILS.
0532555	20 lb Pails, 4 pails in case 6½ 3 lb Pails, 20 in a case 6¾ 5 lb Pails, 12 in a case 7% 10 lb Pails, 6 in a case 7%
5	Extra Mess Beef, warranted 200 bs 8 00

20 lb Pails, 4 pails in case
3 to Pails, 20 in a case
5 th Pails, 12 in a case.
10 th Daile Cin a case.
10 to Pails, 6 in a case
BEEF IN BARRELS.
Extra Mess Beef, warranted 200 bs
Bonologe ovtro
Boneless, extra1
SAUSAGE-FRESH AND SMOKED.
Pork Sausage
Ham Sausage
Tongue Sausage
Frankfort Sangara
Frankfort Sausage
Blood Sausage
Bologna, straight
Bologna, thick
Head Cheese
Tron's manual

Michigan State Pharmaceutical Ass'n. Michigan State Pharmaceutical Ass II.

President—Frank J. Wurzburg, Grand Rapids.

First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.

Third Vice-President—Henry Harwood, Ishpeming.

Third Vice-President—Frank Inglis, Detroit.

Secretary—S. E. Parkill, Owosso.

Treasurer—Wm. Dupont, Detroit.

Executive Committee—Geo. W. Crouter, J. G. Johnson,

Frank Wells, Geo. Gundrum and Jacob Jesson.

Local Secretary—Guy M. Harwood, Petoskey.

Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stekettee.
Vice-President—H. E. Locher.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary

Board of Censors—President, Vice-Frestein and Serretary.
Board of Trustees—The President, John E. Peck, M. B.
Kimm, Wm. H. VanLeeuwen and O. H. Richmond.
wen, Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and
Isaac Watts.
Regular Meetings—First Thursday evening in each
month.

month.

Annual Meeting—First Thursday evening in November
Next Meeting—Thursday evening, Jan. 6, at THE TRADES
MAN office. Saginaw County Pharmaceutical Society

President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and R. J. Birney.
Regular Meetings—Second Wednesday afternoon in each month.

Detroit Pharmaceutical Society

ORGANIZED OCTOBER, 1883.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Ass'n.

President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H.
Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association. President—I. C. Terry.
Vice-President—P. VanDiense.
Secretary and Treasurer—Geo. L. LeFevre.
Regular Meetings—Second and fourth Wednesday
each month. each month. Next Meeting—Wednesday evening, Jan. 12.

Oceana County Pharmaceutical Society. President—F. W. Fincher. Vice-President—F. W. VanWickle. Secretary—Frank Cady. Treasurer—E. A. Wright.

Mason County Pharmaceutical Society. President—F. N. Latimer. Secretary—Wm. Heysett. Treasurer—W. H. Taylor. Meetings—Second Wednes

Miscellaneous Drug Notes.

The drug clerks of Denver have formed an association.

Some of the drug clerks' associations are agitating the subject of forming a national association.

The California Pharmaceutical Associa tion has adopted a pharmacy law and will endeavor to secure its enactment at the coming session of the Legislature.

Royal Arcanum hall, on North Ionia street, has been secured for the examination session of the State Board of Pharmacy, which will be held here March 1

The Connecticut State Pharmaceutical Association has adopted a code of ethics, which is substantially the same as the Dakota code, published in The Tradesman of December 15.

A new occurrence of vanilline, the charby ether and is easily purified. The product is, however, not large.

A man wrote to a resident of Slight's Siding to find our whether there was a promising opening for a drug store at that point. The reply was: "As there never was a person sick in this section, the chances are not

A Chicago physician states that in his opinion bromide of sodium should be substituted for bromide of potassium in the majority of cases where the latter is used. He claims the toxic effects of the former bromide are not so great as in the bromide of which potassium is the base.

H. M. Whelpley, editor of the National Druggist, favors The Tradesman with a the patient caned, and must be was copy of "Clinical Lecture Notes," taken from Prof. C. O. Curtman's lectures at the St. Louis College of Pharmacy, which has been referred to THE TRADESMAN'S scientific editor for review. The price of the volume is \$1, and it can be obtained by addressing the author at St. Louis, Mo.

Farrand, Williams & Co. in a New Role. From the Detroit Journal.

Farrand. Williams & Co. are about to open what will be known as the Peninsular White Lead and Color Works. A contract has been made for a lot between Wight and Leib streets, fronting 125 feet on the river and 800 feet deep. It is crossed by the Transit Railway. The works will thus have every advantage in shipping. White lead will be produced by the "old Dutch" method, and the factory will also turn out all sorts of mixed paints. The factory will employ several hundred men and a large capital. Dry colors and colors in oil and the scarcity and consequent high price of varnishes will be mostly dealt in.

Philadelphia, which employs a woman as cognized. It is a berry exactly resembling head book-keeper, on being asked if the cubebs in color and size, but has no pedireason was because she would work cheaper cle, and the base of the fruit shows a calva more reliable and her work is much better may be most easily recognized by the fact not go out after a drink as some book-keep- sides and two slightly prominent ridges at ers have to do; she never comes to the office right angles to them. We have not heard worn out by an all-night's spree and jumbles of this admixture in this country, but our up the business of the day. This is why I readers will do well to watch for it or some prefer a lady."

He Had His Room to Himself. From the Boston Record.

A Frenchman had been assigned to a very comfortable room, and was about to disrobe when there came a rap at the door. Upon opening it, the announcement was made that, owing to an unusual arrival of guests, etc., the proprietor would be obliged to put another gentleman into the room, and a cockney Englishman appeared. The Frenchman was disgusted, of course, and at once set his wits to work to devise means to oust the intruder upon his comfort. Pretty soon the Englishman touched the call button, and, when the summons was answered, said:

"Portah, bring me a pair of large, clean towels." The door was hardly closed, when the

Frenchman touched the button, and, upon the boy's appearance, said:

"Garcon, bring me two pair large, clean towel."

The other frowned, performed his ablutions, followed by the Frenchman, when he again touched the button. "Portah, send me up a bottle of Bass ale."

Frenchman followed suit at once, demanding "two bottle Bass ale." The Englishman was now annoyed, but he held his peace, and a little later made another call upon the porter, which was immediately double duplicated by the Frenchman. Then he began to lose his temper, and after a fourth demand and another-to him-insult from the Frenchman, he struck the button so violently that the porter appeared again in hot haste.

"Boy," he said angrily, "go to the proprietor at once and tell him I must have a bed in a room by myself where I can rest in peace."

The boy had hardly reached the stairs when the Frenchman called him back, and gesticulating wildly, made known his wants as follows:

"Garcon, garcon, vill you tell ze proprietaire to come here ver quick? By gar, I moost have two bed in two room ver I can rest myself in two pieces."

That settled the Englishman, and his tormentor had the room to himself without further trouble.

Cod and Cod Liver Oils.

A writer in a foreign contemporary says: 'The supposition that cod oil is pressed from the head and the body of the fish is an entirely wrong one. Genuine cod oil is produced from the liver of the codfish and nothing else, by a more simple and less extensive process than that employed in the manufacture of steam refined cod liver oil. At the low prices prevailing last season steam refined cod liver oil was employed for many purposes for which it never had been used before, and this, together with the fact that America acted as an exceptionally large buyer, considerably reduced stocks, which at the present moment are by no means large, and hence it stands to reason that prices will further advance before the new season's oil comes in; and as far as the prices of the coming season are concerned, it is beyond doubt that unless the fishing shows an extraordinary good result, the value of the article will be considerably beyond last season's this more especially so because on account of the extremely low prices of Norwegian cod liver oil only a acteristic base in vanilla, has been recently very limited quantity of steam refined cod shown. It can be extracted from asafætida liver oil was produced at the Newfoundland fishing this season."

Thinking of His Sweetheart.

A patient of a local physician received from him the following prescription:

Sig. Shake and apply externally.

It was given to a drug clerk to be put up. but he did not know what "tincture of Jennie" was, and it was given to the head clerk, who knowing that the name of the doctor's betrothed is Jennie, smelled a large-sized mouse. He took it to the doctor's office, and confusedly the latter explained that he was writing a letter when about to write in the gentle missive when interrupted.

The Drug Market.

Cloves, mace and pepper have advanced about fifteen per cent. and oil of cloves has taken a corresponding advance. Opum and morphine are very firm at the advance. Iodine and preparations therefrom have all declined. The corroders' association has fixed the price of white lead for 1887 at the same price as ruled this year.

Yellow for Floors.

White lead and linseed oil, mixed with some French yellow and a little chrome yellow to brighten; and some red lead, burnt white vitriol and litharge added, to give it a drying quality; mixed with equal parts boiled oil and turpentine, and use thin.

An English exchange says that owing to cubebs, it is necessary to examine them FOR SALE—Stock of \$700 in town of 300. No carefully for admixtures. One that is very The proprietor of a large establishment at liable to be overlooked has lately been rethan a man, replied: "No, we pay her as much as we would a man, and she is much the fruit it is seen to be two-celled, and it either sell or rent building. Terms easy. more reliable and her work is much better may be most easily recognized by the fact done. When it comes 11 o'clock she does that it has two vertical depressions on the A LSO—Many other stocks, the particulars of which we will furnish on application. similar drug.

Maxims for Merchants.

From the Dry Goods Chronicle. Politeness is a necessity to the business

Old as the hills is the maxim that "Union is strength." Apply the pruning knife if a you want a

healthy business. Some old authorities hold that it is foolish for a shop-keeper to be also a manufacturer,

and vice versa. "Whatsoever ye would, etc.," is as easy in business matters as in any other department of human life.

Credit has precisely the same effect as noney in circulating goods from the merchant to the consumer.

"He that withholdeth corn, the people shall curse him; but blessing shall be upon the head of him that selleth it." It is always not only important to have a

full-sized show-room for goods, but also some strikingly handsome goods. To be successful a retailer must have both

tact and talent; he must also be punctual, pleasant and polite, and above all be respectable.

means a document of which the property Haematox, 15 b boxes..... passes by delivery.

A tradesman should possess sufficient capital, business capability, a good temper, a gracious manner, abundant patience and a well-selected stock.

To buy on credit and wait for remittances is a dear plan. The manufacturers always stick it on, and, when busy, always serve their cash customers first.

There is a large class of legitimate and necessary business transactions which cannot be regulated by any commonly recognized natural or market price.

ought to be before the public every day. Faith in the virtue of judicious advertising, practically carried out, always pays.

done, but sooner or later there comes a time when it proves neither profitable nor pleas-

market, but am quite willing to give you Absinthium the preference, provided you are as cheap as others," was the reply of a well-known dealer when solicited to buy.

any indirection," he may honorably outstrip them by serving the public better.

no reference to whether it represents the past or a future transaction, but whether it s a safe and judicious one itself, and the

"I shall be glad," writes a dealer to a wholesale house, "to have your best terms on the goods stated, so that I may see whether your can offer any advantages I do not at present possess, that might induce

The would-be successful merchant should adopt and abide by the cash system in both buying and selling. If he has been giving and receiving credit, let him systematically set about shortening up long credits and reducing to cash the short ones.

Wood Oil.

Sweden, from the refuse of timber cuttings and forest cleanings, and from stumps and in common lamps, on account of the excesly made for it, and in its natural state is the cheapest of all illuminating oils. Thirty factories produce about forty thousand litres of the oil daily.

Michigan Drug Exchange.

357 South Union St., Grand Rapids, Mich.

WANTED-Registered drug clerks, either pharmacists or assistants, who are sober, honest, industrious and willing to work on products ask sw

FOR SALE—Stock of \$1,800 in town of 12,600 inhabitants in central Wisconsin. Can be bought on very liberal terms.

WHULESALE PRICE CURRENT		
Advanced-Oil cloves, cloves, mace,	gold	en
eal.		
Declined-Iodine, iodide potash.		
ACIDUM.		
	800	
	80001	00
	3300	
itricum 7	7000	75
lydrochlor	300	5
itrocum 1	100	12
xalicum 1	1000	12
alicylicum 1 8	35@2	10
annieum1 4	10001	60
	5000	53
AMMONIA.	-	-
	200	
	3@	5
	40	6
	.0	14
hloridum 1	20	14
BACCAE.		
ubebae (po. 1 35 1 3	35@1	50
		. 7
anthoxylum 2	2500	30
BALSAMUM.	.065	-
	1500	=0
		50
eru	@1	
	38@	
olutan 4	15@	50
CORTEX.		
bies, Canadian		18
assiae		11
inchona Flava		18
John Phila of Boning		20

Ulmus Po (Ground 12).

With your facilities and stock, your name

Indebtedness is a dangerous thing to shoulder. Again and again it may be safely

"I must, of course, go to the cheapest

While it is not right for a dealer to attempt to decoy a customer to buy what he does not want, porto supplied this right that the MAGNESIA. While it is not right for a dealer to atdoes not want, nor to supplant his rivals "by

Whether a bill be a good and safe one has parties be able to meet their liabilities.

When capital is to be had on too easy terms it fosters to an extravagant extent the fatal prepensity of embarking in all sorts of wild speculations and pushing trade far bevond the possibility of being remunerative.

me to place some orders with you."

Wood oil is now made on a large scale in roots. Although it cannot well be burned sive amount of carbon it contains, it furnishes a satisfactory light in lamps special-

The peppermint, spearmint, tansy and wormwood oil crops of St. Joseph and Cass counties amount this season to 80,000 pounds, and were handled in 5,000 cans, manufactured by local tinners. Essential oils are taking a front rank among farm products in these counties.

Mills & Goodman, Props.

FOR SALE—Stock of about \$1,400 in town of 800 inhabitants in eastern part of State.

FOR SALE-Stock of about \$5,000 in town of 3,000 inhabitants in Texas. Doing fine business. Terms liberal.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

Michigan Drug Exchange 357 South Union St.,

Campuorae Catechu, Is, (½s, 14; ½s, 16). Euphorbium, po Galbanum Gamboge, po Gunianum

Gamooge, po. Guaiacum, (po. 45)... Kino, (po. 25)... Mastic Myrrh, (po. 45) Tragacanth HERBA-In ounce packages.

Eupatorium Lobelia Eupatoria Lobelia Majorum Mentha Piperita "Vir

Amydalae, Amarae..... Anisi Auranti Cortex Bergamii Cajiputi Caryophylli . Cedar.... Chenopodii Cinnamonii

Myrcia, 3.....

icis Liquida, (gal. 50).... Rosmarini . Santal

Sassafras.... Sinapis, ess, 3. Tiglii ... Thyme " opt... Richromate Bromide Chlorate, (Po. 22)

Anchusa ... Arum, po... Calamus.... Gentiana, (po. 15). Inula, po

Podophyllum, po cut.

Sanguinaria, (po. 15). Serpentaria Senega Smilax, Officinalis, H.... Mex.

Scillae, (po. 35).... Symplocarpus, Foetidus, po. Valeriana, English, (po. 30)... German... SEMEN. Anisum (no. 20)

Anisum, (po. 20)... Apium (graveolens). Bird, 1s... Carui, (po. 20)... Cardomom... Coriandrum... Cannabis Sativa... oeniculum..... oenugreek, po... Lini, grd, (bbl, 3).... Phalaris Canarian... Rapa Sinapis, Albu.

31/200

FOR SALE—Stock of \$700 in town of 300. No other drug store within seven miles.

FOR SALE—Stock of about \$1,600 in town of \$600 inhabitants in northern Illinois. Terms liberal.

FOR SALE—Stock of \$800 in small town in western Indiana. Terms easy.

FOR SALE—Stock of \$1,200 in an inland town

| SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPONGES | SPON

Arsenicum...... Balm Gilead Bud... Bismuth S. N. Calcium Chlor, 1s, (½s, 11; ½s, 12)... Cantharides Russian, po... Capsici Fructus, af... Capsici Fructus, po... Capsici Fructus, B, po Caryophyilus, (po. 35) Carmine, No. 40. Cara Alba, S. & F. Cera Flava assia Fructus... entraria chloroform hloroform, Squibbs... hloral Hydrate Cryst. reasotum reta, (bbl. 75) reta prep reta, precip reta, precip

lydrarg Chlor. Cor...... Lydrarg Oxide Rubrum...

Hydrarg Ammoniati..... Hydrarg Unguentum..... Hydrargyrum Ichthyocolla, Am Indigo Indigo.....Iodine, Resubl..... lodoform, E.
Liquor Arsen et Hydrarg Iod.
Liquor Potass Arsinitis.
Lupuline
Lycopodium
Macis.

Lycopodium
Macis
Magnesin, Sulph, (bbl. 1½).

Mannin, S. F.
Morpital, S. P. & W.
Moscins Canton
Myristica, No. 1.

Nux omica, (po. 20).
Os. Sepia.
Pepsin Saac, H. & P. D. Co.
Picis Liq., Quarts
Pier Kigra, (po. 80).
Piper Nigra, (po. 22)
Piper Alba, (po. 35).
Pix Burgun
Piumbi Acct
Potassa, Bitart, pure
Potassa, Bitart, com @ 40 @3 50 18@ 25 25@ 30 30@ 75

Potassa, Bitart, com. Potass Nitras, opt.... Potass Nitras..... 25) Pulvis ipecac et opil.
20) Pyrethrum, boxes, H. 3
25) Pyrethrum, pv.
28 Quassiae ...
29 Quinia, S., German ...
30) Rubia Tinctorum ...
22 Saecharum Lactis, pv.
25 Salacin ...
28 Sanguis Draconis 65@ 65 Pyrethrum, pv.....

60 22 25 36 Sinapis. Sinapis, opt. Snuff, Maccaboy, Do. Voes. Snuff, Scotch, Do. Voes.

Whale, winter.
Lard, extra.
Lard, No. 1.
Linseed, pure raw.
Linseed, boiled
Neat's Foot, winter strained.
Spirfts Turpentine. PAINTS 75@1 00
@8 00
At 200 15
90@1 00
45@ 50
90@1 00
45@ 50
Putty, commercial
Putty, strictly pure
Vermilion, English
Genen, Peninsular
Genen, Peninsular
Genen, Peninsular
Whiting, white Spanish
Whiting, Gilders
White, Paris American
Whitiny, Gilders
White, Paris American
White, Paris American
White, Paris American
White Paris English chiff
Pioneer Prepared Jaints

1 40 1 20@1 40 1 00@1 20 Pioneer Prepared Jaints ... Swiss Villa Prepare Paints. VARNISHES.

No. i Turp Coach
Extra Turp
Coach Body
No. i Turp Furniture
Extra Turk Damar Japan Dryer, No. 1 Turp. ANSY GAPSULEC

THE LATEST DISCOVERY. Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES. CALUMET CHEMICAL GO., Chicago, Mention

STOP THAT GOOGH IT ANNOYS EVERYBODY ME PROCURE BOTTLE OF ALLEN'S LUNG BALSAM

at any DRUGSTORE TAKE IT FAITH-FULLY, AND YOU WILL BE Convinced THAT THERE IS BUT ONE REMEDY FOR

COUGHS & COLDS Allen'S LUNG Balsam SOLD BY ALL DRUGGISTS AT 25 \$500 & \$100 Per tile J.N. HARRISS CO CHITED Scin. O

WHOLESALE

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Elegant Pharmacentical Preparations, Fluid Extracts and

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

· ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Core Which is positively the best Remedy

of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY ment. We CONTROL and are the ONLY 246 3 AUTHORIZED AGENTS for the sale of

65@70 the celebrated 16@17 7@ 7% WITHEN WITHERS DADE & CO.'S

Henderson Co., Ky., Sour Mash and Old-Fashioned Hand-Made, Copper-

Distilled WHISKYS.

We not only offer these goods to be ex-elled by NOOTHER KNOWN BRAND in the market, but superior in all respects GUARANTEE perfect and complete satisction and where this brand of goods has been once introduced the future trade has been assured.

We are also owners of the Druggists' Favorite

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

There was a fair attendance at the regular semi-monthly meeting of the Retail Grocers' Association, held on December 21. After the usual routine business had been transacted, the Committee on President's Address presented the following report: Mr. President and Members of the Retail Gro-

Your special Committee on President's Address, to whom was referred the in-augural address of President Coye, beg leave to report that we have considered the same and advise the following action on the several recommendations:

Relative to a revison of the constitution, we heartily agree with our executive in the opinion that it needs careful and thorough revision and the incorporation of several desirable features, and we recommend that the matter be taken in hand immediately after the March meeting of the Michigan

Business Men's Association.

The recommendation relative to the necessity for increasing our membership fee and dues also meets our hearty approval. The delinquent list now furnished every new member is worth many times the ini-tiation fee and the advantages obtained through membership in the Association are greatly in excess of the paltry quarterly dues. We are unable to find any similar organization which is maintaining an existence on so economical a basis as our Association, the initiation fee in most cases being \$5 and the monthly dues 50 cents. As we are beginning to see the necessity for a surplus, on which we can draw in case of an emergency, we would recommend that beginning with January 1, 1887—except in the case of those who have paid their dues in advance—the initiation fee be placed at \$2 and the dues be made 25 cents a month, payable in advance.

Regarding the adoption of a collection blank or notification sheet for the use of members, previous to reporting the names to the Actuary, we recommend the adoption of the President's suggestion in this respect. We advise that the blanks be printed on a note sheet, on blue paper, and couched in as mild terms as are consistent with the dignity of the Association. We do not think it ought to be incumbent upon every member to send the delinquent a blue sheet before reporting him to the Actuary, but recommend that it be used in all cases where the member has reason for thinking that mild measures will accomplish the same results as harsher means.

E. A. STOWE, E. J. HERRICK.

C. L. Lawton, the third member of the committee, agreed with the others on all questions except the raising of the dues, on which he presented a verbal minority report, in which he claimed that some of the suburban grocers would oppose such a change.

A. J. Elliott suggested that if any one class, more than another, had been benefitted by the Association, it had been the suburban grocers, whereupon Jas. Farnsworth stated that from the appearance of the delinquent list, the names reported had mostly come from the so-called suburban grocers, the main streets not being well represented in its pages.

President Coye stated that the delinquent list had recently saved him \$5 worth of goods, which were already done up for delivery to an applicant for credit. A glance at the list prevented the loss of the goods and the loss of an additional \$5 fine, which he would have been compelled to forfeit to the Association as the penalty of trusting a

full quota to the lists of reported names, in order that the sealskin cloak and silk stocking brigade may be fully represented on the delinquent list.

The report of the Committee on President's Address was made the special order of business for the next meeting and the Association adjourned.

Another Firm Espouses the Cash System. LAKESIDE, Dec. 14, 1886. E. A. Stowe, Grand Rapids:

DTAR SIR-We have been forced, in selfdefense, to shut our business down to a strictly cash basis. We feel that this is the best thing to do, not only for ourselves and the wholesalers who have been our friends but also for our patrons. If you can say a kind word for us to your subscribers, through the medium of THE TRADESMAN, we would be grateful. Prospects are good here for the winter trade. Yours,

JOHNSON BROS. The firm announces its change of front in the fellowing terms:

TO OUR MANY PATRONS: LAKESIDE, Dec. 13, 1886.

The fact has become apparent to us after a three years' experience in the credit business that the only safe and successful methness that the only safe and successful method of conducting a retail trade is upon a strictly cash basis. The merchant who sells for cash only, saves his discounts, and therefore can sell you goods from three to ten per cent. cheaper than the one who sells for credit. Taking these things into consideration,

we have decided on and after Wednesday, December 15, to sell goods only for cash or its equivalent. Thanking our customers for past patronage, and hoping for a continuation of the same, we are,

Respectfully yours. Johnson Bros.

The Allegan County Peach Crop. An Allegan county patron of THE TRADESMAN writes that the peach crop of that county aggregated over 2,000,000 baskets this year, as is shown by the ship-

ments made at the various markets, as fol-

As the fruit brought the grower an average price of 25 cents per basket, aside from package, freight and commission, it is easy to see that the peach crop of Allegan county netted the growers a cool half million

Smoke the "L.C.B." & "Fox" Cigar.



EXCLUSIVELY

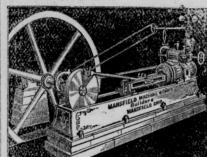
WHOLESALE CIGARS

76 South Division St.,

Grand Rapids, - Mich.

PORTABLE AND STATIONARY

ENGINES From 2 to 156 Horse-Power, Boilers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Boxes. Contracts made for Complete Outfits.



Denison, GRAND RAPIDS,

"CANDEE"

Rubb CANDEE RUBBER BOOTS DOUBLE THICK GIVE DOUBLEWEAR BALL. Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the PRICE NO HIGHER. TEST.

GREATEST MPROVEMENT TWO YEARS Call and examine the goods. COMMON SENSE IDEA DOUBLE THICK BALL. FOR SALE BY

E. G. STUDLEY & CO.,

No. 4 Monroe St., Grand Rapids. Largest and finest stock in the State of

Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.



Wholesale Depot,

B. F. EMERY.

STATE MANAGER,

37 Canal St.,

HIRTH & KRAUSE

Hides, Furs and Tallow,

118 Canal St., Grand Rapids.

Jobbers Michigan Water White and Jobbers Michigan Water White and Legal Test Oils. Manistee and Saginaw the Association as the penalty of trusting a man whose name was on the list.

C. L. Lawton suggested that the Secretary stir up the grocers on the main streets

HUGLE & GU Jobbers Michigan Water White and Saginaw Law Amoskeag Persian 9 Styles Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and Saginaw Amoskeag Amoskeag Persian 9 Styles Salt. Agricultural Salt. Agricultural Salt. Agricultural Salt. Warsaw Salt; pockets, all sizes, and Saginaw Styles Salt. Agricultural Sa to the necessity of their contributing their barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. MUSKEGON, MICH.

E FALLAS Makes a Specialty of

Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention. We Handle the Celebrated "ROCK BRAND" Oysters.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. Grand Rapids, Michigan 97 and 99 Canal Street,

O. W. BLAIN & CO., Produce Commission Merchants,

and Domestic Fruits, Southern Vegetables, Etc.

In Car Lots.

Shippers looking for a better market than near-by markets afford will do well to write or wire us for prices before consigning elsewhere. All goods sold on arrival and remitted for. Commissions, 5 per cent.

BECKER & CO., 1002 N. Third St., ST. LOUIS, MO.

Order a sample case of

HONEY BEE COFFEE.

Equal to the Best in the market.

Wholesale Grocers, 59 Jefferson ave., Detroit, Mich.

From the Detroit Free Press. First Drummer-How do you find busi-

Second Ditto-Rather dull. How is it with you?

F. D.-About the same as usual. You see my goods are staple and have to sell. S. D.-What sort of goods do you han-

F. D.-Coffins. You see folks die, hard times or no hard times.

Dry Goods.

The following quotations are given to show relative values, but they may be considered, to some extent, "outside prices," and are not as low as buyers of reasonable quantities can, in most instances, obtain them at. It will pay every merchant to make frequent visits to market, not only in respect to prices, but to keep posted on the ever-changing styles and fashions, many of which are never shown "on the road."

the road."

WIDE BROWN COTTONS.

Androscoggin, 94. 17
Androscoggin, 74. 134
Pepperell, 104. 19
Pepperell, 14. 22
Pepperell, 74. 134
Pepperell, 84. 15
Pepperell, 94. 17
Pequot, 84. 16
Pequot, 84. 16
Pequot, 84. 16
Pequot, 84. 16
Pequot, 94. 17
Pequot, 94. 18
Park Mills, No. 50. 10
Park Mills, No. 50. 10
Park Mills, No. 60. 11
Park Mills, No. 60. 11
Otis Apron. 84
Park Mills, No. 80. 13
Park Mills, No. 80. 13
Park Mills, No. 90. 14
Vork, 1 oz. 934
Park Mills, No. 90. 14
Vork, 1 oz. 934
PosnaBurgs.

Plain. 61% Alabama 8½ Augusta 8 Georgia Louisiana 7 Toledo Kentucky Lane Santee ...

PRINTS.

Albion, solid.
Albion, grey...
Allen's checks...
Ailen's fancy...
Allen's pink...
Allen's purple...
American, fancy...
Berlin solid.
Cocheco fancy...
Cocheco fancy...
Cocheco fancy...
Eddystone
Eagle fancy...
Garner pink... 6 Gloucester ... 5½
6 Gloucestermourn'g .6½
5½ Hamilton fancy ... 5½
5½ Hartel fancy ... 5½
5½ Marchester ... 6
5½ Manchester ... 6

% Manchester
4/2 Oriental fancy.
Oriental robes.
Pacific robes.
Richmond.
4/2 Steel River.
Simpson's
Washington fancy.
Washington blues.

Garner pink . 5%

Appleton A, 44 . 6

Boott M, 44 . 74

Boott M, 44 . 74

Boott M, 44 . 74

Bootton F, 44 . 6%

Bootton F, 44 . 6%

Bootton F, 44 . 6%

Continental C, 44 . 6%

Conestoga W, 45 . 6%

Conestoga W, 44 . 6%

styles..... Bates..... Berkshire... dress styles.....l Slaterville, dress Berkshire
Glasgow, fancy
Glasgow, royal
Gloucester, new
standard
Plunket
Lancaster
Langdown
Renfrew, dress
MUE BLE
Androscoggin, 74.

Androscoggin, 74. 15
Androscoggin, 74. 15
Androscoggin, 84. 16
Pepperell, 74. ... 15
Pepperell, 84. ... 17
Pepperell, 94. ... 19
Pequot, 94. ...
HEAVY BROWN COTTONS.
Atlantic H, 44. 6½ Lawrence XX 44. 6¼
Atlantic D, 44. 5¾ Lawrence LL, 44. 5
Atlantic D, 44. 5¾ Pequot A, 44. 6½
Atlantic D, 44. 6½ Piedmont, 38. 6
Stark AA, 44. 6¼ Tremont CC, 4
Utica, 44. ...
Chusett, sett,

Beott FF, 44..... 6½ Graniteville, 44... 5½ Utica, 44. Indian Head, 44... 6½ Wachusett, 44. Indiana Head 45-in.11½ Wachusett, 30-in.

17 Falls, XXX.... 12½ Falls, BB.... 11½ Falls, BBC, 36... Falls, awning.... Hamilton, BT, 32. Hamilton, D..... 91/2 Hamilton, H.

9½ Hamilton, H. 8½
9 Hamilton fancy 8½
17 Methuen AA ... 11½
16 Methuen ASA ... 16½
16 Omega A, 7-8 ... 10½
12½ Omega A, 44 ... 12½
12½ Omega ACA, 7-8 ... 13
14 Omega ACA, 44 ... 15
16 Omega SE, 7-8 ... 24
16 Omega SE, 4-4 ... 27
19 Omega M, 7-8 ... 22
Omega M, 4-4 ... 25
15 Shetucket SS&SSW 11½
15 Shetucket, S & SW ... 12
14 Shetucket, SFS ... 12
14 Stockbridge A ... 7
11½ Stoekbridge fancy. 8
18½ Cordis No. 4... Falls, XXXX.

SOFT CAMBRICS.

4½ Royal Globe. 4½

4½ Crown. 4½ Washington... S. S. & Sons.... GRAIN BAGS. .14% Amoskeag ...

Armory 7 Kearsage 634
Androscoggin 74 Naumkeag satteen 634
Canoe River 554 Peppereil bleached 84
Clarendon 5654 Peppereil sat 8
Hallowell Imp. 534 Rockport. 634
Ind. Orch. Imp. 534 Lawrencesat 64

POTATOES

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

BROS., Commission Merchants. 157 S. Water St., Chicago, Ill.

M. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

NEW PROCESS STARCH. SWEET. PURE. This Starch having the light Starch and Gluten

One-Third Less

Can be used than any other in the Market. Manufactured by the

FIRMENICH MNFG. CO. Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills. FOR SALE BY

Clark, Jewell & Co.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS,

83 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET, GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty. American and Stark A Bags

F. J. LAMB & CO

STATE AGENTS FOR

D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS.

Also Fruits and Country Produce.

OBERNE, HOSICK & CO., Manufacturers of FINE LAUNDRY and TOILET SOAPS, 💌 120 Michigan St., Chicago, Ill.

We make the following brands: HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RARIDS, MICH.

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTA-TOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.