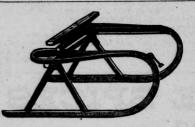
VOL. 4.

GRAND RAPIDS, WEDNESDAY, JANUARY 12, 1887.

NO. 173.



Belknap Wagon & Sleigh Co

BELKNAP'S PATENT SLEIGHS.

Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs.

Lumbermen's and River Tools. We carry a large stock of material, and have ever facility for making first-class Sleighs of all kinds.

Shop Cor. Front and First Sts., Grand Rapids

We have just purchased a large invoice of

Send us a Trial Order.

Spring Chicken, Moxie and Eclipse always in stock.

OLNEY, SHIELDS & CO.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly At-

JUDD & CO.,
JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods 102 CANAL STREET.

APPROVED by PHYSICIANS. Cushman's



MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For Chroulars and Testinonials address H. D. Cushman, Three Rivers, Mich. Trade supplied by

Hazeltine & Perkins Drug Co., G'd Rapids,

BEANS WANTED

Highest Market Price Paid

W. T. LAMOREAUX, Agt

71 Canal Street,

GRAND RAPIDS, - MICH



Importers, Jobbers and Retailers of

BOOKS

Stationery & Sundries,

and 22 Sonroe St., Grand Rapids, Mich. 73 CANAL ST.,

GRAHAM ROYS,

The CELEBRATED EMERY \$3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman,
227 Jefferson Street, - Grand Rapids, Mich.

GUSTAVE A. WOLF, Attorney Over Fourth National Bank. Telephone 407.

COMMERCIAL LAW & COLLECTIONS.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

Full outfits for the Collection Department of a Business Men's Association, con ment of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises:
1,000 "Blue Letter" Notification Sheets,

for member's use.
500 Copyrighted Record Blanks,
500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office

Fuller & Stowe Company, 49 Lyon Street, - Grand Rapids, Mich.

DIARIES

MEMORANDUM

CALENDARS

1887.

Now is the time to make your selections to get what you want and principle. before the stock is broken.

Geo. A. Hall & Co.

29 Monroe St.

WANTED

Grand Rapids Seed Store

71 Canal St., Grand Rapids.

EDMUND B. DIKEMAN

GREAT

for Beans, Picked or Unpicked. JEWELER

44 CANAL STREET,

GRAND RAPIDS,

LUDWIG WINTERNITZ,

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

Grocers, bakers and others can secure the agency their town on this Yeast by applying to above addr None genuine unless it bears above label.

ALBERT COYE & SON,

AWNINGS & TENTS Horse and Wagon Covers, Oiled Clothing,

Feed Bags,

Flags & Banners made to order.

THE THIRD ANNIVERSARY.

Annual Meeting of the Traverse City Business Men's Association

The third annual meeting of the Traverse City Business Men's Association, which occurred last Tuesday evening, was attended by over fifty of the ninety members and a great deal of enthusiasm prevailed. Frank Hamilton, who had served the Association faithfully as president for two years, refused to accept a re-election, when a spirited contest took place, resulting in the selection of Geo. E. Steele. The full complement of officers, as elected, is as follows:

President-Geo. E. Steele. First Vice-President—D. E. Carter. Second Vice-President—J. G. Johnson. Secretary-C. E. Lockwood. Treasurer-J. T. Beadle

After the transaction of the usual routine business incident to the annual meeting, the meeting adjourned to the Park Place, where an elaborate banquet whs served. Prayer was offered by Rev. J. S. Large, Prayer was offered by Rev. J. S. Large, all, viz: That all along the line to a great-when the viands were discussed for about er or less degree we were falling victims to half an hour with a vigor characteristic of a an indiscriminate credit system, creating a Grand Traverse appetite. At the conclurapped the gathering to order and called upon E. A. Stowe to respond to the toast. "The State Association." Mr. Stowe stated that he realized the fitness of the toastmaster's calling on him first, as it was invariably customary to serve the common things first and reserve the pastry, fruits and other delicacies until the last. He then spoke as

As an humble officer of the Michigan Business Men's Association, I am here to-night to tender you the cordial greetings of that

body.

We hail you as pioneers in the work of organization in the West; we recognize your Association as the first organization of the kind in the State; we welcome you as one of the first to affiliate with the parent body; and we honored you by making your President our President. You, in turn, have honored the State Association, by furnishing it with a presiding officer who has guided its course with singular wisdom and given the work of organization an impetus which will be felt until every city and town in the State is enlisted on the side of pay, progress

The idea of a State Association was no suddenly conceived idea, carelessly and hastily put into execution. As you already know, the idea originated with your President about eighteen months ago. We began talking about the sphication of the superior in th talking about the subject in our local Association fully a year ago, at which time we registered a determination that the "Convention City" should have the honor of entertaining the first convention of the State organization. Correspondence with the associations then in existence satisfied us that all of them favored the project, and we de-cided to issue a general call as soon as the number of associations reached twenty-five. The requisite number was reached August 20th, on September 1 a call was issued in the name of the Retail Grocers' Association of Grand Rapids and on the 21st of September representatives of twenty-three associations convened at Grand Rapids. Of the proceedings of that convention and the results which have followed in its wake, you

are all more or less familiar.

If I may be allowed to speak of tangible dvantages, I will say that we have issued three notification sheets, containing a total of 147 names, and that we have written proof that such publications prevented the making of many bad accounts. We have ascertained the whereabouts of thirty-seven fleeing debtors, eighteen of whom have paid ints to debtors whom they intended to leave in the lurch. The other nineteen have been placed on the delinquent list, and the merchants in the towns in which they live properly notified of their true character. While the results accomplished in this direction are not great, we consider them enouraging and an earnest of what can be done in the future under more approved methods and more favorable circumstances. The influence the organization has exerted in the way of prompter payments, closer credits and more thorough business methods is seen in every town whose association has affiliated with the State body and whose members have endeavored to live up to the declaration of principles enunciated at the September meeting. As an instance of the impetus the Association has given local organization, I have only to state that whereas it took nearly two years to form the first twenty-five associations, we have in three months since the State meeting organized twenty-five associations. The State body now comprises 815 auxiliary members and I think I am safe in saying that this number will be increased to 1,500 by the March

The creation of a State Association indicate the necessity of attaining objects too complex and widespread to be dealt with by the local bodies. While the State Association has neither the power nor inclination to suppress individual agency or independent action on the part of expression of the part o dent action on the part of any local body, yet it affords a glorious opportunity to breathe new life into the business men of Michigan. By it and through it the impulses, thoughts, experiences and qualities of the best men engaged in the work will be communicated to and premeate, as leaven, the whole mass. By and through this ex-change will come the interchange of views, liberalizing your transactions, enlarging and dignifying your operations, elevating the morals and stimulating a spirit of generous rivalry among the whole membership. By and through it the edge of inquiry and investigation will be a second and the spirit of the second and the investigation will be sharpened. By it, also, public confidence—inspired by a faith in the conservatism which restrains, while it sustains, organized talent and industry—will bear golden fruit in relieving the business men of Michigan of the incubus of the dead-beat and dissipate that disparagement which, at times, comes upon them from the invasions of repacious vultures Wide Ducks, etc. which devour their prey and fly away to other and newer fields.

We are assembled this evening, representing a large majority of the business men of our village, with here and there one from our neighboring towns, members of of the Business Men's Association of Trav-

erse City.

It may be of interest and worthy as a matter of record, that a few details connected with its inauguration, its aims and objects be outlined and a resume of its work in the two years of its existence be briefly

To the movers in the work, it was apparent that many classes of men, much smaller in numbers than in the mercantile line, had banded together for protection and reform, resulting in many cases in the general advancement of knowledge among its members, cultivating a broader charity, and creating deeper confidence in mankind, in and out of the rank and file. Had we no grievances, had we no need for reform, no aims higher than existed years ago, no systems for correction, no standard to maintain as a body? This one fact was clear to and fostering a class of stationary and itinerant delinquents, to the detriment of sion of the repast, Toastmaster Milliken the trader and of necessity an injustice to the honest and good-paying consumer. Better pay, curtailment of credit, proper classification of delinquents, these for the merchant, called for other reasons for organization, aiming for a broader platform and larger membership, to include the busi-ness men of our city. The social contact had already eliminated prejudice, therefore followed the social plank, which object alone has proven worthy of such a step, dis-nelling many unhappy features in the busipelling many unhappy features in the business man's life toward his neighbors in trade, uniting them from time to time; and who can say but an occasion like this is indicative of a higher and nobler sentiment in trade circles? Matters of business and industrial ventures were suggested of interest to the public, hence the membership clause was made open in the following words:

"SEC. 1 Any merchant, manufacturer, dealer, or proprietor of an established hon-orable business who has resided in Traverse City for the space of six months and is a taxpayer shall be eligible to member-

With the objects named in a few words as follows:
"The objects of this association shall

be to cultivate better social relations, for mutual protection, and to promote the general interests of its members and of the Grand Traverse region."

It, was not clear respecting the line of ob-

jects worthy to be sought, until formally declared in those words at our first State convention last September. (And here let me remind you that our organization was the first Business Men's Association in the State, and the first to advocate a State Association the first to advocate a State Association. sociation, which now numbers an even fifty local organizations):

The objects of this association shall be to

unite merchants and other classes of business men for reform, development of industries and work for the general good, and to promote by all legitimate means the social, moral and business interests of its members. Among the special objects sought to be obtained are the following:

 Inspiring confidence between buyer and seller by doing business on legitimate principles.
2. Shorter hours for doing business

and an honest endeavor to educate the buyer to make his purchases between 7 a. m. and 6 p. m. six days a week. 3. The proper observance of all national holidays and more frequent intervals for rest

and recreation.

merchandise for ready pay. measures, fictitious brands and labels and misrepresentation in public and private.

6. Maintaining a delinquent department, for receiving from and imparting to local associations prompt information of delinquents changing locations. 7. Protection against unjust laws affect-

ing business men and a careful scrutiny of all legislation relating to the same. 8. To stimulate a determination to render the title "Business Man" a synonym for hon-

or, firmness, probity, justice and high mor-To THE MICHIGAN TRADESMAN, an or gan of business men most heartily endorsed. and to its editor, Mr. E. A. Stowe, both local and State bodies are indebted for organization, for the vitality and zeal that are everywhere apparent and for the best record

effective work in the interests of business

From a local membership of thirty, we indulged in no schemes, no secrecy; we have race. no boasts to make; we cannot always measure strength by numbers, nor measure the good accomplished in mere words. However, the work of our Rating Committee of cilities, both for pleasure and profit! Board- have easy access in times of drouth to the seven members, appointed at our first meeting, proved a source of congratulation. It placed surface, will ever furnish amusement ing winter with a protecting mantle of placed the intentional, malicious delinquent before all business men in the rank to which he properly belonged; it stimulated a more wholesome line of credits, regulated the abuse, encouraged the ready-pay system and ranked the honest, prompt, well-meaning man above the professional delinquent. This system has recently been superseded by another, clearer and keener, yet possessed with all fairness and a just consideration for all. Rules for collecting are mailed delinquent with bill of purchase, requesting a settlewith bill of purchase, requesting a settlement or a proper recognition of same within thirty days. Upon failure to comply with this, the account is placed before the Secretical settlement or a proper recognition of same within times be seen the mirage only equaled by that viewed upon Sahara's burning sands; this, the account is placed before the Secretical settlement of the secretical secretical settlement of the secretical settlement of the secretical sec the delinquent class as one unworthy of credit. Should this system be abused, proper channels are open for arbitration.

to 25 per cent. from former rates, shorter

carried to a still greater success in the fu-

Our Manufacturing Committee have investigated our resources to a large extent, encouraging by letters, printed matter and personal interview, when possible, the establishment of new industries, however small. As a partial result of their efforts

This, with the rapidly developing farming small. As a partial result of their energy we have one thriving enterprise a credit to our town. The Committee also secured a car load of whitefish and deposited the same ley; with our lake, river and bay, and the inhabitants thereof for pleasure and recresitive the salubrious and healthful climater than the committee of the co facturing enterprises, necessitating moderate and large investments, to be attracted here largely through a well-organized and well-directed system of advertising. This is a question of moment to every business

man in Traverse City.
Our Finance Committee have to congratulate themselves upon a liberal balance in the treasury.

Our day of recreation, July 20th, will long be remembered as one of social enjoy-ment, uniting with our neighboring villages in closer bonds, bringing three thousand people together upon common grounds, one day, for out-of-door pleasure, any occasion before unknown in the history of our region. A limited observance of special holidays and a proper observance of national days are right, and should be commended.

Our day for shorter hours in business is coming close at hand. Some have adopted this method already, and many are looking forward to it. When the few who are now opposed shall have conceded the seasonabless of the demand: it will require independence of action on the one side and a yielding of individual choice on the other. A member of the British Parliament is now agitating early closing by act of Parliament, with good prospects of success. We trust to the good sense of the mercantile profession rather than agitate legislative enactment.

As an Association of business men, we meet here to-night on tried grounds, no longer groping in the dark. We are now committed to the best interests of our village and its inhabitants thereof. We are committed to the work of elevating trade from the smallest dealer on the corner to the largest dealer living. We stand pledged for shorter hours in business, giving the mer-chant and his employee time for broader development in and out of business. We stand pledged for protection against adulterations, short weights, counts and measures, misrepresentation in public and private, unjust laws affecting the business man; we stand pledged to each other as honorable business men, and to the consumer as men worthy of confidence.

Is it not, I repeat, a good omen when nine-tenths of the business men in our en-terprising village can meet around these tables for social enjoyment? Is it not a strong statement of a doctrine that offers a solution of difficulties before us? Is it not true that the work to be done in our midst largely depends upon the intelligent sympathy and co-operation of business men?

We gather together from time to time on political grounds, with antagonistic measures, divergencies of opinion, running our gage from the customer's farm and banklines of action contrary to good fellowship, ruptcy from your own doors. 4. Abolishing the tendency to indiscrimand sometimes moral trusteeship, we meet nate credit and stimulating the selling of as a body at the polls and at the grave, fre-5. Protection against inferior and adulterated goods, short weights, counts and only do we meet as business men to move they push on in life's cares to make their along the lines of pay, progress and princi-

Let us seek to inspire trade with an aim above mere barter, free it from its bondage through greater powers, "give all classes of business a royal sanction," that they shall take rank and dignity with all the work done by humanity in its best estate.

Attorney L. Roberts was called upon to speak for "Our City" and prefaced his speech with felicitous remarks:

Mr. Toastmaster and Gentlemen: To those who lived here in an early day, when it took a week to get to Grand Rapids, Traverse City was "inside" and all the rest of the world was "outside." And we who the honor you confer in selecting me to recame later have the same feeling, not that present the farming interests of this counwe are now separated from the rest of the try at this banquet, but I thank you most made in any state in the Union, in rapid and State and country, as we were then, but because she has advantages over other places, both present and prospective, which distin- conditions which determine the success of From a local membership of thirty, we have grown to a body of ninety. We have our minds, gives us the inside track in the

Our healthful and salubrious climate-

ciation," which subject he handled in the following able manner:

Mr, Chairman and Gentlemen:

of in the future. It needs still further agitation. A constant watchfulness on the part of all to guard against fire cannot be too often suggested.

that must be tributary to her, than any town in the older portions of the State of twice her size. The whole of Leelanaw county, the northern and eastern part of Our Freight Committee secured under an annual contract with the G. R. & I. Railway from Chicago, a reduction of from 20 people must always find an outlet for their people must always find an outlet for their products and a depot for their supplies here. Her \$30,000 school house and \$20,000 jail, time in transit, laying goods down in Traverse City in four days, when formerly six days was the rule. With another road into Traverse City we may reasonably look for closer rates and better time.

Our Lecture Committee have drawn on at her very threshold. To secure these manfacturing purposes, her immense forests are home talent so far as they were able, giving to the public without cost four addresses low rate of freights be secured as will allow to the public without cost four addresses ranking in merit with talent we pay large our manufacturers to compete with those of sums for. This feature will no doubt be other places. Already the competition between our bay and present railway facilities is such in summer that our merchants can compete with any north of Big Rapids; and

> ation, with the salubrious and healthful cli-mate, with the splendid manufacturing facilities now opening before us, and above all, with the thorough-going, honest, industrious business men, we can well say that ours is a city, beautiful for situation, rich in the broad expanse of her primeval forest, and whose growth and prosperity need only be measured by the energy, shrewdness, perseverance and faithfulness of her citi-

Hon. Perry Hannah then spoke for "Our Business Men," as follows: Mr. Chairman and Gentlemen:

It is with great pleasure that I respond for the business men of Traverse City. There is no class of men that I have watched with greater interest than the tradesmen of our town. They are nearly all young with more than common energy and business ability. It is their first venture, and with the school of experience that must act as guide and teacher, I predict for them all

great success. Traverse City has to-day a population of some 4,000 inhabitants, with a country sur-rounding it of full seven-eighths of its native forests still standing on the soil. Yet I make bold to assert that more goods are sold here by our merchants than in any other town of its size in the State of Michigan.

Hannah, Lay & Co. may be called the pioneer business men in the Grand Traverse region. It is nearly thirty-six years since they opened up trade in a small cabin, far less in size than the smallest shop now in our village, their sales not exceeding \$2,000 the first year.

Since that time more than 500 young men have grown up and received their business education with this company and gone forth to engage in business on their own ac-It is one of the proudest thoughts of my life, when I go back and review their history, that I am unable to recall a single instance of failure.

From the earliest dawn of trade in Trav-

erse City the cash system was adopted and strictly adhered to for many years. Other settlements grew up and readily fell into this line of practice until Grand Traverse became a wonder and shining light to the balance of our great State on account of its cash system.

To this 'pay as you go" practice, I attribute the great safety value that has carried the young business men past the credit rocks that wreck the merchant. If we are to-day straying away from this cash principle I would warn my young friends to go back and review their early

I am drawing near the afternoon of my active business life and as I sit in the retiremeet at our secret orders, our ment of age I shall watch with deep inter-

> honest dollar. I know from a long business experience that there is but one honorable road to a successful result—make your word with your customers equal to your bond.

they push on in life's cares to make their

Judge J. G. Ramsdell then responed to the toast "Our Agricultural Resources," as

Mr. Chairman and Gentlemen:

Your President has requested me to respond to this toast, and at the same time showed his wisdom, prudence and cor-rect appreciation of time in all business transactions, by limiting my remarks to five minutes. I thank you, Mr. President, for for the restrictions you impose.

Soil, climate and topography—the three Grand Traverse region.

The soil is rich in every element of vegeseason for culture as early and as long as in latitudes many degrees further south.

Our climate is tempered by the open wathis, the account is placed before the Secretary and Rating Committee, who, in turn, again demand such recognition as is due, otherwise, his name will be published among otherwise, his name will be published among the waves thunder against the rocky shore the rocky shore

er channels are open for arbitration.

Our Insurance Committee have acted in conjunction with others in stimulating care

like the ripple of the laughing rill. We love our home.

The growth of Traverse City has been that they reach us comparatively mild and from the invasions of repacious vultures which devour their prey and fly away to other and newer fields.

Retiring-President Hamilton was then GRAND RAPIDS.

GRAND RAPIDS.

GRAND RAPIDS.

from the invasions of repacious vultures which devour their prey and fly away to other and newer fields.

Retiring-President Hamilton was then called upon to speak for "Our Local Assoble. This matter should not be lost sight"

Our Insurance Committee nave acted in conjunction with others in stimulating care conjunction with others in stimulating care on the part of tenants in guarding against slow but sure. "Where can I find a house?" has been heard much oftener than "to season have raged through Dakota, Minnesota, Wisconsin, Iowa and Illinois, reductions absolutely harmless. Storms which this season have raged through Dakota, Minnesota, Wisconsin, Iowa and Illinois, reduction page 4.]

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, JANUARY 12, 1887.

Grand Rapids Traveling Men's Association President, L. M. Mills; Vice-President, S. A. Scars; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Brådford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

A correspondent asks THE TRADESMAN what it has to say of the numerous scheme collecting agencies now doing business in this State, especially the "National Retail Commercial Agency," of Bay City, and the "Merchant's Protective Association," of Marshall. THE TRADESMAN is not inclined to express an opinion on the subject at this time, but will say this much, that no private scheme posseses a tithe of the advantages to be derived from a well-conducted local organization; that none of the local Associations are costing the members as much as memberships in the private schemes; and that the results secured through concerted action-aside from the collections made-are frequently of more value than the collection feature.

Switzerland is alarmed by the prevalence of drunkenness, and is going to make an experiment in the control of the liquor traffic. The entire retail trade in intoxicants is to become a government monopoly. The distillers are to be allowed to sell to no one else, and the retail business is to be managed with a view to diminishing drunkenness. This plan is not altogether new. Formerly in Russia the government managed both

the manufacture and the sale of liquor, and the imperial eagle was the sign over the door of the vodka shop. THE TRADESMAN does not know how the plan worked in Russia, but it seems to be admitted very generally that the country is more drunken now, when the business is in private hands, than it ever was before.

THE TRADESMAN cordially commends to the other local associations of the State the action of the Traverse City Business Men's Association in celebrating its anniversary with a banquet and speeches. Such an event has a two-fold significance—it affords the best possible opportunity for cultivating the social side of life and bringing men together and it also affords business men an exceptionally good opportunity to boom their town. The Tradesman shall hope the book and stationery business at Ann to see more of such gatherings in the future. Arbor.

In responding to the toast, "Our City," at the anniversary banquet at Traverse City ruary 1. last week, Lawyer Roberts remarked: "Her \$30,000 school house and \$20,000 jail, and her numerous churches, show her to be well towards the head of the column in religious and educational interests." THE TRADES-MAN is in doubt as in which category Mr. Roberts places the "\$20,000 jail"-religious or educational.

THE TRADESMAN has already exposed the crookedness of one Grand Rapids commission merchant and has two others "on the list" for similar treatment. Affidavits are being secured which will substantiate the charges which will be made against the persons as soon as sufficient evidence is secured to warrant the exposures.

The man who stands aloof from an organization which includes every other reputable business man in his town may be "wise in his own conceit." but the chances are tento one that in the struggle for supremacy he will find himself the last man in the race.

Manistique, South Boardman, Boyne City and Plainwell each organized strong association's last week. This week Owosso, Chesaning and St. Charles are expected to fall into line.

Monthly Report of the Michigan Division, T. P. A.

Report of the Secretary-Treasurer for the month ending Dec. 31, 1886:

GRAND RAPIDS, Jan. 10, 1887. MEMBERSHIP REPORT.

The following names were added to our State membership during the month:

nembership during the month:
. Geo. W. Dennis, Corunna.
. W. R. Woodruff, Detroit.
. Geo. W. Rowe, Bangor.
. W. H. A. Godfrey, Colon.
. W. F. Gibson, Three Rivers.
. H. P. Kane, Battle Creek.
. Wm. Sessions, Farwell.
. F. H. Mecomber, Jackson.
. C. C. Kritzer, Newaygo.
. A. T. Hines, Jackson.
. John A. Severens, Detroit.
. F. C. Hall, Allegan.
. W. W. Tuttle, Ann Arbor.
. Kembers in arrears for dues have en re-instated.

FINANCE REPORT.

Check from Nat'l Sec'y-Treas. 67 00

By Cash to C. S. Kelsey.....

Post A, Jackson...

L. J. Koster Jan. 1, 1887. Balance on hand..... Respectfully submitted,

Sec'y-Treas. Mich. Div., T. P. A.

Get your business in such form that you

can handle it with ease. and in order to do this, mntual candor. AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Friedrich Bros., dealers in musical instruments, are succeeded by Julius A. J. Friedrich.

Jacob Reelman succeeds Reelman & Ham ming in the manufacture of hames at 135 Grandville avenue.

Cody, Ball, Barnhart & Co. have taken ssion of the Cornelius J. Van Halteren grocery stock, on South Division street, on a bill of sale.

John L. Curtiss and Geo. B. Dunton have purchased Eli F. Harrington's quarter interest in the firm of Curtiss, Dunton & Co., and will continue the business under the former style of Curtiss & Dunton.

AROUND THE STATE.

E. G. Hunt, grocer at Holt, has sold out.

C. E. Hight has bought out J. S. Cowgill, grocer at Lawton.

F. Levi & Co., clothing dealers at Manis tee, have sold out.

Wm. Rowe will move his drug stock from Manistee to Muskegon. H. Barry succeeds Barry & Lewis in the

drug business at Ravenna. Van Duzer & Potts have bought out J. P.

Warner, grocer at Decatur. J. A. & R. D. Dyer, boot and shoe deal

ers at Manton, have dissolved. Smiley & Millspaugh, druggists at Albi-

on, are succeeded by, J. F. Smiley. M. Singerman, dealer in dry goods

notions at Ludington, has assigned. L. D. Buck has purchased the grocery business of A. Parkhurst, at Vassar.

Wise & Co., hardware dealers at Man ona, have sold out to White & Kiles. Nathan Platt & Co. succeed Nathan

Platt. dry goods dealer at Muskegon. H. A. Phinney, general dealer at Iron wood, has assigned to John Berranges.

Goodenow & Beman, dry goods dealers at Albion, have dissolved, each continuing. A. Parkhurst & Son, general dealers a Vassar, have sold out to Alonzo G. Buck.

Michael H. Cahalan succeeds Cahalan & Cowman, general dealers at Hubbardston. Carson & Kelly, millers at Galesburg, have dissolved, Samuel Carson succeeding. Peter Hormuth succeeds Hormuth & Co., at Cadillac, Robert Schubert having retired.

Thos. Hunter & Son, general dealers at Mio, are said to have made an assignment. G. J. Hill succeeds H. C. & G. J. Hill, dealers in agricultural implements at Union

H. A. Phinney, dealer in clothing and gents' furnishing goods at Ironwood, has assigned.

Geo. Wahr succeeds Geo. Osius & Co. in

John E. Parcel will move his general stock from Saranac to Casnovia about Feb-

It is reported that Miss M. A. Mahaney, of business.

Frank Smith, general dealer at LeRoy, a nine-pound boy.

J. A. Clark & Co., general dealers at Scottville, have dissolved. The style remains unchanged.

Sewel D. Walker has engaged in the grocery business at Soper's Corners, eight

miles west of Manton. R. P. Gustin & Co., wholesale grocers at of that fellow. Bay City, have dissolved, R. P. Gustin con-

tinuing under same style. and shoe department of P. Dean Warner's

general stock at Farmington. The firm of Druckhamer & Rhode, groeers at East Saginaw, have dissolved, Joseph Druckhamer succeeding.

Ionia Standard: Ionia merchants report many years and also a remarkably large in-

crease in cash customers. L. Jacoby succeeds C. B. Hirschfield as manager of the Mammoth Clothing House Grand Rapids-at Allegan.

An Atlanta, Montmorency county, grocer first person in Michigan prosecuted under the new oleomargarine law.

Detroit, have dissolved, Samuel B. Sinclair ing. retiring. The business will be continued

under the same firm name. The business will be continued by C. B. H. Eacher.

Lovejoy, as agent for his wife. of the M., G. R. & I. Railway.

H. A. Pinney, clothing merchant at Iron- Southern trade of the house. wood, has made an assignment for the ben-

Saranac Local: The Hunter & Sargent assignee to Herbert L. Bailey, of Ionia. California. Mr. Bailey will continue the business here

for a time.

bilities about \$1,200; assets about one-half. Sunday, January 9th, at 10:30 a. m.

MANUFACTURING MATTERS.

turn to Chicago, whence he came four years

G. T. Warren succeeds G. T. Warren & Co. in the manufacture of cigars at Flint. Geo. E. Hubbard succeeds Jas. C. Avery

& Co. in the manufacture of cigars at Grand C. E. Brewster, formerly manager for Gibbs Bros., at Mayfield, has left their employ and will devote his entire time to the management of his handle factory at Kings-

The Oval Wood Dish Co., at Mancelona, has acquired a patent in the shape of an oyster pail or candy box, made from one piece of paper, and will engage in their man-

ufacture on an extensive scale. The Hartzig, Reaume & Scripps Co., at Detroit, organized for the manufacture of fruit preserves and jellies, with a capital stock of \$25,000, has been incorporated by E. W. Swain, grocer at Ashley, has sold Emery A. Hartzig, E. O. Scripps, Geo. H. Scripps and Dennis J. Reaume.

C. N. Leach, formerly engaged in the manufacture of shingles near Pierson and more recently eugaged in the grocery business at Howard City, has purchased a shingle mill near Hersey and will operate the

STRAY FACTS.

Thos. Merrill, liveryman at Muskegon, is

Henry C. Seath has engaged in the bakery business at Evart. J. P. Fox, saloonist at Pewamo, is suc-

ceeded by Hauck & Fox. A. G. Fuller has opened a confectionery and cigar store at Shelby.

John Quinn succeeds T. H. Lavery in the livery business at Harrison. L. D. Rogers, harness dealer at Portland,

has sold out to Wm. Worden & Co. H. M. Clark succeeds Wm. E. Southard, Jr., in the hotel business at Muskegon.

Osgood, Fletcher & Co., bankers at Mendon, have dissolved, Osgood Bros. continu-M. Bellanger & Co. succeed M. Bellan-

ger & Son, dealers in lumbermen's tools at Evart. J. H. Brohman, of the firm of Brohman & Hall, meat dealers at Sault de Ste. Marie,

is dead. Cheboygan Tribune: The cedar business keeps on the boom, many farmers taking contracts for getting out greater or less quantities. The tie business will add many a dollar to the circulating medium of this

Steele & Titus, of Traverse City, have ust sold for S. Pease, of Buffalo, 2,500 acres of hemlock and hardwood land on North Manitou Island. The purchaser is G. Paddock, of Milwaukee, who will commission Mann Bros., of the latter place, to locate a sawmill on the Island and saw out the timber.

The Gripsack Brigade. Phil. Gaubatz, with P. Leidersdorf & Co. Milwaukee, was in the city last week.

M. B. Field, representing W. F. McLaughfancy goods dealer at Midland, is going out lin & Co., Chicago, visited the trade last

Perley W. Hall has returned from Greenwas presented on New Year's morning with field, Tenn., where he spent a week or ten

days with his father. Irving W. VanZandt, Michigan manager for Howard W. Spurr & Co., of Boston,

put in Sunday at this market. Gabriel Wolff, the Otsego bankrupt, has gone on the road for M. B. Eaton & Co. Bet a "helluf 'a tallar" no one gets ahead

Chas. B. Parmenter has engaged with the

Tobacco Co., of Louisville, Ky., for another year, and will make Grand Rapids his headquarters.

C. S. Kelsey, of Battle Creek, President

C. S. Kelsey, of Battle Creek, President

C. S. Kelsey, of Battle Creek, President C. S. Kelsey, of Battle Creek, President

the finest holiday trade they have had for of Michigan Division, T. P. A., was in town Monday, for the purpose of consulting with State Secretary Mills.

Wm. Jones, Wm. B. Loveland and D. H. Moore have engaged to travel for the new -owned by Houseman, Donnally & Jones, Grand Rapids Soap Co., which will sell its goods to the retail trade direct.

W. S. Barnett, traveling representative named Hawk has the honor of being the for Crippen, Sexton & Co., of Chicago, left last week for the West. His territory last year was Michigan alone. This year it Phelps, Brace & Co., wholesale grocers at comprises Nebraska, Colorado and Wyom-

Ed. Pike has re-engaged with S. A. Welling for another year, working with samples G. W. Toms has retired from the grocery on L. R. Cesna's former route. Mr. Cesna firm of Lovejoy & Toms, at Big Rapids. takes the territory formerly covered by J.

John F. Gill, formerly on the road for S. J. Martin will shortly remove his gro- Spring & Company, has resumed his concery and boot and shoe stock from Boyne nection with that house. He will look after Falls to Sullivan, a new station on the line the Northern trade, while Frank L. Kelly's territory will include the Eastern and

D. K. Clink, representing Geo. W. Ludefit of Milwaukee, Chicago and Buffalo low & Co., of Chicago, was in town Monday creditors. Liabilities, \$7,500; assets, \$15,- and Tuesday. As chairman of the National Railway Committee of the T. P. A., Mr. Clink has achieved a reputation from the hardware stock has been sold by the pine trees of Maine to the Golden Gate of

Rev. Fred. A. Smart, a member of the Michigan Commercial Travelers' Associa-Big Rapids Herald: Currie & Clark, who tion, by request of the Association, have been doing a grocery business on the preached a sermon to the commercial North side for some time, have assigned to travelers at the M. E. Church, corner Ed. Keeler for the benefit of creditors. Lia- Woodward and Harper avenues, on Manistee Times: Moses Simon has closed Members, of the Association met at the his dry goods store and sold the remainder residence of Geo. L. Sampson, 1106 There must be mutual confidence in trade, of the stock to his brother, who is in the same Woodward avenue, at 10 a. m., and marched business in Wisconsin. Mr. Simon will re- from there to the church.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses: J. V. Crandall, J. V. Crandall & Son

Lake.
Mr. Thomas, W. Thomas & Son, Bowne.
Mrs. Geo. Tomsett, Edgerton.
R. J. Side, Kent City.
Jos. P. Cordes, Alpine.
J. C. Benbow, Cannonsburg.
Severance & Ricn. Middleville.
Mr. Hopper, Merrill & Hopper, Fremont.
S. A. Bush, Lowell.
Spring & Lindley, Bailey.
Hilbert & Holly, Woodland.
P. Illes, Zeeland.
O. Narreyang & Son, Byron Center.
D. W. Shattuck, Wayland.
J. G. Bain, Petoskey.

J. G. Bain, Petoskey.
J. W. Closterhouse, Grandville.
John Baker & Sons, Grand Haven.
M. Minderhout, Hanley.

M. Minderhout, Hanley.
C. F. Sears, Rockford.
Heyboer & Bro., Drenthe.
Nagler & Beeler, Caledonia.
Neal McMillan, Rockford.
Geo. Carrington, Trent.
C. F. Williams, Caledonia.
John Kamps, Zutphen.
L. N. Fisher, Dorr Center.
Wm. Karsten, Beaver Dam.
A. & L. N. Wolff, Hudsonville.
Velzy Bros., Lamont.

A. & L. N. Wolff, Hudsonville.
Velzy Bros., Lamont.
G. H. Remington, Bangor.
A. J. McLeod, Charlevoix.
Gibbs Bros., Mayfield.
G. W. Bartlett, Ashland.
T. J. Sheridan & Co., Woodville.
J. A. Shattuck, Sand Lake.
G. N. Reynolds, Belmont.
Cole & Chapel, Ada.
L. Perrigo, Burnip's Corners.
Geo. Harris, Ashland.
A. DeKruif, Zeeland,
S. J. Koon, Lisbon.
O. W. Messenger, Spring Lake.
N. A. Vyne, Fremont.
A. A. Weeks, Grattan.
Severance & Rich, Middleville.
Geo. Cook, Grove.
W. S. Root, Talmadge.
W. P. Andrus, Cedar Springs.
K. Bredeway, Drenthe.
Ninehous Bros., New Holland.
F. Vorhorst & Co., Overisil.
G. M. Huntley, Wright Center.
C. K. Hoyt, Hudsonville.
Hansen Bros.. Morley.
W. W. Forrester, Pierson.
S. T. McLellan, Denison.
John Damstra, Forest Grove.
Henry DeKline, Jamestown.
Hoag & Judson, Cannonsburg.
J. M. Reid, Grattan.
L. A. Paine, Englishville.
N. DeVries, Jamestown.
O. F. & W. P. Conkin, Ravenna.
J. Raymond, Berlin.
Morley Bros., Cedar Springs.
C. S. Comstock, Pierson.
H. W. Potter, Jenisonville.
P. Stekete & Co., Holland.
O. House, Chauncey.
J. B. Jewell, Fremont.
J. P. Cordes, Alpine.
Thos. Cooley, Lisbon.
J. K. Bartz, North Dorr.
C. L. Glasgow, South Cass.
J. O, Scott, Lowell.
Mr. Cole, Cole & Judson, Big Rapids.
John Omler, Wright.
J. E. Kennedy, Caledonia.
Mr. Wright, Cutler & Wright, Morley.
P. Gilbert & Co., Moline.
N. O. Ward, Stanwood.
A. J. Provin, Cedar Springs.
L. Cook, Bauer.
A. M. Church, Alpine.
S. M. Dennison, East Paris.
Jas. Barnes, Austerlitz.
C. E. Brewster, Kingsley.
G. W. Stevens, Austerlitz.
C. E. Brewster, Kingsley.
G. W. Stevens, Austerlitz.
Percy T. Cook, Reynolds.
Geo. Austin, Sparta.
Dell Wright, Wright Center.
Sidney Stark, Allendale.
C. N. Leach, Hersey.
Walling Bros., Lamont.
S. T. Colson, Allaska.
Peter Hansen, Hansen Bros., Morley.

Peter Hansen, Hansen Bros.,
Gus Begman, Bauer.
F. A. Jenison, Manton.
L. H. Chapman, Chapman.
J. C. Drew, Rockford.
G. P. Stark, Cascade.
A. Purchase, South Blendon.
N. Harris, Big Springs.
G. TenHoor, Forest Grove.
W. H. Struik, Forest Grove.
S. Cooper, Jamestown.
N. Bouma, Fisher.

L. D. Harris, of Harris & Marvin, vent to Detroit Monday, to be gone until Thursday.

> KAHN, LOSTRO & CO., FRUITS, PRODUCE. AND GENERAL

Commission Merchants, Consignments Solicited, 3 NO. IONIA ST., GRAND RAPIDS.

rders promptly filled. All kinds of produce in car lot MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-

FOR SALE-Interest in a well-paying gro-cery store in this city. Address "P," this

WANTED-Stock in Kent County Savings Bank. Address, stating terms demand-ed, "Purchaser," care "The Tradesman."

FOR SALE—Two-story brick building, 24x60, with clean grocery and meat stock (wood business in connection) on principal business street of thriving Northern town. Terms, \$5,000, half down, balance on time to suit purchaser. Address "Bargain," care "The Tradesman."

FOR SALE—Small stock of groceries, with a good paying patronage. Living rooms in connection with store. Rent reasonable. For terms, address Box 465, Big Rapids, Mich. 174*

FOR SALE—A two-story store, 22x58, almost new, second floor done off and tenanted. Sell goods in store if desired. Good place for dry goods and groceries. In a good farming country. For particulars, address C. E. Clapp, Martin, Allegan Co., Mich., where store is located.

WANTED-A graduate in pharmacy, who can speak German, at a leading West Side drug store. Apply at "The Tradesman" office.

WANTED-Energetic young man who is familiar with the coffee and spice business, who can make bills and sell goods to city trade. Address No. 10, care "The Tradesman"

FOR SALE—First-class hand laundry at a bargain. This is a rare chance. Address Box 33, Big Rapids, Mich. 178* FOR SALE—A first-class water power at Lee Station on C. & W. M. R. R., or would take in a pardner to build a grist mill on same pow-er. Address D. J. Dokey, Lee, Mich. 173*

FOR SALE—The best and most complete drug store in the thriving city of Muske-gon. Terms easy. Address C. L. Brundage, 79 W. ave., Muskegon, Mich.

FOR RENT—Desirable corner store, in good residence locality, suitable for grocesy or general trade. Good living rooms over store, Rent, reasonable. Enquire at 83 South Division street, Grand Rapids. IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for these weeks. OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:

Clams, shell, \$ 100..... FRESH FISH.15

Dissolution of Copartnership.

The firm of Curtiss, Dunton & Co., has this day been dissolved by mutual consent, Eli F. Harrington retiring from said firm. The business of the above firm will be continued by John L. Curtiss and George B. Dunton under the style of Curtiss & Dunton, who assume all the liabilities of said firm, and to whom all accounts are to be paid.

CURTISS, DUNTON & CO.

CURTISS, DUNTON & Co. Grand Rapids, January 8, 1887.

STOCKHOLDERS' MEETING.

The annual meeting of the stockholders of the Fuller & Stowe Company will be held at the office of the company, 49 Lyon street, Wednesday, January 19, at 7:30 p, m., for the purpose of electing a board of directors for the ensuing year, and for the transaction of any other business that may come before the meeting.

E. A. Stowe, Sec'y.

ABSOLUTE SPICES

Absolute Baking Powder.

100 per cent. Pure. Manufactured and sold only by ED. TELFER, Grand Rapids.

Notions, Hosiery, Furnishing Goods, Lumbermen's Supplies, Pants, Overalls,

Is For Sale,

Regardless of Cost, To Save Expense of Moving.

S. A. WELLING.

GRAND RAPIDS.

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. fully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTA-TOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this mar-

WM. H. THOMPSON & CO., Commission Merchants, CHICAGO.ILL



fee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full

net weight, and is never sold in bulk. A Beautiful Picture Card

For sale by all Wholesale Grocers every-

MY ENTIRE STOCK OF

24 PEARL ST., -

PERKINS & Gleason Wood Ornament Co. for another year and left Monday for an extended trip year and left Monday for an extended trip through the East.

Gleason Wood Ornament Co. for another year and left Monday for an extended trip through the East.

Hides, P. Gustin conGleason Wood Ornament Co. for another year and left Monday for an extended trip through the East.

Hides, Furs, Wool & Tallow,





In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

92 to 108 Oak St., Toledo, Ohio.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE Lion Coffee Cabinet,

The Michigan Tradesman.

Michigan Business Men's Association. President—Frank Hamilton, Traverse City.

Fig. 1 Vice-President—Paul P. Morgan, Monroe.

Sc. and Vice-President—E. J. Herrick, Grand Rapids.

Sc. retary—E. A. Stowe, Grand Rapids.

Trasurer—Julis Schuster, Kalamazoo.

E. Seutive Committee—President, First Vice-President,

Eccretary, N. B. Blain and W. E. Kelsey.

Committee on Trade Interests—Smith Barnes, Traverse

City, P. Ranney, Kalamazoo; A. W. Westgate, Che
boygan.

boygan.
ommittee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
ommittee on Membership—H. S. Chucch, Sturgis; B.
F. Emery, Grand Rapids; the Secretary.

Ada Business Men's Association.

Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstrar

Bellaire Business Men's Association. President, John Rodgers; Secretary, G. J. Noteware. Merchant's Protective Ass'n of Big Rapids

Boyne City Business Men's Association.

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee.

Cadillac Business Men's As'n. sident, A. W. Newark; Secretary, J. C. McAdam. Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association.

President, John Nichols; Secretary, R. W. Kane Business Men's Protective Union of Cheboygan. President, A. W. Westgate; Secretary, H. G. Dozer.

Coopersville Business Men's Association dent, E. N. Parker; Secretary, R. D. McNaughton Retail Grocers' Trade Union As'n of Detroit President, John Blessed; Secretary, H. Kundinger.

Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford.

Eastport Business Men's Association. President, F. H. Thurston, Central Lake; Secretary Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n. President, J. J. McLaughlin; Secretary, C. L. Martin. Freeport Business Men's Association.

President, Foster Sisson; Sec'y, Arthur Cheseboroug Grand Haven Business Men's Association President, Fred. D. Voss; Secretary, Fred A. Hutty. Retail Grocers' Ass'n of Grand Rapids.

President, Jas. A. Coye; Secretary, E. A. Stowe. Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArma

Holland Business Men's Association. President, Jacob Van Putten; Secretary, A. Van Dure Ionia Business Men's Protective Ass'n.

President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr. Kalamazoo Retail Grocers' Association.

Kalkaska Business Men's Association. Business Men's Protective As'n of Kingsley

President, P. Ranney; Secretary, M. S. Scoville

Leslie Business Men's Association, President, Wm. Hutchings; Secretary, M. L. Campbell Lowell Business Men's Protective Ass'n.

President, N. B. Blain: Secretary, Frank T. King. Luther Protective As'n.

Lyons Business Men's As'n. President, A. K. Roof; Secretary, D. A. Reynold: Mancelona Business Men's Association.

Manton's Business Men's Association.

President, F. A. Jenison; Secretary, R. Fuller Muir Business Men's Association,

Grocers' Ass'n of the City of Muskegon

Merchant's Union of Nashville President, Herbert M. Lee; Secretary, Walter Webste Oceana Business Men's As'n.

President' W. E. Thorp; Secretary, E. S. Hough Ovid Business Men's As'n. President, C. H. Hunter; Secretary, Lester Cooley

Petoskey Business Men's Association. President, Jas. Buckley; Secretary, A. C. Bowman. President, M. Bailey; Secretary, J. A. Sidle

Reed City Business Men's Association.

Rockford Business Men's Association. St. Johns Merchants' Protective Association

Business Men's Protective Ass'n of Saranac President, Geo. A. Potts; Secretary, P. T. Williams.

South Boardman Business Men's Ass'n. esident, H. E. Hogan; Secretary, S. E. Niehardt Sparta Business Men's Association. President, J. R. Harrison; Secretary, M. B. Nash.

So. Arm and E. Jordan Business Men's As'n Sturgis Business Men's Association.

President, Geo. E. Steele; Secretary, C. T. Lockwood.

Tustin Business Men's Association. Wayland Business Men's Association.

President, E. W. Pickett; Secretary, H. J. Turner. White Lake Business Men's As'n.

resident, A. T. Linderman, Whitehall; Secretary, W. B. Nichoison, Whitehall. Woodland Business Men's Association.

Retail Dealers' Commercial Agency. W. E. Cooper, Actuary, Grand Rapids.

Grand Rapids Butchers' Union.

Good Words Unsolicited.

J. W. Davis & Son, general dealers, Mack inac: "It is too good to drop."

E. H. Deatsman & Co., general dealers, Se "We like THE TRADESMAN very much." John Long, druggist, Vicksburg: "I have more papers than I can read, but I must have

THE TRADESMAN." Dr. N. P. Blakeslee, druggist, Elmira: "THE TRADESMAN is a good paper. especially since adopting the Latin quotations.'

Barcus Bros., saw manufacturers, Muske "Thanks for not stopping the paper when our subscription expired. We would not like to miss one number of it."

H. J. Pettys. general dealer, Watervliet: "THE TRADESMAN is a very good paper. I am taking a number of papers and I thought that I would pay up and stop it, but I find that I down, and the business men in the State Ramsdell, whose fruit farm at Traverse can't get along without it,"

Cadillac Business Men's Association, containing eleven names.

lars will be forwarded shortly.

is worth.

fold of the State Association this week, Granger & Co., W. H. Hine, J. H. Wagner which increases the auxiliary membership & Bro., Bliss & Owen, D. P. Hopkins, J.

A Cross Village correspondent writes: We would like to see a Business Men's Association organized here. Petoskey has organized. Harbor Springs will, undoubtedly,

THE TRADESMAN acknowledges the receipt of an invitation to attend the first anceipt of an invitation to attend the first annual convention of the Retail Merchants' lain, W. W. Woodhams and J. D. Wagner. Association of New York, which convenes at Albany this afternoon. But for the organization of an association in another part of the State, THE TRADESMAN would en-

hold a meeting on Thursday evening for the the editors of the local papers to print the purpose of forming a Business Men's Asso- constitution of the Association in their next ciation. The object of this Association is issues. to "discourage" professional dead-beats, E. A. Owen, H. W. Chamberlain and O. whose names will be published weekly and B. Granger were appointed a special comwho will, of course, be unable to obtain mittee to wait on the other business men of credit thereafter. All engaged in mercan- the place and solicit their applications for tile business in the city are invited to be

A. C. Bowman, Secretary of the Business Men's Association, was directed to furnish the Democrat and Record with a copy a of the constitution for publication. A copy plate the use of gas, and it is desired by was furnished the Record, but none furnishothers that an electric light plant be introed the Democrat. All right, gentlemen, we duced. are very happy to know that you believe all democrats to be honest, and do not need to be warned of the wrath to come.

Business Men's Association was organized Friday night with a membership including the heaviest dealers in the village. Its objects are the promotion of a better understanding among business men, concerted action in securing manufacturing and other benefits, the collection of old accounts, etc. E. A. Stowe, editor of THE MICHIGAN TRADESMAN, was present and aided in the organization.

was lively and interesting. Two new firms, eral matters of interest to dealers were disbe held the first Wednesday in February.

Traverse City, ex-President Hamilton writes platform and is more capable of carrying as follows: Our people are loud in praise of out the objects for which the Improvement the banquet, with not a word of fault. The Association was organized. Let there be a only complaint-if, indeed, it can be called such—is that it never had been done before. 1 think every member will unite with me in More State Lists Wanted-A Question of saying that it was the leading event in the siness circle of Traverse City especially marked for its entire harmony, dignity and E. A. Stowe, Grand Rapids: business character. Your presence and address have been favorably commented upon. The mere fact of our connection with the State body has given us greater confidence Sheets, whenever they are issued, so that -a very prominent character—identifying each member could have a sheet.

I wish to enquire in regard to putting deus with fifty Associations in the State, who are "moving on" in the good way.

all poor families were to be left to perish the unfortunate and protect themselves. his pay.

Local writes as follows: Dr. M. Crane, H. country a still better standing, and it will not only put the business men on their guard against trusting those who never pay, but also the farmers can see by running over

Plainwell in Line on Organization.

A. Sidle and H. D. Storms.

Secretary-John Sidle.

Treasurer

printing of the same.

From the Allegan Gazette.

A. Owen.

President—M. Bailey. Vice-President—Geo. Scales.

Election of officers resulted as follows:

-H. D. Storms.

Executive Committee—President, Secretary, Treasurer, W. W. Woodhams and E.

The blank system of the South Boardman

Association was adopted for the use of the

collection department and the Executive

Committee was instructed to procure the

Association Work at Allegan.

The Business Men's Association is dis

village. Several of our merchants contem-

M. O. Walker, who last season conducted

a fruit evaporating establishment in this

village, is desirous of forming a co-opera-

tive company for the purpose of operating a

creamery, canning and drying and cider and

jelly factory. He solicits loans from those

willing to accept 7 per cent. with good

security, to the amount of \$3,000 to \$5,000,

and proposes to give employment to 25 to

100 persons. No donations are asked. Al-

legan people have listened with favor to

less advantageous propositions. Let the

rural districts be heard from. The matter

is a subject of discussion by the Business

Men's Association, and more will be heard

The Executive Committee, consisting of

H. F. Marsh, J. B. Streeter, E. C. Reid, B.

B. Sutphin and S. S. Dryden, and all mem-

up the affairs of the Association and turn-

Choice.

DEAR SIR-At an adjourned meeting of

our Business Men's Association, it was sug

linquents on the dead-beat list. After the

expiration of fifteen days and after the sec-ond notice, is it left optional with the party

sending such notices to refer the delinquent

to the Executive Committee or not, as he

In reply to Mr. McNaughton's first en-

Cadillac Joins the State Association.

DEAR SIR-Our Business Men's Associa-

CADILLAC, Jan. 8, 1887.

Respectfully,
J. C. McAdam, Sec'y.

Acknowledgements.

Yours truly, R. D. McNaughton, Sec'y.

goodly attendance.

The Secretary was instructed to request

In response to an invitation from the bus-

When Fife Lake gets ready to organize, the editor of The TRADESMAN would like iness men of Plainwell, the editor of The to make appointments for Elmira and Alba TRADESMAN met them last Friday evening on the some trip.

Judging from the subjects now under con-

of the latter body to 849.

and then is our chance.

deavor to send a representative.

Owosso Times: Our business men will membership and the meeting adjourned.

Petoskey Record: We understand that

Plainwell Independent: The Plainwell

A Dorr correspondent writes as follows: The Dorr Business Men's Association met on Wednesday evening last. The meeting Levitt & Dann and Sommer & Herp, were admitted to membership, making a total of thirteen firms now in the Association. Sevcussed and were all pleased with the working of the order. The next regular meeting will

Referring to the anniversary banquet at

Manton Tribune: There was a good attenance at the Business Men's Association meeting last Wednesday evening, and an increased interest in the Association manifested. The impression, at first, was that with hunger and cold, and all the dishonest the March meeting of the Michigan Busiwere to be similarly hung, through the ness Men's Association will, without doubt. workings of this Association, but as months instruct the State Secretary to secure the have now passed since the organization was printing of a sufficient quantity of the State perfected, and not a ease of distress or lists to furnish one to each auxiliary memhanging has come to the notice of the com- ber, instead of each local association, as at munity, there seems to be a better feeling present. existing. The stubborn facts are that Regarding the second question, THE through the instrumentality of this Associa- TRADESMAN is inclined to the opinion that tion the poor man's circumstances have been any creditor ought to have the privilege of bettered and the rogue's moral condition un- withholding a debtor's name from the deinjured. It is not the object of this Associ- linquent list, providing he thought such acation to distress anyone, but instead to aid tion would enhance his chances of getting

A Bonanza correspondent of the Saranac F. Miner & Son and Frank W. Clark & Co. E. A. Stowe, Grand Rapids: have joined the Business Men's Association at Woodland, and all the others are expect-ed to. They now have members enough so desires to join the State Association. Enclosed please find initiation fees for thirtythey can join the State Association, and four members, \$3.40; also our first Notifica this Association, while it puts all the deadbeats in the country before the public in our Association with State Association their true light, gives the honest men of the Sheets for each member? the dead-beat list who are not worthy of ceipt of a handsome bird's-eye maple table credit. All members are fined \$10 for sell- ornament in the shape of a diminutive rolling a man or woman reported on the list as ing pin, the gift of President Frank Hama dead-beat on credit, or giving credit in any liton; also a basket of Grand Traverse apmanner, so when one reports him he is ples, from the orchard and hand of Judge are united in bringing dead-beats to time. City is the marvel of all beholders.

Cline's Portable Heaters.

to talk over the subject of organization. We wish to call your attention to CLINE'S PORTABLE FOOT HEATERS and THE TRADESMAN acknowledges the re- M. Bailey was chosen to act as chairman AROMATIC, CARBONIC, COMPOSITION FUEL, especially adopted for Street Cars. ceipt of the first delinquent sheet of the and J. A. Sidle was selected to act as sec- Carriages, Cabs, Sleighs, Buggies, Wagons, Offices and individual use in and out doors: retary pro tem. At the conclusion of Mr. being something entirely new to the public! But in the short time of three months last Stowe's explanation of the aims and objects fall, there were made about twenty-five thousand, all of which were sold and gave entire A note from Geo. Chantler announces the of organization, H. W. Chamberlain moved satisfaction. The cost of the stove is very low, ranging from \$1.50 to \$5, being made organization of an association at Manis- that the organization of an association be from Tin and Galvanized Iron. We also make a Register Heater, to take the place of a tique, and the statement that full particu- immediately proceeded with, which was Furnace in Heating Small Rooms, especially Bed-Rooms, can also be used in the finest adopted. The constitution presented in Carriages with perfect Safety and in the summer the same can be used as a ventilator by THE TRADESMAN of Dec. 29 was then removing the fire pan. Our Aromatic, Carbonic Composition Fuel is so cheap, within sideration by the Allegan Business Men's adopted, when the following gentlemen the reach of everyone, in boxes containing 25 and 50 days' supply, just think of it, to keep Association, that organization is working handed in their names for charter member- your feet and body warm all day at 2c, without any additional fuel to be put in the stove, the "village improvement feature" for all it ship: M. Bailey, Chamberlain Bros., W. when once started requiring no attention for 10 or 15 hours! so simple, so cheap and used W. Woodhams, Geo. Scales, Graves & Es- without Danger! No oil, no smoke, no blaze, no offensive odor and has been The thirty-four members of the Cadillac ley, Machamer & Spencer, J. A. Sherwood, thoroughly tested and patented in the United States, England and Canada, under the fol-Business Men's Association swing into the E. Putnam, Carroll & Robertson, O. B. lowing dates: November 10, 1885, March 31, 1886, April 10, 1886, June 15, 1886.



No. 1, 6x8, Office Heater For Clerk's, Book-keepers, Salesladies and for one and all that wish to keep sole and body warm. Tin \$1.75 each
Galvanized Iron 2.25

· No. 2, 6x10,

No. 3, 8x8, Round Cabinet Heater,

For Ladies, especially used in parlors, with perfect safety and will

keep your feet, warm all day for 2 cents.

For Wagons, Cabs, Sleighs and Carriage Drivers, will

not soil the finest fabric. Galvanized Iron...... 2.00

No. 4, Carriage Heater,

Can be used for warming four persons at one time; placing the feet on the incline top, so as to ride with perfect ease and safety. Made from the very best galvanized iron.

LIBERAL DISCOUNT AT THE TRADE.

cussing the matter of electric lights for the After using your Heaters and Fuel in our carriages last winter, we cheerfully say the same gave our patrons such good satisfaction that they all compared the carriage with a comfortable room, and still more can be said as the heat was of great benefit to the carriage, keeping the same always dry and free from dampness. Therefore, we shall continue the use of your Heaters and Fuel in the future. Respectfully yours,

P. P. DEMARIS, 2,971 State St.,

B. McNeil, 2,911 State St.,

C. G. HOHMAN & Co., 2,449, 2,451 and 2,453 State St.,

D. B. QUINLAN, Undertaker and Livery 3,119 State St., Jos. Chalifoux, Undertaker and Livery, 25 Blue Island Ave.

CHICAGO, ILL.

10 and 12 Monroe St., Grand Rapids, Mich. GENERAL AGENTS.

The Hardware Market. Nails are firm at the recent advance and

further advance is looked for shortly. It is most too early in the year to note any radical changes in quotations, as few manubers of the old Allegan Improvement Assofacturers have yet taken definite action as ciation, will meet at H. B. Peck's office on to the course they will pursue during the the 10th to consider the question of winding fore part of the season. Jobbers generally are putting in large orders as they realize ing over the surplus money in the hands of that hardware, at the present prices, is the Treasurer to the Allegan Business Men's cheap, and that with the continued advances Association, which is organized on a broader made in raw material, there is a pretty good prospect for all kinds of hardware holding their own, at least.

The Hardwood Lumber Market.

Maple is dull. The market for maple and ash has been so well supplied for the past I few months that it has caused a depression in prices. The demand for quarter-sawed oak is getting better supplied and prices have declined to nearer the actual worth in proportion to log-run bastard sawed. Quartered is worth from \$26 to \$30 per M feet. As white oak is now used by some of the manufacturers at this market, THE TRADESMAN adds that wood to its quotations this week.

Annual Meetings. Peninsular Novelty Co.—January 17. Fuller & Stowe Company—January 19. Hazeltine & Perkins Drug Co.—January

quiry, THE TRADESMAN would state that Delegates of the various local associations in Pennsylvania will meet at Pittsburg on the 18th for the purpose of forming a State Association.

HARDWOOD LUMBER. The furniture factories here pay as follows

	for dry stock:		
	Basswood, log-run12	00@14	ð
1	Birch, log-run	00@18	ı
t	Birch, Nos. 1 and 2	@25	ı
31	Black Ash, log-run	@13	i
f	Cherry, log-run	00@35	ı
	Cherry, log-run	00@50	ě
	Cherry, cull	@10	l
4	Maple, log-run	00@14	ĕ
	Maple, soft, log-run11	00@13	ě
5	Maple, Nos. 1 and 2	@20	1
	Maple, clear, flooring	@25	ı
	Maple, white, selected	@25	ı
	RedOak, log-run	@18	ľ
	Red Oak, Nos. 1 and 2	@24	l
	Red Oak, quarter sawed36	00@38	ı
	Red Oak, No. 1, step plank	(25	
	Walnut, log-run	@55	ľ
	Walnut, Nos. 1 and 2	@75	l
•	Walnuts, culls	@25	
l	Grey Elm, log-run	@13	
3	White Ash, log-run14		
	Whitewood, log-run	@23	
	White Oak, log-run	@17	l
3		Co.	ı
	COAL AND BUILDING MATER	TATO	
	A. B. Knowlson quotes as follows:	CLALS	٠
	A. D. Knowison quotes as follows:		

Ohio White Lime, per bbl.
Ohio White Lime, car lots.
Louisville Cement, per bbl.
Akron Cement per bbl.
Car lots """ THE TRADESMAN acknowledges the re Stucco, per bbl.
Land plaster, per ton.
Land plaster, car lots.
Fire bruck, per M.
Fire clay, per bbl. Anthracite, egg and grate, car lots. \$5 75@6 00
Anthracite, stove and nut, car lots. 6 00@6 25
Cannell, car lots. @6 00
Ohio Lump, car lots. 3 10@3 25

Thankmana

maroware.		"A" Wood's par "B" Wood's par Broke
These prices are for cash buyers, who promptly and buy in full packages. AUGERS AND BITS.	pay	Sisal, ½ in. and Manilla
Ives', old style	60&10	Steel and Iron Try and Bevels.
Douglass' dise Pierces' dise Snell's dise	80&10 BO&10	Mitre
Cook's dis- Jennings', genuine dis- Jennings', imitation dis- BALANCES.	25 50&10	Nos. 10 to 14 Nos. 15 to 17 Nos. 18 to 21
Springdis	40	Nos. 18 to 11 Nos. 18 to 21 Nos. 22 to 24 Nos. 25 to 26 No. 27 'All sheets No.
Railroad \$ Garden net	13 00 33 00	wide not less th
Hand dis \$ 60&	60&10	In casks of 600 t In smaller quan
Gong dis Door, Sargent dis	30&15 25 80&10	American, all kinds. Swedes, all kinds.
Stove	40 70&10	Gimp and Lace Cigar Box Nail Finishing Nails
	30&10 70&10 50&10	Common and P Hungarian Nai Trunk and Clou
Cast Barrel Boltsdis Cast Barrel brass knobsdis	60 60 60	Tinned Trunk a Leathered Carp
Wrought Barrel, brass knobdis	50&10 50&10 50&10	No. 1, Refined Market Half-ar Strictly Half-ar
	60	Cards
BRACES.	30&10	IC, 10x14, C 1X, 10x14, C IC, 12x12, C IX, 12x12, C
Spofforddis	50&10 50	IX, 12x12, C IC, 14x20, C IX, 14x20, C
Am. Ball. dis Well, plain. \$ Well, swivel. \$	net 3 50	IC, 14x20, C IX, 14x20, C IXX, 14x20, C IXXX, 14x20, C IXXXX, 14x20, C IXXXX, 14x20, IX, 20x28, C
BUTTS CAST	4 00	DC, 100 Plate DX, 100 Plate
Cast Loose Pin, Berlin bronzeddis Cast Loose Joint, genuine bronzeddis	70&10 70&10 80&10	DXX, 100 Plate DXXX, 100 Pla Redipped Char rates.
Wrought Loose Pin. dis Wrought Loose Pin, acorntip. dis	80&10 80&10 80& 5	Roofing, 14x20, Roofing, 14x20, Roofing, 20x28,
Wrought Loose Pin, japanneddis (Wrought Loose Pin, japanned, silver tippeddis (60& 5 60& 5	Roofing, 20x28,
Wrought Brass	10&60 10&60 75	IC, 14x20, choice IX, 14x20, choice IC, 20x28, choice IX, 20x28, choice
Blind, Clark's dis Blind, Parker's dis Blind, Shepard's dis	80 80 70	Steel, Game Oneida; Commu
CAPS.		Oneida Commu

CATRIDGES. Rim Fire, U. M. C. & Winchester new list50&10 Rim Fire, United States. dis50&10 Central Fire. dis30&10 s' Tanged Firmer..... Cold.....net Curry, Lawrence's dis Hotchkiss dis | COPPER. | COPPER. | Planished, 14 oz cut to size | 14x52, 14x56, 14x60 | Cold Rolled, 14x52 and 14x60 | Cold Rolled, 14x48 | BRILLS | Morse's Bit Stock | dis Taper and Straight Shank | dis Morse's Taper Shank | dis ELBOWS. | ELBOWS.

	EXPANSIVE BITS.
	Clar's, small, \$18 00; large, \$26 00. dis 20 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25 FILES—New List.
i	American File Association Tiet 41- 44-
ı	Disston's dis 60&10 Disston's dis 60&10 New American dis 60&10 Nicholson's dis 60&10 Heller's dis 55&10 Heller's Horse Rasps dis 50&5
	Nicholson'sdis 60&10
	Heller's Horse Raspsdis 55&10
t	GALVANIZED IRON,
,	Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 14 15 18
•	Discount, Juniata 50@10, Charcoal 60.
ı	Stanley Rule and Level Co.'sdis 50
-	Maydole & Co.'sdis 25
	Yerkes & Plumb's dis 40&10
1	HAMMERS. dis 25 Kip's dis 26 27 27 27 27 27 27 27
	HANGERS. Barn Door Kidder Mfg. Co., Wood track 50&10 Champion, anti-friction
l	Champion, anti-frictiondis 60&10
ı	HINGES. 40
	State
	Screw Hook and Strap, to 12 in. 41/4 14
1	Screw Hook and Eye, 1/2 net 101/2
	Screw Hook and Eye %net 8½ Screw Hook and Eye ¾net 7½
1	Strap and T
	Kidder, wood track. dis 40
	Japanned Tin Ware
	Granite Iron Ware
	Grub 1
l	Grub 1 \$11 00, dis 60 Grub 2 \$11 50, dis 60 Grub 3 \$12 00, dis 60
	Door, mineral, jap. trimmingsdis 45
i	Door, porcelain, jap. trimmings 45
	Door, porcelain, trimmings
	KNOBS.
	Mallory Wheeler & Co.'s new list. dis 45
	Branford'sdis 45
-	Branford's dis 45 Norwalk's dis 45 LEVELS.
1	Staniey Rule and Level Co.'s
	Adze Eye
1	Hunt's\$18 50 dis 20 & 10
	Sperry & Co.'s, Post, handleddis 50
	Coffee, Parkers Co.'sdis 40&10
-	Coffee, Parkers Co.'s dis 40&10 Coffee, P. S. & W.Mfg. Co.'s Maileables dis 40@10 Coffee, Landers, Ferry & Clark's dis 40@10
	Confee, Enterprisedis 25
	MOLASSES GATES. Stebbin's Patterndis 70
1	Stebbin's Genuinedis 70 Enterprise, self-measuring dis 25
1	NAILS—IRON. Common, Bra and Fencing. 10d to 60d
1	10d to 60d
1	8d and 9 d adv. 25 6d and 7d adv. 50 4d and 5d adv. 75
-	4d and 5d adv
	3d fine advance 3 00
1	Clinch nails, adv
-	Finishing 10d 8d 6d 4d Size—inches 3 2½ 2 1½ Adv. 3 keg \$1 25 1 50 1 75 2 00

Zinc or tin, Chase's Patent dis60.

Zinc, with brass bottom dis Brass or Copper dis Reaper per gross, \$12 n Adv. \$\frac{1}{2}\$ keg \$1 25 1 50 1 75 2 00 Steel Nails—2 50. PLANES. Ohio Tool Co.'s, fancy.....
 Sciota Bench
 dis 25

 Sandusky Tool Co.'s, fancy
 dis 15

 Bench, first quality
 dis 20

 Stanley Rule and Level Co.'s, wood
 dis20&10
 PANS. rry, Acme. dis 50&10
Common, polished dis60&10
Dripping. RIVETS. P b 6 Fry, Acme. Iron and Tinned dis Copper Rivets and Burs dis "A" Wood's patent planished, Nos. 24 to 27 10
"B" Wood's patent planished, Nos. 25 to 27 9
Broken packs & B b extra."

larger..... SQUARES. .dis SHEET IRON. s. dis
Patent Brads. dis
ils and Miners' Tacks dis
ut Nails. dis
and Clout Nails. dis
pet Tacks. dis INNER'S SOLDER.

TIN PLATES. TIN—LEADED.
IC, 14x20, choice Charcoal Terne.
IX, 14x20, choice Charcoal Terne.
IC, 20x28, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne. 10&60 10&60

Bright Market. dis Annealed Market. dis Coppered Market dis Extra Bailing. dis Coppered Spring Steel. dis 40@40&10
Tinned Spring Steel dis 50
Plain Fence. dis 50 WIRE GOODS. Bright dis Screw Eyes dis Hook's dis Gate Hooks and Eyes dis

Baxter's Adjustable, nickeled. Coe's Genuine. dis 60
Coe's Patent Agricultural, wrought, dis 75&10
Coe's Patent, malleable. dis 75&10&10
Bird Coerce

The Michigan Tradesman.

E. A. STOWE & BRO., Proprietors. Office in Eagle Building, 49 Lyon St., 3d Floor.

Telephone No. 95.

Fintered at the Postoffice at Grand Rapids as

WEDNESDAY, JANUARY 12, 1887.

THE THIRD ANNIVERSARY.

[Continued from page 1.] ing the temperature in those countries from 16 to 30 degrees below zero have failed to reach zero with us.

The land rising as it does from three to six hundred feet above the level of the lake on the water-sheds between the bays and the lakes and the principal streams, leaves large tracts sloping toward the water where neither vernal nor autumnal frosts are ever

These three favorable conditions of soil, These three favorable conditions of soil, climate and topography render this country capable of raising the widest range of vegetable productions. We can raise to the greatest perfection the earlier varieties of every grain, vegetable and fruit grown north of the latitude of Washington.

Perhaps there is no country of the same extent at this earlier where so great a

extent on this continent where so great a variety of the necessaries and luxuries of the table can be so easily and successfully raised as in the Grand Traverse region. Our cereals are in quality equal to the best and in acreage an average yield with the balance of the State.

balance of the State.

Our vegetables of all kinds, the genus Cucumis excepted, are superior in quality to and more productive in yield and better in keeping qualities than those grown in any other State of the Union. And our fruits of every kind and variety from the early strawberry to the late keeping apples are nowhere excelled in either flavor, qual-

ity, beauty or productiveness.

Yet, notwithstanding these superior advantages we cannot compete in the open markets of the world in the raising for sale

of any of these products.

With our small farms and fields encum-With our small farms and fields encumbered with stumps, the labor to the acre and to the bushel is far more expensive in the production of grain of all kinds than it is on the Western plains, or the older timbered countries, where farm machinery driven by horse or steam power can be used to best advented. In the metter of heavent productions horse or steam power can be used to best advantage. In the matter of hay and vegetables, their ponderous nature and expensive freightage preclude their profitable shipment, while the prohibitory express charges and exhorbitant water freights deprive the fruit grower of all profit in the shipment of his crop. What the agricultural interests of this country was the earl and must have the this country most need, and must have to prevent its premature decay, is either a home market, or cheaper and better facilities for shipment to distant markets.

With our vast tracts of hardwood timber, unequaled anywhere in quality or quantity, having Grand Traverse bay as their natural outlet; with an inexhaustible supply of the purest salt within a thousand feet of the surface—there is no place that offers the facilities for the profitable manufacture of every product of hardwood timber from stump to product of hardwood timber, from stump to finish, that are afforded at the heads of the Grand Traverse bays. Millions of capital are lying idle in the banks of the country awaiting opportunity for profitable invest-ment. Make known to the owners of this capital the opportunities here offered and satisfy them that they will be cordially welcomed by every business man in the country, and there is no reason why the shore of our bay should not, in a few years, be lined with factories converting the workable timber into the manufactured product, using the unworkable portion for the manufacture of charcoal iron, and the refuse of the mills and factories for the manufacture of salt-employing thousands of men and affording a profitable home market for the products of the garden, the orchard, the field and the

In the economy of civilized life there are or all other industries. The manufacturer is necessary as the foundation support of all other industries. The manufacturer is necessary to the farmer to supply him and the supply the the su his, and the merchant and carrier are nec-essary to both in distributing the products without labor capital must waste and decay. Capital is necessary to labor, for without capital labor must idle and want. It is only when one taking advantage of a temporary power encroaches upon the just rights of another to extort more than its just share of the joint increment of all that the harmonious "hum of industry" is thrown into dis-

Like warp and woof our destiny is woven fast, Linked in sympathy like the keys of an organ Linked III sympany vast.
Pluck one thread and the web ye mar;
Break but one of the thousand keys and a paining jar
Through all will run.

Geo. E. Steele then responded to the toast "Our Hardwood Forests," in the following pat remarks:

Mr. President and Gentlemen It can hardly be expected that in the midst of this banquet, one could talk about the hardwood forests of Northern Michigan,

to the pleasure or instruction of any. The need will be for a more piquant sauce than this, to regulate the gustatory forces and prevent headache.

The mere mention of these forests brings to mind the brave pioneer who, perstarts a chip on one side of the first tree on the corner of his forty acre chopping. Yes, I say, brave, because that is the kind of stuff such characters are made of, and that is the kind of work they have to do. Or, I seem to hear the shouts of the raisers, as the men inside the building pull at the ropes, and those outside man the fallowing poles and the long, heavy skids, and at the final top out, repair to the wagon to spread their dinners of pork and beans, brown bread, maple sugar and wild gooseberry pie, which the good wife at some distant cabin which the good wife at some distant cabin had prepared as well as her limited larder would allow. The weary cattle are left to browse, and the men expatiate on the kind of "shakes" to be used for a roof—the one who has carried up his corner best—the next arrival expected in the colony—the site for the school house, and the route for a road to Hannah, Lay & Co's. These all discussed the plans are made for an extensive cussed, the plans are made for an extensive "slashing," forty acres to be "girdled"; and by another year the great fires are raging in every direction, the log house is like a veri-table Phœnix, but, instead of rising from its ashes, seems to rise out of the midst of a thousand blackened logs, and all around the adjoining forest has been made a stand-ing and deadened waste. This is a true pic-

ure of Northern Michigan pionee twenty-five years ago or less, and indeed is still practically exhibited in some towns. We are happy to say that such destruction has mostly ceased and that owners of hard-wood lands now realize that every stick must be made use of to some good purpose. Attention is now more than ever before turned toward our extensive and valuable torests of hard timber, and many articles are now made from them heretofore brought from other states or made from other woods.

If any one has formed an idea that this part of the State is one vast pine forest, with arid sand plains interspersed, he should be better informed. It is not too much to say that Manistee county has 349,much to say that Manistee county has 349,-214.58 acres, 4-8 of the hardwood class, or those not distinctively pine; Wexford, 366,-058.70 acres, 5-8 farming; Missaukee, 362,-798.23 acres, 6-8; Grand Traverse, 279,-002.14 acres, 6-8; Benzie, 204,133.83 acres, 7-8; Leelanaw, 195,881.60, 7-8; Kalkaska, 359,144.48 acres, 4-8; Antrim, 306,552,28 acres, 8-8, or nearly all without pine lands; Charlevoix, 247,099.30 acres, 7-8; Emmet, 272,954.57 acres, 7-8, or a total in these counties of 2,959,902.51 acres, averaging three-fourths of the farming land class.

We cannot enumerate properly among

three-fourths of the farming land class.

We cannot enumerate properly among the hardwood but a few species such as sugar maple, (the soft maple on low wet lands also), rock and white elm, basswood, (though not a hard wood), beech, white ash, black ash, cherry, large yellow birch, sometimes oak. The nut bearing trees are absent, except beech. As having commercial value and present interest there is a vast amount of good hemick, white cedar cial value and present interest there is a vast amount of good hemlock, white cedar, tamarack, poplar. There are many varieties that might interest the land looker, but have no special value. Here we find timber of immense size on our best lands, and a larger body of it than in almost any other of the states over an equal area. It does not require any, imagination to lead us to not require any imagination to lead us to believe that it is to be rapidly utilized, and the most remote tracts opened up. Who would have said a few years ago that it would be possible now to sell hemlock logs in the Manistee, high up in Wexford county? Or what did we use to think about a black ash or cedar swamp, only curses? How long ago was it you could sell birch burls or birch logs?

The question centers around the one word profit. Millions of fect, not marvelous forests. Dollars and dimes, not discussions in esthetics. How, then, shall the most be made of our forests? First, there is the steady and increasing demand for all that can be made up, from a piece of lumber to a clothes pin. This demand should re-act on the manufacturer and cause him to use on the manufacturer and cause him to use up all the products drawn to his mill. If he cannot do this thoroughly, a community of manufactures should grow up so that one will take what the other leaves. It is great waste of power, for instance, as well as timber, to throw away every 1½x1½ piece in a handle factory. When so far produced, it should be made to pay something and there are a thousand things it could be made into. So the waste in discolored heart wood of basswood and maple should be turned to basswood and maple should be turned to use, where color is of no importance. When this is done, it will react upon the farmer who has the timber to cut and sell, and instead of his being docked because every piece is not just such a color or size, his whole load will be of some, if not equal, value. The great loss in this business now resembles the waste by fire. When it is a tenued the day will expire in with bles. stopped the day will spring in with bles-sings to every man who owns or handles our grand and varied hardwoods, and when these lands are cleared and turned to good account, then this part of Michigan need sigh no more.

Toastmaster Milliken then dismissed the gathering with a few pleasant remarks and the most marked social event of the Traverse City Business Men's Association passed from reality to history.

Smoke the "L.C.B." & "Fox" Cigar.



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Stop That Book-Keeping.

The successful merchant of to-day is always on the alert for the latest designs to please his patrons. So we say to Merchants, stop that Book-Keeping, and use the TALLIAFERRO Coupon Credit Book.

You have no idea how it will revolutionize your business; customers are delighted with them, and when once used by the merchant, they never return to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest a few dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense.

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Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample e convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH.

where in this issue and write for

Special Prices in Car Lots. SILVER SPOON, 3-4 lb. can, 4 doz.

We are prepared to make Bottom Prices on anything we handle.

B. KNOWLSON

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AMBOY CHEESE

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33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH

SHOES. BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street,

Grand Rapids, Mich.

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SLEDS

FIRE-KINDLERS

FOR SALE BY

Curtiss, Dunton & Co.

ORDER

Our Leader Smoking Our Leader Fine Cut 33c per pound. 15c per pound,

Our Leader Shorts, 16c per pound.

Our Leader Cigars, \$30 per M.

The Best in the World.

Clark.

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

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Combination and Time Locks,

11 Ionia Street.

Grand Rapids, Mich.

L. L. LOVERIDGE.

BAKING POWDERS

With Presents.

FAMILY, 1 lb. cans, 2 doz. cases, at \$4.50 With each Can a piece of Decorated China all large pieces, and of same value.

FAMILY, 1 lb. cans, 2 doz. cases at \$4.25 With each can a half-gallon Glass Pitchers.

See Our Wholesale Quotations else-FAMILY, 1 lb. cans, 2 doz. cases at \$4.00 With each can a Hob Nail Oblong Berry Dish. Assorted Colors.

> \$2.50 cases at With each can, a piece colored glass Tea Set.

Arctic Manufacturing Co., Grand Rapids.

G. R. MAYHEW, JOBBER OF RUBBER

In Wales Goodyears & Woonsockets.

I offer the following goods at net prices: Lumbermen's No Heel Overs, Meyers F, List \$1.25

1.40 70c Meyers W. 1.25 63c 1.65 83c Heel and Tap Overs,

63c

1.65 83c "Haywards F," 1.65 86c No Heel Overs, 1.25 66c

G. R. Mayhew, Grand Rapids.

BULKLEY, LEMON & HOOPS, *

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

Benton" Tomatoes, Benton Harbor.

Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction JO., guaranteed.

> 25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

FULLER & STOWE COMPANY,

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, tographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

INDEFINITE LIEN.

A lien of contractors and laborers for work done in the construction of a railroad, although of indefinite duration, is subject to the common law presumption of payment arising from the lapse of twenty years, according to the decision of the Supreme Court of Pennsylvania, in the case of Hayes vs. Bald Eagle Valley Railroad Company et al.

CITY BAILBOAD COMPANY-REASONABLE REGULATION.

Where a contract of a railroad company with a city required the company to carry passengers over two sections of its line for one fare, a rule of the company requiring passengers to keep and show undetached by them coupon tickets as vouchers of their right to continue on the car beyond a given point was held to be a reasonable rule.

PARTNERSHIP-PRIORITY-LIEN--CROPS.

In the case of Alexandre vs. McCan the New Orleans Court of Appeals held that a sugar boiler, employed by a planting partnership to take off crops, was entitled to be paid out of the proceeds of the crop, as partnership assets, in preference to the reimbursement to a partner of his advances to the partnership, irrespective of any other lien or privilege which the law might give him in the crops produced in part by his la-

BANKERS' LIABILITY.

Where the holder of a draft instructs his banker to collect the money due on it and hold the same until called for, and the bank, in violation of such instruction, pays the same to another by crediting it to the latter's account, it will be liable to the person for whom it made the collection, according to the decision of the Supreme Court of Illinois.

INTEREST-RATE WHEN NOT SPECIFIED.

On December 1, 1877, certain notes were made in Georgia, which, after stating the principal, contained the further provision "with interest after maturity at 10 per cent. per annum, interest to be paid annually; otherwise to become principal, for value received." The Supreme Court of Georgia held that, in counting the interest upon interest, the proper rate was 7 and not 10 per cent., the latter rate not being specified in the writ-

LANDLORD AND TENANT-INSURANCE.

The Kentucky Court of Appeals held in the case of Temmen et al. vs. Sayre et al. that a tenant authorized by his landlord to insure the rented property and deduct the premiums paid from the rent, had no authority to insure the property for the benefit of his own creditor, and that, the property having been burned, the landlord and not the tenant's creditor was entitled to the proceeds of the insurance, although the policy provided that the loss, if any, should be payable to the latter, as the creditor was bound to know that the tenant was acting against the interest of the landlord in allowing the insurance to be taken in this way.

ASSIGNMENT---PREFERENCES----VALIDITY. A debtor in failing circumstances cannot make a general assignment of all his property for the benefit of all his creditors, and provide in the deed of assignment that certain enumerated creditors shall first be paid in full, and after they are so paid that all other creditors shall be paid ratably. So held by the Supreme Court of Indiana in the case of Henderson et al. vs. Pierce et al. The court held that, where a deed of assignment was made in pursuance of the statute regulating voluntary assignments for the benefit of creditors, and directed that certain creditors be preferred, the deed might be adjudged invalid so far as it made provision for preferences, and yet upheld as a valid general assignment for the benefit of all the assigned creditors.

He Was Married and Hungry.

From the Detroit Free Press. Customer-Have you any canned corned

Fancy Grocer-Best kind, Mr. Blank.

Anything else? "Any canned tongue, already boiled?"

"Yes."

"Canned chicken, already cooked?" "Yes."

"Let's see. They don't put up broiled

beefsteaks, do they?" "Oh. no!"

"Nor roast beef?"

"No." "By the way, what are these-look like fried potatoes?

"That's what they are-Saratoga chips." "Well, I'll take a bushel of them. Hello! What's that?"

"Canned corn-beef hash."

"Just the thing; gimme a lot. Got any baked beans?" "Yes, Boston baked beans, three different

brands." "Let's see what else there is here. How

are these used?" "Those are soup essences, and need noth-

ing but thinning with hot water." "Well, I'll try these, and throw in a lot of other things you think good, no matter what, only so that they're cooked. I'm tired of starving."

"Is your mother, sick, Mr. Blank?"

"No; she's well, but I don't live with her STRONG now, I'm married."

The Michigan Tradesman. Wall Paper Window Shades "CANDEE"

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order. DOUBLE THICK 68 MONROE STREET, GRAND RAPIDS.

Nelson Bros. & Co.



Every can wrapped in colored tissue paper with signature and stamp on each can.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

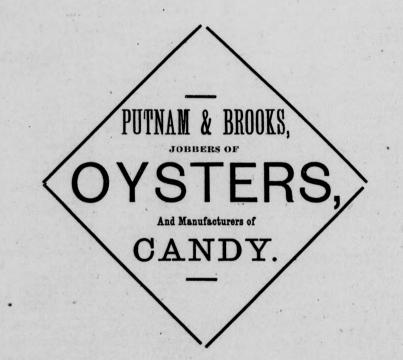
AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags



PROCESS STARCH. PURE. SWEET.

This Starch having the light Starch and Gluten



Manufactured by the FIRMENICH MNFG. CO

Factories: Marshalltown, Iowa; Peoria, Ills. Offices at Peoria, Ills.

Clark, Jewell & Co.

Rubb BALL. Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give MPROVEMENT DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the TWO YEARS PRICE NO HIGHER. TEST. IMMON SENSE IDEA DOUBLE THICK BALL. FOR SALE BY

E. G. STUDLEY & CO.,

No. 4 Monroe St., Grand Rapids.

Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.

MOSELEY BROS.

SEEDS, FRUITS, OYSTERS

And Produce. 28, 30 and 32 OTTAWA ST., G'D RAPIDS.

BAXTER'S CELEBRATED



This famous brand is now handled by the leading druggists and grocers of Michigan. In towns where the cigar is not handled, I am prepared to give the exclusive agency to good parties, druggists preferred.

J. L. STRETITSKY, STATE AGENT,

128 Canal Street, Grand Rapids

TIME TABLES

	TIME TABLES.	
	Chicago & West Michigan.	
	Leaves, Arrives,	
74	Mail 9:10 a m 3:55 p m	-
	†Day Express	
	*Night Express	-
	Muskegon Express 5:00 p m 11:00 a m Paily. †Daily except Sunday.	2
	Pullman Sleeping Cars on all night trains. Through	
	parlor car in charge of careful attendants without ex-	
	tra charge to Chicago on 12:50 p. m., and through coach on 9 a. m. and 11 p. m. trains.	
	Newaygo Division.	
	Leaves. Arrives.	
	Express 3:45 p m 4:50 p m	
	All trains arrive and depart from Union Depot.	
	The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. trains	
	to and from Ludington and Manistee.	
	W. A. GAVETT, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.	
	Grand Rapids & Indiana.	6

to and from Ludington and Manistee.	
W. A. GAVETT, Gen'l Pass. J. B. MULLIKEN, General M	Agent. Ianager.
Grand Rapids & Indiana.	
GOING NORTH.	
Arrives.	Leaves.
Traverse City Express	7:00 a m
Traverse City and Mackinaw Ex 9:20 a m	11:30 a m
Cincinnati Express 7:30 p m	
Petoskey and Mackinaw Express 3:40 p m	5:05 p m
Saginaw Express11:25 a m	7:20 a m
"	4:10 p m
Saginaw express runs through solid.	
7 a m train has chair ear for Traverse City	
m train has chair car for Petoskey and Mack	
5:05 p m train has sleeping and chair cars for and Mackinaw.	r Petoskey
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express	11:45 a m
Cincinnati Express 4:40 p m	5:00 p m
Traverse City and Mackinaw Ex 11:00 p m	0.00 p m
7:15 a m train has parlor chair car for (lincinnati.
5:00 p m train has Woodruff sleeper for Cine	innati.
Muskegon, Grand Rapids & Inc	liana
Leave.	Arrive.
7:25 a m	
1:00 p m	
5:20 p m	
Leaving time at Bridge street depot 7 min	utes later.
C. L. Lockwood, Gen'l Pas	s. Agent.
Lake Shore & Michigan South	ern.
Zano Silvio di Internigati South	

Lake Shore	e & Michigan Southern.
Kala	mazoo Division.
Leave.	Arrive.
Ex. & Mail. N. Y. Ma	
4:35 p m 7:45 a m	Grand Rapids. 9:45 a m 6:10 p m
	Allegan 8:28 a m 5:00 a m
7:05 p m 10:06 a m	Kalamazoo 7:30 a m 4:00 p m
8:30 p m 11:35 a m	White Pigeon, 5:55 a m 2:20 p m
2:30 a m 5:05 p m	Toledo11:00 p m 9:45 a m
	Cleveland 6:40 p m 5:35 a m
2:50 p m 3:30 a m	Buffalo11:55 a m 11:10 p m
	Chicago11:30 p m 6:50 a m
	aves Grand Rapids at 1 p m, carry-
ing passengers as f	ar as Allegan. All trains daily ex- J. W. McKenney, General Agent.
	.

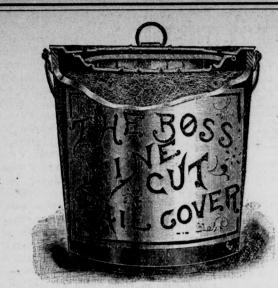
Detroit, Grand Haven & Milway	ukee.
GOING EAST.	
Arrives.	Leaves.
†Steamboat Express	6:25 a m
†Through Mail	10:50 a m
tEvening Express	3:50 p m
TEVENING Express	
*Limited Express 9:20 p m	10:55 p m
†Mixed, with coach	11:00 a m
GOING WEST.	
†Morning Express 1:05 p m	1:10 p m
†Through Mail 5:00 p m	5:05 p m
+Steamboat Express10:40 p m	
†Mixed	7:45 a m
*Night Express 5:10 a m	5:35 a m
	9:00 a m
†Daily, Sundays excepted. *Daily.	
Passengers taking the 6:25 a m Express n	
connection at Owosso for Lansing, and at I	etroit for
New York, arriving there at 10:30 am the	following
morning. The Night Express has a through W	agner car
and local sleeping car from Detroit to Grand	
D. Potter, City Passenge	
GEO. B. REEVE, Traffic Manager Chicago.	a agent.
GEO. B. REEVE, Trame Manager Chicago.	

Michigan Central.

DEPART.
Detroit Express 6:15 a m
Day Express 1:10 p m
*Atlantic Express10:10 p m
Mixed 6:50 a m
ARRIVE.
*Pacific Express 6:00 a m
Mail
Grand Rapids Express
Mixed 5:15 p m
*Daily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connec-
tions made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
D. W. Johnston, Mich. Pass. Agt., Grand Rapids.
O. W. Ruggles, Gen'l Pass, and Ticket Agt., Chicago.

Detroit, Mackinaw & Marquette.

	5:30 p m 12:40 p m) Warrante	2:15 p m 7:00 a
	5:30 p m 12:40 p m Marquette	2:00 p m
	1:40 p m Negaunee	. 1:25 p m
	1:55 p mIshpeming	.12:58 p m
	5:30 p m Houghton	
ı	5:50 p m Hancock	
	6:35 p mCalumet	
	Mixed train leaves St. Ignace at	
	'quette 5:30 p m.	E. W. ALLE
	Gen. Pass. and Ticket Agent, Marq	uette.



The accompanying illustrations reprents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it.

For particulars, write to RTHUR MEIGS & CO.

Wholesale Crocers,

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



The Standard of Excellence KINGSFORD'S



STARCII. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

F. J. LAMB & CO.

D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

OBERNE, HOSICK & CO., Manufacturers of FINE LAUNDRY and TOILET SOAPS,

120 Michigan St., Ohicago, Ill.

We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal. Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RARIDS, MICH.

Turning the Tables

From Good Housekeeping.

He sat at the dinner table
With a discontented frown—
"The potatoes and steak were underdone,
And the bread was baked too brown,
The pie too sour, the pudding too sweet,
And the roast was much too fat;
The soup so greasy, too, and salt.
Sure 'twas hardly fit for the cat."

"I wish you could eat the bread and pies
I've seen my mother make;
They are something like, and 'twould do yo

Just to look at a loaf of her cake."
Said the smiling wife, "I'll improve with age
Just now I'm but a beginner.
But your mother has come to visit us,
And to-day she cooked the dinner."

The Adulteration of Spices.

From the N. Y. Express.

The men in the wholesale and retail grocery trade of this city are excited at the discovery of a new adulterant in the market. An offer from Italy to a responsible house to supply it with a substance called "pepperette" at a cheap rate for the purpose of mixing with black and white pepper, there- From the New York Sun. by greatly reducing the cost, has led to the exposure. Good pepper has recently been quoted in the Liverpool market at from 21 Rastus? to 30 cents per pound, wholesale or from \$400 to \$600 per ton, while the adulterant has been offered at £8 or \$40 per ton, freight paid to Liverpool and 21/2 per cent. off for cash. This difference in price fur- ation of three months? nished a great temptation, especially when the adulterant is guaranteed to absorb the piquancy of the pepper with which it is mixed and thus defy detection in any ordinary way. An investigation of the matter has led to the discovery that this new pepperette is nothing more than ground olive kernels. As the Italian olives are used in kernels. As the Italian olives are used in large numbers for the making of olive or salad oil, the refuse after the oil is pressed out has heretofore been found almost, if not quite, valueless. An experiment was made with the kernels, and it was found that when ground they greatly resembled. that when ground they greatly resembled close perusal of its columns by merchants would save the readers many dollars yearly. that, when mixed with pepper, the ground olive kernels would so absorb the peculiarities of the genuine article that the mixture could not be detected. By a process the color of the adulterating matter can be made very light, so as to agreed with the shade of the whitest of the peppers, also dark enough for the ordinary black pepper. The manufacturers of this vile stuff, in their private communications to the trade-for they take the precaution to make their communications confidential, guaranteeing that no one else in the trade shall know that any special house is among their dealers-say that the pepperette is warranted to consist of a pure ly vegetable substance, and to contain noth ing deleterious, and consequently in no way detrimental to the health.

Of course olive kernels are vegetable but it is not at all likely that consumers of pepper will feel inclined to sprinkle ground olive kernels voluntarily over the food they eat. Many persons use pepper in ale espec ially in cold weather. Such an adulteran would certainly be deleterious to health if clinging to the inner mucous lining of the stomach, kidneys and connecting canals Autopsies have already shown that the drinking of pure pepper in ale is not the most healthy for the human system. How much worse must it be when the spice is mixed with so vile a substance as ground olive kernels. Of course the respectable portion of the trade know that by using the the adulterant they are jeopardizing their reputation for supplying pure spices, and therefore decline to deal with the Italian house for the preparation offered by it. Ye it is not unlikely that some dealers may be found ready to make a few dishonest dollars by using the vile adulterant, and try to se cure a trade by selling pepper much under the cost at which the pure article can be obtained in the wholesale market.

But pepper is not the only splce that has been found to have adulterations. When ground it is difficult to trace the deception. The wooden nutmeg is nothing to the tricks that have been detected with ground spices. It is said by one who has had a good opportunity for knowing, that thousands of tons of burned and ground cocoanut shells and other foreign substances have been flavored with essential oils and then sold for pure spices. In fact it has become a regular business to manufacture and sell these impurities. Dishonest traders, taking advantage of their facilities for mixing the pure and good with valueless trash, are enabled to under sell the honest dealers, caring little whether in doing so they are ruining the digestion of men, women and children, all of whom use spices at this season of the year. It is only the high priced spices that are found to be adulterated, for the matter is now being closely investigated by the various State Boards of Health. .

Furniture Facts.

Carl Zoetlow, furniture dealer at Niles,

has sold out. The Detroit Seating Co. has organized. at Detroit, with a capital stock of \$50,000, for the manufacture of furniture, and has been incorporated by Henry C Harf, Fred D. Standish, James D. Standish, William C. Colburn, Ogden C. Clark and John G. Rum-

Miscellaneous Dairy Notes.

Nearly 100 tons of limburger cheese were made at Marine City last year.

Albion Recorder: Not to be outdone in the matter of enterprise, J. H. Ott has decided to add a creamery outfit to his already extensive business. He has ordered the necessary machinery and expects to have it in operation by about the first of April.

The Grocery Market.

Sugar is up nearly 1/8c from last week's quotations, the advance being occasioned by the exceptionally large demand. Packhaps coffees have also advanced 3/4c. Nearly everything else in the grocery line is moving upward, which gives ground for the belief that the grocer who keeps a good stock of staple goods is sure to make money on the advance in prices.

Candy is steady, with fair demand. Oranges are in good supply and steady in price. It is claimed that the largest half of the Florida crop is already marketed and that arrivals will be more scattering in the future. California shippers are now beginning to market some of the earliest varities. The lemon supply is fully equal to the demand and prices are a shade lower. Nuts are steady at former prices. Peanuts are held with a firm grip and will be no lower. Figs are steady. Dates show a decline. Oysters are scare and high, with no propects of any improvement at present.

A Frank Confession.

Merchant (to applicant for a job)-Do Merchant (to applicant for a job)—Do you know anything about figures, Uncle B. F. EMERY

Uncle Rastus-Yes, sah.

Merchant-Well, if I were to lend you \$5 and you promised to pay me \$1 each month, how much would you owe me at the expir- 37 Canal St.,

Uncle Rastus-Fi' dollahs, sah. Merchant-I'm afraid you don't know

much about figures. Uncle Rastus-No, sah, but I specs knows all 'bout Uncle Rastus.

"The Michigan Tradesman."

From the Allegan Gazette.

It is a recognized authority among busines men, and has been made so by close, persistent, and intelligent work. One dollar invested in a year's subscription will save the dealer many hard days' work. It is not a paper devoted to hints, but one devoted to information that is worth money.

Open no more accounts than your capital

LUMBER, LATH AND SHINGLES.

C	Selects, 11/4, 11/2 and 2 inch	38 0
ıl	Fine Common, 1 inch	30 0
	Shop, 1 inch	20 0
e	Shop, 1 inch	25 0
-	No. 1 Stocks, 12 in., 12, 14 and 16 feet No. 1 Stocks, 12 in., 18 feet	15 0
	No. 1 Stocks, 12 in., 18 feet	16 0
1-	No. 1 Stocks, 12 in., 20 feet	17 0
y	No. 1 Stocks, 10 in., 12, 14 and 16 feet	15 0
•	No. 1 Stocks, 10 in., 18 feet	16 0
	No. 1 Stocks, 10 in., 20 feet	17 0
	No. 1 Stocks, 8 in., 12, 14 and 16 feet	15 0
	No. 1 Stocks, 8 in., 18 feet	18 0
f	No. 1 Stocks, 8 in., 20 feet	17 0
d	No. 2 Stocks, 12 in., 12, 14 and 16 feet	12 0
u	No. 2 Stocks, 12 in., 18 feet	13 0
y	No. 2 Stocks, 12 in., 20 feet	14 0
8	No. 2 Stocks, 10 in., 12, 14 and 16 feet	12 00
-	No. 2 Stocks, 10 in., 18 feet	13 00
t	No. 2 Stocks, 10 in., 20 feet No. 2 Stocks, 8 in., 12, 14 and 16 feet	14 00
	No. 2 Stocks, 8 in., 12, 14 and 16 feet	11 00
f	No. 2 Stocks, 8 in., 18 feet	12 00
e	No. 2 Stocks, 8 in., 20 feet.	13 00
-	Coarse Common or shipping culls, al	
	widths and lengths 8 00	9 00
e	A and B Strips, 4 or 6 in	33 00
6	C Strips, 4 or 6 inch	27 90
9	No. 2 Fencing, 12, 14 and 18 feet	15 00
	No. 2 Fencing, 16 feet	12 00
V	No. 1 Fencing. 4 inch.	12 00
S	No. 2 Fencing, 4 inch	15 00
	Norway Cand botton Aong inch	12 00
1	Norway C and better, 4 or 6 inch Bevel Siding, 6 inch, A and B	20 00
9	Bevel Siding, 6 inch, C.	18 00
	Bevel Siding, 6 inch, No. 1 Common	14 50
9	Bevel Sidlng, 6 inch, Clear	9 00
r	Piece Stuff, 2x4 to 2x12, 12 to 16 ft	11 00
	\$1 additional for each 2 feet above 16 ft.	:1 00
1	Dressed Flooring, 6 in., A. B	36 00
	Dressed Flooring Sin C	29 00
1	Dressed Flooring, 6 in., No. 1, common Dressed Flooring 6 in., No. 2 common	17 00
t	Dressed Flooring 6 in No. 2 common	14 00
3	Beaded Ceiling, 6 in. \$1 00 additional.	11 00
9	Dressed Flooring, 4 in., A. B and Clear	35 00
3	Dressed Flooring, 4 in., C	26 00
1	Dressed Flooring, 4 in., C Dressed Flooring, 4 or 5 in., No. 1 com'n	16 00
-	Dressed Flooring, 4 or 5 in., No. 2 com'n	14 00
	Dressed Flooring, 4 or 5 in., No. 2 com'n Beaded Ceiling, 4 inch, \$1 00 additional.	
1	(XXX 18 in. Standard Shingles	3 10
- 1	XXX 18 in. Thin	3 10 3 00 2 75
	(XXX 16 in	2 75
	No. 2 or 6 in. C. B 18 in. Shingles	1.75

1	
	COOPERAGE.
8	D, Quay quotes as follows, f. o. b. at Bailey:
	STAVES.
	Red oak flour bbl. staves M @ 6 00 Elm M @ 5 25
3	White oak tee stayes, s'd and i't M @21 00
ı	White oak pork bbl. " M 19 50@22 00
3.0	Produce barrel staves M @ 4 75
i	Tight bbl, and h'ds to matchM @17 00
3	Tierce, dowelled and circled, set 15@ 16
	Pork " " " 190 19
3	Tierce heads square 50 M 92 00000 00
3	Pork bbl. " " 39 M 19 00@21 00
2	Produce barrel, set. 6 4 Flour 6 4½ Cull wood heading 3½6 3½
3	Flour " " @ 41/2
ı	Cull wood heading 31/4@ 31/4
	HOOPS.
1	White oak and hickory tee, 8f't. M 11 00@12 50
	White oak and hickory " 71/2f't. M 10 00@11 00
	Hickory flour bbl
9	Ash, round " " M 6 0000 8 75
	Ash, round " M 6 00@ 6 75 Ash, flat racked, 6½ f't. M 3 75@ 4 50
	Coiled elm 8 00@ 7 00

White oak pork barrels, h'd m'd.M 1 00@ 1 16 White oak pork barrels, machine. 85@ 95 White oak lard tierces. 1 15@ 1 25 Beef and lard half barrels. 75@ 90

			~	9
WOODENWARE.				
Standard Tubs, No. 1				
Standard Tubs, No. 3				
Standard Pails, two hoop				
Pails ground wood		• •		• • •
Pails, ground wood Maple Bowls, assorted sizes		••	*	
Butter Pails, ash				
Butter Ladles				
Rolling Pins				
Potato Mashers				
Clothes Pounders				
Clothes Pins				
Mop Stocks				
Washboards, double	•			
BASKETS.				
Diamond Market		J.		
Bushel wide hand				
Rushel wide hand				

L. ELLIS & CO.



Wholesale Depot.

STATE MANAGER,

Grand Rapids

COUNTRY PRODUCE. Apples-The best winter varieties are scare t \$2.75@\$3 \$9 bbl. Beans-Country hand-picked command \$1.1

B bu., and city picked \$1.40. Beets-40c ₩ bu. Buckwheat-21/4c & b. Butter-Michigan creamery is in good domand at 28@30c. Dairy is in tair demand at

Cabbages-\$4@\$5 \$2 100, according to size. Carrots-30c ₽ bu. Celery-Grand Haven or Kalamazoo, 20@22 a doz.

firm at 131/2@14c. Cider—12½c ₽ gal. Cranberries-Choice Bell and Bugle and Cape Cod are scarce at \$9.50 \$9 bbl. Jerseys, \$3 \$ bu.

Cheese-Fall stock of Michigan full cream

Dried Apples-Evaporated, 12@14c & b quartered and sliced, 6%@7c \$ b. Dried Peaches-Pared, 15c.

Eggs-Scarce and high. Strictly fresh are hard to get, readily commanding 22@24c and pickled and cold storage stock are in good demand at 20c. Grapes-Malagas, @\$5 \$ keg. Honey∠Dull at 9@11c

Hay-Bailed is moderately active at \$18 per ton in two and five ton lots and \$14 in ca Onions-Good stock readily commands \$3.25. Potatoes-Buyers are paying 35c at this market and towns within convenient shipping dis-

tance of this market. Pop Corn-21/2 7 1. Sweet Potatoes-Kiln dried Jerseys, \$4 8 bbl. Squash-Hubbard, 2c P b.

GRAINS AND MILLING PRODUCTS. Wheat—Ic higher. City millers pay 78 cents or Lancaster and 75 for Fulse and Clawson. Corn-Jobbing generally at 46@47c in 100 bu. lots and 42@43c in carlots. Oats-White, 38c in small lots and 32@33c in

Rye-48@50c # bu. Barley-Brewers pay \$1.25 \$2 cwt. Flour-Lower. Patent, \$5 \$ bbl. in sacks and \$5.20 in wood. Straight, \$4 % bbl. in sacks and \$4.20 in wood. Meal-Bolted, \$2.75 % bbl. Mill Feed-Screenings, \$13 \$ ton. Bran, \$13 \$ ton. Ships, \$14 \$ ton. Middlings, \$15 \$ ton.

Corn and Oats. \$18 % ton.

Corn and Oats, 410 p ton.
HIDES, PELTS AND FURS.
Perkins & Hess pay as follows:
HIDES.
Green 19 th 51/0 K Calf ching macon
Part cured 7 @ 7½ Full cured 7 @ 8 Description of cured 7 @ 9 Description of cured 7 @ 9
Full cured 740 8 Descon skins
Dry hides and kips 8 @12
SHEEP PELTS.
Old wool, estimated washed & b 25 @28
Tallow 3 @ 33
WOOL.
Fine washed \$ 10 25@28 Coarse washed20@2
Medium27@30 Unwashed 2
FURS.
Bear
Beaver 4 00@ 6 0
Badger 75@ 1 0
Wild Cat 5000 7
House Cat 10@ 2
Fox, red 1 00@ 1 4
" cross 3 00@ 5 0
" gray 1 00@ 1 2
Fisher 4 00@ 8 0
Linx 3 00@ 8 0
Mink 30@ 7
Martin 1 00@ 1 5
Otter 5 00@ 8 0
Coon 46@ 10
Skunk 1 00@ 1 1
Wolf 2 00@ 3 0
Muskrat, winter 12@ 1
" fall 06@ 0
Deer. # 10 500 2
These prices are for prime skins only.
OILS.
ILLUMINATING

3	
)	OILS.
	ILLUMINATING.
	Water White 113
8	Water White. 113 Michigan Test. 103
ā	LUBRICATING.
	Gasoline 11
)	Capitol Cylinder363
)	Model Cylinder313
,	Shield Cylinder
	Eldorado Engine23
1	Peerless Machinery
١	Challenge Machinery
۱	Donoffine
	Paraffine
1	Black, Summer, West Virginia9
4	Diack, 20 10 30 10
1	Black, 15 C. T
,	Zero 123

MISCELLANEOUS. Henflock Bark-Tanners all have large supplies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 % to for clean washed roots.

Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off. FIELD SEEDS.

Groceries.

WHOLESALE PRICE CURRENT.

	promptly and buy in full packages.	1
	AXLE GREASE.	
	Crown 80 Paragon 2 10	0
	BAKING POWDER.	
	Acmé, ¼ 15 cans, 3 doz. case	005555
	Arctic, ½ 15 cans, 6 doz. case. 44 "	500000
	BLUING.	
ı	Dry, No. 2	

Arctic 8 oz						7 2
Arctic 16 oz						12 0
Arctic No. 1 p	epper	box	C			2 0
Arctic No. 2		44				3 0
Arctic No. 3	**					4.0
			OMS.			
No. 2 Hurl No. 1 Hurl	1	75	Comm	on W	nisk	9
No. 1 Hurl	2 00@2	25	Fancy	Whit	k	1 0
No. 2 Carpet	2	25	Mill			.3 7
No. 1 Carpet	2	50	Wareh	ouse		2 7
Parlor Gem	3	00				
	CAN	NE	D FISH.			
Clams, I to, Li	ttle Ne	eck.			1	10

	Parlor Gem3 00	-
	CANNED FISH.	
3.	Clams, 1 th, Little Neck. 1 Clam Chowder, 3 th 2	15
	Cove Oysters, 1 to standards90@1	00
=	Cove Oysters, 2 b standards	75
	Lobsters, 1 to pienie	75
ee		65
e	Lobsters, 1 to star	00
	Lobsters, 2 th star	nn
15		50
	Mackerel, 5 to fresh standards	25
	Mackerel in Tomato Sauce, 3 tb	25
	Mackerel, 3 to in Mustard7	25
	Mackerel, 3 b soused	25
1	Salmon, 1 to Columbia river	60
e-	Salmon, 2 to Columbia river	80
at	Sardines, domestic \\s	18
	Sardines, domestic 1/28 100	@1
	Sardines, Mustard 1/8	10
	Sardines, imported 1/8	12
	Trout, 3 1 brook 4 (00
ic	CANNED FRUITS.	00
	Apples, gallons. standards3	25
8	Blackberries, standards	20
18	Cherries, red standard1	10
	Damsons	10
	For Diame standards	N
	Egg Plums, standards	6
d	Gooseberries95@1	1 0

CANNED FRUITS.
Apples, gallons, standards
Blackberries, standards
Damsons 10 Egg Plums, standards 12
Gooseherries
Green Gages, standards 2 b
Peaches, standards 16
Peaches, seconds
Pineapples, Johnson's sliced 2 6
Pineapples, Johnson's, grated
Raspberries, extra
Strawberries 1 2 Whortleberries 9

	CANNED VEGETABLES.
	Asparagus, Oyster Bay2 50
	Beans, Lima, standard
5	Beans, Stringless, Erie
	Beans, Lewis' Boston Baked 1 60
•	Corp, Archer's Trophy
	" Morning Glory 1 00
•	" Manla Loaf
	Peas, French 150
	Peas, extra marrofat
ı	Peas, soaked75
H	Pumpkin, 3 to Golden 1 00
۹	Succotash, standard85@1 10
ı	Souash
ı	Tomatoes, standard brands 1 05
ı	CHEESE,
60	

Tomatoes, standard brands	.1 0
CHEESE,	
Michigan full cream	%@14 @14
CHOCOLATE.	
Baker's	
COCOANUT.	
Schepps, 1s	@25
" ls and ½s	@26
" 1/28	@27
Is in tin pails	@27
/28	@28
Maltby's, Is	@23
1s and ½s	@24

	18 and ½8		@24
	1/28		@241
	Manhattan, pails		@20
	Peerless		@18
		FEES.	910
	Green.	Roasted.	
	Rio	Rio16	@18
	Golden Rio17 @19	Golden Rio18	@20
	Santos15 @17	Santos	20
	Maricabo16	Maricabo1	
	Java23@25	Java	
	O. G. Java20 @22	O. G. Java 23	
1	Mocha23	Mocha27	
	COFFEES-	-PACKAGE.	65mc
		60 the 100 the	300 th
	XXXX	19% 193	193
	Arbuckle's	19% 193	193
	Dilworth's	195	1074
		107	5

COFFEES-PAC	KAGE.		
	60 lbs 10	10 tbs 3	001
XXXX	1934	19%	19
Arbuckle's	19 %	19%	19
Dilworth's		195%	
Standard		191%	
German		191%	
Lion		191%	
Lion, in cabinets		2014	
Magnolia		191%	
Royal		185%	18
Eagle	191/6	191%	19
Silver King		24	24
Mexican			18
CRACKERS AND SW	EET GOOD	os.	
	X	XXX	48
Kenosha Butter			6
Seymour Butter		5	
Butter		5	
Fancy Butter	41/2		
S. Oyster		5	

и	City Soda		
۹	Soda		51%
4	Milk		772
	Boston		
8	Cucham		
1	Graham		
1	Oat Meal		
	Pretzels, hand-made		
3	Pretzels		
1	Cracknels		
1	Crackness		
0	Lemon Cream	7	8
9	Sugar Cream	7	8
9	Frosted Cream	- 77	1
3	Ginger Snaps	**	8.
١	No I Cingon Coope	*	0 ,
1	No. 1 Ginger Snaps		
1	Lemon Snaps		121%
1	Coffee Cakes		814
3	Lemon Wafers		072
ı	Imphloe		
ı	Jumbles		
ı	Extra Honey Jumbles		
ı	Frosted Honey Cakes		

	Bagleys Gems
	Seed Cakes
	S. & M. Cakes
	CORDAGE.
	60 foot Jute 1 00 50 foot Cot
	72 foot Jute 1 25 60 foot Cot
	40 Foot Cotton 1 50 72 foot Cot
	DRIED FRUITS-FOREIG
1	Citron
	Currents
1	Lemon Peel
1	Orange Peel
ı	Prunes, French, 60s
1	Prunes, French, 80s
ı	Prunes, Turkey, new
ı	" " old
ı	Raisins, Dehesia
1	

..22

Cream Gems...

Raisins,	Londo Califo Loose	on Layers ornia " e Muscatels ras, 28s 9	9999
Raisins.	Sulta	mas	6
Raisins,	Valer	neia, new	000
	FL	LAVORING EXTRACTS.	
Jennings	SIST.	Lemon. 1	Vai
"	**	4 oz 1 50	
"	**	6 oz	3
**	**	8 oz 3 50	9787
**	**	No. 2 Taper1 25	
**	**	No. 4 "	
		½ pint, round4 50	

shkosh, No. 8	ì
wedish	l
ichardson's No. 8 square 1 00	ì
ichardson's No. 9 do 150	٠
ichardson's No. 7%, round	١
ichardson's No. 7 do 1 50	٠
lack Strap. MOLASSES. 15@17	
lack Strap	
µba Baking	
orto Rico	
ew Orleans, good	
ew Orleans, choice	
ew Orleans, fancy	
1/2 bbls. 2c extra	
72 DDIS. 2C CXTR	
Olled Oats, bbl5 50 Steel cut, bbl5 50 " ½ bbl3 00 " ½ bbl3 00 " ½ bbl3 00	
" " 1/ bbl 2 00 " " " 1/ bbl 2 00	
" " 00000 2 95	
Cases o 20	
edium @5 50	
" 1/ bb) @5 50	
" ½ bbl. @3 50 mall, bbl	
man, obi 6 50@7 00	
PIPES.	
mported Clay 3 gross	
nported Clay, No. 216, 3 gross. @2 25 aported Clay, No. 216, 2½ gross. @1 85 merican T. D. RICE.	
morican T. D. No. 216, 2½ gross @1 85	
merican 1. D 75@ 90	
hoice Carolina Civilana	
hoice Carolina6½ Java6	
rime Carolina5½ Patna5½	
ood Carolina. 4 Rangoon @534 ood Louisiana. 5 Broken. 34@34 able 6 Japan 74	
able	
SALERATUS.	
eLand's pure54 Dwight's5	
burch's pure54 Dwight's5	
hurch's 5 Sea Foam 54 aylor's G. M. 5 Cap Sheaf 5	
Wiors G. M5 Cap Sheaf5	
% Cless in 5 box lots.	
Pocket F F Daim	
Pocket, FF Dairy. 2 10 Pocket 1 95	
03 th pockets 1 95	
03 lb nockets	

TO TOTAL	
Choice Carolina6½ Java	6
Choice Carolina6½ Java Prime Carolina5½ Patna	54
Good Louisiana5 Broken.	31/031
Table 6 Ignan	074 (907
Table	
DeLand's pure514 Dwight's	
hurch's	
Church's	3%
taylor s G. M Cap Shear	
%c less in 5 box lots.	
Dochet E E Dais	
O Pocket, F F Dairy	2 10
8 Pocket	1 9
to a m pockets	2 3
aginaw or Manistee	85
Diamond C	1 45
Standard Coarse	1 25
Ashton, English, dairy, bit, bacs	75
Ashton, English, dairy, 4 hu hace	2 75
liggins' English dairy bu, bags	70
merican, dairy, 46 bu, hags	22
Rock, bushels	28
Varsaw, Dairy, bu. bags	40
" '/ " "	20
SAUCES.	20
Parisian, ½ pints	000
epper Sauce, red small	@2 00
Perper Sauce, red small	@ 70
Pepper Sauce, green	@ 80
Pepper Sauce, red large ring	@1 2
Pepper Sauce, green, large ring	@1 50
Catsup, Tomato, pints	@ 90
atsub, Tomato, aparts	@1 20
Halford Sauce, pints	@3 50
Halford Sauce, ½ pints	@2 20

opper bauce, red small	(CS	.71
Pepper Sauce, green	@	80
epper sauce, red large ring	@1	2
epper Sauce, green, large ring	@1	50
atsup, Tomato, pints	0	
atsup, Tomato, quarts	@1	
failord Sauce, pints	@3	
Ialford Sauce, 1/2 pints	@2	
· SOAPS		
corn 3 85 Extra Chicago Fa	am-	
Dister 4 (4) ilv	0	0.4
lew Process, 1 tb 3 85 Napkin		75
lew Process, 3 b. 3 96 Towel	*	40
cme, bars3 55 White Marseille	*	20
cme, blocks 3 05 White Cotton Oi	1 5	50
Best American2 93 Railroad	10	50
ireus 3 70 U. G	0	90
gig Five Center3 85 Mystic White	3	40
ickel3 45 Saxon Blue	4	60
hamrock3 15 Palmer's, 100 bar	2	60
due Danube 2 55 Paimer S, 100 Dar	80	50
Slue Danube2 55 " 75 " ondon Family2 30 Star	4	20
ondon Family2 30/Star	3	75
Ground. SPICES. Whole.		
Ground. Whole.	-	-
epper16@25 Pepper	. @	20
llspice 12@15 Allspice	. 8@	10
innamon18@30 Cassia	.10@	11
loves15@25 Nutmegs, No. 1.	. @	60
inger16@20 Nutmegs, No. 2.	. @	50

Shamrock	3 15	Palmer	's. 100 ba	rs 5 5
Blue Danube	2 55	44	775 4	4 4 0
London Family	2 30	Star		9 7
	SDI	CES.		
Ground.	OFT	UES.	Whole.	
Pepper	180095	Donnan	W HOIG.	00
Allspice	196015	Allania		(62
Cinnamon	186090	Coccio	· · · · · · · ·	8@1
Cloves	15@95	Vassia .	W.	10001
Cloves	18@20	Nutme	s, No. 1	@6
Ginger	15@20	Nutme	rs, No. 2	@5
Mustard Cayenne	150050	Cloves		@2
Cayenne				
Vinneferdie Cil.	STAI	RCH.		
Kingsford's Silv	er Glos	s, 1 to pl	gs	@ 7
		6 to bo	xes	@ 74
" D		bulk		@ 61
Pur	e, 1 fb p	kgs		@ 54
Corr	1. I ID D	kore		@ 7
Royal. Gloss, 1 I) packa	ges		@ 53
" " bu	lk			@ 4
Corn				@ 6
Muzzy, Gloss, 1	h nack	2000		@ 53
" " 31	b "			@ 51
" " b	ulk			@ 4
" Corn, 1 #	packa	res		@ 6
Firmenich, new	proces	rloes :	1 1	0 0
to method, new	process	, g1088,	10	@ 53
			1b	@ 51/
	44 1		b	@ 614
- "	Oulk	boxes	orobls	@ 4

		" bulk, boxes or bbls
	"	" eorn, 1 b
		OTTOADO
	Cut Loaf	SUGARS.
	Cubes	
	Powdered	
	Granulated S	andard
	Confections	andard
	Standard A	A
8 44	No 1 White E	
á	No. 1, white E	xtra C
á	No. 2, Extra C.	
	No. 3 C	
	No.4 C	
	New Orleans, i	n hds
	TOBAC	CO-FINE CUT-IN PAILS.
	Cherry	60 Cross Cut
	Five and Seve	n45 Old Jim
á	Magnet	25 Old Time
	Seal of Detroit	60 Underwood's Ca
	Jim Dandy	38 Sweet Rose
Э	Our Bird	28 Major & Co 'o Ct
8	Brother Jonat	han28 Atlas
6	Our Block	60 Royal Game
6	Jolly Time	40 Mule Ear
	Our Lender	33 Fountain
1	Sweet Rose	32 Old Congress

	May Queen	Good Luck
	Dark American Eagle67	Blaze Away
	The Meigs60	Hair Lifter
	Red Bird50	Hiawatha
	State Seal 60	Globa
2	Prairie Flower65	Bull Dog
	Indian Queen60	Crown Leaf
	May Flower70	Hustler
	Sweet Pippin45	*Delivered
	SMOR	CING
	Our Leader	Unit
2	Old Vet 30	Eight Hours
6	Our Leader	Lucky
2	Ruby, cut plug35	Boss

28 Meigs & Co.'s Stunner35 28 Atlas ... 35 .60 Royal Game ... 38 .40 Mule Ear ... 65

Navy Clippings 26	Two Nickel
Leader 15	Duke's Durham
Hard Tack 32	Green Corn Cob Pin
Dixie	Owl
Old Tar 40	Rob Roy
Arthur's Choice22	Uncle Sam
Red Fox	Lumberman
Gold Dust	Railroad Boy
Gold Block30	Mountain Rose
Seal of Grand Rapids	Home Comfort
(cloth)25	Old Rip
Tramway, 3 oz40	Seal of North Caro-
Miners and Puddlers.28	ina. 2 oz
Peerless	Seal of North Caro-
Standard20	lina. 4 oz.
Old Tom18	Seal of North Caro-
Tom & Jerry24	lina, 8 oz
Joker25	Seal of North Caro-
Traveler	lina, 16 oz boxes
Maiden	King Bee, longeut
Pickwick Club40	Sweet Lotus
Minmon IInad 00	

		Tring Doe, Tongeut
	Pickwick Club40	Sweet Lotus
9	Pickwick Club40 Nigger Head26 Holland22	Gravling
2	Holland 99	Soal Shin
4	Gorman	Pod Clares
4	K of I 1974	Red Clover
6	Nigger Head	Good Lu k
넓	Honey Dew20	Queen Bee
8	PLI	UG.
,	Star 39	Splendid
я	Star 39 Old Solder 37 Clipper 34	Red Fox
U	Clipper34	Big Drive
0	Corner Stone34	Chocolate Cream
0	Scalning Knife 24	Nimpod
G	Corner Stone. 34 Scalping Knife. 34 Sam Boss. 34	Dig Five Contes
4	N	big rive center

Ų	Sam Boss 34	Big Five Ce
2	Next 20	Parrot
4	Dainty 44	Buster
0	Old Honesty40	Black Princ
U	Jolly Tar 32	Black Bace
	Jolly Time32	Climax
4	Favorite 42	Acorn
0	Black Bird32	Horse Shoe
Õ	Live and Let Live 32	Vinco
ō	Quaker28	Merry War
0	Hiawatha 42	Ren Frank
0	Big Nig37	Movie
ř	Choon Hood on	Dicale

00	SYRUPS.	
@70	Corn, barrels	. 25@2
@20	Corn, ½ bbls	. 25@2 27@2
10 00	Corn, to gallon kegs.	. 2102
50	Corn, 5 gallon kegs.	
25	Puro Sugar bbl	. @3
75	Pure Sugar, bbl. Pure Sugar, ½ bbl.	. 23@3
00	r dre sugar, 72 bbl	. 25@3
00	SNUFF.	
25	Lorillard's American Gentlemen	
40	" Magachar	
25	Gail & Ax' "Rappee	. @ 5
00	Hannon	- A
	Railroad Mills Scotch.	. @ 3
70 -	Lotzbook	. @ 4
	LOUZDECK	. @13
.1 00	Tenan ordinary	
1 20	Lotzbeck Japan ordinary TEAS.	18@2
1 75		
2 25	Japan fine	35@4
1 50	Japan dust	15@2
1 00	Young Hyson	20005
1 50	Gun Powder	35@5
	Oolong	. 33@55@6
1 00	Congo	25@3
1 00	VINEGAR.	
1 50	30 gr	. 50 gr
1 00	White Wine 08	10
1 50	White Wine 08 Cider 08 York State Apple 08	10
	York State Apple	10
6@17	MISCELLANEOUS.	1,
6@28	MISCELLANEOUS.	
1@30	Bath Brick imported	00
34	do American	75
@50	Burners, No. 1	1 00
2055	do No. 2. Condensed Milk, Eagle brand	1 50
	Condensed Milk, Eagle brand	7 35
	Cream Tartar 5 and 10 % cans	@ 25
5 50	Candles, Star	@11
3 00	Candles, Hotel	@19
0 00	Camphor, oz., 2 b boxes	@35
	Extract Coffee V C	. @80
5 50	do Felix	. 600
3 50		
7 00	Gum, Rubber 200 lumps.	@25
, 00	Gum Springs	. @35
3 00	Gum, Spruce.	30@35
2 25	Hominy, & bbl.	. @3 00
1 85	Poorl Porler	4@ 41/
	Jelly, in 30 ib pails Pearl Barley Peas, Green Bush Peas, Split Prepared Powder Kee	2% @ 3
90	Peas, Green Bush	@1 15
	Peas, Split Prepared	@ 3
6		
.51/2	Powder, ½ Keg	@2 25
20.50	Sago	0

CANDY, FRUITS AND NUTS.

Sauerkraut

	Putnam & Brooks quote as follows:	
	STICK	
	Standard, 25 b boxes 8	400 9
	Twist, do	@ 9
١	Cut Loaf do	@10
	MIXED	COLO
	Royal, 25 th nails	
	Royal, 200 to bbls	@ 9
	Evtra 25 th noils	@ 8
	Extra, 25 th pails	@10
	Extra, 200 b bbls	@ 9
	French Cream, 25 to pails	@113
	Cut loaf, 25 lb cases	@10
	Broken, 25 ID Dails	@10
	Broken, 200 to bbls	@ 9
	FANCY-IN 5 th BOXES.	
	Lemon Drops	210
	Sour Drops	@12
	Peppermint Drops	@13
	Chocolate Drops	@13
	Chocolate Drops	14
	H M Chocolate Drops	18
		10
	Licorice Drops	22
	A B Licorice Drobs	12
		14
	Lozenges, printed	15
	Impowiala	
	Imperials	14
	Imperials	14 15

	Broken, 20 ib bbls	(
	FANCY-IN 5 ID BOXES.	
	Lemon Drops	
	Sour Drope	(
	Sour Drops.	(
1	Peppermint Drops	(
•	Chocolate Drops.	
)		
,		
١		
١	A B Licorice Drops	
١	Lozenges, Diain	
١	Lozenges, brinted	
ì	Imperials	
	MOLLOES	
	Cream Bar	
	Molasses Bar	
	Carameis	
	Hand Made Creams.	
	Plain Creams	
	Decorated Creams.	
	String Pools	
	String Rock.	
	Burnt Almonds.	
	Wintergreen Berries	
	FANCY-IN BULK.	
	Lozenges, plain in pails	6
i	Lozenges, plain in bbls	0
ı	Lozenges, printed in pails	V

•		18
5	Hand Made Creams	18
0	Plain Creams.	
	Decorated Creams	16
0	Decorated Creams	20
0	String Rock	13
5		22
5	Wintergreen Berries	
		14
0	FANCY-IN BULK.	
0	Lozenges, plain in pails	011
5	Lozenges, plain in bbls	@11
5	Lorenges, plain in bols	@10
0	Lozenges, printed in pails	@12
	Lozenges, printed in this	@11
	Chocolate Drops, in pails	@12
0	Gum Drops in pails	
ŏ	Cum Drops in bals	@ 6
ĭ	Gum Drops, in bbls	@ 5
	MOSS Drops, in pails	@10
0	MOSS Drous, in phis	60 9
0	Sour Drops, in pails	@12
8	Imporiale in polle	
	Imperials, in pails.	@12
	imperials in obls	@11
	FRUITS	-
	The same of the sa	

Mass Description of the Mass o
Moss Drops, in bbls
SOUP Drops, in pails
Imperials, in pails.
Imperials, in palls.,
Imperials in bbls
FRITITS
Bananas Aspinwall
Oranges, California, fancy
Onanges, California, Tancy
Oranges, California, choice
Oranges, Jamaica, bbis
Uranges, Florida 2 Foot of
Uranges, valencia cases
Oranges, Messina
Oranges, Naples
Lomona cheles
Lemons, choice
Lemons, lancv
Lemons, California 2 77
Figs, layers, new, % b
Vice Dace 50 5
Figs, Bags, 50 lb
Dates, Iralis do
Dates, 1/4 do do @ 61/4
- W DV

Datos elsin	@ 03
Dates, skin	
Dates, % skiii	
Dates, Pard III in hov 39 th	@10
Dates, Fard 50 ID box 30 th	@ 01
Dates, Persian 50 lb box # lb	00 07
Ding Apples to des	@ 8
Pine Apples, \$\text{\cappa}\ doz	
NUTS.	
Almonds, Tarragona19	@20
" Ivaca18	@101
" California	(C) 103
Progile California	-
Brazils 12	@123
Chestnuts, per bu	-
Filderts, Sicily	@12
Walnuts, Grenoble	@ 9
Manuel, Grenoble	@17
Marbo	123
" French	

California. Capper 35 Pecans, Texas, H. P. Missouri. Cocoanuts, \$\overline{\pi}\$ 100.

The Grand Rapids Packing & Provision Co. uote as follows:

6660		
	PORK IN BARRELS.	
	Mess, Chicago packing11.	7
.30	Mess, new	6
24	Short Cut, new	2
30	S D Pooth clear	7
15	S. P. Booth, clear	7
24	Clear, A. Webster, new	7
	Extra clear pig, short cut.	0
40	LEAUTA CIERT, DERVV	n
26	Clear dull, short cut.	O
16	Boston clear, short cut 14	•
26	Clear back, short cut	2
28	Standard clear, short cut, best	~
25	betterd crear, short cut, best	D
38	DRY SALT MEATS-IN BOXES.	
18	Long Clears, heavy	
	" modium	13
25	" medium	3
60	Short Class light	13
	Short Clears, neavy	
48	do. medium	
	do. light	
48		
	SMOKED MEATS-CANVASSED OR PLAIN.	
45	Hams, average 20 bs11	e
20	" " 16 lbs	1
		-2

25	medium	63
60	" light	63
00	Short Clears, heavy	07
48	do, medium	
48		
	do. light	
48	SMOKED MEATS—CANVASSED OR PLAIN.	
45	Hams, average 20 lbs	11
10	16 108	111
10	" 12 to 14 lbs	112
42 22	" pienie	11%
22	" pienie	77
32	" boneless	91
32	best boneless	103
30		
32	Dreaklast Bacon, boneless	O
96	Dried Beef, extra	ä
26 22	" ham prices	10
44		12
	LARD.	
38	Tierces	63
40	30 and 50 to Tubs	63
40		07
40	LARD IN TIN PAILS.	
25	20 th Pails, 4 pails in case	-

.32	Breakfast Bacon, boneless
.26	Dried Beer, extra
.22	" ham prices1
00	LARD.
38	Tierces
40	30 and 50 to Tubs
40	LARD IN TIN PAILS.
35	20 th Pails, 4 pails in case
33	o in Palis, 20 in a case.
42	D ID Palls, 12 in a case
35	10 th Pails, 6 in a case
35	
35	BEEF IN BARRELS.
	Extra Mess Beef, warranted 200 lbs 7
42	Boneless, extra12

Drugs & Medicines

State Board of Pharmacy. Year-Jacob Jesson, Muskegon. Years-James Vernor, Detroit. E Years Ottmar Eberbach, Ann Arbor. Years-Geo. McDonald, Kalamazoo. Years-Stanley E. Parkell, Owosso. dent-Ottmar Eberbach. eretary—Jacob Jesson, easurer—Jas. Vernor. ext Meeting—At Grand Rapids, March 1.

Michigan State Pharmaceutical Ass'n. Michigan State Pharimscentical Ass I.

President—Frank J. Wurzburg, Grand Rapids.

First Vice-President—Mrs. C. W. Taylor, Loomis.

Second Vice-President—Henry Harwood, Ishpeming.

Third Vice-President—Frank Inglis, Detroit.

Secretary—S. E. Parkill, Owosoo.

Treasurer—Wm. Dupont, Detroit.

Executive Committee—Geo. W. Crouter, J. G. Johnson.

Frank Wells, Geo. Gundrum and Jacob Jesson.

Local Secretary—Guy M. Harwood, Petoskey.

Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884

President—Geo. G. Stekettee. Vice-President—H. E. Locher. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—Fresident, Vice-President and Se

Joard of Censors—Flestern, The retary.
Joard of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond.
wen, Isaac Watts, Wm. E. White and Wm. L. White.
Jommittee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Jommittee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Jommittee on Pharmacy—W. L. White, A. C. Bauer and
Jeace Watts. Ommittee on Associated States and month. Annual Meeting—First Thursday evening in November Next Meeting—Thursday evening, Feb. 3, at THE TRADE MAN office.

Saginaw County Pharmaceutical Society

President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Har.
ilton, H. Melchers, W. H. Keeler and R. J. Birney.
Regular Meetings—Second Wednesday afternoon is Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

President—A. F. Parker.

First Vice-President—Frank Inglis.

Second Vice-President—J. C. Mueller.

Secretary and Treasurer—A. W. Allen.

Assistant Secretary and Treasurer—H. McRae.

Annual Meeting—First Wednesday in June.

Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Ass'n. President—R. F. Latimer. Vice-President—C. D. Colwell.

etary—F. A. King. asurer—Chas. E. Humphrey. rd of Censors—Z. W. Waldron, C. E. Foot and C. I Haskins. Annual Meeting—First Thursday in November. Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association. President—I. C. Terry. Vice-President—P. VanDiense. Secretary and Treasurer—Geo. L. LeFevre. Regular Meetings—Second and fourth Wednesday each month.

Oceana County Pharmaceutical Society. President—F. W. Fincher. Vice-President—F. W. Van Wickle. Secretary—Frank Cady. Treasurer—E. A. Wright.

Mason County Pharmaceutical Society. President—F. N. Latimer. Secretary—Wm. Heysett. Treasurer—W. H. Taylor. Meetings—Second Wednesday of each month.

Beware of Soap Powders.

From the American Analyst. Soap powders have lately made consider able headway against lauudry soaps, and deem it worthy of notice, but when we consoaps is due to causes which are doing in calculable injury to the public it becomes fits they enable the manufacturer to pocket, should be dried slowly under sheds. and to the worse feature that they cater to the laziness of servants and slovenly housekeepers by cleansing clothes without rubbing, but of course, at the expense of the fabric. It is only necessary to show how soap powders are made to put careful housekeepers on their guard. To every 250 keepers on their guard. To every 250 of local organization among the druggists pounds of curd soap made as alkaline of this county.

ever present in a soap in excess of the small proportion which the grease will neutralize, act upon the fabric by eating the to draw customers. fibres just as acid dropped upon the same fabrics would do, will explain all. Our ad-

vice to housekeepers is to strictly prohibit the use of all soap powders. Salicylic Acid as a Preservative.

The use of this valuable preservative and antiseptic has of late been the subject of much adverse comment and critcism in French scientific circles. The controversy has been taken up by the German press, and a recent issue of a leading journal contained an able editoral, in which, after reviewing its value as a means of preserving articles of food and preventing fermentation. the author refers to its commendation at various periods by the highest medical authorities in France, and reproduces a declaration published in March, 1881, over the signatures of twenty-one leading physicians, professors and managers of hospitals, fore; and in times when cholera has pre etc., in Paris, who stated that 'the use of vailed in London and Paris, those employ salicylized beverages and food, as was then ed in the perfumery factories have escaped customary and increasing in favor, should its ravages. not only be permitted by city authorities, but that in many respects it was to be accepted as an evidence of progress."

salicylic acid as a preservative in beverages, hard water, but only to the extent to which no two seem to agree. Its prohibition in the quantity of borax used is soluble and France has been heralded and favorably any excessive quantity of borax, either in commented upon by its advocates, while the soap or in the water, will set dirt. the opponents of this official interdict can Borax cannot be put in a boiled soap before scarcely find terms sufficiently caustic con- the salt is used, as it will wash out just as demning its promulgation. Between the glycerine does. A concentrated solution of warring scientists, chemists, physicians— borax can be crotched in after the soap is A LSO—Many other stocks, the particulars of which we will furnish on application. real and bogus-it is sincerely hoped some made and the salt water has run off; then it positive knowledge concerning the use and will stay. After all, borax in soap is a deabuse of salicylic acid, as employed in lusion, and only gratifies a whim. Any drinks and food, will be definitely agreed well-made soap is just as good without upon one of these days.

The Drug Market.

The formation of a new pool of the manufacturers has resulted in an advance of cent. Iodine, which was quoted at \$2.75 on spheres. the 5th inst., and iodide potash, which was quoted at \$2.45, have advanced to \$4 for the first, and \$3@\$3.25 for the latter. All check. other preparations have advanced proportionately, being quoted as follows, inclusive:

Ammonium, Iodide. senic
adium
alcium
opper
odoform
5.23
Iron, Iodide
44
Iron, Iodide
Magnesium, Iodide
Manganese,
Mercury,
Red Sulphur,

Insed powders has again advanced, being Where? manufacturing a new explosive, in which training them and letting them have a large carbolic acid is an important feator and share of the month of the control of the contr has made large contracts for crude acid. This, together with short supplies here, has advanced the article to 40@45c. Very spring, when the demand is large for disinfectant purposes. Glycerine has again advanced, being now quoted at 251/2c in fifty pound cans and 28@30c for smaller quantities. Oil cubebs, in sympathy with the berries, has advanced to \$11@\$11.50. York at less than cost of importation. Buchu leaves are scarce and hardening

The Cultivation of Licorice in California

in price.

A farmer in California, who is extensively engaged in the cultivation of licorice, writes as follows to the Crescent City Drug and Trade Review:

The licorice plant is hardy and easy to raise, and when you once get it started it is keep strict accounts, and not to allow there for all time. It will grow on almost wealth to go from you without clearly unany kind of soil, but will give the best results in low, moist land. If it is overflowed even for a month at a time it will do no missal is a duty many merchants owe to harm; and, once it is fairly started, stock cannot injure it. It is cultivated as corn, planted in drills, in rows four feet apart, and, once started, all the cuttings needed can be easily raised. The best time to transplant the root is from Christmas to April, and the crop can be gathered any time from we are informed by good authority that the October to March; when gathered it should sale of laundry soaps has fallen off over be put on high dry ground in piles, and delicate flavor of the roots. Cold weather, sider that this crowding out of laundry while the plant is still in the ground, does not injure it, as is shown by the fact that it has been grown where the temperature has our duty to raise a warning voice. Soap been as low as 25 degrees below zero. powders owe their success to the large pro- Where frosts prevail after the gathering it

> Organization in Otsego County. ELMIRA, Jan. 5, 1887.

F. J. Wurzburg, Grand Rapids: DEAR SIR—Some weeks ago I received from you a circular, stating that I was ap-pointed a committee to work up the matter

vats, when from 450 to 500 pounds of salsoda is added by raking the mass together. This, when cooled, hardens and is ground up, making the ordinary soap-powder of the market. Many a man has wondered why his linen wears out so rapidly. A perusal of this paragraph, with the remark perusal of this paragraph, with the remark only two articles (proprietary) vary in price odded that caustic and salsoda both, when"Safe Cure" and Kennedy's "Discovery." True, it would be desirable to put these goods on a paying basis; but it is impossible, as grocery men sell them at any price

Very truly yours, N. P. BLAKESLEE, M. D.

Aromatic Remedies.

From the Boston Journal of Chemistry The aroma of red cedar is fatal to hous moths; the aroma of black walnut leaves is fatal to fleas. It is a matter of common observation that persons engaged in the business of making shingles from odoriferou cypress timber in malarial districts are rarely, if ever, affected by malarial diseases, and that persons engaged in distilling turpentine do not suffer from either malarial diseases or consumption. It is said that when cholera was epidemic in Memphis. Tenn., persons working in livery stables were entirely exempt from it. It is affirmed that since the distruction of the clove trees on the island of Ternate, the colony has suffered from epiedemics unknown be-

Borax in Soap.

Much popular error exists about the use Of the many opinions affecting the use of of borax in soap. A little borax will soften borax.

Maxims for Merchants.

From the Dry Goods Chronicle. In commercial life there are as many opiodine and its preparations about 50 per portunities of doing good as in other

> most trivial character, in any bill, note or check.
>
> Citricum ... Hydrochlor ... hydrochlor ... hydrochlor ... hydrochlor ... Sitrocum ... Oxalicum ... Calledian ... Never make any alteration, even of the In order to make business pay, there is

nothing like having a moderate but well Tannicum. selected stock and small expenses.

Keep your accounts well in hand, watch them. Order fairly for your wants. Keep your stock moderate and in good shape.

The knowledge required for a successful upon you in the matter of self-education.

The general discontent with moderate means and safe and honorable profits is the most prolific source of commercial demoralization.

Let every trader put the questions to him-Let every trader put the questions to himself: Am I keeping within the limits of my capital? Is there villainy somewhere?
Where?

The secret of finding good partners is in the secret of finding good partners is in the secret of the secret of finding good partners is in the secret of the secret of finding good partners is in the secret of the secret of finding good partners is in the secret of the secret of finding good partners is in the secret of the secret o

now 38@40c. The French government is The secret of finding good partners is in

the spot. The average gains in trade in which large fortunes are made are lower than those in much higher prices are looked for in the which gains are slow, though comparative-

Have your business thoroughly under Canary seed is very firm, and an advance is looked for soon, as it is being sold in New stocks, with light expenses, will win the day every time.

The laboring classes of all civilized nations have been and are poor, notwithstanding the fact that nearly all wealth is the production of labor.

There can be no real over production unless a large surplus remains after all the people have been fully supplied with the necessaries and comforts of life.

Be careful not to exceed your means, to derstanding why and how it does so.

To take in a partner with power of distheir families,, for if death should overtake them their business would be closed.

The productiveness of capital, like every other mortal thing, has its laws and its limits, the transgression of which is visited by penalties as severe as they are sure.

Just stop and think for a moment how many dollars' worth of goods will have to be sold to obtain the money to make up the loss twenty-five per cent. If this were merely turned over several times, but must in dry- of a \$30 or \$40 account. Computing the net of commercial importance, we should not ing be kept from frosts, as that injures the profits at fifteen per cent., between \$200 and \$300 worth of goods will have to be sold for cash to make it up.

> A Good Appointment. The appointment of Stanley E. Parkell,

of Owosso, to the position of member of the State Board of Pharmacy in place of F. H. J. Van Emster, of Bay City, whose term expired January 1, will be particularly acceptable to the pharmacists of Michigan, and especially so to the younger element, which has heretofore been ignored in the composition of the Board. Mr. Parkell is a "hustler," in all the term implies, and his pounds of curd soap made as alkaline as possible, are added from 15 to 20 per cent. of caustic soda (good laundry soaps hold only from 5 to 7 per cent. of caustic soda), which as soon as finished is run into vats, when from 450 to 500 pounds of salsoda is added by raking the mass together.

of this county.

I delayed purposely until after the holidays, thinking it best to do so. And now I hardly know how to begin.

What is to be gained? What are the inducements for organization? I write to you for pointers, that I may be the better able to present the objects favorably to other druggists. I have obtained Grand wanning labeled to commend the appointment will do much to dispel the distrust with which certain portions of the Picis Liquida, (gal. 50).

> The Detroit News says that Stanley E. Parkell, the newly-appointed member of the Board of Pharmacy, was not personally Althae . known to Governor Luce, who appointed him solely on the unanimous recommenda-

CINSENC ROOT.

Spigelia
Sanguinaria, (po. 15)...
Serpentaria
Senega
Seniga, Officinalis, H...
Mex. Mills & Goodman, Props. Seilax, Ome...
Snilax, Ome...
Scillae, (po. 35).
Symplocarpus, Foetidus, po. 30).
Valeriana, English, (po. 30).
German...
SEMEN. 357 South Union St., Grand Rapids, Mich.

WANTED-A graduate of Pharmacy and registered Pharmacist to take charge of store. Will pay good salary for right man or will sell part interest in stock if desired.

FOR SALE—Stock of \$1,400 in town of 800 in-habitants in Eastern part of State. Rea-son for selling, poor health. Doing good bus-iness.

FOR SALE—Stock of about \$2,000 well located on one of principal business streets in Grand Rapids. Doing fine business. Reason for selling, poor health.

INOR SALE—Part interest in stock of about Nigra.

To DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

Michigan Drug Exchange, 357 South Union St.,

WHOLESALE PRICE CURRENT.

ACIDUM.

Benzoicum, German...... Carbolicum

Carbonas...... Chloridum Abies, Canadian.... Haematox, 15 b boxes..... which gains are slow, though comparatively sure.

The longer I live (says an old merchant)
the more I am convinced that a compact,
economically managed business is the most

Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sol.
Solut Chloride.
Sulphate, com'l, (bbl. 75).
pure.

CUMM.

"Socotrine, (po. 60).

Ammoniae
Assafoctida, (po. 25).
Benzoinum
Camphorae
Catechu, Is. (½s, 14; ½s, 16).
Euphorbium, po
Galbanum
Gamboge, po.
Gualacum, (po. 45).
Kino, (po. 25).
Mastic.
Myrrh, (po. 45).
Opli, (po. 4 75).
Shellac
"bleached
Tragacanth Tragacanth
Tragacanth
Absinthium
Eupatorium
Lobelia

Majorum
Mentha Piperita.

"Vir Rue Tanacetum, V. Thymus, V.

Absinthum OLEUM.
Amygdalae, Dulc
Amydalae, Amarae
Anisi Anisi
Auranti Cortex
Bergamii
Cajiputi
Caryophylli
Cedar
Chenopodii
Cinnamonii
Citronella .2 00@2 75 @ 75

Copaiba Cubebae Exechthitos. Erigeron ... Gaultheria

Calamus.
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 35).
Hellebore, Alba, po.
Inula, po.
Ipecac, po.
Jalapa, pr.
Maranta, ¼s.
Podophyllum, po.
Khei

cut..

Apium (graveolens)... Bird, 1s... Carui, (po. 20)......

Cannabis Sativa.

Dipterix Odorate

Foenugreek, po...

Florida sheeps' wool, carriage ...

Hard', for slate use..... Yellow Reef, do

MISCELLANEOUS.

Æther, Spts Nitros, 3 F.

Æther, Spts. Nitros, 1 F.
Alumen
Alumen, ground, (pq. 7).....

ydonium.

Bromide Chlorate, (Po. 22)... Prussiate

tion of the other members of the Board.

Peck Bros., Druggists, Grand Rapids, Nich Michigan Drug Exchange.

FOR SALE—Stock of about \$1,200 in town of 450 inhabitants. No other drug store in six miles. Physician's practice will be given free if store building is also bought. Doing good business. Terms liberal,

FOR SALE-Part interest in stock of about *\$5,000 in good growing town of 1,800 in-habitants or will sell whole stock at good dis-count. Reason for selling proprietor is prac-ticing physician and cannot attend to both store and practice.

FOR SALE—Stock of about \$4,000 in town of about 2,000 inhabitants in western part of State. Will exchange for good farm.

Grand Rapids.

Balm Gilead Bud	38@	40
Bismuth S. N	15@2	
Cantharides Russian, po	@2	25
Capsici Fructus, po	00	16
aryophyllus, (po. 35)	30@	38
kra Alba, S. & F.	603	75 55
Cera Flava	220	30
Cassia Fructus	@	15
Centraria	@	10
etaceum Thloroform Thloroform, Squibbs Thloral Hydrate Cryst 1 Chondrus 1	38@	40
Chloral Hydrate Cryst1	50@1	75
inchonidine, P. & W	1300	15
Chondrus Cinchonidine, P. & W Cinchonidine, German Corks, see list, discount, per cent Creasotum	9@	14
reta, precip.	@	50
Creta prep	5@	6
reta Rubra	60	10
rocus	25@	30
Cupri Sulph	1000	12
Oextrine Ether Suiph Emery, all numbers Emery, oc.	68@	70
mery, po	@	6
Emery, po Ergota. (po. 60).	50@ 12@	60 15
	0	23
Jambier Gelatin, Coopor Gelatin, French Jlassware flint, 70&10 by box. 60&10, le Jlue, Brown	70	15
Hassware flint, 70&10 by box. 60&10, le	40@ ess.	60
Glue, Brown	9@ 13@	15 25
	51/2@	30
Frana Paradisi	25@	15
Tydrare Chlor Mito	@	75 65
Hydrarg Chlor. Cor. Hydrarg Oxide Rubrum	@	85
Iydrarg Ammoniati Iydrarg Unguentum	@	00 40
Iydrargyrum	25@1	$\frac{65}{50}$
ndigo	75@1	00
odoform	@5	15
odoform .iquor Arsen et Hydrarg Iod .iquor Potass Arsinitis	100	27 12 00
woonedings	85@1 55@	$\frac{00}{60}$
Jacis Sulph, (bbl. 1½)	60@	65
Jannis, S. F.	90@1	00
Moschus Canton	35@2	60 40
Trans to make (no 00)	@	60 10
Os. Sepia	18@	20
Nux Contex, (po. 20) S. Sepia Sepsin Saac, H. & P. D. Co Picis Liq. N. C., ½ galls, doz Picis Liq., quarts Picis Liq., pints 'il Hydrarg, (po. 80)	@2	70
Picis Liq., quarts	@1	40 85
Pinor Nigro (no 99)	@	50 18
Piper Alba, (po. 35)	@	35
Plumbi Acet	14@	15
Potassa, Bitart, com	@	40 15
Potass Nitras, opt	8@	10
Pulvis Ipecae et opii1	10@1	20 00
Piper Alba, (po. 35) Pix Burgun Plumbi Acet. Potassa, Bitart, pure Potassa, Bitart, com Potass Nitras, opt Potass Nitras, opt Potass Nitras. Pulvis Ipecae et opii Pyrethrum, boxes, H. & P. D. Co., doz. Pyrethrum, pv Puninia, S, P. & W Puninia, S, German Rubia Tinetorum Baccharum Lactis, pv Balacin Bantonine Barro W	38@	40
Quassiae Quinia, S, P. & W	8@ 65@	$\frac{10}{70}$
Quinia, S, German	60@ 12@	65
accharum Lactis, pv	@	13
Sanguis Draconis	15@2 40@	$\frac{25}{50}$
santonine sapo, W sapo, M sapo, G seiditz Mixture	12@	50 14
Sapo, M	8@	10
eidlitz Mixture	@	15
Sinapis	@	18 30
Snuff, Maccaboy, Do. Voes	@	35
Soda Boras, (po. 10)	8@	10
loda Carb	2@ 2	35
Soda, Ash	4@	5
eidlitz Mixture sinapis, opt nuff, Maccaboy, Do. Voes nuff, Scotch, Do. Voes soda Boras, (po. 10) soda et Potoss Tart soda Carb soda, Bi-Carb soda, Ash soda, Suiphas pts. Ether Co. spts. Myrcia Dom	50@	55
Spts. Myrcia Dom	@2 @2	00
pts. Myrcia Dom pts. Myrcia Imp. pts. Vini Rect, (bbl. 2 25) strychnia, Crystal sulphur, Subl ulphur, Roll smarinds	@2	35
Bulphur, Subl.	@1 21/2@	31/2
Sulphur, Roll	2%@ 3 8@	10
Terebenth Venice	28@	30
Vanilla	00@16 7@	00
	10.52	- 0

Zinci Sulph... OILS. Whale, winter ... Lard, extra Lard, No. 1 Linseed, pure raw Linseed, boiled Neat's Foot, winter strained.... Spirits Turpentine. PAINTS Red Venetian.
Ochre, yellow Marseilles...
Ochre, yellow Bermuda...
Putty, commercial
Putty, strictly pure...
Vermilion, prime American
Vermilion, English
Green, Peninsular
Lead, red strictly pure...
Lead, white, strictly pure
Whiting, white Spanish...
Whiting, Gilders'
White, Paris American...
Whiting Paris English cliff
Pioneer Prepared Jaints
Swiss Villa Prepare' Puints. 72@ 14

VARNISHES No. 1 Turp Coach
Extra Turp.
Coach Body.
No. 1 Turp Furniture.
Extra Turk Damar.
Japan Dryer, No. 1 Turp.

THE LATEST DISCOVERY. Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES.

CALUMET CHEMICAL CO., Chicago. Mention

STOP THAT COUGH EVERYBODY PROCURE A BOTTLE OF ALLEN'S LUNG BALSAM at any DRUGSTORE TAKE IT FAITH-FULLY, AND

YOU WILL BE Convinced THAT THERE IS BUT ONE REMEDY FOR COUGHS & COLDS Allen'S LUNG Balsam SOLD BY ALL DRUGGISTS 25 \$ 50 \$ \$ 100 Per tile

J.N. HARRISS CO (MITED Scin. 0

..2 25 @2 50 .. 2 00 .. 1 10 .. 85 .. 65

26@ 28 30@ 32 21½@ 31½ 3@ 4 55@ 60

& PERKINS DRUG CO., WHOLESALE **Druggists** 42 and 44 Ottawa Street and 89, 91

IMPORTERS AND JOBBERS OF Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

93 and 95 Louis Street.

Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Cure

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKYS.

We not only offer these goods to be ex-elled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured.

Druggists' Favorite

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

The Michigan Tradesman.

City.

The business men of Boyne City met by appointment last Thursday evening to listen to an explanation of the system in use by the fifty-one other local associations in the State and an exposition of the results communities. The editor of THE TRADES-MAN was present for that purpose, and at the conclusion of his address, it was unanimously decided to proceed with the work of organization. The following representation would be. tive business men then handed in their names for charter membership: R. R. Perkins & Co., A. J. Beardsley, Chase & McIntire, J. C. Schaub, C. C. Batcheller, Robert Crawford, W. J. Lewis & Co., Fred. Helfrich, Wm. Gardner, J. L. Handy and R. S. Hub-

A. J. Beardsley moved that the constitution, by-laws and rules and regulations of trifling, as compared with the results acthe "Plainwell" Association be adopted for complised, that it is really a matter of secthe government of the organization, which was carried.

Election of President being then in order, W. J. Lewis moved that the Secretary cast the unanimous ballot of the Association for R. R. Perkins, which was adopted. The remaining officers were elected in like manner, as follows:

Vice-President—J. L. Handy. Secretary—F. M. Chase.

Treasurer—A. J. Beardsley.

Executive Committee—President, Secretary, Treasurer, C. C. Batcheller and Wm. Business Committee—W. J. Lewis, R. R. Perkins and Peter F. McIntire.

The Bellaire system of blanks was adopted for the use of the collection department and the Executive Committee was instructted to secure the printing of the necessary

quantities of each. The Secretary was instructed to request the editor of the local paper to publish the constitution and by-laws of the Association in his next issue, and the meeting adjourned.

Regular Meeting of the Grand Rapids Retail Grocers' Association.

The regular semi-monthly meeting of the Retail Grocers' Association, which was held last Tuesday evening, was well attended. After the acceptance of one new member, Frank Dyk, the State notification sheet was read, as was also a "Blue Letter," which was adopted by the Association. This sheet is a form which is optional for the grocer to send before reporting the delinquent to the Actuary, stating that the account is past due, and that the grocer's connection with the Association is such as will necessitate a

The matter of increasing the initiation fee and dues was then discussed. President Coye reported that the estimated expenses for the ensuing year would be \$240 and that the present schedule of dues would not be sufficient to meet this. This estimate included the printing of a delinquent list in book-form twice a year, with blank leaves for the addition of new names, and the issuing of a notification sheet every two weeks, containing all the information in the State notification sheets and such other information as may be reported at the previous meeting. After some discussion it was voted not to increase the initiation fee until March, in order to get as many new members as possible before that time. The dues were raised to 25 cents per month, commencing with the first of January.

Jas. Farnsworth mentioned the custom of the former firm of Walker & Farnsworth in treating applicants for credit. Applicants were invariably asked: "Where do you work?" and "Where did you trade last?" If they chose to answer these questions, it gave the firm an opportunity to ascertain their truth, and the questions prevented many unworthy persons from obtaining credit.

The meeting then adjourned.

Organization of an Association at South Boardman.

Agreeable to invitation, the editor of THE TRADESMAN met the business men of South Boardman last Wednesday evening for the purpose of explaining the aims and objects of organized effort among business men. E. Murray was selected to act as chairman of the meeting and Chas. E. Murray was chosen to officiate as secretary. After a thorough explanation of the points above referred to and a general discussion of the subject, W. W. Peck moved that the organization of an association be immediately proceeded with, which was adopted. The same gentleman moved that the "Plainwell" constitution be adopted for the government of the body, which was also carried. The following gentlemen then joined the Association, handing in the initiation fee and a year's dues in advance: H. E. Hogan, W. W. Peck & Co., Dr. S. E. Niehardt, T. P. Shuert, E. Murray, T. A. Jamison, Chas. E. Murray, J. H. Murray.

Election of officers resulted as follows:

President-H. E. Hogan. Vice-President—E. Murray. Secretary—S. E. Niehardt. Treasurer—T. P. Shuert.

Executive Committee—President, Secretary, Treasurer, W. W. Peck and J. H.

On motion of J. H. Murray, the election of the Business Committee was postponed until the next meeting.

The blanks of the Bellaire Association were adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of the

A vote of thanks was tendered Mr. Stowe for his presence and assistance, when the meeting adjourned until Monday evening, January 17.

> A Question of Expense. FIFE LAKE, Jan. 6, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-I was in your office last week, the State and an exposition of the results but did not find you in. Some of the mersecured through organized effort in other chants here would like to know the expense of keeping up a Business Men's Association. I, for one, am ready at any time and think the balance of them will be by a few encouraging words from you, or something near what the running expenses of the associa-Yours truly, E. HAGADORN.

In reply to the above, THE TRADESMAN would say that nearly all the local associations in Michigun are able to maintain themselves on the basis prescribed in the Plainwell constitution—that is, an expenditure on the part of each member of \$2 the first year and \$1 each year thereafter. The expense is so ondary consideration.

Good News from Manton.

MANTON, Jan. 6, 1887.

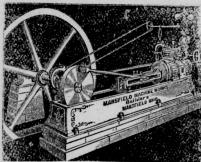
E. A. Stowe, Grand Rapids: DEAR SIR-We had a very interesting meeting of the Manton Business Men's Association last evening, with an almost full representation. Three new firms knocked at the door for admission. Much good is being done by the organization and all the members express themselves as well pleased with the results up to the present time. Several delinquents have been referred to the Executive Committee.

Respectfully,
RINALDO FULLER,
Sec'y Manton B. M. A.

GERMAN L. Winternitz. MUSTARD. Grand Rapids, Mich.

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We guarantee our product to be absolutely pure, containing no rosin, or other adulterations, and equal, if not superior to the best brands on the market.

Our salesmen will call upon the trade during the month of January with a line of samples, and we bespeak for them kind recognition and trial orders. 97 and 99 Canal Street, Very respectfully,

Grand Rapids Soap Co.

FACTORY COR. HILTON & FIFTH AVE.



SELF-RAISING BUCKWHEAT.

Boxes holding 20 5 pound packages, \$4.50 40 2 1-2 32 3 Discount-On lots of 25 boxes or more, 50 cents per box. Order a sample case of

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