VOL. 4.

GRAND RAPIDS, WEDNESDAY, JANUARY 19, 1887.

NO. 174.

We have just purchased a large invoice of

Spring Chicken, Moxie and Eclipsealways in stock.

LNEY, SHIELDS & CO. GRAND RAPIDS, MICH.

LEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS. Orders by Mail and Express Promptly At tended to.

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods. 102 CANAL STREET.

Use Heckers' Standard Manufactures.

APPROVED by PHYSICIANS. Cushman's



MENTHOL INHALER In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bron-

chitis, Sore Throat and Severe Colds, stands without an equal. Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells cadily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstratits efficiency than a half hour's talk. Retail price 50 cents. For CRUCLARS and TESTINONIAIS address H. D. Cushman, Three Rivers, Mich. Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago.

# WANTED

Highest Market Price Paid for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.

71 Canal Street,

GRAND RAPIDS, - MICH.



Importers, Jobbers and Retailers of

Stationery & Sundries,

VOICE OF THE PULPIT.

From the Detroit Tr.bune.

DIARIES

MEMORANDUM

CALENDARS

1887.

Now is the time to make your

Geo. A. Hall & Co.

29 Monroe St.

WANTED

Grand Rapids Seed Store,

71 Canal St., Grand Rapids.

EDMUND B. DIKEMAN,

-AND-

JEWELER.

44 CANAL STREET,

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

ALBERT COYE & SON,

**AWNINGS & TENTS** 

Horse and Wagon Covers,

Feed Bags,

Flags & Banners made to order.

Wide Ducks, etc.

GRAND RAPIDS.

Oiled Clothing,

MICH.

GRAND RAPIDS,

before the stock is broken.

The Rev. F. A. Smart, pastor of the be! Woodward avenue M. E. church, by special Travelers' Association, preached a sermon to commercial travelers on the 9th. The occasion was unusually interesting, from the fact that Mr. Smart is a member of the fraternity and was for more than a dozen years a commercial representative of leadselections to get what you want ing Detroit business houses.

The text was James iv, 13-15: "Go to will go into such a city, and continue there a year and buy and sell, and get gain: others. Whereas ye know not what shall be on the morrow. For what is your life? It is even this or that."

The speaker remarked on the great imcity, state and nation. This is a day of of the two, for he at least does not sail unon the fingers' ends, while within a few days, in Detroit alone, three men have died, each of them reported worth several millions ago was considered an ample fortune. Now it scarcely occasions a passing thought concerning its possessor.

"The great industries of the commonmarvelous in their vast extent and importance. Without wearying you with extended figures, think of some of the more important products of the state. Think of one man in Manistee who is soon to manufacture 2,000 barrels of salt each day-twenty-five carloads every twenty-four hoursnearly a barrel and a half a minute. Think of one saw mill cutting from thirty to forty million feet of lumber, exclusive of shingles, lath and refuse, in a single season. The great Calumet & Hecla copper mines are the largest in the world. Immense quantities are annually mined of the finest iron ore, and from an agricultural standpoint this is one of the 'best fed' states of the 'best fed' country on the face of the earth. No state has better natural re-

"And then glance for a moment at our S. R. Hopkins in The Office. in broad acres and towering business blocks; misdeeds of trusted servants. millions more in pavements, sewerage,

the commercial world.

liquors and tobacco—paying \$116,000,000 of or periodical audits of their accounts. direct tax annually to the government. All "But," says the business man on this side, out the flour bean. gambling, from busket-shop to buncosteerer, would go. Unfair and ruinous The accountants over there are especially If this motto, given by the Lord Christ here there are very few who have been thus They are home-made to suit the trade. They call him. Himself in His matchless 'sermon on the prepared."

and factory, incorporated in every trade- tive few experienced expert accountants in then grinding it to a fine powder. This mark, printed on every bill-head, made a this country. But why? Not because they when artistically mixed with various kinds A Sermon Preached to Commercial Trav- vital part of every business agreement, and lack brains or ambition, but because there of oils, make a good spice for pies and other grounded in every business man's con- has been no demand, comparatively for such good things. It is a growing industry, and science, what an elysium this world would services. Create a demand, and there will well patronized. Some of this powdered

invitation of the Michigan Commercial the procession or get left.' Nevertheless who claim that it is impossible to do busi-Christian at the same time, are given the seeking opportunity to demonstrate their lie direct by such notable names as Wanamaker of Philadelphia, Schumacher and now, ye that say, to-day or to-morrow we Miller of Akron, De Paury of Indiana,

"Even if virtue is at first unrewarded, and you are left in the race for wealth, you then vanisheth away. For that ye ought to possible success. Many are justly finding methods, the article says: say, 'If the Lord will, we shall live and do fault with the whisky business, but it is just as respectable as selling peas for strictly pure ground coffee, or cheating in weight. portance of the commercial interests of Indeed, the whisky-seller is the better man collossal fortunes. Thirty years ago the der false colors, but sells poision straight millionaires of the nation could be counted for the money there is in it, regardless of tion of its affairs by public officials. \* the interests of others. Rectitude pays in Why would it not be well to have a body of dollars and cents. There is no better advertisement for a business house than honof dollars. Fifty thousand dollars not long esty and reliability. If a man does not apof the accounts of companies for the purpreciate such qualities in you, look out for him. He will bear watching.

worth, but how did you get it? Not, what our financial institutions. \* \* " was the magnitude of your transactions, but upon what principle were they conductmen, but can you exhibit a clear balance sheet to God? We need to employ sound business policy right here. We need life insurance-yes, fire insurance, for eter-

Mr. Smart then devoted some time to a portrayal of the many peculiar temptations of traveling men, closing with an earnest, spirited gospel appeal.

Business Safeguards.

facilities for transaction of business, for We often see in some comic illustra nanufacture, etc., both natural and action a take-off on the vigilence of police quired by the genious of our enterprising officers-how numerous they are, excepting Wolverine business men. Our great water where they are needed. Then we often read ways, important railroad system, the tele- in the newspapers of how a prosecuting atgraph and telephone reaching to the re- torney, sheriff or constable has been looking motest country village; our excellent bank- for some lawbreaker with great fear that he ing and postal systems; the prodigious would find what he was looking for. Of on it to indicate that it is coffee?" operations of our boards of trade and ex- course, they would manage to look always change; the celerity and dispatch attained where they were sure the criminal was not. in the shipment of goods by our express Such instances bear a striking resemblance and fast freight lines; palatial steamers, to the great hunt in commercial circles after boudoir cars, even palace cars for horses plans and safeguards for preventing unexand cattle. Think of the millions invested pected failures, embezzlements, and kindred

While business men rush wildly around

"we have no 'Chartered Accountants' here.

be no want in the supply. There could be shell, after being flavored and made into a "But,' say you, 'we must keep up with equipped and thoroughly disciplined for ser-stiff paste, is pressed through moulds into vice within six months a force of many hun- the shape of peppers and cloves. These, the word of God requires you to make this dred able, thorough and experienced ac- mixed with a quantity of the genuine artiworld as elysian as possible. Business men countants for service in our cities if the com- cle, give about all the flavor that is safe mercial world would but offer an induce- for a person to take, and the grocer does ness 'exactly on the square,' and impossible ment. But first make a demand by calling not lose anything, but goes on paying his to be a successful business man and be a into use those who are already prepared and pew rent and building rows of houses the qualifications.

financial journal as the Banker's Magazine rine. Isaac Rich of Boston, and thousands of an article on "Auditing Accounts," in which the employment of experienced expert accountants is heartily recommended. After viewing various proposed schemes for the a vapor that appeareth for a little time and are left with God on your side, the highest prevention of fraud in accounts and business

"One thing, however, can be done that will not interfere in the least with the transaction of business with the public-a more frequent and thorough inspection of the accounts. The best feature of the existing National Banking System is the examinaskilled examiners or auditors, whose duties should consist in making examinations pose of detecting errors and wrong-doing? Surely, no honest official would object to "We should recognize in all the affairs of the examination, for there is always danger life our utter dependence on God, and our of error; in which case, the examiner or wealth of Michigan," said Mr. Smart, "are personal responsibility to Him for all our auditor might see it, and if there were actions, Life is short and uncertain. Death fraud, then it would be exposed. From is sure. We must all stand before the any point, therefore, such examinations are judgment seat of Christ. The question desirable, and if they were made would do there will not be, how much money are you much toward promoting the soundness of

This is about the first time that any prominent financial periodical has so urgented? Not, were you solvent in the sight of ly suggested the importance of expert accountants for the obstruction of peculation and the avoidance of error in the management of business affairs. Some good will should be hoped that when the demand show their capacity and prove their worthiness to meet every requirement. Nothing would go further to promote such a state a of affairs than the systematic organization of the accontants of America into a national body.

> Coffee and Spices Sold by New York Grocers.

From the New York Tribune.

"That is not coffee," said the reporter. "Who said it was?" replied the jolly, rosy-cheeked grocer. "Are there any marks

"No, not particularly; but it certainly

would not do to let every one know it, as it confederates, requiring that there shall be might shake people's confidence in their honor among certain classes of persons who grocery store. The bag, a few beans from violate the laws of the state. They cannot street railways, electric lights. Multiply in dispair (after the thing has happened), which you have just tasted, contains an appeal to the courts for redress, or for any the mighty business interests of our Michi- and the newspapers teem with copious edi- imitation of coffee. It is nothing more than aid or assistance in endeavoring to enforce gan metropolis by the cities upon cities in torials on the impossibility of inventing any flour, and poor flour at that, which has been the contract, so far as it may be in favor of this wonderland of the nineteenth century, device for the prevention of such outrages shaped like the coffee bean and baked one of the parties against the others. and you begin to have some comprehension on commercial life, there quietly exist the brown. If you will take a genuine coffee of the commercial interests of this country. means and devices under their very nose, but bean in your hand and put it alongside the And remember that—to all appearance— so common and plentiful that their eyes, like imitation, you can see that there is a differthe 500,000,000 American citizens in the those of the policeman, trained to look ence in the color. The shape is also differnext century will be wealthier than we are where it is not, fail to discover the true rement, but that is nothing, as the various kinds of coffee vary in shape and size. The flavor, "Such vast interests certainly demand In New York, Philadelphia, Boston, Chi- of course, is not there, but the way the imispecial attention from the ministers of the cago, St. Louis and all large cities of the tation is sold does not require its presence. gospel of Jesus Christ, exercising as they United States, there are from a score to The grocer is not a foolish man. He does do a controlling influence in all the affairs to several hundred thoroughly competent not sell these flour beans for coffee. This of life. The commercial interests of our experts in accounts and business methods. would give the business away. But when nation dominate everything else. I am not If given an opportunity these persons could trade is dull, and the grocer must have per Simmons—the name of his teamster. unaware that I look to-day into the faces throw such safeguards and schemes of pre- something to occupy his mind, it is a pleasof those who represent a class of business vention around the business of merchants, ant recreation for him to mix a quantity of men, who, more than any other, have been manufacturers and corporations as to effect the flour beans with the genuine coffee. make out the word "cranberries" at all, but instrumental in ushering in this epoch of tually avoid at least seventy-five per cent. Then it cannot be easily detected. Only prosperity, unparalleled in our country's of the losses which result from these dread- just enough of flavorless bean is used to ommercial history. For without the ef- ed peculations. The services of these ex- make a little profit. This is not quite onefective, pushing stride of the traveling sales- perts are occasionally brought into requisi- half. When the honest housewife, who men of America, we should never have at- tion. But when? In time to prevent the buys whole coffee so as to get it pure, tained our present position at the head of mischief? Oh, no! but after the mischief grinds up this mixture, and the odor steals has been done. Now, why are their ser- out from the mill, her eyes snap, and she "This great machine is for some great vices not sought for before the trouble laughs at the people who are foolish enough and lasting use. The original purpose of comes? Why are they not engaged to pro- the buy coffee which is ground at the store, doing business is to make money. Money tect as well as to discover what the amount and can be easily adulterated. The taste of is the medium of exchange, it takes capital of the peculation was? The only answer is this compound is not unpleasant, and it will she?" to do dusiness. To obtain capital necessithat such a practice is not customary. I not injure any one. Even the baby can take tates energy and labor. Money-making is a have often spoken to business men on this it with impunity. If the coffee were drunk subject, and by way of illustration referred plain its weakness would be noticeable, but "Viewed in the light of God's word, how to the employment of expert accountants being usually taken with milk and sugar, shall these vast concerns be managed for in England, and to the organization known the fraud is easily detected. Years ago all how easy he get oudt of it I had a letter in the general welfare? The 'golden rule' as "Chartered Accountants" in that countain the coffee was ground in the grocery, but my pocket written two weeks ago, in which teaches that no one has a right to make try. It is almost a universal custom in adulteration was carried on so extensively he says it was all fixed up for his wife to money to the injury of others. This would London and other cities of England, for that the practice was established of buying set der place on fire while he whas off to his destroy much of the most lucrative trade of tradesmen, manufacturers and corporations, the whole bean. This led some inventive lodge. All I had to do to clear Moses is to the country—for instance, the trade in to employ experts who make either special Yankee humanitarian, who believed that too much coffee is bad for the nerves, to bring

competition in trade would come to an end. educated and trained for such work, while pers. Imported? Well, no, not exactly, ing the pig-any one would know what to 20 and 22 force St., Grand Rapids, Mich. | 49 Lyon Street, - Grand Rapids, Mich. | were emblazoned on the front of every store of him. It is true that there are compara- and conceived the idea of heating it and has no chance."

same as if there were a little cream in the cheese, a small quantity of sugar in the glu-It is very gratifying to see in so able a cose, and a taint of butter in the oleomasga-

Combination to Raise Prices Unlawful. Some years ago James R. Keene and others formed a pool to raise the price of lard and employed certain firms in New York and Chicago to purchase lard as brokers. In pursuance of the agreement very heavy purchases and sales were made in both cities. The members of the pool brought suit against the brokers to recover certain profits of which they alleged they had been deprived by the brokers, whom they charged with having made fictitious purchases and sales. The plaintiffs obtained an order compelling the defendants to furnish a statement of their transactions, the defendants opposing on the ground that the transactions were unlawful. The New York Supreme Court, General Term, has just reversed this order, holding that the defense interposed was valid. The court (per Daniels, J.) declares that the law will not permit parties owning property, and comtemplating the purchase and sale of more of it, to combine together to keep it off the market, and in that manner oblige the public to pay a larger price for the article than it would otherwise secure, and adds: Such a combination is an unlawful conspiracy, punishable as a crime. When it may be successfully carried out its effect is to impose upon the public and to oblige individuals having the occasion to purchase the article dealt in to pay more for it than be likely to come from such advice, and it its market value. So far as such a combinotion or scheme may be rendered successcomes the accountants of the country will ful it is little, if anything, less than respectable robbery, which the law will not permit or sustain. \* \* \* It is further well settled, where such a combination or conspiracy may have been carried into effect, that the law will not aid either of the parties in any endeavor, by means of legal proceedings, to secure or obtain his share of the plunder. On the contrary, it will leave the parties precisely where they have placed themselves. It will not interpose to secure to either that advantage which, under the terms of the agreement entered into and executed, he had reason to expect would be conceded to him by the other parties to the unlawful transaction. If perlooks like coffee, and tastes entirely differ- sons devise and enter into schemes or conspiracies of this character they must de-"Ah, you have hit the nail on the head," pend for their remedy upon the application continued the grocer, with a smile. "It of the rule, which may be observed by other

He Got Persimmons.

Henry Clay, who was a neat penman, was quite an enthusiast on the subject of plain handwriting, and was in the habit of telling a story in point about a Cincinnati groceryman who wanted a lot of cranberries and thought he could get them cheap in a little Kentucky town. To this end he wrote to a customer at the place requesting him to send one hundred bushels of cranberries The writing was so bad that the party to whom the note was addressed could not did conclude that his correspondent wanted one hundred bushels of persimmons, which were at once gathered and forwarded, much to the disgust of the Cincinnati man .-Ben: Perley Poore.

"It Didn't Signify Nothing."

'I see that your brother Moses was arrested in Baltimore the other day," he remarked to old Abrahams yesterday.

"Vhell, dot doan't signify nothings, does

"Yes, but he was charged with arson That's a serious offense."

"Dot doan' amount to shucks! Dey say Moses set his store on fire. To show you send on dot letter."

An independent old lady, speaking of "Here is something else interesting. See Adam naming all the animals, said she these beautiful samples of cloves and pep- didn't think he deserved any credit for nam-

look good, but there is little flavor to them. Hotel Proprietor-"We don't allow any mount': 'Whatever ye would that men Now, that is but partially true. He is ig- Some one thought it was a shame to waste games of chance here." Gambler-"This should do to you, do ye even so to them,' norant of what really exists upon all sides the beautiful and nourishing cacoanut shell, isn't a game of chance. My friend here

### KAHN, LOSTRO & CO., FRUITS, PRODUCE, AND GENERAL

73 CANAL ST.,

Commission Merchants. Consignments Solicited, 3 NO. IONIA ST., GRAND RAPIDS

GRAHAM ROYS, Grand Rapids, Mich.

Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises:
1,000 "Blue Letter" Notification Sheets,

for member's use.

500 Copyrighted Record Blanks,

500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office

Fuller & Stowe Company,

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, JANUARY 19, 1887.

Grand Rapids Traveling Men's Association President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by meationing that they saw the advertisement in the columns of this paper.

Delegates from a number of New York City organizations will meet at Washington to-day for the purpose of intimidating Congress into passing a National anti-adulteration law. The movement may be all right. so far as New York City is concerned-for half the adulterators of the country make Gotham their headquarters-but Michigan has no use for it. The Wolverine State was one of the first to move in the matter of dealing with the question of adulterated goods and the result is a statute as far ahead of the code prepared by the New York City enthusiasts as Michigan is ahead of any other State in the Union on local organization. The Michigan Business Men's Association is not represented at the Washington convention, as its 1,000 members are of the opinion that they can better be employed in enforcing the law now on the statute books than in dissipating their energies in attempting to secure the enactment of a measure of dubious strength.

As will be seen by a communication from the Secretary of the Nashville Merchants' Union, a couple of "paper bag sharks" lately raided that town. Their game is no new swindle, having been played at Tustin, Petoskey, Muskegon and several other Michigan towns. THE TRADESMAN is glad to be the medium of exposing the fraud at this time, as the swindlers would otherwise probably attempt to beat the merchants in other towns in the State.

Ira O. Green has now had three weeks in which to turn over to his creditors the whole or a portion of his ill-gotten gains. Having direction, THE TRADESMAN feels free to stamp him as a thief-as a man whom 'all decent people should shun and despise.

The Australian colony of Victoria will have 2,000,000 bushels more wheat to ex- its full capacity. The company will also port this year than last, and our shippers put in a general supply store, Arthur Meigs will have that much extra competition in & Co. having secured the order for the grothe markets of Western Europe. But 2,000,-000 bushels is not much wheat as things go now.

### The Gripsack Brigade.

J. W. Eno, late with the Sligh Furniture Co., has opened a retail furniture store at Wichita, Kansas.

The veteran "Crook," who is beginning to get a ruddy look in his face again, is up the Newaygo branch this week.

A. Friend, formerly with Fox & Bradford, is now on the road for S. N. Weil & Co., liquor jobbers of Cincinnati.

J. L. Strelitsky, representing the Roper & Baxter Cigar Co., of Chicago, is making

a tour of the Saginaw valley towns this week. It is understood that Silas K. Bolles is training for the stage and that he will make

his initial appearance in Monte Christo, will realize about 30 per cent. taking the title role. Frank H. White engaged with Curtiss &

Dunton for another year on Monday and his wife celebrated the event by presenting him with an eight pound boy.

D. K. Frost, representing Robt. M. Floyd, Western manager for Geo. V. Hecker & Co. spent last Friday and Saturday among the jobbing trade of this market.

Graham Roys has engaged to travel for L. H. Beals & Sons, whip manufacturers of Westfield, Mass., the engagement to begin as soon as he has closed out his own stock at this market. The firm with whom he has identified himself has lately received an accession in the person of Joseph Beals.

### Purely Personal.

E. B. Escott, Jr., went to Detroit, Mon day to take a position in the office of the manufacturing establishment of Frederick Stearns & Co.

Geo. Holloway, book-keeper for Eaton & Christenson, recently received a token of appreciation from the firm in the shape of a handsome gold chronometer.

J. H. Walker, of the Powers & Walker Casket Co., left Monday for Cincinnati, to attend the annual convention of the National Burial Case Manufacturers' Association.

Geo. G. Bates, formerly book-keeper for the Berkey & Gay Furniture Co., but now employed in the same capacity with the Hannah & Lay Mercantile Co., at Traverse City, spent last week with friends and acquaintances here.

Capt. G. G. Perkins, of Henderson, Ky., arrived in the city last week to attend the annual meetings of the Hazeltine & Perkins Drug Co. and the Peninsular Novelty Co., in both of which corporations he is a heavy stockholder. He left for home via Chicago late Monday night.

"How a Boy had better behave in busiman who was once a boy himself, who knows what boys are good for, and what is good for them," is the elongated title of one of the brightest books for boys ever issued.

D. Lathrop & Co., Boston.

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. I. R. Wilson succeeds Wilson & Crater in street.

Hufford & Son succeed Hufford & Stein in the meat business at 168 West Bridge

Henry VanVooheis succeeds McIntyre & Van Voorheis in the grocery business at 699 South Division street.

C. R. Bunker, general dealer at Bailey, has added a line of Boots and shoes. Rindge, Bertsch & Co. furnished the stock.

Murray & Chatfield have engaged in the grocery and meat business at Cadillac. Amos. S. Musselman & Co. furnished the

Schrock & Long have engaged in general trade at Clarksville. Amos S. Musselman & Co. furnished the groceries and Voigt, Herpolsheimer & Co. the dry goods.

Frank B. Winegar, the South Division street book, stationery and news dealer, has executed a chattel mortgage for \$1,789-a direct result of cutting prices below living

Cornelius Fox has purchased the Cornelius J. VanHalteren grocery stock, at 95 South Division street, of Cody, Ball, Barnhart & Co., and will continue the business at the

S. A. Welling has concluded to remove his notion and gents' furnishing goods stock to Detroit about March 1. He says that social-not business-reasons induce him to make the change.

S. P. Swartz has purchased the planing mill of A. F. Willey and will continue the business. Mr. Willey will remove to Tennessee for the purpose of cutting a tract of yellow pine he owns there.

Abraham Wilzinski, the Canal street clothier, executed chattel mortgages to his relatives to the tune of \$6,615, whereupon attachments to the amount of \$1,905.50 were made at the instance of the United States Court.

E. Fallas has erected a two-story addition to his cold storage warehouse at 217 and 219 Livingston street, 18x30 feet in dimensions, and a two-story office, 10x16 feet in dimensions, and has transferred his headquarters reach \$5,000. failed to do so, or to make any move in that to that place from his old location on Canal street.

> The Werkman Lumber Co., of Holland, has purchased the VanWirt & Dibble sawmill, at Alba, and will operate the same to cery stock.

### AROUND THE STATE. Fowlerville-Marshall L. Barnard jew-

eler, has assigned. Sheppard-F. E. Shorts, of Alma, will open a book store.

Brockway Center-Holden Bros., general dealers, have sold out. Lake City-L. A. (Mrs. Geo. B.) Howe

has sold her drug stock. Allen-Byron Merritt has moved his gen-

eral stock to Bristol, Ind. Morenci-M. A. Bell succeeds E. J. Yes-

bra in the jewelry business. Richmond-A. M. Cooley, notion dealer, has assigned to S. H. Heath.

Ashley-E. W. & B. Field succeed Phinney & Bullock in general trade.

Vassar-The creditors of W. M. Starker Charlotte-A. D. Baughman will remove

his dry goods stock to Alma. Kalamazoo-O. M. Goss has bought the grocery stock of Andrew Pvl. Stevensville-C. E. Gilson & Co. succeed

W. M. Parrish in general trade. Union City-John Bassett succeeds Lee & Bassett in the meat business.

Wyandotte-E. M. Clark succeeds Chas F. Gill in the hardware business. Vassar-Alonzo G. Buck succeeds A.

Parkhurst & Son in general trade. Climax-Stratton & Willison succeed F. E. Stratton in the hardware business.

North Adams-Knapp & Huff succe Knapp & Crane in the drug business. Charlotte-F. L. Green succeeds F. L.

Green & Co. in the clothing business. Sand Lake-J. G. Goul will put a stock of groceries in the postoffice building. Morenci-Capp & Osgood succeed Capp

Bros. in the grocery and meat business. Clio-Elmer E. Huyck succeeds John W. Nixon in the drug and grocery business.

Charlotte-Lang & Vomberg succeed Joseph Lang in the clothing business. Bay City-H. F. Munyan succeeds Munvan & Braddock in the grocery business.

Morrice-E. B. Hartwell succeeds Hartwell & Ormsby in the hardware business. Lansing-Harris & McCarthy succeed Hough & Schmitt in the grocery business.

Detroit - Shepley & Barron, produce and commission merchants, have dissolved. Cheboygan-G. A. Davis, boot and shoe of wood. dealer, was attached by the sheriff on Jan.

Coopersville-Wm. Eistedt has closed out and cider. his meat business and returned to rural

Kalamazoo-Walter D. Grove has sold his grocery stock to Mr. Manning, late of Ot-

Charlotte-C. T. Henion, agricultural imness and what is going to come of it, by a plement dealer, has assigned to Geo. A. who Perry.

West Bay City-Porter, Squiers & Co. succeed H. G. Porter & Co. in the grocery lumber yard, under the management of L.

B., B. & CO.

LARGEST EXCLUSIVELY

### HOLESALE GROCERY HOUSE

IN MICHIGAN.

## Cor. Ionia and Louis Sts., Crand Rapids.

Hartford-Chas. Mortimer succeeds Sevmour & Mortimer in the hardware business at Hartford.

Manistique - P. A. Zahnen succeeds Ewerhardt & Zahnen in the merchant tailoring business.

North Adams - Langdon & Cutter succeed E. J. March in general trade and the banking business.

Cheboygan-A. W. Westgate & Sons. boot and shoe dealers, have assigned to Frank Shepherd.

Coldwater-Walsworth & Keep succeed ter. Walsworth & Smedley in the agricultural implement business.

has been closed by creditors. Liabilities, wheat. \$7,000; assets, \$4,000. North Adams-E. J. March has retired

dealers in dry goods. & Jeannot's feed business. The latter con-

tinue their grocery business. Detroit—Curtiss W. Marvin succeeds

musical instrument businesss. Edwardsburg-J. R. Reese, general deal-

vegetables to his customers daily. Saranac-Assignee S. M. Crawford has cash. closed out Gifford & VanDreger's general stock to Root, Strong & Co., of Detroit.

St. Joseph-J. M. Yocum has sold his confectionery business to Webber & Phelps and returned to Michigan City, his former

Port Huron-Gray & Durkie, paper and picture frame dealers, have been closed by creditors. Their liabilities will probably

Manistee-J. E. Somerville, news, book and stationery dealer, has assigned to Geo. A. Hart. The liabilities are \$17,000 and the assets \$13,000. Saranac-Wm. G. Clark, the pioneer gro-

Mrs. M. Kyle and will retire to private life. Wm. C. Clark will manage the business. Saranac-J. H. & C. S. Brown will remove their clothing and furnishing goods bank. stock to Charlotte, where it will be consoli-

dated with the stock they now own there. Cheboygan-The Tribune says that the merchants of Cheboygan "are nearly unaniwas the most successful year they ever ex-

perienced." C. C. Tuxbury, late of Sparta, has engaged in the grocery business at Sullivan, a ton Hotel. new town on the line of the Muskegon, Grand Rapids & Indiana Railway. Arthur Meigs & Co. furnished the stock.

Corinth-J. F. Hacker, general dealer, who failed about six months ago, has settled with nearly all his creditors on the basis of 25 per cent., and will shortly resume business on his own account.

Wayland-E. W. Pickett, who has been a paid-in capital of \$50,000. engaged in the mercantile business here for a number of years, has formed a copartner ship with John A. Turner and the new firm will do a general banking business, thus filling a long felt want.

Elm Hall-The losses by the fire on January 9 are as follows: A. L. Rings & Co., building and dry goods stock, \$1,000, no insurance; Blair & Houck, building, \$1,500, insurance \$1,000; general stock, \$3,000, insurance, \$2,000; Dr. O. O. Osborn, drug stock, \$600, insurance, \$1,500; M. Douglas, building, \$800, insurance, \$550.

Muskegon-Johnson Bros., who have car ried on a general store at Lakeside for the past three years, assigned on January 8 to C. S. Beader. Previous to assigning, C. B. Misner was given a chattel mortgage for \$500. The liabilities aggregate \$4,500. The stock inventories \$3,200 and the accounts, which will probablly sustain a shrinkage of 75 per cent., amount to \$2,000 making the total assets about \$3,700.

### MANUFACTURING MATTERS.

Bay City-Gray, Maher & Co. succeed the National Boiler Works. Chase-Davis Kirk will put in a lathe for

the manufacture of chair posts. Vanderbilt-Millard Olds succeeds Man-

ley Olds in the manufacture of staves. Lansing-Harris & Ingersoll succeed Ingersoll & Piatt in the milling business.

St. Ignace-The Martel furnace has been obliged to stop its work owing to the lack

Williamsburg—Ernst & Follett are run- business. ning their sawmill almost wholly on cedar

this winter. Detroit—The Farrand & Votey Organ Co. City Commercial is worthy of compliment-succeeds the Whitney Organ Co. in the manufacture of organs.

1. There will be connected with the mill a to Kansas City as the great western railway P. Saxon, late of Traverse City.

pleted and it is expected to get the machinery in operation by April 1.

manufacturers has raised the price of elm logs to \$6.25 per thousand feet.

Lansing-Geo. E. Breck has retired from the firm of Clark & Co., carriage manufacturers. The firm style remains the same.

Jackson-A company has been formed to manufacture the water cut-off and valve box, invented by Ed. O'Neil and Benj. Por-

Oxford-The new automatic roller flour Alma-J. W. McLeod, general dealer, the aid of the miller except to pay for the

Kingsley-Chas. E. Brewster, the handle manufacturer, writes THE TRADESMAN as from the firm of John F. McBain & Co., follows: "I have just received an order for Muskegon-J. Hoffman has bought Piper parties, six legs to the table, making 24,000

Ayers & Marvin in the sewing machine and it by its projectors, the concern having steadily lost money during the past six months. The shortage will probable be er, sets up a hot dinner of oysters, beef and covered by \$5 debentures, providing anyone can be found to take them in exchange for

### STRAY FACTS.

Marlette-The new bank has begun busi-Tecumseh-A stock company has been

formed for breeding skunks. Ovid-Horace McCarthy succeeds Frank

J. Gleason in the restaurant business. Kalamazoo-P. H. Burke succeeds John

Richmond in the restaurant business. East Saginaw—The new Saginaw County Savings Bank will open February 1.

Benton Harbor-The net proceeds from fruit shipments in 1886 reached \$750,000. Farmington-Fred. M. Warner succeeds cer, has sold his stock to Wm. C. Clark and P. Dean Warner in the boot and shoe busi-

> Frankfort-F. L. Fuller, of Montcalm ounty, and E. R. Chandler will open a

Reed City-H. H. Freedman & Co. succeed H. H. Freedman in the manufacture of cigars. Eaton Rapids-V. R. Steiglitz succeeds

cigars. Muskegon-H. M. Clark succeeds Wm. E. Southard, Jr., as landlord of the Arling-

Negaunee-The Lucy Mining Co, is the name of a new corporation organized to work the McComber mine.

Dowagiac-Daniel Lyle, one of the proprietors of the Dowagiae City Bank, died on the 13th, aged 57 years. Leslie-The First National Bank is suc-

ceeded by the Peoples' Bank of Leslie, with Adrian-Clark Baker & Co. will begin the erection of a canning factory, 55x80 feet

in dimensions, as soon as spring opens. St. Ignace-The merchants are somewhat disgruntled at the doubling of transfer rates across the straits via steamer Algomah, and some of them will haul their goods across

with teams as long as the ice holds out. Petoskey-The Record says: More maple, birch, hemlock, basswood and elm lumber, more ties, posts and telegraph poles are being gotten out in Emmet county this winter

than ever before and at much better prices. Lake Linden-Paul E. Perrault, bookkeeper for the Joseph Bosch Brewing Co., has been arrested for embezzlement. He is supposed to have stolen about \$3,000, and was placed under \$2,000 bonds to await his examination.

East Saginaw-Suit has been commenced by Hosea Pratt, a well-known lumber and commission dealer, against Sidney L. Eastman, of the lumber firm of Warner & Eastman, for defamation of character. He claims that Eastman charged him with stealing 2,500 feet of lumber, and he lays his damages at \$10,000.

East Saginaw-After ten years' study of the fruit business, J. T. Bell, formerly a nurseryman of New York, has perfected an invention called "Fruit Ozone," to be applied to the roots and trunks of fruit-bearing plants and trees, by which the keeping qualities of the fruit is extended weeks and months. Berries from plants thus treated have been shipped great distances, arriving in good condition. He now has apples in Morenci-O. G. Osgood succeeds Osgood his possession kept from the fall of eighty-Bros. in the manufacture of broom handles five. The invention is evidently destined to work great changes in the fruit growing

The New Year's number of the Kansas graphical appearance and the amount of interesting reading matter which it contains. Petoskey—E. B. Husted will have his planing mill in full operation by February with a finale figure of "Progress" pointing center, while the last page is handsomely embellished with cuts of prominent buildings of the place.

## Belding—The silk factory is nearly completed and it is expected to get the machin-St. Louis—Competition among the hoop Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

### ing mill will do almost everything without Lion Coffee Cabinet,

4,000 sets of maple table legs from Eastern parties, six legs to the table, making 24,000 piece. How is that for legs?"

Detroit—The co-operative shoe factory is not meeting with the success anticipated for it by its projectors, the concern having the success and the concern having the success and the concern having the success and the concern having the concern have a co



This Coffee Cabinet Given Away.

Is ALWAYS possible when a good cup of coffee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

### A Beautiful Picture Card

In every package. We solicit a sample order for a cabinet filled with LION COFFEE. For sale by all Wholesale Grocers every-

## **Woolson Spice Co.** 92 to 108 Oak St., Toledo, Ohio.

### VISITING BUYERS.

The following retail dealers have visited mous in the statement that the year 1886 Steiglitz & Minnie in the manufacture of the market during the past week and placed orders with the various houses:

the market during the past week and placed orders withthe various houses:

Neal McMillan, Rockford.

S. J. Koon, Lisbon.

C. F. Williams, Caledonia.

J. Q. Look, Lowell.

S. T. Colson, Alaska.

W. J. Roche, Lake City.

C. F. Braden, Lake View.

J. N. Wait, Hudsonville.

Grand Ledge Chair Co., Grand Ledge.

Geo. E. Harris, Ashland.

Herman Van Allen, Van Allen & Co., Ionia.

D. H., Moloney, Cheboygan.

Chas. R. Dye, T. B. Preston & Co., Ionia.

L. Mauer, Fisher.

J. Raymond, Berlin.

John Smith, Ada.

O. F. & W. P. Conkin, Ravenna.

J. C. Benbow, Cannonsburg.

L. A. Paine, Englishville.

Cole & Chapel, Ada.

Velzy Bros., Lamont.

S. M. Geary, Maple Hill.

Werkman Lumber Co., Alba.

T. J. Sheridan & Co., Woodville.

M. J. Butler, Sand Lake.

A. C. Barkley, Crosby.

John M. Cook, Grand Haven.

M. J. Howard, Englishville.

G. N. Reynolds, Belmont.

J. F. Hacker, Corinth.

C. R. Bunker, Bailey.

M. Heyboer & Bro., Drenthe.

P. Bernsteine, Fife Lake.

Howk & Bostwick, Lowell.

E. W. Pickett, Wayland.

A. M. Church, Alpine.

N. O. Ward, Stanwood.

A. & E. Bergy, Caledonia.

G. M. Huntley, Wright Center.

Percy T. Cook, Reynolds.

Mr. Redpath, Redpath & Murray, Martin.

E. B. Wright, West Michigan Lumber Co., Woodville.

M. Vincent, Muskegon.

Vincent, Muskegon Mr. Rice, Rice & Lilley, Coopersville.
Watson & DeVoist, Coopersville.

Herman Thompson, Canada, Corners.
Mr. Rice, Rice & Lilley, Coopersville.
Watson & De Voist, Coopersville.
Earl & Earmon, Rodney.
S. S. Wilcox, Big Rapids.
Nelson Pike, Morley.
A. S. Frye, Ashland.
H. M. Fuller & Co., Paris.
Anderson & Griffin, West Troy.
John J. Ely, Rockford.
Robt. Neil, Ashland.
Den Herder & Tanis, Vriesland.
L. N. Fisher, Dorr Center.
H. W. Potter, Jenisonville.
O. House, Chauncey.
G. N. Reynolds, Belmont.
Jos. P. Cordes, Alpine.
Heyboer & Bro., Drenthe.
C. F. Sears, Rockford.
A. & L. M. Wolff, Hudsonville.
N. Bouma, Fisher.
M. Minderhout, Hanley.
Farrowe & Bro., Allendale.
L. Cook, Bauer.
M. P. Shields, Hilliards.
Wm. Karsten, Beaver Dam.
John Spring, Spring & Lindley, Bailey.
J. M. Cook, Grand Haven,
C. F. Walden, Leroy.
F. Phetteplace, Kalamazoo.
Schrock & Long, Clarksville.
Frank W. Foster, Newaygo.
O. Naragang & Son, Byron Center.
A. W. Blain, Dutton.
W. J. McKenzie, Muskegon.
L. Roscoe, Roscoe & Spicher, Mancelona,
J. Frank Clark, Big Rapids.
W. W. Peirce, Moilne.
Henry Strope, Morley,
Jas, Colby, Rockford.
C. C. Tuxbury, Sullivan.
Mrs. A. F. Harrison, Sparta.
A. Waganaar, Nsw Holland,
D. H. Dekker, Zeeland.
Wm. Brugma, Vriesland,
J. S. Goodyear, H. A. Goodyear & Sons, Hastings.
R. Flanagan, Lowell Manufacturing Co.,
Lowell.

tings.
R. Flanagan, Lowell Manufacturing Co.,

### MISCELLANEOUS.

Advertisements of 25 words or less inserted Advertisements of 25 words of 1888 inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be accompanied sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE—A thirty-year old grocery stand in Kalamazoo. A two-story frame store, with good tenement rooms above, and a good tenement house on same lot, also barn. Three blocks from M. C. depot. \$3.500, part down, balance in easy payments. Possession given in May. J. Van Zolenburg, Petoskey. 174tf

FOR SALE—Interest in a well-paying gro-cery store in this city. Address "P," this office. 172-3t WANTED-Stock in Kent County Savings

VV Bank. Address, stating terms demanded, "Purchaser," care "The Tradesman." FOR SALE-Two-story brick building, 24x60, with clean grecery and meat stock (wood business in connection) on principal business street of thriving Northern town. Terms, \$5,000, half down, balance on time to suit purchaser. Address "Bargain," care "The Tradesman."

FOR SALE—Small stock of groceries, with a good paying patronage. Living rooms in connection with store. Rent reasonable. For terms, address Box 465, Big Rapids, Mich. 174\* FOR SALE-A two-story store, 22x58, almost

new, second floor done off and tenanted. Sell goods in store if desired. Good place for lry goods and groceries. In a good farm-ing country. For particulars, address C. E. dry goods and groceries. In a good farming country. For particulars, address C. E. Clapp, Martin, Allegan Co , Mich , where store is located. FOR SALE—First-class hand laundry at a bargain. This is a rare chance. Address Box 33, Big Rapids, Mich. 176\*

FOR SALE—A first-class water power at Lee Station on C. & W. M. R. R., or would take in a pardner to build a grist mill on same pow-er. Address D. J. Dokey, Lee, Mich. 173\*

F YOU WANT-To get into business, to sell TYOU WANT—To get into ousiness, to self your business, to severa additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of The Tradesman. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

The CELEBRATED EMERY \$3 SHOE

Annual Meeting of the Peninsular Novelty Co.

The annual stockholders' meeting of the Peninsular Novelty Co. was held at the office of Col. Geo. G. Briggs on Monday. The report of Treasurer Parker was a very flattering one, and the officers and directors were tendered a vote of thanks. The old Board were all re-elected, as follows: Col. Geo. G. Briggs, Dr. C. S. Hazeltine, Capt. C. G. Perkins, Lieut. W. F. Bulkley, Dr. J. B. Parker, Edward O. Elv and Geo. E. Parper. Election of officers resulted in the selection of the gentlemen who have served the company during the past year, as fol-

President-Geo. G. Briggs. There were thirty-eight new drug stores Vice-President—Edward O. Ely. Secretary—J. B. Parker. opened in Kansas City, Mo., during the past Treasurer-Geo. E. Parker,

Association Notes.

Detroit Journal: Dead-beats and shop-

at work than to learn of the organization of at work than to learn of the organization of a Mr. Garner chairman and E. N. Orr a new association."

results already accomplished and those in results are results already accomplished and those in results are results already accomplished and those in results are results are results are results are results. prospect.

The Merchants' Mail thus pays its respects to the head of the State Association: "Frank Hamilton, of Traverse City, has originated a system of finding out a customer's standing which is worthy of attention. Hamilton is one of those progressive Western men who make everything succeed."

Rockford Register: The Rockford Business Men's Association is new thoroughy organized. At their last meeting two names were added to the membership, making twenty-six individuals and firms now belonging. The Association will probable become auxiliary to the State organization in a short time.

President Hamilton presents the followquery: "Should an attorney-a member of an association, but not the appointed actu- Organization Flourishing at Cheboygan. ary of the association-be allowed to use From the Cheboygan Tribune. our system of blanks for collecting other than his own personal accounts?" The Tradesman's answer would be, No, eming and the following officers chosen: phatically no!

President Hamilton presents the followsented at the March meeting: "Does an accepted note imply a settlement of account and thus debar one from using Wertheimer and Charles Cueny.

Wertheimer and Charles Cueny.

It was voted to become auxiliary to the twee the country of the country o Also, "Should our system for collecting be Michigan Business Men's Association, the limited to open accounts?"

It was victed to become auxiliary to the Michigan Business Men's Association, the State organization. The local organization pumps, sinks, carriage and machine bolts limited to open accounts?"

Bellaire, with thirteen members, have affiliated with the Michigan Business Men's Association since the last report. This gives sociation since the last report. This gives to pay. the State body a total auxiliary membership of 921. Later-Wayland has since joined the majority, swelling the total auxiliary membership to 942.

of the Plainwell Business Men's Association gage because we make things "smoke" Very muchly thine, in full. Its object is not to harrass debtors, who through sickness or misfortune are unable to pay, but to collect of those who can pay, but who would sooner beat the creditor.

President Hamilton writes: "Cadillac sheet shows all right. Every local association should have it and the way you propose cannot be improved upon, unless in this way: who do not seem to give the subject of paynot be improved upon, unless in this way: Suppose their meeting of January 2d furing their debts the first thought, but who nished one or more delinquents, the Secrenished one or more delinquents, the Secre-tary forwarding same to you next day. paying just dues, when it would not take half the mental energy and physical force to Their members would not receive them un- pay everything in full and enable them to til vour next semi-monthly issue, thus keeping the members in the dark nearly two weeks. Now, why not have you print Cadillac local sheet (same as this) and send to them at once, keeping type in place for use in semi-monthly issue? Of course, it would be a little more expensive, but I do not think the local association would demur. I think this exchange of sheets will do much toward cohering the bodies."

Allegan Tribune: There was a general attendance of the members at the meeting of the Allegan Business Men's Association come January 21, 25, or 26? If not perfect-Tuesday evening, considerable interest was manifected in the objects of the Association please set any evening in that vicinity (except the 24th) and as soon as we hear from articles it is indeed almost impossible to and several new names were added to the and several new names were added to the you we will notify the busines men at Trent roll of members. Various manufacturing and Bailey. I will do all I can in the meanprojects and proposed improvements were discussed and the Committee on Electric Light reported that they had been in correspondence with the proprietors of different systems and the agent of the United States company expected to be here this week to explain the advantages of their system. Messrs. Pond, Eppink, Streeter and Van Ostrand were added to the Committee No. 814 for \$2.30, in payment of Mancelona and they were given further time in which to make a report. The old officers were regular Business Men's Association dues to Michigan Business Men's Association. Our elected for the ensuing year as follows: I. F. Clapp, President; S. D. Pond, Vice-President; J. H. Eppink, Treasurer; E. T. Van port themselves well pleased with the Asso-Ostrand, Secretary. A committee was appointed to make arrangements with C. J. Bassett Post for the use of G. A. R. hall and the meeting adjourned, subject to call from the President.

He Will.

From the Pittsburg Grocer. MAN, claims to have organized more associations than any other man in the country; and, he says, "I hope to keep up my gait."

From the Manistique Sun.

teen of our most prominent business men, met in D. G. Currie's jewelry store, the follifters might as well give Owosso the shake, the merchants of that city having organized Lewis, Austin Fydell, Coon Brothers, Geo. a Business Men's Association.

President Hamilton never uttered a brighter remark than this: "It gives me even more pleasure to hear that an association is more pleasure to hear that an association is

new association."

L. Roscoe, a member of the Mancelona and explained that the meeting was for the Business Men's Association, is in town for purpose of organizing a Business Men's As-Business Men's Association, is in town for a couple of days. He says the members of The Michigan Tradesman the Plainthe Association are receiving splendid returns and are much pleased with both the adopted: Election of officers resulted as

Vice-President—Leon Ephraim. Secretary—E. N. Orr. Treasurer—D. G. Currie.

Frank Clark, Jr. and Geo. Maclaurin were elected members of the Executive Commit-

Messrs. Garner and Chantler were elected a Business Committee.

firm be entitled to one vote.

Moved, supported and carried that the Secretary furnish the two local papers, also THE MICHIGAN TRADESMAN, with a copy

of the proceedings of this meeting. doubt that this Association will be prolific of much good. Certainly it starts out under auspicious circumstances.

The annual meeting of the Business Men's

President—J. H. Tuttle. Vice-President—H. Chambers Financial Secretary-J. W. McDonald.

Executive Committee-E. O. Penny, John

is in a very flourishing condition, its mem-Kalkaska, with thirty-six members, Man-celona with twenty-three members, and of our village. None but dead-beats have

> Pine Lake Facetiousness. BOYNE CITY, Jan. 13, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—The second meeting of the Detroit News: Petoskey has organized a newly-organized Business Men's Association, and every mer-tion was held last evening at Lewis' Hall. chant in town has joined it. It makes the dead-beats shake in their shoes, and they are talking of a convention to demand better goods and lower prices, if they have to all present and much work mapped out that pay cash. Petoskey stores will close at 7:30 p. m. after the 12th, and an effort is letters are not yet printed, but we have the being made to induce the saloons to do like-promise of them by Wednesday evening, January 19, when we are to meet again to Plainwell Independent: In order to dispel any doubts as to its legitimate motives, State train. We hope we shall not be called we print the constitution, by-laws and rules the sleeping car, or pushed up next the bag-F. M. CHASE, Sec'y.

> "He Speaks Right Out in Meeting." COLFAX, Jan. 15, 1887.

Referring to the first delinquent sheet of the Cadillac Business Men's Association, President Hamilton writes: "Cadillac sheet merchandise can be sold cheaper to those when the right name, "Dirty Dead-Beats." If you can succeed in killing off every dead-beat in the State, all kinds of merchandise can be sold cheaper to those study continually how they can get out of stand before the community as men.

> Wishing you success in your efforts, I am Yours truly, G. E. THOMAS.

Casnovia to Organize January 21. CASNOVIA, Jan. 13, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Yours of to-day at hand. the meantime I have interviewed nearly all of our business men and they are all ready for organization. We propose to take in time for the cause. We propose to put some of the D. B.'s "on the list" and make it warm for them in this part of Michigan.

Yours truly. H. E. HESSELTINE. Mancelona Joins the State Body.

MANCELONA, Jan. 15, 1887.

E. A. Stowe, Grand Rapids: membership is twenty-three. I have been necessarily absent from all but one meeting since our organization, but our members re-

Very truly yours, C. L. BAILEY, Sec'y.

Bellaire Joins the State Body. BELLAIRE, Jan. 12, 1887.

effect on the D-B element of our locality.

E. A. Stowe, Grand Rapids: DEAR SIR—Our Association now numbers thirteen members. Enclosed find draft make enough glassware to supply our mar-E. A. Stowe, of THE MICHIGAN TRADES- for \$1.30 as per capita dues to the State As sociation.

Yours respectfully, G. J. NOTEWARE, Sec'y.

Particulars of the Manistique Organiza- Cheboygan to Join the State Association. Сневоудам, Jan. 11, 1887.

E. A. Stowe, Grand Rapids: Tuesday night according to announce— ments made in the local papers, some fif-the Business Men's Protective Union of Cheboygan County, action was taken to make this organization auxiliary to the State Association and we now desire to know whether you first send us blank applications to be filled out or furnish any credentials or certificates entitling us to membership; or ment? Please give us the necessary instructions and oblige,
Yours respectfully,
Yours Pozel

H. G. Dozer, Sec'y.

Of Course They Will Work Together CASNOVIA, Jan. 12, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-We expect a man from Saranac here with a stock of goods in a few days and he has probably had some experience with a local association and then I am going to try and work the matter up and him to help me, if he will, as we need one here. I should think Casnovia, Bailey and Trent might work together.

H. E. HESSELTINE.

It was moved, supported and carried that the membership be by firms, and that each Body.

Wayland Identifies Itself with the State Body.

WAYLAND, Jan. 17, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-At our meeting a few nights ago it was voted that our Association be-The meeting was in every way harmonious, a fraternal feeling was excited among Our membership is twenty-one. Enclosed come auxiliary to the State Association the different business firms, and there is no find postal order for \$2.10 dues to the State Association.

Yours respectfully, Dr. H. J. TURNER, Sec'y. Make Yourself the "Moving Spirit."

EVART. Jan. 15, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-Evart is ripe to organize. We only lack a moving spirit to start us along. I collected an account this week of nine years' standing through the Sturgis Business Men's Association.
Yours truly,

FRANK HIBBARD.

The Hardware Market.

Nails have taken another advance, being now quoted at \$2.65 for steel and \$2.50 for and lag screws; also new list on locks and knobs, nuts and washers, and quite an adquite evident the very low prices on hardware in general that have prevailed are at an end. All prices subject to change with- CHICAGO, ILL. out notice."

Furniture Facts. Greenville-Another furniture store would

do well. Burr Oak-G. W. Bullock succeeds G. F.

Diehl in the furniture business. Niles-C. Nieman succeeds C. Zithlow in the furniture and sewing machine business. Pontiac-John G. Crombie, for nearly forty years engaged in the furniture and undertaking business, died in his store on

No Fear of Overproduction in Glass. From the American Glassworker.

the 11th, of heart disease, aged 67 years.

We hear frequent expressions of fear that the rapid growth of the glass industry in this country will result in overproduction, and competition will finally force many of the

factories, the number of factories operating, statements of production and the frequent notices of the stoppere of this or that

That we have never produced near all the glass consumed in our country the large amount of glassware of every description imported annually, as well as the very small amount, comparatively, that we export, notwithstanding our increased productive capacity, are subjects that will go far to dispel all fears as to any over-production in the near future. It should also be remembered that glass is being put to new uses every year, and the field of the industry has been very greatly enlarged during recent years. The cheapness of glass arti-Trent and Bailey, if they will come, and we cles, also, resulting largely from improved think they will. We would be pleased to machinery, skilled workmen and the rivalry machinery, skilled workmen and the rivalry of competition, is also greatly in its favor, and it is safe to assume that wherever glass displace it on the ground of cheapness, while for cleanliness, polish, brilliancy and beauty no material of manufacture equals

There need be no fear overproduction as long as we import millions of dollars worth of glassware annually and export so little. Indeed it seems to be a patriotic duty to encourage the erection of new plants until DEAR SIR-I hand you herewith draft every pound of glass consumed in this country shall be made of American materials by Our American workmen.

In Russia there are about 15,000 persons employed in the glass industry; England, 22,000; Germany, 38,000; France, .12,000; ciation, and its healthy and invigorating Bohemia, 18,000; Belgium, 16,000; Austria-Hungary, including Bohemia, 60,000, and the United States about 30,000. From all the countries named come large lots of glass to this country. Many of these countries are but a dot on the globe's surface as compared with the United States. But their wares reach us because, first, we do not ket, and second, they make all of their glass cheaper and a great deal of it better than

## Cline's Portable Heaters. Clar's, small, \$18,00; large, \$25 00. 1 yes', 1. \$18 00; 2, \$24 00; 3, \$30 00. FILES—New List.

Carriages, Cabs, Sleighs, Buggies, Wagons, Offices and individual use in and out doors; Heller's Horse Rasps.... being something entirely new to the public! But in the short time of three months last fall, there were made about twenty-five thousand, all of which were sold and gave entire list 12 13 14 15 15 15 2 13 14 15 Discount, Juniata 50@10, Charcoal 60. does the remittance from us of 10 cents per member constitute the initiative requiremember constitute the initiative requirefrom Tin and Galvanized Iron. We also make a Register Heater, to take the place of a

Discount, Juniata 50@10, Chard GAUGES.

Stanley Rule and Level Co.'s..... the reach of everyone, in boxes containing 25 and 50 days' supply, just think of it, to keep your feet and body warm all day at 2c, without any additional fuel to be put in the stove, Barn Door Kidder Mfg. Co., Wood track 50&10 when once started requiring no attention for 10 or 15 hours! so simple, so cheap and used without Danger! No oil, no smoke, no blaze, no offensive odor and has been HINGES. when once started requiring no attention for 10 of 15 hours. So the policy of the hours without Danger! No oil, no smoke, no blaze, no offensive odor and has been Gate, Clark's, 1, 2, 3........... 



that wish to keep sole and body warm. Tin \$1.75 each Galvanized Iron 2.25 No. 2, 6x10,

For Wagons, Cabs, Sleighs and Carriage Drivers, will keep your feet, warm all day for 2 cents.

ROES.

Grub 1

Grub 2

Grub 3

KNOBS.

Tin .....\$2.00 each

Galvanized Iron..... 3.00

No. 3, 8x8, Round Cabinet Heater, For Ladies, especially used in parlors, with perfect safety and will not soil the finest fabric. 

Price......\$5.00 each

## LIBERAL DISCOUNT AT THE TRADE.

GENTLEMEN:

After using your Heaters and Fuel in our carriages last winter, we cheerfully say the ame gave our patrons such good satisfaction that they all compared the carriage with a comfortable room, and still more can be said as the heat was of great benefit to the carriage, 3d advance.

3d advance.

3d fine advance.

3d fine advance.

3d fine advance.

Clinch nails, adv.

Finishing 1 10d 8d 6d 4d

Size—inches 3 2½ 2 1½

Adv. Bkeg \$1 25 1 50 1 75 2 60

Steel Nails—2 65.

B. McNeil, 2,911 State St.,

С. G. Hohman & Co., 2,449, 2,451 and 2,453 State St.,

D. B. QUINLAN, Undertaker and Livery 3,119 State St., Jos. CHALIFOUX, Undertaker and Livery, 25 Blue Island Ave.

## ER,STEVENS

10 and 12 Monroe St., Grand Rapids, Mich. GENERAL AGENTS.

### COOPERAGE. D. Quay quotes as follows, f. o. b. at Bailey: STAVES. Red oak flour bbl. staves.......M | March | Marc @ 4 75 @ 17 00 HEADS. Tierce, dowelled and circled, set.... Cull wood heading..... The Association starts out with a very satisfactory membership, and every business man in town should become a members man in town should become a members. E. A. Stowe, Grand Rapids: DEAR SIR—Some of our people here don't like the way you talk about those who do not pay their debts, but I think you have given them the right name, "Dirty Deads to the trade into other fields, which will result in great hardship until the necessary and in the necessary such as the right name, "Dirty Deads" in great hardship until the necessary and in the necessary such as the right name, "Dirty Deads" in great hardship until the necessary and in the necessary such as the right name, "Dirty Deads" in great hardship until the necessary and in the necessary such as the right name, "Dirty Deads" in great hardship until the necessary and in the necessary and i

Beef and lard half barrels 756	
Custom barrels, one head 1 000	@ 1 1
Flour barrels 300	
Produce barrels 250	
Troute barrens	9 ~
WOODENWARE.	
Standard Tubs, No. 1	5 2
Standard Tubs, No. 2	4 2
Standard Tubs, No. 3	. 3 2
Standard Pails, two hoop	1 2
Standard Pails, three hoop	1 5
Pails, ground wood	4 0
Maple Bowls, assorted sizes	2 0
Butter Pails, ash	2 5
Butter Ladles	1 0
Rolling Pins.	
Rolling Fills	
Potato Mashers Clothes Pounders	9 9
Clothes Pins	
Clothes Pins	1 0
Mop Stocks	1 7
Washboards, single	0 0
Washboards, double	2
	4
Diamond Market	4
Bushel, narrow band	1 7
Bushel, wide band	
Clothes, splint, No. 1 Clothes, splint, No. 2 Clothes, splint, No. 3 Clothes, willow No. 1 Clothes, willow No. 2	0
Clothes, splint, No. 2	4 2
Clothes, splint, No. 3	5 0
Clothes, willow No. 1	60
Clothes, willow No. 2	7
Clothes, willow No. 3	0
Water Tight, bu	3 7
" half bu	2 8
HARDWOOD LUMBER.	

HARDWOOD LUMBER.		
The furniture factories here pay as fo	llov	w
for dry stock: Basswood, log-run Birch, log-run Birch, Nos. 1 and 2 Black Ash, log-run Black Ash, log-run Cherry, log-run Cherry, Nos. 1 and 2 Cherry, Nos. 1 and 2 Cherry, stog-run Maple, log-run Maple, soft, log-run Maple, soft, log-run Maple, soft, log-run Maple, kos. 1 and 2 Maple, clear, flooring Maple, clear, flooring Maple, white, selected Red Oak, log-run Red Oak, log-run Red Oak, Nos. 1 and 2	\$14 \$18 \$25 \$13 \$35 \$25 \$25 \$25 \$25 \$25 \$25 \$25 \$25 \$25 \$2	
FRESH MEATS.		
The state of the s	The furniture factories here pay as for dry stock:  Basswood, log-run	The furniture factories here pay as follows for dry stock:  Basswood, log-run 12 00@14  Birch, log-run 15 00@18  Birch, Nos. 1 and 2 @25  Black Ash, log-run 25 00@35  Cherry, log-run 25 00@35  Cherry, Nos. 1 and 2 45 00@50  Cherry, cull 200@14  Maple, log-run 12 00@14  Maple, soft, log-run 11 00@13  Maple, Nos. 1 and 2 220  Maple, clear, flooring 25  Maple, white, selected 25  Maple, white, selected 26  Maple, white, selected 26  Maple, white, selected 26  Maple, white, selected 26  Maple, white, selected 36  Maple, selected 36  Ma

John Mohrhard quotes the trade selling prices as follows:
Fresh Beef, sides.....
Fresh Beef, hind quarters..... essed Hogs..

Bardware.				
These prices are for cash buyers, who promptly and buy in full packages.	o pay			
AUGERS AND BITS.  Ives', old style	860&1 860&1			
Springdis	4			
Railroad BARROWS.	13 0			
PRILE				
Hand dis \$ 608	10&1			
Cowdis Calldis Gong die	60&1			
Gong dis	30&1			
Gongdis Door, Sargentdis	60&1			
BOLTS.				
Stove	76&1			
Plow dis	30&1			
Sleigh Shoedis Wrought Barrel Boltsdis	70&1			
Wrought Barrel Boltsdis	60&1			
Cast Barrel Boltsdis	60&1			
Cast Barrel Bolts. dis Cast Barrel, brass knobs. dis Cast Square Spring. dis	6			
Cast Chain dis Wrought Barrel, brass knob dis	60&1			
Wrought Barrel, brass knobdis	60&1			
Wrought Sunk Flush	60&1			
Wrought Square dis Wrought Sunk Flush dis Wrought Bronze and Plated Knob	0			
Flushdis	60&1			
Ives' Doordis	60&1			
BRACES.				
Barberdis	B 4			
Backus. dis Spofford. dis	5081			
Am. Balldis	ne			
BUCKETS.				
Well, plain	8 3 5			
	4 (			
BUTTS, CAST.				
Cast Loose Pin, figureddis	70&1			
Cast Loose Joint, genuine bronzed dis	70&1 60&1			
Wrought Narrow, bright fast jointdis	60&1			
Wrought Loose Pindis	60&1			
Cast Loose Pin, figureddis Cast Loose Pin, Berlin bronzeddis Cast Loose Joint, genuine bronzeddis Wrought Narrow, bright fast jointdis Wrought Loose Pindis Wrought Loose Pin, acorntipdis Wrought Loose Pin, japanneddis Wrought Loose Pin, japanneddis	60& 60&			
Wrought Loose Pin, japanned, silver	0000			

CAPS.

Socket Firmer Socket Framing Socket Corner Socket Slicks Cold.....net

Curry, Lawrence's dis Hotchkiss dis Brass, Racking's
Bibb's
Beer
Fenns' Planished, 14 oz eue ... 14x52, 14x56, 14 x60. Cold Rolled, 14x56 and 14x60... Cold Rolled, 14x48... Planished, 14 oz cut to size..... Com. 4 piece, 6 in.....

Steel Nails—2 65.

Zinc or tin, Chase's Patent...........dis60&10 Zinc, with brass bottom dis 50
Brass or Copper dis 50
Reaper per gross, \$12 net Reaper.....Olmstead's..... Ohio Tool Co.'s, fancy..... 
 Sciota Bench.
 dis 25

 Sandusky Tool Co.'s, fancy.
 dis 15

 Bench, first quality.
 dis 20

 Stanley Rule and Level Co.'s, wood.
 dis20&10

American File Association List.

Stamped Tin Ware......Japanned Tin Ware.....

HOLLOW WARE.

Stanley Rule and Level Co.'s......dis 70

dis dis dis

......\$11 00, dis 60 ......11 50, dis 60 ......12 00, dis 60

PANS. Common, polished disc Dripping RIVETS.

Iron and Tinned. RIVETS.

Iron and Tinned. dis 40
Copper Rivets and Burs. dis 60
PATENT FLANISAED IRON.
"A" Wood's patent planished, Nos. 24 to 27 10
"B" Wood's pat, planished, Nos. 25 to 27 9
Broken packs ½c \$\mathbf{B}\$ bextra.
ROPES.
Sisal, ½ in. and larger. 10%
Manilla. SQUARES.
Steeland Iron. dis 7

American, all kinds
Steel, all kinds
Swedes, all kinds
Gimp and Lace
Cigar Box Nails
Finishing Nails
Common and Parant Finishing Nails. dis Common.and Patent Brads. dis Hungarian Nails and Miners' Tacks. dis Trunk and Clout Nails. dis Tinned Trunk and Clout Nails. dis Leathered Carpet Tacks..... No. 1, Refined Market Half-and-half Strictly Half-and-half

Cards for Charcoals, \$6 75. 10x14, Charcoal 10x14, Charcoal 12x12, Charcoal 12x12, Charcoal 12x20, Charcoal 

Roofing, 20x28, IX.

TIN—LEADED.
IC, 14x20, choice Charcoal Terne...
IX, 14x20, choice Charcoal Terne...
IX, 20x28, choice Charcoal Terne...
IX, 20x28, choice Charcoal Terne...
TRAPS.
Steel Game

dis 671/2 
 Bright Market
 dis 61/2

 Annealed Market
 dis 70

 Coppered Market
 dis 62/2

 Extra Bailing
 dis 62/2

 Tinned Market
 dis 62/2

 Tinned Broom
 39 th 09

 Tinned Mattress
 30 th 3/2

 Coppered Spring Steel
 dis 40/240&10

 Tinned Spring Steel
 dis 50

 Plain Fence
 39 th 3/4

Plain Fence..... Barbed Fence, galvanized... dis 40&10 new list net ...dis ...dis ...dis

Baxter's Adjustable, nickeled...... Coe's Genuine...dis 60
Coe's Patent Agricultural, wrought, dis 75&10
Coe's Patent, malleable...dis 75&10&10
MISCELLANEOUS.

Dampers, American 40&10
Forks, hoes, rakes and all steel goods. 60&10&5
Copper Bottoms. 23c

...dis ...dis ...dis

MERCANTILE JOURNAL, PUBLISHED EACH

E. A. STOWE & BRO., Proprietors.

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(Entered at the Postoffice at Grand Rapids Second-class Matter.)

### WEDNESDAY, JANUARY 19, 1887.

Michigan Business Men's Association.

Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.

First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julias Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B.
F. Emery, Grand Rapids; the Secretary.

Ada Business Men's Association.

Allegan Business Men's Association. President, Irving F. Clapp: Secretary, E. T. VanOstrane

Bellaire Business Men's Association. Merchant's Protective Ass'n of Big Rapids. Boyne City Business Men's Association.

President, R. R. Perkins; Secretary, F. M. Chase

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee.

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdam Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. President, John Nichols; Secretary, R. W. Kane.

Business Men's Protective Union of Che-boygan.

President, A. W. Westgate; Secretary, H. G. Dozer. Coopersville Business Men's Association, ident, E. N. Parker; Secretary, R. D. McNaughtor Retail Grocers' Trade Union As'n of Detroit.

Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford. Eastport Business Men's Association.

President, F. H. Thurston, Central Lake; Secretary Geo. L. Thurston, Central Lake. Elk Rapids Business Men's Protective As'n.

Freeport Business Men's Association. President, Foster Sisson; Sec'y, Arthur Cheseborough Grand Haven Business Men's Association. President, Fred. D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids.

Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman

Holland Business Men's Association. President, Jacob Van Putten; Secretary, A. Van Dure Ionia Business Men's Protective Ass'n. President, Wm. E. Kelsey; Secretary, Fred. Cutler, J.

Kalamazoo Retail Grocers' Association. President, P. Ranney; Secretary, M. S. Scoville. Kalkaska Business Men's Association.

Business Men's Protective As'n of Kingsley

Leslie Business Men's Association, Lowell Business Men's Protective Ass'n

Luther Protective As'n.

Lyons Business Men's As'n. Mancelona Business Men's Association.

Manton's Business Men's Association.

Muir Business Men's Association. Grocers' Ass'n of the City of Muskegon

President, H. B. Fargo; Secretary, Wm. Peer. Merchant's Union of Nashville

Oceana Business Men's As'n. President W. E. Thorp; Secretary, E. S. Houghtaling Ovid Business Men's As'n.

President, C. H. Hunter; Secretary, Lester Cooley Petoskey Business Men's Association.

Plainwell Business Men's Association. Président, M. Bailey; Secretary, J. A. Sidle

Reed City Business Men's Association. Rockford Business Men's Association.

St. Johns Merchants' Protective Association Business Men's Protective Ass'n of Saranac.

South Boardman Business Men's Ass'n. President, H. E. Hogan; Secretary, S. E. Niehardt.

Sparta Business Men's Association. So. Arm and E. Jordan Business Men's As'n.

Sturgis Business Men's Association. President, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Association.

Tustin Business Men's Association. President, G. A. Estes; Secretary, Geo. W. Bevins

Wayland Business Men's Association.

White Lake Business Men's As'n. resident, A.T. Linderman, Whitehall; Secretary, B. Nichoison, Whitehall.

Woodland Business Men's Association.

Retail Dealers' Commercial Agency. W. E. Cooper, Actuary, Grand Rapids

Grand Rapids Butchers' Union. President, John Katz; Secretary, Chas. Velite

Country Shopping. From Harper's Bazaar.

"No, ma'am; those are two articles we don't keep; but the oysters, I think, you will find at the post office, and bananas you can get across the way, at the barbers.'

COUNTING IN BANK NOTES.

How Charred and Mutilated Currency I Handled by Experts for Redemption.

The bank note has any number of enemies. These conspire to shorten its average life of three years sometimes to less than as many weeks. Bad habits are fatal to it. If it starts out on a tour of the drinking places and falls into low company, the chances are a dozen to one that it will turn up at the redemption agency in a few days a ragged and disreputable vagabond, to be chewed up and made into papier-machie frogs, turtles, etc., for paper weights. The bloody fingers of a butcher and the dirty pockets into which the bills are stuffed, wadded up in every way, are not especially friendly to the life of the bill, and fire and water claim

many of them for their victims in a year.

The charred and blackened remains of many thousand notes appear at the treasury department every month. They come in singly, in half-dozens, and sometimes in great packages, charred through and through. All the burned bills go into the hands of one lady in the comptroller's office, whose duty it is to identify them before they can be redeemed. If the notes are stuck together in a crisp, black mass, she first separates them, one at a time, with a knife made with the thinnest possible blade for the purpose. The remains of each note are then laid upon a glass slab and very closely scrutinized through a magnifyingglass. The lady is familiar with the minute peculiarities of the issue of notes by the various banks and it rarely occurs that some clew to the identity of the note is not

Notes which are mutilated go to the redemption agency, which owes its origin to Gen. Spinner. Here about 160,000,000 notes on an average are handled five times each in a year, the largest numbers coming in January and June. An expert can handle about ten thousand notes in a day. When the notes are received they have to be "counted in." The counter-in" must go over them twice, and if any mistake is made or any counterfeit passed the loss is leducted from the salary of the one making the error. The counter is handed a bunch of from 5,000 to 10,000 notes, for which a receipt is given, and if, when they are 'counted back," the two counts agree, credit is given for them. Each package bears the name of the counter and the amount which it contains.

When the notes are thus counted they go to the "sorters" where those in good condition are separated from those that are badly dilapidated. Next they are arranged according to denomination and then distributed into banks of issue. After this they are grouped into denominations, the head of the banks putting them out, and are finally 'counted out." The "counter-out" must handle the notes three times. The responsibility of the "counter-in" is much greater than that of the "counter-out." The "counter-in" must bear in mind constantly the name of every bank whose notes have been counterfeited. The greater part of the work in this department is done by women, and the degree of expertness displayed is little short of marvelous.

Kalamazoo Retail Grocers' Association.

The Kalamazoo Retail Grocers' Association held their annual meeting on the 11th. The election of officers for the ensuing year resulted as follows:

President—Peyton Ranney. First Vice-President—O. K. Buckhout. Second Vice-President—S. Stern. Secretary—M. S. Scoville. Treasurer—J. Schuster.

One new member was admitted and the Secretary was instructed to write to others who were not already members, requesting

Kalkaska Entitled to the Broom. KALKASKA, Jan. 11, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR—We wish to join the State Association and I enclose \$3.60 for our per capita tax. At our last meeting we also voted to subscribe for The Tradesman and I also enclose \$1.00 for that. We think for the size of the town that we have the largest membership. Are we right? We have less than 1,000 inhabitants.

Yours truly, C. E. RAMSEY, Sec'y Kalkaska B. M. A.

Exceedingly Valuable. From the Bayne Falls Gazette.

E. A. Stowe, of THE MICHIGAN TRADES-MAN, has been round this way looking up the subscribers to that journal. His efforts were well rewarded and he gathered in a big pile of silver dollars, besides several new subscribers. The Tradesman is an exceedingly valuable publication, and no live merchant can afford to be without it.



## Belknap Wagon & Sleigh Co

BELKNAP'S PATENT SLEIGHS,

Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs.

Lumbermen's and River Tools.

Shop Cor. Front and First Sts., Grand Rapids.

Wholesale Dealers in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH. Niagara Starch Co.'s Celebrated Starch.

HESTER & FOX

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots

We are prepared to make Bottom Prices on anything we handle.

## B. KNOWLSON

3 Canal Street, Basement, Grand Rapids, Mich.

## WM. SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan,

## RINDGE, BERTSCH & CO.,

### SHOES. BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, -

Grand Rapids, Mich.

## SNOW-SHOVELS SLEDS

FIRE-KINDLERS

FOR SALE BY

## Curtiss, Dunton & Co.

ORDER

Our Leader Smoking Our Leader Fine Cut 15c per pound. 33c per pound.

Our Leader Shorts, 16c per pound.

Our Leader Cigars, \$30 per M.

The Best in the

## Clark, Jewell

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

GERMAN L. Winternitz, MUSTARD. Grand Rapids, Mich.

Stop That Book-Keeping.

The successful merchant of to-day is always on the alert for the latest designs to please his patrons. So we say to Merchants, stop that Book-Keeping, and use the TALLIAFERRO Coupon Credit Book.

You have no idea how it will revolutionize your business; customers are delighted with them, and when once used by the merchant, they never return to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest a few dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old method; faithful of errors, discontent and expense.

Sample copy 10 cts. in postage stamps.

Address

J. TALLIAFERRO, 1933 McGee Street. KANSAS CITY, Mo.

Dissolution of Copartnership.

The firm of Curtiss, Dunton & Co., has this day been dissolved by mutual consent, Eli F. Harrington retiring from said firm. The business of the above firm will be continued by John L. Curtiss and George B. Dunton under the style of Curtiss & Dunton, who assume all the liabilities of said firm, and to whom all accounts are to be paid. counts are to be paid.

Curtiss, Dunton & Co. Grand Rapids, January 8, 1887.

STOCKHOLDERS' MEETING.

The annual meeting of the stockholders of the Fuller & Stowe Company will be held at the office of the company, 49 Lyon street, Wednesday, January 19, at 7:30 p, m., for the purpose of electing a board of directors for the ensuing year, and for the transaction of any other business that may come before the meeting.

E. A. Stowe, Sec'y.

# HARRIS & MARVIN, BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

"Jolly Tar" Celebrated Plug Tobacco,

Jolly Time" Celebrated Fine Cut To-

Dwinell, Hayward & Co.'s Roasted

Thomson & Taylor's Magnolia Coffee.

Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World.

only house in Michigan which carries a complete assortment

secure the lowest prices and prompt shipment. Satisfaction

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,

Grand Rapids, Mich.

FULLER & STOWE COMPANY,

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

BAKING POWDERS

With Presents.

FAMILY, 1 lb. cans, 2 doz. cases, at \$4.50

FAMILY, 1 lb. cans, 2 doz. cases at \$4.25

With each can a half-gallon Glass Pitchers.

all large pieces, and of same value.

With each Can a piece of Decorated China

In addition to a full line of staple groceries, we are the

Mail orders are especially solicited, which invariably

Warsaw Salt Co.'s Warsaw Salt.

Lautz Bros. & Co.'s Celebrated Soaps.

dark and light.

of fancy groceries and table delicacies.

bacco.

Coffees.

guaranteed.

Autographs, Etc., on Short Notice.

FAMILY, 1 lb. cans, 2 doz. cases at \$4.00 With each can a Hob Nail Oblong Berry Dish. Assorted Colors.

SILVER SPOON, 3-4 lb. can, 4 doz.

cases at With each can, a piece colored glass Tea

## Arctic Manufacturing Co., Grand Rapids.

## ABSOLUTE SPICES

Absolute Baking Powder. 100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

We offer Best Facilities. Long Experience. Watchful Attention. fully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTA-TOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this marprices. Consignments Solicited. Correctet. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants, CHICAGO. ILL INDEFINITE ACKNOWLEDGMENT.

An - acknowledgment in the following terms: "I owe Dr. S. in borrowed money and doctor's bills of long standing not exceeding \$1,000," was held by the Supreme Court of Pennsylvania to be too indefinite to remove the bar of the statute of limitations.

DEBTS-BOOK ACCOUNT-SEPARATE DE-MANDS.

A debt upon a continuous account or book entries made in the ordinary course of dealing is entire, and cannot, without an agreement to that effect,, be split up into separate and distinct demands, so as to form the basis of separate suits, according to the decision of the Supreme Court of Pennsylvania.

PAYMENT-SENDING CHECK BY MAIL. In the case of Norman vs. Ricketts, lately decided by the English Court of Appeal, it appeared that the plaintiff, a milliner in London, sent to the defendant, a customer of hers in Suffolk, a letter saying that she would be obliged by the favor or a check within a week. On receipt of the letter the defendant drew a check payable to the order of the plaintiff and posted it to her address. The check was stolen in transit and was paid by the defendant's bankers, the thief having forged the plaintiff's indorsement. In an action to recover the amount the defendant pleaded payment. This plea was sustained by the Court of Appeal. The Master of the Rolls, who delivered judgment, said that the rule of law required the debtor to go and pay his creditor, but that where the creditor asks for payment by check and by post, posting a check to the right address is payment, though it never reaches its destination.

### CONTRACTS IN RESTRAINT OF TRADE.

One person, for a valuable consideration, entered into an agreement with another, to the effect that he would not thereafter engage in the business of manufacturing ochre "in the county of Lehigh or elsewhere." He afterward went into the business of manufacturing ochre in Lehigh county. A bill was brought for an injunetion to restrain him from continuing the manufacture, he opposing on the ground that the contract was in restraint of trade, and contrary to public policy. The Supreme Court of Pennsylvania held in the case of Smith's Appeal that the contract was divisible as to place; that while it was void outside of Lehigh county; it was good within the county; that it was competent for the defendant to make the contract, and that the same was reasonable and not oppressive. The court said: Where a county or city or borough is named as a limit, and an unreasonable extent of territory in adplace which is a reasonable limit. It has been said that all the cases, when they come to be examined, seem to establish this principle-that all restraints upon trade are bad, as being in violation of public policy, unless they are natural, and not unreasonable for the protection of the parties in dealing legally with some subject-matter of contract. The principle is this: public policy requires that every man shall not be at liberty to deprive himself or the state of his labor, skill or talent, by any contract that he enters into. On the other hand, public policy requires that when a man has, by skill or by any other means, obtained something which he wants to sell, he should be at liberty to sell it in the most advantageous way in the market, and in order to enable him to sell it, it is necessery that he should be able to preclude himself from entering into competition with the purchaser. In such case the same public policy enables him to enter into any stipulation, however restrictive it is, provided the restriction, in in the judgment of the court, is not unreasonable, having regard to the subject-matter of the contract.

### Why it Was Too Late.

From the Detroit Free Press. "You see, the way of it was this," he was explaining to a patrolman on Baker street yesterday; "I was in the grocery alone, and two men came in. They warmed their hands at the stove, and one of them suddenly began snuffing and sniffing and then called out:

"Say! Mister, your kerosene is leaking all over the cellar.'

"That rattled me, and I grabbed a couple of matches and ran down stairs. I was down there a couple of minutes before I remembered.

"Remembered what?"

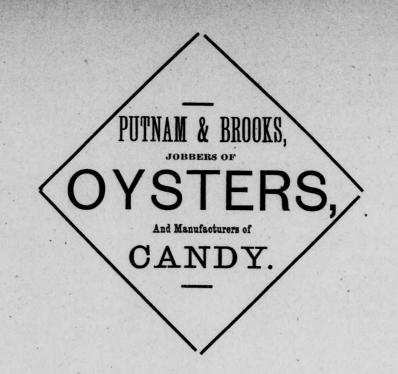
"That my kerosene was up stairs at the back end of the store. I hurried up as quick as I could, but I was too late."

"They had robbed the till and gone, of

"Oh, no. They had gone around the counter, and my big dog had corralled one in the potato bin and the other between two molasses barrels, and was biting them at the rate of forty bites a minute."

"Then how was it too late?"

to kick 'em across the street. I just led 'em to the door and gave 'em one lift apiece and asked 'em to call again. I wish I wasn't so chicken-hearted about such things-I really





Every can wrapped in colored tissue paper with signature and stamp on each can.

MY ENTIRE STOCK OF

## an unreasonable extent of territory in addition is also named, the covenant is divisible, and may be valid as to the particular place which is a reasonable limit. It has Goods, Lumbermen's Supplies, Pants, Overalls,

Is For Sale

Regardless of Cost,

To Save Expense of Moving.

S. A. WELLING.

24 PEARL ST., GRAND RAPIDS.

SWEET.

PROCESS STARCH. PURE. This Starch having the light Starch and Gluten

One-Third Less

Can be used than any other in the Market. Manufactured by the

FIRMENICH MNFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills.

Clark, Jewell & Co. STRONG

In Car Lots.

Shippers looking for a better market than near-by markets "Why, when I called the dog off and afford will do well to write or wire us for prices before consignlooked the fellows over, I hadn't the heart ing elsewhere. All goods sold on arrival and remitted for. Commissions, 5 per cent.

C. J. BECKER & CO., 1002 N. Third St., ST. LOUIS, MO. Mixed train leaves St. Ignace at 7 a m; quette 5:39 p m. Gen. Pass. and Ticket Agent, Marquette.

MOSELEY BROS.

SEEDS, FRUITS, OYSTERS,

And Produce. 26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS

BAXTER'S CELEBRATED



## CIGAR.

This famous brand is now handled by the leading druggists and grocers of Michigan. In towns where the cigar is not handled, I am prepared to give the exclusive agency to good parties, druggists preferred.

J. L. STRETITSKY, STATE AGENT,

128 Canal Street, Grand Rapids.

## "CANDEE"



### E. G. STUDLEY & CO.

No. 4 Monroe St., Grand Rapids.

Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.

### TIME TABLES.

Chicago & West Michigan.

Leaves. 9:10 a m .12:30 p m .11:00 p m .5:00 p m thay Express. 12:30 p m 9:39 p m 8:16 p m 9:39 p m 8:16 p t 1:00 p m 5:35 a m Muskegon Express. 5:00 p m 11:00 a m 4 paily. 4Daily except Sunday. Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:50 p. m., and through coact tra charge to Chicago on 12:50 p. m., and through coact tra charge in and 11 p. m. trains. and 11 p. m. trains.

Newaygo Division.

Leave

Grand Rapids & Indiana.

Traverse City Express.
Traverse City and Mackinaw Ex. 9:20 a m
Cincinnati Express. 7:30 p m
Petoskey and Mackinaw Express 3:40 p m
Saginaw Express. 11:25 a m
10:30 a m
20:20 a

Muskegon, Grand Rapids & Indiana

Lake Shore & Michigan Southern.

Kalamazoo Division.

### Detroit, Grand Haven & Milwaukee.

Arrives. 1:10 p m 5:05 p m tMixed.

\*Night Express.

\*10 a m 5:35 a m tDaily, Sundays excepted. \*Daily.

Passengers taking the 6:25 a m Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:30 a m the following morning. The Night Express has a through Wagner car and local sleeping car from Detroit to Grand Rapids.

GEO. B. REEVE, Traffic Manager Chicago.

Michigan Central.

Detroit Express....
Day Express....
Atlantic Express....
Mixed

Detroit, Mackinaw & Marquette

oing West. Going East.

am 6.50 am. St. Ignace. 8.30 pm 5.55 pm
ps 940 am. Seney. 5.15 pm 12.35 pm
pm 12.40 pm Marquette. 2.15 pm 7.00 am
12.50 pm 13.40 pm
140 pm. Negaunee. 1.25 pm
1.55 pm. Ishpening. 12.58 pm
5.30 pm. Hangek. 9.20 am
5.50 pm. Hangek.

## The Standard of Excellence KINGSFORD'S



## STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

### WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

## F. J. LAMB & CO.

D. D. Mallory & Co.'s

## DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

OBERNE, HOSICK & CO.,

Manufacturers of FINE LAUNDRY and TOILET SOAPS. 120 Michigan St., Chicago, Ill.

We make the following brands: HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RARIDS, MICH. Write me for Prices.



The accompanying illustrations reprents the

## Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

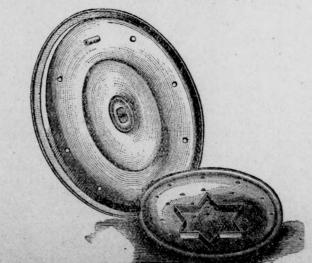
It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

## ARTHUR MEIGS & CO.

## Wholesale Crocers,

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



AN OLD GAME.

Nashville Invaded by Paper Sack Swindlers.

NASHVILLE, Jan. 17, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-This place was visited by a couple of paper sack sharps last Saturday. They registered as M. Hogan, of Detroit, and Dan Beram, of Grand Rapids, and claimed to represent the Union Paper Sack Their modus operandi was about as follows: They went to the dealers and solicited advertising, representing that they were going to furnish five thousand paper sacks to the two leading grocery houses here, the advertising to be done on those sacks. They sold the whole of one side of the sacks to a clothing house and the whole of the other side to a hardware man, beside selling considerable space to other parties. went to the proprietor of the News and made a contract with him to do the printing on the sacks, and wanted to pay him for printing one thousand and have him give them a receipt showing that they had paid for printing five thousand, so they could show the receipt to the dealers. They claimed that Marshall Cook, the editor of the Hastings Banner, had given them a receipt for payment for five thousand when they had only paid for one thousand, and showed a contract with Cook, and his and showed a contract with Cook, and his receipt, to the dealers here. The proprietor of the News would only give a receipt for what they paid him, so they paid him for printing one thousand sacks, and told him the sacks were at Mr. Derby's and at Buel & White's. When the dealers asked them where the sacks were, they said that one thousand of them were at the *News* office and the rest would be here long before that thousand was used up. When Strong, the News man, sent to McDerby's and to Buel & White's for the sacks to print, they knew nothing of them—had not seen any sacks belonging to the Union Paper Sack Co. They made a written contract with the grocers that were to use the sacks and showed these contracts to the dealers. After they had given the copy to Strong for the advertising, and just before taking the train, they went to the printing office with another advertisement and wanted Strong to put that on, too; but he objected, saying that he already had all they had paid him for putting on. They insisted that that particular advertisement must go in and to leave out some other one to make room for it. If Strong had lent nimself to them, and given them the receipt that they wanted, they probably would have roped in nearly every business man in town, but, as it was, they got but very little money.

Yours truly, WALTER WEBSTER, Secretary Merchants' Union.

Dubious Jobbers-Information Wanted. COLLINS, Jan. 10, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I am credibly informed that several parties in Ionia who wholesale kero-sene oil are in the habit of selling to farmers at wholesale rates. To me this looks wrong. What is the opinion of The

If there any reader of THE TRADESMAN who has tried the experiment of selling goods at 5 per cent. for cash or ready pay?
If so, I would be pleased to hear the result. It seems to me that such a course would enprompt-pay customers.

Truly yours, S. S. BURNETT.

As a constant reader of THE TRADESMAN for the past four years, Mr. Collins could not fail to have noticed frequent references to the abuse to which he refers—the jobber selling the consumer. THE TRADESMAN does not consider it legitimate business, and is glad to be able to state that the crusade begun against the abuse by the Retail Grocers' Association of this city has resulted in the complete abandonment of the practice on the part of Grand Rapids jobbers. Similar action by the Ionia Business Men's Association would undoubtedly accomplish the same result as regards Ionia.

If any of THE TRADESMAN'S readers has tried the experiment of selling goods at 5 per cent, off for cash, it will be a source of pleasure and information to many merchants to learn the results of such experiments.

### The Grocery Market.

Sugars remain nearly stationery, but coffees, fruits, canned goods and fish continue

The supply of oranges is large and prices rule very low. Lemons are in moderate request and steady in price. Almonds and filberts show a slight decline. Other nuts are unchanged. Peanuts are firm, with a shade higher market in Virginia. Figs and dates are steady very low prices. Oysters are held firm at last week's advance and there is no prospect of any change in the near future. Chesapeake Bay at Baltimore is frozen over solid as far as the eye can

### Japanese Cod Liver Oil.

The Japanese do not appear to be lacking in commercial enterprise. According to a note in Nature, the Japanese government has dispatched an official of the Ministry of Commerce to Norway in order to study the cod fisheries, and the preparation of cod liver oil in that country. In the gloves large enough to fit you. north of Japan large numbers of cod-fish appear at certain seasons of the year, and it is intended to develop this industry. Japanese cod liver oil is not unknown in the London market, but, doubtless, the inquiry quiet, pending the approaching London now being made will lead to the prepara- sales. Tallow is without change. tion of a superior article in Japan.

It is urged that the people of the State of Illinois are placing an unfair burden upon the druggists of Illinois by compelling them to pay the expense of the enforcement of the pharmacy law, because the people are benefited by the law, through its restraint on adulteration and sophistication of drugs and medicines, as well as the fact that it secures to them pharmacists of the highest

Creamery Butter.

The manufacture of "Philadelphia butter," which has long been recognized as the choicest article in that line made anywhere has, within the last half doxen years, been largely transferred from the hands of the individual farmers into the control of the creameries. These creameries are scattered about the country, in convenient locations, and have become quite numerous. They are all establishments of limited capacity, calculated to handle the products of a territory small enough to insure freshness of the milk when delivered. The average output of these concerns is 250 to 300 pounds of butter per day. At first, they all make skim cheese also, but this is discontinued because it is unprofitable. All the creameries within forty or fifty miles of Philadelphia were built to make both butter and cheese, and all the patrons delivered the whole of the milk every morning.

In the West and in New England, a different method has been more recently adopted, and, instead of collecting all the milk of a neighborhood at a common point, only the cream is collected, the gathering being done by men and teams in the employ of the managers of the creameries. This plan has its advantages in the reduction of time and labor required to handle the whole milk, as there is no skim milk to deal with, only the butter and butter-milk. The cream is separated on the farms and skimmed and collected by the gatherers, whose routes are sometimes as much as twenty miles long, going by one route and returning by another. This plan makes a little more work on the farm, as the milk must be set for creaming and cared for in all respects as if the butter were to be made at home; but the cream is collected every day, or every other day, and carried to the factory. Farmers must have suitable arrangements for keeping their milk until the cream rises, which in many instances requires the use of ice in summer or a good dairy house with plenty of cold water. The cream, when all collected and de-

livered, is placed in a large vat to ripen and is churned the following day. The churns are large, holding about 200 or 300 gallons, but for churning, only one-third to one-half of the churn's capacity is put into it at once. They are cylindrical in form and hung on the long axis, are driven by steam power, and require from one to two hours, as circumstances may require, to complete a churning. The churn is stopped when the butter is in the granular form, the butter-milk is drawn off, and what adheres to the butter is washed out with the brine before the butter leaves the churn. It is then taken from the churn, placed on a revolving table, and worked only enough to remove the brine and put the butter in shape for printing in pound or half-pound quantities, or packing in firkins for market.

Wherever the creamery is introduced, it supplants the manufacture of butter on the courage cash trade and be a just reward to farms. It is more economical to thus make the butter. It is of uniform quality and brings a better price when sold, and the farmer realizes more money for his product. The prevailing plan is to arrange with the operator of the factory to do all the work, from collecting the cream to selling the manufactured product in packages furnished by himself. For his work he gets four cents per pound and the butter-milk. Thus, the farmer gets the market price of creamery butter for his product less the four cents per pound for manufacturing and marketing, settlements being made weekly or monthly, as may be agreed upon. In this way he gets more money for his butter than if he made it at home, with the added advantage of relieving his household or himself of much disagreeable drudgery.

> The cream-gathering method is the one adopted in all localities where new creameries are being built. It is, on many accounts, preferable to the old plan of carrying all of the milk to the factory and bringing the skim milk home. Less work is required, as a few men and teams can do all the collecting and manufacturing, while the farmer can attend to his work at home, instead of spending an hour or two every day delivering his cream to the creamery. In some cases, the operator of the creamery buys the cream at so much a measure, usually estimated to make a pound of butter. In this case, the price paid for the cream is regulated by the price which butter brings in the market. There is not much difference to the producer which plan is adopted. The operator asstimes, or is made to assume, all responsibility of manufacturing and marketing, and may be held to account for the cream which he may receive in either case.

### A Complete Stock.

Old Lady (to clerk)-Have you gentle men's gloves?

Clerk (glancing at the old lady's hands)-Yes, ma'am, but I think we have ladies'

### Hides, Pelts and Furs.

Hides are dull at the present low quotations. Pelts are fairly active. Furs are

Hemlock Bark-Tanners all have large plies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 % to for clean washed roots.

Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off.

FIELD SEEDS. Clover, mammoth.....

Good Words Unsolicited. & Co., grocers, Clarion: "It is well

orth the price. H. E. Grand-Girard, druggist, Big Rapids drug department alone is worth more than the price of subscription.'

lealer, Grand Junction: "Your paper is doing a good work. The principles advocated should be adopted by the business men's associations needed by all dealers.'

Chas. E. Brewster, handle manufacturer Kingsley: "THE TRADESMAN is of great value ore, perhaps, than any other one journal I get. I do not want it stopped, but on the other hand want it to come to me regularly by every week."

COUNTRY PRODUCE. Apples-The best winter varieties are see

at \$2.75@\$3 \$ bbl. Beans-Country hand-picke B bu., and city picked \$1.40. Beets-40c ₽ bu.

Buckwheat-21/4c P 1 Butter-Michigan creamery is in good de mand at 28@30c. Dairy is in tair demand at

-\$4@\$5 \$ 100, according to size Carrots-30c \$\ bu. Celery-Grand Haven or Kalamazoo, 20@2

Cheese-Fall stock of Michigan full cream firm at 131/0014c. Cider-12½c ♥ gal. Cranberries-Choice Bell and Bugle and

Cape Cod are scarce at \$9@\$9.50 \$9 bbl. Jerseys, \$3@3.25 \$ bu. Dried Apples-Evaporated, 11@12c 7 1 quartered and sliced, 6@6%c \$ b.

Dried Peaches-Pared, 15c. Eggs-Scarce and high. Strictly fresh are hard to get, readily commanding 22@24c and pickled and cold storage stock are in good demand at 20c.

Honey-Dull at 9@13c Hay-Railed is moderately active at \$15 per ton in two and five ton lots and \$14 in car

39 bbl. Potatoes-Buyers are paying 35c at this ma

tance of this market. Pop Corn-2%o型 to. Sweet Potatoes-Kiln dried Jerseys, \$4 % bb Squash-Hubbard, 2c % b.

ket and towns within convenient shipping dis

GRAINS AND MILLING PRODUCTS. Wheat-1c higher. City millers pay 78 cent for Lancaster and 75 for Fulse and Clawson Corn-Jobbing generally at 46@47c in 100 bu lots and 42@43c in carlots.

Oats-White, 38c in small lots car lots. Rye-48@50c ₩ bu. Barley-Brewers pay \$1.25 \$ cwt.

Flour-Lower. Patent, \$5 % bbl. in sack and \$5.20 in wood. Straight, \$4 % bbl. in sacks and \$4.20 in wood. Meal-Bolted, \$2.75 ₺ bbl. Mill Feed-Screenings, \$13 % ton. Bran, \$13 \$ ton. Ships, \$14 \$ ton. Middlings, \$15 \$ ton.

Corn and Oats, \$18 39 ton.

The Grand Rapids Packing & Provision Co S. P. Booth, clear Clear, A. Webster, new Extra clear pig, short cut. Extra clear, heavy. Clear quill, short cut. Boston clear, short cut. Clear back, short cut. Standard clear, short cut, best. DRY SALT MEATS-IN BOXES. Long Clears, heavy.....

SMOKED MEATS-CANVASSED OR PLAIN 12 to 14 lbs.

LARD IN TIN PAILS. Extra Mess Beef, warranted 200 lbs.....

Blood Sausage...
Bologna, straight.
Bologna, thick...
Head Cheese...
PIGS' FEET. HIDES, PELTS AND FURS.

Green ... \* b 5 ½ 6 6 Calf skins, green or cured ... 7 6 7 ½ Full cured ... 7 ½ 8 Dry hides and kips ... 8 @12 Sheep 1

...... 3 @ 314 Fine washed \$\mathbf{B}\$ \text{ } \text{D} \text{25@28} \text{ Coarse washed ... 20@24} \text{Medium ... 27@30} \text{Unwashed ... 2-3} \text{ } \text{Eurs ... 10 00@15 00} \text{ Bear ... 4 00@ 5 00} \text{ } \text{Eurs ... 4 00@ 5 00} \text{ } \text{ } \text{Coarse ... 10 00@15 00} \text{ } \text{Eurs ... 10 00@15 00} \text{ } \text{Eurs ... 10 00@15 00} \text{ } \text{Eurs ... 10 00@15 00} \text{Eurs ... 10 00@15 00 0 00@15 00 4 00@ 6 00 75@ 1 00 50@ 75 10@ 20 1 00@ 1 40 3 00@ 5 00 1 00@ 1 25 4 00@ 8 00

These prices are for prime skins only. COAL AND BUILDING MATERIALS.
A. B. Knowlson quotes as follows: Ohio White Lime, per bbl. Ohio White Lime, car lots. Louisville Cement, peo bbl.

Akron Cement per bbl.

Byfalo Cement, per bbl.

Anthracite, egg and grate, car lots.
Anthracite, stove and nut, car lots.
Cannell, car lots.
Ohio Lump, car lots.
Portland Cement.

Car lots " " ... Plastering hair, per bu....

Groceries.

WHOLESALE PRICE CURRENT. These prices are for cash buyers, who pay romptly and buy in full packages. AXLE GREASE. 80|Paragon 90 Paragon 25 lb pails. 90 60 Fraziers, 25 lb pails. 1 25

BAKING POWDER.

cans, 3 doz. case ...... 1 to cans, (tall,) 2 doz.

BROOMS. 1 h. Little Neck.....

Sardines, domestic 1/4s. Sardines, Mustard 1/4s. Sardines, imported 1/4s.

Trout, 3 h brook.... CANNED FRUITS. Apples, gallons. standards..... Blackberries, standards..... Cherries, red standard..... 

Peaches, seconds. Pineapples, standards.
Pineapples, Johnson's sliced.
Pineapples, Johnson's grated.
Quinces
Raspberries, extra.
Raspberries, extra. Strawberries COFFEES-PACKAGE.

60 lbs 100 lbs 300 lb .....20% 20¼ 20⅓ .....20% 20¾ 20⅓ German .....

CHOCOLATE.

.....37 German Sweet ...... 35 Vienna Sweet .....

Maltby's, Manhattan, pails.....

reen. ....16½@17 o...17 @19 ....15 @17 .....16 ....23@25 CANNED VEGETABLES.

Asparagus, Oyster Bay..... Beans, Lima, standard...... Beans, Stringless, Erie... Beans, Lewis' Boston Baked. Morning Glory Acme..... Maple Leaf.....

extra marrofat... Early June, stand. Early June, stand...
" " sifted...
" French, extra fine...

Mushrooms, extra fine...
Pumpkin, 3 b Golden...
Succotash, standard... Squash ..... Tomatoes, standard brands...

75

CRACKERS AND SWEET GOODS. X XXX P to Kenosha Butter.
Seymour Butter.
Butter.
Fancy Butter.
S. Oyster.
Pichic
Fancy Oyster.
Fancy Soda.
City Soda.
Soda.
Milk
Boston
Graham
Oat Meal
Pretzels, hand-made
Pretzels
Cracknels
Lemon Cream.
Sugar Cream. Kenosha Butter.....

60 foot Jute..... 1 00 | 50 foot Cotton. 72 foot Jute..... 1 25 | 60 foot Cotton. 40 Foot Cotton... 1 50 | 72 foot Cotton.

3 \$35 " " old.
3 \$00 Raisins, Dehesia.
Raisins, London Layers...
66 60 Raisins, California "
66 25 Raisins, Loose Muscatels.
66 60 Raisins, Ondaras, 28s...
65 50 Raisins, Valencia, new...
64 00 Raisins, Imperials...

1/2 pint, round. Grand Haven, No. 8, square..... Grand Haven, No 9, square, 3 gro Grand Haven, No. 200, parlor. Grand Haven, No. 300, parlor. Grand Haven, No. 7, round...

Small, bbl..... Imported Clay, No Imported Clay, No American T. D.... No. 216, 3 gross..... No. 216, 2½ gross.....

FLAVORING EXTRACTS.

No. 3 panel...

MATCHES

Sardines, spiced, ½s... Trout, ½ bbls....... 10 b kits.....

White, No. 1, ½ bbls ... White, No. 1, 12 lb kits.

White, No. 1, 10 to kits... White, Family, ½ bbls. white, Family, ½ btls...

Choice Carolina... 6½ Java .... 5½ Patna .... 4½ Rangoon . 5 Broken . 6 Japan .... Prime Carolina... Good Carolina.... Good Louisiana ..314@31 SALERATUS. DeLand's pure.....514 Dwight's Church's 5 Sea Foan aylor's G. M.... 28 Pocket..... 100 3 lb pockets

Diamond Coarse.
Standard Coarse.
Ashton, English, dairy, bu. bags.
Ashton, English dairy 4 bu. bags.
Higgins' English dairy bu. bags.
American dairy, ½ bu. bags. Varsaw, Dairy, bu. bags... SAUCES.

Parisian, ½ pints.
Pepper Sauce, red small.
Pepper Sauce, green.
Pepper Sauce, green.
Pepper Sauce, red large ring.
Pepper Sauce, green, large rin
Catsup, Tomato, quarts
Halford Sauce, pints.

3 85 Extra Chicago Fam 00 ily ..... 8 85 Napkin... 05 White Cotton Oil. American. 85 Mystic White Big rive Center. Nickel..... Shamrock..... Blue Danube.... 15 Palmer's, 100 bars. 2 30 Star

loves Cayenne STARCH.

Kingsford's Silver Gloss, 1 to pkgs 6 lb boxes... bulk ..... Royal, Gloss, 1 to packages. Corn Muzzy, Gloss, 1 to packages.

bulk. Corn, 1 to packages. bulk, boxes or bbls TOBACCO-FINE CUT-IN PAILS. Cherry Five and Seven .... .45 Old Jim 25 Old Time .60 Underwood's Capper 35

.32 Fountain .65 Old Congress. .66 Old Congress. .60 Blaze Away. .50 Hair Lifter .60 Hiawatha .65 Globe .70 Crown Leaf .45 Hustler .MOKING Prairie Flower Indian Queen..

Sweet Pippin .. Our Leader .... 30 Eight Hours .. Big Deal. Navy Clippings. Leader..... Hard Tack.... 27 Lucky ..... 26 Two Nickel... 26 Two N 15 Duke's 32 Green Corn Cob Pipe 28 Owl. .... 40 Rob Roy Dixie ...... Old Tar.....

Old Tar....
Arthur's Choice.
Red Fox.....
Gold Dust.....
Gold Block..... 22 Uncle Sam... 26 Lumberman 26 Railroad Boy. 30 Mountain Re Seal of Grand Rapids (cloth).... s Home Comfort.... .25 Old Rip....... .40 Seal of North Caro-28 lina, 2 oz...... 24 Seal of North Caro-20 lina, 4 oz..... 20 Seal of North Caro-24 lina, 8 oz..... 25 Seal of North Caro-

Old Tom.
Tom & Jerry.
Joker.
Traveler
Maiden.
Pickwick Club.
Nigger Head.
Holland
German
K. of L
Honey Dew...
Colonel's Choice 35 lina, 16 oz boxes 25 King Bee, longcu 40 Sweet Lotus..... 26 Grayling . 37 Red Fox. 34 Big Drive

Clipper ... Corner Sto Scalping Knife 34 Nimrod 32 Climax 32 Acorn 28 Horse

Confectionery A.
Standard A.
No. 1, White Extra C.
No. 2, Extra C.
No. 3 C.
No. 4 C.
New Orleans, in hds. 16 Hiawatha .22 May Leaf. .23 Dark ..... SYRUPS. Corn, 10 gallon kegs Corn, 5 gallon kegs. Pure Sugar, bbl... Pure Sugar, bbl... Lorillard's American Gentlemen.

SUGARS.

Railroad Mills Scotch. VINEGAR. 50 gr. MISCELLANEOUS.

White Wine ... York State Apple ... do American.
Burners, No. 1
do No. 2.
Condensed Milk, Eagle brand.
Cream Tartar 5 and 10 b cans. Candles, Star.
Candles, Hotel.
Camphor, oz., 2 b boxes.
Extract Coffee, V. C.
do Felix.
Gum, Rubber 100 lumps.
Gum, Rubber 200 lumps.
Gum, Spruce. @35 @80 @1 20 @3 00 4@ 4½ Peas, Split Prepared. Sauerkraut CANDY, FRUITS AND NUTS.

Putnam & Brooks quote as follows: Standard, 25 fb boxes. Twist, do Cut Loaf do @ 9 @10

Royal, 25 th pails. Royal, 200 th bbls. Extra, 25 th pails. Extra, 200 th bbls. FANCY-IN 5 D BOXES. Lemon Drops.....

Sour Drops..... Peppermint Drops.... Chocolate Drops..... H M Chocolate Drops... Gum Drops ...... Licorice Drops ...... A B Licorice Drops. Lozenges, Imperials Mottoes... Cream Bar... Molasses Bar

Hand Made Creams. FANCY-IN BULK.

Lozenges, plain in pails.
Lozenges, plain in bbls.
Lozenges, printed in pails.
Lozenges, printed in bbls.
Chocolate Drops, in pails. Lozenges, printed in Chocolate Drops, in p Gum Drops in pails. Gum Drops, in bbls.. Moss Drops, in pails. Moss Drops, in bbls.. Sour Drops, in pails.

Imperials, in pails..... FRUITS Bananas Aspinwall Oranges, California, fancy. Oranges, California, choice Florida.

Lemons, fancy.... Lemons, California Dates, Frails do
Dates, & do do
Dates, & skin.
Dates, Fard 10 b box # b.
Dates, Fard 50 b box # b.
Dates, Pard 50 b box # b.
Pine Apples, # doz.

NUTS.

Almonds, Tarragona..... California ..... Brazils
Chestnuts, per bu
Filberts, Sicily
Barcelona
Walnuts, Grenoble
Marbo
French
California
Pecans, Texas, H. P
Missouri Brazils @11

@ 9 @5 50 Missouri.... Cocoanuts, ₩ 100..... Prime Red, raw & b.... Choice do do .... Fancy H.P. do do .... Choice White, Va.do .... Fancy H P., Va do ....

OYSTERS AND FISH. F. J. Dettenthaler quotes as follows:

OYSTERS. New York Counts..... H. F. H. & Co.'s Selects. Favorite .. Prime
Selects, bulk, # gal
Standards, bulk, # gal
New York Counts, # 100
Shell, # 160.
Clams, shell, # 100. FRESH FISH. Mackinaw Trout...

ILLUMINATING. LUBRICATING.

Gasoline.
Capitol Cylinder.
Model Cylinder
Shield Cylinder
Eldorado Engine
Peerless Machinery
Challenge Machinery
Paraffine
Black, Summer, West Virginia.
Black, 25° to 30°
Black, 15° C. T.
Zero

### Drugs & Medicines

State Board of Pharmacy. one Year—Jacob Jesson, Muskegon.
wo Years—James Vernor, Detroit.
hree Years—Ottmar Eberbach, Ann Arbor.
lour Years—Geo. McDonald, Kalamazoo.
live Years—Stanley E. Parkell, Owosso.
resident—Ottmar Eberbach.
ecretary—Jacob Jesson.
reasurer—Jas. Vernor.
lext Meeting—At Grand Rapids, March 1 and 2.

Michigan State Pharmaceutical Ass'n. Michigan State Fharmaceutical Ass n.
President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Ingils, Detroit.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson,
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

esident—Geo. G. Stekettee. te-President—H. E. Locher. retary—Frank H. Escott. asurer—Henry B. Fairchild. ard of Censors—President, Vice-President and Se

retary.

Board of Trustees—The President, John E. Peck, M. B.

Kimm, Wm. H. VanLeeuwen and O. H. Richmond.

wen, Isaac Watts, Wm. E. White and Wm. L. White.

Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.

Committee on Legislation—R. A. McWilliams, Theo.

Kemink and W. H. Tibbs.

Committee on Pharmacy—W. L. White, A. C. Bauer and

Isaac Watts.

legular Meetings—First Thursday evening in each

wooth

Annual Meeting—First Thursday evening in November Next Meeting—Thursday evening, Feb. 3, at THE TRADES MAN office.

Saginaw County Pharmaceutical Society. President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Ham
ilton, H. Melchers, W. H. Keeler and R. J. Birney.
Regular Meetings—Second Wednesday afternoon in
each month.

Detroit Pharmaceutical Society. ORGANIZED OCTOBER, 1883. ORGANIZED OCTOBER, 1883.

President—A. F. Parker.

Pirst Vice-President—Frank Inglis.
econd Vice-President—J. C. Mueller.
ecordary and Treasurer—A. W. Allen.
ussistant Secretary and Treasurer—H. McRae.
unnual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Ass'n. President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H.
Haskins. Haskins.
Anntal Meeting—First Thursday in November.
Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association. President—I. C. Terry. Vice-President—P. VanDiense. Secretary and Treasurer—Geo. L. LeFevre. Regular Meetings—Second and fourth Wednesday of each month.

Oceana County Pharmaceutical Society. President—F. W. Fincher. Vice-President—F. W. VanWickle. Secretary—Frank Cady. Treasurer—E. A. Wright.

Mason County Pharmaceutical Society.

day of each month

### The Drug Market.

sudden and unexpected turn on the 15th and the use of large sums of money. Not three is now reported excited at 57 cents in bulk out of ten homes are free from the habit. and tending higher. Cubebs are very firm | Can we not see the result of this over-mediat the advance. The oil has advanced to \$12 cation in the weakened digestions and the @\$13 per pound. Morphine is very firm and irritable nervous systems which are so chara further advance is expected soon. Oil acteristic of American life? Liquid noscloves has further advanced to \$2.15 and trums contain oftener than any other, four tending higher. Borax is hardening in drugs, alcohol, opium, a cathartic and a price, having advanced % cent per pound cheap tonic. They are classes which should in barrels. Smaller quantities are still never be taken except by advice from a phyquoted at 8@10 cent. Carbolic acid is very sician. The golden rule for the public as confined to a rebate, instead of as formerly, of the trade, have decided to anticipate the to a sliding price list, this change, undoubt- date named in their circular of October 12, edly, having been determined upon as a and now announce, that the price of strictly means to check the cutting of prices which pure Paris green is for the present fixed at was frequently charged upon some jobbers 171/2 cents per pound in bulk, at which price last year. The rebates will only be allowed it will be charged the buyer without regard in such cases as where association prices to quantity, subject to the rebates mentioned have been strictly adhered to. This new below. departure operates against cutting of price, ter rebate by reason of the risk assumed in July 1, 1887, as practicable: marketing his purchase, as possible contingencies may occur in a season when its use as an insect poison will not be in demand,

Annual Meeting of the Hazeltine & Perkins Drug Co.

The annual stockholders meeting of the Hazeltine & Perkins Drug Co. was held at evening, at which time an encouraging re- parties who have violated it. port of the year's business was made by the tors for the ensuing year resulted in the re- chased from the association during the seaelection of the old Board-Dr. C. S. Hazel- son. tine. Capt. C. G. Perkins and H. B. Fairchild. A meeting of the Board was held were re-elected, as follows:

President-C. S. Hazeltine. Vice-President-C. G. Perkins. Secretary and Treasurer—H. B. Fairchild.

Muskegon Drug Clerks' Association.

The Muskegon Drug Clerks' Association held a regular meeting on the 12th inst.

The new officers were duly installed and except for the single purpose of an inserti the Association entered upon its third term, under very satisfactory circumstances. A paper on "Arrangement and Management tion that they of a Drug Store" was read by D. A. Schucker circumstances. macher, which drew out very little criticism, as the paper was almost complete. Before the meeting adjourned, W. E. Southard, the retiring landlord of the Arlington Hotel, who has granted us the use of his parlors in which to hold our meetings, was called up and presented with a box of fine imported cigars.

Our next meeting will be held Wednesday

evening, January 26. Geo. L. LeFevre, Sec'y.

DRUG TAKING.

The Injurious Effects of Every-Day Self-

Dosing. At the recent sanitary convention held at Big Rapids, under the auspices of the Michgon, on the above subject. He said, in brief, that the habit of self-medication had become not the least of sanitary sins. People prefer medicine to advice, and if the procine it is largely due to the pressure of their patients, but if people took only the medicine prescribed by their doctors, it would reduce the amount of drug consumption greatly. About four times the amount of prescribed by physicians. Stimulants, naracotics, tonics and drastic cathartics are taken in turn with that excess and indiscrimination born of ignorance regarding their effects. Evil habits often result from the practice. The practice is on the increase. Alcoholism is one of the habits often fastened on young persons by this practice. Morphine is not only taken by the mouth, but the hypodermic syringe is in the possession of the people. The hypodermic habit cannot be easily overcome. The drinking of ether is not uncommon. Narcotism begins to attack children even in infancy, as many mothers periodically administer paregoric and other narcotic elixirs. Quinine is the most popular drug for selfmedication. The use of this drug indiscriminately endangers the organs of hearing. The habit people have of taking quinine for a cold is prolific of positive harm, and may result in conditions of permanent disease. Self-prescription of the bromides is very common. Women and nervous men keep them in stock at their homes, resorting to their use on trivial occasions. A brisk walk in fresh all would do much more good. Iodides, alkalies, and a long list of mineral waters will deprave the blood and interfere with digestion. The various digestive ferments are now on a popular wave of the market; when continuously used they make permanent the very disorders they are intended to relieve. The taking of cathartic

pills is a widely prevalent habit. Cathartics are agents which do not not well harmonize with the laws of life, and when taken into the stomach the constitution makes an effort to remove the offending substances, resulting in a loss of vital power. The consump-Quinine, reported on the 15th as dull and tion of legitimate drugs is not a tithe comwithout feature in New York and offered in pared with the patent secret nostrums which a large way spot cash at 49 cents, took a are industriously put before the people by

firm at last week's advance. Oil lemon is regards medication is thus: Drugs must higher. Canary seed is now quoted at 334 never be taken self-prescribed, and only cents by the bag and 4@41/2 cents in less when considered necessary and by the adquantity. A further advance is looked for. vise of those learned in their uses and ef-"Rochester" Hop Bitters are now in rebate fects, and skilled to recognize and treat disat \$7.25 per dozen; three dozen taken at ease. one time, \$7 per dozen; twelve dozen taken at one time, \$6.75 per dozen. Linseed oil has advanced 4 cents per gallon and a further advance is expected. Elsewhere in this green have issued the following card to the issue will be found the announcement of trade: the associated manufacturers of Paris green. The price is without scale, buyers being deference to the generally expressed desire

The manufacturers have adopted the folas it places all on an equal advantage in the lowing scale of rebates for specified quantimarket. The larger buyer secures the bet- ties, payable to purchasers as soon after 500 lbs. to 1000 lbs. 1/2 cent per lb. rebate.

1000 " 2000 " 1 " " " " The rebate is not to be paid by individual and sales from the manufacture are not firms of the Association selling, but only by the rebate treasurer of the Paris Green Association upon the written statement of the

buyer that the terms, prices, etc., of the as-

Paris Green for 1887.

The manufacturers of Paris green, in

sociation have been strictly maintained. This is the sole condition on which the 357 South Union St., Grand Rapids, Mich. rebate is offered by our association, and it the office of the corporation last Friday will not under any circumstances be paid to

The above rebate will be allowed on the Secretary. The selection of a Board of Direc- aggregate quantity which they have pur-

> Additional charge for following packages being the same as last year:

on Saturday, at which time the old officers Kegs of 100 lbs. to 175 lbs. 1/2c per lb. Cans of 14, 28 and 56 lbs. net wt. 2c " Paper Boxes 2 lbs. to 5 lbs. 2c " " " " 1 " - - 2½e" "
" ½ " - - 4½e" " " " ¼ " - - 6½e" "

Owing to the precarious nature of the cide, we can accept orders only on the condition that they cannot be cancelled under any

Terms-Payable July 1, 1887.

Discount at 6 per cent. per annum for unexpired term. No brokerage or commission allowed to buyers.

Acopon is an absolute medical term, taken literally from the Greek, for a soothing salve. It may be useful for some ointment maker in search of a title.

Minor Drug Notes

The Big Rapids Current says: The druggists of Big Rapids and Mecosta county are about to form a pharmacist association.

President Wurzburg has received a letter from Secretary Parkill, stating that he is igan State Board of Health, a paper was working up the subject of local organizaread by Dr. John P. Stoddard, of Muske- tion in Shiawasse county and that effective results may shortly be expected.

A physician in China has discovered that the natives of that country have a substitute for cocaine. It is difficult to find anything fession had grown to give too much medi- that the Chinese have not used for a few years or else been acquainted with a substitute for an equal length of time.

An inquisitive Frenchman has been bringing science to bear upon old flour in order to prove the presence in it of alkaloids, and drugs are taken by self-prescription as are has been rewarded with success. He treated the flour with ether in a displacement apparatus, dried the etherial solution on a water bath, leaving a fatty, acid substance with a disagreeable penetrating smell and imparting a burning taste to the tongue. The usual re-agents showed the presence of an alkaloid in flour only twelve and eighteen months old. This alkaloid is thought to have its origin in the transformation of the gluten by a natural ferment in the grain.

The Official Proceedings.

The official proceedings of the fourth annual convention of Michigan State Pharmacentical Association is now in press and will be ready to be sent out to members about March 1. The work is being done in Detroit, under the especial supervision of Prof. A. B. Lyons, which is a sufficient guaranty of its accuracy.

Secretary Parkill has just completed the work of mailing 3,000 copies of Prof. Prescott's admirable paper on "Plans of Study for the Assistant in Pharmacy," ordered printed in pamphlet form by the Michigan State Pharmaceutical Association at its last convention. Mr. Parkill is now at work on the mailing of certificates to those who joined the Association at the October meet-

Compound for Extinguishing Fires.

A German physicist recommends for the extinction of fires in closed places, where the use of water or other liquids would be likely to do great damage, a dry compound. which, by its burning, adsorbs the oxygen and quickly renders combustion impossible. The compound is composed of powdered nitrate of potash, fifty-nine parts; powdered Thymus. V. sulphur, thirty-six parts; powdered charsulphur, thirty-six parts; powdered char-coal, four parts; colcothar, one part. This preparation is one that can be cheaply Carbonate, K. & M.... Carbonate, Jennings... made. It is recommended that it shall be, when thoroughly dried and mixed, put up in tight pasteboard boxes, holding about five pounds each, with a quick fuse in the side of the box-protruding six inches, with four inches inside—to facilitate and insure lighting it.

Some Profits.

THE TRADESMAN has it on unquestioned authority that Parke, Davis & Co., of Detroit, will divide \$250,000 among the stockholders on February 1. As the paid-in capital stock is only \$500,000, it will readily be seen that the dividend will amount to the pleasant figure of 50 per cent.

Pharmacy Organization in Clinton County. Alonzo O. Hunt, the St. Johns druggist, is working up the subject of organization among the Clinton county druggists and ex-The associated manufacturers of Paris pects to be able to report something tangible in the way of results accomplished during the next two weeks.

Dr. O. E. Larkin, of Deerfield, Wis., has been fined \$50 for violating the pharmacy Sinapis, ess, 3. law-viz., selling poison without being Thyme .... registered. This makes the eighth case under the law, in which the Board has been successful in every case.

The Intercolonial Pharmaceutical Conference of Australasian Colonias agreed with

ence of Australasian Colonies agreed without discussion "That the rapid increase of the trade in proprietary medicines and secret nostrums is antagonistic to the true interests Calamus." Calamus.
Gentiana, (po. 15).
Giychrhiza, (pv. 15).
Hydrastis Canaden, (po. 35).
Hellebore, Alba, po.
Inula, po. of pharmacy."

CINSENC ROOT.

Peck Bros., Druggists, Grand Rapids, Nich.

Spigelia
Sanguinaria, (po. 15)...
Serpentaria.
Senega
Smilax, Officinalis, H....
Mex... Michigán Drug Exchange. Mills & Goodman, Props.

Smilax, One Mex...

Scillae, (po. 35)...

Symplocarpus, Foetidus, po...

Valeriana, English, (po. 30)...

German

SEMEN. WANTED—A graduate of Pharmacy and registered Pharmacist to take charge of store. Will pay good salary for right man or will sell part interest in stock if desired.

FOR SALE-Stock of about \$1,200 in town of 450 inhabitants. No other drug store in six miles. Physician's practice will be given free if store building is also bought. Doing good business. Terms liberal,

FOR SALE—Stock of \$1,400 in town of 800 inhabitants in Eastern part of State. Reason for selling, poor health. Doing good business.

FOR SALE—Stock of about \$2,000 well located on one of principal business streets in Grand Rapids. Doing fine business. Reason for selling, poor health.

FOR SALE—Part interest in stock of about \$5,000 in good growing town of 1,800 inhabitants or will sell whole stock at good discount. Reason for selling proprietor is practicing physician and cannot attend to both store and practice store and practice.

FOR SALE—Stock of about \$4,000 in town of about 2,000 inhabitants in western part of State. Will exchange for good farm.

FOR SALE—Bankrupt stock of about \$700 can be bought at large discount. A LSO-Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to becure clerks we will furnish the address and full par-ticulars of those on our list free. Michigan Drug Exchange 357 South Union St., -

	WHOLESALE PRICE CURREN	T.
	Advanced—Oil cubebs, oil cloves, lins turpentine.	seed oil,
		8@ 10 80@1 00 40@ 45
	Hydrochlor	70@ 75 3@ 5 10@ 12
t	Oxalicum 1 Salicylicum 1 Tannicum 1	10@ 12 85@2 10
,	Aqua, 16 deg	3@ 5
	CarbonasChloridum	400 6 1200 14 1200 14
	Cubebae (po. 1 50	50@1 75 6@ 7
	Xanthoxylum BALSAMUM. Copaiba	20(0) 00
1	Terabin, Canada	45@ 50 @1 50 38@ 40 45@ 50
	Abies, Canadian	18
1	Cinchona Flava. Eaonymus atropurp. Myrica Cerifera, po. Prunus Virgini. Quillaia, grd	18 30 20
1	Dassiras	12 12 10 12
)	Ulmus Po (Ground 12) EXTRACTUM. Glycyrrhiza Glabra	10 24@ 25
,	Haematox, 15 tb boxes	83@ 35 8@ 9 @ 12
	" Is. " ½8	@ 13 @ 15
	Carbonate Prècip	@ 15 @3 50 @ 80
t	Carbonate Precip. Citrate and Quinia. Citrate Soluble. Ferrocyanidum Sol. Solut Chloride. Sulphate, com'l. (bbl. 75). pure.	@ 50 @ 15
	pure	@ 7
	Acacia, 1st picked	@ 90 @ 80
9		@ 65 75@1 00 50@ 60
1	" po Aioe, Barb, (po, 60) " Cape, (po, 20) " Socotrine, (po, 60) Ammoniae	@ 12 @ 56 25@ 30
1	Assafoetida, (po. 25)	@ 15 50@ 55
t	Catechu, 1s, (½s, 14; ¼s, 16) Euphorbium, po	@ 13 35@ 10
-	Galbanum	@ 80 75@ 80 @ 35
	Gamboge, po. Guaiacum, (po. 45). Kino, (po. 25). Mastic. Myrrh, (po. 45). Opii, (po. 4 75).	@ 20 @1 25 @ 40
	" bleached	@3 50 18@ 25 25@ 30
9	Tragacanth HERBA—In ounce packages. Absinthium	30@ . 75
1	Lobelia	20 25 28
	Mentha Piperita	23 25 30 22

Absinthum Amygdalae, Dulc Amydalae, Amarae Anisi

Anisi
Auranti Cortex
Bergamii
Cajiputi
Caryophylli
Cedar
Chenopodii
Cinnamonii
Citronella

Geranium, ž Gossipii, Sem, gal Hedeoma Juniperi Lavendula Limonis

Lini, gal
Mentha Piper
Mentha Verid
Morrhuae, gal
Myrcia, 5

Rosmarini ....

Ipecac, po ..

Jalapa, pr.

Maranta, ¼s..... Podophyllum, po.

cut.....

Anisum, (po. 20)

Apium (graveolens)

Bird, 1s

Carui, (po. 20)

Cardomom

Coriandrum

Cannabis Sativa.

Cydonium

Foeniculum
Foenigreek, po
Lini
Lini, grd, (bbl, 3)
Phalaris Canarian
Rapa
Sinapis, Albu
Nigra

"Nigra
SPIRITUS.
Frumenti, W., D. & Co.
Frumenti, D. F. R.
Frumenti
Juniperis Co. O. T.
Juniperis Co.
Saacharum N. E.
Spt. Vini Galli
Vini Oporto
Vini Alba.
SPONGES.

Nassau do do Velvet Ext do do Extra Ye do do Grass do do Hard', for slate use.

Yellow Reef. do MISCELLANEOUS.

Æther, Spts. Nitros, 3 F.

Æther, Spts. Nitros, 1 F.

Alumen, ground, (po. 7).

| 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25@2 ( | 1 25w2 (

3½@ 3½@ 4 @ 4 5@ 8@ 8@

Santal

Citronella .... Conium Mac..

Exechthitos.

	Argenti Nitras, 3 Arsenicum Balm Gilead Bud	5@	68 7 40
	Arsenicum Balm Gilead Bud Bismuth S. N. Calcium Chlor, Is, (½8, 11; ½8, 12) Cauthouides Passidary	15@2	20
19	Canciai Franctus of	@	25 15 16
	Capsici Fructus, po. Capsici Fructus, B, po. Caryophyllus, (po. 35). Carmine, No. 40. Ccra Alba, S. & F. Cera Flava.	30@	14 33
1	Carmine, No. 40 Cera Alba, S. & F.	@3 50@	75 55
	Cera Flava	2:0	$\frac{30}{40}$
	Centraria	00	15 10 50
	Chloroform	38@ @1	40
1	Chloral Hydrate Cryst1 Chondrus	50@1 10@	75 12
	Cetaceum Chioroform Chioroform, Squibbs. Chloral Hydrate Cryst	13@	15 14
	Creasotum Creta, (bbl. 75) Creta prep	@	50 2
1	Creta prep	500	6 10
	Creta, precip Creta Rubra Crocus	25@	8 30
	Cupri Sulph	6@	24
	Dextrine Ether Suiph Emery, all numbers	10@ 68@ @	13 70 8
	Emery, po. Ergota. (po. 60).	50@	60
	Emery, an numbers Emery, po Ergota. (po. 80). Flake White	12@	15 23
1	Gambier	7@	8 15
	Gelatin, French Glassware flint, 70&10 by box. 60&10, le Glue, Brown	40@ 9@	15
1	Glue, Brown Glue, White Glycerina	1300	25 30
1	Grana Paradisi	25@	15 40
1	Hydrarg Chlor, Mite Hydrarg Chlor, Cor Hydrarg Oyide Rubrum	900	65 85
	Hydrarg Ammoniati Hydrarg Unguentum	@1	00 40
	Grana Paradisi Humulus Hydrarg Chlor, Mite. Hydrarg Chlor, Cor. Hydrarg Oxide Rubrum Hydrarg Ammoniati Hydrarg Unguentum Hydrargyrum Lehthyocolia, Am 1 Indigo. \$1 Iodipo. \$4 Iodoforum 4	25@1	65 50
1	Indigo	75@1 00@4 @5	10
1	Liquor Arsen et Hydrarg Iod Liquor Potass Arsmitis	1000	27 12
1	Lycopodium	85@1 55@	$\begin{array}{c} 60 \\ 60 \end{array}$
1	Macis. Magnesia, Sulph, (bbl. 1½)	2@	65
1	Morphia, S, P. & W	35@2	60
1	Macis Magnesia, Sulph, (bbl. 1½).  Mannia, S. F. Morphia, S. P. & W. 2  Moschus Canton.  Myristica, No. 1  Nux vonica, (po. 20).  OS. Sepila.	000	60
1	Nux vomica, (po. 20).  Os. Sepia.  Pepsin Saac, H. & P. D. Co.  Picis Liq., N. C. ½ ralls, doz.  Picis Liq., quarts.  Picis Liq., punts.  Pi Hydrarg, (po. 80).  Piper Nigra, (po. 22).  Piper Alba, (po. 35).	@2	00
1	Picis Liq, N. C ½ ralls, doz Picis Liq, quarts	@2	40
	Pil Hydrarg, (po. 80)	8	50 18
	Piper Alba, (po. 35) Pix Burgun	@	35
	Plumbi Acet Potassa, Bitart, pure	14@	15 40
1	Potass Nitras, opt	8@ 7@	15 10 9
	Pulvis Ipecae et opii	10@1	20
1	Piper Alba, (po. 35) Pix Burgun Pix Burgun Potassa, Bitart, pure Potassa, Bitart, com. Potassa, Bitart, com. Potassa Nitras, opt. Potass Nitras, opt. Potass Nitras Pulvis Ipecae et opii. Pyrethrum, boxes, H. & P. D. Co., doz. Pyrethrum, pv Quassiae Quinia, S, P. & W. Quinia, S, German Rubia Tinctorum Saccharum Lactis, pv Salacin Sanguis Draconis.	38@ 8@ 65@	$\frac{40}{10}$
1	Quinia. S. German	60@ 12@	65 13
1	Salacin 2	15@2	35 25 50
	SantonineSapo, W	40@ @4 12@	
	Sapo, M. Sapo, G.	8@	10 15
	Seidlitz Mixture	000	28 18 30
	Santonine Sapo, M Sapo, M Sapo, M Sapo, G Seidlitz Mixture Sinapis Sinapis, opt Snuff, Maccaboy, Do. Voes Snuff, Scotch, Do. Voes Soda Boras, (po. 10) Soda et Potoss Tart Soda Carb	8	35 35
	Soda Boras, (po. 10)	8@	10 35
	Soda, Bi-Carb	2@ 5 4@ 3@	5 4
1	Soda, Ash Soda Sulphas Spts. Ether Co	50@	55
	Spts. Ether Co Spts. Myrcia Dom. Spts. Myrcia Imp. Spts. Vini Rect, (bbl. 2-25). Strychnia, Crystal. Sulphur, Subl. Sulphur, Roll.	@2 @2 @2	50
1	Strychnia, Crystal	@1 814@ 2	30
	Sulphur, Roll	214@ 3 8@	10
	Terebenth Venice	28@	30 40
1	Zinci Sulph	7@	8
1	Whale, winter 76	)	al 75
1	Lard, extra. 5 Lard, No. 1 4 Linseed, pure raw 4	5	60 55 45
	Lard, No. 1. 4 Linseed, pure raw. 4 Linseed, boiled 4 Linseed, boiled 7 Neat's Foot, winter strained 7 Spirits Turpentine. 4	1	48 90
			50 Lb
	Red Venetian Bbl Ochre, gellow Marseilles 1½ Ochre, yellow Bermuda 1½ Putty, commercial 2½ Putty, strictly pure 2½ Vermilion, English Green, Peninsular	20	3 3
	Ochre, yellow Bermuda 1% Putty, commercial 2%	21/20	3
	Vermilion, Proglish Vermilion, English	2%@ 13@ 65@	116
1	Green, Peninsular	160	

Zinci Sulph		7@	8
OILS.			
	Bbl		lal
Whale, winter	70		75
Lard, extra	55		60
Lard, No. 1	45		55
Linseed, pure raw	42		45
Linseed, boiled Neat's Foot, winter strained	. 45		48
Neat's Foot, winter strained	70		90
Spirits Turpentine	44		50
PAINTS			
Bi	l		Lb
Red Venetian 19	16	20	1 3
Ochre, yellow Marseilles 15			3
Ochre, yellow Bermuda 13	16	20	3
Putty, commercial 23	4	21/20	1 3
Putty, strictly pure 21	4	2%0	3
Vermilion, prime American.		130	116
Vermilion, English		65@	
Green, Peninsular		160	117
Lead, red strictly pure		TO :	14
Lead, white, strictly pure		700 1	
Whiting, white Spanish		0	170
Whiting, Gilders'		a	190
White, Paris American		1	10
Whiting Par's English eliff .		1	40
Pioneer Prepared Jaints	1:	20@1	40
Swiss Villa Prepare Paints.	1 (	10001	20
VARNISHES.			
No. 1 Turp Coach	1 1	10001	20
Extra Turp	16	0001	70
Coach Body	9 7	5@3	00
No. 1 Turp Furniture	1 6	0001	10
Extra Turk Damar	11	5@1	60
Japan Dryer, No. 1 Turp		000	75
Japan Dryet, No. 1 Turp		060	10

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Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to *LADIES*. Send 4 cents for Sealed Circular. CALUMET CHEMICAL CO., Chicago, this paper.

STOP THAT COUGH IT ANNOYS EVERYBODY ! PROCURE BOTTLE OF ALLEN'S LUNG BALSAM at any DRUGSTORE TAKE IT FAITH-

FULLY, AND YOU WILL BE Convinced THAT THERE IS BUT ONE REMEDY FOR COUGHS & COLDS

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& PERKINS DRUG CO.,

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42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

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## Weatherly's Michigan Catarrh Cure

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

## Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of the celebrated

## WITHERS DADE & CO.'S

Henderson Co., Kv.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

### WHISKYS.

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND n the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured.
We are also owners of the

ites among druggists who have sold these goods for a very long time. Buy our

## Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

## Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

HOW MUCH SURPLUS IS THERE.

There is no sort of agreement as to the amount of the surplus revanue. It is variously spoken of at all figures from thirty to thirty-five millions per annum up to a hundred millions. The President, in his message to Congress, estimated that for the current fiscal year there will be a surplus of ninety millions, the receipts being \$356,-000,000, and the expenditures \$266,000,000. But Secretary Manning stated a different Fifteen Years' Cheese Record at Gotham. and lower amount, though he pointed out that for the seven years past the annual surplus, exclusive of the amount used for the purchase of silver bullion, had averaged one hundred millions.

As a matter of fact, the experience of the past is the best basis for future calculation. If the revenue laws remain as they now are, and if the appropriations are not greatly increased, the excess of income will be nearly or quite one hundred millions a year. The Treasury statements show in cold figures what was the experience of 1886. The total interest-bearing debt, on January 1, 1886, was 1260% millions of dollars; on January 1, 1887, it was 11301/2 millions. There had been, in the twelve months, a cancellation of 1301/4 millions. Part of it, of course, was effected by drawing upon the too-heavy balances in the Treasury, in response to the loud call of Congress, but without going into an elaborate analysis to show how far this was the case, the fact is safely asserted that a hundred millions excess of revenue was received.

In connection with this, it is proper to point out that the reservation of the "sinking fund" will cease to be practically operative after the three per cents. are redeemed, for the simple reason that the money cannot be allowed to accumulate in the treasury vaults, and that it cannot be used for retiring bonds as none are redeemable. The excess, therefore, of revenue over expenditure will not be subject to the "sinking fund" deduction; it will stand at the full sum shown by subtracting the one from the

The problem is one of magnitude. Its importance has been dwelt upon in these columns many times, during the past four years, and actual contact with it is likely to bear out all we have said as to the need of dealing with it vigorously and broadly. It is not a matter for cheese-paring statesmanship.

### The Personal Check Fiend.

From the Ironmonger.

The various branches of the jobbing trade are infected by a race of commercial rats, whose function is to worry, annoy and irri-

They do not rise to the proportions of a calamity which can be borne with dignity and patience; they are simply a nuisance like a cold breakfast, the Salvation Army or female shopper.

They are of various kinds and manifest themselves in various ways. One kind is the Deductionist, who finds fault with quality, claims shortage, and finally wants a deduction on pain of returning the goods. A second, the text of this discourse, is the Personal Check Fiend, the man who thinks that his check on a bank at Oshkamazoo pays an account due in current funds in the market in which he buys.

Of the race of commercial rats this man is the worst and most persistent. He is found everywhere and is always with us and everywhere is damned with complete enthusiasm and entire unanimity. Cashiers know him and curse him heartily; credit men despise him and take a reef in his line, and he, serene and cunning, chuckles to 37 Canal St., - Grand Rapids himself at saving twenty-five cents exchange, or at saving his time discount by a transparent "shin" when he has no funds Smoke the "L.C.B." & "Fox" Cigal in his bank.

Seriously, the habit which many country merchants have of paying their debts to distant creditors by personal checks, is a most annoying evil of very large proportions. Having been merely a nuisance and not a commercial crime, city merchants have, as a rule, vented their displeasure with a big. big D, and said no more about it, but the nuisance has grown to such proportions, the amount wasted in paying for the collection of these personal checks is so considerable, that credit men are by degrees allowing this matter of personal checks to weigh against a customer's credit.

This is not merely because personal checks on a distant bank are, under the rules of many city banks not available as cash, but are only entered for collection, and become cash about a week later on, not because it costs twenty-five cents or more to turn these checks into cash, but because, in a great many cases remittance by personal check is regarded as "shinning." The country dealer has an account maturing in New York on a certain day. To save his discount his remittance must be in his creditor's hands by that day. He hasn't the necessary funds in bank to buy a draft, but has "plenty of collections coming in within a few days." It will take a week for his check to get to New York and back again, and before that time he will have money in bank. So he draws his check, mails it, saves discount and exchange, and pats himself on the back as a close fellow.

As a rule most of these checks are met and no further harm results than a loss of collection to the city merchant and a loss of the use of the money until the check has been collected. But occasionally there is an exception, and a check comes back marked "N. F."-no funds. The country dealer Grand Rapids,

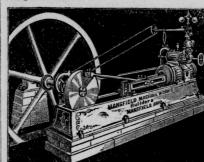
hasn't made his collections, hasn't made his check good, and has injured his credit. So it happens that credit men look with suspicion upon the customer who remits his personal check. Many men who never "shin," who know better, and who ought to be ashamed of saving twenty-five cents exchange by the non-purchase of a draft, perhaps are not aware that they lower their credit a peg every time they save the twenty-five cents in that way.

Can they afford the practice on such

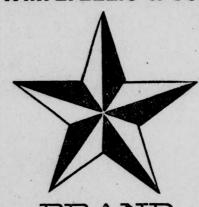
New York's Receipts and Exports in Boxes

Date,	Receipts.	Exports.	Per cent.	Difference.	Prices—cents
1871	1,274,612	1,133,331	89	141,281	101/2@141/4
1872	1.450,276	1,136,340	79	313,936	11 @15
1873	1,709,534	1,323,824	771/2	385,710	13 @16
1874	1,864.218	1,409,999	751/2	454,223	13 @17%
1875	1,981,132	i,572,532	791/2	408,800	11 @16
1876	1,732,831	1,329,245	761/2	405,587	9%@15
1877	2.048,545	1,687,891	821/2	360,655	934@1334
1878	2,725,312	2,047,073	75	718,239	7%@12
1879	2,139,072	1,578,539	74	559,533	51/2@131/2
1880	2,325,825	1,798,746	771/4	528,079	7%@13%
1881	2,309,194	1,749,426	75%	559,768	91/4@13
1882	1,916,871	1,334,438	601/2	581,433	101/2@131/4
1883	2,114,705	1,532,783	721/2	581,922	91/2@131/4
1884	2,072,128	1,404,229	68	657,895	8%@12%
1885	1,718,950	1.166,425	68	542,525	614@10%
1886	1.638,604	1,091,374	681/2	547,230	71/8@121/2

PORTABLE AND STATIONARY ENGINES



Denison nd 92 South Division Stree GRAND RAPIDS,



Wholesale Depot,

EMERY

STATE MANAGER,



EXCLUSIVELY.

WHOLESALE

76 South Division St., Mich.

# G. R. MAYHEW,

In Wales Goodyears & Woonsockets.

I have a small surplus of the following goods, which I will close out at once at Net Prices in Case Lots: List. My Price.

8		List. My	111
-	Lumbermen's No Heel Overs, Meyers F,	\$1.25	
1		1.40	
	« « « W	1.25	
1	" Heel and Tap Overs, F,	1.65	
	" " " " W,	1.65	
	" " " " Haywards F,	1.65	
2	" No Heel Overs, " F,	1.25	
٤	" " Wew England F and W,	1.25	
6	" Heel and Tap, Overs " "	1.65	
4	" " Wales Goodyears W W	1.65	
8	" No Heel with Strap " " F F	1.40	
2	" Boys No Heel Overs F 1/3 Wales Goodyear	1.00	
	" Youths No Heel Overs F 1 3 Wales Goodyear	.75	
	" Heel and Tap Ant. Buck Arctics F W' G'r	2.25	1
8	" No Heel Snow Excluder F Wales Goodyear	2.15	1
s t r	Men's Ant. Buck Arctics Heel Plates Wales Goodyear	2.10	1
	" " Snow Excluders F " "	2.10	1
	Boys " " Arctics Heel Plates F " "	1.70	
	Women's Ant. Buck Arctics F Wales Goodyears	1.55	
ı	Misses " " " " "	1.20	
	Childs " " " " "	.90	
-	Men's Imt Sand Woonsockets F	.80	
	Women's Imt Sand Wales Goodyears F	.55	
	Misses " " " " "	.44	
	Childs " " " " "	.40	
7	Women's Cro. " " "	.55	
	Misses " " " " "	.44	
_	Women's Plain Cro. Sand Wales Goodyears F	.51	
	Misses' " " " " " "	.44	
	Boys' Imt Sand Wales Goodyear F	.65	
	Youths' " " " "	.50	
	Men's S. A. Imt Sand Wales Goodyears F	.90	
	" " Clogs " " "	.90	
	" Wool Alas, Lan. Toes Wales Goodyears	1.40	
	" Vendome Plain " " " "	.95	
	" Argyles " " " " "	.95	
	" Brunswick Plain " " " "	1.45	
	" Longwood ." " " "	2.35	
	Women's Paragones Wales Goodyears	2.45	
	Misses' " " "	2.05	
	Child's " " "	1.80	
	Men's Dull Wool Lined Woonsocket Ben. F	4.00	
n	" " Friction " " " " "		
١	" Lum: Buck Ank. Ben. Haywards W		
J	" Ant. " Arctics Rhode Islands F	2.00	
	Women's Ant. Buck " " "	1.55	
	Misses' " " " " " "	1.20	
	Boys' " " " " " "	2.60	
,	Cilids	.90	
	Women's Cro. Rhode Islands F		
S.	Misses' " " " "		
	Women's Plain Cro. Knode Islands		
p	Men's Imt Sand " "		
ľ.			
The last	Misses' " " " "		
PERSONAL PROPERTY.	Child's " " " "	.40	

A full line of Wales Goodyear and Woonsockets at Market

Price. G. R. Mayhew, Grand Rapids.

117 Monroe St., Crand Rapids.

AND

CAME

JOBBER OF

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

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Full Stock on Hand at all Times.

## P. STEKETEE & SONS,

JOBBERS IN

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AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty.

L. M. CARY.

.70

.63

.83

.86

.66

.64

.85

.94

.80

.57

.43

1.28

1.23

1.20

.97

.88

.68

.51

.46

.31

.25

.23

.31

.25

.31

.29

.51

1.40

2.28

2.28

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## LOVERIDGE

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Order a sample case of

## HONEY BEE COFFEE.

## PRINCESS BAKING POWDER,

Equal to the Best in the market.

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59 Jefferson ave., Detroit, Mich.

O. W. BLAIN & CO., Produce Commission Merchants,

Foreign and Domestic Fruits, Southern Vegetables, Etc. 1.03 We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Corres-ndence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

FALLAS,

1.09 Butter and Eggs, Fruits and Oysters. 1.03

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Jobbers Michigan water water Legal Test Oils. Manistee and Saginaw Agricultural Salt. Warsaw Salt; pockets, all sizes, and barrels. West Michigan Agents for Prussing's Celebrated Vinegar works. Write for quotations. MUSKEGON, MICH.

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LATEST IMPROVEMENTS FOR 1887.

THE 3, 5 and 10 Gal. Size.

THE

WITH OF WITHOUT JACKET.

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