

The Michigan Tradesman.

145

VOL. 4.

GRAND RAPIDS, WEDNESDAY, JANUARY 26, 1887.

NO. 175.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm
WAGONS!
Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.
Special attention given to Repairing, Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

We have just purchased a large invoice of

"PLANK ROAD PLUG"

Send us a Trial Order.

Spring Chicken, Moxie and Eclipse always in stock.

OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

STEAM LAUNDRY,

43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly Attended to.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

Use
Heckers'
Standard
Manufactures.

BEANS WANTED.

Highest Market Price Paid
for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.

71 Canal Street,
GRAND RAPIDS, - MICH.

KAHN, LOSTRO & CO.,
FRUITS, PRODUCE,
AND GENERAL

Commission Merchants,
Consignments Solicited.
3 NO. IONIA ST., GRAND RAPIDS.
Orders promptly filled. All kinds of produce in car lots.

SEEDS
We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

ORGANIZATION OUTFITS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises:
1,000 "Blue Letter" Notification Sheets, for member's use.
500 Copyrighted Record Blanks,
500 Association Notification Sheets, and
500 Envelopes.
Money can be sent by draft, post-office or express order.

Fuller & Stowe Company,
49 Lyon Street, - Grand Rapids, Mich.

M**U****Z****Z****Y**

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

DIARIES

AND

OFFICE TICKLERS.

MEMORANDUM
CALENDARS

FOR
1887.

Now is the time to make your selections to get what you want before the stock is broken.

Geo. A. Hall & Co.

29 Monroe St.

CLOVER SEED

WANTED

AT

Grand Rapids Seed Store,

71 Canal St., Grand Rapids.

EDMUND B. DIKEMAN,

THE-

GREAT WATCH MAKER,

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, - MICH.

LUDWIG WINTERNITZ,

STATE AGENT FOR

Fermentum!

The Only Reliable Compressed Yeast.
Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.
TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

ALBERT COYE & SON,

DEALERS IN

AWNINGS AND TENTS

Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.

Flags & Banners made to order.

73 CANAL ST., - GRAND RAPIDS.

WHIPS

For Prices and terms, address
GRAHAM ROYS,
Grand Rapids, Mich.

TWO AND TWO ARE FIVE.

How Tailor Bugg Got His Pay from Dimpledot.

MR. JUMBLE'S FRIENDS.

Mr. R. Nesbit Dimpledot wears yellow gloves and blue gaiters every day in the year. His tall beaver is so gently yet thoroughly brushed each morning by his valet that it would doubtless purr its thanks if a beaver from a fashionable hatter's were capable of purring. The very buttons on his coat glisten with pride at being in such good company—for all the articles of manly attire which adorn Mr. Dimpledot's distinguished form are remarkably well made and handsome. In this opinion, I am glad to say, I have the support of no less person than Timothy Bugg, Esq., the accomplished and amiable tailor. If Mr. Bugg—who is in all things an affable and engaging gentleman—should see fit on reading the foregoing to overlook the slight balance due him on my account, that grateful act would weld another shining link in the chain of my disinterested friendship.

Mr. Bugg not long ago said to me: "Jumble—my name is Alexander J. Jumble—" "Jumble, if Dimpledot would only pay his debts, by jingo, sir, he'd be a boss and no mistake. He'd be a thoroughbred from the word go. If he wasn't that sort of a man I wouldn't let him run up such big bills. I like to dress him even if he does chisel me. If he would only pay up every ten years or so I'd got him out like a prince. Even as it is, look what I've done for him. Why, man, he's as fine as silk, and hang me if butter would melt in his mouth."

I readily assented to Mr. Bugg's ingenious and able description of Dimpledot's peculiarities. I also expressed my regret for his financial shortcomings with such feeling that Mr. Bugg—who is, I may truthfully say, a charming and delightful gentleman—agreed to give me thirty days longer in which to settle my own little matter.

It was only a day or two after this conversation that Mr. Bugg and Dimpledot had a painful misunderstanding, which was due to the fact that the former insisted that his bill be paid at once. He even went so far as to threaten Dimpledot with the law. Naturally they parted in discontent and anger.

That same afternoon Mr. Bugg had the misfortune to fall down stairs and fracture something in his head. He was carried home insensible.

"By Jove, Jumble," said Dimpledot, when I told him of the accident, "it's lucky this didn't happen before we got our winter suits. As it is, if old Bugg should shuffle off now, we would stand some show of getting a little peace regarding what we owe him, eh?"

Not wishing to give my assent to any remark which was calculated to cause pain to so estimable a citizen as Mr. Bugg, if it should come to his ears, I changed the subject by some remark about the weather which I do not now recall.

"Speaking of the weather," said Dimpledot, "reminds of the ride we take to-morrow. And that, in turn, reminds me that Forrester, my roan, that I bought from Topper, threw himself in his stall and broke his leg yesterday. He had to be shot. The note I gave for him falls due next Thursday, but as I can't pay it the time doesn't much matter."

Dimpledot and I belong to the North Star Riding club, which, as is well known, is a very exclusive organization. We had arranged for a jog into the country with two of the lady members. Of this ride Dimpledot has a story to tell and he has written it out at my request.

II.

MR. DIMPLEDOT'S STORY.

Debt!

That is what stared at me from all sides, and made me as uncomfortable as the deuce. Under such circumstances it is scarcely to be wondered at that I was pleased to hear of old Bugg's mishap, occurring as it did almost immediately after his unkind talk about constables and writs. Such a man as Bugg is liable to make a gentleman believe that it is a misfortune to wear good clothes. A man of that sort is not fit to live. Then where is the harm in wishing that he would stop doing so?

Thoughts like these were in my mind all the way home that night. I went to bed still thinking that Bugg's funeral would not be a particularly mournful ceremony to his debtors. Still, when I was informed that he had actually died, it sent a cold chill over me to think that I had wished him the ill-luck which had befallen him. I readily comforted myself, however, with the reflection that life could not possess many pleasures for a man like Bugg, who spent his time in making stylish garments for other people, while he could not wear such garments himself, owing to his shocking figure.

By the time our little riding party was in the saddle the next afternoon I had forgotten that such a person as Bugg ever existed. The new roan which I had purchased that morning at ninety days and the conversation of my lady companion both interested me deeply throughout the ride or rather until we were well on our way home again.

A mile or so above the toll-gate, through which we had to pass on returning to the city we rode by a graveyard in the dusk. The sight of it made me uncomfortable, for some reason which I could not have explained. Suddenly from that grim quarter there came to my ears a familiar neigh. With a start I recognized in it the shrill greeting which Forrester was accustomed to give. But Forrester, as I quickly remembered, was dead. Furthermore, how could Forrester, even in life, find his way into that suburban graveyard? Still, what Forrester could have done in life was not a question to the point. It was clear that Forrester alive could not have been there. But Forrester was dead. Under such circumstances might he not seek out this graveyard as well as another, supposing that he had a fondness for graveyards?

The same thrilling cry sounded again from amid the shadowy shafts of marble on the neighboring hill. I knew this time that I could not be mistaken. It was Forrester's neigh.

"Let us ride on faster," I said, in agitated tones to Miss Plush-ton, my companion. "It is getting quite dark already."

"You are not afraid of the dark are you?" I laughingly asked Miss Plush-ton. "Remember I am here and will protect you."

"I remember that, and consequently have no fear," I returned, making an effort to appear light hearted. At the same time, however, I urged our horses forward at a more rapid pace, and glanced, apprehensively, about me.

What did I see? Bounding lightly over the tall, picket fence, which surrounded the graveyard, came Forrester, or more properly, the ghost of that lamented beast. To add to my horror there was an ungraceful, but terribly familiar figure, sitting astride the phantom steed. With difficulty I stifled a shriek, for I saw at a glance that the unearthly horseman was the ghost of Bugg, the tailor. Almost frantic with fear, I lashed my horse into a run, the animal that bore Miss Plush-ton increased its speed to keep up with mine.

"Very well, a race, if you choose," cried Miss Plush-ton, who was a famous horse-woman. "Let us see who can reach the toll-gate first."

I glanced behind me. There was the phantom tailor coming hard after. The next instant something sped by me. Then I saw Forrester and his rider in the road a few yards in front of my plunging horse. At that sight I drew rein so quickly that the sorrel fell back upon its haunches. Miss Plush-ton and the late Mr. Bugg were nearly neck and neck. Presently they missed me. Both wheeled about and came riding back, though each appeared unconscious of the other's presence. The late Mr. Bugg drew rein a short distance from me, and then turned and rode on slowly.

"Why did you stop and spoil the race?" inquired Miss Plush-ton.

"It made my head ache to ride so fast," I responded feebly.

"Confess that you were afraid of being beaten," said my companion archly.

I could not reply, for I was trying with all my might to think of some plan by which I might elude the specter which held the road in front of me. The only thing I could think of as likely to give me relief was the toll-gate. It was not to be supposed, I reasoned, that the late Mr. Bugg could have provided himself with money to pay toll. He would have to turn back when the gate-keeper made his appearance. With this in mind I rode on more hopefully and managed to reply in some sort of fashion to Miss Plush-ton's remarks. Our two companions overtook us and we proceeded quite merrily to the toll-gate. The others appeared to take no notice of the weird traveler riding slowly in front of us, his form indistinctly visible through the growing darkness. To me the sight was horrible. I was amazed at Jumble's light spirits with that gloomy shadow so near. I could only account for this by supposing that he had not recognized in it the late Mr. Bugg.

We reached the toll-gate. In an instant Forrester and his rider had turned and were at my side.

"You must pay toll for me, Dimpledot," mumbled the late Mr. Bugg in hollow tones. "I'll let it count on what you owe me."

Though I was in despair I nodded my head, for I was too frightened to speak.

"Much obliged," said the late Mr. Bugg. "I'll meet you here again to-morrow and the day after and the day after that. You can pay toll for me every day for the next sixty years or so, and by that time you'll have your bill nearly wiped out. I give you this opportunity because I'm quite fond of you."

I shuddered at his dreadful words.

The toll-keeper appeared. I handed him a dime. "That pays for all," I falteringly said.

The gruff gatekeeper ran his eye over our party.

"Two cents comin' to you," he said as he felt in his pocket for the coins. Then for the first time it flashed into my mind that Mr. Bugg was visible only to myself.

"Don't take 'em," commanded the un-

pleasant specter, as I was reaching for the extra cents.

"Change is just right," I called out.

"Two cents a head for boss and boss-man," said the gatekeeper, "and two and two are—"

"Five," I exclaimed.

"All right, boss, if that's what your 'rithmetic says," grumbled the gatekeeper, as he stood aside to let us pass.

"Good for you, Dimpledot," said the delighted ghost. "I can appreciate the favor. Now I am going to take tea at the morgue, and I want you to go along."

"No, no," I shrieked. But the late Mr. Bugg clasped me in his arms, and Forrester bore us both away like the wind in spite of my cries and struggles.

Then there was but one thing I could do, and I did it.

I awoke.

III.

MR. BUGG'S STATEMENT.

Odd man, that Dimpledot. He came to see me yesterday. He's got such a stuck-up air about him generally that I never expected him to do that. But he was as meek as Moses when they showed him in. I was sitting up and feeling pretty comfortable in spite of the bad head I had on me. What do you suppose he did? He looked white and scared and the first words he spoke were:

"Don't die, Mr. Bugg, please don't. I'll take it as a personal favor if you'll only get well. You will now, won't you?"

"You bet I will," says I.

"Thank you, Mr. Bugg," says he.

"And how about that little bill of yours?" says I.

"I've raised the money to pay it," says he, "Here it is, Mr. Bugg. It was hard work, but I raised it."

And there it was, for a fact. I was so surprised that I nearly dropped out of my chair.

"All right, Dimpledot," says I, raking in the money.

"Thank you, Mr. Bugg," says he. "And you're sure to get well?"

"Sure," says I.

"Good-day, Mr. Bugg," says he.

"By-by, Dimpledot," says I.

Eggs by Weight.

From the American Agriculturist.

Isn't it strange that we buy and sell eggs by number instead of by weight? Number does not show their value; weight does. Some eggs weigh twice as much as others. What justice or business sagacity is there in paying the same price for one as for the other? Is not the farmer who sells a large egg for the same price that his neighbor sells a small one, cheated? And is not the buyer of small egg cheated? Just as well might night be sold by the roll, the small roll bringing as much as the large one. We do not buy or sell butter by the number of rolls, the small roll bringing as much as the large one. We do not buy or sell butter by the number of pieces, or cheese by number, nor should we sell eggs by number.

If eggs were bought and sold by weight, the value of certain breeds of fowls would be changed. Now the breed that furnishes the greatest number of eggs is the most profitable, then it would be the breed that furnishes the greatest weight. Some breeds are remarkable for the smallness of their eggs; such breeds would suffer in popularity, while the fowls that lay large eggs would gain. This would work only justice, however, to the fowls, as it would to their owners and consumers. Clearly eggs should be sold by weight. Then why does not every one insist upon it?

"I Came to You Because You are Civil."

A merchant went into a bank to open an account. He handed in a heavy certificate of deposit.

"You may like to know, Mr. President, why I open an account with your bank?"

"I suppose you think your money will be safe."

"It was safe enough in the other bank with which I have been dealing. No; I came here because you are civil. I went into my old bank this morning and accidentally laid my hat on the cashier's desk. He looked at me with an air of fifty millions, and said, 'Take your hat off my desk, sir. Now I will hear you.' 'I want nothing to do with you,' I replied. I went to the book-keeper and ordered him to make up my account. I will never cross the threshold of that institution again while that impertinent cashier holds his position."

Sure Test for Oleomargarine.

John Ballard, the Davenport, Iowa, druggist, has discovered a practical test for oleomargarine, which is as follows:

Take the sample of supposed butter to be tested, and if you find a red hair as long as your arm, you may be satisfied that a woman made it, and that it is genuine butter, as oleomargarine is manufactured exclusively by short haired or bald headed men.

The Chicago Board of Trade has \$39,916 on hand above all liabilities. The assessment for the new year was fixed at \$60.

A New Departure in Sugar-Making.

The low price of sugar at present and its effect upon the planters of Louisiana has started an agitation which is likely to be far-reaching in results. The competition of beet sugar has rendered cane sugar-growing so much less profitable that at a recent meeting of the sugar-growers of St. Mary's Parish, La., some interesting figures and facts were given out, going to show that a change is necessary, and pointing to the direction in which the change could be successfully made. The plan in brief is to divorce the growing of sugar-cane from the manufacturing branch of the trade. At present the raising of sugar is in the hands of large planters who grow the cane as well as possess machinery for grinding and boiling the product. Small farmers are thus not able to share in the industry. A central factory system was proposed at the meeting which would provide for a general handling of all cane on a sort of co-operative principle. The New Orleans *Picayune*, in commenting on the plan, does not appear to be greatly impressed. It suggests cold-storage warehouses in which the cane could be deposited until ready for working. Warehouse receipts could then be issued which could be made transferable and pass at their face value. In addition to the warehouse, of course, the factory would contain the latest improved machinery for converting the product. The result would be a concentration of the industry accompanied by a considerable cheapening of the finished product. These are, in brief, the suggestions made by the *Picayune*. Some figures submitted of a central factory system show a considerable profit over the present system, which is universally admitted to be no longer possible with profit. No figures, of course, are as yet available as to the cost of the system proposed by the *Picayune*. The probable effect upon the sugar industry as stated above no doubt would be very great.

Sayings of George Eliot.

We judge others according to results; how else?

The new spring brings no new shoots out on the withered tree.

You must remember it isn't only laying holt of a rope—you must go on pulling.

It's no use filling your pocket full o' money if you've got a hole in the corner.

There's no work so tiring as dangle about an' starin' an' not rightly knowin' what you're goin' to do next.

The only failure a man ought to fear is failure in cleaving to the purpose he sees to be best.

Play not with paradoxes. That caustic which you handle in order to scorch others, may happen to sear your own fingers, and make them dead to the quality of things.

Let a man live outside his income, or shirk the honest work that brings wages, and he will presently find himself dreaming of a possible benefactor, a possible simpleton who may be cajoled into using his interest, a possible state of mind in some possible person not yet forthcoming.

You must be sure of two things; you must love your work, and not be always looking over the edge of it, wanting your play to begin. And the other is, you must not be ashamed of your work, and think it would be more honorable to you to be doing something else. You must have a pride in your own work, and in learning to do it well, and not be always saying, "There's this and there's that—if I had this or that to do, I might make something of it." No matter what a man is—I wouldn't give two-pence for him, whether he was the prime minister of the rick-thatcher, if he didn't do well what he undertook to do.

Raisin-Making in California.

Correspondence Cincinnati Commercial.

The making of raisins as a business is of recent origin in California. In 1849, when the gold-hunters invaded the mountainous regions of the then Mexican State, they paid very little attention to its agricultural characteristics; but after a few years, when the surface "nuggets" had been gathered up, and farmers began to think of their former means of making a living, they found the grape was cultivated for making wine and brandy by the native inhabitants, and they to some extent fell into the same line of industry. They soon discovered that ripe grapes when left hanging on the vines dried readily, and were valuable in the household economy. At first the only variety of grapes grown were such as were brought into the country by the Catholic missionaries from Spain, who came to these Pacific shores for the purpose of Christianizing the Indians, and were, therefore, known as the mission grapes. They were prolific, but not excellent in flavor, therefore those who engaged, in the business soon began importing better varieties from Spain, France, Germany, etc. Among those tested were the white muscats, muscatsels, and Malagas, which proved to be very productive and excellent table grapes, but not so desirable for wine. This induced those who had vineyards of varieties to experiment in making raisins.

The receipts of milk at New York average 200,000 gallons a day.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, JANUARY 26, 1887.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

The Business Men's Associations of Pennsylvania met at Pittsburg last Tuesday and organized a strong State Association, per capita dues being fixed at 50 cents per year. Michigan sends greetings to her new co-worker and trusts that the organization may prove to be source of as much pleasure and profit as has fallen to the lot of the Wolverine Association and its twin sister of the Empire State.

The Michigan Business Men's Association now lacks but seventeen of having an even thousand auxiliary members, the Business Men's Protective Union of Cheboygan County have re-enforced the number with forty-one members since the last report.

"Every dog has his day" and Ira O. Green is inclined to think that his time has come. "I have walked for seventeen years," says the affable Ira, "and I propose to ride now." Mr. Green is right. It is his creditors who take a walk.

The interesting letter from Smith Barnes, published on another page, gives the readers of THE TRADESMAN a glimpse of the tropics to which many would gladly hie themselves during this January weather.

The Inter-State Commerce bill, to which somewhat extended reference is made on another page, has passed both houses of Congress and requires only the approval of the President to become a law.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Frank W. Bunker has engaged in the grocery business at Casnovia. Buckley, Lemon & Hoops furnished the stock.

E. E. Walker, the Monroe street grocer, will establish a branch store at 660 Wealthy avenue, corner Henry street.

E. H. King, late of Mancelona, will open a billiard room and barber shop in the new Cody block, on South Division street.

C. C. Lindsley has engaged in the grocery business at Burnip's Corners. Cody, Ball, Barnhart & Co. furnished the stock.

Roscoe G. Philbrick has purchased the Dupee grocery stock and opened up for business in his own building, on the corner of Davis and Fifth streets.

Augustus Bartholomew has retired from the firm of O. Emmons & Co., grocers at 196 East Bridge street. The business will be continued by O. Emmons.

W. F. Gibson has retired from the firm of W. F. Gibson & Co., produce and commission merchants at 20 Ottawa street. The business will be continued by E. W. Bowker.

THE TRADESMAN is not authorized to do so, but it has the best of reasons for believing that Hamilton B. Carhart will again unite his fortunes with S. A. Welling, when the latter removes his stock to Detroit, in which event the firm name will again become Welling & Carhart.

The Abraham Wilzinski clothing stock is still in the hands of federal officers, tied up by the two attachments issued by the United States Court. Wilzinski offers 40 per cent. cash in full settlement, providing all the unsecured creditors will agree to the compromise. All but Hirsch, Elson & Co., of Chicago, have come to the proffered terms and it is thought that they will fall into line, when Wilzinski will resume business in his own name.

Lester J. Rindge and Chas. Root, as trustees for the creditors of the Northern Manufacturing Co., have distributed 52½ per cent. from the proceeds of the estate and have still on hand the saw mill, handle factory, water power and thirty acres of land belonging to the estate, which they offer at the exceptionally low price of \$2,500. The matter has been handled with unusual fidelity to the interests of the creditors and the price put on the remaining property ought to attract a purchaser. The water power is one of the best in the State and the facilities for getting logs and other timber are unsurpassed anywhere.

H. Andre & Son, the Jenisonville general dealers, recently executed a chattel mortgage to Hawkins & Perry for \$1,800, but through some oversight the document was not put on record. The firm then gave another mortgage to a son of the senior partner, which was placed on record. Last week an assignment was made to a gentleman named Bush, whereupon Hawkins & Perry took possession of the stock, live stock and stove wood covered by their mortgage. H. Andre, who was the responsible member of the firm, has transferred his real estate to a son, but it is thought that he did so under the advice of an attorney,

in order to protect himself until he meets all the obligations of the firm in full.

The Wm. Eichelsdoerfer boot and shoe stock has been sold at attachment sale to Lily Eichelsdoerfer—wife of Wm.—who announces in the public prints that the business is now on a basis "firmer than the rock of ages." The inventories amounted to \$15,100 and \$17,000, respectively, while the attachments aggregated only about \$12,000. A offer of 30 per cent. cash in full settlement was made, but refused, when Eichelsdoerfer offer 40 per cent. in paper, endorsed by Joseph Berles. The Fourth National Bank offered to discount all the paper offered with Mr. Berles' endorsement, but the non-agreement of one firm—Selz, Schwab & Co., of Chicago—prevented a settlement on this basis. Unless Eichelsdoerfer chooses to make another offer, the indications are that none of the creditors will receive a cent.

AROUND THE STATE.

Bay City—L. S. Coman, the veteran druggist, is dead.

Caro—Holes & Fuller, dry goods dealers, have assigned.

Owosso—Otto L. Sprague is closing out his drug business.

Ewart—David Redmond succeeds Mark Ardis in general trade.

Fenton—W. H. Bilby, grocer, has sold out to E. N. Bennett.

Bronson—C. J. Keyes has retired from the clothing business.

Hudson—Albert Halsted, grocer, is succeeded by J. Y. Halsted.

Mecosta—C. J. Rathvon, miller, has been closed on chattel mortgage.

Gaines—M. Meyer has moved his drug stock here from Bannister.

Marshall—C. B. Webster, boot and shoe dealer, has been attached.

Mason—A. O. Dubois, hardware dealer, is succeeded by Dubois & Earle.

Portland—Ellis & Hixson succeed Griffin & Stevens in the meat business.

Coldwater—Fred J. Reed succeeds F. J. Reed & Co. in the book business.

Ionia—Morris Friedman is succeeded by H. Silver in the clothing business.

Hancock—Thomas Pellow, grocer, has been closed under chattel mortgage.

Dowagiac—E. S. Howard succeeds Handy & Sanders in the meat business.

Detroit—Virgil N. Mack succeeds Mack & VanLoon in the grocery business.

Pontiac—W. F. Fisher succeeds Frederick Walter in the grocery business.

St. Louis—L. A. Drury succeeds D. C. Drury & Son in the grocery business.

Ludington—H. Gustafson succeeds Gustafson Bros. in the grocery business.

Petoskey—Joseph Shearer, late of Indianapolis, will shortly open a general store.

Flint—F. J. Ford has bought out J. W. Thomas, dealer in caps and fancy goods.

Ludington—McLean & Simpson have engaged in the merchant tailoring business.

Memphis—Chas. Lewis succeeds the estate of Geo. L. Perkins in the drug business.

Mt. Pleasant—E. E. Wood has discharged the chattel mortgage on his dry goods stock.

Manton—Oscar Toms succeeds Frank Wiley in the grocery and restaurant business.

Cheboygan—Mrs. Annie C. Ross, dealer in stationery, has sold out to C. M. Rapin.

Alma—J. W. McLeod, who was closed on chattel mortgage, has opened up again.

Portland—Frank Marple succeeds Marple Bros. in the bakery and confectionery business.

Mio—J. & E. Randall succeed R. M. Moore & Co. in the drug and book business.

Ann Arbor—Geo. Wahr succeeds Geo. Osins & Co. in the book and stationery business.

Fennville—Dickinson & Raymond are building an addition to their hardware store.

Caro—A receiver has been appointed for Holmes & Fuller, proprietors of a 99 cent store.

Coldwater—T. A. Williams succeeds D. G. Williams & Co. in the manufacture of cigars.

Adrian—W. T. Lawrence will open a confectionery and tobacco store about February 1.

Tecumseh—N. M. Sutton & Co. succeed Sutton, Fairfield & Co. in the dry goods business.

Colon—Chivers & Young succeed J. V. Akey in the drug, jewelry and undertaking business.

Sarnac—Schultz & Monroe succeed Frank Grommon in the cigar and tobacco business.

Owosso—Morris Brown, the dry goods merchant, died January 21, after a protracted illness.

Owosso—L. A. Hamblin has purchased H. W. Holman's stationery and confectionery stock.

Manistee—J. F. Faeder, late of East Saginaw, has engaged in the hide, pelt, fur and wool business.

Hudson—M. H. Perkins, the youngest merchant in the place, dropped dead of paralysis on the 20th.

East Jordan—H. L. Page, hardware dealer, rejoices over the advent of an heir of the male persuasion.

East Jordan—J. C. Glenn has purchased L. Votruba's grocery stock and moved the same to his own store.

Owosso—E. Klickman, of Lansing, has bought Samuel Amdursky's jewelry stock at chattel mortgage sale.

Casnovia—Frank Bunker, of Bailey, is preparing to engage in the grocery business, opening up in the Misner block.

Charlotte—Cole & Jones have closed out their clothing stock and will re-engage in the same business at Wehitta, Kansas.

Ravenna—Aaron Rogers is putting up a two-story frame building near the depot, but whether he will occupy it with his drug stock is not yet known.

Detroit—Jones Bros., boot and shoe dealers at 93 Michigan avenue, have assigned to Wm. Brown. Liabilities, \$7,430.63; assets, \$5,783.86.

Muskegon—The News says: The firm of Wm. Henry & Sons has been dissolved, Wm. Henry, Sr., James Henry and Robert Henry continuing the business.

Elk Rapids—Beecher & Kymer have sold their book and stationery stock to Dr. A. Hanlon, of Middleville. Cal. L. Martin continues with the new proprietor as manager.

Fennville—O. N. Moon, druggist, and J. O. Goodrich, stationer and confectioner, have consolidated their stocks and joined hands under the firm name of Moon & Goodrich.

Petoskey—F. J. Belknap has sold his interest in the hardware firm of Gould & Belknap to Ed. Peck and Horace Gould, who will continue the business under the firm name of Gould & Co.

Kalamazoo—B. Desenberg & Co., the grocery jobbers, have moved into their new block. They have just been made defendants to a suit for \$5,000 damages, brought by the man who made the lowest bid for its construction but was not given the contract.

Casnovia—H. E. Hesseltine has invented a new device in the shape of an office file, for bills, letters or papers, and has entered into an arrangement with Sidney F. Stevens, of Grand Rapids, by which he acquires a half interest in the profits. A patent is now being secured.

Cheboygan—THE TRADESMAN's representative writes: "I can get but little regarding the Davis failure. He made arrangements to pay off the attachment, on which he was closed, and resume business; but the stock was immediately attached by another creditor."

Fremont—John Cole, for many years engaged in the hardware business, has sold his stock to J. F. A. Raider & Son, who will continue the business at the old location. Besides being interested in the manufacture of brick at Holton, Mr. Cole is the owner of a patent brick machine, which he proposes to manufacture quite extensively, on which account he will remove either to Grand Rapids or Chicago.

Ravenna—O. F. & W. P. Conklin and S. L. Alberts & Co. have executed contracts to move their store buildings out of the "hollo" at Ravenna to more desirable locations on the main road, about 100 rods west, and E. Conklin, Aaron Rogers and several others have in contemplation the building of brick blocks in the same vicinity. The change in location will afford the town more opportunity to expand, and enable to present a better appearance.

West Chester—THE TRADESMAN is informed, on reliable authority, that West Chester, a new station on the line of the Muskegon, Grand Rapids & Indiana Railway, is a desirable location for a general merchant. The station is in the center of a rich farming community and is evidently destined to give Ravenna—six miles distant—a lively race. Henry Miller has put up an agricultural implement warehouse and will erect a store building and put in a hardware stock in the spring. Henderson & Vyne will put in a grain elevator and Oscar De Vale has begun the erection of a new hotel. A small roller mill would also do a good business there.

MANUFACTURING MATTERS.

East Tawas—Wm. Locke is building a large hoop and stove mill.

Fremont—Wm. Koyl has retired from the sawmill firm of Pumfrey & Koyl.

Allendale—Jacob Phillips succeeds Phillips & Babcock in the sawmill business.

Owosso—J. M. Belford, of the brick manufacturing firm of Parker & Belford, is dead.

Traverse City—J. A. Wilson, Jr., succeeds Mr. Russell as manager of the Wilson Manufacturing Co.

Jackson—Frank Wood succeeds E. D. Bliss & Co. in the manufacture of harness pads, harness, etc.

Greenville—The Greenville Barrel Co. will remove to Chicago—not St. Louis, as previously reported.

Detroit—Ryan Bros., manufacturers of knit goods, are succeeded by the Home Knitting Co., with a capital of \$100,000.

Bailey—D. Quay & Co. succeed D. Quay in the manufacture of coopers' stock. The "Co." is understood to be Spring & Lindley.

Fruitland—Chas. Mears has leased his Duck Lake sawmill to H. Muldoon, who will stock it with logs from around the lake.

St. Joseph—The United Box & Basket Co. succeeds H. C. Hignman in the manufacture of boxes and Geo. E. Smith in the manufacture of baskets.

Negaunee—The Commercial Iron Mining Co. has been organized, with \$2,000,000 capital. The principal office will be at Hancock. The company owns valuable lands in the Gogebie region, on which a shaft has already been sunk.

Oscoda—J. W. Butt, the shingle manufacturer, has the heart disease, and a day or two since he had a spasm in a barber shop which laid him out temporarily. In falling, his head was badly cut through contact with a steam coil, and the doctor said the flow of blood from the wound was the only thing that saved his life. That ought to teach Butt to butt his head until it bleeds every time his heart shows signs of going back on him.

STRAY FACTS.

Cheboygan—Mattoon & Robinson have sold their saw mill.

Manistee—The solid men of the town are organizing a savings bank.

St. Joseph—Miss Jennie Clapp, milliner, has been closed on chattel mortgage.

Imlay City—D. H. Edwards succeeds J. & D. H. Edwards in the marble business.

Adrian—T. J. Goodsell succeeds Austin, Goodsell & Rose in the planing mill business.

Lake City—Malone Bros. succeed Patrick Murphy in the hotel and saloon business.

Pottsville—J. C. Potter & Co. have sold 2,000 barrels of flour to be shipped to Scotland.

Mancelona—Rumored that Jas. Campbell, late of Westwood, will build a brick hotel in the spring.

Nashville—Henry Clever has sold his bakery business to L. H. & H. L. Peek, late of Rochester, N. Y.

Grass Lake—Henry Vinkle, dealer in hardware, coal, agricultural implements and coffins, has been burned out.

Sullivan—Three sawmills are now in successful operation in this vicinity—D. C. Spaulding's, Klise Bros. and Judge Lovell's.

Ludington—Pardee, Cook & Co., of Chicago, have bought out the G. W. Roby Lumber Co., dealers in general merchandise and lumber.

Three Oaks—The Warren Featherbone Co. has purchased the corset factory of A. S. Gage & Co., at Chicago, and is removing the same to this place.

Manistee—The Canfield Lumber & Salt Co. succeed John Canfield in the lumber and salt business. The corporation has a paid-up capital of \$1,500,000.

Hamlin—Pardee, Cook & Co. recently received the following letter: "When you were keeping store at the River House, I thought you beat the man I was working for on logs sealed, and for revenge I stole a firkin of butter and gave it to him. I have now got religion and have to make these things right before God. I ask your forgiveness. God bless you and good-bye. I think the butter was worth about \$4.80, but will enclose \$5."

East Saginaw—The Au Gres Lumber Co. held its annual meeting on the 20th and elected the following officers: President, H. W. Sibley, of New York; Vice-President, John C. Brown, East Saginaw; Treasurer, Isaac Bearinger, East Saginaw; Secretary, W. L. Thompson, East Saginaw. During the past season, the mill at East Tawas manufactured 14,750,000 feet of pine lumber and 2,350,000 pieces of lath. The company declared a dividend of 40 per cent. on the capital of \$25,000. The four persons named above compose the company.

Big Rapids Current: One of the many new enterprises talked of in Big Rapids is the establishment of a creamery by a stock company of farmers, \$5,000 of the necessary capital having already been promised.

POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

Earl Bros., Commission Merchants,

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK.

THE CELEBRATED EMERY & SONS SHOES
MANUFACTURED BY
HATCH & EMERY, Chicago and Boston.
G. KENTON, Travelling Salesman,
227 Jefferson Street, Grand Rapids, Mich.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

A RARE CHANCE—An eighty acre farm, which unites all advantages, one mile from the flourishing village of Coopersville; good buildings; the very richest of soil; watered by springs of living water, and no rough land—a perfect garden. I will sell on terms to suit purchaser, or will exchange for first-class residence in Grand Rapids; or will take stock of goods for whole or part payment. The farm is worth \$8,000. Should want goods discounted to cash value. O. F. Conklin, Coopersville, 157ft

WANTED—To buy the business of a well-established meat market, by young man with \$600 capital. Address Geo. S. Smith, Casnovia, Mich.

FOR SALE—A thirty-year old grocery stand on M. C. depot. A two-story frame store, with good tenement rooms above, and a good tenement house on same lot, also barn. Three blocks from M. C. depot. \$3,500, part down, balance in easy payments. Possession given in May. J. Van Zolzenburg, Petoskey. 174ft

WANTED—Stock in Kent County Savings Bank. Address, stating terms demanded, "Purchaser," care "The Tradesman."

FOR SALE—Two-story brick building, 24x60, with clean grocery and meat stock (wood business in connection) on principal business street of thriving Northern town. Terms, \$5,000, half down, balance on time to suit purchaser. Address "Bargain," care "The Tradesman." 181ft

FOR SALE—A two-story store, 22x58, almost new, second floor done off and tenanted. Sell goods in store if desired. Good place for dry goods and groceries. In a good farming country. For particulars, address C. E. Clapp, Martin, Allegan Co., Mich., where store is located. 173ft

FOR SALE—First-class hand laundry at a bargain. This is a rare chance. Address Box 33, Big Rapids, Mich. 176ft

IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of THE TRADESMAN. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

Purely Personal.

A. Broad, formerly engaged in the meat business at Ionia, is in town for a few days.

Amos S. Musselman spent Monday at Muskegon, investigating the Johnson Bros. failure.

A. J. Elliott, for several years with Bemis Bros., now stands behind the counter for E. E. Walker.

A. F. Willey writes THE TRADESMAN that his pine timber in Tennessee is white—not yellow, as previously stated.

John R. Bennett, formerly engaged in the drug business at Muskegon, has opened a new drug store at Menominee.

Smith Barnes is home from his trip to the equator. In spite of a rough ocean voyage, he managed to enjoy himself hugely.

Chas. F. Nevin, senior proprietor of the firm of T. H. Nevin & Co., was in town a couple of days last week, on his regular annual visitation.

Fred. D. Huty, Secretary of the Grand Haven Business Men's Association, was in town last Thursday evening to attend the Owashanong opening.

B. M. Delamater, Secretary of the Central City Soap Co., of Jackson, put in Monday among the jobbing trade of this market and left in the evening for Muskegon.

Harry Montague, manager of the grocery department of the Hannah & Lay Mercantile Co., at Traverse City, put in Sunday at Grand Rapids and left Monday for Detroit.

He will return to Grand Rapids Thursday for a visit of several days' duration.

H. B. Fairchild went to Lakeview last Tuesday and bid in the John E. Hunter drug stock on an attachment issued at the instance of the Hazeltine & Perkins Drug Co. The stock has been shipped to this city.

Furniture Facts.

Menominee—M. H. Kean succeeds A. Simansky, furniture dealer.

Coldwater—Harris & Harlow, furniture manufacturers, have dissolved, Nathan Harlow succeeding.

L. H. Wood, general dealer, Sunfield: "I like your paper very much."

OLD BARRELS

Setting out a store are unsightly, besides the projecting nails on them are dangerous to clothing. The enterprising grocer realizes the value of handsome and convenient fixtures, and to meet this demand the Woolson Spice Co., of Toledo, Ohio, have designed their

Lion Coffee Cabinet,

of which the accompanying cut gives but a partial idea. In this cabinet is packed 120 one-pound packages of Lion Coffee, and we offer the goods at a price enabling the grocer to secure these cabinets without cost to himself. They are made air-tight, tongue and groove, beautifully grained and varnished, and are set together in the best possible manner. Complete with casters, with screws, inside this cabinet. Their use in every grocery, after the coffee is sold out, is apparent; just the thing from which to retail oatmeal, rice, prunes, hominy, dried fruits, bread, and a hundred other articles. Further, they take up no more floor room than a barrel, and do away with these unsightly things in a store. For price-list of Lion Coffee in these cabinets, see price-current in this paper. Read below what we say as to the quality of Lion Coffee.



This Coffee Cabinet Given Away.

A GOOD BREAKFAST

Is ALWAYS possible when a good cup of coffee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card

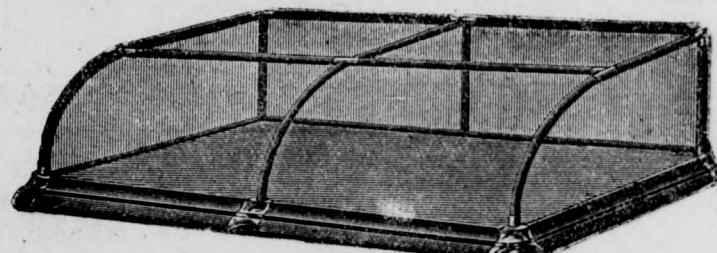
In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

For sale by all Wholesale Grocers everywhere, and by the

Woolson Spice Co.

92 to 108 Oak St., Toledo, Ohio.

DO YOU WANT A



If so, Send for Catalogue and Price-List to
S. HEYMAN & SON, 48 Canal St., Grand Rapids.

NOW READY! A New Revised and Greatly Enlarged Edition of "Gardening for Profit."

BY Peter Henderson

A GUIDE TO THE SUCCESSFUL CULTURE OF THE MARKET AND FAMILY GARDEN.

Profusely illustrated. 375 pages. Price, post-paid, \$2.00.

The immense and unprecedented sale of the earlier editions of "Gardening for Profit" indicates the estimate of its value as a thoroughly practical work. The NEW BOOK, just issued, contains the best of the former work, with large additions drawn from the author's added years of experience.

OUR NEW CATALOGUE OF SEEDS AND PLANTS (140 pages) is replete with new engravings of the choicest flowers and vegetables, and contains, besides, 2 beautiful colored plates. Mailed on receipt of 10 cents (in stamps), which may be deducted from first order, or sent FREE to all purchasers of the New "GARDENING FOR PROFIT," offered above.

PETER HENDERSON & CO. 35 & 37 Corlandt St., NEW YORK.

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAFE TALLOW FOR MILL USE.

BARLOW BROS.
GRAND RAPIDS
MICHIGAN
STATE AGENTS
FOR THE
PAT. FLAT OPENING
BLANK BOOK
STRONGEST
BLANK BOOK
EVER MADE
SEND FOR CIRCULAR

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, JANUARY 26, 1887.

Michigan Business Men's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Hickey, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—South Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Wedgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

Ada Business Men's Association.
President, D. F. Watson; Secretary, Elmer Chapel.

Allegan Business Men's Association.
President, Irving F. Clapp; Secretary, E. T. VanOstrand.

Bellaire Business Men's Association.
President, John Rodgers; Secretary, G. J. Noteware.

Merchant's Protective Ass'n of Big Rapids.
President, N. H. Beebe; Secretary, A. S. Hobart.

Boyet City Business Men's Association.
President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association.
President, C. B. Galloway; Secretary, H. M. Lee.

Cadillac Business Men's Ass'n.
President, A. W. Newark; Secretary, J. C. McAdam.

Casnovia, Bailey and Trent B. M. A.
President, H. E. Hesseltine; Secretary, E. Farnham.

Cedar Springs Business Men's Association.
President, T. W. Provin; Secretary, L. H. Chapman.

Charlevoix Business Men's Association.
President, John Nichols; Secretary, W. Kane.

Business Men's Protective Union of Cheboygan.
President, J. H. Tuttle; Secretary, H. G. Dozer.

Coopersville Business Men's Association.
President, E. N. Parker; Secretary, R. D. McNaughton.

Retail Grocers' Trade Union Ass'n of Detroit.
President, John Blesed; Secretary, H. Kunding.

Dorr Business Men's Association.
President, L. N. Fisher; Secretary, E. S. Botsford.

Eastport Business Men's Association.
President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective Ass'n.
President, J. J. McLaughlin; Secretary, C. L. Martin.

Freeport Business Men's Association.
President, Foster Sisson; Sec'y, Arthur Cheseborough.

Grand Haven Business Men's Association.
President, Fred D. Voss; Secretary, Fred A. Tutty.

Retail Grocers' Ass'n of Grand Rapids.
President, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association.
President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association.
President, L. E. Stauffer; Secretary, J. A. VanArman.

Holland Business Men's Association.
President, Jacob Van Patten; Secretary, A. Van Duren.

Ionia Business Men's Protective Ass'n.
President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.

Kalamazoo Retail Grocers' Association.
President, P. Ranney; Secretary, M. S. Scoville.

Kalkaska Business Men's Association.
President, A. E. Palmer; Secretary, C. E. Ramsey.

Business Men's Protective Ass'n of Kingsley.
President, Jas. Broderick; Secretary, Geo. W. Chaffity.

Leslie Business Men's Association.
President, Wm. Hutchings; Secretary, M. L. Campbell.

Lowell Business Men's Protective Ass'n.
President, N. B. Blain; Secretary, Frank T. King.

Luther Protective Ass'n.
President, W. B. Pool; Secretary, Jas. M. Verity.

Lyns Business Men's Ass'n.
President, A. K. Roof; Secretary, D. A. Reynolds.

Mancelona Business Men's Association.
President, W. E. Watson; Secretary, C. L. Bailey.

Manistique Business Men's Association.
President, F. H. Thompson; Secretary, E. N. Orr.

Manton's Business Men's Association.
President, F. A. Jensen; Secretary, R. Fuller.

Muir Business Men's Association.
President, L. Town; Secretary, Elmer Ely.

Grocers' Ass'n of the City of Muskegon.
President, H. B. Fargo; Secretary, Wm. Peer.

Merchant's Union of Nashville.
President, Herbert M. Lee; Secretary, Walter Webster.

Oceana Business Men's Ass'n.
President, W. E. Thorp; Secretary, E. S. Houghtaling.

Ovid Business Men's Ass'n.
President, C. H. Hunter; Secretary, Lester Cooley.

Petoskey Business Men's Association.
President, Jas. Buckley; Secretary, A. C. Bowman.

Plainwell Business Men's Association.
President, M. Bailey; Secretary, J. A. Sidle.

Reed City Business Men's Association.
President, C. J. Fleischauer; Secretary, H. W. Hawkins.

Rockford Business Men's Association.
President, Geo. A. Sage; Secretary, J. M. Spore.

St. Johns Merchants' Protective Association.
President, H. L. Kendrick; Secretary, C. M. Merrill.

Business Men's Protective Ass'n of Saranac.
President, Geo. A. Potts; Secretary, P. T. Williams.

South Boardman Business Men's Ass'n.
President, H. E. Hogan; Secretary, S. E. Nichard.

Sparta Business Men's Association.
President, J. R. Harrison; Secretary, M. B. Nash.

So. Arm and E. Jordan Business Men's Ass'n.
President, A. E. Pickard; Secretary, John Leng.

Sturgis Business Men's Association.
President, Henry S. Church; Secretary, Wm. Jern.

Traverse City Business Men's Association.
President, Geo. E. Steele; Secretary, C. T. Lockwood.

Tustin Business Men's Association.
President, G. A. Estes; Secretary, Geo. W. Byvins.

Wayland Business Men's Association.
President, E. W. Pickett; Secretary, H. J. Turner.

White Lake Business Men's Ass'n.
President, A. T. Linderman; Secretary, W. B. Nicholson.

Woodland Business Men's Association.
President, John Vette; Secretary, L. N. Harter.

Grand Rapids Butchers' Union.
President, John Katz; Secretary, Chas. Volte.

Over 150 new railway enterprises have been undertaken in the Southern States during the past twelve months.

The short cut to fortune proves the ready road to ruin.

QUERIES.

To be Reported at the March Convention of the M. B. M. A.

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard, Evart.
2. Are female clerks to be preferred to male assistants under any circumstances? Accepted by Frank Hibbard, Evart.
3. Should outlawed accounts be considered by our local associations?
4. How old should an account be before the collection system of an association should be used?
5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the payment of his debts?
6. Ought the daily papers to publish wholesale quotations?
7. Is it feasible and desirable to quote the wholesale price of merchandise—hardware and drugs accepted—by means of characters not understood by the public at large?
8. Is it possible to wholly abolish the credit system?
7. How can the credit system best be curtailed?
10. Is cutting in prices ever justifiable?
11. Should an attorney—a member of an association, but not the appointed actuary—be allowed to use our system of blanks for collecting other than his own personal accounts?
12. Does an accepted note imply a settlement of account and thus debar one from using our system to collect the overdue note? Should our system for collecting be limited to open accounts?

Anyone who will volunteer to answer any of the above queries, or anyone who has additional queries to suggest, is requested to communicate with the editor of THE TRADESMAN as soon as convenient.

Casnovia, Bailey and Trent United Under One Banner.

Agreeable to invitation, the editor of THE TRADESMAN met the business men of Casnovia, Bailey and Trent last Wednesday evening and explained the aims and objects of organized effort on the part of the business public. H. E. Hesseltine was selected to serve as chairman and Ed. Farnham as secretary pro tem. After a thorough discussion of the subject from all possible sides, it was voted to proceed to the organization of the "Casnovia, Bailey and Trent Business Men's Association," and the constitution of the Plainwell Association was adopted, with the necessary changes. The following gentlemen then handed in their names for charter membership: A. L. Williams, W. H. Benedict, R. K. Hesseltine & Son, Ed. Farnham, A. W. Fenton & Co., Dr. V. Sinz, W. F. Houghton, C. E. Koon, Spring & Lindley, D. B. Salentine and Dr. J. S. Ingram.

Three officers were elected, as follows: President—H. E. Hesseltine. Secretary—E. Farnham. Treasurer—A. W. Fenton.

The remaining officers and committees—including a Business Committee for each town represented—will be elected at the next meeting, by which time it is expected that every business man in the three towns and the single merchant at Canada Corners will have joined the organization.

A set of blanks for the collection department was adopted and ordered printed, and the meeting adjourned.

Gratifying Results in Oceana County—A "Smart Aleck."

HART, Jan. 18, 1887.

DEAR SIR—I should have written you before, but have been so busy that I could not get our Delinquent List out until now and I wanted to send you one.

Our regular monthly meeting was held at this place on the 14th. We should have had a fine turn out but for a severe storm. All present expressed themselves as well pleased with the workings of the Association, and reported results quite gratifying. Delinquents are really finding it inconvenient to have their names "on the list," consequently are circulating a paper to boycott all firms belonging to the Association. This, of course, gives a new man who has appeared among us quite a run, who tells customers they may "pound him on the head with a club" when he is found attached to any such organization. But you know "De day of retribution am a' comin'."

Yours truly,
E. S. HOUGHTALING, Sec'y.

The total debt of France is now about \$7,200,000,000.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

ORDER.

Our Leader Smoking 15c per pound. Our Leader Fine Cut 33c per pound.

Our Leader Shorts, 16c per pound. Our Leader Cigars, \$30 per M.

The Best in the World.

Clark, Jewell & Co.,

SOLE AGENTS FOR

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

PURE. NEW PROCESS STARCH. SWEET.



This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the

FIRMENICH MNFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills.

FOR SALE BY

STRONG. Clark, Jewell & Co. SURE.

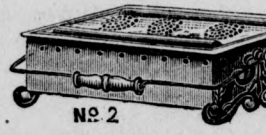
Cline's Portable Heaters.

We wish to call your attention to CLINE'S PORTABLE FOOT HEATERS and AROMATIC, CARBONIC, COMPOSITION FUEL, especially adopted for Street Cars, Carriages, Cabs, Sleighs, Buggies, Wagons, Offices and individual use in and out doors; being something entirely new to the public! But in the short time of three months last fall, there were made about twenty-five thousand, all of which were sold and gave entire satisfaction. The cost of the stove is very low, ranging from \$1.50 to \$5, being made from Tin and Galvanized Iron. We also make a Register Heater, to take the place of a Furnace in Heating Small Rooms, especially Bed-Rooms, can also be used in the finest Carriages with perfect Safety and in the summer the same can be used as a ventilator by removing the fire pan. Our Aromatic, Carbonic Composition Fuel is so cheap, within the reach of everyone, in boxes containing 25 and 50 days' supply, just think of it, to keep your feet and body warm all day at 2c, without any additional fuel to be put in the stove, when once started requiring no attention for 10 or 15 hours! so simple, so cheap and used without Danger! No oil, no smoke, no blaze, no offensive odor and has been thoroughly tested and patented in the United States, England and Canada, under the following dates: November 10, 1885, March 31, 1886, April 10, 1886, June 15, 1886.



No. 1

No. 1, 6x8, Office Heater
For Clerk's, Book-keepers, Salesladies and for one and all that wish to keep sole and body warm.
Tin \$1.75 each
Galvanized Iron 2.25 "



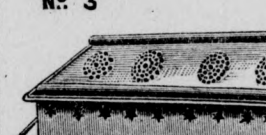
No. 2

No. 2, 6x10,
For Wagons, Cabs, Sleighs and Carriage Drivers, will keep your feet, warm all day for 2 cents.
Tin \$2.00 each
Galvanized Iron 3.00 "



No. 3

No. 3, 8x8, Round Cabinet Heater,
For Ladies, especially used in parlors, with perfect safety and will not soil the finest fabric.
Tin \$1.50 each
Galvanized Iron 2.00 "



No. 4

No. 4, Carriage Heater,
Can be used for warming four persons at one time; placing the feet on the incline top, so as to ride with perfect ease and safety. Made from the very best galvanized iron.
Price \$5.00 each

LIBERAL DISCOUNT AT THE TRADE.

GENTLEMEN:
After using your Heaters and Fuel in our carriages last winter, we cheerfully say the same gave our patrons such good satisfaction that they all compared the carriage with a comfortable room, and still more can be said as the heat was of great benefit to the carriage, keeping the same always dry and free from dampness. Therefore, we shall continue the use of your Heaters and Fuel in the future. Respectfully yours,
P. P. DEMARIS, 2,971 State St.,
B. McNEIL, 2,911 State St.,
C. G. HOHMAN & Co., 2,449, 2,451 and 2,453 State St.,
D. B. QUINLAN, Undertaker and Livery, 3,119 State St.,
JOS. CHALIFOUX, Undertaker and Livery, 25 Blue Island Ave.

FOSTER, STEVENS & CO.

10 and 12 Monroe St., Grand Rapids, Mich.
GENERAL AGENTS.

WM. L. ELLIS & CO.



BRAND
Baltimore Oysters.

Sea and Lake Fish
And Canned Goods.

Prices on Application.

B. F. EMERY,

37 Canal St., Grand Rapids.

"CANDEE"

Rubber
BOOTS
WITH
DOUBLE THICK
BALL.

Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the PRICE NO HIGHER. Call and examine the goods.

FOR SALE BY

E. G. STUDLEY & CO.,
No. 4 Monroe St., Grand Rapids.

Largest and finest stock in the State of Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.
Niagara Starch Co.'s Celebrated Starch.
"Jolly Tar" Celebrated Plug Tobacco,
dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee.
Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,
Grand Rapids, Mich.

FULLER & STOWE COMPANY,

Designers

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, Grand Rapids, Mich.

HARRIS & MARVIN,

Wholesale Dealers in

PAPER

33 NORTH IONIA STREET,

GRAND RAPIDS, MICH.

ABSOLUTE SPICES

And

Absolute Baking Powder.

100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

POTATOES!

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTATO MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this market. References given when requested.

WM. H. THOMPSON & CO., Commission Merchants,
166 SOUTH WATER ST., CHICAGO, ILL.

Drugs & Medicines

State Board of Pharmacy.

One Year—James J. Mason, Muskegon.
Two Years—James J. Mason, Muskegon.
Three Years—Ottmar Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley E. Parkell, Owasco.
President—Ottmar Eberbach.
Secretary—James J. Mason.
Treasurer—James J. Mason.
Next Meeting—At Grand Rapids, March 1 and 2.

Michigan State Pharmaceutical Ass'n.

First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—Mrs. C. W. Taylor, Loomis.
Third Vice-President—Henry Harwood, Ishpeming.
Secretary—S. E. Parkell, Owasco.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Cronter, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stokette.
Vice-President—H. E. Locher.
Secretary—Frank H. Fairchild.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, John E. Peck, M. B. Kinn, Wm. H. Van Dusen, J. C. Richmond, Wm. Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Isaac Watts.
Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.
Regular Meetings—First Thursday evening in each month.
Annual Meeting—First Thursday evening in November.
Next Meeting—Thursday evening, Feb. 5, at THE TRADES-ALL office.

Saginaw County Pharmaceutical Society.

ORGANIZED OCTOBER 1885.

President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—R. Bruske.
Secretary—J. E. Taylor.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Yarnall and E. J. Birney.
Regular Meetings—Second Wednesday afternoon in each month.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1885.

President—A. F. Parker.
First Vice-President—J. C. Mueller.
Second Vice-President—A. Allen.
Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Jackson County Pharmaceutical Ass'n.

President—R. F. Latimer.

Vice-President—C. D. Colwell.
Secretary—C. A. King.
Treasurer—G. L. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.
Annual Meeting—First Thursday in November.
Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association.

President—L. C. Terry.

Vice-President—P. VanDusen.
Secretary and Treasurer—L. C. Terry.
Regular Meetings—Second Wednesday of each month.

Oceana County Pharmaceutical Society.

President—F. W. Fincher.

Vice-President—F. W. VanWinkle.
Secretary—Frank H. Fairchild.
Treasurer—E. A. Wright.

Mason County Pharmaceutical Society.

President—F. N. Latimer.

Secretary—Wm. Heyett.
Treasurer—W. H. Taylor.
Meetings—Second Wednesday of each month.

The Lay of the Last Druggist.

From the Chemist and Druggist.
The day was long, the night was cold,
The druggist was in firm and old;
His seedy boots and suit of gray
Seemed to have known a better day;
He could not at his time employ,
And only kept one errand boy.
The last of all the race was he
Who lived to practice pharmacy.
No longer, now, with business pressed,
A smile and word for every guest,
He poured from bottles bright and gay
His varied mixtures day by day.
The times were changed, his trade was gone
"The stores" had all his custom won;
His rivals in the race for gain
Had left him distanced in the plain.
Careworn druggist, old and poor,
He stood before his open door;
His heart high crushed with grief and fear,
He could not check the rising tear.

The Drug Market.

Quinine German is very firm at the advance. American manufacturers have not, as yet, marked up their prices. Opium is quiet but firm in price. Citric acid tends higher. Carbolic acid is very strong and very high prices are probable in the spring. Borax is advancing. Cube berries have again advanced, this time 25 cents per pound. Powdered is cheaper than the whole berry, for the reason that the stock of powdered is large. Gum Arabic has again advanced in Europe and further advance is probable here shortly. Buchu leaves are in small stock and concentrated. The principle holder has doubled the price. Ipecac root, which has ruled too low for a long time, has been advanced 25 per cent. Insect powder is very firm at present prices and another advance is probable as soon as the spring demand commences. Oils lemon, anise, cassia, cloves, cubebs and sassafras are advancing. Oils croton and wintergreen are weak and declined. The advance of 4 cents in linseed oil was not maintained and a re-advance of 2 cents followed.

Josh Billings on Doctors.

Doktors are not all quaks; you hav got wrong noshuns about this. Doktors, lawers, and ministers hav a hard row to ho; and have to deal with the kredulity, knavery, and fears of the people—three of the most difficult traits in human natur tew handle. If i was a doktor and understood mi bizzness, i should doktor mi pashunts, and let the disease take care ov itself. More folks are kured this way than enny other. It ain't much trouble tew doktor sick folks, but tew doktor the well ones is bothersum.

Slightly Mixed.

A druggist received the following note:
Mr. H—, please send by bearer a nursing bottle for a baby with a long tube, and oblige,
Mrs. A—.

Mecosta County Druggists to Organize.

From the Big Rapids Herald.

A meeting of Big Rapids and Mecosta county druggists will be held in the Council Chamber next Tuesday afternoon at 2 o'clock, for the purpose of organizing a county association of pharmacists. All interested are invited to attend.

Agitating Organization in Cheboygan.

CHEBOYGAN, Jan. 22, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—I have just sent out letters to all the druggists of Cheboygan county, as a "feeler" regarding a county pharmaceutical society. Yours truly,
C. A. BUGBEE.

Geo. McDonald is working up a local pharmaceutical organization at Kalamazoo.

Convenient Shelf Cans.

M. W. Woodruff, of Knoxville, Ia., writes to the Druggists' Circular as follows:

On my shelves I have an arrangement of my own invention for keeping roots, herbs, seeds, and barks, that is of so much practical utility to hundreds of pharmacists through the country that I deem it worthy of more than a passing notice.

It is a common, square tin can. The can is six and one-half inches by four inches, and nine inches high, holding five pounds; also a ten pound can made in proportion. These cans may be bought at ten and fifteen cents each. I make a lacquer with shellac, gamboge, and alkanet root, with which I give them a coat, using a fine one and one-half inch camel-hair brush, taking care to have the can slightly warm while applying this lacquer. I then have a tinner solder on a common tea-pot knob about one-third the distance from the bottom of the can. This enables one to pull the can from the shelf with ease, as the weight of the contents being at the bottom, the knob placed in that position will answer better than when higher up. After this is done I have a good sign writer come to the store and letter the cans as I may direct. Many pharmacists have not room for drawers sufficient to hold all these articles they wish to keep from mice, dust, etc., but in this way they can keep their drugs in better shape, and move their stock when necessary, while their store will always look tidy and attractive. I have some 220 of these cans, and find it a great pleasure to go to them and feel that the drug has lost none of its properties, that it is clean, and I can fill my shelf bottles from them without the strength of the drug being in the least impaired, as it would be if left in paper packages or thrown into a drawer, where it catches more or less dust.

I think this square can far ahead of the round, and much better than the root and herb cases put on the market. If any one has a better way of keeping his surplus drugs, I would like to hear from him.

Adulteration of Drugs.

Governor Hill, of New York, has taken up the subject of adulteration, and in his annual message issued last week says:

Our statute books for many years have borne laws designed to prevent the manufacture and sale of adulterated food and drugs. Within a few years particular attention has been directed to specific branches of the subject, and enactments have been made in relation thereto. Those laws should be enlarged so as to include numerous other articles of consumption. The prevention of the sale of impure and fraudulent articles is of the greatest importance not only to the health of all but as well to the commercial prosperity of the farmers and merchants of our State. Every person is a consumer and so interested on the score of health or economy, and on the latter account particularly those wage earners the larger part of whose limited income is necessarily spent for food. The thousands of honest producers and distributors are also concerned, or should be, on the score of legitimate protection to trade. In carrying out such laws as we have upon this subject good work is done by various departments of the State government and by the local boards of health in several of our cities, but some enlargement in the scope and effectiveness of these laws can well be made. Other countries have brief and simple enactments, which are believed to afford their people protection in a great measure from injurious ingredients in food, or at least to afford purchasers knowledge, by means of proper labels and conspicuous notices, of the composition and quality of the goods purchased. I recommend that such laws as we have relating to the adulteration of food and drugs shall be amended where necessary, and be brought together in one general statute, and that power to enforce such a statute shall be vested in the State board of health, or in such single official as may be substituted for it, and I especially recommend that there be incorporated therein some plan for the effective enforcement of such a law by the combined action of local boards of health throughout the State.

The Nomenclature of New Drugs.

From the Brit. Med. Journal.

A tendency has recently become evident to name new drugs, especially those of a chemical origin, rather in accordance with their supposed therapeutic effect than with their chemical constitution. The names an-typhine, anti-febrine, and hypnone are examples of a practice which cannot but lead to much confusion. If the drug which lowers the temperature in fever is to be called anti-fever, then we shall have others known as pain-killers, or diarrhoea producers. Further, a drug, originally introduced as a local anesthetic—aconite, for example—may subsequently be applied to totally different uses. Such a practice, moreover, by stamping a drug with the mark of one description of physiological action would tend to divert the attention from other and possibly not less important attributes. It would be going back to the Mistura tussis or the Bolus purgans of our ancestors. The only rational plan to follow in such cases is to give the newly-discovered compound a name in conformity with, or bearing some relation to its chemical constitution, as was done in the case of chloroform and chloral. The trifling discrepancies which may now and again arise in consequence of some change in our views as to a particular rational formula, would not then be attended with a corresponding inconvenience from a therapeutic point of view.

A four-year-old child in Chicago was suffering from bronchitis, and was given by its mother a patent medicine labeled "Syrup of Tar and Wild Cherry." To insure a speedy cure, the mother gave two teaspoonfuls instead of one-sixth of that quantity, as directed by the label for a child of that age. The "syrup" contained laudanum, thirty drops to the half ounce, which killed the child.

Unjust Discrimination in Favor of Medical Graduates.

The fifth annual report of the Illinois Board of Pharmacy contains a savage attack on the provision of the pharmacy law that admits graduates in medicine to registration as pharmacists. During the term beginning July 1, 1885, there have been 353 original registrations granted. Of this number eighty-six were licentiates in pharmacy, ninety-four graduates in pharmacy, and 170 graduates in medicine. This has resulted, in the opinion of the Board, in the establishment of a privileged class, with no knowledge whatever of a most important profession—one which requires, in the highest degree, skill, accuracy, and careful training—yet given all its advantages on the mere production of a medical diploma. It is claimed by the Board that pharmacy is not taught, except in the most superficial manner, in any college of medicine in the United States; that in but few instances have the graduates of such institutions had any experience whatever in the manufacture, preparation, and combination of drugs and medicines used in the diseases incident to the human family, and that it is the grossest assumption for any man to presume to seek admission to such a profession with little or no preparation for its duties and responsibilities.

The saddest effect pointed out by the Board is the difficulty of bringing to justice men who violate the law, and who are without even a legal qualification, where they secure the registration of a neighboring physician, and, hanging the certificate in the store, practically defy the law. The increase in the number of registered pharmacists in Illinois, due largely to this provision, is pronounced by the Board erroneous and discouraging. Chicago furnished 745 of the 3,209 registered since July 1, 1885. The Board claims to be doing the best it can to bring violators of the pharmacy act to justice, but complains that the expenses of prosecutions exceed the receipts from penalties collected, and admits that it will probably always be so.

A Drug Clerk Who Knew What to Do.

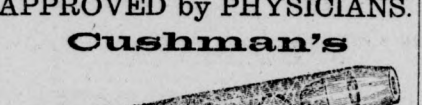
Rolla Fitzgerald went into Scott's drug store, at Howard City, one day last week, and said he wanted five cents' worth of strychnine to poison mice with. As soon as it was handed him he put it into his mouth and said "Good bye," whereupon S. V. Bullock, the clerk, with unusual presence of mind and agility, sprang over the counter, threw the would-be suicide upon the floor and choked him so he could not swallow until the doctor arrived. With the exception of a black and blue spot on two of Bullock's vigorous fingers, the patient suffered no inconvenience from the transaction.

A Chameleon Flower.

A newly discovered Mexican flower is quite a wonder, if report be true. It is said to be white in the morning, red at noon, and blue at night; and is further credited with emitting perfume only at the middle of the day. It grows on a tree on the Isthmus of Tehuantepec.

APPROVED by PHYSICIANS.

Cushman's



MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Use Menthholized by passing through the Inhaler tube, in which the Pure Crystals of Menthhol are held, through this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CIRCULARS and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich.

Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, and Wholesale Druggists of Detroit and Chicago.

CINSENG ROOT.

We pay the highest price for it. Address Peck Bros., Druggists, Grand Rapids, Mich.

Michigan Drug Exchange.

Mills & Goodman, Props.

375 South Union St., Grand Rapids, Mich.

FOR SALE—Stock of about 500 in Northern town. No other drug store within five miles. Good reason for selling.

FOR SALE—Stock of \$1,700 in town of 800 inhabitants. Doing good business.

FOR SALE—Stock of about \$1,800 in town of 1,000 inhabitants in eastern part of State. Will give liberal discount for cash or make good terms.

FOR SALE—Stock of about \$4,000 in town of 4,000 inhabitants. Will sell either at inventory or estimate.

FOR SALE—Stock of \$2,000 in an inland town in midst of fine farming region. An excellent location.

ALSO—Many other stocks, the particulars of which we will furnish on application.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical works at publishers' rates.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

Michigan Drug Exchange,

375 South Union St., Grand Rapids.

WHOLESALE PRICE CURRENT.

Advanced—Ipecac, po., buchu leaves, German quinine, cube berries, oil lemon. Declined—Oil croton, linseed oil.

ACIDUM.	
Aceticum.....	80 10
Benzoinum, German.....	80 10
Carbolicum.....	40 10
Citricum.....	70 75
Hydrochloric.....	30 5
Nitricum.....	10 10
Oxalicum.....	10 10
Salicylicum.....	1 85 10
Tannicum.....	1 40 10
Tartaricum.....	50 53
AMMONIA.	
Aqua, 16 deg.....	30 5
" 18 deg.....	40 6
Carbonas.....	12 14
Chloridum.....	12 14
BACCÆ.	
Cubebæ (po. 1 75).....	1 75 10
Juniperus.....	60 7
Xanthoxylum.....	25 30
BALSAMUM.	
Copaiba.....	45 50
Peru.....	30 30
Terabin, Canada.....	38 40
Tolutan.....	45 50
CORTEX.	
Abies, Canadian.....	18
Cassia.....	11
Cinnamonum.....	11
Euonymus atropurp.....	30
Myrica Cerifera, po.....	20
Prunus Virginica.....	12
Sassafras.....	12
Sassafras.....	12
Ulmus.....	12
Ulmus Po (Ground 12).....	10
Glycerizilla Glabra.....	24 25
Haematox, 15 lb boxes.....	80 9
Euphorbia.....	15 15
".....	15 15
".....	15 15
FERRUM.	
Carbonate Precip.....	15 15
Citrate and Quinia.....	23 50
Citrate Soluble.....	80 80
Ferrocyanide Sol.....	50 50
Sulphate, com'l, (bbl. 75).....	1 1/2 10
" pure.....	7 7
GUMMI.	
Acacia, 1st picked.....	31 10
" 2nd.....	30 10
" 3rd.....	30 10
" Sifted sorts.....	65 65
Aloe, Barb. (po. 50).....	75 10
" Cape, (po. 20).....	60 60
" Socotrine, (po. 60).....	50 50
Ammoniac.....	25 30
Assafoetida, (po. 25).....	50 50
Benzoinum.....	50 55
Camphora.....	24 27
Catechu, 18, (48, 14, 48, 16).....	35 35
Euphorbia.....	35 35
Galbanum.....	80 80
Gamboge, po.....	75 80
Guaianum, (po. 45).....	35 35
" (po. 25).....	60 60
Mastic.....	60 60
Myrrh, (po. 45).....	40 40
Opil, (po. 4 75).....	63 50
Shellac.....	15 15
" bleached.....	25 30
Tragacanth.....	30 35
HERBA—In ounce packages.	
Absinthium.....	25
Eupatorium.....	25
Lobelia.....	25
Majorum.....	25
Mentha.....	25
" Vir.....	25
Rue.....	25
Tanacetum, V.....	25
Thymus, V.....	25
Calceined, Pat.....	55 60
Carbonate, Pat.....	20 22
Carbonate, K.....	20 22
Carbonate, Jennings.....	35 36
OLEUM.	
Absinthium.....	3 50 4 00
Amygdalæ, Dulc.....	4 50 5 00
Anise.....	1 00 1 10
Anisi.....	2 00 2 10
Aurant Cortex.....	62 50
Bergamul.....	2 00 2 10
Caryophylli.....	62 15
Cedar.....	35 60 65
Chenopodii.....	61 50
Cinnamon.....	61 50
Citronella.....	61 50
Conium Mac.....	35 60 65
Copaiba.....	61 50
Excelsior.....	12 00 13 00
Erigeron.....	1 20 1 30
Gaultheria.....	2 30 2 40
Gossypii, Sem.....	61 50
Hedeoma.....	40 60 1 00
Juniperi.....	50 60 2 00
Lavandulæ.....	10 60 2 00
Limonis.....	2 25 2 35
Lini, gal.....	42 60 45
Mentha Piper.....	3 00 3 15
Mentha Verid.....	6 00 6 15
Myrica.....	80 1 00
Myrica.....	60 50
Olive.....	1 00 1 15
Picea Liquida, (gal. 50).....	10 60 12
Ricini.....	1 42 1 50
Rosmarini.....	75 10 1 00
Rosæ.....	60 60
Succini.....	10 60 15
Sassafras.....	90 60 1 00
Santal.....	50 60 70
Sassafras.....	45 50 50
Sinapis, ess.....	61 50
Thymæ.....	40 60 50
Thymæ.....	40 60 50
Theobromas.....	15 20
Bichromate.....	72 10 1 40
Bromide.....	30 40 40
Chlorate, (Po. 22).....	20 22 25
Codæ.....	3 25 3 50
Prussiate.....	25 25 25
RADIX.	
Althææ.....	25 30
Anchusæ.....	15 20
Arum, po.....	25 30
Calamus.....	20 25
Gentiana, (po. 15).....	10 15
Gentiana, (po. 15).....	10 15
Hydrastis, Canada, (po. 35).....	15 20
Hellebore, Alba, po.....	15 20
Inula, po.....	15 20
Ipecac, po.....	1 30 1 40
Jalapæ.....	25 30
Maranta, 48.....	35 40
Podophyllum, po.....	15 20
Rhei.....	75 1 00
" cut.....	75 1 00
" pv.....	75 1 00
Spigelia.....	60 65
Sanguinaria, (po. 15).....	10 15
Scilla.....	45 50
Senega.....	50 60
Smilax, Officinalis, H.....	40 40
Scilla, (po. 35).....	10 12
Symplocarpus, Foetidus, po.....	20 25
Valeriana, English, (po. 30).....	20 25
" German.....	15 20
Anistum, (po. 20).....	17 17
Apium (graveolens).....	12 15
Bird, Is.....	40 60
Cardiaca.....	1 00 1 15
Cardiaca.....	1 00 1 15
Cannabis Sativa.....	34 40 4 00
Cyclonium.....	15 20
Chenopodium.....	10 12
Dipterix Odorata.....	1 75 1 85
Foeniculum.....	15 15
Pocockree, po.....	8 8
State.....	34 40 4 00
Lini, gal, (bbl. 3).....	34 40 4 00
Phalaris Canarian.....	4 4 4 4
Rapa.....	80 9
Sinapis, Alba.....	80 9
Nigra.....	80 9
SPIRITUS.	
Frumenti, W. D. Co.....	2 00 2 50
Frumenti, F. R.....	1 75 2 00
Frumenti.....	1 00 1 50
Juniperis Co. O. T.....	1 75 1 75
Juniperis Co. O. T.....	1 75 1 75
Saccharum, N. E.....	1 75 1 75
Spt. Vini Galli.....	1 75 1 75
Vini Oporto.....	1 25 1 25
Vini Alba.....	1 25 1 25
Florida sheeps' wool, carriage.....	2 25 2 50

The Michigan Tradesman.

THE CULLOM-REAGAN BILL.

The Cullom-Reagan bill is being debated in the Senate with great of ability, especially by the representatives of the railroad interests. Senator Stanford, of California, himself a railroad king, was heard with as much interest as his inadequate voice allowed; and Mr. Platt spoke on the same side, attacking the provision against pooling with especial force. There can be no doubt that pooling is an abatement of that reckless competition for one class of freights, which is the excuse for unfair and oppressive charges on freights of quite another class, and that to prohibit the practice is to increase rather than diminish the burdens borne by the public. It is excessive charges for short hauls, and rebates to large customers which do the most harm. Pooling has a bad look, but if the Senators will read the testimony of Joseph T. Harris, of the Lehigh Navigation Company, they will see the look is the worst thing about it. It has not interfered with the steady increase in the quantity of anthracite coal which is mined, nor the equally steady fall in the price got by the miners and the railroads. It merely has prevented a sort of headlong competition between the railroads which must be ruinous to them, and helpful, in the long run, to nobody else. His own company, which has a steady market for all the coal it can take to the iron works in the Lehigh Valley, gets fifteen cents a ton profit, and this he believes to be a steadier and higher profit than is made by any other company. And much the same is true of pools to control rates on hauls to "competitive points." These are simply arrangements to lighten the taxes on short hauls, which are so oppressive to the people at large.

The conference report on the bill must be adopted or rejected as a whole. Yet Mr. McPherson proposes an amendment to the section which forbids pooling: "Provided, however, that if after full investigation, the Commission, or a majority thereof, are of opinion that the interests of both shippers and carriers will be best promoted by an equitable division of the tariff, or of the proceeds thereof, between the carriers, the provisions of this section may not be enforced prior to January 1, 1888, and it shall be the duty of the Commission to report their action, with the reasons thereof, to Congress in December next." Should the Senate entertain this, it would send the bill back to the Committee of Conference. But this delay would be better than to pass the bill as it stands.

While the railroad men in the Senate do not offer amendments to the clauses against rebates and disproportionate charges for short hauls, they do complain of these very bitterly. These clauses are aimed at abuses which have become so ingrained into the transportation business, that they are regarded as a sort of law of nature. The railroad man naturally thinks of his road as a piece of private property, which he is to manage with an eye simply to the dividends. He forgets that his road owes its existence to the sovereign power of the State, and was created at great inconvenience and hardship to individuals, in order that the public might be benefitted. It is just for this reason that it is not to be allowed to follow those commercial practices as to reduced charges for large transactions which are legitimate enough in other lines of trade. He is not required to carry small quantities or for short hauls, without making a fair charge for the exact amount of increased trouble he has to take. But beyond this he cannot go one step without doing an injustice which it is the duty of the State to remedy. Let the friends of this bill make it an effective remedy for these two abuses, as far as the national authority can reach, and they will have earned the gratitude of the country. But they will only risk its success by loading it with such questionable provisions as that against pooling.

The New York Tribune argues that as more than six-sevenths of the freight carried by the New York Central is way freight, and less than a seventh is through freight, it cannot be that the railroads sacrifice the greater to the lesser interests. But the six-sevenths consists of freight the road is sure to get, whatever it charges. The last seventh is what it must get by competition with other roads. And as a matter of fact every railroad in America squeezes the six-sevenths to the utmost of endurance, in order to add that one-seventh, which otherwise will be taken by other roads. Take, for instance, the anthracite coal trade with New England and with Philadelphia. To meet the competition of railroads which are trying for the New England trade, the people of Philadelphia pay fifty-one cents a ton for their coal more than is charged for coal sent outside the capes of the Delaware. This was brought out in the testimony of John H. Jones, the statistician of the anthracite coal trade, in his testimony in the suit brought against the pooling lines by the State of Pennsylvania. When the inference from his figures was pointed out, he replied, "We do not admit that." But it is admitted privately by railroad men, and defended on the ground that it is just this extra charge which enables them to send coal to New England.

It is stated that the Standard Oil Company has received from railroad companies during the past eighteen months the enormous sum of \$10,000,000 in the form of rebates.

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