VOL. 1.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, APRIL 2, 1884.

NO. 28.

121

Several

Hundred of our readers are still in arrears on their subscriptions. They all mean to pay, and a large number have written that time is so fully occupied when in town with other and more important business duties that they omit io call at THE TRADESMAN office. The comparative safety of the mails currency renders it almost certain that a \$1 bill enclosed in a sealed envelope will reach readers in this way.

YOU CAN BUY

Old Fashioned, Hand Made, Sour Mash

-ONLY OF-

& CO.

Druggists' Favorite Rye

-FOR-

sixty-seven, found himself with few friends and no relations to lay claim to the very respectable fortune he had amassed by years of labor and self-denial. As is not unfrequently the case, now that he had climbed to the top of the ladder he they will "call around when they come to found that, so far as he was concerned, the the city;" but the chances are that their pleasure of making the money far exceeded the pleasure of spending it. The habits of years cannot be cast aside in a day, and to

be lavish, or even liberal, needs, as most other qualities do, a certain amount of education. This, as regarded expenditure, Mr. for the transmission of small amounts of Silverpenny had never had. He had come to Grand Rapids, where he lived, when a mere boy, had worked his way upwards from clerk to master, and, retired now from its destination, and we should be glad to business, he lived in an unpretentious house, hear from a considerable number of our his wants attended to by a faithful, honest housekeeper, who closed her hand as tightly over her master's money as she did over her own. The two had grown old together, and their peculiarities and the practice of their

small economies were now a part of their nature. To alter his surroundings, go to a more fashionable quarter of the town, live Withers Dade & Co's in any other way than he did, never occured to Mr. Silverpenny. One care alone weighed heavily on him, and that was to decide what he should do with his money. Nothing in the newspapers interested him half as much as the wills of the various persons, WHISKEY their bequests, and how they disposed of their property; but though these perusalsextending over many years now-had afforded him much varied and strange information, up to the present date he had not come Hazeltine, Perkins across any favorable precedent for the solu-

tion of his difficulty. There were hospitals, orphanages, charities without number, each and every one calling loudly for support from him; but even while living, Mr. Silverpenny turned a deaf ear to such appeals, agreeing with his old houskeeper, Martha, that such places The finest brand of goods in the market, and specially selected for the Drug Trade. Their went mostly "to harbor idle vagabonds." No, he had not toiled for such as these.

Churches? In his opinion there were already too many. Schools? It was enough if boys could write and read. Poor Mr. Silverpenny! Had he carried his \$300,000 on his back he could hardly have felt its burden Also has a very large sale and gives univer-sal satisfaction. Send for Sample and Primore heavily.

The 20th of May was his birthday, and according to custom, Martha, who had marked the festival by her choice of his dinner, was detained after clearing the cloth away to drink a glass of wine to the health of her master.

looks it," and she regarded him fixedly.

HEADQUARTERS

sigh that he answered, "Quite true, Martha, I'm beginning to feel an old man."

THE FOUR SILVERPENNYS. in Chicago desiring the waiter of the hotel said, "and is he married-has he a family?" to procure for him the directory for that year, he opened the book to begin his search, Mr. Silverpenny was a bachelor, who at he felt a certain degree of trepidation. pinched themselves to let him go, and I send

There were Silversides and Silverstones, Silverlocks and Silverthornes, not a Silver- one, too, no mistake," and he winked his penny-stay though. Yes, and he read, street. Martha was not right, although not a baker."

"I should agree with him," said Mr. Silabsolutely wrong; the scores of Silverpennys, like the cats, had turned out to be verpenny.

one. Summoning the waiter, Mr. Silver-"Ah, I'd do more than that for the son of penny desired that he might be directed to his father," said the baker. "I was a strang-New street. An omnibus which passed er, and he took me in-hungry, and he fed close by he found would take him there, and me-naked, and he clothed me. That's he was soon deposited some twenty yards what I call acting up to Scripture, I do." distant from the baker's door.

"And all because of your being called Silverpenny?"

so far, that a train for Michigan was shortly

-he would no longer suppress his cogno-

The shop was a modest one, with its window full of bread, at which Mr. Silverpenny "Well, so he said; but, bless you, if not, stood staring, trying to find some ex- he'd ha' done the same; not, mind, but he's cuse for going in. Naturally he did not proud of the name, oh very, and so am I too, wish to at once blurt out his reasons for and rightly I take it, when there's but the coming. Yet what could he ask for? there two, John James Silverpenny, baker, 21 was nothing but bread there-not a biscuit New street, and Anthony Charles Silver--not a bun. He walked past and back penny, grocer, Silverville, Michigan." Once in possession of the information he

again, and then, not being given to hesitation, he stepped in. visit to a close. At parting, he shook the

"A roll," echoed the baker's wife; "cerfriendly baker by the hand, and as soon as tainly," and she handed him two, saying, he was out of sight of the shop he hailed a "That's to-day's; this is a stale one." Mr. Silverpenny made his choice. At the cab, and telling the driver where he wished same time asking might he be allowed to to go, was soon deposited at the Michigan eat it there. "I'm a trifle tired," he said, Central station. Fortune favored his plans

'and it will rest me."

starting; and having arrived at the end of "Johnny, bring out a chair here." his journey of seven hours, he started for "That's good," thought Mr. Silverpenny; the grocer's place of business. 'they've a boy;" but, to his disappointment, the bearer of the chair was the baker, who, placing it for him, remarked that the weather was hot but (seasonable, and then, pre- men, but boldly presented his (card bearing suming that his customer came from the the name of Silverpenny. country, he inquired how the crops might be looking down his way.

Mr. Silverpenny gave the best answer he could to the question, for being a town-bred cockle from corn. Whatever he said, howis a very uncommon one."

"Ah, I believe you," said the baker complacently. "There ain't another Silver- voice he next spoke to him.

"Not as you know of, Johnny, said his wife, circumspectly.

"Not that nobody knows of, "asserted the | that name." baker, confidently; "and more than that, I don't believe you'd find more than one oth- there was but one."

er than me if you was to search through all America."

said Mr. Silverpenny, cautiously.

he's the sort of friend that sticks closer than a brother, and so he's proved himself to me, bears the name of Silverpenny."

"that you two must be related to one another; he's a grocer," she added, to Mr. much on that fellow, he has too long a

cence-the two parted; the tradesman at "Yes, there's a boy-one-and a fine chap his store door, watching Mr. Silverpenny reply. "I expect, he said reflectively, "that he is. He's schooling at Kalamazoo. They out of sight.

Lost in thought, some half-way on, the old man found he had missed his turning, him a cake whenever I can-a real good and standing a little perplexed as to what he eye. "He'd tell ye, would Master Charlie, should do, over the fence a boy sprang up, "Silverpenny, John James, baker, 21 New that it ain't half a bad thing to have a friend who Mr. Silverpenny felt at once must be hand to anybody-gave away anything-did Charlie. "I have come out of my way," he began;

"could you put me in the right track for the station, young gentleman?"

"Yes; I've just come from there." "Oh, what, that way, over the fields, can

I go?"

hour. I ain't in much hurry, I'll go that far agree together, master." with you, because, if you took the wrong turn then, you'd go a mile out of your way." | Silverpenny, rising slowly; "and Martha, "I suppose you know this place well?" said Mr. Silverpenny.

"Rather; my father's a merchant over good before we die." there-Mr. Silverpenny."

"Silverpenny!"

"Yes; a very uncommon name ours is; some of our fellows laugh at me for it; but made your will and settled your money." wanted, Mr. Silverpenny soon brought his I think it's a capital name, don't you?"

"Yes, I think it is." Mr. Silverpenny said this so slowly that Master Charlie was induced to look at him more observantly. "You're tired, ain't Silverpenny, health, wealth, and prosperyou?" he said. "Have you walked far?"

"Pretty well for an old man like me; I'm not so young, you see, as you are." "No," said Charlie, and then he added rather irreverently, as Mr. Silverpenny his room. "Master," she called, but he did thought, "I've been to town, and had some candy. I wish I hadn't now."

This time he meant to adopt another plan Mr. Silverpenny smiled. "I don't know about candy, but I fancy if I had a little terror-it was the sleep from which there is more inside me I should manage to step out a little more nimbly."

"You're close by now. You've only to

The merchant, into whose office Mr. Sil- turn down this street-look, there's the staverpenny had been taken, looked at him tion, you see," and coming to a standstill, Charlie eyed Mr. Silverpenny furtively, blushed furiously red, and catching hold of ed only the very smallest opportunity to let a fortune stood before him. Our good friend, ran as fast as he could away. Feeling something in his palm, Mr. Silverpenny penny's satisfaction, the roll was not half now, in addition, dusty and travel-stained; looked down. Into it the boy had pressed a through before he was able to introduce the the heat, excitement and hurry had in no penny. His regret at having eaten the cansubject which he had kept ready all the ways improved him, and he had not Martha dy was because he had spent all but that of his money.

On the following day Mr. Silverpenny started on his return to Grand Rapids; he reached his house in safety, and was wel-"And so, my friend, you bear the name of comed back by Martha, who, sagacious Silverpenny; well, I am glad to see you, woman as she was, made neither comment nor asked a question respecting the business of his journey.

That it had not been made without some result she guessed from the arrival of Mr. Stock, the lawyer, with whom Mr. Silver-

Clearing the table one evening as usual, her master detained her. "Martha," he said, pouring out a glass of wine, "drink said Mr. Silverpenny, and then to enlighten that to the health of Anthony Charles Sil-

"Ah !" she held up her finger to him,

"Why, what isn't true." he answered quickly—"that I should find in Chicago in other lines."

For a moment Mr. Silverpenny did not most of us, if we had our time to go over again, would act differently."

"Why, what now?" said Martha sharply. "Nothing, Martha-nothing-only I can't remember that I ever held out a helping any good with my money."

"And suppose not," said Martha irately, "you ha'n't a done no evil, and if that's all you've got to lament over, you may lie down in your bed easy, and it's my opinion that you wouldn't be doing wrong in going there," and she surveyed him critically; "jaunting "And by it you'll save a quarter of an about and your time o' life don't overwell

> "I think I'll take your advice," said Mr. we'll turn over a new leaf, and you [and I we'll try between us to do somebody a little

"Oh, there's time enough yet to talk about dying," said Martha gruffly. "You ain't bound to do that the very minute you've

Mr. Silverpenny smiled cheerily. She had brought him over the candle, which, lighting, he took from her. "Now," he said, "drink up your wine. Charles Anthony ity."

The next morning Mr. Silverpenny was long in coming down, and Martha, thinking it time to awaken him, tip-toed softly into not answer. "Master," she repeated louder, drawing aside the curtain, "how sound you be sleeping," and then she bent down in

no waking. Tranquil and calm, Mr. Silverpenny lay dead.

The Shoe and Leather Review, in an article addressed particularly to retail dealers in boots and shoes, gives advice concerning advertising which is of general application to persons engaged in the retail trade. The Review says: "Do not be afraid to spend money for printer's ink. The results may not always appear directly, but they will be found invariably in the footings of the year's business. Then in advertising never announce simply that you have a full stock of boots and shoes. That is always taken for granted. Advertise some specialty. Let it be a \$5 boot or an \$8 shoe, or even a 50 cent slipper. It does not matter so much what the line or specialty is, so long as it is seasonable and something that will be likely to attract attention. The advertisement should be chanfied from time to time so as to take in different lines. The public does not care to be informed that you have boots and shoes for sale, but if you have boots ordinarly worth \$6 that you can sell for \$5, or shoes ordinarily worth \$3 that you can sell for \$2.50, everyone is interested in the knowledge of the fact. If you have some new styles or novelties, let the people know it, but always in a specific, definite way. When they come to look for the particular thing advertised, they will see

for themselves that you have a full stock

verpenny."

what did I say?"

penny in all Chicago."

"And he is, I suppose, related to you?"

"No, not as I know of, in any way; though

and I'm proud to be beholden to one who him further, he added, "I have been to New

"He always holds to it," said the wife,

"Sixty-seven you be," she said, setting down on the table the glass from which she had sipped-"twelve months older than you was this day last year. H'm! Well, you

Mr. Silverpenny winced under Martha's searching eye. He knew, as well as she

did, that there was truth in her candor. During the past year, for some reason unknown, he had felt that he was sliding down life's hill two steps at a time, and it was with a

Snorting Goods

"Silverpenny! and not my friend, the baker." man, except in the grain he didn't know with curiosity. Assuredly it never entered into the groever, seemed to satisfy the baker, who need- cer's mind to suppose that the possessor of his hand, which he shook awkwardly, he

his tongue run glibly, and, to Mr. Silver- always a little inclined to look shabby, was while, by saying, "Your name, Silverpenny, near to set out his proper linen. In the merchant's sight here was a man

old and needy, and it was in a softened

for I thought there were only two left of

"And I," said Mr. Silverpenny, "feared "No, no," and the dealer laughed cheeri-

ly; "not so badly off as that yet; each Sil- penny was closeted for several days after at verpenny has two to help [him-ah, isn't it | various times. so?" and he wondered into what straits the old man's necessities had reduced him.

"You speak there, sir, with authority," street and seen the baker, who told me his

story." "Oh, ah-I see-yes-but don't rely too

	abore anoore	"Oh, 'twan't o' that I was thinking, for I	Silverpenny, "and's got a store of his own	tongue and too good a memory, 1 ten min.	scores of Silverpennys, whereas, scalen	The second secon
	-	follows so close behind ye that when you	in the country."	A mere nothing the help he got from me.	from end to end, there is only one." "No matter," continued Martha stoutly;	Few things go further in aiding the estab-
	-AND-	dies through fright of old age I shall quake	Fortunately, for the satisfaction of Mr.	He owes everything to his own industry-	"for all you wants one's so good as twenty;	lishment of a successful business than con- siderate and gentlemanly treatment of cus-
		for fear, but-well, you ain't the man you	Silverpenny's curiosity, the attention of the		and it's he, is it, whose health I'm to drink	tomers. It is the cheapest kind of an in-
	OUT DOOR GAMES.	was, master."	baker's wife was at this moment engrossed		to?"	vestment, yet yields the largest returns.
	por boon annaz,	Mr. Silverpenny nodded his head assent-	by the advent of a street vender, and while			This will be readily admitted by all who
	Base Ball Goods,	ingly.	that worthy housewife chaffered over the prices of cabbages and onions, Mr. Silver-		not he."	have been long in trade, if the subject is
	Dase Dall Goous,	"And," continued Martha, "tis time that	penny adroitly made himself master of the	"No, my friend, no. We are Massachu-	Martha pushed the glass, which she had	brought to their consideration, yet it is one
	Marbles, Tops,	if I was you I should put my house in or-		setts peeple—all, so far as I can tell. I was	taken, away from her. "Awh!" and she	of the very things that not only clerks but
F		der." Mr. Silverpenny did not answer, but	-he had fallen ill, and left his situation to		crossed her arms resignedly.	even proprietors are apt to forget. It rare-
	Fishing Tackle,	he stroked his chin meditatively. "Ha'n't ye got no relations o' no kind no-	go to a hospital, from which he was sent	the only son of my mother, and she a	Mr. Silverpenny enjoyed the momentary	ly occurs to them to look at it in the same
		wheres?"	out weak, and all but penniless. At a coun-	widow, and I, myself," and he stifled a ris-	satisfaction of her defeat, and then in a	way as does the man on the other side of
	Croquet, Lawn Tennis,	Martha had long been acquainted with her	try town in Michigan he had completely	ing sigh, " am in a very similiar condition;	more friendly tone he said, "Never be over-	the counter. As a practical test let any
	Indian Clubs,	master's difficulty.	broken down, and declared that he must	my poor wife is recently dead, 'and I am	hasty in jumping at conclusions, Martha; it	dealer put himself in the customer's place
	manan Olubs,	No. Mr. Silverypenny had no relations		left with one ewe lamb—an only son."	is a woman's failing. Wait, and you shall	and call at a dozen stores and offices, and
	Dumb Bells,	whatever. "Mine is a very uncommon		"Master Charlie?"		take careful mental notes of the effect the
		name " he said. "very."	name and helped him on; "and that did		related his interview with the baker-his	different styles of treatment he receives
	Boxing Gloves.	"I'll be bound if you went to Chicago	not end all he did for me," he added; he	to you, did he?"-the rascal, he stuffs him	visit to the groceryman, and how he had	makes upon him. In one place he finds
		you'd find Silverpennys in plenty. Oh, now,	lent me money, he gave me clothes, and he	with cakes and sweets of all kinds, sends	fallen in with Charlie.	himself perhaps neglected or kept waiting
	We wish the Trade to notice the fact that	you don't know, master"-for Mr. Silver-	wrote a letter to a friend he had here-well,	them to his boarding school, spoils him, you	Martha listened attentively. "And 'tis he you've left your money to?" she said inquir-	without any apparent reason, until he is re-
	we are	penny had given her to see how he he dis-	the parson of that very church which, if you	know: but he's a good boy, is Charlie, and,	ingly. "Well! to think of his giving you a	solved to go away. At another he buys
		sented from her-"why, look to me, Martha	come to micro i in commune, no spire yes		penny-have'e got un, master? Let me	things he does not really want merely be- cause he was treated with extreme courte-
	Hoodanantona on those Gooda	Green, I've neither kith nor kin 'so far as I		of Silverpenny, and you, my friend, must	have a look at un, do."	sy and attention. It will be found, in short,
k.	Headquarters on these Goods	know by; but if I'd got money to leave	that was the clergyman's name, knew of a	ask it for him, too. The world is full of	Slowly the penny was drawn from out of	nothing more than a realization of the old
	moundant torn of the second	away, take my word if there wouldn't spring	party here, a baker, as from being old and	pitfalls. Youth needs a steady helmsman."	Mr. Silverpenny's pocket, he unfolded it	adage, "politeness is the cheapest and most
	And are not to be undersold by any house	up a reg'lar crop o' Greens to claim relation	infirm, wanted a brisk young chap to keep this going. Mr. Silverpenny answered for	"You must give me his proper name,"	from the paper he had wrapped it in, and	profitable of the virtues."
	in the United States.				solemly handed it to Martha, who held it in	
	(MEAN 2012) 전 2012 전 2012 전 2012 전 2013	ain't any other here 'tis true, but in Chicago, don't tell me; I'll wnger you'd find 'em		"I will; I'll write it down for you, to as-	her hand turning it over and over again.	Among the new applications of cotton is
	Our Mrodo Morlz Dota	there in scores."	business is now mine. The old gentleman	sist your memory. Anthony Charles Sil-	"Take it, master," she said, handing it	its use, in part, in the construction of houses,
	Our Trade Mark Bats	This argument had frequently before been		verpenny, aged thirteen, born the 1st of	back to him, "and keep it so long as ever	the material employed for this purpose be-
r		advanced by Martha, and as frequently	here. She," and he indicated his wife,	May. There, now, you won't forget him,"	you live—I should if I was you."	ing the refuse, which, when ground up with
	-ARE THE-	pooh-poohed by Mr. Silverpenny; but driven	"was his niece. I tell her I took her with	and he handed over the slip of paper, add-	Mr. Silverpenny smiled as if he had al-	about an equal amount of straw and asbes- tos, is converted into a paste, and this is
		to his wits' ends to know what else to do,	the fixtures. Ah, well, I might ha' done	ing, "You have not told me yet how I can	ready arrived at that decision.	formed into large slabs or brick, which ac-
	BEST AND CHEAPEST	although he did not say so to her, he enter-	worse. The bad job is, we've got no chil-		"And I'm took with that baker, too," con-	quire, it is said, the hardness of stone, and
	52.52	tained the thought now more seriously,	dren you see. 'Tis a pity, ain't it, a tidy	"You're very good; but my object in com-	tinued Martha reflectively; "he makes good	furnish a really valuable building stock.
	In the Market.	brooded on it that night, and the result was	business like this, and nobody to leave it	ing was merely to satisfy the curiosity I had	bread, I'll warrant un too." Mr. Silverpenny did not dispel Martha's	
	Standard and the state of the state of the	that some six weeks later Mr. Silverpenny	to?"	to see another man who bore the name of	illusion by telling her that judging by the	The staining of bricks red is effected by
	E Send for our New Price List for 1884.	announced to Martha his intention of start-	"The other one-the grocer, I mean-is a	"In that case you must stay and see my		melting one ounce of glue in a gallon of
	1	ing for Chicago on the morrow.	rich man, I suppose."	son; he is home for a holiday—not in now,	baker's bread to be heavy.	water, then adding a piece of alum as large
		"That's right," she said, approvingly, "and	as a church mouse, and would be if he'd	but he will be presently."	"I have not forgotten him," he said, "and	as an egg, one-half pound of Venetian red
	Order a Sample Lot Before Placing a Large Order.	what you ought to have done long ago."			I have not forgotten you, Martha."	and one pound of Spanish brown; redness or darkness is increased by using more red
		The root of many of our paradoxical ec-	a gentleman, every inch of him, and a Chris-		"Oh, I ain't afraid," she said shortly; "I	or brown. For coloring black, heat the
	international second	without doubt some feeling of this kind had	tian too; and, as I say, if he don't go to		don't ask what you've done, or what you	bricks and dip in fluid asphaltum, or in a
	TATION IVON & ATTEN	prompted Mr. Silverpenny to desire that the		ed-he had to get back to the station, and	haven't; all I wants to know is, that the	hot mixture of linseed oil and asphalt.
•	CAIUN, LIUN & ALLEN,	fortune he had to leave should be inheri-	poor lookout for such as you and me."	he did not wish to miss the next train, so,	matter's settled so that your mind's at rest	
the second		ted by some one who at least bore his name.		after a little more conversation as to the	and you feel easy."	P. D. Armour, the great pork packer, is a
*	20 and 22 Monroe Street,	As he had said to Martha, it was a singular	cast at him.	town he was born in, the occupation he fol-	"Yes, quite, so far as others go."	clerical-looking man of 45 and wears a pleas-
Here and	GRAND RAPIDS, - MICHIGAN.	one, and when, the morning after his arrival		lowed-questions answered with great reti-	"Well, and don't that satisfy you?"	ant expression and mutton-chop whiskers.
				the second s	and the second second second second	and the second
A thing		and the second	A CONTRACTOR OF			

2

A JOURNAL DEVOTED TO THE Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, APRIL 2, 1884.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

The tea market is in a demoralized condition East in consequence of a sharp decline at New York, throwing a large quantity of THE TRADESMAN'S latch string Monday. options on the market.

The worth of THE TRADESMAN can scarcely be testified to more briefly and forcibly than the following, by W. S. Barnard, of Lyons:

Out of the many papers that I take, I had rather discontinue all of them than do without THE TRADESMAN.

Hides are up 1/4 @ 1/2c, on account of scarcity and the recent advance in leather. The advance is out of proportion to the upward tendency in leather, however, and will Underwood. probably not be permanent. Furs have declined very materially, in consequence of the low prices obtained at the March auction sales in London. There was a surplus production of furs in this country during the past season, while the European season was unfavorable to a heavy consumption, and to these facts is due the recent decline.

Under the caption "Deserved Prosperity," the Grand Rapids Leader has the following pleasant reference to our recent enlargement:

THE MICHIGAN TRADESMAN, Mr. E. A. Stowe proprietor and editor, is out this week enlarged from four to eight pages, and filled to overflowing with matter of special inter-est to business men, added to a great variety of entertaining miscellany. Mr. Stowe, in the inauguration and carrying on of his bright and really valuable journal, has developed stable business qualities, and approved himself a wise manager and editor.

THE TRADESMAN acknowledges the receipt, from the Bay City Chamber of Com- Mr. Joseph F. O. Reed, better known to the merce, of a 50 page pamphlet, containing an annual review of the progress, business, lar salesman withal. Mr. Reed has been manufactures and commerce of Bay City with H. Leonard & Sons about twelve years. and tributary territory. Beginning with a recapitulation of the lumber, salt and ship building industries of the Saginaw Valley, exhaustive showings are made of the growth and material resources of the two Bay Cities, followed with an article showing the attractions possessed by both places as the seat of ried." manufactories of wood and iron. A subsequent chapter is devoted to the advantages .Bay county has to offer to the agriculturist. Taken as the whole, the pamphlet has a permanent value, in a statistical sense, aside from the impetus which a compilation of such as a character gives to the commercial prosperity of the town whose enterprise renders such an undertaking possible.

Stewart's Offer to his Creditors.

The attorney for W. H. Stewart, of Round Lake, was in the city Monday, endeavoring to secure a compromise with the latter's creditors on the basis of 331/8 per cent. All agreed to take that amount with the excep-

AMONG THE TRADE. IN THE CITY.

O. H. Richmond, the Pearl street druggist, has removed to South Division street.

"They talk about money being close," said an Ottawa street gunsmith; "but it is not close enough for me."

H. R. Savage, who has been sick and off duty for some time past, is back to his former post at John Caulfield's.

Mr. R. B. Jennings, general dealer at New Troy, was in the city last week, the guest of his brothers, C. W. and W. H. Jennings.

G. F. Cole, of the firm of Cole & Stone, shirt manufacturers at Paw Paw, pulled

Wm. M. Robinson, assignee for the wily Newmans, will declare a dividend in the matter the latter part of the present week.

J. M. Arthur, an extensive fruit packer at Kenton, has been in the city several days looking over the trade. It is his first visit here.

Mr. C. L. Wilson, of the legal firm of Morris, Wilson & Trowbridge, of Ionia, was in the city over Sunday, the guest of D. C.

The growing popularity of prepared cereals has led Arthur Meigs & Co. to secure the sole agency for Western Michigan for the patent evaporated hulled corn.

Assignee Baker has sold the book accounts of the J. C. Kendall estate to Geo. D. Conger for \$450, thus realizing \$5,100 from the sale of both stock and accounts.

H. Principall and C. DeYoung, of the new grocery firm of H. Principall & Co.. Muskegon, were in the city Monday, and purchased a complete stock of Fox, Musselman & Loveridge.

Albert F. Hazeltine, who has been at Fife Lake the past four months running the F. D. Caulkins drug store in the interest of Assignee Fairchild, has returned to his desk at Hazeltine, Perkins & Co.'s.

We hope to present next week a sketch of trade as "Joe," and an agreeable and popu-

The Montague Lumberman recently re ceived the following note from Grand Rapids with a request to publish: "Young ladies should be careful how they flirt with traveling men; most of them turn out to be mar-

C. N. Hyde, of Rockford, has purchased the handle factory and general store of A. D. Botsford & Co., at Alba, and will continue the business. He purchased a new grocery stock of Hawkins & Perry last week.

Frank F. Kutts, attorney for Jackson Coon, the embaurassed Rockford boot and shoe dealer, states that his client is formu- Cobb.

lating an offer to his creditors by way of compromise. He does not think the offer has engaged in the millinery business at elm and basswood. This will find a ready will exceed 40 per cent.

"I see THE TRADESMAN recently placed George Kendall's property at \$200,000 Lansing a shrewd business man. "I happen to know something of the inside management of Mr.

stock, showing \$2,907.74 worth of goods at cost value. John Caulfield claims that it is not his mortgage, but Chas. Root & Co.'s, that is in dispute, as the latter's mertgage had three years yet to run, and but \$600 was due at the time of foreclosure. The firm failed to furnish Giddings with a statement of his indebtedness, foreclosed without making a demand for payment, and has since refused to furnish a statement. On these irregularities Caulfield basis his claim that even if the Root mortgage is not illegal in itself, the subsequent actions of the parties have invalidated it.

AROUND THE STATE.

I. Gibson & Son, of Clarksville, have removed to Petoskey. Dr. R. Brodeur has removed his drug store

from Leroy to Cadillac.

Harry Stowe has engaged in the confect tionery business at Nashville. Shirley & Thompson have engaged in the

grocery business at Schoolcraft. Motley & Lehnan have engaged in the

boot and shoe business at Allegan. H. A. Cornell, dry goods dealer at Ionia. is succeeded by Fred Culter Jr. & Co.

James Hullinger, of Mecosta, is arranging to remove his drug store to Big Rapids. S. B. Fuller, has engaged in the hardware business at Ionia. He was formerly in the same business at St. Johns.

E. W. Sherwood, druggist, at Otsego, has sold out to C. H. Adams, of the former firm of Deuel & Adams, Bradley.

Pettingill & Young succeed B. N. Pettingill in the drug business at Rockford, and R. V. McArthur, grocer, at the same place.

purchased the general stock and business of C. E. Kellogg, at Grandville. The transfer tracts are the property of David Ward, who will occur May 1.

Mr. Grover, of the former firm of Noel & Grover, of Palo, will shortly engage in the making the best terms having his preference. drug business at Fenwick, in a building to be erected by C. R. Herrick.

groceries at Ionia, have been closed on a ber go out by way of Kalkaska, and has STAPLE AND FANCY GROCERIES, chattle mortgage for \$1,450 held by J. K. many good reasons for the conclusion that Burnham & Co., of Detroit.

S. D. Flowers, the Sturgis boot and shoe nan, is advertised to be sold out on two all the facts surrounding the matter, Mr. chattel mortgages held by his father and his Hughart stated that he would build and wife. Unhappy creditors are looking for fraud.

W. H. H. Brownson, the Monroe Center the first eleven miles in operation by fall. dealer and postmaster, is authority for the The only point yet unsettled is the quesstatement that the firm of McVey & Rey- tion of an arbitrary freight rate, which wi'l nolds, formerly in trade at that place, has "absconded and left for parts unknown."

Patterson & Weeks, billiards Ionia, have sold out to J. D. Stewart. Henry Cobias, saloon-keeper at Lowell, is

succeeded by Patterson Bros. Mrs. Howe, of Eaton Rapids, will open a

millinery store at Diamondale. Joseph Post has purchased the Clarksville cheese factory of Edwin Nash. Goodell & Harvey, millers at Saranac,

are succeeded by Thrace & Harvey. E. W. Hastings, music dealer at Traverse

Cogswell & Rogers, wagon makers at Plainwell, are succeeded by Cogswell &

Jonia.

BRANCH RAILROAD.

Kalkaska Tributary to More Pine Than Cadil-

lac Ever Had. Mr. D. E. McVean, the Kalkaska merchant and lumberman, was in the city last Thursday, having been summoned here by President Hughart, of the G. R. & I. Railroad, to consult with him relative to the desirability and practicability of building a branch road east from Kalkaska, to tap the immense tract of pine controlled by Mr. Mc-Vean, White & Friant and David Ward. Mr. McVean's pine land lies about eleven miles east of Kalkaska, and consists of 7,000 acres, estimated to cut 65,000,000 feet. White & Friant own a similar tract near by, which is estimated to cut from 65,000,000 to 80,000,000 feet. The land lies in two township, about midway between the G. R. & I. account of the transfer involved in the change from narrow to standard guage. Of late Mr. McVean has been agitating the question of building a branch standard line to carry out the timber, with strong probability that the movement would become an assured fact. The project coming to the ears of President Hughart, he immediately requested an audience with Mr. McVean, and was surprised to learn of the magnitude of the timber tract in Kalkaska county. Aside from the 150,000,000 feet which can be touched by an eleven mile spur, there is another tract of 14,000 acres, which will cut fully 150,000,000 feet, eight miles further north, while an extension of six miles still J. W. Closterhouse, of Jennisonville, has further, will open up a tract estimated to cut 300,000,000 feei. Both of the latter would as soon see the timber go out over the G. R. & I. as the Michigan Central, the road The Michigan Central is anxious to put in a spur communicating with the tract, but Mr. Rusch & Schafer, dealers in dry goods and McVean is naturally anxious to see the timthe latter is the most direct and advantageous route. Upon being made acquainted with equip a standard guage road, beginning as A Specialty. Pays Cash on Receipt of Prop-soon as the weather settles, and agree to have soon as the weather settles, and agree to have

undoubtedly be amicably adjusted, in which feet the coming winter season. The advantage of such a road, to Kalkaska

in particular and Northern Michigan in geu- Suine. eral, would be almost beyond conception. It would open up to settlement a dozen townships, in several of which there is not as yet a single inhabitant, and be the means of developing a fertile portion of Kallaska coun y. It would make Kalkaska tribulary to twice as much pine as Cadillac had, and could not fail to augment the population of the place several thousand people, besides giving it an immense impetus in a commethere is pine enough to last for twenty years -the'e will still be left an equal amount of hard wood timber, there being in the region market forther south, but in all probability Williams Bros., Grand Ledge grocers, it will not be shipped in a rough stage, but



RESERVED

FOR

WE SHALL SOON FILL THIS SPACE WITH QUOTATIONS OF INTEREST TO ALL DEALERS. WHEN IN THE CITY DON'T FAIL TO CALL ON US.

Arthur Meigs & Co.

Manufacturers of Fine Perfumes,

Flavoring Extracts.

Baking Powders,

ALSO PROPRIETORS OF

Red Bark Bitters"

Oriole Manufacturing Co.

-AND-

42 West Bridge Street,

GRAND RAPIDS, - MICHIGAN.

KEMINK'S

Bluings, Etc., Etc. 🗯 🔿

All Kinds of Country Produce

CANNED AND DRIED FRUITS.

EGGS AND BUTTER

Buyers of Eggs by the Crate or Barrel will be supplied at the lowest Wholesale case White & Friant agree to cut 10,000,000 Price with Sound, Fresh Stock. This House

does not handle Oleomargarine, Butterine or

Telephone Connection.



The United States Mutual Accident Association, 320 & 322 Broadway, New York, incorporated in have sold their stock to W. H. Taylor, of be first converted in the manufactured pro- 1877, being a mutual company and having no stock-

STRAY FACTS.

City, is succeeded by Hastings & Chipman. cial way. Long after the pine is gone-and Mrs. D. Stinchcomb, lately of St. Louis, an abundance of hemlock, bird's-eye map e,

ARTHUR MEIGS & CO.,

THIS

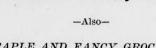
SPACE

IS

Wholesale Grocers.

55 and 57 Canal Street,





tion of Welling & Carhart, who propose to hold out for a better offer. The total liabilities are \$1,960, distributed among nine creditors in the following amounts:

Shields, Bulkley & Lemon, Gr'd Rapids \$272 00 $\begin{array}{r} 452 & 00 \\ 105 & 47 \\ 53 & 68 \end{array}$ Welling & Carhart Eaton & Christenson

De Vree's Figures.

Henry J. W. Chapman, of Grand Haven, hold the trade of a single dealer, so far as signor, it may as well be omitted. The lia-

creditors in the following amounts:

raham Clock Co Henry West & Co., Boston..... . 162 50

Good Words Unsolicited.

Dickinson and Raymond, hardware, Fennville: "Are well pleased with your paper. dise, Portland: "Your paper is certainly worth all you ask."

S. M. Geary, general merchandise, Maple Hill: "I think your paper is a good one, and his sample case in a store while waiting for season is about at an end. well worth the price asked for it."

W. H. H. Brownson, general dealer, Monman ought to take THE TRADESMAN. It would be of great interest to them."

Levi Stuck, Hart: "It is not only a unique expectations of its proprietors."

H. McNitt, general dealer, Haring: pose well."

Kendall's finances, and am in a position to state that his property to-day is worth at least half a million dollars."

"What a team D. D. Cody and Arthur Meigs would make in the grocery business," said an intimate friend of both gentlemen

the other day. "Cody hasn't tact enough to

assignee of Andrew De Vree, a light-weight personal-ties are concerned, but as a shrewd jeweler doing business on West Bridge and careful business man he has few equals street, has filed the result of an inventory of | in the State. He is well posted, has a prothe stock, from which it appears that the digious memory, and seldom makes a missame is worth \$838.99. A house and lot, take. Meigs, on the other hand, is not a valued at \$700, is included in the list of master of either the generalities or details assets, but as it is the homestead of the as- of the business, but is personally the most popular man on the road. He can attract bilities are \$985.39, divided among seven men by the mere power of his personality

and hold them through thick and thin. I don't think I have ever seen his equal in

It would be the height of cruelty to reveal the identity of the traveler who was the hero of the following incident, related by the

Harbor Springs Independent, so the name

a rig to drive out to Ayr, and the merchant

enterprise, displaying the point and pith of up can be imagined, but he only said: "Let's ground. They were well pleased with the to do business with such a man, and when trade, but absolutely indispensible, if its rel- take a smoke." The story leaked out, and prospects, have ample capital, and will no they find him, he always creates a feeling of ative value to itr cost is considered. 1 hope his traveling friends all speak of him as the doubt organize such an association with the confidence, and they are willing to do better its success may equal the most sanguine man who sells vegetables by sample."

By one of those annoying oversights that think in some way dealers should exchange | ferring to the Sand Lake complication last ideas. Your columns would serve the pur- week. Messrs. G. S. Powell and J. S. Pierce have completed an inventory of the wall finish on the market.

Grand Ledge, will each build new stores to play no inconsiderable part in the develthis spring.

A stock company, with \$10,000 capital, has been organized at Bay City to engage in the manufacture of sole leather.

E. H. Pope and A. W. McElcheran, both formerly with Hannah, Lay & Co., have vantage of lake freights, and Etk Rapids an opened a clothing store at Traverse City.

gage in the agricultural implement busi-

ness at Traverse City.

The Union School Furniture Co., of Battle Creek, has started a new industry, the manufacture of dustless crayons. There are requires more tact, acumen and knowledge but two other factories in the country which make them.

Another fruit evaporation company has been organized at Charlotte, with J. B. Belcher, manager. The company will be known as the Enterprise Manufacturing Co., and the chief industry at present will be the manufacture of a new evaporating machine invented by J. B. Belcher.

Nashviile News: The maple sugar season has, thus far, proved anything but satisfac is withheld for the present: "Drummers tory to makers. There has probably been Chester D. Woodbury, general merchan- are great fellows for practical jokes, but the but about 15,000 lbs. marketed here so far. traveling representative of a Grand Rapids Although we have had several apparently grocery house had one played on him by one fine sap days, the flow has been exceedingly of our merchants a few days ago. He left thin and most farmers seem to think that the and salable qualities of any new goods

Arrangements are about completed for should be a man of good address and good took out his samples and substituted three the establishment of a national bank at business habits. When he goes to buy he roe Center; "I think that every business or four nice turnips and onions. When the Traverse City. The movers in the enter- should know what he wants, buy it as quickdrummer reached Ayr he began to talk up prise are Messrs. A. H. Marsh, of Fredonia, ly as is compatible with the proper care for his fine line of syrups, and Mr. Snyder asked N. Y., and W. H. Smith, of Alleghany, N. his own interests and leave. The wholeto see his samples. His surprise on opening Y., who have been there looking over the sale dealer and his salesmen are always glad least number of shareholders and directors by bim, when possible, than by his slow, uncertain congenitor who doesn't know expermitted by law.

> A hundred different styles of spoon baits Business is business; and when a man and hooks, lines and rods in endless variety.

> Boralumine is unexcelled by any other ity, no matter whether his purchases are large or small at the moment.

duct. The railroad will also develop a num-

W. J. Babcock and S. B. Granger, of ber of towns along its line. which cannot fail holders to provide for, and conducting its business opment of the region. Finally, the route

will eventually be made a connection be- at the minimum of expense, furnishes insurance tween the two main lines, and will undoubt-

edly be extended to Elk Rapids, 26 miles against accidents at actual cost, or at about onefurther west, thus giving Kalkaska the ad-

half the the rates charged by stock companies. outlet for the winter product of her manu-W. N. Adsit and H. H. Skinner, both facturies, which at present she is compelled

formerly with Broadfoot & Carrier, will en- to pile up, until the opening of navigation. \$10,000 accident insurance, with \$50 per week in-

Careful Buying.

shows that he understands his business, he

always commands respect and stands high

in the estimation of the business commun-

demnity, may be carried in this Association at the The most important part of the business of a retail merchant is buying his stock. It

same cost of only half that amount of insurance can than any other department. Among the many trade apporisms which have been

be procured for in any other company equally reliahanded down, there is none which contain more truth than that "goods well bought are

half sold." The member of the firm who ble. The Association pays all valid claims in full attends to this department needs to keep himself well informed not only on the cur-

immediately upon receipt of proof; it has paid more rent markets and the course of prices, but on the wants of the trade to which he caters.

He must know just how much of one artithan 2,500 such claims. European permits without cle he can handle to the best advantage. He must keep his stock well balanced, have

just enough of everything to keep him going extra charge. More than 15,000 policy-holders, of nicely. He must keep himself posted on

new articles in the trade, and should althe best class of busines and professional men of this ways have time to inquire into the merits

which may be brought to his attention. He country, are insured in this Association.

To become a Member, write for Circular and Ap-

plication Blank, and when received fill out your ap-

plication, inclose \$5, and forward it to the Secretary

at New York, on receipt of which a policy will be

actly what he wants and how to get it. promptly mailed to you.

> CHARLES B. PEET, President. (Of Rogers, Peet & Co.)

JAMES R. PITCHER, Secretary,

"Your paper looks well in its new dress. I occurs periodically in every newspaper consult its columns nearly every day for office, THE TRADESMAN was led to substinecessary information in my business. I tute the word Shattuck for Giddings, in re- Call and see us. Calkins Bros.

Drugs & Medicines

DIVIDING WITH THE DRUGGIST.

An Apothecary Complains of a Custom of Certain Doctors.

"Look here," said a Monroe street druggist, displaying a physician's receipt, "what do you make of it?" The receipt read: "Tgnu Icniz Xo zi. Sig. ext. use......

"You would not imagine that read, 'Ox Zinci Ungt. for external use,' would you? Then the dotted line is a hieroglyphic for a well-known physician's name." "What is the object of mixing the thing

up that way?" asked the reporter.

"This druggist," answered the apothecary, has a big run of these prescriptions. Read 'Tgnu Icniz Xo' backward and you have the abbreviated Latin formula for Oxide of Zinc. A green druggist would puzzle over it and say. 'Take that prescription to the druggist whose name is printed there. I can't fill it.' If he understood the trick he would not fill the prescription because the physician's name is not legible, and, in the event of any accident happening, he could not throw the responsibility upon the doctor. The trick is done to secure the trade for the druggist and a commission for the physician. Another trick in the trade is to write in superfluously the name of a rare or unused drug that few druggists keep, or to write in one of a few words without meaning, that the druggist and doctor understand are to be disregarded. It is a disreputable practice, and might lead to fata mistakes."

Proposed Exclusion of Opium.

A bill has been introduced in the House of Representatives by Mr. Budd, of California, which has for its object the prohibition of the importation into, and the sale of, opium in the United States. The bill recites that the habit of opium smoking among Northern dealer to the weather reporter of the people of the United States is spreading THE TRADESMAN the other day. with frightful rapidity under the fostering care of the Chinese; that the importation of opium has increased from 85,075 pounds in I have noticed that whenever the winter is 1881 to 289,052 pounds in the year ended June, 1883, and that it is now proposed to that summer is warmest." reduce the duty thereon twenty per cent.; that the habit of opium smoking once acquired cannot be overcome, and that its victims will not live in any place where the drug cannot be procured, and that nearly 50 per cent of our Chinese population are slaves to the opium pipe, and that the cessation of already croaking, and that is a sign of the importation of the drug would cause a large exodus of that people. The bill provides that the importation of opium, except aqueous extracts for medicinal use and tinctures, shall be prohibited under penalty of fine and imprisonment, and sellers or those who knowingly aid or abett its importation or sale shall, upon conviction, be punished by a fine not exceeding \$500 [and an Opium imported, sold or offered for sale, ment and destroyed. Severe penalties are provided for concealment of or connivance officials.

To a disinterested observer, it would appear as though several of the representatives at Washington were bent on the destruction of some of the important chemical industries. The exclusion of opium would of course prevent the manufacture of morphine and all the products of opium, and even our supplies of laudanum and paregoric would have to be imported. This is a direct attempt to legislate in favor of Eng-

A New Departure in Quinine.

Messrs. Powers & Weightmen have issued a circular announcing that "during the rebuilding and re-appointing of our quinine manufactory, we have made arrangements that no break of importance shall occur in the production of our article, by availing ourselves of facilities that have been offered us, of making it in Milan, Italy." Mr. Alexander Boehringer arrived in this country, on a contemplated trip through the country, a day or two after the fire in .Philadelphia, and at once tendered the use of one of the factories in which he is interested, and Messrs. Powers & Weightman have made arrangements to operate the factory at Milan, the largest quinine manufactory in the world. To this end they have already shipped about 3,000 bales of bark to Genoa, and Dr. John F. Weightman, with his family, departed for Milan, where he will superintend the manufacture of quinine as he has heretofore done at Philadelphia, employing the same processes that have produced such satisfactory results here; and, although the quinine will be made at Milan, it will practically be the same American quinine that has always been produced by this firm. This transfer of the manufacture to a foreign country at first caused some surprise in the trade, but there were none but acknowledged the wisdom of the course. What the outcome of this move on the part of the Philadelphia firm will be is not certain, although if it is proved that the article can be manufactured cheaper at Milan than at Philadelphia, it would be folly to expect that the firm will again manufacture quinine in this country as extensively as heretofore. Other manufacturers will watch this experi-

ment with interest, and some are of the opinion that this is the beginning of the end of this industry in the United States.

Surely this Is Cheering.

"It's going to be an early spring," said a

"Why so?" "Because the winter was so tarnal cold. coldest that spring comes the soonest and

"Is that always so?"

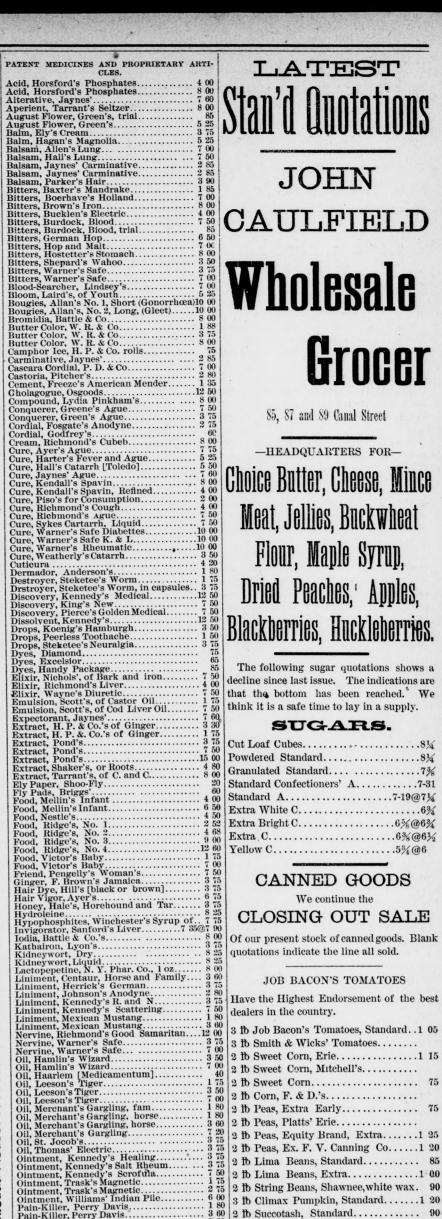
"Yes, a cold winter means a boiling hot summer. It never misses. But then there are other signs. The birds appeared this year two weeks earlier than they usually come from the South. Then the frogs are spring. Not only this, but the buds on the trees and are larger than I ever saw them in March, and the sap in the maple trees began to run some time before it was expected.'

"Worth the \$1 Over and Over Again." From the Grand Traverse Herald.

THE MICHIGAN TRADESMAN, of Grand Rapids, has been enlarged to a quarto, and imprisonment not exceeding five years. is one of the best trade journals in the coun try. It is especially meant for western shall be declared forfeited to the govern- Michigan and is intended to circulate among merchants, manufacturers and business men generally. It is but \$1 per year and no at violations of the act by the government business man in Michigan should be with out it. The weekly price lists are alone worth the dollar over and over again.

A stranger recently used an ingenious and roundabout method to "work" a West Side drug store for a drink. He informe the proprietor that he wanted to buy a lot of barrels, and, being shown some thirty that were in the cellar, promptly ban gained for the whole lot. After being care ful to see that they were marked with hi land and against our own interests, or it is a name and address, he said that the would

	WHOLESALE PRICE CURRENT.	Sarsaparilla, Mexican
	Hazeltine, Perkins & Co. quote as follows for quantities usually wanted—for larger amounts write them for quotations:	Valerian, English (Powd 302)
	ACIDS. Acetic, No.8	Canary, Smyrna
-	Muriatic 18 deg. 3 @ 5 Nitric 36 deg. 11 @ 12 Orable 144@ 15	Celery 20 Corlander, best English 12 Fennel 15 Flax, clean 34@
,	Sulphuric 66 deg. 3 6 4 Tartaric powdered. 48 Benzoic, English. ¥0 z Benzoic, German. 12 6 15 17 17 6 17	Flax, pure grd (bbl 3%)
1	AMMONIA.	Quince 100 Rape, Lnglish 7½@ 8 Worm, Levant 14 SPONGES.
t	Carbonate	Florida sheeps' wool, carriage
, _	Copaiba @ 50 Fir 40 Peru 2 00 Tolu 60	1 enow Reer, do 1 40
	BARKS. Cassia, in mats (Pow'd 20e) 12 Cinchona, yellow 18 Elm, select 15	MISCELLANEUS. Alcohol, grain (bbl \$2.27) & gal 2 35 Alcohol, wood, 95 per cent ex. ref. 1 50 Anodyne Hoffman's
1	Elm, ground, pure	Arsenic, Fowler's solution 12 Annatto 1 th rolls
t.	Wild Cherry powdered. 20 Hemlock powdered. 18 Wahoo 30 Soap ground. 12 BERRIES, 21 00	Bay Rum, domestic, H., P. & Co.'s. 2 25 Alum. P b 2¾@ 3½ Alum, ground (Powd 9c)
e	Cubeb, prime (Powd \$1 20) @1 00 Juniper 6 @ 7 Prickly Ash1 60 @1 11	Antimony, powdered, com'l 4½@ 5 Arsenic, white, powdered 6 @ 7 Balm Gilead Buds 40 Beans, Tonka 2 25
t.	EXTRACTS. Licorice (10 and 25 fb boxes, 25c) 27 Licorice, powdered, pure 37½ Logwood, bulk (12 and 25 fb doxes). 9	Beans, Vanilla
e	Logwood, 1s (25 lb boxes) 12 Lgowood, ½s do 13 Logwood, ½s do 15 Logwood, ass'd do 14	Beans, Vanina
t	Fluid Extracts—25 % cent. off list. FLOWERS. Arnica	Cantharides, Russian powdered 2 75 Capsicum Pods, African
i- e	GUMS.	Capsicum Pods, American do 18 Carmine, No. 40 4 00 Cassia Buds. 14 Calomel, American 70 Castor Oil. 17½@ 19
d	Aloes, Barbadoes 60@ 75 Aloes, Cape (Powd 24c) 18 Aloes, Socotrine (Powd 60c) 50 Ammoniac 28@ 30 Arabic, powdered select 60	Chalk, prepared drop
a	Arabic, 1st picked	Colocynth apples
1.	Assafcentida, prime (Powd 350) 30 Benzoin	Chloral do do crusts 1 75 Chloroform 115 61 20 61 20 61 20 Cinchonidia, P. & W
is d	Galbanum strained	Cloves (Powd 28c)
ot	Mastic. 110 Myrrh. Turkish (Powdered 47c) 40 Onium pure (Powd \$5.50)	Corks, X and XX-35 off list Cream Tartar, pure powdered 38 @ 40 Cream Tartar, grocer's, 10 b box 15
is	Shellac, English	Creasote. 50 Cudbear, prime. 24 Cuttle Fish Bone. 23 Dextrine 12 Dover's Powders. 120
y re	HERBS—IN OUNCE PACKAGES.	Dragon's Blood Mass. 50 Ergot powdered. 45 Ether Squibb's. 110 Emery, Turkish, all No.'s. 8 Epsom Salts. 2½@ 3 Ergot, fresh. 50 Ether sulphyric U.S.P 60
in	Rue	Flake white
.,	Thyme	Grains Paradise
10		Glassware, green, 60 and 10 dis Glue, cabinet. 12 (a)
n	Buchu, short (Powd 25c)	Iodoform % oz
	Senna, powdered	Isinglass, American
h	- Foxglove	Mace
10	L1QTORS. W., D. & Co.'s Sour Mash Whisky.2 00 @2 25 Druggists' Favorite Ryc	Mercury
e	Gin, Holland	Mustard, grocer's, 10 b cans 18 Nutgalls
	Arbonate, Pattison's, 2 oz 23 Carbonate, Jenning's, 2 oz 37	Ointment, Mercurial, 3/4
i	oils.	Pepsin 3 00 Pitch, True Burgundy 7 Quassia 6 @ 7 Quinia, Sulph, P, & W b oz 1 40@I 45 1 40@I 45 Quinine, other brands 1 40 @I 45
	Amber, rectified	Seidlitz Mixture
e	y Cassia 135 Cedar, commercial (Pure 75c) 40	Sal Nitre, medium cryst
	Citronella 85 or Cloves 125 Cubebs, P. & W. 800 n Erigeron 160	Sal Soda
i	n Fireweed	Soda Ash [by keg oc]
ir	h- Lavender flowers- French	Soap, Green do 14 Soap, Mottled do 9 Soap, do do 11 Soap, Mazzini 14
18	Lemon, Sanderson S	Sulphur flour 34@ 4
	10 Origanum, No. 1	Tartar Emetic
01		Turpentine, Venice
11	Wintergreen 2 22 Wormwood, No. 1 (Pure \$6.50) 4 50 Savin 1 00 Wormseed 2 50	Shields Cylinder
11	r- Cod Liver, filtered	Peerless Machinery
N	in Olive, Malaga 25 Olive, "Sublime Italian 25 Salad 65 @ 67 Rose, Ihmsen's	Custorine
iı	n- Bicromate	
	m Iodide, cryst. and gran. bulk 144 Prussiate yellow 34 m ROOTS. m Alkapet 22	Linseed, pure raw
i	Alkanet 2 - Althea, cut. 2 Arrow, St. Vincent's 1 Arrow, Taylor's, in ½s and ½s 4 Arrow (Powd 18c) 1	VARNISHES.
1	ne Contian (Powd 170)	8 No. 1 Turp Furniture
	Ginger, African (Powd 16c) 13 (2) 1 Ginger, Jamaica bleached 23 Golden Seal (Powd 40c)	Bbl Bbl 5 Red Venetian
t	I pecac, Rio, powdered	5 Vermilion, English
(Rhei, from select to choice100 01 5 Rhei, powdered E. I	0 Green, redinatinat
	d. Serpentaria	0 Whiting, Gilders' 5 White, Paris American 0 Whiting, Paris English cliff
		A REAL PROPERTY AND A REAL



123

piece of stupidity or ignorance on the part of the representative that is a disgrace to our halls of legislation. One can scarcely conceive of a more ridiculous proposition. Had the bill been for the suppression of the traffic in opium prepared for smoking there would be little if any serious objection to it, although it is not easy to believe that the exclusion of any article could be effected. The present duty on smoking opium is already well nigh prohibitive, and this could be increased, though experience has taught that the higher the duty the larger the amount smuggled into the several ports of the country.

What Does He Want of the Stamps? From the New York Sun.

The following singular advertisement ap-

peared in a morning paper yesterday: T^O DRUGGISTS ALL OVER THE COUN-TO DRUGGISTS ALL OVER THE COUN-TRY:--I will pay face value for all propri-etary stamps [with name of manufacturers, not ordinary revenue stamps] that you may have on your shelves on packages of medicine of per-fumery, the tax being no longer required by law. With a little moisture on these stamps they can be removed without injury to the packages, and in these hard times will fully re-pay the trouble. Address, stating kinds and ouantities.

One druggist, who was asked what he thought of it said: "It is a game of some kind. The advertiser will get correspondence from a lot of druggists who are on the make. He is sharp enough to tell from the letters who will bite at his hook."

Another druggist said: "Possibly the man wants to imitate well-known goods, and believes that the stamp will complete the deception."

Another said: "It's a stamp collector. Since the law requiring such goods to be stamped was repealed no more of those stamps are made. Some proprietary stamps them will be rare. A full set, or even a you are in," remarked a friend to an apoth are very beautiful. In a short time all of large set, will bring much more than the face value. I have frequently had inquiries from private collectors. That chap will make a good thing."

Try it.

he said that he had a fine article of cide brandy that he would like to trade off fo the barrels. Would the proprietor allow him to taste a sample of the article the were using so that he could tell how it com pared with his? The agreeable proprieto brought a big graduated glass of his ow brandy, which the stranger gulped dow with more eagerness than those who critic ally sample such a beverage usually show "Not near so good as mine," was a con ment. "I'll bring around a sample of min to-morrow, and you can see the difference. Although several days passed, the drug ma has not yet seen the difference-neither th

stranger.

Some idea of the magnitude of the bu ness of raising sweet-scented flowers for their perfume alone may be gathered from the fact that Europe and British India con sume about 150,000 gallons of handkerchie perfumes yearly; that the English revenu from eau de cologne is \$40,000 annuall and that the total revenue from other pe fumes is estimated at \$200,000 annuall There is one great distillery at Cannes, France, which uses yearly 100,000 pounds acacia flowers, 140,000 pounds of rare flow leaves, 32,000 pounds of jasimine blossom 20,000 of tuberose blossoms, and an i mense quantity of other material. The manufacture of perfumeries fro

Florida-grown flowers bids fair to become extensive industry in that State. One fir at Jacksonville is already at work. It is ported that a gentleman from South Florid has patented a process for the utilization

the bloom of the mangrove and sapodill and to extract the sweet fragrance from t cassava plant as well.

"I wouldn't like to go into the busine cary. "And why not?" asked the knight the mortar and pestle. "For the simp reason," said the friend, "that your good are a drug on the market."

The trade of the Boralumine The best finish for walls is Boralumine. is increasing very rapidly showing the merits of the article are appreciation Send for samples and prices.

40	Ointment, Trask's Magnetic 27	5	2
28 50	Öintment, Trask's Marnetic. 2 7 Ointment, Williams' Indian Pile. 60 Pain-Killer, Perry Davis. 18 Pain-Killer, Perry Davis. 86 Pain-Killer, Perry Davis. 72 Petcoral, Ayer's Cherry. 72 Petlets, Pierce's Purgative. 15 Pepsin, H. P. & Co.'s, Sacchar'd, ozs. Ø oz 3 Pepsin, H. P. & Co.'s. Ø b 2 5 Pills, Carter's Ittle Liver. 15 Pills, Carter's Nerve. 15 Pills, Harter's Ague. 52 Pills, Harter's Liver. 13 Pills, Harter's Sanative 15 Pills, Agynes' Sanative 15 Pills, Harter's Liver. 16 Pills, Jaynes' Sanative 16	0	3
82	Pain-Killer, Perry Davis 18		
80	Pain-Killer, Perry Davis		2
40	Pain-Killer, Perry Davis	5	2
2	Pollots Pierce's Purgative 15	0	3
10	Pensin, H. P. & Co.'s, Sacchar'd, ozs. \$ oz 3	0	-
9	Pensin, H. P. & Co.'s	0	A
33	Pills, Ayers Ø doz 1 5	0	A
2½ 50	Pills, Carter's Iron 37	5	
75	Pills, Carter's Little Liver 1 5		3
75 38	Pills, Carter's Nerve	5	3
4	Pills, Harter's Liver	5	3
25	Pills Herrick's	0	
5	Pills, Javnes' Sanative 16	55	2
14	Pills Kermott's Mandrake	a l	2
17 9	Pills, McLane's 14	15	
11	Pills, Rinehart's Liver 14	10 50	2
14	Pills, Shallenberger's Fever and Ague	10	2
28	Fills, Shallenberger's Fever and Ague 7 Pills, Warner's Safe		2
28 32	Pilules Moore's	15	
30	Plaster, Allcock's 11	15	2
4	Plaster, Benson's Capacine 1	15	3
3 65	Plaster, Collin's Voltaic	55	
70	Plaster, Hamburg [Koenig's]	15	1
40	Plaster, Herrick's Kid 1 Plaster, Herrick's Preforated	10	1
85	Plaster, Herrick's Red Pepper 11	10	
25	Powders, Harvell's Condition	50	
60	Powders, Herrick's Condition	00	
8	Plaster, Allcock's. 1 Plaster, Benson's Capacine. 1 Plaster, Collin's Voltaic. 1 Plaster, Hamburg [Koenig's]. 1 Plaster, Herrick's Kid. 14 Plaster, Herrick's Red Pepper. 1 Plaster, Herrick's Red Pepper. 1 Powders, Harvell's Condition. 1 Powders, Sheridan Coudition. 1	50	
	Powders, Sloan's Condition 10	00	c
	Prairie-Week, Kennedy's 7	50	r
75	Prescription, King's	50	17
60	Prescription, Pierce's Favorite	50	S
50 45	Powders, Sheridan Condition. 1 Powders, Sloan's Condition. 1 Prairie-Week, Kennedy's. 1 Prescription, King's. 7 Prescription, Pierce's Favorite. 7 Regulator, Simmons' Liver [Zeilens]. 7 Relief, Radway's Ready. 3 Remedy, Hunt's Kidney. 3 Remedy, Kennedy's Favorite. 8 Remedy, Sages. 3 Remover, German Corn. 1 Resolvent, Lul's Hair. 6	75	a
	Remedy Hunt's Kidney	00	t
	Remedy, Kennedy's Favorite	00	
25	Remedy, Sages 3	50	0
30	Remover, German Corn 1	50	s
60	Renewal, Hall's Hair 6	70	1
	Resolvent, Cuticura	35 25	t
.1 40	Resolvent, Radway S	00	e
Gal	Rough on Rats. Wells	00 50	1
80	Salicylica, Washburn's	00	1
80	Salve, Bucklen's Arnica 1	75	f
70	Salve, Henry's Carbolic 1	75	g
60	Salve, Page's Climax	85	1 -
63 95	Salve, Peleg white Sticking	75 50	8
95 50	Sarsanarilla, Aver's	75	t
	Sarsaparilla, Guyott's Yellow Dock and 7	75	1
21 20	Sarsaprrilla, Hood's 8	00	1
21 70	Sarsaparilla, Johnston's	00	1
23 00	Smartweek, Pierce's Extract 01	10	
@1 10	Salve, Petit's Eye	85	
@1 60	Soan Glenn's Sulphur	75	li
@ 75	Soap, Packer's Tar 1	75	1.
	Sozodont, Van Buskirk's 6	00	
Lb	Specific, Harter's Ague b	25 00 00 50	Ľ
2@ 3	Specific, Swift's	00	1
20 3	Specific, Swift's	50	
20 3	Syrup Boschee's German	25	1
1200 3 1200 3	Remover, German Corn. 1 Remover, German Corn. 1 Resolvent, Cuticura. 8 Resolvent, Radway's. 8 Rough on Rats, Wells. 1 Salicylica, Washburn's. 7 Salve, Bucklen's Arnica. 1 Salve, Henry's Carbolic. 1 Salve, Peleg White Sticking. 1 Salve, Peleg White Sticking. 1 Salve, Pelit's Eye. 1 Sarsaparilla, Ayer's. 7 Sarsaparilla, Guyott's Yellow Dock and. 7 Sarsaparilla, Hood's. 8 Sarsaparilla, Guyott's Yellow Dock and. 7 Sarsaparilla, Hood's. 8 Sand, Ayer's. 7 Smartweek, Pierce's Extract of. 3 Soap, Glenn's Sulphur. 1 Soap, Cuticura. 1 Soap, Cuticura. 1 Soap, Glenn's Sulphur. 1 Sozodont, Van Buskirk's. 6 Specific, Swift's 8 Specific, Swift's 14 Syrup, Boschee's German. 5 Syrup, Bull's Cough. 1	85	11
13@16	Syrup, Bull's Baby 1	85	1
55@57	Syrup, Bull's Cough 1	85	1
16@17	Syrup, Bull's Cough	70	
6¼ 6¼	Sprup, Bull's Cough	40	1
61/4	Syrup, Clark Johnson's Indian Blood 3	00	1
@70	Syrup, Bull's Cough	50	1
@90 1 10	Sprup, Marshall's Lung	85	1
1 40	Syrup, Marshall's Lung	70	
	1 -0		1

00 80	3 th Climax Pumpkin, Standard1 20
60	2 th Succotash, Standard 90
20 75	2 th Succotash, Yarmouth 1 48.
50	3 fb Boston Baked Beans
50 30	Apples, Gallons, Erie
50	
50 75	Apples, Gallons, Extra Erie County3 00
50	3 1b Peaches, Standard 1 75
50	3 the Peaches, All Yellow
25	
35	3 th Erie Pie Peaches1 18
50 65	2 th Blackberries, Madison 1 00
25 45	2 th Blueberries, Detroit
40 40	2 th Red Cherries, Standard
50	2 fb Green Gages, Extra
40	
50 75	2 lb Egg Plums, Extra
15	2 lb Strawberries, Extra 1 25@1 50
75	3 th Bartlett Pears, Echert's Standard 1 25
75 85	
75	1 lb Salmon, Standard 1 45@1 55
40	1 fb Lobsters, Standard 1 75
10	1 10 10000010, 000000000000000000000000

Coffees are 1c lower. The Coffee Exchange speculators of the East are sick. Already the news of a few of the smaller fry show signs of coming to grief. But there are still enough stiff leaders at the head of the corner to keep the bottom from falling out, as was the case in 82-83. Not of a speculative disposition, we are out, and herefore able to give our trade the full benefit of the drop. Syrups are sympathizing with sugars. Rice unchanged. Raisins and figs are higher, currants a little lower,-good grades are difficult to obtain. Prunes strong and 1/3c higher. They are cheaper and better than dried apples. Dried blackberries, higher. Have a few dried whortleberries left at 14c.

Readers of THE TRADESMAN will find it to their interest to keep a business eye on this column headed STANDARD QUO-TATIONS. Mail orders solicited and careful attention given them. Special quotations mailed on a general line of groceries when requested.



3

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

OFFICE IN EAGLE BUILDING, 3d FLOOR. [Entered at the Postoffice at Grand Rapids a Second-class Matter.]

WEDNESDAY, APRIL 2, 1884.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort. Title Transferred.

The Supreme Court of Nebraska, in the case of Kuhns vs. Banks, decided recently, a recognized proportion is clear enough. No held that where a note payable to order was indorsed by the payee, and with a mortgage against working capital might and should securing it delivered to indorsee, that the title to the mortgage was thereby transfer- cantile business, for the sufficient reason red.

Partnership Funds.

Supreme Court of New Hampshire: Real estate purchased with partnership funds for the use of the partnership, and used in the partnership business, is, in equity, regarded as assets of the partnership, and will be applied to the liquidation of partnership in preference to individual liabilities.

Not a Sale.

The transfer from one person to another of moveable property on condition that the latter will sell it, pay himself out of the proceeds what the former owes him, and distribute the remainder to certain named persons, does not constitute a sale, and the transferee does not thereby become the owner of the property, but a bailee or trustee, and the seizure of the property under execution by a judgment creditor of the transferor is lawful.-Supreme Court of Louisiana.

Stock Certificate-Right to Vote.

A transfer of stock not entered on the books of the company has no validity outside of the parties to such a transfer. A transfer of stock, until entered upon the books of the company, confers on the transferee, as between himself and the company, no right beyond that of having such transfer properly entered. Until that is done, or demanded to be done, the person in whose name the stock is entered on the books of the company, is, as between himself and the company, the owner to all intents and purposes, and particularly for the purposes of an election .- Supreme Court of California.

Fraud of Agent-Liability of Principal. When an agent, acting within the scope of his authority, commits a fraud, the fact tend credits, basing their rule on what, in that his principal is ignorant of the fraud, did not receive any profit therefrom and never ratified it, does not relieve him from liability for the fraud. So held the Supreme Court Commission of Ohio, in the appeal of Wapple vs. Cincinnati, Hamilton & Dayton Railway, it appearing that a railroad agent, by adding to the weight of goods, had defrauded the shipper of \$307.80, for which

system of credits, or, in other words, without the existence of that feeling of mutual confidence which is necessarily the basis of all credits-it could not be sustained for a day; and, indeed, it is doubtful' if it could be carried on at all. With the gigantic monetary transactions common to the daily business of our times, it has naturally followed that credits have been in many cases extended far beyond the limits of prudence and safety, with the inevitable result of disaster. It would be difficult if not impossible, to lay down a hard and fast rule to govern the proper proportion of credit to capital in all lines of trade; yet that there should be such doubt the safe limit of indebtedness as vary widely in the different branches of merthat certain classes of goods are far more readily handled, and therefore bring quicker returns than others; but there can be no

question of there being a limit of ratio between capital and credit which cannot be exceeded without danger of serious loss. Just what this ratio should be is a problem not easy of solution. It is often said that every merchant must judge for himself as to the amount of liabilities which his business may safely assume, but experience teaches that this is very apt to be an unsafe reliance. The sharp competion now met with in almost every trade, frequently leads merchants to exceed the bounds of prudence in order to outdo their rivals in the same line, with the not uncommon result of being overstocked, having their means locked up, and, after struggling to carry their load for a time, finding themselves compelled to compromise In discussing this subject recently a leading bank president placed the safe indebtedness of a firm at twice their capital. On the

other hand a highly successful merchant declared that his business could safely be extended, by vigilant management, until the liabilities are three times as much as the capital. Others expressed more conservative opinions, several deeming it perilous to permit the liabilities of a firm to exceed their capital, while representatives of other and less staple lines thought they could safely carry stocks worth three times the amount of their capital, because they could turn their money so quickly.

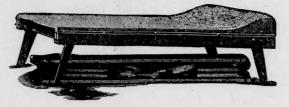
From these conflicting opinions the only conclusion to be drawn is that, while conditions may, and doubtless do, vary widely in different branches of trade, conservative merchants must, if they would be secure, draw a line beyond which they will not extheir line of business, seems a proper and safe proportion between capital invested and the credit sought.

In moments of peril there is nothing like presence of mind, unless it is absence of body. One moonlight night old Dr. Bazembee was returning from a patient, near Mission Bay, when he discovered that his steps fraud judgment was entered against him, were being dogged by a ruffian, evidently inbut no part of it was paid. An action was tent on robbery. They were in a lonely then brought against the railroad company part of the town, near Townsend street deto recover the sum so fraudulenty taken by pot, when the doctor, after buttoning up his its agent while acting within the scope of coat to his chin, turned up his collar and his agency. The company made three de- pulling his hair over his eyes, suddenly turnfenses: 1. That the frand had not been ed back, and, walking up to his pursuer, committed within four years, and therefore said: "Please give me a dime to get a cup the action was barred. 2. That there was of coffee, sir. I don't want to buy whisky; i judgment in full force against the agent indeed I don't. I've just walked up from for the sum claimed. 3. That the company San-" "Great King!" growled the sandwere entirely ignorant of the fraud and had clubber, with intense disgust; "to think I've been piping over a cussed old pauper for over a mile!" and he walked off, swearing like a pirate in the last act .- San Francisco Post.



31 HURON STREET, GRAND RAPIDS, MICHIGAN.

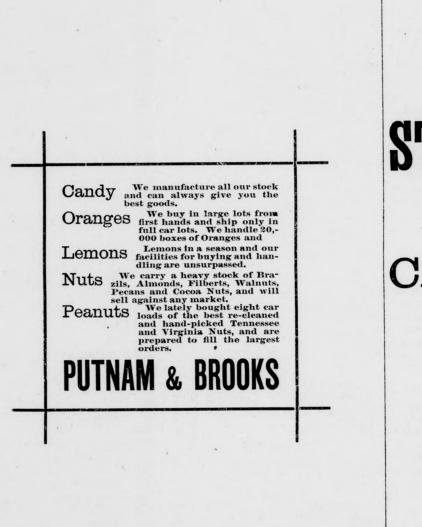
Manufacturer of # "Bedette."

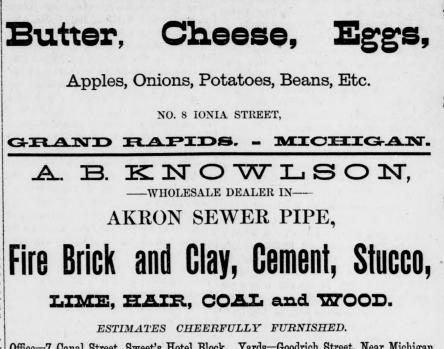


PATENTED JUNE 15, 1883.

PATENTED JUNE 15, 1883. This invention supplies a long felt want for a cheap portable bed, that can be put away in a small space when not in use, and yet make a roomy, comfortable bed when wanted. Of the many cots that are in the market there is not one, cheap or expensive, on which a comfortable night's rest can be had. They are all narrow, short, without spring, and in short no bed at all. While THE BEDETTE folds into a small space, and is as light as anything can be made for dura-bility, when set up it furnishes a bed wide and long enough for the largest man, and is as com-fortable to lie upon as the most expensive bed. It is so constructed that the patent sides, reg-ulated by the patent adjustable tension cords, form the most perfect spring bed. The canvas covering is not tacked to the frame, as on all cots, but is made adjustable, so that it can be taken off and put on again by any one in a few minutes, or easily tightened, should it become loose, at any time from stretching. It is a perfect spring bed, soft and easy, without springs or mattress. For warm weather it is a complete bed, without the addition of anything; for cold weather it is only necessary to add sufficient clothing. The " BEDETTE" is a household neces-sity, and no family after once using, would be without it. It is simple in its construction, and not likely to get out of repair. It makes a pretty lounge, a perfect bed, and the price is within the reach of all. Price—36 in, wide, by 61% ft, loop, \$3.50: 30 in wide, by 61% ft, long, \$3.00: 27 in.

Price—36 in. wide, by 6½ ft. long, \$3.50; 30 in wide, by 6½ ft. long, \$3.00; 27 in. wide, by 4½ ft. long, cover not adjustable, \$2.50. For sale by furniture dealers every-where. If not for sale by your dealer it will be sent to any address on receipt of price.





-WHOLESALE DEALERS IN----



-WHOLESALE DEALERS IN-

FANCY AND

STAPLE DRY GOODS .

CARPETS,

MATTINGS.

OIL CLOTHS

never received any of the excessive charges.

Partnership Libel.

One of a firm of dealers in furniture and draperies put upon a piece of furniture placed on the pavement, "Taken back from A. B., who could not pay for it; to be sold at a bargain." In a suit for libel upon this act, two questions were decided against the defendants, the firm: 1. That the court could determine whether or not the placard was a libel. 2. That every member of the firm was liable, though only one put up the libelous matter, and without the knowledge, direction or consent of the others. In this case, Woodling vs. Knickerbocker, the Supreme Court of Minnesota, on appeal, reversed the court below. The Chief Justice, Gillfillian, in the opinion, said, 1. What meaning, whether injurious or not injurious to the plaintiff, these words convey to ordinary men who read them without a knowledge of the transaction to which they referred, was for the jury to determine, in view of the circumstances under which they are exposed to the public perusal, and whether they are libelous or not, ought to have been for the jury to say. 2. A person can not be held liable for a libel published by another unless he has authorized him to make the publication. There is nothing in the nature of the business of this firm-that of dealing in furniture and draperies-from which authority to one partner, or to a servant, to gratuitously publish a libel can be implied. The case is different from that of a partnership whose business is publishing or selling either books or newspapers, where each partner is supposed to have authority to publish or sell, and to determine what shall be published or sold, and also from that of the necessary correspondence of the firm, where each partner is presumed to be authorized to conduct it and to determine on its substance and terms.

propose to have a rival while he lives.

New Corporations Authorized.

Aspinwall Manufacturing Co., Three Rivers; capital \$1,000,000.

Roberts Duplex Planing Machine Tool Co., Detroit; capital \$10,000.

W. A. Hammond Paper Co., Jackson; capital \$24,000.

Woodenware Manufacturing Co., Big Rapids; capital \$10,000.

Jackson Electric Light & Power Co., Jackson; capital \$10,000.

Eaton Rapids Baking Co., Eaton Rapids; capital \$10,000.

Babbit Sandstone Co., Ypsilanti; capital \$30,000.

Hargrave Shingle Mill Co., Bay City; capital \$12,000.

Salem Co-operative Association, Salem; apital \$15,000.

The following formula, showing what sum to add to the cost price of an article in order to obtain a certain percentage upon or out of the selling price will be found useful for reference:

The addition of) of the cost price { will produce One-whole { to itself { 50 per cent

Ine-whole	5	to	itself	1	50 p
Dne-half	-		**		33
One-third			46		25
One-fourth			**		20
One-fifth			**		163
One-sixth			**		143
Dne-seventh			**		124
)ne-eighth			46		11
Dne-ninth	9.00				10
One-tenth					9
)ne-eleventh			44		81
)ne-twelfth			**		83 73 7 6
Dne-thirteent	h		66 -		7
)ne-fourteen					6
)ne-fifteenth			**		61
)ne-sixteenth		10.00			53
)ne-seventee			**		54
)ne-eighteen			44		51
)ne-nineteen	th		**		5
		-	and the	1	1967

In spite of the advantages offered by the cash method, the great bulk of merchants will adhere to the credit system, and they It is said that the reason why Bismarck ob- should bend all their energies to make their Tobaccos, jects to the American hog is that he doesn't losses as small as possible .- St. Louis Grocer.

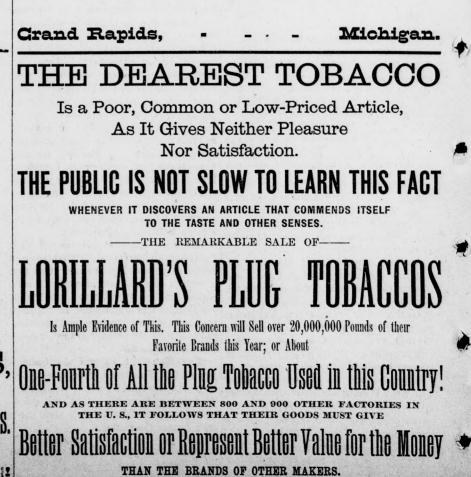


GROCERS. WHOI 44, 46 and 48 South Division Street. Grand Rapids. Mich. WE ARE FACTORY AGENTS FOR Nimrod, Acorn, Chief, Crescent & Red Seal Plug Tobaccos.

Our stock of Teas, Coffees and Syrups is Always Complete. -WE MAKE SPECIAL CLAIM FOR OUR-S, Vinegars and Spices !! OUR MOTTO: "SQUARE DEALING BETWEEN MANDAND MAN." CORRESPONDENCE SOLICITED.

ETC., ETC.

6 and 8 Monroe Street,



"CLIMAX," with Red Tin Tag, is their Best Brand.





WHOLESALE

-AND-

NO. 4 PEARL STREET,

The Wants of the Trade. If the grocer instead of wasting his time

The law of supply and demand regulates of doing this that it would be a great bene--FOR SALE BYthe profits and a violation of the law must fit to the dealer to keep a check upon them. lead to a diminution of sales and a decrease instead of an increase in the number of customers. The grocer's stock, unlike that of other merchants, never goes out of season so long as it remains fresh and to avoid sell-THE ALABASTINE COMPANY ing stale goods he sholud never purchase more than he needs to supply the wants of his customers. His selections should be made with a view to the requirements of his trade and not to the cheapness of the pur-WHIPS chases and he should lose no opportunity to improve the tastes and cultivate the judgment of his customers by supplying them L.H.BEALS with goods of the best quality. To secure a good custom it is necessary, above all things & SON,

else, to have the reputation of selling the best goods. A single mistake in this respect MANUFACTURERS. may lead to incalculable losses. Give a customer bad butter or a bad article of any OFFICE kind and when butter and eggs and lard and potatoes and other commodities are needed a visit will probably be made to your rival through fear of being badly treated by SALESROOM you again and from a disinclination to go to two different stores when the order can be filled by one. In this way the careless grocer loses ten times as much as the occas-GRAND RAPIDS, MICH. ional profits he makes on the sale of bad goods. The leakages of the [grocery trade] are very numerous and no business requires more careful watching and closer attention, but if properly and closely managed the CRIPPEN. profits though small are numerous and cumulative and will always adequately compensate the dealer for whatever he may display of industry and close application. Personal supervision of one's business is absolutely essential to success as well as careful management in the regulation of expenses and the prevention of waste. Waste of any kind is ruinous to a grocer. Be just but

Account Books.

Every dealer who does a credit business, in repining and lamentation would but study and we know of few who do not, should exmore carefully the wants and demands of ercise great caution in such matters. It is his customers; exert himself a little more not sufficient to supply each customer with in improving the general appearance of his an account book, but care should be taken store and in making his wares more attrac- that every article be entered at the time of tive by the order of his display, he would sale in the customer's as well as the dealer's meet with greater success. Any business own books. A great many complaints well conducted must yield a profit to the would thus be avoided. People who bought owner. There are some, of course, who goods could then check them off on their make the mistake of engaging in a business books as soon as received, and if there were for which they are nowise adapted and any difference between the goods entered others who though well adapted to the busi- and those delivered the mistake could be ness select a bad location for it. It would rectified there and then. be folly, for instance, to start a grocery in Every dealer knows that after he has encompetition with an Indian Post-trader or tered an order on his own and the buyer's

to test your ability to secure the trade of a books a careless clerk may omit some one of well established firm by entering into a the articles when delivering the goods. The business rivalry next door. But the proper buyer not having the book creturned at the location once selected an intelligent and time of delivery, may not notice the omiscareful management of one's business must sion of one article, but when he gets the eventually lead to success, no matter how books and finds it charged against him, the bad the times or how low the prices. Gro- chances are that he will growl very loudly. ceries are always in demand and are not de- Of course the dealer will be accused of wilmanded or sold at cost. The condition of ful deception, and his excuse that it was glue, for their base, which are rendered soft, or scaled, in a very short time, thus one class of goods but not in many. If weight with a suspicious person. sugar or coffee be sold at cost other articles For these reasons, therefore, we would

will yield a profit. The grocer is not the advise every merchant to return his customonly one who is sometimes forced to sell at er's account book with every order. If it a loss. Every merchant is occasionally com- be kept for two or three days at a time pelled to do so. Nor should it be thought there is sure to be some dissatisfaction. Bethat exertion will lead to wealth. Honesty sides this, when the buyer sees the price of is not incompatible with the merchant's love everything in plain black and white before of gain and though every one in disposing him when he gets the goods he can have no of property seeks to get the most money he possible excuse for accusing the grocer of can for it he should not try to obtain more overcharging him when his bill is settled. than is just, more than its commercial value. So many scheming people are in the habit

> Patronize the Home Dealer. From the Fremont Indicator.

Farmers or mechanics wanting any kind of machinery, should always consult the local hardware dealer, in preference to patronizing agents who are always traveling through the country. Even the honorable agent has no interest with us in common while the local dealer's house is a fixture of the neighborhood-a place many are obliged to seek for, and are granted, accommodations unobtainable outside the bounds of your im mediate vicinity. This patronizing an agent and paying him cash, often for an inferior article, and then dodging the sight of the home merchant whom you owe for necessary articles bought when you probably hadn't a dollar in money, is far from right.

A Chicago Oath. "Why is my darling so sad to-night?"

"I cannot help thinking, my own, that when you are my husband you may be less devoted than now." "How could I, my peerless queen? I

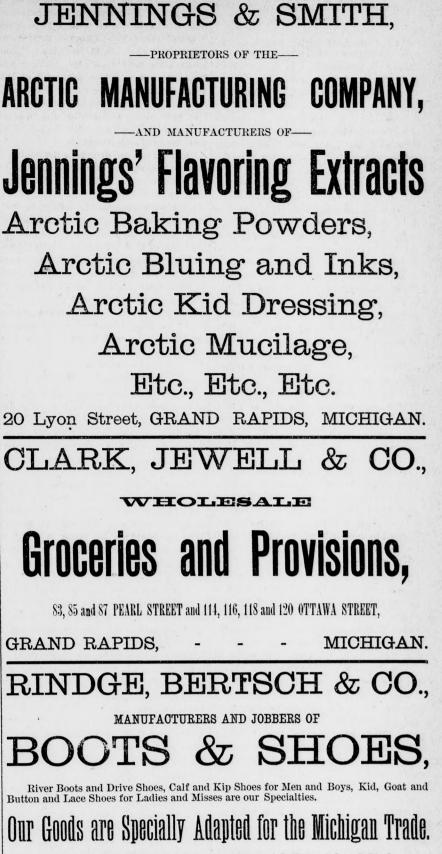
swear by yonder moon-" "Oh, swear not by the moon, the inconstant moon_"

"I swear by yon bright star looking down on_" "No, no! That star is a planet, and changes

with each passing season." "Then, precious one, what shall I swear by?'

"Swear by the pork crop. That never fails."

Many of the tiny screws used in this country in watch making are turned out on three little automatic machines in Danbury. The marvel of the machine is best grasped when the size of the screw formed is under-



125

14 and 16 Pearl Street, Grand Rapids, Mich.



Spring Styles of Fine Hats, Spring Styles of Wool Hats, Spring Styles of Stiff Hats, Spring Styles of Soft Hats, Wool Hats \$4.50 to \$12 per Dozen, Fine Hats 13.50 to \$36 per Dozen, Straw Hats for Men, Straw Hats for Boys,



Groceries.

PENCIL PORTRAITS_NO. 7.

Dewitt C. Underwood, Better Known as "D. C., the Wideawake Grocery Drummer.'

Dewitt C. Underwood was born at Norwich, N. Y., Sept. 9, 1848. When quite young his parents removed to Friendship, Allegany county, where he was educated in the Friendship Academy, an institution of learning that has graduated a large number of men now prominent in commercial and professional life. Graduating from the Academy, after six years' continuous attendance as a pupil, he was offered the position of instructor in bookkeeping, penmanship, and mathematics, which he held for two years, resigning in 1868 to remove to Brigh-Jas. B. Lee & Son, general dealers, as bookkeeper and salesman. In 1869, he removed the wholesale grocery firm of Supe & Radc macher as salesman, covering the lake shore territory as far north as Alpena, where he remained two years and a half. In 1872, headquarters for the next two years, travel- source." ing on the road on his own account, selling goods on commission. He then accepted a position with the firm of Cody, Olney & Co., as traveling 'salesman, being the only traveler on the road for that house for two or three years. His territory at that time included all the available towns on the D. & L. & N. and the Newaygo division. He ra mained with that house until April, 1881, when he accepted a more desirable offer from Arthur Meigs & Co., in whose employ he is at the present time. His route was ed with the trade in that region served him other. to good purpose on making the change, as

the year 1882 his sales aggregated \$178,-508.18, the largest months being June and October, the former month amounting to \$17,309.22, and the latter to \$17,906.33. Mr. Underwood has made a thorough

study of the grocery business for years, and is known among the trade is one of the best posted man on the road. Particularly is this true of teas, a branch of the business he edged to be an expert. To this fact may be attributed his success as a salesman.

Mr. Underwood has been particularly ments, outside his regular business. A hamlet of 20 inhabitants, possessed peculiar lage plat, and a large number of business setting forth the advantages afforded by the ly effected.

place, Mr. Underwood has seen the town increase to about 400 inhabitants, with a corresponding increase in stores, shops and factories. The first building he erected found ready sale for \$2,000 before its completion, and he has now several buildings in process of construction. The rapid growth of the place is not due to any species of booming or excitement, but is the legitimate

Present Worth of David Ward's Property. "Did you see the article in a recent number of the Northwestern Lumberman. imputing David Ward's wealth to be \$35,-000,000?" asked THE TRADESMAN'S finan-Coffees; Sugar cial reporter of Mr. D. E. McVean, of Kalkaska, a few days ago. Mr. McVean has Modoc Modoc P do been for years an active lieutenant of Mr. Ward, having superintended the selection of a considerable portion of his immense pine land possessions, and having accompanied him on several southern visits to his enormous coal and oil interests.

WHOLESA

ichardso ichardso

lichards

ichards

ichards

chardso

Imported American

Dry, No. 2..... Dry, No. 3..... Liquid, 4 oz,.... "As near as I can determine the matter," was the answer, "the estimate is about twice Liquid, 8 oz. . the actual reality. I place Mr. Ward's prop-Arctic 4 oz erty at from \$15,000,000 to \$18,000,000. Arctic 16 oz Of course the advances that will come with Of course the advances that will come with Arctic No. 2 the next twenty or thirty years will treble or Arctic No. 3 ton, Mich., where he entered the employ of quadruple this amount. A year ago I visited No. 1 Carpet... the scene of Mr. Ward's coal investments, No. 2 Carpet... No. 1 Hurl.... No. 2 Hurl and was surprised to find that experienced to Bay City, and accepted a position with coal operaters placed the value of his plant Fancy Whisk... at \$90,000,000. That is, there is coal enough on his property to bring that amount, but it will require two or three generations to mine Apples, 6 b stan Apples, gallon s Apricots, Lusk's Beans, Lima ... Beans, String ... Beans, Boston B Blockborries st it. In Mr. Ward's lifetime, he will probably he removed to Detroit, which he made his not realize to exceed \$5,000,000 from that

Selling Sugar for Pleasure.

We fail to see any reason why the retail-corn, Erie...... er should persist in this policy of selling Corn, Egyptian Corn, Egyptian sugar at cost. From a business point of Corn, Yarmout view there is no excuse for their so doing. Corn, 2 b Onan Why sugar should be thus treated any more Damsons. Egg Plums, star Cluded all the available towns on the D. & Why sugar should be that to be the transformed by the should be the transformed by the should be th stand. Lobsters, Picni

It may be claimed that dealers use sugar as a "leader" to draw trade, but when almost all do the same thing it must necessarily fail to produce the desired results. changed to the north, where he covers all the towns on the G. R. & I., above Reed City. The strong attachments he had form-One is as much a necessary of life as the Peaches, 3 b Expendend Why tea should not be made to serve as well as sugar it would be hard to explain. One is as much a necessary of life as the Peaches, 3 million and the serve as Peaches, 3 million and 3 million and

If anybody supposes for a moment that Peas, soaked ... to good purpose on making the change, as he was able to hold nearly all of his old customers, and has since made many new ones. That his services are m good demand is evidenced by the exceptional record he has made as a salesman, the books of Messrs. Meigs & Co. showing that during is the only way in which the retailer can strainbeat during is the only way in whic make things balance. We know of men in this city who do not and never did sell su-gar at cost, and they lost no trade by acting in that consider a substantiation of the substantiation of the traditional substantiation of the substantiation o in that sensible manner. They were thus enabled to sell some other article at a lower

enabled to sell some other article at this way G. D. not only held their regular eustomers, but attracted new ones.

It seems to us that every sensible grocer has given painstaking attention and thorough will find little difficulty in selling this article investigation, and in which he is acknowl- at a fair profit, no matter whether his rivals agree to adopt the same policy or no. No Green Rio man will try to do a heavy trade in sugar alone at a loss and if the customers find fortunate in a number of real estate invest- that while his sugar is cheap some other article is dear, they will readily see that Roasted Mocha year or so ago he conceived the idea that there is no advantage to be gained by dealthe little town of Elmira, then a struggling ing with him in preference to any one else. ⁷² foot Jute ... Every man in the business should cease to advantages as a business point, and pur- favor the sugar manufacturer more than the Jennings' 2 oz chased a tract of land adjoining the vil- manufacturers of other goods, and if he explains things to his customer, we venture lots. By systematically advertising and the prediction that the change can be readi-

Cannery Project at Muskegon.

From the News.

There is no question but that Mr. Keating Jennings' 2 oz. is right when he urges the importance of the establishment of a cannery in this city. Such an industry would have a tendency to reclaim and put into actual service a large area of land contiguous to the city which is now uncultivated. This land cannot be put

WHOLESALE PRICE CURRENT.	SALERATUS. DeLand's pure	@ 516
Advanced.	Churh's Taylor's G. M. Cap Sheaf. Dwight's	.@ 51/4
Nothing.	Cap Sheaf	. 51/4
Declined. Coffees; Sugars ½c lower.	Sea Foam	.@ 51/2
AXLE GREASE.	60 Pocket	2 30
Modoc # doz 60 Paragon # doz 60 Diamond 60 Frazer's	28 Pocket	2 10 2 50
BAKING POWDER.	Saginaw Fine	1 10 1 75
Arctic ½ b cans. P doz. 45 Arctic ½ b cans. 75 Arctic ½ b cans. 140 Arctic ½ b cans. 240	Diamond C Standard Coarse	1 55
Arctic 1/2 fb cans	SEEDS. Hemp	51/2
Arctic 5 10 cans	Canary	41/2
BLUING. Dry, No. 2doz. 25		51/2@6
Dry, No. 3doz. 45 Liquid, 4 ozdoz. 35	SOAP. Kirk's American Family	61/2
Liquid, 8 oz	do. India do. Savon	6¼ 6
Arctic S oz 8 001	do. Satinet	614 534
Arctic 16 oz 12 00 Arctic No. 1 pepper box 2 00	do. Revenue do. White Russian	5 40
Arctic No. 1 pepper box	Goodrich's English Family do. Princess	51/4 41/4
BROOMS.	do. Japan_Olive	6 75
No. 1 Carpet 2 50 No. 2 Carpet 2 25	do. Town Talk & box do. Golden Bar	3 70 4 20
No. 1 Hurl	do. Arab do. Amber	3 45 3 75
Fancy Whisk. 125 Common Whisk. 85	do. Mottled German Procter & Gamble's Velvet	3 75 4 20 @3 40
CANNED GOODS.	Procter & Gamble's Good Luck Procter & Gamble's Wash Well	@3 25 @3 15
Apples, 3 b standards 1 20 Apples, 6 b standards 2 00	Badger	@ 6½ @4 20
Apples, 6 b standards	XXX Electric	@6 50
Beans, Lima 85 Beans, String 85 Beans, Boston Baked 175	XXX Borax. Gowan & Stover's New Process 3 tb br	@4 20 @ 21
Discharging standards 125	Tip Top	@ 16 @6 75
Cherries, white	Handkerchief Sidall's	@4 20 3 00
Condensed Milk, Fagle brand	Babbitt's Dish Rag	5 50 4 00
	Bluing Magnetic	5 00 4 20
Corn, Revere. 120 Corn, Egyptian. 110 Corn, Yarmouth. 130 Corn Tophy. 115 Corn, 2 to Onandago. 1 50	New French Process Spoon	4 50 5 00.
Corn Trophy 15 Corn, 2 to Onandago	Anti-Washboard Vaterland	5 00 3 25
Eag Dlumg standards 160	Magic	4 20 4 00
Egg Fillings Islandards	Bogue's	6 75 13
Lobsters, Picnics	Mottled castile	12
	Old Style Old Country	@ 5½ 5½
Oysters, 1 b standards	SPICES.	10000
Peaches, all yellow standards	Ground Allspice	16@22 12@20
Decebes white standards	Cloves	16@30 20@25
Peaches, seconds	Mustard	$17@20\\15@35$
Peas standard Marrofat	Cayenne Pepper ¼ 15 😵 dozen	25@35 75
Peas, good Marrofat 35 Peas, soaked 65	Allspice ¼ b	1 00
Pine Apple 2 th Sugar Loaf	Cloves ¼ D	75 @18
Raspberries, Erie	Allspice	@10 @12
Salmon, standard	Cloves) @22
	STARCH.	610
Sardines, domestic 1/28 121/2	Muzzy Gloss 1 to package	@7 @6½
Strawberries, standards	Muzzy Gloss 3 b package Muzzy Gloss 6 b boxes	@7¼ @6
Succotash, standards	Muzzy Gloss bulk Muzzy Corn 1 b	7 @714
Tomatoes standards	Special prices on 1,000 b orders. Kingsford Silver Gloss.	@81/2
Tomatoes, gal. Erie	Kingsford Silver Gloss 6 b box Kingsford Corn	@9½ 8¾@9
CAPS.	Oswego Gloss Mirror Gloss	@6¾ @7
G. D 35 Ely's Waterproof 75 Musket	Mirror Gloss, corn Piel's Pearl	@7¼ @4
CHOCOLATE.	Americad Starch Co.'s 1 fb Gloss	@61/2
German sweet	10 oz Gloss	@3¾ @6
Runkles	6 th Gloss, wood boxos	@7 @6½
COFFEE.	Table Corn	@7 @4
Green Rio12½@14½ Roasted Mex.17½@19½ Green Java17½@27½ Ground Rio9½@17½	Banner, bulk. Hovey's 1 b Sunday Gloss Hovey's 3 b Sunday Gloss	@7½ @7¼
Green Rio12½@14½ Roasted Mex.17½@19½ Green Java17½@27½ Ground Rio9½@17½ Green Mocha.25½@27½ Ground Mex. @16½ Roasted Rio3 @17½ Arbuckle's@15½ Roasted Java24½@34½ XXXX@15½ Beasted Macha. @311/2 Beasted Macha. @311/2 Beasted Macha. @311/2 Beasted Macha. @311/2 Beasted Macha.	Hovey's 6 b Sunday Gloss, wood box. One Mrs. Potts' Polishing Irons giv	@174 @8
Roasted Java24½@34½ XXXX@15% Boasted Mar 1714@19 Dilworth's @15%	with each box or crate of Sunday Gloss	Starch.
Roasted mocha (60172)	STONEWARE. Jugs 🖗 gallon	@8
CORDAGE. 72 foot Jute 1 35 60 foot Cotton1 75	Crocks. Milk Crocks.	77
60 foot Jute 1 15 50 foot Cotton1 50 FLAVORING EXTRACTS.	STOVE POLISH.	
Lemon.	Rising Sun gross. 5 88 Dixon's gross. Universal	50
Jennings' 2 oz	SUGARS. Granulated	@7%
		814@838 814@838
" No. 2 Taper	Cubes Powdered	81% @ 814 @7 31
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Conf. A Standard A.	@71/4
" No. 8	Extra C. Fine C.	6½@6% 6¼@6½
Vanilla.	Yellow	5%@6%
4 oz	Corn, ½ bbls	@ 30 @ 32
" 6 oz	Corn, 10 gallon kegs	@ 33 @1 75
		@1 60 32@ 35
" Ya pint round	Pure Sugar Drips	35@ 40 @1 85
" No. 8	Pure Maple	@ 80 @ 80

CANDY, FRUITS AND NUTS. Shot Gun. Duck Jumbo. SMOKING. @48 @48 @40 Putnam & Brooks quote as follows: STICK. Straight, 25 b boxes..... Twist, do Cut Loaf do Smoking. Shain Arthur's Choice.... eal of Grand Radids.... @25
@30
@28
@30
@24
@15
@22
@26
@47
@90
@90 MIXED. King..... Flirt Pug..... Ten Penny Durham, ½ and ¼..... Amber, ½ and 1 b. Dime Smoking. Red Fox Smoking. Lime Kiln Club. Blackwell's Durham Long Cut.
 Controlation of the set of the s Blackwell's Durham Long Cut..... Vanity Fair.... Dime.... Peerless Standard Old Tom... Tom & Jerry Joker... Traveler... Maiden ... Topsy 25 22 21 24 25 35 @26 2724253221926057551222222223225222225222225222225222225222225222225222225222225Oronoko. Nigger Head. Durham, ½ b. do ½ b. do ½ b. do ½ b. Holland. German. Addasses par Garamels. Hand Made Creams. Plain Creams. Decorated Creams. String Rock. Burnt Almonds. Wintergreen Berries. Fancy-in Bulk.

 Burnt Almonds.

 Wintergreen Berries.

 Fancy-in Bulk.

 Lozenges, plain in pails.

 Lozenges, printed in pails.

 Lozenges, printed in bols.

 Lozenges, printed in bols.

 Chocolate Drops, in pails.

 Gum Drops, in pails.

 Gum Drops, in pails.

 Moss Drops, in pails.

 Sour Drops, in pails.

 Imperials, in pails.

 Imperials, in bols.

 FRUITS.

 Oranges-Higher.

 German Long Tom..... National Cime ove's Dream..... Conqueror Fox's Grayling Seal Skin... Dime Durham Rob Roy. Uncle Sam... @30Hone Comfort, ½s and ½s.

 Imperials, in bbls.
 13

 FRUITS.

 Oranges Pox.
 64 00

 Oranges QO & box.
 64 00

 Oranges, Imperials, \$ box.
 4 50%4 75

 Oranges, Imperials, \$ box.
 4 50%4 75

 Oranges, Valencia \$ case.
 68 50

 Lemons, choice.
 3 00%3 50

 Lemons, choice.
 3 00%3 50

 Lemons, fancy.
 64 00

 Malaga Grapes, \$ keg.
 64 00

 Malaga Grapes, \$ keg.
 12%16

 Figs, lancy do
 18%20

 Figs, baskets 40 b \$ b.
 14%15

 Dates, \$4 do
 6

 Dates, \$4 do
 6

 Dates, \$4 do
 6

 Dates, \$4 do
 6

 Dates, \$4 in.
 6

 Dates, \$4 kin.
 6

 Dates, \$4 kin.
 6

 Dates, Fard 50 b box \$ b.
 6

 Bates, Persian 50 b box \$ b.
 6

 PEANUTS.
 7% 8

 @37 Home Comfort, ½s and ½s... Old Rip, long cut. Two Nickle, ½s. Star Durham. Golden Flake Cabinet. Seal of North Carolina, 2 oz... Seal of North Carolina, 4 oz. Seal of North Carolina, 6 oz. Seal of North Carolina, 16 oz boxes... Seal of North Carolina, 16 oz boxes... Seal of North Carolina, 16 oz boxes... SHORTS. Mule Ear. Hiawatha Old Congress. VINEGAR. 23 23 23 Pure Cider...... White Wine..... WASHING POWDERS. 12 PEANUTS. Firm.
 (a) 72
 Firm.

 7610
 Prime Red, raw % b.....

 (a) 75
 Choice do do

 (a) 75
 Fancy do do

 (b) 65
 Fancy H P., Va do

 Fancy H P., Va do
 10%@11

 NUTS.

 Almonds, Terragona, P D.
 19@@20

 Almonds, Ioaca, do
 17 @18

 Brazils, do
 10%@11

 Pecons, do
 10%@120

 Filberts, Barcelona do
 014

 Filberts, Sicily do
 14@15

 Walnuts, Chili do
 12½@14

 Walnuts, California do
 15@16

 Walnuts, California do
 450@5 00

 Hickory Nuts, large P bu
 1 25

 MISCELLANEOUS. PROVISIONS. The Grand Rapids Packing & Provision Co quote as follows: PORK. Extra Clear Pork Extra B Clear Pork Clear Back Pork, new Boston Clear Pork, extra quality.....
 do
 Felix
 1 30%

 Flour, Star Mills, in bbls
 5 75%

 do
 in Sacks
 5 50%

 Gum, Rubber 100 lumps
 625

 Gum, Rubber 200 lumps
 640

 Gum, Spruce
 35640

 Horse Radish, pints
 61 44

 Indigo
 1 00%

 Jelly in Pails
 6 6

 do Gelly in Pails
 6 6

 do Gelly
 752
 Standard Clear Pork, the best.......... All the above Pork is Newly Packed. DRY SALT MEATS-IN BOXES. DRY SALT MEATS-IN BOXES. Long Clears, heavy, 500 b. Cases. do. Half Cases..... do Half Cases.... do Half Cases.... do. Half Cases.... short Clears light, 500 b Cases... do. Half Cases... Short Clears, heavy... do. medium... do. light... Extra Long Clear Backs, 600 b cases... @1 40

 Jelly in Pails.
 60.
 Half Cases

 do Glass Tumblers & doz.
 675
 Short Clears, heavy.

 Licorice, Sicily.
 620
 do.
 light.

 Licorice Root.
 613
 bornestic.
 613
 brance Pies, 1 gross cases.
 660
 Extra Short Clear Backs, 600 b cases.

 Macaroni, Imported.
 634
 Extra Short Clear Backs, 300 b cases.
 Extra Short Clear Backs, 300 b cases.

 Mince Pies, 1 gross cases, & case.
 660
 Extra Short Clear Backs, 300 b cases.
 Bellies, extra quality, 500 b cases.

 Mince Pies, 1 gross cases, & case.
 660
 Carra quality, 500 b cases.
 Bellies, extra quality, 200 b cases.

 0
 I Tanks, Star 60 gallons.
 12 006
 Tierces

 0
 1356
 Bellies, extra quality, 200 b cases.

 10
 Bolit prepared.
 634

 20
 do Split prepared.
 63066

 3
 5066
 b Round Tins, 80 b racks.

 3
 60
 40 keg.
 3006

 5
 6064% (21%)
 50 b Round Tins, 80 b racks.

 50 b Round Tins, 80 b racks.
 506

 50 b Pails, 21 in a case.
 506

 50 b Pails, 6 in a case.

@10½ @12

10@101/

.. @ 9 .. 9¾@10 ..10¾@11

 $\begin{array}{c} 21 & 00 \\ 21 & 50 \\ 21 & 50 \end{array}$

22 00

10½ 10½ 10½

 $10\frac{10}{10} \\
 10\frac{3}{10} \\
 10\frac{3}{10} \\
 10\frac{3}{11} \\
 11\frac{3}{11} \\
 11\frac{3}{11} \\
 11\frac{3}{10} \\
 10\frac{3}{10} \\$

1114

outcome of the steady settlement of an ex ceptionally good farming country.

Sickening the Consumer of Gift Schemes. General Grant once remarked that the best way to secure the repeal of an obnoxious law was to enforce it. Following in the same line of thought, the representative of a Chicago spice house recently stated that the best way to make the consumer sick of gift enterprises was to deluge the trade with schemes and literally drown out the craze that has taken possession of people generally, to get something for nothing. "We are getting up a scheme now that will paralyze the trade, in the shape of pound boxes of baking powder, every one of which contains a solid silver spoon or napkin ring. We believe that the only way to get trade back to a healthy basis in this respect is to glassware and iron silverware, until the words 'chance,' 'gift enterprise' or 'scheme' will have become distasteful to them. Then, and not until then, can goods be sold on their merits."

Fruit and Nuts. Oranges and lemons have been in better supply for the past few days, with a brisk demand. Oranges show another advance. Lemons, owing to the cool weather, remain at about the same prices as last quoted, although a few days of warm weather will well, and good round prices may be looked forward to on choice sound stock. Lemons are said to be a large crop and of good quality, and it is only fair to predict a good supply and reasonable prices for the season.

Peanuts are without change, but are held very firm. Foreign nuts are fairly steady ty. though filberts and cocoa nuts show as light decline.

Dates are unchanged and very low. Figs are firm at a slight advance.

Send to M. C. Russell for sample barrel of Sand Refined Cider.

to better use than in raising supplies to support a cannery, while at the same time the investment would be profitable. A little Whole Cod effort will secure for this city a first-class Herring ½ Herring Sc Herring Ho Bloaters... establishment, and it seems but reasonable to expect that the producers around about the city would assist the Board of Trade in the work. It would be advantageous to them as well as to the city. Whise, No Frout, No Frout, No

Origin of the Term "Delf."

Mackerel, Mackerel. Crockery dealers occasionally receive enquires for "delf" from very old people, and London La few of them are aware how the word orig-Loose Mus New Valer inated. The following, from a London Ondara crockery journal, explains the term: About Turkey Pr Currants... five hundred years ago the town of Delft, in Holland, became famous for its earthen- Dried App ware-pipes, tiles, bricks, and the common Richardso yellow ware being principally manufactured sicken the people completely with cheap there, and this circumstance gave the name of "Delft," or "Delf," to all crockery ware of that description.

ichardso Somebody is recommending honey as the ichards lectric I best food. Honey let it be. So long as we Electric P can manufacture this delicious article with-Grand Ha Grand Ha out bees, there is no reason why it should not go on our tables along with butter made Black Stra Porto Rico New Orlea New Orlea without cows, maple syrup made without trees and eggs laid without hens. "Have you any more hams like that one I Syrups, Si got last week?" she asked. "Yes, Mrs. Plumbottle, we have six more just like 185 fb pkg 362 fb pkg tend to put prices up. The orange crop is them." "If they are not the same kind, I Imperial to not large, and so far the fruit has not kept don't want 'em." "Why, madam, I assure you they are all from the same animal." Burbank seed potatoes, choice quality, for Kerosene sale by M. C. Russell at 50 cents per Sweet, 2 or Sweet, 2 o Castor, 2 o Counterfeit 25 cent pieces, of lead, are exasperatingly plentiful in Boston and vicinihoice in hoice in Complete assortment of fishing tackle at Dingee's Dingee's Calkins Bros., 97 Ottawa street. Dingee's p English q English p A good laying hen will lay her weight in eggs in 35 to 40 days. American Calkins Bros. can supply dealers with fishing tackle at bottom prices.

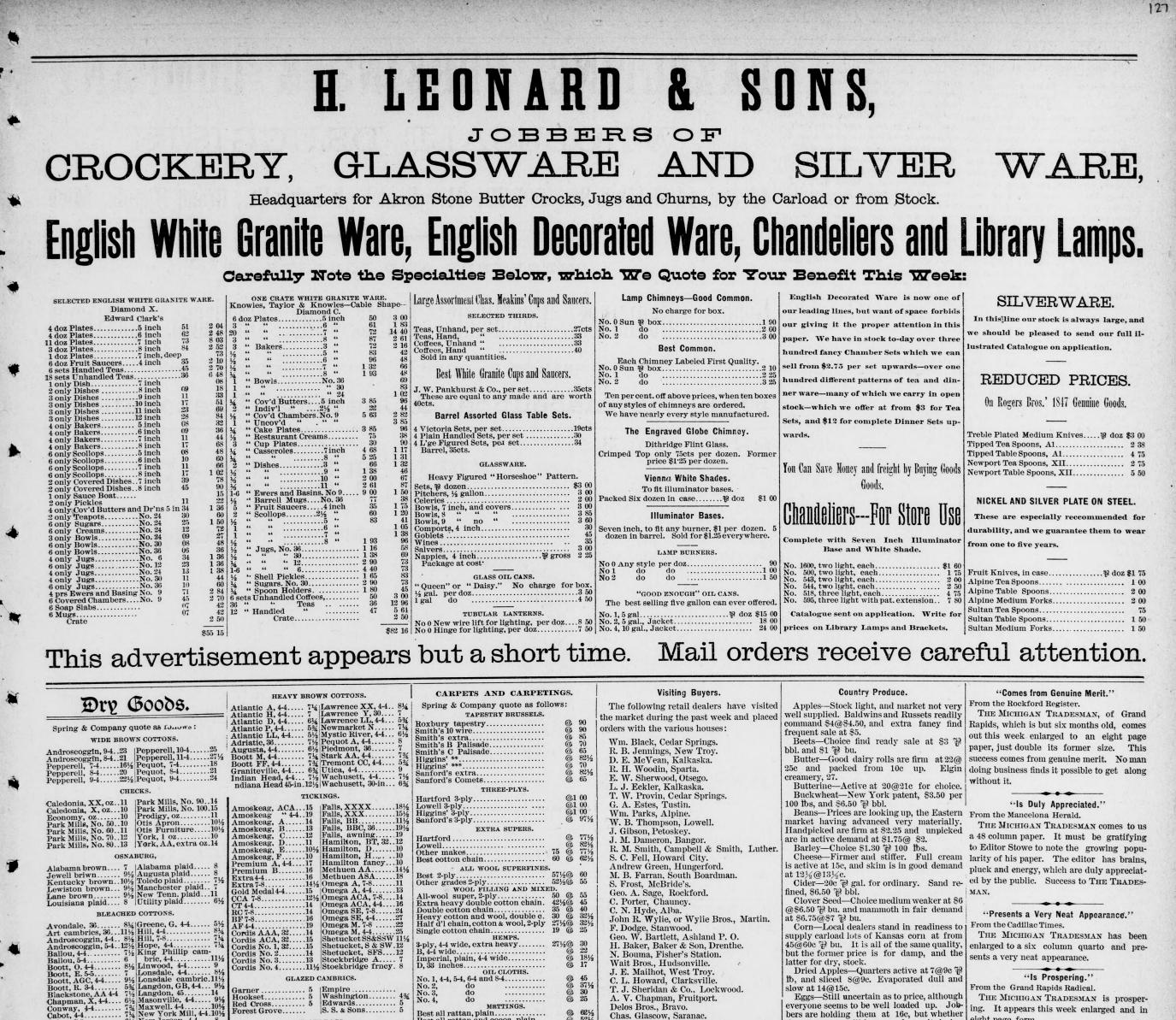
Try Boralumine. Any one can use it.

No. 10 6 00 FAUCETS.	Pure Maple
FAUCETS.	Pure Maple5 gal kegs
elf measuring	Pure Loaf Sugar Drips
ommon @ 35	TEAS.
FISH.	TEAS. Japan ordinary. 26(230) Young Hyson. Japan fair
1	Japan fair
od	Japan fair to g'd. 35@37 Oolong 3
bbls.100 b	Japan fine
caled 28@30	Japan dust15@20
Colland @1 15 @1 00 .1.12 bbls Mily, 12 bbls 8 00 mily, 12 bbls 4 00	TOBACCO-FINE CUT.
	Diamond Crown
.1.½ bbls 60 mily, ½ bbls 800 mily, ½ bbls 400 .1.10 ħ kits 110 .1.12 ħ kits 125 .1,½ bbls 475 .1.12 ħ kits 90 No.1,½ bbls 700 No.1,½ ħ kits 115	And Bird
110^{11} m11y, $\frac{1}{2}$ DD1s	Sweet Rose
1 19 th bits	Green Back
1 25 1, 12 10 kits 1 25 1, 1/2 bbls 4 75	Fruit
. 1, 12 b kits	O So Sweet
No. 1, ½ bbls	Prairie Flower
No. 1, 12 b kits 1 15	Climber [light and dark]
FRUITS.	Matchless Hiawatha
	Hlawatha
ayers, new	May Flower Hero.
ncias Raisins	Bero
@10½	Atlas
runes 61/4@63/4	Royal Game
6 @61/4	Atlas Royal Game Silver Thread
18@20	Seal
runes 6340634 6 6614 18020 18020 8 684	Seal. Kentucky. Mule Ear.
MATCHES.	Mule Ear
on's No. 2 square	Peek-a-Boo. Peek-a-Boo. Clipper, Fox's. Clipper, Fox's, in half barrels
n's No. 3 do	Clipper Fox's
n's No. 5 do1 70	Clipper, Fox's, in half barrels
n's No.6 do	Fountain
$n^{1} $ No. 8 do	Old Congress
n's No. 4 round 2.70	Good Luck
n^{\prime} s No. 7 do 255	Good and Sweet
n's No. 7½ do1 70	Blaze Away
1. 1. 1. 0.00	Hair Litter
arlor No. 14	Ald Clowy light
arlor No. 17	Old Glory, light Charm of the West, dark
arlor No. 14	Old Glory, light Charm of the West, dark Governor, in 2 oz tin foil
arlor No. 14 3 80 'arlor No. 18 5 70 vyen, No. 9 2 25 vyen, No. 8 1 60	Chipper, Fox 8, in fail barrets Fountain Old Congress Good Luck. Blaze Away. Hair Lifter. Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil PLUG.
arlor No. 14	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil Red Fox.
MATCHES. m's No. 2 square. 2 70 m's No. 3 do 2 55 m's No. 5 do 1 70 m's No. 6 do 2 70 m's No. 6 do 2 70 m's No. 6 do 2 70 m's No. 8 do 1 70 m's No. 8 do 1 70 m's No. 4 round 2 70 m's No. 4 round 2 70 m's No. 7 do 2 55 m's No. 7 do 2 55 m's No. 7 do 2 55 warlor No. 17 3 80 'arlor No. 17 3 80 'arlor No. 18 5 70 Vyen, No. 9 2 25 vien, No. 8 1 60 20 gross lots special price. MOLASSES.	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil Red Fox Blg Drive
	Old Glory, light Charm of the West, dark Governor, in 2 oz tin foil Red Fox. Blg Drive. Seal of Grand Rapids
	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Seal of Grand Rapids. Glory Duchern
	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Seal of Grand Rapids. Glory Durham. Silver Coin
	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil. PLUG. Red Fox. Big Drive. Seal of Grand Rapids. Glory Durham. Silver Coin. Buster [Dark].
ap	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Scal of Grand Rapids. Glory. Durham. Silver Coin. Buack Prince [Dark].
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark]. Black Prince [Dark]
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil PLUG. Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham. Silver Coin. Buster [Dark]. Black Prince [Dark]. Black Racer [Dark]. Leggett & Myers' Star.
ap	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Scal of Grand Rapids. Glory. Durham. Silver Coin. Buack Prince [Dark]. Black Parice [Dark]. Leggett & Myers' Star. Climax.
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Seal of Grand Rapids. Glory. Durham Silver Coin. Buster [Dark]. Black Prince [Dark]. Black Racer [Dark]. Leggett & Myers' Star. Climax. Hold Fast.
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil
ap	Old Glory, light. Charm of the West, dark Governor, in 2 oz tin foil PLUG. Red Fox. Big Drive. Scal of Grand Rapids. Glory. Durham. Silver Coin. Buack Prince [Dark]. Black Prince [Dark]. Black Racer [Dark]. Leggett & Myers' Star. Climax. Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads Cock of the Walk 6s.
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil. PLUG. Big Drive. Seal of Grand Rapids. Glory Durham Bilver Coin. Buster [Dark]. Black Prince [Dark]. Black Racer [Dark]. Leggett & Myers' Star. Climax Hold Fast Nickle Nuggets 6 and 12 b cads. Cock of the Walk 68. Black Snun Boll
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Red Fox. Blg Drive. Seal of Grand Rapids. Glory Durham Silver Coin. Buster [Dark] Black Prince [Dark] Black Prince [Dark] Leggett & Myers' Star. Climax Hold Fast. McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Spun Roll.
ap	Old Glory, light. Charm of the West, dark. Governor, in 2 oz tin foil. PLUG. Big Drive. Seal of Grand Rapids. Glory Durham Black Prince [Dark]. Black Prince [Dark]. Black Racer [Dark]. Leggett & Myers' Star. Climax Hold Fast McAlpin's Gold Shield. Nickle Nuggets 6 and 12 b cads. Cock of the Walk 6s. Black Byon Roll. Nfmrod. Acorn Red Seal. Crescent Black Bass. True Grit. Nobby Spun Roll. Spring. Grayling, all styles. Mackinaw. Horse Shoe. Good Luck. Big Chunk or J. T. Hair Lifter D. and D., black. McAlpin's Green Shield. Ace High, black.

kegs	@ 80	Shot, drop. 1 900 do buck. 2 150 Sage. 015 Molasses Gates each. 045 Tobacco Cutters each 1 250 Twine. 18023 ChimneyCleaners & doz. 650 Fruit Augurs each 1 250 Tapicca 500	5 10 P
kegs % bbl	@ 85 @ 95	do buck	10 10 .
1/2 bbl kegs	@I 00	Molasses Gates each	Ham
Iveon	25@50	Tobacco Cutters each	
lyson wder 	.35@50	ChimneyCleaners # doz	Shou
	255@60	Flour Sifters # doz	Extr
	. @30	Fruit Augurs each1 25@	Extr
r.		Tapicca 506 Washing Crystal, Gillett's box. 150@1 65 Wicking No. 1 & gross. 640 do No. 2 665 do Argand 150@	
	@57	Wicking No. 1 \$ gross @40	Rolle
	@52 @40	do No.2	Extr
	@45	do Argand 1 500	Libb
	@38	HARDWARE GOODS.	inc
	@33 @31	Prevailing rates at Chicago are as follows:	do.
	@65		Arm
	@62	Augurs-50 and 10 per cent. off.	
	@65 . 69	Babbett—Genuine 🏶 D	
	70	Extra. 625 No. 1. 620 No. 2. 618 No. 4. 8 Chain-3-16 inch Lake Superior, ≇ b 11	Pork
	70	No. 2@18	Pork
	@45 @35	No. 4	Ham Tong
	@38		Liver
	@67	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Fran
	@60 @30	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Bloo
	@67	1 3/ do do 19/	Bolo
	@32	Files-Micholson's best 40 per cent off. Forks-Hay and Manure 50 per cent off. Hammers-Maydole's 10@15 per cent off. Hinges-Strap and T 60 per cent off. Horse Shoes-Burden's \$4.00 per keg. Horse Nails-Au Sable 30 and 10 per	Bolo
	@30	Forks-Hay and Manure 50 per cent off.	Head
	@32 @20 @74	Hinges-Strap and T 60 per cent off.	In ha
	@74	Horse Shoes-Burden's \$4.00 per keg.	In qu
	@64	Horse Nails-Au Sable 30 and 10 per	In ki
	@52 @45	Iron_Flat Bar \$2 rates	In ha
	@35 @30	Sheet No. 24 \$3.25.	In qu In ki
	@30 @60	Sheet No. 24 \$3.25. Swede's bar 5½c \$ D. Padlocks 30 per cent. off. Lead-Pig \$ D. 6 Sheet \$ D. Pipe \$ D. 6 Bar \$ D. 6 Sisal \$ D. 9 D. 642 Sisal \$ D. 9 D. 9 D. 643 Sisal \$ D. 9 D. 9 D. 610 Jute \$ D. 84 \$ 0. 9 D. 9 D. 610 Jute \$ D. 800 9 D. 9	Pri
	@60	Lead-Pig & D	press
	@60	Sheet # 10 71/4	
	@52	Pipe # D 6	
	@52	Rope-Manilla # 10	Joh
	@48	Sisal # D@10	Fres
	@50 @48	Jute # D	Fres
	@50	Shot-Buck \$2.15.	Mutt
	@36 @36	Drop \$1.80.	Veal
	@36 @36	Drop \$1.80. 14 @15 Solder	Sprin Fowl
	@50	Round Machine # b @ 8	Pork
	@50	Spring # b @ 51/4	Pork
	@48 @48	Tin-Pig # D	Bolo
	@51	Zinc-Sheet \$ b 53/@ 6%	1
	@51 @37 @38		F
	@38 @50	COAL AND BUILDING MATERIALS.	
	@50	A. B. Knowlson quotes as follows:	New
	@48	Ohio White Lime, per bbl 1 10	Extr
	@44	Onio White Lime, car lots	Plair H. M
	@35 @40	Akron Cement per bbl 140	Favo
	@35	Buffalo Cement, per bbl 1 40	Prim
	@50 @50	Plastering hair, per hu 35@ 38	New
	@50	Stucco, per bbl	Selec
	@47 @50	A. B. KHOWISON QuOUSE as follows: Ohio White Lime, per bbl. 1 10 Ohio White Lime, car lots. 95 Louisville Cement, per bbl. 1 40 Akron Cement per bbl. 1 40 Buffalo Cement, per bbl. 1 40 Plastering hair, per bul. 356 Stucco, per bbl. 1 75 Land plaster, per ton. 3 75 Land plaster, car lots. 3 00 Fire brick, per M. \$27 @ \$36 Fire clay, per bbl. 3 00 COAL. 2000000000000000000000000000000000000	Stan
	@50 @50	Fire brick, per M	Ca
	@40	Fire clay, per bbl 3 00	Codf
	@37	COAL.	Hade
····· *	@37	Anthracite, egg and grate	Smel Herr
	@48 @35	Cannell coal 7 00	Macl
	@48	Ohio coal	Macl
	@48	Blossburg or Cumberland 00@5 25	whit

0	5 D Pails, 12 in a case 10 D Pails, 6 in a case	10½ 10%
@15	SMOKED MEATS-CANVASSED OR PLAIN	
@15 @45 @	Hams cured in sweet pickle medium	14
@	do. light	141/4
3@23 @50	Shoulders cured in sweet nickle	9½ 11½
	Extra Clear Bacon	111/2
i@	Extra Clear Bacon Dried Beef Extra Dried Beef	16
5@6	BEEF IN BARRELS	10
@1 65 @40	Rolled Beef, for family use	18 00
@65		13 00
)œ	CANNED BEEF.	
	Libby, McNeil & Libby, 14 to cans, 1/2 doz.	
	do 2 th cons 1 dog in cose	50
llows:	Armour & Co., 14 to cans, 14 doz in case 20	20
11	do. 2 th cans, 1 doz. in case. 3	20
@30	do. 2 b cans, 1 doz. in case	50
@26	SAUSAGE-FRESH AND SMOKED.	
@20	Pork Sausage Meat 50 th tube	.10%
@18 @10	Ham Sausage	.10%
11	Tongue Sausage	11
	Liver Sausage	. 81/2
61/2	Blood Sausage	.10
45%	Bologna, ring	. 81/2
4%	Bologna, straight	. 81/2
	Head Cheese	· 0%
	SAUSAGE-FRESH AND SMOKED. Pork Sausage Meat, 50 b tubs. Ham Sausage Meat, 50 b tubs. Ham Sausage. Liver Sausage. Frankfort Sausage. Blood Sausage. Bologna, straight. Bologna, straight. Bologna, thick. Head Cheese. In half barrels. In half barrels. In half barrels. In half barrels. In half barrels. In half barrels.	
	In half barrels	\$3 85
100	In kits	1 00
	TRIPE.	1 00
	In half barrels In quarter barrels In kits	\$3 85
1.0	In kits	95
	Prices named are lowest at time of going	ng to.
6	press, subject always to Market changes.	-8 -0
6 7¼ 6		
61/2	FRESH MEATS.	
@15	John Mohrhard quotes the trade as foll	ows:
@10 @ 9½	Fresh Beef, hind quarters	2 9% 2 101/
@ 2	Dressed Hogs	3 9½
	Mutton, carcasses 8	2 9
@15	Fresh Beef, sides 740 Fresh Beef, hind quarters 9 Dressed Hogs 9 Mutton, carcasses 8 Veal 9 Spring Chickens 16 Pork Sausage 154 Pork Sausage in bulk 16	210%
@13	Fowls	216
6.8	Pork Sausage	211
@ 5½ @20½	Pork Sausage in bulk	011
@22%	Bologna	Å 11
@ 61/2	OYSTERS AND FISH.	
	F. J. Dettenthaler quotes as follows:	
LS.	OYSTERS.	
	New York Counts, per can. Extra Selects. Plain Selects. H. M. B. F. Favorite F. Prime	88:
1 10	Extra Selects	
95 1 40 1 40 1 40 5@1 20	H. M. B. F	28
1 40	Favorite F	
1 40	Prime	16
50 38	New York Counts, solid meats per cel	
3 75 3 00	Selects, solid meats, per gallon	@1 75
3 75	Standards, solid meats, per gallon	@1 10
0 \$95	FRESH FISH	ases.
@ \$35 3 00	Codfish	1214
	Haddock	8
006 75	Smelts	8
0@6 75 5@7 00 7 00	Prime XXX New York Counts, solid meats, per gal. Selects, solid meats, per gallon. Can prices above are for cases and half of FRESH FISH. Codfish. Haddock Smelts. Herring Mackinaw Trout. Mackerel.	10
0@3 60		
	Mackerel	15
0@3 60 0@5 25	Mackerel Whitefish	

Order a 50 pound case of Evaporated Hulled Corn of Arthur Meigs & Co. sole agent



	Conway, 44, 732 Maxwell. 44, 10% Cabot, 44, 744 New York Mill, 44, 10% Cabot, 78, 65% New Jersey, 44, 10% Cabot, 78, 65% New Jersey, 44, 78% Canoe, 34, 74 Pocasset, P. M. C. 7% Domestic, 38, 742 Pride of the West. 12% Dwight Anchor, 44, 10 Pocahontas, 44, 8% Dwight Anchor, 44, 10 Pocahontas, 44, 8%	Forest Grove 5 S. & Sons 5	Mattings.		everyone seems to be well loaded up. Job-	ing. It appears this week enlarged and in
	Cabot, 4-4 1/4 New Fork Min, 4-4.10/2 Cabot, 7-8	GRAIN BAGS.	Best all rattan, plain		bers are holding them at 16c, but whether the next move will be up or down it is im-	eight page form.
1	Canoe, 3-4 4 Pocasset, P. M. C 71/2	10 1014 Transidor 151/	Napier A @ 50 Napier B @ 40	Barker & Lehnen, Pierson. H. Coykendall, Allegan.	possible to state. The probability, however,	
	Domestic, 36 714 Pride of the west. 12%	American A19 Old Ironsides19/2 Stark A 231/6 Wheatland	Napier B @ 40 CURTAINS.		is that they will reach 14c before the end of	Mississippi cane fishing poles \$4 per hun-
	Davol. 4-4 91/2 Slaterville, 7-8 61/2	blaik it	Opaque shades, 38 inch		the week.	dred at Calkins Bros. Good length and se-
	Dwight Anchor, 44.10 Pocahontas, 44	DENIMS.	Opaque shades, 38 inch	W. S. Root, Talmage.		lected.
	Fruit of the Loom Whitinsville, 4-4 7/2	Boston	Hartshorn's fixtures, per gross @36	Carrel & Fisher, Dorr.	Honey—In comb. 18c # lb.	
	cambric, 4-412 Whitinsville, 7-8 61/2	Everett brown14 $\frac{1}{2}$ Warren BB11 $\frac{1}{2}$	Cord fixtures, per gross @10	Colburn & Carpenter, Caledonia.	Hops-Choice New York 25@28c P 1b;	Boralumine cannot be beaten.
	Gold Medal, 4-4 7 Wamsutta, 4-410%	Otis AXA	MIDES DELTS AND FURS	G. J. Schakelton, Lisbon.	low and medium grades 18@24c; Pacific	
	Gilded Age	Otis BB11½ York fancy15	HIDES, PELTS AND FURS.	J. & W. F. Bricker, Belding.	coast 24@27c; Wisconsin 12@20c; Michigan	MISCELLANEOUS.
	CORSET JEANS.	PAPER CAMBRICS.	Perkins & Hess quote as follows: HIDES.	I. S. Boise, Hastings.	20@22c.	Advertisements of 25 words or less inserted
	CORSET SEANS.	Manville	10 Th 8 (0 17	Norman Harris, Big Springs.	Lettuce—Hothouse stock selling readily,	in this column at the rate of 25 cents per week.
1	Armory 7½ Kearsage 8½ Androscoggin sat. 8¼ Naumkeag satteen. 8½ Canoe River 6 Pepperell bleached 8½ Clarendon 6¼ Pepperell sat. 9½ Hallowell Imp. 6¾ Rockport. 7¼ Ind. Orch. Imp. 6½ Conegosat. 7½	Masgnville 6 Garner 6	Green	Smeadley Bros., Georgtown.	with good demand, at 25c P fb. Maple Sugar—In consequence of a light	each and every insertion. One cent for each additional word. Advance payment.
	Canoe River	WIGANS.	Full cured	D. R. Crane, Fennville.	crop, the price is up 1c, and choice readily	additional word. Advance payment.
	Clarendon 614 Pepperell sat 91/2	Red Cross 7 [Thistle Mills	Calf skins, green or cured10 @12		commands 13c.	FOR SALE.
	Hallowell Imp 6% Rockport	Berlin	Deacon skins Ppiece20 @50	S. D. Thompson, Newaygo. M. Miller, Wyman.	O . OI	
	Laconia	Garner 7	SHEEP PELTS. Shearlings or Summer skins & piece. 10 @20	Spoon & Thompson, Spoonville.	and \$2.50 P bbl.	DRUG STOCK FOR SALE. A stock worth \$1,500, in a good location in this city. Will invoice. Good reasons for selling. Ad- dress, Druggist, care of Carrier No. 10.
	DDINTS		Fall pelts	Fred Ramsey, White Cloud.	Pieplant-Hothouse stock in fair demand	Will invoice. Good reasons for selling Ad-
	Albien solid 54/Gloucester	Brooks	Snearings or Summer skins & piece10 6250 Fall pelts	Henry DeKline, Jamestown.	at 121/20 7 1b.	dress, Druggist, care of Carrier No. 10.
-	Albion, grey	J. & P. Coats55 Greeh & Daniels25	WOOL. Fine washed P b	Geo. Carrington, Trent.	Detetoor An much o drug og over Bur-	And the second
	Allen's checks	J. & P. Coats55 Greeh & Daniels25 Willimantic 6 cord.55 Merricks40	Coarse washed	Geo. S. Curtiss, Edgerton.	banks are sold in small quantities at 40c,	FOR SALE-A stock of drugs, groceries, hardware and agricultural implements, located at New Troy, Mich. Will invoice \$3,500.
	Allen's pink	Willimantic 3 cord.40 Stafford	Unwashed	M. Hedges & Son, Lamont.	and Rose at 30@35c.	located at New Troy, Mich. Will invoice \$3,500.
	Allen's purple	ing thread		E. Plumb & Sons, Mill Creek.	Peas—Holland \$4.25 ₽ bu. Parsnips—Firm at \$3 ₽ bbl and \$1 ₽ bu.	Loss of health the reason for selling. Terms easy, or will exchange for a good stock farm.
	American, fancy	SILESIAS.	Mink, small	W. F. Stuart, Sand Sake.	Doulton Obiokona and famla and firm and	Address Jennings & Smith, Grand Rapids, Mich.
	Albion, solid	G	Mink, iarge 25@ 40 Muskrat, Spring. 15@ 17 Muskrat, Winter. 13@ 14	D. H. Lord, Howard.	readily command 16@17c and 15@16c, respectively. There are no ducks and geese in market, and a few turkeys, which find ready sale at 16c.	O.A. ACPE EPITTE FARM to exchange for
	Cocheco fancy6 Richmond6 Cocheco robes7 Steel River.	Crown	Muskrat, Fall 80 10	Jay Marlatt, Berlin. J. B. Jewell, Fremont.	respectively. There are no ducks and geese	36 livery or drug store, 2% miles west of
	Cocheco robes7 Steel River	Coin	Muskrat, kits	G. P. Stark, Cascade.	in market, and a few turkeys, which find	Holland. Fine, large house, nearly new, large
	Eddystone 6 Washington fancy	Anchor	Skunk, black	F. N. Edie, Casnovia.	ready sale at 16c.	ing fruit trees, 500 apple trees, one acre straw-
1	Conestoga fancy6 Simpson's6 Eddystone Washington fancy Eagle fancy5 Washington blues8 Garner pink7 Vashington blues8	Blackburn	Skunk, half stripe	Wm. Vermeulen, Beaver Dam.	Radishes-50c P dozen bunches.	berries, grapes and all kinds of fruit. C. Craw-
22.3	Garner pink	Davol	Skunk, broad 10@ 15	J. O. Sabin, Luther.		ford, Caledonia, Mich.
	FINE BROWN COTTONS.	No. 10. 12½ Masonville S. 10½ Coin 10 Lonsdale 9½ Anchor 15 Lonsdale A. 16 Centennial Nictory O. 6 6 Blackburn 8 Victory J. 7 Davol. 14 Victory D. 10 London 12½ Victory K. 124 Paconia 12 Pheenix A. 9½ Social Imperial. 16 Pheenix XX. 15	Muskrat, kits 3@ 4 Raecoon 40@ 85 Skunk, black 80@ 90 Skunk, nalf stripe 50@ 60 Skunk, narrow stripe 25@ 30 Skunk, broad 10@ 15 Gray Fox 60@ 90 Marten, yellow 75@1 00 Pisher 4 00@8 00 Otter 6 00@8 00 Bear 5 00@12 00	G, H. Walbrink, Allendale.	and \$2 \$ bbl.	TRUG STORE FOR SALE in Grand Rapids.
	Appleton A, 4-4 8 Indian Orchard, 40. 84	Red Cross10 Phœnix B 101/2	Gray Fox	Jas. Toland, Ross.	Seed Potatoes – White Star, \$1; Selected	DRUG STORE FOR SALE in Grand Rapids, for \$2,500 or invoice. Owner has other business. Address Hazeltine, Perkins & Co.,
	Boston F. 4-4	Social Imperial16 Phœnix XX15	Fisher		Burbanks, 50c.	Wholesale Druggists, Grand Rapids, Mich.
	Continental C, 4-3 734 Lyman B, 40-in101/2		Otter		Timothy—Choice is firmly held at \$1.50@ \$1.75 \ bu.	
	Continental D, 401n 8% Mass. BB, 4-4 0%	MILLINERY GOODS.	Otter	Late Furniture Gossip.	Vegetable Oysters-50e & dozen bunches.	RARE CHANCE to purchase a first-class Livery Stock including one of Cunning-
	Conestoga D, 7-8 51/2 Nashua R, 4-4 73/4	J. J. Van Leuven quotes as follows:	Deer skins, gray and long haired 12@ 25	IT IL & Transis' formiture store of Horson	Wheat—Local dealers are paying 82@88c	ham's best hearses. Will take as part payment good improved farm property. Will sell or rent barn and grounds. The best location in the best livery town in the State. Address, P. O. Box 318, Big Rapids, Mich.
	Conestoga G, 30-in. 61/4 Nashua O, 7-8 71/4	HATS.	Beaver, clean and dry # 15	Hall & Lewis' furniture store at Hersey	₩ bu. for No. 2 and 92@95c for No. 1.	good improved farm property. Will sell or
	Dwight X, 3-4 6 Newmarket N 124	Cantonsper doz 2 25@ 3 00	prime in proportion.	was burned on the 25th ult.		rent barn and grounds. The best location in
	Dwight Z, 4-4 7 Pepperell R, 4-4 7	Milans	Tallow 6@ 6½	The I needly Furniture Co. has added to		O. Box 318, Big Rapids, Mich.
	Dwight Star, 44 7% Pepperell 0, 7-8 6½	Superfine Milans		its line of pillar extension - tables four new	" Brinnun of interesting business items.	
	Enterprise EE, 36. 5% Pocasset C, 44 7	Chip 5 00@12 00		patterns.	From the Sparta Sentinel.	MISCELLANEOUS.
	Great Falls E, 44 7 Saranac R	BLACK CRAPE.		A company has been formed at Sherwood	THE MICHIGAN TRADESMAN reaches us	COOD SECOMD-HAND SAFE wanted at this
	FINE BROWN COTTONS. Appleton A, 44 8 Indian Orchard, 40. 84. Boott M, 44 74 Indian Orchard, 30. 8 Boston F, 44 8 Iacconia B, 74 16½ Continental C, 4-3 7½ Lyman B, 40-in 10½ Constoga D, 74 7 Mass. BB, 44 74 Conestoga D, 7-8 5½ Nashua E, 40-in 9 Conestoga G, 30-in. 6½ Nashua R, 44 7½ Dwight X, 34 6 Newmarket N 7½ Dwight X, 74 7 Pepperell E, 39-in 7½ Dwight Star, 44 7½ Pepperell R, 44 7½ Dwight Star, 44 7½ Pepperell N, 34 6½ Enterprise EE, 36 5½ Saranac R 7½ Indian Orchard, 47% Saranac R 9 Indian Orchard, 47% Saranac B 9	Samuel Courtland & Co.'s brand.	DELINQUENT DEBTORS.	to engage in the manufacture of extension	this week enlarged to an eight page paper	G OOD SECOMD-HAND SAFE wanted at this office. Must be cheap. Address, stating
	Indian Ofenard, 11 7/21	4-4 per yard 50@ 75	DEFINATENT DEPICTO.		and is as usual brimful of interesting busi-	size and price.
	Farmers' A, 44	4-4	Falmouth	table slides.	ness items.	50 CHROMO CARDS 10 cts. Address W. D. Hollister, Grand Rapids, Mich.
120	Amoskeag, Persian Johnson Manfg Co,	5-4	John Koopman writes: I like the plan of	Henry S. Holden has gone East on a busi-	ness nems.	JU Hollister, Grand Rapids, Mich.
	styles	5-4	your Dead-Beat List and think if followed up by	ness trip for the Luther & Sumner Manu-		1 0 0 1 70
	Bates	6-4	all dealers it would prove a protection to the	facturing Co	Calkins Bros., wholesale and retail dealers	
	Glasgow checks 7 Slaterville, dress	RIBBONS.	trade. I submit the following:	Chas. W. Jones, of Widdicomb Furniture	in gun goods and fishing tackle. Agents for	
	Glasgow checks, f'y 7½ styles	Satin and GG, all silk, extra heavy, all colors.	Andrew G. Larcom	Co., has returned from an extended Southern	gun and blasting powder, fuse, etc.	Contract of States and the second states of the second states and
	roval styles 8 White Mfg Co, fanc 8	No. 4	Jas. McGarvey, moved to Clio 4 13	and Eastern trip.		NOTICE IS HEREBY GIVEN that sealed bids
	Gloucester, new White Manf'g Co,	No. 7	Wm. Smeade [a smooth city-tongued	D lie needs an discussing the project	"Found a Cood Field "	will be received for the entire assets of the es-
	Standard	No. 9	rogue] 1 74	Benaire people are discussing the project	"Found a Good Field.	until the 15th day of April, 1884. Full informa-
Sec. 1	Lancaster	No. 12	John Gardner 3 00	of forming a \$50,000 company to manufae-	From the Charlevolx Journal.	tion can be obtained by an examination of the
	Langdale	Second quality, all colors.	Wm. F. Smith [a thorough dead-beat. Is	ture the Harriman patent table.	The Grand Rapids TRADESMAN evidently	will be received for the entire assets of the es- tate of D. R. Stocum, of Rockford, Michigan, until the 15th day of April, 1884. Full informa- tion can be obtained by an examination of the schedules in the County Clerk's office and from the undersigned at the store in Rockford. Two hundred dollars must be deposited as an evi- dence of good faith, and it will be returned at - once if the bid is not accepted. The right is reserved to reject any or all bids. Bockford, March 29, 1884. NEAL MCMILLAN, Assignee.
	WIDE BLEACHED COTTONS.	No. 4	or has been residing at Vogel Center] 10 41	H. O. Lange has retired from the firm of	found a good field. It started six months	hundred dollars must be deposited as an evi-
	Androscoggin, 7-421 [Pepperell, 10-4271/2	No. 5	Eugene W. Larcom 3 50	Truesdell, Lange & Co., furniture dealers at	ago as a six-column folio, and its second en-	dence of good faith, and it will be returned at .
	Androscoggin, 8423 Pepperell, 11-4321/2	No. 7	The former has moved to Lake City and left	Muskegon A. C. & L. Truesdell will con-	lagement makes it a six-column quarto, with	reserved to reject any or all bids.
A.L.	WIDE BLEACHED COTTONS. Androscoggin, 7-421 Pepperell. 104271/4 Androscoggin, 8-423 Pepperell. 114221/2 Pepperell, 7-420 Pequet, 7-421 Pepperell, 8-422/2 Pequet, 8-424 Pepperell, 9-425 Pequet, 9-421/2	No. 12	the above account, open besides several others	timus the business	a good advertising patronage	Rockford, March 29, 1884.
	Pepperell, 9-425 Pequot, 9-4	No. 16 1 10	in this vicinity.	tinue the business.	a Bood autorname pationage.	NEAL MCMILLAN, ASSignee.
1. Start		the second s			A second s	

PROMPT PAYMENTS.

How Such a System Works to Advantage-Disadvantages of Slow Payments.

"The points you made last week on the question of prompt payments cannot be emphasized too strongly," said a Canal street and every time a woman goes to a store for confectioner a day or two ago. "Retailers 25 cents worth of anything she expects a frequently allow thirty day bills to mature half dozen cards of different design. For for the amounts due, thinking that one such such things." case will not make any difference with the work much injury, but fifty or one hundred nunciation. delays at a time sometimes cause serious inconvenience. With Eastern jobbers and city dealer, "for I consider the men who dismanufacturers 30 days mean 30 days and 30 seminate picture cards public benefactors. days in New York at that. It is not enough Aside from a discussion of their merits as an that the bill be paid here on maturity, but advertising medium, I hold that they have culthe remittance must reach the house the day tivated a taste for better things. They are it is due. No such cast iron regulations are bright, and generally cheerful, and bring joy quently and too heedlessly. Orders from such men are always the last to be filled, and we are not over careful to shade prices, knowing as we do that the parties are not sharp pay, and therefore should not be close buyers.

"I wish you could impress on the mind of every slow-paying retailer the penalty the pied by the thousands who have known betjobber pays for not meeting all bills prompt- ter days." ly," said a prominent wholesale groceryman. "When we first started in business a few years ago we did not understand the necessity of remitting for sugar bills two or three unreal. They are bits of bright color. The days before maturity, and as a consequence not sell us. The broker here wrote the that the color of one does not match well house stating that the failure to get the remittances there on time was an oversight, and that it should not happen again; but lesson in art to the wife or daughter or son, the house replied that one breach of their or all three, of a hod carrier, perhaps. Culstant suspicion, and that the custom of the trade compelled them to decline any further free tea store advertisements, the housebusiness from that source. All remonstrance was in vain, and the only consolation is that we are not the only house in the same boat at this market.

our trade as that, and there was an understanding among the jobbers here, so that we would act in common. Would not half the retailers rise in a body, and remonstrate against such an arbitrary system of credits? Of course it is not advisable to establish any such expedient here, but a knowledge of the regulations to which the jobbers are obliged to conform may serve to make the retailers a little more careful to consult our interests as well as their own convenience."

"Your reference to the advisability of meeting all bills promptly finds a parellel in my own business practice," said a prominent produce dealer. It frequently happens that I have orders for more goods than I happen to have on hand. 1 then look over the orders, and select out those from prompt-paying customers, leaving the others unfilled, sometimes for days. And occasionally when they are filled, it is because I have some secondclass stock that cannot be disposed of to advantage to the best class of customers. The man who is slow in paying his bills cannot complain if I charge him a round price for inferior goods, and there seems to be a mutual understanding that both parties are to goods and the other in the matter of credits." "A I understand the term," said Mr. Minchener, the Detroit manager of R. G. Dun & Co's Mercantile Agency, who was in is not also a banker, unless he choses to constitute himself such. There is no reason why he should go outside his legitimate field and extend almost unlimited credit to concerns in Detroit which make a practice of carrying their customers, charging them 7 are looking for locations in our midst. per cent. for the use of the money; but if the same money was invested in goods and turned over and re-invested, there is no reason why it should not bring them in far better returns. I see no reason why the retailer should make the jobber his banker, and am at a loss to understand why the jobber allows himself to do double duty in this respect."

a fresh arrival of picture cards and bright chromos. "They are the curse of trade. Every child in town constitutes itself a committee of one to make the rounds of the stores every day on a begging expedition,

A city dealer happened to be in the store jobber. One case of the kind would not at the time, and overheard the vigorous de-

"I beg leave to differ with you," said the required of the retailer, but some of our cus- to the hearts of many a poor child and even somers impose upon our good nature too fre- to older people with young hearts. The seamstress gets a chromo at the tea store to take the place of the shadow she used to thank for falling on the bare wall. A chromo is much more exhilarating than a shadow. People who go into the rooms occupied by the very poor find the walls less repulsive than formerly. Especially is this true in rooms occu-

> "But how can an unreal picture cultivate taste?" asked the outside dealer.

"Indirectly, of course. Suppose they are housewife and the children arrange them on of Seed Corn, both Yellow soon found that one of the refiners would the walls. Pretty soon some one notices Dent and the Yankee, or with its neighbor. A re-arranging follows with an improved effect. That has been a offer to the Trade. We rules subjected the party making it to in- tivation has begun at the roots. You will test and warrant it to see the result in the next generation. From keeper is lead to admire cheap chromos, and from chromos finally turn to paintings and STORE, Grand Rapids. engravings, and in the course of time the latter succeed the imitations of works of "Now, suppose we were as severe with art. In my opinion, the picture card's chief mission is among the poor, and is fulfilling H. WALSH & SON.

its mission beautifully and effectively."

Rockford Business Points.

From the Register. Never were prospects better for Rockford taking a big boom than they are this spring.

E. B. Lapham is getting ready to build on his lots on Main street. His building will be 24x60 feet, two stories in height, and veneered with brick.

James Colby expects to open a grocery again in the room now occupied by Robt. Carlyle as soon as vacated by him, which will probably be about the last of April.

Mr. George Blakeley, who has been in the All Ducks and Stripes Kept Constantly on Hand. drug store of B. N. Pettingill since before it was sold by R. V. McArthur to the present owner, has gone to Fife Lake, to take charge of a drug store there which has been purchased by his brother, Mr. C. E. Blakeley, of Coopersville.

The foundation will be commenced immediately for J. Colby's new block, which will probably be the largest that will be put up in town this season. It will be 42 feet front by 70 feet deep, two stories high, and be imposed upon -one in the quality of the will be veneered with brick. It is to contain two store rooms below. Such a building as this more than replaces five or six of some of those destroyed by the fire. The coming year will be a booming one for Rockford; all outward and external apthe city several days last week, "the jobber pearances point directly toward it, and internal signs and appearances are favorable. Business in all branches begins to pick up and the people generally are settling down into a spirit of confidence that dull times his customers, thus usurping the business of will soon be a thing of the past; property is the country banks. There are a number of changing hands, real estate is moving more briskly than for many years, and new comers

The Picture Card as an Educator. "These things are a nuisance and should be abated," said an outside dealer at a cer-tain jobbing house the other day, pointing to for her day, pointing to for her day, pointing to

WHOLESALE DRUGGISTS.

and several days to elapse before they remit for the amounts due, thinking that one such such things." 42 and 44 Ottawa St., and 89, 91, 93 and 95 Louis St., Grand Rapids, Mich.

IMPORTERS AND JOBBERS OF

Medicines, Chemicals, Paints, Oils, Varnishes, Glassware,

And Druggists' Sundries. Also Manufacturers of

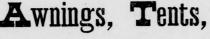
Fine Pharmaceutical & Chemical Preparations.

CORN SEED

We have a choice stock Eight Rowed, which we have given it a thorough grow. Send for Samples and Prices to THE SEED W.T. Lamoreaux, gent.

Holland, Mich., Wholesale Dealers in Clover, Timothy Seed and Ground Oil Cakes





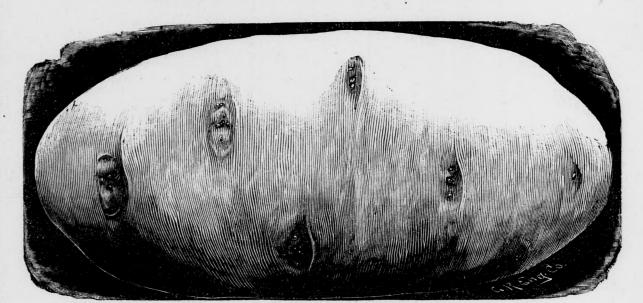
Horse, Wagon and Stack Covers, Flags, Banners, Etc.

73 Canal Street. GRAND RAPIDS, - MICHIGAN.

Send for Prices.

LER IENIM Successor to H. M. Bliven, -WHOLESALE-

THE "WHITE STAR"



POTATO

To Gardeners and Farmers.

About two years ago, Mr. Marshall Buchanan, Postmaster at Ensley, Newaygo County, Michigan, sent to D. M. Ferry & Co., the well known seed firm of Detroit, for one-half bushel of the celebrated White Star potatoes, for seed purposes. The potatoes were procured, and planted by the undersigned, and the result was one gratifying beyond measure. The second planting yielded 7,000 bushels of as fine potatoes, for size, color and quality, as were ever seen in the State. They were pronounced by all who tried them of the very finest flavor.

YIELDING FAR BETTER THAN ANY OTHER VARIETY KNOWN

o this section of the country, never troubled with blight, and very seldom showing a bug of any sort. Such is the universal testimony to this section of the country, never troubled with blight, and very seldom showing a bug of any sort. Such is the universal testmony as to the merits of the White Star Potato, all agreeing that they have never met its equal for endurance, productiveness, and fine eating qualities. All farmers and gardners are interested in these facts, and all who have seen the White Star Potato, and tested it, are united in its praise, and others will find it to their profit to make inquiries. We are now making a sbecialty of handling this splendid potato, and are prepared to supply patrons at a price which, a reference to YSTERS

1.4

McIntyre, the Bible Student.

No one who has the slightest acquaintance with John McIntyre would suppose that he was "up" on Biblical incidents, but a recent dinner party in Walker township developed the fact that he was posted-on one subject. at least. One of the ladies present was complimenting him on his superior gifts as an entertainer, and reproaching him for absenting himself from home for such long periods.

"We all want to see more of you," she declared; "you ought really to let us lionize the mercantile business." you a little."

"My dear madam," replied the suave and burly traveler, "I never heard of but one man who was not completely spoiled by being lionized."

"Who was that?" asked the lady. "The Prophet Daniel," responded John.

New Town in Gratiot County.

A North Star dealer writes: "We have founded a town at the center of North Star HAND OR MACHINE MADE POTS FOR township, for which we have not yet selected a name. It will be on the line of the T., A. A. & N. M. Railway, and as the sur-Sold at Manufacturers' Prices. Send for Price List at once for the Spring Trade. roundings are favorable, the prospects are excellent for a flourishing little town."

Good Words Unsolicited.

J. J. Bowen, grocer, Ovid: "We like it very much."

J. E. Rice, general merchandise, Coopersville: "I consider it a very worthy sheet." Jorgensen & Hammingsen, general dealers, Ashland P. O.: "Like the paper very much."

Cole & Stone, proprietors Paw Paw Shirt HLAY Factory, Paw Paw: "We cannot get along without it."

I. Foust, general dealer, Wexford: "I think the paper is just what every business BLUINGS, ETC. man needs."

Dr. D. W. McConnine, drugs and groceries, Wexford: "I think it well worth the money, and every tradesman should have the paper." S. M. Scott, general dealer, North Star: "A very valuable paper. It is a 'boon companion to me, and I appreciate its value in

GRAND RAPIDS

MANUFACTURED FOR

H. LEONARD & SONS

GRAND RAPIDS, MICH.

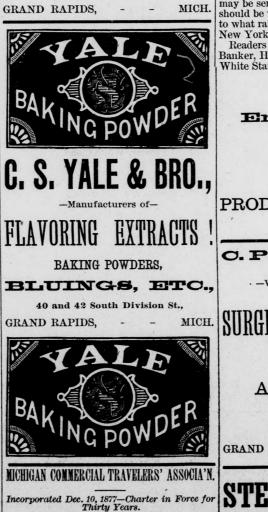
SALE BY THE PACKAGE OR RE-

PACKED TO ORDER.

Pots 🗄 Hanging Vases

Agent for Farren's Celebrated "F" Brand Raw Oysters.

117 MONROE STREET,



LIST OF OFFICERS:

President-RANSOM W. HAWLEY, of Detroit. Vice-Presidents-CHAS. E. SNEDEKER, Detroit; L. W. ATKINS, Grand Rapids; I. N. ALEXAN-DER, Lansing; U. S. LORD, Kalamazoo; H. E. MEEKER, Bay City. Secretary and Treasurer-W. N. MEREDITH, Detroit.

Secretary and Treasurer-W. N. MEREDITH, Detroit. Board of Trustees, For One Year-J. C. Pon-TIUS, Chairman, S. A. MUNGER, H. K. WHITE For Two Years-D. MORRIS, A. W. CULVER.

all seed catalogues and the regular price lists, will show to be a great reduction from the ruling prices. We make this liberal offer to

patrons: We will furnish the White Star Potatoes at the rate of \$1.00 per bushel, and will allow a liberal discount to dealers. We will also furnish, at cost prices, all barrels sacks or bags, or patrons may send their own, adressed to Ensley & Son, Maple Hill, Mich. Orders may be sent to either Ensley & Son, Ensley Postoffice, Mich., or to O. W. Blain, General Agent, Grand Rapids, Mich. All addresses should be written out plainly, to prevent mistakes. Patrons should also furnish us with their names and postoffice addresses, and state to what railroad station they wish to have their shipments made. Orders will be filled promptly, and must be accompanied by the money,

New York draft, money order, or registered letter. Readers are cordially invited to refer to Marshall Buchanan, Postmaster at Ensley, Mich; C. J. Burtch, Postmaster, and N. W. Mither, Banker, Howard City, Mich., for the truth of all of the above statements regarding the superior quality and extraordinary yield of the White Star Potatoes. We warrant these potatoes, all that has been represented, and true to name.

