VOL. 4.

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GRAND RAPIDS, WEDNESDAY, FEBRUARY 2, 1887.

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153

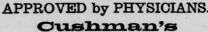
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We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired. Spring Chicken, Moxie and

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MENTHOL INHALER the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhaler-tube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells freadily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CIRCULARS and TESTINOVILLS address H. D. Cushman, Three Rivers, Mich. Trade supplied by H. D. Cushinan Drug Co., G'd Rapids, Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago.



Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.



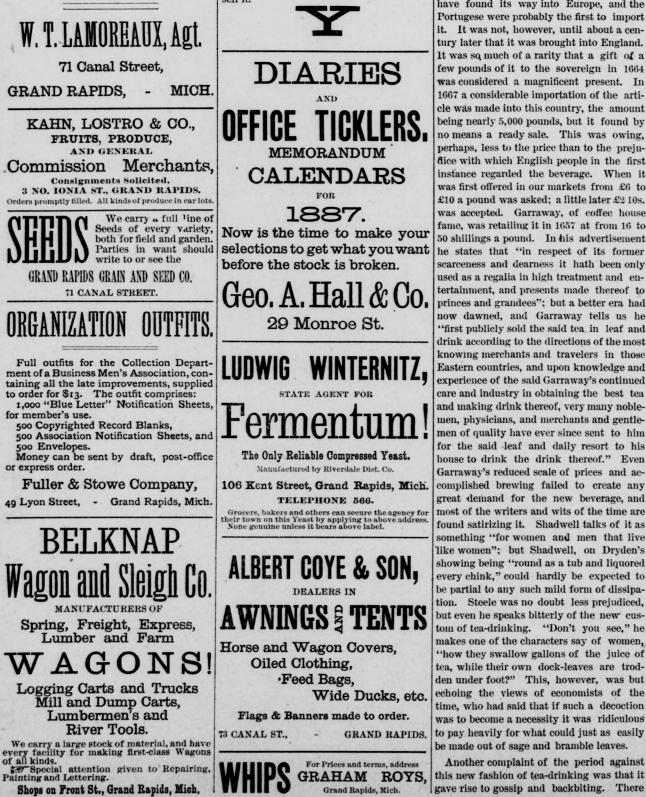




Muzzy's Corn Starch for table use, is per-fectly pure, is well prepared, and of excel-lent quality.



use, is the very best offered to the consumer. All wholesale and retail grocers sell it.



1735 finding fault with ladies "who make Some Facts About Its Legendary and Literary History.

From Leeds Mercury ducts of their long-arrested civilization they give what to them is a comparatively modthe origin of the article to a myth. They

TEA

ma, a prince of high principle and great Johnson came to the rescue, among others. piety, landed among them and gave up his and boldly confessed himself "a hardened life wholly to devotion. He entered no temple, but, living in the open air, gave day many years diluted his meals with an infuand night to prayer and the study of God's sion of this fascinating plant, whose kettle works in nature, his aim being to so purify has scarcely time to cool; who with tea his life that in the end he would become absorbed into the divine presence. He had an mid-night, and with tea welcomes the mornidea that if he could only conquer sleep so ing." When we get to Colley Cibber we

his mind might be forever alive to the im- find the beverage apostrophized in this fashpressions and scenes around him, and in ion: "Tea, thou soft, thou sober, safe and constant meditation on the unseen, the sub- venerable liquid; thou female, tongue-runlime purpose he had before him would ning, smile smoothing, heart-opening and surely be attained. The weakness of the flesh, however, was too much for this enthusiast. Worn out by his protracted vigil, life." Waller has the lines: he at length fell into a profound slumber; but instead of waking up with a sense of

comfort and refreshment, it was in shame and humiliation that he opened his eyes. and in an agony of grief over his failure to keep awake he took a knife and cut off the offending eyelids. Returning after a time to the spot where this extraordinary penance was performed, he was amazed to find that the eyelids had taken root and developed into fragrant and beautiful shrubs. He plucked some of the leaves and eating them felt like a man transformed. A new joy possessed his mind, a new courage animated his body; he had found an elixir that conquered sleep, and made persistent watchfulness a certainty. It was in this fashion, say the Chinese, that the tea plant came into existence. The story is not so meaningless as it appears on the surface. Apart from its spiritual significance, we see in the legend that from an early period tea was regarded as a preventive of drowsiness; and this, indeed, is the recommendation given to it by those Jesuit fathers who are sup-

posed to have been the first Europeans in China to make use of the plant. We do not find mention of tea in litera-

ture earlier than the sixteenth century. Certain Italian writers who, flourished then, Cowper, describes it as "a delicate juice which takes the place of wine, and is good have found its way into Europe, and the it. It was not, however, until about a century later that it was brought into England.

their tea-table the mart to dispense scandal and attack reputations," and later we have a writer in the Connoiseur bewailing the It is curious that while the Chinese claim loss of time and the profanation of the Sab- the leaves must necessarily be subjected for three inches thick. The great advantage of remote antiquity for nearly all the pro- bath consequent upon Sunday-evening teadrinking. The beverage had by this time become pretty much a favorite at social ern date for the introduction of tea into the gatherings throughout the country, and nei-Celestial empire. And even then they trace ther the economists nor the wits could faction of knowing that, while tea is now ous rooms. By merely turning a valve, counteract what was quickly becoming a tell us that about the beginning of the sixth popular demand. Besides, tea had its fallen off in quality. century in our present reckoning, one Dar- champions as well as its detractors. Dr.

and shameless tea-drinker, who has for amuses the evening, with tea solaces the wink-tipping cordial, to whose glorious insipidity I owe the happiest moments of my

The Muse's friend, tea, does our fancy aid, Repress those vapors which the head invade, And keeps the palace of the soul serene, Fit on her birthday to salute the queen.

Nor should Cowper's delightful home picture be forgotten in this connection:

Now stir the fire and close the shutters fast Let fall the curtains, wheel the sofa round: And while the bubbling and loud-hissing urn Throws up a steamy column, and the cups That cheer but not inebriate wait on each. To let us welcome peaceful evening in.

The question seems to have very early arisen in the use of tea, as to the amount of the infusion which one might safely take. Several medical men have pronounced it not only safe in itself, but as conducive to health; and a Leyden physician, writing in 1671, commends it as a panacea for almost every ailment, and does not think that 200 cups daily would be too much for even a moderate drinker. This, however, was interested testimony, the physician in question having, it is said, been bought over for the purpose by the Dutch East India Company. At the same time, there have been tea-drinkers whose appetite for the beverage was virtu-

ally insatiable. It was not unusual for Robert hall, the divine, to swallow twenty cups at a sitting. To Johnson, as already indicated, the beverage never came amiss. There speak of it, and one of them, anticipating is a story in which Sir Joshua Reynolds is credited with reminding him that he had just drunk eleven cups. "Sir," said Johnson, "I for health and sobriety." Tea must then did not count your glasses of wine; why as family expenses are concerned, is far should you number my cups of tea?" Then Portugese were probably the first to import he playfully added, "If it had not been for your remark, I should have released the lady from any further trouble; but you have re-It was so much of a rarity that a gift of a minded me that I yet want one of the dozen, few pounds of it to the sovereign in 1664 and I must ask the lady to round up the numwas considered a magnificent present. In ber." The story does not end here, for we 1667 a considerable importation of the arti- are assured that, as Johnson was sipping cle was made into this country, the amount his twelfth cup, he told how, on one occabeing nearly 5,000 pounds, but it found by sion, being invited to a party to be made a

is a letter in the Gentlemen's Magazine for quality of tea never leaves China; it is too the small pipes at a temperature of 10° precious a commodity there. Besides, to en- Fahrenheit. The mechanical appliances joy tea in its choicest flavor it must be used would make thirty tons of ice per diem if when perfectly fresh, and this freshness is used for that purpose. Some of the pipes impaired by the drying processes to which are continually sheathed in a coating of ice export. The effect of competition, however, our method over ice is that the temperature upon the Chinese merchant has had the ef- is constantly under the immediate and absofect of making him more careful in the "sort- lute control of the manager, and different ing" of the article, and we have the satis- temperatures can be maintained in the varicheaper than ever in England, it has not which regulates the flow of the brine, we

You'd Better Pay as You Go. Emily S. Bouton in Toledo Blade.

It is a very convenient thing to have a standing account at a store, where you can go at any time, order what you please and have it charged, without the worry of having to consider whether you have enough money in your purse to pay for it or not, but it is also true that these items, small though they may be, mount up with appalling rapidity into a sum that always surpasses expectation. Besides this, the very 30,000 boxes of cheese. Different commobest calculators, and those who generally dities demand different degrees of heat and use a wise economy, buy things in this way which they could easily do without, did they required; for tobacco not less than 45° take the time for reflection, which cash pay- Fahrenheit. Fish must have not above 20° ments would often compel. It is so easy, when an article that seems at the time de- The egg rooms need 38 to 40°, and fur sirable is seen, to order it sent and charged for, that temptation overcomes the buyer, moths and other insects. Pears demand before the strength which comes from looking at the matter on all sides enables her to resist the impulse to buy. Often purchases We have frequently more than \$4,000,000 are made in this way, and regretted, while something that was far more necessary

must, in consequence, be gone without. Merchants understand that a great deal more is likely to be bought where there is a where. Ice is used there simply because running account than when cash is paid some persons fear that the butter may be down, which explains their readiness to flavored with the ammonia. This would be trust those whom they have reason to be- utterly impossible. But if they prefere ice lieve will pay what they honestly owe. The they can have it." excess will, in nine cases out of ten, more than compensate for the loss of interest upon the outstanding sums, though there is no question but that they sometimes lose large mounts by the failure of individuals, through misfortune, sickness, death or deliberate rascality, to discharge their debts. Of course, there are very many women who annot control this matter. Their husbands are the treasurers and dispensers of the family finances, and cash payments are impossible without the masculine approval. They see the matter only in the light of diamond cut diamond. Their customers make them wait for their returns, why should they not proceed in the same way? Nor can they be made to see, even from a selfish point of view, that the pay-as-you-go system, so far cheaper in the end, to whatever extent it can be made practicable. And, truth to tell, it would be far easier in most cases to carry it out than they will acknowledge, even to themselves.

The women, however, who can command the money, and those who earn their own living, will be far wiser to adopt the rule of buying nothing, which they cannot immediately pay for, or for which the money no means a ready sale. This was owing, lion of, he had his revenge by swallowing is at their command in a future so near as charged week after week with the expectation of settling it in a time which may find them in a position that will render the payment a most difficult matter. Uncertainty is an element entering very largely into this life, and those people who have the fewest odds and ends floating out, to become tangled at some inopportune moment, have generally the greatest measure of happiness. A little self-denial in the present may save you a large portion of discomfort in the future; for to the thoroughly honest person, that one who means to deal fairly by his kind, a debt that cannot be paid is an everpressing nightmare.

can get a temperature from 10° to 45° Fahrenheit. We have a method of ascer-

taining the temperature of any room at a given time by the use of the tele-thermometer and its registering dial, which cannot be manipulated or doctored, but which tells the unadulterated truth.

"If a patron is afraid of taking cold by stepping on a summer's day from an outside temperature of 90° Fahrenheit, he may simply look at the register and see the exact degree of cold to which his goods are subjected. In one room there is space for cold. For dried fruit 40° Fahrenheit is Fahrenheit, and butter from 36 to 38°. calls for 40° to prevent the breeding of 34, ° and lager beer will not be satisfied with a higher temperature than 36° Fahrenheit. worth of goods in store. Twelve elevators are in use. We take no fibrous goods, such as cotton. The risks of fire are too great. We have ice store-rooms for butter else-

The Country Store. From the San Francisco Chronicle.

Did you ever glance through a country or suburban "general store." When the usual economical man, whose taste does not run to the plow, the rather gentle and unambitions gentleman, with the pretty blonde wife and a new baby every year, looks around in a quiet spot to see what he can bring into the village for a little capital to sell at a moderate profit, he sees the limits of every special article except whisky, and he goes in for everything. Of course he has school books, some of them rather out of date, but still full of questions and answers and figures and facts. Toys he must have, and here and there you will find the transparent slate, the brilliant top, the puzzle of last century, the old, old figures that we-if you are old enough to be included-were brought up to consider the height of ingenuity, the acme of entertainment. You will find candies in bottles, made on old principles and healthy to eat if pasty to look at. There may be flies in the bottles, but with ingenious youth they pass for cnrrants, and once in a while the storekeeper comes across a drummer who sells him a lot of old, faded perhaps, less to the price than to the preju-twenty-five cups of tea, and not treating his to make it a certainty, than to have things birthdays of the past, and breaks up the village with the sensation. Then you'll find slate pencils. They have but little faith in the comprehension of their customers, these country storekeepers, and so they always tie the pencil to the slate so that there can be no mistake. Stacks of picture books of a pattern the city kid would turn up his contemptuous nose at, will be found in kind of boxes or mangers all bundled up together. and sold, apparently by their thickness. Balls of twine, Bohemian glass inkstands of cheap price; note paper with fashions in crests and monograms, and things that have passed into limbo; lead pencils that have "job lot" written all over them; motto lozenges, with the mottes half melted away: all sorts of toys and useful things in thin One of the branches of business which metal and painted wood, and the open-eyed has of late taken on large proportions is cold child wanders through the place as if it were in fairyland. storage, or refrigerators to preserve dried

dice with which English people in the first hostess to as many words. instance regarded the beverage. When it

The right method of preparing tea for was first offered in our markets from £6 to drinking was not, at first, easily understood. £10 a pound was asked; a little later £2 10s. The Chinese say that we have not mastered was accepted. Garraway, of coffee house the secret yet; but we have, undoubtedly, fame, was retailing it in 1657 at from 16 to improved upon the instructions left by an 50 shillings a pound. In his advertisement authority in the last century, whose advice was either to boil and drink the liquid when scarceness and dearness it hath been only the leaves settled to the bottom, or steep the used as a regalia in high treatment and entea over night in cold water and boil in the tertainment, and presents made thereof to morning before drinking. Crude as this sysprinces and grandees"; but a better era had tem was, it was preferable to boiling the now dawned, and Garraway tells us he leaves, and then eating them with butter, "first publicly sold the said tea, in leaf and pepper, and salt, as was done in some coundrink according to the directions of the most try places in ignorance of the proper use of knowing merchants and travelers in those the plant. There is reference, also, to a cus-Eastern countries, and upon knowledge and tom, in the last century, of first serving the experience of the said Garraway's continued

tea in liquid form, and then spreading the care and industry in obtaining the best tea leaves between thin slices of bread and butand making drink thereof, very many noble ter, and eating them as a delicacy. men, physicians, and merchants and gentle-The distinguishing names for tea are not men of quality have ever since sent to him expressive, as is generally supposed, of parfor the said leaf and daily resort to his

ticular varieties of the plant. They relate house to drink the drink thereof." Even chiefly to the conditions under which the Garraway's reduced scale of prices and acleaves are picked. The principal black teas complished brewing failed to create any are bohea, congou, souchong and pekoe; great demand for the new beverage, and while green teas are known as hyson, twan-

most of the writers and wits of the time are kay, and gunpowder. Of the black varieties found satirizing it. Shadwell talks of it as pekoe stands first, and of the green, gunsomething "for women and men that live powder has the preference. The pekoe conlike women"; but Shadwell, on Dryden's sists of the buds and very young leaves, and showing being "round as a tub and liquored is gathered early in the spring. The souevery chink," could hardly be expected to chong is the result of the second picking, be partial to any such mild form of dissipawhich is made about the beginning of May. tion. Steele was no doubt less prejudiced, Congou is the name given to the third pickbut even he speaks bitterly of the new cusering, and bohea is a late leaf. Of the green tom of tea-drinking. "Don't you see," he teas, hyson is a gathering of tender leaflets, makes one of the characters say of women, and gunpowder is a selection of hyson. The "how they swallow gallons of the juice of twankay is the last crop of the season. tea, while their own dock-leaves are trod-China continues to be the principal source den under foot?" This, however, was but of the English supply of tea, although we echoing the views of economists of the time, who had said that if such a decoction was to become a necessity it was ridiculous to pay heavily for what could just as easily

now import largely from Assam and India, also. In the United States, the Japanese variety is at least as extensively used as the Chinese. The fact that other places than the Celestial Empire now cultivate the tea tensely cold and is passed in pipes throughbe made out of sage and bramble leaves.

Another complaint of the period against plant is a benefit to the consumer, not only out the system of rooms. The tanks are across the table at Merritt. "I heard Cora this new fashion of tea-drinking was that it in a larger supply of the article, but also as lined with galvanized iron and are complete- say that Mr. Merrit didn't know beans, so gave rise to gossip and backbiting. There a protection against adulteration. The best by water-tight. The ammonia comes from I put a few in his coffee just to test him."

Cold Storage. From the American Analyst.

Too Late for Co-Operation. From the Workman.

"I used to believe in co-operation a good deal more than I do now," said an employer of labor, a man who had worked up from the bench, to the writer not long ago. "When I started this shop I wanted to make it co-operative. I made the men an offer to lay aside a portion of their wagesthey were receiving the highest current rates-as a fund to use in the business. It was no go, they wouldn't do it. They wanted to get their full pay, whether I got anything or not. I took the risk alone. I made the fight without their help. I won, and now I propose that they shall get their wages, as they have done, and I'll get the profits, and they've no reason to growl about it. either."

He Knew Coffee Beans.

"Have you been doctoring this coffee, ed into small pipes running into large tanks Johnny?" asked old Brown, smacking his lips in a suspicious manner.

"Yes," confessed little Johnny, looking

were obtained: "In our forty-eight cold storage rooms," said he, "we have more than fifteen miles of distributing pipes. There are three

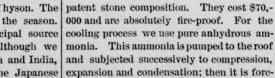
fruits, tobacco, fish, butter, eggs, furs, fresh

fruit, poultry, etc. One of the largest of

these concerns occupies a building 400 feet

square. In an interview the following facts

boilers, generating 300 horse-power. We use so much water that we have sunk an artesian well in our courtvard at a cost of \$3,000, and we get an unlimited supply of clear water without calling upon the city. The building is provided with automatic fire alarm wires and the doors have burglar alarms. All our partitions and floors are of



filled with brine. This brine becomes in-

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A JOURNAL DEVOTED TO THE Hercantile and Vannfacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, FEBRUARY 2, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-Fresident, S. A. Sears; Sec-retary and Treasurer, Geo. H. Seymour; Board of Di-rectors, H. S. Robertson, Geo. F. Owen, J. N. Brad-ford, A. B. Cole and Wm. Logie.

BY Subscribers and others, when writing to advertisers, will confer a favor on the pub-lishers by mentioning that they saw the adver-tisement in the columns of this paper.

A QUESTION AND ITS ANSWER.

BIG RAPIDS, Jan. 31, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-As a reputable merchant and am pleased at the way you treat those merthing is not clear to me-do you show such matters up in the hope that such publicaor do you "sit down on" the bankrupts through sympathy for the jobbing trade? I

in conflict with the jobber, and I trust you plan of action decided upon. will take no offense at my question. Yours, MERCHANT.

The readers of THE TRADESMAN will bear witness to the fact that "Merchant" is right in the statement that this paper "is always on the side of the retailer, when his interest comes in conflict with the jobber." The question he raises, however, strikes deeper, than jobber or retailer, inasmuch as it affects both classes of trade, and the whole commercial world as well. There are six great factors of commerce-the grower, the manufacturer, the broker, the jobber, the retailer and the consumer. Each factor is necessary to the other, and so long as each is content to take a moderate profit on the articles of necessity and luxury, as they pass from the producer to the consumer, he is doing a legitimate business and performing a duty to himself and the public. Whenever he allows the feeling of duty to surrender to the power of greed, the factor breaks the chain of commercial responsibility and does every other factor an injustice from which it is impossible to recover. The failure of the manufacturer compels the grower to make up his loss on subsequent sales, and the same condition is true all along the line. The failure of a consumer to meet his obligations compels the retailer to make up the loss on subsequent sales, and the failure of the retailer produces a corresponding result among the jobbing trade. Water will seek its own level, and just as surely will prices be governed by the losses occasioned through failure in any of the various branches of trade.

This explanation ought to be sufficiently explicit to set at rest any apprehension which may exist in the mind of "Merchant" relative to the motives which stimulate THE TRADESMAN in denouncing the failures of dishonest and reckless dealers. It is not the loss occasioned the jobbing trade that animates THE TRADESMAN, but rather a realization of the fact that such failure will result to the disadvantage of other dealers in the same line in the manner indicated. The efforts of THE TRADESMAN in bringing about a better system of retail collections and credits than is now generally in vogue is on a par with the policy in the di-

employed by any person, firm, company or corporation in said State for wages by the day, the week, the month or the year, be exempt in the sum of one dollar per day for every working day, to and inclusive of

twenty-five such days. 2. That it shall be lawful for any creditor in said State to institute garnishee proceedings against any married creditor in the

State aforesaid, who shall be a creditor for at least six days' labor for wages of any person, firm, company or corporation, as Ionia street. aforesaid, any claim for exemption to be based on the sum of one dollar per day, said days not to exceed, in any specific cause or action, the number of twenty-five, as herein prescribed.

3. That all acts relating to exemptions in favor of wage workers in Michigan, and that conflict with this act, be and the same are hereby repealed.

The points Mr. Kelsey makes against the present law seem to THE TRADESMAN to be irrefutable. For instance, the married

man who is paid \$25 per week, or \$1,300 per year, is practically uncollectable, while the man who earns \$30 per month, or \$360 a man who pays 100 cents on the dollar, I per year, is subject to the operations of the act. Such discrepancies do not seem to be chants who fail dishonestly or as the result of careless business methods. Only one in the nature of even-handed justice, and THE TRADESMAN trusts that the paper which Mr. Kelsey has now in preparation tion will serve as a warning to other dealers for presentation at the March meeting of the Michigan Business Men's Association am aware that your paper is always on the will treat the subject so thoroughly that the side of the retailer, when his interest comes measure he proposes will be adopted and a

Is the cash business conducive to cutting? That is the opinion of many merchants. The man who sets out to do a cash business must necessarily sell goods a little closer he can sell goods as low as anybody, and the result is a lowering of his prices to the basis of the cash dealer. The ready-pay merchant is then compelled to make another reduction, which the credit dealer again meets. A few reductions of this kind serve to destroy all the profit there is in merchan- the State has not yet been engaged. dizing. THE TRADESMAN is not willing to admit that a man doing a cash business

has any more incentive to cut that his credit neighbor, but such is the opinion of many merchants who have tried both ways of doing business.

THE TRADESMAN does not lay any claims to being a prophet, but it is ready to wager a year's subscription against a delinquent account that a certain groceryman on Muskegon's main street will make a disastrous failure before the flowers bloom in the spring. The man in question, besides being a libertine of the first water, is one of the most merciless cutters ever known to the trade. Many goods are sold below first cost, and the balance of his stock is not sold at a sufficient advance on cost to meet the unusual expenses to which he is subject.

THE TRADESMAN announced last week that the Michigan Business Men's Associa-

tion lacked but seventeen of having an even 1,000 members. Since that time Freeport has paid dues on four additional members, Reed City has sent in the dues on twentysix members. Charlevoix has remittled dues for twenty-five members and Allegan has qualified for auxiliary membership to the tune of twenty-eight members. This gives the State Association a total membership of the Chas. L. Brown grocery stock. 1.066.

The practice of giving gifts of glassware, etc., with articles of necessity is likely to ball in the drug and banking business. receive the attention of the Michigan Business Men's Association at its March meet- has engaged in the hardware business. ing. The custom is largely to blame for the rection "Merchant" refers to. Anything depth of degredation to which certain adul- Kline & Co. in the dry goods business. which tends to reduce losses to a minimum terated goods have fallen and THE TRADES- Bangor-LaBar & Secord, grocers, hav

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

F. C. Steglich & Co., jewelers at 132 Monroe street, are succeeded by F. C. Steglich.

L. D. Harris succeeds Harris & Marvin in the wholesale paper business on North

Wiley & McMullen have engaged in the fancy goods business at Morley. Spring & Co. furnished the stock. Detroit, through Thos. Ferguson.

Merritt Graves has engaged in the gro cery business at West Chester. Cody, Ball, Barnhart & Co. furnished the stock.

H. A. Portman has engaged in the grocery business at Benton Harbor. Bulkley, Lemon & Hoops furnished the stock.

Dr. A. E. Alden has engaged in the drug business at Howard City. The Hazeltine & Perkins Drug Co. furnished the stock.

and left. Adam Newell has engaged in general trade at Burnip's Corners. Cody, Ball, Barnhart & Co. furnished the groceries and Spring & Company the dry goods.

Chas. A. Coye has purchased the interest of his father in the awning and tent business of A. Coye & Son, at 73 Canal street, and will continue the business under the style of Chas. A. Cove.

S. A. Welling leaves to-day for Detroit, and Book-keeper Allen, who will follow ever cursed Ionia, Mason, or any other the fortunes of the new firm of Welling & Carhartt, leaves for his new field of action than the dealer who does a large credit bus- on Thursday. The goods have all been iness. The latter will usually assert that shipped, and everything will be in readiness to resume business at the other end of the line in about a week. L. R. Cesna will continue with the new house in Northern habits ought to warn the jobbing trade Michigan, Ed. Pike in Central Michigan and against selling him, but good business poli-A. M. Sprague in the Southern part of the cy seems to be too often disregarded in deal-State. A traveler for the Eastern part of ing with such characters.

AROUND THE STATE.

Adrian-Gilkey & Symonds, grocers, have sold out.

Detroit-Wm. H. Prittie & Co., druggists have sold out.

Ovid-E. D. Beebe succeeds C. Beebe in the drug business.

den & Anderson in the milling business Hubbardston-L. W. Robinson, general dealer, has sold out. H. B. Severance's stave and heading factory.

Williamston - W. E. Brown, variety lealer, has assigned.

Ovid-Ed. D. Beebe succeeds C. Beebe in the drug business.

Norway-L. J. Kimball, druggist and banker. has sold out.

Hazelton-F. F. Brewer succeeds R.

Moore in general trade. Charlesworth-Wm. Peacock. grocer and

lumberman, has assigned. East Saginaw-Barnhart & Freund, ba aar, are reported closing out. Kalamazoo-A. M. Munn succeeds Kindle & Munn in the crockery business.

East Saginaw-N. A. Randall, of the drug firm of Hubbard & Randall, is dead. Palms-J. P. Deegan & Co., general dealers, are reported to be closing out. Carson City-John H. Fowler succeeds B. Blair in the grocery business. Middleville-W. R. Young has bought

Manistee-Geo. Wieda succeeds Wieda & Colbjorsen in the grocery business. Norway-S. F. High succeeds L. J. Kim-Ashley-H. K. Bush, late of Hesperia. Hillsdale-Geo. J. Kline succeeds Geo. J.

Cheboygan-Frank E. Brackett, the Whitehall druggist, will remove his stock to this city about February 1.

S. N. Weil & Co., wholesale liquor dealers Ithaca-The Nelson & Barber Co. sucof Cincinnati. ceeded Nelson & Barber in general trade on

J. W. Lindsey succeeds Ned. H. Knight February 1. The paid up capital is \$40,000. as general representative for P. Lorillard & East Jordan-F. J. Cutter has purchased Co. in this territory. the confectionery business of S. Rose, and

will run a restaurant business in connecwholesale liquor dealers of Toledo, is in town for a few days. Shelby-Kohler & Hobby have engaged

E. P. Dana is now on the road for Phelps, in the grocery business. The stock was Brace & Co., of Detroit, taking the D., L. furnished by J. H. Thompson & Co., of & N. Railway as his territory.

The Gripsack Brigade.

Dr. C. S. Hatfield is now on the road for

A. A. Smith, Western Michigan repre-Freemont-Fenton & Forman, general dealers, have given a mortgage for \$2,400 Detroit, put in Sunday at this market.

to Lester J. Rindge, in trust for Grand Rap-Ned. H. Knight is now with the Ameriids creditors. Detroit creditors have since can Eagle Tobacco Co., of Detroit, having ing a note. attached, but the action is not likely to hold. severed his connection with P. Lorillard & Port Huron-The Globe Coffee Co. held Co. the first of the year. forth one week. The city council demand-

Charley Robinson is authority for the ed \$10 a day license; the company refused; statement that Dave Holmes contemplates firm? We only allow one to each firm. the company was arrested; the company engaging in the saloon business at Woodpaid; then the company packed its diamonds liquors of Fred. Cole in the name of John. Jackson-The wholesale grocery firm of

Rogers. Kellogg & Baker, which has been in busi-W. G. Hawkins--he of the elephantine ness for the past fifteen years, has been dis-

voice-has engaged in the manufacture and solved, Mr. Kellogg retiring. His interest sale of a patent leather collar and neck tie. has been purchased by M. W. Clark, who, which combines the advantages of ornamenfor the past three years has been with the tation and warmth. The device is a genu-Geo. T. Smith Purifier Co. The new firm ine novelty, and is destined to meet a wide after a new railroad now. style is Baker, Clark & Co., W. D. Thompsale. son being the "Co."

R. Graham, general traveling representa-Ionia-E. G. Hunt, the worst cutter who tive for S. Ottenberg & Co., the New York cigar manufacturers, is accompanying J. town, has "got to the end of his rope," and Lustig on his southern travels for Morris is now attempting to settle with his credit-H. Treusch this week. Next week he will ors on a scale ranging from 5 to 28 per cent. keep company with A. B. Gates among the Some of the unsecured creditors will be exnorthern patrons of the house.

Wallace Davenport is a traveling man he called at Alvin Claffin's residence, near Charlotte, on business, and Mrs. Claffin be- Men's Association. ing alone at the time, Wallace indulged in a little osculatory recreation. Mrs. Claflin resented the fellow's familiarity, complained to her husband, and the assailant was arrested. He was convicted in justice court, but appealed. The Circuit Court has found him guilty, also, and there seems a proba-Perry-A. T. Spinner, handle manufacbility that he will give up traveling and kissing other men's wives, for a time at Corunna-L. M. Amsden succeeds Amsleast.

Purely Personal.

G. W. Perkins went to Jackson Monday, ombining business with pleasure.

Sears-M. G. Sleezer succeeds Sleezer & F. B. Kellev, of the Cadillac clothing St. Louis- Taylor Bros. succeed Lake, house of W. R. Dennis & Co., was in town Taylor & Co. in the manufacture of tables. Monday on his way to Chicago.

John G. Shields and wife are celebrating Manistee-Wheeler, Magill & Co., lumber the advent of an eight-pound youngster. manufacturers, are succeeded by John Can-No short weight and full count guaranteed. Mt. Morris-A new planing mill is in W. L. Davies, President of the Acme course of construction and a grist mill will White Lead and Oil Works, has severed his connection with Farrand, Williams & Co., Benton Harbor-Ingham, Wright & Co. in order to devote his entire time to the

succeed Ingham, Leslie & Co. in the manurapidly increasing business of the Acme. E. Densmore has returned from Port Ley-Allegan-W. R. Church & Co. have in den, N. Y., where he went to set up one of process of construction 2,000 of their patent his patent veneer machines for Hood, Gale spiral spring road carts. They are behind & Co., of Big Rapids, who own a large tract of birch, spruce, maple and beech tim-Harrison-W. H. & F. A. Wilson have ber near Utica.

600 acres of hardwood land in Greenwood, D. E. Watters contemplates purchasing from which they will take the timber and the A. M. Herrington drug stock at Freehaul it to their mill in Harrison to be cut up. port, but at last accounts the sale had not They employ about forty-five men in their been consummated. In case Mr. Herrington sells out he purposes removing to

Los Angeles, Cal. Middleville-Mrs. M. C. Hoskins, milli-D. W. Kendall, who has done more than

any other one man to give Grand Rapids Ovid-F. J. Gleason is succeeded by furniture the prestige it commands all over Horace McCarthy in the restaurant business. the world, so far as artistic design is con-Horace McCarthy in the restaurant business. Bangor—The furnace consumes about 100 cords of wood per day in making charcoal. a year position as designer for the Berkey & FOR SALE—A two-story store, 22x58, almost sell goods in store if desired. Good place for dry goods and groceries. In a good farm-

Encouraging Report from Kalkaska-Pertinent Oueries.

KALKASKA, Jan. 26, 1887. Frank Hamilton, Traverse City:

DEAR SIR-Your letter of January 13 was laid before our Association at its last meeting, and I am instructed by the Association to notify you that we are heartily in A. Friend, representing Landman & Co., favor of meeting the Northern Associations, as you speak of, prior to the March meeting of the State Association. We think it would be a good thing.

1. In regard to the question, "Should the collection system be used upon open accounts only?" we had an informal the subject and, without exception, all seemed to think it should be used on sentative for the American Paper Co., of all accounts of whatever nature. I am afraid that if we only used the system on open accounts that a great many would be very anxious to settle their accounts by giv-

2. What do you do in this case? Supposing a firm joins the Association and pays only one membership fee. Do you allow each member a vote, or only one vote to the

engaging in the saloon business at Wood-ville, having purchased a full stock of belongs to the Association, can a member of said firm use the collection system for the collection of his private accounts? think not. How do you say?

We are well pleased with our work and the results so far. We have a special committee at work to incorporate our village. and the last seen of our Business Committee they were trying to get through the snow drifts between here and Bellaire. They are

Yours truly,

C. E. RAMSEY, Secretary. [President Hamilton will answer the above queries in next week's paper.]

Reed City Unites With the State Associaation.

REED CITY, Jan. 27, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed please find postal and lives near Ionia. Several months ago for \$2.60, being the per capita dues for twenty-six members, to make our organization auxiliary to the Michigan Business

Respectfully yours, H. W. HAWKINS Sec'y Reed City B. M. A.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week or 50 cents for three weeks. Advance pay ment

Ment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.

FOR SALE-Business and store buildings at **F** OR SALE-Business and store buildings at Walton. As we desire to close up all out-side matters, we shall offer for sale the stock, fixtures, store, warehouse, realty and good will of our branch house at Walton. This business has been established for ten years, is well equipped, located at the junction of the Grand Rapids & Indiana Railway and Trav-erse City Railway, and presents a good open-ing for one who has a small capital, combined with energy. For terms of sale apply to our Mr. Leavenworth on the premises. Hannah, Lay & Co. 176t

FOR SALE-A large Newfoundland dog, eighteen months old, good watch dog, broken for being in office or store. Address Jos. Omler, Wright, Mich.

RARE CHANCE-An eighty acre farm, A A which unites all advantages, one mile from the flourishing village of Coopersville; good buildings; the very richest of soil; water-ed by springs of living water, and no rough land-a perfect garden. I will sell on terms to suit purchaser, or will exchange for first-class residence in Grand Rapids; or will take stock of goods for whole or part payment. The farm is worth \$6,000. U. F. Conklin, Coopersville. 175

FOR SALE-A thirty-year old grocery stand in Kalamazoo. A two-story frame store, with good tenement rooms above, and a good tenement house on same lot, also barn. Three blocks from M. C. depot. \$3,500, part down, balance in easy payments. Possession given in May. J. Van Zolenburg, Petoskey. 174tf

FOR SALE-Two-story brick building, 24x60, With clean grocery and meat stock (wood business in connection) on principal business street of thriving Northern town. Terms, \$5,000, half down, balance on time to suit pur-chaser. Address "Bargain," care "The Trades-man." ISI

tremely lucky if they get 5 per cent. Hunt's propensity to cut prices and his personal

drew Stephen in the milling business.

urer, has sold out to Milan H. Green.

East Jordan-L. G. Sweet has purchased

Rosser in the manufacture of wooden bowls.

STRAY FACTS.

MANUFACTURING MATTERS.

Charlotte-C. T. Henion, carriage manu facturer, has assigned. Perrinsville-I. M. Lewis succeeds An-

field.

soon be built.

on orders.

camp.

ner, has sold out.

facture of boxes and baskets.

and equitable prices are the life of trade. MAN hopes to see the subject given a fair hearing from every side of the question.	made an assignment to E. S. Harvey. Wexford—Israel Foust has sold his gen-	Ionia—The pottery has received an order for a carload of flower pots from Macomb,	Gay Furniture Co., to accept a third inter- est in the furniture manufacturing firm of	Clapp, Martin, Allegan Co., Mich., where store is located.
nearing from every side of the question.	eral stock to Mr. Dyer, late of Manton.	Ill.	Beardsley & Dey, at Detroit. In conse-	
GARNISHEE EXEMPTION. 6 The withdrawal of S. A. Welling from		Mt. Clemens-Dolby & Reimold succeed	quence of the change, the firm name will be	FOR SALE-First-class hand laundry at a bargain. This is a rare chance. Address
At the September meeting of the Michi- this market leaves a capital opening for an-		Fries & Dolby in the agricultural implement	changed to Kendall, Beardsley & Dey, Mr.	Box 33, Big Rapids, Mich. 176*
gan Business Men's Association, a resolu- other wholesale notion and gents' furnish-		business. Frankfort — Williams & Lutz succeed	Kendall having left Friday for his new field	WANTED-To buy the business of a well- established meat market, by young man
tion was introduced to the effect that the ing goods house, and THE TRADESMAN	Geo. A. Pfeiffer in the tea and coffee busi-	Frank Williams in the lumber and shingle	of action.	with \$600 capital. Address Geo. S. Smith, Cas- novia, Mich. 177*
present garnishee exemption is conducive to very much mistakes the advantages offered		business.	Miscellaneous Dairy Notes.	
ponding benefit to the honest debtor, and nity before many months have elansed.		Hart-C. Griswold succeeds Bailey & Ca-	Mark & Cary are building a creamery at	WANTED-Stock in Kent County Savings Bank. Address, stating terms demand-
ponding benefit to the honest debtor, and nity before many months have elapsed.	Spater & Willensky in the dry goods busi-	and in the agricultural implemente and car	Clio.	ed, "Purchaser," care "The Tradesman."
lowed a married man be reduced to \$10. Secretary Clark, of the Greenville Busi-	ness.	riage business.	A creamery will be established at Mt.	TF YOU WANT-To get into business, to sell
The resolution met the unqualified disap- ness Men's Association, strikes the key-	Day City Danager Dios. Succeed Hosen-	Allegan—A correspondent writes: "Busi-	Clemens.	J your business, to secure additional capital, to get a situation, if you have anything for
proval of a delegate from Sand Lake, and note of the collection system advocated by		These men report server trade this summing	Bloomingdale will receive an accession to	sale or want to buy anything, advertise in the
was subsequently withdrawn. The subject THE TRADESMAN, when he writes: "It is		than for several years past."	its present list of cheese factories next	twenty-flve word advertisement costs but 25 cents a week or 50 cents for three weeks.
has not been allowed to sleep, however, and wonderful how many debts have been col-		Lakeview-Macomber & Bale lately sent a handsome cross fox skin to Perkins &		cents a week of 50 cents for three weeks.
the agitation in favor of reducing the ex- lected through this system."	ness.	Hess, of Grand Rapids, expecting to realize	i i i i i i i i i i i i i i i i i i i	
emption is likely to receive fresh impetus	OvidAndrews & Burrough succeed An-	\$15 therefrom.	turned out 120,000 pounds of butter the past	THE NEW
by the introduction of a bill in the House of The town which gets ahead of Traverse	drawe Dokamp & Co in the hardware hus	Detroit-J. G. Kraenslein has retired	Season. The business men of Tustin are consider-	
Representatives, at Lansing, providing for City on the organization question must arise	iness.	from the firm of Berger, Burdick & Co.,	ing the project of establishing a creamery	0D
the exemption of heads of families from the very early in the morning, and the town garnishee law. This measure is fathered which keeps pace with her will have to	Wakefield—Hayward, Wescott & Murray	manufacturers of cigars. The firm name	at that place.	Soap Company.
Burnouse man and a manager of the second sec	succeed Hayward & Wescott in general	remains the same.	The farmers of Middleville have sub-	soup company.
by a Detroit man named Judson Grenell, walk all night.	trade.	Fennville-F. S. Raymond and J. E.	scribed nearly \$5,000 toward the establish-	As previously announced, the trade is
attempt to secure the taxation of church Furniture Facts.	Fennville—Geo. B. Kellogg has closed his	,,	ment of a creamery.	now being supplied with Soap from this new
the committee now having the matter under Charlevoix—S. M. See & Sons have pur-	branch store and removed the goods to		1 D. C. Hoodins, representing ricetor te	factory Two brands are now introduced
property. The former measure is not chased the H. C. Cooper furniture stock.	Allegan.	commence business February 1.	Gamble, of Cincinnati, was in town last	the
likely to receive a favorable report from Adrian-G. W. Marvin, auctioneer and		Ionia—Wm. Steele has sold the plant and	week in the interest of henox soup.	TToodlight +
consideration, but in case it should come furniture, has been closed under attach-	business.	business of the Michigan Overall Co. to F. A. Sessions and John H. Welch. E. D.	F. Cutler & Son are running the "Valley"	Headlight
before the House for action, business men ment.	Manistee-Stephen Bedford succeeds		creamery, at Ionia, all winter, with good	. AND
all over the State should make no delay in Stanton-Benj. Rathvon, furniture dealer	Bedford & Buckley in the stone and lime		results to themselves and their patrons. The patrons of the Wayland cheese fac-	Tittle Deime
informing their representatives in both and undertaker, has been closed on chatte	business.	will be built this season, ranging in price	I The patrons of the wayland cheese fac-	Little Daisy.
houses how they will be expected to vote in mortgage.	Rodney-L. T. Wilmarth succeeds L. T.	from \$2,000 to \$15,000 each; also several	milk for the months of October and Novem-	Both free from adulterations of all kinds,
the premises. THE TRADESMAN will note Owing to the lack of room in which to	Wilmarth & Co. in general trade and shin-	brick blocks and a big paper mill-the lat-	ber.	and contain pure Ceylon Cocoa Oil, Steam
the progress of the bill and notify its read- properly conduct his large and constantly		ter "perhaps."	W. F. Smith has taken possession of the	Refined Tallow, Glycerine and Borax. The
ers in time for aggressive action. Among those who have given the present			"Raisin Union" cheese factory at Raisin	former is a first-class Laundry Soap, and
mention and the second through the Bresident been compelled to lease the large store at		has been organized with a capital stock of	Center. The factory meeting occurs on	the latter, being fine and milder, is one of
No. 16 North Division street, adjoining his	ness of C. Young.	\$15,000. John J. Dodds is President and	journaing out	the best Bath, Laundry and Toilet Soaps
	ing to A. J. S. Beer, has been sold to satis-	Whipple Johnson Secretary, and the two	and a control or children, as a control to	
tion in saving that the substitute he pro- store will be used enterly for the storage	for shattel mentages		now making 1,200 pounds of butter per day	For terms, please apply to the factory, in
poses for the present law seems to possess and sale of fruits and vegetables, the same		tute the Board of Directors.	and expects to run all winter. A new re-	person, by letter, or telephone. (Telephone
all the elements of equitableness and pro- filled with a large and finely-selected stock		feathers and pillows. This may be a chest-	frigerator is being put in for cold storage	No. 578-5 rings.)
tection to both merchant and debtor. Mr. of garden, field and flower seeds from the	millingry husings	nut, but it looks like something new. He	La La conte	Shall we receive your encouragement by
Kelsey has put his idea into legal form, as celebrated house of James Vick, of Roches- ter. A specialty will be made of the job-		1 A 47 A 4	The habou creatine, has pussed from the	and of a crace oracr.
it could be brought before the Legislature, bing of field seeds—such as clover and tim-			Control of a brock company mo private	Respectfully,
as follows: othy-and dealers wishing anything in that	son and will take possession of the same on	half past five in the morning, or whether	dividend on nine months' business, although	D D L'. CL. D
BE IT ENACTED by the State of Michi- from Mr. Brown before purchasing else	April 18, at which time he will remove his	they make up the bed, or what the idea is in	the stock sold for but 80 per cent. of its	Frand Ranide Coan Po
an: 1. That every married person in Michigan where.	grocery stock to the same location.	not having them dead.	face.	urana napiao obay 00.

SPRING & COMPANY

JOBBERS IN

Hosiery, Carpets, Etc. 6 and 8 Monroe St., Grand Rapids.

REMOVAL

The firm of S. A. WELLING,

24 Pearl St., Grand Rapids, Mich.,

Has this day been discontinued. Its assets (stock, accounts, fixtures, etc.) have been transferred to, and its obligations assumed by WELLING & CARHARTT, Detroit, Mich., who alone are authorized to collect all accounts due said firm. Thanking you for the patronage so kindly bestowed upon me, and trusting you will

Thanking you for the patronage so kindly bestowed upon the same with the new concern, I am, Respectfully Yours, S. A. WELLING. JANUARY 31.

24 PEARL ST., GRAND RAPIDS, MICH.

BUSINESS CHANGE -COPY.

I have discontinued business at 117 Griswold St., Detroit, and have sold and transferred my stock, accounts, etc., to WELLING & CARHARTT, 139 Jefferson Ave., who are authorized to make all collections due me. Hoping you will extend your favors to the new concern as you have so kindly done

I am, Your Obedient Servant, HAMILTON, CARHARTT. to me in the past, JANUARY 31. 117 GRISWOLD ST., DETROIT, MICH.

CONSOLIDATION.

Having purchased the stock, accounts, etc., of S. A. WELLING, of 24 Pearl St., Grand Rapids, Mich., and of HAMILTON CARHARTT, of 117 Griswold St., Detroit, Mich., and removed the same to the large and commodious four-story building, No. 139 JEFFERSON AVENUE,

we beg leave to inform the trade that we have added to these stocks an immense line of we beg reave to inform the trade that we have hadded to the stocks at infinitely find of Spring Furnishings and Notions, purchased direct of the manufacturers, and are in a position to take care of your trade better than ever before. We shall manufacture our own PANTALOONS, OVERALLS, JACKETS, SACK COATS and WORKING SHIRTS in a manner we firmly bylieve to command your ad-miration. Our whole aim is to be not unworthy a fair consideration at your hands.

Very Respectfully

WELLING & CARHARTT. JANUARY 31, 1887. 139 JEFFERSON AVE., DETROIT, MICH.



TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quotations in Price-Current.

BARRELS

OUERIES.

To be Reported at the March Convention of the M. B. M. A.

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard, Evart. 2. Are female clerks to be preferred to

male assistants under any circumstances? Accepted by Frank Hibbard, Evart. 3. Should outlawed accounts be consider-

ed by our local associations? 4. How old should an account be before the collection system of an association

should be used? 5. Is a wife entitled to credit who be

comes the custodian of her husband's property, in order to allow him to evade the payment of his debts?

6. Ought the daily papers to publish wholesale quotations?

7. Is it feasible and desirable to quote the wholesale price of merchandise-hardware and drugs accepted-by means of characters not understood by the public at large?

8. Is it possible to wholly abolish the credit system? 9. How can the credit system best be cur

tailed?

10. Is cutting in prices ever justifiable? 11. Should an attorney-a member of an association, but not the appointed actuarybe allowed to use our system of blanks for collecting other than his own personal ac counts?

12. Does an accepted note imply a settle ment of account and thus debar one from using our system to collect the overdue note? Should our system for collecting be limited to open accounts?"

13. Should a firm join a local association his day. as a firm or should each member join individually?

14. In case the firm joins by the payment of one fee and dues, should each member of the firm be entitled to voice and vote?

15. In the case of a firm joining as a firm should a member of the firm be allowed to use the collection system for the collection of his private accounts?

16. Should liquor dealers be admitted t our local associations?

17. Should not the term "dead-beat list be tabooed? Are not "delinquent list" and 'poor-pay list" preferable expressions? 18. Is the cash business conducive to cutting?

19. Is the present exemption allowed a married man under the garnishee law just to all parties? Anyone who will volunteer to answer any

of the above queries, or anyone who has additional queries to suggest, is requested to communicate with the editor of THE TRADESMAN as soon as convenient.

New Form of Aims and Objects. In lieu of the series of objects set forth in the constitutions of the various Business Men's Associations. THE TRADESMAN herewith presents the following series, as in some respects preferable to those now recognized as "standard":

ARTICLE II-OBJECTS. The objects of this Association shall be as follows:

1. To encourage well-directed enterprises: to promote the proper progress, extension and increase of the trade of this city. 2. To increase acquaintanceship and fos ter the highest commercial integrity among

those engaged in the various lines of business represented. 3. To take concerted action against discriminations by railway and express companies.

4. To induce equitable insurance rates

and settlements. To secure immunity from inferior and adulterated goods, short weights, counts and measures, fictitious brands and labels and misrepresentation in public and private.

Association Notes. Faul & Velte, the Woodland hardware

dealers, have collected over \$100 worth of accounts given up for lost through the collection department of the Woodland Busi-

men's Association. Geo. E. Steele, President of the Traverse City Business Men's Association, spent last week in Grand Rapids, in attendance on the annual convention of the Michigan Engineers' Association. The Charlevoix Journal combines the

publication of the constitution and by-laws publication of the constitution and by-laws of the Charlevoix Business Men's Association of business with fifty charter members and with pleasant reference to his paper, the whole being furnished gratuitously to the nembers of the Association. but a few of them, however. H. E. Hesseltine, President of the Casno-

via. Bailey and Trent Business Men's Association, was in town Monday. He is enthusiastic on the subject of organization, hav-

ing already secured the collection of several accounts long ago given up as lost.

The February Notification Sheet of the E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed fir Michigan Business Men's Association is now quent list. We wish you your next State notificatio in press and will be mailed to associations auxiliary to the State body before the end our removals. Onr Association is in a of the present week. Beginning with this tion, with a membership month, each association will receive as is wonderful how many

many sheets as it has auxiliary members. canceled through this syst Freeport Herald: The Freeport Business Men's Association is continually gaining in numbers. At the last regular meeting, the

Association decided to ask Lowell, Hastings D. Quay & Co. quote as foll and other surrounding towns who have or Red oak flour bb!. staves ... ganized, to exchange delinquent lists. The arrival of these lists will have a tendency to White oak tce staves, s'd an check the prosperous career of persons who are continually on the watch for new fields Tight bbl, and h'ds to match to conquer. The lying dead-beat has had Tierce, dowelled and circle

Tierce heads, square..... Pork bbl. " The organization of the Owosso Business Produce barrel, set. . . Men's Association was completed last Tuesday evening by the election of John Osburn, Cull wood heading. S. Lamfrom, J. F. Laubengayer, E. A. Todd White oak and hickory tee. and S. E. Parkill as members of the Execu-White oak and hickory Hickory flour bbl... Ash, round " "... tive Committee and G. R. Black, C. J. Stuart and C. S. Williams as members of Ash, flat racked, 61/2 f't... Coiled elm..... the Business Committee. The constitution of the Plainwell Association was adopted. The present membership is forty-seven.

BARRELS Spring & Lindley quote as White oak, pork, hand mad " " lard tierces, han Beef and lard, ½ bbls., " Custom, one head...... Secretary Ramsey, of the Kalkaska Business Men's Association, lets the cat out of the bag. In his letter, in another column

ton is working up a convention of the Norhern Michigan Associations, to be held just previous to the March meeting of the Michigan Business Men's Association. Just what designs Mr. Hamilton and his co-conspirators have on the State Association re-

he discloses the fact that President Hamil

mains to be seen. Maple, soft, log-run... Maple, Nos. 1 and 2.... Maple, clear, flooring... Maple, white, selected. Agreeable to invitation, the editor of THE TRADESMAN met with the members of the Ionia Business Men's Association last Fri-Red Oak, log-run..... Red Oak, quarter sawed... Red Oak, No. 1, step plank day evening and talked over with them the project of re-organizing their Association

qualified to lure the members of the Association into a degree of activity unsurpassed

in any other town in the State.

These prices are for cc promptly and buy in full p AUGERS ANI Ives', old style..... N. H. C. Co. Douglass'..... Allegan Joins the State Body-Good Work Reported.

ALLEGAN, Jan. 18, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-On January 4 our Association lecided to become a part of the State Association and accordingly voted a per capita tax of \$2.80 for that purpose. I therefore enclose that amount, which kindly place to our credit and put us on the list.

It gives me much pleasure and satisfac-tion to be able to say that the Allegan Bus-Hand iness Men's Association is in a vigorous and flourishing condition. We have nearly Call..... doubled our membership since Dec. 10, the Door, Sargent . date of our first existence. The collection department is doing great work and giving stove. department is doing great work and giving splendid satisfaction to all members who have availed themselves of its benefits. We have several committees busily engaged with different projects, among which are the introduction of electric lights for illumi-nating business places, streets and resi-dences; the building of a side-track, con-necting our water power and mills with the railways; the organization of a stock com-pany to build and operate a creamery, fruit drver and canning factory. Flush Ives Door..... dryer and canning factory. It is becoming apparent to the business accomplished here by united effort. Only Sportord one-half, or less, of our immense water Am. Ball..... power is now being utilized for manufactur-Well, plain..... Well, swivel.... ing purposes, and special inducements will ng purposes, and special inducements with bordially be offered during the coming sea-son, to manufacturers who are seeking ivailable locations, furnished with first-class water power and numerous other advan-ages. Very truly, E. T. VANOSTRAND, Sec'y. Organize a Local Association and Become Auxiliary to State Body. EVART, Jan. 26, 1887. E. A. Stowe, Grand Rapids: DEAR SIR—Dr. D. L. Dumon, of this place, wishes to join the State Associcordially be offered during the coming season, to manufacturers who are seeking available locations, furnished with first-class water power and numerous other advanplace, wishes to join the State Associ-sconding debtors from further credit in other Rim Fire, U. M. C. & Wineh-Rim Fire, United States... Central Fire. CHISELS towns where they now reside. An aggra-vating case now in hand is with parties now leaving town, with everything covered by Socket Firmer. Socket Framing. Socket Corner. Socket Slicks. mortgages, given to avoid paying honest debts. The parties names are Coe. They have been renting Dumon's building and running what was known as the "Quaker Butchers' Tanged Firmer.

The Owosso Association Will Join the State Organization. Owosso, Jan. 29, 1887.

Clar's, small, \$18 00; large, \$26 00. Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. FILES-New List. American File Association List. New American. Nicholson's..... Heller's Heller's Horse Rasps
 GALVANIZED IRON,

 Nos. 16 to 20,
 22 and 24,
 25 and 25,
 27

 List
 12
 13
 14
 15

 Discount, Juniata 50@10, Charcoal 60.
 16
 16
 16
 and the organization is still in its infancy, action on same was postponed until some future time. 1 haven't the least doubt that GAUGES. Stanley Rule and Level Co.'s. said action, when voted on, will result fa-vorable and that our organization will be-HAMMERS. Maydole & Co.'s... come auxiliary to the State Association. Kip's dis 25 Yerkes & Plumb's dis 40 Mason's Solid Cast Steel 30 e list 50 Blacksmith's Solid Cast Steel, Hand. 30 e 40&10 every one seems highly pleased with the or-ganization. The few that are tardy will soon be glad to fall into line. There are

EXPANSIVE BITS

State.....per doz, net, 2 50 Serew Hook and Strap, to 12 in. 4½ 14

Tendering you my sincere thanks for the sample copy of THE TRADESMAN, I am Yours truly. S. LAMFROM, Sec'y.

Yours very resp

HARDWOOD I

. log-run

Walnut, log-run...... Walnut, Nos. 1 and 2.....

ouglass'.....

Pierces'

Jennings', genu

Dardw

The furniture factories

or dry stock:

Cherry, cull.

Basswood, log-run.

Birch, log-run..... Birch, Nos. 1 and 2... Black Ash, log-run...

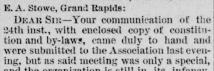
Therry, log-run..... Therry, Nos. 1 and 2

A Source of Wo GREENVILLE

man Contu	Serew Hook and Strap, to 12 and longer. Screw Hook and Eye, ½ Serew Hook and Eye ½ Serew Hook and Eye ½ Serew Hook and Eye, ½ Strap and T
MFROM, Sec'y.	Screw Hook and Eye, 1/2
onder.	Screw Hook and Eye %
Jan. 28, 1887.	Screw Hook and Eye, %
Jan. 20, 1001.	Strap and T
own Gust dalla	HOLLOW WAR
our first delin-	HOLLOW WAS Stamped Tin Ware Japanned Tin Ware Granite Iron Ware HOES.
ould publish in sheet fhe list of	Granite Iron Ware
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urishing condi-	Grub 2
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etfully,	Door, porcelain, plated trim
CLARK, Sec'y.	Drawer and Shutter, porcela
	Door, porcelain, Jap. trimmin Door, porcelain, plated trim. Door, porcelain, trimmings. Drawer and Shutter, porcela Picture, H. L. Judd & Co.'s.
E.	mennaone
ws. f. o. b, Bailey:	LOCKS-DOOI Russell & Irwin Mfg. Co.'s ne
	Russell & Irwin Mfg. Co.'s ne Mallory, Wheeler & Co.'s
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i't. M @20.00	Norwalk's
" M @18 00	LEVELS. Stanley Rule and Level Co.'s.
M @ 6 00 M @ 5 25 j't.M @20 00 " M @18 00 M @ 4 50 M @17 50	MATTOCKS
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" 12@ 13	MAULS.
19 M GA18 00	Sperry & Co.'s, Post, handled MILLS.
set 15@ 16 " 12@ 13 	Coffee, Parkers Co.'s
@ 4½	Coffee, P. S. & W.Mfg. Co.'s Ma
	Coffee, Landers, Ferry & Clar Coffee, Enterprise
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f't.M 9 00@11 00	Stebbin's Pattern
M 5 500 6 00	Stebbin's Genuine
M 3 502 4 50	NAILS-IRON
5 0000 8 00	Stebbin's Pattern Stebbin's Genuine. Enterprise, self-measuring. NALLS-IROS Common, Bra and 10d to 60d.
ollows:	10d to 60d
010ws: 	8d and 9 d adv. 6d and 7d adv. 4d and 5d adv. 3d advance.
" 75@ 90	4d and 5d adv
1 00@1 10	
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MBER.	Clinch nails, adv Finishing 1 lod 8d 6 Size—inches 5 3 2½ 2 Adv. 2 keg \$1 25 1 50 1
re pay as follows	Steel Nalls-2 00.
	OILERS. Zine or tin, Chase's Patent Zine, with brass bottom
	Zine, with brass bottom
@25 00 @13 00	Brass or Copper Reaper
25 00@35 00	Olmstead's .
	PLANES.
	Ohio Tool Co.'s, fancy
	Sciota Bench
@20 00	Sciota Bench. Sandusky Tool Co.'s, fancy. Bench, first quality. Stanley Rule and Level Co.'s
	Stanley Rule and Level Co.'s
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@17 00	Broken packs %c ROPES.
	Sisal, 1/2 in. and larger
are.	Manilla
	Stooland Iron SQUARES.

Yours truly,	Stateper doz, net, 2 50
S. LAMFROM, Sec'y.	State per doz, net, 2 50 Serew Hook and Strap, to 12 in. 4½ 14 and longer 3¼ Screw Hook and Eye, ½ net 10¼ Screw Hook and Eye ½ net 8½ Screw Hook and Eye ½ net 7½ Screw Hook and Eye, ½ net 7½ Screw Hook and Eye, ½ net 7½ Screw Hook and Eye, ½ net 7½ Strap and T 16
Source of Wonder. GREENVILLE, Jan. 28, 1887. rand Rapids:	Screw Hook and Eye $\frac{1}{2}$
-Enclosed find our first delin- Ve wish you would publish in	HOLLOW WARE. 30 Japanned Tin Ware. 25 Granite Iron Ware. 25
te notification sheet fhe list of ation is in a flourishing condi-	HOES. \$11 00, dis 60 Grub 1
nembership of sixty-three. It how many debts have been ugh this system.	KNOBS-NEW LIST. Door, mineral, jap. trimmingsdis 60 Door, porcelain, jap. trimmings66
E. J. CLARK, Sec'y.	Door, porcelain, plated trimmings
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HEADS. ed and circled, set 15@ 16	Hunt Eye
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ading	Coffee, Parkers Co.'sdis 40 Coffee, P.S.&W.Mfg. Co.'s Malleables dis 40 Coffee, Landers, Ferry & Clark's dis 40 Coffee, Enterprise
HOOPS. hickory tee, 8f't. M 19 00@12 00 hickory " 7½f't.M 9 00@11 00 bblM 6 50@ 7 50 "M 5 50@ 6 00 ed, 6½ f'tM 3 50 2 4 50 5 00@ 6 0 BARRELS.	Stebbin's Patterndis 60&10 Stebbin's Genuinedis 60&10 Enterprise, self-measuringdis 25
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and made	8d and 9 d adv. 25 6d and 7d adv. 50 4d and 5d adv. 75 3d advance. 1 50 3d fine advance. 3 00 Clinch mails adv. 75
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RDWOOD LUMBER. re factories here pay as follows	
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Is	Copper Rivets and Bursdis 60 PATENT FLANISAED IRON. "A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's pat, planished, Nos. 25 to 27 9
	Broken packs ½c ¥ b extra. ROPES. Sisal, ½ in. and larger
ardware.	Steel and Irondis 70 Try and Beyelsdis 60
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155 dis dis 20 25 dis 60&10 60&10 60&10 60&10 55&10 50& 5 .dis 50 40



E. A. Stowe, Grand Rapids:

enterprising grocer realizes the value of handsome an convenient fixtures, and to meet this demand th WOOLSON SPICE CO., of Toledo, Ohio, have designe

Lion Coffee Cabinet,

of which the accompanying cut gives but a partial idea. In this cabinet is packed 120 one-pound package of Lion Coffee, and we offer the goods at a price enabling the grocer to secure these cabinets without cost to himself. They are made air-tight, tongued and grooved, beautifully grained and varnished, and are put together in the best possible manner. Complet est of casters, with serves, inside this cabinet. Their use in every grocery, after the coffee is sold out, is ap-parent; just the thing from which to retail oatmeal, rice, prunes, hominy, dried fruits, bread, and a hun-rded other articles. Further, they take up no more floor room than a barrel, and do away with these unsightly things in a store. For price-list of Lion Coffee in these cabinets, see price-current in this pa-per. R.cad below what we say as to the quality of below what we say as to the quality of per. Read belo Lion Coffee.

IA& RIO

COMBINED

CALUMET CHEMICAL CO., Chicago. Mention

6



This Coffee Cabinet Given Away.

LADE PEP-ENDE

GOOD BREAKFAST Is ALWAYS possible when a good cup of cof fee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card

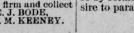
In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

For sale by all Wholesale Grocers everywhere, and by the









6. To influence legislation in favor of bet ter collection laws, affording more safety to creditors in general.

7. To guard against unnecessary extensions of credit to unworthy persons, through the intercharge of information gained by experience and otherwise.

8. To maintain a collection department for the collection of doubtful accounts and the blacklisting of the dead-beats who prey upon business men.

Forty-five Members in the Coopersville Association.

COOPERSVILLE, Jan. 29, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-At the regular meeting of the Business Men's Association last Friday evening, the following names were present ed for membership: William Mines, Park-hurst Bros., A, E. Landon, all from Nunica; and John A. Wagner, of Eastmanville, making a total of forty-five members. The majority of the members report good success in collecting their old accounts and are doing less crediting than heretofore. Yours truly.

R. D. MCNAUGHTON, Sec'y.

Charlevoix Joins the State Body.

CHARLEVOIX, Jan. 27, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I enclose draft for \$2.50, be ing per capita dues for the Charlevoix Busi-ness Men's Association. We voted to join the State association and our membership now reaches twenty-five names and firms. If any particular form of application is necessary, please send it to me and we will fill out properly.

Several of the merchants report collec-tions, as the result of the moral influence of the Association, although I have as yet not sent a second notice as Secretary

Yours respectfully, R. W. KANE, Sec'y.

Vermontville Anxious to Organize. VERMONTVILLE, Jan. 25, 1887.

E. A. Stowe, Grand Rapids:

running what was known as the Quarter Store" and are now coming to Grand Rap-ids, to beat some one else. They are locat-ing near a school building, the street and number being 154 Broadway, as near as I Hotchkiss Brass, Racking's..... Bibb's Beer

Respectfully, F. HIBBARD.

 CANSY CAPSULES, THE LATEST DISCOVERY.
 NOTICE OF DISSOLUTION.
 E. A. Stowe, Grand Rapids:
 DEAR SIR—Our dealers are all live men and are all highly in favor of a Business the firm of Bode & Keeney, of Ferry. Mich., thes this day dissolved by mutual consent based 4 cents for Sealed Circular.
 The firm of Bode & Keeney, of Ferry. Mich., thes this day dissolved by mutual consent based 4 cents for Sealed Circular.
 State of the conducted and managed by J. M. Keeney, and he will settle all bills due the firm. E. J. BODE, J. M. KEENEY.
 E. A. Stowe, Grand Rapids:
 The Office Company, to whom the book-keeping fraternity are already indebted for one of the most practical journals of its kind, have recently published an "Analyti-cal Book-keeping Chart," by Charles Dut-tabeer the business will be conducted and managed by J. M. Keeney, and he will settle all bills due the firm. E. J. BODE, J. M. KEENEY.
 Dear Size. Dea The Office Company, to whom the book-

Beer Fenns'.....

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MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95,

Entered at the Postoffice at Grand Rapids Second-class Matter.]

WEDNESDAY, FEBRUARY 2, 1887.

Michigan Business Men's Association.

Michigan Business Men's Association President—Frank Hamilton, Traverse City. First Vice-President—Paul P. Morgan, Monroe. Second Vice-President—E. J. Herrick, Grand Rapids. Secretary, E. A. Stowe, Grand Rapids. Treasurer—Julins Schuster, Kalamazoo. Executive Committee—President, First Vice-President, Secretary, N. B. Biain and W. E. Kelsey. Committee on Brade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Che-boygan. Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids. Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

Ada Business Men's Association.

sident, D. F. Watson; Secretary, Elmer Chapel Allegan Business Men's Association. President, Irving F. Clapp: Secretary, E. T. VanOstrar

Bellaire Business Men's Association. President, John Rodgers; Secretary, G. J. Noteware

Merchant's Protective Ass'n of Big Rapids President, N. H. Beebe; Secretary, A. S. Hobart

Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association. President, C. B. Galloway; Secretary, H. M. Lee.

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdam Casnovia, Bailey and Trent B. M. A. President, H. E. Hesseltine; Secretary, E. Farnham.

Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman.

Charlevoix Business Men's Association. President, John Nichols; Secretary, R. W. Kane.

Business Men's Protective Union of Che-boygan. President, J. H. Tuttle; Secretary, H. G. Dozer.

Coopersville Business Men's Association, President, E. N. Parker; Secretary, R. D. McNaughton. Retail Grocers' Trade Union As'n of Detroit.

President, John Blessed; Secretary, H. Kundinger. Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford.

Eastport Business Men's Association.

President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n. President, J. J. McLaughlin; Secretary, C. L. Martin.

Freeport Business Men's Association. President, Foster Sisson; See'y, Arthur Cheseborough Grand Haven Business Men's Association. President, Fred. D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids. President, Jas. A. Coye; Secretary, E. A. Stowe

Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman

Holland Business Men's Association. President, Jacob Van Putten; Secretary, A. Van Duren President, P. Ranney; Secretary, M. S. Scoville.

President, W. E. Watson; Secretary, C. L. Bailey.

Paying a Postal Note to the Wrong Per-

Assistant Attorney General Bryant writes as follows, in reference to the liability of the government on postal notes paid to the wrong parties:

The United States is laible in no event for the payment of a postal note to the wrong person. But this immunity does not extend absolutely to postmasters. A post-master, when notified in such a manner as to satisfy him that a postal note has been stolen, may very properly withhold pay-ment. I think the well-established rule of the law merchant, should, to some extent, govern in the case as determining the lia-bility of postmasters to losers of postal notes. It is declared by text writers gen-erally, that liability insures from the payment of a lost negotiable instrument after notice of loss, and that no such payment will operate as a discharge against the loser, unless the party presenting the in-strument for payment is required, before payment, to establish a clear title thereto. It has been the practice of the Bank of Engand for more than a century, to regard notices of the loss of their notes, and to delay payment for the purpose of making inquiry into the *de facto* holder. It was customary, as I am informed, for the Treasury Departmett to pay heed to the caveats of persons who had lost paper money or coupons until 1867. While postmasters are not tribunals to try questions of ownership, nor detective agencies to hunt down criminals, yet where instances arise like the present one, where a postmaster was notified that by some de-predations on the mails, a postal note had failed to come to the hands of the proper person, and it is afterward presented under circumstances that satisfy him that the holder is wrongfully in possession of it, he is not only justified in withholding payment and notifying the person who is the true owner, but it is his duty to do so, and also to notify the inspector, for in such cases there has evidently been some depredation of the mails or violations of the postal laws, and prompt action on the part of the postmaster may result in the detection

of the criminal. The Nashville Paper Sack Swindlers.

NASHVILLE, Jan. 24, 1887. . A. Stowe, Grand Rapids: DEAR SIR—Will you please say in THE TRADESMAN that in my article last week,

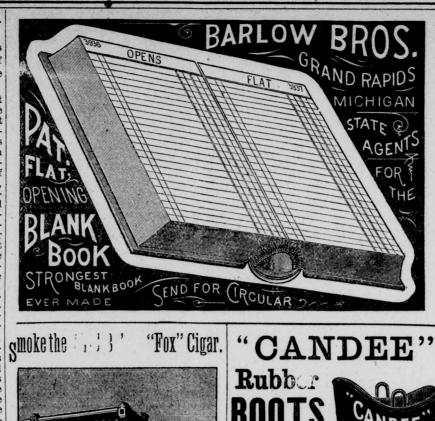
in relation to the paper sack sharps that visited our town, I did not mean to convey the idea that Marshall Cook, of the Hastings the idea that Marshall Cook, of the Hastings Banner, gave a receipt for the pay for print-ing 5,000 sacks when he had only received pay for printing 1,000. What I did say was that the paper sack men so represented him. I do not think Mr. Cook would knowingly lend himself to aid in perpetrating a swin-dle, and from what I have since learned I am satisfied that the statement made by the even sails mention to the receipt paper sack men in relation to the receipt from Cook were utterly false and that he did not receipt for more money than he reeived

I have been unable to find that the Union Paper Sack Co. has shipped any sacks to this town, to be printed as agreed upon. Yours truly,

WALTER WEBSTER.

Frankfort Merchants Unite in a Call for a Meeting.

or a meeting:



ANDEE **UBBER BOOTS** DOUBLE . THICK GIVE DOUBLEWEAR BALL. Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are *double thick* on the ball, and give GREATEST MPROVEMENT DOUBLE WEAR. EVER MADE IN Most economical Rubber Boot in the market. Lasts longer than any other boot and the TWO YEARS, TEST. PRICE NO HIGHER. Call and ex-amine the goods. COMMON SENSE IDEA

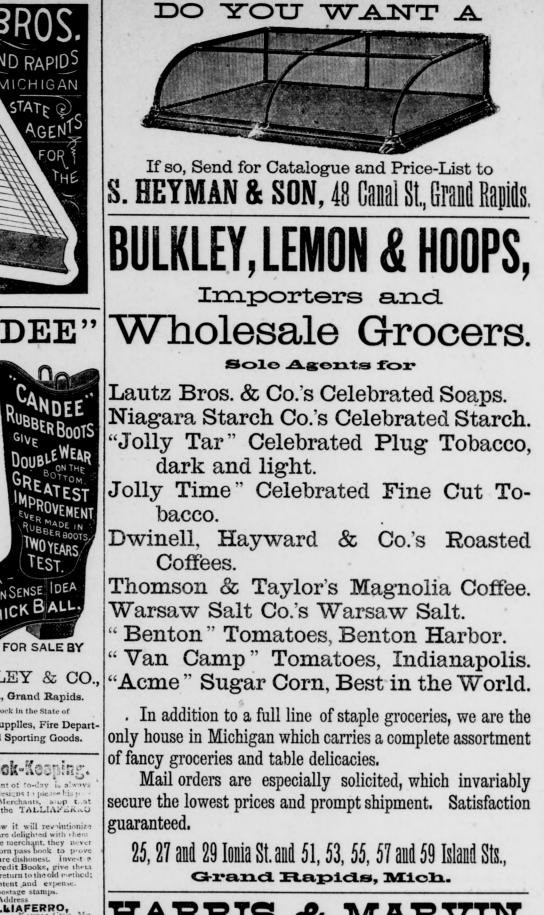
DOUBLE THICK BALL.

E. G. STUDLEY & CO., No. 4 Monroe St., Grand Rapids. Largest and finest stock in the State of Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.

Stop That Book-Keeping. GARS The successful merchant of to-day is always on the alert for the latest designs to please his po-rons. So we say to Merchaus, stop that Book-Keeping, and use the TALLIAFERSO Coupon Credit Book. Yor have no idea how it will revolutionize much business customers are delighted with them

your busines; customers are delighted with them and when once used by the merchant, they never return to the old thread-worn pass book to prove to their patrons that they are dishonest. Invest a lew dollars in Coupon Credit Books, give them a fair trial, you can easily return to the old neethed; faithful of errors, discontent and expense. Sample come to cit in next set status.

ostage stam





2.20

BRADFORD

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76 South Division St.,

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

INSOLVENT CORPORATIONS. According to the decision of the Court of Errors and Appeals of New Jersey, a corporation, although insolvent, may, unless prohibited by law, sell and transfer its property, and prefer its creditors.

STATUTE OF LIMITATIONS-ACCOUNT. sales of patented articles, the statute of basis of oleomargarine, is in his opinion unlimitations begins to run from the time for fit for food. accounting and not from the time of sales made, according to the decision of the Supreme Court of Pennsylvania.

ATTACHMENT-PRIORITY OF LIEN, The Supreme Court of Kansas held that mas gets a vest pattern as a present.' Maythe lien of a mortgage executed before the be we didn't work for the vest pattern. I levying of an order of attachment, but not tell you there were some pretty tall stories recorded until afterward, was prior to the told in praise of goods about that time; but lien of attachment, although the attaching the tallest talker and the fellow who had creditor might not at the time of the levying the most cheek of any of us, was a certain of his attachment have had any notice of Jonah Guires who roomed with me. He the mortgage.

ACCOUNTS CONCERNING MERCHANDISE. In order to prevent the operation of the and the women-they just passed him their statute of limitations, mutual accounts must pocket-books to lay out as he pleased. One be such as concern the trade of merchandise night Jonah woke me up with, 'By jove, old and upon which an action would lie, according to the decision of the Supreme Court of it I'll bring you down the sheep it was cut Pennsylvania. In this case the court held from and make him own his own wool. that a demand by an attornoy-at-law for professional services was not an account that concerned the trade of merchandise and had no effect upon the running of the statute against a claim by a client based on a demand for farm produce furnished.

LIABILITY OF CONNECTING LINES. passage over several connecting lines, and head under the blankets, convulsed with baggage which is checked thereon is lost, laughter, and perfectly sure that Jonah had the passenger cannot hold the last connect- torn the best sheet from top to bottom. ing line liable for the loss of the baggage, When I awoke the next morning I found unless he proves that that particular line caused the loss. So held by the Supreme Court of Kansas.

CHATTEL MORTGAGE OF GRAIN.

In the case of Clark vs. Voorhees, the Supreme Court of Kansas held that where a oleomargarine, which is as follows: chattel mortgage was given upon a certain number of bushels of grain out of a larger quantity which was not uniform in quality and value, the whole of which remained in the possession of the mortgagor until it was chattel mortgage was given upon a certain the possession of the mortgagor until it was clusively by short haired or bald headed attached by his creditors, and where the men. description in the mortgage, as well as the mortgage itself, gave no clue by which the part intended to be mortgaged could be distinguished by third parties from the remainder, the mortgage should be held void for uncertainty.

Foreign Wages.

Extract from a Glasgow Letter.

I find wages low all over Ireland and Scotland, and I have visited many factories and talked with both managers and laborers. The hours are long, the work in many cases very hard, and wages very low. Rents are high in comparison with the accommodations and the only one thing I find cheap er is clothes. Good food costs the same and meats are fully as high. The laboring classes live on cheaper kinds of food than working men do, and they have less of it. Whole families live in one or two rooms, and the cost is all the way from \$25 to \$50 per

cago, while Chicago, Cleveland, Detroit and ORANGES Columbus supply Toledo. After much difficulty and a threat of seizure, the Chicago manufacturers were induced to brand their product. During the past four months fully half the shipments to Cincinnati were reshipped to Kentucky, which has no oleomargarine law. Of fifty-two samples of butter analyzed, thirty-two were found to be oleomargarine, and the average of thirtytwo was nine per cent. butter to 91 per cent. adulteration. The enforcement of the law in Ohio is said to have reduced the sale of oleomargarine 80 per cent. since the national law took effect. Assistant Commissioner Henry Talcott reported that inspec-Upon a contract to account annually for tions in Cleveland showed that oleo oil, the

A Clerk's Story.

"When I used to 'tend store the old man came aroun', and says he, 'Boys, the one who sells the most between now and Christcould talk a dollar out of a man's pocket when he intended to spend only six-pence; fellow, if you think that 'ere's got cotton in Won't wear out either; wore a pair of pants of that stuff for five years, and they are as good as when I first put them on. Take it at thirty cents and I will say you don't owe me anything. Eh-too dear? Well, call it twenty-eight cents. What d'ye say? All right. It's a bargain.' I could feel Jonah's hands playing about the bedclothes; then Where a through ticket is purchased for rip went something or other, and I hid my my night-shirt split from the bottom to the collar-band."

Sure Test for Oleomargarine.

John Ballord, the Davenport, Iowa, druggist, has discovered a practical test for

TIME TABLES.

Chicago & West Michigan.

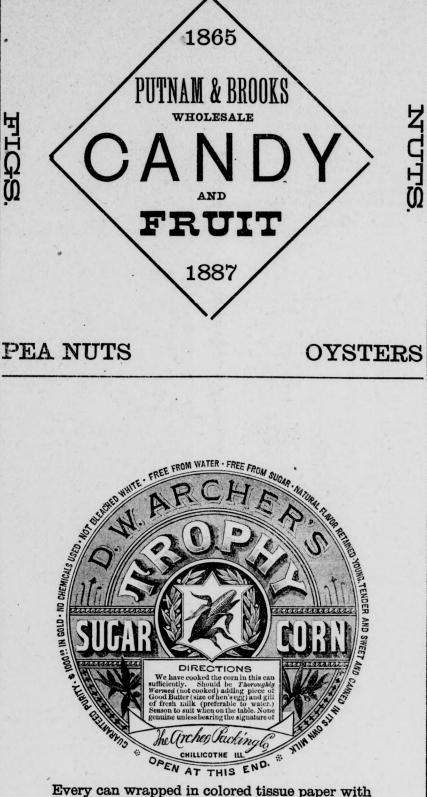
.12:30 p m .11:00 p m . 5:00 p m Sleeping Cars on all night trains, in charge of careful attendants v to Chicago on 12:50 p.m., and through the trains and 11 p. trains

Newaygo Division All trains arrive and depart from Union Dep The Northern terminus of this division is at there close connection is made with F, & P.

W. A. GAVETT, Gen'l Pass. Agent. J. B. MULLIKEN, General Manage

Grand Rapids & Indiana. Arrives.

Leaves. 7:00 a m 11:30 a m Saginaw Express hair car for Pe

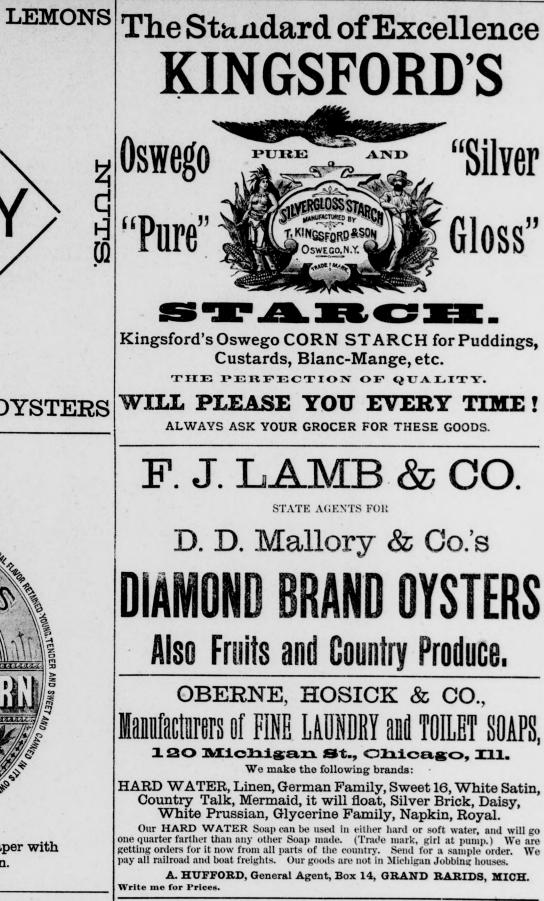


P. STEKETEE & SONS,

signature and stamp on each can.

JOBBERS IN

DRY GOODS AND NOTIONS





year. They live in the cities in flats, and their conveniences are very few. The paper proprietor in Dublin told me that he Leave. could get good reporters for from \$6 to \$7 per week, and they would be shorthand men and well educated. The managing editor of the largest paper in Ireland, in Dublin, gets only \$2,000 a year, and his salary is considered a large one.

I saw men working on the road in Ireland at 25 cents per day, and many of the women in the factories of Belfast get no more, and work from 6 a. a. to 6 p. m. Here laborers get from \$4.50 to \$5 per week and board themselves. Carpenters, printers, coopers, and masons earn about \$7.50 per week, and shoemakers the same. The plumbers receive only \$7.50 per week in Glasgow, and tailors only \$7.25. Many boys and little girls are employed in the factories, and the whole family works to keep the wolf from the door. Still, under these disadvantages the Scotch blood makes fortunes, and there are instances of poor boys becoming wealthy right here amid such surroundings.

Oleomargarine in Ohio.

Gen. H. S. Hurst, State Dairy and Food Commissioner of Ohio, has filed a report with Governor Foraker, in which appears the sub-report of Assistant Commissioner John J. Gehan, from which the following interesting statement of the condition of the oleomargarine business has been condensed. But few dealers were found selling oleomargarine outside of the cities of Cincinnati, Cleveland, Dayton and Toledo. In these four cities the wholesale dealers reported the sales of oleomargarine during the winter months to have been usually about four times those of dairy butter, and that in every case the price of oleomargarine was regulat- 12 ed by that of butter. Two oleomargarine factories in Cincinnati closed soon after the passage of the law, and one sold its machinery. All the oleomargarine in Cincinnati, Dayton and Lima was manufactured in Chi- Gen. P.

GOING SOUTH. their conveniences are very few. The wages of mechanics and skilled labor run form \$1 to \$2 a day, and it is a very good man indeed who gets the latter. A news-

Lake Shore & Michigan Southern. Kalamazoo Division.

N. Y. Ex. 6:10 p m 5:00 a m 4:00 p m 2:20 p m 9:45 a m 5:35 a m 11:10 p n 6:50 a n

Detroit, Grand Haven & Milwaukee. GOING EAST. Leaves. 6:25 a m 10:50 a m 3:50 p m 10:55 p m 11:00 a m Arrives.

GOING WEST. ... 1:05 p m ... 5:00 p m ...10:40 p m †Morning Express..... †Through Mail..... 1:10 p m 5:05 p m at Express..... 7:45 a m 5:35 a m 5:10 a m

Michigan Central.

DEPART.

Detroit Express 6:15 a m
Day Express 1:10 p m
*Atlantic Express10:10 p m
Mixed 6:50 a m
ARRIVE.
*Pacific Express 6:00 a m
Mail 3:00 p m
Grand Rapids Express10:15 p m
Mixed 5:15 p m
*Daily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connec-
tions made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
D. W. JOHNSTON, Mich. Pass. Agt., Grand Rapids.
O. W REGGLES Gen'l Pass and Ticket Act. Chicago

Detroit, Mackinaw & Marquette.

m 6:50 a

30 p m. s. and Ticket Agent, Marqu

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty.

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Fire and Burglar Proof

Combination and Time Locks,

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CARY

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

COUNTRY PRODUCE. VISITING BUYERS. **Groceries.** The Michigan Tradesman. @4½ 5@6½ 9@10 Cod, whole Cod, bonele Halibut 9 Splendid ... 7 Red Fox ... 4 Big Drive. Apples-The best winter varieties are scarce Star Old Solder. The following retail dealers have visited t \$3@\$3.25 \$ bbl. Clipper ... Corner Sto the market during the past week and placed orders with the various houses: Beans-Country hand-picked command \$1.15 erring, round, 1/2 bbl. 4 Chocolate Cream. 4 Nimrod WHOLESALE PRICE CURRENT. Scalping Knife. Sam Boss..... 8 bu., and city picked \$1.50. Herring, round, ¼ bbl... Herring, Holland, bbls... Herring, Holland, kegs. 4 Big Five Center RANDOM REFLECTIONS. H. Barry, Ravenna. John Caulfield, Hobart. Beets-40c % bu. Parrot Buster Black These prices are for cash buyers, who pay promptly and buy in full packages. Next 75@90 Tar. John Caulificia, Hobart. J. D. F. Pierson, Pierson. Dr. H. C. Peckham, Freeport. Geo. E. Harris, Ashland. J. R. Odell, Fremont. A. W. Beir, Dutton. Herder & Lahuis, Zeeland. O. Bail. Morley. It strikes me that the Toledo Spice Co. Buckwheat-21/2 P 1. Herring, Scaled. @20 00@10 00 Butter-Michigan creamery is in good dehas hit upon a novel scheme in connection AXLE GREASE. mand at 28@30c. Dairy is in fair demand at $150 \\ 125$ Black Bird Crown 80[Paragon 2 10 Frazer's 90[Paragon 25 lb pails 90 Diamond 80 Paragon 25 lb pails 90 Modoc, 4 doz 250 50 80 80 80 Black Bird. Live and Let Live Quaker. Hiawatha Big Nig. Spear Head. with the sale of package coffee. The No. 3. 16 bbls..... 20c. scheme is nothing more nor less than a Sardines, spiced, ½s... Trout, ½ bbls..... 10 b kits..... Cabbages-\$4@\$5 \$ 100, according to size. 10@12 A, W. Biair, Dutton. Herder & Lahuis, Zeeland. O. Bail, Morley. H. A. Portman, Benton Harbor. Geo. Lentz, Croton. G. A. Bevians, Tustin. Merritt Groves, West Chester. Noot, Strong & Co., Saranac. M. H. McCoy, Grandville. Walter D. Grove, Kalamazoo. Geo. W. Sharer, Cedar Springs. J. D. Darrazh, Clarion. O. House, Chauneey. K. L. Kinney, Maple Hill. G. Van Putten & Son, Holland. S. Stark, Allendale. $5 00 \\ 1 00 \\ 6 75$ knock-down chicken coop, which is fur-Merry Carrots-30c % bu. "10 b kits..... White, No. 1, 14 bbls.... White, No. 1, 12 b kits... White, No. 1, 10 b kits... White, Family, 14 bbls... kits.... Celery-Kalamazoo, 25c % doz. nished merchants in lieu of the regulation BAKING POWDER. Spear P. V. Cheese-Fall stock of Michigan full cream in b cans, 3 doz. case.... b " 2 " " b " 1 " " 1 00 90 Spring Chicken. Acme, 1 pine box at an additional price of 1/4 cent per Black Jack firm at 13%@14c. 16 D 2 D Bulk pound for the coffee. The chicken coop is Eclipse . Turkey.. 3 50 Musselman's Corker. 30 Cider-12%c # gal. 25 1 25 SHORTS. bound to have a big run. Cranberries-Choice Bell and Bugle and FLAVORING EXTRACTS. Our Leader..... Mayflower Globe .16 Hiawatha23 Old Congress... .22 May Leaf..... .23 Dark Vanilla * * * Cape Cod are scarce at \$9@\$9.50 \$ bbl. Jer-Lemon. P doz. 1 Jennings' D. C., 2 oz..... $1 40 \\ 2 50$ sevs. \$3@3.25 \$ bu. If any of "Little Dick" Sheeran's friends $\begin{array}{r} 28 \\ 45 \\ 75 \\ 140 \\ 240 \\ 1200 \\ \end{array}$ 4 oz..... 6 oz..... Mule Ear..... Arctic, 1/8 1b cans, 6 doz. case ... Dried Apples-Evaporated, 11@12e P D; ** ever entertained the idea than the summary 8 oz. No. 2 Taper.... No. 4 ½ pint, round..... uartered and sliced, 6@6%c \$ D. 3 50 SNUFF. ** Lorillard's American Gentlemen. Maccoboy..... Gail & Ax' manner in which he was kicked out of the $\begin{array}{r} 3 & 60 \\ 1 & 50 \\ 2 & 75 \\ 7 & 50 \\ 15 & 00 \\ 1 & 65 \\ 4 & 25 \\ 6 & 00 \end{array}$ $125 \\ 175 \\ 450$ K. L. Klinley, Maple Int.. G. Van Putten & Son, Holland. S. Stark, Allendale. W. S. Bartron, Bridgeton. C. B. Moon, Cedar Springs. S. G. Isamon, East Jordan. H. P. Whipple, Kingsley. R. Gannon, White Cloud. W. H. Beach, Holland. C. L. Glasgow, Nashville. Lackson Coon, Roekford. C. H. White, Reed City. B. C. Bonnell, Fife Lake. E. G. Pipp, Gaylord & Pipp, Howard City. F. W. Foster, Newaygo. James Loop, Loop & Morgan, Lowell. J. F. Gauweiler, Croton. H. Thompson, Canada Corners. Wiley & McMullen, Morley. J. May, Frankfort. H. E. Sennely, Caledonia. Dried Peaches-Pared, 15c. Gunn Hardware Company would result in Eggs-Scarce and high. Strictly fresh are Gail & Ax' "Rappee..... Railroad Mills Scotch.... hard to get, readily commanding 26@28e and pickled and cold storage stock are in good de-Diamond, "bulk,"..... 1 " " " No. 3 panel..... No. 8 " No. 10 " $.9\ 00$ $.1\ 10$ $.2\ 75$ $.4\ 25$ his giving up the struggle for subsistence, BLUING they forgot that grit and perseverance are BLUING BLUING MATCHES. Dry, No. 2 doz. 45 MATCHES. Dry, No. 3 doz. 45 Grand Haven, No. 8, square. 1 Liquid, 4 oz. doz. 25 Grand Haven, No. 9, square. 1 Liquid, 4 oz. doz. 65 Grand Haven, No. 20, parlor. 1 Arctic 6 oz. 7 20 Grand Haven, No. 200, parlor. 1 Arctic 16 oz. 12 00 Grand Haven, No. 7, round. 1 Arctic No. 1 pepper box. 2 00 Oshkosh, No. 8. 1 Arctic No. 2 " 3 60 Oshkosh, No. 8. 1 Arctic No. 3 " 4 00 Swedish 1 BROOMS. BROOMS. No. 1 Hurl. 1 75 Common Whisk. 90 No. 1 Hurl. 1 75 No. 1 Carpet. 2 50 Warebouse 2 75 MOLASSES. 10 No. 1 Carpet. 2 50 Warebouse 2 75 MOLASSES. Lotzbeck mand at 20c. distinguishing characteristics of men of the TEAS. Honey-Dull at 9@13c Celtic race. Instead of bewailing his fate, Japan ordinary. Hay-Bailed is moderately active at \$15 Japan fair to good...... Japan fine..... Japan dust..... Dick set about the inauguration of a new per ton in two and five ton lots and \$14 in car enterprise, at Detroit, in the shape of the Japan dust. 19620 Young Hyson. 20645 Gun Powder. 36650 Dolong. 33655606 Congo. 25630 Novelty Works Co., and by dint of hard Onions-Good stock is scarce, readily com manding \$3.25 % bbl. work and happy hits he has now put him-Potatoes-Buyers are paying 35c at this marself in a position to look back upon his caket and towns within convenient shipping dis-VINEGAR. reer at Grand Rapids with peculiar satisfactance of this market. White Wine..... tion. Pop Corn-2%c % b.1 50 90@1 10 * * * Squash-Hubbard, 2c % D. I am glad to commend the policy of the GRAINS AND MILLING PRODUCTS. Black Strap. MISCELLANEOUS. novia. E. Kennedy, Caledonia. Vanderveen, Holland. B. Bosman, Holland. Woolson Spice Co., at Toledo, in calling its .16@18 Bath Brick imported Wheat-2c higher. City millers pay 80 cents CANNED FISH. 25@28 for Lancaster and 77 for Fulse and Clawson. Porto Rico..... New Orleans, good... New Orleans, choice... .24@30 .28@34 travelers off the road at a stated time in Corn-Jobbing generally at 46@47c in 100 bu. Frank Sommers, Dorr. E. B. Wright, West Michigan Lumber Co. January and treating them to a banquet at 44@50 52@55 ots and 42@43c in carlots. Woodville, Mr. Lilley, Sisson & Lilley, Sissons. E. E. Rice, Big Springs. Thys Stadt, Spring Lake. L. B. Chapel, Ada. Adam Newell, Burnip's Corners. A. & L. M. Wolf, Hudsonville. a leading hotel. Such an occasion tends to Oats-White, 38c in small lots and 32@33c in ½ DDIs. 2c extra OATMERAL. Rolled Oats, bbl....5 50 Steel cut, bbl. " " ½ bbl.3 00 " cases 3 25 PICKLES. soften the asperities which are apt to come car lots. bbl.....5 50 ½ bbl...3 00 Rye-48@50c 78 bu. 2 00 between a house and its employes and 3 00 Barley-Brewers pay \$1.25 \$ cwt. neither employer nor employe is the loser by $150 \\ 525$ A. M. Wolf, Hudsonvine. A. M. L. M. Wolf, Hudsonvine. A. D. Chapman, Stanwood. H. De Kline, Jamestown. C. Gruler, Fowler. J. V. Crandall & Son, Sand Lake. R. Granger. O. B. Granger & Co., Plainwell. S. Cooper, Jamestown. B. M. Dennison, East Paris. Velzy Bros., Lamont. N. Harris, Big Springs. G. TenHoor, Forest Grove. W. H. Struik, Forest Grove. L. A. Paine, Englishville. Jas. Barnes, Austerlitz. John Gunstra, Lamont. M. Minderhout, Hanley. N. Bouma, Fisher. Wm. VerMeulen, Beaver Dam. G. M. Huntley, Wright Center. J. N. Wait, Hudsonville. J. B. Watson, Coopersville. N. Na Waits, Allendale. Sidney Stark, Allendale. Sidney Stark, Allendale. Sidney Stark, Allendale. Sidney Stark, Allendale. M. J. Butler, Sand Lake. T. J. Sheridan & Co., Woodville. the Henry DeKline, Jamestown. degs Bros., Cedar Springs. e is G. N. Reynolds. Belmont. Hozg & Judeon, Cannonsburg. p. Steketee & Co., Holland. ssert Eli Runnels, Corning. Geo. Carrington, Trent. Geo. Cook, Grove. John Smith, Ada. ira O. O. F. & W. P.Conkin, Ravenna. Darling & Roberts. Sparta. J. Raymond, Berlin. Walling Bros., Lalmont. M. M. Robson, Berlin. M. Hayboer & Bro, Drenthe. p. Cordes, Alpine. M. Heyboer & Bro, Drenthe. Den Herder & Tanis, Vriesland. Jos. P. Cordes, Alpine. M. Heyboer & Bro, Drenthe. M. Howard, Englishvill Flour-Lower. Patent, \$5 % bbl. in sacks the time and money involved in such a H. De Kline, Jamestown. C. Gruler, Fowler. J. V. Crandall & Son, Sand Lake. .3 50 and \$5.20 in wood. Straight, \$4 \$ bbl. in gathering, with its consequent value in the .3 50 .3 50 sacks and \$4.20 in wood. Meal-Bolted, \$2.75 79 bbl. Mackerel, 3 b soused...... Salmon, 1 b Columbia river. way of interchange of experience and obser-.1 60 Imported Clay 3 gross. 2 25@3 00 Imported Clay, No. 216, 3 gross. 62 25 Imported Clay, No. 216, 2½ gross. 61 85 American T. D. 75@ 90 Choice Concline. 61/10 area Mill Feed-Screenings, \$13 \$ ton. Bran, \$14 Salmon, 2 to Columbia river. vation. Sardines, domestic ½s. Sardines, domestic ½s. Sardines, Mustard ½s. Sardines, imported ½s. Trout, 3 b brook. 6@7 10@1 * * p ton. Ships, \$14 p ton. Middlings, \$15 p ton. 10@12 12@16 4 00 Corn and Oats, \$18 \$ ton. I am told that the project of an exclusive-Choice Carolina.... ly wholesale dry goods house at this mar-PROVISIONS. CANNED FRUITS. ket is slowly assuming shape and that a The Grand Rapids Packing & Provision Co. Apples, gallons, standards..... Blackberries, standards..... Cherries, red standard..... successful termination of the agitation is quote as follows: PORK IN BARRELS. CANDY, FRUITS AND NUTS. not an unlooked-for event. Chicago packing..... Putnam & Brooks quote as follows : STICK. Mess, chicago packing. Mess, new. Short Cut, new. S. P. Booth. clear. Clear, A. Webster, new. Extra clear pig, short cut. Extra clear, heavy. Clear quill, short cut. Clear back, short cut. Clear back, short cut. Standard clear, short cut, best. Duy of the parts of the parts Damsons Egg Plums, standards * * * 13 00 13 00 Standard, 25 1b boxes. Gööseberries. Green Gages, standards 2 b..... Peaches, Extra Vellow Peaches, standards..... I notice the jobbers are being caught on es..... Twist, do Cut Loaf do .1 25 every side at present, the usual January $\begin{array}{c} .13 \ 75 \\ .14 \ 00 \\ .14 \ 00 \\ .14 \ 00 \\ .14 \ 25 \\ .14 \ 25 \\ .14 \ 50 \end{array}$ SALT. MIXED Royal, 25 b pails. Royal, 20 b bbjs. Extra, 20 b bbjs. Extra, 20 b bbjs. French Cream, 25 b pails. Cut loaf, 25 b cases. Broken, 25 b pails. Broken, 20 b bbjs. $.1\ 60$ $.1\ 45$ $.1\ 20$ and February crop of failures being rather Peaches, seconds..... Peaches, seconds Peaches, pie. Pineapples, standards. Pineapples, Johnson's sliced. Pineapples, Johnson's, grated. Quinces Raspberries, extra. more numerous than usual this year. This Saginaw or Manistee. Saginaw or Manistee. Diamond C. Standard Coarse. Ashton, English, dairy, bu. bags... Ashton, English, dairy, 4 bu. bags... Higgins' English dairy bu. bags... American, dairy, ½ bu. bags... Rock, bushels. Warsaw, Dairy, bu. bags... ½ $1 40 \\ 2 60$ $\begin{array}{c} 85\\1\,45\\1\,25\\2\,75\\2\,75\\2\,70\\22\\8\\40\\20\end{array}$ leads me to remark that the jobbers are to blame for most the failures. Their anxiety 2 75 DRY SALT MEATS-IN BOXES. 1 25 1 35 1 25 90 to sell goods leads them into taking risks which they ought to refuse to undertake. FANCY-IN 5 th BOXES. Lemon Drops.... Sour Drops.... Peppermint Drops. Chocolate Drops. H M Chocolate Drops. In settling with bankrupts, the man who pays 100 cents on the dollar is left out of CANNED VEGETABLES. Asparagus, Oyster Bay..... SAUCES. the question, but I opine that the time is SAUCES. Parisian, ½ pints..... Pepper Sauce, red small... Pepper Sauce, green Pepper Sauce, green, large ring.... Pepper Sauce, green, large ring.... @2 00 @ 70 @ 80 @1 25 @1 50 Beans, Lima, standard H M Chocolate Drops. Gum Drops Licorice Drops. A B Licorice Drops. Lozenges, plain Lozenges, printed Imperials Mottocs Cream Bar Molasses Bar. Caramels. Hand Made Creams. Plain Creams. Decorated Creams. Decorated Creams. String Rock. Burnt Almonds. Wintergreen Berries. FANCY-IN BULS. not far distance when that much-abused in-Beans, Stringless, Erie...... Beans, Lewis' Boston Baked. dividual will rise on his dignity and assert Archer's Trophy..... Morning Glory..... picnic boneless best boneless..... Corn, Archier's Hopay 15 "Morning Glory 10 "Acme. 15 "Maple Leaf. 10 "Excelsior. 120 "Onondaga 135 "Darby 150 "Osborn 100 "Bartlett 100 "Bartlett 100 "Bartlett 100 "Bartlett 150 Peas, extra marrofat 12021 40 Peas, extra marrofat 2001 75 "Early June, stand 150%1 75 "Early June, stand 100%2 100 Wushrooms, extra fine 20 00 Mushrooms, extra fine 20 00 Tometoes etandard 80%21 30 Squash 100 1 10 1 15 his rights. Catsup, Tomato, pints...... Catsup, Tomato, quarts @ 90 @1 20 * * * Shoulders Breakfast Bacon, boneless.... Dried Beef, extra ham prices...... A friend tells me that every time Ira O. Halford Sauce, pints..... Halford Sauce, ½ pints.... @3 50 @2 20 Green gets drunk, he vows he will thrash SOAPS. 294 3 85 Extra Chicago Fam 2 94 4 00 ily 2 94 3 85 Napkin 4 75 3 96 Towel 3 96 Towel 4 75 3 55 White Marseilles.5 50 3 05 White Cotton Oil.5 54 9 93 Railroad 3 54 Acorn Master New Process, 1 b. New Process, 3 b. Acme, bars Acme, bars Best American Cheers Big Five Center. Nickel. Shamrock Blue Danube London Family the editor of THE TRADESMAN. If this be LARD. true. I am led to believe that the vow must 30 and 50 th Tubs LARD IN TIN PAILS. be a perpetual one, as' Mr. Green has not 3 th Pails, 20 in a case. 5 th Pails, 12 in a case. 5 th Pails, 12 in a case. 10 th Pails, 6 in a case. 20 th Pails, 4 pails in case. 20 th Pails, 4 pails in case. drawn a sober breath for months. Jos. P. Cordes, Alpine. M. J. Howard, Englishville. Cole & Chapel, Ada. H. Colby & Co., Rockford. H. W. Potter, Jenisonville. 634 20 D Palls, 4 palls in case..... BEEF IN BARRELS. Extra Mess Beef, warranted 200 bs.... Boneless, extra. SAUSAGE-FRESH AND SMOKED. Dork Sausage FANCY-IN BULK. Wholseale Quotations in Newspapers. FANCY-IN BULK. Lozenges, plain in pails. Lozenges, plain in bbls. Lozenges, printed in pails. Lozenges, printed in bbls. Chocolate Drops, in pails. Gum Drops in pails. Gum Drops, in bbls. Moss Drops, in pails. Moss Drops, in pails. Imperials, in pails. Imperials in bbls. FRUITS 45 Saxon Blue...... 15 Palmer's, 100 bars... CROSBY, Jan. 27, 1887. E. A. Stowe, Grand Rapids: AUSAGE-PRESH AND SAUKED. Pork Sausage. Ham Sausage. Frankfort Sausage. Blood Sausage. Blood Sausage. Bloogna, straight. Bologna, thick Head Cheese. PIOS' FEET. In balf barrels J. C. Benbow, Cannonsburg. C. E. Brewster, Kingsley. Hewett & Tefft, Rockford. R. E. Werkman, Holland. DEAR SIR-In THE TRADESMAN of Jan. SPICES. 26, under the head of "Queries to be reported at the March Convention of M. B. M. A," I CHEESE. Whole. Whole. 16@25 Pepper. 12@15 Alispice 18@30 Cassia 15@25 Nutmegs, No. 1. 16@20 Nutmegs, No. 2. 15@30 Cloves Pepper Allspice @20 . 8@10 .10@11 Michigan full cream......131/2@14 notice "Ought the daily papers to publish s. Omler, Wright York State, Acme @14 G. S. Putnam, Fruitport. F. B. Kelly, W. R. Dennis & Co., Cadillac. wholesale quotations?" Ought not that to also include the weekly CHOCOLATE. Cinnamon @60 @50 @28 loves Baker's Runkles' Ginger ... Mustard. paper—aside from trade publications like THE TRADESMAN—for this reason? Near-FRUITS The Business Change at Bailey. COCOANUT. Cayenne .25@35 Auzzy, Gloss, 48 b boxtes, 48 '' 3 b 40 b '' 40 b '' 72 b crates, 6 b boxes... '' Corn, 40 b boxes, 1 b pkgs.... '' 20 b '' 20 b '' 20 b '' 20 b '' 1 b '' 20 b '' b boxes, 1 b pkgs.... '' b boxes... '' b boxes... '' b boxes... '' b blk STARCH. 1s.... 1s and ½s.... ½s... 1s in tin pails..... ly every person in a country town takes a Schepps, 1s. @25 0 534 0 51/2 0 4 0 61/4 0 6 BAILEY, Jan. 25, 1887. ©25 @25 @27 @27 % @28 % @28 % @28 % @24 % @24 % @20 @18 weekly newspaper. My observation is that persons taking only weeklies read the whole HIDES, PELTS AND FURS. ... E. A. Stowe, Grand Rapids: DEAR SIR-We notice in THE TRADES Oranges, Florida of them more observingly than those read-Maltby's, 1s. ' 1s and ½s. ' 4s. Manhattan, pails. Peerless MAN of to-day that it was understood that Spring & Lindley were the "Co." of the new firm of David Quay & Co. This is not the case. The firm of Spring & Lindley has no connection with the new firm and we do ing the dailies and are more likely to notice

the quotations, especially if the quotations happen to be incorrect, which is nearly al-ways the case. I see no reason why every paper should not give a produce market,

S

@ 61/4

Pure, 1 th pkgs.....

© 9 @12 @12½ @11½ Bananas Aspinwall...... Oranges, California, fancy... Oranges, California, choice... Oranges, Jamaica, bbls..... Oranges, Florida. Oranges, Valencia, cases. Oranges, Messina. Oranges, Maples. Lemons, choice. Lemons, fancy. Lemons, California. Figs, layers, new, Wb. Figs, Bags, 50 b. 2 50@3 7! 71/2 61/2 51/2 @4 00 4 25@4 50 10 @15 Figs, Bags, 50 b. Dates, Frails do Dates, ½ do do Dates, ½ skin. Dates, ½ skin. Dates, Fard 10 b box ¥ b. Dates, Fard 50 b box ¥ b. Dates, Persian 50 b box ¥ b. Pine Apples, ¥ doz. @ 5½ @ 6½ 6 6 5³/₄ 6 6 4 6 6 91/2@10 7 @ 7% NUTS. Almonds, Tarragona..... Ivaca... California .18 .18 Brazils Chestnuts, per bu. Filberts, Sicily. "Barcelona. Walnuts, Grenoble. "Marbo. "French. California. Pecans, H. P. Missouri. Coocentre 32.00 .111/2@12 Brazila 10%@11 .15 @17 .12½ .12 @18 .11 @14 25@27 27@29 @30 @32 " Missouri..... Cocoanuts, ¥ 100..... PEANUTS. 23@35 25@37 .3 Capper 35 stunner3 OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTERS. New York Counts..... H. F. H. & Co.'s Selects..... Alterated Standard Favorite. Prime Selects, bulk, & gal Standards, bulk, & gal New York Counts, & 100 Standards, bulk, & 100 Clams, shell, & 100. FRESH FISH. b Pipe 28 OILS. Caro-ILLUMINATING. Michigan Test..... Water White. .48 Caro-..... .48 LUBRICATING. Caro-Gasoline.

 a Caro Gasoline.

 h Caro Model Cylinder.

 h Caro Model Cylinder.

 mozet.
 42

 Shield Cylinder.
 Siled Cylinder.

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 Eldorado Engine.
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72 © 55 © 44 © 35 © 45 © 1 30

18@20

50 gr.

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© 9 © 8 ©10

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 $\frac{14}{15} \frac{15}{12} \frac{12}{18} \frac{18}{16}$

20 13

22 14

@11½ @10½ @12½

@11½ @12½ @ 6½ @ 5½ @10

10 10 16

30 gr.

but I think the thing ought to stop right there.

I confess to a strong liking for Query No. 7, relative to quoting goods other than drugs and hardware in characters not understood by the public at large. 1 like the idea of giving all dealers the same showing. If it is of advantage for the hardware dealers and druggists to have "blind" quotations, why should not the same principle apply to all merchants.

membership in any local association or the State body, but I have the next best thing

The Grocery Market.

although the shortage in coal, as a result of street, Grand Rapids.

the strike, is likely to bring many of the refineries to a stand-still. Some kinds of canned goods are higher. Other articles in the grocery line are about steady.

A much firmer feeling exists in oranges, and higher prices are sure to rule. Lemons, gentleman writes: owing to light arrivals, are firm and decidedly higher. Pecans are higher. Pealemon peel are higher. .

The ice blockade at Baltimore is disappearing, in consequence of which oysters are coming in more freely and are much better in quality.

Hides, Pelts and Furs.

Hides are dull and declining and sure to relative change in prices. Tallow is firm at present quotations. The January sales 'of furs at London were marked by a general dullness, as compared with the June sales,

and mink 20 per cent. lower.

rish such an impression to get abroad J. A. Spring alone has an interest. Please Tall correct and oblige Fine Med

Yours very truly, DAVID QUAY & Co.

ANOTHER ACCOUNT OF THE CHANGE. BAILEY, Jan. 29, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR-I see in THE TRADESMAN of rechants. I do not have the advantages derived from this week that you assume the "Co." of David Quay & Co. to be Spring & Lindley. Liny Min Mar Otte State body, but I have the first best thing a firm, have no connection with David Quay are to it—The TRADESMAN—and I feel that I am very much benefited by its perusal. Yours truly, A. C. BARKLAY. A C. BARKLAY. charge of the books and the financial man-Dee agement of the business of David Quay &

Spring & Lindley continue the manu-Sugar is about the same as last week, facture of barrels at 141 and 143 Third

> Yours truly, JOHN A. SPRING.

"The Tradesman" Stands Corrected.

"The Tracesman Referring to the admirable letter from Plas Stur-Lar Smith Barnes, in last week's paper, that

I am not a little chagrined to see that I say 164,000 square miles, in place of 164 nuts show a strong and advancing mar-square miles. I think I remember that it was my blunder: also where I say 1% in. X nuts show a strong and advancing mar-ket, with every indication of still higher prices. Figs and dates remain at same low 1/2 in structure in the mark of inches and feet. Anti-was my blunder; also where I say 1/2 in. x 0/2 fit, as the size of hoe handles; I think I wrote (intending it to be copied) 1/2 in. by 0/2 fit, using the mark of inches and feet. price, while prunells, citron, orange and 61/2 ft., using the mark of inches and feet. As it is, it represents a queer-shaped hoe handle.

> Kent City in Readiness to Organize. KENT CITY, Jan. 27, 1887.

DEAR SIR-We have been talking the matter up and have decided to organize a Business Men's Association at Kent City. We fully appreciate the benefits of such an go lower. Pelts are without change. Wool is active, but not sufficiently so to make any our town we will be ready to meet with you. Please let us know when you will be here. Yours truly,

A. D. POWER.

The woodenware manufacturers have and some advances which were anticipated been in convention, and it is expected that were not realized. Skunk sold 20 per cent. prices of tubs and pails will be materially lower than in June, coon 10 per cent lower, advanced in the near future, as they have lately been manufactured at a loss.

...

wool, estimated washed # 10 25 @28	0
ow 3 @ 314	Gre
WOOL.	Rio Golden Rio
e washed P 10 25@28 Coarse washed20@24 lium	Santos
lium	Maricabo
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r	O. G. Java.
ver 4 00@ 6 00	Mocha
ger	Moone
d Cat 50@ 75	
1se Cat 1060 20	
, red 1 00@ 1 25	XXXXX
cross	Arbuckle's
gray 1 00@ 1 25	Dilworth's
ner 4 00@ 8 00	Standard .
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OAL AND BUILDING MATERIALS.	40 Foot Cott
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B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 ron Cement, per bbl. 130 lots """ isvoired keir per bbl. 130	CR ⁴ Kenosha Bu Seymour B Butter Fancy But S. Oyster Picnic Fancy Oys
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 ron Cement, per bbl. 130 lots """ isvoired keir per bbl. 130	CR4 Kenosha Bu Seymour B Butter Fancy Butt S. Oyster Pienic Fancy Oys Fancy Sodt
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 ron Cement, per bbl. 130 lots """ isvoired keir per bbl. 130	CR4 Kenosha Bi Seymour B Butter Fancy But S. Oyster Pienie Fancy Oys Fancy Sodi City Soda
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 ron Cement, per bbl. 130 lots """ isvoired keir per bbl. 130	CR4 Kenosha Bi Seymour B Butter Fancy But S. Oyster Pienie Fancy Oys Fancy Soda City Soda Soda
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 ron Cement, per bbl. 130 lots """ isvoired keir per bbl. 130	CR4 Kenosha Bu Seymour B Butter Fancy But S. Oyster Pienie Fancy Oys Fancy Soda City Soda Soda Milk
B. Knowlson quotes as follows: o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 ron Cement per bbl. 130 ralo Cement, per bbl. 130 lots "	CR4 Kenosha Bu Seymour B Butter Fancy But S. Oyster Pienic Fancy Oys Fancy Soda. Soda. Milk. Boston
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 ron Cement per bbl. 130 ralo Cement, per bbl. 130 ralo Cement, per bbl. 130 stering hair, per bu. 256 d plaster, per ton. 350 d plaster, ear lots. 250 e brick, per M. \$25 s clay, per bbl. 300	CR4 Kenosha Bu Seymour B Butter Fancy But S. Oyster Picnic Fancy Soda City Soda Soda Milk Boston Graham
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 on Cement per bbl. 130 ralo Cement, per bbl. 130 lots "10560110 stering hair, per bu. 2560 od plaster, per ton. 350 d plaster, per ton. 350 b brock, per M. 2500 e clay, per bbl. 300 COAL. 300	CR ⁴ Kenosha Bi Seymour B Butter Fancy But S. Oyster Fancy Oys Fancy Oys Fancy Soda Soda Milk Boston Graham Oat Meal
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 oon Cement per bbl. 130 ralo Cement, per bbl. 130 lots "1050/110 stering hair, per bbl. 130 coo, per bbl. 175 id plaster, per ton. 350 e brick, per M. 250 e brick, per M. 300 COAL. 300 chracite, egg and grate, car lots. 57566 00 haracite, stove and nut, car lots. 506 00	CR4 Kenosha Bu Seymour B Butter Pfancy But S. Oyster Pienie Pienie Pienie Soda Soda Milk Boston Graham Oat Meal Pretzels, hä
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 oon Cement per bbl. 130 ralo Cement, per bbl. 130 lots "1050/110 stering hair, per bbl. 130 coo, per bbl. 175 id plaster, per ton. 350 e brick, per M. 250 e brick, per M. 300 COAL. 300 chracite, egg and grate, car lots. 57566 00 haracite, stove and nut, car lots. 506 00	CR ⁴ Kenosha Bi Seymour B Butter Fancy But S. Oyster Fancy Oyster Fancy Oyster Fancy Sod City Soda Soda Milk Boston Graham Oat Meal Pretzels.h Pretzels.
B. Knowlson quotes as follows: 100 o White Lime, car lots 100 o White Lime, car lots 85 isville Cement, per bbl 130 ron Cement per bbl 130 ron Cement, per bbl 130 ron Cement, per bbl 130 lots " 1056119 stering hair, per bu 250 30 ceo, per bbl 175 10 d plaster, car lots 250 30 e brock, per M \$250 360 COAL 300 60 chracite, egg and grate, car lots \$576660 heracite, stove and nut, car lots 600625 on Lump, ear lots 31062325	CR4 Kenosha Bu Seymour B Butter Pfancy But S. Oyster Pienie Pienie Pienie Soda Soda Milk Boston Graham Oat Meal Pretzels, hä
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 on Cement per bbl. 130 ralo Cement, per bbl. 130 lots "1056119 stering hair, per bu. 256230 od plaster, per ton. 350 d plaster, per ton. 350 b brok, per M. \$25623635 o coAr, per bbl. 300 COAL. \$30 chracite, egg and grate, car lots. \$5756669 chracite, stove and nut, car lots. 606625 o Lump, car lots. 3106325	CR4 Kenosha Bi Seymour B Fancy Butter Fancy Butts. Oyster Fancy Oys Fancy Oys Fancy Oys City Soda Soda Milk Boston Graham Oat Meal Pretzels Crackneis .
B. Knowlson quotes as follows: 100 o White Lime, car lots 100 o White Lime, car lots 85 isville Cement, per bbl 130 ron Cement per bbl 130 ron Cement, per bbl 130 ron Cement, per bbl 130 lots " 1056119 stering hair, per bu 250 30 ceo, per bbl 175 10 d plaster, car lots 250 30 e brock, per M \$250 360 COAL 300 60 chracite, egg and grate, car lots \$576660 heracite, stove and nut, car lots 600625 on Lump, ear lots 31062325	CR ⁴ Kenosha Bt Seymour B Butter Faney But S, Oyster Faney Oys Faney Sod City Soda Soda Milk Boston Graham Oat Meal Pretzels, ha Pretzels Cracknels 2 Lemon Cre
B. Knowlson quotes as follows: 100 o White Lime, car lots 100 o White Lime, car lots 85 isville Cement, per bbl 130 ron Cement per bbl 130 ron Cement, per bbl 130 lots " stering hair, per bu 250 coo, per bbl 175 id plaster, per tou 250 a brack, per M 250 b brack, per M 325 chracite, egg and grate, car lots 35 chracite, egg and grate, car lots 6006 brack te, stove and nut, car lots 6006 ssburg or Cumberland, car lots 35064 tiand Cement 35064	CR ⁴ Kenosha Bi Seymour B Butter Fancy But S. Oyster Fancy Oyster Fancy Oyster Fancy Sod City Soda Soda Milk Boston Graham Oat Meal Pretzels, hi Pretzels, hi Pretzels, hi Pretzels Cracknels. Lemon Cres Sugar Crea Frosted Cre Ginger Sna
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots. 85 isville Cement, per bbl. 130 on Cement per bbl. 130 ralo Cement, per bbl. 130 lots "1056119 stering hair, per bul. 256230 od plaster, per ton. 350 d plaster, per ton. 350 b brok, per M. \$25623635 o coAr, per bbl. 300 COAL. \$300 chracite, egg and grate, car lots. \$5756669 chracite, stove and nut, car lots. 606625 o Lump, car lots. 3106325	CR4 Kenosha Bi Seymour B Butter Fancy But S. Oyster Fancy Oys Fancy Oys Fancy Oys City Soda Soda Milk Boston Graham Oat Meal Pretzels Cracknels . Lemon Cree Sugar Crea Frosted Cre Ginger Sm No. 1 Ginger
B. Knowlson quotes as follows: 100 o White Lime, per bbl. 100 o White Lime, car lots 85 isville Cement, per bbl. 130 oon Cement per bbl. 130 ralo Cement, per bbl. 130 lots " reco, per bbl. 175 id plaster, per ton. 350 e brick, per M. \$250 e brick, per M. \$250 cOAL. 300 chracite, egg and grate, car lots. 57566 o Lamp, car lots. 310623 25 suburg, car lots. 310623 25 suburg, car lots. 350624 00 FRESH MEATS. FRESH MEATS.	CR ⁴ Kenosha Bt Seymour B Butter Faney But S. Oyster Faney Sod City Soda Soda Milk Boston Graham Oat Meal Pretzels Crackneis .
B. Knowlson quotes as follows: 100 o White Lime, car lots 100 o White Lime, car lots 85 isville Cement, per bbl 130 ron Cement per bbl 130 ron Cement, per bbl 130 lots " stering hair, per bu 250 coo, per bbl 175 id plaster, per tou 250 a brack, per M 250 b brack, per M 325 chracite, egg and grate, car lots 35 chracite, egg and grate, car lots 6006 brack te, stove and nut, car lots 6006 ssburg or Cumberland, car lots 35064 tiand Cement 35064	CR4 Kenosha Bi Seymour B Butter Fancy But S. Oyster Fancy Oys Fancy Oys Fancy Oys City Soda Soda Milk Boston Graham Oat Meal Pretzels Cracknels . Lemon Cree Sugar Crea Frosted Cre Ginger Sm No. 1 Ginger

SHEEP PELTS.

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J

prices as follows:	
Fresh Beef, sides	4%@ 6%
Fresh Beef, hind quarters	
Dressed Hogs	6 @ 614
Mutton	@7
Lamb	@ 8
Veal	8 @ 9
Pork Sausage	@ 71/2
Bologna	06
Fowls	9%@10%
Chickens	
Ducks	
Turkeys	@11

Froste Creau Bagle Seed S. & I

Citron Curra Lemo

Lemo Orang Prune Prune

Prun

MISCELLANEOUS.

Hemlock Bark-Tanners all have large supplies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 % th for clean washed roots.

Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off.

COF	FEES.			" Corn. 1 b	pkgs
Green.	I Roast	ted.		Royal, Gloss, 1 1 pack	ages
	Rio	.16 @	018	" bulk	
Green. 	Golden Rio	.18 @	020	"Corn. 1 b Royal, Gloss, 1 b pack "bulk" "Corn Firmenich, new proce """"" bu """" bu """ ou su	a along 1th
s15 @17	Santos	100	.20	Firmenica, new proce	ss, gloss, 1 10
25@20	Java	180	1.26		." 6 tb
lava	O. G. Java	25 6	229	" bu	lk, boxes or bbls
1	Mocha	.27 6	028	" " co	rn, 1 1b
COFFFFS-	-PACKAGE,			Cat Loof	GARS.
		0 the 2	othe	Cut Loaf Cubes Powdered Granulated, Standard Confectioner A	
v	19%	193/	1934	Powdered	•••••
kle's		1934	1934	Granulated, Standard	
rth's		19%		Confectionery A	
ard		191/2		Standard A	
an		191/2		No. 1, White Extra C.	
an, in bins		19%		No. 2, Extra C	••••••
in cabinets		2014	/	No.4 C	
X rth's ard an, in bins in cabinets olia an		19%		Confectionery A. Standard A. No. 1, White Extra C. No. 2, Extra C. No. 3 C. No. 4 C. New Orleans, in hds. SY Corn. barrels	
		18%	18%	SY	RUPS.
		191/2	19	Corn, barrels	
an	DACE		18	Corn 10 collon korn	
t Jute 100	150 foot Cotto	n 1	60	Corn. 5 gallon kegs	••••••
t Jute 1 25	60 foot Cotto	ni	75	Pure Sugar, bbl.	
t Cotton1 50	72 foot Cotto	n2	00	Pure Sugar, 1/2 bbl	
CRACKERS AND	SWEET GOOL	DS.		TOBACCO-FIN	E CUT-IN PAILS.
en t Jute 1 00 t Jute 1 25 t Cotton 1 50 CRACKERS ANI sha Butter	X 2	XXX	PB	New Orleans, in hds. SY Corn, barrels Corn, i billon kegs. Corn, i billon kegs. Corn, i billon kegs. Corn, 5 gallon kegs. Pure Sugar, j billon TOBACCO-FIN Horey	Cross Cut
sha Butter			61/2	Magnet	5 Old Jim
our Butter		55	1	Seal of Detroit	0 Underwood's C
r. Butter	41/6			Jim Dandy	8 Sweet Rose
ster		5		Our Bird	5 Meigs & Co.'s St
		5		Brother Jonathan2	7 Atlas
oyster	41/2			Jolly Time	6 Royal Game
7 Oyster 7 Soda	5		71/	Our Leader	S Mule Ear
008		514	71/2	May Queen	5 Old Congress
		51/2		Dark American Eagle	Good Luck
n			7	The Meigs	Blaze Away
leal. els, hand-made els.			8	Red Bird	0 Hair Lifter
leal			8	Prairie Flower	5 Hiawatha
els, hand-made			111/2	Indian Queen	Globe
			9½ 15½	Sweet Pippin	5 Crown Loof
nels n Cream Cream.	7	. 8	1072	Hustler	2
Cream		8	-	SMO	OKING
ed Cream			81/2	Our Leader	5 Unit
r Snaps	7	8	1.	Old Vet	Eight Hours
anger Snaps	1	191/		Nevy Clipping	Two Niekol
Cakes		81/		Leader	5 Duke's Durba
n Wafers		-11	13%	Hard Tack	2 Green Corn Col
les			111/2	Dixie	8 Owl
Honey Jumbles			12%	Old Tar	B Rob Roy
ed Honey Cakes			13%	Red Fox	Lumberman
vs Gems			131/	Gold Dust	& Railroad Boy
Cakes			12%	Gold Block	30 Mountain Rose
M. Cakes.			81/2	Seal of Grand Rapids	Home Comfort
DRIED FRUI	TS-FOREIGN.			(cloth)	5 Old Rip
a			2 25	Tramway, 3 oz	9 Seal of North
n Bool		0	0 0%	Poorloss	AlSoal of North
re Peel	• • • • • • • • • • • • • • • • • • • •		14	Standard	lina, 4 oz
es. French. 60s		.12	212%	Old Tom.	0 Seal of North
es, French, 80s		10 @	010%	Tom & Jerry	4 lina, 8 oz
French, 110s a	nd 1208	(0.8	Joker	5 Seal of North
es, Turkey		. 6340	07	Hustler	5 lina, 16 oz boz
ns, Dehesia		3 500	25 00	Biokuriok Chub	Sweet Lotus
ns, London Laye	18	1 500	02 00	Nigger Head	Gravling
ns. Loose Muscat	els	.1 700	21 96	Holland	2 Seal Skin
ns, Ondaras, 28s.		9 6	@ 9%	German	5 Red Clover
ns. Sultanas		6	0 81/4	K. of L	6 Good Lu k
ns, Valencia, nev	V	7 @	0 71/2	Honey Dew	Queen Bee.
ns, Imperials		(03 00	Colonel's Choice	D

Peerless

E. A. Stowe, Grand Rapids:

Drugs & Medicines

State Board of Pharmacy. One Years-Jacob Jesson, Muskegon. Two Years-James Vernor, Detroit. Three Years-Geo. McDonald, Kalamazoo. Five Years-Stanley E. Parkell, Owosso. President-Ottmar Eberbach. Secretary-Jacob Jesson. Treasurer-Jas. Vernor. Next Meeting-At Grand Rapids, March 1 and 2.

Michigan State Pharmaceutical Ass'n. Michigan State Pharmaceutical Ass'n. President-Frank J. Wurzburg, Grand Rapids. First Vice-President-Mrs. C. W. Taylor Loomis. Second Vice-President-Henry Harwood, Ishpeming. Third Vice-President-Frank Isglis, Detroit. Secretary-S. E. Parkill, Owosso. Treasurer-Wm. Dupont, Detroit. Executive Committee-Geo. W. Crouter, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jesson. Local Secretary-Guy M. Harwood, Petoskey. Next Place of Meeting-At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.

Orand Rapids Fharmaceutical Society. ORGANIZED OCTOBER 9, 1884. President-Geo. G. Stekettee. Vice-President-H. E. Locher. Secretary-Frank H. Escott. Treasure-Henry B. Fairchild. Board of Censors-President, Vice-President and Sec-retary.

 Board of Censors—President, Vice-President and Sceveratary.
 Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond. wen, Isaac Watts, Wm. E. White and Wm. L. White. Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
 Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
 Committee on Pharmacy—W. L. White, A. C. Bauer and Lecos Watts. Isaac Watts. Regular Meetings-First Thursday evening in each month. hunual Meeting-First Thursday evening in November. fext Meeting-Thursday evening, Feb. 3, at THE TRADES MAN office.

Saginaw County Pharmaceutical Society.

Suginaw Conflet A President-Jay Smith. First Vice-President-W. H. Yarnall. Second Vice-President-R. Bruske. Secretary-D, E. Prall. Treasurer-H. Melchers. Committee on Trade Matters-W. B. Moore, H. G. Ham-iton, H. Melchers, W. H. Keeler and R. J. Birney. Regular Meetings-Second Wednesday afternoon in each month. each month.

Detroit Pharmaceutical Society.

Detroit Pharmaceutical Society. ORGANIZED OCTOBER, 1883. President-A. F. Parker. First Vice-President-Frank Inglis. Second Vice-President-J. C. Mueller. Secretary and Treasurer-A. W. Allen. Assistant Secretary and Treasurer-H. McRae. Annual Meeting-First Wednesday in June. Regular Meetings-First Wednesday in each month.

Jackson County Pharmaceutical Ass'n. President—R. F. Latimer. Vice-President—C. D. Colwell. Secretary—F. A. King. Treasurer—Chas. E. Humphrey. Board of Censors—Z. W. Waldron, C. E. Foot and C. H Haskins. Annual Meeting—First Thursday in November. Regular Meetings—First Thursday in each month.

Muskegon Drug Clerks' Association. President—I. C. Terry. Vice-President—P. VanDiense. Secretary and Treasurer—Geo. L. LeFevre. Regular Meetings—Second and fourth Wednesday each month.

Mecosta County Pharmaceutical Society. President—C. H. Wagener. Vice-President—Nelson Pike. Secretary—A. H. Webber. Treasurer—C. A. Fellows.

Oceana County Pharmaceutical Society. President—F. W. Fincher. Vice-President—F. W. VanWickle. Secretary—Frank Cady. Treasurer—E. A. Wright.

Mason County Pharmaceutical Society. President—F. N. Latimer. Secretary—Wm. Heysett. Treasurer—W. H. Taylor. Meetings—Second Wednesday of each month.

Clinton County Druggists' Association.

President—A. O. Hunt. Vice-President—A. S. Fildew. Secretary and Treasurer—A. S. Wallace

Clinton County Druggists United.

ST. JOHNS, Jan. 27, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Your letter of yesterday re our Association.

The majority of the druggists of Clinton county met in the court house at St. Johns, on Jan. 12, and organized a county Drug-gists' Association. Good feeling prevailed, and the unanimous verdict of those present was to make the "Clinton County Drug-gists' Association" second to none in the friend and customer. The penny from the State.

President—A. O. Hunt. Vice-President—A. S. Fildew. Secretary and Treasurer—A. S. Wallace.

I will, after our next regular meeting, give you a full report of what we have done and what we will endeavor to accomplish in and what we are the near future. Yours respectfully,

ALEX. S. WALLACE, Sec'y.

March Meeting of the State Board of Pharmacy.

Good Advice to Drug Clerks.

From the Drugman. In the first place, boys, you should bear in mind that the cub of to-day will, in fif- therance of private enterprises? Why will teen or twenty years, become the old ex- physicians, for bombastic display, fly t perienced druggist, have an establishment everything new, like steel to a magnet of his own, and that on him will then rest Why will druggists hanker after everything the responsibility of the proper manage- that smacks of progress? The days of th ment of the same; on his shoulders will fall "ine's" and "ol's" are upon us-cocaine the mantle of correspondence, and from his terebine, menthol, iodol, ichthyol, mornol pen must come the different articles that antipyrine, thallin, kairin, chinolin, salol will then interest the pharmaceutical world; on him will depend the advancement in the billiousine, ad infinitum; but whe progress of pharmacy; on him will devolve the revision of the pharmacopoeia, etc. Therefore, as you have made pharmacy your chosen profession, you should strive to become a shining light in it. This can say how much progress we have made. only be accomplished by hard study and close application to business. Standing in the door and lounging about the store does not take well with the boss. Therefore, you should always guard against it; be on

the lookout for something to do. The clerk that finds most to do, and does it, is always a favorite with the proprietor Another rule you should always bear in mind is this, that whatever is worth doing at all

is worth doing well. Attach as much importance to washing bottles correctly as to filling the most intricate prescription. This profession requires accuracy and neatness, and you should drill yourself in both, about two or three times in the same direction, and looking as though the one who put it up only cared for it to hold together just long enough for the customer to get out of the store with it, you may set it down that that druggist makes his preparations in the same manner, and fills his prescriptions in the same way. Send your packages out looking neat, no matter what they may contain. Don't be afraid of work. If

only be done by hard work and close application. Don't imagine you are doing ids; R. S. Wolford, of Mecosta, and S. H more than you are getting pay for. If you Frye, of Altona. agree to work for a certain sum, work as amount. If you are worth more than you schedule of prices. are getting, some one will soon find it out

are getting. Remember, you have first to February 11. gain for yourself a reputation, by being faithful to your employer's interest, and accurate and neat in what you do. I have never yet seen merit go unrewarded. You the ladder; it is better to begin at the bot-

to wait on your costomers politely; study their interest as well as your employer's. Remember that politeness does not cost you The officer selected are as follows: ragged urchin counts as as much in the

day's sales as the one from the rich man. When you have had your four years' practical experience at the business, if you last at \$2 per pound, has advanced to \$4.60 can possibly spare the time and money to with an upward tendency on account of take a full course in some good college of of pharmacy, do it, and you will never regret it.

Is the Pharmacist Going Too Fast? Correspondence National Druggist. I must acknowledge that the present mod

is in the same category? Why will jour nals, and men with a reputation, for th sake of material, give themselves to the fur eugenol, strychnol, listerion, neuralgine they have stood the test of time, a have the aquila alba, magister bismuthi

saccharum saturni, china regia, unguen tum basilicon, then, and only then, can w It has not been my intention to be per sonal or malicious, but only to warn-not t

make the druggist the scape-goat for every body's experiments; he is burdened enough has to shoulder the responsibilities of no only himself, but of his help, the manufac turer and his help, the wholesaler and hi help, the physician, etc. I am for progress but for conservative progress, and not the "fastness" which characterizes this nine teenth century.

Mecosta County Pharmaceutical Society From the Big Rapids Herald.

A meeting of druggists of Mecosta count from the very beginning. Try to make was held in Big Rapids Tuesday for th each package you put up neater than the purpose of organizing a society for mutua one put up before it. There is nothing benefit. The attendance was fair. A tem that speaks so loud of the accuracy of the porary organization was made by appoint druggist as the style of the packages he ing C. A. Fellows, of Big Rapids, chain turns out of his store. If you see a pack- man, and Geo. A. McHenry, of Chippew age come from a drug store looking Lake, secretary. A comparison of view slouchy, with twice as much paper about and opinions was had, followed by the read it as was necessary, with the cord wrapped ing of the constitution of the Grand Rapid Pharmaceutical, after which it was decide to organize, and the following officers wer elected:

President—C. H. Wagener, Big Rapids Vice President—Nelson Pike, Morley. Secretary-Arthur H. Webber, Big Ray

Treasurer-C. A. Fellows, Big Rapids. It was voted to make the initiation fe \$1, and quarterly dues 25 cents.

A committee on constitution and by-law you make a success at any business it can was appointed as follows: C. A. Fellows, J Henry Gerls, and C. H. Milner, of Big Ray

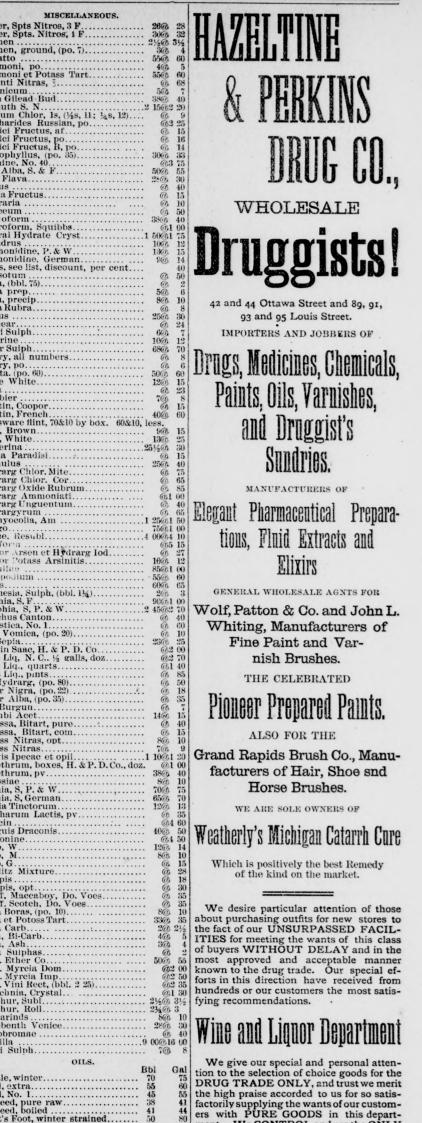
Messrs. A. H. Webber, J. H. Gerls an hard as if you were getting twice the W. Jefts were appointed a committee o

After freely discussing many matters of and will make you an advance on what you interest, the meeting adjourned till Friday

The Drug Market.

An active market and an exceptionall good trade may be reported this week, wit must not expect to commence at the top of the list of advances much larger than the of the declines. The 5 cent advance ceived, asking for information regarding tom and work up. Learn to wash bottles P. & W. quinine has stimulated value before you "tackle" prescriptions. Learn for all brands. Foreign is very firm at a cents in bulk and 65 to 75 cents for sma packages. A further damage to the grow ing crop by cold weather has caused a furth Morphine, in sympathy, has advanced 1 cents. Carbolic acid is again marked u five cents. Salacine, selling on Monda scarcity. Cuttle bone has advanced 75 p cent. Canary seed has further advanced cent. Buchu leaves have advanced 5 cents American saffron, Senna leaves, sassafra bark and oils peppermint, sassafras an

		2	
-	WHOLESALE PRICE CURRENT.		MISCELLANEOU:
e	Advanced-Carbolic acid, gum opium, me	or-	Æther, Spts Nitros, 3 F Æther, Spts. Nitros, 1 F
1	phia, quinine, P. & W., quinine, German, sa cine, cuttle bone, buchu leaves, canary see	ed,	Alumen, ground, (po. 7)
0	gum assafœntida, po. Declined—White lead, linseed oil. ACIDUM.		Annatto Antimoni, po Antimoni et Potass Tart
?	Aceticum	10	Argenti Nitras. 7
e	Carbolicum 45@	50	Arsenicum Balm Gilead Bud Bismuth S. N.
,	Hydrochlor 30	75	Calcium Chlor, 1s, (1/2s, 11; 1/4s
,	Nitroeum	12 12	Capsici Fructus, af Capsici Fructus, po Capsici Fructus, B, po Carvonhullus (po. 25)
	Oxalicum 10% Salicylicum 1 85%2 Tannicum 1 40% Tartaricum 50%	10 60	Capsici Fructus, B, po
,	AMMONIA.		Caryophyllus, (po. 35). Carmine, No. 40 Cera Alba, S. & F.
n s	AMMONIA. Aqua, 16 deg	56	Cera Flava Coccus
	Chloridum 12@	14 14	Cassia Fructus Centraria
-	BACCAE. Çubebae (po. 1 75 1 75@2	00	Cetaceum
e	Juniperus	7 30	Chloroform . Chloroform, Squibbs. Chloral Hydrate Cryst
	Copaiba 45@		Chondrus
0	Peru. @1 Terabin, Canada	40	Chondrus Cinchonidine, P. & W. Cinchonidine, German. Corks, see list, discount, per c
-	Tolutan		Creasotum Creta, (bbl. 75)
;	Cassiae	18 11	Creta prep
t -	Cinchona Flava Euonymus atropurp	18 30	Creta, precip. Creta Rubra.
s	Myrica Cerifera, po Prunus Virgini Quillaia, grd	20 12	Crocus Cudbear
,	Sassiras	12 10	Cupri Sulph Dextrine
e	Ulmus	12 10	Ether Suiph Emery, all numbers
-	Ulmus Po (Ground 12) EXTRACTUM. Glycyrrhiza Glabra	25	Emery, po Ergota. (po. 60) Flake White
	"po	35 9	Galla
	"18	12 13	Gambier Gelatin, Coopor Gelatin, French
	" 1/25	15	Gelatin, French. Glassware flint, 70&10 by box.
y	Carbonate Precip @	15	Glue, Brown
e	Citrate and Quinia 23 Citrate Soluble @	80	Glycerina Grana Paradisi
1	Ferrocyanidum Sol@ Solut Chloride@	50 15	Humulus
-	Citrate and Quinia	27	Hydrarg Chlor, Mite Hydrarg Chlor, Cor Hydrarg Oxide Rubrum
-		40	Hydrarg Ammoniati Hydrarg Unguentum
a	Cassia Acutifol, Finnirdly	25 50	Hydrargyrum
s	Salvia officinalis, ¼s and ½s 16@ Ura Ursi	12 10	Ichthyocolla, Am Indigo
-			Iodine, Resubl Iodoforia
sd	" 2nd " @	90 90	Iodoforta Liquor Arsen et Hydrarg Iod. Liquor Potass Arsinitis
e	" Sifted sorts@ " po	65	Lupuline
,	Aloe, Barb. (po. 60)	60	Macis. Magnesia, Sulph, (bbl. 1½)
3.	" Socotrine, (po, 60)	50 30	Macis. Magnesia, Sulph, (bbl. 1½) Mannia, S, F. Morphia, S, P. & W. Moschus Canton.
)-	Assafoetida, (no. 30)	15 55	Moschus Canton Myristica, No. 1
	Camphorae 24@	27 13	Myristica, No. 1. Nux Vomica, (po. 20). Os. Sepia. Pepsin Saac, H. & P. D. Co. Picis Liq, N. C., ½ galls, doz. Picis Liq, quarts.
e	Euphorolum, po	10	Pepsin Saac, H. & P. D. Co Picis Lio N C 1/4 calls doz
		80 80	Picis Liq., quarts
S		20	Picis Liq., pints. Pil Hydrarg, (po. 80). Piper Nigra, (po. 22). Piper Alba, (po. 35).
Ι.	Mastle	20 40	Piper Alba, (po. 35) Pix Burgun
)-		20	Plumbi Acet
	" bleached		Potassa, Bitart, pure Potassa, Bitart, com
d		25	Potassa, Bitart, com. Potassa, Bitart, com. Potass Nitras, opt. Pulvis Ipecac et opil. Pyrethrum, boxes, H. & P. D. C
n	Eurotonium	20 25	Pulvis Ipecae et opil Pyrethrum, boxes, H. & P. D. (
	Majorum	28 23	Pyrethrum, pv Quassiae
of .	" Vin	25 30	Pyrethrum, pov. Quassiae Quinia, S, P. & W. Quinia, S, German. Rubia Tinctorum Sacobarum Lactis py
,	Tanacetum, V	22	Rubia Tinctorum Saccharum Lactis, pv
	Thymus, V. MAGNESIA. Calcined, Pat. 55@. Carbonate, Pat. 20@. Carbonate, K. & M. 20% Carbonate, Jennings. 35@. Absinthium. 350@. Absinthium. 350@. Amygdalae, Dule. 45@. Amigdalae, Amarae. 7.00@. Auranti Cortex. @2 Bergamii. 2.00@. Carjoputi @2 Caryophylli. @2 Cedar	60	Salacin
	Carbonate, Pat	22	Santonine Sapo, W
y	Carbonate, Jennings	36	Sapo, W. Sapo, M. Sapo, G. Seidlitz Mixture.
h	Absinthum	00	Seidlitz Mixture Sinapis
n	Amydalae, Amarae	50	Sinapis, opt. Snuff, Maccaboy, Do. Voes Snuff, Scotch, Do. Voes
es	Auranti Cortex	50	Snuff, Scotch, Do. Voes Soda Boras, (po. 10)
50	Cajiputi @	10	Soda Boras, (po. 10) Soda et Potoss Tart Soda Carb
11	Cedar	15 65	Soda, Bi-Carb
v-	Chenopodii	50	Soda, Ash Soda Sulphas Spts. Ether Co
ie	Continue Mac 950	75 65	Spts. Myreia Dom
s.	Cubebae	80 00	Spts. Myrcia Imp. Spts. Vini Rect, (bbl. 2 25)
0	Conation Mac. 536 Copatiba. 66 Cubebae . 12 00613 Exechthitos 9061 Erigeron . 1 206 Gaultheria . 2 3662 Corenium 2	00 30	Strychnia, Crystal
p v	Gaultheria	$\frac{40}{75}$	Sulphur, Roll. Tamarinds. Terebenth Venice
y 0,	Geranium, 3	00	Theobromae
of	Lunineri 5402	00	Vanilla Zinci Sulph
er	Lavendula	35	OILS.
4	Lini, gal 420 Mentha Piper 3 00@3 Mentha Verid 6 00@7 Morrhuae, gal 80@1 Myrcia 5 0	75	Whale, winter Lard, extra
s. is	Morrhuae, gal	00	Lard, No. 1. Linseed, pure raw
id	Olive 1 00@?	75	Lard, extra Lard, No. 1 Linseed, pure raw Linseed, boiled Neat's Foot, winter strained



MUSKEGON, Feb. 1, 1887.

A meeting for examining candidates for registration under Section 5 of "an act to regulate the practice of pharmacy in the State of Michigan" will be held by the Michigan Board of Pharmacy in Royal Arcanum Hall, Grand Rapids, Tuesday, March 1, at 9 o'clock a. m.

Candidates for examination will please report at above rooms at that time, and will be required to be in attendance for two days.

Blank forms can be obtained from an member of the Board on application. JACOB JESSON, Sec'y.

Are You Good at Guessing? A well-known druggist sends THE TRADESMAN the following stunner, which he was recently called upon to translate:

"IADINEMATASED."

This conundrum is about equal to the months free to the person sending in the first correct solution.

Vaseline is a product now forming an article of considerable commercial importance. Its darker and more impure forms are used for lubricating purposes and to prevent steel and iron goods from rusting, while the purer and whiter grades form the basis of the majority of ointments. It is prepared from crude petroleum oil by simple distillation until the more volatile oils have passed over, when a mass remains in the still, made up essentially of the various paraffines. The crystallizable paraffines are removed and the residue is then simply purified, without any further distillation, by ed steam and final decoloration by filtering proprietary medicines seeking a market is treatment with sulphuric acid and superheatthrough animal charcoal.

Castor Oil.

communis. A firm in that State is prepar- thallin were "protected by letters patent," ing 320 acres to be planted in castor beans, and that their composition was only hinted and next year an oil mill will be erected. at, or at best, proximately stated? Can one, It is hard to find a substitute for castor oil. reading the article on salol, not see that it

of advancement in pharmacy is far from satisfactory to the average druggist, and that the onward march of progress is greatly handicapped by our modern physicians, to whom "we must dance as they whistle.

Each number of the numerous pharmaceutical journals presents its readers with srom two to six new remedies or discoveries. and each succeeding number with as many more, thereby affording the reader scarcely enough time to get even the names fixed, not to speak of a full acquaintance with its physical, pharmaceutical, and chemical properties, and its physiological actions. Mental food requires even a greater time for digestion than that which sustains our bodily wants; and, if we are over-loaded, the effect is even more depressing than a

similar effect upon the stomach: the resultproblem proposed by Dr. G. W. Crauter, of ing apathy becomes chronic, and is even Self Paddock's Ink" fame. The transla- more difficult to overcome, because we have tion will be published next week. In the not so many correctives to which to resort. meantime, THE TRADESMAN goes six As an illustration: one number of one journal describes fifteen new substances, aside from articles relating purely to the practice of medicine and the arts, besides new articles on well-known substances and numerous formulæ for all manner of preparations. When the description of one salt necessitates the phrase that "the platino-chloride of hymenodictyonine is the platino-chloride of a pyridine-mono-carboxylic acid," the average druggist is dubious about the outcome of such a progressive science; and, when he is confronted two or three times a month by an equal amount of progress, he thinks seriously of calling a halt, or even retracing his steps, while he is still able. Even now, the similarity between new facts down until dry.

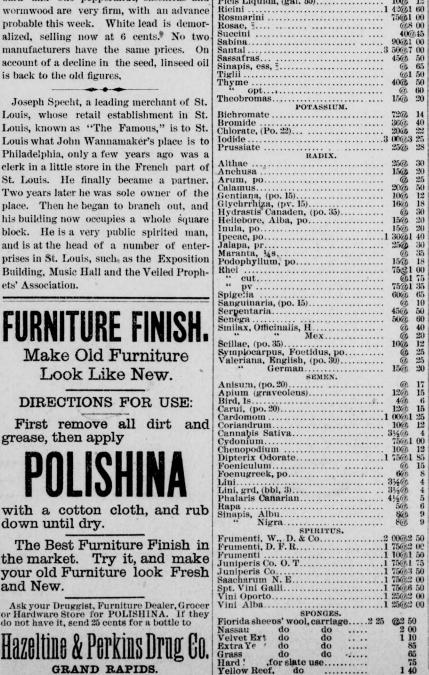
Florida is following Louisiana in the at-tempt to make money out of the *Ricinus* maceutical journals, that anti-pyrine and communic. A firm in that State is prepar, thallin were "protected by latters patent".

probable this week. White lead is demoralized, selling now at 6 cents." No two manufacturers have the same prices. On account of a decline in the seed. linseed oil is back to the old figures.

Joseph Specht, a leading merchant of St. Louis, whose retail establishment in St. Louis, known as "The Famous," is to St. Louis what John Wannamaker's place is to Philadelphia, only a few years ago was a clerk in a little store in the French part of St. Louis. He finally became a partner. Two years later he was sole owner of the place. Then he began to branch out, and his building now occupies a whole square block. He is a very public spirited man, and is at the head of a number of enterprises in St. Louis, such as the Exposition Building, Music Hall and the Veiled Prophets' Association.

URNITURE FINISH Make Old Furniture Look Like New. DIRECTIONS FOR USE: First remove all dirt and grease, then apply with a cotton cloth, and rub proprietary medicines seeking a market is so great, that one does not know which is which, until he is suddenly confronted by a patened trade-mark. Did any one suppose from the descriptions in medical and phar-maceutical journals, that anti-pyrine and thallin were "protected by letters patent." Hazeltine & Perkins Drug Co.

GRAND RAPIDS.



	10@ 12 42@1 60	Neat's Foot, winter strained 50 80 Spirits Turpentine 44 50	ment. We C
••••••	75@1 00 @8 00	PAINTS	AUTHORIZ
	4000.45	Bbl Lb Red Venetian	the celebrated
	90@1 00 50@7 00	Red Venetian 14 20 3 Ochre, yellow Marseilles 14 20 3 Ochre, yellow Bermuda 14 20 3 Putty, commercial 24 24/0 3 Putty, strictly pure 24 24/0 3 Vermilion, prime American 13/4 5 55/60	
	45@ 50 @ 65	Putty, commercial	WITHER
	@1 50	Putty, strictly pure	441111F1
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	15@ 20	Lead, red strictly pure 60 6% Lead, white, strictly pure 66 6%	a
	72@ 14 36@ 40	Lead, red strictly pure	Sour Masl
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•	25@ 30	Swiss Villa Preparer Paints 1 00@1 20	
	15@ 20	VARNISHES. No. 1 Turp Coach1 10@1 20	WH
	20@ 50	No. 1 Turp Coach. 1 10@1 20 Extra Turp. 1 60@1 70 Coach Body. 2*75@3 00 No. 1 Turp Furniture 1 00@1 10 Extra Turk Damar. 1 55@1 60 Lanan Drayer No. 1 Turp 70@ 75	We not onl
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	10@ 12		ites among dr
po))	@ 25 @ 25	FOR SALE-Stock of about 500 in Northern town. No other drug store within five	goods for a ve
	15@ 20	miles. Good reason for selling.	a: D
	@ 17 12@ 15	FOR SALE-Stock of \$1,700 in town of 800 in- habitants. Doing good business.	Gins, Bra
	4@ 6		unn, Dia
1	00@1 25	FOR SALE-Stock of about \$1,800 in town of 1,000 inhabitants in eastern part of State.	We call you
	$10@ 12 \\ 3\frac{1}{2}@ 4$	Will give liberal discount for cash or make	list of market make as comp
•••••	75@1 00	good terms.	For special q
1	75@1 85 @ 15	FOR SALE-Stock of about \$4,000 in town of 4,000 inhabitants. Will sell either at in-	such articles a
	600 8	ventory or estimate.	such as
	$3\frac{1}{2}$ (2) 4	FOR SALE-Stock of \$4,500 in town of 4,000 population. Sales \$10,000 a year. Clean	Daton
	4% 5 6	stock. Four drug stores in town. Reason for	Paten
	8@ 9 8@ 9	selling, other business in Southern Michigan.	
'S		A LSO-Many other stocks, the particulars of which we will furnish on application.	Etc., we invit Mail orders
	75@2 00	WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and	and personal
	75@1 75		TT
	75@3 50	works at publishers' rates.	Haze
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	85	Michigan Drug Exchange,	and the second
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	1 40	357 South Union St., - Grand Rapids.	Real Property and

tion to the selection of th RS DADE & CO'S enderson Co., Ky., h and Old-Fashioned d-Made, Copper-Distilled IISKYS. y offer these goods to be ex-OTHER KNOWN BRAND , but superior in all respects are exposed to sale. We EE perfect and complete satishere this brand of goods has troduced the future trade has o owners of the Favorite Kye, nues to have so many favorruggists who have sold these ery long time. Buy our Indies & Fine Wines. ur attention to the adjoining quotations which we aim to plete and perfect as possible. quantities and quotations on as do not appear on the list, Medicines, te your correspondence. always receive our special attention ltine Perkins

Drug Co.

THE SUGAR COUNTRIES AND OUR MARKETS.

from the other sugar-producing countries on reer he adopted for himself and encouraged this continent, for the last fiscal year, his employees to adopt the following code amounted to sixty-two millions of dollars, (\$62,001,506). This bill was made with fifteen different countries and colonies: Mexico, Central America, British Honduras, Cuba, the British West Indies, Porto Rico, Hayti, San Domingo, the French, Dutch and Danish West Indies, Brazil, the United Guiana. The quantity procured, however, from some of these was small; from Dutch Guiana we bought \$46,529, from British not satisfy. Honduras, \$40,908, from the Dutch West Indies, \$8,444, from Hayti, \$7,567, and from the United States of Columbia, \$1,from the United States of Columbia, \$1,- and to all men. 493; while we purchased from Mexico \$33,-640, and sold her \$72,621. The large purchases were made as follows:

Cuba	
British West Indies	
Brazil	
Porto Rico	
British Guiana	
San Domingo	
French West Indies	
Central America	
Danish West Indies	

favorable as Porto Rico, or Brazil, or the be deducted from the first order. British West Indies.

If, then, we should repeal the duty on sugar, or any part of it, we should accompany this repeal with specific provisions offering the freedom of entry only to those countries that would compensate us for the advantage by concessions to our commerce, while we should withhold the freedom from all who did not so compensate us. The provisions by which we should guard this

should include at least these features: 1. No export duty to be imposed by the country selling the sugar, and asking free

entry for it. 2. Free entry to be granted only to sugar of the country or colony producing the obliged for your assistance in doing the pubsugar. That is to say, if the sugar came from Cuba, it must arrive in either an American or a Cuban, (but not a Spanish), ship: if from the British West Indies. then in an American ship, or a ship of the British West India Islands,-but not a ship of Great Britain herself.

3. Free entry to be granted only to countries which shall grant to our ships arriving in their ports the same moderation of charges which we now make in our ports,-i. e., freedom from all lighthouse and other "dues," etc., etc. In other words, their charges upon our ships are to be no greater in kind or amount than are ours upon their ships.

4. No less favorable terms to be made for our goods arriving in their ports than are made in them for the goods of other nations.

These are provisions which would suffice, in all probability, for the end desired. They would greatly increase the carriage in American ships of the traffic between this country and the sugar-producing countries, and they would make it easy for our manufactures to enter the markets of those countries upon the most favorable terms. The sale to us of over sixty millions of dollars'

Rules for Business Life. Now that his body is forever at rest, it is conceded even by his enemies that the late John Roach was a man far above the average of his native or adopted countrymen in breadth of understanding and in the con-The purchases of sugar by this country duct of great enterprises. Early in his caof rules, which might be accepted profitably

by any business class: 1. Keep your promises and appoint

ment 2. Never let a customer go away dissatis-

fied if you can possibly help it. 3. Never lend your friend your note; bet-ter lend him the money if you can spare it. States of Columbia, and British and Dutch Never endorse another man's note as an accommodation.

4. Do no business with a man who is

New Deal in the Seed Business. A. J. Brown, the well-known commission merchant of this city, has added a new 6,194,7123,506.5074,125,2101,856,390feature to his business. He is putting in a complete stock of garden and house seeds and garden implements, representing James 1.373.536 Vick, of Rochester, N. Y. Vick's seeds 441.876 are always reliable and very popular, 205.060 This list exhibits the neighbors who have especially among the market gardners of sugar to sell, and who now possess our mar- this city. Anyone wishing seeds in large ket for that commodity. Some who appear or small quantities will do well to send their in it as selling the smaller quantities would order to him, as he is enabled through buybe able to produce and offer us more under ing in large quantities to supply the trade favorable circumstances. Cuba's enormous much cheaper than they can be bought lead might be reduced if she did not have direct. Send ten cents in stamps for Vick's the possession of our market on terms as beautiful Floral Guide, which amount will

The Right Spirit.

After rapping two or three minutes to bring the chief clerk to his window yesterday a well-known citizen blandly said:

"I found this bunch of keys outside here; probably belong to some business man who was in after his mail."

"All right," said the clerk, and the blandly-spoken man went out. Fifteen minutes later he returned, rapped again, and just as blandly said:

"Will you let me see those keys?"

"Yes, Sir." "Ah! they are mine! I discovered it after climbing three flights of stairs. Much

lic a favor." J. B. Ketchum, general dealer, Fremont: "I would feel lost without it." B. Bain, grocer, Petoskey: "Your TRADES-MAN is all right and well worth the money." F. C. Davis, grocer, Kalamazoo: "I find THE TRADESMAN very interesting reading."

GERMAN L. Winternitz, 106 Kent St. MUSTARD. Grand Rapids, Mich. MOSELEY BROS. -WHOLESALE-

SEEDS, FRUITS, OYSTERS, And Produce. 26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS







The Best in the World.

16c per pound.

\$30 per M.