VOL. 4.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 16, 1887.

NO. 178.

EDMUND B. DIKEMAN,

MAKER,

-AND-

JEWELER

44 CANAL STREET,

GRAND RAPIDS,

MICH.

BEANS WANTED

Highest Market Price Paid for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.

71 Canal Street,

GRAND RAPIDS, - MICH.

KAHN, LOSTRO & CO., FRUITS, PRODUCE, AND GENERAL

Commission Merchants.

Consignments Solicited, 3 NO. IONIA ST., GRAND RAPIDS. Orders promptly filled. All kinds of produce in car lots

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

FOR SALE.

Six Thousand Dollar Stock of Dry Goods, Clothing and Groceries in good farming town in Northern Michigan. The firm has done the largest trade in the place, the sales for 1886 aggregating \$60,000. "The Tradesman has investigated the offer, and can recommend same as exceptional. Address THE TRADESMAN, Grand Rapids.

BELKNAP Wagon and Sleigh Co.

Spring, Freight, Express, Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

**Beecial attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

Use Heckers' Standard Manufactures.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly At

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods. 102 CANAL STREET.

APPROVED by PHYSICIANS.

Cushman's

MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CIRCULARS and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich. Trade supplied by

Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.



The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each



The State Assaver of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.



Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.



DIARIES

OFFICE TICKLERS. MEMORANDUM

CALENDARS

1887.

Now is the time to make your selections to get what you want before the stock is broken.

Geo. A. Hall & Co.

29 Monroe St.

WHIPC GRAHAM ROYS, MUILO Grand Rapids, Mich.

LUDWIG WINTERNITZ,

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566. Grocers, bakers and others can secure the agency for heir town on this Yeast by applying to above address None genuine unless it bears above label.

CHARLES A. COYE,

A. Coye & Son, DEALER IN

AWNINGS & TENTS

Horse and Wagon Covers. Oiled Clothing, Feed Bags

Wide Ducks, etc. Flags & Banners made to order. GRAND RAPIDS.

POTATOES

We make the handling of POTATOES APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made

on car lots when desired. Agents for Walker's Patent Butter Worker. Earl Bros., Commissiom Merchants,

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK.



Importers, Jobbers and Retailers of

Stationery & Sundries, 20 and 22 Sonroe St., Grand Rapids, Mich.

BAXTER'S CELEBRATED



Manufactured by ROPER & BAXTER CIGAR CO., 51 and 53 Wabash Ave., Chicago. This famous brand is now handled by the leading druggists and grocers of Michigan. In towns where the clark is not handled, I am prepared to give the exclusive agency to good parties, druggists preferred. J. L. STRELITSKY,

STATE AGENT, 128 Canal Street, - Grand Rapids.

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover, Mammoth Clover, Alsike Clover, Alfalfa Clover, White Dutch Clover,

Timothy, Red Top, Blue Grass, Orchard Grass, Hungarian Grass, Common Millet, German Millet, Flax Seed.

THE NEW Soap Company

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced,

Headlight

Little Daisy

Both free from adulterations of all kinds. and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone No. 578-5 rings.)

Shall we receive your encouragement by way of a trial order?

Respectfully,

NOTICE OF DISSOLUTION.

The firm of Bode & Keeney, of Ferry. Mich., has this day dissolved by mutual consent. Hereafter the business will be conducted and managed by J. M. Keeney, and he will settle all accounts contracted by the firm and collect all bills due the firm.

E. J. BODE,
J. M. KEENEY.

Signed, Jan. 22, 1887.

Written Especially for THE TRADESMAN.

One blustering, stormy winter's night A half a dozen drummers

Were swapping chestnuts at the Sweet's, And some, indeed, were stunners; When, lo! from back, behind the crowd A Jew brought this one out: "I haf a dream der oder night,

Mein frients, like this aboudt. I diedt, und, lo! der angel plowed His drumpet for der goot. I packed mine ghrip und stharded oudt,

As any drummer vould. I medt frient Gapriel at der gadt. Und bowed oxceeding low. Said he, Ghood morning, Isaac Burg,

Blease step yourself pelow!" "To Hades?" "Ya, dot vhas der blace." I vent mitout ado. Arrived, old Satan reached his paw,

Und says. "Ah, Burg, vas 't you! Come right along, mine friendt, mit me; I show you all der sights, Und then, off through long halls and caves

He showed me one large poiling sea Of smoking, seething fire, Shoust full of writhing, human forms Said he, "Thus ends the liar."

Und down long sthairs some flights,

From there into a mightdy hall, With cross beams over head, To vich suspended by der necks

Hung several dousand dead. 'Mine frient," said he, "this air vas hodt Ash den dimes ish der summer; Dot ish der dry kill house vare we Brebare dose Yankee drummer. Dose chap vas always goming here,

Mit some shokes yet to learn. But, friendt, dose Yankees vas so green Dot they vould never burn. Now, Isaac Burg, shoust step you oudt-This ish no blace for you;

Dose angels vaiting at der door Vill scheck your baggage through. M. J. WRISLEY.

THE JOBBER'S STORY.

Thrilling Experience of a Prominent Toledo Business Man.

At the recent annual banquet of the traveling salesmen of the Woolson Spice Co., the head of the establishment was importuned to tell a story and responded to the

request in the following manner: I presume, gentlemen, that you will expect a good story, but you will agree with me that the large interests under my management require such constant attention, that my mind has been too much engrossed to think of stories. I seldom hear a story told, but you, gentlemen-most of you being on the road traveling for the house which you represent-come in contact constantly with those who love to tell and hear stories. However, I can give you one of my own experience. I think it was about the 29th of October last, when I made a trip to St. Louis, intending to extend it to Quincy, Ill. I stopped at the Planters' House, one of the oldest and once the most aristocratic hotel in St. Louis. This hotel is not the most stylish in the city, but is centrally located, sets a sumptious table, its prices are reasonable, and it is quite well patronized. During my stay there, a very funny yet terrible thing happened to me, which I have kept to myself all this time, not even telling it to my wife. I will, on your promise not to reveal my name, or not to consider me as lowering my position as a gentleman, relate to you this circumstance just as it occurred, and, I assure you, gentlemen, its every word is true, if it did happen to me.

After my arrival in St. Louis, which was early in the morning, I immediately repaired to the Planters', and, after getting my breakfast, started out for business. While seated at the table, I observed near me a very lovely and beautiful young lady, well dressed, decorated with expensive jewelry, and the general arrangement of her toilet made her very attractive. I observed several drummers eyeing her very closely. Well, after putting in my time to the best advantage during the day, I returned to the hotel, not even thinking about the lady; and, after getting my supper, I sat down to read the papers, and, being somewhat tired, I made up my mind to go to bed quite early, which I did. I was assigned a room on the second floor, and while passing through the hall to my room, I observed one of the bedroom doors partly ajar, which was all o. k., I presume, for I did not think any more about it at the time. The next day, I put in my best licks visiting a great many manufacturers and other business men, and returned to the hotel in time for my supper. As is my custom, I again retired early, and, having the key to my room and not needing the services of a porter, I started up stairs. Just before I reached my destination, I noticed that the same room door stood ajar. Being alone, and with the kindest of motives, and my my mind that I would roll my eyes around just a little, without turning my head, and take a peep into that room. So I -for some reason, I could not have told why-slack- and take advantage of this and sell at conened my pace and looked in at the door, and siderably too large a profit; just the same as then-what do you think? I beheld a a man who often secures a patent asks an beautiful and lovely maiden, with her round unreasonable profit simply because of his arms and gleaming shoulders, standing up power to do so. before a dressing case, clad only in her night

at the table the morning previous, and that along without him. perhaps she was leaving the door ajar for her husband or sister.

started out with the determination of get- turer. But I have yet to see anything like ting through that day, so that I could go to a plausible plan for this to be done. It Quincy; and as the day flew by quite rapid- may be very nice in theory to show the ly, I returned early to the hotel, and, after great benefit to be derived from dispensing looking over the evening papers, I retired with the middlemen. This would all be about 9 p. m. As usual, I walked up the very fine, were it not for little things. If stairs and proceeded through the hall to my every farmer raised large crops, and had use room. As I neared the place, I noticed that for large quantities of goods, and could buy the same door again stood open, this time a all at once, enough to last awhile, of every little farther than before. Several things little item, such a plan under such circumflashed through my mind, but I fully realized stances might work. that I was representing as fine a body of stockholders as were ever banded together things to help us out. A few dozen of eggs and that it behooved me to preserve my dig- or a few pounds of butter taken to the nity and be careful of my reputation. So I country store will buy a few needed articles. braced up and was proceeding to my virtuous | The country merchant takes the little items couch, without even so much as looking of farm produce, like butter, eggs, chickens, toward that door. Thus, with a firm, steady lard, bacon, the socks the wife will knit, tread and with my eyes cast about fifteen the few pounds of hops or sage they will paces to the front, I moved forward in good dry, the feathers from the poultry, and shape. As I neared the door, I heard an un- many other items of farm product, that were usual noise in the room, similar to that of it not for him, would otherwise go to waste, taking off a lot of starched linen or other as the expenses in getting these small items article of dress; and just as I was opposite to market would be worth the value. He the room, this same lady threw open the collects them, sorts and ships, or sells again. door and extended her lily-white hand, as much as to say, "I am in trouble; come in, the cities for every little item needed in the won't you?" Of course, my gentler feelings farmer's home during the year; even with were touched in the extreme, and she, being the large farmers who might be able to buy the very picture of loveliness, Eve-like, a considerable number of articles at wholetempted me to enter. This time, her dress consisted of an exquisite, cream-colored robe, carelessly thrown around her person. This was the first time that I had been

creature, with her charming countenance, and, as I entered the room, what a dazzling spectacle met my gaze! The apartment was elegantly furnished, and the bric-a-brac and it a very home-like appearance. I was sort o' dumfounded for a few moments, and before I could say Jack Robinson, she had pulled its coverlets and linen thrown corner-wise, ready to occupy. At this stage of the scene, she began to chuck me under the chin, and him. to trifle with my mustache, and before I was my mustache around her fingers in such way that I could not extricate myself, and then she opened up on me after this style: chambermaid will give the alarm and you will be arrested for forcing yourself into my bed. I saw at once that the whole business was a scheme to extort money, and that I had been successfully betrayed into a trap. me all the more uncomfortable, she informed would certainly take my life.

There I was, in this lady's chamber, sitting on her bed, and every circumshe could recover, I would be out of her grasp at either place. and in my own room. Fully appreciating the fact that something must be done immediately, I resolved to prepare for a kickwas that I gave my big toe an awful lick against the foot-board and woke up.

The Country Dealer and the Farmer. N. J. Shepherd, in Western Plowman.

It has always been a rule with me in buying to buy where I could buy the cheapest, other things being equal.

There is in nearly every community sufficent competition between the different stores to secure reasonably low prices; that is, as low as can well be sold and leave the curiosity being a little excited, I made up dealer a fair profit for his work. Of course, there are a few communities where, by a combination of circumstances, a man or a few men may be able to control the trade

There is a strong disposition in the narobe of gauze, or some other thin material, ture of the majority of us to make all we him, and it always seemed to me to be my arranging her toilet for the night. Just as can. But generally now in all sections I looked, she turned her head slightly, and there is sufficient competition to keep any

est and bashful. I proceeded to my room, try dealers are, as a class, perfect, yet the re-scribers in this place."

THE HEBREW DRUMMER'S DREAM. but, of course, you can imagine my thoughts lation they sustain to the farmer is such and feelings. After thinking the matter that they are both interested so closely toover a little, I came to the conclusion that gether that it always seemed to me it would she was the very same lady whom I had seen be difficult to the average farmer to get

I am aware that a large class talk about doing away with the middlemen and letting The next morning, I got my breakfast and the farmer deal direct with the manufac-

But how many of us depend upon little

It would be a burdensome task to send to sale, there would be quite a number of little things needed that no preparation would be made for ahead, and doubly so to the farmer who must sell the small products of the able to secure a good view of this lovely farm to purchase these necessary articles a little at a time.

Notice in any general country store and see what a long list of articles are kept for the convenience, and they are all needed. fancy work which decorated the walls gave The merchant does not invest his money in anything that he does not think the farmer will want. Look, at the same time, and see what a list of articles, and in what quantime into the room and toward the bed, with ties, he takes from the farmer in exchange, and then see if you can study out any sensible plan by which you can dispense with

Then, how many of us find it convenient fully aware of the situation, she had twisted when the hogs are fattening, the wheat is growing, to get what is necessary and pay when the products are ready to market. Many of the richest and best farmers find "Sir, I demand \$500 immediately, and, if it often to their interest to buy a few necesnot forthcoming, I shall scream and then the saries on credit, and the country merchant is expected to do this and that without interest. If you borrow the money to pay presence," at the same time slinging me the cash, you would be obliged to pay inaround so that I sat down on the edge of the terest; but a terrible growling would be made if the country merchant should charge interest from the date of purchase.

Yet in view of the very many advantages What to do, I did not know, and, to make on both sides, we see professedly farmers' papers trying to break down the relation me that she expected her husband in every between the farmer and the country mermoment, that he was a very desperate man, chant; even going so far as to offer their and that, if he discovered me with her, he services as a go-between. Does any sensible man suppose they will do this for noth-Gentlemen, those were certainly trying ing? If he does, a little experience will convince him of his mistake. I do not claim but that sometimes a number of farmstance went to show that I had actually ers can club together and send to the city forced an entrance into her boudoir. How- and purchase at wholesale at less prices ever, I was bound to make the best of the than the country merchant is retailing. So situation, so I told her that my money was if you were to go to your country merchant in my room in a trunk, and that, if she would and tell him you had the cash and wanted a let go of my mustache and release me, I barrel or two of sugar, a sack of coffee, would give her all the money I had. This, several bolts of domestics, or a large quanshe positively refused to do, and insisted tity of any article, he would sell at a conthat I must comply with her demand, and siderable reduction; and in doing this you that very quickly. Well, gentlemen, to make would be helping him instead of breaking a long story short, I made up my mind that him down. If you buy at retail in the large if I could give her a very severe kick in the cities you pay as much as in the country; if stomach, it would double her up, and before you buy at wholesale, you can buy cheaper

I have always held that it is for the interest of the farmer to aid the country dealer, just as it is for the interest of the country and did give her one of the hardest kicks; merchant to work for the interest of the hard enough to floor a mule. The result farmer. There is so much interest together that it is almost impossible to separate them, whether he keeps a general store, or whether he sells machinery, hardware, or any other special machinery.

A country merchant is human, and when you do all you can against him, seeming to patronize him only because you are forced to, telling him all the time what a tremendous profit he is making, and how much you could save by going to the city, you need not wonder that he does not care whether he accommodates you or not; while a proper spirit shown will always insure a kindly treatment, if for nothing else than for his business interest.

If he has not got what you want, you will find him very willing to send for it, and as he can have it sent with other freight the cost will be less. He has opportunities for buying that you cannot have, and will in very many cases save you money. It is to his interest to be your friend, if you will let

W. H. H. Brownson, general dealer, Monroe with it she gave me one of the most bewitch- one man or set of men from making it all. Center: "Cannot do without The Tradesing of smiles—but yet seemed to be very mod- I am not starting out to prove that coun-

A JOURNAL DEVOTED TO THE Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, FEBRUARY 16, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the pub-lishers by mentioning that they saw the adver-tisement in the columns of this paper.

WHEREIN LIES THE BLAME.

The leaving our ocean shipping entirely outside the protective system continues to bear evil fruit. The proprietors of the Alto the ports south of us, declare that they ion street. cannot long continue to compete with the subsidized lines which the Spanish governement patronizes. If we persist in offering neither subsidies nor differential duties as an encouragement to our own vessels, our flag will be seen in the ocean even less frequently than it is.

All our neighbors and rivals must be laughing in their sleeves at the obtuseness which sacrifices a great commercial interest for their benefit. Even Great Britain abandons the pretense of doing no more for her own mercantile marine than for that of other countries. When the British postoffice, in compliance with the demands of London society, made an arrangement with the North German Lloyds steamers to carry the mails from Southampton, the resistance of the Liverpool lines, supported by the patriotic instincts of the British people, forced the authorities to retrace their steps. The German steamers are to get nothing but such letters as are expressly marked to go by Southampton. And as not one person in a hundred thinks of marking a letter in that way, the bulk of the mails will go to Queenstown by rail and by the Holyhead and Dublin steamers, to be taken up by the Liverpool steamers, at the loss of a day's time in transmission.

Contrast with this the wretched neglect of our own interests at sea, which has characterized our own policy for the last thirtytwo years! It is easy to find fault with Mr. Vilas for persistency in this policy, when Congress shows some signs of a partial repentance. But what shall we say of the folly of the Republican party, which, during its long lease of power, never put on the statute book a single general law for the benefit of our shipping, and which, while professing to believe in protection, left our merchant marine to the chances of industrial welfare? Are we to heap all the blame of this neglect upon a country lawyer, whom an accident has made Postmaster General, and who probably never had smelt salt water nor seen our flag on anything bigger than a lake steamer?

The Excise Commissioners of New York are going to try the experiment of limiting the number of saloons to about one for each district of five hundred people. If they possess the power to do this, and have the courage to carry out their proposal, THE TRADESMAN apprehends they will find the results to surpass their expectations. It is the excessive number of saloons-in this city as well as in towns of larger dimensions-which constitutes a most serious evil, by forcing each of them to live by prodrink upon their customers, and stimulating thirst by social and physical enticements. If Grand Rapids could be divided into such districts, why not give each district the local option to have the saloon opened or not? Or at least the right to open and control the saloon by an association of property owners and business men of the district?

A patron of THE TRADESMAN writes to enquire whether Michigan was represented at the alleged pure food convention at Washington. The State was not represented and, moreover, had no business to be. The Michigan law on food adulterations is superior in every respect to the measure proposed by the coterie of New York sensationalists who went through the farce of holding a "National Convention" in a hotel parlor. THE TRADESMAN has withheld from expressing any opinion on the meeting for a month after the same was held, but duty to itself and its patrons compels it to state that the Washington gathering was "National" only in name, and that the results which are likely to follow in its wake will be so meager and diminutive that it will necessitate the use of a microscope to determine their magnitude.

"More'n a Dozen."

An innocent-looking, long-geared youth called upon the President of the Petoskey Business Men's Association one day last week, and producing a "Blue Letter" sent his parent a day or two before, remarked:

"Paw can't pay that account now." "Why not?" asked Mr. Buckley.

"Cause he can't," exclaimed the youth. "But I want to know why," said the man of stoves and hardware. "I have to pay my bills when they come due, and if your named Miner. father can't pay me, I want to know the reason why?"

"Well," drawled the young man, "I'll tell you why Paw can't pay you now-he got more'n a dozen of them Blue Letters yesterday."

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Albert Bosma succeeds Bosma & Patter-

The office of the Bradstreet Co. will be removed to the second floor of the new Widdicomb block this week.

E. F. Averill, formerly in the grocery business at 200 West Bridge street, has moved his stock to 232, one of the stores in the new block which he has just completed.

The report that Putnam & Brooks had leased one of the stories of the new Blodgett block, on South Ionia street, is pronounced as too previous by the senior member of the firm.

J. F. Slooter and F. B. Slooter have formed a copartnership under the firm name of Slooter Bros., and purchased the broom exandre Line, which sails from New York business of G. A. Gould at 163 North Divis-

> THE TRADESMAN has it on undoubted aurhority that a syndicate headed by Alfred Broad, of Ionia, has purchased the tract of erly occupied by the Nagel slaughter house, and will erect thereon suitable buildings for stock yard purposes, including a first-class on a large scale, somewhat after the Chicago manner, the intention being to slaughter a sufficient number of cattle to supply the dressed beef trade of Northern Michi-

AROUND THE STATE.

Ypsilanti-J. H. Sanford, grocer, has assigned.

Seney-C. H. Bates, grocer, is about clos ing out.

Jackson-Brenk & Feldher, tailors, have dissolved.

Albion-W. B. Crane will shortly open dry goods store.

East Jordan-C. G. Lewis, clothing dealer, has assigned.

Manchester-W. H. Pottle, dry goods dealer, is about selling out. Ovid-A. D. Treat & Co., dry goods and

groceries, have assigned. Lansing-Chas. A. Seely succeeds J. W.

& A. D. Hogadorn, druggists. Ishpeming-F. B. Wasley succeeds Was-

ley & Uren in general trade. Cheboygan-Swift's new mill will be ready for business by April.

East Saginaw-Palmer & Coy, wholesale confectioners, have sold out. Clarkston- Edward D. Urch succeeds

Howe & Urch in general trade. Alpena-J. M. Blakeley, grocer, has been closed under chattel mortgage.

Northport-Kehl Bros. succeed Putnam & Kehl Bros. in general trade.

Sand Lake-C. E. Tucker succeeds C. J. W. Bolton in the meat business.

Riga-Dreher, Corbit & Co. succeed J. J. J. Dreher & Co. in general trade. Adrian-M. Brezee succeeds Gilkey &

Symonds in the grocery business. Bie Rapids-Smith Bros. have sold their grocery stock to Buskirk & Engel.

Gaafschap-C. J. Lokker has retired from the firm of P. Mulder & Co. Schoolcraft-G. H. Phillips & Co., gro-

cers, are succeeded by Wm. McLeod. Nottawa-J. W. Schermerhorn, general dealer, has been closed on attachment.

Whitehall-Klett & Carleton succeed Knudsen & Klett in the meat business. Detroit-W. & J. Sparling succeed Geo. Peck & Co. in the dry goods business.

Big Rapids-S. S. Wilcox & Co. succeed S. S. Wilcox in the hardware business. Jackson-Warren & Dodge, hardware dealers, have dissolved, each continuing.

Riverdall-F. Hudson has sold his drug stock to Dr. O. O. Osburn, of Elm Hall. Omena-Keys & Litney, general dealers, have dissolved, Henry Litney continuing. East Saginaw-A. R. Mæller succeed

Mæller & Youmans in the drug business. May-F. J. Hopkins & Co., hardware dealers, have sold out to Chas. E. Brown. Saranac-Shuart & Moore have bought the grocery stock of Frank P. Gromman.

Flint-Hoyt & Glynn, proprietors of a 99 cent store, are succeeded by Glynn Bros. Jackson-E. R. Warner succeeds M. S. Hitchcock & Co. in the hardware business. Detroit-Geo. Peck & Co., dry goods

dealers, are succeeded by W. & J. Sparling. Kalkaska-Pipp Bros. & Martindale will dett. build a brick store as soon as spring opens. Elm Hall-Dr. O. O. Osburn has sold his grocery stock to J. Glass, his former part- wide

Belding-J. & W. F. Bucker, general dealers, have dissolved, W. F. Bucker suc- Will Nichols. ceeding.

New Buffalo-G. Gerdes has bought out John Evarts & Co., grocers and dry goods the Au Sable river. dealers.

Chelsea-Geo. A. Begole succeeds Begole & Morton in the boot and shoe and grocery

Mills, Barker & Barker in the furniture business.

Manistique-Stephen Bedford succeed Bedford & Buckley, dealers in stone, lime and plaster. Luther—The Luther Chemical and Lum-

ber Co. has sold its store to a Detroit man Minden City-E. A. Cress succeeds W. A. Badeau & Co. in the furniture and gro- the style of Pickard & Cole and engaged in

cery business. Romulus-Roswell Raymond succeeds N.

hardware business.

continue the business

son in the grocery business at 354 Plainfield hat, cap and furnishing goods stock to W. B. & N. W. Voorhees. Minden City-Geo. Wade has bought out

the agricultural implement and grain business of Geo. McDonald. Stanton-H. E. Stevenson, formerly of

Ionia, has purchased a half interest in the F. Epley grocery stock. Jackson-Warner & Dodge are succeeded

retail hardware business. Detroit-Sinclair, Evans & Elliott is the firm name of the new house made up of the

Co. and Evans & Walker. Coldwater-L. A. Walsworth succeeds Walsworth & Keep in the hardware and ag-

ricultural implement business. Carsonville-Smith & Harvey are suc-

ceeded in the clothing business by Graham & Davereaux, but retain their drug stock. Three Rivers-Schoch & Griffiths, dealers in hardware and agricultural implements.

Kalkaska-Noteware & Beebe, Goodrich land at the intersection of the Michigan & Son, Haynes & Harrington and N. P. Central and the G. R. & I. Railways, form- Munyon will erect store buildings next sum-

have dissolved, John Griffiths succeeding.

Owosso-About half the grocers, druggists and hardware dealers have agreed to abattior. The business will be conducted close their doors at 8 p. m., Saturdays ex- 35,000 people visited these resorts last year. cepted.

> store here. Most of the stock consists of lumbermen's supplies.

J. D. Clark and will remove their present stone quarries in the State, and equal to the stock to that location.

Works has bid in the bankrupt stock of little cost, as the quarries are on C. & W. M. Gray & Durkee at \$100, subject to chattel mortgages aggregating \$6,000.

Saginaw-F. G. Newell and W. R. Robinson have been admitted to partnership in the firm of E. C. Newell & Co., stationers. The firm style remains the same.

has settled with one of his creditors on the desk factory, 60x100, four stories, solid basis of 28 per cent., and a couple of dozen other creditors would jump at the chance of | building will go up in different parts of the settling at half that figure.

Manistee-The J. E. Somerville failure looks worse and worse. It is understood that he will offer 20 per cent., and in the event of such an offer Somerville will undoubtedly be able to buy the accounts of every creditor.

Cheboygan—Assignee Shepherd has sold the boot and shoe stock of A. W. Westgate & Sons to Flora & Barnes for \$3,226. Mr. Flora is from Mason and Mr. Barnes is from Stanton. The latter will devote his year as ever before. entire time to the business and Mr. Flora will spend a portion of his time here.

Good Harbor-M. A. Johnson & Co.'s store and general stock burned to the ground on the 5th. The losses aggregate \$8,000. the property being covered with \$5,000 insurance. Business was resumed three days after the fire in an old barn, improvised for the occasion, and as soon as the weather moderates, a new two-story building, 28x77 feet in dimensions, will be erected.

MANUFACTURING MATTERS.

Kalkaska-Millard & Kichards' hoop facory has started up.

Alba-The handle factory has been thoroughly repaired and has started up again. Lowell-The Star Cutter Co. succeed the Lowell Manufacturing Co. in the manufacturing tuee of buggy boxes and cutters.

Traverse City—Barrel-heading machinery will be added to the equipment of the sawmill of the Elmwood Manufacturing Co.

STRAY FACTS.

Elk Rapids-Counterfeit silver dollars are in circulation.

St. Louis-N. S. Enders succeeds Theo Hagan, saloonist.

Minden City-R. Lamont, tinner, has sold out to Geo. Rice.

Ithaca-Edwards & Felley succeed W. H. Toms in the saloon business. Ionia-Jewell & Congdon are succeeded by Congdon & Dix in the hotel business.

Chase-F. T. Boughton & Co. have run their band mill all winter, night and day. Macon-W. P. Cotton, druggist and eigar manufacturer, has sold out to E. L. Bur-

Niles-There is a walnut board here twenty-four feet long and thirty-two inches

Kalkaska-The Kidder House has been opened to the public under the management

Oscoda-Chas. Pack has purchased 40, 000,000 white pine and Norway timber on

Menominee-The Ludington, Wells & VanSchaick Co. is building two dry kilns near its planing mill. Sturgis-G. D. G. Thurston is succeeded

Detroit-W. E. Barker & Co. succeed in the agricultural implement business by Wilson & Shipman.

> ness of B. Redner & Co. Cheboygan-W. S. Smith and Amos Gal-

braith will build a sawmill with a daily capacity of about 60,000 feet. East Jordan-A. E. Pickard and E. A. Northern division of the G. R. & I. as his H. Cole have formed a copartnership under

the sewing machine business. East Saginaw-Alger, Smith & Co., of is suing for a divorce. Geo. F. says he has W. Pearson in the grocery, dry goods and Detroit, have purchased from Col. A. T. no use for a divorce since he got out his Bliss, for \$101,000, a tract of pine land in patent marriage certificate.

Bridgeton-Robert Shiffert has bought the Alcona county, estimated to cut 16,000,000 general stock of Henry Harding and will feet. This is a portion of the original Heather estate.

East Jordan-Glenn & Porter have leased the Meach mill and will run both mills this summer, using the Meach mill for cutting cedar ties and shingles. They are putting in a shingle mill and will commence sawing hard wood next week.

Big Rapids-E. Cannon has bought the interest of Geo. Gray in the lumber firm of Gray & Shipman, operating at Turnbull's Siding. The new firm name is Cannon & by Geo. A. W. Dodge in the wholesale and Shipman. They have a large contract for cutting oak lumber for L. S. Baker.

Holland-The News of last week gives

an exhaustive general review of Holland's surviving partners of B. F. Farrington & building growth for the last year and claims in its effort no padding or exaggeration of figures. It places the amount expended in the erection of residences and other buildings at \$151,250. Most of these buildings are of modern architectural construction Manufacturing and trade figure up \$2,000,-000. It claims that in point of location, commercial position, and facilities for shipment both by rail and water, this city has few equals for manufactories. Taken as a whole, Holland can be said to be in a most prosperous condition, and if the signs of the times fail not, look out for a boom during the next two years. The city has gained prominence on account of Ottawa Beach and Macatawa Park. It is estimated that Chicago parties have just purchased land White Cloud-Cole & Judson, of Big on the south side of Macatawa Bay for a Rapids, are starting a branch hardware grand Chicago resort. The article also speaks of Hope College and its educational advantages. Our merchants wants furnaces Kalkaska-J. N. Morgan & Co. have built here to use our bog ore deposit, and bought the grocery and crockery stock of claim that Holland has, by far, the best Berea stone, very easy to work and can be Port Huron—The Detroit White Lead shipped by rail or water in any direction at road on the banks of Black River. The outlook for 1887 indicates \$250,000 worth of new buildings. Among those who will erect business blocks, it mentions O. Breyman, F. E. Sutton, R. Kanters and H. Boone. Another tannery, worth \$25,000, Ionia-E. G. Hunt, the bankrupt grocer, R. E. Werkman's fanning mill, a school brick and stone and a large college

Miscellaneous Dairy Notes.

Mann & Weston expect to have their new creamery at Albion in operation by March 1. The business men of Tustin are considering the project of establishing a creamery at that place.

The Decatur Manufacturing Co. proposes to increase its capacity so as to turn out three times as many butter tubs this

The Watson Cheese Co., at Watson, has decided to buy a new engine and boiler and add a creamery outfit, making both butter and cheese hereafter.

The required amount of stock, \$6,500, to establish a creamery at Lakeview has been subscribed, which assures the citizens of that burg an establishment of that kind.

Big Rapids Current: One of the many new enterprises talked of in Big Rapids is the establishment of a creamery by a stock company of farmers, \$5,000 of the necessary capital having already been promised.

An enquirer asks THE TRADESMAN the name of the pioneer creamery of Michigan. The first butter factory established in the State was by Loyster & Son, who embarked in the creamery business at Hudson six years ago.

man, Secretary and Treasurer of the Cold- Peninsula. spring cheese factory, at Hillards. All the patrons are well pleased with the results of last season's work and the prospects are spending the first end of their honeymoon. good for a large increase in the milk the

Hilton Bros. & Co. writes THE TRADES-MAN as follows from Lowell: We have just bought the creamery of the Lowell Creamery Co. and shall manufacture for our own trade in Boston. We shall gather the cream on what is known as the test system and shall run all the year 'round. We own three creameries in Iowa, one each at Jama. Belle Plain and Beaman, employ forty teams and about fifteen or twenty men in the creameries. We made 6,000 pounds per day last summer, collecting cream over a territory eighteen miles wide and fifty long. This is an earnest of what we mean to do in Michigan.

The Gripsack Brigade.

W. D. Downey, representing Reid, Murdock & Fischer, of Chicago, was in town

M. B. Field, representing W. F. Mc-Laughlin & Co., of Chicago, is working the retail trade of Grand Rapids at present.

C. Crawford, the "kid" traveler, has purchased his Herbert Blanchard residence at 161 Paris avenue and is already in possession of same. A. F. Peake, State agent for D. B. De-

Land & Co., and A. A. Howard, State Hubbardston-Campbell & Sill have agent for the Merrick Thread Co., climbed bought out the agricultural implement busithe stairs leading to The Tradesman office ing to lack of interest.

The definition of the Metrick Thread Co., climbed to get enough together to do anything, owing to lack of interest. Monday. John W. Simmons, formerly engaged in the grocery business, has gone on the road

for the Grand Rapids Soap Co., taking the

territory. Geo. F. Owen wishes it distinctly understood that he is not the Geo. B. Owen who

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

orders with the various houses:
H. Barry, Ravenna.
Geo. Gokey, West Olive.
R. A. Hastings, Sparta.
R. D. McNaughton, Coopersville.
Altred Broad, Ionia.
Henry Henkel, Howard City.
Frank Friedrich, Traverse City.
S. Sheldon, Pierson.
E. C. Watkins, Ionia.
H. T. Johnson, Saranac.
A. Shook, Coral.
F. L. Blake, Irving.
H. Harding, Bridgeton.
J. Bartz, North Dorr.
C. Bergin, Lowell.

Bartz, North Dorr.
Bergin, Lowell.
Riley, Dorr.
A. Bush, Lowell.
A. R. Young, Middleville.
J. Roche, Lake City.
eo, A. Sage, Rockford.
McCarty, Lowell.
W. Burt, Jonia.
A. Mitchell. Loweli

A. Mitchell, Loweli. F. Williams, Caledonia. Robert Armstrong, D. M. McClellan & Co

Robert Armstrong, D. M. McClellan & Co, Reed City.
F. A. Green & Co., Marquette.
Ed. Roys, Roys Bros., Coral.
L. D' Stark, with Geo. P. Stark, Cascade.
Fred Morley, Morley Bros., Cedar Springs.
L. F. Davoll, Boyne Falls.
Wm. Graham, Newaygo,
Herman Thompson, Canada Coruers.
C. W. Armstrong, Bowen's Mill.
Chas. Cole, Cole & Chapel, Ada.
Robert Shiffert, Bridgeton.
A. D. Martin, Otia.
Dve Holmes, West Michigan Lumber Co.,
Woodyille.

Voodville. L. K. Gibbs, Gibbs Bros., Mayfield. W. S. Johnson, W. S. Johnson & Co., Sutton's Bay. W. S. Johnsen, M. A. Johnson & Co., Good

W. S. Johnsen, M. A. Johnson & Co., Good Harbor.
Victor Roussin, Ludington.
Paul P. Morgan, Monroe.
G. W. Noble, Buchanan.
J. V. Crandall & Son, Sand Lake.
A. A. Weeks, Grattan.
M. J. Howard, Englishville.
R. A. Hastings, Sparta.
J. C. Benbow, Cannonsburg.
J. M. Spore, Rockford.
John J. Otis, Antrim.
Geo. W. Beaman, East Jordan.
N. B. Blain, Lowell.
C. W. Sutton, French & Sutton, East Jordan.
M. B. Gascoigne, Big Rapids.
John S. Cross, Bangor.
M. A. Berridge, Greenville.
A. Broad, Ionia.
Geo. H. Reader, Reader Bros., Scottsville.
Loren Day, Grandville.
Chas W. Peters Bangor.

Loren Day, Grandville. Chas. W. Peters, Bangor. Henry Harding, Bridgeton. H. B. Irish, Lisbon.

D. Reeder, Lake City. Frank Hamilton, Hamilton & Milliken, Tray-

rse City.
Mrs. J. Debri, Byron Center.
Wm. Vermeulen, Beaver Dam.
L. A Paine, Englishville.
Velzy Bros., Lamont. Velzy Bros., Lamont.
M. Heyboer & Bro, Drenthe.
O. F. & W. P.Conkin. Ravenna.
A. L. Power, Kent City.
John Smith, Ada.
Den Herder & Tanis, Vriesland.
M. M. Robson, Berlin.
Jas. E. Bevins, Tustin.
L. Mauer, Fisher.
J. Raymond, Berlin.
Geo. Carrington, Trent.
A. M. Church, Alpine.
W. W. Woodhams, Plainwell.
Walling Bros., Lamont.
Neal McMillan, Rockford.
O. W. Messenger, Spring Lake.
J. F. Hacker, Corinth.

Neal MeMillan, Rockford.
O. W. Messenger, Spring Lake.
J. F. Hacker, Corinth.
J. N. Wait, Hudsonville.
O. Naragang & Son, Byron Center.
Nagler & Beeler, Caledonia.
S. Stark, Allendale.
A. & L. M. Wolff, Hudsonville.
Gus Begman, Bauer.
Eli Runnels, Corning.
Adam Newell, Burnip's Corners.
S. D. Thompson, Newaygo.
N. Bouma, Fisher.
John Giles & Co., Lowell.
E. M. Reed, Coopersville.
H. De Kline, Jamestown.
Jas, Colby, Rockford.
Hong & Judson, Cannonsburg.

Purely Personal.

Thomas Torrence is in charge of H. Leonards & Sons' branch store at Green-

ville. L. L. Loveridge has been entertaining his brother, H. C. Loveridge, a rising lawyer of

Coldwater. C. W. Sutton, Secretary of the East Jordan and South Arm Business Men's Asso-

ciation, was in town last week. the interest of his manufacturing depart-

hent.

Frank Freidrich, the Traverse City boot broken for being in office or store. Address Jos. Omler, Wright, Mich. and shoe dealer, is in town to-day, on his F. E. Pickett has been re-elected Sales- the copper and iron regions of the Upper

Victor Roussin, the Ludington druggist, has been in town several days with his wife, The happy event occurrey last Wednesday,

Miss McElroy being the fortunate bride. Frank E. Leonard returned from New York last Tuesday and left on Wednesday for the same place, whence he sails in a week or ten days for London, where he will remain about a month, buying goods for

this market. Dr. Geo. W. Crouter, of Charlevoix, was in town from Friday until Monday, renewing old acquaintances and making many new ones. He was in Muskegon last week as a delegate to the Grand Encampment, I. O. O. F., and is in Jackson this week in attendance on the Grand Lodge, I. O. O. F., in the capacity of Grand Conductor.

Luther Waking Up on the Organization Question.

LUTHER, Feb. 9, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Our Association seems to be on the decline. I have been talking to some of our best members about getting you to come and deliver an address to the business men, and they wish me to write and ascertain what the expense would be. I see by the papers that you frequently attend such meetings and if you can come here, please let me know about when you can, setting the time far enough ahead that I may have time to write again, also the

All seem to be in favor of joining the State Association, but it seems impossible

J. M. VERITY, Sec'y. In Waiting.

HARTFORD, Feb. 10, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-In reply to yours of even date. will say that I think we had better have you come to Hartford on Monday, February I am sorry it happened so you could not come this week, but we will try and have our list a little longer when you do come.

respectfully,

Call for the March Meeting of the M. B. M. A.

GRAND RAPIDS, February 15, 1887. To the Local Business Organizations of Michi-

GENTLEMEN-You are respectfully informed that a special convention of the Michigan Business Men's Association will held at Royal Arcanum Hall, Grand Rapids, on Tuesday and Wednesday, March 15 and 16, convening at 9 o'clock a. m., on the day first named. It is here that the Association was organized and the coming convention will be one of unusual interest and importance. Reduced rates have been secured at the hotels and a one and one-third rate has been obtained on all the railroads of the State, providing reduced rate certificate is obtained from the Secretary previous to the convention, which must be signed by agent at starting point and by the

Associations auxiliary to the Michigan Business Men's Association are entitled to representation in the convention on the basis of one delegate for every ten members or fraction thereof. Organizations which have not yet affiliated with the State body are requested to do so without delay, in or der that they may be regularly represented. In the event of failure to do so, they are requested to send lay delegates, and the same course is advised for towns not yet organized. The Association was formed for the purpose of bringing the local organizations into closer connection and fostering a more cordial feeling between sister societies, based upon a more thorough knowledge of each other's methods and purposes. Great good has already been accomplished in this direction and much more yet remains to be

Secretary at the meeting.

Every one interested in the subject of organization is cordially invited to attend the convention and favor those present with such suggestions as may seem to them to be pertinent to the occasion.

E. A. STOWE, Sec'y, FRANK HAMILTON, Pres., Grand Rapids. Traverse City.

Wholesale Quotations in Newspapers.

As an illustration of the evil results of quoting wholesale prices in the newspapers, A. C. Barcley, the Crosby general dealer, writes as follows:

The other day a man came in the store and said that when I charged him 61/4 cents a pound for granulated sugar, I charged him too much—that he could get it at Grand Rapids at 6½ cents. I asked him how he knew he could get it there for that price and he said all the papers were quoting it in that way. I tried to explain to him that the prices he referred to were wholesale quotations, but he said he knew betterthat no paper intended for general circulation would quote prices intended for the

merchant alone.
You see the merchant is between two The consumer is bearing down on him as hard as he knows how and many of the newspapers-those which quote goods at wholesale - are doing all they can to ruin his business.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc. FOR SALE-Well-selected general stock, lo-

Cated at a place tributary to a large farming trade. Stock will inventory about \$6,000 Address for full particulars, "I. J.," care "The

POR SALE—Clean stock of dry goods, clothing, hats and caps and boots and shoes, situated at Plainweil, a lively town with two railways. Stock will inventory about \$3,500. For terms of sale, apply to W. H. Hoops, at Bulkley, Lemon & Hoops, Grand Rapids. 177tf C. W. Sutton, Secretary of the East Jordan and South Arm Business Men's Association, was in town last week.

Frank Inglis, the Detroit pharmacist, was in town a couple of days last week in the interest of his manufacturing departs.

FOR SALE—Drug store, A rare chance, One-half interest in an old-established, good paying business. This is a chance seldom offered to secure so great a bargain. Will stand close investigation. An extra opportunity for a physician. Address L. S. Willson, Lock Box 673, St. Joseph, Mich.

way home from an extended trip through A RARE CHANCE-An eighty acre farm, from the flourishing village of Coopersville; good buildings; the very richest of soil; watered by springs of living water, and no rough land—a perfect garden. I will sell on terms to suit purchaser, or will exchange for first-class residence in Grand Rapids; or will take stock of goods for whole or part payment. The farm is worth \$6,000. O. F. Conklin, Coopersville. 175

FOR SALE—A thirty-year old grocery stand in Kalamazoo. A two-story frame store, with good tenement rooms above, and a good tenement house on same lot, also barn. Three blocks from M. C. depot. \$3,500, part down, balance in easy payments. Possession given in May. J. Van Zolenburg, Petoskey. 174tf FOR SALE-Two-story brick building, 24x60,

With clean grocery and meat stock (wood business in connection) on principal business street of thriving Northern town. Terms, \$5,000, half down, balance on time to suit purchaser. Address "Bargain," care "The Tradesman." FOR SALE-Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address The Tradesman, Grand Rapids.

FOR SALE—Business and store buildings at Walton. As we desire to close up all outside matters, we shall offer for sale the stock, fixtures, store, warehouse, realty and good will of our branch house at Walton. This business has been established for ten years, is well equipped, located at the junction of the Grand Rapids & Indiana Reliway and Traverse City Railway, and presents a good opening for one who has a small capital, combined with energy. For terms of sale apply to our Mr. Leavenworth on the premises. Hannah, Lay & Co.

1 bexchange—For a stock of dry goods, boots and shoes or clothing, a twe-story frame store building (fine location) at Pentwater. Address, Box 299, Pentwater, Mich. 178*

WANTED-A man having an established W trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman.

WANTED—Every dealer to know that we are in position to give extra inducements to cash purchasers and would respectfully solicit correspondence. We are overstocked in tubular lanterns and will make a special price to dealers wanting any. Also low prices on globes, chimneys, burners, shades, etc., Cummings & Graham, Cor. So. Division and Fulton St.

WANTED-Stock in Kent County Savings Bank. Address, stating terms demand-ed, "Purchaser," care "The Tradesman."

IF YOU WANT-To get into business, to sell I am sorry it happened so you could not come this week, but we will try and have our list a little longer when you do come.

Hoping the time set will suit you I am respectfully,

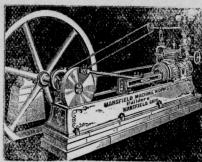
FRED F. ALLEN.

Here WANT—To get into dusiness, to serve additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of The Tradesman. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

Adrian-Mrs. T. Voorhees has sold her

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse Power. Boilers Grist Mills, Wood Working Machine ing, Pulleys and Boxes. Contracts



O. Denison, South Division Street MICH. GRAND RAPIDS.

TIME TABLES.

Chicago & West Michigan.	
Leaves.	Arrive
+Mail 9:10 a m	3:55 p
†Day Express12:30 p m	9:45 p
*Night Express11:00 p m	5:45 a
Muskegon Express 5:00 p m	11:00 a
*Daily. †Daily except Sunday.	
Pullman Sleeping Cars on all night trains.	Throug
parlor car in charge of careful attendants wi	
tra charge to Chicago on 12:50 p. m., and throu	igh coac
on 9 a. m. and 11 p. m. trains.	

e and depart from Union Depot. erminus of this division is at Baldwin, ection is made with F. & P. M. trains ngton and Manistee. W. A. GAVETT, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.

Grand Rapids & Indiana.

Arrives.	Leaves.
Traverse City Express	7:00 a m
Traverse City and Mackinaw Ex., 9:20 a m	11:30 a m
Cincinnati Express 7:30 p m	
Petoskey and Mackinaw Express 3:40 p m	5:05 p m
Saginaw Express11:25 a m	7:20 a m
" "10:30 a m.	4:10 p m
Saginaw express runs through solid.	
7 a m train has chair car for Traverse City	v. 11:30 a
m train has chair car for Petoskey and Mack	inaw City.
5:05 p m train has sleeping and chair cars fo	r Petoskey
and Mackinaw.	•
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express	11:45 a m
Cincinnati Express 4:40 p m	5:00 p m
Traverse City and Mackinaw Ex 11:00 p m	
7:15 a m train has parlor chair car for (Cincinnati.
5:00 p m train has Woodruff sleeper for Cinc	innati.
Muskegon, Grand Rapids & Inc	liana.
Leave.	Arrive.
7:25 a m	. 9:15 a m
1:00 p m	
	~ 10

Lake Shore & Michigan Southern

Leave. Arrive.
Ex. & Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex.
4:35 p m 7:45 a m Grand Rapids. 9:45 a m 6:10 p m
5:55 p m 9:02 a m. Allegan 8:28 a m 5:00 a m
7:05 p m 10:06 a m Kalamazoo 7:30 a m 4:00 p m
8:30 p m 11:35 a m. White Pigeon, 5:55 a m 2:20 p m
2:30 a m 5:05 p m Toledo11:00 p m 9:45 a m
8:30 a m 9:40 p mCleveland 6:40 p m 5:35 a m
2:50 p m 3:30 a m Buffalo11:55 a m 11:10 p m
5:40 a m 6:50 p m Chicago 11:30 p m 6:50 a m
A local freight leaves Grand Rapids at 1 p m, carry-
ing passengers as far as Allegan. All trains daily except Sunday. J. W. McKenney, General Agent.

Detroit, Grand Haven & Milwaukee.

6:20 a m
10:50 a m
3:50 p m
10:55 p m
11:00 a m
1:10 p m
5:05 p m
7:45 a m
5:35 a m
make close
Detroit for
e following
Wagnercar
d Rapids.
er Agent.

Michigan Central.

DEPART.
Detroit Express 6:15 a m
Day Express 1:10 p m
*Atlantic Express10:10 p m
Mixed 6:50 a m
ARRIVE.
*Pacific Express 6:00 a m
Mail
Grand Rapids Express
Mixed 5:15 p m
*Daily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connec-
tions made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
D. W. Johnston, Mich. Pass. Agt., Grand Rapids.
O. W. Ruggles, Gen'l Pass, and Ticket Agt., Chicago.

Detroit Mackinaw & Marquette

1	stivit, machinaw w	maiquette.	
Going	West.	Going East.	
7:00 a m	6:50 a m St. Ignace		
12:20 p m	9:40 a m Seney	. 5:15 p m 12:35 p m	
5:30 p m	12:40 p m Marquette	2:15 pm 7:00 am	
	1:40 p mNegaunee		r
	1:55 p mIshpeming		н
	5:30 p m Houghton		В
	5:50 p nr Hancock	9:01 a m	В
	6:35 p mCalumet		h
Mixed to	rain leaves St. Ignace at	7 a m; arrives Mar-	
quette 5:3	0 p m.	E. W. ALLEN,	

A Question for the State Association WOODLAND, Feb. 11, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed find delinquent list for Woodland Association, also postal note

for 66 cents, being amount of per capita dues for six new members. The question has been raised whether I am a member of the Association or have a right to hold office. The facts are these: I am employed by Mrs. P. B. Hunsicker as ion was sentative, and was consentative, and



Smoke the "LC.B.." & "Fox" Cigar.

BRADFORD.

EXCLUSIVELY

WHOLESALE

76 South Division St., Grand Rapids, - Mich.

Full outfits for the Collection Depart-ment of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets, for member's use.

500 Copyrighted Record Blanks, 500 Association Notification Sheets, and 500 Envelopes. Money can be sent by draft, post-office

or express order. Fuller & Stowe Company, 49 Lyon Street, - Grand Rapids, Mich.

We have just purchased a large invoice of

Send us a Trial Order.

Spring Chicken, Moxie and Eclipse always in stock.

GRAND RAPIDS, MICH.

BARRELS

Lion Coffee Cabinet,

Of which the accompanying cut gives but a partial idea. In this cabinet is packed 120 one-pound packages of Lion Coffee, and we offer the goods at a price enabling the grocer to secure these cabinets without cost to himself. They are made air-tight, tongued and grooved, beautifully grained and varnished, and are put together in the best possible manner. Complete set of casters, with screws, inside this cabinet. Their use in every grocery, after the coffee is sold out, is an





This Coffee Cabinet Given Away.

Is ALWAYS possible when a good cup of cofis served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound air-tight packages; roasted, but not ground; full

net weight, and is never sold in bulk. A Beautiful Picture Card

In every package. We solicit a sample order for a cabinet filled with LION COFFEE. For sale by all Wholesale Grocers everywhere, and by the

Woolson Spice Co. 92 to 108 Oak St., Toledo, Ohio. Question Box.

THE MARCH MEETING.

The State Association to Convene on March 15 and 16.

Agreeable to call, the members of the Executive and Legislative Committees of the Michigan Business Men's Association met in the reading room of the Owashtanong Club last Friday morning, for the purpose of deciding upon the time and place of Trade"—Robert M. Floyd, Chicago. nong Club last Friday morning, for the purher business manager. When the Association was organized I went in as her representative, and was elected Secretary. Your ing action on several matters of importance to the Association. The meeting was called to order by President Hamilton, the opening session being attended by Paul P. Morgan, of Monroe, N. B. Blain, of Lowell, J. V. Crandall, of Sand Lake, and Secretary Stowe. Jas. A. Coye, President of the Retail Grocers' Association of Grand Rapids, was present by invitation.

After bills to the amount of \$52.10 had been scrutinized and audited, the President announced that the selection of a place of meeting for the convention was the next thing in order. Mr. Coye invited the Association to hold the convention in Grand Rapids, promising that the Association which he represents would do all that lay in its power to render the occasion a pleasant and profitable one. Kalamazoo, Lansing and Owosso were discussed in the same connection, when it was unanimously resolved to meet in Royal Arcanum Hall, Grand Rapids, on Tuesday and Wednesday, March 15 and 16.

The Secretary was instructed to issue invitations to all the associations in the State, and to invite the attendance of lay delegates from towns not yet organized. On motion of Mr. Blain, Messrs. Hamilton, Stowe and Coye were instructed to prepare a programme for the convention.

Mr. Coye, in behalf of the Retail Grocers' Association, tendered the State body a banquet at one of the hotels on the evening of March 15, which was enthusiastically accepted.

Mr. Stowe suggested that a Question Box be placed at a convenient position in the meeting hall, in which delegates or others can drop questions which they wish answered, the questions to be answered from time to time during the convention. The suggestion was adopted.

It was decided to leave the question of who shall be allowed to join the local associations, and who shall be rejected, to the local bodies, on the ground that the State Association should not assume any prerogatuves which do not belong to it, and that it should ignore questions which do not concern it. In case such questions are brought up at the convention, the President was advised to decline to consider them.

Considerable discusion followed relative to the policy that the State Association should pursue toward the local bodies, the decision being that the State organization should never attempt to dictate to them, but simply act in an advisory manner.

It was decided to include in the programme queries which have been printed from week to week in THE TRADESMAN, and, on motion of Mr. Crandall, the President was instructed to limit discussions on any one query to three minutes and to cut off debate at his own discretion.

On motion of Mr. Blain, Smith Barnes, chairman of the Committee on Trade Interests, was requested to give special attention to the subject of adulterations, short measures and counts, in his report and to suggest such remedies as may seem to him to be pertinent.

Mr. Morgan brought up the question of tares, and was requested to prepare a paper on that subject for presentation at the convention.

The entire day was spent in the discussion of various measures for the advancement of the Association and the work of organization, when the meeting adjourned.

PRELIMINARY PROGRAMME.

will be as follows:

TUESDAY, 9 O'CLOCK A. M.

1. Call to order by President Hamilton. 2. Prayer by Rev. 3. Address of welcome by Mayor E. B.

Dikeman. 4. Response in behalf of Association by 5. Address of President.

6. Report of Secretary.

7. Announcement of Committee on Cre-

dentials, Programme and Resolutions. 8. Reports of delegates. 9. Answers to Queries and opening of

TUESDAY, 1:30 O'CLOCK P. M. Report of Committee on Credentials.

Report of delegates continued. 3. Report of Committee on Legislation. Village Improvement Feature in Our Local Associations"-W. W. Warner,

5. "Cutting Prices and the Result"-F. H. Spencer, Saranac. 6. Answers to Queries and opening of

Question Box. TUESDAY, 7:30 O'CLOCK, P. M.

Reading of Correspondence. 2. Report of Committee on Trade Inter-

3. Report of Committee on President's

4. Answers to Queries and opening of Question Box.

5. Adjourned to banquet.

2. "Material Benefits of Local Organization"—W. E. Kelsey, Ionia.
3. "Competition in Business" — O. F.

5. "Compromises and What They Lead
To"—E. A. Stowe, Grand Rapids.
6. "Look out for Tares"—Paul P. Morgan, Monroe. 7. Answers to Queries and opening of WEDNESDAY, 1:30 O'CLOCK P. M.

"Shorter Hours for the Merchant"-

"Is it Possible to do a Cash Business? B. Blain, Lowell. 3. "The Business Man in Politics"—Jas.
A. Coye, Grand Rapids.
4. "Does it Pay to Sell Goods for Fun
Instead of Profit"—Julius Schuster, Kala-

6. Can our Collection System be Improved Upon"—L. W. Sprague, Greenville.

Association Notes.

President Hamilton organized Frankfort on the individual basis.

Frank Hamilton will organize Sherman ome evening this week.

Ironwood is moving in the matter of organization, the State Association having been appealed to for information in the Any one can join the Traverse City Busi-

ness Men's Association who is a taxpayer

and has a regular place of business, providing he is acceptable to the necessary number of members to warrant his election. Ten towns are awaiting appointments with the editor of THE TRADESMAN for the purpose of organizing. Among them

are Otsego, Fife Lake, Kent City, South Haven, Luther, Hartford and Sand Lake. W. E. Kelsey, President of the Ionia Business Men's Association, writes The TRADESMAN as follows: Our re-organization meeting was pleasant and profitable,

G. W. Noble, the Buchanan boot and shoe dealer, assures THE TRADESMAN that the services of its editor will be required at that place before a month has elapsed, to assist in the formation of a Business Men's Association.

and has awakened the lacking, needed in-

The relief work undertaken by the Traverse City Business Men's Association is developing more cases of destitution than the propagators of the work anticipated. Both soliciting and distributing committees find they have their hands full.

J. M. Spore, Secretary of the Rockford Business Men's Association, was in town last Thursday and reports that they are having excellent success with the collection department, many ancient accounts having been realized upon.

Thirty-seven auxiliary members have been added to the roll of the Michigan Business Men's Association since the last report, as follows: Boyne City, seventeen members; Coopersville, fourteen additional members; Woodland, six additional members. This gives the State Association a total of 1,245 members.

Allegan Tribune: The committee appointed by the Allegan Business Men's Associaciation to try and get a railroad down into the business part of Allegan, has written to the officials of various roads, and I. F. Clapp, chairman of the committee, has received a letter from Superintendent Wattles, of the L. S. & M. S., stating that they recognized the necessity of such a road, and that their officials would be here soon and would let us know what they could do, and a letter of like tenor from the C. & W.M. officials.

Grand Haven Herald: The business men's meeting last Monday night in the City Hall was fully attended. Its methods are getting into good working order. The need of such an Association and the power there is in it, extended as it is throughout the State, are becoming more and more apparent. In consequence, those who have been so careless in meeting their obligations that their names have been placed on the "dead-beat list," and on that account are refused all credit by members of the Association, are becoming sensible of the dis advantages of their conduct and are taking active steps for the recovery of their credit by paying their debts.

Wayland Globe: At the regular meeting of the Business Men's Association last Fri-As near as a programme can be outlined day evening, the business committee was a month in advance of the convention, it instructed to correspond with the Adams Express Co., for the purpose of having the office at this station removed from the depot up town or secure a free delivery, the business men claiming that in either case the office would more remunerative as the distance now traveled from the village to the depot is over one-half mile and necessitates considerable trouble and inconvenience in transacting business through it. The meeting was largely attended and quite interesting. The subject of securing a canning establishment in this place was broached and somewhat discussed. No better location can be found in the State than right here, and by proper effort on the part of our citizens such an institution can be secured.

Kingsley Re-Organized-Purifying the Membership.

KINGSLEY, Feb. 7, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR—At the last regular meeting of the Kingsley Business Men's Association the following officers were elected:
President—Curtis H. Camp.

Vice-President—Geo. W. Chaufty. Secretary—C. E. Brewster. Treasurer-Henry P. Whipple. Collector—A. G. Edwards.

The principal business of the evening was

WEDNESDAY, 9 O'CLOCK A. M.

The Legality of our Collection System.

"Material Benefits of Legal Organical Control of the Association. We hold that in order to make the Business Men's Association a power to be feared by deadbeats, each individual member must keep his record for paying his honest obligations above reproach. This we have resolved to Planished, 14 oz cut to size. 3. "Competition in Basics."

Conklin, Coopersville.

4. "Relation of the Banker to the Business Public"—C. A. Hammond, Traverse now and again to attain this result. In the above mentioned case, the charges were not public."

Discrepance of the Business Public. This we have resolved to do, even if we have to discipline a member now and again to attain this result. In the above mentioned case, the charges were not public. This we have resolved to do, even if we have to discipline a member now and again to attain this result. In the above mentioned case, the charges were not public. This we have resolved to do, even if we have to discipline a member now and again to attain this result. In the above mentioned case, the charges were not public. This we have to discipline a member now and again to attain this result. In the above mentioned case, the charges were not public. The public is a public is Yours truly, Chas. E. Brewster, Sec'y.

Henry C. Ward, lumberman. Kalkaska: "Your paper is a good one for merchants to subscribe for."

COOPERAGE. D. Quay & Co. quote as follows. f. o. b, Bailey:	Clar's, small Ives', 1, \$18
STAVES. Red oak flour bbl. staves. M @ 6 27	American F Disston's New Americ Nicholson's Heller's
Tierce heads, square. \$\mathbb{M}\$ & @20 00 Pork bbl. " \$\mathbb{M}\$ & @18 00 Produce barrel, set. \$\mathbb{G}\$ & 4½ Cull wood heading. \$\mathbb{G}\$ & 3½	Nos. 16 to 20 List 12 Discount
White oak and hickory tee, 8 ft M 19 00@12 00 White oak and hickory "7½ft M 9 00@11 00 Hickory flour bbl M 6 00@ 7 00 Ash, round " M 5 50@ 6 00 Ash, flat racked, 6½ ft M 3 50@ 4 50 Coiled elm BARRES 5 00@ 3 60	Maydole & C Kip's Yerkes & P Mason's Soli Blacksmith'
Spring & Lindley quote as follows: White oak, pork, hand made 1 00@1 05 " lard tierces, hand made 1 15@1 25 Beef and lard, ½ bbls., " 55@ 90 Custom, one head 1 00@ 10	Barn Door F Champion, a Kidder, woo
Flour 30@ 35 Produce 25@ 30 WOODENWARE. Standard Tubs, No. 1 5 75 Standard Tubs, No. 2 4 75 Standard Tubs, No. 3 3 75 Standard Tubs, No. 3 135 Standard Pails, two hoop 1 35 Standard Pails, two hoop 1 60 Pails ground wood 400	State Screw Hook and longe Screw Hook
Standard Pails, three hoop 1 60 Pails, ground wood 4 00 Maple Bowls, assorted sizes 2 90 Butter Pails, ash 2 50 Butter Ladles 1 00 Rolling Pins 75 Potato Mashers 50 Clothes Pounders 2 25	Japanned Ti Granite Iron
Clothes Pins	Door, miner Door, porcel Door, porcel
Diamond Market. 40 Bushel, narrow band 1 60 Bushel, wide band 1 75 Clothes, splint, No. 1 3 50 Clothes, splint, No. 2 4 25 Clothes, splint, No. 3 5 00 Clothes, willow No. 1 5 50 Clothes, willow No. 2 6 50 Clothes, willow No. 3 7 50 Water Tight, bu 3 75 Water Tight, bu 2 85	Picture, H. Hemacite Russell & Ir Mallory, Wh Branford's Norwalk's
Clothes, willow No. 3	Adze Eye Hunt Eye Hunt's
The furniture factories here pay as follows for dry stock: Basswood, log-run	Sperry & Co.
Birch, Nos. 1 and 2. @25 00 Black Ash, log-run @13 00 Cherry, log-run . 25 00@35 00 Cherry, Nos. 1 and 2. 45 00@50 00 Cherry, cull . @10 00	Coffee, Park Coffee, P. S. Coffee, Land Coffee, Ente
Maple, log-run 12 00@14 00 Maple, soft, log-run 11 00@13 00 Maple, Nos. 1 and 2 @20 00 Maple, clear, flooring @25 00 Maple, white, selected @25 00 Red Oak log-run @10	Stebbin's Pa Stebbin's Ge Enterprise,
Red Oak, Nos. 1 and 2 @24 00 Red Oak, Quarter sawed .26 00@30 00 Red Oak, No. 1, step plank .25 00 Walnut, log-run .25 00 Walnut, Nos. 1 and 2 .275 00	10d to 60d 8d and 9 d ac 6d and 7d ac 4d and 5d ac 3d advance. 3d fine adva
The lutrative factories here pay as follows for dry stock: Basswood, log-run	Clinch nails, Finishing Size—inches Adv. # keg Steel Nails—
A. B. Knowlson quotes as follows:	Zine, with b
Ohio White Lime, per bbl. 1 00 Ohio White Lime, car lots. 85 Louisville Cement, per bbl. 1 30 Akron Cement per bbl. 1 30 Bu-?falo Cement, per bbl. 1 55 Car lots 1 05 Plastering hair, per bu. 25 Stucco, per bbl. 1 75 Land plaster, per ton 3 50 Land plaster, car lots 2 50 Fire brick, per M. \$25 Fire clay, per bbl. 3 00	Ohio Tool Co Sciota Bench Sandusky To Bench, first Stanley Rule
Fire clay, per bbl	Dripping
Anthrache, stove and nut, car lots 5 0005 25 Cannell, car lots 66 00 Obio Lump, car lots 3 1003 25 Blossburg or Cumberland, car lots 4 5005 00 Portland Cement 3 5004 00	Iron and Tir Copper Rive "A" Wood's "B" Wood's Br
Bardware.	Sisal, ½ in. a Manilla
These prices are for cash buyers, who pay	Steel and Iro Try and Beve

	These prices are for cash buyers, who pay promptly and buy in full packages.	
		1
	AUGERS AND BITS. dis 60	1
	Douglass'dis 60	
	Pierces'dis 60	1
	Snell's dis 60	1:
	Jennings', genuinedis 25	1
	Cook's dis 40 Jennings', genuine dis 25 Jennings', imitation dis505 Spring BALANCES.	1.
	Spring	1
	BARROWS.	1
	Railroad	1
	Handdis \$ 60&10&10	1
		1
	Call dis 60x10 Gong dis 30x15 Gong dis 25 Door, Sargent dis 60x10 Store	1
	Door, Sargent dis 60&10	
	Door, Sargent	1
	Carriage new listdis \$ 40	1
	Plowdis 30&10	1
	Wrought Barrel Boltsdis 70&10	1
	Cast Barrel Boltsdis 60&10	1
	Cast Barrel, brass knobsdis 600010	
	Cast Square Springdis 60 Cast Chaindis 60&10	1:
	Wrought Barrel, brass knobdis 60&10	1
	Wrought Sunk Flush	1
	Wrought Bronze and Plated Knob 60	13
	Flush	1
	PDACES DOOL	li
	Flush dis 60&10 Ives' Door dis 60&10 Barber BRACES dis \$ 40 Barber dis \$ 40 Barber dis \$ 500 Barber dis \$ 400	13
	Spotford 50&10	li
	Am. Baildis 50	1
	BUCKETS.	1
	Well swivel	1
	* BUTTS, CAST.	13
	Cast Loose Pin, figureddis 70&10	1
	Cast Loose Joint, genuine bronzed dia 80510	1
	Wrought Narrow, bright fast jointdis 60&10	1
1	Wrought Loose Pindis 60&10	1
1	Wrought Loose Pin, acorn tipdis 60& 5	1
ı	Barber dis \$ 40	1
1	tipped	1
1	Wrought Inside Blinddis 10&60	1
1	Wrought Brassdis 75	1
1	Blind, Clark's dis 80 Blind, Parker's dis 80	1
1	Blind, Shepard'sdis 70	1
1	Ely's 1-10.	li
1	Hick's C. F	1 5
1	G. D	1
	CATRIDGES 60	1
	Rim Fire, U. M. C. & Winchester new list50&10 Rim Fire, United States	1
-	Rim Fire, United Statesdis50&10	1
1	CHISELSdis30&10	1
-	Central Fire dis30x10	1
1	Socket Framingdis 70&10	1 -
1	Socket Corner dis 70&10 Socket Slicks dis 70&10	1
1	Butchers' Tanged Firmerdis 40	li
1	Barton's Socket Firmersdis 20	1

	EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00. dis 20 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25	
,	American File Association List dia costo	
000	Disston's dis 60&10 New American dis 60&10 Nicholson's dis 60&10 Heller's dis 55&10	,
0	Heller's Horse Rasps dis hale 5	į.
	Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 14 15 Discount, Juniata 506,10, Charcoal 60.	
0	GAUGES. Stanley Rule and Level Co.'s. dis 50	
000	HAMMERS. HAMMERS. Maydole & Co.'s. dis 25 Kip's dis 25 Yerkes & Plumb's. dis 40 Mason's Solid Cast Steel 30 c list 50 Blacksmith's Solid Cast Steel Hand 30 c 40&10 HANDERS HANDERS	
100	Barn Door Kidder Mfg. Co., Wood track 50&10 Champion, anti-friction dis 60&10 Kidder, wood track dis 40	
0	Gate, Clark's, 1, 2, 3	
5	Blacksmith's Solid Cast Steel, Hand 30 c 40&10 HANGENS. Barn Door Kidder Mfg. Co., Wood track 50&10 Champion, anti-friction dis 60&10 Kidder, wood track dis 40 Gate, Clark's, 1, 2, 3. dis 5tate. per doz, net, 2 50 State. per doz, net, 2 50 Screw Hook and Strap, to 12 in. 4½ 14 and longer. 3½ Screw Hook and Eye, ½ net 10½ Screw Hook and Eye ½ net 8½ Screw Hook and Eye ½ net 8½ Screw Hook and Eye ½ net 7½ Screw Hook and Eye, % net 7½ Strap and T dis 65	
5550	Strap and T dis 65 HOLLOW WARE. Stamped Tin Ware	
)	Japanned Tin Ware	
050	Grub 1 \$11 00, dis 60 Grub 2 11 50, dis 60 Grub 3 12 00, dis 60	
0	Door, mineral, jap. trimmingsdis Door, porcelain, jap. trimmings60 Door, porcelain, plated trimmings60	
000	Door, porceiain, trimmings	
0600	Strap and T	
1	Norwalk's dis 60 LEVELS, dis 60 Stanley Rule and Level Co.'s dis 70 MATTOCKS.	
	Stanley Rule and Level Co.'s dis 70 Adze Eye \$16 00 dis 60 Hunt Eye \$15 00 dis 60 Hunt's \$18 50 dis 20 & 10 Sperry & Co.'s Post, handled dis 50	
)	MILLS	
000	Coffee, Parkers Co's dis 40 Coffee, P. S. & W. Mfg. Co.'s Malleables dis 40 Coffee, Landers, Ferry & Clark's dis 40 Coffee, Enterprise dis 25	
000	Stebbin's Pattern dis 60&10 Stebbin's Genuine dis 60&10	
	Common, Bra and Fencing. 10d to 60d	
	6d and 7d adv. 50 4d and 5d adv. 75 3d advance 1 50	
	Enterprise, self-measuring	
	Adv. 7 keg \$1 25 1 50 1 75 2 00 Steel Nails—2 65.	
)	Zinc or tin, Chase's Patent. dis60&10 Zinc, with brass bottom dis 50 Brass or Copper dis 50 Reaper per gross, \$12 net Olmstead's 50&10	
0	PLANES.	
000	Ohio Tool Co.'s, faney. dis 15 Sciota Bench. dis 25 Sandusky Tool Co.'s, fancy dis 15 Bench, first quality dis 20 Stanley Rule and Level Co.'s, wood dis20&10	
	Fry, Acme. PANS. Fry, Acme. dis 50&10 Common, polished dis60&10 Dripping RIVETS. Iron and Tinned dis 60 Copper Rivets and Burs dis 60 PATENT FLANISAED IRON. "A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's pat, planished, Nos. 25 to 27 Broken packs ½c B b extra. ROPES.	
5	Iron and Tinned	
000	"A" Wood's patent planished, Nos. 24 to 27 10 "B" Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c # b extra. ROPES.	
	Sisa!, ½ in. and larger	
-	Steel and Iron	
	Nos. 10 to 14. Com. Smooth. Com. Nos. 15 to 17. 4 20 2 90 Nos. 18 to 21. 4 20 3 05 Nos. 22 to 24. 4 20 3 05 Nos. 25 to 26. 4 40 3 15	
	Nos. 18 to 21. 4 20 3 00 Nos. 22 to 24. 4 20 3 07 Nos. 25 to 26 4 20 3 15	

0000100	Broken packs 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2
	ROPES.
Mankuana	Sisal, 1/2 in. and larger 101/2
Bardware.	Manilla. 13½ Steel and Irondis 70
	Steel and Irondis 70
hese prices are for cash buyers, who pay	Try and Bevelsdis 60
mptly and buy in full packages.	Mitredis 20
AUGERS AND BITS.	SHEET IRON.
s', old styledis 60	Com. Smooth. Com.
H. C. Codis 60	Nos. 10 to 14 \$4 20 \$2 90
ıglass'dis 60	Nos. 15 to 17 4 20 2 96
rees'dis 60	Nos. 18 to 21 4 20 3 00
ll'sdis 60	Nos. 22 to 24 4 20 3 05
ok'sdis 40	Nos .25 to 26 4 40 3 15
nings' genuine die 95	No. 27 4 60 3 25
nings', genuine	All sheets No. 18 and lighter, over 3 inches
DATANCES	wide not less than 2-10 extra.
ingdis 40	SHEET ZINC.
BARROWS.	In casks of 600 bs, \$ b 5%
lroad \$ 14 00	In smaller quansities, \$2 tb. 6
den	TACKS.
BELLS.	American, all kindsdis 60
nddis \$ 60&10&10	Steel, all kindsdis 60
	Swedes, all kinds dis 60
	Gimp and Lacedis 60
1dis 30&15	Cigar Box Nailsdis 50
ng dis 25 or, Sargent dis 60&10	Finishing Nailsdis 50
or, Sargentdis 60&10	Common and Patent Bradsdis 50
vedis \$ 40	Hungarian Nails and Miners' Tacks.dis 50
	Trunk and Clout Nailsdis 50
riage new listdis 76&10	Tinned Trunk and Clout Nailsdis 45
w dis 30&10 gh Shoe dis 70&10	Leathered Carpet Tacksdis 35
	TINNER'S SOLDER.
	No. 1, Refined
	Market Half-and-half 16 00
	Strictly Half-and-half 17 50
	TIN PLATES.
bught Squaredis 60&10	Cards for Charcoals, \$6 75.
ought Sunk Flushdis 60	IC, 10x14, Charcoal 5 75
ought Bronze and Plated Knob	IX, 10x14, Charcoal 7 25
lush dig 60.810	IC, 12x12, Charcoal 6 25
s' Doordis 60&10	IX, 12x12, Charcoal 7 75
BRACES.	IC, 14x20, Charcoal 5 75
berdis \$ 40	IX, 14x20, Charcoal 7 25
kus dis 50&10	IXX, 14x20, Charcoal 8 75
fford dis 50	IXXX, 14x20, Charcool
. Baildis net	IXXXX, 14x20, Charcoal 12 55 IX, 20x28, Charcoal 15 50
BUCKETS.	IX, 20x28, Charcoal
ll, plain\$ 3 50	DC, 100 Plate Charcoal 6 50 DX, 100 Plate Charcoal 8 50
ll, swivel 4 00	DX, 100 Plate Charcoal
BUTTS, CAST.	DXXX 100 Plate Charcoal 19 50

DXX, 100 Plate Charcoal 10 50 DXXX, 100 Plate Charcoal 12 50 Redipped Charcoal Tin Plate add 1 50 to 6 75-rates. rates.

Roofing, 14x20, IC...

Roofing, 14x20, IX.

Roofing, 20x28, IC.

Roofing, 20x28, IX. Bright Market dis 67½
Annealed Market dis 70
Coppered Market dis 25½
Extra Bailing dis 55½
Tinned Market dis 62½
Tinned Broom 9 b 0 09
Tinned Mattress 9 b 0 8½
Coppered Spring Steel dis 40@40&10
Tinned Spring Steel 43½
Barbed Fence, galvanized 4

painted 33½ WIRE GOODS.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

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WEDNESDAY, FEBRUARY 16, 1887.

Michigan Business Men's Association.

President-Frank Hamilton, Traverse City, First Vice-President—Paul P. Morgan, Monroe. Second Vice-President—E. J. Herrick, Grand Rapids. Secretary—E. A. Stowe, Grand Rapids. Treasurer—Julius Schuster, Kalamazoo. Executive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey. Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Che-boygan.

boygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgls; B.
F. Emery, Grand Rapids; the Secretary.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliory thereto:

Ada Business Men's Association.

Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstrand

Bellaire Business Men's Association. Merchant's Protective Ass'n of Big Rapids. President, N. H. Beebe; Secretary, A. S. Hobart.

Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association. President, C. B. Galloway; Secretary, H. M. Lee. Cadillac Business Men's As'n.

President, A. W. Newark; Secretary, J. C. McAdam. Casnovia, Bailey and Trent B. M. A. President, H. E. Hesseltine; Secretary, E. Farnham Cedar Springs Business Men's Association

President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association. President, John Nichols; Secretary, R. W. Kane.

Business Men's Protective Union of Cheboygan.
President, J. H. Tuttle; Secretary, H. G. Dozer. Coopersville Business Men's Association President, E. N. Parker; Secretary, R. D. McNaughton. Retail Grocers' Trade Union As'n of Detroit. President, John Blessed; Secretary, H. Kundinger.

Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford.

Eastport Business Men's Association. President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n. ent, J. J. McLaughlin; Secretary, C. L. Martin. Frankfort Business Men's Association. President, Wm. Upton; Secretary, E. R. Chandler.

Freeport Business Men's Association. President, Foster Sisson; Sec'y, Arthur Ckeseborough Grand Haven Business Men's Association. President, Fred. D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids. President, Jas. A. Coye; Secretary, E. A. Stowe

Greenville Business Men's Association. President, L. W. Sprague; Secretary, E. J. Clark.

Hastings Business Men's Association. President, L. E. Stauffer; Secretary, J. A. VanArman Holland Business Men's Association.

President, Jacob Van Putten; Secretary, A. Van Durer Ionia Business Men's Protective Ass'n. President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr. Kalamazoo Retail Grocers' Association. President, P. Ranney; Secretary, M. S. Scoville.

Kalkaska Business Men's Association. President, A. E. Palmer; Secretary, C. E. Ramsey.

Kingsley Business Men's Association. President' C. H. Gamp; Secretary, Chas. E. Brewster

Leslie Business Men's Association, President, Wm. Hutchings; Secretary, M. L. Campbel Lowell Business Men's Protective Ass'n. President, N. B. Blain; Secretary, Frank T. King.

Luther Protective As'n. President, W. B. Pool; Secretary, Jas. M. Verity Lyons Business Men's As'n.

Mancelona Business Men's Association. President, W. E. Watson; Secretary, C. L. Bailey. Manistique Business Men's Association. President, F. H. Thompson; Secretary, E. N. Orr.

Manton's Business Men's Association. President, F. A. Jenison; Secretary, R. Fuller.

Muir Business Men's Association. President, L. Town; Secretary, Elmer Ely. Grocers' Ass'n of the City of Muskegor

President, H. B. Fargo; Secretary, Wm. Peer Merchant's Union of Nashville President, Herbert M. Lee: Secretary, Walter Webs

Oceana Business Men's As'n. President, W. E. Thorp; Secretary, E. S. Houghtali Ovid Business Men's As'n.

President, C. H. Hunter; Secretary, Lester Cooley Owosso Business Men's Association.

Petoskey Business Men's Association. President, Jas. Buckley; Secretary, A. C. Bowman.

Plainwell Business Men's Association. President, M. Bailey; Secretary, J. A. Sidle

Reed City Business Men's Association. Rockford Business Men's Association.

St. Johns Merchants' Protective Association. Business Men's Protective Ass'n of Sarana President, Geo. A. Potts; Secretary, P. T. Williams.

South Boardman Business Men's Ass'n. resident. H. E. Hogan; Secretary, S. E. Niehardt. So, Arm and E. Jordan Business Men's As'n President, D. C. Loveday; Secretary, C. W. Sutton.

Sparta Business Men's Association, President, J. R. Harrison; Secretary, M. B. Nash. Sturgis Business Men's Association, esident, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Associatio President, Geo. E. Steele; Secretary, C. T. Lockwood.

Tustin Business Men's Association. President, G. A. Estes; Secretary, Geo. W. Bevins. Vermontville Business Men's Association President, W. H. Benedict; Secretary, W. E. Holt. Wayland Business Men's Association. esident, E. W. Pickett; Secretary, H. J. Turner.

White Lake Business Men's As'n.
President, A. T. Linderman, Whitehall; Secretary, W. B. Nicholson, Whitehall.

Woodland Business Men's Association. President, John Velte; Secretary, I. N. Harter. Grand Rapids Butchers' Union resident, John Katz; Secretary, Chas. Velite.

FRANKFORT IN LINE.

Particulars of the Raid on that Town by a Traverse City Duo. TRAVERSE CITY, Feb. 5, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR—In response to call, I visited Frankfort last evening in company with Geo. E. Steele, President of our local Associa-tion, and aided the business men in organizing what promises to be a live Associa-tion. Unfortunately, word did not reach them of our intention upon them until after our arrival, so they were illy prepared for a large meeting. We found, however, that cold waves and deep snow had not in the least checked the interest which had been growing there, for when the meeting was called to order by the temporary chairman, Wm. Upton, nineteen men were there ready for action. Mr. Steele gave a pleasing address, outlining the work of his own Association. ciation, suggesting many plans of action and advising his hearers to "pull together" in all matters of public and trade interests. The speaker said that the old idea of hurling stones at our neighbor competitors, prooking rivalry and discord, was an exploded one; that it contained no essential part of business or commen sense. The social advantages were highly commended and other interesting features were transled and other interesting features were touched upon. At the conclusion of his remarks, which were listened to by an appreciative udience, I explained our collecting system. Then followed a general conversation. Frankfort men get to the bottom of a new system as easily they do to a mineral well—and, by the way, there is money in that well. Outlawed and stale accounts are no more oderiferous than the water from it, but the curative properties of this water rank on a par with the transforming effect of this collection system on the professional delinquent. My companion, wishing to add another testimonial in its favor to the list, started for home with a jug full under cover. To return—after the reading of the constitution in general use, Mr. Chandler moved to organize a Business Men's Asso-

moved to organize a Business Men's Association: The constitution was then adopted, after which the following names were enrolled for charter membership: Chas. Burmeister, W. H. Chambers, Fred Kern, E. R. Chandler, Wm. Upton, M. H. Woodward, J. H. Woodward, S. W. McIntosh, Geo. Woodward, F. H. Lentholtz, Frank L. Fuller, Isaac Voorheis, J. May, H. J. Lentholtz, A. Brewer, E. H. Bellows, L. A. Keifer, E. E. Woodward and F. R. Goodrich.

Election of officers resulted as follows:

President—Wm. Upton. Vice-President—A. Brewer. Secretary—E. R. Chandler. Treasury—J. H. Woodward.
Executive Committee—Wm. Upton, E.
R. Chandler, J. H. Woodward, Fred Kern and M. H. Woodward.

As many more are expected to join, the appointment of the Business Committee was deferred until the next meeting, which oceurs on the 8th.

THE TRADESMAN was very highly commended by Mr. Kern and others and I hope you may send sample copies to those whose names appear on the list enclosed. Your absence was regretted and you will hardly be excused if you fail to visit Frankfort. They are a hospitable people.

At the close of the meeting a vote of thanks was tendered us and the generous good feeling that prevailed made us "at

A wise selection of officers was made and I am sure that the Association will prosper and fall into line with the great and good work. They will join the State Association at the next meeting. South Frankfort and Benzonia will undoubtedly unite with them. Frankfort is an important point the

Frankfort is an important point, the amount of lumbering there by F. W. Palmer & Co., Hall & Lincoln, the Crane Lumber Co., the Frankfort Lumber Co., Bellows Bros., Tuttle & Sons and others is estimated at nearly fifty million feet, besides many thousand cords of wood and bark thousand cords of wood and bark.

A railroad is now being extended into their many tracts of pine and before long Frankfort will be accessible by rail, in midwinter even. With her harbor, mineral well, good hotels and delightful situation, she will be widely known.

she will be widely known. On our return through Benzonia, we called at Case & Hopkins'. They are interested in this work, and, from the general appear-ance of their stock, are doing a nice business. Benzonia is beautifully located. Yours truly,

FRANK HAMILTON.

Boyne City Joins the State Body-After a Railroad.

BOYNE CITY, Feb. 7, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR—I enclose you a postal note for \$1.70, the same being the sum of ten cents per capita for seventeen members of our local Association. Please add us to the

We are progressing finely and expect to receive several members yet from the adjacent villages. One of our business firms reports "heavy gains" from the use of the Blue Letters. We have hardly had time yet to get very many reports. Our business men are awakening to the general interests of the town and propose to see what can be done next summer in the improvement of the incoming roads. Two or three very important roads are to be opened and others

The railroad now absorbs the attention of some of our business men and is the subject of discussion on every four corners, by-ways and hedges. We find by actual sur-vey that the Michigan Central can be reached easier from this point than any other on the lake and we propose to leave no stone unturned until we have the road. We can reach the Michigan Central at Vanderbilt by an easy grade and at a distance not to exceed eighteen miles and through some of the finest timber lands of Northern Michi-gan. Immense amounts of hard maple, beech, elm and basswood, also thousands of cords of hamlock bark will be marketed ed easier from this point than any other on ords of hemlock bark, will be marketed over this road and cedar posts, ties and shingles in immense quantities.

Yours truly, F. M. CHASE, Sec'y.

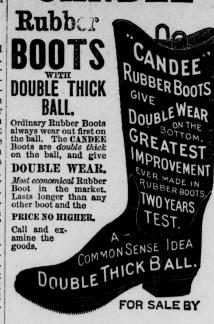
Hartford Ready to Organize. HARTFORD, Feb. 8, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I have been working among the business men and have found fifteen whom I think will join the Association and there are seven or eight more whom I have not yet seen. If you can be in Hartford on Friday evening, I can furnish an audience of at least twenty business men to listen to your explanation of the benefits of an Association.

Please let me hear from you, so that I will know for sure if you are coming. We will want to meet in the evening.

Very respectfully, FRED F. ALLEN.

"CANDEE" f.



E. G. STUDLEY & CO., No. 4 Monroe St., Grand Rapids.

Largest and finest stock in the State of Rubber Goods, Mill Supplies, Fire Department Supplies and Sporting Goods.



OYSTERS!

AND

GAME Mail Orders Receive Prompt Attention

See Quotations in Another Column.

SNOW-SHOVELS

SLEDS.

FIRE-KINDLERS

FOR SALE BY

& DUNTON.

L. L. LOVERIDGE.

& LOVERIDGE.

GENERAL DEALERS IN



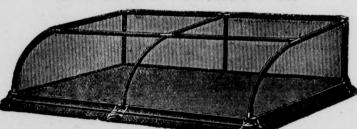
Grand Rapids, Mich.

HIRTH & KRAUSE,

Hides, Prompt returns made on Consignments.

118 Canal St., Grand Rapids.

DO YOU WANT A



If so, send for Catalogue and Price-List to

S. HEYMAN & SON, 48 Canal St., Grand Rapids.



RINDGE, BERTSCH & CO.,

SHOES BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, Grand Rapids, Mich.

SPRING & COMPANY

JOBBERS IN

DRY GOODS.

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

ABSOLUTE SPICES

Absolute Baking Powder. 100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

CAR LOTS A "SPECIALTY."

We offer Best Facilities. Long Experience. Watchful Attention. Attend Faithfully to Cars Consigned to us. Employ Watchmen to see to Unloading. OUR MR. THOMPSON ATTENDS PERSONALLY TO SELLING. Issue SPECIAL POTA-TOE MARKET REPORTS. KEEP OUR SHIPPERS fully posted. OUR QUOTED PRICES CAN BE DEPENDED UPON. WE DO NOT quote irregular or anticipated prices. Consignments Solicited. Correspondence Invited from Consignors to this mar-

WM. H. THOMPSON & CO., Commission Merchants, CHICAGO. ILL.



BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

SURVIVING PARTNER.

A surviving partner who purchases the liable for profits until the purchase. So held by the Supreme Court of Pennsylvania in the case of De Haven's Appeal.

the plaintiff had received money on them, are properly admissible in connection with other evidence as tending to prove that the claimant's demands are 'unsettled partner-

BUSINESS CORPORATIONS.

In the case of St. Louis Carriage Manufacturing Co. vs. Hilbert, the St. Louis Court of Appeals lately decided that business corporations in Missouri cannot extire the latter, and that such corporations are not estopped from treating contracts of that kind as illegal, unless where they have received the benefit of the consideration, and their setting up the illegality of the contract would work a fraud on the oppo-

CORPORATION-CHARTER-SUBSCRIPTION.

When a charter for a corporation has been obtained, a subscriber for stock contracts with reference to it, and the number of shares to be subscribed or the whole capital stock necessary to do the contemplated business, constitutes an important element in the contract. If the amount fixed by the charter has not been explained by mutual consent as long as they agreed by mutual consents. ed by the charter has not been subscribed, or, having been subscribed, subscriptions a moderate amount of clothing, from a cof-have been released so as to materially re-duce the crpital stock without the consent or, having been subscribed, subscriptions duce the crpital stock without the consent of the subscriber, his subscription will not be enforced against him, and this principle how comparatively clean and white it is.

In no other place have I ever seen human is applicable to the amount of capital stock

its trains, which was attacked by strikers who were incensed against the non-union the "hi" of the drivers warning the crowd men. One of the passengers upon the train, a judge of one of the appellate courts of Illinois and the railray company on of Illinois, sued the railray company on the ground that the allowing the "non-through the crowd, oblivious to cart, carunion" workmen to ride upon the train, thus rendering probable an attack upon the train and its passengers, was, under the circumstances, a violation by the company of its duty to the passengers and an act of negligence. The Supreme Court of Illinois decided in favor of the company, holding, in Chicago & Alton Railway vs. Pillsbury, taste a hundle of fagots for firewood, a pail taste a hundle of fagots for firewood, a pail taste a hundle of fagots for firewood, a pail in Chicago & Alton Railway vs. Pillsbury, taste, a bundle of fagots for firewood, a pail that a railroad company is not required to exclude from its passengers non-union a faucet from which they will draw something drinkable for any one of the motley workmen who are the object of the hatred crowd. In many cases the women and girls of a mob lest the mob should board the come six to fourteen miles with a tray or train and injure the other passengers.

Laying Down the Law. From the Charlevoix Journal.

We are told that there is some misunder-standing throughout the country as to the purpose and methods of the Business Men's Association. The idea seems to prevail that if a man doesn't nay up everything in We are told that there is some misunderthat if a man doesn't pay up everything in full at once, he will be published to the world at large as a "dead-beat," and some who are a little hard up just now are taking advantage of the misunderstanding, and denouncing the Association in no mild term.

will let both these notices go through his hands without making an effort to pay, or in some manner satisfying the claim, it seems to us that he forfeits the considerations to the head of the head of the seems to the control of the seems to the control of the seems to the seems tion of the Association, courts the putting of his name on the delinquent list, and deserves the unpleasant notoriety to follow the best of his name of the Majesty's domains, we have four British man-of-war training the publication of his name as a delinquent. If a man can pay and will not it is only justice to the dealer to warn him against allowing further credit. If a man is honest and cannot pay at once he can generally satisfy the dealer and prevent the publication of his name.

Hubbardston Talking Organization. HUBBARDSTON, Feb. 10, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-What steps are necessary to be taken to organize a Business Men's Association? How long will it take to get it in working order and what is the probable tion offers abundant study to the lover of the beautiful and wonderful in nature.

S. Barnes. expense of the same?

Mr. Barnes' Impressions of Barbadoes at Christmas Tide.

From the Grand Traverse Herald. Across three thousand miles of sea and land I send you Christmas greetings, and though your columns to those of my friends who may be interested in knowing some-thing of this little English world, 14x21 miles, covering 164 square miles, containing 180,000 souls, or 1,035 to each square mile, where, in a compactly built town of 35,interest of a deceased partner, and in the mile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the maile, where, in a compactly built town of 35,interest of a deceased partner, and in the contract of a deceased partner, and a de

ference between here and home.

Here I look out upon the greenest of verdure in the rich fields of cane seven to eight feet high, sweet potatoes in luxurient growth, either in bloom—the blossom being like a bentifel proprint allows in the rich fields.

Order Sample Case tions in Price-Current. KILLING STOCK.

In the case of Indiana, Bloomington & calk striped with purple and one-half the Western Railway vs. Quick, the Supreme size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory with a white calk striped with purple and one-half the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the assessue carried in the size of our morning glory—or else ripe and hair dur, the size of our morning glory—or else ripe and Court of Indiana lately held that a railway company in Indiana was not required to fence its track at stations and sidings where freight or passengers were received or discharged, and were not liable to pay for animals which might wander on the track at such places and be killed without negli-bredsmen stand watching to see that they do not necessary to trees of the deepest green, with heads spreading 70 to 80 feet, so dense as to shut out every ray of sun. Birds are singing in the trees, cattle grazing—also goats, donkeys, horses—while their sable herdsmen stand watching to see that they

such places and be killed without negligence on the part of the company.

PARTNERSHIP ACCOUNT.

Where the items of an account filed against an estate are claimed to arise out of a partnership between the claimant and the intestate, the stubs on the check-book in connection with the checks, showing that the plaintiff had received money on them,

foliage and vine produce a picture most pleasing to the eye.

We reluctantly sailed away from its picturesque shores, leaving the sister island of Nevis on our left, as we proceeded onward to Barbadoes, so named from its Spanish bearded tree, "Barba," and "does" (two), meaning two or more with beards. This tree of the banyan variety has pendant tendrils in masses four to ten inches in width and two to twelve feet long, hanging like a beard from its principal limbs, in some cases sweeping the ground.

cases sweeping the ground.

As an evidence of the hostile history of change their property too their wares for their capital stock so as to diminish or re-to-transfer capital stock so as to diminish or re-to-transfe made from disused connon. There are hundreds of them all over the islands, while the street corners are usually protect ed by a cannon,—muzzel upwards, set three feet out of the earth, some of which show dates back into the sixteenth century cer-tainly a wise use of these relics of an

age of warlike encroachments.
Out of 160,000 colored people, there are not over 40,000 married, nothwithstanding which in thousands of instances they live together by mutual consent as long as they

of clothing, enveloped only in patches of sunshine and shade. In the main, all have suits and dresses; and as the women wear white in most cases it is astonishing to see

is applicable to the amount of capital stock fixed in the discretion of the company as a condition of the subscription.

PROTECTION OF PASSENGERS.

A railway company admitted certain "non-union" workmen to ride upon one of the upon one of creel on their heads weighing from 30 to 60 pounds, make their sales, get their small purchases, and carry them back to their huts at evening, remaining in town four to eight hours.

nouncing the Association in no mild terms. At Speightstown, up the coast twelve miles, where an occasional whale is caught, delinquent list, rule 3, of the by-laws says: there was eaught the largest known shark some years since, measuring twenty-five feet * * * * * * * * * * in length, and with so open a countenance, that a man measuring five feet eight inches,

the Christmas and Bank holiday, really making three successive days of closed doors. Of course, we Americans are quite as well treated as are the citizens, but we are desirious to get out letters from home

the dearest word in our tongue.

The island being mostly of coral forma-

Respectfully yours,
L. W. Robinson.

R. J. Matthews, lumberman, Baldwin: "I the Shroud gives this good advice to undertakers: "Don't let a false modesty prevent you from presenting your bill before the obligation becomes old and your customer's sorrow for the departed has been so H. Walsh & Son, druggists, Holland: "We far exhausted as to allow no sympathy for consider it the best trade paper published."

CERMAN COFFEE.

Package Goods on the Market.

TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quota-



Every can wrapped in colored tissue paper with signature and stamp on each can.

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LEMONS



PEA NUTS

OYSTERS

P. STEKETEE & SONS,

JOBBERS IN

GOODS. $\mathbf{D}\mathbf{R}\mathbf{Y}$

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AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

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Peerless Carpet Warps and Geese Feathers { A Specialty.

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Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

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STARCH.

Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

\mathbf{F} , \mathbf{J} , $\mathbf{L}\mathbf{A}\mathbf{M}\mathbf{B}$ & \mathbf{CO} .

D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

L. D. HARRIS.

Wholesale Dealer in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

PRESENTS WITH BAKING POWDERS

Order a Case.

White Star Baking Powder.

Pound cans, 2 doz. in case for \$9. A large piece Decorated China given with each can

Family Baking Powder.

Pound cans, 2 doz. in case for \$8. Given with each can, a large Hob Nail Oblong Berry Dish, as-

Silver Spoon Baking Powder.

10 oz. cans, tall, 3 doz. in case for \$7.75. With each can, choice of a quart Pitcher, 8 inch Nappy, 7 in. Comport. All Mikado Pattern, Crystal Glass.

Arctic Manufacturing Co., Grand Rapids.

QUERIES.

To be Reported at the March Convention of the M. B. M. A.

- 1. Are the insurance rates on store property too high? Accepted by Frank Hibbard, Evart.
- 2. Are female clerks to be preferred to male assistants under any circumstances? Accepted by Frank Hibbard, Evart.
- 3. Should outlawed accounts be considered by our local associations? Accepted by N. B. Blain, Lowell.
- 4. How old should an account be before the collection system of an association should be used? Accepted by N. B. Blain,
- 5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the payment of his debts?
- 6. Ought the newspapers-not trade journals-to publish wholesale quotations? Accepted by A. C. Barcley, Crosby.
- 7. Is it feasible and desirable to quote the wholesale price of merchandise—hardware and drugs accepted-by means of characters not understood by the public at large? Accepted by A. C. Barcley, Crosby.
- 8. Is it possible to wholly abolish the credit system?
- 9. How can the credit system best be cur-
- 10. Is cutting in prices ever justifiable?
- 11. Should an attorney—a member of an association, but not the appointed actuarybe allowed to use our system of blanks for collecting other than his own personal accounts?
- 12. Does an accepted note imply a settlement of account and thus debar one from using our system to collect the overdue fact that A had money in the bank at the note? Should our system for collecting be limited to open accounts?" Accepted by J. V. Crandall, Sand Lake.
- 13. Should a firm join a local association as a firm or should each member join indi-
- 14. In case the firm joins by the payment of one fee and dues, should each member of the firm be entitled to voice and vote?
- 15. In the case of a firm joining as a firm, should a member of the firm be allowed to than the paper on which it is written. use the collection system for the collection of his private accounts?
- 16. Should not the term "dead-beat list" be tabooed? Are not "delinquent list" and "poor-pay list" preferable expressions?
- 17. Is the cash business conducive to cutting? Accepted by W. E. Kelsey, Ionia.
- 18. Is the present exemption allowed a married man under the garnishee law just to all parties? Accepted by J. V. Crandall, a statement of his account from the jobber, Sand Lake.

Anyone who will volunteer to answer any of the above queries, or anyone who has additional queries to suggest, is requested to communicate with the editor of THE TRADESMAN as soon as convenient.

Sauerkraut Jim.

James Stewart, Limited, has been accused of about every crime in the calendar, and if much in demand. he was to be judged by the Saginaw standfarther than the man who invented cutting, bargains. and this remark will apply with equal force 300 acres of low land cabbage. It happened to be a big year for cabbage, and Jim had their own, are the ones who succeed.

Bologna, thick...
Head Cheese...
PIGS' FEET. his hands full. He was equal to the task, and if any one is so foolish as to think that preparation or knowledge of the same. any \$5 Chicago kraut was sold in the Saginaw Valley this winter, he should send his address to Stewart and get a chromo.

The Grocery Market.

The market has been remarkably quiet, no changes of importance having occurred. Oranges show a firmer feeling and higher

prices are being asked East, owing to the may be said of figs, dates, etc.

No Peddlers Need Apply.

J. V. Crandall, the Sand Lake lumberand that there is a mutual understanding mental in ushering in this epoch of prosperneed apply. Mr. Crandall says the only history, and not the least among whom are trouble with the dog is that he is not diffuse the traveling salesmen. enough—that he does not cover enough ground.

The Hardwood Market.

Dry hard maple is not very plenty. The market is well supplied with gray elm. The demand for black ash is improving. There is no particular demand for white ash in quantities. Oak is active, and quarter sawed is scarce. Cherry is in tolerably fair demand. Birch is not in strong demand.

And Still They Come.

COOPERSVILLE, Feb. 12, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclose check for \$1.40 to pay per capita dues on fourteen more members. We now have forty-five in all.

Respectfully yours,
G. W. WATROUS, Treas.

Re-organization of the Ionia Association. From the Ionia Standard.

A re-organization of the Business Men's Protective Association was effected on Friday evening last at the City Hall. The old Association was dissolved, and W. E. Kelsey was elected temporary chairman and Fred J. Cutler, Jr., temporary secretary. After some discussion the constitution and by-laws of the old Association were adopt ed, and all the members present signed them. The following officers were elected:

President—W. E. Kelsey.
Vice-President—Joe T. Webber.
Secretary—Fred Cutler, Jr.
Actuary—W. R. Freeman.
Executive Board—A. S. Wright, Joe T.
Webber, H. A. Rich, W. W. Williams, A. Broad and R. H. Bedford.

Committee on Revision-W. E. Kelsey, Seymour B. Gorham, G. F. Phelps, H. A. Rich, R. H. Bedford and C. H. Putney. Committee on Membership—Geo. (drum, H. M. Lewis and A. S. Wright.

The Executive Board recommended, and the recommendation was adopted, that the following committees be appointed for the year: Mercantile interests, manufacturing nterests, railroad interests, freight and transportation, arbitration, finance, munici pal interests, social and literary interests. S. B. Gorham, W. C. Page and Geo. Gundrum were appointed a special committee to act with the Common Council in certain special matters. The Executive Board was instructed to secure proper blanks, etc., for the use of the Association. A committee of four was then appointed to name the sev eral committees before mentioned, and the following gentlemen were chosen to do the work: H. M. Lewis, Dr. Bayard, Geo. Cutler and A. Broad.

The Association has proved all its projectors expected, and although its management is something of a task, yet very few, if any, of our business men would be willing to see it die out. It is emphatically a good thing.

The Same Old Check.

FIFE LAKE, Feb. 10, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-In "A Question of Law. the last issue of THE TRADESMAN, will the time he gave the check, but drew it out before the check was presented, change the

The law infers that a check should be presented for payment the same day it is drawn or the day immediately following. If it is not so presented at the bank on which it is drawn within that time, and the drawer subsequently checks all his funds out of the bank, the check possesses no value and consequently represents nothing more

Hides, Pelts and Furs.

Hides are dull and weak at quotations. Pelts are firm. Tallow is firm. Furs are quiet. Wool is firm and selling well.

Maxims for Merchants.

From the Dry Goods Chronicle. A retail merchant ought never to wait for but should always have his remittance in

the hands of the jobber the day it falls due. Shrewd buyers are not generally small buyers. It does not pay a man to acquire a reputation of buying niggardly or a haggler about prices in commercial transactions.

Overbuying has been a great burden to many retail dealers. Many have over-stocked in certain commodities, and have been left without the means to buy other goods

No doubt a well-regulated bargain counter ard, it is doubtful whether he could get a is a source of profit, but the retailer should 3 to Pails, 20 in a case. jury that would fail to convict. There is a view the one he is patronizing in a different standing remark over in Eastern Michigan light from that which his customers view 20 to Pails, 4 pails in case... that Jim Stewart can smell a cut price his own, and be cautious not to buy dear

Neatness of dress, politeness of manner, to the sauerkraut business. Satisfied that and a thorough knowledge of the goods in too much money was being made in that stock are the important requisites of a good Frankfort Sausage... line in trade, he contracted last season for salesman. The clerks, whether men or

No one would attempt to start as a lawyer however, and the result was that he packed or doctor without a long and severe probaseveral hundred barrels of the stuff. When tion and training, but there appears to be he came to sell the kraut, Jim forgot that no hesitation manifested in plunging headthe barrels cost any more than salt barrels, long into the vortex of commerce with all and put the price down to \$2.75 per barrel. its intricacies, pitfalls and constant severe-Kraut was sold at that price all the season, ity of competition, without any previous

> An uneducated merchant or one trained only so far as the business of buying and

light arrivals. Lemons are also firm and a solely for the purpose of making money and shade higher. Nuts remain firm and steady having a good time is not out of his alphaat about previous quotations. The same bet yet. A good many grey-haired business

man and general dealer, says he has a dog, more than any other class have been instrubetween him and the dog that no peddlers ity, unparalleled in our country's commercial

> Out of every 100 men embarking in commerce only fifteen attain success, another twenty-five are enabled to make a living and pay their debts, the remaining sixty either fail entirely and retire from the arena of commerce or, at best, compromise with their creditors and struggle on with diminished chances of success.

The Farm and Live Stock thus pays its respects to the Wolverine State: Michigan has ninety-eight cheese factories, ninety creameries or butter factories, and twentyone manufactories of dairy supplies, churns, etc. In development of the dairy interest, it is in the front rank.

O. D. Chapman, general dealer, Stanwood: "Your paper is a good one."

MOSELEY BROS. -WHOLESALE-

SEEDS, FRUITS, OYSTERS.

And Produce. 26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS The CELEBRATED EMERY \$3 SHOE

MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman;
227 Jefferson Street, Grand Rapids, Mich. COUNTRY PRODUCE. Apples-The best winter varieties are scarc at \$3@\$3.50 \$9 bbl. Ruta Bagas-\$1 % bbl.

Beans-Country hand-picked command \$1.13 B bu., and city picked \$1.50. Beets-40c ₩ bu. Buckwheat-2¼c ₩ b. Butter-Michigan creamery is in good de

Cabbages-\$4@\$5 \$ 100, according to size. Carrots-30e \$\pi\$ bu. Celery-Kalamazoo, 25c % doz.

Cheese-Fall stock of Michigan full cream i irm at 131/2@14c. Cider-12½c ₽ gal. Cranberries-Choice Bell and Bugle and

Cape Cod are steady at \$9 \$9 bbl. Dried Apples-Evaporated, 11@12c ₽ uartered and sliced, 6@61/2c \$ 1b. Dried Peaches-Pared, 15c.

Eggs-More easy. Strictly fresh command

Honey-Good demand at 9@12c.

Hay-Bailed is moderately active at \$15 per ton in two and five ton lots and \$14 in car Onions-Good stock is scarce, readily com anding \$3.25@\$3.50 \$ bbl.

Potatoes-Buyers are paying 35c@40c at this market and towns within convenient shipping listance of this market.

Pop Corn-21/2 to 10. Squash-Hubbard, 2c # 1b.

sacks and \$4.40 in wood.

GRAINS AND MILLING PRODUCTS. Wheat-Lower. City millers pay 78 cents or Lancaster and 75 for Fulse and Clawson. Corn-Jobbing generally at 46@47c in 100 bu. ots and 42@43e in earlots.

car lots. Rye-48@50c ₩ bu. Barley-Brewers pay \$1.25 ₩ cwt. Flour-Higher. Patent,\$5.20 \$\(\) bbl. in sacks and \$5.40 in wood. Straight, \$4.20 \$ bbl. in

Meal-Bolted, \$2.75 ₩ bbl. Mill Feed—Screenings, \$13 \$2 ton. Bran, \$14 Corn and Oats, \$18 \$ ton.

PROVISIONS. The Grand Rapids Packing & Provision Co.

quote as follows.	п
PORK IN BARRELS.	l
Mess, Chicago packing	
Mess, new14 00	
Short Cut, new14 00	Г
S. P. Booth, clear14 00	
Clear, A. Webster, new	1
Extra clear pig, short cut	1
Extra clear, heavy	Г
Clear quill, short cut	ı
Boston clear, short cut	ı
Clear back, short cut	ı
Standard clear, short cut, best	ı
DRY SALT MEATS—IN BOXES	١
Long Clears heavy 714	ı
" medium 714	١
" light 714	١
	l
do medium	ı
	ı
	١
	l
	ı
" " 12 to 14 ths 113/	١
	1
" boneless	1
	Mess, Chicago packing

" best boneless..... Shoulders Breakfast Bacon, boneless Dried Beef, extra......ham prices..... LARD. 30 and 50 fb Tubs BEEF IN BARRELS.
Extra Mess Beef, warranted 200 bs.....

HIDES, PELTS AND FURS. Perkins & Hess pay as follows:

Green ... \$\partial \text{5} \forall \

Tallow...... 3 @ 3½

These prices are for prime skins only. OILS. ILLUMINATING. Water White. 11½ Michigan Test. 10½ LUBRICATING.

ero..... FRESH MEATS. Mohrhard quotes the trade selling

Groceries.

WHOLESALE PRICE CURRENT. These prices are for cash buyers, who pay romptly and buy in full packages. AXLE GREASE. 80|Paragon ... 2 10 90|Paragon 25 lb pails. 90 60|Fraziers, 25 lb pails. 1 25 2 50|

BAKING POWDER.

to cans, 3 doz. case..... Victorian, 1 to cans, (tall,) 2 doz.... nand at 28@Wc. Dairy is in active demand at

Arctic No. 1 pepper box.
Arctic No. 2 "
Arctic No. 3 " BROOMS. CANNED FISH.

CANNED FISH.

Clams, 1 D, Little Neck.

Clam Chowder, 3 D.

Cove Oysters, 1 D standards.

Lobsters, 1 D picnic.

Lobsters, 1 D picnic.

Lobsters, 2 D, picnic.

Lobsters, 2 D star.

Lobsters, 2 D star.

Mackerel, 1 D fresh standards.

Mackerel, 5 D fresh standards.

Mackerel, 5 D fresh standards.

Mackerel, 3 D in Mustard.

Mackerel, 3 D in Mustard.

Mackerel, 3 D soused.

Salmon, 1 D Columbia river.

Salmon, 2 D Columbia river.

Sardines, domestic 4/8. Oats-White, 38c in small lots and 32@33c in

Sardines, domestic \(\frac{\pi}{8} \) Sardines, domestic \(\frac{\pi}{8} \) Sardines, domestic \(\frac{\pi}{8} \) Sardines, Mustard \(\frac{\pi}{8} \) Sardines, imported \(\frac{\pi}{8} \) Trout, 3 \(\frac{\pi}{8} \) brook. Apples, gallons, standards..... Blackberries, standards.....

Gooseberries......Green Gages, standards 2 b......... Peaches, Extra Yellow..... Peaches, standards..... Pineapples, Johnson's sliced... Pineapples, Johnson's, grated...

Raspberries, extra.... Strawberries CANNED VEGETABLES. Asparagus, Oyster Bay..... Beans, Lima, standard..... Beans, Stringless, Erie...... Beans, Lewis' Boston Baked...

Acme..... Maple Leaf....

Peas, French.
Peas, extra marrofat.
Peas, soaked. Early June, stand..... " French, extra fine.

Mushrooms, extra fine.

Pumpkin, 3 b Golden. ash, standard.....

uash matoes, standard brands. Michigan full cream......131/2@14 CHOCOLATE. COCOANUT.

Schepps, 1s ls and ½s..... ½s... 1s in tin pails..... @27 ½ @28 ½ @28 ½ @23 ½ @24 @24 ½ @20 @18

| COFFEES | Roasted | Rio | 16½@17 | Rio | 16 @18 | Golden Rio | 17 @19 | Golden Rio | 18 @20 | Santos | 15 @17 | Santos | 25 @29 | Maricabo | 16 | Java | 25@30 | O. G. Java | 28 @30 | O. G. Java | 25 @29 | Mocha | 23 | Mocha | 27 @28 | COFFEES | PackAGE | COFFEES | Mocha23 | Mqcna COFFEES-PACKAGE

German . German, in bins..... | Corpage | Corp

Boston
Graham
Oat Meal
Pretzels, hand-made
Pretzels
Cracknels
Lemon Cream
Sugar Cream
Frosted Cream
Ginger Snaps
No. 1 Ginger Snaps
Lemon Snaps
Lemon Wafers
Lemon Wafers
Jumbles
Extra Honey Jumbles
Frosted Honey Cakes
Cream Gems

Cream Gems.
Bagleys Gems
Seed Cakes.
S. & M. Cakes.

"No. 3, ½ bbls... Sardines, spiced, ½s. Trout, ½ bbls... "10 lb kits... FLAVORING EXTRACTS. MATCHES Grand Haven, No. 8, square..... Grand Haven, No. 9, square, 3 gro. Grand Haven, No. 200, parlor.... Grand Haven, No Oshkosh, No. 2.... Oshkosh, No. 8.... New Orleans, fancy..... ½ bbls. 2c extra OATMEAL.

Rolled Oats, bbl. ... 5 50 Steel cut, bbl. ... 4 bbl. 3 00 " " ½ bbl. 3 00" " ½ b

 Medium
 5 00@5 50

 " ½ bbl
 @3 25

 Small, bbl
 5 50@5 75

 PIPES.
 2 25@3 00

SALT.

Standard Coarse.... standard Coarse.
Ashton, English, dairy, bu. bags.
Ashton, English, dairy, 4 bu. bags.
Higgins' English dairy bu. bags.
American, dairy, ½ bu. bags.
Rock, bushels. SAUCES.

Parisian, ½ pints.
Pepper Sauce, red small.
Pepper Sauce, green
Pepper Sauce, green, large ring.
Pepper Sauce, green, large ring.
Catsup, Tomato, pints.
Catsup, Tomato, quarts
Halford Sauce, pints.
Halford Sauce, ½ pints. SOAPS. .3 85 Extra Chicago Fam-| 3 85 | Extra Chicago Fam| 4 00 | ily | 2 94 |
3 85	Napkin	4 75	
3 96	Towel	4 75	
3 55	White Marseilles	5 50	
3 65	White Cotton Oil	5 50	
2 93	Railroad	3 50	
3 70	U	G	3 45
3 85	Mystic White	4 65	
3 45	Saxon Blue	2 60	
3 15	Palmer's, 100 bars	5 50	
2 55	" 75 " 4 25		
2 30	Star	3 75	
3 91	Spices	3 75	
4 10	Spices		
5	Molasses Bar		
Caramels			
Hand Made Creams			
Decorated Creams			
String Roek			
Burnt Almonds			
Wintergreen Berries			
FANCY—IN BULK			
Lozenges, plain in pails			
Lozenges, printed in pails			
Lozenges, printed in bbls			
Cheenees			
Caramels			
Caramels			
Caramels			
Caramels			
Hand Made Creams			
Decorated Creams			
String Roek			
Wintergreen Berries			
FANCY—IN BULK			
Lozenges, plain in bbls			
Lozenges, printed in bbls			
Cheenees			
Caramels			
Hand Made Creams			
Decorated Creams			
String Roek			
Wintergreen Berries			
FANCY—IN BULK			
Lozenges, printed in bbls			
Cheenees			
Caramels			
Car Circus			
Big Five Center
Nickel
Shamrock
Blue Danube
London Family London Family ..

Whole. Cayenne STARCH.

Muzzy, Gloss, 48 to boxes, 1 to pkgs... 48 " 3 to " 3 to " ... 40 th " bulk 72 th crates, 6 th boxes... Corn, 40 to boxes, 1 to pkgs.... Kingsford's Silver Gloss, 1 th pkgs... 6 th boxes... bulk Pure, 1 b pkgs.
Corn, 1 b pkgs.
Royal, Gloss, 1 b packages.
bulk.....

" 3 b...
" 6 b...
" bulk, boxes or bbls
" corn, 1 b...
SUGARS.

Granuated, Standard
Confectionery A
Standard A
No. 1, White Extra C
No. 3 C
No. 3 C
No. 4 C
No. 5 C
New Orleans, in hds.
Syraps.

Cherry 60 Cross Cut. Five and Seven 45 Old Jim

Five and Seven 45 Old Jim 30
Magnet 25 Old Time 30
Seal of Detroit 60 Underwood's Capper 35
Jim Dandy 38
Our Bird 25 Meigs & Co.'s Stunner 35
Brother Jonathan 27 Atlas 35
Jolly Time 36 Royal Game 38
Our Leader 33 Mule Ear 65
Sweet Rose 22 Fountain 74
May Queen 65 Old Congress 64
Dark American Eagle 67 Good Luck 52
The Meigs 60 Blaze Away 35
Red Bird 50 Hair Lifter 30
Red Bird 50 Hair Lifter 36
Indian Queen 60 Globe 65
Indian Queen 60 Globe 65
May Flower 70 Bull Dog *57
Sweet Pippin 45 Crown Leaf 66
Hustler 22

SMOKING 3

Var Leader 15 Unit 3

Hard Tack..... Dixie Old Tar....

Star Old Solder Clipper . . . 39 Splendid . 37 Red Fox . . 34 Big Drive Horse Shoe pring Chicken. Black Jack SHORTS. 23 Old Congress. 22 May Leaf.... Lorillard's American Gentlemen. Gail & Ax'

Railroad Mills TEAS. Japan fair to good. Japan fine..... Gun Powder... VINEGAR. White Wine York State Apple.....

25@30 35@45 MISCELLANEOUS. Bath Brick imported do American.

Burners, No. 1 do No. 2.

Condensed Milk, Eagle brand.

Cream Tartar 5 and 10 b cans. @35 @80 @1 20 @25 @35

Cream Tartar 5 and 10 b cans.
Caudles, Star Candles, Hotel.
Camphor, ox., 2 b boxes
Extract Coffee, V. C.
do Felix
Gum, Rubber 100 lumps.
Gum, Rubber 200 lumps.
Gum, Spruce.
Hominy, 39 bbl.
Jelly, in 30 b pails.
Pearl Barley.
Peas, Green Bush.
Peas, Split Prepared.
Powder, ½ Keg.
Powder, ½ Keg.
Sage @ 3 @5 00 @2 75 @ 15 @5 00 Sage Sauerkraut ...

CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

@10 Royal, 25 B pails.
Royal, 200 B bbls.
Extra, 25 B pails.
Extra, 20 B bbls. @ 9 @ 8 @10 @ 9 @11! @10 @10 @ 9 French Cream, 25 lb pails Cut loaf, 25 lb cases Broken, 25 lb pails Broken, 25 lb pails FANCY-IN 5 th BOXES.

Lemon Drops.
Sour Drops.
Peppermint Drops.
Chocolate Drops.
H M Chocolate Drops.
Gum Drops Gum Drops
Licorice Drops
A B Licorice Drops.

Lozenges, plain Lozenges, printed Imperials Mottoes Cream Bar... Molasses Bar.

@10½ @12½ @11½ @12½ @ 6½ @ 5½ @10 @ 9 @12 @12½ @11½

Bananas Aspinwali.
Oranges, California, fancy.
Oranges, California, choice.
Oranges, Jamaica, bbls.
Oranges, Florida.
Oranges, Valencia, cases.
Oranges, Nassina.
Oranges, Naples.
Lemons, choice. 3 60@3 75 @5 50 @2 75 Lemons, fancy ... Lemons, California @ 7 | Lemons, Camorina. Figs, layers, new, # b... 10 @15

Dates, frails do ... Dates, ¼ do do ... Dates, skin.....

OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:

OYSTERS. New York Counts. H. F. H. & Co.'s Selects. Selects Anchors 5 Standard
7 Favorite
9 Prime
Selects, bulk, \$\mathbf{y}\$ gal
Standards, bulk, \$\mathbf{y}\$ gal
New York Counts, \$\mathbf{y}\$ 100.

Clams, shell, \$\mathbf{y}\$ 100.

FRESH FISH.

Cod
Haddock

 Cod
 @10

 Haddock
 0 7

 Mackerel
 15
 @20

 Mackinaw Trout
 @ 8

 Perch
 @ 3

 Smelts
 10
 @11

 Whitefish
 @ 9
 MISCELLANEOUS.

Hemlock Bark-Tanners all have large supplies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 \$ to for clean washed roots. Rubber Boots and Shoes-Local jobbers are

authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off. FIELD SEEDS.

Drugs & Medicines

State Board of Pharmacy.

One Year—Jacob Jesson, Muskegon.
Two Years—James Vernor, Detroit.
Three Years—Ottmar Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley E. Parkell, Owosso.
President—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Vernor.
Next Meeting—At Grand Rapids, March 1 and 2.

Michigan State Pharmaceutical Ass'n.

President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson,
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stekettee. Vice-President—H. E. Locher. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—President, Vice-President and Secretary.

Board of Censors—Fresheath, Victoria and Secretary.

Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond.

wen, Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.

Isaac Watts.
Regular Meetings-First Thursday evening in each month.

Annual Meeting—First Thursday evening in November.

Next Meeting—Thursday evening, Mar .3, at The
TRADESMAN office.

Saginaw County Pharmaceutical Society. President—Jay Smith.
First Vice-President—W. H. Yarnall.
Second Vice-President—W. H. Sarnall.
Second Vice-President—R. Bruske.
Secretary—D. E. Prall.
Treasurer—H. Melchers.
Committee on Trade Matters—W. B. Moore, H. G. Hamilton, H. Melchers, W. H. Keeler and R. J. Birney.
Regular Meetings—Second Wednesday afternoon in each month.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883. President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. Haskins. Jackson County Pharmaceutical Ass'n.

Haskins. Annual Meeting—First Thursday in November. Regular Meetings—First Thursday in each month. Muskegon Drug Clerks' Association.

President—I. C. Terry. Vice-President—P. VanDiense. Secretary and Treasurer—Geo. L. LeFevre. Regular Meetings—Second and fourth Wednesday of each month. Mecosta County Pharmaceutical Society

President—C. H. Wagener. Vice-President—Nelson Pike. Secretary—A. H. Webber. Treasurer—C. A. Fellows.

Oceana County Pharmaceutical Society.

President—F. W. Fincher. Vice-President—F. W. VanWickle. Secretary—Frank Cady. Treasurer—E. A. Wright. Mason County Pharmaceutical Society.

President—F. N. Latimer. Secretary—Wm. Heysett. Treasurer—W. H. Taylor. Meetings—Second Wednesday of each month. Clinton County Druggists' Association. President—A. O. Hunt. Vice-President—A. S. Fildew. Secretary and Treasurer—A. S. Wallace.

"Not So Bad After All."

"Talking about druggists' mistakes," said a druggist, "I'll tell you a funny mistake I oil. made about three years ago. A young German came into the store one morning and said he wanted fifty cents' worth of arsenic to feed to rats. I sold him what I supposed was the poison, and would have thought no more of the sale if the fellow had not come around the next day and berated me for selling him quinine for arsenic. I learned later that the German had become despondent over some money matters and bought the 'arsenic' with the intention of committing suicide. He took the quinine to his lodgings, put on his grave clothes, shaved himself, and then laid down on the bed, with a teaspoonful of the alkaloid in his stomach. When he woke up the next morning and found himself alive, he came to the store and relieved himself of his bile. Three weeks later, he got a good job in a down-town clothing house and is now earning a good salary. He often comes around to tell me that some of the mistakes which druggists make are not so bad after

The Drug Market.

There are only a few changes to note this week. Opium is firmly held and the morphia manufacturers have advanced their price 15c, P. & W. being now quoted at \$2.75 in ounce vials and \$3 in 1/4 ths. The demand for quinine is unusually good for the season, and a further advance is not unlikely. The bottom seems to have dropped out of salacine, the advance having been too sudden. Gum camphor is firm and advancing, and higher prices are probable in the near future. Sub nitrate bismuth has advanced 10c per pound. Ipecae root is again marked up. Arnica flowers, balsam copaibia, oil sassafras, tin. senna leaves are all tending higher. Geo. G. Steketee has advanced the price of his importations of Haarlem oil and Dutch herbs to \$1.65 per dozen.

Muskegon Drug Clerk's Association.

Muskegon, Feb. 10, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-The M. D. C. A. held their regular meeting last evening, with a good attendance. O. A. Lloyd read a paper on "Bismuth." E. C. Bond had a selection of chemicals, which the Association passed a few remarks on. After a little social talking, Messrs. Bond, Orison and Hopstead were appointed to prepare papers for the first meeting in March. After hearing the critic's report the meeting adjourned.

The next meeting will be held on February 23. Yours truly, GEO. L. LEFEVRE, Sec'y.

Getting in Shape. From the Owosso Times.

The druggists of the county met on ganization. A constitution and by-laws were adopted, and the association is an assured fact. The attendance was good, showing the druggists are alive to their interests. The election of officers occurs at the meeting to be held the first Thursday in April.

Minor Drug Notes.

The druggists of Des Moines, Iowa, have formed an association. At a recent examination session of the

passed and sixteen failed. Of fifty-two applications for registration | tion? before the Iowa Board of Pharmacy, sixteen passed and thirty-six failed.

At the last meeting of the Ohio Board of Pharmacy, ninety-nine persons put in an appearance. Of these, sixty-six took the pharmacist's examination, of whom thirty-five were successful. Of the thirty-three who desired to register as assistants, only eleven

passed a satisfactory examination. The national agreement to keep up price on white lead has been abandoned.

The advance in quinine is accounted for by the approaching season for increased con sumption.

A New York candy manufacturer is under arrest for adulterating his candy with chrome vellow.

crude cream of tartar imported to this country during 1886.

A Kansas City druggist was fined in the United States Court for not posting his in-

America last year was 8,423 pounds, valued ed, and is worthless as a pure drug. at \$19,373. The total value of cobalt in ore. matte, and the above oxide was \$65,373. This is becoming a very valuable metal.

After a careful study of the various pharmacy laws of America, Chas. W. Day, Secretary of the Illinois Board of Pharmacy, has come to the conclusion that the Province of Quebec has the most practical and sensible law.

Valerian and tincture of opium are both used in large quantities in the manufacture of cigarettes, and it is to the presence of these drugs that the delightful and soothing properties of the cigarette may be traced. Other drugs equally objectionable are freely employed.

The Pharmaceutical Era says: We are informed on good authority that the practice of selling dementholized oil of peppermint is carried on on a large scale in some parts of the country, and that Michigan is especially liable to suffer in consequence, since much of the 'skimmed' oil is sold as Michigan oil of peppermint. This is surely a subject to be commended to the Committee on Adulterations of the Michigan State Pharmaceutical Association. We hope that the matter will receive their early attention, and that they will be able to give us simple, practical tests for the detection of the 'skimmed'

Experiments on Percolation.

The students of the pharmaceutical laboratory of the Chicago College of Pharmacy are supplied with the following blanks, which they fill out and turn over to the instructor, Prof. L. C. Hogan:

- 1. Drug used.
- 2. Weight of drug.
- 3. Menstruum used. 4. State whether percolation was pre-
- ceded by maceration. 5. By percolation alone.
- 6. Amount of menstruum required to ex- 357 South Union St., haust drug, or to obtain the required amount of percolate.
- 7. What was the per cent. of loss in men-
- 8. What was the relation between diameter packing? 9. What was the rate of flow, i. e., how

many drops to the minute? 10. State whether tincture or fluid ex-

11. What was the specific gravity of preparation at 15.6 ° C.?

12. What per cent. of extractive did preparation contain?

13. Determine if packing in sections does not insure better exhaustion than by following the United States Pharmacopæia method of packing all at once.

14. How much menstruum was required to moisten powder?

15. In case of fluid extract, what was the weight of extractive obtained from second portion of percolate, and state whether freely soluble in reserved percolate or in men-Wisconsin Board of Pharmacy, sixteen struum used. What was the specific gravity of second portion, and of finished prepara-

Such experiments answer the double purpose of gathering useful information and cultivating in the student the habit of ob-

Detecting Dementholized Peppermint.

Large quantities of dementholized oil of peppermint (menthene) having been placed upon the market, in consequence of the manufacture of menthol from American peppermint oil, THE TRADESMAN deems it advisable to give its readers a simple method of determining this adulteration, which may be relied upon as a sure one: Mix thoroughly together about a pint of snow and an equal quantity of finely-powdered salt. Place this in a quart-holding open container. Insert in There were nearly \$3,000,000 worth of this, a corked test tube nearly filled with the oil. If the oil is pure, in about fifteen minutes it will have become of a thick, jelly-like consistency, cloudy and translucent. Next add four or five small crystals of pure menternal revenue stamps in a conspicuous place. thol, cork again and thoroughly shake. Then Eighty druggists failed in business dur- place the tube in the freezing mixture. The ing last year, in the United Kingdom, against pure oil will shortly present a solid frozen thirty-seven the year previous, and forty in mass of crystals. If the oil should remain limpid, either wholly or partially, it has been The amount of cobalt oxide produced in adulterated or else had its menthol extract-

P., D. & Co. to the Front.

The capital stock of Parke, Davis & Co. has been increased to an even \$1,000,000, the last increase having been made by the distribution of a stock dividend.

In England the paint and oil dealers are allowed to sell sulphuric acid and other poisons, regardless of the law regulating the sale of the same articles by druggists.

Michigan Drug Exchange.

 " Socotríne, (po. 60).
 ₫
 56

 Ammoniae
 25€
 30

 Assafoetida, (po. 30).
 ₫
 15

 Benzoinum
 50€
 55

 Camphorae
 24@
 27

 Catechu, Is, (½s, 14; ¼s, 16).
 ₫
 13

 Euphorbium, po.
 35∅
 10

 Galbanum.
 ₫
 80

 Gamboge, po.
 75@
 80

 Guaiacum, (po. 45).
 ₫
 20

 Mastic.
 ₫
 12

 Myrrh, (po. 45).
 ₫
 40

 Opii, (po. 5 25).
 3 75@3 85

 Shellac.
 18@
 25

 " bleached
 25@
 30

 Tragacanth
 30@
 75

 Mills & Goodman, Props.

375 South Union St., Grand Rapids, Mich.

FOR SALE—Stock of about 500 in Northern town. No other drug store within five miles. Good reason for selling.

Town. No other drug store within five miles. Good reason for selling.

FOR SALE—Stock of \$1,700 in town of 800 inhabitants. Doing good business.

FOR SALE—Stock of about \$1,800 in town of 1,000 inhabitants in eastern part of State. Will give liberal discount for eash or make good terms.

FOR SALE—Stock of about \$4,000 in town of 4,000 inhabitants. Will sell either at inventory or estimate.

Calcined, Pat..... FOR SALE-Stock of \$4,500 in town of 4,000 population. Sales \$10,000 a year. Clean stock. Four drug stores in town. Reason for selling, other business in Southern Michigan. Carbonate, Pat...... Carbonate, K. & M.... Carbonate, Jennings...

 Caryophylli
 62 15

 Cedar
 356 65

 Chenopodii
 61 50

 Cinnamonii
 6 75

 Citronella
 6 75

 Conium Mae
 356 65

 Copatba
 8 80

 Cubebae
 12 00@13 0

 Exechthitos
 90@1 00

 Erigeron
 1 20@1 30

 Gaultheria
 2 30@2 40

 Geranium, 5
 6 75

 Gossipii, Sem, gal
 556 75

 Hedeoma
 90@1 00

 Juniperi
 50@2 00

 Lavendula
 90@2 00

CINSENC ROOT.

Desiring copies of the new catalogue of the Address FRANK H. ESCOTT, Sec'y,

OTTENBERG'S CIGARS.

Hazel Kirke La Rosa Celeste Sweet Catawba

10 cents. 5 cents.

Having secured the Sole agency for S. OTTENBERG & BROS.' Celebrated Cigars, I take pleasure in recommending them to the Trade, as the Finest and Best

5 and 10 Cent Cigars

Ever placed on the Market. They are made of the Finest Quality of Imported Tobacco without artificial flavor.

CIVE THEM A TRIAL.

I will send to any responsible first-class dealer a sample of Thursday, and perfected their county or these Cigars on trial, to be returned if not satisfactory, within 60 days. We send advertising matter with above Cigars.

Morris H. Treusch,

SOLE AGENTS

GRAND RAPIDS, MICH.

WHOLESALE PRICE CURRENT.

Nassau Velvet Ext Extra Ye

Grass do do Hard', for slate use.... Yellow Reef, do

| Gelatin, Coopor | 40@ | Gelatin, French | 40@ | Glassware flint, 70&10 by box | 60&10, less | Glue, Brown | 9@ | Glue, White | 13@ | 13@ | 25\4@ | 25\4@ | 25\4@ |

lodoform
Liquor Arsen et Hydrarg Iod.
Liquor Potass Arsinitis.
Lupuline
Lycopodium
Macis.

Sanguis Draconis
Santonine
Sapo, W
Sapo, W
Sapo, G
Seidlitz Mixture
Sinapis
Sinapis, opt
Snuff, Maccaboy, Do. Voes
Snuff, Scotch, Do. Voes
Soda Boras, (po. 10)
Soda et Potoss Tart
Soda Carb
Soda, Bi-Carb
Soda, Bi-Carb
Soda, Bi-Carb
Soda Suiphas
Spts. Erher Co
Spts. Myreia Dom
Spts. Myreia Imp
Spts. Vini Reet, (bbl. 2 25)
Strychnia, Crystal
Sulphur, Subl
Sulphur, Subl
Tamarinds
Terebenth Venice
Theobromae
Vanilla
Zinci Sulph
OILS.
B

Whale, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained.
Spirits Turpentine.

Red Venetian.
Ochre, yellow Marseilles.
Ochre, yellow Mermuda.
Putty, commercial
Putty, strictly pure.
Vermilion, prime American.
Vermilion, English.
Green, Peninsular
Lead, red strictly pure.
Lead, white, strictly pure.
Whiting, white Spanish.
Whiting, Gilders'.
White, Paris American.
Whitiny Paris English cliff.
Pioneer Prepared J aints.
Swiss Villa Prepare'.
VARNISHES.
No. 1 Turp Coach.

Advanced—Morphia, sub nitrate bismuth ipecac root, linseed oil.

Declined—Salacine.

•	Aceticum	8@	10	Yellow Reef. do	14	0
-	Benzoicum, German	80@1		MISCELLANEOUS.		
	Carbolicum	OUNG)		701 0 . 370		
	Citricum	55@	60	Æther, Spts Nitros, 3 F	26@	28
	Uvdnoshlov	70@	75	Æther, Spts. Nitros, 1 F	300	32
	Hydrochlor	3@	5	Alumen	21/200	31/2
d	Nitrocum	10@	12	Alumen, ground, (po. 7)	300	4
	Oxalicum	11@	13	Annatto	55@	60
-	Salicylieum	1 85@2	10	Antimoni, po	400	5
	Tannicum	1 40@1	60	Antimoni et Potass Tart	5500	
	Tartaricum	50@	53	Argenti Nitras, 3	(0)	
	AMMONIA.			Arsenicum	50	7
	Aqua, 16 deg	3@	5	Balm Gilead Bud		40
	" 18 deg	400	6	Bismuth S. N.	15009	20
0	Carbonas	1.0	14	Calcium Chlor, 18, (1/48, 11: 1/48, 12)	(1)	9
f	Chloridum	1200	14	Cantharides Russian, po	@2	
1		120	14	Capsici Fructus, af	@	
ı	BACCAE.			Capsici Fructus, po.	@	
-	Cubebae (po. 1 75	1 85@2		Capsici Fructus, B, po		
	Juniperus	600	7	Caryophyllus, (po. 35).	@	
-	Xanthoxylum	25@	30	Carmine, No. 40.	30@	
	BALSAMUM.			Core Alba S & E	@3	
		*		Cera Alba, S. & F.	50@	
f	Copaiba	50@		Cera Flava	25@	
	Peru	@1		Coccus	@	
9	Terabin, Canada	38@	40	Cassia Fructus	@	15
	Tolutan	45@	50	Centraria	@	
Т	CORTEX.			Cetaceum	0	
1	Abies, Canadian		10	Chloroform	38@	
	Cassiae		18	Chloroform, Squibbs	@1	00
5	Cinchona Flava		11	Chloral Hydrate Cryst1	50@1	75
1	Frongmus attenues		18	Chondrus	10@	12
•	Euonymus atropurp		30	Cinchonidine, P. & W	15@	20
9	Myrica Cerifera, po		20	Cinchonidine, German	12@	17
	Prunus Virgini		12	Corks, see list, discount, per cent		40
1	Quillaia, grd		12	Creasotum	0	50
	Sassfras		12	Creta, (bbl. 75)	0	2
	Ulmus		12	Creta prep	500	6
t	Ulmus Po (Ground 12)		10	Creta, precip	800	10
	EXTRACTUM.			Creta Rubra	a.	8
1	Glycyrrhiza Glabra	24@	25	Crocus	2500	30
1			35	Cudbear	@	24
	Haematox, 15 tb boxes			Cupri Sulph	600	7
9	" 10 DOXES	8@	9	Dextrine		12
ı	" ls	@	12	Ether Suiph	68@	70
4	725	@	13	Emery, all numbers	0	8
1	" ¼8	0	15	Emery, po	@	6
1	FERRUM.			Ergota, (po. 60)		60
1	Carbonate Precip	@	15	Flake White		15
	Citrate and Quinia	23		Galla .*		23
1	Citrate Soluble			Gambier	700	8
1	Ferrocyanidum Sol	@	80	Gelatin, Coopor.	(0)	15
1	Solut Chlorido	0	50	Gelatin, French		60
1	Solut Chloride		15	Glassware flint, 70&10 by box. 60&10, le	40@	00
1	Sulphate, com'l, (bbl. 75)		2	Glue Brown	000	-
1	" pure	0	7	Glue, Brown	9@	15
	MOTTA			Giue, walte	10(0)	25

FOLIA.

Cassia Acutifol, Finnirdly....

OLEUM.

Bichromate

SEMEN.

Scillae, (po. 35).... Symplocarpus, Foetidus, po... Valeriana, English, (po. 30)... German...

Apium (graveolens)...... Bird, ls....

Lini.
Lini, grd, (bbl, 3).
Phalaris Canarian
Rapa
Sinapis, Alibu
"Nigra

D. & Co.....

Carui, (po. 20).....

Cydonium..... Chenopodium

Frumenti, W., D. & Co Frumenti, D. F. R. Frumenti Juniperis Co. O. T. Juniperis Co. Saacharum N. E. Spt. Vini Galli. Vini Oporto. Vini Alba

Coriandrum

Bromide Chlorate, (Po. 22).

RADIX.

Salvia officinalis, ¼s and ½s...... " po Aloe, Barb, (po. 60). " Cape, (po. 20). " Socotrine, (po. 60). Ammoniae

ventory or estimate.

Michigan Drug Exchange,

Grand Rapids.

THE LATEST DISCOVERY. ter and height of column of the powder af- or. Laparie's Celebrated Preparation, Safe and

CALUMET CHEMICAL CO., Chicago, this paper.

Peck Bros., Druggists, Grand Rapids, Mich.

LOCAL SOCIETIES

Grand Rapids Pharmaceutical Society can obtain the same on the basis of 50 cents per copy in paper covers and 75 cents in cloth. GRAND RAPIDS, MICH.

Calamus Gentiana, (po. 15). Glychrrhiza, (pv. 15). Hydrastis Canaden, (po. 35). No. 1 Turp Coach Extra Turp Coach Body No. 1 Turp Furniture Extra Turk Damar Japan Dryer, No. 1 Turp Hellebore, Alba, po. Inula, po. Ipecac, po. Jalapa, pr. Podophyilum, po... Rhei " cut. " pv Spigelia Sanguinaria, (po. 25). Serpentaria. Senega

Make Old Furniture Look Like New.

DIRECTIONS FOR USE:

First remove all dirt and grease, then apply

with a cotton cloth, and rub down until dry.

The Best Furniture Finish in and personal attention. the market. Try it, and make your old Furniture look Fresh and New.

Ask your Druggist, Furniture Dealer, Grocer or Hardware Store for POLISHINA. If they do not have it, send 25 cents for a bottle to Hazeltine & Perkins Drug Co.

GRAND RAPIDS.

WHOLESALE

Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Glue, White 136 25 Glycerina 25½6 30 Grana Paradisi 615 Humulus 256 40 Hydrarg Chlor, Mite 67 Hydrarg Chlor, Cor. 66 Hydrarg Chlor, Cor. 68 Hydrarg Chlor, Cor. 68 Hydrarg Ammoniati 61 00 Hydrarg Unguentum 6 40 Hydrarg Unguentum 6 65 Indipocolla, Am 12561 50 Indipocolla, Am 12561 50 Indipocolla, Cor. 7561 00 Indigo 7561 00 Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Cure

Which is positively the best Remedy of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY Gal AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKEY.

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has We are also owners of the

Druggists'

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines,

Mail orders always receive our special

Hazeltine & Perkins Drug Co.

GONE DAFT.

Soliman Snooks Crazy on the Faith Cure Ouestion.

CANT HOOK CORNERS, Feb. 6, 1887.

E. A. Stowe, Grand Rapids: DEHR SIR-Cant Hock Corners has lately been shaken from the circumference to home by refusing him credit. the town pump over the new-fangled "Faith Cure" and "Mind Cure." The latter seems to be the plain medicine, without any sugar coating, and the other-sometimes called "Christian Science"—is the coated variety. But it seems to be all one medicine and is intended to knock out calomel, jallap, quinine and balsain copaiva at the first round. I and Mrs. Snooks went to hear a learned professor at our church last month on this most abstrsue subject, and I was so edified that I have been learning the business. My only trouble is to understand just exactly how to do it. It seems to be a thing that cannot be got down fine into a prescription, like ordinary drugs, Dr. Kobb called "Christian Science"—is the coated about like this:

Faith.,
Credulity, aa. QS.
Humbug, O. I. C.
Cash, P. D. Q.
Mix. Sig. To be taken as often as the patient can swallow it.

But I don't care for Doc. He is preju-

diced against all substitutes for medicine.

The speaker told us just exactly how to do it and I took down his words for future it and I took down his words for future on the following the contract of the property compels her in most all cases to do so, and does not make her dishonest, in my opinion. She may be an honest, upright woman and now here according to contract. diced against all substitutes for medicine.

was out of order and wouldn't project against the immortal ego, in proportion to 9. By extending credit only to worthy and the sphere of the cube root of your susceptibility. Or, suppose—but I might go on supposing till doomsday and not exhaust all the various complications that might arise a square and successful business should and a localization of the cube root of your susceptibility. Where there is any doubt, the merchant should take the benefit and refuse.

10. No, sir, every dealer who aims to do a square and successful business should and a localization of the cube root of your susceptibility.

The professor further explained that disease was not a "concomitant of the inner man, but a thing apart from his corporeal body."

If that is true, that alfired stummic ache I had last summer from eating cowcumbers, was not in me at all. It was outside somewhere, perhaps in the front yard or woodshed. I wish I'd a known it at the time, for I suffered lots, thinking it was inside my corporation.

For the purpose of ascertaining whether there is anything in the claims made by faith cure doctors, I have already begun the new practice and have several patients under treatment. It may be of some interest to the profession to learn some of the results:

Case I. Jacob Samuels, male, aet. 57, disease—mendacity. Patient was wholly unable to tell the truth under any provocation. Treated him three times and he was heard yesterday telling a customer that "so hellup me gratious, dot goat cost me all I ask you for him." This is 37 per cent. nearer the truth than Mr. Samuels ever

came before.

Case II. Sarah Perkins, female, aet. 34, widow, disease—talebearing. Patient attended to every one's business in town except her own. I gave her only seven treatments and now she stays at home like a

kitten and minds her own business.

Case III. Mrs. Johnson, married female, aet, 41, troubled greatly by her husband staying out late every night, very nervous. After treatment three evenings only, the trouble all disappeared. Johnson stays in every evening now.

Case IV. Miss Smith, female, act. 31,

melancholly. Case yet in progress.

I think this practice is a big thing and saves medicine. I heard incidentally the other day, that a wonderful case of a re markable cure happened in Grand Rapids not long ago, where a new leg was grown out on a man in place of one he lost on the railroad. We hardly credit this, though.

As I progress in the art of healing without calomel and quinine, I will write you Yours,

SOLIMAN SNOOKS.

Pertinent Suggestions from a Pioneer Or-

ganizer. Written Especially for The Tradesman.

1. Now is the time for the local associations to do some good work. These long evenings afford the time to perfect methods, work out old plans and lay out new ones. The constitution may need revision, early closing might be in order for two or three months—never a better time. Old accounts may be reviewed and the new collection system applied. The credit business may be thought over and discussed in public; new railways agitated; village improvements-anything of interest to the public is what the business men ought to grasp.

2. Local secretaries should collect all dues promptly. Bad results follow laxness in Oftentimes 20 pages. Sometimes 24 pages this direction.

3. Merchants should be prompt in handing to the secretary the list of delinquents, when the time on the first notification sheet has expired. A delay in this will leave the delinquent to infer that we do not mean business.

4. Every member of an association would greatly encourge and assist the officers by their presence at the regular meetings. Is it not an actual duty to do this whenever possible. "Pull together," but don't pull down.

5. Social gatherings are in order. Why not for the business men?

6. "As pleasant and profitable a meeting with business men as I ever attended." So said Hon. Perry Hannah, of the recent anniversary banquet at Traverse City.

7. Do not put figure heads in responsible positions. Push, pluck and perseverance are necessary. So are caution and wisdom, but don't burden the machine with cold tar.

8. Save yourself the annoyance and trouble of sending the delinquent to his long

Answers to Queries by Secretary Lamfrom.

Owosso, Feb. 8, 1887.

E A Stowe, Grand Rapids: DEAR SIR-Your favor of the 7th inst.

a thing that cannot be got down line into a prescription, like ordinary drugs. Dr. Kobb was there and he said he would write it sufficient time to use the Association system. tem. There are cases where parties would pay, if they could, but have met with reverses which render them unable to pay. Such cases should be exempt from using the Association system until they are in condition

to pay.

5. I think she is entitled to credit, morally and legally. A husband commanding his wife to become custodian of his property study. He said:

The Phrenopathic method consists of projecting your spiritual entity against his immortal ego within the sphere of his proportioned susceptibility.

That seems court to be a substitution of the properties of the projection of the immortal ego within the sphere of his proportioned susceptibility.

That seems easy to look at, but I don't understand exactly how a fellow would do, in case the patient had no immortal ego. Or, suppose the patient objected to your projecting your ego against his immortal susceptibility. Or, suppose your entity was out of order and wouldn't project.

make a legitimate margin on his goods, unless such goods have in some way depreciated

11. In case his client is a member of an Association, he should be allowed to use our system of blanks, but not otherwise.

13. As a firm.

14. Only one vote for the firm.15. I do not see any objection to it. 16. No, sir.

Yours very truly, S. LAMFROM.

Sherman in Line on Organization. SHERMAN, Feb. 2, 1887. Frank Hamilton, Traverse City:

DEAR SIR-We have seen the business men here and they all express a desire to organize, as you spoke of. So if you will let us know what time you will come we will see to getting them out and organize.

Yours truly, GILBERT, HOPKINS & Co.

GERMAN L. Winternitz, 106 Kent St. MUSTARD. Grand Rapids, Mich.



And Canned Goods.

Prices on Application.

F. EMERY

37 Canal St., Grand Rapids.

MERCHANTS, BANKERS and MANUFACTURERS SHOULD READ

BRADSTREET'S

A Weekly Journal of Trade, Finance and Public Economy.

Sixteen Pages Every Saturday. FIVE DOLLARS A YEAR.

The foremost purpose of BRADSTREET'S is to be of practical service to business men. Its special trade and industrial reports and its synopses of recent legal decisions are exceedingly valuable. As commercial transactions, in the wider sense, are coming to be more and more conducted on a statistical basis, the information contained in BRADSTREET'S is of first

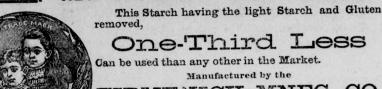
The General Business Situation Through out the United States and Canada is re-ported by telegraph to Bradstreet's up to the Hour of Publication.

Single Copies Ten Cents.

THE BRADSTEET CO.,

279, 281, 283 BROADWAY, Send for sample copy. NEW YORK CITY.

NEW PROCESS STARCH. SWEET. PURE.



FIRMENICH MNFG. CO. Factories: Marshalltown, Iowa; Peoria, Ills. Offices at Peoria, Ills.

FOR SALE BY Clark, Jewell & Co. STRONG.

OBERNE, HOSICK & CO., Manufacturers of FINE LAUNDRY and TOILET SOAPS,

120 Michigan St., Chicago, Ill. We make the following brands:

HARD WATER, Linen, German Family, Sweet 16, White Satin, Country Talk, Mermaid, it will float, Silver Brick, Daisy, White Prussian, Glycerine Family, Napkin, Royal.

Our HARD WATER Soap can be used in either hard or soft water, and will go one quarter farther than any other Soap made. (Trade mark, girl at pump.) We are getting orders for it now from all parts of the country. Send for a sample order. We pay all railroad and boat freights. Our goods are not in Michigan Jobbing houses.

A. HUFFORD, General Agent, Box 14, GRAND RARIDS, MICH.

HESTER MANUFACTURERS' AGENTS FOR



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH. Write for Prices.

ORDER

Our Leader Smoking Our Leader Fine Cut 33c per pound. 15c per pound.

Our Leader Shorts, 16c per pound.

Our Leader Cigars, \$30 per M. The Best in the World.

Clark, Jewell

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

REMOVAL.

The firm of S. A. WELLING,

The firm of S. A. Welling,
24 Pearl St., Grand Rapids, Mich.,
Has this day been discontinued. Its assets (stock, accounts, fixtures, etc.) have been transferred to, and its obligations assumed by Welling & Carhart, Detroit, Mich., who alone are authorized to collect all accounts due said firm.
Thanking you for the patronage so kindly bestowed upon me, and trusting you will continue the same with the new concern, I am, Respectfully Yours,
Lanuary 31.

24 PEARL ST., GRAND RAPIDS, MICH.

BUSINESS CHANGE.

I have discontinued business at 117 Griswold St., Detroit, and have sold and transferred my stock, accounts, etc., to Welling & Carhart, 139 Jefferson Ave., who are authorized to make all collections due me.

Hoping you will extend your favors to the new concern as you have so kindly done

your favors to the new Servant,
I am, Your Obedient Servant,
HAMILTON CARHARTT. JANUARY 31.

117 GRISWOLD ST., DETROIT, MICH.

CONSOLIDATION.

Having purchased the stock, accounts, etc., of S. A. Welling, of 24 Pearl St., Grand Rapids, Mich., and of Hamilton Carhartt, of 117 Griswold St., Detroit, Mich., and removed the same to the large and commodious four-story building,

we beg leave to inform the trade that we have added to these stocks an immense line of

No. 139 JEFFERSON AVENUE,

Spring Furnishings and Notions, purchased direct of the manufacturers, and are in a position to take care of your trade better than ever before.

We shall manufacture our own PANTALOONS, OVERALLS, JACKETS, SACK COATS and WORKING SHIRTS in a manner we firmly bylieve to command your admiration. Our whole aim is to be not unworthy a fair consideration at your hands.

JANUARY 31, 1887.
139 JEFFERSON AVE., DETROIT, MICH. WELLING & CARHARTT.

E. FALLAS,

Butter and Eggs, Fruits and Oysters. Cold Storage in Connection. All Orders receive Prompt and Careful Attention.

We Handle the Celebrated "ROCK BRAND" Oysters. No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. Grand Rapids, Michigan 97 and 99 Canal Street.

PERKINS & HESS, Hides, Furs, Wool & Tallow, J. II.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

LARGEST EXCLUSIVELY

IN MICHIGAN.

Cor. Ionia and Louis Sts., Grand Rapids.



The accompanying illustrations reprents the

Boss Tobacco Pail Cover.

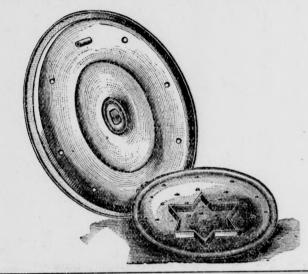
It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

ARTHUR MEIGS & Wholesale Crocers,

sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



OIL & GASOLINE CANS

With Wood Jacket, LATEST IMPROVEMENTS FOR 1887.

THE



3, 5 and 10

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