

The Michigan Tradesman.

VOL. 4. GRAND RAPIDS, WEDNESDAY, MARCH 2, 1887. NO. 180.

BELKNAP
Wagon and Sleigh Co.
MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm
WAGONS!
Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.
We carry a large stock of material, and have
every facility for making first-class Wagons
of all kinds.
Special attention given to Repairing,
Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

Use
Heckers'
Standard
Manufactures.

STEAM LAUNDRY,
43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.
WE DO ONLY FIRST-CLASS WORK AND USE NO
CHEMICALS.
Orders by Mail and Express Promptly At-
tended to.
JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

EDMUND B. DIKEMAN,
THE—
GREAT WATCH MAKER,
—AND—
JEWELER.

44 CANAL STREET,
GRAND RAPIDS, MICH.

BEANS
WANTED.

Highest Market Price Paid
for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.
71 Canal Street,
GRAND RAPIDS, MICH.

ORGANIZATION OUTFITS.

Full outfits for the Collection Depart-
ment of a Business Men's Association, con-
taining all the late improvements, supplied
to order for \$13. The outfit comprises:
1,000 "Blue Letter" Notification Sheets,
for member's use.
500 Copyrighted Record Blanks,
500 Association Notification Sheets, and
500 Envelopes.
Money can be sent by draft, post-office
or express order.
Fuller & Stowe Company,
49 Lyon Street, - Grand Rapids, Mich.

FOR SALE.
Six Thousand Dollar Stock of Dry Goods,
Clothing and Groceries in good farming
town in Northern Michigan. The firm has
done the largest trade in the place, the sales
for 1886 aggregating \$60,000. "The Trades-
man" has investigated the offer, and can
recommend same as exceptional. Address
THE TRADESMAN, Grand Rapids.

We have just purchased a
large invoice of
"PLANK ROAD PLUG"
Send us a Trial Order.
Spring Chicken, Moxie and
Eclipse always in stock.
OLNEY, SHIELDS & Co.
GRAND RAPIDS, MICH.

M
Muzzy's Corn Starch is prepared expressly
for food, is made of only the best white corn
and is guaranteed absolutely pure.
U
The popularity of Muzzy's Corn and Sun
Gloss Starch is proven by the large sale,
aggregating many million of pounds each
year.
Z
The State Assayer of Massachusetts says
Muzzy's Corn Starch for table use, is per-
fectly pure, is well prepared, and of excel-
lent quality.
Z
Muzzy's Starch, both for laundry and table
use, is the very best offered to the con-
sumer. All wholesale and retail grocers
sell it.
Y

APPROVED by PHYSICIANS.
Cushman's

MENTHOL INHALER
In the treatment of Catarrh, Headache,
Neuralgia, Hay Fever, Asthma, Bron-
chitis, Sore Throat and Severe
Colds, stands without an equal.
Air Mentholized by passing through the Inhaler-
tube, in which the Pure Crystals of Menthol are
held thoroughly applies this valuable remedy in the
most efficient way, to the parts affected. It sells
readily. Always keep an open Inhaler in your store,
and let your customers try it. A few inhalations will
not hurt the Inhaler, and will do more to demonstrate
its efficiency than a half hour's talk. Retail price
50 cents. For CIRCULARS and TESTIMONIALS address
H. D. Cushman, Three Rivers, Mich.
Trade supplied by
Hazeltine & Perkins Drug Co., G'd Rapids.
And Wholesale Druggists of Detroit and Chicago.

For Prices and terms, address
WHIPS GRAHAM ROYS,
Grand Rapids, Mich.

LUDWIG WINTERNITZ,
STATE AGENT FOR

Fermentum!
The Only Reliable Compressed Yeast.
Manufactured by Rivendale Dist. Co.
106 Kent Street, Grand Rapids, Mich.
TELEPHONE 566.
Grocers, bakers and others can secure the agency for
their town on this Yeast by applying to above address.
None genuine unless it bears above label.

CHARLES A. COYE,
Successor to
A. Coye & Son,
DEALER IN
AWNINGS AND TENTS
Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.
Flags & Banners made to order.
73 CANAL ST. - GRAND RAPIDS.

POTATOES.
We make the handling of POTATOES,
APPLES and BEANS in car lots a special
feature of our business. If you have any
of these goods to ship, or anything in the
produce line, let us hear from you, and we
will keep you posted on market price and
prospects. Liberal cash advances made
on car lots when desired.
Agents for Walker's Patent Butter Worker.
Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK.
SEEDS
We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the
GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

SEEDS
For the Field and Garden.
The Grand Rapids Seed Store,
71 Canal Street,
Offers for Sale all Kinds of Garden
Seeds in Bulk.
Medium Clover,
Mammoth Clover,
Alsike Clover,
Alfalfa Clover,
White Dutch Clover,
Timothy,
Red Top,
Blue Grass,
Orchard Grass,
Hungarian Grass,
Common Millet,
German Millet,
Flax Seed.

MOSELEY BROS.
—WHOLESALE—
SEEDS, FRUITS, OYSTERS,
And Produce.
26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS

THE NEW
Soap Company.

As previously announced, the trade is
now being supplied with Soap from this new
factory. Two brands are now introduced, the

Headlight
AND
Little Daisy.
Both free from adulterations of all kinds,
and contain pure Ceylon Cocoa Oil, Steam
Refined Tallow, Glycerine and Borax. The
former is a first-class Laundry Soap, and
the latter, being fine and milder, is one of
the best Bath, Laundry and Toilet Soaps
combined now on the market.
For terms, please apply to the factory, in
person, by letter, or telephone. (Telephone
No. 578-5 rings.)
Shall we receive your encouragement by
way of a trial order?
Respectfully,

Grand Rapids Soap Co.


EATON & LYON,
Importers,
Jobbers and
Retailers of

BOOKS,
Stationery & Sundries,
20 and 22 Monroe St., Grand Rapids, Mich.

BAXTER'S CELEBRATED

"LUCKY STAR" CIGAR.
Manufactured by
ROPER & BAXTER CIGAR CO.,
51 and 53 Wabash Ave., Chicago.
This famous brand is now handled by the leading
druggists and grocers of Michigan. In towns where
the cigar is not handled, I am prepared to give the ex-
clusive agency to good parties, druggists preferred.
J. L. STRELITSKY,
STATE AGENT,
128 Canal Street, - Grand Rapids.

He Took One.
The store was dimly lighted, and
The clerk my wants employed
Leaned o'er the counter toward me, while
Her listless fingers toyed
Among the samples of the trade
Surmounted by a card which said:
"Take one."
She raised the placard carelessly,
Until it touched her lips:
Her slender finger tips:
Her blue eyes plainly seemed to say:
"You can't, but don't you wish you may?"
Her lips were smiling coyly, though—
I looked over at the card, and so
Took one.

THE DEFENDANT'S ACCOMPLICE.

A Story Told by a Witness for the Prose-
cution.

During the month of February, 1883, Seth
Damon, of Acton, instituted an action at
law against Gabriel Butterworth, of the
same town, for the recovery of thirty thou-
sand dollars, of which he claimed that said
Butterworth had defrauded him. The cir-
cumstances were these:
Butterworth owned and kept the principal
store in Acton, and though he had never
been regarded as an exemplary gentleman,
his honor in business had not been im-
pugned. Those who had the faculty of
looking upon the undercurrents of human
actions decided that he was a man not
bound by honor, but who understood the
laws of self-interest too well to be guilty of
small meannesses in business. What he was
capable of doing on a grand scale was not
mooted until the occurrence of which I am
about to speak.

Seth Damon had removed from Edson to
Acton in the fall, and had purchased the
iron works. Shortly after concluding the
purchase, he had a payment of thirty thou-
sand dollars to make, and late on a Satur-
day afternoon he arrived from New York
with the money—part of it in bank notes,
and part of it in gold. When he arrived he
found that the parties to whom the money
was to be paid had left town, and would
not return till Monday. Mr. Butterworth
had the only reliable safety-vault in town,
and to Mr. Butterworth Damon took the
thirty thousand dollars, asking permission
to lodge it in his vault over the Sabbath,
which permission was readily and cheerfully
granted.

During Sunday night the people of the
village were aroused by the alarm of fire;
and upon starting out it was found that the
alarm came from Butterworth's store, but
Mr. Butterworth had been active. He had
discovered the fire in season, and, with the
assistance of his boys, had put it out before
much damage had been done. Upon look-
ing over the premises it was found that the
fire had not only been the evident work of
an incendiary, but that it had been set in
several different places.

"How fortunate," said the owner, "that
I discovered it in season."
But very soon another discovery was
made. The safety-vault had been broken
open, and every dollar it had contained
stolen away! Here was alarm and conster-
nation. Gabriel Butterworth seemed fit to
go crazy.

"For myself I care not," he cried. "A
few hundreds were all I had in there; but
my friend had a great sum!"
Immediate search for the robber or rob-
bers was instituted, and word was sent far
and near to all sheriffs and their deputies,
and to the police of the cities.

Now it had so happened that on that very
Sunday evening—or, I may say, Sunday
night, for it was near midnight—I, John
Watson, had been returning from my
brother's, in Dunstable. I had left my
hired team at the stable, and on my way to
my boarding house I passed the store of Mr.
Butterworth. In the back yard of the store
was a horse trough, and, being thirsty, I
stepped around that way to get a draught
of water. As I stooped to drink at the
spout of the fountain I saw a gleam of light
through a crevice in the shutters of one of
the store windows. Curiosity impelled me
to go and peer through; for I wondered who
could be in there at that hour of a Sunday
night. The crevice was quite large, made
by a wearing away of the edges of the shut-
ters where they had been caught by the
hooks that held them back when open, and
through it I looked into the store. I looked
upon the wall within which the safety-vault
was built, and I saw the vault open, and I
saw Gabriel Butterworth at work therein.

I saw him put large packages into his breast
pocket, and I saw him bring out two or
three small canvass bags, like shot bags,
and set them upon the floor by the door that
opened toward his dwelling. As I saw him
approaching this outer door a second time I
thought he might come out, and I went
away. It was an hour afterward that I
heard the alarm of fire. And it was not un-
til the following morning that I heard of
the robbery of the safe.

I was placed in a critical position; but I
had a duty to perform. I went to Mr.
Damon, and told him what I had seen; and
also gave him liberty to call upon me for
my testimony in public when he should
need it. Until I should be so called upon I
was to hold my silence.
While the officers were hunting hither
and thither Mr. Damon kept a strict watch
upon the movements of Mr. Butterworth,

and at length detected him in the act of de-
positing a large amount of money in a bank
in Buffalo. His action immediately fol-
lowed and Butterworth was arrested.

This is the way matters stood when I was
summoned to appear before the grand jury
at Wiltonburg. I went there in company
with Mr. Damon, and secured lodgings at
the Sabine House. It was a small hotel,
well and comfortably kept, and frequented
by patrons of moderate means. There were
two public houses of more fashionable pre-
tensions in the place.

It was on the afternoon of Monday, the
14th day of February, that I took quarters
at the Sabine House, and after tea I re-
quested the landlord to build a fire in my
room, which he did; and he also furnished me
with a good lamp. It was eight o'clock,
and I sat at the table engaged in reading,
when some one rapped upon my door. I said
"Come in," and a young man, named Laban
Shaw, entered, bringing his carpet bag in
his hand. This Shaw I had known very
well as a clerk of Gabriel Butterworth's, but
I had never been intimate with him from
the fact that I had never liked him. He
must have seen the look of displeasure up-
on my face, for he quickly said:

"Pardon me, Mr. Watson, I don't mean
to intrude. I have come down to be pre-
sent at the examination to-morrow—sum-
moned by Butterworth's man, of course—
and I got here too late to get a room with
a stove in it; and, worse still, I must take
a room with another bed in it, and with a
stranger for company. And so, may I just
warm my fingers and toes by your fire, and
leave my carpet bag under your bed?"

He laughed when he spoke of the carpet
bag; but yet he did not know what sort of
faculty his stranger room-mate might have
for getting up and walking off in the night.

Of course I granted him his request, and
he put his carpet bag under my bed, and
then sat down by my stove, and we chatted
sociably enough for half an hour, or more,
without once alluding to the business which
had brought the pair of us to Wiltonburg.
His conversation was pleasant, and I really
came to like the fellow; and I thought to
myself that I had been prejudiced against
him without cause. At length he arose and
bade me good-night, and went away, and
shortly afterward I retired.

I had been in bed but a little while, when
another rap upon my door disturbed me;
and to my demand of what was wanted I
received answer from Laban Shaw. He
bade me not to light a lamp. He had only
come for his night-gown. He could get it
in the dark. I arose and unlocked my door,
and his apologies were many and earnest.
He always slept, in winter, in a flannel
night-gown, and he had thoughtlessly left
it in his carpet bag. He was sorry—very
sorry. He had thought to try to sleep with-
out it rather than disturb me; but his room
was cold, and—

I cut him short, and told him there was
no need of further apology; and while he
fumbled over his bag, I went to the stove
to make double assurance that the fire was
all right. I offered to light a match for
him, but he said he had got his dress, and
all was right. He then went out, and I
closed and locked the door after him, and
then got back into bed.

But I was not to sleep. I had been very
sleepy when Shaw disturbed me; but an en-
tirely different feeling possessed me now.
First came a nervous twitching in my limbs
—a "crawly" feeling, as some express
it—that sensation which induces gaping and
yawning, but which no amount of yawning
could now subdue. By-and-by a sense of
nightmare stole upon me; and, though
perfectly awake, a sense as of im-
pending danger possessed me. At length
so uncomfortable did I become in my re-
cumbent position, that I arose and lighted
my lamp, resolved to replenish my fire, and
dress myself, and see if I could read away
my nervous fit.

My lamp was lighted, and as I returned
to the bed-side for my slippers, my atten-
tion was attracted by a string which lay up-
on the carpet—a string leading from the bed
to the door. I stooped to examine it and
found it fast at both ends. I brought the
lamp, and took a more careful survey. The
string was a fine silken trout-line, new and
strong, one end of which disappeared be-
neath the bed, and the other beneath the
door. In my then present condition I was
suspicious of evil, and my senses were pain-
fully keen. Raising the hanging edge of
the coverlet I looked under the bed. The
carpet bag which Laban Shaw had left
there was partly open, with the silken line
leading out from it. What could it mean?
Had the man accidentally carried the end of
the line away with his night-dress without
noticing it? I drew the bag out from beneath
the bed, and as I held its jaws apart I saw,
within, a double-barreled pistol, both ham-
mers cocked, bright percussion caps gleam-
ing upon the tubes, while the silken line,
with double end, was made fast to the trig-
gers! And I saw that the muzzles of the
pistol barrels were inserted into the end of
an oblong box, or case, of galvanized iron.

And I comprehended, too, that a very slight
pull upon that string might have discharged
the pistols—and, furthermore, that a man

outside of my door might have done that
thing!

For a little time my hands trembled so
that I dared not touch the infernal contriv-
ance; but at length I composed myself and
went at work. First, I cut the string with
my knife; and then, as carefully as possi-
ble, I eased down the hammers of the pistol,
after which I drew it from the iron case. I
had just done this when I heard a step in
the hall outside my door. Quick as thought
I sprang up, turned the key, and threw the
door open; and before me, revealed by the
light of my lamp, stood Laban Shaw. He
was frightened when he saw me, and trem-
bled like an aspen. I was stronger than he
at any time, and now he was a child in my
hands. I grasped him by the collar, and
dragged him into my room; and I pointed
the double-barreled pistol at his breast; and
I told him I would shoot him as I would
shoot a dog if he gave me occasion.

He was abject and terrified. Like a
whipped cur he crawled at my feet, and
begged for mercy. His employer had hired
him to do it with promise of great reward.
It had transpired that my testimony before
the jury would be conclusive of Butter-
worth's guilt, and Butterworth had taken
this means to get rid of me. In his great
terror, the poor accomplice made a full con-
fession; and when he had told all, I re-
leased my grasp. He begged that I would
let him go; but I dared not—my duty would
not allow it. I rang my bell, and in time
the hostler, who slept in the office, an-
swered by summons. I sent him for an
officer, and at length had the satisfaction of
seeing my prisoner led safely away.

On the following day the carpet bag was
taken before the grand jury, and the iron
case examined by an experienced chemist
assisted by an old armorer from the arsenal.
It was found to contain a fulminate of mer-
cury, mixed with bits of iron; and it was
the opinion of both the chemist and the
armorer that the power of the terrific ex-
plosive agent, had it been ignited, as it was
placed, beneath my bed, would not only
have been sufficient to blow me to atoms,
but that it would also have literally stripped
and shivered to fragments all of the house
above it.

And a simple pull of that silken string
would have been sufficient to this horrible
end! And but for my nervous waking—my
anxiety of forboding—the destroyer would
have come; the fatal cord would have been
touched; the mine sprung; and I should have
been launched into eternity as upon the
lightning's bolt!

And so Gabriel Butterworth did not pro-
ceed the destruction of my testimony; but,
through that testimony, the grand jury
found cause for indictment of far graver
character than had at first been anticipated;
and of those graver charges he was con-
victed. Seth Damon received back the full
sum he had entrusted to the false man's
care, and shortly afterward I entered into
business with him; and to-day Seth Damon
and I are partners. Laban Shaw came out
from prison and went to Idaho. I have
not heard of him since. Gabriel Butter-
worth did not live to serve out his full term
of sentence.

Hints to Employes.

There is only one spirit that achieves a
great success. The man who seeks only
how to make himself most useful, whose aim
is to render himself indispensable to his em-
ployer, whose whole being is animated with
the purpose to fill the largest possible place
in the walk assigned to him, has in the ex-
hibition of that spirit the guarantee of suc-
cess. He commands the situation, and shall
walk in the light of prosperity all his days.
On the other hand, the man who accepts
the unwholesome advice of the demagogue
and seeks only how little he may do, and
how easy he may render his place and not
lose his employment altogether, is unfit for
service. As soon as there is a supernumer-
ary on the list, he becomes disengaged as
least valuable to his employer. The man
who is afraid of doing too much is near of
kin to him who seeks to do nothing, and
was begot in the same family. They are
neither of them in the remotest degree a re-
lief to the man whose willingness to do
everything possible to his touch places him
at the head of the active list.

Couldn't Account for the Difficulty.

A lady asked to be weighed at a certain
Monroe street grocery store the other day.
She had just purchased a pound package of
salaratus and had it in her hand when she
stepped on to the scales. "Why, I've gained
a pound," she remarked to herself when the
clerk had finished manipulating the weights.
Then, remembering her salaratus, she ex-
claimed: "Oh Lord! I forgot I had this,"
and hastily popped the package into her
pocket. Then she began to work the
weights, and wondered why she could get
no different result. When she left the store,
with knitted brow, she was still evidently
trying to fathom the mystery.

A St. Paul man is possessed with the idea
that an application of fresh cat meat every
day to his back will cure the lumbago.
Though cranky, he is looked upon as a pub-
lic benefactor.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, MARCH 2, 1887.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

The first case of a labor dispute submitted to State arbitration has been decided in Lynn, Mass. A Mr. Breed got into a dispute with his shoemakers. He refused to have any dealings with any of them as representatives of the Knights of Labor, and dismissed three or four men on grounds connected with this difference. There also was a question of wages at issue. While the case was in progress Mr. Breed withdrew from it on discovering that the State would not compel his workmen to abide by its results. But the workmen went on with the case, and have got their decision. All that they gain is a recommendation to Mr. Breed to take back into his employ the men he had dismissed. The Commissioners rule that his refusal to deal with the representatives of the Knights is a matter of no importance; and that wages in Lynn, being higher than in the neighboring towns which compete for the shoe business, ought to be reduced. The Commission evidently have given up the belief that competition among working men will reduce wages to a common level in all places near enough for the migration of labor. But are they sure that the lower wages elsewhere are not compensated by local advantages—as in the cost of house-room and the price of food—in which the Lynn workmen do not share?

As the Pine is Cut, the Hemlock Dies.

Thos. W. Farrin, senior member of the firm of M. B. Farrin & Co., sawmill operators at South Boardman, is in town for a few days, in consultation with his son and partner, who resides in Cincinnati. Mr. Farrin was seen by a reporter of THE TRADESMAN and asked relative to the condition of the lumber business in his section. "We have 3,000 acres near South Boardman," said Mr. Farrin, "and have only enough pine left to last us about four months. We have cut upwards of eighteen million feet, all of which has been marketed in Cincinnati. We have about three million feet of hemlock on our own land and the farmers in the vicinity own about seven million more, all of which we will cut out, if we can make arrangements which will enable us to do business on a margin—that is, if we can get the timber at a fair price and obtain a freight rate which will leave anything in the business for us. I estimate that there are three hundred million feet of hemlock along the line of the Grand Rapids & Indiana, which the road should encourage placing on the market without delay. I notice that as soon as the pine is cut off the land, the hemlock begins to die of its own accord. The two kinds of timber seem to depend upon each other. It is foolish for the railway officials to argue that there is plenty of time to market hemlock timber yet. The fact is, unless the hemlock is marketed soon, there will be none to market."

Prize Offers for Original Articles.

For the purpose of acquainting the readers of THE TRADESMAN with the best methods to pursue to secure the largest results, it has been decided to offer a series of prizes for the best series of articles on general merchandising, to be followed by a similar offer for contributions on other subjects of interest to business men. For the best treatise on the general dealer, with suggestions as to the most desirable methods of buying, paying, displaying stock, selling, trusting, etc., THE TRADESMAN offers \$10 cash; for the second best, \$5; for the third best, \$4. All contributions must be under the following conditions:

1. Contestants must be yearly subscribers to THE TRADESMAN.
2. The name of the contributor must accompany each article, but a *nom de plume* may be used for publication, if desired.
3. No prize will be awarded unless there are at least ten contestants.
4. The awards will be made by vote of the readers of THE TRADESMAN.

A Common Occurrence.

They call it a good joke on an Owosso hardware man who gave an order for a quantity of snow shovels to a Chicago firm, because when the shovels came they were found to have been made by an Owosso firm. Such an occurrence is by no means uncommon. People who build fine houses come a thousand miles to Grand Rapids to buy their furniture, but when Grand Rapids people want something fine they go down to New York to get it. When the goods get here, they find the Grand Rapids trademark on them, and then they wonder how they could be so foolish as to pay two freights for the sake of buying their furniture in the metropolis.

Over \$1,000,000 worth of logwood was imported in this country in 1886. This is a decrease of 20 per cent. since 1885, which is probably due to the introduction of anilin and other dyes.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

A. M. Maris succeeds Maris & Idema in the hardware business at 115 Monroe street.

Barstow & Jennings succeed Caleb Barstow in the tinware business on East Bridge street.

Martin C. DeJager succeeds DeJager & Klap in the grocery business at 166 Ellsworth avenue.

Chas. H. Saunders succeeds Amos M. Wadsworth in the grocery business at 256 Plainfield avenue.

J. W. Mills has engaged in the boot and shoe business at Hartford. Rindge, Bertsch & Co. furnished the stock.

Morrison H. Slawson, produce dealer at Greenville, has added a line of groceries. Clark, Jewell & Co. furnished the stock.

Nuyton Bros. have engaged in the grocery business at 301 West Leonard street. Olney, Shields & Co. furnished the stock.

Kruse Bros. have engaged in the grocery business at 343 West Bridge street. Bulkley, Lemon & Hoops furnished the stock.

The Grand Rapids Portable House Co. has just issued a handsome twenty-four page catalogue, setting forth the advantages of the Denmore veneer cottage.

W. D. Hembling, for several years engaged in the grocery business at 343 West Bridge street, has removed his stock to Cadillac and resumed business there.

A. R. McOmber has engaged in the drug business at Hastings, placing the same under the management of Fred. Hotchkiss. The Hazeltine & Perkins Drug Co. furnished the stock.

B. Wyehoff, the Butterworth avenue groceryman, has formed a copartnership with Harry Hanning, and the two will engage in the grocery business on Grandville avenue, opposite the engine house.

Barlow Bros. have sold their box factory business to W. W. Huelster, late of Chicago, who will remove the machinery to the old Cody block, on Pearl street, and continue the business on a larger scale than ever before. The change will give Barlow Bros. more room for their binding and book manufacturing business, which they will increase to double its present capacity.

Geo. E. Howe, the Battle Creek fruit jobber, has leased the premises at 3 North Ionia street, formerly occupied by Kahn, Lostro & Co., and will engage in the handling of foreign and domestic fruits on a large scale, having placed Frank J. Lamb in charge of the business. Apropos of Mr. Howe's advent to Grand Rapids, it is stated that he has 60,000 barrels of apples in cold storage, on which he will realize the handsome profit of \$2 per barrel. The fruit cost him \$1.75 in the fall and he is now disposing of the same at \$3.75.

The Grand Rapids School Furniture Co., which has made wonderful strides in the manufacture of school, church and opera furniture, will shortly be merged into a stock company, with a capital stock of \$100,000. Only half of the stock will be taken a first, the remainder being held in reserve by the corporation. Messrs. Perkins & Hess, who—with Mr. Perigrine—were the founders of the business, will continue at the head of the institution as managers, which is a guaranty that the business will be conducted successfully and that the returns from the investment will be in every way satisfactory to the stockholders.

AROUND THE STATE.

Morenci—D. S. Salisbury, general dealer, has sold out.

Leonard—O. N. Murphy, general dealer, has sold out.

Crosswell—J. L. Thorp succeeds W. J. Hannah in general trade.

Manistee—Roussin & Vezina have engaged in the meat business.

Sheridan—Cou & Francis succeed F. R. Messenger in general trade.

New Hudson—A. J. McNeal has moved his general stock to Brighton.

Ionia—S. B. Gorham succeeds Alfred H. Geck in the jewelry business.

Cadillac—Robert Johnson is arranging to engage in the grocery business.

Crosswell—Willard Cook succeeds C. A. Cowan in the bakery business.

Marshall—H. J. Coleman succeeds Coleman Bros. in the grocery business.

Bancroft—Wm. Herman, the clothing merchant, is advertising to sell out.

Ovid—Alonzo Atherton succeeds H. D. Treat & Co. in the grocery business.

Fenton—Wm. H. Sprague, boot and shoe dealer, has been closed on attachment.

Detroit—Marsh & Lawrence succeed Marsh & Work in the bottling business.

Battle Creek—Stanley & Spoor succeed Moulton & Stanley in the grocery business.

St. Johns—Dutcher & Bro. succeed A. E. Dutcher & Co. in the boot and shoe business.

Detroit—Jas. L. Fisher is succeeded by Hodgson & Howard in the hardware business.

Battle Creek—N. E. Rattallick succeeds Simmons & Rattallick in the grocery business.

Lyons—E. N. Thayer has started a grocery store in the old Isham building, on the west side.

East Saginaw—Jas. S. Smart, Jr., & Co. succeed Palmer & Coy in the confectionary business.

Monroe—Krechauf & Dornier succeed C. Krechauf in the grocery, provision and saloon business.

Manistee—Pedersen & Nielsen have en-

gaged in the clothing, hat and cap and notion business.

South Saginaw—Moeller & DeLand succeed Moeller & Youmans in the drug and book business.

Detroit—Hodge & Howard succeed J. L. Fisher in the hardware and house furnishing business.

Penwick—Wm. Thompson, for many years with H. J. Leonard, at Belding, will shortly engage in general trade here.

Hastings—Ed. Powers has retired from the firm of Greble & Powers, hardware dealers. The business will be continued by J. A. Greble.

Cadillac—Fred. S. Kieldsen has resumed the grocery business at his old stand, the Newark & Sorenson stock having been augmented by large quantities of new goods.

Manton—McFarlan & White have dissolved. Mr. McFarlan will continue the mercantile business and Mr. White will hereafter conduct the banking and grist mill business of the late firm.

Plainwell—Jas. N. Hill has returned from the West, formed a copartnership with F. E. Estes under the firm name of J. N. Hill & Co., and purchased the H. D. Storms grocery stock. Jim can't give Plainwell the "go by," hard as he has tried to.

Tustin—Geo. W. Bevins has sold his general stock to O. F. & W. P. Conklin, of Ravenna, who have removed the goods to that place. Mr. Bevins was compelled to take this course on account of failing health and will probably engage in the banking and creamery business at Tustin in the near future.

Petoskey—W. W. McOmber will close out his grocery stock by April 1, when he will become a member of the furniture firm of R. C. Smith & Co. The firm will occupy three stores, two of which will be erected for them in the spring, and carry a stock of new and second-hand furniture, crockery, glassware and house furnishing goods.

Manistee—Geo. A. Hart, assignee for J. E. Somerville, has sold the book, stationery and wallpaper stock to P. W. Niskern for \$5,150 and the building and real estate to Fred Reynolds for \$2,875. The business will be continued by Mr. Somerville, as agent for Niskern. He has compromised with some of his creditors on the basis of 20 per cent. in full settlement.

MANUFACTURING MATTERS.

Summit—Bowerman & Todd succeed the Michigan Flooring and Handle Co.

Boyer Falls—Houser, Barnes & Co. are cutting 25,000 cedar shingles per day.

Hudson—Boles & Avis have just completed a handsome roller process mill.

Charlevoix—Carpenter & Bartholomew have 15,000 ties and posts on their dock.

Port Huron—Henry Howard & Co. are putting in a new band sawmill, new boilers, and a shingle mill.

Weston—Lone & Bauer, late of Lyons, Ohio, succeed Ezra Cole in the manufacture of wagons and buggies.

Howard City—Messenger & McCall have purchased the Geo. McDowell planing mill and will add sash, door and blind machinery.

Adrian—Joseph A. Baier and Theo. J. Meyer have formed a copartnership under the firm name of Baier & Meyer, and engaged in the manufacture and sale of furnaces.

FURNITURE FACTS.

Oscoda—J. P. Moran has engaged in the undertaking business.

Detroit—Teipel & Petz succeed Teipel & Schulte in the furniture business.

Pentwater—Sands & Maxwell propose to turn out 100 bedsteads a day from their factory.

Bay City—A Maine man named A. Gatchell will start a boot and shoe factory here.

Freeport—Hunt & Voglesong have engaged in the furniture and undertaking business.

Royal Oak—Artemus Hutchins succeeds John Hutchins, deceased, in the undertaking business.

Bay City—E. G. Sovereign will erect a planing mill at Sault Ste. Marie, as soon as he can procure a suitable site.

Holwerline—The new veneering mill at this place will cost \$75,000. The mill required 100,000 feet of lumber in its construction.

Grand Rapids—G. A. & S. N. Bates have formed a copartnership under the firm name of Bates Bros. and engaged in the retail furniture business.

Grand Rapids—The Gleason Wood Ornament Co. has just gotten out a handsome twenty-four page catalogue. It is from the press of the Fuller & Stowe Company.

Manistee—It is rumored that E. N. Salling and Louis Sands are about to build a pulp mill at Strohach, using an old water privilege and mill site which they purchased some years ago.

STRAY FACTS.

Lansing—F. A. Lorenz, book agent, has removed to Chicago.

Frankfort—The salt well is down 1,950 feet and is now in slate rock.

Detroit—Glover & Allen succeed Glover & Nicol, manufacturing chemists.

East Saginaw—E. Germain succeeds E. Germain & Bro. in the lumber business.

Ironwood—J. G. Kuehn & Co., meat dealers, are about to make an assignment.

Bay City—E. J. Hargrave, of the sawmill firm of E. J. Hargrave & Son, is dead.

Cadillac—About 20,000 bushels of potatoes have been shipped "outside" this winter.

Saginaw—W. J. Baxter recently sold 90,000 feet of black birch for \$17 a thousand.

Owosso—Fred. E. Beebe succeeds Jas.

H. Laverock in the manufacture of cigar boxes.

Kalamazoo—John P. Windoes succeeds Joshua Windoes in the manufacture of whip lashes.

Northport—E. E. Chase has invented a new-fangled anchor, which is warranted not to foul.

Cheboygan—F. C. McDonald has got out 175,000 railroad ties, and intends to put in 75,000 more.

Ann Arbor—James M. Stafford succeeds Winans & Stafford in the merchant tailoring business.

Hanover—R. Markham succeeds R. Markham & Bro. in the hardware and agricultural implement business.

Cadillac—Considerable cherry is being banked along the Manistee, in Wexford county, this winter.

Coopersville—O. F. Conklin has sold his fine farm, one mile from town, by means of an advertisement in THE TRADESMAN.

Detroit—Marsh & Work are succeeded in the mineral water bottling business by Marsh & Lawrence.

Nashville—S. S. Ingerson has sold his interest in the elevator firm of Ingerson & Co. to C. H. Reynolds.

Brutus—Ed. Jones has purchased a sawmill and has made a contract to cut a large amount of hardwood timber.

Adrian—Jesse and Edwin J. Randolph succeed M. E. Chittenden & Co. in the wholesale tobacco and oil business.

Traverse City—Jas. R. Craig and Albert Kent have formed a copartnership and engaged in the harness and trunk business.

Plainwell—Schulemeyer & Co. have bought E. E. Disbrow's tools and fixtures and engaged in the manufacture of cigars.

Cheboygan—The Tribune says: "Our merchants pronounce this the best winter for retail trade that Cheboygan has ever enjoyed."

Alpena—W. H. Potter has sold to his brother, E. K. Potter, and partner, a one-half interest in 6,640 acres of land in Alcona county, for \$40,000.

Greenville—John J. Foster & Co. have purchased from Luther, Wilson & Luther, of Luther, their entire cut of lumber for 1887, estimated at 18,000,000 feet.

Hartford—Mr. Stoughton, late of Gobleville, has leased I. B. Barnes' skating rink, and will occupy the same with a line of carriages and agricultural implements.

Cadillac—The Cadillac Bracket Co. is the style of a new industry, of which Arthur Cummer is President, Howard Cummer, Secretary and Dell Gerrish, Treasurer.

Port Huron—The Brooklyn Alkaline Co., which has bought 200 acres of land near here, will erect the largest salaratus works in the country. The company will employ 400 men.

Elk Rapids—Dexter & Noble and the Elk Rapids Iron Co. paid out \$248,408 for labor and timber and farm products during 1886. This does not include the timber cut on their own lands.

West Chester—Word from the postal authorities at Washington conveys the unwelcome intelligence that West Chester cannot be accepted as a name for the postoffice here, owing to its similarity to Chester, a postoffice in Eaton county. THE TRADESMAN suggests the name Conklin in such connection.

Ann Arbor—A decision has been rendered in the Circuit Court which is of vital interest to the creditors of Frank W. and Amanda M. F. Goodale, of Delhi. They carried on an extensive milling business at that place until April 5, 1886, when an assignment was made for the benefit of their creditors, the liabilities amounting to about \$30,000. This assignment has now been set aside and declared null and void on the ground that Amanda M. F. Goodale did not make an assignment of her private property for the benefit of the creditors. Most of the creditors living around here have garnished the assignees and will get their claim in full, while those outside will probably lose all.

Miscellaneous Dairy Notes.

The emissary of a Chicago creamery supply house is talking creamery to the people of Reed City.

M. O. Walker is endeavoring to interest the business men of Allegan in the establishment of a creamery there.

The Ottawa Creamery Co., at Zeeland, made 52,000 pounds of butter between June 1 and December 1, last year, which sold at an average price of 23 cents per pound. The showing made is excellent for a first year, the profits having been 11 per cent on the capital invested. The company has purchased the "Amber" cheese factory building and machinery, and will remove the same to the present location of the creamery, making both butter and cheese the coming season. Operations will begin about April 1.

Purely Personal.

E. J. Herick visited friends at Cleveland and Ellyria last week.

C. B. Hirschfield has returned from Sault Ste. Marie, where he will open a clothing store about May 1.

Frank E. Leonard sails from New York on the German Lloyd steamer *Alter* on March 10 and expects to reach London about the 18th.

M. D. Harner, of the firm of Harner Bros., clothiers at Petoskey, was in town last week, buying goods for the spring trade.

D. W. Kendall, the crack furniture designer of the United States, was in town a couple of days last week. He says it doesn't seem natural to write "Detroit" after his name.

The Gripsack Brigade.

O. A. Perry has purchased a residence on Crescent avenue, and will move his family there shortly.

E. I. Goodrich and wife are rejoicing over the advent of an eight pound daughter, who arrived in town last Friday.

Aaron Hufford, general agent for Oberne, Hosick & Co., left Monday for an extended trip through the Upper Peninsula.

J. H. Hoffstadt, representing the Reuhl Moulding Manufacturing Co., of Cincinnati, was in town a couple of days last week.

C. W. Leggett, representative for Franklin McVeigh & Co., of Chicago, who took up his residence at Hartford last fall, will return to Grand Rapids in the spring.

East Jordan Enterprise: Of all the festive drummers that strike East Jordan, the fair representative of Fox & Bradford, of Grand Rapids, is the dandy.

V. A. Osborn, general traveling representative for Lyon Bros. & Co., of Detroit, contemplates removing his family from Keelersville to Grand Rapids as soon as spring opens.

F. H. Lester, formerly engaged in the grocery business at Mendon, is now on the road for Amos S. Musselman & Co., taking Southern Michigan and Northern Indiana as his territory.

"By," Smith, traveling representative for Amos S. Musselman & Co., made his initial trip through the Upper Peninsula last week and will make regular visits to that part of God's country hereafter.

Geo. Carpenter, formerly of the firm of Carpenter & Codman, at Hartford, but now on the road for D. W. Messenger & Co., of Chicago, contemplates moving his family from Hartford to this city in the spring.

Irving W. Van Zandt, Michigan representative for Howard W. Spurr & Co., has started north on a tour of the Upper Peninsula. He has Grand Rapids in view as an objective point March 15 and 16.

Chas. S. Wilcox has served his connection with Hawkins & Perry and leaves next week for Wichita, Kansas, on a prospecting tour. Andy Johnson, the Lowell groceryman, will accompany him. Mr. Wilcox is succeeded by W. F. Blake, who has represented John Morrill & Co., of Chicago, for several years, and will remove his family from Chicago to Grand Rapids.

Such is Fame.

The article entitled "Before the War," published on the first page of THE TRADESMAN last week, is from the pen of Robert M. Floyd—not Ford, as erroneously stated.

MUSCATINE OATMEAL.

Best in the world. Made by new and improved process of kiln-drying and cutting. All grocers keep it. Put up in barrels, half barrels and cases.

MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half barrels and cases.

For Sale by all Michigan Jobbers.

SWEET 16 SOAP.

The Best Laundry Soap on the Market.

TRY IT!

FOR SALE BY ALL FIRST-CLASS GROCERS.

MANUFACTURED BY

Oberne, Hosick & Co.

CHICAGO.

A. HUFFORD, General Agent, Box 14, Grand Rapids.

CINSENC ROOT. We pay the highest price for it. Address Peck Bros., Druggists, Grand Rapids, Mich.

SEEDS!



I would respectfully call your attention to the fact that I am handling a complete line of

GARDEN SEEDS.

Representing the well-known house of James Vick, of Rochester, anyone wishing Seeds in large or small quantities can obtain them, true to name, by placing his order with us. Mr. John A. Brummeller, who has been in the Seed business for years, is now with us in this new department.

Hoping you will favor us with your orders, which will have our prompt attention, I am

Very respectfully yours,

ALFRED J. BROWN, Seedsman,
16 and 18 North Division St.,
GRAND RAPIDS, MICH.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,

166 South Water St., CHICAGO.

Reference
FELSENTHAL, GROSS & MILLER, Bankers.

DISSOLUTION NOTICE.

The copartnership existing between Klaas E. VanderLinde and Cornelius DeJongh, Jr., under the firm name of Van der Linde & DeJongh, has this day been dissolved by mutual consent, Klaas E. VanderLinde retiring. All debts due to and against the firm will be settled by Cornelius DeJongh, Jr., who will continue the business at the old stand.

Maxims for Merchants.

From the Dry Goods Chronicle.

No merchant is worthy of an abundance who is not thankful for the small degree of prosperity.

Whoever enters the counting-rooms of our leading bankers, whether his proposals are accepted or declined, is sure to meet with civility.

A man who is furnished with arguments from the mint will convince his antagonist much sooner than one who draws them from reason and philosophy.

It can be said with entire truth that if the farmer lived as recklessly as the ordinary artisan in the city does, he would become bankrupt in short order.

In a mercantile age like the present, the value of life economy should be fully appreciated. Excess of work or excess of care is sure to curtail the life and diminish the strength of man.

An indorser takes all the responsibility and risk without remuneration, and frequently without thanks. An indorser should regard every indorsement as an obligation, and provide for it accordingly.

A merchant with good credit never runs after patent medicines; he keeps a tonic in his stomach every day. His creditors had as lief take his notes as the money, for there is no trouble in getting a discount.

What do you give and expect in return from your customer when he is leaving your store? The last word? In extending the kind invitation to return, you carry your answer to him, which will be either a "thank you," or "I will."

The only way a young man without capital can get on in commercial life is by earning the good opinion of employers. Let him perform his duties in a way that shows that he is not afraid of doing more than he is paid for doing, and he need never fear promotion.

There is hardly a retail storekeeper in the country who is not the stay and support in adversity of some family whose account for necessities is allowed to run without any regard to the chance of it being paid. Such accounts as these are the truest and purest charity of which masculine human nature is capable.

The life of a merchant gives his character pretty hard trial. Not only does it exercise his sagacity and prudence, but it puts

his integrity to the severest test. He is surrounded by the selfishness of trade, he sees men profiting by cunning and fraud, and he is tempted to try his skill in artifice and deception. Every day his honesty is tried in some way.

The aim makes the merchant; the spirit and energy, the greatness or bitterness of the character and life. When a merchant's aim is right, he will have something that shall survive defeat and glorify even poverty; and when accumulating prosperity is his it shall not undermine his principles or make him insensible to the uses of wealth.

Many a retailer imagines himself to be doing a large and profitable business because he is disposing of a considerable quantity of goods at an advance on the price paid by him to the jobber for them, but the facts are, in many cases, he is actually losing money, as the store expenses and cost of conducting his business exceed the profits on sales.

A statistician puts the price paid for the food of the people of the United States for one year at \$5,000,000,000. That would be a little less than \$100 on an average. The army ration costs about twenty cents, and some of the best-regulated public institutions of the country supply food for their inmates for less than that. It is estimated by Mr. Atkinson, who makes such matters a study, that the average standard daily ration of actual workers—mechanics, artisans, factory operatives, or laborers—represents an expense of twenty-five cents, including meat, milk, eggs, bread, butter, vegetables, sugar, tea, coffee, fruit, salt, etc.

It is as necessary for a business house to have some one of the number connected therewith, make it a special study to know the financial standing and worthiness of the customers who trade with them, as it is to divide other branches of work up among those employed—one at fixing neat show windows and another attending to the shelving or making daily records of "goods wanted," etc. No banker loans money to men without first having a guarantee that the parties are responsible. Hence, the retailer should have his community investigated, as it were, on the question of their ability to pay their store bills.

John Carroll, general dealer, Horton's Bay: "It is an excellent paper."

QUERIES.

To be Reported at the March Convention of the M. B. M. A.

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard, Ewart.
2. Are female clerks to be preferred to male assistants under any circumstances? Accepted by Frank Hibbard, Ewart.
3. Should outlawed accounts be considered by our local associations? Accepted by N. B. Blain, Lowell.
4. How old should an account be before the collection system of an association should be used? Accepted by N. B. Blain, Lowell.
5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the payment of his debts?
6. Ought the newspapers—not trade journals—to publish wholesale quotations? Accepted by A. C. Barclay, Crosby.
7. Is it feasible and desirable to quote the wholesale price of merchandise—hardware and drugs accepted—by means of characters not understood by the public at large? Accepted by A. C. Barclay, Crosby.
8. Is it possible to wholly abolish the credit system?
9. How can the credit system best be curtailed?
10. Is cutting in prices ever justifiable?
11. Should an attorney—a member of an association, but not the appointed attorney—be allowed to use our system of blanks for collecting other than his own personal accounts?
12. Does an accepted note imply a settlement of account and thus debar one from using our system to collect the overdue note? Should our system for collecting be limited to open accounts? Accepted by J. V. Crandall, Sand Lake.
13. Should a firm join a local association as a firm or should each member join individually?
14. In case the firm joins by the payment of one fee and dues, should each member of the firm be entitled to voice and vote?
15. In the case of a firm joining as a firm, should a member of the firm be allowed to use the collection system for the collection of his private accounts?
16. Should not the term "dead-beat list" be tabooed? Are not "delinquent list" and "poor-pay list" preferable expressions?
17. Is the cash business conducive to cutting? Accepted by W. E. Kelsey, Ionia.
18. Is the present exemption allowed a married man under the garnishee law just to all parties? Accepted by J. V. Crandall, Sand Lake.

Anyone who will volunteer to answer any of the above queries, or anyone who has additional queries to suggest, is requested to communicate with the editor of THE TRADESMAN as soon as convenient.

Plint in Readiness to Organize an Auxiliary Body.

FLINT, Feb. 21, 1887.
E. A. Stowe, Grand Rapids:
DEAR SIR—I have carefully considered the letter and printed matter which you sent me last week. I have also sounded the grocers of this city and find them unanimously in favor of immediate organization. We are at present circulating a paper among the grocers, soliciting your presence here to perfect the organization. Ninety per cent. of the dealers will sign it.
Yours, SAM'L MOFFETT.

SOME OF THE CHARTER MEMBERS.

FLINT, Feb. 23, 1887.
E. A. Stowe, Grand Rapids:
DEAR SIR—I have procured the following named signatures to a paper requesting you to come here and organize our business men as a branch of the State Association: Sam'l Moffett, Edwards Bros., A. D. Alvord, L. C. Helden, Chas. L. Carmon, Jno. C. Cronk, Pierce & Wick, Berridge & Collins, W. H. Dodge, Pomroy Bros., O. M. Smith & Co., L. M. Brey, J. K. Montrose, Granger & Allen, Dan'l Ryan, C. A. Mason & Co., C. L. Bartlett & Co., Pierce Bros. & Co., Smith Bridgman & Co., Gotschall & Haynes.
Others will sign whom I did not see. When will you come?
Respectfully, SAM'L MOFFETT.

SUMMONED BY TELEGRAPH.

FLINT, Feb. 28, 1887.
E. A. Stowe, Grand Rapids:
Come to-morrow—Tuesday, March 1.
SAM'L MOFFETT.

Prefers the Dates Selected.

GREENVILLE, Feb. 26, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—I notice in your answer to a communication from Osceola county that you say that our convention does not conflict with the G. A. R. Encampment. You are undoubtedly led to make this statement from seeing the first call sent out by the G. A. R. officers, which was wrong and has since been corrected by them. Their meeting commences on March 15, as does ours, but in place of being objectionable, I think it advantageous—unless, of course, Grand Rapids is unable to provide accommodations for delegates to both meetings at once, which I hardly think is true. Our State Association will have 125 to 150 delegates, if fully represented. I have attended the last four Annual Encampments of the G. A. R., and while they may have 800 delegates, I have never seen to exceed 500, and think 400 nearer the number who will be present. If Grand Rapids can provide the accommodation, I believe it preferable to hold both meetings at the same time, as now called, for then we could see our old comrades, transact our business, and get home in a much shorter time. Yours truly,
L. W. SPRAGUE,
Pres. Greenville B. M. A.

The last issue of the Pittsburg Grocer comprised sixty-six pages and cover, each form being printed in a different colored ink. For a journal less than four months old, the Grocer has taken long strides toward the front rank.

Association Notes.

The Ionia Business Men's Protective Association has changed its name to the Ionia Business Men's Exchange.

Frankfort Express: The Business Men's Association has appointed a committee to consider the best means of procuring fire protection for the village.

Secretaries of local associations should report to the State Secretary the names of delegates selected to attend the March convention, as soon as the selection is made, in order that reduced rate certificates may be forwarded them.

The fourth Delinquent List of the Merchants' Protective Association of Big Rapids is one of the largest and most complete local sheets ever issued. It bears evidence of careful compilation and will prove of much value to the business men of Big Rapids.

Dr. V. Vinz, the Trent druggist, writes as follows relative to the newly-organized Casnovia, Bailey and Trent Business Men's Association: "Am perfectly satisfied with the Association, as I have already made several collections of from ten to fifteen years' standing. Got my money back, long ago, with interest."

East Jordan Enterprise: The Business Men's Association at Traverse City is doing good in the way of relief work. They have committees to receive contributions and look up such as are in destitute circumstances and unable to work and render them such aid as they need. This is a move in the right direction, and we think it might be well for our Business Men's Association to look up the same thing in our village and see if there is not need of some such movement here.

Thirty-four persons, representing eighteen towns, met at St. Paul on February 23 and organized the Northwestern Retail Dealers' Association, to be composed of retail dealers of meat, bread, wood or coal. Robert M. Floyd was present and gave the convention a talk on adulterated foods. Officers were elected and the private collection scheme of a St. Paul man adopted for the use of the members of the Association. The next meeting will be held at Minneapolis on July 12.

The organization of Sherman and Hartford increases the number of local associations to an even sixty. Two more associations—South Boardman and Muir—have affiliated with the State body, which swells the number of affiliated association to 44 and the total auxiliary membership to 1,324. The editor of THE TRADESMAN will organize Otsego on Monday evening, Flint on Tuesday evening, Battle Creek on Wednesday evening, and other appointments will be made for Thursday and Friday evenings. The officers of the State Association hope to see the number of associations increased to 75, and the auxiliary membership to 1,500, by the opening of the State convention on March 15.

A Promising Field.

First Patent Medicine Inventor—How is your cough remedy selling, Dr. Ducking? Second Patent Medicine Inventor—Fairly, fairly; but it is not likely to set the country on fire. I am thinking of trying some other time.

F. P. M. L.—Indeed? Of what nature?
S. P. M. L.—A remedy for dyspepsia.

F. P. M. L.—I should think that that business had been overdone.

S. P. M. L.—It was, a few years ago, but there never was a better time for putting a remedy of that kind on the market than now.

F. P. M. L.—What makes you think so?

S. P. M. L.—Why, young ladies' cooking schools are being organized all over the country.

F. P. M. L.—By Jove, right you are. I'll go in with you.

Wants to Join the State Association.

BELDING, Feb. 26, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—I am instructed by the Business Men's Association of Belding to correspond with you in relation to the State Association. What does it cost to become members of the State Association? What are the dues? By replying to the above questions and also furnishing such other information as would seem to you desirable, you will greatly oblige,
Yours truly,
O. F. WEBSTER.

Five Delegates from Coopersville.

COOPERSVILLE, Feb. 28, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—At our regular meeting, last Friday evening, the following were elected delegates to attend the State convention in your city March 15 and 16: R. D. McNaughton, G. W. Watrous, W. R. Boyington, Wm. Mines and A. Wagner.
Yours respectfully,
R. D. McNAUGHTON, Sec'y.

A New Attraction.

First Shopper—Come into Bigg's store with me a moment, dear, and then we'll go home together.

Second Shopper—I don't think I have got time to stop.

First Shopper—Have you heard the new clerk say "Cash"?

Second Shopper—Lead on, my dear.

"Now you tell me that I have a fair memory; a great capacity for learning languages, a large bump of veneration, and a well-developed head, generally." "You have," said the phenologist. "Is there anything," asked the man under examination, in the exuberance of his joy, "that my head needs to make it absolutely perfect?" "Yes," "What is it, pray?" asked the man. "A shampoo."

COOPERAGE.

D. Quay & Co. quote as follows, f. o. b. Bailey:

STAVES.	
Red oak flour bbl. staves.....	M @ 6 25
White oak flour bbl. staves.....	M @ 5 25
White oak staves, s'd and 1" M.....	@ 20 00
White oak staves, s'd and 1" M.....	@ 20 00
Produce barrel staves.....	M @ 4 50
Tight bbl. and h'ds to match.....	M @ 17 50
HEADS.	
Tierce heads, square.....	M @ 20 00
Pork bbl. ".....	M @ 18 00
Produce barrel, set.....	M @ 4 50
Flour ".....	M @ 4 50
Cull wood heading.....	M @ 3 75
HOOPS.	
White oak and hickory, 8 ft. M.....	10 @ 12 00
White oak and hickory, 7 1/2 ft. M.....	9 @ 11 00
Hickory flour bbl. ".....	M @ 6 00
Standard Pails, two hoop.....	M @ 5 00
Ash, round ".....	M @ 5 00
Ash, flat, raked, 6 1/2 ft. M.....	3 @ 5 00
Cold rolled, 14 in. ".....	5 @ 5 00
BARRELS.	
Spring & Lindley quote as follows:	
White oak, pork, hand made.....	1 @ 10 01 05
White oak, pork, hand made.....	1 @ 10 01 05
Reef and lard, 1/2 bbls., ".....	1 @ 10 01 05
Custom, one head.....	1 @ 10 01 05
Flour.....	3 @ 3 75
Produce.....	2 @ 3 75

WOODENWARE.

Standard Tubs, No. 1.....	5 75
Standard Tubs, No. 2.....	4 75
Standard Tubs, No. 3.....	3 75
Standard Pails, three hoop.....	1 35
Pails, ground wood.....	4 00
Maple bowls, assorted sizes.....	2 00
Butter Lads.....	2 50
Rolling Pins.....	1 00
Potato Mashers.....	50
Clothes Pinders.....	2 25
Clothes Pins.....	1 00
Mo' Stocks.....	1 00
Washboards, single.....	1 75
Washboards, double.....	2 25
BASKETS.	
Diamond Market.....	40
Bushel, narrow band.....	40
Bushel, wide band.....	1 75
Clothes, splint, No. 1.....	3 50
Clothes, splint, No. 2.....	3 50
Clothes, splint, No. 3.....	3 50
Clothes, willow No. 1.....	5 00
Clothes, willow No. 2.....	5 00
Clothes, willow No. 3.....	5 00
Water Tight, bu.....	7 50
half bu.....	2 25

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock:	
Rasswood, log-run.....	12 @ 14 00
Birch, log-run.....	15 @ 14 00
Red Oak, log-run.....	15 @ 14 00
Black Ash, log-run.....	13 @ 00
Cherry, log-run.....	25 @ 25 00
Cherry, No. 1 and 2.....	45 @ 25 00
Maple, log-run.....	12 @ 14 00
Maple, soft, log-run.....	11 @ 13 00
Maple, No. 1 and 2.....	23 @ 00
Maple, clear, flooring.....	23 @ 00
Maple, white, selected.....	23 @ 00
Red Oak, log-run.....	18 @ 00
Red Oak, No. 1 and 2.....	23 @ 00
Red Oak, No. 1 and 2.....	26 @ 20 00
Walnut, log-run.....	25 @ 00
Walnut, No. 1 and 2.....	27 @ 00
Walnut, clear, flooring.....	27 @ 00
Grey Elm, log-run.....	13 @ 00
White Ash, log-run.....	14 @ 16 00
White Birch, log-run.....	23 @ 00
White Oak, log-run.....	17 @ 00

COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:	
Ohio White Lime, per bbl.....	1 00
Ohio White Lime, car lots.....	85
Louisville Cement, per bbl.....	1 50
Albion Cement, per bbl.....	1 30
B'galo Cement, per bbl.....	1 30
Car lots.....	1 @ 1 00
Plastering hair, per bu.....	2 50
Stucco, per bbl.....	1 75
Land plaster, per ton.....	2 50
Land plaster, car lots.....	2 50
Fire brick, per M.....	\$25 @ 3 00
Fire clay, per bbl.....	\$ 85
COALS.	
Anthracite, egg and grate, car lots.....	\$5 75 @ 60
Anthracite, stove and nut, car lots.....	6 00 @ 25
Bitum., car lots.....	6 00 @ 00
Ohio Lump, car lots.....	3 @ 25
Bitum., car lots.....	4 @ 25
Portland Cement.....	3 @ 24 00

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

NAILS AND BITS.	
Ives', old style.....	dis 60
N. H. C. Co. ".....	dis 60
Dougllass'.....	dis 60
Pierces'.....	dis 60
St. Paul's.....	dis 60
Cook's.....	dis 60
Jennings', genuine.....	dis 25
Jennings', imitation.....	dis 50 @ 10
BALANCES.	
Spring.....	dis 40
BARROWS.	
Railroad.....	\$ 14 00
Garden.....	net 33 00
WELLS.	
Hand.....	dis \$ 60 @ 10 @ 10
Cow.....	dis 70
Sleigh Shoe.....	dis 70
Wrought Barrel Bolts.....	dis 60
Cast Barrel Bolts.....	dis 40
Cast Square Spring.....	dis 60
Cast Chain.....	dis 40
Wrought Barre brass knob.....	dis 60
Wrought Square Flush.....	dis 60
Wrought Bronze and Plated Knob.....	dis 60 @ 10
Ives' Door.....	dis 60 @ 10
BRACES.	
Barber.....	dis 40
Spotted.....	dis 50 @ 10
Am. Ball.....	dis net
BUCKETS.	
Well, plain.....	\$ 3 50
Well, swivel.....	4 00
BUTTS, CASE.	
Cast Loose Pin, figured.....	dis 70 @ 10
Cast Loose Pin, Berlin bronze.....	dis 70 @ 10
Wrought Narrow, bright fast joint.....	dis 60 @ 10
Wrought Loose Pin.....	dis 60 @ 10
Wrought Loose Pin, acorn tip.....	dis 60 @ 5
Wrought Loose Pin, japanned.....	dis 60 @ 5
Wrought Loose Pin, japanned, silver.....	dis 60 @ 5
Wrought Table.....	dis 60 @ 10
Wrought Blind.....	dis 60 @ 10
Wrought Slicks.....	dis 70 @ 10
Butchers' Tanged Firmer.....	dis 40
Bartons' Socket Firmer.....	dis 20
Cold.....	net
COMBS.	
Curry, Lawrence's.....	dis 40 @ 10
Hickhiss.....	dis 25
BRASS RACKING'S.	
Bibb's.....	dis 60
Beer.....	dis 40 @ 10
Fenn's.....	dis 60
PLANISHED, 14 oz cut to size.	
14x22, 14x20, 14x18.....	dis 28
Cold Rolled, 14x20 and 14x18.....	dis 23
Cold Rolled, 14x18.....	dis 23
DRILLS.	
Morse's Bit Stock.....	dis 40
Drill and Straight Shank.....	dis 40
Morse's Taper Shank.....	dis 40
ELBOWS.	
Com. 4 piece, 6 in.....	doz net \$ 85
Adjustable.....	dis 1/2 @ 10

EXPANSIVE BITS.

Clar's, small, \$18 00; large, \$20 00. dis 30
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25

FILES—New List.

American File Association List.....	dis 60 @ 10
Dixon's.....	dis 60 @ 10
New American.....	dis 60 @ 10
Nicholson's.....	dis 60 @ 10
Heller's.....	dis 55 @ 10
Heller's Horse Raps.....	dis 50

GALVANIZED IRON.

Nos. 16 to 20, 22 and 24, 25 and 26, 27 28
List 12 13 14 15 16 17 18

DISCOUNT, JUNIATA 50 @ 10, Charcoal 60.

GAUGES.

Stanley Rule and Level Co.'s..... dis 50 |

HAMMERS.

Maydole & Co.'s..... dis 25 |

KIP'S.

Kip's..... dis 25 |

YERKES & PLUMB'S.

Yerkes & Plumb's..... dis 40 |

MASON'S Solid Cast Steel.

Mason's Solid Cast Steel..... dis 30 c 40 @ 10 |

BLACKSMITH'S Solid Cast Steel, Hand.

Blacksmith's Solid Cast Steel, Hand..... dis 30 c 40 @ 10 |

HANGERS.

Barn Door Kicker Mfg. Co., Wood track..... dis 50 @ 10 |

CHAMPION, anti-friction.

Champion, anti-friction..... dis 60 @ 10 |

KIDDER, wood track.

Kidder, wood track..... dis 40 |

HINGES.

Gate, Clark's, 1, 2, 3..... dis 60 |

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

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WEDNESDAY, MARCH 2, 1887.

Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.
First Vice-President—Paul F. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

- Ada Business Men's Association.**
President, D. F. Watson; Secretary, Elmer Chapel.
- Allegan Business Men's Association.**
President, Irving F. Clapp; Secretary, E. T. VanOstrand.
- Bellaire Business Men's Association.**
President, John Rodgers; Secretary, G. J. Kotteware.
- Merchant's Protective Ass'n of Big Rapids.**
President, N. H. Beebe; Secretary, A. S. Hobart.
- Bozette City Business Men's Association.**
President, R. R. Perkins; Secretary, F. M. Chase.
- Burr Oak Business Men's Association.**
President, C. B. Galloway; Secretary, H. M. Lee.
- Cadillac Business Men's Ass'n.**
President, A. W. Newark; Secretary, J. C. McAdam.
- Cassopolis, Bailey and Trent B. M. A.**
President, H. E. Hesselstine; Secretary, E. Farnham.
- Cedar Springs Business Men's Association.**
President, T. W. Provin; Secretary, L. H. Chapman.
- Charlevoix Business Men's Association.**
President, John Nichols; Secretary, R. W. Kane.
- Business Men's Protective Union of Cheboygan.**
President, J. H. Tuttle; Secretary, H. G. Dozer.
- Coopersville Business Men's Association.**
President, E. N. E. Parker; Secretary, R. D. McNaughton.
- Retail Grocers' Trade Union Ass'n of Detroit.**
President, John Blessed; Secretary, H. Kunding.
- Dorr Business Men's Association.**
President, L. N. Fisher; Secretary, E. S. Botsford.
- Eastport Business Men's Association.**
President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.
- Elk Rapids Business Men's Protective Ass'n.**
President, J. J. McLaughlin; Secretary, C. L. Martin.
- Frankfort Business Men's Association.**
President, Wm. Upton; Secretary, E. R. Chandler.
- Freeport Business Men's Association.**
President, Foster Sisson; Sec'y, Arthur Chesborough.
- Grand Haven Business Men's Association.**
President, Fred. D. Voss; Secretary, Fred. A. Rutty.
- Retail Grocers' Ass'n of Grand Rapids.**
President, Jas. A. Coye; Secretary, E. A. Stowe.
- Greenville Business Men's Association.**
President, L. W. Sprague; Secretary, E. J. Clark.
- Hartford Business Men's Association.**
President, V. E. Manley; Secretary, L. B. Barnes.
- Hastings Business Men's Association.**
President, L. E. Stauffer; Secretary, J. A. VanArman.
- Holland Business Men's Association.**
President, Jacob Van Patten; Secretary, A. Van Duren.
- Ionia Business Men's Protective Ass'n.**
President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.
- Kalamazoo Retail Grocers' Association.**
President, P. Ranney; Secretary, M. S. Seville.
- Kalkaska Business Men's Association.**
President, L. E. Palmer; Secretary, C. E. Ramsey.
- Kingsley Business Men's Association.**
President, C. H. Camp; Secretary, Chas. E. Brewster.
- Leslie Business Men's Association.**
President, Wm. Hutchings; Secretary, M. L. Campbell.
- Lowell Business Men's Protective Ass'n.**
President, N. B. Blain; Secretary, Frank T. King.
- Luther Protective Ass'n.**
President, W. B. Pool; Secretary, Jas. M. Verity.
- Lyons Business Men's Ass'n.**
President, A. K. Roof; Secretary, D. A. Reynolds.
- Mancelona Business Men's Association.**
President, W. E. Watson; Secretary, C. L. Bailey.
- Manistique Business Men's Association.**
President, F. H. Thompson; Secretary, E. X. Orr.
- Manton's Business Men's Association.**
President, F. A. Johnson; Secretary, R. Fuller.
- Muir Business Men's Association.**
President, L. Town; Secretary, Elmer Ely.
- Grocers' Ass'n of the City of Muskegon.**
President, H. B. Fargo; Secretary, Wm. Peor.
- Merchant's Union of Nashville.**
President, Herbert M. Lee; Secretary, Walter Webster.
- Ocean Business Men's Ass'n.**
President, W. E. Thorpe; Secretary, E. S. Houghtaling.
- Ovid Business Men's Ass'n.**
President, C. H. Hunter; Secretary, Lester Cooley.
- Owosso Business Men's Association.**
President, Jas. O'Brien; Sec'y, S. Lamfrom.
- Petoskey Business Men's Association.**
President, Jas. Buckley; Secretary, A. C. Bowman.
- Plainwell Business Men's Association.**
President, M. Bailey; Secretary, J. A. Sidle.
- Reed City Business Men's Association.**
President, C. J. Fleischauer; Secretary, H. W. Hawkins.
- Rockford Business Men's Association.**
President, Geo. A. Sage; Secretary, J. M. Spore.
- St. Charles Business Men's Association.**
President, B. J. Downing; Secretary, E. E. Burdick.
- St. Johns Merchants' Protective Association.**
President, H. L. Kendrick; Secretary, C. M. Merrill.
- Business Men's Protective Ass'n of Saranac.**
President, Geo. A. Potts; Secretary, P. T. Williams.
- South Boardman Business Men's Ass'n.**
President, H. E. Hogan; Secretary, S. E. Niehardt.
- So. Arm and E. Jordan Business Men's Ass'n.**
President, D. C. Loveday; Secretary, C. W. Sutton.
- Sherman Business Men's Association.**
President, H. B. Sturtevant; Secretary, W. G. Shane.
- Sparta Business Men's Association.**
President, J. E. Harrison; Secretary, M. B. Nash.
- Sturgis Business Men's Association.**
President, Henry S. Church; Secretary, Wm. Jern.
- Traverse City Business Men's Association.**
President, Geo. E. Steele; Secretary, C. T. Lockwood.
- Tustin Business Men's Association.**
President, G. A. Estes; Secretary, Geo. W. Bevins.
- Vermontville Business Men's Association.**
President, W. H. Benedict; Secretary, W. E. Holt.
- Wayland Business Men's Association.**
President, E. W. Pickett; Secretary, H. J. Turner.
- White Lake Business Men's Ass'n.**
President, A. T. Linderman, Whitehall; Secretary, W. B. Nicholson, Whitehall.
- Woodland Business Men's Association.**
President, John Veite; Secretary, J. N. Harter.
- Grand Rapids Butchers' Union.**
President, John Katz; Secretary, Chas. Veite.

MANTON.

If Thou Seeketh a Beautiful Home Be-hold it Here.

We have oft referred to the many advantages offered to capital and labor in this vicinity, but again let us call attention briefly to the things we enjoy and are willing to share with others, in fact, we invite, cordially, all to come. We claim that Manton and vicinity offer inducements for a greater variety of investments than any other locality outside of Northern Michigan, and is second to none in this part of the State. We claim also

Productive soil.
No better markets.
A healthy climate.
Good shipping facilities.
Schools that are the best.
Building materials, cheap.
The purest and best water.
Religious and secret societies.
Plenty of work and good wages.
Business and resident lots, cheap.
An intelligent and progressive people.
Fine trout brooks with an abundance of fish.
Deer, partridges and other game in good variety.
Land in any quantities at reasonable figures and on easy terms.
Birds-eye and curly maple, basswood, elm, pine, and nearly every variety of hardwood timber used by manufacturers.
Any information not mentioned above may be ascertained by writing, or calling upon,
R. FULLER,
Secretary Manton Business Men's Association.

Hartford in Line on Organization.

The business men of Hartford celebrated Washington's Birthday by forming one of the most promising and, comparatively speaking, strongest organizations in the State. The editor of THE TRADESMAN acted as master of ceremonies. At the conclusion of his explanation of the aims and objects of organized effort, I. B. Barnes moved that the formation of an association be immediately proceeded with, which was adopted, when the following gentlemen handed in their names for charter membership: J. Oppenheim, M. C. Conklin, V. E. Manley, F. Ingraham, A. McIntosh, I. B. Barnes, Butler & Roberts, L. P. Huse, L. R. Hinsdill, G. T. Chamberlain, Fred. F. Allen, C. E. Osborn, John Gross, Geo. Wilkenson, Chas. Northrup.

The constitution and by-laws printed in THE TRADESMAN last week were adopted for the government of the Association.

Election of officers resulted as follows:
President—V. E. Manley.
Vice-President—Geo. T. Chamberlain.
Secretary—L. B. Barnes.
Treasurer—A. Oppenheim.
Executive Committee—President, Secretary, Treasurer, C. E. Osborn and L. R. Hinsdill.

The election of the Business Committee was deferred until the next meeting.

The Blue Letter and other blanks recommended by THE TRADESMAN were adopted for the use of the collection department, and the Executive Committee was instructed to procure the printing of the same.

The editor of the Day Spring was requested to print the constitution and by-laws in full in the next issue of his paper, after which the meeting adjourned.

In company with the officers of the Association the editor of THE TRADESMAN called, the day following, on every business man who was not present at the meeting, which resulted in the securing of the following members: W. A. Engle, W. D. Codman, Chas. Mortimer, Ed. Finley, Bennett & Palmer, H. P. Phelps, H. D. Forsyth, H. L. Gleason, E. Hemingway, Oatcock & Thompson, S. F. Warren, J. S. Heald, Geo. W. Merriman.

This gives the Association a total membership of 28, which includes every business man in the place. Look out for good results from Hartford!

Organization of the Sherman Business Men's Association.

TRAVERSE CITY, Feb. 17, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—I have just returned from Sherman, where I assisted, last evening, in the organization of an Association. While small in numbers, it is destined to do good work in the future. The meeting was called to order by J. H. Wheeler, temporary chairman, who called upon me to state the objects of the local work. After hastily reviewing the work done by similar bodies, fully explaining our aims and purposes, hinting of possibilities that lay before the business men of Sherman through their combined action, H. B. Sturtevant arose and, after expressing himself decidedly in favor of such an organization, citing cases where reforms were needed, moved that an Association be formed at once. The constitution was adopted as read, and the membership made upon the individual basis. The election resulted in the following named officers:

President—H. B. Sturtevant.
Vice-President—B. H. Rose.
Secretary—W. G. Shane.
Treasurer—F. D. Hopkins.
Executive Committee—President, Secretary, Treasurer, E. B. Stanley and W. J. Austin.

The regular blanks of the Association were adopted, a vote of thanks was tendered me and the meeting adjourned. The Association is well officered and will do good work.

The firm of Gilbert, Hopkins & Co. has inaugurated the cash system in its business and has no desire to return to the old credit system.

The merchants of Sherman have very large, well-kept stocks, and are alive to their best interests. The railroad interests are uppermost there, as in all Northern Michigan towns. The C. & W. M. may well seek an outlet through that section. The magnificent hardwood forests, the fertility of soil, the improved farms that lie in the vicinity of Sherman, rank above anything I have seen.

On my way out I called upon THE TRADESMAN's old friend, W. H. H. Brownson, and he accompanied me to Sherman. He is a strong advocate of this work, and a member of the Traverse City organization. His is a royal good place to stop at. Never pass his house; a warm welcome will await you. Yours truly,
FRANK HAMILTON.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

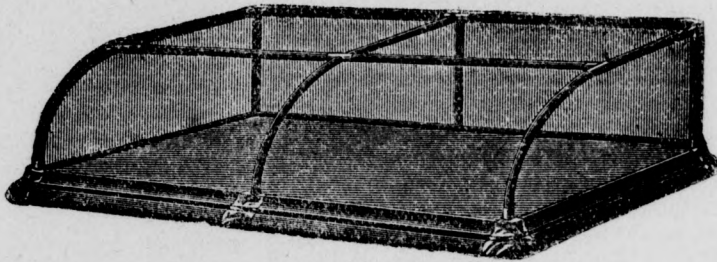
SAFES

Combination and Time Locks,

11 Ionia Street, Grand Rapids, Mich.



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If so, send for Catalogue and Price-List to

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RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, Grand Rapids, Mich.

OIL & GASOLINE CANS,

With Wood Jacket,
LATEST IMPROVEMENTS FOR 1887.

THE
PINAFORE

3, 5 and 10
Gal. Size.



THE
PINAFORE

WITH or WITHOUT
JACKET.

H. LEONARD & SONS,
GRAND RAPIDS, MICH.

Manufactured by the Adams & Westlake Mfg. Co., Chicago.

EVERYTHING THAT IS
NEW IN
SEEDS
is offered and
CATALOGUE No. 425, which this year we send out in an illuminated cover. The Catalogue is replete with new engravings of the choicest flowers and vegetables, many of which can only be obtained from us; and contains, besides, 2 beautiful colored plates, and very full instructions on all garden work. Altogether it is the best ever offered by us, and, we believe, is the most complete publication of its kind ever issued. Mailed on receipt of 10 cents (in stamps), which may be deducted from first order. Please be sure to order Catalogue by the number.
PETER HENDERSON & CO. 35 & 37 Cortlandt St., NEW YORK.

PRESENTS WITH BAKING POWDERS

Order a Case.

White Star Baking Powder.

Pound cans, 2 doz. in case for \$9. A large piece Decorated China given with each can

Family Baking Powder.

Pound cans, 2 doz. in case for \$8. Given with each can, a large Hob Nail Oblong Berry Dish, assorted colors.

Silver Spoon Baking Powder.

10 oz. cans, tall, 3 doz. in case for \$7.75. With each can, choice of a quart Pitcher, 8 inch Nappy, 7 in. Comport. All Mikado Pattern, Crystal Glass.

Arctic Manufacturing Co., Grand Rapids.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.
Niagara Starch Co.'s Celebrated Starch.
"Jolly Tar" Celebrated Plug Tobacco,
dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis.

"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,
Grand Rapids, Mich.

SPRING & COMPANY.

JOBBERS IN

DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

BARLOW BROS.
GRAND RAPIDS
MICHIGAN
STATE AGENTS
FOR THE
PAT. FLAT OPENING BLANK BOOK
STRONGEST BLANK BOOK EVER MADE
SEND FOR CIRCULAR

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

SNOW-SHOVELS,

SLEDS,

FIRE-KINDLERS,

FOR SALE BY

CURTISS & DUNTON.

The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

MEANING OF PHRASE "CONTAINED IN."

A policy of insurance against fire and lightning of horses "contained in" a certain barn of the insured was held to cover the loss of one of the horses struck by lightning while in a pasture on the same farm. So held by the Pennsylvania Supreme Court.

CONTRACT OF LEASE—MEANING OF "PLANT."

The goods in a promiscuous country store cannot properly be denominated either fixtures or tools essential to the conduct of the business of a mill to saw and plane lumber, and are not covered by the word "plant" in a contract of lease, according to the decision of the Supreme Court of Georgia.

MISDESCRIPTION OF PROPERTY.

Where a misdescription of property was written in an application for insurance by an agent of the insurance company without the knowledge or consent of the insured, the Supreme Court of Indiana held, in an action on the policy after loss, that the company was estopped from setting up such misdescription as a defense to the action.

DISCHARGE IN BANKRUPTCY—SUBSEQUENT PROMISE.

In the case of *Hobaugh vs. Murphy*, the Supreme Court of Pennsylvania recently held that a promise in these words: "I will pay you every cent I owe you," or "I owe you the note and will pay you every cent of it," where no note was exhibited or otherwise specially referred to, nor amount, nor date, nor circumstances of identification given, was insufficient to remove the bar of a discharge in bankruptcy, although the evidence showed that there was then no indebtedness between the parties except the note in suit.

LIBEL—DISCHARGE OF CONDUCTOR.

A conductor upon a railroad was discharged by the superintendent, who put up in a waiting-room at the depot a notice stating that the conductor (naming him) had been discharged "for failing to ring up all fares collected." The conductor brought suit against the company for libel and got a verdict. The Supreme Court of Pennsylvania reversed this judgment, saying that the words were of a very technical character and that, without explanation, they were unintelligible. The failing to ring up the fares, the court said, might have resulted from accident, negligence, physical inability, or other causes, and did not necessarily imply fraudulent motive.

BANK—DEPOSIT—LIABILITY.

A person deposited money in a city bank to the credit of his country bank for his use, this course being adopted as a means for the transmission of the funds to the depositor's place of business. The city bank transferred the funds to another city bank, which was the correspondent of the country bank, without any notice that the country bank was a trustee for another. The funds were placed to the credit of the country bank, and on its failure they were applied on its indebtedness to its correspondent bank. The Supreme Court of Illinois held that there was no privity of contract between the depositor and the second city bank, and that he could not maintain an action against that bank, but had his action against the first-named bank.

Overcrowding in the Retail Business.

An investigation made under the direction of the American Economic Association has resulted in the obtaining of some facts as to the general condition of retail business in several states, but more especially Kansas. Replies received to inquiries made by the committee, chiefly from retail dealers, disclose their view of the present status of their trade, and on the whole cannot be said to be very encouraging. The result of the inquiry seems to show that retail trade is overcrowded. This is more especially the case in cities the territory tributary to which is limited, and in which the chief custom comes from the city itself. In cities where a considerable section outside of the city can be depended upon for custom the situation is much better and complaint is less frequent. Out of 58 replies to a question as to whether business was good or not, 44 answered in the negative and only 14 in the affirmative. The grocery trade appears to have complained very generally, as 80 per cent. of them report trade bad. The fact is also brought out that while the population in certain towns and cities had increased 20 per cent. in five years, the number of retailers doing business had increased 90 per cent. The *Kansas City Times*, from which the above facts are taken, in commenting upon them, charges the trouble to be being "no money in agriculture." This and the taxation to which the farming class is subjected, it is added, are directly responsible for the present inactivity.

Mr. Hodgson, the Liverpool cheese broker, makes the total shortage of cheese for the year ending May 1 next, 550,000 boxes. If this estimate be correct, there must be a slow but continuous advance in prices. The Liverpool cable report has recently advanced to sixty-four shillings, showing a firmness in prices in England. There is little doubt that the market will soon reach fourteen cents here.

An Incident of the Snow Blockade.

During the recent ice blockade on the Traverse City branch of the G. R. & I. Railway, livery men and a rich harvest carrying traveling men from Walton to Traverse City. Sunday morning one of Morgan's teams drove up to McCally's, at Kingsley, and deposited nine traveling men, who, in several different languages, demanded breakfast before proceeding further. Landreth, the seed man, and Ferry's distributing agent (he of the lavender coat and endless stories), were there; also O. S. & Co.'s own and only Schweikart was there, selling T. T. T. pork (and his customers). In charge of the driver, who was a deputy sheriff, was a young man on his way from Walton to the insane asylum. He was very quiet and was allowed complete liberty. While the party were in at breakfast a farmer approached Brewster and asked who the party were. Brewster replied, without hesitation, "Nine traveling men and one crazy man, on his way to the asylum." Upon being assured that such was the case, he replied: "Well, I've had that ere thing told me afore, and I've been watching them critters for the last half hour, and I'll be d—d if I can pick out the crazy cuss!" C. E. BREWSTER.

Muir Joins the State Body.

Muir, Feb. 23, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—Herewith I hand you the names of our members and one dollar per capita dues to the State association. I also send you our first Dead-beat list. Our membership is small, but "Strength, Unity and Activity" is our motto, and by the number of delinquents sent, you may know that we have been active. Every member expresses the highest satisfaction with the results already attained.

Simon Town has been elected delegate to the March meeting of the M. B. M. A., and Geo. Pringle alternate.

The Muir and Lyons associations both strongly advocate leaving entirely alone all gift and prize schemes in the future.

Yours truly,

L. A. ELY, Sec'y.

Reed City to be Represented.

Reed City, Feb. 23, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—The official notice of the convention of the Michigan Business Men's Association was read at our meeting last evening, and it was decided to send one delegate to represent this Association in the State convention. Please send us reduced rate certificate.

Our organization is prospering and we have already seen very good results from it. Respectfully yours,

H. W. HAWKINS, Sec'y.

Satisfactory Results in the Oceana Association.

Hart, Feb. 23, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—Our Association is prospering and accomplishing quite satisfactory objects.

I send you with this our second delinquent list, which is, probably, our largest one.

Sleighting is splendid and trade is good.

Yours truly,

E. S. HOUGHTALING, Sec'y.

TIME TABLES.

Chicago & West Michigan.

Leaves.	Arrives.
Mail Express..... 9:10 a.m.	5:55 p.m.
Day Express..... 12:30 p.m.	8:45 p.m.
Night Express..... 11:00 p.m.	5:45 a.m.
Muskegon Express..... 5:00 p.m.	11:00 a.m.
*Daily. *Holidays except Sunday.	
Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m. and through coach on 9 a.m. and 11 p.m. trains.	

Newaygo Division.

Leaves.	Arrives.
Express..... 8:45 p.m.	4:50 p.m.
Express..... 8:00 a.m.	10:30 a.m.
All trains arrive and depart from Union Depot. The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.	
W. A. GAVETT, Gen'l Pass. Agent.	
J. B. MULLIKEN, General Manager.	

Grand Rapids & Indiana.

Leaves.	Arrives.
Traverse City Express..... 9:30 a.m.	7:50 a.m.
Traverse City and Mackinaw Ex..... 11:30 a.m.	11:30 a.m.
Cincinnati Express..... 7:30 p.m.	5:05 p.m.
Potosky and Mackinaw Express..... 5:40 p.m.	5:05 p.m.
Saginaw Express..... 11:35 a.m.	7:20 a.m.
Saginaw Express..... 10:30 a.m.	4:10 p.m.
Saginaw express runs through solid.	
7 a.m. train has chair car for Traverse City. 11:30 a.m. train has chair car for Potosky and Mackinaw City. 5:05 p.m. train has sleeping and chair cars for Potosky and Mackinaw.	

GOING SOUTH.

Leaves.	Arrives.
Cincinnati Express..... 10:30 a.m.	7:15 a.m.
Fort Wayne Express..... 1:40 p.m.	11:45 a.m.
Traverse City and Mackinaw Ex..... 11:30 p.m.	5:00 p.m.
7:15 a.m. train has parlor chair car for Cincinnati. 5:00 p.m. train has Woodruff sleeper for Cincinnati.	
Muskegon, Grand Rapids & Indiana.	
Leaves..... 7:35 a.m.	Arrives..... 9:15 a.m.
1:00 p.m.	1:00 p.m.
5:20 p.m.	7:10 p.m.
Leaving time at Detroit street depot 7 minutes later.	
C. L. LOCKWOOD, Gen'l Pass. Agent.	

Lake Shore & Michigan Southern.

Leaves.	Arrives.
Ex. & Mail, N. Y. Mail..... 4:45 a.m.	N. Y. Mail, N. Y. Ex. 6:10 p.m.
5:55 p.m.	9:02 a.m.
7:35 p.m.	10:05 a.m.
8:30 p.m.	11:35 a.m.
2:30 a.m.	5:05 p.m.
3:30 a.m.	6:40 p.m.
2:30 p.m.	3:30 a.m.
5:40 a.m.	6:30 p.m.
11:30 p.m.	11:30 p.m.
Local freight leaves Grand Rapids at 1 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.	
J. W. McKINNEY, General Agent.	

Detroit, Grand Haven & Milwaukee.

Leaves.	Arrives.
Steamboat Express..... 6:35 a.m.	6:35 a.m.
Through Mail..... 10:40 a.m.	10:40 a.m.
Evening Express..... 3:15 p.m.	3:15 p.m.
United Express..... 9:30 p.m.	11:00 a.m.
Mixed, with coach..... 1:05 p.m.	1:10 p.m.
Morning Express..... 5:00 p.m.	5:05 p.m.
Steamboat Express..... 10:40 p.m.	7:45 a.m.
Mixed..... 5:10 a.m.	5:35 a.m.
Night Express..... 10:40 p.m.	10:40 p.m.
*Daily. Sundays excepted. *Daily.	
Passengers taking the 6:35 a.m. Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:30 a.m. in the following morning. The Night Express has a through Wagner car and local sleeping car from Detroit to Grand Rapids.	
D. POTTER, City Passenger Agent.	
Geo. B. REEVE, Traffic Manager Chicago.	

Michigan Central.

Leaves.	Arrives.
Detroit Express..... 6:15 a.m.	6:15 a.m.
Day Express..... 1:10 p.m.	1:10 p.m.
Atlantic Express..... 10:10 p.m.	10:10 p.m.
Mixed..... 6:50 a.m.	6:50 a.m.

*Pacific Express..... 6:00 a.m.
*Mail..... 3:00 p.m.
Grand Rapids Express..... 10:15 p.m.
Mixed..... 3:15 p.m.
*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. & R. (Canada Southern).

D. W. JOHNSON, Mich. Pass. Agt., Grand Rapids.
O. W. RUGGLES, Gen'l Pass. and Ticket Agt., Chicago.

Detroit, Mackinaw & Marquette.

Leaves.	Arrives.
Going West..... 7:00 a.m.	St. Ignace..... 8:30 p.m.
12:30 p.m.	Seney..... 5:15 p.m.
5:30 p.m.	12:40 p.m.
12:30 p.m.	Marquette..... 7:00 a.m.
1:40 p.m.	Negaunee..... 1:25 p.m.
1:55 p.m.	Iskoping..... 12:58 p.m.
5:30 p.m.	Houghton..... 9:20 a.m.
5:50 p.m.	Hancock..... 9:01 a.m.
6:35 p.m.	Calumet..... 8:15 a.m.
Mixed train leaves St. Ignace at 7 a.m., arrives Marquette 5:30 p.m.	
Gen. Pass. and Ticket Agent, Marquette.	

C., B., B. & CO.

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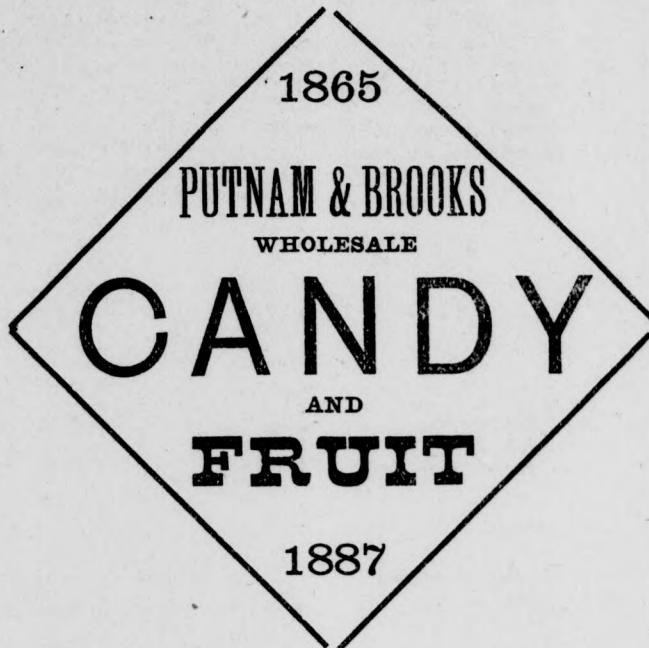
Cor. Ionia and Louis Sts., Grand Rapids.

ORANGES

LEMONS

FIGS.

NUTS.



PEA NUTS

OYSTERS

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Peerless Carpet Warps and Geese Feathers A Specialty.
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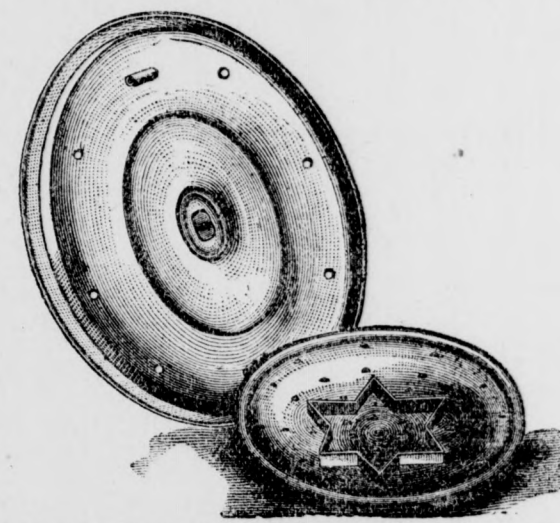
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3 Canal Street, Basement, Grand Rapids, Mich.

Drugs & Medicines

State Board of Pharmacy.

One Year—Jacob Jesson, Muskegon.
Two Years—James Vernon, Detroit.
Three Years—Ottmar Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley E. Howell, Owasco.
Six Years—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Vernon.
Next Meeting—At Grand Rapids, March 1 and 2.

Michigan State Pharmaceutical Ass'n.

President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Ingalls, Detroit.
Secretary—S. E. Parkhill, Owasco.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouther, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stettin.
Vice-President—H. E. Locher.
Secretary—Frank H. Esch.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, John E. Peck, M. B. Kinn, Wm. H. VanLeusen and O. H. Richmond.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo. Kinnik and W. H. Tibbo.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.
Regular Meetings—First Thursday evening in each month.
Annual Meeting—First Thursday evening in November.
Next Meeting—First Wednesday evening, March 2, at THE TRADESMAN office.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

President—A. F. Parker.
First Vice-President—Frank Ingalls.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—J. W. Allen.
Assistant Secretary and Treasurer—H. McJannet.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Saginaw County Pharmaceutical Society.

President, Jay Smith; Secretary, D. E. Frail.

Jackson County Pharmaceutical Ass'n.

President, R. F. Latimer; Secretary, F. A. King.

Clinton County Druggists' Association.

President, A. O. Hunt; Secretary, A. S. Wallace.

Mecosta County Pharmaceutical Society.

President, C. H. Wagoner; Secretary, A. H. Webber.

Mason County Pharmaceutical Society.

President, F. N. Latimer; Secretary, Wm. Heysett.

Oceana County Pharmaceutical Society.

President, F. W. Fincher; Secretary, Frank Cady.

Monroe County Pharmaceutical Society.

President, F. W. Fincher; Secretary, Frank Cady.

Shiawassee County Pharmaceutical Society.

President, F. W. Fincher; Secretary, Frank Cady.

Muskegon Drug Clerks' Association.

President, I. C. Terry; Secretary, Geo. L. LeFevre.

Local Organization with a Vengeance.

Among the druggists designated by President Wurzburg to work up local organization was Henry Kephart, the Berrien Springs druggist. Mr. Kephart appears to have gone at the subject in a systematic manner, as the following address to the druggists of Berrien county would seem to indicate:

BERRIEN SPRINGS, Feb. 1, 1887.

DEAR SIR—The President of the Michigan State Pharmaceutical Association has appointed me a committee of one to work up the subject of local organization in this county.

The benefits of local organizations are admirably shown in the various local societies organized in Michigan during the past three years, and while concerted action among druggists is a direct benefit to the trade interested, it is also a strong support to the State Association.

Shall we organize? I want to get the views of every druggist in the county on the subject, and if a majority are in favor of it we will call a meeting at once. Hoping to hear from you, I am

Respectfully yours,

HENRY KEPHART.

THE TRADESMAN is not able to state authoritatively that the above appeal was received with open arms, but the subjoined call is pretty good evidence to that effect:

BERRIEN SPRINGS, Feb. 25, 1887.

DEAR SIR—Many of the druggists of Berrien county are anxious to meet and organize a society which shall be permanent, such as may have the effect to promote our professional and business interests, to increase our pharmaceutical knowledge, and in many ways advance our interests. As an organized body we can do much toward the attainment of such needed laws as will protect us from much ignorance and some knavery, and suppress and punish unqualified or rascally persons who are preying upon the public. That occasional meetings, at which a free interchange of opinions may be had, will develop a higher degree of knowledge of our art is certain; that such gatherings may be made enjoyable is not less so; that such an organization will be an aid to the State Association and to the druggists of this county, as represented, needs no proof.

I, therefore, at the request of many of our most honored brethren, invite you to meet at the Y. M. C. A. rooms in Niles, on Wednesday, March 2, at 11 o'clock, a. m., sharp, to effect such an organization as has already been created and proved of value in other counties, and I urge each of you to be present or send a representative from your establishment. Respectfully,

HENRY KEPHART.

The Drug Market.

Articles in the drug line are steady in price and the late advances are nearly all sustained. The volume of trade is very large for this season of the year and an active demand makes prices firm. Quinine is a little weak at present, but the reaction is believed to be only temporary. Opium is firm and has advanced 15 cents since our last issue. Late advices from Smyrna confirm the reports of damage to winter sowings and another advance is probable. The present London price would make it cost about \$4 to import. Morphine is very firm and is likely to be further advanced. Insect powder is still hardening in price and we mark up our quotations 3 cents per pound. Carbolic acid is steady. There is a large demand at full prices. Cuttle bone is weak and lower. Arnica flowers are very firm.

Secretary Jesson in Town.

Jacob Jesson, Secretary of the State Board of Pharmacy, called at THE TRADESMAN office Monday, and stated that the attendance at the present examination session of the Board promised to be larger than ever before, eighty applications having already been made to him.

"K Muir" or "K Miru" and Its Significance.

GRAND RAPIDS, Feb. 22, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—I noticed a prescription in THE TRADESMAN this week which contains an article called K Muir or K Miru. I had a wrestle with that same thing, or at least something very near like it, nearly fifteen years ago.

An old man presented it and he called that item "K Mera" and said it was deep in color and good for diarrhoea.

I happened to think of Tinct. Rhatany and handed him the bottle.

"That's the checker," said the old man, so I put it in. I have always had an idea that the "K Muir" in question was a corruption of "Krameria" but, of course, I do not know for certain.

O. H. RICHMOND.

WANTS SOMETHING EASY.

ELMIRA, Feb. 23, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—"K Muir"—K. Cl.—Kaliu Muriate—Potassium Chloride. Ask me something easy.

Yours,

N. B. BLAKESLEE.

ANOTHER TRANSLATION.

GRAND RAPIDS, Feb. 28, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—"K Muir" evidently means Chloride of Potassium. Such could be the derivation of the term and that ingredient is plainly needed to render the prescription effective for the purpose intended.

Yours,

WILL J. PAGE.

Muskegon Drug Clerk's Association.

MUSKEGON, Feb. 24, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—The regular meeting of the Muskegon Drug Clerk's Association was held last evening. President I. C. Terry being absent, D. A. Shoemaker was appointed chairman *pro tem*. C. S. Koon was admitted as a member of the Association. Jesse Hoyt read a paper on "Carbolic Acid." The remainder of the evening was passed in criticism and social talking. Some of the members brought up prescriptions and counter orders for explanation.

Our next meeting will be held on Wednesday, March 9.

Yours truly,

Geo. L. LEFEVRE, Sec'y.

To Repeal the Pharmacy Law.

Representative Cameron introduced a bill in the House on February 23, providing for the repeal of Act No. 134 of the Session Laws of 1885, otherwise known as the Pharmacy Law. The bill was read a first and second time by its title, and pending its reference to a committee, was laid on the table.

Peculiar Druggists' Orders.

A Cambridgeport druggist has made a practice for some years of saving in a scrap book some of the most peculiar orders he receives. "We are asked for some rather strange things," he said to the writer, "but we can generally guess what is wanted. Many people expect a druggist to prescribe for their ailments, as it saves physicians' charges, and the diagnoses of complaints which come to us are amusing. Look at these: 'Send me some of the essence you put people to sleep with when you cut their fingers off.' That evidently means ether. 'I want something to take tobacco out of my mouth.' Of course the scent of the tobacco was the thing objected to. 'Send me a baby's top to a nursing bottle.' An ounce of the smelling stuff that goes through your brain," describes very well the effect of inhaling ammonia. 'Something for a sore baby's eye,' is not easy to mistake, though stated very oddly. Here is a startling order for 'enough epinec to throw up a girl four years old.' I cannot help sympathizing with this person, who asks for 'enough assinec to take the twist out of a dose of senna.' Here is a graphic description of a certain ailment, in request for a 'plaster for a man kilt with stitches.' Perhaps the man who wrote this order for 'something for a caustic woman' builded better than he knew. Here is an order for a 'heavy pain in the bones that is coming out through his eyes.' 'The person who wrote for 'something to take a man's breath away' did not intend murder or suicide, but merely wished for cardamon seed or something of that nature. I sent a liniment to this lady, who asks for 'something to rub my old man with.' Not a bad description of a poultice, is the order for 'enough flax-seed to make a pudding for a sore toe.' This child, who had 'an impression on his heart, and a cough that is choking him in the neck,' ought to have been taken to the doctor, as well as this other one, who, his mother wrote, was 'heaving up and down and every way.' Here is a request for 'something to knock a cold out of an old woman.' The next one seems to be in hard condition. She desires 'something for a woman who has a bad cough and cannot cough.' No druggist would hesitate for a minute to fill this order: 'Something, I forget the name, but it is a cure.' 'Our own preparation' will just fill the bill in such a case. But what should we send for 'a swelled woman's foot,' 'a man with a dry spit on him' and 'a woman whose appetite is loose on her.'"

"We got used to phonetic spelling," pursued the druggist, "and are very seldom unable to arrive at a fair conclusion of what is wanted, even by the blindest writers. Here are orders for penny garlick, parry garie and paddy garick, which procured parogie in each case. These orders for barneget, vergmount and bugmint, were filled with bergamot; these requests for comeareback, gum mare back, garmariback, comeareback and ramback called for gum arabic; these asking for camfier and campfier meant camphor; worm me fuge and barumafug meant vermituge, of course; and where our customers have called for epicot, metie, epieack, apricot and epicat we have delivered

ed ipeacatanha; the persons who wrote for honey quintom, blew oint, Annie Quintom and Anne Grintom gotginguentum, otherwise blue ointment; orders for lodhom, lad num and lord worm we filled with laudanum; for balm of city we sent spermaceti; those who wanted high stirrups got hive syrup; the fellow who wrote for paint killer received paintkiller; I knew that Bubbien whiskey meant Bourbon whiskey, that a root meant arrow root, and that bitter Alice meant bitter aloes. I sent Arabian balsam instead of raving balsam to this man, corrosive sublimate instead of a gross of supplements to that one, and cherry pectoral instead of cherry pickrel to this other. I substituted syrup of squills in these orders for sharp squill and sirrip of swill; sent Ayer's pills to this man who asks for Ear pill; Epsom salts to the one who wrote for lapson salt, and some cubes instead of cupids to the other. Not having any glory fan on hand, I took the liberty of filling this order with chloroform; and being out of flack ceed and flacks seed, I sent flaxseed in that one.

"When I got these orders for ox sled acid and horrid lime, I sent oxalic acid and chloride of lime. This man asks for Mc Cordon seed; this one for carman seed and this one for colored man seeds, but I gave cardamon seeds to each. Many orders come in where one syllable is mistaken for a conjunction, as churupp and quill for syrup of squills; check and berry for checkerberry; gold and thread for golden thread; spit and turketline, for spirits of turpentine; balm and gilead for balm of Gilead; hope and didlock, for opodeldock. People who wish for borax write for boracks, bowru, bow rax and bow wax. We get orders for Arnold's 'blossom' instead of balsam; Hall's hair 'manure' instead of renewer; and Burnett's 'cocarine' instead of cocoeine. Customers who want lovenge write for love itch. Those who desire liquorice write for luck-rich, logrich and stickrich. Here is a woman who wants five cents worth of cologne to smell a trunk. Another asks for a mixture which shall be two-thirds alcohol and two-thirds castor-oil. This one wants something to make catnip tea from, and the other asks for ten cents' worth of Mary attic acid.

Formulas of Several Patent Medicines.

HAMLIN'S WIZARD OIL.

R Alcohol..... 1 pint
Gum camphor..... 1 ounce
Oil sassafras..... 1/2 ounce
Tinct. opium..... 1 ounce
Tinct. capsicum..... 1/2 ounce
Aqua ammonia..... 1/2 ounce
Chloroform..... 1/2 ounce

KENNEDY'S MEDICAL DISCOVERY.

R Sneeze wort..... 1 ounce
Bitter root..... 4 drachms
Mix and add
Boiling water..... 8 fl. ounces
Proof spirits..... 10 fl. ounces
Lecithine root..... 4 drachms

Macerate for 48 hours, then add

White sugar..... 4 ounces
Tinct. wintergreen..... 1 ounce
DR. PIERCE'S GOLDEN MEDICAL DISCOVERY.

R Fl. ext. cinchona..... 16 ounces
Fl. ext. columbo..... 4 ounces
Fl. ext. licorice..... 4 ounces
Fl. ext. guaiac..... 8 ounces
Tinct. opium..... 1 ounce
Podophyllin..... 130 grains
Glycerine..... 6 fl. pts

Alcohol sufficient to dissolve the podophyllin.

Dissolve the podophyllin in the alcohol; add the rest of the ingredients.

DR. PIERCE'S FAVORITE PRESCRIPTION.

R Savin..... 10 grains
Acarie..... 5 grains
Cinnamon..... 5 grains
Peruvian bark..... 10 grains

Make a decoction of 220 grains, and add

Gum arabic..... 10 grains
Sugar..... 5 grains
Tinct. digitalis..... 2 grains
Tinct. opium..... 2 grains
Oil anise..... 8 drops

The gum, sugar and oil to be dissolved in 45 grains of alcohol. One gram equals 15 1/2 grains.

ATHLOPHORUS.

R Sulphate of morphia..... 2 grains
Fl. ext. colchicum seed..... 1 fl. drachm
Fl. ext. guaiac resin, of each..... 1 fl. drachm
Potassium acetate..... 60 grains
Potassium salicylate, of each..... 60 grains
Diluted alcohol..... 1/2 fl. ounce
Syrup of squill, sufficient quantity to make..... 6 fl. ounces

Mix by applying gentle heat. The syrup of squill should be prepared by digesting over night 180 grains of squill root in hot water sufficient to make an infusion, when strained, of three fluid ounces. In this is dissolved eight ounces troy of sweet glucose by gentle heat.

Michigan Drug Exchange.

Mills & Goodman, Props.

375 South Union St., Grand Rapids, Mich.

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Extra Ye do do..... 35
Grass do do..... 35
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MISCELLANEOUS.

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Aether, Spts Nitros, 1 F..... 300 32
Alumen..... 2 1/2 @ 3 1/2
Alumen, ground, (po. 7)..... 300 4
Ammonia..... 550 60
Antimonii..... 400 15
Antimonii et Potass Tart..... 550 60
Argentii Nitras, 5..... 60 68
Arsenicum..... 500 7
Bain Gilead..... 380 40
Bismuth S. N..... 2 1/2 @ 2 20
Calcium Chlor, Is,

The Michigan Tradesman.

The Sawmill's Song.

J. Edgar Jones in Inter-Ocean.

With tireless voice and fiery breath—
Intoning labor's song—
I bare the hearts of forest pines:
My steel arms, swift and strong,
Move tireless blades which, to and fro,
Through fragrant timber come and go.

In constant streams the giant pines
Are clutched within my grasp;
My metal servants, swift and true,
Their mighty bodies clasp,
Then, held in iron paws, they feel
The thrusts of my swift, flashing steel.

Fast whirling, like revolving light,
The saw goes 'round and 'round,
And buzz like swarms of giant bees
Where wheels and shafts resound,
In chorus with the clash and clangs
Of modern toil's obedient "gangs."

All day, all night, the giants come
From forests far and near,
And march in files, brown, dark and dun—
Emerging clear and clear—
In ranks of purest white and gold,
Increased in worth a hundred fold.

High up aloft, in carven wreaths
My smoky banners fly;
While tongues of flame from lofty towers
Glow rody in the sky,
Or paint the clouds with crimson light,
Reflected by the waves at night.

The fragrant product of my toil—
My busy wheels and bands—
Is borne by white-winged ships and streams
To distant treeless lands,
To rise again in cottage homes,
Or lofty piles with stately domes.

And so, untiring, still I toil,
Converting into gold
The trees ordained to be my spoil
Through days and years untold;
Obeying still, as best I can,
The mandate of my master, man.

So shall resound through passing years
The tune of busy mills,
Their labor chorus echoed from
Pine-plumed, encircling hills;
Industrial anthems, grand and strong,
Led by the deep-lunged saw-mill's song.

Was It a Warning or a Dream.

DEAR OLD BOY: You must come up on the 4 o'clock train Saturday, and stay over until Monday. We have some old friends of yours at the house, but won't mention their names, as we think it will be a delightful surprise. As ever, yours, TRACY

When a man is between 21 and 25 he will go to many inconveniences to have a pleasant time, and this letter at once settled the question where I was to spend the coming Sunday.

Saturday afternoon found me, valise in hand, trudging to the depot, smiling as blandly on acquaintances as if my horse had won in the last race. Any one who has visited the Eastern States during the month of September can appreciate the exhilarating effect of the clear atmosphere, the bright coloring of the leaves and the beauty of the hills and dales, as the puffing engine whirled through, by and beyond, at a speed only excelled by the Flying Dutchman. The ride seemed only too short, when the brakeman, poking his head into the doorway, yelled out a name that, had we not been familiar with the locality, we would have thought it some place in Southern China. Then came the picking up of luggage, the pushing forward to the platform, the spring to the station steps, the warm grasp of the hand, and the welcome, "How are you, old boy?" and the echo, "How are you, Tracy?" making me feel I had left business and cares behind, and was willing to face the coming pleasures with the courage of a Trojan.

"Tracy, who is it you have at the house?"

"Never you mind, old fellow; you couldn't guess if you tried a year."

"If that is so, you'll excuse my guessing."

Then, shaking the lines over the horses, away we went, fairly skimming over the hard road, the bright bays shaking their heads, snorting and prancing as if they, too, felt the joy of the man who was let out of the bondage of a great city. The road from the lodge to the house was so embowered in shrubbery that no one could be seen until you dashed around the sharp turn and were directly upon them.

There were the jolliest of greetings, pleasant words and jests, when, suddenly obeying an impulse, I turned.

"My God! Is it you, Josie?"

She, as pale as myself, with eyes that seemed to grow luminous with excitement—"It is. And what are you doing here?"

Recovering myself, I said: "This seems a pretty hard question to ask a man who has accepted the invitation of mutual friends, and was looking forward to the happiest of times."

"Does it make you unhappy that I am here?"

"No, not that—only surprised. You know, Josie, when we were together last?"

All this was said so quickly that none of our friends had time to notice our white faces and startled manner. Placing her finger on her lip, I understood and said no more.

Three years before, the last time I had seen her, we were standing on the vine-covered veranda of her home, when, stepping forward, I slipped my arm around her, and, kissing her, said, "Good bye, Josie," and, with a merry laugh, sprang away with the activity of youth, so as to avoid a boxed ear; then I kissed my hand to her from the foot of the steps, while she stood above me, a beautiful picture, blushing rosy red, half vexed, but smiling her farewell.

By dinner-time I had recovered my self-possession, and gave the family all the gossip of the day; told them who were married, who had bolted, what was the latest craze, and a thousand and one things that are so appreciated at a country mansion during the summer time.

Dinner over, and excusing myself to the boys, I found Josie waiting for me in the library. Slipping her arm into mine, without a word, we wandered out into the beau-

tiful moonlight, to the foot of the garden, and entered the old summer-house, around which gurgled a rippling stream that made the still night full of its own music. Then, turning, I asked:

"Josie, why did you do it?"

The question was hardly out of my mouth before I regretted it, for, turning a look upon me full of anguish, and bursting into tears, she sobbed out:

"After you left that night, the person that father married, who had always been cruel and vindictive and shown her dislike for the children belonging to the first wife, spoke to me in such a coarse, vulgar way, that it roused all the vicious instincts of my nature, and our words were bitter and loud. She left me so broken down and miserably unhappy, that when John showed his sorrow for me, and tried to comfort me, and asked me to be his wife on that night, I said yes, thankful for any chance to get away, and, rushing to my room, I packed up my few jewels, took my bonnet and left the house, to be his wife. I should not have married him, for I do not love him, and I am so unhappy, I am so unhappy."

What man is there who would not let his heart go out in sympathy and consolation to such a beautiful, suffering woman beside him? Then, with the wisdom and affection which are only gotten of respect, I went over her married life step by step, advising care and devotion on her part, which would, after a short time make the husband happier and herself contented by reflection. For it is a truism, "The world is but a looking-glass." As we look at it, so it reflects us. From the association of the past we soon accepted the present, and re-entered the house, true friends of the future, she with new courage, and determination to meet with what was to be, and I with the sweet consciousness of having helped her.

A few days after my return home I was bothered and worried, and one evening, after retiring to bed at an unusually early hour, fell into an uneasy, fitful state, and was continually borne down with an impression of impending evil. At last, lost in utter oblivion, I seemed to be, although myself, still a spectator of what was occurring. It seemed to be a large room, sparsely furnished, into which two doorways led. While seated at my desk working, one of the doors opened, and Josie entered, all in tears and greatly distressed. Turning to her in my sympathy, I took her in my arms, and, putting her head on my shoulder, I talked to and supported her as I would a tired child. As she was regaining her composure, the other door stealthily opened, and a man I had never seen before glided in, his two eyes glittering like those of a fiend, and his face convulsed with passion. Although her back was toward him, she knew instinctively it was her husband. Clinging to me and screaming with terror, she begged me to help her, and "Do not let him kill me!" I was like a rock, rooted, and without ability to move or speak, but could see that he had in his hand an immense pair of shears, which were hidden from her sight. Obeying a movement of his hand to come to him, she walked backward, looking at me, her arms extended pleadingly for the help I could not give. Seizing her by the arm, he turned her around, and, opening and putting the shears to her neck, he pressed one of the blades in, then, closing the shears, cut her throat.

With a yell of horror I sprang from my bed and did not close my eyes again that night. The next morning, while standing in front of the office, and happening to glance up the street, I saw approaching the very man I had seen in my dream of the night before, and with him an intimate friend of mine. It was a trying moment: all my blood seemed to turn to ice, and instinctively I grasped a hatchet that was near to me, and then waited, without the movement of a muscle for their approach and what might come. When within speaking distance, my friend said, "I want you to know this gentleman; he is the husband of your old friend, Josie." Then, looking him straight in the eye, I held out my hand, which he grasped, and in doing so, said, "Let me thank you for your kindness and true friendship to her, your friend and my wife."

Can any one tell, was it a warning or a dream?

ROBT. M. FLOYD.

The Original Corset.

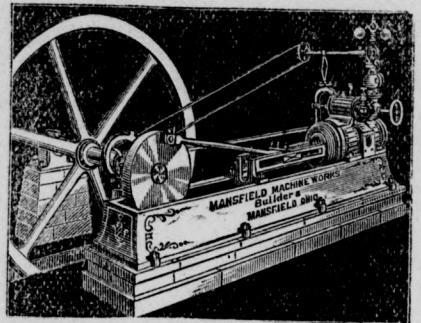
It is said that the corset was not unknown to Rome, but it is clear that the Greek and Roman women, as a whole, were quite convinced that the human form was itself beautiful, so they made no attempt to disfigure it by compression or addition. Young girls were simply dressed, chastely and yet elegantly, in the flowing stola, slightly open at the throat, and occasionally falling in two sets of folds. On the eve of marriage, they were clad in a white robe called the regilla. After that event, they wore the girdle, which the Roman matrons generally placed immediately below the bosom. Sometimes it was a band, and at other times a cord tied in a bow. Among the Greeks, the girdle was often placed lower down; occasionally the stola was bound about the bosom by a band, passing over the right shoulder and under the left breast. This gave the right arm liberty for action, and it was only for this object, or for quick motion, that the waist-cord ever seems to have been drawn very tight. So little did the Greek and Roman women think of the waist, that in great numbers of draped statues, their mantles are so arranged as to hide it altogether.

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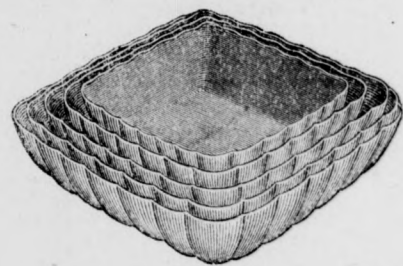


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24 sets Handled St. Dennis Teas.....	34	8 16
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4 " 8 " ".....	60	2 40
1 " 6 " Bakers.....	75	
1 " 7 " ".....	96	
1 " 8 " ".....	96	
1 " 9 " ".....	1 40	
1 " No. 24 Bowls.....	50	
1 " 30 " ".....	60	
1 " 24 " ".....	50	
1 " 9 Covered Chambers.....	4 00	
1 " 9 Open ".....	1 50	
1 " 6 in. Scalloped Nappies.....	60	
1 " 7 " ".....	75	
1 " 8 " ".....	1 00	
1 " 9 " ".....	1 40	
6 " 4 Fruit Sauces.....	23	1 38
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