

The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, WEDNESDAY, MARCH 9, 1887.

NO. 181.

STEAM LAUNDRY,

43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.
WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.
Orders by Mail and Express Promptly Attended to.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—
JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

BEANS WANTED.

Highest Market Price Paid
for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.

71 Canal Street,

GRAND RAPIDS, MICH.

ORGANIZATION OUTFITS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets, for member's use.
500 Copyrighted Record Blanks,
500 Association Notification Sheets, and
500 Envelopes.
Money can be sent by draft, post-office or express order.

Fuller & Stowe Company,
49 Lyon Street, - Grand Rapids, Mich.

MOSELEY BROS.

—WHOLESALE—
**SEEDS, FRUITS, OYSTERS,
And Produce.**
26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS

Use
Heckers' Standard Manufactures.

BELKNAP
Wagon and Sleigh Co.
MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.
Special attention given to Repairing, Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

M

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

U

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

Z

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

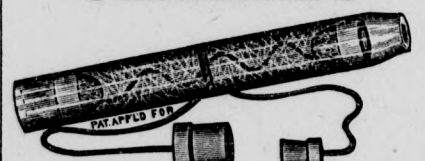
Z

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

Y

APPROVED BY PHYSICIANS.

Cushman's



MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhaler tube, in which the Pure Crystals of Menthol are held, thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For Circulars and Testimonials address H. D. Cushman, Three Rivers, Mich.
Trade supplied by
Hazzell & Perkins Drug Co., G'd Rapids,
And Wholesale Druggists of Detroit and Chicago.

For Prices and terms, address

WHIPS GRAHAM ROYS,
Grand Rapids, Mich.

LUDWIG WINTERNITZ,

STATE AGENT FOR

Fermentum!

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

CHARLES A. COYE,

Successor to

A. Coye & Son,

DEALER IN

AWNINGS AND TENTS

Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.

Flags & Banners made to order.
73 CANAL ST., - GRAND RAPIDS.

POTATOES.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker.

Earl Bros., Commission Merchants,

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK.

SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

We have just purchased a large invoice of

"PLANK ROAD PLUG"

Send us a Trial Order.

Spring Chicken, Moxie and Eclipse always in stock.

OLNEY, SHIELDS & Co.

GRAND RAPIDS, MICH.

MUSCATINE OATMEAL.

Best in the world. Made by new and improved process of kiln-drying and cutting. All grocers keep it. Put up in barrels, half barrels and cases.

MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half barrels and cases.

For Sale by all Michigan Jobbers.

SWEET 16

—SOAP—

The Best Laundry Soap on the Market.

TRY IT!

FOR SALE BY ALL FIRST-CLASS GROCERS.

MANUFACTURED BY

Oberne, Hosick & Co.

CHICAGO.

A. HUFFORD, General Agent,

Box 14. Grand Rapids.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,
166 South Water St., CHICAGO.

Reference

FELSENTHAL, GROSS & MILLER, Bankers.

HEMLOCK BARK!

WANTED.

The undersigned will pay the highest market price for **HEMLOCK BARK** loaded on board cars at any side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicited.

N. B. CLARK,

101 Ottawa St., Grand Rapids.

GERMAN L. Winternitz,

106 Kent St.

MUSTARD. Grand Rapids, Mich



EATON & LYON,

Importers,

Jobbers and

Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

BAXTER'S CELEBRATED

"LUCKY STAR" CIGAR.

Manufactured by

ROPER & BAXTER CIGAR CO.,

51 and 53 Wabash Ave., Chicago.

This famous brand is now handled by the leading

druggists and grocers of Michigan. In towns where

the cigar is not handled, I am prepared to give the

exclusive agency to good parties, druggists preferred.

J. L. STRELITSKY,

STATE AGENT,

128 Canal Street, - Grand Rapids.

THE JEWEL THAT JOHN FOUND.

It was about five minutes after the second and last whistle had blown at Dart's shoe factory when Annie Velga came running up the street, panting and red of face. John Dart, standing on the steps talking with two strangers, smiled as she came up and said in slightly surprised tones:

"You are late this morning, Miss Velga—something never before known."

"Yes, sir. I am sorry, but I overslept myself."

"Up late last night—had a beau, perhaps?" suggested John roguishly.

"No, sir," retorted Annie, promptly and rather snappishly, for, even though he was the nephew of William Dart, the great shoe man, and the prospective heir to all his wealth, she considered he was taking a liberty, especially before strangers. Perhaps pretty and prim little Annie had some other reason, too, for resenting his remark.

"Pretty girl," said one of the strangers after she had passed.

"Yes," assented John, "and about the neatest, quickest girl ever in the work-room," and then the stranger began talking again very earnestly, as before Annie came up the steps.

"Well," said John, "of course you may satisfy yourself, but I can tell you beforehand there is not one of our girls whom we do not trust. It will take you about all day for they live in all directions from here, if you have to search their rooms. As uncle says I must go with you in that case, the sooner it is over the better for me." Then they all three went up stairs to the girls' workroom.

"Will those who stopped at Dingus' jewelry store last night, on the way home from work, please stand up?" said John. Over half of them stood up, while John took down their names and the numbers of their rooms and the detectives watched each face keenly. So far no one was disturbed by a guilty conscience. After ascertaining beyond a doubt that all who had been in the store reported, John announced:

"We have received word that a valuable amount of jewelry was stolen from this firm last night at about the hour you were there, therefore suspicion has fallen upon you, and each girl must allow her room to be searched if the goods are not previously found upon her person."

So the search began. A quiet, trusty girl, much older than the others, and who had not been with them the evening before, was appointed to conduct the personal investigation in another room. One after another left the workroom to return in a few minutes declared innocent, until the officers were satisfied none of the goods were at the factory.

"Now," said John, when the last girl had returned, "will each one of you give me your keys in turn, for I must accompany this officer in his search while the other remains here."

"Not this morning," spoke up Annie Velga, quickly, while the smart detective felt the jewels in his grasp, so to speak, and the reward in his pocket. John looked surprised—some said he turned a trifle pale as he looked into Annie's flushed, guilty face.

"Yes, of course, this morning," he answered gravely. "What difference is it, Miss Annie?"

"None," answered Annie, hastily; but as John took her key, the detective thinking it best to search her room at once instead of in her turn, she burst out crying and seemed so broken down the remaining officer felt justified in placing her under arrest.

John had visited Annie's room before, just once, not many evenings before. He had taken her a book to read and a small basket of fruit, thinking that as neat a way to begin his courtship as any. He had thought as he left that evening it was the prettiest, brightest little room he had ever seen, far exceeding any in his uncle's grand mansion. He had little thought the next time he climbed the stairs to room No. 32 would be upon such a painful errand. He could not believe sweet little Annie guilty until it was proved, yet he climbed the steps unwillingly, and with more unwilling fingers turned in the lock the key Annie had surrendered. When the door was open he stood for a moment irresolute. The room seemed the same, yet not the same either. Where, the evening he had called, a pretty Japanese screen had stood, was now a rather shabby though scrupulously clean little stove, and thereon a skillet with a few potatoes left from the morning's meal; and a dainty bed, with covers thrown back and pillows airing, was drawn out where had stood a small book cabinet he had particularly noticed. John reassured himself he was in the right door by several little articles on the walls, and while the busy detective was diving around in Annie's one trunk and the bureau drawers looking for the lost treasure, John was looking around at this little jewel of a room, a fairy's paradise as it seemed to him. Across the foot of the bed was a dainty nightdress, to be sure, made of cheap muslin and trimmed in crocheted lace, but John did not know the difference between it and

one of linen trimmed in finest thread. Two small slippers were set precisely under the bed and over a stool by their side was a pair of red stockings, turned wrong side out as though to air. Indeed, I am telling the truth when I tell it, that while the detective's back was turned searching Annie's small dish cupboard John quickly stuffed that pair of red stockings in his coat pocket. Why he did so he could never satisfactorily explain. Then, as he sat there on the bed looking around upon the tidy disorder, it came across him what was the reason of Annie's confusion and distress, for, astute as mankind is generally believed to be, he could dimly imagine that no little woman as neat as Annie could endure to have her castle caught in such confusion. Perhaps had it been the detective alone she would not have cared; and then John smiled complacently to himself. It was her neatly fitting dress and dainty linen collars and always spotless white aprons that at first attracted John's attention; and then it was the pretty face, with its pleasant smile and independent eyes, that had increased the interest until it had culminated in his meanly pocketing her red stockings.

At last the detective gave up in despair. "She has hidden them some place else," he said shortly.

"She never had them at all," replied John, calmly.

"Then what made her act so guilty?" questioned the other, almost believing himself in her innocence.

"Don't know," answered John laconically. When they returned to the factory there was quite a confusion and hubbub, for the jewels had been found by another detective employed by Dingus in the possession of a notorious pickpocket, who, disguised as a woman, had slipped into the store with the crowd of factory-girls. Everybody was glad, and congratulated Annie—even the smart detective did, although he could not help wishing she had been so considerate as to assist him to gain that reward. But Annie could not look John straight in the face. Poor child! what feelings would have been hers had she known the enormous bulge in John's jacket pocket was caused by her very identical red stockings laid out to air that morning? John, of whom she never dreamed as other than "Mr. Dart," even though she worked faster when he came her way, and perhaps felt more anxiety about the smooth masses of light brown hair than at any other time?

Well, when the two officers had gone, and all had settled to work again, John came to Annie's chair and said kindly:

"Miss Annie, that detective turned everything in your room in such awful confusion it will take you all day to straighten it up again, so, if you like, I have gotten permission for you to take the remainder of the day, and no reduction to be made."

"Thank you—you are very kind," she murmured, but she would not look at him and seemed so confused that big, good-natured John turned away in pure kindness and let her make her escape unnoticed.

Annie fled homeward, dashed into No. 32, glanced wildly over the room, then burst into tears.

"O dear! O dear!" she sobbed. "There was my nightdress on the bed, and my slippers, and my bed not up—and, O! potatoes in the skillet! O, he will think I am a regular sloven! Why couldn't it happen any other time than when I had slept so late I couldn't even eat my breakfast! O dear, he will never like me again! He couldn't after seeing such a looking room." She did not stop to think that her castle looked worse when they had left than when they entered. But as the disorder worried her so much she could not sit still and cry she began her task. It was some time before the detective's work was undone—everything in trim order, with the mattress rolled up and the bed folded against the wall like a book-cabinet and the few dishes washed, and the tiny stove blackened and the screen set around it, and the one table covered with a gayly-embroidered cloth, all of which transformed the kitchen and bedroom into a cozy little sitting-room as though by a fairy's wand. It was a dainty little place, nothing expensive, but exquisite in the taste and tact displayed. The prevailing colors were deep red and pale blue and gold, with many neutral tints blended in the various bits of fancy work. On a bracket was a bit of white statuary set on a delicate matting of the tender green leaves of a growing vine—the only costly extravagance in the room, and Annie well knew how long it took her to save enough to buy it. She had selected her room for its south window, and therein were standing two geranium plants in full bloom—one a deep double red, the other a soft single white flower.

As Annie was viewing these little luxuries with commendable pride and gradually plucking up spirits, she suddenly bethought her of her red stockings. She did not remember of picking them up, and, as she only had three pairs, it was important that none of them should be misplaced. Therefore she began to search diligently, and was beginning to get tired and puzzled in the

useless search, when a loud rap, which she had heard once before at the door, caused her to glance hastily in the glass and then timidly open the door to the knocker. It was noon. The whistle had blown just a few minutes before, and, instead of going to his dinner, here was Mr. John Dart standing at her door.

"Won't you come in?" asked Annie with a downcast face.

"That's what I came for," responded John, honestly, and in he walked. Then he turned around, and, taking her hands in his own in the time-honored and approved fashion, he said:

"I have been thinking of you this long while, Annie, and now I feel I cannot wait any longer. You are alone in the world and I am almost so, although uncle is very good. Let us make each other happy, and have a pretty home like this with—glancing around the room—"with posies in every window."

O, of course Annie said "Yes"—who wouldn't? And when the quarter to 1 whistle blew, John (who was very punctual) went from Room 32 to the factory as one walking on air—mayhap his empty stomach had something to do with the lighthearted feeling, but he never thought of that, of course. Annie sat and laughed and cried to think how happy she was, and spent the remainder of her holiday until evening building air-castles until John came back and began to put solid foundations to the same by means of his pocket-book.

They were married two months afterward, and the next day John gave his wife a small bundle rolled up in white paper and tied with blue ribbon. Full of wonder, Mrs. John untied the ribbon and behold—her lost red stockings!

"Why, John!" she exclaimed, instinctively running her hand down to the toe. But there was no holes—only two or three dainty little darns, and it is safe to predict that John's socks will never suffer.

Maxims for Merchants.

From the Dry Goods Chronicle.

As a general thing, it will be found, other things being equal, that the merchant who is most liberal is most successful in business.

There is not a more honorable or a more useful member of society than a good merchant, and there is, perhaps, no occupation in life which is more exalting in its influence.

There is no greater mistake that a merchant can make than to be mean in his business. Always taking the half and never returning a cent for the dollars he has made is poor policy.

The man of business and the business man both have business to do, but the business man is the one who does it. The business man thinks, moves, acts and makes himself felt in the world.

It would be just as foolish to insist upon doing business now in the old-fashioned way, as it would be to insist upon traveling with an ox team instead of by railroad, to get news by old-fashioned stages instead of having it brought by the lightning telegraph.

The skill of a merchant is exhibited in the combination of the greatest profit with the least expense, and he will make the most money who calmly looks from the beginning to the end, rather than to be attracted by any intermediate point, however profitable it may appear.

Commercial pursuits are attractive to the ambitious. They offer the hope of wealth, influence, ease and high social standing. Consequently thousands of young men, who ought to remain in the country and cultivate the ground, enter the cities every year to engage in trade.

A merchant ought to acquire and maintain an ease of manner, a suavity of address and a gentlemanly deportment, without which the finest talents and the most valuable mental acquirements are often incapable of realizing the brilliant expectations which they induce their possessor to form.

But few merchants start in business and fast living at the same time, and most of that few have but short-lived existence in the credit market, and consequently do but little good or harm in a commercial point of view. Nor is the number great who, upon entering business, erect princely establishments for the expenditure of their own profits and their creditors' principal.

"Well," said the persevering governess, "I will put it in another shape. If it takes one servant nine hours to do the entire housework of one family, how long will it take three servants to do it?" Little Nell, "Oh, I can answer that. I heard mamma speak of it this morning." Teacher, "Well, how long will it take them?" Little Nell, "Three times as long."

The firm of Caswell, Hazard & Co., of New York has been permanently enjoined from using the name of "Caswell" in their firm name because there is no partner in the firm named Caswell. It has been suggested that the firm could still retain the name by admitting into partnership a man named Caswell, even though he might be admitted only for the use of his name. It would be interesting to see this point tested.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, MARCH 9, 1887.

Grand Rapids Traveling Men's Association.
President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. S. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

COME TO THE CONVENTION.

The special convention of the Michigan Business Men's Association, which convenes in this city next Tuesday, promises to attract the largest gathering of representative business men ever held in the State and THE TRADESMAN would not be surprised if the assemblage exceeded in attendance and interest any convention of retail business men ever held in this country. As THE TRADESMAN was the first journal to advocate organization in the West, so Michigan was the first State in the West to present a Business Men's Association and also the first to organize a State body. The growth of local organization has been rapid and substantial, no organization formed under the auspices of the State body having failed to accomplish good results. With sixty-four local societies, of which forty-nine have affiliated with the State body, Michigan presents the strongest band of union existing in any State in the Union; the greatest number of local societies; the greatest number of affiliated organizations; the largest and strongest State body. And unless THE TRADESMAN very much mistakes the temper of its readers, this condition of things will not be allowed to be changed.

On the actions and outcome of the coming convention, much of the future success of organization depends. The character of the men already elected as delegates, and the class of subjects given in the programme, are a sure indication that the proceedings will be marked with a degree of depth and thoroughness which will greatly augment the reputation the Association now sustains as the leading organization of the kind in the country. Such being the case, it behooves every friend of organization to use every endeavor to be present at the convention and thus encourage a movement whose wonderful strides in the past three years are an earnest of the further advancement which is sure to come with the future.

LEGISLATION NOT THE THING.

To those who think that legislative enactments will have any effect on lessening the sale of adulterated goods, THE TRADESMAN commends a careful perusal of the miscellaneous essays of Herbert Spencer. In them, he shows how all such efforts by the government and by local ordinances have been futile. He cites the case of certain adulteration by London grocers. The state attempted to stop the adulteration, but it was not until the London *Lancet* published analyses of the adulterated articles that the evil was abated.

The proper way to go at the adulteration question is to create a sentiment against cheap and impure goods; to convince the consumer that it is not economy to buy other than standard goods. Such a course, quietly adhered to, will do away with adulteration, by making it unprofitable, and is more in keeping with the character of the merchant than to ask Congress to do what he ought to do himself.

The strength of Bismarck, in his memorable encounter with his opponents in the recent German elections, apart from the great force of the official influence at his control, has been in two important directions. He was able to appeal with great effect to the patriotic sentiment of the country, and he represented the policy of protecting German interests. These two arguments bore down hard upon all that could be said upon the other side. He was able to point to himself, with Von Moltke and the Emperor, as the author of German unity, and to denounce effectively the Socialists who attacked the present order of society; the Alsace-Lorrainers, who would carry back to France the territory acquired in the great war; and the civilian and doctrinaire leaders of the Opposition, who in a European storm could not be expected to hold the helm with so sure a grasp as himself. And apart from this, his protective measures, arbitrary as they have been with regard to the rights of other countries, have met the average sense of the German people, who felt that they were adopted in the interest of the "Fatherland," as against all other countries, and who therefore recognized in them a distinct and practical home policy, which was not offered on the other side. That Bismarck must now do something in return for the Pope's good offices is the general suggestion, and it is already intimated from Rome that Germany has consented to act a mediator between the Italian Government and the Vatican. The Vatican's proposal is that part of Rome, including the "Leonine City," and a zone extending from the Vatican to the sea, by Civita Vecchia, shall become the absolute property of the Pope.

A reader of THE TRADESMAN asks how the word "telegraph" came to be applied to matches. The enquiry was referred to the Diamond Match Co., of Detroit, and Man-

ger Richardson writes in reply: "The word 'telegraph' was used many years ago to distinguish the long, square match from the other styles then in use." The reply does not fully answer the question and THE TRADESMAN would be glad to receive further light on the subject.

The editor of THE TRADESMAN assisted in the formation of four Associations last week and has calls from sixteen other cities and towns in the State. The amount of work incident to the convention of the State organization will compel him to decline any appointment for this or next week, but after that he hopes to resume his gait—four new Associations a week.

One by one our cherished ideas are shattered to atoms. We have been accustomed to pay a high price for Bermuda onions under the supposition that the fragrant esculents came from that Island. Ex-Governor Jerome, who is now sojourning in Bermuda, writes that onions are not grown on the Island at all, all those consumed there being imported from New York.

Five new Associations have affiliated with the State body since the last report, as follows: Vermontville, 21 members; Hartford, 33 members; Ionia, 50 members; Leslie, 20 members; Sherman, 10 members. This swells the State membership to 1,467 and gives the parent organization forty-nine of the sixty-four local bodies now in existence in the State.

A Detroit hardware dealer was recently fined \$10 and costs for selling a revolver to a ten-year-old boy. Merchants should remember that the new law imposes a penalty of not less than \$10 fine upon any person who shall sell, give or furnish any firearm to a juvenile under 15 years of age, and govern themselves accordingly.

Merchants should beware of a fraudulent collection scheme at East Saginaw, known as the Standard Commercial Agency. It possesses no advantage over the majority of schemes of a similar nature, and should be given a wide berth by merchants who lay any pretensions to fairness and justice.

The Michigan Salt Association is now selling salt at 50 cents, the lowest price in the history of the country. When it comes to shipping the staple a couple of hundred miles, the freight amounts to as much as the salt.

The Mt. Clemens Business Men's Association has been organized under the constitution prepared by the officers of the Michigan Business Men's Association at their recent meeting.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

N. B. Clark has bought and shipped over 2,000 cars of hemlock bark during the past year.

Hiram Madden, grocer on Stocking street, has been closed under chattel mortgage by Eaton & Christenson.

The Hazeltine & Perkins Drug Co. is putting up a complete drug stock for Dr. W. H. Andrews, of Fennville.

Wynhoff & Heering is the style of the new firm which has engaged in the grocery business at 21 Grandville avenue.

E. W. Bowker has retired from the produce and commission business, the premises being absorbed by Bunting & Davis.

Fox & Bradford have sold their wholesale cigar business to H. H. Freedman & Co., of Reed City, who will continue the business under the firm name of H. H. Freedman & Co. Jas. Fox will manage the business.

AROUND THE STATE.

Adrian—H. A. Ringman, jeweler, has sold out.

Lawrence—W. E. Bass, hardware dealer, has sold out.

St. Louis—S. C. Burgess is fitting up a boot and shoe store.

Alpena—C. L. Kittridge & Co. have been closed by creditors.

Kalkaska—A. E. Palmer is closing out his dry goods business.

Sheridan—F. R. Messinger, general dealer, has sold out.

Onsted—Lee Wilson & Son, general dealers, have sold out.

Howell—Geo. W. Brooks, grocer, has been closed by creditors.

Greenville—D. C. Carlin succeeds H. Seaman in the grocery business.

Pierson—H. S. Martin, dealers in drugs and groceries, have assigned.

Jamestown—H. Van Noord has purchased the general stock of N. DeVries.

Williamston—Scott L. Webber succeeds C. E. Lockwood in general trade.

Pinckney—Mr. Brown will move his hardware stock here from Dexter.

White Cloud—S. B. Mullen, grocer, has been closed under chattel mortgage.

Lapeer—Smith & Simes succeed Greene & Rulison in the clothing business.

Muskegon—Maul Bros., grocers, have been closed under chattel mortgage.

Walton—Lardie & Son have bought the general stock of Hannah, Lay & Co.

Linden—R. R. Britton has sold his dry goods and grocery stock to Joseph Wise.

Morenci—Campbell Bros. & Co. succeed D. S. Salisbury in the dry goods business.

Otsego—Chas. E. Stuck and Edgar J. Rose will shortly open a hardware store.

Northville—J. J. Thompson is arranging to build a brick block the coming season.

Whitehall—Andrew Kragstad succeeds Kragstad & Berg in the grocery business.

Cheboygan—Wm. Longmaid succeeds Longmaid & Clark in the harness business.

Burlington—Zimmerman & Banford succeed Henry Watkins & Co. in general trade.

Daggett—Geo. W. Bush, general dealer and saw mill operator, has been attached.

Cassopolis—Pollock & Robinson succeed Pollock Bros. in the grocery business.

Ithaca—Lewis & Yost succeed J. H. Seaver in the dry goods and grocery business.

Plymouth—C. A. Pinkney succeeds Pinkney & Chaffee in the drug and grocery business.

Charlotte—Barber & Foreman succeed Barber, Green & Co. in the hardware business.

Lowell—Loop & Morgan, hardware dealers, have dissolved, Morgan & Smith succeeding.

Manton—A. G. Goodson has moved his drug and grocery stock to this place from Kalkaska.

Allegan—J. P. Visner has arranged to engage in the sale of paints, oils and builders' hardware.

Saranac—Almira A. Lester has bought a half interest in the general stock of R. F. Bonfoey, and the firm name is now Lester & Co.

Detroit—W. H. Sullivan has retired from the firm of S. K. Taft & Co., boot and shoe dealers. The business will be continued by S. K. Taft under the same firm name.

Detroit—The style of the wholesale grocery firm of Beatty, Fitzsimons & Co., composed of P. Fitzsimons and J. V. Moran, has been changed to Moran, Fitzsimons & Co.

Bangor—C. W. Peters, the grocery and crockery merchant, has effected a settlement with all his creditors on the basis of 25 per cent. cash, the funds having been furnished by a syndicate of his own townsmen. Mr. Peters will continue business on a cash basis.

Detroit—Parke, Davis & Co., are building a brick addition to their manufactory, 60x100 feet in dimensions and four stories high. The first floor will be used entirely for shipping purposes, the second floor for offices and the third and fourth floors for storage. The cost of the building complete will be \$40,000.

MANUFACTURING MATTERS.

Blaine—Geo. Fair succeeds Fair & McKnight in the foundry business.

Saginaw City—The stock in the proposed woolen mill has not all been taken.

Lansing—L. Price & Co. have bought the lumber business of F. I. Moore & Co.

Pinconning—W. G. Cogswell will manufacture 20,000,000 shingles this season.

Rawsonville—Roberts & Rodgers succeed Marvin & Roberts in the millinery business.

East Saginaw—Hamilton & Mitchell succeed Hamilton, McClure & Co. in the manufacture of lumber and salt.

Battle Creek—The Dowd Manufacturing Co., manufacturers of dowl pins, has been closed under chattel mortgage.

Dundee—J. Ambler & Co., late of Allegan, expect to start their new paper mill this week. They will make straw wrapping paper only.

Tecumseh—The Tecumseh Lumber Co.'s business has been transferred to the Ohio & Michigan Coal & Manufacturing Co., which has a capital stock of \$50,000; paid in, \$19,200.

E. L. Jones, of Battle Creek, has started out on the road after two months of enforced idleness, by reason of severe illness. He still represents John A. King & Co., of Chicago.

Detroit—The Frost Lumber Co. is the name of a new corporation, with a paid-up capital of \$200,000, formed for the purpose of engaging in the manufacture and sale of lumber.

West Bay City—T. F. Langstaff has bought W. H. Malone & Co.'s mill and will operate it during the coming season. The mill was built in 1873, and has an annual capacity of about 12,000,000 feet.

Dowagiac—J. A. Lindsay & Co., lumber dealers, have bought the real estate and general lumber stock of Defendorf & Armstrong and will move their saw, door and blind factory to Findlay, Ohio.

Fife Lake—A man named Wood has been swindling the people about here, by buying hardwood for shipment, and paying for it in bogus checks, thus showing himself to be harder Wood than that he pretended to buy.

Mancelona—The Oval Wood Dish Co., whose extensive works were recently destroyed by fire, exhibit commendable enterprise by announcing that new and better works will be in operation within sixty days.

Muskegon—S. F. Hofstra, who intends moving to Florida, says that he purposes to locate at Funiak Springs, in the vicinity of Pensacola, where he will go into the manufacture of lumber. He will ship the product to Pensacola by rail, and thence by sea to market.

Kalamazoo—The milling firm of D. B. Merrill & Co. has been merged into a stock company, with a paid-up capital of \$100,000, to be known as the Merrill Milling Co. The incorporators are D. B. Merrill, C. H. Bird and D. H. Haines, who will act as

President, Secretary and Treasurer, respectively. The property of the company comprises three grist mills here and one at Plainwell.

FURNITURE FACTS.

Remus—Wm. Kidd has opened a furniture store.

Jasper—M. W. Prude succeeds S. L. Blackmer in the furniture business. Mr. Blackmer will remove to Milan, Ohio, and engage in business.

STRAY FACTS.

Onsted—Peter Long has sold his saloon. Reed City—Mrs. H. Gilbert, milliner, has sold out.

St. Johns—F. W. Blackmore, the meat dealer, has sold out.

Northville—F. D. Adams has engaged in the laundry business.

Union City—Business men are agitating the subject of boring for oil.

Albion—Cady & Parsons have engaged in the merchant tailoring business.

East Saginaw—Alex S. Smith succeeds Smith & Henry, harness dealers.

Detroit—Frank A. Muer succeeds Muer & Traub in the manufacture of cigars.

Nashville—S. Weber & Son have opened an agricultural implement warehouse.

East Saginaw—Alexander S. Smith succeeds Smith & Henry in the harness business.

Belding—W. A. Knott & Co. succeed Knott, Smith & Co. in the grist mill business.

Bay City—G. E. Van Syckle, dealer in musical instruments and sewing machines, has sold out.

Elmira—The Antrim Iron Co.'s kilns are turning out an average of 18,000 bushels of charcoal per month.

Coldwater—Geo. W. Harding succeeds Walsworth & Gripean in the agricultural implement business.

Detroit—Clark, Vinton & Co. succeed W. G. Vinton & Co. and Nuppeneau & Clark in the building business.

Good Harbor—W. S. Johnson & Co., of Sutton's Bay, have purchased S. P. Boston's general stock and the latter has retired from business.

Kalamazoo—The Upjohn Pill and Granule Co., which was started by the late Dr. Henry Upjohn, has been purchased and re-organized by a number of Kalamazoo gentlemen who purpose to greatly increase the facilities.

Bronson—The business men of the town have formed a stock company, with \$100,000 capital, one-half paid in, for the purpose of boring for oil. The new corporation is known as the Bronson Industrial Co. J. S. Conover is President and A. B. Clark Secretary.

Detroit—The first quarterly report of George H. Burt, assignee of Charles Broas, the insolvent boot and shoe dealer, shows the amount of cash assets received to be \$1,637.42; merchandise as appraised, \$38,000.37, which is mortgaged for \$35,750.70; accounts, \$22,106.93; notes \$1,444.10; one pair of horses and harness, \$200. The amount of cash received for stock above the amount of mortgages, \$5,651.74; on accounts, \$12,074.40; notes, \$450.74. The sum of \$2,265.48 was paid to R. D. Perry on a mortgage on Drummond Island, and other disbursements amounting in all to \$2,750.15; leaving on hand, accounts, \$9,670.48; notes, \$1,975.44, and cash, \$17,041.95.

East Saginaw Grocers Determined to Stand Together.

Agreeable to invitation, the editor of THE TRADESMAN met about thirty of the retail grocers of East Saginaw last Friday evening, explained the system in use by the reputable Associations of the State and related the advantages which had been secured through organization by the grocers of Grand Rapids and Kalamazoo.

Richard Luster was chosen to act as chairman and Chas. H. Smith as secretary. The matter was thoroughly discussed in all its bearings, when it was decided to proceed with the formation of a Retail Grocers' Association. The secretary was instructed to issue postal cards to every grocer in the city, requesting his presence at a meeting this evening, when the organization will be completed and officers elected for the ensuing year.

Hartford Joins the State Body.

HARTFORD, Mar. 2, 1887.
E. A. Stowe, Grand Rapids:

DEAR SIR—Enclosed please find postal note for \$3.30, being per capita dues for thirty-three members, to unite our organization with the Michigan Business Men's Association. Please send reduced rate certificates for four representatives to the next meeting, to be held at your city March 15 and 16; although there may not more than two attend. We have now thirty-three members, and have only been organized one week. Those who have sent out Blue Letters are very much pleased with the result.

Very Respectfully,

I. B. BARNES, Sec'y.

Purely Personal.

Silas Kilbourne, the Grand Haven fish kit manufacturer, was in town Monday, interviewing the trade.

John Buchanan, formerly book-keeper for the Union Furniture Co., is now employed in the same capacity with the Grand Rapids School Furniture Co.

White Cloud Ready to Organize.

WHITE CLOUD, Mar. 3, 1887.
E. A. Stowe, Grand Rapids:

DEAR SIR—The merchants of this place all seem in favor of forming an Association. What night do you think you could come up? Please advise and oblige

Yours, M. D. HAYWARD.

Associations Affiliated with the State Body.

The following comprises all the local associations which have affiliated with the Michigan Business Men's Association up to the present time:

Grand Rapids.....	119
Ocean.....	15
Traverse City.....	89
Lowell.....	48
Sturgis.....	20
Big Rapids.....	20
Elk Rapids.....	20
Greenville.....	20
Sparta.....	20
Hastings.....	20
Eastport.....	10
Ada.....	6
White Lake.....	6
Saranac.....	20
Manton.....	13
Kalamazoo.....	35
Coopersville.....	45
East Jordan.....	45
Nashville.....	9
Holland.....	35
Grand Haven.....	32
Woodland.....	13
Tustin.....	13
Freeport.....	14
Cadillac.....	14
Kalkaska.....	24
Bellaire.....	13
Mancelona.....	23
Cheboygan.....	21
Reed City.....	26
Charlevoix.....	25
Allegan.....	28
Kingsley.....	28
Petoskey.....	41
Dorr.....	15
Muskegon.....	25
Owosso.....	17
Bozoyne City.....	17
Plainwell.....	24
Three Rivers.....	12
Casnovia.....	25
So. Boardman.....	7
Muir.....	10
Vermonville.....	30
Hartford.....	21
Ionia.....	50
Leslie.....	20
Sherman.....	10
Honorary.....	9
Total.....	1,467

Monthly Report of the Michigan Division, T. P. A.

GRAND RAPIDS, March 1, 1887.

Feb. 1. Cash on hand.....	\$2 00
19. " from National Sec'y.....	30 00
Total receipts.....	42 00
Feb. 1. Transfer of State records.....	2 50
4. Expressage on records.....	80
8. " blanks.....	45
10. Telegram to President.....	35
19. Printing stationery.....	16 80
" 400 Stamps.....	8 00
Total expenses.....	28 90
Balance on hand.....	13 10

The following new members have been added to the State membership during the month:

14,130. S. E. Wise, Battle Creek.
14,141. Jos. Burns, Detroit.
14,165. Elmer Cowles, Battle Creek.
14,192. J. D. Vivian, Battle Creek.
14,204. T. McK. Hull, Jackson.
14,207. W. E. Cheever, Ypsilanti.
14,217. F. H. Goadby, Grand Rapids.
14,136. F. M. Holland, Ann Arbor.
14,164. A. H. Horton, Bay City.
14,181. Nathan Judson, Lansing.
14,182. S. J. Ball, Detroit.
14,201. G. L. Lowe, Detroit.
14,201. L. Van Riper, Portage.
14,202. T. C. Langley, Grand Rapids.

Five members in arrears for dues have paid and been re-instated.

We have had 500 circular letters printed and mailed during the month to employers of commercial travelers in Michigan, putting forth the benefits of our Association, and soliciting membership.

Respectfully submitted,

L. M. MILLS, Sec'y-Treas.

The Gripsack Brigade.

Wm. Dadds is on the road for the Moses Wagon Co., of Lapeer.

C. L. Nichols and F. T. Blakeslee will continue with the new firm of Fox & Freedman.

W. J. Richards, the Union City grip carrier, announces the advent of a twelve pound boy at his house.

E. E. Hewett, formerly engaged in the grocery business at Rockford, is now on the road for F. J. Lamb & Co.

Geo. F. Owen and H. E. Mosely were two of a party of eighteen who were snowed in on the Traverse City branch from Saturday, week before last, until Tuesday afternoon. The boys were well taken care of by neighboring farmers and some of them published a card of thanks in the Traverse City Herald, concluding as follows: "And last, but not least, we wish to express our most sincere appreciation to Grandma Slight—God bless her honest old soul. May her pathway for the few remaining years be a pathway of roses. Grandma, your chuck was bully! And should it, in the course of our wanderings, be our lot to be caught again in a snow blockade, may it be close to your humble cottage."

Prize Offers for Original Articles.

For the purpose of acquainting the readers of THE TRADESMAN with the best methods to pursue to secure the largest results, it has been decided to offer a series of prizes for the best series of articles on general merchandising, to be followed by a similar offer for contributions on other subjects of interest to business men. For the best treatise on the general dealer, with suggestions as to the most desirable methods of buying, paying, displaying stock, selling, trusting, etc., THE TRADESMAN offers \$10 cash; for the second best, \$6; for the third best, \$4. All contributions must be under the following conditions:

1. Contestants must be yearly subscribers to THE TRADESMAN.

2. The name of the contributor must accompany each article, but a *nom de plume* may be used for publication, if desired.

3. No prize will be awarded unless there are at least ten contestants.

4. The awards will be made by vote of the readers of THE TRADESMAN.

The Hardware Market.

The market is generally quiet, although the tendency is firm. Bar iron is not likely to go higher, prices having evidently reached the limit.

Logs to the amount of 25,000,000 feet will be brought from the north shore of Lake Huron, this year, for sawing in Michigan mills.

Tuscola Druggists Organized.

FARGROVE, Mar. 5, 1887.

F. W. Wurzburg, Grand Rapids:

DEAR SIR—Your communication to E. A. Bullard, of Vassar, is before me. He wishes me to state to you that in answer to a call from him, the druggists of this county met at Vassar on Feb. 24, formed an Association to be known as the Tuscola County Pharmaceutical Society, adopted a constitution and elected the following officers:

President—E. A. Bullard, Vassar.
Vice-President—C. Reece, Caro.
Secretary—C. E. Stoddard, Fair Grove.
Treasurer—Wm. Parks, Reese.

Yours,

C. E. STODDARD, Sec'y.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage, etc.</

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

[Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, MARCH 9, 1887.

Michigan Business Men's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herriek, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association.
President, D. F. Watson; Secretary, Elmer Chapel.

Allegan Business Men's Association.
President, Irving F. Clapp; Secretary, E. T. VanOstrand.

Bellaire Business Men's Association.
President, John Rodgers; Secretary, G. J. Noteware.

Merchant's Protective Ass'n of Big Rapids.
President, N. H. Beebe; Secretary, O. D. Glidden.

Bozette Business Men's Association.
President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association.
President, C. B. Galloway; Secretary, H. M. Lee.

Retail Grocers' Association of Battle Creek.
President, Geo. H. Rowell; Secretary, C. A. Hoxsie.

Cadillac Business Men's Ass'n.
President, A. W. Newark; Secretary, J. C. McAdam.

Casnovia, Bailey and Trent B. M. A.
President, H. E. Hesseltine; Secretary, E. Farnham.

Cedar Springs Business Men's Association.
President, T. W. Provin; Secretary, L. H. Chapman.

Charlevoix Business Men's Association.
President, John Nichols; Secretary, R. W. Kane.

Business Men's Protective Union of Cheboygan.
President, J. H. Tuttle; Secretary, H. G. Dozer.

Coopersville Business Men's Association.
President, E. N. Parker; Secretary, R. D. McNaughton.

Retail Grocers' Trade Union Ass'n of Detroit.
President, John Blessed; Secretary, H. Kunding.

Dorr Business Men's Association.
President, L. N. Fisher; Secretary, E. S. Botsford.

Eastport Business Men's Association.
President, F. H. Thurston, Central Lake; Secretary, Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective Ass'n.
President, J. J. McLaughlin; Secretary, C. L. Martin.

Frankfort Business Men's Association.
President, Wm. Upton; Secretary, E. R. Chandler.

Freeport Business Men's Association.
President, Foster Sisson; Sec'y, Arthur Chesebrough.

Grand Haven Business Men's Association.
President, Fred. D. Voss; Secretary, Fred A. Hutter.

Retail Grocers' Ass'n of Grand Rapids.
President, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association.
President, L. W. Sprague; Secretary, E. J. Clark.

Hartford Business Men's Association.
President, V. E. Manley; Secretary, I. B. Barnes.

Hastings Business Men's Association.
President, L. E. Stauffer; Secretary, J. A. VanArman.

Holland Business Men's Association.
President, Jacob Van Putten; Secretary, A. Van Duren.

Ionia Business Men's Exchange.
President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.

Kalamazoo Retail Grocers' Association.
President, P. Ranney; Secretary, M. S. Seville.

Kalkaska Business Men's Association.
President, A. E. Palmer; Secretary, C. E. Ramsey.

Kingsley Business Men's Association.
President, C. H. Camp; Secretary, Chas. E. Brewster.

Leslie Business Men's Association.
President, Wm. Hutchings; Secretary, M. L. Campbell.

Lowell Business Men's Protective Ass'n.
President, N. B. Blain; Secretary, Frank T. King.

Luther Protective Ass'n.
President, W. B. Pool; Secretary, Jas. M. Verity.

Lyons Business Men's Ass'n.
President, A. K. Roof; Secretary, D. A. Reynolds.

Mancelona Business Men's Association.
President, W. E. Watson; Secretary, C. L. Bailey.

Manistique Business Men's Association.
President, F. H. Thompson; Secretary, E. N. Orr.

Manton's Business Men's Association.
President, F. A. Johnson; Secretary, B. Fuller.

Muir Business Men's Association.
President, L. Town; Secretary, Elmer Ely.

Grocers' Ass'n of the City of Muskegon.
President, H. B. Fargo; Secretary, Wm. Peck.

Merchant's Union of Nashville.
President, Herbert M. Lee; Secretary, Walter Webster.

Oceana Business Men's Ass'n.
President, W. E. Thorp; Secretary, E. S. Houghtaling.

Ovid Business Men's Ass'n.
President, C. H. Hunter; Secretary, Lester Cooley.

Owosso Business Men's Association.
President, Jas. Osburn; Sec'y, S. Lamfrom.

Otsego Business Men's Association.
President, J. M. Ballou; Secretary, J. F. Conrad.

Petoskey Business Men's Association.
President, Jas. Buckley; Secretary, A. C. Bowman.

Plainwell Business Men's Association.
President, M. Bailey; Secretary, J. A. Sidle.

Reed City Business Men's Association.
President, C. J. Fiechter; Secretary, H. W. Hawkins.

Rockford Business Men's Association.
President, Geo. A. Sage; Secretary, J. M. Spore.

St. Charles Business Men's Association.
President, B. J. Downing; Secretary, E. E. Burdick.

St. Johns Merchants' Protective Association.
President, H. L. Kendrick; Secretary, C. M. Merrill.

Business Men's Protective Ass'n of Sarnac.
President, Geo. A. Potts; Secretary, P. T. Williams.

South Boardman Business Men's Ass'n.
President, H. E. Hogan; Secretary, S. E. Nichardt.

So. Arm and E. Jordan Business Men's Ass'n.
President, D. C. Loveday; Secretary, C. W. Sutton.

Sherman Business Men's Association.
President, H. B. Sturtevant; Secretary, W. G. Shane.

Sparta Business Men's Association.
President, J. R. Harrison; Secretary, M. E. Nash.

Sturgis Business Men's Association.
President, Henry S. Church; Secretary, Wm. Jern.

Traverse City Business Men's Association.
President, Geo. E. Steele; Secretary, C. T. Lockwood.

Tustin Business Men's Association.
President, G. A. Ester; Secretary, Geo. W. Revins.

Vermontville Business Men's Association.
President, W. H. Benedict; Secretary, W. E. Holt.

Wayland Business Men's Association.
President, E. W. Pickett; Secretary, H. J. Turner.

White Lake Business Men's Ass'n.
President, A. T. Linderman, Whitehall; Secretary, W. B. Nicholson, Whitehall.

Woodland Business Men's Association.
President, John Vette; Secretary, I. N. Harter.

Grand Rapids Butchers' Union.
President, John Katz; Secretary, Chas. Veltie.

The Battle Creek Grocers in Line.

Pursuant to invitation, the editor of THE TRADESMAN met the groccymen of Battle Creek last Wednesday evening for the purpose of assisting in the formation of a Retail Grocers' Association. R. C. Parker was selected to act as chairman and A. J. Keys as secretary. At the conclusion of an explanation of the aims and objects of organized effort, with a recital of the advantages secured by Associations in other towns, Geo. H. Rowell moved that the formation of a Retail Grocers' Association be proceeded with, which was adopted. F. H. Mott moved that the constitution and by-laws presented by Mr. Stowe be adopted for the government of the Association, which was adopted, when the following gentlemen handed in their names for charter membership: R. C. Parker, G. Gerould, Geo. H. Rowell, Austin & Co., S. W. McCrea, L. A. Fagan, A. J. Keys, C. A. Hoxsie, J. C. Halladay, F. H. Mott & Co., Frank Willard, H. E. Merritt & Co., J. W. Landis.

Election of officers resulted as follows:
President—Geo. H. Rowell.
Vice-President—R. C. Parker.
Secretary—C. A. Hoxsie.
Treasurer—Chas. Austin, Jr.
Executive Committee—President, Secretary, Treasurer and Thos. Jennings.

J. C. Halladay moved that the election of the Committees on Business and Trade Interests be deferred until the next meeting, which was carried. G. Gerould moved that the collection blanks presented by Mr. Stowe be adopted, and on motion of J. C. Halladay the Executive Committee was instructed to procure the printing of the same.

The Secretary was requested to furnish the local papers with reports of the organization of the Association, when the meeting adjourned for one week.

Good Report from Lowell.

LOWELL, Feb. 26, 1887.

DEAR SIR—At the last meeting of our Business Men's Association, we elected the following named gentlemen to represent our Association at the State meeting: J. Q. Look, C. G. Stone, O. C. McDannell, S. W. Taylor, S. E. Morgan and J. B. Yeiter. We elected five new members, which entitles us to six delegates. There seems to be a good feeling among the members, and while we are well pleased with our success in the way of collections, we are not satisfied to stop with that, but expect to be benefited in many ways. There are only two or three firms in town now that have not united with us. At that meeting, we elected what we called an Improvement Committee, consisting of ten members, whose duty it shall be to look after the manufacturing interests of the town and do what they can to induce manufacturers who are looking for locations to settle here, and do whatever else they may to benefit the place. We are getting some very good factories here—one, a cutter factory, that already has contracts for 18,000 cutters. It has an annual capacity of about 24,000. If not the largest, this is one of the largest in the world, which speaks well for Lowell. We are now agitating the question of water works, and there are many other matters of importance which will receive attention in due time.

Hoping that our State meeting may meet our highest expectations and that great good may come through the organization, I remain Very truly yours,
N. B. BLAIN, Pres.

Otsego Organized.

Agreeable to call, the business men of Otsego met at D. A. Drew's office last Monday evening for the purpose of talking over the subject of organization. J. M. Ballou was selected to act as chairman and J. M. Eaton as secretary. The editor of THE TRADESMAN explained the aims and objects of organized effort, when C. A. Barnes moved that the formation of an association be immediately proceeded with. The regular constitution and by-laws were adopted for the government of the Association, when the following gentlemen handed in their names for charter membership: J. M. Ballou, R. Monteith, C. I. Clapp, Conrad Bros., C. H. Adams, D. A. Drew, Barnes & Williams, J. M. Eaton, P. W. Travis.

Election of officers resulted as follows:
President—J. M. Ballou.
Vice-President—C. H. Adams.
Secretary—J. F. Conrad.
Treasurer—R. Monteith.
Executive Committee—President, Secretary, Treasurer, C. A. Barnes and C. I. Clapp.

The election of the Business Committee was deferred until the next meeting.

The editor of the Otsego Union was requested to publish the constitution and by-laws in his next issue, when the meeting adjourned for two weeks.

In Union There is Strength.

VERMONTVILLE, Feb. 28, 1887.

DEAR SIR—Enclosed please find express money order for \$2.10, for which give our Business Men's Association a place in the State ranks. You will notice that our membership has more than doubled since you were here. We are organized for business and are already beginning to see that in union there is strength.

Fraternally,
W. E. HOLT, Sec'y.

DISSOLUTION NOTICE.

The copartnership existing between Klaas E. VanderLinde and Cornelis De Jongh, Jr., under the firm name of Van der Linde & De Jongh, has this day been dissolved by mutual consent, Klaas E. VanderLinde retiring. All debts due to and against the firm will be settled by Cornelis De Jongh, Jr., who will continue the business at the old stand.

KLAAS EVAN DER LINDE,
CORNELIS DE JONGH, JR.

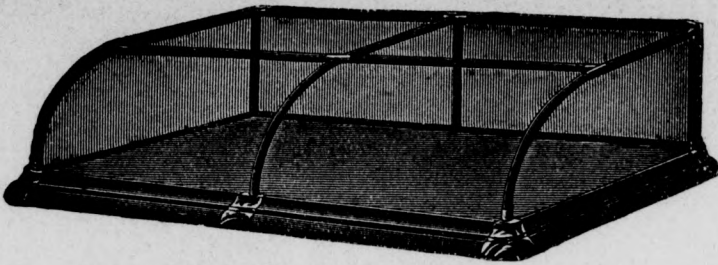
MUSKEGON, Feb. 28, 1887.

TANSY CAPSULES

THE LATEST DISCOVERY.
Dr. Laparlie's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES. Send 4 cents for Sealed Circular.

CALUMET CHEMICAL CO., Chicago, this page.

DO YOU WANT A



If so, send for Catalogue and Price-List to

S. HEYMAN & SON, 48 Canal St., Grand Rapids.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

OIL & GASOLINE CANS,

With Wood Jacket,
LATEST IMPROVEMENTS FOR 1887.

THE
PINAFORE

3, 5 and 10
Gal. Size.



THE
PINAFORE

WITH or WITHOUT
JACKET.

H. LEONARD & SONS,

GRAND RAPIDS, MICH.
Manufactured by the Adams & Westlake Mfg. Co., Chicago.

PRESENTS WITH BAKING POWDERS

Order a Case.

White Star Baking Powder.

Pound cans, 2 doz. in case for \$9. A large piece Decorated China given with each can

Family Baking Powder.

Pound cans, 2 doz. in case for \$8. Given with each can, a large Hob Nail Oblong Berry Dish, assorted colors.

Silver Spoon Baking Powder.

10 oz. cans, tall, 3 doz. in case for \$7.75. With each can, choice of a quart Pitcher, 8 inch Nappy, 7 in. Comport. All Mikado Pattern, Crystal Glass.

Arctic Manufacturing Co., Grand Rapids.

F. J. LAMB & CO.

STATE AGENTS FOR

D. D. Mallory & Co's DIAMOND BRAND OYSTERS Also Fruits and Country Produce.

L. M. CARY.

L. L. LOVERIDGE.

CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.



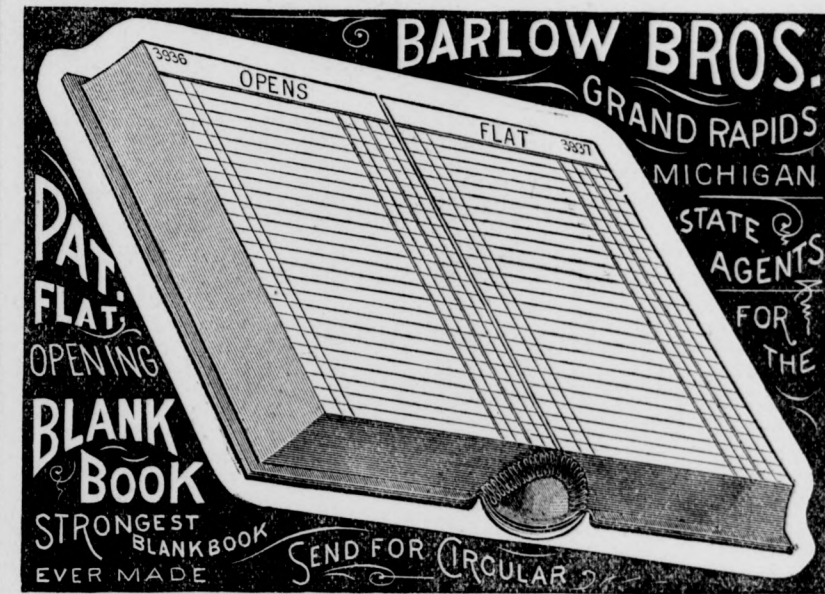
SPRING & COMPANY

JOBBER IN

DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.



PERKINS & HESS,

DEALERS IN
Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

SNOW-SHOVELS,

SLEDS,

FIRE-KINDLERS,

FOR SALE BY

CURTISS & DUNTON.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps.
Niagara Starch Co.'s Celebrated Starch.
"Jolly Tar" Celebrated Plug Tobacco, dark and light.
Jolly Time" Celebrated Fine Cut Tobacco.
Dwinell, Hayward & Co.'s Roasted Coffees.
Thomson & Taylor's Magnolia Coffee.
Warsaw Salt Co.'s Warsaw Salt.
"Benton" Tomatoes, Benton Harbor.
"Van Camp" Tomatoes, Indianapolis.
"Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.,
Grand Rapids, Mich.

The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

INSURANCE POLICY—DEATH BY SUICIDE.

Suicide is not a death "in violation of the criminal laws," so as to avoid a life insurance policy, according to the decision of the New York Supreme Court. The court took the view that while the attempt to commit suicide was made a crime by the New York Penal Code, suicide or the successful attempt to commit was not so.

DEBT—RELINQUISHMENT OF PART.

Though a promise by a creditor to forgive or relinquish part of his debt on the payment of the other part in money is without consideration and void, yet where a creditor agrees to relinquish a part of his debt on receiving a new or an additional security for the balance, or where he agrees to receive a chattel of less value than his debt in satisfaction of the same, his promise will have the support of a good consideration and will be held valid. So held by the New Jersey Court of Chancery.

SALE OF STOCK IN PARTNERSHIP.

In the case of Mobley et al. vs. Morgan, the Supreme Court of Pennsylvania held that in the case of a breach of contract for the purchase of stock in a limited partnership occasioned by the seller's refusal to accept the stock, the seller is not compelled, where the stock has no known market value, to sell it on the market for the best price obtainable and measure his damages by the difference between the price thus obtained and the contract price, but may recover from the purchaser the price agreed to be paid for the stock with interest from the time of the breach.

FIRE INSURANCE—INCREASE OF RISK.

Where the class of hazards annexed to a fire insurance policy was not found in the record the Maryland Court of Appeals held that it would not assume as a matter of fact that the mere change in the machinery of a flouring mill from the burr to the roller process was such an alteration as would increase the risk, and that such a change would not avoid the policy under a clause providing that the policy should cease and be of no effect if the property was altered or used for carrying on any business which would increase the risk unless it were by consent of the company.

ASSIGNMENT FOR CREDITORS—PREFERENCES.

Where a limited partnership made an assignment, which was void by reason of containing preferences, and thereafter made an assignment in compliance with the statute regulating assignments, the New York Court of Appeals held that the latter assignment was valid, and that an attachment subsequently sued out by a creditor of the partnership, on the ground that by the first assignment the members of the partnership, had assigned all the property of the partnership, with intent to hinder, delay and defraud creditors, and give preferences, was not maintainable.

CONTRACT IN RESTRAINT OF TRADE.

In the case of Mandeville vs. Harman, lately decided by the New Jersey Court of Chancery, it appeared that the defendant, in consideration of his employment by the plaintiff, a physician, as his assistant, for a certain period, covenanted not to engage in the practice of medicine or surgery in the city of Newark at any time after the making of the contract. After the expiration of the period limited in the contract, the defendant rented an office in Newark, with the intention of establishing himself in practice there. The plaintiff applied for an injunction to restrain him, but Vice-Chancellor Van Fleet denied the application, holding that the covenant in question was unreasonable and void.

DEATH WHILE VIOLATING THE LAW.

A certificate of insurance, provided that if the insured should "die while violating any law," all rights under the certificate should be forfeited. The insured, with an accomplice, went into the treasury department of the state and by means of intimidation forced an official to give him \$500 of money belonging to the state. On trying to escape with the money, after having left the department, he was killed by a policeman. The Supreme Court of Nebraska held that, as the insured had obtained the money and was endeavoring to escape when he was killed, he was not at the instant of his death violating any law, and there was no forfeiture of the certificate.

Plain Talk About the Boycott.

The annual report of the Bureau of Labor and Industrial Statistics of Wisconsin, contains the following reference to the infamous weapon of organized labor:

The boycott seems to me to be but a modified form of the business of the highwayman. It is, I think, on the wane throughout the Union, certainly in Wisconsin. Let it go. The sooner it is buried beyond resurrection the sooner will tollers free themselves from another enemy.

I notice, however, a change of tactics in those who favor and manage boycotts. Instead of organizing against business men and manufacturers in such a manner as to be guilty of conspiracy as formerly, they now boycott persons—ostracising, hounding and maltreating such members of their organizations as cannot be fully controlled. We have had but little of that in Wisconsin, though in other states it has become an enormity.

Some unionists claim that boycotting even

in its extreme form is a "principle." It is not a principle, but a low and passionate form of revenge. There is not a shred or shadow of principle in it or near it.

It is true that men may, as individuals or in a body, refuse to buy any given article or refuse to work for an obnoxious employer, but on general principles boycotting is a dangerous instrument of warfare. It is a two-edged sword that may be used by either party.

Suppose manufacturers should band together to deprive union men of shelter, fuel, food, clothing and labor, for the purpose of enforcing some rule, regulation or price. Such a course would indeed be more appalling in its results, but not a more outrageous violation of common sense, common right and common law than the boycotts which have been instituted against the goods, factories, business and reputation of employers.

If laboring men wish to continue boycotting, let them boycott drunkenness, boycott loud-mouthed agitators, boycott charlatan leaders and mountebanks who care nothing for labor except to use it for selfish purposes; boycott dissipation and extravagant habits—boycott them always and everywhere; strike against them, drum them out of camp.

Instead of tearing down and crippling the factories of your neighbors, wherein you earn your daily bread and which build up your communities, boycott every foreign-made article that could as well be made on American soil.

CINSENC ROOT.

We pay the highest price for it. Address: Peck Bros., Druggists, Grand Rapids, Mich.

SEEDS

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover,
Mammoth Clover,
Alsike Clover,
Alfalfa Clover,
White Dutch Clover,
Timothy,
Red Top,
Blue Grass,
Orchard Grass,
Hungarian Grass,
Common Millet,
German Millet,
Flax Seed.

TIME TABLES.

Chicago & West Michigan.

Leaves	Arrives
Chicago Express.....	9:10 a.m.
Day Express.....	12:30 p.m.
Night Express.....	11:00 p.m.
Muskegon Express.....	5:00 p.m.
Daily.....	11:00 a.m.

Fullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m., and through coach on 9 a.m. and 11 p.m. trains.

Newaygo Division.

Leaves	Arrives
Express.....	3:45 p.m.
Express.....	4:50 p.m.
Express.....	8:00 a.m.
All trains arrive and depart from Union Depot.	

The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. train to and from Lansing and Manistee.

Grand Rapids & Indiana.

Leaves	Arrives
Traverse City Express.....	7:00 a.m.
Traverse City and Mackinaw Ex.....	11:20 a.m.
Cincinnati Express.....	7:30 p.m.
Potoskey and Mackinaw Express.....	5:40 p.m.
Saginaw Express.....	7:50 a.m.
Saginaw Express.....	4:30 p.m.

7 a.m. train has chair car for Traverse City. 11:30 a.m. train has chair car for Potoskey and Mackinaw City. 5:05 p.m. train has sleeping and chair cars for Potoskey and Mackinaw.

GOING SOUTH.

Leaves	Arrives
Cincinnati Express.....	7:15 a.m.
Port Wayne Express.....	11:45 a.m.
Cincinnati Express.....	4:40 p.m.
Traverse City and Mackinaw Ex.....	5:00 p.m.

7:15 a.m. train has parlor chair car for Cincinnati. 5:00 p.m. train has Woodruff sleeper for Cincinnati.

Muskegon, Grand Rapids & Indiana.

Leaves	Arrives
Express.....	9:15 a.m.
Express.....	1:00 p.m.
Express.....	7:10 p.m.

Leaving time at Bridge street depot 7 minutes later. C. L. LOCKWOOD, Gen'l Pass. Agent.

Lake Shore & Michigan Southern.

Leaves	Arrives
Ex. & Mail, N. Y. Mail.....	N. Y. Mail, N. Y. Ex.
4:55 p.m.	7:45 a.m.
7:45 a.m.	Grand Rapids, 9:45 a.m.
9:45 a.m.	Allegan, 10:30 a.m.
10:30 a.m.	Kalamazoo, 11:30 a.m.
11:30 a.m.	White Pigeon, 12:30 p.m.
12:30 p.m.	Toledo, 1:30 p.m.
1:30 p.m.	Cleveland, 2:30 p.m.
2:30 p.m.	Buffalo, 3:30 p.m.
3:30 p.m.	Chicago, 4:30 p.m.

A local freight leaves Grand Rapids at 1 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.

J. W. MCKENNEY, General Agent.

Detroit, Grand Haven & Milwaukee.

Leaves	Arrives
Through Mail.....	10:40 a.m.
Evening Express.....	3:15 p.m.
Limited Express.....	9:29 p.m.

GOING WEST.

Leaves	Arrives
Morning Express.....	1:05 p.m.
Through Mail.....	5:00 p.m.
Steamboat Express.....	10:40 p.m.

Mixed, with coach..... 5:10 a.m.
Night Express..... 5:10 a.m.
Daily, Sundays excepted. Daily.

Passengers taking the 6:25 a.m. Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:30 a.m. the following morning. The Night Express has a through Wagner car and local sleeping car from Detroit to Grand Rapids.

D. PORTER, City Passenger Agent.
GEO. B. REEVE, Traffic Manager, Chicago.

Michigan Central.

Leaves	Arrives
Detroit Express.....	6:15 a.m.
Day Express.....	1:10 p.m.
Night Express.....	10:10 p.m.

Mixed..... 6:50 a.m.
Pacific Express..... 6:00 a.m.
Mail..... 3:00 p.m.

Grand Rapids Express..... 10:15 p.m.
Mixed..... 5:15 p.m.
Daily. All other daily except Sunday. Sleeping cars on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.)

D. W. JOHNSON, Mich. Pass. Agt., Grand Rapids.
O. W. FERGUSON, Gen'l Pass. and Ticket Agt., Chicago.

Detroit, Mackinaw & Marquette.

Leaves	Arrives
Going West.....	
7:00 a.m.	6:50 a.m.
12:30 p.m.	9:40 a.m.
5:30 p.m.	12:40 p.m.

12:50 p.m. Marquette..... 2:00 p.m.
1:40 p.m. Negaunee..... 1:25 p.m.
1:55 p.m. Ishpeming..... 1:35 p.m.
5:30 p.m. Houghton..... 9:20 a.m.
6:30 p.m. Hancock..... 9:01 a.m.
6:50 p.m. Calumet..... 8:15 a.m.

Mixed train leaves St. Ignace at 7 a.m.; arrives Marquette 5:30 p.m.
Gen. Pass. and Ticket Agent, Marquette.

ORANGES

LEMONS

FIGS.

NUTS.

PEA NUTS

OYSTERS



P. STEKETEE & SONS,

JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St..

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags

A Specialty.



Every can wrapped in colored tissue paper with signature and stamp on each can.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

C., B., B. & CO.

LARGEST EXCLUSIVELY
WHOLESALE GROCERY HOUSE
IN MICHIGAN.

Cor. Ionia and Louis Sts., Grand Rapids.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time.

You cannot afford to do without it.

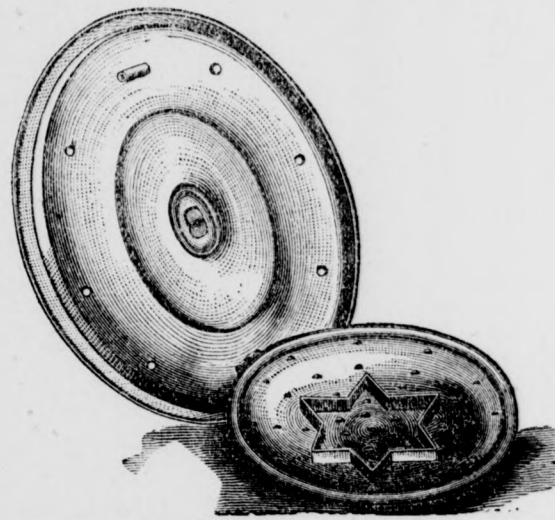
For particulars, write to

ARTHUR MEIGS & CO.

Wholesale Crocers,

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



The Standard of Excellence KINGSFORD'S



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

FULLER & STOWE COMPANY,

Designers

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice.

Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

Drugs & Medicines

State Board of Pharmacy.
One Year—Jacob J. Jenson, Muskegon.
Two Years—James Verne, Detroit.
Three Years—Ottmar Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley W. White, L. White.
President—Ottmar Eberbach.
Secretary—Jacob J. Jenson.
Treasurer—Jas. Verne.
Next Meeting—At Detroit, July 5 and 6.

Michigan State Pharmaceutical Ass'n.
President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crozier, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jenson.
Local Secretary—Roy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society.
ORGANIZED OCTOBER 2, 1884.
President—Geo. G. Sackett.
Vice-President—H. E. Locher.
Secretary—Frank H. Escoff.
Treasurer—Henry B. Patfield.
Board of Censors—President, Vice-President and Secretary.

Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeuven and O. H. Richmond.
Wm. Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.
Regular Meetings—First Thursday evening in each month.
Annual Meeting—First Thursday evening in November.
Next Meeting—First Thursday evening, March 3, at THE TRADESMAN OFFICE.

Detroit Pharmaceutical Society.
ORGANIZED OCTOBER, 1885.
President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—W. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Saginaw County Pharmaceutical Society.
President, Jay Smith; Secretary, D. E. Prall.

Jackson County Pharmaceutical Ass'n.
President, R. F. Latimer; Secretary, F. A. King.

Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.

Tuscola County Pharmaceutical Society.
President, E. A. Bullard; Secretary, C. E. Stoddard.

Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.

Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.

Mason County Pharmaceutical Society.
President, F. N. Latimer; Secretary, Wm. Heysett.

Ocean County Pharmaceutical Society.
President, F. W. Fincher; Secretary, Frank Cady.

Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.

Shiawassee County Pharmaceutical Society.
President, L. C. Terry; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association.
President, L. C. Terry; Secretary, Geo. L. LeFevre.

The Drug Market.

The surprise of the week is the demoralization in German quinine. A drop of 8 cents in three days, from a firm and advancing market with a good demand, was very unexpected. A decline in the price paid for bark at the last London sale and the absence of any speculative demand are given as the cause. Some large dealers do not think this week feeling is warranted by the facts and look for an early reaction. Opium has again advanced 10 cents per pound, is very firm and will likely go higher. Morphine is being sold at a premium of 5 cents per ounce over the P. & W. price in New York. The manufacturers will accept no new orders and are busy filling contracts. We look for another advance in this article, in sympathy with opium. Carbolic acid is selling freely at full prices, and no further advance is probable at present. The price of insect powder is well sustained, the present price for ground only paying present cost of flowers. Cubes remain high. There are some poor lots offering below our quotations, but XXX stemless are scarce. Gum camphor is very firm and hardening in value. Senna leaves have further advanced abroad. Balsam tincture is weak and lower. Oil anise has declined. Oil peppermint is firm. Mace and nutmegs are higher. Linseed oil is very firm and another advance is probable soon. Oil wintergreen has declined 10 cents per pound.

Parkill's Plan.

Secretary Parkill, who was in the city last week as a member of the State Board of Pharmacy, makes a novel suggestion relative to the method of going to the Petoskey convention of the M. S. P. A. next July. He proposes that all members going to the convention from the southern half of the State meet the G. R. & I. train which leaves Grand Rapids about noon. Instead of going through to Petoskey, he suggests that the entire party proceed to Traverse City instead, arriving there on Monday evening in time for supper, and taking the boat next morning for Charlevoix and Petoskey, arriving at the place of meeting about 2 o'clock in the afternoon. Mr. Parkill suggests that the usual Tuesday session be dispensed with, in order that those who cannot leave home Monday can get to Petoskey in time by arriving there on the Wednesday morning train. The suggestion is worthy of careful consideration, and THE TRADESMAN is persuaded that the Association would do well to adopt it.

Likes the Drug Page—"Peculiar Orders."

EVART, Mar. 2, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—The drug page in the last number of THE TRADESMAN is worth a year's subscription. I, too, have a scrap book. It contains many amusing and peculiar orders and calls, which would be appreciated by your readers, but I don't approve of giving the name of the druggist in connection with the printing of them, for this reason: He stands in the same relation to his patrons that the physician does. Their ailments are their secrets, imparted to the physician in confidence. Their errors are made in ignorance, and the printing of them in connection with a druggist's name locates the parties and brings them before the public in a way that causes them to shun that dealer, as they would a physician who talks too much. If at some future time you wish to look over my scrap book and use it in a general way, you are welcome to it.

Respectfully,
F. HIBBARD.

ACCURACY AND DISPATCH.

The Best Methods to Secure Them in a Drug Store.

S. A. D. Shepherd, former Massachusetts Pharmaceutical Association.

"Never be idle; if your hands cannot be usefully employed, attend to the improvement of your mind." "Eternal vigilance is the price of liberty." These are both old sayings, but like some other good things, the older they are the better they prove themselves to be, and truly in no place can the value of these sayings be better shown than in a retail drug store.

Visit one store and you find the proprietor or his clerk sitting down waiting for customers, perhaps reading a dime novel or a trashy illustrated newspaper; look into his back room, into his cupboards and drawers, and you will probably find dirt and disorder; and if you wait in the store awhile, you will be likely to find that his customers are few. Visit another store, you find the proprietor or his clerk busy about something, his bottles are clean and bright, his preparations clear and attractive in appearance, and probably his customers numerous. In no place is the result of constant vigilance, industry and attention to business more apparent than in the drug store; therefore, make it the first rule of the shop never to be idle.

It is surprising to find how many things a man will find that need his attention if he only looks for them. We need not be cleansing and arranging goods all the time; there should be opportunity regularly to read the trade journals, etc., and thus keep abreast of the times. To my mind there is no rule of the store so important as this one: *never be idle*; because so many other things naturally lead from it. It will be the means of opening up many new methods of work and lines of thought and action.

Second to this is *system*. This word should stand out boldly everywhere in the drug store, not exactly in written characters, but in the arrangement of every shelf and glass case and in every day's work. A certain day and time for this duty will make it easy and keep the store in good trim, whereas, if a man waits till he thinks the store needs cleaning, it is not always easy to do it, and the store is dirty about half the time; but regularly brings the matter right in spite of our natural laziness, for we are all creatures of habit, and a good habit is almost as strong as a bad one. It would be hard to carry this idea of system too far.

There is one direction in which a system is specially applicable to our line of goods. Let the alphabetical arrangement prevail whenever it can be introduced into the store, and it will materially assist in keeping things straight, for you will then acquire the habit of looking for A and B at the left of the line and W and Z at the right every time.

Again, much trouble comes from getting out of goods. It is safe to say that no man can be implicitly relied upon to make an entry on the want book every time he should do so. How then can we help this trouble? Have a stock-book and have some one go over the stock some particular day every week. This course will be found a great benefit to the store in more than one way.

Again, keep poisons by themselves. This rule should be inviolable. It will save many an accident. It is very easy in any store to arrange some separate place for all the commonly used poisons, laudanum, morphine, arsenic, strychnine, prussic acid, corrosive sublimate and others that we all could mention, and if it could possibly be done, let them be so arranged that it will be an effort to get at them.

There is another very valuable rule, but it cannot be fully carried out in every store, for there are many stores in which, there is frequently but one person in attendance. This rule is to have a second person compare the prescription with the person who has put it up. Let the person who put up the recipe tell over from memory just the articles and the amount of the same that he put into the bottle, box or package, while the other looks over the recipe and sees if he is correct. Persons who have never put this rule into practice for a series of years will be more than surprised at its usefulness, especially in regard to numbering recipes. Perhaps the best thing as to the numbering of prescriptions is to use an automatic numbering stamp. Those who have used these stamps claim great things for them, and all old druggists will bear witness to the fact that it must be a great comfort to have the feeling that your recipe file is absolutely correct in its numbering and that the numbers are all plain and distinct.

Another rule. Never compound any preparations from memory, no matter how well you may think you know the formula. It is safer to have the printed or written formula before the eye. It is much better to be sure than sorry.

Another little suggestion. When you have taken a bottle from the shelf, have used it, and are putting it back in its place, keep your hand on it, while you read the label, thus bringing your attention closely to that particular bottle. Some say they always look at the bottle after they have put it on the shelf and see that the liquid is in motion. This habit is good but not so good as the other; for instance, in the case of powders, crystals, or solids generally, the first rule holds good—the second is of no use.

Again. When there are two prescriptions going into the same family at the same time, arrange that the two packages in which they are contained shall be markedly different in outward form or appearance.

For instance, two recipes each for twenty pills, put one into a round box, the other into a square box, or one in a box smaller than the other. The same with mixtures—one in a round or oval bottle, the other in a square bottle; else make difference in the size of the bottles, even if one bottle has to be a little larger than necessary to hold the liquid. Use also colored bottles—blue, amber or green, for all preparations to be used only externally. This is an excellent rule. The roughened blue bottles are grand things for poisons, but we all put up many recipes where we might not think it wise to send the rough bottle on account of a sensitive customer; but the blue, French, square prescription bottle is so really attractive in appearance that it can be used very generally and it is wise to use it for all washes, etc.

Pharmacists have for generations been complaining, with good reason, that the physician is deserving of censure because he does not write his prescriptions legibly. Let us not be guilty of the same fault and write our labels illegibly. A neat, plainly-written, distinct label on a package is itself a first-class advertisement for the store. Customers notice it with pleasure. Remember in such writing the flourish which indicates fancy penmanship has no place.

In closing these few words on methods of work, I would emphasize the two thoughts—*Never be idle* and *Be systematic in everything*.

Animus of Representative Cannon.

THE TRADESMAN noted last week that a bill had been introduced in the House by Representative "Cameron," providing for the repeal of the act known as the Pharmacy Law. The facts were obtained from the *Legislative Journal*, but the *Journal* should have named Mr. Cannon—not "Cameron"—in such connection.

With a view to ascertaining the animus of the gentleman in the matter, THE TRADESMAN requested a Lansing friend to interview Mr. Cannon on the subject, and he reports the result in the following words: I saw Mr. Cannon, per your request. He said he thought the present law a monopoly, because it prevented a man from engaging in the drug business without first going before a Board and answering a lot of questions which would never come up to him in the practice of his business. He cited the case of Dr. D. L. Dumon, of Evart, who attempted to engage in the drug business at that town, but was refused goods until he had either passed an examination or employed a registered pharmacist. I hold that a man who is qualified, ought to be able to dispense drugs without having to submit to so much red tape, and I shall do all that lies in my power to emphasize that idea.

Hoping to get more inside information on the subject, THE TRADESMAN wrote to two merchants of Evart, one of whom was a druggist. The druggist failed to reply, but the other gentleman wrote that Mr. Cannon evidently introduced the bill at the dictation of Dr. Dumon, who has been trying to get into the drug business for months, but hasn't sufficient knowledge of the business to enable him to pass an examination. He recently ordered a line of goods, but as he was not quoted, the jobber refused to fill the order. Next he received a copy of the Pharmacy Law. His venture will not warrant the employment of a registered clerk, consequently his desire to see the present law repealed.

THE TRADESMAN has received assurances from several members of the Legislature that there is no possibility of Mr. Cannon's bill going through; that it will not receive a favorable report from the committee to which it was referred; and that the sentiment in the Senate is strongly in favor of the continuance of the present law.

Berrien County Druggists United.

BERRIEN SPRINGS, March 5, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—The meeting of the druggists of Berrien county, which occurred at this place on Wednesday, was largely attended and all were in favor of the formation of an association, which was accomplished under the style of the Berrien County Pharmaceutical Society. The election of officers resulted as follows:

President—H. M. Dean, of Niles.
First Vice-President—O. Churchill, of Three Oaks.
Second Vice-President—Lee Wilson, of St. Joseph.

Secretary—Henry Kephart, of Berrien Springs.

Treasurer—J. A. Ames, of Niles.

The next meeting will be held at St. Joseph on the first Wednesday in June.

Our druggists are as follows: Dunning & Weimer, Fred Hopkins, John Bell & Co., A. J. Kidd and Porter Fitz Gerald, Benton Harbor; A. H. Scott, E. S. Curran, Wilson & Howard, Geo. S. Rice, St. Joseph; Cass D. Arnold, C. H. Lamb, Dayton; Henry Kephart, John Reiber, W. F. Bullard, Berrien Springs; Timothy Smith, Berger & Shoemaker, Gallen; Wm. H. Keeler, Wm. F. Runner, Leroy H. Dodd, Buchanan; Geo. R. Weed, Alonzo Bennett, New Buffalo; Joseph W. Wyeth, O. Churchill, Smith & Baum, Three Oaks; B. Hineman, Sawyer, Eugene Sias, Walter A. Ward, Ean Clalde, W. G. Wilson, Coloma; S. D. Waldron, Watervliet; E. G. Waldron, H. M. Dean & Son, J. H. Ames, Colby & Griffith, Niles; Burt Brown, Stevensville.

Yours, HENRY KEPHART, Sec'y.

K Muir Again.

BENTON HARBOR, Feb. 24, 1887.

E. A. Stowe, Grand Rapids:
DEAR SIR—I noticed in your TRADESMAN of the 23d a prescription, and inquiry from you as to the meaning of "K Muir," or "K Muir," or "K Miru." Translated, it means Kalium Murias or Chloride of Potash. This remedy, or Chloride of Soda (common salt), is often added to stimulating liniments, especially in veterinary practice. Very respectfully,

H. V. TUTTUN, M. D.

Lowell Druggists Should Unite.

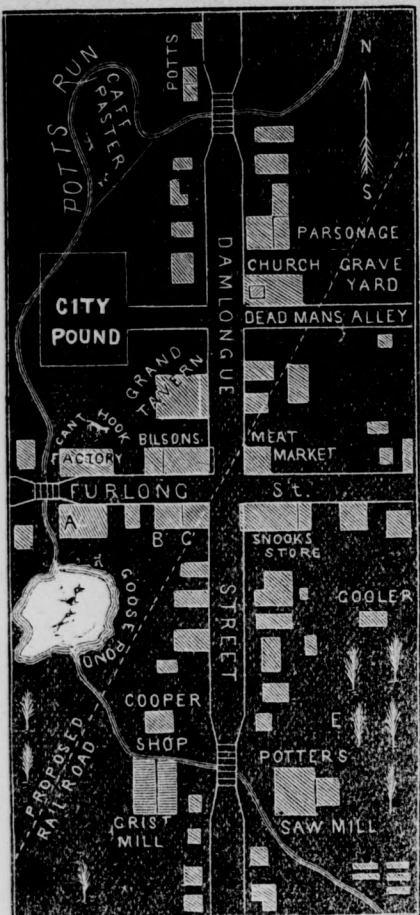
Ben. E. West is working up the subject of local organization among the druggists of Lowell, with good prospects of success.

WHOLESALE PRICE CURRENT.

Advanced—Gum opium, nutmegs, mace.	
Decatur—Balsam, oil anise, German	
quinine, oil wintergreen.	
ACIDUM.	
Aceticum, German.	80¢ 10
Benzoicum, German.	80¢ 10
Carbolicum.	55¢ 00
Citricum.	70¢ 75
Hydrochlor.	30¢ 75
Nitricum.	10¢ 12
Oxalicum.	11¢ 13
Salicylicum.	15¢ 12
Tannicum.	140¢ 60
Tartaricum.	50¢ 53
AMMONIA.	
Aqua, 16 deg.	30¢ 5
18 deg.	40¢ 6
Carbolicum.	11¢ 14
Chloridum.	12¢ 11
BACCAE.	
Cubebae (po. 175).	15¢ 02
Juniperus.	60¢ 7
Xanthoxylum.	25¢ 20
BALSAMUM.	
Copaiba.	50¢ 15
Peru.	60¢ 50
Terabin, Canada.	38¢ 40
Tolutan.	40¢ 45
CORTEX.	
Abies, Canadian.	18
Cassia.	11
Cinchona Flava.	18
Econymus atropurp.	30
Myrica Coriifera, po.	20
Sanicula Virgin.	15
Quillaria, gr.	12
Sassafras.	12
Ulmus.	12
Ulmus Po (Groun).	12
EXTRACTUM.	
Glycyrrhiza Glabra.	24¢ 25
" po.	83¢ 35
Haematix, 15 b boxes.	80¢ 9
" 18.	80¢ 12
" 148.	80¢ 15
" 348.	80¢ 15
FERRUM.	
Carbonate Precip.	10¢ 15
Citrate and Quinia.	23¢ 50
Citrate Soluble.	80¢ 80
Ferrocyanidum Sol.	60¢ 15
Salut. Chloride.	14¢ 25
Sulphate, com'l, (bbl. 75).	6¢ 7
" pure.	6¢ 7
FOLIA.	
Barosma.	38¢ 40
Cassia Acutifolia, Tinnivelly.	20¢ 25
Cassia.	18¢ 14
Salvia officinalis, 1/2 and 1/2.	10¢ 12
Ura Ursi.	80¢ 10
GUMMI.	
Acacia, 1st picked.	21¢ 00
" 2nd.	20¢ 00
" 3rd.	19¢ 00
" Sifted sorts.	65¢ 00
" po.	75¢ 00
Aloe, Barb. (po. 60).	100¢ 00
" Ceylon, (po. 30).	60¢ 00
" Socotrine, (po. 60).	60¢ 00
Ammoniac.	25¢ 30
Assafoetida, (po. 30).	60¢ 15
Bala.	50¢ 00
Camphora.	24¢ 27
Catechu, 1/2, 1/4, 1/8, 1/16, 1/32.	60¢ 13
Euphorbium, po.	35¢ 10
Gamboge, po.	75¢ 80
Guaiaicum, (po. 45).	60¢ 35
Kino, (po. 25).	60¢ 20
Mastic.	61¢ 25
Myrrh, (po. 45).	60¢ 40
Opil, (po. 50).	100¢ 10
Shellac.	18¢ 25
Starch, bleached.	25¢ 00
Trazaanth.	36¢ 75
HERBA—In ounce packages.	
Absinthium.	25
Eupatorium.	20
Lobelia.	80
Majorum.	25
Mentha Piperita.	23
" Vir.	30
Rue.	30
Tanacetum, V.	22
Thymus, V.	25
MAGNESIA.	
Calcined, Pat.	55¢ 60
Carbonate, Pat.	22¢ 25
Carbonate, K. & M.	25¢ 25
Carbonate, Jennings.	35¢ 30
OLEUM.	
Absinthium.	4 50¢ 50
Amygdalae, Dule.	50¢ 50
Amygdalae, Amarae.	7 00¢ 75
Anis.	2 00¢ 25
Aurant Cortex.	60¢ 50
Bergamul.	2 00¢ 75
Calpuni.	60¢ 75
Caryophylli.	60¢ 75
Cedar.	35¢ 65
Chenopodii.	61¢ 50
Cinnamonil.	60¢ 75
Citronela.	60¢ 75
Conium Mac.	35¢ 65
Copaiba.	60¢ 80
Cubebae.	12 00¢ 15
Erigeron.	1 20¢ 15
Gaultheria.	2 10¢ 25
Geranium.	5 50¢ 75
Groselli, Scut.	90¢ 00
Hedonema.	90¢ 00
Juniperi.	50¢ 00
Lavandula.	90¢ 00
Limonis.	2 50¢ 35
Lini, gal.	42¢ 45
Mentha Piper.	3 00¢ 75
Mentha Verid.	6 00¢ 75
Morhuca, gal.	80¢ 10
Myrcia.	60¢ 50
Olive.	1 00¢ 75
Pisces Liquidae, (gal. 50).	10¢ 12
Ricini.	1 42¢ 10
Rosmarini.	75¢ 00
Roseae.	60¢ 00
Succini.	40¢ 45
Sabina.	90¢ 00
Sassafras.	50¢ 60
Sinapis, ess.	60¢ 65
Tigli.	40¢ 50
Tigmo.	60¢ 60
Theobrominae.	15¢ 20
POTASSIUM.	
Bichromate.	75¢ 10
Chlorate, (po. 22).	42¢ 25
Chlorate, white, strictly pure.	20¢ 22
Iodide.	3 14¢ 25
Prussiate.	25¢ 28
RADIX.	
Aithae.	25¢ 30
Anchusa.	40¢ 25
Arum, po.	20¢ 50
Calamus.	20¢ 50
Gentiana, (po. 15).	10¢ 12
Hydrastis, (po. 15).	15¢ 15
Hydrastis Canadian, (po. 35).	60¢ 30
Helioleba, Alba, po.	15¢ 20
Inula, po.	15¢ 20
Juniper, (bbl. 30).	1 00¢ 10
Jalapra, pr.	25¢ 30
Maranta, 1/2.	60¢ 35
Podophyllum, po.	15¢ 18
Rhiz.	75¢ 10
" cut.	61¢ 75
" pv.	75¢ 15
Spigelia.	50¢ 55
Squid, (bbl. 30).	40¢ 45
Serpentaria.	40¢ 45
Senega.	50¢ 55
Smilax, Officialis, H.	60¢ 40
" Mex.	60¢ 40
Scilla, (po. 35).	10¢ 12
Symplocarpus, Poeticus, po.	60¢ 25
Valeriana, English, (po. 30).	60¢ 25
" German.	15¢ 20
SEMEN.	
Anisum, (po. 25).	60¢ 18
Apium (gravelens).	12¢ 15
Bird, 18.	40¢ 6
Carui, (po. 20).	12¢ 15
Cardamom.	1 00¢ 15
Coriandrum.	10¢ 12
Cannabis Sativa.	94¢ 04
Cydonium.	75¢ 00
Chenopodium.	10¢ 12
Dipteris Odorata.	1 50¢ 15
Foeniculum.	60¢ 15
Foenugreek, po.	60¢ 8
Lini.	34¢ 04
Luk, gal. (bbl. 30).	40¢ 4
Phalaris Canarian.	44¢ 05
Rapa.	50¢ 6
Sinapis, Albu.	80¢ 9
" Nigra.	80¢ 9
SPURITES.	
Frument, W. D. & Co.	2 00¢ 50
Frument, D. F. R.	1 75¢ 02
Frument.	1 00¢ 10
Juniper Co. O. T.	1 75¢ 15
Juniper Co. O. T.	1 75¢ 15
Suacharum N. E.	1 75¢ 02
Spt. Vini Galli.	1 75¢ 02
Vini Oporto.	1 25¢ 02
Vini Alba.	1 25¢ 02

SPONGES.	
Florida sheeps' wool, carriage.	2 25
Nassau do do	2 00
Velvet Ext do do	1 10
Extra Yr do do	85
Grass do do	75
Hard do do	75
Yellow Reef do do	1 40
MISCELLANEOUS.	
Ether, Spts Nitros, 3 F.	26¢ 28
Ether, Spts Nitros, 1 F.	30¢ 30
Alumen.	24¢ 32
Alumen, ground, (po. 7).	30¢ 4
Annatto.	55¢ 60
Antimoni, po.	40¢ 5
Antimont et Potass Tart.	54¢ 04
Argenti Nitras, 5.	60¢ 08
Arsenicum.	50¢ 7
Bismuth Glend Bud.	30¢ 40
Bismuth S. N.	2 15¢ 20
Calcium Chlor, 1/2, 1/4, 1/8, 1/16.	60¢ 9
Cantharides Russian, po.	62¢ 25
Capsici Fructus, af.	60¢ 15
Capsici Fructus, po.	60¢ 16
Capsici Fructus, B. po.	60¢ 14
Caryophyllus, (po. 35).	30¢ 23
Cerine, No. 40.	50¢ 25
Cera Alba, S. & F.	24¢ 30
Cera Flava.	24¢ 30
Cocculus.	40¢ 40
Cassia Fructus.	60¢ 10
Centranth.	60¢ 10
Cetaceum.	60¢ 10
Chloroform.	38¢ 40
Chloroform, Squibb.	61¢ 04
Chloral Hydrate Cryst.	1 06¢ 15
Chondrus.	10¢ 12
Chondrinide, P. & W.	50¢ 20
Cinchonidine, German.	10¢ 12
Corks, see list, discount, per cent.	12¢ 04
Cresosote.	60¢ 50
Creta, (bbl. 75).	60¢ 2
Creta, prop.	50¢ 50
Creta, precip.	80¢ 10
Creta Rubra.	60¢ 8
Crocus.	25¢ 25

The Michigan Tradesman.



SOLIMAN SNOOKS.

His Observations on Floods and City Water.

CANT HOOK CORNERS Mar. 2, 1887.

Dear TRADESMAN:

Since my last letter the ice has gone out of the big jam on Potter's Run to such an extent that it is thought the grist mill and cooper shop can be saved. But it was too late to save the schoolhouse (A) and the bridge on Furlong street (see map enclosed), which were undermined by the backing up of the water from the Goose Pond. The bridge on Damlongue street was saved by the presence of mind of Deacon Potter, who drove a sled stake at each end in the nick of time. The water has fallen two feet in the cellar of the Grand Tavern, so that the beer kegs can now be arrived at sufficiently to keep the Corners lively.

It has also been ascertained that the red-headed hired girl, that was supposed to have been drowned down in there while going after potatoes was not there. The stage left the Corners at the hour the girl disappeared and it is now supposed that she was on it. The fact that a tall man in rubber boots named Smith, that used to travel for Fox, Musselman & Loveridge, and a young man named Will McGraw, from Detroit, happened to leave on the same stage, is not regarded with suspicion by any one who is confidentially acquainted with the parties aforesaid.

I noticed when I was down to your city last week that the Grand is behaving himself pretty well there, notwithstanding his pranks further up. It is well, because, with dirty drinking water, measles and everything, Grand Rapids is having about all she can stand. I brought home a sample of the city water when I was down there last week. I did not drink any water while there, but I made a very careful analysis of the water yesterday, which resulted as follows:

Grand Rapids plaster..... 2.32
Sulphuretted Hydrogen..... 3.14
Old Tom Gin..... 1.06
Ext. Ashchepabus..... 7.57
Tinct. Baryardum..... 13.21
Dishwaterus..... 1.95
Soap Suds..... .75
Soldiers' Home..... traces
Sundries..... 15.82
H2 O.—Opt..... indications

It is not with a view to causing a rush to Grand Rapids this summer, as a great health resort, that I publish the analysis of this noted mineral water. No, my dear Mr. Editor, it is more with the view of warning my brother merchants, who are not used to strong drink, to take a big drink before leaving home. Good water is a mighty valuable thing for folks that drink it, but it is highly questionable whether the prohibition amendment will get much support at Lyons, Ionia and other points where they have enjoyed a surfeit of cold water this spring.

My brother-in-law was telling me, the other day, when I was down there, about how he went out to visit some friends in the country a while ago. They had a splendid well on the farm, and John had looked forward for some time to the pleasure he would have in drinking from it! But it was all in vain that he drank and drank, until he must have taken in something like half a barrel. He could not satisfy himself. He wended his way back to the city and sadly drew a glass from his own faucet of city water, raised the pearl-white liquid to his lips and turned it down. With a sigh of satisfaction, John smacked his lips, pulled down his vest and exclaimed, "Ah! Sarah Jane, that touches the spot. I can understand now what it was that I have been missing for the past week. Yes, I see now; it was the soul-satisfying, tax-paying, meat-and-drink-together, Grand Rapids city water."

Yours Acquaintly,
SOLIMAN SNOOKS.

Jupson, "That is a fine painting you've got there, Smith." Smith, "Well, I flatter myself that it is, you know." Jupson, "It is one of the old masters, do you think?" Smith, "Well, I ain't exactly sure, but I am going to have the opinion of a friend on that point to-day." Jupson, "Indeed! A connoisseur?" Smith, "I should, say so! Why, man, he's been in the tea business six years and handled thousands of pictures."

AFTER THOUGHTS.

Pleasant Recollections of a Trip to the Tropics.

From the Grand Traverse Herald.

British Guiana, lying between latitude 1 and 8½ degrees north of the equator at the mouth of Essequibo river—is its capital Georgetown—is a second edition of Holland.

Georgetown, the principal city in the Province of Demerara, is protected by a sea wall of miles in extent, to keep the high tide from overflowing the lands. The surface is perfectly flat and drained with canals from which the water is pumped out as occasion requires to keep the land above the water. The soil is a vegetable mould, the deposit of centuries brought down by the river, and is marvelously fertile. Sugar cane, the principal product, grows luxuriantly and it is said that Demerara has the largest, finest and most improved sugar plantations in the world, using vacuum pans and centrifugal dryers, by which the sugar is relieved of its syrup more completely than by any other process, giving Demerara the preference over West India raw sugars. Plantations run from 800 to 3,000 acres in extent.

Georgetown is a town of some 40,000 people, and is laid out at right angles, with broad streets of asphalt and crushed coral rock like Washington streets, sidewalks of the same, houses of wood, painted white, with green blinds or "jalosies." Venetian blinds of fixed slats hung at the top and swung out from the bottom at an angle of about 20 degrees, and held there by a wooden brace, thus excluding the sun and admitting the light and air. The effect of the buildings in white set amid the perpetual green is to a New Englander a forcible reminder of a transplanted New England village in June. The citizens are noted for their generous hospitalities.

One of the important and growing products of the lower West Indies is the cacao, an ovate, oblong, tree's fruit, shaped like a small musk-melon, with a seed pulp about 1½x3 inches, containing a number of brownish seeds about one-half by one inch in length. These seeds, when ripe, are removed, put into sacks, shipped to commercial cities like New York and London, and there ground into a flour, mixed with certain proportions of arrowroot, made into a paste, dried into forms and furnished through the dealers for our breakfast tables under the name of chocolate, bromo or cocoa.

Another queer tree fruit or product is the "calabash" of gourd structure, shaped like a water melon and gathered as desired, from 3 to 15 inches in length. The larger ones are used for water vessels, while the smaller ones are used for smaller domestic utensils, or dyed and decorated for ornamental articles.

The cassava root, a bulbous root plant, furnishes, when ripe and crushed into a paste and dried, a very palatable flour, somewhat like arrowroot, which makes a nutritious bread much used by the natives. Plantain, a species of banana, grows in abundance in the forests, or is cultivated on the plantations, and constitutes, with rice, fish, cassava bread, and sugar cane, the principal food of the natives, on which they keep fleshy and are able to perform arduous labors.

The governor of Demerara gets \$35,000 per year, making the cost to every man, woman and child in the Province, 33½ cents for his support, whereas the great State of New York pays for its Governor's salary one-tenth of one cent to each person, as indicated above. The general tax of Guiana averages about 7 per cent. on the valuation.

I was not aware, and there are others who may not know, that Martinique has the honor of being the birth-place of the Empress Josephine in 1763, where at the age of 16 she married the Viscount Beaumarnais and removed to France. Left a widow with two children, at the age of 28, she afterwards married Napoleon Bonaparte in 1796. The site of her birth is marked to-day by a monumental statue near Fort du France. Her daughter, Hortense, afterwards became Queen of Holland.

The celebrated statesman, financier, general, diplomat and jurist, Alex. Hamilton, was born on the island Nevis in 1757. Left an orphan at the age of 10 years, he was placed in a store at St. Croix at the age of 12, quite to his disappointment. At the age of 17 years, through the aid of his friends, he was sent to school at Elizabethtown, New Jersey, thence to Kings (now Columbia) College, where by his assiduity, ability and thorough knowledge of English and French, he began to make himself known, and became a power in the colonies, and continued to be in the state until his untimely end in the duel which was provoked by Aaron Burr in 1804.

The West Indies were for a long term of years a subject of disputed title between the European powers, and when terms of peace were made they were the "small coin" thrown into the balance of kings in the adjustment. Here were fought some of the most bitterly contested naval battles of the 17th century, out of which England, with her usual pertinacity and monied power, came out the owner of the larger share of the islands.

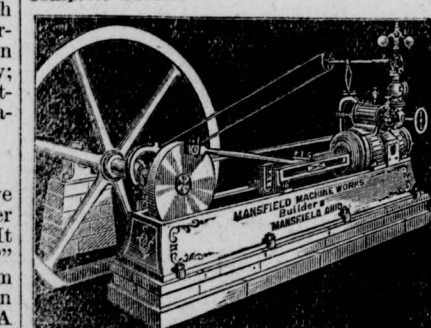
To-day they are each in their varied and individual beauty literally "Gems of the Ocean," as they lie, between the restless and relentless Atlantic ocean on the east, and the Caribbean sea on the west, with its history of untold and unredressed cruelties committed against the confiding Caribbean owners of the islands, driven to their death over precipices into the sea which has since carried their names and which sings its requiem over their unseparated remains.

S. BARNES.

THE CELEBRATED EMERY \$3 SHOE
MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman,
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PORTABLE AND STATIONARY
ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills
Grist Mills, Wood Working Machinery, Shaft
ing, Pulleys and Boxes. Contracts made for
Complete Outfits.



W. C. DENISON,
88, 90 and 92 South Division Street,
GRAND RAPIDS, MICH.

F. J. DETTENTHALER,
117 Monroe St., Grand Rapids.



OYSTERS!
FISH,
AND
GAME.

Mail Orders Receive Prompt Attention.
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**THE NEW
Soap Company.**

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced, the

**Headlight
AND
Little Daisy.**

Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone No. 578-5 rings.)

Shall we receive your encouragement by way of a trial order?

Respectfully,

Grand Rapids Soap Co.

HESTER & FOX,
MANUFACTURERS' AGENTS FOR
SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,
Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.

Write for Prices.

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WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

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ORDER A SAMPLE OF

OUR PURE SMOKING TOBACCO, - - - 15c
ON TIME FINE CUT, - - - - - 60c
UNCLE TOM " - - - - - 37c
NOX ALL " - - - - - 35c
CINDERELLA " - - - - - 25c
IRON PRINCE CIGARS, - - - - - \$35 per M

J. H. THOMPSON & CO., Wholesale Grocers,
59 Jefferson ave., Detroit, Mich.

CERMAN COFFEE,

Best Package Goods on the Market.

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TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quotations in Price-Current.

H. LEONARD & SONS,

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Jobbers of CROCKERY, GLASSWARE and Bargain Counter Goods.

BIRD CAGES.



ASSORTED PACKAGES.

We sell the Celebrated "JEWETT" Bird Cage, to the exclusion of all inferior makes, and an experience of many years assures us that this is the safest policy.

The prices are now lower than most cages in the market, and by taking these goods you get the most pleasing cage in every respect made in America. All fitted with Jewett's Patent Self-Locking Hook, and Patent Seed and Water Fount, of which there are no equals, and which can be found on no other cage.

Fifty Cent Cages--Latest Patterns.

CASE H. L. 2.

1 Box containing 4, 7 in. Round 4-6 x 8 Square.
4, 7½ in. " 4-7 x 9 "
4, 8 in. " 4-7½ x 7½ "

Total, 2 doz. cages at \$4.40. No charge for box. 8 80

CASE H. L. 3.

Containing 12 Assorted Cages. One-half Round, one-half Square. Average price, each, 53c. Total..... 6 36
No charge for box.

CASE H. L. 4.

Containing 12 Assorted Cages, each one of the latest Square Shape. Average price, each 66½c. Total..... 8 00
No charge for box.

CASE H. L. 5.

Containing 24 Assorted Cages, eleven of them are the latest patterns, round cages, and thirteen of them warranted to be the very best selling square cages. Average price each, 68c. Total..... 16 32

Open Stock Cages.

We also carry a complete assortment of these beautiful cages in open stock, and guarantee to make the bottom prices if you wish to sort up your stock. Complete catalogue furnished free on application.

Breeding, or Mocking Bird Cages.



Above cut represents nest of 5 cages, with sliding bottoms, which can be removed to clean, made of bright wire, and patent Feed Cup Holders.

	HIGH	WIDE	LONG	
No. 1.....	16 inches	9½ inches	17 inches	each \$ 85
No. 2.....	18 "	10½ "	19 "	" 1 00
No. 3.....	20 "	12 "	21 "	" 1 35
No. 4.....	21½ "	13½ "	23 "	" 1 60
No. 5.....	23½ "	15 "	25 "	" 2 00

Prices on Extra Cage Trimmings.

Cage Hooks, to screw in wall.....	per doz.	45c
" " to swing around.....	"	45c
" " Fancy, to hang up.....	"	65c
Cage Seed Cups, or Fountains.....	"	45c
Bird Baths, Nested Flint Glass, two sizes.....	"	45c
Mocking Bird Baths, opal.....	"	\$1 50
Willow Bird Nests.....	"	40c
Cage Springs.....	"	45c
Adjustable Brass Cage Screens, No. 1.....	"	3 00
" " " No. 2.....	"	4 25

ORDER
Our Leader Smoking 15c per pound.
Our Leader Fine Cut 33c per pound.
Our Leader Shorts, 16c per pound.
Our Leader Cigars, \$30 per M.
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SOLE AGENTS FOR

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PURE. NEW PROCESS STARCH. SWEET.

This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the

FIRMENICH MNFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.
Offices at Peoria, Ills.

FOR SALE BY

STRONG. Clark, Jewell & Co. SURE.

ABSOLUTE SPICES

And

Absolute Baking Powder.

100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

L. D. HARRIS,

Wholesale Dealer in

PAPER

33 NORTH IONIA STREET,

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