VOL. 4.

GRAND RAPIDS, WEDNESDAY, MARCH 16, 1887.

NO. 182.

# WANTED

Highest Market Price Paid for Beans, Picked or Unpicked.

W. T. LAMOREAUX, Agt.

71 Canal Street,

GRAND RAPIDS, - MICH.

EDMUND B. DIKEMAN,

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS,

MICH.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises:
1,000 "Blue Letter" Notification Sheets

for member's use.
500 Copyrighted Record Blanks,
500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office

Fuller & Stowe Company, 49 Lyon Street, - Grand Rapids, Mich.

MOSELEY BROS.

WHOLESALE SEEDS, FRUITS, OYSTERS,

And Produce. 26, 28, 30 and 32 OTTAWA ST., G'D RAPIDS

> Use Heckers' Standard

Manufactures.

BELKNAP Wagon and Sleigh

Spring, Freight, Express, Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and

River Tools. We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

\*\*Becial attention given to Repairing, Painting and Lettering.\*\*

The Gloss aggre year.

Shops on Front St., Grand Rapids, Mich.

43 and 45 Kent Street STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express Promptly Attended to.

JUDD & CO. JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods. 102 CANAL STREET.

The CELEBRATED EMERY \$3 SHOE MANUFACTURED BY
HATCH & EMERY, Chicago and Boston,
D. G. KENYON, Traveling Salesman,
227 Jefferson Street, - Grand Rapids, Mich.

THE LATEST DISCOVERY. Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES.

Send 4 cents for Sealed Circular.

CALUMET CHEMICAL CO., Chicago. Mention

### DISSOLUTION NOTICE

The copartnership existing between Klaas E. VanderLinde and Corneilis DeJong h, Jr., under the firm name of Van der Linde & De Jongh, has this day been dissolved by mutual consent, Klaas E. VanderLinde retiring. All debts due to and against the firm will be settled by Corneilis DeJongh, Jr., who will continue the business at the old stand.

KLAAS E.VAN DER LINDE, CORNEILIS DE JONGH, JR. MUSKEGON, Feb. 25, 1887.

GRAHAM ROYS, Grand Rapids, Mich

## WINTERNITZ.

## **F'ermentum**

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566. Grocers, bakers and others can secure the agency fo their town on this Yeast by applying to above address None genuine unless it bears above label.

## CHARLES A. COYE,

A. Coye & Son. DEALER IN

WNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing, Feed Bags

Wide Ducks, etc. Flags & Banners made to order. 3 CANAL ST.. GRAND RAPIDS

We make the handling of POTATOES APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made

Agents for Walker's Patent Butter Worker. Earl Bros., Commissiom Merchants.

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK.

We carry a full lineof חתחחח Seeds of every variety, both for field and garden. Parties in want s write to or see the Parties in want should

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

We have just purchased a large invoice of

Send us a Trial Order.

Spring Chicken, Moxie and Eclipsealways in stock.

ULNEY, SHIELDS & CO. GRAND RAPIDS, MICH.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.



Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers sell it.



The Best Laundry Soap on the Market. TRY IT!

MANUFACTURED BY Oberne, Hosick & Co.

CHICAGO. A, HUFFORD, General Agent, Grand Rapids

the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

## HEMLOCK BARK!

WANTED.

The undersigned will pay the high-BARK loaded on board cars at any side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicited.

N. B. CLARK. 101 Ottawa St., Grand Rapids.

L. Winternitz, GERMAN 106 Kent St. MUSTARD.



Importers. Jobbers and Retailers of

# BOOKS,

Stationery & Sundries.

20 and 22 Sonroe St., Grand Rapids, Mich.

BAXTER'S CELEBRATED



Manufactured by ROPER & BAXTER CIGAR CO., 51 and 53 Wabash Ave., Chicago. This famous brand is now handled by the leading ruggists and grocers of Michigan. In towns where he eigar is not handled, I am prepared to give the ex-lusive agency to good parties, druggists preferred.

J. L. STRELITSKY, STATE AGENT, 128 Canal Street, - Grand Rapids.

### MUSCATINE OATMEAL

Best in the world. Made by new and improved process of kiln-drying and cutting. All grocers keep it. Put up in barrels, half

### MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half bar-

TOO MUCH SALT.

The Production Largely Exceeds the Demand. From the Saginaw Herald.

A Herald reporter lately had a talk with Hon. W. R. Burt, President of the Michigan Salt Association, on the salt business of the country, and, in answer to the enquiry, "Is it true that there have been significant fluctua-FOR SALE BY ALL FIRST-CLASS GROCERS. tions in the price of salt?" Mr. Burt said: "Yes, there has been a decided decline.

It is now 50 cents, the lowest price in the history of the country."

"What is the cause of this great decline? The cause is, substantially, over-production. Statistics show that the annual consumption of salt in the United States is only 10,000,000 barrels, aggregating about 2,800, 000,000 pounds, or about fifty pounds to every individual in the land. On the other hand, there is at present a capacity for manufacturing at least 12,000,000 barrels. The imports are about, or nearly, 3,000,000 barrels, which makes the total supply, in case the works are all run to their full capacity and the same amount is imported, 15,000,-000 barrels, or one-third more than the entire consumption. Of course, there is a probability that all the works will not be run to their full capacity; but, placing the figures on the amount produced last season, there will be manufactured at least 9,000,000 barrels, and there is no prospect of a less amount being imported."

"What is the reason for this large import of salt?"

"This foreign salt is largely used on the sea coast from New Orleans to Maine, and as there is no salt manufactured, to any extent, around the coast, and the freights from the principal manufacturing points are so est market price for HEMLOCK high, the manufacturers in this country cannot compete with the imported salt; hence, the large amount shipped in along the water board."

"The outlook for the coming season is therefore, not very bright?"

"No. Michigan manufactured last season some 4,000,000 barrels, and the coming season will exceed this amount by 500,000 barrels. The Warsaw district made 1,200,000 barrels last season, and will increase this to 2,000,000; so, it is seen that, in these two great salt-making districts alone, there is a promised increase for the coming season of about a million and a half barrels. Add to this the mount we are carrying over from last year's production, 1,300,000 barrels, and you will see the enormous supply that will be thrown upon the country the coming year. There can be but one result from this over-production-prices will be low. In the nature of things, this is the logical sequence. If we make one-third more salt than the country can consume, there can be no other

"What does this over-production demonstrate?"

"In my judgment, the question will resolve itself into the problem of cheaper saltmaking, and the coming year will demonstrate who can make salt cheapest. The price of salt has reached that point where this problem must be solved. There is now but one course open."

"And that is?"

Somebody must stop manufacturing salt. As it is now impossible for the quantity of salt made to be consumed, there is no other remedy. There is no evading the factsomebody must stop-and this season will decide which locality and which parties must shut down."

"How is the salt business here?"

I "We've got the price down to that point that we take the volume of business. Our sales for February were over double those for the previous month, and there is every own, with the outlook before the salt business.

"Where does most of the Michigan salt

Iowa, Nebraska, Illinois, Missouri, Kansas, or a piece of goods and place it for you, Territory. These named are supposed to you;" if passable, be satisfied with the arhave a population, at the present time, of rangement; that man or woman will go about 16,000,000, and every six persons are away, and by allowing them that little kindnually, making the consumption in these that would otherwise cost you considerable. twelve States and Territories about 3,000,000 barrels, leaving the balance of the production to be disposed of in other States, which tion in stock, and every other item of examount must be sold low to meet the keen competition from the other salt districts."

"How does the Inter-State commerce law affect the shipments from the Valley?"

"It will affect us but little, and, if anything, will give us an advantage over competing points, as we have a shorter haul to the Western markets. In case of increased rail rates to points west, we can ship by water; but I do not anticipate any trouble in this matter."

"They are forming an organization there the same as we have here, with the hope that it will benefit them, and I have no doubt that it will."

trip to the Warsaw district?"

"What did you learn during your recent

Maxims for Merchants. From the Dry Goods Chronicle.

In buying goods, no matter what they are, think always, first: Are they just what my customers want? Can I dispose of them readily? Can I find anybody who will take them off my hands at a profit?

See that you buy right down to rock-bottom figures every time. See that you obtain a paying profit, whilst taking care that your price and the public will soon learn to trust you.

No retailer can expect to succeed in busibuying is a vital principle. Buy the best of customers, and avoid, if possible, getting unsaleable goods.

Integrity of character and truth in the inner man are the prerequisites for success in any calling, and especially so in that of the merchant. These are attributes of the man which never fail to command respect and win admiration.

The clerk or salesman who is afraid of doing too much is near of kin to him who seeks to do nothing, and was begot in the same family. They are neither of them in the remotest degree a relation to the man Partnerships are thus transformed where whose willingness to do everything possible to his touch places him at the head of the active list.

See that your store is kept cheerful, clean, airy and bright, and that your clerks are civil, and carry with them an agreeable mode of addressing your constituents. No man values a little considerate treatment more than the poor man, and why should he not obtain it when he enters your store with an honest dollar for investment?

A very high degree of skill has been introduced into every kind of business, and to succeed amid all this energy, ability and fertility of resource, it is needful for a man to enter his pursuit to-day as full-fledged and equipped mentally as possible; energy, tact and a little knowledge of arithmetic are not enough.

The policy which the majority of whole sale merchants adopt in settling with insolvwell-founded complaint on the part of honest retailers, and in the absence of any act for the equitable distribution of assets of insolvent estates, the remedy for this evil is more obvious that it is easy of application.

More interest is being manifested by the trade in the question of the adornment of stores. The old idea that there is no need of displaying taste in the arrangement of exploded. Competition has now become too close for a merchant to neglect any art by which he can attract more trade to his place of business.

To make a cheap store successful, goods must be purchased right, and at bottom figures. To do this year in and year out a man must have ready cash, whereas the man of fine trade must buy 75 per cent. of his goods from the best makers at established prices, and he can, as a rule, obtain reasonable

There is only one spirit that achieves a acts depends upon the authority thus congreat success. The clerk or salesman who seeks only how to make himself most useful, whose aim is to render himself indis-

the guarantee of success. It is a good plan in opening an account with any new customer of moderate means, to mentally fix a limit to the account; and in every case where the merchant is called to "carry" the customer, he should be told probability that we can more than hold our pleasantly and frankly, as if a matter of course, that it is desired that a limit shall be

credit, which is not to be overstepped. When a customer drops in to see how you "Oh, all through the West, namely, the are getting along, not to buy, man or wo-States of Minnesota, Dakota, Wisconsin, man, allow him or her to take up a carton Colorado, Michigan, Indiana and the Indian while you stand off and see how it "strikes supposed to consume one barrel of salt an- ness, will advertise your business in a way

It is easy enough to fix a scale of prices that will cover cost of rent, taxes, depreciapenditure, in theory, because, theoretically, when an article is bought it is also paid for, but in practice every merchant knows that a certain, though variable, proportion of the goods sold at his store will never be paid for and will appear on his books as bad debts.

The Growth of Corporate Business.

A close observer of business affairs, in writing upon the subject of corporations in one of our trade exchanges, indulges in the following remarks:

"That much of the business of the country formerly transacted by single individ- new bill. uals or partnerships is rapidly going to a corporate basis is a striking and suggestive men in chorus. fact. It is not surprising that large enterof business which require an expensive lars!"

plant and large amounts of capital, should be conducted by incorported companies with capital stock. No one individual or firm could or would furnish capital sufficient to carry on these colossal undertakings of themselves. Without the expedient of incorporation the most useful and beneficial schemes would fall to the ground. What the capital of a few men cannot accomplish the accumulated earnings of hundreds and you offer indisputable value. Then stick to thousands can accomplish. A great deal is said about the oppression of corporations, and the word is in many minds synonymous with odious monopoly. This may be true ness who does not buy judiciously. Shrewd of some classes of corporations, and more especially of those which are engaged in the and freshest goods, buy to meet the demand business of transportation; but a corporation is far from being an evil thing in itself. On the contrary, a legitimate corporation, properly managed, is an instrument which is often indispensable in working out valuable results. But the growth of corporations during the last twenty years has been something phenomenal. The law has extended the branches of business which may be incorporated until at the present time scarcely any are excepted or denied the privilege. The smallest enterprises, those needing but little capital, are incorporated every day. there would seem to be no necessity for the change. Every valuable invention gives rise to a "company," and individuals are swallowed up and lost in the corporations which they organize.

What are the peculiar advantages which tempt business men to this method of transacting their affairs, for there can be no doubt that the system is becoming more and more popular? In the first place, there is the feature of limited liability for debts. An individual does not risk his private fortune by carrying on business in this way. Men who are not willing to risk everything aspartners are at the same time perfectly willing to take their chances of success with limited amounts. Then, again, the system of capital stock enables the incorporators to raise money in cases where otherwise they could not, by the sale of stock. Indeed, in many instances companies have been organent debtors has long been the subject of ized for no other purpose than to sell stock to unwary investors for the profit of the organizers alone. But whatever may be the advantages and merits of incorporation, it has many defects and is peculiarly prone to abuse. The absence of individual responsibility frequently leads to disregard for the rights of others, and it is notorious that corporations do what a single man or a firm of partners would not dare to attempt. The goods and placing the best foot forward is feature of limited liability, unless the corporation has large resources, has had the effect oftentimes of diminishing the confidence which would otherwise be felt in the financial responsibility of the company, and in this way tends to limit credits readily accorded to a firm. Gilt-edged security is demanded on loans and advances, and the company itself is thus hampered by the rule which seems to have been devised exclusively for the protection of the stockholders. Moreover, the powers of a company are limcredit and a like extension too, if required. ited by its charter, and the validity of its

ferred upon it. It is difficult often to say whether the obligations and debts of a company contracted pensable to his employer, whose whole be- by its officers can be enforced against it, as ing is animated with the purpose to fill the those officers may have exceeded the powers largest possible place in the walk assigned given to them by the by-laws. Nothing is to him, has, in the exhibition of that spirit, more frequent than repudiation by companies of notes, etc., given by its officers, and the consequent litigation. The courts have held again and again that persons dealing with a corporation are bound and presumed to know its charter and by-laws, and to contract in relation to them. If there is any want of authority or any defect or irregularity in the proceedings the creditor may be agreed upon, as to both time and amount of restricted to his remedy against the individual officer alone. And it is well known that many small corporations, acting without legal advice, fall into serious errors and act in entire disregard or ignorance of the law. In fact, the method of doing business properly under incorporation is so complicated and so exposed to danger that the disadvantages would seem to out-weigh the advantages in cases where the business could be carried on in any other way.

### Young Oysters.

In the extensive oyster culture experiments of the United States Government, particular attention is being given to methods for preserving the young. Wire baskets three feet square and six inches deep are used for collecting the spat, which adhere closely to the sides and bottom, thus enabling the operatives to prevent the accumulation of mud, the great foe of the oyster industry, by frequent shakings of the baskets. An average oyster is expected to yield 10,000,000 young.

Some Other Day. "Anybody lose a dollar?" he called at the rear door of the street car as he held up a

"Yes, sir, I did," replied three different "Oh, you did. Sorry for you, but this is

prises, such as railroads, steamships, tele- a \$2 bill and I've had it for a week. Beats For Sale by all Michigan Johlers.

C. S. Comstock, general dealer, Pierson: "It is the best paper of the kind that I have ever graphs, and, generally speaking, all kinds of business which require an expensive lars!"

A JOURNAL DEVOTED TO THE Mercantile and Mannfacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

### WEDNESDAY, MARCH 16, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

### SETTLEMENT BY NOTE.

A leading wholesale grocery house of De troit writes The Tradesman as follows on a subject which is of interest to every dealer, jobbing or retail:

As we see you are very prominent in forming Grocers' and Business Men's Associations throughout the State, we would McGaw & Austin have engaged in the like you to suggest to the retail grocers the benefit that would be derived by them, if they would give their notes (that is, those who buy on time) for their purchases when made. By that means, it enables the jobbers to use the notes, who could then sell closer to the retail trade than they could where they have to carry so much on their books can realize on the sales made.

This is only a suggestion of ours, which you can use if you see fit without mentioning our names, and if you think it could be brought about, then sound the jobbers at Grand Rapids, Kalamazoo, Jackson, East Saginaw, Saginaw City and Bay City, and let us know what they think about it, and bery & Co. we will then commence the same here amongst the wholesale and retail trade. We think if it could be brought about it would be to the benefit of both parties. When we purchase goods on time, the Eastern merchants demand either note or acceptance for every bill as soon as purchased, if not dis-

THE TRADESMAN is glad to commend this plan and will promptly pursue the enquiries suggested by the writer. The advantage of such a method to the retailer is readily apparent—if the merchant is compelled to close his accounts with notes and meet them promptly, he will be more apt to insist upon similar treatment from his customers, the inevitable result of which will be shorter credits and more prompt payments all around.

### BEFORE THE CONVENTION.

Before this issue of THE TRADESMAN will have reached some of its readers, the second convention of the Michigan Business Men's Association will be a thing of the past. The numerous letters and announcements which have appeared in THE TRADES-MAN during the past few months, together with the programme given in another column, are proof positive of the fact that the papers and discussions presented at the convention will give organization such a this country. Michigan has lead every State in the Union in this respect in the past, and there is every indication that she will not on an extensive scale, selling both the jobbing relinquish the position she has acquired in the future.

One of the most important subjects which will come before the convention will be the for that purpose, and will operate in conquestion of adulterations, A good deal is junction with Frank J. Lamb. being said as to the efficacy of legislation in preventing adulterations, but the experience of Michigan-which has a strong law on the subject-is that the attempt to suppress the evil in this manner is a farce. The only way to lessen adulteration is to cease handling adulterated goods, and if the conwention is wise it will take that view of the matter and put itself on record in that way, rather than make itself ridiculous by appealing to Congress for a remedy which already exists in the hands of every retail merchant in the country.

### WELCOME TO THE BUSINESS MEN!

In the name of the Retail Grocers' Association of Grand Rapids and kindred organizations, as well as in behalf of the wholesale and retail trade of Grand Rapids, THE TRADESMAN welcomes the delegates to the special convention of the Michigan Business Men's Association, and trusts that their remembrance of this visit may always be fraught with pleasure. Every preparation has been made to render the occasion both pleasant and profitable, and no further pains will be spared which would in the remotest degree contribute to that result.

Gentlemen, enjoy every moment while with us, and carry away pleasant memories of Grand Rapids and her people.

Frankfort has re-enforced the M. B. M. A. since the last report with twenty-five members, and Cedar Springs with twenty-seven members, and Cadillac, Allegan, Grand Haven, Manton, Saranac and Oceana have dealers, have dissolved, Frank Phelps conremitted for additional members, swelling tinuing. gives the State body the co-operation of day & Roff has been dissolved, S. Holiday particulars, enquire of C. Crawford or the fifty-one of the sixty-six local associations now in existence in the State.

When THE TRADESMAN asserted, last H. Freeman. fall, that the M. B. M. A. would have 1,500 members by the March convention, some of ted Dennis Hager to partnership in his groits friends shook their heads and declared cery business. that 500 would be nearer the correct figure. Up to Monday morning of this week, the membership reached 1,638 and more coming! by C. De Jonge, jr.

Henry Henkel and C. H. Bushley have arranged to put in a creamery at Howard City, will continue the business. the expectation being that everything will

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. John Walsh will open his new grocery store on Canal street this week.

S. H. Sweet, of Kalkaska, is closing out his grocery and restaurant business and will move here.

The Arthur Wood Carriage Co. succeeds Arthur Wood in the wholesale and retail manufacture of carriages.

cery business at Gerkey. Bulkley, Lemon & Hoops furnished the stock.

Station, has put in a complete planing mill the interest of his partners—Messrs. Bruce outfit, furnished by Hester & Fox.

Geo. Wynekoop has engaged in the grocery business on Turner street. Bulkley, Lemon & Hoops furnished the stock.

T. R. Ellis & Co., book binders, have dissolved, Jas. McCarron retiring. The busi-

grocery business on West Bridge street. Bulkley, Lemon & Hoops furnished the

Putnum & Brooks have leased two stores in the northern end of the Blodgett block and will remove their confectionery Johnson Bros." and wait until the time expires before they and fruit business to that location about May 1.

Goebel & Co. have established a branch wall paper, paint and oil store at Kalama- Dust Separator Co. has been incorporated zoo, occupying the premises at 108 East under the State laws. Main street, formerly occupied by B. Desen-

E. R. Huntley has sold his beef and pork packing establishment at 84 and 86 South Division street to C. M. Towne, late of Minneapolis, who will take possession April 1, and continue the business on a larger scale than ever before.

W. Connine, for eight years engaged in trade at Traverse City, has re-engaged in the fruit, confectionery, tobacco and eigar business at that place. Putnam & Brooks furnished the confectionery and H. Schneider & Co. the tobaccos and cigars.

C. B. Hirschfield's new enterprise at Sault Ste. Marie will be in the nature of a stock company, the other stockholders being dry goods and clothing jobbers at Chicago and profitably started. Mllwaukee. The style of the corporation will be the Giant Stock Co. A general line of goods will be handled.

The Michigan Drug Exchange announces the sale of the R. C. Hunter drug stock to Dr. M. Crane, of Bonanza. The stock was formerly located here, but afterwards re-Perkins Drug Co. seized it on attachment and returned it to this city. Dr. Crane will consolidate the stock with his own.

Geo. E. Howes foreign and domestic boom as it has never before experienced in fruit establishment, at 3 North Ionia street, is now in full blast. Mr. Howes imports his own foreign fruit and will handle same and retail trade. The business will be under the direct personal supervision of C. N. Rapp, who has come on from Battle Creek

### AROUND THE STATE.

Merrill-H. C. Fessenden, meat dealer, is

Royalston -T. J. Sherman, general dealer, has sold out.

Waterloo-Gorton & Snyder succeed John A. Walz in general trade.

Pinckney-G. W. Sykes succeeds Lakin & Sykes in general trade.

Davisburg-D. L. Davis succeeds Wm. S. Walls in general trade. Frederick-Hanson Bros. succeed Hanson

Bros. & Co. in general trade.

Armada-Paton & Walton, grocers and meat dealers, have sold out.

Fenwick-Thompson Bros. & Co. succeed

C. R. Herrick in general trade. Detroit-B. Siegel & Co. succeed S. Mi-

chael & Co. in the cloak business. Byron Center-C. O. Smedley has sold

his grocery stock to T. J. Smedley. East Saginaw-Himmelein Bros.,

goods dealers, have been attached.

Lapeer-Smith & Haynes succeed Green & Rulison in the clothing business.

Bellaire-F. E. Woolsey succeeds Woolsev & Stewart in the drug business.

St. Louis-Jas. F. Fenn succeeds Homer Strong in the boot and shoe business. Byron Center-Byron McNeal has sold his

general stock to Seward McNett & Bro.

stock for Smith & Jebb's dry goods stock. Sturgis-Daniel Millizen has bought the grocery stock of H. M. Millizen & Edwards. Bellevue - Phelps & Barney, general

Sturgis-The boot and shoe firm of Holicontinuing.

Gagetown-L. E. (Mrs. W. H.) Van Steenburg, general dealer, is succeeded by

Vermontville-Will. M. Bale has admit-

Muskegon-Vander Linde & De Jonge, grocers, have dissolved, and are succeeded

the expectation being that everything will be in readiness to begin operations by April the hardware business of Tasker, Howorth ization, the better we like it.

Yours truly, E. C. CHANDLER, Sec'y. Polo-Wm. Alchin & Son have purchased

Saranac-Gifford & Van Drezer have effected a settlement with nearly all their

creditors on the basis of 30 per cent. Sturgis-Wesley Wright, of the hardware firm of W. Wright & Sons, is dead. The

business will be continued by Wright Bros. Nashville-W. A. Aylsworth has engaged in the clothing, hat and cap and boot and shoe business. Aaron Whitner and Walter Burrows will manage the business.

Burnip's Corners-Allen Twining has sold his two-thirds interest in the general Dennis Haskill has engaged in the gro- stock of F. C. Goodman & Co. to John Goodman. W. H. Goodman will continue as manager.

J. W. Brown, feed-mill operator at Grant | Stanton-E. D. Hawley has purchased and Seeley-in the drug and grocery stock of Hawley & Co., and will continue the business under the style of E. D. Hawley.

> Paw Paw-C. F. Young, formerly on the road for Edson, Moore & Co., but now the proprietor of the Duncan Stearns & Co. general stock, has added a large line of groceries from the jobbing house of Arthur Meigs & Co., Grand Rapids.

> Greenville-Johnson Bros., grocers, issue the following pronunciamento: "We have changed the name of our firm to L. Johnson & Brother, instead of Johnson Bros., as we have had too much trouble with our mail getting mixed up with the other firm of

### MANUFACTURING MATTERS. East Saginaw-The Allington & Curtis

East Saginaw-The Witham & Bowen

Co. succeeds the Witham & Anderson Co. in the lumber business.

Boyne City-White & Perkins are, running their sawmill full time, turning out 16,-000 feet of lumber per day. Petoskey-Fell, Hill & Co. will move

their shingle mill to a point seven miles southeast of town in the spring. Jackson-F. L. Elms succeeds the Michigan Manufacturing Co. in the manufacture of carriages, wagons and agricultural imple-

Muskegon-Pittsburg parties have lately been here, looking up a site for a lumber yard. Since the Pennsylvania Company now has a line to this point, dealers from Pennsylvania think that yards here can be

### FURNITURE FACTS.

Manchester-J. Trautwein & Co., furniture dealers and undertakers, are reported selling out.

Muskegon-N. G. Vanderline, for several years in the employ of the Truesdell furniture establishment, has engaged in the furmoved to Lakeview, where the Hazeltine & niture business on this own account in the Opera House block.

### STRAY FACTS.

Detroit-Henry Elsey, trunk detter, has assigned. Howell--M. H. Clark & Son succeed J.

M. White in the hotel business. Vermontville-H. G. Barber will shortly

engage in the banking business. Reed City-Wm. Adams succeeds D. M. Adams in the restaurant business.

Manistee-R. G. Peters is succeeded by the R. G. Peters Salt and Lumber Co.

Hudson-Jerome J. Wood, the popular book-seller, was elected President of the village last week by a majority of 149.

Saranac-A correspondent writes: "When the Lee & Brown bank went into liquidation, Chas. Blakeslee, our village marshal, held two checks, one against Lee & Brown. the other against the Saranac Savings Bank. both aggregating over \$250. The checks were for money belonging to the village, and a suit was instituted against Lee & Brown to obtain judgment for both checks. After a well contested suit, Monday, the jury brought in a verdict in favor of Blakeslee, for the full amount."

Saranac-A correspondent writes: "About six weeks ago Frank Grommon sold out his interest in a restaurant and dry saloon to Shuarts & Monroe, Shuarts furnishing most of the money and Monroe the experience. Monroe recently came to the conclusion that he had exchanged places with Shuarts, so that the money was on his side, ordered Shuarts out of the ranch and proceeded to run the establishment on his own hook. Shuarts then made a bill of sale of the goods to Randy Taylor, and Monroe executed another bill of sale to Lester Anderson, and locked up the establishment. Taylor obtained the aid of an officer and obtained H. Spencer, Saranac possession. Shuarts appears to be rather an unfortunate sort of fellow, as he has managed to get through with a farm, with Climax-J. F. Clark has traded his drug the exception of what little he may obtain from the sale of the restaurant."

### The Gripsack Brigade.

S. McM. Toal, representing Gowans & Stover, the Buffalo soap manufacturers, is in town for a few days.

"Anything else you want?" For further

L. C. Bradford, formerly of the firm of Fox & Bradford, has engaged to travel for Bulkley, Lemon & Hoops, taking the position of general cigar salesman and manager of the cigar department.

### Frankfort Joins the State Association. FRANKFORT, March 9, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-I herewith hand you draft for Sparta—C. O. Cain has sold his general \$2.50, the same being our per capita tax for stock to S. Bitely, his former partner, who

> Our Association is doing nicely. The more we investigate the merits of the organ

THE STATE CONVENTION.

Names of Some of the Delegates-Preliminary Programme.

THE TRADESMAN goes to press a day earlier than usual this week, in order that the editor and his force may assist in welcoming the delegates to the special convention of the Michigan Business Men's Association, which convenes on Tuesday. From present indications, every local association in the State will be represented. Nearly all have announced the election of delegates and sent for reduced rate certificates, but only the following have accompanied their communications with the names of the persons selected:

Ada-D. F. Watson.

Allegan-I. F. Clapp, J. H. Eppink, S. D. Pond, H. B. Peck, I. P. Griswold, H. H. Pope, E. T. Van Ostrand. Bellaire-E. J. Childs, A. J. Dole.

Cadillac-A. W. Newark, C. H. LeBar, L. G. Law, J. H. Plett, J. C. McAdam. Casnovia-D. B. Galentine, W. H. Bene-

Cedar Springs-T. W. Provin, L. H. Chapman, W. C. Congdon. Cheboygan-H. Chambers. Alternate-

Coopersville-R. D. McNaughton, G. W. Watrous, W. R. Boyington, Wm. Mines, A.

Wagner. Dorr-Francis Goodman, E. S. Botsford. East Jordan-C. W. Dunham, Reuben

Glenn, John Chamberlain. Frankfort-Jacob May, Chas. Burmeister. Freeport-J. Yarger, H. C. Peckham.

Grand Rapids-Jas. A. Coye, E. J. Herrick, E. A. Stowe, E. E. Walker, B. F. Emery, B. S. Harris, H. A. Hydorn, C. L. Lawton, A. Rasch, Thos. Keating, Jas. Farnsworth, Harry DeGraaf.

Greenville-L. W. Sprague, C. J. Clark, Will Bradley, E. J. Clark, L. Van Wormer. Alternates --- S. R. Stevens, G. W. Stevens, L. Johnson, E. Rutan, K. Paine.

Oceana-W. E. Thorp, E. S. Houghtaling, B. O. Sands, H. H. Bunyea, A. Paton, Wm. Wheeler, B. F. Archer.

Lowell-J. Q. Look, C. G. Stone, A. C. McDonald, S. W. Taylor, S. E. Morgan, J. B. Yeiter.

Mancelona-C. L. Bailey. Owosso-Jas. Osborn, S. E. Parkill, H.

W. Parker, N. B. Payne, C. J. Stuart. Plainwell-E. A. Owen, M. Bailey, H. W. Chamberlain.

Reed City-H. C. Stoddard, (J. W. Richards, alternate). Rockford-Geo. A. Sage, C. N. Hyde,

John J. Ely. Saranac-F. Henry Spencer, S. M. Crawford, D. G. Huhn. Sturgis-H. S. Church, Jas. Ryan, C. W.

W. Clark, Wm. Jorn. Traverse City-Geo. E. Steele, C. A Hammond, S. Barnes, E. W. Hastings, C. K. Buck, S. C. Despres, E. L. Sprague, S. E. Wait, D. E. Carter, C. E. Lockwood.

Tustin-G. D. DeGoin, D. S. Little. White Lake-A. T. Linderman, C. L.

### LAY DELEGATES.

Battle Creek-R. C. Parker, H. E. Mer-

Hubbardston-L. W. Robinson, W. J. Tabor, C. F. Wheeler. Pewamo-Albert Retan, E. R. Holmes,

HONORARY. Allendale-1, J. Quick. Casnovia-H. E. Hesseltine. Crosby-A. C. Barkley. Evart-Frank Hibbard.

### Monroe-Paul P. Morgan. THE PROGRAMME. As near as can be decided upon, previous

to the convention, the order of exercises will be as follows: TUESDAY, 9 O'CLOCK A. M.

Call to order by President Hamilton.
 Prayer by Rev. A. R. Merriam.

3. Address of welcome by Mayor E. B. Dikeman. 4. Response in behalf of Association by

5. Address of President. 6. Report of Secretary.
7. Announcement of Committee on Cre-

dentials, Programme and Resolutions. 8. Reports of delegates.9. Answers to Queries and opening of

Question Box. TUESDAY, 1:30 O'CLOCK P. M. Report of Committee on Credentials.

2. Report of delegates continued. Report of Committee on Legislation. 4. "The Village Improvement Feature in Our Local Associations"—W. W. Warner,

Allegan.
5. "Cutting Prices and the Result"—F. 6. Answers to Queries and opening of

TUESDAY, 7:30 O'CLOCK, P. M. 1. Reading of Correspondence. 2. Report of Committee on Trade Inter-

Question Box.

3. Report of Committee on President's 4. Answers to Queries and opening o Question Box.
5. Adjourned to banquet, tendered by the

Retail Grocers' Association. WEDNESDAY, 9 O'CLOCK A. M. The Legality of our Collection System. "Material Benefits of Local Organiza-

tion"—W. E. Kelsey, Ionia. 3. "Competition in Business" — O. F. Conklin, Coopersville.
4. "Relation of the Banker to the Business Public"—C. A. Hammond, Traverse

"Compromises and What They Lead To"—E. A. Stowe, Grand Rapids.
6. "Look out for Tares"—Paul P. Morgan, Monroe. 7. Answers to Queries and opening of

Question Box. WEDNESDAY, 1:30 O'CLOCK P. M. "Shorter Hours for the Merchant"-

A. Coye, Grand Rapids.

Jas. Osburn, Owosso 2. "Is it Possible to do a Cash Bash."

N. B. Blain, Lowell.
3. "The Business Man in Politics"—Jas. "Is it Possible to do a Cash Business?"

4. "Does it Pay to Sell Goods for Fun Instead of Profit"—Julius Schuster, Kala-

mazoo. 5. "Effect of Labor Organizations on Trade"—Robert M. Floyd, Chicago. 6. Can our Collection System be Improved Upon"-L. W. Sprague, Greenville

### OUERIES TO BE ANSWERED.

The following queries will be taken up as opportunities are presented, and answered in a satisfactory manner:

1. Are the insurance rates on store property too high? Accepted by Frank Hibbard,

2. Are female clerks to be preferred to male assistants under any circumstances? Accepted by Frank Hibbard, Evart. 3. Should outlawed accounts be consider-

ed by our local associations? Accepted by

should be used? Accepted by N. B. Blain,

Lowell. 5. Is a wife entitled to credit who becomes the custodian of her husband's property, in order to allow him to evade the pay-

ment of his debts? 6. Ought the newspapers—not trade jour-

nals—to publish wholesale quotations?

Accepted by A. C. Barcley, Crosby.

7. Is it feasible and desirable to quote the wholesale price of merchandise—hardware wholesale price of merchandise—hardware Buikley, Lemon & Hoops, Grand Rapids. 177tf and drugs accepted-by means of characters not understood by the public at large? Ac-

cepted by A. C. Barcley, Crosby. 8. Is it possible to wholly abolish the credit system? 9. How can the credit system best be cur-

tailed? 10. Is cutting in prices ever justifiable? 11. Should an attorney—a member of an

association, but not the appointed actuarybe allowed to use our system of blanks for collecting other than his own personal accounts?

WANTED—Situation by young man in a grocery or general store. Four years' experience. Best of references. Address S., gounts? counts? 12. Does an accepted note imply a settle-

note? Should our system for collecting be limited to open accounts?" Accepted by J. V. Crandall, Sand Lake.

13. Should a firm join a local association as a firm or should each member join individually?

14. In case the firm joins by the payment of one fee and dues, should each member of the firm be entitled to voice and vote? 15. In the case of a firm joining as a firm,

use the collection system for the collection of his private accounts? 16. Should not the term "dead-beat list" be tabooed? Are not "delinquent list" and

"poor-pay list" preferable expressions? 17. Is the cash business conducive to cutting? Accepted by W. E. Kelsey, Ionia. 18. Is the present exemption allowed a married man under the garnishee law just to all parties? Accepted by J. V. Crandall,

Sand Lake. 19. What constitutes a business man? That is, what constitutes the dividing line with those who wish to become members of our local organizations?

### THE BANQUET.

The banquet tendered the Association by the Retail Grocers' Association will be given at Sweet's Hotel, and will prove not the least interesting feature of the gathering. The toasts and responses have not yet all been selected, but some idea of the entertainment may be gathered from the following incomplete list:

The Dead Beat-James A. Coye. The Ladies-S. E. Parkill. Our Children-Robt. M. Floyd. The Traveling Man-L. M. Mills. The Off Horse-J. V. Crandall.

The Jobbing Trade-Amos. S. Mussel-The State Association-Frank Hamilton.

The Press-E. A. Stowe. Organization in New York-Newton Dex-

Organization in Pennsylvania—Percy F Smith. Keep Your Mouth Shut-O. A. Ball.

Sand-Samuel M. Lemon. The Business Man in War-Chas. E. Belknap. Our Hosts-L. W. Sprague.

"Michigan, My Michigan." Grand Rapids-John G. Shields. The Peddler-Irving F. Clapp. Relation of the Lawyer to the Busine

Man-C. L. Bailey. Early Closing-N. B. Blain. Greeting of a Sister Organization-F. J. Wurzburg.

### The Celebrated Dunlap.

While in attendance on the convention of the Michigan Business Men's Association, delegates should step into the hat establishment of J. Miner and get rigged out with one of the justly celebrated Dunlap hats, either derby or silk. The Dunlap is as consin. Can be bought on liberal terms. standard as granulated sugar, P. & W. quinine, or Moydale's hammers, and the merchant who wears any other hat is not up with the times.

### Dissolution of Co-partnership.

Notice is hereby given that the co-partner-ship heretofore existing between James Fox and L. C. Bradford, under the firm name of Fox & Bradford, is this day dissolved by mu-tual consent. JAMES FOX, Dated Mar. 7, 1887. L. C. BRADFORD.

To the Trade. Having sold our stock to H. H. Freedman & Co., who will continue the business at the old stand, we be peak for our successors a continuance of the generous patronage accorded us in the past.

Fox & Bradford.

### CINSENC ROOT.

Peck Bros., Druggists, Grand Rapids, Mich.

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, or 50 cents for three weeks. Advance pay-ment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

POR SALE—\$1,000 will buy my property, practice and drug stock, if sold before the lst of May. Established 3½ years, and doing good business. Address M. D., 177 Fourth St., Grand Rapids, Mich.

FOR SALE-WATCHMAN'S CLOCK, Imhauser patent, nearly new. J. L. Buchanan, 463 N. Front St., Grand Rapids.

POR SALE—Two-story frame store building in good, lake shore town. Splendid opening for grocery or general business. Property now brings in \$60 per month rent. Address "Johnson," care The Tradesman.

4. How old should an account be before the collection system of an association should be used?

A How old should an account be before the collection system of an association should be used?

A Weil-selected stock of grocer-ies and crockery, situated at Plainwell, Stock will inventory about \$1,500. Apply to Arthur Meigs & Co., Grand Rapids, or W. H. Hine, Plainwell, Mich.

LOR SALE-A well-selected stock of grocer-

ROR SALE—Drug, book and stationery store doing good business in best location in a thriving Northern Michigan railway town. Address "Junction," care TRADESMAN. 188\*

FOR SALE—Well-selected general stock, located at a place tributary to a large farming trade. Stock will inventory about \$6,000. Address for full particulars, "I. J.," care "The Tradesman."

ROR SALE—A thirty-year old grocery stand in Kalamazoo. A two-story frame store, with good tenement rooms above, and a good tenement house on same lot, also barn. Three blocks from M. C. depot. \$3,500, part down, balance in easy payments. Possession given in May. J. Van Zolenburg, Petoskey. 174tf

POR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids.

WANTED-Situation by young man as travment of account and thus debar one from using our system to collect the overdue note? Should our system for collecting be a system for collecting be man." Grand Rapids.

\*\*Colling salesman or salesman in store. Have had several years' experience. References furnished. Address S. E., care "Trades man." Grand Rapids.

WANTED—Situation as cierk in a drug or drug and book store, by the undersigned, a registered pharmacist, and member of the Michigan State Pharmaceutical Association. Care and precision exercised in compounding prescriptions, Satisfactory references given. Gideon Noel, Good Hart, Mich, 183\* WANTED-A good second-hand medium-sized soda fountain in good running or-der, with generator preferred. Want to buy at once for cash. Address H. Ingalls, New-berry, Mich.

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. should a member of the firm be allowed to

T the lake shore in Emmet county, for a business requiring \$600 or \$800 capital. For information address Gideon Noel, Good Hart, Mich. 185\*

FOR RENT-Good and beautiful location on

WANTED—Stock in Kent County Savings Bank. Address, stating terms demand-ed, "Purchaser," care "The Tradesman." IF YOU WANT—To get into business, to sell your business, to secure additional capital, to get a situation, if you have anything for sale or want to buy anything, advertise in the Miscellaneous Column of The Tradesman. A twenty-five word advertisement costs but 25 cents a week or 50 cents for three weeks.

## MONNICH & STONE, Flint, Mich.

S. CIGARS

## Voigt, Herpolsheimer & Co.,

Importers and Jobbers of

DRY GOODS Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

Fancy Crockery@Fancy Woodenware 📥 OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit

### Prices Guaranteed. Michigan Drug Exchange.

375 South Union St., Grand Rapids. AGENTS FOR THE Standard Petit Ledger.

WANTED—Registered pharmacists and assistants who are sober, industrious and willing to work. A Scandinavian or German wanted at once. FOR SALE—Very desirable stock of about \$5,000 in town of 3,000 inhabitants in Texas. Can be bought on very reasonable terms.

FOR SALE-Stock of \$1,600 in town of 800 inhabitants in Ohio. Will make terms

reasonable. FOR SALE—Stock of about \$800 in small town in western Indiana, in midst of fine farming region. Will sell on very liberal terms. FOR SALE-Very desirable stock of about

1 \$2,000, well located on one of the principal business streets of Grand Rapids. Good location. Doing good business. FOR SALE—Stock of about \$1,700 in town of \$800 inhabitants in Western Michigan, Doing good business. Can be bought on very reasonable terms.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free. WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and

can furnish any medical or pharmaceutical work at publishers' rates. Michigan Drug Exchange,

357 South Union St., -Grand Rapids.

EXPANSIVE BITS. lar's, small, \$18 00; large, \$26 00. dis

### CEO. E. HOWES.

# Foreign and Domestic Fruits.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.

J. T. BELL & CO.,

Wholesale Fruits and Produce,

EAST SAGINAW, MICH.

# A. D. SPANCLER & CO.

PRODUCE, NUTS, BERRIES, ETC. 200 and 202 North Washington Ave., East Saginaw, Mich.

### ORDER A SAMPLE OF

OUR PURE SMOKE	NG TO	BAC	CO,	-	-	15c
ON TIME FINE CU	Т, -	-	-		-	- 60c
UNCLE TOM "	4	-	-	-	-	37c
NOX ALL "	-	-			-	- 35c
CINDERELLA "		-	-	-	-	25c
IRON PRINCE CIGA	ARS, -	-	-		\$35	per M
<u> </u>						
T II MIIOMADOOM (	on o	TITL	100	-1-	11.	00000

### J. H. THUMPSUN & CU., Wholesale Grocers, 59 Jefferson ave., Detroit, Mich.

## L. D. HARRIS

Wholesale Dealer in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH.

L. L. LOVERIDGE.

& LOVERIDGE



GENERAL DEALERS IN Fire and Burglar Proof

Combination and Time Locks,

USE

Grand Rapids, Mich.

## BARRELS

Setting about a store are unsightly, besides the jecting nails on them are dangerous to clothing, enterprising grocer realizes the value of handsome convenient fixtures, and to meet this demand WOOLSON STICE CO., of Toledo, Ohio, have desig Lion Coffee Cabinet,



This Coffee Cabinet Given Away.

# Is ALWAYS possible when a good cup of cof-fee is served. The grocer who sells LION

cure this result to them. LION COFFEE is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha. Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

For sale by all Wholesale Grocers every-

Woolson Spice Co.

92 to 108 Oak St., Toledo, Ohio.

## FULLER & STOWE COMPANY, Engravers and Printers

49 Lyon Street, Grand Rapids.

The Bead-Beat's Blue Letter. Written Expressly for THE TRADESMAN.

The Dead-beat was feeling blue on a Saturday night not long ago. He had start- E. A. Stowe, Grand Rapids: ed down to the grocery where he had traded for the past month, and on his way with the following officers elected last ever had stopped in to see a friend at John's ing: Place. The friend had fifty cents in his pocket, which he had earned carrying up a load of wood that afternoon; and, feeling unusually generous, asked the Dead-beat to look at the pier glass behind John's bar.

They looked. And whether it was the reafter the interests of the Flint Mercantic

We have flection of the gas lights in the mirror or the Union in a thorough manner. We have merry music of the liquor, as it was poured into the little glasses I don't know but into the little glasses, I don't know, but, somehow, the Dead-beat forgot the wife and babies who were patiently waiting for him the world, and that power will now be ap to make a payment on the grocery bill, so that they might have something to keep the breath of life in their poor bodies, and only Very respectfully, Samuel Moffett. remembered the fact that he had eight dollars in his pocket, and that his friend had done something and that it would be mean for him not to reciprocate. The Dead-beat had just got to work again, after being out on a strike for over a month, caused by some of the men being dissatisfied with the fact of the State Association at Grand Rapids. that their wages were not large enough to support their families and a saloon at the rate. We have just seventy members to same time. His groceryman had been more lenient than some others, owing, no doubt, to the fact that if he had not let the Deadbeat's family have provisions they would have starved; and going home at night and looking at his own well-fed brood and cheerful wife had, no doubt, made him tender-hearted. But this would do no longer, and when the Dead-beat's little girl had the present time: gone to the store Saturday morning through the slush and snow, with her poor little toes sticking through the holes in her shoes, her little ragged shawl clasped tightly around her breast by her blue, frost-benumbed fingers, and had told the groceryman that her mother wanted just a little bit of flour and half a peck of potatoes, he gave them to her, and told her to tell her father that if did not pay something on his account he could not have anything more. The groceryman had a good many such accounts on his books, and his bills were pressing him. He had also made up his mind that if he kept on supporting all the dead-beats' families in his neighborhood that his own children would have to suffer in the end, and this, no doubt, made him feel unusually hard that

pier glass again and again; so much so, in fact, that the Dead-beat did not notice that he was paying all the checks given him by the bartender and that his friend still had a quarter clutched tightly in his hand. But he finally thought of his errand to the grocery, and it flashed through his maudlin brain to see how much of a payment he might still be able to make. In his vest pocket he found a dime. In another, five cents, and when he had completely explored himself, he found that he had exactly a dollar and forty-five cents. The Dead-beat pondered the subject for some time and finally decided that this wouldn't do the groceryman any particular good and would ouy a few more drinks. He was warm and feeling rich just then, and, calling to his friend, they, together with the bartender, disposed of the cash on hand. After trying to stand off the bartender for one more drink, which he could not do, the bartender being hardly so tender-hearted as the groceryman, the Dead-beat went home. His wife was sitting by the embers of what had been, at its best, a poor fire, holding the baby. It had the croup, and she was using her utmost endeavors to get it warm and asleep. The Dead-beat asked for some supper, and was given the cheerful reply that there was nothing in the house, upon which he swore and grumbled something to himself about his hard-earned wages being spent foolishly on clothes. His wife had persuaded him to give her two dollars, with which she had bought a pair of shoes for the oldest boy, who had been wearing a pair of old rubbers picked up in the gutter, and some medicine for the baby, supposing the Dead-beat would pay the eight dollars on the grocery bill, so that they might have something to eat for the next week. This was the foolish expenditure, no doubt.

The Dead-beat and his friend looked at the

In some way or another they got through Sunday. I strongly suspect the poor wife's wedding ring, bought by the dead-beat before he got in the habit of spending his time and money in saloons, had something to do with it. On Monday the Dead-beat went to his work, and, coming home to his supper, found his wife crying bitterly. She had a the Dead-beat. He opened and read it. It now has a membersihp of forty. was a Blue Letter, indeed, and, hardened as the dead-beat was, it was not without a feeling of shame that he read it through the second time. He had always paid his debts until he got to drinking, and, even now, it touched him in a tender spot to think that, by not paying the money to the man to whom it belonged, he would be in danger of losing his credit and good name, what little he had, entirely. The letter was from the groceryman, and, hard as were its contents, they woke up his manhood, which had never entirely left him, and from that day forth trand, all of whom will attend the State he was a Dead-beat no longer. He paid the groceryman in full, and in a short time his family were dressed neatly, and always had enough to eat and were never cold.

The moral of this little sketch is, that it does not pay to be too charitable. And that stern measures may do more towards making a man out of a dead-beat than entreatties, no matter how oft repeated.

### SEVENTY STRONG.

The Flint Mercantile Union on a Boot FLINT, March 12, 1887.

DEAR SIR-Our organization is perfected

President—W. C. Pierce. Vice-President—John C. Croul. Secretary—J. L. Willett. Treasurer-J. W. Blake.

The above-named officers, and also th

WILL SEND SEVEN DELEGATES. FLINT, March 12, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-At a meeting of Flint Mer chants' Union last evening, we decided to send seven delegates to attend the meeting write this in order to have you send to m the certificates so we can get the half-far start with-pretty good for a start. Hoping to hear from you soon, I remain, yours very truly,

J. L. WILLETT, See'y.

Associations Affiliated with the State Body The following comprises all the local associations which have affiliated with the Michigan Business Men's Association up to

Grand Rapids ... Oceana Traverse City Lowell Manton... Grand Haven. Stucco, per bbl...... Land plaster, per ton. Land plaster, car lots. Fire brick, per M..... Fire clay, per bbl..... COAL.

Anthracite, egg and grate, car lots. \$5 75@6
Anthracite, stove and nut, car lots. 6 00@6
Cannell, car lots. @6
Onio Lump, car lots. . 3 10@3
Blossburg or Cumberland, car lots. 4 50@5
Portland Cement. 3 50@4

### Organization Notes.

R. C. Parker and H. E. Merritt wil represent the Battle Creek grocers at the

F. Henry Spencer, S. M. Crawford and G. Huhn come to the convention with cre dentials from the Saranac Association. Thirty-eight members were added to the

membership of the Flint Mercantile Union last Friday evening, which makes the pres ent membership an even seventy. Plainwell Independent: If the Plainwel

Business Men's Association want to do a great service to the consumer, they should buy and sell eggs by weight, and establish at least three grades for butter. E. R. Chandler, Secretary of the Frankfort Business Men's Association, writes:

"At our next meeting we shall send in our per capita dues for joining State Association. Our society is doing finely." Grand Haven Herald: The Business Men's Association is looking out for suitable club rooms. At the last meeting several new

members were voted in, among whom was Charles Boyden. Five delegates to the State convention were elected, and the list of local delinquents increased to fifty-five.

The organization of the Retail Grocers Association of East Saginaw was completed last Wednesday evening by the election of Richard Luster as president, Geo. W. Meyer as vice-president, Chas. H. Smith as secretary and Wm. Neuman as treasurer. The constitution and by-laws drafted by Mr. Stowe, and presented at the preceding letter in her hand, and silently gave it to meeting, were adopted. The Association

The Allegan Association Alive and Grow-

ALLEGAN, March 9, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I enclose \$3.30, which, with \$2.80 previously remitted, pays our per capita tax for a total membership of sixty-one At our regular meeting last evening, the following members were appointed delegates to the State convention: I. F. Clapp, J. H. Eppink, S. D. Pond, H. B. Peck, J. P. Griswold, H. H. Pope and E. T. Van Ostrond eller neeting. Please forward reduced rate certificates for the party.

Our Association, as you will readily infer

from the rapidly increased membership, is enjoying a most flourishing existence. We are about completing arrangements for the extension of one or more of the railways down town and have in contemplation other needed public improvements, which will be taken up in regular order and pushed forward with energy to completion.

Very truly yours, E. T. VAN OSTRAND, Sec'y.

	D. Quay & Co. quote as follows. f. o. b, Bailey:	
n.	STAVES.	1
	Red oak flour bbl. staves	
	Elm M 6 5 25  White oak toe staves, s'd and j't. M 620 00  White oak pork bbl. " M 638 00  Produce barrel staves. M 6 4 50  Tight bbl, and h'ds to match. M 617 50	1
d.	White oak pork bbl. " M @18 00	
7.5	Produce barrel stavesM @ 4 50	
n-	Tight bbl, and h'ds to matchM @17 50	1
	Tierce heads, square 3 M @20 00	
	Produce barrel set B M @18 00	
	Flour " " @ 4	1
	Flour " @ 4½ Cull wood heading @ 3½	1
ie	White oak and hiskowy too West M to access on	1
1,	White oak and hickory " 71/4f't M 9 00@11 00	1.
k	Hickory flour bbl	1
le	Ash flat regled 61/ 62	1
re	Coiled elm	1
es	BARRELS.	1
ıe	White oak and hickory tee, 8 ft. M 19 00@12 00 White oak and hickory '7½ft' M 9 00@12 00 White oak and hickory '7½ft' M 9 00@11 00 Ash, round ' M 5 50@ 6 00 Ash, round ' M 5 50@ 6 00 Ash, fat racked, 6½ ft' M 3 50@ 6 00 Ash, fat racked, 6½ ft' M 3 50@ 6 00 Ash, fat racked, 6½ ft' M 3 50@ 6 00 Ash, fat racked, 6½ ft' M 3 50@ 6 00 Ash, fat racked, 6½ ft' M 3 50@ 6 00 Ash, round ' BARRELS.  Spring & Lindley quote as follows: White oak, pork, hand made 1 15@1 25 " lard tierces, hand made 1 15@1 25 Beef and lard, ½ bbls., " 75@ 90 Custom, one head 1 00@1 10 Flour 30@ 35 Produce 25@ 30	13
	" lard tierces, hand made 100@1 05	1
28	Beef and lard, ½ bbls., " " 75@ 90	1
0-	Flour	1
r-	Produce 25@ 30	20.00
t.		1.
	WOODENWARE.	18
	Standard Tubs, No. 1     5 75       Standard Tubs, No. 2     4 75       Standard Tubs, No. 3     3 75       Standard Pails, two hoop     1 35       Standard Pails, three hoop     1 60       Pails, ground wood     4 00       Maple Bowls, assorted sizes     2 00       Butter Pails, ash     2 50       Butter Ladles     1 60	20202
	Standard Tubs, No. 2	1
	Standard Pails, two hoop	202
	Standard Pails, three hoop 1 60	
	Maple Bowls, assorted sizes 2 00	1
-1	Butter Pails, ash	1
0	Butter Ladles	١.
gI	Potato Mashers	(
e	Clothes Pounders	(
e	Mon Stocks 60	١,
0	100   100	I
g	Washboards, double	1
y	Diamond Market	1
	Diamond Market. 40 Bushel, narrow band. 160 Bushel, wide band. 160	i
	Clothes splint No. 1	1
.	Clothes, splint, No. 2. 4 25	1
	Clothes, splint, No. 3	I
;-	Clothes, willow No. 2	I
e	Clothes, willow No.3	1
0	Bushel, narrow band       1 60         Bushel, wide band       1 75         Clothes, splint, No. 1       3 50         Clothes, splint, No. 2       4 25         Clothes, splint, No. 3       5 60         Clothes, syllow No. 1       5 50         Clothes, willow No. 2       6 50         Clothes, willow No. 3       7 50         Water Tight, bu       3 75         half bu       2 85	8
-		1
	HARDWOOD LUMBER.	I
9 6	The furniture factories here pay as follows for dry stock:	
9	for dry stock:  Basswood, log-run	2
8	Birch, log-run	6
0	Black Ash, log-run	(
0	Cherry, log-run	9
0	Cherry, Nos. 1 and 2	1
6	Maple, log-run 12 00@14 00	8
0	Maple, soft, log-run       11 00@13 00         Maple, Nos. 1 and 2       @20 00         Maple, clear, flooring       @25 00	8
6	Maple, Nos. 1 and 2	F
8	Maple, white, selected	
	Dad Oak las	
	Red Oak, log-run	1
5	Red Oak, Nos. 1 and 2 624 00 Red Oak, Quarter sawed 28 00220 00	8
5 4	Red Ook angeton council or occor or	8 6 4
5 4 9 7	Red Oak, Nos. 1 and 2.   (24 00   Red Oak, Nos. 1 and 2.   (224 00   Red Oak, quarter sawed   25 00@30 00   Red Oak, No. 1, step plank   (25 00   Walnut, log-run   (255 00   Walnut, No. 1 and 2)   (255 00   Red Oak, No. 1, step plank   (255 00   Red Oak, No. 1, step plank   (255 00   Red Oak, No. 1)   (255	8 6 4 3
9 7 5	Walnut, log-run. @55 00 Walnut, Nos. 1 and 2. @75 00 Walnuts couls	86433
9 7 5 8	Walnut, log-run. @55 00 Walnut, Nos. 1 and 2. @75 00 Walnuts couls	8 6 4 3 3 C F
9 7 5 8 3	Walnut, log-run. @55 00 Walnut, Nos. 1 and 2. @75 00 Walnuts couls	8 6 4 3 3 CFS
9758348	Walnut, log-run. @55 00 Walnut, Nos. 1 and 2. @75 00 Walnuts couls	8 6 4 3 3 CFS A
97583486	Walnut, log-run       ©55 00         Walnut, Nos. 1 and 2       ©75 00         Walnuts, culls       ©25 00         Grey Elm, log-run       @13 00         White Ash, log-run       14 00@16 00         Whitewood, log-run       @23 00         White Oak, log-run       @17 00	8 6 4 3 3 CFS AS
9758348633	Walnut, log-run       655 00         Walnut, Nos. 1 and 2       675 00         Walnuts, culls       625 00         Grey Elm, log-run       613 00         White Ash, log-run       14 00616 00         Whitewood, log-run       623 00         White Oak, log-run       617 00     COAL AND BUILDING MATERIALS.	8 6 4 3 3 CFS AS
97558844886633311	Walnut, log-run       655 00         Walnut, Nos. 1 and 2       675 00         Walnuts, culls       625 00         Grey Elm, log-run       613 00         White Ash, log-run       14 00616 00         Whitewood, log-run       623 00         White Oak, log-run       617 00     COAL AND BUILDING MATERIALS.	8 6 4 3 3 CF S A S Z Z E
9 7 5 8 8 8 8 6 3 1 1	Walnut, log-run	8 6 4 3 3 CFS AS ZZEF
9 7 5 8 8 4 8 6 3 3 1 1 1 6 5	Walnut, log-run	8 6 4 3 3 CF S A S Z Z E
9 7 5 8 8 6 8 6 8 8 6 8 1 1 1 6 5 1	Walnut, log-run.	8 6 4 3 3 C F S A S Z Z H H O
9 7 5 8 8 6 8 6 8 8 6 8 1 1 1 6 5 1	Walnut, log-run.	8 6 4 3 3 CFS AS ZZEFO
9 7 5 8 8 6 8 6 8 8 6 8 1 1 1 6 5 1	Walnut, log-run	86433CFSAS ZZEFO

bardware.	I S
These prices are for cash buyers, who pay promptly and buy in full packages.	2
AUGERS AND BITS.   dis   60   N. H. C. Co.   dis   60   60   60   60   60   60   60   6	1
N. H. C. Co. dis 60 Douglass' dis 60	
	Î
Snell's	1
Snell's   dis   60	1
Spring dis 40	1
Barrows.	1
Garden net 33 00	1
Hand BELLS.	18
Cowdis \$ 500x10x10	1
Cow         dis         70           Call         dis         30&15           Gong         dis         25           Door, Sargent         dis         69&10	15
Door, Sargent dis costo	1
BOLTS.	1
5tovedis \$ 60	
Plowdis 70	2
Carriage new list         dis         70           Plow         dis         40           Sleigh Shoe         dis         70           Wrought Barrel Bolts         dis         60           Cast Barrel Bolts         dis         40           Cast Barrel, brass knobs         dis         40           Cast Square Spring         dis         60           Cast Chain         dis         60	1
Cast Barrel Boltsdis 40	
Cast Barrel, brass knobsdis 40	1
Cast Square Springdis 60	18
Wrought Barrel, brass knobdis 60	1
Wrought Square dis 60	1,
Wrought Bronze and Plated Knob	1
Cast Square spring         dis 40           Cast Chain         dis 40           Wrought Barrel, brass knob         dis 60           Wrought Square         dis 60           Wrought Sunk Flush         dis 60           Wrought Bronze and Plated Knob         flush           Lyes' Door         dis 60	1
Ives' Doordis 60&10	1
Barber die \$ 40	13
Backusdis 50&10	13
Sponorddis 50	
Flush   dis 60&10     Ives' Door   dis 60&10     Barber   BRACES     Backus   dis 50&10     Spofford   dis 50     Am. Ball   BUCKETS     Well, plain   \$ 3 50     Well, swivel   BUTTS, CAST     Cast Loose Pin, figured   dis 70&10	j
Well, plain\$ 3 50	
Well, SWIVEL 4 00	1
BUTTS, CAST.	I
Cast Loose Pin, Berlin bronzeddis 70&10	1
Wrought Narrow, bright fast jointdis 60&10	1
Wrought Loose Pindis 60&10	1
Wrought Loose Pin, acorn tipdis 60& 5	i
Wrought Loose Pin, japanned, silver	١,
tipped         dis 60& 5           Wrought Table         dis 60& 10           Wrought Inside Blind         dis 60& 10	п
Wrought Inside Blinddis 60&10	]
Wrought Brassdis 75	1
Blind, Parker'sdis 80	18
Blind, Shepard'sdis 70	1
CAPS. Elv's 1-10 per m \$ 65	1
Wrought Inside Blind       dis 60&10         Wrought Brass       dis 75         Blind, Clark's       dis 80         Blind, Parker's       dis 80         Blind, Shepard's       dis 70         CAPS       Ely's 1-10       per m \$65         Hick's C.F       60         G. D       35         Musket       60         CATRIDGES       60	27
G. D	1
CATRIDGES. 60	
CATRIDGES. Rim Fire, U. M. C. & Winchester new list50&10 Rim Fire, United States	1
Central Fire	(
CHISELS.	
	5
Socket Framing dis 70&10 Socket Corner dis 70&10	13
Socket Slicksdis 70&10	1
Butchers' Tanged Firmerdis 40 Barton's Socket Firmersdis 20	i
Coldnet	1
COMBS.	1
Curry, Lawrence's       dis 40&10         Hotchkiss       dis 25	ì
COCKS.	
Brass, Racking's	I
Beer 40&10	1
Fenns' 60	(
COPPER. Planished, 14 oz cut to size	I
14x52, 14x56, 14 x60	C
Cold Rolled, 14x56 and 14x60	000
DRILLIS	
Morse's Bit Stock	E
Taper and Straight Shankdis       40         Morse's Taper Shankdis       40	S

ELBOWS

Com. 4 piece, 6 in.....

	Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25
M @ 6 2 2 3 4 4 5 6 4 5 6 4 5 6 6 7 5 M @ 4 5 6 6 7 5 M @ 17 5 M	FILES—New List.  American File Association Listdis 60&10 Disston'sdis 60&10 New Americandis 60&10
M @ 4 50 hM @17 50	New American   dis 60&10
PM @20 00 @18 00 @ 4 @ 4 @ 3½	Discount, Juniata 50@10, Charcoal 60.
8f't. M 19 00@12 00	Stanley Rule and Level Co.'s. dis 50  Maydole & Co.'s. dis 25  Kiv's dis 25
M 6 00@ 7 00 M 5 50@ 6 00 M 3 50@ 4 50 5 00@ 3 00	Dioglamithia Calld Gard Ct. 1 75
follows: e1 00@1 05 d made1 15@1 25	Barn Door Kidder Mfg. Co., Wood track 50&10
d made1 15@1 25 "75@ 90 1 00@1 10 30@ 35 25@ 30	State
ARE. 5 75 4 75	Screw Hook and Eye, 1/2net 101/2
3 75	Strap and T
	HOLLOW WARE.   30   Japanned Tin Ware.   25   Granite Iron Ware.   25   HOES.   SI 100 disco
	Grub 3 12 00, dis 60
2 25 	1 Door, porcelain trimmings
40 1 60 1 75 3 50 4 25	Picture, H. L. Judd & Co.'s 40&10 Hemacite
	Mallory, Wheeler & Co.'s. dis 55 Branford's dis 55 Norwalk's dis 55
	Staniey Rule and Level Co.'s. dis 70
UMBER. ere pay as follows 12 00@14 00	Sperry & Co. F. Post. nandled dia 50
	Coffee, Parkers Co.'s
25 00@55 00 45 00@50 00 @10 00 12 00@14 00 11 00@13 00 @25 00	MOLASSES GATES.   Stebbin's Pattern   dis 60&10   Stebbin's Genuine   dis 60&10   Enterprise, self-measuring   dis 25
@25 00 @18 00	10d to 60d 39 keg \$2 60
26 00@30 00 26 00@30 00	6d and 7d adv
	3d advance
@23 00 @17 00 MATERIALS.	Adv. 7 keg \$1 25 1 50 1 75 2 00 Steel Nails—2 75.  OILERS. Zinc or tin. Chase's Patent
follows: 1 00	Zinc or tin, Chase's Patent dis60&10 Zinc, with brass bottom dis 50 Brass or Copper dis 50 Reaper per gross, \$12 net Olmstead's 50&10
85 1 30 1 30 1 105@1 10 25@ 30 1 75 3 50	PLANES.  Ohio Tool Co.'s, faney
2 MI	Sciota Bench. dis 50@55 Sandusky Tool Co.'s, fancy dis 30 Bench, first quality dis 50@55 Stanley Rule and Level Co.'s, wood dis20&10
	Fry, Acme. dis 50&10 Common, polished dis60&10 Dripping BIVETS. Iron and Tinned dis 60 Copper Rivets and Burs dis 60
ar lots 6 00@6 25 @6 00 3 10@3 25 ar lots 4 50@5 00 3 50@4 00	DATENT ELANICAED IDON
	"A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat, planished, Nos. 25 to 27 9 20 Broken packs ½c % b extra. ROPES. Sisal. ¼ in, and larger
are.	Sisal, ½ in. and larger   10½     Manilla   13½     Steel and Iron   dis 70&10     Try and Bevels   dis 60     Mitro   dis 60     Mitro   dis 60
ckages: orrs. dis 60 dis 60	SHEET IRON. Com. Smooth. Com.
dis 60dis 60dis 60dis 40	Nos. 15 to 17. 4 20 2 96 Nos. 18 to 21. 4 20 3 06 Nos. 22 to 24. 4 20 3 05 Nos. 22 to 24. 4 20 3 05 Nos. 25 to 26. 4 40 3 15 No. 27. 4 60 3 25 All sheets No. 18 and lighter, over 2 inches
dis 25dis50&10dis 40	SHEET ZINC
	In casks of 600 bs, # b
dis \$ 60&10&10dis 70dis 30&15dis 25dis 60&10	Steel, all kinds
dis \$ 60 dis 70	Finishing Nails
dis 60	TINNER'S SOLDER.
dis 40dis 60dis 40dis 40dis 60	Market Half-and-half 16 00 Strictly Half-and-half 17 50 TIN PLATES. Cards for Charcoals \$6.75
dis 60 60 d Knob 60&10	Cards for Charcoals, \$6 75.  IC, 10x14, Charcoal. 5 75.  IX, 10x14, Charcoal. 7 25.  IC, 12x12, Charcoal. 6 25.  IX, 12x12, Charcoal. 7 75.  IC, 14x20, Charcoal. 5 75.
dis 60&10	1X,     12X12, Charcoal     7 75       1C,     14x20, Charcoal     5 75       1X,     14x20, Charcoal     7 25       1XX,     14x20, Charcoal     8 75       1XXX,     14x20, Charcoal     10 77       1XXX,     14x20, Charcoal     10 77
dis 50dis net 3 50	1C,     14x20, Charcoal     5 75       1X,     14x20, Charcoal     7 25       1XX,     14x20, Charcoal     8 75       1XXX,     14x20, Charcoal     10 77       1XXXX,     14x20, Charcoal     12 55       1X,     20x28, Charcoal     5 50       DC,     100 Plate Charcoal     6 50       DX,     100 Plate Charcoal     8 50       DXX,     100 Plate Charcoal     10 50       DXXX,     100 Plate Charcoal     12 50       Redipped Charcoal Tip Plate add 1 50 to 6 75
dis 70&10 ed. dis 70&10 onzed.dis 60&10	rates
dis 60&10	rates.  Roofing, 14x20, IC. 5 25  Roofing, 14x20, IX 6 75  Roofing, 20x28, IC. 11 00  Roofing, 20x28, IX 14 00
d, silverdis 60& 5	Roofing, 20x28, IX.
dis 60&10 dis 75 dis 80 dis 80 dis 70	and that's.
per m \$ 65	Steel, Game   60&10     OneidalCommunity, Newhouse's   dis   35     Oneida Community, Hawley & Norton's   60&10     Hotchkiss'   60&10     S. P. & W. Mfg. Co.'s   60&10
	Hotchkiss'
dis50&10 dis30&10	Bright Market dis 67½ Annealed Market dis 70 Coppered Market dis 62½ Extra Bailing dis 55 Tinned Market dis 62½ Tinned Market dis 62½
dis 70&10 dis 70&10 dis 70&10 dis 40	Tinned Mattress # b 69 Tinned Mattress # b 8½ Coppered Spring Steel dis 50 Tinned Spring Steel dis 40&10
dis 20netdis 40&10	Extra Bailing. dis 55 Tinned Market dis 62½ Tinned Broom. \$\\$\text{10}\$ \text{10}\$ 09 Tinned Mattress. \$\\$\text{10}\$ \text{10}\$ 09 Tinned Mattress. \$\\$\text{10}\$ \text{10}\$ 10 Tinned Spring Steel dis 50 Tinned Spring Steel dis 40&10 Plain Fence. \$\\$\text{10}\$ \text{10}\$ B Barbed Fence, galvanized 440  painted 365 Copper new list net Brass new list net
dis 25	Brass         new list net           WIRE GOODS.         dis 70&10&10           Bright         dis 70&10&10           Screw Eyes         dis 70&10&10           Hook's         dis 70&10&10
	WRENCHES. Bexter's Adjustable, nickeled
	Coe's Genuine
dis 40 dis 40 dis 40	Bird Cages.         50           Pumps, Cistern.         dis 70           Screws, new list.         75           Casters, Bed and Plate.         dis50&10&10
doz net \$.85 dis 20&10 dis 14&10	Dampers, American 40 Forks, hoes, rakes and all steel goods 60&10&10 Copper Bottoms 23e

MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

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### WEDNESDAY, MARCH 16, 1887.

Michigan Business Men's Association.

Michigan Business Men's Association.

President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V.
Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgls; B.
F. Emery, Grand Rapids; the Secretary.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are

Ada Business Men's Association. President, D. F. Watson; Secretary, Elmer Chapel.

Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstrand

Bellaire Business Men's Association. President, John Rodgers; Secretary, G. J. Noteware. Merchant's Protective Ass'n of Big Rapids

Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association. President, C. B. Galloway; Secretary, H. M. Lee Retail Grocers' Association of Battle Creel President, Geo. H. Rowell; Secretary, C. A. Hoxsie

Cadillac Business Men's As'n. President, A. W. Newark; Secretary, J. C. McAdam

Casnovia, Bailey and Trent B. M. A. President, H. E. Hesseltine; Secretary, E. Farnham Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association. President, John Nichols; Secretary, R. W. Kane. Business Men's Protective Union of Che

boygan. President, J. H. Tuttle; Secretary, H. G. Dozer. Coopersville Business Men's Association President, E. N. Parker; Secretary, R. D. McNaughton. Retail Grocers' Trade Union As'n of Detroit President, John Blessed: Secretary, H. Kundinger.

Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford. Retail Grocers' Association of E. Saginaw Chairman, Richard Luster: Secretary, Chas. H. Smith

Eastport Business Men's Association. resident, F. H. Thurston, Central Lake; Secretary Geo. L. Thurston, Central Lake. Elk Rapids Business Men's Protective As'n. President, J. J. McLaughlin; Secretary, C. L. Martin. Frankfort Business Men's Association.

Flint Mercantile Union, Chairman, W. C. Pierce; Secretary, J. N. Blake

Freeport Business Men's Association. Grand Haven Business Men's Association. President, Fred. D. Voss; Secretary, Fred A. Hutty. Retail Grocers' Ass'n of Grand Rapids.

Greenville Business Men's Association. Hartford Business Men's Association.

Hastings Business Men's Association. esident, L. E. Stauffer; Secretary, J. A. VanArma Holland Business Men's Association. Hubbardston Business Men's Association President, Boyd Redner; Secretary, L. W. Robinson.

Ionia Business Men's Exchange. President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr Kalamazoo Retail Grocers' Association. resident, P. Ranney; Secretary, M. S. Scoville. Kalkaska Business Men's Association.

Kingsley Business Men's Association. Leslie Business Men's Association, ident. Wm. Hutchings: Secretary, M. L. Campbell

Lowell Business Men's Protective Ass'n Luther Protective As'n.
President, W. B. Pool; Secretary, Jas. M. Verity

Mancelona Business Men's Association. resident, W. E. Watson: Secretary, C. L. Bailey. Manistique Business Men's Association. Manton's Business Men's Association. President, F. A. Jenison: Secretary, R. Fuller.

Muir Business Men's Association, dent. L. Town: Secretary, Elmer Ely.

Grocers' Ass'n of the City of Muskegon President, H. B. Fargo: Secretary, Wm. Peer. Merchant's Union of Nashville. President, Herbert M. Lee; Secretary, Walter We

Oceana Business Men's As'n. President, W. E. Thorp; Secretary, E. S. Hough Ovid Business Meu's As'n. President, C. H. Hunter; Secretary, Lester Cooley

Owosso Business Men's Association. Otsego Business Men's Association. President, J. M. Ballou; Secretary, J. F. Conrad.

Petoskey Business Men's Association esident, Jas. Buckley; Secretary, A. C. Bowman. Pewamo Business Men's Association. Plainwell Business Men's Association.

Reed City Business Men's Association. esident, C. J. Fleischauer; Secretary, H. W. Hawkins Rockford Business Men's Association.

St. Charles Business Men's Association. St. Johns Merchants' Protective Association
President, H. L. Kendrick: Secretary, C. M. Merrill. Business Men's Protective Ass'n of Saranac South Boardman Business Men's Ass'n. resident, H. E. Hogan; Secretary, S. E. Niehardt. So. Arm and E. Jordan Business Men's As'n President, D. C. Loveday; Secretary, C. W. Sutton. Sherman Business Men's Association.

Sparta Business Men's Association, sident, J. R. Harrison; Secretary, M. B. Nash. Sturgis Business Men's Association, sident, Henry S. Church; Secretary, Wm. Jorn.

Traverse City Business Men's Association President, Geo. E. Steele; Secretary, C. T. Lockwood.

Tustin Business Men's Association. Vermontville Business Men's Association President, W. H. Benedict: Secretary, W. E. Holt. Wayland Business Men's Association.

White Lake Business Men's As'n. lent, A. T. Linderman, Whitehall; Secretar, Woodland Business Men's Association.

President, John Velte; Secretary, I. N. Harter. Grand Bapids Butchers' Union, President, John Katz; Secretary, Chas. Velite.

Brief Digests of Recent Decisions in Courts of Last Resort.

SPIRACY.

The Supreme Court of Errors of Connecticut has affirmed the conviction of three members of Typographical Union No. 47, of New Haven, who were found guilty of conspiracy in boycotting the New Haven Journal and Courier because of the refusal of that paper to pay union rates to its prin-

COVENANT NOT TO ENGAGE IN BUSINESS. The Chancery Division of the High Court of Justice (England) lately held that a covenant not to engage in or be in any way concerned or interested in a particular business was broken by the employment of the person making the covenant in such a business at a weekly salary.

THE LAW OF STRIKES-ILLEGAL COMBINA-

Judge Brown, of United States District Court for the Southern District of New York. rendered an important decision in the case of Old Dominion Steamship Co. vs. McKenna et al. Suit was brought against the defendants to recover \$20,000 damages which the plaintiff company claimed it sustained by their interference with its business as a common carrier during the late strike. The defendants, who had been arrested, moved to vacate the order of arrest on the ground, among other things, that they were acting within their legal rights, and that the plaintiff's case was so doubtful that the order of arrest could not be sustained. Judge Brown denied this application, holding that the acts alleged against the defendants gave the plaintiff company a legal cause of action against them. In his decision the judge said:

(a) The plaintiff was engaged in the legal calling of common carrier, owning vessels, lighters, and other craft used in its business, in the employment of which numerous workmen were necessary, who, as the complaint avers, were employed 'upn terms as to wages which were just and satisfactory.

satisfactory.'

(b) The defendants not being in plainiff's employ, and without any legal justification, as far as appears—a mere dispute
about wages, the merits of which are not
stated, not being any legal justification—
procured plaintiff's workmen in this city
and in southern ports to quit work in a body
for the purpose of inflicting injury and damage upon the plaintiff until it should accede
to the defendants' demands, which the plainto the defendants' demands, which the plaintiff was under no obligation to grant, and that the procurement of workmen to quit work, being designed to inflict injury on the plaintiff, and not being justified, constituted in law a malicious and illegal interference with the plaintiff's business, which is actionable

(c) After the plaintiff's workmen, through the defendant's procurement, had quit work, the defendants', for the further unlawful purpose of compelling the plaintiff to pay such a rate of wages as they might demand, declared a boycott on the plaintiff's business and attempted to prevent the plaintiff from carrying on any business as common carriers, or from using or employing its vessels, lighters, etc., in that business, and endeavored to top all dealings of other persons with the plaintiff, by sending threatening notices or nessages to its various customers and patrons and to the agents of various steamship lines and to wharfingers and warehousemen usually dealing with the plaintiff, designed to intimidate them from having any dealings with it, through threats of loss and expense in case they dealt with plaintiff by re eiving, storing or transmitting its goods or otherwise; and that various persons were deterred from dealing with the plaintiff in onsequence of such intimidations and re fused to perform certain existing contracts and withheld their former customary busiess, greatly to the plaintiff's damage.

The acts last mentioned were not on ly illegal, rendering the defendants not only liable in damages, but also misdemeanors at

(e) Associations have no more right to inflict injury upon others than individuals have; all combinations and associations designed to coerce workmen to become mem bers or to interfere with, obstruct, vex or annoy them in working or in obtaining work ecause they are not members, or in order to induce them to become members, or designed to prevent employers making a just discrim ination in wages paid to the skillful and the unskillful, to the diligent and the lazy, to the efficient and the inefficient, and all asso ciations designed to interfere with the per fect freedom of employers in the proper management and control of their lawful pusiness, or to dictate in any particular the erms upon which their business shall be conducted, by means of threats of injury or loss, by interference with their property or traffic, or with their lawful employment of other persons, or designed to abridge any of these rights, are illegal combinations or associations, and all acts done in furtherance of such intentions by such means and accompanied by damage are actionable.

Prize Offers for Original Articles.

For the purpose of acquainting the readers of The Tradesman with the best nethods to pursue to secure the largest re-sults, it has been decided to offer a series of orizes for the best series of articles on general merchandising, to be followed by a similar offer for contributions on other subjects of interest to business men. For the best treatise on the general dealer, with suggesions as to the most desirable methods of buying, paying, displaying stock, selling, trusting, etc., The Tradesman offers \$10 cash; for the second best, \$6; for the third best, \$4. All contributions must be under he following conditions:

1. Contestants must be yearly subscribers

THE TRADESMAN. 2. The name of the contributor must accompany each article, but a nom de plume may be used for publication, if desired. 3. No prize will be awarded unless there are at least ten contestants.

The awards will be made by vote of the readers of THE TRADESMAN.

Battle Creek to Join the State Body. BATTLE CREEK, Mar. 9, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Our meeting last evening was well attended and interest is coming up. We elected two delegates to the State convention-H. E. Merritt and R. C. Parker, who were instructed to say that we wish to join the State association.

Yours, R. C. PARKER.

## PRESENTS WITH BAKING POWDERS

Order a Case.

## White Star Baking Powder.

Pound cans, 2 doz. in case for \$9. A large piece Decorated China given with each can

### Family Baking Powder.

Pound cans, 2 doz. in case for \$8. Given with each can, a large Hob Nail Oblong Berry Dish, assorted colors.

## Silver Spoon Baking Powder.

10 oz. cans, tall, 3 doz. in case for \$7.75. With each can, choice of a quart Pitcher, 8 inch Nappy, 7 in. Comport. All Mikado Pattern, Crystal Glass.

## Arctic Manufacturing Co., Grand Rapids.

HIRTH & KRAUSE,

## Hides, Furs and Tallow, Jolly Time" Celebrated Fine Cut To-

Prompt returns made on Consignments. 118 Canal St., Grand Rapids.

E. FALLAS,

Butter and Eggs, Fruits and Oysters. Cold Storage in Connection. All Orders receive Prompt and Careful Attention.
We Handle the Celebrated "ROCK BRAND" Oysters.

No. 1 Egg Crates for Sale, Stevens' No. 1 patent fillers used. 50 cents each. 97 and 99 Canal Street,



I would respectfully call your attention to the fact that I am handling a complete line of

### GARDEN SEEDS.

Representing the well-known house of James Vick, of Rochester, anyone guaranteed. wishing Seeds in large or small quantities can obtain them, true to name, by placing his order with us. Mr. John A. Brummeller, who has been in the Seed business for years, is now with us in this new department.

Hoping you will favor us with your orders, which will have our prompt attention, I am

Very respectfully yours,

### ALFRED J. BROWN, Seedsman, 16 and 18 North Division St.,

GRAND RAPIDS MICH

# **SPRING & COMPANY**

JOBBERS IN

Hosiery, Carpets, Etc.

and 8 Monroe St., Grand Rapids.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

## B. KNOWLSON.

3 Canal Street, Basement, Grand Rapids, Mich.

SNOW-SHOVELS,

SLEDS

FIRE-KINDLERS.

FOR SALE BY

## CURTISS & DUNTON

# BULKLEY, LEMON & HOOPS,

Importers and

## Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

bacco.

Dwinell, Hayward & Co.'s Roasted

Coffees. Thomson & Taylor's Magnolia Coffee.

Warsaw Salt Co.'s Warsaw Salt. "Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis, "Acme" Sugar Corn, Best in the World.

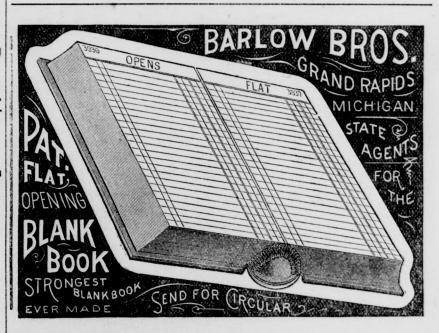
In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

PERKINS & HESS, Hides, Furs, Wool & Tallow.

> NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE



With Wood Jacket, LATEST IMPROVEMENTS FOR 1887.

THE

3, 5 and 10 Gal. Size.



THE

WITH or WITHOUT JACKET.

## H. LEONARD & SONS.

GRAND RAPIDS, MICH

Manufactured by the Adams & Westlake Mfg. Co., Chicago.

TWIN TOWNS.

Hubbardston and Pewamo both Organized. Agreeable to invitation, the editor of THE TRADESMAN met the business men of Hubbardston last Thursday afiernoon and assisted in the organization of an Association. Boyd Redner was designated to act as chairman and L. W. Robinson as secretary. At the conclusion of Mr. Stowe's explanation of the objects of concerted action, a motion to organize was unanimously carried and the following gentlemen announced themselves as charter members: B. Redner, L. W. Robinson, E. Matthews & Son, L. E. Gardner, W. J. Tabor, Wheeler & Holbrook, Robbins & Bolender, B. V. Rider, J. A. Tabor, M. H. Cahalan, J. M. Holbrook, R. Gardner & Son, Graham & Bunk, O. C. Townsend. Election of officers resulted as follows, the selection of Committees on Business and Trade Interests being deferred until the next meeting:

President—B. Redner. Vice-President—C. F. Wheeler. Secretary and Treasurer—L.W. Robinson. Executive Committee—President, Secretary, M. H. Cahalan, O. C. Townsend, C.

The Blue Letter and accompanying blanks were adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of

The editor of the local paper was requested to print the constitution and by-laws in

L. W. Robinson, W. J. Tabor and C. F. Wheeler were elected delegates to the State convention, and the meeting adjourned.

PEWAMO IN LINE.

The editor of THE TRADESMAN drove back to Pewamo the same evening and addressed a meeting of the business men of that town on the advantages of organization. E. R. Holmes was selected to officiate as chairman and R. H. Spencer as secretary. Albert Retan moved that an organization be effected without delay, which was adopted, when E. G. Taft moved that the constitution in full below-be adopted, which was carried. The following gentlemen then handed the following reply from the State Dairy in their names for charter membership: M. Commissioner of New Jersey: D. Taft & Son, E. R. Holmes & Co., Albert Retan, C. P. Somers, E. H. Stevens, S. W. Frank Hamilton, Traverse City: Rogers, Hauck & Fox, W. J. Holly, Stephens & Chamberlin, E. E. Rogers, C. N. Gleason, Dr. R. H. Spencer, R. G. Mattison.

Election of officers resulted as follows: President—Albert Retan. Vice-President—E. G. Taft.

Secretary and Treasurer—F. R. Holmes, Executive Committee—President, Secre-tary, C. P. Somers, S. W. Rogers and W.

The election of the remaining committees

The Blue Latter and blanks recommended by Mr. Stowe were adopted and ordered printed and the meeting adjourned.

MODEL CONSTITUTION.

The following constitution and by-laws contain several improvements over all previous drafts:

PREAMBLE.

orn of action are essential community, and Wherras, We believe that a Business Men's Association will accomplish these objects; therefore Resolveb—That we, business men of Pewamo and vicinity, duly assembled on March 19, 1887, do hereby organize ourselves into such an Association, and adopt the constitution and by-laws following:

CONSTITUTION.

private.
8. To influence legislation in favor of better collection laws, affording more safely to creditors in general.
9. To introduce the cash system, wherever practi-

9. To introduce the cash system, wherever practicable.
10. To guard against unnecessary extensions of credit to unworthy persons, through the interchange of information gained by experience and otherwise.
11. To maintain a collection department for the collection of doubtful accounts and the blacklisting of dead-beats who prey upon business men.
12. To prevent the jobber selling at retail to private families.

12. To prevent the loss.

13. To compel the peddler to assume a portion of the burdens borne by the merchant.

14. To discourage the demoralizing practice of cutting in prices and encourage the maintenance of legitimate profits.

ARTICLE HL—MEMBERSHIP.

14. To discourage the demoralizing practice of cutting in prices and encourage the maintenance of legitimate profits.

ARTICLE HI.—MEMBERSHIP.

Any firm or individual doing an honorable business may become a member of this Association on the two-thirds vote of the members present at any regular meeting, by paying to the Secretary the sum of \$1 membership fee, and agrecing to pay \$5 cents quarterly dues in advance, and any assessments which shall be voted by the Association to meet expenses.

ARTICLE IV.—ORIGATION.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

ARTICLE V.—OND-TAYMENT OF DUES.

Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sums become due, shall thereby forfeit his membership.

ARTICLE VI.—OFFICERS.

The officers of this Association shall consist of a President, a Vice-President, a Secretary, a Treasurer, and an Executive Committee of live members for which the President and Secretary shall be two, a Business Committee of three members. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

ARTICLE VII.—POTIES OF OFFICERS.

Section 1—The President shall preside at all meetings, if present; in his absence, the Vice-President.

Section 3—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all members in a book provided for that purpose; and notify all committees of their appointment. Section 3—The Treasurer shall receive all monies from the Secretary, giving his receipt therefor; keep a record of all members in a book provided for that purpose; and notify all committees of their appointment. Section 3—The Areasurer shall receive all monies from the Secretary, giving his receipt therefor; and report the condition of the treasury at each regular meeting.

report the condition of the treasury at each regular meeting.

Section 4—The Executive Committee shall have charge of the collection department and the compilation and publication of the dest quent lists; shall provide rooms for the Association; audit all bills and examine the books and accounts of the Secretary and Treasurer previous to each annual meeting.

Section 5—it shall be the duty of the Business Committee to look after all matters pertaining to the growth and well-being of Pewamo; to use all possible inducements to secure the location of mills, factories and other improvements; and to endeavor to secure any needed concessions in freight, express and insurance rates.

ciation may direct, and shall settle disputes when bers.

Section 7—Both officers and committees shall, at any time, make such recommendations to the Association as may seem to them to be desirable.

ARTICLE VIII.—COMPENSATION.

No compensation for services shall be paid any officer, except the Secretary.

ARTICLE IX.—MEETINGS.

Section 1—The annual meeting of the Association shall be held on the first Friday of each January.

Section 2—The regular meetings of the Association shall be held on the first Friday of each month. Special meetings shall be called by the President on the written request of five members. under heid of the first friday of each month, etings shall be called by the President on the quest of five members.

ARTICLE X.—ORDER OF BUSINESS.

Reading minutes of the last meeting.

Admission of new members.

Reports of standing committees.

Reports of special committees.

Reading of correspondence.

Communications from State Association.

Communications from local associations.

Untilished husiness

11. Report of Treasurer. 12. Adjournment. 11. Report of Freasurer.

12. Adjournment.
ARTICLE XI.—AMENDMENTS.
This constitution and by-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, providing a written notice of such alteration or amendment has been presented at the preceding regular meeting.

ARTICLE XII.—BY-LAWS.
By-laws not in conflict with this constitution may be established for the government of the Association on the two-thirds vote of the members present at any session.

Any member of this Association who shall be placed on the delinquent list shall stand expelled from the Association; and any member doing any act which tends to bring the Association into dispute shall be expelled by the two-thirds vote of the members present at any regular meeting.

regular meeting.

ARTICLE HI—DELINQUENTS.

Sec. 1 The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires or intends, in any instance, to permit its members to intentionally annoy or persecute any person indebted to members of the Association.

stance, to permit its members to intentionally annoy or persecute any person indebted to members of the Association.

Sec. 2. That no injustice may be done to, or advantage taken of any debtor, by any member of the Association, it shall be the duty of every member, before reporting a person to the Association as a delinquent, to send him the first official notification sheet, known as the "Blue Letter," setting forth the fact that he owes the writer a started sum and that he is granted fifteen days from the date entered on such letter in which to pay the debt, or to satisfactorily arrange for its payment; that if after the expiration of the fifteen days thus granted, the debtor shall have failed to pay or to have arranged for payment the member shall report him to the Secretary (giving in each case his full name, occupation and place of residence), when that officer shall mail him the second official notification sheet, setting forth the fact that he is indebted to the member named in the sum stated, and that unless he pays, or arranges to pay the amount within ten days he will be reported to the Executive Committee as a delinquent; and in the absence of extenuating circumstances, that Committee shall then place the debtor's name on the Delinquent List.

Sec. 3. The second circular letter sent to the debtor

mittee shall then place the debtor's name on the D linquent List.

Sec. 3. The second circular letter sent to the debt shall be enclosed in the authorized envelope of the A sociation, on which shall be printed. "If not called for in ten days, return to the Pewamo Business Men Association." and the non-return of any circular lette thus mailed shall be deemed sufficient evidence the the said letter was received by the debtor addressed. Sec. 4. Disputed accounts shall be investigated by the Executive Committee, whose report on the sam shall be acted upon by the Association.

Sec. 5. Any member trusting a man whose name as pears on the Delinquent List shall be fined \$10.

National Legislation Not the Thing. President Hamilton has been in commun

recommended by Mr. Stowe-which is given | ication with several able authorities on the subject of adulterations, and has received

Patterson, N. J., March 5, 1887.

DEAR SIR-Your favor received, and I take pleasure in answering your questions: 1. "Do you consider the present adultera-tion of food an evil and worthy of legisla-I answer, most certainly, that legislation is needed, and, further than that, a rigid enforcement of any law bearing on the subject of food adulteration should be provided for.

2. "Is the present adulteration injurious to the body, the pocket, or both?" Most forms of adulteration are sins against the The election of the remaining committees was deferred until the next meeting.

The editor of the local paper was requested to print the constitution and by-laws in his next issue.

The election of the remaining committees was deferred until the next meeting.

The election of the remaining committees was admitted and the adulterants are poisonous, either immediately, or after continued use. Thus, the use of salicylic acid as a preventive is followed by constitutional disturbance, and the adulterants are poisonous, either immediately, or after continued use. Thus, the use of salicylic acid as a preventive is followed by constitutional disturbance, and the adulterants are poisonous, either immediately, or after continued use. Thus, the use of salicylic acid as a preventive is followed by constitutional disturbance, and the adulterants are poisonous, either immediately, or after continued use. food by this article has been prohibited in France and Germany.

3. "Is not the deception involved the

3. "Is not the deception involved the greater wrong?" Deception is a great wrong, but it is inferior to the damage to health inflicted by some impure foods.

4. "How shall it best be controlled—by national, state or local agitation?" The best agitation is that brought about by a well-enforced state law. As soon as the people find that some work is being done, they will enquire and learn just how far adulteration is carried in this country. National legislation is not needed except to forbid the importation of debased or impure foods, or to portation of debased or impure foods, or to prevent the sale of such articles in Washington and the Territories. The national government has no jurisdiction over the states Local agitation or police work in the cities may do good when the authorities are to be trusted, but, as a rule, little can be hoped for improvement from this source.

The principal objects of this Association shall be as ollows:

1. To encourage, well-directed enterprises: to pro-

The principal objects of this Association shall be as follows:

1. To encourage well-directed enterprises; to promote the proper progress, extention and increase of the trade and growth of this city.

2. To increase acquaintanceship and foster the highest commercial integrity among those engaged in the various lines of business represented.

3. To encourage well-directed enterprises; to promote the proper long those engaged in the various lines of business represented.

4. To promote the proper observance of all national holidays and more frequent intervals for rest and recreation.

The best thing that the merchants of Michigan can do is to impower your very efficient State Board of Health to look after the food in the State, and if you give them enough money to carry on the work, I will guarantee you that the sale of adulterated foods will be cheeked.

Dr. H. B. Baker, secretary of your State

5. To take concerted action against discriminations by railway and express companies.
6. To induce equitable insurance rates and settlecient officer, and Prof. V. C. Vaughan, of ments.
7. To secure immunity from inferior and adulterated goods, short weights, counts and measures, fictitions brands and labels and misrepresentation in public and register.

cient officer, and Prof. V. C. Vaughan, of Ann Arbor, a member of your State Board, can be entrusted with any legislation you may need, with the certain result of having

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover, Mammoth Clover, Alsike Clover, Alfalfa Clover, White Dutch Clover, Timothy,

Red Top, Blue Grass, Orchard Grass, Hungarian Grass, Common Millet, German Millet,

Flax Seed.

ORDER

Our Leader Smoking Our Leader Fine Cut

15c per pound. 33c per pound. Our Leader Shorts, Our Leader Cigars,

16c per pound. \$30 per M. The Best in the World.

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS.

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags



Every can wrapped in colored tissue paper with signature and stamp on each can.



PEA NUTS

OYSTERS

The Standard of Excellence KINGSFORD'S



STARCH. Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

FULLER & STOWE COMPANY,

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

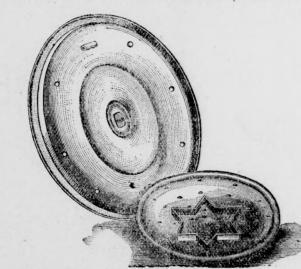
It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

LEMONS ARTHUR MEIGS & CO.

Wholesale Crocers.

Solo Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



LARGEST EXCLUSIVELY

WHOLESALE GROCERY HOUSE

IN MICHIGAN.

Cor. Ionia and Louis Sts., Crand Rapids.

How to Head Off the Grange Stores. LEE, March 10, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Perhaps it will be considered out of place for me to make any suggestions to put before the business men, and perhaps it will be hooted at; but I don't care a cuss. There is in existence a practice among some manufacturers of selling goods to the grange stores at the same prices jobbers pay for the same and the grange stores consequently have a great advantage over a common dealer. I would not say a word if they would confine their sales to grangers only, but they do not. They are selling to any one and every one who calls, without even the slighest knowledge or sign from the buyers. I know whereof I speak and can name several parties who are not grangers who boast of getting goods at the grange store without anyone even questioning them. Now, the question is, is there not a method to stop this? Must we be imposed on by men doing business this way? It seems to me that there is a remedy. It can easily be ascertained what manufacturing firms sup-ply the grange stores, and from such, I would suggest, let all jobbers abstain from or withdraw their patronage, providing no better method can be suggested to bring them to an equalization, for the jobber is not only losing his profit on what goods are sold at grange stores, but it causes dissatisfaction between dealers and their patrons. If the grangers are going to continue to infringe or intrude upon good nature in this way, it seems to me that there is yet another way to prevent it. But I will stop now and await the action or disposal of this little bit of remonstrance or whatever you may call it. Very respectfully, S. D. Hale.

Partiality to the Boys in Blue.

PLAINWELL, March 11, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR—By request of the Plainwell Business Men's Association, I write you to ask how it occurs that the Grand Army boys are getting round trip tickets for one fare. We can not readily understand why this should be. Why not give the business men the same rates? Please get the same rates for the business men, if it is possible, and oblige, Yours truly, J. A. SIDLE, Sec'y.

THE TRADESMAN has referred the enquiry to the Secretary of the Railway Association of Michigan, who will, undoubtedly, communicate his answer to the convention. The only reason THE TRADES-MAN can see why the Bays in Blue should be more favored than the business men is because they have saved the country and the business men have that duty yet to perform.

The East Saginaw Grocers Complete Their Organization. EAST SAGINAW, March 10, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-We were much disappointed not to have you present last evening at the meeting, but we organized in good shape. There were forty-five grocers present, and all but three became members. A counter attraction-Barrett at the Academy-took quite a number of grocers who would otherwise have attended the meeting. However, we have more than half the grocers of East Saginaw in the Association now, and plenty

more who are anxious to join.

accompanied by his wife.

Albert Retan, the Pewamo general dealer, has been experimenting in the matter of has been experimenting in the matter of making cherry wine and those who have H. F. H. & Co.'s Selects.....

and she likes a soft one; and my boy, he likes a hard one; but ma and me, we don't care-so give us a medium one, and that will please the whole family."

"Doing Good Work." GRAND HAVEN, March 10, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed please find express order for \$1.30, for thirteen new members, what were taken in at our last meeting. This makes 45 members in all,

especially in collecting in old accounts and, above all, in keeping the merchants from making more bad debts. Yours respectfully,

The Association is doing good work here,

FRED A. HUTTY, Sec'y. The Grocery Market.

Sugars are about the same as last week. Package coffees have advanced 1/4c. Jellies about steady.

Hides, Pelts and Furs.

Hides are firmer, with a slight advance for No. 1. Pelts and wool are dull and lower. Furs are nominal, waiting for March sales. Tallow is steady.

The Louisiana sugar cane is nearly two months ahead of last year, and is now a foot high in the fields. The acreage has been much increased.

Chewing gum carefully wrapped in pieces of tissue paper, forms a favorite sort of confectionery at Washington luncheons.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

W. Connine, Traverse City.
W. H. Andrews, Fennville.
A. Ench, Rodney.
E. B. Lapham, Rockford.
R. J. Cummer, Cadillac.
Geo. Carrington, Trent.
S. A. Bush, Lowell.
A. Rogers, Ravenna.
Geo. E. Sprang, Alma.
H. C. Peckham, Freeport.
S. T. McLellan, Dennison.
Mr. Colborn, Colborn & Carpenter, Caledonia.
W. S. Clark, W. S. Clark & Co., Holton.
W. H. Bartholomew, Wayland.
H. Koykendall, Allegan.
B. Burlington, Bradley. the market during the past week and placed B. Burlington, Bradley.
J. Grutter, Grandville.
Wm. G. Tefft, Rockford.
Conrad Bros., Otsego.
B. Valmari, Filmore Center.
Shurtleff Bros., Cross Village.
J. English, New Troy.
J. Gunstra, Lamont.
Eli Rimmel, Corning.
Frank Sommer, Dorr.
Crandall Bros., Monroe Center.
N. K. Jepson, Clarksville,
H. Barry, Ravenna.
Moore, Weed & Co., Moorestown.
L. H. Chapman, Cedar Springs. Moore, Weed & Co., Moorestown L. H. Chapman, Cedar Springs. Mrs. L. Knowles, Volney. F. E. Campau, Alaska. F. E. Campau, Alaska.
M. A. Powers, Muir.
W. H. Pardee, Logan.
J. S. White, Charlotte.
J. L. Thompson, Harbor Springs.
J. F. Keeney, Ferry.
T. J. Smedley, Byron Center.
Frank B. Watkins, Hopkins.
Mr. Rice, Rice & Lillie, Coopersville.
A. A. Weeks, Grattan.
W. H. Andrews, Fennville.
M. F. Walling, Walling Bros., Lamont.
R. Gannon, White Cloud.
E. N. Lesperance, Hamilton. C. K. Hoyt, Hudsonville.
E. Davids, Blufton.
H. C. Clapp & Son, Mendon,
Sidney Stark, Ailendale.
John Kamps, Zutphen.
Geo. E. Hubbard, Grand Haven.
Percy T. Williams, Saranac.
N. K. Jepson, Clarksville.
R. H. Woodin, Sparta.
J. R. Harrison, Sparta.
John H. Anderson, Edgerton.
Wm. Hesler, Rockford.
Wm. Mears, Boyne City.
F. H. Holbrook, Muskegon.
Neal MeMillan, Rockford.
C. B. Lamb, Lamb & Spencer, Charlotte.
K. L. Kinney, Maple Hill.
M. Heyboer & Bro., Drenthe.
G. P. Stark, Cascade.
L. N. Fisher, Dorr Center.
John Gunstra, Lamont.
L. Manger Fisher. K. Hoyt, Hudsonville. Davids, Bluffton.

John Gunstra, Lamont. L. Mauer, Fisher. M. M. Robson, Berlin. J. C. Benbow, Cannonsburg. Hoag & Judson, Cannonsburg. S. H. Ballard, Sparta. C. H. Deming, Dutton. S. H. Ballard, Sparta.
C. H. Deminz, Dutton.
Velzy Bros., Lamont.
L. Cook, Bauer.
J. Raymond, Berlin.
C. F. Williams, Caledonia.
J. N. Wait, Hudsonville.
R. A. Hastings, Sparta.
Geo. E. Harris, Ashland.
John Canfield, Hobart.
H. De Kline, Jamestown.
H. M. Freeman, Lisbon.
M. Minderhout, Hanley.
A. Purchase, South Blendon.
C. F. Sears, Rockford.
W. H. Struik, Forest Grove.
Eli Runnels, Corning.
O. F. & W. P. Conkin, Ravenna.
B. Rankins, Lamont.
Gus. Bergman, Bauer.
C. W. Armstrong, Bowen's Mill.
Cole & Chapel, Ada.
I. J. Quick, Allendale.
E. E. Rice, Croton.
Jay Marlatt, Berlin.

HIDES, PELTS AND FURS. HUES.

Green.... B b 5½ 6 Calf skins, green
Part cured... 7 6 7½
Full cured... 7½ 8
Dry hides and kips... 8 612
SHEEP BE 75 Perkins & Hess pay as follows: Please inform me what is meant by the Roll of Honor, as the question was brought up to-night and could not be satisfactorily

| Application | Roll of Honor, as the question was brought up to-night and could not be satisfactorily explained. We elected president, vice-president, treasurer, secretary and an Executive Committee, and adjourned until next Wednesday evening, when the other committees will be elected. Yours truly, Theo. KADISH.

Purely Personal.

C. S. Hester has taken the position of book-keeper for Hester & Fox.

Geo. C. Frame, of the extensive cigar manufacturing firm of Glaser, Frame & Co., of Reading, Pa., is in town for a day or two.

T. Stark, with the Thayer Lumber Co., at Muskegon, spent Sunday in the city, the guest of his cousin, L. M. Mills. He was accompanied by his wife.

Tablow.

Wool.

Scal Coarse washed. 20@24 Medium 27@30 Unwashed. 2-3

Fine washed \$\mathbb{P}\$ 25@28 (Coarse washeds. 20@24 Medium 27@30 Unwashed. 2-3

Furs.

Bear 10 00@15 00

Beaver 4 00@ 6 06

Beaver 5 00@ 75

House Cat. 50@ 75

House Cat. 10@ 125

Fisher 4 00@ 1 25

Fisher 4 00@ 8 00

Mink 30@ 60

Mink 30@ 60

Mink 30@ 60

Otter 5 00@ 8 00

Ocon. 46@ 90

Skunk 90@ 1 00

Wolf 2 0@3 00

Month 90@ 1 00

Wolf 2 0@3 00

Muskegon, spent Sunday in the city, the guest of his cousin, L. M. Mills. He was accompanied by his wife.

F. J. Dettenthaler quotes as follows: artaken of his production claim that it is aperior to most of the imported wines. Alert will not relinquish his mercantile business for a time yet, however.

Striking the Happy Medium.

Aged Granger to Polite Drug Clerk: "I want to buy a tooth brush."

Polite Clerk: "Do you wish for a hard or a soft one?"

Aged Granger: "Well, you see my daraged Granger: "Well, yo

COUNTRY PRODUCE.

Apples-Good truit is scarce, readily bring ing \$3 per bbl. Ruta Bagas-\$1 \$ bbl. Beans-Country hand-picked command \$1.15 Beans—County but \$1.50. Beets-40e ₩ bu. Buckwheat-21/4c P 1. Butter—Dairy is very scarce, no jobber being able to fill all his orders. All offerings are

quickly grabbed up at 23c.

Carrots-35e ₹ bu.

Cider-12½c ₽ gal.

ed and sliced, 6@7c \$ 1.

Dried Peaches-Pared, 13c.

GRAINS AND MILLING PRODUCTS.

PROVISIONS.

quote as follows:
PORK IN BARRELS.

firm at 131/014c.

Groceries. WHOLESALE PRICE CURRENT. 
 Crown
 80 Paragon
 2 10

 Frazer's
 90 Paragon 25 th pails
 90

 Diamond
 60 Fraziers
 25 th pails
 1 25

 Modoc
 4 doz
 2 50
 Cabbages-\$3@\$5 \$2 100, according to size. BAKING POWDER. Celery-Kalamazoo, 28c P doz. Scarce. Cheese-Fall stock of Michigan full cream is Cranberries-Choice Bell and Bugle and Cape Cod are steady at \$10 ? bbl. Dried Apples-Evaporated, 13c & b; quarter-Eggs-Jobbers are generally paying 121/2e, and selling for 14c. The demand is good. Honey-Good demand at 10@13c. | Hay-Baled | is moderately active at \$15 | per ton in two and five ton lots and \$13.50 | in car lots. | Onions—Good stock is scarce, readily commanding \$1.10 \( \mathbb{P}\) bu. | Potatoes—A decline of 10c \( \mathbb{P}\) bu. | In the Southern markets has compelled Michigan buyers to lower their paying price to 30c. From present indications, the market will go to 25c within a fortnight. | Pop Corn—2½c \( \mathbb{P}\) \mathbb{D}. | Squash—Hubbard, 2c \( \mathbb{P}\) \mathbb{D}. | Squash—Hubbard, 2c \( \mathbb{P}\) \mathbb{D}. | Squash—Hubbard, 2c \( \mathbb{P}\) \mathbb{D}. | Squash—Rubbard, 2c \( \mathbb{P}\) \mathbb{D}. | Squash— Hay-Baled is moderately active at \$15

Wheat-Lower. City millers pay 78 cents CANNED FISH. for Lancaster and 75 for Fulse and Clawson. Clams, 1 D, Little Neck.....

The Grand Rapids Packing & Provision Co. 

picnic 9½
boneless 9½
best boneless 11
8½ Shoulders ..... boneless ..... boneless 9
Breakfast Bacon, boneless 1044
Dried Beef, extra 944
ham prices 1242
Tierces LARD. Tierces
30 and 50 b Tubs
LARD IN TIN PAILS.
3 b Pails, 20 in a case.
5 b Pails, 12 in a case.
10 b Pails, 6 in a case.
20 b Pails, 4 pails in case.
EEEF IN BARRELS. BEEF IN BARRELS.
Extra Mess Beef, warranted 200 bs..... | Extra Mess Beef, warranted 200 bs. | 8 0
| Boneless, extra. | 12 0
| SAUSAGE—FRESH AND SMOKED, | 12 0
| Pork Sausage | 7 1
| Ham Sausage | 7 1
Tongue Sausage	8
Blood Sausage	6
Bologna, straight	6
Bologna, thick	6
Head Cheese	6
In half barrels	3 0

John Mohrhard quotes the trade selling John Mohrhard quotes the trade sening prices as follows: Fresh Beef, sides. 5½@ 6½ Fresh Beef, hind quarters. 6 @ 7½ Dressed Hogs. 7½@ 7½ Mutton. 7 @ 7½ Lamb @ 8 @ 9 Pork Sausage @ 8 Bologna. @ 6 

MISCELLANEOUS. Hemlock Bark-Tanners all have large supplies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 \$ to for clean washed roots.

Rubber Boots and Shoes-Local jobbers are authorized to offer standard goods at 35 and 5 per cent. off, and second quality at 35, 5 and 10 per cent off.

Clover, mammoth..... medium.
Timothy, prime.

OTTENBERG'S CIGARS.

Hazel Kirke 10 cents. La Rosa Celeste 5 cents. Sweet Catawba

Having secured the Sole agency for S. OTTENBERG & BROS.' Celebrated Cigars, I take pleasure in recommending them to the Trade, as the Finest and Best

5 and 10 Cent Cigars

have advanced 11/2c. during the past ten Ever placed on the Market. They are made of the Finest Quality of Imported Tobacco without artificial flavor.

CIVE THEM A TRIAL.

I will send to any responsible first-class dealer a sample of these Cigars on trial, to be returned if not satisfactory, within 60 days. We send advertising matter with above Cigars.

Morris H. Treusch,

SOLE AGENTS

GRAND RAPIDS, MICH.

Cod, boneless Halibut . . . . Herring, round, ½ bbl. Herring, round, ½ bbl.

for Lancaster and 75 for Fulse and Clawson.
Corn—Jobbing generally at 48@47c in 100 bu.
lots and 40@42c in carlots.
Oats—White, 40c in small lots and 32@35c in car lots.
Rye—48@50c & bu.
Barley—Brewers pay \$1.25 & cwt.
Flour—Higher. Patent, \$5.20 & bbl. in sacks and \$4.40 in wood.
Meal—Bolted, \$2.75 & bbl.
Mill Feed—Screenings, \$13 & ton.
Ships, \$14 & ton.
Middlings, \$15 & ton.
Corn and Oats, \$18 & ton.

Clams, 1 b, Little Neck.
Clam Chowder, 3 b.
Cove Oysters, 2 b standards.
Lobsters, 2 b standards.
Lobsters, 2 b star.
Mackerel, 1 b fresh standards.
Mackerel, 5 b fresh standards.
Mackerel, 3 b soused.
Salmon, 1 b Columbia river.
Salmon, 2 b Columbia river.
Sardines, domestic \( \frac{1}{2} \)s.
Sardines, domestic \( \frac{1}{2} \)s.
Sardines, imported \( \frac{1}{2} \)s.
Trout \( \frac{1}{2} \)b. Proof.

Sardines, Mustard ½s...... Sardines, imported ¼s...... Trout, 3 ib brook.....

CANNED FRUITS.

Apples, gallons. standards.
Blackberries, standards.
Cherries, red standard.
Damsons.
Egg Plums, standards
Gooseberries.
Green Gages, standards 2 lb.
Peaches, Extra Yellow
Peaches, standards.
Peaches, standards.
Peaches, pie.
Pineapples, standards.
Pineapples, Johnson's sliced.
Pineapples, Johnson's grated.
Quinces
Raspberries, extra.

Ted

CANNED VEGETABLES.
Asparagus, Oyster Bay.
Beans, Lima, standard.
Beans, Stringless, Eric.
Beans, Lewis' Boston Baked.
Corn, Archer's Trophy.
"Morning Glory.
"Acme.

Maple Leat
Excelsior
Onondaga
Darby
Osborn
New Process
Bartlett
Peas, French
Peas, extra marrofat
Peas, soaked
Early June, stand 

 Peas, French.
 1 50

 Peas, extra marrofat
 1 20@1 40

 Peas, soaked.
 75

 "Early June, stand.
 1 50@1 75

 "Sifted.
 20 00

 Mushrooms, extra fine.
 20 00

 Pumpkin, 3 b Golden.
 1 00

 Succotash, standard.
 80@1 30

 Squash.
 1 00

 Tomatoes, standard brands.
 1 20

 CHEESE.

CHOCOLATE. COCOANUT.

Manhattan, pails.

derman, in bins..... 

CORDAGE. 60 foot Jute.... 1 00 | 50 foot Cotton. 72 foot Jute.... 1 25 | 50 foot Cotton. 40 Foot Cotton... 1 50 | 72 foot Cotton. CRACKERS AND SWEET GOOK

Frosted Cream.
Frosted Cream.
Ginger Snaps.
No. 1 Ginger Snaps.
Lemon Snaps.
Lemon Snaps.
Lemon Wafers.
Jumbles.

Jumbles.
Extra Honey Jumbles.
Frosted Honey Cakes.
Cream Gems.
Bagleys Gems
Seed Cakes.
S. & M. Cakes.

Orange Peel
Prunes, French, 60s
French, 80s
French, 110s and 120s 

Herring, Honand, Herring, Scaled. Mackerel, shore, No. 1, 34 bbls.... 12 lb kits No. 3, 1/2 bbls. " 10 b kits.
White, No. 1, ½ bbls
White, No. 1, 12 b kits.
White, No. 1, 10 b kits.
White, Family, ½ bbls.
" kits. FLAVORING EXTRACTS. Jennings' D. C., 2 oz ......

Standard Coarse.
Ashton, English, dairy, bu. bags.
Ashton, English, dairy, 4 bu. bags.
Higgins' English dairy bu. bags.
American, dairy, ½ bu. bags.
Rock, bushels.

Parisian, ½ pints.
Pepper Sauce, red small.
Pepper Sauce, green
Pepper Sauce, green
Pepper Sauce, green, large ring
Pepper Sauce, green, large ring
Catsup, Tomato, pints.
Catsup, Tomato, quarts
Halford Sauce, pints.
Halford Sauce, ½ pints.
SOAPS.

Mace
Nutmegs, fancy
No. 1.
No. 2.
Pepper, Singapore, black
white

SPICES-PURE GROUND. Allspice
Cassia, Batavia
" and Saigon
" Saigon
Classa Ambourg Cloves, Amboyna.... Ginger, African.... " Cochin........... Jamaica.....

Mustard, English... 

Pure Sugar, \( \frac{1}{2} \) bbl.	25@37
Pure Sugar, \( \frac{1}{2} \) bbl.	25@37
Pure Sugar, \( \frac{1}{2} \) bbl.	25@37
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Pure Sugar, \( \frac{1}{2} \) bll.	25@37
Pure Sugar, \( \frac{1}	

85@1 00 .. @20 .39 Merry War... 36 Ben Franklin. 36 Moxie.... Spring Chicken... Yum Yum.... .28 Pure ..... Our Leader.
Old Vet.
Big Deal.
Navy Clippings.
Leader
Hard Tack Standard
Old Tom.
Tom & Jerry.
Joker
Traveler
Maiden
Pickwick Club
Nigger Head
Holland
German
K. of L. 426
Honey Dew
Colonel's Choice. lina, 16 oz boxes... 40 King Bee, longcut. 26 Sweet Lotus.... 22 Grayling 15 Seal Skin 42@46 Red Clover 25 Good Lu'k 15 Queen Bee @ 45 @1 30

@5½ Eye Opener ½@7 Pauper .... @16½ Peach Pie... @3 25 Star 1 75 Old Solder ...

Japan ordinary TEAS.
Japan fair to good
Japan fine
Japan dust.
Young Hyson
Gun Powder
Oolong 33 50 gr. White Wine.... York State Apple.

MISCELLANEOUS.
Bath Brick imported
do American
Burners, No. 0.
do No. 1.
do No. 2.
Condensed Milk, Eagle brand
Cream Tartar 5 and 10 b cans
Candles, Star.
Candles, Hotel.
Camphor, oz., 2 b boxes
Extract Coffee, V. C.
do Felix
Gum, Rubber 200 lumps.
Gum, Rubber 200 lumps.
Gum, Spruce.
Hominy, 3 bbl.
Jelly, In 30 b pails
Pearl Barley
Peas, Green Bush
Pens, Split Prepared.
Powder, ½ Keg
Sage
Sago CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

Putnam & Brooks quote as follows:
STICK.

Standard, 25 D boxes.
Twist, do
Cut Loaf do

Royal, 25 D pails.
Royal, 200 B obls.
Extra, 25 D pails.
Extra, 200 B obls.
French Cream, 25 D pails.
Cut loaf, 25 D cases
Broken, 25 D pails.
Broken, 200 B bbls.
FANOY—IN 5 D BOXES. @ 9 @10 Broken, 200 to bils.

FANCY—IN 5 to BOXES.

Lemon Drops.
Sour Drops.
Peppermint Drops
Chocolate Drops.
H M Chocolate Drops.
Gum Drops
Licorice Drops.
A B Licorice Drops.
Lozenges, plain.
Lozenges, plain.
Lozenges, printed
Imperials
Mottoes
Cream Bar
Molasses Bar
Caramels.
Hand Made Creams Hand Made Creams.... String Rock.
Burnt Almonds.
Wintergreen Berries. FANCY—IN BULK.

Lozenges, plain in bals.

Lozenges, plain in bbls.

Lozenges, printed in pails.

Lozenges, printed in bbls.

Lozenges, printed in bbls.

Chocolate Drops, in pails.

Gum Drops in pails.

Nutnegs, No. 2 black
Pepper, Singapore black
Nutnegs, No. 2 black
No. 2 black
Nutnegs, No. 2 black
No. 3 black
No. 3 class
Nutnegs, No. 2 black
Nutnegs, No. 2 black
No. 3 class
Nutnegs, No. 2 black
Nutnegs, No. 2 black
No. 4 black
No. 4 class
No. 5 class
No. 2 class
No. 4 class
No. 4 class
No. 5 class
No. 4 class
No. 5 class
No. 4 class
No. 4 class
No. 5 class @ 8 @ 51/2 @ 61/2

ILLUMINATING.

Water White. Gasoline. linder.....

### Drugs & Medicines

State Board of Pharmacy. One Year—Jacob Jesson, Muskegon. Two Years—James Yernor, Detroit. Three Years—Ottmar Eberbach, Ann Arbor. Four Years—Geo. McDonald, Kalamazoo. Five Years—Stanley E. Parkell, Owosso. President—Ottmar Eberbach. Secretary—Jacob Jesson. reasurer—Jas. Vernor. ext Meeting—At Detroit, July 5 and 6.

Michigan State Pharmaceutical Ass'n. Michigan State Foarmaceuticat Assir.
President-Frank J. Wurzburg, Grand Rapids.
First Vice-President-Mrs, C. W. Taylor, Loomis.
Second Vice-President-Henry Harwood, Ishpeming.
Third Vice-President-Frank Inglis, Detroit.
Secretary-W. E. Parkill, Owoso.
Treasurer-Wm. Dupont, Detroit.
Executive Committee-Geo. W. Crouter, J. G. Johnson,
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary-Guy M. Harwood, Petoskey.
Next Place of Meeting-At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

President—Geo. G. Stekettee. Vice-President—H. E. Locher. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—President, Vice-President and Sec Board of Censors—President, John E. Peck, M. B. retary.
Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond. wen, Isaac Watts. Wm. E. White and Wm. L. White wen, Isaac Watts. Wm. E. White and Wm. L. White child and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Legac Watts,

month. Annual Meeting—First Thursday evening in November. Next Meeting—Thursday evening, March 3, at The Tradesman office.

### Detroit Pharmaceutical Society.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1882.

President—A. F. Parker.

First Vice-President—Frank Inglis.
second Vice-President—J. C. Mueller.
secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month. Berrien County Pharmaceutical Society.

President, H. M. Dean; Secretary, Henry Kephart. Clinton County Druggists' Association. President, A. O. Hunt; Secretary, A. S. Wallac

Jackson County Pharmaceutical Ass'n.

Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society. President, C. H. Wagener; Secretary, A. H. Webber Monroe County Pharmaceutical Society.

Muskegon Drug Clerks' Association. President, I. C. Terry; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society.

President, S. M. Sackett; Secretary, Julius Weiss

Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady

Saginaw County Pharmaceutical Society. President, Jay Smith; Secretary, D. E. Prall. Shiawassee County Pharmaceutical Society

Tuscola County Pharmaceutical Society.

### PATENT MEDICINES.

Why Shail They not be Available in Medical Practice?

From the N. Y. Commercial Advertiser.

Not long ago a physician of large learnwho happened to be also his personal friend, with a note, in which he said: "This nostrum is so highly commended to me by those who have used it, that I should be wronging you if I failed to tell you of it. I send it to you in spite of ethics." The patient had been suffering for several years with an obstinate trouble, to which treatment had brought no relief beyond very slight and temporary palliation. The nostrum wrought a cure.

The case suggests certain reflections which we wish to commend to the consideration of From that date until now, a little over a those who make and enforce the rules of medical ethics. We do not mean to say one word against the underlying principle examined 250 candidates. Of this number, of medical ethics which forbids any physi- 66 proved incompetent and failed to pass. cian to keep to himself, for the sake of personal profit, any discovery he may make which, if generally known to the profession, would tend to lessen human suffering.

tary of the Board receives an annual salary of \$800 per annum, and earns it. The remedies, which involves the ignorant as-they incur in the performance of their du-sumption by patients, of the most impor-ties. One thing that should be borne in tant and difficult of the physician's func- mind is that the entire expense of maintain-

fective means for the relief of human suffering or the preservation of human life, examinations eminently practical and to shall physicians refuse to make use of it, and let patients suffer or die for want of it. merely because the discoverer has secured present prescribed by the Board embrace a patent upon it, or has reserved to himself sub-divisions: the secret of its preparation, so that he alone may manufacture it? We do not believe that the spirit of medical ethics re- inspection. quires that, but the letter of the rule certainly does, and its application denies to men who rely confidently upon their physicians, whatever benefits there may be in be explained and criticised if improper. men who rely confidently upon their physithe use of medicines and appliances which are patented or otherwise reserved as nos-as host time to have a small laboratory at trums. Without doubt there are many of the disposal of the Board, when the actual these things which are genuinely valuable demonstration of ability to fill prescriptions additions to the means at command for the treatment of disease and the relief of suffering, and it is a pernicious and unjust regular examinations, for the reason that vere sickness of pleuro-pneumonia, when my rule of ethics which forbids the intelligent they were suppoved to be important points pulse ran up to 130 and my temperature to physician to freely prescribe such things and easily accessible. At the regular examination, held at Grand Rapids last week, ing would relieve except Tiger Oil, which when experience or observation has taught

Its professors should be ready to seize upon pharmacists now in Michigan is 2,832. The oil I pulled through, and am gaining whatever means they can anywhere computer of registered assistant pharmacists strength by using Tiger Oil, which I know whatever means they can anywhere com- is 183. mand for the relief of suffering and cure of disease. They do so in fact, so long as the disease. They do so in fact, so long as the disease. They do so in fact, so long as the disease. They do so in fact, so long as the disease. They do so in fact, so long as the disease. They do so in fact, so long as the disease. rule to which we have referred is not violating the wrong and to the wrong the word to the wrong ed, but there they stop, and to the wronging of their patients, who have a right to the best treatment the physician can give, whether with medicines of recognized kinds whether with medicines of recognized kinds to the best treatment the physician can give, whether with medicines of recognized kinds to the best treatment the physician can give, whether with medicines of recognized kinds to the business at the time it was passed entitled to a license without examition. There were undoubtedly among this time. or with the inventions of men who have put themselves outside the pale by misconduct in withholding their discoveries from the statute was enacted, its benefits are not ble medicine as Tiger Oil has proven itself or the wherever it has been used both for the profession. The man who discovered diminish as time goes on. When a man goes man or beast.

J. A. Crookston, chloroform was perhaps rightly condemned out of business and his license is not refor securing a patent on it; but ought sur- newed for a year, he is obliged, if he desires

geons to have refused to use the anæsthetic to re-engage in it, to undergo an examinaon that account?

teria medica whatever they find to be valuable in the list of proprietary medicines.

the discoverer or inventor of really valuable methods may be freed from the temptamaking a valuable discovery feels that he his conscience is more than ordinary selfsacrificing, he must be sorely tempted, under existing rules, to set the ethics of his this can by no means be said to be superior.

The high standing of our Association is no profession aside and use his discovery for his own advantage as a quack. A physician once discovered a peculiar efficacious cian once discovered a peculiar efficacious acter of Michigan and Michigan people, and treatment for a prevalent malady. He was bound, under the accepted rule of ethics, to in the Association itself." give his discovery freely to the profession, but the temptation to make market of it was too strong for him, and he sold the secret to many doctors for a large sum, thereby placing each of them, as well as himself, in the category of quacks. It was by Frank Inglis at his residence last Friday not until a doctor bought the secret under a pledge of secrecy, and then revealed it, that the discovery was given to the profession. How much better would it have been if arrangements had existed for securing to the discoverer, in a legitimate way, a reaonable royalty upon the fruits of his investigations. In that case he would have sion and would have remained an honorable man instead of becoming a quack and a corrupter of the morals of many weak Stringer, D. O. Haynes, L. G. Blakeslee, J. prethren. The man had a certain equitable J. Crowley, C. W. Kotcher, T. W. Marr. claim to benefit him from his discovery, which cannot be overlooked or denied. It is for the medical societies to devise means by which such a claim may be recognized, and such rewards secured without resort to surreptitious methods.

This subject is one of the largest public importance, and we believe it to be the duty of our medical societies to consider seriously the means of correcting the evils wrought by the indiscriminate application of a rule that works harm as well as good. tion and by-laws were adopted and officers Surely, it would be possible to arrange in some way for the authorization of remedies ing and high character sent a certain pro- known to be valuable and necessary, withprietary medicine or nostrum to a patient out abandoning the sound principles of ethics on which the present rule is founded.

### THE PHARMACY BOARD.

Interesting Interview With Member Mc-Donald.

A reporter of the Kalamazoo Telegraph recently interviewed Geo. McDonald as to the aims and objects of the State Board of Pharmacy, and reports the result of the interview as follows:

"The Board was originally appointed in June, 1885, but did not organize until July. Treasurer receives \$200, and the remaining miscellaneous use of patent and proprietary three members have such expenses paid as the bone is dull and a trifle lower. tant and difficult of the physician's functions, namely diagnosis. There can be no doubt that the direst evils flow from this practice every year.

But and difficult of the physician's functions, namely diagnosis. There can be no doubt that the direst evils flow from this practice every year.

W. A. Severson, who sold out his drug sassafras.

Sassafras.

Sassafras.

Sassafras.

Sassafras.

Sinapis, ess, 5.

Tigili

ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the people, a fee of \$1 ago, has since cleared over \$50,000 in mining investments in the Gogebic region, and he option of the State and not by the Board's expenses is placed in the State and not by the Board's expense and the state and not by the Board's expense and the state and not by the Board's expense and the state and But suppose that some one, physician or layman, makes a discovery of new and ef-layman, makes a discovery of new and ef-about \$2,500 to their credit there. It has

1. The identification of drugs and chemicals, fifty samples being provided and the candidates required to tell their names on

2. Fifty questions in pharmacy.

Fifty questions in materia medica.
 Twenty-five questions in chemistry.

As yet, no tests in the compounding of

selected as the places in which to hold the 56 candidates presented themselves. Of this number 18 were rejected and 36 granted hope of my recovery, but through his atten-Medicine is the least exact of sciences, certificates. The total number of registered tion and the constant application of Tiger

on that account?

There may be much or little that is good in the list of nostrums, but it should be the Board's services to the public is even work of the profession to discriminate, to make use of whatever is good, and to place the seal of condemnation upon the bad. Let them condemn the use of patent medulates who were unfit to be entrusted with the lives of those for whom they desired to fill prescriptions is a service to the State whose value cannot be computed. Then, too, the value cannot be considered to the state whose value cannot be computed. icines without competent diagnosis and prescription, precisely as they condemn the ignorant use of officinal prescriptions; but ignorant use of officinal prescriptions; but and professional capacity of the pharmacists by all means let them enlarge the re- increases, the wholesalers experience greater sources of the physician by adding to ma-difficulty in seiling adulterated drugs to them, a practice more frequent than many suppose. As a rule, the pharmacists of Michigan have always been an intelligent, Let them devise some means by which well-posted body of men, and I am glad to say that the number of exceptions to this rule is decreasing with a prospect of a still further great and speedy diminution. The tion to withhold them from the profession.

In that way only can the principle of ethics

In that way only can the principle of ethics

In the great and speedy dimensional the profession. The profession is the profession of Michigan is superior to that of any other State. In the be maintained without injustice, for the man character of the papers read at its annual meetings, and the scientific and professional making a valuable discovery feels that he has some right to reward for it, and, unless Michigan Association surpasses any other State society. The National Association is the only one that can be compared to it, and

### Frank Inglis' Reception to the Detroit Pharmacists.

this can by no means be said to be superior.

doubt due in great measure to the existence of the great University in the State, but other reasons are to be found in the char-

The members of the Detroit Pharmaceutical Society were handsomely entertained evening. Refreshments and cards were indulged in until an early hour in the morning. Among those present were Profs. A. B. Prescott and A. B. Stevens, of Ann Arbor; Dr. A. B. Lyons, T. H. Hinchman, John J. Dodds, W. C. Williams, F. W. R. Perry, J. W. Caldwell, Wm. Dupont, A. W. Allen, F. A. Cooke, Robt. Fulton, J. R. Kestell, given his discovery at once to the profes- A. B. Lee, A. S. Parker, A. McFarland, John Williamson, J. C. Mueller, G. S. Purvis, F. Rohnert, F. D. Smith, G. W.

> Letters of regret were received from Frank J. Wurzburg, President of the M. S. P. A.; Ex-Presidents Frank Wells and G. W. Crouter; H. B. Fairchild, W. L. White, P. A.; Ex-Presidents Frank Wells and G. W. Crouter; H. B. Fairchild, W. L. White, John E. Peck, Stanley E. Parkill, E. A. Stowe, Jacob Jesson and Geo. Gundrum.

Newaygo County Pharmaceutical Society. Tragacanth The druggists of Newaygo county recently met at Fremont and formed an organization under the title of the Newaygo County Pharmaceutical Society. Constitution and by-laws were adopted and officers

Tragacanth

Bugacanth

Bugacanth elected, as follows:

President—J. F. A. Raider, Newaygo. Vice-President—S. P. Odell, Fremont. Secretary and Treasurer-N. N. Miller,

### Better Than Pill Pounding.

has not quit investing, either.

county for the purpose of effecting an organization.

### TIGER DEN.

What J. A. Crookston Has to Say While in the Tiger Den-Other Copies to Follow.

CADILLAC, Jan. 24, 1887. wife had to use a lot of Tiger Oil. It is the most wonderful medicine I ever knew. It surpasses everything else. During my seis doing me good, and will do good to all

### WHOLESALE PRICE CURRENT.

ACIDUM.

ĺ	Aceticum	8@	10
ļ	Benzoicum, German	80@1	00
l	Carbolicum	700	60 75
į	Citricum	1000	5
Ì	Hydroehlor Nitroeum Oxalicum Salicylicum 1	100	12
ļ	Ovalieum	1100	13
1	Salievlieum 1	85@2	10
j	Tannicum1	40@1	60
	Tartarieum	50@	53
l	AMMONIA.		
Ì		200	-
١	Aqua, 16 deg 18 deg	3@	6
Ì	Carbanas Carbanas	1200	14
١	Carbonas	1200	14
1	Chloridum	1.500	1.1
ì	BACCAE.	0-60	10
ì	Cubebae (po. 1 75	80@3	
į	Juniperus	600 2500	30
į		2000	90
Ì	BALSAMUM.		
I	Copaiba Peru Terabin, Canada	50@	55
ı	Peru	@1	50
ì	Terabin, Canada	38@	40
1	Tolutan	40@	45
ļ	CORTEX.		
i	Abies, Canadian		18
١	Cassigo		11
į	Cassiae		18
١	Edonymus atropurp		30
1	Myrica Cerifera, po		20
1	Prunus Virgini		12
١	Quillaia, grd		12
١	Sassfras		12
	Ulmus		12
1	Chedolar tatropurp.  Myrica Cerifera, po Prunus Virgini  Quillaia, grd Sassfras Ulmus Ulmus Po (Ground 12).		16
1	EXTRACTUM.		
1	Glycyrrhiza Glabra	24@	25
Ì	" no	83@	35
1	Haematox, 15 to boxes.	8@	9
	18	@	12
1	" ½s	@	13
١	" ¼8	@	15
١	FERRUM.		
١	· ·	0	15
١	Carbonate Precip	@	15
1	Citrate and Quinia. Citrate Soluble. Ferrocyanidum Sol. Solut Chloride. Sulphate, com'l, (bbl. 75).	@3	50 80
١	Formograpidum Sol	6	50
J	Solut Chloride	0	15
	Sulphate, com'l. (bbl. 75)	11/0	2
ı	" pure	@	27
1	FOLIA.		
ı		000	40
ı	Barosma	38@	40
ı	Barosma Cassia Acutifol, Tinnivelly	20@	25
١	Galada a Olada a Va Alx	35@	50
١	Salvia omemans, 4s and 4s	10@	12
	CIG CISI	8@	10
ĺ	GUMM1.		
ı	Acacia, 1st picked	@1	00
ı	" 2nd "	@	90
ı		0	80
ı	" Sifted sorts	@	65
ı	" no	75@1	
	Aloe, Barb, (po, 60)	50@	60
	" Cape, (po. 20)	0	12
	" Socotrine, (po. 60)	@	50
	Ammoniae Assafoetida, (po. 30). Benzoinum Camphorae	25@	30
	Assafoetida, (po. 30)		15
	Benzoinum	5000	55
	Lamphorae	2400	27

Guaiacum, (po. 45) Kino, (po. 25) Mastic Myrrh, (po. 45) Opii, (po. 5 50) Shellac "bleached" bleached.....

MAGNESIA. Calcined, Pat. Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings.

Bichromate .....

RADIX.

Anchusa Arum, po Calamus

Arum, po
Calamus.
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 35).
Hellebore, Alba, po.
Inula, po.
Ipecac, po.
Jalapa, pr.
Maranta, ¼s.
Podophyllum, po.
Rhei

eut.....

" pv Spigelia Sanguinaria, (po. 25). Serpentaria Senega

Senega ..... Smilax, Officinalis, H ..... Mex ...

Scillae, (po. 35)... Symplocarpus, Foetidus, po... Valeriana, English, (po. 30).... German

Cannabis Sativa..... Cydonium, Chenopodium Dipterix Odorate.... Foeniculum...

SEMEN.

Bird, 1s...... Carui, (po. 20).....

Foenugrees, po Lini. Lini, grd, (bbl, 3). Phalaris Canarian Rapa Sinapis, Albu.

Frumenti .......... Juniperis Co. O. T.

SPIRITUS.

and is hardening in price daily. Morphine is unchanged. Gum camphor and tinnevilly Senna leaves are still tending upward. Cut-

Organization in Clare County.

John W. Dunlop, the Clare druggist, vrites President Wurzburg that he is about to call a meeting of the druggists of Clare

Well, Doctor, I am around again, but my

Of the Hazeltine & Perkins Drug Co., Grand Rapids.

### Florida sheeps' wool, carriage.....2 25 Nassau Velvet Ext Extra Ye Nassau do do Velvet Ext do do Extra Ye do do Grass do do Hard ! ,for slate use ... Yellow Reef, do ... Declined-Quinine, P. & W.

do do do

MISCELLANEOUS.

26@ 28 30@ 32 2½@ 3½ 3@ 4 55@ 60 4@ 5 55@ 60

@ 9 @2 25

Carbolicum	55@	60	MISCELLANEOUS.
Citricum Hydrochlor	3@	75	Æther, Spts Nitros, 3 F Æther, Spts. Nitros, 1 F
Nitroeum	100	12	Alumon
Oxalicum	11@	13	Alumen, ground, (po. 7)
Oxalicum Salicylicum 1 Tannicum 1	85@2	10	Annatto
Tannicum1	40@1	60	Annatto
Tartarieum	50@	53	Antimoni et Potass Tart
AMMONIA.			Argenti Nitras, 3
Aqua, 16 deg	3@	õ	Arsenicum
18 deg	400	6	Bismuth S. N
Carbonas	1200	14	Calcium Chlor, 1s, (1/2s, 11; 1/4s, 12)
			Calcium Chlor, 1s, (½s, 11; ¼s, 12) Cantharides Russian, po
Cubebae (po. 1 751	8560.9	10	Capsici Fructus, af Capsici Fructus, po Capsici Fructus, po Caryophyllus, (po. 35) Carmine, No. 40 Ctra Alba, S. & F Cera Flava
Juniperus	600	7	Capsici Fructus, po
Xanthoxylum	25@	30	Carvonhyllus (no 35)
BALSAMUM.			Carmine, No. 40
Copaiba	50@	55	Cera Alba, S. & F
Peru	@1		Cera Flava
Terabin, Canada	38@	40	Cassia Fructus
Tolutan	40@	45	Cassia Fructus
CORTEX.			Centraria
Abies, Canadian		18	Chloroform
Cassiae Cinchona Flava		11	Chloroform
Cinchona Flava		18	Chloral Hydrate Cryst
Euonymus atropurp		30 20	Chondrus
Myrica Cerifera, po		12	Cinchonidine, P. & W. Cinchonidine, German
Prunus VirginiQuillaia, grd		12	Corks, see list, discount, per cent
Sassfras		12	Creasotum
Ulmus		12	Creasotum Creta, (bbl. 75)
Ulmus Po (Ground 12)		16	Creta prep
EXTRACTUM.			Creta, precip. Creta Rubra.
Glycyrrhiza Glabra	24@	25	Crocus
Haematox, 15 tb boxes	83@	35	Cudbear
Haematox, 15 to boxes	8@	9	Cupri Sulph
" 1s " ½s	@	12 13	Dextrine
" 148	@	15	Ether Suiph
FERRUM.		-	Emery, all numbers
	0	15	Ergota, (po. 60)
Carbonate Precip	23		Ergota. (po. 60) Flake White
Citrate and Quinia	(0)	80	Galla
Ferrocyanidum Sol. Solut Chloride. Sulphate, com'l, (bbl. 75).  pure.	0	50	Gambier Gelatin, Coopor. Gelatin, French Glassware flint, 70&10 by box. 60&10,
Solut Chloride	@	15	Gelatin, Coopor
Sulphate, com'l, (bbl. 75)	1/200	27	Glassware flint 70%10 by boy 60%10
pure	Co		Glue, Brown
FOLIA.			Glue, Brown
Barosma	38@	40	Glycerina
Cassia Acutifol, Tinnivelly	20@ 35@	25 50	Grana Paradisi
Salvia officinalis, 1/4s and 1/2s	1000	12	Humulus
Ura Ursi	8@	10	Hydrarg Chlor, Mite
GUMM1.			Hydrarg Chlor. Cor
GUMMI.	0.	00	Hydrarz Ammoniati
Acacia, 1st picked	@1	90	Hydrar: Unguentum
" 2nd "	@	80	Hydrargyrum
" Sifted sorts	@	65	Ichthyocolla, Am
" po	75@1	00	Indigo. Iodine, Resubl.
Aloe, Barb, (po, 60)		60	lodoform
" Cape, (po. 20)		12	Liquor Arsen et Hydrarg Iod Liquor Potass Arsinitis
	25@	50 30	Liquor Potass Arsinitis
Ammoniae	@	15	Lupuline
Benzoinum	5000	55	Lycopodium
Camphorae	24@	27	Magnesia, Sulph, (bbl. 114)
Catechu, 1s, (1/2s, 14; 1/4s, 16)	@	13	Magnesia, Sulph, (bbl. 11/4)

 
 Gambier
 76

 Gelatin, Coopor
 6

 Gelatin, French
 406

 Glassware tlint, 70&10 by box
 60&10, less

 Glue, Brown
 96

 Glue, White
 136

 Glycerina
 25½6

 Grana Paradisi
 6

 Humulus
 25
 Humulus ..... Hydrarg Chlor, Mite..... lydrargyrum ehthyocolla, Am ndigo...odine, Resubl...odoform 

Cossipit, Sem, gal	55@ 75
Hedeoma	90@1 00
Juniperi	50@2 00
Lavendula	90@2 00
Limonis	2 25@2 35
Lini, gal	42@ 45
Mentha Piper	3 00@3 75
Mentha Verid	6 00@7 00
Myrcia, 5	6 50
Olive	1 00@2 75
Hedeoma	1 00@2 75
Hedooma	1 00@2 75
Hedeoma	1 00@2 75
Hedooma	1 00@2 75
Hedooma	1 00@2 75
Hedooma	1 00@2 75

 
 Myrcia, 5
 6
 50

 Olive
 1 0062 75
 76

 Picis Liquida, (gal. 50)
 10@ 12
 10@ 12

 Ricini
 1 42@ 169
 60

 Rosmarini
 75@ 100
 76

 Rosae, 5
 68 00
 80

 Succini
 40@ 45
 8

 Sabina
 90@ 10
 90@ 10
 Whale, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw.
Linseed, boiled
Neut's Foot, winter strained
Spirits Turpentine

Red Venetian.
Ochre, yellow Marseilles.
Ochre, yellow Bermuda.
Putty, commercial
Putty, strictly pure.
Vermilion, prime American.
Vermilion, English.
Green, Peninsular.
Lead, red strictly pure.
Lead, white, strictly pure.
Whiting, white Spanish
Whiting, Gilders'.
White, Paris American.
Whiting Paris English cliff.
Pioneer Prepared Jaints. 

Pioneer Prepared Jaints ... Swiss Villa Prepare Paints. VARNISHES.

VARNISHES.

No. 1 Turp Coach
Extra Turp
Coach Body
No. 1 Turp Furniture
Extra Turk Damar
Japan Dryer, No. 1 Turp

OILS.

PAINTS

Make Old Furniture Look Like New.

DIRECTIONS FOR USE:

First remove all dirt and grease, then apply

with a cotton cloth, and rub down until dry.

The Best Furniture Finish in and personal attention. the market. Try it, and make your old Furniture look Fresh and New.

Ask your Druggist, Furniture Dealer, Grocer or Hardware Store for POLISHINA. If they do not have it, send 25 cents for a bottle to

Hazeltine & Perkins Drug Co. GRAND RAPIDS.

WHOLESALE

# Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

## Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

### Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

### Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

### Weatherly's Michigan Catarrh Cure

Which is positively the best Remed;

Secretary and Treasurer—N. N. Miller, Fremont.

The next meeting will be held at White Cloud on March 17.

Drug Clerk's Association.

MUSKEGON, March 11, 1887.

E. A. Stowe, Grand Rapids:

Dear Sir—Our Association met on the 9th and held a very interesting meeting orion Hopperstead read a paper on "Opium," Other members contributed to the programme of the evening. C. S. Koongawe a short lecture on "Opium," how it should be employed in the shops, and on its impurities, after which the critic made his report.

The Drug Market.

The Drug Market.

There is very little of special interest to note. Quinine is dull. P. & W. have reduced their price five cents, to meet thumble in German. Gum opium is very firm, and is hardening in price daily. Morphine

Claiman 5266 60 Quinia, S. P. & W. 6565 70 Quinia, S. P. & W. Controlled at White Cloud on March 17.

Carbonate, Pat. 2266 20 20 20 20 Quinia, S. P. & W. Controlled at White Cloud on March 17.

Absintum. 456050

Aspo, W. 226 14 Aspo. W. 126 14 Aspo. W. 1

ment. We CONTROL and are the ONLY

Bbl Gal AUTHORIZED AGENTS for the sale of

## WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

### WHISKEY.

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

## Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

## Patent Medicines,

Etc., we invite your correspondence.

Mail orders always receive our special

Hazeltine & Perkins Drug Co. A Lady Says the Corset and Bustle Must

of a furor by her lectures on the ideal dress formers of her sex, Mrs. Miller is not masculine in appearance or action, but is a splendid specimen of a perfectly developed woman, and her every movement is the personification of grace and ease, crowned by femininity. Her loosely-flowing rether at the formula of the formul femininity. Her loosely-flowing robe, which sets off her figure to advantage, is modeled disease which can be solved only with the

we are in danger of losing the last vestige of those poisoned can not be asked to pay for for it The State should do the work, should resemblance to that perfect type of beauty. She attacks, bitterly, the present ball-room costume and the custom of displaying the neck and bosom, and lauds the bathing dress, which is easy and elegant, but would be hooted, if worn on the public street. Her denunciation of the bustle is unusually se vere, and, in describing it, she says:

Suppose that you women who wear a bustle had a hump of natural flesh growing on your body, which would make a perfect bustle, do you think that you would leave it there? No, you would search the world over for a surgeon who could remove it, and would search the world over the surgeon who have it token it. would suffer any pain to have it taken away. There is not one of you who is not all the time ailing; and children are brought into the world with the seeds of disease already

affect the body, and the injurious effects on the hips and feet from wearing petticoats, which she says must go, and tight shoes with the head in the center of the foot making sales, and dishonesty in all forms. When labor organizations, clubs, or bodies with the heel in the center of the foot, making walking impossible, she refers to the head gear, which she calls abominable.

What is wanted, she says, is a dress that will follow the lines of the form, without bands or ligatures, and a neat trousers of the same description. These, she claims, would tend to create what it is now impossible to find—a perfect woman.

### "Hunting a Varmint."

Night's thickening shades had closed around, and made, by comparison, happier the faces that shone brightly in the red glare of the leaping fire from the open grate, its softening warmth causing all to glow with kindness and contentment. Looking down on the little faces surrounding me, whose owners had demanded a story from Uncle, their request could not be denied. So, taking a more comfortable hitch in the big arm chair, and telling one of the smaller ones not to sit quite on top of my head, memory's store was drawn upon:

"So, little ones, you want to know about the scrape Uncle got into when he was a boy attending school away up in the green hill's of Vermont. When you grow older and have finished your school days, you will know then that your half-holidays gave you more happiness than all the pleasures you had on more happiness than all the pleasures you had or may obtain in after years, when grown to be men and women.

"It was a bright Saturday afternoon, and the September frost had loosened the nuts, so that the ground was strewn with them, and they seemed so good to us that we could not stow away enough. We laughed and sang while gathering them into piles, and at last stuffed all the available space about our clothes so full, that, from very weight and the bulged condition of our pockets, walking was neither easy nor graceful.

"Just as we were going over the hill by the Bishop's house, a 'hello!" was heard, and a moment later the farm superintendent me rushing towards us shouting, 'Come and help, boys; there's a varmint in a barn, and we can kill it if you'll help.' The words were hardly spoken before there were five boys scudding away at the top of their speed, picking up, as they ran, anything that could be used to kill the 'varmint' with. Your Uncle, being the longest-legged, got in before the rest, and you may be sure he wished afterwards he hadn't. There, in the corner of the hay-mow, sat one of the most innocent-looking little black and white kittens that I had ever seen. It had a big bushy tail, and showed no more fear of the noise and row, than if it had been a block of wood. I had a long pole in my hand, and, taking aim with it, away it went through the air, smashing Mr. Varmint against the side of the barn, when—my! Oh, my! It seemed to me as if all the gas factories and kerosene distilleries had broken loose and fallen, covering me with their awful smells Children, that 'varmint' was a skunk! My getting out was a good deal quicker than the coming in. The rest of the boys got the benefit of a little of the terrible odor, but did not suffer nearly as much as I did, so, by the time we reached school for prayer hour, all the odor had left them; but I was left in a condition when I entered the chapel that made the boys look at me anything but amiably. All their noses turned upside down, and what they said almost makes me mad yet. As the professor passed through the aisle going to the reading desk, his pleasant smile changed, his nose elevated and he turned upon me a look of withering scorn and said, "Go to your room, sir, and hang your clothes out of the window," which I did, and, as far as known, unless somebody else has taken them down, they still ornament the roof of the old institute in Vermont." ROBERT M. FLOYD.

Chicago, March 10, 1887. Advantages of a "Laboratory of Hygiene."

THE TRADESMAN has already referred to the effort which is being made by the Regents of the Michigan University to secure an appropriation for the construction of a building at Ann Arbor, to be known as a "Laboratory of Hygiene." The friends of the project have issued a handsome pamphlet, set ting forth the purposes of the proposed laboratory, as follows:

The objects of such a laboratory would be to investigate the causes of disease, to ascertain the extent to which the adulteration of food is practised in this State, to study the conditions of the soil affecting health, and to

ascertain the best methods of disposing of

garbage and all kinds of waste.

Already the investigation of a single food, cheese, has shown the most probable cause of that dreaded disease, cholera infantum, and promises to lead to the saving of the lives of thousands of children. If the close study of a single food can lead to such im-Mrs. Jenness Miller is creating something portant results, what may we not expect from similar studies of all our foods.

If the people can be informed as to the nature and extent of adulterations, they will

sets off her figure to advantage, is modeled upon her own ideas of the correct dress that should be worn by her sex.

Mrs. Miller begins her lectures by reminding her audience of the perfect form of Eve, previous to leaving the Garden of Eden, before dress became a necessity. She then comes down to the fashions of the present day, with the statement that, owing to them, because he is not to blame, and certainly those poisoned can not be asked to pay for endeavor to ascertain the cause and instruct its citizens against future similar calamities.

Again, the question of the best method of the disposal of garbage is one in which every householder in the State is directly inery nouseholder in the State is directly in-terested, and which can be determined only by laboratory experimentation. The effects of slightly decomposed milk and the meth-ods of detecting and preventing such decom-position are questions which need solution. These and a hundred other problems are of public interest and can be solved only by laboratory work. laboratory work.

### Pleasant Greeting from Mr. Floyd. Спісаво, Маген 9, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I have read with great pleasure your extract on "Plain Talk about the Boycott." I sincerely hope that journalists After describing the injurious effects of corsets and the manner in which they as manly and fearless as you are will take hold and face all forms of wrong, such as the adulteration and sophistication of food, of men attempt to abridge the rights of an American citizen, it is then our duty, as men and Americans, to see that the outrage is stopped, and those who have at-

tempted to carry on any such warfare, severely and justly punished. If you will kindly notice the dishonest tendency of the present age among the higher order of merchants, you cannot so much blame their clerks and hangerson, when they are guilty, for they only copy the example set before them by their superiors in position.

Keep on with your good work and you may feel sure that you have the aid and assistance of all right minded men, and especially of your old friend,

ROBT. M. FLOYD. Sixty-six Members in the Hart Associa-

HART, March 8, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-I have just returned home from our adjourned meeting of one week ago, at Pentwater, owing to the snow blockade. We have voted to pay the per capita dues on the balance of our members, in accordance with which you will find enclosed \$5.10. The following delegates were elect-E. S. Houghtsling, Hart; B. O. Sands and H. H. Bunyea, Pentwater; A. Paton and Mr. Wheeler, Shelby; B. F. Archer, Ferry. We hope all delegates will act and that the meeting will result in much good. Please send proper papers for each delegate.

Yours respectfully, E. S. HOUGHTALING.

### CHANGE OF FIRM.

Notice is hereby given that the stock and tions in Price-Current. accounts of the firm of Fox & Bradford have been purchased by H. H. Freedman and W.A. Higbee, who will continue the business under the firm name of H. H. Freedman & Co. All accounts due the late firm must be paid to H. H. Freedman & Co., who bespeak for themselves a continuance of the patronage accorded the old firm.

H. H. FREEDMAN & Co.

### APPROVED by PHYSICIANS. Cushman's



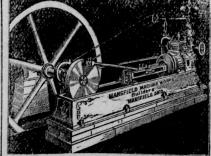
MENTHOL INHALER In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. Fer Cinculans and Testimonials address H. D. Cushman, Three Rivers, Mich. Trade supplied by

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Mail Orders Receive Prompt Attention. See Quotations in Another Column.

### THE NEW

## Soap Company,

now being supplied with Soap from this new factory. Two brands are now introduced,

### Headlight

### Little Daisy.

Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone

No. 578-5 rings.) Shall we receive your encouragement by

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# Jobbers of CROCKERY, GLASSWARE and Bargain Counter Goods.

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ASSORTED PACKAGES.

We sell the Celebrated "JEWETT" Bird Cage, to the exclusion

We sell the Celebrated "Jewett" Bird Cage, to the exclusion of all inferior makes, and an experience of many years assures us that this is the safest policy.

The prices are now lower than most cages in the market, and by taking these goods you get the most pleasing cage in every respect made in America. All fitted with Jewett's Patent Self-Locking Hook, and Patent Seed and Water Fount, of which there are no equals, and which can be found on no other cage.

### Fifty Cent Cages--Latest Patterns. CASE H. L. 2.

1 Box containing 4, 7 in. Round 4—6 x 8 Square. 4, 7½ in. "4—7 x 9 " 4, 8 in. "4—7½ x7½ "

Total, 2 doz. cages at \$4.40... No charge for box. CASE H. L. 3.

CASE H. L. 4.

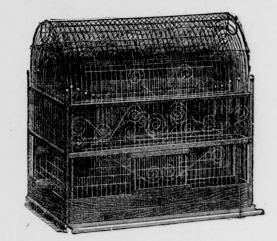
Containing 12 Assorted Cages, each one of the latest Square Shape. Average price, each 66%c. Total..... No charge for box. CASE H. L. 5.

Containing 24 Assorted Cages, eleven of them are the latest patterns, round cages, and thirteen of them war-ranted to be the very best selling square cages. Aver-age price each, 68c. Total...

Open Stock Cages.

We also carry a complete assortment of these beautiful cages Grand Rapids Soap Co. in open stock, and guarantee to make the bottom prices if you wish to sort up your stock. Complete catalogue furnished free on application.

## Breeding, or Mocking Bird Cages.



Above cut represents nest of 5 cages, with sliding bottoms, which can be removed to clean, made of bright wire, and patent

1	HIGH	W	IDE	I.	ONG				
No. 116	inches	3 91/2	inche	es17	inche	s	each	8	85
No. 218		10½		19	44		"	1	00
No. 320		12		21				1	35
No. 4211/2		13½	**	23			**	1	60
No. 5231/2		15	**	25				2	00

### Prices on Extra Cage Trimmings.

Cage	Hook	s, to serew in wallp	er doz	. 450
"	"	to swing around	**	450
	"	Fancy, to hang up	**	650
Cage	Seed	Cups, or Fountains		450
Bird	Baths	, Nested Flint Glass, two sizes		450
Moel	king B	ird Baths, opal	"	\$1 50
Wille	ow Bir	d Nests	**	400
Cage	Sprin	gs	**	450
Adju	istable	Brass Cage Screens, No. 1	44	3 00
		" " " No 2		4 0=

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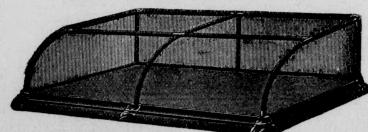
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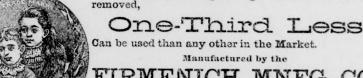


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This Starch having the light Starch and Gluten



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