#### NO. 186.

# Clothing Company.



careful attention and guarantees perfect sat-

LARGEST HOUSE in the STATE

DEALING EXCLUSIVELY IN

Ready-Made Clothing With the splendid Tailor-Made Clothing

we handle the fit is as perfect as in the finest custom work. Send in your order for a Spring Suit or Overcoat and make a saving of at least one-third.

## ---GIANT---

JOBBING DEPARTMENT. We pay cash for our goods and make CASH PRICES. With superior advantages and ready cash we are enabled not only to meet Chicago prices but offer you a most complete line of

FURNISHING GOODS.

GIANT CLOTHING COMPANY, GRAND RAPIDS,

Cor. Canal & Lyon Sts., Grand Rapids

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun aggregating many million of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers



For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover,

Mammoth Clover, Alsike Clover, Alfalfa Clover. White Dutch Clover,

Timothy,

Red Top, Blue Grass. Orchard Grass, Hungarian Grass. Common Millet, German Millet, Flax Seed.

Use Heckers' Standard Manufactures.

Counters, Tables and Furniture of any Description, as well as Designs thereof, made to order. Write for Prices or call and see us when in the City.

38 West Bridge St.. Grand Rapids.

EDMUND B. DIKEMAN.

WATCH MAKER,

-AND-JEWELER.

44 CANAL STREET,



Importers, Jobbers and

Retailers of

Stationery & Sundries,

20 and 22 Sonroe St., Grand Rapids, Mich.

JUDD & CO.,
JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods 102 CANAL STREET.

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker. Earl Bros., Commissiom Merchants,

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK

T. R. ELLIS & Co., Book Binders The Best Laundry Soap on the Market.

PAPER RULERS.

51, 53 and 55 Lyon St., GRAND RAPIDS, MICH. Box 14. HUFFORD, General Agent,

CHARLES A. COYE,

A. Coye & Son,

## **AWNINGS & TENTS**

Horse and Wagon Covers, Oiled Clothing, Feed Bags, Wide Ducks, etc.

Flags & Banners made to order. GRAND RAPIDS

MONNICH & STONE, Flint, Mich MANUFACTURERS OF Ś 18 Send for Sample Order.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of

# Show Cases, DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE.

A Complete Line of

Fancy Crockery® Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit Prices Guaranteed.

## POTATOES

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash

Wm. H. Thompson & Co.,

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers.

# HEMLOCK BARK!

WANTED.

The undersigned will pay the highest market price for HEMLOCK
BARK loaded on board cars at any side track on the G. R. & I. or C & W.

M. Railroads. Correspondence solicitary of the great by the bonds of commercial intercourse and of interdependent interests.

In the foregoing, I have had reference, the original part of the great advance of the work. The omission is not due to any lack of appreciation on my part of the great advance.

N. B. CLARK. 101 Ottawa St.,

Grand Rapids.

MOSELEY BROS. WHOLESALE-SEEDS, FRUITS, OYSTERS

And Produce.

6, 28, 30 and 32 OTTAWA ST., G'D RAPIDS MUSCATINE

Best in the world. Made by new and imbarrels and cases.

OATMEAL.

MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half barrels and cases.

For Sale by all Michigan Jobbers.

TRY IT! FOR SALE BY ALL FIRST-CLASS GROCERS.

BOOK Makers, Oberne, Hosick & Co.

CHICAGO.

Relations of the Banker to the Business Public.\*

haps, were they to attempt to express that feeling in clear, decided words, that the banker is apart from, and not a necessary part of, the business world of to-day. They used to hear, long ago, of "the bloated bond holder" and the "gold bugs of Wall street," and a certain impression was left that the banker receives a great deal of, and contributes very little to, the prosperity of the world, that he costs more than he is worth and that the world could get along very well without him. The banker is as essential to the business life of to-day as is the well without him. The banker is as essential to the business life of to-day as is the merchant, the manufacturer or the railroad manager, and without his aid the wheels of industry and commerce would jar and stop with a crash that would precipitate ruin upon the entire country. The banks contribute millions of dollars annually to the moving of the great crops, the cattle and other products of the West, to the East and to ther products of the West, to the East and to the products of the West, to the East and to the products of the West, to buy their farms, make improvements and get their crops to market. It is largely by the help of the banks that the railroads, which are so important a factor in the development and prosperity of the country, are enabled and prosperity of the country, are enabled to lay their rails to all parts of the land and able to withdraw it when needed, would to carry on their work. The manufactories, hide their funds away in the proverbial "old great and small, from Maine to Texas and from Washington Territory to Florida, with their hundreds of thousands of employees, Thus an amount, enormous in the and making the great market for the products of field, mine and forest, would be sorely crippled and thousands of them

aggregate, would lie idle and useless instead of going into the channels of trade.

The formation of saving habits and ensorely crippled and thousands of them would be forced to close their doors, were couragement of economy and thrift, which the helping hand of banking capital to be withdrawn. The merchant, whether the depositories are not the least of the many millionaire, importer and wholesaler of the great city or the general dealer of the country "corners" (who is overloaded when he man habits of saving and thrift. Let him

A high authority on financial matters says: "Banks have become numerous, widely distributed and intimately identified with the varied industries by which our en-tire population literally obtain their daily No people in modern times have ever risen to civilization or maintained their civiliaztion, without banks; and least of all can it be questioned in this country where, besides 2,868 national banks now in operation, we have over 5,000 state banks, savings banks and private banks and bankers, whose operations extend into the minutest ramifica-

gling few already in possession and encour-

states in which the older banks are situated, day. the stock is more largely held by residents and is more widely distributed, while in and is more widely distributed, while in the area in which nearly all the banks are of recent organization, the proportion of non-resident shareholders is larger, and the amount of stock held in large amounts is greater. This shows the very important and significant fact that the national banking system is serving to bring capital into those new districts from the older states, those new districts from the older states, and in this way it is a constant and valuaand in this way it is a constant and valuaJapan. And all is done so promptly, easily

chiefly, though not exclusively, to the aid

extended by banks in this way of furnishing needed capital by loans. But, it may be objected, if banks did not make the loans, in-dividuals would, and so the capital would be obtained. The objection is but partially true. Money lenders merely and individual ouyers of stock and bonds would not and could not furnish the capital now furnished by the banks. The amount of capital stock actually paid in as banking capital by no means represents the amount available for about 8,200 banks of all kinds in the United loans by the banks of the country. The last published abstract of reports from all the national banks shows the amount of loans, stocks and bonds carried by the banks to be over one and one-half billions of dollars, while the paid-in capital is but a little over half a billion, showing that the amount furnished by the national banks in aid of in deposits. We have in Michigan about shareholders of the United States have over force necessarily required to impart to it the various enterprises of the country is three times the capital of the banks. As vate, savings, State and the national banks. over \$5,000. National banks shareholders proved process of kiln-drying and cutting. Private banks make no report of the amount All grocers keep it. Put up in barrels, half of their loans, it is impossible to ascertain may be of interest. All receive deposits, the aggregate amount of loans, made by banks of all kinds; but a moment's consideration of the fact that national banks alone and most of the rest are private banks. By have the enormous sum of one and one-half private banks, I mean those not incorpor-billions outstanding in loans and stocks ated. They are subject to no special remust impress even the most careless with a strictions or examinations and are required sense of the vast importance of the relations in this respect alone, of the bank to the business public. While it is true that much late issue of a leading southern paper, showing how important a factor in the de-

of this capital would find its way to the aid of business without the intervention of savings bank, the capital of which must be of this capital would find its way to the aid of business without the intervention of banks, it is also true that very much of it banks, it is also true that very much of it at least \$25,000. Business is managed by a Board of Trustees or Directors, chosen by the banks and that the portion of the countries of the banks are the banks and that the portion of the countries of the banks are the b would not, and that the portion of the country needing it most would be most neglections. Board of Trustees or Directors, chosen by the stockholders from their own number. The following is an extract from a issue of a leading southern paper, on real estate and in United States, city, velopment and prosperity of a state banking facilities are: "The Manufacturers' Record, must be made to the State Treasurer and of Baltimore, once more calls attention to the need of banking capital in the South. correspondent writing from Bristol, Tenn., found at that place and all through Southwest Virginia that the great want that is felt in fostering the industrial pursuits and developing the varied resources of the region is sufficient capital. It is estimated that there are not less than one hundred thriving towns in the South in which, like such. the one named, business is severely hampered and restricted solely on account of the lack of banking capital. The rates of in-

owing to the paucity of banking facilities. holders are liable to the amount of stock It is said that 9 to 15 per cent. per annum is a common rate for business men to pay,

has a \$500 stock on hand), is, in a great degree, indebted for whatever prosperity he may enjoy to the influence, direct or indirect, upon his business of the banks. socialist.

But the service rendered the business world by the banks, in the way of loans, the fostering of habits of economy and thrift and the conversion of idle, useless funds into working, productive capital, is

but a part of their beneficent work. Some time ago the Comptroller of the Currency forwarded to every national bank blanks upon which they were requested to record a synopsis of their business for a given day, showing the entire amount of ations extend into the minutest ramifications of the employments and resources of our 60,000,000 of population. It is the marvelous development of the Great West, the banks have borne an important part. Districts rich in natural resources lay undeveloped for lack of capital, until banks, local or distant aided the struggling few already in possession and encourrence and their transactions for that day, the amount of money—currency and coin—employed in those transactions and the amount represented by checks, drafts and other representatives of money. The combined reports showed that only about 5 per cent. of that day, the amount of money—currency and coin—employed in those transactions for that day, the amount of money—currency and coin—employed in those transactions and the amount represented by checks, drafts and other represented by their transactions for that day, the amount checks, drafts, transfers of credit and other aged immigration and new enterprises, until representatives of money. In other words, the "New West" has become a giant in the banks furnished 19-20 of the medium employed in the transaction of the enormous A late treasury document says: In those business which passed through them on that

Again, the service rendered in the safe

preciation on my part of the great advantages accruing to the public from such a safe, convenient and elastic medium, but because there are a considerable number who deny their advantages, and, as I have not time to argue the point, I have spoken only of those services rendered by the banks, the importance of which there can be no de-

The last report of the Comptroller of the Currency shows that last October there were States, 2,875 of which were national banks with a capital and surplus of \$780,000,000, deposits of \$1,300,000,000 and loans of \$1,500,000,000. Private bank figures can

not be ascertained. Michigan stands eleventh in list of states make loans and buy and sell exchange. One hundred and one are national banks to make no reports to any department or to the public

A word anent savings banks: Not less county, state and school district bonds published. A reserve must be maintained n cash or demand deposits in an organized bank. Savings depositors in such banks are made preferred creditors in case of the bank's insolvency. Stockholders are liable only to the amount of stock held by them. Savings associations are also provided for by state statute, but they are so similar to with representatives from Illinois and Penn-

Any number of persons may associate to terest are too high in the South, and it is often impossible for business men to seand published. As in savings banks stock- we have never met their equal.

their circulation and bear the expense of en-graving, shipping and redeeming. The issue ranks such men as Michigan enlists in this of circulating notes was very profitable when bonds paid a high interest and banks issued all the law allowed them—90 per cent. of capital-but, at present prices bonds, circulation 1s, in many eases, attend- whether that person came from New York, ed with loss and many banks issue only the amount granted on the minimum amount of bonds which the law requires to be held and many would sell their bonds and retire about three hundred guests. The menu was their circulation entirely, were they permit ted so to do. Though the bank note is not guest while the delichtful trains of every a legal tender, it has behind it all the security which a greenback has and considerable more. The stockholders of a national bank wonderful manner. The set toasts were are liable not only to the amount of their stock, but for as much more. National banks are required to keep a certain percentage of their deposits in cash at all times a late hour when the members dispersed. as reserve. They are also required to accumulate a surplus fund from the profits of the bank, from which losses may be met without impairing the capital, which must not be permitted to fall below \$50,000. It has seldom been our pleasure to meet a Five times a year, a detailed statement of better presiding officer than President Hamthe Treasury Department, at Washington, just before statement day to make a good showing. One never knows when statemethods and general conduct of the bank ing so and maks a full report to the Treasury Department at Washington. If irregularities are found, the bank has been overstepping the legal limitations or its management is deemed injudicious, it is promptly looked after, and in extreme cases, the Comptroller may put a receiver in charge to pay off all more than 1-10 of their capital to any one person, corporation or firm—a very conserv-

ative provision and one guarding against one of the chief causes of bank failures, amount to which a national bank may become indebted, except in certain directions. mentioned, provision is made for the estab- to extend to such noble fellows any assislishment and continuance of a system of tance in her power. banks, which shall conform to the needs of the business public and which shall merit and receive the confidence of the country and contribute in the greatest degree possible to the development and prosperity of the land. In speaking thus of the national of other banks. Thousands of them are ex-

oly. Such is not the case. Any five or more citizens of the United States, who can com-Congress of the Comptroller of Currency, number 223,600 and they come from no one dend check, from her single share of stock (her only reserve against a rainy day), gives

prosperity of one is the prosperity of the other, and from their mutual helpfulness ity we all so earnestly desire.

From the Merchants' Mail. Tuesday and Wednesday of last week the Michigan State Association held its semiannual convention and banquet. It would of educating the people on the question of be a most difficult matter to get into an evitorial article like this all we might want to say concerning this convention.

The State Convention as Viewed at Albany

savings banks that I have classed them as sylvania to back the assertion, that we would not care to find a more representative gathering of merchants than was seen

Nearly three hundred delegates responded to the roll call at the opening session and Public.\*

In the minds of too many there is a common rate for business men to pay, and, in view of the cheapness of money in vague impression, the erroneousness of recent years, this seems very high. The to the roll call at the opening session and cludes the greater part of the banking capitation to the roll call at the opening session and cludes the greater part of the banking capitation. The cludes the greater part of the banking capitation to the roll call at the opening session and cludes the greater part of the banking capitation. which would be evident even to them, perhaps, were they to attempt to express that banking capital is seriously felt in Geogia.

State 101 national banks of the State 101 national banks of t

movement. The banquet was a most magnificent intellectual treat and repaid all who attended, Pennsylvania, Illinois, or each end of the State of Michigan. Covers were laid for guest while the delightful strains of music from the orchestra aided digestion in a most gone through, many of the speakers eliciting the heartiest kind of applause. It was

In concluding this article we have only two persons to mention although we could fill several columns with personal mention. the condition of the bank must be made to ilton. The meetings were promptly called sworn to, attested by at least three Directors and published in the place where the bank careful not to force his own opinions upon to order at the time mentioned. He was s located. And there is no "fixing things" the members; conservative in all his rulings, one would have to go a very long way bements will be required, as the department fore finding his equal. There is nothing calls for them at irregular intervals and always for a past date. Annually, or oftener, know where to find him on every question. the banks are visited by an examiner, who makes a thorough examination of the affairs that concerns the grocer movement. The of the bank, counts cash, verifies books State Association of Michigan feel proud of and papers, examines securities, scrutinizes their President and they have cause for feel-

Editor Stowe, of THE MICHIGAN TRADES-MAN, is one of the most unassuming and modest journalists we ever met. As a worker in this cause he has but few peers. His efforts in organizing the State have been. creditors and wind up the affairs of the bank. They are prohibited from loaning debt of gratitude they can never repay debt of gratitude they can never repay. That his work has been appreciated we

know to be a fact. The Merchants' Mail extends to both viz., excessive loans to one borrower. The these gentlemen its heartiest congratulations upon their work with the assurance that, at is limited, and, in various ways not herein any and all times, New York will be proud

### Manufacture of Gauze

The etymology of the word gauze has caused it to be conjectured by many writers banking system, I do not wish to be under- to be derived from Gaza, a city of Palestine, stood as disparaging the work or position on the frontiers of Egypt, which in antiquity was a place of considerable extent and cellent institutions, doing great service to their communities and richly meriting conused in the production of this tasteful, The idea prevails, to a certain extent, that light and transparent fabric, are known national banks are, in some way, a monop- among manufacturers under the title of cross-weaving. It is the essential character mand \$50,000 cash, may organize as a national banking association. That the busitween each cast of the shuttle such a crossness is not monopolized by the capitalist is ing of the warp threads shall ensue, which, abundantly proven by the last report to while it admits each shoot being in its turn shareholders of the United States have over force necessarily required to impart to it \$1,000 in stock and less than one-ninth have stability and regularity, yet prevents its being carried into absolute contact with the class, but from all ranks and stations in shoot immediately preceding; the intervals life, from the capitalist of leisure to the poor widow, whose little semi-annual divithese crossings, could only result from a needed help in the payment of her rent. looseness of texture altogether in com-The interests of the bank and the public are so interwoven and commingled that the manufacture of gauge French weavers are manufacture of gauze. French weavers are said to bear the palm. The weight of silk come the greatest welfare and advancement | contained in a yard of guaze is very trifling. to the country, of whose power and influence In fact, the value of the material bears a we are so proud and whose highest prospervery small proportion to that of the labor consumed in its conversion.

Henry B. Baker, Secretary of the State Board of Health, writes President Hamilton as follows: "I look upon your State and local organizations as a power in the way pure food. I think if your Association and this Board and the proposed Laboratory-if established-would work together, we might We say, without fear of contradiction, in time be able to accomplish something, toward bringing about useful legislation."

Boots and Shoes: We notice a great deal is being said among retailers at present, reorganize a State bank. Capital must be at least \$50,000. Bank management is vested at this meeting. We doubt if any state garding adulterated rubbers. Our friends in a Board of Directors, who elect the could produce a better looking, more intelli- may be surprised when we tell them that all often impossible for business men to secure on the best security the money needed

\* Paper read by C. A. Hammond at recent convention of the Michigan Business Men's

\* Paper read by C. A. Hammond at recent convention of the Michigan Business Men's E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.

Advertising rates made known on application.

WEDNESDAY, APRIL 13, 1887.

Grand Rapids Traveling Men's Association. W. F. McLaughlin & Co. President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the pub-lishers by mentioning that they saw the adver-tisement in the columns of this paper.

Every subscriber to The Tradesman ought to feel a personal interest in making its columns as instructive as possible, and each one can contribute some article to this end, if he will but take the time and trouble to apply himself. "Letters from the Trade" are always readable, but how can such communications be printed, when those most interested fail to furnish them? Numbers have written the editor of their intention to furnish something sometime for publication. If so, now is the accepted time. With THE TRADESMAN'S thousands of subscribers, such a department should be continually full. If each one would not leave the subject for his neighbor to attend to, but would take it upon himself to consider this a personal request, there would never be a dearth of this class of reading matter. Let each and every one respond to this appeal.

Three weeks ago THE TRADESMAN opened the subject of bulk vs. package Division street. The business will be con- Miss Libbie Bigelow, formerly of Grand coffee. Last week the manufacturer was given a hearing and this week the jobber and retailer present their respective Emporia, Kas. opinions on the question. Next week the retail trade will be given further opportunity to respond and efforts will be made to get at the subject from the standpoint of the consumer. All who would like to contribute to the discussion-no matter from what view-are invited to do so.

Attracted by the interest which THE TRABESMAN'S presentation of "bulk vs. package" has aroused in all parts of the country, the Chicago Grocer hastens to follow in the same footsteps, with a view to stealing some of The Tradesman's thunder. Somebody once remarked that "an imitator is worse than a thief"-a statement the Grocer is requested to pon-

The papers of Messrs. Hammond and Warner, presented this week, were two of the most important contributions to the programme of the recent State convention, and will be read with interest by hundreds of business men who were unable to hear them read by the writers.

No town in Michigan offers a better opening for a roller mill than Hopkins Station. The man who gives that place a first-class mill will put money in his purse.

### Purely Personal.

W. H. Goodspeed, representing the Woolson Spice Co., is in town this week. Daniel Ter Horst, formerly in the employ of Hutty & Dickinson, at Grand his drug stock to Dr. O'Connor. Haven, succeeds Frank Escott as prescription clerk for Mills, Lacey & Dickinson.

Harry Hall, the would-be cow boy, will be back at his desk at the Hazeltine & Per- general of stock Geo. Ward, Jr. kins Drug Co.'s the latter part of the week, the bullet wound in his head having nearly dealers, will dissolve on April 15.

The sister of John G. Shields died at Richmond, Va., on Sunday. The interment occurs at Blairsville, Pa., to-day. Mr. of his grocery and bakery business. Shields is expected home again the latter part of the week.

### The Grocery Market.

Coffee has sustained another advance and the manufacturers of package goods have accordingly raised their price 1/2 cent.

Jas. S. Kirk & Co. have stiffened the backbone of the combination on their soaps, so that prices will be maintained hereafter. For several months past the goods have been cut and slashed in fearful shape, both by jobber and retailer, in consequence of which they have been nearly driven out of the

Oranges are higher and firm, with a good supply in view. Lemons are a little lower and receipts are quite heavy.

#### White Cloud Will Join the State Body. WHITE CLOUD, April 8, 1887.

E. A. Stowe, Grand Rapids: steps we want to take to become members of ceed Chas. M. Rapin in the stationery busi- this place and they, like myself, seem to the State Association. We took in some new ness. members at our last meeting. We want to join the State Association and get the State list and all the other advantages of such a

M. D. HAYWARD, Sec'y. Ten cents a head will pay the dues to the the K. of L. store, died of heart disease or State Association from now until Oct. 1. Af- the 4th. ter that date, the expense will be 25 cents per year per capita.

#### Meeting of Traveling Men. GRAND RAPIDS, April 11, 1887.

To the Traveling Men of Grand Rapids: Your presence is respectfully requested at a meeting of the fraternity, to be held at THE TRADESMAN office Saturday evening, April 16, for the purpose of making pre- business. liminary arrangements for the State T. P. on May 13 and 14.

L. M. MILLS.

#### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Apple & Son succeed John D. Engels man in the grocery business at 614 Canal

Herrendeen & Richardson have engaged in the hardware business at 637 South Divi-

Frank Conlon has been appointed Grand wholesale grocery business. Rapids agent for XXXX package coffee by

A. M. Stebbins, notion dealer at Sheridan has added a line of groceries. Arthur Meigs & Co. furnished the stock.

Clark Jewell & Co. have begun moving into their new quarters and Curtiss & Dunton are following close on their heels.

Bulkley, Lemon & Hoops comtemplate adding a fourth and fifth story to their jobbing establishment another season.

E. E. Mohl has concluded to re-embark in the wholesale cigar business. He has Cummings & Graham furnished the stock. engaged Al. Love to represented him on the

Jas. A. Morrison and Edward Frick have been admitted to partnership in the wholesale grocery house of Olney, Shields & Co. The firm name remains the same as before.

Botsford Bros., proprietors of the Auburn Paper Co., at Auburn, N. Y., will open a branch establishment at 25 North Ionia street about May 1. The business here will tions since the sale of the grocery stock. be managed by E. J. Botsford, who will remove to this place from Auburn.

Fred. D. Yale has retired from the firm of Fred. D. Yale & Co., jobbers of extracts and baking powder at 40 and 42 South tinued by Daniel Lynch under the same firm name. Mr. Yale will remove to

Lewis McCrath is rebuilding a two-story structure on the site of the building recently burned on the corner of Hall street and Madison avenue. The whole building will be 40x53 feet, in dimensions. The corner store, 20x40 feet, will be occupied by T. Crane & Son with their grocery stock. They expect to be doing business in the new store by May 1.

#### AROUND THE STATE.

Stockbridge-John C. Reid, grocer, is Stockbridge - J. C. Reed, grocer, is

dead. Yuba-H. Allen has opened a grocery

Marine City-The salt and brick works are boring for gas.

Escanaba-Purdy Bros. are closing ou their grocery stock. Saline-C. King succeeds King Bros. in

the grocery business. Manistee—Thervald Peterson has engaged in the grocery business.

Grass Lake-Lord & Teufel, general dealers, have dissolved.

Cassopolis-C. C. Nelson succeeds the Cassopolis Furniture Co. Decatur-L. Brigham has bought out A.

S. Hathaway, general dealer. White Pigeon-Bracken & Davis succeed

Seekel & Bro. in general trade. Franklin-Geo. W. Gordon succeeds Higby & Gordon in general trade.

Cheboygan-Jas. R. Forsyth has

Clayton-Kessler & Boles succeed Chas. Hoskins in the lumber business.

Brant-J. Sorrell has bought out the Boyne Falls-McFellin & Co., hardware

Detroit-John C. Poole succeed Dedrich & Poole in the wallpaper business.

Three Rivers-Carl Lauer has dispo Vickeryville-Hiseler & Jenks succeed

DeHart & Hiseler in general trade. Escanaba - Seth S. Goodell, agent, is closing out his dry goods business.

Jackson-A. E. Spencer has bought ou the grocery business of Chas. Holt. May-Ingersoll & Tubbs succeed G. V.

Ingersoll in the furniture business. South Saginaw-Frank E. Youmans has bought T. T. Hubbard's drug stock.

Gresham-Fred. L. Ryan succeeds Williams Bros. in the grocery business. Watervliet-S. D. Walden is succeeded in general trade by S. D. Walden & Co.

Portland-Wolverton & Dudley succeed Ellis & Hixson in the meat business. Hillsdale-Barrows & Wolcott succeed

Barrows & Teachout in general trade. Detroit—Lochbihler & Dennis, dealers in E. A. Stowe, Grand Rapids: hats and caps, are succeeded by H. E. Den-

Cheboygan-Chas. M. Rapin & Co. suc-Battle Creek-Farrell & Boremus, cigar

Big Rapids-H. D. Widger, manager of

Charlevoix-A. T. Washburn & Co. succeed F. W. Craine & Co. in the dry goods

business. Detroit-Kendall & Beardsley succeed Kendall, Beardsley & Dey, furniture manufacturers.

Cedar Springs-Geo. C. Huntington &

A. convention and banquet, to be held here clothing stock to C. R. Richardson & Co., of Detroit.

Sec'y Mich. Div., T. P. A. Flushing - Thompson & Farthing suc- "One of the very best."

ceed John S. Thompson in the boot and

Grand Haven-T. Van DenBosch & Bro. have bought out G. Van Den Bosch & Bro., general dealers.

Ubly-B. S. Slack's general store has been closed by creditors. Mr. Manley continues the business

East Saginaw-McCausland & Co. suc ceed Plumb, McCausland & Co. in the Hopkins Station-Frank B. Watkins is

getting timber on the ground for a ware ouse, 30x80 feet in dimensions. Charlevoix-E. E. Mudge has entered into copartnership with his father under the

firm name of A. J. Mudge & Son. Mt. Pleasant-H. M. Angell, dealer in dry goods, clothing and boots and shoes, has been closed by chattel mortgage.

Detroit-C. B. Northrup, dealer in gents' furnishing goods, has compromised with his creditors at fifty cents on the dollar.

Champion & Hayward, grocers at White Cloud, have added a line of crockery. Big Rapids-John Loduon and John Gilmore have opened a gen'ts furnishing

goods and merchant tailoring establishment. White Pigeon-Robert F. Jarrett has bought out the clothing department of C. E. Jarrett's clothing and hat and cap busi-

Lowell-John Wingler-or Sarah Wingler, as the business has recently been known-refuses to pay a cent of his obliga-Elk Rapids-C. L. Martin & Co. have

purchased the drug stock of Rushmore & Holbrook. The latter firm will put in a line of hardware to take the place of drugs. Traverse City-Mrs. C. E. Closs has sold a half interest in her millinery business to

Rapids. The new firm name is Closs & Co. Iron Mountain and Ironwood-Lieberthal Bros. & Co., general dealers and bankers, have dissolved, Lieberthal & Co. continuing at Iron Mountain and Abraham Lieber-

thalat Ironwood. Good Harbor-W. S. Johnson's new store built on the location of the building burned about six weeks ago, was destroyed by fire on the 4th. The circumstances of both fires indicate incendiarism.

Bronson-Van Woert & Perkey's drug store has been closed at the instance of Perkey's wife, who claims to be a heavy creditor of the firm. Chattel mortgages to the amount of \$3,000 are held by firms in Toledo and other cities.

#### MANUFACTURING MATTERS.

Gordon Earl, who operates two shingle mills near Rodney, was in town one day ris. last week.

Lansing-Elihu Peck, of the firm of Peck, Esselstyn & Co., manufacturers of crackers | Clark, Jewell & Co. and confectionery, is dead.

Holland-Walsh, DeRoo & Co. have merged their business into a stock company, to be known as the Walsh-DeRoo Milling

Hopkins Station-S. A. Buck is preparing attack of fever and ague. to erect a new building in the rear of the factory of the Hopkins Spring Seat Co., which he will occupy with his planing mill. a snide wholesale grocery house of Detroit, The new structure will be 30x44 feet in dimensions.

Port Huron-Active work has commenced in the erection of Church & Co.'s saleratus works. The buildings will cost \$500, 000, and 600 men will be employed in them. The natural gas gave Port Huron this es- inside management of the business. tablishment.

### STRAY FACTS.

dealers, have sold out. Adrian-Baker & Shattuck succeed

cheese jobbers. are to start a co-operative manufactory of gon last week. Jim distinguished him-

shirts, overalls, blouses, etc. Kalamazoo-John Aummel and Gotiel toast, "The Old Canteen." Laepple, late of Holland, have purchased "I am heartily in favor of Dave Haugh's

being \$3,000. up a vacant store at Moline for use as a cost but a trifle more than the annual piccheese factory and expects to begin oper- nic foots up to, and we would have a betations about May 1.

Detroit-H. N. Smith has withdrawn anyway." from the firm of L. D. Ross & Co., grain commission dealers, and the business will be continued by L. D. Ross under the same

## gether.

WATERVLIET, April 7, 1887.

DEAR SIR-I have watched the progress here and I should think that both towns could be organized in the same day.

inprovement feature can be arranged by tional Secretary, and lady. the election of a Business Committee for The various posts and towns in the State each place and meetings can be held in each are expected to be represented by the folplace, alternately. Mr. Pettys can arrange lowing number of delegates. Bay City, 5; the preliminaries much better than the edi- East Saginaw, 3; Saginaw City, 2; Owosso, to respond to the call on a day's notice.

Wm. Neilan, general dealer, Weldon Creek:

#### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Hanson Bros., Morley.
J. C. Hill, Manton.
S. L. Ware, Sand Lake.
P. A. Klies, Sullivan.
C. H. Schaffer, Onota.
Fred Tracy, Cadillac.
Hoag & Judson, Cannonsburg,
Jas. Colby, Rockford.
L. D. Webster, Reed City.
J. S. Toland, Ross.
Derrick Farowe, Farowe & Dalmon, AllenJale.

c. Durkee, Lakeview. M. Minderhout, Hank

M. Minderhout, Hanley. John J. Ely, Rockford. D. J. Peacock, Ashland. S. H. Sweet, Kalkaska. John Gunstra, Lamont. S. T. McClellan, Dennis W. A. Thomas, Thomas A. Thomas, Thomas & Son, Bowne Gus Begman, Bauer. O. F. Wollman, Jennings.

W. W. Forrester, Pierson.
S. Frost, Stanton.
Cole & Chapel, Ada.
A. B. Foote, Hilliards.
R. E. Werkman, Holland.
G. M. Huntley, Reno.
Crandall Bros., Monroe Center.
O. F. & W. P. Conklin, Ravenna.
D. W. Shattuck, Wayland.
M. Carmon, Mecosta.
Dr. John Graves, Wayland.
A. W. Fenton & Co., Bailey.
C. F. Williams, Caledonia.
H. Barry, Ravenna. W. Forrester, Pierson

H. Barry, Ravenna. Sisson & Lilley Lumber Co., Sisson's Mill. R. A. Hastings, Sparta.

M. A. Hasting, Sparta.
Walling Bros., Lamont,
J. F. Hacker, Corinth,
J. N. Wait. Hudsonville.
J. E. Thurkow, Morley.
O. W. Messenger, Spring Lake.
Naragang & Son, Byron Center.
M. E. Snell, Wayland.
C. S. Comstock, Pierson

Comstock, Pierson. Sheridan, Woodville McNett & Co., Byron Center.

S. McNett & Co., Byron Center.
J. Smith, Ada.
Morley Bros., Cedar Springs.
M. J. Howard, Englishville.
DenHerder & Tanis, Vriesland.
Velzy Bros., Lamont.
Jno, Kamps, Zutphen.
Jno, Damstra, Gitchell.
M. Gezon, Jenisonville.
H. VanNoord, Jamestown.
G. Ten Hoor, Forest Grove.
L. N. Fisher, Dorr.
Walter H. Struik, Cannonsburg.
DeKruif, Boone & Co., Zeeland.
Herder & Lahuis, Zeeland.
N. Bouma, Fisher.
Mrs. R. P. Brown, Hastings.
S. Cooper, Jamestown.
Wm. VerBeek, Holland.
S. Stark, Allendale.

win. Verneek, Ronand.
S. Stark, Allendale.
Gordon Earl, Rodney.
Jos. Renihan, Turner & Renihan, Allegan.
F. P. Hopper, Middleville.
Adam Wagner, Eastmanville.
H. D. Plumb, Mill Creek.
Geo. R. Bates, Hart.
Joshua Colby, Rockford.
T. Stadt Spring Lake. oshua Colby, Rocktord.
. Stadt, Spring Lake.
. A. Scoville, Clarksville.
. Scott, Keeler.
. G. McMichael, Muskegon.
. Ilsen, Zeeland.

Jenison, Manton. S. Frey, Lake P. O.

### A. Engberts, Zeeland. J. Teisenga, Forest Grove. C. Pfeifle, Park City. The Gripsack Brigade. Jas. A. Crookston is still confined to

house by illness. W. P. Townsend is now located in his new home at 77 Court street.

W. E. Richmond, late of Springfield, Mass., has gone on the road for L. D. Har-Manley D. Jones, late with Bulkley,

Lemon & Hoops, has engaged to travel for Fifty-one traveling men go out of Grand Rapids in the 'interest of the eight whole-

sale grocery houses here. Wm. Logie has been under the weather for a couple of weeks as the result of an

Floyd Ephraim Jacob Johnson Everhart is now selling goods to the farmers for receiving 20 per cent. commission on all

Will Campbell has engaged to travel for Fred. D. Yale & Co., taking the territory formerly covered by Daniel Lynch, who will hereafter devote his entire time to the

A. W. Newark, of the former grocery firm of Newark & Sorenson, at Cadillac, has ngaged to represent Cody, Ball, Barnhart kins' statements, warning the Committee Adrian-Mason Bros., produce commission & Co. in the Upper Peninsula. He will take up his residence in Marquette.

J. N. Bradford was more than pleased none at all. Clark, Baker & Co., pork packers and with the way in which the members of his old regiment—the 26th Volunteer Infantry Battle Creek—The Knights of Labor here | —were entertained by the citizens of Muskeself at the banquet by responding to the

the Appledoorn tannery, the consideration suggestion in regard to a trip to Niagara Falls," said jolly Dr. Hatfield the other

> Annual Convention of the Michigan Divi- Judiciary, is as follows: sion, T. P. A.

The third annual convention of the Michigan Division, T. P. A., to be held in this four hundred and forty of the complied The Two Towns Should Organize To- city on Friday and Saturday, May 13 and 14, promises to be one of the largest gatherings of the fraternity ever held in the State. Michigan be, and the same is hereby The programme comprises morning and afternoon sessions on Friday, a banquet in of the Business Men's Associations for the evening, and a closing session Saturday of such summons, shall be deemed liable to the past year with considerable interest and morning. The T. P. A. band of Union the plaintiff in such suit, to the amount of I have talked with the business men of City will furnish music for the occasion. Among the invited guests who have promfavor of an immediate organization, project to attend are the following: Gov. and viding Coloma can be persuaded to organize. Mrs. Luce, Ex-Gov. and Mrs. Alger and fendant is a householder having a family, dealers, have dissolved, Jos. Farrell continColoma is only two and a half miles from daughters, Detroit; Ex-Gov. Blair, Jackson; nothing herein contained shall be applicable to the contained shall be applicable to the contained shall be applicable. Hon. Michael Shoemaker, Jackson; Hon. Yours, H. J. Pettys. Clarence Bennett, Jackson; Hon. George defendant, or his family, for any amount Where two towns are so near together as Willard, Battle Creek; Hon. Gill R. Osmun, not exceeding the sum of one dollar per Watervliet and Coloma, The Tradesman Secretary of State; Hon. T. P. Aplin, Auday for each day's labor rendered by said Watervliet and Coloma, THE TRADESMAN Secretary of State; Holl, I. P. Apini, Audional advises them to organize together, instead ditor General; O. P. Pindell, National of days not exceeding twenty-five working of each town "going it alone." The public President, and lady; John R. Stone, Na- days immediately prior to the time of the

Co. have engaged in the boot and shoe business.

The preliminaries much better than the editor of The Tradesman can at a distance, and the latter will hold himself in readiness.

Vassar—Ida B. Starker has sold her

The preliminaries much better than the editor of The Tradesman can at a distance, and the latter will hold himself in readiness to respond to the call on a day's notice.

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The preliminaries much better than the editor of The Tradesman can at a distance, and the latter will hold himself in readiness to respond to the call on a day's notice. Adrian, 2; Flint, 5.

#### Beware of Wm. Dunn.

THE TRADESMAN has already driven one dishonest commission merchant out of busi- has applied for admission to the State Asness and duty to itself and the public com- sociation. pels it to present this week an exposure of the peculiar methods of another produce dealer. It affords The Tradesman no mayor of the city by a majority of 241. pleasure to thus injure or ruin the business of any man, but when a person is not honest in his dealings, he is entitled to no have sent to the Retail Grocers' Association mercy. The sooner his true character is for the necessary blanks and information. known the better it will be for all concern-

Early last December, J. C. Stitt, the Dol- writes: "We are getting along first-rate. larville merchant, in making a remittance We took in two more new members toto the Valley City Milling Co., enclosed day. sto the Valley City Milling Co., enclosed day."

\$15.85 due Wm. Dunn for produce. Mr. Dunn signed a receipt for the same on Dec.

11 and four days thereafter drew on Mr. Odd Fellows' block, occupied by the Ger

The Business function and Haven Herald: The Business function in Stock will inventory about \$6,000. Sales last year were \$60,000. Address The Tradesman, Grand Rapids. Stitt by express for the same amount. The man Workingmen's Association, and held draft was paid, on the written quarantee of its monthly meeting there last Wednesday Mr. Dunn that he had not received the sum evening. The B. M. A. has evidently come previously sent him. Mr. Stitt made sever- to reside permanently. al unsuccessful attempts to secure the re- Reynolds Bros. write as follows relative turn of the money, when he turned the mat- to an association at Eaton Rapids: "We ter over THE TRADESMAN. The latter have no doubts as to the advisability of or has given Mr. Dunn three distinct opportu- ganization, as we had a local association nities to set himself aright or make a satis- here in 1885, which was allowed to lapse factory explanation, but nothing of the through the fault of someone. The colleckind has been forthcoming.

remittances. When asked to return the see if they are willing to try it again." bogus bills, however, he invariably makes the excuse that the counterfeit has been destroyed or mislaid.

"Forewarned is forearmed," and hereafter any merchants suffering loss by dealing with Wm. Dunn cannot complain that THE taken by the Association in the matter of TRADESMAN "should have warned them of Mr. Dunn's peculiarities."

Later-Since writing the above Mr. Dunn's goods have been set out on the sidewalk by a constable, he being in arrears for rent.

#### Organization at Hopkins Station.

A meeting of the business men of Hopkins Station was held last Friday evening for the purpose of forming an association. F. B. Watkins was selected to act as presiding officer, and Wm. Dendel officiated as secretary. At the conclusion of an explanation of the objects and results of organization, D. B. Kidder moved that an association be formed forthwith, which was adopted. The usual constitution and bylaws were adopted, when the following charter members were accepted: F. B. Watkins, Wm. Dendel, N. E. Leighton, Furber & Kidder, Hopkins Spring Seat Co., E. Cavanaugh. Election of officers re-

sulted as follows: President-D. B. Kidder. Vice-President-F. B. Watkins. Secretary—Wm. Dendel. Treasurer-S. A. Buck.

Executive Committee — D. B. Kidder, Wm. Dendel, F. B. Watkins, S. A. Buck, Committee on Business and Trade Interests-F. B. Watkins, S. A. Buck, N. E. Leighton

The Blue Letter collection system was adopted and the Executive Committee was instructed to procure the printing of the ecessary blanks. F. B. Watkins reminded the gentlemen present that the thing most needed by Hop-

kins Station at the present time is a grist mill. He said he hoped the Business Committee would do all that lay in its power to secure one. that while a good mill would be a good

thing, a poor mill would be worse than The meeting then adjourned

Reducing the Garnishee Exemption. Wm. E. Kelsey, chairman of the Legis lative Committee of the Michigan Business Men's Association, has sent out blank petitions to all the local associations in the State, accompanied with a request to have same filled out and forwarded to Lansing Geo. Purdy, late of Shelbyville, is fitting day. "I Want it, with a big W. It would without delay. It is to be hoped that peal, as the matter is one of vital imter time, generally. Picnics are no good, portance to every business man in the State. The full text of the bill, as recom

SECTION 1. The People of the State Michigan enact, That section six thousand laws of eighteen hundred and seventy-one,

amended so as to read as follows: §6440. Sec. 2. The person summoned as garnishee from the time of the service the property, money and effects in his hands or possession, or under his control, or due from time to time the defendant in such suit: Provided. That when the de to any indebtedness of such garnishee to the defendant for the personal labor of such service of such summons.

#### Not Pure Pepper, Furber & Kidder, of Hopkins Station,

favor THE TRADESMAN with a sample of Kalamazoo, 10; Augusta, 3; Galesburg, 2; white pepper, black pepper shells and Buchanan, 2; Niles, 3; Benton Harbor, 4; St. Joseph, 3; Coldwater, 5; Hillsdale, 3; p. d.—in other words, pepper mixture. The pepper is about half pure.

#### Organization Observations

The Merchant's Association of Belding

J. C. McAdam, president of the Cadillac

Business Men's Association, was elected

The grocers of Omaha, Neb., are considering the subject of organization and

H. E. Hogan, President of the South Boardman Business Men's Association.

tion feature would not benefit us, person This is by no means the first case of the ally, to any great extent, as we try to do a kind which has been brought to the atten- cash business; but we think business men tion of The Tradesman. Complaints come to the office frequently of crookedness on Mr. Dunn's part and it is a common occurrence for him to claim that merchants to the attention of the office frequently of crookedness on Mr. Dunn's part and it is a common occurrence for him to claim that merchants to the attention of the trade among lumbermen to add a spectral tine and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. have sent him counterfeit money in their question some of our brother merchants and WANTED-Stock in Kent County Savings

#### Collecting Judgments. CADILLAC, April 1, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-I am instructed by our Association to ask what action, if any, can be collecting judgments.

that we have a right to act upon them, and a great many of our members hold that a judgment pays an account. Respectfully, J. C. McAdam, Sec'y. THE TRADESMAN'S answer to this enquiry would be that if the person against

whom the judgment is held will not pay it, and has no property on which an officer can firm at 131/2@14c. levy, he is a fit candidate for the delinquent list. If, on the other hand, the man is collectible—that is, has property which can be levied upon-the Association has no business to consider his case.

## BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS! Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have cial attention given to Repairing,

Shops on Front St., Grand Rapids, Mich. FIELD SEEDS.

Timothy, prime

#### MISCELLANEOUS.

head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

FOR SALE-General stock of merchandise which will be sold at a bargain, as owner has other business he must give his attention. Write or apply to J. W. Closterhouse, Grandville, Mich.

FOR SALE—Exceptionally good business opening. Wishing to leave Owosso, I offer for sale at a bargain my stock of dry goods, groceries and boots and shoes, which will inventory \$4,000 or \$5,000. Also a fruit evaporator at half price. This is a splendid chance for some one. A. T. Thomas, Owosso, Mich. 187\*

FOR SALE-Best bargain ever offered for TO EXCHANGE—For dry goods, groceries

To EXCHANGE—For dry goods, groceries.

boots and shoes or gent's furnishing goods, desirable residence lot and dwelling house at Grant Station. The house is 16x24 with two large wings. Address C. M. Woodward, Kalamo, Mich. WANTED-Situation in drug store by registered pharmacist, who has had twelve

years' experience, six as proprietor of a drug store. Address XXX, care The Tradesman. 187

 $W^{\rm ANTED-R\,0}$  or 500 cords of dry basswood bolts for excelsior. Donker & Quist, Grand Rapids.

WANTED-Situation by young man in a grocery or general store. Four years' experience. Best of references. Address S., Box 354, Fremont, Newayzo Co., Mich. 187\*

V Bank. Address, stating terms demand ed, "Purchaser," care "The Tradesman."

### COUNTRY PRODUCE.

Apples-Good truit is scarce, readily bringng \$3@\$3.50 per bbl. Fancy, \$4.

Ruta Bagas-\$1 19 bbl. Beans-Depressed. Country hand - picked are slow at 90c. \$ bu., and city picked are in poor demand at \$1,10.

Beets-45c ₽ bu. Buckwheat-214e # 1b Butter-Not so searce. Jobbers are now pay

ing 18c, and selling for 20@22c. Cabbages-90c \$ doz. Carrots-35e 39 bu. Celery-No good stock in market.

Cider-121/2e 19 gal. Cranberries-Choice Bell and Bugle are scarce and high, readily commanding \$11@\$12. Cucumbers-\$1.40 ₽ doz.

Cheese-Fall stock of Michigan full cream is

Dried Apples-Evaporated, 13c & to; quartered and sliced, 6@7e # b. Dried Peaches-Pared, 14c. Eggs-Tending lower. Dealers are paying

c. and holding at 11c.
Honey—Good demand at 10@13c.
Hay—Baled is moderately active at our ton in two and five ton lots and \$13

car iols.
Lettuce—17c P lb.
Maple Sugar—10c P lb.
Onions—Old stock, 90c. P bu. Bermudas,
\$2.25 per crate.
Parsloy—25c 9 doz. Parsley—25c % doz Peas—\$2 % crate. Potatoes—Buyers are paying 40c for Bur-nanks and 45c for Rose and White Star. South-

Pop Corn—2½c B b.
Radishes—35c P doz.
Spinach—\$1 P ou.
Sweet Potatoes—Jerseys \$3 75 P bbl. Strawberries—40c ¥ qt. Squash—Hubbard, 2c ₺ b. Tomatoes—\$11.50 ₺ 1½ bu. crate.

GRAINS AND MILLING PRODUCTS.
Wheat—Steady. City millers pay 78 cents
for Lancaster and 75 for Fulse and Clawson.
Corn—Jobbing generally at 45c in 100 bu. lots and 40c in carlots.
Oats—White, 36c in small lots and 30@31c in

car lots. Rye—48@50c ₽ bu. Barley Brewers pay \$1.25 \$\text{ ewt.}\$
Flour—No change. Patent, \$4.80 \$\text{ bbl.in sacks}

and \$5.00 in wood. Straight, \$4.00 \$\text{ bbl. in sacks}

acks and \$4.20 in wood.

sacks and \$4.20 in wood.

Meal—Bolted, \$2.40 \$2.

# mittee would do all that lay in its power to secure one. President Kidder corroborated Mr. WatPresident Kidder corroborated Mr. Wat-

ITHACA, N.Y.



Office of Sam'l. Moffett, Grocer, Flixt, Mich., Nov. 26, 1886.
C. B. Miller, Ithaca, N. Y.:

Dear Sir—Enclosed please find New York draft to pay for "Cashier," also for one doz. Rolls Paper, which please forward at once by Am. Express.

It took me some time to arrive at the conclusion that your "Cashier" was the one I wanted, but now, after having had it in practical use for some time, I will frankly admit "this is the thing I long have sought," and possibly I might justly add the other line of this verse, but will leave that for others, in need, to imagine.

Yours, etc.,

Sam'l. Moffett.

MANUFACTURERS' AGENTS FOR nended to the House by the Committee on SAW AND CRIST MILL MACHINERY, TEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,

Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample

200 and 202 North Washington Ave., East Saginaw, Mich. THE OLDEST. THE LARGEST. THE BEST.

ER IRON ROOFING CO. CINCINNATI

HESTER & FOX,

rry Engines and Boilers in Stock for immediate delivery.

Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH. A. D. SPANCLER & CO. PRODUCE, NUTS, BERRIES, ETC. Consignments Solicited.

#### TALK AND TURKEY.

Combination Entertainment for the State legislature, who recently opened the legis-Convention.

Association of Grand Rapids added to the pleasure of the March convention by ten-Aside from the visiting delegates, about fifty members of the local association sat the edibles. After the wants of the inner the evening, President Hamilton, who

A few years ago I read of a young student at Leipsig, who being asked the quality of his coffee at the breakfast table, said there was one good thing about it and one bad thing. The good thing about it was that there was no chicory in it. The bad thing about it was that there was no coffee Now, in my response to-night, there is one good thing about it and one bad The good thing is there is no taffy in it. The bad thing is there is nothing of that species of adulterated humanity regularly called the dead-beat. GENTLEMEN-It seems a little unfair to

place upon me, after being in the harness all day, this duty, and had it not offered me the privilege to speak in behalf of the Association, I think I should have declined; but, Mr. Chairman, I thank you for this, speech-mind you, do not lay this thought but because it gives me an opportunity to express in behalf of this body, most generous thanks for the hospitality and gener-osity extended to us by the Grocers' Association of Grand Rapids. When we came to you in September, if we had ever dreamed of your magnanimity, we left you without a question of its sincerity and if we had even surmised your hearty good fellowship and kindness, we went away feeling that we were looked upon with almost painful solicitude; but when you called us the second time, we hesitated as the young maiden does when she is asked by her lover to wed, little premature you will consider the courtesy of your former treatment, and then do not wonder that the business men of Michigan appreciate such grace and turn gladly to you in response to the slightest call. Remember, too, that we are glad to come to Grand Rapids, the city of good fellowship, intelligence, thrift and industry; the birthplace of this Association; the home of our father and mother who has named us. Can ing, decorate our homes with manufactured us business men; to your firesides as bachelors and return as benedicts; our girls find here the fulfilment of their ideals in adornment, music, art and-husbands.

But of our State Association, what shall

ment-harmonious unity in business circles there has been growing a stronger sentiment in favor of wise regulations and do we not discern the broadening and deep-ening of the channels of trade and that social union is as indispensable to the business man as to those classes with whom it has long been customary, and we think with Cable that "the whole human family is bound together by the putting of every one's happiness into some other one's hands." So, in business, real success for each lies largely in the hands of others. Of course, men are free and must be, to accumulate according to their own ability. We would not advocate a communistic uniformity. It would be folly. But we are moving along the lines of freedom-business. social and religious-we are learning that no one of these great lines can successfully do without the other; we are slowly learning the lesson of "good will to men," disdain of those impositions which have stained the name of trade and have partially robbed it of its dignity-the avoidance of that isolation that begets suspicion—and may we not through this organized effort hope to reach our ideal standard of mercantile re-

The Toastmaster next called on Newton Pennsylvania," as follows: Dexter, of Albany, to respond to the subject of "Organization in New York." Mr. Dexter spoke as follows:

since Father Marquette and others set foot to three hours in doing it [laughter]. I have jotted down a few thoughts, and before I go on I want to explain one little incident that happened here this evening. Mr. Hydorn held up a business card and had not purchased a ticket. I hear whispers around the table that it came from New York. I own the job was put up on me, and I want to say that New York had absolutely nothing to do with it, that this scheme originated in Pennsylvania. I say this in my own defense.

since Father Marquette and others set foot on your shores, yet but little over fifty years have converted your forests into fertile fields and dotted your State over with cities and towns. Now, about two millions of people find their homes within the two Peninsulas which compose your State, enjoying the freedom which was set up in Pennsylvania in 1776 and which you assisted to make perpetual in 1861–5. The story of your patriotism in the days of civil war is still fresh in our memory. We remember that, out of a population of 800,000, you gates from the several local associations in the State, met in Pittsburg and organized a local sasociations in Pittsburg and organized a local associations in Pittsburg and organized a local association in Pittsburg and o

lature with prayer, as follows: As at the September convention of the ers whose nimble pens catch our every word of iron ore and exceeding the world in the Michigan B. M. A., the Retail Grocers' almost before it is uttered. Like Thyself richness of your copper deposits. Your speak upon them at length, but you, gentlement of Grand Rapids added to the they are omnipresent, and almost omnipocereal products are immense, and your lumtered. they are omnipresent, and almost omnipotent. If we take the wings of the morning, and fly to the uttermost parts of the whole world. dering the delegates a banquet at Sweet's earth, they are there. They meet us in the Hotel, on the first evening of the meeting.

Aside from the visiting delegates, about the delegates a length we find the latitude of the magnetic indirectly, their representatives, and we pole, behold they are there. May their come from Pennsylvania, with her 100,000 down to the well-loaded tables and assisted their brethren from abroad in demolishing and in the general assembly of heaven let with yours. As Pennsylvania and Michino reporter be excluded."

man had been fully satisfied, Toastmaster with you this evening. News- being present with you this evening. News- being a newspaper man accounts for my lot merchants of these two States stand toastmaster has used in introducing me being present with you this evening. News- being a newspaper man accounts for my lot merchants of these two States stand toastmaster has used in introducing me being present with you this evening. News- being present with you this evening the present with you think you this evening. News- being present with you think you th order and announced as the first speaker of things of this life and see the men who are to-day is to receive lessons and to take back little fellow, with one of those—to us the evening, President Hamilton, who would respond for the State Association.

Mr. Hamilton, who was frequently greeted with applause, spoke as follows:

A few years ago I read of a young stu
Hillings of this life and see the men who are expected to make speeches squirm around, than to make speeches squirm around, than to make speeches themselves. I want to tell you, however, how well pleased I am at being present with you. What I have heard and witnessed more than repays the far itime of a thousand mile journey. It has Government among men has been establed in the trade.

Hillings of this life and see the men who are expected to make speeches squirm around, than to make speeches themselves. I want to tell you, however, how well pleased I am at being present with you. What I have heard and witnessed more than repays the first of the trade.

We are intensely Americans, at least—unpronounceable which, I trust, will be of great benefit to tell you, however, how well pleased I am at being present with you. What I have heard and witnessed more than repays the first of the trade.

We are intensely American and sincerely believe in the self-government principle. Government among men has been accommon to that least—unpronounceable which, I trust, will be of great benefit to tell you, however, how well pleased I am at being present with you. The proposed in the trade is the trade.

We are intensely Americans, at least—unpronounceable which, I trust, will be of great benefit to the trade.

We are intensely Americans a trust of the trade in the trade.

We are intensely Americans and sincerely believe in the self-government principle. Government principle. at being present with you. What I have heard and witnessed more than repays the faber of a thousand mile journey. It has been a great pleasure to me to take by the hand your worthy president and cordially thank him for the great work he has done.

We are intensely American and sincerely believe in the self-government principle. Government among men has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty.

Government among traders has been established in order to secure the largest individual liberty. thank him for the great work he has done ally, are of that sort. That pleasure has been heightened by meeting the gentleman between conflicting interests has been and tlemen, the toast, "The Ladies," is enabout whom I have heard so much and will continue to be secured, until an era of tirely proper for a gathering of sisters.

whom you all know so well, Mr. Floyd, peace, never before known in commercial I see before me men who have grown to know by personal fellowship. Then comes staid old Pennsylvania, who sends doubly bind us together as a people and a before the King of Day shone on my naher two religious representatives here, to keep the editor from New York from wan-been organized twenty-five years ago, as daughters, who, in their turn, have been ciation, I think I should have declined; but, Mr. Chairman, I thank you for this, not because of an opportunity to make a speech—mind you do not lay this thought.

they promise to be in the near future, the history of the American Union would have been written without the record of a civil they do that of the fabled Santa Claus. I speech—mind you, do not lay this thought to my charge, a merchant, a small trader—him. I can only ask this large assemblage flow from the organization of classes of in-

does when she is asked by her lover to wed, hopefully and with anticipations; and if our acceptance of your invitation seemed a little premature you will consider the course of the course of the premature you will consider the course of the course of the premature you will consider the course of the premature you will be a search for the philosopher of the premature you will consider the course of the premature you will consider the course of the premature you will be a search for the philosopher of the premature you will be a search to the premature of the premature you will be a search to the premature of the premature of the premature of the premature of enjoy the fruits of our work. Are there year to year; swarms of peddlers went around the object sought a thousand attri-not abuses to be corrected that had a giant's from door to door selling, but contributed butes unseen by other men.

everlasting hills.

wonderfully made."

So we found in the Empire State abuses that were fearfully and wonderfully made, and it has been our work for the past two years to correct those abuses. It is no easy can we not now see plainly that for years there has been growing a stronger senti-sausages and wooden nutmegs for sale. Inch by inch, we are driving out of the ment in favor of wise regulations and adjustments of business methods? And do we not discern the broadening and deepening of the channels of trade and that time, sure, and the trade has been elevated. We have taught tradesmen that, if they want the truth, they must speak it; if they want honest weights and measures, they must, in return, give the same. This, and more than this, we have done in New York state and we propose to keep right on do-State, and we propose to keep right on doing until the time shall come when the retailer will command the same respect from his community as does the wholesaler.

You remember the story of the man whose pitcher of milk, and who, tripping on the mon sympathy running throughout the sevtop step, fell, with such casual interruptions as the landings afforded, into the age to every member. We feel it here as basement, and, while picking himself up, we talk together. Are we yet strong enough had the pleasure of hearing his wife call to grasp the greater, the broader questions out, "John did you break the pitcher?" that concern us as citizens of a great na-"No, I didn't," said John, "but I'll be tion—and the controlling factors of an as-dinged if I don't." tion—and the controlling factors of an as-

Gentlemen, I have exhausted all the milk, the pitcher.

Percy F. Smith, of Pittsburg, then re-

January, your State became one of the Republics of this great American Union. From that time until the present, you have organized trade should have the manhood After the very flattering introduction by your Toastmaster, I hardly know how to respond to this toast. There is nothing bet ter that I like than to make an after-dinner from that time until the present, you have enjoyed a degree of prosperity scarcely equalled by any other State of the Union. Although more than 200 years have elapsed ter that I like than to make an after-dinner since Father Marquette and others set foot besides, I am thoroughly convinced that, in

GENTLEMEN-You probably have hard sacrificed on the field. Of your treasures

vying with Pennsylvania in the production swer, to systematize, fraternize, economize

o reporter be excluded."

gan soldiers stood together in 1861-5, cannot merchants of these two States stand toastmaster has used in introducing me

Government among traders has been inprobably have noticed that editors gener-been reduced to a minimum and brotherly convention was addressed to the sister asso from Illinois, a man whom I have longed circles will obtain throughout our country. gray in mercantile service, who had wooed

each one of us will leave old Michigan with and enemies to each other. From early abundance of the heart the mouth speakatire a firmer resolve to push on in our several morn until late at night, the shutters were eth" is as true as it is old, Mr. Toastmaster, States this glorious work so well exemplified here in Grand Rapids to-day.

But, gentlemen, we must not be overconfident. We must not feel that, because and stoves for spittoons, and while whit-striving after the unattainable, like the present childhood we turn to you when you call, eat at your tables and feast in your presence. I do not know that custom defines how often family re-unions may with propriety occur. It is seldom we have such privileges, but, singly, we shall continue to come. Why not, when our very forests stretch their arms toward you and, returning, decorate our homes with manufactured to read in the morning. The boys, finding the place, glued together the connecting and unhealthful compounds were means to you, gentlemen, that, under such influences, suspicion, jealousy and distrust were bottom of one page, "Wen Noah was one hundred and twenty years old, he took unto himself a wife who was"—then turning the page—"one hundred and forty cubits long, forty cubits wide, built of gopher wood and in the morning. The boys, finding the place, glued together the connecting and unhealthful compounds were means to you, gentlemen, that, under such influences, suspicion, jealousy and distrust were bottom of one page, "Yes, sir." "Yes, sir." "Taken particular pains to see that the largest and fair-mined on the top of the basket "Yes, sir." "That's right, my boy. As a reward for your faithfulness, you may come to praycity and town councils have been compelled to recognize the justice of our complaints, and have passed ordinances to Delinquent plus to furnish proof that Virginia is his correct long-endured abuses. Delinquent pius to furnish proof that Virginia is his accounts are in rapid liquidation and the

nuisances, exposed frauds and driven out tea and coffee lottery swindlers. These are but infantile steps, taken at a wife sent him to a neighbor's with a bers and strength. To-day, there is a comtion? It has been whispered to us in and I'm sure, if I keep on, I shall break Pennsylvania that we are growing too fast, that we must wit until we grow stronger. Shall we gather strength by inaction and fasting? When shall we be stronger, if we do sponded to the subject, "Organization in not to-day reach out and grapple with the

issues that are pertinent to our avocation. Fifty years ago, on the 26th day of last Public improvements, licences, revenues,

State Merchants' Protective Association. the story of the chaplain of the Minnesota legislature, who recently opened the legislature, who recently opened the legislature, who recently opened the legislature. We have heard of your mineral wealth, the State. Do you ask its objects? 1 an-These are, in brief, our objects. I might

The State Association is but for the pur pose of enlarging on the objects sought by

Stanley E. Parkill, of Owosso, then responded to the toast, "The Ladies," as follows:

son, of a character in one of his tales. A

trying to settle in my mind why this toast in the State of Michigan. It has been no stituted in order to secure the largest indishould be offered on this occasion. I was less a privilege to meet that hearty, whole-souled and genial editor, E. A. Stowe. You these organizations, individual strife has upon me that the invitation to join in this

not to believe one word he may say about me. I feel with all these things that it has, indeed, been a pleasure for me to have been permitted to be with you to-day and tonight, and I cannot help but feel that you will all agree with me that it has been good for us all to have come together, and that gradient and promises to entirely supplant the degrading influences that have been brought to bear in political campaigns, local, state and national.

Until about three years ago, the retail of his own apartments, when it goes out trade of Pennsylvania lived as strangers on a cold winter's morning. "From the appropriate of these gentlemen! It seems to be period experience of these gentlemen! It seems the supplant the degradient of classes of incompanient to be stranger of the superior wisdom and more extended experience of these gentlemen! It seems to be period experience of these gentlemen! It seems to be period experience of these gentlemen! It seems to be period experience of these gentlemen! It seems to be period wisdom and more extended experience of these gentlemen? It seems to be period experience of these gentlemen! It seems to be period experience of these gentlemen! It seems to be period experience of these gentlemen! It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period experience of these gentlemen? It seems to be period extended experience of these gentlemen? It seems to be period extended experience of these gentlemen? It seems to be period extended experience of these gentlemen? It seems to be period extended experience of these gentlemen? It seems to be period extended experience of these gentlemen? It seems to be pe

growth before we organized? Have not abuses grown since organization that de-abuses grown since organization that de-mand our attention? Those that dery and when we were stocked up, turned leven although your choice has not fallen taining all the late improvements, supplied have been corrected are few, and we dare not rest until these associations have be-sale prices; we were made the channel profession. The imaginative faculty is come as permanent and as enduring as the through which consumers were deceived not usually very highly developed in the werlasting hills. and cheated; we were bribed with fraudu-There was once an old preacher who told lent gifts, to handle fraudulent goods; short up to the mastering of the hard facts of you wonder then that from infancy to our present childhood we turn to you when you to read in the morning. The boys, finding and unhealthful compounds were means the story of the good old deacon, who kept to read in the morning.

ing, decorate our homes with manufactured grace; from fields denuded of forests, we was naturally puzzled at this and read it York, Harbaugh, Sharples, Deisher and ers." We have heard of the dry goods send bountiful harvests of golden grain, to serve the returned a delicious nutriment; our boys find their way to your college and return to in the Bible, but I accept it as an evidence mentioned to unite in the defense of their way to your five idea of the boys for their sends to read it again and verified it and then said, "My Daub, of Pennsylvania, have risen up and summoned the moral strength of the States mentioned to unite in the defense of their mentioned to unite in the defense of their seven inches of warrants a special of continuous part of the seven inches of the seven inches of the seven inches of their seven inches of the seven inches of the seven inches of the seven inches of their seven inches of the se of the assertion that we are fearfully and rights and to fortify themselves against the ure a yard and warrants a spool of cotton giant fraud that stalks over the land, claim- to contain 200 yards of thread, strong ing every dealer and consumer as his victim. Following the example of you gentlemen of Michigan, local associations have Michigan, when, in reality, it won't meas-I say? An Association of business mensixty-five local bodies, when twelve months ago one could count them upon his fingers—six months ago, with but one exception, we could call them here through our telephone—to-day they dot the northern or indiana line. Eighteen months ago, had we prophesied this and had we have asserted that 200 business menfrom sixty-five associations would have assembled here for the discussion of business menfrom sixty-five association of right principles—we would have been regarded as visionary.

I sthis not an outgrowth of the recognized as and wondertuny made wondertuny made, and it has been our work for the past two convince a man who has, for years and years to correct the local abuses which have years and deen organized in different parts of our etch convince a man who has, for years and years, been selling flaunel sausand wonder nuturely convincie a man who has, for years and years, been selling flaunel sausand wondertuny made, and it has been a difficult matter to convince the past two correct the local abuses which have yeared and every their the dean deal withstee, correct the local abuses which have been accomplished. Take, for instance, the question of early clo Is this not an outgrowth of the recognition of our growing wants, even necessities, as well as of the undaunted zeal and energy in the fulfilment of them? Can we not attribute this remarkable growth to the awakening of a latent but universal sentiment—harmonious unity in business circles in the sent of the standpoint of the maginative faculty is highly developed authorities that these retailers had rights over the hucksters and peddlers who neither solventher and there are many others whom you will, and there are many others whom you will, and there are many others whom you will, been an easy matter to force the respectable delinquent to be honest, or, at least, pay for what he eats or drinks? Yet this, and more than this, we have accomposed in the maginative faculty is highly developed authorities that these retailers had rights over the hucksters and peddlers who neither solventher and fellowship, and I must only glance at these objects and aims—they are so varied, and there are many others whom you will, been an difficult matter to convince the city authorities that these retailers had rights over the hucksters and peddlers who neither pay taxes nor give anything for charity. Has it been an easy matter to force the respectable delinquent to be honest, or, at least pay for what he eats or drinks? Yet this, and more than this, we have accomposed in the energy of the maginative faculty is highly developed at the reade fellowship, and I must only glance at these objects and aims—they are so varied, and there are many others whom you will, been a difficult matter to convince the city authorities that these objects and aims—they are so varied, and there are many others whom you will, been an difficult matter to convict the city and fellowship, and I must only glance at these objects and aims—they are so varied, and there are many others whom you will, been an difficult matter to convict the city and fellowship, and I must only glance at these objects and aims—they ar fidence, and, arm in arm, walk our streets He who can see seventy-five cents where together. In fraternal feeling alone, our two cents covers first cost can, as Lowell associations are worth all they cost. In says, "see beauty where none is," and is the matter of influence, let me note that just the person to respond to this toast, the city and town councils have been comfair subjects of which are conspicuous

> gazes at her with all the tenderness of a father's infinite love, then turning to Appius, says, "There is my answer, and, if her eloquence cannot move you, then, in-deed all mine were powerless." Standing here to-night in this the metropolis of Western Michigan, whose thousands of happy homes crown her more than seven hills, homes made happy by the noble women who adorn them, I can but feel that any feeble words of mine in their praise would be powerless. The love of man for woman has been the most important factor in shaping history. It has gathered and dispersed nations, crowned and uncrowned kings, raised a peasant to become the leader of a people and given rulers to the headsman. Our first dream of happiness is asso-ciated with the mother's smile as she looks down at us nestled in the cradle. The depth of her loving eyes is the boundary of our childhood's heaven. She watches over us, cares for us, and shields us from harm and, with added years, advises us and prays for us. Her faith in us never falters and her love for us is above coquetry and beyond suspicion. She is our guiding star, our faithful friend, until that sad time when the grass grows green above her new-made grave and all there is left of her is her immortal soul which is in paradise and her dear memory which rests upon us like a sweet benediction.

When Eve brought woe to all makind, Old Adam called her woe-man; And when she wooed with love so kind, He then pronounced her woo-man.

men, we adore them, and, as grav-haired sires, we-well, let Tom Moore answer:

And are these follies going, And is this proud heart growing Too cold and wise for brilliant eyes Again to set it glowing.

No, vain, alas, the endeavor From bonds so sweet to sever; Poor Wisdom's chance against a glance Is still as weak as ever.

Faithful, changeable, loving, deceiving, more often betrayed than betraying, the imperfections of her character, like the spots on the sun, are obscured by the luster of her many virtues.

We praise their beauties to the last, We tease, annoy and would caress them, We love them first, and last and best— The ladies all—God bless them. [CONCLUDED NEXT WEEK.]

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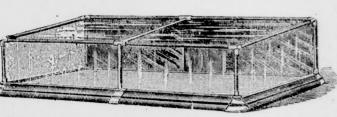
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E FALLAS,

Butter and Eggs, Fruits and Oysters. Cold Storage in Connection. All Orders receive Prompt and Careful Attention

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Entered at the Postoffice at Grand Rapids as Second-class Matter.

WEDNESDAY, APRIL 13, 1887.

The Village Improvement Feature in Our

Local Associations.\* M. De Tocqueville, a Frenchman who studied very closely and wrote very clearly on the genius and spirit of our institutions, said of us, "Americans do every thing by means of associations." Frenchman, under the course had been accustomed to obey the empire, had been accustomed to obey orders, even in small matters pertaining to municipal affairs. The principle of local self-government, on the other hand, was firmly rooted in the English system. The differing results in the two systems are an open page before the eyes of every observing American. The French colonist on this continent went out, practically. The Engcontinent went out, practically. The English occupied and held the land. Take a dozen descendants of the English race, put them on the plains of Kansas or in the forests of Michigan, and in thirty days they will have an association to their common advantage, a school district formed, a township organized and are holding district and township meetings. And they hold their ground, through these important factors in the problem of all true village improvement—these associations so common that we almost lose sight of their importance and call them municipal components. portance and call them municipal corpora

menigan, I trust that it is not aims to be member these prior, fundamental associa-tions, the precious legacy of the fathers, and pay willing tribute to the truth that through them so much of needed good has been wrought out for organized society. Through them, under the constitution of the several states and of the nation, with church spires pointing heavenward and freedom of conscience, we enjoy civil and religious liberty. To them we owe undivided allegience. There are meteors and there are the conscience to the conscience of the co there are stars; some things are transient,

and some abide.

In considering the new plans, the good we may do, let us give heed to the safe-guards of the constitution and the just laws of the commonwealth. If they are not just, let us give our influence and our votes

governments answerable for damages by a mob or a riot, unless, in such cases, every mob or a riot, unless, in such cases, every effort was made to repress the disturbance. The principle became statute law in Pennsylvannia, in 1843. A few years ago, we all read of the great riot at Pittsburgh. Property to the value of several millions of dellars was destrayed. The mayor of the city a commissioner or overseer of highways. dollars was destroyed. The mayor of the city sheriff, magistrates, merchants and citizens all stood around as spectators and saw the stood around as spectators and saw the control of Edward Co boys have their time and have it out. Suits were brought by the sufferers against Allegany county, and on trial judgments very important phases of village and rural were brought by the sufferers against Allegany county, and on trial judgments were taken against the county in the sum of two millions of dollars. Members of the House and Senate from that county attempted to get a bill through, making the State assume the heavy burden. The State declined. The county has been wrestling with the principal and interest of that debt ever since.

The rich and the poor alike are subjected to the heavy burden. The same principle would have been law without the statute, and would, probably, in a like case, be law

The lack of attention to some of these very important phases of village and rural improvement reminds me of the attitude of the man down in Maine toward Christ. He was approached by a colporter with the query whether he loved the Lord. His answer was, "I haint got nothin agin Him."

After all, there is a better way than to leave this work to the commissioner and overseer of highways. The law is all right—let it stand but enforce it. Let us take up the theory that it is every man's individual work, and try that. Soon, the individual work is discovered by a colporter with the query whether he loved the Lord. His answer was, "I haint got nothin agin Him."

After all, there is a better way than to leave this work to the commissioner and overseer of highways. The law is all right—let it stand but enforce it. Let us take up the theory that it is every man's individual work, and try that. Soon, the

and would, probably, in a like case, be law individual work, and try that. Soon, the cognizance of every needed public good. in Michigan to-day.

Cincinnati repeated the role of disaster of the peace. No true man in the State but feel out of the peace. No true man in the State but the peace. No true man in the State but the peace. No true man in the State but the peace of the peace of

and villages. Tell it out among the people that, as the citizens of Allegany county, Committee of our associations, clothed with that, as the citizens of Allegany county, rich and poor, paid the expenses of the unchecked riot at Pittsburgh, so, in like case, in other cities and villages, the loss in the end is liable to fall on the mass of the people. There is need that the lesson be impressed upon the people of the United States in this day—that redress for wrong should be sought by constitutional methods under the laws of the land. This much as an incentive due and proper attention to public affairs.

Committee of our associations, clothed with no legal authority, whatever, and requiring none, enter upon this work and engage, through personal effort, through the press and through every friendly aid, the active co-operation of all men. Let them canvas the village improvement.

As to our Allegan Association, judging from the interest manifested in the material phases of village improvement. It can no more die now than the poet Tennyson's "Northern Farmer." Time, spring of the year, an extra farm just rented, a hundred acres to put to the plow, his cows are in active sympathy with your work and "Does God A'mighty know what as's

as an incentive due and proper attention to public affairs.

I appear to digress. I hoped I was approaching my subject, I would lay primary stress upon proper charters, proper laws and the utilizing of them to proper purposes of village inprovement, by using them to their full limit and capacity, within constitutional limits. Gentlemen, the cities and villages which you represent will heed your suggestions in the matter of accomplishing any needed good by the use of some power conferred by your charters or by general laws.

Do our municipal corporations yote the tracts with faithful men of experience, who are in active sympathy with your work and who will do their work well, to furnish trees. You will want them by scores and by hundreds. Have one of your Committee or a suitable man to receive them and leave them at the proper places, and see to it that they are promptly and properly set out. Remember that, with good setting and proper protection, the success of the tree is assured. Let the press call attention to the law on the subject and to your good work and invite the active co-operations of all.

may be singular, but it involves oringes as a necessity; and it is time that, in Michigan, they were built of iron with stone abutments—built to stay. So far granted. Practically, there is this difficulty in the case. The statute law contemplates that, the job being let by contract and the contracts contified to by Reard of Supervisors. tracts certified to by Board of Supervisors, the supervisors, in their discretion, shall put not to exceed half the cost on the body of the county, the local municipality pay-ing the other half, all to be raised by tax

the same year. There is no authority to issue bonds for this purpose. The theory of the legislators is to avoid permanent indebtedness for such purpose, and that is right so far. But, supposing your supervisors, in their discretion, leave the entire cost on the local municipality; the result is. cost on the local municipality; the result is, the local government is obliged to raise some two or three times what is lawful to

I have called attention to roads to show that under the laws, we have superficial work. This should give place to something solid and permanent. I have called body, attention to bridges, to show either that hymn: attention to bridges, to show either that Boards of Supervisors should act upon and carry out the theory of the law as it stands, or that the law should be changed to make its provisions mandatory upon them. I have called attention to the statutary provision to secure to every municipality a valuable public library, believing that, through inattention and public lethargy, this important provision for the public good, especially for the young, a mere pittance as a tax is often lost to the public, and highly creditable to any man to give his kindly word and influence and substantial aid, according to his ability, in favor of every enterprise that is calculated to promote the public welfare. In considering the village improvement phase of the business men's associations of Michigan, I trust that it is not amiss to remark the appropriate fundamental associations of the law should be changed to make good, especially for the young, a mere pittance as a tax is often lost to the public, through simple neglect to vote it at the annual township meeting.

The matter of roadside trees is in much the same condition—what is everybody's

business is nobody's. Our statute law recognizes the practical utility of beauty, the value of the refreshing shade. The law pays a premium to the intelligent man who heeds its provisions, and this for serving his own interests. Sections 1,408 to 1,410 inclusive give the statute law on pleasure and varied good. to change them. I say then, the carrying to 1,410 inclusive give the statute law on out of the village improvement line of the subject—"distance of trees, sixty feet apart, and shade trees shall be planted along both sides of the subject both sides of results, implies that, through the men who both sides of the public highways. Trees compose them in our cities and villages, right principles tending to the public good shall be embodied, kept and preserved in shall be embodied, kept and preserved in roadsides shall be allowed twent-five cents and state large. our city and village charters and state laws, not only so but utilized; and even dormant principles tending to the public good will be given vitally by presided application. principles tending to the public good will be given vitalily by practical application.

In the fourteenth century under Edward III, a law was enacted holding the local governments answerable for damages by a mob or a riot, unless, in such cases, every mob or a riot, unless, in such cas

the peace. No true man in the State but felt outraged,
One Pittsburgh lesson ought, in reason, to be enough to stimulate every true man in every community in favor of law and order, the best good of society and the honor of the State.

Gentlemen, the responsibility for the peace and order and good of society, in which subsists all true village improvement, is largely with you in your several cities and villages. Tell it out among the people

Do our municipal corporations vote the 1-40 of one per cent., as provided by statute for the public library? It ought to be done, in order that our public libraries may be feeding places for the minds of the people. Intelligent thought is the basis of all right action. all right action.

Roads and bridges are the proper charge and care of the public corporations, yet improvements here are within the proper scope of our work. Too often the roads leading from our villages in all directions are in a sad state of neglect and demoralization. Action should be taken by the voters at the spring corporate elections and by official boards charged with that duty. This would result in every locality having some roads constructed thoroughly and well. It are as familiar as household words for the \* Paper read by W. W. Warner before re-ent convention of Michigan Business Men's issociation.

is important and in the interest of every city and village that means of access thereto be perfected. Every right-minded man on a farm will second your efforts in this direction, and, if I mistake not, will will-ingly co-operate with you for the purpose of exemplishing to design the a result. ingly co-operate with you for the purpose of accomplishing so desirable a result.

A word about bridges: some one has remarked it as a singular coincidence that marked it as a singular coincidence that singular desirable areas of some was added to the marked it as a singular coincidence that singular desirable areas of some was added to the marked it as a singular coincidence that some was added to the society's work. At the decease of some rivers, in their circuitous courses, generally happen to run so near to large towns. It may be singular, but it involves bridges as and dollars. A library building was erected, and I am advised that it has come to the point that hardly any one of wealth or cul-ture in that vicinity, now, comes to serious-ly meditate on death, but he at once writes down something in favor of Laurel Hill Association, to aid in its grand work of village improvement, material and moral, which done, he can proudly say, monu-mentum were perennius exegi—I have builded a monument more lasting than

Gentlemen, there is satisfaction in the consciousness of having wrought a good work. If a man dies under such circumthere is some advantage about ityou don't have to skirmish around so far to get a minister who is willing to preach the funeral sermon. Why, I heard of a man in the West, Kansas I believe it was, I forgot just where. He ran away from the East to go there and never had done a good thing there. He died. They couldn't get any one to preach his sermon. They all knew him. They had him laid out, thrown into a chean coffin—lumber from Muskegon. would do its duty.

In New England and in some Western States, the cost of bridges, in such a case, is a county charge; and, certainly, as to the half of cost, the statute ought to be mandatory on supervisors.

A river runs through a county; as the county is interested in good and permanent bridges over it, Boards of Supervisors should do their duty in this regard.

I have called attention to roads to show money, but he gambled it all away. He had friends, but he made them all his enemies. The bearers will please remove the body, and we will sing the following

to promote the public welfare.

A kindly Providence has done much for Michigan. Encircled by the Great Lakes, the prevalent westerly winds, as they come across the great water, have their harmfu pleasure and varied good.

Gentlemen, I must close, leaving un touched several phases of my subject. With the vote on the amendment pending, ought to recommend, in the line of village improvement, water, -- at least occasionally especially here. But I forbear. I trust. however, that the amendment will prevail More money for groceries and less for whisky will make your trade better,

plats of villages as public squares. I find that, under the statute law in this State, and when it was a territory, the title, "a qualified fee," for public purposes and for no other, vests, in such cases by dedication in the county. At county seats, the county treasurer, or other person designated by the Board of Supervisors to have the public charge, is a proper person to co-operate with our efforts and his labors will meet

Governor will appoint another "arbor day." These associations are young, yet they are I suggest that our associations appoint a Village Inprovement Committee, with this special work in view. Let the attention of the business men of Michigan to realize the

limited on the equity side to sums of one hundred dollars and over. These associaeffect are to promote common honesty among men, the work is in the line of true

"Does God A'mighty know what aa's adoin'? Let him take old Jones."

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express Promptly tended to.

## WINTERNITZ,

# 'ermentum!

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566

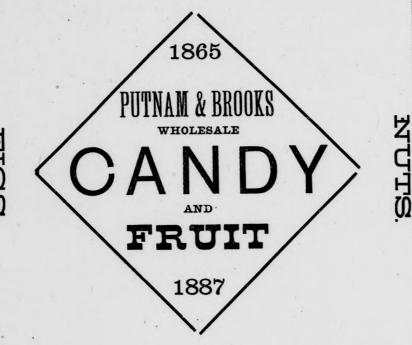
# C., B., B. & CO.

### HOLESALE GROCERY

IN MICHIGAN.

Cor. Ionia and Louis Sts., Crand Rapids.

**ORANGES** 



PEA NUTS

OYSTERS

# SPRING & COMPANY

JOBBERS IN

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

# REMOVAL

We shall remove to the HOUSEwe could have a law passed to give it effect." MAN BLOCK, corner Pearl and Ionia
The jurisdiction of our circuit courts is

## Curtiss & Dunton,

EXCLUSIVELY WHOLESALE PAPER & WOODENWARE

## MOSELEY BROS..

WHOLESALE

Fruits, Seeds, Oysters & Produce, ALL KINDS OF FIELD SEEDS A SPECIALTY.

LAUNDRY, If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

> GRAND RAPIDS | 26, 28, 30 & 32 Ottawa Street,

# WM. SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. 37, 39 & 41 Kent Street. Grand Rapids, Michigan. None genuine unless it bears above label.

LEMONS PERKINS & HESS, Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

# BULKLEY, LEMON & HOOPS,

Importers and

# Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction guaranteed.

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

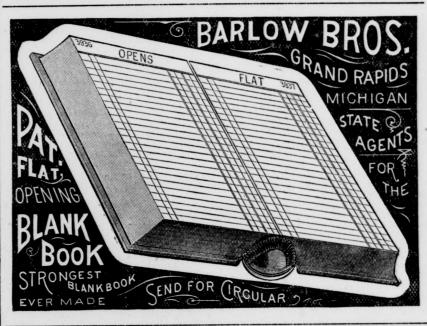
## CEO. E. HOWES,

# Foreign and Domestic Fruits.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.



# ABSOLUTE SPICES

Absolute Baking Powder. 100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

## The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

SALE-FIXTURES-IMPROVEMENTS. The Supreme Court of Pennsylvania held, in the case of Kisterbock vs. Lanning, that the engine, boiler, cupola and machinery in a foundry where fixtures, and passed to a purchaser at a sale on a mortgage of the land with the belongings and improvements thereon erected.

BANK-DEPOSIT-SET-OFF

A bank has a right of set-off as against a deposit only when the individual who is both depositor and debtor stands in both these characters alike in precisely the same relation and on precisely the same footing toward the bank. So held by the Supreme Court of Illinois in the case of International Bank of Chicago vs. Jones.

AGENCY—AUTHORITY.
In the case of Keith vs. Hirschberg Optical Co., the Supreme Court of Arkansas lately held that an agent to sell goods had authority to agree with a purchaser not to sell to any others in the same town, and that such an agreement would bind the principal where the purchaser did not know of any limitation of the agent's authority.

LIABILITY FOR LOSS OF PERISHABLE FREIGHT.

Where the transportation of freight, perishable in its nature, was interrupted and delayed by a flood in the river which the track of a railroad crossed, and the freight decayed, and there was no negligence on the part of the common carrier in taking care of the freight or otherwise, the loss was attributable to the flood as an act of God, and the Supreme Court of Georgia held that the carrier was not liable. The court said that the fact that a similar flood had occurred once in each of the two preceeding years, but that the carrier had not, by changing the construction of its road or providing other means of crossing the river, avoided the detention, did not render him liable, such floods being, up to the time of the trial of the cause, otherwise unpreceden-

ASSIGNMENT OF WAGES TO BE EARNED IL-LEGAL.

Employees cannot assign wages to be earned, according to the decision of the Supreme Court of Pennsylvania in the case of the Lehigh Valley Railroad Co. vs. Woodring. Woodring, who was an employee of the Lehigh Valley Railroad, assigned his wages for a month to a store keeper in Northampton county, and the company paid the storekeeper the employee's wages on presentation of the assign ment on pay-day. Woodring brought suit against the company to recover his pay for the month on the ground that the assignment was not legal, because the thing as signed had no existence at the time and there was no transfer of property. The Supreme Court, affirming the decision of a lower court, held that Woodriug was entitled to recover. The court said: The attempt was to assign that which had no existence, either substantial or incipient. There was no foundation of contract on which an indebtedness might arise. It was the mere possibility of a subsequent acquisition of property. This is too vague and uncertain. It cannot be sustained as a valid assignment and transfer of property.

### Commerce of the Ancient Chinese.

tended their voyages as far from home as the coast of Africa, and according to Cosmas, the Indians who traded with Chinese were accustomed to resort to Ceylon, where alone they received silks, spices and other distributed among the different marts of India. Gibbon, in the fifth volume of the "Decline and Fall of the Roman Empire," thus describes the mode of prosecuting this

The Chinese and Indian navigators were conducted by the flight of birds and periodical winds, and thought the ocean might be securely traversed in square-built ships, which, instead of iron, were sewed together with the strong thread of the cocoa nut. Ceylon, Serendip or Tapobana was divided between two hostile princes, one of whom possessed the mountains, the elephants and the luminous carbuncle; and the other en-joyed the more sordid riches of domestic industry, foreign trade and the capacious harbor of Trinquemale, which received and dismissed the fleets of the East and West. In this hospitable isle, at an equal distance (as it was computed) from their respective countries, the silk merchants of China who had collected in their voyages aloes, cloves, nutmegs and sandal wood maintained a free and beneficial commerce with inhabitants of the Persian Gulf.

### Time is Money.

Merchant-The article is first-class, madam, and at \$1.50 per yard is very cheap. If we hadn't got four months' time on it-if we hadn't bought it on credit-we couldn't sell it to you at that price. If we had paid cash it would cost you \$2 a yard, madam. Mrs. Yerger-Yes, I know it must be

cheaper to buy on time. My husband always tells me to purchase all I can get on credit. I think I'll take sixteen yards and you can charge it to Colonel Yerger.

Plainwell Enterprise: The Business Men's Association is going to establish a certain hour for its merchant members to close their stores. At the last meeting, Jas. N. Hill, John Crispe and the Plainwell Lumber Co., were admitted to membership. The delegates to the State convention returned very encouraging reports.

# MOS S. MUSSELMAN & COMPANY,

# = WHOLESALE GROCERS

44, 46 and 48 South Division Street, Grand Rapids, Mich.

WE HAVE ALWAYS ON HAND A FULL LINE OF

### ROCK - BOTTOM PRICES. STANDARD GOO

TRY US ON A MAIL ORDER.

And let us urge you, if you have not already done so, to add to your stock our

# FINE

and Dilworth Bros'. Package Coffee.

"Bad Boy" is undoubtedly the best piece of goods for the money ever put on the market, and Dilworth's Coffee is second to none. The "Bad Boy" is made expressly for us and is not the same as other brands urged upon you as such.

Don't Fail to keep it in Stock. It will make you Money and Draw you Trade.

# ALL GOODS as REPRESENTED.

## THE NEW Soap Company.

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced,

Headlight

### Little Daisy

Both free from adulterations of all kinds. and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in valuable productions, which were thence person, by letter, or telephone. (Telephone No. 578-5 rings.)

> Shall we receive your encouragement by way of a trial order?

Respectfully,

# Jersey Butter Tubs.

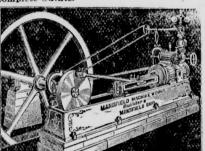


These are the Finest Lathe Turned Ash Butter Tubs in th market. Every tub is smootl and perfect. Good goods should be put up in good packages.

..... 28 "

**CURTISS & DUNTON** Grand Rapids.

### PORTABLE AND STATIONARY ENGINES Horse-Power, Boilers, Saw Mills Vood Working Machinery, Shaft



88, 90 and 92 South Division Street, GRAND RAPIDS,

We carry a full lineo Seeds of every variety both for field and garden Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

NOTICE.

#### To Restore Lands to the Public Domain Pursuant to instructions from the Commisioner of the General Land Office, dated March 8, 1887, the following lands will be restored to the public domain and become subject to settlement and entry as other unoffered public lands, and rated at \$2.50 per acre. That on the

lands will be subject to entry. The lands to be restored are as follows:

25th day of April, 1887, at 2 o'clock p. m., said

|    | The state of the s |      |        |      |             |
|----|--|------|--------|------|-------------|
|    | NORTH OF BASE LINE AND WES MERIDI  | T OF | місніс | AN P | RINCIPA     |
|    | PARTS OF SECTION   | SEC  | TOWN   | RANG | E ACRE      |
|    | All of   | 1    | 34     | 4    | 642.7       |
|    | All 01   | 3    | 34     | 4    | 631.5       |
|    | *  | 11   | 34     | 4    | 640.0       |
|    | *  | 13   | 84     | 4    | 640.0       |
|    | *  | 15   | 34     | 4.   | 640.0       |
|    |  | 23   | 34     | 4    | 640.0       |
|    |  | 25   | 34     | 4    | 640.0       |
|    |  | 27   | 34     | 4    | 640.0       |
|    |  | 35   | 34     | 4    | 640.0       |
|    |  | 99   | OI     |      | 020.0       |
|    | W1/2 of ne1/4, nw1/4 and   | 3    | 35     | 4    | 332.7       |
|    | e% of sw14   | 5    | 35     | 4    | 643.2       |
|    | All of   | 5    | 35     | 4    | 621.8       |
| -  |  | 4    | 99     | *    | 0.71.0      |
| ,- | W1/2 ne1/4, se1/4 of ne1/4   | 0    | 35     | 4    | 440.0       |
|    | and s1/2   | 9    |        | 4    | 360.0       |
| e  | Swi of nwi and siz   | 11   | 35     | 4    | 640.0       |
|    | All of   | . 13 | 35     |      | 240.0       |
| h  | E1/2 of ne1/4 and se1/4  | 15   | 35     | 4    | 240.0       |
| ш  | Ny of ne and n' of   |      | -      |      | 100 0       |
| -  | nw14   | 17   | 35     | 4    | . 160.0     |
| d  | All of   | 19   | 35     | 4    | 96.1        |
|    | W% of se%, ne% and w%  | 23   | 35     | 4    | 560.0       |
|    | E% of nw and e1/2  | 25   | 35     | 4    | 400.0       |
|    | All of   | 35   | 35     |      | 506.5       |
|    | Nw14, n1/2, sw1/4 and n1/2   |      |        |      |             |
|    | of sel4  | 25   | 36     |      | 320.0       |
|    | S½ of  | 27   | 36     | 4    | 320.0       |
|    | S½ of  | 31   | - 36   | 4    | 311.8       |
|    |  | 33   | 36     | 4    | 640.0       |
|    | All of   | 35   | 36     | 4    | 80.0        |
|    | W1/2 of nw1/4  | 00   | 90     | -    |             |
|    |  |      |        |      | 12,426.6    |
| ٧I | T h T Ommon  |      |        |      | 110, 2100.0 |
| Ш  | U. S. LAND OFFICE,   |      |        |      |             |
|    |  |      |        |      |             |

# Reed City, Mich., March 11, 1887.

## CERMAN COFFEE,

Best Package goods on the Market.

TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quotations in Price-Current.

### ORDER A SAMPLE OF

OUR PURE SMOKING TOBACCO, -

|          | ON TIME FINE CUT,    |    | - |   | - |   | - |   | -    |   | 60c  |
|----------|----------------------|----|---|---|---|---|---|---|------|---|------|
|          | UNCLE TOM "          | -  |   | - |   | - |   | - | -    |   | 37c  |
| у,       | NOX ALL "            |    | - |   |   |   | - |   | -    | - | 35c  |
| n.<br>ld | NOX ALL "CINDERELLA" | _  |   | - |   | - |   | - | -    |   | 25c  |
|          | IRON PRINCE CIGAR    | S, | - |   | - |   | - |   | \$35 | p | er M |
|          |                      | -  |   |   | - |   |   |   |      |   |      |

## J. H. THOMPSON & CO., Wholesale Grocers, A. B. KNOWLSON, 59 Jefferson ave., Detroit, Mich.

# P. STEKETEE & SONS,

JOBBERS IN

# DRY GOODS,

AND NOTIONS,

88 Monroe St., AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty. American and Stark A Bags

# F. J. LAMB & CO.

D. D. Mallory & Co.'s

Also Fruits and Country Produce.

15c See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots. We are prepared to make Bottom Prices on anything we handle.

3 Canal Street, Basement, Grand Rapids, Mich.

# FULLER & STOWE COMPANY,

# Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits Autographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

ORDER

## Our Leader Smoking Our Leader Fine Cut

15c per pound. Our Leader Shorts,

16c per pound. The Best in the World.

Our Leader Cigars, \$30 per M.

33c per pound.

# Clark, Jewell & Co.,

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar."

BULK VS. PACKAGE.

Further Discussion of a Subject of Vital Interest.

In the line of discussion on the relative merits of bulk vs. package coffee, THE all who appreciate the importance of the subject under discussion. One of the best replies to the arguments advanced by the manufacturers is the following, from the pen of a well-known Cleveland gentleman: CLEVELAND, Ohio, April 8, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR-I have been interested in reading the articles in your paper on the merits of Package vs. Bulk roasted coffee. Now, if you will permit me, I will present another view of the roasted coffee question which side I have never known a trade paper in this country to champion—not be-cause it is not worthy of an advocate, but because the personal interests of those controlling such papers prevent them from presenting it. Judging from what little I have seen of your medium, I conclude that you are not handicapped by any such mercenary reason. I do not wish to convey the idea that what I am about to say is wholly unselfish, for I believe it commendable in every one to, in every honorable way, do that which will build up his business.

The advocates of package coffee make their strongest claim on putting the coffee in paper packages because it is not exposed to the air and, therefore, does not lose its strength. I refer you to the words of "R. M." in your issue of April 6, "That coffee put up in sealed paper packages does retain its strength and aroma is patent to every man of ordinary observation." "W." says, "There is no doubt package coffee will keep fresh longer than bulk." "R. M." must be especially interested in package coffee, for he says, "No coffee is fit for use that stands exposed to the air and bulk coffees are thus exposed." We will look at that statement in another light later on. "W." says, "Bulk coffee loses its identity, is in the hands of the retailer,' thereby inferring that the retailer is a rascal, which is, indeed, very complimentary to his patrons, for he certainly is engaged in a business looking to them for support and I think I can smell a good sized "package rat" in it. Now, I do not wish to be as sarcastic as Messrs. Arbuckle & Bro., for they only hold up to ridicule the consistent view of your correspondent, "H. G. B." The question is, will coffee keep fresh longer in one pound paper packages than in bulk? I claim not, for the simple reason that the paper is not air tight, to prove which let any of your readers take from their shelf a package that has stood there for a week or ten days and put it upon his scales and see what it weighs. He will find that it is, invariably, from one to two ounces overweight. His generous packer will tell him that it is because of his liberality, but it is really because the dampness in the atmosphere penetrates the porous puper and is taken up by the roasted coffee. To prove this, weigh carefully and exactly one pound of coffee, just as it comes from the roaster, place it upon the shelf and weigh it again in about ten days and you will find that it has increased from one to two ounces in weight. Now, if the moisture in the air will go through the wrapper and into the coffee, is the package air tight? What harm does the moisture do? may be asked. It displaces the caffeine, the very essence or virtue of the coffee. Let me quote from Baron Liebig, the eminent German chemist, whose athority none will dispute: "The berries of coffee once roasted lose every hour somewhat of their aroma, in consequence of the influence of the oxygen of the air, which, owing to the porosity of the roasted berries, can easily penetrate. Coffee contains a crystalline substance named caffeine. This matter is volatile and every care must be taken to retain it in

Now, if the moisture so easily penetrates the paper wrapper, how is it a protection? make 5 cents a pound on bulk roast.

The coffee is in a small body when in a A. S. Musselman (Amos S. Musselman) package, susceptible to the influence of the air on all sides, which is far worse, in my opinion, than if kept together in a large take a longer time for the air to penetrate and for the caffeine to escape.

As to bulk coffee losing its identity in the hands of the retailer, if the retailers are such counterfeiters, what guarantee have we that the packers are such models of honesty, as the words of "W." would imply? Does the mere fact that the printed matter on the wrapper which may say, "This coffee is the choicest grade of Aden Mocha, imported especially for our trade," make it so? Is it not true that all coffees lose their identity when roasted? I refer you to the American Grocer, in its answer to Wm. N. Carry, of Waymart, Pa.: "As the samples of coffee are roasted, we cannot distinguish the variety, as the identity of the bean is lost in roasting. In answer to F. A. Blanchard, of Fitchburg, Mass., the Grocer says: "It is impossible to fix a value from a sample of roasted coffee. The identity of the bean is destroyed, and as the variety has much to do with the price, we are unable to do anything more than hazard a guess, and that we will not In answer to Henry French, of San Jose, Cal., the Grocer says: "The coffee having been roasted, we are unable to say what kind it is."

I could quote you many more, but will not trespass too much on your space. If any own consumption, and another of poorer of your readers question the genuineness of these references, they can write the gentlemen named, as their addresses are given If they wish to put any coffee exroasted coffee and see how near they can to hit the spot, but the "pizen" struck him tell what kind it is.

My belief is that every grocer ought to roast his own coffee. He would then be able to keep it constantly fresh, and be better able to select his coffees in the green state than in the roasted. He would then have an opportunity to take advantage of a low market by laying in a stock and would prevent the coffee business being such a them better than coffee costing fifty cents "jug handled affair" as it now is. I wish a pound. I believe in giving people whatthose grocers who roast their own coffees ever they like, which is my reason for would give (through your columns) their experience in roasting coffees and the effect handling package goods." it has on their trade.

Yours truly, ROBT. S. WEST.

LIKES THE PACKAGE

SAUGATUCK, April 6, 1887. E. A. Stowe, Grand Rapids:

ions from retailers as to the relative merits of package and bulk coffees. I desire to place myself on record as decidedly in favor of the package system. My experience does not tally with H. G. B.'s, as my sales of package coffee are increasing, and I only find it necessary to keep three or four brands. Consumers soon find that they can depend upon the uniform quality of them. Time, wrapping paper and wastage are saved by their use. Again, they are nice shelf goods and contribute in no small de-TRADESMAN herewith presents further opinions, which will be very interesting to all who appreciate the importance of the

A. B. TAYLOR. Respectfully,

> DOWN ON THE PACKAGE. Vickşburg, April 8, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR—You can mark us down as being decidedly in favor of no more package coffee. We do not care to handle any goods where the consumer and wholesale merchant get all the profit, as is now the case Bulk coffee, unadulterated goods and a fair margin, is all we ask.
Yours, W. T. Long & Co.

THE JOBBER'S VIEW.

With a view to determining the pulse of the jobbing trade on package coffee, a reporter of THE TRADESMAN was detailed to interview leading representatives of that business on the subject, with the following

O. A. Ball (Cody, Ball, Barnhart & Co.) -I consider package coffee a necessary evil. We can't dispense with it. It is a great convenience to the farmer, as the coffee is already put up for him. I would like to see package coffee done away with, but it can't be so. It helps the retailer to get a profit on bulk goods, as he cannot show a bulk coffee for the same money superior to the package. It is thoroughly advertised and not difficult for the dealer to work up a trade. The consumer gets to buying a certain brand, forms a liking for it, and would not be as well pleased with a coffee costing twice the money.

Ed. Telfer-There is more package goods sold than bulk, except in the larger stores, which goes to show that where the people can rely on getting good goods, package coffees are not wanted. The package is a great leveler, preventing the retailer from getting an exorbitant profit. If the retailer makes it a leader that is his fault, not the jobber's. He is bound to make a leader of some article, and if it isn't package coffee, it will be something else.

Samuel M. Lemon (Bulkley, Lemon & Hoops)-We can't keep our copy of THE TRADESMAN to save our lives. Some one lugs it off every week. If you will send me duplicate copies of the papers containing the arguments, pro and con, I will read up on the subject and endeavor to give you an unbiased opinion, in time for next week's pa-

Les. Freeman (Hawkins & Perry)-I would like to see the sale of package coffee run out, for the simple reason that the manufacturer wants all the profit, leaving nothing in it for the jobber. As the retailer makes little or nothing on its sale, there is no incentive for him to push it. The sale of package goods may be on the increase in some sections of the country, but it is certainly on the decline in Michigan.

Jas. A. Morrison (Olney, Shields & Co.) -Package coffee ought to exterminated, and I think the movement is strong in that direction. We are not selling half as much package goods as we did last year, when all the manufacturers were pushing their brands. There is no money in it for the jobber and very little for the retailer-seldom more than a cent a pound, while he can

A. S. Musselman (Amos S. Musselman & Co.)—Package coffee will never go. Any thing which is so convenient and tends to body in a barrel or can, for there it would lessen labor will stay. I have no fixed rule by which to base an opinion, but if package goods were sold at a profit, I would say that would be the best way to handle the staple. The package is troublesome for the jobber, on account of the number of brands he is compelled to carry. I keep five brands in stock and last week one of my men took an order for a sixth brand. The same objection also applies to the retailer-he is compelled to carry more stock than he ought.

A. Meigs (Arthur Meigs & Co.)—There are arguments on both sides of the question. The package is certainly preferable, as regards wastage and loss in weight, but goods put up in packages are conducive to sharp competition, which lessens the margins.

Anent the discussion relative to package coffee, O. A. Ball tells a good story by way of comparison. He says a friend of his went hunting a while ago, taking along two bottles of whisky-one rich with age for his quality with which to clean his gun. The man who rowed his boat for him expressed a desire for something warming and was perts to the test, let them send a sample of given a draught of the fine liquor. It failed as being remarkably fine and the bottle was soon drained to the bottom.

"That is the way with package coffee, said Mr. Ball, continuing the comparison. "it is poor stuff at best, but it strikes the taste of the common people and pleases them better than coffee costing fifty cents

Just as THE TRADESMAN goes to press, the mail brings an interesting contribution to the coffee discussion from E. E. S. Eagle, of the firm of W. F. McLaughlin & Co., issue of THE TRADESMAN you invite opin- appear in full next week.

# JENNESS & McCURDY,

# Crockery & Glassware,

73 and 75 Jefferson Ave.,

MICHICAN. DETROIT.

Wholesale Agents for Duffield's Canadian Lamp.

THOMPSON

## HONEY BEE COFFEE

Best in the Market for the Money.

# PRINCESS BAKING

EQUAL TO THE BEST MADE.

BEE MILLS' SPICES Absolutely Pure.

C. AINSWORTH,

JOBBER OF

# Wool, Grain, Seeds & Produce.

82 SOUTH DIVISION ST..

Grand Rapids, - Mich.

J. T. BELL & CO.,

# Wholesale Fruits and Produce,

EAST SAGINAW, MICH.

Lion Coffee Cabinet,



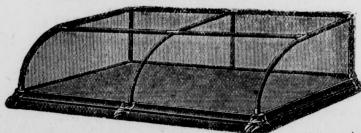
This Coffee Cabinet Given Away.

fee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE

For sale by all Wholesale Grocers every-

Woolson Spice Co. COMBINED 92 to 108 Oak St., Toledo, Ohio.

DO YOU WANT A



If so, send for Catalogue and Price-List to

DEAR SIR—Noticing that in the last manufacturers of XXXX. The paper will appear in full next week.

SIR—Noticing that in the last manufacturers of XXXX. The paper will appear in full next week.

SIR—Noticing that in the last manufacturers of XXXX. The paper will appear in full next week.

| Groceries. |       |          |  |  |  |  |
|------------|-------|----------|--|--|--|--|
| OLESALE    | PRICE | CURRENT. |  |  |  |  |
|            |       |          |  |  |  |  |

These prices are for cash buyers, who pay promptly and buy in full packages.

WH

AXLE GREASE. Victorian, 1 to cans, (tall,) 2 doz. Diamond, "bulk,"..... BLUING Arctic No. 1 pepper box... Arctic No. 2

No. 2 Hurl. . . . 1 75/Common Whisk. No. 1 Hurl. . . 2 00@2 25 Fancy Whisk. No. 2 Carpet . . . 2 25 Mill. No. 1 Carpet . . . 2 50 Warehouse Parlor Gena . . . 3 60 Clams, 1 tb, Little Neck .....

Clams, 1 b, Little Neck.

Clam Chowder, 3 b.

Cove Oysters, 1 b standards.

Cove Oysters, 2 b standards.

Lobsters, 2 b, picnic.

Lobsters, 1 b picnic.

Lobsters, 2 b, picnic.

Lobsters, 2 b star

Mackerel, 1 b fresh standards.

Mackerel, 5 b fresh standards.

Mackerel, 5 b in Mustard.

Mackerel, 3 b in Mustard.

Mackerel, 3 b coused.

Salmon, 1 b Columbia river.

Salmon, 2 b Columbia river.

Sardines, domestic 1/8.

Sardines, Mustard 1/8.

Sardines, Mustard 1/8.

Sardines, Mustard 1/8.

Trout, 3 b brook.

CANNED FRUITS.

CANNED FRUITS. Apples, gallons, standards... Blackberries, standards..... herries, red standard.

Egg Plums, standards Gooseberries
Green Gagees, standards 2 b.
Peaches, Extra Yellow
Peaches, standards
Peaches, seconds
Peaches, peic
Pineapples, standards
Pineapples, Johnson's sliced.
Pineapples, Johnson's, grated.
Ouinces

CANNED VEGETABLES.
Asparagus, Oyster Bay.
Beans, Lima, standard......

Beans, Stringless, Erie...... Beans, Lewis' Boston Baked. Archer's Trophy Morning Glory.

Morn... Acme... Maple Leaf... Excelsior... Onondaga...

Darby
Osborn
New Process
Bartlett
Peas, French
Peas, extra marrofat
Peas, soaked
" arly June, stand
" sifted
" French, extra fine
Mushrooms, extra fine
Pumpkin, 3 to Golden
Succotash, standard
Squash

Wilbur's Premium. 35 German Sweet.

"Sweet.....25 Vienna Sweet.

"B'kf'tCocoa 45 Baker's.

"Cocoa-theta 42 Runkles'.

"Vanilla Bar 28

COCOANUT.

ls in tin pails..... 

Manhattan, pails... COFFEES. Green. .....151/2@18 Roasted. Rio . ..17½@19½ ...@20 .....21

 Rio
 15½@18
 Rio
 17½@19½

 Golden Rio
 17 618
 Golden Rio
 620

 Santos
 16 617
 Santos
 21

 Maricabo
 18
 Maricabo
 621

 Java
 620
 Java
 628

 O. G. Java
 625
 O. G. Java
 29
 630

 Mocha
 23
 Mocha
 27
 628

 COFFEES—PACKAGE
 60 lbs 100 lbs 300 lbs
 2014

CRACKERS AND SWEET

retzels ..... racknels

Sugar Cream.
Frosted Cream.
Ginger Snaps.
No. 1 Ginger Snaps.
Lemon Snaps No. 1 Ginger Snaps
Lemon Snaps
Coffee Cakes
Lemon Wafers
Jumbles
Extra Honey Jumbles
Frosted Honey Cakes
Cream Gems
Bagleys Gems
Seed Cakes
S. & M. Cakes

Halibut
Herring, round, ½ bbl
Herring round, ½ bbl
Herring, Holland, bbls
Herring, Holland, kegs
Herring, Scaled
Mackerel, shore, No. 1, ½ bbls

" 12 lb kits
" 10"
" No. 3 ½ bbls "No. 3, ½ bbls.
Surdines, spiced, ½s.
Trout, ½ bbls.
"10 B kits.
White, No. 1, ½ bbls.
White, No. 1, 12 B kits.
White, No. 1, 10 B kits.
White, Family, ½ bbls.
"kits. 4 oz. 6 oz. 8 oz. No. 2 Taper. No. 4 ½ pint, round. " "No. 3 panel."
"No. 8 "
"No. 10 "
"MATCHES.
Grand Haven, No. 8, square, 3 gro.
Grand Haven, No. 200, parlor.
Grand Haven, No. 300, parlor.
Grand Haven, No. 7, round.
Oshkosh, No. 2
Oshkosh, No. 8.
Swedish Swedish .

Richardson's No. 8 square... Richardson's No. 9 do ... Richardson's No. 7½, round... Richardson's No. 7 do ... Woodbine, 300 Porto Rico.

New Orleans, good. New Orleans, choice New Orleans, fancy PICKLES.

Imported Clay, No. 216, 3 gross. Imported Clay, No. 216, 2½ gross American T. D.

Ashton, English, dairy, bu. bags. Ashton, English, dairy, 4 bu. bags. Ashton, English dairy, 4 bu. bags. Higgins' English dairy bu. bags. American, dairy, ½ bu. bags. Rock, bushels.

Warsaw, Dairy, bu. bags.... Parisian, ½ pints.
Pepper Sauce, red smali
Pepper Sauce, green
Pepper Sauce, ed large ring.
Pepper Sauce, green, large ring.
Pepper Sauce, green, large ring.
Catsup, Tomato, pints.
Catsup, Tomato, quarts
Halford Sauce, pints.

SOAPS. 3 85 Extra Chicago Fam-.3 85 Napkin

.2 93 Railroad .... 3 70 U. G.... 3 85 Mystic White. ..3 15 Star .... ..2 55 London Family. SPICES-WHOLE.

Cassia, China in mats...

Batavia in bundles.

Saigon in rolls.

Cloves, Amboyna.

Mace Batavia Nutmegs, fancy... No. 1... No. 2... Pepper, Singapore, black... SPICES-PURE GROUND. Allspice ...... Cassia, Batavia...

and Saigon. Cloves, Amboyna... Zanzibar... Ginger, African... Cochin. Mace Batavia.... Mustard, English

Trieste...
Nutmegs, No. 2.
Pepper, Singapore black white...

Royal, Gloss, 1 to packages. bulk..... " Corn . Firmenich, new process, gloss, 1 fb

Niagara, gloss..... Cut Loaf ....

Confectionery A..... No. 1, White Extra C.
No. 2, Extra C.
No. 3 C.
No. 4 C.

Corn, 5 gallon kegs.... Pure Sugar, bbl.... Pure Sugar, ½ bbl.... Uncle Tom......37 Cinderella.... What Is It?.....25 Hi There.... Cherry ..... Five and Seven...

60 Hiawatha. 45 Crown Leaf

90 @7 70 @25 @11 @12 @35 @80 @1 20 @25 Candles, Star... Candles, Hotel. Camphor, oz., 2 b boxes. Extract Coffee, V. C... do Felix Gum, Rubber 100 lumps. Gum, Rubber 200 lumps. Gum, Spring. Gum, Rubber 200 lum; Gum, Spruce. Hominy, 3 bbl. Jelly, in 30 b pails. Pearl Barley. Peas, Green Bush. Peas, Split Prepared. Powder, ½ Keg. Sage

Standard, 25 fb boxes Twist, Cut Loaf Royal, 25 th pails

FANCY-IN 5 TO BOXES. FANCY-IN
Lemon Drops.
Sour Drops.
Peppermint Drops.
Chocolate Drops.
H M Chocolate Drops.
Gum Drops
Licorice Drops.
A B Licorice Drops.
Lozenges, plain. Lozenges, plain Lozenges, printed.

Cream Bar... Molasses Bar. Caramels.... Hand Made Creams. Plain Creams... Decorated Creams...

String Rock. Burnt Almor FANCY-IN BULK

Oranges,

Arthur's Choice 22 Rob Roy Red Fox 26 Uncle Sam Gold Dust 26 Lumberman Gold Block 30 Railroad Boy Seal of Grand Rapids Mountain Rose (cloth) 25 Home Comfort Miners and Puddlers 28 Old Rip Peerless 24 Seal of North Caro-Standard 20 Ins, 2 oz Old Tom 20 Seal of North Caro-Tom & Jerry 24 Ina, 4 oz Joker 25 Seal of North Caro-Traveler 35 Ina, 8 oz Maiden 25 Seal of North Caro-Traveler 35 Ina, 8 oz Maiden 25 Seal of North Caro-

24 lina, 40z... 25 Seal of North Caro-35 lina, 8 oz... 25 Seal of North Carolina, 16 oz boxes... 26 King Bee, longcut. 22 Sweet Lotus...... .22 Sweet Lotus .15 Grayling .246 Seal Skin .25 Red Clover .15 Good Luck .22 Navy

@ 45 @1 30

31 Capper.

Clipper .... Corner Stone

Quaker.... Big Nig... Spear Head. P. V... Spring Chicken.. Eclipse

Yum Yum

Our Leader.
Old Vet.
Big Deal.
Navy Clippings
Leader
Hard Tack.
Dixie.
Old Tar.

Live and Let Live

Jupiter .. 39 Night Cap

36 Merry War... 30 Ben Franklin

39 Moxie .... 24 Black Jack

Pickwick Club

German . 24@30 28@34 Honey Dew. Colonel's Choice. Queen Bee. Blue Wing2. 5 50 Lorillard's American Gentles 3 25 Gail & Ax @7 00 Railroad Mills Scotch Lotzbeck

@2 00 @1 75 Japan fair to good Japan fair to good Japan fue. Japan dust. Young Hyson Gun Powder. Oolong 30 gr. .314.@31/2 White Wine

cure this result to them. LION COFFEE
is always uniform; contains strength, flavor and true merit; is a successful blend of Mocha,
Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk.

A Beautiful Picture Card
In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

Borsole by all Whelesole George Milk
Boston

DRIED FRUITS-FOREIGN.

63 56 84@ 84 @ 9 64@ 64 G3 00 Mule Ear...

TOBACCO-FINE CUT-IN PAILS. 60 Old Time 500 old Time 38 Underwood's Cappe 25 Sweet Rose 27 Meigs & Co.'s Stunn 36 Atlas 38 Royal Game 32 Mule Ear

Corn, 40 to boxes, 1 to pkgs... bulk ... bulk, boxes or bbls corn. 1 tb.

Lozenges, piain in pails.
Lozenges, piain in pails.
Lozenges, piain in bbls.
Lozenges, printed in pails
Lozenges, printed in pails
Chocolate Drops, in pails.
Gum Drops in pails.
Gum Drops, in bbls.
Moss Drops, in pails.
Moss Drops, in bbls.
Sour Drops, in bbls.
Sour Drops, in pails.
Imperials, in pails.
Imperials in bbls.
FRUITS Bananas Aspinwall... Oranges, California, faney. Oranges, California, choice Oranges, Jamaica, bbis. Oranges, Florida... Oranges, Valencia, cases Oranges, Messina...... Oranges, Naples... Oranges, Imperials

Dates, ½ skin.

Dates, Fard 10 tb box 19 tb...

Dates, Fard 50 tb box 19 tb...

Dates, Persian 50 tb box 19 tb... California Brazils Chestnuts, per bu. Filberts, Sicily.... Walnuts, Grenoble Pecans, Texas, H. P PEANUTS.

CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

@1 15 @ 9 @10

50 gr.

Choice do Fancy H.P. do 

91/2@10 .101/2@11

@ 9 @ 8 @10 @ 9 @11½ @10 @10 @12 @13 @13

@ 9 @12 @121/4 @111/4

4 00@4 50 .10 @15 @ 8 @ 51/4 @ 61/2 7 @ 71/2 @17 @17 @10 15 @17 15 11

### Drugs & Medicines

State Board of Pharmacy. —Jacob Jesson, Muskegon.

—James Vernor, Detroit.

—James Vernor, Detroit.

—Sectional Eberbach, Ann Arbor.

—Stanley E. Parkell, Owosso.

—Ottmar Eberbach.

President—Others Secretary—Jacob Jesson. Treasurer—Jas. Vernor. Next Meeting—At Detroit, July 5 and 6. Michigan State Pharmaceutical Ass'n. Michigan State Treasury, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis,
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouer, J. G. Johnson

Treasurer—Wm. Dupont, Detroit. Executive Committee—Geo. W. Crouter, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jesson. Local Secretary—Guy M. Harwood, Petoskey. Next Place of Sleeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

ORGANIZED OCTOBER 9, 1884.

President—Go. G. Stekettee.
Vice-President—H. E. Locher.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, John E. Peck, M. B. Kinm, Wm. H. VanLeeuwen and O. H. Richmond.
wen, Isaac Watts. Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.

Isaac Watts. egular Meetings-First Thursday evening in each month.

Annual Meeting—First Thursday evening in November
Next Meeting—Thursday evening, May 5, at The
TRADESMAN office.

Detroit Pharmaceutical Society.

Detroit Pharmaceutata Society.

OBGANIZED OCTOBER, 1883.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—H. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month. Central Michigan Druggists' Association.

President, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. President, H. M. Dean: Secretary, Henry Kephart

Clinton County Druggists' Association.

Jackson County Pharmaceutical Ass'n,

Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society. President, C. H. Wagener; Secretary, A. H. Webber Monroe County Pharmaceutical Society. President, S. M. Sackett; Secretary, Julius Weis

Muskegon County Druggists' Association

Muskegon Drug Clerks' Association. President, I. C. Terry; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society.

Oceana County Pharmaceutical Society. Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall.

Shiawassee County Pharmaceutical Society Tuscela County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard.

#### Information Wanted.

ITHACA, April 7, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR—Enclosed please find a prescription from the great Dr. W. A. Noyes, 149 Powers block, Rochester, N. Y., who is prompted by the Great Spirit to do good to his fellow men by sending prescriptions free to any one who is dying of consumption, "which the above is guaranteed to cure," or any other disease which has baffled all other physicians. It has also a note ac-

Thave received several similar to the Yours truly, FRANK P. MERRILL.

The prescription referred to is as follows:

Such prescriptions are frequently met with by the druggists of this city. They are presented mostly by young men who supposedly victims of selfthat form of "free prescription" having been most frequently used by advertising quacks. The man who presents the prescription is invariably informed that he is the victim of a fraud and by the time he has run the gauntlet of a dozen drug stores, he is usually convinced that such is a fact. Some are so foolish as to send on the \$2 or \$3 demanded by the quacks, "in case the local druggist has not all the ingredients," but no one in this community has ever been known to receive any medicine in return. The druggist who gets his eyes on one of these fraud prescriptions cannot do humanity a better service than to explain the fraudulent character of the whole business.

### The Drug Market.

buying, are the attributed causes for the de- five thousand pounds of cocoanut husks. cline in Smyrna. Morphia is steady. Quinine is a little firmer, but not quotably changed. The glycerine market is unset- From the Druggists' Circuiar. tled, with a decline of 2 cents per pound. ed in our last. Oils cloves, spearmint and jusce should get dilute sulphuric acid. cubebs have declined.

not think of doing business without it."

From the Druggists' Bulletin.

The question of co-operative insurance is not a new one. While this method may not afford as perfect a guarantee of indemnification as insurance in a well-organized amply capitalized, old-established company, its economic advantages should secure for it a thorough trial.

This it seems probable the National the last annual meeting of this association a physicking. About six or seven million resolution was passed providing for the appointment of a committee of five to take the necessary steps to organize a fire insurance company on the mutual plan. The same resolution authorized the company so organized to solicit insurance from wholesale druggists, providing the plan was approved druggists, providing the plan was approved begins to hope that he can discard his yearvice-presidents of the association. Under this resolution, a committee con-

Slosson of Leavenworth, Doolittle of Bostion and proposed legislation, upon labor, ton, Shoemaker of Philadelphia, and Peters transportation, prohibition, etc. of New York, was appointed to carry out it provisions. That committee recently until it gets a good start again. Then it met in Pittsburg and continued its session can stand these things. Trade and comat Philadelphia, availing itself, in both merce are the most timid and bashful things cities of the suggestions which some of the in creation. A backwoods bride from Polocal merchants, who have taken an active sey county on her "tower" aint a circuminterest in the movement, were able to make, and also of the experience of P. B.

Let a big strike occur on a railroad in the strike occur on Armstrong, secretary of the New York Texas, and immediately the furniture man Mutual Fire Insurance Company, who, at that has been smoking ten cent cigars, drops chairman and the organization of a mutual to prevent the use of wine in churches, and with on the basis contemplated in the two-thirds of the cigar makers are out of a resolution referred to.

The company will be formed under the are the most liberal of any State to insurance companies of this character, and at the same time afford a maximum of security to the insured. Already, chiefly through the meeting of the association, and since then, among the wholesalers he has had an opportunity to visit, half a million of insurance has been pledged, and the committee feels confident that as soon as the organization is completedon the basis adopted, not less than five millions of insurance will be written up at once.

If the wholesale druggists find co-operative insurance feasible, it should prove equally advantageous to retailers.

The Bulletin heartily commends, and of the National Wholesale 'Druggists' Asso- | Senate and Jones came down to cigarettes, ciation, in the belief that if successful, it

Commissioner, have for a year or more been investigating the extent and manner companing, saying that if the local drug-gist cannot put it up, to send it back to him and he will fill it—at an exorbitant country, and a report covering several That is just the branches of the work is in process of twenty samples of ground cloves examined only two were pure. The others had suffered the extraction of their essential oils and had been polluted by the addition of clove stems, allspice and husks of various are adulterated to such a well-defined the customer does not drink it. It is expected, of course, that no person should drink liquor for medical purposes. It should be used with a syringe in all cases.

Mr. Editor, I see but one way to help

I do but my duty in recommending it to all my fellow men as publicly as possible, that they may have the benefits of such a valuable medicine as Tiger Oil has proven itself to be wherever it has been used, both for man or beas:

J. A. Crookston, Of the Hazeltine & Perkins Drug Co., Men and M clove stems, allspice and husks of various Mr. Editor, I see but one way to help kinds. Of eight samples of cayenne pep- ourselves—we must combine all the merper only one was pure. Of ten samples of cantile interests and use our power to mustard none were pure, though several had prevent, as far as possible, legislation that only suffered the loss of their fixed oil; the others contained quantities of wheat flour, busy weighing out nails, mackerel, butterthe spurious matter being in some cases ine, quinine and epsom salts and measuring two-thirds of the compound. This made it off calico, sheeting, barb wire, porus plasnecessary to add turmeric acid (harmless) ter and molasses, the cranks who have to restore the mustard color. Ten samples nothing in particular to do are busy looking of allspice were examined, eight of which were pure. Four samples of cassia were all pure. Of ten samples of ginger, four In the mean time, we must get our old were pure. Only one out of thirteen samples of black pepper was found to be what it purported to be. A specimen sent from Baltimore to a man who had an army contract was almost entirely spurious. Cayenne pepper, black pepper husks and mustard hulls were used to give flavor and pungency, while "body" was supplied by ground beans and rice, and color by charcoal. Two samples of white pepper out of five Opium advanced to \$4.50@\$4.60 last were pure, two samples of mace out of five week, but has declined again to \$4.25, and were pure, and of three samples of nutis cheaper here than in Europe. Copious meg examined all were pure. Mr. Richardrains reported in the growing districts son incidentally mentions a New York spice and a consequent falling off of speculative grinder who within a short time worked off

### Loaded Lime Juice.

At this season of the year when drug-It is reported that speculators are unloading gists are looking around for a supply of surplus stock. The manufacturers claim to lime juice for the coming summer, it is well be losing money at present prices. Citric to note that at least one kind offered is not acid is weak and lower. Norwegian cod- pure. A sample of this juice sold in botducts—mustard seed, borax, quicksilver. found to contain a large proportion of free wines, etc.,—are likely to be higher, on account of the inter-state commerce law, giving a copious precipitate after standing a which largely increases the freight rate from short time. The growing demand for lime the Pacific slope. Manufacturers of iodide and lemon juice affords a large margin of potash have advanced the price 10 cents profit for such an adulteration, but as the camphor is very firm at the advance report-

The number of institutions that are pre-E. Shay, lumberman, Bay Springs: "I would pared to teach pharmacy continue to increase.

#### SOLIMAN SNOOKS

The Effect of the Prohibitory Amend-

ment on Trade. CANT HOOK CORNERS, April 8, 1887. Editor Tradesman:

DEAR SIR-Well, the great political fight is now over and the country is once more saved from going to the everlasting

The more I think of it, the more I stick Wholesale Druggists' Association will give to my opinion, once before expressed, that it. From a contemporary we learn that at this nation needs an A No. 1 bleeding and pointment of a committee of five to take the thing to keep them busy besides making by a board consisting of the president and before-last-year plug hat and afford himself a new pair of four dollar pants this summer, when his hopes are busted by the sisting of Messrs. Hinchman of Detroit, cranks turning loose a lot more of legisla-

What trade needs is letting alone awhile, the request of the committee, met with it down to fives, and all his men drop down n Philadelphia. J. M. Peters was made from cut plug to Peerless. Introduce a bill insurance company was at once proceeded liquor between meals, and immediately job and become tramps. When one goes down, he drags another with him, until all laws of the State of Pennsylvania, which go into the sewer together, as some old writer observes.

I have in mind just now a man who trades with me right along. A few months ago this man was smoking 10 cent cigars. exertions of Mr. Slosson at the Minneapolis He said he never could go cheap goods. The "long and short haul" bill was introduced and had some effect on him. I hardly know how, but he explained it all to mesomething about San Francisco, water routes, passes, rebates, cuts and other obscure terms. At any rate, he began to smoke 5 centers, saying, "I think domestic tobacco is better for the nerves anyhow.' The bill passed the House and went into something or other of the hole, and Jones come down to cheroots, two for a nickel. He said they were "more satisfying than will watch with interest, this new departure Wisconsin tobacco." The bill passed the will be extended to other branches of the sweet smoke for a cent. The President most wonderful medicine I ever knew. It drug trade.

A Report on Adulterated Spices.

The chemists of the Department of Agriculture, under the direction of the Commissioner, have for a year or more

amendment has worked and I will bet my hat that we will now have a lot more of tinkering legislation. There way this prohibition is doing me good, and will do good to all Ca who use it properly; for of all medicines that I have ever known in over forty years' experience as a retail and wholesale days. Thave received several similar to the above this past year and would like to know if other druggists are bothered with spices and condiments, prepared by Clifford tinkering legislation. They will also have Richardson, the chemist, is already completed. Mr. Richardson's investigations show that no other kinds of human food send along a man with each bottle of liquor the cure of are adulterated to such an extent. Of sold, to see that the customer does not I do but my duty in recommending it to all G

is injurious to us. While we have been up all sorts of schemes to injure us.

Let us wake up and fight for our rights. pants half soled and patiently wait for bet-Yours Conservatively,

> SOLIMAN SNOOKS. General Dealer.

## APPROVED by PHYSICIANS.



### MENTHOL INHALER

In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

And Wholesale Druggies of Detroit and Chicago

375 South Union St., Grand Rapids. AGENTS FOR THE

### Standard Petit Ledger.

WANTED—Registered pharmacists and assistants who are sober, industrious and willing to work. FOR SALE-Stock of about \$1,830 in town of

1. 12,000 inhabitants, (county seat,) in V consin. Can be bought on liberal terms. FOR SALE-Stock of about \$1,200 in growing P northern town of about 350 Good location.

FOR SALE—Stock of about \$500 in town of 5,000 inhabitants in eastern part of State. No other drug sfore within a mile.

POR SALE—Stock of about \$1,700 in town of 80 inhabitants in Western Michigan. Doing good business. Can be bought on very reasonable terms. A LSO-Many other stocks, the particulars of which we will furnish on application.

To DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange 357 South Union St., - Grand Rapids.

What J. A. Crookston Has to Say While in Lo

Well, Doctor, I am around again, but my saying, "I tell you, Snooks, that is a mighty wife had to use a lot of Tiger Oil. It is the noticed his furniture "on the installment hope of my recovery, but through his attention and the constant application of Tiger plan" being loaded into a dray. So I guess he is about busted.

That is just the way this prohibition

That is just the way this prohibition

That is just the way this prohibition is doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and an its doing me good to all its doing me good, and will do good to all its doing me good, and will do good to all its doing me good, and an its doing me good and its doi

# THE LATEST DISCOVERY.

inapis, ess,

Bichromate

Anchusa

nula, po

hlorate, (Po. 22).

entiana, (po. 15)

Iydrastis Canaden, Hellebore, Alba, po

Anisum, (po. 22)

Carui. (po. 20)...

Frumenti, W., D. & Co.

Frumenti, W., D. & Co. Frumenti, D. F.R. Frumenti Juniperis Co. O. T. Juniperis Co. Saacharum N. E. Spt. Vini Galli Vini Oporto.

oriandrum

Apium (graveolens). Bird, 1s.....

Senega ..... Smilax, Officinalis, H.... Mex

SEMEN.

Glychrrhiza, (pv. 15)...... Hydrastis Canaden, (po. 35)

POTASSIUM.

RADIX.

Grand Rapids.

Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to *LADIES*. Send 4 cents for Sealed Circular. CALUMET CHEMICAL CO., Chicago. Mentio

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

Hazel Kirke La Rosa Celeste Sweet Catawba

10 cents. 5 cents.

Having secured the Sole agency for S. OTTENBERG & BROS.' Celebrated Cigars, I take pleasure in recommending them to the Trade, as the Finest and Best

## 5 and 10 Cent Cigars

liver oil is advancing rapidly and extreme these with fancy labels was recently tested Ever placed on the Market. They are made of the Finest Qualprices are predicted. All California pro- by the Board of Health of this city, and ity of Imported Tobacco without artificial flavor.

### CIVE THEM A TRIAL.

I will send to any responsible first-class dealer a sample of these Cigars on trial, to be returned if not satisfactory, within and a further advance is anticipated. Gum test is simple and easily applied, there is no 60 days. We send advertising matter with above Cigars.

## Morris H. Treusch,

SOLE AGENTS

GRAND RAPIDS, MICH.

|  |                     |                | 1   |                          |
|--|---------------------|----------------|---|--------------------------|
| WHOLESALE PRICE CURREN   | T.                  |                |   | @2                       |
| Declined—Oil spearmint, citric acid<br>bs, opium, glycerine.   | , oil e             | u-             | Nassau do do<br>Velvet Ext do do<br>Extra Ye do do<br>Grass do do   | 1                        |
| ecticumenzoicum, German  | 8@<br>80@1          | 10             | Hard! ,for slate use<br>Yellow Reef, do   | 1                        |
| tricum   | 50@<br>55@          | 55<br>60       |   | 26@                      |
|  | 3@<br>10@           | 5<br>12<br>13  |   | 30@<br>2½@<br>3@         |
| calteum  | 85@2<br>40@1        | 10<br>60       | Annatto   | 55@                      |
| AMMONIA.   | 50@                 | 53             | Antimoni et Potass Tart   | 55@<br>5@                |
| nua, 16 deg  | 3@<br>4@            | 6              | Balm Gilead Bud. Bismuth S. N. 2 Calcium Chlor, Is, (½s, 11; ½s, 12)  | 3800                     |
|  |                     | 13<br>14       |   | 00                       |
| ibebae (po. 1751   | 85@2<br>6@          | 10             | Capsici Fructus, po   | 0                        |
| BALSAMUM.  | 25@                 | 30             | Carmine, No. 40   | 30@<br>60<br>50@         |
| eru  | @1                  | 55<br>50<br>50 | Coccus  | 2t@                      |
|  |                     | 45             | Cassia Fructus.<br>Centraria<br>Cetaceum  | 000                      |
| bies, Canadianssiae  |                     | 18             | Chloroform  | 38@                      |
| nehona Flava   |                     | 18<br>30<br>20 | Cinchonidine, P. & W  | 10@<br>15@               |
| ionymus atropurp   |                     | 12 12          | Corks, see list, discount, per cent   | 9@                       |
| ssfras<br>mus  |                     | 12<br>12<br>10 | Creasotum<br>Creta, (bbl. 75)<br>Creta prep.  | 5@                       |
| EXTRACTUM.   | 010                 |                | Creta, precip   | 8@<br>@<br>25@           |
| ycyrrhiza Glabra<br>poaematox, 15 b boxes  | 24@<br>83@<br>8@    | 25<br>35<br>9  | CudbearCupri Sulph  | 6@                       |
| " 1s   | 6                   | 12             | Dextrine Ether Suiph Emery, all numbers   | 10@<br>68@               |
| FERRUM.  | @                   | 15             | Emery, po.<br>Ergota, (po. 60).   | 50@                      |
| rbonate Preciptrate and Quiniatrate Soluble  | @3<br>@             | 15<br>50<br>80 | Flake White   | 12@                      |
| trate Soluble  | @                   | 50<br>15       | Gambier<br>Gelatin, Coopor<br>Gelatin, French   | 40@                      |
| " pure   | 1½@<br>@            | 7              | Glassware flint, 70&10 by box. 60&10, le<br>Glue, Brown   | 9@<br>13@                |
| arosmassia Acutifol, Tinnivelly  | 30@<br>20@          | 35<br>25       | Glycerina<br>Grana Paradisi   | 23@                      |
| dvia offleinalis, 4s and 4s  | 35@<br>16@          | 50<br>12       | Humulus<br>Hydrarg Chlor, Mite<br>Hydrarg Chlor, Cor  | 25@                      |
| ra Ursi  | 8@                  | 10             | Hydrarg Oxide Rubrum<br>Hydrarg Ammoniati<br>Hydrarg Unguentum  | 0                        |
| cacia, 1st picked  | @1                  | 90<br>90<br>80 | Hydrargyrum   | 250                      |
| " Sifted sorts   | @<br>@<br>75@1      | 65<br>00       | Indigo  | 75@                      |
| loe, Barb, (po, 60)  | 50@<br>@            | 60<br>12<br>50 | Liquor Arsen et Hydrarg Iod<br>Liquor Potass Arsinitis  | 100                      |
| mmoniaessafoetida, (po. 30)  | 25@                 | 30<br>15       | Lupuline<br>Lycopodium<br>Macis.  | 85@<br>55@<br>60@        |
| enzoinum<br>amphorae<br>atechu, 1s, (½s, 14; ½s, 16)   | 50@<br>25@<br>@     | 55<br>28<br>13 | Magnesia, Sulph, (bbl. 1½).  Mannia, S, F.  Morphia, S, P. & W.  Moschus Canton.  | 900                      |
| uphorblum, po  | 35@<br>@<br>75@     | 10<br>80<br>80 | Moschus Canton  | 100                      |
| amboge, po<br>uaiacum, (po. 45)<br>ino, (po. 25)<br>astie  | @                   | 35<br>20       | Myristica, No. 1.  Nux Vomica, (po. 20).  Os. Sepia.  Pepsin Saac, H. & P. D. Co.  Picis Liq. N. C. ½ galls, doz.   | 200                      |
| astic<br>yrrh, (po. 45)  | @1<br>@<br>25@4     | 25<br>40<br>30 | Picis Liq, N. C., ½ galls, doz<br>Picis Liq., quarts  | 0                        |
| " bleached   | 25@                 | 30             | Picis Liq, Quarts. Picis Liq, quarts. Picis Liq, pints. Pil Hydrarg, (po. 80). Piper Nigra, (po. 22). Piper Alba, (po. 35). Pix Burgun Plumbi Acet. Potassa Bitart pure | 000                      |
| ragacanth  | 30@                 | 75<br>25       | Piper Alba, (po. 35)  | 0                        |
| upatoriumobelia  |                     | 20 25          |   | 146                      |
| ajorum<br>entha Piperita<br>" Vir  |                     | 28<br>23<br>25 | Potassa, Bitart, com. Potass Nitras, opt. Potass Nitras.  | 80                       |
| anacetum, V  |                     | 30<br>22<br>25 | Potass Nitras. Pulvis Ipecac et opii. Pyrethrum, boxes, H. & P. D. Co., doz. Pyrethrum, pv.   | 100                      |
| MAGNESIA.  |                     | 20             | Quassiae<br>Quinia, S, P. & W.<br>Quinia, S, German   | 8@<br>62@                |
| alcined, Patarbonate, Patarbonate, K. & M  | 55@<br>29@          | 60<br>22<br>25 | Rubia Tinetorum   | 120                      |
| arbonate, Jennings   | 20@<br>35@          | 36             | Salacin<br>Sanguis Draconis   | 400                      |
| bsinthium  | 50@5                | 00             | Sapo, W. Sapo, M. Sapo, G. Seidlitz Mixture   | 120                      |
| mydalae, Amarae  | 00@7<br>00@2        | 50             | Sapo, G<br>Seidlitz Mixture<br>Sinapis  | 0                        |
| uranti Cortex  | 00@2<br>00@2        | 75             | Sinapis, opt. Snuff, Maccaboy, Do. Voes. Snuff, Scotch, Do. Voes. Soda Boras, (po. 10). Soda et Potoss Tart.  | 0                        |
| edar   | 35@                 | 65             | Soda Boras, (po. 10)  | 86                       |
| henopodii<br>innamonii<br>itronella  | 85@<br>@            | 50<br>90<br>75 | Soda, Bi-Carb   | 20                       |
| onium Macopaiba  | 35@                 | 65<br>80       | Soda, Ash   | 500                      |
| xechthitos   | 90@1                | 00             | Spts. Myreia Dom. Spts. Myreia Imp. Spts. Vini Rect, (bbl. 2 25)  | 0                        |
| aultheria 2<br>eranium, 5<br>ossipii, Sem, gal   | 10@2<br>@<br>55@    | 20 75          | Stryenna, Crystal   | 21/2                     |
| ledeomal<br>uniperi  | 00@1<br>50@2        | 00             | Sulphur, Roll. Tamarinds. Terebenth Venice.   | 21/4 (0<br>8 (0<br>28 (0 |
| avendula   | 90@2                | 00             | Theobromae  | 000                      |
| ini, gal ini | 00@3<br>50@6        | 75             | Zinei Sulph   | 7(                       |
| lyrcia, 3live  | 00@2                | 50             | Whale, winter 77 Lard, extra 6  | bl<br>10<br>13           |
| yrcia, 3.<br>live liquida, (gal. 50).<br>icis Liquida, (gal. 50).<br>icini l   | 10@<br>42@1<br>75@1 | 12<br>60       | Lard, No. 1. 5<br>Linseed, pure raw 4<br>Linseed, boiled 4  | 3                        |
| losae, 3uccini   | @8<br>40@           | 3 00           | Neat's Foot, winter strained 5  | 0                        |
| abinaantal   | 90@1<br>50@7<br>48@ | 00             | PAINTS Bbl  |                          |
| assafrasinapis, ess. 7   | @                   |                | Red Venetian 1%   |                          |

# Red Venetian. Ochre, yellow Marseilles... Ochre, yellow Bermuda. Putty, commercial. Putty, strictly pure. Vermilion, prime American. Vermilion, English. Green, Peninsular. Lead, red strictly pure. Lead, white, strictly pure. Whiting, white Spanish. Whiting, Gilders'. White, Garles American. Whiting Paris English cliff. Pioneer Prepared Laints. Swiss Vilia Prepare? Paints. VARNISHES. VARNISHES No. 1 Turp Coach..... Extra Turp...... Coach Body...... No. 1 Turp Furniture... Extra Turk Damar. Japan Dryer, No. 1 Turp.

# PAINT

We have a full stock of this well-known brand of

MIXED PAINT and having sold it for over SIX YEARS can

recommend it to our customers as being a First Class article. We sell it On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may seof complaint, prompt notice must T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead.

Pittsburg, Pa. Write for prices and Sample Card to

### Hazeltine & Perkins Drug Co. Wholesale Agents, Grand Rapids.

Try POLISHINA, best Furniture Fin-

WHOLESALE

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

## 🖟 Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's Sundries.

MANUFACTURERS OF

### Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes. THE CELEBRATED

## Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

### Weatherly's Michigan Catarrh Cure

Which is positively the best Remed; of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satisfying recommendations.

## Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

# WITHERS DADE & CO.'S

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

### WHISKEY.

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has We are also owners of the

ites among druggists who have sold these goods for a very long time. Buy our

# Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Etc., we invite your correspondence. Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

teresting Meeting of the Retail Grocers' Association.

At the regular semi-monthly meeting of the Retail Grocers' Association of Grand Rapids, held last Tuesday evening, F. H. Emery applied for membership in the Association and was accepted.

The Committees on Reception and Entertainment for the recent State convention made their final reports, which were accepted and adopted and votes of thanks were tendered the Committees for their efforts in making the convention a success.

Treasurer Harris presented a report, showing that the total expense of the entertainment of the State convention was \$253. 56. This amount, together with the sum expended in entertaining the September convention, leaves a balance of 50 cents in the fund contributed by the jobbers for entainment purposes. On motion of E. A. Stowe, the balance was passed to the genthe total sum in the hands of the Treasurer

thanks was tendered L. Winternitz for his BOTTOM TIN WARE. On motion of B. S. Harris, a vote of efforts in selling tickets to the banquet tendered the State Association.

President Coye related his experience in attempting to secure an amendment to the city charter at the hands of the Legislature. He was instructed to go to Lansing by the Executive Committee and present to the House Committee the advantages of amending the city charter so as to enable the Council to establish a city market. As soon as he arrived on the ground, he was convinced that his mission would be fruitless. A number of pseudo workingmen were on hand to oppose the project and the Committee before whom the argument was made was composed of farmers, who would listen to no curtailment of their present vested rights. The Committee refused to recommend the repeal of Section 27, as requested, but placed itself in a very inconsistent light by leaving the law so that farmers can peddle on the streets of the city without a license, while residents of the city who wish to sell meat or vegetables must pay an annual license fee of \$50.

The report was accepted and an order was ordered drawn on the Treasurer for Mr. Coye's expenses.

An opinion on the legality of the Blue Letter collection system was then read by the Secretary.

The President then asked for voluntary statements relative to the Blue Letter, which was responded to as follows:

B. F. Emery-1 recently sent a Blue Letter to a man who was formerly in business in Casnovia. I had previously sent the man two statements and an iron-clad letter, without result. The man had jumped the country, without my knowledge, but the Blue Letter was forwarded to him at Vicksburg, from which place I received a nicelyworded letter, pleading for leniency and more time. I wrote the gentleman that I tion hold a picnic during the summer, which For the Field or Garden. would give him until March 15, and on the was well received. morning of that day I received a check in full for my account.

J. Geo. Lehman—I have sent out eight that eight years on the road had taught him that the business men needed just such organthem. I am getting small payments on all zations as these to protect them from abusfive accounts, one of which is over three es and imposition. He had sold hundreds years old. I consider the Blue Letter a of barrels of syrup which never saw the capital way to collect small accounts, which cane field and he understood that the soap are not large enough to put in the hands of manufacturers were now using a compound

Letters, and all responded-and quickly, to lessen adulteration and thus result in too. I sent one Letter to a man who owed great good to the membership and the con me \$5 and hadn't been in my store for a sumer. year. He came in and introduced himself down a \$10 bill and told me to give him a that cabbage was too high to use in kraut receipt in full for his account, which rethis season, so that the manufacturers were quest I gladly complied with. I entered in- using old boots and shoes instead, with octo conversation with him and before he left casionally a rubber thrown in. the store, the balance of that \$10 was in my till. I have collected over \$50 in this way and am a standing proof of the effici-

ency of the Blue Letter. President Coye-I am convinced, gentlemen, that our present system is the best it only weighs ten ounces to the pound. that could be devised for the collection of accounts and would suggest that those who have not yet tried the Blue Letter, procure a package at the Secretary's desk at this meeting.

President Coye said that during the recent spring campaign a good deal had been said by the editor of the Workman about the Retail Grocers' Association "starving workingmen to terms in the case of a strike." The Association takes no such position, and the person making such assertion knows it. The only thing which could be twisted into such shape were the statements made by Robert M. Floyd, in a paper read before the State convention, but even there the inference was not made affirmatively, but interrogatively. The Workman is no longer the organ of the working classes, but its editor assumes to speak for them in opposing the Association.

B. F. Emery-The Workman professes great love for the grocer when it wants his advertisement.

H. A. Hydorn-I think THE TRADESMAN hit the nail on the head in its reference to the editor of the Workman last week.

E. A. Stowe moved that a committee be appointed to present a revised form of the constitution and by-laws at the next meeting. The motion was adopted and the President appointed as such committee E. A. Stowe, E. J. Herrick and B. F. Emery. E. J. Herrick enquired whether it would

# The Michigan Tradesman. H. LEONARD & SONS

134-142 E. Fuiton St., GRAND RAPIDS, MICHIGAN,

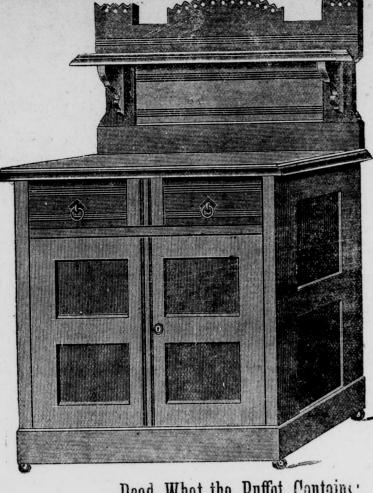
OUR NEW

# French Buffet.

NO. 100. SEE CUT.

eral fund of the Association, which makes FILLED WITH 324 PIEC-ES. PATENT FIRE-PROOF

> SURPASSES ANYTHING EVER YET OFFERED.



# Read What the Buffet Contains:

12 2 " Covered Pails. 12 Comb and Brush Cases 24 11% inch Wash Basins 24 1 quart Stamped Dippers. 12 10 " Dish Pans 21 Deep Jelly Cake Tins

12 Ass'ted Painted Cuspidores 12 Dust Pans, Japanned. 24 1 quart Pieced Cups. 24 Lg. Tubed Cake Moulds.

24 2 quart handled Sauce Pans

12 5 " Flared Pails.

24 4 " Dairy Pans.

324 Pieces, Including Cabinet, for \$25.

15 1 quart Graduated Measures 12 Eb'yHd. Dippers, Bowl shape

We also carry the Assorted Package, MYSTERY, containing 500 pieces Tinware for \$19.00. Every piece a bargain at 5c. Many will bring 10 or 15 cents.

Our Open Stock of Tinware is now complete, having secured an Immense Stock before the advance, and we guarantee our

# H.LEONARD&SONS

Jobbers in Crockery, Glassware, BARGAIN COUNTER GOODS. AND

Grand Assortment 10 cent Colored Glassware.

# THE GRAND.

This Package contains Six Dozen Articles, any of which can be retailed for TEN cents. Price, including package, \$4.85 or less than 81 cents per doz.



Novelty Assortment 5 cent colored Glassware.



# THE NOVELTY

Containing Twenty Dozen Articles Colored Glassware, Each Piece to retail at 5 Cents.

Including Package. Send for one of each package. It will do you good.

#### others besides grocers and a considerable discussion followed on this point, the sentiment seeming to favor keeping the organization intact.

B. F. Emery suggested that the Associa-

The President then called on W. G. Hawkins for a few remarks. Mr. Hawkins said of ground glass and clay in their soaps. H. A. Hydorn-I have sent out six Blue These organizations will have a tendency

L. Winternitz was then asked the con -the fact is, I didn't remember him-threw stituent elements of sauerkraut and replied

The meeting then adjourned.

Too Much of a Good Thing.

Customer (to baker's boy)-Is your bread nice and light, sonny? Baker's boy (confidently)—Yes, ma'am;

f you want to buy Clover, Miliet, Orchard Grass,

Anything in the Line of SEEDS.

Seed Store,

71 CANAL ST.,

T. LAMOREAUX, Agent.

# RINDGE, BERTSCH & CO.,

#### SHOES. BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Grand Rapids, Mich. 14 and 16 Pearl Street, -

PROCESS STARCH. PURE. This Starch having the light Starch and Gluten

One-Third Less Can be used than any other in the Market. Manufactured by the

FIRMENICH MNFG. CO. Marshalltown, Iowa; Peoria, Ills. Offices at Peoria, Ills.

STRONG.

Clark, Jewell & Co.

SURE.



The accompanying illustrations represents the

## Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it.

For particulars, write to

# ARTHUR MEIGS & CO. •

Wholesale Crocers.

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



# The Standard of Excellence KINGSFORD'S



Kingsford's Oswego CORN STARCH for Puddings,

Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.



Every can wrapped in colored tissue paper with signature and stamp on each can.