Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each



The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.



Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers



Clothing Company.



careful attention and guarantees perfect sat-

LARGEST HOUSE in the STATE

DEALING EXCLUSIVELY IN

Ready-Made Clothing

With the splendid Tailor-Made Clothing we handle the fit is as perfect as in the finest custom work. Send in your order for a Spring Suit or Overcoat and make a saving of at least one-third.

With superior advantages and ready cash we are enabled not only to meet Chicago prices but offer you a most complete line of

FURNISHING GOODS.

GIANT CLOTHING COMPANY,

Cor. Canal & Lyon Sts., Grand Rapids

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street.

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover, Mammoth Clover, Alsike Clover, Alfalfa Clover,

Timothy, Red Top, Blue Grass,

Orchard Grass, Hungarian Grass, Common Millet, German Millet, Flax Seed.

Show Cases,

Counters, Tables and Furniture of any Description, as well as Designs thereof, made to order. Write for Prices or call and see us when in the City.

38 West Bridge St.. Grand Rapids. Horse and Wagon Covers, Oiled Clothing,

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-Address, C. G. SWENSBERG.

Use Heckers' Standard Manufactures.

EDMUND B. DIKEMAN, Fancy Crockery® Fancy Woodenware

-AND-

JEWELER.

44 CANAL STREET.

GRAND RAPIDS,



The attention of dealers is called to our JOBBING DEPARTMENT. We pay eash for our goods and make CASH PRICES. With superior advantages and reads at any

Importers, Jobbers and

Retailers of BOOKS, MUSCATINE

Stationery & Sundries,

POTATOES

We make the handling of POTATOES, APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on car lots when desired.

Agents for Walker's Patent Butter Worker. Earl Bros., Commissiom Merchants, For Sale by all Michigan Jobbers.

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK.

T. R. ELLIS & Co., White Dutch Clover, Book Binders The Best Laundry Soap on the Market. PAPER RULERS,

Blank Book Makers, oberne, Hosick & Co.

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Feed Bags.

Wide Ducks, etc. Flags & Banners made to order. 73 CANAL ST., GRAND RAPIDS

MONNICH & STONE, Flint, Mich MANUFACTURERS OF

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Voigt, Herpolsheimer & Co.

Importers and Jobbers of

DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.

OUR OWN MAKE.

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit Prices Guaranteed

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.

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FELSENTHAL, GROES & MILLER, Bankers.

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WANTED

side track on the G. R. & L or C. & W. M. Railroads. Correspondence solicit-

N. B. CLARK,

OATMEAL.

Best in the world. Made by new and improved process of kiln-drying and cutting.

MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half bar-

TRY IT!

FOR SALE BY ALL FIRST-CLASS GROCERS.

CHICAGO. A, HUFFORD, General Agent, TALK AND TURKEY.

[CONTINUED FROM LAST WEEK.] Smith Barnes then responded to the toast,

'Our Volunteer Guests," as follows: When one undertakes to follow in the

hard matter, but such as I have I give.
"Our Volunteer Guests"—Mr. Dexter, of "Our Volunteer Guests"—Mr. Dexter, of Albany; Messrs. Smith and Daub, of Pittsburg; Mr. Floyd, of Chicago—welcome aids in a good cause. Like old "Dexter" may in a good cause. Like old "Dexter" may be considered by the constant of the cons burg; Mr. Floyd, of Chicago—welcome aids in a good cause. Like old "Dexter" may Mr. Dexter ever take the lead—with Smith second in the heat—while without a Daub and Floyd, our own untrained steeds would hardly come in at the tap of the judge's bell. A cheer, gentleman, for the Knickerbocker, the Keystone and Sucker stables and their worthy representatives.

Three cheers and a tiger was accordingly given with a vengeance.

Jas. A. Coye did "The Dead-Beat" usice in the following manner:

I had flattered myself with the idea that I knew something on the subject of the dead-beat, but after listening to the very valuable papers that have been read, show-when I say that the jobbers, as a rule, ing the amount of adulterations on the mar-ket and learning that "XXXX Strictly Pure" and expense to supply them. pepper" cannot be tasted when mixed with an equal weight of sausage meat. I confess that I have yet much to learn. However, this I have discovered—that while the dead-beat's parentage is not always known, his Satanic Majesty, the Devil—the father of lies—always stands his sponsor; and that that commercial harlot, unlimited credit, is the dead-beat's patron saint.

I hold, gentlemen, that the dead-beat consumer, although most talked about, is not the only dead-beat we have to look out for. The jobber dead-beat must take a front rank for general, all-around cassedness. He it is who loads us up with arti-cles out of style, not salable, and damaged; who foists upon us schemes without number, who charges us the weight of the boxes as so much cheese, raisins, crackers, etc., and forgets to give us a rebate for tare; who stuffs our orders, sends us a bill of new goods to be paid for when sold and then draws on us while the articles are still dishonest, fourteen ounce-for-a-pound retailer. list. Let me say right here, however, that we have none of that kind of jobbers in Grand Rapids. That pepper story is all

Another class is the political dead-beat. You who have been behind the scenes in political life have seen the man with "inflooence" in all his glory. You have seen the candidates besieged on all sides by deadbeats, high and low, from the independent, pure motive, widely-circulated sheet, whose editor will give your candidate a boom for \$1,000, to the petty gutter snipe who can be bought for \$2.50. I remember that in a late contest for congressional honors a member of a church society in this city of-fered to sell and deliver 200 votes—that being the number of males in the churck-for an equal number of dollars, cash cown. Another man sold the votes of forty men, engaged on a job near by, for \$35. New, it is unnecessary to state that these men were dead-beats; that they could not deliver the votes sold; that all the parties in the case are frauds; but these cases go to show the condition of politics in this country.

I need but mention the every-day deadbeat—he who lounges about the store, exting apples, sampling crackers and cheese, tasting strawberries worth twenty-five cents a quart, cutting a piece from your cents a quart, cutting a piece from your water must be had and the water is at the mew brand of plug tobacco and spitting all over your floor, talking politics, prehibition, religion and scandal, as hedraws his clay pipe from his pocket and helps himself to tobacco from your shelf. You are all familiar with him and welcome him as a blessing in disguise, sent to teach you patience, forbearance and charity.

In conclusion I can only cay join the

In conclusion, I can only say, join the est market price for HEMLOCK association in your town, get them on the list, help your neighbor and he will help you, and the result will be less friction in trade, more honest methods, and a gradual

Solution of the above, he said, "Make your speech just as funny as possible." Now, I have heard of horses being taught to skate, of monkeys being educated to such a degree as to make creditable waiters, have even heard of a retail merchant paying a jobber a bill five days before it became due, without askmany other above.

Snedding sunshine of love on my face.

And, when they are gone, I sit dreaming of a love that my heart will remember, when it wakes to the pulse of the past; E'er the world and its wickedness made me A partner of sorrow and sin; when the glory of God was about me, And the glory of gladness within.

They are idols of hearts and of households this sunlight still along the stil ing the ten days' discount. All these and many other absurdities may be possible, but to undertake to evolve anything funny proved process of kiln-drying and cutting.

All grocers keep it. Put up in barrels, half barrels and cases.

Dut up in barrels, half to discertake to evolve anything runny or witty out of my mental organization seems so preposterous that I shall not attempt it. The jobbing trade has some claim for consideration in such a gathering as this—great in its very conception, grand in its development, far-reaching in its influence and benefits. To what shall we liken it, in its magnificent proportions, as seen to-day? In the forest of the mercantile world, it is the mighty giant oak, towering proudly above its many beautiful, symmetrical, well-developed companions, and without whom the soil that gives it nourishment would soon become dry and hard and powerless to furnish the life that made it what it is. It was not always this mighty giant of to-day. The memory of made it what it is. It was not always this mighty giant of to-day. The memory of many of you reaches back to the time when it was but a weak, puny sapling, and when many of its branches would hang in shame, compared with some of its feeders of to-day. Now, gentlemen, what has made the jobbing trade of to-day what it is? First, there was a place made for it by the eternal. fitness of things; second there were those who lacked neither the vision nor the courage to try to take possession of the place. All retailers do not acknowledge

cost to the importers.

There are doubtless many of you who

that it has its mission in the world. There

are those who always want to buy goods at jobbers' prices, and some even below the

gaged to his wife, his cousin or his aunt." And then he sits down, without a cloud on his face, all calm and serene, to open his mail, and the music begins-"Those new prunes you sent me are old. What shall I do with them? And there is one can of tomatoes rusty, which won't do to put on the shelf. Credit me with ten cents." wake of so much eloquence as has been presented here this evening, it is a very "The New Orleans molasses is full of less. Please credit the difference. And on those ten barrels of salt—what do you take me for, anyhow? B., L. & H. offer it at five cents less. And on those raisins—I bought first-class A No. 1 Muscatels, big as walnuts, for \$1.50 per box. And those you sent me are little ones. Can't use them.

Subject to your order. And so on, ad infini-tum. And the happy, good-natured jobber gives vent to his feelings, by murmuring some classic song of childhood, or "Would I Were a Child Again." Ah, kind friends, you little know how

One of the hardest things to understand, though, is that the retailers should be conthough, is that the retailers should be continually crying out against adulterated goods, when by their persistent efforts to buy good goods for less than they are worth, they put a premium upon the inventive genius of man to supply an article that will take the place of the genuine. Of course, there are jobbers who will sell only first-class goods, if they can help it, as there are retail dealers who are willing to pay for good, first-class goods.

In conclusion, then, let me say, you can no more get along without the jobber than the jobber can get along without you. The interests of both are identical. You cannot injure the one without endangering the rights of the other. Let us hall the day approaching, when the rights of both shall be more intelligently considered, and when the scheming, unprincipled jobber shall be as severely anathematized as the tricky,

dren, as follows:

speeches of so many literary gentlemen.

little creatures, our hearts are made lighter, and we are made the more manly by their innocence. Children are to the people of the world what the dew is to the flowers we are strengthened and beautified by their presence. And, gentlemen, let me implore you never to tell a lie to a child. If you do, he will remember it always. I am as prompt to keep it, when I give my word to

When the lessons and tasks are all ended And school for the day is dismissed, And the little ones gather around me, To bid me good night and be kissed—Oh, the little white arms that encircle My neck in a tender embrace, Oh, the smiles that are halos of heaven, Shedding sunshine of love on my face. is and tasks are all ended.

They are idols of hearts and of households,
They are angels of God in disguise;
His sunlight still sleeps in their tresses,
His glory still gleams in their eyes.
Oh, those truants from home and from heaven,
They have made me more manly and mild;
And I know how Jesus could liken
The kingdom of God to a child.

H. A. Hydorn responded for "Grand

Rapids" in the following manner: It seems bad form for me to get up here, af-It seems bad form for me to get up here, after all this eloquence we have heard, and, especially, after the touching speech of the genial gentleman from Chicago. But we have something that, as Grand Rapids people, we are a little proud of, and that is the city in the valley of Grand River, with a population of sixty thousand. What city of the same size is known all over the country as the headquarters for furniture? It is now looked up to as one of the second cities in the headquarters for furniture? It is now looked up to as one of the second cities in the Northwest. We have within our borders men who own thousands upon t

Irving F. Clapp did simple justice to "The Peddler" in the following manner:

think that the jobber's life is one continual picnic. Now, we admit that the jobber must occasionally dance to rather lively music, and, to a casual observer, he would appear as if in the ecstacy of the hilarious waltz, but, alas, for the joy in his heart. It has turned to wormwood and gall, and, as he performs his gyrations, he murmurs to himself, "Skipped out—sold out—money" to himself, "Skipped out—sold out—money to himself, "Skipped out—sold out—money" to himself, "Skipped out—sold out—money to himself, "Skipped out—sold out—money" to himself, "Skipped out—sold out—money to himself, "Skipped out—sold o

in his pocket-chattel mortgaged-mort- claims, and all debts that he can avoid paying, you can rest assured he will leave.

Our partner in business,
Our senior in trade,
Who fairly divides
All the profits we've made.
But when the day's over,
By mutual consent,
He pockets his share
And let's us pay the rent,
The taxes, the clerks, the fuel, and lights,
"Because," claims our partner,
"The law says its right.
Our folks up in Lansing,
That's higher than we,
Has rit in the books
Of the State—can't you see?
That whereas, we, as farmers
Can raise our own stuff. Our partner in business.

Can raise our own stuff. Ve can sell without license. Although it seems tough, Provided, we sell Provided, we sell
To the merchant, they say—
The stuff we can't peddle out
During the day."
But one consolation
We have—it is sure—
Which helps us the better our lot to endure;
Tis this—that the peddler,
Like all other men,
Is allowed only to live
His three score years and ten.
If, by reason of strength,
Four score years are given.
His sales without license,
Admit him to Heaven;
And we, if we're faithful,
Deal honest and fair,
Will meet our old partner
In that home over there.

H. H. Pope spoke for "Michigan, My Michigan," as follows:

Some of you gentlemen have remarked that two days ago you received a notice from Mr. Stowe, asking you to respond to a toast this evening. Most of you gentlemen have received communications from our worthy Secretary, but I have been proposed to a toast this evening.

rest. "Michigan, My Michigan." Bless God, we have been favored by nature, and upon ed to present to you to-night, but I don't care to take your time to read it. I will rested secure and happy. In the future, say, however, that I am decidedly in favorested secure and happy. they have granted to them health and happiness, by reason of your assurance that they are to receive pure and unadulterated food. Our forests, mines, rivers and soil are unsurpassed, and our women fair and beautiful. Our Business Men's Association and the hearts of the members of the Res. and the hearts of the members of the Retail Grocers' Association are the biggest in funny. If se, I think the funniest thing the world.

C. L. Bailey spoke as follows on "The Robert M. Floyd spoke for "The Chil- Relation of the Lawyer to the Business Man:"

I must thank the Toastmaster for the kindly manner in which he introduced we, and for giving me the chance to follow the say without fear of contradiction that we are one; but I find to-day that our relations I can tell you from my heart, that I do love are questioned. Our marriage ceremony little children. There is nothing in this world that makes a man so happy as assowild that makes a man so happy as assowing what our relations shall be. I will simply ciation with the dear little ones that we call say, "Barkis is willing." It rests for you our children. [Applause]. They may not be our individual ones; we may not claim them as our own children, but, if we are permitted to be in the society of these dear little executive. With you rests the answer to the question, "What are the relations of the lawyer to the business man?"

L. M. Mills responded for "The Traveling Man," as follows:

I got a letter a short time ago from my friend, Mr. Stowe, asking me to respond to this toast. He said, "Make it short and funny." I don't think it necessary for me to say anything else than what my friend from Ionia has said. Traveling men are any of my little friends, as when I give my word or make an appointment with a business man. But now let me tell you that if the abduction of Charlie Ross. I never heard of any traveling man being charged with that. Mr. Stowe requested me not to with that. write down my toast, but I wish now that I had disregarded his request. Traveling men need no introduction to you. Their faces are just as familiar to you as those of your own family. There is not a day but what you receive a postal card saying that Mr. So and So, representing our house, will be pleased to call upon you on or about

'The Off Horse," as follows: I have been assigned, Mr. Toastmaster of this Royal Banquet, to a subject unmusical in name, unpopular in parlance, ungrateful in position, unsought by the great busy throng of teeming humanity. unjust to itself, unpopular among business unjust to itself, unpopular among business me to be funny, I won't. I think that I pursuits and which ought to be consigned have been slighted in that respect. And, forgetfulness.

of our city and we hope, at some future time, to have the same faces here once more When Moses was on Mount Sinai, face to face with Omnipotence, receiving the Decalogue which should be a law unto His of the gentlemen remark here to-night, people, the off horse in the camp below but as far as I am concerned I don't know Last evening, as I returned home, I found reared the golden calf and for a brief sea- anything about that. I will sample it bethink that the jobber's life is one continual a letter from Mr. Stowe, requesting me to son turned the true worship into idolatry. fore I go home, but I don't believe the

position as King of Birds, whose eyre could not be invaded by foes without or traitors within, how persistently the off horse appeared with faithless counsels and false pre-dictions.

Alas, what city, town or people has him not? No church or school meeting but feels his baleful presence. Our own business men's associations, in almost every town, have found him, with stiff neck and unyielding pomposity, predicting an utter failure and consigning us to the Eternal Bow Wows, because his advice has not been taken.

Even Grand Rapids is compelled to drink sewer water, occasionally mixed with—something thinner, all because of too much off horse. A water main from the goose-pond at Cant Hook Corners possibly might solve this large, watery contest, so far as to relieve our esteemed friend Solomon Snooks and his brother delegates in the future of too much poor w-w-water.

The off horse-more properly the mulethe everlasting crooker—prophetic of failure and dire misfortune, stalks abroad at morning, noon and night. And still the great busy world moves along, with its mighty, restless millions, sweeping on to a nobler destiny, a brighter future, burying beneath its mighty tide the fated child of destiny-"the off horse."

N. B. Blain was down on the programme for a speech on "Early Closing" and slighted the assignment as follows:

I feel very highly flattered at being called mination that he would give the devil no but I am sorry to say that I have had no communication from him. I had written down a very flowery speech, which I expect-Secretary if he wished me to say something that I can say is that I will close now.

C. N. Hyde treated the rather indefinite subject, "Incipient Railroads," in the folowing manner:

After the wonderful and beautiful dashes of oratory which have been made in your presence this evening by those who have had ample time to prepare themselves, it seems unfair for one who has only had about two hours' notice on such a grand theme as "Incipient Railroads" to trespass upon your "Incipient Railroads" to trespass upon your time. I am not used to public speaking and, gentlemen, I wish my name was Charlie Ross and the traveling men were guilty of the crime of abduction. Of the grandeur and sublimity of the subject given to me to me to me to be to to me to-night, I hardly know what to say. I will tell you how 1 feel. I never have had the feeling by actual experience, but perhaps some of you can vouch for it. When a drunken man is walking along and happens to see a lamppost, he thinks there are twenty of them, instead of one. I am not intoxicated, let me inform you, yet your faces look like a million to me. I expect, on account of my dimensions, wherever I am, to be made the laughing stock and the butt of the crowd I am in. I have grown to feel as though it was second nature.

Now, gentlemen, the term "Incipient Railroads" is too deep for my understanding. I suppose that the term "incipient," as applied to railroads, is the condition through which all principles of art and science come; that is to say, it is the primary condition of all the good methods such a date. I remember when my old employer used to go on his annual trip to New York to buy goods. Some of the gentlemen who went to New York to buy goods better talk about apply to something else beside a railroad, from the fact that steam has been applied to leave that steam York to buy goods. Some of the gentlemen who went to New York to buy goods used to work so hard that they would have to be carried home in a hack. Very frequently their feet were hanging out the door, and it would take them a day or two to recover from the fatigue. Now, all those duties and labors are left for the traveling man to perform, and the general report is that he does his duty well. I don't think you have given us enough credit for our virtues, but, then, we have our vices as well as our virtues.

There is one other point to which I wish to call your attention, and that is that a man can be successful and honest and be a traveling man. I have a friend, a traveling man, who is frequently ealled upon to lead a prayer meeting, and he does it successfully. I have another friend in the East who is a minister now, who, in his younger days carried a grip, and he was just as much of a Ckristian then as now.

J. V. Crandall told what he knew about "The Off Horse," as follows:

better talk about apply to something else beside a railroad, from the fact that steam has been applied to locomotives and that our mills are run and controlled by steam, I might say that it was onee in its incipiency. It has grown to be very beneficial and useful, and so we might say that all the good things which we get in this world, and the Association as well, were onee in their incipiency. It is to be hoped that, as the years roll around, it may be very beneficial to us. As applied to a railroad, I that the good things which we get in this world, and the Association as well, were onee in the good things which we get in this world, and the Association as well, were onee in their incipiency. It is to be hoped that, as the years roll around, it may be very beneficial to us. As applied to arailroad, I that he good things which we get in this world. The years roll around, if may be very beneficial to us. As applied to a railroad, I that all the Association as well, were onee in their incipiency. It is to be hoped that, as the years roll J. V. Crandall told what he knew about speech is in its incipiency.

L. W. Sprague spoke as follows on "Our Hosts":

I was also invited by a special letter from Stowe, two or three days ago, to respond to this toast, but as he did not ask to the unhallowed grave of oblivion and gentlemen, I think this subject should have been assigned to one of the abler speakers, think this really is the city of conventions. We have here to-day three district conventions assembled. As a people we feel proud of our city and we hope, at some future time, to have the same faces here once more with us.

Dasking in love's pure emotions, his satanic majesty, the off horse, appeared on the scene, with evil counsels and false deductions, making God a liar, Eden a desert, man a fugitive, earth a vale of tears and death a conqueror.

When Moses was on Mount, Sinci, face. Rapids has but what is of the very best, quality of the water will make much difference in this crowd. Why, gentlemen, the integrity of the business men of this city is so great that a man can come in here

I had a speech all written out, but I did not take it out of my pocket, because it was [CONTINUED ON THIRD PAGE.]

Terms \$1 a year in advance, postage paid.

Advertising rates made known on application

WEDNESDAY, APRIL 20, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the publishers by mentioning that they saw the advertisement in the columns of this paper.

The advocates of a National law for the prevention of food adulterations lay great stress on the statement that National laws forced. This claim will not bear careful exam- Rindge, Bertsch & Co. furnished the stock. ination. For instance, most of the Southern States have on their statute books provisother States shall pay licenses. All reports agree that these laws are enforced pretty effectually. Test cases have been taken to the Supreme Court of the United States on six different occasions, and in each case decisions have been rendered, declaring the licenses unconstitutional. Yet the Southern States and the District of Columbia continue to enforce these laws, in utter defiance of the edicts of the highest tribunal in the land. Does that look as though National laws were enforced more thoroughly than State statutes?

A note from Secretary Dexter informs THE TRADESMAN that the so-called "Na-"awfully black eye" at the convention of the Retail Merchants' Association of the State of New York, held at Rochester on the 13th. Every State convention thus far held has repudiated the ill-advised "National movement," which has no element to commend it to the consideration of merchants really in favor of pure goods. The man who wants to make a great show of his join the "National movement" without de-

rates. The profits made by insurance comhely and unscrupulous monopoly.

will touch on all phases of mercantile life. cent. in full settlement. Couched in the trenchant style characteris tic of the writer, the articles cannot fail to attract the attention of thinking merchants every where. THE TRADESMAN looks for good results from their publication.

The Detroit Journal thus summarizes the insurance situation: "The old companies must revise their charges or go down before mutual companies with low salaries and no agents."

Assessments-Membership.

The secretary of the White Cloud Business Men's Association asks the following questions:

1. Who issues assessments? 2. Do you think it a good idea to admit to membership editors, physicians, black-

smiths or wagon makers?

ANSWERS. 1. Assessments can only be levied by the Halstead in general trade.

vote of the association. When so levied the assessment should be promptly collected by the secretary.

2. It is found desirable in most towns having general associations to throw the doors open to men engaged in all lines of business "universally considered honorable." An editor, physician or wagon maker can be a source of strength to an association without any corresponding disadvantage.

It Wakes 'Em Up.

S. S. Dryden & Sons, the Allegan hardware dealers, recently sent a Blue Letter to a man living at South Monterey, and received the following ingenious reply:

deer Sur i got ure line am mouch oblidged for the same yu rote Purty Strenus to mee i will do the same to yu yu may publish my name to the assosation as sun as yu ples3 the Hul thing has ben out lawd nerely e yeers so now go ahed just as fast as yu wanter yu cant drive mee with ure big tawk i have got the day & date of the time that i got the proppurty a bowt 9 yeers ago if yu wanter soo it go ahed & i will

R. K. Hesseltine & Son, hardware, Casnovia; "We consider THE TRADESMAN invaluable to

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. G. R. Park & Co. have bought Frank B. Winegar's stationery stock.

Van Strien & DeJonge succeed VanStrien & Moerman in the flour and feed business. Geo. Wheeler has engaged in the grocery business at Cadillac. Arthur Meigs & Co.

furnished the stock. M. D. Weeks, formerly engaged in the meat business at 54 Lyon street, has remov-

ed to 500 East street. Putnam & Brooks have begun moving into their new quarters in the Blodgett block, on South Ionia street.

David Kenyon has retired from the roa and will shortly engage in the grocery and bakery business at 115 Broadway.

LaFeber & Meyer have engaged in the are enforced, while State laws are not en- boot and shoe business at Grand Haven.

J. A. LeBeau has engaged in the grocery business at Forest Hill. Olney, Shields & lin & Co. to Lawrence & Co. ions to the effect that traveling men from Co. furnished the stock, Scott Swigart placing the order.

Chas. H. Berkey has united his fortune with Julius Berkey in the Universal Tripod Co., and will hereafter act as office manager the grocery stock of G. E. Morgan. The of that institution.

Negold streets. Bulkley, Lemon & Hoops furnished the stock.

B. F. Donovan, formerly with Frace & Huhn, at Saranac, has engaged in the grocery business at Petoskey. Clark, Jewel & Co. furnished the stock.

Mrs. Marie Curry has bought the grocery business of F. M. Leavenworth at 663 tional pure food movement" received an South Lafayette street. Mr. Leavenworth by fire. Insurance \$9,000 will take up his residence on his farm, near Edgerton

Maybee & Lang will engage in the grocery and confectionery business at Grand Haven. Cody, Ball, Barnhart & Co. will furnish the groceries and Putnam & Brooks the confectionery.

A. Broad, who is superintending the conpretensions on the subject, and does not struction of the buildings for the new wish to cease handling bad goods, should slaughtering corporation, south of the city, lay, but the man who is in earnest on the 40x100 feet in dimensions, the engine room subject will co-operate with his State Board 20x40 and the slaughter house 36x36 feet. of Health in securing the necessary State All the buildings will be two stories and legislation and then render the Board all basement. Mr. Broad, who will manage possible encouragement in securing its en- the enterprise, expects to have everything in readiness to begin operations by June 1.

demand of the Senator and Representative trade has been the assignment of Klaas also embark in the sale of paints, oils and of his district a vote in favor of the Cole Mulder, grocer, at the corner of Shawmut builders' hardware. bill, now before the Legislature, which for- avenue and Jefferson street. Mr. Mulder bids the forming of pools and combinations was in partnership with his brother in the for the purpose of putting up insurance grocery business at 675 Broadway until last fall, when he started in on his own account. panies doing business in this State since the He has been buying heavily of late, but as underwriter system went into effect have the Mulders have always stood well with been enormous, in some cases amounting to the jobbing trade, no one's suspicions were 100 per cent. per annum. The men who excited. Last Thursday Klaas assigned to favor mutual insurance can secure for themselves great advantages by using all their a chattel mortgage on the stock for \$790. influence to break the present unlawful, un- As the assignment was filed in advance of Australia. the mortgage, the latter document pos sesses no value. The assets are about \$1,-THE TRADESMAN introduces a new fea- 500 and the liabilities about \$4,000, which ture this week in the shape of the initial ar- looks like bad management or rank dishonticle of a series of contributions which will esty. Klaas claims that his failure was due appear under the head of "Leisure Hour to his starting a saloon in connection with Jottings." The contributions are from the the store, which injured his trade. Creditors pen of a merchant of long experience and are looking for an offer of about 30 per

AROUND THE STATE.

Muskegon-J. O. Jeannot, grocer, has sold out. Evart-E. Hoag & Co. have opened a

neat market. Montague-Frank A. Runzel has opened

a grocery store. Owosso-Chas. W. Reed is closing out his grocery stock

Detroit-J. R. McBrearty, hardware dealer, is about selling out. Grand Ledge-O. A. Palmer, grocer, is

closing out his business. Hartford-Warren & Son succeed F. S

Warren in general trade. Big Rapids-F. Fairman will open a drug store in about two weeks.

Ithaca-L.A. Westbrook, restauranter and onfectioner, is closing out.

Clare-J. S. Evans succeeds Geo. W.

Clare-W. E. Hubble succeeds Pierce B Webb in the grocery business. Big Rapids-J. W. Brown has re-engaged

in the boot and shoe business St. Charles-John B. Adams succeed Jared Freeman in general trade.

L. S. Aldrich, the Maple Rapids general dealer, is in town for a few days. Lapeer-Pike & Adams succeed J. Walters in the grocery business.

Owosso-Ira G. Curry succeeds W. C. Thayer in the hardware business. Jackson-Hall & Rowman succeed

H. Russell in the clothing business. Whitehall-Andrews Bros. have bought the livery business of Geo. Schuyler. Byron-Savage & Coats succeed Savage

& Cooper in the furniture business. Cheboygan-J. N. Upham succeeds Packard & Upham in the drug business.

Moerdyk, De Kruif & Co. in general trade. Detroit-H. E. Dennis succeeds Loch- alderman against his expressed wish. biler & Dennis in the hat and cap business Reed City-Densmore Bros., grocers,

have dissolved, John W. Densmore succeed

Edmore-E. T. Hollister, boot and shoe dealer, has been closed under chattel mort-

gage. Muskegon-Vander Linde & Sons have purchased the grocery stock of Lyman

Muskegon-Lyman Newton has bought the Gilman grocery stock and will continue

Muskegon-Andrew Wierengo has foreclosed his mortgage on the H. M. Gilman

grocery stock. Cheboygan-Frank Shepherd, assignee for A. W. Westgate & Sons, has declared a

25 per cent. dividend. Bessemer-Heinemann Bros. & Nagelstock, general dealers, have dissolved, Chas. Nagelstock succeeding.

Detroit-C. D. Henderson succeeds May- his family to that place. nard & Henderson, dealers in gents' furnishing goods and notions. Pittsford-J. K. Boise & Co. have sold

their dry goods and grocery stock to A. Ure, late of Battle Creek. Owosso-E. A. Todd has sold his inter-

est in the grocery firm of Lawrence, Hamb-Saranac-Peter Oberson has purchased

the boot and shoe stock of Granger & Oberson and will continue the business. Farmington-E. C. Grace has bought

latter continues his dry goods business. Saranac-Geo. Walker has purchased an cery business at the corner of Stocking and interest in the hardware business of J. M. couple of years ago. Dave was the origina-Walker. The new firm will be known as J. M. Walker & Son.

S. M. Crawford, of the firm of Benson & Crawford, hardware dealers of Saranac, was in town last Saturday in the interest of the Eclipse Vine Sprinkler.

Custer-Aldrich & Drayman have suffered loss of \$15,000 by the destruction of their ative to excess baggage. In view of the general store and wooden ware manufactory

Muskegon-Robert Henry is now proprietor of two meat markets, one at 132 Pine steeet and the other at the corner of Sophia and Isabella streets. Muskegon-Robert Henry has retired

from the meat market firm of Wm. Henry & Sons. The business will be continued by Wm. Henry and Jas. Henry under the firm name of Wm. Henry & Son.

Detroit-W. H. Sawtelle, commission dealer in flour and salt, has admitted J. L. says the cold storage warehouse will be Dexter as a general partner and W. O. Cornell as special for \$10,000. The business will be continued under the style of W. H. Sawtelle & Co.

Allegan-J. P. Visner has sold a half interest in his lumber business to Chas. E. White and the two will continue under the The sensation of the week among the city firm name of Visner & White. They will

> MANUFACTURING MATTERS. Mancelona-The Oval Wood Dish Co. has

resumed operations. Mancelona-W. H. Thompson will add

nore lathes to his handle factory. Bay City-Carpenter & Co. succeed Geo. Malone & Co. in the manufacture of boxes. Belding-The Belding Manufacturing Co. is shipping an invoice of refrigerators to

STRAY FACTS.

Northport-Geo. Kaib will open a harn-

Oscoda—Smith & Labrash succeed W. T. McNeely in the saloon business.

Dowagiac-J. J. Hughson, photographer, is succeeded by McCullum & Cunningham. Otsego-Metta Chase has sold her millinery stock to Maggie L. Smith and Lizzie McNerry, who will continue the business

under the firm name of M. L. Smith & Co. Big Rapids-Fitch Phelps, G. W. Warren and M. M. Calkins have formed the Phelps Lumber Co., for the purpose of engaging in the manufacture and jobbing of

lumber, lath and shingles. Saranac-A. C. Lee, who tried to resurrect the defunct Saranac Savings Bank after the failure of Lee & Brown, has been arrested on a charge of larceny, embezzlement and

obtaining goods under false pretenses. Lyons-D. A. Reynolds has been arrested on a charge of fraud. He recently bought the drug stock of Mrs. F. L. Coy, at Unionville, but the former owner replevined the goods at Lyons, while they were still in the hands of the railway company. Reynolds claims he can establish his innocence of the charge.

Purely Personal.

L. G. Grimes, of Petoskey, who has been spending several days at this market, went home Monday.

Geo. Granger, formerly with Mabley & Co., at Detroit, is starting a boot and shoe store at Pasadena, Cal.

P. M. Lonsbury, the Reed City druggist, was in town last Thursday, on his way to Allegan, where he is spending a fortnight with friends.

N. B. Clark has returned from an extended trip among the tanneries of the Middle and Southern States, the result of which is the securing of contracts for 23,000 cords of bark. Mr. Clark is the heaviest handler of tan bark in the world.

E. Shepherd, senior member of the grain and produce house of E. Shepherd & Son, of Charlotte, put in a couple of days at this they conclude the cost is more Bass River-A. J. White succeeds White market last week. Honors seem to come & Molyneux in the boot and shoe business. easy with the Shepherd family, the father Zeeland-Moerdyk, Boone & Co. succeed having been elected mayor without solicitation on his part, while the son was made

> Weber & Phelps, grocers, St. Joseph: "It is a good paper. Anderson & Griffin, lumbermen, West Troy: "Can't keep house without it."

The Gripsack Brigade.

E. C. Whitney is now on the road for C. Ainsworth. Duff Jennings, representing the Dingman

Soap Co., of Buffalo, was in town over

Sunday. T. H. Osborn, representing Pfanschmidt, Dodge & Co., of Chicago, has been in town

several days Dr. Frank Barry, of the drug firm of Bar-

ry & Co., at Rodney, was in town Monday, on his way to Chicago.

It is Will Canfield-not Will Campbell, as stated last week-who has gone on the road for Fred. D. Yale & Co.

W. H. H. Smith, who travels for a Cleveland hat and cap house, will hereafter make tion to appoint an actuary? If so, what Fenton his headquarters, having removed Frank E. Leonard, who is now sojourn

receiving unexpected courtesies from the of a State organization. The State movemanufacturers by way of right royal entertainments at their manors.

trade every six weeks, instead of five weeks, as heretofore. This change will enable him claim the honor of being the first to form a to spend a week with the trade of St. State Association, and the merchants are Louis, Alma, Ithaca. Mt. Pleasant, Salt greatly indebted to E. A. Stowe, of The River, Shepherd, Clare, Harrison and Evart. MICHIGAN TRADESMAN, for his untiring

Haugh, will pan out the same way the same United States. gentleman's New Orleans excursion did a tor of that idea, but failed to connect as soon as the project began to take shape." The Grand Trunk and allied roads have

issued a circular to the traveling fraternity, stating that thousand-mile tickets will hereafter be sold on the same terms as before--\$20. Neither will any change be made relgreediness lately exhibited by some of the railroads, this announcement is particularly acceptable.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed

orders with the various houses: Walling Bros., Lamont. R. A. Hastings, Sparta.
Velzy Bros., Lamont.
DenHerder & Tanis, Vriesland.
J. N. Wait. Hudsonville.
O. W. Messenger, Spring Lake.
A. & L. M. Wolf, Hudsonville. A. & L. M. Wolf, Hudsolvine.
J. C. Benbow, Cannonsburg.
G. Ten Hoor, Forest Grove.
Jno. Damstra, Gitchell.
Hoag & Judson, Cannonsburg,
Jno, Kamps, Zutphen.
H. VanNoord, Jamestown.
M. Gezon, Jenisonville. H. VanNoord, James C.
M. Gezon, Jenisonville.
Cole & Chapel, Ada.
H. M. Fuller & Co., Upper Paris
Severance & Rich, Middleville.
C. S. Keifer, Dutton.
A. A. Weeks, Grattan.
B. H. Rose, Sherman.
Dr. J. Graves, Wayland.
C. V. Nash, Bravo.
U. DeVries, Jamestown.
G. B. Nichols, Martin.
C. Deming, Dutton. G. B. Nichols, Martin.
C. Deming, Dutton.
J. S. Alden, Howard City.
W. M. Rogers, Fennville.
G. C. Baker, habarge.
S. T. McClelland, Denison.
Nelson F. Miller, Lisbon.
Mattie Griswold, Bradley.
C. K. Hoyt, Hudsonville.
M. J. Butler, Sand Lake.
F. Boonstra, Drenthe.
B. Volmari, Filmore Centé.

M. J. Butler, Sand Lake.
F. Boonstra, Drenthe.
B. Volmari, Filmore Center,
R. G. Smith, Wayland.
Geo. Carrington, Trent.
G. S. Putnam, Fruitport.
A. C. Barkley, Croton.
Child's & Carper, Child's Mill.
E. Shepherd, E. Shepherd & Son, Charlotte.
S. M. Crawford, Benson & Crawford, Saranae.
F. B. Walkins, Hopkins Stations.
W. H. Hicks, Morley.
P. M. Lonsbury, Reed City.
Dr, Frank Barry, Barry & Co., Rodney.
N. Bouma, Fisher.
Jas. Colby, Rockford.
S. Cooper, Jamestown.
Jas. Barnes, Austerlitz.
Norman Harris, Big Springs.
W. S. Root, Talmadge.
M. Minderhout, Hanley.
Gus Begman, Bauer.

w. s. Root. Talmadge.
M. Minderhout, Hanley.
Gus Begman, Bauer.
J. F. Hacker, Corinth.
W. W. Forrester, Pierson.
L. Cook. Bauer.
Morley Bros., Cedar Springs.
C. E. Coburn, Pierson

C. E. Coburn, Pierson. F. G. Thurston, Lisbon.

F. G. Thurston, Lisbon.
Thos. Cooley, Lisbon.
Geo. Hobbs, Parker & Hobbs, Kalkaska.
F. C. Stone, Cedar Springs.
Chas. Wagner, Fife Lake.
B. Frank Donovan, Petoskey.
G. B. Chambers, Wayland.
O. House, Chauncey
Morley Bros., Cedar Springs.
W. W. Pierce, Moline.

L. S. Aldrich, Maple Rapids.
L. G. Grimes, E. Grimes & Co., Petoskey.
A. Purchase, So. Blendon.
Farowe & Dalmon, Allendale.
G. N. Reynolds, Belmont.

Eli Runnels, Corning. G. S. Putnam, Fruiiport. G. M. Leisure, Spring Grove. S. T. McLellan, Denison. & Welch, Ionia. Dye & Welch, 1011a. S. J. Martin, Sullivan. M. W. Crocker, Byron Center. Mrs. J. Debri, Dyron Center.

rs. J. Debri, Dyron Center.
C. Barclay, Crosby.
O. Bostwick & Son, Cannonsburg.
A. Mitchell, Lowell.
A. LeBeau, Forest Hill.
ind & Donaldson, Muskegon.
Newton, Muskegon.
W. Stevens, Austerlitz.
A. Watt, Saranac.
I. M. Robson. Berlin.
Toisenga. Forest Grove.

Teisenga, Forest Grove. H. Walbrink, Allendale,

L. N. Maiorink, Allendale, L. N. Mosher, Lacey. Wm. Hewit, Campbell. L. A. Scoville, Clarksville. S. Sheldon, Pierson. R. Bredeway, Drenthe. F. Boonstra, Drenthe. G. F. Cook, Grove. Howk & Bostwick, Lowell. W. C. Murray, Lowell.

Howk & Bostwick, Lowell.
W. C. Murray, Lowell.
Wm. Vermeulen, Beaver Dam.
C. H. Joldersma, Jamestown.
Chas. Lawson, Morley.
Frank Sampson, Sampson & Drury, Cadillac.
C. H. Lewis, Sparta.
Will Pipp, Pipp Bros. & Martindale, Kalkaska
LaDu & Baldwin, Coral.

The Bonus Fraud.

From the Detroit News. The business men of Shelby are doing a you did not settle that interest account, good deal of thinking about the bonus business. To bonus or not to bonus is the question, and they are inclined not to Their experience with bonused manufactories has not been happy, and and I'll lend you money to pay that account come to. Their experience has been that those who engage in business of any kind with their own brains and capital are a good deal more likely to succeed than those

who are furnished with a bonus. The rubber goods manufacturers authoron second quality.

Organization Observations.

The eleven members of the White Cloud Business Men's Association have joined the State Association.

sist in the formation of an Association at out of spices. He must have a cheap grade, on Thursday evening.

to all auxiliary members.

President Hamilton suggests that the that good mercantile ability." friends of organization contribute to THE TRADESMAN their views on the following enquiry: "Is it desirable for an associacompensation should he receive?"

The Retail Grocers' Association of Denver, has called a mass meeting, to be held in ing in the pottery districts of England, is that city on April 27, to consider the idea ment has some strong advocates in Denver, and the character of the men who are cham-Frank H. White will hereafter see his pioning the matter presages success.

Denver Retail Grocer: Michigan can J. N. Bradford—"I wonder whether the efforts to make the Business Men's Asso- which the traveling public will heartily Niagara Falls trip, proposed by Dave ciation one of the most progressive in the

J. W. Blake, Treasurer of the Flint Merresult of organized and united effort."

Cadillac Express: The Business Men's Assiciation, at the last meeting, unanimously voted a protest against the passage of the Mayo bill, known as Senate bill No. 25, resale of chattel property be filed with the town or city clerk where the purchaser resides, and be renewed the same as chattel grocery line are about steady.

The Otsego Business Men's Association has gone a step further than when organization was first effected-adopted the Blue Letter collection system, which will be put into immediate operation. A well-attended meeting of the Association was held last the editor of THE TRADESMAN. The members are enthusiastic over their organization and propose to do all that lies in their power to rival the Allegan and Plainwell organizations, which are a power in the land.

FOR RENT—From May 1st., brick store and basement, 21 Scribner street, now occupied by Kilstrom & Peterson. Good stand for retail trade. A. Rasch, 122 Canal street, Grand Rapids.

James Osburn, President of the Owosso Business Men's Association, writes President Hamilton as follows: "I was delighted with the State Convention and so were which will be sold at a bargain, as owner has other business he must give his attention. Write or apply to J. W. Closterhouse, Grandville, Mich." all our delegates. I talked with quite a number of Michigan merchants during my recent trip to New York, and the idea was suggested that we ought to have hotel headquarters in Gotham. It would be very pleasant, if it could be so. I believe the Association will be of great benefit to the merchant and to the whole State. It seems to me that the State body ought to establish rules as to who are eligible to membership in the local organization's. A man to be entitled to membership should be a bona fide, established dealer in merchandise, and when he retires from business, membership should cease. No debts should be collected for persons not members. It seems to me reach some agreement on this point, to hold WANTED-100 or 500 cords of dry basswood bolts for excelsion Donker to Cold that the officers of the State body should local organizations may have some guide to WANTED-Situation by young man in

go by." Idiosyncracies of a Merchant. In the olden days two merchants, one New Yorker and the other a Western man, had been doing considerable "kiteing" together for a number of years, and there was a heavy interest account that had never been settled. It was always put off. Finally, the New Yorker said to his bookkeeper: "I will give you \$100 if you will go to work and make out that interest account. The bookkeeper did so, and showed that the Western merchant owed a balance on the interest of \$4,300. Shortly afterward

the Western merchant visited New York. The New York merchant called his attention to the account and said, "I want it settled." "Really, I came on here this trip for a family matter," replied the Western merchant, "not to do any buying, and I brought no funds with me." "Well, I want the account settled, and it Tight bbl, and h'ds to n

have you arrested." Before night closed, sure enough, he was

"This is strange conduct to a friend," said the indignant Westerner. "Indeed, it is," said the New Yorker. "I told you I would have you arrested if

and I want to show that I am as good as my word. Now, old fellow, I'll go your common bail and I'll be your special bail, they and \$40,000 more if you need it, but I'll have that account settled. And it was settled.

A Warning.

May is one of the unlucky months for marriages. The other unlucky months are ize the jobbers to offer 45 and 5 per cent. January, February, March, April, June, off on standard goods and 50 per cent. off July, August, September, October, November and December.

Test of a Good Merchant.

"I call that man a good merchant," said a grocery jobber the other day, in referring to a visiting buyer. "He says the other The editor of THE TRADESMAN will as- merchants in his town are cutting the life 99 Bristol Street. Luther on Wednesday evening and at Evart but instead of filling his store with cheap stuff, he ordered one box of adulterated The April Notification Sheet of the M. B. goods to four of pure. He says that when he M. A., containing much valuable infor- takes the pains to show his customers the mation to business men, has been sent out difference between good goods and poor, he can sell the pure article every time. I call

> The Anti-Monopoly Insurance Bill. The bill to prevent insurance underwriters from forming pools and combinations for the purpose of putting up insurance rates was discussed by the House of Representatives on the 14th. This is the old bill introduced in '83 by Mr. Fletcher, of Grand Rapids and in '85 by Mr. Hampton, of Harbor Springs. It was strongly opposed by Chairman Cross, of the Insurance Committee, and supported by Mr. Cole, its introducer. It FOURTH NATIONAL BANK passed in committee of the whole, but will meet with more opposition on the third read-

A Good Idea.

Lester J. Rindge makes a suggestion, second. The suggestion is that a register be kept at the Union depot, in which all CAPITAL, persons expecting friends can record their cantile Union, in remitting the dues for names with directions as to when and where seventy-four members, writes: "Though a meeting can be had. Strangers can also not my province to report, yet I will say register their names, and leave word where Make that our Union is now well organized and they have gone, so that persons wishing indoing effective work, and we fancy that we terviews with them can find out where they have glimpses of greater prosperity as the are. The idea is a good one and is well worth a trial.

The Grocery Market.

Sugars are a trifle firmer and Rio coffees continue to advance, the manufacturers of To buy a few car-loads of good dry Birch quiring that all contracts for the conditional package goods having raised the price 1/4c. Lumber. Will pay cash or exchange Furn-All manufacturers of mottled soap have iture for same. Any person having such reduced the price 1c. Other articles in the lumber for sale please correspond with us.

> You cannot dream yourself into a character; you must hammer and forge yourself

MISCELLANEOUS.

Advertisements will be inserted under this Thursday evening, which was addressed by head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.
Advertisements directing that answers sent in care of this office must be acc by 25 cents extra, to cover expense of postage

FOR SALE-General stock of merchandise

FOR SALE—Exceptionally good business opening. Wishing to leave Owosso, I offer for sale at a bargain my stock of dry goods, groceries and boots and shoes, which will inventory \$4,000 or \$5,000. Also a fruit evaporator at half price. This is a splendid chance for some one. A. T. Thomas, Owosso, Mich. 187* FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids.

TO EXCHANGE—For dry goods, groceries, To EXCHANGE—For dry goods, green's furnishing goods, desirable residence lot and dwelling house at Grant Station. The house is 16x24, with two large wings. Address C. M. Woodward, Kalamo, Mich.

WANTED-Situation in drug store by reg stered pharmacist, who has had twelv years' experience, six as proprietor of a drug store. Address XXX, care The Tradesman. 187*

good until the next meeting, in order that Grand Rapids.

WW bolts for excelsior. Donker & Quist. 187

experience. Best of references. Address S Box 354, Fremont, Newaygo Co., Mich. 187*

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. WANTED-Stock in Kent County Savings

VV Bank. Address, stating terms demand ed, "Purchaser," care "The Tradesman." We carry a full line of every variety, both for field and garden. Parties in want should

write to or see the GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET. COOPERAGE. D. Quay & Co. quote as follows. f. o. b, Bailey:

Red oak flour bbl. staves..... Elm White oak toe staves, s'd and j't.M @20 00 @18 00 @ 4 50 @17 50 White oak pork shall be settled," said the New York mer-shall be settled, at the settle it at once I'll Pork bbl. "Pork bbl." Produce barrel, set. Cull wood heading.

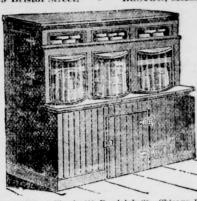
BARRELS.

COAL AND BUILDING MATERIALS. A. B. Knowlson quotes as follows: Ohio White Lime, car lots astering hair, per bu. Stucco, per bbl...... Land plaster, per ton... Land plaster, car lots... Fire brick, per M..... Fire clay, per bbl.....

Anthracite, egg and grate, car lots. \$5 75@6

GROCERS' REFRIGERATORS,

O. M. WHITMAN & CO., BOSTON, MASS.



AGENTS-A. Flesch, 118 Randolph St., Chicago Villiam M. Morgan, 215 Duane St., N. Emil Wien Ibany, N. Y. Gardiner Bros., St. Augustine, Fla.

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier.

- - \$300,000. Transacts a general banking business

a Specialty of Collections. Accounts of Country Merchants Solicited.

WE WANT

We keep a full line of household Furniture at retail.
WM. A. BERKEY FURNITURE CO.

Grand Rapids, Mich.

GERMAN L. Winternitz.

MUSTARD. Grand Rapids, Mich BELKNAP

MANUFACTURERS OF Spring, Freight, Express,

Lumber and Farm AGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

**Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich, Valley City Milling Co.



OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal.

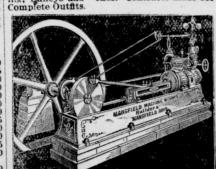
Bran Ships, Middlings, Screenings, Corn, Oats OUR LEADING BRANDS: Roller Champion. Gilt Edge. Matchless,

Coarse Meal,

White Loaf, Reliance, Gold Medal, Graham. Write for Prices. Grand Rapids, Michigan.

Lily White, Harvest Queen, Snow Flake,

PORTABLE AND STATIONARY ENGINES From 2 to 150 Horse-Power, Boilers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Poxes. Contracts made for Complete Outfits.



C. Denison, GRAND RAPIDS,

[CONTINUED FROM PAGE ONE.] too serious, and you are nearly ready to close. I thank you for your attention.

The following letters of regret were regret were received by the Secretary:

GRAND RAPIDS, March 15, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-1 greatly regret that an enthe church and how much the church needs ward. them, while I would like to bear testimony sincerely thankful for your offer and that I wish you a most delightful evening.

Respectfully, CHARLES FLUHRER.

GRAND RAPIDS, March 15, 1887.

E. A. Stowe, Grand Rapids: fair to run away with me, if not checked, keeps me at home and prevents my accepting your flattering invitation to be present at the banquet, and respond to the toast, "Grand Rapids." When I came to Grand part which the retail grocers on the east and west sides—contribute to our general pros-perity. Let me add another word: I hope that Valley city—Yours respectfully,
John G. Shields.

Like other gentlemen who took similar modern method of enterprise. grounds at the convention, however, The always practice what he preaches. The ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dan-

which he talked very earnestly on his pet truthfulness and dishonor. theory of branding goods. The subject of conversation changing, Mr. Hamilton ask- Enterprise is the very bugle-note of busicall's expense—that he now took the cream of the mother's milk for his morning's coffee and replaced it with oil meal, and that the funny part in the proceeding was that the fool calf didn't know the difference.

dall times, bad debts, make little impression. These are the mere skirmishes of the field and the previous retirement of every house in opposition to the Standard Oil Co., had led the trade to the conclusion that no one but the Standard Oil Co. would be allowed to sell any oil in this territory. Mrs. Hamilton listened to the narrative unquiry was unanswerable.

naturally arise: Was he justified in the slightest hopes of success. act? Was the adulteration of the milk a crime against the stomach or against the pocket-book? Ought he not to be com-chants of Amsterdam and of London and chants of Amsterdam and of London and chants of Amsterdam and of London and chants of Amsterdam and this market.

GARRETTSVILLE, Ohio, April 11, 1887.

E. A. Stowe, Grand Rapids.

We want to strike a lively place both their spirit and success. and have been talking of Grand Rapids, in and have been talking of hor points. We connection with several other points. would like to form a stock company to carry on the business, as we have not sufficient will be thankfully received.

The Hardware Market.

Nails have declined 25 cents a keg (and the Gunn Hardware Company has 23,000 in the hardware line are about steady.

son will be marked by the most satisfactory from want of confidence in himself, and illa and sisal rope that the following explantertainment with the nonowing remark: Soil will be marked by the most satisfactory this alone. If in morals and qualifications ation from the Iron Age will be of interest: branch of trade. The goods are all that can he is a sham, then he can be only a hyponess and attention and bid you all good be desired to stimulate buyers to take them, be desired to stimulate buyers to take them, and the financial condition of the people is favorable for a large consumption. There is an activity to be observed everywhere, gy, why, he has a right to be self-reliant— the hemp and the increased demand for the is an activity to be observed everywhere, which is not only most agreeable to behold, but will extend its influence even into the next season. This is significant as shownext season. This is significant as showing the solid and increasing prosperity of upright. gagement to speak in Muskegon will prevent my acceptance of your kind invitation the whole country, and the present period vent my acceptance of your kind invitation for this evening. It would please me to is certainly one in which energy and entertell the business men how much they need prise will meet with a most gratifying re-

regrets, A bad cold and a nose which bids these alarms should settle down to a mere strengthening of the armed forces without actual war.

pressed with the fact that every one whom this can be combined the publication of usewhen anything was said about the city. I ful general reading for those engaged in fort of reduction in this direction. when anything was said about the city. I soon caught the same spirit and have it still. Then, I found a wide-awake little city with about 23,000 inhabitants. This comport with the avertical nature of such a city with about 23,000 inhabitants. This number has more than doubled since, and number has more than doubled since and number has more than the number of the numb number has more than doubled since, and we have only to point out to our visitors publication. When space is filled with matnumber has more than doubled since, and number has more than doubled since that has a subject to the subject than doubled sinc late trade news, or a dull perception on the reality, and much that is denounced as

Let no man feel satisfied to hug the shore against the great trunk lines of railroad, is when he beholds his rivals under full sail it not evident that the people are in every our friends present, visitors from other cities and towns throughout the State, will for deep water. Let him crowd sail him-

or old country has a magical effect upon all improve the articles they make, and can ofits surroundings. Values rise, business enten reduce prices. In other words, com-Delegates to the recent convention of larges, population increases, and prosperity bined capital can accomplish more in the the Michigan Business Men's Association and growth are seen on every hand. It is way of enterprise, and more generally benewill readily recall the stalwart attitude of the same way with advertising in business. fit the public, than when used in separate the President of the Traverse City Business | Quickly, astonishingly, beneficially, there | and less important schemes. Hence in our Men's Association on the subject of adulterations and the outspoken manner in business or the sluggish old one, and a reign discrimination in regard to what we oppose, which he asserted that sophisticated goods of prosperity is inaugurated that would as to do so, in many instances, is to strike should be branded according to their merits. never have existed except for this judicious against the interests of the people at large.

always practice what he preaches. The ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dan-danded from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand groups are found from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning and the ferent meaning are taken from the ferent meaning. A shrewd man may be tack monopoly are no wiser, and aim dandand from the ferent meaning are taken from the ferent meaning and the ferent meaning are taken from the ferent meaning and the ferent meaning are taken from the ferent me in this manner by reason of a report which he may be cunning and sly. When prosperity of the day. A very little refleccomes from a source considered entirely he has the characteristics first named, he tion will show that monopoly, though in authentic and from which there is no appeal. It appears that Mr. Steele recently ligence, which will lead to success, but oppressive extent, has contributed in the peal. It appears that Mr. Steele recently ligence, which will lead to success, but took tea with the presiding officer of the when his shrewdness takes the other form it most significant manner to the amazing process. State Association, during the course of is detestable, and generally is allied to un-

ed after the physical condition of Mr. ness. When it is the characteristic of a The Standard Oil Co. to Have Competi-Steele's Jersey calf, which is considered the house, and when it is kept alive at all seafinest animal of the kind in Northern Mich- sons and with all goods, there is a buoyant igan. Mr. Steele replied that he was exigan. Mr. Steele replied that he was experiencing a great deal of merriment at the periencing a great deal of merriment at the dull times, bad debts, make little impressional withdrawal of the Globe Oil Co. from the calf's expense—that he now took the cream dull times, bad debts, make little impres-

the speaker of his inconsistency by the query: "But, Mr. Steele, what do you through all the steepes of manhood. It means query: "But, Mr. Steele, what do you through all the stages of manhood. It means at 156 South Division street and leased the think that calf thinks about adulterated a resolution and perseverance, which are food?" Mr. Steele's answer was not re- superior to all ordinary and extraordinary corded, for the simple reason that the en- circumstances of discouragement. In business, especially in this country, grit is the new corporation have not yet all been perfected, but they are so far arranged that the In view of Mr. Steele's position as a red-basis on which large fortunes have been hot advocate of pure food, the questions founded with small beginnings and the

pelled to follow his own advice—label the of this country. But our admiration is not pail—so that its patron might not be de- less profound when we observe the mer- of carrying in stock only the best goods and pail—so that its patron might not be decived?

less profound when we observe the merchants o four own time. After all the business of the past, while it was enterprising and sought ventures in far-off places, was and for which the Independent Oil Co. are slow and methodical compared with what State agents. A large trade has alread we have at this day. The very heroes of commerce, the very champions of enter"Water White" of common use. The our evaporator works from Garrettsville to some point where the shipping facilities are better. We want to strike a lively place

Some men are certainly creatures of invariable good luck. Everything with them capital to do it ourselves. It is increasing every year (the business) and the profits are every year (the business) and the profits are sufficient to make the investment a good They are the envy of others, and they of W. H. Marston, whose connection with one. Could you refer us to some one, or ten depend more upon their proverbial good oil business dates back many years. any parties who would be likely to assist us in the formation of a stock company, or give us any information. Any pointers will be thankfully received.

ten depend more upon their proverbial good on business dates back many years. The Sheriff represents the house on the road a will call on The Tradesman's readers will call on The Tradesman's readers will be thankfully received. WILCOX MF'G. Co. city many years ago. A vast area was en-THE TRADESMAN is unable to extend the tirely burned over, leaving the store of this writer any encouragement as regards Grand person standing amid the ruins. "How is Rapids, and hereby refers the matter to the this," said another gentleman, talking to certain, by experimentation, a simple me Business Committees of the seventy local him, "your store alone standing?" "Of od of detecting the amount of cotton s associations in the State, who should im- course," was his smiling reply, "I'm always oil in lard. None of the lard sold by prove the opportunity to communicate with lucky, you know." And so he was throughout life, and so are others about us to-day, The glycerine and other valuable constitu while a great host seem to be equally the elements are eliminated and substituted objects of ever-varying fortune.

kegs on hand). The advance in sisal rope tion have confidence in his own intelligence fat. When a man buys lard, however, h is not maintained, owing to the jobbers and energy to carry him forward to success. entitled to what he pays for. The merchant Adjustable having large stocks on hand. Other articles Self-reliance gives him the feeling of firm who sells him anything else, knowingly, is earth beneath his feet. It gives him cour- little better than a thief.

RANDOM REFLECTIONS.

age to an extent that quickly draws out additional strength in every qualification that The prevailing tone in all business circles is that of entire confidence.

That the seafile and six all rope that the following explanification is that of entire confidence in himself, and illa and six all rope that the following explanification is the possesses. Many a young man fails in quiries in regard to the advance in Price of Rope.

Advance in Price of Rope.

The Tradesman has received so many in inquiries in regard to the advance in many inquiries in regard to the advance in Price of Rope.

The tradesman has received so many inquiries in regard to the advance in many inquiries in regard to age to an extent that quickly draws out ad-

The constant war rumors in Europe have reverse of this they are disastrous. Firms to their heroic benefit in numan mature and and to the moral qualities, in which they deal, which cannot be rated by the "price" an important bearing upon vast interests in current." As it is, I can only say that I am this country, and they are a source of universal attention. In some particulars war justified, but they are drawn into would be a great benefit, but in others it them by the seeming necessity of competing would cause a great check to business, and with rivals. Store rent for great space, fine immediate or subsequent losses. Hence, fittings, numerous salesmen at home and all things considered, it would be quite as on the road—all these entail a yearly out-DEAR Sir-You will please express my well for American interests generally if all lay which is always large and often alarming. How can a reform be brought about? for dry stock:
Basswood, log-Where can a saving be made! These questions are often asked, and there is no satistions are often asked, and there is no satisfactory answer. But these expenses are becoming a more serious burden upon business every day, and it seems as if their constant increase must, in time, lead to a general effort of reduction in this direction.

Black Ash, log-run. Cherry, log-run. Cherry, Nos. 1 and 2...

Maple, log-run. Maple, soft, log-run. Maple, Nos. 1 and 2...

Maple, clear, flooring. Maple, clear, flooring. Maple, white, selected. The chief purpose of trade journalism is coming a more serious burden upon business Rapids, ten years ago, I was very much im- to promote the interests of business. With every day, and it seems as if their constant

Opposition to monopoly is good as a funour large manufacturing and jobbing interests, not forgetting the very important part which the very important part which the retail great part of the editor of both the true policy and dignity of a trade journal. For instance, as much as there is complaint never fail to receive the most cordial hospitality when they come to visit our beautiful Valley city—"Grand Rapids." The building of a railroad through a new which grow out of feeble concerns, as a rule, The anarchist believes that the administration of just laws for the peace of society is Shrewdness in business has a widely dif- tyranny. Those who indiscriminately at-

NEW OIL HOUSE.

tion in this Market.

The advent of the Independent Oil Co. at this market has created something of a sen-

attempting to establish a successful oil buswarehouse formerly occupied by the Globe Oil Co., lying between the Grand Rapids & Indiana and Chicago & West Michigan Rail-ways. The business arrangements of the receiving and shipping of oil in considerable quantities have been carried on for a month or six weeks. Thirty-five tank cars are now being constructed especially We read with admiration of the old mer- their use, when a regular tank line will be

In addition to a full line of illumination oils, the new house handles a complete su ply of naptha, gasoline, and all kinds lubricating oils, on which the house will pleased to quote prices at any time.

The Independent Oil Co. is managed

Cotton Seed Oil in Lard.

THE TRADESMAN is endeavoring to cotton seed oil. No one questions the wh someness of cotton seed oil, as a vegeta Let every young man in a business posi-oil is invariably purer and better than anim

Advance in Price of Rope.

Many shrewd men regard the present system of business with disfavor. Expenses, under the most favorable circumstances, are too great, and under the reverse of this them.

8 11	HARDWOOD LUM	BER.
	single ply lath yarn	11
**	hav rope	
**	torred rone	
**	1/ and 5-16 inch	10
**	3/ inch	12
Sisal,	inch and larger	160
	hay rana	
44	tarred rope	12
**	14 and 5-16 inch	14
**	36 inch	
Manil	la, 1/2 inch and larger	13
10 100		Per pou
to the	trade:	

Black Ash, log-run.

Time out, and a second	
WOODENWARE.	
standard Tubs, No. 1	
standard Tubs, No. 2	
standard Tubs, No. 3	
Standard Pails, two hoop	
Standard Pails, two hoop	
standard Pans, three hoop	۰
Pails, ground wood	•
Maple Bowls, assorted sizes	۰
Butter Pails, ash	٠
Butter Ladles	
Rolling Pins	
Potato Mashers	
Clothes Pounders	
Clothes Pins	
Mop Stocks	
Washboards, single	
Washboards, double	
BASKETS.	
Diamond Market	
Bushel, narrow band	
Bushel, wide band	
Bushel, wide band	
Clothes, splint, No. 1	
Clothes, splint, No. 2	
Clothes, splint, No. 3	
Clothes, willow No. 1	
Clothes, willow No. 2	
or it is a standard or it	

MISCELLANEOUS.

AUGERS AND BITS. dig 60	_
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N H C Co	Tr
Douglage'	M
Dioroce'	
Snell'sdis 60	
Cook'sdis 40	N
Jennings', genuinedis 25	N
Jennings', imitationdis50&10	N
BALANCES.	N
Springdis 40 BARROWS. \$ 14 00	
Spring	N
BARROWS. @ 14 00	N
Garden	w
RELIA.	1
Handdis \$ 60&10&10	II
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Call	1
	A
	18
BOLTS.	S
Stovedis \$ 60	
Carriage new listdis 76	
Plowdis 40	
Sleigh Shoedis 70	
Wrought Barrel Boltsdis 60	
Cost Rarrel Boltsdis 40	
Cast Square Springdis 60	
Cast Chain	
Wrought Barrel, brass knobdis 60	
Wrought Square dis 60	1
Wrought Sunk Flushdis 60	S
Wrought Bronze and Plated Knob	1~
Flush	
Tyes' Door	1
BRACES.	
Barber	I
Packus 50&1	1
Spofforddis 50	1
Am. Balldis ne	
BUCKETS.	
BUUKETS.	

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1	Wrought Bronze and Plated Knob	000-10
٠,	Flushdis	00210
1	Ives' Doordis	60&10
1	BRACES.	
1	Dawbon dis 2	40
1	Rackus	DUCKIU
3	Spotford	90
-	Am. Balldis	net
٠,		
9	Well, plain	3 50
-1	Well, swivel	4 00
- 1	DITTOTO CAST	
	Cost Loose Din floured dis	70&10
	Cast Loose Pin, Berlin bronzeddis	70&10
1	Cast Loose Joint, genuine bronzeddis	60&10
s	Wrought Narrow, bright fast jointdis	60&10
	Wrought Loose Pindis	60&10
,	Wrought Loose Pin, acorntipdis	608 5
,	Wrought Loose Pin, japanneddis	608 5
e	Wrought Loose Pin, japanned, silver	0000
y	tippeddis	60& 5
	Wrought Tabledis	60&10
e	Wrought Inside Blind,dis	60&10
e	Wrought Brassdis	75
e	Wrought Brassdis	80
	Blind, Clark'sdis	
r	Blind, Parker'sdis	
y	Blind, Shepard'sdis	
-	Ely's 1-10per	m & 65
~	Ely's 1-10per	66
g	Hick's C. F	35
)-	Hick's C. F. G. D. Musket.	60
of	Musket	00
e	CATRIDGES.	a+50 6-16
,,		5050&10
	Rim Fire, United Statesd	180001
y	Central Fired	1830001
ie	CHISELS.	
	Socket Firmer	70&1
1.	Socket Framingul	5 TUXI
\mathbf{d}	Socket Corner	3 70001
as	Socket Slicks	10001
	Dutchors' Tonged Firmer	- 4

are	Wrought Loose Pin, japanned, silver	Rooling, Hazo, IV
dy	tipped dis 60& 5 Wrought Table dis 60&10	Roofing, 14x20, IX
- 1	Wasnest Table dis 60&10	Roofing, 20x28, IX
ase	Wrought Inside Blind, dis 60&10	Roofing, 20x28, IX
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ese		IC, 14x20, choice Charcoal Terne
		ry 14290 choice Charcoal Terne
ner		To 90 vee chaice Charcoal Terne
ely	Blind, Shepard'sdis 70	IX, 20x28, choice Charcoal Terne
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	Elv's 1-10 per m \$ 00	Steel, Game
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up-	G. D	Oneida Community, Hawley & Norton's6
of	Hick's C. F	
be	Dim Fire II. M. C. & Winchester new list50&10	Mouse, choker
	Rim Fire, United Statesdis50&10	Mouse, choker
1	Central Firedis30&10	Mouse, delusion\$1 50 %
by	CHISELS.	WIRE.
the		Bright Market dis
M.	Socket Firmerdis 70&10	Annogled Market
-	Socket Framingdis 70&10	
and	Socket Cornerdis 70&10	Pyrna Railing
as	Socket Slicks	Tinned Market
er-	Dutchers' Tanged Firmer	Tinned Broom
ber-	Regron's Socket Firmers	Minned Mattrogg
	Cold net	Connered Spring Steel
	COMRS.	Winned Spring Steel
	Chamer Laurence's	Plain Fence
	Hotchkissdis 25	
		paintednew lis
as-	Brass, Racking's 60	paintednow lis
eth-	Bibb's	Copper
	40.810	Brassnew lis
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	Fenns	Brightdis 70&
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l by	Bottoms23	Baxter's Adjustable, mekeleddis
-10		Coe's Genuinedis
ole-		Coe's Patent Agricultural, wrought, dis
able	Topor and Straight Shank	
		MISCELLANEOUS.
imal	ELBOWS. doz net \$.85	Bird Cages
	Com 4 niece 6 indoz net \$.85	Pumps, Cistern
ne is	Compared dis 20&10	Screws, new list

FILES-New List. Heller's Heller's Horse Rasps.....

Strap and T HOLLOW WARE.

.12 00@14 00 .15 00@18 00 .25 00 .25 00@35 00 .45 00@50 00 .20 00@14 00 .11 00@15 00 .11 00@15 00 Grub 2. 11 50, 6
Grub 3. 12 00, 6
Grub 3. 12 00, 6
Grub 3. 12 00, 6
KNOBS—NEW LIST.
Door, mineral, jap. trimmings. dis
Door, porcelain, jap. trimmings.
Door, porcelain, plated trimmings.
Drawer and Shutter, percelain. dis
Picture, H. L. Judd & Co.'s.
Hemacite dis
Hemacite dis
Mallory, Wheeler & Co.'s new list. dis
Mallory, Wheeler & Co.'s dis
Stanley Rule and Level Co.'s.
MATTOCKS.
Adde Eye. MATTOCKS. Hunt's.....\$18 50 dis:

MAULS.

Sperry & Co.'s, Post, handled......

Coffee, Parkers Co.'s...

Coffee, P. S. & W. Mfg. Co.'s Malleables...

Coffee, Landers, Ferry & Clark's...

Coffee, Enterprise....

@23 00 @17 00

Clothes, willow No.3..... Water Tight, bu..... half bu....

Ohio Tool Co.'s, fancy..... Sciota Bench. dis 50@55
Sandusky Tool Co.'s, fancy dis 30
Bench, first quality dis 50@55
Stanley Rule and Level Co.'s, wood dis 20&10 Hemlock Bark—Tanners all have large sup-lies. Dealers are paying \$5 for good bark. Ginseng-Local dealers pay \$1.50 % 15 for lean washed roots.

Rubber Boots and Shoes—Local jobbers are

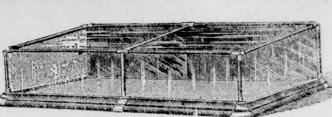
ithorized to offer standard goods at 40 and 5	Dripping	072
er cent. off, and second quality at 50 per cent	Iron and Tinneddis Copper Rivets and Bursdis	60 -
	PATENT FLANISAED IRON. "A" Wood's patent planished, Nos. 24 to 27 19	0 20
Bardware.	"B" Wood's pat. planished, Nos. 25 to 27 Broken packs 1/2 1/8 1/2 extra. ROPES.	9 20
These prices are for cash buyers, who pay romptly and buy in full packages. AUGERS AND BITS.	Sisal, ½ in. and larger	1079
roe' old styledis 60	Steel and Irondis 70	8:10
H.C.Codis ou	Try and Beyelsals	00
ouglass'	Mitredis	20
lerces	SHEET IRON. Com. Smooth. C	om.
		2 90
		2 90
ennings', genuine		3 00
	Nos. 22 to 24	3 05
dis 40	Nos .25 to 26 4 40	3 15
pringdis 40	No. 27	3 25
	All sheets No, 18 and lighter, over 2 111	ches
ardennet 33 00	wide not less than 2-10 extra.	
BELLS.	SHEET ZINC.	. 1
Ianddis \$ 60&10&10	In casks of 600 lbs, # 1b	6
owdis 70	In smaller quansities, \$ 10	61/4
calldis 30&15	TACKS.	00
long 25	American, all kindsdis	60
Door Servent	Steel, all kindsdis	60
BOLTS.	Swedes, all kindsdis	60
BOLTS. dis \$ 60	Gimp and Lacedis	50
Carriage new listdis 70	Cigar Box Nailsdis	50
Plowdis 40	Finishing Nailsdis	50
Sleigh Shoedis 70	Common and Patent Bradsdis	50
Wrought Barrel Boltsdis 60	Hungarian Nails and Miners' Tacks.dis	50
Cast Barrel Boltsdis 40	Trunk and Clout Nailsdis Tinned Trunk and Clout Nailsdis	45
Cast Barrel, brass knobsdis 40	Tinned Trunk and Clour Nansdis	35
Cast Square Springdis 60	Leathered Carpet Tacksdis	
Cast Chain	TINNER'S SOLDER.	10 40
		12 50
Wrought Squaredis 60	Monkot Half-and-half	16 00
Wrought Sunk Flushdis 60	Strictly Half-and-half	17 50
Wednest Bronze and Flated Knob	MIN DI AMES	

ĺ	Sleigh Shoe	Common and Patent Brads
	Wrought Barrel Boltsdis 60	Hungarian Nails and Miner
	Cast Barrel Boltsdis 40	Trunk and Clout Nails
	Cast Barrel, brass knobsdis 40	Tinned Trunk and Clout N
	Cast Square Springdis 60	Leathered Carpet Tacks
	Cast Chaindis 40	TINNER'S SOI
	Wrought Barrel, brass knobdis 60	No.1, Refined
	Wrought Square dis 60	Market Half-and-half
	Wrought Sunk Flushdis 60	Market Half-and-half
	Wrought Bronze and Plated Knob	Strictly Half-and-half
	Flush	Cards for Charce
	Ives' Doordis 60&10	
	BRACES.	
١	Barberdis \$ 40	IX, 10x14, Charcoal
١	Backusdis 50&10	IC, 12x12, Charcoal
١	Spofforddis 50	IX, 12x12, Charcoal
١	Am. Balldis net	IC, 14x20, Charcoal
l	BUCKETS.	IX, 14x20, Charcoal
١	Well, plain 3 50	IXX, 14x20, Charcoal
l	Well, swivel 4 00	IXXX, 14x20, Charcool
l	BUTTS, CAST.	IXXXX, 14x20, Charcoal
l	Cast Loose Pin, figureddis 70&10	IX, 20x28, Charcoal
l	Cast Loose Pin, Berlin bronzeddis 70&10	DC, 100 Plate Charcoal.
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ì		TIN-LEA
		1 IC. 14 X20, Choice Charcoar
		IX 14x20, choice Charcoal
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	CAPS.	

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Wrought Loose Pin, japanned, silver	
tippeddis	60
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Musket. CATRIDGES. Rim Fire, U. M. C. & Winchester new l Rim Fire, United States. Central Fire Socket Firmer Socket Framing di Socket Corner di Socket Slicks Butchers' Tanged Firmer di Barton's Socket Firmers di Barton's Socket Firmers di Cold n	11850 dis30 s 70 s 70 s 70 s 70
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EXPANSIVE BITS.
Clar's, small, \$18 00; large, \$26 00.
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.

SHOW - CASES



advantage to correspond with us, as we are in the post-tion to make A. No. 1 goods at the lowest pos-sible prices. Correspond-ence solicited from the job-bing trade rela-tive to premium advantage to

AMERICAN SHOW CASE WORKS. 27 Lake Street, Chicago.

...dis

.. dis 50

...dis 40 ...dis 40 ...dis 40

.dis 60&10 .dis 60&10 .dis 25

....a.dis 50&10

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Stebbin's Genuine..... Enterprise, self-measuring...

| 3d fine advance | Clinch natis, adv | Clinch natis, adv | Finishing | 10d | 8d | 6d | 4d | Size—inches | 3 | 2½ | 2 | 1½ | Adv. % keg | \$1 | 25 | 1 | 50 | 1 | 75 | 2 | 60 | Steel Nails—2 | 60 | Clines

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Baxter's Adjustable, nickeled dis 50
Coe's Genuine dis 75
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Coe's Patent, malleable dis 75&10

Zinc or tin, Chase's Patent....

ise, self-measure NAILS—IRON. Common, Bra and Fencing. \$\frac{1}{2}\$ keg \$2 45

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Butter and Eggs, Fruits and Oysters.

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Waterproof, Durable and Economical, OVER 7,500,000 SQUARE FEET APPLIED IN 1886.

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GRAND RAPIDS,

ITHACA, N.Y. Office of SAM'I. MOFFETT, Grocer, FLINT, Mich., Nov. 26, 1886.
C. B. Miller, Ithaca, N. Y.:
Dear Sir—Enclosed please find New York draft to pay for "Cashier," also for one doz. Rolls Paper, which please forward at once

by Am. Express.
It took me some time to arrive at the conclusion that your "Cashier" was the one I wanted, but now, after having had it in wanted, but how, atter having had ten practical use for some time, I will frankly admit "this is the thing I long have sought," and possibly I might justly add the other line of this verse, but will leave that for others, in need, to imagine.

Yours, etc.,

SAM'L MOFFETT.

MICH.

FOX

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Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. 130 OAKES ST., GRAND RAPIDS, MICH. Write for Prices.

THOMPSON 80

8

.60&10

dis 621/2

.. dis 55
.dis 62½
... \$10 09
... \$10 8½
.dis 50
.dis 40&10

.dis 70&10&16

HONEY BEE COFFEE

Best in the Market for the Money.

EQUAL TO THE BEST MADE.

BEE MILLS' SPICES Absolutely Pure.

Vall Paper & Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY. House and Store Shades Made to Order.

68 MONROE STREET, GRAND RAPIDS. Nelson Bros. & Co. Forks, hoes, rakes and all steel goods.60&10&10

The Michigan Tradesman.

WEDNESDAY, APRIL 20, 1887.

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boygan.
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Committee on Constitution—W. E. Kelsey, Ionia; R. D.
McNaughton, Coopersville; I. F. Clapp, Allegan,
Official Organ—The Michigan Tradesman.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association. President, D. F. Watson; Secretary, Elmer Chapel.

Alba Business Men's Association. President, C. R. Smith; Secretary, Peter Baldwin Allegan Business Men's Association. esident, Irving F. Clapp; Secretary, E. T. VanOstr Bellaire Business Men's Association.

Merchant's Protective Ass'n of Big Rapids, President, E. P. Clark; Secretary, A. S. Hobart. Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association. President, C. B. Galloway: Secretary, H. M. Lee. Retail Grocers' Association of Battle Creek President, Geo. H. Rowell: Secretary, C. A. Hoxsie. Cadillac Business Men's Association. esident, J. C. McAdam; Secretary, C. T. Chapin.

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boygan. President, J. H. Tuttle; Secretary, H. G. Dozer. Coopersville Business Men's Association President, E. N. Parker; Secretary, R. D. McNaughton Retail Grocers' Trade Union As'n of Detroit President, John Blessed; Secretary, H. Kundinger. Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford

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Hastings Business Men's Association. esident, L. E. Stauffer; Secretary, J. A. VanArma Howard City Business Men's Association. Holland Business Men's Association. resident, Jacob Van Putten; Secretary, A. Van Durer Hubbardston Business Men's Association.

Ionia Business Men's Exchange, ident, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr Kalamazoo Retail Grocers' Association. Kalkaska Business Men's Association. resident, A. E. Palmer; Secretary, C. E. Ramsey.

Kingsley Business Men's Association. esident, C. H. Camp; Secretary, Chas. E. Brewster. Leslie Business Men's Association.
President, Wm. Hutchings; Secretary, M. L. Campbel Lowell Business Men's Protective Ass'n President, N. B. Blain: Secretary, Frank T. King. Luther Protective As'n.
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Manistique Business Men's Association. resident, F. H. Thompson; Secretary, E. N. Orr. Manton's Business Men's Association. esident, F. A. Jenison; Secretary, R. Fuller.

Muir Business Men's Association. lent, L. Town; Secretary, Elmer Ely. ocers' Ass'n of the City of Muskegon Merchant's Union of Nashville. Oceana Business Men's As'n. nt, W. E. Thorp; Secretary, E. S. Houg

Ovid Business Men's As'n.
President, C. H. Hunter; Secretary, Lester Cooley

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LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

the West was flooded with alleged commercial papers, each and every one of them the personal organ of some jobber, who enpense of the retail trade. I presume num- craft and trickiness with trickiness. berless country merchants had my experience with these "dodgers," but it always seemed in advertising circulars, it becomes a per- relating to the untruthfulness of the race

for some years and finally conquered, but at transactions of barter and sale. a considerable outlay of time, temper and as much relief as myself.

the dealer at the expense of a one cent vinegar, and then come to prayers, was a stamp; the post office department having remarkable and truthful story. probably "tumbled" to their true character.

columns of the rural press. This is undoubtedly a mammoth fallacy, but I submit that any intelligent citizen has a right to ventilate his personal idea of journalism, provided he does it with reasonable modesty nd deference, and publishes his opinions on the subject at his own expense.

TRADESMAN has consented to publish the nent. They contain, briefly, my bucolic deas regarding the make up of a trade ournal:

I would have the paper as far from a price list as possible. Every reputable dealer is, logues. I would not allow it to become the personal organ of any jobber or manufacurer. I would have it thoroughly independent; agressive in its warfare against fraud, trickery and rascality, and unrelenting in its effort to render the word "merchant" a synonym for truth, honor and integrity. I would have it semi-literary in its character, with sufficient matter outside of the dry details of trade to make it a welcome visitor in every subscriber's family. I would-

But, lest I be suspected of, indirectly, suggesting a prospectus for The Trades-MAN, I will postpone further consideration of the subject.

I was in a country store one day last winter, and while conversing with the proprietor, a customer entered and re-

"Say, Mr. Smith! Here's that axe] bought of you the other day; you know you varranted it?"

"Y-e-s," replies Smith, hesitatingly.

"Well, it chipped the first time I used it." A few cautious inquiries from the seller evealed the fact that the implement was ased when the thermometer was down in the zeros, and Smith immediately set up a laim that no axe was warranted against rozen timber.

Now, I am not a connoisseur in axes, or ompetent authority on the laws and customs attending their sale, but I am satisfied that Smith quibbled, that he was in honor ound to make good his warrantee and that e probably lost a good customer.

I consider it a matter of economy, as well s honesty, for a merchant to keep his guarantee—if he thinks himself obliged to make one-sacred and inviolate, and if he is in doubt regarding the merits of a claim, it is usually better to decide against himself than against a customer who evidently believes his demand a just one. It pays, in the end, to leave quirks and quibbles to the 'Cheap Jakes" of trade.

Mr. Smith's effort to evade his warrantee eminded me of a little incident which a raveling man related to me some years

While at Denver, Col., he found himself padly in need of a pair of boots, and after tended to. a long search succeeded in finding some which fairly fitted him, but their material and make-up gave him many misgivings. Persuaded, however, by an iron-clad guarantee of the dealer, he invested considerable money on the purchase and reurned to his hotel. The next day, a few our's pedestrianism detached the soles from the uppers and practically ruined the warranted articles. Taking them back to the seller the gentleman exhibited the melancholy emains and demanded an adjustment of

lamages. The dealer regarded the ruins contemplat vely for a moment and observed:

"My frient, you vos de only barty to lame for dat galamity. You peen walking in dose boots! Dose boots dond peen walkng boots. Dose boots vos cavalry boots.'

A business experience of a good many rears has convinced me that the average customer deals with the trader in very much the same spirit as the trader deals with him. If the merchant's character, in the

nature that he is entitled to respect and confidence the average customer—barring Before the advent of The Tradesman, the dead-beat-seldom attempts to impose upon him; if, on the contrary, he is crafty and tricky, and has that reputation among his neighbors, the average customer deavored to do his advertising at the ex- will use every effort to match craft with

But, unfortunately for the reputable to me that a conspiracy had been formed to merchant, he doesn't always have the make me an unwilling subscriber to every average customer to deal with. The a. c. trade publication in America. To a person has a large body of relations who are sadly with a love for reading and a small income below the average, and who, collectively, combined, the selection of literature is a are radically skeptical regarding the exstudy of some moment, and when he is stence of a single specimen of the alleged forced to invest twice his estimated noblest work of the Almighty. They apannual allowance for books and periodicals pear to regard the hasty assertion of David. sonal grievance of considerable magnitude. as golden words of wisdom and they transact all business matters on the assumption I fought against the "dodger" infliction that eternal vigilance is the price of all

Pick out a fair representative of this noney, and when the long engagement body, and put him under oath, and he was over the postal authorities felt almost would undoubtedly testify that, to the best of his knowledge and belief, the old "chest-The class of periodicals mentioned still nut" regarding the grocer who instructed ave an existence, but they mostly reach his shop boy to sand the sugar, water the

From this body come the cus the "Cheap Jakes" of trade. While they It is said to be a popular impression with are frequent and too often unpleasant nearly every American citizen that he is visitors of the "square" dealer, it is nearly qualified by nature for adorning the editorial always the shysters of traffic who pocket tripod—an article, by the way, which I their money, but to explain this curious never saw or heard of, except through the fact would require a study in metaphysics.

She Was Bound to Get Even.

Down in Ohio a woman had a drummer arrested for winking at her. When the trial came off, it was found that the eye which she claimed he wunk, was a very clever glass imitation of the human optic. Let us suppose that the editor of THE Of course, this put a stop to the suit, but she was bound to get square with somefew succeeding paragraphs as an advertise- body, so she found out where the eye was made, and presented a bill to the firm for the advertising she had given them.

ist as possible. Every reputable dealer is, o-day, liberally supplied with price catalogues. I would not allow it to become the



These are the Finest Lathe-Turned Ash Butter Tubs in the market. Every tub is smooth and perfect. Good goods should be put up in good packages.

Special Price in Car Lots.

WINTERNITZ,

'ermentum!

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566. Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS. Mail and Express Promptly At

TIME TABLES.

Lake Shore & Michigan Souther

- 1			rrive.
-1	Ex. & Mail. N. Y. Mail.	N. Y. Mail	N. Y. Ex
1	4:35 p m 7:45 a m Grand F	Rapids, 9:45 a m	6:10 p m
1	5:55 p m 9:02 a m Allegan	8:28 a m	5:00 a m
1	7:05 p m 10:06 a m Kalama	zoo 7:30 a m	4:00 p m
1	8:30 p m 11:35 a m White I	igeon, 5:55 a m	2:20 p m
1	2:30 a m 5:05 p m Toledo .		9:45 a m
1	8:30 a m 9:40 p mClevela	nd 6:40 p m	5:35 a m
1	2:50 p m 3:30 a m Buffalo.		11:10 p m
1	5:40 a m 6:50 p m Chicago	11:30 p m	6:50 a m
1	A local freight leaves Gran	d Rapids at 1 n	m carry
1	ing passengers as far as Alle	gan All trains	doily or
1	cept Sunday. J. W. Mc	KENNEY, Genera	l Agent.

Denois, Grand Haven & Milwa	ukee.
GOING EAST.	12 4025
Arrives.	Leaves.
†Steamboat Express	6:25 a m
†Through Mail10:40 a m	10:50 a m
tEvening Express 3:15 p m	3:50 p m
"Limited Express 9:20 p m	10:55 p m
†Mixed, with coach	11:00 a m
GOING WEST.	11.00 10 111
tMorning Express 1:05 p m	1:10 p m
†Through Mail 5:00 p m	5:05 p m
†Steamboat Express10:40 p m	0:00 p m
†Mixed	7 15
*Night Expugge	7:45 a m
*Night Express 5:10 a m	5:35 a m
Daily, Sundays excepted. *Daily.	1.2
Passengers taking the 6:25 am Express n	nake close
connection at Owosso for Lansing, and at I	Detroit for
New York, arriving there at 10:30 am the	following
morning. The Night Express has a through V	Vagner car
and local sleeping car from Detroit to Grand	Rapids.
D. POTTER, City Passenge	r Agent.
GPA D DERVE Took Was Manager	

P. STEKETEE & SONS.

JOBBERS IN

DRY GOODS.

AND NOTIONS.

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty.

ORANGES



PEA NUTS

OYSTERS

SPRING & COMPANY Warsaw Salt Co.'s Warsaw Salt. "Benton" Tomatoes, Benton Hark

JOBBERS IN

Hosiery, Carpets, Etc.

and 8 Monroe St., Grand Rapids.

REMOVAL.

We shall remove to the HOUSE-MAN BLOCK, corner Pearl and Ionia Sts., April 15.

Curtiss & Dunton,

EXCLUSIVELY WHOLESALE PAPER & WOODENWARE

MOSELEY BROS.,

Fruits, Seeds, Oysters & Produce, ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

ABSOLUTE SPICES

Absolute Baking Powder. 100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

LEMONS PERKINS & HESS, Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. "Benton" Tomatoes, Benton Harbor.

"Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably secure the lowest prices and prompt shipment. Satisfaction

25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts.. Grand Rapids, Mich.

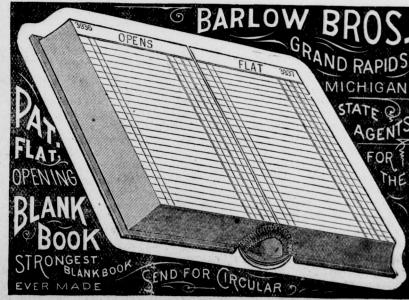
E. HOWES,

Foreign and Domestic Fruits.

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.

SPECIALTIES:



The Michigan Tradesman.

MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building,-49 Lyon St., 3d Floor. Telephone No. 95.

[Entered at the Postoffice at Grand Rapids of Second-class Matter.]

BULK VS. PACKAGE.

The Situation Defined by a Leading Manufacturer

CHICAGO, April 11, 1887.

E. A. Stowe. Grand Rapids: DEAR SIR-You have invited consideratio of the subject of package coffee, and the first article has shown why in one section an article has shown why in one section an effort has been made to displace it, which may be summed up in the expression "on account of the ruinous competition in it."

As your paper is read only by merchants, the properties of the strength it is not necessary to go into a full argument of the advantage to the consumer, but that feature must be taken notice of in determining what the dealer's best policy is. package coffee bearing the guarantee of the packer, it it be worthy of confidence (and

packer, if it be worthy of confidence (and if not, it is soon "found wanting" in the scale of public use), insures to the consumer uniformity of drink and of quality, prepared expressly with a view to its merit as a drink. Goods sold in bulk are unconsciously judged by sight and this as regards coffee is certainly very deceptive. The tremendous sale and continued use of reliable package coffee are sufficient proof of its appreciation by the people. The trouble has come partly from the introduction of a number of new brands—some purporting to give "just as good drink" for less money (a moment's thought will show this as

tempting cupidity and as asking too much of belief)—others with offers of gifts of various sizes to consumers or of store fur-niture to dealers—others claiming to con-tain proportions of high priced and fancy grades that the dealer knows cannot be afforded for the money. There is at present a fresh epidemic in new forms of this method of pushing goods, but it will pass as similar efforts have and the reliable tried and true" brands will continue selling, simply on the confidence of the people on their merits and without the aid of brass bands or lotteries. In the contest of trade,

working on bulk. This will, in time, be subjected to cutting, but which will not be apparent at once. Little by little prices will be lowered or larger quantity given and so by degrees—? The Associations of your State have accomplished wonders lready in this very direction. Why not remedy this through them by setting the price? It has already been done in some laces and even in many towns in other States the good business sense of merchants, without organization, has accomplished the same and package coffee is selling right along at fair profit. This cutting is the height of folly. If any one dealer could gain an advantage by it, it would be all right; but each meets the other's price and so all

hands are selling without profit, while they might just as well make something on it.

Another point made by H. G. B.—the cost of the package—is really in the dealer's favor, because the cost of the wrapper pounds and handled in such large quantities. bought and handled in such large quantities is really less than the doing up of the same quantity of bulk by the dealers, to say nothing of their time taken in doing it. Why run down a neat, decent package for any goods? The wrapper, while not air-tight, as a protection from the air, dampness, or any foreign substance, for bear in mind bulk goods are usually kept open, displayed, exposed. Coffee is a good conductor and

adily absorbs from articles near it—soap, ish, fresh vegetables, etc.,—that which does it no good. The dealer sells exactly as many pounds as he buys. There is no loss or wastage in handling or weighing. There is no loss of time standing talking and the customer examining from one grade to another. Any dealer who has not given these last few items some thought would be surprised what a "cut" they make into supposed profits. There is no need to by a dozen brands. Let the dealer take in only those he finds worthy. Truth is mighty and will prevail. Consumers may for a while be induced to buy bulk coffee, but the great majority soon return to package coffee, finding that they get in it the best value for their money. This is why, take the country over, the total sale package coffee do not fall off, as would be inferred from H. G. B. No, no, get in-

to the popular line; fix your prices so that they will pay a fair profit, for the public be..eves in live and let live and—sell package coffee. Fooling the Farmers.

Emissaries of the Detroit wholesale grocery house which makes a specialty of selling farmers direct are now scouring the country along the line of the Grand River Liley Railway. Two of the rogues were recently recounting their sharp tricks in a hotel at Middleville, utterly oblivious of the fact that one of their auditors was F. P. Hopper, the grocer. One of the men asserted that he had sold a farmer a barrel of sugar at 1/2 cent a pound above the retail price and figured in the weight of the tha, he had sold another farmer a barrel of granulated sugar, but furnished him a barrel with about twenty-five pounds of granulated on top and the remainder the versation then turned to the subject of prices, when they asserted that they were getting higher prices for goods, in quantites, than the merchants of Middleville charged for the same goods in smaller quantites.

And yet the farmers continue to allow themselves to be gulled by the representations of men who claim to sell goods at wholesale prices.

To Remove Grease Spots.

Mix ether, alcohol and water of ammonia in equal proportions, place under the fabric to be cleaned a piece of blotting paper, mo ten a sponge first with water, to render it less "greedy," then with the mixture, and rub the spot, when the grease will be immediately dissolved, partially saponified, and absorbed by the blotter.

CLARK, JEWELL & CO..

WHOLESALE GROCERS,

Respectfully announce to the Retail Trade of Grand Rapids and Michigan that, owing to the rapid increase in their business, they have been compelled to remove from their old location, corner Pearl and Ottawa Streets, to the

NEW HOUSEMAN BUILDING, Corner of Ottawa and Lyon Streets, Opposite

With double the floor space of our former store, and with largely increased facilities for the handling of both heavy and fancy Groceries and Provisions, we are better than ever prepared to meet the wants of our numerous patrons.

THE CITY TRADE IS INVITED TO CALL AND INSPECT OUR NEW PREMISES AT ANY TIME, AND THE COUNTRY TRADE IS REQUESTED TO MAKE OUR ESTABLISHMENT HEADQUARTERS WHEN IN THE CITY.

Our Tea Department

Our Tobacco Department

Is the most complete in the State, comprising all the best factory brands and the Celebrated "OUR LEADER" brands of Cigars, Fine Cuts, Smoking and Shorts.

Our Provision Department

Includes all the BEST GRADES of PORK, BEEF and CANNED GOODS.

Our Soap and Starch Departments

bands or lotteries. In the contest of trade, both jobbers and retailers in some sections have endeavored to save themselves by in the Trade.

> In addition to the above, our store is filled to overflowing with a complete assortment of every class of goods comprising a FIRST-CLASS GROCERY STOCK.

CLARK, JEWELL & CO.

JENNESS & McCURDY,

Crockery & Glassware,

73 and 75 Jefferson Ave.,

DETROIT,

MICHICAN.

Wholesale Agents for Duffield's Canadian Lamp.

In Ordering a Supply of the

Deaf and Dumb Alphabet Rules also Comic Cards for Adver-

Has now STOOD THE TEST TEN YEARS, and has always given entire satisfaction. It has never been connected with any schemes to help its sale, but has enjoyed a steadily increasing demand each year.

\$35 per M

Arctic Manufacturing Co., Grand Kapids, SOLE PROPRIETORS.

IMPROVED

Absolutely the Best and Purest ever put upon the Market.

SELLS ON ITS MERITS.

barrel as well. The other man boasted The Home Yeast Cakes are put up in two sizes (packages) cartons. No. 1. Large size, 36 packages, or cartons, per case, \$1.50.

OFFICE AND SALESROOM granulated on top and the remainder the cheapest kind of brown sugar. The con-N. B.---Ask your wholesale grocer for the HOME YEAST CAKE,

Wholesale Dealer in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH.

CERMAN COFFEE,

Package goods on the Market.

TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quotations in Price-Current.

ORDER A SAMPLE OF OUR PURE SMOKING TOBACCO, 15c ON TIME FINE CUT, 60c UNCLE TOM " 37c NOX ALL 35c CINDERELLA " IRON PRINCE CIGARS, -

59 Jefferson ave., Detroit, Mich.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

B. KNOWLSON.

3 Canal Street, Basement, Grand Rapids, Mich.

\mathbf{F} . J. LAMB & \mathbf{CO} .

D. D. Mallory & Co.'s

Also Fruits and Country Produce.

FULLER & STOWE COMPANY.

Engravers and Printers

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, Autographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

ORDER

Our Leader Smoking Our Leader Fine Cut 15c per pound. 33c per pound.

Our Leader Shorts, 16c per pound.

Our Leader Cigars, \$30 per M.

The Best in the World.

Clark, Jewell &

Dwinell, Hayward & Co.'s Royal Java Coffee; and O'Brien & Murray's "Hand Made Cigar"

BEWARE.

Written Expressly for THE TRADESMAN. Beware of the follies that o'erburden the back,
As you travel life's highway along;
Discretion will pin in your sail a new tack,
If you pause on the brink of a wrong.
Beware of the man whose ax he would grind,
At expense of your turning the stone;
He'd chop off the string that would leave you
behind.

If it happened to hinder his own. Beware of the man whom the tailor has made,
Who struts like a dude on the street;
An X to a V his bills are unpaid,
And he goes by the name of "Dead-beat."
Though his beaver may shine and his handkerchief be
Conspicuous as everglass or cane

Conspicuous as eye-glass or cane.

He's a snare to the flirt, but disgusting to he
Who looks for a man with a brain.

Beware of the man whose clothes are unsoiled,
Whose hands are unused to work;
He's a drone in the hive where others have

A tramp, who life's burden's on others would shirk.
You'll meet him to-day, wherever you go,
Posing for ladies and making a mash;
He sports a fob chain, an eye-glass and cane
And cuts a wide swath without any cash.

Beware of the man whose time is ill-spent,
Whittling the box at the grocery store—
Smoking cigars, ne'er paying a cent—
Proving himself a consummate bore.
His name is John Legion; his mission in life
Is to look on fair labor askanee;
He's thirsty and tired, has a slave for a wife—
And a hole in the seat of his pants.
M. J. WRISLEY.

An English Grocer's Sign.

A correspondent sends a copy of a sign board over a grocer's shop situated at White Waltham, Berkshire, England. The pro prietor, John Grove, has attained a considerable degree of notoriety through advertising his various occupations in the following peculiar lines:

John Grove, grocer and dealer in tea, Sells the finest of Congou and best of Bohea; A dealer in coppices and measures of land, Sells the finest of snuff and fine lily-white sand A singer of psalms and a scrivener of money.
Collects the land tax and sells fine virgin honey.
A ragman, a carrier, a baker of bread,
He's clerk to the living as well as the dead.
Vestry clerk, petty constable, sells scissors and

Best vinegar and buckles, and collects the small tithes.

He's treasurer to clubs, a maker of wills.

He surveys men's estates and vends Hender

Woolen draper and hosier, sells all sorts of with the best earthenware; also takes in the news, Deals in hurdles and eggs, sells the best of

small beer:
The finest sea coals, and elected overseer.
He's deputy overseer, sells fine writing paper:
Has a vote for the county; and a linen draper;
A dealer in cheese, sells the best Hampshire Plays the fiddle divinely, if I am not mistaken

The Old Mill.

Lonely, in a spot uncanny, Standing dark, and grim, and still, Moss-grown wheel and rusted shafting. Is the old deserted mill. Only hissing, foaming waters, Dashing, swirling in the race, Or the heat of lonely owled. Or the hoot of lonely owlet Break the silence round the place

Years have passed since thrifty farmers O'er its threshold ceased to come;
Since its wheels, with ponderous motion,
Turned with ceaseless, droning hum.
Still, forever, are its grindings,
And the windows in its roof, Like the eyes of giant goblin, Seem to stare as in reproof

Of man's false and fickle nature-Of man's false and fickle nature—When in service worn away,
Left to Time's eternal changes
And the inroads of decay.
But the miller sleeps forever
Where the river skirts the hill,
And its waters sing his requiem,
Dancing idly past the mill.

In the mill, in musty corners, Hangs the spider's silken snare: Clings the bat to blackened rafters High above the broken stair. In the night the simple rustic Hurries by with nervous thrill, Peering backward o'er his shoulder, For the ghost that haunts the mill.

The Patient Shopkeeper. In days of yore there lived in Chester, in the State of Pennsylvania, an old tradesman kept a drapery-shop and was remarkable for his imperturbable disposition-so of temper. This remarkable characteristic having become the subject of conversation, one of his neighbors, who was somewhat of a wag, bet five dollars that he could succeed in ruffling the habitual placidity of shop, and asked to see some cloths suitable for a coat. One piece was shown to him, and then another; a third and a fourth were handed from the shelves; this was too coarse, the other was too fine, one was too fine. the stoic. He accordingly proceeded to his coarse, the other was too fine; one was too objection to any particular piece than he was met by some other variety being laid before him, until the very last piece in the him, until the very last piece in the shop was unfolded to view. The vender Martin shop was unfolded to view. The vender now lost all hope of pleasing his fastidious purchaser, when the latter, affecting to look at the uppermost piece with satisfaction, Muskrat, winter.

"Ah, my dear sir, you have hit it at last; this is the very thing; I will take a dime's worth of this pattern," at the same time laying the money plump upon the counter before him, to show that he was a prompt

"You shall have it, my good friend," re-"You shall have it, my good friend," replied the draper, with the utmost seriousness of face and manners; and then, laying Mackerel.

Mackinaw Trout. the dime on the surface of the cloth, and applying his sharp scissors, he cut it fairly | Smelts Whitefish round to the size of the money, and, wrapping it carefully up in a piece of paper, made a low bow, thanked him for his custom, and hoped he would call at his shop when he wanted anything in his line again.

Compressed Coffee.

The Confectioner's Journal states that compressed coffee has been recently introduced, and bids fair to become a lasting successful and bids fair to be a last bid bids fair to b cess, as it is extremely portable, attractive- Challenge Machinery. ly packed, and retains for a very considera-Black, Summer, West Virginia. ble period all the aroma and strength of the freshly-ground article. It is the invention Black, 25° to 30°.

Black, 25° to 30°.

Black, 25° to 30°.

Zero. of Otto E. Webber, of Berlin, who also makes a specialty of compressed tea, which is another useful adjunct to ship's stores

COUNTRY PRODUCE. -Good truit is scarce, readily bring ng \$3@\$3.50 per bbl. Fancy, \$4.

Ruta Bagas—\$1 % bbl. Beans-Depressed. Country hand - picked are slow at 90c. \$\varphi\$ bu., and city picked are in poor demand at \$1.20. Beets-45c ₩ bu. Buckwheat-21/4c # 15.

Butter-Not so scarce. Jobbers are now paying 18c. and selling for 20c. Cabbages-90c ₹ doz. Carrots-35c & bu. Celery-No good stock in market.

Cheese-Fall stock of Michigan full crean firm at 131/2014c. Cider-121/2c P gal. Cranberries-Out of market.

Cucumbers-\$1 7 doz. Dried Apples-Evaporated, 13c P b; quarter ed and sliced, 6@7c \$ b. Dried Peaches-Pared, 14c. Eggs-Dealers are unable to get enough to supply the demand. Jobbers are paying 10c and selling for 11@11%c.

Honey-Good demand at 10@13c. Hay-Baled is moderately active at \$14 per ton in two and five ton lots and \$13 in car lots. Lettuce-16c \$ lb.

Maple Sugar-10c ₽ lb.

Onions-Old stock, 90c. 3 bu. Bermudas, \$2.25 per crate. Spring, 20c \$\text{doz.} Parsley-25c 7 doz Peas-\$2 \$ crate. Potatoes-Buyers are paying 40c for Bur-

oanks and 45c for Rose and White Star. South ern Rose, \$5 % bbl. Pop Corn-2½c 智 t.

Pieplant-4c ₽ b. Parsnips-\$1.75 per bbl. Rutabagas-\$1 7 bbl. Radishes-35c ₽ doz. Spinach-\$1 39 bu. Sweet Potatoes-Jerseys \$3 75 @ bbl.

Strawberries-30c # qt. Squash-Hubbard, 2c \$ 16. String Beans-\$1.75 \$ box. Tomatoes-\$1.50 ₽ box.

Vegetable Oysters—30c ₽ doz. Vegetable Oysters—30c \$\pi\$ doz.

GRAINS AND MILLING PRODUCTS.
Wheat—Steady. City millers pay 78 cents
for Lancaster and 75 for Fulse and Clawson.
Corn—Jobbing generally at 45c in 190 bu.
lots and 40c in carlots.
Oats—White, 36c in small lots and 30@31c in
car lots.

Rye—48@50c \$\pi\$ bu.
Barley—Brewers pay \$1.25 \$\pi\$ ewt.
Flour—No change. Patent, \$4.80\$ bbl.in sacks
and \$5.00 in wood. Straight, \$4.00\$ bbl. in
sacks and \$4.20 in wood.
Meal—Bolted, \$2.40\$ bbl.
Mill Feed—Screenings, \$13\$ \$\pi\$ ton. Bran, \$15\$
\$\pi\$ ton. Ships, \$15\$ \$\pi\$ ton. Middlings, \$16\$ \$\pi\$ ton.
Corn and Oats, \$17\$ \$\pi\$ ton.

Corn and Oats, \$17 % ton.

PROVISIONS. The Grand Rapids Packing & Provision

PORK IN BARRELS. Mess, new...
Short Cut, clear.
Extra clear pig, short cut.
Extra clear, heavy.
Clear quill, short cut.
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut, best...
DRY SALT MEATS—IN BOXES. SMOKED MEATS-CANVASSED OR PLAIN 12 to 14 lbs

pienie best boneless. Breakfast Bacon, boneless.
Dried Beef, extra......
ham prices.... LARD.

SAUSAGE-FRESH AND SMOKED.

HIDES, PELTS AND FURS.

Green ... \$\Pi\$ b 5\% 6 & Calf skins, green
Part cured ... 7 \% 7\%
Full cured ... 7\% 2 8
Dry hides and kips ... 8 \% 012
SHEEP PROOF.

FURS.

OYSTERS AND FISH. F. J. Dettenthaler quotes as follows:
OYSTERS.
New York Counts...
H. F. H. & Co.'s Selects....

FRESH FISH.

ILLUMINATING.

FIELD SEEDS.

NOTICE.

To Restore Lands to the Public Domain Pursuant to instructions from the Commissioner of the General Land Office, dated March 8, 1887, the following lands will be restored to the public domain and become subject to settlement and entry as other unoffered public lands, and rated at \$2.50 per acre. That on the 25th day of April, 1887, at 2 o'clock p. m., said lands will be subject to entry.

The lands to be restored are as follows: ORTH OF BASE LINE AND WEST OF MICHIGAN PRINCIPAL MERIDIAN.

Sw¼ of nw¼ and s½... All of....

U. S. LAND OFFICE, Reed City, Mich., March 14, 1887. NATHANIEL CLARK, Register.

Nw14, n14, sw14 and n1/2

Receiver. REED CITY, Mich., April 13, 1887. All action under restoration ordered by Hon. Commissioner, Wm. A. J. Sparks, letter of March 8, 1887, is suspended until further or-

NATHANIEL CLARK, W. H. C. MITCHELL, Receiver.

The universal sale of "Tansill's Punch" 5-cent cigar is proof of its extraordinary merit. The live dealer will always avail imself of an opportunity to make money. The "Tansill's Punch" is unquestionably he most profitable eigar to handle, as demonstrated by the testimony of their numerous agents located in every state and territory.—New England Grocer.

THE NEW

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced,

Headlight

Little Daisy Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone No. 578-5 rings.)

Shall we receive your encouragement by way of a trial order?

Respectfully.

Garden Seeds a Specialty. The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

A. D. SPANCLER & CO. Consignments Solicited. PRODUCE, NUTS, BERRIES, ETC.

200 and 202 North Washington Ave., East Saginaw, Mich. The best of Testimonials from every State and Territory,

PORTER IRON ROOFING CO. CINCINNATI J. T. BELL & CO.,

Wholesale Fruits and Produce, EAST SAGINAW, MICH.

Lion Coffee Cabinet.



Is ALWAYS possible when a good cup of coffee is served. The grocer who sells LION COFFEE to his trade can invariably secure this result to them. LION COFFEE is always uniform; contains strength, flavor and

COFFEE

Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk. A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE. For sale by all Wholesale Grocers every-

true merit; is a successful blend of Mocha,

Woolson Spice Co. GOMBINED 92 to 108 Oak St., Toledo, Ohio.



If so, send for Catalogue and Price-List to HEYMAN & SON, 48 Canal St., Grand Rapids. Groceries.

WHOLESALE PRICE CURRENT.

Herring, round.

Herring, Holland, bbls. Herring, Holland, kegs.

Sardines, spiced, ½s. Trout, ½ bbls...... 10 b kits.....

White, No. 1, ½ bbls ... White, No. 1, 12 tb kits White, No. 1, 10 tb kits

Herring

AXLE GREASE.
 Crown
 80|Paragon
 2 10

 Frazer's
 90|Paragon 25 th pails
 90

 Diamond X
 60|Fraziers
 25 th pails
 1 25

 Modoc
 4 doz
 2 50|
 BAKING POWDER. eans, 3 doz. case

BLUING

Arctic No. 1 pepper box... Arctic No. 2 " " Arctic No. 3 " " CANNED FISH.

lams, I to, Little Neck

Lobsters, 2 h star.
Mackerel, 1 b fresh standards.
Mackerel in Tomato Sauce, 3 b.
Mackerel in Tomato Sauce, 3 b.
Mackerel, 3 b in Mustard.
Mackerel, 3 b soused.
Salmon, 1 b Columbia river.
Salmon, 2 b Columbia river.
Sardines, domestic ¼s.
Sardines, domestic ¼s.
Sardines, Mustard ¼s.
Sardines, imported ¼s.
Trout, 3 b brook.

gallons, standards ...

Blackberries, standards
Cherries, red standards
Damson
Egg Plums, standards

Gooseberries Green Gages, standards 2 b. Peaches, Extra Yellow Peaches, standards Peaches, seconds neapples, standards Pineapples, Johnson's sliced... Pineapples, Johnson's, grated Quinces....

Raspberries, extra...

CANNED VEGETABLES.
rus, Oyster Bay.
ima, standard

Bartlett

eas, French. eas, extra marrofat Early June, stand French, extra fine. Mushrooms, extra fine. Pumpkin, 3 th Golden.... Succotash, standard....

atoes, standard brands CHEESE. Michigan full cream.....

Wilbur's Premium .35 German Sweet.

Sweet ... 25 Vienna Sweet ...

B'kf'tCocoa 45 Baker's Cocoa-theta 42 Vanilla Bar 28 COCOANUT.

Maltby's,

Manhattan, pails.....

Kenosha Butter..... Kenosha Butter
Seymour Butter
Butter
Faney Butter
S. Oyster
Pienie
Faney Oyster
Faney Soda
City Soda

Frosted Cream
Ginger Snaps.
No. 1 Ginger Snaps
Lemon Snaps
Coffee Cakes.
Lemon Wafers.
Jumbles.
Extra Honey Jumbles
Frosted Honey Cakes.
Cream Gems.
Bagleys Gems.
Seed Cakes.
S. & M. Cakes.

DRIED FRUITS-FOREIGN.

Currants
Lemon Peel
Orange Peel
Orange Peel
Prunes, French, 60s
French, 90s
French, 90s
Prunes, Turkey
Raisins, Dehesia
Raisins, London Layers
Raisins, London Layers
Raisins, Loose Muscatels
Raisins, Joose Muscatels
Raisins, Sultanas
Raisins, Valencia, new
Raisins, Imperials

White, Family, 1/4 bbls kits... No. 2 Taper. No. 4 Navy Clippings 1/2 pint, round Leader Hard Tack. Old Tar. MATCHES Grand Haven, No. 8, square..... Grand Haven, No. 9, square, 3 gro. Grand Haven, No. 200, parlor... Grand Haven, No. 300, parlor... Seal of Grand Rapids Pickwick Club Nigger Head. Honey Dew Muscatine, bbls...5 50 Muscatine, bbls. Lorillard's American Gentlemen Gail & Ax' Railroad Mills Scotch PICKLES. Small, bbl. Medium Lotzbeck Japan ordinary. PIPES. Imported Clay, American T. D. .4½ Rangoon .5 Broken. .6 Japan . . SALERATUS.

...514@7 81/2@101/2 @2 90

Pauper ... Peach Pie.

Old Solder

.31 Capper31 Jupiter39 Night Cap

24 Ma.
22 Ma.
SMOKING
...30 Pure
...15 Star
...30 Unit
Eight Hours
...vucky
...0 Nick

26 Lucky 30
15 Two Nickel 24
30 Duke's Durham 44
26 Green Corn Cob Pipe 26
40 Owl H
22 Rob Roy 22
26 Uncle Sam 2
26 Lumberman 22

Mountain Rose. 25 Home Comfort.

20 lina, 2 oz....... 20 Seal of North Caro-

20 Seal of North Caro24 lina, 4 oz.
25 Seal of North Caro35 lina, 8 oz.
25 Seal of North Caro40 lina, 16 oz boxes.
26 King Bee, longcut.
22 Sweet Lotus.
15 Grayling.
48 Seal Skin.
25 Red Clover.

18@20

@70

90 @7 70 @25 @11 @12 @35 @80 @1 20 @25 @35 0@35 0@35

51/2

SNUFF.

Big Five Center

DeLand's pure .. Taylor's G. M. 0 Pocket, F F Dairy..... 28 Pocket..... 1003 b pockets Saginaw or Manistee. Ashton, English, dairy, bu. bags... Ashton, English, dairy, 4 bu. bags... Higgins' English dairy bu. bags... American, dairy, ½ bu. bags... Warsaw, Dairy, bu. bags ... SAUCES. Parisian, ½ pints.

Pepper Sauce, red small.

Pepper Sauce, green
Pepper Sauce, green, large ring.

Pepper Sauce, green, large ring.

Catsup, Tomato, pints.

Catsup, Tomato, quarts 3 85 Extra Chicago Fam-

Cassia, China in mats..... Batavia in bundles.

Saigon in rolls... Cloves, Amboyna.. Mace Batavia . . Nutmegs, fancy.
No. 1...
No. 2... SPICES-PURE GROUND.

Cassia, Batavia. and Saigon.

Trieste....
Nutmegs, No. 2....
Pepper, Singapore black......
white..... Cayenne ... STARCH.

Muzzy, Gloss, 48 tb boxes, 1 b pkgs ... 48 " 3 b ... 49 tb ... bulk ... 72 b crates, 6 tb boxes ... 20 b 1 b ... Kingsford's Silver Gloss, 1 tb pkgs ... 6 b boxes ... bulk ... 6 bulk ... 9 ure, 1 tb pkgs ...

gloss... cornsugars.

Corn, barreis
Corn, ½ bbls.
Corn, 10 gallon kegs.
Corn, 5 gallon kegs.
Pure Sugar, bbl.
Pure Sugar, ½ bbl.

May Flower... Sweet Pippin.

SYRUPS.

" Corn ... Firmenich, new process, gloss, 1 tb.

Niagara, gloss..... Cut Loaf..... Cut Loaf
Cubes
Powdered
Granulated, Standard
Confectionery A.
Standard A.
No. 1, White Extra C.
No. 2, Extra C.
No. 3 C.
No. 4 C.
No. 5 C.
Syrups.

@25 @26 @27 @27½ @28½ @23½ @24

Pretzels.....Cracknels.....Lemon Cream.... Sugar Cream.....

.. @2 50 Hustler 1 50@1 90 Bad Boy.....

White Wine Burners, No Cream Tartar 5 and 10 fb cans Candles, Star... Candles, Hotel Camphor, oz., 2 tb boxes Extract Coffee, V. C.... do Felix... do Fel Gum, Rubber 100 h Gum, Rubber 100 lum
Gum, Rubber 200 lum
Gum, Spruce...
Hominy, \$\foatigmathred{9} bbl.
Jelly, in 30 th pails...
Pearl Barley...
Peas, Green Bush.
Peas, Split Prepared
Powder, Keg.
Powder, \$\foatigmathred{k} Keg.
Sage

CANDY, FRUITS AND NUTS. Royal, 25 th pails Royal, 200 th bbls Extra, 25 th pails Extra, 200 th bbls

FANCY-IN 5 TO BOXES. Lemon Drops .. Sour Drops..... Peppermint Drops.... Chocolate Drops..... H M Chocolate Drops.

Gum Drops Licorice Drops A B Licorice Drops.

FANCY—IN BULK.
Lozenges, plain in pails.......
Lozenges, plain in bbls.......

Lemons, choice.... Lemons, fancy.... Lemons, California Figs, layers, new, & b Figs, Bags, 50 b Dates, frails do Dates, ¼ do do Dates, skin

Dates, ¼ skin.... Dates, Fard 10 b box % b Dates, Fard 50 b box % b.

Brazils . Chestnuts, per bu.... Filberts, Sicily..... Barcelona. Walnuts, Grenoble.

TOBACCO-FINE CUT-IN PAILS. Uncle Tom. 37 Cinderella. What Is It? 25 Hi There. Cherry 60 Red Cap. Prime Red, raw % b..... Choice do do Fancy H.P. do do Choice White, Va.do Fancy H P.. Va do H. P. Va

.171/4@18

Caramels
Hand Made Creams
Plain Creams
Decorated Creams
String Rock
Burnt Almonds
Wintergreen Berries

Lozenges, piani in pails.
Lozenges, piani in ibbls.
Lozenges, printed in pails
Lozenges, printed in bals
Chocolate Drops, in pails.
Gum Drops in pails.
Gum Drops, in bals.
Moss Drops, in pails.
Moss Drops, in pails.
Sour Drops, in pails.
Imperials, in pails.
Imperials in bals.

FRIUTT

Imperials in bbis.

FRUITS.

Rananas Aspinwali.

Granges, California, fancy.

Oranges, California, choice.

Toranges, Jamaica, bbis.

Oranges, Florida.

Oranges, Valencia, cases.

Oranges, Messina.

Oranges, OO.

Oranges, OO.

Oranges, Choice.

Michigan State Pharmaceutical Ass'n. Michigan State Pharmaceutical Ass'n.

President—Frank J. Wurzburg, Grand Rapids.

First Vice-President—Mrs. C. W. Taylor, Loomis.

Second Vice-President—Henry Harwood, Ishpeming.

Third Vice-President—Frank Inglis, Detroit.

Secretary—S. E. Parkill, Owosso.

Treasurer—Wm. Dupont, Detroit.

Executive Committee—Geo. W. Crouter, J. G. Johnson,

Frank Wells, Geo. Gundrun and Jacob Jesson.

Local Secretary—Guy M. Harwood, Petoskey.

Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

Board of Censors—President, Vice-President and Sec-retary.

Board of Trustees—The President, John E. Peck, M. B.

Kimm, Wm. H. VanLeeuwen and O. H. Richmond.

wen, Isaac Watts, Wm. E. White and Wm. L. White.
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Committee on Legislation—R. A. McWilliams, Theo.

Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and
Isaac Watts.

Regular Meetings—First Thursday evening in each
month.

month.

Annual Meeting—First Thursday evening in November
Next Meeting—Thursday evening, May 5, at The
Tradesman office.

Detroit Pharmaceutical Society.

President—A. F. Parker.
First Vice-President—Frank Inglis.
Second Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.
Secretary and Treasurer—A. W. Allen.
Assistant Secretary and Treasurer—II. McRae.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month. Central Michigan Druggists' Association. Berrien County Pharmaceutical Society.

President, H. M. Dean; Secretary, Henry Kephart: Clinton County Druggists' Association.

Jackson County Pharmaceutical Ass'n. ident, R. F. Latimer; Secretary, F. A. King.

Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society. President, C. H. Wagener; Secretary, A. H. Webber Monroe County Pharmaceutical Society.

Muskegon County Druggists' Association President, W. B. Wilson; Secretary, Geo. Wheeler.

Muskegon Drug Clerks' Association. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, N. N. Miller.

Oceana County Pharmaceutical Society. Saginaw County Pharmaceutical Society.

President, Jay Smith; Secretary, D. E. Prall. Shiawassee County Pharmaceutical Society Tuscola County Pharmaceutical Society.

President, E. A. Bullard; Secretary, C. E. Stoddard. Organization in Kalamazoo County. Geo. McDonald has issued the following

circular to the druggists of Kalamazoo KALAMAZOO, April 11, 1887.

DEAR SIR-Having been designated by F. J. Wurzburg, President of the Michigan State Pharmaceutical Association, a committee of one, to work up the subject of loeal organization among the pharmacists of this county and vicinity, I now proceed to take the initial step towards effecting such a purpose, which is to ascertain how many of the pharmacists to whom this circular is sent, are willing to become members of such an organization.

The aim of this association will be to unite the pharmacists composing it in ef-forts for the promotion of professional and business interests; for the advancement of pharmaceutical knowledge; and for the dissemination of correct ideas of professional obligation and business honesty.

As you are aware, there have been a num ber of these associations organized within the State, and good reports have been received from all of them. That is notably the case as regards the Grand Rapids asso-In the introductory to the last isvaried. We are all engaged in the same calling, and what effects one, in a general way effects all of us more or less. By meeting together once a month, we have be come better acquainted with each other, and have come to look upon each other, not as enemies, but as friends."

This certainly indicates a very pleasant and desirable condition of affairs. If you are willing to become a member of an association having for its object the attainnow existing among the pharmacists of Grand Rapids, please write me to that effect immediately, and if the responses received are sufficient in number, and favorable in tone, a date will be named in the early future for holding a meeting to effect such an organization.

Yours respectfully, GEO. McDonald.

The Drug Market.

Opium has further declined and is weak at the saloons. and lower abroad. Lower prices are looked for. Quinine is dull. Over 100,000 ounces of German was landed in New York last week. Stocks are large and competion to the proper committee at Lansing. strong. P. & W. reduced their price 4 cents on Saturday. Citric acid is very dull and lower. Canada balsam fir has advanced and is in small supply. Balsam copaiba has also advanced and is in a firm and very little avilable in the Trieste market. action. Cod liver oil is very firm and advancing in and advancing. Owing to the cholera thirds of the druggists of this city do not is coming forward for export. Golden seal, tax. jalap, pink and serpentaria roots have all and lower prices are probable. Oil cojiput those who sell liquor as a beverage. has advanced and will be higher. Oil cassia is very firm at present quotations. Oil wintergreen is weak and declining. The raising the bonds, but I most emphatically effort to corner the market in oil penny- remonstrate against a tax. royal failed and in the absence of demand the price is lower.

R. S. Hubbard, general dealer, Boyne: "Like

ON TO LANSING.

Michigan Pharmacists Inaugurate Another Legislative Campaign.

The announcement that the House Comsell liquor to pay the same tax as saloons— drug stores. which it is proposed to raise to \$300 for townships, \$400 for incorporated villages, \$500 for cities of 10,000 population and \$700 for To Render Turned Boxes Impervious to cities of over 10,000-has created something of a sensation among the drug trade of the State and is meeting with deserved

Closely following the announcement of the proposed legislation in the daily papers came a letter to President Wurzburg from the chairman of the Committee on Legislation of the Michigan State Pharmaceutical Association, as follows:

LANSING, April 14, 1887. Frank J. Wurzburg, Grand Rapids:

DEAR SIR-It seems to me important city as soon as possible to consider proposed legislation affecting the interests of drug-gists in connection with the liquor traffic.

There is very great danger that unless some counteracting influence is exerted, a bill will pass classing pharmacists as liquor dealers and taxing them as such. The tax will be heavy, perhaps \$300 per year. Unfortunately, many druggists are entitled to the classification and should pay the tax. It is not in the interests of such that I write you or that I think we should act, but in that of the larger and more honorable portion of our fraternity, who are not entitled to the name, and should not be subjected to the penalties inflicted upon saloon keepers. By consultation, it may be possible to devise me method whereby such as desire to do a legitimate business may become legally distinct from the class who prostitute it to or use it for a cloak to cover a very nefarious calling. There is no time now for consultation about methods, hence I take the liberty to ask you, as I shall as many other representative druggists as I can reach, to meet in Lansing Tuesday, April 19, to consider this matter. I have assurances that no legislative action will be had previous to that Yours truly,

FRANK WELLS. President Wurzburg immediately wrote and telegraphed a number of representative druggists in various parts of the State to meet the delegation in Lansing on the day named and in the meantime suggested that President Steketee call a meeting of the Grand Rapids Pharmaceutical Society to discuss the matter and appoint a committee to go to Lansing to assist in the work of combatting ininical legislation. Mr. Steketee accordingly called a special meeting of the Society at THE TRADESMAN office Monday morning, when Mr. Wurzburg read the above letter from Mr. Wells and also the following letter from Mr. Inglis:

DETROIT, April 17, 1887.

Frank J. Wurzburg, Grand Rapids: DEAR SIR—In reply to yours of the 15th, I would say that our druggists held a meeting yesterday afternoon. Messrs. T. H. Hinchman, Jas. Vernor and myself will go to Lansing and have written Mr. Wells to find out exactly when we will be wanted. Mr. Vernor and myself are in favor of stringent laws, but no license for druggists; and I think most of the better class of pharmacists feel that way. In my opinion, all druggists who cater to a liquor business should pay the same tax as a saloon keeper.

Yours truly, FRANK INGLIS. J. W. Hayward-As a class, I think druggists do not care how strict the law is made to prevent druggists selling liquor as a beverage, but to be classed as a liquor sellerto be put in the same category as a saloon keeper—is rubbing it in too hard.

John E. Peck-The trouble is, there are some unworthy members of our profession and we have got to bear the brunt of their in the country I am told it is considerable.

H. E. Locher-I think the amount of liquor sold by country druggists is over- probably not be affected by the other ingreestimated. It has been my observation that they seldom sell enough to pay for their government license. For myself, I sold liquor enough last year to give me a profit of \$19.50 and I had to pay Uncle Sam \$25 for the privilege. So far as I am concerned, ment of a happy unity similar to that I shall throw it out altogether before I shall pay another cent.

F. J. Wurzburg-The proposed measure would also prevent the sale of alcohol by druggists who do not take out licenses. Most of us would dislike to give up the sale of alcohol, as our patrons hate to go to the saloons for the article and know they can get a better quality at the drug stores than

John E. Peck-I move that a committee be appointed by the chair, to draft suitable preamble and resolutions and present same

The resolution was adopted and the chair appointed as such committee Messrs. John E. Peck, J. W. Hayward, F. J. Wurzburg,

Wm. L. White and Geo. G. Steketee. F. J. Wurzburg-I think it well to ascerposition. Cuttle bone is weak and declintain the sense of the meeting, in order that ing, although stocks in New York are light the committee may decide upon a plan of

John E. Peck-One think is certain-w price daily. Ipecae root is in small supply can't pay any license to the State. Twoepidemic in the interior of Brazil, no root sell enough liquor to pay the government

J. W. Hayward-I object in toto to classdeclined. Hemp seed has declined, being ing druggists as saloon keepers. I object now quotable by the bag by 2% c for Rus- to any tax and think we ought to show the sian. Buchu leaves has again declined Legislatere that we are not on a par with

F. J. Wurzburg-If the present law is enforced it is good enough. I don't object to

H. E. Locher-I am unwilling to pay 25

cents tax. I won't pay a cent. F. H. Escott-We ought to put our foot down hard on the no-tax question. We SOLE AGENTS

must not admit for a minute that any rep- APPROVED by PHYSICIANS. utable druggist will sell liquor as a bever-

F. J. Wurzburg-If the proposed measure should become a law, and there was any mittee on Liquor Traffic has concluded to re- discrimination in favor of the saloon, half port a bill compelling druggists wishing to the saloons in town would blossom out as

The meeting then adjourned.

In answer to a query for some simple method of accomplishing this desirable end, an exchange says: The simplest way to do this is to coat the inside of the box and lid with melted wax of paraffine. This must be applied without the slightest pin-hole, so as to form a plainly visible coating. Mere immersion or boiling the boxes in melted wax or paraffine will not do, for, if you try a wood box thus treated with a severe test Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago. -say, by pouring olive-oil into it-you will find that the oil penetrates the bottom at once. At this part, all the cells of the wood that there shall be a meeting of prominent members of our Association held in this are vertical, permitting the oil to pass through innumerable channels to the outside of the bottom. At the side, there is much less tendency to ooze through.

In place of wax of paraffine, a strong so lution of glue or gelatin may be used for coating the inside. It renders the glue still more insoluble if a small amount of bichromate of potassium is added while the glue is fluid, and, after its application, exposing it to sun-light.

Test for the Purity of Paris Green.

The season is approaching in which druggists are expected to give their orders for Paris green. We do not think that the Doryphora decemlineata or potato-bug will find fault with those druggists who having in mind cheapness rather than quality obtain an article which may prove to be seveneights terra-alba. The doryphora will not, we think, be likely to prosecute those druggists under any food adulteration act. To those of our readers who wish to determine the purity of the Paris green purchased, the following simple test will commend itself:

Agitate a small quantity of the Paris green in stronger water of ammonia. If the sample is pure it will entirely dissolve, forming a perfectly clear blue solution. Any adulteration of barytes, terra-alba, or flour renders the liquid milky and remains undissolved. A quantitative test may be made, if considered necessary, in the usual way by filtering, collecting, drying and weighing the precipitate, but enough may be learned from the appearance of the test solution to enable one to immediately judge of the degree of purity of the article under examination.

Mecosta County Pharmaceutical Society. and Chryst Preysz, Big Rapids; Geo. Mcgett, Paris; Wilson & Gilmore, Stanwood; W. H. Hicks and Nelson Pike, Morley; E. so many different kinds of diseases. L. Wood & Co. and R. D. Woolford, Me-

Frey and Barry & Co., Rodney. Color for Ointments.

The Druggists' Circular recommends alsue of their price-list, occurs the following passage: "The advantages to be derived selling done by druggists in the cities but selling done by druggists selling done by druggists in the cities, but strong infusion of this in any fixed oil will give a fine red coloring liquid, which may be used for the purpose named, and will dients.

> The peppermint industry, which has grown to such large proportions in St. Joseph county, is spreading into Branch, the first inroad being reported from the northwest corner, where a still or two will be put in operation and a considerable area devoted to the business this season.

> The Alumni Association of the Philadel phia College of Pharmacy has 1,224 mem-



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n the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are
held thoroughly applies this valuable remedy in the
most efficient way, to the parts affected. It sells
readily, Always keep an open Inhaler in your store,
and let your customers try it. A few inhalations will
not hurt the Inhaler, and will do more to demonstrate
its efficiency than a half hour's talk. Retail price
50 cents. Fer Circulars and Testinomials address
H. D. Cushman, Three Rivers, Mich.
Trade supplied by

Michigan Drug Exchange

375 South Union St., Grand Rapids. AGENTS FOR THE

Standard Petit Ledger. WANTED-Registered pharmacists and as sistants who are sober, industrious and

FOR SALE—Very desirable stock of about \$5,000 in town of 3,000 inhabitants in Texas. Can be bought on very reasonable terms. FOR SALE—Stock of about \$1,830 in town of 12,000 inhabitants, (county seat,) in Wisconsin. Can be bought on liberal terms.

FOR SALE—Stock of about \$1,200 in growing northern town of about 350 inhabitants. Good location. FOR SALE—Stock of about \$500 in town of 5,000 inhabitants in eastern part of State. No other drug store within a mile.

ROR SALE—Stock of about \$1.700 in town of 80 inhabitants in Western Michigan. Doing good business. Can be bought on very nable terms.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange, 357 South Union St., -Grand Rapids.

TIGER OIL.

What J. A. Crookston Has to Say While in the Tiger Den.

CADILLAC, Jan. 24, 1887.

Well, Doctor, I am around again, but my wife had to use a lot of Tiger Oil. It is the most wonderful medicine I ever knew. It The quarterly meeting of the Mecosta surpasses everything else. During my se-County Pharmaceutical, Society, which was vere sickness of pleuro-pneumonia, when my held at Big Rapids last Thursday, was well attended. Several matters of interest to the attended. Several matters of interest to the ing would relieve except. Tiger, Oil, which is trade were discussed and acted upon. The Society now embraces every druggist in the hope of my recovery, but through his attencounty, as follows: C. H. Wagener, C. A. tion and the constant application of Tiger Oil I pulled through, and am gaining Fellows, C. H. Milner, A. H. Webber & Co., strength by using Tiger Oil, which I know Mrs. T. D. Mulbery & Co., H. E. Grand-Girard & Co., J. H. Gerls, Willard Jefts and Chryst Preysz, Big Rapids: Geo. Mc-lare Mrs. T. D. Mulbery & Co., H. E. Grand-is doing me good, and will do good to all who use it properly; for of all medicines that I have ever known in over forty years' ex-Henry & Co., Chippewa Lake; J. I. Leg-Henry & Co., Chippewa Lake; J. I. Leg-I have never known of a single one to be in any way as good as Tiger Oil for the cure of seems no limit to its power over disease.

Therefore, knowing as I know of Tiger Oil, costa; J. J. Russ, Remus; T. W. Preston and T. O. Pattison & Co., Millbrook; Chas. they may have the benefits of such a valuable medicine as Tiger Oil has proven itself to be wherever it has been used, both for J. A. CROOKSTON,

man or beas: J. A. Crookston,
Of the Hazeltine & Perkins Drug Co., Grand Rapids.

THE LATEST DISCOVERY.

Or. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to *LADIES*. Send 4 cents for Sealed Circular. CALUMET CHEMICAL CO., Chicago. this paper

Tiglii

Bichromate .

" cut..

Serpentaria.

Carui, (po. 20).

Dipterix Odorate
Foeniculum....
Foenugreek, po...
Lini

Sinapis, Albu... Nigra.

Frumenti, W., D. & Co...... Frumenti, D. F. R.

oriandrum

Rapa

Frumenti Juniperis Co. O. T.

Sanguinaria, (po. 25).

Senega Smilax, Officinalis, H

Scillae, (po. 35)... Symplocarpus, Foetidus, po Valeriana, English, (po. 30). German...

Spigelia

Bromide Chlorate, (Po. 22).

Althae
Anchusa
Arum, po
Calamus
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 33).
Hellebore, Alba, po
Inula, po
Ipecac, po
Jalapa, pr
Maranta, ¼s.
Podophyllum, po
Rhei
" cut

CINSENG ROOT. e pay the highest price for it.

Peck Bros., Druggists, Grand Rapids, Nich

OTTENBERG'S CIGARS

Hazel Kirke La Rosa Celeste Sweet Catawba

10 cents. 5 cents.

Having secured the Sole agency for S. OTTENBERG & BROS.' Celebrated Cigars, I take pleasure in recommending them to the Trade, as the Finest and Best

5 and 10 Cent Cigars

Ever placed on the Market. They are made of the Finest Quality of Imported Tobacco without artificial flavor.

CIVE THEM A TRIAL.

I will send to any responsible first-class dealer a sample of Lini, grd, (bb), 3).

Phalaris Canarian these Cigars on trial, to be returned if not satisfactory, within 60 days. We send advertising matter with above Cigars.

Morris H. Treusch,

GRAND RAPIDS, MICH.

WHOLESALE	PRICE	CURRENT.

	1000				4
WHOLESALE PRICE CURREN	T.	1	SPONGES.	00.50	-
		~	Florida sheeps' wool, carriage2 25 Nassau do do	@2 50 2 00	
Advanced—Balsam fir, oil cajiput. Declined—Jalap root, serpentaria, oil creen, quinine P. & W., German quinin rum opium and powdered, cuttle bone,	e barl	K.	Velvet Ext do do Extra Ye do do Grass do do Hard ' .for slate use	1 10 85 65 75	
eal root, pink root.	0		Yellow Reef. do	1 40	
ceticum	8@ 80@1	10	Æther, Spts Nitros, 3 F	26@ 28	
arboneum	50@	55	Alumen	30@ 32	
Hydrochlor	3@	5	Alumen, ground, (po. 7)	3@ 4 55@ 60	
Oxalicum	1100	12 13	Antimoni et Potass Tart	4@ 5 55@ 60	
alicylicum	85@2 40@1	10 60	Argenti Nitras, 5	@ 68 5@ 7	
artaricum	50@	53	Balm Gilead Bud	38@ 40 15@2 20	
Aqua, 16 deg:	3@	5	Calcium Chlor, 1s, (½s, 11; ¼s, 12) Cantharides Russian, po	@ 9	
arbonas		13	Capsici Fructus, af	@ 15	
DACCAR		14	Capsici Fructus, po. Capsici Fructus, B, po. Caryophyllus, (po. 35). Carmine, No. 40. Ctra Alba, S, & F.	@ 14 30@ 33	
Subebae (po. 1751	85@2 . 6@	10	Carmine, No. 40	@3 75 50@ 55	
		30	Cora Flava	25@ 30	
balsamum.	50@	55	Coecus	@ 40 @ 15	
eru	50@	50 55	Centraria	@ 10 @ 50	1
CORTEX.	40@	45	Chloroform Chloroform, Squibbs Chloral Hydrate Cryst 1	@1 00	
bies, Canadian		18	Chondrus Cinchonidine, P. & W	1000 12	
assiae inchona Flava		11	Cinchonidine, German. Corks, see list, discount, per cent	15@ 20 9@ 15	
Agonymus atropurp		30 20	Creasotum Creta, (bbl. 75)	@ 50	
millaia ord		12 12	Creta prep	@ 2 5@ 6	
assfras Jimus		12 12	Creta prep. Creta, precip. Creta Rubra.	8@ 10	1
Ilmus Po (Ground 12)		10	Cudbear	25@ 30 @ 24	
Hyeyrrhiza Glabra		25	Dextrine	6@ 7 10@ 12	
Iaematox, 15 tb boxes	8@	9	Emery all numbers	68@ 70 @ 8	
" 1s	@	12 13	Emery, po. Ergota, (po. 60). Flake White.	@ 6 50@ 60	
" '4s	@	15	Galla	12@ 15 @ 23	
arbonate Precip		15	Gambier	7@ 8	
itrate and Quiniaitrate Soluble	@	50 80	Gelatin, French	40@ 60	
Perrocyanidum Sololut Chloride	@	50 15	Glue, Brown	9@ 15 13@ 25	7
olut Chloride sulphate, com'l, (bbl. 75)	½@ @	7	Glycerina	23@ 26	1
FOLIA.			Humulus Hydrarg Chlor. Mite Hydrarg Chlor. Cor Hydrarg Oxide Rubrum Hydrarg Ammoniati Hydrarg Unguentum	@ 15 25@ 40	
Cassia Acutifol, Tinnivelly	20@	30 25	Hydrarg Chlor. Cor.	@ 75 @ 65	
aivia omemans, 48 and 728		50 12	Hydrarg Ammoniati	@ 85 @1 00	
Jra UrsiGUMMI.	8@	10		@ 40 @ 65	
Acacia, 1st picked	@1		Ichthyocolla, Am 1 Indigo. Iodine, Resubl 4	25@1 50 75@1 00	
" 2nd "		90 80	Iodine, Resubl	00@4 10 @5 15	1
" Sifted sorts	75@1	65	Liquor Arsen et Hydrarg Iod Liquor Potass Arsinitis	@ 27 10@ 12	
Aloe, Barb, (po, 60)		60	Lupuline	85@1 00 55@ 60	
" Socotrine, (po. 60)	@	50 30	Magnesia Sulph (bbl 114)	60@ 65	
Assafoetida, (po. 30)	@	15 55	Mannia, S, F Morphia, S, P. & W. 3 Moschus Canton.	90@1 00	
Camphorae	25@	28 13	Moschus Canton. Myristica, No. 1.	@ 40 @ 65	
Euphorbium, po	35@	10 80	Nux Vomica, (po. 20) Os. Sepia.	@ 10 19@ 22	
lambore no	75@	80 35	Pepsin Saac, H. & P. D. Co. Picis Liq, N. C ½ galls, doz.	@2 00 @2 70	
Juniacum, (po. 45). Kino, (po. 25). Mastic	@	20 25	Pieis Liq., quarts	@1 40	
Myrrh, (po. 45)	0	40 25	Pil Hydrarg, (po. 80). Piper Nigra, (po. 22)	@ 50 @ 18	1
Shellac	18@	25 30	Piper Alba, (po. 35) Pix Burgun	@ 35	
		75	Potassa Ritart puro	14@ 15	
Absinthium		25 20	Potassa, Bitart, com. Potass Nitras, opt. Potass Nitras. Pulvis Ipecac et opii	@ 15	
Lobelia		25 28	Potass Nitras	7@ 9	
dajorum Mentha Piperita '' Vir		23	Pyrethrum, boxes, H. & P. D. Co., doz.	@1 00	1
Rue Vir		25 30	Pyrethrum, pv. Quassiae Quinia, S, P. & W.	8@ 10	
Thymus, V		22 25	Quinia, S, German	58@ 63 48@ 60	
MAGNESIA.	55@	60	Rubia Tinetorum. Saccharum Lactis, pv	12@ 13	
Carbonate, Pat	200	22	Salacin	@4 50 40@ 50	
		25 36	Santonine. Sapo, W. Sapo, M.	@4 50 12@ 14	
Absinthum4	50@5	00	Sapo, M	8@ 10 @ 15	1
Amygdalae, Dulc	45@ 00@7	50 50	Sinapis	@ 28 @ 18	1
Auranti Cortex2	00@2	10 50	Sinapis, opt. Snuff, Maccaboy, Do. Voes Snuff, Scotch, Do. Voes	@ 30 @ 35	1
Bergamii2 Dajiputi2	00@2 90@1	75	Soda Boras, (po. 10)	@ 35 8@ 10	1
Caryophylli	@2 35@	00	Soda et Potoss Tart	33@ 35	1
Chenopodii Cinnamonii	@1		Soda, Bi-Carb	4@ 5 3@ 4	1
Conjum Mac	@	75 65	Soda, Ash	@ 2 50@ 55	1
Copaiba	0	80	Spts. Myreia Dom. Spts. Myreia Imp.	@2 00 @2 50	
Exechthitos	90@1	00	Spts. Vini Rect, (bbl. 2 25)	@2 35 @1 30	
Gaultheria2	00@2	10 75	Strychnia, Crystal Sulphur, Subl Sulphur, Roll	21/200 31/4	١,
Geranium, 3	55@	75	Tamarinds	8@ 10	j
Hedeoma	80@ 50@2	00	Theobromae	28@ 30 @ 40	1
Lavendula	25@2	35	Zinei Sulph9	7@ 8	1
Lini, gal. Mentha Piper	00@3	75	oils.	ol Gal	1
MOFFILIAE. gal	COULT	UCL	Whale, winter 7	0 75	1
Myrcia, 3l Dive	00@2	50 75	Lard. No. 1 5	3 58	
Pieis Liquida, (gal. 50) Rieini1	43(0)1	60	Linseed, pure raw 4 Linseed, boiled 4 Neat's Foot, winter strained 5	3 46	1
Rosmarini	75@1 @8	00	Spirits Turpentine 4		
Succini	90@1	15 00	PAINTS Bbl	Lb	
Santal 3	50@7 45@	00	Red Venetian 134	2@ 3 2@ 3	
Sassafras Sinapis, ess, 3. Figlii	@1	65	Putty commercial 24	20 3 21 0 3	١,
Thyme opt	400	50 60	Putty, commercial 21/4 Putty, strictly pure 21/4 Vermilion, prime American Vermilion, English.	2%@ 3 13@16	
Theobromas	15@		Vermilion, English	55@58 16@17	
POTASSIUM.	***		Lead, red strictly pure	60 614	1.

RADIX.

VARNISH
No. 1 Turp Coach
Extra Turp.
Coach Body.
No. 1 Turp Furniture.
Extra Turk Damar.
Japan Dryer, No. 1 Turp. .1 00@1 10 .1 55@1 60 . 70@ 75 PAINT We have a full stock of this well-known brand of

Green, Peninsular.
Lead, red strictly pure...
Lead, white, strictly pure...
Whiting, white Spanish.
Whiting, Gilders'.
White, Paris American.
Whiting Paris English cliff..
Pioneer Prepared Faints.
Swiss Villa Prepared Faints.
VARNISHES.
No. LTurn Coseh.

MIXED PAINT and having sold it for over SIX YEARS can recommend it to our customers as be-

ing a First Class article. We sell it On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-T. H. NEVIN & CO.,

Write for prices and Sample Card to

Mfrs. & Corroders of Pure White Lead.

Hazeltine & Perkins Drug Co. Wholesale Agents, Grand Rapids.

Try POLISHINA, best Furniture Fin-

& PERKINS DRUG CO.,

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Druggists!

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

Elegant Pharmaceutical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe and Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Care

Which is positively the best Remed; of the kind on the market.

We desire particular attention of those about purchasing outlits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKEY.

We not only offer these goods to be excelled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

Druggists' Which continues to have so many favorites among druggists who have sold these

goods for a very long time. Buy our Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special

Hazeltine & Perkins Drug Co.

The Michigan Tradesman.

Brief Digests of Recent Decisions in Courts of Last Resort.

TAX ON TRADE OR PROFESSION. According to the decision of the Kentucky Superior Court in the case of Bullitt vs. City of Paducah, a tax in the form of a license fee may be imposed under legislative authority upon any trade, profession or calling, and while such a tax must be levied on all alike in the same profession, it is not within the particular locality shall be required to pay tax.

INVALID TAX SALE.

Money paid for lands sold at an invalid tax sale for taxes due an incorporated town cannot be recovered back from such town, according to the decision of the Supreme Court of Indiana in the case of Worley vs.

INSOLVENT BANK-RECEIVER. A receiver of an insolvent bank which has collected notes and drafts for another bank may be compelled to pay them in full, with interest, to the latter bank, and not simply make a pro rata dividend of the funds in his hands. So held by the Court of Chancery of New Jersey in the case of Thompson, receiver, vs. Gloucester City Savings Institution.

TRADE-MARK-USE OF WORD.

The question was recently raised in an English case whether the word "guaranteed" could be used as a trade-mark. This was the case of Symington et al. vs. Footman et al., decided recently by Mr. Justice Kay in the Chancery Division of the High Court of Justice. It appeared that the plaintiffs, who were wholesale corset-makers, had introduced a corset which they designated the "guaranteed corset," and which was sold with a twelve months' guarantee in writing to each customer. The defendants' firm brought out a cheaper article under the same name, which they sold under the same system of guarantee. The plaintiffs, who, it appeared, had had the word registered as a trade-mark, applied for an injunction to restrain the defendants from the use of the word. The court refused the injunction, holding that the word "guaranteed" had not become attached to the plaintiffs' goods, but only represented the fact of the guarantee being given, and that any one might sell a corset with a guarantee without infringing the plaintiffs' right to do so.

CHATTEL MORTGAGE COLLATERAL SE CURITY. A decision of importance was lately rendered by the Supreme Court of the United States in the case of People's Savings Bank et al. vs. Bates et al. This was an action of replevin involving conflicting claims under certain chattel mortgages executed by Detroit merchants. The defendants in error, members of the firm of Bates, Reed & Cooley, claimed priority under a mortgage given by the Detroit firm on February 7, 1881, to secure both the past indebtedness of the firm, amounting to \$45,-000 and upward, for goods, wares and merchandise sold and money loaned to them, and any further liabilities which might be incurred by the mortgagors for other goods purchased, or other moneys borrowed, from the mortgagees; the mortgage, covering not only the goods, wares, merchandise and other personal property then in the mortgagors' stores in Detroit, but also their notes, book accounts and securities, and all future additions to or substitut such goods and merchandise. No part of said indebtedness was created at the time of the execution of the mortgage. The bank claimed, under a mortgage made by the Detroit firm on February 11, 1881, to \$49,000, which were executed by that firm on February 7, 1881, and also "all other paper indorsed" by it and held by the bank, that mortgage covering all the goods and merchandise then in the mortgagors' stores and all thereafter put into them. The mortgage provided that the bank's agent should take immediate possession and sell the goods in the ordinary course of business, applying the proceeds to said indebtedness until the same was paid. The mortgage to the bank was the first one filed in the proper office at Detroit, though it was not filed until after the bank had notice, through claimed to be in possession of or to have rights in the mortgaged property. It did not clearly appear whether the bank had the prior mortgage to Bates, 500 Copyrighted Record Blanks, 500 Association Notification Sheets, and Envelopes. the was given. The main question raised by case was whether the bank was, within the meaning of the Michigan statute, a subsequent "mortgagee in good faith," the mort- 49 Lyon Street, - Grand Rapids, Mich. gage to it having been really given to se cure past indebtedness of the mortgagors. The Supreme Court, in deciding the case, took the ground that the words 'mortgagee in good faith' meant the same thing as "mortgagee for a valuable consideration without notice," that the conveyance of lands or chattels as security for an antecedent debt would not operate as a purchase for value or defeat existing equities, and that the claim of the bank to be a subsequent mortgagee in good faith could not be sustained, because the mortgage of February 11, 1881, although first filed, was not given in consideration of its having sur-rendered or agreed to surrender or to post-

pone the exercise of any substantial right it had against the mortgagors, but merely

as collateral security for past indebtednes Under such circumstances, the court held, the mortgage which was prior in time con-

ferred a superior right.

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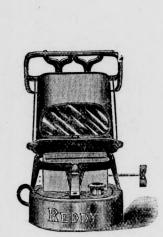
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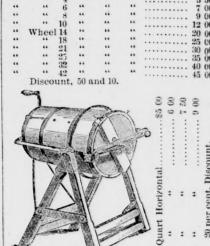
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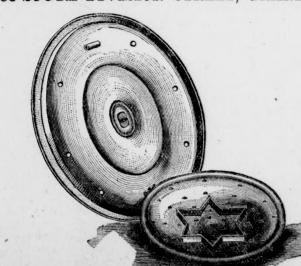
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