VOL. 4.

GRAND RAPIDS, WEDNESDAY, APRIL 27, 1887.

NO. 188.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

28 Special attention given to Repairing, Painting and Lettering. Sheps on Front St., Grand Rapids, Mich.

Clothing Company.



Our Order Department Fancy Crockery Fancy Woodenware

Secures to out-of-town customers the most careful attention and guarantees perfect sat-

LARGEST HOUSE in the STATE

With the splendid Tailor-Made Clothing we handle the fit is as perfect as in the fir est custom work. Send in your order for a Spring Suit or Overcoat and make a saving of at least one-third.

The Grand Rapids Seed Store, side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicit-

JOBBING DEPARTMENT. We pay cash for our goods and make CASH PRICES. With superior advantages and ready cash we are enabled not only to meet Chicago prices but offer you a most complete line of

FURNISHING GOODS.

GIANT CLOTHING COMPANY,

Cor. Canal & Lyon Sts., Grand Rapids

MONNICH & STONE, Flint, Mich.



POTATOES

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Thompson & Co

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

POTATOES.

We make the handling of POTATOES APPLES and BEANS in car lots a special feature of our business. If you have any of these goods to ship, or anything in the produce line, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made prospects. Liberal cash on car lots when desired.

Agents for Walker's Patent Butter Worker. Earl Bros., Commissiom Merchants

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

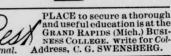
The popularity of $\ Muzzy$'s Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excel-



Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers





DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

Inspection Solicited. Chicago and Detroit Prices Guaranteed.

For the Field and Garden

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover, Mammoth Clover, Alsike Clover, Alfalfa Clover

White Dutch Clover, Timothy, Red Top,

Blue Grass, Orchard Grass, Hungarian Grass, Common Millet, German Millet,

COOK & PRINZ,

Flax Seed.

Show Cases,

Counters, Tables and Furniture of any Description, as well as Designs thereof, made to order. Write for Prices or call and see us when in the City.

38 West Bridge St.. Grand Rapids.

Telephone 374.

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Winter Goods 102 CANAL STREET.

T. R. ELLIS & Co., **Book Binders**

PAPER RULERS,

51, 53 and 55 Lyon St., GRAND RAPIDS, MICH. 73 CANAL ST.

THE NEW Company Soap

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced,

Headlight

Little Daisy.

Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone No. 578-5 rings.)

Shall we receive your encouragement by way of a trial order?

GREAT WATCH

-AND-

JEWELER.

44 CANAL STREET,

GRAND RAPIDS.

HEMLOCK BARK!

WANTED.

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any

101 Ottawa St., Grand Rapids.

MUSCATINE OATMEAL.

Best in the world. Made by new and improved process of kiln-drying and cutting. All grocers keep it. Put up in barrels, half barrels and cases.

MUSCATINE ROLLED OATS.

Made by entirely new process, and used by everybody. Put up in barrels, half bar-

For Sale by all Michigan Jobbers

The Best Laundry Soap on the Market. TRY IT!

FOR SALE BY ALL FIRST-CLASS GROCERS.

Oberne, Hosick & Co.

CHICAGO. A. HUFFORD, General Agent,

CHARLES A. COYE, A. Coye & Son,

Horse and Wagon Covers, Oiled Clothing, Feed Bags

Wide Ducks, etc. Flags & Banners made to order.

THE DRUMMER DID IT.

A Class of Honest and Enthusiastic People Who Never Die.

From the San Francisco Chronicle. All investigations by archæologists into the various races and their history break on an inexplicable influence that seems to connect widely different places, periods and peoples. They find old jars in use in India that the mound builders had here, and they come across iron teaspoons in the primeval find the gridiron of the north of Ireland figuring in the social life of China three or four thousand years ago. The Bedouin Arab has the army blanket of the Esquimaux, and in the ruins of Pompeii they theater to-day. Well, why is this? Archæologists cannot tell. I can. The mysterious ubiquitous influence that leaves no track save the article is simply the drum-Egypt; he carved those hieroglyphics on the court, but one country, and are and must be mother, necessity, and just as useful as draw from the State. introduced French candy into Herculaneum and stuck the mound builders with iron tea-

lieve drummers die. I believe they simply talk themselves into gas. "Gas thou art, thirty-two feet up on the stove telling sixteen lies about their business and their adto believe that a drummer should ever be able to disguise his identity. He is, as a rule, aggressive and runs things.

If you see a man come into the office of a hotel and step up timidly to the counter and ask the clerk if there are any letters for hang his coat on a peg and jam his valise diers of commerce, whose fidelity and pat-

constitutional a state or a municipality to tax commercial the thermometer stood 30 degrees below that such taxation is an interference with gether when the steamer was lost in the fog Hope & Co.; was the agent of the Barings; interstate commerce, and is, therefore, un- and she was 36 hours overdue in the next was a translator of manuscripts in Venice; It appears that a state law applicable only the Ohio river was dusty and our little to the taxing district in question was in craft stuck on a sand bar all night. Yet, amid force, subjecting "drummers" and all per- all the vicissitudes of life, he, Mark Tapcharacter or admit only of one uniform system or plan of regulation. Second. Where the or plan of regulation of re GRAND RAPIDS. the power of Congress to regulate is exclusive antries, instead of unloading his troubles been an unqualified success

its failure to act indicates its will that the and personal grievances upon them. He subject shall be left free from any restric- has all the elements of a first-class politi- From the Detroit Journal. tions or impositions, and any regulation by cian, and, if he ever runs for governor, the the states, except in matters of local con- popularity of Doc. Ames would sink into insurance bill," said T. H. Hinchman this its police power and its jurisdiction over nitude."

state provides for the security of life, limb, ous individual; so much so, that, if the of individuals. I think that combinations health, comfort and property, or when it American delegation were to march past a are bad, but if the Legislature can abolish affect commerce. But in making such in- at correct distances, you would be compelled may with equal justice abolish combinaternal regulations a state cannot impose to stand thirty-six hours before the end of tions of manufacturers, and for that matter taxes upon persons passing through or com- the procession passed you. He is the me- combinations of workingmen. ing in merely for a temporary purpose, nor dium through which fully 40 per cent. of upon property imported and not yet become the business of the United States is tran-siderable benefit to the State. Two years sweeper sweeps out of the gallery of the part of the common mass, and no discrimination can be made by any such regulations press and its locomotive, that literally hurls through the Michigan Legislature. The adversely to the persons or property of commerce from one end of this great coun- underwriters threatened to withdraw their other states, and no regulation can be made try to the other. He is first cousin of the companies from the State. This frightened directly affecting interstate commerce. In telegraph, that flashes through from conti- the Senate and the bill was lost. If the the matter of interstate commerce the nent to continent. He is a blood relative to Cole bill should go through I fancy many He left those curious Grecian scrolls in United States are, in the opinion of the telephone and caligraph, a child of the same of the insurance companies would withrocks of ancient Britain; he is the man who subject to one system of regulations and not either of them. The commercial traveler is "The cost of rnnning a stock insurance to a multitude of systems. It seems to be a gentleman in dress and manner, forced by company is very large. Managers are paid forgotten that the people of this country the nature of his occupation to be such, if very high salaries, and agents get an abare citizens of the United States as not already so by inclination. You will surdly large proportion of the premiums. well as of the individual states, and that find in his home the elements of happiness Some of them get as much as 35 per cent. drummer? Not that you care, but have you ever seen a dead drummer? I don't bethe latter and free from interference or re- hold is worthy of the highest compliments gether the agents get 19 per cent. of the restraint from them. To deny the state the which man can best bestow upon her, the ceipts. The cost of operating an insurance to gas returnest," was written of the drummer. I have met one or two men who have in question will not, the court believes, in corner and whittles up the boxes in front of ceipts. The losses last year averaged 60 been drummers, but they do not talk much any preceptible degree diminish its rethe stores. He never gets on a strike, but, per cent. Profits must consequently be about it. When a drummer gets tired of sources. Goods, when brought into a state when differences arise between himself and light. If the board of underwriters is done talking he just disappears. I do not see in consequence of a sale by a drummer, his employer, he is intelligent enough to how this country survives the existence of will be liable to taxation, and as much will know that their interests are mutual; and, ly begin to cut each other. The companies drummers. You go into a small country be realized as if the tax were imposed beplace; you step into the hotel; you find in fore the sale. To tax the sale of goods man Powderly, or the executive board of be oblidged to withdraw from the field. the office sixteen coats hanging up on the under such circumstances before the sale is, the Knights of Labor to come and adjust. The vacuum would soon be filled by mutual wall and sixteen values in a row on the in the opinion of the court, clearly a tax on their differences, he just writes "E Plurifloor, and sixteen men sitting with their interstate commerce itself. If the employment of drummers injuriously effects local freedom's soil beneath his feet and freedom's only. They would employ no agents and banner waving o'er him, he proceeds to give no very great salaries. Being much ventures, all at one time. You can't get such regulations as the case may demand, move on the works of his house. They, in cheaper and not for money making purwhat you want in that town. The drummers have made the store keepers buy what fusion into which the commerce of the their commercial traveler and their own are lower. That is how the people would benethey have to sell, and you've got to take it country would be thrown by being subjectione. The result is, they have a conference fit. or go without. It seems almost impossible ed to state legislation on this subject would in the back office, and it's a "cold day" when our man gets left. Generally he has tion of this kind was started in New Engbe, the court says, but a repetition of the disorder which prevailed under the old his salary raised two or three hundred dol- land in 1835. Twenty have since been

Tribute to the Traveler.

articles of confederation.

They may be classed as the skirmish line him, please, you may know that he's a hum- of her prosperity, for upon them devolves ble private citizen and a plain guest. If the duty of advancing to the frent, to exyou see a fellow bang open the door, stride plore the field and report the position and in and leave it open behind him, go and condition of trade, they are the private solon the floor, walk behind the counter, 'take | riotism are never doubted. They are ever out all the letters and read the addresses from advancing, never retreating, and, while the every box, open the drawer and look in, glory of success is seldom accorded them, then you'll know it's a drummer-good for still they are, like the well-disciplined solone night's lodging and several drinks. dier, the prime factors of the success of the He generally lets everybody know that he's commander or principal who plans the comsold a lot of stuff, and he talks very loud mercial enterprises which they represent. about the fun he's had sometimes. But Jack can give no better illustration of the they told me of one drummer who called virtues and usefulness of the commercial himself a count, and wore a long fur-lined traveler than to quote from an address deulster and an imposing foreign looking livered recently before a convention of the mas admired him; he was on the eve of get- crest of the topmost wave of prosperity; ting engaged to a haughty San Francisco and I have been with him when business belle, when a lady walked into a drug store became so dull that he approached the verge one day and found him with a lot of sam- of innocuous desuetude. We have set in ples of soap, trying to stick the proprietor the smoking room of the parlor car and with his stock. That let him out and he smoked straight 10 cent eigars together, disappeared. But the profession disowned when the limited was flying with us a mile him, for, as a rule, the drummer is a straight- a minute towards the wife and little ones forward, open, honest and enthusiastic nui- we loved; and we have wrestled with wheeling stogies together in a caboose of a freight in the slow mule race. We have met at the

herald supremacy to the outside world. "The Wandering Merchant." Among the great names in the mercantile world early in the present century was that He came in the summer season craft, in which it was said of the commer- of Vincent Nolte, better known as "the pounds of table butter. and stayed a long time. He was the rage; cial traveler: "I have been with him when wandering merchant." Born in Leghorn, Provision Dealer—Here you are, madam. the girls fell in love with him; the ma- business was booming and he rode upon the he began life as a banker's clerk. He gave Here is some table butter that I can recominto fashion. His financial standing was liar? train, when the highest earthly aspiration 1814, and was with Lafayette in Paris dur- You put the butter in a dish upon the table, Taxes on Commercial Travelers Held Un- of that freight train was to take first money ing the revolution of 1830. In his day he and you will see it distribute itself, a piece The Supreme Court of the United States depot at 2 o'clock in the morning, when the lation; he was a contracter for supplying missing a single one. There is nothing efhas rendered a decision denying the right of model foot line was four hours late, and the French army with muskets; he was the feminate about the butter, madam. And mercantile agent in the United States and it costs only thirteen cents a pound! travelers from another state on the ground zero. We have been on the Mississippi to- Cuba for the great Amsterdam house of

constitutional. The case in which this de- town, and, besides, we have sweetly roosted was a writer on finance and an editor; and are they not? cision was rendered was that of Robbins vs. on a bundle of shingles from the going in whatever he undertook he was success-Taxing District of Shelby County, Tenn. down of the sun to the rising thereof, when ful. Patriotism and Chicory. Once a deputation of wholesale dealers in sons not having a regular licensed place of ley like, has maintained the virtue of being coffee waited on Mr. Gladstone, presented business in the district, and offering or sell- happy under adverse circumstances. He is their humble petition, showing how chicord ing goods by sample, to a tax of \$10 a a manufacturer of sunshine and puts large imperiled the British constitution and the week or \$25 a month. Robbins, who was blocks of it into circulation that 'Old Sol' advantages which would accrue to the revessays that no city or town has a right to live says that no city or town has a rig unlicensed, was engaged in soliciting orders doesn't know anything about. A physician nue. The agitation ended by an augmentain Memphis for stationery for a Cincinnati would label him anti-dispeptic, while the tion of duty on chicory of 100 per cent. The street in front of his property or place firm and in exhibiting samples for the purpose of effecting sales. He was arrested,
bloomer, whose breezy petals begin to unconvicted and fined and his conviction was convicted and fined, and his conviction was fold themselves early on the morning of the Gladstone knew nothing about. A clever travel therein. This decision will result in affirmed by the Supreme Court of Tennes- first of January, and close the last week in importer of chicory entertained the idea of shutting out street venders and hawkers, see. The Supreme Court of the United States has just reversed the decision of the more thickly strewd with roses than are did it. It was this importer who had can expose their wares for sale. state court, holding the tax to be unconsti- those of the rest of humanity, but he has a bought up all the chicory he could find, and tutional. In its opinion the court lays better knowledge of the ways of this wick- had stored it away, paying the old low duty. down the following positions: First. The ed and windy world, and knows better than Then the duty was increased 100 per cent. Who recently asked a merchant for ten Constitution gives to Congress the power to his less-traveled brother how to turn unfaregulate commerce among the states, and vorable conditions and circumstances to his less than \$350,000, and just as much chicory into this restaurant I will pay for a steak that power is necessarily exclusive when- advantage. He goes around the 365 mile went into an Englishman's cup of coffee as and some hot potatoes for you." He was ever the subjects of it are national in their track smiling, with his grip in his left hand, before.

The Insurance of the Future "I don't know anything about this Cole

cern only, is repugnant to such freedom. insignificance. If he should be rechristianed morning, "but I understand that it aims to Third. The only way in which commerce Gilfillan, and was to make the race for Con-prevent combinations among insurance between the states can be legitimately affect. gress, the popular Mayor of St. Paul would companies and the making of rates by ed by state laws is when, by girtue of get left, for here is a mixer of the first mag- means of boards of underwriters. Such legislation does not seem desirable to my persons and property within its limits, a The commercial traveler is a very numer- mind. It is an infringement on the rights

"The law might eventually be of con-

"This is not a new scheme. An associalars, has two or three new towns on his built up, only one of which failed. The route that he has been wanting for the past average rate of insurance charged by these three years and has arrangements made for companies is 3-10 of 1 per cent. as against a vacation in August. The commercial an average of 3 per cent charged by the traveler is sober, honest and industrious. stock companies. Three new associations He is liberal to a fault. His friends are as the have recently been started and five others sands of the sea. He is diplomatic enough | will soon be started in New York, Boston, to keep solid with the whole world. His Philadelphia, Chicago and St. Louis. There mission will end where the milennium be- are also some sixty farmers' associations. gins. So let the city we love so well re- These and similar companies are destined member in her joy and pride that the com- to revolutionize the insurance business, and mercial travelers within her borders are at no distant day. With or without the part and parcel of her prosperity; and, Cole bill, the stock companies will be obligwhen the happy greetings of the new-born ed to reduce their expenses, cut down their year are passed around, may she place one rates or be wiped out of existence. I suplaurel at the feet of the busy men who pose the passage of the Cole bill might cause us a good deal of difficulty for a year or two in getting insurance."

Stalwart Butter.

Boarding Housekeeper-I want three

the greater part of his time to drawing mend. It is just the thing you want, and

caricatures and high living. At the age of it costs only thirteen cents a pound. 16 he found himself possessed of a ward- Boarding Housekeeper-Rather dear, robe consisting of twelve coats and twenty isn't it? But you say it is especially nice. pairs of hose and trousers, then just coming What is there about it that makes it pecu-

represented by a tailor's bill to match his | Provision Dealer (earnestly)-Its laborclothes. He saw Bonaparte at Leghorn, in saving qualities, madam—it's labor-saving 1796; was in Paris with Wellington in 1815; qualities. That butter, madam, is perfectfought under Jackson at New Orleans, in ly able to help itself without any attention. was known as the giant of cotton specu- upon the plate of every boarder without

Reason in Religion.

Omaha girl-Your family are unitarians,

New York girl-We were, but ma and I have joined the Episcopalians. We like their forms better.

"The forms?" "Yes; you are up and down so much your dress doesn't get crumpled you know."

A recent decision of the Supreme Court dise in front of another man's property.

An Albany newspaper tells of a tramp somewhat surprised when the tramp replied: "Well, sir, I don't want the ten cents for

A JOURNAL DEVOTED TO THE Mercantile and Mannfacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.

Advertising rates made known on applicat

WEDNESDAY, APRIL 27, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-President, S. A. Sears; Secretary and Treasurer, Geo. H. Seymour; Board of Directors, H. S. Robertson, Geo. F. Owen, J. N. Bradford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the pub-lishers by mentioning that they saw the adver-tisement in the columns of this paper.

In the light of the dishonorable methods pursued by the insurance companies in settling the loss of Messrs. Pingree & Smith, at Detroit, the statement of "Country Merchant" to the effect that a policy in a stock company is a "safe investment" is open to criticism. The investment is safe as long as the transaction is confined to the payment of premiums, but let a fire result in a partial or total loss and the situation immediately undergoes a change. Instead of & Hoops furnished the stock. recognizing the local agent, the company sends on its adjuster, who is usually an illmannered bully, wholly devoid of decency. Lemon & Hoops furnished the stock. This person delights in uttering all manner of accusations against the insured, in browbeating and contradicting, and in making life a burden as long as he remains in the place. After enduring the follow's insults and insinuations for several days, the unforless than his policy calls for, for the sake of ridding himself of a man who is little above the level of the brute. All insurance adjusters are not of the character above described, but fully three-quarters of them match the description given. Why the insurance companies employ such men to settle their losses, is a question that has never been answered. They earn their wages, no doubt, in beating down estimates and statements of losses, but they put their employers in such an unenviable light that the companies interested never afterward get a cent's worth of insurance from the insured or any one acquainted with the merits of meat business of E. Morgan. the case.

Trustworthy advises from Lansing assure THE TRADESMAN that the advocates of J. A. Brown's grocery stock. board insurance have concentrated a lobby there which is sure to defeat the Cole bill in John G. Bruce in general trade. the Senate, unless prompt measures are taken by the business men to offset the in- Holmes in the grocery business. fluence of the corruptionists. As has been the case when legislation of this kind has Allen Hazelton in general trade. been previously undertaken, the representatives of the insurance monopoly are supplied with all the financial assistance needed to compass the opposition or apathy of W. S. Hart in the drug business. men who are susceptible to bribery. Petitions will go into the Legislature this week worth & Watkins in general trade. from every Business Men's Association in the State, praying for the passage of the bill, nedy Bros. in the grocery business. and individual letters from representative men would have a salutary effect.

The bill providing for the establishment of a Laboratory of Hygiene passed the Senate on April 20 and is now before the House. All business who feel so inclined—and every man in the State would be benefitted by Bros. in the grocery and drug business such an institution-should write his Representative immediately, requesting favorable action on the measure.

A man who refuses to join an organization which has for its principal object the building up of the community in which he lives is guilty of treason to the town. Such a man is always ready to participate in all benefits secured by his brethren, without rendering any service in return.

The Grand Rapids Telegram-Herald reproduces an article from the pen of Soliman Snooks, without the slightest reference to THE TRADESMAN, which paid for the contribution and ought to be entitled to some credit in such connection. Such is so-called "metropolitan journalism."

The Why and Wherefore.

During the past six weeks, readers of THE TRADESMAN will have noticed that a sale of unclaimed government lands has been announced in the advertising columns. While in Reed City the other day, the editor of THE TRADESMAN called at the U. S. Land Office and asked why this paper was given the preference over any other journal in the State. In reply, Register Clark said: "We were ordered by Commissioner Sparks to place the advertisement in the paper having the largest circulation in this district. We looked the field over thoroughly and found that THE TRADESMAN was entitled to that distinction. We merely followed instructions from Washington."

Mr. Steele's Rejoiner on the Calf Question.

TRAVERSE CITY, April 23, 1887. E. A. Stowe, Grand Rapids.

DEAR SIR—Since President Hamilton gave my Jersey calf such a free ad. in last from business week's Tradesman, the calf has been doing well—price advanced \$10. Everybody reads The Tradesman, except hens. They will not look it over for fear of exposure in their egg adulterations. Found one Battle Creek—H this morning full of air on one end.

Hope the time will come when food adulterations will be confined to Jersey calves J. Helmer's drug store. and Presidents of Business Men's Associations. Happy day then! Yours sometimes

GEO. E. STEELE.

Broker Bunting sold 1,500 cases of Harmburg canned goods to Cody, Ball, Barnhart & Co. one day last week.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. P. J. Schroeffel succeeds the Spa Bottlin

Eugene Carpenter, grocer, has been close on chattel mortgage.

J. L. Davis is now located in the com mission business at 33 Ottawa street.

Herman H. Idema succeeds C. Frederick Idema in the loan and pawn shop business at 56 Lyon street.

I. Gibson has engaged in the grocery business at Petoskey. Arthur Meigs & Co. furnished the stock.

A. Kenyon has engaged in the grocery business at 115 Broadway. Clark, Jewell & Co. furnished the stock.

Hedley & Son have engaged in the grocery business at Wayland. Bulkley, Lemon & Hoops furnished the stock.

M. E. Curtiss has engaged in the grocery business at Edmore. Bulkley, Lemon & Hoops furnished the stock.

G. W. Robinson has engaged in the grocery business at Edgerton. Bulkley, Lemon

Joseph McKay has engaged in the grocery business at Central Lake. Bulkley,

D. C. Leggett has put in a grocery stock on one side of his brother's drug store at Paris. The stock was purchased here.

F. Wingarden and M. W. Cook have formed a copartnership under the firm name tunate agrees to take several hundred dollars of Wingarden & Cook and engaged in the commission business at 30 Waterloo street.

AROUND THE STATE.

Lansing-E. M. Esselstyn, grocer, has sold out.

Battle Creek-Chas. Binder has sold out his meat business

Battle Creek-Robert Nevin has disposed of his meat business. Muskegon-K. Mulder has bought D.

Mulder's grocery stock. Coloma-R. R. Hewson's general stock

has been destroyed by fire. Luther-E. A. Hudson has bought the

Ionia-John L. Taylor will shortly re-engage in the grocery business. Ann Arbor-Niles H. Winans has bought

Burnside-John G. Bruce & Co. succeed

Morrice-G. W. Mells succeeds D. B

Leonard-A. Hazelton & Co. Saline-E. W. Walker will erect a hand

some business block this season. Onondaga-Godding & Wilcox succes

Bronson-G. W. Watkins succeeds Silk Cadillac-Wm. Kennedy succeeds Ken

Detroit-J. D. Baker succeeds J. D. Baker

& Co. in the book binding business. Menominee-Mrs. E. S. Dalton has bought

the grocery stock of Young & Dalton. Judd's Corners-Henry Cameron, genera dealer, has been closed on attachment.

Portland-W. M. Elder succeeds Elder Detroit-John C. Hartz succeeds Hartz &

Kernaghan in the hat and cap business. Milford-Wilson & McMahon, dry goods dealers, have dissolved, each continuing. Wayne-Obed Coy succeeds W.

Southee in the grocery and notion business. Caro-A. C. Young & Co., general deal- dealers, have been closed on chattel morters, has dissolved and gone out of business. gage. Wayne-J. W. Booth, grocer and dealer

Lansing-Goodnow & Field succeed Harris & McCarthy in the grocery business. Coloma-Vincent & Gammer, grocers, have dissolved, Vincent & Wright succeed-

Alma-H. B. Waldby & Co. succeed Pollasky, Waldby & Co. in the banking busi-

Jackson-Caldwell & Sherick succeed Benj. Caldwell in the boot and shoe busi-

Caro-A. C. Young & Co., general dealers, have dissolved and gone out of busi-

Reed City-Baker & Norman have bought E. C. Bradley's stationery and confectionery

Hamilton-Dangremond & Nykerk are building an addition to their hardware

J. K. Burnham & Co., wholesale dry goods infesting this locality.

Battle Creek-Rupert & Estelle, flour and

his grocery stock, preparatory to retiring creased.

Scottsville-Higgins & Allen, the drug-

Kalamazoo, has taken a position as clerk in shipments from here.

in the grocery business.

sion to be given May 1. Linden-L. B. Hyatt, a leading business experts to be the best in Michigan.

man, has become insane and is now confined at the Pontiac asylum.

Evart-Mark Ardis has sold his general stock to David Redmond. Mr. Ardis will continue the banking business.

Reed City-Rickerd & Johnson succeed C. W. Rickerd in the manufacture of cigars and the retail tobacco business.

Boyne Falls---J. C. McFellin succeeds McFellin & Co. in general trade, and has moved the stock to Boyne City. Hart-C. E. Williams has sold his gro-

cery stock to C. Slaght. He will close out celona Handle Co. his flour and feed stock and retire from bus-

Elwell-G. A. Keller & Son have moved Louis Woodenware Co. their grocery and dry goods stocks to Breck-

Reed City-John W. Densmore is remodeling the interior of his store by cutting an archway between the dry goods and grocery departments.

Reed City-W. H. Hawkins has purchased the interest of his brother in the grocery firm of Hawkins Bros. The change will occur May 1.

Luther-J. E. Whiting, formerly engaged

in the wagon making business at McBrides, has opened a hardware store, with tin shop n connection. City, has leased the Neff House and takes slabs and waste lumber from the mills in possession May 1. O. H. Tuxbury, also of

nection. Hastings-Dr. J. A. Baughman and Wm. Buell have formed a copartnership under the firm name of Baughman & Buell and purchased the drug and jewelry stock of A. R. McOmber.

Kent City, will run the livery stable in con-

Reed City-H. H. Freedman & Co. will soon remove their cigar factory to the new Stieg building, on the opposite side of the street, when they will increase their working force from eighteen to thirty men.

Nashville-L. J. Wilson, formerly engaged in the grocery business here, but for the past six months engaged in farming, has again returned to the grocery business at the same old stand. The stock was purchased at this market.

Luther-Rice R. Miner & Co., who en gaged in general trade about two months ago, as successors to the Luther Chemical & Lumber Co., are closing out the stock. Mr. Miner will go to Kansas City as partner and department manager in the wholesale dry goods house to be established there by J. K. Burnham & Co., of Detroit.

STRAY FACTS.

Saugatuck-A bank is to be established

Muskegon-James Balbirnie will shortly open a furniture store.

Rochester-Wilson Bros. have sold their flouring mill for \$8,500. Milford-P. Bryne succeeds Begole, Fox & Co. in the lumber business.

Coopersville-John and August Busman have engaged in the meat business.

Evart-T. W. Atkinson and R. Massey are about to open a cigar factory. Casnovia-F. E. Ackerman has move

the Kent City Herald to this place. Charlevoix-Jas. A. Gellick succeeds Gellick & Ingalls in the saloon business.

Sand Lake-Thos. Olds has opened estaurant in the B. F. Lewis building. East Saginaw-Lewis C. Slade succeed Stephens & Slade in the lumber business.

Onondaga-Geo. Murray has moved his harness business here from Vermontville. Casnovia-Mrs. F. H. Bunker has engaged in the millinery and fancy goods business. Saranac-John P. Anderson will shortly en an agricultural implement warehous Owosso-Smeadley & Co., wholesale beer

Muskegon-Hovey, McCracken & Co.'s in notions, has sold out to Alex. Meldrum. sawmill was the first to start up for the sea- high, for Bullis' capsule factory. This in-

son at this point. Manistee-D. Turnbull, of Chicago, has purchased an interest in the meat business

of L. N. Roussin.

man river or a pole road. North Muskegon-The terra cotta works nished. at Pullman have again contracted for all the Julius Schuster, of Kalamazoo, Treasurer

sawdust from Gow, Majo & Co.'s mill. Lansing-Farrand & Rogers have merged their business into a stock company under tism at Mt. Clemens, from which disease he the style of the Michigan Condensed Milk has been a great sufferer. Late reports as Company.

Luther—Frank Breese has purchased a half interest in the grain and seed busines of R. M. Smith. The new firm is known Men's Association have agreed to close their as Smith & Breese.

Detroit-Burnham, Stoepel & Co. succeed practice of canvassing among farmers are ed time, when every key will be turned in

Muskegon-A Brush electric light plant East Tawas-Emerson & Tighe, grocers is being put into the Petrie Lumber Co.'s teen strong, has united with the State body and feed dealers, have dissolved, Emerson mill. They expect to run night and day and the Cheboygan Business Men's Protecthroughout the season.

feed dealers, have dissolved, Estelle & Co. Co. state that this year's cut will be the ing a total membership of sixty-one. The largest cut ever made. Their mill has been State body now comprises 1,855 business Milton Junction-Geo. Reed is closing out thoroughly repaired and its capacity in- men, which number will probably be in-

Rockford-Morrison Beardslee, the tion, Waterford cider and vinegar manufacturer, gists, will shortly dissolve partnership, Mr. will put in a power cider press here this fall and manufacture several hundred bar-Battle Creek-Herman Raible, late of rels for his G. R. & I. trade, making all

Holland-The Waverly Stone Co. has West Chester-Dr. R. Gibbs, of Six Cor- been organized with a capital stock of ners, will erect a building here and engage \$25,000, to operate the stone quarries one mile east of here. The officers are: Presi-Luther-F. C. Langerwisch has purchased dent, H. D. Post; Vice-President, Adrian advisability of keeping a railway register is the courts. The condition of the road bed the jewelry stock of F. J. Fletcher, posses- Yates; Secretary and Treasurer, O. E. all right," said H. A. Lamos the other day. on the branch in question is not such as Lock Box 173, Yates. The sandstone is pronounced by "I'll keep the book free gratis for nothing, would warrant much defense in a suit for

MANUFACTURING MATTERS. Sullivan-Klise & Son are building a new

Dexter-A. P. Ferguson, wagon maker, To the T. P. A. men of Michigan:

has removed to Ann Arbor. Ypsilanti-The dress-stay factory gives employment to seventy-three persons.

Buttars as superintendent of the Charlevoix and 14. The annual State banquet will be Manufacturing Co.

St. Louis-W. W. Starkey, proprietor pail and tub factory, is succeeded by the St.

North Muskegon-S. H. Gray & Co.'s mill, which is being moved from Big Rapids, is nearly ready to begin operations.

Muskegon-Barker & Akeley's mill has been supplied with electric lights and will to rates and special arrangements. Reprerun night and day throughout the entire Fremont-J. B. Jewell has purchased

the interest of C. H. Cook in the sawmill

firm of Darling & Cook. The new firm

will be known as Darling & Jewell. St. Louis-Dunham & Co., of Stanton, have located here and are prepared to manufacture sewing machine crate, paper pail Casnovia-Johnny Bowen, late of Kent racks, barbed wire reels, etc., utilizing all the

the village.

Purely Personal.

"Flick" Hastings refused an offer of \$500 for his "Sultan" on Monday.

Frank Jewell and wife are home from California, where they spent the winter. The grocery business must be good. Sam-

E. Mortlock, representing H. Hitchcock, Son & Co., of Detroit, was in town one day

last week. J. Locke, of the firm of Arey, Maddock & Locke, tanners of Boston, was in town over Sunday.

Christian Bertsch left to-day for a two weeks' buying expedition in the eastern shoe manufacturing markets.

C. E. Olney started last Thursday for Thompson, Conn., where he is spending a week with friends of his childhood days. Amos. S. Musselman went to Hungerford Monday to sell the C. Tyler grocery stock, which he recently foreclosed on a mortgage. Harry Gregory, late with Emnet Haga-

dom, at Fife Lake, succeeds B. J. Robertson as billing clerk for Arthur Meigs & Co. Herman Spitz, of the Barnhart & Spitz Manufacturing Co., of Chicago, spent the Sabbath with his brother, L. Winter-

W. B. Tyler, late with J. W. Schermerhorn, at Nottawa, has taken a position as salesman with E. P. Kidder & Co., of this

B. J. Robertson has resigned the position of billing clerk for Arthur Meigs & Co. and has re-engaged in the drug business at Breedsville.

Wm. and Wm. A. Wilcox, of the Wilson Manufacturing Co., of Garrettsville, Ohio, are in the city for the purpose of investigating the advisability to removing their business to this place. The remaining partner, C. L. Wilson, will join them to-day.

E. Trump, the Reed City dry goods dealer, leaves about May 1 for an extended trip to California. While in Denver, he will consider the advisability of disposing of his real estate there, for which he is offered a handsome advance over the purchase price.

Organization Observations. Vermontville Echo: The Business Men's mazoo, is in town for a day or two. Association is bringing the chronic delin

quent to the realization that it is better to pay cash or go without. The Ann Arbor Business Men's Association will erect a building 20x124, two stories

stitution will give employment to forty per-Waukesha, Wis., merchants are considering the idea of organizing an association Williamsburg-The pine logs from John and have sent to the Michigan Business Torrent's camp are to be taken to Board- Men's Association for full particulars and sample blanks, both of which have been fur-

> of the Michigan Business Men's Association, is undergoing treatment for rheumato his condition are not as encouraging as

could be desired. The members of the Plainwell Business places of business at 8:30 p. m. from May Byron Center-Agents for the Detroit 1 to Sept. 1 and at 7 p. m. from Sept. 1 to wholesale grocery house which makes a May 1. A bell will be rung at the appointthe doors.

The Belding Merchants' Association, fiftive Union has remitted per capita Menominee—The Doherty-Baars Lumber dues on twenty additional members, makcreased to 3,000 by the September conven-

"Coming Events Cast Their Shadows Be-

Manufacturers of corkscrews and other varieties of bar goods are flooding the drug trade of the State with circulars and price lists. The action contemplated by the Legislate has evidently reached headquarters.

if some one will furnish the book."

Formal Announcement of T. P. A. Con-

BATTLE CREEK, April 21, 1887.

The annual State convention of the Michigan Division of the Travelers' Protective Association will be held in the city of Grand Charlevoix-F. J. Meech succeeds A. Rapids, on Friday and Saturday, May 13 held on Friday evening, May 13. The Mancelona-Harvey Eastman has bought Ladies T. P. A. Legion of Honor will also a half interest in the business of the Man-meet in conjunction. The convention will located in a thriving City in Illinois-will be sold at a bargain, or exchange for other open at 10 a. m., Friday, and that day will be devoted to conventional work; Saturday to solicited: address "Factory" this paper. the election of State officers and the election of delegates to the National convention to be held in June. Ample provision will be made for the accommodation of all who will be in attendance. State announcement will be made during the coming week in regard sentatives from many of the State Divisions will be present, including the President and Secretary of the National Association and several of the National officers. The list of distinguished guests in attendance will include His Excellency, Governor Luce, General Russell A. Alger and ladies and the National Senators and Congressmen of 49 Lyon Street, - Grand Rapids, Mich. Michigan. All members and their wives are especially invited, and all visiting members and commercial travelers will be welcomed. State Secretary Mills will mail notices of meeting to all State members, and it is hoped that all will feel the importance of attending and also of notifying the State Secretary at once of their acceptance, to enable the committee to make estimates and perfect arrangements. All communications can be addressed to L. M. Mills, State Sec uel M. Lemon is out with a \$60 suit of retary, 568 Wealthy avenue, Grand Rapids, or to A. F. Peake, Chairman State Commit tee of Arrangements, Jackson. C. S. KELSEY, L. M. MILLS.

Sec'y. Pres.

COMMITTEES APPOINTED.

The following committees have been appointed to complete the arrangements for the convention:

On Finance-Geo. F. Owen, L. M. Mills A. D. Baker. On Arrangements-L. M. Mills, J. N

Bradford, A. B. Cole, Leo A. Caro. On Decoration-Ed. P. Andrew, C. L. Love, N. Y. Barclay, C. E. Watson. On Invitation-E. A. Stowe, L. M. Mills,

Geo. F. Owen. On Banquet-H. S. Robertson, Geo. W. McKay, A. B. Cole, Joe F. O. Reed, A. L. Braisted.

On Reception—The following gentlemen and their ladies: Messrs. W. H. Jennings, Wm. Logie, Frank H. White, D. S. Haugh, W. S. Horn, L. C. Bradford, C. I. Peck, E. E. Wooley, Geo. H. Seymour, W. H. H. Smith, Stephen A. Sears, C. S. Wilcox.

The hall of Valley City Council, on Waterloo street, has been engrged for the sessions of the convention and arrangements have been made to give the banquet at Sweet's Hotel. Invitations will shortly be issued during the coming week.

The Gripsack Brigade.

Jerry Woltman has severed his connection with Bulkley, Lemon & Hoops. J. T. Avery, with Jennings & Smith, is visiting the Upper Peninsula trade this

O. P. Pindell, President of the T. P. A. of the U. S., arrived in the city Monday,

and will remain here several days. A. L. Lay, general traveling representative for the Michigan Buggy Co., of Kala-

J. L. Strelitsky, State agent for "Luck Star," started out on an extended trip through Northern Michigan Monday. A. W. Newark, Cody, Ball, Barnhart &

Co.'s new traveler, begins his perigrinations in the Upper Peninsula next week. Merchants in towns in which midnight trains are a special feature testify to Dr. Frank E. Chase's admirable penchant for

entertaining. It is reported that Trunk Manipulator Babcock, J. K. Burnham & Co.'s new G. R. & I. traveler is \$30 poorer by reason of a

bet made at East Jordan on election day. A. D. Estabrook, formerly express messenger for the U. S. Express Co., is now on the road for the Powers & Walker Casket Co. His territory lies in Northern Michigan and Wisconsin.

C. S. Kelsey, President of Michigan Division, T. P. A., spent Monday in Grand Rapids, assisting the local committee on arrangements in arranging the preliminaries for the coming State convention.

eral traveling representative for Earl Bros.,

the well-known South Water street commission merchants, unites his fortunes with Alex. Fish & Co. on May 1. Messrs. Fish & Co. are to be congratulated. D. S. Haugh writes THE TRADESMAN as follows: "Capt. J. N. Bradford is a little too previous in accusing me of proposing the trip to New Orleans. It will be pistols at

ten paces. If my memory serves me right,

sprung the New Orleans hegira." D. G. Crotty, the Muskegon flour man, is gratified at the manner in which he is being treated by the G. R. & I. Railway, in consequence of the injuries he received during an accident on the Luther branch. The company paid all the expenses incident to the injury and informed Mr. Crotty that For Quotations address when he was ready to settle, it would not "Mr. Rindge's suggestion relative to the be necessary for him to invoke the aid of

FRESH FISH

Bought and Sold by FRANK J. DETTENTHALER

117 Monroe St., Grand Rapids.

Oysters the Year Around

For Sale or Exchange. A factory fully equipped with wood working Machinery—good Brick Buildings—ample grounds—good shipping facilities—well

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets for member's use.

500 Copyrighted Record Blanks, 500 Association Notification Sheets, and 500 Envelopes.

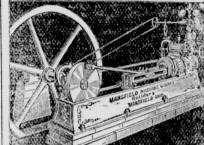
Money can be sent by draft, post-office

or express order. Fuller & Stowe Company,

PORTABLE AND STATIONARY

ENGINES CAPITAL,

From 2 to 150 Horse-Power, Boilers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Eoxes. Contracts made for Complete Outfits.



C. Denison. 88, 90 and 92 South Division Street, GRAND RAPIDS,

GROCERS' REFRIGERATORS

O. M. WHITMAN & CO., 9 Bristol Street. BOSTON, MASS.



AGENTS-A. Flesch, 118 Randolph St., Chi William M. Morgan, 215 Duane St., N. Emil Albany, N. Y. Gardiner Bros., St. Augustine,

Grand Rapids, Mich.

GEO. C. PIERCE, Vice President.

- - - \$300,000.

H. P. BAKER, Cashier.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

GERMAN L. Winternitz,

MUSTARD. Grand Rapids, Mich

STANLEY N. ALLEN, Proprietor. DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS. Orders by Mail and Express Promptly Attended to.

BUNTING & DAVIS, Merchants. Commission

Specialties: Apples and Potatoes in Car Lots. 20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

JENNESS & McCURDY,

Importers and Manufacturers' Agents,

Crockery, China, Glassware,

DEALERS IN

Bronze Lamps, Chandeliers, Brackets, Etc.

73 & 75 Jefferson Ave. - DETROIT, MICH.

ETROIT SOAP

DETROIT, MICH.,

SOAPS

QUEEN ANNE, MICHIGAN. MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE,

CAMEO,

W.C. HAWKINS,

MONDAY,

GRAND RAPIDS, MICH.,

Salesman for Western Michigan.

John C. Souther, for several years past gen- Manufacturers of the following well-known Brands

TRUE BLUE, it was Charles Saltpork Robinson who CZAR,

PHŒNIX, WABASH,

AND OTHERS.

TO THE GROCERY TRADE OF MICHIGAN.

WE take pleasure in inviting attention to the following facts:

We are Sole Agents and Headquarters for Lautz Bros. & Co.'s Celebrated Soaps. Freight paid on 5 box lots and upwards. -Please ask for prices. We are Sole Agents and headquarters for Niagara Starch Works' Laundry, Gloss and Corn Starch. Please ask for prices. We are Sole Agents and headquarters for Finzer & Bro.'s Jolly Tar Plug Tobacco. It is a pronounced winner. Please send for prices on 10 and 25 Butt lots. We are Sole Agents and headquarters for Daniel Scotten & Co.'s Hiawatha Plug Tobacco. Please ask for prices. We are Sole Agents and headquarters for F. F. Adams & Co.'s Brother Jonathan Dark Fine Cut Chewing Tobacco. Special prices on 10 and 25 pail lots. We are Sole Agents and headquarters for the famous Jolly Time Fine Cut Tobacco. Best in America to retail at 50 cts. Special prices on 10 and 25 pail lots. We are Sole Agents and headquarters for Macatawa and Mackinaw Fine Cut Chewing Tobacco. Special prices on 10 and 25 pail lots. We are Sole Agents and headquarters for King Bee Long Cut Smoking Tobacco. Ask for prices. We are Sole Agents and headquarters for Fould & Co.'s Wheat Germ Meal, 32 2-lb. packages in case. \$2.80 per Case. We are Sole Agents and headquarters for "Acme" Full Cream Cheese, Herkimer County, N. Y., make. This brand of Cheese has no equal. We make a great specialty of and handle largely Foreign and Domestic Lemons. Special inside prices on round lots. See weekly quotations. We make a great specialty of and handle largely Foreign and Domestic Oranges. Special inside prices on round lots. See weekly quotations. We make a great specialty of and handle largely Confectionery and Chewing Gum, including Penny Goods of every description. Send for Catalogue. We are acknowledged to be the largest jobbers of Domestic, Key West and Imported Cigars in Michigan. Please send for price list.

are large Importers and Jobbers of Japan Teas.

are large Operators in Syrups, Molasses, Rice and Canned Goods.

are a good house to deal with.

assure you mail orders always obtain precedence and lowest possible prices.

desire you will make our place headquarters when in Grand Rapids.

BULKLEY, LEMON & HOOPS.

THREE OF A KIND.

Formation of Associations at Luther, Evart and Hersey.

The editor of The Tradesman "struck | where he was pleased to find that the busihis gait" again last week and the result is three new organizations enlisted under the quired no argument to convince them of the association for the collection of debts contracted prior to date of organizations. It required no argument to convince them of debts contracted prior to date of organizations. banner of Pay, Progress and Principle.

The first town to succumb to the destroyer of the dead-beat was Luther, where a
which they had read hundreds of testimonour Association, relative to fines, by trustour Association, relative to fines, J. Robinson, the constitution and by-laws ganizing, H. H. Procter moved that the lected, made previous to than after organiing the body: W. B. Poole, Samuel Buck-ner, Chas. J. Robinson, J. M. Verity, sented be adopted, which was carried. The delinquent should pay or be published by Ernest Nichoson, L. J. Osborn, M. Dougherty and W. H. McQuarrie. W. B. Poole H. T. Lewis, Frank Procter, John Finkty and W. H. McQuarrie. W. B. Poole H. T. Lewis, Frank Procter, John Finkty and W. H. McQuarrie. What is sauce for the goose is call and capable of accomplishment. Secretary and Jas. M. Verity, S. Buckner Frank L. Beardsley, W. L. Beardsley, J. J. 3. Yes, if there are no extenuating cir- not likely to. We need new manufacturing several years past that neither would enter adopted and ordered printed and the editor ing: of the Lance was requested to print the constitution and by-laws in full in his next issue, which he promised to do. The meeting then adjourned.

On Thursday evening the business men of tary, Frank Procter, W. L. Beardsley and Association, be final. Evart repeated the programme. The meet- John R. Ladd. ing was held at the Evart House and was secretary. After the usual explanation as the next issue, and the meeting adjourned. to aims and objects had been made, G. F. Andrus moved that the organization of an association be immediately proceeded with, which was adopted. The constituwhen the following gentlemen were accepted as charter members: J. H. Voller, the selection of the remaining officers being short time ago is only partially sustained. deferred until the next meeting: President-W. M. Davis.

Secretary—Chas. E. Bell.

tary, C. V. Priest, Geo. L. Andrus and

as charter members. The Blue Letter coliness man, it has pleased me to see the inas charter members. The Blue Letter collection system was adopted for the use of the Association and the Executive Committies, which I attribute wholly to the whose gifts are not bounded by the narrow

tion and by-laws in his next issue and the Queries from the Land of Corkscrews. The Cheboygan Association Moving for write you and ask your assistance and meeting adjourned.

the benefits of united effort, for they were tion? W. B. Poole acted as chairman and J. M. tion. An appointment was accordingly made prior to organization? oson moved that the organization of an as to officiate as chairman and Frank L. merchant while he promptly pays others? sociation be immediately proceeded with, Beardsley as secretary. After a brief statewhich was adopted. On motion by Chas. ment of the best methods to follow in orresented were adopted, when the follow- Hersey Business Men's Association be form- zation. Hence the great worth of our sys ing gentlemen signified their desire of join- ed without delay, which was adopted. O. tem. was elected President, Chas. J. Robinson, beiner, Zerah Whitney, O. L. Millard, sauce for the gander."

> Vice-President-H. T. Lewis. Secretary-Frank L. Beardsley. Treasurer--John Finkbeiner.
> Executive Committee-President, Secre-

The regulation blanks were adopted and well attended. W. M. Davis was selected ordered printed. The Outline was requestto act as chairman and Chas. E. Bell as ed to print the constitution and by-laws in

The Hardware Market.

per keg, making a decline of 45 cents a keg us a pleasant visit on Wednesday even below the highest price reached at the fac- and told us of the many advantages Kalation presented by Mr. Stowe was adopted, tory. Indications point to a trifle lower market. Outside of the nail business, prices are upwardly inclined where any change at 8:30 p. m. hereafter.

We have resolved to hold a grand jubilee C. E. Smith, G. F. Andrus, Frank Hib- all is made, except in the case of pumps, bard, F. S. Soverence, W. M. Davis, Fred. which have declined 10 per cent. Manu-Postal, D. L. Dumon, O. M. Bush, E. C. facturers of table cutlery have all with-new members. We Thompson, B. G. Colton, G. W. Minchin, drawn their quotations, and where special grocer in the city is on hand. Chas. E. Bell, E. J. Terrill and C. V. prices are written for, slightly higher prices Priest. The following officers were elected, are asked. The advance made on locks a

The Business Man a Factor in Legislation.

"I think the exemption bill fathered by the Michigan Business Men's Association

The Secretary of the Retail Grocers' On his way home from Evart, the editor Association of East Saginaw asks the folof The Tradesman stopped off at Hersey, lowing questions:

meeting was held on Wednesday evening. ials as to the advantages of local organiza- ing a delinquent so declared on a debt

Verity as secretary. After the plan of or- made for the business men to meet at the 3. Should a party be placed on the deganization had been explained, Ernest Nich- hotel parlor, when H. T. Lewis was chosen linquent list for a debt contracted with one mutually benefit our respective cities and

ANSWERS.

and W. H. McQuarrie members of the Ex- Faist, John Sweet and John R. Ladd. Elec- cumstances. Our rules are clear on that ecutive Committee. The election of the remaining officers was deferred until the next meeting. The regulation blanks were meeting. The regulation blanks were meeting fellow-traders and business men si worth will open the western markets to what we running of a branch to Cheboygan by the far more than the trade of any man who have to sell and to transport hither what has defrauded a member of the Association. tion is disputed, then let the decision of the way at Levering and Cheboygan is but its power to interest the jobbing trade of Executive Committee, as reported to the

> Battle Creek Grocers Alive on Organization BATTLE CREEK, April 23, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-You can say that we are bound to have every grocer in the city in our Association. We are getting much more friendly by coming together. Messrs. Nails have taken another drop of 15 cents Buckhout and Scoville, of Kalamazoo, paid mazoo grocers had secured through their

Association. We have all agreed to close our stores at

next Wednesday evening and we want you to come down and explain the plan to our

R. C. PARKER.

The Poetical Grocer. In reproducing the poem inscribed to the peddler, published in THE TRADESMAN last week, the Allegan Gazette remarks:

There is not much about the grocery busiwill go through the Legislature all right ness to incline a man to poetry or other lit-It was voted to accept all applicants for membership previous to the next meeting a good show of getting through. As a bustee was instructed to procure the printing of the necessary blanks. The editor of the Review was requested to print the constitu
Review was requested to print the constitu
The Association and the Executive Committee wholly to the influence of the Business Men's Association for the Michigan Business Men's convinced that if we can but get the branch Association he replied to a toast "The Peddler," in unique and racy style.

Another Railroad. CHEBOYGAN, April 19, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed herewith please bership to sixty-one.

in The Tradesman. Also place same in the hands of the Secretary of the Grand Rapids Business Men's Associatiod, with Association, as it presages a degree of request to aid us in this matter and thereby

Yours respectfully, Sec'y. of B. M. P. Union. The report to which Mr. Dozer refers is

as follows:

Your committee, to whom was referred Theories never built up a town yet, and are understanding between the two roads for industries located in our village, and to in- the other's territory. That agreement is

we wish to buy. The distance between the G. R. & I. Railsixteen miles, through a good farming Grand Rapids in the matter above referred country, and at easy grade.

Your committee therefore recommend that immediate steps be taken by this Association, in conjunction with that of Grand Rapids, to forward the enterprise of buildng a branch railroad from Levering to Chebovgan: satisfied that it is the first thing that should be done far furthering the prosperity of our town.

Respectfully submitted. A. M. GEROW, J. W. McDonald,

PRAISEWORTHY ENTERPRISE. CHEBOYGAN, April 20, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-At a meeting of the Business Men's Association of this place, held Mon- making him a "good pay" customer. day evening last, I and another gentleman were appointed a committee to suggest something that the Association might do in order to further the prosperity of our town. The report we made was short and to the reasons at that time, publish as the lowest, ciation correspond with that of Grand terested, to use means calculated to induce not debarred from trusting this class, but Rapids, as being the two most directly inthe G. R. & I. Railway to build a branch do so at their own perli. from Levering (fifteen miles distant) to Cheboygan, satisfied that that would more than anything else give us the railway con-

We now have 5,000 and upwards of population, and there is a cut of upwards of 100,000,000 of lumber each year. A great share of our flour and groceries come

direction in this matter, as to the best course we should take. It was also suggested to ask your kindly offices to enlist the Grand Rapids associations in the mat-

ter.

Will you kindly let me hear from you regarding the matter and any advice you may give us in this enterprise will be appropriated.

Very respectfully, Very respectfully, A. M. GEROW.

THE TRADESMAN is glad to see such evi-Association, as it presages a degree of activity which is sure to result in the securing of new enterprises and the consequent growth of the town.

Regarding a branch railway to Cheboygan, THE TRADESMAN is informed by a gentleman who claims "to speak by the card" that in the event of the Michigan G. R. & I. may be set down as a certainty.

THE TRADESMAN will do all that lies in to, and hopes to see the effort begun by the Cheboygan Association result successfully.

1. Will a delinquent pay one man and re fuse to pay another?

and who are placed thereon? ANSWERS.

when he refuses to pay the one who has been lenient with him. Better cut him off at once and join with your co-workers in

2. The "Red List," as used by some As sociations, is designed for a class whom the Executive Committee will not, for special We recommended that this Asso- or rank as the highest credit, but who are considered dangerous credit. Merchants are

> We carry a full 'ine of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

VISITING BUYERS. The following retail dealers have visited the market during the past week and placed

orders with the various houses: M. V. Wilson, Sand Lake.
M. V. Wilson, Sand Lake.
R. B. McCulloch, Berlin.
J. S. Marr, Spring Grove.
Gus. Begman, Bauer.
John Gunstra, Lamont.
Eli Runnels, Corning.
G. S. Putnam. Fruitport.
G. M. Huntley, Keno.
J. G. McElwee & Co., Big Rapids.
Dell Wright, Berlin.
S. McNett & Co., Byron Center.
Mr. Owens, Owens & Bullis, Maple

S. McNett & Co., Byron Center.
Mr. Owens, Owens & Bullis, Maple Rapids.
Parkhurst Bros, Nunica.
Den Herder & Tanis, Vriesland.
N. Bouma, Fisher.
A. B. Foote, Hilliards.
O. F. & W. P. Conklin, Ravenna.
Jas. Colby, Rockford.
A. W. Blain, Dutton.
Farowe & Dalmon, Allendale.
M. Minderhout, Hanley.
Mrs. M. Burchank. Spring Lake. O. Bostwick & Son, Cannonsburg.

C. O. Bostwick & Son, Cannon Jay Marlatt, Berlin. Velzy Bros., Lamont. L. A. Paine, Engiishville. W. S. Root, Talmadge. G. H. Walbrink, Allendale. G. H. Tenhoor, Forest Grove. Jas. Barnes, Austerlitz. J. Debri, Byron Center. C. E. Coburn. Pierson. C. E. Coburn, Pierson. Hoag & Judson, Cannonsburg. L. T. Wilmarth, Rodney. Darrah, Clarion. Watkins, Hopkins. Watkins, Ionia.

E. C. Watkins, Ionia.

N. Bouma, Fisher.
S. Cooper, Jamestown.
G. N. Reynolds, Belmont.
Childs & Carper, Child's Mills.
Jno. Damstra, Gitchell.
Morley Bros., Cedar Springs.
L. N. Fisher Dorr.
Nelson T. Miller, Lisbon.
H. Van Noord, Jamestown.
M. E. Snell, Wayland.
A. C. Barkley, Crosby.
B. Gilbert & Co., Moline.
M. Gezon, Jenisonville. M. Gezon, Jenisonville.
Jno. Smith, Ada.
C. W. Joldersma, Jamestown.
Aedley & Son, Wayland.
Mrs. G. Miller, Muskegon.
Newman & Esbaugh, Dorr.
Mrs. P. B. Hunsicker, Woodland.
D. D. Erwin, Newaygo.
J. V. Crandall & Son, Sand Lake.
C. K. Hoyt, Hudsonville.
D. J. Peacock, Ashland.
Smith & Bristol, Ada.
John Koopman, Falmouth.
A. G. Clark & Co., White Cloud.
J. N. Wait, Hudsonville.
Dr. E. H. Lathrop, Hastings.
Jacob Jesson, J. Jesson & Co., Mt
Jas. G. Johnson, Traverse City.
Narregang & Son, Byron Center.
Dr. S. J. Koon, Lisbon.
Nagler & Beeler, Caledonia.
Higgins & Allen, Scottsville.

The Dodging Delinquent-The Red List. A correspondent asks:

2. What is the meaning of the "Red List"

1. Yes, but it is only a question of time

W. Travis, Otsego. as Lowe, Burnip's Corners. Conklin, Ravenna. Silas Lowe, Burnip's Corners.
E. Conklin, Ravenna.
C. C. Tuxbury, Sullivan.
Wm. DePree, Zeeland
Dr. E. A. Parkinson, Traverse City.
Jos. Mckay, Central Lake.
M. E. Curtiss, Edmore.
G. W. Robinson, Edgerton,
C. Huyser, New Grooingon.
H. Muyger, Sullivan. C. Huyser, New Groningon.
H. Muvger, Sullivan.
Mrs. J. DuBois, Freemont.
Mrs. Q. Huyser, Holland
F. P. Hopper, Middleville.
John Spring. Spring & Lindley, Bailey.
A. Purchase, South Blendon.
Geo. A. Scribner, Grandville.
Dexter & Noble, Elk Rapids.
W. W. Pierce, Moline.
J. Raymond, Berlin.

Benbow, Cannonsburg. Botsford, Dorr. Blake, Ivoring.

H. Deming, Dutton. H. Loomis, Sparta.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

FOR SALE—A complete stock of drugs, paints and oils; am doing a good business; surrounded by a good farming country. Reason for selling, poor health. Call on or address E. H. Stevens, Pewamo, Mich. 192*

FOR SALE—Store building, residence, barn and stock of general merchandise, situated ten miles from Grand Rapids, in a good farming country, worth \$5,000. Not much competition nearer than Grand Rapids. Address, "Steven," care of the Tradesman, Grand Rapids, Mich.

FOR SALE—A clean stock of groceries and provisions. Will inventory about \$3,000. Reason for selling, I am postmaster, and have odevote all my time to the postoffice. C. H.

ROR SALE—The "Cash Grocery" at Petoskey. Present value of stock and fixtures \$2,000. Cash sales past year, \$17,000. Best location in the city. Cheap rent. Good reasons for selling. Well established cash trade. Address W. W. McOmber, Petoskey, Mich. 190*

FOR SALE-General stock of merchandise I' which will be sold at a bargain, as owner has other business he must give his attention. Write or apply to J. W. Closterhouse, Grand-

FOR SALE-Exceptionally good business H opening. Wishing to leave Owosso, I of-fer for sale at a bargain my stock of dry goods, groceries and boots and shoes, which will in-ventory \$4,000 or \$5,000. Also a fruit evaporator at half price. This is a splendid chance for some one. A. T. Thomas, Owosso, Mich. 187* FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address The Tradesman, Grand Rapids.

SITUATION WANTED-A person holding a State certificate, and who for a number of years has been employed in Europe as as-sistant druggist, but unable to speak English, would like employment where a Holland speaking druggist is required. Address, stating terms, A. Z., office of the Tradesman.

P basement, 21 Scribner street, now occupied by Kilstrom & Peterson. Good stand for retail trade. A. Rasch, 122 Canal street, Grand Rapids.

TO EXCHANGE—For dry goods, groceries, boots and shoes or gent's furnishing goods, desirable residence lot and dwelling house at Grant Station. The house is 16x24, with two large wings. Address C. M. Woodward, Kalamo, Mich.

WANTED-A man having an established W ANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "H," care Michigan Tradesman.

Dissolution of Copartnership.

Notice is hereby given that the firm of Fred. Notice is hereby given that the firm of Fred.
D. Yale & Co. is hereby dissolved by mutual consent, Fred. D. Yale retiring, and that all accounts due said firm must be paid to Danlel Lynch, and all debts owing by said firm will be paid by Daniel Lynch.

Dated Grand Rapids, Mich., April 12, 1887.

FRED D. YALE,
DANIEL LYNCH.
I hereby give notice that, having purchased

Daniel Lynch.

I hereby give notice that, having purchased the interest of Fred D. Yale, in the late firm of Fred D. Yale & Co., I will continue the extract business at the old stand, 40 and 42 South Division street, under the firm name of Fred. D. Yale & Co.

Dated Grand Rapids, Mich., April 12, 1887, 188-3t

Daniel Lynch.

WEDNESDAY, APRIL 27, 1887.

Michigan Business Men's Association. President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary N. B. Biain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City, P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.

City; P. Ranney, Kalamazoo; A. W. Wessger, Carboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Kapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.
Committee on Transportation—Jas. A. Coye, Grand Rapids; J. W. Milliken, Traverse City; C. T. Bridgman, Flint.
Committee on Constitution—W. E. Kelsey, Ionia; R. D. McNaughton, Coopersville; I. F. Clapp, Allegan,
Official Organ—The MICHIGAN TRADESMAN.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association.

President, D. F. Watson; Secretary, Elmer Chapel.

Alba Business Men's Association. President, C. R. Smith; Secretary, Peter Baldwin

Allegan Business Men's Association. President, Irving F. Clapp; Secretary, E. T. VanOstran Bellaire Business Men's Association.

Merchant's Protective Ass'n of Big Rapids President, E. P. Clark; Secretary, A. S. Hobart.

Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase.

Burr Oak Business Men's Association. President, C. B. Galloway; Secretary, H. M. Lee. Retail Grocers' Association of Battle Creek President, Geo. H. Rowell: Secretary, C. A. Hoxsie.

Cadillac Business Men's Association. President, J. C. McAdam; Secretary, C. T. Chapin. Casnovia, Bailey and Trent B. M. A. President, H. E. Hesseltine: Secretary, E. Farnham

Cedar Springs Business Men's Association Charlevoix Business Men's Association. Business Men's Protective Union of Che-boygan.

President, J. H. Tuttle; Secretary, H. G. Dozer.

Coopersville Business Men's Association President. E. N. Parker; Secretary, R. D. McNaughton Retail Grocers' Trade Union As'n of Detroit

Dorr Business Men's Association. dent, L. N. Fisher; Secretary, E. S. Botsford. Retail Grocers' Association of E. Saginaw President, Richard Luster; Secretary, Chas. H. Smith

Eastport Business Men's Association.

President, F. H. Thurston, Central Lake; Secretary
Geo. L. Thurston, Central Lake. Elk Rapids Business Men's Protective As'n.

Frankfort Business Men's Association, esident, Wm. Upton; Secretary, E. R. Chandler.

Flint Mercantile Union.
President, W. C. Pierce; Secretary, J. L. Willett. Freeport Business Men's Association. Fife Lake Business Men's Association. Grand Haven Business Men's Association President, Fred. D. Voss; Secretary, Fred A. Hutty. Retail Grocers' Ass'n of Grand Rapids. 'resident, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association, resident, L. W. Sprague; Secretary, E. J. Clark. Hartford Business Men's Association, sident, V. E. Manley; Secretary, I. B. Barnes. Hastings Business Men's Association. Howard City Business Men's Association.

Holland Business Men's Association. Hubbardston Business Men's Association. President, Boyd Redner; Secretary, L. W. Robinson. Ionia Business Men's Exchange. President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.

Kalamazoo Retail Grocers' Association. 'resident, P. Ranney; Secretary, M. S. Scoville. Kalkaska Business Men's Association. Kingsley Business Men's Association. esident, C. H. Camp; Secretary, Chas. E. Brewster.

Leslie Business Men's Association. dent. Wm. Hutchings: Secretary, M. L. Campbel Lowell Business Men's Protective Ass'n. President, N. B. Blain: Secretary, Frank T. King.

Mancelona Business Men's Association. resident, W. E. Watson; Secretary, C. L. Bailey. Manistique Business Men's Association.

Muir Business Men's Association. Grocers' Ass'n of the City of Muskege

Merchant's Union of Nashville ent, Herbert M. Lee; Secretary, Walter W Oceana Business Men's As'n. President, W. E. Thorp; Secretary, E. S. Houg Ovid Business Men's As'n.
President, C. H. Hunter; Secretary, Lester Co

Owosso Business Men's Association. Otsego Business Men's Association.

Petoskey Business Men's Association. Pewamo Business Men's Association. Plainwell Business Men's Association.

Reed City Business Men's Association. Rockford Business Men's Association. St. Charles Business Men's Association. St. Johns Merchants' Protective Association President, H. L. Kendrick; Secretary, C. M. Merrill. Business Men's Protective Ass'n of Sarana President, Geo. A. Potts; Secretary, P. T. Williams. South Boardman Business Men's Ass'n.

So. Arm and E. Jordan Business Men's As'n Sherman Business Men's Association.

Sparta Business Men's Association. President, J. R. Harrison; Secretary, M. B. Nash. Sturgis Business Men's Association. sident, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Association President, Geo. E. Steele: Secretary, C. T. Lockwood.

Tustin Business Men's Association. sident, G. A. Estes; Secretary, Geo. W. Bevins. Vermontville Business Men's Association President, W. H. Benedict: Secretary, W. E. Holt. Wayland Business Men's Association. sident, E. W. Pickett; Secretary, H. J. Turner. White Cloud Business Men's Association President, P. M. Roedel; Secretary, M. D. Hayward.

White Lake Business Men's As'n. dent. A. T. Linderman, Whitehall; Secretary, Woodland Business Men's Association. President, John Velte; Secretary, I. N. Harter Grand Rapids Butchers' Union, ent. John Katz; Secretary, Chas. Velite.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

During the last meeting of the Michigan Business Men's Association, at Grand Rapids, a gentleman, whose name I have forgotten, suggested mutual fire insurance as a gued forcibly against the arrogance and extortion of the stock companies.

When I look back through the long years during which I have helped to create stock insurance millionaires, the mutual plan looks very attractive, but then again when and expensive experience with mutual com- any intelligent and honest merchant. panies, I am more inclined to endure the evils that are visible than "to fly to others which I know not of."

Of course, no well-balanced business man likes to close his doors at night without believing himself reasonably secured against take the 25 or 30 per cent. degree, you must oss by fire, and there is no well-balanced perforce prepare yourself for a long period business man who has not cogitated long of quiet and seclusion, or seek some locality and earnestly on what constitutes reliable and economical insurance.

If it were a matter of sentiment I should certainly prefer to patronize the mutual man. Like Max Adler's horse, the agent of the mutual company is always "urbane," while he of the syndicate rivals, if not discounts, the \$5 a day hotel clerk in apathy, coldness and indifference. But when you pay your yearly tribute to the latter, you may feel that you have, as far as practical, made a safe investment, while any transaction you may have with the former has in it all of the elements of uncertainty.

It may be possible, and I presume there are co-operative companies run on business and economic principles (understand me, I am in no way interested in stock in the syndicate, and I don't wish to make The TRADESMAN responsible for my opinions), but when I pass the office of a mutual company, it reminds me of the banking institution in which an anxious customer was blandly informed that the receiving teller was on duty, but that the paying ditto was transacting some business in Canada.

I would most assuredly like to escape rom the tentacles of the stock insurance octopus, but experience has given me a terrible dread of falling into the maw of the mutual insurance shark.

I do not want to be understood for a moment as attacking the mutual system as applied to purely agricultural or detached isks. Well informed parties have assured me-and I have no proof to the contrarythat companies organized for farmers' protection have run successfully, smoothly and conomically for years, but until some new system is devised or some new legislation enacted, I shall not have the remotest faith n business co-operative insurance. Its hisory, in Western Michigan, at least, has een replete with fraud, defalcation and robbery; its record for swindling and abconding officials too unsavory for an attempt at defense, and witnesses against its past inefficiency and expensiveness can be ummoned from every city, village and hamlet in this section of the State.

In this matter I shall not presume to udge the future by the past, and sincerely hope that believers in the mutual plan may eventually successfully solve the insurance problem, but until that consummation I shall submit to the extortion of the underwriters' pool, and take my revenge in un imited and fruitless fault-finding.

If St. Paul's remarks regarding kicking had been applied to the dishonest bankrupt they would, it seems to me, have been much more practical and intelligible. If your neighbor, who is in the same trade as yourself, concludes to join the large and rapidly ncreasing order of bankrupts, and force you into competition with goods which cost three or four times the stock that his trade equires, sell what he can before his payments become due and pocket the money, mortgage the balance to his wife or some other accomplice, and his creditors will meekly accept the situation and the "dividends" which the d. b. is generous enough

It is my individual opinion that there is a wrong sentiment and a manifest neglect of duty among jobbers, regarding the matter of assignments. No man should be allowed a compromise through the intervention of an assignee until the "true inwardness" of the transaction is plainly visible.

It sometimes looks as if there were a latent feeling of admiration among our people for parties who succeed in consummating profitable business failures. Numbers of them would probably sympathize with the German gentleman, who, when asked how his son was succeeding in trade replied:

"Oh, dot poy Shake vos a gomblete failure! He peen in piziness now over four year midout his greditors loosing a cent! I vos gompletely discouraged! I failed more as a dozen times before 1 vos as old as dot

One great incentive to dishonest failures is the singular readiness with which credit can be procured under almost any and all circumstances. Let nearly any young fellow with a fair amount of "cheek" and, say, \$500, conclude to start in trade and he can easily distinguish himself by a \$5,000 failure in less than 18 months. To the observer, at least, his orders are as promptly filled and his custom as eagerly solicited as

his neighbor and competitor who owns every brick in his store and every article on his

I would not be understood as advocating the idea that the beginner, with a limited capital, should be shut off from the assistsolution of the insurance problem, and ar- ance that a judicious credit often affords, but I do protest against the wholesaler's leading him into temptation, and becoming an accessory to a moral, if not a legal, crime. For the wholesaler's financial afflictions in dishonest assignment cases I have no tears to shed-my protest is entered for a busi-I recall some brief but very exasperating ness and personal reason that is obvious to

> "It is hard to kick against the"-dishonest bankrupt. You may be doing business with a big "B," but if your competitor concludes to join the noble d. b. order, and where the order has no members.

Illegality of Boycotting.

decision, confirming that of the lower courts,

The defendants and their associates said to the plaintiffs, "You shall discharge the men you have in your employ and you shall hereafter employ only such men as we shall It is true we have no interest in your business; we have no capital invested therein; we are in nowise responsible for its success, and we do not participate in its profits, yet we have a right to control its pronts, yet we have a right to control its management and compel you to submit to our direction." The bare assertion of such a right is startling. The two alleged rights cannot possibly co-exist. One or the other must yield. If the defendants have the right which they claim, then all business enterprises are alike subject to their direction. No one is safe in engaging in busition. No one is safe in engaging in business, for no one knows whether his business. ness affairs are to be directed by intelligence or ignorance, whether law and justice will protect the business, or brute force, regardless of law, will control it, for it must be remembered that the exercise of the power, if conceded, will by no means be confined to the matter of employing help.

Manufacturers and Jobbers of

${ t CIGARS}$

Factory No. 26, 4th Dist.

76 S. Division St., Grand Rapids.

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address None genuine unless it bears above label.



one-fourth as much as your own, in the language of the Irishman at Niagara Falls, "Phat's to hinder?" He has only to buy three or four times the stock that his trade

Importers,

BOOKS,

Stationery & Sundries,

20 and 22 Sonroe St., Grand Rapids, Mich.

TIME TABLES.

Lake Shore & Michigan Southern.
Kalamazoo Division.

Detroit, Grand Haven & Milwaukee.

SPRING & COMPANY Absolute Baking Powder.

JOBBERS IN

Hosiery, Carpets, Etc.

The Supreme Court of Connecticut has defined in plain and unmistakable language the illegality of boycotting. It its recent decision, confirming that of the lower courts.

6 and 8 Monroe St., Grand Rapids.

REMOVAL.

We shall remove to the HOUSE-MAN BLOCK, corner Pearl and Ionia Sts., April 15.

Curtiss & Dunton,

EXCLUSIVELY WHOLESALE PAPER & WOODENWARE

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS,

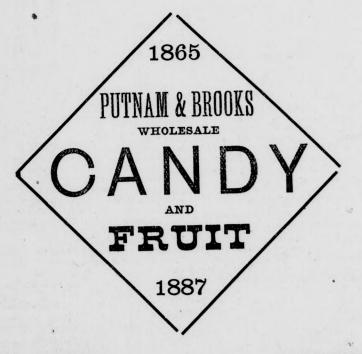
88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers & A Specialty. American and Stark A Bags

ORANGES



PEA NUTS

OYSTERS

MOSELEY BROS.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

 $_{5:35\,\mathrm{a\,m}}^{7:45\,\mathrm{a\,m}}$ If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street,

Manufactured and sold only by ED. TELFER, Grand Rapids.

PERKINS & HESS, Hides, Furs, Wool & Tallow,

ABSOLUTE SPICES

100 per cent. Pure.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

BULKLEY, LEMON & HOOPS,

Importers and

Wholesale Grocers.

Sole Agents for

Lautz Bros. & Co.'s Celebrated Soaps. Niagara Starch Co.'s Celebrated Starch. "Jolly Tar" Celebrated Plug Tobacco, dark and light.

Jolly Time" Celebrated Fine Cut Tobacco.

Dwinell, Hayward & Co.'s Roasted Coffees.

Thomson & Taylor's Magnolia Coffee. Warsaw Salt Co.'s Warsaw Salt.

"Benton" Tomatoes, Benton Harbor. "Van Camp" Tomatoes, Indianapolis. "Acme" Sugar Corn, Best in the World.

In addition to a full line of staple groceries, we are the only house in Michigan which carries a complete assortment of fancy groceries and table delicacies.

Mail orders are especially solicited, which invariably LEMONS secure the lowest prices and prompt shipment. Satisfaction

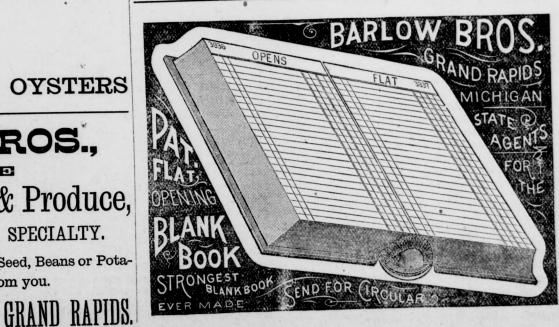
> 25, 27 and 29 Ionia St. and 51, 53, 55, 57 and 59 Island Sts., Grand Rapids, Mich.

CEO. E. HOWES,

Foreign and Domestic Fruits.

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.



A MERCANTILE JOURNAL, PUBLISHED EACH

E. A. STOWE & BRO., Proprietors. office in Eagle Building, 49 Lyon St., 3d Floor.

Telephone No. 95.

FIFTEEN DOLLARS'A WEEK.

How a Clerk Supports a Family on a Small Salary. From the Philadelphia Press.

"I know there are men who are worse off," was the remark of a store clerk a day or two ago, "and that I ought to be thankful that I have good health and am in steady employment; but \$15 is the closest possible work for a family of four persons, I can tell you, and it makes me envious, indeed, when I think how comfortable I could be if I only had \$5 more. I live up to my wages and cannot help it."

There are so many men in various occupa tions who live up to very much larger salaries that some curiosity was expressed as to how the \$15-a-week clerk managed not to live beyond his, and yet support a wife and two little children, aged four and six respectively. He explained in a general

"I am not going to tell you how I married on twelve dollars a week, and boarded until my second child was born, and then got a raise of wages to \$15. That's neither here nor there. What I discovered was that people did not like children in a boarding-house, and I began to wonder what on earth I was to do. However, my wife's uncle came to our rescue. He suggested we should take a little house way downtown, and he would furnish it for us. There are plenty of five or six roomed residences at the extremes of the city, on streets which are perfectly respectable and genteel, and the rent only \$10 or \$12 a month. I got one for \$2.50 a week-two bedrooms, kitchen, parlor, sitting-room and bathroom. Uncle George was as good as his word, but it took all the hundred odd dollars I had saved while boarding to buy kitchen things and linen and a picture or so for the bare walls. Then we went into housekeeping in real earnest.

"Now, you must understand that poor people like us have to live for the sake of living. The wife must be able and willing to wash all the clothes, do all the house work, bake the bread and be handy with her needle in the way of making over old clothes for the children. The husband must walk backwards and forwards from his work; must drink and smoke either not at all or only on rare occasions, and find all his amusement and happiness in his children and wife. It is very much like slaving for a crust and a sup, lots of people say, and no doubt you have to be born with a temperament which can be cheerful in poverty. I think I was. But to go back to my housekeeping.

"Coal and light cost me \$1 a week, summer and winter together. We only have two fires-one in the kitchen and one in the sitting-room in winter, and one is always out when possible. Our kitchen is very comfortable, so we often sit there. Bread costs us 50 cents a week-that is the flour, etc., costs about that amount. Our milk bill runs up into 70 cents, as our children want a glass or so at meals. Butter and groceries never exceed \$2, vegetables \$1, and meat another \$2. Then we use about 50 cents for eggs. As for clothes, I put myself down for \$50 a year, including boots I buy serviceable things, and I always wear my oldest about the house. Another \$50 clothes my wife and children, with \$20 more for their hats and shoes. Then I want \$20 a year for doctor and medicine, and my expenditure per week will foot up

as follows:				
Rent	 			
Coal and light				
Bread				
Milk				
Butter and groceries				
Meat				
Vegetables				
Eggs				
Clothes per year for husband				1
wife and two children, includ-				i
ing boots and hats	81			
Doctor and medicine				
Sundries per year		1	6	1

"As you will see by the table, I still have \$1.80 left out of my \$15, even after allowing \$16 for sundries, which I have made that sum so as to balance my figures. That \$16 represents wear and tear of furniture, breakage, some little luxury, say, on a birthday or wedding anniversity, an extra pair of shoes and a hundred other wants. The \$1.80 over, sometimes a quarter less or more, according as the week goes, is the fund out of which I pay 20 cents a week insurance, buy a little beer and tobacco, and an occasional trifle for my wife My wife will tell you that we waste nothing. Of course we never get the best parts of meats. She buys soup and stewing pieces, and only a small roast or a piece of steak or chops for Sunday. She does a good deal or chops for Sunday. She does a good deal of baking in the way of cakes for the children and they seem to their all right on dren, and they seem to thrive all right on plenty of mush, rice or bread and molasses. We sometimes get a little country life, because I have relatives who own a large farm in Delaware, and a bank belonging to the baby supplies us with junkets to the park now and then and a visit to a 10-cent theater. By the way, I have not mentioned ice. We manage to get on without it except on very warm days in summer, as we have a cool deep cellar to our house, When we must have ice, it comes out of "sun-

The Michigan Tradesman. WIGWAM SLIPPERS. Valley City Milling Co.



The Latest Novelty in the Slipper Line.

Men's Wigwam Slippers, heeled......per doz. \$11 00 7 00 Buckwheat Flour,

LAWN-TENNIS SHOES.



Youth's " Terms--Net Cash, No Discount.

YOUR ORDERS TO MAYHEW

Peninsular Button Machines and Fasteners. Whitcomb & Paine's Calf Boots in Stock at all times. Shoe Findings, Blacking and Dressings.

Agents for Woonsocket & Wales'-Goodyear Rubbers. Write for Fall Discounts.

MAYHE

86 Monroe St., Grand Rapids.

SWEET. PROCESS STARCH. This Starch having the light Starch and Gluten

One-Third Less Can be used than any other in the Market.

FIRMENICH MNFG. CO Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills. FOR SALE BY

Clark, Jewell & Co. STRONG.

PURE.

SURE.



Every can wrapped in colored tissue paper with signature and stamp on each can.

PORTER IRON ROOFING CO. CINCINNATION

J. T. BELL & CO., Wholesale Fruits and Produce, S. HEYMAN & SON, 48 Canal St., Grand Rapids. EAST SAGINAW, MICH.

Wholesale Dealer in

33 NORTH IONIA STREET,

CRAND RAPIDS.

MICH.

OUR SPECIALTIES:

OUR LEADING BRANDS:

Roller Champion, Gilt Edge, Matchless

Lily White, Harvest Queen, Snow Flake, White Loaf, Reliance, Gold Medal, Graham Write for Prices.

Grand Rapids, Michigan.

FOR EVERYBODY.

For the Field or Garden.

If you want to buy

Orchard Grass, Kentucky Blue,

Red Top, Seed Oats,

Anything in the Line of SEEDS,

71 CANAL ST.,

W. T LAMOREAUX, Agent.

Clover, Timothy,

Rye Flour, Granulated Meal, Bolted Meal,

The Standard of Excellence KINGSFORD'S



STARCE.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME ALWAYS ASK YOUR GROCER FOR THESE GOODS.

DO YOU WANT A

CERMAN COFFEE

Best Package goods on the Market.

TOLEDO SPICE CO., TOLEDO, OHIO.

Order Sample Case of your Jobber. See quotations in Price-Current.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

B. KNOWLSON.

3 Canal Street, Basement, Grand Rapids, Mich.

F. J. LAMB & CO.

STATE AGENTS FOR

D. D. Mallory & Co.'s

DIAMOND BRAND OYSTERS

Also Fruits and Country Produce.

FULLER & STOWE COMPANY,

Engravers and Printers Seed Store,

Engravings and Electrotypes of Buildings, Machinery, Patented Articles, Portraits, utographs, Etc., on Short Notice. Cards, Letter, Note and Bill Heads and other Office Stationery a Leading Feature.

Address as above

49 Lyon Street, Up-Stairs, Grand Rapids, Mich.

ORDER

Our Leader Smoking Our Leader Fine Cut 15c per pound.

Our Leader Shorts, 16c per pound.

33c per pound.

The Best in the World.

Our Leader Cigars, \$30 per M.

Clark, Jewell &

Dwinell, Hayward & Co.'s Royal Java Coffee; and

O'Brien & Murray's "Hand Made Cigar."

In Ordering a Supply of the Anotic Doking Dowdon **VICUC RAKINA LOMURI.**

Deaf and Dumb Alphabet Rules also Comic Cards for Advertising.

THE-

Has now STOOD THE TEST TEN YEARS, and has always given entire satisfaction. It has never been connected with any schemes to help its sale, but has enjoyed a steadily increasing demand each year.

Arctic Manufacturing Co., Grand Rapids, SOLE PROPRIETORS

Absolutely the Best and Purest ever put upon the Market.

SELLS ON ITS MERITS.

The Home Yeast Cakes are put up in two sizes (packages) cartons. No. 1. Large size, 36 packages, or cartons, per case, \$1.50. ----MANUFACTURED BY----

THE HOME YEAST CAKE CO. 26 & 28 River St., Chicago, III OFFICE AND SALESROOM. N. B .-- Ask your wholesale grocer for the HOME YEAST CAKE.

BULK VS. PACKAGE.

A Writer who Considers H. G. B. Selfish and Bigoted.

KALAMAZOO, April 21, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR-I have been favored with copies of your valuable paper containing unications pro and con on the merits of bulk and package coffee. If nothing had been added to the article of H. G. B., there would have been nothing which we consider worthy of notice. He gives no argument for one as against the other, but gives only a few personal reasons which are of the most selfish kind. It is the height of impertinence for him to determine and, as with authority, to say "package coffee mus " because he cannot control profit out of it to his satisfaction. He apparently overlooks the fact that all jobbers would not agree with him, that consumers will continue to buy what pleases and that the manufacturer will surely satisfy any reasonable demand. He seems small section of territory. We do not know who he is, but he is far from exercising the authority he assumes.

H. G. B. appears to be a very opinionated person, as his language will show. What he claims for argument is simply what he represents as "The retailers fighting each other on them to the death, making them leaders, cutting and slashing. and often selling at a loss. The jobber is compelled to 'follow suit,' and the result is nobody but the manufacturer makes any money," and "the main reason why package coffee will and ought to be retired is on account of the ruinous competition on it." But this is no good reason. So far as the manufacturer and consumer are concerned, it is non-sense. Again, he says, "There are two or three reasons why package goods will and ought to have a 'hard row to hoe;' one is, that putting coffee up in packages is an unnecessary expense." This is a bright idea, no doubt, but it is no argument, so long as Whitefish, smoked. it continues to "hoe the row." The same kind of argument has often been urged against middlemen and jobbers themselves and as vigorously discussed, but they have

H. G. B. also adds, "There are other reasons why both jobber and retailer are bound to discourage package coffee, but these are the main ones, and, in my opinion, are entirely sufficient to enlist the careful attention of the reader. Again, he says, "This much-talked-of advantage (referring to sealed packages to retain the strength and aroma) is, in my opinion, much more imaginary than real." And, once more: "But, in my opinion, they must and ought to go." All of his arguments are reduced to opinion begotten of selfishness.

The advantages of package goods, although not fully, are sufficiently given in the communications of R. M. and W. in your issue of April 6. They speak for themselves. The writer is more interested in the communication of Robt. J. West, of April 13, because he condescends to use ar Did the reader ever see an empty sugar barrel put out in the sun on a warm day that did not draw flies? Now, such is our friend West, and he's a hummer. There are some men who are always ready to air themselves, enter into any discussion to advertise them-selves and shove their probosces into all kinds of sweets, whether in or out of place; and it is therefore well to know what interest controls any man's opinion. Mr. West, as we understand it, although he was too modest to say so, is a manufacturer of small coffee roasters, suitable for grocers to roast their own coffee in. That is where the rat is that is so fragrant to him. would like to, but do not dare, touch upon the propriety of grocers roasting their own It has nothing to do with the ques tion immediately in hand. Neither has the quality of coffees. Choice grades of Aden mocha have never been put up as package goods, and, therefore, are not under consideration. All of his allusions to these mat-ters are to air his superficial knowledge in that direction, and have nothing to do with the question as to whether it is better to put up coffee in packages, as is now be bulk coffee of corresponding grades. Any-

thing foreign to this is out of the question.

There are two considerations to which he refers, which are to the point—"the pro-tecting quality of paper" and "bulk coffee loses its identity once it is in the hands of the retailer." Our friend West claims too much | Ho when he asserts that paper is not air-tight
especially such paper as coffee wrappers are
usually made of. They may not be propFisher.... especially such paper as coffee wrappers are usually made of. They may not be properly sealed and sometimes may be imperfect; but if our friend West were to be enclosed in an envelope made of such paper and properly sealed up, in a short time he would not be worth much for selling coffee roasters or for giving sound argument, be-cause the air could not reach him and there would be little chance for even his aromatoescape. If he will take an empty bag of such paper, without a pin hole in it, and interest the arrow of the such paper, without a pin hole in it, and interest the arrow of the world would be little chance for even his aromatom of the such paper, without a pin hole in it, and interest the arrow of the world world below the arrow of the world below the w such paper, without a pin hole in it, and inflate it and see to its being properly sealed, he will be astonished to find what a perfect therefore, that coffee so packed will not be impervious to atmospheric influence longer than that exposed in bulk is to defy common sense. He simply does not want to believe what is reasonable. But package coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee coffee does not need to be placed on a shelf coffee coffee coffee coffee coffee does not need to be placed on a shelf coffee coff package need not be more exposed than bulk goods, when the best results would be bulk goods, when the best results would be obtained. We believe that bulk goods will deteriorate more in one week than package goods will in six months, if treated with the same consideration. Again, would our worthy friend dare to stake his reputation, if he has any that bulk coffee does not less if he has any, that bulk coffee does not lose its identity in the hands of the retailer, or even the jobber or manufacturer, so far as the purchaser is concerned? He tries to "medium..... make capital of this, by insinuating against
W. to curry favor with the retailer and,
perchance, sell some offended grocer a small
coffee roaster. His wicked eye is on the
business side. There is nothing so patent as that the package with the name and trade mark, whether it be Lion Ariosa, XXXX or what not, is a sure guarantee that the consumer gets the very best goods of their kind for the money. What is the use of any man placing his name on goods but as a guarantee? Bulk goods have no guarantee. The greater the competition, the better for the consumer in quality and value of the package. It matters not what the grade or quality of coffee they may cover, these endorsed packages have been the means by which the coffee trade has been developed during the last twenty years beyond reasonable computation, and have made this country the largest coffee consuming country in

the world. The confidence of the people has been secured, and in nearly all the iso lated sections of our country roasted coffee is in demand, while formerly it was green. And the endorsed package has had nearly all to do with the change. In conclusion, I will say that I am not a roaster of coffees and do not sell them or roasters but will sign myself

DOWN IN HOOSIERDOM. F. H. Lester, who has sent THE TRADES-MAN dozens of subscribers from Indiana,

writes from Orland: Indiana merchants like your paper. They say THE TRADESMAN is the only trade journal in the country that dares take up the subject of package coffees. All unite in saying that an outspoken policy is the proper method to conduct an organ for bus-

The Grocery Market.

Sugars are without a change. Rio coffees continue to advance, and the manufacturers of package goods have advanced their price %c.

Potatoes have sustained an unusual advance during the week, the fact that the to be a sore-head middleman or jobber. He may talk for himself alone, or only for a principal markets of the country are bare of good stock having just been disclosed.

Hides are low in price, on account of being undesirable in quality. Wool is dull and sluggish.

OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:

The Grand Rapids Packing & Provision Co. quote as follows:

PORK IN BARRELS. Extra clear pig, short cut Extra clear, heavy...... Clear quill, short cut.....

BEEF IN BARRELS. Extra Mess Beef, warranted 200 lbs....

SAUSAGE—FRESH AND SMOKED.

HIDES, PELTS AND FURS. Perkins & Hess pay as follows:

HIDES.

Green ... # 5 5½ 6 6
Part cured ... 7 7 7½
Full cured ... 7 40 8
Dry hides and kips ... 8 212
SHEEP PELTS.

Old wool, estimated washed \$ 1b.

oils. ILLUMINATING.

FIELD SEEDS.

Garden Seeds a Specialty The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

ALFRED J.BROWN

NOTICE.

To Restore Lands to the Public Domain Pursuant to instructions from the Commissioner of the General Land Office, dated March 8, 1887, the following lands will be restored to the public domain and become subject to settlement and entry as other unoffered public lands, and rated at \$2.50 per acre. That on the 25th day of April, 1887, at 2 o'ciock p. m., said lands will be subject to entry.

The lands to be restored are as follows: ORTH OF BASE LINE AND WEST OF MICHIGAN PRINCIPA

Sw¼ of nw¼ and s½.... All of 640.00 80.00 12,426.66

U. S. LAND OFFICE, Reed City, Mich., March 14, 1887. NATHANIEL CLARK, Regis W. H. C. MITCHELL, Receiver. REED CITY, Mich., April 13, 1887

All action under restoration ordered by Hon. Commissioner, Wm. A. J. Sparks, letter of March 8, 1887, is suspended until further or-NATHANIEL CLARK, W. H. C. MITCHELL,

Receiver. The universal sale of "Tansill's Punch"

5-cent cigar is proof of its extraordinary merit. The live dealer will always avail himself of an opportunity to make money. The "Tansill's Punch" is unquestionably the most profitable cigar to handle, as demonstrated by the testimony of their numer-ous agents located in every state and terriApples-Good truit is scarce, readily bring

g \$3@\$3.50 per bbl. Fancy, \$4. Ruta Bagas-\$1 7 bbl. Beans-Looking up. Country hand - picked re held at \$1 \$ bu., and city picked are in fair demand at \$1.30. Beets-45c ₩ bu.

Butter-Not so scarce. Jobbers are now pay Cabbages-90c ₹ doz. Carrots-35e \$ bu. Celery-No good stock in market. Cheese-Fall stock of Michigan full cream i firm at 13%@14c. Cider-12½c ♥ gal. Cucumbers-\$1.20 ₽ doz. Dried Apples-Evaporated, 13c % b; quarter ed and sliced, 6@7c \$ b.

Buckwheat-21/4c ? b.

Eggs-Jobbers are paying 10c and selling for 11@11%c. Honey-Good demand at 10@13c. Hay-Baled is moderately active at \$14 per ton in two and five ton lots and \$13 in car lots.

Lettuce—16c 智 lb. Maple Sugar-10c ₽ lb. Onions-Old stock, 85c. 2 bu. Bermudas \$2.75 per crate. Spring, 20c \$ doz. Peas-\$2 \$ crate.

Potatoes-Buyers are paying 50-55c for Bur banks and 55-60e for Rose and White Star Southern Rose, \$5 % bbl. Pop Corn -21/20 7 1. Pieplant-4c # b. Parsnips-\$1.75 per bbl.

Rutabagas-\$1 \$9 bbl. Radishes-35-40e ₩ doz. Spinach-90c₩ bu. Sweet Potatoes-Jerseys \$4 50 % bbl. Strawberries—30c P qt. String Beans—\$1.75 P box. Tomatoes—\$1.50 P box. Vegetable Oysters—30c P doz.

GRAINS AND MILLING PRODUCTS.
Wheat—Steady. City millers pay 78 cents
for Lancaster and 75 for Fulse and Clawson.
Corn—Jobbing generally at 45c in 100 bu.
Oots—White 25c in good later and 2000 let. GRAINS AND MILLING PRODUCT

Oats—wine, see in small loss and source ar lots.

Rye—48@50c \$\mathbf{y}\$ bu.

Barley—Brewers pay \$1.25 \$\mathbf{y}\$ cwt.

Flour—No change. Patent, \$4.80 \$\mathbf{y}\$ bbl. in sacks and \$5.00 in wood. Straight, \$4.00 \$\mathbf{y}\$ bbl. in and \$5.00 in wood. Straight, \$4.00 g bol. in sacks and \$4.20 in wood.

Meal—Bolted, \$2.40 g bbl.

Mill Feed—Screenings, \$13 g ton. Bran, \$15 g ton. Ships, \$15 g ton. Middlings, \$16 g ton. Corn and Oats, \$17 g ton.

A. D. SPANCLER & CO.

PRODUCE, NUTS, BERRIES, ETC. Consignments Solicited. 200 and 202 North Washington Ave., East Saginaw, Mich.

OLD BARRELS

Lion Coffee Cabinet, of which the accompanying cut gives but a partial idea. In this cabinet is packed 120 one-pound packages of Lion Coffee, and we offer the goods at a price enabling the grocer to secure these cabinets without cost to himself. They are made air-tight, tongued and grooved, beautifully grained and varnished, and are put together in the best possible manner. Complete set of casters, with screws, inside this cabinet. Their use in every grocery, after the coffee is sold out, is apparent; just the thing from which to retail oatmeal, rice, prunes, hominy, dried fruits, bread, and a hundred other articles. Further, they take up no more floor room than a barrel, and do away with these unsightly things in a store. For price-list of Lion Coffee in these cabinets, see price-current in this paper. Read below what we say as to the quality of Lion Coffee.



This Coffee Cabinet Given Away. Is ALWAYS possible when a good cup of cof-The grocer who sells LION

USE

ONLY

true merit; is a successful blend of Mocha, Java and Rio. Packed only in one-pound airtight packages; roasted, but not ground; full net weight, and is never sold in bulk. A Beautiful Picture Card In every package. We solicit a sample order for a cabinet filled with LION COFFEE.

Woolson Spice Co.

OTTENBERG'S CIGARS.

Hazel Kirke La Rosa Celeste Sweet Catawba

10 cents. 5 cents.

BROS.' Celebrated Cigars, I take pleasure in recommending them to the Trade, as the Finest and Best

5 and 10 Cent Cigars

Ever placed on the Market. They are made of the Finest Quality of Imported Tobacco without artificial flavor.

EXECUTE: THEM A TRIAL.

CIVE THEM A TRIAL.

I will send to any responsible first-class dealer a sample of these Cigars on trial, to be returned if not satisfactory, within 60 days. We send advertising matter with above Cigars.

Morris H. Treusch,

16-18 N. Division St., Grand Rapids SOLE AGENTS

GRAND RAPIDS, MICH.

Groceries. Halibut
Herring, round, ½ bbl.
Herring, round, ½ bbl.
Herring, Holland, bbls.
Herring, Holland, kegs.
Herring, Scaled.
Mackerel, shore, No. 1, ½ bbls.
"" 12 b kits
"" 10 WHOLESALE PRICE CURRENT. These prices are for cash buyers, who pay promptly and buy in full packages. AXLE GREASE. No. 3, ½ bbls...

Sardines, spiced, ½s...

Trout, ½ bbls...

10 % kits...

White, No. 1, ½ bbls...

White, No. 1, 12 % kits...

White, No. 1, 10 % kits...

White, No. 1, 10 % kits...

White, Family, ½ bbls...

kits... BAKING POWDER.

Arctic No. 1 pepper box...... Arctic No. 2

CANNED FISH. Clams, 1 tb, Little Neck..... Clam Chowder, 3 b.
Cove Oysters, 1 b standards.
Cove Oysters, 2 b standards.
Lobsters, 1 b picnic.
Lobsters, 2 b, picnic.
Lobsters, 1 b stan.

Lobsters, 2 b star.
Mackerel, 1 b fresh standards.
Mackerel, 5 b fresh standards.
Mackerel, 5 b fresh standards.
Mackerel, 3 b in Mustard.
Mackerel, 3 b soused.
Salmon, 1 b Columbia river.
Salmon, 2 b Columbia river. ardines, domestic \(\frac{1}{2} \s. \\ \text{ardines, domestic \(\frac{1}{2} \s. \\ \text{ardines, Mustard \(\frac{1}{2} \s. \\ \text{ardines, imported \(\f

CANNED FRUITS. Apples, gallons. standards..... Blackberries. standards...... Cherries, red standard.....

gg Plums, standards iooseberries.
Green Gages, standards 2 b...
Peaches, Extra Yellow
Peaches, standards....
Peaches, seconds....

Asparagus, Oyster Bay...... Beans, Lima, standard.....

Beans, Stringless, Erie.
Beans, Lewis' Boston Baked..
Corn, Archer's Trophy......
" Morning Glory.....

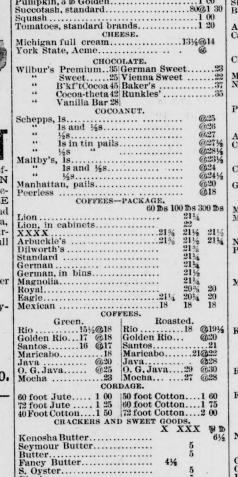
Onondaga Early June, stand.

French, extra fine atoes, standard brands

is always uniform; contains strength, flavor and

For sale by all Wholesale Grocers every-

92 to 108 Oak St., Toledo, Ohio.



Kenosha Butter.
Seymour Butter
Fancy Butter
S. Oyster
Picnic
Fancy Oyster
Fancy Soda
City Soda Soda
Milk
Boston
Graham
Oat Meal
Pretzels, hand-made

DRIED FRUITS-FOREIGN.

Citron
Currants
Lemon Peel
Orange Peel
Prunes, French, 60s.
"French, 80s.
"French, 90s.
Prunes, Turkey.
Raisins, Dehesia.
Raisins, London Layers.
Raisins, London Layers.
Raisins, London Layers.
Raisins, California I
Raisins, London Layers.
Raisins, California I
Raisins, California I
Raisins, California I
Raisins, Sultanas.

FLAVORING EXTRACTS 8 oz. No. 2 Taper... No. 4 ½ pint, round.... No. 3 panel... No. 8 "... No. 10 "... Dixie . . Old Tar Richardson's No. 9 do Richardson's No. 7½, round... Richardson's No. 7 do PICKLES.

OATMEAL

Old Solder

" 10 bbl. lots. Ashton, English, dairy, bu. bags. Ashton, English, dairy, 4 bu. bags. Higgins' English dairy bu. bags. American, dairy, ½ bu. bags. Rock, bushels. Warsaw, Dairy, bu. bags.... SAUCES.

Parisian, ½ pints.

Pepper Sauce, red small
Pepper Sauce, green
Pepper Sauce, green, large ring.
Pepper Sauce, green, large ring.
Catsup, Tomato, pints.
Catsup, Tomato, quarts
Halford Sauce, ½ pints.
Halford Sauce, ½ pints.
SOAPS. Acorn ... 3 85 Extra Chicago Fam-

Acorn 3 85 Extra Chicago Fam Master 4 00 ily New Process, 1 b. 3 85 Napkin New Process, 3 b. 3 96 Towel Acme, bars. 3 55 White Marseilles Acme, blocks 3 05 White Cotton Oil Best American 2 93 Railroad Circus 3 70 U. G. Big Five Center 3 85 Mystic White Nickel 3 45 Saxon Blue Shamrock 3 15 Star Blue Danube 2 55 London Family Allspice ...

Mace Batavia

SALT.

Nutmegs, fancy..... SPICES-PURE GROUND. Cassia, Batavia..

Cloves, Amboyna..... Ginger, African.

"Cayenne.

"STARCH.

Muzzy, Gloss, 48 lb boxes, 1 lb pkgs...

"48 "3 lb

"40 lb bulk

"72 lb crates, 6 lb boxes.

"Corn, 40 lb boxes, 1 lb pkgs...

"20 lb "1 lb

Kingsford's Silver Gloss, 1 lb pkgs...

"6 lb boxes.

"bulk

"Pure, 1 lb pkgs...

Corn, 1 lb pkgs...

Royal, Gloss, 1 lb packages...

"bulk

"Corn

" Corn . Firmenich, new process, gloss, 1 b. Niagara, gloss.....

corn SUGARS. Cut Loaf..... Cubes Powdered ... Powdered
Granulated, Standard
Confectionery A
Standard A
No. 1, White Extra C
No. 2, Extra C
No. 3 C
No. 4 C
No. 5 C

SYRUPS. Corn, barrels
Corn, ½ bbls.
Corn, 10 gallon kegs.
Corn, 5 gallon kegs.
Pure Sugar, bbl.
Pure Sugar, ½ bbl. TOBACCO-FINE CUT-IN PAILS.

Uncle Tom.....37 Cinderella...... What Is It?.....25 Hi There...... Five and Seven... Brother Jonathan.

60 Hiawatha .

FRESH MEATS. John Mohrhard quotes the trade selling

String Rock Burnt Almonds Wintergreen Berries. FANCY-IN BULK. Gum Drops in pails. Gum Drops, in bbls. Moss Drops, in pails. Moss Drops, in bbls. Imperials, in pails.... Imperials in bbls.... Bananas Aspinwali Oranges, California, fancy Oranges, California, choice Oranges, Jamaica, bbls Oranges, Florida Oranges, Valencia Oranges, Florida
Oranges, Valencia, cases...
Oranges, Messina...
Oranges, OO....
Oranges, Imperials... Lemons, choice...... Lemons, fancy..... .4 25@4 50 . @4 50 Lemons, California Figs, layers, new, & b.
Figs, Bags, 50 b
Dates, frails do
Dates, & do do
Dates, skin Dates, skin.
Dates, ½ skin.
Dates, Fard 10 b box 2 b.
Dates, Fard 50 b box 2 b.
Dates, Persian 50 b box 2 b.
Pine Apples, 2 doz. Almonds, Tarragona...... "Ivaca.... "California..... Brazils . Braziis Chestnuts, per bu... Filberts, Sicily... Barcelona. Walnuts, Grenoble. .101/2@11 @ 4%

prices as follows:
Fresh Beef, sides.
Fresh Beef, hind quarters.
Dressed Hogs.
Mutton.

26 Lucky 15 Two Nickel 30 Duke's Durham 26 Green Corn Cob Pi Navy Clippings. Leader Hard Tack. .40 lina, 16 oz boxes... .26 King Bee, longeut... .22 Sweet Lotus.... ligger H Holland

 36
 Vinco
 34

 36
 Merry War
 26

 30
 Ben Franklin
 32

 39
 Moxie
 34

 24
 Black Jack
 32

 22
 Musselman's Corker
 30

27 Eight Hours.

Gail & Ax'
Rappee
Railroad Mills Scotch

Candles, Star..... Candles, Hotel..... Camphor, oz., 2 h boxes. Extract Coffee, V. C....do Felix

Extract Coffee, V. C.
do Felix
Gum, Rubber 100 lumps.
Gum, Rubber 200 lumps.
Gum, Spruce.
Hominy, % bbl.
Jelly, in 30 tb pails.
Pearl Barley.
Peas, Green Bush.
Peas, Split Prepared.
Powder, Keg.

FANCY-IN 5 th BOXES. Lemon Drops

Cider
York State Apple
MISCELLANEOUS.
Bath Brick imported
do American
Burners, No. 0.
do No. 1.
do No. 2.
Condensed Milk, Eagle brand.
Cream Tartar 5 and 10 b cans.
Candles, Star.

Prime Red, raw \$ b..... Choice do do .
Fancy H.P. do do .
Choice White, Va.do .
Fancy H P., Va do .
H. P. Va.

Drugs & Medicines

State Board of Pharmacy. One Year—Jacob Jesson, Muskegon.
Two Years—James Vernor, Detroit.
Three Years—Ottmar Eberbach, Ann Arbor,
Four Years—Geo, McDonald, Kalamazoo,
Five Years—Stanley E. Parkell, Owosso.
President—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—Jas. Vernor.
Next Meeting—At Detroit, July 5 and 6.

Michigan State Pharmaceutical Ass'n. President—Frank J. Wurzburg, Grand Rapids. First Vice-President—Mrs. C. W. Taylor, Loomi Second Vice-President—Henry Harwood, Ishpe Third Vice-President—Frank Inglis, Detroit. Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owoso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson
Frank Wells, Geo. Gundrum and Jacob Josson.
Local Secretary—Gny M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

Board of Censors—Fresident, John E. Peck, M. B. retary.
Board of Trustees—The President, John E. Peck, M. B. Kinm, Wm. H. VanLeeuwen and O. H. Richmond. wwn. Isaac Watts. Wm. E. White and Wm. L. White. Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Lexislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.

Isaac Watts. Regular Meetings—First Thursday evening in each onth.
unal Meeting—First Thursday evening in November
t Meeting—Thursday evening, May 5, at The
tablesman office.

Detroit Pharmaceutical Society. ORGANIZED OCTOBER, 1883.

President—A. F. Parker.

First Vice-President—Frank Inglis.
Second Vice-President—J. C. Mueller.

Second Vice-President—J. W. Allen.

Assistant Secretary and Treasurer—A. M. CRae.

Annual Meeting—First Wednesday in June.

Regular Meeting—First Wednesday in June.

Central Michigan Druggists' Association Berrien County Pharmaceutical Society. President, H. M. Dean; Secretary, Henry Kephart. Clinton County Druggists' Association. President, A. O. Hunt; Secretary, A. S. Wallace.

Jackson County Pharmaceutical Ass'n.

Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society Monroe County Pharmaceutical Society

Muskegon County Druggists' Association President, W. B. Wilson; Secretary, Geo. Wheeler.

Muskegon Drug Clerks' Association. President, I. C. Terry; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society. esident, J. F. A. Raider; Secretary, N. N. Miller

Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady. Saginaw County Pharmaceutical Society

Shiawassee County Pharmaceutical Society

Tuscola County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard

A DOLEFUL DRUGGIST.

He Tells of His Benefactions to Humanity and Bemoans its Ingratitude.

"Oh, yes, drugs have come down in price a great deal in the last year or two," said an up-town dispenser of health-restoring of Michigan. Their influence will yearly be list in front of his door. "The bottom has fallen out of everything. Not only standard drugs but proprietary medicines have been so reduced in price that there is scarcely any profit left in the business. Medicines that we used to get \$1.25 for now sell for 75 cents; dollar medicines go for 50 cents, and so on. Of course, that's all right for the public, but how about us? Nobody stops to think that, besides supplyhours of the night, spreading health broadfrom the house three blocks away, year bestore. Then look at the people who save spectable them to soak their feet, wear woolen socks and take a dose of salts or whatever else of the community; the other, a calling carried on for the most selfish purposes, abhorhour at a time telling a man what to do for a sore throat or the gout and then seen him go away without spending a cent. This the Legislature of the State of Michigan continually giving people information, advice and all kinds of accommodation. It's a little tough to run that kind of a charitable little tough to run that kind institution on a profit of eight cents on results, we have only indignation to exerv dollar bottle of medicine van sell press. We shall welcome any legislation It's no wonder we make the sarsaparilla syrup for the soda water fountain by shak
macy is no less a saloon, and should receive bucket of water. We would be justified in doing worse things than that, I think."

> Queer Prescription. LUDINGTON, April 18, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclosed please find a sam ple of prescriptions like we have to compound in this part of the country. We

quite often receive some which are just as good as this, but the "Argonomol" and "Oiel of Oil" takes my fancy.
Yours truly, SUBSCRIBER. The prescription referred to is as follows: Argonomol.. Oil of Speyk Oiel of Lider

about 15,000 tons of peppermint plants, yielding about 100,000 pounds of essential

A DRUGGISTS' LICENSE.

Aspect.

druggists met at Lansing last Tuesday to consider the best method to adopt to forestall inimical legislation: T. H. Hinchman, Jas. Vernor, Frank Inglis and Wm. Dupont, Detroit; Frank J. Wurzburg, Geo. G. Steketee, John E. Peck and J. W. Hay-Johnson, Traverse City; Geo. Gundrum, Ionia; Jacob Jesson, Muskegon; S. E. Parkill, Owosso; Geo. McDonald, Kalamazoo; ing was held at the Hudson House in the forenoon, when committees were appointed to prepare a memorial and series of resolutions. The former committee made the following report at an afternoon meeting, held at Pioneer Hall, which was adopted: It having come to the knowledge of your

memorialists that legislation is in contempla-tion by your honorable body having for its object the restriction and increased taxation of the liquor traffic; and they having also learned that some of your members favor the including of all pharmacists among those to be so taxed, respectfully ask your consideration of the following reasons why the members of this class should be exempt from the burdens and the opprobrium such action upon your part would cause. We hold pharmacy to be an honorable business, and second to no other in its importance to the community. In its practice, high character, skill and education are more necessary than similar qualities are in any other business. That throughout the country the standard of knowledge and ability in those who practice its arts has been greatly raised during the past few years by means of schools, large and numerous organizations, and extensive and valuable literature devoted to its scientific progress.

That Michigan stands pre-eminent among the States in the adoption by her pharmacists of the means just named to sequere for themselves and their patrons all rect violation of the laws of the State, be the benefits which the latest advances in knowledge and science can confer. As an evidence of this, we point to the school of pharmacy at Ann Arbor, an institution justy celebrated throughout the country for the high character of its work, the reputation of its graduates and its valuable contributions professional literature, the alumni of which form a large and yearly increasing proportion of the druggists of our State. We also call your attention to the State Pharmaceutical Association, an organization which in three years has united 700 reputable pharmacists of Michigan into a ociety having for its object the promotion tion in this State for a term of five years. of all means for increasing professional knowledge among its members.

Through the efforts of this Association, a law was secured three years ago restricting the practice of pharmacy, in all who should thereafter join its ranks, to those whom a rigid examination might show to be qualified, and we voluntarily assumed all the expenses which this law entailed. These are evidences which show more clearly than compounds, as he glanced sadly at the price felt more and more, and we believe the time list in front of his door. "The bottom has is not far distant when incompetency shall be banished from our ranks and the influence of professional character and pride overcome almost wholly tendencies to evil practices. The existence of this professional pride has been manifested and will continue to be in efforts to induce Congress to relieve us from the effect of that unjust relic of the war, the law which classes us as lior 65 cents; 25 cent compounds, for 15 quor dealers and taxes us accordingly. We are loth to believe that this stigma is again to be placed upon us by our own State without the reason that dictated this course by the general government—the income which ing drugs and medicines, saving lives at all it would produce. The effect of such a step upon pharmacy would be disastrous in the

extreme. cast, by dispensing pure soda water and other things for which we get some little gage in a business classified by the laws of return, we are an indispensable public con- the State with the dram shop and the savenience in ways that never bring us a cent loon. Many of the most honest of those already engaged in the business would be of profit. For instance, here and every- obliged to increase their liquor business to where else, except down town, everybody at least an extent which would enable them who waits for a street car waits for it in a to pay the tax from the profits of such indrug store. Everybody who wants to bor-restrain many of the less honest would be row a newspaper or get a light for a cigar or look at a directory or use a telephone or inquire about the family who moved away in the most shameless manner. Uniting an honorable calling with an ignoble one will have the double effect of dragging down the fore last or put up a free advertisement or write a postal card goes straight for a drug nected with the latter more general and re-

Should it not be for the purpose of wise doctors' bills. They come in here, describe their symptoms, tell how sick they are and want to know what to do about it. We tell scientific knowledge and cultivation necessity. they need, and they thank us and buy a red by good men everywhere and ministerpostage stamp. Why, I've spent half an ing to destruction and death. To unite these sort of thing goes on all the time. We are could be guilty of such an unwise act seems every dollar bottle of medicine you sell. press. We shall welcome any legislation which will compel such to appear in their ing an empty sarsaparilla bottle over a from the law and from public opinion all the restrictions, penalties and obloquy to to which its true character entitles it. We earnestly protest against being regarded as brethren of this class or held in any degree responsible for the disgrace which their hypocrisy and evil practices have brought

Though it may be regarded as difficult to be found comparatively easy.

sible claim that a druggist need not be a spices are unchanged. liquor seller, we reply that there are but few among our number who would not willingly relinquish the traffic if it were possiwith ground olive stones.

ble. It is a fact, beyond our control, that The Situation Assuming a More Hopeful large proportion of medicinal preparations. Its uses in manufacturing and the arts are In answer to the call referred to in last on pharmacists for liquors for the sick, week's paper, the following representative whose qualities can be vouched for in precise ly the same manner that other medicines are vouched for. Hence to banish alcohol and its varied combinations form drug stores would be, in the present condition of medi-

cal science, impossible.

Commending the above facts to your con sideration, your memoralists pray your honorable body not to take a step likely to years. ward, Grand Rapids; Geo. W. Crouter, Chardrive many honorable men from the busi-levoix: G. M. Harwood. Petoskey: Jas. G. ness of pharmacy and prevent others from entering it, and presenting to those who remain the strongest possible inducement to macy. become in fact what your action would make them in law. Such a course would Frank Wells, Lansing. An informal meet- not only be of incalculable injury to the cause of temperance, but would be an act of injustice unparalleled, we believe, in the history of legislation in Michigan.

FRANK WELLS, Lansing, JACOB JESSON, Muskegen, T. H. HINCHMAN, Detroit, GEO. McDonald, Kalamazoo, G. W. CROUTER, Charlevoix,

The following resolutions, embodying in outline such provisions as would be satisfactory to the druggists of the State, were adopted:

Whereas, It has been brought to the notice of this meeting that some action is about to be taken by the Legislature looking toward a change in the present liquor law, whereby pharmacists may be classed and taxed as saloon keepers, and
Whereas, A tax of any importance would

in our opinion, simply result in driving out of the profession of pharmacy the more re- APPROVED by PHYSICIANS. spectable members, causing the others to become saloon keepers in self protection,

Whereas, It is deemed by pharmacists entirely unnecessary to inflict a punishment upon the innocent majority, in order to punish the guilty few, it is therefore Resolved, That the following measures

whereby it may be possible to reach and tax those pharmacists who are willing to rect violation of the laws of the State, be declared the sense of this meeting and be transmitted by the secretary thereof to the members of the Legislature: That we consider the present law ample

and sufficient, but as not being enforced. We recommenced that a State constabulary be appointed for the enforcement of the said law, for the first violation thereof, the person so convicted to pay, as a penalty, the amount of the regular saloon license; for the second violation, the registration as pharmacist to be ordered revoked by the State Board of Pharmacy, and the person so convicted shall be inelligible for registra-Your committee respectfully report the foregoing preamble and resolutions for your

> JAMES VERNOR, Detroit, JOHN E. PECK, Grand Rapids, GEO. G. STEKETEE, Grand Rapids, GEO. GUNDRUM, Ionia, FRANK INGLIS, Detroit,

Committee. The House Committee on Liquor Traffic vas then requested to meet the delegation, which request was granted, and an informal discussion followed, participated in by every member of the Committee.

Of course, no expression was given by the Committee as to the attitude the members would take on the subject, but every delegate went home well satisfied with the Good location. work accomplished.

Meetings of the Republican majority in the House were held several evenings last week, but no agreement has vet been reached, nor is an amicable arrangement likely to be reported. The present situation is clearly defined in the following letter from the chairman of the Committee on Legislation of the M. S. P. A.:

LANSING, April 23, 1887.

Frank J, Wurzburg, Grand Rapids: DEAR SIR-I waite you a few lines this morning to give you the result of the caucus last night, which, I presume, you are as anxious to learn as I was. Our friends were stimulated for the contest, and upon 357 South Union St., - Grand Rapids. motion to make the action of the caucus binding upon all, seven of them arose to depart. Argument followed, and the fault of the bill proposed, in its application to the drug trade made so forcible that the headlong and reckless majority hesitated. late hour the caucus adjourned without action, subject to the call of the chairman. This result is far more encouraging than I dared to hope when I wrote you last night, and inspires me with a belief that no liquor bill will receive a caucus sanction. If this can be avoided, our chances for justice will be greatly improved. For partisan influence, dictating how members shall vote, will be substituted individual judgment and sense of right. Certainly our cause is yet in danger, but the prospect is much brighter than yesterday. Yours truly, FRANK WELLS.

The Drug Market. oz. cans is at present quoted at $47\frac{1}{2}$ c. Opium has again declined. Latest cables ble medicine as Tiger Oil has proven itself the reports on the crop are so variable at this time that no fair deduction can be made distinguish always between the pharmacist as to the probable output, although favoring and the impostor, yet we believe that, when a larger amount than has been predicted. the attempt is seriously attempted, it will Morphia is weak and a decline is probable The drug saloon is as well known in a community as the saloon, the difference in and is very firm. Canary and hemp seed the two being only in the appearance.

But, were the difficulty even greater, or

But, were the difficulty even greater, or 11 Auns
1.1 Auns
1.2 Auns
1.3 Auns
1.4 Auns
1.5 But, were the difficulty even greater, or week cassia and anise are firmer and likely to advance. Oils peppermint, wintergreen and vance. Oils peppermint, wintergreen and vance. Oils peppermint, wintergreen and vance. citizens, because a portion of their number sassafras are weak. Cloves are in a strong CALUMET CHEMICAL CO., Chicago. this paper. It is estimated that there are cultivated and distilled annually in the United States the welfare of the community. To the position and likely to be higher. Other

Ground pepper is said to be adulterated

Minor Drug Notes. Iodoform and colomel are said to be in

compatible. Oil of rose is said to be adulterated with spermaceti.

Hydrogen peroxide is recommended in hooping-cough. Canna has the largest and rice the small-

est starch granules. About 500 new drug stores have been started in Indiana during the past two Tartaricum

Twenty-eight of the states and territories have laws governing the practice of phar-Carbonas... Chemists found only 50 per cent. of the amount of quinine in pills manufactured by Cubebae (po. 175. JuniperusXanthoxylum

a Rochester, N. Y., firm that they claim for The members of the Nebraska State Pharmaceutical Association claim that they have a larger per cent. of the druggists of the

ing to get the doctor to explain the difference between the two articles.

A physician was attending an Irishman recently and asked his wife if her husband Haematox, 15 b boxes..... had any movement of the bowels. "Oh yes," she said, "he had a 'change of inside yesterday.

Cushman's



the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. Fer Circulais and Testimonials address H. D. Cushman, Three Rivers, Mich. Trade supplied by Hazelfine & Pankline New A. Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids,

Michigan Drug Exchange.

375 South Union St., Grand Rapids. AGENTS FOR THE

Standard Petit Ledger.

Absinthum. FOR SALE—Stock of about \$1,830 in town of 12,000 inhabitants, (county seat,) in Wisconsin. Can be bought on liberal terms.

FOR SALE—Stock of about \$500 in town of 5,000 inhabitants in eastern part of State. No other drug store within a mile.

80 inhabitants in Western Michigan. Doing good business. Can be bought on very reasonable terms.

WE HAVE also secured the agency for J.

Michigan Drug Exchange.

Crookston Has to Say While in

the Tiger Den.

Well, Doctor, I am around again, but my wife had to use a lot of Tiger Oil. It is the most wonderful medicine I ever knew. It surpasses everything else. During my severe sickness of pleuro-pneumonia, when my pulse ran up to 130 and my temperature to 104° the pain was so excruciating that nothing would relieve except Tiger Oil, which never failed. The physician gave but little hope of my recovery, but through his attention and the constant application of Tiger There are but few changes to note this week. Trade is reported dull in the East, with a great the control of th with no speculative demand. Trade in this who use it properly: for of all medicines that line here is excellent, exceeding in amount I have ever known in over forty years' exany previous year. Citric acid is very dull perience as a retail and wholesale druggist, I have never known of a single one to be m and still tending lower in price, with hardly any way as good as Tiger Oil for the cure of any demand. Carbolic acid is firm and so many different kinds of diseases. There with usual consumption at this season will seems no limit to its power over disease. be higher. Quinine is very dull. Stocks Therefore, knowing as I know of Tiger Oil. are large and demand light. German in 100 my fellow men as publicly as possible, that I do but my duty in recommending it to all from Smyrna reporta strong market, though to be wherever it has been used, both for J. A. CROOKSTON. Of the Hazeltine & Perkins Drug Co.,

Laparle's Celebrated Preparation, Safe and vays Reliable. Indispensable to *LADIES*. Send 4 cents for Sealed Circular.

Peck Bros., Druggists, Grand Rapids, Mich.

WHOLESALE PRICE CURRENT.

MISCELLANEOUS.

Arsenicum..... Balm Gilead Bud....

Cera Flava.

Nassau do do
Velvet Ext do do
Extra Ye do do
Grass do do
Hard ', for slate use.....
Yellow Reef, do Advanced—Ipecac root. Declined—Opium. Aceticum Benzoicum, German. Carbolicum Æther, Spts Nitros, 3 F... Æther, Spts. Nitros, 1 F... Citricum ... Hydrochlor Alumen, ground, (po. 7)... Annatto Antimoni, po. Antimoni et Potass Tart. Argenti Nitras, 5. AMMONIA. Aqua, 16 deg.... Bismuth S. N. Calcium Chlor, 1s, (½s, 11; ½s, 12). Cantharides Russian, po Capsici Fructus, af... Capsici Fructus, po... Capsici Fructus, B, po Caryophyllus, (po. 35) Carmine, No. 40.... Cera Alba, S. & F.... BALSAMUM. Peru. Terabin, Canada. Tolutan. a larger per cent. of the druggists of the State in attendance at the meetings than any similar association.

A Philadelphia physician prescribed crysophanic acid, and stated that chrysarobin sophanic acid, and stated that chrysarobin The druggist is now try-Ulmus. Ulmus Po (Ground 12).... Glycyrrhiza Glabra.....

FERRUM. Carbonate Precip...... itrate Soluble

Cassia Acutifol, Tinnivelly... Salvia officinalis, ¼s and ½s. Acacia, 1st picked..... 3rd " Sifted sorts... Issafoetida, (po. 30)

MAGNESIA.

Auranti Cortex.....

Myrcia, 3.

Thyme

Theobromas

Bromide Chlorate, (Po. 22)...

entiana, (po. 15)....lychrrhiza, (pv. 15)... lydrastis Canaden, (lellebore, Alba, po.

Podophyllum, po. cut.

anguinaria, (po. 25)

Apium (graveolens). Bird, 1s....

Carui, (po. 20)

oriandrum

apa.

Senega Smilax, Officinalis, H.... Mex.

Scillae, (po. 35)... Symplocarpus, Foetidus, po Valeriana, English, (po. 30).

rumenti, W., D. & Co.... rumenti, D. F. R.....

Juniperis Co. O. T... Juniperis Co..... Saacharum N. E.... Spt. Vini Galli....

SEMEN.

SPIRITUS

Serpentaria.

Scillae, (po. 35) ...

cis Liquida, (gal. 50).

Santal Sassafras Sinapis, ess, 3 Tiglii

Bichromate

POTASSIUM.

RADIX.

Myrrh, (po. 45). Opti, (po. 5 75). Shellae bleached.....

Absinthiun

WANTED-Registered pharmacists and as sistants who are sober, industrious and

FOR SALE—Very desirable stock of about \$5,000 in town of 3,000 inhabitants in Texas. Can be bought on very reasonable terms.

FOR SALE-Stock of about \$1,200 in growing northern town of about 350 inhabitants.

FOR SALE-Stock of about \$1,700 in town of

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS-Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical Mentha Piper. Mentha Verid.

TIGER OIL.

CADILLAC, Jan. 24, 1887.

Grand Rapids.

THE LATEST DISCOVERY.

CINSENC ROOT.

Cassia Fructus Centraria Cetaceum ... Chloroform Chloral Hydrate Cryst. Cinchonidine, P. & W.
Cinchonidine, German.
Corks, see list, discount, per cent.
Creta, (bbl. 75).
Creta prep.
Creta prep.
Creta Rubra.
Crocus Cupri Sulph. Dextrine Gelatin, Coopor
Gelatin, French
Glassware flint, 70&10 by box. 60&10, less.
Glue, Brown 9@
Glue, White 13@
23@ Humulus
Hydrarg Chlor, Mite
Hydrarg Chlor, Cor.
Hydrarg Oxide Rubrum
Hydrarg Ammoniati
Hydrarg Unguentum
Hydrargyrum
Iehthyocolla, Am
Indigo
Iodine, Resubl Magnesia, Sulph. (bbl. 11/4)... Mannia, S. F. Morphia, S. P. & W. Moschus Canton Myristica, No. 1 Nux Vomica, (po. 20)

Nux Vomica, (po. 20)
Os. Sepia.
Pepsin Saac, H. & P. D. Co.
Picis Liq, N. C. ½ galls, doz.
Picis Liq, quarts.
Picis Liq, quarts.
Pil Hydrarg, (po. 80)
Piper Nigra, (po. 22)
Piper Alba, (po. 35)
Pix Burgun
Plumbi Acet.
Potassa, Bitart, pure
Potassa, Bitart, com
Potass Nitras, opt.
Potass Nitras, opt.
Pulvis Ipecac et opii
Pyrethrum, pv
Quassiae
Quinia, S. P. & W. HERBA-In ounce packages. Calcined, Pat...
Carbonate, Pat...
Carbonate, K. & M...
Carbonate, Jennings... 20@ 20@ 35@

Quassiae Quinia, S. P. & W Quinia, S. German Rubia Tinctorum Saccharum Lactis, pv Salacin Sanguis Draconis. Sapo, G. Seidlitz Mixture.... Sinapis, opt.... Sinapps, opt...
Sinapis, opt...
Sinapis, opt...
Sinapis, opt...
Sinapis, opt...
Souff, Maccaboy, Do. Vo...
Souff, Scotch, Do. Voes.
Soda Boras, Opo. 10).
Soda et Potoss Tart.
Soda Carb.
75 Soda, Ash.
Soda Sulphas.
Spts. Ether Co.
Spts. Myrcia Dom.
Spts. Myrcia Imp.
Spts. Myrcia Imp.
Spts. Vini Rect, (bbl. 2 25).
Strychnia, Crystal.
Sod. 90
Strychnia, Crystal.
Sod. 90
Sulphur, Roll.
Sod. 90
Sulphur, Roll.
Sod. 90
Terebenth Venice.
Terebenth Venice.
Theobroomae

2 25@2 35
Theobroomae

3 00@3 75
Zinci Sulph. Snuff, Maccaboy, Do. Voes.
Snuff, Scotch, Do. Voes.

Whale, winter

while, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained
Spirits Turpentine Vermilion, prime American.
Vermilion, English.....

Green, Peninsular
Lead, red strictly pure.
Lead, white, strictly pure.
Whiting, white Spanish.
Whiting, Gildows Whiting, Gilders'... White, Paris American... Whiting Paris English cliff. Pioneer Prepared I aints Swiss Villa Preparer Paints. VARNISHES. No. 1 Turp Coach...... Extra Turp...... Coach Body. No. 1 Turp Furniture....

PIONEER PREPARED

We have a full stock of this well-known brand of MIXED PAINT

PAINT

and having sold it for over SIX YEARS can recommend it to our customers as being a First Class article. We sell it On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-lect. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead. Pittsburg, Pa.

Write for prices and Sample Card to Hazeltine & Perkins Drug Co. Wholesale Agents, Grand Rapids.

Try POLISHINA, best Furniture Fin-

WHOLESALE

Druggists!

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

MANUFACTURERS OF

Elegant Pharmaceutical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

06 2 10@ 1 85@1 0 55@ 6 60@ 6 2@ 90@1 0

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Care

Which is positively the best Remed: of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this departers with PURE GOODS and are the ONLY ment. We CONTROL and are the ONLY
AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

the celebrated

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKEY. We not only offer these goods to be excelled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satis-

faction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

Which continues to have so many favor-ites among druggists who have sold these

goods for a very long time. Buy our Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special

Hazeltine & Perkins Drug Co. rub;
For in that sale of goods what things may hap,
When we our order home by mail have sent.
To countermand—There's the Bradstreet,
That make's such havoc in one's order book.
For who would try to sell his goods to men,
Chattel mortgaged, all poor men surely,—
In love with other goods—or those who claim
Exclusive sale, and cruelly would spurn
The intrinsic merit of your samples shown
When all your pains may be knocked edgeways
By Dun or Bradstreet? Who would pick and
choose

choose
'Twixt great and small of the stores he sees,
But that the dread of something he may learn
The "turned-down" order at whose banefu

knew
Than ify to those he knew not of.
Thus credit doth make cowards of us all,
And thus our native gift of persuasion
Is hindered with the thought "Is this man

good?"
And sales that might have reached four figures
Thus handicapped, their columns dwindle down
And scarce are worth the entry.

Regular Meeting of the Retail Grocers Association.

At the regular semi-monthly meeting of the Retail Grocers' Association of Grand Rapids last Tuesday evening, Willis E. Butler, of Mill Creek, applied for membership and was accepted. A unanimous vote of thanks was tendered

Irving W. Van Zandt for his contribution to the badge fund of the recent State conven-

The Committee on Constitution made the following report, which was accepted and adopted:

Your Committee on Revision of the Constitution would respectfully report that they have had the matter under consideration and would recommend that they be allowed further time as the officers of the M. B. M. A. are preparing new forms for both State and local constitutions and we think it desirable to defer reporting until we can recommend a draft thoroughly in accord with the ideas of the State body.

E. A. STOWE, E. J. HERRICK,

The Committee on Entertainment reported that an instructive programme had been prepared for the evening but the participants failed to put in an appearance.

J. L. Strelitsky gave an interesting dissertation on the culture of tobacco and the manufacture of cigars, claiming that the

J. P. Thompson called attention to the the stuff for 15 cents a pound, and, when pressed, admited that it was butterine. A Buys, the Fulton street grocer, said that the man had been peddling in his neighborhood, as also said M. C. DeJager, of Grandville avenue. A committee composed of J. P. Thompson, E. J. Herrick and L. Winternitz was appointed to wait upon the U. S. Revenue collector and ascertain whether the man has obtained a government license, and also to wait on the City Clerk in regard to his having a city license.

President Coye then called for voluntary testimonials as to the efficiency of the Blue Letter, which request was responded to as follows:

ters and got my money before sun-down. J. Geo. Lehman-I sent out five. Got

my money on one the same day. M. C. Goosen-I am in \$4.50.

B. F. Emery-I sent two out and heard from both of them.

J. A. Coye-I got my money in full in one day, in consequence of having sent out

The President called the attention of the members to the fact that an association had been formed at Goshen, Ind., and that it was meeting with good success.

The meeting then adjourned.

How to Treat the "Off-Horse." BOYNE CITY, April 19, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Our Association still holds its own and our last meeting developed considerable interest. Three new members were received, one from Boyne Falls, one from Advance and one from Horton's Bay. So you see that while we are not growing much in our own town, we are spreading out to other places—enlarging our borders

The general topic at the last meeting was early closing and the absolute need of a place of amusement for those who would be, so to speak, turned out of doors before as it were. bed-time. A good reading room was suggested, accompanied with games, such as check-

The Association seems to look forward to general improvement and public benefits and we think we can do a great deal in this line with little outlay financially.

What does The Tradesman advise the

Associations to do with business men who refuse to join, claiming that they get more trade? Should the Association take any action in such cases?

THE TRADESMAN'S idea of treating the man who thinks it is cunning to remain out of the Association is to let him severely alone. He may flourish for a time like a green bay tree-on the patronage of deadbeats-but he soon tires of such methods and slips unobserved into the Association by the back door.

Any butter will lose its fine flavor by being frozen, just the same as when it gets overheated in the summer.

H. LEONARD & SONS.

134 to 142 East Fulton St., GRAND RAPIDS, MICH.

STOVES.

Quick Meal, No. 172.

New Pattern Stee: Stove with Nickel Trimmings.

Has two burners under the oven and two on top of stove, all supplied with gas from a single generator. A wash boiler can be set in place of oven when desired. The oven is large and its top is useful as a heating surface to keep things warm. All Quick Meal Stoves are provided with Patent Safety Attachment which not only extinguishes all the flames but closes every. Ruman before the guishes all the flames but closes every Burner before the tank can be filled.



No. 173 is same Stove with three burners on top instead of two. With the two burners under the oven, it has five burners, all supplied with gas from a single generator. fact that a man is peddling butterine from a market basket on the streets. He is selling No. 173, with Tin Oven, $21\frac{14}{2}\times18\times13\frac{1}{2}$ (Discount on Gasoline Stoves, 30 per ct.) . . . 23 00 WHOLESALE AGENTS FOR

The Quick Meal Gasoline Stoves. Monitor, Gem and other Oil Stoves.

Peerless and Horizontal Ice Cream Freezers.

Manufacturers of the

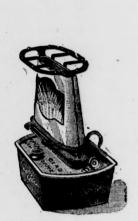
Leonard Cleanable Dry Air Refrigerators and Creameries.

SEND FOR CATALOGUE OF SUMMER GOODS.

STOVES.







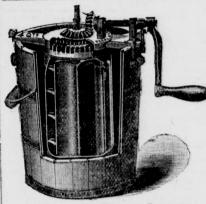
This is the best and most powerful of the cheap Oil Stoves. It has two 4-inch wicks, and is made in first-class style.

NET PRICE.

The Reddy Oil Stoves, per doz.....\$6 90



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Gooch Peerless

ICE CREAM FREEZER.





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It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

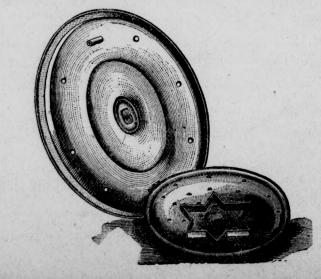
It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

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Sole Agents,

Butter and Eggs, Fruits and Oysters. ers, dominoes, peg boards and many light but amusing games of that kind, books, daily, weekly and monthly papers,



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ITHACA, N.Y.

Office of San'L Moffett, Grocer, Flint, Mich., Nov. 26, 1886.
C. B. Miller, Ithaca, N. Y.:
Dear Sir—Enclosed please find New York draft to pay for "Cashier," also for one doz. Rolls Paper, which please forward at once by Am. Express.
It took me some time to arrive at the conclusion that your "Cashier" was the one I wanted, but now, after having had it in practical use for some time, I will frankly admit "this is the thing I long have sought," and possibly I might justly add the other line of this verse, but will leave that for others, in need, to imagine.

Yours, etc.,
San'l Moffett.

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Dealers will find it to their advantage to correspond with us, as we are in the position to make A No. 1 goods at the lowest possible prices.

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SAW AND CRIST MILL MACHINERY.

TEAM ENGINES & BOILERS. Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,

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Pulley and become convinced of their superiority.

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READY ROOFING

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No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

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