The Michigan Tradesman.

VOL. 4.

Clothing Company.

GRAND RAPIDS, WEDNESDAY, MAY 11, 1887.

The Drummer. Vritten Especially for The Tradesman. Go cast or west, or north or south 'Mid winter's cold or parching summer Nor place nor season has a drouth Of that strange soul the-drummer

In coach and 'bus and inn and store, At every street and turn we meet him; His yarns are fresh and never bore-Tis why we laugh and like to greet him.

He lies-ah, yes, 'tis necessary To bring you to the point of buying; 'Though modus operandi vary, He makes his point, there's no denying.

His soul is pregnant with good cheer; To Sorrow's plea his heart is open; But, when stuffed orders reach us here, His praise is better thought than spoken.

Then, stale, insipid, flat his jokes; And how like common bummer, Becomes the lord to common folks, Who erst were glad to meet the drummer. M. J. WRISLEY.

GROWTH OF THE GROCER.

Brief Sketch of the Early Days of the Trade.

Various suggestions have been made by many writers, both ancient and of later date, in explanation of the word "grocer," but Ravenhill's idea seems to be the most feasible one. He says that about the middle of the fourteenth century it was first aplied to the "pepperers," as they were called in London, when a special royal charter was granted to them, together with other privi-

leges. It would appear that in those early days the dealers in commodities of this char-MICH. acter were in the habit of handling goeds in larger quantities than other trades, and

hence were styled "grosseurs,' or dealers in gross or wholesale. It is worthy of note, however, at this point that several other trades-such as druggists, confectioners and sugar refiners-were brought under the same, or grocer, category. Nearly all these articles were considered, even then, peculiarly liable to adulteration or other possible

fraudulent treatment, and therefore we find that the members of the company, twentyone in number, were incorporated under special royal charter in 1345, charged with M. Railroads. Correspondence solicit- the duty of "garbilling," or "weighing, ex-

amining and cleansing" spices, etc. This charter was confirmed by Henry VI of the Mysterie of Grocers of ye City of London." The motto inscribed on the company's coat-of-arms was "God grant the grace," and St. Anthony was chosen its patron saint.

The staple articles which, at this early much later.

As far back as the year 1283 it appears by ancient records that nearly all the grocers blame, as they have their instructions and fixed place for meeting, but generally assembled at the Ringed Hall in Thames creased to 124 during the previous twenty-

ous parts of England and Ireland, which were left to it years ago by deceased mem-

bers.

History informs us that the great fire of London, which occurred in 1666, made alwere left standing.

When the Bank of England was ordered ened in 1834, a portion of the land or garden attached to Grocers' Hall was purchased from the company for the sum of £20,000 (\$100,000), though the whole lot had originally cost them only £37 6s 8d.

Within the last few years the Grocers spendid hall, which is said to have cost something like half a million pounds sterling-\$2,500,000 in our money.

If the limits of space would permit, many pages of interesting and useful information respecting this famous old company might be written, which every brother of the grocers' craft may point to with pride, no matter what his nationality may be, as a glorious monument to the grocers' trade, for it has done much good with its great wealth during ages past.

The Fire Insurance Monopoly.

From the Gratiot Journal.

The Caro Advertiser and Mason News forcibly call attention to the condition of things in those places as well as in Ithaca and every town in Michigan. The monoption existing between the leading fire insurance companies to bleed the public. For among the leading fire insurance companies you, O. H. Heath & Son, pay so much; you, is met with in certain cases of catalepsy. money.

J. P. Whitman, pay so much; you, Jackson Persons afflicted with this disease have been period, more especially appertained to the & Brown, pay so much: you, Lewis & Yost, known to remain for a fortnight or three tea and coffee, which have since become its surance of every man in Ithaca, in St. Louis, were Italians. In 1348 the company had no must obey them. As the Mason News says: ent session will put an end to it."

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'Sugarine" a Fraud and Its Inventor a Swindler.

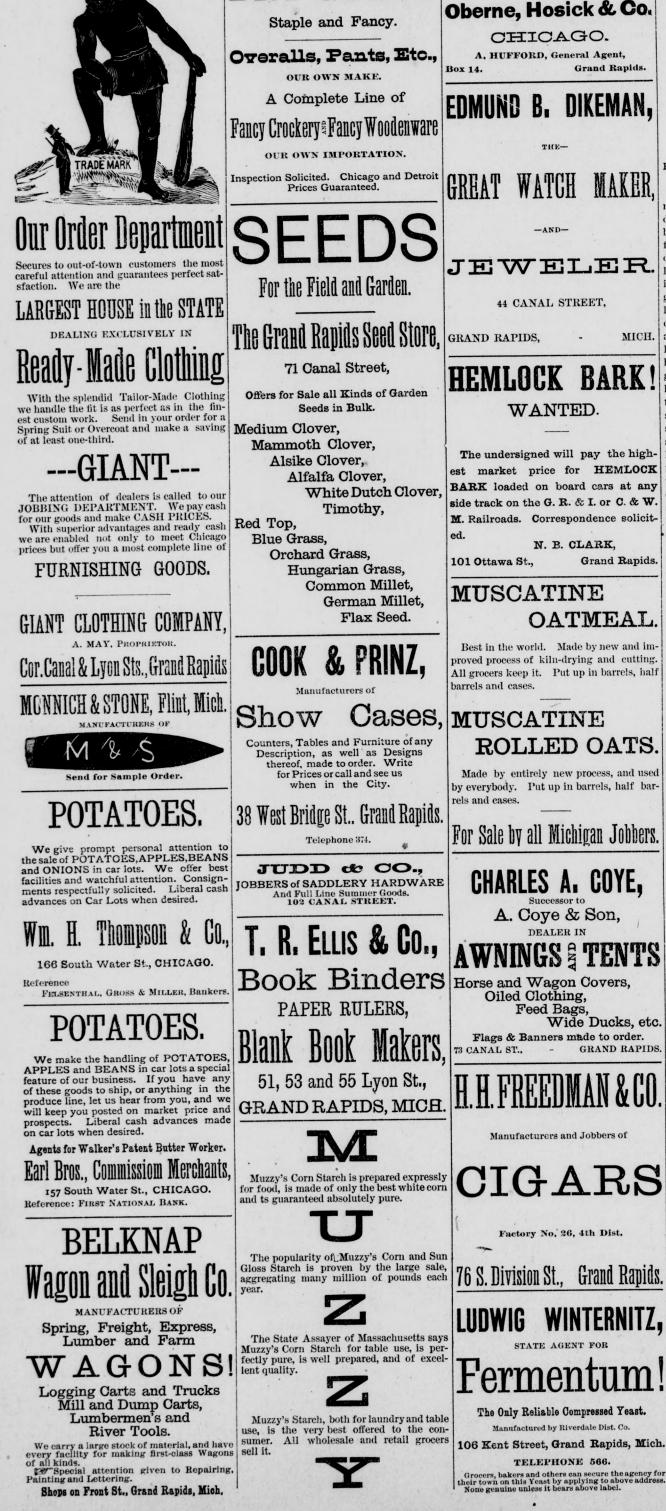
The Faculty of Not Eating Due to Dis-From the New York Times. The National Sugarine Refining Co. was

SELF STARVERS.

ease. Like Dr. Tanner, who, in 1879, remained incorporated on January 22 for the manufacmost a clean sweep of the city proper, yet without eating for more than a month, an ture, production and sale of a substance the original Grocers' Hall was only partial- Italian, M. Succi, has just concluded, under called sugarine, being a substitute for comly injured, and some of its solid old walls the superintendance of a commission of mon sugar. A certain W. C. Hickman securscientists, a fasting performance which he ed as incorporators several Boston lawyers is now repeating in Paris. Although these and capitalists. They furnished the money to be enlarged and some of the streets wid-facts may seem extraordinary, yet medical and he provided the secret which was to make science has had more than once to register them all more wealthy. The whole thing cases of the same kind and much more re- appears to have been a stupenduous swindle. markable. Thus, in 1865, a young country- Hickman pretended that from a dying woman remained without eating for several French sailor, whom he had befriended, he months, which did not prevent her from learned the secret of making sugar from being as lively and gay as usual. The starch. He carried samples of his pretend-Company have erected upon their old site a physicians employed all possible means to ed manufacture to the State Assayer, who make her take some food, but without avail. readily attested that the samples analyzed She would not take even a bit of meat; the revealed 80 parts of common sugar and 20 sight alone filled her with disgust. This con- parts of starch. The Assayer also certified dition, contrary to nature, is a very rare dis- that the samples contained nothing injurious ease, the name bestowed upon it in medi- to health, which was perfectly true. Armed cine being inappetence." In this connec- with these documents, Hickman perfected tion we wish to point out a strange case, his swindle and started his business on which people are little disposed to credit, Oliver street with machinery valued at although it constitutes the subject of a vol- \$1,000, but charged to the corporation at uninous memoir written by Dr. Mansaint, \$22,000. The composition being a secret, a physician who lived at the beginning of Hickman attended to the chemical part of the seventeenth century and witnessed it. the work himself. He managed to make In 1616 in the neighborhood of Sens, a the directors of his company believe that young peasant, Jehan Godeau, nine years business was rushing, and steps were acold, one day all at once refused to eat. On tually taken toward erecting a factory at the following day, he did the same and also East Boston. By this time Hickman had on the day afterwards. The parents, justly got about \$30,000 out of the stockholders, concerned, sent for Mansaint. Although and with this snug sum he got safely away the doctor was unable to explain the strange to our northern neighbor. Even now some phenomenon, he ascertained the fact that of the stockholders believe that the sugarine oly complained of is that of the combina- Jehan was well and that he had no trace of scheme was certain to succeed and that Hickfever. A fortnight, a month, two months man would have done all he promised, but passed by before Godeau consented to eat, that he had been forced to leave by threatthe past two years there has existed a pool which did not prevent him from going to ened arrest for former misdeeds. Hickwork in the fields, nor from running about man's methods, says Dr. Bowker, the State of the country and the result is, about once in the woods. This lasted in the same way Assayer, was to buy four pounds of powin three months a man is sent to each of for five years. Jehan had become renowned; dered sugar at, say, 614 cents per pound, the cities and villages in the State, who ad- people came in processions to see him, every- and about two pounds of starch at wholevances the rates on nearly if not all of the body saw a miracle in the fact. At the end sale for about 2 cents. He would run the buildings in the place and a new tariff rate of five years, the memoir says, the boy all starch and sugar through a simple grinding is issued. No one ever hears of their re- at once experienced a great weakness and and mixing machine and then would have ducing them. As the Mason News remarks, died. The autopsy practiced by Mansaint six pounds of "sugarine," which had cost a paid agent of the combination visits a failed to reveal anything in particular. him 28 cents or 4% cents per pound. He town clothed with as much power as that of From a medical standpoint inappetence is could then afford to sell it for 51/2 cents per the veriest despot of the middle ages. He less rare than one would suppose. It is less pound and make a good profit. Dr. Bowker does not call on citizens who have carried taken notice of, because it mostly accom- was of the opinion that such a preparation in 1429 to "the Wardens and Commonality large insurance for years. He does not ex- panies other diseases. Patients eat little as sugarine could be legally sold, and that amine with any care the property to be in- or nothing for a certain time. It is the ef- for confectioners, at any rate, it fully ansured, Oh, no. He simply says on paper, fect of inappetence. This disease becomes swered the purposes of common sugar. He "Here, Nelson-Barber Co., you pay so extraordinary and rare, when it presents it- believed that had Hickman continued in the much; you, Wolf Netzorg, pay so much; self alone. It is again inappetence which sugarine business he would have made

The Check as an Indication of Character.

grocer's trade were "spices, drugs, fruits, pay so much; you, Retan & Covert, pay so weeks torpid and deadlike; they were alive, "The style of a check," said a bank cashguns and other aromatic commodities;" for much;" and in this way fixes the rates of in-but there was a kind of stoppage in the hu-ier to a Chicago News reporter, "is often a man organism and, the stomach not digest- pretty good indication of the character of leading features, were not included until in Alma. There seems to be no remedy for ing any more, such persons were, in this the firm or individual that makes it. The this state of things, unless relief is afforded way, able to live without eating. It is pos- newer the account of a man in a bank is by the Legislature. Local agents are not to sible, moreover, with a special regimen, to the bigger his checks, is an almost invariaaccustom the stomach to taking little food, ble rule. A man who has millions-men, because in that way it gradually contracts for instance, like Armour and Marshall "It is under this outrageous tyranny that we its dimensions. Mention is made of an old Field and Pullman-use small checks, or, at live. The result is, our business men are miser who had succeeded in living on pre- least, medium-sized ones. They are made street, although its membership had in-indignant. Some of them are refusing to served olives only. In fact, this faculty of of good paper, but they are quiet and busiinsure, and all pray for an insurance agent not cating is a disease, because in good ness-like. But Pumpkin, Hayseed & Co., eight years. No measures, however, seem to open shop who will do business outside health no one can stand diet for more than who run a shingle-mill in Michigan, and to have been adopted towards obtaining a of the ring. The action of the companies three to five days, according to temper- who have only been banking for a few permanent local habitation for themselves is a species of highway robbery, and we ments. Persons provided with fleshiness months, have pictures and their names until 1427, when they purchased a piece of hope and believe the Legislature at the pre-will stand it longer, because they feed on spread over big, colored checks, that look heir own material. Different su like three-sheet posters. On country stances have the property of prolonging existence. checks nearly always there is a picture in Thus tobacco and opium will sooth hunger one corner, of the building occupied by the Those of our readers who generate the Life is also prolonged by drinking clear man whose name is signed at the bottom: gas and charge the water for their soda water often and in small draughts. In a sometimes a print of his daughter or his large number of civic functionaries were fountains will find the following hints of military report, an officer is mentioned, wife adorns the paper, and then his own who, after being shipwrecked, lived for countenance is at the margin. Then he has Never take the hand from the vitriol valve forty-five days without eating, drinking his name printed in big, black letters, over brandy often but moderately. People who half the check, and his address over most of do not eat on account of disease will be un- the rest, and in the middle, in little letters, or let down the vitriol while the gas is pass- der the influence of a general torpification. there is the name of the bank in which he Persons who do not eat for want of food, on has his money. The banks supply check account of misery, famine, shipwreck, will, books to their customers, but most people after a certain time, experience hallucina- have their own printed. tions, generally agreeable. Numerous are "Sometimes the boys, when they are not the instances of mariners, who, after sail- doing anything else, amuse themselves by ing in open sea several days on wrecks and drawing pictures on the checks, and the stung by hunger, pretended to see near by bald-headed president of the Oshkosh Incugardens planted with trees or tables fur- bator Company, who has put a reproduction nished with the most delicious dishes, and of his features where it will attract attenoften the unfortunates, deceived by this de- tion, finds to his surprise, when the check lusion, gaily plunged into the waters, say- is returned, that he has a beautiful head of ing that they would eat at last. auburn hair, and that his lonely but unique single chin whisker has been joined by an elegant pointed moustache and James Rus-Got the Debt First. From the Detroit Free Press. sell Lowell sideboards. If his daughter's "I understand, sir," he began, as he face is at the top, her form, clad in stylish walked into a Grand River avenue grocery, garments, and with a bustle like a bay win-"that you say I don't pay my debts. I owe dow, is added. This makes a bank clerk's you four dollars. Take it out of that five life worth living. But you can put it down as a pretty sure thing that when a firm is in dollars." "Yes--ah-take it out - there's your the country, or is starting a fake business change. No, sir, I never said anything of with plenty of wind in the city, it will the kind. What I did say was that I spread itself on checks; but if it is a solid wished you owed me a hundred dollars, as house of good standing and heavy backing, the chances are that its checks will be al-I was sure of getting my money." "Oh, that was it? Well, why in blazes most severe in their modesty."



LUCIUS C. WEST

The Best Laundry Soap on the Market.

TRY IT!

FOR SALE BY ALL FIRST-CLASS GROCERS.

MANUFACTURED BY

PATENTS Attorney at Patent Law and Solid to E. Main St., Kalamazoo, Mich., U.S.A. Branch ice, London, Eng. Practice in U.S. Courts. Circu

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of

DRY GOODS

land in Bucklersbury, upon which the orig inal Grocers' Hall was built. The first stone How to Manage a Soda Water Generator' was laid in the early part of that year, and

a grand mangural banquet was held therein in 1428, at which all the members and a

present. Living must have been very value: cheap in those days, for the chronicler gravely states that "ye saide feast did cost while the vitriol is flowing down. Never turn the agitator of the generator, ye goodlie sum of £5 6s 8d," or the equiva-

lent of about \$27 in American money. The social and political influence of the ing from the generator to the fountain. Work up the pressure slowly. If you Grocers' Company was evidently of an im-

portant character in the year 1453, for the generate the gas too rapidly, the contents of 'custodie of ye King's Beam was confided the generator may pass into the purifier. Do not let the pressure off the generator to them jointly with the corporation of Lonto the fountain until the pressure gauge indon," and the public weigh-house was established under their control with an author- dicates 160 pounds.

Open the gas cock but slightly, to prevent ized scale of official tolls or fees. The list a too rapid passing over of gas; if not done of the various kinds of goods which were handled at this establishment is curious and so, the marble will be carried up with the gas and may possibly fill the purifier. worthy of reproduction. Among them are found: "Pepper, saffron, cloves, ryse (rice), Keep the vitriol value closed after the

acid is all down, so that the gas shall not mace, cynnamon, gynger, tin, led (lead), pass through the water in the purifier, but cummin, greyse (grease), soope (soap,) algo up through the vitriol chamber. monds, vermilion, verdygris, saltpetre, Draw off and wash out the generator brymstone, red copper and flex (flax)." The foregoing articles may be considered

of somewhat heterogenous character, but it been accomplished. is not specifically stated that the ancient

Probably the functions of the company may water.

have been simply official, as experts for genuine quality and honest weight. As a matter of fact, it may be observed that even at the present day the grocer's ordinary license in the United Kingdom makes special

and distinct mention of "pepper." Like all the great livery companies of tain several times during the season, as air

London, as they are called, and of which obtains entrance to the fountain in the water, and any great accumulation of air, althere are twelve, the Grocers' Company has,

during the course of centuries, become enormously wealthy. Its display of antique it impossible to impregnate properly the lion dollars. Money doesn't always cause line solution of pyrogallie acid. gold and siver plate is really magnificent, water with the gas.

After the summer season is over, and while its income from rents is immense, for independently of many very valuable portions of land situated in the very heart of thoroughly all parts of the generator and nation for the purpose of maintaining prices. know he doesn't show up at church very

the great city, it owns vast estates in vari- fountain, and cover all the exposed parts. The compact goes into effect May 20.

didn't you say so before I paid the ac-Ferrous sulphate may, according to Gawal owski, be preserved from oxidation by plac-A man worth ten million dollars is no ing upright in the bottle containing the salt happier, really, than a man worth nine mil- an open test-tube partly filled with an alka-

Minister (to layman): "But why do you All the vinegar manufacturers in the say that Mr. Smith is a good man? He often, but Bradstreet quotes him A 1."

thoroughly after the charging process has Avoid pumping air into the fountain by

grocer necessarily dealt in all of them. keeping the suction pipe immersed in After filling the fountain, remove the

suction pipe and place the solid cap on the coupling to prevent the leakage of gas. Be sure and have the soft thick leather

washer in every coupling. Let off the entire pressure from the foun-

though producing equal pressure, renders

happiness.

when the fall weather arrives, dry out country, except two, have formed a combi- rarely appears at church." Layman: "I

count!"

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, MAY 11, 1887.

Grand Rapids Traveling Men's Association. President, L. M. Mills; Vice-President, S. A. Sears; Sec-retary and Treasurer, Geo. H. Seymour; Board of Di-rectors, H. S. Robertson, Geo. F. Owen, J. N. Brad-ford, A. B. Cole and Wm. Logie.

Subscribers and others, when writing to advertisers, will confer a favor on the pub-lishers by mentioning that they saw the adver-tisement in the columns of this paper.

WHY STOP AT BOGUS BUTTER?

The law against the sale of oleomargarine under the name of butter brings out the ex- Kimball. tent to which the one has been sold for the other. It is found that several of the best recognized and most approved brands of Co. furnished the stock. butter are nothing but "butterine," as it is called for euphony. But there can be no ground for the assertion that the carcasses of dogs and horses have been worked up by the manufacturers of the article. This statement was attributed to the Commissioner of Agriculture, but he repudiates it. the present authorized capital \$50,000. Why should not "shoddy" be treated in

the same fashion as oleomargarine, and the dealers in it be compelled to sell it for what it really is? The tariff imposes a prohibitory duty on its import, but it is largely used by the manufacturers of woolen goods in America, and indeed in every country which makes such goods in large quantities. To this there could be no objection, if the article were sold for what it is, and the proportion of shoddy mixed with wool were specified in every case. And this would be as much to the benefit of the wool-growing farmer, as the law against concealment in the case of butterine is to the benefit of the butter-making farmer.

The Cole anti-board insurance bill passed

the House by the significant vote of 61 to 14, but the enemies of the measure are centering their strength on the Senate and fortifying their position with the most flagrant falsehood. Business men who would like to see the measure become a law should write their Senator without delay, setting

favorable action of the House should be re-Street House. peated in the Senate. Especially should the proper pressure be brought to bear on

B. F. Emery has engaged with Gray, the members of the Insurance Committee-Kingman & Collins, of Chicago, to repre-Messrs. J. W. Babcock, Floyd L. Post and sent them in this city, and he is negotiating Albert K. Roof-who desire to report the with two manufacturing concerns to carry a measure on its merits, but whose opinions line of their goods as well. Mr. Emery are likely to be prejudiced by the discourag- went to Chicago last night to perfect the arrangements.

ing array of misrepresentation made by the paid attorneys of insurance companiesmisrepresentations not yet dissipated by a single statement from the other side of the question. Unless business men rally to the support of this measure during the present week, they will have no one but themselves to blame if it fails to become a law.

flour and feed store. Messrs. Dun & Co., the commercial agents, have been condemned to pay large damages to a woman whose business they injured by a statement that she had given a chattle-mortgage on her stock. Although the statement was false, and she contradicted it, she incurred a considerable loss through its currency. Of course no moral blame attaches to the firm, as they acted in good faith in view of the duty to their patrons. In a business such as theirs, mistakes of this kind will occur, and the penstore, 20x40 feet in dimensions. alty must be borne. But it would be better if our commercial system were so reconstructed as to make a Commercial Directory superfluous. If our banking system were as well organized as that of Scotland, there would be no use for it. Sales to merchants from a distance would be made for cash and loans would be made by local banks upon direct and close acquaintance with the affair of their customers.

ment of a frugal spirit among the working people of that town. Such an enterprise will not only work to the advantage of the people the institution is intended to benefit, but will prove an exceptionally good investment to the stockholders as well.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Daniel Kull succeeds Faulhaber & Kull in the dry goods business.

Traverse City business men have in con-

emplation the organization of a savings

bank, having for its object the encourage-

& Parsons in the agricultural implement L. E. Patten is closing out his grocery and tea business at 87 Monroe street.

The Grand Rapids Knitting Co. has engaged in business at 2 Pearl street. Bauer & Curtis have sold their drug stock

at 225 South Division street to Dr. L. J. in the grocery and bakery business. Henry Ade has engaged in the shoe business at West Chester. Rindge, Bertsch &

Dr. Cook will remove to Oakland, Cal. Big Rapids-Frank H. Lange has assign-M. Legardus has engaged in the grocery ed his merchant tailoring business to M. P. business on Ninth avenue. The stock was Gale. Liabilities, \$6,000; assets, about the

purchased at this market. Hastings-Chas. Houghtalin has purchas-The Grand Rapids Soap Co. has placed ed an interest in the grocery business of \$20,000 more stock on the market, making Henry Houghtalin. The firm name is

Houghtalin & Son. The When Shoe Co., G. L. Riggs, mana-Clinton-B. G. Swift has sold his interger, has opened a shoe store at 13 Canal est in the grocery and produce business of pails. street. The stock was removed to this city Bush & Swift to John Bush, who will confrom Battle Creek. tinue the business.

Au Sable-The J. E. Potts Salt & Lum-Geo. Brooks has engaged in the grocery ber Co. will have an output of nearly 100,business at the corner of Fifth avenue and 000,000 feet of cut stuff the present season. Center street. Cody, Ball, Barnhart & Co. Six locomotives are kept in active use on their logging railroad.

restaurant business.

ousiness.

Clark in general trade.

Dunn in the harness business.

er, has assigned to H. B. Morrison.

in the grocery and produce business.

A. Daniels in the hardware business.

Ridgway-Wm. F. Clark succeeds G. W.

Houghton-G. J. Seifert succeeds W. A.

Lexington-C. C. L. Sly, furniture deal-

Ionia-Hunt & Trim succeed E. G. Hunt

Gregory-Daniels & Moore succeed F

Niles-Thos. H. Fitzgerald's boot and

Albion-Parsons & Kinney succeed Mann

shoe stock has been seized on attachment.

Irwin & Lane have engaged in the gro-Manistee-By the failure of Goodrich & cery business at the corner of Fourth and Wegner, wholesale grocers of Milwaukee, Sophia Englemann is an unsatisfied cred-Stocking streets. Cody, Ball, Barnhart & Co. furnished the stock. itor for \$15,000, and Michael Englemann is

The Auburn Paper Co.'s branch wareout \$8,000. house on North Ionia street is now open for business. Jas. E. Botsford has come on

from Auburn to manage the branch.

furnished the stock.

J. D. Robinson has engaged in the groof J. A. Rovs & Co. cery business at West Bridge street ferry, nine miles west of the city. Cody, Ball, Barnhart & Co. furnished the stock.

AROUND THE STATE.

clothing store.

his drug stock.

John Brittain has purchased the Sinclair block at 125 and 127 Canal street for \$14,000 stock of King, Klough & Co. F. Dittmer ufacturing centers of the east. He says neglect. forth good and sufficient reasons why the and will convert the same into a hotel at the holds 680 of the 1,000 shares of the Dittmer expiration of his present lease of the Bridge concern is \$40,000.

> STRAY FACTS. Homer-Andrus & Webster will open their bank in a few days. W. Halstead in the hotel business. Detroit-The F. Dittmer Brewing Co

Niles-Cannon Bros., grocers, have sold ness.

Saranac-J. W. Francis has opened ings bank.

Ambrose & Rockwell will shortly engage in the banking business. East Jordan-A. B. Nicholas has pur-

Jerrue and the hotel is now open to the public. Saranac-The Lee & Brown bank build-Ovid-Hill & Town succeed J. H. High

ing has been bid in at attachment sale by in the manufacture of cigars. the Second National Bank of Ionia. It is Saranac-Wilson & Son, late of St. Johns.

stated that a new bank will be started in have opened a clothing store. the building soon. Al gan-A. Young succeeds Young & Ypsilanti-The Ypsilanti Savings Bank

Meredith-The A. W. Wright Lumber Greenville-J. H. Edsall has sold out his

Co. has a large crew of men at work on its Plainwell Independent: The Business logging road. The company has 62,000,000 Men's Association killed the early closing feet of logs in Sugar creek, which it intends scheme at its meeting last night. Too bad to drive out this season. to lose that bell.

Association Notes

Letters printed and will send out the first

to-day. What we need now is to have Ben-

ton Harbor organize, for we have a good

R. C. Parker, of the Battle Creek Retail

Grocers' Association, writes as follows: "I

many delinquents in that place."

Muskegon-The Muskegon Curtain Roller Albert Retan, President of the Pewamo Factory, which employs 100 men, is doing a Business Men's Association, was in town a rushing business. The material used for the couple of days ago last week. He failed to rollers is picked up at the mills and would find any wine equal to that of his own vintotherwise be worthless.

Kalkaska-The Smith Lumber Co.'s mill The Saranac Business Men's Association is shut down for improvements. It is to has appointed a committee to call a citizen's have a new boiler and engine. The logging meeting for the purpose of considering the railroad connected with the mill is to be exidea of forming a stock company to engage tended two and one-half miles. in the manufacture of furniture.

Byron Center-S. S. Towner's saw mill F. H. Merrifield. Secretary of the Waterburned on the 6th at a loss of \$4,000, with vliet Business Men's Association, in remitno insurance. About 400,000 feet of hard- ting the necessary dues to the State Associ-

Owosso-Lawrence & Son succeed Lawwood logs, which are in the mill yard, will ation, writes as follows: "We are getting rence, Hamblin & Co. in the wholesale and necessitate the reconstruction of the mill at along nicely. We have just got our Blue retail tobacco and grocery business. Three Rivers-R. A. Hyma, formerly

Muskegon-The Union Mill Machinery Treasurer of Ottawa county, has engaged Co. has been organized for the purpose of manufacturing saw mill machinery. The Homer-Dr. C. H. Cook has sold his drug capital stock is \$200,000, divided into 8,000 stock to Dr. J. C. Foster, late of Albion. shares, and distributed as follows: Herman

O. Lange and Jas. E. Keelyn, each 3,500; am using the Blue Letter-the only hope of Wm. S. Hofstra, 1,000 shares. bringing dead-beats to time-to good advan-Muskegon-C. W. Pratt has secured a

patent on a pail stave machine. A piece of board ten inches long and two wide can be writes me that the matter will receive his utilized. It is estimated that the material prompt attention. I had previously sent which is now practically wasted in any one the fellow a dozen ordinary letters, without of the thirty-two mills along Muskegon effect."

Lake, will make during the season, 30,000 Purely Personal.

Will. L. White has gone to Detroit on pleasure trip. Oscar D. Fisher spent Sunday with

friends at Prairieville. ness men from the surrounding towns, if Frank E. Leonard has returned from desired. We also heard the report of the del-England, looking much improved in health

and strength. J. W. Milliken, of Traverse City, spent in progress." four days in Grand Rapids last week, in attendance on the firemen's convention.

J. H. Parker, whose sawmill and other ute the State Notification Sheets among the

Detroit-J. A. Roys, wholesale and reindustries at Alpine now require his entire membership immediately upon their receipt. tail books and stationery, has admitted attention, has removed to that place with This is a neglect of duty which should not Sherman A. Roys to partnership. The his family. be tolerated. The Sheets are mailed to the business will be continued under the style secretaries promptly each month and they W. T. Lamoreaux left Monday for Boston, where he will spend a week or ten days should be re-mailed to the members without for the purpose of ascertain the temper of delay. The greatest benefit derived from

the State Sheets comes from prompt distrithe wood market. Christian Bertsch returned Saturday eve- bution and any secretary who fails to do ning from his spring visit to the shoe man- his duty in this respect is guilty of gross

that the strikes and other foolishness on An agent for the "American Collecting brewing company. The capital stock of the the part of the workmen in some of the and Reporting Association," of Indianapo-Massachusetts towns have left many manulis, is now working in this State. THE facturers undecided as to whether they will TRADESMAN is not prepared to denounce continue business or retire from shoe manuthe concern as a fraud, but some of its facturing altogether.

methods are rather questionable. The best Will. A. Rindge, Lester J. Rindge and way to pursue, when protection against the Leo. Kymer have gone to Chicago to attend dead-beat is desired, is to organize a local the nuptials of the former and Miss Belle association. This can be accomplished at Bishop, a young lady well and favorably one-quarter the cost of membership in the Inknown here. The ceremony occurs at the dianapolis scheme and the results in a finanhome of the bride's parents to-day, after cial way will be five times greater and other which the happy couple leave on a tworesults will be secured which no foreign

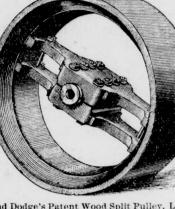
weeks' wedding tour, Washington being the oncern can confer. objective point. They will be "at home" to The State Secretary has sent the followfriends at the Park Place after June 1.

ing request to the fifteen associations not D. E. Carter was in the city a couple of yet affiliated with the State body: "We endays last week, superintending repairs on lose herewith a copy of the constitution machinery for the Elmwood Manufacturing and by-laws of the Michigan Business Men's Co., of Traverse City. He recently pur-Association, and take this means of informchased a boiler, engine and planing mill ing you that you are entitled to representaoutfit at Bellevue, which will be placed in tion in-and participation in the benefits of the company's mill on Grand Traverse Bay. -the Association, on the payment of per The company comprises D. E. Carter, C. L. capita dues of ten cents, which covers the Carter, N. B. Eastman and L. K. Cleveentire expense up to October 1, when the land. In addition to doing planing and moulding, the company will make barrel

dues will be increased to 25 cents per capita per year. This payment will entitle your organization to representation in the .September convention of the State body, on



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Otls.



And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. tage. I sent one to a man in East Saginaw who has owed me \$12 for two years and he WRITE FOR PRICES

130 Oakes St., Grand Rapids, Mich

GERMAN L. Winternitz, C. E. Lockwood, Secretary of the Trav-106 Kent St. MUSTARD. Grand Rapids, Mich erse City Business Men's Association, writes as follows: "Our May meeting was well at-

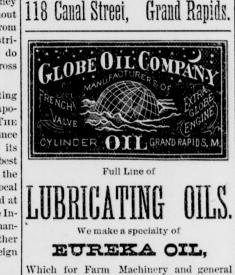
tended. The only business of importance HIRTH & KRAUSE, was the adopting of an amendment to our constitution, enabling us to take in busi-LEATHER

egates to the State convention, which was And Shoe Store Supplies. very interesting and flattering to the work

SHOE BRUSHES, THE TRADESMAN regrets to learn that SHOE BUTTONS, some of the local secretaries do not distrib-SHOE POLISH.

SHOE LACES. Heelers, Cork Soles, Button Hooks, Dres

ings, etc. Write for Catalogue.



purposes is the Best Brand on the market.

GRAND RAPIDS OFFICE, No. 1 Canal St., Telephone No. 228-2.

J. G. ALEXANDER, Agent.

ASK YOUR JOBBER

GIVE US A TRIAL ORDER.

We Guarantee Satisfaction.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

WANTED-A stock of drugs, from \$2,000 to \$3,000 worth. Must be a good-paying business. None other need apply. Address Lock Box 59, Fremont, Mich. 192*

FOR SALE-One of the best-paying drug stores in the city. Stock will inventory about \$4,000. Terms cash or its equivalent. Address Pharmacist, care Tradesman. 192

FOR SALE-Stock of general merchandise, in good condition; will rent store one year with privilege of buying; trade in a good healthy condition. G. C. Willey, Summit City, Mich. 192*

The Production Procession Processin Procession Procession Procession Procession Procession Process

FOR SALE-A complete stock of drugs, Points and olls; am doing a good business; surrounded by a good farming country. Reason for selling, poor health. Call on or address E. H. Stevens, Pewamo, Mich. 192*

TOR SALE-Store building, residence, barn HOR SALE-Store building, residence, barn and stock of general merchandise, situ-ated ten miles from Grand Rapids, in a good farming country, worth \$5,000. Not much competition nearer than Grand Rapids. Ad-dress. "Steven," care of the Tradesman, Grand Rapids, Mich. 193*

FOR SALE—The "Cash Grocery" at Petos-key. Present value of stock and fixtures \$2,000. Cash sales past year, \$17,000. Best lo-cation in the city. Cheap rent. Good reasons for selling. Well established cash trade. Ad-dress W. W. McOmber, Petoskey, Mich. 190*

FOR SALE-Best bargain ever offered for **H** general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids.

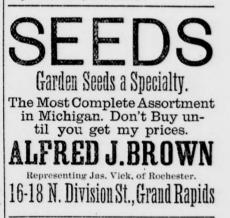
FOR SALE-Stock, fixtures and lease of an old, first-class, well-established grocery business. Best location in city of Grand Rap-ids. Address The Tradesman. 1914

FOR SALE-Ice box, 6 feet and 2 inches high, 2 feet and 11 inches deep and 5 feet and 2 inches wide. The box is zize lined and nearly new. J. C. Shaw, 79 Canal street, Grand Rap-ids.

WANTED-A man having an established trade among lumbermen to add a spec-ial line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," money without extra expense. Address "B, care Michigan Tradesman. 178tf

TINNER WANTED-A rare opportunity of-TINNER WANTED-A rate opportunity of ferred for a first-class tinner, plumber and pipe-fitter. A man of good mechanical ability, good habits, polite, industrious, reliable, with first-class references, considerable experience, who desires to make a place for himself in the who desires to make a place for himself in the near future, with a chance to have a business of his own with our patronage and good-will back of it. Such a man would find it to his in-erest to communicate with or visit us within the next thirty days. The Hanhai & Lay Mer-cantile Co., Traverse City, Mich.

The universal sale of "Tansill's Punch" -cent cigar is proof of its extraordinary erit. The live dealer will always avail nimself of an opportunity to make money. The "Tansill's Punch" is unquestionably the most profitable eigar to handle, as dem onstrated by the testimony of their numerous agents located in every state and terri-tory.—New England Grocer.



FOURTH NATIONAL BANK

Grand Rapids, Mich.

CAPITAL, - - - \$300,000.

Transacts a general banking business

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

FOR EVERYBODY.

GEO. C. PIERCE, Vice President.

H. P. BAKER, Cashier.

Ruta Baga

Mangle Wurzel,

A. J. BOWNE, President.

Detroit-Calvin A. Cook is special partner of Cereno W. Inslee, and contributes \$22,000 to the firm of Inslee & Co. C. H. Buhl has contributed \$25,000 to the capital

Leslie-Daniel D. Mitchell succeeds G

(incorporated) succeeds F. Dittmer. Battle Creek-Stephen B. Todd succeeds Geo. E. Hastings & Son in the hotel busi-

Traverse City-Some of the business men are canvassing the project of starting a sav-

Jackson-Chas. E. Humphrey has sold Vermon tville-It is reported that Barber, Shelbyville-Chas. Allgeo has opened a

Allegan-Frank Marty succeeds Marty chased the Commercial House of D. B. Bros. in the liquor business. Homer-John Raby is building a new store for his bakery business.

Traveling men never forget a favor or condone an injury. This being the case, the action of the Grand Trunk, D., G. H. & M. and D., L. & N. Railways in granting the fraternity thousand mile tickets at the same rate in vogue before the inter-state commerce law went into effect is sure to make many friends for the roads among a class of men whose friendship is worth having.

The Michigan Business Men's Association desires the support and co-operation of every local organization in the State. Sixty & Co. in the merchant tailoring business. associations are now auxiliary to the State body and the remaining fifteen should affil- gents' furnishings, has removed to Saranae iate with the parent organization without further delay. The benefits derived from on & Morin in the drug and grocery busisuch connection are out of all proportion ness. to the meager cost of auxiliary membership.

ness. Saranac offers an exceptional opportunity rotten private bank has nearly demoralized continue. the business of the town, but a properly-orpossessing the confidence of the community, business

would do much toward reviving the prosperity of the place.

Owosso-C. G. Wildermuth succeeds C. H. Allen in the saloon business. Dowagiac-The new bank will begin business the first of next month. Battle Creek-John Walz succeeds L. I. Holensberg, in the meat business. Bonanza-Chas. Mills, late of Sarana will shortly open a harness shop. Scottsville-Higgins & Co. succeed Hig gins & Allen in the drug business. Greenville--Contracts have been let the erection of fourteen brick stores. Manistee-Wm. Crosby has bought out F. E. McCarron's restaurant business. Evart-Mrs. Flora Cassady, late of Mt.

Ballou in the drug business.

Bravo-C. V. Nash is building a

Pleasant, has opened a millinery store. Grandville-R. T. Parrish has bought the general stock of John W. Closterhouse. Detroit-Robinson & Reed succeed Robing Co. now employs forty-two men. inson & Klugh in the crockery business.

Plainwell-D. R. Green, late of Bellevue F. E. Bellamy in the lumber business. will open a clothing store about May 15. Allegan-Wesley Stewart succeeds Stew-Alpena-B. Kramer succeeds B. Kramer art & McLaughlin in the foundry business. Cadillac-F. H. Weatherly has retired Dansville-J. W. Francis, clothing and Muskegon-A. Bergeron succeeds Bergersucceeds Bird & Baker in the foundry business

Douglas-Weed & Co. have begun manu East Saginaw-W. H. Foote succeeds I. facturing fruit baskets and crates for the traveling in Michigan for the Rubber Paint F. (Mrs. W. H.) Yarnell in the drug busi- season.

Black River-R. P. Pearson has purchased Adrian-Sheldon & Sigler, jewelers, are the Roe Lake shingle mill and will remove for the establishment of a savings bank. A about to dissolve, and W. H. Shelden will it to West Harrisville. Kalamazoo-Bush & Patterson are erect-Hillsdale-E. J. Goodrich succeeds Pening a new two-story brick warehouse in the Grand Commandery. ganized savings institution, officered by men field & Goodrich in the book and stationery rear of their planing mill.

Big Rapids-Smith & Kuyers succeed Glidden & Co in the bakery and confectionview to purchasing the same.

If fire insurance is such a precarious busi- Bay City-W. I. Brotherton & Co. sucness as the advocates of the board mono- ceed Maltby, Brotherton & Co. in the wholepoly would have us believe, isn't it a little sale grocery busine Allegan-Fairfield & Gibson is the style singular that Detroit capitalists should put \$200,000 into a new company, as was the of a new firm which has engaged in the 3,000,000 feet of logs, which are to be de manufacture of cigars. case last week?

erv business.

begins its existence by the erection of a John H. McIntyre has engaged to carry a the basis of one delegate for each ten mem-\$20,000 building in which to do business. gripsack for Arthur Meigs & Co. bers or fraction thereof, and also to as many The structure will be put up this summer W. B. Sweet is visiting the Indiana trade monthly Notification Sheets of the State body as you have auxiliary members, with and will be modern in its appointments. of H. H. Freedman & Co. this week. Homer-The village wag transferred a J. L. Strelitsky-boy-eight-poundsprivilege of contributing thereto." saloon sign to French & Son's dry goods father and child doing as well as could be

The Gripsack Brigade.

establishment last Saturday night. All day expected. Sunday, passers by were astonished to see C. H. Ellis, formerly with Ira O. Green, French & Son advertise: "Go around to is on the road again for C. H. Ellis & Co., the back door, but look out for an officer." of Rochester, N. Y.

Detroit-A number of prominent business Chas. L. Love, representing the Howard Cutlery Co., of New York, is taking a brief men, mostly the German-American element, have perfected the preliminary arrange- respite from the road.

heading.

ments for the organization of a fire insurance S. A. Gonzallez, formerly owner of the company with a paid-up capital of \$200,000. Morton House cigar stand, is now on the The company will be incorporated under road for the Alabastine Co.

the name of the Detroit German-American ers & Walker Casket Co., returned to the Fire Insurance Co.

MANUFACTURING MATTERS.

St. Ignace-The St. Ignace Manufactur

Battle Creek-Piper & Muirhead succeed

employ of that corporation May 1.

J. J. Van Leuven, the bankrupt milliner, is now on the road for the Bissell Carpet Sweeper Co. Creditors take notice. S. H. Sweet, formerly engaged in the bakery business at Kalkaska, has engaged tail trade will continue to call you blessed, to represent the Independent Oil Co. on the and the jobbing trade will give a loud road

Jas. A. Crookston will start out on the from the Cadillac Veneer & Panel Works. road again Thursday, in hopes that suffi-Battle Creek-The Michigan Foundry Co. cient strength has returned to enable him

to keep going a portion of each week. Harry McKelvey, formerly on the road for the Diamond Wall Finish Co., is now

Co.. of Cleveland. Thos. McLeod, representing H. P. Bald-

win & Co., of Detroit, was in town last not as it should be. The man who week. He came back Tuesday and will works for another should receive an Roller Champion, adequate return for his services. The labor spend several days in attendance on the incident to the mailing of delinquent blanks, and notices of meetings, as well as The Grand Trunk and D., G.H. & M. Rail-

Alpena—Luke Phillips, of Au Sable, has leased the Gebhardt planing mill, with a view to purchasing the cause preciated by the boys all the more, now that | Traverse City Association pays its secretary it is confined to one railway system. Co. is building as an addition to its planing mill, a dry-kiln 20x70 feet and 18 feet high. Black River—The Sanborns, of Ossineke, have purchased of Alger, Smith & Co. 3,000,000 feet of logs, which are to be de-livered at the mill booms by rail. The D., L. & N. Railway has followed to G. H. & M. Railway by granting trav-eling men thousand mile tickets at the old figure—\$20. The following Michigan roads now allow traveling men 250 pounds of Bagage: F. & P. M.; Grand Trunk; D., G. H. & M.; D., L. & N.; T. & A. A. Bagage: S. & P. M.; Grand Trunk; D., G. H. & M.; D., L. & N.; T. & A. A. Bagage: S. & P. M.; Grand Trunk; D., G. H. & M.; D., L. & N.; T. & A. A. Bagage: S. & P. M.; Grand Trunk; D., G. H. & M.; D., L. & N.; T. & A. A. Bagage: S. & P. M.; Grand Trunk; D., G. H. & M.; D., L. & N.; T. & A. A. \$50 per year. The Grand Rapids, Kalama

"I give your Business Men's Associa tions credit for much of the improved condition of trade," said Geo. Dunton, of Curtiss & Dunton, the other day. "I recall several men who were formerly slow in

their payments. They were, however, foremost in demanding prompt payments from their delinquents. They talked promptness your orders direct to the office

in paying, thought about it and dreamed about it, until it fairly became second nature. After a while, they began to exam-Will J. Worden, formerly will the Powine their own acts and they found they were not living up to their own preaching. Then it was that they began to give their doctrine practical application. I wouldn't ask for better payers than such men are, let them once get imbued with your Association ideas. Keep on organizing. The re-

> amen." Some remarks were made under this head last week on the selection of secretaries for local bodies. The next thing to do after making the selection is to agree on a basis of compensation commensurate with the duties involved. Probably not over half the local secretaries in the State are in receipt of any compensation whatever. This is

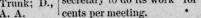
Gilt Edge, Matchless, Lily White, Harvest Queen, Snow Flake, White Loaf.

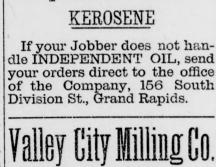
For the Field or Garden. If you want to buy Clover, Timothy, Hungarian, Millet, Orchard Grass, Kentucky Blue, Red Top, Seed Oats, Rye, Barley, Peas, Onion,

OUR LEADING BRANDS:

Anything in the Line of SEEDS,

Reliance, Gold Medal, Seed Store, Graham





College Re-Visited.

College Re-Visited. He was a guileless college youth, My ho mirrored modesty and truth; And sometimes at his musty room His sister called to chase the gloom, One afternoon, when she was there, Arranging things with kindly care, Arranging things with kindly care, Arrange the had done before, There has the door to open with His guest unbidden stepped inside. He was a cherry-faced old man And with apologies began. For calling, and then did let him know that, more than fifty years ago. We new as in his youthress the So thought he'd take the chance, he said, To see the changes time had made. "The same old window, same old yies. He she was in his youthress too?" And hughed his merry langh agai. "The same old shelves?" And then he came, And aughed his merry langh agai. The same old shelves?" And then he came, And aughed his merry langh agai. The same old shelves?" And then he came, And aughed his obset door. "The same, And he shelves?" And then he came, And ange the closet door. "The same, And ange the closet door. "The same, And ange the closet door." The same, And ange the closet door. "The same, And the beat and the closet door." The same, And ange the closet door. "The same, And ange the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." The same and And with a specific the closet door." Th Old game, young man; the same old game!' "Would you my reputation slur?" The youth gasped: "That's my sister, sir?" The youth gasped: "That's my sister "Ah!" said the old man with a sigh, "The same old lie—the same old lie!" NINETEEN HUNDRED.

List of Associations Affiliated with the State Body.

The following comprises all the local as-should be exhaustively discussed at this sociations which have affiliated with the meeting. Prominent among these stands Michigan Business Men's Association up to the inter-state commerce law, which has in

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the present time:	features
Grand Rapids	this and
Oceana	interests
Lowell 48	and cath
Sturgis	or ill on
Burgis 24 Big Rapids 70 Elk Rapids 20	and whe
Elk Rapids 20	are not s
Greenville	of its pro
Hastings	obnoxiou
Eastport 10	business
Ada 6	rests the
White Lake	or by car
Manton	true inte
Kalamazoo	are enou
Coopersville 45	tance to
East Jordan	session o
Nashville	cerned, a
Grand Haven 40	and com
Woodland	many of
Freeport	present a
Cadillac 48	In con
Kalkaska	pressing
Bellaire	MAN. I
Wayland	to me i
Chebovgan	manufac
Reed City	V
Charlevoix	
Kingsley 10	
Petoskey	
Dorr. 17 Muskegon	
Owosso	Explana
Boyne City	
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Vermontville	garnishe
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Toothpick Toes Out of Date. From the Mail and Express.

"There are periods when common sens Broadway. "Now the patent-leather dress shoe is changing in style from a toothpick toe to a broad, comfortable toe. These nar-row-toed shoes were producing havoc in the way of graceful walking among the fashionable young men. You could see a young dude limping around as if his feet were deformed. He simply had a great big granishee exceed the amount due me.

Chairman Allen. BATTLE CREEK, May 6, 1887. E. A. Stowe Grand Rapids: E. A. Stowe Grand Rapids: DEAR SIR-I desire to supplement the admirable communication of State the admirable communication of State President Kelsey, in your issue of April 27, by saying that I am gratified to note the ample preparations of the T. P. A. and citi-zens of Grand Rapids for our greeting and entertainment during the annual State meeting on the 13th and 14th. I am happy to be able to add the name of Hon. Robt. T. Lincoln, of Chicago, to the list of expected guests and speakers, who will—unless prevented by unforseen events —address the assempled "Knights of the Gripsack" in the banquet hall the evening of the 13th. This gentleman, whose name is a household word in every home on the broad earth where any intelligence exists, and whose signature is fully as illegible as that of the late lamented Horace Greeley, will explain to us the true nature of the tie long existant between the commercial travelers and our respected but modest brethren of the legal profession. I know that our members will be edified and in-structed—that all need precise information on this subject, which is of great interest. I am glad to see more interest manifested by the members in this annual meeting than in any former one of this or any oth-er division. This is well. There are er division. This is well. There are many questions affecting the welfare of the commercial traveler which can and troduced some novel and many disagreeable features into our busidess. I hope to see all other matters touching our treated candidly-from a broad olic standpoint; the effect of good all of the business of the country, ether or no the railroad associations striving by strained interpretations ovisions to render it unnecessarily as to the people who transact the of the country, and, if so, where e remedy-in amendments, repeal efully prepared tests to prove the ent and purpose of the law. There gh other questions of grave impor commercial travelers to render the one of unusual interest to all conand it is the desire of the officers nmittees of this division that as the members with their wives be as possible. clusion, I cannot refrain from exmy admiration of THE TRADESt meets a long-felt need and seems invaluable to the commercial and turing interests of our State. ery sincerely yours, LEWIS J. ALLEN, Chairman Press Committee. tion of the Proposed Exemption Law by its Originator. one who was too cowardly to dis identity writes the Detroit News, ing the proposed reduction of the e exemption, on the ground that hange in the law would work inaboring men. Mr. Kelsey answers cism, over his own signature, in the g admirable manner : writer is the originator of the \$1 per mption bill known as House bill No. is safe to say therefore that no ng syndicate of collection attorneys' thing to do with it. This for the tion of "Fair Play." I believe it to able and just, and that it will put ors-except those in the employ of the state, of counties and of cities-on ar exact equality, a state of things radically different under the present very objection-able law. Some are attempting to make it "There are periods when common sense becomes the fashion," said a shoe dealer on struggling poor; that it will apply to the

the bill, which aims at the welfare, not only of the creditor, but also of the debtor The Coming Convention, as Viewed by whom it will make more careful, more economical, less prone to get into debt, and,

> Some Reasons for Organization. From the Denver Retail Grocer.

If you are in favor of making peddlers pay a license-organize. If you are in favor of wholesalers selling strictly at wholesale-organize.

If you are tired of trusting dead-beats, who will never pay an account-organize. If you want to collect old outstanding accounts that are now worthless-organize. If you want to benefit your trade and make a dollar or so for yourself-organize. If you are a tax payer and feel that you have a few rights that ought to be respected-organize.

If you want to meet your fellow merchants as friends and not enemies, and to destroy the present petty jealousy that is now existing-organize.

In fact, if you want to be prosperous and do a good business, do not delay in forming an organization at once, and if there is an association in your town, join it.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses: Albert Retan, Pewamo. J. W. Milliken, Hamilton & Milliken, Travrse City. Frank Friedrich, F. Friedrich & Co., Traverse City. W. C. Ashton, Ashton Bros., Traverse City. J. Furtsch, Traverse City. Mr. Despres, Despres & Montague, Traverse

J. Furtsch, Traverse City. Mr. Despres, Despres & Montague, Traverse City. E. W. Hastings, Traverse City. M. M. Robson, Berlin. G. F. Cook, Grove. Cornell & Griswold, Griswold. A. L. Power, Kent City. Mrs. E. S. Ellis, Casnovia. J. W. Closterhouse, Grandville, J. C. Benbow, Cannonsburg. LeFebre & Meyer, Grand Haven. L. N. Fisher, Dorr. Cutler & Miller, Ionia. Priedrich Bros., Traverse City. Wm. Vermeulen, Beaver Dam. J. Damstra, Gitchell. L. A. Paine, Englishville. C. H. Joldersma, Jamestown. W. H. Struik, Forest Grove. C. L. Howard, Clarksville. G. Begman, Bauer, I. O. Hoffman, Allegan. E. Wright, West Mich. Lumber Co., Wood-ville. Dell Wright, Berlin. E. Wright, West Mich. Lumber Co., Wood ville. Dell Wright, Berlin. A. & L. M. Wolf, Hudsonville. Silas Millis, Denver. Brantigam Bros., North Star. Geo. N. Reynolds, Belmont. Geo. Scribner, Grandville. J. P. Cordes, Alpine. J. N. Reynolds, Belmont. O. House, Chauncey. Mr. Seibert, Johnson & Seibert, Caledonia. J. M. Keid, Grattan. G. Ten Hoor, Forest Grove. Jno. Smith, Ada. Den Herder & Tanis, Vriesland. W. P. Dockeray, Rockford. H. Van Noord, Jamestown. S. Stark, Allendale.

S. Stark, Allendale. Schrock & Long, Clarksville. Headley & Son, Wayland. Velzy Bros., Lamont. Jno, Kamps, Zutphen. M. Gezon, Jenisonville. S. Cooper, Jamestown. H. Thompson, Canada Corners. T. J. Chamberlain, Marquette. A. D. Martin, Otia.

T. J. Chamberlain, Marquette.
A. D. Martin, Otia.
J. Hacker, Corinth.
R. L. Willett, Altona.
Seward McNitt & Co., Byron Center.
C. H. Deming, Dutton.
Sisson & Lilley Lumber Co., Sisson's Mills.
Ben. E. West & Co., Lowell.
R. A. Hastings, Sparta.
Neal McNitta, Rockford.
E. S. Botsford, Dorr.
W. H. Ricks, Morley.
R. T. Parrish, Grandville.
C. F. Williams, Caledonia.
J. W. Dunning, Hesperia.
O. W. Messenger, Spring Lake.
Visner & White, Allegan.
S. M. Geary, Maple Hill.
U. DeVries, Jamestown.
J. N. Wait, Hudsonville.
W. S. Neison, Cedar Lake.
G. M. Huntley, Keno.
Geo. Dewey, Rankin & Dewey, Shelby.
W. R. Young, Middleville.
P. P. Leonard, Muskegon.
H. P. Phelps, Hartford.
John Canfield, Hobart.
Dr. W. Matson, Coopersville.
Jacob Jesson, J. Jesson & Co., Muskegon. \$1.95 ner day the sam Jacob Jesson, J. Jesson & Co., Muskegol John J. Ely, Rockford.
Smith & Bristol, Ada.
Gibbs Bros., Mayfield.
Geo. Dewey, Rankin & Dewey, Shelby.
A. W. Blain, Dutton.
Huizenga & Son, Eastmanville.
M. Minderhout, Hanley.
H. Coykendall, Altegan.
Jos. Totten, Totten.
M. Graves, West Chester.
C. O. Bostwick & Son, Cannonsburg.
J. Omler, Wright.
G. H. Walbrink, Allendale.
L. Cook, Bauer.
J. Barnes, Austerlitz.
N. Harris, Big Springs.
W. S. Root, Talmadge. Jacob Jesson, J. Jesson & Co., Muskegon. Backus.. Spofford. Am. Ball. April Report of the Michigan Division T. P. A. Well, plain... Well, swivel. GRAND RAPIDS, May 1, 1887. Report for month ending April 30, 1887: Added to membership: No. 14441–W. L. Wilson, Detroit. No. 14600–D. B. Hackett, Lansing. No. 14603–T. Miller, East Richmond. No. 14723–J. Decker, Bay City. No. 14725–W. A. Beneke, Grand Rapids. No. 14725–G. Smith, Detroit. Three old members have paid their back dues and been reinstated. CASH ACCOUNT. April 1. Balance on hand. .\$13.10 April 19. By 1 letter file.... .75 and have the benefit of six days' exemption 3.75 150 stamps.... May 1. Balance on hand \$9.35 L. M. MILLS, Sec'y-Treas. Mich. Div. T. P. A. Good Words Unsolicited. There are several thousand married per F. H. Lester, the well-known grocery traveler, in sending in a late remittance, writes: "All I have to do is to say that it is an independent paper, published in the interest of no one but its patrons, and they all see the point at once and go for it like a bat after a bed bug." Edgar & Allyn, druggists, Dushville: "We Cold ... think The Tradesman a very valuable paper." Chas. H. Smith, grocer, East Saginaw: "I don't think I can invest 100 cents to better ad vantage.' J. B. Denison grocer. Benton Harbor: "Your price current is something every grocer should Fenns'. The Hardware Market. The market generally is firm. The job-Bottoms... unfortunate men; merchants ever respect bers have reduced steel nails 15 cents and bers have reduced steel nails 15 cents and iron nails 10 cents per keg. Bar iron is weak. Screws are selling pretty well, and and befriend them, and are not so brutal as deserving. I know that to charge them weak. Screws are selling pretty well, and thus were to charge them falsely. The bus-the prices are well maintained. Padlocks "Certainly, sir. Quite sure." "Well, then I'll bet fifty dollars against a five cent cigar that there's a Chicago girl in town." t

licenses, and that only one dealer took the trouble to send in the money with the or-der. "We don't care for the trouble they put us to," said a representative jobber, "that we do think it is asking too much to asking to be a set of the trouble they put us to," said a representative jobber, "that we do think it is asking too much to asking to be a set of the trouble they put us to," said a representative jobber, "that we do think it is asking too much to the set of the trouble they asking too much to the set of the set of the trouble they the set of the trouble to send in the money with the or-der. "We don't care for the trouble they put us to," said a representative jobber, "the set of the se

put us to," said a representative jobber, "but we do think it is asking too much to ask us to carry \$1,000 on our books from 30 Stanley Rule and Level Co.'s......dis. to 90 days."

NOTICE.

The copartnership heretofore existing be-tween the undersigned and carried on under the name of Emery & Co., has this day been dissolved by mutual consent. It will be con-tinued under the same name by A. M. A. Emery. J. A. HENRY. A. M. A. EMERY. Grand Rapids, May 7, 1887.

property—a rare chance. Correspondence solicited; address "Factory" this paper. Spiders Gray enameled.....

 HARDWOOD LUMBER.
 HOUSE FURNISHING GOODS.

 The furniture factories here pay as follows for dry stock:
 HOUSE FURNISHING GOODS.

 Image: Construction of the function of the functi

 HARE...

 The furniture factories here pay as

 for dry stock:

 for dry stock:
 12 00@18 00

 Birch, log-run.
 15 00@18 00

 Birch, Nos. 1 and 2.
 @25 00

 Grub 3.
 KNOBS-NEW LIST.

 Bilack Ash, log-run.
 13 00@15 00

 Bilack Ash, log-run.
 25 00

 Grub 7.
 Grub 3.

 Maple, log-run.
 20 00@55 00

 Maple, log-run.
 20 00@14 00

 Maple, soft, log-run.
 10 00@11 00

 Maple, soft, log-run.
 10 00@11 00

 Maple, soft, log-run.
 10 00@11 00

 Maple, soft, log-run.
 10 00@13 00

 Prave
 Maple, soft, log-run.
 10 0@210 00

 Maple, koig-run.
 10 0@210 00

 Praver and Shutter, percelain, dis
 408

 Maple, white, selected.
 @25 00

 Red Oak, log-run.
 @18 00

 Red Oak, Nos. 1 and 2.
 @25 00

 <t

 Cherry, Nos. 1 and 2.
 45 000550 00
 I

 Cherry, cull.
 (10 00)
 (10 00)

 Maple, log-run
 12 00614 00
 I

 Maple, soft, log-run
 * 11 00013 00
 (10 00)

 Maple, soft, log-run
 * 11 00013 00
 (10 00)

 Maple, soft, log-run
 * 11 00013 00
 (10 00)

 Maple, clear, flooring
 (22 00)
 (22 00)

 Maple, khite, selected
 (22 00)
 (22 00)

 Red Oak, log-run
 (21 00)
 (22 00)

 Red Oak, Nos. 1 and 2.
 (22 00)
 (22 00)

 Red Oak, Nos. 1, step plank
 (22 00)
 (25 00)

 Wainut, log-run
 (25 00)
 (25 00)

 Wainut, to, s. 1 and 2.
 (27 00)
 (25 00)

 Wainut, log-run
 (21 00)
 (23 00)

 Grey Elm, log-run
 (21 00)
 (21 00)

 White Ash, log-run
 14 000616 00
 (21 00)

 White Oak, log-run
 (21 00)
 (21 00)

 White Oak, log-run
 (21 00)
 (21 00)

 WOODENWARE.

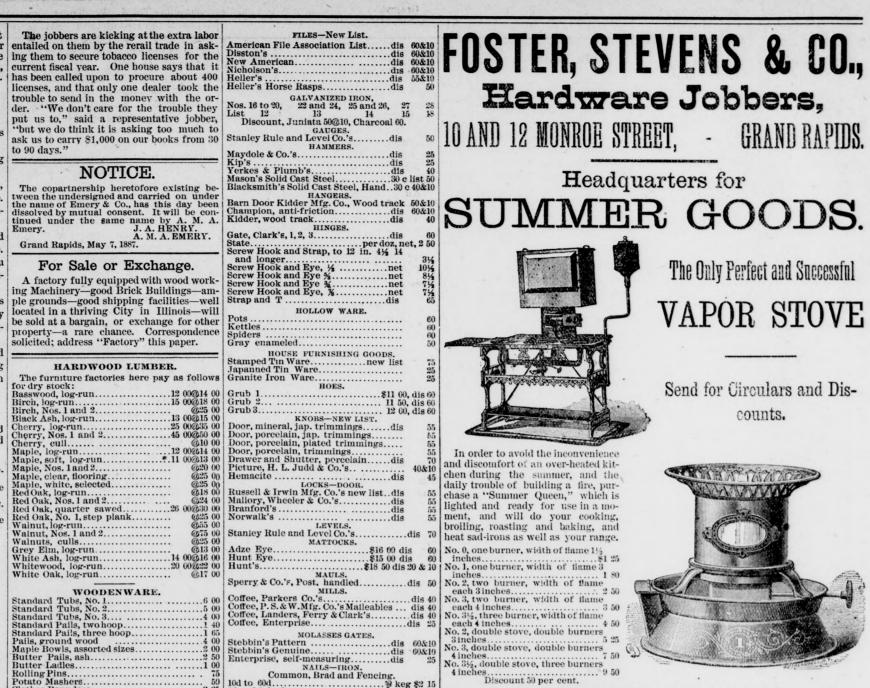
Mop Stocks..... Washboards, single. Washboards, double BASKETS. Diamond Market. Diamond Market.... Bushel, narrow band... Bushel, wide band... Clothes, splint, No. 1. Clothes, splint, No. 2. Clothes, splint, No. 3. Clothes, willow No. 1. Clothes, willow No. 2. Clothes, willow No. 3. Water Cirkt bu Water Tight, bu..... half bu...

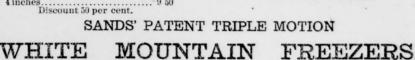
MATTOCKS.

Rubber Boots and Shoes—Local jobbers are authorized to offer standard goods at 40 and 5 per cent. off, and second quality at 50 per cent off. RIVETS.

Iron and Tinned......dis Copper Rivets and Burs.....dis bardware.

 In State Converte Conve





No Zinc in contact with Cream. Warranted to freeze Cream in one-half the time of any other Freezer. The Leading Ice Cream Freezer of the World.

Price List (White Mountain Hand Freezer with Crank.)

Price List (White Mountain Hand Freezer with Crank.) 2 3 4 6 8 10 12 15 20 25 Qts. \$3,75 4,50 5,50 7,00 9,00 12,00 14,00 17,00 23,00 28,00 each Discount 60 per cent. We claim superiority by having the TRIPLE MOTION, which is attached only to the "White Mountain" Freezer. The Can is turned by the Inside Beater, while the Outside Beater revolves in an opposite direction to the Can, and at the same time the Inside Beater is turned opposite to the Outside Beater, thus pro-ducing three simultaneous motions, which, of course, thoroughly beats the Gream, making it smooth and fine grained? No lumps in "White Mountain" Cream. The Beaters are Malleable Iron and Tinned. They are light, easy to handle and clean. The Cans are made of the best quality of Tin Plate and will last for years. The Tubs are Water-proof, bound with heavy galvanized from Hoops. The Gearing, and all Irons at-tached to Tub, are galvanized to prevent rusting.

and in reality the "White Mountain" is the only Fre-Warranted perfect in every particular, and in re-med to-day that is FIRST-CLASS in every respect.



TRIPLE MOTION

CREAM FREE

broad foot in a narrow-toed shoe that pinned ere I getting would be essentially true. Hence this obhis toes so tightly together he couldn't walk

with ease. The style now is for broad toes Jectisn vanishes. Under the present law, a person working in patent leather shoes. These broad-toed styles are just as handsome and give great comfort. The swells always welcome the style that gives them ease. Of course, a great many narrow-toed patent-leather shoes month. To illustrate: If I work for are still worn, but they are not considered so up to the mark as the broad-toed. I know of many young men who have completely deformed their feet by wearing such get but \$318 per year, I can be garnisheed tight-toed shoes. Their toes are turned in and twisted and literally lined with corns on every point. But these young fellows were very vain and wore shoes that were said sum every Saturday night? It needs too small, anyway. I think the time will come again when sandals will be worn. They would be cheaper and certainly would to max argument to show that though receiving \$1.040 per annum, my creditors, under the present law, would be absolutely powerless to make me pay a cent for the simple reabe easy on the feet for they are so broad, son, I have \$25 exemption every Saturday. If it becomes a fashion to wear sandals, of Is there any justice in such a contemptible discrimination against the man working for course the dudes will go to extremes and try to select a style to distinguish themselves from the common every-day young man." discrimination against the man working for a railroad company at \$313 per annum? Now let us apply the proposed bill: If I have \$20 due for six days' labor and refuse to pay my honest debts I can be garnisheed

A Natural Error.

A Philadelphia merchant recently adopted 86 plus costs, from \$2.50, if I stop the pro-A Philadelphia merchant recently adopted the new advertising scheme of stenciling enormons foot prints on the sidewalk, all leading finally to his place of business. ness. A certain traveling man arrived in the

Quaker City in the evening and meeting some Quaker City in the evening and meeting some sons in this state who receive their pay by friends, reversed the rule of "business be the week, many of whom, knowing themfore pleasure." The next morning he got down to the street from his room in the "Fair Play" says there are not morn down to the street from his room in the hotel in a somewhat dazed condition. He dead-beats. He little knows the numerical caught on one of the foot prints and stood strength of this order. They infest the and gazed at it in deep thought for several minutes. At length he accosted a bystan-the law, in the schools, in the printing der with: er with: "Excuse me, but isn't this Philadelphia?" houses, in the shops, on the road, on the water, on the farm, in fact this scourge is

"Yes sir," was the reply accompanied by intolerable, and the business men of New York, Pennsylvania and Michigan cry out have." an uneasy glance toward a policeman.

to their respective Legislatures for help against this unjust and unnecessary evil. the foot prints some more. At length he This bill need have no terrors for honest, went back to his informant and said:

"You're sure you're not mistaken about to grind down and oppress the needy and this being Philadelphia?"

Carriage new list..... ..dis 76&10 ..dis 50 ..dis 70 Carriage new list. dis 60&10 dis 60&10 \$ 40 50&10dis .dis dis 50 dis net BUCKETS.

 Well, świvel.
 4 00
 IX X X X, 1420, Carcoal.

 BUTTS, CAST.
 IX, 20x28, Charcoal.
 IX, 20x28, Charcoal.

 Cast Loose Pin, figured.
 .dis 70&10
 DC. 100 Plate Charcoal.

 Cast Loose Pin, Berlin bronzed.
 .dis 70&10
 DX, 100 Plate Charcoal.

 Cast Loose Joint, genuine bronzed.
 .dis 60&10
 DXX, 100 Plate Charcoal.

 Wrought Narrow, bright fast joint.
 .dis 60&10
 DXX, 100 Plate Charcoal.

 Wrought Loose Pin, acorn tip.
 .dis 60&10
 DXX, 100 Plate Charcoal.

 Wrought Loose Pin, japanned.
 .dis 60&5
 Roofing, 14x20, IC.

 Wrought Loose Pin, japanned.
 .dis 60&5
 Roofing, 14x20, IX.

 Wrought Brass.
 .dis 60&10
 TIN-LEADED.

 Wrought Brass.
 .dis 60
 TIX-LEADED.

 0
 Wrought Brass.
 .dis 80

 10
 Wrought Brass.
 .dis 80

 5
 Blind, Clark's.
 .dis 70

 5
 Blind, Shepard's.
 .dis 70

 CAPS.
 Per m \$65
 Steel, Game.

 4 00 Steel, Game ... dis 70&10dis 70&10 Tinned Market...dis 40 Tinned Market...dis 20 Socket Firmer..... Socket Framing..... Socket Corner.... Socket Slicks... Butchers' Tanged Firmer... Barton's Socket Firmers... COMBS. net dis 40&10 Plain Fer 25 Barbed Fence, galvanized COCKS. Brass, Racking's..... Bibb's Copper..... Brass..... Planished, 14 oz cut to size... 14x52, 14x56, 14 x60... Cold Rolled, 14x58 and 14x60... Cold Rolled, 14x48... DRILLS .dis .dis .dis ELBOWS.

The Michigan Tradesman.

60

Michigan Business Men's Association. Briefing an Dustiliess Hen's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary.
Secretary.
Committee —President, Pirst Vice-President, Secretary.
N. Bilain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo: A. W. Westgate, Cheboygan.

boygan.
Committee on Legislation-W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership-H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.
Committee on Transportation-Jas. A. Coye, Grand Rapids; J. W. Miliken, Traverse City; C. T. Bridgman, Flint.

man, Flint. ommittee on Constitution—W. E. Kelsey, Ionia; R. D. McNaughton, Coopersville; I. F. Clapp, Allegan, Micial Organ—The Michigan TradesMan.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association.

Alba Business Men's Association. Allegan Business Men's Association. sident, Irving F. Clapp: Secretary, E. T. VanOstra

Retail Grocers' Association of Battle Creek President, Geo. H. Rowell: Secretary, John P. Stanley Bellaire Business Men's Association.

Burr Oak Business Men's Association. Merchant's Protective Ass'n of Big Rapids Boyne City Business Men's Association.

Cadillac Business Men's Association. Casnovia, Bailey and Trent B. M. A. President. H. E. Hesseltine; Secretary, E. Farnham. Cedar Springs Business Men's Association President, T. W. Provin: Secretary, L. H. Chapman. Charlevoix Business Men's Association. President, John Nichols: Secretary, R. W. Kane. Coopersville Business Men's Association President, G. H. Watrous; Secretary, W. R. Boynton. Business Men's Protective Union of Che-boygan. President, J. H. Tettle: Secretary, H. G. Dozer.

Retail Grocers' Trade Union As'n of Detroit. President, John Blessed; Secretary, H. Kundinger.

Dorr Business Men's Association. President, L. N. Fisher: Secretary, E. S. Botsford Retail Grocers' Association of E. Saginav President, Richard Luster: Secretary, Chas. H. Smit

Eastport Business Men's Association. President. F. H. Thurston, Central Lake; Secretar Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n. President J. J. Melaughlin: Secretary, C. L. Martin Evart Business Men's Association. dent, W. M. Davis: Secretary, Chas. E. Bell. Frankfort Business Men's Association.

Flint Mercantile Union.

Freeport Business Men's Association. Fife Lake Business Men's Association.

Grand Haven Business Men's Associatio President, Fred. D. Voss; Secretary, Fred A. Hutty. Retail Grocers' Ass'n of Grand Rapids.

Grand Rapids Butchers' Union. ent, John Katz; Secretary, Chas. Velite. Greenville Business Men's Association

Hartford Business Men's Association. Hastings Business Men's Association.

Hersey Business Men's Association, Howard City Business Men's Association. Holland Business Men's Association.

Hubbardston Business Men's Association.

Ionia Business Men's Exchange. Ient, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr. Kalamazoo Retail Grocers' Association. Kalkaska Business Men's Association. Kingsley Business Men's Association. Lawrence Business Men's Association. Leslie Business Men's Association

LEISURE HOUR JOTTINGS. BY A COUNTRY MERCHANT.

ritten Expressly for THE TRADESMAN.

intentional distortion of the English lan-I never was a particular admirer of an guage, and, hence, on the subjects of grammatical abortions and orthographical moncoroner to congressman. strosities your genial correspondent, Soli-

man Snooks, and myself would probably "Yes," said my neighbor Jones, the other fail to agree, but Soliman's remarks, in a day, as I was elucidating some of the ideas recent issue, regarding the depressing influ- embodied in this article, "Yes, there's p'raps ence of legislation on trade prove that, on considerable truth in what you say, but you one subject at least, we are in perfect ac- couldn't find a hundred and thirty-two felcord. lers like you mention, who'd be cussed fools

Every business man would like to be- enough to run. Did I ever tell you my exlieve that state and national legislatures perience when the boys nominated me for ontained the concentrated essence of state the Legislatur'? No! Well, you see I and national wisdom, equity and statesman- wasn't at the convention, and that afternoon ship, that they are convened for the pur- a lot of fellers came yellin' and whoopin' pose of conferring the greatest good on the into the store an' said I'd got almost every greatest number and that collectively and vote. I wasn't pleased a cussed bit, but I individually their members were actuated by set up a box of six dollar cigars just the wise, pure and patriotic motives; but no same. Then I tried to beg off, but the boys usiness man of experience and intelligence told me that it shouldn't cost me nothin' an' lare believe it, and no business man with I owed a duty to my party. Well, I finally hese characteristics ever notes the gather- got excited over the matter and got a livery ing of a legislative body without appre- rig an' went around the country shaking hending some attack, directly or indirectly, hands with everybody, like a lunatic. Then on his personal interests. I writ a piece an' made an infernal idiot of myself at the country school houses. An'

I think it was Thomas Paine who affirm- I got bit by a bulldog an' got run away with ed that we pay governments to whip us, and my buggy busted, an' every brass band nd modern experience goes far towards an' hotel man an hall owner an' livery felstifving the assertion. ler in the country had a big bill agin' me, In ante-bellum days an American literary an' every dead-beat in town fixed himself an made a tour of Egypt, and, after a for the next six months. Then the county mprehensive study of its resources, finan- committee drawed on me for \$250, an' I got es, etc., announced to a horrified world beat higher'n Gildroy's kite, an prob'ly that that it required exactly one-tenth of all the little duty to my party cost me more than earnings of the inhabitants to pay their I made the nex' two years. No sir-ee, don't taxes. At that time it was thought al- put me down for one of your hundred an' most incredible that a people would sub- thirty-two patrits.

CINNAMON.

1887, the Michigan merchant whose nation al, state and local taxes could be adjusted Some Gossip About the Article by an Old on the Egyptian basis would regard himself Planter.

During the memorable period when Rome as a marvelously favored individual. entered on the slope of her long decline, But it is not taxation alone that makes certain merchants of Arabia brought to the the conventions of our law makers occa- great port of Egypt some packages of a cur-

tions for mourning rather than rejoicing. ious fruit found, they said, in the Indies, Added to this are the well-grounded fear but in what particular place they knew not. hat the cranky element of the assembly This was cinnamon, and it was not for several will succeed in its perenenial mission of centuries that European merchants discoverdisorganizing trade, handicapping manufac- ed the sources of the supply.

ures and unsettling finances, the increasing There is; perhaps, no part of the world ttacks of the hobby riders on different in which the cinnamon tree grows in such pranches of business, and an endless flood abundance as in Ceylon, but, even there, it of prescriptive and harrassing enactments is chiefly confined to the southwest quarter. which are eminently calculated to make the In the other parts of the island the tree is most exemplary and conscientious citizen a camparatively rare and the bark is deficient aw-breaker in spite of himself. in the spicy, aromatic flavor which it possess, es in what is called the "cinnamon country."

Any individual who expects or even hopes In the north and northeast parts of the iso witness a millenium of legislative wis- land the tree has never been seen. The tree thrives best in a rich, light, dry soil dom is too credulous for the age; we can only hope to see the cranks and hobby riders re- and has to be well sheltered from the sun. luced to a safe minority, and to successfully There are four plantations of cinnamon effect this should be the end, aim and ambiin the neighborhood of Colombo, consisting, on of those whose interests they assail. altogether, of from eight to ten thousand acres, which afford a large portion of the * *

cinnamon that is exported from the island, I know it is undemocratic, and somewhat inpopular, but I have an old-fogyish idea but a considerable quantity is also procured that the non-taxpayer should have very lit- from the jungle (natural woods) both in the tle to say about the disposal of the few dol- provinces on the coast and in the interior, lars I have accumulated. If my neighbors or Kandyan country. Cinnamon spice is Smith, Brown and Jones, who have equal the prepared bark of the tree. The cinnainancial interests with myself, want to de- man harvest in Ceylon commences early in plete my bank account, as well as their own, the month of May and continues until late by voting for extravagant and unnecessary in October. Shoots having a diameter of, taxation, I should feel much less aggrieved say, from half an inch to three inches ver the matter than if the depleting process yield better einnamon than larger shoots or

mit to such extortion, but in the year A. D.,

The Standard of Excellence combe style of "statesman" is still popular in numerous legistive districts.

Excessive taxation and vicious class legislation are due to the Buncombes, cranks principle with every level-headed business man to oppose them for any office, from

USWego

KINGSFORD & SON STARCIEL. Kingsford's Oswego CORN STARCH for Puddings,

KINGSFORD'S

AND

"Silver

Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME

ALWAYS ASK YOUR GROCER FOR THESE GOODS.



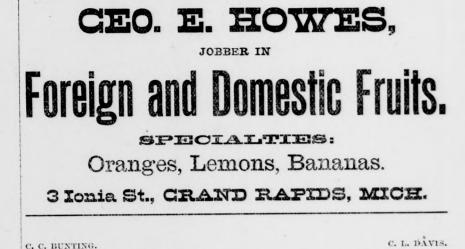
Every can wrapped in colored tissue paper with signature and stamp on each can.



SPRING & COMPANY

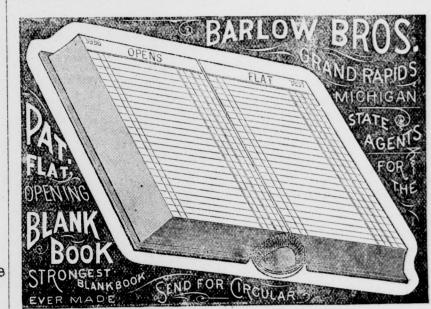
JOBBERS IN

Gloss" DRY GOODS, Hosiery, Carpets, Etc. 6 and 8 Monroe St., Grand Rapids.



BUNTING & DAVIS, Merchants. Commission

Specialties: Apples and Potatoes in Car Lots. 20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



Lowell Business Men's Protective Ass'n. President, N. B. Blain: Secretary, Frank T. King.

Luther Business Men's Association.

Lyons Susiness Men's As'n. President, A. K. Roof: Secretary, D. A. Reynol

Mancelona Business Men's Association. President, W. E. Watson; Secretary, C. L. Bailey. Manistique Business Men's Association.

Manton's Business Men's Association. Grocers' Ass'n of the City of Muskegon.

Merchant's Union of Nashville.

Muir Business Men's Association. dent. Simon Town: Secretary, L. A. Ely.

Otsego Business Men's Association. sident, J. M. Ballou; Secretary, J. F. Conrad.

Oceana Business Men's As'n. President, W. E. Thorp: Secretary, E. S. Houghtaling

Ovid Business Men's As'n. President, C. H. Hunter: Secretary, Lester Cooley.

Owosso Business Men's Association.

Petoskey Business Men's Association.

Pewamo Business Men's Association

Plainwell Business Men's Association.

Merchant's Union Protective Association o Port Huron. President, G. C. Meisel; Secretary, S. L. Merriam.

Reed City Business Men's Association.

Rockford Business Men's Association.

St. Charles Business Men's Association. St. Johns Merchants' Protective Association.

Business Men's Protective Ass'n of Saranac. President Geo. A. Potts: Secretary, P. T. Williams.

South Boardman Business Men's Ass'n. resident, H. E. Hogan: Secretary, S. E. Niehardt.

So. Arm and E. Jordan Business Men's As'n. President, D. C. Loveday, Secretary C. W. en's As'n.

Sherman Business Men's Association.

Sparta Business Men's Association, President, J. R. Harrison; Secretary, M. E. Nash. Sturgis Business Men's Association. President, Henry S. Church; Secretary, Wm. Jorn. Traverse City Business Men's Association. President. Geo. E. Steele: Secretary, C. T. Lockwood.

sident, Geo. E. Steele: Secretary, C. T. Lockwood **Tustin Business Men's Association.** sident, G. A. Estes; Secretary, Geo. W. Bevins. Vermontville Business Men's Association

Watervliet Business Men's Association. resident. II. Peirce: Secretary, F. H. Merrifield.

Wayland Business Men's Association. Woodland Business Men's Association.

White Cloud Business Men's Association. President, P. M. Roedel; Secretary, M. D. Hayward. ident, P. M. Roedel; Secretary, M. D. Hayward. White Lake Business Men's As'n. dent, A. T. Linderman, Whitehall Secretary, W.

were due to the ballots of Robinson, John- branches. The shoots are peeled by makson and Jackson, who don't own a dollar, ing a longitudinal incision through the bark and who, moreover, figure heavily on my on both sides, and then holding a knife under the bark and separating it from the dead-beat book.

Put one hundred and thirty-two clear- wood. The green or outer bark is scraped headed and solvent business men into the off from the inner bark, which, after being State House at Lansing, in place of the carefully dried, becomes the cinnamon of usual rag tag and bob-tail legislators, and I commerce.

The Ceylon cinnamon is commonly ship will guarantee one session free from extravgance, stupidity and folly. There are, to ped from there in quills about forty inches be sure, a number of men of this stamp in long. Great care is taken to prevent the he present body, and preceding ones have cinnamon which is exported from being had a sprinkling of the right material, and, mixed with tasteless bark. There are great perhaps to this fact are due our many narrow differences in the quality of cinnamon, which we presume is caused by the varieescapes from almost ruinous legislation.

ties of the climate and the soil. It is ex-* * * ported from Ceylon in bales. The East In what I may term my business ado-

of a great commonwealth was due to politi-

cal rascality, a superficial cunning and a

dent's cabinent.

colossal "cheek."

escence, I used to have a profound venera- India Company used to have a monopoly of tion for our Wolverine Solons. I remem- cinnamon in the island but it is now free. ber one in particular, whom we will call Bun- In addition to the cinnamon bark there is combe, whose legislative record inspired me exported to this country the essential oil of with awe and admiration. In the reports, no cinnamon. This oil is chiefly prepared in name appeared more frequently than Bun- Ceylon and, generally, from the broken porcombe's, and it was almost always connect- tions, which are separated from the quills ed with appropriations for large sums of during the inspecting and sorting. The money. I used to marvel at the ease and cinnamon chips are powdered and then they carelessness with which Buncombe would are immersed for about forty-eight hours in recommend a hundred thousand dollars for sea water. The process of distillation folan asylum for indigent sutlers of the rebel- lows, when an oil comes over, which sepalion or a quarter of a million to equalize the rates into two kinds, a heavier and a lightbounties of mule drivers or the indifference er. The light oil separates from the water side of a few thousand sections of State to precipitate for ten or twelve days. It ands to "assist" a mythical railroad from takes about a hundred pounds weight of anywhere to nowhere, and I often wonder- cinnamon to make three ounces of oil. ed why a "statesman" with such compre-The cinnamon which is imported from hensive ideas of political economy and the peninsula of India, Sumatra and Java, finance was not called to adorn the Presi- as well as the very coarse cinnamon import-

ed Ceylon, is designated Cassia. There is Well, I finally had the felicity of making not much money in cinnamon planting, and Buncombe's acquaintance (and of lending it is mostly in the hands of natives.

him an occasional greenback). In time, I

found him to be a low, vulgar, ignorant and Dissolution of Copartnership. Dissolution of Copartnersnip. Notice is hereby given that the firm of Fred. D. Yale & Co. is hereby dissolved by mutual consent, Fred. D. Yale retiring, and that all accounts due said firm must be paid to Daniel Lynch, and all debts owing by said firm will be paid by Daniel Lynch. Dated Grand Rapids, Mich., April 12, 1887. FRED D. YALE, DANIEL LYNCH. impecunious adventurer, retained in office by the credulity of his constituents and the assistance of professional lobbyists, and that no unimportant share of the legislation

DANIEL LYNCH. I hereby give notice that, having purchased the interest of Fred D. Yale, in the late firm of Fred D. Yale & Co., I will continue the extract business at the old stand, 40 and 42 South Di-vision street, under the firm name of Fred. D. Yale & Co. Dated Grand Rapids, Mich., April 12, 1887. 188-3t DANIEL LYNCH. It is safe to estimate that, during Buncombe's public career, he cost the State two hundred thousand dollars in useless and dis-

nest appropriations, and, alas, the Bun-



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

and fresh until entirely used.

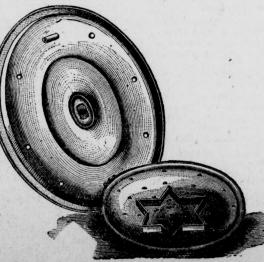
It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

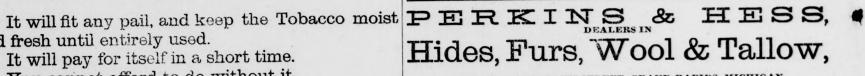
ARTHUR MEIGS & CO.

Wholesale Crocers,

Sole Agents,

with which he would suggest the setting in a few hours, but the heavy oil continues 77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS





NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

ABSOLUTE SPICES And Absolute Baking Powder. 100 pr cent. Pure. Manufactured and sold only by ED. TELFER, Grand Rapids.





working injury to our business; to expose fraud and adulteration; to provide a cheap and reliable system for the collection of bad debts, and to prevent as far as possible. persons who can but will not pay their debts, from obtaining credit. These and many more objects quite as worthy, are the work in which we are engaged, and we welcome you among us, believing that you will feel the same interest, and assist us in elevating and protecting the trades we repre- ward. sent. But before you can become fully identified with us as a member in good

room

Regular Meeting of the Retail Grocers'

First. Do you promise on your honor as a man that you will aid us as far as is in your power to carry out the objects mentioned?

not wrong or defraud this Association, or car lots. any member of the same, nor betray his confidence in any matters of a private nature?

Third. Do you promise that all the proceedings of our meetings, whether of a public or private nature, when relating to a pertion, will be kept strictly private by you? Fourth. Do you further promise, under penalty of expulsion, that you will not directly nor indirectly open an account of 200. names have, or may hereafter appear on the printed delinquent lists?

as a man to abide by and comply with the constitution, by-laws and rules of this Association?

	" ½8 @24½	" Saigon 42	Molasses bar 12
	Manhattan, pails @20	Cloves, Amboyna	Carameis
nent by	Manhattan, pails	Cloves, Amboyna	Caramels. 18 Hand Made Creams. 18
	Bulk@15 COFFEES—PACKAGE.	Ginger, African	Plain Creams. 16 Decorated Creams. 20
	COFFEES-PACKAGE.	Coenin	Decorated Creams 20
	60 lbs 100 lbs 300 lbs	" Jamaiaa 10000	String Rock 13
	Lion 221/4	Mace Batavia. 18632 Mustard, English. 20 "Trieste. 22 "Trieste. 22 "Trieste. 22	Burnt Almonds
	Lion in ashinota	Mustard English	Burnt Almonds
1	Lion, in cabinets	Mustard, English 20	
חיונ	XXXX 22% 22% 22% 22% 22% 22% 22% 22%	and Trieste	FANCY-IN BULK.
11.11	Arbuckle's	Trieste	Lozenges, plain in pails@111/2
	Dilworth's 9954	Nutmegs, No. 2	Lozenges, plain in bblg
00.	Standard 221/	Nutmegs, No. 2. 60 Pepper, Singapore black. 26/21 white. 25 Cayenne. 25	
	German	" " white	Lozenges, printed in bals
	German, in bins	" Cayenne	Chocolate Drops, in pails
	Magnolia 9912	STARCH.	Grim Drops in pails
M. P.L.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$		Gum Drops in palls
and the second se	Koglo	Muzzy, Gloss, 48 b boxes, 1 b pkgs @ 534 48 3 b @ 5½	Gum Drops, in bols @ 5%
	Eagle	" " 10 h " bull (6 5%	Moss Drops, in palls
1.1.2 1.1.1	Mexican	" " 40 b " bulk @ 4 " " 72 b crates, 6 b boxes @ 64	Chocolate Drops, in pails
	COFFEES.	12 10 Crates, 6 10 Doxes (0 614	Sour Drops, in pails
Le H	Green. 17 @18 Rio. 19 @29 Golden Rio. 17 @18 Golden Rio. 20 Santos. 17 @19 Santos. 21	COTH, 40 ID DOXES, 1 ID pkgs (0) 6	Imperials, in pails
	Rio	" " 20 m " 1 m " … @ 6¼	Imperials in bols
85.84	Golden Rio17 @18 Golden Rio @20	Kingsford's Silver Gloss, 1 th pkgs @ 7	FRUITS.
DEA AN	Santos		FRUITS. 200@3 00 Oranges, California, fancy. @4 00 Oranges, California, choice. 3 75@ Oranges, Jamaica, bbls. Oranges, Valencia, cases. Oranges, Valencia, cases. 04 00 Oranges, Messina. @4 00
50 AM	Maricabo 18 Maricabo 21@23 Java @20 Java 28@29 O. G. Java .25@27 O. G. Java .29 @30 Mocha	" " bulk @ 6%	Oranges California farmer
Minha a	Java @20 Java 98@20	"Pure, 1 b pkgs	Oranges, California, rancy
126913-03	0 G Java 25627 0 G Java 20 620	" Corn, 1 1b pkgs @ 7	Oranges, Camornia, enoice
	Mocha 22 Mocha 27 Goo	Royal Gloss 1 th packages	Oranges, Jamaica, bbls
TN KOM	Mocha	Royal, Gloss, 1 b packages @ 5%	Oranges, Florida
A BULLES	CORDAGE.	Corn @ 6 Firmenich, new process, gloss, 1 b @ 5% 3 b @ 5% 4 6 b @ 6%	Oranges, Valencia, cases.
antenes	60 foot Jute1 00 50 foot Cotton1 60 72 foot Jute1 25 60 foot Cotton1 75 40 Foot Cotton1 50 72 foot Cotton2 00	" Corn @ 6	Oranges, Messina @1.00
13000000	60 100t Jule 1 00 50 100t Cotton 1 60	Firmenich, new process, gloss, 1 b @ 5%	Oranges OO
	72 foot Jute 1 25 60 foot Cotton 1 75	" " " 3 b @ 5½	Oranges, OO
160	40 Foot Cotton 1 50 72 foot Cotton 2 00	" " " 6 D @ 614	oranges, imperials
2/0605003	CRACKERS AND SWEET GOODS.	" " bulk hove or bbla @ 4	Lemons, choice
6900098	URACKERS AND SWEET GOODS.	" bulk, boxes or bbls @ 4	Lemons, fancy
19955	X XXX Bb	" " " " " " " " " " " " " " " " " " "	Lemons, California
	Kenosha Butter 61/2	Niagara, gloss @ 5%	Figs, lavers, new, & b 10 @15
	Seymour Butter 5	" corn @ 6	Firs Rars 50 th
C	Butter	SUGARS.	Dates frails do
	Fancy Butter 41/2	Cut Loaf @ 6%	Dates, Irans do
1000	Fancy Butter		Oranges, Messina. @4 00 Oranges, OO. @ Oranges, Imperials. 4 2500 Lemons, choice. 3 5003 75 Lemons, fancy. @4 00 Dates, fancy. @4 00 Figs, layers, new, % b. 10 @15 Figs, Bags, 50 b. @ 8 Dates, f4 do do @ 514 Dates, skin. @ 614
2688	Dianio B	Powdorod @ 0%	Dates, skin
	Picific	Cuepulated Standard	Dates, 1/2 skin
1116335 -	Fancy Oyster 41/2	Granulated, Standard 6 06@ 61/8	Dates. Fard 10 1 box 12 1b. 91/@10
	Picnie 5 Fancy Oyster 4½ Pancy Soda 5 City Soda 7½	Powdered 66% Granulated, Standard 606665% Confectionery A. 65%	Dates, § skin. Dates, § skin. Dates, Fard 10 b box § b. 9½@10 Dates, Fard 50 b box § b. 0 & B Dates, Fard 50 b box § b. 7 67 ½ Pine Apples, F doz. 2 00@3 00
100 100 100	City Soda	Confectionery A. (2) 5% Standard A. (3) 5% No. 1, White Extra C. 5% 5% No. 2, Extra C. 5% 60 No. 3 C. (6) 4% No. 4 C. (6) 4% No. 5 C. (6) 4%	Dates Persian 50 th hoy 50 th
01 33	Soda 51/2	No. 1, White Extra C 51/0 51/	Ding Apples 10 des
	Milk	No. 2. Extra C	Pine Apples, # doz 2 00@3 00
	Boston	No. 3 C @ 43/	NUTS.
	Graham	No AC	Almonds, Tarragona
	Granam 8	No. 40. 4%	Annonus, Tarragona
1000	Oat Meal	No. 5 C @ 41/2	" Ivaca
	Pretzels, hand-made 11½	SYRUPS.	Cantornia @17
ay.	Pretzels 012	Corn harrols argor	Brazils 9 @10
-J.	Cracknels 15½	Com 1/ bbla	Chestnuts, per bu
	Lemon Cream 7 8	Corn, ½ bbls	Filberts, Sicily. 10 @11
	Lemon Cream	Corn, 10 gallon kegs @30	" Barcelona
		Corn, 5 gallon kegs	Walnuts Grenoblo
	Frosted Cream 81/2	Pure Sugar, bbl 23@35	" Sigily
38.3 8	Ginger Snaps	Corn, 4 bbls. 25@21 Corn, 4 bbls. 27@29 Corn, 5 gallon kegs. @30 Corn, 5 gallon kegs. @30 Pure Sugar, bbl. 23@35 Pure Sugar, bbl. 25@37	Brazits 9 @10 Chestnuts, per bu. 9 @10 Filberts, Sicily. 10 @11 "Barcelona. @ 9 @ Walnuts, Grenoble. 15 @17 "Sicily. 15 15
	No. I Ginger Snaps 7		French 11
	Lemon Snane 191/	TOBACCO-FINE CUT-IN PAILS.	" California
of cof-	Coffee Cakes	Uncle Tom	"French
LION	Lemon Wafers 131/4	What is 1?	" Missouri
bly se-	Jumbles	Cherry 60 Rod Can	Cocoanuts, # 100
	Extra Honey Jumbles 121/2	Five and Seven 45 Cross Cut	
DFFEE	Frosted Honey Cakes 13½	Magnot 95 Old Itm	PEANUTS.
vor and	Crosm Gome	Soal of Dotroit 60 014 min	Chance Red, raw & D @4
	Cream Gems	Sear of Detroit 30 Old Time	Choice do do @ 41/2
Mocha,	Bagleys Gems 131/2	Jim Dandy	Fancy H.P. do do 43/60 5
und air-	Seed Cakes 121/2	Our Bird	Choice White, Va.do @ 51/2
nd; full	S. & M. Cakes 81/2	Brother Jonathan27 Meigs & Co.'s Stunner35	Fancy H P., Va do
ia, run	S. & M. Cakes	Joly Time	Prime Red, raw % b
1	Citron	Our Leader	0.400
1	Currants 6 @ 614	Sweet Rose	
d	Lomon Pool @ 14	May Queen 65 Fountain	FRESH MEATS.
St	Orange Peel @ 14	Dark American Eagles" Old Congross	
e order	Prince French fle	The Moine	John Mohrhard quotes the trade selling
E.	Demon Peel. 69 14 Prunes, French, 60s. 60 10 " French, 80s. 68 6 " French, 90s. 66 51	Dat A Intercalização Ont Congress	
	" French, 80s @ 8	ned Bird	Fresh Beef, sides. Fresh Beef, hind quarters. Dressed Hogs. Mutton. 8 0 9
every-	" French, 90s @ 6	Prairie Flower 65 Hair Lifter	Fresh Beef, hind quarters
every-	" Turkey @ 51/2	Indian Queen60 Hiawatha	Dressed Hogs
28. 23	" Bohemia	May Flower	Mutton
1000	Raisins, Dehesia	Sweet Pippin 45 Crown Leaf	Matteria 8 9 Lamb 8 9 Veal 7 6 74 Pork Sausage 6 8 8
-	Raisins, London Lavers	Hustler 22 Sunset	Vogl
1	Raising California "	Rad Boy 25	Doub Conserve
	Raising Loose Mugastala	Data Doy	POR Sadsage @ 8
Us	Paiging Ondered 202	Own London 100HTS.	Bologna @ 6
	naisins, Ondaras, 288 81/4 81/2	Our Leader	Fowls
01.	Raisins, Sultanas 8 @ 81/2	Mayflower	Ducks
Ohio.	Raisins, Valencia, new @ 616	Globe	Turkeys 19 019
o mior,	Raisins, Imperials	Mule Ear	Lard, kettle-rendered
		Prairie Flower	and, actionendered

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Drugs & Medicines	cating them for greater gain. Without re-	An Ipecac Famine in Prospect. From the National Druggist.	Allegan Gazette: Those Detroit grocery agents have been "taking in" some of the	WHOLESALE PRICE CURRENT.	SPONGES. Florida sheeps' wool, carriage2 25 @2 50	TT & 7TPT MINIT
State Board of Pharmacy.	ferring to them by name, we may say that very recently a number of the great manu-	There is some prospect of an ipecac fam-	Dorr folk who "don't never read no news-	Advanced-Citric acid, oil cassia, oil anise: ipecac root.	Nassaudodo2 00Velvet Extdodo1 10Extra Yedodo85	HAZHLTINH
-One Year-Jacob Jesson, Muskegon. Two Years-James Vernor, Detroit.	facturing houses have found themselves in this unpleasant position; and in every in-	ine, so that the medicine consumers not on- ly of this country, but also of Europe, will	papers."	Declined-Powered opium, cuttle bone, alco- hol.	Grass do dc 65 Hard', for slate use	111101111111
Three Years—Ottmar Eberbach, Ann Arbor. Four Years—Geo. McDonald, Kalamazoo. Five Years—Stanley E. Parkell, Owosso.	stance where investigation was possible,	I a much to toma their stances and a much as aide		ACIDUM. Aceticum	Ether, Spts Nitros, 3 F	0 DEDI/INC
President—Ottmar Eberbach. Secretary—Jacob Jesson. Treasurer—Jas. Vernor.	the fact was disclosed that the apparent deterioration was due to the dishonesty of the		Cushman's	Benzoicum, German	Æther, Spis Mitros, 3 F. 266 25 Æther, Spis Nitros, 4 F. 306 32 Alumen 2½6 3¼	N PHRKINA
Next Meeting-At Detroit, July 5 and 6. Michigan State Pharmaceutical Ass'n.	retail druggist or prescriptionist who had	The principal source of ipecac is Brazil,		Hydrochlor	Alumen, ground, (po. 7). 3@ 4 Annatto 55@ 60 Antimoni, po. 4@ 5	
President-Frank J. Wurzburg, Grand Rapids, First Vice-President-Mrs. C. W. Taylor, Loomis. Second Vice-President-Henry Harwood, Ishpeming.	substituted his own worthless compounds for those ordered by the physician. Such	year, but principally during the months of		Oxahcum 11@ 13 Salicylicum 1 85@2 10 Tannicum 1 40@1 60	Antimoni et Potass Tart 55@ 60	חת חוותת
Third Vice-President—Frank Inglis, Detroit. Secretary—8, E. Parkill, Owosso.	substitution is not simply dishonest; it is	January to March. It is reported that the cholera is prevailing in this ipecac-produc-		Tartaricum	Arsenicum	
Treasurer—Wm. Dupont, Detroit. Executive Committee—Geo. W. Crouter, J. G. Johnson, Executive Committee—Geo. W. Crouter, J. G. Johnson,	felonious and displays the same reckless disregard for life that marks the burglar or	ing portion of South America to such an ex-		Aqua, 16 deg	Bismuth S. N	DRUU UU.,
Local Secretary-Guy M. Harwood, Petoskey. Next Place of Meeting-At Petoskey, July 12, 13 and 14.	highwayman who is prepared to take a life if it stands in the way of his plunder. The	tent that it will be some time before the trade in the drug can be resumed.	MENTHOL INHALER	Carbonas	Capsici Fructus, af	WHOLESALE
Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.	man who does it does not simply filch a few	The extensive use of this drug in cough	In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bron-	BACCAE. Cubebae (po. 1 35 1 35@1 40 Juniperus	Carmine No 40 62 75	
President—Geo. G. Stekettee. Vice-President—H. E. Locher.	cents from the pocket of his customer (fre- quently poor and needy), nor does he mere-	mixtures, etc., draws heavily on the supply at this season of the year, and the drug has	chitis, Sore Throat and Severe	Xanthoxylum	Cera Alba, S. & F	Nrn atal
Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—President, Vice-President and Sec-	ly jeopardize the reputation of a physician,	rapidly advanced during the past thirty	Colds, stands without an equal. Air Mentholized by passing through the Inhaler-	Copaiba 55@ 60 Peru @1 50 Terabin, Canada 50@ 55	Coccus @ 40 Cassia Fructus. @ 15 Centraria @ 10	DI UNA SIQUA:
retary. Board of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond.	but he puts in peril the life of the customer who trusts him. The honest members of	days. The English supply has become so short that London firms have bought up	tube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells		Cetaceum	
wen, Isaac Watts, Win. E. Winte and Winte and Committee on Trade Matters-John E. Peck, H. B. Fair-	an honorable profession-and fortunately	I all a series and the series of the series	not hurt the Inhaler, and will do more to demonstrate	Cassiae 11	Chloroform, Squibbs	42 and 44 Ottawa Street and 89, 91,
child and Hugo Thum. Committee on Legislation-R. A. McWilliams, Theo. Kemink and W. H. Tibbs. Committee on Pharmacy-W. L. White, A. C. Bauer and	they are largely in the majority—the repu- table pharmacists, owe it to themselves to	fresh supplies reach this country from its		Cinchona Flava18Euonymus atropurp30Myrica Cerifera, po20	Chondrus 10@. 12 Cinchonidine, P. & W. 15@. 20 Cinchonidine, German. 9@. 15	93 and 95 Louis Street. IMPORTERS AND JOBBERS OF
Isaac Watts. Regular Meetings-First Thursday evening in each	expose these vultures and drive them from	habitat the entire stock of the country will be exhausted within a few weeks.	Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, And Wholesale Druggists of Detroit and Chicago.	Prunus Virgini	Corks, see list, discount, per cent40Creasotum6Creta, (bbl. 75)62	
month. Annual Meeting-First Thursday evening in November Next Meeting-Thursday evening, June 2, at THE TRADESMAN office.	the trade. In doing so they should have the aid and countenance of every physician.	Ipecac is a very old drug, having been		Sassfras 12 Ulmus. 12 Ulmus Po (Ground 12). 10	Creta prep	Drugs, Medicines, Chemicals,
Detroit Pharmaceutical Society.	In the meantime, let every physician not	known in Europe for over 200 years. It is extensively used in almost all kinds of dis-	Milian Dana Hashered	EXTRACTUM. Glycyrrhiza Glabra	Creta Rubra	
ORGANIZED OCTOBER, 1883. President—A. F. Parker. First Vice-President—Frank Inglis.	content himself with shunning the shops of those whom he detects in the nefarious hab-	eases of the mucous membranes, and in a		"po	Cupri Sulph	Paints, Oils, Varnishes,
Second Vice-President—J. C. Muthell. Secretary and Treasurer—A. W. Allen.	it of substitution, but boldly denounce them, and warn his patients against carrying pre-	large list of other troubles. It is quite a popular remedy in domestic practice, and is	375 South Union St., Grand Rapids.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Ether Suiph	and Druggist's
Regular Meetings-First Wednesday in each month.	scriptions to them. Concerted action of	supposed to enter into many of the patent	Standard Petit Ledger.	FERRUM. Carbonate Precip	Ergota. (po. 60)	(lundniag
Central Michigan Druggists' Association. President, J. W. Dunlop; Secretary, R. M. Mussell.	this sort will soon purge the trade of the offending members.	medicines of the market. There are other remedial agents that can	LIOR SALE-Very desirable Stock of about	Citrate and Quinia G3 50 Citrate Soluble Q 80	Galla @ 23 Gambier 7@ 8 Gelatin, Coopor @ 15	Summines.
Berrien County Pharmaceutical Society. President, H. M. Dean; Secretary, Henry Kephart.	The Drug Market.	be substituted in practice for this drug, so	1 \$2.0.0 well located in Grand Rapids.	Ferrocyanidum Sol	Gelatin, French	MANUFACTURERS OF
Clinton County Druggists' Association.	Citric acid has again advanced and will	commentation of the second sec	VV sistants who are sober, industrious and willing to work.	pure	Glue, Brown. 9@ 15 Glue, White. 13@ 25 Glycerina 23@ 26	Elegant Pharmacentical Prepara
President, A. O. Hunt; Secretary, A. S. Wallace.		condition of the market will affect a few men financially, as those who have stocks on		Barosma	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	
Jackson County Pharmaceutical Ass'n. President, R. F. Latimer; Secretary, F. A. King.	vanced. Balsam copaiba is very firm at the	hand will profit by the advance in price,	as. Can be bought on very reasonable terms.	" Alx	Hydrarg Chlor. Mite @ 75 Hydrarg Chlor. Cor @ 65 Hydrarg Oxide Rubrum @ 85	tions, Fluid Extracts and
Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett.		while the retail druggists will lose, as it is impossible to get a higher price at retail for	Γ 12.0°0 inhabitants, (county seat,) in Wisconsin. Can be bought on liberal terms.	Ura Ursi	Hydrarg Ammoniati	Elixirs -
Mecosta County Pharmaceutical Society.	the price, with higher prices looked for. Ip-	the preparations, even if the drug does ad-		Acacia, 1st picked		GENERAL WHOLESALE AGNTS FOR
President, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society.	ecac root is very firm and we mark up our quotations again this week. Oil cassia has		Good location.	" Sifted sorts	Iodine, Resubl	Wolf, Patton & Co. and John L
President, S. M. Sackett; Secretary, Julius Weiss.	advanced and is improving in price. Opium	ket illustrates how those remedies that	H 5,000 inhabitants in eastern part of State. No other drug store within a mile.	Aloe, Barb, (po. 60)	Liquor Arsen et Hydrarg Iod	Whiting, Manufacturers of
Muskegon County Druggists' Association, President, W. B. Wilson; Secretary, Geo. Wheeler.	is weak. One large holder in New York has withdrawn from the market at present		FOR SALE-Stock of about \$1,700 in town of SUM inhabitants in Western Michigan. Do-	Ammoniae	Lupuine	Fine Paint and Var-
Muskegon Drug Clerks' Association. • President, I. C. Terry; Secretary, Geo. L. LeFevre.		even exhausted. To the physicians who	L ow manager and a stern mongan. Do	Benzoinum	Magnesia, Sulph, (bbl. 1¼)	nish Brushes.
Newaygo County Pharmaceutical Society.	Morphine is without change. Cuttle bone has declined and is decidedly weak. Quinine		A TOO Mann other stocks the particulars	Catechu, 1s, (½s, 14; ¼s, 16)	Morphia, S, P. & W	
President, J. F. A. Raider; Secretary, N. N. Miller.	is steady. No change is possible before June. Alcohol has declined and the mar-		TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full par-		Nux Vomica, (po. 20) @ 10 Os. Sepia 15@ 18 Pepsin Saac, H. & P. D. Co @2 00	Pioneer Prepared Paints.
Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady.	ket is so unsettled that only a nominal	"one idea" doctors, who always use the	ticulars of those on our list free.	Mastic	Picis Liq, N. C., ½ galls, doz	ALSO FOR THE
Saginaw County Pharmaceutical Society. President, Jay Smith; Secretary, D. E. Prall.	price can be quoted.	same remedies in like diseases, and believe their action to be as certain as the rule of	WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical	Opii, (po. 5 40)	Picis Liq., pints	Grand Rapids Brush Co., Manu-
Shiawassee County Pharmaceutical Society	Benefits of Pharmaceutical Associations. James Kennedy in the Southwestern Druggist.	three, will be much annoyed by such freaks	work at publishers' rates.	" bleached	Piper Alba, (po. 35) @ 35 Pix Burgun @ 7	facturers of Hair, Shoe snd
Tuscola County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard.	Pharmaceutical associations bring us near-	in the drug market.	Michigan Drug Exchange, 357 South Union St., - Grand Rapids.	Absinthium	Plumbi Acet	Horse Brushes.
PHARMACEUTIC FRAUDS.	er to each other. They afford opportunity for reviewing our work and enabling us to		the second se	Majorum 28 Mentha Piperita. 23	Potass Nitras, opt	WE ARE SOLE OWNERS OF
Arraignment of the Drug Trade by a Med-	adopt such measures as will conduce to the			"Vír	Pulvis Ipecac et opii. 1 10@1 20 Pyrethrum, boxes, H. & P. D. Co., doz. @1 00 Pyrethrum, pv. 48@ 53	Weatherly's Michigan Catarrh Core
ical Authority.	interests of our profession. The advantages to be derived from association are manifold:	very generally in this State. The swindle	TIGER OIL.	Thymus. V	Quinia, S, P. & W 58@ 63	
From the St. Louis Medical Journal. There was a time when there was no in-	the intellectual improvement gained by con-	-or attempted swindle-is worked by the advance agent of an alleged new remedy.	What J. A. Crookston Has to Say While in	MAGNESIA. Calcined, Pat	Quinia, S, German	Which is positively the best Remed: of the kind on the market.
termediary between the physician and his	benefit derived from a more extensive ac-	He makes advertising contracts with all the	the Tiger Den.	Carbonate, K. & M	Salacin	
patient—when every doctor dispensed his own medicines. In cities and closely set-	quaintance; business benefits de- rived from certain compacts agreed	newspapers in the town and on the strength of them secures orders for the remedy of	Well, Doctor, I am around again, but my		Santonine	We desire particular attention of those about purchasing outfits for new stores to
tled communities this practice gradually be-	to for mutual protection - these are	the local druggists. Before leaving town,	wife had to use a lot of Tiger Oh. It is the most wonderful medicine I ever knew. It	Amygdalae, Dulc	Sapo, G @ 1 Seidlitz Mixture. @ 25	the fact of our UNSURPASSED FACIL- ITIES for meeting the wants of this class
-came burdensome, and was relegated to a certain class, the druggist or pharmacist;	but a few of the benefits of association, yet they are sufficient to gain the endorsement	however, he calls around to say that he has a few dozen of the remedy which he has had	vere sickness of pleuro-pneumonia, when my	Bergamii	Sinapis, opt	of buyers WITHOUT DELAY and in the most approved and acceptable manner
but the old-time custom is still adhered to	of every progressive man.	on hand some time which he would like to	pulse ran up to 130 and my temperature to 104° the pain was so every citating that noth-	Caryophylli	Ø Snuff, Scotch, Do. Voes	known to the drug trade. Our special ef- forts in this direction have received from
very largely among rural or country physi- cians. When the "patent medicine man"	The building of the Peninsular White	dispose of at a low figure for cash, as his fi- nances are running low. A careful exam-	ing would relieve except Tiger Oil, which never failed. The physician gave but little	Cedar	b) Soda et Potoss Tart	hundreds or our customers the most satis- fying recommendations.
made his appearance, this agent or inter-	Lead Works, at Detroit, is progressing rap- idly and in a short time the firm will be		hope of my recovery, but through his atten-	Citronella	Soda, Ash	
ed the same position towards the intruder,	able to supply customers with pure white	supposed remedy possesses no value what-	Oil I pulled through, and am gaming strength by using Tiger Oil, which I know	Cubebae	0 Spts. Ether Co	Wine and Liquor Department
and united to his honorable calling of phar- macist the less honest but more probably	lead.	ever. If the druggist bites, the man seeks	is doing me good, and will do good to all who use it properly; for of all medicines that	Erigeron	0 Spts. Vini Rect, (bbl. 2 10)	5
profitable one of vendor of nostrums. This	active just now. There are over 500 of	furnished copy for the advertisement. The	I have ever known in over forty years' ex-	Geranium, 3	5 Sulphur, Subl	We give our special and personal atten- tion to the selection of choice goods for the DRUG TRADE ONLY, and trust we meri
anomoly would have adjusted itself in time, and, indeed has already partially done so,	they are turning out intoxicants at the rate	et and the druggist is "stuck" with a quan-	I have never known of a single one to be m	Juniperi	D Terebenth Venice	the high praise accorded to us for so satis-
but the druggist has been deflected from the	of over 300,000 gallons a day. They are	tity of goods without either merit or selling	Turi, nu, u good a g	Lini, gal	5 Vanilla	factorily supplying the wants of our customers ers with PURE GOODS in this department. We CONTROL and are the ONLY
straight and narrow path. Aiding a fraud, what more natural than he should, in cer-	using over 75,000 bushels of corn a day and over 7,000 gallons of molasses daily.	The swindler did not inveigle Mr. Webb	Therefore knowing as I know of Tiger Oil.	Mentha Verid	OILS. Bbl Ga	AUTHORIZED AGENTS for the sale o
'tain instances, become imbued with the	Carbonic acid, produced by the action of vinegar on marble, is supposed to have been	into his trap, and THE TRADESMAN would	my fellow men as publicly as possible, that they may have the benefits of such a valua-	Olive	2 Lard, No. 1 53 50	8
public and knowing the profits accruing	used as an anæsthetic by the ancient Egypt-	druggists he succeeded in victimizing.	ble medicine as Tiger Oil has proven itself to be wherever it has been used, both for	Ricini 1 42@1 6	J Linseed, pure raw	WITHERS DADE & CO'S,
from the trade in nostrums, the less honest	t ians and Greeks. M. Ch. Ozanam reports		man or heas J. A. CROOKSTON.	Rosae, 3 @8 00	Neat's Foot, winter strained 50 60 Spirits Turpentine 43 41	THILID DADL COUD JI

'tain instances, become imbued with the spirit of fraud? Seeing the gullibility of the vinegar on marble, is supposed to have been public, and knowing the profits accruing used as an anæsthetic by the ancient Egyptfrom the trade in nostrums, the less honest ians and Greeks. M. Ch. Ozanam reports and more avaricious members of the guild, to the Paris Biological Society that aneswere henceforth but ill-content with the thesia induced by carbonic acid is very comcomparatively meager profits of the honora- plete, may last a long time, and the gas, of ble and legitimate calling. The outgrowth course, being mixed with air is without danof this spirit was the crying evil of substi- ger.

tution-the replacement of high-priced in- Dr. Cyrus Edson has submitted a report gredients in prescriptions, by others less to the New York Board of Health, on the soon be banished, and then go down town costly and totally inefficacious. There is sale of "arsenic wafers" which women eat and banish several drops of the stuff behind scarcely a physician in our cities and towns to improve their complexion. Dr. Edson some "pharmaceutical dispensary." Speakwho has not, at some time, had good rea- refuses to communicate the full purport of ing of drug store bars, Lansing is fairly son to complain of this evil. Of late, the his report. He intimates, however, that a alive with them. It is a recognized branch of the business in Lansing. The legislative rascally practice has taken a wider range, strong effort will be made to have the manappetite is said to have started the thing. in a direction made possible by the legiti- ufacturer arrested for fraudulent pretenses, and it has since been booming. One drug mate advances of the art of pharmacy, We if the presence of enough arsenic can be refer to substitution as applied to those proved to establish his guilt of selling poiproducts of chemical and pharmaceutical son illegally. The Board is to pass upon the place, and it is a favorite resort for the Peck Bros., bruggists, Grand Rapids, Mich. boys.

skill aided by abundant capital, known as the matter before any decisive steps are "proprietary preparations"-preparations, taken.

the nature and ingredients of which are Owning a distillery in the Prohibition Thanks to the effective work accommade known to the medical profession, for State of Iowa is a right profitable thing. It plished by the druggists called to Lansing whose use alone they are manufactured, need not make whisky. The Iowa law last week by President Wurzburg, the drug and which are by no means to be classed forbids this, and, what is a still greater trade of the State have nothing to fear from or confounded with "patent medicines." force, the distiller's pool of the country for- the enactment of the Bates bill, druggists Many of these proprietary medicines are of bids it. But it is just as profitable for a having been exempted from its provisions. great value commercially, and as a result distillery in Iowa not to make whisky as The law relative to druggists selling liquor they are composed of the purest drugs, com- to make it-for the pool pays the Interna- for other than medicinal and mechanical pounded with great skill. A certain pro- tional distillery of Des Moines \$80,000 a purposes is to be more strictly enforced than portion of the medical profession (and some year to remain idle. The establishment ever before by means of a State constabuof them men of wide and hofforable reputa- makes a good round sum of money by an lary force, which has been fully described tions) have found these preparations good assiduous observance of the Iowa prohibi- in the daily papers.

and useful, and their exhibition attended tory law.

Dr. Cyrus Edson, of the New York by most satisfactory results; and hence The chemist of the Massachusetts Board Health Department, received a letter last have prescribed them largely, not the least of Health has recently analyzed a large week protesting against the unrestricted potent reason for this fact being the feeling number of so-called temperance drinks, and sale of "Rough on Rats." The communiof security against substitution induced by has found that all of them contain alcohol, cation stated that hardly a day passed the careful and often costly methods of one of them containing as much as 44.3 per that the papers did not record a suicide, packing adopted by the manufacturing cent. Several of them contain more than murder or death from the article. chemists. But as "love laughs at lock- 40 per cent., and a very large proportion A former great industry at Florence, smiths," so laughs the substituting drug- more than 20 per cent. One of these is that of making thin flasks for olive oil, is

gist at seals and wrappers of unique design, said by its manufacturer to be "a purely said to have been wholly destroyed by the at signatures and brands; and the manufac- vegetable extract, stimulus to the body with-English flooding the market with the cotton turing chemist who spends thousands and out intoxicating." "Inebriates struggling seed oil imitation, which is now almost unihundreds of thousands of dollars in keep- to reform will find its tonic and sustaining

hundreds of thousands of dollars in keep-ing up the standard of his preparations, influence on the nervous system a great help to fluence on the nervous system a great help It is said that the question is going to be finds himself suddenly accused of allowing to their efforts." This preparation was raised in the House of Commons under the first putting up these brackets in any localthem to deteriorate, or possibly of sophisti- found to contain 41.6 per cent. of alcohol. Adulteration Act.

The Typical Lansing Druggist. From the Detroit News. It was very funny during the discussion

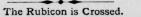
of the liquor bill to hear Representatives decry the evil of drug store tippling and express the hope that every drop of rum might

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ity.

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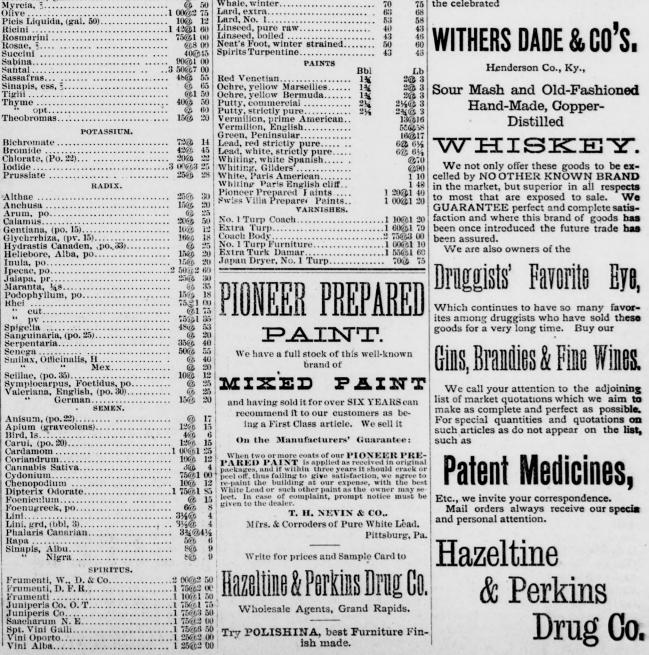


to be wherever it has been used, both for man or beas... J. A. CROOKSTON, Of the Hazeltine & Perkins Drug Co., Grand Rapids.





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Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our specia and personal attention.

The Reason Why. Upon the street we met be chance, He and I-face to face; Each gave the other a savage glance, And each felt out of place,

an

Such meetings have their share of pain, And ours was painful, too, Each feared the other, that was plain, And still we nearer drew.

Poor victims we of ruthless Fate! Fate's victims we are still. For once I cut him out with Kate, And he owes me a bill!

SOLIMAN SNOOKS.

Natural Gas - The Dakin Case - Liquor Taxation. CANT HOOK CORNERS, May 9, 1887.

Editor Tradesman: DEAR SIR-I told you last week that I intended to say something about natural gas. there are so many kinds of natural gas that

you have noticed the contemptible cut in old do what he can towards bringing articles of No. 2 " ing masses, but, I ask, what do the toiling masses need of cheap legislators and Sena- No. 20 Medium Footed 1 25 lower the price of Representatives to the ridiculous figure of five to ten dollars? Then to get up a regular price list "to the 1 quart Pieced Coffee Pots...... 80 trade," with discounts, and all complete 2 " " " " "1 25 without so much as consulting the parties 3 " man know but he might get some member 2 " Extra Heavy Coffee Pots ... 1 85

down in that price list at \$5 or \$10 whom 3 " " " ... 2 50 thirty or forty dollars would not buy? Yes, 4 " " I might say, seventy-five dollars and be within bounds. It is shameful, and I don't Ficking hard, too.

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But look a moment at the excuse this Honorable makes. He says that he intended this list to show the amount he was to expend, taking each member out for a treat. This is pretty thin, I must say. What right had this man to presume, with no guage, no Government inspection, no bung marks or anything, that one Honorable member would hold \$25 worth of refreshments, while \$5 worth would fill another full? The entire principle is wrong, on the face of it, and I am glad he has been made

an example of. I notice that this man also swears that the Hon. Rep. O'Keefe drank with him. I am not personally acquainted with the No. 18 Retd. Blade Wood Handle above named gentleman, but I have known men by the name of O'Keefe and O'Dowd and O'Riley and I never knew one of them who drank anything, unless it was absolutely convenient, or it was a rainy day, or terrible dry, or something of that necessary na- more or less credit given to patrons. Merture. So I do not wonder that this bald- chants may talk of a "strictly cash business" faced assertion was hurled back with scorn. as much as they please, but the fact is they

Large quantities of gas are being also ex- cannot compete with others who give credit pended just now on the liquor question. It in certain cases. There is not one patron would seem that the emphatic declaration out of a thousand who always has the money of 9,000 majority against the amendment just at hand, and to refuse such an one credwas not enough and our wise legislators are it is that much custom from you. Aye, going to try again. I have not seen the bill, more; besides his custom you lose his influbut if it is as represented to me, 1 must say ence. Buyers feel offended by having their that such an outrage on the people of any credit questioned even by implication. And, state was never thought of-I will not say perhaps, in such a case there is no sort of consummated, for nothing will make me be- risk-the pay is just as sure as the coming lieve that any set of law-makers who ever day. It is folly to drive trade away in such existed outside of a lunatic asylum would cases.

think of taxing a legitimate drug trade out Some credit then, it should be conceded,

Mugs and Cups. Cups. Basting Spoons. P doz. P gross. (See Mugs.) P doz. P gross. 1 pint Pieced... . 4 50 3 50 14 5 00 Picnic Planished Loose Handle......30 3 50 3 4 00 .. " Solid Handle......33 3 75 4 50 " Hammered " "37 4 25 10 " 5 40 Daisy Painted Mugs Asst. colors....45 5 40 14 . 10 " Rd. Iron " Tinned.......35 4 25 Dippers. " Pails " "45 5 40 .. P doz. P gross 5 35 3 00 101/2 6 25 2 " 14 " Flat Iron" 52 " No.3 " Medium " " 8 75 7 25 2 " Ketd. 3 00 6 00 Muffin Rings. 7 50 No. 200 Plain 6 on sheet..... 1 50 7 50 No. 249 9 00 Scolloped on sheet..... 225 10 25 5 25 No. 0166 on sheet..... 84 9 75 . 45 Measures. 70 8 00 Comb Cases. No. 139 ** ** ** 40 4 75 Gill Lipped Measures..... 35 4 00 14 pint Lipped Measures..... 40 4 50 Dust Pans. 3 75 1 " " " 45 5 25 9 25 8 50 " " ¼ sheet Asst. Colors...35 4 90 Drip Pans. Cullenders. 1 quart 1 pint Graduated Measure...... 39 4 50 8x10 Russia Iron Drip Pans...... 80 11/ " 1 quart " " 42 4 75 2 8x12 · · · · · · 90 Oil Cans. 9x14 " " " " ……1 20 Coffee Pots. 1/2 gallon Kerosene Tin Oil Can...1 60 10x15 " " " " …….1 50 0 50 3 75 8 .. 0 Zinc Sewing Machine Oil Can.... 33 Dish Pans. 10 " 2 " Machine Oil Can 62 7 25 (See Rinsing Pans.) Pails. Funnels. 1 " " Corrugated......48 5 40 Canisters. Graters. 1/2 sheet Vegetable Ebony Handle.. 42 4 75 Wood Frame Vegetable......42 4 75 2 at Nutmeg box14 1 60 3 50 3Pt. 10 50 IQt Match Safes. Crumb Brush and Tray. 3 50 (Our Pails are not Coke Tin but I C) 4 25 Fancy Asst. Cslors...... 195 8 00 1 quart Covered Pails..... 56 6 50 " " New Pattern ... 2 25 Daisy Asst. Colors to Hang With Cake Turners. No. 200 Retd. Blade Iron Handle 52 No. 1 Russia Iron Blade Wood Han-10 50 10 " 2 " " " Oval.... 89 4 50 Mascott " Hammered 2 00 dle......40 Mincing Knives. 9 75 2 " Graduated cov'd 84 No. 50 Russia Iron Blade Wood Han-9 50 10 . .. 9 50 sometimes become able to pay, but the rule To Whom to Give Credit. will be otherwise. In all kinds of business there is always On the other hand, if the reverse of these traits prevail, it is tolerably safe to give C. E. MILLER,

credit, even although the debtor does not possess sufficient property within the reach of the law to compel payment. Such a person will acquire the means of liquidation. The man who is careful, thorough, methodical, honest, industrious and energetic will rise, and of him there is strong hope-he will pay all he agrees to and have some left. ----

"Like Employer, Like Clerk." Robt. M. Floyd in American Storekeeper. Darwin, from his study of man, must have been led to believe as firmly as he did that

we were descendants of monkeys, on account of some of our strongly marked char-

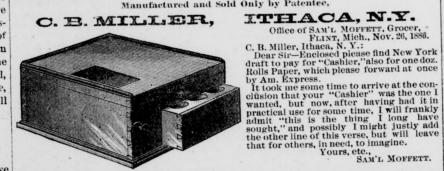


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of existence. "But," say some, "let the must be given. Success in business dedruggist remove all spirits from his store mands it, and the demand will not be hushed and he need not pay the tax." Why not ungratified. say to the hardware man, "Remove all iron To whom, then, should the business man from your store and you need not pay a accord it? Whom is it safe to credit? Who special tax of \$500." That would be on a may be relied on to pay? This is the great par with the other.

For the druggist who sells by the drink, and best minds from the very inception of or to drunkards knowing them to be such, I commerce. Men in every age and clime have nothing to say. Tax them, gentlemen, have racked their minds over it, lest they all you please, but do not force the drug- should find it a sunken rock on which their gist, who has his all invested in a stock of commercial craft should be wrecked forever. drugs and fixtures, into the saloon business, And not without good reason. The maelor out of the State. We can get along with- strom of destruction circles round it ever out any more saloon-keepers.

and yawns for its new victims.

Druggists are now the worst taxed and If too much credit is given, insolvency is have to work the most hours of any class the inevitable result. Injudicious credit alof people in the State, unless it is the sa- ways brings disaster, because parties trustloonists, and I will admit they are taxed ed fail to pay at all. Our own debts as blush of shame to mantle his cheek, nor be pretty heavily. I may have more to say re- business men must be paid, and, if we fail the means of punishing the individual doing garding this matter, and when I get a list to realize when selling, the day of bankof the men voting for such a measure (as is ruptcy is not far away. now said to be pending), we will look the

Hon. gentlemen up a little. Yours for less taxation and more prosper-SOLIMAN SNOOKS, ity, General Dealer.

"I say, George," said a St. Paul drummer to a Minneapolis brother, as they came together in a Dakota hotel, "have you heard of the big row they are having in your town just now?" "Row! No. What's the difficulty?" "They have taken all the Bibles out of the schools there." "What for, pray?" "Why, because it mentions St. Paul many times, but Minneapolis not once."

man to a tramp who had just left her door dent, and that should never be depended on. for the time being, dependent upon him for with a piece of bread in his hand, "don't Those who are unmethodical and negli- their well-being. eat that! The girl says it is a piece we had gent, who are always behind time, who put If an employer expects to have an honest lying around with 'Rough on Rats' on it!" off to-day's work until to-morrow or next clerk with him, he must be honest himself "It's too late, madam," he replied, as he week, who never meet their engagements in the carrying on of all parts of his busiswallowed the last morsel; "I've had people promptly, however small, who give abund- ness. "Like father, like son," has been a try to play that trick on me before, to get ant evidence of lack of energy and who phrase that has been handed down from their goods back, but it always fails. I pre- seem to have no aim in life beyond a mere past generations, and it holds good in all fer the stuff to butter, but don't say so, be- existence, should never be allowed to be- ommercial occupations-like employer, like cause I hate to put people to trouble." come our debtors. They may, indeed, lerk.

acteristics, as pointing directly towards that family. And one is mimicry, or following any line of action through association.

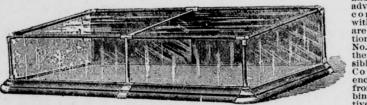
There is not a day that we do not see in our journals accounts of men having betrayed trust-commencing at the heads of question which has puzzled the strongest large corporations and going down to the poor devil of a stage driver or counter jumper, who takes a few cents a day to enable him to buy some little luxury for which he

has no right to wish or to use. Any man the head of a department, or holding any position where he has other men under him, who look to him for instruc-

tion and naturally follow his acts more than they do his instruction, should be careful that his conduct is such that, on being reproduced by others, shall not cause the what he thought all right, because he but followed an example set before him.

The permitted misrepresentation, in this What principles, then, should guide us in the matter of giving credits? No haphazard age of adulteration of manufactures and plan will answer. Must we credit one befabrics, by employes in such concerns is cause he is honest? Nay, for he may algradually but surely undermining the whole ways remain poor, and so never be able to pay. Must we give a patron time in which is the means of breeding thoughts and acto pay, because he is an old acquaintance or tions in men which end in their being disbelongs to our church or political party? graced, punished, and, perhaps, incarcen-No, for these are not such qualifications as ated in prison as common, felons. It is an tend particularly to fill 'his pocket-book. old English saying, "No man knows you Who, then? Some general rules are all so well as the the waiter who stands behind that can be given, and even in strict conyour chair." So it is in all concerns-no formity to them there will be some losses. one knows the head of the house so well as Credit should never be extended to any the men whom he has in his employ, men who are indolent or fazy. If they ever get who see him daily, watching all his vary-"Say! say!" called a Montcalm street wo- ahead financially, it will be by mere acci- ing conditions and actions, and who are,

С



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