Garden Seeds a Specialty

The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

ALFRED J.BROWN

WANTED

Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, before buying. Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants,

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapids

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consign-ments respectfully solicited. Liberal cash dyances on Car Lots when desired

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET LUCIUS C. WEST,

PATENTS Attorney at Patent Law and Solicitor of American and Foreign patents.

105 E. Main St., Kalamazoo, Mich., U. S. A. Branch office, London, Eng. Practice in U. S. Courts. Circulars

LEATHER

And Shoe Store Supplies.

SHOE BRUSHES, SHOE BUTTONS

SHOE POLISH SHOE LACES. Heelers, Cork Soles, Button Hooks, D

ings, etc. Write for Catalogue. 118 Canal Street, Grand Rapids.

FOR SALE.

Feed mill, eighteen horse power engine good wholesale and retail trade. Will sell cheap. Address "Feed mill," care THE

BELKNAP Wagon and Sleigh Co.

Spring, Freight, Express,

Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

**Especial attention given to Repairing, Painting and Lettering. Shops on Front St., Grand Rapids, Mich.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order lumber of any kind. Designs your Cigar Trade. It is sure to do it. furnished when desired.

Wolverine Chair Factory West End Pearl St. Bridge.

I have been designated by the Standard Fireworks Co., 16-18 N. Division St., Grand Rapids of New York, as Sole Agent for this territory, and carry a nice line of these goods. Send for catalogue and price list

Apples and all kinds of Alfred J. Brown. GRAND RAPIDS.

EDMUND B. DIKEMAN,

JEWELER

44 CANAL STREET,

GRAND RAPIDS,

HENRY J. HARTMAN FOUNDER.

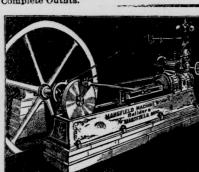
GRAY IRON CASTINGS A SPECIALTY

r South Front St., Grand Rapids, Mich

PORTABLE AND STATIONARY

ENGINES

From 2 to 150 Horse-Power, Bollers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Boxes. Contracts made for



C. Denison 88, 90 and 92 South Division Street GRAND RAPIDS.

SALT FISH

Bought and Sold by

FRANK J. DETTENTHALER,

117 Monroe St., Grand Rapids. Oysters the Year Around

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra ficial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. on short notice and in the best Handsome advertising matter goes with manner out of thoroughly dried first order. Secure this Cigar and increase

Flint, Mich.



Importers, Jobbers and Retailers of

Stationery & Sundries,

20 and 22 fonroe St., Grand Rapids, Mich.

W. R. STEGLITZ, Proprietor of

S. & M.

Manufacturer of the following popular

CRICKET. ROSADORA.

Dealers not handling any of above brands

Eaton Rapids, - Mich.

CHARLES A. COYE,

A. Coye & Son, DEALER IN

AWNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing, Feed Bags, Wide Ducks, etc.

Flags & Banners made to order. GRAND RAPIDS. 73 CANAL ST..



NO RUBBING! NO BACKACHE! Warranted not to Injure the Clothes. ISED TWO WAYS { By Boiling and No Rubbing. No Boiling Using Warm Water. FULL DIRECTIONS ON THE WRAPPER.

THE BEST LABOR-SAVING SOAP MADE A Vegetable Oil Soap. Contains No Rosin. LARGE "CHROMO" WITH THREE BARS.

G. A. SHOUDY SOAP CO.

CLARK, JEWELL & CO

Sole Agents for Western Michigan.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Nich

JUDD & CO., 102 CANAL STREET.

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express Promptly At-

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN. since the sutler ceased to be an important have just managed to drag myself here." factor in the American business world, and to-day his species is nearly extinct-exist-West; yet during the civil war he gave an immense impetus to commerce.

While I gravely suspect that profit rather than patriotism, and lucre more than loyalty, induced him to leave his yard-stick in the furrow and hastened to the front, yet I still believe that the sutler of the rebellion has been too shabbily treated by my old army comrades. Like the home merchant, he had the faults and frailties of human nature, us," he added with a humorous wink. but he had also, at many times, that which seemed the only link between home comforts and enjoyments and semi-famine, exasperating monotony and enforced destitu-

sutler. To be sure, he charged me, probably, a couple of hundred per cent. profit stomach and the balance of my anatomy his orders, the canned goods makers multithat I regarded him rather as a Howard plied in the land. He was almost the creathan a Shylock. He was one of the few tor of the cove oyster, canned milk, the botrigidly to "the one-price system," and could articles now in common use, and before he never be induced to make an exception in returned to civil life he had changed the my favor, but when the strain of cam- dietary habits of no inconsiderable part of paigning told upon my garments, and a great nation. rendered me an object of positive indecency, he reclothed me and took my simple promise to pay in return. He had little of the sauvity and obsequenceness of the ordinal observes that it has long been a matter nary merchant and never thanked me for my patronage and invited me to call again, but he would, occasionally, after business Some have imagined that the plentiful suphours, invite me into his tent, and dispell my home-sickness with liberal libations of that mills which date from monastic times stale lager, and frequently glimpses of a fat, black bottle. While he was autocratic be seen between Redditch and Alcester. and unapproachable, at times, and during But unfortunately for this theory the first the rush of business treated the colonel of which were succeeded by wind-mills, and the regiment with little more courtesy than these in turn gave way to the steam engine the raggedest private, he was on the other hand, never given to any of the quirks and hand, never given to any of the quirks and and this may have induced the pigneers of quibbles of trade. If his cheese was full of the industry to select Redditch as their "lomaggots, his eggs over-ripe, his canned goods sour and fermenting," his tobacco roting the industry to select Redditch as their "local habitation." The historic records of models and this may have induced the pioneers of the industry to select Redditch as their "local habitation." The historic records of models are full of interest, but my present. ten and his clothing sun-streaked and moth-eaten, he never sought to excuse or and its sister trade, fish-hook making, as palliate the fact. In substance, all his apparent interest in the matter would resolve itself into, "take it or let it alone, but if you take it, don't bring it back." Yes, the sutler was cranky and important and, perhaps, extortionate, but when pay-day was afar off in the dim distance, with marches and battles and sickness intervening between, he never once intimated to you that, although your account was assuming alarm-

ceptable as Brig.-Gen. Spangler's. There may have been, and I presume there were, sutlers with consistent temperintroduced to one. As a rule, it appeared to not only cheaper but better. be a firmly seated belief among them that the Rebellion could never be suppressed without the fighters had access to a reasonable supply of liquid stimulents, and no matter how peremptory was the commanding general's order regarding the sale of intoxicants or how severe the penalties prescribed for its violation, it was rarely that you found the sutler unprovided with these particular "sinews of war." I have read as iron-clad an ultimatum from headquarters regarding the traffic as any prohibition committee could devise; assuring the transphase which ingenious enterprise has taken gressor of pains and penalties that would in this trade, the production ought to incommittee could devise; assuring the transreasonably suggest ruin to himself and busi- crease by "leaps and bounds" for an atness; yet, right in the wake of this, I have seen the Generals of the division and brigade, members of the staff, and regimental ces every week an average of 20,000,000 yields from sixty-five to eighty per cent., so far as their efforts toward executing it officers, staggering to their quarters after fish-hooks of all descriptions, from that re-

ing proportions, your custom wasn't as ac-

The only recognition that I remember of receiving in after life from any man of military note was through the medium of sutler's whiskey. Gen. S-, who is at pres ent a man of national reputition, used, during "the unpleasantness," to be constantly "soaked," yet, by good luck, he made a brilliant record, and came out of the war with "flying colors." One night during the absence of F-, our sutler, I occupied his bunk, and about midnight was awaken ed by a loud and imperative voice demand-Wrapper, and entirely free from any arti- JOBBERS of SADDLERY HARDWARE ing admission. On inquiring the name of

applicant, "Don't trifle with the feelings nected with each other by this telephone.

of a dying man! I was thirty miles away from here this morning, and my infernal

orderly broke my flask. By a diabolical and almost fatal series of coincidences, every It is now nearly a quarter of a contury man I applied to was out of liquor, and I

By mingled entreaties and commands, I was at last induced to hunt up the whiskey, ing, like the elk and antelope, only in rare- and before leaving the General turned down ly visited and remote parts of the Great at least a pint of undiluted spirits, and putting the remainder under his arm departed. A year or two after the war I was intro-

> Gentlemen, I don't need an introduction ter of fact 110's average better than that, to this comrade! God bless him! he saved and it pays us to pick out the big ones and my life once! But the way in which it was done will remain a profound secret between

duced to the General at a reunion, and after

looking at me intently for a moment he

Towards the close of hostilities and under such generals as Sherman, the glory of the sutler passed away, and it gradually dawned on the veterans that it was possible I have a soft spot in my heart for the to exist without him, but brief as was his supremacy, he succeeded in almost reyolutionizing many branches of manufacture. traders whom I have known who adhered tled mixed pickle and numberless other like

Millions of Pins, Needles and Fish Hooks A correspondent of an English trade jourof conjecture how it came to pass that Redditch and its neighborhood first became the home of the needle trade in England. and this may have induced the pioneers of they are to-day, noting some of the improvements made during the last few years. According to the most recent estimate, the present weekly production of needles in the Redditch district is not less than 50,000,000 per week, and, as may be inferred from this enormous aggregate, machinery has been brought to bear upon the trade in a most extensive degree and with marked success The pointing of needles, one of the most delicate of all the operations, is now almost exclusively done by machinery, and so is the cutting, skimming, stamping, eyeing, tempering, counting, heading and tailing, blue-ing, burnishing, finishing, assorting and sticking. New and improved machines for

The latest novelty, and one which is a chine for making sewing-machine needles, the old stamping process being thereby su-Work done by the "grooving" machine is better and truer, besides being more economical. The old process of ether gilding has almost entirely been superseded by the newer and improved method of electro-gilding. Redditch is becoming a rival of Birmingham in the manufacture of pins, the ordinary common household pin being supplemented by shawl and scarf pins with glass and steel heads. About two ton weight of pins of all sorts are made at Redditch weekly. According to the latest tempt is being made to reconstruct the machines so that they may produce two pins at a time instead of one. Redditch produmidnight, patriotically drunk, roaring out attempts at loyal songs, and all enthusiastic in praise of the sutler's hospitality. in connection with the smaller class of seahooks electro-tinning is being extensively adopted. Fishing-rods, floats and swivels now constitute important branches of artificial flies, which are exclusively hand-made.

The "New and Cheap Telephone."

Some facts in regard to a telephone which is being tried in Europe are given in the London Times. The description shows the new telephone to have some advantages over those generally used. It is of very small size, and in appearance resembles as nearly ing admission. On inquiring the name of visitor, I found it was Gen. S—, and which forms the receiver and is attached to be gathered from various retail lighting a candle, I undid the fastenings of the instrument by a wire of any desired stores throughout the city of New York, keep a record of the date of such sale, the lighting a candle, I undid the fastenings of the tent door.

"Young Man! By Gad Sir!" remarked the distinguished arrival "Get me out a mear it is plainly conveyed to the receiver.

"The part exposed is a disc of carbon, and any sound uttered at or the distinguished arrival "Get me out a mear it is plainly conveyed to the receiver.

"The part exposed is a disc of carbon, and any sound uttered at or indicate that sophistication of these products is so rare as to scarcely deserves to a chemist for name of the article, the amount thereof analysis. The results as pulished would indicate that sophistication of these products are throughout the city of New York, leep a record of the date of such sale, the and turned the same over to a chemist for name of the article, the amount thereof indicate that sophistication of these products are also as a constant of the city of New York, leep a record of the date of such sale, the and turned the same over to a chemist for name of the article, the amount thereof indicate that sophistication of these products are also as the city of New York, leep a record of the date of such sale, the and turned the same over to a chemist for name of the provision and turned the same over to a chemist for name of the provision and turned the same over to a chemist for name of the provision and turned the same over to a chemist for name of the provision and turned the same over to a chemist for name of the article, the amount thereof analysis. The results as pulished would indicate that sophistication of these provisions of the date of such sale, the length, is removed from the wall and applied to the ear. The part exposed is a disconnected the same over to a chemist for name of the article, the amount thereof such sale, the length is a contract the city of New York, and turned the same over to a chemist for name of the article, the amount thereof such sale, the provision and turned the same over to a chemist for name of the article, the amount thereof such sale, the provision and turned the sam the distinguished arrival "Get me out a bottle of your best bourbon, immediately, sir!"

The persons conversing may each be one yard away from the instrument and yet make their voices plainly heard, while the battery power needed is no greater than that used in working electric bells. The transact business, much less to sell liquors.

"Soldier! By Gad sir!" interrupted the applicant, "Don't trifle with the feelings

"By Gad sir!" interrupted the applicant, "Don't trifle with the feelings

"By Gad sir!" interrupted the applicant, "Don't trifle with the feelings are connected with each other by this telephone.

"Soldier are as to scarcely deserves mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention, and might, as a natural consequence, be looked to to prove that the mention is valuable to purpose a false or ficticious name to the vendence of the natural consequence, be looked to to prove that the provisions of the act and t

Where They Come from and How They are Sold. Down in the cellar of a Water street

warehouse a man was shoveling nutmegs into a coarse sieve and rattling away like a frugal housekeeper with an ash sieve.
"What's the matter with them?" asked

a reporter. "Nothing," answered the performer. "Don't you see I'm only grading them?" "Won't the grocer charge more for a big nutmeg than for a little one?"

"Well, right here in these boxes the nuts are just as they came from Singapore and Batavia. They are what the trade calls 110's; that is 110 to the pound, and that is the way this firm bought 'em; but as a matsell them separate—see? The largest nuts run about 70 to the pound, but there are

some feather-weights that go ten to the ounce?'

"What makes them look so white?" "Lime. It was shaken over them when they were packed for shipment. It keeps them fresh, and it weighs something, too.
When you buy nutmegs in the East each
one of these boxes goes for half a picul.
But the New York jobber takes very little for granted, when he puts his money into merchandise that has sailed as far as those nuts have. Every box of them has got to ably, a couple of hundred per cent. profit tionizing many branches of manufacture. on his wares, but he was so frequently the means of reconciling differences between my modern plug tobacco. In consequence of per cent. of every parcel must be tared before the jobber let's go of his silver dollars. Foreign weights must be naturalized, like the foreigner himself, before we take much stock in them. Nutmegs that average 110 to the pound cost us about half a cent a piece, but before they get to the snowy head of a milk punch, or into the inner richness of a rice pudding, they cost the consumer two or three cents each. Formerly Singapore used to have the lead on Batavia for nutmegs, but now honors are easy. Nutmeg immigrants from the latter

port usually call at the Dutch parternal home in Rotterdam and then take a steamer hence; but the Singapore variety, true to natural instinct, generally drops in at London to see the old folks before winding up at the foot of Hudson street, New York. The direct steamers all berth on the East river side, and discharge their cargo of aromatic exiles amid the faded glories of Cherry Hill. Lots of pretty girls wear a part of the control Lots of pretty girls wear a nutmeg round their necks as a charm against sickness. It is to them like a scapular to the pious or the face of her beloved to the love-lorn maid."

A Talk on Starch.

Starch is so common in these days and so cheap, too, that it seems hardly possible that the world got along without it for so

nany centuries Starch plays an important part in the economy of nature, and is found in greater or less quantities in all cereals—very pure in rice, barley and corn. In wheat, pota-toes, peas and beans it is associated with gluten, mucilage and saccharine matter. It can also be extracted from horse-chestnuts. and every intelligent, economical housewife knows how to prepare starch, if necessary, from wheat flour and potatoes, mixing with cold water and working through a sieve, the settlings of the fluid which flows through the strainer being fair starch. Few are compelled to resort to this laborious process, now, as a much better article can be secured at any grocer's for a few cents per pared to reduce the store of his wealth to

This simple article, now so indispensable in household economy, the laundries and cotton manufactories, that not less than five allowed by law, and for a time the teller all these processes have been successfully introduced during the last twenty years or so, and, unlike the experience in other successfully introduced during the last twenty years or until the Elizabethian period and then only ance principles, but I never happened to be trades, the machine work about needless is ing the ruffles then worn. The famous The latest novelty, and one which is a pronounced success, is the "grooving" mathin for his stiffened cravats, and long kept the difference in human nature, and a liberty fact that starch was employed to produce taken with one person might prove a worful the envied effect a secret. What was then failure if applied to another. A retailer a luxury for the rich, is now one of the com-monest articles of every day use with all meets with all kinds of people; some are talkative, others reticent; some know just a luxury for the rich, is now one of the com-

John Biddis, of Pennsylvania, secured a idea and must be told. Frequently there patent for extracting starch from potatoes in will be found customers who are reticent 1802, and the industry has grown to very considerable proportions, and many thousands of bushels of potatoes are now consumed annually for this purpose. Potatoes individual, allowing him to display his nayield about eight pounds of starch to the bushel, so that when there is a good crop the business of manufacturing starch from There can be no greater mistake made by them can be made very profitable.

ages from thirty-five to seventy-seven per cent. in wheat to seventy-five to eighty-sev- what he or she wants. A good many reen in rice. Corn stands next to rice and tailers have a habit of treating the request ed States, it follows that this country pos- are concerned. There are goods of certain sesses advantages over any other in the production of so important an article of com-

duced very extensively and is popular as nutritious and delicate food. Like all other necessary and useful articles, many brands of starch both for the laundry and culinary use are adulterated, and dealers should have only from a child. and dealers should buy only from reliable

Coffee and Tea Adulteration

and honorable manufacturers.

An enterprising daily paper, anxious to as can be described a shield covering the learn something of the extent and nature button of an electric bell. Merely touching of that general adulteration of tea and it summons someone on the other end of the coffee which has so often been alleged,

one asks for and shows a disposition to pay for them, and perhaps it is not too much to add that all this was generally known be-

NO. 197.

Those who collected the samples for the recent test were instructed to ask for pure coffee and pure tea, and were supplied with money to pay for these articles. But let us suppose that they contented themselves with purchasing samples of these articles which were placarded before their eyes, "Pure Java Coffee" and "Pure Tea," at ridiculously low prices. How would these have stood the test?

It is a custom, now become quite general in New York and elsewhere, to give away china and other wares to the purchaser of a certain specified number of pounds of tea or coffee, some stores giving tickets with each pound sold, which tickets, when enough are in hand, entitle the owner to various descriptions of presents. Now, any one who has the time and the inclination to look (and he needn't go very far) may find the brands of teas and coffees which fetch, say, 40 and 80 cents a pound at wholesale marked at 30 and 70 cents respectively, with the promise of an ultimate present thrown in to tempt the buyer. It doesn't require the services of a chemist to discover how this is done. The coffee is adulterated, and the teas blended with those of inferior quality. It would be interesting to know just how much chicory the purchaser of low-priced ground coffees gets, and how much roasted hardtack and rye and peas. Chicory is generally thought to improve the flavor of coffee, and the average consumer is willing to have his coffee thus "improved" to the extent of, say, 5 per cent.; but there is reason to believe that when he pays a very low figure, and gets a share in a set of crockery besides, that 40 per cent. of chicory, at least, is added to his coffee. Even then the per cent. of chicory is not greater than that which the French and Germans are wont to use.

Getting Even With the Teller.

There is in Washington a small boy, not nore than ten years of age, whose indulgent mother keeps him well supplied with pocket money. This young man opened an account with the local savings bank some time ago, think up some method of settling the score, and at last he hit upon a plan. He went to the bank and drew out \$30 from his store. Then he went over to the Treasury building, which is across the street, and had his three "tens" converted into thirty "ones." Next he proceeded to make out thirty deposit slips, each for \$1. These he carried to the bank, one at a time, compelling the poor teller to make thirty separate entries in his books. The following day this young fiend again drew out \$30. Again he visited the Treasury, but this time he had his money changed into silver quarters, bright from the mint. One hundred and twenty deposit tickets were then prepared, and a corresponding number of entries had to be made in that unfortunate teller's big books. Then for three days an armistice was declared, but at the end of that time \$30 was again drawn out, and this time when the boy vis-ited the Treasury building it was dimes that he wanted. The regulation deposit slips were prepared once more, and the teller gritted his teeth when he saw that he was again to be made the victim of that boy's vindictiveness. At last the 300 dimes were all in the bank, and the young villain pre-

Study Your Customers.

nickels, but he was notified that the bank

Few retailers realize the importance of studying their customers. There is a great

one day and very talkative the next, and it grocer or clerk than an attempt to put oth-The proportion of starch in grains aver- er goods than those actually called for into classes which have an established reputation among consumers; competition has brought into the market imitations of them push them. The dealer, of course, is anxious to make all he possibly can and in many cases he can put the most profitable goods successfully into a consumer's hands, but we must caution him not to "cut off his nose to spite his face," by forcing them up-

on individuals who are firm in their de-Montana Poison Law.

mands.

The Montana Territory is without a pharmacy law, but the Legislature recently passed the following act: "Whoever sells arsenic, strychnine, corrosive sublimate, or prussic acid, within the territory, shall RETAIL TRADE OF THE WOLVERINE STATE. E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, JUNE 29, 1887.

THE NEW LAW.

The Commission to enforce the Inter-State Commerce law has published an elaborate opinion on the meaning of the longand-short-haul clause, which indicates their purpose with regard to it. THE TRADES-MAN is glad to see that they will not suspend its operation again for any railroad, and that after the date fixed in the suspensions already ordered, all railroads come equally under the operation of the clause. Neither will they undertake to decide beforehand in individual cases whether a change is in defiance of the law. Instead of that, they lay down certain general principles as involved in the clause, and especially in the words: "under substantially similar circumstances and conditions." They hold that these words justify no discrimination between local and through freight as such, nor any discrimination in favor of particular localities, manufacturers, or mines, nor the carrying of freight below cost fairly computed, for the sake of competition. They may be taken which adds more to receipts than to expenses, as railroad men have claimed before the Commission itself. They reed and rattan chairs at 96 Third street. do assent to the contention that freight taken in competition of water-ways, traffic may be charged at a lower rate to meet the competition of water-ways. And they affirm that the purpose of the law is to encourage a reasonable degree of competition as a public benefit.

THE TRADESMAN sees nothing to call for dissent in these statements, and is of opinion that the Commission has taken the right way of procedure in refusing to be both legal adviser and judge to the railroads. But we also fail to see that the Comthe new law. That we take to be that the railroads shall not give any locality advan- ject. tages over others, which nature has not conferred upon it.

The Commission has before it two cases under the law which forbids personal discriminations. A white citizen of Georgia sues a railroad for excluding him from a car set apart for the use of colored passengers. A colored citizen of Alabama sues a railroad for excluding him from the car reserved for white passengers. Much interest will attach to these cases, as their decision involves result which affect the social relations of the two classes. In the North, no discrimation is attempted or would be tolerated. The matter is never noticed and the popular feeling is that many white peo ple are more disagreeable as passengers than is a clean black man. But in the South the social repugnance to even the best class of colored freedmen-ministers, schoolteachers and the like-has been deepened rather than removed by the abolition of slavery. The Southern women, especially, are determined to mark their position as that of an inferior and servile race, to whom no recognition of human equality is to be recorded. But the new law, passed mainly

by Southern votes, seems to have put a di

ficulty in the way of that policy.

The Supreme Court of the State of Georgia has pronounced a decision which does the State more honor than its people may be ready to recognize. A wealthy bachelor had left his estate to his colored mistress and his-illegitimate daughter. The natural heirs sued for the property on the ground that it is against public policy to allow property to pass to negroes under such conditions. The Court decides that the fact of the inheritors being colored has nothing to do with the case. Colored people have just the same civil rights of inheritance as white people, and as nobody denies the right of a white mistress and her illegitimate children to succeed by bequest, this colored woman and her daughter inherit. Before the late unpleasantness, they would have been sold on an aution-block, and these natural heirs would have divided their price. But times have altered, and the supreme tribunal of Georgia has not driven these two women to defend their rights in a United States Court.

The wheat "corner" in Chicago, which failed so disastrously, has left as one of the wrecks a large bank in Cincinnati, misnamed the Fidelity. The completeness with which the gamblers have despoiled the bank is shocking, nobody apparently being likely to save anything out of it but the holders of its notes, which are made good by the deposits at Washington. Some people think that such experiences have no ef- his property at Coopersville and will enfect upon the public mind-that notwith- gage in trade at this place. standing this disaster, reckless speculation will go on just as fast as ever-but the contrary is more reasonable. The public does case he will remove to Duluth. lay such things to heart.

changes. The Emperor is very feeble, and affection of the Crown Prince, according to gua, who will continue the business at the the burden of the reports, is not curable. Bismarck is attacked by rheumatism, and is involved in these facts.

The organization of the Manistee Business Men's Association last week increases the number of local bodies in this State to eighty-one. Of this number, 70 have affiliated with the State organization, giving that body the co-operation and support of 2,119 business men. THE TRADESMAN prophesies that the number of local organizations will reach 100, and the State membership 3,000, by the time the Septembe convention meets at Flint.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. J. A. Smyth has removed his grocery from his old location on Front street to 32 West Leonard street.

Hester & Fox have leased the double store Amos S. Musselman & Co., and will move to that location as soon as the present occupants vacate, which will be about August ture Co. has been incorporated, with a capi-

Harry Perkins and Walter McBrian, conducting a brokerage business under the years engaged in trade here, started for style of Perkins & McBrian, will dissolve Dakota last week. partnership on July 1, each continuing on his own account.

Manager Bonnell, of the West Michigan Oil Co., states he has made contracts for the construction of buildings at Allegan, Howard City, Big Rapids, Ludington, Cadillac and Petoskey, when he will establish tank line connections with those towns.

Messrs. Thomas and Baldwin, late of Woodstock, Ont., and O. W. Bloomrich, of two years before the declaration of independo not accept the principle that any freight this city, have formed a copartnership under the firm name of Thomas, Bloomrich & Baldwin and engaged in the manufacture of

> Mrs. M. C. Burch is erecting a three-story building, 40x80 feet in dimensions, near the Eaton & Christenson cracker factory, on Upper Canal street, which will be occupied by Clark & Hodges. Hester & Fox have contracted to furnish a 30 horse power engine and boiler.

The project of starting another spice house at this market, to be owned and controlled by the jobbing houses on a stock company basis, is being revived. An outside man has been in town several days mission has grasped firmly the principle of looking over the field and expresses himself as favorably disposed toward the pro-

> Mr. Eames, of Chicago, the inventor and nanufacturer of the Eames loose pulley, has come to Grand Rapids for the purpose of organizing a stock company for the purpose of engaging in the manufacture of his pulley, a split wood pulley invented by a Benton Harbor man and the patent hanger invented by Willis J. Perkins, of this city. The company will also handle shafting and boxes. It is intended to inaugurate business with a capital stock of \$25,000.

> > AROUND THE STATE.

Detroit-Geo. Engelhart, furniture dealer,

has sold out. Lansing-Mrs. B. Hoffman, restaurant, nas been burned out.

Ludington-A. D. Brooks, bazaar, has removed to Charlotte.

Belding-Chas Gildemeister has opened a wagon and repair shop.

Evart-C. E. Smith succeeds C. G. Smith & Co. in general trade. Stanton-The Stanton Milling Co. suc

ceeds Turner & Reynolds. East Jordan-Dr. F. C. Warne has engaged in the drug business.

Muskegon-Geo. H. Maul succeeds Maul Bros. in the grocery business. Manistee-Henry Koster succeeds Koster

& Haak in the meat business. Muir-C. H. Warner & Sons succeed H C. Dutton in the milling business.

Clarksville-Dr. B. E. Hess has purchas ed the C. L. Howard general stock. Ironwood-Heyman & Aronson, clothing dealers, have dissolved, Aronson succeed-

Eaton Rapids-Sanford Wright has bought out J. A. Hamlin's restaurant busi-

Detroit-Geo. W. Witherspoon succeeds Witherspoon & Mutch in the plumbing busi-

Six Lakes-E. O. Bellows & Co. succeed W. A. Wood in the drug and grocery busi-

Charlevoix-Fred Herren has purchased Johnson

Carson City-F. A. Rockafellow & Co. are building a second warehouse, 20x36 feet in dimensions. Reed City-Dr. A. G. Goodson has moved

his grocery and hardware stock from Manton to this place Belding-L. L. Holmes has bought the

moved it to this place.

Sault Ste Marie-E. H. Martindale, for merly of Harbor Springs, has engaged in the restaurant business.

Conklin-Nelson McWilliams has sold

Morley-Chas, Lawson is endeavoring to sell his boot and shoe stock, in which

Allegan-E. Root has sold his grocery business to M. F. Small, late of Ft. Wayne, Germany is plainly upon the eve of great Ind. Mr. Root will resume rural pursuits. Hudson-The Hall drug stock has been his death seems near at hand. The throat purchased by Richards & Son, of Canandai-

old stand. Manton-James McMichael has closed too ill to leave Berlin. No one needs to be his grocery store and moved the stock to told what a crisis in the affairs of Germany Haring, where he has a stock of goods and a sawmill.

STRAY FACTS. Casnovia-W. H. Benedict's assets are \$1,079. His liabilities are \$2,070.

Manton-Green & Son's flouring mil ourned last Friday. Loss, \$5,000. Cadillac-Hoffman & Co. indulged in

chattel mortgage. Their store is closed. Detroit-The Peninsular Savings Bank

s being organized, with \$200,000 capital. Boyne City-B. F. Ingals has sold out his livery business and will remove to San from 75 to 100 hands, which will remove to Diego, Cal.

Muskegon-J. W. Blodgett succeeds D. M. Benjamin as a director in the Muskegon Boom Co.

Saugatuck-The Indiana man who con templated starting a bank here has abandoned the idea Muskegon-The West Michigan Oil Co.

on South Division street now occupied by will begin running tank cars to this point about July 15. Detroit-The Detroit Carpet and Furni-

> tal stock of \$40,000 Paris-W. D. Hopkinson, for several

> Detroit-Stearns, Worden & Co., manu facturing chemists, have increased their capital stock from \$10,000 to \$20,000.

Marshall-The business men have nearly all agreed to close at eight o'clock p. m. from April 1 to October 1 and at 6 o'clock from October 1 to April 1.

Battle Creek-R. C. Parker, the grocer, is the owner of a dollar bill which was 113 years old last April, having been issued dence was signed.

Detroit-Articles of association of the J P. Scranton Lumber Co. have been filed with the county clerk. The incorporators are Margaret A. Scranton, James P. Scranton, and Abram L. Stebbins. Capital stock,

Detroit-W. M. Wyckoff, assignee of the Smith & Owen Heater Co., has brought suit to compel Russell B. Owen, vice-president and manager of the company, to turn over to him, as part of the assets, two inventions in heating apparatuses.

MANUFACTURING MATTERS. Casco-E. Decker has repaired his saw nill and added a lath mill.

Pentwater-The Pentwater Bedstead Co.'s new building is up as far as the second

Co. is building a two mile extension to its logging road. Saginaw-Chapin, Ring & Co. succeed Chapin & Lockwood in the manufacture of

Chippewa Lake-The Chippewa Lumber

furniture and salt. Menominee-J. A. Crozer has sold his stock in the Bay Shore Lumber Co. to the

Soper Lumber Co., of Chicago. Menominee-Some of the mills are said to be sawing some logs so small that a sin-

gle 4x4 timber is all they will make. White Cloud-J. D. Champion, of the grocery and shingle mill firm of Champion & Hayward, has been confined to his bed

since June 6, but is convalescent. Grand Haven-The Grand Haven Lumper Co.'s shingle mill will cease operations in October, which will wind up the manufacture of that commodity in Grand Haven.

Kalamazoo - O. M. Allen, casket manustock company, to be known as the Globe Casket Manufacturing Co. The capital, paid-in, is \$57,500.

Marquette-Mann Bros., of Milwaukee, White, Swan & Co., of Chicago, and the Doherty-Barrs Lumber Co., of Menominee, have lately purchased \$60,000 worth of pine land in this county.

Menominee-There was lately a contest in the mill of Ramsey & Jones between a circular and a band saw, the latter cutting 48,356 feet in the same time that the former cut 46,901 feet.

Hermansville-The Wisconsin Land & Lumber Co. has commenced erecting a big planing mill, which is to be 80x260 feet in size and two stories high. It will be ready for operation in October or November, and will be largely devoted to manufacturing the hardwood turned out by the sawmill a half interest in the meat market of Robt. Flooring, ceiling, casings, etc., will be the chief products.

Menominee—The Menominee River Manufacturing Co. lately elected the following officers: President, I. Stephenson; Secretary, Francis A. Brown: treasurer, Jesse Spalding; board of directors, I. Stephenson F. Carney, A. C. Merryman, Philetus Saw yer, S. M. Stephenson, Jesse Spalding, J. Greenop grocery stock, at Orleans, and re- B. Goodman, Harrison Ludington and A. A. Carpenter.

> Carson City Joins the State Body. CARSON CITY, June 21, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-Enclose please find draft for \$3.20, for per capita dues to become auxilia to the M. B. M. A. We have thirty-two members and are progressing nicely. Our las meeting was a good one and everybody felt pleased with the results. Our membership will probably reach nearly 40 before a grea

Give us all the benefits that come from State Association. Yours truly C. O. TRASK.

"Not Only Bright but Useful."

THE MICHIGAN TRADESMAN, published at Grand Rapids in the interest of business men, is one of our brightest exchanges. It is not only bright but useful and should be taken by every business firm in the State.

Association Notes. The Bellaire Business Men's Association

s paying out its money for street improve-The Lansing early closing movement

having sad results. 'The clerks have organized a brass band.

Hastings Banner: The Business Men's Association has a proposition from a furniture manufacturing association, employing this city if proper encouragement shall be given. We hope no efforts will be lacking 1,000 and 5,000-mile tickets be sold to com to secure it. That's the kind of institutions Hastings wants.

Freeport Herald: The prompt action taken by the Freeport Business Men's Association in reporting delinquents has virtually eradicated the dead-beat from this place. Our merchants now report prompt United States a uniform allowance of 250 paving customers who were even a year ago more or less careless in fulfilling their promises. It is better for all concerned when every person tries to live within his and we hereby pledge ourselves to accept any and all consistent safeguards which

Chas. Duncombe, the Keelersville general dealer, in remitting \$3 on subscription, sions granted us. We also believe it our wriles as follows: It was in your paper duty to ask nothing unjust or inconsistent that I first read anything in regard to the with conservative business principles, and it B. M. A. and I often wished one would stand firm and unfalteringly to obey the start near enough that I might join it. As stand firm and unfaiteringly to obey the commands of our authorized officials when soon as you started the Hartford B. M. A., I joined. I think it the best way there is ciation to exert our influence in diverting to collect bad debts. The enclosed \$3 is what a man paid me a few minutes ago. It has been standing three years.

The Woodland correspondent of the Nashville News writes as follows: "Our ousiness men through their organization are fully determined to wage war on what are known as dead-beats. As the law now stands, it gives those who have a natural tendency in that direction a good chance to avoid paying their honest debts; so no course is left business men but to put their organi-Petoskey-S. C. Fell and W. B. Hill have zation in full force, and push them to the retired from the firm of Fell, Hill & Co., wall. As those who are trying to pay and shingle manufacturers. The business will do an honest business are not included in be continued by S. A. Fell and A. J. De- the list, all objection to the theory that it is Arment under the style of Fell & DeAr- an organization to oppress poor people vanishes."

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Thos. Curry, Hudsonville.
Thos. Sowerby, Rockford.
L. B. Chapel, Ada.
Thos. Cooley, Lisbon.
Patrick Lee, Spring Lake.
A. A. McCoy, McCoy & Maes, Traverse City.
E. Campbell, Baldwin.
Frank E. Cornwell, LaBar & Cornwell, Lake
City.

y.
sen. E. West & Co., Lowell.
d. G. Beckwith, Bradley.
t. T. Parrish, Grandville.
Valling Bros., Lamont.
. C. Benbow, Cannonsburg.
t. V. Nash, Bravo.
L. DeVries, Lamostown

DeVries, Jamestown. McNitt & Co., Byron Center. J. Robertson Breedsville. John Graves, Wayland. McLeod & Co., Middleton. H. C. Peckham, Freeport. A. Hastings, Sparta. Baker & Son, Drenthe.

Bredeway, Drenthe. Heyboer & Bro., Drenthe. Ohn Gunstra, Lamont.

John Gunstra, Lamont.
L. Book, Bauer.
L. Kolkama, Filmore Center.
C. F. Sears, Rockford.
Hoag & Judson, Cannonsburg.
Hanson Bros., Morley.
Peter Steketee & Co., Holland.
C. E. Coburn, Pierson.
C. H. Deming, Dutton.
Robt. Graham, Coopersville.
Jno. Giles & Co., Lowell.
Jay Marlatt, Berlin.
C. E. Manley, Kinney.
Smith & Bristol, Ada.
A. M. Church, Alpine.
Rutgers & Tien, Graafschaap.
W. M. Rogers, Fennville.
Nelson F. Miller, Lisbon.
C. Roosenraad, Zeeland.
Cornell & Griswold, Griswold.

. Roosenraad, Zeeland. ornell & Griswold, Griswold. . Boonstra, Drenthe. l. J. Howard, Englishville.

M. J. Howard, Englishville.
H. Thompson, Canada Corners.
DenHerder & Tanis, Vriesland.
A. C. Barkley, Crosby.
Velzy Bros., Lamont.
H. NanNoord, Jamestown.
N. Bouma, Fisher.
Jno. Damstra, Gitchell.
G. C. Baker, LaBarge.
Jno. Kamps, Zutphen.
Wm. Black, Cedar Springs.
Mrs. Q. Huyser, Holland.
G. TenHoor, Forest Grove.
J. A. Shattuck, Sand Lake.
B. Volmari, Fillmore.
M. Minderhout, Hanley.

Volmari, Fillmore. Minderhout, Hanley. N. White, Petoskey. D. Thompson, Newaygo.

S. D. Thompson, Newaygo.
Snyder Bros., Brutus.
Geo. N. Remington, Bangor.
Jud. Rice, Rice & Lilley, Coopersville.
L. N. Fisher, Dorr.
R. Weertman, Holland.
G. M. A. Smith, Smith & Field, White Cloud.
N. T. Lobuson Saranac.

T. Johnson, Saranac. Slaght, Hart. M. Huntley, Reno. F. Keeney, Ferry. W. Potter, Jenisonville. H. W. Potter, Jenisonvine. J. P. Dwinell, Carlyle. Wm. G. Tefft, Rockford. Gus. Begman, Bauer. L. S. Scoville, Clarksville. L. Johnson & Bro., Greenville.

L. Johnson & Bro., Greenville.
S. Frost, Stanton.
P. Hanson, Hanson Bros., Morley.
J. E. Edwards, O'Donnell.
J. H. Killmer, Saranac.
Henry Cliff, Spring Lake.
S. Monroe, Berlin.
Chapman & Callahan, Cedar Springs.
W. W. Woodhams, Plainwell.
Henry Harris, Greenville.

W. W. Woodhams, Plainwell.
Henry Harris, Greenville.
T. B. Seeley, Harbor Springs.
M. M. Bider, Spencer Creek.
I. J. Quick, Allendale.
W. DePree & Bro., Zeeland.
L. B. Chapel, Ada.
H. Cardinal, Allegan.
G. W. Robinson, Edgerton.
D. R. Crane & Son, Fennville.
A. N. King, Muskegon.
Farowe & Dalmon, Allendale.
Wm. Vermeulen, Beaver Dam.
G. P. Stark, Cascade.
A. & L. M. Wolf, Hudsonville.
C. H. Jöldersma, Jamestown.

A. & L. M. Wolf, Hudsonville. C. H. Jöldersma, Jamestown. Brautigan Bros., No. Dorr. J. Grutter, Grandville. I. Kipp, Carson City. S. J. Martin, Sullivan. I. J. Quick, Allendale. E. J. Hewes, Newaygo, G. H. Walbrink, Allendale. J. Raymond, Berlin.

Dedicated to Snooks. C. H. Barlow, the Leroy poet, thus apos trophizes Snooks' recent advent to the realms of futurity:

The late lamented Soliman Snooks Was snatched by old Satan away from his books; And now he doth revel 'mong cherubs and

spooks, And he's missed at the Corners entitled "Cant Hook.

Position of the Traveler on the Transpor

tation Question. At the recent convention of the T. P. A., t St. Louis, the following resolution was unanimously adopted:

Resolved-That we, the Travelers' Pro-

ective Association of the United States, in onvention assembled, demand from the railroad companies of the United States that recognition which is in obedience with law and consistent with business principles and equity. Recognizing the fact that all sections of our country can not be governed by a uniform rate of fare, we demand that nercial travelers in New England, Eastern Middle and Western States to the Missouri River; also, in Southern States and all States and Territories west of the Missouri River at materially reduced rates, and that these tickets shall be acceptable on freight trains. We also demand for our fraternity throughout the entire railroad system of the pounds of free baggage. We demand for commercial travelers week-end excursion tickets over all lines of railroad, except where shown to be absolutely inexpedient, railroad companies may deem necessary for their protection against the abuse of concesbusiness from one channel to another.

Manistee-Onekama-Frankfort. THE TRADESMAN will have something to say about the above named towns next

MISCELLANEOUS. Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

POR SALE-A large double store building POR SALE—A large double store building and general stock of merchandise, consisting of dry goods, boots and shoes, hats and caps, ready-made clothing, furnishing goods, notions, etc. Building for sale or for rent with flxtures. To anybody wishing to purchase the stock I will sell cheap, as I am going to leave in thirty days. Address P. Lee, Spring Lake, Mich.

POR SALE CHEAP—Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars en-quire of J. F. Clark, Big Rapids, Mich. 198tf

FOR SALE-\$2,500 new stock of drugs and HOR SALE-52,000 new stock of drugs and groceries at sacrifice, in rattling town. Five dry goods stores, one drug store. Drugs separate, if desired. Exchange for unincumbered farm or other business. D. & G., care Tradesman.

NOTICE—Will "D. & G." please send his address to this office, as the same has been mislaid. Several letters await a response to this request.

POR SALE—In the fast-growing city of Mus-kegon, a choice stock of groceries, includ-ing store fixtures, horses and delivery wagons. Corner store, well located, everything in good shape. Address H, lock box E, Muske-con, Mich. FOR SALE—A big ice box, suitable for gro-cer or small meot market. Almost new B. S. Harris, 525 South Division Street, Granc Rapids. 196tf

FOR SALE—Fine residence property on Mount Vernon street, west side, with bath room, closets and all modern conveniences, for sale for \$5,000 cash, or will trade for stock of general merchandise or goods in any particular line. Address N. A. Fletcher, Houseman Building, Grand Rapids.

FOR SALE-Stock of groceries situated in a T brisk railway town, good farming community. Stock will inventory about \$800. Address S. L., care The Tradesman. 197*

FOR SALE—An old established confection-ery and fancy goods stock. For informa-tion call or address at premises, 43 West Leon-ard street, city.

FOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 193tf FOR SALE-Drug and grocery stock: sales \$8,000 a year; invoice, \$3,000. Western fever only reason for wishing to sell. Wil give a bargain to right man. Address Pain killer, care of The Tradesman, Grand Rapids Mich. 197*

FOR SALE—Two store counters, three sets scales, six tea cans, six spice cans, one small coffee mill and two show-cases, also one delivery wagon. All of the foregoing will be sold cheap for cash. M. J. Lewis, 72 Grand ville avenue, Grand Rapids.

FOR SALE-Best bargain ever offered for POR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids.

FOR SALE—Ice box, 6 feet and 2 inches high 2 feet and 11 inches deep and 5 feet and inches wide. The box is zine lined and nearly new. J. C. Shaw, 79 Canal street, Grand Rap

A GENTS WANTED-Solicitors for the "Imperial:" cheaper reliable life in the state of A perial;" cheapest reliable life insurance in the world. Men of energy and ability can secure good territory and contracts. O. H. Hovey, general agent, 32 Houseman block, Grand Rapids.

IMPORTANT TO EVERY STORE-KEEPER L Every retail dealer who desires to run his business on an economical basis should send for a sample of the Sutliff Coupon System, the for a sample of the Sutliff Coupon System, the most complete arrangement of the kind that will abolish your pass-books. The best and most progressive merchants throughout the United States are now using this system with the very best results. With this system you have no writing, no bookkeeping, no pass-books. Every sale is a cash sale and hundreds of dollars are saved annually in forgotten charges alone. Having two kinds, samples of both will be sent on application. John H. Sutliff, Albany, N. Y.

WANTED—Agents to handle the New Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to \$620.00 in Six Days; another \$32.00 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars address the manufacturers, J. W. Skinner & Co., Onalaska. Wisconsin.

WANTED — To exchange a nice house and lot in Big Rapids for a drug store Grand Rapids preferred. Address H. L. Hall care Hazeitine & Perkins Drug Co., Grand Rapids, Mich.

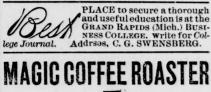
WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman.

BUCKWHEAT

AT THE

Seed Store.

CANAL ST.





GLOBE OIL COMPANY YLINDER OTT GRAND RAPIDS, I

We make a specialty of

eureka oil, Which for Farm Machinery and general

purposes is the Best Brand on the market

GRAND RAPIDS OFFICE, No. 1 Canal St.,

J. G. ALEXANDER, Agent. Rye Flour, Granulated Meal,

Telephone No. 228-2.

GIVE US A TRIAL ORDER. We Guarantee Satisfaction.

THE NEW Soap Company

As previously announced, the trade is now being supplied with Soap from this new the best Cold Storage Houses in Michigan. factory. Two brands are now introduced,

Headlight

Little Daisy

Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one o the best Bath, Laundry and Toilet Soaps

combined now on the market. For terms, please apply to the factory, in person, by letter, or telephone. (Telephone

No. 578-5 rings.) Shall we receive your encouragement by Division St., Grand Rapids. way of a trial order?

Respectfully.

Grand Rapids Soap Co.

GRAHAM ROYS, - Grand Rapids, Mich. LUDWIG WINTERNITZ,

WHIPS

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co. 06 Kent Street, Grand Rapids, Mich.

TELEPHONE 566. Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

J. T. BELL & CO., Wholesale Fruits and Produce, EAST SAGINAW, MICH.

SFFDS

For the Field or Garden.

If you want to buy

Clover, Timothy, Hungarian, Millet, Orchard Grass, Kentucky Blue, Red Top, Seed Oats,

Mangle Wurzel, Anything in the Line of SEEDS.

Seed Store, 71 CANAL ST.,

Full outfits for the Collection Department of a Business Men's Association, con taining all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets,

for member's use. 500 Copyrighted Record Blanks, 500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office

Fuller & Stowe Company, 19 Lyon Street, - Grand Rapids, Mich.

For Sale or Exchange. A factory fully equipped with wood working Machinery—good Brick Buildings—ample grounds—good shipping facilities—well located in a thriving City in Illinois—will be sold at a bargain, or exchange for other property—a rare chance. Correspondence solicited; address "Factory" this paper.

C.G.A.VOIGT & CO.

Star Roller Mills. Manufacturers of "Our Patent,"

express order.

"Star," "Calla Lily,"

"Golden Sheaf,"

"Our Fancy." Bolted Meal, Bran Middlings and Screenings.

GRAND RAPIDS, - MICH. Cold Storage.

We are prepared to receive from Mer-Butter, Cheese and Eggs.

Solicit Correspondence. Rates made for long or short time. GRAND RAPIDS STORAGE CO. Office with Cheney & Anderson, under Fourth National Bank.

ASK YOUR JOBBER

Independent Oil Co.'s

KEROSENE

If your Jobber does not handle INDEPENDENT OIL, send your orders direct to the office of the Company, 156 South

HESTER&FOX

MACHINERY

Saw and Grist Mill



.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. WRITE FOR PRICES.

130 Oakes St., Grand Rapids, Mich.

THE REAL HERO. Written Especially for THE TRADESMAN. Upon proud history's page, High prancing lads, with fierce command, And names that stun the age. High o'er the throng, so grandly tall, On chairs of state or throne, But the little man outshines them all Who planks his dollars down.

Who planks his dollars down With a free and open palm; He's an honest man, God bless his heart,

Who planks his dollars down.

Spot cash for all the goods of earth, Who pays his way for all 'tis worth, And talks with solid deeds, Whose work is driven home. And whose good word is proven true By planking dollars down.

Away with princes, lords and kings, With every glitt'ring sham, And up with the boss of men and things-The honest business man. Whose work is truly done; You'll rarely find him in the wrong

He's a brother man who asks no odds He knows no word like "wait;" To him come kneeling all the gods. Yielding the keys of fate-A hero in his every work, Both great and small, 'tis one, He ever drives straight at the mark, And planks the dollars down.

His plans are sure, with steady eve. He never risks a guess; His creeds the grandest 'neath the sky-Produce, and then possess. No matter whether rich or poor. You'll find him always one-By planking dollars down.

The man who's prompt in business way, I'll risk him, bond or free, But from him who's a slouch in pay-If e'er I reach high Heaven's gate Or the other party's throne, Who planks his dollars down.

I know his soul is plumb and true, Who's promot with nimble coin. And he's a devil through and through Who flunks in the business line. Religion, faith and loval love Are proved by works alone; By planking dollars down.

Away with the poet's gushing rhyme, With hollow, sounding fame, Away with priestcraft, mock divine, And empty, jingling name. Here's honor to the true man's part-The only real renown-And him we'll take unto our heart Who planks the dollars down.

Manistee in Line on Organization.

C. H. BARLOW.

The business men of Manistee held a meeting last Friday evening for the purpose of considering the subject of forming a Business Men's Association. J. E. Mailhot was selected to act as chairman and H. W. Leonard as secretary. F. L. Fuller, of the Bank of Frankfort, enumerated the advantages secured by the Frankfort Business Men's Association, and set forth many good reasons why Manistee should enroll herself on the side of pay and progress, and the editor of THE TRADESMAN explained the details connected with association work. On motion of A. H. Lyman, it was voted to ciation. The constitution presented was then adopted, when the following gentlemen handed in their names for charter membership: A. H. Lyman, Edmund Kieling, McGuire & Weckstaff, Wm. Ferguson, Jno. Oglethorpe, H. O. Haines, John Mc-Kinly, Henry Geigling, J. B. Newcomb, F. W. Dunlap, Bauman & Wall, Jorgenson & Jenson, Heath & Eaton, Paul Ciechanowsky, Geo. Japson & Co., W. H. Willard, C. D. Gardner, C. E. Joys, T. L. Reynolds, Harry Reynolds, Mahon & Mauzy, John Hillswig, John Zimmer, J. E. Mailhot, Krogen & Leonard, C. H. Hunt, Thorvald

Election of officers resulted as follows: President-C. D. Gardner. Vice-President—A. H. Lyman. Secretary—H. W. Leonard. Treasurer-Wm. Nungesser. Executive Committee—President, Secretary, Treasurer, E. Russell, J. B. Newcomb,

Peterson, Wm. Nungesser, E. Russell.

The election of the remaining committees was deferred until the next meeting.

The Blue Letter collection system was adopted for the use of the Association and the Secretary was instructed to procure the

printing of the necessary blanks. The Secretary was instructed to request the editors of the local papers to print the constitution and by-laws as a matter of news, and the meeting adjourned for one week.

Attention, Travelers.

As the season for holding our fourth annual picnic is near at hand, I hereby call a meeting of the traveling men of Grand Rapids, to be held at The Tradesman office Saturday evening July 2 at 7:20 p. m. have been fully resolved to decide the case fice Saturday evening, July 2, at 7:30 p. m. sharp, to consider the various plans proposed and take the iniatory steps.

Let there be a general attendance.

HY. ROBERTSON, Chairman Committee on Arrangements.

But in regard to women, I have the history of the world to draw from, and the tendencies of the future to show that the gar. greatest educator in the world, of truthfulness, honesty, courage and religion, is that sex which has not honored this picnic with

Who teaches the first principles of honor white child? The at-

Who, when a man is broken down by losses or unfortunate circumstances, strengthens, encourages and helps him? You, men? No! And no one knows bet-

ter than yourselves that it is woman.

Blessed she is, God made her so, And deeds of week-day holiness Fall from her noiseless as the snow, Nor hath she ever chanced to know That aught were easier than to bless. Woman's direct influence in business is known and felt in almost every quarter. Look at the thousands of offices that are employing women as cashiers, book-keepers, and stenographers.
What has been the result?

What has been the result?

I will give one instance. A little slip of Big Rapids

Rapids woman was amployed to make out inBik Rapids a woman was employed to make out invoices in an office where there were thirty odd men and boys. The result was not, as feared by the head of the concern, that she would be badgered and annoyed by the unpleasant attentions of the men; but, mark you, in less than a week men who were known for their profamty, carelessness in attire and slovenly ways, became guarded in speech, careful in dress and neat in their habits. They were considerate of their girl associate and she was pleased at their kind-ly solicitude, and what had been a noisy,

*Speech by Robt. M. Floyd at picnic of St. Louis wholesale grocers and brokers.

Does It Pay to Be Polite?

The universal answer to the above question would be that it does pay. Doubtless at times it is an exceedingly difficult thing to do. We know in our own experience, when we have been driven with work and every minute seemed worth one dollar and a half, and some man would be sitting at our elbow taking up our time with a rehears-

al of old and worn out-chestnuts, we smiled outwardly and boiled inwardly, and yet we

It is not an easy thing when the merchant gets out of bed in the morning, wrong foot first, and sits down at a breakfast that has been spoiled through no fault of the good house-keeper, because those things do hap-pen in the best regulated families, to go into his store and find everything at sixes and sevens, knowing well that he has several money to meet them, and to wear a smile that would make a cast-iron dog on a stoop come down and lick your hand is almost impossible. Under such circumstances it is no wonder that the store cat gets upon the highest perch available and looks down ngled feelings of fear and trembling. Now is the acceptable time for the festive salesman to drop in-and then drop out as though fired out of a cannon. These are needs cleaning, and spends half a day down stairs meditating upon the peculiar freaks

of his employer.

The merchant who in view of these things, can meet the small child and carefully wait upon the little customer as though never a thing was troubling him, who can answer the thousand and one questions fired at him by ill-humored customers, possibly crosser than he himself, is fit to be president of these United States.

How many merchants have lost custom ers during just such times as we have been describing by a cross word and impolite treatment? "I would just as soon think of going into a powder magazine with a torch as to go into that man's store, because he is so cross" was the remark we heard this week from a woman whose trade is worth having and keeping. The merchant had been displeased at something and losing control of his temper had given a short answer to the woman. He lost a customer. The following article taken from the Boston Transcript may be of interest to our read-

"It was about two months ago that I went to Young's to lunch one day, feeling overworked, tired and cross, I suppose. Looking up and down the tables in the part of the room where I always prefer to sit, I saw one table where there were two empty turned down by a quiet looking man with a black beard, who sat at the table. I took

turned down, and it struck me that my neighbor's friend, for whom he was keeping the place, was a long time coming in. I have told you already that I was a little cross. So I quietly turned back the chair and invited Perkinson to sit down, whereupon the man with the black beard looked up

"I was keeping that chair for a friend,"

"'It strikes me, sir, that your friend is a long time coming,' said I ill-naturedly, 'and I don't think any one has a right to retain a seat to the exclusion of everybody else.' "The black-bearded man said no more,

hough he looked me over carefully, and Perkinson sat down. Presently the other nan's friend came in, and the black-bearded man got up, had his dishes removed to another table after some bother to get hold of a waiter, and they sat down together, while we went on with our lunch and our

"About a month after that there was a matter of some \$1,000 difference in a transaction between a man in our trade and myself, and we agreed to leave it out to arbitration. We each selected our man and they selected a third who wasn't known to me but who was said to be a very fair man. I had my side set forth in good shape and knew I should have won the case easily enough. But when I went in to see the arbitrators and gave a glance at the third man, my heart sank. It was the black-bearded man on its merits, but I don't believe he or any other man could have done so under the circumstances. My rude act stuck in his crop, that was all. He decided dead against me and it served me right. I shall always be-

lars to turn back that man's chair." The merchant must smother his wrath and smile whether he wants to or not and while he smiles call to mind that he can catch more flies with molasses than vine-

lieve that it cost me just one thousand dol-

The Unfairness of Hotels.

About three tons of groceries and proviswho teaches the first principles of honor and truth to the growing child? The attendants of this picnic? No! endants of this picnic? No! season. Here is food for reflection by those who teaches that courage and gentleness who have given liberally of their property are to be far more considered than position to make a pleasant place for strangers, exand money? The men I see about me? No, pecting returns from an increase of busiSEVENTY STRONG.

The Membership of the M. B. M.A. Reach-

es 2119.
Three new local associations have come into the State fold during the past weekmembers; and Carson City, with 32 members. These accessions swell the total membership to 2.119, as follows:

Grand Rapids..... Bellaire . . Mancelone Wayland . Dorr..... Muskegon Flint..... East Saginaw.

The following associations have not yet lord & Co. affiliated with the State body, but are ear-Rodney, St. Charles and St. Johns.

He Had a Weakness for the Fair Sex. if the joke fall upon a brother drummer, so groom at Muskegon. much the better. Three or four good-hearted, socially-disposed commercial men frequently make things lively for the whole munity of a small country town, where a couple of dusky natives of the feminine persuasion during the absence of the temcluded it would be necessary to his future comfort to get the intruders out without their being noticed. But this he found a difficult task, for the occupants of the block, who had been informed of the joke, had left their doors open, and some of them would appear about the halls each time the drummer would make an attempt to get rid of his unwelcome guests. As the time drew near at which some customers were to look at his samples, his uneasiness noticeably increased, and after watching for about an hour without an opportunity of getting rld of his visitors unobserved, he was obliged to will tender a banquet to the Business Men's usually large number of persons in the hallcomfiture and maneuvers to git rid of his visitors. All the explanations of the un-

What We Are Coming To

om the Merchant Travele Scene in a real estate broker's office two years hence. Enter man with money to in- forehead.

Customer: "Got anything good for a man put a little money into?" Broker: "Yes, sir. Have some fine cor ner lots on Sellington avenue, extended only thirteen miles from where the depot will be built when the railroad runs through Jayesburg. The towns all surveyed and

laid out. Here's a plat if you'd like to look Customer: "How much is that ground

Broker: "Well, I'll give you inside figures. Considering that you're an old friend Pil let you have as much of it as you care to "That was noble. He must have felt take at a \$1.35 a quart."

The Hardware Market.

Nails have sustained a slight decline, although they are firm at the factory. Strap and Thinges are firm. The manufacturers made no material change.

Purely Personal.

Ben. E. West, the Lowell druggist, leaves next week for a two months' trip to Cali-

Alba, with 12 members; Fife Lake, with 18 & Perry, went to Big Rapids Monday on week. business for the firm. Frank E. Cornell, manager of LeBar & ville any more. Dave Holmes is too much

Cornwell's general store at Lake City, is in for him. Geo. Sherman, book-keeper for the Sis-

spent Sunday in Muskegon. Geo. B. Dunton went to Romeo last

Glen House, a summer resort hotel at Onethose towns have THE TRADESMAN'S pro- around with him.

D. Andrew Holmes, manager of the store of the West Michigan Lumber Co., at Wood- home painfully sober. He buys his collars ville, will pass through the city Saturday by the gross now. on his way to New York, where he will spend three weeks at his old home.

water Saturday to spend Sunday with his as "The Mouthpiece." friend, Banker Nielson. They expected to leave Pentwater Monday for Waukesha, Wis., wherethey will spend a couple of

It is reported that J. M. Dean, cashier for the West Michigan Lumber Co., at Woodville, contemplates resigning, having received a flattering offer to travel with the Forepaugh show in the capacity of elephant

G. W. Watson, for the past year with Fred. Nielson, at Pentwater, has taken the position of head book-keeper for R. G. Peters, at Manistee. Mr. Watson was head ing Co., at Ingersoll, Ont., for about a dozen years and is capable and energetic.

Don A. Gaylord, the "Co." of J. G. Mc-Elwee & Co., lumber manufacturers at Otia and picture backing manufacturers at Big Rapids, was in town Monday on his way home from an inspection tour of the business. Mr. Gaylord's New York business is ...2.119 conducted under the style of Don A. Gay-

Will. E. Jeannot, junior member of the nestly requested to do so without further defirm of P. Jeannot & Co., who are conducted ay at the Black Lake resorts, while some lay: Dimondale, Edmore, Lansing, Lyons, ing an extensive logging contract at Dia-Manistique, Manistee, Ovid, Port Huron, mond Lake, was married at St. James' church last Tuesday morning to Miss Catherine Kelly, an estimable young lady of the West Side. The happy couple will St. Louis last week, the Globe-Democrat oke better than the knights of the grip, and make their home with the parents of the said: The Travelers' Protective Associa-

The Central Backs Down.

The Michigan Central system has made a they happen to be lingering for a short practical back-down on the mileage book business done through the agency of the The drummer possesses the faculty matter. Efforts were made a short time commercial traveler, as he likes to be called, in a large degree of adapting himself to circumstances, and under trying occasions life will be made enjoyable if there are a few of these gentry around to perpetrate their proposition he refused to entertain and chants sometimes say of the traveling man pranks upon each other. Thus, what would every jobbing house and traveling man in that he comes too high, but they must have often prove a weary season, waiting for a stage or train at some out-of-the-way place, is often made enjoyable by the presence of a few drummers. A joke which caused a few drummers. A joke which caused a few drummers and traveling man in the training man in the trai great deal of amusement to the fraternity casioned has brought Mr. Ledyard to terms most other men he is the architect of his gathered in the city last week was perpetrated by a fur man from Montreal upon an unsuspecting boot and shoe trader from the will be placed on sale 2,000 mile tickets, same hamlet. Like all commercial men, the boot and shoe man was defrous of 1,000 mile tickets remains the same as belanges of the same as belanges of

members of a family, as may be desired.

Kalkaska Notes.

Mr. Richards took possession of the Manning House June 20.

Kalkaska people are agitating the question of water works.

The Kalkaska business men are talking of challenging the victors in the 4th of July contest at Elk Rapids. The Kalkaska Business Men's Association

march them out just in time to meet an unusually large number of persons in the hall-way, including the landlord and wife, who had all along been silently enjoying his dis-beautily enjoying his dis-

The Smith Lumber Co. started their mill fortunate drummer were unavailing, and to escape further persecution he packed up and left for the West on the first train, deciding to leave the Winnepeg trade until his | 120,000 per day.

He Spoiled the Whole Thing. He came into the club with a big scar on his nose and a bump very low down on his

'Prize fight?" I asked.

"Row?"

"Ran up against a street?"
"No. You're very inquisitive.

"Did the hose strike you?"
"No. I got those scars saving a fellow's There was a poor devil of a storekeeper being burned up. I made off to help him. The door didn't happen to be open,

grateful. "Grateful be —... He asked me what in thunder I wanted to save his ledger for. Didn't I know any better? I didn't, and I

guess he's my enemy for life." J. D. Concidine succeeds Concidine & have advanced prices, but the jobbers have Ewing in the manufacture of cheese at Byron Center.

The Gripsack Brigade.

It is reported that L. E. Ireland has invested \$60 in a buckskin horse.

E. K. Bennett, representing N. G. Levin son & Co., of Chicago, was in town last called to a colloquy between a prospective Will M. Butts, book-keeper for Hawkins

Steve Sears is afraid to go to Wood-

Geo. W. Botsford, of the Auburn Paper Co., is working through Minnesota this actly what she wanted. Then, turning to son & Lilley Lumber Co., at Sisson's Mills, week. He is headed toward St. Paul. Claude Boynton, formerly with Chas. D.

Thursday, where his wife has been spending travel for Warren & Michael, of Chicago. Thursday, where his wife has been spending the summer with her parents.

O. A. Elliott, formerly of the Elliott House, Ludington, is now landlord at the Leo A. Caro came in smiling on an award of the control of the c

Cass Bradford still adheres to his tempe Samuel M. Lemon went to Lowell and lance views and, as a safeguard against Saranac on Monday. The merchants in temptation, carries a silver water pitcher

Hy. Robertson attended the K. P. conclave at Kalamazoo last week and returned

C. Crawford, the "kid" traveler for the Hazeltine & Perkins Drug Co., has a new H. F. Hastings and wife went to Pent- and very distinctive title. He is now known

> Belding Star: The young lady who went walking with the Grand Rapids drummer on Friday night should be a little more careful how she kisses him good night in the future. Too much publicity robs the transaction of all its best pleasure, and, then, there are too many young men in Belding to waste such sweetness on a non-resident.

Geo. F. Owen and L. M. Mills and wife returned from the St. Louis convention of the T. P. A. Saturday night. They report a time bordering on the gorgeous and their looks do not belie their words. Mr. Mills was honored by being made an assistant secretary and Mr. Owen found an opportunity to display his peculiar talents as a member of the Committee on Transporta-

The attention of the traveling men is PEA NUTS directed to the call for a meeting to agree upon a time and place for holding the fourth annual picnic. Various plans are proposed, one of which is to charter the Barrett and picnic at some convenient point down the river. Others favor spending the would like to go to Grand Haven. The picnic will probably be held on a Saturday the latter part of July.

In welcoming the commercial travelers to

tion, now in session in this city represents a body of men who have a wonderful deal to do with keeping the wheels of the country's commerce in motion. The proportion of commercial men resort, and into these farther than the Michigan Central, and is the man who cannot hold his customers, along its line. It will sell these tickets at crowded into the background. It is a callporary occupant. The shoe man was somewhat astonished to find his quarters occupied upon his return, and he at once conmembers of a family, as may be desired.

Two cents a mile to any gentleman or lady, allowing them to be used by any or all the weakest are soon crowded to the wall.

Many a merchant in control of great business. two cents a mile to any gentleman or lady, ing in which the fittest alone survive, and Many a merchant in control of great business interests, and able to count his monthly profits in many thousands, would find himself at a great disadvantage should he undertake for a short time, to do the work of one of the humblest on his list of successful

> It is 3,000 cars-not cords-of tan bark which N. B. Clark has contracted to handle

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk.

Medium Clover, Mammoth Clover, Alsike Clover, Alfalfa Clover, White Dutch Clover,

Timothy, Red Top,

Blue Grass, Orchard Grass, Hungarian Grass, Common Millet, German Millet,

Flax Seed.

In one of Boston's prominent dry goods that particular, examined the article deliberately and carefully, and expressed the the salesman, she asked: "What did you say is the price per yard?" "Twenty-five cents," came the reply. "Why," indignant-Carpenter, at Big Rapids, has engaged to ly exclaimed the aroused customer, putting travel for Warren & Michael, of Chicago.

"Wait 'Till the Clouds Roll By."

Not long ago a wag changed the notice 'Wait until the train stops," in a car of the stablishments recently, while a lady was London underground railway, to "Wait until the rain stops." The next day, which happened to be a rainy day, a French gentlepurchaser and a salesman. The party desiring the goods asked to be shown what she required and, being accommodated in she required and, being accommodated in she required and, though surprised at it, determined loyand, though surprised at it, determined loy-ally to obey the rules of the road. At every station he asked a porter if it was still rain greatest satisfaction, saying it was just ex-actly what she wanted. Then, turning to went back to his seat. And it was not un-What did you til he had ridden far beyond his destination "Twenty-five that he discovered his mistake. He now thinks as little of English wit as he does of the English climate.

ORANGES

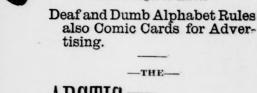
LEMONS



CANDY

Arctic Baking Powder

In Ordering a Supply of the



TEN YEARS, and has always given entire satisfaction. It has never been connected with any schemes to help its sale, but has enjoyed a steadily in-creasing demand each year.

Perkinson of milk street—whom I wanted to see very much came in and walked down past the tables. There was a business matter between us which I was anxious to keep at my lunch. I looked at the chair that was turned down, and it struck me that was turned down. The first me the time more pleasantly during his sojourn in the city; and the fur man, having volunties one applying for them, the management refusing to make a living; but a poor "drummer" is something for which the busy business world finds no use. Commerce is cold, self-ish and calculating: it will not keep a man "on the road" if his services are not up to the standard. Commercial traveler as a factor in commerce.

Solle PROPRIETORS.

apartments the fur man managed to inveigle a couple of dusky natives of the feminine persuasion during the absence of the tem. It will sell these tickets at crowded into the background. It is a call-D. W. Archer's Early Golden Corn, D. W. Archer's Morning Glory Corn, D.W.Archer's Red Coat Tomatoes





The above Brands are Standard the World Over. Ask your Jobber for them and take

DAVENPORT CANNING CO.

217 and 219 Livingstone Street,

Davenport, Iowa

E. FALLAS,

Butter and Eggs, Fruits and Oysters. Cold Storage in Connection. All Orders receive Prompt and Careful Attent We Handle the Celebrated "ROCK BRAND" Oysters.

PERKINS & HESS, Hides, Furs, Wool & Tallow,

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

boygan.

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committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.

committee on Transportation—Jas. A. Coye, Grand Rapids; J. W. Milliken, Traverse City; C. T. Bridgman, Flint.

committee on Constitution—W. E. Kelsey, Ionia; R. D. mmittee on Constitution—W. E. Kelsey, Ionia; R. D. McNaughton, Coopersville; I. F. Clapp, Allegan, licial Organ—The Michigan Tradesman.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association. President, D. F. Watson; Secretary, Elmer Chapel. Alba Business Men's Association. dent. C. R. Smith; Secretary, Peter Baldwin

Allegan Business Men's Association. esident, Irving F. Clapp; Secretary, E. T. VanOstrar Retail Grocers' Association of Battle Creek President, Geo. H. Rowell: Secretary, John P. Stanley. Belding Merchants' Association. President, H. J. Leonard; Secretary, J. M. Earle.

Bellaire Business Men's Association. President, John Rodgers; Secretary, G. J. Noteware. Burr Oak Business Men's Association. resident, B. O. Graves; Secretary, H. M. Lee.

Merchant's Protective Ass'n of Big Rapids, President, E. P. Clark; Secretary, A. S. Hobart. Boyne City Business Men's Association. resident, R. R. Perkins; Secretary, F. M. Chase.

Cadillae Business Men's Association, esident, J. C. McAdam; Secretary, C. T. Chapin. Carson City Business Men's Association. President, F. A. Rockafellow; Secretary, C. O. Trask Casnovia, Bailey and Trent B. M. A. esident. H. E. Hesseltine; Secretary, E. Farnham. Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association. President, John Nichols; Secretary, R. W. Kane. Coopersville Business Men's Association President, G. H. Watrous; Secretary, W. R. Boynton. Business Men's Protective Union of Che-

boygan.

President, J. H. Tuttle; Secretary, H. G. Dozer. Retail Grocers' Trade Union As'n of Detroit.
President, John Blessed; Secretary, H. Kundinger.
Dimondale Business Men's Association.
President, T. M. Sloan; Secretary, N. H. Widger.

Dorr Business Men's Association. President, L. N. Fisher; Secretary, E. S. Botsford. Retail Grocers' Association of E. Saginaw President, Richard Luster; Secretary, Chas. H. Smith

Edmore Business Men's Association. sident, H. W. Robson; Secretary, W. S. Whittlese Eastport Business Men's Association.
President, F. H. Thurston, Central Lake; Secretary
Geo. L. Thurston, Central Lake.

Elk Rapids Business Men's Protective As'n President, J. J. McLaughlin; Secretary, C. L. Martin. Evart Business Men's Association. President, W. M. Davis; Secretary, Chas. E. Bell.

Frankfort Business Men's Association. resident, Wm. Upton; Secretary, E. R. Chandler. Flint Mercantile Union.
President, W. C. Pierce; Secretary, J. L. Willett.

Freeport Business Men's Association. resident, Foster Sisson; Sec'y, Arthur Cheseborou Frestonen, Foster Sisson, Seventh Street, Stre President, Fred. D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids.

President, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association.

President, L. W. Sprague; Secretary, E. J. Clark.

Hartford Business Men's Association.

President, V. E. Manley; Secretary, I. B. Barnes.

Holland Business Men's Association.

President, John Krumer; Secretary, P. W. Kane.

Hastings Business Men's Association.

President, L. E. Stauffer; Secretary, J. A. Va

Hersey Business Men's Association.
President, O. L. Millard; Secretary, Frank Beardsley
Howard City Business Men's Association
Chairman, C. A. Vandenberg; Secretary, B. J. Lowry. Holland Business Men's Association. sident. Jacob Van Putten; Secretary, A. Van Dur

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Lyons /Lusiness Men's As'n. resident, A. K. Roof; Secretary, D. A. Reynolds. Mancelona Business Men's Association. resident, W. E. Watson; Secretary, C. L. Bailey. Manistique Business Men's Association. resident, F. H. Thompson; Secretary, E. N. Orr. President, F. H. Thompson; Secretary, E. N. Off.

Manton's Business Men's Association.

President, F. A. Jenison; Secretary, R. Fuller.

Grocers' Ass'n of the City of Muskegon.

President, H. B. Fargo; Secretary, Wm. Peer. Merchant's Union of Nashville, ent, Herbert M. Lee: Secretary, Walter Webste

Muir Business Men's Association, dent. Simon Town; Secretary, L. A. Ely. Otsego Business Men's Association.

Oceana Business Men's As'n.

President, W. E. Thorp: Secretary, E. S. Houghtal

Ovid Business Men's As'n.

President, C. H. Hunter; Secretary, Lester Cooley.

Pewame Poulage Person Pewame Poulage Person Pessen Pewamo Business Men's Association. resident, Albert Retan; Secretary, E. R. Holmes. Plainwell Business Men's Association. resident, M. Bailey; Secretary, J. A. Sidle.

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Seident, L. T. Wilmarth; Secretary, R.E. McCormi Reed City Business Men's Association. President, C. J. Fleischauer; secretary, n. w. mawhis.

Rockford Business Men's Association.

President, Geo. A. Sage; Secretary, J. M. Spore.

St. Charles Business Men's Association.

President, B. J. Downing; Secretary, E. E. Burdick.

St. Johns Merchants' Protective Association.

President, H. L. Kendrick; Secretary, C. M. Merrill.

Business Men's Protective Ass'n of Saranac President, Geo. A. Potts; Secretary, P. T. Williams. South Boardman Business Men's Ass'n.
President, H. E. Hogan; Secretary, S. E. Niehardt.
So. Arm and E. Jordan Business Men's As'n.
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President, P. M. Roedel; Secretary, M. D. Hayward.
White Lake Business Men's As'n.
President, A. T. Linderman, Whitehall Secretary, W.
B. Nicholson, Whitehall. SOLIMAN SNOOKS

Gives Vent to His Ideas of Drummers Bustles and Real Estate.

CANT HOOK CORNERS, June 27, 1887. ditor Tradesman: DEAR SIR-Some old chap or other has

"The settled stone suffers no loss—A rolling stone gathers no moss."

There is a heap of truth in the abov uotation, as may be seen by a casual glance at the Corners. We are none of us rolling stones here, consequently we gather moss. In fact, some of our envious neighbors at Grumbleton and elsewhere have called us 'moss-backs" with all the name implies. But a change has come o'er the spirit of our dream now, and the inhabitants have DIA begun to wake up and shake off the dead memories of the past, and are beginning to

The gas well started us, and then the railroad coming along just in the nick of ime kept the ball a-rolling.

hump themselves towards a more glorious

The railway ties are being laid down right olum in front of my store and the street is all torn to flinders, so a team can't get up to my front on Damlongue street to unload. But I don't mind that, for business is a secondary consideration now.

I am speculating in real estate. That lot sold at \$3.25 a foot last week I bought back yesterday at \$7 a foot. Bilson says he don't see where in thunder I made anything by the transaction. I don't exactly see it, myself, but to-day it is worth \$8, so I am ahead \$50 since yesterday noon. Just think of it! Who-o-pee! Fifty dollars a day, without moving a peg!

Old Potts is cutting up his place into fifty oot lots and selling them off like hot cakes at a hundred dollars each. Two real estate dealers have opened shops and the hotel is crowded so that two drummers by the name of Dave Haugh and Charley Robinson had to sleep in the barn last night.

Lots of traveling men are coming to the Corners now to sell goods. You know that hey shun Grand Rapids on account of its being such a highly moral (?) town. At east we learn that such is the case from a are foolish enough to suppose that traveling representations of the suppose that traveling representations are supposed to the supposed to the suppose that the supposed to the suppose that the suppose the suppose that the suppose that the suppose that the suppose the suppose that the men go home Saturday nights to be with their families over Sunday, and to fill up their cigar cases and change their shirts. But it seems this is an erroneous idea. They go in to paint the city a neat carmine and raise merry Hades. But when it comes to painting the town-a lot of drummers ain't patch on your coat beside these railroad builders. Drummers pass for Methodist leacons on our streets at present, or would if they were not so well-dressed and did not look quite so nobby and did not smile at the pretty girls they meet. Talking about girls -they have caught the boom, too, and bustles have been enlarged at least eight inches. smallest and shortest woman will wear the biggest bustle? It is a fact! I don't understand the philosophy of it, but a woman four feet high will have her bustle three feet thing about a bustle I like.

I wanted to say something about trade matters, but the boom and Fourth of July takes up all my attention.

By the way-we are going to have an im-By the way—we are going to have an immense celebration here the Fourth. Fire Fancy Crockery Fancy Woodenware works, balloon ascensions, brass band from Grumbleton and a grand meeting in the new park east of town. The Hon. Soliman Inspection Solicited. Chicago and Detroit Snooks! is to deliver the oration. I am writing it up now, so that I can deliver it in a nice impromptu shape. If all goes off well I will write you a description of it for THE TRADESMAN.

It would have been full as well if they had adjourned before they began, as far as any thing I can see. Look at that confounded liquor bill. Turned wrong side out and upside down and totherside to, until Bates settling business nearly as well as the Pro- year. hi' amendment farce did. I should like to belong to the Legislature a term or two "just to see how it is done." But I suppose I would be like the other boys as soon lowing little jew de squirt on legislative lent quality. subjects:

I would like to go to Lansing, And with the Senate stand, With boodle in my pocket, And vetoes in my hand. I'd rise up in the morning

At eleven forty-three, To over-ride that veto With a big ma-jor-i-tee I would vote appropriations,

Increasing every year, To all our institutions, I would not care how queer. If it takes a hundred thousand To keep them running nobby.

They need as much more extra For expenses of a lobby. The granger, he might grumble, The merchant he might growl;

The manufacturer mumble And all tax-payers howl. I'd go my way rejoicing, For the public is an ass. I'd draw my little mileage

And ride upon my pass. That is about the size of what nearly every one would do, and, I suppose, Yours truly,

SOLIMAN SNOOKS, Speculator.

Tiger Oil challenges the world of medicines for an equal to cure diseases in ma

H.H. FREEDMAN & CO.

Manufacturers and Jobbers of

Factory No. 26, 4th Dist.

76 S. Division St., Grand Rapids.

PAINT. We have a full stock of this well-known

MIXED PAINT

and having sold it for over SIX YEARS can recommend it to our customers as being a First Class article. We sell it

On the Manufacturers' Guarantee: When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-lect. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead. Pittsburg, Pa

Write for prices and Sample Card to

Try POLISHINA, best FurnitureFin

CIGAR.

Crand Rapids, Mich.

Represented by the Giant,

Mr. Christopher Sparling.

Voigt, Herpolsheimer & Co.,

tles have been enlarged at least eight inches. Did you ever notice, Mr. Editor, that the DRY GOODS

Staple and Fancy.

seven. But I don't kick, for there is some- Overalls. Pants, Etc., OUR ÓWN MAKE.

A Complete Line of

OUR OWN IMPORTATION.

Prices Guaranteed.

I notice that the Legislature is going to adjourn pretty soon. That is a good scheme. Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

side down and totherside to, until Bates himself would not recognize it on the street. But it has done its work in the way of undays of undays of the bates of the popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

The State Assayer of Massachusetts says pose I would be like the other boys as soon as I "got there." I just threw off the folfectly pure, is well prepared, and of excel-

Z Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.



VOIGT MILLING CO.,

Crescent Roller Mills

Manufacturers of the following well known brands:

Crescent, White Rose, Vienna, Royal Patent,

ALL WHEAT FLOUR, The Great Health Food.

W. end Pearl St. Bridge,

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Manufactured and sold only by

ED. TELFER, Grand Rapids.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

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Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

The accompanying illustrations represents the

Boss Tobacco Pail Cover.

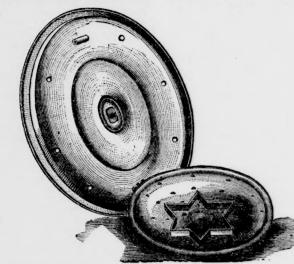
It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

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Sole Agents,

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THE HOME YEAST CAKE. THOMPSON

80

Absolutely the Best and Purest ever put upon the Market.

SELLS ON ITS MERITS.

The Home Yeast Cakes are put up in two sizes (packages) cartons. No. 1. Large size, 36 packages, or cartons, per case, \$1.50. No. 2. Smaller " 36 " "

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GENERAL DEALERS IN Fire and Burglar Proof

Combination and Time Locks, Grand Rapids, Mich 11 Ionia Street,

CEO. E. HOWES,

Foreign and Domestic Fruits.

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HONEY BEE COFFEE!

Best in the Market for the Money.

EQUAL TO THE BEST MADE.

BEE MILLS' SPICES

Absolutely Pure. DO YOU WANT A



If so, send for Catalogue and Price-List to S. HEYMAN & SON, 48 Canal St., Grand Rapids.



PORTER IRON ROOFING CO. CINCINNATI

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor. Telephone No. 95.

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WEDNESDAY, JUNE 27, 1887.

The New Movement for Christian Union.

There is a significance that has not been appreciated in the proposal for a union of he believes when its work comes to be done American Protestants in one body, which in the reconstruction of our religious methhas emanated from the Protestant Episcopal ods, the worship and the government of his Roller Champion, Church in several forms recently, and es- own Church will commend themselves to pecially from the High Church section of the judgment of the American people as that Church. It is the High Churchman right in the main. who naturally lays the most stress upon visible corporate union of Christians. His dency, and so he begins to ask: "What is it theory of the Church involves that. Less that we must hold fast as the irreducible than that is schism, and schism is sinful in minimum of churchmanship? Not the Book his eyes-especially sinful in the author of of Common Prayer certainly, in any of its disunions, and so in a less degree in those forms, English, Scotch or American. Not who perpetuate them.

the traditions which have gathered around Fifty years ago, the High Churchman ad- the episcopate and given it a character dressed himself to individuals only. His which makes it less acceptable to the other communion was the Church; simple submis- Christians than to ourselves. Only so sion to this authority was the duty and the much of our liturgy as is indispensable to privilege of all who found themselves out- the proper observance of the two sacraside it. He could not recognize other com- ments, and so much of our governmental munions in any way, and to them as such system as is essential to the episcopal suche had no message. The problem of Chris-cession, can be included in any basis on tian union was simply the problem of bring- which we can insist as a necessary preing all sorts and conditions of men into the requisite to the union of Christians on the Anglican Episcopal fold. All the peculiar- right ground. With these two reservations ities of that fold were sacred. The authority | we are ready to negotiate with any body of of the Church made them all "of obliga- persons who profess and call themselves tion." The whole Christian world must ac- Christians and a Christian Church, to weigh cept the Book of Common Prayer and the any considerations they have to present for governmental traditions of the Church a different modification of these (in our which has drafted it. The very least that view essential) elements of Church existcould be asked was the American form of ence." that book, although some of its departures from the English model were to be de-

So the High Churchman of that day held party now controls the Episcopal Church, his head very high, indeed. The claims of this may be said to be the attitude of that his own Church were so impressive to him- church. self, and he had fixed his eyes so intently upon its excellence, that he saw no future for the "other denominations"—as the preface to the American Prayer Book calls is month the codfish is liable to bite if them-except in the absorption of their membership, one by one, into the Church. He seldom or never referred to those "other denominations," except in terms of opprobrium, which contrasted strongly with that of his own Prayer Book. He talked of them as "the sects;" he left them to "uncovenanted mercies of God." And this lofty attitude of the earlier years of the Tractarian movement is maintained by many High Churchmen still. But not by all-not, we think, by the majority. There are many reasons for the change. One has been the influence of the Broad Church sentiment. It is customary to speak of the Broad and High and Low Church parties as mutually exclusive. This is true of High and Low; but not true of the Broad Church in relation to either of the others. There are Broad-High Churchmen, and Broad-Low Churchmen, as well as Broad Churchmen who are neither High nor Low. The influence of men like Thomas Erskine and Frederick Robertson and Maurice and Charles Kingsley has prevaded the High Church party in a very marked degree. Their preaching on the Atonement and on Inspiration gives ample proof of this. And C. B. MILLER. from these teachers they have learned to look over the wall of their own fold, and to see what good is doing by those who "follow not with us." They have been brought to acknowledge that this is a Christian country mainly through the operation of other agencies than those of the Episcopal Church, and that if their own communion were blotted out, the loss to American Christianity, while great, would not be

In the second, place forty years' experience must have taught the High Churchman that his Church is not the Moses' rod which is going to swallow up all the rest. It is true that the Episcopal Church has grown with great rapidity, and especially during the years of the Civil War. It went into the War of Independence the strongest communion in America; it came out of it one of the weakest, because of the extreme partisanship with which it embraced the losing side. Taught by this sharp experience, it has avoided political discussions and deliverances more than any other religious body in America; and in the War of the Union it regained much of the ground it lost in the War for Independence. But even at the rate at which it has grown in the last twenty-five years, it could not absorb the other American churches. Several of them have had a still greater aggregate increase in numbers and resources, during the same quarter of a century. If the Episcopal Church has gained a somewhat higher relative position, it is still far below the Methodist, Baptist and Lutheran bodies, and below the Presbyterian and Congregationalist bodies, in point of numbers and general influence. In some parts of the country, notably in the South, it is very feeble. It is the Church of the cities and their suburbs, while the bulk of the American people is rural, however the ratio of urban population may have increased in recent decades.

Another influence which has contributed to the growth of a broader spirit in the High Church party is the diffusion of a genuine national feeling. The average High Churchman of 1847 was rather more English than American. His misfortune was to Valley City Milling Co.

have been born on the wrong side of the

Atlantic; he was an ecclesiastical dude.

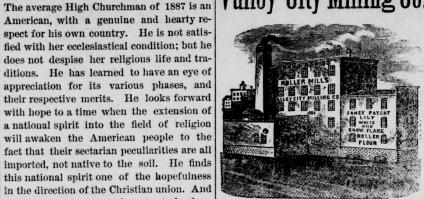
American, with a genuine and hearty re-

does not despise her religious life and tra-

He is not averse to helping on this ten-

an outsider. And as the High Church

men from the common walks of life remove this works; after which he is salted and



OUR LEADING BRANDS

Gilt Edge, Matchless Lily White, Harvest Queen, Snow Flake, White Loaf, Reliance,

Graham OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed. Write for Prices.

Gold Medal,

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GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier

- - - \$300,000 CAPITAL,

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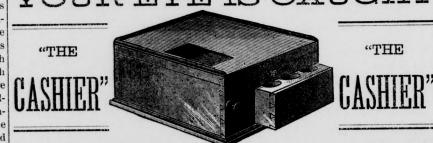
Such is a view of the High Church atti-Make a Specialty of Collections. Account tude toward Christian union as viewed by of Country Merchants Solicited.

tims month the codiish is liable to bite if imposed upon. He then ceases to do so until July, when he again resumes. The cod when taken from the water is not ready for the market, as I had supposed, but is in a very different condition from that in which we find him at the inland green. we find him at the inland grocery tion of material for use in odd stores. Shortly after the cod is caught plain sizes and shapes. Liberal discount to the trade for cash.

After this he enters the home life of an American citizen, and fills the air full of redelence."

38 West Bridge St.. Grand Rapids. Telephone 374.

YOUR EYE IS CAUGHT



ITHACA, N. Y.

Binder's Twine. Bug Finish. **Curtiss & Dunton.**

BROS..

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

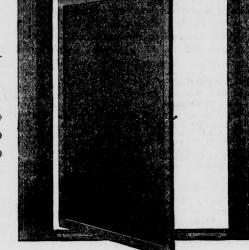
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Beardsley Window Screen, Commission

We desire to call your attention to the

We carry the following sizes in stock: High 22 to 26 \$5.00 25 to 29 5.00 25 to 29 5.00



Discount 10 per cent

"THE BEST."

The Beardsley Swing Center Screens have these advantages over all others:

- 1. The center being a swinging door, obviates the necessity of removing the screen to clear the room of flies, to throw out or receive any article through the window, or to open and close the blinds.
- 2. They are made adjustable by movable wings on either side, and may be instantly fitted to any window without cutting or pounding.
- lumber, and are nailed and glued.
- 4. The wire cloth is from the celebrated Wickware Bros.' factory, of Courtland, N.Y.
- 5. They are the best finished of any.
- 6. They are so well made and are so simple in operation that the liability to get out of order is entirely obviated.

The success this screen met with the past season has convinced us that it will take the lead in the future. We shall be pleased to correspond with the trade.

For particulars address

FOSTER, STEVENS & CO., Grand Rapids, Mich.

JENNESS & McCURDY,

Importers and Manufacturers' Agents,

DEALERS IN

Crockery, China, Glassware,

Bronze Lamps, Chandeliers, Brackets, Etc.

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Are Cheap. You cannot make a mistake if you buy all you need for the next forty days at present prices, especially Lemons. Buy only the Choicest Fruit.

Naturally, we desire to be favored with your orders. Still, we all have our preferences, and whether you favor us or another, still we say BUY! But before you buy elsewhere, let us quote you prices.

Sparta and Lenawee County Cheese.

We are Sole Agents again this season for the above Popular Brands of Strictly Full Cream Cheese. Send us your orders. Satisfaction Guaranteed.

PURE

C. L. DAVIS.

BUNTING & DAVIS.

Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

PROCESS STARCH. SWEET.

This Starch having the light Starch and Gluten

One-Third Less Can be used than any other in the Market. Manufactured by the

FIRMENICH MNFG. CO. Factories: Marshalltown, Iowa; Peoria, Ills.

FOR SALE BY

Clark, Jewell & Co. STRONG.

Wall Paper & Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order. 68 MONROE STREET, GRAND RAPIDS.

3. The frames are made of kiln dried Nelson Bros. & Co.

RINDGE, BERTSCH & CO.,

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AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, -

Grand Rapids, Mich.

$\mathbf{WM}.\mathbf{SEARS} \& \mathbf{CO}.$ Cracker Manufacturers,

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AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

SPRING & COMPANY

JOBBERS IN

DRY GOODS.

Hosiery, Carpets, Etc.

and 8 Monroe St., Grand Rapids.

F. J. LAMB & CO.,

VEGETABLES,

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Steaet, GRAND RAPIDS, MICH.

Clark, Jewell & Co. Special attention given to Filling orders.

The Grocery Store in Country Towns and How to Run it Profitably. Written Especially for THE TRADESMAN.

THE COUNTER, June 26, 1887. Thinking a few hints as to the most economical way of conducting stores of different classes might not be out of place in your most valuable paper, I will endeavor to present some of the most salient points in a series of articles of this nature. Although some of the suggestions may be termed "chestnuts," on the whole I think they will be found valuable.

The country grocery store is one of the easiest and, at the same time, most difficult of all the different branches of trade to conduct with profit. Situated, as it is, in small villages, it is at once the place of rendezvous for the loafers and gossips and the source of sustenance for the surrounding country. For these and many other reasons it is a very difficult place to keep clean, and cleanliness and order are the first re quisites of a profitable conducted store.

As a rule, stores of this class are kept open until late in the evening, partly for the accommodation of customers, but principally for that of men and boys who, having no places of amusement, are wont to congregate "up at the store," and there sit and whittle, spit tobacco juice, eat peanuts and smoke, till the place looks like a circus ground after the white tents have disappeared.

To a great extent this is unavoidable—the practice having been so long established journey down town. The next morning, that to attempt to break it up and close early would only open the field for some less scrupulous competitor. But it can be alleviated somewhat by taking precautions in the way of spittoons, boxes for dirt, and by a system of management the storekeeper and his clerks will be able to abate a portion of the nuisance, at least. If you see a cus tomer standing beside a spittoon and filling a box of soap next to the counter opposite half full of tobacco juice, take the cuspidore and unostentatiously move it where it seems to be most convenient for the tobacco-chew er, and the chances are ten to one that he will take the hint and not feel offended, and your floor and soap boxes are saved so much. Of course, customers don't realize how much work they make, besides the filthiness of it, and, therefore, so long as the country grocery remains a fact, just so long will the dirt of the loafers.

But one great evil with which the country merchant has to contend is the practice so common among country people, of sitting on the different counters, oblivious of the fact that generally their clothes are dirty and grimy from toil and that the food they and their neighbors must eat passes over the same place. Not only is it an evil in this way, but it hinders the clerk, who loses valuable time going around to avoid giving offense. He knows that his employer's and his own livelihood comes principally from the people who make themselves so much at home, and he must be very careful not to offend by so much as a word. And as a class, the inhabitants of a village and the country surrounding are quick to take umbrage They seem to think the storekeeper is naturally obligated to give them a place to spend their evenings, inasmuch as it is through their patronage that he is enabled to make his living.

The simplest way to get around this problem is, if possible, to provide small room opening on the store, and furnish it with a few chairs, a table or two, and have a set of dominoes, checkers and other haps the old-time free box of smoking tobacco-and introduce the loungers to it as a special favor to them, and you will be voted the most popular man in town, your custom will increase, and the time your clerks will save in keeping the main floor of the store clean can be utilized with much more profit to the merchant. If it is not possible to provide the extra room, have chairs convenient in the most out of the way place, and it will become a habit for customers to occupy them instead of the among my customers. I've got as far as

Not only must the store floor be kept clean, but the shelves, windows, counters and, last but not least, your goods. Don't let dust accumulate. Have everything thoroughly dusted after sweeping in the morn- them at that time?" ing and teach your clerks to fill up their spare time washing windows and showcases, scouring the scales and neatly arrang- have had a corner on manna, sure. ing the shelf goods, instead of sitting on a barrel waiting for customers.

At this season of the year canned goods are liable to ferment and burst their cans, good reasons for looking for higher prices the liquid running down over the shelves before the close of the season. The tobacco immediately beneath, and perhaps covering manufacturers continue to flood the trade a dozen other cans and spoiling the labels, with announcements of advances. thereby making them look like old, shelfworn stock. Remember to examine the ing. Lemons have also taken a sharp turn shelves every day, and if there are such upward and higher prices are looked for cans take them out and with a damp cloth from this out. Bananas are fairly plenty carefully clean those it may have soiled.

Always endeavor to have something attractive in your windows, and do not let will the goods be spoiled, but your store loses the attractive appearance which draws custom that otherwise would pass by and go to your competitor up the street who keeps

Above all things, keep order. Put your canned goods on a certain portion of your positions hinders clerks in waiting on cus- exceptionally good showing. itated, your customers pleased with your TRADESMAN."

promptitude in attending and your profits increased.

It is not everything in buying cheap, getting low freights, etc., that makes the money for the grocer. His greatest profit lies in carefully watching the smallest details, all, in keeping his store tidy, clean and at-RELLUF.

An Enterprising Woman.

om the New York Graphic "Have you anything for me to-day?" said a bright-eyed young lady to a genial clerk at the St. James, one morning last week.

"Yes, miss, quite an amount," was the answer, and the young lady went to the eashier's office, there was a clink of coin, a aughing discussion and the lady hurried

away.
"What is it?" said a reporter to the hote

"Only another evidence," said he "of how many ways there are to make money in a city and how easily a smart or man woman may make a good living if he or she just succeeds in 'catching on'. Now there is a bright little woman who makes the round of the principal hotels in New York every morning, and her profits, judging from our own house, must average \$5 or \$10 per day She buys foreign money—Canadian, English, French, German, any kind—and the hotel clerks keep all they get for her. stranger comes here from abroad, he doesn't and he applies to the hotel clerk and gets American greenbacks for his foreign coins and bills. The price paid is always somewhat less than the full market value, yet ot sufficiently below the quoted price to make it an object for the traveler to take a rain or shine, the little lady you have jus seen trips into the office, the money is turn ed over to her at the same price we gave fo it, she pays back our greenbacks and hur-ries away thankful and smiling. She is an apt business woman, has made plenty o money since she began two years ago, and takes care to keep all of us hotel clerks just half in love with her, so that her trade in foreign money may go on increasing.

Don't Order Too Much.

from the Albany Merchant's Mail. It is the season of the year when the re tailer has need to guard himself, so to speak. against ordering too many goods. There uch a thing as economy in ordering goods as well as in everything else connected with this life. The prudent storekeeper takes into consideration that a great many of his customers are preparing to leave town for the season, and that trade he will be de-prived of for a number of weeks. Then there are goods, the fewer of which he has in his store during the warm season the better off he will be. Salesmen are willing to give bargains (?) in order to sell a good bill of goods and many are thereby rsuaded, and, later on, wish the salesman nad never been born. It is much better at he present time to order twice of certain goods than to order once and "get stuck. Caution should be exercised in the purchas ng of perishable goods. The retailer who has his weather eye open for all these emergencies is the man who comes out at the end of the year with a fair profit on his sales, as loss from shrinkage, breakage and other causes are exceedingly light in his case.

Store Jellies.

From the Utica Observer. "How is it," said a grocer to a commercial agent, "that I cannot buy jellies of you so that I can sell as cheap as my neigh-

"Perhaps you could if you bought the same grade of goods. On what do they undersell you?" asked the agent. "At what price do you want to sell it in order to compete with your neighbors? I can give you carrent jelly, for instance, as low as four cents per pound, in wooden tubs. rant it? Oh, no. What is it made of? Well, that is another thing; but, as I don't expect to sell you any of that kind, I don't Water, tartaric acid. mind telling you. Water, tartaric acid, glucose, gelatine, dried cores and skins of apples, aniline red for coloring and a variety of other things that I do not recollect just now. When you find goods at whole-sale at less than the cost of manufacturing, to say nothing about the material, you may rest assured that they are not 'straight.'"

Lucky for the Children of Israel. "What is that you are reading?" inquired a traveling man on the cars the other day.

"The bible," was the reply.
"Ah, interested in theology?" "Yes, somewhat. I desire to post my self on the scriptures in order to be able to talk intelligently to some of the deacon when the children of Israel got the manna

in the desert." "You are certainly getting along." There is one thing that strikes me about that manna arrangement." "What is that?"

"Supposing Jay Gould had been among

"Well, you can bet that some of thos Israelites would have gone hungry. He'd

The Grocery Market.

Sugars are a shade firmer and there are

Oranges are scarce and prices are advancand prices are reasonable.

At an adjourned meeting of the Grand Rapids Bakers' Association, held last Monthem remain in the same condition for six day evening, an Executive Committee was months or a year at a time; for not only elected as follows: C. E. Smith, E. Bradford, Thos. Wasson, F. C. Hammerschmidt, and D. B. Austin. Fred Behl and D. B. Austin were constituted a Finance Committee and H. M. Reed and C. Buob, a Committee on Rooms. Other business of minor interest was transacted.

shelves, each kind in a section by itself, and Frank E. Pickett, the Hilliards cheese let them remain there. Constantly chang- manufacturer, paid his patrons 96 cents and ing shelves and putting goods in different 6 mills per cwt. for April milk. This is an

tomers. Give everything a place and let it Thos. Heffernan, druggist, Baldwin: "Don't be in its place, and your work will be facil- want to miss a single copy of THE MICHIGAN

Independent Oil. Manager Marston, of the Independent Oil Co., states that the rapid strides his brandhave made in securing the approval of both dealer and consumer are a source of continual surprise to him. He was aware that his in seeing that nothing is wasted, in study- oils were the best on the market, but he ing the wishes of his customers and, above had no idea the trade would take to them so kindly right from the start. His success is as gratifying as it is profitable.

Acme Liquid Blacking.

Curtiss & Dunton have been designated as agents for this market for the Acme Liquid Blacking, the finist thing of the kind ever introduced, and will shortly be ready to quote prices and terms to the trade.

What do you think of this? While in conversation with Wm. M. Dale, one of the larges druggists in Chicago, we were surprised to earn that he had sold over one and a half mil lion of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you continues to increase. Let us tell you, if you want to sell a cigar that your customers wil be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

Saugatuck presents a good opening for State or private bank of moderate capital.

Beets-40c W doz. Beans-Country hand-picked are held at \$1.30 bu., and city picked are in sharp demand and scarce at \$1.60 @ \$1.75. Butter-Creamery is in good demand and fairly firm at 18c. Dairy is in better demand at 12 @ 13c. Cabbages-New, \$4 per crate Carrots-50c \$ doz. Cauliflower-\$1 \$ doz. Celery-Grand Haven, 35c 😵 doz. Cheese-Jobbers pay 7c for Michigan ful

ream and sell for 8c. Cucumbers-30 \$2 doz. Dried Apples-Evaporated, 16c # 15; quarte ed and sliced, 6@7c \$ b. Dried Peaches-Pared, 15c. Eggs-Somewhat lower. Jobbers are

paying 12e and holding at 14e Honey-Fair demand at 10@13c. Hay-Baled is moderately active at \$1 per ton in two and five ton lots and \$13 in

car lots. Onions-New, \$1 \$2 bu. Bunch, 18c \$2 doz Parsley-25c \$ doz Peas-75c \$ bu. Potatoes-Handlers are paying 75c for old tock. New are coming in freely, having de-

Pop Corn—2%c 帮 D. Radishes-12@15c \$ doz. Raspberries-Black \$2 per 24 qt. case. Spinach-30c% bu. String Beans-\$1,25 % bu. Tomatoes-\$2 \$8 bu. Turnips-75c ₹ bu.

lined to \$3 per bbl.

Wax Beans-\$1.50 per bu. Watermelons-\$45 per 100. GRAINS AND MILLING PRODUCTS.
Wheat—Lower. City millers pay 81 cents or Lancaster and 78 for Fulse and Clawson.
Corn—Jobbing generally at 45c in 100 bu. ots and 40c in carlots. Oats—White, 36c in small lots and 30@31c in

The Grand Rapids Packing & Provision Co ote as follows: PORK IN BARRELS.

DRY SALT MEATS-IN BOXES. ort Clears, heavy...

30 and 50 b Tubs.

LARD IN TIN PAILS.

3 b Pails, 20 in a case.

5 b Pails, 12 in a case. 0 to Pails, 6 in a case

SAUSAGE—FRESH AND SMOKED.

Pork Sausage.

Ham Sausage.

Tongue Sausage.

Frankfort Sausage.

Blood Sausage.

Blood Sausage.

Bloogna, straight.

Bloogna, thick.

Head Cheese. PIGS' FEET. In helf harrels n half barrels.....n quarter barrels..... Clover, mammoth.....

John Mohrhard quotes the trade selling prices as follows: Justen Lamb spring

Perkins & Hess pay as follows:

Green ... \$\mathbb{P}\$ b 5\\\ 2 \ldots \ 2 \

MISCELLANEOUS. Hemlock Bark—Both price and demand are better than was anticipated earlier in the season. Tanners at this market are paying \$5.50 for all offerings of good bark.

ILLUMINATING. erless Mac ner, West Virginia. Black, 15° C. T. OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows: Fairhaven Counts rout. smoked. Whitefish, smoked Groceries. WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay AXLE GREASE. 80 Paragon BAKING POWDER.

1 to cans, (tall.) 2 doz Arctic No. 1 pepper box. Arctic No. 2 " " . Arctic No. 3 " " .

CANNED FISH. Clams, 1 h, Little Neck.
Clam Chowder, 3 h.
Cove Oysters, 1 h standards.
Cove Oysters, 2 h standards.
Lobsters, 1 h picnic.
Lobsters, 2 h, picnic.
Lobsters, 2 h star.

ar lots. Rye—48@50c % bu.

car lots.

Rye—48@50c \$\text{8} bu.

Rye—48@50c \$\text{8} bu.

Barley—Brewers pay \$1.25 \$\text{9} cwt.

Flour—No change, Patent, \$5.00\$\text{8} bbl. in sacks and \$5.20 in wood.

Straight, \$4.30\$\text{8} bbl. in sacks and \$4.50 in wood.

Meal—Bolted, \$2.40\$\text{8} bbl.

Mill Feed—Screenings, \$14 \$\text{8} ton. Bran, \$n\$\text{7} ton.

Ships, \$15 \$\text{8} ton. Middlings, \$16 \$\text{8} to4.

Corn and Outs, \$17 \$\text{9} ton.

PROVISIONS.

Timothy, prime.....

urkeysard, kettle-rendered....

HIDES, PELTS AND FURS.

WOOL. Fine washed # b 22@25/Coarse washed...26@28 Medium27@32/Unwashed......16@22

Ginseng-Local dealers pay \$1.50 % to for Rubber Boots and Shoes—Local jobbers are authorized to offer standard goods at 40 and 5 per cent. off, and second quality at 50 per cent off

rincess,

Lobsters, 2 h star.
Mackerel, 1 b fresh standards.
Mackerel, 5 b fresh standards.
Mackerel in Tomato Sauce, 3 b
Mackerel, 3 b in Mustard.
Mackerel, 3 b in Mustard.

Mackerel, 3 lb soused...... Salmon, 1 lb Columbia river. Salmon, 2 lb Columbia river. ardines, domestic 1/48. Sardines, domestic Sardines, Mustard CANNED FRUITS. Apples, gallons, standards.

herries, red standard g Plums, standards ooseberries.
reen Gages, standards 2 b.
eaches, Extra Yellow
eaches, standards
eaches, standards neapples, standards

Raspberries, extra..... CANNED VEGETABLES.

Sparagus, Oyster Bay

ans, Lima, standard

us, Stringless, Erie

S, Lewis' Boston

Archer's Tre

Vorning Strawberries ... Whortleberries .

Hamburg.... Livingston... Peas, French......Peas, extra marrofat.... Peas, soaked..... Early June, stand. 1 50@1 75 French, extra fine..... Mushrooms, extra fine..... Pumpkin, 3 to Golden.....

Succotash, standard..... matoes, standard brands. CHEESE. York State, Acme.....

½8... Is in tin pails....

Manhattan, pails. Peerless Bulk. COFFEES-PACKAGE.
60 lbs 100 lbs 300 lbs

COFFEES. Roasted. | Green. | Roasted. | Rio | 22@24 | Santos | 23@25 | Santos | 23@25 | Maricabo | 24@25 | Java | 25@30 | O. G. Java | 24@32 | Mocha | 25@26 | Mocha | 31@32 | GORDAGE

CRACKERS AND SWEET GOODS.

Kenosha Butter..... Seymour Butter
Butter
Fancy Butter
S, Oyster
Picnic
Fancy Oyster
Fancy Soda
City Soda

Currants lipper ... carner Sto calping French, 80s... French, 90s. Turkey..... Bohemia.... Next Jolly Time. Dehesia..... London Layers. California "... Raisins Raisins, Loose Muscatels. Raisins, Ondaras, 28s... Sultanas Valencia, new @ 6½ @3 00 FISH Cod, whole ... Cod, boneless. Halibut Halibut
Herring, round, ½ bbl...
Herring ,round, ½ bbl...
Herring, Holland, bbls...
Herring, Holland, kegs. choose me Yum Yum. 65@75 19@22 Navy Clippings Leader Hard Tack.

White, No. 1, ½ bbls ... White, No. 1, 12 to kits White, No. 1, 10 to kits

Frosted Cream.
Ginger Snaps.
No. 1 Ginger Snaps.
Lemon Snaps.
Coffee Cakes.
Lemon Wafers.

Cream Gems.....Bagleys Gems.....

DRIED FRUITS-FOREIGN

No. 2 Taper. 1/2 pint, round. No. 3 panel. MATCHES.

Small, bbl PIPES. Rangoon

Good Louisiana.. Japan .

SALT. 60 Pocket, FF Dairy. 28 Pocket..... 100 3 lb pockets. Saginaw or Manistee
Ashton, English, dairy, bu. bags
Ashton, English dairy, 4 bu. bags
Higgins' English dairy bu. bags
American, dairy, ½ bu. bags
Rock, bushels

SAUCES.

SPICES-WHOLE.

Cassia, China in mats.

Batavia in bundles.

Saigon in rolls.

Cloves, Amboyna.

Zanzibar.

Mace Batavia.

Nutmegs, fancy.

No. 1.

No. 2.

Pepper, Singapore, black.

white SPICES-PURE GROUND.

@20 @18 @15

SPICES—PURE GROUND.
Allspice ... and Saigon.
Saigon ... Saigon
Cloves, Amboyna.
Zanzibar ... Cochin.
Jamaica ... Jamaica Mace Batavia
Mustard, English
Trieste
Nutmegs, No. 2
Pepper, Singapore black
white

"Cayenne STARCH.
Muzzy, Gloss, 48 tb boxes, 1 tb pkgs... 48 ... 3 b ... 40 b ... 40 b ... bulk 72 b crates, 6 b boxes... Corn, 40 lb boxes, 1 lb pkgs.... 20 lb 1 lb Kingsford's Silver Gloss, 1 lb pkgs.... 6 lb boxes... " " 6 b boxes...
" bulk
Pure, 1 b pkgs.....
Corn, 1 b pkgs.....

" bulk, boxes or bbls

SUGARS. Standard A.
Standard A.
No. 1, White Extra C.
No. 2, Extra C.
No. 3 C.
No. 4 C.
No. 5 C.

Corn, barrels
Corn, ½ bbls.
Corn, 10 gallon kegs.
Corn, 5 gallon kegs.
Pure Sugar, bbl.
Pure Sugar, ½ bbl. Uncle Tom. 42 Bad Boy.
What Is It? 28 Cinderella.
Cherry 60 Hi There. What Is to Cherry 60 Hi There. Five and Seven 45 Red Cap. Magnet. 25 Cross Cut. Seal of Detroit 60 Old Jim. Jim Dandy 38 Old Time. Our Bird. 25 Underwood's Brother Jonathan 27 Meigs & Co.'s

SYRUPS.

50 Blaze Away 55 Hair Lifter. 45 Crown Leaf SHORTS. .22 May Leaf .23 Dark 27 Blue Blazes 42 Buster 32 Black Prince 32 Black Racer 28 Climax 37 Acorn 37 Horse Shoe. Spring Chicken. Duke's Durham... Green Corn Cob Pip dixie ... 22 Rob Roy 26 Uncle Sa 26 Lumberman

Old Congress

Arthur's Choice. Red Fox. Gold Dust. Gold Block..... eal of Grand Rapids Mountain Ro 25 Home Comfort Miners and Puddlers. 28 Old Ri 24 Seal of North Care

ligger Holland .22 Good Luck.

Gail & Ax' Japan ordinary 16@18 Japan dust.... Young Hyson Gun Powder

> Congo. White Wine. Cider York State Apple. MISCELLANEOUS. Bath Brick imported do Burners, No. No. 1. No. 2 CO No. 2. Cocoa Shells, bulk. Condensed Milk, Eagle brand. Cream Tartar 5 and 10 b cans. Candles, Star. Candles, Hotel. @11 Camphor, oz., 2 to boxes. Extract Coffee, V. C.

Fire Crackers, per box Jelly, in 30 to pails Pearl Barley..... Peas, Green Bush Peas, Split Prepared

CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

Broken, 200 b bbls.

FANCY—IN 5 b BOXES.

Lemon Drops.
Sour Drops.
Peppermint Drops.
(Chocolate Drops.
H M Chocolute Drops.
Gum Drops
Licorice Drops.
A B Lidorice Drops.
Lozenges, plain.
Lozenges, plain.
Lozenges, printed.
Imperials
Mottoes
Cream Bar
Molasses Bar
Caramels.

Wintergreen Berries..... FANCY—IN BULK.
Lozenges, plain in pails.
Lozenges, plain in bbls.
Lozenges, printed in pails.
Lozenges, printed in bbls.
Chocolate Drops, in pails. Chocolate Drops, in pails.
Gum Drops in pails.
Gum Drops, in bbls.
Moss Drops, in pails.
Moss Drops, in bbls.
Sour Drops, in pails.
Imperials, in pails.
Imperials in bbls. FRUITS.

Bananas

Plain Creams.....

Bananas
Oranges, California, fancy
Oranges, California, choice
Oranges, Jamaica, bbls
Oranges, Florida
Oranges, Rodi, cases.
Oranges, Messina.
Oranges, OO
Oranges, Imperials
Lemons, choice
Lemons, fancy
Lemons, California
Firs layers, new, % b 4 50@4 75 66.31 Lemons, California.
6 634 Figs, layers, new, F b
6 5 5 Dates, frails do
6 5 5 Dates, Fard 10 b box F b
6 5 4 Dates, Fard 50 b box F b
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6 4 5 2 Dates, Persian 50 b box F b
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1 50@3 60

| Almonds, Tarragona | Livaca | California | Brazils | Sicily | Barcelona | Walnuts, Grenoble | Sicily | French | Pecans, Texas, H. P | Missouri | Cocoanuts, \$\forall 100 | Peanuts | Pea PEANUTS. Prime Red, raw & b... Choice do do ... Fancy H.P. do do ... Choice White, Va.do ... 4% 6 5

Almonds, Tarragona....

ense suffering before I learned that \$2 worth of Tiger Oil would cure me. None but a wire bound constitution and a determined will could ever live through twelve years of such racking pain and misery, without a single week of ease, as I did, before I began to take Tiger Oil about a year since. I used about \$2 worth altogether, which I took a teaspoonful in a tumbler of hot water three times a day. which quickly relieved and I believe it has permanently cured me, as the immediate past eight months I have not had a sign of my old disease, which the doctors called Bright's Disease of the Kidneys-which is death-Gravel, Inflammation of the Kidneys and Bladder, and a number of other diseases; but they all failed to do more than quiet the suffering for a short time, although I doctored with the best doctors I could find in Marshall, Ohio, Pittsburg, Pa., New Albany, Ind., Chicago, Ill., St. Louis, Mo., Detroit, Saginaw and Bay City, Mich., and a great number of other cities; and when not under a doctor's care took dozens and dozens of all kinds of greatly advertised patent kidney and liver cures; but under all kinds of medicines I got worse and worse till I began to take Tiger Oil as above stated. To say it cost \$1,200 in the twelve years is far too low, but the \$2 in Tiger Oil which cured me is more than it took. as I used some for other general purposes in my family. But my case is only one in thousands who are spending their money for naught -but suffering and loss of time-who might be cured with Tiger Oil. J. E. WALKER.

Manager Telephone Exchange, Cadillac, Mich. REFRIGERATORS Manufactured by

O. M. WHITMAN & CO., 9 Bristol Street. BOSTON, MASS.



HEMLOCK BARK

WANTED.

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any side track on the G. R. & I. or C & W. M. Railroads. Correspondence solicited.

N. B. CLARK, 101 Ottawa St.

TIME TABLES.

Duluth, South Shore & Atlantic Railway. "The Soo-Mackinaw Short Line." [Arrive 6:34 Ar.

E W ALLEN, Gen'l Pass & T'k't Ag't Detroit, Lansing & Northern. Grand Rapids & Saginaw Division.

Chicago & West Michigan. Leaves. Arrives. 9:10 a m 3:45 p m 12:30 p m 9:45 p m 5:45 a m 5:00 p m 11:00 a m

Newaygo Division. Express Leaves. Arrives.

Express 4:05 pm 10:20 am
Express. S:25 am 10:20 am
All trains arrive and depart from Union Depot.
The Northern terminus of this division is at Baldwin,
where close connection is made with F. & P. M. trains
to and from Ludington and Manistee.
W. A. GAVETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager. Lake Shore & Michigan Southern.

Kalamazoo Division.

Leave. Kalamazoo Division.

Leave. N. Y. Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Y. Mail. N. Y. Ex. & M Detroit, Grand Haven & Milwaukee. GOING EAST.

†Morning Express.... †Through Mail... †Steamboat Express...

Michigan Central. Grand Rapids Division.

Detroit Express..... Day Express....
*Atlantic Express.
Mixed 6:00 a m 3:00 p m 10:15 p m 5:15 p m Mixed ... 5:15 p m

*Daily. All other daily except Sunday. Sleepling cars

tun on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand

Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over

M. C. R. R., (Canada Southern Div.)

D. W. JOHNSTON, Mich. Pass. Agt., Grand Rapids.

O. W. RUGGLES, Gen'l Pass. and Ticket Agt., Chicago. .

Drugs & Medicines

Jacob Jesson, Muskegon.
James Vernor, Detroit.
—Ottmar Eberbach, Ann Arbor.
-Geo. McDonald, Kalamazoo.
Stanley E. Parkell, Owosso.
ttmar Eberbach. reasurer—Jas. Vernor. Next Meeting—At Detroit, July 5 and 6. Special Meeting—At Petoskey, July 15 and 16.

Michigan State Pharmaceutical Ass'n. President—Frank J. Wurzburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Ishpeming.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkill, Owosso.
Trensurer—Wn. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson.
Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Petoskey.
Next Place of Meeting—At Petoskey, July 12, 13 and 14.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

retary.

Board of Trustees—The President, John E. Peck, M. B.

Kimm, Win. H. VanLeeuwen and O. H. Riehmond.

wen, Isaac Watts, Win. E. White and Win. L. White.

Committee on Trade Matters—John E. Peck, H. B. Fair
child and Hugo Thum.

Committee on Legislation—R. A. McWilliams, Theo. ommittee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs. ommittee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts. egular Meetings-First Thursday evening in each month. unnual Meeting—First Thursday evening in November lext Meeting—Thursday evening, July 7, at The TRADESNAS office.

Detroit Pharmaceutical Society. President—Frank Inglis.
President—Frank Inglis.
Pirst Vice-President—F. W. R. Perry.
Second Vice-President—J. J. Crowley.
Secretary and Treasurer—F. Rohnert.
Assistant Secretary and Treasurer—A. B. Lee.
Annual Meeting—First Wednesday in June.
Regular Meeting—First Wednesday in each month.

Central Michigan Druggists' Association President, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. President, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Association. President, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society

President, H. W. Willard; Secretary, Geo. W. Croute Ionia County Pharmaceutical Society.

Jackson County Pharmaceutical Ass'n. President, R. F. Latimer; Secretary, F. A. King. Kalamazoo Pharmaceutical Association.

Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society

President, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society.

Muskegon County Druggists' Association

Muskegon Drug Clerks' Association. President, E. C. Bond; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society

Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady. Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall

Shiawassee County Pharmaceutical Society ident, E. A. Bullard: Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society.

The Drug Market.

The upward movement in opium is the feature of the market this week. The re port of short crop has been confirmed and prices in New York will no doubt advance to that of Europe. Three manufacturers of morphine in this country consume as much opium in a year as the reported crop of 2,500 cases. It would cost \$5.25, duty paid, to import from Smyrna to-day. Morphia has not, as yet, been advanced by firm at the advance noted last week. Salquotably changed. Oil wintergreen is very certain. firm and advancing. Oil bergamont, oil Linseed oil has again advanced and is tending higher. Cuttle bone is very firm and an advance is looked for. Citric acid is excited in New York and a rapid advance is looked for. Wood alcohol has declined.

Druggists of Michigan, Attention!

In two weeks we hold our annual convention at Petoskey. This is the time to send in applications for membership. We want every reliable druggist in the

State to join us. It is for your interest to do so and strengthen us in our work for the advancement of the drug trade, both from a professional and a business standpoint. We can give you improved business methods.

We watch your interests and protect you from unjust legislation and, if you will meet with us, we will give you a glorious time as well.

Address the Secretary. STANLEY E. PARKILL,

Owosso, Mich.

A Slander on Homeopathy.

Patient comes in. Homocopathic doctor, after a short conversation, takes a little powder from a jar and says to the patient: "Smell that—now you're cured." Patient says: "Doctor, how much do 1 owe you?" Doctor says: "Twenty dollars." Patient takes out a \$20 bill and says: "Smell thatnow you're paid."

Poisoned by Morison's Pills.

of poisoning by Morison's pills which oc-It is called poisoning by drastics.

The Very Latest.

states that the latest peculiar order is as

IMPURE DRUGS.

Worthless Medicines Largely Sold in New York.

The New York World has recently published analyses of the tea, coffee and sugar sold by the grocers of the metropolis, which were reassuring on the adulteration question. Analyses of several hundred samples of liquor procured from liquor dealers were also reassuring, the cases of adulteration having been found to be comparatively

rare. The analyses of drugs and medicines obtained from druggists were not so favorable, some cases of adulteration being discovered and 40 per cent. of the drugs tested being found to be below the standard. The comments of the World on this showing

Pure drugs are as essential to the main tenance of public health as pure foods, and so the law provides stringent regulations for the prevention and punishment of their adulteration. On their being pure and of the proper standard often turns the decision of life or death. The physician in prescribing a medicine calculates to obtain a certain effect by its use. It is obvious that if the apothecary, in making up the pre-scription, supplies an article that falls short of the percentage of strength upon which the doctor based his calculation, the effect may not be obtained. The dealer in sophisticated or stale drugs, therefore, trifles human life, and, if death is the result of his greed, there is really not much difference between him and the murderer who resorts to more violent methods.

The World publishes to-day the result of an examination made under the direction of its chemist, Dr. Love, of a large number of samples of drugs purchased in the shops of apothecaries in the city of New York. same measures to secure accuracy were taken in obtaining these samples as were observed in buying those of foods and liquors, the analytical reports upon which the *World* has already published. Every package of drugs at the time of the purchase was inscribed by the purchasers with the name of the seller and his place of business and the particulars of cost, weight, etc., and in this condition delivered to the chemist for analysis. In the chemist's report upon each sample below appear the facts as to the examination for adulterations and proper strength, together with the name and address of the seller. It is hardly necessary to state that in no instance was the druggist aware of the purpose for which the purchase was made. The five avenues on the eastern and western sides of the city were selected for visitation, as in the cas of the foods and liquors, because, as they cut it through at great length, they might be expected to show a fair average of the dealings of the retail druggists with all in therapeutics and, as he says, will deserve classes of consumers, and particularly with

Drug adulterations were formerly very extensive, and before the United States passed a law forbidding the importation of dangerous adulterants most of the sophisti-cation was done abroad. The first year after the passage of the law Government officials condemned and destroyed many thousand pounds of Peruvian bark, jalap, senna, rhubarb and Turkish opium in the ports of the United States. After that donestic adulteration took its place, and has continued to the present day, though in diminishing volume. Some drugs are scarcely ever tampered with; others are largely so. Of the latter class are powdered drugs, flour and starch being the usual additions. The most injurious class of adulterants were cial manner in cystitis, lessening the irritformerly to be found in the opium.

An evil affecting the quality of drugs to a ling the catarrh. much greater extent than adulteration is inferiority. Proper drugs must conform to the standard of strength as laid down in the acter, he has seen very considerable relief recognized pharmacopoias. The physician invariably has this standard in mind when In administering it, he has usually directthe manufacturers, but no doubt will be are allowed to become stale no honest impression, than in occasional larger quanvery soon. Cloves, nutmegs and mace are apothecary will sell. They are worse than tity. worthless, because their administration, upon the supposition that they possess the requisite virtues, imperils life. It will be From the National Druggist. Borax, on account of light demand and competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in best are those which do the largest trade competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor is in the chances of obtaining fresh drugs are competition, has declined. Camphor in the chances of obtaining fresh drugs are competition, has declined at the chances of obtaining fresh drugs are competition. competition, has declined. Camphor is in best are those which do the largest trade better supply and is consequently lower in the changes through the consequently lower in the changes through the largest trade energetic gentleman proposes the organization of the retail posed this action. The dissenters gave as a consequently lower in the changes through the change price. Senaga root has declined and is in oftenest. Goods linger longer on the shelves druggists of this country for the purpose of reason for objecting that they had outstandlarge supply. Quinine is firm, but not of shops in which business is slow and un-

The druggist, of all merchants, cannot of the proper standard. The grocer may Extract logwood has advanced one cent. not have the technical education to detect which he purchases from the wholesaler and passes on to the consumer. But the druggist is presumably educated in pharmacy, if he has a license to do business in requirements of the Pharmacopoia and how to determine the character of every drug he has on sale. If, then, he allows an impropont to the cost. In this manner, as the cost of small. requirements of the Pharmacopæia and how er drug to go out of his store, he does it a gallon of fluid extract decreases, the profit through willfulness or indifference, and, as human life possibly trembles in the balance,

one reason is as bad as the other.

It is estimated by Dr. Hoffman, of New York, that one-third of the medicinal drugs and chemicals consumed in the United States enter into and are dispensed and consumed in proprietary medicines. This affords an idea of the enormous amount of enue patent nostrums swallowed by the American people. We are characteristically a patent-medicine drinking and eating race, fused to spend money for such purposes rivalled, though not surpassed, by our cousins of the British Isles. The worst of it is we are completely in the dark as to the com-positions of our beloved nostrums and how much of the original impurity and adulteration of the component parts we get we can never know. The law does not help us

Following is Dr. Love's report upon samples of drugs analyzed for the World. In selecting samples, as wide a range of goods as possible was kept in view and rarely used and unimportant drugs were excluded. It will be seen by the reports that nearly 40 per cent. of the samples were in one form or another deficient in the requirements of The Pharmaceutische Post states a case f poisoning by Morison's pills which ocprevent and punish adulterations in drugs curred in Vienna. A girl eleven years old declares a drug to be unlawful when it diftook twenty-eight pills, half of which were took twenty-eight pills, half of which were No. 2, in the course of three hours. Death or purity established by the "United States" ensued in the course of twenty-four hours. Pharmacopæia" or materially from that of any other pharmacopoeia or standard work on materia medica or falls below the procity. It is officered as follows: fessed standard for which it is sold. That A druggist friend of THE TRADESMAN an examination indiscriminately made of the drugs retailed in New York should reveal the fact that from a third to a half of "Liquid to deodorize the breath from strength, ranging from a trifling percentage to worthless, is sufficiently startling to ar-

rest the attention of everybody in the com munity. Here is a field for the city Board of Health, which defines its functions to be

limited to the prevention of adulterations the medicine which is not what it is represented to be may be harmful to the degree of sacrificing the health or life of the tient who takes it. In the cases of feeble infants and delicate invalids the wrong is especially great. The lessons which the reults of the World's analysis of city drugs teach are: More caution on the part of buyers, more honesty among druggists, and more vigilance by the health authorities. The prevailing evil, it will be seen, is not so much the use of adulterants in drugs as the lowering of their curative value. It should be added that all samples defined by law as poisons, reported upon below, were bought on physicians' prescriptions. Ap-

pended is the chemist's report:
"The examination of the drugs submitted to me shows little adulteration. With the exception of one sample pinkroot there was no case of substitution discovered, and it is possible that this sample was sold by mistake. Samples of oil of wintergreen and solution of citrate of magnesia, in which the substitution of a cheaper article was rather expected, were found to be genuine. Oil of sassafras is sometimes used to adul-

"There were a number of samples which showed carelessness in manufacture or colection, and which did not conform in all respects to the degree of purity called for by the Pharmacopæia.

had entirely disappeared; senna, which contained decayed leaves possessing no value; gentian, long kept and worm eaten; taraxacum, aconite and rhubarb, inferior speci-

mens when gathered.

"The most important adulteration discovopium—articles over which the retail drug-gist has absolute control. In the matter of rude drugs he is often at the mercy of the wholesaler, but in pharmaceutical prepara- drug is to be put. tions like the above he, and he only, is ac countable for whatever deficiency may exist. He can purchase powdered opium and powdered nux vomica of unquestionable value, and, in the case of the former, at least, samples which have previously been assayed and have their alkaloidal strength printed tual fire insurance companies has agitated directions of the Pharmacopeia, he can readily procure tinctures which shall absolutely correspond to the officinal require-

Oil of Erigeron.

According to Professor Robert Barthalow. oil of erigeron has quite an extensive range a prominent position as a remedy. He has ound it to act efficiently in certain cases of menorrhagia and metrorrhagia. Menorrhagia sometimes becomes an embarrassing complication in neurasthenia; but he has found the oil to act efficiently, and whilst it has moderated the flow to proper dimensions has improved the general condition and lessened the nervous irritability.

He also states that in the chronic form of Bright's disease oil of erigeron lessens the amount of albumen, lowers the abnormal vascular tension, and improves the general condition. It also seemed to have a most favorable action on the headache, the nausea, and other sysmptoms of uramic

Oil of erigeron also acts in a very benefiable condition of the bladder and diminish

he writes his prescriptions, but it will be ed it in 5-drop doses every three or four found that a considerable portion of drugs, hours. It may be conveniently given on a when submitted to analysis, fall below the lump of sugar. It appears to him to do standard. This is due either to age, expos-ure or contact with moisture. Drugs that administered, so as to maintain a constant

Leave the Law as It Is.

securing the repeal of the internal revenue the law as some advocate.

will realize less profit if the tax is removed. becomes less; and as no more alcoholic medportion of the income of dealers.

With some small firms this loss may not amount to as much as the \$25 tax, but to the average druggist there will be no finan cial gain by the removal of the internal rev-

acted wisely.

The Drug Trade at Present. Druggist (to customer)-There you are,

sir; a 2-cent stamp. Can I do anything else Customer—Well—er—would you cash a small check? Save me the trouble of going

these almanaes in my pocket, and that is all, I believe, this morning.

Druggist—Thanks. Won't you have glass of soda-water with me?

Manistee Druggists Organized.

The druggists of Manistee county have formed an association under the name of city. It is officered as follows: President-W. H. Willard.

Vice-President—Geo. Scoville. Secretary—A. H. Lyman. Treasurer-G. S. Goldsmith. The various committees will be elected at

future meeting of the Society.

Minor Drug Notes. Crude camphor is becoming scarce. A Chicago drug clerk has fallen heir to

Bulgarian oil of rose is adulterated with Chinese oil of geranium.

The subiodide of bismuth is becoming prominent as an antiseptic.

A Cincinnati wholesale house has violated the rebate system on proprietary goods. The United States exported over 27,000 pounds of hops during the month of Febru-

The eastern varnish manufacturers are

complaining of the high freight rates under

It the interstate law. The Oil, Paint and Drug Reporter claims that oil of turpentine is extensively adulterated with kerosene.

After fourteen years of prosperity the Russian School of Medicine for Women closes its doors. The gentlemen compris-ing the faculty seem to have changed their views regarding the ability or propriety of women to practice medicine. Now is the golden opportunity for women to fill the chairs of the faculty.

Flower perfumes have matured into the ripe fruits in Europe, and fruit perfumes are the fashion in France just now instead terate oil of wintergreen, and occasionally a solution of tartrate of potassium is labelled and sold for citrate of magnesia.

are the fashion in France just now instead of floral scents. Handkerchief and glove sachets are scented with essence of pears, plums, or apricots, while apple-paste to polish the arms, strawberry toilet water, and cherry tooth powder are found on every belle's dressing table.

A serious accident occurred in Evansville, Ind., a few days ago, through an error that is "In a few cases drugs were found to be of an inferior quality, notably ipecac, in which the medicinal portion of the drug decrease of t not perfectly familiar with the language for 'bitter salts." The clerk understood the customer to say "peter salts," and consequently delivered saltpeter. The patient took two large doses, and at present reports is in a very critical condition. Some cusered was in the tinctures of nux vomica and points—articles over which the retail drug—alike that the untrained ear can not distinguish a difference. The only safe plan in such cases is to learn the use to which the

> Mutual Fire Insurance for Retail Druggists. From the National Druggist.

state and local associations have discussed remained for the National Wholesale Druggists' Association to execute the idea. At the last annual meeting of this Association a committee was appointed for the purpose, and their work has resulted in the organization of a company at Philadelphia.

It now remains for the retail druggists to watch the progress of this new company and profit by their experience. If the whole remained for the National Wholesale Drug-

It now remains for the retail druggists to watch the progress of this new company and profit by their experience. If the wholesale trade can save money in this manner the retailers can derive still more benefit, as the reports of committees have shown that more exorbitant rates of insurance are made majorum

Majorum

Mentha Piperita. n retail than on wholesale stocks.

If the retail druggists decide to form companies, we most heartily endorse the views advanced by Geo. H. Schafer, at the recent meeting of the Iowa State Pharmaceutical Association, when he proposed that a drugmutual fire insurance company be formed in connection with the State Associ-

Kentucky Distillers to Shut Down.

At a meeting at Louisville last week, attax of \$25 on druggists who retail liquor. A committee was appointed to endeavor to He proposes that the organization be per- induce these and other whisky men not replemon, oil orange and oil tar have declined. Plead ignorance in selling goods that are fected through the State Associations. To resented at the meeting to close their disthose who are anxious to see the tax remov- tilleries. The action taken is said to be the ed the plan is a feasible one, but it is ques- only possible way out of the position in adulterations or inferiority in the articles tionable whether it is as desirable to repeal which the whisky men find themselves. A Manufacturers and firms who sell large held in bond, the production of the past quantities of preparations containing alcohol | year having been much in excess of the demand. In view of the preponderance of this city, and he knows perfectly well the This must be evident to all who stop and sentiment voiced by the meeting, it is prob

icine will be consumed when the tax is removed it can not do otherwise than cut off a Michigan IIII Exchange. 375 South Union St., Grand Rapids.

Standard Petit Ledger.

WANTED—A registered female pharmacist to take situation in western town. Also other registered pharmacists and assistants.

FOR SALE—Stock of \$3,000 in town of 1,000 population. Average daily sales, \$30. POR SALE—Part interest or whole stock, well located in Grand Rapids. Will sell at reasonable rates. Would prefer to take part-

Druggist—With pleasure. Anything else, ir? FOR SALE—Stock of about \$1,800 in town of real estate. For sale state.

FOR SALE—Stock of about \$4,603 in town of 2,000 inhabitants. Will exchange for good farm lands.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

WHOLESALE PRICE CURRENT. Vassau do Velvet Ext do Extra Ye do Grass do Advanced—Gum opium, extract logwood. Declined—Oil tar. oil orange, senega root, alacine, borax, borax po., gum camphor, oil emon, oil bergamot. ACIDUM. Benzoicum, German... Carbolicum .. Hydrochlor Nitrocum ... Tartaricum ... AMMONIA. Aqua, 16 deg..... Carbonas .. eru..... Perabin, Canada..... Abies, Canadian.

Cassiae
Cinchona Flava.
Euonymus atropurp.
Myrica Cerifera, po
Prunus Virgini
Quillaia, grd
Sassfras Ulmus Po (Ground 12)..... FERRUM. 20@ 2a 35@ 50 10@ 12 8@ 10 Acacia, 1st picked..... 2nd "
3rd "
Sifted sorts....

Before new companies are formed among Before new companies are formed among retail dealers we advise them to watch the effect of the one—formed for—the benefit of—Thymus. V. the wholesalers. It is fair to presume that a regular insurance company can carry on business at a lower rate of expense than an amateur organization. If such is the case, and they care to lower the rates of premiums on drug stocks rather than to lose the drug insurance business, it will be better for all parties concerned.

It is quite refreshing to find the subject taking definite form after so much discus-

tended by representatives of nearly all the were adopted pledging members to stop ing contracts which necessitated running. large quantity of Kentucky whisky is now

AGENTS FOR THE

FOR SALE—A new, clean and carefully selected stock of \$1,500 in town of 500 inhabitants. Average daily sales \$12. No other drug store in town.

FOR SALE-Stock of \$1,700 in town of \$00 inhabitants. Average daily sales \$15. Will sell on easy terms.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

Michigan Drug Exchange, 357 South Union St., - Grand Rapids.

Glycyrrhiza Glabra..... Haematox, 15 tb boxes.... Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sel.
Solut Chloride.

Aloe, Barb, (po, 60)..... " Cape, (po. 20)...... " Socotrine, (po. 60).....

MAGNESIA.

Absinthium Amygdalae, Dulc Amydalae, Amarae Anisi Auranti Cortex.

Morrhuae, gal...... Myrcia, 3..... Picis Liquida, (gal. 35).

Arum, po......

Jalamus.
Sentiana, (po. 15).
Hyghrrhiza, (pv. 15).
Lydrastis Canaden, (po. 33).
Ellebore, Alba, po. nula, po..... pecac, po......alapa, pr..... Podophyllum, po..... cut.. anguinaria, (po. 25)..... erpentaria. enega smilax, Officinalis, H..... Mex...

SEMEN. Carui, (po. 20).....

Lini Lini, grd, (bbl, 3).... Phalaris Canarian

Frumenti, W., D. & Co..... Frumenti, D. F. R. Frumenti Frumenti
Juniperis Co. O. T.
Juniperis Co.
Saacharum N. E.
Spt. Vini Galli
Vini Oporto.
Vini Alba.

Hard! ,for slate use..... Yellow Reef. do Yellow Reef. do MISCELLANEOUS. Æther, Spts Nitros, 3 F. Æther, Spts. Nitros, 1 F. Alumen, ground, (po. 7). Argenti Nitras, 3. Arsenicum..... Balm Gilead Bud... Bismuth S. N Bismuth S. N.
Calcium Chlor, Is, (½s, 11; ½s, 12).
Cantharides Russian, po.
Capsici Fructus, af
Capsici Fructus, po.
Capsici Fructus, B, po. Cera Alba, S. & F. Cera Flava Cassia Fructus Centraria etaceum . Chloroform, Squibbs... Chloral Hydrate Cryst ocus Cupri Sulph. Glue, White
Glycerina
Grana Paradisi
Humulus
Hydrarg Chlor. Mite
Hydrarg Chlor. Cor
Hydrarg Oxide Rubrum
Hydrarg Ammoniati
Hydrarg Unguentum
Hydrarg Unguentum
Hydrargyrum
Ichthyocolla, Am
Indigo

do do do

Lycopodium Magnesia, Sulph, (bbl. 11/4). Morphia, S, P. & W.....

Nux Vomica, (po. 20).
Os. Sepia.
Pepsin Saac, H. & P. D. Co.
Picis Liq, N. C., ½ galls, doz.
Picis Liq, quarts.
Picis Liq, punts.
Picis Liq, pints.
Pil Hydrarg, (po. 80).
Piper Nigra, (po. 22).
Piper Alba, (po. 35).
Pix Burgun.
Plumbi Acet.
Potassa, Bitart, pure.
Potassa, Bitart, com.
 Potassa, Bitart, com
 6

 Potass Nitras, opt
 86

 Potass Nitras
 76

 Pulvis Ipecae et opii
 1 1061 2

Sapo, W Sapo, M Sapo, G Seidlitz Mixture

Soda et Potoss Ta Soda Carb... Soda, Bi-Carb... Soda, Ash... Soda Sulphas... Spts. Ether Co... Terebenth Venice... Theobromae..... Zinci Sulph

... 2 75@3 6)
... 5 50@6 06
... 80@1 06
... Lard, extra...
... 0 50
... Lard, No. 1.
... 1 00@2 75
... Linseed, pure raw...
... 1 2@1 60
... Neat's Foot, winter strained.
... Spirits Turpentine.
... PAINTS ## Special Content of the content of

No. 1 Turp Coach
Extra Turp.
Coach Body.
No. 1 Turp Furniture.
Extra Turk Damar.
Large Damar No. 1 Turp.

APPROVED by PHYSICIANS **Cushman's**



In the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CRCULARS and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich. Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids
And Wholesale Druggists of Detroit and Chicago

THE LATEST DISCOVERY. Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to *LADIES*, Send 4 cents for Sealed Circular.

CALUMET CHEMICAL CO., Chicago. Mention

WHOLESALE

Druggists!

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

Elegant Pharmacentical Prenarations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

Pioneer Prepared Paints. ALSO FOR THE

THE CELEBRATED

Grand Rapids Brush Co., Manufacturers of Hair, Shoe and Horse Brushes.

WE ARE SOLE OWNERS OF Weatherly's Michigan Catarrh Cure

Which is positively the best Remed:

of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis

Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satisers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

Henderson Co., Ky., Sour Mash and Old-Fashioned Hand-Made, Copper-

Distilled WHISKEY

We not only offer these goods to be ex-celled by NO OTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has

been assured.
We are also owners of the Druggists' Favorite Which continues to have so many favor-

ites among druggists who have sold these goods for a very long time. Buy our Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list,

Patent Medicines, Etc., we invite your correspondence.

and personal attention.

Mail orders always receive our specia

Hazeltine & Perkins Drug Co.

SONS,

HOW ARE WE TO GET RID OF IT?

uation is not a surprise, but a confirmation of the value of mathematical processes. Yet the comments upon it and the plans proposed for its remedy are as naive and ingenuous as if we had, by the merest accident, stumbled upon existing circumstances, and had been furnished with no data whatever to judge of their nature.

The accumulation of money in the treasury will begin, as soon as the redeemable cialty with us, and many good bonds are canceled. This will be about the housewives will buy no other beginning of August—possibly a fortnight later. The rate of accumulation will be er, purer, lighter than any. Reabout eight millions a month. Suppose tail 10 cents. Congress should meet in October, and within sixty days—almost an incredible anticipation of promptitude—should pass a measure cutting off most or all of one hundred millions of revenue; even then there would be, from August 1st to December 1st, four months' accumulation, or somewhere from thirty to fifty millions of dollars, in addition to the great balances always carried.

The question asked, therefore is, "How is this accumulation to be prevented?" It is suggested that when the worst comes to the worst the Secretary may buy 41/2 and 4 per cents in the open market, but as the premium upon them is from ten to thirty per cent., nobody feels that this can be a very available relief. To quote the Democratic counsellors of the Administration, Mr. Manning says it would not be tol-Retail only 20 and 25c each. erated by the public, and Mr. Carlisle only Fire-Proof Cooking Crock. mentions it as a last resort. Some money can be put out in the "designated depositaries" to re-enter the general circulation, but a bank cannot be designated until it provides securities for the government's deposits, and it is not likely that much more money will be asked for by the banks on these conditions than already has been. We end therefore, on this point, just as we began, "How is the accumulation to be prevented before Congress can legislate?" And we may add another pertinent question, "What will be the consequences of not preventing an accumulation?"

As to the legislation when Congress meets, there will be no open door to an easy agreement. Upon the proposal to repeal the whole internal revenue system, serious objections immediately rise; that the system is a burden only upon rum and tobacco, neither of which deserves to go unburdened, so long as taxes are necessary at all; that to abolish the machinery of the bureau, and make the great changes in the commercial standing of the taxed articles, would be unwise, in view of chances that the system may be needed again, when the other bonds become redeemable; and that it is unreasonable to remove these unfelt taxes, so long as burdensome taxation rests upon the peoof the Free Traders that to throw away the internal revenue will prevent reduction of made their collection cost more than they

the tariff revenue.

That the easiest and most rational solution of the difficulty will be the repeal of the sugar duty, accompanied by the several safe-guards (as to home production, foreign export duty, and development of our commerce), which that measure demands, between the sugar duty, are some demands, between the sugar duty, and development of our commerce), which that measure demands, between the sugar duty, are some demands, between the sugar duty, and development of our commerce), which that measure demands, between the sugar duty, and development of our commerce, which that measure demands, between the sugar duty, are sugar duty, and development of our commerce, which that measure demands, between the sugar duty, are sugar duty, accompanied by the sugar duty, accompanied by the several sugar duty, accompanied by the sugar duty, accompanied by the several sugar duty, accompanied by the several safe-guards (as to home production, foreign export duty, and development of our commerce), which that measure demands, between the sugar duty, accompanied by the several sugar duty, accompanied by the several safe-guards (as to home production, foreign export duty, and development of our commerce), which that measure demands, between the sugar duty, accompanied by the several sugar duty, accompanied by the several sugar duty, accompanied by the several sugar duty, accompanied by the sugar duty, accompanied by the several sugar duty, accompanied by the sugar duty, comes more and more plain. Even an entire repeal, however, will not be enough, for the surplus to be dealt with is a hundred millions, and not fifty. And what further are we to do? Will it not, after all, be the right and the wise thing to help State and local taxation? "Distribute the surplus" used to throw some good people into spasms; but perhaps they will be more steady of nerve by the end of the next six months.

In green, which, needies to say, is danger-ous to the green, which, needies to say, is danger-ous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

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Barlow & Star, hardware dealers at Colwater Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Colwater Michigan, and in answer to inquir

It is announced that Mr. Powderly will hidden away under the vaults of the palace, ition of Master Workman of the Knights of and on making search discovered that the Labor. THE TRADESMAN hopes that in spite report was true. Sackfuls of new rupees of this, he will be re-elected. Mr. Powderly the government "as a loan." As guardian done some foolish things, as in writing that of the rajah it lent; in its proper capacity it defiant letter to Jay Gould, in giving his public support to Henry George's party and good deal of indignation in India. It is its theories and in giving the boycotting crime to the young rajah to convert his money ina quasi support. But in the main he has to government debentures, which he cannot shown himself a competent and wise leader of the great association of American workmen, and his antagonism of socialism and anarchism, his support of arbitration and co-operation, and his efforts to minimize strikes, are features of his career which entitle him to public gratitude. Should he be replaced by a more extreme and less judicthe native point of view he was quite right, ious man, those who have failed to give him an outside support may find great reason to wish him back in his arduous and responsible position. THE TRADESMAN is not surprised that he wishes to be out of it.

The people of the Welsh principality seem to have concluded that the time has come for them to cease paying for a Church to which only a small minority adhere. The Welsh are dissenters-Baptists, Congregationalists, Presbyterians or Quakersas a rule. Yet every piece of landed property in Wales is taxed to support an Anglican rector, who frequently knows not a word of their language, and pays a pittance to a currate to represent him in his parish. It is true that the Anglican establishment in Wales has shared in the general revival which has prevaded the English Church in Nienhuis Bros., New Holland; "Your paper the last half century. But this comes too is good. We cannot get along without it."

New York Store, 323 Broadway.

This ware has become a spe-

NEW GOODS, WHITE LINED.

othing can BURN in it!

We guarantee satisfaction. Order a few, as samples, of us or any wholesale grocer.

late. Centuries of contemptuous neglect

and maladministration have resulted in

alienating the people, and the alienation

will continue so long as the Welshman suf-

fers under the injustice of the tithe-system,

So he has struck against paying tithes, and

are worth, as the Irish did in the tithe-war

were found buried there and were taken by

reconvert into coin, if he should wish to do

so on coming of age and the very fact that

this money was hoarded lends force to this

objection. The deceased rajah only hoarded

silver because he had no confidence in the

stability and the solvency of the government

which was offering him six per cent. From

As a rule, hotels are supported by the

patronage of traveling men. These men go

to a town to sell the retail trade, which,

indirectly, maintains the hotel. It is not

unusual, however, for the landlord to ignore

the claims of the local merchants and send

the bulk of his patronage to other places,

thus building up men who take no part in

terest in the success of the landlord. The

dreds of hotel keepers seem lost to all

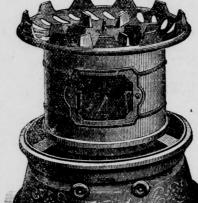
sense of local patriotism and continue to

ignore the men who give them their subsis-

the prosperity of the town and have no in-

and his son has been badly treated.



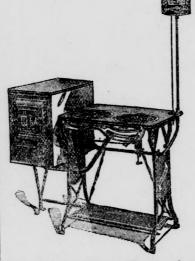


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Porcelain-Lined

Fruit Jars.

The phenomenal advance in these goods this season shows the demand. We can ship plication.

WA

VERLY

At this season we always notice greatly increased sales in our Standard Lines of White Granite. The above cut represents "Wedgwood's" grand NEW with prices in our Summer Cat- promptly. Prices quoted on ap- YORK shape which we have in assorted packages or re-packed to order. Also, same shape in LUS-TRE BAND, with good stock on hand.

See this Crate of Staples. assorted crate white cranite

No. 1419. Wedgwood & Co. or Knowles, Taylor & Knowles. We

have it in either make.

30 doz. Plates, 6 doz. Pie, 20 doz. Breakfast, 4 doz. Dinner. 24 Bakers, 6 6-in., 12 7-in., 6 8-in.

30 Bowls, 6 24's, 12 30's, 12 36's. 18 Chambers, 12 uncovered, 6 Covered.

36 Scallops, 12 6, 12 7, 12 8. 6 doz. Fruit Saucers, 4 in.

45 Sets Teas, 24 handled, 21 unhandled. 24 Oyster Bowls, 30's.

6 pair Ewers and Basins. 3 doz. Individual Butters. 18 Platters, 6 9, 6 10, 6 11.

> \$66.46. Total,

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sor, a minor. It heard rumors of great sums Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

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