

The Michigan Tradesman.

329

VOL. 4.

GRAND RAPIDS, WEDNESDAY, JULY 6, 1887.

NO. 198.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm
WAGONS!
Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.
Special attention given to Repairing, Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

SEEDS

Garden Seeds a Specialty.
The Most Complete Assortment
in Michigan. Don't Buy until
you get my prices.

ALFRED J. BROWN
Representing Jas. Vick, of Rochester.

16-18 N. Division St., Grand Rapids

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,

166 South Water St., CHICAGO.
Reference
FELSENTHAL, GROSS & MILLER, Bankers.

SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

PATENTS. LUCIUS C. WEST,
Attorney at Patent Law and Solicitor
of American and Foreign Patents,
105 E. Main St., Grand Rapids, Mich., U. S. A. Branch of
London, Eng. Practice in U. S. Courts. Circulars
free.

HIRTH & KRAUSE, LEATHER And Shoe Store Supplies.

SHOE BRUSHES,
SHOE BUTTONS,
SHOE POLISH,
SHOE LACES.
Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

FOR SALE.

Feed mill, eighteen horse power engine, good wholesale and retail trade. Will sell cheap. Address "Feed mill," care THE TRADESMAN.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory,
West End Pearl St. Bridge.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, MICH.

HENRY J. HARTMAN,

FOUNDER,

GRAY IRON CASTINGS A SPECIALTY.

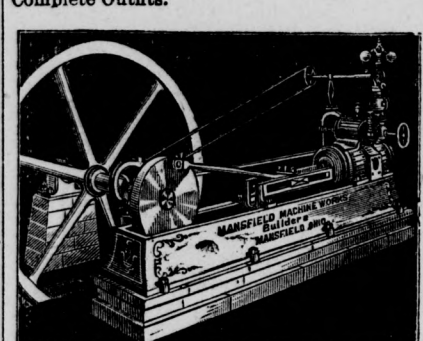
Send for Estimates.

71 South Front St., Grand Rapids, Mich.

PORTABLE AND STATIONARY

ENGINES

From 2 to 250 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. O. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, MICH.

SALT FISH

Bought and Sold by

FRANK J. DETTENTHALER,

117 Monroe St., Grand Rapids.

Oysters the Year Around

To Cigar Dealers

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

SILVER SPOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO., Flint, Mich.

CHURCH'S Bug Finish!

READY FOR USE DRY.
NO MIXING REQUIRED.

It sticks to the vines and finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco Worms.

This is the only safe way to use a Strong Poison; none of the Poisons is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer. ONE POUND will go as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug Finish gave good satisfaction on garden and farm." Many unsolicited letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,100 pounds of 'Bug Finish' last year. It is rightly named 'Bug Finish,' as it finishes the entire crop of bugs with one application. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once."

Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

MANUFACTURED BY

Anti-Kalsomine Co., Grand Rapids.

W. R. STEGLITZ,

Proprietor of

Eaton Rapids Cigar Factory.

Manufacturer of the following popular brands:

S. & M.
CRICKET.
ROSADORA.

V. R. S.

Dealers not handling any of above brands are solicited to send in a trial order.

Eaton Rapids, - Mich.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

CHARLES A. COYE,

Successor to

A. Coye & Son,

DEALER IN

AWNINGS AND TENTS

Horse and Wagon Covers,

Oiled Clothing,

Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order.

73 CANAL ST. - GRAND RAPIDS.

WONDERFUL SOAP.



NO RUBBING! NO SORE FINGERS! NO BACKACHE!

Warranted not to injure the Clothes.

USED TWO WAYS (By Boiling and No Rubbing.)

FULL DIRECTIONS ON THE WRAPPER.

THE BEST LABOR-SAVING SOAP MADE

A Vegetable Oil Soap. Contains No Rosin.

A LARGE "CHROMO" WITH THREE BARS.

Manufactured only by the

G. A. SHOUDY SOAP CO.

CLARK, JEWELL & CO.,

Sole Agents for Western Michigan.

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LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN.

There are two individuals whom I can't help disliking. One is the customer who is continually representing to the dealer that his welfare and prosperity depend very materially on his—the customer's—good-will and patronage, and the other is the dealer that takes every occasion possible to assure the customer that he—the dealer—is honest and immaculate. Why can't these parties see that they are closely approaching the intolerable bore and nuisance? If Jerry Johnson drops cash enough into my till to make him a profitable and valued customer, he draws heavily on my gratitude by eternally elaborating on the fact; and, if Mr. Dayball is possessed of all the elements of integrity, I flatter myself that I have sufficient intelligence to discover it without Mr. D's personal explanation of the phenomenon.

Is it calculated to impress the man of even ordinary capacity with an exalted idea of Mr. Dayball's exceptional honesty to hear that gentleman lecture on his virtues somewhat in this style?

"I don't suppose it hurts Slimmer's conscience to buy mixed cotton goods and sell 'em for woolen, or to cut off thirty-three inches for a yard, but I sell cotton for cotton and woolen for woolen, and when you buy things here you get full weight and measure. Tom (to his clerk), did you ever know of any of this little petty swindling going on in this store? Don't I always caution you to give honest measure?" etc., etc.

Dayball's system of proofs resembles that of the itinerant Israelite merchant, who was endeavoring to sell a farmer's wife a pair of table cloths, but had much difficulty in convincing her that they were linen.

"Ma-dam," he observed, "of course I peen a stranger to you, but I geef you my vort dot de Vater of his Gundry was not more bardicular abowd his rebundashon for troot dan I vas! I del you dose table-cloth vas linen, but you my feelings geef by dowing my vort! Now, ma-dam, I prove it to you." And, going to the door, he called out to his partner, who was waiting on the wagon:

"Eli!"

"Vat you vant, Solomon?"

"You know dose table-cloth vat vhas smuggled into do gundry by Isaac Liverstein, vat we made such a crate pargain on?"

"Like de pair we soldt de Bresident's vife?"

"Yes."

"Vell, I should dank I ought to, Solomon!"

"Vas not dose table-cloth all linen?"

"Efery bardigle, so hellup me, gracious!"

"Dere, ma-dam! I tote you I broove it! Nefer again don't you dowed de vort of Solomon Hockelheimer!"

* * *

The pronoun "I" is a highly important part of speech, and its elimination from the language would puzzle us terribly, but I am afraid that too many of us, like Dayball, are too familiar with it to always suit our neighbors' ideas of taste and propriety. We are all of us more or less egotists, and the first person, singular, usually occupies such a prominent place in our minds that he frequently obtrudes himself on the public in a manner that the public deems presumptuous and offensive. Still, I don't see how we can properly narrate our fish stories, or snake stories, or war stories, without frequent reference to the pronoun. If every individual was prohibited by a rigid ukase from alluding to himself, the wells of conversation would speedily dry up and the world assume an aspect of gloom and desolation. All this is undeniably true. Let us, therefore, continue to give our neighbors occasion to call us bores and egotists, but let us draw a line—if we are, fortunately, possessed of a fairly reasonable amount of business honor, integrity and morality, let the public discover it without verbal assistance from ourselves.

* * *

If I don't like Mr. Dayball's "style," all I have to do is to absent myself from his place of business; but I can't get rid of Jerry Johnson so easily, and it's a question which I frequently debate with myself whether I want to get rid of Jerry or not. The fact is, that while Jerry's habits are not alluring, his shekels are. Good customers are not over-plenty these days, and it is an unwritten mercantile law to use every reasonable and honorable effort to keep one when you get him. But then, there's another side to the question: you have learned, with Longfellow, that "life is short, and time is fleeting," and whatever may be your opinion about the grave not being its goal, you have discovered, perhaps, after years of comparative poverty, and enforced economizing, and unavoidable worryment, and tread-mill industry, and alternating hopes and discouragements, that you have reached a position of modest independence; but you have also discovered, perhaps, that you are rapidly approaching the "sear and yellow leaf" season of humanity, and that if you propose to extract any comfort and enjoyment from life, and throw off its cares and vexations and annoyments, the time for your change of programme has fully arrived, and you resolve to cast off all the burdens possible—and Jerry among them.

But the business instinct has imperceptibly become a part of your nature, and before dropping Jerry you mentally weigh the pro's and con's of the transaction. He's an intolerable bore, but he's profitable; he tells you fifty odd times a year that he is one of your most important customers, which, though monotonous and offensive, is nevertheless true. His language and habits are vulgar, but he doesn't know it; he is rude and ignorant, but circumstances made him so, and, probably, after weighing him time and again in the mental balance, you will finally conclude not to unload him on your competitors.

* * *

The great trouble with the Jerry Johnson of business is that he is too liable to put in an appearance at an inopportune moment. When his propensity for boring and irritating is at its zenith, you are perhaps worried with half a dozen annoying matters, and then his marvelous art of torture is exhibited in all its perfection, and if you can send him away without showing your sufferings, and in the same self-complacent mood in which he entered, you have achieved a great victory over yourself.

* * *

Of course, all trades and professions have their annoyances, but it sometimes seems as if the lion's share fell to the merchant, and lucky, indeed, is the individual who makes traffic in goods a life-long pursuit, if nature has so created him that the minor trials and tribulations of trade pass by.

"Like rain-drops on the placid lake,
That leave no trace behind."

CO-OPERATIVE DISTRIBUTION.

Its Success in England—Review of the Recent Congress.

Probably one of the most memorable circumstances in the long reign of Queen Victoria is the initiation and rise of the co-operative idea in connection with the trade and industry of the United Kingdom. The progress of institutions of this character, as demonstrated at the first meeting of the Co-operative Congress, held at Carlisle on the 30th ult., has been truly wonderful. At that congress, in an address delivered by G. J. Holyoake, we find the following strong tribute to a system which its advocates and promoters fully hope "will turn the land of England into a beautiful garden," and that "without a tax on foreign corn": "Future historians of this century will find it difficult to name any social feature of the great Victorian reign more original, more English, or more beneficial than this co-operation."

Certainly, some of the figures given by the various speakers at the Congress in great part warrant this highly eulogistic sentence of Mr. Holyoake. Thus, paraphrasing the words of one of them, the co-operative proprietors of Great Britain and Ireland now own land, whole streets of dwellings, and almost townships; they occupy and own stately warehouses in Manchester and London; in Newcastle-on-Tyne, and in Glasgow; they operate a bank with transactions amounting to \$80,000,000 a year; they possess over fourteen hundred stores, doing a business of \$150,000,000 annually; they own share capital to the amount of nearly \$50,000,000; they number 900,000 members, who make over \$15,000,000 in profits annually; during the last twenty-five years they have done a business of over \$1,800,000,000, yielding a profit of nearly \$150,000,000. They have ships on the sea, lifeboats on the coast, have invested in canals in England, and in trading companies in America. They own libraries, issue a newspaper, erect public fountains, subscribe to hospitals and charities, establish science classes, and rent or own news-rooms. So far, their experiments in farming have not kept pace with those in manufacturing and trading. Yet the promoters of these are hopeful of ultimate success.

The proceedings of this Congress show that co-operative distribution has been a great success in England, an enormous business having been done and large profits distributed among the investors. The stores buy at the very lowest wholesale rates, give no credit and thus incur no loss from bad debts, and can sell their goods at their purchasing prices, plus the rent of stores and pay of clerks, but the custom has been to sell at market rates, and sometimes even above, in order to earn and distribute good dividends. The London Grocers' Gazette says:

"It is abundantly shown, in fact, it can hardly be denied, that the main result so far achieved has been that the proprietors of the various stores, who are also the principal customers, have accumulated very large amounts of capital, and have, at the same time, been in receipt of bonus or dividend on the amount of their purchases, such bonuses in many instances far exceeding the gross profit obtained by retail traders who do a cash business on enlightened lines. Whence, then, are these vast hoards derived? A practical grocer with capital and doing a good business buys of wholesale houses in keen competition at the closest profits; these wholesale houses, in their turn, are to some extent importers, but for the most part they purchase on the market through the agents of the merchants. The Wholesale Co-operative Society is in a similar position, and this society largely supplies the retail stores, who are able also to buy of other dealers and manufacturers if they so desire. The advantage in buying possessed by the stores over the first-rate grocer is fractional, if appreciable, and it therefore follows that the capital accumulated out of the large profits charged by the stores to their customers. We affirm that grocers who are doing the best for themselves will be found to be working at a gross profit of 12 to 16 per cent. We do not now refer to cases in which much credit is given, and where orders are called for and goods delivered whenever wanted, for these conveniences the customer must pay an enhanced price. But what about the profits of the stores? At a meeting of the

North Lancashire section, T. Schofield, in the course of reading a paper, stated: 'Take the case of a leading tradesman who has, say, six shops, whose average sales are £100 per week each, giving a grand yearly total of £31,200. This man is content, say, with 5 per cent. net profit, which you will readily admit is a rather low figure, but for argument's sake we will put it as such. The yearly income he will draw from his business is £1,560, which will allow him to live well and give his children a first-class education, and still allow him to put by a pretty large sum towards making a great fortune. Now, to compete with this man, who sells a good and wholesome article I will assume, but is content with small profits, would mean a corresponding reduction by our stores, which would mean smaller dividends, and to my mind this is where the shoe would pinch. There are those who are ever crying out for large dividends irrespective of circumstances, and I must admit that to pay a good dividend, say, from 25. 6d. and upwards, if very well, providing you can educate your members to the fact that whatever profits are put upon their goods come back to them, after allowing for a reasonable and well-managed concern. But, mind you, I do not recommend large dividends, but would prefer to reduce the prices of our goods and put ourselves in a position to say to the private trader: We can sell as cheap as you, in addition to dividing amongst ourselves the profits which hitherto we have allowed you as one man to enrich yourself with.'

"In the course of a discussion which followed, Thos. Swann said: 'High dividends are the course of the co-operative movement. When I read in the Co-operative News of some societies making as much as 3s. 6d. on the pound I say to myself that they can not do it legitimately. There is a certain limit beyond which they can not go, and they ought to be content with a dividend of 10 per cent. The wholesale trade is not an immaculate institution, but it is able to supply societies more advantageously all around than any private trader.'

The Secretary said: 'It is a common practice among those who deal in specialties to resort to short weights and measures and to adulterations, but as co-operators we set our faces decidedly against such dishonest practices. In Preston our members complained that they could get better butter at 1s. 4d. to 1s. 5d. at our stores, but when the committee investigated the matter they found that what had been sold as butter was simply butterine, containing 75 per cent. of foreign fat.'

"The proceedings at the Congress, we venture to think, fully justified the assertion of the Bishop of Carlisle, who, in his sermon to the delegates, stated that amongst other communications he had received a pamphlet which asked the question: Is the shopkeeper worth preserving? He replied in the affirmative. The honest, wise, civil, skillful shopkeeper was worth preserving, and he would find that he would be able to hold his own."

Do You Want to Buy or Sell?

From the Chicago Inter-Ocean.

One of the most noticeable features connected with the business transacted at the Board of Trade daily is the utter absence of interest in pork. For about 40 days the pork pit has been practically deserted, and so the Inter-Ocean made a few inquiries into the matter yesterday. As there is a statute which makes a "corner" on pork a criminal matter, it was anticipated that when a summons was taken out against P. D. Armour on the allegation that he was engaged in transactions in pork which violated the statute, some facts would be brought forward which would let a little light in upon this dark subject, because if a corner on wheat is "wicked and iniquitous," a similar movement on pork is equally so. That suit suddenly fell through for want of prosecution, and the general understanding was that sufficient interest had been brought to bear to induce such a course being pursued. On inquiry of a member of the Board of Trade whether it was true that while pork was selling for \$15 cash, settlements for June delivery were made at \$22, he replied, "Yes, it is true."

Armour has got all the pork cornered, and if you want a hundred barrels of pork you can go to him and get them at \$15, but if you owe him a hundred barrels of pork and go to him to settle because you cannot get it, he will only settle with you at \$22. There has been no trade to amount to anything at the Board since March 5, and from a public point of view, absolutely no trade in pork since May 1. Everyone who had any pork delivered to it, P. D. Armour and received his check for it, has been absolutely impossible to buy any pork of anyone except Armour. There might have been a few isolated cases where a man would sell some but within the past thirty days there has been absolutely no trade of importance on the Board. Brokers ascribe this condition of things to a corner which has been engineered by Mr. Armour, and they assert that all the pork in the West, Northwest and other places has been brought here and purchased at a higher price than anyone outside of Chicago would pay for it. At the present prices of hogs pork could be made at \$14 a barrel or less, and short ribs, which is the same as pork, are selling here at \$14 a barrel relatively, and the claim is made that under the existing corner the public is made to suffer.

Mr. Floyd Should Look Out.

From the Commercial Bulletin.

Unless Mr. Floyd and the other honest members of the Pure Food Commission bestir themselves, the movement is in danger of being captured to bolster up a gigantic monopoly, engineered by Mr. Thurber. It cannot be charged that the Bulletin is jealous of not being invited to join the conspirators to advance the pecuniary interests of Mr. Thurber and the scheme to establish a great grocery trade organ, which will endeavor to compel jobbers and manufacturers to give it support, as we do not belong to the class of journals included on the list, being an independent sheet devoted to the best commercial interests of the Northwest.

A lady clerk in a Lansing store experienced a sensation of a highly astonishing nature in her back hair, while on her way to dinner the other day. She removed her hat with marked celerity, and a large and very lively dove-tinted mouse fell from her head to the sidewalk.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, JULY 6, 1887.

The trial of Jacob Sharp for the bribery of the New York Aldermen has resulted in his conviction and seems not unlikely to be followed by the summons of the offender before a higher tribunal. The terrible strain of anxiety under which the man has been living, and the sense of universal reprobation which has dogged him, have developed acute diseases of the heart, and his death may ensue at any moment. A great offender against social laws needs an iron constitution to bear up under the deserved penalties of his offence. William M. Tweed broke down under exposure, and Jacob Sharp is following on the same line.

Whatever may be said of the failure of co-operative distribution in this country, the English people seem to have solved the problem pretty effectually. It is possible that the disastrous results attending co-operative distribution are due largely to the isolation of attempts in this direction and that when the experiment is tried on a large scale it will meet with success.

Neither Webster nor any of the more recent lexicographers give place to the word "dead-beat." Its derivation seems to be a matter of doubt, no one being able to explain how the prefix came to be used in conjunction with the word "beat." If any of THE TRADESMAN'S readers can throw any light on the subject, such information will be thankfully received.

The ill-mannered ignoramus who is engineering the defunct Pure Food Movement is seeking a vindication of his course at the hands of those house organs which expound his cause. So far, no reputable journal has given him the satisfaction he craves.

More stores were closed in Michigan this Fourth of July than ever before—one result of organization. More leisure is being taken by business men than ever before—another result of organization.

The latest "Lost Cause" is the deceased Pure Food movement, so-called. *Requiescat in pace.*

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

R. McKinnon, Hopkins.
F. E. Thatcher, Ravenna.
H. T. M. Treglow, Lowell.
W. H. Beach, Holland.
D. E. Soper, Newaygo.
Neal McMillan, Rockford.
W. S. Johnson, Sutton's Bay.
W. F. Stuart, Crofton.
D. Clelland, Coopersville.
N. Bourne, Fisher.
DeWitt & Ridout, Spring Lake.
Chas. McCarthy, Lowell.
Wm. J. Eddy, Rockford.
F. W. Bunker, Casnovia.
S. W. Robinson, Edgerton.
F. D. Warren, Martin.
H. W. Potter, Jenisonville.
J. P. Dwinell, Carlyle.
C. H. Joldersma, Jamestown.
Gus Bogan, Bauer.
M. H. McCoy, Grandville.
Eli Runnels, Corning.
Jas. Massie, Grandville.
J. P. Pruim, Zeeland.
C. M. Shaw, Sparta.
W. G. Tefft, Rockford.
H. B. Hawley & Son, Westwood.
Spring & Lindsey, Bailey.
Wm. Farrowe, South Blenheim.
Farrowe & Dalman, Allendale.
J. Kamps, Zulphe.
P. Brattigan, North Dor.
Geo. P. Stark, Cascade.
Frank C. Sampson & Drury, Cadillac.
Wm. Bell, Nottawa.
C. M. McKinnon, Hopkins.
R. S. Smith, Wayland.
Hoag & Judson, Cannonsburg.
T. J. Sheridan & Co., Woodville.
M. Gezon, Jenisonville.
Wooden & Van Winkle, Casnovia.
A. C. Barkley & Son, Zeeland.
DeKruif, Boone & Co., Zeeland.
J. C. Benbow, Cannonsburg.
Herder & Lohuis, Zeeland.
C. H. Hoyt, Hudsonville.
Childs & Carter, Childs Mill.
B. Gilbert & Co., Moline.
O. F. & W. P. Conklin, Ravenna.
Velzy Bros., Lamont.
G. N. Reynolds, Belmont.
S. Cooper, Jamestown.
H. Van Noord, Jamestown.
W. M. Rogers, Pennville.
John Damstra, Gitchell.
J. F. Hacker, Corinthe.
Den Herder & Tanis, Vriesland.
Hoyt Bros., Drenthe.
G. Ten Hoop, Forest Grove.
J. E. Thurkow, Morley.
R. H. Topping, Casnovia.
C. E. Manley, Kinney.
Cole & Chapel, Ada.
F. A. Jamison, South Boardman.
J. T. Perham, Kent City.
J. N. Walt, Hudsonville.
Walker & Hewitt, Lansing.
J. O. Look, Lowell.
R. T. Parrish, Grandville.
M. Minderhout, Hanley.
C. F. Williams, Calcutta.
Walling Bros., Lamont.
J. C. Benbow, Cannonsburg.
G. H. Walbrink, Allendale.
A. A. Weeks, Grandville.
Dave Holmes, West Michigan Lumber Co., Woodville.
Geo. Carrington, Trent.
P. B. Watkins, Hopkins Station.
R. A. Hastings, Gorta.
S. F. Frye, Crooked Lake.
Gordon Sinclair, Bangor.
Adam Newell, Burnip's Corners.
E. H. White, Kent City.
L. Cook, Bauer.

The Pickney Dispatch thus refers to the latest sensible craze: "The creamery is developing appetites for buttermilk. Unless the management withhold the beverage, it will be hard weaning a few when they shut down."

In Turkey when a man is found selling adulterated food or drugs his ears are nailed to a wall.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

John Farowe has engaged in the grocery business at So. Blenheim. Amos S. Musselman & Co. furnished the stock.

The Grand Rapids School Furniture Co. is so rushed with business that orders in some departments have to be refused.

F. Vallier has purchased the fish market at 23 West Bridge street, formerly owned by T. Visine, and will continue the business.

S. F. Frye, general dealer at Altona, has opened a branch drug and grocery store at Crooked Lake. The Hazeltine & Perkins Drug Co. furnished the stock.

Gregg & Co., who formerly conducted a grocery business at the corner of Grandville and Wealthy avenues, have closed out their stock and retired from business.

P. A. DeWitt and S. S. Ridout have formed a copartnership under the firm name of DeWitt & Ridout and engaged in the drug business at Spring Lake. The Hazeltine & Perkins Drug Co. furnished the stock.

The Grand Rapids Portable House Co. has lately shipped Densmore veneer cottages to Paul Smith Station, N. Y.; Newburg, N. Y.; Bay View, Mich.; Macatawa Park, Mich.; Fort Worth, Texas; Los Angeles, Cal.; San Diego, Cal.; Bedloe's Island, N. Y.; Puerto Cortez, Honduras.

AROUND THE STATE.

Bannister—Garrett Bros. succeed C. O. Garrett in general trade.

Hastings—Henry Withey has bought H. H. Gill & Co.'s bazaar.

Grand Haven—D. Gale has got nicely settled in his new store.

Pine Creek—Chas. G. Morris succeeds F. E. Riley in general trade.

Allendale—L. J. Quick, general dealer, did not sell out, as was reported.

Jackson—Gilson & Toole succeed J. F. Shaw in the boot and shoe business.

Climax—Smith & Cole succeed Warren Smith in the drug and grocery trade.

Chelsea—Frank P. Glazier succeeds Glazier, DuPuy & Co. in the drug business.

Howard City—O. J. Knapp succeeds Knapp & Walsworth in the grocery business.

Coldwater—Horace J. Woodward & Son succeed Horace Woodward in the dry goods business.

Edmore—H. W. Robson, the Edmore grocer, was married on June 30 to a Cincinnati lady.

Eaton Rapids—C. A. Collier & Co. have bought out I. N. Reynolds' flour, feed and grocery business.

Gladwin—H. Hoffman & Co., dealers in dry goods and clothing, have been closed on chattel mortgage.

Jonesville—Chas. H. TenEyck, the furniture dealer, hung himself on June 25. Business trouble is given as the cause for the act.

Morrice—Howard & Wells have bought the Geo. Rowell boot and shoe and the S. W. Wells grocery stocks and consolidated the same.

Coopersville—The business men are considering the advisability of organizing a stock company to engage in the purchase of wheat and other farm produce.

Big Rapids—Dr. L. S. Griswold has purchased A. H. Webber's interest in the drug business of A. H. Webber & Co. The new firm name will be Griswold & McGregor.

Langston—Wm. Stansell's store and general stock was destroyed by fire on June 27. The fire was caused by a lighted cigar, which had fallen through a crack in the floor. Loss, \$1,000.

Ewart—M. Belanger & Co.'s peevy factory was partially destroyed by fire on June 28. The loss will reach about \$1,500. Business will be resumed in the rink, which has been purchased for that purpose.

MANUFACTURING MATTERS.

New Era—A. L. Dennis is repairing his sawmill.

Lawrence—John Sebring, of Bangor, will start a bank here.

Muskegon—Kelly Bros. are making 1,000 refrigerators for an Eastern firm.

West Bay City—Handy Bros. succeed Handy & Cramer in the manufacture of boxes.

Cadillac—Cummer & Son will extend their logging railroad three miles further into the woods.

Oscoda—The J. E. Potts Lumber Co. now has seven railway engines in the woods hauling logs.

Muskegon—The Muskegon Car Works are employing over 200 men and are crowded to their fullest capacity.

Reed City—Harvey Hawkins and W. W. Smith have formed a copartnership to engage in the manufacture of the L. X. L. bed spring.

Kalamazoo—The Kalamazoo Wagon Co. will put up a new factory, 250 feet long, 65 feet wide, and four stories high—and put it up sudden, too.

East Saginaw—The Condon Safety Car Heater Co. has been organized for the manufacture of the Condon car stove. The capital stock is \$125,000, with \$50,000 paid in.

Detroit—J. B. Dutton has secured a patent for an automatic grain, flour and feed scale register, and a company with a capital of \$100,000 has been organized for its manufacture. J. B. Dutton is president, Frank S. Draper vice-president, Albert Linabury secretary, and William C. Donaldson treasurer.

Detroit—Charles G. Smith claims that

Carleton H. Mills ruined his business as the Lynn Manufacturing Co., by placing on record, contrary to express agreement, a bill of sale given to secure Mills, Barker & Barker as his indorsers. He says the bill was not recorded until after the payment of the note, and that the result was a complete ruining of his credit. He has sued for \$10,000 damages.

STRAY FACTS.

Marshall—A. Cotman has opened a restaurant.

Bay City—N. B. Bradley succeeds the Bay City Buggy Co.

Hastings—Frank Beamer will shortly embark in the restaurant business.

Jackson—D. W. Wood has sold his billiard saloon to S. B. Robinson & Co.

Charlevoix—Henry Bennett, President of the Charlevoix Savings Bank, is dead.

Big Rapids—J. S. Evans & Co.'s stock of musical instruments has been attached.

Bay City—W. O. Clift is to be cashier of the new savings bank, recently organized with a capital of \$100,000.

Vermontville—Hon. H. G. Barber's bank is now open for business. W. C. Alsover will act as accountant and assistant cashier.

Hastings—A. L. Phillips, formerly connected with W. J. Bowne's cigar factory, has embarked in business on his own account.

Pewamo—L. L. Trask has sold his interest in the banking business of Webber & Trask to Jas. H. Ruel. The business will be continued under the style of Webber & Ruel.

The Gripsack Brigade.

Dr. W. J. Carter is now on the road a portion of the time for the Grand Rapids Soap Co.

Anthony J. Quist has engaged to work the city trade for Cody, Ball, Barnhart & Co.

Wm. B. Tyler is now on the road for D. J. Evans & Co., working both city and country trade.

F. W. Goldsmith, city salesman for L. D. Harris, spent Monday and Tuesday with friends in Detroit.

L. K. Townsend is no longer on the road for Ed. Telfer. He is now very ill at his home at Richland.

Wm. B. Edmunds leaves next week for a tour of the Eastern and Middle States in the interest of Putnam & Brooks.

Will. Jones, formerly with the Grand Rapids Soap Co., has gone back on the road for J. H. Huyek & Co., of Chicago.

C. L. Nichols, late with H. H. Freedman & Co., has gone on the road for Bulkley, Lemon & Hoops, selling cigars alone.

Dr. D. S. Hatfield, wife and dogs have gone to Macatawa Park to spend the heated term. This will be the seventh season they have summered at that resort.

W. H. Downs and wife has gone to Houdon to spend a week with the former's father. They will visit friends at Union City before returning home.

It was Frank Tilton, traveling representative for W. J. Gould & Co., of Detroit, who was the hero of the osculatory episode at Belding a couple of weeks ago.

Cornelius Cornsvalve Crawford and W. F. Blake spent Sunday at Macatawa. They stole a ride from Holland by secreting themselves in the cabin of a sailing vessel.

N. B. Ingersoll, Western Michigan traveling representative for the Acme White Lead and Color Works, was in town last Thursday and Friday. He pulled THE TRADESMAN'S latch-string.

Chas. S. Wilcox has severed his connection with Reid, Murdoch & Fischer, of Chicago, and gone to Wichita, Kansas, on a prospecting tour. He may go on to California before returning home.

W. J. Richards, of Union City, was in town last week. He is naturally very much elated over the designation of the T. P. A. band of Union City—of which he is drum major—as the National band of the organization.

F. R. Miles, the handsome hardware drummer, is putting in a week at Detroit, Fenton and Pontiac. Business men in those places having pretty wives and daughters would do well to lock them up until after the invasion is over.

F. W. Grummond, of the firm of Hull, Grummond & Co., cigar manufacturers at Brighton, N. Y., was in town two or three days last week. He is out this time on a combination business and wedding trip, having married about eight weeks ago.

Purely Personal.

Wm. Bell, the Nottawa groceryman, was in town Monday and Tuesday.

H. B. Fairchild has the foundation up for his new residence on Wealthy avenue.

Oscar D. Fisher, manager for Arthur Meigs & Co., has returned from his vacation at Ottawa Beach.

G. R. Mayhew left this morning for a two weeks' visit among the shoe manufacturers of Boston and vicinity.

E. Densmore, of the Grand Rapids Portable House Co., left last night for the Pacific slope, to be gone about six weeks.

John Vandenberg, of Charlotte, was in town Tuesday settling up with Perkins & Hess, for whom he purchased wool at Charlotte.

D. Andrew Holmes, the close buyer for the West Michigan Lumber Co., at Woodville, was in the city Saturday on his way to a visit to his parents at Syracuse, N. Y.

Fred. Hosford, the immaculate book-keeper for Wm. Sears & Co., now bears a striking resemblance to Congressman Ford. A visit to the barber shop was the cause of the transformation.

W. F. Stuart, the Crofton general dealer,

was in town a couple of days last week. Mr. Stuart is cutting out the large tract of pine and hemlock owned by Arthur Meigs & Co. He swears by Arthur.

Frank J. Lamb recently purchased fifty feet frontage on South Ionia street, opposite the Union depot, for \$5,500, and is now offered \$1,000 over the purchase price. He holds the property at \$7,500.

VOIGT MILLING CO.,

Proprietors of

Crescent Roller Mills

Manufacturers of the following well known brands:

Crescent, White Rose,

Vienna, Royal Patent,

AND

ALL WHEAT FLOUR,

The Great Health Food.

W. end Pearl St. Bridge,

GRAND RAPIDS, - MICH.

H. H. FREEDMAN & CO.

Manufacturers and Jobbers of

CIGARS

Factory No. 26, 4th Dist.

76 S. Division St., Grand Rapids.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE—House, 2 lots and 5 acres; price \$800; in Petoskey. Will exchange for property in Grand Rapids or grocery stock. City and farm property for sale. Enquire of J. Miller, real estate dealer, 25 Canal St. 198*

FOR SALE—Well-selected grocery stock, bakery business, store buildings and good residence adjoining same. Cash sales aggregate \$18,000 per year. This property will be offered exceptionally low for cash, or cash and time, or will take a small unencumbered place as part pay. Address J. W. Landes, 278 Champion St., Battle Creek, Mich. 200*

FOR RENT—Large store, corner West Fulton and Front streets, Boston Block. Good location for a grocery. Inquire of J. T. Strahan, 221 Mt. Vernon St., Grand Rapids. 200

FOR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich. 198tf

FOR SALE—A large double store building and general stock of merchandise, consisting of dry goods, boots and shoes, hats and caps, ready-made clothing, furnishing goods, notions, etc. Building for sale or for rent with fixtures. To anybody wishing to purchase the stock I will sell cheap, as I am going to leave in thirty days. Address P. Lee, Spring Lake, Mich. 197tf

FOR SALE CHEAP—Portable saw mill in Michigan, a choice stock of groceries, including lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars enquire of J. F. Clark, Big Rapids, Mich. 196tf

FOR SALE—\$2,500 new stock of drugs and groceries at sacrifice, in rattling town. Five dry goods stores, one drug store. Drugs separate, if desired. Exchange for unencumbered farm or other business. D. & G., care Tradesman. 198*

NOTICE—Will "D. & G." please send his address to this office, as the same has been changed. Several letters await a response to this request.

FOR SALE—In the fast-growing city of Muskegon, a choice stock of groceries, including store fixtures, horses and delivery wagons. Corner store, well located, everything in good shape. Address H. lock box E, Muskegon, Mich. 199*

FOR SALE—A big ice box, suitable for grocer or small market. Almost new. B. S. Harris, 523 South Division Street, Grand Rapids. 196tf

FOR SALE—Fine residence property on Mount Vernon street, west side, with bath room, closets and all modern conveniences. For sale for \$5,000 cash, or will trade for stock of general merchandise or goods in any particular line. Address N. A. Fletcher, Houseman Building, Grand Rapids. 195tf

FOR SALE—The best drugstore in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 196tf

FOR SALE—Two store counters, three sets scales, six tea cans, six spice cans, one small coffee mill and two show-cases, also one delivery wagon. All of the foregoing will be sold cheap for cash. M. J. Lewis, 72 Grandville avenue, Grand Rapids. 192tf

FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$5,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids. 177tf

FOR SALE—Ice box, 6 feet and 2 inches high, 2 feet and 11 inches deep and 5 feet and 2 inches wide. The box is zinc lined and nearly new. J. C. Shaw, 79 Canal street, Grand Rapids. 189tf

WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office. 201*tf

WANTED—By a man of ability, a job in wholesale or retail store, express office, or any kind of situation that is respectable. Best of references. Address J. M. Laberteaux, Benton Harbor, Mich. 200*

WANTED—Agents to handle the New Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent profit. One agent's sales amounted to \$820.00 in six days; another \$32.00 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars address the manufacturers, J. W. Skinner & Co., Onalaska, Wisconsin. 200*

WANTED—To exchange a nice house and lot in Big Rapids for a drug store, Grand Rapids preferred. Address H. L. Hall, care Hazeltine & Perkins Drug Co., Grand Rapids, Mich. 197tf

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 178*tf

MAGIC COFFEE ROASTER



Robt. S. West,
150 Long St.,
Cleveland, Ohio.

LUDWIG WINTERNITZ,

STATE AGENT FOR

Fermentum!

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. Note genuine unless it bears above label.

ASK YOUR JOBBER

FOR

Independent Oil Co.'s

KEROSENE

If your Jobber does not handle INDEPENDENT OIL, send your orders direct to the office of the Company, 156 South Division St., Grand Rapids.

GROCERS' REFRIGERATORS,

Manufactured by

O. M. WHITMAN & CO.,

69 Bristol Street, - BOSTON, MASS.



AGENTS—A. Fleish, 118 Randolph St., Chicago, Ill.; William M. Morgan, 215 Duane St., N. Y.; Emil Wiewort, Albany, N. Y.; Gardiner Bros., St. Augustine, Fla.

For Sale or Exchange.

A factory fully equipped with wood working Machinery—good Brick Buildings—ample grounds—good shipping facilities—well located in a thriving City in Illinois—will be sold at a bargain, or exchange for other property—a rare chance. Correspondence solicited; address "Factory" this paper.

ORGANIZATION OUTFITS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets, for member's use.

500 Copyrighted Record Blanks,

500 Association Notification Sheets, and 500 Envelopes.

Money can be sent by draft, post-office or express order.

Fuller & Stowe Company,

49 Lyon Street, - Grand Rapids, Mich.

HEMLOCK BARK!

WANTED.

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any side track on the G. R. & I. or C & W. M. Railroads. Correspondence solicited.

N. B. CLARK,

101 Ottawa St., Grand Rapids



Association Notes.

Several Fourth of July celebrations were conducted under the auspices of Business Men's Associations this year.

The editor of THE TRADESMAN will organize a Business Men's Association at Eaton Rapids on Thursday evening.

The Dimondale B. M. A. is the seventy-first organization to affiliate with the State body. This adds twenty members to the list, increasing the total to 2,147.

The Holland Business Men's Association inaugurated and carried out the 4th of July celebration at that place—and the event was a success in every respect, attracting the largest crowd ever seen in Holland.

The Flint Mercantile Union is out with a quarterly delinquent sheet which rivals the State sheet in size. It gives evidence of careful compilation and is worth its weight in diamonds to any Flint business man.

Owosso Times: "Secretary Lamfrom, of the Owosso B. M. A., has been selected to prepare and read a paper on Manufacturing, its Benefits and How to Obtain Them, at the convention of the Michigan Business Men's Association at Flint, Sept. 6 and 7."

The Kalkaska B. M. A. gave a banquet last Tuesday evening to the Charlevoix and Bellaire B. M. A.'s and the stockholders of the Detroit, Charlevoix & Escanaba Railway. A number of pleasant responses were made to appropriate toasts.

Detroit News: There were 250 guests present at the first banquet of the Owosso Business Men's Association Friday. Every body felt so well over the affair that there remains little doubt the Owosso casket factory will get the appropriation for which it asks.

H. Chambers, of the Cheboygan Business Men's Association, writes President Hamilton as follows: "I, too, rejoice with you over the onward march and grand success of our Michigan Business Men's Association. Our local association is in a flourishing condition and every member is perfectly satisfied with the benefits derived so far. I do not expect to go to Flint as a delegate from our Association, but am pleased that I can go as an officer of the State Association, and shall certainly be there if on top of the earth and able. Can't afford to miss it. There is wealth and happiness in such gatherings."

Watervliet Record: A Business Men's Association was organized in a little town in Northern Michigan, and shortly afterwards a man received what they call a Blue Letter, notifying him that unless he made some preparation toward paying an account that had been standing a year or two, another name would shortly be added to the list of dead-beats—which list was in the hands of the Secretary of the Association. The man did not feel disposed to pay his debt until he got a "good ready," therefore he stuck the Blue Letter in the stove and thought no more about it until one evening a few weeks afterwards, he went to town to get his boots repaired, and half a pound of fine cut "on tick." To his surprise, the shoemaker demanded payment in advance, and there was not a store in town that would trust him to the tobacco, although he damned each merchant "up hill and down" for refusing him credit and declared he never would trade with them again. Just before he left town, he encountered the man who sent him the Blue Letter, and was advised to square up the account, and then he would be able to get credit at any store in town. The next morning he brought half a dozen chickens and a load of stove-wood to town and squared up, and now he boasts that he always pays his debts promptly at the appointed time. A few months ago a gentleman went away from Grand Rapids leaving several debts behind. At the town he moved to he could not obtain a cent's credit, and was advised by the merchants to go back to Grand Rapids and pay up. He did so, and now he has friends and credit among the business men of the town where he resides.

President Hamilton has issued the following address to the local associations of the State: "We are just now elated over the incorporation of the Michigan Business Men's Association and auxiliary bodies. This will tend to solidify our organizations and give our work such recognition throughout the State as it very justly deserves. Our efforts will now be toward a more perfect, uniform system, yet we do not want to erase the life—the spirit—which has always been apparent in the work, giving place to mere form. This is too often the case and we would be delivered from it. Wherever an organization exists upon a weak basis, or where a radical change is needed, this act will afford a stepping-stone to re-organization and renewed efforts. Each day we are growing stronger and nothing but good awaits our united efforts. We have reaped many benefits from our associated endeavors. Personal sacrifice is needed still and whenever it has been given, good results have followed. "Hang and work together," says Bro. Sprague, which I consider a good motto to follow. We have the satisfaction of knowing positively that a healthier trade sentiment exists than one year ago. There is greater caution in granting, and less call for, credit, and prompt payments. There is also a growing sentiment in favor of early closing and many other good results from less than one year's labor. The columns of our official paper, THE TRADESMAN, are replete with valuable matter for the business man and are open for the discussion of trade measures. "Onward and upward" we are moving. The influence of 2,100 business men will be felt far and near. Unite with us in pushing still further by securing a charter when ready."

The Owosso Association Gives a Banquet.

The Owosso B. M. A. celebrated the completion of the first half year of its existence and the inauguration of the new officers by giving a banquet last Friday evening. The event was graced by the presence of over 200 ladies and gentlemen, including visitors from surrounding towns, and was a red letter occasion for all who attended. The members of the Association are so elated over the success of their first attempt in the entertainment line that they propose to repeat the banquet again in the winter. The following literary programme was carried out after the toothsome viands had been demolished:

Our City Fathers—Hon. W. M. Kilpatrick, Owosso.

Our Neighbors—J. M. Fitch, Corunna. The Commercial Traveler—Geo. W. Noble, Buchanan.

The Business Man as a Benefactor—Hon. A. B. Clark, Morrice.

Musical—"America." Doctored Merchandise—Hon. Collin McCormick, Owosso.

Business Habits of the Antediluvians—C. P. Parkhill, M. D., Owosso.

Relations of the Lawyers to Other Business Men—Hon. J. W. Turner, Owosso.

The Grace of Grit—Rev. Geo. H. Wilson, Owosso.

Benediction—Rev. Dr. Conover, Owosso.

Ex-President James Osborn performed the difficult duties of toastmaster in a very acceptable manner.

SECRETARY LAMFROM'S REPORT.

Owosso, July 2, 1887.

DEAR SIR—At the last regular meeting of the Owosso B. M. A., I rendered the following report of receipts and disbursements.

RECEIPTS.

From 56 memberships.....\$56 00
From quarterly dues.....82 00
From sale of Blue Letters.....3 02
Total receipts.....\$141 02

DISBURSEMENTS.

For postage.....\$ 6 00
For dues to State Association.....5 05
For books and stationery.....5 10
For printing.....17 85
For copying.....1 00
For ringing closing bell.....1 50
Total.....\$36 50
Balance on hand.....74 52

I have sent out 329 of the last notification sheet. Seventy-seven persons thus addressed paid up, seventeen letters were returned, 228 names were put on the delinquent list and seven were withheld from the list for reasons deemed good by the Executive Committee.

The Association has lost two members by death—M. C. Sayer, on February 6, and Ex-Treasurer J. F. Laubengayer on March 22.

The following officers have been elected to serve for the ensuing six months:

President—W. A. Woodard.
Vice-President—H. W. Parker.
Secretary—S. Lamfrom.

Treasurer—J. M. Terbusch.
Executive Committee—President, Secretary, Treasurer, James Osborn and E. A. Todd.

Committee on Advertising and Manufacturing—Charles Lawrence, N. C. Payne and L. E. Woodard.

City Improvement Committee—H. W. Parker, C. S. Williams and G. F. North.

Yours truly,
S. LAMFROM, Sec'y.

How to Treat the Responsible Delinquent—Association Reciprocity.

HUBBARDSTON, June 27, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—Where a man is responsible, but fearfully slow pay, has a member any right to send him a Blue Letter, and report him as a delinquent, if he does not pay after due notice.

Two names reported in our delinquent list, but not published on the State list, live the same distance from Carson City they do from here. They have been reported at home as dead-beats, but their credit has been good and now they can go to Carson and get credit until they are reported from there, just because their P. O. address is Hubbardston. They also live a little further from Maple Rapids than Carson or Hubbardston. They can swing around the circle for several months. It seems as though this is not just.

We took in two new members at our last meeting.

L. W. ROBINSON, Sec'y.

THE TRADESMAN can see no reason why the Blue Letter should not be sent to persons who are responsible, as such notification gives no intimation of a delinquent list. The last blank, however, which gives the delinquents the alternative of paying or being classed as dead-beats, should not be sent to men who are responsible, as the law provides a remedy in such cases. Instead of the regulation blank, another form of notification could be sent such persons, informing them that failure to comply with the demand for payment will subject them to the annoyance of being placed on an "Undesirable Credit" list. Such a list has been in use by the Traverse City Association for some time and has worked very advantageously. It is the first step in the direction of a complete rating system, which will eventually be adopted in this State—by which system the retailer will have as thorough knowledge of the habits and standing of his customers as the jobber now has of the retail trade.

Regarding the writer's second enquiry, THE TRADESMAN would advise Mr. Robinson to report to the State Association the persons referred to, when their names will be placed on the State list and from that list transferred to the Carson City list. This is the proper method to head off such delinquents and will be found to work very advantageously.

THE TRADESMAN would suggest that it would be an excellent idea for the Pewamo, Hubbardston and Carson City Associations to hold union meetings occasionally and talk over such points as are of mutual interest—including the standing and characteristics of men who are in the habit of trading at more than one of the towns in question. Such meetings have resulted in much good at several places in the State and there is no reason why the places above referred to should not secure the same benefits.

Acknowledgment from the Author of the Cole Bill.

LANSING, June 28, 1887.

E. A. Stowe, Sec'y Michigan Business Men's Association:

DEAR SIR—Permit me to thank you, through THE MICHIGAN TRADESMAN, for your timely assistance in the passage of the Anti-compact insurance bill. But for your aid, it would probably have been destined to the same defeat it had received in two former Legislatures. You came to the rescue, and by interesting others in the passage of the bill, succeeded in bringing such pressure to bear on the Senate that they could not help ignore the fact that business men through the State were looking to them for relief from the tyranny of foreign insurance companies. The Governor has probably ere this signed the bill, which will, in my judgment, when it takes effect, rid the State of one of the most tyrannical compacts ever organized in this country.

I wish also to thank the business men of Grand Rapids for their united effort in helping along the good work. Messrs. Widdicombe and Van Assen have my special thanks.

Yours very truly,
M. T. COLE.

Good Report from Ewart.

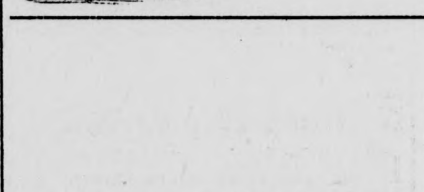
EVART, June 28, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—Enclosed please find 80 cents for eight new members, which makes us thirty-five in all. We now have our Association in good working order and we have received great benefit already.

Yours,
C. E. BELL, Sec'y.

A venerable-looking old man applied for a pint of California brandy last week at a drugist's, stating that he wanted it to revive the color of a work of art. "Ah, that is for a mechanical purpose," said the clerk, "and here it is." The old man signed for the liquor according to the requirements of the law, and, paying for it, started toward the door. Before departing, however, he faced about, and, with a droll expression on his countenance, said: "It is to revive one of the old masters." Too late the clerk realized that the old man regarded himself as an old master.



H. LEONARD & SONS,
GRAND RAPIDS, MICH.
HEADQUARTERS FOR
Mason's Porcelain Lined
FRUIT JARS,
Genuine Cap. No Imitation.

PRICES.

Pints.....Per gross \$10.00
Quarts....." 11.00
Gallons....." 14.00
No charge for cartage.

It took \$1,200 in cash and twelve years of intense suffering before I learned that \$2 worth of Tiger Oil would cure me. None but a wire-bound constitution and a determined will could ever live through twelve years of such racking pain and misery, without a single week of ease, as I did, before I began to take Tiger Oil about a year since. I used about \$2 worth altogether, which I took a teaspoonful in a tumbler of hot water three times a day, which quickly relieved and I believe it has permanently cured me, as the immediate past eight months I have not had a sign of my old disease, which the doctors called Bright's Disease of the Kidneys—which is death—Gravel, Inflammation of the Kidneys and Bladder, and a number of other diseases; but they all failed to do more than quiet the suffering for a short time, although I doctored with the best doctors I could find in Marshall, Ohio, Pittsburgh, Pa., New Albany, Ind., Chicago, Ill., St. Louis, Mo., Detroit, Saginaw and Bay City, Mich., and a great number of other cities; and when not under a doctor's care took dozens and dozens of all kinds of greatly advertised patent kidney and liver cures; but under all kinds of medicines I got worse and worse till I began to take Tiger Oil as above stated. To say it cost \$1,200 in the twelve years is far too low, but the \$2 in Tiger Oil which cured me is more than it took, as I used some for other general purposes in my family. But my case is only one in thousands who are spending their money for naught—but suffering and loss of time—who might be cured with Tiger Oil.

J. E. WALKER,
Manager Telephone Exchange, Cadillac, Mich.

W H I P S
ADDRESS
GRAHAM ROYS, - Grand Rapids, Mich.

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

CLARK, JEWELL & CO.

Wholesale Grocers,
GRAND RAPIDS, MICH.

MOSELEY BROS.,
WHOLESALE

Fruits, Seeds, Oysters & Produce,
ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street, GRAND RAPIDS

E. F. FALLAS,
Makes a Specialty of
Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.
We Handle the Celebrated "ROCK BRAND" Oysters.
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
217 and 219 Livingstone Street, Grand Rapids, Michigan.

PERKINS & HESS,
DEALERS IN
Hides, Furs, Wool & Tallow,
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

J. T. BELL & CO.,
Wholesale Fruits and Produce,
EAST SAGINAW, MICH.

It took \$1,200 in cash and twelve years of intense suffering before I learned that \$2 worth of Tiger Oil would cure me. None but a wire-bound constitution and a determined will could ever live through twelve years of such racking pain and misery, without a single week of ease, as I did, before I began to take Tiger Oil about a year since. I used about \$2 worth altogether, which I took a teaspoonful in a tumbler of hot water three times a day, which quickly relieved and I believe it has permanently cured me, as the immediate past eight months I have not had a sign of my old disease, which the doctors called Bright's Disease of the Kidneys—which is death—Gravel, Inflammation of the Kidneys and Bladder, and a number of other diseases; but they all failed to do more than quiet the suffering for a short time, although I doctored with the best doctors I could find in Marshall, Ohio, Pittsburgh, Pa., New Albany, Ind., Chicago, Ill., St. Louis, Mo., Detroit, Saginaw and Bay City, Mich., and a great number of other cities; and when not under a doctor's care took dozens and dozens of all kinds of greatly advertised patent kidney and liver cures; but under all kinds of medicines I got worse and worse till I began to take Tiger Oil as above stated. To say it cost \$1,200 in the twelve years is far too low, but the \$2 in Tiger Oil which cured me is more than it took, as I used some for other general purposes in my family. But my case is only one in thousands who are spending their money for naught—but suffering and loss of time—who might be cured with Tiger Oil.

J. E. WALKER,
Manager Telephone Exchange, Cadillac, Mich.

W H I P S
ADDRESS
GRAHAM ROYS, - Grand Rapids, Mich.

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

H. LEONARD & SONS,
GRAND RAPIDS, MICH.
HEADQUARTERS FOR
Mason's Porcelain Lined
FRUIT JARS,
Genuine Cap. No Imitation.

PRICES.

Pints.....Per gross \$10.00
Quarts....." 11.00
Gallons....." 14.00
No charge for cartage.

CLARK, JEWELL & CO.

Wholesale Grocers,
GRAND RAPIDS, MICH.

MOSELEY BROS.,
WHOLESALE

Fruits, Seeds, Oysters & Produce,
ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street, GRAND RAPIDS

E. F. FALLAS,
Makes a Specialty of
Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention.
We Handle the Celebrated "ROCK BRAND" Oysters.
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
217 and 219 Livingstone Street, Grand Rapids, Michigan.

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Proprietors of
Star Roller Mills.

Manufacturers of
"Our Patent,"
"Star,"
"Calla Lily,"
"Golden Sheaf,"
"Our Fancy."

Rye Flour, Granulated Meal,
Bolted Meal, Bran Mid-
dlings and Screenings.

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Cold Storage.

We are prepared to receive from Merchants and others consignments of
Butter, Cheese and Eggs,
for COLD STORAGE. We have one of the best Cold Storage Houses in Michigan.

Solicit Correspondence. Rates made for long or short time.

GRAND RAPIDS STORAGE CO.
Office with Cheney & Anderson, under Fourth National Bank.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock:

Basewood, log-run.....12 00@14 00
Birch, log-run.....15 00@18 00
Birch, No. 1 and 2.....25 00
Black Ash, log-run.....13 00@15 00
Cherry, log-run.....25 00@25 00
Cherry, No. 1 and 2.....45 00@50 00
Cherry, cull.....45 00@50 00
Maple, log-run.....12 00@14 00
Maple, soft, log-run.....11 00@13 00
Maple, No. 1 and 2.....25 00
Maple, clear, flooring.....25 00
Maple, white, selected.....25 00
Red Oak, log-run.....21 00
Red Oak, No. 1 and 2.....25 00
Red Oak, quarter sawed.....26 00@30 00
Red Oak, No. 1, step plank.....25 00
Walnut, log-run.....25 00
Walnut, No. 1 and 2.....25 00
Walnut, cull.....25 00
Grey Elm, log-run.....13 00
White Ash, log-run.....14 00@16 00
White oak, log-run.....20 00@22 00
White oak, log-run.....17 00

WOODENWARE.

Standard Tubs, No. 1.....6 00
Standard Tubs, No. 2.....5 00
Standard Tubs, No. 3.....4 00
Standard Tubs, two hoop.....1 40
Standard Pails, three hoop.....1 65
Pails, ground wood.....4 50
Maple Bowls, assorted sizes.....2 25
Butter Pails, ash.....2 25
Butter Laddies.....1 00
Rolling Pins.....75
Potato Mashers.....2 25
Clothes Pounders.....2 25
Clothes Pins.....60
Mop Sticks.....1 00
Washboards, single sided.....1 00
Washboards, double.....2 25

BASKETS.

Diamond Market.....40
Bushel, narrow band.....1
Bushel, wide band.....1 75
Clothes, splint, No. 1.....3 50
Clothes, splint, No. 2.....4 25
Clothes, splint, No. 3.....5 00
Clothes, willow No. 1.....5 50
Clothes, willow No. 2.....6 50
Clothes, willow No. 3.....7 50
Water Tight, but.....2 75
" half but.....2 25

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.

Ives', old style.....dis 60
N. H. C. Co.....dis 60
Dougllass'.....dis 60
Pierces'.....dis 60
Snell's.....dis 60
Cook's.....dis 40
Jennings', genuine.....dis 25
Jennings', imitation.....dis 50@10
Spring.....dis 40

BALANCES.

Railroad.....\$ 14 00
Garden.....net 33 00

BEELS.

Hand.....dis \$ 60@100
Cow.....dis 70
Call.....dis 30@35
Gong.....dis 25
Door, Sargeant.....dis 60@10

BOLTS.

Stove.....dis \$ 60
Carriage new list.....dis 70@80
Plow.....dis 50
Sleigh Shoe.....dis 70
Wrought Barrel Bolts.....dis 60
Cast Barrel Bolts.....dis 40
Cast Barrel, brass knobs.....dis 40
Cast Square Spring.....dis 60
Cast Chain.....dis 40
Wrought Barrel, brass knob.....dis 60
Wrought Square.....dis 60
Wrought Sunk Flush.....dis 60
Wrought Bronze and Plated Knob.....dis 60@10
Ives' Door.....dis 60@10

BRACES.

Barber.....dis \$ 40
Backus.....dis 50@10
Spofford.....dis 50
Am. Ball.....dis net 10
Well, plain.....\$ 3 50
Well, swivel.....4 00

BUCKETS.

Cast Loose Pin, flanged.....dis 70@10
Cast Loose Pin, Berlin bronze.....dis 70@10
Wrought Loose Pin, genuine bronze.....dis 60@10
Wrought Narrow, bright fast joint.....dis 60@10
Wrought Loose Pin.....dis 60@10
Wrought Loose Pin, acorn tip.....dis 60@10
Wrought Loose Pin, japanned, silver tipped.....dis 60@10
Wrought Inside Blind.....dis 60@10
Wrought Brass.....dis 75
Blind, Clark's.....dis 80
Blind, Parker's.....dis 80
Blind, Shepard's.....dis 70

CAPS.

Ely's 1-10.....per m \$ 65
Hick's C. F.....60
C. D.....35
Musket.....60

CATRIGES.

Rim Fire, U. M. C. & Winchester new list.....\$50@100
Rim Fire, United States.....dis 60@10
Central Fire.....dis 30@10

CHISELS.

Socket Firmer.....dis 70@10
Socket Framing.....dis 70@10
Socket Corner.....dis 70@10
Socket Slicks.....dis 70@10
Butchers' Tanged Firmer.....dis 40
Bartons' Socket Firmer.....dis 20
Cold.....net 20

COMBS.

Curry, Lawrence's.....dis 40@10
Hotchkiss.....dis 25

COCKS.

Brass, Racking's.....60
Bibb's.....60
Beer.....40@10
Fenn's.....60

COPPER.

Planished, 14 oz cut to size.....\$ 28
14x22, 14x36, 14x60.....31
Cold Rolled, 14x36 and 14x60.....23
Cold Rolled, 14x48.....23
Bottoms.....23

DRILLS.

Morse's Bit Stock.....dis 40
Taper and Straight Shank.....dis 40
Morse's Taper Shank.....dis 40

ELBOWS.

Com. 4 piece, 6 in.....doz net \$ 85
Corrugated.....dis 20@10
Adjustable.....dis 1/2@10

EXPANSIVE BITS.

Clar's, small, \$18 00; large, \$25 00. dis 60
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25

FILES—New List.

American File Association List.....dis 00@10
Diston's.....dis 00@10
New American.....dis 00@10
Nicholson's.....dis 00@10
Heiler's Horse Raps.....dis 55@10

Galvanized Iron,
Nos. 16 to 30, 22 and 24, 25 and 28, 27
List.....12 13 14 15 16 17 18
Discount, Juniata 50@10, Charcoal 60.

GAUGES.

Stanley Rule and Level Co.'s.....dis 50
HAMMERS.
Maydole & Co.'s.....dis 25
Kip's.....dis 25
Yerkes & Plumb's.....dis 40
Mason's Solid Cast Steel.....30 c list 50
Blacksmith's Solid Cast Steel, Hand.....30 c 40@10

HINGES.

Barn Door Kipper Mfg. Co., Wood track.....50@10
Champion, anti-friction.....dis 60@10
Kipper, wood track.....dis 40

HOLES.

Grub 1.....\$11 00, dis 60
Grub 2.....11 50, dis 60
Grub 3.....12 00, dis 60

KNOBBS—NEW LIST.

Door, mineral, jap. trimmings.....dis 55
Door, porcelain, jap. trimmings.....dis 55
Door, porcelain, plated trimmings.....dis 55
Door, porcelain, trimmings.....dis 55
Drawer and Shutter, porcelain.....dis 70
Picture, H. L. Judd & Co.'s.....40@10
Hemacite.....dis 45

LOCKS—DOOR.

Russell & Irwin Mfg. Co.'s new list.....dis 55
Mallory, Wheeler & Co.'s

The Michigan Tradesman.

Michigan Business Men's Association.
President—Frank Hamilton, Traverse City.
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Second Vice-President—E. J. Herick, Grand Rapids.
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Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.
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Official Organ—The Michigan Tradesman.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association.
President, D. F. Watson; Secretary, Elmer Chapel.
Alba Business Men's Association.
President, C. R. Smith; Secretary, Peter Baldwin.
Allegan Business Men's Association.
President, Irving P. Clapp; Secretary, E. T. VanOstrand.
Retail Grocers' Association of Battle Creek.
President, Geo. H. Howell; Secretary, John P. Stanley.
Helding Merchants' Association.
President, H. J. Leonard; Secretary, J. M. Earle.
Bellaire Business Men's Association.
President, John Rodgers; Secretary, G. J. Noteware.
Burr Oak Business Men's Association.
President, B. O. Graves; Secretary, H. M. Lee.
Merchant's Protective Ass'n of Big Rapids.
President, E. P. Clark; Secretary, A. S. Hobart.
Bozette Business Men's Association.
President, R. R. Perkins; Secretary, F. M. Chase.
Cadillac Business Men's Association.
President, J. C. Mead; Secretary, C. T. Chapin.
Carson City Business Men's Association.
President, F. A. Rockafellow; Secretary, C. O. Trask.
Casnovia, Bailey and Trent B. M. A.
President, H. E. Hesselstine; Secretary, E. Farnham.
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President, T. W. Provin; Secretary, L. H. Chapman.
Charlevoix Business Men's Association.
President, John Nichols; Secretary, R. W. Kane.
Coopersville Business Men's Association.
President, G. H. Watrous; Secretary, W. R. Boynton.
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Dimondale Business Men's Association.
President, T. M. Sloan; Secretary, N. H. Widger.
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Edmore Business Men's Association.
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Eastport Business Men's Association.
President, F. H. H. Thurston; Secretary, Geo. L. Thurston.
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President, J. J. McLaughlin; Secretary, C. L. Martin.
Evart Business Men's Association.
President, W. M. Davis; Secretary, Chas. E. Bell.
Frankfort Business Men's Association.
President, Wm. Upton; Secretary, E. R. Chandler.
Flat Mercantile Union.
President, W. C. Pierce; Secretary, J. L. Willett.
Freeport Business Men's Association.
President, Foster Sison; Sec'y, Arthur Chesborough.
Fife Lake Business Men's Association.
President, E. Hagadorn; Secretary, O. V. Adams.
Grand Haven Business Men's Association.
President, Fred. D. Voss; Secretary, Fred A. Huty.
Retail Grocers' Ass'n of Grand Rapids.
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Hartford Business Men's Association.
President, V. E. Manley; Secretary, J. B. Barnes.
Holland Business Men's Association.
President, John Kramer; Secretary, P. W. Kane.
Hastings Business Men's Ass'n.
President, L. E. Stauffer; Secretary, J. A. Va.
Hersey Business Men's Association.
President, G. L. Millard; Secretary, Frank Boardley.
Howard City Business Men's Association.
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Hubbardston Business Men's Association.
President, Hoyt Bodner; Secretary, L. W. Robinson.
Ionia Business Men's Exchange.
President, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr.
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Kingsley Business Men's Association.
President, C. H. Camp; Secretary, Chas. E. Brewster.
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President, A. T. Lindeman; Whitehall Secretary, W. B. Nicholson, Whitehall.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

HOMESTEAD—INSURANCE MONEY.

According to a recent decision of the Kentucky Court of Appeals, where a debtor insures his homestead and it is burned, the insurance money not exceeding \$1,000 is exempt from the claims of creditors, just as the homestead was exempt.

INSURABLE INTEREST.

The holder of a valid policy of insurance on his own life may assign or dispose of the same as he may of other choses in action where there is nothing in the terms of the policy to the contrary, and it may be enforced by the assignee, although he has no insurable interest in the life of the assignor. So held by the Supreme Court of Mississippi in the case of Murphy vs. Red.

LIFE INSURANCE—INSURABLE INTEREST.

Where a person obtains a policy on his life of his own accord, and pays the premium himself, he may, if he desires, make the policy payable to one who has no insurable interest in his life. So held by the Supreme Court of Illinois in the case of the Bloomington Mutual Life Benevolent Association vs. Blue.

MONEY DEPOSITED TO CREDIT OF TRUSTEE.

Where trust funds are deposited in bank to the credit of a trustee as such, and the trustee dies, the bank cannot be compelled to pay such funds to any but the real owners of them or one duly authorized to represent them, and the executor of the trustee is not such a representative. So held by the Supreme Court of South Carolina in the case of Gary vs. People's National Bank.

"NECESSARY" PURCHASE OF HOUSE.

The purchase of a house is a "necessary" within the meaning of the Kentucky statute, if the purchase is reasonable, considering the wife's estate and rank in society, and the wife's general estate may be subjected to the payment of a note executed by her and her husband for the purchase money. So held by the Kentucky Superior Court in the case of McKee vs. Hays.

NOTICE OF NON-PAYMENT.

Notice of non-payment of a note indorsed by a copartnership is sufficiently served on the firm when sent through the post office to what was its place of business at the time when the note was given, in the absence of knowledge on the part of the holder of removal. So held by the Supreme Judicial Court of Massachusetts, in the case of Importers & Traders' Bank vs. Shaw. The court also held in this case that knowledge of removal was not to be inferred from knowledge that the indorsers had failed and assigned to one who was winding up their affairs for the benefit of the creditors at the former place of business, and that the notice would be sufficient to hold a member of the firm even if the holder knew that he was absent, but had a residence in a neighboring town.

NOTICE OF PROTEST.

The Maryland Court of Appeals lately held, in the case of Seldner vs. Mount Jackson National Bank, that a partner had the right, after the dissolution of partnership, to waive demand and notice of protest of a note upon which the firm was indorser. The court said that the dissolution of the partnership did not revoke the partner's authority to adjust, liquidate and settle the partnership affairs, and added: To waive demand and notice and to settle accounts is but to arrange the terms upon which an existing liability shall become perfect without further proof. In doing this he does not make a new contract, but acts within the scope of a continuing authority. There is a broad distinction between a waiver under such circumstances and a promise by a partner made after the dissolution to pay a debt barred by the statute of limitations. The mere waiver of demand and notice does not, as we have said, create a new liability, whereas to permit a partner to renew a debt barred by the statute as against his copartners, by an acknowledgment or promise to pay made after the dissolution, would be to create a new liability.

The Pincushion of Honor.

From the Merchant Traveler.
A young commercial traveler was riding on the cars in the vicinity of Grand Rapids. There were few people riding in the same coach with him, but he noticed a very old lady who seemed to have passed the allotted span of life, and a younger woman, tired and travel-stained, and accompanied by two peevish, restless little ones, who were never still for a moment.

The old lady was unattended and sat by herself, seemingly oblivious of all her surroundings. The mother, with her children, occupied double seats. She looked worn out with fatigue. The young man sat comfortably in the rear of the coach and read or amused himself with his thoughts.

But when an opportunity came for him to be of service, he improved it. He closed the window for the old lady who feebly thanked him. He gave the tire-some children some picture cards to keep them out of mischief. He told them stories and gave them innumerable drinks of water from the tank near by, while their tired mother caught a nap. He divided an orange among them and prepared another for the old lady, who declared it tasted cool and grateful.

Before they reached the station where the young man was to leave the train, and while he was getting his satchel down, the old lady beckoned him to her.

"My son," she said, in a quavering voice, "I live at Grand Rapids; perhaps you have heard of me? I am the old lady who sent 300 pincushions out to the Soldiers' Home there. I am now eighty-three years old and all I do is to make pincushions and give them away to deserving people. Young man, I have watched you and here is your pincushion."

It was a homely little round of paste-board, but that young man declares he will never part with it as long as he lives.

A Lesson in Economy.

From the Detroit Free Press.
"Hullo! What kind of a thing is that you have there?" gruffly inquired the grocer.

"It is my new bonnet, if you please," replied his other half with a pout.

"Your new bonnet, eh? It's too bad you didn't have it made of tin."

"Had it made of tin?" The idea.
"Not a bad one at all, my dear. For, don't you see, after it was out of fashion I could remove the trimmings, put a handle on it and use it in the store for a sugar scoop. There is nothing like knowing how to economize."

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

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THE PERFECTION OF QUALITY.
WILL PLEASE YOU EVERY TIME!
ALWAYS ASK YOUR GROCER FOR THESE GOODS.

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The best of Testimonials from every State and Territory.

ALL KINDS Iron Roofing and Corrugated Iron.

PORTER IRON ROOFING CO. CINCINNATI, OHIO.



The accompanying illustrations represents the

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It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time.

You cannot afford to do without it.

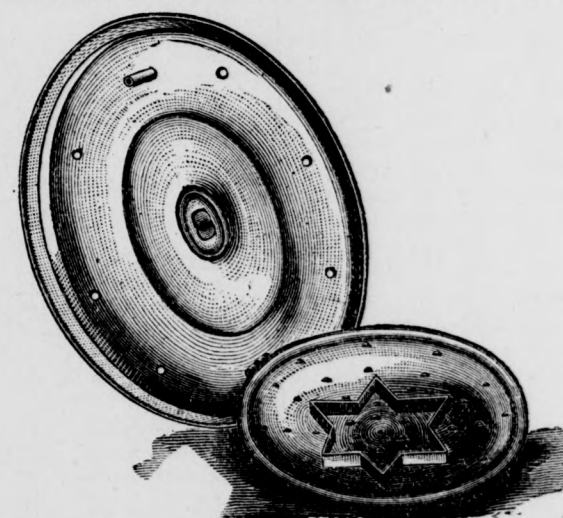
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ARTHUR MEIGS & CO.

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Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



HONEY BEE COFFEE!

Best in the Market for the Money.

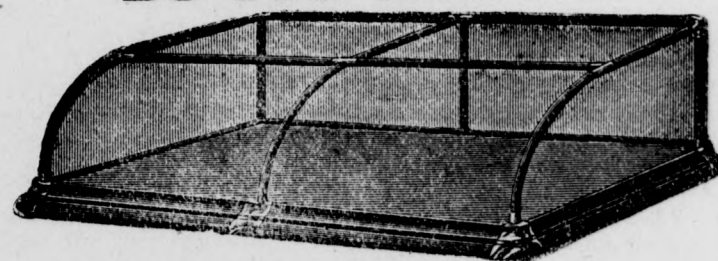
PRINCESS BAKING POWDER,

EQUAL TO THE BEST MADE.

BEE MILLS' SPICES

Absolutely Pure.

DO YOU WANT A



If so, send for Catalogue and Price-List to
S. HEYMAN & SON, 48 Canal St., Grand Rapids.



WEDNESDAY, JULY 6, 1887.

SOLIMAN SNOOKS

His Maiden Attempt at a Fourth of July Speech.

CANT HOOK CORNERS, July 4, 1887.

Editor Tradesman:

DEAR SIR—I will write up our celebration in time for next week. I send this by the hand of the gentlemanly stenographer whom you sent up to report my speech for your paper. We are about to march to the grove. Good-bye till next week. SOL.

ORATION DELIVERED BY HON. SOLIMAN SNOOKS AT CANT HOOK CORNERS, JULY 4, 1887.

[N. B. A small canon is located near the speaker's stand, which is heard at times.]
Mister President, Ladies and Gentlemen, Fellow Citizens:

I rise on this auspicious occasion to—ah—to remark—that is to say—ah—to make a few remarks on this great occasion. [Bang.] It becomes my pleasing duty to address you on this, the anniversary of our great and glorious [Bang!] independence.

Brothers and sisters—I mean feller citizens—why are we here? Why do I see about me this congerie of beauty? [Waving of handkerchiefs] and this collection of intelligence? [Waving of hats] It is because our glorious forefathers fought and bled and died for us something like a hundred and ten years ago, that we, their children might enjoy the [Bang!] great privilege of doing as we have a mind to.

Old Daniel wanted to tax us, fellow citizens. Think of it! She wanted to put a tax on our tea, our tobacco, our matches, our locomotives, our palace cars, our cant hook handles [groans] our—our—well, several things. But we kicked. Yes, we kicked, fellow citizens, and forever established our inviolable right to tax everything ourselves at 40 per cent. ad valorem. [Hurrah!]

When I walk up to the Captain's office to pay my little 25 dollar liquor tax and my tobacco tax and things of that kind, what a satisfaction it is to me to reflect that this money don't go into the pockets of any effete monarchies of Europe, but wends its way to Washington to help swell the treasury surplus. Yes, fellow citizens, this—[Here the speaker was interrupted for ten minutes by a dog fight under the platform.] As I was about to remark when Potter's bull pup pitched into Ed. Smikes' pug, this great country does her own taxing now, and we [bang!] burn more powder every 4th of July in celebratin' our independence than the British and our forefathers both burned during the revolutionary war. As for killed and wounded, I don't spose the hull bilin' of 'em during the war amounted to half as many as has been busted up since by cannon, rockets, mines, giant firecrackers, etc.

Ah! my fellow citizens, cast your eyes over this broad country, and what do you see? [Rats!] What do you observe? [Bang!] You see on every hand the tolling refugees from the—from the almshouses of old Europe, who have sought a place under the glorious stars and stripes [Cheers] where they could work for fifty cents a day and invest half of that in city lots. Some of our granger statesmen can't see the good of putting on a heavy protective tariff to raise American wages and then allow foreign pauper labor to come over here to lower 'em again. Such people don't understand reciprocity. Reciprocity is like a teeter—first you go up, up, up, and then you go down, down, down. [Bang!] I believe in reciprocity on the codfish question, too. The codfish is a bird that should have a free pass everywhere, in spite of any inter state commerce law.

Feller citizens, when we look at foreign countries and see the troubles they are having, the Irish refusing to pay rent, the Czar going about with a boiler iron overcoat on, Turkey expecting to be roasted for thanksgiving, the Pope inviting free American citizens over to see him, when they have not got time to spare, etc.—I say that, when we look at all this, we can appreciate the great [Bang!] blessings that we enjoy. Our abundant crops, our—our—er—why, our Legislature adjourning week before last and other blessings I can't just call to mind at present. [Cheering.]

Industry is the sheet anchor of our institutions. What says the poet?

How ooth the little busy bee
Improve each shining hour,
And gather glucose all the day
From every opening flower?

[Chestnuts! Pull down your vest!]

This labor question don't seem to strike the popular [Bang!] fancy here, but I want to just enquire if anyone in this crowd ever knew the busy bee to go loafing around saloons and billiard rooms during harvest? Does the busy bee ever stop to enquire whether honey will bring ten cents or twenty cents a pound before he goes to work? Not much, feller citizens. He keeps pegging away, only stopping incidentally to insert his stinger into the small boy where it will do the most good.

My young friends, I cannot let this opportunity pass to [Bang!] call your attention to the importance of setting your mark high in the industrial world. Look at the examples around you! See your fellow

townsman, the Rev. Timothy Tinker, who opened these exercises to-day. He was a poor boy with no family and no salary. To-day, my dear boys, he enjoys a salary of three hundred a year and has a family consisting of a wife and nine beloved children. [Cheers] Look at Flint, the boy that some of you remember, doubtless. He used to fool away his time on the play ground, and what is his fate? The last I heard of him he was pitching for the Chicagos for a paltry 2 thousand a year, and could only work half the year at that. And mark this! He has a family of only two. Think of it! [Bang!]

Now, I come to the Great American Eagle. Under our constitution, no 4th of July is complete without him. Ladies and gentlemen, when the American Eagle screams, the British Lion curls his tail and—goes to sleep. Yes, my dear hearers, and so do the other animals.

Epluribus Unum Sic Sempe Tyrannis—Spiritus frumenti—Hydrargyrum Cum ferum—Non Committimus—et Captandum vulgare, says Virgil and I agree with him and close.

[Long continued cheering and a fusillade of firecrackers, during which the seat at back of platform tipped over, precipitating eight Vice-Presidents and the City Marshall over backwards into a brush heap. Great excitement as I leave the grounds.]

SEEDS

For the Field and Garden.

The Grand Rapids Seed Store,

71 Canal Street,

Offers for Sale all Kinds of Garden Seeds in Bulk

Medium Clover,
Mammoth Clover,
Alsike Clover,
Alfalfa Clover,
White Dutch Clover,
Timothy,

Red Top,
Blue Grass,
Orchard Grass,
Hungarian Grass,
Common Millet,
German Millet,
Flax Seed.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

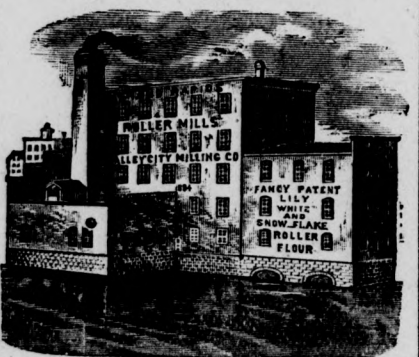
H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections, Accounts of Country Merchants Solicited.

Valley City Milling Co.



OUR LEADING BRANDS:

Roller Champion,
Gilt Edge,
Matchless,
Lily White,
Harvest Queen,
Snow Flake,
White Loaf,
Reliance,
Gold Medal,
Graham.

OUR SPECIALTIES:

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.

Write for Prices.

Grand Rapids, Michigan.

COOK & PRINZ, Show Cases,

We are now prepared to fill all orders promptly, as we have a large and well-selected stock on hand and have a large selection of material for use in odd sizes and shapes. Liberal discount to the trade for cash.

38 West Bridge St., Grand Rapids.

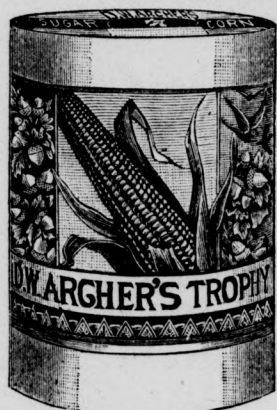
Telephone 374.

Binder's Twine.

Bug Finish.

Curtiss & Dunton.

D. W Archer's Trophy Corn,
D. W. Archer's Early Golden Corn,
D. W. Archer's Morning Glory Corn,
D. W. Archer's Red Coat Tomatoes



The above Brands are Standard the World Over. Ask your Jobber for them and take no other. Packed by

DAVENPORT CANNING CO.,

Davenport, Iowa.

ORANGES

LEMONS

FIGS

NUTS

PEA NUTS

CANDY

ARCTIC



BAKING POWDER

Arctic Manufacturing Co., Grand Rapids.
SOLE PROPRIETORS.

In Ordering a Supply of the

Arctic Baking Powder

Do not forget to ask for

Deaf and Dumb Alphabet Rules also Comic Cards for Advertising.

ARCTIC BAKING POWDER

Has now STOOD THE TEST TEN YEARS, and has always given entire satisfaction. It has never been connected with any schemes to help its sale, but has enjoyed a steadily increasing demand each year.

C. C. BUNTING.

C. L. DAVIS.

BUNTING & DAVIS, Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

PURE. NEW PROCESS STARCH. SWEET.



This Starch having the light Starch and Gluten removed,

One-Third Less

Can be used than any other in the Market.

Manufactured by the

FIRMENICH MNFG. CO.

Factories: Marshalltown, Iowa; Peoria, Ills.

Offices at Peoria, Ills.

FOR SALE BY

STRONG. Clark, Jewell & Co. SURE.

ABSOLUTE SPICES

And

Absolute Baking Powder.

100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

SPRING & COMPANY

JOBBERS IN

DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

FRUITS AND VEGETABLES,

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Street, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

Drugs & Medicines

State Board of Pharmacy.
One Year—Jacob Jesson, Muskegon.
Two Years—James Vernon, Detroit.
Three Years—Otto Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley E. Parkell, Owosso.
President—Otto Eberbach.
Secretary—Jacob Jesson.
Treasurer—James Vernon.
Next Meeting—At Potoskey, July 5 and 6.
Special Meeting—At Potoskey, July 15 and 16.

Michigan State Pharmaceutical Ass'n.
President—Frank J. Warburg, Grand Rapids.
First Vice-President—Mrs. C. W. Taylor, Loomis.
Second Vice-President—Henry Harwood, Espenpang.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. W. Crouter, J. G. Johnson, Frank Wells, Geo. Gundrum and Jacob Jesson.
Local Secretary—Guy M. Harwood, Potoskey.
Next Place of Meeting—At Potoskey, July 15, 13 and 14.

Grand Rapids Pharmaceutical Society.
ORGANIZED OCTOBER 9, 1884.
President—Geo. G. Stokette.
Vice-President—H. E. Locher.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, John E. Peck, M. B. Kim, Wm. H. VanLuewen and O. H. Richmond.
Committee on Legislation—E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Annual Meeting—First Thursday evening in November.
Next Meeting—Thursday evening, July 7, at THE TRADESMAN OFFICE.

Detroit Pharmaceutical Society.
ORGANIZED OCTOBER, 1883.
President—Frank Inglis.
First Vice-President—W. R. Perry.
Second Vice-President—J. J. Crowley.
Secretary and Treasurer—A. B. Lee.
Assistant Secretary and Treasurer—A. B. Lee.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association.
President, J. V. Dunlop; Secretary, R. M. Mussell.

Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.

Charlevoix County Pharmaceutical Society.
President, H. W. Willard; Secretary, Geo. W. Crouter.

Ionia County Pharmaceutical Society.
President, W. R. Cutler; Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n.
President, R. F. Latimer; Secretary, F. A. King.

Kalamazoo Pharmaceutical Association.
President, D. O. Roberts; Secretary, D. McDonald.

Macomb County Pharmaceutical Society.
President, F. N. Latimer; Secretary, Wm. Heysett.

Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.

Muskegon County Druggists' Association.
President, W. B. Wilson; Secretary, Geo. Wheeler.

Muskegon Drug Clerks' Association.
President, E. C. Bond; Secretary, Geo. L. LeFevre.

Newaygo County Pharmaceutical Society.
President, J. F. A. Raider; Secretary, N. N. Miller.

Oceana County Pharmaceutical Society.
President, F. W. Fincher; Secretary, Frank Cady.

Saginaw County Pharmaceutical Society.
President, Jay Smith; Secretary, D. E. Frail.

Shiawassee County Pharmaceutical Society.
President, E. A. Bullard; Secretary, C. E. Stoddard.

Tuscola County Pharmaceutical Society.
President, W. H. Willard; Secretary, A. H. Lyman.

The Coming Convention.
Secretary Parkell announces that a large number of noted guests will be present, as follows: Governor Luce, Hon. M. H. Ford, Hon. Mark Brewer, Hon. S. P. Duffield, Geo. S. Davis, Geo. P. Englehard, J. G. Lewis, S. E. Miller, President of the Ohio Pharmaceutical Association; G. E. Hopp, Secretary of the same body; President Prentiss, of the Wisconsin Pharmaceutical Association; Frank Hamilton, President of the Michigan Business Men's Association.

President Wurzberg and wife leave for the North on Saturday evening, spending the Sabbath on Mackinac Island, and reaching Potoskey via the inland lake route Monday afternoon. They will be accompanied by H. B. Fairchild and wife, of the Hazeltine & Perkins Drug Co.

The Position of the Board.
THE TRADESMAN is requested to state that at least three of the other four members of the State Board of Pharmacy were not aware that Jacob Jesson was working for a re-appointment—that the announcement of the Governor's action in the matter was the first intimation they had that the appointment was to be made at this time.

THE TRADESMAN considers Mr. Jesson the right man in the right place, but it appears to be the almost unanimous opinion of the drug trade of the State that the manner in which his re-appointment was secured was wholly wrong and open to the objections stated by THE TRADESMAN last week.

A Good Officer.
President Wurzberg will retire from the position of presiding officer of the Michigan State Pharmaceutical Association with the satisfaction of knowing that he has done his whole duty to the organization and left undone no act which would tend to enhance its professional standing or its value to the membership. Mr. Wurzberg is entitled to great credit for the aggressive consistent course he has pursued while at the head of the Association.

Druggists' Convention.
H. W. Beecher and J. Leo Kymer, of the firm of Eaton & Lyon, wholesale booksellers and stationers, will be at the Arlington at Potoskey during the druggists' convention and desire to show them the finest line of holiday goods ever shown in Michigan. Look at their goods and prices.

THE TRADESMAN acknowledges the receipt of a neat pamphlet containing the constitution and by-laws of the Central Michigan Druggists' Association; also the constitution and by-laws of the St. Louis (Mo.) Drug Clerks' Association.

Advance Echoes of the Convention.

The fifth annual convention of the Michigan State Pharmaceutical Association, which convenes at Potoskey next week, promises to be the most interesting occasion ever participated in by the druggists of this State.

THE TRADESMAN is not much of a prophet, but it is willing to wager a year's subscription against a box of pills that Detroit will be selected as the next place of meeting; that Frank Inglis will be the next President of the Association, and that Secretary Parkell will be re-elected by acclamation.

So far as heard from at this writing, no city will put in a bid for the meeting against Detroit, the claims of that place to the honor being now generally conceded.

The election of Frank Inglis to the presidency of the Association will be acceptable to members in all parts of the State, and particularly so to the druggists of Detroit, where he occupies the position of president of the local society. Mr. Inglis has been a strong supporter of the Association since its inception and richly deserves recognition.

Mr. Parkell deserves a unanimous re-election for the efficient work he has done during the past two years. The experience he has thus gained will be worth much to the Association during the next year, in the course of which many more local associations are likely to be organized and large additions to the State membership result therefrom. Mr. Parkell thoroughly understands how to bring in new converts and this faculty the Association cannot afford to dispense with.

The Drug Market.

Opium continues moving upward in price, each day advancing a fraction. Smyrna speculators are offering \$4.50 in the New York market, with no sellers. Powdered opium has also advanced. Quinine is easy, with light demand. Citric acid is firm. Carbolic acid is weak and will be lower. Cattle bone is firm at the advance and the prospects are for higher prices. Gum camphor has declined; manufacturers are in better supply. Cube berries tending lower. Linseed oil is very firm and advancing. P. & W. advanced morphia 25 cents per ounce on June 30. A further advance is probable, as this article has not moved upward as fast as gum opium. Four dollars per ounce in 1/2 this is predicted by manufacturers.

Will Not Sue for Libel.

The report that President Wurzberg proposes to proceed against the *Pharmaceutical Era* for imputing a portrait of Patsy Sullivan to him is not corroborated by that gentleman. He says the alleged representation of his features gives him more pain than a sore finger, but the next man who suggests that the cut be put in the rogues gallery is likely to meet with a warm reception.

Go to Potoskey.

Every Michigan druggist owes it to himself and his profession to attend the convention of the Michigan State Pharmaceutical Association at Potoskey next week. Those who are compelled to stay at home should not fail to send in their yearly dues.

Minor Drug Notes.

The retail druggists of Cleveland have a \$200 library.

The St. Louis Drug Clerks' Association has sixty-five members.

A good quality of wine is now being successfully manufactured from oranges.

There is a wonderful increase in the number of text-books for students of pharmacy.

A red asphaltum or mineral pitch, twenty inches thick, has been found at Beauregard, Miss.

R. Rother has isolated what he considers to be the fluorescent principle of wild cherry bark.

Maine has a new law regulating the sale of opium and its enforcement is hard on unregistered druggists.

It is claimed that a German Health company sells a preparation of honey and water costing 12 cents for \$25.

Beeswax can easily be powdered by adding an equal bulk of granulated sugar and a small per cent. of alcohol.

An eminent physician says that the microscope has become of indispensable service in the diagnosis of skin diseases.

In India they have a theory that petroleum is an oil produced from fish suddenly killed by an influx of salt into an inland lake.

It is estimated that the number of druggists in the United States who are interested in microscopy has increased 50 per cent. during the past three years.

G. M. Beringer has found commercial ground flaxseed to contain over 30 per cent. of oil. The United States Pharmacopoeia states that it shall not yield less than 25 per cent.

A French paper says that petroleum destroys all insects and banishes rats and mice, and that water slightly impregnated with petroleum applied to plants infected with insects will destroy them.

About two years ago an aqueous solution of epsom salts sweetened with glucose was sold in glucose for glycerin. A similar article was found reported in the English market recently.

Where is the Soul Located.

According to the *Independent Practitioner*, Pythagoras asserted that the seat or location of the soul is the encephalon; Erastus, the meninges; Herophilus, the great ventricle; Servetus, the aqueduct of Sylvius; Arontius, the third ventricle; Des Cartes, the pineal gland; Semmering, the liquid contained in the encephalon; Aristotle, the heart; others, the origin of the spinal cord, the corpus callosum, the corpus striata, etc. Empedocles believed that it circulated through the blood.

Michigan Drug Exchange.

375 South Union St., Grand Rapids.
AGENTS FOR THE
Standard Petit Ledger.

WANTED—A registered female pharmacist to take situation in western town. \$3000.00 per year. Average daily sales \$12. No other drug store in town.

FOR SALE—A new, clean and carefully selected stock of \$1,500 in town of 500 inhabitants. Average daily sales \$12. No other drug store in town.

FOR SALE—Part interest or whole stock, well located in Grand Rapids. Will sell at reasonable rates. Would prefer to take partner.

FOR SALE—Stock of about \$1,800 in town of 1,800 population. Will exchange for good real estate.

FOR SALE—Stock of \$1,700 in town of 800 inhabitants. Average daily sales \$15. Will sell on easy terms.

FOR SALE—Stock of about \$4,000 in town of 2,000 inhabitants. Will exchange for good farm lands.

ALSO—Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange,
357 South Union St., Grand Rapids.

The Pennsylvania Liquor Law.

The following is the clause in the new liquor law of Pennsylvania that governs the sale of intoxicating liquors by druggists:

"That druggists and apothecaries shall not be required to obtain a license under the provisions of this act, but shall not sell intoxicating liquors except upon the written prescription of a regularly registered physician. Alcohol, however, or any preparation containing the same, may be sold for scientific, mechanical, or medicinal purposes. Any one violating the provisions of this act shall be guilty of a misdemeanor, and upon conviction thereof shall be subject to the same penalties as are provided in section 15 of this act, provided that no spirituous, vinous, malt, or brewed liquor shall be sold or furnished to any person more than once on any one prescription of a physician; and provided further, that any physician who shall willfully prescribe any intoxicating liquors as a beverage to persons of known intemperate habits shall be guilty of a misdemeanor, and upon conviction thereof shall be subject to the same penalties and fines as are prescribed in section 17."

The Aniline Trade of Germany.

Kuhlow's Review says: "The prospect of a slow improvement in the aniline industry has been fulfilled, and, but for the uncertain political situation of Europe, which has lately had so damaging an effect on all trades and industries, the improvement in question would doubtless have increased. The prices for the most important raw materials which are employed in the above industry reached in 1885 a normally low point. Certain reductions in the price of some of the products are also to be recorded. These, however, were, on the whole, moderate.

"The manufacture of fuchsin has just undergone a complete revolution in consequence of the employment of nitro-benzoline and the abandonment of the arsenic acid process. The manufacturers are now prepared to deliver a fuchsin and a blue absolutely free of arsenic compounds. Several modifications have had to be made in the machinery."

Keratinization of Pills.

Pills keratinized are not intended to dissolve in the stomach, but in the intestines. Keratin is obtained by boiling quills in water, extracting the fat with ether, dissolving in acetic acid, and evaporating.

For coating pills, an aqueous or acetic acid solution are employed only. It is necessary to apply the coating from 5 to 10 times to insure durability.

Addition of Alcohol to Wine.

According to *Rundschau*, Riche made a report to the Paris Academy of Science in which he says the addition of no more than 2 per cent. of alcohol to many light wines is useful. However, the alcohol must be free from fusel oil, since its presence renders wine dangerous to health.

Absinthium in our Packages.

The thirty-fifth annual meeting of the American Pharmaceutical Association will be held in Cincinnati, commencing September 5. It has been some time since the western pharmacists have had an opportunity of attending a meeting so near at home. They should take advantage of this circumstance and have the West well represented.

It is estimated by Dr. Hoffman, of New York, that one-half of the medicinal drugs and chemicals consumed in the United States enter into and are dispensed and consumed in proprietary medicines.

A curious local anesthetic of the Chinese.

is in the form of hard, wax-like tablets. It seems to owe its benumbing property to a secretion from the skin of frogs.

He Wanted Indemnity.

Clerk—I love your daughter and she reciprocates my affection.

Merchant—My daughter has spoken to me about you; I have no objection to the match.

"I am glad to hear it. I wish to ask you one question."

"I'll be perfectly candid with you, sir; proceed."

"I expect to give your daughter a diamond engagement ring. Would you object to giving me a check for it, so I can get it back in case we were to break our engagement?"

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WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange,
357 South Union St., Grand Rapids.

WHOLESALE PRICE CURRENT.

Advanced—Gum opium; gum opium, po. 1 lb.	80 10
Declined—Gum camphor.	80 10
ACIDUM.	
Aceticum.	80 10
Benzolium.	80 10
Carbolicum.	80 10
Citricum.	80 10
Hydrochlor.	80 10
Nitricum.	80 10
Oxalicum.	80 10
Salicylicum.	80 10
Tartaricum.	80 10
AMMONIA.	
Aqua, 16 deg.	80 10
Carbonas.	80 10
Chloridum.	80 10
BACCAR.	
Cubebae (po. 1 lb.)	1 10 15
Juniperus.	80 10
Xanthoxylum.	80 10
BALSAMUM.	
Copaiba.	48 50
Peru.	50 50
Terabin, Canada.	50 50
Tolutan.	40 45
CORTEX.	
Abies, Canadian.	18
Cassia.	18
Cinchona Flava.	18
Euonymus atropurp.	30
Myrica Cerifera, po.	20
Prunus Virgin.	12
Quillaja, grd.	12
Sassafras.	12
Ulmus.	12
Ulmus Po (Groun.)	10
EXTRACTUM.	
Glycerhiza Glabra.	24 25
" po.	80 35
Haematox, 15 lb boxes.	80 10
" 18.	80 10
" 18.	80 10
" 18.	80 10
FERRUM.	
Carbonate Precip.	15
Citrate and Quinia.	30 30
Citrate Soluble.	80
Chloridum.	80
Solut. Chloride.	15
Sulphate, com'l, (bbl. 85).	14 25
" pure.	7
FOLIA.	
Barosma.	10 10
Cassia Acutifolia, Tinnivelly.	20 25
" Alix.	30 50
Salvia officinalis, 1/2 and 1/2.	10 12
Uva Ursi.	80 10
GUMMI.	
Acacia, 1st picked.	30 40
" 2nd.	20 40
" 3rd.	20 40
" Sifted sorts.	20 40
Iodoform.	65 10
Liquor Aconiti Hydrarg.	65 10
Liquor Potass Arsenitis.	10 12
Lupuline.	80 10
Lycocodium.	80 10
Magnesia.	20 3
Morphia, S. P. & W.	3 35 60
Moschus Canton.	40
Myristica, No. 1.	75 80
Nux Vomica, (po. 20).	10
Os. Sopia.	25 50
Pepsin Saag, H. & P. D. Co.	25 50
Picis Liq., N. C. 1/2 calls, doz.	62 70
Picis Liq., quarts.	61 40
Picis Liq., pints.	61 40
Pil Hydrarg., (po. 20).	18
Piper Nigra, (po. 20).	18
Purp. Alba, (po. 35).	18
Purp. Nigra, (po. 35).	18
Plumbi Acet.	14 15
Potassa, Bitart, pure.	40 40
Potassa, Bitart, com.	15
Potassa Nitras, opt.	80 10
Potassa Nitras.	75 9
Pulvis Ipecac et opi.	1 10 12
Pyrethrum, boxes, H. & P. D. Co., doz.	40 100
Pyrethrum, py.	40 100
Quassia.	80 10
Quinia, S. P. & W.	50 60
Quinia, S. German.	40 60
Saccharum Lactis, py.	120 13
Saccharum Lactis, com.	20 75
Sanguis Draconis.	40 50
Santonine.	120 50
Sapo, W.	120 50
Sapo, M.	80 10
Sapo, G.	15
Selditz Mixture.	15
Sinapis.	18
Sinapis, opt.	30
Snuff, Macebay, Do. Voes.	35
Snuff, Scotch, Do. Voes.	35
Soda Boras, (po. 9).	75 10
Soda et Potass Tart.	35 35
Soda Carb.	20 24
Soda, H. Carb.	35
Soda, Ash.	35
Soda Sulphas.	2
Spts. Ether Co.	50 55
Spts. Myrica Dom.	25 50
Spts. Myrica Imp.	25 50
Spts. Vini Rect, (bbl. 2 10).	25 25
Styracina, Crystal.	25 25
Sulphur, Subl.	25 25
Sulphur, Roll.	25 25
Tamarindus.	80 10
Terebinthina Venice.	20 30
Theobromas.	50 50
Vanilla.	9 00 10 00
Zinci Sulph.	70 8
OILS.	
Walre, winter.	70 75
Lard, extra.	60 61
Lard, No. 1.	45 50
Linseed, pure raw.	50 50
Linseed, boiled.	50 50
Neat's Foot, winter strained.	50 60
Spirits Turpentine.	40 45
PAINTS.	
Red Venetian.	1 1/2
Yellow, yellow Marseilles.	1 1/2
Yellow, yellow Bernuda.	1 1/2
Putty, commercial.	2 1/2
Putty, strictly pure.	2 1/2
Vermilion, prime American.	1 1/2
Vermilion, English.	1 1/2
Green, Peninsular.	1 1/2
Lead, red strictly pure.	60 64
Lead, white, strictly pure.	60 64
Whiting, white Spanish.	60 64
Whiting, Gliders.	60 64
White, Paris American.	1 10
Whitner, Paris English clif.	1 10
Whitner, Prepared 1st class.	1 20 21
Whitner, Prepared 2nd class.	1 00 20
VARNISHES.	
No. 1 Turp. Conch.	1 10 21
Extra Turp.	1 00 21
Coach Body.	2 75 23
No. 1 Turp. Furniture.	1 00 21
Extra Turp. Dumar.	1 50 21
Japan Dryer, No. 1 Turp.	70 75
APPROVED BY PHYSICIANS.	
Cushman's	
MENTHOL INHALER	
In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.	
Air Mentholized by passing through the Inhaler, in which the Pure Crystals of Menthol are held thoroughly applied this valuable remedy in the most efficient way to the patient's throat, chest, and lungs. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. For CATALOGUES and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich.	
Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, and Wholesale Druggists of Detroit and Chicago.	
TANSY CAPSULES	
THE LATEST DISCOVERY.	
Dr. Leprieux's Celebrated Preparation, Safe and Always Reliable. Indispensable to ALL DRUGS. Send 4 cents for Sealed Circular.	
CALUMET CHEMICAL CO., Chicago, this paper.	
Frument, W. D. & Co.	2 00 25
Frument, W. D. & Co.	1 50 25
Frument, W. D. & Co.	1 00 25
Juniperis Co. O. T.	1 50 25
Juniperis Co.	1 50 25
Spt. Vini Galli.	1 50 25
Vini Oport.	1 50 25
Vini Alba.	1 50 25
SPIRITUS.	
Frument, W. D. & Co.	2 00 25
Frument, W. D. & Co.	1 50 25
Frument, W. D. & Co.	1 00 25
Juniperis Co. O. T.	1 50 25
Juniperis Co.	1 50 25
Spt. Vini Galli.	1 50 25
Vini Oport.	1 50 25
Vini Alba.	1 50 25

SPONGES.		
Florida sheeps' wool, carriage.	2 25	62 50
Nassau do	2 00	2 00
Velvet Ext do	1 10	1 10
Extra Ye do	85	85
Grass do	85	85
Fard, for state use.	75	75
Yellow Rect, do	1 40	1 40
MISCELLANEOUS.		
Ether, Spts Nitros, 3 F.	20 25	20 25
Ether, Spts Nitros, 1 F.	30 32	30 32
Alumen, ground, (po. 7).	3 70	4
to	5 50	60
oni of Potass Tart.	5 50	60
ri Nitras, 5.	50	68
ium	50	7
th S. N.	2 15	2 15
Chlor, 1s, (½s, 11; ½s, 12).	6	9
ri Fructus, Russian, po.	62	10
ri Fructus, al.	40	15
hyllus, (po. 35).	30	33
ib, S. & F.	50	55
lava	2	30
ri Fructus, al.	40	40
ria	10	10
um	50	50
form, Squibbs	3	75
Hydrate Cryst.	1 50	75
us	10	12
arine, P. & W.	15	20
ine, German	90	40
see list, discount, per cent.	40	50
tum	50	50
tbl, 75)	2	2
prop	80	80
precip.	80	10
tubra.	25	80
ri Sulph.	60	7
Sulph.	10	12
as at numbers.	68	70
(po. 60).	50	60
White.	12	15
er	70	8
a, Cooper	40	45
a, French	40	60
ararrat, sold by box.	60	100, less.
rown.	13	25
White	23	26
ina	10	15
us	25	40
g Chlor, Mit	6	75
g Chlor, Cor.	60	85
or Nixide Hydrum.	60	85
g Ammoniat	60	100
g Unguentum	40	40
gryum	60	65
ocidia, 3m	1 50	1 50
Resubl.	4 00	10
rm	65	15
Saline, H. & P. D. Co.	80	27
Potass Arsenitis.	10	12
dium	85	100
ia, Sulph. (bbl. 1½)	20	30
a, S. P. & W.	3 50	60
as Canton	70	80
ica, No. 1.	70	80
onica, (po. 20).	70	10
g, N. C. ½ scalis, doz.	22	25
g, quart.	62	70
g, pints.	60	85
Frang. (po. 22)	60	85
Nigra, (po. 22)	60	18
Alba, (po. 35)	60	35
rgun.	7	7
a, Bitart, pure	14	15
a, Bitart, com.	40	45
Nitras, opt.	80	10
Nitras, opt.	80	10
Ipecac et opii	1 10	20
rum, boxes, H. & P. D. Co., doz.	60	100
rum, pv.	4	50
a, S. P. & W.	50	60
S. German.	4	60
incturum.	12	13
rum, Lactis, pv.	20	35
a, Draconis.	40	50
ne.	60	60
Acet.	12	14
Mixture	10	15
opt	15	15
Macaboy, Do. Voos.	60	35
Scotch, Do. Voos.	60	35
g, 75	75	80
Potass Tart.	3	35
rb.	20	24
it-Carb.	40	5
thaphas.	60	4
hera Co.	50	55
reth Dom.	60	60
er, 100	2	50
ri Rect. (bbl. 2 10).	60	20
ia, Crystal.	60	30
g, Soli.	24	32
nds	60	10
lized Venice.	2	30
mae	50	65
ulph.	9 00	160
OILS.		
Winter.	Bbl	Gal
Extra.	70	75
o. l.	45	50
pure raw.	47	50
boiled.	49	53
oot, winter strained.	50	59
Purpentine.	40	45
PAINTS		
metian.	Bbl	Lb
ellow Marseilles.	13	20 3
ellow Barmuda.	13	20 3
strictly pure.	24	24 3
on, prime American.	24	24 3
on, English.	13	16 18
Pennsylv.	16	16 17
d strictly pure.	62	64
hite, strictly pure.	60	64
hite, white Spanish.	60	64
Paris American.	10	10
Paris English cliff.	1 20	1 40
Prepared Taints.	1 20	1 40
Alia Prepare.	1 00	1 20
VARNISHES.		
urp Coach.	1 10	1 20
urp.	1 50	1 70
urp Furniture.	1 00	1 10
urk Damar.	1 50	1 60
ryer, No. 1 Turp.	70	75
APPROVED by PHYSICIANS.		
Cushman's		
MENTHOL INHALER		
treatment of Catarrh, Headache,  algia, Hay Fever, Asthma, Bron- chitis, Sore Throat and Severe Colds, stands without an equal.		
Antiholized by passing through the Inhaler— thoroughly applies this valuable remedy in the most efficient way to the parts affected. It sells and is known on open Inhaler in every store. your customers try it. A few inhalations will relieve the Inhaler, and will do more to demonstrate its value than a half hour's talk. Retail price No. 1. See CIRCULARS and TESTIMONIALS address D. C. Cushman, Three Rivers, Mich. E. C. Perkins Drug Co., G'd Rapids, Mich. Wholesale Druggists of Detroit and Chicago.		
CAPSULES		
THE LATEST DISCOVERY.		
Ladies' Celebrated Preparation, Safe and Reliable. Indispensable to LADIES. Send at once for Sealed Circular.		
Mention this paper.		

The Michigan Tradesman.

THE QUEEN'S JUBILEE.

Jubilee week is now a thing of the past and the British branch of the Anglo-Saxon race has shown its congenital inability to manage such affairs with any adaptability to sentiment or fine taste. The Anglo-Saxon on either side of the Atlantic is a clumsy animal when he is required to act out a sentiment of any kind. He never has managed to co-ordinate emotion and its visible utterance to any extent, and apparently he never will. From an artistic or philosophical point of view, nothing is more absurd than our own Fourth of July celebration, except the Queen's Jubilee. An old lady was carried through a long series of London streets under the summer sun, in order that her loyal subjects might have a chance to stare and cheer. She attended public worship in the oldest of London churches amid a dense throng, whose selection and collection is out of harmony with any purpose of Christian worship. She was worn out in attending balls, receiving addresses of congratulation, receiving firemen and soldiers, and hearing speeches. If the intention was to get her out of the way and give her son a chance, as soon as the fifty years of her reign were up, the matter could not have been better arranged.

That the Queen's reign has been, on the whole, an era of substantial progress which calls for some public recognition, is beyond doubt. The England of 1887 is in many respects a better England than that of 1837 was. But we cannot say that the English people have reason to felicitate themselves upon the way in which they have discharged the duties and embraced the opportunities of that half century, or that they can look forward to the coming half century with equanimity. On the contrary the problems of government have grown in difficulty, with the growth of wealth in the hands of the few, of numbers now armed with political power, and of social discontent. If there be anything England might ask of the fates in 1887, it is to be put back where she was in 1837, and allowed to approach the problem of the past half century with less of sciolistic confidence and more insight than has characterized her councils in the reign of Queen Victoria.

"If it were to be done over again," there is not an important page in the history that would not be altered. The education of the English people by national aid would not have been delayed to the last decades of the reign. The surrender of English agriculture to the pressure of foreign competition, in order that Manchester and Birmingham might get labor cheaper, would not have been made. The railroad system would not have been allowed to grow up in the haphazard fashion which has deprived the public of much of its advantage. The rapid growth of the great towns would have been directed and controlled in the interests of moral and physical health. The severance of the peasantry from the land, and their reduction to the level of farm laborers and factory hands, would have been checked. America would not have been alienated by the ambiguous policy of 1861-65. And, lastly, the Continental influence of England would not have been sacrificed to the yardstick policy of Lord John Russell and the Whigs.

On one important point it would seem as though England had learned nothing since 1837. The Jubilee finds the British Parliament busied with a bill to coerce Ireland into acquiescence in the Union. The old Hebrew jubilees were years of emancipation and liberation. The Hebraistic John Bull spends a good part of his Jubilee in forging fresh chains. The grandest opportunity of the year, the chance to convert Ireland into the fast friend of England by undoing the crime of 1801, has been missed. No more gracious act could have marked the close of the half century than would the signing of a Home Rule bill by the Queen. Such is the situation on the surface. But in truth the progress of England has been nowhere more marked than just here in its relations to Ireland. It is waking up to the fact that the resources of alien government in Ireland are about exhausted, that its conceit of managing the Irish better than they could themselves is badly discredited, and that sooner or later, Home Rule, if not separation, must be conceded. In 1837 the maintenance of the Union just as it stood was the common ground of all English politicians. Very little heed was given to Irish miseries, and what there was proceeded upon the assumption that the Irish themselves were to blame for it. No outside criticism disturbed John Bull's equanimity. But half a century, or rather quarter of a century, has made a change for the better; and 1887 finds the greatest of English statesmen, with the support of the bulk of his party, co-operating with the Irish for the re-establishment of self-government in Ireland. This is one of the greatest gains of the half century.

Having practically settled the fate of the anarchists and sent the boodlers over the road, Chicago should now purge herself of another iniquity—the men who get up corners in wheat and pork. Where the boodlers robbed Cook county of thousands, Armour and his gang of "cornerers" have robbed the country of millions. Why make an exception in favor of the big thieves?

Tiger Oil challenges the world of medicines for an equal to cure diseases in man or beast.

RETAIL MERCHANTS And Dealers.



MISSOURI Steam Washer

Is made in the best possible manner, of the best obtainable materials, and with proper care is warranted to last any ordinary family ten years. Every merchant and retail dealer should keep it in stock. Write for prices and terms.

J. WORTH, Sole Mfr. ST. LOUIS, MO.

The letters below are a fair sample of a very large number received by me in my regular correspondence. They speak for themselves. OGALLALA, Neb., Nov. 29, 1886. J. WORTH, St. Louis, Mo.: DEAR SIR—I received yours of the 16th, asking how I liked the Missouri Steam Washer. Sir, I can do more and better washing with it in one day than any four women can do in the same time by any other process. It is the best Washing Machine in the world and the inventor ought to have a pension for helping women with their hardest work as he has. Yours truly, MRS. EMMA ARMSTRONG. Office of J. E. LANE & Co., Phoenix Laundry. BIG RAPIDS, MICH., July 7, 1886. J. WORTH, St. Louis, Mo.: DEAR SIR—Two years ago we purchased one of your Steam Washers of Mr. Owen, of this place. After giving it a thorough trial we find that it is the best washer, little or big, we ever saw. One girl does all our washing, which is \$5 to \$75 per week, and the clothes are perfectly clean and white. Fraternalty yours, J. E. LANE & Co.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of

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Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE.

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Fancy Crockery & Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit Prices Guaranteed.

M

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

U

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

Z

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

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Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

Y

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PIONEER PREPARED PAINT.

We have a full stock of this well-known brand of

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and having sold it for over SIX YEARS can recommend it to our customers as being a First Class article. We sell it

On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO.

Mrs. Corroders of Pure White Lead. Pittsburgh, Pa.

Write for prices and Sample Card to

Hazeltine & Perkins Drug Co.

Wholesale Agents, Grand Rapids.

Try POLISHINA, best Furniture Finish made.

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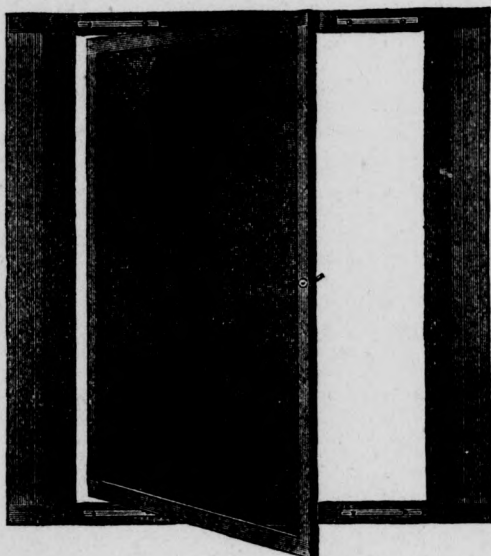
A Specialty.

TO THE TRADE.

We desire to call your attention to the

Beardsley Window Screen,

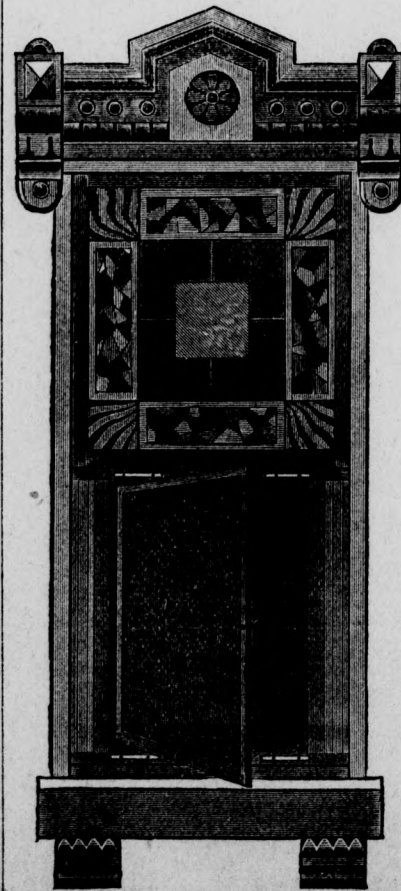
And ask you to examine its merits and the great advantages it possesses over any other screen in the market, and so be guided in purchasing for this season.



We carry the following sizes in stock:

Number	High	Opens	List
0	25	22 to 26	\$5.00
1	25	25 to 29	5.00
2	30	25 to 29	5.00

Discount 10 per cent.



"THE BEST."

The Beardsley Swing Center Screens have these advantages over all others:

1. The center being a swinging door, obviates the necessity of removing the screen to clear the room of flies, to throw out or receive any article through the window, or to open and close the blinds.
2. They are made adjustable by movable wings on either side, and may be instantly fitted to any window without cutting or pounding.
3. The frames are made of kiln dried lumber, and are nailed and glued.
4. The wire cloth is from the celebrated Wickware Bros.' factory, of Courtland, N. Y.
5. They are the best finished of any.
6. They are so well made and are so simple in operation that the liability to get out of order is entirely obviated.

The success this screen met with the past season has convinced us that it will take the lead in the future. We shall be pleased to correspond with the trade.

For particulars address

FOSTER, STEVENS & CO., Grand Rapids, Mich.

H. LEONARD & SONS,

Headquarters for

Bargain Counter Goods.

134 to 142 East Fulton St.,

GRAND RAPIDS, MICH.

Send for a Package as below. It will draw trade and do you good.

PKG. BARGAIN COUNTER GOODS, No. 50-1.

1 doz. Cologne in Hdksf. Box.....\$.80	1 doz. 2 ft. Rules.....\$.72
1 " 2962 Mirror Hair Oil......75	1 " Wood Head Gimlets......45
1 " Boxes Daisy Shaving Soap......75	1 " 569 Wood Yard Measures......45
1 " 85 Maple Leaf Soap......55	1 " G. C. Cork Screws......40
1 " 209 Dodo Soap......35	1 " 5-in. Screw Drivers......65
1 " No. 12 Tops and Strings......15	1 " 0 Zinc Oilers......33
1 " Double Mincing Knives......85	1 " 2 " "......65
1 " Single "......42	1 " Bean Pistols......40
1 " 9 Wire Potato Mashers......89	1 " Bird Cage Springs......42
1 " 4 Hole Mouse Traps......70	1 " Key Rings, No. 5900......15
1 " Eclipse Sifters......89	1 " Door Stops......30
4 " Papers Tacks......50	1 " 326 1/2 Purses......75
1 " Whisk Brooms......90	1 " Boxes Royal Hair Pins......45
1 " 922 Order Books......75	1 " Ad Pins......48
1 " 504 Memorandum Books......42	1 " F 3 1/2 Toilet Rolls Pins......70
1 " 160 Tablets......35	1 " LePage's Glue......85
1 " 162 "......70	1 " Mucilage and Brush......43
1 " Crumb Brush and Trays.....1.95	1 " 2 oz. S. M. Oils......60
1 " Ass'd T. P. Holders......60	1 gro. 38 Rubber Tipped Lead Pencils 1.80
1 " 10-key Richter Harmonicas......55	1 " 342 Rub. Tip Nick. Cap pel 3.00 1.50
1 " No. 30 Two-wheel Carts......95	1 doz. Scholars' Companions......45
1 " Royal Polish......92	1 Box Soapstone Slate Pencils......35
1 " 2-oz. common Black Ink......90	1 gro. Cedar Pen Holders......40
1 " Jumping Rope......45	1 dz. 8 x 12 Slates......65
1 " 18 Cake Turners......84	1 " 6 x 9 "......36
1 " Flat Iron Stands......36	1 " 5 x 7 " noiseless......68
1 " 7-pin. Coat Racks......57	1 " 7 x 11 ".....1.05
1 " 012 Basting Spoons......39	1 " 6 x 9 " double 1.80 .90
1 " Japan Dust Pans......40	1 " No. 0 Playing Cards......65
1 " Dusters......85	1 " Boston Club Base Balls.....1.75
1 " Tea and Coffee Pot Stands......32	1 " IXL "......35
1 " Coat Hangers......29	1 " Cascarilla Face Powder......35
1 " Bleached Sponges......60	1 " boxes Paper and Envelopes 2.15 1.08
1 " Curry Combs......85	1 " S. W. Tooth Picks......48
1 " Acme Beaters......72	1 " 4770 Metal Back Horn Combs.....1.75
1 " 21 Scrub Brushes.....1.25	1 " 42 Rubber Combs......30
1 " Can Openers......30	1 " 366a Amber Jersey Pins......45
1 " 300 Flower Pot Brackets.....1.50	1 " 599-S Dressing Combs......68
1 " No. 2 Sash Brushes......35	1 " 4 Brilliant Hair Pins......75
1 " 2-hole Mouse Traps......35	1 " Flour Dredges......50
1 " K. & F. Boxes, tin......89	1 " 2-iron Match Safes......70
1 " 1 ft. Rules......54	

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Every Merchant in want of a perfect and complete Check System, should place his order at once. Special Offer until June 15, 1887. Send for Circulars.

C. B. MILLER, - ITHACA, N. Y.

THE HOME YEAST CAKE.

Absolutely the Best and Purest ever put upon the Market.

SELLS ON ITS MERITS.

The Home Yeast Cakes are put up in two sizes (packages) cartons.

No. 1. Large size, 36 packages, or cartons, per case, \$1.50.
No. 2. Smaller " 36 " " " 1.00.

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THE HOME YEAST CAKE CO. OFFICE AND SALESROOM.
26 & 28 River St., Chicago, Ill.
N. B.—Ask your wholesale grocer for the HOME YEAST CAKE.

DETROIT SOAP CO.,

DETROIT, MICH..

Manufacturers of the following well-known Brands of

SOAPS

QUEEN ANNE, MOTTLED GERMAN,
MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR,
CZAR, MASCOTTE,
MONDAY, PHENIX,
WABASH, CAMEO,
AND OTHERS.

For Quotations address

W. C. HAWKINS,

Lock Box 173, GRAND RAPIDS, MICH
Salesman for Western Michigan.