

The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, WEDNESDAY, JULY 20, 1887.

NO. 200.

SEEDS

Garden Seeds a Specialty.
The Most Complete Assortment
in Michigan. Don't Buy un-
til you get my prices.

ALFRED J. BROWN
Representing Jas. Vick, of Rochester.

16-18 N. Division St., Grand Rapids

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have
every facility for making first-class Wagons
of all kinds.
Special attention given to Repairing,
Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

WANTED.

Butter, Eggs, Wool, Pota-
toes, Beans, Dried Fruit,
Apples and all kinds of
Produce.

If you have any of the above goods to
ship, or anything in the Produce line let us
hear from you. Liberal cash advances
made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

SEEDS

FOR EVERYBODY.
For the Field or Garden.

If you want to buy

Clover,
Timothy,
Hungarian,
Millet,
Orchard Grass,
Kentucky Blue,
Red Top,
Seed Oats,
Rye,
Barley,
Peas,
Onion,
Ruta Baga
Mangle
Wurzel,
OR

Anything in the Line of SEEDS,
Write or send to the

Seed Store,
71 CANAL ST.,
W. T. LAMOREAUX.

HIRTH & KRAUSE, LEATHER And Shoe Store Supplies.

SHOE BRUSHES,
SHOE BUTTONS,
SHOE POLISH,
SHOE LACES.

Heelers, Cork Soles, Button Hooks, Dress-
ings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

FURNITURE TO ORDER.

Anything or everything in the
line of Special Furniture, inside
finish of house, office or store,
Wood Mantels, and contract
work of any kind made to order
on short notice and in the best
manner out of thoroughly dried
lumber of any kind. Designs
furnished when desired.

Wolverine Chair Factory,
West End Pearl St. Bridge.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND
Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

HENRY J. HARTMAN,

FOUNDER,

GRAY IRON CASTINGS A SPECIALTY.

Send for Estimates.

71 South Front St., Grand Rapids, Mich.

CINSENC ROOT.

We pay the highest price for it. Address

Peck Bros., Druggists, Grand Rapids, Mich.

JUDD & CO.,

JOBBERS OF SADDLERY HARDWARE

And Full Line Summer Goods.

102 CANAL STREET.

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Rollers, Saw Mills,
Grist Mills, Wood Working Machinery, Shaft-
ing, Pulleys and Copes. Contracts made for
Complete Outfits.



W. C. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, - MICH.

To Cigar Dealers

Realizing the demand for, and knowing
the difficulty in obtaining a FIRST-CLASS
FIVE-CENT CIGAR, we have concluded
to try and meet this demand with a new
Cigar called

SILVER SPOTS

This Cigar we positively guarantee a
clear Havana filler, with a spotted Sumatra
Wrapper, and entirely free from any arti-
ficial flavor or adulterations.

It will be sold on its merits. Sample or-
ders filled on 60 days approval.

Price \$35 per 1,000 in any quantities.
Express prepaid on orders of 500 and more.
Handsomer advertising matter goes with
first order. Secure this Cigar and increase
your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO.,

Flint, Mich.

CHURCH'S Bug Finish!

READY FOR USE DRY.

NO MIXING REQUIRED.

It sticks to the vines and finishes the whole
crop of Potato Bugs with one application; also
kills any Curculio, and the Cotton and Tobacco
Worms.

This is the only safe way to use a Strong
Poison; none of the Poisons is in a clear state,
but thoroughly combined by patent process
and machinery, with material to help the very
fine powder to stick to the vines and entice
the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS
of plaster and Paris Green as mixed by the
farmers. It is therefore cheaper, and saves
the trouble and danger of mixing and using
the green, which, needless to say, is danger-
ous to handle.

Bug Finish was used the past season on the
State Agricultural College Farm at Lansing,
Michigan, and, in answer to inquiries, the
managers write: "The Bug Finish gave good
satisfaction on garden and farm." Many un-
solicited letters have been received praising
Bug Finish.

Barlow & Star, hardware dealers at Coldwa-
ter, Mich., write as follows under date of May
14: "We sold 3,100 pounds of 'Bug Finish' last
year. It is rightly named 'Bug Finish,' as it
finishes the entire crop of bugs with one appli-
cation. We shall not be satisfied unless we sell
three tons this year, as there is already a
strong demand for it. Please send us ten bar-
rels (5,000 pounds) at once."

Guaranteed as represented. Cheaper than
any other Mixture used for the purpose.

MANUFACTURED BY

Anti-Kalsomine Co., Grand Rapids.

HESTER & FOX,

Manufacturers' Agts. for

Saw and Grist Mill

MACHINERY

Planers, Matchers, Moulders and all kinds
of Wood-Working Machinery, Saws,
Belting and Oils.



And Dodge's Patent Wood Split Pulley. Large
stock kept on hand. Send for sample Pulley
and become convinced of their superiority.

WRITE FOR PRICES.

130 Oakes St., Grand Rapids, Mich.

V. R. STEGLITZ,

Proprietor of

Eaton Rapids Cigar Factory.

Manufacturer of the following popular
brands:

S. & M.

CRICKET.

ROSADORA.

V. R. S.

Dealers not handling any of above brands
are solicited to send in a trial order.

Eaton Rapids, - Mich.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

CHARLES A. COYE,

Successor to

A. Coye & Son,

DEALER IN

AWNINGS AND TENTS

Horse and Wagon Covers,

Oiled Clothing,

Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order.

73 CANAL ST. - GRAND RAPIDS.

H. H. FREEDMAN & CO.

Manufacturers and Jobbers of

CIGARS

Factory No. 26, 4th Dist.

76 S. Division St., Grand Rapids.

STEAM LAUNDRY,

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express Promptly At-
tended to.

THE FIFTH ANNUAL

Convention of the Michigan State Pharm-
aceutical Association.

The fifth annual convention of the
Michigan State Pharmaceutical Association
was called to order by President Wurz-
burg at Mitchell Hall, Petoskey, Tuesday morn-
ing, July 12. Rev. Geo. Johnson invoked
the divine blessing, when D. C. Page,
President of Petoskey, welcomed the As-
sociation to the town in a pleasant man-
ner, complimenting the profession on the
skill and education necessary to the at-
tainment of success and also on the enac-
tment of a law regulating the practice of
pharmacy. Secretary Parkill responded to
the welcome in behalf of the Association.
He paid a deserved tribute to the hospi-
tality of Petoskey, thanking her people for the
generous welcome accorded her guests.
On motion of Frank Wells, the reading of
the minutes of the last meeting was dis-
pensed with, when President Wurz-
burg called Frank Inglis to the chair and read
his annual address, which was given in full
in THE TRADESMAN of last week. On
motion of James Vernon, the chair was in-
structed to appoint a committee of three
members on President's address, which he
announced that he would do at the close
of the morning session. The following gen-
tlemen were elected members of the asso-
ciation: Earl Allen, Stanton; M. A. Barber,
Petoskey; F. E. Brackett and Geo. N.
Case, Cheboygan; H. N. Dean, Niles;
James E. Dillen, East Tawas; James Fish-
er, Marquette; John A. Gibbs, Kalamazoo;
Chas. W. Hull, Bay City; Gustaf A. Mal-
mgren, Ishpeming; F. O. Marthy, Man-
chester; Neal McMillan, Rockford; Ed-
Pemberthy, Iron River; H. W. Roden-
baugh, Breedsville; L. F. Rogers, Lake-
view, Albert M. Todd, Nottawa; Fred. A.
Tilston, Ishpeming; W. A. Watson, Breck-
enridge; A. A. Weeks, Grattan; J. R.
Kestell, Detroit; A. B. Francis, Olivet; H.
S. Barie, Detroit; M. J. Erwin, Harbor
Springs; G. A. Osborn, Luther; J. C.
Bostick, Manton; A. J. Dayton, Petoskey;
E. R. Wilson, Petoskey.

On motion of Frank Wells, the chair
was instructed to appoint a committee of
three members to report a revised form of
constitution and by-laws at the opening
of the afternoon session. The chair ap-
pointed as such committee Frank Wells,
Jacob Jesson and John E. Peck.

Prof. A. B. Prescott presented a paper,
prepared by A. S. Mitchell, in answer to
Query No. 37, "What disinfectant and an-
tiseptic preparations can the dispensing
pharmacist make with advantage?"

Dr. A. B. Lyons called attention to a dis-
covery he recently made, that sulphur can be
made to burn evenly by mixing it with an
equal part of terra alba or any other cheap
mixture.

Arthur Bassett said that for several years
he prepared all the disinfectants used by
the health department of Detroit and that
extended experimentation had satisfied the
department that a compound of 70 parts of
flour sulphur, 15 parts of salt petre and 5
parts of gum camphor produced the most
satisfactory disinfectant for clothing.

Prof. Prescott doubted the economy of
substituting camphor for alcohol, when Mr.
Bassett asserted that the camphor added to
the evenness with which the mixture
burned.

On motion of Jacob Jesson, it was voted
to publish the above paper, and all other
papers presented at the convention, in the
proceedings.

H. W. Snow read a paper on "The al-
kaloidal strength of speec root and of its
fluid extract, when President Wurz-
burg announced H. J. Brown, Arthur Bassett,
and Geo. G. Steketee as the Committee on
President's address, when the meeting ad-
journed until afternoon.

Afternoon Session.

The opening of the Question Box being
the first thing in order, a question was read,
asking how the local option law affected
the drug trade. Representative McMillan
asserted that the law did not affect the sale
of liquor in the proper manner by druggists.

Another enquirer asked if the present
standard of the Board of Pharmacy could
not be raised above 50 per cent. Geo.
Gundrum thought the standard ought to be
raised to at least 60 per cent.

A question as to how to treat grocers
who sell paris green without a label was
answered by Prof. Prescott, who said that
the question was a commercial and not a
pharmaceutical question. Paris green is
neither a drug nor a medicine any more
than "Rough on rats" or a toy pistol.
Something should be done to prevent its
sale without the proper label, but Prof.
Prescott doubted whether the druggist was
the proper person to take the subject in
hand. Dr. Lyon, on the contrary, thought
that the druggist should move in the mat-
ter, as paris green comes under the com-
mon head of poisons. J. S. Hewitt said
that the grocers in Milford sold the article
in any sized packages, without the least ap-
pearance of a label.

Another enquirer asked how to treat
Colgate's goods, which are sold by dry
goods dealers as leaders at prices than the
druggist can buy them for. No one
was able to present a solution of this
problem, when Secretary Jesson presented
the report of the State Board of Pharmacy.
The total number of names on the register
is 2,942, of which 2,749 are registered
pharmacists. One hundred and seventy-
three names have been dropped from the
register for failing to renew, fifteen have
been reported as dead, two certificates
have been revoked, one has passed the re-
quired examination and had his original
certificate canceled, making a total of 193
names which have been erased from the
register. Two examinations have been
held since the last report, during which
one hundred and seven candidates were
successful and fifty unsuccessful. The
total cash receipts during the past year
have been \$3,139.25. The expenses of the
Board have been \$2,050.30, including a
Secretary's salary of \$800. The report
was adopted.

Secretary Parkill presented his annual re-
port, as follows: membership at close of
last convention, 792; five members have
died, one has resigned and eight have been
dropped for non-payment of dues, making
the present membership 778. The receipts
from dues, fees and certificates have been

\$7367.70 and from advertisements \$20,
making the total receipts \$7487.70, all of
which has been turned over to the Treasurer.
Drafts have been made on the Treasurer to
the amount of \$741.77.

The Treasurer reported a balance on hand
of \$523.31. Both of above reports were ac-
cepted.

Frank Wells presented the re-
port of the Committee of Legislation,
which THE TRADESMAN will endeavor to
present in full next week. The report was
warmly applauded and unanimously
adopted, and Mr. Wells was voted the
thanks of the Association for his vigilance
in behalf of the drug trade of the State.

H. J. Brown presented the report of the
committee on President's address, com-
mending the recommendations relative to
local organization, the Grand Rapids price-
book, representation on the committee to re-
vise the Pharmacopoeia, not sending pro-
ceedings to members in arrears, the traffic
in liquors, the dissolution of the present
body. Recommendations were adopted,
as was also a recommendation that nothing
be done in the President's recommendation
that the Association present to the Governor
the names of suitable persons for appoint-
ment to the State Board of Pharmacy.

Frank Wells presented the report of the
special Committee on Constitution and By-
laws, which was adopted.

Prof. A. B. Stevens presented the report
of the committee on Unofficial Formulary,
which was adopted.

S. E. Allen, President of the Ohio
Pharmaceutical Association, presented the
greetings of that body, and Prof. A. B.
Lyons presented his report as a delegate to
the recent convention of that Association.

Geo. G. Steketee presented his report as
a delegate to the Indiana Pharmaceutical
Association. Both of above reports were
adopted.

Prof. A. B. Lyons stated that the com-
mittee on adulterations had no report to
make.

The following were elected members of
the Association: Orrin E. Close, Spring
Lake; H. H. Eaton, Boyne Falls; J. M.
Harris, Ironton; J. A. McPhee, Ewart;
Isaac J. Leggett, Paris, L. Pauly, St.
Ignace.

Several interesting technical papers were
presented, when the meeting adjourned.

Evening Session.

The evening session was not called until
about 9 o'clock, when the delegates marched
into the dining room of the Arlington Hotel
and spent an hour in the discussion of the
toothsome viands set before them. Toast-
master Wells called the assemblage to order
and called for the following responses,
which were given in the order named:

The State Association; The Accomplish-
ments of the Old and the Promises of the
New—H. J. Brown.

Michigan; its Pine Boards and its Sea-
boards—Frank Hamilton.

Pharmaceutical Literature; its Character
and Growth—Geo. McDonald.

Our Angel Visitors; The Traveling
Men—A. Bassett. Allied Interests; the
Retailer, Jobber and Manufacturer—Jacob
Jesson.

Affiliates; Chemical and Other—S. E.
Peckill. The responses were all particu-
larly happy and some of them will appear in
THE TRADESMAN hereafter.

Wednesday Morning.

The meeting was called to order by Frank
Wells, who moved that Frank J. Wurz-
burg act as chairman of the body, pending re-
organization. The motion was carried,
when S. E. Parkill was selected to act as
chairman. On motion of Frank Wells,
the chair was instructed to appoint a com-
mittee to present a new constitution, and
the chair appointed as such committee
Frank Wells, Jacob Jesson and John E.
Peck. Mr. Wells then presented a revised
draft of the constitution and by-laws, which
was adopted, when the members in good
standing in the old Association were de-
clared members of the new organization.

On motion of Frank Wells, the election
of President was then proceeded with.
Jas. Vernon presented the name of Arthur
Bassett and Dr. Geo. W. Crouter nominated
Frank Inglis. Mr. Bassett received forty-
three of the seventy-one votes cast and was
declared elected. Stanley E. Parkill was
re-elected Secretary by acclamation, when
the following officers were elected in the
regular order:

First Vice-President—G. M. Harwood,
Petoskey.

Second Vice-President—H. B. Fairchild,
Grand Rapids.

Third Vice-President—Henry Kephart,
Berrien Springs.

Treasurer—Wm. Dupont, Detroit.

Executive Committee—Geo. Gundrum,
Frank Inglis, A. H. Lyman, John E. Peck,
E. T. Webb.

On motion of Frank Wells, it was voted
to hold the next annual convention in
Detroit the second week in October. Jas.
Vernor was selected to act as Local Sec-
retary.

The chair announced C. H. Wagner, E.
T. Webb and Dr. John Lamoreaux as a
Committee on Resolutions and C. A. Bug-
bee, H. B. Fairchild, Frank Inglis, A. H.
Lyman and Henry Kephart as a Committee
on Exhibits.

A. B. Lyon, A. B. Stevens, C. G. Stone,
Wm. Dupont and Geo. Gundrum were
elected delegates to the 1887 convention of
the American Pharmaceutical Association,
and C. P. Parkill, Frank Inglis, Attmar
Eberbach, Dr. John Lamoreaux and L. F.
Latimer were named as delegates. For the
1888 convention, Prof. A. B. Prescott,
Chas. H. Wagner, A. B. Lyons, Chas. W.
Hall and R. F. Latimer were elected dele-
gates and Frank J. Wurzburg, Frank Wells,
A. B. Stevens, E. T. Webb and Jacob al-
ternates.

On motion of Dr. A. B. Lyons, Dr. S. B.
Duffield was elected to honorary mem-
bership.

Arthur Bassett presented the report of
the Committee on Trade Interests. The
report called attention to the importance of
Detroit the second week in October. Jas.
Vernor was selected to act as Local Sec-
retary.

The chair announced C. H. Wagner, E.
T. Webb and Dr. John Lamoreaux as a
Committee on Resolutions, and C. A.
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mittee on Exhibits.

A. B. Lyon, A. B. Stevens, C. G. Stone,

Wm. Dupont and Geo. Gundrum were elect-
ed delegates to the 1887 convention of the
American Pharmaceutical Association, and
C. P. Parkill, Frank Inglis, Attmar Eber-
bach, Dr. John Lamoreaux and L. F. Lat-
imer were named as delegates. For the 1888
convention, Prof. A. B. Prescott, Chas. H.
Wagner, A. B. Lyons, Chas. W. Hall and
R. F. Latimer were elected delegates, and
Frank J. Wurzburg, Frank Wells, A. B.
Stevens, E. T. Webb and Jacob Jesson al-
ternates.

On motion of Dr. A. B. Lyons, Dr. S.
B. Duffield was elected to honorary mem-
bership.

Arthur Bassett presented the report of
the Committee on Trade Interests. The re-
port called attention to the importance of
mutual insurance, but made no recommen-
dation; recited the abuses incident to the sale
of goods at retail and to physicians by job-
bers, but confessed its inability to solve the
problem; condemned the practice of some
druggists of selling liquor as a beverage,
and suggested that every one so doing be
expelled from the Association, have his
certificate revoked by the Board of Phar-
macy, and compelled to take out a regular
saloon license. The report was adopted,
when the chair called upon Frank Hamilton,
President of the M. B. M. A., who com-
plimented the meeting for the work accom-
plished and bespoke for the organization a
prosperous future.

The following were elected to member-
ship in the Association: H. W. Potter,
Jenisonville; A. L. Thompson, Harbor
Springs; Al. C. Merrill, Cross Village; J. C.
Bower, Crystal Falls; J. W. Cusford, Man-
celona; E. Wilson, Stanwood; A. C. Schu-
macher, Ann Arbor.

The meeting then adjourned.

(CONTINUED ON SEVENTH PAGE.)

AT THE RIBBON COUNTER.

The Trials That Long-Suffering Clerks
Have to Endure.

Accident News.

They came hurrying and skurrying to-
ward it with all the fuss and flutter fash-
ionable shoppers make. The clerk in charge
smiled wearily as he saw them approach.

"I'll go you two cigarettes that they don't
buy anything," he said to a fellow-clerk.

"I'll go you," was the reply.

"All right—oh, anything I can show you
in ribbons to-day, ladies?"

"Yes, I'd like—O, Mame, see this new
shade in green."

"How lovely! I do think that—O, Sadie,
how do you like this old shade in blue?"

"It's just sweet, pretty?"

"Think so?"

"Yes, indeed. What are you going to
use that ribbon for?"

"A bow for Bismarck's collar. The dear
little fellow has almost every shade and
color imaginable now, but I thought I'd see
if there was anything new."

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, JULY 20, 1887.

THE CANADIAN AWAKENING.

The fact that the question of American and Canadian relations is becoming urgent is appreciated in Canada. The demand by the Manitobans for permission to construct their Red River Valley railroad, the agitation among the Ontario farmers in favor of complete reciprocity, and the firm expression by the Nova Scotians of their sense of grievance with Dominion policy, are all indications of the disturbance which prevails in the public mind in Canada, and all bear upon the same general subject, trade relations with the United States. The Manitobans want an outlet to their neighbors, Dakota and Minnesota, the Ontario farmers want to send their crops to the American markets, and the Nova Scotians want the fishing disputes settled, and their trade intercourse with New England ports made as free as possible.

This pressure is very certain to have a good effect in promoting an early and satisfactory settlement of the Canadian question. There has been more danger of difficulties and obstacles on the other side of the line than upon ours, and the manifestations there of an energetic public demand for decisive action must be a very favorable circumstance in the endeavor to reach a satisfactory conclusion on broad principles. The politics of the Dominion have been so much devoted to local and trivial matters, and their issues have so often depended upon narrow considerations of personal or factional dispute, that it requires the rise of a strong tide of popular feeling to cover these little landmarks of party, and give a wider outlook to the public policy.

The discussion of Commercial Union by Mr. Butterworth, Mr. Wiman, and others, at the great meeting of the agriculturists of Ontario, is a hopeful evidence of the reasonable and cordial feeling in which the subject is to be approached. There has been some attempt by partisan newspapers in Canada, as there was at the Toronto "Board of Trade" meeting, to confuse this simple question of trade relations with all sorts of political considerations. The duty of Canada to England, it has been urged by some, forbids that she should make and receive concessions of commercial intercourse with the United States. But it is evident that the people of the Dominion—or, at least, a very large and influential part of them—do not value highly an argument upon these lines. Whatever they may think as to the desirability of preserving their allegiance to the English Empire, they feel sure that it does not require them to be on ill terms with their neighbor, and to keep open the running sore of a trade question with her.

It is also seen in Canada that the representations from this side of a disinclination to approach the political question are perfectly sincere. There have been two or three American newspapers that have thoughtlessly or mischievously asserted a demand for annexation, as the preliminary or ultimate accompaniment of Commercial Union; but the evidence that no such demand is made or entertained by the American people is abundant, we think, to prevent the true issue from being obscured in the discussion in Canada. The movement which is begun there must certainly continue, and it can hardly fail to develop the simple fact that every reasonable consideration demands an early and a fair settlement of the trade question between the two countries, on the broad and enduring basis which Commercial Union, or Complete Reciprocity, alone affords.

SOLIMAN SNOOKS.

On December 2, 1884, THE TRADESMAN received a communication from O. H. Richmond, the South Division street druggist, purporting to come from "Cant Hook Corners" and bearing the euphonious cognomen of "Soliman Snooks." The article treated of subjects akin to trade matters, and, perceiving that the vein struck by the writer was capable of further development, THE TRADESMAN encouraged Mr. Richmond to continue his contributions. This he agreed to do on condition that his identity should not be disclosed, an agreement THE TRADESMAN has rigidly lived up to until forced to make this explanation, although the writer of the articles has been free to assert his connection therein on several occasions. The contributions took fairly well with THE TRADESMAN's readers—so well, in fact, that a basis of compensation was agreed upon between the writer and the editor. In no case was Mr. Richmond's salary allowed to go beyond a month, the payments being usually made weekly, in some cases in advance. The subjects of the articles, and their method of treatment, were mostly suggested by the editor and his assistants, and cuts illustrating the scene of operations were gotten out and used from time to time. Not being a finished writer and being strongly inclined toward vulgarity and obscenity, the articles have required considerable pruning, and, in spite of the careful scrutiny of the editor and his assistants, some statements and inferences have gone into print which are heartily to be deplored. On the failure of Mr. Richmond to furnish copy

at the proper time, the articles have frequently been written in this office, but in no case has the editor of THE TRADESMAN or anyone connected with the office laid any claim to their authorship. The editor of THE TRADESMAN has probably asserted that he was not their author a thousand times during the past three years.

The articles having had their day and a number of would-be imitators having arisen, THE TRADESMAN makes the above explanation preliminary to the statement that the publication of further contributions from "Soliman Snooks" will be discontinued for the present.

THE DRUGGISTS' CONVENTION.

The fifth annual convention of the Michigan State Pharmaceutical Association, which was held at Petoskey, last week was a success in everything except point of numbers. Contrary to expectation, only about half as many members attended as was the case at the three previous conventions of the Association. Another disappointment was the poor representation from the Upper Peninsula. It was thought that the holding of the convention at Petoskey would induce a large attendance from the Lake Superior district, but only one member from that part of the State put in an appearance.

Aside from attendance, the convention was all that could be desired. The reports of officers and committees, the papers presented and the discussions held were all satisfactory and, if anything, above the average. While definite conclusions were not reached on the subjects of mutual insurance, wholesalers retailing, or quotations in daily newspapers, emphatic action was taken on the question of tumbler liquor selling by druggists—action which is sure to result in lessening the illegal traffic and redound to the credit of the Association.

The entertainment furnished by the people of Petoskey and Charlevoix, although not lavish, was even more than could have been expected and the cordial welcome extended the convention attested the hospitality of the two towns.

It affords THE TRADESMAN no small pleasure to be the first journal to present a complete report of the convention, and also to realize that it was the only journal regularly represented at the meeting—that all reports published in other papers must be taken from its columns. THE TRADESMAN is the only publication which has been represented at every convention of the Association. It has followed the fortunes of the drug trade in sunshine and in storm. It has assisted in the enactment of a Pharmacy Law and assisted in the defeat of iniquitous liquor legislation. To no class of business men has it rendered more valiant service and by none has it been more cordially supported.

For some time past the attention of the labor organizations in the North has been directed to the condition of labor in the South. It has been felt that the Northern workman cannot isolate himself from his brother in the South, and that the education and organization of the freedmen are indispensable to the plans which are entertained for the elevation of the working classes generally. Hence the decided interest in the Blair Bill which has been shown by the Knights of Labor and similar organizations. In this situation of affairs Northern workmen will read with interest what has taken place at Fairview, in South Carolina. The colored workmen of that place organized clubs to improve their position as laborers by the means which our trades unions employ. "Some of them had ideas of a strike some time in the future, for a dollar a day." Their proceedings had some affectation of secrecy, which excited the alarm of the white residents. A Lynch court was organized, and the members of the clubs called before it. The investigation satisfied the court that the organization was purely industrial, and had no criminal intent. What then? "They were told that the white people would not allow any such organization to exist in secret." In effect the trades union was suppressed, first at Fairview, and then at another village. The right of colored workmen to associate in this way is as clear as can be. As for secrecy, there was no attempt at concealment when their white neighbors asked for the list of members and made inquiry into the purposes of the organization. The aim of the "warning" is that the freedmen shall not associate "to strike for a dollar a day" or for anything else. There are many people who would like to deal in this summary fashion with every trades union in the country. But this will not make the action more palatable to the great body of Northern workmen, who know that without such unions the workman is powerless to secure favorable terms for his labor.

The people of Manitoba are having a very pretty quarrel with the Dominion government. The railroad policy of that government is to force commerce between the naturally isolated provinces by building political lines, and to keep the Canadians from building lines to connect themselves with the adjacent parts of the United States. The inter-colonial line which connects Quebec with Halifax is one such road. The Canadian Pacific is another. But the Manitobans find that their natural interests lie in the direction of intercourse with Dakota and Minnesota, and they have undertaken to build a railroad southward for that purpose. This proceeding has been "disallowed" at Ottawa, as an interference with the monopoly conceded to the Canadian Pacific. But the authorities and people of

Manitoba claim that the authority to construct their new road antedates the charter of the Canadian Pacific and was not repealed by it. They say that they have the law as well as natural justice on their side, and they are going to maintain their rights. So they have surveyed a good part of the road, and are actually at work on its construction. As the Constitution of the Dominion distinctly provides for the withdrawal of any province which finds that arrangement unsatisfactory, the authorities at Ottawa will have to walk softly. Already the Manitobans threaten secession at one end of the line, and the Nova Scotians at the other. Before long they will find that nothing but Commercial Union will save their confederacy from going to pieces, and then each of the fragments will be knocking at the door of the Union—a prospect we do not contemplate with any pleasure. We would far rather see Canada a prosperous and united independent country.

The judges of the State courts of New York have released from the custody of the Immigration Commissioners a number of persons who came to this country by the aid of the local governments in the British Islands. They were not quite destitute of funds, having been supplied with a sum which put them outside the list of paupers. On this ground, the courts held that the Commissioners had exceeded their powers in detaining them. Under this decision the guardians of the poor in any British parish or Irish union of parishes may deplete the number of the poor they must have in charge, by getting them across the water with a pittance in their hand. They could not send them on the same terms to a neighboring parish or "union." The British law of settlement foisted upon Ireland also in 1835, authorizes the guardians of any parish to send home to their own parish any poor persons whom they judge likely to become in need of aid from the poor rates. Under this system the poor of the United Kingdom are practically serfs, *adscripti glebae*, bound to the soil of the manor in which they were born. But they can be shipped to America, and we have no such safeguard against it as every English parish has against every other. And yet one of the English newspapers stigmatized the detention and return of assisted immigrants as an unchristian proceeding.

Sometimes the case is put against strikes as though all the work omitted in the period of idleness were lost to the workmen. Most commonly it happens that a strike merely means steadier and more constant work through the months which follow it to make up for lost time. But this is not the case when the temporary deficit caused by the strike is supplied by larger importations from abroad. The strikes of the glass workers, the coke workers, and the iron workers of Western Pennsylvania, have had the effect of increasing the importations of the products of those industries to twice their former dimensions. Although America is capable of supplying its wants of glass, iron and steel most amply, and of exceeding the English products of all these, we have been buying them of England for the past five months in very large quantities. But as these dissensions between capital and labor have come to an end, we now may expect the importations to fall to the old figures.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

W. A. Richardson succeeds Herendeen & Richardson in the hardware business.

Cook & Prinz furnished the showcases for P. A. DeWitt & Co., the new drug firm at Spring Lake.

J. H. Scollay has engaged in the grocery business at Reed City. Arthur Meigs & Co. furnished the stock.

The W. Steele Packing Co. began slaughtering cattle about ten days ago. The "string butchers" catering to the city trade determined to keep the meat of the new concern out of the hands of the local meat dealers and filled them up with meat at a cut price. Where a sale could not be effected, the meat was left "on sale." The terribly hot weather of the past week has rendered it impossible to keep much of the meat, considerable quantities having turned blue on the dealers' hands. As a result of such opposition, the new house has sold little meat, but its facilities for storing are such that none has been lost.

AROUND THE STATE.

Muskegon—Waller & Wolf, music, have dissolved.

Ludington—Albert Larsen, dry goods dealer, is dealer.

Ann Arbor—John Eisle succeeds H. & J. Eisle in the grocery business.

Hudsonville—L. M. Wolf succeeds A. & L. M. Wolf in general trade.

Coldwater—Edwin R. Root succeeds Eligh & Root in the grocery business.

Atwood—Wm. Flanigan, general dealer, was killed at Chicago last Friday.

East Jordan—J. Iudersma, late of Grand Rapids, has opened a tailor shop.

Detroit—John J. Schulte succeeds Schulte & Lume in the grocery business.

Carney—C. A. Brown & Co. succeed P. S. Humford & Co. in general trade.

Petoskey—J. Vanzolenzburg is operating a branch grocery store at Bay View.

Belding—A. M. Kenyon succeeds Barker & Kenyon in the restaurant business.

Manistee—Billings & Webster succeed Jas. Webster in the hardware business.

Charlotte—C. C. Haslett & Co. succeed J. M. & W. A. Haslett in general trade.

Big Rapids—Matthew Smith succeeds Buskirk & Engel in the grocery business.

Lakeview—H. P. Norton & Son succeed N. H. Youngman in the furniture business.

Cambria—John A. Harley succeeds J. L. Divine in the hardware and grocery business.

Coldwater—Wm. A. Coombs succeeds Johnson, Starr & Co. in the milling business.

Galesburg—H. F. Rennison & Son, meat dealers, have opened a harness shop next door.

Bronson—A. Pixley, after ten years' retirement from mercantile life, has opened a general store.

Chippewa Lake—R. C. Blair has sold his grocery store to H. C. Ward, who will continue the business.

Middleton—J. B. Resseguie contemplates moving his store and stock to this place from Fulton Center (Springbrook.)

Owosso—F. J. Melvin and H. H. Frain have bought the blacksmith and carriage making business of the late O. A. Pease.

Freeport—R. Wolcott has sold his interest in the meat market to Fred. Smith, of Irving, who will continue the business in company with H. Livingston.

Evart—Cairns E. Smith has purchased the interest of C. L. Gray in the general merchandise business of Cairns E. Smith & Co., and will continue the same in his own name.

STRAY FACTS.

St. Louis—A. H. Hart, liquor and cigar dealer, is dead.

Decatur—Samuel Kurtz, restaurant proprietor, is dead.

Saugatuck—Wisner, Rowe & Co. will engage in the banking business.

Albion—A warehouse belonging to J. C. Estow went up in smoke on July 9.

Greenville—Geo. Collins, of the lumber firm of Geo. Collins & Co., is dead.

Ionian—R. H. Stanton's bazaar stock was badly damaged by fire last Friday.

Jackson—Jay A. Campbell, the well-known harness dealer, has become hopelessly insane.

Bay City—The new Commercial and People's Savings Bank will open for business on August 1.

Alma—The business men are putting their heads and money together in a gas well boring scheme.

Iron Mountain—The Ludington and Chapin mines pay out for wages from \$80,000 to \$90,000 monthly.

Flushing—The Flushing Coal Co. has a contract to get out 5,000 tons of coal as soon as it can be done.

Ypsilanti—C. P. McKinstry succeeds L. A. Barnes, deceased, as superintendent of the Peninsular Paper Co.

Cheboygan—Lyman Bros'. meat market has been closed on chattel mortgage by Hammond, Standish & Co., of Detroit.

North Branch—The business men here have finally secured a connection for this town with the State telephone exchange.

Muskegon—Edson Wetherell has recovered a judgment for \$500 against the Muskegon Booming Co. for damages sustained by the overflowing of his land.

Holland—The foundry and machine shop owned by R. E. Werkman and Melrose Deming was totally destroyed by fire last Saturday. Loss, \$3,000, with no insurance.

Bay City—Benjamin Birdsall has sold the steamboat White & Friant and the barge Parana to A. A. Bigelow, of Chicago. He received \$40,000 for the former and \$15,000 for the latter.

Detroit—The Schulte Soap Co., capital stock \$40,000, of which \$20,000 have been paid in, has filed articles of Association with the county clerk. The incorporators are Caspar, Joseph A., Caspar H., John H. and Ferdinand J. Schulte.

Muskegon—Hackley & Hume have purchased 20,000 acres of government land in Louisiana, making 66,000 acres; they have purchased in that State since January. They paid \$1.25 an acre for the land and 25 cents an acre for looking up and locating.

MANUFACTURING MATTERS.

Montague—E. F. Gillett has purchased Frank Gillett's interest in the Montague Fence Factory.

Detroit—Heinel Heck & Eckhardt succeed H. Heck, Sr., & Co. in the lumber and planing mill business.

Battle Creek—Halladay & Lewis are building a factory for the manufacture of wire and finishing nails.

Round Lake—Cobbs & Mitchell have shut down their saw-mill for the last time, its supply of pine being entirely exhausted.

Kalamazoo—Galligan & Horn have purchased the Donovan photon cart business, at Quincy, and will remove the same to this city.

Detroit—David Whitney has bought 33,000 acres of cypress timber in Florida and will locate a sawmill in the midst of the tract.

Muskegon—W. W. Barcus has sold his interest in the Heap Patent Earth Closet Co. to J. W. Moon, A. V. Mann, C. T. Hills and A. Rodgers. These gentlemen will increase the capital stock and enlarge the capacity of the works.

Charlevoix—The Michigan Cooperage Co., of Detroit, has agreed, in consideration of the donation of a suitable tract of land, to put in a sawmill, hoop and stove factory which will furnish employment to 130 men in the mill and in getting out timber.

Sturgeon Bay—Leathem & Smith have received an order from Gladstone for all the lumber they can manufacture at their mill until the close of navigation. It is for bridges, wharves, and terminal facilities for the Sault Ste. Marie & Atlantic Railway,

and they claim to be using a million feet a week. Mills in the vicinity are supplying all they can, but cannot keep up with the demand.

Purely Personal.

Seymour W. Peregrine, Vice-President of the Grand Rapids School Furniture Co., was married last Tuesday evening to Minnie E. Leach, an estimable young lady living on Cherry street. The happy couple are spending their honeymoon in the White Mountains.

Dr. C. S. Hazeltine, Col. Geo. G. Briggs, John B. Parker and W. F. Bulkeley have gone to Boston to attend a meeting of the directors of the Peninsular Novelty Co. Capt. C. G. Perkins came up from Henderson, Ky., to accompany the other gentlemen to the Hub.

An Exceptional Record.

The Northern National Bank has carried on a general banking business at Big Rapids since 1871 and during that time the institution has not lost a single dollar. THE TRADESMAN confidently believes that this is the only bank in the country which can present such a record. The "fine Italian hand" of President Stearns had something to do with this record.

Hardwood Lumber.

Black ash is firm. Maple is very dull. Oak is in good demand.

The Bancroft cheese factory will not be in operation until next season.

THE NEW Soap Company.

As previously announced, the trade is now being supplied with Soap from this new factory. Two brands are now introduced, the

Headlight AND Little Daisy.

Both free from adulterations of all kinds, and contain pure Ceylon Cocoa Oil, Steam Refined Tallow, Glycerine and Borax. The former is a first-class Laundry Soap, and the latter, being fine and milder, is one of the best Bath, Laundry and Toilet Soaps combined now on the market.

For terms, please apply to the factory, in person, by letter, or telephone. (Telephone No. 578-5 rings.)

Shall we receive your encouragement by way of a trial order?

Respectfully,

Grand Rapids Soap Co.

THE ACME OF UTILITY AND ECONOMY IN SHELVING. KOCH'S PATENT ADJUSTABLE SHELF REVERSIBLE BRACKETS. SHELVING CAN BE READILY PUT UP BY ANY ONE AND MOVED AS EASILY AS STOCK. ONE BRACKET SUITABLE FOR VARIOUS WIDTHS OF SHELVING. PATENTED OCT. 19, 1887. Manufactured by KOCH A. B. CO.

354 MAIN ST., PEORIA, ILL. Liberal discount to the trade, or parties first putting up these brackets in any locality.

RETAIL MERCHANTS And Dealers.



Is made in the best possible manner, of the best obtainable materials, and with proper care is warranted to last any ordinary family ten years. Every merchant and retail dealer should keep it in stock. Write for prices and terms.

J. WORTH, Sole Mfr. ST. LOUIS, MO.

The letters below are a fair sample of a very large number received by me in my regular correspondence. They speak for themselves.

OGALLALA, Neb., Nov. 29, 1886.

J. WORTH, St. Louis, Mo.: DEAR SIR—I received yours of the 16th, asking how I liked the Missouri Steam Washer. Sir, I can do more and better washing with it in one day than any four women can do in the same time by any other process. It is the best Washing Machine in the world and the inventor ought to have a pension for helping women with their hardest work as he has.

Yours truly, MRS. EMMA ARMSTRONG.

Office of J. E. LANE & Co., Phoenix Laundry, BIG RAPIDS, Mich., July 7, 1886.

J. WORTH, St. Louis, Mo.: DEAR SIR—Two years ago we purchased one of your Steam Washers of Mr. Owen, of this place. After giving it a thorough trial we find that it is the best washer, little or big, we ever saw. One girl does all our washing, which is \$5 to \$7 per week, and the clothes are perfectly clean and white. Fraternally yours, J. E. LANE & Co.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE—\$200 stock of drugs and groceries at a sacrifice, in a good little town of life and energy. Also store building and house and lot. Will exchange real estate for farm property. Address G. & D., care Tradesman, 1893t.

FOR SALE—At a bargain, 80 acres of choice farming land situated in township of Clearwater, county of Kalamazoo, north 1/4 of southwest 1/4 of section 24, in town 25, north of range 3 west, with 18 acres improved. Frame barn 26 x 36 and small house. For terms of sale apply to Perry Hannah or Smith Barnes, Traverse City, Mich. 1893t.

FOR SALE—A good-paying hardware business in a thriving Michigan village. Will sell stock or thinner's tools, with or without the building. Will invoice about \$2,000. Good reasons for selling. Address "Tinsmith," care The Tradesman. 1893t.

FOR SALE—Well-selected grocery stock, bakery business, store buildings and good residence adjoining same. Cash sales aggregate \$15,000 per year. This property will be offered exceptionally low for cash, or cash and time, or will take a small unencumbered place as part pay. Address J. W. Landes, 276 Champion st., Battle Creek, Mich. 1893t.

FOR RENT—Large store, corner West Fulton and Front streets, Boston Block. Good location for a grocery. Inquire of J. T. Strahan, 221 Mt. Vernon St., Grand Rapids. 1893t.

FOR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich. 1893t.

FOR SALE CHEAP—Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars enquire of J. F. Clark, Big Rapids, Mich. 1893t.

FOR SALE—Fine residence property on Mount Vernon street, west side, with bath room, closets and all modern conveniences, for sale for \$5,000 cash, or will trade for stock of general merchandise or goods in any particular line. Address N. A. Fletcher, Homan Building, Grand Rapids. 1893t.

FOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 1893t.

FOR SALE—Two store counters, three sets scales, six tea cans, six spice cans, one small coffee mill and two show-cases, also one delivery wagon. All of the foregoing will be sold cheap for cash. M. J. Lewis, 75 Grandville avenue, Grand Rapids. 1893t.

FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$20,000. Last year were \$20,000. Address "The Tradesman," Grand Rapids. 1893t.

FOR SALE—Ice box, 6 feet and 2 inches high, 2 feet and 11 inches deep and 5 feet and 2 inches wide. The box is zinc lined and nearly new. J. C. Shaw, 79 Canal street, Grand Rapids. 1893t.

WANTED—Five traveling salesmen; salary and expenses; no experience necessary. Address, with stamp, Palmer & Co., Winona, Minn. 1893t.

WANTED—Situation in a good store, by a young man with four years experience in a general store. Address Box 43, Manton, Mich. 1893t.

WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office. 1893t.

WANTED—By a man of ability, a job in wholesale or retail store, express office, or any kind of situation that is respectable. Best of references. Address J. M. Labretaux, Benton Harbor, Mich. 1893t.

WANTED—Agents to handle the New Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent profit. One agent's sales amounted to \$20,000 in six days; another \$32,000 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars address the manufacturers, J. W. Skinner & Co., Oshkosh, Wisconsin. 1893t.

WANTED—To exchange a nice house and lot in Big Rapids for a drug store, Grand Rapids preferred. Address F. L. Hall, care Hazeltine & Perkins Drug Co., Grand Rapids, Mich. 1893t.

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 1893t.

ORGANIZATION OUTFITS.

Full outfits for the Collection Department of a Business Men's Association, containing all the late improvements, supplied to order for \$13. The outfit comprises: 1,000 "Blue Letter" Notification Sheets, for member's use. 500 Copyrighted Record Blanks, 500 Association Notification Sheets, and 500 Envelopes. Money can be sent by draft, post-office or express order.

Fuller & Stowe Company, 49 Lyon Street, Grand Rapids, Mich.

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better. Independent Grocer.



Full Line of

LUBRICATING OILS.

We make a specialty of EUREKA OIL,

Which for Farm Machinery and general purposes is the Best Brand on the market.

GRAND RAPIDS OFFICE, No. 1 Canal St.,

Telephone No. 228-2.

J. G. ALEXANDER, Agent.

GIVE US A TRIAL ORDER.

We Guarantee Satisfaction.

Revised Form of Constitution and By-Laws.

The following draft of local constitution and by-laws has been carefully revised by the President and Secretary of the Michigan Business Men's Association and, with such essential amendments as are suggested in the interim, will be presented at the September convention of the State body for approval.

PREAMBLE.

WHEREAS, comparison of ideas and methods and concert of action are essential to the well-being of any community, and

WHEREAS, We believe that a Business Men's Association will accomplish these objects; therefore

RESOLVED—That we, business men of Harbor Springs and vicinity, do hereby organize ourselves into such an Association, and adopt the constitution and by-laws following:

CONSTITUTION.

ARTICLE I.—NAME.

The name of this organization shall be the Harbor Springs Business Men's Association, and shall be auxiliary to the Michigan Business Men's Association.

ARTICLE II.—OBJECTS.

The principal objects of this Association shall be as follows:

1. To encourage well-directed enterprises; to promote the proper progress, extension and increase of the trade and growth of this city.
2. To increase acquaintance and foster the high commercial integrity among those engaged in the various lines of business represented.
3. To encourage the merchant to adopt shorter hours for doing business.
4. To promote the proper observance of all national holidays and more frequent intervals for rest and recreation.
5. To take concerted action against discriminations by railway and express companies.
6. To induce equitable insurance rates and settlements.
7. To secure immunity from inferior and adulterated goods, short weights, counts and measures, fictitious brands and labels and misrepresentation in public and private.
8. To influence legislation in favor of better collection laws, affording more safety to creditors in general.
9. To introduce the cash system, wherever practicable.
10. To guard against unnecessary extensions of credit to unworthy persons, through the interchange of information gained by experience.
11. To maintain a collection department for the collection of doubtful accounts and the blacklisting of dead-beats who prey on business men.
12. To prevent the jobber selling at retail to private families.
13. To compel the peddler to assume a portion of the burden borne by the merchant.
14. To discourage the demoralizing practice of cutting in price and encourage the maintenance of legitimate profits.

ARTICLE III.—MEMBERSHIP.

Any individual doing an honorable business may become a member of this Association on the two-thirds vote of the members present at any regular meeting, by paying to the Secretary the sum of \$1 membership fee, and agreeing to pay 50 cents quarterly dues in advance, and any assessments which shall be voted by the Association to meet expenses.

ARTICLE IV.—OFFICERS.

Every person becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

ARTICLE V.—NON-PAYMENT OF DUES.

Any member of this Association who shall neglect or refuse to pay his dues, or any assessments ordered by the Association, for three months after such sum become due, shall thereby forfeit his membership.

ARTICLE VI.—COMMITTEES.

The officers of this Association shall consist of a President, a Vice-President, a Secretary, a Treasurer, an Executive Committee of five members, (of which the President and Secretary shall be two), a Manufacturing Committee of three members, a Transportation Committee of three members, an Insurance Committee of three members, a Committee on Improvement of three members, and a Committee on Trade Interests of three members. These officers shall be elected annually by ballot and shall hold office until their successors are elected.

ARTICLE VII.—DUTIES OF OFFICERS.

Section 1.—The President shall preside at all meetings, if present; and at the annual meeting he shall present a report of the proceedings of the Association for the year, its present condition, and any suggestions for its future management which may be gained from his experience.

Section 2.—In the absence of the President, the Vice-President shall preside.

Section 3.—The Secretary shall receive all money due the Association from any source and pay the same to the Treasurer, taking his receipt therefor; keep a record of all meetings, conduct all correspondence, keep a list of all members in a book provided for that purpose, and notify all committees of their appointment.

Section 4.—The Treasurer shall receive all money from the Secretary, giving his receipt therefor; pay all bills when approved by the Executive Committee, and report the condition of the treasury at each regular meeting.

Section 5.—The Executive Committee shall have charge of the collection department and the compilation and publication of the delinquent lists; shall provide rooms for the Association; audit all bills and examine the books and accounts of the Secretary and Treasurer previous to each annual meeting.

Section 6.—The Committee on Manufacturing shall use all possible inducements to secure the location of mills, factories and other public improvements.

Section 7.—The Transportation Committee shall endeavor to secure any needed concessions in freight or express rates.

Section 8.—The Committee on Insurance shall study to secure good insurance at fair rates and prompt settlements on an equitable basis.

Section 9.—The Improvement Committee shall encourage the development and improvement of wagon roads, the adornment of parks and streets and all other private improvements for the public good.

Section 10.—The Committee on Trade Interests shall have charge of all matters pertaining to local and State legislation; shall proceed with the delinquent list; the Association may direct, and shall settle disputes between members.

Section 11.—Both officers and committees shall, at any time, make such recommendations to the Association as may seem to them to be desirable.

ARTICLE VIII.—CONTESTATION.

No compensation for services shall be paid any officer, except the Secretary.

Section 1.—The annual meeting of the Association shall be held on the first Friday of each January.

Section 2.—The regular meetings of the Association shall be held on the first Friday of each month. Special meetings shall be called by the President on the written request of five members.

ARTICLE IX.—AMENDMENTS.

This constitution and by-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, providing a written notice of such alteration or amendment has been presented at the preceding regular meeting.

ARTICLE X.—BY-LAWS.

By-laws not in conflict with this constitution may be established for the government of the Association on the two-thirds vote of the members present at any session.

ARTICLE XI.—BY-LAWS.

Five members shall constitute a quorum for the transaction of business.

ARTICLE XII.—EXPULSION.

Any member of this Association who shall be placed on the delinquent list shall stand expelled from the Association; and any member doing any act which tends to bring the Association into disrepute shall be expelled by the two-thirds vote of the members present at any regular meeting.

ARTICLE XIII.—ORDER OF BUSINESS.

1. Reading minutes of the last meeting.
2. Admission of new members.
3. Reports of standing committees.
4. Reports of special committees.
5. Reading of correspondence.
6. Communications from State Association.
7. Communications from local associations.
8. Unfinished business.
9. New business.
10. Good of the Association.
11. Election of officers and appointment of committees.
12. Adjournment.

ARTICLE XIV.—STATE DUES.

On or before October 1 of each year, the Secretary shall remit to the State Secretary the per capita dues for as many members as he has on the membership book.

ARTICLE XV.—NEW MEMBERS.

The President and Secretary shall constitute a committee to solicit the membership of business men who have not joined the Association.

ARTICLE XVI.—DELINQUENT LISTS.

Both State and local delinquent lists shall be promptly distributed among the members by the Secretary. Both lists shall be considered strictly confidential communications and treated accordingly.

ARTICLE XVII.—RULES OF ORDER.

Questions not governed by this constitution and by-laws shall be decided according to Roberts' Rules of Order.

Section 1.—The Association emphatically asserts that it hopes to collect all debts due the members without publicity, and that it neither desires or intends, in any instance, to permit its members to intentionally annoy or persecute any person indebted to members of the Association.

Harbor Springs in Line on Organization.

When President Hamilton and the editor of THE TRADESMAN organized an Association at Potoskey last winter, the latter endeavored to work up interest in the subject at Harbor Springs, without marked success. While attending the druggists' convention at Potoskey, last week, President Hamilton spent a half day among the business men of Harbor Springs and found them all anxious to form an Association. A call was accordingly made for Thursday evening, at which time there was a very general turn-out. B. T. Halsted was selected to act as chairman of the meeting and J. L. Thompson as secretary. Explanations were made by President Hamilton and the editor of THE TRADESMAN, when W. J. Clark moved that the formation of an Association be immediately proceeded with, which was adopted. A. L. Thompson moved that the constitution presented be adopted, which was carried, when the following gentlemen handed in their names for charter membership: A. L. Thompson, W. J. Clark, A. M. Weston, W. B. Smith, C. R. Wright, W. C. Cramer, F. J. Cox, W. H. Lee, Gideon Noel, D. W. Culver, O. P. Burroughs, B. T. Halsted, J. L. Thompson, M. J. Erwin, Thos. Kneale.

W. J. Clark was elected President and A. L. Thompson, Secretary. The election of the remaining officers and the committees was deferred until the next meeting.

The Blue Letter collection system was adopted and the President and Secretary were instructed to procure the printing of the necessary blanks.

The editor of the local paper was requested to print the constitution and by-laws in his next issue, as a matter of news, and the meeting adjourned for one week.

Mr. Matthews Declines to Serve on His Old Committee.

The following correspondence explains itself:

CHICAGO, June 30, 1887.

M. J. Matthews, Detroit:

DEAR SIR—You have been assigned to the National Legislative Committee.

Would be pleased to hear from you at once, with your acceptance, together with any recommendations you may have to offer.

Credit will be given individually or otherwise for all work accomplished.

Yours truly, O. P. PINDELL, Pres't.

DETROIT, July 9, 1887.

DEAR SIR—Your esteemed letter of June 30 came to hand in due time. Pressing business engagements, Independence day, vacation, excursions, etc., have prevented an earlier answer, with the deliberation the subject matter was entitled to. Although as yet I have not seen an official report of the proceedings of the last annual convention of the T. P. A., yet I understand that you were re-elected President of the Association, with a salary attached, and by virtue of your office made chairman of the National Legislative Committee. Please accept my congratulations for your successful recognition by the Association, and the honorable preference shown you. I thank you for the honor conferred by assigning me a place on the Legislative Committee. However, my personal business is so urgent, and will require so much of my time, that it will be quite impossible for me to give the Committee or Association work the thought or attention it is entitled to. Therefore, I beg to be excused from serving and respectfully decline the appointment as associate member.

Hoping for the continued success of the Association, and with an earnest desire for your personal success and prosperity, I have the honor to be, Fraternally yours,

M. J. MATTHEWS.

The Greenville Association to Picnic To-day.

GREENVILLE, July 11, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—I am directed by the Greenville Business Men's Association to extend a special invitation to you to attend a basket picnic under the auspices of the above Association, to be held at Baldwin Lake (near this city) on Wednesday, July 20. All business places are to be closed at 10 o'clock a. m. and remain closed all day. We wish you to give us a talk on Association work, and its benefits. We have also sent an invitation to Mr. Hamilton, of Traverse City.

An invitation is also extended to the Grand Rapids Retail Grocers' Association. Let us hear from you favorably.

Respectfully yours,

E. J. CLARK, Sec'y.

Avoid a Second Betrayal.

From the Freeport Herald.

Merchants should always avoid giving a person credit a second time, who has betrayed them once. Even if you have succeeded in getting your pay in the past, if the debtor complained of false charges, denied the account or in any way caused any put that person's name on your books again. He may pay for a while, but in the end you will regret ever having taken him back after your confidence was betrayed once.

Must Have Tiger Oil.

GRAND RAPIDS, June 22, 1887.

Dr. Leeson, Cadillac:

DEAR SIR—I should have answered your letter ere this had not sickness prevented, and now I will just say that I asked for the sole agency of Tiger Oil simply because I thought your medicine was not at present for sale here. I have relatives and friends here who have tried repeatedly to find Tiger Oil in the city and failed, and consequently have been in the habit of sending to Millbrook for it. When we moved here recently, almost the first day some one asked if I brought any Tiger Oil to sell. As I had not I kept lending from what I had for private use, until it was gone, and we tried to buy more here, and, as on former occasions, failed to find any. So, thinking perhaps it might pay to keep a small supply on hand (if no one else near me kept it), I wrote you as I did. Intended sending out your circulars from house to house, and so advertise it. If, as you say, so many druggists in this city keep Tiger Oil they take no pains to sell it, even when called for.

You can do as you choose about sending me any to sell. I can get my supply, as formerly, from my husband's mother in Millbrook. Very respectfully yours,

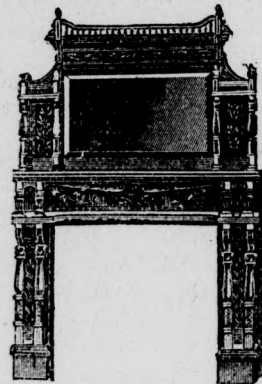
MRS. SUSA CAWTHORNE.

The New Town of Middleton.

The little town of Middleton is booming, and every branch of business and enterprises of all description are locating here. We have a beautiful farming country in all directions and good roads in and out in all directions. We are situated sixteen miles north of Fowler and twelve miles from Ithaca, six and one-half miles north of Maple Rapids and seven miles east of Carson City, on the proposed line of the Toledo, Saginaw and Muskegon Railway. The road is all graded and bridges built. President Robinson passed through here last week. He seemed very much pleased with the pluck and energy of our townspeople. He informed us that they expected to commence laying track from Ashley west in ten days and in ten days after would be here and to prepare a keg of beer for the occasion. He spoke very encouragingly of our elevator, which is nearly completed, and will be ready for the wheat harvest. Its capacity is about 15,000 bushels. It will be run by a twelve-horse-power engine. Two stores are in full blast, J. B. Resseguie, general stock, and D. McLeod & Co., drugs and groceries. Both are receiving a good trade. Two more stores are to be built soon. A stove mill will be in operation soon and bolts are being delivered on the ground. A vinegar and cider mill will also be in operation as soon as necessary. A store is being completed to be occupied by a hardware. Lots are selling fast and the prospects are very flattering. The hotel is nearly completed. Any one wishing to locate in a smart, growing town could not do better than come to Middleton.

H. S. PHILLIPS.

STORE COUNTERS AND FURNITURE TO ORDER.



D. H. MOSHIER,
MANUFACTURER OF
Counters, Prescription Cases,
WOOD MANTELS,
And all kinds of Store and Bank Furniture.
Odd Bookcases and Sideboards.

Special attention given to ordered work. Call and see me or send for estimates.

62 So. Front St., GRAND RAPIDS.

BULKLEY, LEMON & HOOPS, Wholesale Grocers.

IMPORTERS OF
Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR
"Acme" Herkimer Co. Cheese, Lautz Bros.
Soaps and Niagara Starch.

Send for Cigar Catalogue and
ask for Special Inside Prices
on anything in our line.

CLARK, JEWELL & CO. Wholesale Grocers, GRAND RAPIDS, MICH.



A. LEONARD & SONS,
GRAND RAPIDS, MICH.
HEADQUARTERS FOR
Mason's Porcelain Lined
FRUIT JARS,
Genuine Cap. No Imitation.

PRICES.

Pints.....Per gross \$10.00
Quarts....." " 11.00
Gallons....." " 14.00
No charge for cartage.

G. G. A. VOIGT & CO.

Proprietors of
Star Roller Mills.
Manufacturers of
"Our Patent,"
"Star,"
"Calla Lily,"
"Golden Sheaf,"
"Our Fancy."

Rye Flour, Granulated Meal,
Bolted Meal, Bran Mid-
dlings and Screenings.

GRAND RAPIDS, - MICH.
Cold Storage.

We are prepared to receive from Merchants and others consignments of
Butter, Cheese and Eggs,
for COLD STORAGE. We have one of the best Cold Storage Houses in Michigan. Solicit Correspondence. Rates made for long or short time.

GRAND RAPIDS STORAGE CO.
Office with Chase & Anderson, under Fourth National Bank.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock:

Basswood, log-run.....	12 @ \$24 00
Birch, log-run.....	15 @ \$18 00
Birch, Nos. 1 and 2.....	25 @ 00
Black Ash, log-run.....	13 @ \$21 00
Cherry, log-run.....	25 @ \$25 00
Cherry, Nos. 1 and 2.....	45 @ \$25 00
Cherry, cull.....	24 @ 00
Maple, log-run.....	12 @ \$24 00
Maple, soft, log-run.....	11 @ \$24 00
Maple, Nos. 1 and 2.....	20 @ 00
Maple, clear, flooring.....	25 @ 00
Maple, white, selected.....	25 @ 00
Red Oak, log-run.....	25 @ 00
Red Oak, Nos. 1 and 2.....	24 @ 00
Red Oak, quarter sawed.....	26 @ \$20 00
Red Oak, No. 1, step plank.....	25 @ 00
Walnut, log-run.....	25 @ 00
Walnut, Nos. 1 and 2.....	27 @ 00
Walnut, cull.....	25 @ 00
Gray Elm, log-run.....	12 @ \$24 00
White Ash, log-run.....	20 @ \$22 00
White oak, log-run.....	20 @ \$22 00

WOODENWARE.

Standard Tubs, No. 1.....	6 @ 00
Standard Tubs, No. 2.....	5 @ 00
Standard Tubs, No. 3.....	4 @ 00
Standard Pails, two hoop.....	4 @ 00
Standard Pails, three hoop.....	1 @ 00
Pails, ground wood.....	4 @ 50
Maple bowls, assorted sizes.....	2 @ 25
Butter Pails, ash.....	1 @ 00
Butter Ladles.....	1 @ 00
Rolling Pins.....	75 @ 00
Potato Mashers.....	2 @ 00
Clothes Pinders.....	2 @ 00
Clothes Pins.....	60 @ 00
Mop Sticks.....	1 @ 00
Washboards, single.....	1 @ 75
Washboards, double.....	2 @ 25

BASKETS.

Diamond Market.....	40 @ 00
Bushel, narrow band.....	1 @ 00
Bushel, wide band.....	1 @ 00
Clothes, splint, No. 1.....	3 @ 00
Clothes, splint, No. 2.....	4 @ 25
Clothes, splint, No. 3.....	5 @ 00
Clothes, willow No. 1.....	5 @ 00
Clothes, willow No. 2.....	6 @ 00
Clothes, willow No. 3.....	7 @ 00
Water Tight, bu.....	3 @ 75
Water Tight, half bu.....	2 @ 25

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.

Ives', old style.....	dis 60
N. H. C. Co.....	dis 60
Douglass.....	dis 60
Pierces.....	dis 60
Snell's.....	dis 60
Cook's.....	dis 60
Jennings', genuine.....	dis 25
Jennings', imitation.....	dis 50 & 10
Spring.....	dis 40

BARROWS.

Railroad.....	\$ 14 00
Garden.....	net 33 00

BELLS.

Hand.....	dis \$ 60 & 10 & 10
Low.....	dis 70
Call.....	dis 30 & 15
Gong.....	dis 25
Door, Sargent.....	dis 60 & 10

BOLTS.

Stove.....	dis \$ 60
Carriage new list.....	dis 70 & 10
Plov.....	dis 50
Sleigh Shoe.....	dis 70
Wrought Barrel Bolts.....	dis 40
Cast Barrel Bolts.....	dis 40
Cast Square Spring.....	dis 40
Cast Chucks.....	dis 40
Wrought Barrel brass knob.....	dis 40
Wrought Square.....	dis 60
Wrought Sunk Flush.....	dis 60
Wrought Bronze and Plated Knob.....	dis 60
Flush.....	dis 60 & 10
Ives' Door.....	dis 60 & 10

BRACES.

Barber.....	dis \$ 40
Backus.....	dis 50 & 10
Spofford.....	dis 50
Am. Ball.....	dis net

BUCKETS.

Well, plain.....	\$ 3 50
Well, swivel.....	4 00
Cast Loose Pin, turned.....	dis 70 & 10
Cast Loose Pin, Berlin bronze.....	dis 70 & 10
Cast Loose Joint, genuine bronze.....	dis 60 & 10
Wrought Narrow, bright fast joint.....	dis 60 & 10
Wrought Loose Pin.....	dis 40
Wrought Loose Pin, acorn tip.....	dis 60 & 5
Wrought Loose Pin, Japanned.....	dis 60 & 5
Wrought Loose Pin, Japanned, silver tipped.....	dis 60 & 5
Wrought Table.....	dis 60 & 10
Wrought Inside Blind.....	dis 60 & 10
Wrought Brass.....	dis 75
Blind, Clark's.....	dis 80
Blind, Parker's.....	dis 40
Blind, Shepard's.....	dis 70

CAPS.

Ely's 1-10.....	per m \$ 65
Hick's C. F.....	60
G. D.....	35
Musket.....	60

CHISLS.

Rim Fire, U. M. C. & Winchester new list.....	dis 50 & 10
Rim Fire, United States.....	dis 50 & 10
Central Fire.....	dis 30 & 10

COBLES.

Socket Firmer.....	dis 70 & 10
Socket Framing.....	dis 70 & 10
Socket Corner.....	dis 70 & 10
Socket Sicks.....	dis 70 & 10
Butcher's Tanged Firmer.....	dis 40
Barber's Socket Firmer.....	dis 20
Cold.....	not

COBBS.

Curry, Lawrence's.....	dis 40 & 10
Hotchkiss.....	dis 25
Brass, Racking's.....	60
Bibb's.....	60
Beer.....	40 & 10
Fenn's.....	60

COOKS.

Planished, 14 oz cut to size.....	\$ 28
14x52, 14x56, 14x60.....	31
Cold Rolled, 14x56 and 14x60.....	23
Cold Rolled, 14x56.....	23
Bottoms.....	23
Morse's Bit Stock.....	dis 40
Curried and Straight Shank.....	dis 40
Morse's Taper Shank.....	dis 40

ELBOWS.

FILES—New List.

American File Association List.....	dis 60 & 10
Beston.....	dis 60 & 10
New America.....	dis 60 & 10
Nicholson's.....	dis 60 & 10
Heller's Horse Raps.....	dis 55 & 10
Galvanizing.....	50
Nos. 16 to 30.....	22 and 24, 25 and 26, 27 28
List.....	13 14 15 18
Discount, Juniata 50x10, Charcoal 60.	

GAUGES.

Stanley Rule and Level Co.'s.....	dis 50
HAMMERS.....	
Maydole & Co.'s.....	dis 25
Kip's.....	dis 25
Yerkes & Plumb's.....	dis 40 & 10
Mason's Solid Cast Steel.....	dis 30 c list 50
Blacksmith's Solid Cast Steel, Hand.....	dis 30 c 40 & 10

HANGERS.

Barn Door Kicker Mfg. Co., Wood track.....	dis 50 & 10
Champion, anti-friction.....	dis 40 & 10
Kidder, wood track.....	dis 40

HINGES.

Gate, Clark's, 1, 2, 3.....	dis 40
State.....	per doz, net, 3 50
Screw Hook and Strap, to 12 in. 4 1/4 14.....	3 1/4
and longer.....	1 1/2
Screw Hook and Eye.....	net 1 1/2
Screw Hook and Eye.....	net 1 1/2
Screw Hook and Eye.....	net 1 1/2
Strap and T.....	dis 7 1/4

HOLLOW WARE.

Pots.....	60
Kettles.....	60
Spiders.....	60
Gray enameled.....	50

HOUSE FURNISHING GOODS.

Stamped Tin Ware.....	new list 75
Japanned Tin Ware.....	25
Granite Iron Ware.....	25

HOES.

Grub 1.....	\$11 00, dis 60
Grub 2.....	\$10

The Michigan Tradesman.

Michigan Business Men's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Paul P. Morgan, Marquette.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—Julius Schneider, Kalamazoo.
Executive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids; the Secretary.
Committee on Transportation—A. C. Coyne, Grand Rapids; J. W. Milliken, Traverse City; C. T. Bridgman, Flint.
Committee on Constitution—W. E. Kelsey, Ionia; R. D. McLaughlin, Coopersville; I. F. Clapp, Allegan.
Official Organ—THE MICHIGAN TRADESMAN.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

- Ada Business Men's Association.**
President, D. F. Watson; Secretary, Elmer Chapell.
- Alba Business Men's Association.**
President, C. R. Smith; Secretary, Peter Baldwin.
- Allegan Business Men's Association.**
President, Irving F. Clapp; Secretary, E. T. VanOstrand.
- Retail Grocers' Association of Battle Creek.**
President, Geo. H. Howell; Secretary, John P. Stanley.
- Helding Merchants' Association.**
President, H. J. Leonard; Secretary, J. M. Earle.
- Bellaire Business Men's Association.**
President, John Rodgers; Secretary, G. J. Noteware.
- Burr Oak Business Men's Association.**
President, E. H. Graves; Secretary, H. M. Lee.
- Merchant's Protective Ass'n of Big Rapids.**
President, E. P. Clark; Secretary, A. S. Hobart.
- Bozette Business Men's Association.**
President, R. R. Perkins; Secretary, F. M. Chase.
- Cadillac Business Men's Association.**
President, J. C. McAdam; Secretary, C. T. Chaplin.
- Carson City Business Men's Association.**
President, F. A. Rockafellow; Secretary, C. O. Trask.
- Casnovia, Bailey and Trent B. M. A.**
President, H. E. Hesselton; Secretary, E. Farnham.
- Cedar Springs Business Men's Association.**
President, T. W. Frolin; Secretary, L. H. Chapman.
- Charlevoix Business Men's Association.**
President, John Nichols; Secretary, R. W. Kane.
- Coopersville Business Men's Association.**
President, G. H. Watrous; Secretary, W. R. Boynton.
- Business Men's Protective Union of Cheboygan.**
President, J. H. Tuttle; Secretary, H. G. Dozer.
- Dimondale Business Men's Association.**
President, T. M. Sloan; Secretary, N. H. Widger.
- Dorr Business Men's Association.**
President, L. N. Fisher; Secretary, E. S. Boisford.
- Retail Grocers' Association of E. Saginaw.**
President, Richard Luster; Secretary, Chas. H. Smith.
- Edmore Business Men's Association.**
President, H. W. Robison; Secretary, W. S. Whittelsey.
- Eastport Business Men's Association.**
President, F. H. Thurston; Secretary, Geo. L. Thurston.
- Eaton Rapids Business Men's Association.**
President, F. H. DeGallin; Secretary, Will. Enamer.
- Elk Rapids Business Men's Protective Ass'n.**
President, J. J. McLaughlin; Secretary, C. L. Martin.
- Evart Business Men's Association.**
President, W. M. Davis; Secretary, Chas. E. Bell.
- Frankfort Business Men's Association.**
President, Wm. Upton; Secretary, E. R. Chandler.
- Flint Mercantile Union.**
President, W. C. Ferve; Secretary, J. L. Willett.
- Freeport Business Men's Association.**
President, Foster Sisson; Sec'y, Arthur Chesborough.
- Life Lake Business Men's Association.**
President, E. Hagadorn; Secretary, O. V. Adams.
- Grand Haven Business Men's Association.**
President, Fred. D. Voss; Secretary, Fred A. Hutty.
- Retail Grocers' Ass'n of Grand Rapids.**
President, Jas. A. Coyne; Secretary, E. A. Stowe.
- Greenville Business Men's Association.**
President, W. H. Swaine; Secretary, E. J. Clark.
- Harford Business Men's Association.**
President, V. E. Manley; Secretary, I. B. Barnes.
- Holland Business Men's Association.**
President, John Krumer; Secretary, F. W. Kane.
- Hastings Business Men's Association.**
President, L. E. Stauffer; Secretary, J. A. VanArm.
- Hersey Business Men's Association.**
President, G. L. Millard; Secretary, Frank Beardsley.
- Howard City Business Men's Association.**
Chairman, C. A. Vandenberg; Secretary, B. L. Lovary.
- Holland Business Men's Association.**
President, Jacob Van Patten; Secretary, A. Van Duren.
- Hubbardsville Business Men's Association.**
President, Boyd Redner; Secretary, L. W. Robinson.
- Ionia Business Men's Exchange.**
President, Wm. E. Kelsey; Secretary, Frank, Jr.
- Kalamazoo Retail Grocers' Association.**
President, F. Ranney; Secretary, M. S. Scoville.
- Kalkaska Business Men's Association.**
President, A. E. Palmer; Secretary, C. E. Ramsey.
- Kingsley Business Men's Association.**
President, C. H. Camp; Secretary, Chas. E. Brewster.
- Lansing Business Men's Association.**
President, Frank Wells; Secretary, Will Crotty.
- Lawrence Business Men's Association.**
President, H. M. Marshall; Secretary, C. A. Robbins.
- Leslie Business Men's Association.**
President, Wm. Hutchings; Secretary, M. L. Campbell.
- Lowell Business Men's Protective Ass'n.**
President, N. B. Blain; Secretary, Frank T. King.
- Luther Business Men's Association.**
President, W. B. Pool; Secretary, Chas. J. Robinson.
- Lyons Business Men's Ass'n.**
President, E. M. Hutchinson; Secretary, D. M. Reynolds.
- Mancelona Business Men's Association.**
President, W. E. Watson; Secretary, C. L. Bailey.
- Manistee Business Men's Association.**
President, C. D. Gardner; Secretary, H. W. Leonard.
- Manistique Business Men's Association.**
President, F. H. Thompson; Secretary, E. N. Orr.
- Manton's Business Men's Association.**
President, F. A. Jensen; Secretary, R. Fuller.
- Grocers' Ass'n of the City of Muskegon.**
President, H. B. Fargo; Secretary, Wm. Peck.
- Merchant's Union of Nashville.**
President, Herbert M. Lee; Secretary, Walter Webster.
- Muir Business Men's Association.**
President, Simon Town; Secretary, L. A. Ely.
- Okego Business Men's Association.**
President, J. M. Ballou; Secretary, J. F. Conrad.
- Oceana Business Men's Ass'n.**
President, W. E. Thorp; Secretary, E. S. Houghtaling.
- Ovid Business Men's Ass'n.**
President, C. H. Hunter; Secretary, Lester Cooley.
- Owosso Business Men's Association.**
President, Jas. Osburn; Sec'y, S. Lamfrom.
- Petoskey Business Men's Association.**
President, Jas. Buckley; Secretary, A. C. Bowman.
- Pewamo Business Men's Association.**
President, Albert Rotan; Secretary, E. B. Holmen.
- Plainville Business Men's Association.**
President, M. Bailey; Secretary, J. A. Sidle.
- Merchant's Union Protective Association of Port Huron.**
President, G. C. Meloy; Secretary, S. L. Merriam.
- Rodney Business Men's Association.**
President, L. T. Wilmarth; Secretary, R. E. McCormick.
- Reed City Business Men's Association.**
President, C. J. Fleichman; Secretary, H. W. Hawkins.
- Rockford Business Men's Association.**
President, Geo. A. Sage; Secretary, J. M. Spore.
- St. Charles Business Men's Association.**
President, B. J. Downing; Secretary, E. E. Burdick.
- St. Johns Merchants' Protective Association.**
President, H. L. Kendrick; Secretary, C. M. Merrill.
- Business Men's Protective Ass'n of Saranac.**
President, Geo. A. Potts; Secretary, P. T. Williams.
- South Boardman Business Men's Ass'n.**
President, H. E. Hogan; Secretary, S. E. Nichols.
- So. Arm and E. Jordan Business Men's Ass'n.**
President, D. C. Lovelady; Secretary, C. W. Sutton.
- Sherman Business Men's Association.**
President, H. B. Sturtevant; Secretary, W. G. Shane.
- Sparta Business Men's Association.**
President, J. E. Harrison; Secretary, M. B. Nash.
- Sturgis Business Men's Association.**
President, Henry S. Church; Secretary, Wm. Jern.
- Traverse City Business Men's Association.**
President, Geo. E. Steele; Secretary, L. Roberts.
- Tustin Business Men's Association.**
President, G. A. Estes; Secretary, Geo. W. Bevins.
- Vermontville Business Men's Association.**
President, W. H. Benedict; Secretary, W. E. Holt.
- Watervliet Business Men's Association.**
President, H. Pelree; Secretary, F. H. Merrifield.
- Wayland Business Men's Association.**
President, E. W. Pickett; Secretary, H. J. Turner.
- Woodland Business Men's Association.**
President, John Velte; Secretary, L. N. Harter.
- White Cloud Business Men's Association.**
President, P. M. Roedel; Secretary, M. D. Hayward.
- White Lake Business Men's Ass'n.**
President, A. T. Linderman; Secretary, W. B. Nicholson; Whitehall.

Matrimony vs. Celibacy.
Written Especially for THE TRADESMAN.
I'd rather be a married man, and bear his tribulation,
Surrounded by a dozen kids of social inclination,
Beset by all the trials of a scoldin' wife's invention,
To keep a fellow of her birth and of his own repentment,
Than to be a bachelor, a dried-up, stingy sort of being,
Who's always dotin' on himself and always disagreein'.

I knew the Scroggins boys when they, perhaps, wa'n't more'n twenty—
Two hearty chaps, well liked, and gals were hangin' round 'em plenty;
And either one might took a prize without a word's dissention,
Had he but chose to say the word on half a month's attention.
But John declared, as for himself, he'd try and keep aloof
And be an independent man without restraint of petticoat.

Said he, "I'll put no halter on that keeps a man reflectin'
On foolish acts and payin' bills he never is expectin';
I'm not the kind of man that thinks a woman's an invention
To make a slave, by rights, o' man and own his whole attention."
And so he lived for many years, each day more sour growin',
At spells morose and to the world his spleenic temper showin'.

And thus he lived about two score, when, aging premature,
In failing health and failing means to comfort or endure,
He was obliged, for want of friends (for friendship none had he),
To seek the county house and live on others' charity.
Whence, one day, the people took him on a pauper's bier,
With none to mourn and none to shed for him the generous tear.

The other Scroggins, deeming more his happiness than money,
A blue-eyed beauty tied to him by knot of matrimony;
And, by accretion, soon, his heirs, though something less than twenty,
A happy, roaring, boisterous crew, were born to him a plenty;
And well 'twas said, the happiest man, the kindest friend and neighbor,
Was Thomas Scroggins, and the least affected by hard labor,
He lives and thrives unto this day, beloved and much respected,
And never yet, by word or act, in meanness was detected.
And let me prophesy right here that when the great Creator
Looks up his record and deducts the lesser from the greater,
The good right hand of fellowship to Scroggins will be given
By angels, who'll prepare for him a front seat up in Heaven.

—M. J. WISLEY.

TEA AND COFFEE TRICKS.

How the Chromo and China Premium Business is Managed.

A reporter of the New York Herald lately visited a gift tea store to find out how they could live and give away presents as valuable, in many cases, as the goods purchased are. He says: In due time he stepped into a store, the leading tint of which was vermilion. There was nothing to distinguish the interior from a crockery store, except the vermilion and a strong odor of roasted coffee. The reporter approached a man who presided over the cash desk and wore a polo cap and a sweet smile, and who proved to be the manager of the concern, and asked how tea stores could be so lavish with crockery and such things to their patrons.

"Some years ago," said the wearer of the polo cap, "a house in this city began giving away cheap chromos. That was the beginning of the evil. Their trade increased, for in those days people were chromo crazy. The introduction of glassware and crockery had its origin in the inventive brain of a man who is now very wealthy and is in business on Second avenue. I wish he was in Jericho. Then began sharp competition. Each man vied with the others in inventing some new 'fake' to catch the foolish housekeeper. The customers, when posted in this gift enterprise business, became very exacting. I shouldn't be surprised some day to hear a lady asking for a ton of coal or a piano after purchasing five pounds of tea.

"With every purchase of tea and coffee we give tickets in this way. With one pound of 50 cent tea or with two pounds of 30 cent coffee we give one whole ticket. This is the basis. Some articles that we give away—such as lamps and clocks—require as many as twenty-five full tickets. One ticket on an average is equal to from 6 to 8 cents off the profits."

"Your profits must be pretty large to permit of such liberality," suggested the reporter.

"Well, now, I don't mind telling you, since you seem anxious. Our tea at fifty cents a pound costs us about 21 cents, and our coffee at 30 cents, when we sell it at ground, stands us about 12 cents a pound, so, you see, even though we are liberal, we will make a large profit."

"You say when you sell the coffee ground?"

"That's what I said. You see, chicory, rye and peas do not cost as much as coffee."

"And where do they come in?"

"Ah, I see you are not on to many of the tricks of our trade. Don't you know that when we sell ground coffee, nearly half of it is chicory, rye and peas. Great Scott! man, how do you think we are going to live and give an eight-day clock with ten whole tickets?"

"But is there not a law against such adulterations?"

"Law, fiddlesticks! There is a law also compelling that man across the way to keep his liquor store shut on Sundays, but he does not comply all the same."

"Do you adulterate your teas, too?"

"Well, no; that would not pay. You see we mix coffees and blend teas. By blending, I mean we mix good, bad and middling together, call it some outlandish combination or 'chop,' and 'let her go.'"

Live for something, and live earnest,
Though thy work may humble be—
By the world of men unnoticed,
Known alone to God and thee,
Every act has priceless value
To the Architect of Fate;
'Tis the spirit of thy doing,
This alone that makes it great.

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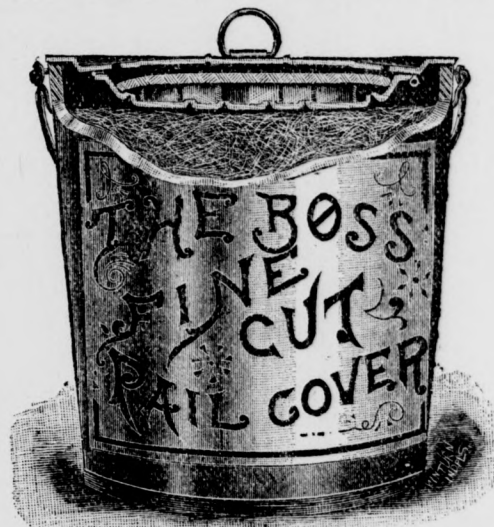
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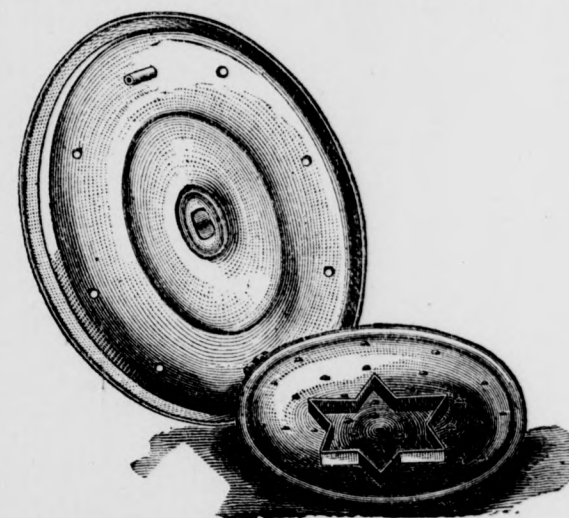
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A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

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Office in Eagle Building, 49 Lyon St., 3d Floor.
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, JULY 20, 1887.

THE BLUE LETTER—A SOLILOQUY.

Written Especially for THE TRADESMAN.

I am only a small piece of paper, colored blue by some chemical process known best to those who gave me existence in a great noisy place where the continual dropping of water drove me almost wild. I am of plebeian origin, but I am not ashamed to confess it—in fact, I am rather proud of it, than otherwise, for who so well appreciates power as those who have once been in a lowly station of life?

I am only a portion, and a small portion at that, of the great piece which came out of the rolls which enclosed me like the folds of an enormous python, and it was a fortunate thing for me that I had no bones, else they would have been utterly crushed. As regards my antecedents, I am a little hazy. I have been told by some that I descended from a miscellaneous collection of old, filthy rags, picked up in the gutters and alleys of some great city by dirty rag-pickers. But this I hate to believe implicitly, for the reason that although I am of low descent, yet I am perfectly clean.

I have been very fortunate in my lot. Other portions of the great sheet of which I formed a part were used to print the advertisements of different tradespeople, announcing openings, sales of goods, and that class of literature, and the largest share of them utter such gross falsehoods, that they are consigned to the waste-basket.

But one of my greatest merits is truthfulness. If you are so negligent of your business promises as to be the recipient of the envelope which is my carriage of state, I bring home the truth to you so forcibly that if you are at all inclined to be honest in your dealings, you regard my warning, and go and sin no more. In fact, so great is my love for truth, I have been called, "The awakener of conscience," and in one sense this is true, for those to whom I go as a messenger, who have any conscience at all, no matter how encrusted with the rust of broken promises and trusts, hear that still small voice admonishing them that my mission is undertaken for their welfare, as also for that of my employer.

Another of merits is that I am never knowingly employed unjustly, and if, through error, I go to a man who, through misfortune, sickness or other ill, is unable to meet the demands which he has made obligatory upon himself, I give to him a way in which he may extricate himself from his unfortunate position and retain the good will and respect of those upon whom the burden of his failure has fallen.

I was sent once to a man whom ill-health, lack of employment and a large family had deprived of all his little savings and he was on the last verge of despair. I was struck immediately on entering the poor hovel which he called home, with the extreme tidiness of it, bare as it was of any kind of luxury, comfort, and almost the actual necessities of life. The poor mother, looking so thin and pale that my paper heart bled for her, sat on a box by the window, hushing the feeble wails of a babe, which but for the fact that it could move and articulate, seemed to have passed to the land where hunger is not known, so pale and pined were its features.

The oldest of the six children, a girl of perhaps fourteen years, was engaged in putting the evening meal upon the table, and this, perhaps, was the most heart-rending sight of all. It consisted of a half-dozen of potatoes, boiled, some salt and a broken pitcher filled with water. This was all—and even though my existence is not dependent upon food—as I watched the famished children eating this poor fare, I could hardly repress my emotions. The clothes of the family, though hardly enough to cover their poor bodies were scrupulously clean, and the patches, of which there were so many you could scarcely determine where they began and the original cloth ended, were put on neatly, and gave evidence of that greatest of all earthly blessings, a mother's love and care.

The poor mechanic took me from the postman, and opened my wrapper with a trembling hand. He looked at my signature and his face turned pale with emotion, for it was that of the grocer—my employer—who had trusted the man, time and again, when he knew that his chance was very slim of ever getting his due, simply out of pity for his family. But, through an enemy of the mechanic he had been led to believe that his poverty was only a sham and that he was that arch-enemy of mine, a dead-beat.

As soon as the man could control himself he listened to my message, which, through pity, I made as merciful as I could. When he had fully taken in my meaning he lost all control and burst into tears—and a strong man's tears are not shed for nothing.

His wife went to him and discovering the trouble, threw her arms around his neck, exclaiming, "Cheer up, Henry. Remember there is a good God above us who 'sees even the sparrow's fall.' He will not desert us." But even the love of his faithful wife was

not enough to comfort him and he moaned despairingly, "Annie, it is not that our poor children must starve which makes me so utterly heart-broken, although the sight of their hunger almost drives me mad, but it is the loss of my good name—that which I have kept untarnished through all these years of toil and broken hopes—that which I prize more than the life of my children."

I could stand this scene no longer, and, attracting his attention, by rustling in his hand, I showed him the way in which he might save his reputation and at the same time enable him to provide his family with the necessities, if not the luxuries, of life.

He immediately saw my idea, and taking his hat accompanied me to my employer's, told him just how he was situated, and to prove it asked the grocer to go with him and see his family and the condition they were in. He did so, and so thoroughly convinced was he, that he found the poor man work, gave him all the time he wanted to meet his obligations, and sent him food enough to last till he should be able to provide for himself.

I have related this incident simply to show that my employers and myself are not heartless. Far from it. We only wish to obtain that which is our just due, and upon which depends our own bread. If we know that a man is utterly unable to meet his promises through no fault of his own, we give him a chance to redeem himself. But when I go to men who are idle, lazy, spending their time and what money they have in saloons and gambling rooms, then I am merciless, for well do I know that to show mercy is but to give more chance for evil doing and robbing others. In this I am only just and do but uphold the great principle of right, "Do unto others as ye would have others do unto you," and if I allow but one of these vermin to escape his just punishment, I do that which is not honorable in the sight of God or man.

There is one thing which is beyond my understanding, and that is, why will men who in character and preception should be "just a little below the angels" so lower their standard of right as to neglect their promise—that most sacred thing in both business and social life—neglect them when it would be far easier for them to do the opposite. Even people who are reasonably well-situated as regards wealth seem to take delight in obtaining a portion of their neighbor's goods by false promises. Such are not worthy to be called men—they are thieves, robbers, ghouls, and should be thoroughly ostracized by all right-minded people, both socially and morally—made to feel, in the daily avocation of life, that they are shunned as some dreadful pestilence.

Sometimes, as I lay idle in my employer's desk, awaiting a summons to go and stir up some laggard, I am constrained to fill the time by moralizing, and if my philosophy is not of the best, and my language not that of the most erudite yet I ought to be pardoned, when you take into consideration that I am only a piece of blue paper, used by others as a means to a just end, and my thoughts are simply derived from my observations of the different classes of men whom I meet.

Sometimes, as in the instance I have given, I discover persons who are perfectly honest in their intentions, but are unable to carry them out. To such I do not carry evil tidings for, being honest, they realize the justness of my position and that of my employer, and act accordingly. But this is the exception. By far the larger proportion of those I meet receive me with a devil-may-care remark and consign me in their thoughts to their own residence after death. But I smile at all rebuffs and turn the other cheek, for I rest secure in the thought that when it is forever too late, they will gnash their teeth with impotent remorse, that they scorn my advice at the time it would have been most beneficial to them. Ah, my revenge is sure! And how often do I shake my thin sides with laughter when some one of these wretches who has seen one of my fellows, comes into my employers place of business and asks for credit, and goes away with a crestfallen countenance, wondering why he is so coldly refused. Little he knows that, through his neglect of my warning, his me is placard throughout the length and breadth of the land, and that he is branded as a contemptible liar and dead-beat.

Well, it is a long lane that has no turning, and sooner or later these men will get to the end and find themselves face to face with that rock of adamant, the Blue Letter.

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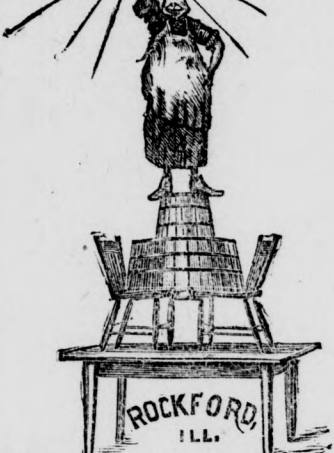
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Two Years—James Vernon, Detroit.
Three Years—Otmar Eberbach, Ann Arbor.
Four Years—Geo. McDonald, Kalamazoo.
Five Years—Stanley E. Parkill, Owasco.
President—Geo. McDonald.
Secretary—Jacob Jenson.
Treasurer—James Vernon.
Next Meeting—At Detroit, November 1 and 2.

Michigan State Pharmaceutical Ass'n.

President—Arthur Bassett, Detroit.
First Vice-President—G. M. Harwood, Petoskey.
Second Vice-President—H. B. Fairchild, Grand Rapids.
Third Vice-President—Henry Kephart, Berrien Springs.
Secretary—S. E. Parkill, Owasco.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. Gundrum, Frank Inglis, A. H. Lyman, John E. Peck, E. T. Webb.
Local Secretary—James Vernon, Detroit.
Next Meeting—At Detroit, October.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.
President—Geo. G. Skettick.
Vice-President—H. B. Fairchild.
Secretary—Frank H. Escott.
Treasurer—H. B. Fairchild.
Board of Councilors—President, John E. Peck, M. B. Kimm, Wm. H. VanLeuven and O. H. Richmond.
Wm. Isaac Watts, Wm. E. White and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.
Regular Meetings—First Thursday evening in each month.
Annual Meeting—First Thursday evening in November.
Next Meeting—Thursday evening, Aug. 4, at THE TRADESMAN office.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.
President—Frank Inglis.
First Vice-President—F. W. R. Perry.
Second Vice-President—J. Crowley.
Secretary and Treasurer—F. R. Kohnert.
Assistant Secretary and Treasurer—A. B. Lee.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association.
President, J. W. Dunlop; Secretary, R. M. Russell.

Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.

Charlevoix County Pharmaceutical Society.
President, H. W. Willard; Secretary, Geo. W. Crouter.

Ionia County Pharmaceutical Society.
President, W. R. Cutler; Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n.
President, R. F. Latimer; Secretary, F. A. King.

Kalamazoo Pharmaceutical Association.
President, D. O. Roberts; Secretary, D. McDonald.

Mason County Pharmaceutical Society.
President, F. N. Latimer; Secretary, Wm. Heysett.

Meosota County Pharmaceutical Society.
President, C. H. Wagoner; Secretary, A. B. Weber.

Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.

Muskegon County Druggists' Association.
President, W. B. Wilson; Secretary, Geo. Wheeler.

Muskegon Drug Clerks' Association.
President, E. C. Bond; Secretary, Geo. L. LeVeve.

Newaygo County Pharmaceutical Society.
President, J. F. A. Ralder; Secretary, N. N. Miller.

Oceana County Pharmaceutical Society.
President, F. W. Fincher; Secretary, Frank Cady.

Saginaw County Pharmaceutical Society.
President, Jay Smith; Secretary, D. E. Prall.

Shiawassee County Pharmaceutical Society.
President, E. A. Bullard; Secretary, C. E. Stoddard.

Tuscola County Pharmaceutical Society.
President, W. H. Willard; Secretary, A. H. Lyman.

Manistee County Pharmaceutical Society.
President, W. H. Willard; Secretary, A. H. Lyman.

THE FIFTH ANNUAL

(CONTINUED FROM FIRST PAGE.)

Wednesday Afternoon.

At the invitation of the people of Charlevoix, extended by Dr. Crouter, about 200 delegates and ladies boarded the steamer *City of Grand Rapids* at 2 o'clock for a trip to Charlevoix. The trip was a delightful one in every respect, the weather being all that could be desired and the reception at Charlevoix cordial beyond expression. Dr. Crouter extended the free use of his soda fountain, cigar case and boat livery, all of which were liberally patronized. The return trip was made without incident, the boat reaching the Petoskey dock about 7 o'clock.

In the evening a hop was tendered the delegates and their ladies at the Arlington, which was continued until the wee sma' hours of Thursday.

Thursday Morning.

The convention was called to order at 9:30, when Prof. Prescott presented a paper prepared by Mrs. L. R. Stowell, of Ann Arbor, "What, practical uses can the druggist make of the microscope and what is the cost of such an instrument as would serve his purposes?"

Dr. A. B. Lyons presented an answer to Query No. 13.

Ottmar Eberbach presented a reply to Query No. 45, "Is an apprentice in a drug store entitled to receive instruction in practical pharmacy from his employer, and to what extent is the latter held to grant a reasonable time for daily study?"

He held that one or two hours' time should be given each day for the pursuit of pharmaceutical literature and more attention to practical instruction. Frank Wells and H. J. Brown commended the paper and Prof. Prescott moved that it be printed in pamphlet form, for distribution among the druggists and drug clerks of the State. Jacob Jenson moved to amend by sending the pamphlet to the drug firms of the State only, which was adopted.

Prof. A. B. Stevens presented a reply to Query No. 22, "Which are the more uniform in strength, preparations made by weight or measure?"

The consideration of the report of the Committee on Trade Interests was then resumed. Ottmar Eberbach moved that the Committee be instructed to present tangible proofs of illegal liquor selling by druggists at the next convention, in order that a plan of action may be agreed upon. Geo. Gundrum counseled immediate action. Mr. Eberbach thought as the Association would have two conventions before the next Legislature meets, a year's delay would not be undesirable. Arthur Bassett suggested that Prof. Prescott and Stevens and Dr. A. B. Lyons be constituted a committee to investigate reports of illegal liquor selling and, if the facts warrant such action, lay the case before the civil authorities for prosecution. Prof. Prescott said he didn't believe in adopting resolutions at this time—they are too cheap. He would have the Association take up the work in earnest and spend some money, be it ever so little. He favored placing Arthur Bassett at the head of such committee and recommended that funds be set aside for the employment of detective and other services. Mr. Bassett suggested that the Association adopt a resolution, stating that it has concluded to see that the State laws are enforced relative to

druggists selling liquor, and that a copy of that resolution and a copy of the law be sent to every druggist in the State. Frank Wells opposed the appointment of a committee and presented a resolution condemning the abuse and refusing membership in the Association to anyone known to be guilty of this offense. Mr. Bassett said he hoped that Mr. Wells' resolution would be adopted and he also hoped that the Association would not stop at passing resolutions. He moved as a substitute that the Executive Committee be instructed to investigate cases of illegal liquor selling and report the facts to the prosecuting officers, which was adopted. Mr. Bassett then moved that the resolution presented by Mr. Wells be adopted, which was carried.

Nothing new was offered under the head of early closing.

It was asserted that the best way to prevent cutting in prices is to organize local societies.

Frank Wells presented a resolution of thanks, which was adopted.

The following new members were elected: Hiram Arthur, Dowagiac; D. O. Roberts, Kalamazoo; Will H. Wood, Sheridan; C. H. Wilber, St. Ignace; W. H. Beck, Detroit; A. Patenaude, Norway; M. A. Graudy, Sault Ste Marie.

The meeting then adjourned until afternoon.

Thursday Afternoon.

Several queries were presented, by title, by Prof. Prescott, when Secretary Parkill moved that the by-laws be amended so as to place the compilation and publication of the proceedings in the hands of an editor, who shall be paid for his services out of the funds of the Association. The amendment was adopted and Dr. A. B. Lyons was elected to serve in that capacity for the ensuing year.

An amendment was also adopted constituting twelve members a quorum instead of twenty.

The Executive Committee reported that the accounts of the Secretary and Treasurer were correct. The report was adopted.

Letters of regret were read from Hon. M. H. Ford, of Grand Rapids, and Prof. S. P. Duffield, of Detroit.

Geo. Gundrum moved that so much of the new liquor law as pertains to the drug trade be printed in the proceedings, which was adopted.

A question was read, asking how to discourage the practice of some physicians putting up their own prescriptions. Considerable discussion followed, but no decision was reached.

The Committee on Exhibits presented a report, giving a list of the exhibitors, commending the general excellence of the exhibits, and recommending that cigars, wines and liquors be excluded from the exhibits hereafter. Prof. A. B. Stevens opposed the recommendation, holding that the Association had no right to dictate to the exhibitors. Jas. Vernon moved that the recommendation be stricken from the report, and that the remainder of the report be adopted, which was carried.

Frank Inglis moved that the Association pay the rent of the exhibit hall hereafter. The motion drew out an animated discussion, and was finally adopted.

Jas. Vernon moved that the Association present a gold medal, to the value of \$25, to the finest pharmaceutical exhibit made at the next convention, the Executive Committee to act as judges. The motion was adopted.

H. J. Brown moved that a committee of five be appointed to report at the next meeting on the subject of mutual insurance. The motion was adopted and the chair appointed as such committee H. J. Brown, Jacob Jenson, Geo. McDonald, H. B. Fairchild and Frank Inglis.

On motion of Wm. Dupont, the salaries for the ensuing year were fixed as follows: Secretary, \$150; Local Secretary, \$50; Editor, \$75. Mr. Harwood was voted \$50 and the thanks of the Association for his services the past year.

President Wurzburg then called the President-elect to the chair, who accepted the trust in a well-chosen speech, thanked the Association for the honor conferred upon him, bespoke the cordial co-operation of all concerned, and announced the following standing committees for the ensuing year:

On Trade Interests—Frank J. Wurzburg, R. L. Latimer, Frank Hibbard.

On Pharmacy and Queries—Dr. A. B. Prescott, O. Eberbach, H. J. Brown.

On Legislation—Frank Wells, D. B. Perry, G. J. Parker.

On Adulterations—Dr. A. B. Lyons, D. E. Prall, H. W. Snow.

Member Committee on Unofficial Formulary—A. B. Stevens.

Also the following delegates to State conventions:

Wisconsin—R. J. Sawyer, J. G. Johnson, Jacob Jenson.

Illinois—Geo. W. Crouter, Will. L. White, F. W. R. Perry.

Indiana—Henry Harwood, C. E. Foote, H. N. Dean.

Ohio—A. W. Allen, Dr. A. B. Lyons, Theo. Trowbridge.

Secretary Parkill moved that the Editor be empowered to use his discretion in condensing the stenographic report of the proceedings, which was adopted.

On motion of H. J. Brown, Prof. V. C. Vaughan, of Ann Arbor, was elected an honorary member of the Association.

On motion of Jacob Jenson, the same courtesy was extended Mrs. Dr. Stowell, of Ann Arbor.

On motion of Wm. Dupont, a vote of thanks was tendered the retiring president for his efficient services in behalf of the Association. Mr. Wurzburg feelingly acknowledged the compliment, stating that it was a pleasure for him to realize that he had been able to serve the Association.

On motion of Jacob Jenson, a vote of thanks was tendered Frank Wells for his services at Lansing.

On motion of H. J. Brown, the convention adjourned, to meet in Detroit the second Tuesday in October, 1888.

INCIDENTS OF THE CONVENTION.

Local Secretary Harwood and wife were each recipients of handsome presents at the hands of the exhibitors.

President Wurzburg presided with dignity and discretion and made many friends by the quiet manner in which he handled the convention.

The line of exhibits, which was shown in the armory, was much larger and finer than was expected, considering the distance the exhibitors had to go.

James Vernon had charge of all the arrangements for the water trip taken by the Detroit members. On the way up Lake Huron, the admirable manner in which the arrangements had been carried out dawned upon the delegates, and they remembered that a gold-headed cane had been purchased at Detroit. The presentation speech was made by Stanley Parkill in his usual happy manner.

The sloop-rigged yacht *Norden* came into Petoskey Monday afternoon with the following list of passengers: Capt. F. W. Fincher, Jay C. Ambler, Allen Cory and O. W. Stone, Pentwater; Dr. H. B. Hatch and S. B. Reed, Hart; F. N. Latimer, Ludington; Frank L. Hoffman, Shelby; John W. Dunlop, Clare; Geo. M. Schettler, Kalamazoo; A. H. Lyman, Manistee; Geo. Bochnlein, Detroit. The party left Pentwater on Thursday afternoon, stopping at all the important points on the route. They returned home after the convention, by way of Mackinaw Island.

Among the Exhibitors.

Eaton & Lyon were represented at the convention by H. W. Beecher, Leo. Kymer and Geo. Raynor, who have many friends among the trade as any trio on the road.

The boys had two large rooms at the Arlington and presented such an array of goods as would gladden the heart of a person accustomed to see pretty things every day in the week. Their line comprised blank books, imported and domestic correspondence paper in every conceivable shape and design, holders, pencils, plush dressing cases, comb, brush and manicure sets, Christmas cards, gentlemen's traveling sets, work boxes, brass goods, smokers' sets, whisk broom holders, mirrors, frames, scrap albums, portfolios, tablets, boxes of fancy and staple stationery, pocket books of imported leather and mountings of ancient Roman and Egyptian designs, bearing the stamp of the seals of the Caesars and the Pharaohs, and many other useful and beautiful things too numerous to mention. It is a source of much pleasure for THE TRADESMAN to be able to announce that the display resulted in the placing of many good orders.

Chas. E. Watson and Ed. P. Andrew covered themselves with glory by exhibiting a line of stationery and fancy goods from the well-known house of A. S. Maxwell & Co. The exhibit was made at the Arlington and attracted scores of visitors and buyers, all of whom were warm in praise of the enterprise of the house and its representatives in placing so complete a line of goods open for inspection.

J. L. Strellitsky, State agent for the Roper & Baxter Cigar Co., made a magnificent display of goods manufactured by his house, of which the justly celebrated "Bosobel" and "Lucky Star" are leaders. Mr. Strellitsky is a practical cigar maker of long experience, and gave many of the druggists and their wives an opportunity to witness the manufacture of fine cigars for the first time. His display of manufactured goods was the largest and most complete ever shown at any drug convention held in the State. It was universally admired and all who indulge in the weed smoked to the health of the enterprising exhibitor.

The Michigan School of Pharmacy.

The School of Pharmacy of the University of Michigan held its nineteenth annual commencement, in connection with the semi-centennial celebration of the University, on June 29 and 30.

The meeting of the Alumni Association was held in the lecture room of the chemical laboratory and was very successful. A committee was appointed to select and obtain a suitable memorial for the late Henry B. Parsons. The following officers were elected for the ensuing year:

President—Prof. A. B. Stevens, Ann Arbor.

Secretary—T. A. Rayer, Detroit.

Treasurer—A. C. Schumacher, Ann Arbor.

The society then adjourned to a sumptuous banquet, at which the following program of toasts was carried out:

The Semi-Centennial—"One golden day in many a year"—Prof. A. B. Prescott.

Massachusetts College of Pharmacy—Prof. C. P. Pengra.

The State Board of Pharmacy—O. Eberbach, President of the Board.

The Retail Trade—H. J. Brown.

The University Appropriation—A. S. Mitchell.

After the banquet F. F. Prentice, class of '72 and ex-President of the Wisconsin State Pharmaceutical Association, delivered an interesting address on the growth of the college and its relation to higher State education.

Thirty graduates were awarded the diploma of Pharmaceutical Chemist.

President—A. B. Stevens, Ann Arbor.

The Drug Market.

There are no changes of importance in this line to note this week. Opium is firmly held and our market is still the lowest in the world. Morphine is firm and likely to be higher. Quinine is dull and in full supply. Citric acid is easier. Balsam tulu is higher. Cattle bone is firm at the advance. Oils bergamot, lemon and orange are very firm and likely to be higher. Oil wintergreen is still advancing in price.

Michigan Drug Exchange.

375 South Union St., Grand Rapids.

AGENTS FOR THE

Standard Petit Ledger.

WANTED—A registered female pharmacist to take situation in western town. Also other registered pharmacists and assistants.

FOR SALE—Stock of \$3,000 in town of 1,000 population. Average daily sales, \$30.

FOR SALE—Stock of about \$2,000, well located in Grand Rapids, doing good business.

FOR SALE—Stock of about \$500 in town of 500 inhabitants. No other drug store in town, good location. Must be sold on account of death of proprietor.

FOR SALE—A new, clean and carefully selected stock of \$1,500 in town of 500 inhabitants. Average daily sales \$12. No other drug store in town.

FOR SALE—Stock of about \$1,800 in town of 1,800 population. Will exchange for good real estate.

FOR SALE—Stock of \$1,700 in town of 1,700 population. Average daily sales \$15. Will sell on easy terms.

FOR SALE—Stock of about \$4,000 in town of 2,000 inhabitants. Will exchange for good farm lands.

ALSO—Many other stocks, the particulars of which we will furnish on application.

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange,

357 South Union St., Grand Rapids.

WHOLESALE PRICE CURRENT.

Advanced—Citric acid, gum opium, gum opium, oil almonds bitter, oil wintergreen, mace.																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												
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The Michigan Tradesman.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN

"I met Slimmer 'tother day on the street," said Jones, "an' he wanted me to chip in suthin' to help fix up the meetin' house. I told 'im that his kind of prayin' and mine wasn't built alike, an' that I hadn't got a customer in his church, and couldn't see the pint. An' he says, 'viewin' the thing in a worldly light alone, Mr. Jones, you always git repaid for church donations. We educate people to a higher moral standard, an' make 'em honest, an' they git so they love to pay their debts.' An' I told him he'd struck the scheme I'd bin lookin' fur fur years. I says: 'start a church collection society, Slimmer, an' I'll give you a big boost in business. Eddicate \$60 out of the Slopper an' I'll give you half fur collectin'. Pump some morality into Jenkinson for about \$40. Elevate Winkle's standard some \$30 worth, an' inject love 'nuff into a hundred or so other fellers so that you'dn't be five or six hundred ahead, apiece."

"I like to bluff old Slimmer," resumed Jones, "Las, winter when the liquor excitement was bilin' so, Slimmer was 'pinted a committee to visit the s'loons an' drug store, an' see that the law wasn't violated."

(Jones, by-the-way, has handled a few drugs with his other goods for the past twenty years, and now displays his certificate as a "pharmacist" over the great seal of the state of Michigan.)

"Slimmer comes in here, an' after explainin' his errand, wanted to know if I'd promise 'im to sell lickin' accordin' to the statto made an' pervided, an' not otherwise, an' I says:

"See here Slimmer! You know 'i sell spirits for drinkin' purposes, an' know it that I violate the law?"

"Yes, certainly," says he.

"An' you b'leve that sellin' lickin's as a be'rage is vile an' sinful? an' he says yes of course."

"An' from your standpoint it's 'bout as bad for a feller to steal a hoss, or burn a barn, or knock a man down an' rob him, as 'tis to take ten cents for a glass of whiskey? an' he says yes, again."

"Now, says I, s'posin' I'd come into your store yesterday, an' hemmed and haw'd a munit an' said: 'Mr. Slimmer, I've bin 'pinted a committee to wait on you. Wot we want specially is your solemn promise that you won't steal hosses, or burn buildings, or prow' round nights with a big club slugger' 'an' robbin' folks; d'ye think you'd take kindly to that little visit, Slimmer?' An' Slimmer said he hadn't time to argy the matter an' sneaked out."

If the merchant doing business in a country town responds at all liberally to the calls made on him for charity, public improvements, religious matters, celebrations, and the numerous other objects which germinate the subscription paper, it will make a serious inroad into his income. No matter how seriously he may be troubled about financial difficulties that are invisible to the general public, there are certain demands upon him which policy and custom dictate that he must meet, and meet according to the evidences of his ostensible prosperity. And here I think a wrong policy is pursued by many embarrassed tradesmen. If Muggins sees himself on the verge of failure, and the Rev. Mr. Slimmer informs him that he has been assessed \$100 towards giving young Toots a Yale course in theology, boat paddling, etc., Muggins should have the moral courage to refuse stock in the Toots scheme, and save the money for his creditors; and if Snooks' peanut emporium hardly pays his living expenses he is absurdly foolish in subscribing a week's profits, to replace the team that Boozler lost by lightning, because Boozler buys a nickel cigar of him once or twice a week.

There is some of the most absurd begging imaginable done in the name of charity, religion and moral reform. Let Pottinger, who owns a comfortable house and lot and has steady employment, lose a cow, and individuals who are superlatively poorer than Pottinger will be asked to help replace it. Let a ten thousand dollar church project be started, and there isn't a person in the community impudently enough to escape the canvasser; and let Mrs. Dorcas Dusenbury contemplate the establishment of a free lunch and coffee room to counteract saloon influence, and she will urge a \$10 donation upon poor Snooks with as much persistency and equanimity as if she was soliciting the same amount from Jones.

I would not check one heart-throb of sympathy for the sorrowings and sufferings of mankind. I would not deaden a single generous impulse that prompted assistance for the fallen and afflicted and dependent, but I don't like to see a false pride, or a false sentimentality played upon ungenerously and unreasonably.

There is a latter-day class of subscriptions about which business men of experience and enterprise often differ materially: I refer to subscription to raise "bonuses" for manufacturing purposes. This practice has become so prevalent the past few years that an individual who contemplates the "planting" of any business, at all approaching the dignity of a manufactory, nearly always begins operations with a subscription paper. While I fully appreciate the benefits which works of any kind, which employ large numbers of operatives, confer upon

that locality, I sometimes seriously doubt whether it is wise for the merchant to invest heavily in the "bonus" business. Smithburg, for instance, has a population of one thousand, with twenty tradesmen. Jenkins comes up from Grand Rapids, looks the ground over and announces that for a certain sum of money he will establish works in the village that will increase the population one-half. His offer is accepted. Real estate owners who will be immensely benefitted by the enterprise hold back, or subscribe niggardly amounts, and the great bulk of the "bonus" falls on the twenty merchants: the profits of years, perhaps, in many cases going into Jenkins' pockets. Let us suppose, however, that that gentleman fulfills his contract faithfully and honestly, and that his factory is a success; you can then put it down as a solid fact that before the twenty traders have received returns from one-fourth of their investment there will be an influx of new dealers, at least proportionate with the village's increase in growth. The trade of Smithburg is circumscribed. It is surrounded by other towns which preclude any idea of ever increasing its circuit for business, and under these circumstances have the Smithburg merchants acted wisely in subsidizing Jenkins, when the matter is viewed from a purely business and financial standpoint?

If the merchant thinks the subsidy business advisable he should, at least, take measures to guard himself against fraud and trickery. If Smithburg concluded to give Jenkins a bonus of, say, one-half the value of his plant, and Jenkins insures for three-fourths, and after month or two burns up, pockets his money, and wanders off to new fields for speculation, with a comfortable addition to his finances, as such transactions are ordinarily arranged Smithburg may howl and gnash its teeth and go into sackcloth and ashes, but its money has disappeared forever with Jenkins.

Mantred Hill, general dealer, Vicksburg: "The paper is all in every respect."

TIME TABLES.

Grand Rapids & Indiana.

All Trains daily except Sunday.

GOING NORTH.

Arrive. Leave.

Traverse City & Mackinaw Ex. 8:45 a.m. 9:05 a.m.

Traverse City & Mackinaw Ex. 11:30 a.m. 11:50 a.m.

Traverse City & Mackinaw Ex. 7:30 p.m. 7:50 p.m.

Cadillac Express 3:40 p.m. 4:00 p.m.

Saginaw Express 11:25 a.m. 11:45 a.m.

Saginaw Express 10:30 a.m. 10:50 a.m.

Saginaw express runs through solid.

9:05 a.m. train has chair car to Traverse City and Mackinaw.

11:30 a.m. train has chair car for Traverse City, Petoskey and Mackinaw City.

5:00 p.m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

GOING SOUTH.

Arrive. Leave.

Fort Wayne Express 10:20 a.m. 11:45 a.m.

Cincinnati Express 4:20 p.m. 5:00 p.m.

Traverse City & Mackinaw Ex. 10:50 p.m. 11:10 p.m.

7:15 a.m. train has parlor chair car for Cincinnati.

5:00 p.m. train has Woodruff sleeper for Cincinnati.

5:00 p.m. train connects with M. C. & St. L. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p.m.

Muskegon, Grand Rapids & Indiana.

Arrive. Leave.

Leave. 10:10 a.m. 10:30 a.m.

11:00 a.m. 11:20 a.m.

4:30 p.m. 4:50 p.m.

4:40 p.m. 5:00 p.m.

Leaving time at Bridge street depot 7 minutes later.

C. L. Lockwood, Gen'l Pass. Agent.

Detroit, Lansing & Northern.

Grand Rapids & Saginaw Division.

Arrive. Leave.

Saginaw Express 7:30 a.m. 7:50 a.m.

Saginaw Express 4:10 p.m. 4:30 p.m.

Grand Rapids Express 11:25 a.m. 11:45 a.m.

Grand Rapids Express 10:30 p.m. 10:50 p.m.

All trains arrive at and depart from Union depot.

Trains run solid both ways.

Chicago & West Michigan.

Arrive. Leave.

Mail 9:10 a.m. 9:30 a.m.

Day Express 12:30 p.m. 12:50 p.m.

Night Express 11:40 p.m. 12:00 a.m.

Muskegon Express 5:00 p.m. 5:20 p.m.

"Daily. "Daily except Sunday. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m. and through coach on 4:10 a.m. and 11 p.m. trains.

Newaygo Division.

Arrive. Leave.

Express 4:30 p.m. 4:50 p.m.

Express 8:25 a.m. 8:45 a.m.

All trains arrive and depart from Union Depot.

The Northern terminus of this division is at Baldwin, where close connection is made with F. & M. trains to and from Ludington and Manistee.

W. A. GAVETT, Gen'l Pass. Agent.

J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

Kalamazoo Division.

Arrive. Leave.

Ex. & Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex. 4:30 p.m. 7:45 a.m. Grand Rapids. 9:45 a.m. 6:15 p.m.

5:55 p.m. 9:02 a.m. Allegan. 8:28 a.m. 5:00 a.m.

7:05 p.m. 10:02 a.m. Kalamazoo. 7:30 a.m. 4:00 p.m.

8:30 p.m. 11:33 a.m. White Pigeon. 5:55 a.m. 2:30 p.m.

2:30 a.m. 5:00 p.m. Toledo. 11:00 p.m. 9:45 a.m.

8:30 a.m. 9:40 p.m. Cleveland. 6:40 a.m. 3:55 a.m.

2:30 p.m. 3:30 a.m. Buffalo. 11:55 a.m. 11:00 p.m.

5:40 a.m. 6:50 p.m. Chicago. 11:30 p.m. 6:50 a.m.

A local freight leaves Grand Rapids at 12:30 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.

J. W. McKENNEY, General Agent.

GRO. B. KREVE, Traffic Manager Chicago.

Michigan Central.

Grand Rapids Division.

DEPART.

Detroit Express 6:15 a.m. 6:35 a.m.

Day Express 1:10 p.m. 1:30 p.m.

Atlantic Express 10:10 p.m. 10:30 p.m.

Mixed 6:50 a.m. 7:10 a.m.

ARRIVE.

Pacific Express 6:00 a.m. 6:20 a.m.

Mail 3:00 p.m. 3:20 p.m.

Grand Rapids Express 10:15 p.m. 10:35 p.m.

Mixed 5:15 p.m. 5:35 p.m.

"Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. & St. L. (Canada Southern Div.).

D. W. JOHNSON, Mich. Pass. Agt., Grand Rapids.

J. S. CAMPBELL, City Passenger Agent.

O. W. ROGUES, Gen'l Pass. and Ticket Agt., Chicago.

Duluth, South Shore & Atlantic Railway.

WEST. EAST.

AM. PM. Leave. Arrive. AM. PM. PM. PM.

7:00 6:50 12:00 St Ignace 12:00 8:40 5:55

12:00 12:40 Ar. Marquette 12:00 2:00 7:00

ARR.

5:30 1:00 Lv. Marquette 1:45 1:10

6:48 1:35 Ar. Negaunee 12:55 5:32

5:35 5:35 Houghton 9:10

6:34 Ar. Calumet 12:00 12:00

PM. AM. PM.

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We have a full stock of this well-known brand of

MIXED PAINT

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When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO., Mfrs. & Corrodors of Pure White Lead. Pittsburg, Pa.

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Send for a Package as below. It will draw trade and do you good.

PKG. BARGAIN COUNTER GOODS, No. 50-1.

1 doz.	Cologne in Hdfr. Box.	80	1 doz.	2 ft. Rules.	72
1 "	2962 Mirror Hair Oil.	75	1 "	Wood Head Gmlets.	42
1/2 "	Boxes Daisy Shaving Soap.	75	1 "	569 Wood Yard Measures.	43
1 "	85 Maple Leaf Soap.	55	1 "	G. C. Cork Screws.	40
1 "	209 Dodo Soap.	35	1 "	5-in. Screw Drivers.	63
1 "	No. 12 Tops and Strings.	15	1 "	0 Zinc Oilers.	30
1 "	Double Mining Knives.	85	1/2 "	2 " " " "	65
1 "	Single " " " "	42	1 "	Bean Pistols.	40
1 "	9 Wire Potato Mashers.	89	1 "	Bird Cage Springs.	43
1 "	4 Hole Mouse Traps.	70	1 "	Key Rings, No. 5900.	13
1 "	Eclipse Sifters.	89	1 "	Door Stops.	30
4 "	Papers Tacks.	50	1 "	326 1/2 Purses.	73
1 "	Whisk Brooms.	90	1 "	Boxes Royal Hair Pins.	43
1/2 "	922 Order Books.	75	1 "	Ad Pins.	43
1 "	504 Memorandum Books.	42	1/2 "	F 3 1/2 Toilet Rolls Pins.	70
1 "	160 Tablets.	35	1 "	LePage's Glue.	80
1 "	162 " " " "	70	1 "	Maelage and Brush.	43
1/2 "	Crumb Brush and Trays.	1.95	1 "	2 oz. S. M. Oils.	60
1 "	Ass't T. P. Holders.	60	1 gro.	38 Rubber Tipped Lead Pencils	1.50
1 "	10-key Richter Harmonicas.	55	1/2 "	342 Rub. Tip Nick. Cap cel 3.00	1.50
1 "	No. 30 Two-wheel Carts.	95	1 doz.	Scholars' Companions.	43
1 "	Royal Polish.	92	1 Box	Soapstone Slate Pencils.	30
3 "	2-oz. common Black Ink.	90	1 gro.	Cedar Pen Holders.	43
1 "	Jumping Rope.	45	1/2 dz.	8 x 12 Plates.	65
1 "	18 Cake Turners.	84	1/2 "	6 x 9 " " "	36
1 "	Flat Iron Stands.	36	1/2 "	5 x 7 " " noiseless.	68
1 "	7-pin. Coat Racks.	57	1/2 "	7 x 11 " " " "	1.05
1 "	012 Basting Spoons.	39	1/2 "	6 x 9 " " " double	1.50
1/2 "	Japan Dust Pans.	40	1/2 "	No. 0 Playing Cards.	65
1 "	Dusters.	85	1 "	Boston Club Base Balls.	1.75
1 "	Tea and Coffee Pot Stands.	32	1 "	IXL " " " "	30
1 "	Coat Hangers.	29	1 "	Cascarilla Face Powder.	30
1 "	Bleached Sponges.	60	1/2 "	boxes Paper and Envelopes	2.15
1 "	Curry Combs.	85	1 "	S. W. Tooth Picks.	40
1 "	Aenne Beaters.	72	1 "	4770 Metal Back Horn Combs.	1.75
1 "	21 Scrub Brushes.	1.25	1 "	42 Rubber Combs.	30
1 "	Can Openers.	30	1 "	366A Amber Jersey Pins.	40
1/2 "	300 Flower Pot Brackets.	1.50	1 "	599-S Dressing Combs.	60
1 "	No. 2 Sash Brushes.	35	1 "	4 Brilliant Hair Pins.	50
1 "	2-hole Mouse Traps.	35	1 "	Flour Dredges.	30
1/2 "	K. & F. Boxes, tin.	89	1 "	2-iron Match Safes.	30
1 "	1 ft. Rules.	54			\$50.00