

# The Michigan Tradesman.

VOL. 4.

GRAND RAPIDS, WEDNESDAY, AUGUST 17, 1887.

NO. 204.

## To Cigar Dealers

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

## SILVER SPOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

**GEO. T. WARREN & CO.,**  
Flint, Mich.

## FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

**Wolverine Chair Factory,**  
West End Pearl St. Bridge.

## WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

**Earl Bros., Commission Merchants,**  
157 South Water St., CHICAGO.  
Reference: FIRST NATIONAL BANK, Chicago.  
MICHIGAN TRADESMAN, Grand Rapids.

**BELKNAP**  
Wagon and Sleigh Co.  
MANUFACTURERS OF  
Spring, Freight, Express,  
Lumber and Farm

**WAGONS!**  
Logging Carts and Trucks  
Mill and Dump Carts,  
Lumbermen's and  
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.  
Special attention given to Repairing, Painting and Lettering.  
Shops on Front St., Grand Rapids, Mich.

**SEEDS**  
Garden Seeds a Specialty.

The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

**ALFRED J. BROWN**  
Representing Jas. Vick, of Rochester.

16-18 N. Division St., Grand Rapids

**HIRTH & KRAUSE,**  
LEATHER

And Shoe Store Supplies.  
SHOE BRUSHES,  
SHOE BUTTONS,  
SHOE POLISH,  
SHOE LACES.

Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

**CINSENC ROOT.**  
We pay the highest price for it. Address

**Peck Bros.,** Druggists, Grand Rapids, Mich.

**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Summer Goods.  
102 CANAL STREET.

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ADDRESS

**GRAHAM BOYS,** - Grand Rapids, Mich.

**SHERWOOD HOUSE.**  
The Traveling Men's Favorite.  
**CHARLOTTE, - MICH.**  
Re-fitted and Re-furnished.  
Sample Rooms on First Floor.  
First-Class in all its Appointments.  
M. F. BELGER, Proprietor.

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THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

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Successor to

**A. Coye & Son,**

DEALER IN

**AWNINGS AND TENTS**

Horse and Wagon Covers,  
Oiled Clothing,  
Feed Bags,  
Wide Ducks, etc.

Flags & Banners made to order.  
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**H. H. FREEDMAN & CO.**

Manufacturers and Jobbers of

**CIGARS**

Factory No. 26, 4th Dist.

**REED CITY, - MICH.**



**EATON & LYON,**

Importers,

Jobbers and

Retailers of

**BOOKS,**

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

**STEAM LAUNDRY,**

43 and 45 Kent Street.

**STANLEY N. ALLEN, Proprietor.**

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express Promptly Attended to.

**PIONEER PREPARED**

**PAINT.**

We have a full stock of this well-known brand of

**MIXED PAINT**

and having sold it for over SIX YEARS can recommend it to our customers as being a First Class article. We sell it

On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

**T. H. NEVIN & CO.,**  
Mfrs. & Corroders of Pure White Lead.  
Pittsburg, Pa.

Write for prices and Sample Card to

**Hazeltine & Perkins Drug Co.**  
Wholesale Agents, Grand Rapids.

Try POLISHINA, best Furniture Finish made.

**V. R. STEGLITZ,**  
Proprietor of  
**Eaton Rapids Cigar Factory.**

Manufacturer of the following popular brands:

**S. & M. CRICKET.**

**ROSADORA.**

**V. R. S.**

Dealers not handling any of above brands are solicited to send in a trial order.

**Eaton Rapids, - Mich.**

**POTATOES.**

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

**Wm. H. Thompson & Co.,**

166 South Water St., CHICAGO.

Reference  
FELSENTHAL, GROSS & MILLER, Bankers.

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FOR

**Independent Oil Co.'s**

**KEROSENE**

If your Jobber does not handle INDEPENDENT OIL, send your orders direct to the office of the Company, 156 South Division St., Grand Rapids.

**LUDWIG WINTERNITZ,**

STATE AGENT FOR

**Fermentum!**

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

Grocers, bakers and others can secure the agency for their town on this Yeast by applying to above address. None genuine unless it bears above label.

**Eaton & Christenson**

Are State Agents for

**FREDERICK THE GREAT**

**CIGAR.**

Grand Rapids, Mich.

Represented by the Giant,

**Mr. Christopher Sparling.**

**COOK & PRINZ,**

Proprietors of the

**Valley City Show Case Mfg. Co.,**

Manufacturers of

**SHOW CASES.**

Prescription Cases and Store Fixtures

OF ALL KINDS.

SEND FOR ESTIMATES.

38 West Bridge St., Grand Rapids.

Telephone 374.

**HEMLOCK BARK!**

WANTED.

## THE TRAMP'S REVENGE.

A great fertile hollow, with hills on all sides, and one man owned it all. Five hundred acres of level and upland, field and forest; and well might Milly Van Vleck complain that she could not even visit a neighbor without climbing over the hills.

But old Squire Van Vleck had no use for neighbors.

Was not the land his own, and the home-stand, and the well-filled store, and the sawmill itself half-way down the hollow?

The first heavy snows came earlier than usual and the cold weather brought with it immunity from the one thing the squire hated most.

Not a tramp had been seen in the hollow for weeks, and no man troubled himself to ask whether they had flown.

All the more, however, that bitter afternoon did the old man's angry soul stir itself within him when he met, at his own gate, the most outrageous specimen of the abhorred breed that the whole season had brought before him.

If other tramps had sometimes borne only the seal of misfortune or of common vagabondage, this one was clearly and undeniably a prince of his worthless guild and a chosen vessel of vice and crime.

Plenty of bone and muscle had he, and the very swing and spring of his slouching gait proclaimed that no lack of mere physical capacity had made him what he was.

Can a tramp have in him anything like energy?

The squire would have said "No" at any time before he gave that roving ruffian so large and so acrid a piece of his mind and temper.

He had scarcely dreamed of such a change as his words produced.

There was some magic in them, stirring up evil into power.

The begging whine swelled into a volume of hoarse and strident vituperation. The relics of a mind glovered fiercely through the hairy, filthy face. The whole hulking frame seemed to quiver, as the tramp strode away, with the meaning of the threats and curses with which the air was blue behind him.

Fear is a bitter ingredient to put in the cup of anger, and Squire Van Vleck was even in a worse humor than usual, ten minutes later, when a somewhat fine looking man reigned in his horse at the gate, and seemed about to spring from his sleigh.

"Good morning, squire."

"Don't stop, Gil Morse! Drive right on!" roared the old man. "Don't stop as in anywhere in this hollow. Yer father's son needn't quit the road anywhere on my land. If it hadn't a-been for him, I might a-had the nomination."

More than that he said, but while the young man's face deepened to a hot crimson, he controlled his temper sufficiently to give his horse the reins and do as he was bidden without another word.

A tall, strongly-built, broad-shouldered youth was Gilbert Morse, and a year in a city business house had made none the less of a man of him. He had left a commonplace position in the country store at home, to seek experience and advancement in the busy, bustling city of Grand Rapids.

A warm friend in the shape of a traveling man had interceded for him with a large jobbing house and the rapid steps he had taken upward, as well as the growing appreciation of his merits entertained by the members of the firm, bespoke for him a bright and successful future. His greeting at the squire's had been clearly altogether unexpected, and he pulled his horse to a walk a moment later, as if he wanted to give the matter some kind of consideration.

How he would have driven if he could have looked along the road ahead of him just beyond where it entered the hemlock woods!

Distant as were her neighbors, Milly Van Vleck was too robust and healthy-minded a young lady to remain housed up, even in winter weather, and she never had looked rosier or prettier in all her life than she did that afternoon, as she tripped along the frosty road homeward.

Away beyond the saw-mill and into the woods she had been, almost aimlessly, in sheer exuberance of youth and high spirits, never dreaming of such a possibility as danger there and then.

Down the road she was coming and the frosty snow that crackled under her light feet was not more innocent or fearless.

A man in the road!

It might be Jake her father's sawmill hand, or it might be one of the farm boys, or it might be neither. Why should she care?

And yet, as that man drew nearer, Milly walked more slowly and her heart began to beat, she could not help but feel.

She could see him more distinctly now, and never had her eyes fallen on anything like that before.

"I almost wish I had the dogs with me," she said to herself with a shudder. "What a horrible looking man! I thought the tramps were all gone."

More and more slowly walked Milly, for, as the hideous human form drew nearer, a pair of blazing, hungry, wild-beast eyes gazed fiercely and triumphantly upon her through the matted locks which hung from under the battered felt on his head.

"A darter of his, I reckon," growled the tramp. "It's all the same, anyhow; some rich man's gal."

A wild scream burst from Milly's whitening lips, and she tried to spring past him; but his long arm caught her as she went by, and in an instant her shawl was wound around her head.

"No more screechin'," growled the hoarse deep voice, "though there's nobody nigh enough to hear you."

Nobody?

Then why is it that the lash had fallen so suddenly on the good horse Gilbert Morse was driving, just beyond the turn in the road?

A scream from vigorous lungs goes far in frosty weather and the whip fell more than once.

Milly struggled hard, even in that grasp of iron, but her strength was failing fast, when a wild, angry shout rang down the road, and the tramp loosed his hold for a moment.

"Don't meddle, youngster," he began, as a fiercely plunging steed was pulled up in a flurry of snow at the roadside.

The answer came from the loaded end of a whip, square between the eyes.

A thinner skull might have been cracked by it, and, even on his brazen forehead, the blow brought him to his knees.

Milly Van Vleck was free, and she almost instinctively bounded into the cutter. There was no room to turn and Gilbert Morse gave his trotter the reins, for he saw the tramp was feeling among his rags for something which might have danger in it. He longed to stay and finish his work with his loaded whip, but there was Milly.

"Oh, Gil," she exclaimed, "how shall I get home?"

"The saw-mill road," he replied; "the track has probably not been broken, but the snow isn't deep."

"Yes, but it has," said Milly. "They were hauling logs yesterday."

"Safe enough, then," said Gil. "But ain't I thankful I came along just then?"

"Did father tell you I was out this way? I knew you would come to see me, first thing. And how you have improved!"

Milly's excitement was taking a form that could not be unpleasant to her companion; but a deep cloud was settling on his face, notwithstanding, and she checked herself suddenly to ask him.

"But what can be the matter? He did not hurt you, did he?"

"No, but your father has, Milly. I cannot stop at your house. Your father has forbidden me. Something between him and mine about the election. When we get to the gate, you get out and go in. Perhaps he'll get over it soon, and I don't want to make him any worse just now."

A wise young man was Gilbert Morse, in spite of Milly's all but tearful protestations, for the sight of his daughter returning home in such company aroused old Squire Van Vleck to the uttermost.

It was even an aggravation that Gil so dutifully pulled up just long enough for Milly to jump out, and then raised his hat so politely to her father as he drove away.

So choked with wrath, indeed, was the bitter old man that he could not find words to express himself, and before he had recovered his utterance, Milly was rapidly recounting to her mother her awful peril from the tramp, and the gallant manner in which she had been rescued by Gilbert Morse.

The squire could not help listening, although it seemed a good deal like a romance at first.

But Milly had bruises to show, as well as her torn shawl and disordered dress, and in a moment more the old man was striding up and down the room like a tiger in a cage.

"On my own land! In my own woods! My own daughter!" he gasped at intervals. And then stopped in front of her with: "Did you say Gil Morse knocked him down?"

"Yes, father."

"And saved ye?"

"Yes, father; and he brought me home in his cutter."

"And I drove him away like a dog or a tramp this very afternoon," roared the squire. "I'll drive them all away. I'll shoot 'em on sight. They'll burn me out of house and home next."

Milly's mother had her arm around her almost hysterically, but her excitement was calmed itself compared to the all but ludicrous frenzy of the old man.

Lack of love for his own had never been charged upon him, whatever were his other faults.

The events of the afternoon had not, moreover, been of a sort to induce any unusual quietude in the blood of a young fellow like Gilbert Morse.

His expected supper and evening at Squire Van Vleck's having been so unceremoniously put out of the question, his afterthoughts equally forbade an immediate drive home, for that would be ten miles at least.

Just over the hill, and less than three miles from the Van Vleck homestead, was a pleasant country hostelry, and there Gil naturally betook himself for supper and horse-care.

This attended to, he said to the landlord, an old acquaintance:

"Al, can you keep a secret?"

"Did once," replied Al.

"Then lend me your shotgun," said Gil, and, with the request, he added an account of his exploit on the road, and the differences between himself and the squire.

"Can't go to the house, you see, Al, but I'm bound to know if that rascal is loafing around there."

"I'd go with you in a moment if I could get away," almost shouted the landlord.

"Gun? Yes, two on 'em, if you want. I wish my wife wasn't sick. It won't do for you to arrest him all alone, and without any warrant, but try for a chance to fill him full of buckshot."

Al's notion of law may have been somewhat original, but his meaning was full of public spirit.

It was somewhat dark when Gilbert Morse began to retrace on foot the road he had so recently driven over, for the moon was not yet over the hills, but he felt all the better for having the double-barreled duck-gun over his shoulder.

"Better than a pistol for night work," he said to himself.

He did not keep the road up to the homestead, but made a detour through the woods, and came out beyond, not far from the saw-mill.

"Better go on toward the main road," he muttered; "it's early yet, and he's likely to come in from that direction."

"Hullo!" he exclaimed, a moment later, as he stood among the sheltering shadows of a clump of trees, "three of 'em? The big fellow's the same one. They're making straight for the sawmill. Bent on mischief, not a doubt of it."

There was no earthly reason for any doubt.

The big tramp had met his two associates returning from an expedition somewhat more successful than his own, and they had promptly agreed with him that the circumstances called for the infliction of the extreme penalties known to the laws of their guild.

That is, in short, fire, and as much plunder as possible.

It was already getting well into the evening, and rural retiring hours are notoriously early.

Not that slumber was likely to come very promptly to the Van Vleck family that night, though the squire had calmed down a good deal and was unusually silent.

Mrs. Van Vleck had kept very close to

her daughter all the evening, and had taken the precaution to bring the two dogs, both large ones, into the house.

The dogs and the family might be the safer, but how about tramps?

The big ruffian, as has been said, was not without some traces of a vicious intellect, and was quite competent to be the leader of a little affair like that.

"Set the saw mill first," he said. "All the men folks 'll start for it to put it out. Then the barns, to cut away the rest, and we kin work the house quick and get to the woods and over the hills as safe as so many foxes."

So they could, indeed, if no mishap came in to interfere. The house folks must be in bed now.

A much, some kindlings and bits of wood, on the opposite side of the saw mill from the house—nothing easier than to start a fire.

"Now, boys, for the big barn. We kin wait there till this un's well a going."

They made a run for it, but the only reason they were not more closely pursued, or even fired upon, was that Gilbert Morse deemed it his duty to stop and scatter the growing blaze behind the saw mill. It was not hard to do, although the fire was beginning to come up very well when the desperadoes left it. The brands could all be kicked into the snow, and there was not a trace of it in three minutes after he got there.

But those three minutes!

The big barn was better than either of the small ones, because farther from the house and more easy of entrance. It contained no horses and was not even locked.

The three tramps were inside quickly enough, and the big one climbed one of the high mows.

"Better light it up here," he said to his friends below. "They can't get at it to put it out. Say when. Is the saw mill well a going?"

"Can't say edzactly," growled one of the smaller ruffians, peering through the door. "And there's a feller runnin' across the field."

"Here goes, then," exclaimed the leader, as he caught up a wisp of hay and scratched a match. "Now, boys, I'm coming. Make for the shed. We'll work it."

A slippery thing is a hay-mow, and uncertain footing in the dark. Instead of coming down as he went up, the big tramp found himself sliding, sliding helplessly into that twenty-foot gulf between the two mows.

In vain he grasped at the dry timothy and clover; he did but scatter his lighted wisp among the tinderish masses he pulled down with him in his fall.

Down in a half-stunned heap, with a vast pile of kindling hay on top of him, to choke and stifle him with his smoke as he limped about in the suffocating darkness, and vainly groped for a way of escape.

Bang, bang!

One of the smaller tramps went down amid a storm of leaden pellets, but the other reached the shed just as the door of the house swung open, and the two mastiffs bounded out to see what he might be doing there.

Squire Van Vleck and his "hands," old and young, were out in the shortest order, and the female part of the household were not far behind them; but it was too late



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, AUGUST 17, 1887.

The revolution in the kingdom of Hawaii is by no means assured a final success. The natives, who at first acquiesced in the change, from a sense of the incompetence of King Kalakaua, are inclined, on further reflection, to resent the interference of a league of foreigners in the domestic affairs of the islands. They begin to show themselves restive under the new authority, and a counter-revolution is among the possibilities. It might be effected the more easily if the national cause could be separated from the fortunes of Kalakaua, who is notoriously unfit for his position. His life as king is what might have been expected from his antecedents as a harbor boatman and a banjo-player in a sailor's dive. He was elected because he was the only candidate of royal blood available to the party which was opposed to Queen Emma and her effort to convert the islanders into High Church Anglicans. Having served that use, the country has no other for him.

About a year ago the real estate dealers of this city formed an association for protective and offensive purposes—mainly to shut off the machinations of the dead-beat house renter. Some expense was incurred in the printing of the necessary blanks, the bill for which has not yet been liquidated, owing to the fact that several members have not paid their dues. Such members have been free to avail themselves of the benefits of the association, but have not rendered a cash equivalent. The difference between themselves and the dead-beat they are pledged to exterminate is nil. The question is, how long can decent real estate dealers afford to harbor such persons, thus placing themselves in the equivocal position of dead-beats fighting dead-beats?

THE TRADESMAN would urge upon every local association in Michigan the necessity of being fully and ably represented at the Flint convention of the State body. The two previous conventions of the organization have gone down to history as the largest gatherings of representative business men ever held in any State and the September convention gives every promise of even enhancing that reputation. Aside from the substantial progress afforded the work by such meetings, the new ideas gleaned from interchange of opinions and experiences enable the delegates to carry home with them a degree of enthusiasm which necessarily gives the local work a strong impetus. Every association should bear this fact in mind and act accordingly.

The great merchant, advertiser and philanthropist of Philadelphia, John Wanamaker, is building a home for working-girls, containing seventy-four sleeping rooms, with parlors, sewing and bath rooms, etc. Board will be supplied for \$3.25 until it is found that it can be furnished for less. There will be no embarrassing rules such as caused the failure of the Stewart home, and the girls will be expected to behave as they know how to do. Mr. Wanamaker is one of the very few men who, while remarkably successful in business, is at the same time just and generous to his employees.

The National Whismakers' Association, which adopted a rigid schedule of prices about a year ago, has rescinded the schedule, allowing manufacturers to cut prices as much as they please. The trouble was caused by a Westfield, Mass., manufacturer, who persisted in violating the agreement, evidently acting under the impression that he would be expelled from the Association. Such a turn of affairs would have resulted to his profit, but the suspension of the schedule leaves him in an open market, with no advantage over any other manufacturer.

M. de Lesseps has failed to float his latest Panama loan, even at 50 per cent. discount. This marks the collapse of the scheme. The French Bourse, which has furnished the funds for the enterprise thus far, declines to throw good money after bad. Nothing but a government could afford the cost of piercing the Isthmus, and to a government it would be a great sacrifice of revenue without any adequate return. And the last government to undertake it, or to allow any other to undertake it, will be that of the United States.

## A Substantial Gain.

The recent bank statements show a surplus gain of \$25,500 over the last report. The banking capital of the city now stands as follows:

Bank	Capital	Surplus
Old National Bank	\$800,000	\$67,000
National City Bank	500,000	25,000
Grand Rapids National Bank	500,000	100,000
Fourth National Bank	300,000	28,000
Fifth National Bank	100,000	5,000
Grand Rapids Savings Bank	50,000	33,500
Kent County Savings Bank	50,000	7,000
Total paid in capital	\$2,300,000	\$265,500
Total surplus		265,500
Gross banking capital		\$2,565,500

A cyclorama of Niagara falls is soon to be erected in London.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

L. Sandler succeeds Sandler & Co. in the second-hand clothing business.

Fred. E. Rice, tired of doing nothing, has engaged in the peach and apple business.

Wm. Tink has engaged in the grocery business at Kalamazoo. Bulkley, Lemon & Hoops furnished the stock.

A. Kenyon has moved his grocery business from West Broadway to the corner of East street and Wealthy avenue.

H. D. Rice, who is logging about eight miles from Big Rapids, has put in a supply store. The stock was purchased at this market.

F. E. Croft, who has moved his grocery stock from Lakewood to Manistee, was in town last Friday, purchasing additions to his stock.

W. C. Denison has secured the order for two huge boilers for the Grand Rapids Hydraulic Co., a new pump for the Michigan Soldiers' Home and a 10 x 16 engine for Williams, Campbell & Co., of Manton.

The plan upon which building associations are run in Washington has come to be recognized as being as near perfection as such associations have reached anywhere in the country. There has been a movement on foot in Grand Rapids for some time to establish a second building association on a similar basis, and as soon as the necessary preliminaries can be arranged a move will be made in the matter.

It now transpires that Robert Neil, the Ashland Center general dealer and logger, was more scared than hurt when he put his property out of his own hands, in order to prevent any creditor crowding him. The transfers were made in trust for the creditors and settlements have since been made with most of his creditors by means of notes endorsed by the men to whom he transferred his property. Henry Spring is authority for the statement that Neil will have \$15,000 left when his debts are paid.

### AROUND THE STATE.

Oscoda—Lochlan McGillivray, grocer, has assigned.

Alba—Geo. Mathews is stocking up his hardware store.

Saginaw—C. B. Burton has opened a new confectionery store.

Ypsilanti—Ely & Ely, grocers, have been closed on chattel mortgage.

Marquette—Jas. W. Warner succeeds A. E. Vail in the hardware business.

Ludington—P. D. Keim succeeds Keim & Moon in the grocery business.

Edmore—John W. Pfeiffer has sold his hardware stock to L. C. Cronkrite.

Dansville—Prudence Webb has sold her dry goods, drug and millinery stock.

Marquette—Peterson & Wenor succeed Horlick Bros. in the grocery business.

Reese—Samuel Johnson succeeds Nickerson & Johnson in the harness business.

Bloomington—F. E. Avery contemplates moving his general stock to Benton Harbor.

Petoskey—Sam. Lamson has bought the Daily grocery and feed stock and will continue the business.

Dansville—Miss Emma Diehl succeeds Mrs. Olive Thompson in the notion and fancy goods business.

Whitneyville—Wm. Thomas has engaged in general trade.

Grand Ledge—Schumacher & Allen succeed A. B. Schumacher in the drug and grocery business.

Muir—D. A. Reynolds has sold his drug stock to H. W. Mann, formerly engaged in trade at New Lathrop.

Lansing—A. M. Emery has purchased the interest of A. Silverthorn, Jr., in the Lansing Book & Paper Co.

Reading—Cook & Fitzsimmons succeed Cook & Canfield in the hardware and agricultural implement business.

Ithaca—John M. Nichols, late of St. Louis, has opened a jewelry store, making the third establishment of the kind in the place.

Ithaca—Geo. Srodes has purchased the grocery stock which Jas. Logie recently sold to Abram Thompson, and will continue the business.

Manton—Mrs. M. B. Schryer, formerly engaged in the millinery business at Traverse City, will soon embark in the same business here.

Bellevue—Ward & Co. have rented J. R. Hall's new store and will engage in the clothing, hat and cap and furnishing goods trade about September 1.

Whitehall—Two attachments have been levied upon the clothing stock of Wido & Son—one for \$833, by Newborg, Rosenberg & Co., of New York, and one for \$479, by Lindauer Bros. & Co., of Chicago. The Chicago firm is represented by lawyer G. A. Wolf, of Grand Rapids, also the New York firm, the senior member of which, Mr. Newborg, is now present in the village. Besides these attachments, four chattel mortgages are held by the following persons:

H. E. Staples, \$3,500; S. H. Lasley, cashier First National Bank, \$1,400; E. M. Ruggles, \$350; Mrs. E. V. Wido, \$300. As soon as this news gets out, it will probably bring on some more creditors, but at this writing it is claimed that the stock will cover all indebtedness.

### STRAY FACTS.

Berlamont—J. H. Shipperly & Son will soon start their new fruit evaporator.

Big Rapids—H. Harpster has sold his interest in the "Old City Bakery" to G. T. Pilgrim, of Paw Paw. Mr. Harpster will continue his intelligence office.

Ithaca—Edward T. Edwards succeeds Edwards & Feeley in the liquor business.

Evart—Atkinson & Massey have closed their cigar factory, owing to the absconding of the latter partner.

Muskegon—A savings bank, with a paid-up capital of \$50,000, is among the possibilities of the future. W. E. Bellows, of Reed City, is working up the project, which has the hearty support of many reputable business men.

### MANUFACTURING MATTERS.

Saginaw—A. Bradley, of Alma, is considering the project of starting a new planing mill here.

Hopkins Station—Myron A. Ross has bought the wagon-making and blacksmith departments of the Hopkins Spring Seat Co.

Allegan—J. H. Eppink, Leon Chichester and H. L. Boyle have formed a partnership for the manufacture of Boyle's patent anti-rattler for buggy wheels.

Edwardsburg—Leading business men will push a project to manufacture the Burlingame hot air furnace and other heating apparatus invented and patented by S. D. Burlingame.

Cheboygan—Pelton & Reid have enlarged their mill to cut timber up to forty-five feet in length, purchased standing timber and a logging outfit, and are now going in for business in the way of cutting bill stuff.

Cadillac—Cobbs & Mitchell and Cobbs, Mitchell & Co. have voluntarily advanced the wages of their employees from \$1.40 to \$1.50 per day, the advance dating back to July 1. Wages for skilled labor are unchanged.

Belding—At the annual stockholders' meeting of the Belding Manufacturing Co., it was decided to build a brick addition to the present factory next spring, 40 x 200 feet in dimensions and three stories high. The contract for the new hotel has been awarded. It will be 100 feet square and also contain five stores and an opera house.

### Gripsack Brigade.

It is entirely in order for the customers of W. F. Blake to ask him what makes his nose so red.

Wm. B. Edmunds left Monday for a visit to the jobbing trade of Indiana, Ohio and Pennsylvania.

Duff Jennings, representing the Dingman Soap Co., of Buffalo, took in the picnic on Saturday.

Geo. W. Botsford, of the Auburn Paper Co., is in Kansas City at present. He is headed for home via St. Louis.

H. L. Toles, formerly with J. R. Price, at Benton Harbor, succeeds F. H. Lester as Indiana salesman for Amos S. Musselman & Co.

Mrs. Geo. Seymour and Mrs. R. B. Hyman are spending the heated term at Frankfort. Geo. expects to meander up that way this week.

Will Campbell, who hovers over Southern Michigan and Northern Indiana for Hawkins & Perry, came up Saturday to attend the picnic.

M. S. DeLano, of the firm of J. H. Platt & Co., cigar manufacturers of Ithaca, N. Y., has been in town several days. He took in the traveling men's picnic.

F. H. Lester, Indiana representative for Amos S. Musselman & Co., has engaged to travel for Hawkins & Perry, taking the same territory as formerly.

S. W. Bush, Michigan, Ohio, Indiana and Illinois representative for Leonard A. Treat, the Boston jobber, is rusticiating on the farm of his brother, near Pierson.

Herbert A. Fuller has been promoted to the charge of the entire trade of the State for the P. J. Sorg Co. He will make Grand Rapids headquarters the same as before.

Olney, Shields & Co. have engaged Chas. Miller, of Chicago, to assist Ad. Morrison work the city trade. Also J. A. McBlair, late with J. G. Butler & Co., of St. Louis, to handle a line of cigars and tobaccos exclusively.

John P. Saeger has severed his connection with Wm. Sears & Co., and engaged to travel for F. J. Blair, Andree & Co., wholesale crockery and glassware dealers of Milwaukee. He will make Grand Rapids headquarters the same as before.

That was a strong point the President of the Michigan Division, T. P. A., made in a recent speech before the Owosso Business Men's Association. Referring to the hegira of business men to Canada, he remarked, "You will find no colony of traveling men on the other side of the Canadian line."

The boys are telling a good joke on Steve Sears nowadays. It appears that the genial cracker man went over to Chicago in the early days of bootlegism and offered the gang \$300 for the cracker contract. That fact having come to the notice of the officials who are conducting the present prosecutions, they have sent Mr. Sears notice that they are ready to "settle." The figure named being \$1,000. None of Steve's friends are apprehensive that he will have to go to jail in default of the payment of the sum named.

A good many tough stories are told on the traveling men, but one of the toughest was related by the present head of the Michigan State Pharmaceutical Association at the annual banquet of the organization at Petoskey about a month ago. His subject was "The Traveling Men—Our Guardian Angels," and he began by remarking that he was unable to discover anything angelic in the traveling fraternity. "I have read in the Good Book," he continued, "that at certain times in the year an angel came down and troubled the waters of a certain well. Now, I have never heard of a traveling man troubling any water." The applause which followed this remark prevented the speaker from continuing for several minutes.

As will be seen by the challenge published in another column, the traveling men of Grand Rapids have decided to challenge the Detroit boys to a match game of base ball, one game to be played here and one at Detroit. As the Detroit boys have been achieving for a meeting for some years, there is every probability that the challenge will be accepted.

### Purely Personal.

Robert Armstrong, the Reed City clothing merchant, was in town last Thursday, on his way home from Chicago.

A. E. Brooks, of the firm of Putnam & Brooks, is spending the summer with friends at North Orange, Mass. His family accompanies him.

M. S. Goodman, book-keeper for the Hazeltine & Perkins Drug Co., is spending a week with friends at Traverse City. His wife preceded him two weeks.

Jas. Campbell has finally removed his family from Westwood to this city, thus severing all connection with the scene of his early privations and triumphs.

H. E. Merritt, the Battle Creek grocer, was in town last Thursday. Mr. Merritt says he always liked Grand Rapids and hopes soon to be numbered among her citizens.

Arthur Bassett, of Detroit, President of the Michigan State Pharmaceutical Association, was in town a couple of days last week as a delegate to the Great Tent of K. O. T. M.

A. Giddings, the Sand Lake general dealer, has not been to market for over two years, albeit he lives only twenty-six miles from Grand Rapids. Mr. Giddings is entitled to the belt.

A. J. Little, of the Art Album Co., Battle Creek, was in town Monday on his way home from Macatawa Park, where he has been rusticiating a week. He was accompanied by his wife.

W. W. Wise, formerly of the firm of Wise Bros., hardware dealers at Mancelona, but now engaged in the same business at Middlebury, Ind., under the style of Wise & Barnes, was in town a couple of days last week.

M. C. Russell, formerly engaged in the produce commission business here, but now identified with the Michigan Buggy Co., at Kalamazoo, was in town Saturday on his way to Ottawa Beach, where he is taking a week's respite.

Dr. C. S. Hazeltine, President of the Hazeltine & Perkins Drug Co., goes to Spring Lake every evening during the heated term, returning every morning. His family are regularly ensconced in their pleasant summer home at that resort.

Homer Klap, formerly of the retail grocery firm of DeJager & Klap, but more recently with Goossen & Daane, has engaged to represent the Singer Sewing Machine Co. in some Northern Michigan town, the location of which will be decided hereafter.

E. W. Bowker, formerly engaged in the bakery business here, but now engaged in the same business at Saginaw City, is in town for a few days. He is in poor health and contemplates removing to California as soon as he can dispose of his Michigan interests.

Frank H. Escott, the Canal street druggist, will be married Sept. 1 to Miss Bessie DeHeus, a young lady well known to residents "on the hill." The ceremony will occur at the residence of the bride's family, 47 Clancy street, and the happy couple will take up their residence at 126 Turner street, where they will be pleased to meet their friends after Sept. 15.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

W. W. Wise, Wise & Barnes, Middlebury, Ind.

Robert Armstrong, McClellan & Co., Reed City.

H. E. Merritt, Battle Creek.

Geo. P. Stark, Cascade.

J. R. Bailey, Mackinac.

J. S. Stearns, Ludington.

Jay Marlett, Berlin.

Conker Bros., Middleville.

A. A. Weeks, Grattan.

S. J. Koon, Lisbon.

Wallace Bros., Lamont.

E. P. Parrish, Grandville.

A. Purchase, South Blendon.

C. H. Adams, Otsego.

Geo. Carrington, Trent.

W. H. Hicks, Morley.

C. F. Williams, Caledonia.

J. C. Benbow, Cannonsburg.

A. DeRuif, Zeeland.

 C. K. Hoyt, Hudsonville. || Hong & Judson, Cannonsburg. |  |
J. C. Branch, White Cloud.	
H. D. Rice, Big Rapids.	
Gus Hegman, Bantock.	
Nelson F. Miller, Lisbon.	
J. V. Crandall, J. V. Crandall & Son, Sand Lake.	
Jno. Kamps, Zutphen.	
G. Ten Hoof, Forest Grove.	
A. C. Barkley, Crosby.	
Childs & Carper, Child's Mill.	
T. J. Sheridan & Co., White Cloud.	
Jno. W. Robinson, Stetson.	
DeKruif, Boone & Co., Zeeland.	
Den Herder & Tanis, Vriesland.	
A. H. Joldersma, Jamestown.	
Wm. Vermeulen, Beaver Dam.	
Van Noord, Jamestown.	
H. Johnson, Shelby.	
A. Yates, Allen Creek.	
G. F. Cook, Grove.	
N. J. Reid, Grattan.	
J. O. Ward, Stanwood.	
W. E. Spier, Spier.	
C. H. Denning, Dutton.	
A. S. Frey, Ashland.	
W. L. Page, East Jordan.	
Geo. R. Bates, Hart.	

## Traverse City Numbers Ninety and Nine

TRAVERSE CITY, Aug. 7, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—At our last regular meeting we appointed as delegates to the State convention the following gentlemen: T. T. Bates, S. E. Wait, Hon. S. C. Moffatt, D. E. Carter, S. Barnes, Geo. E. Steele, L. Roberts, C. Wilhelm, J. E. Greilick and S. C. Despres.

Other matters of much importance were discussed and much interest manifested.

We paid per capita dues on eighty-nine members. We now have ninety-nine paying members. I herewith enclose \$1 to pay tax on the other ten members. Please send another certificate for reduced railway rates. We want to be there in force.

Yours truly,  
L. ROBERTS, Sec'y.

## WARREN'S FEATHERBONE

HEALTH WAISTS

Boned with Featherbone. Soft and pliable. Very comfortable to wear. Not injured by perspiration or laundrying. Ask your dealer for them.

## Merchants' Stationery.

Having Made a Specialty of Mercantile Printing for several years, we are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compatible with Fine Work. We quote:

500 Business cards Good Stock \$9.00  
Note heads Extra Stock \$10.00  
Envelopes  
Bill heads  
Statements

Anything else in the line of Commercial Printing Executed Promptly and at a Reasonable Price.

Remember that a Merchant is judged largely by the appearance of his stationery.

Orders can be sent direct and printing delivered to any jobbing house at this market, to be shipped with other goods.

Correspondence Solicited.

FULLER & STOWE COMPANY,

Grand Rapids, - Mich.

## MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and peanuts to perfection. Send for circulars.

Robt. S. West,

150 Long St.,  
Cleveland, Ohio.

## ST. CHARLES,

G. S. SWAYZE, Manager.

REED CITY, - Mich.

Fine Sample Rooms in Connection.

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially invited.

## CHURCH'S Bug Finish!

READY FOR USE DRY. NO MIXING REQUIRED.

It sticks to the vines and finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco Worms.

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug Finish gave good satisfaction on garden and farm." Many unsolicited letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,100 pounds of 'Bug Finish' last year. It is rightly named 'Bug Finish,' as it finishes the entire crop of bugs with one application. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once."

Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

MANUFACTURED BY

Anti-Kalsomine Co., Grand Rapids.

## MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE—A well-selected stock of general merchandise in a good town in Northern Michigan. Stock will inventory about \$20,000. Can be reduced to \$10,000 if desired. Will also either sell or lease store building and warehouse. Store, brick, 32x100 ft., 2 stories and basement. Warehouse, 2x60 ft., on railroad track in rear of store. Address "Tradesman," Grand Rapids, Box 21.

FOR SALE—Stock of dry goods in a large manufacturing town of about \$5,000 in habitants; stock inventories about \$6,000. Address A. J. Petz, box 690, Owosso, Mich.

FOR SALE—The mill and machinery formerly used by the Ionia Manufacturing Company at Ionia, Mich. Apply to A. J. Webber, receiver, Ionia, Mich.

FOR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich.

FOR SALE—Cheap—Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars enquire of J. F. Clark, Big Rapids, Mich.

FOR SALE—Fine residence property on Mount Vernon street, west side, with bath room, closets and all modern conveniences, for sale for \$5,000 cash, or will trade for stock of general merchandise or goods in any particular line. Address N. A. Fletcher, Houseman Building, Grand Rapids.

FOR SALE—The best drug store in the thriving city of Muskegon, Mich. Terms easy. Address C. L. Brundage, Muskegon, Mich.

FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$8,000. Sales last year were \$90,000. Address "The Tradesman," Grand Rapids.

WANTED SALESMEN—Five traveling salesmen; salary and expenses; no experience necessary. Address with stamp, Palmer & Co., Winona, Minn.

WANTED—Situation by young man in a grocery or general store. Four years' experience. Best of references. Address S. care box 354, Fremont, Mich.

WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office.

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To



Association Notes.

Chas. H. Smith, Secretary of the East Saginaw Retail Grocers' Association, writes: "Our collection department is in full force and working finely."

Every message from Flint is to the effect that the members of the Flint Mercantile Union are working like beavers for the success of the State convention.

J. A. Sidle, Secretary of the Plainwell B. M. A., writes: "We now number thirty-five members and are still growing. It is a good organization and the Blue Letter is doing a great work."

At the annual meeting of the Kingsley B. M. A., the following officers were elected: President, H. P. Whipple; Vice-President, Dr. Fenton; Secretary, C. H. Camp; Treasurer, G. W. Chaundy.

The well-known gallantry of the President of the Lowell B. M. A. will find ample scope at the picnic next Friday. Remembering Mr. Blain's marked preference for the ladies, the Committee of Arrangements engaged the Grand Ledge female band for that occasion.

The entertainment programme provided for the September convention of the M. B. M. A. by the Flint Mercantile Union gives ample assurance of the generosity and hospitality of the business men of Flint and affords the delegates an opportunity to anticipate a season of pleasure as well as a period of profitable business discussion.

Evart Review: The Business Men's Association is turning its attention to the different roads running to town. Among them are the McFarlane road bed leading to Cedar township and north-western part of county; the road between Sears and Evart and the river road, running north. This is a move in the right direction. Give us better roads.

Lausling Journal: President Wells, of the Business Men's Association, is hopeful of the complete success of the early closing movement. The small business done by those who keep their stores open after half-past six o'clock is regarded by him as conclusive evidence of the popularity of the movement. "Public opinion clearly sustains us," he observed this morning, "and I know of no reason why we should not succeed."

It is hoped that as many of the delegates to the Flint convention as are able to do so will arrange to arrive at Flint on Monday evening, Sept. 5, as it is absolutely necessary to begin the sessions of the convention early Tuesday morning in order to get through with the work set down for the meeting. Unless delegates arrive at Flint on Monday evening, they cannot get there until Tuesday noon, thus missing one of the most important sessions of the convention. The very liberal concessions secured at the Flint hotels by the local committee of arrangements ought to enable every delegate to arrive in advance of the convention and stay until the last word has been said.

Traverse City Herald: A largely-attended meeting of the Business Men's Association was held Tuesday evening, and it was decided to raise \$1,000 to secure the Buller Bros.' woolen mills, now located at Acme. These mills were to be moved to some other location, and Traverse City has secured them by raising this amount. The paper was started yesterday and the committee report good success. The Buller Bros., will erect a brick building, near the new bridge on Front street. We shall have more to say of this hereafter. Other manufacturing enterprises are being considered by the Association, and the Herald will have further announcements to make very soon.

Fremont Indicator: Everybody should read the constitution and by-laws of the Fremont Business Men's Association. We believe this action on the part of our business men will meet with general approval—as the "general" run of men in our midst aim to be enterprising, honest and take pride in advancing the interests of Fremont and her excellent farming neighborhood. It is confidently believed that this new organization will prove of permanent good to all who are here laboring to build up happy homes, and striving in every way to make ours a town and country which shall be second to none in the State in point of desirability.

Sand Lake in Line on Organization.

Through the instrumentality of J. V. Crandall, a petition was circulated among the business men and women of Sand Lake for a call to organize a Business Men's Association. Every person eligible to membership signed the call, and at the meeting last Tuesday evening all who were in town were present. J. V. Crandall was made chairman of the meeting and J. S. Barker secretary pro tem. After a explanation of the aims and objects of organized effort by the editor of THE TRADESMAN, M. V. Wilson moved that the formation of an Association be immediately proceeded with, which was adopted.

A. P. Comstock moved that the constitution and by-laws presented be adopted, which was carried, when the following names were handed in for charter membership: J. V. Crandall & Son, J. S. Barker, M. V. Wilson, H. L. Carter, Hamilton & Morton, Mrs. M. J. Butler, A. Giddings, S. L. Ware, F. Chapple, Wm. Barker, Crandall & Comstock, C. J. Bradish, J. E. Goul, W. H. Brooks, Marshall & Son, Chas. Tucker, Chas. Brooks, J. A. Shattuck.

Election of officers resulted as follows: President—J. V. Crandall. Vice-President—J. E. Goul. Secretary—Peter Comstock. Treasurer—J. S. Barker.

The Blue Letter collection system was adopted for the use of the Association and the meeting adjourned.

M. B. M. A.

Programme for Convention and Banquet—Delegates Selected.

The following programme will be observed at the third convention of the Michigan Business Men's Association, to be held at Flint on Sept. 6 and 7. Some changes may have to be made in the programme as the date of the convention draws near:

TUESDAY—9 A. M.

1. Call to order by President.
2. Prayer by Rev. H. S. White.
3. Address of welcome by John C. Dayton, Mayor of Flint.
4. Response in behalf of the Association by L. W. Sprague, Greenville.
5. Reading of President's Address.
6. Report of Secretary.
7. Report of Treasurer.
8. Report of Executive Committee.
9. Appointment of Committees on Credentials, Order of Business, Resolutions, President's Address and Secretary's Report.
10. Reports of delegates on local association work, one to three minutes each.

TUESDAY—1:30 P. M.

1. Report of Committee on Order of Business.
2. Report of Committee on Credentials.
3. Report of Committee on Transportation.
4. Report of Committee on Legislation.
5. Discussion of above and action on same.
6. Paper—"Manufactories, their value and how to secure them"—S. Lamfrom, Owosso.
7. Paper—"Mercantile Education"—C. T. Bridgman, Flint.
8. Reports of delegates continued.

TUESDAY—7:30 P. M.

1. Report of Committee on President's Address.
2. Report of Committee on Secretary's Report.
3. Report of Committee on Trade Interests.
4. Discussion of above and action on same.
5. "Can goods be successfully sold for ready pay?"—Park Mathewson, Detroit.
6. Dissolution of Association.

WEDNESDAY 9 A. M.

1. Call to order.
2. Prayer by Rev. H. S. White.
3. Organization of new Association.
4. Report of Committee on Constitution and By-Laws, and adoption of same.
5. Election of officers.
6. Adoption of constitution and by-laws for auxiliary bodies.
7. Adoption of charter.
8. Paper—"Village Improvements"—W. W. Warner, Allegan.

WEDNESDAY—1:30 P. M.

1. Paper—"Mutual Insurance"—Hon. M. T. Cole, Palmyra.
2. Opening of Question Box.
3. Paper—"Buying goods, how, when and where."
4. Selection of next place of meeting.
5. Announcement of standing and special committees.

WEDNESDAY—7:30 P. M.

1. Address—"The Business Man in Politics"—Hon. S. C. Moffatt, Traverse City.
2. Report of Committee on Resolutions.
3. Adjournment to banquet tendered by the Flint Mercantile Union.

The Banquet Programme.

At the conclusion of the banquet, it is designed to have fifteen or twenty responses to appropriate toasts, no response to exceed five minutes in duration. So far as arranged at this time, the responses will be as follows:

The State Body—Frank Hamilton, Traverse City.

Our Local Bodies—Unassigned.

Early Closing—Frank Wells, Lansing.

Association Picnic—L. W. Sprague, Greenville.

The Blue Letter—Irving F. Clapp, Allegan.

The Traveling Man—Geo. W. Noble, Buchanan.

The City of Flint—To be assigned by the Flint Mercantile Union.

Michigan—Gov. Luce.

The Egotist in Trade—C. N. Hyde, Rockford.

The Cutter—M. S. Scoville, Kalamazoo.

The Business Man in War—W. E. Thorpe, Hart.

The Delinquent—Unassigned.

Mission of the Druggist—A. Bassett, Detroit.

Our Guests—To be assigned by the Flint Mercantile Union.

Our Hosts—Geo. H. Rowell, Battle Creek.

The Ladies—Robert M. Floyd.

Delegates Selected.

The delegates so far selected are as follows:

Dimondale—N. H. Widger, F. G. Gray, Alternates—H. A. French, I. D. North.

Flint—Albert Meyers, John Croul, C. T. Bridgman, Walter Berridge, C. D. Miner, L. C. Hedden, G. W. Hubbard, W. C. Pierce.

Saranac—H. T. Johnson, O. J. Bretz, Geo. R. Walker.

Kingsley—A. G. Edwards.

Freeport—A. J. Cheesbrough, Wm. Moore. Alternates—E. H. Sisson, S. R. Hunt.

Cheboygan—H. Chambers, Jas. F. Moloney, O. M. Clement, Fred S. Frost, Wm. Kindsoff and W. H. Scott.

Owosso—S. Lamfrom, Chas. Lawrence, H. W. Parker, S. E. Parkill and N. McBain. Alternates—E. L. Brewer, J. M. Terbush, E. A. Todd, N. C. Payne and Paul M. Roth.

Traverse City—T. T. Bates, S. E. Wait, D. E. Carter, S. Barnes, Geo. E. Steele, L. Roberts, Chas. Wilhelm, J. E. Grellick, S. C. Despres, C. K. Moffatt. Alternates—J. Steinberg, C. K. Buck, A. W. McElcheran, E. W. Hastings, M. B. Holly, W. F. Farsha, C. R. Paige, H. D. Campbell, A. H. Brinkman.

Harbor Springs Joins the State—Good Report.

HARBOR SPRINGS, Aug. 10, 1887.

E. A. Stowe Grand Rapids:

DEAR SIR:—Enclosed please find draft for \$2.50, the per capita dues on twenty-five members, which we now have, and you will please place our Association auxiliary to the State body.

We have held our meetings once a week since you were here, with good turn-outs, every member working hard for the Association. Our committees are wide awake and their work will show for itself in a very short time. Yours respectfully,

A. L. THOMPSON, Sec'y.

How to Treat the "Off Horse."

MORENCI, Aug. 12, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR:—Will you please inform me what your experience has been in regard to finding members for trusting delinquents? We are having some trouble in getting all of our business men into our Association on account of that section of our by-laws.

We have just got started nicely and would be pleased to hear from you.

Respectfully yours,

E. W. SCOFFIELD, Sec'y.

The experience of THE TRADESMAN has been that those who stay out of an Association because they will not bind themselves to refuse credit to a regularly reported delinquent are, as a rule, men who would not honor the Association by uniting with it. Moreover, such persons usually see their mistake after "going it alone" for a short time and are anxious to come in out of the rain.

For the sake of reaching a definite conclusion on the above point, THE TRADESMAN would be pleased to hear from all the associations in the State, detailing their experience with such persons.

Status of the M. C. T. A.

DETROIT, Aug. 12, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR:—At the regular August meeting of the Board of Trustees of the Michigan Commercial Travelers' Association, a warrant was ordered drawn for \$2,500 in favor of the widow of the late O. B. Corsett. Death assessment No. 2 for 1887 was called, to date Aug. 8.

O. B. Corsett joined the Association on Sept. 19, 1884. He died at Evansville, Ind., July 13, 1887, of consumption, aged 43.

The total membership to date is 536, showing a net increase this year of twenty. The amount in the reserve fund to date is \$19,912.23. The advance death assessment is \$2,500, and the general fund amounts to \$1,008.66, making a total of \$23,420.89, which is drawing interest at the rate of 4 per cent. per annum.

I hope the Grand Rapids boys will make an effort to increase the membership from their city before the close of the year.

Yours truly,

THOS. MACLEOD.

The Hardware Market.

Nails have advanced \$2.10 for iron and \$2.20 for steel. Sisal and manilla rope have advanced at the Eastern markets, but no change has yet been made by Western jobbers.

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages.

ANGLERS AND BITS.

Ives', old style.....dis 60  
N. H. C. Co.....dis 60  
Douglass'.....dis 60  
Pierces'.....dis 60  
Snell's.....dis 60  
Cook's.....dis 40  
Jennings', genuine.....dis 25  
Jennings', imitation.....dis 50

BALANCES.

Spring.....dis 40

BARROWS.

Railroad.....\$ 14 00  
Garden.....net 35 00

BELLS.

Hand.....dis \$ 60x10x10  
Cow.....dis 70  
Call.....dis 30x15  
Gong.....dis 25  
Door Sargent.....dis 60x10

BUCKETS.

Stove.....dis \$ 60  
Carriage new list.....dis 70x10  
Carriage old.....dis 60  
Sleigh Shoe.....dis 70  
Wrought Barrel Bolts.....dis 60  
Cast Barrel, brass knob.....dis 40  
Cast Square Spring.....dis 60  
Cast Chain.....dis 40  
Wrought Barrel, brass knob.....dis 60  
Wrought Square.....dis 60  
Wrought Sunk Flush.....dis 60  
Wrought Bronze and Plated Knob.....dis 60x10  
Ives' Door.....dis 60x10

BARBERS.

Barber.....dis \$ 40  
Backus.....dis 50x10  
Spoford.....dis 50  
Am. Ball.....dis net

BUCKETS.

Well, plain.....\$ 3 50  
Well, swivel.....\$ 4 00

Cast Loose Pin, figured.....dis 70x10  
Cast Loose Pin, Berlin bronzed.....dis 70x10  
Cast Loose Joint, genuine bronzed.....dis 60x10  
Wrought Nail, bright fast joint.....dis 60x10  
Wrought Loose Pin.....dis 60x5  
Wrought Loose Pin, acorn tip.....dis 60x5  
Wrought Loose Pin, japanned.....dis 60x5  
Wrought Loose Pin, japanned, silver.....dis 60x5  
Hipped.....dis 60x10  
Wrought Table.....dis 60x10  
Wrought Inside Blind.....dis 60x10  
Wrought Brass.....dis 75  
Blind, Clark's.....dis 70x10  
Blind, Parker's.....dis 75x10  
Blind, Shepard's.....dis 70

CAPS.

Ely's 1-10.....per m \$ 65  
Hick's C. F.....dis 60  
G. D.....dis 35  
Musket.....dis 60

CRIBS.

Rim Fire, U. M. C. & Winchester new list 50x10  
Rim Fire, United States.....dis 50x10  
Central Fire.....dis 50x10

COCKS.

Socket Firmer.....dis 70x10  
Socket Framing.....dis 70x10  
Socket Corner.....dis 70x10  
Socket Slicks.....dis 70x10  
Butcher's Tanged Firmer.....dis 40  
Cold's Socket Firmer.....dis 20  
Cold's.....net

COCKS.

Curry, Lawrence's.....dis 40x10  
Hotchkiss.....dis 25

COCKS.

Brass, Racking's.....dis 60  
Bibb's.....dis 60  
Beer.....dis 40x10  
Fenns.....dis 60

COCKS.

Planned, 14 oz cut to size.....\$ 28  
14x52, 14x56, 14x60.....dis 31  
Cold Rolled, 14x56 and 14x60.....dis 25  
Cold Rolled, 14x48.....dis 25  
Bottoms.....dis 23

DRILLS.

Morse's Bit Stock.....dis 40  
Taper and Straight Shank.....dis 40  
Morse's Taper Shank.....dis 40

ELBOWS.

Com. 4 piece, 6 in.....doz net \$ 80  
Corrugated.....dis 20x10  
Adjustable.....dis 3x10

CLARK'S, small, \$18 00; large, \$26 00.  
Ives', 1 1/8 00; 2, \$24 00; 3, \$30 00.

FILES—New List.

American File Association List.....dis 00x10  
Danton's.....dis 00x10  
New American.....dis 00x10  
Nicholson's.....dis 00x10  
Heller's.....dis 55x10  
Heller's Horse Rands.....dis 50

GALVANIZED IRON.

Nos. 16 to 20, 22 and 24, 25 and 26, 27  
List.....dis 12 15 15 15 15 15  
Discount, Juniata 50x10, Charcoal 60.

GATES.

Stanley Rule and Level Co.'s.....dis 50

HAMMERS.

Maydole & Co.'s.....dis 25  
Kip's.....dis 25  
Yerkes & Plumb's.....dis 40x10  
Mason's Solid Cast Steel.....30 c list 60  
Blacksmith's Solid Cast Steel, Hand.....30 c list 60

Barn Door Kidder Mfg. Co., Wood track 50x10  
Champion, anti-friction.....dis 60x10  
Kidder, wood track.....dis 40

Gate, Clark's, 1, 2, 3.....dis 80	State.....per doz, net 2 50
Screw Hook and Strap, to 12 in. 4 1/2 14 and longer.....dis 3 1/4	Screw Hook and Eye, 1/4.....net 10 1/4
Screw Hook and Eye, 1/2.....net 10 1/4	Screw Hook and Eye, 3/4.....net 10 1/4
Screw Hook and Eye, 1.....net 10 1/4	Screw Hook and Eye, 1 1/2.....net 10 1/4
Strap and T.....dis 70	HOUSE FURNISHING GOODS.
Pots.....dis 60	Kettles.....dis 60
Spiders.....dis 60	Gray enameled.....dis 50
Stamped Tin Ware.....new list 75	Japanned Tin Ware.....dis 25
Granite Iron Ware.....dis 25	HOES.
Grub 1.....\$11 00, dis 60	Grub 2.....15 00, dis 60
Grub 3.....12 00, dis 60	KNIVES—NEW LIST.
Door, mineral, jap. trimmings.....dis 55	Door, porcelain, jap. trimmings.....dis 55
Door, porcelain, plated trimmings.....dis 55	Door, porcelain, trimmings.....dis 55
Drawer and Shutter, porcelain.....dis 70	Picture, H. L. Judd & Co.'s.....40x10
Hemacite.....dis 45	LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list.....dis 55	Mallory, Wheeler & Co.'s.....dis 55
Brantford's.....dis 55	Norwalk's.....dis 55
Stanley Rule and Level Co.'s.....dis 70	MATTOCKS.
Adze Eye.....\$16 00 dis 60	Hunt Eye.....\$15 00 dis 60
Hunt's.....\$18 50 dis 20 & 10	SAW BLADES.
Sperry & Co.'s, Post, handied.....dis 60	MILLS.
Coffee, Parkers Co.'s.....dis 40	Coffee, P. S. & W. Mfg. Co.'s Malicables.....dis 40
Coffee, Landers, Ferry & Clark's.....dis 40	Coffee, Enterprise.....dis 25
Stebbin's Pattern.....dis 60x10	Stebbin's Genuine.....dis 60x10
Enterprise, self-measuring.....dis 25	MOULASSES GATES.
Common, Brad and Fencing.....\$ keg \$2 10	10d to 60d.....dis 25
8d and 9d adv.....dis 25	6d and 7d adv.....dis 50
4d and 5d adv.....dis 75	3d advance.....dis 1 50
3d fine advance.....dis 2 25	Clinch nails, adv.....dis 1 00
Finishing 1 1/2 10d 6d 4d.....dis 1 50	Size—Inches 3 2 1/2 2 1/4 2 1/8 2 1/16
Adv. \$ keg \$1 25 1 50 1 75 2 00	Steel Nails—2 20.
Zinc or tin, Chase's Patent.....dis 60x10	Zinc, with brass bottom.....dis 50
Brass or Copper.....dis 50	Reaper.....per gross, \$12 net
Olmstead's.....dis 50x10	PLANES.
Ohio Tool Co.'s, fancy.....dis 30	Scotch Bench.....dis 60x55
Sandusky Tool Co.'s, fancy.....dis 30	Bench, first quality.....dis 50x55
Stanley Rule and Level Co.'s, wood.....dis 20x10	PANS.
Fry, Acme.....dis 50x10	Common, polished.....dis 60x10
Dripping.....dis 6 1/4	RIVETS.
Iron and Tinned.....dis 55	Copper Rivets and Burs.....dis 60
PATENT FLATIRONED IRON.	"A" Wood's patent planished, Nos. 24 to 27 10 20
"B" Wood's pat. planished, Nos. 25 to 27 9 20	Broken packs 5c & 2 extra.
ROPE.	Sisal, 1/4 in. and larger.....10
Manilla.....dis 11 1/4	Steel and Iron.....dis 70x10
Try and Bevels.....dis 60	Mitre.....dis 20
SHEET IRON.	Com. Smooth.....dis 20
Nos. 10 to 14.....dis 4 20	Nos. 15 to 17.....dis 4 20
Nos. 18 to 21.....dis 4 20	Nos. 22 to 24.....dis 4 20
Nos. 25 to 26.....dis 4 40	Nos. 27.....dis 4 60
No. 27.....dis 4 60	All sheets No. 18 and lighter, over 2 inches wide not less than 2 1/2 extra.
In cases of 600 lbs. & D.....dis 6 1/4	In smaller quantities, 8c D.
TACKS.	American, all kinds.....dis 60
Steel, all kinds.....dis 60	Sweden, all kinds.....dis 60
Gimp and Lace.....dis 60	Clear Box Nails.....dis 60
Finishing Nails.....dis 60	Common and Patent.....dis 60
Hungarian Nails and Miners' Tacks.....dis 50	Trunk and Clout Nails.....dis 50
Tinned Trunk and Clout Nails.....dis 15	Leathered Carpet Tacks.....dis 35
TINNER'S SOLDIER.	No. 1, Refined.....dis 12 50
Market Half-and-half.....dis 16 00	Strictly Half-and-half.....dis 17 50
TIN PLATES.	IC, 10x14, Charcoal.....5 40x5 60
IC, 10x14, Charcoal.....dis 7 25	IC, 12x12, Charcoal.....dis 6 25
IC, 12x12, Charcoal.....dis 7 75	IC, 14x20, Charcoal.....dis 5 75
IC, 14x20, Charcoal.....dis 7 25	IC, 14x20, Charcoal.....dis 8 75
IC, 14x20, Charcoal.....dis 10 75	IC, 14x20, Charcoal.....dis 12 50
IC, 14x20, Charcoal.....dis 15 50	IC, 14x20, Charcoal.....dis 16 50
IC, 14x20, Charcoal.....dis 18 50	IC, 14x20, Charcoal.....dis 20 50
IC, 14x20, Charcoal.....dis 22 50	IC, 14x20, Charcoal.....dis 24 50
IC, 14x20, Charcoal.....dis 26 50	IC, 14x20, Charcoal.....dis 28 50
IC, 14x20, Charcoal.....dis 30 50	IC, 14x20, Charcoal.....dis 32 50
IC, 14x20, Charcoal.....dis 34 50	IC, 14x20, Charcoal.....dis 36 50
IC, 14x20, Charcoal.....dis 38 50	IC, 14x20, Charcoal.....dis 40 50
IC, 14x20, Charcoal.....dis 42 50	IC, 14x20, Charcoal.....dis 44 50
IC, 14x20, Charcoal.....dis 46 50	IC, 14x20, Charcoal.....dis 48 50
IC, 14x20, Charcoal.....dis 50 50	IC, 14x20, Charcoal.....dis 52 50
IC, 14x20, Charcoal.....dis 54 50	IC, 14x20, Charcoal.....dis 56 50
IC, 14x20, Charcoal.....dis 58 50	IC, 14x20, Charcoal.....dis 60 50
IC, 14x20, Charcoal.....dis 62 50	IC, 14x20, Charcoal.....dis 64 50
IC, 14x20, Charcoal.....dis 66 50	IC, 14x20, Charcoal.....dis 68 50
IC, 14x20, Charcoal.....dis 70 50	IC, 14x20, Charcoal.....dis 72 50
IC, 14x20, Charcoal.....dis 74 50	IC, 14x20, Charcoal.....dis 76 50
IC, 14x20, Charcoal.....dis 78 50	IC, 14x20, Charcoal.....dis 80 50
IC, 14x20, Charcoal.....dis 82 50	IC, 14x20, Charcoal.....dis 84 50
IC, 14x20, Charcoal.....dis 86 50	IC, 14x20, Charcoal.....dis 88 50
IC, 14x20, Charcoal.....dis 90 50	IC, 14x20, Charcoal.....dis 92 50
IC, 14x20, Charcoal.....dis 94 50	IC, 14x20, Charcoal.....dis 96 50
IC, 14x20, Charcoal.....dis 98 50	IC, 14x20, Charcoal.....dis 100 50

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Official Organ—THE MICHIGAN TRADESMAN.

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## Eastern Lumbering Operations.

Written Especially for THE TRADESMAN.

The lumbermen of Pennsylvania are displaying wonderful energy in developing the country of the central and northwestern sections of the State. Within a recent period the number of lumber manufacturing establishments erected in this great producing region has been great. In the cities of Williamsport, Lock Haven, Emporium and Warren, the increase in the number of manufacturing works and sawmills within the past six months exceeds anything in the history of the lumbering interests.

The Clearfield and DuBois regions likewise show a vast increase of business. The entire country surrounding DuBois is bristling with sawmills. A trip from Bridgeport, on the Susquehanna river, to Reynoldsville, Jefferson county, a distance of about fifty miles, disclosed no less than forty saw mills, whose average daily capacity reaches 500,000 feet of excellent lumber. The product of these works finds its way to the markets of Philadelphia and New York, most of the lumber going overland, it being mainly for building purposes.

Many of the establishments turn out millions of feet of hardwood lumber, which is largely consumed in the manufacture of pianos and elegant furniture. The several trade associations, notably the West Branch and Northwestern Pennsylvania Lumbermen's Associations, have hastened the development of important interests that vastly augment the prosperity and growth of the sawmill and manufacturing industries.

Since the great exodus to West Virginia, many representative capitalists, who are identified with the lumbering business of this State, have invested liberally in operations in Virginia forest lands, and now hundreds of portable sawmills are removing and manufacturing superior hardwood lumber. One company, whose tract is located near Charleston, West Virginia, cut and finished 20,000,000 feet of beautiful oak and maple wood during the month of June. The mountain wild cherry is a splendid material for decorative purposes, and the lumbermen find much profit in preparing it for market.

The Great Kanawha region of the Virginias is prolific with magnificent hard woods, and the lumbermen of Pennsylvania have also found a fine field for operations there. The writer has been informed that since the first of January over one hundred lumber and manufacturing companies have been chartered in West Virginia, whose capital will reach \$20,000,000. These organizations are actively engaged in developing districts that hitherto have been nothing but a wilderness. The completion of the Ohio Valley Railroad, which extends from Columbus, Ohio, to Parkersburg, West Virginia, furnishes an avenue for the transportation of the enormous lumber output to the seaboard centers of trade. The hardwoods of Virginia and West Virginia have attained a high degree of popularity and estimation among all classes of furniture makers and decorative workers.

The handsome woods that have a large commercial value are walnut, oak, maple, cherry, beech, ash and sycamore. The mountain wild cherry is attaining a degree of prominence among art workers. In some of the Southern industrial centers the production of graceful and attractive decorative furniture and other household articles is rapidly crowding out other minor industries. The peculiar and splendid markings in the natural woods of the region mentioned are pleasing to the artistic eye, and these products are destined to be in still greater demand. The Southern furniture and art goods manufacturers are forging to the front with a rapidity that is gratifying, it showing that the resources of the South are wonderful and excellent. The Pennsylvanians developing the hardwood woodlands of the Great Kanawha country, contemplate opening up other regions, where there is untold wealth in choice and marketable lumber.

W. A. ENGARD.

THE TRADESMAN is inclined to unite with the friends of the administration in congratulations on the cessation of the troubles about the fisheries. It did look as though both our fishermen and the Canadian authorities had come to see more clearly the boundary line which defined rights on both sides, and that the unneighborly refusal of anything beyond "wood, water and shelter" was to constitute the whole of our complaint against our neighbors. But the troubles have broken out afresh. The Canadians complain that American fishermen have been taking mackerel within the three-mile limit, and for this offense they have seized and fined several of them. In the case of at least one American vessel this three-mile rule has been applied with great harshness. The vessel crossed the line in search of two of its own men, who had drifted away in a boat. It had the right to do this under such restrictive regulations as the Canadian government sees proper to impose. But the regulation actually established is that a foreign fishing vessel which crosses that line shall report at once to the nearest custom-house, exhibit its papers, pay the usual fee and accept a clearance. This clearly is vexatious in intention as well as in effect. Few countries would pass such a law, and none has ever been able to enforce it. The fine of \$400 for failure to comply with it is a piece of robbery under forms of law, in which our government cannot afford to acquiesce. Mr. Cleveland could put a stop to it within sixty hours if he choose to use the power our law has put in his hands.

Fred. H. Ball went to Milwaukee Saturday night, returning home Monday evening.

## D. W. ARCHER'S RED COAT



## TOMATOES.

PACKED BY  
**DAVENPORT CANNING CO.,**  
DAVENPORT, IOWA.

## EN ROUTE!

100,000 Old Virginia Cheroots,

WILL BE IN STOCK THIS WEEK.

SEND IN YOUR ORDERS.  
**Cody, Ball, Barnhart & Co.**  
SOLE AGENTS,

Grand Rapids, - - Mich.

C. C. BUNTING. C. L. DAVIS.  
**BUNTING & DAVIS,**  
Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.  
**E. FALLAS,**  
Makes a Specialty of  
**Butter and Eggs, Fruits and Oysters.**  
Cold Storage in Connection. All Orders receive Prompt and Careful Attention.  
We Handle the Celebrated "ROCK BRAND" Oysters.  
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.  
217 and 219 Livingstone Street, Grand Rapids, Michigan.

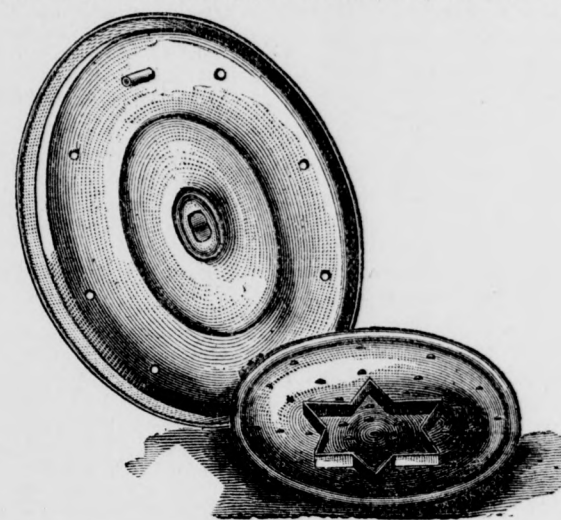
**CEO. E. HOWES,**  
JOBBER IN  
**Foreign and Domestic Fruits.**  
SPECIALTIES:  
Oranges, Lemons, Bananas.  
3 Ionia St., GRAND RAPIDS, MICH.



The accompanying illustrations represents the  
**Boss Tobacco Pail Cover.**

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.  
It will pay for itself in a short time.  
You cannot afford to do without it.  
For particulars, write to

**ARTHUR MEIGS & CO.**  
Wholesale Crocers,  
SOLE AGENTS,  
77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



**DETROIT SOAP CO.,**  
DETROIT, MICH..  
Manufacturers of the following well-known Brands of  
**SOAPS**

QUEEN ANNE, MOTTLED GERMAN,  
MICHIGAN, ROYAL BAR,  
TRUE BLUE, SUPERIOR,  
CZAR, MASCOTTE,  
MONDAY, PHENIX,  
WABASH, CAMEO,  
AND OTHERS.

For Quotations address  
**W. G. HAWKINS,**  
Lock Box 173, GRAND RAPIDS, MICH  
Salesman for Western Michigan.

**HO! FOR BASKETS!**  
We Have Got  
**5,000 DOZEN.**

**DIAMOND MARKETS, Cheap to Give Away,**  
**DIAMOND MARKETS, Good Ones to Use,**  
**BUSHEL BASKETS and Covers for Shipping,**  
**BUSHEL BASKETS, Extra Finish, to Use,**  
**THE ACME, the Best Basket in the World,**  
**WILLOW and SPLINT Clothes Baskets,**  
**PEACH and GRAPE BASKETS.**

ORDERS FILLED PROMPTLY.  
**CURTISS & DUNTON,**  
PAPER & WOODENWARE.



# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, AUGUST 17, 1887.

## LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN.

Consistency is a jewel which a great many business men do not possess. I have been acquainted with dealers who were chronic lecturers on the iniquities of the dead-beat, and the exasperating indifference of the slow-pay customer, with whom a settlement of mutual accounts was next to an impossibility. I have a sort of an old foggy notion of wanting to see how I stand with the world, at stated times, and this class of individuals has disgusted and annoyed me, time and again, by disarranging my programme. For instance, I have "taken stock" and begun invoicing my accounts. After mentally branding my yearly accumulation of "d-b's," and transferring their names to the mortuary list, I come across the account of Dusenberry. Dusenberry is a liberal buyer in my line, but his—to my mind—serious failing is that he doesn't believe in cash transactions between merchants. If he should invest in a fourth part of my stock he would expect me to trade out the amount in his commodities, and, moreover, the signs in the moon never come just right to make him anxious for a settlement. As I say, I come across the account of Dusenberry, and I realize, perhaps for the third or fourth time, that I must strike my balance in perfect ignorance of the condition of affairs between us, and I solemnly promise myself that before another year I will have the matter adjusted if I have to invoke the law, which, like many other solemn promises, is never fulfilled. And yet, I have heard Dusenberry discourse eloquently on the evils of procrastination and the merits of frequent settlements.

With all his dilatoriness, his unbusiness-like habits and his semi-dishonesty, I should hardly think that the Dusenberry of trade would prove a satisfactory customer to even the jobber. His system of book-keeping is as mysterious and unreadable as the Pythagorean riddle, and as he always insists on settling by his own records, and always has numerous little claims and rebates and alleged shortages and leakages and underweights charged up, mentally, on scraps of paper and in the tangled mazes of an over-worked pass-book. I certainly sympathize with the "drummer" who books his orders. And then, after that ingenious and versatile individual has untangled the snarl of a ninety days' business and made liberal concessions and kept a tight rein on his disgust and contempt, you can safely bet that Dusenberry will "stand him off" for a goodly proportion of his over-due bills.

As a rule, the Dusenberry of trade eventually, through choice or necessity, drifts into bankruptcy. He is not calculated to succeed honestly, in any event. If he has the best intentions regarding his ultimate extrication from indebtedness, he is not able to fulfill them. His slipshod habits, his slovenly manner of transacting business, the contempt of the parties with whom he deals and their consequent neglect of his interests all combine to make the result almost assured; but if he is a dishonest Dusenberry, with some brains, he usually foresees his situation in time to save more or less out of the wreck.

I presume traders of the Dusenberry style occasionally "get to the front," financially, but my acquaintance and experience with this stripe of merchant convince me that a dealer who has no capacity for the methods and details of traffic had better resign at the first favorable opportunity.

A few years ago one Daniel D. Dusenberry, a successful and prosperous farmer, became tired of the "drudgery of an agricultural life," and, finding a favorable opportunity to dispose of his property, he invested the proceeds in a general stock, in a small town in Western Michigan. His trade was fair for a time, but his want of system, ignorance in the matter of purchases and hap-hazard manner of conducting business had their usual result, and Dusenberry was acute enough to see, after a couple of years' experience, that, while his stock and bank account were steadily growing smaller, his indebtedness was increasing with alarming rapidity, and, after mature reflection, he concluded to beat his creditors and save everything possible out of the concern. He accordingly began to put aside the cash taken in, "hypothecate" bolts of dry goods, chests of tea and other useful articles, and look about him for an assignee. There was, however, one very serious obstacle in the way of Dusenberry's project, and that was the fact that his clerk, Joseph Corker, a sharp but very illiterate youth, had unmistakably "tumbled" to the scheme; so Dusenberry, much against his will, was obliged to take him into his confidence. One night, just before the proposed explosion, and after the store was closed, he remarked to his assistant:

"Jo, haven't I always used you square?"  
"I hain't nothin' to complain of, Mr. Dusenberry."

"Now, Jo, the fact is, I've got to bust up. I can't stave 'er off, Jo, an' I've got to save a little suthin' for my old age. You know that there's twenty-two hundred dollars in the safe, an', if there's any lawin' over the matter, they'll call you for a witness. Now, if you'll forget all about that there money, I'll gin you the odd two hundred."

Joseph agreed to the terms, and after the bargain was consummated the parties separated.

The next morning Mr. Corker and the twenty-two hundred dollars were both missing, and a day or two afterwards Dusenberry received a letter with a Canadian postmark, reading somewhat as follows:

DEER SIR: After leavin you tother nite I begun to reflect wether I'd ruther go in fur two hundred dollars wurth of purgery, or twenty-two hundred dollars wurth of steelin. By this time you probly no how I dedid the questun. Yurs trooly,  
JOSEPH CORKER.

## TRANSIT MILL COMPANY,

WHOLESALE DEALERS IN

Flour, Feed,  
Grain and  
Baled Hay.

25 Pearl Street,

GRAND RAPIDS, - MICH.

O. E. Brown, Gen. Mgr.

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars, and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

## SALT FISH

Bought and Sold by

FRANK J. DETTENTHALER,

117 Monroe St., Grand Rapids.

Oysters the Year Around

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

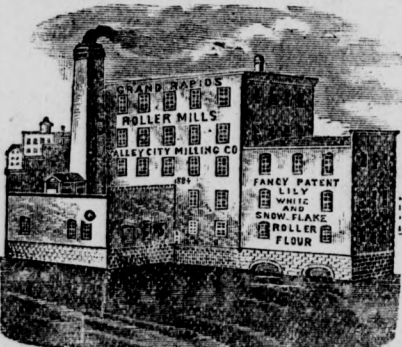
H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

## Valley City Milling Co.



### OUR LEADING BRANDS:

Roller Champion,  
Gilt Edge,  
Matchless,  
Lily White,  
Harvest Queen,  
Snow Flake,  
White Loaf,  
Reliance,  
Gold Medal,  
Graham.

### OUR SPECIALTIES:

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.  
Write for Prices.

Grand Rapids, Michigan.

## SEEDS

FOR EVERYBODY.

For the Field or Garden.

If you want to buy

Clover,  
Timothy,  
Hungarian,  
Millet,  
Orchard Grass,  
Kentucky Blue,  
Red Top,  
Seed Oats,  
Rye,  
Barley,  
Peas,  
Onion,  
Ruta Baga,  
Mangle,  
Wurzel,  
OR

Anything in the Line of SEEDS,

Write or send to the

## Seed Store,

71 CANAL ST.,

W. T. LAMOREAUX.

## F. J. LAMB & CO.,

WHOLESALE DEALERS IN

## FRUITS AND VEGETABLES,

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Steet, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

## REMOVAL.

## Jennings & Smith,

PROPRIETORS

## ARCTIC MANUFACTURING COMPANY.

MANUFACTURERS

## Jennings' Flavoring Extracts,

Arctic Baking Powder, etc.

## WILL REMOVE

ABOUT

AUGUST 15th.

TO THE

GIBSON BUILDING, 38 AND 40 LOUIS ST.

## SPRING & COMPANY,

JOBBERS IN

## DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

## P. STEKETEE & SONS,

JOBBERS IN

## DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers } A Specialty.  
American and Stark A Bags

## C. AINSWORTH,

JOBBER IN

## WOOL

CLOVER, TIMOTHY SEED and BEANS.

Parties Wishing to Buy or Sell above are Invited to Correspond.

82 South Division St., - - - Grand Rapids, Mich.

## WM. SEARS & CO.

## Cracker Manufacturers,

Agents for

## AMBOY CHEESE.

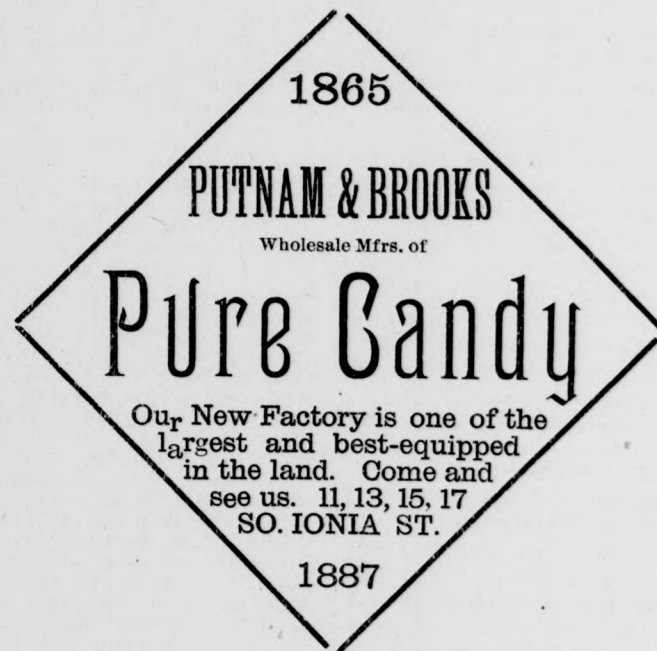
37, 39 & 41 Kent Street, Grand Rapids, Michigan.

ORANGES

LEMONS

FIGS.

NUTS.



PEANUTS

CANDY

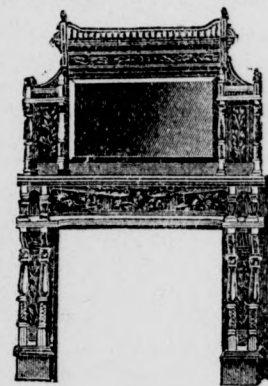
## CURTISS, DUNTON & ANDREWS

## ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, - - Mich.

STORE COUNTERS AND FURNITURE TO ORDER.



D. H. MOSHIER,

MANUFACTURER OF

Counters, Prescription Cases,  
WOOD MANTELS;

And all kinds of Store and Bank Furniture.  
Odd Bookcases and Sideboards.

Special attention given to ordered work. Call and see me or send for estimates.

62 So. Front St., GRAND RAPIDS.

## BELL, CONRAD & CO.,

58 Michigan Ave., Chicago,

PROPRIETORS OF

## Century Spice Mills,

IMPORTERS OF

## TEAS, COFFEES & SPICES.

OWNERS OF THE FOLLOWING CELEBRATED BRANDS:

JAPAN TEA---"Red Dragon" Chop.

COFFEE---O. G. Plantation Java,  
Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications.

W. R. KEASEY, Traveling Representative.

L. M. CARY.

L. L. LOVERIDGE.

## CARY & LOVERIDGE,

GENERAL DEALERS IN

Fire and Burglar Proof

## SAFES

Combination and Time Locks,

11 Ionia Street, - Grand Rapids, Mich.





# Groceries.

## The Grocery Market.

There is a decided firmness in several lines of goods, notably canned goods and fish. Packers of corn and tomatoes assert that this year's pack will not be above half the usual amount and are shaping prices accordingly. Baltimore packers have advanced quotations 10 cents, and local jobbers have withdrawn quotations for future delivery, preferring to make a set price at the time of shipment. There is no pumpkin to be had at any price, as the old crop is completely exhausted and the new crop has not yet come in. Gallon apples, which started in at \$2 at Baltimore, have since been advanced to \$3, and are still "on the go." There are no old packs of any kind of goods to be shovled on this season, which is sure to have considerable effect in holding up prices. Fish are advancing and are bound to go higher. Corn syrups are 1c. above what they were a week ago. Rice is up 1/2c. The new crop is slow in coming in. The manufacturers of package coffee reduced their list 1/2c. last Thursday, but advanced to the old regime again on Monday.

Candy is active and firm. Nuts are unchanged except peanuts and pecans, which are very strong, with every prospect of another advance before long.

Oranges are in fair supply and prices a shade lower, with quality and condition generally fine. Lemons are in better supply and prices are a little easier.

Bananas remain about steady in price with only a moderate supply.

## The Fourth Annual Picnic of the Grand Rapids Grip Carriers.

The fourth annual picnic of the Grand Rapids traveling fraternity, which was held at the various Black Lake resorts last Saturday, was fairly well attended and resulted—as all events do in which traveling men are a predominant feature—in a good time. The party left the city on the 9:10 train in the morning, and the ride to Holland was without special incident, except to the choice few who were initiated into the mysteries of the new secret order gotten up for the occasion. The "work" was done in the smoking car, and was highly enjoyed by all except the novitiates.

The steamboat ride was somewhat marred by the misty condition of the atmosphere, which rendered it necessary to bring umbrellas into active service. A landing was made at Ottawa Beach, where dinner was served in regular picnic style on one of the long tables in the rear of the Ottawa. At the conclusion of the repast, Geo. W. Noble, of Buchanan was called upon for a few remarks, and responded by imploring his brethren to be just as careful of their own reputations as they are of those of their customers—to save something for a rainy day, just as they insist upon their customers getting ahead in the world. Referring to the commonly-made statement that all traveling men are mashers, he said that if there were no ear there would be no sound—that "if there were no one to mash, there would be no mashers," a statement which was greeted with applause.

L. M. Mills was next called for, but declined to make a speech, as he said his forte was poetry.

A. B. Cole was asked to say a few words, but evaded the assignment by moving that an adjournment be made to the ball grounds, which was unanimously carried. Arriving on the grounds, A. B. Cole, and J. N. Bradford chose sides, Cole's team comprising the following well-known players:

A. B. Cole, C. F. Ward, P. T. 1st B; Dave McDonald, 1st B & P; T. P. Lyman, 2d B; Will Logie, 3d B; Chas. M. Falls, S S; N. B. Scribner, L F; L. C. Bradford, C F; Mark Burnham, R F. They dubbed themselves the Detroiters. Jim Brad's team was composed of the following gentlemen: Frank Miller, C; Jim Brad, P & S; H. Robertson, 1st B; S. F. Downs, 2d B; S. B. Morrison, 3d B; W. H. Downs, S S & P; Dave Haugh, R F; John Utman, C F; L. F. Kelley, L F; (give out) W. F. Blake, L F. These gentlemen dubbed themselves the Chicagoans.

The score at the end of the fifth inning stood 15 to 46 in favor of the Chicagoans.

Cole demonstrated one fact—that as a kicker he was a success. After the umpire had fined him \$300 for back talk, the umpire informed him that although he thought himself a ball player, he did not know enough to play hoss.

N. H. M. Raymond acted as umpire and scorer. Boating, bathing and fishing were then in order, while those so inclined tripped the light fantastic at the Ottawa. Supper was taken at the various resorts, after which most of the party turned their faces homeward, well satisfied with the day's pleasure.

## Grand Rapids Challenges Detroit.

To the Traveling Men of Detroit: The traveling men of Grand Rapids hereby challenge you to play two match games of base ball—one at Grand Rapids and one at Detroit—at such time and in such order as may best suit your convenience.

The only condition we shall rigidly insist upon is that all players shall be actual travelers, who have never played ball professionally.

J. N. BRADFORD, Capt.

## Make Contracts Now.

The Independent Oil Co. is now prepared to make contracts with the retail dealers to furnish them with their supplies of oil during the fall and winter months. This is the best method for the retail trade to pursue, as it ensures a full supply at all times and fair prices, which is not always the case where the dealer is compelled to depend upon his own resources during the time of the oil famine.

## Pleasant Picnic by the Battle Creek Association.

From the Battle Creek Call.

The annual picnic of the Battle Creek Retail Grocers' Association and grocery clerks Wednesday was one of the most enjoyable social events that has taken place in this city this season. The committee of arrangements had attended to the details of preparation so effectively that success was assured from the commencement.

Promptly on time, five street cars, loaded to their full capacity, left the corner of Main and Jefferson streets to the inspiring harmony of "Auld Lang Syne," playing from the full German band. Arriving at the Lake, the crowd dispersed as they pleased throughout the pleasure grounds, while the committee and their helpers arranged eight long tables at Camp Beidler. The supply of edibles was abundant and of excellent quality. Mr. Southworth had donated ice in profusion, Geo. E. Howes had presented a box of oranges, Austin & Godmark had furnished a large supply of water melons, and hamper and baskets of choice viands were brought by every firm participating. When between 250 and 300 persons took positions at the board, the tables groaned with their load, and when the repast was finished the band pitched and caught for the Whalers. James Hicks, umpire. The only really ungentlemanly thing concerning the whole affair that we heard of is that Halladay was knocked out of the box. Why they had him in a box, or who knocked him out, we have not heard. On the whole, we believe the game was considered a great success and furnished much amusement to those who witnessed it. The final score stood, Ashleys, 13, Whalers, 23. We are requested to say that the grocers' clerks of Battle Creek believe that they can "do up" any nine selected from any one vocation in the place, and they seem especially anxious to meet the dry goods clerks.

After an afternoon of unalloyed enjoyment the cars were again on time and all returned to the city and their homes. The committee asked no reduction of fare from the street railroad. The only favor they requested was a supply of cars on time each way and this request was promptly met. To the committee, Messrs. J. P. Stanley, J. H. Halladay and W. G. Murphy, the thanks of all participants are freely tendered, for the efficient manner in which they perfected every arrangement that could contribute to the success of the entertainment. Not a circumstance occurred to mar the pleasure of the occasion.

## Organization of an Association at Ithaca.

The business men of Ithaca, after holding a preliminary meeting and canvassing the subject thoroughly, met last Friday evening for the purpose of effecting an organization. A. F. Jackson was made chairman of the meeting and E. J. Heath secretary pro tem. The editor of THE TRADERMAN explained the system in use by the other associations of the State, when Dean Parker moved that the formation of an Association be immediately proceeded with, which was adopted. On motion of Frank P. Merrill, the constitution presented by Mr. Stove was adopted, when the following gentlemen handed in their names for charter membership: Jackson & Brown, W. H. Beasley, Riley Davis, Frank P. Merrill, O. H. Heath & Son, S. E. Parrish, Carter & Son, Chas. T. Rogers, Will K. Ludwig, F. L. T. Hasse, Geo. Srodes, Jas. B. Crawford, Robert Smith, Wm. Shaw, Wm. Pullin, Nelson Baker Co., H. T. Nooney, C. R. Richardson & Co., A. B. Scattingood, Jas. Moore, John Everden, Brisbin & Cooley.

Election of officers resulted as follows: President—O. F. Jackson. Vice-President—Robt. Smith. Secretary—John Everden. Treasurer—Dean Parker. Executive Committee—President, Secretary, A. S. Barber, O. H. Heath, S. E. Parrish.

The election of the other committees was deferred until the next meeting. The editor of the local paper was requested to print the constitution and by-laws in his next paper, as a matter of news.

The Blue Letter collection system was adopted for the use of the Association and the Executive Committee was instructed to procure the printing of the same.

The meeting then adjourned.

## Annual Meeting of the Saranac Association.

SARANAC, Aug. 8, 1887.

DEAR SIR:—At the annual meeting of the Business Men's Protective Association of Saranac, held Aug. 8, a large majority of the members were present and considerable interest and enthusiasm was manifested. H. T. Johnson, O. J. Bretz and George R. Walker were chosen as delegates to attend the State convention.

A committee of three, S. M. Crawford, F. H. Spencer and E. P. Gifford, were appointed for the purpose of securing a permanent buyer and shipper of wheat to locate at this place.

The officers elected for the ensuing year are as follows: President—George A. Potts. Vice-President—D. G. Huhn. Secretary—P. T. Williams. Treasurer—S. M. Crawford. Executive Committee—F. H. Spencer and F. E. Cuhoun.

Yours truly, P. T. WILLIAMS, Sec'y.

## Meeting Deferred.

GRAND RAPIDS, Aug. 15, 1887.

As the local delinquent list is not quite ready for distribution, it has been decided to defer the regular meeting of August 16 until Tuesday evening, August 23, at which time the delinquent list will be distributed, delegates to the State convention selected, an address given by Warren Hutchinson, the "Best Method of Preserving Vegetables and Fruits," and other important matters disposed of.

E. A. STOWE, Sec'y.

## WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE.	
Paragon, 80	Paragon, 25 lb pails
Fraziers, 60	Fraziers, 25 lb pails
2 50	
BAKING POWDER.	
Acme, 1/2 cans, 3 doz. case	
1/2 " " " "	2
1/2 " " " "	2
Bulk	1
Princess, 1/2	
1/2 " " " "	2
1/2 " " " "	4
1/2 " " " "	4
1/2 " " " "	2
1/2 " " " "	1
5	1
Victorian, 1 lb cans, (tall), 2 doz.	
Diamond, "bulk,"	
BLUING	
Dry, No. 2	. doz.
Dry, No. 3	. doz.
Liquid, 8 oz. tin	. doz.
Liquid, 4 oz. tin	. doz.
Arctic 4 oz.	7 gro
Arctic 8 oz.	
Arctic No. 1 pepper box	
Arctic No. 2	
Arctic No. 3	
BROOMS.	
No. 2 Hurl	1 75 Common Whisk.
No. 1 Hurl	2 00 25 Fancy Whisk.
No. 2 Carpet	2 25 Mill.
No. 1 Carpet	2 50 Warehouse
Parlor Carpet	3 00
CANNED FISH.	
Clams, 1 lb. Little Neck	
Clam Chowder, 3 lb.	
Corn Oysters, 2 standards	
Cove Oysters, 2 standards	
Lobsters, 1 lb. picnic	
Lobsters, 2 lb. picnic	
Lobsters, 2 lb. star	
Mackerel, 1 lb. fresh standards	
Mackerel, 5 lb. fresh standards	
Mackerel, 3 lb. in Mustard	
Mackerel, 3 lb. soured	
Salmon, 1 lb. Columbia river	
Salmon, 2 lb. Columbia river	
Sardines, domestic 1/2	
Sardines, domestic 1/4	
Sardines, Mustard 1/2	
Sardines, imported 1/2	
Trout, 3 lb. brook	
CANNED FRUITS.	
Apples, gallons, standards	
Blackberries, standards.	
Cherries, red standard	
Damsons	
Egg Plums, standard	
Gooseberries	
Green Gages, standards 2 lb.	
Peaches, Extra Yellow	
Peaches, standards	
Peaches, seconds	
Pears, pie	
Pears, standards	
Pineapples, standards	
Quinces	
Raspberries, extra	
Raspberries, red	
Strawberries	
Whortleberries	
CANNED VEGETABLES.	
Asparagus, Oyster Bay	
Beans, Lima, standard	
Beans, Stringless, Erie	
Beans, Lewis' Boston Baked	
Corn, Archer's Trophy	
" Morning Glory	
" Reverse	
" Rome	
" Sequoit	
" Hamburg	
" Livingston	
Peas, French	
Peas, extra marrowfat	
Peas, soaked	
" Early June, stand.	
" French, extra fine	
" Béchamelle	
Mushrooms, extra 1 lb.	
Pumpkin, 3 lb Golden	
Succotash, standard.	
Squash	
Tomatoes, standard brands.	
CHEESE.	
Michigan full cream	
CHOCOLATE.	
Wilbur's Premium, 35	German Sweet
" Sweet, 25	Vienna Sweet
" B'k'f Cocoa, 45	Baker's
" Cocoa-theta 42	Runkles
" Vanilla Bar 28	
COCOANUT.	
Schepps, 1 lb.	
" 1/2 lb.	
" 1/4 lb.	
" 1/8 lb.	
" 1/16 lb.	
" 1/32 lb.	
" 1/64 lb.	
" 1/128 lb.	
" 1/256 lb.	
" 1/512 lb.	
" 1/1024 lb.	
" 1/2048 lb.	
" 1/4096 lb.	
" 1/8192 lb.	
" 1/16384 lb.	
" 1/32768 lb.	
" 1/65536 lb.	
" 1/131072 lb.	
" 1/262144 lb.	
" 1/524288 lb.	
" 1/1048576 lb.	
" 1/2097152 lb.	
" 1/4194304 lb.	
" 1/8388608 lb.	
" 1/16777216 lb.	
" 1/33554432 lb.	
" 1/67108864 lb.	
" 1/134217728 lb.	
" 1/268435456 lb.	
" 1/536870912 lb.	
" 1/1073741824 lb.	
" 1/2147483648 lb.	
" 1/4294967296 lb.	
" 1/8589934592 lb.	
" 1/17179869184 lb.	
" 1/34359738368 lb.	
" 1/68719476736 lb.	
" 1/137438953472 lb.	
" 1/274877906944 lb.	
" 1/549755813888 lb.	
" 1/1099511627776 lb.	
" 1/2199023255552 lb.	
" 1/4398046511104 lb.	
" 1/8796093022208 lb.	
" 1/17592186044416 lb.	
" 1/35184372088832 lb.	
" 1/70368744177664 lb.	
" 1/140737488355328 lb.	
" 1/281474976710656 lb.	
" 1/562949953421312 lb.	
" 1/1125899906842624 lb.	
" 1/2251799813685248 lb.	
" 1/4503599627370496 lb.	
" 1/9007199254740992 lb.	
" 1/18014398509481984 lb.	
" 1/36028797018963968 lb.	
" 1/72057594037927936 lb.	
" 1/144115188075855872 lb.	
" 1/288230376151711744 lb.	
" 1/576460752303423488 lb.	
" 1/1152921504606846976 lb.	
" 1/2305843009213693952 lb.	
" 1/4611686018427387904 lb.	
" 1/9223372036854775808 lb.	
" 1/18446744073709551616 lb.	
" 1/36893488147419103232 lb.	
" 1/73786976294838206464 lb.	
" 1/147573952589676412928 lb.	
" 1/295147905179352825856 lb.	
" 1/590295810358705651712 lb.	
" 1/1180591620717411303424 lb.	
" 1/2361183241434822606848 lb.	
" 1/4722366482869645213696 lb.	
" 1/9444732965739290427392 lb.	
" 1/18889465931478580854784 lb.	
" 1/37778931862957161709568 lb.	
" 1/75557863725914323419136 lb.	
" 1/151115727451828646838272 lb.	
" 1/302231454903657293676544 lb.	
" 1/604462909807314587353088 lb.	
" 1/1208925819614629174706176 lb.	
" 1/2417851639229258349412352 lb.	
" 1/4835703278458516698824704 lb.	
" 1/9671406556917033397649408 lb.	
" 1/19342813113834066795298816 lb.	
" 1/38685626227668133590597632 lb.	
" 1/77371252455336267181195264 lb.	
" 1/154742504910672534362390528 lb.	
" 1/309485009821345068724781056 lb.	
" 1/618970019642690137449562112 lb.	
" 1/1237940039285380274899124224 lb.	
" 1/2475880078570760549798248448 lb.	
" 1/4951760157141521099596496896 lb.	
" 1/9903520314283042199192993792 lb.	
" 1/19807040628566084398385987584 lb.	
" 1/39614081257132168796771975168 lb.	
" 1/79228162514264337593543950336 lb.	
" 1/158456325028528675187087900672 lb.	
" 1/316912650057057350374175801344 lb.	
" 1/633825300114114700748351602688 lb.	
" 1/1267650600228229401496703205376 lb.	
" 1/2535301200456458802993406410752 lb.	
" 1/5070602400912917605986812821504 lb.	
" 1/10141204801825835211973625643008 lb.	
" 1/20282409603651670423947251286016 lb.	
" 1/40564819207303340847894502572032 lb.	
" 1/81129638414606681695789005144064 lb.	
" 1/162259276829213363311578010288128 lb.	
" 1/324518553658426726623156020576256 lb.	
" 1/649037107316853453246312041152512 lb.	
" 1/1298074214633706906492624082305024 lb.	
" 1/2596148429267413812985248164610048 lb.	
" 1/5192296858534827625970496329220096 lb.	
" 1/10384593717069655251940992658440192 lb.	
" 1/20769187434139310503881985316880384 lb.	
" 1/41538374868278621007763970633760768 lb.	
" 1/83076749736557242015527941267521536 lb.	
" 1/166153499473114484031055882535042672 lb.	
" 1/332306998946228968062111765070085344 lb.	
" 1/664613997892457936124223530140170688 lb.	
" 1/1329227995784915872248447060280341376 lb.	
" 1/2658455991569831744496894120560682752 lb.	
" 1/5316911983139663488993788241121365504 lb.	
" 1/10633823966279326977987576482242731008 lb.	
" 1/21267647932558653955975152964485462016 lb.	
" 1/42535295865117307911950305928970924032 lb.	
" 1/85070591730234615823900611857941848064 lb.	
" 1/170141183460469231647801223715883696128 lb.	
" 1/340282366920938463295602447431767392256 lb.	
" 1/680564733841876926591204894863534784512 lb.	
" 1/1361129467683753853182409789727069569024 lb.	
" 1/2722258935367507706364819579454139138048 lb.	
" 1/5444517870735015412729639158908278276096 lb.	
" 1/1088903574147	



# Drugs & Medicines

**State Board of Pharmacy.**  
Six Years—James J. Mason, Muskegon.  
Three Years—Otto E. Eberbach, Ann Arbor.  
Three Years—Geo. McDonald, Kalamazoo.  
Five Years—Stanley E. Parkell, Owasco.  
President—Geo. McDonald, Kalamazoo.  
Secretary—James J. Mason, Muskegon.  
Next Meeting—At Lansing, November 1 and 2.

**Michigan State Pharmaceutical Ass'n.**  
President—Arthur Bassett, Detroit.  
First Vice-President—G. M. Harwood, Potosky.  
Second Vice-President—H. B. Fairchild, Grand Rapids.  
Third Vice-President—Henry Kephart, Berrien Springs.  
Secretary—S. E. Parkell, Owasco.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—Geo. G. Gundersen, Frank Ingels, A. H. Lyman, John E. Peck, E. T. Webb.  
Local Secretary—James Vernon, Detroit.  
Next Meeting—At Detroit, October.

**Grand Rapids Pharmaceutical Society.**  
ORGANIZED OCTOBER 9, 1884.  
President—Geo. G. Stekette.  
Vice-President—H. E. Locher.  
Secretary—Frank H. Scott.  
Treasurer—Henry B. Fairchild.  
Board of Censors—President, Vice-President and Secretary.  
Board of Trustees—The President, John E. Peck, M. B. Kinn, Wm. H. VanLeeuwen and O. H. Edmund.  
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.  
Committee on Education—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.  
Committee on Pharmacy—W. L. White, A. C. Bauer and Isaac Watts.  
Regular Meetings—First Thursday evening in each month.  
Annual Meeting—First Thursday evening in November.  
Next Meeting—Thursday evening, Sept. 1, at the Tradesman office.

**Detroit Pharmaceutical Society.**  
ORGANIZED OCTOBER, 1883.  
President—Frank Ingels.  
First Vice-President—F. W. R. Perry.  
Second Vice-President—J. J. Crowley.  
Secretary and Treasurer—F. R. Kohnert.  
Assistant Secretary and Treasurer—A. B. Lee.  
Annual Meeting—First Wednesday in June.  
Regular Meetings—First Wednesday in each month.

**Central Michigan Druggists' Association.**  
President, J. W. Dunlop; Secretary, R. M. Russell.

**Berrien County Pharmaceutical Society.**  
President, H. M. Dean; Secretary, Henry Kephart.

**Clinton County Druggists' Association.**  
President, A. O. Hunt; Secretary, A. S. Wallace.

**Charlevoix County Pharmaceutical Society.**  
President, H. W. Willard; Secretary, Geo. W. Crouter.

**Ionia County Pharmaceutical Society.**  
President, W. R. Cutler; Secretary, Geo. Gundersen.

**Jackson County Pharmaceutical Ass'n.**  
President, R. F. Latimer; Secretary, F. A. King.

**Kalamazoo Pharmaceutical Association.**  
President, D. O. Roberts; Secretary, D. McDonald.

**Mason County Pharmaceutical Society.**  
President, F. N. Latimer; Secretary, Wm. Heycott.

**Mecosta County Pharmaceutical Society.**  
President, C. H. Wagener; Secretary, A. H. Webber.

**Monroe County Pharmaceutical Society.**  
President, S. M. Sackett; Secretary, Julius Weiss.

**Muskegon County Druggists' Association.**  
President, W. B. Wilson; Secretary, Geo. Wheeler.

**Muskegon Drug Clerks' Association.**  
President, E. C. Bond; Secretary, Geo. L. DeVore.

**Newaygo County Pharmaceutical Society.**  
President, J. F. A. Ralder; Secretary, N. N. Miller.

**Oceana County Pharmaceutical Society.**  
President, F. W. Fincher; Secretary, Frank Cady.

**Saginaw County Pharmaceutical Society.**  
President, Jay Smith; Secretary, D. E. Prall.

**Shiawassee County Pharmaceutical Society.**  
President, E. A. Bullard; Secretary, C. E. Stoddard.

**Tuscola County Pharmaceutical Society.**  
President, E. A. Bullard; Secretary, C. E. Stoddard.

**Manistee County Pharmaceutical Society.**  
President, W. H. Willard; Secretary, A. H. Lyman.

**Woman as a Pharmacist.\***  
MR. PRESIDENT—Apothecaries are notorious for making blunders, and you have made a very great one, indeed, by calling upon me to respond to this toast, "Woman as a Pharmacist." My sympathies are in favor of the women, hence my toast will not be well received by my brother pharmacists, I fear. It may, however, be fortunate for me, and well may I thank you for the capital taste which induced you to bring these fair representatives of our art among us to-day to enjoy this festive occasion. I do not care what the association of the ladies may be, they are a drug in no market. The most miserable bachelor who, in his solitary den, declaims against all women as a dose, must, in their presence, admit that, at least, they are sugar-coated; and, if some plodding, miserable wretch of a man claiming himself a pharmacist because he holds a certificate from our Kansas Board of Registration, should dare to denounce them as precipitate, here is an audience that knows the value of precipitates. I am sure the fact is, Mr. President, that in this dull prosaic life these are our elixirs, and we do not dare to call them *unofficial*. We must, therefore, adopt and admit women into our ranks as pharmacists.  
Your subject assigned me, "Woman as a Pharmacist," is a very interesting one, indeed, and much can be said, and should be said, in favor of woman for the filling of so important, careful and, indeed, responsible position as pharmacy demands. True, many of our druggists and pharmacists of to-day would not wish to admit that women can be their equals, in the art of pharmacy, because it is not popular nor in the nature of man to admit of her equality, let alone superiority.  
The old heathen idea that woman is a being a little lower in the scale of humanity than man is fast going into disrepute. We are rapidly beginning to learn that woman is even man's match in many ways not before dreamt of. The times we live in are times of progress, along all lines of thought and in all departments of active life. We no longer do things as our fathers did, unless it is proved that they did them the best way. We take nothing for granted in these days, unless it is well backed up by solid truths and sound arguments. Ours is a day when we like to try new things and to discover better ways and better methods of doing the old things. This holds true in every field of active life and practical business. If we once rode in stage coaches as the best way to get over the country, we do it no longer, and for the very good reason that we have found out a better and a quicker way. We have to inaugurate and bring in these changes in our methods and ways of getting along, because the forces about us, the scientific, the social, the moral and the religious, all seem to demand it. We cannot stand still if we would, nor can we to-day transact business as we could even twenty-five years ago. In war times, away back in the sixties, when our young men were all looking to the armies for positions and employments, an idea struck Mr. Spinner's mind, who was then United States Treasurer, that he would introduce a new kind of clerk into his office; and he at that time did first employ women to help count and handle our public funds, and only

the other day he declared that he regarded that one act of his official life with more pleasure and satisfaction than anything else that he did while at Washington. It proved to be a stepping stone for enlarging the chances for woman to earn an honest living. Woman's sphere of action is changing, too, with the spirit abroad for living; changes, all through society, the chance for woman to earn her bread is changed and enlarged also; and this is but just and right. We have given her the ballot in part, and with this as a very natural result there has come about her enlarged scope of action, or, rather, I don't know but I should say the ballot has come to her because her sphere in active and business life had already been so widened and elevated. Only a short time ago it was stated that the stock market of London was seriously affected by certain manipulations of a wealthy lady speculator; she was the moving commercial spirit swinging an influence equal to a good-sized Vanderbilt. Look at the enormous and extensive publishing house of Mrs. Frank Leslie, of New York, who has assumed the sole management, with brilliancy and success, of the *Leslie* publications. She is a type of what woman can do. Her place and genuine ability have won for her the hearty sympathy and encouragement of the newspaper press of the world.

I can well remember when I could walk down the streets of my own city without seeing a single lady clerk at the desks or behind the counters in our business houses. But now all this is changed; you see ladies at the telegraph, ladies keeping books, ladies running typewriters, setting type, ladies in dry goods, drug and book stores and ladies doing almost every kind of business. No longer can it be said that a woman's life is bound within the narrow limits of that prescribed for her a century, yes, but a few years ago; her sphere has been gradually widening and she has occupied the field and most admirably held it.

Is there not, then, a sphere in pharmacy for woman? It is worthy of mention that there are already quite a number of women who are competent pharmacists in our Eastern cities. There are also those who have great credit and taken prizes of their class in the oldest of our pharmaceutical colleges. In our own State of Kansas, in the junior class of our State School of Pharmacy, there has been a lady student during the winter past who almost leads her class in pharmacy; she graduates, also, in the collegiate department with honors. There are those who could be named, too, who are engaged in dispensing and manufacturing pharmaceutical preparations, and all the labors which fall to the lot of the dispensing pharmacist or drug clerk, and do it satisfactorily. Again, others can be named who have full charge and management of drug stores, and who hold the full confidence of the community in a financial standing, as well as the reputation of their establishments. We, as pharmacists, cannot help but admit that women, in departments where dexterity, skill, order, neatness, cleanliness, accuracy, system, care and good judgment are required and found a necessity, take precedence. The immense amount of clerical work done by girls is familiar to every one, and the many responsible positions held by them in this assure us of the truth just stated. A visit to almost any of the largest pharmaceutical establishments in the East will well illustrate how the skill and dexterity of the ladies are appreciated; there their help is sought in preference to that of men for this class of delicate work.

I would say, give her a fair chance and woman will be found to be not a whit behind man in pharmacy. Our State, as well as the Kansas Pharmaceutical Association, has seconded our efforts towards systematic pharmaceutical education. Let us say to our girls that the doors are open wide for them, and let us give them opportunities for practice. It is not to be supposed that the women pharmacists of the future will be many; but if we see to it that the few are well educated, it will be realized in our profession, as it has been in domestic life, that woman is man's helpmeet. She will lend her valuable aid in advancing our profession. Let us encourage pharmaceutical knowledge as a part of our girls' education. The training which this department affords has been said by those who have taken the drill simply as an accomplishment, to be of inestimable value in after life. Kansas, our banner State, has taken the advance step in behalf of woman ahead of all other States of our Union. Prof. L. E. Sayre, of the Chair of Pharmacy at our State University, says that woman should be encouraged in the art of pharmacy, and it is to be hoped that great numbers will come to him and take advantage of the exceptional facilities afforded by our State institution, which excels, with but few exceptions, any in the United States. President R. J. Brown, of the Examining Board in Pharmacy of our State University, has already advanced these ideas in an address before the Iowa State Pharmaceutical Association, as appears in their report of 1885, in saying that woman should be encouraged in pharmaceutical work and that his experience warrants him in saying that woman would make a good prescriber, a dispenser or a compounder of drugs.

When an intelligent, earnest young woman makes up her mind to succeed in any chosen pursuit, she will conquer; and when such an one voluntarily adopts pharmacy as a business vocation, she deserves not only the sympathy but the generous aid and support of pharmacists. It is said that to woman we are indebted for most of our better qualities; shall we acknowledge this and forbid that she shall convey her good influence among us as a class? Let me, then, as a pharmacist, ask a hearty response upon this festive occasion for the cause of women in pharmacy. I am fully aware that I am trespassing the very narrow limits allowed for a toast. I cannot, however, close, Mr. President, without congratulating this Association on having attained its eighth birthday in the city of Wichita, and the citizens upon securing so intelligent a body of professionals.

**The Drug Market.**  
There are no changes of importance to note this week. Quinine is weak and lower for foreign brands, with no prospects for higher prices this season. Opium is weak and a trifle lower. Morphine is steady. Cinchonide, German, is dull and lower. Cuttle bone is very firm at the advance. Carbolic acid is tending higher. Cubes are looking up. Oil cubes have advanced. Oil peppermint is tending higher. Oil bergamot has advanced.

**A Cold Shake.**  
"Gimme some 20 grain quinine capsules," said a wild-eyed young man to the clerk.  
"Why such a large dose?"  
"Oh! my girl has just given me the shake."

## Queries in the Drug Line.

The following are among the list of questions to be answered at the next annual meeting of the New York State Pharmaceutical Association:

There are 2,500 druggists in New York State. Would it be possible to establish a life or fire insurance (or both) association on mutual or benefit plan? (Plan to be suggested by the acceptor of this query.)

A 3 per cent. solution of morphine hydrochloride is reported to have developed apomorphine and produced violent emetic effects. How long and in what way may solutions of morphine be kept without danger of this change?

The antiseptic value of iodoform has of late been called in question. Is there good ground for distrusting this long-recognized ally of antiseptic surgery?

It has been stated that the keeping qualities of powdered ergot are improved by sharply drying it after exhaustion by ether. This should be verified; also find to what degree of heat ergot may be subjected without injury to its therapeutic properties.

It has been asserted that the retail druggist must lose his identity as a professional man and henceforth be merely the agent of the manufacturer. Is this true? Is there any difference in this respect between the druggists of large cities and those of smaller places? Can it be avoided?

A low priced article sold as glycerine is reported to consist of a saturated solution of magnesium sulphate with about 15 per cent. of glucose. The appearance was deceptive and the sp. gr. 1.26. Can anything of this kind be found on the American market?

It is claimed that percolation as directed by the Pharmacopoeia does not fully exhaust the drug. From a practical standpoint is this true, and if so how may the Pharmacopoeia process be improved?

What uniform of strength exists in the pharmacopoeial extracts of the market?

Do the tincture and fluid extract of belladonna lose in alkaloidal strength by age?

What is the nature of the acid that forms in the tincture and fluid extract of belladonna soon after being made, and is it produced at the expense of the atropia?

Is it advisable at the next revision of the Pharmacopoeia to standardize any of our tinctures by their contained active principles?

What pharmacopoeial plants are found uncultivated in the State of New York, how abundant are they, and in what localities can they be found?

Should the abstracts be dropped from the next revision of the Pharmacopoeia?

Elixir phosphate iron, quinine and strychnine, as furnished by a prominent manufacturer, is of a light green color, not intensely bitter taste, and keeps for a long time without change. Is it possible for the retail druggist to make an elixir with the chemicals mentioned in the title, in the proportion claimed by this manufacturer and possessing all these characteristics?

It has been claimed that the herb pepper-mint, when freshly cut, yields more oil than when dried. Is this true, and if so, does the increased yield of oil compensate for the increased expense of shipping the fresh herb to the distiller?

An examination of the various makes of quinine pills of the market would be desirable.

Are the calcined and carbonate magnesias manufactured in this country as good as the imported?

Make an examination of the white wax of the market to see if it is adulterated, and how these adulterations can be detected.

Eryodictyon (yerba santa) has yielded to assay several well-marked constituents. The resins are said to possess the expectorant value of the drug. Another proximate principle is supposed to be a glucoside. Can it be isolated and made useful?

Are the class of goods that are flooding the market under the name of "triturations" or a similar name, of sufficient value in convenience of manufacture, ease of exhibition by the physician, and keeping quality to warrant any scientific attention?

Strophantidis, a drug recently brought into notice, is receiving considerable attention. A report upon this plant, its active principles and the features which distinguished it from "false" varieties, would be of interest.

How much sulphuric acid can be made to crystallize with quinine and how much acid and water is to be found in samples of the quinine sulphate and bisulphate of the market?

## Cheap Disinfectant.

A good disinfectant is made by dissolving half a drachm of nitrate of lead in a pint of boiling water, then dissolve two drachms of common salt in eight or ten quarts of water. When both are thoroughly dissolved, pour the two mixtures together, and when the sediment has settled you have a pall of clear fluid, which is the saturated solution of the chloride of lead. A cloth saturated with the liquid and hung up in a room will at once sweeten a fetid atmosphere. Poured down a sink, water-closet or drain, or on any decaying or offensive object, it will produce the same result. The nitrate of lead is very cheap, and a pound of it would make several barrels of the disinfectant.

## Disguising the Taste of Quinine.

Rundschau states that Fahlberg, the discoverer of saccharine, has combined it with quinine to disguise the taste, and patented the preparation. The quinine taste, however, is not perfectly disguised. Pollatschek proposes the following combination, which he claims disguises the taste of quinine completely: 10 parts saccharine and 11 parts of carbonate of sodium are dissolved in 1,000 parts of water, 10 parts of quinine are uniformly mixed with this, and the resulting emulsion immediately swallowed. The taste left is that of saccharine, and a flavor of bitter almonds.

The Lowell Association to Picnic Friday.

## WHOLESALE PRICE CURRENT.

Advanced—Oil cubes, cubets, insect powder.		
Declined—Quinine, cinchonidine.		
ACIDUM.		
Aceticum, German.	80 1/2	10
Benzolium, German.	80 1/2	10
Carbolicum, German.	80 1/2	10
Citricum.	58 1/2	65
Hydrochlor.	36 1/2	5
Pruronicum.	11 1/2	13
Oxalicum.	11 1/2	13
Salicylicum.	1 85/100	20
Tannicum.	1 40/100	60
Tartaricum.	50 1/2	53
AMMONIA.		
Aqua, 18 deg.	2 1/2	5
" 18 deg.	4 1/2	6
Carbonas.	11 1/2	13
Chloridum.	12 1/2	14
BACCAE.		
Cubebae (po. 1 29).	1 30/100	40
Juniperus.	6 1/2	7
Xanthoxylum.	25 1/2	30
BALSAMUM.		
Copaiba.	48 1/2	53
Peru.	61 1/2	56
Terabin, Canada.	50 1/2	55
Tolutan.	40 1/2	45
CORTEA.		
Abies, Canadian.	18	
Cassia.	18	
Cinchona Flava.	18	
Eoanymus atropurp.	30	
Myrica Cerifera, po.	30	
Prunus Virgin.	35 1/2	40
Quillaia, grd.	12	
Sassafras.	12	
Ulmus.	12	
Ulmus Po (Ground 13).	12	
EXTRACTUM.		
Glycerrhiza Glabra.	24 1/2	25
" po.	83 1/2	85
Haematox, 15 lb boxes.	9 1/2	10
" 15 lb boxes.	12 1/2	13
" 15 lb boxes.	15 1/2	16
" 15 lb boxes.	18 1/2	19
FERRUM.		
Carbonate Precip.	15	
Citrate and Quinia.	23 1/2	24
Citrate Soluble.	50	
Prunocyanidum Sol.	50	
Solut Chloridum.	15	
Sulphate, com'l, (bbl. 85).	1 1/2	2
" pure.	7	
FOLIA.		
Barosma.	10 1/2	12
Cassia Acutifolia, Tinnivelly.	20 1/2	25
Cassia, India.	10 1/2	12
Salvia officialis, 1/4 and 1/2.	10 1/2	12
Ura Ursi.	8 1/2	10
GUMMI.		
Acacia, 1st picked.	21 1/2	22
" 2nd.	20 1/2	21
" 3rd.	19 1/2	20
" Sifted sorts.	18 1/2	19
" po.	75 1/2	80
Aloe, Barb. po.	50 1/2	55
" Cane (po. 30).	6	
" Socotrine (po. 60).	6	
Ammoniac.	25 1/2	30
Assafoetida, (po. 30).	15	
Benzoin.	25 1/2	30
Camphora.	25 1/2	30
Catechu, 1/4, 1/2, 1/4, 1/2.	13	
Euphorbium, po.	35 1/2	40
Gamboge.	75 1/2	80
Guaiaicum, (po. 45).	35	
Kino, (po. 25).	20	
Resinoid.	15 1/2	16
Myrrh, (po. 45).	15 1/2	16
Opil, (po. 6 75).	5 00/100	25
Shellac.	18 1/2	25
Tragacanth.	25 1/2	30
HERBA—in ounce packages.		
Absinthium.	25	
Eupatorium.	20	
Lobelia.	20	
Majoram.	25	
Mentha Piperita.	25	
" Vir.	25	
Rue.	25	
Tanacetum, V.	25	
Thymus, V.	25	
MAGNESIA.		
Calcined, Pat.	55 1/2	60
Carbonate, Pat.	20 1/2	25
Carbonate, K. & M.	20 1/2	25
Carbonate, Jennings.	25 1/2	30
OLEUM.		
Absinthium.	4 50/100	50
Amygdale, Dole.	45 1/2	50
Amygdale, Amarae.	7 50/100	75
Almond.	2 50/100	30
Aurantii Cortex.	2 50/100	30
Bergamul.	2 50/100	30
Capituli.	9 00/100	60
Caryophylli.	62 1/2	65
Cedar.	35 1/2	40
Cinnamon.	61 1/2	65
Cinnamomil.	90 1/2	100
Citronella.	35 1/2	40
Conium Macul.	35 1/2	40
Copaiba.	90 1/2	100
Cubebae.	9 50/100	60
Excelsior.	90 1/2	100
Erigeron.	1 20/100	25
Gaultheria.	2 50/100	30
Geranium.	75	
Gossypil, Sem, gal.	15 1/2	16
Hellebore.	50 1/2	55
Juniperi.	50 1/2	55
Lavandula.	90 1/2	100
Limonis.	1 75/100	25
Liquorice.	45 1/2	50
Mentha Piper.	2 50/100	30
Mentha Verid.	5 50/100	60
Morruhu, gal.	90 1/2	100
Myrica.	62 1/2	65
Oliva.	1 00/100	25
Picea Liquida, (gal. 35).	10 1/2	12
Ricini.	1 42 1/2	60
Rosmaril.	75 1/2	80
Rosae.	65 1/2	70
Succini.	40 1/2	45
Sabina.	90 1/2	100
Santal.	3 50/100	40
Sassafras.	12 1/2	14
Sinapis, ess.	61 1/2	65
Tigil.	61 1/2	65
Thyme.	40 1/2	45
Theobromas.	15 1/2	20
POTASSIUM.		
Bichromate.	1 1/2	15
Bromide.	45 1/2	50
Chloride, (po. 20).	18 1/2	20
Iodide.	3 00/100	25
Prussiate.	25 1/2	30
RADIX.		
Aithae.	25 1/2	30
Alum.	15 1/2	16
Arum, po.	15 1/2	16
Calamus.	20 1/2	25
Centauria, (po. 15).	10 1/2	12
Cinchona, (po. 15).	10 1/2	12
Hydrastis Canadensis, (po. 35).	15 1/2	20
Hellebore, Alba, po.	15 1/2	20
Insula, po.	15 1/2	20
Ipecac.	1 75/100	25
Jalapra, po.	25 1/2	30
Maranta, 1/4.	35	
Podophyllum, po.	15 1/2	16
Rhei.	75 1/2	80
" cut.	75 1/2	80
" pv.	75 1/2	80
Spigelia.	48 1/2	53
Serpentaria, (po. 25).	20	
Serpiaria.	35 1/2	40
Senega.	40 1/2	45
Smilax, Officialis, H.	40	
Scilla, (po. 35).	10 1/2	12
Symplocarpus, Foetidus, po.	10 1/2	12
Valeriana, English, (po. 30).	25	
" German.	15 1/2	20
SEMIN.		
Anisum, (po. 25).	17	
Anise, (graveolens).	12 1/2	15
Bird, is.	40	
Carul, (po. 20).	12 1/2	15
Cardamom.	1 00/100	25
Cannabis Sativa.	10 1/2	12
Cydonium.	75 1/2	80
Chenopodium.	10 1/2	12
Dipterix Odorata.	1 75/100	25
Foeniculum, po.	15	
Foenugreek.	60	
Linum.	34 1/2	40
Linum, grd, (bbl. 3).	34 1/2	40
Lini, grd, (bbl. 3).	34 1/2	40
Rapa.	85 1/2	90
Sinapis, Albu.	85	
" Nigra.	11 1/2	12
SPICULUS.		
Frumentum, W. D. & Co.	2 00/100	25
Frumentum, D. F. R.	1 75/100	25
Frumentum.	1 00/100	25
Juniperis Co. O. T.	1 75/100	25
Juniperis Co.	1 75/100	25
Saccharum N. E.	1 75/100	25
Spt. Vini Galli.	1 75/100	25
Vini Oportu.	1 25/100	30
Vini Alba.	1 25/100	30

SPONGES.		
Florida sponges, wool, carriage.	2 25	50
Nassau.	2 00	
Velvet Br.	do	do
Extra Y.	do	1 10
Grass.	do	85
Hard.	for slate use.	75
Yellow Reef.	do	1 40
MISCELLANEOUS.		
Zelher, Spts Nitros, 3 F.	26 1/2	28
Zelher, Spts Nitros, 1 F.	26 1/2	28
Alumen.	2 1/2	3 1/2
Alumen, ground, (po. 7).	36 1/2	4
Anatto.	55 1/2	60
Antimon.	40 1/2	5
Antimoni et Potass Tart.	40 1/2	5
Argent Nitras.	5 1/2	6



## The Michigan Tradesman.

### ROLLICKING ROVER.

Story of a Dog That Fought in the Mexican War.

In writing the history of the Mexican war, full justice has been done General Scott, the bravery of our officers and the determined courage of our men, yet one noble character, who did much to encourage the hearts of our soldiers on their first landing on the Mexican shore, has been entirely overlooked.

During the year 1846, a proclamation was issued by President Polk that "war existed on the Rio Grande," and it is a historical fact that war with Mexico was never formally declared.

When the call for volunteers was made, public meetings were held in New York City, and the speakers called upon the patriotism of the people to march through Mexico in defense of National honor, to whip the enemy and "revel in the halls of Montezuma."

This last sentence fired the enthusiasm of the boys, and in a few days a regiment was formed under the command of Colonel Ward B. Burnet and taken to Fort Hamilton, where they were taught the duties of soldiers.

Among the volunteers was a lad named Charley, who, without the permission of his parents, enlisted. He was only sixteen years of age, but had all the ardor and love of country which an older man might possess, and with this the boyish affection for many things that had been his in the home life, so that he begged the Colonel to allow his old playmate, Rover, to go with him to the fort.

Rover was an immense, full-blooded Newfoundland, about four years old, and weighed fully one hundred pounds, immense in height and jet black, with the exception of a beautiful, white curly chest.

He soon became a general favorite with the men and officers, and made his appearance regularly at the messes of both. The Colonel became so interested in Rover, that, when petitioned by Charley and the boys, "Say, Colonel, won't you let Rover go to Mexico with us?" he, smilingly acquiescing, said, "Yes, he can go with us, and, boys, we will adopt him." So Rover became "The Dog of the Regiment."

A silver collar was given him by the officers and he was duly enrolled a member of the regiment and he never failed to appear on parade with the Colonel and his staff.

When the regiment marched down the pier to embark for Mexico, headed by the Colonel on horseback, Rover trotted at his side, head and tail high in the air, and he in reality received as many plaudits and cheers as did the troops, and he showed his appreciation of it by an occasional "Bow-wow-wow" that waked the surrounding echoes and increased the excitement and enthusiasm of the occasion.

On board ship, poor Charley was sea-sick nearly the entire voyage and consigned to his bunk, and it was a pleasant sight to see old Rover make his rounds and visit him. He would raise himself, put his paws on the edge of the berth and look over at his sick playmate as if to say, "Poor Charley, I am awfully sorry for you;" then, with a good-bye wag of his tail, he would start off to finish the round of the ship—first to the Colonel and then to the different messes of the men, there being no place forbidden the old fellow, for the fact was, every one was glad to welcome and divide anything they were eating, with him.

After a long and unpleasant voyage, the regiment disembarked at the Island of Lobos in the Gulf of Mexico, where Rover gained a still stronger hold upon the affections of the men by saving the life of a soldier who had fallen overboard.

Orders were soon received directing the regiment to re-embark for Vera Cruz and to prepare for an attack upon this important point. When the fleet of vessels came to anchor off the Mexican coast opposite Vera Cruz, Rover sprang into the first boat that left the ship, and, pushing aside the bowman, he sat watching the shore and wagged an answering shake with his tail whenever the man spoke or patted him. When so near the shore that every object could be clearly defined, Rover was heard to give first a terrific growl, then a deeper and fiercer bark that denoted rage; and ere the boat had passed the last line of breakers, before beaching, Rover sprang into the waves and, breasting his way through them in a noble manner, he made for a point on the beach where now plainly visible to the men were a pack of Mexican dogs.

On gaining the shore, he pitched into this body of Mexican representatives of his own kind, and soon drove them yelping out of sight over the low hills.

This courageous charge of Rover up the beach so excited the men in the boats, that with one accord a cheer of exultation and pride burst from them, which, echoing back to the transports, so aroused them on board, that, in a twinkling, the spars and rigging were lined with men eager to learn the cause of the excitement. Then with a mighty roar came such an answering cheer from them as was heard before or since in old Mexico, the waving of hats and the continued huzzas of men filled with delight and excitement at the result of their first battle, won by their noble old Rover.

After this, Rover was a well-known, honored and welcomed member of the American army, and was with them at the capture of Vera Cruz and in the battles that followed, up to Churubusco, where the poor fellow met his fate.

He was as brave as he was noble, and carried himself gallantly in every engagement.

This sketch is written as a tribute to the memory of Rover—a dog.  
Born, N. Y., 1841—Died on the field of Churubusco, 1847.

"Strength without insolence,  
Courage without ferocity."

ROBERT M. FLOYD.

Sault Ste. Marie as a Flour Center.

The Chicago Tribune recently outlined a magnificent project, as yet largely on paper, by which Sault Ste. Marie is to rival Minneapolis as a wheat-flour manufacturing center. It describes Lake Superior as the millpond, and mentions a proposed canal around the Sault Ste. Marie locks as the source of unlimited water-power, with 190,000 cubic feet of water tumbling over the dam every second. A syndicate has been organized with \$1,000,000 capital, which is under \$100,000 bonds to complete the canal within two years and a half. There the wheat now ground at Minneapolis is to be ground in transit. The Grand Trunk and Canadian Pacific are there to offer transit when navigation is closed. The impossibility of a lack of power at any time is dwelt upon as a basis for the belief that a chief glory of the Flour City is to be taken from her.

## M

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

## U

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

## Z

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

## Z

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

## Y

**VOIGT MILLING CO.,**  
Proprietors of  
**Crescent Roller Mills**

Manufacturers of the following well known brands:  
**Crescent, White Rose, Vienna, Royal Patent, AND ALL WHEAT FLOUR, The Great Health Food.**  
W. end Pearl St. Bridge,  
**GRAND RAPIDS, - MICH.**

### TIME TABLES.

**Grand Rapids & Indiana.**

All Trains daily except Sunday.

**GOING NORTH.**  
Traverse City & Mackinaw Ex. 8:45 a.m. Arrives. 9:05 a.m.  
Traverse City & Mackinaw Ex. 11:30 a.m. Arrives. 11:50 a.m.  
Traverse City & Mackinaw Ex. 7:30 p.m. Arrives. 7:50 p.m.  
Cadillac Express. 8:40 p.m. Arrives. 9:05 p.m.  
Saginaw Express. 11:25 a.m. Arrives. 11:50 a.m.  
Saginaw Express. 10:30 a.m. Arrives. 10:50 a.m.

Saginaw express runs through solid. 9:05 a.m. train has chair car to Traverse City and Mackinaw. 11:30 a.m. train has chair car for Traverse City, Petoskey and Mackinaw City. 10:40 p.m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

**GOING SOUTH.**  
Cincinnati Express. 7:15 a.m. Arrives. 7:35 a.m.  
Fort Wayne Express. 10:30 a.m. Arrives. 10:50 a.m.  
Cincinnati Express. 4:40 p.m. Arrives. 5:00 p.m.  
Traverse City & Mackinaw Ex. 10:30 p.m. Arrives. 10:50 p.m.  
7:15 a.m. train has parlor chair car for Cincinnati. 5:00 p.m. train has Woodruff sleeper for Cincinnati. 5:00 p.m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p.m.

**Muskegon, Grand Rapids & Indiana.**  
Leave. Arrives.  
6:30 a.m. 10:10 a.m.  
11:00 a.m. 4:30 p.m.  
4:40 p.m. 8:50 p.m.  
Leaving time at Bridge street depot 7 minutes later.  
C. L. Lockwood, Gen'l Pass. Agent.

**Detroit, Lansing & Northern.**  
**Grand Rapids & Saginaw Division.**  
DEPART.  
Saginaw Express. 7:30 a.m.  
Saginaw Express. 4:10 p.m.

**ARRIVE.**  
Grand Rapids Express. 11:25 a.m.  
Grand Rapids Express. 10:30 p.m.  
All trains arrive at and depart from Union depot. Trains run solid both ways.

**Chicago & West Michigan.**  
Leave. Arrives.  
Mail. 9:10 a.m. 3:55 p.m.  
Day Express. 12:30 p.m. 9:45 p.m.  
Night Express. 11:00 p.m. 5:45 a.m.  
Muskegon Express. 5:00 p.m. 11:00 a.m.

Daily. Daily except Sunday.  
Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m. and through coach on 9:10 a.m. and 11 p.m. trains.

**Newaygo Division.**  
Leave. Arrives.  
Express. 4:05 p.m. 4:30 p.m.  
Express. 8:25 a.m. 10:30 a.m.  
All trains arrive and depart from Union Depot.  
The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.  
W. A. GAYETT, Gen'l Pass. Agent.  
J. B. MULLIKEN, General Manager.

**Lake Shore & Michigan Southern.**  
**Kalamazoo Division.**  
Leave. Arrives.  
Ex. & Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex.  
4:35 p.m. 7:45 a.m. Grand Rapids. 9:45 a.m. 6:15 p.m.  
6:55 p.m. 9:02 a.m. Allegan. 8:25 a.m. 5:00 a.m.  
7:05 p.m. 10:06 a.m. Kalamazoo. 7:30 a.m. 4:00 p.m.  
8:30 p.m. 11:35 a.m. White Pigeon. 5:55 a.m. 2:20 p.m.  
2:30 a.m. 5:35 p.m. Toledo. 11:00 p.m. 9:45 a.m.  
8:30 a.m. 9:40 p.m. Cleveland. 6:40 p.m. 5:35 a.m.  
2:50 p.m. 3:30 a.m. Buffalo. 11:55 a.m. 11:40 p.m.  
3:40 a.m. 6:50 p.m. Chicago. 11:30 p.m. 6:50 a.m.

A local freight leaves Grand Rapids at 12:50 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.  
J. W. MCKENNEY, General Agent.

**Detroit, Grand Haven & Milwaukee.**  
**GOING EAST.**  
Leave. Arrives.  
Steamboat Express. 6:25 p.m. 6:30 p.m.  
Through Mail. 10:40 a.m. 10:50 a.m.  
Evening Express. 3:25 p.m. 3:30 p.m.  
Limited Express. 6:50 a.m. 6:50 a.m.  
Mixed, with coach. 11:00 a.m. 11:00 a.m.

**GOING WEST.**  
Morning Express. 1:05 p.m. 1:10 p.m.  
Through Mail. 5:00 p.m. 5:10 p.m.  
Steamboat Express. 10:40 p.m. 10:45 p.m.  
Mixed. 7:45 a.m. 7:45 a.m.  
Night Express. 5:25 a.m. 5:40 a.m.

Daily. Sundays excepted. \*Daily.  
Passengers taking the 4:50 a.m. Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:30 a.m. the following morning. The Night Express has a through Wagner car and local sleeping car from Detroit to Grand Rapids.  
JAS. CAMPBELL, City Passenger Agent.  
Geo. B. REEVE, Traffic Manager Chicago.

**Michigan Central.**  
**Grand Rapids Division.**  
DEPART.  
Detroit Express. 6:15 a.m.  
Day Express. 1:10 p.m.  
Atlantic Express. 10:10 p.m.  
Mixed. 6:50 a.m.

**ARRIVE.**  
Pacific Express. 6:00 a.m.  
Mail. 3:00 p.m.  
Grand Rapids Express. 10:15 p.m.  
Mixed. 8:15 p.m.

\*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.).  
D. W. JOHNSON, Mich. Pass. Agt., Grand Rapids.  
O. W. ROUGES, Gen'l Pass. and Ticket Agt., Chicago.

**Duluth, South Shore & Atlantic Railway.**

**WEST.**  
Leave. Arrive.  
A.M. P.M. Leave. Arrive.  
11:30 5:05 Grand Rapids. 10:30 3:40  
P.M. A.M. P.M. A.M.  
10:45 6:50 St. Ignace. 8:30 5:30  
8:00 1:00 Marquette. 2:05 10:00  
8:25 1:45 Ar. Negaunee. 1:55 9:15  
8:42 1:45 Ishpeming. 12:50 9:05  
11:45 5:25 Houghton. 9:20 6:00  
11:45 5:25 Calumet. 8:05 4:25  
P.M. P.M. A.M. P.M.

Only direct route between the East and South and the Upper Peninsula of Michigan.  
E. W. ALLEN, Gen'l Pass.

## The Standard of Excellence KINGSFORD'S



## STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

**WILL PLEASE YOU EVERY TIME!**

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

## CLARK, JEWELL & CO.

ARE SOLE AGENTS FOR

## ELASTIC STARCH.

IT'S A WINNER.

Your Stock is Not Complete Without It.

INCLUDE A BOX IN YOUR NEXT ORDER.

## BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros.

Soaps and Niagara Starch.

Send for Cigar Catalogue and

ask for Special Inside Prices

on anything in our line.

## RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

## BOOTS AND SHOES.

AGENTS FOR THE

**BOSTON RUBBER SHOE CO.**

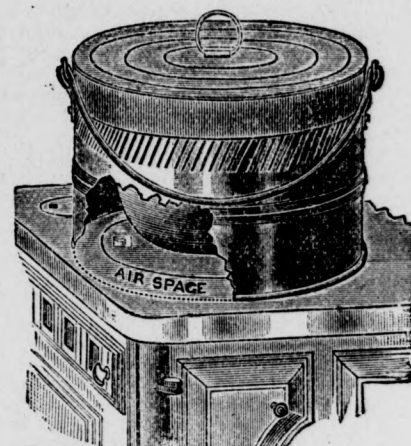
14 and 16 Pearl Street, - Grand Rapids, Mich.

## H. LEONARD & SONS,

WHOLESALE

CROCKERY, GLASSWARE,  
LAMP GOODS AND STONEWARE.

134, 136, 138, 140 Fulton St., Grand Rapids, Mich.



**State Agents**  
FOR THE  
**Excelsior Cooking Crock.**

Positively the finest kettle for cooking any kind of food. Those who try it will have no other.  
Cheapest Preserving Kettle. Absolutely Fire Proof. Not affected by Heat or Acid.

Factory Prices.  
2 quart. 1 doz. \$4.00  
3 quart. 1 doz. 2.00  
4 quart. 1 doz. 8.00

Sherwood's Incomparable Fine Glazed Stoneware.



Dark. White.  
Stew pans 1/2 gal. doz. 1.50 1.75  
1 " 1 " 2.00 2.25  
Milk pans 1 " 1 " .06 .30



**SHERWOOD'S.**  
1/2 gal. Pres. Jars doz. .75  
1/2 " Butter Crock. doz. 1.00  
White Lined. .30 1/2 gal. Preserve Jars. Stone Cover. .50  
1 gal. Butter crocks 1 " 1.40  
White Lined. 1.50 2 " " " " 1.40  
2 gal. Butter Crock. 1/2 " Tomato Jugs and corks. .30  
White Lined. 3.00 1 " " " " 1.40  
Tea Pots. Corks for 1/2 gal. Tomato jugs. .15  
Coffee Pots. Ice Mugs, Sealing wax, five pounds in package per pound wax. .03

To Insure Prompt Shipment Order Fruit Jars direct from us.



**HEADQUARTERS**  
**Mason's Porcelain Top Fruit Jars.**

PRICES.  $\frac{1}{2}$  gross.  
Pints. \$9.50  
Quarts. 10.25  
1/2 gallons. 13.25  
Rubbers extra. .75  
Globe Fruit Jars, pints. 11.00  
" " quarts. 12.00  
" " 1/2 gallon. 15.00

Preserve Jars. Tomato Jugs. Apple Butter Jars. Blackberry Jam Jars.



## HONEY BEE COFFEE!

Best in the Market for the Money.

## PRINCESS BAKING POWDER,

EQUAL TO THE BEST MADE.

## BEE MILLS' SPICES

Absolutely Pure.

## ABSOLUTE SPICES

And

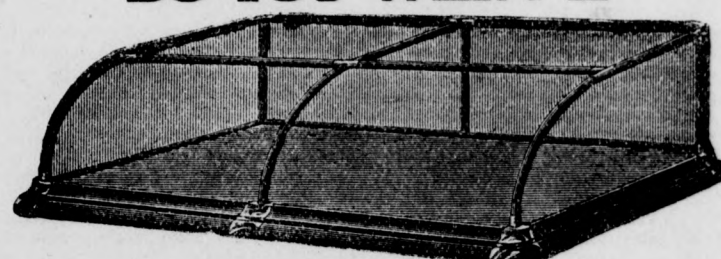
## Absolute Baking Powder.

100 per cent. Pure.

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WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

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