GRAND RAPIDS, WEDNESDAY, AUGUST 24, 1887.

NO. 205.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO., Flint, Mich.

FURNITURE TO ORDER

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Horse and Wagon Covers, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, CIGARS Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants. 157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago Michigan Tradesman, Grand Rapids

BELKNAP

Wagon and Sleigh Co. MANUFACTURERS OF

Spring, Freight, Express, Lumber and Farm

WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

Garden Seeds a Specialty The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

ALFRED J.BROWN

16-18 N. Division St., Grand Rapids

LEATHER And Shoe Store Supplies.

SHOE BRUSHES, SHOE BUTTONS

SHOE POLISH, SHOE LACES. Heelers, Cork Soles, Button Hooks, Dress-

ings, etc. Write for Catalogue. 118 Canal Street, Grand Rapids.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.

HIPS

GRAHAM ROYS, - Grand Rapids, Mich.

SHERWOOD HOUSE. The Traveling Men's Favorite.

CHARLOTTE, - - MICH. Re-fitted and Re-furnished.
Sample Rooms on First Floor.
First-Class in all its Appointments.
M. F. BELGER, Proprietor.

EDMUND B. DIKEMAN

THE GREAT

44 CANAL ST., Grand Rapids, - Mich.

CHARLES A. COYE,

A. Coye & Son,

AWNINGS & TENTS

Oiled Clothing, Feed Bags,

Wide Ducks, etc. Flags & Banners made to order. - GRAND RAPIDS

Manufacturers and Jobbers of



Importers, Jobbers and Retailers of

BOOKS

Stationery & Sundries.

20 and 22 Sonroe St., Grand Rapids, Mich.

43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express Promptly At-

PAINT. We have a full stock of this well-known

MIXED PAINT

and having sold it for over SIX YEARS can recommend it to our customers as be-

ing a First Class article. We sell it On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-lect. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead. Pittsburg, Pa

Write for prices and Sample Card to

Wholesale Agents, Grand Rapids.

Try POLISHINA, best FurnitureFin-

POTATOES

166 South Water St., CHICAGO.

FELSENTHAL. GROSS & MILLER, Bankers.

Eaton Rapids Cigar Factory V. R. STEGLITZ,

CRICKET. ROSADORA.

Dealers not handling any of above brands are solicited to send in a trial order. Eaton Rapids. - Mich.

KEROSENE

If your Jobber does not handle INDEPENDENT OIL, send your orders direct to the office of the Company, 156 South Division St., Grand Rapids.

LUDWIG WINTERNITZ,

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich TELEPHONE 566

Grocers, bakers and others can secure the agency fo heir town on this Yeast by applying to above address None genuine unless it bears above label.

Frederick the Great CIGAR.

Mr. Christopher Sparling.

COOK & PRINZ,

Valley City Show Case Mfg. Co. SHOW CASES.

OF ALL KINDS. SEND FOR CATALOGUES, SEND FOR ESTIMATES.

38 West Bridge St.. Grand Rapids. Telephone 374.

HEMLOCK BARK

WANTED

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicit-

N. B. CLARK, 101 Ottawa St., Grand Rapids

HENRY J. HARTMAN, FOUNDER.

GRAY IRON CASTINGS A SPECIALTY. Send for Estimates. I South Front St., Grand Rapids, Mich.

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-Address, C. G. SWENSBERG.

A VERY PRACTICAL JOKE. Written Especially for THE TRADESMAN.

old Mr. Nelson was intending to retire from the active business life he had led in the village for the last fifteen years, and would sight. turn the store and its contents over to his nephew, Frank Nelson, who would one day

Although there were other stores in the came to do their shopping when they wanted anything stylish in dress goods or the latest shades in ribbons.

It was a general store, filled with all

Many years ago Nelson had started in business a poor man; but, by strict integrity and careful attention to the demands of his customers, he had amassed a very comfortable fortune. But now he was getting on in years, and had decided to spend his remaining time on earth in seeking what enjoyment he might get out of it, for he was a jolly old bachelor, always ready for any fun or any joke that might be played.

Another reason for his decision was that Frank, who had been educated in a business college in the East, and had been traveling under his supervision, and make the personal acquaintance of the patrons of his uncle's store: for Frank had not been in Smithfield since his boyhood, and no one there remem-

Now, in the village of Smithfield resided many young ladies whose claims to beauty were not to bo despised, even by a traveled young man like Frank Nelson; and, as a natural consequence, the rumor that such a distinguished personage intended to make his home among them, set many a maiden's acted generally as though very glad to see heart a-flutter, and many were the plots that were laid in feminine minds to entrap him. ferred that this was the long-expected

Among these fair damsels were two sis- nepnew, and the news of his arrival spread ters, daughters of a widow not in the best of circumstances. The sisters worked, one as a school teacher and the other as clerk in a small dry-goods store, and by this means lengthened out the family purse.

One of the sisters, Nellie Walters, was a blonde, short in stature, yet plump withal, with gray eyes and a piquant expression that was in perfect harmony with a modest, retiring character. She had been her father's pet child, but he had not spoiled her, and she had budded into perfect womanhood. She was the school teacher, and was

Her sister, Emma, was as much her option. She was a decided brunette, tall in stature, and had a certain air of hauteur about her that attracted while it repelled. swains who had been singed by the fire that side out in this here town. He's got all throat to avert an apoplectic fit. sparkled in her black eyes, and then cast the old man's smart ways."

The sisters heard of the intended change and of Frank's coming with very different his nephew (?), and the new proprietor, to-

Nellie's first thought was, would he keep her brother in his place in Mr. Nelson's store or supplant him with some of his own worn stock was put on "bargain counters" Walter's family if he did, for Henry's wages

of a different nature entirely. She immedi-Prescription Cases and Store Fixtures ately set her sharp wits to work to make the best plan possible to bring young Frank Nelson and the old man Nelson's thousands to her feet. She schemed and pondered, until she finally laid out a plan of campaign that, as she thought, was sure to accomplish

her object. Old Mr. Nelson had written Frank to come on the morning train, Thursday; but, creased the trade to a wonderful extent. through some mistake, he arrived on the evening train of Wednesday, and no one agent he would send for his baggage in the street towards his uncle's place of business.

the old landmarks, scenes of his boyish frol- brother Fred. ics, and wondering if anyone would recognize him, he suddenly became aware of two very pretty girls walking just in front of him, and so earnestly engaged in conversation that they did not, notice his presence

guilty of eavesdropping, but, as the shorter not resist the temptation to hear the balance of the sentence:

self at Frank Nelson's head in such a an anxious glance towards her sister. shameless way. Don't you ever stop to

The little village of Smithfield was elec- mistress of old man Nelson's wealth, you trified one day by the announcement that and mother will be sorry that you tried to grossed with the fair Emma's sister as his hinder me," responded Emma, and then the employer was with Emma. They took long girls turned a corner and were soon out of walks together, and rowed on the river in

nephew, Frank Nelson, who would one day future is decided for me already. I hardly girl who looked so confidingly up at him as the Supreme Court of Pennsylvania in the inherit all the old man's wealth, he being a thought, when I came to this little burg, he told her of his hopes and ambitions. As case of Boustead vs. Cuyler. bachelor, with neither kith nor kin except that I should find a wife already picked out they were returning from church one evenout of this? By jove! I've got it! I'll see be his wife. place, Nelson's was the sole claimant to any what uncle says." And, with thoughts of Mrs. Walters objected somewhat on acplace, Nelson's was the sole claimant to any place, Nelson's was the sole claimant to any place, Nelson's was the sole claimant to any place, Nelson's was the sole claimant to any person from using a bicycle upon a turngike count of his poverty, but he urged his suit was that the young ladies of Smithfield uncle's store and found the old gentleman with such fervor and showed such bright of the road did not deprive the

"Not a word about my being your nephew, uncle," he said, as the old man grasped the marriage—the first of September. boy's hand. "I've got a little practical joke classes of merchandise, from the lowly by which you and I can have some fun, and up with a poor clerk. washtub to the more genteel silks and sat- learn a certain fair marrying damsel of Smithfield a lesson."

The old man, always ready for any fun, assented at once, and, as they walked up the dark street towards home, Frank related the conversation he had accidentally overheard, and unfolded his plan for entrap-

fun, and the result of their conversation was that the morning's mail carried a letter to Frank's college chum, reading as follows:

your brother, and I'll promise you more fun than hearing a clam talk. Don't fail. Explanations when you arrive.
Your old chum, FRANK.

The next day, Mr. Nelson told his friends

that Frank had been delayed. and wouldn't come until Saturday morning. He also, ina new clerk, who would keep the books, atdrove down to the depot, and, on the arrival of the train, rushed up and grabbed a young man who got off by the hand, and him. From this, the depot-loungers inrapidly, as anything in the way of news

will, in a country village. On their arrival at the store, quite a any of his city airs with him.

Of course, it was very obscure to Harry

The next Monday, the old man formally transferred the management of the store to gether with the new clerk and Fred Walters gave the old store such an overhauling came and were opened up every day, and the store of Frank Nelson, in a short time,

ance than old Dan Nelson's ever had. The new clerk was very attentive to cus tomers, and had such a stylish, attractive way of showing goods that the demands of the young ladies of the village upon their respective papas for pin money was largely increased. This, together with the young proprietor's geniality and friendliness to-wards all with whom he came in contact in-or rather the earth gets him.

About a month after our hero's appear As he strolled along, trying to pick out daughters, Nellie and Emma, and their

> The all-eventful evening at length arrived, and as the guests came the old man introduced the two young men as "my nephew Frank and Harry Fleming."

Emma Walters devoted her entire atten-

of the two raised her voice a trifle, he was tion to Frank, and he seemed highly smitamazed to hear his own name, and could ten with her charms, and danced and flirted with her outrageously; while the new clerk, Harry Fleming, was fully as attentive to her "I tell you, Emma, you will be doing a sister, who seemed not at all displeased which he is thrown. most despicable thing to try and throw your- with his attentions, although she cast many

tell you I am going to marry Frank Nelson, er; and people nodded their heads wisely, in spite of everything; and when I am once and hinted something about wedding-cake.

Meanwhile, the new clerk was as fully enthe shady evenings; and finally Harry was "Whew!" thought Frank. "It seems my forced to admit to himself that he loved the future is decided for me already. I hardly girl who looked so confidingly up at him as for me. Let's see, can't I have a little fun ing, he won a shy consent from Nellie to

> prospects for his getting a share in Nelson's business, that she finally agreed to an early

Nellie's sister laughed at her for taking

"Wait until you see me Frank Nelson's wife," she said, "and you'll wish you had more ambition than to marry our clerk!" The preparations for the wedding went on

finely, and old Mr. Nelson insisted that the young folks must be married at his house. "I'll give Nellie a wedding-present she above for the purchase price. In an action

the handsome thing, consented. The first of September dawned fair, and was as bright a day as any young couple starting on life's journey together could

wish for.

Mr. Nelson's old-fashioned house was thronged with guests from the village, the sured, or any part thereof," without the wedding-dinner was prepared, the minister had taken his stand with bible open, when the groom led the blushing Nellie before

"Do you, Frank Nelson, take this wo-

Frank Nelson! Had they heard aright or had the minister lost his senses! Emma Walters turned white, but, imagining there was some mistake, kept her place.

and wife," when Mr. Nelson came up, and, taking the newly-wedded couple by their hands, addressed the wondering guests:

my nephew on his marriage with this dear girl. At the same time, let me explain a little misunderstanding that seems to have crowd of Nelson's patrons and friends had arisen. This young man whom I hold by gathered, anxious to make the acquaintance the hand is my nephew, and not the clerk, young lady, his wife, is Mrs. Frank Nelson. The old man introduced him, right and Forgive us for our deception, for Frank has left, as "my nephew, Frank," and the found a dear little wife by it, and I think it

matrimonial plans on the street." Of course, what the old man meant was Fleming's understanding as to why he was only known to the parties interested, and

either, and soon after left the village to assets of the company available to creditors.

"That was—ha! ha ha!—the best joke I

ever saw in my life!" was all he could say.

Maxims for Merchants. Lying won't stand, while truth is truth.

A man's money is as much his own as a man's talent.

Credit should be sparingly given and inegrity be the basis of it.

the telegraph; enterprise works them. A bird in the hand is worth only one bird. There is no chance of making it worth two. without letting it out of the hand. The merchant who craves the earth gen-

erally gets, in due time, all he can occupy-Every practice has its theory. There is a

A man can succeed better in the mercan tile field by pursuing an honest, straight-forward course than he can by deadening his conscience and disregarding all moral obligations. A man who really means to aid a young

merchant is a man of cautious dealing. He

are better than gold. Pull upright, energetic business men this way, and then that way and the other, and they only bend, but never break. Trip them Bury them in the mud, and in an ! our they

will be out and bright. A man may be unfortunate, he may be poor and penniless, but it no is known to possess unbending integrity, an unwavering possess unbending integrity, an unwavering each trip.

6. The limited selling prices of goods are bipation goods, sold under be the embarrassments and exigencies into

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

DUE-BILL-DEMAND OF PAYMENT. No demand of payment is necessary as a condition precedent to a right of action upon a due-bill, but the commencement of a suit thereon is a sufficient demand. So held by

The Supreme Court of North Carolina lately held that a statute prohibiting any owners of bicycles of the use of their property without due process of law, within the meaning of the fourteenth amendment to the Constitution of the United States.

A married woman owned real estate in her own right, and she and her husband were in the habit of using the name "J. P. Kinney & Co." as a matter of convenience in transacting her business. Acting under authority from the wife, the husband bought articles which were placed in her house and gave a note with the signature referred to

INDIVISIBLE CONTRACT. In an insurance policy the insurance was

consent of the insurance company in writing. Additional insurance was taken, with out the company's consent or knowledge, on the building, but not on the furniture. The Indiana Supreme Court held that this

risk are both indivisible, the contract must

be treated as entire nevertheless.

SHAREHOLDER'S LIABILITY. In the case of Christensen vs. Eno, the New York Court of Appeals lately held that the liability of a shareholder in an incorporporated company does not arise out of his relation, but depends upon his contract, express or implied, or upon some statute, and that in the absence of these grounds of lia-bility a person to whom shares have been issued by the company as a gratuity or bo-nus without his having subscribed therefor does not, by accepting them, commit a wrong upon creditors of the company nor make himself liable to pay the nominal face of the shares as upon a subscription or con-tract, so as to give an unsatisfied judgment creditor of the company a right of action against him for the amount unpaid on such stock; nor, according to the court, is a stock-holder liable to a creditor of the company for the value of bonds of the company, issued to him as a gratuity or bonus, where the bonds have not been paid and are mere unperformed promises to pay, and where

Agreement by Iowa Jobbers. Tho wholesale grocers of Iowa recently

We, the undersigned members of the Western Wholesale Grocers' Association, in order to correct many abuses which have

1. Bills for goods sold are all due at our respective places of business, and payment for same is expected to be made direct to the house by remittance when due, without cost to us, instead of to traveling men on

authority to collect for us. 2. Believing that uniformity is desirable

nonths, or four per cent. off for cash in ten

cash in ten days. discount only if paid in ten days from date.

known as combination goods, sold under agreements with the manufacturer or dealer to be strictly adhered to.

think what mother would say?"

Young Nelson was Emma Walters' escort to all the parties and picnics, and became a about what mother would say, Nellie. I constant caller at the residence of her moth-

REGULATING USE OF BICYCLES.

LIABILITY OF MARRIED WOMEN.

upon this note the New York Court of Appeals held that the wife was liable for the

apportioned part to a building and part to the furniture and household goods contained

avoided the entire policy. The court stated the rule governing the case as follows: Where the property covered by one policy, although consisting of separate items, appears to be so situate as to constitute substantially one risk, then even though separate amounts of insurance be apportioned to each separate item or class of properfy, if

Crand Rapids, Mich. did not belie them. Many were the young mouth. I reckon he'll turn things wrong ter in his face and pour brandy down his ing agreement.

crept into our business, resulting from competition, the system of selling goods through traveling salesmen, etc., hereby agree with each other to adhere to the following system of transacting business with the trade:

their trips, as has heretofore largely been the custom. No one, unless by written order, will have

cigars, green coffee, syrups (except N. O. molasses), soaps, starch, canned goods, vin-egar, ground spices, sixty days or two per cent. of for cash in ten days.

Teas, in original full half chests, four-

All other goods, except salt and eash goods, thirty days, or one per cent. off for All bills will have the time on which goods are sold, and the cash discount on same plainly shown, and bills are subject to

3. All claims for reclamation and allowances are to be submitted directly to us within ten days of receipt of goods, and a credit statement will be forwarded if the 4. No allowance made for cheese, fish,

claimed as spoiled, unless returned within thirty days of receipt of same.
5. Traveling men to keep an itemized expense account to be handed in at the end of

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,

S. & M.

ASK YOUR JOBBER

Independent oil of.'s college in the East, and had been traveling for the past two years, might have a chance to learn the practical parts of the business

bered him.

idolized by her scholars.

aside as so much rubbish.

added not a little to their support.

about ready to go home.

ping the trapper. Old Mr. Nelson entered heartily into the

DEAR HARRY-I want you to come up to Smithfield on the first train. You can spend your vacation here, instead of with

cidentally, let it be known that he had hired tend to collections and work of that nature. So, on Saturday morning, the old man

of the young man, and see if he brought Harry Fleming, who stands here; and this

adopted as the nephew of Mr. Nelson in has remained a secret to this day. posite in appearance as she was in disposi- Frank's place, but he knew there was a joke somewhere, and accepted the situation as a in the joke, but her sister never forgave the holder has received none of the funds or matter of course. "The old man's nevvy ain't no slouch, I travel as companion to a rich widow. She was pronounced a coquette by the more tell 'e," was the sage remark of the oldest As for old Mr. Nelson, he chuckled and malicious of her neighbors, and her actions inhabitant, as he rolled his quid in his laughed until his nephew had to throw wa-

as it hadn't seen for years. Old, shelffriends? It would be a hard blow to the -a new thing at that time. New goods But the imperial Emma's thoughts were presented a much more attractive appear-

ance in Smithfield, his uncle decided to give came to meet him. So, telling the station a house-warming in his honor, and, accordingly, issued invitations to all in the village morning, he set out to walk up the village with whom he had been associated, and among them were Mrs. Walters, her two

After a bountiful spread in the large dining room, the tables were cleared and the down, and in a trice they are on their feet. Now Frank was much too honorable to be young people danced until they were tired.

So matters progressed for some time.

hadn't thought of," said he to Mrs. Walters, and she, supposing the old man would do

him, her sister acting as bridesmaid.

The ceremony was concluded, and the minister said, "I now pronounce you man

"My old friends, help me to congratulate

young man thus made the acquaintance of has taught some people a lesson they'll not half the people in the town in a very short soon forget. It isn't wise to talk over our

Nellie forgave her husband for his share

Risk anything before you risk your repu

Enterprise talks, imagines projects; capial affords the means to do. Capital builds the ship, the 'railway and

good way and there is a bad way of doing everything. The good way is the true and the bad way is the false theory.

wants to impart not only the capital of gold, but also that of wisdom and direction which

the consideration for the contract and the

in terms and discounts, as is the custom in the trade centers, we establish the following to be strictly adhered to: Tobacco,

Interest to be charged on bills after ma-

meat or green fruits, claimed as spoiled, unless returned immediately on receipt of same. No allowance made on canned goods

It is only by a perfect knowledge of business, by an exercise of tact, judgment and cautious discrimination, coupled with habits of industry and a diligent observation of man. But competition which seeks every the competition is a means of creating the competition which seeks every the competition which seeks e

RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

1 arms \$1 a year in advance, postage paid. A vertising rates made known on application

WEDNESDAY, AUGUST 24, 1887.

The arrival at New York of cargoes of amounting to some 10,000 tons, has caused no small sensation among the trade in that city, for this sugar enters free of duty, under the treaty with those Islands. It came follow. It will, perhaps, impress upon many persons the simple fact that an easy way of adjusting this line of business to the operations of the general trade in sugar will be to repeal the present duty on all that comes in-with protecting provisions against export duty, and in favor of our own ships.

The board insurance monopoly seems determined to fight every innovation and take working over hours, and contemplate putadvantage of every excuse to extort more ting on a night force to run in conjunction money from policy holders. Michigan man- with the day gang. They pronounce the ufacturers who are substituting crude oil report that they contemplate putting in a for coal or wood as fuel now find themselves subjected to an increase of rates on the pretext of increased liability. Oil fuel has been extensive introduced in Cincinnati and other large cities, with the approval of the insurance companies, but the bullheaded idiots who control the board companies doing business in this State are amenable to neither reason nor mental growth.

The Inter-State Board of Trade of the United States has been incorporated at New representing \$12,000 worth of indebtedness York, for the purpose of fostering trade and commerce, preventing abuses in trade, securing freedom from exactions, uniformity in the customs and usages of trade, information on trade matters, to settle differences between members, promote friendly intercourse, unification of transportation laws, originate and advance measures for the benefit of agriculture, trade and com-

In purchasing and maintaining an exper imental farm, as is now contemplated by that organization, the White Lake Business Men's Association will take a step in advance of any other organization in the State. The idea, as outlined in another column and described by President Linderman in his annual address, is perfectly feasible and deserves the commendation of every one interested in the development of Michigan agriculture.

THE TRADESMAN has no hesitation in pronouncing the oration delivered by Myron H. Walker at the picnic of the Lowell Business Men's Association, and printed verbatim on another page, to be the best exposition of association work which has yet been given. It is a long way in advance of any previous effort in that direction and gives evidence of careful study and preparation on the part of the author.

Official Report of the Manton B. M. A. Picnic. MANTON, Aug. 22, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-The morning of our Manton auspiciously. The sun shone from a cloud-less sky. The air was cool and, had the roads not been so dusty, a more perfect day for the occasion could not have been selected. Early in the morning the people began to gather in from the country, on foot, on horseback, and with horse and ox teams until our beautiful village was filled to overflowing, putting on a regular Fourth of July celebration appearance. The place selected for holding the picnic was a fine grove on an eminence overlooking and just west of the village limits The ground had been cleared, tables erected, swings put up, etc., the day before. Promptly at 10 a. m., according to the programme, the stores were all closed and the band formed on Main street and, with sweet strains of music, marched to the grounds, followed by the people in procession. On arriving, the visitors seated themselves in the cool shade for social chot and to list the cool shade.

Cadillac—Geo. A. Deitz has returned for social chat and to listen to the enlivening strains from the band. We expected to but, unfortunately for us, his engagements were so pressing that, at the last moment, he wrote it would be impossible to come. Short addresses were made by Rev. Slyter, H. B. Sturtevant, of Sherman, (who, accompanied by Mrs. Sturtevant, Dr. Corbin

and Mrs. Corbin, had driven over to participate) and H. C. McFarlan.

In the meantime, the business men, with their coats off, under the direction and efficient of the driven were busy cutting. their coats off, under the direction and efficient help of the ladies, were busy cutting, carving and carrying the large pile of provisions which they had prepared and arranging them on tables 200 feet in length At 1 p. m., everything being in readiness, the people were invited to begin active operations, and such a time of feasting, mived with fun joke and laughter our vil mixed with fun, joke and laughter, our vil-lage has never witnessed. Taken all in all, it was an immense success and will bear repeating. But, Mr. Editor, it would have done your heart good to have seen the la-dies and business men at the close. A more tired, worn-out, completely done-up lot it has never been my good fortune to see, but they had the full assurance of success to apply as a balm to their aching bodies, and a good work well done.
R. FULLER, Sec'y.

Any man who buys goods, and at the time of purchasing draws a check for the amount on a bank where he has no deposit, is quilty of fraud and felony, and is liable

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Jennings & Smith will shortly remove to the Gibson building, at 38 and 40 Louis

street.

H. A. Vedders succeeds Theodore B. Goossen in the grocery business at 79 Shaw mut avenue.

The Sisson & Lilly Lumber Co. has put in a branch supply store at Otia. Amos S. Mussselman & Co. furnished the stock.

Cornelius Jonker has engaged in the grocery business at the corner of Carrier street raw sugar from the Hawaiian Islands, and College avenue. The stock was purchased at this market.

Bert VanderVeen, son of E. Vander-Veen, the Holland hardware dealer, will shortly engage in the hardware business on around Cape Horn, and more is expected to West Leonard street, near the intersection of Scribner street.

> Cary & Loveridge have sold a \$2,035 channel steel safe to the Oceana Loan and Security Association, at Hart. Also steel fire and burglar proof safes to Putnam & Brooks and the Honduras Timber Co.

Wm. Sears & Co. are now running their cracker factory an extra day each week, by branch factory at Manistee es without the least foundation in fact.

L. D. Harris has declared a final dividend in the matter of the Post and Tribune Job Printing Co., of Detroit, of which estate he was assignee. Two previous dividends have been declared, one of 25 per cent. and one of 20 per cent. The final division distributes another 10 per cent. among the creditors, making 55 per cent received by them. The creditors number sixty-two,

AROUND THE STATE. Bellaire-Fred. Smith has opened a jew

Charlevoix-John McCabe has opened neat market.

Bellaire-Hemstreet Bros. will soon oper grocery and feed store.

Vermontville-Geo. J. Lamb, the harnes dealer, has added a line of groceries. Blanchard-Mrs. E. S. Hipkins has sole

her drug stock to J. S. Burton, of Chase. Detroit-Thos. W. King, dealer in pic ture frames, has assigned to D. King, Jr. Luther-Paine & Buckner have embarked

n the furniture and undertaking business. Big Rapids-C. F. Mynning, grocer at the upper depot, has added a line of boots

Lake City-Wood & Walton are arranging to build a new store, which they will occupy themselves.

Moscow-W. W. Armstrong succeeds S. C. Murray in the hardware and agricultural implement business.

New Hudson-Elmer J. Rice succeeds Andrew Laird in general trade. The latter still retains his produce business.

Pentwater-W. A. Smith has retired from the meat market firm of Smith Bros. The business will be continued by W. F. Smith. Hastings-Fred. Heath has retired from the drug firm of W. H. Goodyear & Co. The business will be continued by W. H.

alone. Charlevoix-Perry Weed has sold his drug stock to C. B. Cochran, of Philadelphia. The business will be conducted by

his brother. Whitehall-M. Freehling contemplates closing out his dry goods business in the fall and engaging in the same business at

Grand Rapids. Traverse City—Hamilton & Milliken have eased the store adjoining their present quarters on the north and will soon be occupy-

ing three full stores. Plainwell-J. N. Hill & Co., left a barrel of molasses on their store floor one night last week. Before morning the barrel burst-

ed, with a result more sweet than pleasant. Lakeview-John Bale, of the mercantile and lumbering company of Macomber & Bale, lost a thumb last week by allowing it

from Tennessee and resumed a parnership er township. have the presence of the Hon. Frank Hamilton, President of our State Association, ness of A. E. Smith, under the former firm name of Smith & Deitz.

Battle Creek-T. B. Skinner has sold his dry goods store to Nelson Haskins, of Im- the East, whither he has been in the interlay City, and L. W. Robertson, of Hubbard- est of the Fox Caster Association. ston. Mr. Skinner has been selling dry goods here for forty years.

Big Rapids—The \$400 mortgage on the for the purpose of buying fall goods. ids, was foreclosed last week. The stock home and friends on the banks of Chautauwas bid in by Mrs. Carpenter, who will qua Lake. continue the business in her own name.

rural pursuits. L. A. Ely will continue the on to the Eastern markets. general merchandise business at the old stand, adding thereto the sale of his pat- tended the Ionia reunion last week. Conented articles, as follows: Patent shelving; trary to expectation, it did not require the button exhibitor; wall paper and border services of a shutter to get him home.

gage creditors of J. Widoe & Son replevined | Boston, was in town last week, the guest of the stock from the attacting creditors last his Michigan representative, W. T. Lamo- other day, remarking that the man was now Wednesday, when H. E. Staples foreclosed reaux. his mortgage, bidding \$2,000 for the to indictment for crime. Payment by the debtor's check does not of itself cancel the debt unless expressly so agreed, and the creditor can sue either on the debt or check does not of the debt or check does not of itself cancel the debt or check does not of itself cancel the formula and the same debt unless expressly so agreed, and the creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to justify his action in ignoring the attaching creditors at the next turn of the Muske-creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to justify his action in ignoring the attaching creditors at the next turn of the Muske-creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to justify his action in ignoring the attaching creditors at the next turn of the Muske-creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to justify his action in ignoring the attaching creditors at the next turn of the Muske-creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to justify his action in ignoring the attaching creditors at the next turn of the Muske-creditor can sue either on the debt or check does not of itself cancel the store open for business and will attempt to spend about six weeks in Ireland and "By making out a statement of the accompanied by his countries of the store open for business and will attempt to spend about six weeks in Ireland and "By making out a statement of the accompanied by his countries of the store open for business and will attempt to spend about six weeks in Ireland and "By making out a statement of the accompanied by his countries of the accompanies of the accompanies of the accompanies of

East Jordan-Harry Branch succeeds Geo.

Beaman in the drug business. Clarkston-E. Jossman succeeds ossman & Co. in general trade.

Quincy-J. & John Hayes succeed T. R Rathbun in the grocery business. Morrice-A. B. Clark & Co. succeed D. B. Holmes in the hardware business. Jackson-Dunham & Lewis succeed Fow-

ler & Dunham in the grocery business. North Branch-Harvey & Stoneberg, harness dealers, have dissolved and sold

East Jordan-Arthur Ward succeeds Cutler & Moorehouse in the confectionery busi-

Dexter-Leonard D. Alley has sold out

Lapeer-Each \$100 share in the First National Bank is now worth \$265. Lansing-A. D. Hensel succeeds B. F.

Hall in the lumber business. The latter still retains his coal business. Clarkston-I. Frank has retired from the Clarkston Exchange Bank. Jossman &

Bird continue the business. Berlin-Through the efforts of Dell Wright, telephone connection with the outside world has been secured.

Muskegon-The sayings bank project does not look as favorable as it did a week ago, the subject having failed to arouse much enthusiasm among the monied men of the

Bellevue-Whitney & Davenport are putting up an evaporator with a capacity of 225 bushels of apples daily. The works will furnish employment to thirty-five persons during the season.

MANUFACTURING MATTERS.

Jonesville-The cotton mills are now run oth day and night.

Hersey-C. N. Leach has sold his shingle mill and gone to Wisconsin to locate.

James McSkimin has engaged to travel for Cody, Ball, Barnhart & Co., handling teas exclusively. Matherton-The sawmill of Peter Dom

mey was destroyed by fire on the 14th. The fire originated in the boiler room. No in-Rockford-Horace H. Childs has purchas

ed the interest of Benj. F. Carper in the

paper mill business of Childs & Carper, at Childs' Mills, and will conduct the business lone hereafter. Lowell—The Michigan Cutter Co. building a warehouse, 42x100 in dimensions

and 14 feet high. The building will be completed this week and used wholly for 000 mile books at 2 cents per mile, on Sep tember 1, which is evident we will be successful. storage purposes. Whitehall-H. Olsen is agitating the or

Whitehall—H. Olsen is agitating the organization of a stock company with a capitor is incumbent on every commercial traveler to lend us a helping hand by renewing his tal of \$6,000, to engage in the manufacture of novelties in the line of furniture. It is proposed to erect a new building in the rear of Olsen & Degen's feed mill and utilize the same power used in that establishment.

Gripsack Brigade.

Nobody knows the drummer's ways, and no-body knows where the drummer goes. Nobody knows where the drummers eats, and

Cornelius Capsule Crawford now has his mail sent in care of the Salvation Army. Louis J. Koster, traveling representative for Edson, Moore & Co., Detroit, was in town last Friday.

F. O. Taft, formerly station agent at Lowell, is now on the road for the Michigan Cutter Co., of Lowell.

ride with his family Saturday when John S. B. Field, Lansing: M. N. Bood, V. J. Valda Johnston was starting out for a Long drove along the street on a dead run, colliding with Valda's vehicle, wrecking it and slightly injuring his child.

M. K. Walton spent last week in the Upper Peninsula in the interest of Curtis & Charlotte. Dunton. He sold one concern two carloads of goods and another house a full carload. He also sold 2,300 handsleds, which will not be shipped until fall.

Purely Personal.

Frank Jewell, of Clark, Jewell & Co., spent last Friday at Pewamo.

M. S. Goodman has returned from a week's visit with friends in Traverse City. Edward Bremer, book-keeper for F. D. Yale & Co., is rusticating a week in Walk-

Geo. Sherman, book-keeper for the Sisson ness of A. E. Smith, under the former firm & Lilley Lumber Co., at Sisson's Mills, was in town last Saturday.

Geo. G. Whitworth has returned from

John Snitseler, of the firm name of Voigt, Herpolsheimer & Co., started East Monday grocery stock of A. B. Carpenter, held by Franklin Barnhart, of the firm of Cody,

Henry Herpolsheimer, of Lincoln, Neb., Muir-O. N. Ely has retired from the spent several days last week with his of a slight advance. Owing to the fire in

Geo. A. Sage, the Rockford grocer, at-

Jerry Williams, senior member of the Whitehall-The attorney for the mort-firm of Williams & Coburn, wool buyers of

H. Mathews, the Chase merchant and stock, subject to three other mortgages ag- lumberman, passed through the city Mon- pened to hear the remark, suggested that it gregating \$2,000. Mr. Staples has thrown day on his way to New York, whence he would be easy to collect the amount. family.

Geo. B. Dunton, Jr., put in his appearance at the residence of the paper jobber

last Saturday. Frank Hamilton, President of the Michigan Business Men's Association, will be in the city Friday on his way to the Eastern markets. He will return direct to Flint, arriving there a day in advance of the State

A. T. Linderman, the Whitehall inventor, has lately applied for a patent on a new devise for a packing box, which is destined to pecome very popular. It comprises an ordinary box made of veneer, with enclosed angles crated with wood. Mr. Linderman has shown the box to but few people, but all unite in asserting that it is the best subhis general store and grain and agricultural stitute for the present cumbersome packing cases ever introduced.

> Monthly Report of State Secretary Mills. GRAND RAPIDS, Aug. 22, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-The following additions to the membership of the Michigan Division, T. P. A., have occurred since my last re-

15167-A. D. Noble. 15172-G. H. Doane. 15178-J. L. Likens. 15195-G. A. Monroe. 15220-J. Grotemat. 15230-A. Meekison. 15240-Geo. Ward. 15245—C. A. Lewis. 15264-E. W. Trout. 1527s-Jas. A. Peters. 15345-E. G. Miles. 15399-J. H. Cummins.

15392-L. E. Woodward. 15168-B. A. Gottlieb. 15174-W. F. Shedd.

15177-A. E. Cadwell. 15196-D. L. Densmore. 15221-G. A. Angel. 15237—Geo. H. Raynor. 15241—Geo. J. Heinzelman. 15I66-C. B. Baker.

15275-G. F. Behr. 15s73-Geo. S. Trevor. 15384—S. T. Green. 15395—J. A. Duncan.

16160-Jas. Rooney. 15176-S. Tobias. 15194-W. S. Jones. 15218-C. T. Clarage. 15226-T. O. Lewis. 15242-Wm. Simmons.

15243—Frank Mosher. 15273-W. W. Dennis. 12337-E. E. Eagle. 15378—J. F. Nelson. 15390—A. L. Nichols. One hundred and five more members

ave paid annual dues for 1887-8. Inasmuch as the outlook is very encour aging for the adoption of 5,000 and 3,000 mile books and the insurance system, and having received official notice that two leading railroads, through the efforts of our Railway Committees, will place on sale 1,cessful in inducing others to do likewise, i

nembership, or joining our Association.

Application blanks and all information heerfully given by State Secretary and Ireasurer, L. M. MILLS, Treasurer. 568 Wealthy avenue, Grand Rapids.

Standing Committees of the Michigan Di vision, T. P. A.

GRAND RAPIDS, Aug. 22, 1887. E. A. Stowe, Grand Rapids: DEAR SIR-The President of the Michi

gan Division, T. P. A., has appointed the following State Committees for the year ending July 1, 1888: Legislation-M. J. Matthews, Detroit; S. E. Parkill, Owosso; A. W. Atles, Detroit. Railroad-Geo. F. Owen, Grand Rapids

E. A. Rich, Ionia Hotel-A. A. Howard, Coldwater; Juliu Bader, Kalamazoo; W. H. H. Smith, Fen-

Bus and Baggage-W. J. Richards, ion City; E. P. Grow, Bay City; A. H. Rothermel, Kalamazoo.

Relief—C. L. Zacharie, Kalamazoo; D. S. Hatfield, Grand Rapids; C. F. Ballard. Employment—C. S. Kelsey, Battle Creek

E. A. Reynolds, Milan; J. F. Hammell Arrangement-L. J. Koster, Detroit; A L. Lay, Battle Creek; Wm. Haste, Detroit. Finance—C. W. Gregg, Jackson; Geo. F. Owen, Grand Rapids; A. F. Peake, Jack-

The D., G. H. & M. and Grand Trunk Railways, in order to especially favor commercial men, have given the week-end priv ilege to all, and it is to be hoped every member of our Association will show his appreciation of the liberality of these roads, by reciprocating in every honorable way, and lend their influence to those roads who recognize the rights and importance of the commercial traveler.

Very truly, L. M. MILLS, Sec'y-Treas. Mich. Div., T. P. A.

The Hardware Market.

Nails still remain firm at \$2.10 for iron and \$2.20 for steel. Sisal rope has taken a and \$2.20 for steel. Sisal rope has taken a jump to 11c, on account of a pool among the manufacturers and a great scarcity of sisal hemp. Manilla rope has sustained a Amos S. Musselman & Co., of Grand Rap- Ball, Barnhart & Co., is visiting his old little advance, but a stronger advance is among the probabilities. There is no change in barbed wire, although it is firmer with all the manufacturers, and there is prospect firm of L. A. & O. N. Ely, and returned to brother, Wm. G. Herpolsheimer, and went the Calumet & Hecla mine, the indications are good for an advance in copper. Screws are firm at the new list and discount, both manufacturers and jobbers seeming to be adhering to the new price.

He Could Collect It Himself.

Col. Dodge, the Lowell hypochondriac, was bewailing the death of a \$10 debtor the in hell and beyond his reach, when the Secretary of the Lowell B. M. A., who hap-

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

J. E. Edwards, Odonnell
John Koopman, Falmouth
P. Jeannot & Co., Reeves
S. T. M'Lelian, Denison
Gus. Begman, Bauer
J. P. Dwinell, Carlyle
A. D. Martin, Otia
C. M. Shaw Snarta A. D. Martin, Otia
C. M. Shaw, Sparta
Schrock & Long, Clarksville
Jno. Damstra, Gitchell
G. Ten Hoor, Forest Grove
Wm. Vermeulen, Beaver Dam
H. Van Noord, Jamestown
Herder & Lahuis, Zeeland
Lyo. M. Cook, Grand Haven Jno. M. Cook, Grand Haven C. K. Hoyt, Hudsonville Johnson & Seibert, Caledonia J. Martin, Sullivan S. Putnam, Fruitport

G. S. Putnam, Fruitport
S. Cooper, Jamestown
Nelson F. Miller, Lisbon
Den Herder & Tanis, Vriesland
R. McKinnon, Hopkins
L. R. Rogers, Eastport
Cole & Chapel, Ada
F. C. Stone & Son, Cedar Springs
O. House, Chauncy
W. H. Goodyear, Hastings
Seward McNitt & Co., Byron Center
W. H. Roach, Lake City
Sisson & Lilly Lumber Co., Sisson's Mills
W. H. Hicks, Morley
S. J. Koon, Lisbon
J. W. Runner, Shelby
A. DeKruif, Zeeland
Lon, A. Pelton, Morley
Walling Bros., Lamont
Dr. V. Sinz, Conklin
J. N. Watt, Hudsonvile
Kremer & Bangs, Holland
John Giles & Co., Lowell
C. H. Deming, Dutton
F. E. Campau, Alaska
Hoag & Judson, Cannonsburg
J. P. Cordes, Alpine
G. N. Reynolds, Belmont
Levett & Dann, Dorr
C. E. Manley, Kinney
A. L. Utter, Utter Lumber Co., Sullivan
C. E. Coburn, Pierson
Thos, Cooley, Lisbon
Smith & Bristol, Ada
Jas. Coby, Rockford
H. Matthews & Co., Chase
C. N. Hyde & Co., Rockford
Jos. Rogers, Hastings
Bert Tinkler, Lake
C. E. Blakeley, Coopersville
A. L. Conger, Kalamazoo
M. F. Dowling, Middleville
H. Colby & Co., Rockford

Biakeley & Co., Paris
Biakeley Bros., Fife Lake
C. E. Blakeley, Coopersville
A. L. Conger, Kalamazoo
M. F. Dowling, Middleville
H. Colby & Co., Rockford
B. Gilbert & Co., Moline
G. W. Clark, Saranac
R. T. Parish, Grandville
E. J. Hewes, Newaygo
W. H. Struik, Forest Grove
M. Heybour & Bro., Drenthe
S. Juistema, Grand Haven
A. Woolley, Hastings
D. W. Shatluck, Wayland
L. A. Paine, Englishville
S. Sheldon, Pierson
G. H. Walbrink, Allendale
A. W. Curtis, Holly
R. Bredewey, Drenthe
M. M. Robson, Berlin
Chas. Drury, Sampson & Drury, Cadillac
H. B. Irish, Lisbon
Otto Bros., Middleville
Mrs. M. Potter, proprietor of bazaar stor

Mrs. M. Potter, proprietor of bazaar store Grand Ledge: "I like it very much. Don'

know how I could do without it."

WHOLESALE AND RETAIL

COAL and WOOD E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block.

Telephone 909-1 R. **M**erchants' Stationery

Having Made a Specialty of Mercantile Printing for several pains to sell it, even when called for. years, we are able to offer the me any to sell. I can get my supply, as Merchants of Michigan the best goods in that line at the Lowest Prices compatible with

Fine Work. We quote: Note heads \$9.00. Envelopes Extra Stock \$10.00.

Anything else in the line of Commercial Printing Executed Promptly and at a Reasonable

Remember that a Merchant is judged largely by the appearance of his stationery.

Orders can be sent direct and printing delivered to any job-bing house at this market, to be shipped with other goods. Correspondence Solicited.

FULLER & STOWE COMPANY Grand Rapids, - - Mich.



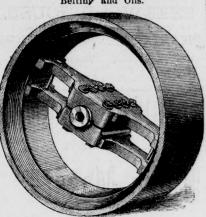
Annihilator

Strongest and Safest Explosive known to the Arts. Now is the time to Stock Up for Farmers' Trade. Mail orders promptly filled.

L. S. HILL & CO.,

19 and 21 Pearl St., Grand Rapids, Mich. Also wholesale dealers in Gunpowder, Ammunition, Guns, Fishing Tackle and Sporting Goods Generally.

Saw and Grist Mill MACHINERY



And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority.

Voigt, Herpolsheimer & Co.,

130 Oakes St., Grand Rapids, Mich

DRY GOODS

Staple and Fancy. Overalls. Pants. Etc.,

OUR OWN MAKE.

A Complete Line of Fancy Crockery@Fancy Woodenware

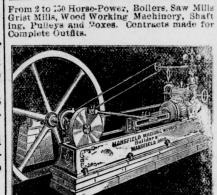
OUR OWN IMPORTATION

Inspection Solicited. Chicago and Detroit Prices Guaranteed

Must Have Tiger Oil. GRAND RAPIDS, June 22, 1887. Or. Leeson, Cadillac: DEAR SIR-I should have answered your letter ere this had not sickness prevented, and now I will just say that I asked for the sole agency of Tiger Oil simply because I thought your medicine was not at present for sale here. I have relatives and friends here who have tried repeatedly to find Tiger Oil in the city and failed, and consequently have been in the habit of sending to Millbrook for it. When we moved here recently, almost the first day some one asked if I brought any Tiger Oil to sell. As I had not I kept lending from what I had for private use, until it was gone, and we tried to buy more here, and, as on former occasions, failed to find any. So, thinking perhaps it might pay to keep a small supply on hand (if no one else near me kept it), I wrote you as I did. I intended sending out your circulars from house to house, and so advertise it. If, as you say, so many druggists in this city keep 'Tiger Oil they take no

You can do as you choose about sending formerly, from my husband's mother in Millbrook. Very respectfully yours, Mrs. Susa Cawthorne.

PORTABLE AND STATIONARY Business cards Good Stock ENGINES



C. Denison, 88. 90 and 92 South Division Street, GRAND RAPIDS.

Sweet Corn.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage,

HOR SALE-Twenty acres of improved fruit I and three miles from Frankfort. Will trade for house and lot or stock of goods in Grand Rapids. Address, for particulars, E. A. Stowe, Grand Rapids. 205tf

A. Stowe, Grand Rapids.

POR SALE—A paying business. M. V. Gun drum's general stock of merchandise, at Leroy, Mich. The stock is full and complete. Will invoice \$10,000 to \$12,000. Can reduce stock if desired. Commands a good trade and business is profitable. Will rent or sell the building. Reason for selling: "Going south." Terms cash. Address M, V. Gundrum, Leroy, Oscoola Co., Mich. Osceola Co., Mich.

POR SALE—A well-selected stock of general merchandise in a good town in Northern

Michigan. Stock will inventory about \$20,000. Can be reduced to \$40,000 if desired. Will also either sell or lease store building and warehouse. Store, brick, 32x100 ft., 2 stories and basement. Warehouse, 24x00 ft, on railroad track in rear of store, Address "Tradesman," Grand Rapids. Box 21. 207* Grand Rapids. Box 21. 207*

FOR SALE—Stock of dry goods in a large manufacturing town of about \$5,000 in habitants; stock inventories about \$6,000. Address box 690, Owosso, Mich. 208*

POR SALE—The mill and machinery formerly used by the lonia Manufacturing Company at Ionia, Mich. Apply to A. J. Webber, receiver, Ionia, Mich. 203-3t

POR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7.000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, 198tf

FOR SALE CHEAP—Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars enquire of J. F. Clark, Big Rapids, Mich. 196tf FOR SALE—Fine residence property on Mount Vernon street, west side, with both room, closets and all modern conveniences, for sale for \$5,000 cash, or will trade for stock

of general merchandise or goods in any particular line. Address N. A. Fletcher, Houseman Building, Grand Rapids.

FOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon. Mich. 1931f

FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,600. Address "The Tradesman," Grand Rapids. WANTED-Drug cierk, young man preferred. Direct box 205, Lake City. 207*

WANTED SALESMEN-Five traveling W salesmen; salary and expenses; no experience necessary, Address with stamp, Palmer & Co., Winona, Minn. WANTED—Situation by young man in a grocery or general store. Four years' experience. Best of references. Address S. care box 354, Fremont. Mich. 207*

WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office, 201*tf WANTED-A man having an established VV trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 178tf

Care Michigan Tradesman.

178tt

100K HERE—Parties looking for an opportunity togo into the drug business to make money had better investigate this stock of drugs and building for sale in an iron furnace town in Michigan. No opposition. No other drug store within six miles. Stock will invoice \$1,000. A good building that cost \$1,000. Will sell the stock and building for \$1,500, part cash, balance on time. Reason for selling, too much other business to attend to. Address P., care "Tradesman," Grand Rapids. 206*

SITUATION WANTED—A lady understanding the check system and on the check system desires a position as cashier or assistant bookkeeper. Good reference. Address Box 594, care Tradesman of fice.

G. S. SWAYZE, Manager.



Fine Sample Rooms in Connection.

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially in-

Cody, Ball, Barnhart & Co.

HAMBURG CANNED GOODS.

Comprising the following well-known brands: Solid Meat Tomatoes. Table Queen Tomatoes.

> Snow Flake Corn. Succotash. Stringless Beans. Fancy Sifted Peas. Early June Peas. Champion of England Peas.

White Marrowfat. Petit Pois. Black Raspberries. Blackberries.

Remember "The Best is the Cheapest."

PLACE YOUR ORDERS EARLY.

The first annual picnic of the Lowell while the picnic was in progress, and aside there was a large attendance of townspeople and farmers from all directions. Heavily loaded tables were set in the grove and between 12 and 1 o'clock ample justice was done to the viands. After all had been satisfied, the crowd assembled on improvised seats around the platform, when the exertion the manufacturer and importer, and send their products direct to the consumer or the great markets of our country, thus tion by the Grand Ledge Ladies' Band and prayer by Rev. J. T. Husted. A double but the middle-man is still with us, and, indeed, it looks very much as though he had quartette sung "The Old Oaken Bucket" gratulated the Lowell Business Men's As- inevitable and make the best of it. sociation on the success of its first attempt in the entertainment line. The day and dinner had been all that could be wished dle-man, or retail dealer, becomes more for and he hoped the remaining 'exercises would be equally satisfactory. In conclusion, he said he hoped to meet everyone some particular line of goods exclusively. In country places, on the four corners, present on that occasion at the second annual picnic of the Association next year.

He then called on Myron H. Walker, of Grand Rapids, who delivered the following brogans, best meets the wants of the people of the decayon and the population, a general soften with a small line of every kind of goods, having in stock everything from a bottle of soothing syrup to a pair of army brogans, best meets the wants of the people of the peopl

The tendency of our time, among all classes and trades in society, and in business, is to combine for the protection and advancement of mutual interests, to multiply the power of the individual by associan and union of effort, and so attain aims and objects held in common to be desirable but impossible of accomplishment by the unaided individual.

The power and personality of the individual citizen were, perhaps, never more potent and marked than they are to-day; and the individual citizen is the all-powerfu unit of state and government, upon whose patriotism and intelligence these must depend, by whose conscience and judgment Il questions must be finally resolved, and for whose protection they are organized and Yet, while this is so, population has become dense; the weight and moonward rush individuals are ever being

specialized; the accumulation and power of wealth are multiplied, and power is largely concentrated in the hands of a few. From all these causes come the desire and need of the individual citizen to increase his power by combination with others, thus enhancing and combining the power of the influence of individuals otherwise weak, for the protection and assertion of individual rights and interests. Therefore, we find fraternities, lodges, assemblies, and associations of various kinds rapidly multiplying. On the other hand, this is the age of giant corporations and monopolies, springing largely from similar causes but seeking the attainment of different ends—combinations for securing increased power and profit, regardless, too often, of the means used or of the effects produced upon a community. Such a giant monopoly is the "Standard Oil Company," that without mercy crushes competition, corrupts legislators, intimidates the public rities, thus seeking to control and monopolize the principal supply of light for a great nation, that it may gather to itself greater profit, although the people be wronged thereby. Then there are gigantic railroad thereby. Then there are gigantic railroad pools—freight and passenger—by means of which great trunk lines divide profits, too often ill-gotten and extortionate. This is the day of wheat corners, coffee deals, pork the day of wheat corners, coffee deals, pork corners, and numerous other corners upon and making dear the poor man's every-day

leadership or failure to carry out their principles in practice. Take, for instance, the Knights of Labor, as prominent among those organizations which have common these organizations which have common the second of the public also; for the interest of any man those organizations which have grown from the felt need of united effort of which I the felt need of united effort of which I have spoken. It is composed chiefly of laboring men; its motto, "The injury of one is the concern of all;" its declared aim, "to organize, agitate, and educate, with a class, will prey upon them if opportunity one is the concern of an, is accurate, with a view to the ultimate solution of the labor problem," and these, some of its leading principles and objects—first, "to make inprinciples and objects—first, "to make inproper subject of plunder, made, like a lemon, to be squeezed, and because of their cause of the increased credit the tradesman himself is obliged to ask for and receive and hims dustrial and moral worth, not wealth, the lemon, to be squeezed, and because of their true standard of individual and national rapacity the whole trade suffers. This true standard of individual and national greatness;" second, "to secure to the workers the full enjoyment of the wealth they creating the full enjoyment of the wealth ate, sufficient leisure in which to develop and the honest business man into closer and their moral, social, and intellectual faculties, all the benefits, recreation, and pleasures of association." In a word, "to enable man? Will it, in large measure, take away them to share in the gains and honors of the occupation of the dishonest customer advancing civilization." The motto, the and the dead beat? Will it beget in busi-

its power; and as a legacy of these strikes and boycotts, irritation and suspicion exist between employer and employe, and each is thereby prevented from doing justice to the advantages and prospects—by day, dreamed the means of payment, is also in a bad way complain—the merchant seeks simply his and is taking the first step towards bank-ruptcy.

These means of payment, is also in a bad way complain—the merchant seeks simply his own by fair and honorable means.

These men have talked Grand Rapids—its sible for that parasite of society and creative tradesman who deliberately defrauds the means of payment, is also in a bad way complain—the merchant seeks simply his own by fair and honorable means.

These men have talked Grand Rapids—its sible for that parasite of society and creative tradesman who deliberately defrauds the means of payment, is also in a bad way complain—the merchant seeks simply his own by fair and honorable means.

other. This shows how an organization One of the Largest Gatherings of the be drawn away to bad methods and injurious ends. The Knights must follow more closely their clear-sighted leader, Powderly; drive out the demagogues in their ranks Business Men's Association was held at Island Grove, in that village, last Friday. Island Grove, in that village, last Friday. All the stores, except one, were closed dies; really favor arbitration; cultivate so-briety, intelligence, and just views of and while the picnic was in progress, and aside respect for the rights of others, and the Orfrom business men and their employes, der may yet make a grand history and do a

cises were opened with an acceptable selec- saving money and much vexation of spirit. come to stay, despite the earnest efforts of with good effect, when President Blain con- the Patrons. If so, we must accept the

Without doubt, as civilization advances population increases, wants multiply, and business becomes more diversified, the midnumerous and a more necessary factor of trade and more of a specialist, handling among a rural population, a general store ple. But, as the cross roads become a center of population and grow to be a village, perhaps a city, the general store is relegated to the past and succeeded by stores in each separate line or branch of trade.

all the business and there was not a distinctive dry goods, clothing or boot and shoe store in the town, these all being combined into one. Many of the firms now do-ing business in Lowell have dropped from their stock one line of goods after another, until now they are specialists. At the same ime, these firms carry no less or little less stock but a much larger and better variety of their line of goods, and sell, as a rule, at cheaper prices. All this shows that the middle-man is a product and, therefore, a necessity of advanced civilization, and fills a legitimate place in business and meets the mentum of the mass are great, and in the present wants of society; not an excresence, I think, either, but rather a useful member of society, who, in his way, is as neces-Society is complex; its interests are multifarious; business is greatly diversified and specialized; the accumulation and power of in his. I think that most of the Grange members have also come to the conclusion that they cannot get along without the middle-man as well as they thought they could—that a man cannot, as a rule, run a farm and a store at the same time with success; that a man who does one thing, and does it well, is of more value than he who would be his own lawyer, banker, jobber, and retailer at the same time that he is a farmer or producer, and that agriculture of itself offers to the intelligent farmer a broad field for study, skill and learning, to the exclusion of any other business.

So, then, I conclude that we can get rid of the middle-man if we would, and we may, the school-house and the church the question is, How can we best get along with him? Perhaps, however, a question of more importance to him, and to you gentlemen of the Lowell Business Men's Association here to-day, is, How can he, or you, rather, best get along with us—that is, with the general public, upon whom you depend for custom and support and with whom it is of large importance you should be on terms of mutual confidence and good

it ought to do. I understand, from its de 'change, which means simply that a set of wealthy gamblers undertake to control the supply and price for a whole nation of some of these staples of life. cornering the market raising the pugica to do. I understand, from its declared purposes and principles, that it seeks to bring the public and the business man into more confidential relations, to the advantage of each. Out of the tendency of the ket, raising the price to a fictitious value, and making dear the pror man's every-day have spoken, out of the need of a closer food in order that they may grow suddenly rich without adding one dollar of value to the resources of the nation. These and many other monopolies of the day are evil, seeking to gather wealth for the few from the little of the many, without just return or compensation. Their growth should be checked and rower restricted by some first that their interests are mutual and common and can best be advanced by united efforts, rather than by opposition and warfare among themselves, have grown business men's associations. This need, doubtless has been lowerfall. checked and power restrained by wise and doubtless, has been long felt, but the means just legislation.

Any organization must be judged by its fruits—by what it accomplishes; and, in speaking of an association which is yet largely to be tested by time, we judge of its merits by its avowed objects and its fundamental and governing principles. But these, in practice, we find are sometimes wrested from their true aim. Organizations may have good principles and profess worthy objects and yet produce evil results; or the good they do may be partly mixed with and neutralized by evil because of bad leadership or failure to carry out their principles, and attained, as they may be by wise management, will benefit to meet it have not been made plain. One

driving out of business the dishonest trades-man? Will it, in large measure, take away

D., G. H. & M. R. R. and its depot would have been on this side of Grand river, had n Lowell and invested it elsewhere, stopping here in the meantime but making and change is happily coming over the place; omes are going up, water works are to be built, furniture and cutter factories rise and flourish, the new railroad is coming, and men begin to talk as if Lowell had a future. The Business Men's Associa-tion has, I understand, helped in some of these enterprises and proposes united and well-directed effort in the future. The Association will do well, among other things, to give due encouragement to the improve-ment of the roads leading into the village from the surrounding country; to beautify and adorn the village—among other places, the public park and the cemetery still further; to develop and utilize its water power and other natural advantages; to encourage and aid needed public improvements, and

But the business man owes a still further duty to the community in which he lives, viz., to encourage morality and obedience to law and to discourage vice and crime. This seems plain, yet there are business men in every community, Lowell not excepted, who forget or ignore this duty. A ommunity takes its moral tone largely from its business men, who are generally its most influential class of citizens. How, then, shall the business men of Lowell, or this Association, longer tolerate gambling in this community, which has already inured many of the young men and, indeed, many of the business men of this village? I marvel that a business man whose credit is his pride, and who must know that the fact that he gambles, if known, will greatly njure that credit, or one who appreciates his influence in a community, will engage n any such practice. I am glad, therefore, that one of the objects of this Association is to foster the highest commercial integrity, and I trust that it will seek to give a higher and by a system of collecting doubtful acmoral tone and life to this locality. Not that Lowell is a desperately wicked or feature of the Association's work is most abandoned place, or worse than the average; but, business men of Lowell, it is well to remember that, other things being equal, the intelligent and desirable citizen will seek that place for his home and for the investment of his money that is most orderly, lawabiding, and moral and which offers the best educational advantages. Believe what

attract a desirable class of citizens. Lowell is a beautiful, enterprising, and growing village, the best in the county, and has a market not excelled. It will probably never be a very large place, but it may have a marked and nealthy growth. Here is your place of business, here your home. you expect to rear your family, as you hope, o careers of usefulness and honor. You owe a debt to the community in which you live. How will you discharge that debt?

This Association proposes, further, "to ecure immunity from inferior and adulterated goods, short weights, counts, and neasures, fictitious brands and labels and misrepresentations in public and pri-This is the era of adulteration and fictions in trade. Why, even our whiskey will not kill quickly enough when pure, and so must be saturated with arsenic, suldecoctions, when it is properly termed "rot gut" and warranted sure death. I heartily congratulate the business men who propose to guard against adulterations and cheats in delars. The purpose of this is two-fold—

The purpose of this is two-fo the price and quality of the goods. Such customers are only to be secured and held receive public approval.

Care should be exercised. by honest dealing.

be "to introduce the cash system wherever practicable, and to guard against unnecessary extension of credit to unworthy per-sons." The credit system is, undoubtedly, a great burden upon all classes of business men, and especially so to retail tradesmen— a burden not only because of the enormous loss suffered from bad debts, but, also, beare, in my judgment, the two most fruitful sources of failure in business. It is difficult enough, at best, undor present conditions, to succeed in ordinary business or trade What with the sharp competition and usually small profits, the uncertain and changeable market and price, due largely to speculation Never avoid your creditor. If you cannot and the dead beat? Will it beget in business men more public spirit and enterprise and a higher commercial integrity? If it will do all or any of these things, the commercial integrity? If it will do all or any of these things, the commercial integrity? If it will do all or any of these things, it will live and not in vain on the integrity. The same organization, with such principles to govern it and such objects and alms to inspire it, pledged in terms to arbitration that strikes may be unnecessary, has ordered and championed more strikes in the last few years than have occurred before in the history of the nation. Nearly nine-tenths of them have failed, vast sums of money have been lost to the workingman as well as his employer, and poverty has visited many a home where modest comfort dwelt before. By similar means the boycott has been so unjustly and frequently applied that the rim is odious and the thing has largely lost there were modest comfort dwelt before so unjustly and frequently applied that the rim is odious and the thing has largely lost there were modest comfort dwelt before and one of the provent and as a legacy of these strikes and boycotts, irritation and suspicion exists between employer and employe, and employe, and each is the result of the commercial form of the provent of the strikes and boycotts, irritation and suspicion exists between employer and employe, and employe, and each is the result of the commercial of from a day of the strikes and boycotts, irritation and suspicion exists between employer and employe, and each is the result of the commercial form of the results of th

of it by night, boomed it, and pinned their faith to it and its future. Any deserving enterprise has received their encouragement.

It his creditors and fails in order to make money? I do not know what the rule of the Association is, but to him the advantagement.

Start. They have been liberal in supporting public improvements. Their money is invested more terrible than an "army with banners." tages of membership should be denied. We need to return to the days of old-fashioned in Grand Rapids property and industries, and there they build their homes, expecting there to live and die. Can this be said of had almost said is entitled to the first place. Lowell? Only in part. It is true, there has been a marked improvement in the past year or two; but the time is not long past when Lowell seemed to prefer to pay for with his insinuating smile, his oily tongue, when howen seemed to prefer to pay for broken legs rather than for good sidewalks; and plausible promises and takes captive the high rates of insurance, rather than for water works; for horse-racing and driving parks rather than for good roads leading into the village, and for investments in wheat options rather than for homes. I have been upon and counted good is so much waste told, but do not vouch for its truth, that the paper, so much book-keeping for naught, and his profits sunken to losses. The new store, with its grand opening, is the deadthe not been for the attempt of a few men to get more than the worth of their property. For years business men made their money and, behold, his harvest is at hand. He is its steady customer and fast friend until money is called for—then his heart is broken, his friendship and his trade cease. And so community, and the cry goes up for relief.

tradesman and the customer who buys with-out means of payment but the cash customer and he who pays promptly, as well. The merchant must retrench, in part, at least, for the losses suffered from bad debts. Any-Many of you remember the time when agitate for greater efficiency in its schools way, he must make the attempt. Who will three or four general stores in Lowell did and the payment of better wages to its foot the bill other than his cash and bestpaying customers? Hence, these pay higher prices because of the credit system If, then, this Association shall succeed to any considerable extent in introducing the cash system or in reducing the amount of credit business, it will benefit all classes, even the dead-beat himself, who is not past reformation-if any such there be. It is not practicable-and the Association recognizes the fact-in a community like this, depending largely upon the custom of farmers, whose cash comes in usually only at certain seasons, to do a strictly cash business. But if a united effort be made by all ousiness men, it will be found feasible to do nuch more of a cash business than the farmer and even the tradesman himself is aware. Not only by introducing the cash system,

where possible, does the Association pro-pose to eliminate dead-beats and protect its embers, but, also, by exchanging information in regard to customers, thus guarding against giving credit to unworthy persons, liable to be misunderstood and criticised by he public and abused by members of the Association. Great care should be taken to prevent its use for the collection of unjust honestly disputed accounts. The plan of the Association is, in substance, The members who have old or past-due accounts are first expected to see the delinquent debtor in person and attempt to get heir due without resort to the Association. This failing, before reporting the debtor as delinquent, they are required to send him a "blue letter," so-called, setting forth the fact that he owes the writer a stated sum and giving him fifteen days to pay or arrange for payment. If the debtor fails to do this, at the end of the fifteen days his of residence. The secretary then mails him he pays or arranges to pay the amount in ten days, he will be reported to the Execu-tive Committee as a delinquent. If not then paid, the Executive Committee, after nvestigating all disputed accounts and giving the debtor an opportunity to be heard in the absence of extenuating circumstances, places his name upon the list of delinquent debtors. These delinquent lists, both local phuric acid, fusil oil, and other poison and decoctions, when it is properly termed "rot and State, are published for the use of the members, who are obliged not to trust any to guard against adulterations and cheats in their trade, but they must be argus-eyed and sleepless to detect them all; but the effort will pay. "Honesty is the best policy," ever has been, ever will be; and selling goods for exactly what they are, at a fair price and profit, will insure success where deceit and cunning will fail. While the ever-suspicious and all-knowing "sharp" to pay but are unfortunate, and those who lonestly, but perhaps mistakenly, dispute customer, so-called, is sure to believe that merchants are all dishonest and ready to cheat him and that if he escapes it is because of his own shrewdness, yet the desirance of his own shrewdness. honestly, but perhaps mistakenly, dispute able customer is one who by experience has justice—at all events outside of the Association. This should be the invariable rule gained confidence in the tradesman, and re-lies largely on his word and judgment as to

Care should be exercised in the selection of the Executive Committee, choosing only men Another and most important aim of the Business Men's Association is declared to time to the careful and thorough discharge of the duties of the Committee. The widest difference should be made by the Association between the dead-beat, the dishonest, unwilling and indifferent debtor on the one hand, and the honest, but poor or unfortunate debtor on the other. Members of the Association, and business men generally, should remember that honest men cannot always pay their debts when due, and may sometimes fail to keep their promises to pay. For those who are honestly striving to meet their obligations, the creditor should have sympathy and forbearance. But the debtor should not forget the truth of the old darkey's saying that "De man dat has to dodge 'round de corner to get out ob de

way ob de man he owes will neber get to

attend prayer-meeting. I am not a wor-shipper of the past, but we might well learn

of it in this respect.

Finally, I understand that it is proposed by the Association to bring about between business men themselves a mutual regard for each others' rights and feelings and a more generous and honorable rivalry. Indeed, if the other purposes of the Association are accomplished, this will follow as a matter of necessity. Much progress has already been made in this direction, or such an organization would be unthought of and

impossible.

Avoid ruinous competition and crying down each others' goods; be generous in all building no homes here. Such public spirit his friendship and his trade cease. And so down each others' goods; be generous in all public acity or boomed a town. But this army of dead-beats preys upon the your treatment of each other; unite heartily to advance your common interests, and When a man gets the notion that the world business will be less vexatious and more owes him a living, he is taking the first step satisfactory and successful. In the present toward becoming a dead-beat. If he once thoroughly believes and acts upon that principle, he becomes of no use to himself or to the world. The world owes no man a living, except as he honestly earns it and renders an equivalent for it. The thief, the transport and the dead-beat are prominent and dignified by the the world in the present condition of society, the failure or success the farmer suffers loss, business languishes; when the merchant fails, the community is injured. Society is interested in its humbers are prominent and dignified by the theoretic that the dead-beat are prominent and dignified by the theoretic that the dead-beat are prominent and dignified by the theoretic that the dead-beat are prominent and the dead-beat are prominent and condition of society, the failure or success the failure or success the concern of all. When the principle, he becomes of no use to himself are principle, and the concern of all are principle. renders an equivalent for it. The thief, the tramp, and the dead-beat are prominent and worthy representatives of that class who hold and practice the contrary doctrine.

The credit system injures not alone the and welfare of society.

"Nothing useless is or low; Each thing in its place is best; And what seems but idle show Strengthens and supports the rest."

I love to look at the seal and read the motto of our State. Who can read those words upon her seal-"If you would behold a beautiful peninsula, look around"and remembering the natural advantages, the riches of forest, farm, and mine, the patriotism, public spirit, and intelligence of our Michigan, not feel an honest and just pride?

If the Business Men's Associations of our State follow closely their organic principles and ever seek to attain their ends by fair means and in a spirit of justice and forbearance, they will multiply, for not only the nembers but the State and all its people will be benefitted. It affords THE TRADESMAN much pleas-

ure to be able to give the above oration verbatim, as it is the best general address brand again the coming season. Mr. Detwhich has ever been given on that subject. tenthaler also hopes to put the Anchor Mr. Walker was frequently interrupted with brand in many new hands this year. applause and at the close of his speech was neartily greeted.

After another selection by the band, President Blain called on the editor of THE TRADESMAN, who spoke briefly on the promptly and buy in full package AUGERS AND BITS. same subject covered by Mr. Walker, con- Ives', old style. cluding with the following reference to the State Association:

As the local organizations were called in to existence as a matter of necessity, so it was soon found to be necessary to carry the work further than the local body could do it effectively, and as a result of such neces sity the Michigan Business Men's Associa tion was organized last September. Of th work accomplished in the first year of our existence, it is only necessary for me to say that it is more than we anticipated when

we begun.

As the local association represents unity and equity, so the State body stand for tha co-operative strength which comes from combined and concerted action. No at name is reported to the secretary of the Association, with his occupation and place the State Association assuming such duties only as cannot be well performed by the lo an official notice, which states that unless cal organization. In other words, we take up the work where the local association leaves off and carry it forward. The delin quent is the ward of the local association so long as he remains within the jurisdiction of the organization placing him on the delinquent list, but when he moves to new pastures the State Association steps in and does what it can to prevent him getting credit in the new field and so posting the business men that they may not be victim-

As the possibilities of local organization expand, so we expect the State body to keep pace with the times and render its quota to the success of the cause. We believe that local organization is the only feasible plan for the reformation of trade abuses and the elevation of business men and busines methods; and we are equally certain that an organization which brings all the loca bodies into harmony—enabling the business men of all sections to join hands for the accomplishment of a common purpose— is destined to play no unimportant part in the work of business regeneration and ac vancement.

Another selection by the band closed the literary exercises of the day, when an adjournment was taken to the fair grounds to witness a game of base ball between Lowell and Grand Rapids clubs.

The Lowell Association has accomplished much good in the eighteen months it has been in existence and President Blain and the members have every reason to look forward to a successful future.

> Manistee Joins the State Body. MANISTEE, Aug 17, 1887.

DEAR SIR-Our Association at the meeting held August 5, decided to join the State Association, and I herewith enclose P. O. order for \$6.30 in payment of per capital dues for present membership. We shall endeavor to be represented a

We have just gotten out our first delinquent sheet and will report to you next Heller's dis 60&10 Mew American dis 60&10 Micholson's dis 60&10 Heller's dis 55&10 Heller's Horse Rasps dis 50 H. W. LEONARD, Sec'y. Nos. 16 to 20, 22 and 24, 25 and 26, 27 List 12 13 14 15 Discount, Juniata 50@10, Charcoal 60.

"Let There Be Light." SAUGATUCK, Aug. 20, 1887.

Dear Sir—Will you please give me a few of the general by-laws of the Business Men's Association? We want an Association, but don't know just what it is. If you can give us some light on the subject, we will be very grateful.

Yours Respectfully, L. A. Phelps.

Maydole & Co.'s ... dis 25 (24 do dak, Nos. 1 and 2 ... & 26 do dak, Nos. 1

From the Muskegon News, Aug. 18

About forty representative business men met at Rifenburg hall last evening to consider the project of organizing a Business Men's Association. H. B. Fargo was selected to act as chairman and Jacob Jesson as secretary mo tem. E. A. Stowe, of Pots Mand Eye, About forty representative business men son as secretary pro tem. E. A. Stowe, of Grand Rapids, who has organized over Kettles..... eighty associations, explained the aims and objects of organized effort among business men, when John Howell moved that the formation of an association be immediately proceeded with, which was adopted. R. S. Miner moved that the constitution presented by Mr. Stowe be adopted, which was carried, when the following gentlemen handed in their names for charter member ship: H. B. Fargo, R. S. Miner, Jacob Jesson & Co., A. Towl, M. M. Goodspeed, J. R. Tweedale & Co., John DeHaas, Wm. Pease, Philabaum & Howell, E. W. Quackenbush, Main & Anderson, W. R. Keift, L. A. Boelkens, C. C. Moulton, A. D. Wood,
I. H. Goldman, A. Van Buren, Geo. L.
Pillsbury, H. Hasse, Cotton & Goldrath,
H. D. Baker, S. S. Morris & Bro., Rosen
Bros., A. S. Mussen & Welton. D. Christia & Co.

Committees were appointed to receive the names of the remaining business men of the city, when an adjournment was taken until next Tuesday evening, at which time officers will be elected and the work of the Association begun in earnest.

A Plan to Further Improve the Present Collection System. SARANAC, Aug. 17, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-Can we not at the Septem ber meeting of the State Association further improve our collection system by having a State collector appointed, who could take charge of the entire department and be furnished with blanks for the purpose and collect the hard ones that the local association can not fetch to time? I have a plan which I would like to pre-

sent to the convention, if it is so desired. H. T. JOHNSON. Yours truly,

F. J. Dettenthaler will handle the justly celebrated Anchor brand of oysters again the coming season. This brand gave universal satisfaction last season, having made hundreds of friends among the trade, all of whom will insist on handling the same

Bardware. These prices are for eash buyers, who pay

9	N. H. C. Co. dis 60 Douglass' dis 60	
	Pierces'dis 60	Com. Smooth. Com.
t	Snell's dis 60 Cook's dis 40	Nos. 10 to 14. \$4 20 \$2 90 Nos. 15 to 17. 4 20 2 90
9	Cook's dis 40 Jennings', genuine dis 25 Jennings', imitation dis50&10	Nos. 18 to 21 4 20 3 00
)	Spring	Nos. 22 to 24
-	Springdis 40	1 NO. 27 4 60 9 0F
-	Railroad	wide not less than 2-10 extra.
e	Garden	In casks of 600 bs, \$\ \mathbb{B}\ \mathbb{D}\ \tag{6}
y		
1	Cow	TACKS.
	Gongdis 25	Steel, all kinds dis 60
+	Door, Sargentdis 60&10	Swedes, all kindsdis 60
1	Stove	Cigar Box Nailsdis 50
-	Plow dis 50	
,	Sleigh Shoedis 70 Wrought Barrel Boltsdis 60	Hungarian Nams and Miners Tacks.dis 50
5	Cast Barrel Boltsdis 40	
9	Cast Barrel, brass knobsdis 40 Cast Square Springdis 60	Leathered Carpet Tacksdis 35
1	Cast Chaindis 40	No. 1. Refined
-	Wrought Barrel, brass knobdis 60 Wrought Squaredis 60	Market Half-and-half. 16 00 Strictly Half-and-half. 17 50
6	Wrought Sunk Flush	TIN PLATES
	Flushdis 60&10	IC, 10x14, Charcoal
	Flush dis 60&10 Ives' Door dis 60&10 BRACES. Barber dis \$ 40	1X, 10x14, Charcoal 3 40g5 60 1X, 10x14, Charcoal 7 25 1C, 12x12, Charcoal 6 25 1X, 12x12, Charcoal 7 75 1C, 14x20, Charcoal 5 75 1X, 12x12, Charcoal 5 75 1X, 12x20, Charcoal 5 75 1X, 14x20, Charcoal 5 75 1X, 1X,
i	Barberdis \$ 40	IX, 12x12, Charcoal 7 75 IC, 14x20, Charcoal 5 75
5	Spofford dis 50&10	IX, 14x20, Charcoal
	Am. Ball die not	IXXX, 14x20, Charcool
,	BUCKETS. 3 50 Well, plain	IX, 14x20, Charcoal 7 25 IXX 14x20, Charcoal 8 75 IXXX 14x20, Charcoal 10 77 IXXXX 14x20, Charcoal 12 75 IX 20x28, Charcoal 15 50
1	Well, swivel	DC, 100 Plate Charcoal
-	Cast Loose Pin, figureddis 70&10	15 50 15 6
	Cast Loose Pin, Berlin bronzeddis 70&10	DXXX, 100 Plate Charcoal
9	Wrought Narrow, bright fast joint. dis 60&10	rates.
-	Wrought Loose Pindis 60x10 Wrought Loose Pin, acorn tipdis 60x 5	Roofing, 14x20, IC. 5 25 Roofing, 14x20, IX. 6 75 Roofing, 20x28, IC. 11 00 Roofing, 20x28, IX. 14 00
	Wrought Loose Pin, japanneddis 60& 5	Roofing, 20x28, IC
1	tippeddis 60& 5	Roofing, 20x28, IX
1	Wrought Tabledis 60&10	IC, 14x20, choice Charcoal Terne 5 50
1		IC, 20x28, choice Charcoal Terne
)	Blind Cloule's	IX, 20x28, choice Charcoal Terne 14 00
	Blind, Shepard'sdis 70	Steel, Game
1	Blind, Parker's dis 75&10 Blind, Parker's dis 75&10 Blind, Shepard's dis 70 CAPS Ely's 1-10 per m \$65 Hick's C. F 60	Oneida Community, Newhouse's dis 35 Oneida Community, Hawley & Norton's 60&10
9	Hiek's C. F. 60 G. D. 35	Hotehkiss'
	Musket	Mouse, choker 180 39 dez
i	Rim Fire, U. M. C. & Winchester new list50&10	
-	Rim Fire, United States	Bright Market die 8714
	CHISELS. Socket Firmerdis 70&10	Coppered Market dia gov
	Socket Framingdis 70&10	
	Socket Corner	Coppered Spring Steel dis 50 Coppered Spring Spring Steel dis 50 Coppered Spring
	Socket Slicks. dis 70&10 Butchers' Tanged Firmer dis 40 Barton's Socket Firmers. dis 20	Coppered Spring Steeldis 50
9		Plain Fence
	Curry, Lawrence's	Plain Fence. 9 D 3 Barbed Fence, galvanized 4 10
1	HOUCHKISS dig 95	
1	Brass, Racking's	Brassnew list net
	Bibb's 60	Bright
	Fenns'. COPPER.	10000 100000000000000000000000000000000
	Planished, 14 oz cut to size	WRENCHES
	14x52, 14x56, 14x60	Rayter's Adjustable nickeled
	Planished, 14 oz cut to size. \$\ 9 \ \mathbf{1b} \) 28 14x52, 14x56, 14x60. 31 Cold Rolled, 14x56 and 14x60. 23 Cold Rolled, 14x48. 23	Coe's Genuine. dis 50 Coe's Ptent A gricultural, wrought, dis 75 Coe's Ptent, malleable. dis 75&10
1	Bottoms. 23 Morse's Bit Stock. dis 40 Taper and Straight Shank. dis 40	Coe's Ptent, malleable dis 75&10
	Morse's Bit Stockdis Taper and Straight Shank	Bird Cages MISCELLANEOUS. 50
	Morse's Taper Shankdis 40	Pumps, Cistern
	Com. 4 piece, 6 indoz net \$.80	Dampers, American
- 1	Corrugated	Dampers, American 40 Forks, hoes, rakes an all steel goods.d60&10&10 Copper Bottoms. 23c
1	Adjustable	
	Clar's, small, \$18 00; large, \$26 00. dis 30	The furniture factories here pay as follows
1	FILES-New List.	Tor dry stock:
1	American File Association Listdis 60&10 Disston's	Basswood, log-run
1	New American	Birch, log-run 15 00@18 00 Birch, Nos. 1 and 2 @25 00 Black Ash, log-run 13 00@15 00
;]	Heller's 60&10	Cherry, Nos. 1 and 2. 45 00@35 00
1	Heller's Horse Raspsdis 50	Cherry, Nos. 1 and 2

Stanley Rule and Level Co.'s.....dis

Gray enameled HOUSE FURNISHING GOODS. Stamped Tin Ware...new list Japanned Tin Ware. Granite Iron Ware. KNOBS-NEW LIST. KNOBS—NEW LIST. Door, mineral, Jap. trimmings. dis Door, porcelain, Jap. trimmings. Door, porcelain, plated trimmings. Door, porcelain, trimmings. Drawer and Shutter, porcelain. dis Picture, H. L. Judd & Co.'s. Hemacite dis MOLASSES GATES. MOLASSES GATES. Stebbin's Pattern Stebbin's Genuine Enterprise, self-measuring.... ..dis 60&10 ..dis 60&10 ..dis 25 NAILS—IRON. Common, Brad and Fencing. 8d and 9 d adv. Reg 4d and 5d adv. 3d advance. 3d fine advance. Clinch nails, adv.. Finishing | 10d 8d 6d 4d Size—inches | 3 2½ 2 1½ Adv. ½ keg \$1 25 1 50 1 75 2 00 Steel Nails—2 20. .dis80&10 ... per gross, \$12 ne Ohio Tool Co.'s, fancy... Sciota Bench Sandusky Tool Co.'s, fancy Bench, first quality Stanley Rule and Level Co.'s, wood. Fry, Acme .. Iron and Tinned... Copper Rivets and Burs.... SHEET IRON. Nos. 10 to 14 \$4.20 Nos. 15 to 17 4 20 Nos. 18 to 21 4 20 Nos. 22 to 24 4 20 Nos. 25 to 26 4 40 No. 27 4 60 Com. Smooth. No. 27. 4 60 3 25 All sheets No, 18 and lighter, over 2 inches n casks of 600 bs, \$\frac{10}{10}\$ extra. n smaller quansities, \$\frac{9}{10}\$ b.... 12 50 16 00 17 50 y Half-and-half. TIN PLATES. 10x14, Charcoal. 12x12, Charcoal. 12x12, Charcoal. 14x20, Charcoal. 14x20, Charcoal. 14x20, Charcoal. 14x20, Charcoal. 14x20, Charcoal. X, 14x20, Charcoal. DC. 100 Plate Charcoal 8 50 DX, 100 Plate Charcoal 8 50 DXX, 100 Plate Charcoal 10 50 DXXX, 100 Plate Charcoal 12 50 DXXX, 100 Plate Charcoal 12 50 DXXX, 100 Plate Charcoal 50 to 6 75 rates.

Cherry, vos. 1 and 2 Cherry, cuil. Maple, log-run. 1 Maple, soft, log-run. 1 Maple, Nos. 1 and 2 Maple, clear, flooring. 1

Maple, clear, flooring Maple, white, selected Red Oak, log-run Red Oak, Nos. I and 2

econd Vice-Fresident—E. J. Herrick, Grand Rapids. eceretary—E. A. Stowe, Grand Rapids. reasurer—Julius Schuster, Kalamazoo. kecutive Committee—President, First Vice-President, Secretary, N. B. Blain and W. E. Kelsey. ommittee on Trade Interests—Smith Barnes, Traverse City; P. Ranney, Kalamazoo; A. W. Westgate, Che-boyzan.

ittee on Legislation—W. E. Kelsey, Ionia; J. V. ditee on Legislation—W. E. Kelsey, Ionia; J. V. ditee on Membership—H. S. Church, Sturgis; B. mery, Grand Rapids; the Secretary. ditee on Transportation—Jas. A. Coye, Grand ditee W. Transportation—Jas. A. Coye, Grand diversity. Milliken, Traverse City; C. T. Bridg-distant.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association.

President, D. F. Watson; Secretary, Elmer Chapel.

Alba Business Men's Association.

President, C. R. Smith; Secretary, Peter Baldwin.

Allegan Business Men's Association.

President, Irving F. Clapp; Secretary, E. T. VanOstrand.

Retail Grocers' Association of Battle Creek

President, Geo. H. Rowell; Secretary, John P. Stanley.

Belding Merchants' Association.

President, H. J. Leonard; Secretary, J. M. Earle.

Bellaire Business Men's Association.

President, H. J. Leonard; Secretary, J. M. Earle.

President, John Rodgers; Secretary, G. J. Noteware.

Burr Oak Business Men's Association.

President, B. O. Graves; Secretary, H. M. Lee.

Merchant's Protective Ass'n of Big Rapids,

President, E. P. Clark; Secretary, A. S. Hobart.

Boyne City Business Men's Association.

President, R. R. Perkins; Secretary, F. M. Chase.

Cadillac Business Men's Association.

President, J. C. McAdam; Secretary, C. T. Chapin.

Carson City Business Men's Association.
resident, F. A. Rockafellow; Secretary, C. O. Trask. Casnovia, Bailey and Trent B. M. A. esident, H. E. Hesseltine; Secretary, E. Farnham. President. H. E. Hesseltine; Secretary, E. Farnham. Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. President, T. W. Provin: Societary, Association.
President, John Nichols; Secretary, R. W. Kane.
Coopersville Business Men's Association.
President, G. H. Watrous; Secretary, W. R. Boynton.

B. M. P. U. of Cheboygan.
President, J. H. Tuttle; Secretary, H. G. Dozer.
Dimondale Business Men's Association.
President, T. M. Sloan; Secretary, N. H. Widger. Dorr Business Men's Association.
President, L. N. Fisher; Secretary, E. S. Botsford.
Retail Grocers' Association of E. Saginaw,
President, Richard Luster; Secretary, Chas. H. Smith.

Edmore Business Men's Association.
esident, H. W. Robson: Secretary, W. S. Whittlesey.
Eastport Business Men's Association.
esident, F. H. Thurston, Central Lake; Secretary,
Geo. L. Thurston, Central Lake. Geo. L. Thurston, Central Lake.

Eaton Rapids Business Men's Association
President, F. H. DeGalin; Secretary, Will. Emmert.

President, F. H. DeGalin; Secretary, Will. Emmert.

Elk Rapids Business Men's Protective As'n.
President, J. J. McLaughlin; Secretary, C. L. Martin.

Evart Business Men's Association.

President, W. M. Davis; Secretary, Chas. E. Bell.

Fife Lake Business Men's Association.

President, E. Hagadorn; Secretary, O. V. Adams.

President, E. Hagadorn; Secretary, O. V. Adams.

Fliat Mercantile Union.

President, W. C. Pierce; Secretary, J. L. Willett.

Frankfort Business Men's Association.

President, Wm. Upton; Secretary, E. R. Chandler.

Freeport Business Men's Association.

President, Foster Sisson; Sec'y, Arthur Cheseboroug

Fremont B. M. A.

President, Joseph Gerber; Secretary, C. I. Rathbun.

Men's Association.

Grand Haven Business Men's Association President, Fred. D. Voss; Secretary, Fred A. Hutty. President, Fred. D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids.

President, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association.

President, L. W. Sprague; Secretary, E. J. Clark.

Hartford Business Men's Association.

President, V. E. Manley; Secretary, I. B. Barnes.

Holland Business Men's Association.

President, John Krumer; Secretary, P. W. Kane.

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Hastings Business Men's Association. resident L. E. Stauffer; Secretary, J. A. VanArm. Harbor Springs Business Men's Ass'n. resident, W. J. Clark; Secretary, A. L. Thompson. Hersey Business Men's Association. sident, O. L. Millard; Secretary, Frank Beardsle Hopkin's Station Business Men's Ass'n. resident, S. C. Furber; Secretary, S. C. Dendel.

Howard City Business Men's Association. hairman, C. A. Vandenberg; Secretary, B. J. Lowry. Holland Business Men's Association. sident, Jacob Van Putten; Secretary, A. Van Dur President, Jacob van Putten, Secretary, L. W. Robinson.

President, Boyd Redner; Secretary, L. W. Robinson.

Ionia Business Men's Exchange, ident, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr. Ithaca Business Men's Association. ident, O. F. Jackson, Secretary, John Everden. resident, O. F. Jackson, extraction of the control of the control

Lawrence Business Men's Association sident, H. M. Marsball; Secretary, C. A. Stebbins Leslie Business Men's Association. Lowell Business Men's Protective Ass'n President, N. B. Blain: Secretary, Frank T. King. Luther Business Men's Association.

esident, W. B. Pool; secretary, Chas. As'n.
Lyons L'ausiness Men's As'n.
esident, B. M. Hutchinson: Secretary, D.JA. Reynolds
Mancelona Business Men's Association.
esident, W. E. Watson: Secretary, C. L. Bailey. Manistee Business Men's Association, seident, C. D. Gardner; Secretary, H. W. Leonard Manistique Business Men's Association.

Manistique Business Men's Association.

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Muir Business Men's Association, Merchant's Union of Nashville, sident, Herbert M. Lee: Secretary, Walter Webs Otsego Business Men's Association. sident, J. M. Ballou: Secretary, J. F. Conrad.

Oceana Business Men's As'n.
President, W. E. Thorp: Secretary, E. S. Houghtaling
Ovid Business Men's As'n.
President, C. H. Hunter; Secretary, Lester Cooley. Owosso Business Men's Association. sident, W. A. Woodard: Secretary, S. Lamfrom. President, W. A. Woodard: Secretary, S. Launton-Petoskey Business Men's Association. President, Jas. Buckley: Secretary, A. C. Bowman. Pewamo Business Men's Association. President, Albert Retan; Secretary, E. R. Holmes. Plainwell Business Men's Association. resident, M. Bailey; Secretary, J. A. Sidle.

M. U. P. A. of Port Huron. President, G. C. Meisel: Secretary, S. L. Merrian Rodney Business Men's Association. sident, L. T. Wilmarth; Secretary, R.E. McCormick. Reed City Business Men's Association. resident, C. J. Fleischauer; Secretary, H. W. Hawkins. Rockford Business Men's Association.
esident, Geo. A. Sage; Secretary, J. M. Spore.

Sand Lake B. M. A.
esident, J. V. Crandall; Secretary, Peter Comstock.
St. Charles Business Men's Association.
esident, B. J. Downing; Secretary, E. E. Burdick. St. Johns Merchants' Protective Association. President, H. L. Kendrick; Secretary, C. M. Merrill.

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Business Men's Protective Ass'n of Saranac.
President, Geo. A. Potts; Secretary, P. T. Williams.
Scottville B. M. A.
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White Lake Business Men's As'n.
resident, A. T. Linderman, Whitehall Secretary, W.
B. Nicholson, Whitehall.

THE FIRST ANNIVERSARY.

ciation was organized on August 12, 1886. In which good work, has been accomplished during the past year and much remains to ment is made not for effect, not to see be done. For the purpose of indulging in a mutual rejoicing over the achievements of the past and laying plans for future work, it was decided to calculate the first annivers. it was decided to celebrate the first anniversary of the birth of the organization by holding a picnic at the White Lake resort. we cannot do very many substitutions with natural beauty—the great trouble is the beauty is too natural, too unadorned. We holding a picnic at the White Lake resort. There were not so many invitations issued as on the Fourth of July-when the Association tendered everyone a free ride to the same resort, an invitation which was accepted by 1,500 people—but a sufficient cut in an appearance to tax the number put in an appearance to tax the est problem we have to solve, in my mind

Michigan and White Lake. The land is situated at an elevation of about fifty feet above the water on either side, is sufficiently undulating to render the view picturally undulating to render the view picturally undulating to render the view picturally where the view picturally acres have no means to pay out, nor ability to procure if they had the means to pay for high-priced fertilizers. Neither is esque, and is handsomely shaded by tall pay for high-priced fertilizers. Neither is it best for this sandy land. A vegetable pines and second-growth hardwood. There is an absence of the ever-shifting white sand so common at most other Lake Michi-sand so common at most other Lake Michi-make the sand—is the stuff that changes the soil from a hot, arid, drifting sand to a gan resorts, its place being taken by occasional patches of green sward and a luxursional patches of green sward and a luxur-ter than clay, works easier, is soon ready to work in the spring or after a shower, is owners of the resort have not developed and improved it is only explainable on the hypothesis that they are lumbermen by proposition and see more money in converting fession and see more money in converting the first lumber. A few great fermion of the spring of arter a shower, is warmer and more fertile. Upon such land as this, when brought to the right state of cultivation by plowing under a few green crops, fruit trees, vines, and bushes of any kind may be planted with profitable and cretifying results until the thriving tiller. their pine forests into lumber. A few gratifying results, until the thriving tiller thousand dollars judiciously invested in has his hands full to care for the out put of laying out the grounds and constructing a ten acres.

The first boat left for the picnic grounds surveying the grounds and admiring its many beauties, an old-fashioned picnic din ner was summarily disposed of, when the crowd gathered at the pavilion, attracted the pavilion, attracted As I said, this send cannot be made to the pavilion of th thither by music furnished by the Ladies' thither by music furnished by the Ladies' blossom like the rose by any other means Cornet Band of Whitehall. Although the than green fertilizers judiciously and intelcornet Band of Whitehall. Although the ladies have had but a single year's practice, they play like veterans, and contributed greatly to the day's enjoyment. The meeting was called to order by President Linderman, when Rev. B. F. Murden invoked the divine blessing. Secretary Nicholson made his annual report, showing a balance than green fertilizers judiciously and intelligently applied. But people are not going to bank on what I say or any other person says that that process will accomplish the desired result; seeing is believing, and however nice this may look on paper, they would much rather be in the condition of the happy swain who had just been accepted by his sweetheart. Said he, made his annual report, showing a balance of \$73 in the entertainment fund and \$44.26 in the general fund. The various actions taken by the Association during the year were cited, showing that the members had allowed no grass to grow under their feet. editor of The Tradesman for a few rebehalf of the traveling men.

The President then read his annual ad-

forts, and to present for your consideration fields for operations for the future.

ed to me during the past year, etc., ad lib. I don't think I'll do anything of the kind, fields for operations for the future.

future, of harmonizing interests, of promoting a friendly intercourse of the members, and then, without waiting for recognition, of advertising the advantageous locations sail in; but then, we hadn't much ti to be secured by outsiders who desire to come among us, or rather who desire to go main that whether our meetings were held somewhere, and whom we desire to have in the stately chambers of the village councome among us. Gentiemen, we have done a goodly amount of these things, more, pre-haps, than we are any of us aware of. haps, than we are any of us aware of the secretary's notes; or on the sidewalk, and an envelope for the secretary's notes; or on the sidewalk, the secretary's notes; or on the sidewalk, and an envelope for the secretary's notes; or on the sidewalk, the secretary notes; or on the sidewalk notes; or on the sidewalk notes; or on the sidewalk notes; or on the day or a month, but we are being educated rapidly in harmony of feeling, in unity of action, in learning to yield our individual ideas where they conflict with the minds of the mass, in studying the good of the towns to which we live as well as meditating until the measure of the placeantest things in which we live, as well as meditating up-on our individual benefit, in becoming broader guage men with every effort of the kind we make. Brothers—before I said Gentlemen, now I say Brothers—this is a good deal to do in one short year, and yet it has not seemed to show a great amount; the foundation, however, has been well laid for future action and each succeeding effort will become the easier for what we have done this year. All grand undertakings have had their beginnings, oftentimes small and without promise; few realize, however, when later on success seems to crown every effort and things seems to move of themselves in the way we want them to go, that the silent work on the foundation of the structure has made such things pos-

The attendance at our regular meetings has not been as large as it should have been. Gentlemen, it will pay you to make a point to be at the regular meetings oftener. There are matters of interest that will be brought out the coming year. Be present at the meetings—bring your oar along and put it in. You may not see the dollars and cents in it at the time, but you will surely see the sense in it later on.

Turning now from the generalities of the past, I desire to direct your attention to some specific matters which need your attention in the near fature. some specific matters which need your attention in the near future. We are an Association of business men. To be such, we have to do business. This necessitates someone to do business with. It is an open secret that a good many of the lumbermen and their hundreds of employees will not be engaged in cutting up pine logs on White Lake a thousand years from now.

Some of them will have moved away by Some of them will have moved away by that time—and they may go sooner. Shall we move away after them, stay here and go out of business or bring in other people to do business with who won't go away?

out of business of the device of these three or ridicule, there is one of these three or ridicule, there is no questions that we need to settle the or representations that we need to settle the or representations of the representation of the represent propositions that we need to settle the very first thing we do. There is no question about the natural beauty of our location the strength out the strength of the strength of

tion-nature has been lavish in that regard. We can say without fear of successful contradiction that there is not a more beautiful country, naturally, in the State of Michigan, than that lying within a radius of five to eight miles from White Lake. This may seem a broad assertion, and one made with Annual Picnic of the White Lake Business
Men's Association.

The White Lake Business Men's Association was organized on August 12, 1886.

However that may be, I can say that I have travelled a good deal and have been a love however, we cannot do very much business would like her better with a modest drapery of thriving tillings, and we would like to shake hands and do business with the thriv-

number put in an appearance to tax the capacity of the ferry boat Cayuga to the utmost. On several trips it was necessary to lash a barge to the boat, in order that none might be disappointed.

The resort chosen for the picnic comprises seventy acres, being a strip of land about a quarter of a mile wide lying between Lake

Mishigan and White Lake. The land is seventy acres as a personal with the capacity of the last eight years, and I am convinced, as a result of my investigations, that it can be done in one and only one way. The keymass—mixing with and separating these heat-and-cold-conducting little rocks that heavy loam that will stand the drought bet-

laying out the grounds and constructing a Were the banks of our beautiful lake and a good hotel would bring in large returns, the banks of hundreds of other beautiful besides attracting thousands of people to besides attracting thousands of people to lakes dotted with ten acre fruit farms, each supporting a Thriving Tiller, Mrs. Thriving Tiller, and all the little tillers, The first boat left for the picnic grounds at 9 o'clock and five round trips were made at intervals of two hours thereafter. After fact, I think if we should look for our lost lumber as the fact, I think if we should look for our lost lumber as the fact, I think if we should look for our lost lumber as the fact, I think if we should look for our lost lumber as the fact, I think if we should look for our lost lumber as the fact thicks. lumberman, we would find him at home in some vine-clad cottage not a thousand miles

Love's no humbug, though all things show it; Once I thought so—now I know it.

Gentlemen, these people must not only think that this sand can be profitably worked by this process—they must know it. A movement is on foot to prove by practical President Linderman then called on the land that it can be done. That movement should be fostered and encouraged by every business man in this vicinity. A committee marks, which were given, when an interest- have in charge the consideration of a stock ing address was made by L. M. Mills in company to lease and cultivate in the right way a small tract of sandy land. I hope that they will form the company and that we will all take stock. A better thing could not be done.

It devolves upon me at this our first annual meeting to present to your notice a brief resume of the results of our past efto you all for the courtesy you have extend-Our Association was formed for the avowed purpose of collecting bad debts of the past, of protection against bad debts in the ome among us. Gentlemen, we have done cil, with light and chairs and table and stationery; or in the firemen's annex, with a years look back upon our Association meetings as some of the pleasantest things of my life among you, when any failures in judgment on the part of the Executive were met with no harsher comment than "Mr.

Election of officers was the next thing in

order, but as the people were restive under restraint and looked longingly at the waving foliage and the dancing water below, the Association adjourned to meet in Montague a week hence.

At the invitation of the captain of the life saving station, the people assembled on the bank of the channel opposite the station and witnessed an exhibition drill by the crew, which was fully appreciated and largely applauded. The light-house was also inspected, through the courtesy of the keeper, and other points of interest examined. Taken as a whole, the day was a very enjoyable one and will long be remembered by all who participated in the occa-

Next year the Association will hold an picnic will probably then be combined in

In the Country. "Jeremiah, did you bring that hunk of oleomargarine from town with you?" in-

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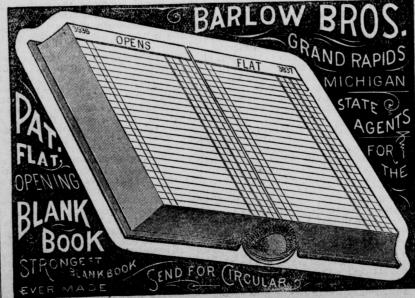
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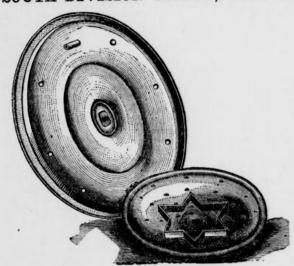
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WEDNESDAY, AUGUST 24, 1887. LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN. honesty but no intelligence; honesty and mulating rules for rigidly regulating his asintelligence but an excess of indolence; sistants' conduct. with plenty of industry but wanting in moral perceptions, and, perhaps, with all

the plough and drag for the scale and yardby secure better wages and a life of ease old man, with a sort of foolish grin. "Well, and comfort; but if he succeeds in bringing I'll tell you," but 'taint necessary to write about the change, and does his duty faithfully, it won't take him long to learn that explain on gineral principles like. You see, idleness has no more place in a store than Slinker had been after me for a long time on a farm. In any establishment doing to learn the business, an' w'en Bilkins went sufficient business to warrant the payment West, I took 'im in. He used to brag how of reasonable salaries, a clerk can, if he he could draw trade, but I never knowed choose, put in as many solid hours of work 'im to draw anything successful but 'is as the employee of the manufacturer or agriculturist. For its value there are few investments that require as much care and attention as the average stock of merchandise read a yaller covered book, wich I picked (I am speaking from theory much more than up arterwards, wich told how a poor young practice), and the clerk who devotes his clerk fell in love with is rich employer's spare time to arranging, dusting and fresh-darter, an' how the old man diskivered it, ening your goods is the one whose services an' how, fin'lly he giv' the old feller a sound you can least dispense with.

was partially, at least, through Augustus' swep', nor a cussed chore done, an' I says: efforts that his principal was forced into an assignment. At all events, he did assign, and as his principal creditor was an Eastern party named Blinker, the concern fell into that individual's hands, and McCue was rebusiness. In a few weeks McCue began to his situashun. receive letters from Blinker asking what decrease in the volume of business, and McCue used to write back explaining the gorilla. phenomenon in various ingenious and plausable ways, but he neglected to mention the nothin', now git.' fact that the store, under its new manage-

McCue came sauntering slowly down the knocked him stiffer'n a wedge. I gin 'im street, reflecting on what a "soft snap" he \$25 to keep the matter to hiself, an' he's had, and reproaching himself for not sleep- never been in since. I don't have any paring an hour or two longer. On approach- tic'lar grudge agin' the cussed fool, but ing the store he found a corpulent, plainly you'll hav' to use your own judgment 'bout dressed old gentleman seated on a box, and recommendin' im, you see!" patiently waiting for the doors to be unlocked.

"I say, young man!" remarked the o. g. mildly, "ain't you a little late this morning?"

"Well, I dunno's I am!" replied McCue. "We don't care nothing about forenoon customers, anyhow!"

"But it doesn't look exactly like business, does it?"

"Say, old feller! if you don't like our

style you can navigate, you know!" "Well, young feller! I don't like your style and I'm not going to navigate!"

"Mebbe you own this town, old Hippopotomus?"

"Oh no! I only own this store and stock! And now come inside and we'll give the ded the importance of small things. thing a little looking over!" McCue's family saved him from a Jack-

son contract by mortgaging their property, est and scrupulously conscientious. and the young man has been looking long Almost all men use too many words in and vainly for another store in which to exhibit his attractions.

hairs have sowed more or less "wild oats," and I'm afraid the most of us are not tolerant enough in excusing the same practice in the rising generation. I've heard Dayball to the goal longed for, it is only necessary to abide religiously by one's sober convictions. of them slightly defficient in morality, too, tions and success is certain. and then growl at his clerk for nothing more harmful than a night's dancing. Mr. Slimmer often tells in class meeting what a cability of it is once demonstrated it will be depraved wretch he was, before he exper- a pleasure to continue it; economy is a diffi ienced a "change of heart," and how he cult thing to learn, but its importance stares revelled in cards and billiards, and attended chivarie parties, and headed nocturnal raids on watermelon patches, and yet he recently felt impelled to discharge a clerk enters and one of the men hastily gives her because he persisted in going to progressive his seat. The other one looks in astonishbecause he persisted in going to progressive euchre parties. If Jones' statements can be "You are growing strangely polite." relied upon he was an old-time athlete and occasionally a bruiser, yet even his philoso-

ers" of trade forget too often that those who are in the spring-tide of youth are, by the laws of nature, actuated by different mo tives and impulses than themselves. If they will let their minds wander back I father or grandfather, has heard these progenators repeatedly bewailing the perversity and recklessness of the rising generation, and mournfully predicting that the world was rapidly going to "the demnation bow-wows." And so it has been and probably always will be. Years and cares, the thousand and one worriments and vexations of life have made a wide gulf between the tastes and desires of the middle-aged man of business, and his helper who is, perhaps, The merchant who possesses a clerk who just reaching manhood; and while the em is honest, intelligent and industrious, and ployer is justified in remonstrating against one who has an active interest in the busi- unreasonable excesses in the amusement line ness, should deem himself an unusually and against heedlessness and neglect of favored individual. There are clerks with business, let him not be too arbitrary in for-

"A gentleman from L- has written me the requisites mentioned except a sincere about the character of that young, tallowdesire for the prosperity of their employers. faced, ecrue-headed youth, what's-his-name It is a common occurrence for the young that used to work for you," I observed to fellow on the farm to endeavor to exchange Jones the other day, "How did he happen

"Oh! you mean young Slinker!" said the lickin' w'en the darter was present, an' married 'er and her father's fortin'. This, The large city establishments can, per- somehow, got it into his fool head that he haps, afford to indulge in the dude clerk, was stuck on Jul'a Ann, an' she on 'im, an but for the country trade he is a dismal that to make up the programme old Jones failure. One of his species used to exhibit had got to be thrashed. So one Monday himself, for a stated salary, in a store in a mornin' I kim down to the store late, an' neighboring town. His name was Augustus Jul'a Ann kim along to get some truck for McCue, and I have always thought that it dinner, an' we found the floor hadn't bin

> 'Wot's the matter, Slinker, w'y don't you clean out?' 'If you won't yer dirty work done, do it

yerself,' says he. I was s'prised, but I kep cam an' asked tained by Blinker's attorney to conduct the 'im if that was his peculiar way of resignin'

'It's my peculiar way of sayin' you occasioned such a sudden and remarkable can't tyr'nize over me any more,' says Slimmer hittin' hisself on the breast like a

'All right,' I remarked, 'I don't owe you

Then he giv' me some sass, an' I put my ment, was closed for every circus, horse boot where 'twould do the mos' good. I race, ball game and picnic that came off didn't stop to think I's old and clumsy, an' anywhere in the vicinity, and that the in- fore I knowed it the young feller had me stitution had, moreover, recently fitted him on the floor poundin' away like mad. out with several new specimens of the Slinker mus' of had a wrong idee 'bout the state of Jul'a Ann's fections, fur 'fore One morning about half-past nine o'clock he knowed it she grabbed up the poker an'

Points for Retailers.

Get along slowly if you must, but get Roller Champion, along honestly. Live up to your own engagements and

keep your own secrets. Never deal with a man who flies in a pas sion on being dunned.

Follow your business closely and it will lead to honor and wealth. Beware of a gaudy exterior. The rich and prudent are plain men.

The debtor seldom attaches the same importance that the creditor does to the prompt payment of small debts. Integrity of character and truth are the

prerequisites for success in any calling, and especially in that of the merchant. The most successful business men have

Every clerk knows that success cannot at-

tend his efforts unless he be thoroughly hon buying and selling, and when too many words are used there is almost always a lie

Most of us who have arrived at, or are approaching, the period of wrinkles and gray paid when due. Generally they are due from the start, and if not paid then become overdue.

It is an easy thing to point out the way to success, but even if that way leads surely

Thoroughness is a habit which once cultivated will never leave you; attention to customers wins every time, andwhen the practi every one of us in the face.

Two men meet on a street car. A woman

"How so?" "Why, you gave that woman your seat

phy occasionally gets overbalanced by the frequent absences of his assistant, who is deeply interested in the mysteries of baseball. Yes, I am satisfied that the old "stag-

VOIGT MILLING CO.,

Manufacturers of the following well

White Rose, Crescent, Vienna, Royal Patent,

ALL WHEAT FLOUR, The Great Health Food. W. end Pearl St. Bridge,

GRAND RAPIDS, - MICH.

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Flour, Feed. Grain and Baled Hay.

25 Pearl Street, GRAND RAPIDS, - MICH.

Seeds of every variety, both for field and garden. Parties in want should

O. E. Brown, Gen. Mgr.

write to or see the GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

SALT FISH

Bought and Sold by

FRANK J. DETTENTHALER, 117 Monroe St., Grand Rapids. Oysters the Year Around

FOURTH NATIONAL BANK

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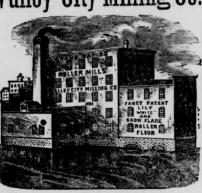
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Transacts a general banking business.

Specialty of Collections. Accounts of Country Merchants Solicited.

Valley City Milling Co.



OUR LEADING BRANDS:

Gilt Edge, Matchless, Lily White, Harvest Queen, Snow Flake, White Loaf,

Reliance, Gold Medal, OUR SPECIALTIES:

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed. Write for Prices.

Grand Rapids, Michigan.

For the Field or Garden.

If you want to buy

Hungarian, Millet, Orchard Grass, Kentucky Blue, Red Top, Seed Oats, Rye, Barley,

Anything in the Line of SEEDS,

71 CANAL ST., W. Y. LAMOREAUX.

will wager a reasonable sum that each and every one of them who can remember a crescent Roller Mills | FRUITS AND VEGETABLES,

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Steet, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

REMOVAL. Jennings & Smith,

ARGYIG MANUFACTURING COMPANY.

Jennings' Flavoring Extracts, Arctic Baking Powder, etc.

REMOVE

AUGUST 15th.

GIBSON BUILDING, 38 AND 40 LOUIS ST. PEANUTS

JOBBERS IN

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

P. STEKETEE & SONS,

JOBBERS IN

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty

82 South Division St., - - - Grand Rapids, Mich.

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American and Stark A Bags

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AINSWORTH, CARY

F. J. LAMB & CO., WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street. Grand Rapids, Michigan.

ORANGES

LEMONS



CANDY

GURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, Mich.

STORE COUNTERS AND FURNITURE TO ORDER.



D. H. MOSHIER, MANUFACTURER OF

Counters, Prescription Cases, WOOD MANTELS

And all kinds of Store and Bank Furniture. Odd Bookcases and Sideboards.

Special attention given to ordered work. Call and see me

62 So. Front St., GRAND RAPIDS.

58 Michigan Ave., Chicago, PROPRIETORS OF

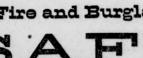
YEAS, COFFEES & SPICES.

JAPAN TEA---"Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

We Solicit Communications. The Best Coffee on Earth. W. R. KEASEY, Traveling Representative.

L. L. LOVERIDGE.

& LOVERIDCE GENERAL DEALERS IN



Fire and Burglar Proof

Combination and Time Locks,

Grand Rapids, Mich.

Groceries.

The Grocers' Picnic at Battle Creek. The grocers of Battle Creek held a picnic at Gogouac Lake last Wednesday afternoon. Although not an Association picnic, it was projected and carried out by members of the Association. Desiring the attendance of every grocer in the city and surrounding towns, and as eleven grocers in the city are not members of the Association, it was deemed advisable to call it "The Grocers'

It was an impromptu affair and, contrary to our most sanguine expectations, was heartily entered into by every groceryman in the city and the grocers of the towns of Bedford, Cresco, and Climax. There are thirty-six grocers in Battle Creek, thirty-two of whom attended the reliable form. of whom attended the pienic. Two of the absent ones were old men who did not dare attend on account of the extreme heat; one Thirty-four of the thirty-six stores were closed at 1 p. m. and not opened until

The German Cornet Band of this city accompanied us, and afternoon and early even-ing were devoted to music, base ball and making the acquaintance of our fellow gro-cerymen. The occasion was an enjoyable and profitable one to us all, and did more to create a feeling of friendship and harmony among us than anything we ever had. We had an abundance of good things to eat, and fed at least seventy-five invited guests outside of the grocer's families, and gathered up at least twelve basketsful of the fragments that remained that the White

tion has, in a large measure, brought about this feeling of good will and sociability N. W. among the grocerymen of Battle Creek, and we hope in the near future to make our Association such an organization as every groceryman in Battle Creek will deem it an honor and a privilege to be a member of. J P. STANLEY, Sec'y.

The Grocery Market.

Sugar remains about stationary. Canned goods are still on an upward tendency. The manufacturers of oatmeal and rolled oats, by means of their combination, have advanced up" and act upon matters for public goodprices 30 cents per barrel. Cheese con- hold out inducements for men to locate here tinues to walk up the ladder, being now with new enterprises; to some way start quotable at 11c at the factory for July make the town anew on the road to prosperity. and 111/2c for August. Jobbers are holding In short, let the Association be energetic, no means improbable. Other articles in the throughout the State. grocery line are about steady.

Oranges are steady in price and good in quality, with only a fair supply. Lemons lected by the White Lake Business Men's are in good supply and prices a shade low- Association during the year it has been in er, though best makes are firmly held at existence and finds that the sum total is about last week's prices. Bananas are com- \$2,830. The accounts were of "absolutely ing in freely and prices are moderate, with no use," says Mr. Linderman, "and we quality first-class. There will be three cars would gladly have taken a cent on the dolhere to sell this week.

Candy, on account of heavy demands and a stiff sugar market, is strong in price.

An Important Meeting.

The adjourned meeting of the Retail Grocers' Association, which will be held this evening, will be a most important one. The new delinquent list, which has been in course of preparation for two months, will be distributed among the members. Twelve ficient amount subscribed to insure good delegates to the State convention will be elected and Warren Hutchins will address the members on the "Best Methods of Preserving Fruits and Vegetables." Other important matters will be brought up for discussion and action, making it essential that there should be a full attendance.

New Departure.

CODY. BALL. BARNHART & Co.,) Wholesale Grocers.

GRAND RAPIDS, Aug. 20, 1887. Tea Department-We have concluded to open a Tea Department, in connection with our business, being firmly convinced by close observation that it is a branch of the trade that requires more than ordinary attention. Our arrangements are now perfect and we know we can make it pay you to buy your teas of us.

MR. JAMES MCSKIMIN will represent us on the road, and any favors shown him will be duly appreciated by us. Respectfully,
CODY, BALL, BARNHART & Co.

Make Contracts Now.

The Independent Oil Co. is now prepared to make contracts with the retail dealers to furnish them with their supplies of oil dur-ing the fall and winter months. This is the st method for the retail trade to pursue, as it ensures a full supply at all times and fair prices, which is not always the case where the dealer is compelled to depend up-on his own resources during the time of the

At Foster, Stevens & Co.'s: Arthur Zwisler, employed in the order department of enterprise of that organization. It is prothe wholesale store, has resigned to take posed to organize a stock company with a charge of his father's general store at Cold- capital of \$5,000 or less, for the purpose of water. Ed. McGowen has resigned his purchasing forty acres of sandy land for exposition in the retail department, on account perimental purposes. Much of the soil in of ill health, and returned to his home at that vicinity is too light for successful cul-East Saginaw. Harry Barber and C. M. tivation, as the effect of the heat is too Norton, both engaged in the wholesale marked. It is claimed that the sowing and store, have gone North, the former bent on plowing under of three successive crops of rye pleasure and the latter in pursuit of busi- will make a mould which will act as a non- We Guarantee Satisfact

nual picnic of the wholesale grocers, im- The results of such an experiment will cerporters and brokers of Chicago, which was tainly be worth all it costs, and THE held last Saturday, and regrets that it was TRADESMAN hopes to see the project carunable to be represented on that occasion. ried out.

orders for Baltimore oysters about the 25th. Watch his quotations under the head of the Grocery Price Current.

F. J. Dettenthaler has arranged to handle a larger line of Baltimore oysters this year than he did last season, which is saying a good deal.

Association Notes.

What town will be the first to present a B. M. A. brass band? The Rockford B. M. A. will picnic at

Friday of this week. The Sherman B. M. A. now has fifteen members, four additions having been reported to the State body last week.

The Sturgis B. M. A. sends in per capita dues on ten additional members, making thirty-four in all, and also applies for a charter.

The Flint Mercantile Union has entered into an arrangement with the ladies of St. was out of the city and one was unable to attend on account of the birth of a child. Paul's church to get up the "spread" tenattend on account of the birth of a child. dered the State convention on September 7. dered the State convention on September 7.

The Hopkins Station B. M. A. is agitat- Is made in the best possible manner, of the ing the establishment of a roller flouring best obtainable materials, and with prop mill at that place. A man named S. Ensign care is warranted to last any ordinary fa offers to make such a venture, if properly ly ten years. Every merchant and retail the properly dealer should keep it in stock. Write it encouraged. For uniqueness of statement and brusque

ness of sentiment, THE TRADESMAN com

the grocerman who comes the longest dis- Lowell on Friday and at Manton on Saturtance to attend, one to the one who brings day. The unanimous opinion seems to be the largest family, etc., and many other enjoyable features which will add interest to the occasion. We believe that our Associa- to the organization, than any other plan yet

N. W. Allen, the Watervliet general dealer, writes: "I have been a member of the Watervliet B. M. A. but a few weeks. but I find it is business and has paid me well. Some of my debtors send me 'blows,' others dollars, and the latter counteract the effect intended to be produced by the former."

Fremont Indicator: Now the business men of Fremont are in condition to "talk at 12@121/2c, and a further advance is by as similar bodies are at the present time

President Linderman has made a careful compilation of the amount of bad debts collar before the Association was formed."

Traverse City Herald: At the last meeting of the Business Men's Association it was unanimously resolved, "that it be the sense of this meeting that the business men of Traverse City should provide, as individuals, for the grange exhibits at the coming fair of the Grand Traverse County Agricultural Society." This resolution has already been acted upon, in part, and a sufpremiums for these exhibits.

Col. E. W. Dodge, the Lowell lawyer, doctor and preacher, enjoys the distinction of having his name on the delinquent list of the Lowell B. M. A. On the occasion of the Association picnic last Friday, he posted several notices around the town de nouncing the occasion as a gathering of "high-toned dead-beats." Mr. Dodge's recent actions have been so eccentric as to give some of his friends strong grounds for fearing that he is not quite right in the upper story.

The Traverse City B. M. A. has made a ten-strike by securing a second manufacturing enterprise for that town within the space of a week. Wm. Beitner made the Association a proposition to remove his mill and chair-stock works from Keystone to Traverse City for a bonus of \$4,000 and five acres of land. Hannah, Lay & Co. generously donated the land and a committee appointed by the Association secured the necessary funds within a day's time. The B. M. A. has already done more for Traverse City than has ever been accom plished by all her citizens put together heretofore.

The White Lake Business Men's Association, comprising the business men of Whitehall and Montague, has under advisement a novel project, which speaks well for the conductor, so that the heat and drought will ceipt of an invitation to attend to first anaffording the necessary fertilizing quality MAGIC COFFEE ROAS THE TRADESMAN acknowledges the re- not so easily penetrate the soil, as well as

F. J. Dettenthaler will be prepared to fill TRADESMAN is worth five times its cost."

FOR SALE

At Pewamo, Ionia Co., Mich., the stock of drugs, paints, oils, fixtures, etc., owned by the estate of E. H. Stevens. The stock will invoice from \$500 to \$1,000. The best location in the village, doing a good trade. Has the telephone office in the store. Write or call on me at Pewamo, Mich. Josephine Stevens, Administrator Pewamo, Aug. 13, 1887.



NG I AIL MCNUDAN I

And Dealers. MISSOURI

J. WORTH, Sole Mfr.

The letters below are a fair sample of the fair sam

side of the grocer's families, and gathered up at least twelve basketsful of the fragments that remained.

We propose to have a picnic again next year but on a much larger scale—devote a whole day to it and have a longer programme of exercises and amusements, giving a prize to the clerk who can do up a neat package in the shortest space of time, one to the grocerman who comes the longest distance of the grocerman who comes the grocerman who comes the longest distance of the lowell B. M. A. In the longest distance of the Lowell B. M. A. In the longest distance of the process of the longest distance of the grocerman who comes the process. It is the because of the grocerman who comes the longest distance of the grocerman who comes the longest

Yours truly, Mrs. EMMA ARMSTRONG.
Office of J. E. LANE & Co., Phoenix Laundry.
BIG RAPIDS, Mich., July 7. 1886.
J. WORTH, St. Louis, Mo.:
DEAR SIR—Two years ago we purchased of
of your Steam Washers of Mr. Owen, of th
place. After giving it a thorough trial we fit
that it is the best washer, little or big, we ey
saw. One girl does all our washing, which
\$65 to \$75 per week, and the clothes are pe
fectly clean and white. Fraternally yours,
J. E. Lane & C.



NO RUBBING! NO BACKACI USED TWO WAYS (By Boiling and No Rubbi FULL DIRECTIONS ON THE WRAPPER.

THE BEST LABOR-SAVING SOAP MA A Vegetable Oil Soap. Contains No Rosin

LARGE "CHROMO" WITH THREE BA G. A. SHOUDY SOAP CO

CLAKE, JEWELL Sole Agents for Western Michigan



Full Line of

We make a specialty of

EUREKA OIL. Which for Farm Machinery and ger purposes is the Best Brand on the man

GRAND RAPIDS OFFICE,

No. 1 Canal St

Telephone No. 228-2.

GIVE US A TRIAL ORDER,



3.	These prices are for cash buyers, who pay promptly and buy in full packages.	Herrin
in- in- rt.	AXLE GREASE.	Macker
ts.	Crown 80 Paragon 2 10 Frazer's 90 Paragon 25 lb pails 90 Diamond X 60 Fraziers 25 lb pails 1 25 Modoc 4 doz 2 50	Sardine Trout,
or-	Modoc, 4 doz	White, White,
2	" 2 b " 1 " 3 00 " Bulk 25 Princess, ¼s 1 25	White,
9	" ½8	Jennin "
	Arctic, % in cans, 6 doz. case	::
	" 5 " 1 " 12 60 Victorian, 1 \mathbb{D} cans, (tall,) 2 doz 2 00 Diamond "bulk" 15	:
	BLUING doz. 25 Dry, No. 3. doz. 45	Grand
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he	Arctic 8 oz. 7 20 Arctic 16 oz. 12 00 Arctic No. 1 pepper box 2 00	Grand Oshkos Oshkos
ni-	Arctic No. 2 Arctic No. 3 " "	Swedis Richar Richar
for	Diamond, "bulk," Dry, No. 2.	Richar Richar Woodb
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ver a is er-	CANNED FRUITS Apples, gallons, standards 2 75	Good Good Table
Co.	Gooseberries	DeLar Churc Taylor
	Peaches, stata fellow 2 00 Peaches, seconds 1 75 Peaches, pie 1 25 Pears 1 40 Pineappies 1 40 Quinces 1 15 Raspberries, extra 1 40 "red 1 35 Strawberries 1 40 Whortleberries 1 00	60 Poo
	Pineappies,	28 Poo 100 3 E Sagin
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•		Amer Rock, Wars
	Asparagus, Oyster Bay. 200 Beans, Lima, standard 75 Beans, Stringless, Erie 90 Beans, Lewis' Boston Baked 150 Corp., Archer's Trophy.	Paris
	Corn, Archer's Trophy	Pepp Pepp Pepp
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	" Livingston 130 Peas, French 150 Peas, extra marrofat 120@14 Peas, soaked 75 " Early June, stand 150@17 " " sifted 20 " French, extra fine 20 0 Mushrooms, extra fine 20 0 Pumpkin, 3 to Golden Succotash, standard 50@13	Cassi
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ADI	Vanilla Bar 28 COCOANUT. G25 Schepps, 1s. G26 '1s and '4s. G27 '1s in tin pails. G27 '1s in tin pails. G23 '1s and '4s. G23 '1s and '4s. G24 Manhattan, pails. G20 Harris G20 Manhattan, pails. G20 Peerless G18 Bulk. G15 COFFEES—PACKAGE. COFFEES—PACKAGE. Lion S25 Lion S25 Lion S25 Arbuckle's S25 S25 Arbuckle's S25 S25 Standard S25 German, in bins S25 German, in bins S25 German, in bins S25 German S2	Allspr Cassi Clove Ging Macc Must Must Must Must Must Must Must Must
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ADI ARS O.	Schepps, 1s.	Allspr Cassi Clove Ging Macc Must Mutz Mutz King Firm Cut Cub Pow Gran Conf Stan No. 1 No. 2 No. 3 No. 4 No. 5 Corn Corn Corn Corn Corn Corn Corn Corn
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AADI AARS	Schepps, 1s and	Allsprace Cassis Clover Cassis Clover Ging Ging Ging Ging Ging Ging Ging Ging

WHOLESALE PRICE CURRENT.

erring, Holland, bbls	SHORTS. Our Leader	
erring, Scaled	Mayflower 23 Old Congress 23 Globe 22 May Leaf	The Grai
" " 12 15 kits 3 00 ' 10 " 2 50 10 " 2 50	Mule Ear23 Dark	Mess, Chica Short cut.
rdines, spiced, \(\frac{1}{2} \) \(\frac{10}{3} \) \(\frac{1}{2} \) \(\frac{1}{2	Our Leader 16 Star 20 Old Vet 30 Unit 30	Short Cut, Extra clea
erring, Holland, kegs. 65@75 erring, Scaled. 20 00 erring, Scaled. 20 00 " " 12 b kits 3 00 " No. 3, ½ bbls. 25 0 erdines, spiced, ½s. 10@12 rout, ½ bbls. 55 0 " 10 b kits. 85 hite, No. 1, ½ bbls. 7 00@7 50 hite, No. 1, ½ bbls. 10 hite, No. 1, 12 b kits. 1 10 hite, No. 1, 10 b kits. 90 hite, Family, ½ bbls. 3 00 FLAVORING EXTRACTS. Lemon. Vanilla.	Big Deal. .27 Eight Hours. .24 Navy Clippings. .26 Lucky. .30 Leader Wickel. .25	Clear quill Boston cle
hite, No. 1, 12 m kits	Hard Tack30 Duke's Durham40 Dixie26 Green Corn Cob Pine 28	Clear back Standard c
" kits	Old Tar .40 Owl 16 Arthur's Choice .22 Rob Roy .25	Long Clean
** KIS. 50 ** FLAVORING EXTRACTS.** Lemon. Vanilla. ** Printings D. C., 2 oz. \$\frac{1}{2}\$ doz. 1 00 1 6. ** 4 oz. 1 50 2 65. ** 6 oz. 2 50 4 25. ** 8 oz. 3 50 5 00. ** No. 2 Taper. 1 25 1 75. ** No. 4 1 75 3 00. ** No. 4 4 50 9 00. ** 1 0 9 00 18 00. ** No. 3 panel. 1 10 1 85. ** No. 8 2 75 5 00. ** No. 10 4 25 7 60. ** MATCHES.** ** Frand Haven. No. 8, square. 95. ** rand Haven. No. 8, square. 3 gro. 1 15.	Red Fox	Short Clea
" " 6 OZ	Seal of Grand Rapids Mountain Rose 18 (cloth)	do. do. SMOKE
" No. 2 Taper	Miners and Puddlers. 30 Old Rip	Hams, ave
" " 1 " 9 00 18 00 " No. 3 panel 1 10 1 85	Old Tom	" pier
" No. 8 "	Joker	Shoulders Breakfast
rand Haven, No. 8, square. 95 rand Haven, No. 9, square, 3 gro. 1 15 rand Haven, No. 200, parlor. 1 75 rand Haven, No. 300, parlor. 2 25 rand Haven, No. 7, round 1 50 shkosh, No. 2 1 00 shkosh, No. 8 1 50 wedish 75	Nigger Head. 26 King Bee, longeut 22	Dried Bee
rand Haven, No. 200, parlor	Holland 22 Sweet Lotus 32 German 15 Grayling 32	Tierces
rand Haven, No. 7, round	Colonel's Choice	3 to Pails.
wedish	Blue Wing30 Navy30 SNUFF.	5 to Pails, 1 10 to Pails,
Shkosh, No. 8 1 50 wedish 75 ichardson's No. 8 square 1 00 ichardson's No. 9 do 1 50 ichardson's No. 7½, round 1 00 ichardson's No. 7 do 1 50 7oodbine, 300 1 15	SNUFF. Lorillard's American Gentlemen 70 Maccoboy © 55 Gail & Ax' G 44 Rappee © 35 Railroad Mills Scotch © 45 Lotzbeck © 15 Gail & Gail	20 b Pails,
ichardson's No. 7 do	Gail & Ax' Rappee	Extra Mes Boneless,
lack Strap	Railroad Mills Scotch 6 45 Lotzbeck 61 30 Japan ordinary 18020 Japan fair to good 25030 Loven face 25030	Pork Saus
uba Baking 256/28 orto Rico 246/30 lew Orleans, good 286/34 lew Orleans, choice 446/50 lew Orleans, fancy 526/55 ½ bbls. 2c extra OATMEAL Barrels 6 06 Barrels 5 75 Ialf barrels 3 12 Half barrels 3 00 ases 2 25	Japan ordinary	Ham Saus Tongue S
few Orleans, choice.44@50few Orleans, fancy.52@55	Japan fine 35@45 Japan dust 15@20 Voung Hyson 90@45	Frankfort Blood Sau
OATMEAL ROLLED OATS	Japan dust 15@20 Young Hyson 22@45 Gun Powder 35@50 Oolong 33@55@60	Bologna, Bologna, Head Che
12 Half barrels	VINEGAR.	To bold be
PICKLES. 66 50 63 45 65 65 65 65 65 65 65	White Wine	In half ba In quarter
" ¼ bbl		
" ½ bbl		John M prices as
mported Clay, No. 216, 3 gross	Burners, No. 0	Fresh Bee Fresh Bee Dressed H
Choice Carolina 7 Llava	do No. 2. 90 Cocoa Shells, bulk. @ 4 Condensed Milk, Eagle brand. @7 50	Mutton
Prime Carolina	Cream Tartar 5 and 10 b cans @25 Candles, Star. @11	Lamb spr Veal Pork Sau
Pable	Candles, Hotel @12 Camphor, oz., 2 lb boxes @35 Extract Coffee, V. C. @80	Bologna Fowls Ducks
DeLand's pure	do Felix @1 20 Fire Crackers, per box @1 20	Turkeys Lard, ket
mported Clay, No. 216, 2½ gross.	Fruit Jars, pints. 2 9 50 "quarts @10 50 "2-quarts. @13 50	
8ALT. 2 25 8 Pocket, F F Dairy 2 25 8 Pocket 2 10 00 3 ħ pockets 2 35 8aginaw or Manistee 95 Ashton, English, dairy, bu. bags 75 Ashton, English, dairy bu. bags 2 75 Higgins' English dairy bu. bags 2 75 American, dairy, ½ bu. bags 20 Rock, bushels 23 Warsaw, Dairy, bu. bags 40 " 20 SAUCES. Parisian, ½ pints 62 2 60	Gum, Rubber 100 lumps. @25 Gum, Rubber 200 lumps. @35	Clover, n
00 3 fb pockets	Gum, Rubber 200 lumps @35 Gum, Spruce @30 Hominy, \$\pi\$ bbl @3 50 Jelly, in 30 \text{ bp aris } \text{ \$\sigma\$ 5 Pearl Barley \$\sigma\$ 2\frac{24}{24} Peas, Green Bush @1 10 Peas, Split Prepared \$\sigma\$ 3\frac{3}{24} Powder, Keg. \$\sigma\$ 50 60 60 60 60 60 60 60	Timothy,
Ashton, English, dairy, bu. bags 75 Ashton, English, dairy, 4 bu. bags 2 75 Higgins, Prodict dairy, 4.	Pearl Barley. © 234	
American, dairy, ½ bu. bags	Peas, Split Prepared. @ 3½ Powder, Keg. @5 00	Water W. Michigan
Warsaw, Dairy, bu. bags	Powder, Keg. @5 00 Powder, ½ Keg. @2 75 Sage @ 15 Sago @ 6	Ruby
Parisian, ½ pints. 62 00	Tapioca @ 6	Gasoline.
Parisian, ½ pints	D	Capitol C Model Cy Shield Cy
Pepper Sauce, green, large ring ©1 50 Catsup, Tomato, pints © 90	STICK.	Peerless
Catsup, Tomato, pints. 3 Catsup, Tomato, quarts 61 Halford Sauce, pints. 63 Halford Sauce, ½ pints. 62	Twist, do	Challeng Paraffine
Allspice 6½	Royal, 25 b pails @ 9	Black, St Black, 25 Black, 15
" Batavia in bundles 11	Royal, 200 lb bbls. Ø 8 Extra, 25 lb pails Ø 10 Extra, 200 lb bbls Ø 9	Zero
" Saigon in rolls	French Cream, 25 tb pails	Hemlo
Mace Batavia	Broken, 25 15 pails	paying \$
Nutmegs, fancy	Lemon Drops	clean wa
white 29		cent. of.
Cassia, Batavia	Gum Drops	cent. off.
" and Saigon 22 " Saigon 42 Cloves, Amboyna 33	A B Licorice Drops	Standard
" Zanzibar 3 Ginger, African 10	Lozenges, printed 15 Imperials 14	Standard Standard Standard
" Cochin	Cream Bar 12	Standard Pails, gre Maple Be
Mace Batavia. 88 Mustard, English. 24 " and Trieste. 22 " Trieste. 22 Nutrocco No. 22	Caramels	Butter I Butter I
	Decorated Creams 20	Rolling I Potato M
Pepper, Singapore black. white. 3	String Rock	Clothes I
Muzzy, Gloss, 48 b boxes, 1 b pkgs @ 53	Burnt Almonds. 22	Mop Stic Washboa Washboa
" 48 " 3 lb " @ 57 " 40 lb " bulk @ 4 " 72 lb crates, 6 lb boxes. @ 63	Lozenges, printed in pails. @12½ Lozenges, printed in bbls. @11½	Diamone
" 72 b crates, 6 b boxes. 6 6 " Corn, 40 b boxes, 1 b pkgs. 6 6 " 20 b " 1 b " 6 6 5 Kingsford's Silver Gloss, 1 b pkgs. 6 7	Chocolate Drops, in pails	Bushel, Bushel,
Kingsford's Silver Gloss, 1 th pkgs @ 7	Moss Drops, in bols 9 @10 Moss Drops, in bbls 9 @10	Clothes,
" Pure, 1 to pkgs	Sour Drops, in pails @12 Imperials, in pails @12½	Clothes, Clothes,
Firmenich, new process, gloss, 1 b @ 53	Imperials in bbls	Clothes, Water T
"Corn, 40 b boxes, 1 b pkgs	Bananas 1 50@2 50 Oranges, California, fancy @ Oranges, California, fancy @ Oranges, Jamaica, bbls 0 Oranges, Florida. 0 Oranges, Rodi. 4 75@5 50 Oranges, Messina @ Oranges, O @ Oranges, Imperials 4 75@5 50 Unanges, Colifornia 6 00@6 50 Lemons, California 6 00@6 50	
Cut Loaf	Oranges, Florida.	Apples
Cubes	Oranges, Mod. 4 75@5 50 Oranges, Messina @	Beets- Beans
	8 Oranges, Imperials 4 7565 00 Lemons, choice 5 0065 50	\$2.10. Butter
Confectionery A 6 5 Standard A 6 5 No. 1, White Extra C 6 5 No. 2, Extra C 6 5	Lemons, fancy 5 00026 x Lemons, California 10 215	
No. 3 C	Dates freils do	20e.
NO. D C	Dates, 14 do do	Pears, \$ Cabba
SYRUPS. Corn, barrels	Dates, Persian 50 tb box 18 tb	Carrot Celery
Corn, 10 gallon kegs. 36 Corn, 5 gallon kegs. 66 Runo Sugar bbl 2466	Almonds, Tarragona	Cheese make a
Corn, 5 gallon kegs. @ Pure Sugar, bbl. 24@ Pure Sugar, ½ bbl. 26@ TOBACCO—FINE CUT—IN PAILS.	Almonds, Tarragona 174@18 " Ivaca @17 " California @17	figure o
Uncle Tom. 42 Bad Boy. 42 What Is It? 28 Cinderella.	Filberts, Sicily. 619 Rarcelons 69	Cider-
Five and Seven. 45 Red Cap	55 Walnuts, Grenoble	Crab A
Seal of Detroit60 Old Jim	Firefiests, Sicily Garden	Cucun
Brother Jonathan 27 Meigs & Co.'s Stunner	55 Cocoanuts, \$ 100	ed and s
Pure Sugar, ¼ bbl. 2066 TOBACCO—FINE CUT—IN PAILS. Uncle Tom. 42 Bad Boy. 4 What Is It? 28 Cinderella. Cherry 60 Hi There. 5 Five and Seven 45 Red Cap. 4 Magnet 25 Cross Cut. 5 Seal of Detroit. 60 Old Jim. 4 Jim Dandy 38 Old Time. 7 Jum Bird. 25 Underwood's Capper Brother Jonathan. 27 Meigs & Co.'s Stunner Jolly Time. 36 Atlas. 7 Jour Leader. 40 Royal Game. 5 Sweet Rose. 32 Mule Ear. 6 May Queen. 65 Fountain. 5 Dark American Eagle 7 Old Congress. 6 The Meigs. 60 Good Luck. 7 Red Bird. 50 Blaze Away. Prairie Flower. 65 Hair Lifter.	Prime Red, raw b 0 49	Eggs-
May Queen	Fancy H.P. do do	Grape
Red Bird	35 H. P. Va	Honey Hay-
Prairie Flower 55 Hair Litter 1	HIDES, PELTS AND FURS. Perkins & Hess pay as follows:	per ton car lots.
Hustler	HIDES. 45 Green \$ 10 5 1/2 6 Calf skins, green	Muski
Macatawa23 Butterfly	Green \$\pi\$ \$\pi\$ 5\% 6 6 Calf skins, green or cured 7 @ 8 Full cured 7\% 6 8\pi Full cured 7\% 8\pi Full cured 7\pi Full cured 7\	well sup
Eye Opener32 Blue Blazes	Dry hides and kips 8 @12 Priece10 @30	Parsle Peach large su
Peach Pie 30 Jupiter Star 41 Night Cap	25 Old wool, estimated washed 10	comma Pears
Old Solder 37 Splendid	WOOL. Fine washed D 22@25 Coarse washed26@2 Medium27@30 Unwashed16@2	Potate Pop C Sweet
Scalping Knife34 Chocolate Cream Sam Boss34 Nimrod	38 OYSTERS AND FISH.	Toma
Next32 Big Five Center Favorite36 Parrot	F. J. Dettenthaler quotes as follows: OYSTERS. Fairhaven Counts	Water
Quaker	Fairhaven Counts	Tanana
Spear Head. 44 Climax P. V. 36 Horse Shoe.	Black bass	Corn-
Spring Chicken 36 Vinco Eclipse 33 Merry War Turkey 20 Per Football	32 Wall-eyed pike	Oats-
Q. & Q. 30 Moxie Lark 26 Black Jack	38 Perent 32 Wall-eyed pike 32 Duck-bill pike 33 Duck-bill pike 34 Sturgeon, smoked 30 Trout, smoked 31 Trout, smoked 32 Trout, smoked 33 Trout, smoked 34 Trout, smoked 35 Trout, smoked 36 Trout, smoked 37 Trout, smoked 38 Trout, smok	Barle Flour
Jolly Tar	Trout. smoked	and \$5. sacks a Meal-
Macatawa	22	Mill I 50 ton. 65 Corn a
Trio39	Trogs negs, per donen	

	99	PROVISIONS.
	23	The Grand Rapids Packing & Provision Co. quote as follows: PORK IN BARRELS.
	.16	Mess, Chicago packing 15 50 Short cut 15 50 Short Cut, clear 16 50
	.30 .24 .30	Mess, Chicago packing
m	.25 .40 .26	Boston clear, short cut
o Pipe	.16 .25 .28	Long Clears, heavymedium
	.36	light Short Clears, beavy do. medium do. light
Caro-	.60	SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs
Caro-	.48	" pienie
Caro- Caro- xes	.45	Shoulders
geut	.22	LARD.
		Tierces
	70	5 to Pails, 12 in a case
0		BEEF IN BARRELS. Extra Mess Beef, warranted 200 lbs
	30	SAUSAGE-FRESH AND SMOKED. Pork Sausage
250	@30 @45	Ham Sausage 11 Tongue Sausage 9 Frankfort Sausage 8
	Ø45 Ø50	Blood Sausage
33@556 256	930 gr.	Head Cheese 6 PIGS' FEET. In half barrels 3 00
. 50	10 10 16	In quarter barrels 1 65
	90	John Mohrhard quotes the trade selling prices as follows:
0	75 70 89 90	Fresh Beef, sides 5 6 6 6 7 Fresh Beef, hind quarters 7 6 8 Dressed Hors 7 6 7 14
	7 50	Mutton
60	11 12 35	Pork Sausage 846 9 Bologna 3 6 Fowls 612
000	80 1 20 1 20 9 50	Pork Sausage
@1	0 50 3 50	Clover, mammoth
. @	25 35 30 3 50	medium
	5 234 1 10	OILS, ILLUMINATING,
. @	3½ 5 00 2 75	Ethaline
. @	15 6 6	
TS.		Gasoline 11½ Capitol Cylinder 36¾ Model Cylinder 31½ Shield Cylinder 26½ Eldorado Engine 23 Peerless Machinery 20 Challenge Machiner 20
. 8140	9 9	
. @	010	Paraffine 20% Black, Summer, West Virginia 9 Black, \$5♥ to 30♥ 10 Black, 15♥ C. T 11
. 6	8 8 610	
. 0	611½ 610 610	MISCELLANEOUS. Hemlock Bark-Tanners at this market are paying \$5 for all offerings of good bark.
0	012	Ginseng—Local dealers pay \$1.65 % ib for clean washed roots. Rubber Boots and Shoes—Local jobbers are
	13 14 18	authorized to offer standard goods at 40 per cent. off. and second quality at 50 and 12½ per cent. off.
	10 22 12	WOODENWARE.
	14 15 14	Standard Tubs, No. 1
	15 12 12	Standard Pails, two doop. 1 40 Standard Pails, three hoop. 1 65 Pails, ground wood 4 50 Manie Rowls, assorted sizes. 2 25
	18 18 16 20	Palis, ground wood 4 50 Maple Bowls, assorted sizes 2 25 Butter Palis, ash 2 25 Butter Ladles 1 00 Rolling Pins 75
	13 22 14	Rolling Pins. 75
	311½ 310½	Clothes Pins 60 Mop Sticks 1 00 Washboards, single 1 75 Washboards, double 2 25
6	@12½ @11½ @12¼	niourne
9	0 6 % 0 5 % 0 10	Bushel, wide band. 1 75 Clothes, splint, No. 3. 3 50 Clothes, splint, No. 2. 4 25
6	Ø 9 Ø12 Ø121/4	Clothes, splint, No. 1.
1 500	@11% @2 50	Water Tight, bu. 3 75
4 500	25 00	COUNTRY PRODUCE.
(00	Beets—In good supply at 30c per bu. Beans—Good hand-picked are scarce at \$20.
4 750 5 000	Ø 5 00 Ø 5 50	\$2.10. Butter—Creamery is in good demand and
::10	215 2 8	fairly firm at 22@25c. Dairy is active at 18@ 20c.
91/20	5 5 5 6 6 6 6 7 6 10 8 8	Pears, \$3. Cabbages—New, 75@80c per dozen.

ages-New, 75@80c per dozen. ts-40c per bu.

y-20@25 \$ doz. e-Factorymen are now holding July at 11c and August at 114c. Jobbers on about 1e margin, making present from jobbers' hands 12@12%c.

-10c per gal. -Green, 7c. 🏶 doz. Apples-25c per bu.

mbers-8 \$ doz. Apples-Evaporated, 16c % D; quartersliced, 6@7c \$ 1b. d Peaches-Pared, 15c. -Dull. Jobbers are paying 11c and

g at 12e. es-Concords and Ives, 6c per lb. y-Scarce at 10@14c.

-Baled is moderately active at \$15 in two and five ton lots and \$13 in kmelons-Scarce at \$1.50

ns-More plenty, the market now being upplied at \$1 per bu.

sley—25c % doz. Scarce, ches—Hale's Early and River's are in supply at \$2 per bu, Early Crawfords and \$2.50 per bu. urs—\$1@\$1.50 per bu. toes—New, 75c per bu. Corn—2½c 製 b.

Corn—2%c & fb. et Potatoes—Jerseys, \$5@\$5.50 per bbl. latoes—40c% bu. nips—65c & bu. ermelons—\$10 @ \$15 per 100. GRAINS AND MILLING PRODUCTS.

eat—No change. City millers pay 75c for ester and 72c for Fulse and Clawson.

—Jobbing generally at 52c in 100 bu. nd 47%c in carlots.

—White, 35c in small lots and 30@31c in

-48@50c ₹ bu. —48@50c % bu.
ley—Brewers pay \$1.25 % cwt.
lr—No change. Patent, \$5.10% bbl.in sacks
\$5.30 in wood. Straight, \$4.10% bbl. in
and \$4.30 in wood.
ll—Bolted, \$2.40% bbl.
Feed—Screenings, \$14% ton. Bran, \$13.
Ships, \$13% ton. Middlings, \$14% ton
and Oats, \$17% ton.

Six Years—Jacob Jesson, Maskegon. Two Years—James Vernor, Detroit. Three Years—Ottmar Eberbach, Ann Arbor. Four Years—Geo. McDonald, Kalamazoo. Five Years—Stanley E. Parkell, Owosso. President—Geo. McDonald Secretary—Jacob Jesson, Treasurer—Jas. Vernor. Next Meeting—At Lansing, November 1 and 2.

Michigan State Pharmaceutical Ass'n.

President—Arthur Bassett, Detroit.
First Vice-President—G. M. Harwood, Petoskey.
Second Vice-President—H. B. Fairchild, Grand Rapids.
Third Vice-President—Henry Kephart, Berrien Springs.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. Gundrum, Frank Inglis,
A. H. Lyman, John E. Peck, E. T. Webb.
Local Secretary—James Vernor, Detroit.
Next Meeting—At Detroit, October

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

Position of Censors—Testeneth, Victoria Consistency of President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond. wen, Isaac Watts, Wm. E. White and Wm. L. White. Committee on Trade Matters—John E. Peck, H. B. Falr-child and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and

acy-W. L. White, A. C. Bauer and Isaac Watts. egular Meetings-First Thursday evening in each nnual Meeting—First Thursday evening in November lext Meeting—Thursday evening, Sept. 1, at The Tradesman office.

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

President—Frank Inglis.
First Vice-President—F. W. R. Perry.
Second Vice-President—J. J. Crowley.
Secretary and Treasurer—F. Rohnert.
Assistant Secretary and Treasurer—A. B. Lee.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association. President, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society.

Clinton County Druggists' Association. Charlevoix County Pharmaceutical Society

President, H. W. Willard; Secretary, Geo. W. Crouter Ionia County Pharmaceutical Society.

Jackson County Pharmaceutical Ass'n. President, R. F. Latimer; Secretary, F. A. King.

Kalamazoo Pharmaceutical Association. sident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society. President, F. N. Latimer; Secretary, Wm. Heysett

Mecosta Countyo Pharmaceutical Society President, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society.

Muskegon County Druggists' Association

Muskegon Drug Clerks' Association. Newaygo County Pharmaceutical Society. dent, J. F. A. Raider; Secretary, N. N. Miller.

Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady. Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall. Shiawassee County Pharmaceutical Society

Tuscola County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman.

"Cutting" a Financial Failure.

manufactured commodities, it establishes a market for them, and it is a question whether its advantages may not in some measure compensate for the disasters inevitable to an unsettled market which would happen without them, for it is certain that patents, combinations and even monopolies establish trade rates, regulate prices and, nake uniform the cost of merchandise. Moreover the suggestion is offered that profits to the manufacturer under the existing state of things, are not greater, nor ruling prices higher than are healthful to the com monwealth. If so, it follows that cut-rates or cut-prices are an innovation and but

another name for commercial anarchy.

But we do not inveigh against "cutting" from a pecuniary standpoint alone, but from that of a united and great moral, physical

and commercial wrong.

It scarcely touches the question at issue whether or not the financial standing of "cutters," so-called, equals that of other inspection of mineral waters. merchants-whether or not they pay their bills. The question is Upon what principle or by what methods are they able to do so? Is there a basis for a reasonable success in that way of doing business? Impossible is it to ignore the fact that adulterating, substitutes of inferior qualities, and all the catalogue of ingenious devices for cheapening the price of merchandise by lessening the cost and diminishing that by limiting its worth go hand in-hand with "cut prices." They necessitate resort to them and are re-

sponsible for their existence.

The weightier phases of this wrong must be omitted, however, in this article, with the remark that the adulteration of drugs is? druggist, "I consider the dispenser who if possible, more reprehensible than that of cannot guarantee the purity of every drug food, for the reason that food is usually which he dispenses, either because he has taken into the system when in a healthy made it or because he cannot analyze it, is condition, and drugs employed when the not worthy of the confidence of the medical constitution is less able to bear a violation man whose instructions he has to carry out, of its laws. It is the purpose of the writer, or of the patient whose money he takes. upon completing the series of these commu-nications, to expose the wrong of which it complains, in all its nakedness, as a business, who are prepared to guarantee monstrous evil, fraught with present and personally every drug which they dispense. prospective calamity. Let us, then, cover if they can not do so, they have no right to every point. The most inviting field for adulteration in drugs with its hand-made demand special remuneration." cut prices, is with that class of goods which have no standard of quality other than the manufacturer's fidelity to his trust, as with compounds not reported in the U.S. Pharmacopæia, and with such as are difficult of analysis. The article of witch hazel exvanced and are reported firm. Insect powing before a board of pharmacy. A good, tract, so-called, is, for example, strictly a distillate of the shrub "Hamamelis Virginica."
It is strange, by the way, that an article of have advanced again this week. Balsam tolk is tending bleher. Chamamilla flowers.

Drugs & Medicines the winter season, to take the young and healthy twigs, and after maceration, put them into suitably constructed stills, with sufficient quantity of water or dilute alcohol to properly extract their strength. and from the condensation save a given quantity pro-portionate to the amount of material used. As water is its solvent, there can be no me-chanical measurement of its strength, as in distilling spirits, or natural one by voluntary separation, as in making essential oils. The first runnings will be the strongest, and should only be used, but, by adding water, the distillation can be continued for any considerable length of time and the product still regard transparents. considerable length of time and the product still retain traces of its odor. The irresponsible maker does not need to water his witch hazel, but can, in this way, dilute it to his heart's content and be technically innocent of the charge. A barrel made from two tons of the shrub (the proper amount requisite) would be no more a barrel of witch hazel extract, in terms, than would be one made from two bushels of the shrub the solutional instrument, makes little or no appeal.

paltry consideration of two cents per gallon, from 80 to 90 cents per barrel, and rather congratulated themselves upon their inde-pendence of "arbitrary dealing" (referring to our refusal to make the concessions in price demanded) after inspecting a good sample; of course, the goods were purchased on short time, delivered and paid for. A druggist cannot know everything, and with the almost endless variety embraced in that mand for the return of the money. Even their own retail house, compassing their hesitancy to re-open negotiations with us, hesitancy to re-open negotiations with us, applied to us for their supply, by direct purchase. Investigation proved that their stock was worthless, weak in strength and short of alcohol; it had soured and spoiled on their hands. Their efforts to get redress

from the manufacturer who sold it to them were fruitless. He was found not to be worth his salt, and as unprincipled as irresponsible. Now, indeed, the proper relations are restored and we sell the firm all they use, upon the old basis. But it can be shown to be a fact that it has taken two years of strenuous effort to re-establish sufficient confidence between that firm and their customers, to be able to sell two barrels per year against from thity to forty, the sum of their annual sales previously, to say nothing of its reflex influence upon their

It is not difficult to multiply facts of similar import, and it would seem that the lessons of experience would stop this thing. But, these are merchants! O, no, that is a mistake; there are traders still, who clutch the temptations of cut prices, with the avidity of the buygard for the careas appear. avidity of the buzzard for the carcass, apparently with a like relish for the flavor. Of argument there is no need. Cut prices are short lived, and irregular purchases of mer-chandise unprofitable. For the precise point sought to be established hitherto, we nake no appeal to magnanimity-to moral sentiment or physicial suffering or half the ills that life is heir too, amplified and inten-

ly and more horribly than the other.

Minor Drug Notes. A Maine druggist has written a play.

The indigo consumed in Europe is mostly

produced in Java. Higher prices in the pig lead market rule after a long depression. Magnesium ammonium phosphate is a rich

manure for grape vines. Combination among manufacturers will make prices on quicksilver, vermilion, and carmine more uniform.

A Connecticut drug clerk had both his legs broken by the bursting of a soda foun-

tain he was charging. The coal-tar colors are fast replacing the

vegetable dyes, indigo and logwood being about the only ones surviving. The government authorities of Germany

are having a hard time trying to enforce the new law against patent medicines. Britain is putting up a \$30,000 building for

its headquarters. "As one who has had some twenty years There are, I maintain, many pharmacists, some of whom are only in a small way of

The Drug Market.

What Practical Use Can the Druggist Make of the Microscope?.

This is the title the Microscope gives to the following well-written and timely edi-

The importance of this query to the practicing pharmacist can hardly be estimated. In the first place, it is absolutely essential that the druggist who would know anything of botany, and of the plants from which the medicines are read with it is in his the medicines are made, which it is his bus-iness to dispense, should have a knowledge of the structure of plant tissues. Professor Prescott, in a recent valuable article, makes

Here is a case in point telling the whole story in a few words. A well-known firm of wholesale druggists broke a contract made with us for their yearly supply for the paltry consideration of two cents per gallon, truvius, and others of the Latin writers speak of its practice in their day and of the tests then employed. As the knowledge of medicinal plants increased, the ingenuity of the human brain was taxed to keep pace in this fraudulent practice, until, as early as the thirteenth century, recourse was had to legislation to restrain dealers from cheating unwholesome and poisonous salts. Lemon-squeezers should be made either of complete the complete that their use, as the citric acid of the lemon will readily dissolve the zinc, forming unwholesome and poisonous salts. Lemon-squeezers should be made either of Citric acid of the lemon will readily dissolve the zinc, forming unwholesome and poisonous salts. each other and the public. At the present time laws are in force in every civilized land prohibiting the adulteration of drugs and food stuffs; but that the evil has not been wholly stamped out in our own country is well known, and it is asserted that in Engwell known is a metal which is readily attacked by the weakest acids, and no article of food or drink should ever be allowed to come in contact with it. should escape detection, especially if in the original package, and more especially because when newly-made it is difficult of detection. A short time intervened when the tection. A short time intervened when the description is a said began to come back, with description in the description in the description in the description is not been food stuffs; but that the evil has not been wholly stamped out in our own country is well known, and it is asserted that in England, Germany, Belgium and France there are still establishments which prepare such

> imperative duty of every pharmacist to protect himself by testing all crude drugs that come into his possession. And how can this best be done? Assuredly not by chemistry, which is not infallible, and which requires both time and apparatus. The simplest way out of the dilemma is afforded by the microscope, which stands ever ready at hand. But little knowledge of technique is necessary, and little time is lost in applying this important test. All that is essential is that a few shreds of tissue torn apart by needles or a thin slice or the powdered article to be placed on a slide in a drop of water or glycerine under the of technique is necessary, and little time is instrument. Although the pharmacopæias and dispensatories of England and America as yet hardly notice this instrument, its importance as a part of the druggist armamentarium is, in this country, beginning to be recognized, and at present nearly all our school books of pharmacy include a course of microscopy in their curriculum.

Rough on Analysis.

om the American Analyst. A fair presentment of the popular idea relative to the intellectual training and ex-perience requisite for making chemical analysis is given by some ex-grocer now editing a trade journal, who, according to the National Druggist, advises that analytical chemistry and microscopy be taught in our common schools to all pupils fifteen or sified by adulteration and its equivalents. more years of age. The statement is made that "this is perfectly feasible. No more Correspondence Oil, Paint and Drug Reporter.

Of the outcry against monopoly, combinations, etc., it is to be said that we are indebted to the patent laws of this country for its prosperity; and yet, monopoly is the essence of patent law. The tariff is a two-edged blade which cuts both ways, and need not be discussed in this connection. But if monopoly oppresses the laborer betimes, it employs labor. If it enhances the price of employs labor. If it enhances the price of employs labor and liting it catalilists and the least important and least offensive, perchance inadmissable as an adulterant, to-wit: depletion, dilution, or, to employ a druggist's by-word, "aqueous innocence."

Watering whisky may be innocent and usually is of a sample of pepper than to make an analysis of a sample of pepper than to make an anal has nothing in common with administering poison, but the one will destroy life as sure-children to run around with a test tube in one hand, a reagent bottle in the other, and a microscope under the arm, to detect food and chemical adulterations. Microscopy is a very fascinating and useful study. The The dye-woods trade in the Netherlands construction and use of the instrument should be taught in our high schools, and unloubtedly will be before any far distant day. The wax paper business has proved a It does not, however, follow that a fifteenyear-old-child will be enabled to place a pinch of powder under the objective of the nicroscope and call off the number and proportion of the ingredients after the fashion of the young microscopist and chemist created in the brain of the editor to whom we have referred.

> Commercial Samples of Fowler's Solution. W. H. Dickinson has examined samples armine more uniform.
>
> France has instituted a system for the sale and retail druggists.

His general conclusions, as expressed in a paper read before the Indiana State Pharmaceutical Association, are that from the results of examinations thus far made of Fowler's solution that have been heard from, it may be seen that the strength of arsenious acid in the commercial samples falls far below the requirements of the United States Pharmacopæia. The average per cents, of arsenious acid found in the the new law against patent medicines.

The Pharmaceutical Society of Great Britain is putting up a \$30,000 building for its headquarters.

The Pharmaceutical Society of Great Britain is putting up a \$30,000 building for its headquarters.

The Pharmaceutical Society of Great Examinations by D. S. Caraway, W. Simonson and himself are respectively .863 per cent. The samples made by wholesale druggists seem

Bug Finish. to contain, in general, a higher per cent. of arsenious acid than those made by retail druggists. The main reason for the latter's strength running lower than that of the for-mer is that the retailer's sample is more apt to be exposed to the light and air, which causes the changing of the arsenious oxide into the higher oxide, for which latter the pharmacopeia makes no limit. This oxidation weakens the strength of the preparation, as arsenic of the higher oxide is less poisonous than that of the other oxide.

> State Boards and Colleges of Pharmacy. The Pharmaceutical Record very truth-

fully says:
Boards of pharmacy are in no sense edu-Carbolic acid is scarce and high in cators, but the tendency should be exerted in favor of colleges of pharmacy as educators, and to induce employes to take such merchandise, sold by almost the entire drug trade of the world, and in no inconsiderable Roman, have advanced and will be higher, and of greater safety to the public, than quantities, should not be recognized by our Pharmacopœias.

A double purpose may be gained by affording information to the public, who are none too well-informed upon the subject, and at the same time fixing the base for the and at the same time fixing the base for the concluding argument for this article in stating the making ing up. Camphor is in full supply and ing the making the base for the concluding argument for this article in stating the base for the concluding argument for this article in stating up. Camphor is in full supply and ing up. Camphor is in full supply and easier. Oil cassia is lower. Oil cubebs is witch hazel extract or distillate, is, during higher. Quinine is dull and lower.

MANUFACURED BY

Come from attendance upon a college of pharmacy. Take sound advice; study systematically and persistently, but do not witch hazel extract or distillate, is, during higher. Quinine is dull and lower.

The Metric System and Parts by Weight.

Prof. J. P. Remington, in a carefully written paper on the use of weights and measures in liquid preparations, considers the practice of weighing solids and measuring liquids preferable to that of parts by weight. In conclusion, he says:

The advantages that would be gained by substituting the use of the gram and by substituting the use of the gram and cubic centimeter for "parts by weight" are those which belong then to the use of "solids by weight and liquids by measure;" and although this change would be, in the writer's opinion, a great improvement, there seems to be so much opposition to the use of the metric system in this country that it is very doubtful at this time whether that it is very doubtful at this time whether the gram and cubic centimeter could be adopted, with a reasonable chance of its universal use, without legislative aid; and even then its success would be problematical. The metric system is undoubtedly witch hazel extract, in terms, than would be one made from two bushels of the shrub. Now, here is an open field for the shyster, the jocky trader, the "cutter" and the cheat, and right vigorously have they plied their energies to the task.

But with what result let us offer proof in this same connection. The thief does not necessarily prosper because escaping detection in the act.

Here is a case in point telling the whole the shyster, the jocky trader, the "cutter" and the public and of pecuniary importance to the pharmacist. The retailer may be over-honest, but this has not always been found to be the case with manufacturers and importance to the pharmacist. The retailer may be over-honest, but this has not always been found to be the case with manufacturers and importance to the pharmacist. The retailer may be over-honest, but this has not always been found to be the case with manufacturers and importance to the pharmacist. The retailer may be over-honest, but this has not always been found to be the case with manufacturers and importance to the pharmacist. The retailer may be over-honest, but this has not always been found to be the case with manufacturers and importance to the pharmacist. The metric system is undoubtedly the most simple, comprehensive, and beautiful system that has ever been devised, and if its one great defect of binary divisions and subdivisions could be overcome, its inherent advantages would be so apparent that pharmacists everywhere would be glad to adopt it for its intrinsic worth; but even with this defect it is, in the writer's opinion, greatly to be preferred (if the measures are used) for pharmaceutical practice than parts by weight. practice than parts by weight.

Dangerous Lemonade.

Michigan Drug Exchange. 375 South Union St., Grand Rapids.

Standard Petit Ledger.

FOR SALE-Stock of about \$1,300 well located in town of 6,000 inhabitants in Texas. Liberal discount.

FOR SALE-Stock of about \$1,300 in town of 600 inhabitants in Kansas. Can be bought on very reasonable terms.

FOR SALE—Stock of \$1,200 in town of 300 inhabitants. Average daily sales \$15.

FOR SALE—Stock of \$3,750 well located in Detroit. Doing good business. FOR SALE-Stock of \$500 in town of 800 inhabitants. No other drug store in town. FOR SALE—Stock of \$2,200 in town or 8 0 inhabitants. Average daily sales \$15. Will sell at liberal terms.

A LSO-Many other stocks, the particulars of which we will furnish on application. TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free.

WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange. 357 South Union St., -, Grand Rapids.

UTILITY AND ECONOMY SAELVING.

SAELVING.

SAELVING.

SAELVING. SHELF REVERSIBLE BRACKETS. SHELVING
CAN BE READILY
PUT UP BY ANY
ONE AND MOVED EASILY AS STOCK ONE BRACKET SUITABLE FOR VARIOUS WIDTAS OF SAELVING. PATENTED OCT. 19, 1887. Manufactured by

KOCH A. B. CO.

Liberal discount to the trade, or parties first putting up these brackets in any local-

CHURCH'S

READY FOR USE DRY. NO MIXING REQUIRED.

It sticks to the vines and Finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco

Worms.

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 4.100 pounds of "Bug Finish," as it finishes the entire crop of bugs with one applicatiod. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3.000 pounds) at once." Worms.

This is the only safe way to use a Strong

Scillae, (po. 35)... Symplocarpus, Foetidus, po. Valeriana, English, (po. 30)...

German.

SPIRITUS.

Carui, (po. 20).

oenugreek, po

Lini, grd, (bbl. 3)

Guaranteed as represented. Cheaper than

WUAL BOAT E DOTAR ATTOR		ugotor		
WHOLESALE PRICE CURRI	ENT.		Florida sheeps' wool, carriage2 25	@2 50
Advanced-Cantharides, insect po	wder	oil		2 00
Advanced—Cantharides, insect posassafras, oil wintergreen, oil cubebs		137	Extra Ye do do	1 10 85
Declined-Oil cassia, quinine, P. & ACIDUM.	w.		Grass do do Hard', for slate use	65 75
Aceticum	80	10	rellow Reel, do	1 40
Benzoicum, German	8000	1 00	Ether Sots Nitros 3 F	26@ 28
Citricum	. 58a	65	Actuer, Spis. Nitros. I F	3000 32
Hydrochlor Nitrocum	100	10	Alumen, ground, (po. 1)	300 4
Oxalicum	110	13	Annatto	55@ 60
Salicylicum	1 85@	2 10	Antimoni et Potass Tart	4@ 5 55@ 60
Oxalicum Salicylicum Fannicum Fartaricum	50@	53	Argenti Nitras, 5.	@ 68 5@ 7
AMMONIA.			Balm Gilead Bud	3800 40
Aqua, 16 deg	3@		Calcium Chlor, 1s. (14s. 11: 14s. 12)	15@2 20 @ 9
Carbonas Chloridum	11@			@2 10
BACCAE.	12@	14	Capsici Fructus, po.	@ 16
Cubebae (po. 120	1 30@	1 40	Capsici Fructus, af. Capsici Fructus, po. Capsici Fructus, B, po. Caryophyllus, (po. 35) Carmine, No. 40 Cra Alba, S. & F.	@ 16 @ 14 30@ 33
Juniperus	6@ 25@	7.	Carmine, No. 40	@3 75
BALSAMUM.	~00	00		50@ 55 25@ 30
Copaiba	48@	53	Cassia Fructus.	@ 40
Peru. Terabin, Canada		1 50 55	Centraria	@ 10
Tolutan	40@	45	Chloroform	@ 50 38@ 40
CORTEX.		12	Chloroform, Squibbs. Chloral Hydrate Cryst	@1 00
Abies, Canadian		18		10@ 12
linchona Flava		18	Cinchonidine, P. & W. Cinchonidine, German.	15@ 20 6@ 15
Guonymus atropurp		20	COFKS, see list, discount, per cent	40
Prunus VirginiQuillaia, grd		12	Creta, (bbl. 75)	@ 50 @ 2
assiras		12	Creta prep	5@ 6
Jimus Jimus Po (Ground 12)		12	Creta Rubra	8@ 10
EXTRACTUM.				25@ 30 @ 24
Hycyrrhiza Glabra	24@ 83@	25 35	Cupri Sulph	6@ 7
Is	90	10	Ether Suiph	10@ 12 68@ 70
**	@	12 13	Emery no	@ 8
" 148	0	15	Ergota. (po. 60)	50@ 60
FERRUM.	0	15	Gaille	12@ 15 @ 23
itrate and Quinia		15 3 50	Gambier	7@ 8 @ 15
itrate Soluble	@	80 50		1000 80
olut Chlorideulphate, com'l, (bbl. 85)	1140	15	Glassware flint, 70&10 by box. 60&10, le Glue, Brown Glue, White	ss. 9@ 15
pure	0	7	Givcerina	13@ 25 23@ 26
FOLIA.	100	140		@ 15
arosma assia Acutifol, Tinnivelly	10@ 20@	12 25	Humulus Hydrarg Chlor, Mite Hydrarg Chlor, Cor Hydrarg Oxide Rubrum	25@ 40 @ 75
alvia officinalis, ¼s and ¼s	35@ 10@	50 12	Hydrarg Oxide Rubrum	@ 65 @ 85
	80	10	Hydrarg Unguentum	@1 00
GUMMI. cacia, 1st picked	201	00	Hydrargyrum	@ 65
" 2nd "	0	90	Hydrargyrum 1 Ichthyocolla, Am 1 Indigo 1 Iodine, Resubl 4 Iodoform 4	25@1 50 75@1 00
oru	0		Iodine, Resubl4	00@4 10 @5 15
" Sifted sorts" po" po	75@1 50@	60	Liquor Arsen et Hydrarg Iod Liquor Potass Arsinitis.	@ 27
" Cape, (po. 20)	0	12	Lupuline	85@1 00
mmoniae	25@	30	Lupuline Lycopodium Macis	55@ 60 80@ 85
enzoinum	50@	15 55	Macis. Magnesia, Sulph, (bbl. 1½). Mannia, S. F. Morphia, S. P. & W. Morphia, S. N. Y. Q. & C. Co. 3 Moschus Canton Myristica, No. 1 Nux Vomica, (no. 20)	2@ 3
amphorae	25@	28	Morphia, S, P. & W	35@3 60
uphorbium, po	35@	13	Moschus Canton	85@3 50
albanumamboge, po	7500	80	Myristica, No. 1. Nux Vomica, (po. 20)	@ 40 70@ 75 @ 10 22@ 25 @2 03
uaiacum, (po. 45)	0	35	Os. Sepia.	22@ 25
lastic	@1	20 25	Nda v Volmeta, (po. 20). Os. Seplia. Pepsin Saac, H. & P. D. Co. Picis Liq. N. C ½ galls, doz.	@2 03 @2 70
yrrh, (po. 45)	@	40	Picis Liq., quarts	@1 40
hellac	18@	25	Pil Hydrarg, (po. 80).	@ 85 @ 50
albanum amboge, po. uaiacum, (po. 45). ino, (po. 25). astic. (yrrh, (po. 45). pii, (po. 6 75). hellac. "bleached. ragacanth	25@ 30@	30 75	Piper Alba (po. 22)	@ 18
herba—In ounce packages.	•••	25	Pix Burgun	@ 7
upatorium		20	Potassa, Bitart, pure	@ 40
obelia ajorum		25 28	Potassa, Bitart, com	@ 15
entha Piperita. " Vir		23 25	Picis Liq, N. C. ½ galls, doz Picis Liq, quarts Picis Liq, quarts Picis Liq, punts Picis Liq, punts Pil Hydrarg, (po. 80) Piper Nigra, (po. 22) Piper Alba, (po. 35) Pix Burgun Plumbi Acet Potassa, Bitart, pure Potassa, Bitart, com Potassa Nitras, opt Potass Nitras, opt Potass Nitras Pulvis Ipecac et opii. Pyrethrum, boxes, H. & P. D. Co., doz. Pyrethrum, pv Quassiae Quinia, S, P. & W Quinia, S, German Rubia Tinctorum	7@ 9
ue		30	Pyrethrum, boxes, H. & P. D. Co., doz.	@1 25
hymus. V		22 25	Quassiae	80 65
MAGNESIA.			Quinia, S, P. & W	52@ 57
alcined, Pat	55@	60	Rubia Tinctorum	12@ 13
arbonate, Patarbonate, K. & Marbonate, Jennings	200	25	Rubia Tinetorum Saccharum Lactis, pv Salacin Sanguis Draconis	@ 35 2@ 75
OLEUM.	35@	36	Sanguis Draconis	10@ 50
bsinthium4	50@5	00	Sapo, W	@4 50 12@ 14
mydalae, Amarae7	25@7	75	Santonine Sapo, W Sapo, M Sapo, G Seidlitz Mixture Sinanis	8@ 10 @ 15
nisi	20@2	30		@ 28
ergamii	75@3	00		@ 18 @ 30
aryophylli	@2	00	Snuff, Scotch, Do. Voes	@ 35 @ 35
edar	35@	50	Snuff, Maccaboy, Do. Voes. Snuff, Scotch, Do. Voes. Soda Boras, (po. 9). Soda et Potoss Tart.	4@ 9 3@ 35
bsinthium	85@	90	Soda Ri-Carh	2@ 21/2
onium Mac	35@	65		4@ 5 3@ 4
shohaa 10	OF CALL	50	Soda, Ash Soda Sulphas Spts. Ether Co.	@ 2
xechthitos	90@1	00	Spts. Myreia Dom	@2 00
rigeron 1 autheria 2 eranium, 5 ossipii, Sem, gal	30@2	40	Spts. Vini Rect, (bbl. 2 08)	@2 25
eranium, 5ossipii, Sem. gal	5500	75	Sulphur, Subl	@1 30 6@ 314
		00	Sulphur, Roll23	6@ 3
vendula	90@2	00	Terebenth Venice	8@ 30
niperi avendula monis 1 ni, gal	75@2 42@	25	Spts. Ether Co. 5 Spts. Myrcia Dom. 5 Spts. Myrcia Imp. Spts. Vini Rect, (bbl. 2 08). Strychnia, Crystal. Sulphur, Subl. 2: Sulphur, Roll 2: Tamarinds 2: Treobenth Venice 2 Theobromae 59 Vanilla 9: Viset Sylph. 9:	@ 55
		-	Timed Division	- 00

Lavendula 90@2 00
Line is 175@2 25
Lini, gal 25
Mentha Piper 250@3 55
Mentha Verid 550@6 00

Terebenth Venice 28@ 30
Theobromae 50 @ 55
Control of the high praise accorded to us for so satisfactorily supplying the wants of our customers with the high praise accorded to us for so satisfactorily supplying the wants of our customers with PURE GOODS in this department. Morrhuae, gal. Myrcia, 3..... Whale, winter
Lard, extra
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained. Picis Liquida, (gal. 35). Spirits Turpentine Putty, commercial
Putty, commercial
Putty, strictly pure.
Vermilion, prime American.
Vermilion, English
Green. Peninsular
Lead, red strictly pure.
Lead, white, strictly pure.
Whiting, White Spanish.
Whiting, Gilders'.
White, Paris American.
Whiting Paris English cliff.
Pioneer Prepared I aints.
Swiss Villa Preparec Paints.
No. 1 Turp Coach
Extra Turp.
Coach Body.
No. 1 Turp Furniture.
Extra Turk Damar. POTASSIUM. Bichromate Chlorate, (Po. 20)... Arum, po..... Extra Turk Damar..... Japan Dryer, No. 1 Turp. APPROVED by PHYSICIANS **Cushman's** Serpentaria.

MENTHOL INHALER

Neuralgia, Hay Fever, Asthma, Bron-

chitis, Sore Throat and Severe

Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. Fer CRULLERS and TESTIMONIALS address H. D. Cushman, Three Rivers, Mich. Trade supplied by

Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids And Wholesale Druggists of Detroit and Chicago.

THE LATEST DISCOVERY.

Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES. Send 4 cents for Sealed Circular.

CALUMET CHEMICAL CO., Chicago, this paper.

the treatment of Catarrh, Headache

HAZELTINE & PERKINS DRUG CO.,

WHOLESALE

Druggists!

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

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Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's **Sundries**

MANUFACTURERS OF

Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints.

ALSO FOR THE

Grand Rapids Brush Co., Manufacturers of Hair, Shoe snd Horse Brushes.

WE ARE SOLE OWNERS OF

Weatherly's Michigan Catarrh Care

Which is positively the best Remed: of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds or our customers the most satis-

Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit AUTHORIZED AGENTS for the sale of

WITHERS DADE & CO.'S

Henderson Co., Ky.,

Sour Mash and Old-Fashioned Hand-Made, Copper-Distilled

WHISKEY

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured. We are also owners of the

Druggists' Favorite

Which continues to have so many favorites among druggists who have sold the goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on such articles as do not appear on the list such as

Patent Medicines,

Etc., we invite your correspondence. Mail orders always receive our special and personal attention.

Hazeltine & Perkins Drug Co.

PECULIARITIES OF MERCHANTS.

NO. I.

As a class, merchants are usually earnest. serious, matter of fact persons—in business, not addicted to levity or nonsense, but speaking directly to the point-in a word, are business men. Still, as in all cases, there are exceptions, so we find merchants having their peculiarities and eccentricities, his mind being occupied with more important not to say occasional foibles. Our observa- matters. Caring little for the artistic and tion has been that those very peculiarities have proven valuable, nearly always securing for them a large share of patronage and, in time, resulting in a competence. Most of us can recall the acquaintance of a few whose distinctive traits stand out with vivid brightness in the memory.

a few, all of whom were known to us per- drug store with muddy boots or working sonally, and who have sometimes from dress, for fear of soiling the floor or break force of circumstances only, entered the mercantile arena, yet have acquired wealth at last. They seem to belong to the onetenth who are successful. May this not be attributable to their being, as a rule, from the middle class in society and from their own self-reliant energies?

Fifty-two years ago Mr. Henry Sherman emigrated from the town of Starkey, on the west shore of Geneva Lake, N. Y., and with his young wife settled on the virgin prairie about two miles west of Elgin, Il-Methodists, and carried his religious zeal with him in the every day affairs of life. He had made a most determined, but unsuccessful, struggle for a living in old Starkey, and rumor said had been given the cold shoulder by his more fortunate relatives. of profit we had heard of. Registering a vow that he would yet buy and sell the richest of them, one bright morning Henry girded on the armour of faith, hope and charity; on bended knees thanked the Lord for health and strength, vas covered wagon, which contained all his earthly possessions, he and his wife turned their feet forever.

"After several weeks' toilsome journey," says Mr. S.," we arrived at the Fox River and who considered himself wronged entered having made a 'claim' on the prairie, found the store and shaking his fist across the our small stock of cash reduced to barely counter at Mr. S., cried out, "you know, twenty-five cents the last dime of which I paid for nails to put a cheap fence in front did," coolly replied the incorrigible Sherman.

In those pioneer days it was only by the most resolute determination that a "claim" was held and Mr. Sherman passed many a sleepless night with a gun in his hands, the muzzle projecting through the crevices of his hut, ready to call a halt should a stran-

Years passed away. The farm was his own, and prosperity smiled upon him. Elgin became a village of 3,000 people, and, as one of the solid and responsible farmers of the county, Mr. S. placed his name as collateral security for a friend who kept a stock of drugs and groceries in the village. In brief, the sheriff was soon in possession of the store and, says Mr. Sherman, "I awoke one morning with this alternative staring me in the face-either to mourn over those goods or mourn after them, and suddenly found myself elevated to a fullfrom laudanum! In a few days I was the sole owner of a fearfully dilapidated stock at loss for language, and would suddenly sole owner of a fearfully dilapidated stock of drugs, groceries, stationery and the usual large catalogue of fancy goods peculiar to such an establishment, which had all been dragged over by the unskilled hands of both creditors and sheriff in a most unceremonious manner."

It was at this juncture that the writerthen a young man-was placed in charge of the stock, which invoiced about \$3,000. We shall never forget our first introduction to Henry Sherman, or his kind and hearty salutation, as he grasped our hand and welcomed us as a citizen of Elgin, promptly acceded to the terms of our salary and placed us in possession with the remark that he would be there with us to do the "coarse hand" work, such as weighing tea and in that lot," he said, as he surveyed a great sugar, drawing oil and molasses, and deal-pile of watermelons in front of a Wooding out the "cat hound" candy; but he ward avenue grocery.
"Yes sir—here it is—best melon I've seen would depend upon us to handle the poisons, and perform the fine work, such as shoving the quill, making the purchases,

With a very intelligent and industrious opposition establishment, directly across the street, it is unnecessary to add that our ly absorbed the liquid, and when the plug business had to be built up from the lowest round, but with Mr. Sherman's indomitable energy and perseverance, coupled with the sympathies of his friends, in less than three years, he nad doubled the stock and owned the brick block in which we were doing business. We had also increased the

sales from \$5 a day to over \$40. It may be well to draw a crude pen picture of Henry Sherman, as he was thirty years ago. He was a man of only ordinary education, but well calculated to adapt himself to any circumstance or position in life, yet he regarded the cultivation of the soil as the most honorable vocation, and the farmer nature's true nobleman. An impromptu speech in his own terse and forcible language always commanded attention and applause. In stature he was small, thin and wiry; active in temperament, moving with a quick elastic step; an eye which grasped everything within its range instantly, and a mind and judgment ever ready for action. He was strictly orthodox in his religion, but liberal to a fault to the poor and needy, and his hospitality was proverbial.

With him, the tide "was always taken at is rise" and generally led to success. Nature had done much for the man, and art but little. In everything he said or did originality was prominent and natural. He was positive and decided in every act, through rather inclined to brusqueness. He was extremely fond of story-telling and his jokes and witticisms were as original, dry and quaint as those of Abraham Lincoln. He was rather careless in regard to apparel and personal appearance except when his attention was called to it by his excellent wife, ornamental, he expended less for display in Rye Flour, Granulated Meal, his store, but more for the substantial and useful, and the careful selection of his stock. All his customers were welcomed and made to feel at ease in his presence The farmers (whose bulk of trade in his line seemed to be with us) often remarked We herewith recite in brief the history of that they were not afraid to enter Sherman's

ing some costly vase. During the harvest season, when the streets at mid-day were often deserted, Mr. and ts guaranteed absolutely pure. Sherman would stretch himself out on a back counter in his store, with a bundle of wrapping paper for a pillow and sleep for an hour or two. On one occasion a farmer acquaintance stepped in and placing a hand on the sleeper, said in a sharp voice, twolver in Henry Large sale, aggregating many million of pounds each "Wake up, Henry! How do you like the year. drug business, and how does it pay?" Raising himself to a sitting position, and glanclinois. Mr. S. was one of the old-time ing toward his clerk, he dryly remarked: "Pretty well, I guess. The Doctor says when we have sold ninety cents worth, we have cleared a dollar!"

The questioner concluded, as we also did, that this was about the heaviest percentage

It was almost impossible to provoke a direct reply, he met anger with a quaint sumer. All sarcasm that disarmed it, and covered the opponent with shame and confusion. One and harnessing his poor old horses to a canof his strongest points in controversy with an enraged person was to admit every assertion and there let the matter rest. It their faces toward Chicago and the Great was an original and unique system of war-West, shaking the dust of Starkey from fare, and yet we never knew a man to strike him, however strongly he might threaten. On another occasion, a person sir, that you lied to me!" "Well, then I "Well, I said you lied and you are an old scoundrel, also!" said the man, raising his voice a pitch higher, and speaking with stronger emphasis. "Then I am," answered Mr. S., raising his voice to the same key of his enraged opponent. "You are an old fool and I'll thrash the floor with you!" again screamed the nonplussed victim. "Then you will" was the consoling answer, and amid roars of laughter from the bystanders the attacking party, now fairly

boiling with rage, left the store. But Mr. S. had not told this man a falsehood-nor any other man, and he who ventured to assert in public that Henry Sherman had lied would be in imminent peril of being thought the real liar himself, so well was the character of this man known. He was one of those men we occasionally meet who never fail to accomplish their object in any emergency, and though, as remarked, fledged druggist, hardly knowing opodeldoc his education was limited, he was never at astonish and convulse you with laughter by coining a very appropriate but outlandish word for something, the real name of which he had forgotten. For many years he was the favorite auctioneer among farmers and others, and his very name and well-known genial manners and amusing speeches were quite sufficient to draw a large audience. He was eminently successful as a farmer, merchant and speculator, and is still an honored but aged citizen of that city of

over 16,000 inhabitants.

How the Joke Worked.

"I want the biggest and best watermelon

"Plug it," was the brusque command.
"Yes, sir—splendid red core. Shall I put

The purchaser drew from his pocket a flask of port wine and proceeded to pour the contents into the orifice. The melon readiwas replaced the man chuckled: "He! he he! I want that melon sent to —, the

temperance fanatic! Say nothing, and it will be a big joke on him!"

A couple of days later the man came around to the store again and asked:

"Well, the melon was sent up?"

"Oh, yes."
"And the boy didn't give my little plot

"Oh, no; but we heard from it."
"You did? He! he! What "He and his family were off up the lake, but the hired girl and coachman said it was the best melon they ever put tooth into!"

FLINT, Aug. 13, 1887. E. A. Stowe, Grand Rapids: DEAR SIR-We have appointed the fol lowing committees to take charge of the

State convention: On Arrangements—W. C. Pierce, G. R. Hoyt, C. T. Bridgman, Jno. Croul, D. D. Aitken, J. W. Blake, A. Myers, J. L. Wil-

On Entertainment—Geo. T. Warren, Wm. Atwood, Albert Myers, G. W. Hubbard, M. E. Carlton, Will H. Foote, Geo. E. Childs, J. H. Gotshall, Samuel Moffet. Yours, J. L. WILLETT, Sec'y.

Star Roller Mills.

Manufacturers of

"Our Patent," "Star,"

"Calla Lily,"

"Golden Sheaf," "Our Fancy."

Bolted Meal, Bran Middlings and Screenings.

GRAND RAPIDS, - MICH.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table quarrel with Mr. Sherman. Instead of a use, is the very best offered to the con-

TIME TABLES.

Grand Rapids & Indiana.

,	All Trains daily except Sundny.	
1	GOING NORTH.	Leave
1		
9	Traverse City & Mackinaw Ex8:45 a m	9:05 a
4	Traverse City & Mackinaw Ex	11:30 a
,	Traverse City & Mackinaw Ex 7:30 p m	10:40 p
ч	Cadillac Express 3:40 p m	5:05 p
	Saginaw Express11:25 a m	7:20 a
-	" "10:30 a m.	4:10 p
1	Saginaw express runs through solid.	
	9:05 a. m. train has chair car to Traverse	City ar
1	Mackinaw.	
9	11:30 a. m. train has chair car for Traverse	City, F
	toskey and Mackinaw City.	
,	10:40 p. m, train has sleeping cars for Trave	rse Clt
۹	Petoskey and Mackinaw.	
4	GOING SOUTH.	
	Cincinnati Express	7:15 a
	Fort Wayne Express10:30 a m	11:45 a
7	Cincinnati Express 4:40 p m	5:00 p
	Traverse City and Mackinaw Ex 10:50 p m	
1		
_	7:15 a m train has parlor chair car for C	incinna
,	5:00 p m train has Woodruff sleeper for Cin	cinnau.
	5:00 p. m. train connects with M. C. R. R. a.	Kalam
	zoo for Battle Creek, Jackson, Detroit and	Canadi
•	points, arriving in Detroit at 10:45 p. m.	
,	Muskegon, Grand Rapids & Ind	iana.
	Leave.	Arriv
	6:30 a m	. 10:10 a
7		4.90 -

	ne at Bridge street depot 7 minutes later
	C. L. Lockwood, Gen'l Pass. Agent.
Grand	oit, Lansing & Northern. Rapids & Saginaw Division.
Saginaw Exp	ress 7 30 a n
Saginaw Expi	ARRIVE.
Grand Rapids	Express 11 25 a n
Grand Rapids	Express

Trains run sond both was s	
Chicago & West Michigan.	
Leaves.	Arrive
tMail 9:10 a m	3:55 p 1
†Day Express12:30 p m	9:45 p 1
*Night Express11:00 p m	5:45 a 1
Muskegon Express 5:00 p m *Daily. †Daily except Sunday.	11:00 a
Pullman Sleeping Cars on all night trains. parlor car in charge of careful attendants w tra charge to Chicago on 12:30 p. m., and thro on 9:10 a. m. and 11 p. m. trains.	ithout ex
Newaygo Division.	Arrive
Express 4:05 p m	4:20 p
0.05 0 70	10.90 0

Lak	e Shore & Mil		tthein.	
	Kalamazoo	Division.		
Leave.			Arrive	
x. & Mail	. N. Y. Mail.		Mail. N. Y.	
4:35 p m	7:45 a. m Grand	Rapids. 9:45 a	m 6:15	pn
5:55 p m	9:02 a m Allegar	n 8:28 t	m 5:00	an
7:05 p m	10:06 a m Kalam	azoo 7:30 g	m 4:00	pn
8:30 p m	11:35 a m White			pn
2:30 a m	5:05 p m Toledo			a n
8:30 a m	9:40 p m Clevels	nd 6:40]	om 5:35	a n
2:50 p m	3:30 a m Buffalo			pn
5:40 a m	6:50 p m Chicag			a n
A local f	reight leaves Gran	d Rapids at 1	2:50 pm.ca	rry
ng passer	gers as far as All	egan. All tra	ains daily	ex

ì	Detroit, Grand Haven & Milway	ukee.
u	GOING EAST.	Leav
н	†Steamboat Express 6:25 p m	6:30 r
	†Through Mail10:40 a m	10:50 a
	†Evening Express 3:25 p m	3:50 r
	*Limited Express 6:50 a m	6:50 a
1	tMixed, with coach	11:00 a
- 3	TMIXEG, WITH COACH	11.000
П	GOING WEST.	
П	†Morning Express 1:05 p m	1:10 r
4	†Through Mail 5:00 p m	5:10 I
4	†Steamboat Express10:40 p m	10:45 r
	†Mixed	7:45 8
	*Night Express 5:25 a m	5:40 a
1	*Night Express	0.10
1	tDaily, Sundays excepted. *Daily.	
	Passengers taking the 6:50 a m Express n	nake CI
,	connection at Owosso for Lansing, and at I	Detroit
,	New York, arriving there at 10:30 am the	follow
t	morning. The Night Express has a through V	Vagner
	and local sleeping car from Detroit to Grand	Rapid
	JAS. CAMPBELL, City Passenge	r Agen
•	GEO. B. REEVE, Traffic Manager Chicago.	Ben
2	GEO. B. REEVE, Trame Manager Chicago.	

Michigan Central. Grand Rapids Division.

Day Express		1:10 p m
*Atlantic Express		10:10 p m
Mixed		6:50 a m
mixed	ARRIVE.	
*Pacific Express		6:00 a m
Mail		3:00 p m
Grand Rapids Exp	ress	10:15 p m
Mixed		5:15 p m
*Doily All other	daily except Sunday.	Sleeping cars
mun on Atlantic and	Pacific Express trains	to and from
Dotroit Parlor ca	rs run on Day Expres	s and Grand
Danide Evares to	and from Detroit. Di	rect connec-
tions made at Detre	oit with all through tra	ins East over
M. C. R. R., (Canada	Southern Div.)	
D W TOUNGTON	Mich. Pass. Agt., Grand	Rapids.
O W Progres G	en'l Pass. and Ticket Ag	t Chicago.
O. W. Reddens, G	CHI II WOO WING I TOMOUTE	,
Duluth South	Shore & Atlantic	Railway.
Duluin, South	Diloic & Atlantic	Luminay.

ation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to ion of Tansill's Punch 5c. cigars and that the uality gets better all the time. The demand ontinues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

Now is the time for you to use Tiger Oil aud prove it is better than any other medi-cine known for all Summer Complaints of learn that he had sold over one and a half mil-learn that he had sold over one and a half mil-the Stowach and Bowels, from the infant to lion of Tansill's Punch 5c. cigars and that the manhood, as Pain, Colic, Cholera Infantum, Cholera, Cholera Morbus, Diarrhea, Flux, Yellow Fever and all kindred diseases, as well as Nervous Diseases, Sunstroke, Paralysis and their relations. Use internally and externally.



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Wall Paper ₹ Window Shades

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

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Nelson Bros. & Co.,

MOSELEY BROS.

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Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street,

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

BULKLEY, LEMON & HOOPS,

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IMPORTERS OF

Teas, Lemons and Foreign Fruits.

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Soaps and Niagara Starch.

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ask for Special Inside Prices

on anything in our line.

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LAMP GOODS AND STONEWARE.

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State Agents

Excelsior Cooking Crock.

Positively the finest kettle for cooking any kind of food. Those who try it will have no other.
Cheapest Preserving Kettle. Absolutely Fire Not affected by Heat or Acid.

Factory Prices

. per doz. \$4.00 Butter Jars. Tomato Jugs. A Butter Jars. Blackberry Jam Jars.

Mason's Porcelain Top Fruit Jars.

To Insure Prompt Shipment Order Fruit Jars direct from us.

LSON

PATEN

NOV, 30

1858



SHERWCOD'S.



" Tomato Jugs and corks. Corks for 1/2 gal. Tomato jugs. Sealing wax, five pounds in package

CLARK, JEWELL & CO.

ELASTIC STARCH.

IT'S A WINNER.

Your Stock is Not Complete Without It. INCLUDE A BOX IN YOUR NEXT ORDER.

The Standard of Excellence KINGSFORD'S



"Silver"

STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

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Grand Rapids, Mich.