### NO. 206.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO.,

Flint, Mich.

## FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

> Wolverine Chair Factory, West End Pearl St. Bridge.

## WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

# BELKNAP

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

## WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

25 Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

Garden Seeds a Specialty. The Most Complete Assortment in Michigan. Don't Buy un-

til you get my prices. ALFRED J.BROWN

16-18 N. Division St., Grand Rapids

# LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS,

SHOE POLISH, SHOE LACES Heelers, Cork Soles, Button Hooks, Dress-

118 Canal Street, Grand Rapids.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.

WHIPS

SHERWOOD HOUSE. The Traveling Men's Favorite. CHARLOTTE, - - MICH.

M. F. BELGER, Proprietor.

E Jeweler.

44 CANAL ST.,

Grand Rapids, - Mich.

## CHARLES A. COYE,

A. Coye & Son, DEALER IN

## AWNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing, Feed Bags,

Wide Ducks, etc. Flags & Banners made to order. 73 CANAL ST.. GRAND RAPIDS.



Importers, Jobbers and Retailers of

Stationery & Sundries,

20 and 22 Sonroe St., Grand Rapids, Mich.

43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express Promptly At-

PAINT

We have a full stock of this well-known brand of

MIXED PAINT

and having sold it for over SIX YEARS can recommend it to our customers as being a First Class article. We sell it

On the Manufacturers' Guarantee: When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-lect. In case of complaint, prompt notice must be given to the dealer.

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead.

Pittsburg, Pa. Write for prices and Sample Card to

Wholesale Agents, Grand Rapids.

Try POLISHINA, best FurnitureFinish made.

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half mil-ion of Tansill's Punch 5c. cigars and that the lion of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

## POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best ments respectfully solicited. Liberal cash advances on Car Lots when desired.

## Wm. H. Thompson & Co.

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

V. R. STEGLITZ,

Eaton Rapids Cigar Factory

S. & M. CRICKET. ROSADORA.

Dealers not handling any of above brands are solicited to send in a trial order. Eaton Rapids, - Mich.

**ASK YOUR JOBBER** 

## Independent Oil Co.'s KEROSENE

If your Jobber does not handle INDEPENDENT OIL, send your orders direct to the office of the Company, 156 South Division St., Grand Rapids.

neglected. He loaned him books and periodicals, and these Tom eagerly devoured.

## WINTERNITZ,

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566. bakers and others can secure the agency for n on this Yeast by applying to above address nuine unless it bears above label.

FREDERICK THE GREAT CIGAR.

Grand Rapids, Mich.

Represented by the Giant,

Mr. Christopher Sparling.

Valley City Show Case Mfg. Co.,

SHOW CASES.

OF ALL KINDS. SEND FOR CATALOGUES,

SEND FOR ESTIMATES 38 West Bridge St.. Grand Rapids.

## HEMLOCK BARK

WANTED.

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any Tom did, would allow a thought of failure side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicit- clearly depicted to his mental vision? N. B. CLARK.

101 Ottawa St., Grand Rapids HENRY J. HARTMAN,

FOUNDER.

GRAY IRON CASTINGS A SPECIALTY. Send for Estimates. 71 South Front St., Grand Rapids, Mich

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-Address, C. G. SWENSBERG.

THE DIAMOND CUFF-BUTTON. Written Especially for THE TRADESMAN.

Tom Hester was a farmer's son, living among the hills of Massachusetts. One of a large family, the resources of the farm, other passengers seemed perfectly at home, dismal hole, and his companion turned over and clothe the youthful Hesters.

Tom had been brought up to the hardest only when the frosts and snows of winter covered the earth, and there was no work perienced was in procuring the necessary books from which to extract knowledge; but, by dint of extra work for neighboring farmers, necessitating the endurance of a great many hardships, he at last contrived to purchase a few of the most necessary.

There was nothing particularly fascinating about Tom. He vas simply a great, awkward country boy, his face covered with a multitude of freckles and sunburned with the heat of fourteen summers. His clothes - of homespun material - never seemed to strike the right spot on his angular frame, albeit the neighbors' boys, who had nothing better, contrived to put on considerable style at the corn-huskings and dances of the surrounding country.

Among all the boys in the school, none were so much derided and laughed at as poor Tom. At the same time, there was an under-current of respect for him that over-balanced all his mirth-producing qualities. Rude and uncultured as he was, there was still a latent nobility in his character, which, if guided in the proper channel, would mark Tom Hester as a man of rare attainments in after life.

And so Tom struggled on. His greatest ambition was to acquire knowledge, and the country school-teacher saw in Tom a chance for development that should not be using time for his studies which should properly have been spent in sleep. His talents ran in the way of mathematics and penmanship. Those great red hands could cipher out some of the most difficult problems or execute written copies for his less shouting hoarsely to each other, steamers talented companions in a manner that was

His parents could not understand Tom. They had attended a country school in their lected made up such a scene of confusion youthful days, had received a smattering of that it seemed to Tom as though he should customers, Jim proceeded to give Tom some in the three years he had been with the firm the learning, and the scorifications of a large number of birch rods, and this had sufficed great, awkward Tom-their own boy-want

Two years passed in this way. Tom worked on the farm, often receiving condign punishment for holding the plow with one hand and trying to study a book in the other; while his brother, who guided the oxen, was never so happy as when opportuni-

which a boy willing to work could rapidly advance himself, and he determined to go there-to run away, if necessary. A thunderbolt could have created no greater consternation in the Hester family than when Tom, in a trembling, shame-faced way, announced his determination. His father stormed and swore that the boy would never amount to anything, but his meek, hard-worked mother had talked the matter over with Tom and had given her consent to his venture and had even promised to intercede with his father. So, when the old man had calmed down a little, she took him done nothing, and on the following Monday gave Tom a quarter. In reaching into his large sum. The cashier suspected all was one side and argued the matter with him; showed him that Tom had talents that neith-Prescription Cases and Store Fixtures er of them possessed, and, in short, it was decided that Tom should follow his own inclinations. Much as Tom had reckoned on going, when the actual hour of his departure was at hand, his heart failed him. Sixteen years of his life had been passed in the home of his parents, and when the thought arose of what he was parting from it brought At night, after eating a hearty supper, for saw it just turning the corner, with the old he had seen Tom, time after time, writing the tears to his eyes.

However, by an effort he regained his courage, bade his family farewell and left his last shelter. mounted the stage that was to take him to the railway station, sixteen miles, from which place he would launch himself on the tide of life, to battle with its currents alone

True, he had no thought but that he should prosper. What boy, starting out as spied a large dry goods case in a shadowy had lost it this time, but he hurried on, and, ope addressed to Tom were two or three

though of rough material, and in his bundle, safely stowed on the seat beside him. was another suit, not new but good enough for work, together with his shirts, a few tears of parting with her darling boy.

him, of five bright silver dollars, scraped to- and have no place to go." sities that Tom might have it.

view, and Tom had only time to get on the warmest place in de world, nor de dryest, riding, for the first time, on a railway.

He was frightened at first, but, as the situation.

But finally the train steamed into the of labor, going to the "deestrick" school great depot at Boston, and Tom found him- gan to warm the earth, Tom was awakened my wife, who died three years ago. For self hustled about in such a crowd, and by his companion shouting in his ear: amid such noise and confusion as he had at home. The greatest difficulty Tom ex- never dreamed could exist, short of Pande- cops to run yer in fer a vag?" monium. He was sadly confused and did not know which way to turn; when, espy- of about his own age, with dirty face, rag- confused way he told the history of his ating a man in a blue uniform, who he knew ged clothes and all the concomitants of the tempts to find employment, and his failure, must be one of the police of which he had typical boot-black, staring at him from a and ended by asking Mr. Ames if he could read, he asked the way to a lodging house. corner of the box.

The policeman, a kindly sort of fellow, saw at a glance that Tom was a country this, be ye? Jest in from de kentry?" lad, and, directing him to a respectable but It was spoken in a rough way, but there him to give Tom a place as errand boy in cheap house, gave him a word of advice in was something kindly about the gamin, and the store. regard to trusting strangers and letting any- Tom determined to ask his help. He told "Your request is modest, my boy. You one beat him. Tom thanked him for his him about leaving home, how he had been deserve much more than you ask. Come to counsel, but hardly thought he needed it. robbed, and that he had nothing to do and this place," giving him a card, "at eight to-He had a strong pair of arms and thought he nothing to eat. could defend himself anywhere.

Tom hurried on up the street, and soon found the hotel to which he had been directed. The landlord was accustomed to guests of Tom's description, and after he day, or I'd give yer some grub. But, if yer but went to the landlord at whose house he had paid three dollars for a week's board, wants me to, I'll take de duds you've got had stopped and told him of his lucky find advised him to leave his money in his care, on to my uncle's and we'll get some grub, and the work he had secured by it. On where it would be safe. But Tom, deter- an' then I'll give yer a pointer where to hearing the name of Tom's benefactor, the mined to rely on himself, decided to carry make some more." it, which piece of foolishness he was destined to repent most bitterly.

After supper, Tom started out to see some of the sights of a great city. Every- My eye, but you're green!" thing was new and strange to him. He wandered on, gazing in open-mouthed asimpressed with the grandeur of all he saw.

that drove all else from his mind. Here, in the midst of all this bustle and noise, was a building-a large, wooden tenement-on fire. Firemen were running to and fro, the building, and the roaring of the flames gits my kit an' we'll git some soup." and the noise of the crowd which had collose his senses.

As he was looking with all his eyes at for their simple needs. Why must that the burning building, he was rudely jostled stuff, 'cept that quarter I had left, an' that urally quick at figures, it had taken Tom by a crowd of street gamins, a hand was won't buy no box, so you can't shine. Now, but a short time to master the art of keepsomething better than the parents who had thrust into his pocket, and, before he could I'll tell yer wot to do. Jes' go down with ing books, and his penmanship was such as But that wasn't the worst of it. His pre- an' hustle down to de depot an' sell 'em. with whom he was associated, and this was cious two dollars, all he possessed in the You can earn 'nuff to eat dat way, anyhow. destined to cause Tom more sorrow than he

world, had gone with them! What should he do? To follow them and try to recover it was impossible! They had -an' ye can make a good bit some days." gone into the thickest of the crowd, where

Each day it was the same. Factories. -not even the landlord, who would un- fell to the platform.

a great city.

he didn't know when he should get another gentlemen and a little girl in the seat.

low and weird in the big box:

knick-knacks and his mother's bible, all occupant had not occurred to Tom; but, de- "Be off wid ye! We don't feed no a clean breast of it. carefully packed and perfumed with the termined to put a good face on the matter, thramps here." he said:

train before it steamed away, and he was but I am de soul o' hospertality. Walk right in an' make yer twilight!"

Tom, nothing loth, crawled into the dark, stone is worth?" rocks and thistles, were sadly taxed to feed himself up to the enjoyment of the novel on the softest of beds, while Tom, from utter weariness, soon followed his example.

Early in the morning, before the sun be-

"Say! young feller, does yer want de

Tom raised up with a start, and saw a boy

"Seems yer ain't up to such hustlin' as

"Wot yer got in dat kick?" intimating Tom's bundle by a nod.

"My old clothes," answered Tom. "Well, I didn't strike much luck yester-

"Will your uncle give us something for with him until he had earned something. these, do you think? Where does he live?" "Oh! ha! ha! ha! Where does he live?

After Jim, for that was all the name he claimed, had explained to Tom's unenlight- work. He worked faithfully that day, and tonishment at the brilliantly-lighted shop ened mind the fact that his "uncle" was on reaching the hotel at night, to his surwindows, wondering if all the people who only street slang for pawnbroker, he assent- prise the landlord informed him that his were hurrying by had a definite idea of what ed at once, and in a dark corner of the box board had been paid and there was a packthey were after, and becoming very much took off his new clothes and donned the old age for him in his room. Wondering what suit, when Jim made a bundle of them and it could be, Tom undid the wrapper, and Turning a corner, he came upon a sight departed on his errand, telling Tom to wait there was revealed to his wondering gaze a for him on the corner by the box.

returned, jingling some coins in his hand.

"Now, cully, see here. You ain't got no the position of assistant book-keeper. Natsay a word, they had passed out of sight. me to de Herald office an' buy some papers to cause surprise and wonder among those But dere's always a chance to pick up odd dreamed.

mind, went in the direction indicated, had almost full control of the outside busi-His final determination was to return to shouting his papers as Jim had told him, ness, and his actions were never questioned. find something to do ere the week was out. out his stock in trade, Tom busied himself which could not be accounted for satisfac-Discouraged and tired out he went to bed, in watching the arriving and departing torily. Of course, Frank Matthews, the but the gleams of the morning sun restored trains. So engrossed was he that he did head book-keeper, was above all suspicion. not notice a pleasant-looking old gentleman But Tom, who was pretty shrewd, did not Eating a hearty breakfast, he started out, who was beckoning to him, until a gentle- trust him as fully as did the firm. Several determined to leave no chance of employ- man passing called his attention. Tom at things he had discovered had put him on ment untried. All day he went from place once hurried up to him, and asked him if he his guard. Erasures had been made in the to place asking for work, and all day he got should carry his two large satchels stand- books and new entries substituted in their

sented, saying: "Take them to the carriage, yonder, and detection, unless examined closely. shops, stores-all were tried, each with no tell the driver to wait till I come," and then Soon matters reached a climax, and one success. Saturday night came. Tom had turned to enter the depot. As he did so he day a check was presented at the bank for a he would have no place to stay; for Tom pocket, in some way his cuff got caught and not right, and submitted the check to Ames, had determined to ask no one for assistance the button-a large diamond, set in gold- Mead & Co., who immediately pronounced

When Tom turned to go he nearly stepped It was a discouraging prospect for a lad on it. Picking up the valuable stone he certainly. He was too well trusted for suslike Tom, alone, friendless and penniless in started to find its owner. After searching picion to attach to him. through the depot he decided to go and Monday came, and Tom searched for stand by the carriage until he came out, but ed the idea as preposterous. But Matthews work as before, and with the same result. on arriving where the carriage had stood he wasn't so positive. He told his uncle that

meal, Tom took his bundle of clothes and Following as fast as his legs would car- put them out of sight on the approach of ry him, he saw the carriage get blocked in anyone, and, according to his suggestion, It was a cold, rainy night, but Tom had the street. The stop was only momentary, Tom's desk was searched, and there was heard of the bootblacks and newsboys who however, and before Tom could reach it, found, to Mr. Ames' horror, proof positive slept in boxes and other places fully as bad, went on again. Tom followed as fast as of Tom's guilt. Sheet after sheet was and determined he could do the same. Af- he could, but the carriage soon turned a cor- found covered with fac-similes of the firm's ter walking around until he was tired, Tom ner and was lost to view. Tom thought he signature, and even on the back of an envelplace, and decided to try that for the night. as he turned the corner, saw the old gentle- copies. Creeping into the side of it, he was some- man with the little girl just going up the The first thought was to have Tom arwhat startled to hear a voice, sounding hol- steps of a large, stylish residence, and the rested; but Mr. Ames pleaded hard that he coachman was driving around to the stables | might have a chance to confess, which they

"Why! I hadn't missed it, and I wouldn't take twice its value for it!" exclaimed Mr. Ames. "Boy, do you know how much that

"I supposed it was valuable, sir; but I which seemed to grow nothing so well as his misgivings forsook him, and he gave and went to sleep as peacefully as though don't know just what it is worth," answered

> "That stone and its mate cost one thousand dollars, and was a present to me from that reason I value them above price. What reward can I offer you for your honesty in restoring my lost keepsake?"

> Here was Tom's opportunity, and in a give him work, no matter what.

> Mr. Ames was one of a large firm of wholesale grocers, and the thought struck

> morrow morning, and I'll not forget you." Tom thanked him and went away with a load taken from his mind. He was sure of

> work, at any rate. He didn't sell any more papers that day, landlord told him he was welcome to stay

Promptly at eight the following morning Tom was at the place indicated, and found Mr. Ames at his desk. Tom was examined as to his capabilities and was at once set to new suit of clothes, complete throughout. In an incredibly short space of time Jim Pinned to the coat was a card, on which was written, "For a young man who is "De old man was sleepy an' didn't come honest enough to succeed in life. From his

down han'some; but I knew ye wos hun- friend, J. H. Ames." were throwing great streams of water on gry, so I didn't stop to higgle. Wait 'til I Time passed away. Tom, by his careful attention to the duties assigned him and After eating a hearty lunch in a base- his honesty, had won the confidence and esment, where the boot-blacks were the best teem of his employers, and had advanced, of Ames, Mead & Co., from errand boy to

> jobs down dere-carryin' grips an' sich like | The head book-keeper was a nephew of Mead, the junior partner of the firm, and So, Tom, with Jim's instructions in his was trusted to an unlimited extent. He

the same answer, "Nothing for you to do; ing beside him, to which the gentleman asout entirely, but so carefully as to escape

it a forgery. Who was the forger? Not Matthews,

Could it be Tom? No! Mr. Ames scouton scraps of paper. Tom had invariably

finally decided to give him. Mr. Ames called Tom into the private of-A servant answered his ring and, seeing a fice the next day, and, with the proofs of the forgery before him, asked Tom to make

"I will pay the amount out of my own Tom proudly explained to her that he was pocket, Tom," said he, "and there is yet a "I didn't know there was anyone in here, not a tramp, and told her he wanted to see chance for you to regain your good characwhich was the gentleman's name, who came fortune than that you should be disgraced." But, my dear sir, I have nothing to con-

(Concluded on Eighth Page.)

COAL and WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 909-1 R.

WHOLESALE AND RETAIL

Re-fitted and Re-furnished.
Sample Rooms on First Floor.
First-Class in all its App

THE GREAT



to dim the bright panorama of success so His clothes were new and whole, al-

He thought he would be able to live for

But now the station at Duxbury was in in! But come on in. My parlor ain't de him how he had tried to overtake him.

ty offered to "tell dad," and get Tom into only those used to such scenes could go. At last, Tom could stand this life no lon- the hotel. He had a week's board paid in and by the time he reached the depot had About this time, matters began to go ger. He had heard of the great cities in advance, and he thought he should surely sold over half of them. After he had closed wrong. Large sums of money were missing his cheerfulness.

over-run with boys now."

doubtedly have helped him.

"Well, cully, de hotel's full to-night, an' in the rear. de register's locked up in de safe. What Tom went up the steps and rang the bell. d'ye think ye want, anyhow?" Now, that the box might already have an rough-looking boy, said:

some time, even if he got nothing to do, for but if you could give me room to sleep I the old gentleman who had just gone in. | ter. You have become almost as dear to me his purse contained the enormous sum, to would be very thankful. I am a stranger The girl stepped in and called Mr. Ames, as a son, and I would rather lose half my gether by his sacrificing mother, who had "Hi, there! but you're a green 'un!" out. Seeing Tom, he supposed he had for-

denied herself a good many actual neces- came the response. "No place to go? Why, gotten to pay him for his services; but Tom fees. dere's more nor a dozen places wich I sleeps held out the diamond cuff-button, and told against me, I did not commit this crime, or

Although the proofs are strong

### E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. A vertising rates made known on application

WEDNESDAY, AUGUST 31, 1887.

### ENGLISH VS. IRISH.

The statistics of immigration show an increase from 328,995 to 484,116. Germany sent nearly a fourth, and England and organized the Gossamer Manufacturers' As-Wales surpassed Ireland. As matters have sociation, which includes every manufacgone for years past, there must be a very turer of the kind in the country. An ironlarge body of Englishmen residing in Amer- clad agreement as to prices was entered into, ica. Some of the English newspapers have which includes an immediate increase of 25 referred to this fact with the hope that American politicians would soon find it at least as necessary to conciliate the British as the Irish vote. This ignores the peculiarities of this British immigration. When an Englishman comes to America, he either gives up his interest in his native country or he does not become naturalized at all. It is estimated that there are forty thousand English and Scotch residents of Massachu- ried by them. setts who never have declared their intentions of becoming American citizens, and a movement is on foot to naturalize them in a lump, so that they may retaliate upon the Irish for such treatment as they received in celebrating the Queen's Jubilee in Faneuil Hall. Similarly, New York swarms with this kind of British residents, and with unnaturalized Irish Protestants besides. The whole importing trade, as it is called, is mainly in their hands; that is, they are commission agents for British and Scotch houses. They do not assume the responsibility of American citizenship, because they generally have no intention of making this city. country their home. Like the Chinese, the Hungarians and the Italians, they come to hardware business on West Leonard street. make some money and take it home with The stock was furnished by Foster, Stevens them. They strike no root in America, and & Co. and the Black Hardware Co. have no sympathy with American ideas, although they indulge in very tall talk about their American experiences when they go back to the old country.

The Irish immigrants generally are very different from this. They throw themselves into our political life with the energy of natural politicians. They evince their en- Wagon Works, is erecting a store building tire competency to manage their own coun- at the corner of Alpine avenue and North try under Home Rule, by managing the land street, which he will occupy with a grocery of their adoption to an extent fully propor tional to their numbers and their wealth. And with this they combine a vivid and unselfish interest in the welfare of their native land, which Americans grumble at and respect at the same time. It is this which and shoes. makes the Irish in America outweigh even more than they outnumber the British immigrants. And many of the latter are heartily in sympathy with the Irish people on all Irish questions. THE TRADESMAN never heard more fervent condemnation of England's Irish policy than from English moval to surroundings where the parish prejudices of home are not in the atmosphere enables them to appreciate the infamy of keeping a people starving and dependent upon the alms of the world.

The naturalization movement in Massachusetts is under the direction of certain English and Scotch societies, who have held study for the ministry. a conference. It is said that they expect to within a year. But every such voter will be obliged to take oath before his naturalization that for the three years previous to his naturalization he has had the intention of becoming a citizen. How many of these British residents will be able to swear to that? And is there not, as in such cases generally, a looseness about the counting of noses, which will lead to some disappointment when the results are all in?

The readers of the THE TRADESMAN will bear witness to the fact that this journal is series. Those wishing to take stock in the not in the habit of bragging about either its first series can be accommodated by leaving circulation or its contents, so that a trifling deviation from the general policy of the paper will be pardonable at this time. THE TRADESMAN is now on the shady side of 5,000 paid circulation, and from present indications that figure will be reached before the end of the present year. In point of original contents, THE TRADESMAN is also proud of the record it is making as the most widely-quoted trade journal in the country. Its paid contributors are men of large business experience, as well as writers of good repute, and to their work may be attributed in no small degree, the remarkable Marie. success attending the publication of the

The only case of cheese poisoning reported in Michigan this year, so far as THE TRADESMAN has heard, occurred at a grain threshing at Clarendon, Calhoun county, one day last week. Several were severely ill, but as is always the case, no one died. Considering the extreme heat which premuch of the milk received at the factories ing a store which they will occupy with a shovel and rake manufacturers, have under vailed during June and July, rendering really unfit for the manipulation of the cheese maker, it is a matter of surprise that more cases of poisoning have not occurred.

It is evident that the friends of a uniform at the coming session of Congress. As on Cochran, of Philadelphia. West and South will generally oppose it. I nine years continuously.

Despairing of receiving any assistance from the local Board of Health or its purely theoretical Health Officer, the Retail Grocers' Association of Grand Rapids has wisely decided to take the question of adulterations in its own hands and will accordingly appeal to the Common Council for the appointment of an Inspector of Meats and Vegetables, said officer to have full police power. THE TRADESMAN wishes the Association success in its attempt to curtail the sale of decayed vegetables and adulterated goods of all kinds.

The latest class to catch the "combination" fever is the gossamer manufacturers, who met at New York last Thursday and per cent. in the price of cheap goods.

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Jennings & Smith have moved to their new location on Louis street.

Hirth & Krause are getting out a sixty page illustrated catalogue of the goods car-

N. B. Godfrey has engaged in the grocery business at the corner of Hall and South Division streets.

Chas. Putnam has engaged in the grocery business at Twin Lake. Arthur Meigs & Co. furnished the stock. C. Ainsworth has moved his grain and

produce business from 82 to 76 South Division street, corner of Oakes street. Olney, Shields & Co. have foreclosed their mortgage on the O. Ball grocery stock

at Morley, and removed the stock to this Bert. VanderVeen has engaged in the

THE TRADESMAN has made a careful enumeration of the retail grocery stores in Grand Rapids and finds there are exactly

204 places in this city where groceries are Wm. Harrison, proprietor of the Harrison

Cole & Grove have engaged in the gr cery and boots and shoes ot Tustin. Cody, Ball, Barnhart & Co. furnished the groceries and Rindge, Bertsch & Co. the boots

Geo. Oliver and O. O. Osborn have form Oliver & Osborn, and engaged in the drug tember 1. business at the corner of Madison avenue and Hall street.

Robert Gleason has purchased an interes in the grocery business of H. Kruse, corner will continue the business under the style of Kruse & Gleason.

Gerrit Berkhof has sold his grocery business at the corner of West Leonard and White streets to John Harkema, who will to be able to commence work on September the Louisiana State Lottery. Steve is nothcontinue the business. Mr. Berkhof will 5. They will employ twenty-five pairs of ing if not liberal and his customers all

S. A. Holt has sold his interest in the apples daily. firm of Holt & Smith, at 670 Cherry street, to Bart Linderman, late of the grocery firm of Linderman & Westenburg. The new firm name is Smith & Linder-

Most of the details attending the organization of the new Building and Loan Association have been arranged, and the remaining preliminary work will probably be completed by the end of the present week. It is proposed to organize under the new law, making the capital \$2,000,000, divided into their names at THE TRADESMAN office or with M. M. Houseman, in the new Houseman building.

AROUND THE STATE.

Detroit-John Schroeder succeeds Schroe der & Co. in the grocery business.

Wayland-W. H. Bartholomew has purchased the grocery stock of Melzer Headley. Bonanza-Hunter & Sargent, the Saranac hardware dealers, will put in a branch store

Plainwell-Smith & Ingraham recently shipped a carload of produce to Sault Ste. bought the Pierson shingle mill.

Six Lakes-Wm. Wood is erecting a twostory store building for the reception of his by fire. drug business.

Twin Lake-Chas. Putnam, the grocer, has been appointed postmaster, vice W. F.

Odion, resigned. lonia-Klingenberg & Slowinski succeed Klingenberg & Wagar in the merchant ber and salt business, James Cooper retir-

tailoring business Bonanza-H. Van Allen & Co. are buildbook and stationery stock.

Manton-LaBar & Cornwell, the Cadillac this city. millers and grocers, will open a branch grocery store here this week.

Charlevoix-The style of the firm which bankruptcy law will make a concerted effort has bought Perry Weed's drug stock is Fred same style. to secure the enactment of such a measure A. Cochran & Co., the "Co" being C. B.

previous attempts to secure such legisla- Homer—Geo. H. French & Co. have sold place. The logs are said to run three to tion, it will probably be found that the pres- their general stock to Guy Anderson, who the thousand. sure for a uniform insolvency law comes mainly from the Eastern States, while the done business in the same store for thirty over a million of brick so far this season,

Sturgis-J. C. Davis, general dealer, has

Elsie-C. E. Clark, general dealer, has been closed by the sheriff.

Bonanza-Cahoon Bros. succeed Cahoon & Brown in general trade. Standish-Arthur H. Wells

Gould & Wells in general trade. Imlay City-Nelson Haskins su

Davenport & Jones in general trade. Klein (Mrs. A.) in the dry goods and gro- the Spanish River region for \$40,000. Last cery business.

Charlotte-A. D. Baughman & Co., one of the oldest dry goods firms in the place, have sold out to Geo. Barney, of Bellevue, avenue to Griswold street, will move back the probable cut about 450,000,000. to the old store as soon as he can dispose

of his present stock and fixtures. formerly occupied and now owned by G. W. in hoop machinery. Bevins and put in a grocery and boot and

the business.

Manistee-Geo. H. Haines, Agt., has assigned to Wm. Nungesser. Just previous to the assignment, a mortgage for \$1,600 was placed on the stock, in favor of L. M. Haines. The liabilities are placed at \$6,-000 and the assets at \$3,000.

Battle Creek-The contemplated sale of the T. B. Skinner dry goods stock was not wholly consummated. Nelson Haskin, of to come into popular use. Imlay City, was not able to carry out his original intention, but L. W. Robinson purchased an interest in the business and will with a line of crockery and glassware sam carry on the business, in conjunction with ples, was in town over Sunday. Mr. Skinner, under the style of L. W. Robinson & Co.

### STRAY FACTS.

ssigned.

Burnip's Corners-Adam Newell has put in a fruit evaporator.

Boyne City-Chas. Shepard, hardware up their evaporator, employing twenty

blacksmith business, and will locate in the copper region.

Loomis-The business men have raised \$800 for the man who will put up a roller process mill here.

Co. has completed a factory 40 feet square ed a copartnership under the firm name of and expects to begin operations about Sep-Lake Odessa-The first stock of goods

> The second, now going in, is an undertaker's outfit. Detroit-The Peninsular Savings Bank will open for business on September 15.

Sixty per cent. of the \$250,000 capital stock has been paid in. Paw Paw-Trescott & Co. have their

actually paid in is \$350.

organization having been completed by the pass over the Erie & Kalamazoo railroad. election of the following directors: For one dler, F. L. Fuller, A. G. Butler.

## MANUFACTURING MATTERS.

Port Huron-A soap factory is among the possibilities.

Carson City-The B. M. A. is looking for a stave mill.

Otter Lake-Our business men will give \$2,000 bonus for a flouring mill. West Bay City-Oxford parties contem-

plate starting a grist mill here. Mt. Pleasant-The barrel heading factory at this place will soon start up.

West Harrisville-Cowley & Lott have Midland-William Patrick is rebuilding

acres of pine timber in Ferris township,

Montcalm county, for \$40,000. succeed Wiggins, Cooper & Co. in the lum- to the next car.

Ionia-Hudson & Co., the Potterville advisement the removal of their plant to

Detroit-E. C. DeCou & Co., extract manufacturers, have dissolved. W. M. Colwell continues the business under the

Saginaw-A raft of 4,000,000 feet of logs is on the way from Lake Superior to this

and is still actively pushing operations.

Riverdale-Wylie Bros., of East Saginaw, have sold a tract of pine near this place to Grand Rapids parties for \$40,000. It is es-

timated to cut 6,000,000 feet. East Saginaw-The mill belonging to the Jesse Hoyt estate will probably finish its work this season, the executors having decided to sell the balance of the standing sition there.

timber owned by the estate. Cheboygan-Three years ago the Cheboy-Gagetown-J. N. Young succeeds Regina gan Lumber Co. bought a tract of pine in week the property was sold to Stephen Baldwin, of Detroit, for \$100,000.

Menominee-The hung up logs on the Menominee River that are not likely to be Detroit-Arthur Bassett, who recently available for sawing this season will amount, removed from his old location on Woodward it is estimated, to 150,000,000 feet, leaving

West Greenbush-Spencer & Fenner will build an addition to their sawmill for mak-Tustin-H. Cole and John Grove have ing turned work, for which they will use & Co. formed a copartnership under the firm name the different varieties of hardwood growing of Cole & Grove, rented the "Pioneer store" in this neighborhood. They will also put

Farwell-J. E. Austin has purchased fourteen forties on sections 9 and 10, of 17-5 schools of that place. Blanchard-Mrs. E. S. Hipkins has sold west, from the Warner estate, which are her drug stock to John S. Burton & Co., a estimated to cut 5,000,000 feet of logs. The firm composed of John S. Burton, of Hollogs will be shipped by rail to Lake George past year with Olney, Shields & Co., has reton, and Dr. Peter Beyer, late of Grand over the Toledo & Ann Arbor road, and Rapids. The latter partner will manage manufactured into lumber by Mr. Austin, who will erect a sawmill at that place.

Gripsack Brigade.

A. B. Hirth is still on the road for Hirth & Krause and is meeting with good success. W. A. Mitchell, traveling representative for the Winfield Mfg. Co., of Warren, Ohio, was in town Monday.

J. L. Strelitsky now carries his necktie in his shoe, a new style which is destined September 8 to Miss Minnie K. Remington,

E. H. McCurdy, who has visited the Western Michigan trade for eighteen years

A. S. Lee, formerly with the Liggett & Myers Tobacco Co., but now State agent for the Lake Erie Tobacco Co., of Cleveland, is in town for a couple of weeks.

W. G. is working up in his territory.

A. E. Fernald, buyer for Dunham, Peters dealer, has been closed on chattel mortgage. & Co., at Chase, recently received a postal Plainwell-R. Pollit & Son have started card from George Owen bearing no other tidings than the address. The question naturally arises, Does George think his Newberry-Walter A. Lyon has sold his customer is a mind reader, or was the writer full when he sent the card?

The report that C. Crawford had been arrested for cruelty to animals is probably without foundation. A couple of farmers recently discovered him whaling the life Watervliet-The Watervliet Evaporating out of what they supposed to be a pair of mustangs, but, on closer investigation, they found the animals to be rats instead.

L. M. Mills, Secretary of Michigan Division, T. P. A., has received notice that the put into Lake Odessa was a saloon stock. entire Pennsylvania railway system will put on sale, September 1, 1,000 mile tickets for \$20. Traveling men have long coveted this concession and now have reason to look for the same action by other railway systems.

Ludington Record: "Steve Sears, the popular representative of a Grand Rapids cracker factory, is the fortunate possessor of evaporator so far completed that they expect a \$1,000 prize ticket in the last drawing of hands and be able to handle 400 bushels of along the line are each being made the recipients of a box of \$7 cigars."

Detroit News: The traveling nen's Co-operative Association have filed Grand Rapids, with the rare nerve for which articles of association with the county their species is noted, have challenged the clerk. The capital stock is \$5,000, divided drummers of Detroit to play a couple of into 1,000 shares of \$5 each. The amount base ball games, one in each city. It is stipulated that the games shall commence Frankfort-The Frankfort Building and at sunrise, and if played out before dark Loan Association is now an actual fact, the each of the players shall have an annual

A Caledonia correspondent writes as folyear, E. A. Stowe, Christ Marowelli, W. lows: "Cornelius Cardamon Crawford P. Hibbard; two years, O. C. Fish, B. F. keeps two mustangs here with which to Lincoln, J. May; three years, E. R. Chan-drive himself all over this part of the State, instead of paying car fare. One of the animals has a disagreeable habit of insisting on lying down after being hitched in the buggy. Cornelius has tried every known remedy to break the habit, without success, and would be thankful for suggestions from

his friends." The boys have recently resurrected Dave Smith's old story about Wm. B. Edmunds. and as it has not been previously told in THE TRADESMAN, it will bear repetition at this time. Every body knows that "Taffy Bill," as he is familiarly called, is the largest man who goes out of this market. Let him don his highest plug hat and his largest linen duster, and combine the two with his salt block which was recently destroyed carrying his two largest sample cases, and he presents the appearance of a monster. McBrides-Neff & Prestel have bought 400 On the occasion in question, he entered a passenger car, when a young lady sang out: "Oh, Ma, look at that big peddler!" It is East Saginaw-G. B. & S. L. Wiggins needless to remark that Wm. B. passed on

Purely Personal.

L. D. Harris, the South Ionia street paper jobber, spent last Saturday and Sunday in Detroit.

Bruce Lowe, billing clerk for Eaton Christenson, spent Sunday with his wife at

W. B. Sweet, book-keeper for H. H. Freedman & Co., of Reed City, was in town over Sunday. Arthur H. Webber, formerly engaged in

the drug business at Big Rapids, contemplates engaging in the same business here. A. F. Willey, formerly engaged in the planing mill business here, will have his new sawmill at Bristol, Tenn., in operation by January 1.

C. E. Olney is expected home from Conecticut about the middle of September.

C. E. Enlow, late with Altman, Miller & Co., started for Oberlin, Ohio, to-day, where he will attend college the coming season. gaunee, having secured a more lucrative po-

John R. Price, the Chicago cigar and tobacco jobber, was in town last Thursday Hourly descriptions will be given. The long enough to make a brief call on his train will leave Grand Rapids at 6 a. m., armany friends.

Chautauqua Lake and vicinity, whom he only. had not seen for twenty-eight years.

E. E. Hewitt, formerly engaged in the grocery business at Lansing, but more recently engaged with Smith & Johnson, of Chicago, is now identified with F. J. Lamb

Dr. C. N. Snyder, the Shaytown physician and druggist, was married last week to an estimable young lady of Vermontville, until recently connected with the public Jas. W. Seymour, for eight years ship-

ping clerk for Wm. Sears & Co., but for the turned to the employ of Wm. Sears & Co., taking the position of billing clerk. H. L. Jenness, of the wholesale crockery and glassware firm of Jenness & McCurdy,

of Detroit, has returned from England, where he spent the summer in the pottery district, making purchases for the fall and winter trade. Orrin S. Dean, of the firm of Dean Bros.

druggists at Freesoil, will be married on the ceremony occurring at the residence of the bride's parents at Mannsville, N. Y. The happy couple will take up their residence in a handsome cottage Mr. Dean has ecently erected at Freesoil.

Smith Barnes, General Manager of th Hannah & Lay Mercantile Co., at Traverse City, passed through this city Monday on Grand Rapids and thence back again; also his way to Chicago, whence he starts Wed-Coral—The new grist mill is a sure thing.

Big Rapids—Mary Saurbier, grocer, has

W. G. Hawkins went to Detroit Monday for a couple of weeks.

W. G. Hawkins went to Detroit Soap he expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search of rest and renewed health. He expects to remain four or five weeks in search or five weeks in the remainder of the remainder Co., the manager of which expressed him- search of rest and renewed health. He ex- aforesaid. To whom does the above refer self as more than pleased with the business peets to return by way of the Northern Pa- and what is its meaning?

### Association Notes.

Grand Ledge is talking organization. It used to be "On to Richmond!" Now t is "On to Flint!"

Manistee Advocate: Six new members have been added to the Manistee Business Men's Association, which makes a total membership of 86.

It was expected that Governor Luce would honor the convention with his presence, but a late reply from His Excellency puts an end to such hopes.

The organization of Breckenridge, which was to have taken place last Tuesday under the auspices of L. M. Mills, was postponed

our weeks, owing to stormy weather. Jno. P. Stanley, Secretary of the Battle Creek Retail Grocers' Association, writes: "Our Association is in a prosperous condition and our meetings are well attended and very interesting."

Detroit News: The Lansing Business Men's Association is getting out a carefully revised and thoroughly edited blacklist for the purpose of letting dead-beats know there is a God in Israel.

Will Emmert, Secretary of the Eaton Rapids B. M. A., writes: "Our Association is strong, although not growing rapidline of collecting old accounts."

Defroit Journal: The retail merchant of Ishpeming have formed a protective as sociation, designed to rule out the wily dead-beat, coax manufacturers to the town, and generally help Ishpeming and its inter-

Tustin is surrounded with an abundance of hardwood timber-beech, maple, elm. etc .- and the B. M. A. is prepared to offer exceptional inducements to a man who will put in a hardwood manufactory at that

point. Delegates to the State convention should consult their local ticket agent without delay and ascertain whether they can obtain through tickets to Flint. If they cannot do so, they should immediately write to the State Secretary for additional certificates,

which will be furnished on application. Evart Review: The Business Men's Association has the job of grading, claying and graveling the road between Evart and Sears in hand this week. Dave Wolf has raised nearly \$300 in \$5 subscriptions from our citizens, and it is expected that those who travel the road often will donate time and work liberally.

The departure of Smith Barnes, Chair man of the Committee on Trade Interests, for California will not deprive the State convention of his report, albeit the members will miss his inspiring presence. Mr. Barnes prepared as long a report as the condition of his health would permit, which will be presented at the convention by the Secretary. Muskegon Chronicle: What can a Busi-

ness Men's Association do? It can combine in that union which is always added strength, for mutual good; make "black lists" to guard its members against bad debts and dead-beats; unite in various plans for the business interests of the whole; exchange views and ideas at occasional meetings; pull as one man upon any project which promises to be a business benefit to the town; and combine for defense when business interests are attacked. If these are not enough, call upon us when all these have been attained and we will furnish an-

The Michigan Central Railway will run a special train to Detroit on Tuesday, September 6, to give those interested an opportunity to witness the last game of base ball sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage Stocking street groceryman, is going to Ne- gos and Detroits. Ample time will be given to visit Detroit's great cyclorama of the Battle of Atlanta, which was executed by famous artists at an expense of \$200,000. riving at Detroit at 11 a. m., returning at Geo. W. Bevins, of Tustin, has returned 7:30 p. m. Tickets for the round trip, \$3. from a month's visit with old friends on Tickets will be good on that train and date

The Secret of the Pure Food Agitation.

The retail grocers throughout the United States can help the pure food movement a great deal more than Congress, or anyone else, if they will make it their business to handle only first-class articles, and also to expose any firm who sells adulterated goods.

They can command respect from every-one if they will endeavor to educate their customers to buy articles that are unadulterated, and not to take an inferior kind simply because it is cheap. Give the firms that are putting trashy goods in the market a wide berth, and encourage honest manufacturers and dealers.

Advices from Alaska are to the effect that the run of salmon at Karluk Cannery, on Kodiak Island, has been extraordinary. The fish came along in vast numbers during he middle of June, and by July 12, the em ployes had caught and canned enough to fill 30,000 cases. The company expects to put up at least 70,000 cases this season. Their entire catch has already been disposed of. On Cook's inlet the cannery hands are working night and day, while at the Nushejekar River establishment a similar condition of affairs exists. The large Alaska pack of this season will in great part con pensate for the small amount put by the Columbia River and other canneries.

Advices from Ludington are to the effect that a popular representative of a prominent bakery (and sponsor for an odorous cheese) recently rode a seven dollar hobby horse recently rode a seven dollar hobby horse from Pentwater to Green Creek, thence to Grand Rapids and thence back again; also that a member of a leading jobbing house

How Grand Bapads are to detect the general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman," Grand Rapids. that a member of a leading jobbing house

Reliable advices to THE TRADESMAN from the principal wool baying points indicate about five million pounds of wool still in buyers' hands. Detroit handlers have about two million and Grand Rapids about half as much. Allegan men have a half million pounds, Charlotte a quarter million, Flint 100,000, Northvill, 65,000, Eaton Rapids 57,000, and Ionia 35,000, besides large lots at Chelsea, Ypsilanti, Ann Arbor and Grass

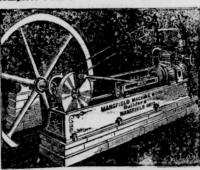
Now is the time for you to use Tiger Oil aud prove it is better than any other eine known for all Summer Complaints of the Stomach and Bowels, from the infant to manhood, as Pain, Colic, Cholera Infantum, Cholera, Cholera Morbus, Diarrhœa, Flux, Yellow Fever and all kindred diseases, as well as Nervous Diseases, Sunstroke, Paralysis and their relations. Use internally and externally.

Leading Cigar Jobbers of Michigan.

Wholesale Cigars,

In Car Lots. Write for prices to Henry W. Bond, Miller, Fort Wayne, Ind.

PORTABLE AND STATIONARY ENGINES om 2 to 150 Horse-Power, Boilers, Saw Mills ist Mills, Wood Working Machinery, Shaft r, Pulleys and Boxes. Contracts made for



C. Denison, GRAND RAPIDS, MICH.



FRUIT EVAPORATOR For Sale Very Cheap.

Been Used only One Season. A Great Bargain. Stuart & Sweet,

### MISCELLANEOUS

Advertisements will be inserted under this head for one cent a word or two cents a word or three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that answers be

HOR SALE-Or exchange for land, the Byron Custom and flouring mill; never failing water power; large run custom; mill and dam in good repair; poor health reason for selling. H. H. Rosenkrans, Byron, Shiawasse Co.,

LOR SALE-Desirable residence lot on Liv-

ingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office. FOR SALE. The second largest wholesal L ice cream manufactory in the State, with retail confectionery, cigars, etc., in connection; will sell all together or the retail part

separate. A chance to get a first-class paying business in one of the best towns in Michigan. Everything open for investigaton. Lock box, 149, Owosso, Mich. 208\* FOR SALE—Stock of dry goods in a large manufacturing town of about 5,000 inhabitants; stock inventories about \$6,000. Address box 690, Owosso, Mich.

POR SALE—Twenty acres of improved fruit land three miles from Frankfort. Will trade for house and lot or stock of goods in Grand Rapids. Address, for particulars, E. A. Stowe, Grand Rapids. 205tf A. Stowe, Grand Rapids.

205tf
POR SALE—A paying business. M. V. Gun
drum's general stock of merchandise, at
Leroy, Mich. The stock is full and complete.
Will invoice \$10,000 to \$12,000. Can reduce
stock if desired. Commands a good trade and
business is profitable. Will rent or sell the
building. Reason for selling: "Going south."
Terms cash. Address M. V. Gundrum, Leroy,
Osceola Co., Mich.

207\*

FOR SALE-A well-selected stock of general 1 merchandise in a good town in Northern Michigan. Stock will inventory about \$20,000. Can be reduced to \$10,000 if desired. Will also can be requeed to \$\frac{1}{2}\text{o,000}\$ in desired. Will also either sell or lease store building and warehouse. Store, brick, \$2\text{x}100 ft., 2 stories and basement. Warehouse, \$2\text{x}60 ft, on railroad track in rear of store, Address "Tradesman." Grand Rapids. Box 21. 207\*

FOR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich.

FOR SALE CHEAP-Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier and line rollers. For further particulars en quire of J. F. Clark, Big Rapids, Mich. 196tf HOR SALE—The best drug store in the thriv-ing city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 193tf

FOR SALE-Best bargain ever offered for

WANTED—By a man of twenty years experience, a situation on road handling groceries, cigars, tobacco, wooden or willow ware or can turn to most any line of goods. The best of references given. Address John M. Laberteaux, Benton Harbor, Mich.

Wanted-Drug clerk, young man preferred. Direct box 205, Lake City. 207\* WANTED SALESMEN-Five traveling VV salesmen; salary and expenses; no experience necessary, Address with stamp, Palmer & Co., Winona, Minn. 206\*

WANTED-Situation by young man in a grocery or general store. Four years' experience. Best of references. Address S., care box 334, Fremont, Mich. WANTED-To exchange farm worth \$2,560 for a stock of goods. Address Box 23,

WANTED-A man baving an established W ANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 178tf

TO RENT—Brick store and basement at 21 Scribner street. Good location for gro-cery business. Apply to A. Rasch, 122 Canal St., Grand Rapids. 208

TOOK HERE-Parties looking for an oppor OOK HERE—Parties looking for an opportunity togo into the drug business to make money had better investigate this stock of drugs and building for sale in an iron furnace town in Michigan. No opposition. No other drug store within six miles. Stock will invoice \$1,900. A good building that cost \$1,600. Will sell the stock and building that cost \$1,600, part cash, balance on time. Reason for selling, too much other business to attend to. Address P., care "Tradesman," Grand Rapids.

Grand Rapids, - - Mich. SITUATION WANTED-A lady understanding the check system desires a position a cashier or assistant bookkeeper. Good refer

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

COMMISSION MERCHANTS. 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers, Chicago. TRUNK FACTORY.

Reference



# Groskopf Bros., TRUNKS AND

YRAVELING BAGS Sample Cases and Trunks

MADE TO ORDER. 91 CANAL STREET,

Grand Rapids, - - - Mich.

### HELP YOURSELF.

Work, and the Lord will give aid. Idle, and the devil is yours. Work, and the foundation is made To the life and the love that endures.

Then work for the good of your soul: Then work for the love of sweet rest: Peace upon earth, and Heaven your goal. And God will look to the rest.

### M. J. WRISLEY. The First Picnic of the Rockford Asso

ciation a Decided Success. On August 26 the business men of Rockford held their first annual picnic at Myers' Lake, five miles east of that village. At 10 a. m. all dealers, excepting J. C. Drew, closed their stores, packed their lunch baskets and, with about 250 others from the village and surrounding country, emigrated to Myers' Lake, where social amusements, games, visiting and rowing occupied their time until about 1 o'clock. A sumptuous dinner was then spread by the ladies and everybody commanded to do their full duty. Being a cool day, hot coffee discounted icecream and lemonade. Music was next in order and given by the Rockford Ladies' Cornet band. Rev. W. W. DeGear was then introduced by President Sage and opened the afternoon exercises with an able and eloquent prayer. President Sage briefly explained their failure to produce expected speakers and announced Mr. DeGear as the orator. Good naturedly, the Elder explained his position. He had not been asked, he said, "to make an address until the previous evening, after all other resources had been exhausted." He had been called upon as the best man left. He was unprepared for such an important task and would read the oration delivered by Myron Walker before the Lowell Business Men's Association picnic. He then read with much force the full text of the oration, as given in THE TRADESMAN, concluding as follows: "The observer recognizes, not only in other countries but in this also, the necessity of organization. Combination is the lever that equalizes success. This is an age of organization. By organization the weak defend themselves against the

C. N. Hyde made a few stirring remarks, explaining the objects of the Association, which is not for the purpose of obtaining higher prices for goods and oppressing the poor debtor, but for the mutual protection and benefit of the whole people and the extinction of those leeches, known as deadbeats, which hang upon the skirts of industry, sapping the rewards of honest toil and producing nothing but disgrace to society and ruin to their creditors. The Association has also taken a decided stand against adulteration of food in all its phases, including baking powders, spices, etc. The human stomach is not intended to be a reservoir for poisons, nor the dumping ground for enterprising lotteries and humbugging. The Association aims to bring about confidence and fraternal relations between the dealer and his patrons, whose interests are each dependent one upon the other. They stand ready to meet the farmers half way in the improvements of roads leading to the village. They have funds raised and are going to gravel the road three miles out to Warden's Corners. The Association is anxious to financially aid any legitimate enterprise which will locate in Rockford, which has the finest water-power in Michigan and the grandest surrounding country under God's canopy. Her citizens are alive, active and appreciative. Next year the Association will hold a picnic, to which everygames and recreation will be on the programme and everything done to make the occasion one of enjoyment.

strong and the Right against the Wrong."

The applause which followed these re marks gave Mr. Hyde a severe shock of stage fright, from which he was happily relieved by the ladies, who came forward en masse and decorated his manly bosom with sunflowers a la Oscar Wilde fashion.

O. F. Hyde also gave a short talk on the merits of the Association. He had lived in Rockford thirty years. Had he belonged to such organization during that time he would now be worth \$5,000, which had gone to the dead-beats. He believed the Association was beneficial to the general public, as well as the members, whose interests are iden-

tical with the good of all honest people.

Dr. Brown, of Detroit, once a resident of Rockford, believed that the organization was timely and needful. Local jealousy was to be deprecated. He would advise the encouragement of investors and capital and refer inquiring strangers to members of the Association for information. He advised the building of good reads and the patronizing of home markets.

On motion of Hon, Neal McMillan, a vote of thanks was given Mr. Myers for the free and W. B. Nicholson and H. A. Spink, of Whitehall. use of his grounds.

Music was given by the band, hot coffee Association clear from debt and with \$33 was passed around and after a general good in the treasury to start on the second year's time by everybody the crowd scattered for

## The Hardware Market.

Nails are firm. The manufacturers are trying to form a pool to restrict production, so as to maintain better prices. The success of the attempt will largely depend on the encouragement the project gets from a salilities are recognized by the merchants of the succession of the state. His abilities are recognized by the merchants of the Eastern manufacturers. Barbed wire is the State, inasmuch as he was unanimously firm, with a marked tendency toward higher prices. Sisal rope is still up and the probability is that it will go still higher probability is that it will go still higher, on ever, honors the office more than the office account of the scarcity of sisal hemp and honors him. the very strong pool. Indications point to higher prices on glass, owing to the THE TRADESMAN as much as I do for my higher prices which must be paid the men meals. It would be impossible to do business

Completion of the Organization of the

Muskegon B. M. A.

The business men of the city met again last night and completed the organization of the Muskegon Business Men's Association. Mr. Fargo, who was chairman at the last meeting, called the meeting to order, and Mr. Jesson, temporary secretary, read the minutes, the constitution and by-laws as adopted at the last meeting, and a list of members, showing a roll call of 83. The chairman stated that the purpose of the meeting was to elect officers; his name having been mentioned for the office of President, he said that he would wish that some one else be chosen. A man of extensive acquaintance among the business men should be chosen. Every thing should be done with a view of advancing the interests of the Association. Business men should work together harmoniously and not in a spirit of antagonism and jealously. J. A. Miller was mentioned for the place. Mr. Miller said that Mr. Fargo should be elected: he has given the matter his attention so far and has done well. As for him his other duties would not permit him to accept the office.

The Association then proceeded to an election by ballot with the following result: President—H. B. Fargo. Vice-President—J. A. Miller.

Secretary-Will Conner.

Treasurer-Jacob Jesson. Executive Committee-H. B. Fargo, Will Connor, C. L. Whitney, H. D. Baker, A.

Jacob Jesson gave notice of an amendment to the constitution which he would bring up at the next meeting, to the effect that the President, with the advice and consent of the Executive Committee, appoint the remaining standing committees, about half a dozen in number, at the next meet-

ing, which will occur on Aug. 31.
R. S. Miner, H. B. Fargo and Wm. Peer were elected delegates to the State conven-

A note from ex-Secretary Peer says "Our last meeting was marked with a good deal of enthusiasm. At the close of the meeting we had nearly 100 members, with more to hear from. I think we struck the key-note in changing the name of our organization. Too much praise cannot be given to our President, H. B. Fargo, for his efforts in behalf of the new organization, and I think the members present last night showed their approval of his work by electing him President without a dissenting voice."

## Recent Action by the Cheboygan Associa-

CHEBOYGAN, Aug. 25, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-In pursuance to instructions from the Business Men's Protective Union of Cheboygan, I enclose to you herewith a resolution adopted by said Union at a meeting held Aug. 24, with a request to give space for same in your valuable paper; also that a copy of the paper be sent to each of the firms named in the said resolution.

Very respectfully, H. G. Dozer, Sec'y. The resolution above referred to is as fol-

WHEREAS-At a meeting of the Business Men's Protective Union of Cheboygan County, held on June 6, last, a resolution was adopted instructing the Secretary to cause to be published in The MICHIGAN TRADESMAN an article relating to some of the wholesale and jobbing firms of this State as selling to consumers and others not general dealers, after supplying the trade of

regular dealers; therefore be it

Resolved—That it is hereby publicly expressed that the said article, containing the names of divers business firms, was not caused to be published by reason of any malicious or injurious intent, whatever, but all action taken in reference to same was in good faith, for the purpose of abat-ing a course of trading considered detrimental to certain classes of business men in view of promoting the interests of busi-

ness men generally; and further

Resolved—That the said publication is deemed a mistake and is hereby publicly re- troit. body is cordially invited. All kinds of tracted, and it is requested that the following named business firms may be exonerated from any and all undeserving, unmerited or derogatory publications caused by or emanating from said article:

Moran, Fitzsimons & Co., Detroit. J. H. Black & Co., Detroit. Valley City Milling Co., Grand Rapids. Hannah, Lay & Co., Traverse City.

Lewis & Fox, Bay City.

Second Annual Meeting of the White Lake Association. WHITEHALL, Aug. 24, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-The regular meeting of the White Lake Business Men's Association was held at Montague on Tuesday evening. August 23. In the absence of President Linderman, Vice-President Geo. R. Hanfor the second year resulted as follows: President—Geo. R. Hancock, Montague

Vice-President-A. T. Linderman, White-Secretary—Frank E. Jones, Montague. Assistant Secretary—W. B. Nicholson,

Treasurer-H. A. Spink, Whitehall. Executive Committee-Geo. R. Hancock, F. E. Jones, H. A. Spink, Wm. Peck and

J. J. Gee. Delegates to the State convention—Wm. Peck and Thos. E. Phelan, of Montague,

The report of the Treasurer showed the business with. W. B. NICHOLSON, Sec'y.

## An Echo of the White Lake Picnic.

E. A. Stowe, of THE MICHIGAN TRADES MAN, was an invited guest and delivered

### M B. M. A.

Completed Programme for the Sep ember

The following programme has been de cided upon for the convention of the M. B. M. A., to be held at Flint on September 6

TUESDAY-9 A. M.

Call to order by President. Prayer by Rev. H. S. White. Address of Welcome by John C. Day ton. Mayor of Flint.

Response in behalf of the Association W. Sprague, Greenville. Reading of President's Address.

Report of Secretary. Report of Treasurer. Report of Executive Committee.

Appointment of Committees on Cred-

President's Address and Secretary's Re 10. Reports of delegates on local associa on work, one to three minutes each.

TUESDAY-1:30 P. M. 1. Report of Committee on Order of Report of Committee on Credentials.

Report of Committee on Transporta Report of Committee on Legislation. Discussion of above and action or

6. Paper-"Manufactories, their value how to secure them"-S. Lamfrom Owosso.

Paper-"Mercantile Education"-T. Bridgman, Flint. 8. Reports of delegates continued.

TUESDAY-7:30 P. M. Report of Committee on President's 2. Report of Committee on Secretary's

3. Report of Committee on Trade Inter 4. Discussion of above and action or

"Can goods be successfully sold for ready pay?"-Park Mathewson, Detroit. Dissolution of Association.

WEDNESDAY 9 A. M

Call to order. Prayer by Rev. H. S. White. Organization of new Association. Report of Committee on Constitution and By-Laws, and adoption of same.

Election of officers. Adoption of constitution and by-laws for auxiliary bodies. Adoption of charter. Paper-"Village Improvements"-

W. W. Warner, Allegan. WEDNESDAY-1:30 P. M. 1. Paper-Mutual Insurance"-Hon. M T. Cole, Palmyra.

 Cole, Palmyra.
 Opening of Question Box.
 Paper—"The Building and Loan Association"—F. L. Fuller, Frankfort.
 Selection of next place of meeting. Announcement of standing and spec ial committees.

WEDNESDAY -7:30 P. M. Address—"The Business Man in Politics"—Hon. S. C. Moffatt, Traverse City. 2. Report of Committee on Resolutions Adjournment to banquet tendered by the Flint Mercantile Union.

The toasts to be responded to after the anquet will be as follows:

Prayer-Rev. H. M. Curtis. The State Body -Frank Hamilton, Trav erse City. Our Local Bodies—Unassigned.
Early Closing—Frank Wells, Lansing.
Association Picnics—L. W. Sprague,

reenville. The Blue Letter-Irving F. Clapp, Alle-

The Traveling Man-Geo. W. Noble, The City of Flint-D. D. Aitken, Flint. Michigan—Unassigned.
The Egotist in Trade—Unassigned. The Cutter-Unassigned.

The Business Man in War-W. E. Thorpe, Hart. The Delinquent—F. J. Luick, Tustin.

Mission of the Druggist—A. Bassett, De-Our Guests - Geo. W. Buckingham, Flint.

Our Hosts-Geo. H. Rowell, Battle The Ladies-Robert M. Floyd, Chicago.

Delegates Selected. The delegates so far reported are as fol-

Dimondale-N. H. Widger, F. G. Pray, Alternates—H. A. French, I. D. North. Flint—Albert Meyers, John Croul, C. T. Bridgman, Walter Berridge, C. D. Miner, L. C. Hedden, G. W. Hubbard, W. C.

Saranac-H. T. Johnson, O. J. Bretz, Geo. R. Walker. Kingsley—A. G. Edwards. Freeport—A. J. Cheesebrough, Wm. Moore. Alternates—E. H. Sisson, S. R.

Cheboygan-H. Chambers, Jas. F. Molo ney, O. M. Clement, Fred S. Frost, Wm. Rindskoff and W. H. Scott. Owosso—S. Lamfrom, Chas. Lawrence, H. W. Parker, S. E. Parkill and N. Mc-Bain. Alternates—E. L. Brewer, J. M. Terbush, E. A. Todd, N. C. Payne and

Traverse City—T. T. Bates, S. E. Wait, D. E. Carter, S. Barnes, Geo. E. Steele, L. Roberts, Chs. Wilhelm, J. E. Greilick, S. C. Despres, S. C. Moffatt. Alternates—J. Steinberg, C. Broll. A. W. McEleberg, S. C. Moffatt. Steinberg, C. K. Buck, A. W. McElcheran, E. W. Hastings, M. B. Holly, W. F. Har-sha, C. R. Paige, H. D. Campbell, A. H. Brinkman.

Cadillac-L. J. Law, J. C. McAdam, C. T. Chapin, Wm. Kennedy, Frank Hutchin son, J. H. Plett. Eaton Rapids—L. A. Bentley, Will Emmert, L. W. Toles.
Tustin—J. A. Lindstrom, F. J. Luick.

Alternates-W. M. Holmes, J. P. Kennedy, Muskegon-R. S. Miner, H. B. Fargo, Wm. Peer. Alternates—A. Towl, Wm. B. Kieft, C. Philabaum. Sand Lake-J. V. Crandall, M. V. Wil-

Salid Lagranges, Son. Alternates—A. Glodings,
Brooks.
Plainwell—J. N. Hill, H. W. Chamberlin, O. B. Granger, J. H. Wagner.
Oceana—W. E. Thorpe, E. S. Houghtaling, Hart; H. H. Bunyea, L. M. Hartwick, Pentwater; A. Garver, F. W. Van Wickle, Shelby; J. F. Keeney, Ferry.
Battle Creek—Geo. H. Rowell, J. P. Stanley, Hon. Chas. Austin. Alternates—J. C. Halliday, Robt. C. Parker, T. Jen-J. C. Halliday, Robt. C.

nings.

Allegan—W. W. Warner, F. T. Ward,
G. E. DeLano, W. B. Williams, Jr., W. J.
Garrod, J. F. Dryden, Phil. Padgham.

Blacksmitt 8 Sond Cast Seer, Halle 1982.

HANGERS.
Barn Door Kidder Mfg. Co., Wood track 50&10
Champion, anti-friction.....dis 60&10
Kidder, wood track......dis 40

Alternates—E. B. Bailey, Wm. Kennedy, C. H. Adams, C. D. Woodruff, J. B. Streeter, Joseph Renihan, W. W. Vosburg. Rockford—Neal McMillan, Geo. A. Sage,

Gate, Clark's, 1, 2, 3...

Gate, Clark's, 1, 2, 3 dis
State. per doz, ne
Screw Hook and Strap, to 12 in. 4½ 14
and longer.
Screw Hook and Eye, ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye, ½ net
Screw Hook and Eye, % net
Strap and T dis

Stamped Tin Ware...new list Japanned Tin Ware...Granite Iron Ware.

Door, mineral, jap. trimmings... Door, porcelain, jap. trimmings... Door, porcelain, plated trimmings. Door, porcelain, trimmings.

NAILS—IRON. Common, Brad and Fencing

RIVETS.

..... per gross, \$12 net

50&10

Maple, clear, flooring Maple, white, selected Red Oak, log-run Red Oak, Nos. 1 and 2... Red Oak, Nos. 1, step plank.

Reaper..... Olmstead's . ....

KNOBS-NEW LIST.

..dis

Proof Positive of Insanity. He was being examined as to his sanity before a jury, and a great deal of evidence had been introduced without proving that his mind was out of repair. Finally his sister was called upon for her testimony and was asked: "Do you believe your brother to be insane?"

"Yes; I know he is insane." "What proof do you offer?" "Best in the world." "Let us hear it."

"Why, just yesterday I heard him tell his wife that she must really get a couple of new dresses and bonnets and not to think of the expense." Order of Business, Resolutions An application for his admittance to the asylum was made out at once.

Something Cheaper.

From the Detroit Free Press "I gave a brewer a mighty valuable hint this afternoon," he said, as he sipped his ginger-ale and mopped his forehead "What was that?"

Norwalk's

LEVELS.
Stanley Rule and Level Co.'s.
MATTOCKS. "Told him something he could use as substitute for hops." "Anything secret about it?"

"Not to you. It was tan-bark."
"Ah, I see. And what did he say?" "Well, that's where I was a little disap-pointed. He said he was much obliged, but that tan-bark was too dear just now."

The popularity of the game of foot ball in England has brought about the introduction of a shoe made especially for the use of those who indulge in this game. It consists of an ordinary lace shoe with a heavy tip and an extra sole piece at the toe, and sev-4d and 3d adv.
3d advance.
3d fine advance.
Clinch nails, adv.
Finishing | 10d 8d 6d 4d
Size—inches | 3 2% 2 1%
Adv. % keg \$1 25 1 50 1 75 2 00
Steel Nails—2 20. eral iron protuberances on the sole, and one on the center of the heel. The shoe seems to be admirably adapted for the purpose, but it is hardly probable that it would pay to introduce it in this country.

Zinc or tin, Chase's Patent.
Zinc, with brass bottom.
Brass or Copper. A Washington man tells of a quarrel be tween two colored boys. The larger boy, with great volubility, was applying every sort of abusive ephithet to the smaller boy. The smaller boy, leaning against a fence and regarding the speaker with a sullen scowl, waited for a halt. It came at last. "Is you done?" "Yes, I is done." Then slowly and coolly, the smaller boy said: Ohio Tool Co.'s, fancy.
Sciota Bench.
Sandusky Tool Co.'s, fancy.
Bench, first quality.
Stanley Rule and Level Co.'s, wood. "All dem dings you say I is, you is dem."

The outlook for a good bean crop in this State is promising, providing the frost stays off long enough to enable growers to harvest Dripping. State is promising, providing the frost stays off long enough to enable growers to harvest it in good shape. The acreage is much larger than last year.

	ger than last year.	Copper Rivets and Bursdis 60 PATENT FLANISAED IRON.
	Bardware.	"A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat. planished, Nos. 25 to 27 9 20 Broken packs 1/20 B D extra.
	These prices are for cash buyers, who pay promptly and buy in full packages.	Sisal, ¼ in. and larger       11         Manilla       12         SQUARES.       30 Town dis 70&10         Try and Bevels       dis 60
	AUGERS AND BITS.  Ives', old style	Try and Bevels
	Pierces'         dis 60           Snell's         dis 60           Cook's         dis 40	Com. Smooth. Com.   Nos. 10 to 14.
	Jennings', genuine	Nos. 22 to 24
	Spring.         .dis 40           BARROWS.         \$ 14 00	No. 27
Į	Garden         net 33 00           BELLS.         dis \$ 60&10&10           Cow         dis 70	In casks of 600 bs, \$\ \mathbb{B}\$ \mathbb{D}\$
,	Call dis 30&15 Gong dis 25 Door, Sargent dis 60&10  BOLTS.	American, all kinds.         dis         60           Steel, all kinds.         dis         60           Swedes, all kinds         dis         60
	Carriage new listdis 76&10	Gimp and Lace   dis   60   Cigar Box Nails   dis   50   Finishing Nails   dis   50
	Sleigh Shoe	Gingr Box Nails
	Cast Barrel Bolts         dis         40           Cast Barrel, brass knobs         dis         40           Cast Square Spring         dis         60           Cast Chain         dis         40	
	Cast Chain dis 40 Wrought Barrel, brass knob dis 60 Wrought Square dis 60 Wrought Sunk Flush dis 60 Wrought Bronze and Plated Knob	Market Half-and-half 16 00 Strictly Half-and-half 17 50
	Wrought Bronze and Plated Knob   Flush	IC,     10x14, Charcoal     5 40@5 60       IX,     10x14, Charcoal     7 25       IC,     12x12, Charcoal     6 25       IX,     12x12, Charcoal     7 75
	Barber dis \$ 40 Backus dis 50&10 Spofford dis 50	IC, 14x20, Charcoal 5 75 IX, 14x20, Charcoal 7 25
	Am. Ball. dis net  Well, plain. \$ 3 50  Well, swivel. 4 00	IXXX, 14X20, Charcool
	Cost Loose Pin floured die 708-10	12 55   13
	Cast Loose Pin, Berlin bronzed dis 70&10 Cast Loose Joint, genuine bronzed dis 60&10 Wrought Narrow, bright fast joint dis 60&10 Wrought Loose Pin dis 60&10 Gold	rates.
	Wrought Loose Pin, japanneddis 60& 5 Wrought Loose Pin, japanned, silver tippeddis 60& 5	Roofing, 14x20, IC.
	Wrought Inside Blinddis 60&10 Wrought Brassdis 75	IC, 14x20, choice Charcoal Terne. 5 50 IX, 14x20, choice Charcoal Terne. 7 60 IC, 20x28, choice Charcoal Terne. 11 06 IX, 20x28, choice Charcoal Terne. 14 00
	Blind, Parker's dis 75&10 Blind, Shepard's dis 70	TRAPS.  Steel, Game
	Ely's 1-10	S, P. & W. Mfg. Go.'s
	Musket	Mouse, choker.
	Rim Fire, U. M. C. & Winchester new listologio Rim Fire, United States. dis50&10 Central Fire. dis30&10 CHISELS. dis 70&10 Socket Firmer. dis 70&10	Wire.   Bright Market   dis 67¼
	Socket Framing         dis 70&10           Socket Corner         dis 70&10           Socket Slicks         dis 70&10           Butchers' Tanged Firmer         dis 40	Extra Bailing   dis 55
	Coldnet	Tinned Spring Steel dis 40&10 Plain Fence. Bb 3 Barbed Fence, galvanized 4 10
	Curry, Lawrence's dis 40&10 Hotchkiss dis 25	Coppernew list net
	COCKS.   60	Bright
	COPPER. Planished, 14 oz cut to size.  14x52, 14x56, 14 x60.  Cold Rolled, 14x56 and 14x60.  23 Cold Rolled, 14x48.  23 Patterns.	Baxter's Adjustable, nickeled
	Bottoms.         23           DRILLS         40           Morse's Bit Stock.         dis 40           Taper and Straight Shank.         dis 40           Morse's Taper Shank.         dis 40	MISCELLANEOUS.   50
-	Com. 4 plece, 6 in.   doz net \$.80	Casters, Bed and Plate
	EXPANSIVE BITS. Clar's, small, \$18 00; 1 arge, \$26 00. dis 30 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25 FILES—New List.	HARDWOOD LUMBER. The furniture factories here pay as follows for dry stock:
1	American File Association Listdis 60&10	Basswood, log-run

Having Made a Specialty of Mercantile Printing for several years, we are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compatible with

Fine Work. We quote: Envelopes
Bill heads
Statements \$10.00.

Anything else in the line of Commercial Printing Executed Promptly and at a Reasonable Price.

ance of his stationery. Orders can be sent direct and printing delivered to any job- Improvements. The rooms are large, airy bing house at this market, to and pleasant, in suits or single, and newly

Correspondence Solicited. FULLER & STOWE COMPANY

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Strongest and Safest Explosive known

Also wholesale dealers in Gunpowder,

Must Have Tiger Oil. GRAND RAPIDS, June 22, 1887.

DEAR SIR-I should have answered your letter ere this had not sickness prevented and now I will just say that I asked for the sole agency of Tiger Oil simply because I thought your medicine was not at present for sale here. I have relatives and friends here who have tried repeatedly to find Tiger Oil in the city and failed, and consequently have been in the habit of sending to Mill brook for it. When we moved here recent ly, almost the first day some one asked if I brought any Tiger Oil to sell. As I had not I kept lending from what I had for private use, until it was gone, and we tried to buy more here, and, as on former occasions, failed to find any. So, thinking perhaps it might pay to keep a small supply on hand (if no one else near me kept it), I wrote you as I did. I intended sending out your Fancy Crockery Fancy Woodenware circulars from house to house, and so adver-6 50 8 50 tise it. If, as you say, so many druggists 10 50 in this city keep Tiger Oil they take no

Inspection Solicited. Chicago and Detroit pains to sell it, even when called for.
You can do as you choose about sending me any to sell. I can get my supply, as formerly, from my husband's mother in Millbrook. Very respectfully yours,

Mrs. Susa Cawthorne.

Business cards | Good Stock | Note heads | \$9.00. Extra Stock

Remember that a Merchant is judged largely by the appear-

be shipped with other goods.



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to the Arts. Now is the time to Stock Up for Farmers' Trade. Mail orders promptly filled.

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free. LUCIUS C. WEST,

# Merchants' Stationery, ST. CHARLES

G. S. SWAYZE, Manager,

REED CITY, - Mich.



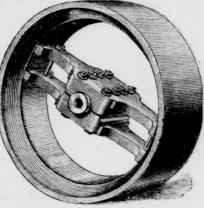
## Fine Sample Rooms in Connection,

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially in-

# Saw and Grist Mill MACHINERY

Planers, Matchers, Moulders and all kinds, of Wood-Working Machinery, Saws Belting and Oils.



And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. WRITE FOR PRICES.

130 Oakes St., Grand Rapids, Mich

Voigt, Herpolsheimer & Co. Importers and Jobbers of DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc., OUR OWN MAKE.

A Complete Line of

Prices Guaranteed.

At Pewamo, Ionia Co., Mich., the stock of At Pewamo, Ionia Co., Mich., the stock of drugs, paints, oils, fixtures, etc., owned by the estate of E. H. Stevens. The stock will invoice from \$800 to \$1,000. The best location in the village, doing a good trade. Has the telephone office in the store. Write or call on me at Pewamo, Mich. Josephine Stevens, Ad-ministrator Pewamo, Aug. 13, 1887.

# JENNESS & McGURDY,

Importers and Manufacturers' Agents.

# Crockery, China, Glassware,

Fancy Goods of all Descriptions. HOTEL AND STEAMBOAT GOODS,

73 and 75 Jefferson Ave., DETROIT, - MICH.

Bronze and Library Lamps, Chandeliers, Brackets, Etc.,

Wholesale Agents for Duffield's Canadian Lamps.

PERKINS & HESS Hides, Furs, Wool & Tallow,

> NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

## The Michigan Tradesman.

Michigan Business Mcn's Association.
President—Frank Hamilton, Traverse City.
Pirst Vice-President—Paul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Pressurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Committee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association. lent, D. F. Watson; Secretary, Elmer Chapel Alba Business Men's Association. President, C. R. Smith; Secretary, Peter Baldwin.

Allegan Business Men's Association.

President, Irving F. Clapp; Secretary, E. T. Vanostrand.

Retail Grocers' Association of Battle Creek

President, Geo. H. Rowell: Secretary, John P. Stanley.

Belding Merchants' Association.

President, H. J. Leonard; Secretary, J. M. Earle.

Bellaire Business Men's Association. esident, John Rodgers; Secretary, G. J. Noteware. Burr Oak Business Men's Association. esident, B. O. Graves; Secretary, H. M. Lee. Merchant's Protective Ass'n of Big Rapids, President, E. P. Clark: Secretary, A. S. Hobart. Boyne City Business Men's Association. President, R. R. Perkins; Secretary, F. M. Chase. Cadillac Business Men's Association. esident, J. C. McAdam; Secretary, C. T. Chapin.

Carson City Business Men's Association. President, F. A. Rockafellow; Secretary, C. O. Trask Casnovia, Bailey and Trent B. M. A. sident, H. E. Hesseltine; Secretary, E. Farnham. Cedar Springs Business Men's Association President, T. W. Provin: Secretary, L. H. Chapman. Charlevoix Business Men's Association.
resident, John Nichols; Secretary, R. W. Kane. Coopersville Business Men's Association. President, G. H. Watrous; Secretary, W. R. Boynton.

B. M. P. U. of Cheboygan.

President, J. H. Tuttle; Secretary, H. G. Dozer.

Dimondale Business Men's Association.

President, T. M. Sloan; Secretary, N. H. Widger.

Dorr Business Men's Association.
resident, L. N. Fisher; Secretary, E. S. Botsford.
Retail Grocers' Association of E. Saginaw.
resident, Richard Luster; Secretary, Chas. H. Smith. esident, Richard Luster; Secretary, Association.
Edmore Business Men's Association.
esident, H. W. Robson; Secretary, W. S. Whittlesey.
Eastport Business Men's Association.
esident, F. H. Thurston, Central Lake; Secretary,
Geo. L. Thurston, Central Lake;

Eaton Rapids Business Men's Association.
President, F. H. DeGalin; Secretary, Will, Emmert. President, F. H. DeGain; Secretary, Will. Emmert.

Elk Rapids Business Men's Protective As'n,
President, J. J. McLaughlin; Secretary, C. L. Martin.

Evart Business Men's Association.

President, W. M. Davis; Secretary, Chas, E. Bell.

President, W. M. Davis; Secretary, Chas. E. Bell.

Fife Lake Business Men's Association.

President, E. Hagadorn; Secretary, O. V. Adams.

Flist Mercantile Union.

President, W. C. Pierce; Secretary, J. L. Willett.

Frankfort Business Men's Association.

President, Wm. Upton; Secretary, E. R. Chandler.

Freeport Business Men's Association.

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President, L. E. Stauffer; Secretary, J. A. VanArm. Harbor Springs Business Men's Ass'n.

Hersey Business Men's Association. Hopkin's Station Business Men's Ass'n. Howard City Business Men's Association. Holland Business Men's Association. sident. Jacob Van Putten; Secretary, A. Van Dur

Hubbardston Business Men's Association. Ionia Business Men's Exchange. ident, Wm. E. Kelsey: Secretary, Fred. Cutler, Jr. Ithaca Business Men's Association. ident, O. F. Jackson, Secretary, John Everden.

Kalamazoo Retail Grocers' Association. resident, P. Ranney; Secretary, M. S. Scoville. esident, P. Ranney; Secretary, M. S. Scoville.

Kalkaska Business Men's Association.
esident, A. E. Palmer; Secretary, C. E. Ramsey. Kingsley Business Men's Association. esident, H. P. Whipple; Secretary, C. H. Camp. Lansing Business Men's Association.

Lawrence Business Men's Association. esident, H. M. Marshall; Secretary, C. A. Stebbins Leslie Business Men's Association. vell Business Men's Protective Ass'n.
ident, N. B. Blain: Secretary, Frank T. King. Luther Business Men's Association. sident, W. B. Pool; Secretary, Chas. J. Robinson Lyons Eusiness Men's As'n.
President, B. M. Hutchinson: Secretary, D.A. Reynolds
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President, W. E. Watson: Secretary, C. L. Bailey.
Manistee Business Men's Association.
President, C. D. Gardner; Secretary, H. W. Leonard.

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esident, F. A. Jenison; Secretary, R. Fuller. Muir Business Men's Association, dent, Simon Town; Secretary, L. A. Ely.

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President, J. M. Ballou; Secretary, F. S. As'n.

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ermontville Business Men's Association. Watervliet Business Men's Association Wayland Business Men's Association.

White Lake Business Men's As'n. resident, A. T. Linderman, Whitehall Secretary B. Nicholson, Whitehall.

PECULIARITIES OF MERCHANTS.

Written Especially for THE TRADESMA Kind old Uncle David Mills, of Sparta, Canada (long since gone to his rest), at one out-of-the-way village and quaker colony, tlement." Uncle David, like most of the was occasionally known to curve his right hand a little downward, while leveling off the half-bushel measure of grain, more especially when about the time of the Canaadvanced to two dollars a bushel. The universal economy and closeness of the Society of Friends seemed so concentrated in Uncle David that it was a constant battle between the world, the flesh, and the devil on one side and his conscience on the other, in order to keep in the straight and very dian shilling was often magnified in his eyes to the size of a dollar, and everything he had for sale, especially his own farm productions, possessed an increased value and superior quality to those of his neighhis farm upon which he and Aunt Lydia, his beloved wife, lavished much care and labor, and must always bring the outside price in the market.

It was late in the fall of 1837 that a poor day laborer called at the farm of David to purchase a bushel of wheat, to have made into flour for his family (for it was long before flour was ordinarily kept for sale outside the large cities, except by the manufacturer). The price being agreed upon, the wheat was carefully measured (?), when the purchaser, for the second time, entered a grievous remonstrance against such a price, it being double that ever before known in the country. "Yes," said Uncle teen shillings would sound a little better."

In the latter years of his life, as the inquite a miscellaneous one, comprising almost everything a family in the country tice. would require, even to the few patent medicines of that day. At that time no apprenticeship was supposed to be necessary won the esteem and confidence of the setin order to "keep store," and any person of there for many miles around. It was almost ordinary judgment was deemed competent, impossible to ask for anything ever kept for even if ignorant of any difference between sale in a store that he would not have, and, "lawns" and "denims." Uncle David had once an article was admitted to his stock, his own peculiar ideas of the "eternal he was never known to be out of it for any fitness of things," and the arrangement of longer time than it would take to come from his stock was, therefore, a study for an New York or Boston. The consequence artist. Everything to which was attached was that, in time, he accumulated a misa handle, bail, or ring was swung up to the cellaneous stock of many things which had ceiling on a hook or nail, presenting a medley of pails, shovels, pans, hams, loaf only adapted for the shelves of some modern sugar, etc. On the counters and shelves museum, with a graphic descriptive catatobacco and tea were near neighbors, and logue attached. It is needless to say that fish oil and a box of tallow candles would he became a most successful merchant, as be found beside the butter and raisins. the bulk of his business was with his own But none could accuse him of having a class of people, who, although credit was dirty store. Cleanliness he considered a given them, always fulfilled their promises. cardinal virtue, and, in his business, life

was a constant battle with dirt. would answer for a clerk, and David had a great reader, he was bitterly opposed to picked up, carefully trained, and instructed novels and refused to have one brought into one in the secrets and mysteries of trade. his house. He had heard of their pernicious He was a rather bright youth, and the importance of always endeavoring to substitute to look into one, and, of course, he judged without making a sale, if possible," said to him, although well aware of their fath-David, "and speak of the nearest substitute er's aversion to it. At one time a young one day the old man was shocked, and even his daughters the feeling of their father in

his willing ear the various virtues of the ested. medicine and the long catalogue of diseases A well-known citizen of the village one for which it was a specific; until, as it day sat in front of its only hotel, conversing seemed to the embryo merchant, his cus- with a stranger about the extremely varied and that death and his emblematic scythe tice," said the stranger, "that he has a large would hardly dare pay a visit to Sparta. It stock and also a large assortment, but, of is said he was so impressed by the alleged course, there are many goods in common renewing properties of this medicine, as re- use that people make for themselves, and lated by this truthful (?) traveling agent, those he would not keep for sale. Now, I that he personally drank (swallowed) from will wager you the cigars that I will ask taining all the late improvements, supplied this "fountain of youth" not less than him for an article in every-day use by farmhalf a gross of the pills each year, and that ers that he won't have on hand." "Done," his profits appeared on the wrong side of said the citizen. And they at once repaired, the ledger. Be that as it may, it is certain with several listeners, to the store. Acthat, when all other topics failed, he would costing Mr. Purdy, the stranger said, "I grasp you by the button and proceed to wish to purchase half a dozen goose-yokes." convince you that it was a criminal act to "Let me think a moment," was the reply. leave for home without purchasing, at "I may not be able to supply thee." Then, least, one box of the genuine Brandreth turning to his son, "Abram, thee look in

Like many other inexperienced and un- they were paid for and the cigars ordered. seems strange thee wants all my best goods. | met death honored and regretted. narrow path of strict honesty. A Cana- That is the only fine shawl I have in the store, and I should think thee might choose one of the others just to oblige me!"

Alexander Purdy, of Macedon, New York, who first opened a general store there turkeys were four special productions of about the time the Eric Canal was finished, was a member of the Society of Friends, and just the man for a pioneer, yet a peculiar character in many respects. He was an antislavery man of the strict. Wendell Philips school, and would sometimes persist in maintaining his principles even at a pecuniary loss to himself. How he consistently managed to deal in many of the products of slave labor we never knew, but when the same article produced by free labor could be obtained and sold to his customers he would have it, if possible. We recollect the time, long before the Great Rebellion of the South, when very often during the day his sharp, nasal voice could be heard from his desk calling out to his David, "two dollars seems high, but seven- son, "Abram, bring out another pound of ten pounds of free sugar." Whether the firmities of age came upon him, he sold his old man was imposed upon in his purchases farm and moved into the village with his is a question that can never be known, but youngest children, and, purchasing a suitable building, attempted to supply his friends when possible and was best pleased to sell J. G. ALEXANDER, Agent. with tea, sugar, and calico. His stock was the products of free labor. It was the only

Many a wager has been won and many a laugh indulged in over the peculiarities of In a village of 200 inhabitants a boy Alexander Purdy in by-gone days. Although influence on the mind, but had never deigned some other article for the one required, when such books more from prejudice than from not in stock, was duly impressed upon him. true knowledge. Some of his children had USED TWO WAYS (By Boiling and No Rubbing. No Boiling Using Warm Water. "Thee must not allow a customer to depart indulged in this class of reading unknown thee can think of." The boy was all atten- lady visiting the family brought "Uncle tion and anxious to perform his duty. But Tom's Cabin" with her, and, learning from his grave countenance was provoked into a regard to such books, she was careful not to smile, as a lady entered with a jug and in- read it when he was around. Forgetting quired of the boy if he had any good West herself for a momont one day, she left the India molasses. With a slight hesitation, book on the table in the sitting room, and his face at length brightened, as he replied, on her return was horrified to find Mr. Purdy "No, ma'am, we are just out of that, but seated with his back to the door intently we have some excellent North American perusing it. She quietly withdrew and awaited his exit with many gloomy appre One of the proudest days in Uncle David's hensions. He remained reading until called One of the proudest days in Uncle David's life was that on which he received his comlife was that on which he received his comaway; and, although the book was quickly gentleman.

MAGIC COFFEE ROASTER mission as wholesale and retail agent for removed and secreted, the old gentleman Dr. Benjamin Brandreth's pills for the vil- soon returned and inquired of his daughter lage of Sparta and including the township "what had become of that interesting little of Yartmouth. An arrival of one or two history he saw on the table a short time begross of this staple commodity was no un- fore." We will only add that he was percommon thing, and the traveling agent who mitted to finish the history (?) and read his called twice a year usually spent an entire first, and, possibly, his last novel in which, day with the old man, in order to pour into owing to the subject, he was deeply inter-

omers would require no other remedies, stock then kept at Purdy's store. "I nopills, and that to keep house without them that old box in the southwest corner of the was almost impossible. But, in defiance of chamber and see if thee don't find a few

tested, like the parson's "one hoss shay," traveler and the amusement of the crowd, the old man broke down all at once, and one of the best of local agents was lost for- half-dozen, and amid neals of laughter. one of the best of local agents was lost for- half-dozen, and, amid peals of laughterwhich Mr. Purdy could hardly understand-

wise merchants, Uncle David seemed to Regarding everything outside of legitiforget that his goods were bought to be mate business as gambling and, therefore, sold instead of to be looked at or to ornament wrong, Mr. Purdy never invested in any "Our Patent," time aspired to the title of merchant in that the shelves, and it pained him to part with speculations or hazardous enterprises to his best and most costly articles. At one increase his wealth; yet, by constant atknown fifty years since as the "Mills Set- time some ladies called to look at his tention to business and remaining in one shawls, and after examining several kinds place and building, he accumulated a comdisciples of Elias Hicks, was bred a farmer, asked if he had not something better in petence for his old age, and at his death left and, while intending to be strictly honest, that line. With considerable reluctance his family in good circumstances. From he at last opened a drawer and produced a time to time, during a business of nearly single one, very fine in quality and texture. forty years, extensions were added to the "Ah!" said one of the ladies, "that is, in- store, until it is to-day nearly one hundred deed, beautiful. You should have such a feet in depth. Mr. Purdy held various dian Rebellion (1837-8) the price of wheat shawl where it could be seen." But David offices of trust and honor during his life, and was busily endeavoring to attract their at- was postmaster for several years in an early tention to several others, much to the ladies' day, keeping the office in a portion of his perplexity. "Never mind any others," said store. Trusted by his customers and the the lady, at last, after having inquired the people about him with large sums of price. "I will take this one." "Dear me!" their surplus money, he may be said to have cried the old man in a petulant voice, "it been a private banker for many years. He

FRANK A. Howig.



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## TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.

Traverse City & Mackinaw Ex. ... 8:45 a m
Traverse City & Mackinaw Ex. ... 7:30 p m
Cadillac Express. ... 3:40 p m
Saginaw Express. ... 11:25 a m Saginaw express runs through solid. 9:05 a.m. train has chair car to Traverse City and Mackinaw. 11:30 a. m. train has chair car for Traverse City, Pe-toskey and Mackinaw City. 10:40 p. m. train has sleeping cars for Traverse City, Petoskey and Mackinaw. Cincinnati Express. 10:30 a m Cincinnati Express. 4:40 p m Traverse City and Mackinaw Ex. 10:50 p m Traverse City and Mackinaw Ex. 10:50 p m Cincinnati.

7:15 a m train has parlor chair ear for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalama coof for Battle Creek, Jackson, Detroit and Canadier coints, arriving in Detroit at 10:45 p. m. Muskegon, Grand Rapids & Indiana.

Leaving time at Bridge street depot 7 minutes late C. L. Lockwood, Gen'l Pass. Agent. Detroit, Lansing & Northern. Grand Rapids & Saginaw Division.

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Lake Shore & Michigan Southern.
Kalamazoo Division.

Leave.

Ex. & Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Y. Ex. Detroit, Grand Haven & Milwaukee.

Histeamboat Express. 10:40 pm 7:45 a m 7:45 a m

Michigan Central. **Grand Rapids Division** 

Detroit Express	0.10 th Int
Den Errange	
Day Express	
*Atlantic Express	0.50 a m
Mixed	6:50 a m
	ARRIVE.
un - 10 - Europea	6:00 a m
*Pacine Express	3.00 n m
Mail	3:00 p m
Grand Ranids Expr	ess
Minad	0:10 p m
#Dailer All other	daily except Sunday. Sleeping cars Pacific Express trains to and from
run on Atlantic and	Pacific Express trains to the front
Detroit. Parlor car	rs run on Day Express and Grand
Danida Evapage to 0	nd from Detroit. Direct connec
tiana made at Datro	it with all through trains East over
tions made at Detro	Canthown Dire
M. C. R. R., (Canada	Southern Div.)
D. W. JOHNSTON, M	lich. Pass. Agt., Grand Rapids.
O. W. RUGGLES, Ge	en'l Pass. and Ticket Agt., Chicago.
Maria de la Carta	
Duluth South	Shore & Atlantic Railway.

[Arrive AM PM ... 10:30 3:40 Ar PM AM ... 8:30 5:30 ... Lv 2:05 10:00 ... Lv 1:85 9:15 ... 12:50 9:05



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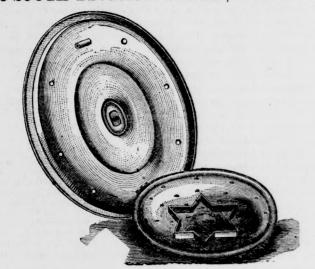
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WEDNESDAY, AUGUST 31, 1887.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT. Written Especially for THE TRADESMAN.

for ourselves a vast majority of us, through worthies. neglect or force of circumstances, allow the flood-time to pass by, and the opportunity to disappear forever, and find consolation in whining about "what might have been."

Interview one hundred impecunious individuals and ninty-nine of them will narrate some miraculous escape from the incubus of fortune. The city lots now covered with colossal buildings, the pine forests are furnishing streams of oleaginous wealth, and the mines that are unceasingly creating millionaires, have all, at some period of their lives, invited them to ease and affluence; but they allowed the tide to ebb; its flood found them unprepared, or uncertain, or irresolute-or more likely situated like for the land on which the city of Chicago now stands, only he didn't own the mule or the frequent burstings of the big Columbiads, its equivalent—but the "what might have we can congratulate ourselves that the been" wail never appears to lose its efficacy in reconciling the narrator to his alleged failure in life.

or a country house painter to retouch the ried out) is: "Don't give credit." time-damaged frescoes of a Michael Angelo, creating brains for the field, the forum, the wish they didn't. arts and sciences, and the various professions, but she is totally indifferent whether the wand of Fortunatus touches the illiterate, the selfish and parsimonious, or the cultured, liberal and benevolent.

on mercantile subjects, who gravely assert | She cannot go home without one-has left that certain fixed and invariable rules must her purse in her bureau, but will pay next be followed by every dealer to insure suc- time she comes in. She gets it, of course, cess, don't sometimes pen their articles else would the merchant be a disgrace to the with a mental reservation. They are usual- fraternity. He smiles, hands out the umly men of experience and intelligence, and brella, makes a "tip" for \$2, puts it in the very few of them can have failed to observe till, and-the credit system is inaugurated. traders to be guided by consistent business a book as on the tip, for it will not be the guard neglected, and yet, while many of give credit. Mr. Howig may be an excep-

All these various reflections are suggested his paper? by a brief notice, which I recently read, What sort of a business is it, in which he that the estate of Cornelius O'Dowd had has succeeded in accomplishing that in

my life who won success as failures; people failed? It is comparatively easy to conduct

precaution, have had

"Venture after venture wrecked, And shattered in the gulf of time,"

hausted every resource at his command in stocking up in these very lines, and made a comfortable little fortune at the outset. Alket report, there was hardly an advance in didn't find him "loaded." His most hopeless accounts evolved into valuable real and

personal property, and it almost seemed as And yet this man had no method, or attempt at method, about his affairs. He was Men's Associations are apparent. Plenty

its, offensive in his language, and unpopuquished trade and took himself and his accumulations to another locality there wasn't the remotest visible regret at his departure.

I am not antagonizing the business purists, but I would like to have the business purists account for this business phenom-

man to use up any particular amount of his on practical experience, which may help time in watching for the flood in his tide; the many to profit by the lessons one has the average man who does so will event- learned. ually learn what the ancient writer meant Your readers are largely among the counwhen he referred to

And growing old in drawing nothing up."

I base this opinion upon the assumption that if any of us small-calibred financiers ever happen to be present at the opportune

of years done a business of \$5,000 or more per annum, given no credit, and made money?

Let us have facts!

MERCHANT.

noment, it is far more liable to be the result of accident than of presistent and deliberate watching.

And, after all, why should we small-calibred financiers puzzle our brains over the bred financiers puzzle our brains over the Urescent Roller Mills freeks of fortune, or worry over the unequal distribution of her favors? If she views us with comparative indifference, and neither frowns or smiles, we have, on the whole, rather reasons for self-congratulation. I don't exactly admire the philosophy of the mendicant who shed tears ove the monetary afflictions of Crœsus, and I should have regarded the latter gentleman as a very eccentric and illy-balanced personage if he had suggested an exchange of situations with the mendicant; but I believe Shakespere says that "there is a tide in the individuals who extract the most comthe affairs of men, which taken at the fort out of life are circumstanced materially flood leads on to fortune," but unfortunately different from either of these ancient

When a person is annoyed and disgusted at his clumsiness and slowness in the scramble after wealth, nothing appears to soothe him and calm him and reconcile hin to his various disappointments, more than a disquisition on the folly of mammon-worship. If he lectures he knows that every hearer is a devotee, and if he writes he that are loading unending processions of realizes that, like himself, every reader is, railroad trains, the petroleum deposits that more or less, given to adoration of the monetary deity; yet, in either case, he relieves his feelings, and confidently expects that every hearer or reader will, temporarily,

Well, in the language of the tramp who crawled out of the burning straw stack, and witnessed the destruction of his ragged the man who could have "swapped" a mule bundle, "them ez hez must lose;" and when we pea-shooter financiers read about equipoise of the financial world will, probably, never be disturbed by us.

"Let Us Have Facts."

Written Especially for THE TRADESMAN. The persons in whose laps "the plums of In your issue of August 10 I find an artiopportunity" fall often give us occasion to cle signed Frank A. Howig, which I have wonder at the singular decrees of Nature. attentively read and considered. It con- FRANK J. DETTENTHALER The old lady wouldn't select a militia cap- tains many good suggestions, among which tain to finish the campaigns of a Napoleon, one of the foremost (provided it can be car-

This correspondent says that the practice but she doesn't appear to care particularly of extending credit to customers is almost upon whose shoulders she drops the cast- universal. This is true. Some credit more off mantle of a Vanderbilt, or Gould, or and some less, but all, or nearly all, give Stewart. She is methodical and careful in credit. Further, all, with no exception,

A merchant may say to his customers that he keeps no account book and will charge nothing. When he begins business, he thinks he won't. But the next day a shower comes up, and Mrs. Crœsus, a particular friend of his wife, and of undoubted I wonder sometimes whether those writers responsibility, runs in to buy an umbrella.

that, while it is safer for the majority of He might as well have put the charge on principles, there are numerous cases where last by many that he will have to collect. almost every common sense maxim is vio- In an experience of more than forty years, lated, and almost every reasonable safe- I have known no merchant who did not the disciplinarians "go to the wall," the of- ion. But in the place of assertions which fenders are lovingly smiled upon by for- Ido not call in to question, but which any one can make, will he give us the facts on which he has based the "no credit" part of

which most of the best and wealthic I have known a number of people during among our country merchants have signally who, notwithstanding every exertion and a small "cash on the counter" traffic; to sell cigars, peanuts and tin swords; to sell a good many of them, too, and make a handbut I never knew an individual who was some percentage, and still credit not one so diametrically their opposite as Corne- cent; but a town needs few dealers of that lius. He was a rough, rude, uneducated sort, while a live merchant, ready to supply man, and one totally deficient in system and the people with goods which they must order, and yet he was successful in every have, and in exchange take money if he can venture. I have no idea that he was en- get it, but, if not, that which he thinks he dowed with a spirit of prophecy, yet immediately before the enormous advance of cer- use to the community as well as himself, tain lines of goods, during the war, he exform or other, he gives credit.

How large a business has Mr. Howig done? Was it \$2,000 or \$20,000 in any though he never read a newspaper or marwhen did he shut down, and what are the any article of merchandise, for years, that figures for business done and profits made during the last years he credited and the first during which he didn't?

Coupon systems may be well enough, but if the fire and flood and wind-storm, that if they are based on nothing but notes, the brought disaster to his neighbors, only add-notes in most cases are practically worthless, if the makers refuse payment. There is where the advantages of the Business untidy about his store, irregular in his hablar in his community, and when he relin-sibility, will hustle around to the very best of their poor abilities to avoid being black-listed.

I might say much more concerning the matters on which I have touched in this communication, but will leave the subject for the present. I have written the foregoing because, in common with many readers of your paper, I recognize that its mission I don't think it profitable for the average is mainly the promulgation of facts based

try merchants. Is there amongst them one "Dropping buckets into empty wells, And growing old in drawing nothing up." who will tell the rest that he has for a term

## **VOIGT MILLING CO.,**

Manufacturers of the following well

Crescent, White Rose, Vienna, Royal Patent,

ALL WHEAT FLOUR. The Great Health Food.

W. end Pearl St. Bridge, GRAND RAPIDS. - MICH.

Flour, Feed.

Grain and Baled Hay.

25 Pearl Street,

GRAND RAPIDS, - MICH.

O. E. Brown, Gen. Mgr.

We carry a full 'ine of Seeds of every variety, both for field and garden. Parties in want should GRAND RAPIDS GRAIN AND SEED CO.

## 71 CANAL STREET.

SALT FISH Bought and Sold by

117 Monroe St., Grand Rapids. Oysters the Year Around

# Grand Rapids, Mich.

A. J. BOWNE, President. GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business

Make a Specialty of Collections, Accounts of Country Merchants Solicited.



**OUR LEADING BRANDS:** 

Roller Champion, Gilt Edge, Matchless,

Lily White, Harvest Queen, Snow Flake, White Loaf. Reliance, Gold Medal,

OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed. Write for Prices.

Grand Rapids, Michigan.

FOR EVERYBODY. For the Field or Garden.

If you want to buy

Timothy. Millet, Orchard Grass, Kentucky Blue, Red Top, Seed Oats,

Anything in the Line of SEEDS.

71 CANAL ST.,

## F. J. LAMB & CO.,

# FRUITS AND

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Steeet, GRAND RAPIDS, MICH.

# REMOVAL

Jennings

ARCTIC MANUFACTURING COMPANY.

Jennings' Flavoring Extracts, Arctic Baking Powder, etc.

REMOVE

ABOUT

AUGUST 15th.

GIBSON BUILDING, 38 AND 40 LOUIS ST.

JOBBERS IN

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

# P. STEKETEE & SONS,

JOBBERS IN

## DRY GOODS

AND NOTIONS.

83 Monroe St., AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty American and Stark A Bags

# AINSWORTH

76 South Division St., - - - Grand Rapids, Mich.

# WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

SPECIAL ATTENTION GIVEN TO FILLING ORDERS. 37, 39 & 41 Kent Street, Grand Rapids, Michigan.

ORANGES

LEMONS



**PEANUTS** 

CANDY

# GURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, Mich.

STORE COUNTERS AND FURNITURE TO ORDER.



D. H. MOSHIER,

Counters, Prescription Gases, WOOD MANTELS!

And all kinds of Store and Bank Furniture. Odd Bookcases and Sideboards. Special attention given to ordered work. Call and see me

62 So. Front St., GRAND RAPIDS.

58 Michigan Ave., Chicago, PROPRIETORS OF

# YEAS, COFFEES & SPICES.

JAPAN TEA---"Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications. W. R. KEASEY, Traveling Representative.

CARY & LOVERID GENERAL DEALERS IN



Fire and Burglar Proof

L. L. LOVERIDGE.

Combination and Time Locks, Grand Rapids. Mich.

There was a fair attendance at the meeting of the Retail Grocers' Association of

in for the services of a prompter at the dance was ordered paid.

A bill for postage, presented by ex-Collector Cooper, was rejected.

Warren Hutchins then addressed the grocers on the subject of "The Best Methods for Preserving Fruits and Vegetables," as follows:

| Marren Hutchins then addressed the grother of them. A gentleman from Boston told me lately that fruit there was dearer than here, sometimes much dearer, but, said he, "It is cheaper to buy it for my children than to sparta."

the butcher.

Dr. Edson, Chief Inspector of Food for

It will be seen that I am not writing this

them to Brighton market there and sold them by live weight. Just as the purchaser was about to pay me, an officer put his hand on his shoulder and told him he could not drive them home, because they were not fit for beef. I was very glad to find are strongly linked together and the benefits that that greal city had such officers. When I sold them, the purchaser had to give the officer a writing engaging to take them

out to pasture.

A large number of vegetables and address. fruits, when exposed a few hours to the sun in warm weather (after being gathered), become tasteless and un-

Now, if a plan can be adopted which will

In 1875, I engaged to work as foreman of a large market garden for Cornell University, at 1thaca, N. Y. I had previously had five years' experience in a similar of the Secrefive years' experience in a similar capacity of a garden six miles from Boston. Prof. Lazenby, who had charge of this garden at Ithaca, graduated the June before in the horticultural department, but had had but little practical experience. He is now a professor at the Ohio State University, and is also director of an experiment station at thoroughly informed. I made the garden and then sold all its products for the University, the money being paid into their treasury. We had a large barn cellar which was bricked up and plastered inside so as duce, etc. to be cool in summer. We also had hy-drants in different parts of the garden, with gas pipe and hose, so as to be prepared for dry weather, but our chief vation. I sold the garden products largely to professors' families and to private citizens. It devolved on me to secure a set of paying customers. By raising the best quality and by delivering them to families in a fresh condition. I secured all the in a fresh condition, I secured all the customers I could supply and from a very intel-Mrs. B. had found out from Mrs. A. that she had first-class articles from the Uniery alternate day. When I had green peas or other perishable articles, not sold to regular customers, I drove down on streets where they needed cheap food and sold at a reduced price, so that I rarely carried these ishes to sell, that we would make more

would be educating the people to demand and appreciate good, wholesome food. In very hot weather, these damp cloths hould be wrung out at intervals, or else cover with a dry cloth to prevent evapora-tion. Then on hot nights and Sundays, they should be laid on damp cloths, spread on the floor of a well-ventilated, clean cellar or room and covered with another damp his disreputable failure in 1877. All who cloth. I notice that the neatest, best gro-cers do not exhibit dried-up or decayed articles four or five days after they become un-

Now, if the grocers of this city would mutu-

of them are covered with damp cloths, they

would soon experience a great gain and

the grocers will educate the citizens, by gain such a knowledge of physiology and the laws of health that they will refuse to known. purchase these stale products. Which class shall teach the other?

In 1835 or 1836, one of the leading m chants of Vermont sent several sleigh-loads of butter to Boston for sale. The proprietors of the Tremont House wished to pur-chase a large lot for winter use. When they examined the butter, they found most of it unfit for their table. This merchant came home disgusted and told of his great disappointment. The press took up the subject and informed the people of Vermont that they ought to be ashamed, with nts in Vermont to their city.

I gardened for myself in Ohio and Missouri and always found it profitable to sell good articles and in a fresh condition. In Missouri, I raised a field of sweet corn. I found that one-half of the inhabitants of the City of Mexico, on the Northern Missouri I educated them by giving them a few ears to try. In Ithaca, but few had ever used with twenty-six members; Lansing, with 104 Railway, had never tasted sweet corn, and Grand Rapids last Tuesday evening.

The report of the Committee on Picnic was received and accepted, when a bill sent was received and accepted, when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted when a bill sent was received and accepted. When a bill sent was received and accepted when a bill sent was received and accepted when a bill sent was received and accepted. was a large sale for it. In 1839, gardeners had just fairly begun to raise small fruits fifty-nine in all. These accessions swell for the Boston market. The crop which has the total membership to 2,436, as follows: been a drug on their market then. Not one

The retail grocers of Grand Rapids have a greater responsibility for the health of its citizens than any other class. All the food consumed here is furnished by them and by the butcher.

Cheaper to buy it for my children than to pay doctor's bills."

If a few enterprising grocers will adopt the plan of purchasing and selling only fresh vegetables and pure, unadulterated articles, the rest will follow suit or get out of the business.

gardener in twenty raised tomatoes or celery

the N. Y. Sanitary Bureau, says: "Fruits for the especial benefit of grocers, but of the and vegetables should constitute a large citizens; but if it benefits the grocers (as it part of our diet in warm weather." He surely will), I shall be glad. When at Ithfurther says: "The person who sells contaminated food aims a deadly blow at the consumer."

Every city should have competent inspectations with the contaminated food aims a deadly blow at the consumer."

Every city should have competent inspectations with the contaminated food aims a deadly blow at the consumer."

Every city should have competent inspectations with the contaminated food aims a deadly blow at the consumer. The person with the contaminated food aims a deadly blow at the consumer. The person who sells contaminated food aims a deadly blow at the consumer."

Every city should have competent inspectations with the contaminated food aims a deadly blow at the consumer. The person who sells contaminated food aims a deadly blow at the consumer. ors of food, with power to forbid the sale of all unwholesome articles.

by the same just weight? I purchased a pound of baking powder, and very unexpound of baking powder, and very unexpowder, and very unexpound of baking powder, and very unexpound of baking powder, and very unexpound of baking powder, and very unexpowder. gaged me to sell a lot of dry cows for him.

They were in good condition, and I sold them better than he expected. Soon after he asked me to sell another lot. I told him I would if in good condition. I took worse. I hope this subject will come up at your State meeting and that all adulterated articles of commerce will be put in the same category with unwholesome fruits and vegetables. When this desirable reform takes place, the longevity of the people will be increased 20 per cent.

The interests of dealers and purchasers

should be mutual.

On motion of H. A. Hydorn, a vote of thanks was tendered Mr. Hutchins for his

Michigan Business Men's Association, anolesome, unfit to be used as articles of nouncing the date of the third convention diet, and are often the cause of serious dis- and stating tdat the Retail Grocers' Association is entitled to twelve delegates and an equal number of alternates. H. A. enable grocers to keep these perishable articles a longer time without becoming wilted Hydorn moved that the President be authoror stale, a great gain will accrue to dealers ized to appoint the delegates, which was and a much larger one to the citizens in health and comfort. If any suggestions vacancies and make up the list of alternates. from my experience shall turn the attention vacancies and make up the list of alternates. of this Association to this subject, I shall feel compensated for undertaking the deligates: H. A. Hydorn, O. W. Pettit, B. F. cate task of coming before so intelligent Emery, Thos. Keating, Geo. Dunaven,

tary was instructed to apply to the State Association for a charter. Treasurer Harris reported a balance on

hand of \$107.86 and the Secretary reported

the receipts of the evening as \$12.40. The special Committee on Memorial to Columbus of seventeen acres, and is now the Common Council was requested to

B. F. Emery said that all the members of the Association were familiar with the grodry weather, but our chief weapons against drought were subsoiling and thorough culti-would give them an idea of the grocer on water, as connected with the U. S. Navy;

interest. As the next meeting of the Association this end of the line. A meeting of the I ligent, appreciative class. When I sold to

Mrs. A., she would say, "Mrs. B. was here occurs on the same date as the first day troit travelers will be held on Saturday." yesterday and wishes you to call on her." of the State convention, it was voted to evening of this week, at which time he were more than the defer the part meeting until September 20.

The new delinquent list, which was distrib- Detroit grip carriers, in order to preve versity garden. My success was assured, and for four years I sold these articles evuted at the close of the meeting, appeared to the disappointment the Grand Rapids be give general satisfaction.

The Committee on Memorial met according to call and the local Health Officer was articles to market twice. I told Prof. Lazenby, when we had strong, wormy radThe latter gentleman was asked what he proposed to do in the way of preventing Roberts, the agricultural professor, once asked me to sell a large lot of inferior apples from the farm. I said to him "Profess" the sale of poor and decayed vegetables, adulterated spices, etc., and replied that he ples from the farm. I said to him, "Professor, I like to sell good articles." "So do I," was his quick response. In warm weather, when these articles were harvested, I had would be given wholly to the subjects of them put in the shade as soon as picked, meat and milk. The matter was discussed time to start out on the early morning tra either vegetables or small fruits, and where in all its bearings, when it was decided to there was no shade had them covered with a coarse cloth, wrung out in cool hydrant water, and transported to the barn cellar to the Council, asking that body to appoint to take along his wife, or mother, or sistematical to the Council, asking that body to appoint the council to th and kept until morning. They were carried to market well covered up from the sun. provided for by the charter, and present the memorial at the next meeting of the ally agree not to exhibit but a small portion

of these commodities at a time, unless most Association for signature. A Disreputable Dealer Receives a Deserved Rebuke.

Henry J. Marsh, the owner of a genera received a severe rebuke at the hands of the also one to Detroit on Wednesday, Sept. 7, ness transaction dating back to the time of game at Recreation Park, between the Chihave ever had any dealings with Marsh pronounce him a swindler of the deepest die, and now that the Supreme Court has set the We are all teachers and educators. Either seal of approval on the accusations, there is nothing left for him to do but to remove to

> The "Anchor" brand of oysters, which had such an extensive sale last season, will be handled by F. J. Dettenthaler again this year. The "Anchor" brand was pronounced by all who handled it as the very best goods for the money on the market, and those who wish a chance at them this

The increase in the consumption of saltheir sweet mountain pastures and pure spring water, to make poor butter. The mon in this State has lately been wonderful. 500 cases is nearer the proper figure.

Four new associations have affiliated with the State body during the past week-Scotts-

Mayland
Cheboygan
Reed City
Charlevoix
Allegan
Kingsley
Petoskey
Dorr
Muskegon
Owosso
Boyne City
Plainwell
Rockford
Casnovia
So. Boardman
Muir
Vermontville
Hartford
Ionia
Leslie
Sherman
Frankfort A communication was received from the Cedar Springs.

Battle Creek. Burr Oak
White Cloud Flint..... East Saginaw....

> Honorary ..... The Detroit Boys Crave Delay. E. A. Stowe, Grand Rapids:

DETROIT, Aug. 22, 1887. DEAR SIR—Yours of the 14th at hand an noted. We would like nothing better that to try conclusions in a game of base ba with our brothers at Grand Rapids, but owing to the rush of business at this seaso of the year, I think the aforesaid brother will have to wait till next season. We have will have to wait till next season. We ha no doubt but what we could do you up ar shall stipulate that there be no profession talent on either side. Only the Knights of the Grip can take part.

Yours truly, E. H. McCurdy.

Since writing the above, Mr. McCur has partially changed his views, owing the interest which is shown in the event would otherwise feel over the postponem of the event until another season.

In case the games can be arranged, it proposed to leave for the seat of war Friday evening and play the game Sat day morning, so as to enable those w day night, which will land the boys home

The Grocery Market.

Sugars have taken a sharp advance and Seymour Butter...... canned goods continue to exhibit a notable firmness. Other articles in the grocery line are steady.

The D., G. H. & M. Railway will give another excursion to Milwaukee, on Saturstore and grist mill at Marshville, recently day. Sept. 3. Fare for the round trip, \$2.50; Supreme Court in connection with a busi- for the purpose of witnessing the base ball cogos and Detroits. Fare for the round trip, \$3.

# Ginger Snaps. No. 1 Ginger Snaps. Lemon Snaps. Coffee Cakes. Lemon Wafers. Cream Gems. Bagleys Gems. Seed Cakes. S. & M. Cakes.

-AGAIN.-

We are now supplying the Trade with our new Brand of Soap

"BEST FAMILY." It is the LARGEST and BEST bar of white PURE SOAP ever retailed at Five

	200			
Committee of the Commit	TI	WHOLESALE PRICE CURRENT.  hese prices are for cash buyers, who pa mptly and buy in full packages.	~ I	Herrin Herrin Herrin Macke
	Cro Fra Dia	AXLE GREASE.  wn	10 8	ardir Frout
-	Mod	doc, 4 doz	85 3	White White White
and in contrast we compared to the	Pri	. 2 b 1 " 36 · Bulk 1 1 " 36 · Bulk 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	25 25 25 25	White Jenni
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	Vic	BAKING POWDER.   me, \( \frac{1}{2} \) b cans, \( \frac{3}{2} \) doz. case	40 00 00 15	:
	Dr. Dr. Lie	y, No. 2. doz. 25 y, No. 3. doz. 45 uid, 4 0z, doz. doz. uid, 8 oz. doz. 65		Gran
	Ar Ar Ar	etic 4 oz	50 20 00 00	Gran Gran Gran Oshk Oshk
	Ar Ar No	etic No. 2 etic No. 3  BROOMS.  2 Hurl  1 Hurl  2 1002 25 Fancy Whisk	90	Swed Richa Richa Richa
	No No Pa	Section   Sect	75 75	Richi Wood Black
-	Cla Cla Co Co	ams, 1 b, Little Neck	500	Cuba Porte New New
1	Lo	bsters, 1 to picnic	5 0 0 5	New Barr
1	M M M	ackerel, 5 b fresh standards	ő	Half Case Med
07000	Sa Sa Sa Sa	ackerel, 3 b in Mustard.  ackerel, 3 b soused.  almon, 1 b Columbia river.  3 b soused.  almon, 2 b Columbia river.  3 crdines, domestic \( \frac{1}{2} \)s.  6 crdines, domestic \( \frac{1}{2} \)s.  1000	0 0 6½ 211	Sma
701	Sa	rrdines, domestic ½5. 100 rrdines, domestic ½5. 100 rrdines, Mustard ½5. 100 rrdines, imported ¼5. 130 rout, 3 b brook. CANNED FRUITS.	Ø11 Ø15	Imp Imp Ame
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	GGPP	CANNED FRUITS.   2	20 35 75 00	Del. Chu Tay
	4 PPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPP	eaches, standards 2 eaches, seconds 1 eaches, pie 1 ears 1 ineapples, 1 usinces 1 taspberries, extra 1 " red 1	25 40 40 15	60 P 28 P 100 3
2	9 R 1 S 4 V 5	trawberries 1  Vhortleberries 1	40 35 40 00	Sag Ash Ash Hig
1	9 A	CANNED VEGETABLES. Asparagus, Oyster Bay2	00	Am Roc Wa
1	8 E C C C C C C C C C C C C C C C C C C	Beans, Lima, standard Beans, Stringless, Erie Beans, Lewis' Boston Baked	35 35	Par Per Per Per
2	9 26 18	Note	35 40 30 50	Per Cat Cat Ha
	6 I	" Sequoit. 1 " Hamburg. 1 " Livingston 1 Peas, French 1 Peas, extra marrofat 1 20@ Peas, soaked 1 50@ " Early June, stand 1 50@ " Sifted 1 " French extra fine	75 01 78 .2 00	Ha All Cas
		"French, extra fine.  Mushrooms, extra fine.  Pumpkin, 3 b Golden.  Succotash, standard.  Squash.  Tomatoes, standard brands.  1	20 00	Clo
8	in ill	Tomatoes, standard brands	15	Nu Pe
0	on rs ve	"Sweet25 Vienna Sweet B'kf'tCocoa 45 Baker's	2	3 2 7 6 7 Ca
1	ıa	vanna bar sei	@25 @26	Cle
		" is in tin pails	@27 @27} @28} @23} @24	4 M
	to	Manhattan, pails	@24; @20 @18 @15	Ni Pe
1	at De- ay	COFFEES-PACKAGE,	251/2	M
t	he ent	XXXX	25¾ 25¾ 25¾ 25½ 25½	K
	ent	German, in bins	25½ 25¾ 25½ 25½ 25¾	
	is on	Mexican		F
7	ho in	Maricabo24(620 Maricabo	@30 @35	C
	in in- in-	Bell, Conrad & Co.'s Plantation Java.  "Mocha."  Javoka	32 32 30	G
e	in ins	" " Banner	29 28 20	N N N
	ted ter,	60 foot Jute 1 00 50 foot Cotton		1 10 CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
		Konocha Butter		5½ C

Kenosha Butter.....

DRIED FRUITS-FOREIGN.

Fancy Butter... S. Oyster.....

Currants .... Lemon Peel.. Orange Peel..

French, 80s... French, 90s... Turkey..... Bohemia....

Dehesia...... London Layers. California "

Loose Muscatels. Ondaras, 28s. Sultanas. Valencia, new... Imperials.

RENT.	Herring, Holland, bbls	9 50	shorts.	23	PROVISIONS.
rs, who pay s.	Herring, Holland, kegs.  Herring, Scaled.  Mackerel, shore, No. 1, ½ bbls.  " " " 10  " No. 3, ½ bbls.  Sardines, spiced, ½s.  Trout, ½ bbls.  " 10 tb kits.  White, No. 1, ½ bbls.  White, No. 1, 12 tb kits.  White, No. 1, 10 tb kits.  White, Family, ½ bbls.  FLAVORING EXTRACTS.	20 00 G	layflower23 Old Congress	23 que	ote as follows:  PORK IN BARRELS ss, Chicago packing
	" No. 3, ½ bbls	2 50 6 50 Y	SMOKING 20 Pune	18 Sho	tra clear pig, short cuttra clear, heavy
b pails. 1.25	Trout, ½ bbls	5 50 O 85 B	old Vet	30 Cle	ear quill, short cutston clear, short cutear back, short cut
85 1 60	White, No. 1, 12 lb kits	1 10 IL	um Tum 30 ur 1 ur 1 ur 1 ur 1 ur Leader 16 Star 10 Unit 1 ur 16 Star 10 Unit 1 ur 17 ur 18	25 Sta	ndard clear, short cut, best.  DRY SALT MEATS—IN B ng Clears, heavy.
	* "Od kits.  FLAVORING EXTRACTS.	Vanilla H	old Tar	16 25	" medium
	Jennings' D. C., 2 oz.	00 1 60 0 50 2 65 0 50 4 25 8	Gold Dust	36	do. medium do. lightsmoked Meats—canvassed
	" " 8 oz	50 5 00 N	(cloth)	25 60 Ha	me avarage 21 fte
	" 8 0 0 2 3 3 3 4 No. 2 Taper 1 No. 2 Taper 1 1 No. 4 1 1 4 pint, round 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	75 3 00 1 50 9 00 8 00 18 00 0	Peerless	48	" 16 bs
.doz. 25	" No. 3 panel	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Joker. 25 Seal of North Care Fraveler 35 Jina, 8 oz	40 Sh	reakfast Bacon, boneless
.doz. 45 .doz. 35 .doz. 65		17	10ker	42 22 Ti	" ham prices LARD.
. \$\frac{1}{9}\$ gross \$\frac{3}{50}\$	Grand Haven, No. 8, square. Grand Haven, No. 9, square, 3 gro. Grand Haven, No. 200, parlor. Grand Haven, No. 3.0, parlor. Grand Haven, No. 7, round. Oshkosh, No. 2. Oshkosh, No. 8.				and 50 th Tubs
2 00 3 00 4 00	Oshkosh, No. 8.	1 00	Honey Dew 25 Seal Skin Colonel's Choice 15 Red Clover Queen Bee 22 Good Luck Blue Wing 3 Navy	26 5 1 30 10	b Pails, 12 in a case. b Pails, 6 in a case. b Pails, 4 pails in case.
Whisk 90 hisk 1 00	OshRosh, No. 8. Swedish Richardson's No. 8. square Richardson's No. 9. do Richardson's No. 7½, round. Richardson's No. 7. do Woodbine, 300.	1 00	SNUFF.	70 35 E	BEEF IN BARRELS
hisk3 75 se2 75	Richardson's No. 7 do	1 50	" Maccoboy.  Gail & Ax' " Rappee  Railroad Mills Scotch	Ø 44 E: Ø 35 P	xtra Mess, Chicago Раскіпд Капsas City Packi late
1 10	Black Strap	16@18	Lotzbeck TEAS. Japan ordinary	CAL DU TA	xtra Plateoneless, rump butts
	Porto Rico.  New Orleans, good.  New Orleans, choice.  New Orleans, fancy.  ½ bbls. 2c extra	24@30 28@34 44@50	Japan fair to good	25@30 35@45 Pe 15@20 H	SAUSAGE—FRESH AND S ork Sausage
	New Orleans, fancy	52@55	Young Hyson. Gun Powder Oolong 33@	20@45 To 35@50 F	ongue Sausage
3 00 1 45 5 00	OATMEAL Barrels. 6 06 Barrels. Half barrels. 3 12 Half barrels. Cases. 2 25 Cases.		, VINEGAR.	B	lood Sausage ologna, straight ologna, thiek lead Cheese
	DICELES		White Wine	10	PIGS' FEET.
	Medium ½ bbl Small, bbl ½ bbl	. @3 45 . @7 50 . @4 00	MISCELLANEOUS. Bath Brick importeddo American	90 75	n quarter barrels
10@11 10@11 13@1	I Imported Clay, No. 216, 5 gross	. @2 00 . @1 75	Burners, No. 0do No. 1	@70 89	John Mohrhard quotes the rices as follows:
9 73	PICE		do No. 2. Cocoa Shells, bulk Condensed Milk, Eagle brand. Cream Tartar 5 and 10 lb cans.	@ 4 @7 50 F	resh Beef, sides
1 00 1 40 1 10	Choice Carolina 7 Java Patna Good Garolina 54 Rangoon Carolina 7 Patna P		Candles, Star	@11 M	Oressed Hogs
	Good Carolina 56 Rangoon Good Louisiaua 554 Broken Table 554 Japan SALERATUS. DeLand's pure 554 Dwight's	51/2	Camphor, oz., 2 to boxes.  Extract Coffee, V. C.  do Felix	@1 20 F	Veal Pork Sausage Bologna
	Church's	51/4	Frie Crackers, per box	@ 9 50 H	Oucks
1 75 1 25 1 40	%c less in 5 box lots. SALT. 60 Pocket, F F Dairy	2 25	Gum, Rubber 100 lumps	@35	Turkeys Lard, kettle-rendered
	28 Pocket	2 10 2 35 95	Gum, Spruce. Hominy, # bbl. Jelly, in 30 b pails. Pearl Barley. Peas, Green Bush.	@30 @3 50 @ 5	FIELD SEED
1 35 1 40 1 00	Ashton, English, dairy, bu. bags Ashton, English, dairy, 4 bu. bags Higgins' English dairy bu. bags	2 75 2 75	Pearl Barley		limothy, prime
ES	Rock, bushels	23	Powder, Keg Powder, ¼ Keg Sage	@5 00 @2 75	OILS. ILLUMINATING Water White
1 50	Warsaw, Dairy, bu. bags	@2 00	Sago	@ 6	Michigan Test Ethaline. Ruby
	Parisian, ½ pints. Pepper Sauce, red small. Pepper Sauce, green. Pepper Sauce, red large ring	@ 70 @ 80			LUBRICATING
1 35 1 35 1 40	Denney Course green large ring	@1 50	Standard, 25 th boxes	%@ 9 @ 9	Capitol Cylinder
	Catsup, Tomato, pints. Catsup, Tomato, quarts Halford Sauce, pints. Halford Sauce, ½ pints.	@3 50 @2 20	Royal, 25 fb pails	@ 9	Eldorado Engine
1 50@1	75 Allspice	61/2 63/4		@ 8 @10 @ 9	Black, Summer, West Virgin Black, 25° to 30° Black, 15° C. T.
20	Batavia in bundles	40	Cut loaf, 25 to cases	@11½ @10 @10	Black, 15° C. T
80@1 1 00 1 15	Mace Batavia	26 80 75	FANCY-IN 5 ID BOXES.	@ 9	WOODENWA
12 @12	I " NO I	70	Sour Drops	@13	Standard Tubs, No. 1 Standard Tubs, No. 2 Standard Tubs, No. 3
Sweet	23 white SPICES—PURE GROUND	29	Gum Drops	10 1	Standard Pails, two hoop Standard Pails, three hoop
s'	37 Cassia, Batavia and Saigon	25	Legenges plain	22 12 14 15	Pails, ground wood Maple Bowls, assorted sizes. Butter Pails, ash
		32	Mottoes	10	Butter Ladles
@2 @2	" Cochin Jamaica	18@25	Cream Bar Molasses Bar	12	Clothes Pounders
@2	Mustard, English and Trieste	20 20	Decorated Creams	16 20	Washboards, single
@2 @2 @1	Nutmegs, No. 2	25	String Rock.  Burnt Almonds.  Wintergreen Berries.	13 22 14	Diamond Market Bushel, narrow band, No. 1.
GE. 60 fbs 100 fbs	" Cavenne White	2		@111/4	Bushel, narrow band, No. 2. Bushel, wide band Clothes, splint, No. 3 Clothes, splint, No. 2
25½ 26½ 26½ 25% 25%	Muzzy, Gloss, 48 b boxes, 1 b page	@ 53 @ 55	Lozenges, printed in bbls	@12% @11% @12%	Clothes, willow No. 3
259	"Corn, 40 to boxes, 1 to pkgs	@ 6 @ 61	Gum Drops in pails	@ 61/2	Clothes, willow No. 2 Clothes, willow No. 1
25½ 25¾	Kingsford's Silver Gloss, 1 to page 6 to boxe bulk	s @ 75	Moss Drops, in pails	@ 9 @12 @1214	half bu
25% 25% 25%20 20	Pure, 1 b pkgs Corn, 1 b pkgs Firmenich, new process, gloss, 1 b	@ 55 @ 7 @ 55 @ 65	Imperials, in pails. Imperials in bbls.  Bananas  FRUITS.	@111/4	COUNTRY PRO Apples-Plenty at \$1.25@8
Roasted. 22@2	" " 3 To	obla @4	Oveneres Ismaica bhle	0	Beans—Good hand-picke
abo25@2	Cut Loaf SUGARS.	@ 69	Oranges, Florida. Oranges, Rodi,	50@5 50	scarce at \$2@\$2.10. Butter—Creamery is in
lava 30@3 1 31@3 RANDS.	Cubes	@ 3	Oranges, Messita. Oranges, OO. Oranges, Imperials.	6 50@4 75 50@5 00	California Fruit - Plums
n Java.	Granulated, Standard Off  Confectionery A Standard A	(02, 6)	Lemons, fancy	A DOGAN DE	Cabbages—\$3@\$7 per 100 Carrots—40c per bu.
	60 Standard A	69 0	36 Figs, Bags, 50 ID	0 514	Celery-20@25 \$ doz.
t Cotton1	No. 5 C	@ 4	Bates, Ford 10 th hov 39 th	9%@10	make at 11c and August figure on about 1c margin
t Cotton1 t Cotton2 T GOODS. X XXX	Corn, barrels				
. A XXX	9 b  Corn, t0 gallon kegs  Corn, 5 gallon kegs  Pure Sugar, bbl  TOBACCO—FINE CUT—IN F	210	31 Almonds, Tarragona	@17	Orab Apples—25c per bu. Dried Apples—Out of ma Dried Peaches—Out of m
. 4½ 5 5	Pure Sugar, ½ bbl	26@	02 Brazils	@11 @ 9	Eggs—Scarce and firm.  13c and holding at 14c.
41/2 5	What Is It?	1 	37 Walnuts, Grenoble "Sicily." 55 "French Pecans, Texas, H. P.	@17 15 10	Grapes-Concords and Iv
51/4	TOBACCO—FINE CUT—IN F Uncle Tom		Pecans, Texas, H. P.   Missouri   Missouri   Cocoanuts, # 100, full bags   Missouri		Honey-Dull at 10@14c. Hay-Baled is moderat
Spirate	Jim Dandy. 38 Old Time Our Bird. 25 Underwo Brother Jonathan. 27 Meigs & C Lolly Time	od's Capper o.'s Stunner	25 Prime Ped row 30 th	@ 41/	per ton in two and five to car lots.
	Brother Johanian	me	55 Choice do do	Ø 5½ Ø 5¾ Ø 6½ Ø 7½	Muskmelons—\$1 per doz Onions—More plenty, the well supplied at 80c per bu
7 8	Dark American Eagle 7 Old Cong The Meigs 60 Good Lu  814 Red Bird 50 Blaze Av	ressek	64 H. P. Va.	. @ 7	Parsley-25c \$ doz. Sea
7 8 7 121/4	Prairie Flower65 Hair Lift	er	HIDES, PELTS AND FUR Perkins & Hess pay as follows: HIDES,		Peaches—Crawford \$2 \$1.75 per bu; common vari Pears—\$1@\$1.50 per bu.
81/2	Indian Queen.	eaf	65 Green \$ 10 5 1/4 6 6 Calf skins, gr 66 Part cured 7 6 7 1/2 or cured 7 1/4 8 8 10 eacon skins 1	7 @ 8	Peppers—Green, \$1.25 pe Potatoes—89c per bu.
	1314 Zuid Chief		Sheer rains		Pop Corn—21/2 P D. Sweet Potatoes—Jerseys
	1017   00 DI - DI-	zes	Old wool, estimated washed \$10 Tallowwool.	. 0 000	timores, \$3.50. Tomatoes—\$1 \$\text{9}\$ bu.
OREIGN. 19 (	13/2   Eye Opener	p	25 Fine washed \$ \mathbf{D} 22@25 Coarse washed 38 Medium	16@2	I attended to a
734	0 22	e Cream	.44 .44 .44 OYSTERS AND FISH. .44 F. J. Dettenthaler quotes as follows OYSTERS.		Wheat-No change. Cit
	10104 Sam Boss 34 Nimrod 10104 Sam Boss 32 Big Five 10105 Favorite 36 Parrot	Center	.38 OYSTERS. .35 Fairhaven Counts		
	5 5 Live and Let Live 32 Buster 28 Black P. Quaker 28 Black P. 37 Black F.	rince	42 Selects. 35 Anchors. 35 Standards. 35 FRESH FISH. 42 Black bass.		10ts and 47720 in carious.
	25 00 Big Nig	hoe	42 Black bass		A Myc-loudooc p ou.
	8 Eclipse	ar	22 Duck-bill pike		7 Flour-No change. Pate
	26 Black J	ick	32 Sturgeon, smoked		
	1/2/05 Jolly Tar	Thought	r. 30 Trout. smoked 42 Whitefish 43 Whitefish, smoked 44 Brook Trout Frogs Legs, per dozen.		Mill Feed—Screenings, 50 \$\ ton. Ships, \$13 \ ton.
911.4	22 75 Holy Moses	pao.	Frogs' Legs, per dozen	25@	6 Corn and Oats, \$17 % ton
VILLE LEX	and the same of th	Service			

SHORTS	PROVISIONS.  The Grand Rapids Packing & Provision Co.
	quote as follows:
23 Dark 20 SMOKING 30 Pure 16 	Mess, Chicago packing
	Short cut. 15 75 Extra clear pig, short cut. 17 90 Extra clear, heavy. 17 (2)
30 Unit 30 27 Eight Hours 24 gs. 26 Lucky 30 15 Two Nickel. 25 38 Duke's Durham 40 26 Green Corn Cob Pipe 26	Clear quill, short cut.
	Long Clears, heavy medium light
	do. medium
Rapids Mountain Rose18 Home Comfort25	SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 Bs. 12
addlers.30 Old Rip	16 Ds 12½ 12 to 14 Ds 1234
26 Lumberman 25 30 Railroad Boy 36 I Rapids Mountain Rose 18 25 Home Comfort 25 uddlers 30 Old Rip. 60 25 Seal of North Caro- 22 ina, 2 oz 48 19 Seal of North Caro- 25 lina, 4 oz 48 25 Seal of North Caro- 35 lina, 8 oz 45	SMOKED MEATIN—CANVASSED OR PLAIN.  Hams, average 20 lbs. 124  " 16 lbs 124  " 12 to 14 lbs 1234  " pienie 534  " best boneless 11
	Shoulders         7½           Breakfast Bacon, boneless         12           Dried Beef, extra         10½
	Dried Beef, extra
26 King Bee, longcut22	ham prices 12 LARD. 13
	30 and 50 th Tubs
oice15 Red Clover32 22 Good Luck 26	3 to Pails, 20 in a case
3) Navy	10 to Pails, 6 in a case
merican Gentlemen 70 accoboy @ 55	BEEF IN BARRELS.  Extre Mess warranted 200 fts 7 25
251   1014, 402   252   252   254   267   North Carolina, 16 oz boxes   42   256   King Bee, longcut   22   252   Sweet Lotus   32   255   Seal Skin   30   366   30   Navy   36   30   Navy   36   30   Navy   36   36   36   36   36   36   36   3	Extra Mess, warranted 200 bs. 7 25  Extra Mess, Chicago Packing. 7 00  Kansas City Packing. 7 50  Plate 7 50  Extra Plate 8 00  Extra Plate 8 00
(3 45 @ 1 30	Plate 7 50 Extra Plate 8 60
TEAS. 18@20	Boneless, rump butts
o good	Pork Sausage. 71/2 Ham Sausage 11
33@55@60 33@55@60	Frankfort Sausage 8 Blood Sausage 6 Bologna, straight 6 Bologna, thick 6
	Bologna, straight 6 Bologna, thick 6 Head Cheese 6
	PIGS' FEET.
MISCELLANEOUS.	In half barrels
mported	
0. 0	John Mohrhard quotes the trade selling
0. 2 90	prices as follows:
Milk, Eagle brand @7 5 ar 5 and 10 lb cans @25	Fresh Beef, sides 5 6 6 6 7 Fresh Beef, hind quarters 64 6 7 Pressed Hogs 64 7 Mutton 64 6 7 7
otel	Lamb spring 8% a 3
z., 2 fb boxes	Veal
ers, per box	Bologna
pints	Ducks
er 100 lumps	Lard, Kettle-rendered 71/20 8
bbl	FIELD SEEDS. Clover, mammoth
th nails @ 5	Clover, manmoth
n Rush @11	
eg	1LLUMINATING.
	5 Water White 11½ Michigan Test 10¾ 10¾
	Ruby
NDY, FRUITS AND NUTS. & Brooks quote as follows:	Gasoline
STICK. 84@ 9	Capital Cylinder 2614
do @ 9 do @10	Model Cylinder
do	Peerless Machinery
b bbis	Paraffine 20½ Black Summer, West Virginia 9 Black 25° to 30° 10 Black 15° C. T. 11
10 bbls	8 Black, 25° to 30°
1b pails	Zero
FANCY-IN 5 TO BOXES.	WOODENWARE.
s	Standard Tubs, No. 1
Drops	Standard Tubs, No. 3
ps 10	Standard Pails, three hoop.         1 65           Pails, ground wood         4 50           Maple Bowls, assorted sizes.         2 25
rops	Butter Pails, ash
	Rolling Pins
r 1: Bar. 1:	Clothes Pounders 225 Clothes Pins 80
le Creams	Mop Sticks
ams	Washboards, double2 25
ck 1	Diamond Market 40
pondessen Berries. 1 FANCY—IN BULK. plain in palls. @1 plain in bbls. @1 printed in palls. @1 printed in bbls. @1 Drops, in pails. @1 Drops in pails. @1	Diamond Market
plain in pails	Bushel, narrow band, No. 2 140  14 Bushel, wide band 1 75  24 Clothes, splint, No. 3 350  25 Clothes, splint, No. 1 500  25 Clothes, splint, No. 1 500  26 Clothes, willow No. 3 600  26 Clothes, willow No. 2 650  27 Clothes, willow No. 1 750  28 Clothes, willow No. 1 750  29 Water Tight, bu 3 75  20 half bu 2 85
printed in palls	Clothes, splint, No. 1
ps in pails	6½ Clothes, willow No. 2
ps. in pails 9 @1	0 Water Tight, bu
ps, in bbls	24
in bbls@	COUNTRY PRODUCE.
California, fancy	Beets-In good supply at 30c per bu.
Jamaica, bbls	Beans-Good hand-picked mediums are
Florida	50 Butter-Creamery is in good demand and
Messina         Ø           00         @           Imperials         4 50@           4 50@         0	fairly firm at 22@25c. Dairy is active at 18@ 20c.
fanor 5 5000	560 Cantornia Fruit—Fluins, \$2, Fears, \$5.
California	5 Carrots-40c per bu.
78, 50 ID	Celery—2000 to W doz.
ans do	make at 11c and August at 11½c. Jobbers
ard 50 fb box \$ fb	8 figure on about 1c margin, making present 200 prices from jobbers' hands 12@12\(\frac{12}{2}\)c.
	· · · · · · · · · · · · · · · · · · ·
Ivaca @	Dried Apples—Out of market.
81/20	
Barcelona@	13c and holding at 14c.
Sicily	15 Grapes—Concords and Ives, 5c per 10. Dela-
French	
rts, \$\poundsymbol{\Partial} 100, full bags	per ton in two and five ton lots and \$13 in
3- 6	514 car lots.
Vhite, Va.do	614 Onions-More plenty, the market now being
do do	well supplied at 80c per bu. Parsley—25c \$\( \text{doz} \). Scarce,
HIDES, PELTS AND FURS.	Peaches-Crawford \$2 per bu; Barnards,
HIDES.	\$1.75 per bu; common varieties, \$1.25 per bu. Pears-\$1@\$1.50 per bu.
18 10 51/4 6 Calf skins, green or cured 7 60 71/4 ed 71/4 8 Deacon skins,	8 Peppers—Green, \$1.25 per bu.
	Pop Corn—21/4 C 18 1b.
SHEEP PELTS.	Sweet Potatoes—Jerseys, \$4.50 per bbl. Bal-
WOOL.	Tomatoes—\$1 % bu.
shed # b 22@25 Coarse washed2 27@30 Unwashed	6@28 m
OYSTERS AND FISH.	GRAINS AND MILLING PRODUCTS.
ttenthaler quotes as follows:	Wheat-No change. City millers pay 75c for
ren Counts	25 Corn-Jobbing generally at 52c in 100 bu.
srds	23 lots and 4714c in carlots.
FRESH FISH.	20 Oats-White, 35c in small lots and 30@31c in

Flour-No change. Patent, \$5.10 9 bbl.in sacks and \$5.30 in wood. Straight, \$4.10 \$ bbl. in

Mill Feed—Screenings, \$14 \$2 ton. Bran, \$13 \$2 ton. Ships, \$13 \$2 ton. Middlings, \$14 \$2 ton

Barley-Brewers pay \$1.25 \$ cwt.

Meal-Bolted, \$2.40 \$2 bbl.

## Drugs & Medicines

State Board of Pharmacy. o Years—James Vernor, Detroit. ee Years—Ottmar Eberbach, Ann Arbo r Years—Geo. McDonald, Kalamazoo. • Years—Stanley E. Parkell, Owosso. ddent—Geo. McDonald reasurer—Jacob Jesson. reasurer—Jas. Vernor. ext Meeting—At Lansing, November 1 and 2.

Michigan State Pharmaceutical Ass'n. President—Arthur Bassett, Detroit.
First Vice-President—G. M. Harwood, Petoskey.
Second Vice-President—H. B. Fairchild, Grand Rapids.
Third Vice-President—Henry Kephart, Berrien Springs.
Secretary—S. E. Parkill, owoso.
Treasurer—Wm. Dupont, Detroit.
Eventive Committee—Geo. Gundrum. Frank Inglis.

Executive Committee-Geo. Gundrum, Frank Inglis, A. H. Lyman, John E. Peck, E. T. Webb. Local Secretary-James Vernor, Detroit. Next Meeting-At Detroit, October

### Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

retary. Joand of Trustees.—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond. wen, Isaac Watts, Wm. E. White and Wm. L. White, lommittee on Trade Matters.—John E. Peck, H. B. Fair-

Committee on I rade Match the child and Hugo Thum.
Committee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Committee on Pharmacy—W. L. White, A. C. Bauer and Jommittee on Pharmac, Isaac Watts. Regular Meetings—First Thursday evening in each month.

unnual Meeting—First Thursday evening in November lext Meeting—Thursday evening, Sept. 1, at The Tradesman office.

## Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1888.
sident—Frank Inglis.
st Vice-President—F. W. R. Perry.
sond Vice-President—J. J. Crowley.
retary and Treasurer—F. Rohnert.
sistant Secretary and Treasurer—A. B. Lee.
nual Meeting—First Wednesday in June.
gular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association President, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. Clinton County Druggists' Association.

Charlevoix County Pharmaceutical Society

Jackson County Pharmaceutical Ass'n.

Kalamazoo Pharmaceutical Association sident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society.

President, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society. esident, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society.

Muskegon County Druggists' Association,

Muskegon Drug Clerks' Association. esident, E. C. Bond; Secretary, Geo. L. LeFevre. Oceana County Pharmaceutical Society.

Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall.

Shiawassee County Pharmaceutical Society Tuscola County Pharmaceutical Society.

Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman.

### Utility of Lady Clerks. Written Especially for THE TRADESMAN.

In attempting to discuss this subject, I find myself in the same circumstances as the girl who undertook to write an essay enough to do the subject justice. I find myself in deep water before I have begun, and I can't swim; but I can kick and paddle and trust to luck for someone else to help me out.

offer from another firm of more wages than my business would warrant in paying that my business would warrant war and leave anything for myself, I undertook paring prescriptions. to run the thing alone. We were boarding that winter. My wife not being troubled City last week. Mrs. Theresa Deutsch, an with household cares, was in the store a great deal. Let business be every so dull a containing belladonna, given her by mistake great deal. Let business be ever so dull, for an internal medicine. At the coroner's trade always comes with a rush. Let two old women come into your store, and before that he had attended Mrs. Deutsch for two you can wait on them there will be three. weeks before her death. She was suffering from rheumatism. When first called he Let there be three and then there will be prescribed for her, and asked that the pre five, and all in a hurry and all anxious to scriptions be filled by Wordheim, a druggist be waited upon at once. It was on such who had filled prescriptions for him satis occasions that I was obliged to call upon on the family said that they would like to my wife to engage them in conversation or get their medicine at Hart's drug store. He supply their wants. I was surprised to see accordingly rewrote his prescriptions and how soon she knew where everything was also made a change in the medicines at the in the store and the price of it. I soon same time. found out that she could make sales—and Hart's drug store for salve and pills and lingood ones—to parties who did not want anything when they first came in. And another thing—I never did like to clean lamps viously for a liquid mixture, first prescribed other thing—I never did like to clean lamps, and never had a clerk who did. She would and never had a clerk who did. She would discontinued. Hart put the liniment in gists to Detroit which that city has ever fill and trim a dozen lamps and wash and this bottle. He pasted a label bearing his wipe the chimneys until they shone as they do at the house, and do it quicker than I could clean one chimney with a war of directions for the use of the internal medipaper and a stick. I don't like to sweep.
She took to it naturally. When I swept, the dirt got into the corners—when she cian's directions that the preparation could clean one change of the cian's directions that the preparation of the cian's directions, that the preparation of the cian's directions, that the preparation of the cian's directions that the preparation of the cian's direction of early streeting and putting away goods. She jury seemed inclined to take such a view of kept my prescription case in order. She the matter and rendered a verdict, exonorsoon took an interest in putting up prescriptions, and began to compound the easy ones herself. I watched her closely, but Gum opium is dull and lower under a never caught her in a mistake. She was a strong bear interest, but it is believed a remore competent drug clerk at the end of action will take place when the full extent three months than any boy apprentice I of the shortage of crop is known. Morphia ever had was at the end of the first year. is steady. Quinine is very dull and weak. But how did she suit the trade? Well, the Foreign brands are lower. Borax is a little loafers did not hang around the store; they firmer, but not quotably changed. Carbolic the blank forms adopted by the Grand Rapbought what they wanted and went out. acid is firm at the advance. Stocks are ids Pharmaceutical Society for use in the The ladies lingered longer and came oftener. small and it is getting scarce and high sale of liquor to minors—the new liquor The stove and zinc and floor around it took abroad. Crude glycerine is advancing and law prescribes that no liquor shall be sold on a different color, and the boquet of the refined is very firm. In cubeb berries, the except on the absolute order of the parent spittoon underwent a change. The whole advance reported is well maintained. Oil or guardian—can secure same at the rate of atmosphere of the store seemed purer. Out- cubebs has advanced again. Oils bergamot \$2 per 1,000 by addressing the Fuller &

your store, where the room is blue with to- advanced. Cloves are again higher.

bacco smoke, and quietly call for any article wanted, or she will hand in a prescription for any ill the human flesh is heir to and wait patiently while it is prepared, although half a dozen loafers partly hush their clamor when she comes in, and she knows that you read her trouble when you read her trouble when you read her trouble when you read the country gawky or the rough, uncultured the country gawky or the rough, uncultured mits. Quite a number of you have heard from the country gawky or the rough, uncultured mits. Quite a number of you have heard from the country gawky or the rough, uncultured mits. you read her trouble when you read her or to tell you the latest foul-mouthed story, upon her clean floor. He goes out and room stove; and as they smoke their pipes and spit on the floor they swear they will ticoats. And so they will to a certain extent, until they are brought to a state of refinement, when they can appreciate the difference between a place of business and a dinance in all its points. You must do certain things, and certain things you must

In the city, your trade is different. Your lady book-keeper, your lady billing clerk, your lady cashier, your saleswomanall do their work neatly and well. She meets and deals with a class of customers that appreciate her ability to earn her living at anything that she can do and do it well. As a general clerk in a retail store, she has her points in which she is to be preferred to male help. Your young man expects a your business is not increasing and that you are already paying him as much as you get anything else. He, when he has been with you six months, would just like to show you a point or two on how to run the business. She is willing to follow your directions and do things your way. He is going to quit you next year and go for himschool keeps or not, only so payday comes. them this morning and changed the window display before the sun got hot. He is out just gone into the post-office. She is inside arranging a show-case. He will enquire the wants of a customer and be glad when he is gone. She will supply his wants and engage him in a conversation that will bring him in again. Your customer will stand and haggle over a price with him that he will pay to her without a murmur. Your cigar sales have fallen off somewhat, but your lady clerk doesn't smoke or treat her with your margins. She holds your friends with her graces.

Are female clerks to be preferred to male help under any circumstances? My answer on marriage—I haven't had experience is most emphatically, yes, when your old clerk has accepted another position or when your new one has the big head.

## FRANK HIBBARD.

The Jury Agreed with the Druggist. Fatal results of druggists' blunders are

Albert Deutsch, a son, then went to

ating Hart.

## The Drug Market.

siders hinted to me that I would lose lots and lemon are in a good position for an ad- Stowe Company, Grand Rapids, Mich. of trade, but a careful comparison of the vance. Oil peppermint is dull and lower. books from month to month with those of Oil sassafras is higher. Oil wintergreen is the last year showed a steady increase. very firm and advancing. Chamomile Any lady in your town will come into flowers are higher. Golden seal root has week, can procure the same on application to the Secretary of State at Lansing.

DRUG STORES NOT SALOONS.

Chicago Druggists Take a Strong Stand Against Liquor Selling. To the Druggists of Chicago: The Liquor Committee of the Chicago Retail Druggists' Association has issued the

following circular:
You have all read what our City Collector laborer, who is ill at ease in the presence of any lady but his wife, his mother or his sister, comes in to get an article for a friend the numerous appeals for help received lately. We have had repeated and earnest communication with the City Collector, he edges up to the stove when he sees a lady present and refuses to make his wants known. He feels injured when she quietly to stop all court proceedings for the present pushes the spittoon towards him as he spits

on the plea of giving us one more chance.

We have asked and begged for one more upon her clean floor. He goes out and chance, and it is understood that if we now meets with his fellows around some bar fail in our pledges we will not ask any further favorable consideration. We have promised the collector to appeal to your honor to make good our solemn pledge, and boycott any durned ranch that is run by pet- we now come io you, asking you to back up what your committee promised for you. It should be your daily and most earnest endeavor, and you should never cease to in struct your clerks, to observe the liquor or-

> You must register every sale of liquor.
>  You must ask your customer for what purpose the liquor is to be used, and satisfy yourself as to its legitimate use, 3. You must never sell liquor to children

without a written order from their parents, nor to habitual drunkards.

4. You must not display liquor in your show windows and show cases; the ordinance certainly does not contemplate catering for the sale of liquor.

5. You must never sell any liquor by the raise of wages next year, although he knows drink, nor permit any liquor sold in bottles to be drunk on your premises, and this should be so ironclad a rule that neither are already paying him as much as you get personal friends nor medical friends could yourself. She is satisfied with her last bring it about to have you break the rule. year's pay as it is more than she can get at Only in too many cases is a medical friend at the bottom of your trouble whom you permitted to take liberties for friendship's sake to-day. To-morrow he might be an enemy and informer. Be manly enough to nance with your consent on your premises. Explain the situation, and if the party has any honor, he will not insist in coaxing you self, and he does not care much whether to break the law; and if any one does so school keeps or not, only so paudau comes.

She takes as much pride in your business as you do yourself. He is going to wash win-think what the result will be if we do not dows to-morrow or Monday. She washed improve the present opportunity. We are, them this morning and changed the window so to speak, out on bail. If we break our word of honor, we will either have to pay \$500 license, or have the constant vexation on the sidewalk watching a girl who has of explaining to our patrons why we are not permitted to sell them liquor or even alcohol. The ordinance defines our posi-The ordinance defines our position clearly, and it should hardly be necessary for us to promise that we would obey the law. We must obey the law or be punished. Why should we enjoy the privilege free that some other business man has to pay \$500 for? It is wrong, every way— legally, morally and financially—and you may rest assured that our future conduct will be eagerly watched, not only by the city authorities, but also by the two powerchums out of your stock. He thinks he is the Liquor Dealers' Association. We do the life of your business and that your trade would leave you without him. She realizes that the business is under your management that the business is under your management in your interest to repeal the \$25 license, and control and that to sell goods is not all we found the Liquor Dealers' Association there is of business. He buys his friends with your margins. She holds your friends of politics that we had to win its good-will first, and then it was with us, and the \$25 license was repealed, saving the druggists of Chicago a clean \$75,000 up to date. How was this good-will won over to our side? By our promise that we would not only faithfully observe the law, but that we would also declare our readiness to help in prosecuting any violator, and by promising to expose in our stores a public declaration of our position. Is it possible that the ground won so far should be lost by our failure to keep our promise? We have called there is hope left yet, and your committee is determined to do its duty to the fullest extent; and while we are glad to have saved a number of you from severe penalty, we sincerely hope that hereafter neither the city officials nor the Citizens' League nor the saloonkeepers' detectives will be able to prove a single case of violation of the law on any of you. If they are you must take your own medicine. We cannot help those

### who do not want to be helped. Bassett's Scheme.

Arthur Bassett, President of the Michi State to send delegates to the convention of the American Pharmaceutical Association, in order to secure large enough following to same time the State convention meets there. 357 South Union St., -Such a combination, if it can be brought gists to Detroit which that city has ever seen, and there is reason for thinking that the joint meetings would result to the mutual advantage of both organizations.

## The Kalamazoo Association

From the Kalamazoo Herald The next meeting of the Kalamazoo Pharaceutical Association, which will be held Thursday. Sept. 1, will be an important one, as matters of interest to all pharma cists will be brought before the meeting, including the election of five delegates to the thirty-fifth annual meeting of the American Pharmaceutical Association, to be held in Cincinnati on Sept. 5. It is hoped a number of the members will be ready to accept this position when tendered them, and will arrange business to attend this session.

Procure the Necessary Blanks. Druggists wishing to procure a supply of

Any druggist who has not a copy of the new liquor law, which goes into effect this

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Wm. Black, Cedar Springs
Cole & Grove, Tustin
Geo. W. Bevins, Tustin
D. R. Slocum, Rockford
Jay Marlatt, Berlin
Hoag & Judson, Cannonsburg
J. P. Cordes, Alpine
W. G. Hastings, Kent City
Geo. J. Nagler, Freeport
J. C. Branch, White Cloud
Mr. Jenks, Ramsey, Morgan &
Gaska

Jenks, Ramsey, Morgan & Jenks, Ka Seibert, Johnson & Seibert, Caledonia House, Chauncey ank Hamilton, Hamilton & Milliker

Frank Hamilton, Hamilton & Milliker fraverse City Frank Rose, Manton. Jas. Broderick, Summit City Fred. Kieldsen, Cadillac Smith Barnes, Hannah & Lay Mercantile Co. Smith Barnes, Hannah & Lay I Traverse City
Mrs. G. Miller, Ryerson
Wm. Karsten, Beaver Dam
P. Steketee & Co. Holiand
A. F. Harrison, Sparta
Rutgers & Tien, Graafschaap
M. Minderhout, Hanley
A. Engberts, Zeeland
A. Mulder, Spring Lake
A. E. Joldersma, Jamestown
Jno. Gunstra I amont

A. Mulder, Spring Lake
A. E. Joldersma, Jamestown
Jno. Gunstra, Lamont
J. E. Edwards, Odonnel
Farowe & Dalmon, South Blendon
L. Cook, Bauer
Brautigam Bros., No. Dorr
H. Baker & Son, Drenthe
Wm. Vermeulen, Beaver Dam
W. H. Struik, Forest Grove
L. M. Wolf, Hudsonville
Herman Thompson, Canada Corners
R. Bredewey, Drenthe
Mr. Paton, & Andrus, Shelby
A. L. Carpenter, Baldwin L. Carpenter, Baldwin W. Stevens, Austerlitz ter VanLopik, G. VanLopik

Peter VanLopik, G. VanL Grand Haven A. W. Blain, Dutton M. Heyboer & Bro., Drenthe O. Ball, Morley Nelson T. Milier, Lisbon A. C. Barkley, Crosby Jno. Smith, Ada G. N. Reynolds, Belmont J. A. Shattuck, Sand Lake M. Gezon, Jenisonville

M. Gezon, Jenisonville S. M. Geary, Maple Hill Frank Neuman, Dorr Hoag & Judson, Cannonsburg N. Harris, Big Springs L. Maier, Fisher's Station I. H. Robinson, Lamont H. Robinson, Lamont Cohen, White Cloud Conen.
Boonstra, Drentne
Cooper, Jamestown
E. S. Burrill, Ashland Center
Cole & Chapel, Ada
M. M. Hodge, Middleville
Dave Holmes, West Mich

Voodville
Capt. Wm. Rosie, Bass River
J. P. Dwinell, Carlyle
L. R. Rogers, Eastport
John Koopman, Falmouth
R. J. Side, Kent City
J. B. King, Howard City
John Farowe, South Blendon John Farowe, South Blendo A. Purchase, South Blendon Geo. P. Stark, Cascade

AGENTS FOR THE

FOR SALE-stock of about \$1,300 weil located in town of 6,000 inhabitants in Texas. Liberal discount. FOR SALE-Stock of about \$1,300 in town of

FOR SALE-Stock of about \$5,000 in town of 3,000 inhabitants in Indiana. Average daily sales \$35. Terms easy.

FOR SALE—Stock of \$3,750 well located in Detroit. Doing good business.

FOR SALE—Stock of \$500 in town of 800 inhabitants. No other drug store in town.

A LSO-Many other stocks, the particulars of which we will furnish on application.

# CHURCH'S

READY FOR USE DRY.

Worms.

This is the only safe way to use a Strong

ng Bug Finish.
Barlow & Star, hardware dealers at Coldwa

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,100 pounds of "Bug Finish" last year. It is rightly named "Bug Finish," as it finishes the entire crop of bugs with one applicatiod. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once."

Anti-Kalsomine Co., Grand Rapids.

WHOLESALE PRICE CURRENT. Advanced-Carbolic acid. Roman chamo-

Tartaricum

Barosma
Cassia Acutifol, Tinnivelly
Alx
Salvia officinalis, ¼s and ¼s.
Ura Ursi
GUMM1.

2nd " .... 3rd " .... Sifted sorts...

Mentha Piper Mentha Verid

Bromide ...... Chlorate, (Po. 20) odide .....

Arum, po......

entiana, (po. 15).

lychrrhiza, (pv. 15)... ydrastis Canaden, (po. 35)... eliebore, Alba, po....

Senega Smilax, Officinalis, H..... Mex....

Scillae, (po. 35)... Symplocarpus, Foetidus, po. Valeriana, English, (po. 30)... German...

Apium Bird, 1s

Carui, (po. 20)......

Frumenti
Juniperis Co. O. T.
Juniperis Co.
Saacharum N. E.
Spt. Vini Galli
Vini Oporto.
Vini Alba

C. F. Huxbury, Sunivan
C. F. Williams, Caledonia
C. M. Shaw, Sparta
M. V. Wilson, Sand Lake
L. M. Handy, Mancelona
R. T. Parrish Grandville
Dr. F. C. Van Deinse, Muskegon
F. F. Fairman, Big Rapids
D. D. Harris, Shelbyville
Geo. Carrington, Trent
J. C. Benbow, Cannonsburg
U. DeVries, Jamestown
J. S. Alden & Co., Howard City
Adam Newell, Burnip's Corners
Andrew Wigel, Muskegon
Jas. Broderick, Sumit City
Stickney & Co., Paris
C. K. Hoyt, Hudsonville
Geo. W. Robinson, Edgerton
Chas. Monroe, buyer Osterhout & Fox Lumper Co., Deer Lake
Frank Hilbert, Hilbert & Holly, Woodland
Nicholas Bouma, Fisher

Nicholas Bouma, Fisher M. M. Hodge, Middleville C. E. Manley, Kinney Jno. Damstra, Gitchell H. Van Noord. Jamestown G. Ten Hoor, Forest Grove B. Volmari, Fillmore Center A. M. Church, Alpine

375 South Union St., Grand Rapids.

FOR SALE-Stock of about \$1,000 located in Grand Rapids. Will give liberal discount.

on very reasonable terms.

FOR SALE-Stock of \$1,200 in town of 300 inhabitants. Average daily sales \$15.

WE HAVE also secured the agency for J.
H. Vail & Co.'s medical publications and
can furnish any medical or pharmaceutical
work at publishers' rates. Michigan Drug Exchange,

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Parıs Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Guaranteed as represented. Cheaper than

Advanced—Carbone acid, Roman chamo mile, cloves, cloves po., oil cubebs, oii sassa fras, golden seal rt., Golden seal po. Declined -Gum opium, gum opium po. German quinine, oii peppermint, linseed oil. ACIDUM. Yellow Reef. MISCELLANEOUS.

Æther, Spts. Nitros, 3 F.

Æther, Spts. Nitros, 4 F.

Alumen,
Alumen, ground, (po. 7). Arsenicum..... Balm Gilead Bud

Capsici Fructus, po.... Capsici Fructus, B, po. Caryophyllus, (po. 35).

Chloroform, Squibbs...
Chloral Hydrate Cryst...
Chondrus
Cinchonidine, P. & W.
Cinchonidine, German.
Corks, see list, discount, per cent...
Crasstum

Carmine, No. 40... Cera Alba, S. & F.

Creasotum ...... Creta, (bbl. 75).....

Cubebae (po. 120..... Copaiba Peru Terabin, Canada Tolutan

Abies, Canadian
Cassiae
Cinchona Flava
Euonymus atropurp
Myrica Cerifera, po
Prunus Virgini
Quillaia, grd
Sassfras
Ulmus
Ulmus Po (Ground 12) Glycyrrhiza Glabra..... Haematox, 15 lb boxes....

Assafoetida, (po. 30).....

Guaiacum, (po. 45).... Kino, (po. 25)....

Standard Petit Ledger.

ROR SALE-Stock of about \$1,500 in town of 5'0 inhabitants. No other drug store in

gan State Pharmaceutical Association, is punching up the local associations of the the ulars of those on our list free.

NO MIXING REQUIRED.

It sticks to the vines and Finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco

any other Mixture used for the purpose.

HERBA-In ounce packages. Picis Liquida, (gal. 35).

Mannia, S. F.

Morphia, S. P. & W.

Morphia, S. N. Y. Q. & C. Co.

Moschus Canton

Myristica, No. 1.

Nux Vomica, (po. 20).

Os. Sepia.

Pensin Sage H. & P. D. Co. Os. Sepia.
Pepsin Saac, H. & P. D. Co.
Picis Liq, N. C. .½ galls, doz.
Picis Liq., quarts.
Picis Liq., punts.
Pil Hydrarg, (po. 80).
Piper Nigra, (po. 22).
Piper Alba, (po. 35).
Pix Burgun.
Plumbi Acet 

Red Venetian
Ochre, yellow Marseilles
Ochre, yellow Bermuda
Putty, commercial
Putty, strictly pure
Vermilion, prime American
Vermilion, English
Green, Peninsular
Lead, red strictly pure
Whiting, white Spanish
Whiting, Gilders'
White, Paris American
Whiting Paris English cliff
Pioneer Prepared I aints Pioneer Prepared Faints .... Swise Villa Prepared Paints. No. 1 Turp Coach.... Extra Turp. Coach Body. No. 1 Turp Furniture. VARNISHES

APPROVED by PHYSICIANS. Cushman's

Japan Dryer, No. 1 Turp



In the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

Air Mentholized by passing through the Inhalertube, in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price 50 cents. Fer Chroulars and Testinonials address H. D. Cushman, Three Rivers, Mich. Trade supplied by Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, and Wholesale Druggists of Detroit and Chicago.

ANSY GAPSULEC THE LATEST DISCOVERY. Dr. Laparle's Celebrated Preparation, Safe and Always Reliable. Indispensable to LADIES. Send 4 cents for Sealed Circular. CALUMET CHEMICAL CO., Chicago. Mention

26@ 28 30@ 32 2½@ 5½ 3@ 4 55@ 60 4@ 5 55@ 60

WHOLESALE

# Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street. IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's

## Elegant Pharmacentical Preparations, Fluid Extracts and Elixirs

GENERAL WHOLESALE AGNTS FOR

Wolf, Patton & Co. and John L. Whiting, Manufacturers of Fine Paint and Varnish Brushes.

THE CELEBRATED

Pioneer Prepared Paints. ALSO FOR THE

facturers of Hair, Shoe and Horse Brushes.

Grand Rapids Brush Co., Manu-

## WE ARE SOLE OWNERS OF Weatherly's Michigan Catarrh Care

Which is positively the best Remed: of the kind on the market.

We desire particular attention of those about purchasing outfits for new stores to the fact of our UNSURPASSED FACIL-ITIES for meeting the wants of this class of buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special ef-forts in this direction have received from hundreds or our customers the most satis-

# Wine and Liquor Department

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded to us for so satis-50 @ 55 factorily supplying the wants of our customers with PURE GOODS in this department. We CONTROL and are the ONLY AUTHORIZED AGENTS for the sale of

# WITHERS DADE & CO.'S

Henderson Co., Ky., Sour Mash and Old-Fashioned Hand-Made, Copper-

Distilled WHISKEY

We not only offer these goods to be ex-celled by NOOTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed to sale. GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured.

## We are also owners of the Druggists' Favorite-

Which continues to have so many favorites among druggists who have sold the goods for a very long time. Buy our

## Gins, Brandies & Fine Wines. We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and quotations on

Patent Medicines, we invite your correspondence.

Mail orders always receive our speciel

such articles as do not appear on the list

Hazeltine & Perkins Drug Co.

## The Michigan Tradesman.

The Diamond Cuff-Button,

(Concluded from First Page.) any other. I am, and always shall be, an honest man."

All Mr. Ames' efforts to get Tom to confess were without avail, and finally he lost patience with him and consented to his arrest as a forger.

Never will Tom forget the disgrace and misery of that trial; and the sentence of the judge, ten years at hard labor, almost broke his heart. But still he maintained his innocence, and went about his duties in the prison so cheerfully that he soon became a favorite with the officials of that institution. He never doubted, for a moment, that his innocence would one day be established and he would come forth with his honor vindicated.

Tom had been in his prison home for three months, when one day Mr. Mathews, head book-keeper for the firm of Ames, Mead & Co., was brought to his home, mortally injured. He had tried to catch a car in a crowded street, his foot slipped, and a large dray, heavily loaded, had crushed him to the earth.

He was conscious, and his first words were, "Doctor, is there the slightest hope for me? Tell me truly, for it concerns more than myself."

The doctor shook his head sadly. "You have about three hours to live."

"Send for Mr. Ames at once," the dving man.

As Mr. Ames came into the room, the injured man asked all the attendants to retire but the physician. "I have a confession to make before I

die. I can't go until I have righted an innocent man." Here the injured man gasped for breath,

and it seemed as though he could not "Give me-brandy-quick," he gasped.

"I must live until I can tell my sin." The doctor gave him the brandy and it revived him. He went on:

"It was I who forged the check, not Tom. I put the papers in his desk and wrote the names on the envelope, in order to fasten suspicion on him. He is innocent! God forgive me!"

He threw his arms over his head and endeavored to raise himself, but it was his last movement. His head fell back and he had gone to his Great Judge.

It is needless to say that on this evidence Tom was liberated at once.

Mr. Ames and the rest of the firm did the handsome thing by asking his pardon for the disgrace they had brought on him; and, by way of atonement, gave him a share in the business.

A recent marriage notice in the Boston Herald read as follows:

MARRIED-At the residence of the bride's father, Thomas F. Hester to Mattie Ames, only daughter of J. H. Ames. The bridal party leave for a trip of three months in Europe, and will be at home to their friends September 14, 1887. RELLUF.

She Was a Woman of Business.

"Mary," said a leading business man to his wife the other morning, "I expect a gentleman will be out here to-day to look at our place with a view of buying. Don't be careless with him and neglect to show him all the good points about the premises. If you are a little discreet now, we can get a good price for our property."

"I understand," replied the wife, "I'll not neglect him."

In the course of the day a gentleman called, and the Mrs. gave him all the aid possible in inspecting the place. No real estate dealer could ever have been more voluble in describing property in an option town than was the loyal little spouse. "Why!" said she, "we have actually refused repeated offers of \$6,000 for this property, and have held it all along to be worth every cent of \$7,500."

That night, as the husband entered his home, he said "I was sorry to-day, Mary, but that gentleman had an engagement, so that he could not come out to look at the

"What's that you say?" exclaimed the "I said that that gentleman couldn't

come out to look at the house to-day." "But he did, though, and I tell you I cracked up the place to him. I verily believe I made him think the old rookery was

worth \$7,500." "How did he look?" asked the husband. The wife described him, when, with a solemn invocation, the husband threw up both hands and yelled, "Mary, you have done me up completely. You have been

talking to the assessor! Changes Ten Years Have Wrought.

"There is one thing that strikes me very forcibly in this city," said a whilom visitor of the Valley City the other day, "and that is the great number of young men who are at the head of large business establishments. Ten years ago the old men seemed to hold almost undisputed sway, but since that time their mantles have surely fallen on younger shoulders. It takes men of push and energy to keep pace with the

world now-a-days."

An Important Condition. An Important Condition.

Tommy's mother has had a terrible time teaching him to remember always to say "If you please" at the table. His memory is lamentably bad.

The other day this dialogue took place at the breakfast table:

Tommy—Mamma, pass me the butter.

Mamma—If what, Tommy?

Tommy—If you kin reach it.

D. W. ARCHER'S



DAVENPORT, IOWA.

THOMPSON 80

Best in the Market for the Money.

EQUAL TO THE BEST MADE.

MILLS' SPICES Absolutely Pure.

### ABSOLUTE SPICES

Absolute Baking Powder. 100 per cent. Pure.

Manufactured and sold only by

ED. TELFER, Grand Rapids.

## BUNTING & DAVIS,

## Merchants. Commission

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

E. FALLAS,

Makes a Specialty of Butter and Eggs, Fruits and Oysters.

Cold Storage in Connection. All Orders receive Prompt and Careful Attention We Handle the Celebrated "ROCK BRAND" Oysters. No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each. 217 and 219 Livingstone Street, Grand Rapids, Michigan,

# -oreign and Domestic Fruits.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.



### MOSELEY BROS.

WHOLESALE

## Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Pota- LAMP GOODS AND STONEWARE. toes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street,

GRAND RAPIDS

# Cody, Ball, Barnhart & Co.

## HAMBURG CANNED GOODS.

Solid Meat Tomatoes. Table Queen Tomatoes. Sweet Corn. Snow Flake Corn. Succotash.

Stringless Beans. Fancy Sifted Peas. Early June Peas. Champion of England Peas. White Marrowfat. Petit Pois. Black Raspberries. Blackberries.

Remember "The Best is the Cheapest."

PLACE YOUR ORDERS EARLY.

## DO YOU WANT A



If so, send for Catalogue and Price-List to

S. HEYMAN & SON, 48 Canal St., Grand Rapids

# BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

# Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

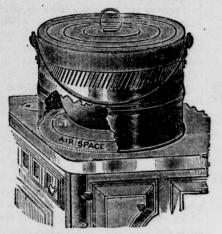
Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

# RINDGE, BERTSCH & CO.,

BOSTON RUBBER SHOE CO. Grand Rapids, Mich. 14 and 16 Pearl Street,

# CROCKERY, GLASSWARE,

134, 136, 138, 140 Fulton St., Grand Rapids, Mich.



PATEN 1858

To Insure Prompt Shipment Order

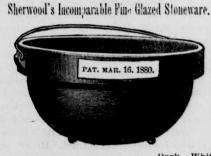
Excelsior Cooking Crock.

Positively the finest kettle for cooking any kind of food. Those who try it will have no Cheapest Preserving Kettle. Absolutely Fire Proof. Not affected by Heat or Acid.

Factory Prices

Preserve Jars. Tomato Jugs. Apple per doz. \$4.00 Butter Jass. Blackberry Jam Jars

Mason's Porcelain Top Fruit Jars.



Stew pans 1/4 gal

Milk pans.

Dark. White. SHERWCOD'S.

gal. Pres. Jars... 

Regular Stoneware. .90 ¼ gal. Preserve Jars. Stone Cover. Corks for ½ gal. Tomato jugs. Sealing wax, five pounds in package per

## CLARK, JEWELL & CO.

ARE SOLE AGENTS FOR

# ELASTIC STARCH.

IT'S A WINNER.

Your Stock is Not Complete Without It. INCLUDE A BOX IN YOUR NEXT ORDER.

# The Standard of Excellence KINGSFORD'S



STARCE.

SEOES. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.