NO. 208.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

T. WARREN & CO., Flint, Mich.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge

WANTED

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

**Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich,

Garden Seeds a Specialty. The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

ALFRED J.BROWN

16-18 N. Division St., Grand Rapids

HIRTH & KRAUSE, LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS

SHOE POLISH SHOE LACES. Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

CHOP FEED

In Car Lots. Write for prices to Henry W. Bond, Miller, Fort Wayne, Ind.

WHIPS

WHOLESALE AND RETAIL COAL and WOOD

E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block Telephone 909-1 R.

SHERWOOD HOUSE. The Traveling Men's Favorite. CHARLOTTE, - - MICH.

Re-fitted and Re-furnished.
Sample Rooms on First Floor.
First-Class in all its Appointments.
M. F. BELGER, Proprietor.

EDMUND B. DIKEMAN

THE GREAT

a Jeweler, 44 CANAL SY.,



Importers, Jobbers and Retailers of

Stationery & Sundries,

20 and 22 forros St., Grand Rapids, Mich.

A. Coye & Son,

AWNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing,

Feed Bags, Wide Ducks, etc. Flags & Banners made to order. GRAND RAPIDS 3 CANAL ST.. -

PAINT

We have a full stock of this well-known brand of

MIXED PAINT and having sold it for over SIX YEARS can

recommend it to our customers as being a First Class article. We sell it

On the Manufacturers' Guarantee:

When two ormore coats of our PIONEER PRE-PARED PAINT is applied as received in original ackages, and it within three years it should crack or eel off, thus failing to give satisfaction, we agree to e-paint the building at our expense, with the best shite Lead or such other paint as the owner may sect. In case of complaint, prompt notice must be even to the dealer.

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead.

Write for prices and Sample Card to

Hazeltine & Perkins Drug Co.

Wholesale Agents, Grand Rapids.

Try POLISHINA, best FurnitureFinish made.

What do you think of this? While in conver sation with Wm. M. Dale, one of the larges sation with wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

Whips.

THE THIRD SUCCESS. The Flint Convention of the M. B. M. A.

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express Promptly At-

V. R. STEGLITZ,

Eaton Rapids Cigar Factory Manufacturer of the following popular brands:

CRICKET. ROSADORA.

V. R. S. Dealers not handling any of above brands are solicited to send in a trial order. Eaton Rapids, - Mich.

ASK YOUR JOBBER

KEROSENE

your orders direct to the office of the Company, 156 South Division St., Grand Rapids.

Division St., Grand Rapids.

LUDWIG WINTERNITZ,

Fermentum

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co. 106 Kent Street, Grand Rapids, Mich.

TELEPHONE 566.

FREDERICK THE GREAT CIGAR.

Crand Rapids, Mich.

Represented by the Giant,

Mr. Christopher Sparling.

COOK & PRINZ,

Valley City Show Case Mfg. Co.,

SHOW GASES. PIONEER PREPARED Prescription Gases and Store Fixtures

> SEND FOR ESTIMATES 38 West Bridge St.. Grand Rapids.

HEMLOCK BARK!

WANTED.

The undersigned will pay the highest market price for HEMLOCK BARK loaded on board cars at any side track on the G. R. & I. or C. & W. M. Railroads. Correspondence solicit-

> N. B. CLARK. Grand Rapids

101 Ottawa St.,

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET. FRUIT EVAPORATOR. For Sale Very Cheap. Been Used only One Season.

A Great Bargain. Stuart & Sweet, GRAND RAPIDS. THE THIRD SUCCESS.

The third convention of the Michigan Business Men's Association convened at Music Hall, Flint, on Sept. 6. The convention was called to order by President Hamilton, when Rev. H. S. White invoked the divine blessing. John C. Dayton, Mayor of Flint, welcomed the members of the As-

Officially by appointment, and personally by inclination, I welcome you to the freedom and hospitality of the city of Flint, assuring you that if your sojourn with us affords you the same measure of gratification that your coming gives to our citizens, you can at the close of your session truthfully say it is well to tarry within our gates. I express the unanimous sentiment of our people in extending to you our welcome, and bespeak for you a pleasant, harmonious and profit-

L. W. Sprague responded to the address as follows:

In behalf of the Michigan Business Men's Association, I sincerely thank the good people of this enterprising and beautiful city for the cordial welcome they have, through their honored Mayor, extended to this representative body of Michigan bus-

Although by name we are known as the Business Men's Association, we by no means arrogate to ourselves the business capacity of the State. Indeed, we recognize the fact that as tradesmen we represent but a part and that a minor part, of the business talent of our people; and we freely concede to every man who is obe-dient to the demands of civilized society, wins his bread and meets his just obliga-tions by honest effort, the unquestioned right to the title of business man. Not all If your Jobber does not handle INDEPENDENT OIL, send

whose names are enrolled as members of
this Association do so well as this, I fear,
while thousands, aye, hundreds of thousands whose names do not appear do far better; all of which proves the truth of the

through the influence of demagogues and shysters (whose only stock in trade is falsehood and deceit), and gained some credence in certain quarters, that this Association has been organized in opposition to the labor organizations that have been springing up about us in the recent past. Nothing could be further from the truth (which is a parliamentary way of saying that it is absolutely false). Indeed, as intelligent men, the members of this Association recognize the value and importance of thorough organization for a supervised and arrivation for the same recognization for the sa ganization for every good and perfect work. To organization, weak and humble, almost to organization, weak and number, almost insignificant in its beginnings, do we owe the all-powerful, all-pervading, Christian civilization of to-day. To organize is to arrange and establish the various and conflicting parts into a united and harmonious whole, to the end that influence and power may be concentrated. Therefore, organization means advancement in a given direc-tion, and if the motive is good the results

a Christelson cannot be otherwise.

Organization in the past has made nations powerful and great in the best sense of the term. It led their armies to certain victory. It built pyramids and erected Chinese walls. It routed ignorance and over-turned despotism and established liberty. In more recent times it has peopled continents, converted the wilderness into a gar-den, built cities, erected schools, churches and asylums. It has wiped out the curse of slavery in our own land, and it will wipe out the curse of intemperance. It tunnel mountains, bridges rivers, and spans continents with parallel bands of iron. Again, it scales the hights and fathoms the deep, to encircle the earth with a thread of g samer, along which speeds that subtle fluid conveying our slightest whispers to the uttermost parts of the earth. Indeed, organ ization is not alone the lever and the ful-crum—it is the rest for the fulcrum, as well. It moves the world, and, what is more, it moves it in the right direction. True, its upward and onward course is re tarded by ignorance and accelerated by intelligence. And just so surely as intelli-gence and enlightenment are superior to and more powerful than ignorance, just so surely will organization of every class and character tend in the main to universal

That organizations like our own or th rations albor organizations may err and at times make progress in the wrong direction goes without saying. But that we or they or any other can long make headway in that direction against the resistless spirit of progress, that like a torrent, sweeps down upon us, is inconceivable. No, gentlemen, the Business Men's Association in no way antagonizes the organization of laboring men, and why should it? We recognize the advantage of organization by organiz-ing ourselves. We believe that it will ing ourselves. We believe that it will result in good to them and we believe that it will result in good to ourselves, for we are almost wholly dependent upon success of labor for our own success. The tradesman cannot thrive while labor languishes. If work is plenty and wages are high, we have increased sales and increased profits, and then with the laborer we experience the benefits of business prosperity. If work is scarce and wages are low, the end of the year shows the balance on the wrong side of the ledger, and a series of such years brings bankruptcy. In on the wrong side of the ledger, and a series of such years brings bankruptcy. In this fact we find strong incentive to do what we can to improve the condition of the the co laboring men, for past experience teaches that a majority of us will before we die be again relegated to the ranks of labor, from which we were recruited, sader and wiser men; and our places will be filled by those who to-day as laborers are making the best possible use of their talents in their respective callings. Therefore, in the name of the Business Men's Association of the State of Michigan, I say Godspeed to organization of every kind that is for the advancement of mankind, that increases the happiness of all people, that is, all except the dead-beats. They get along very well

without organization.

And this brings me to a declaration of our purpose and aim as an Association.

As tradesmen, our business frequently requires us to extend accomodation to our

mers appreciate this accomodation and meet their requirements in a manner entirely satisfactory to us; but in every localimerchant who trusts them. These are the class we term "dead-beats," and this is the class we are after; hence this Association class we term "dead-beats," and this is the class we are after; hence this Association, which aims by united action and by mutual Rindskoff and W. H. Scott. which are not entitled to credit that those who are not entitled to credit that those sociation to the city, in the following terms:

Officially by appointment, and personally

Which, as truthful and honorable men, they

business men we may so conduct our E. W. Hastings, M. B. Holly, W. F. Hardeliberations as to merit the continued resha, C. R. Paige, H. D. Campbell, A. H. spect and esteem of all good people.

President Hamilton then introduced Wm. H. Coughtry, President of the Retail Merchants' Association of the State of New York, who brought the greetings of his Association and the merchants of his State, and expressed the hope that the cordial relations existing between the Associations of the Empire and Wolverine States may continue and grow deeper until the work of organization assumes an international char-

President Hamilton then read his annual President Hamilton then read his annual address, which was given in full in last week's paper. The address was greeted with applause at the close.

Secretary Stowe made his annual report, which was also given in full last week.

The Secretary read the report of the Exceptive Committee, which has already been lings.

Plainwell—J. N. Hill, H. W. Chamberlin, O. B. Granger, J. H. Wagner.

Oceana—W. E. Thorpe, E. S. Houghtaling, Hart; H. H. Bunyea, L. M. Hartwick, Pentwater; A. G. Avery, F. W. Van Wickle, Shelby; J. F. Keeney, Ferry.

Battle Creek—Geo. H. Rowell, J. P. Stanley, Hon. Chas. Austin. Alternates—J. C. Halliday, Robt. C. Parker, T. Jennings. week's paper. The address was greeted

ecutive Committee, which has already been

given in these columns. Reports from local associations were received as follows:

Sturgis—Jas. Ryan. Greenville—L. W. Sprague. Saranac—H. T. Johnson. Cheboygan—H. Chambers. Charlevoix—R. W. Kane. Allegan—F. T. Ward. Dorr—L. N. Fisher. Muskegon—Wm. Peer. Owosso—J. H. Parker. Good Good A. Sage.
Ionia—W. E. Kelsey.
Frankfort—F. L. Fuller.
Burr Oak—F. W. Sheldon.
Flint—G. W. Hubbard, East Saginaw—C. H. Smith. Lawrence—H. M. Marshall. Lansing-W. G. Crotty and Frank Wells. Eaton Rapids-Will Emmert.

These reports were uniformly favorable and evoked many points of vital interest. President Hamilton then announced the following committees:

Credentials-G. R. Hoyt, Flint; H. B. Fargo, Muskegon; Thos. Keating, Grand Order of Business—J. C. Croul, Flint; F. T. Ward, Allegan; R. W. Kane, Char-

Resolutions-Frank Wells, Lansing; Neal McMillan, Rockford; H. Chambers, Che-

President's Address-N. B. Blain, Lowell; P. P. Morgan, Monroe; G. W. Hubbard,

Secretary's Report—F. L. Fuller, Frankfort; W. C. Pierce, Flint; Geo. A. Sage, Treasurer's Beport—L. W. Sprague, Greenville; H. S. Church, Sturgis; C. H.

Smith, East Saginaw. The convention then adjourned until

The Committee on Transportation presented the following report, which was ac-

cepted and placed on file: To the M. B. M. A .: GENTLEMEN-Your Committee on Trans portation would respectfully report that they have enjoyed a season of masterly repose; that they have heard no complaints from members, and that they await further

nstructions. Respectfully submitted,

C. T. BRIDGMAN.

S. Lamfrom, of Owosso, read a paper on 'Manufactories, their value and how to secure them," which was greeted with prolonged applause and the writer tendered a rising vote of thanks. The paper will appear in full in a subsequent issue of THE TRADESMAN.

The Committee on Credentials presented its report, showing the following delegates entitled to seats in the convention:

Sturgis—Jas. Ryan, Henry S. Church. Charlevoix—R. W. Kane. Lowell-C. G. Stone, Chas. McCarty,

Lansing—Frank Wells, D. C. Hurd, W. E. Crotty, W. J. Walker. White Lake—H. A. Spink, W. B. Nich-olson, W. A. Austin, Thos. E. Phelan. Burr Oak—F. W. Sheldon. Lawrence—H. M. Marshall. Fremont—W. D. Leonardson. Manistee—J. P. O'Malley. Dorr—L. N. Fisher.

Greenville-L. W. Sprague

Frankfort-F. L. Fuller. Hastings—E. Y. Hoyle, E. W. Morrell. Grand Haven—William Mieras, Jacob DeSpelder.

Kingsley—A. G. Edwards. Freeport—A. J. Cheesebrough, Wm.

are justly entitled,
Again I thank you, Mr. Mayor, for the kind words you have spoken of our Association, and thank your people for their proffered hospitality; and I trust that as broken of contact of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality; and I trust that as broken of the proffered hospitality is proffered hospitality; and I trust that as broken of the proffered hospitality is proffered hospitality; and I trust that as broken of the proffered hospitality is proffered hospitality; and I trust that as broken of the proffered hospitality is proffered hospitality. The proffered hospitality is proffered hospitality is proffered hospitality in the proffered hospitality is proffered hospitality. The proffered hospitality is proffered hospitality is proffered hospitality in the proffered hospitality in the proffered hospitality is proffered hospitality in the prof

Eaton Rapids—L. A. Bentley, Will Emmert, L. W. Toles. Tustin—J. A. Lindstrom, F. J. Luick. Alternates-W. M. Holmes, J. P. Kennedy

Muskegon—R. S. Miner, H. B. Fargo, Wm. Peer. Alternates—A. Towl, Wm. B. Brooks.

Plainwell-J. N. Hill, H. W. Chamber-

Allegan-W. W. Warner, F. T. Ward, G. E. DeLano, W. B. Williams, Jr., W. J. Garrod, J. F. Dryden, Phil. Padgham. Alternates—E. B. Bailey, Wm. Kennedy, C. H. Adams, C. D. Woodruff, J. B. Street-

er, Joseph Renihan, W. W. Vosburg. Rockford—Neal McMillan, Geo. A. Sage, Joshua Colby. Fife Lake—E. C. Brower and E. F. Fos-

Kalkaska—W. H. Pipp, O. C. Goodrich, J. C. Gray, J. N. Tinklepaugh. Sparta—J. G. VanWickle, S. H. Ballard, J. F. Mann. Alternates—C. H. Loomis, L. A. Paine, C. M. Shaw.

Chairman Kelsey presented the report of the Committee on Legislation, as follows:

To the Michigan Business Men's Association: to the constitution, beg leave to present the subjoined report of their action since the What has not been attempted, togethsubjoined report of their action since the meeting of the Association held at Grand Rapids in March last, in which report will be stated briefly: First, the subjects considered by the Association, and by it committed to the Committee for their action; Second, what has been attempted and ac-Fourth, what should be done prior to the convening of the Legislature on January 1, 1889, and, Fifth, the submission of such suggestions and recommendations as may,

in their judgment, be made herein. ied in the Committee's report in March: A bill to change the exemption law relating to discussion and action before this convention lars exemption in every case to an exemption of one dollar for every working day, to W. O. Webster, of Ionia, and which was

Nearly all of these gentleman gave your Chairman a patient hearing, and promised to give the measure their support. The bill was reported to the Judiciary Committee, who considered it and reported it back to the House, where it was considered in committee of the whole as Bill No. 909, File 248. In the meantime the Committee issued blank petition sheets addressed to Senators and Representatives, which were promptly sent to the different local assobe augmented an hundred fold. ciations for the signatures of their business men. When signed, they were very gener-the attitude of the press on this matter. ally forwarded to the Senators and Repre- The Tribune and the Free Press expressed sentatives, with letters requesting them to no opinion concerning the bill. The Even-use their influence and vote for the bill. The ing News, in an editorial, stated that it business men of Detroit deserve especial ought not to pass. The Commercial Admention for responding promptly and splendidly, nearly two thousand having signed exemption laws entire, and to condem and sent in such petitions.

the chances of ultimate success. First, the full committee delegated by the Association ready to assume that the debtors pay "the in March should have gone to Lansing and given at least one day for work among their maker." How wofully they are mistaken, immediate friends in the Legislature. Section the business men of this State who have OeSpelder.

Grand Rapids—Thos. Keating, E. A. ond, an earlier day for third reading and suffered so much too well know. Hon. Mr. Dikema, of the House, in reply to a letter, And this brings me to a declaration of our purpose and aim as an Association. As tradesmen, our business frequently requires us to extend accomodation to our customers, in other words, to give credit, to trust. A very large majority of our customers.

Saranac—H. T. Johnson, O. J. Bretz, should have been followed by personal interviews whenever practicable and by personal letters from members of local asso-ciations to their Senators and Representatives. Had this general plan been pursued, the chances are that the bill would have received a much more creditable vote, and possibly might have been passed. After long de-lay it finally reached a third reading, and on

sha, C. R. Paige, H. D. Campbell, A. H. Brinkman.
Cadillac—L. J. Law, J. C. McAdam, C. T. Chapin, Wm. Kennedy, Frank Hutchinson, J. H. Plett.
Eaton Rapids City, was appointed to draft a bill that should meet the requirements of the case, to proceed to Lansing and with the Chairman of your Legislative Committee secure the presentation of said bill to the Senate by causing it to be appended to a skeleton bill. Owing to distance and to pressing business engagements, Mr. Steele informed Mr. Pope that he would be unable to visit the capital Kieft, C. Philabaum.
Sand Lake—J. V. Crandall, M. V. Wilson. Alternates—A. Giddings, W. H. case and adressed it to Mr. Pope at Lansing, In the meantime the wife of Mr. Pope had been taken seriously ill, so ill, in fact, that Mr. Pope was finally obliged to forego the trip and to request Mr. Kelsey, of Ionia, to assume charge. The bill was very soon thereafter delivered into the custody of Hon. A. K. Roof, of the seventeenth Senatorial district, who very kindly called it to the attention of Hon. Mr. Edwards, of the Committee on Corporations. Owing to the approaching adjournment, it was found im possible to secure any action by the said Committee of the Senate until the bill should be put into perfect form. In order that incorporation might be an assured fact, President Hamilton and Secretary Stowe spent two days at Lansing, during which they perfected the bill, caused it to be appended to the skeleton, and to be introduced to the Senate. Soon after, it was passed by the two Houses and, receiving the signature of the Executive, became a law.

While the Cole insurance bill was not originated in this Association, you earnestly espoused its cause, and by petitions, letters, personal work, and visits to Lansing contributed in no small degree to the final passage of a measure destined to afford great relief to many lumbering and manufactur-The Committee on Legislation, pursuant doubt prove of great benefit to very many

er with reasons therefor. Inasmuch as new bills could not be introduced after February 23, and not wishing to attempt too much during the session of 1887, the subject of weights and measures and of the suppres-Second, what has been attempted and accomplished; Third, what has not been attempted, together with the reasons therefor; Fourth what should be done prior to the inequitable exemption was also left for future discussion and action.

4. What should be done by the Association in legislative matters prior to the conn their judgment, be made herein.

1. The following subjects were embod1. The following subjects were embod1. The following subjects were embodactions in garnishee from twenty-five dol- closes is the bill to regulate exemptions in and inclusive of twenty-five days; a proposition to amend the law relative to weights and measures; to make property, whether vested in the father or mother, liable for the debts contracted by either for the maintenance of their family; to suppress all gift schemes, and to affect the incorporation of AFTERNOON SESSION.

On reassembling in the afternoon, the Committee on Order of Business reported Committee on Legislation submitted to the Association in March a proposition looking to a change in the exemption law regarding to a change in the existing law is grossly discriminatory, working in many instances disadvantageously for the poor man, who disadvantageously for the poor man, who are the poor man and the poor man and the poor man are the poor man and the poor man are the poor man carry out the programme as published, or ing exemptions in garnishee cases. A bill mitted every time this iniquitous discrimavary it as may seem to him to be desirable.

The report was adopted.

The Committee on Transportation preThe Committee o introduced in the House of Representatives to repudiate his debts and deliberately by Hon. A. J. Webber, of Ionia, and was at the March convention considered and en- just law enables him to do so, a law that dorsed. On motion, your Committee were has too long stood the friend of the rogue instructed to take all necessary measures to further the interests of this bill and to secure its passage. An addition was made to hard-working business men in every walk the Committee with a view to adding to its of life, who have befriended and credited effectiveness, but, unfortunately, no person men, only to find them land-pirates and found it convenient to join the chairman at scoundrels, compared to whom the man Lansing. Therefore, at as early a day as practicable he called upon a number of representatives, among whom were Messrs.

Markey, the Speaker, Dikema, chairman of eminent for their profound learning; of legthe Judiciary Committee, Hill, Chappel, Ashton, Dunbar, McCormick, Watson, Williness men who have been victimized to the liams, Dillon, Rumsay, Dakin, and several extent that they know not whom to believe; others whose names are not now recalled. Of poor widows who been have robbed of Nearly all of these gentleman gave your their rent by brave, stalwart (?) men, and of

this bill as oppressive to the poor man. The While much was done to secure favorable simple fact is, the newspapers do not know action, your Committee are aware that mistakes were made that materially lessened the workings of the exemption laws. They deal almost invariably with a class of peo-

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE

E. A. STOWE, Editor. Terms \$1 a year in advance, postage paid. A ivertising rates made known on application.

WEDNESDAY, SEPTEMBER 14, 1887.

A FIFTH YEAR.

With the issue of the present week THE TRADESMAN closes its fourth year of publicident to the change from an unorganized cation and enters upon a fifth volume under more auspicious circumstances than have marked its career at any previous period. While the past year has not differed much from its predecessors, it has brought increasing circulation and influence to THE TRADESMAN, so that every indication now points to the attainment of a subscription list of 5,000 names, including every city, town and hamlet in the State, before another mile post has been reached.

The general editorial and managerial policy which has been pursued in the past will be contined in the future, with such varia- selected were such as would appeal to any tions as may be necessitated by changed circumstances. Believing that organization is a more powerful instrument for the reformation of trade abuses and the attainment of desired results in business life than any other weapon, THE TRADESMAN will continue to advocate organization with all the vigor it can command and the influence and income of the paper will be freely ways enjoyed for hospitality and THE used, at all times, to further such ends. TRADESMAN expresses no fleeting fancy The first paper to advocate organization when it asserts that remembrance of the west of the Hudson River, THE TRADES-MAN has kept pace with-if not a step in advance of-the movement in Michigan, and to its influence, coupled with the per- the legal formalities have been attended to sonal efforts of its editor, is due in no small degree the existence of eighty-eight local associations and a splendid State organization of over 2,400 members.

Incidental, but not subservient, to organization. THE TRADESMAN will continue to advocate what it deems sound business methods; better education of the merchant; prove new features of usefulness. more care in buying; more promptness in paying; greater shrewdness in selling; more time for recreation and reflection; better feeling between business men and those with whom they come in contact. THE TRADESMAN is vain enough to think that it has made some headway in this direction in the part and is sanguine that its future work will be productive of more and better ganize an Association at Saugatuck Tuesday results than the past has been.

THE TRADESMAN is pleased to see its suggestion relative to the establishment of a line of shore boats taken up with so much interests by the newspapers along the lake shore. The avidity with which they discuss the question shows that the people are beginning to realize that every order for \$50,000 paid-in capital, to engage in the goods sent to Milwaukee or Chicago tends to build up Wisconsin or Illinois, at the expense of Michigan. Next to the prosperity of his own town and construction and maintenance of a dry dock of sufficient dimensions to handle the largest craft on the lakes. ity of his own town and community, a busiprosper. As the best way to build up the attending the session of the Michigan Business man naturally wishes to see his State community is to patronize home industries, so the most feasible method to increase the growth of a state is to patronize people doing business in the state, as far as practical. So far as THE TRADESMAN can judge of the sentiment of the people in the shore to commend a project which will bring most last meeting, to not send a delegate of the business points in Western Michigan into closer connection, enabling each to patronize the other more extensively than is possible under existing circumstanees.

THE TRADESMAN cannot feel otherwise than flattered at the many acknowledgements of its value to the cause of organization made at the recent State convention Michigan Business Men's Association. The and partially embodied in the report pub- business men of Flint entertained their lished in this issue. It is true that the guests in royal style. Flint is a beautiful paper and its editor have made many sacrifices for the cause during the past twelve with just pride, took their visitors in carmonths, and a cordial recognition of such riages and drove them through their magefforts-instead of creating a feeling of nificent streets. compacent self-satisfaction, which precludes further effort-serves rather to spur both on to more spirited endeavor.

The Michigan Business Men's Association wisely refrained from recognizing the socalled "pure food movement" by even so much as a reference to the subject. The ringing resolution adopted by the con- follows: vention, and published on the third page of this issue, exactly sets forth the attitude of Michigan merchants on this important sub-

And expert safe breaker is now operating in the interior towns of the State and is generally meeting with good success. Country merchants should leave as little E. A. Stowe, Grand Rapids: currency in their safes as possible, as no ordinary safe seems to be proof against the Aug. 27 to several of our business men and, at a meeting held the other evening for

THE NEW ASSOCIATION. As predicted by THE TRADESMAN last

week, the third convention of the Michigan Business Men's Association proved to be the most successful meeting ever held by RETAIL TRADE OF THE WOLVERINE STATE, that organization. While the attendance was not as large as at the special convention in March, the amount of effective work accomplished was largely in favor of the last meeting. This improvement may be primarily ascribed to two causes-the thorough preparation made for the convention in advance of the meeting and the increased experience of delegates, which has come from longer and broader contact with local organization. Much of the work in to an organized body was necessarily tedious, but the delegates gave it a commenda ble degree of thoughtful attention which enabled the details to be attended to with unexpected celerity.

The reports of officers and committee were far in advance of any previous convention and entitle the writers to great credit. To their efforts is due in no small degree the practical character which marked the proceedings of the convention, in which respect future meetings will have difficulty in exceeding the record now made.

The papers read exceeded the expectations of the most sanguine in point of terse ness, breadth and candor. The subjects business man, be he merchant, banker, manufacturer or following professional pursuits and the thoroughness which marked their treatment would entitle the writers to an audience wherever the subject of organiza tion evokes any interest.

The cordial reception and handsome entertainment extended the Association by the members of the Flint Mercantile Union augment the reputation that city has al-Flint convention will ever be cherished by by everyone present as one of the pleasant events of a lifetime.

The incorporation of the Associationsince the adjournment of the conventionplaces the organization on a different basis. inasmuch as it gives the work, State and local, a degree of uniformity, stability and authority heretofore denied an unincorporated body. Under the new order of things. THE TRADESMAN confidently expects to see the Association continue its present work with accelerated ardor and take up and im-

Association Notes.

The Fremont B. M. A. has knocked at the door of the State body for admission.

Wm. Moore is now President of the Freeport B. M. A., vice E. H. Sisson, resigned. The Owosso B. M. A. has closed a contract with W. W. Starkey to remove his shook factory to that place.

The editor of THE TRADESMAN will ornight and at Grand Ledge Friday night.

Traverse City Herald: Frank Hamilton, of this place, is winning golden opinions at Flint, at the State convention, and everywhere else in the State, as President of the

Michigan Business Men's Association. The Cheboygan B. M. A. has inaugurated the formation of a stock company, with

Kelsey has been at Flint during the week, thusiast and authority on the subject of business organization, and has been of decided service to the local and State Associa-

E. E. Chapel, Secretary of the Ada B. M. A., writes as follows: "We decided, at our far; but you can say for us that our Association is alive and in good condition, and that we look forward through it to make some good improvements."

Tustin Echo: We had a pleasant time at Flint, last Tuesday and Wednesday, while in attendance at the third convention of the

"Too Late, Too Late."

MANTON, Sept. 9, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-We are very sorry our Asso ciation was not represented at the State meeting, but an unfortunate combination of circumstances at the last moment prevented those selected from attending Our second annual election resulted as

President—F. A. Jenison. Vice-President—Frank Weaver. Secretary—Rinaldo Fuller. Treasurer—George S. Sloat.

Yours respectfully, RINALDO FULLER, Sec'y. Grand Ledge Ready to Organize

GRAND LEDGE, Sept. 6, 1887.

DEAR SIR-I submitted your letter of

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. E. R. Huntley & Co. succeed C. M. Towne

S. J. Sachen, clothing dealer, has been closed on chattel mortgage.

Densmore & Richards have engaged in the grocery business at Reed City. Clark, Jewell & Co. furnished the stock.

David Nelson has engaged in the grocery business at Sault Ste. Marie. Cody, Ball, Barnhart & Co. furnished the stock.

E. J. Carrel, formerly engaged in the gro cery business on West Bridge street, has reengaged in the same business at 598 South Division, purchasing the stock formerly owned by A. B. Frost.

Jerry Boynton denies the report that he has sold his Lowell & Hastings Railway. The grading of the road from Lowell to Freeport is now nearly completed and it is expected that cars will be running by the middle of December.

The Grand Rapids School Furniture Co. will shortly begin the construction of a Delray, for \$44,000. The total insurance building, 32 x 40 feet in dimensions, which will be used as a packing and shipping room. The company is running two gangs of men, day and night, and, besides crowdhaving school seat castings made in four other foundries here and at one foundry in Cleveland.

AROUND THE STATE.

Carson City-Brust & Brewer have opened a hardware store

Kendall-Gabriel Wolf succeeds Frank Saul in general trade. White Pigeon-Chas. F. Baker succeeds

John G. Baker, butcher. Prattville-McNair & Bennett succeed

John McNair in general trade. Kalamazoo-Fred Brownell has purchased J. W. DeWater's grocery stock.

Gladwin-J. F. Struble succeeds Fourth in the hardware business. Kendall-Allen O'Dell succeeds Richard

son & O'Dell in the meat business. Hastings-Dunning & Rogers succeed W H. Schantz in the grocery business.

Perry-Lyman Bennett succeeds Delos A Smith & Son in the jewelry business. Albion-E. L. Robinson succeeds Robinson & Wallace in the grocery business.

Lake Odessa-Harter Bros. have engaged in the restaurant and grocery business. Sandusky-A. J. Redmond & Co. suc

eed M. W. Moore in the drug business.

East Saginaw-C. F. Zwerk has opened a grocery and feed store at 810 Genesee ave. White Pigeon-John T. Stevens, of the grocery firm of G. F. Stevens & Co., is dead. Sherwood-A. R. Klose has sold his hardware stock to E. Gordon, late of Tekonska Cheboygan-Frawley Bros. have purchased the grocery stock of Chas. H. Mar-

Muskegon-Rosen Bros., the clothiers, have added a line of boots, shoes and rub-

Watson-W. S. Campbell has moved his dry goods and grocery stock to Hopkins'

Traverse City-C. C. Maes succeeds Mc-Coy & Maes in the fruit and confectionery

Manton-Louis Meyer, of Brighton, has arranged to open a hardware store within a

Kalamazoo-Chas. P. Ochsner has sold his drug stock to W. J. & L. L. Holloway, The mill will be managed by Jesse Thomp-Lake City-H. George Peck succeeds

Proctor & Peck in the drug, grocery and feed business Carson City-Carpenter & Whiton have

closed out their grain and feed stock to the Carson City Elevator Co.

Howard City-L. Townsend has sold his restaurant and bakery business to A. Mc-Mullen, late of Lakeview.

East Paris-B. M. Denison has sold his general stock and will engage in business at

Benton Harbor about October 15. Adamsville-The safe in Hubbard Aiken's

store was blown to pieces a few nights ago and \$125 secured by the burglars.

Hudson-Upton & Perkins, dealers in clothing, hats and caps, are succeeded by a mill. new firm formed under the same style.

Bonanza-H. L. Bailey will shortly open a hardware store. The establishment will be managed by F. A. Sargent, of Saranac. Herrington-W. G. Watson, of Coopersville, has rented the new double store and will occupy the same with a general stock. Howard City-C. C. Messenger has retir-Messenger and re-engaged in the jewelry driving.

Woodland-Hilbert & Holly, general dealers, have dissolved, B. S. Holly succeeding business at Lake Odessa.

East Saginaw-Kellogg Bros., formerly engaged in the drug business at 414 Potter fered \$2,000 bonus to remove their table street, have removed to 410, same street, factory from St. Louis to this place, prowhere they continue the trade with new viding they can organize a stock company, furniture and fixtures.

Hoytville-W. Crane has purchased the general stock of B. I. Whelpley and the mill to a gentleman named Edwards, who grocery stock of E. L. Halladay and consol- has commerced refitting the mill and getidated them with his own general stock. ting ready to resume operations. He will Mr. Halladay retains his dry goods stock, put in a planer and other machinery. which he has moved into the building he Muskegon-A local paper is stirring up recently purchased of Mr. Crane.

at a meeting held the other evening for another purpose, it was decided to accept your proposition to come here and effect an organization. The principles and objects are new to most of us. Please notify means to the business men last Sunday, taking for his subject, "A desirable bank account, or an investment which pays."

at a meeting held the other evening for another purpose, it was decided to accept your proposition to come here and effect an organization. The principles and objects an assignment on the 7th to W. F. McCorkle. The nominal assets are \$2,200 and what evening you can be here and we will Yours, W. C. Westland.

See Quo Column.

STRAY FACTS

Cedar Springs-Four new stores are

Cheboygan-Chas H. Nuite has sold hi livery business to Gardner Bros.

Centerville-Alonzo Palmer succeeds Ril & Kline in the milling business.

Ludington-Pardee, Cook & Co. have sold their schooner City of Erie to parties in Milwaukee.

Howard City-Farr & Parker have sold their livery business to Wagar & Budge, late of Cedar Springs. Lisbon-Gooding & Son have their store

building nearly completed and will soon begin work on their elevator. Martin-O. Green, the drunken merchan who filled a neighbor with buckshot, plead-

ed guilty to assault and paid \$75 fine and \$2.95 costs. Frankfort-The test well has been put down 1,700 feet without striking the salt

rock, which the drillers are beginning to

think does not grow thereabouts. Detroit-The insurance adjusters have settled with the Anchor Manufacturing Co., was \$46,000.

Flint-Geo. T. Warren & Co. are erect ing its own foundry to its fullest capacity, is their cigar factory as soon as completed. The firm hope to be doing business in the new quarters before the close of the year.

> for the Elk Rapids Iron Co., has been ar- rail. rested on a charge of embezzling \$1,200 from his employers. His arrest created a sensation, as he was prominent in church, Sunday school and society. He admits his

Montague—The Montague Fruit Preserv ing Co. has been organized, with a capital stock of \$2,500, for the purpose of engaging known traveling man, and the new firm in the manufacture of cider and evaporated will add to their retail business the manufruit and vegetables. Geo. R. Hancock is facture and jobbing of shoes and the job President of the new enterprise and W. A. bing of leather and findings. Austin is Secretary.

Manistee-Wm. Nungesser, assignee for that the value of goods turned over to him besides the claims due general creditors. from the failure.

MANUFACTURING MATTERS. Ann Arbor-Barclay & Reeves succeed

Oliver Gretton, boiler maker. Ford River-The Ford River Lumber Co as ordered two band sawmills.

Escanaba-The N. Ludington Co.'s new sawmill, at Flat Rock, started up last week Albion-The Gale Manufacturing Co. will not remove to Detroit, as has been reported. Detroit-The Michigan Car Co. is buying large quantities of oak in Northern Michi-

Cheboygan-The Chebogan Lumber Co. will cut a quantity of pine on its Canadian lands the coming winter. Pellston-L. P. Saxton & Sons have add-

ed a shingle mill to their sawmill, with a capacity of 40,000 per day. Stanton-Z. B. Knapp if building a shingle mill three miles west of this place, where

he has lately bought some timber. Bay City-Warner, Lewis & Co. have bought 2,500,000 feet of pine on the Cheboygan river from A. W. Mitchell.

Mancelona-E. D. Elder has leased hi sawmill to W. H. Thompson for one year.

Williamston-D. L. Crossman is succeeded in the banking business by Crossman & Williams, but still retains his milling busi- S. A. Welling, now occupying the sam

Manistee-Shipments of lumber from this troit, is spending a week with friends here. port footed up 195,122,000 feet to Aug. 30, against 129,000,000 to the same date last the hardware business at Cross Village, is

Evart-Chas. L. Gray succeeds Chas. L. Gray & Co., Byron Colton having retired. with rheumatism that he will probably be The latter will continue in the lumber and compelled to seek a new location. shingle business.

Cadillac-D. A. Blodgett has 75,000,000 feet of pine yet to come out over the Clam lishment is always judged by the appear-River Railway system, the most of which ance of its printing, and send in your orwill probably be sawed at his big Muskegon ders for printing or engraving to the Fuller

Alpena-Fletcher, Pack & Co.'s sulphite wood pulp factory lately loaded car loads of pulp consigned to Louisville, Ky., South Bend, Ind., and Ypsilanti and Kalamazoo,

Cheboygan-It is said the Cheboygan River Boom Co. will build a dam at Black river rapids before beginning next season's ed from the planing mill firm of McCall & work, which will insure plenty of water for

Atlanta-A new logging road is in process of building from Frederick toward this place. It will be used by Potter & Sons to ing. Frank Hilbert will engage in the bank- bring out 7,000,000 feet of pine they have in that neighborhood. Alma-A. J. Harrington & Sons are of-

with \$20,000 paid-in capital. Hersey-D. F. Diggins has sold his saw

the lumbermen of this place on the hospital Detroit-The Bassett Bottling Co., a cor- question, and says there is no reason why

Oscoda-The Oscoda Lumber & Salt Co. has put up a new seventy foot smoke stack,

three feet in diameter. Ludington-The Danaher & Melendy Co has been putting electric lights in its mill, for night running. Lyon's mill here will also be equipped with them.

Evart-The shingle mill machinery in a mill east of this place is to be removed to Warren county, Texas, and put into a new saw mill that is building there.

Traverse City-The Beitner sawmill, now in process of construction, will be 24x40 feet, the main factory 35x85 feet, and th engine and boiler room 40x40 feet.

Harrisville-It is rumored that the say mill at this place which was reported per manently shut down, will soon pass into new hands and be again started up. It is proposed to run a branch to the railroad, and bring in the logs by rail.

Menominee-Peters & Morrison have abandoned the idea of building a mill here. but will probably locate it at Watersmee which is nearer the firm's timber. The mil will be 60x140 feet in dimensions, with two in consequence of their recent loss by fire at circulars and two band saws. The total cost will be \$40,000.

Bay City-Ross, Bradley & Co. are building an addition to their planing mill, 66x40 ing a three-story brick building, 25x90 feet | feet in size, with a new engine room, 34x68. in dimensions, which they will occupy with They will add three new planers, edger, blower, separator, with a new engine and boilers. Their planing capacity will be 100,-000 feet daily. Since January 1 the firm has Elk Rapids—Wm. C. Lewis, book-keeper shipped 20,000,000 feet of dressed lumber by

Gripsack Brigade.

J. L. Strelitsky is on a trip among the lake shore towns this week.

John Thomas, who conducts retail shoe stores at Benton Harbor and St. Joseph has sold an interest in his Benton Harbon establishment to R. J. Jarvis, the well-

The "Commercial Travelers' League" was organized at Chicago last week by present Arvilla (Mrs. G. H.) Haynes, gives notice and former members of the T. P. A., for the purpose of establishing club rooms in is \$2,030, which is offset by a \$1,634 mort- the principal cities of the country. The ingage, labor claims to the amount of \$254, itiation fee is placed at \$5, no traveler to be admitted who has not a good moral charac The latter will probably realize nothing ter and has not spent at least two years on the road. C. S. Kelsey, of Battle Creek, is one of the ten directors of the League.

E. K, Bennett, general traveling representative for N. G. Levinson & Co., wholesale jewelers of Chicago, was in town Monday on his way North. He has just recovered from a severe attack of bilious fever, which confined him to his bed at the Ypsilanti sanitarium for several weeks. His wife, who has been under treatment at that institution for several months, has entirely recovered and will shortly return to her ome at Lansing.

Purely Personal.

Heman G. Barlow, with Cody, Ball, Barnhart & Co., is taking a "lay-off" this

Elmer Thompson, book-keeper for Perkins & Hess, is seriously ill with gastric

Mr. Hunter, of the drug firm of Hunt & Hunter, Lowell, spent Sunday in the city,

the guest of C. C. C. J. D. Champion, the White Cloud grocer and shingle manufacturer, is seeking recreation at Willow Springs, Mo.

Maurice M. Houseman has returned from a ten days' trip around the lakes, which included stops at Cheboygan, Rogers City, Alpena and Bay City.

W. H. Allen, formerly book-keeper for position with Welling & Carhartt, at De-

Geo. B. Martindale, formerly engaged in now engaged in the same business at Faulkton, Dakota. He is so severely afflicted

Remember that the character of an estab & Stowe Company, 49 Lyon street, Grand



YSTERS

SALT FISH.

Mail Orders Receive Prompt

See Quotations in Another

FOSTER, STEVENS & CO., Wholesale Hardware.

FINEST AND MOST COMPLETE HARDWARE STORE

In the State of Michigan.

Our Facilities for doing Business have been much

Improved and we feel better able to meet all

MARKETS and PRICES.

We Solicit Orders or Inquiries for anything wanted in the line of Hardware.

FOSTER, STEVENS & CO.

10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street.

Grand Rapids, - Mich.

VOIGT, HERPOLSHEIMER & CO.,

80 and 82 Monroe and 48, 50 and 52 Ottawa Sts., GRAND RAPIDS, MICHIGAN.



We desire to call the attention of the

Wholesale

to the fact that we

have just received a and Well-Assorted

Misses' and Children's

CLOAKS



Which we are offering at prices that can-

not be

When in the city call and look us through.



All Orders will be Promptly and Carefully Filled.

cities and villages.

Under the present law great injustice is done to many innocent creditors, in the fol-lowing manner: A married man asks credit for goods for the maintenance of his family, and is allowed to run up a bill of \$50. The debtor refusing to pay, the creditor at-tempts to collect, but is at once confronted name of the husband, while the property—supposed to belong to the husband—is vested in the wife, thereby rendering the creditor powerless to collect the debt. This is so rankly unjust that the law should be changed so that not only law but equity should have a voice. A slight alteration in the law would make the property, whether vested in the husband or the wife, available for debts of this character. The Commit-tee recommend that this subject, also, be intrusted to the Legislative Committee for future action.

The subject of pure goods, as is well known, is attracting a great deal of atten-tion throughout the country. Your Com-mittee are of opinion that the General Government will some time deal with this problem just as it has with that of oleomargarine. It will not prohibit the manufacture of all adulterated goods, because some such goods are harmless; but it will insist that the public shall know just what it is buying. Until the General Government shall enact a law applying to its entire territory, Michigan should enact a law that shall protect her own citizens. Your Committee thoroughly believe that it is not so much absolute purity that people want, as it is absolute truth. If a purchaser prefers a mixture of chickory and coffee to pure, unadulterated coffee, he ought to be allowed to buy it. On the other hand, no manufacturer or merchant should be allowed to sell the former for the latter. The law should require every manufacturer or packer to label his productions either "pure and wholesome," or "adulterated with wholesome ingredients," such label to bear conspicuously the fac simile signature. It is recommended that the foregoing sub-

ject, together with that of the suppression of gift schemes, be referred to the Committee on Trade Interests, with instructions that they draft bills that will mitigate, if not eradicate, the evils inflicted on the health and morals of the public, and at their convenience forward such bills to the

Committee on Legislation for their presentation to the Legislature of 1889. Lastly, your Committee naturally regret that they have not been permitted to make a more creditable showing, and that they have failed to accomplish at least one of the important principal objects that they hoped to attain. Still, they feel that they have not labored in vain. Their experience has been of personal value, and they earnestly hope that it will not prove wholly valueless to the Association. In order in the future for your Committee to do prompt and effective work, certain changes must be made. Its Chairman must be a resident of the city of Lansing, so that he may be able enable him to gradually form a valuable acquaintance among the members and the employes of the respective Houses, which will render access easy, and the approach to business interviews (so necessary to success) a pleasure rather than an inksome duty. There is no disguising the fact that it is a thankless task for one person to enter either House to secure the attention of members to whom he is entirely unknown. Occupied with their own duties, possibly some other time would suit their conven-ience better; but your Chairman being a non-resident, the dety, if done at all, must be done at once. These disagreeable fea-tures can be obviated by a resident Chairman. Further, the associate members of the Committee should be within a short distance, so that when conference for any purpose is desirable they can be forthcoming, without needless expense or unnecessary loss of time. It is also important that bills should be regularly drafted ready for presentation to the Legislature, and that they ld be in the hands of your Comp at least sixty days prior to the opening of the Legislature, so as to enable the Committee to become conversant with all necessary details and to present them at once, thereby securing a favorable place on the calendar. Petitions deserve special men-tion, and are very effective. In the judgment of your Committee, they should be addressed to the Senate and House, instead of to the members of said bodies. Local Associations should be thoroughly informed by the Association's trade journal, THE MICHIGAN TRADESMAN, as to all bills to be acted upon, so that the secretaries of such Associations can correspond intelliwith the Representatives of their counties. There will be several matters of importance to be fought through during the next sesbe necessary to do not a little preliminary work among prospective legislators, which work must not be delayed until the session opens; but just as soon as a person is nominated for either Senator or Representative he should be approached in the interest of the Association, and, if possible, a pledge should be extorted from him to support the

and an officer elect decidedly another. Wishing every success to their followers in office, your Committee herewith respect- that we, as business men, agree to practice nit their report. WILLIAM E. KELSEY, Chairman.

measure or measures that the best welfare

of the Association demands. It is appar-

ent to your Committee, from observation

and experience, that this course will be

wise, and a trial will fully demonstrate the

known that a candidate is one individual

visdom of the suggestion, for it is well

President Coughtry, of the New York Association, related the experience of the per on the subject, "Can goods be success organizations of the Empire State in se- fully sold for ready pay?" which was accuring the passage of a law preventing the cepted with thanks. The paper will apgiving of prizes with goods.

Neal McMillan commended the report of Chairman Kelsey, giving his reasons for the Flint Mercantile Union, tendering the deledefeat of the garnishee bill. He said the gates to the convention a ride around the Business Men's Associations of the State city at 1 o'clock Wednesday afternoon wielded a great influence in the last Legis- The invitation was accepted with enthulature, and that he expected they would siasm. increase that influence at the next session.

proposed garnishee law would work injury as an unincorporated body, ceased to exist. to the poor man, and cited instances where the present law works injury to the poor man and enables the shrewd but highly-paid delinquent to avoid the payment of his just debts.

Frank Wells said that he feared the gar- divine blessing. Frank Hamilton was then nishee law would meet the same fate that made temporary Chairman, and E. A. Stowe has always met the attempt to secure legis- was selected to act as Secretary pro tem. lation allowing employes of the State to be garnisheed, and

Mr. Kelsey asked Messrs. Wells and Sprague whether they took into consideration the numerical growth and increasing Kelsey was ready with his report, which influence of the Business Men's Associations when they stated that it was doubtful whether the garnishee bill could be made a But few changes were made from the orig-

The gentlemen affirmed their previously expressed opinion that certain influences would tend to prevent the defeat of the measure.

F. T. Ward and Will Emmert suggested that copies of the bill, concisely stated, be but an amendment providing for a special sent out to the newspapers of the State. President Hamilton commended the re-

port and the recommendations contained therein.

On motion of Frank Wells, the report was accepted and adopted, and a rising vote of thanks tendered the writer.

C. T. Bridgman then read a paper of 'Mercantile Education," which was accepted with a rising vote of thanks, and ordered printed in the official organ. The paper will appear in a subsequent issue of THE TRADESMAN.

Reports of local delegates were then continued in the following order: Lowell-C. G. Stone and N. B. Blain.

Sparta—Letter from J. R. Harrison. Ada-Letter from Elmer Chapel. White Lake-W. B. Nicholson. Tustin-F. J. Luick. Freeport—Arthur Cheeseborough. Kingsley—A. G. Edwards. Oceana-E. S. Houghtaling.

These reports are all equally as favorable those given at the morning session.

Letters of regret were read from Gov Luce, Hon. G. J. Diekema, Henry B. Baker, Victor C. Vaughan, John A. Harbaugh, Percy F. Smith and A. Mansfield,

EVENING SESSION.

when the meeting adjourned until evening.

On reassembling in the evening, the Committee on President's Address asked further time to report, which was granted.

F. L. Fuller presented the report of the Committee on Secretary's Report, as follows: Mr. President and Gentlemen of the Conven-

Your Committee, appointed to consider the Secretary's report, would respectfully

submit the following:

We commend the financial management of the Executive Committee for its wise and judicious disbursements of the very small amount of funds placed in its hands

during the past year.

In regard to the compilation of the delinquent lists, your Committee would re-spectfully recommend that the lists already published by the Secretary be compiled in ompact form and distributed to the local associations as soon as possible.

Viewing with pride the number of suc

cessful Business Men's Associations organzed by our honored Secretary, Mr. E. A. Stowe, during the past year, your Committee would recommend that Mr. Stowe be appointed State Organizer for the coming year, and that he receive for each associaion organized a fee of \$5 and his necessary traveling and hotel expenses, said fee and expenses to be paid by the association

While we heartily indorse the Secretary' report in the main, your Committee would recommend that the Executive Committee elect either the President or Secretary as a delegate to attend the State conventions of other States, and that all expenses so incurred be audited by the Executive Com

All of which is respectfully submitted. F. L. FULLER, G. A. SAGE, W. C. PIERCE,

Committee on Secretary's Report. N. B. Blain moved that the report be adopted. R. W. Kane asked whether the To the President and Members of the M. B compilation of delinquent lists referred to in the report included the local lists as well, and, when informed to the contrary,

moved as an amendment that the local lists be included in the compilation. The amendment was voted down and the original motion adopted.

The Secretary then read the report of Chairman Barnes, of the Committee on gently with the Senator of their districts and | Trade Interests, which was given in full in last week's paper. On motion of Mr. Blain, the report was accepted and adopted, and the writer tendered a rising vote of thanks.

W. E. Kelsey offered a resolution that the Committee on Trade Interests be requested to look into the question of adulterated goods and ascertain whether such adulterations are injurious, with a view to reporting the facts ascertained to the Committee on Legislation.

E. A. Stowe moved as a substitute the following resolution, which was adopted:

Resolved-That this convention put itself on record as unqualifiedly in favor of goods of standard purity and strength, full count, full weight and full measure, and what we preach, by refusing to handle any goods not up to the standard.

Park Mathewson, of Detroit, read a pa pear in these columns later on.

An invitation was received from the

The meeting then adjourned sine die, and Mr. Kelsey combatted the idea that the the Michigan Business Men's Association

WEDNESDAY MORNING.

On assembling Wednesday morning, the meeting was called to order by Frank Wells, when Rev. H. S. White invoked the

On motion of Frank Wells, the President appointed a Committee on Constitution, as follows: W. E. Kelsey, J. F. Clapp, R. D. McNaughton. Chairman was read and adopted by sections, some sections occasioning extended discussion. inal draft, as previously published in these

any words we can frame. FRANK WELLS, F. L. Fuller attempted to secure ar amendment to the constitution providing for the appointment of a standing Committee on Building and Loan Associations. committee on the same subject was adopted.

tive Board, which was adopted.

lowing written address:

Mr. President and Gentlemen:

The Business Men's Association of Che-

boygan unanimously and cordially invite you to select for the place of meeting of

our next annual convention the beautiful,

In extending to you this invitation, we

deem it our duty to give you some reasons

for thinking that Cheboygan should be en-

titled to the honor of entertaining your

nonorable body at your next annual meet-

have a world-renowned notoriety for being the most healthful summer resort in these

United States, visited during the summer

months by thousands of people from the Southern, Eastern and Western States.

curiosities, beautiful carriage drives, mag-

our city are second to none in our State.

From the western portion of the State we are reached by the G. R. & I. Railway, the

Northern Michigan steamers and the Traverse City and Mackinac Island steam-

of the State, by the Mackinaw Division of

thirty hours, stopping at Port Huron, Sand

Michigan. From the Northern Peninsula,

we have the Detroit. Mackinac & Mar-

next annual meeting in our city.

do, please, let us have the tail.

which was carried.

sideration:

ples therein contained.

good will come therefrom.

recommend its adoption.

your meetings in a western city, and the

L. W. Sprague moved that the next an

EVENING SESSION.

tained, as worthy of the most careful con-

The great necessity for the success of any

erests of the State and local bodies be more

ally for our official organ, THE MICHIGAN

The suggestion of holding annual picnics

We must work and work together if

ve desire the success of our organization.

The matter of early closing should be handled with descretion and, in localities

where it is practical, we would heartily

We deem it a matter of great imporiance

TRADESMAN, and following out the princi-

and social banquets is a good one and those bodies acting upon the same will find great

organization is that we work and by no means known to this Committee can the in-

rapidly advanced than by subscribing liber

by Chairman Blain, as follows:

steamers.

ificent hotels, forts and fishing.

enterprising, healthy and growing metropolis of the North.

N. B. Blain moved that at future conventions of the Association all reports from local associations be put in writing and turned over to the State Secretary for publication in the proceedings. The motion was adopted.

Election of officers being next in order. N. B. Blain moved that the Secretary cast the unanimous ballot of the Association for Frank Hamilton for President, which was adopted. Paul P. Morgan was elected First Vice-President, and S. Lamfrom Second Vice-President.

The convention then adjourned until afternoon.

AFTERNOON SESSION.

From 1 to 3 o'clock p. m., the delegates ing. Our city, as you all know, is situated on the beautiful Straits of Mackinac, which were given a pleasant drive around the city, including a fine view of the Deaf and Dumb Institute and the residence portion of the city, and calls at the water works and woolen mill.

On returning to the place of meeting, J. P. O'Malley, in behalf of the Manistee Business Men's Association, asked the State body to hold its next convention in Manistee, promising that the delegates would not be allowed to pay hotel bills or nearly every hour of the day by water or railway. The transportation facilities to other incidental expenses.

F. L. Fuller moved that the President cast the unanimous vote of the Association for E. A. Stowe for Secretary, which was adopted. L. W. Sprague was elected Treasurer by ballot, when the Executive

Chairman Kelsey, of the Committee on Constitution, presented the draft of local constitution and by-laws, as frequently printed in these columns, which was adopted as presented.

W. E. Kelsey presented the following esolution, which was adopted:

Resolved-That it is the sense of the Michigan Business Men's Association that every member of every local organization belonging to said State Association should, in the case of all delinquents borne on said member's books, promptly and faithfully use all the authorized agencies of the State Association for the collection of delinquent accounts, especially the Blue Letter, the record furnished by the local secretary, and the letter designated Number 2, to be issued by the said local secretary; and that it is further the sense of said State Association that the threat embodied in letter Number 2-"Every member of this Association i ledged not to extend a dollar of credit to you till this debt is paid"—shall be considered binding, and that every member shall abide by and on his honor faithfully carry out said threat.

R. W. Kane moved that an official notice of the change in the form of State and local constitutions and methods be sent out a very large majority of the membership is north of that line, which should be another to all local bodies in the State, which was adopted.

The Committee on Blanks presented the following report, which was accepted and adopted:

GENTLEMEN--Your Committee on Blanks to whom was referred the revision of the present system of collection blanks, would respectfully report that they have had the ne under consideration and recommend that the following changes be made: That the word "Incorporated" be inserted

nder the title line of the Blue Letter and Notification Sheet; That the line "Auxiliary to the Michigan Business Men's Association" be changed to

read, "Chartered by, and auxiliary to, the Michigan Business Men's Association;" That where associations so desire, a stub be used in connection with the Blue Letter, and that the sheets be bound in book form, so that the Secretary or Actuary can tell at a glance whether the member has lived un to the rules of the Association in reporting

persons who pay no attention to the Blue Letter. We also have the pleasure of presenting a blank application for the use of local associations in applying for charter and aux iliary membership; a form for a charter and a form for blank articles of association, to be used by local associations in completing the act of incorporation.

Respectfully submitted. JAS. OSBURN, Н. Н. Роре, E. A. STOWE,

Committee on Blanks Hon. M. T. Cole, of Palmyra, then read a paper on "Mutual Insurance," which was received with applause and a vote of thanks, and will be given in full in a future issue of THE TRADESMAN.

F. L. Fuller delivered a stirring address on the subject of "Building and Loan Associations," which was accepted with a rising vote of thanks.

Frank Wells, chairman of the Committee on Resolutions, presented the following report, which was adopted:

Resolved—That our meeting in this city of pleasant streets and beautiful homes has been both agreeable and profitable, and that it has greatly increased our appreciation of the accomplishments and aims of our organization. Resolved-That our thanks are

that all local bodies should apply at once for a charter and connect themselves with the State Association, for it is well known by all that in union there is strength. The recommendation relative to sending delegates to the conventions of other State

men who so kindly placed their equipages bodies should receive your hearty support, and time at the service of members of the for by an interchange of ideas are we largeand time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the for by an interest and time at the service of members of the service of members of the service of members of the service of the ser nething of the extensive manufac-

turing and business enterprises of this city; and recommendations worthy our especial to Mayor Dayton, for his many acts of notice, we will not take this time to con-While there are many other suggestions courtesy; to the fire department, for their creditable exhibition; to the Warren Cigar Band, for a delightful serenade, our thanks sider them, but would urge upon every member present that when you return to your respective homes you may ponder are also tendered; to the Mercantile Union, them well, and may our motto ever be "Exof Flint, for aiding us in bearing the excelsior." Our worthy President has well said "Michigan stands at the head in minpenses of this meeting, we are under obligations which we can express more eloerals, lumber, salt, and cereals," and may quently by gastronomic feats at the banquet to which, through their munificence, to none. we have been invited this evening, than by

All of which is respectfully submitted. N. B. BLAIN, S. LAMFROM. PAUL P. MORGAN, Committee on President's Address.

NEAL MCMILLAN, H. CHAMBERS, Committee on Resolutions. The report was accepted and adopted. R. W. Kane moved that the expenses in-Additional reports from local associations curred by the President and Secretary durvere received as follows: ing the past year be audited by the Execu-Grand Rapids-Thos. Keating. Wayland-W. H. Schuh.

H. B. Fargo invited the Association to Hastings-E. Y. Hogle. Grand Haven-Jacob De Spelder. hold its next annual meeting at Muskegon. Battle Creek-Geo. H. Rowell. H. Chambers invited the Association to These reports were quite as favorable as hold its next meeting at Cheboygan, accomthose which preceded them. panying the verbal invitation with the fol-

Two telegrams were read by the President from S. C. Moffatt, of Traverse City, stating that illness would prevent his leaving home to address the convention.

On motion of J. F. Moloney, H. Chambers, of Cheboygan, was selected to act as Local Secretary in making the local arrangements for the next convention.

The President announced the following standing committees:

Trade Interests-Smith Barnes, Traverse City; C. T. Bridgman, Flint; H. B. Fargo, Muskegon. Legislation-Frank Wells, Lansing: W. E. Kelsey, Ionia; Neal McMillian, Rockford.

Transportation-J. W. Milliken, Traverse City; Jno. P. Stanley, Battle Creek; Wm. Rebec, East Saginaw. We are sixteen miles only from the Island of Mackinac, sometimes called the Fairy Isle, which is justly noted for its natural gan.

Insurance—N. B. Blain, Lowell; E. Y. Hogle, Hastings; O. M. Clement, Cheboy-Isle, which is justly noted for its natural Insurance-N. B. Blain, Lowell; E. Y.

Building and Loan Association-F. L. nificent hotels, forts and fishing. This beautiful spot can be reached from our city Will Emmert, Eaton Rapids. W. B. Nicholson asked whether railroads

should be held responsible for breakage and damage to goods while in transit. L. N. Fisher stated that as station ager

the at Dorr for several years he had been able ers; from the southern and central portion to get many claims audited for the mer chants of that town and that since he had Board was completed by the election of the Michigan Central Railway, the triG. W. Hubbard, of Flint; Irving F. Clapp,
of Allegan; and W. E. Kelsey, of Ionia. and the magnificent palace side-wheel claims audited. steamers City of Alpena and City of Mackinac, running from Detroit to Mackinae in

L. W. Sprague said he had never experienced any difficulty in getting correct claims allowed.

Beach, Oscoda, Alpena and Cheboygan. The fare from Detroit to Cheboygan and N. B. Blain said he had found it better to return is \$6, giving you at a trifling cost a refer the claims to the jobber from whom ride on the beautiful lakes and rivers of the goods were purchased, as the railway efficials always treated the jobber with quette Railway and its branches; the Du- more consideration than they did the luth, South Shore & Atlantic; the Sault retailer. Ste. Marie daily line of steamers, and the In closing the labors of the convention

Manistique, St. Ignace and Cheboygan President Hamilton said he came to the And right here, gentlemen, allow me to convention determined to shift the responsuggest that if you expect to ever get our sibility to other shoulders, but the condipper Michigan business men interested in tion of the Association, now in a transithis organization, you must meet them half-way, at least. There are cities of considerable importance in Upper Michigan, viz: Sault Ste. Marie, Marquette, Negaunee, change his mind. He gave fair warning. shpeming, Houghton, Hancock, Calumet, however, that he would not accept a third and many others not necessary to mention term. He spoke of the benefits incorporahere, all of which we are confident will be with us in this good work, if, as we said tion would bring to both State and local as before, you will encourage them by meeting sociations and implored the delegates to them half-way.

Again, gentlemen, if you draw a line across the State from Saginaw City directly westward to Lake Michigan, you will find the same degree of progress may be noted that a majority of the local associations and that has been made during the past year.

The Association then adjourned for a very substantial reason for holding your year, unless sooner called together by the Executive Board.

THE BANQUET.

present meeting in a southern city, giving o Grand Rapids the head and shoulders, to Of the enjoyments attending the banquet the beautiful city of Flint the body—now THE TRADESMAN regrets it is unable to Again we invite you to come. Bring dies of a church society and surpassed anyspeak in detail. It was prepared by the layour wives and best girls along, and rest thing of the kind the Association has ever assured that if you do come we will use you right. Combine pleasure with the bus- been treated to. It was given in Armory ness of our State Association. Aim to Hall, which was canvassed and decorated ive well and be happy. If such you seek for the occasion, while the tables groaned for, we have nothing to fear regarding your under beautiful flowers and delicious refreshacceptance of our invitation. Allow me to say, in conclusion, gentlemen, that we have abundance of food in our little city—I board ments. The delegates and invited guests marched into the hall to the music of the Flint City Orchestra, and when all had been seated and Rev. H. M. Curtiss had invoked nual convention be held at Cheboygan, the the divine blessing. Toastmaster Kelsev intime to be selected by the Executive Board. vited his friends to partake of the good things set before them, of which the follow-The convention then adjourned until ing affords a conception:

MENC.

Boiled Sugar Cured Ham.
Roast Turkey, Celery Dressing.
Beef Tongue, Sliced with Parsley.
Spring Chicken.
Spring Chicken.
Chicken Salad.
Chicken Salad. The first thing taken up at the evening ession was the report of the Committee on President's Address, which was presented Salmon Salad.
Celery. Olives. Cucumber Pickles.
Mixed Pickles.
Cocoanut Cake. Chocolate Layer Cake.
Baskets of Angels' Food.
Orange Layer Cake. English Walnut Cake.
Almond Cake. White Mountain Cake. Your Committee, to whom was referred the President's address, after a very careful review of the same, find it a very difficult matter to add to or take from it, in any par-Sponge Cake.
Chocolate Ice Cream. ticular; but we would call your especial at-tention to the following points therein con-

Sponge Cake.

Vanilla Ice Cream. Chocolate Ice Cream.
Strawberry Ice Cream.
Strawberries. Pineapple Jelly. Lemon Jelly.
Pyramids of Fruit. Delaware Grapes.
Catawba Grapes.
Bananas. Peaches. Apples. Pears.
Coffee. Chocolate. Tea. The following programme was then observed in responding to the toasts:

THE TRADESMAN has verbatim copies of most of the above responses, which it hopes to present next week. All the speeches were good and nearly all were exceedingly bright and witty. Taken as a whole, the banquet was an unqualified success. Following the speeches came a feature not down on the Kidder, wood track.

fers to tell in the language of the Journal, as follows:

The banquet was brought to a close a pleasant surprise, which was a fitting clusion to a most successful meeting, embodied a deserved recognition of the of two gentlemen to whom the Mich Business Men's Association owes not tle of its high character and standing am the important organizations of the cour The surprise was the presentation of a h some ebony gold-headed walking stic President Frank Hamilton, and a beaut silver service tea set to Secretary E. Stowe. The walking stick and tea set appropriate inscriptions, and were pres d in behalf of the State Association b W. Sprague, of Greenville, and R. Kane, of Charlevoix, respectively. Th cipients were taken completely by surpr ut managed to express their thanks for honor paid them in fitting terms. Thus brought to a happy close one of the most joyable and successful social gatherings er held in this city.

NOTES BY THE WAY.

The Flint papers are entitled to m credit for the complete and generally cor manner in which they handled the conv tion. The local representatives of S papers did not do themselves or the sub justice.

One of the pleasant features of the vention was an unexpected serenade Tuesday evening by the Warren C Band of sixteen pieces. The boys acqui themselves splendidly and were richly titled to the many encomiums they receive Robert M. Floyd was expected to the vention and was down to respond to " Ladies" at the banquet. Being unable to come, he telegraphed as follows: "Greetings and congratulations. Deeply regret my inability to be with you. Though about the respond to The data advance.

3d advance.

Clinch nails, adv.

Finishing | 10d | 8d | 6d | 4d |

Size—inches | 3 | 2½ | 2 | 1½ |

Adv. % keg | \$1 | 25 | 1 | 50 | 1 | 75 | 2 | 00 |

Steel Nails—2 | 20. sent from your banquet I do not forget my toast, 'The Ladies,' God bless them. They protect us in infancy, guide us in childhood, love us in manhood and comfort us in old age.

Toastmaster Kelsey again placed the Association under obligations to him for the thoroughly acceptable manner in which he presided at the banquet table.

	=
Bardware.	_
These prices are for cash buyers, who pa	v
promptly and buy in full packages.	
AUGERS AND BITS.	20
	60 60
Douglass'dis	60
	60
Snell's	RO
	40
Jennings', genuinedis	25
Jennings', imitationdis50&	10
BALANCES.	
Springdis	40
BARROWS.	
Railroad \$ 14 (00
Garden net 33 (w
Handdis \$ 60&10&	10
	70
Calldis 30&	
Gongdis	25
Gong dis Door, Sargent dis 60&	10
BOLTS.	
	60
Carriage new listdis 76&	
Sleigh Shoe	50 70
	60
Cast Barrel Boltsdis	40
Cast Barrel, brass knobsdis	40
Cast Square Spring die	60
Cast Chaindis	40
	60
Wrought Squaredis	60
Wrought Sunk Flush dis Wrought Bronze and Plated Knob	60
Flush	10
Ives' Doordis 60&1	
BRACES.	LU
	40
Backusdis 50&	
	50
Am. Balldia ne	
BUCKETS	
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Well, swivel 4 (00
Cost Loose Din formed	
Cast Loose Pin, figured	
Cast Loose Pin, Berlin bronzeddis 70&1 Cast Loose Joint, genuine bronzeddis 60&1	
Wrought Narrow, bright fast jointdis 60&1	
Wrought Loose Pindis 60&1	
Wrought Loose Pin acceptin die 80%	
Wrought Loose Pin, japanned dig 80&	
Wrought Loose Pin, japanned, silver	-
Wrought Loose Pin, Japanned, Silver	

Rim Fire, U. M. C. & Winchester new Rim Fire, United States. Central Fire CHISELS. ocket Firmer ... s' Tanged Firmer. Curry, Lawrence's... Hotchkiss rass, Racking's

Morse's Bit Stock..... Taper and Straight Shank..... Morse's Taper Shank.... ELBOWS. Com. 4 piece, 6 in..... .doz net \$.7 .dis 34&10 EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00. Ives', 1, \$18 00; 2. \$24 00; 3, \$30 00. FILES—New List. American File Association List....

ew American..... Heller's Heller's Horse Rasps Nos. 16 to 20, 22 and 24, 25 and 26, ount, 60. HAMMERS.

 Kip's
 dis
 26

 Yerkes & Plumb's
 dis
 40&10

 Mason's Solid Cast Steel
 30 e list 50

 Blacksmith's Solid Cast Steel, Hand
 30 e 40&10

 HANGERS. Barn Door Kid derMfg. Co., Wood track

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	Screw Hook and Strap, to 12 in. 44 14
	Screw Hook and Strap, to 12 in. 4½ 14 and longer Screw Hook and Eye, ½ net Screw Hook and Eye ½ net Screw Hook and Eye ½ net Screw Hook and Eye, ½ net Screw Hook and Eye, ½ net Strap and T dis HOLLOW WARE. Pots HOLLOW WARE.
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and	Screw Hook and Eye. % net
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W.	KNOBS—NEW LIST. Door, mineral, jap. trimmingsdis
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ved.	Common, Brad and Fencing.
	8d and 9 d adv
con-	6d and 7d adv
The	4d and 5d adv
	3d advance 1

Zinc or tin, Chase's Patent. Zinc, with brass bottom... Brass or Copper...... PLANES. Ohio Tool Co.'s, fancy. Sciota Bench... Sandusky Tool Co.'s, fancy. Stanley Rule and Level Co.'s, wood

Fry, Acme...... Common, polished. Dripping RIVETS. ROPES. SQUARES. dis.dis

SHEET IRON. Com. Smooth. Nos. 10 to 14. \$4 20 \$Nos. 15 to 17. 4 20 Nos. 18 to 21. 4 20 Nos. 22 to 24. 4 20 Nos. 22 to 24. 4 20 Nos. 25 to 26. 4 40 No. 27. 4 60 All sheets No. 18 and lighter, over 3 inc wide not less than 2-10 extra. SHEET ZINC. In casks of 600 Ds. \$7 Ds. TACKS. American, all kinds.....

American, all kinds
Steel, all kinds
Swedes, all kinds
Gimp and Lace
Cigar Box Nails
Finishing Nails
Common and Patent Brads
Hungarian Nails and Miners' Tacks
Trunk and Clout Nails
Trunk and Clout Nails
Leathered Carpet Tacks
No. 1, Refined
Market Half-and-half
Strictly Half-and-half

TIN PLATES.

10x14, Charcoal.

10x14, Charcoal.

12x12, Charcoal.

12x12, Charcoal. TIN PLAY

IC. 10x14, Charcoal.
IX. 10x14, Charcoal.
IC. 12x12, Charcoal.
IX. 12x12, Charcoal.
IX. 14x20, Charcoal.
IX. 14x20, Charcoal.
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IXXXXX, 14x20, Charcoal. ...5 40@5 60 7 25 6 25 7 75 5 75 7 25 8 75 10 77

DX, 100 Plate Charcoal. DXX, 100 Plate Charcoal. DXXX, 100 Plate Charcoal.

IC, 14x20, choice Charcoal Terne... IX, 14x20, choice Charcoal Terne... IX, 14x20, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne... TRAINS TRAPS.

Steel Game ...
Oneida Community, Newhouse's ...
Oneida Community, Hawley & Norton's ...
Hotchkis' ...
S. P. & W. Mfg. Go.'s ... Mouse, choker..... Mouse, delusion... Bright Market. dis 6714 lis 70&10

Annealed Market... Coppered Market... Extra Bailing.... Tinned Market.... Cinned Broom... Coppered Spring Steel.
Tinned Spring Steel.... dis 40&10 Barbed Fence, galvanized

Copper..... Bright

Gate Hooks and Eves Baxter's Adjustable, nickeled. Coe's Genuine. dis Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable. dis MISCELLANEOUS.

Bird Cages.
Pumps, Cistern.
Screws, new list.
Casters, Bed and Plate. .dis50&10&10 Dampers, American
Forks, hoes, rakes an all steel goods...d
Copper Bottoms... HARDWOOD LUMBER The furniture factories here pay &* follows or dry stock:

herry, log-run...... herry, Nos. 1 and 2...

Michigan Business Mcn's Association.
President—Frank Hamilton, Traverse City.
First Vice-President—Faul P. Morgan, Monroe.
Second Vice-President—E. J. Herrick, Grand Rapids.
Secretary—E. A. Stowe, Grand Rapids.
Freasurer—Julius Schuster, Kalamazoo.
Executive Committee—President, First Vice-President,
Secretary, N. B. Blain and W. E. Kelsey.
Dommittee on Trade Interests—Smith Barnes, Traverse
City; P. Ranney, Kalamazoo; A. W. Westgate, Cheboygan.
Ommittee on Legislation—W. E. Kelsey. Ionia; J. V. Aug; F. Ranney, Kaiamazoo; A. W. Westgate, Cheloopygan.
Committee on Legislation—W. E. Kelsey, Ionia; J. V. Crandall, Sand Lake; J. F. Clark, Big Rapids.
Committee on Membership—H. S. Church, Sturgis; B. F. Emery, Grand Rapids: the Secretary.
Committee on Transportation—Jas. A. Coye, Grand Rapids: J. W. Milliken, Traverse City; C. T. Bridgman, Flint.
Committee on Constitution—W. E. Kelsey, Ionia; R. D. McNaughton, Coopersville; I. F. Clapp, Allegan, ficial Organ—The Michigan Tradesman.

The following local associations have mostly been organized under the auspices of the Michigan Business Men's Association, and are auxiliary thereto:

Ada Business Men's Association. President, D. F. Watson; Secretary, Elmer Chap

President, D. F. Watson; Secretary, Elmer Cnaper.

Alba Business Men's Association.

President, C. R. Smith; Secretary, Peter Baldwin.

Allegan Business Men's Association.

President, Irving F. Clapp; Secretary, E. T. VanOstrand.

Retail Grocers' Association of Battle Creek.

President, Geo. H. Rowell; Secretary, John P. Stanley.

Belding Merchants' Association.

President, H. J. Leonard; Secretary, J. M. Earle. Bellaire Business Men's Association.
resident, John Rodgers; Secretary, G. J. Noteware.
Burr Oak Business Men's Association.
resident, B. O. Graves; Secretary, H. M. Lee.

Merchant's Protective Ass'n of Big Rapids President, E. P. Clark; Secretary, A. S. Hobart. Boyne City Business Men's Association. resident, R. R. Perkins; Secretary, F. M. Chase. Cadillac Business Men's Association. President, J. C. McAdam; Secretary, C. T. Chapin. Carson City Business Men's Association. resident, F. A. Rockafellow; Secretary, C. O. Trask Casnovia, Bailey and Trent B. M. A. esident, H. E. Hesseltine; Secretary, E. Farnham. Cedar Springs Business Men's Association President, T. W. Provin; Secretary, L. H. Chapman. Charlevoix Business Men's Association.

Charletoix Business Men's Association.

Charletoix Business Men's Association. Coopersville Business Men's Association President, G. H. Watrous; Secretary, W. R. Boynton.

B. M. P. U. of Cheboygan.
President, J. H. Tuttle; Secretary, H. G. Dozer.

Dimondale Business Men's Association.
resident, T. M. Sloan; Secretary, N. H. Widger. President, T. M. Sioan; Secretary, N. R. Wildger,
Dorr Business Men's Association,
President, L. N. Fisher; Secretary, E. S. Botsford,
Retail Grocers' Association of E. Saginaw,
President, Richard Luster; Secretary, Chas. H. Smith. Edmore Business Men's Association.
esident, H. W. Robson: Secretary, W. S. Whittlesey.
Eastport Business Men's Association.
esident, F. H. Thurston, Central Lake; Secretary,
Geo. L. Thurston, Central Lake. Eaton Rapids Business Men's Association.
President, F. H. DeGalin; Secretary, Will. Emmert.

Filk Rapids Business Men's Protective As'n, President, J. J. McLaughlin; Secretary, C. L. Martin.

President, J. J. McLaughlin; Secretary, C. L. Martin.

Evart Business Men's Association.

President, W. M. Davis; Secretary, Chas. E. Bell.

Fife Lake Business Men's Association.

President, E. Hagadorn; Secretary, O. V. Adams.

Flint Mercantile Union.

President, W. C. Pierce; Secretary, J. L. Willett.

Frankfort Business Men's Association.

President, Wm. Upton; Secretary, E. R. Chandler.

Freeport Business Men's Association.

President, Wm. Moore; Sec'y, Arthur Ckeseborough.

Fremont B. M. A.

President, Wm. Moore; Sec y, Ardun Fremont B. M. A. President, Joseph Gerber; Secretary, C. I. Rathbun. Grand Haven Business Men's Association. President, Fred. D. Voss; Secretary, Fred A. Hutty. Grand Haven Business
President, Fred D. Voss; Secretary, Fred A. Hutty.

Retail Grocers' Ass'n of Grand Rapids.
President, Jas. A. Coye; Secretary, E. A. Stowe.

Greenville Business Men's Association.
President, L. W. Sprague; Secretary, E. J. Clark.

Hartford Business Men's Association.
President, V. E. Manley; Secretary, I. B. Barnes.

Holland Business Men's Association.
President, John Krumer; Secretary, P. W. Kane.

Harbor Springs Business Men's Association.
President, W. J. Clark; Secretary, A. L. Thompsen.

Hastings Business Men's Association.
President, L. E. Stauffer; Secretary, J. A. VanArman

Hersey Business Men's Association.
President, O. L. Millard; Secretary, Frank Beardsley

Hopkins Station Business Men's Asso; Hopkins Station Business Men's Ass'n, resident, S. C. Furber; Secretary, S. C. Dendel. Howard City Business Men's Association. Chairman, C. A. Vandenberg; Secretary, B. J. Lowry.

Holland Business Men's Association. esident, Jacob Van Putten; Secretary, A. Van Duren President, Jacob van Putter, better, better, Business Men's Association.

President, Boyd Redner; Secretary, L. W. Robinson. Ionia Business Men's Exchange, ident, Wm. E. Kelsey; Secretary, Fred. Cutler, Jr. Ithaca Business Men's Association, ident, O. F. Jackson, Secretary, John Everden.

Resident, O. F. Jackson, Secretary, John Everden.

Kalamazoo Retail Grocers' Association.
resident, P. Ranney; Secretary, M. S. Scoville.

Kalkaska Business Men's Association.
resident, A. E. Palmer; Secretary, C. E. Ramsey.

Kingsley Business Men's Association.
resident, H. P. Whipple; Secretary, C. H. Camp.

Lansing Business Men's Association. Lansing Business Men's Association. sident, Frank Wells; Secretary, Will Crotty. Lawrence Business Men's Association. esident. H. M. Marshall; Secretary, C. A. Stebbins.

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Otsego Business Men's Association.
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ident, H. E. Symons; Secretary, D. W. Higg

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Craverse City Business Men's Association Tustin Business Men's Association, sident, G. A. Estes; Secretary, Geo. W. Bevins. Vermontville Business Men's Association resident, W. H. Benedict; Secretary, W. E. Holt. Watervliet Business Men's Association.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort. CORPORATION-BOOKS AND MINUTES.

The records, books and minutes of a cor-The records, books and minutes of a corporation embracing the proceedings in the organization of it, under and in pursuance of its charter, when regular and identified by the person authorized to make them, are prima facia evidence of the organization and existence of the company. So held by the Supreme Court of North Carolina.

MACHINERY IN FACTORY.

MACHINERY IN FACTORY.

A mortgage of a farm on which there was a canning factory contained the clause "together with the buildings and improvements thereupon." The Maryland Court of Appeals held that this mortgage carried to a purchaser at a foreclosure sale the machinery in the factory, consisting of a boiler on a brick foundation, pipes, pots, etc., constituting the motive power of the factory.

PROMISSORY NOTES-BONA-FIDE HOLDER. A bank which, acting by its president as A bank which, acting by its president as agent, surrenders overdue promissory notes, to the maker, and takes instead new notes, indorsed like the old ones and secured by bond and mortgage, does not occupy to the indorser the position of an innocent holder who discounted or purchased for value. So held by the Supreme Court of Pennsylvania.

NOTES GIVEN FOR PURCHASE MONEY. Where goods are bought upon agreement that notes shall be given for the purchase money when delivery is made, the giving of the notes is a condition precedent, and title does not vest until the notes are given, unless the condition be waived. Whether waived or not is a question of fact for the jury, to be determined from all the facts and circumstances before them. So held by the Supreme Court of Florida.

POLICY HELD VOID. In a case recently decided by the Supreme Court of Minnesota, it appeared that prop-erty insured was destroyed by fire before the application for insurance was made and the terms of the contract agreed upon. This fact was known to the insurer, but he did not communicate it to the insurance company, who issued a policy as of a date prior to the loss of the property. The court held that the policy was void.

CORPORATIONS-REPORTS OF TRUSTEES. The laws of New York require trustees of corporations organized thereunder to publish and file an annual report stating "the amount of capital and the proportion actually paid in and the amount of its existing debts." In the case of Whitaker vs. Masterton, the New York Court of Appeals held that this requirement was complied terton, the New York Court of Appeal held that this requirement was complied with be a report which stated the amount of the capital at \$50,000, the amount of capital paid in at \$50,000, "all paid cash, patent rights, merchandise, machinery, accounts, etc., necessary to the business," and further gave the existing indebtedness at \$38,500, and that no statement of the proportion paid in each was required. in cash was required.

TAXATION OF NATIONAL BANK STOCK. Where a county assessor assessed the stock of all the banks in the county, bot state and national, at their par value, and the stock of the share of appeared that the actual value of the shares of all the banks in the county, with one exception, was above par, though varying in the percentage, the Supreme Court of the United States held in a suit by a shareholdunited States held in a suit by a shareholder of the bank referred to, to cover the amount paid on his stock on the ground of discrimination, that the discrimination not being designed by the assessor, and the method being applied to all banks, state and national, the assessment was valid and came as nearly as practicable to securing between them equality and uniformity of between them equality and uniformity of

LOAN COMPANIES-COMMISSIONS-USURY. A decision involving the validity of contracts for loans on lands made by loan companies was lately rendered by Judge Speer, of the United States Circuit Court for the Southern District of Georgia. In this case Judge Speer held that the practice followed Judge Speer held that the practice followed by certain companies of withholding from 15 to 20 per cent. of the amount loaned, un-der the device of commissions for negotiat-ing the loan, was usurious and illegal, and that where the money lender who dealt through loan companies was shown to have carried on a settled, business, where these carried on a settled business, where these exorbitant and extravagant rates in addition to regular interest were charged, he was presumed to understand the nature of the contracts the loan companies were making, and in the absence of satisfactory proof to rebut this presumption he could recover on y
the amount received by the borrower and legal interest, and not commissions which were included in the amount stated in the note or mortgage. This decision will be of interest to the building and loan associations This decision will be of of this State. The only Michigan association known to THE TRADESMAN as pursuing the above plan is that at Alma.

MISTAKE IN TELEGRAPH MESSAGE. In the case of Pearsall vs. Western Union Telegraph Company, decided recently by the New York Supreme Court, it appeared that the plaintiff delivered to the telegraph company a message written on ordinary note paper, directed to the firm of T. W. Pearsall & Co., the plaintiff's firm, in New York city, directing the purchase of certain stocks. The message was delivered at the New York office addressed to "T. W. Pearsall," without the addition of the firm designation. No one in the New York office was authorized to open telegrams addressed in this way, and the message remained un-opened until the head of the firm returned, when he bought the stock, but at a price higher than that on the day when the message was sent. Among other things it appeared that the plaintiff was a stockholder of the company, and was in the habit of using its blanks, but did not know the conditions. tions printed on them. The court held that, under the circumstances, the company was estopped from showing that by a condition on the blanks the company was not liable for mistakes in unrepeated messages. The court held that no knowledge of the contents of the blanks could be imputed to the plaintiff merely because he was a stockholder saying: While the owner of shares in an in saying: While the owner of snares in an upcorporated company is, under some circumstances, chargeable with a knowledge of
the contents of its books, he is not, simply
as a stockholder, bound to know the rules
and regulations which the directors may
prescribe for the transaction of the business
with the public generally, merely because
such rules and regulations appear recorded
on the minute-book of the corporation."

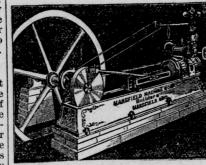
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JUDD & CO.,
JOBBERS of SADDLERY HARDWARE And Full Line Summer Goods 102 CANAL STREET.

TIME TABLES.

Grand Rapids & Indiana. All Trains daily except Sundny.

u- 1	GOING NORTH.	
_	Arrives. Leaves.	
g	Traverse City & Mackinaw Ex8:45 a m 9:05 a m	
S-	manage City & Mackingw Ex 11:50 a m	
ls	Traverse City & Mackinaw Ex 7:30 pm 10:30 pm	
	Cadillac Express	
ed	Caginow Evnress	
of	" "	
al	Saginaw express runs through solid.	
	9:05 a. m. train has chair car to Traverse City and	
nt		-
S,	11:30 a. m. train has chair car for Traverse City, Pe-	
er	10:40 p. m. train has sleeping cars for Traverse City,	
0,	Petoskey and Mackinaw.	
id	GOING SOUTH.	
	Cincinnati Express 7:15 a m	
	Fort Wayne Express	
	Cincinnati Evaress 4:40 pm	
	Traverse City and Mackinaw Ex 10:50 p m	
	7:15 a m train has parlor chair car for Cincinnati.	
he		
th	5:00 p.m. train connects with M. C. R. R. at Kalama-	
	zoo for Battle Creek, Jackson, Detroit and Canadien	1
it	points, arriving in Detroit at 10:45 p. m.	-
es	Muskegon, Grand Rapids & Indiana.	1
X-		
V.	Leave. 10:10 a m	

11:00 a m. 4:40 p m.	8:50 p m
Leaving time at Bridge street depot 7 minut	es later.
C. L. LOCKWOOD, Gen'l Pass.	Agent.
Detroit, Lansing & Northern, Grand Rapids & Saginaw Division	on.
Saginaw Express	7 30 a m
Saginaw Express	
Grand Rapids Express	11 25 a m
Grand Rapids Express	

Chicago & West Michigan.	
Leaves.	Arrives.
+Mail 9:10 a m	3:55 p m
†Day Express	9:45 p m
*Night Express11:00 p m	5:45 a m
Muskegon Express 5:00 p m	11:00 a m
*Paily. †Daily except Sunday. Pullman Sleeping Cars on all night trains. Pullman Sleeping Cars on all night trains. Pullman Sleeping Cars on 12:30 p. m., and thro on 9:10 a. m. and 11 p. m. trains.	Ithour ex
Newaygo Division. Leaves. 4:05 p m	Arrives

Express. 4:05 pm 4:20 pm Express. 8:25 am 10:20 am Express. 8:25 am 10:20 am All trains arrive and depart from Union Depot. The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee. Union to an expression of the Manager. J. B. MULLIKEN, General Manager.

Lake Shore & Mich	higan Southern.
Kalamazoo	Division.
Leave.	Arrive.
	N. Y. Mail. N. Y. l
	8.28 a m 5:00 a
5:55 p m 9:02 a mAllegan	
7:05 p m 10:06 a mKalama	zoo 7:30 a m . 4:00 p
	igeon. 5:55 a.m. 2:20 p
8:30 p m 11:35 a m white r	
2:30 a m 5:05 p m Toledo .	
8:30 a m 9:40 p m Clevela	nd 6:40 p m 5:35 8
	11:55 a m 11:40 r
2:50 p m 3:30 a mBuffalo.	
5:40 a m 6:50 p m Chicago	
A local freight leaves Grand	d Ranids at 12:50 pm.car
A local freight leaves of an	All twoine doily
ing passengers as far as Alle	gan. An trains daily
cent Sunday. J. W. Mc	KENNEY, General Agen

Detroit, Grand Haven & Milwaukee.

Arrives.	Leave
+Steamboat Express 6:25 p m	6:30 p 1
†Through Mail	10:50 a 1
tEvening Express 3:25 p m	3:50 p 1
*Limited Express 6:50 a m	6:50 a 1
*Limited Express	11:00 a
†Mixed, with coach	
1.05 n m	1:10 p
+Morning Express 1:05 p m	5:10 p
†Through Mail	10:45 p
†Steamboat Express	7:45 a
†Mixed 5.95 a m	5:40 a
*Night Express	0.20 1
*Daily, Sundays excepted. *Daily.	maka ala
Passengers taking the 6:50 a m Express	Dotroit f
connection at Owosso for Lansing, and at	e fallowin
and legal elegning car from Detroit to Gran	u mapius.
IAS CAMPBELL, CITY Passeng	er Agent
GEO. B. REEVE, Traffic Manager Chicago.	
Michigan Central	

	Grand Rapids Division.	
1	DEPART.	
9	Detroit Express	6:15 a m
7		
- 1	Mived	6:50 a m
r		
	*Pacific Express	2.00 n m
-		
-	Grand Rapids Express	
5	Mixed *Daily. All other daily except Sunday. Sl	
,		
S		
n		
	tions made at Detroit with all through train	ns East over
e	M C D D (Canada Southern DIV.)	
e	n W Torregrow Mich Pass, Agt., trand I	Rapids.
	O. W. Ruggles, Gen'l Pass, and Ticket Agt.	, Chicago.
S		
-		Dailman
,	Duluth, South Shore & Atlantic	Ranway.
		EAST
-		EAST AM PM
-	WEST AM PM Leave] [Arrive	EAST A M P M 10:30 3:40
-	WEST [Arrive 11:30 5:05	EAST A M P M 10:30 3:40 P M A M
f	WEST AM PM Leave] 11:30 5:05	EAST AM PM 10:30 3:40 PM AM 8:30 5:30
f	WEST	EAST A M P M 10:30 3:40 P M A M 8:30 5:30 2:05 10:00
i- if	WEST	EAST A M P M 10:30 3:40 P M A M 8:30 5:30 2:05 10:00 1:85 9:15
i-if ys	WEST	EAST A M P M 10:30 3:40 P M A M 8:30 5:30 2:05 10:00 1:85 9:15

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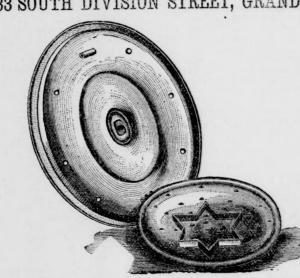
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Telephone No. 95, Entered at the Postofice at Grand Rapids as

WEDNESDAY, SEPTEMBER 14, 1887.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN. and successful merchants of to-day were ing" with the boys. a majority of the soldiers were young fel- calico and still be regarded as "a gentle-

The acme of the showman's or hotel the General. clerk's ambition is said to be the posses- "So, young man," remarked the dignitary, sion of a huge diamond pin, but the longing "it seems you've got at loggerheads with of the average soldier was for a mammoth your brother officers over some d-d pedsilver watch. A pocket time-piece was an dling scheme, but why it's worse for a one article which probably four-fifths of them horse lieutenant to peddle than it is for had never possessed, but it would be safe your cussed fraud of a sutler, I don't preto estimate that the survivors of the rebel- tend to judge! But, by Gad, it won't do lion owned an average of half a dozen each, sir! The esprit de corps musn't be disturbduring their terms of service. Size more ed by a d—d petty huckster, by Gad, sir! A. J. Bowne, President. than quality usually determined the value of | Capt. S-, detail this lieutenant, one sarthe property, and I hardly believe that the geant, and fifteen privates of his regiment possessor of the largest watch in his regi- to report immediately at the Black River ment would have exchanged it for a pair of stockade, to relieve the officer in command! shoulder straps. And there were tidy little And now, sir, you hold that stockade until sums made in the sale of watches, the you're relieved!" Dutchman's one per cent. being about the The Black River stockade was one of the usual margin of profit. Speculators, as a most dreary places for military duty in the Make a Specialty of Collections. Accounts rule, obtained their watches and other light department. It guarded a bridge over a every package was opened, to see that it ception of two or three trains which usually contained nothing contraband, I never passed in the night was practically removed heard of the loss of an article, except from from contact with the outside world.

which were left in a basement covered He determined, ho ply tarific.

reader indulge the first person, singular, in knocked insensible. a little reminiscence-nothing particularly When Carter regained consciousness it rainy afternoon the writer was slowly per- burned in all directions, and they were surbill of fare had been unvaried for a great warmly and exclaimed: many days, there was an indescribable Faching void" about his anatomy that prot- the right stuff in you, after all! Go back to ably every old soldier has possessed at your regiment and recruit up, and I'll see various periods of his service.

Finding that I have, inadvertantly, strayed from the first to the third person, I will Gad, sir, refer him to me!" return. As I was disconsolately carrying the "aching void" above mentioned down the muddy street, I noticed an excited throng of soldiers pressing to the front of a recently acant building, and on that building was sane desire for indulging in pie. Now, if but experienced workmen employed. I had been ignorant of the vile composition of these articles, there would be no particuar cause for this narration, but I wasn't; I

overcome reason. After a long and vain attempt to get in at the front, I climbed over fences and waded through mud holes to the back door and bribed the cook to furnish me with a couple of the "luxuries." They were put on my bare hand, fresh from the and ts guaranteed absolutely pure. oven, and before I had got a rod from the building I was prompted to give a yell of pain and deposit them in the slush of the back yard, and out of that slush I careful-

In a certain regiment of Michigan troops that saw active service in the Western Department was a soldier named Carter, who, while faithful and diligent and precise while on duty, had almost a Hebrewic tendency for the barter and sale of goods. In The speculative propensities of the Yan- the course of time he received various prokee nation cropped out in a great many motions until, finally, he put on a lieutenpeculiar and amusing ways among the boys ant's shoulder straps, but, perhaps unforin blue, during the Civil War, and many of tunately for himself, he could never succeed the first ventures in trade of the prosperous in overcoming his propensity for "dicker-

made during the brief intervals between Now, in civil life and under our republimarches, sieges and battles. The pay of can instructions an individual can plough the enlisted man was not excessive, but as his field or operate his mill or measure off lows who had never had an opportunity of man," but in military circles no man is "a indulging to any great extent in the spend- gentleman" until he becomes a commissioning of money, a natural consequence was ed officer; and when his patent is issued he that the funds disbursed by the pay- is expected to leave the vulgar pursuits of master were usually put into immediate life to those who are not entitled to walk and active circulation. At first the sutler on the "military quarter deck." Hence, was about the only party benefited by the when it became known that Carter was ocrecklessness of the volunteers, but gradual- casionally indulging in his old pastime, a ly there sprang up in nearly every regiment tidal wave of indignation swept over the self-appointed brokers in nearly every "field and staff" of the regiment, and a comspecies of transportable merchandise for mittee was informally constituted to wait which a demand existed; and although it on the offender. Perhaps if the delegates Crescent, was in extremely exceptional cases that the had approached the subject in a courteous dealer would assume the roll of a huckster and concilitory manner Carter would have or peddler, and notwithstanding his place promised reformation, but it was a matter of business had none of the external appear- of regimental comment that his reply to the ances of a mercantile institution, it was not committee was more characterized by prouncommon for a blue-coated dealer to coin fanity than politeness. One morning, shortmore dollars in a week than his brigade or ly after this little episode, Carter received an order to appear at division head-quarters. In a very brief time he made his salute to

commodities through the mails; and, although deep and sluggish stream, and with the ex-

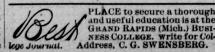
The days passed by slowly and monotonously, and every resource for dispelling One of the most cheeky cases of specula- ennui was at last exhausted, until one tion I ever witnessed was during the siege gloomy, drizzly afternoon, while Carter was of Chattanooga in the fall of '63. The meditating on the relative merits of suicide army at this time was on very limited ra- and desertion, a large body of confederate tions, and everything eatable, except the cavalry suddenly appeared before the encoarsest and least palatable food, had en- closure and demanded its immediate surtirely disappeared. The confederates, in render. The stockade was built merely for evacuating the city, had removed or destroy- a protection against musketry, and Carter ed their entire commissary stores, except a saw with alarm that the new-commers had few hundred bushels of dried apples, several pieces of light artilery with them. with mould and swarming with werms. opened a telling fire on the enemy. Car-About the time when an almost irresistible ter's defense of the stockade probably never craving for a change of diet took possesion went into history, but it was one of the of the soldiers, a small syndicate of blue most heroic deeds of the war. Knowing Roller Champion, coats secured this mass of filth, placed it in that the object of the confederates was the barrels in the sun, filled the barrels with burning of the bridge, he posted his best river water, and in a day or two were pass- marksman on the side that commanded it, ing out "Michigan Cider" at 10 cents a and for a long time defeated every attempt glass as rapidly as two men could dispense to apply the torch. Shell after shell crashed the stuff. Then, by some hook or crook, the through the timbers, and man after man vendors managed to obtain a quantity of fell before the shower of iron and splintered flour, and the hideous mass remaining from wood. Two hours passed by; fifteen out of the "cider" was pounded into a pumice, the seventeen defenders of the enclosure and, sans sugar, seasoning, or shortening, were dead or seriously wounded, and Carmade into "Prime Apple Pies, for 50 Cents," ter and one soldier continued to fight fifteen and the scramble for these "pies" was sim- hundred men; and then a shell exploded in the crumbled roof and hurled a heavy log Apropos of these pies, will the casual upon the two combatants, and both were

instructive or amusing or historical, but one was night, but numerous candles lighted illustrating how under certain circum- the interior of the splintered stockade, and stances, the brain acknowledges allegiance a couple of surgeons were busily engaged to the stomach. Yes! Well, one dismal, in attending to the wounded. Camp fires ambulating down the main street of Chatta- rounded by union soldiers. The wounded For the Field or Garden. nooga in the faint hope of discovering some- man's anxious inquiries elicited the informathing that would slightly vary the dietary tion that the firing had called out a body of Clover, programme of the previous two weeks. He troops headed by Gen. S--- in person and had in his stomach a single-and rather that they had arrived in time to save the limited-course of antiquated "hard tack," bridge. The General shortly entered, and, with a desert of parched corn, but as this finding Carter sensible, he grasped his hand

"God bless you, young man! You've got that you're captain in less than a month; and if any d-d snod, sir, objects to you

J. H. MYERS

Manufacturer of Harness and Collars acarded the announcement of the pie sale. lacarded the announcement of the pie sale. Grand Rapids, has the finest line to select immediately become possessed with an in- from in the city. Give him a call. Non





lent quality.



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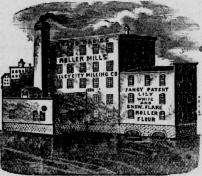
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Orchard Grass, Kentucky Blue, Red Top, Seed Oats, Rye, Barley, Ruta Baga

Anything in the Line of SEEDS,

71 CANAL ST., W. T. LAMOREAUX.

D. W. ARCHER'S



DAVENPORT, IOWA.

0 THOMPSON

80

HONEY BEE COFFEE!

Best in the Market for the Money.

EQUAL TO THE BEST MADE.

BEE MILLS' SPICES The Best Coffee on Earth. Absolutely Pure.

ORANGES

LEMONS



PEANUTS

CANDY

SPRING & COMPANY.

JOBBERS IN

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

& DAVIS. BUNTING

Merchants. Commission

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

STORE COUNTERS AND FURNITURE TO ORDER.



D. H. MOSHIER,

Counters, Prescription Gases, WOOD MANTELS!

And all kinds of Store and Bank Furniture. Odd Bookcases and Sideboards.

Special attention given to ordered work. Call and see me 62 So. Front St., GRAND RAPIDS.

58 Michigan Ave., Chicago, PROPRIETORS OF

YEAS, COFFEES & SPICES.

JAPAN TEA .-- "Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

We Solicit Communications. W. R. KEASEY, Traveling Representative.

& LOVERIDCE. GENERAL DEALERS IN .

Fire and Burglar Proof

Combination and Time Locks, Grand Rapids, Mich.

LAMB & CO..

FRUITS AND VEGETABLES.

Butter, Eggs, Cheese, Etc.,

8 and 10 Icnia Steet, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

REMOVAL. Jennings

ARGYIG MANUFACTURING COMPANY.

Jennings' Flavoring Extracts, Arctic Baking Powder, etc.

REMOVE

AUGUST 15th.

GIBSON BUILDING, 38 AND 40 LOUIS ST.

AINSWORTH,

- Grand Rapids, Mich 76 South Division St., -

The Hardware Market.

Iron and nails are firm, but no stiffening in prices is yet noticeable. The contemplated pool of nail manufacturers has fallen orders with the various houses: through for the present. Barbed wire remains steady, but there is every indication of a small advance. The rope market is still excited, owing to the great scarcity of hemp, which has brought on another advance in both sisal and manilla rope. The manufacturers of agricultural tools have formed a strong combination, including every manufacturer of consequence in the country, and agreed to make the discount for 1888 66% per cent., instead of 70 per

The Grocery Market.

The advance movement in sugar, begun two weeks ago, has continued during the past week, but there is little ground for thinking that further advances will be sustained or that even present prices will be maintained. Rice continues to exhibit a degree of firmness in keeping with other staples in the grocery line. Corn and sugar syrups are booming, consequent upon the advance in sugars. Another general advance in tobaccos may be looked for soon.

Hides, Pelts and Furs.

Hides are generally flat. Pelts are dull, in sympathy with wool. The indications are that the depression caused by the June sales will produce a low market for furs, at least for the opening of the season. Tallow is active and in good demand at the advanced price.

The Honesty of Women.

Women are being employed more and more as bookkeepers and cashiers, and one avowed ground of this employment is that they are more honest than men. Unquestionably they are so up to this time, and it is possible that they will have some permanent advantage in that way. Their normal instincts are somewhat higher and their temptations less on the side of perilous indulgences. But it has been pointed out more than once by the more cautious friends of women that a good deal of the present moral advantage of women in mat-ters of honesty comes simply from inexperience. They have hitherto had so little to do with the direct handling of money that they regard it with more reverence than men; the bare thought of an irregularity alarms them; the conscience is wholly fresh and sensitive; they cannot conceive how a person can wrong another out of a dime and live. Moreover, they overrate the difficulties and perils consequent on wrong doing. A young bookkeeper told me once that whenever her accounts failed to balance, if it were only by a single cent, she felt as if a policeman were just coming in at the door. It is as we find to be the case with lending money—any prudent person would rather lend it to a woman than to a man, because he knows that the chance of payment is greater. In the present state of society a debt of \$5 seems a tremendous affair to a woman and a very small affair to a man; but let that woman borrow and repay a few times and that fine edge of sensibility begins to wear off, precisely as it does with a man, but more slowly.

Convention Echoes.

From the Flint Journal. President Hamilton is the beau-ideal of a

The delegates in attendance are a fine looking body of men, intelligent and wideawake. One can readily see that almost all have partners in business—married, we

Secretary Stowe, of Grand Rapids, is the DOUBLE THICK editor of THE MICHIGAN TRADESMAN, the official organ of the Association. He looks every inch an editor, and is exceedingly obliging to the reporters present.

obliging to the reporters present.

L. W. Sprague, of Greenville, was pointed out to us as the Bill Nye of the convention. Mr. S. is down on dead-beats, and isn't backward in saying so. Like all goodisn't backward in saying so. Like all goodnatured individuals, he is short, stout, and slightly bald headed.

Most economical Rubber Boot in the market. Lasts longer then are

President Frank Hamilton is "the right PRICE NO HIGHER. man in the right place." His executive ability and business capacity eminently fit him for the position he occupies in the State Association, and he is altogether a man who reflects credit and honor upon the or

"Merchant" Again.

Written Especially for THE TRADESMAN. "Merchant," my business partner, being absent on a three weeks' vacation, I desire to thank Mr. Howig for his kindness in answering the questions in "Merchant's" arti-

cle of a week ago.

Nothing could exceed the amiable thoroughness of Mr. Howig's reply, and I am sure that "Merchant" will feel as truly thankful for his painstaking assiduity as

Possibly "Merchant" will have few more queries to make on the same subject, to set-tle some lingering doubt, and in that case I hope I do not misjudge Mr. Howig's good nature in venturing the assertion that he sideration which he did the last. MERCHANT No. 2.

Who Will Be the First to Act?

THE MCHIGAN TRADESMAN says that Grand Rapids wholesale dealers should organize a stock company to operate a line of steamers along the east shore of Lake Michigan. Such a line would be most excellent in building up lake traffic, but should not be controlled by the wholesale trade of one city. Let it be by representatives of all trades in various cities, and work, not to build up one town at the expense of others, but to build up the entire chain of east shore towns connected by mutual interests and desirous of growing and advancing together. We want such a line, not to build up a lop sided trade, but to promote the business in-terests of all within reach of its influence

Encouraging Words from Oceana. HART, Sept. 9, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—At your earliest convenience please send me samples of our latest styles of blanks; also constitution and by-laws for

Icontinually look back to our good time at Flint and with a very enlarged heart for the good people there.

We have accomplished much in so successfully organizing and I hope each local organization will become equally as successful.

Yours truly,

E. S. HOUGHTALING, Sec'y.

The following retail dealers have visited the market during the past week and placed

L. K. Gibbs, Gibbs Bros., Mayfield
Jacob DeSpelder, Grand Haven
Wm. Mieras, Grand Haven
L. N. Fisher, Dorr
W. O. Clark, Middleville
H. B. Fargo, Muskegon
Wm. Peer, Muskegon
R. S. Miner, Muskegon
Geo. A. Sage, Rockford
Neal McMillan, Rockford
W. H. Schuh, P. H. & W. H. Schuh, Wayland.
Frank Hamilton, Hamilton & Milliken, Traverse City

Neal McMillan, Rockford
W. H. Schub, P. H. & W. H. Schub, Wayland.
Frank Hamilton, Hamilton & Milliken, Traverse City
E. S. Houghtaling, Hart
H. A. Spink, Whitehall
W. A. Austin, Austin & Warnick, Montague
Thos. E. Phelan, Montague
W. B. Nicholson, Whitehall
L. P. Saxton, L. P. Saxton & Sons, Pellston
C. H. Tuller, Shelby
Mr. Farrowe, Farrowe & Dalmon, Allendale
Mr. Tanis, Den Herder & Tanis, Vriesland
Wm, Vermulen, Beaver Dam
John Smith, Ada
H. Van Noord, Jamestown
J. Raymond, Berlin
N. Harris, Big Springs
M. Dietrich, Kalamazoo
S. McNitt, Byron Center
C. H. Deming, Hammond
G. F. Cook, Grove
McRae & Lally, Grand Ledge
Chas. Godbold, Lakeview
H. Henkel, Howard City
R. T. Parish, Grandville
J. P. Cordes, Alpine
Geo. N. Reynolds, Belmont
C. K. Hoyt, Hudsonville
Mr. Seibert, Johnson & Seibert, Calcdonia
W. W. Pierce, Moline
Jas. Colly, Rockford
M. P. Shields, Hilliards
C. E. Manly, Kinney
Jno. Giles & Co., Lowell
Fred Morley, Morley Bros., Cedar Springs
G. M. Huntley, Reno
N. Bouma, Fisher
Nellis Buck, Sparta
C. E. Coburn, Pierson
J. C. Benbow, Cannonsburg
Hunt & Hunter, Lowell
C. F. Williams, Caledonia
Dr. J. Graves, Wayland
Walling Bros., Lamont
C. E. Biakeley, Coopersville
Blakeley Bros., Fife Lake
Smith & Deitz, Cadillac
Geo. Carrington, Trent
L. M. Wolf, Hudsonville
C. N. Leach, Hersey
John Spring, Spring & Lindley, Pailey
P. Pruin, Vriesland
Narregang & Son. Byron Center
Geo. P. Stark, Cascade
F. P. Hopper, Middleville

P. Pruin, Vriesland
Narregang & Son. Byron Center
Geo. P. Stark, Cascade
F. P. Hopper, Middleville
A. Purchase, South Blendon
H. Van Noord, Jamestown
J. B. King, Howard City
R. McKinnon, Hopkins

The C. F. Smith Creamery Co. has en-The C. F. Smith Creamery Co. has engaged in the creamery business at Midland.

The outfit was furnished by the Flint Cab
Brundage, Muskegon, Mich.

The Dest drug store in the thriving city of Muskegon. Terms easy. C. L.

Brundage, Muskegon, Mich. inet Creamery Co.

No. 1 White Oats at - 31 ½ c. No. 1 Timothy Hay, per ton, \$13. In car lots here on track.

W. T. LAMOREAUX, 71 Canal Street,

CANDEE

RUBBER BOOTS

DOUBLEWEAR

GREATEST

(WO YEARS

TEST.

FOR SALE BY

MMON SENSE IDEA

DOUBLE THICK BALL.

E. G. STUDLEY & CO., Grand Rapids

Jobbers of

GIVE

BALL.

Lasts longer than any other boot and the

WANTED—By a man of twenty years experience, a situation on road handling groceries, cigars, tobacco, wooden or willow ware or can turn to most any line of goods. The best of references given. Address John M. Laberteaux, Benton Harbor, Mich.

"CANDEE"

TO RENT-Brick store and basement at 21 Scribner street. Good location for gro-cery business. Apply to A. Rasch, 122 Canal St., Grand Rapids.

W ANTED—A man naving an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman.

For September Delivery.

Grand Rapids Ice & Coal Co.,

Rubber and Oil Clothing of all kinds, Hose and Wagon Covers, Leather and Rubber Belting and Mill and Fire Depart-Yard, Corner Wealthy Avenue and M. C. R. R ment Supplies. Send for price list. Telephone No. 159.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of nostage.

FOR SALE—Drug stock in a town of 1,700 inhabitants, situated in fine farming and milling country. A good place for the right man. Reason for selling—owner not a registered pharmacist. Address Lock box 48, Fremont, Mich.

mont, Mich. 200*

ROB SALE—Or exchange, platform spring peddling wagons, suitable for wholesale or retail trade. Address Welling & Carhartt. 139 Jefferson avenue, Detroit, Mich. 208tf

TOR SALE—Or exchange for land, the Byron custom and flouring mill; never failing water power; large run custom; mill and dam in good repair; poor health reason for selling. H. H. Hosenkrans, Byron, Shiawasse Co., Mich. Mich.

Polt SALE—Desirable residence lot on Livingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office.

Feat estate. E. A. Stowe, Tradesman omee.

FOR SALE—The second largest wholesale ice cream manufactory in the State, with retail confectionery, cigars, etc., in connection; will sell all together or the retail part separate. A chance to get a first-class paying business in one of the best towns in Michigan. Everything open for investigaton. Lock box, 749, Owosso, Mich.

208*

Top SALE—Twenty acres of improved fruit land three miles from Frankfort. Will trade for house and lot or stock of goods in Grand Rapids. Address, for particulars, E. A. Stowe, Grand Rapids.

POR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich.

1981

WANTED-A first-class meat market man to take good position in country town.
Good salary to good man. Address J., care
Tradesman, 207

WANTED-A man having an established

SITUATION WANTED—A lady understando ing the check system desires a position as cashier or assistant bookkeeper. Good reference. Address Box 594, care Tradesman of

Timber Land for Sale-4,400 acres of fine timber land in Columbia Co., Oregon, within 35 miles of Portland, 3 to 4 miles of the Columbia River. For further particulars call on or address E. E. Long, No. 10 Stark St., Portland, Oregon.

Clams, 1 2.

Cove Oysters, 1 b stan Cove Oysters, 2 b stan Cove Oysters, 2 b picnic. Lobsters, 1 b picnic. Lobsters, 1 b star. Lobsters, 2 b star. Lobsters, 2 b star.

WINTER COAL -AT-

SUMMER PRICES.

OFFICE 52 PEARL ST.,

JENNESS & McGURDY,

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Descriptions. HOTEL AND STEAMBOAT GOODS

Bronze and Library Lamps, Chandeliers, Brackets,, Etc., 73 and 75 Jefferson Ave.,

DETROIT, - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

WHOLESALE PRICE CURRENT. AXLE GREASE. BAKING POWDER. Tor retail trade. Torretail t bought of Matthews & Co. Will bought Wilbur's Premium .35 German Sweet .23 "Sweet .25 Vienna Sweet .22 "B'kf'tCocoa 45 Baker's .37 "Cocoa-theta 42 Runkles' .35 "Vanilla Bar 28 .35 COCOANUT. A. Stowe, Grand Rapids. | 205tf | FOR SALE—120-acre farm, with fine house and other buildings, three miles north of Coopersville. The best orchard in Ottawa county. Price \$7,000 cash. Address, for further particulars, E. A. Stowe, Grand Rapids, Mich. | 198tf | FOR SALE CHEAP—Portable saw mill in good running order. Capacity 25 M pine lumber per day. Gang edger, saw dust carrier, and line rollers. For further particulars enquire of J. F. Clark, Big Rapids, Mich. 196tf | Green. | 198tf | German, in bins. | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ | 25½ TOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. FOR SALE—Best bargain ever offered for general stock in growing town in good farming community in Northern Michigan. Stock will inventory about \$6,000. Sales last year were \$60,000. Address "The Tradesman, Grand Rapids. FOR RENT—Pleasant store at 19 West Fulton street, Boston block. Now used as dry goods store. Good location. Apply to 221 Mt. Vernon street. FOR SALE—At a bargain, all the material control of the property of the p Ware or can turn to most any line of goods. The best of references given. Address John M. Laberteaux, Benton Harbor, Mich. 209* WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office, 208*tf Tradesman office, 208*tf Crackness Frosted Cream Ginger Snaps. No. 1 Ginger Snaps. Lemon Snaps. Lemon Snaps. Lemon Wafers Jumbles. Extra Honey Jumbles. Frosted Honey Cakes. Cream Gems. Gir S. & M. Cakes. Lobsters, 1 b star. Lobsters, 2 b star. Mackerel, 1 b fresh standards... Mackerel, 5 b fresh standards... Mackerel in Tomato Sauce, 3 b. Mackerel, 3 b in Mustard. Mackerel, 3 b soused. Salmon, 1 b Columbia river. Salmon, 2 b Columbia river. Sardines, domestic 4s .5 CO

Apples, gallons, standards... Blackberries, standards... Cherries, red standard...

Damsons Egg Plums, standards Jooseberries

Raspberries, extra.....

Peas, French.....
Peas, extra marrofat.
Peas, soaked.....
Early June, stan

Early June, stand

French, extra fine.

matoes, standard brands.

Currants, old.
Currants, new
Lemon Peel.

Michigan full cream

CHEESE.

DRIED FRUITS-FOREIGN.

1 40 1 15

.....12 @13

CANNED VEGETABLES.
Asparagus, Oyster Bay.
Beans, Lima, standard.
Beans, String.
Beans, Stringless, Erie.
Beans, Lewis' Boston Baked.
Corn, Archer's Trophy.

"Hamburg.
Peas. French

de Seeled Con		
### Acceptable Company	SHORTS. Our Leader. 17 Hiawatha 23 Mayflower 23 Old Congress 23 Globe. 22 May Leaf 20 Mule Ear 23 Dark 20	Trou Trou White
" No. 3, 1/4 bbls 6 50 dines, spiced, 1/2s 10@12	Globe	White Brook Frogs
" 10 To kits	Yum Yum 30 Pure 16 Our Leader 16 Star 20 Old Vet 30 Unit 30	The
ite, No. 1, 12 15 kits	Big Deal .27 Eight Hours .24 Navy Clippings .26 Lucky .30 Leader .15 Two Nickel .25	quote
" kits	Hard Tack	Mess, Short Short
Lemon. Vanilla. nings' D. C., 2 oz \$\frac{9}{2}\text{ doz. } 100 & 166 " 4 oz \qua	Arthur's Choice	Short Extra Extra
nnings' D. C., 2 oz	Gold Block 30 Railroad Boy 36 Seal of Grand Rapids Mountain Rose 18	Clear Bosto Clear
" 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(cloth)	Stand
" No. 3 panel 1 10 1 85 " No. 8 " 2 75 5 00 " No. 10 " 4 25 7 00	Standard 22 lina, 2 oz 48 Old Tom 19 Seal of North Caro- Tom & Jerry 25 lina, 4 oz 48	Long
MATCHES. and Haven, No. 8, square	Joker 25 Seal of North Carolina, 8 oz 45 Maiden 27 Seal of North Carolina, 8 oz 45	Short
MATCHES. and Haven, No. 8, square. 95 and Haven, No. 9, square, 3 gro 1 15 and Haven, No. 200, parlor 1 75 and Haven, No. 300, parlor 2 25 and Haven, No. 7, round 1 50 akosh, No. 2 100 akosh, No. 8 150 edish 75 bhardson's No. 8 square 100	Pickwick Club 40 lina, 16 oz boxes 42 Nigger Head 26 King Bee, longcut 22	Hams
1 500 hkosh, No. 2 1 00 hkosh, No. 8 1 50	32 32 32 33 34 34 34 35 36 36 37 37 38 38 39 39 39 39 39 39	::
edish	Colonel's Choice	Shou
hardson's No. 8 square 100 chardson's No. 9 do 150 chardson's No. 7¼, round 100 chardson's No. 7 do 150 chardson's No. 7 do 150 codbine, 300 115	Lorillard's American Gentlemen 70	Break
MOLASSES. 16@18	SNUFF. To SNUFF. To	Tiere 30 and
ba Baking	Lotzbeck G1 30	3 to P
ba Baking 25@28 rto Rico 24@30 w Orleans, good 28@34 w Orleans, choice 44@50 w Orleans, fancy 52@55 ½ bbls. 2c extra ROLLED OATS rrels 6 00 Barrels 8 00 lf barrels 3 12 les 2 25 Cases 2 25	Japan ordinary 18@20 Japan fair to good 25@30 Japan fine 35@45	5 to P 10 to I 20 to I
OATMEAL ROLLED OATS rrels	Japan dust .59@46 Young Hyson .20@45 Gun Powder .35@50 Oolong .33@55@46 Congo .33@55@46	Extra
2 25 Cases	Oolong 33@55@€ Congo 25@30 VINEGAR.	Plate
dium @6 50 "½ bbl. @3 45 all, bbl. @7 50 "½ bbl. @4 60	White Wine	Extra
PIPES.	MISCELLANEOUS.	Pork Ham
ported Clay, No. 216, 3 gross	Bath Brick imported 90 do American 75 Burners No 6	Tong Frank Blood
oice Carolina 7 Java 5½ ime Carolina 6½ Patna 5½ Od Carolina 6½ Patna 5½	do No.1	Bolog
od Carolina	Condensed Wills Frank	Head In ha
od Carolina 6 Rangoon @5 Rangoon @5 Rangoon	Candles, Star. @11 Candles, Hotel. @12 Camphor, oz., 2 b boxes. @35 Extract Coffee, V. C. @35	In ha In qu
od Carolina 6 Rangoon @5 od Louisiana 54 Broken 34@34 ble 654 Japan 6 SALERATUS. Land's pure 54 Dwight's 5 urch's 5 Cap Sheaf 54 kc less in 5 box lots.	Extract Coffee, V. C. @80	Joh
SALT	~ quares (415 50)	Price Fresh
Pocket, F F Dairy 2 25 Pocket 2 10	Gum, Rubber 100 lumps @25	Fresh Dress Mutt
	Gum, Rubber 200 lumps. @35 Gum, Spruce. @330 Hominy, \$\ bbl. @3 50 Jelly, in 30 \text{ b pails} @5 Pearl Barley @2\ 2\ 2\ Peas, Green Bush @1 10 Peas, Split Prepared @3\ 4\ Powder, Keg. @5 50 Powder, \$\ Keg @2 75 Sage @4 15	Lam! Veal Pork
hton, English, dairy, bu. bags	Peas, Green Bush. @110 Peas, Split Prepared. @33/	Fowl Duck
ck, bushels 25 arsaw, Dairy, bu. bags 40 20	Powder, Keg. @5 00 Powder, 1 Keg. @2 75 Sage @ 15	Turk
risian, ½ pints @2 00	Sago @ 6 Tapioca @ 6	Clove
pper Sauce, red small	CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:	Time
nnor Sauce groon large wing @1 50	Standard, 25 lb boxes 814@ 9 Twist, do 82 9	
Alford Sauce, pints	Cut Loaf do	Wate
spice	Royal, 200 lb bbls	Etha
" Batavia in bundles	Extra, 200 to bbls.	Gaso Capi
" Zanzibar 29 ace Batavia 80		Mode Shiel Eldo
itmegs, fancy	Lemon Drops. @12 Sour Drops. @13 Peppermint Drops. @13	Peer
	H M Chocolate Drops	Para Blac Blac
Spice	A B Licorice Drops 12	Blac
oves, Amboyna	Lozenges, plain	Cu
" Cochin	Mottoes	Stan
" Jamaica 18@22 ace Batavia 85 astard, English 20 " and Trieste 22	Caramels	Stan Stan Stan
Trieste	Decorated Creams. 20 String Rock. 13 Burnt Almonds. 22	Pails Map Butt
ppper, Singapore black 22 white 32 " Cayenne 25	Wintergreen Berries 14	Butt Rolli Pota
uzzy, Gloss, 48 b boxes, 1 b pkgs. @ 5% " 48 " 3 b " @ 5% " 40 b " bulk	Lozenges, plain in pails. 611½ Lozenges, plain in pails. 610½ Lozenges, printed in pails. 610½ Lozenges, printed in bbls. 611½ Chocolate Drops, in pails. 612½ Gum Drops in pails. 65½ Gum Drops, in bbls. 65½ Moss Drops, in pails. 65½ Moss Drops, in pails. 65½ Moss Drops, in pails. 65½	Cloth Cloth Mop
" 40 lb " bulk @ 4 " 72 lb crates, 6 lb boxes @ 614	Lozenges, printed in bbls. @11½ Chocolate Drops, in pails. @12½ Gum Drops in pails. @ 6½	Wash
72 lb crates, 6 lb boxes.	Gum Drops in pails @ 6% Gum Drops, in bils @ 5% Moss Drops, in pails 9 @10 Moss Drops, in bbls @ 9	Wash
" " 6 b boxes @ 7½ " bulk @ 6½ " Pure, 1 b pkgs @ 5½	Sour Drops, in pails	Bush Bush Bush
rmenich, new process, gloss, 1 lb @ 5%	Imperials in bbls. 6114 Bananas 1 0062 50	Cloth Cloth Cloth
" bulk, boxes or bbls @ 4	Oranges, California, fancy@ Oranges, choice	Cloth
sugars.	Oranges, Florida	Wate
1bes	Oranges, OO. @ Oranges, Imperials. ## 50 Lemons, choice. 4 06@4 50	Не
" Off	Lemons, fancy 50@6 00 Lemons, California 10 @15	payi Gir
andard A	Figs, Bags, 50 tb. @ 8 Dates, frails do	for c Ru ers a
0.4 C.	Dates, Fard 10 b box \$ b	and qual to se
SYRUPS.	Pine Apples, \$\frac{1}{2}\$ doz	to se
orn, barrels @31 orn, ½ bbls. @35 orn, i0 gallon kegs. 235 orn i0 gallon kegs. 235 orn sugar, bbl. 28636 ure Sugar, ½ bbl. 22039	" Iron	Ap Be
TOBACCO—FINE CUT—IN PAILS. ncle Tom	Brazils 8½ 9 Filberts, Sicily @11 Barcelona @0.9	Be
28 Cinderella 37 37 37 38 39 39 39 39 39 39 39	Walnuts, Grenoble	fairl 22c.
agnet 25 Cross Cut 35 eal of Detroit 60 Old Jim 35 m Dandy 38 Old Time 40	" Sicily. 15 " French. 10 Pecans, Texas, H. P. 13@16 " Missouri Cocoanuts, \$\polenote{2}\$ 100, full bags. @4 50	Ca Ca Ce
ur Bird	Cocoanuts, \$100, full bags	Ch 12@: Ci
ur Leader. 40 Royal Game. 38 weet Rose. 32 Mule Ear. 65	Prime Red, Taw &	Or Dr
ark American Eagle 67 Old Congress	Fancy H P., Va do	Eg
176 Sugar, bol. 200300 200300	HIDES, PELTS AND FURS. Perkins & Hess pay as follows:	lb. He
1	Green \$ 10 51/2 6 Calf skins, green Part cured 7 @ 71/2 or cured 7 @ 8	per car
ackinaw. 24 Yum Yum . 45 acatawa. 23 Butterfly . 35 ilu Chief . 30	kips 8 @12	Mi Or Pe
	SHEEP PELTS. Old wool, estimated washed \$\mathbf{b}\) \(\mathbf{D}\)	\$1 p
ye Opener 32 Blue Blazes 30 hopper 30 Capper 40 each Pie 30 Jupiter 25 ear 41 Night Cap 22 Id Solder 37 Splendid 38 lipper 34 Red Fox 44 porter Stone 34 Ric Drive 44	Tallow	Pe Pl \$1.78
dd Solder	MISCELLANEOUS. Sheep pelts, short shearing 5@25	Po Po Sv
calping Knife 34 Chocolate Cream 44 Am Boss 34 Nimrod 38	Medium	time
ext	Ginseng, good	W
uaker .28 Black Prince .35 ig Nig .37 Black Racer .35 pear Head .44 Climax .42	F. J. Dettenthaler quotes as follows: OYSTERS.	Lan
. V	Fairhaven Counts	lots
urkey39 Ben Franklin32		R
. & Q30 Moxie	Standards	B
. & Q	MISCELLANEOUS. Sheep pelts, short shearing. 5@25 Sheep pelts, old wool estimated. @25 Tallow. 34/@ 34/@ 34/@ 34/@ 36/@ 34/@ 34/@ 34/@ 34/@ 34/@ 34/@ 34/@ 34	Band and saci

eader 17 Hiswatha 23 wer 23 Old Congress 23 22 May Leaf 23 Dark 20	Trout. smoked. 10 Whitefish 7
	Whitefish 7 Whitefish, smoked 10 Brook Trout 50 Frogs' Legs, per dozen 25@65
Yum30 Pure	PROVISIONS.
et	The Grand Rapids Packing & Provision Co. quote as follows:
Sar 23 Dark 20 Yum 30 Pure 16 eader 16 Star 20 tal 30 Unit 30 tal 27 Eight Hours 24 Clippings 26 Lucky 30 r 15 Two Nickel 25 Tack 30 Duke's Durham 40 25 Green Corn Cob Pipe 26 r 49 Owl 16 r's Choice 22 Rob Roy 25 Dux 28 Uncle Sam 28 Dust 26 Lumberman 25 Block 30 Railroad Boy 36 Grand Rapids 30 Old Rip 30 5 star 25 Seal of North Carourd 1 star 22 Seal of North Carourd 25 Jest of North Carourd 30 Seal of North Carourd 30 Jest of North Carourd 30 Seal of North Carourd 30 Jest of North Carourd 30 Seal of North Carourd 30 Jest of North Carourd 30 Seal of North Carourd	Mess, Chicago packing
	16 00
rs Choice	Extra clear pig, short cut
Block30 Railroad Boy36 Grand Rapids Mountain Rose18	Clear quill, short cut.
oth)	Standard clear, short cut, best. 17 00 Bean 14 00
ird	DRY SALT MEATS—IN BOXES. Long Clears, heavy. medium light
m	mediumlight
er	do. light. SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs. 12
Head	SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs
n 15 Grayling 32 Dew 25 Seal Skin 30	16 lbs 1246 1246 1246 1246 1246 1246 1246 1246
Bee	best boneless 11 Shoulders 7½ Breakfast Bacon, boneless 12
nd's American Contlamon	Breakfast Bacon, boneless. 12 Dried Beef, extra 10 ham prices. 11½
Maccoboy. 25 Ax' 20 Happee 20 ad Mills Scotch 25 Ag 45 45 46 47 48 48 49 49 40 40 40 40 40 40 40 40	LARD.
	LARD IN TIN PAILS.
TEAS. ordinary. 18@20 fair to good. 25@30	3 b Pails, 20 in a case
dust	Extra Mess, warranted 200 bs
VINEGAR. 33@55@60 VINEGAR.	Extra Mess, warranted 200 bs. 7 25 Extra Mess, Chicago Packing 7 00 "Kansas City Packing 7 50 Plate 7 50 Extra Plate 8 60 Boneless, rump butts 1 00
Wine 30 gr. 50 gr. 08 10	Extra Plate 8 00 Boneless, rump butts. 11 00
state Apple	SAUSAGE-FRESH AND SMOKED.
MISCELLANEOUS. Brick imported	Pork Sausage
rs, No. 0	
Shelis, bulk	Bologna, straight 6 Bologna, thick 6 Head Cheese 6
nsed Milk, Eagle brand	PIGS' FEET.
es. Hotel	In quarter barrels
1	FRESH MEATS.
" quarts @10.50	prices as follows:
" 2-quarts. Q13 50 Rubber 100 lumps. Q25 Rubber 200 lumps. Q35	
Spruce	Dressed Hogs
in 30 lb pails	Pork Sausage
Green Bush	Bologua
er, Keg. @5 00 er, ½ Keg. @2 73 @ 1	Turkeys 611 Lard, kettle-rendered 08
Split Prepared @ 3% er, Keg . @ 5 00 er, ½ Keg . @ 2 70	FIELD SEEDS.
CANDY. FRUITS AND NUTS. nam & Brooks quote as follows:	Clover, mammoth
ard, 25 to boxes 81400 9	OILS.
oaf do	ILLUMINATING.
, 25 fb pails	Water White. 11½ Michigan Test. 10½ Ethaline. 13½
200 tb bbls	LUBRICATING. 121/4
h Cream, 25 fb pails. @114 aft, 25 fb cases. @10 n, 25 fb pails. @10 n, 200 fb bbls. @ 9	
	Capitol Cylinder 36½ Model Cylinder 31½ Shield Cylinder 26½ Eldorado Engine 23½
n Drops	Eldorado Engine 23 Peerless Machinery 20 Challenge Machinery 19 Pareflix
Chocolate Drops	Paraffine 201/2 Black, Summer, West Virginia. 9 Black, 55° to 30° 10 Black, 15° C. T. 11 Zoro.
Drops	Black, 15° C. T. 11 Zero 12%
dicorice Drops 12 ges, plain 14 ges, printed 15	WOODENWARE.
es	Curtiss & Dunton quote as follows:
n Bar	Standard Tubs, No. 2
nels	Standard Tubs, No. 1 5 75 Standard Tubs, No. 2 4 75 Standard Tubs, No. 3 3 3 75 Standard Pails, two hoop 1 40 Standard Pails, three hoop 1 65 Pails 1 65
rated Creams	Calibratic Pails and Science Calibratic Pails Calibratic Pails
Almonds	Butter Ladles 2 25 Rolling Pins 75
ges, plain in pails	
ges, printed in pails	Mop Sticks
Drops in pails	Washboards, single 175 Washboards, double 225 Washboards, Northern Queen 275
Drops, in obls	Diamond Market. 40
Drops, in pails @12 rials, in pails @12½ rials in bbls @11½	Diamond Market
FRITITS.	Clothes, splint, No. 3 350 Clothes, splint, No. 2 425
nas	Clothes, splint, No. 3 3 50 Clothes, splint, No. 2 4 25 Clothes, splint, No. 1 5 50 Clothes, willow No. 3 6 00 Clothes, willow No. 2 8 50 Clothes, willow No. 3 8

MISCELLANEOUS. emlock Bark-Tanners at this market are ing \$5 for all offerings of good bark. nseng-Local dealers pay \$1.60@\$1.70 % to lean washed roots. ubber Boots and Shoes—Some manufactur-authorize the it agents to offer 40 per cent. 40 and 5 per cent., for first and second litt, respective. by, and some are authorized ell for 40 and 12½ per cent., and 50.

COUNTRY PRODUCE.

pples—In grea supply at \$1.50 per bbl. eets—In good supply at 30c per bu.
eans—Good hand-picked mediums are
ree at \$20\$\$2.10. utter-Creamery is in good demand and ly firm at 26@28c. Dairy is active at 20@ abbages-\$3@\$7 per 100, according to size. arrots—40c per bu. elery—20@25 \$ doz. heese—Jobbers are holding their stocks at

Cheese—Jobbers are holding their stocks at @13c.
Cider—10c per gal.
Cider—10c per gal.
Crab Apples—25c per bu.
Dried Apples—Out of market.
Dried Peaches—Out of market.
Dried Peaches—Out of market.
Eggs—Scarce and firm. Jobbers are paying %c and holding at 15c.
Grapes—Concord, Ives and Worden 3c per o.
Delawares, 5c.
Honey—Dull at 10@14c.
Hay—Baled is moderately active at \$15 er ton in two and five ton lots and \$13 in rlots.
Muskmelons—\$1 per doz.
Onions—1n plentiful supply at 75c per bu.
Peaches—Crawford \$1.75 per bu; Barnard, 1 per bu; common varieties, 50@75c per bu.
Pears—\$1 per bu.
Pears—\$1 per bu.
Peppers—Green, \$1 per bu.
Plums—Scarce at \$3 for Green Gages and .75 for small varieties.
Potatoes—75@8c per bu.
Pop Corn—2c \$ b.
Sweet Potatoes—Jerseys, \$4.50 per bbl. Balmores, \$3.
Tomatoes—75c \$ bu.
Turnips—25c \$ bu.
Turnips—25c \$ bu.
Watermelons—\$5 @ \$10 per 100.
GRAINS AND MILLIMG PRODUCTS.
Wheat—No change. City millers pay 75c for

GRAINS AND MILLING PRODUCTS.

Wheat—No change. City millers pay 75c for neaster and 72c for Fulse and Clawson.

Jorn—Jobbing generally at 52c in 100 bu., s and 47/4c in carlots.

hats—White, 35c in small lots and 30@31c in rots.

Oats—White, 35c in small lots and 30@31c in car lots.

Rye—48@50c 9 bu.
Barley—Brewers pay \$1.25 9 cwt.
Flour—No change. Patent, \$5.009 bbl.in sacks and \$5.20 in wood. Straight, \$4.00 9 bbl. in sacks and \$4.20 in wood.

Meal—Bolted, \$2.40 9 bbl.

Mill Feed—Screenings, \$14 9 ton. Bran, \$13 9 ton. Ships, \$14 9 ton. Middlings, \$15 9 ton Corn and Oats, \$17 9 ton.

Michigan State Frarmacettetes
President—Arthur Bassett, Detroit.
First Vice-President—G. M. Harwood, Petoskey.
Second Vice-President—H. B. Fairchild, Grand Rapids.
Third Vice-President—Henry Kephart, Berrien Springs.
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. Gundrum, Frank Inglis,
A. H. Lyman, John E. Peck, E. T. Webb.
Local Secretary—James Vernor, Detroit.
Next Meeting—At Detroit, October

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.

esident—Geo. G. Stekettee. 2e-President—H. E. Locher. 2eretary—Frank H. Escott. 2easurer—Henry B. Fairchild 2erd of Censors—President, retary.
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wen, Isaac Watts, Wm. E. White and Wm. L. White.
Jommittee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum.
Jommittee on Legislation—R. A. McWilliams, Theo.
Kemink and W. H. Tibbs.
Jommittee on Pharmacy—W. L. White, A. C. Bauer and
Jisaac Watts.

ac Watts. lar Meetings—First Thursday evening in each month.

Annual Meeting—First Thursday evening in November
Next Meeting—Thursday evening, October 6, at The
TRADESMAN office.

Detroit Pharmaceutical Society. President—Frank Inglis.
President—Frank Inglis.
President—Frank Inglis.
President—Frank Inglis.
President—Frank Inglis.
President—F. W. R. Perry.
econd Vice-President—J. J. Crowley.
ecretary and Treasurer—F. Rohnert.
ssistant Secretary and Treasurer—A. B. Lee.
nnual Meeting—First Wednesday in June.
egular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association.

Berrien County Pharmaceutical Society. President, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Association. Charlevoix County Pharmaceutical Society nt, H. W. Willard; Secretary, Geo. W. Crouter

Ionia County Pharmaceutical Society. President, W. R. Cutler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n.

resident, R. F. Latimer; Secretary, F. A. King. Kalamazoo Pharmaceutical Association. President, D. O. Roberts; Secretary, D. McDonald.

Mason County Pharmaceutical Society. esident, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County: Pharmaceutical Society. sident, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society. resident, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Druggists' Association

Muskegon Drug Clerks' Association. resident, E. C. Bond; Secretary, Geo. L. LeFevre.

Newaygo County Pharmaceutical Society. Oceana County Pharmaceutical Society.

lent, F. W. Fincher; Secretary, Frank Cady. Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall.

Shiawassee County Pharmaceutical Society Tuscola County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard Manistee County Pharmaceutical Society President, W. H. Willard; Secretary, A. H. Lyman.

Can Goods be Successfully Sold for

Gen. Grant was on a certain occasion. Soon after the closing scenes of the great war, he visited New York city for the first time. As a matter of course he was much lionthe renowned General, and all were quite anxious to do so. Riding through Central Park on that day, I met a friend who was afflicted with the infrastive of the second second anxious to do so. afflicted with the infirmity of stammering.

As he approached, I saw that he was preparing to make a noble effort to deliver himself of a burden. Pulling up his horse, himself of a burden. Pulling up his horse, he, after much twisting and turning, finally got started: "I wanted to tell you that Gen. Grant was at the Casino beyond the lake, but I have been so long in saying it that he will probably be gone now." My friend's intentions toward me were of the best, but the General was gone, sure enough, and so it is likely to be with your patience while I am wrestling with my in-firmities; for when a man of my years once starts to tell the story of a life's experience, you may well see danger ahead. Yet I feel that you will prefer to have me give you so much of actual experience as limited time will allow rather than opinions, as

of selling goods for ready pay, and you will agree with me that I came to have this bias most naturally and logically, when I mention that my early home was among the hills of Northern Pennsylvania (the free-soil "Wilmot Proviso" district), where the Weekly Tribune was rated as gospel. And truly that gospel did there much abound. Leaving my home for New York at the Leaving my home for New York at the age of 21, I carried with me a large stock of admiration for the Tribune and its editor. And thus it was that when, during the first year of my residence there, I had what was to me the great pleasure of meeting Mr. Greeley on terms of free and un-ceremonious friendship, I learned from him how positive and earnest were his ideas on the subject we are to consider. He showed this belief in his convictions by starting the great newspaper, which was to be his proud onument, on the basis of subscriptions paid in advance, and no advertisements taken except prepaid, when all others were selling papers and taking advertisements on long credits. It took high courage to make these terms; he made them, however, and success followed, as you all know, where so many failed by the other plan.

mine would not be authority to govern you.

I have long held a decided bias in favor

Thus it came to me most naturally to give attention to this matter, and the more I looked at it, the more I became impressed that it was the better way. When I had been brought face to face with the panic of 1857; had seen strong old firms of many years' growth go down before a wild panic of a few days, never to rise again, and had felt the great hazards of the credit business myself to the extent of losing the earnings of the best eight wears of my life, I was all the more ready 2 sail for the rest of my life under the "Ready Pay" flag. And so I came to test this plan. Leaving the wholesale business, Lestablished several stores at different

* Paper read by Park Mathewson at second annual convention of the M. B. M. A.

who have not so far had occasion to visit Canada for the benefit of their health.

who have not so far had occasion to visit
Canada for the benefit of their health.

Asking your pardon for so much personal history, I will leave all that now for my long cherished friend, "The Village Blacksmith." This is a true story, with all rights reserved. Many years ago, before the Eric Railway was built, I was traveling with a sleigh, and one cold, blustering day, arrived at Olean, N. Y., then a small, thin village. This was before oil and lumber had developed and made it the rich and populous place it now is. Driving through the village, not far from its only hotel I saw over the door of a blacksmith shop this strange device: "A. Freeman." Under this was added, "I work for pay." I halted in front of that sign and pondered on the name and the legend. A few years since I visited that old town once more, and found it wonderfully changed. The evidences of prosperity and wealth were abundant in fine business blocks, banks, and especially noticeable were the new residences among.

The trade worthy of your best efforts should consist of those who are willing to pay a reasonable profit on what they buy. The community that does not contain a fair number of this class of customers is the exception, and the dealer thus located is an object of pity.

The hour will not permit me to enlarge upon methods or make further comparisons. In closing, I will but repeat that it takes courage; yet it will be generally admitted, I think, that the man best fulfills his destiny who tries to leave the world better for his having lived in it.

"Not enjoyment and not sorrow I so ur destined end or way.
But to act, that each to-morrow Finds us farther than to-day."

The Drug Market.

business blocks, banks, and especially noticeable were the new residences, am the finest of which was pointed out to me that of A. Freeman, Esq. The "I work for pay" blacksmith evidently had worked for pay with good results. He will ever stand in my memory as worthy of the pic ture thus drawn by Longfellow:

Under a spreading chestnut tree
The village smithy stands;
The smith, a mighty man is he,
With large and sinewy hands;
And the muscles of his brawny arms
Are strong as iron bands.

His hair is crisp and black and long,
His face is like the tan;
His brow is wet with honest sweat,
He earns whate'er he can,
And looks the whole world in the face,

For he owes not any man. Thanks, thanks to thee, my worthy friend,
For the lesson thou hast taught.
Thus at the flaming forge of life
Our fortunes must be wrought;
Thus on its sounding anvil shaped
Each burning deed and thought.

I have it in my mind to tell you another tory—this time about the son of a village blacksmith, who has achieved phenomena success by the pay-as-you-go plan. This son of the smithy added to his father's teachings a practical knowledge of machinteachings a practical knowledge of machinery and of chemistry. Thus equipped, he went to New York at the age of 27 years, with about \$1,000, each dollar of which represented at least one full day's labor at the forge or in the machine-shop. With this capital B. T. Babbitt made his commencement as a manufacturer. The materials were bought with this money. When ready for sale they were offered and sold ready for sale, they were offered and sold for money, and the same operation oft repeated from that day until this. Fifty years have brought to him a well-earned years have jubilee year, and each of these years has brought an added growth. Higher and wider has the little old building grown and expanded, until now that small plant of \$1,000 stands represented by a manufacturing establishment that of its kind is second none in value in the world. It is equipped with every known labor-saving invention, including last, but not least, a smoke-consumer that is a perfect success, making life worth living to the surrounding population. And, by the way, it is sincerely hoped that this much-needed inventional projects. Mr. President and Gentlemen of the Michigan Business Men's Association:

It is a pleasant privilege that enables me to offer my thanks for the invitation to meet with you this evening. I much fear, however, that your patience will be where Gen. Grant was a supersided by the supersi war, and inflated currency have come and gone, leaving many wrecks; but here is a business that has always been serenely buoyant and prosperous through these varied storms. It was built upon the solid rock of "Pay as you go" and "Ready pay at all times and places."

It is so entirely safe to expand a business if we debts for incurred beyond the cash on

as well as good spirits. Mr. Babbitt is a man conspicuous for his robust health. A stranger would need to be told that he was nearing his eightieth birthday if he was nearing his eightieth birthday, if he were seen this morning stepping into his factory as usual, with the same prompt attention to the various details that claim his time, which many a young man of 30 fails to be

There is another phase of this ready-pay plan that deserves a thought as regards large employers—here is a business that employs nearly 1,000 men, boys and girls, and there has not one strike or lock-out occurred there in all this time. The punctual manner in which their labor has been paid for is to be credited with much of this pleasing result; and another factor is that families have grown up and into the bus-iness, two or three generations having followed each other until a pride has been developed in them—it has become their bus-

iness, in part. Another point deserves notice in these days of estrangement between employer and employed; when it appears that the distance separating them is widening in many ways. Here is an employer, who, instead of looking over and after bad accounts and dead ducks, is daily reviewing the details of the work done, with his ear near to the griefs and joys of the employed, approachable by them and near to them. This interest has brought and will continue to bring good results; and it is not to be doubted that, were there more employers occupying the same relations to their helpers, the labor situation would be greatly altered, and the peaceable adjustment of present differences would be more encour-

agingly near. Now, having seen that the examples cited have been successful, it may still be said, "Oh, yes, ready-pay will do for those, but not for this or that." You will have observed that the cases mentioned were of varied businesses, and such as are subject to as sharp competition as any others. What was most essential in each was the courage to start on that line. Why do not successes come to those who try to sell for pay? My principal answer to this question is that but few start with sincere and well-defined convictions. To insure success the dealer should be so fully assured of its merits that he will be able to convince his customers that the plan is as much for their welfare as his own. This can best be proved by a fair trial, which should be shown in better pur-chases, in better assortments, but most of all in the qualities of goods, for in almost all articles there are good, better, and best. In the long run these are the items that

Drugs & Toedicines

State Board of Pharmacy.

Six Years—Jacob Jesson, Muskegon.
Three Years—Outmar Eberbach, Ann Arbor.
Three Years—Outmar Eberbach, Ann Arbor.
Three Years—Stanley E. Parkell, Owosso.
Four Years—Stanley E. Parkell, Owosso.
Treasurer—Jas. Vernor.
Next Meeting—At Lansing, November 1 and 2.

Michigan State Pharmaceutical Ass'n.

President—Arbur Bassett, Detroit.

Michigan State Pharmaceutical Ass'n.

Michigan State Pharmaceutical Ass'n.

President—Arbur Bassett, Detroit.

Michigan State Pharmaceutical Ass'n.

President—Arbur Bassett, Detroit.

Michigan State Pharmace and retain the really valuable customers of every community, while the one caught by the cry of "Cheap" stays with you until he

The Drug Market.

Quinine continues dull and depressed Foreign is quoted a trifle lower in 100 ounce tins. Opium is about steady at last week's quotation, but a somewhat firmer feeling now prevails. Cubeb berries are firm at the advance. Cuttle bone has again advanced and is tending higher. The recent advance in chamomile flowers is well maintained. Oil spearmint has declined. Gum shellac is advancing.

Michigan Drug Exchange.

375 South Union St., Grand Rapids. AGENTS FOR THE Standard Petit Ledger.

FOR SALE-Stock of about \$1,000 located in Grand Rapids. Will give liberal discount

FOR SALE—Stock of about \$1,300 well located in town of 6,000 inhabitants in Texas. Liberal discount. FOR SALE-Stock of about \$1,300 in town of the stock of the n very reasonable terms.

on very reasonable terms.

FOR SALE—Stock of about \$5,000 in town of 3,000 inhabitants in Indiana. Average daily sales \$35. Terms easy.

FOR SALE—Stock of about \$1,500 in town of 500 inhabitants. No other drug store in

place.

FOR SALE—Stock of \$1,200 in town of 300 inhabitants. Average daily sales \$15.

FOR SALE—Stock of \$3,750 well located in Detroit. Doing good business. FOR SALE-Stock of \$500 in town of 800 inhabitants. No other drug store in town. A LSO-Many other stocks, the particular of which we will furnish on application

TO DRUGGISTS—Wishing to secure clerks we will furnish the address and full particulars of those on our list free. WE HAVE also secured the agency for J. H. Vail & Co.'s medical publications and can furnish any medical or pharmaceutical work at publishers' rates.

Michigan Drug Exchange,

EDWIN FALLAS. PROPRIETOR OF VALLEY CITY COLD STORAGE,

Butter, Eggs, Lemons, Oranges. And Packer of SOLID BRAND OYSTERS.

Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing

217, 219 Livingston St., Grand Rapids.

THE BEST SELLING GOODS ON THE MARKET.

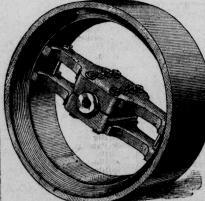
MANUFACTURED BY Beaver & Co., Dayton, Obio.

S. MUSSELMAN & CO.,

HESTER & FOX,

Saw and Grist Mill

Planers, Matchers, Moulders and all kinds, of Wood-Working Machinery, Saws Belting and Oils.



And Dodge's Patent Wood Spiit Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. WRITE FOR PRICES.

44, 46 and 48 So. Division St., Grand Rapids, Mich.

HAZELYINE & PERKINS DRUG GO

WHOLESALE PRICE CURRENT.

WHOLESALE

Have now in Stock and Invite Your Order for the

An Elegant Line of

PERFUMES

Put up in the following styles:

Mateh Safes five styles Christmas Cards ten styles Fancy Plush Boxes Hand Lamps two sizes Night Lamps Embossed Boxes

Vases four styles Slippers two sizes Bisque Figures

Watches Tumblers Pitchers

Jugs

Althae

Althae
Anchusa
Arum, po.
Calamus
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 35).
Hellebore, Alba, po.
Inula, po.
Ipecae, po.
Jalapa, pr.
Maranta, ¼s.
Podophyllum, po.
Khei
" cut.
" py
Snigelia

Senega Smilax, Officinalis, H.... Mex

Foenugreek, po.

Boots

Also a Line of

Sachet Bags

In Silk and Satin.

MACHINERY All These Goods are Low in Price and are very Desirable.

> Hazeltine & Perkins Drug Co.,

Grand Rapids,

3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		ilua suce				2 00	
Advanced—Cuttle bone. Declined—Quinine, German, oil spearmint. ACIDUM	Vel	vet Ext ra Ye	do do do do for slate	do do do	::::	1 10	5 5
eticum 8@ 10 enzoicum, German 80@1 00 problicum 45@ 50 tricum 58@ 65	Yel	low Reef her, Spts	MISCE Nitros,	LLANEO	ous.	26@ 30@	
ydrochlor	Alu	men, gr	ound, (p	0.7)		2½@ 3 3@ 55@	31/2
1 85@2 10 1 40@1 60 1 artaricum 50@ 53	An	timoni, i timoni et genti Nit	Potass ras, 3	Tart		4@ 55@ 6 5@	60 68
AMMONIA. qua, 16 deg	Bal Bis	m Gilead muth S.	N		%s, 12)	3800	20 9
BACCAE. 12@ 14	Car	ntharides osici Fru	Russia ctus, af	n, po		0	10 15 16 14
ubebae (po. 1 39	Car	ryophylli rmine, N ra Alba, S	o. 40 S. & F	35)		30@ @3 50@	33 75 55
opaiba	Co	cus ssia Fruc	tus			280	30 40 15 10
CORTEX.	Ch	loroform				3800	50 40
assiae	Ch Ch Cir	loral Hydondrus . nehonidii nehonidii	ne, P. &	W	er cent	1 50@1 10@ 15@ 6@	12 20 15
Iyrica Cerifera, po	Cr	eta, (bbl.	75)			. @	40 50 2 6
12 12 13 14 15 16 17 18 18 19 19 19 19 19 19	Cr	eta, prec eta Rubr	a			. 80	10 8
Hycyrrhiza Glabra	Cu Cu	dbear pri Sulp	h			60	24
" 18 @ 12	Et B	her Suip	h	· · · · · · · ·		. 68@	70
FERRUM. @ 15		gota, (po ake Whi	60)			. 50@ . 12@	60
Strate and Quinia. @3 50 Strate Soluble. @ 80 Ferrocyanidum Sol. @ 50	O GE	ambier elatin, Co	opor			. 7@	8
Solut Chloride	5 G 2 G 7 G	ue, Broy	flint, 708	k10 by b	ox. 60&10	. 90	15
FLORA. 12@ 1- Arnica. 12@ 1- Anthemis 45@ 5	4 G G	lycerina rana Par	radisi			. 23@	26
Matricaria 500 S	5 H H 2 H	ydrarg (Chlor. Co	or		@	65 65
Cassia Acutifol, Tinnivelly	50 H 10 H	ydrarg L	Ammoni Inguenti	ati		. 0	01 00 0 40
Ura Ursi	O I	hthyoco ndigo	lla, Am			1 25@	01 50 01 00
" 2nd " @ 9	10 11	dororm			Iod	6	27
" po	00 L					550	21 00
" Cape, (po. 20). @ 5 " Socotrine, (po. 60). @ 5 Ammoniae	50 M 80 M	lacis lagnesia, [annia, S	Sulph. (bbl. 1½)		800	31 OC
German 25@	10 1 1	TOBCHUB (Cauton .			"	
Euphorbium, po	10 N	Inv Vom	ica. (po.	20)	odoz	. 6	@ 10
Guaiacum, (po. 45)	20 F	icis Liq.,	, quarts			(@2 70 @1 40
Myrrh, (po. 45)	40 1	il Hydra	rg. (po.	80)		(0 8 0 5 0 1 0 3
" bleached sage	75 1	Pix Burg Plumbi A	cet			140	@
AbsinthiumEupatorium	20 1	Potassa,	Bitart, o	om		8	@ 1 @ 1
Majorum Mentha Piperita	WO !	vrethru	m. DV		P. D. Co., de	00	@1 2 @1 2
Tanacetum, V Thymus, V	22 25	Quassiae Quinia, S Quinia, S	P. & W	n		52 39	@ 5
Carbonate, Pat 20@	60 8 22 8 25 8	Saccharu Salacin Sanguis l	m Lacti Draconis	s, pv		40	@ 3 2@ 5
OLEUM.	00	Santonin Sapo, W. Sapo, M.	е			12	
Amydalae, Dulc. 456 Amydalae, Amarae 7 2567 Amidalae, Amarae 2 2062	75 30	Seidlitz I Sinapis Sinapis	opt				0000
Auranti Cotes Bergamii 2 75@3 Cajiputi 90@1 @2	00	Snuff, Ma Snuff, Sc Soda Bor	accaboy otch, Do	Do. Voes. 9)	es	7/2	0000
Cedar	65 75	Soda Car	carb			2	300 21 200 21 200 300 300 300
Conium Mac. 35@	00:	Spis. Ein	ier co			00	@ @ @2
Cubebae	00	Spts. My Spts. Vin	rcia Imp ni Rect, (bbl. 2 0	3)		@2 @2
Erigeron 2 30@2 Gaultheria 2 30@2 Geranium, 5 @ Gossipii, Sem, gal 55@ Hedown 90@1	75	Sulphur,	Roll			214	@ 3 @ 3
Juniperi. 50@2 Lavendula 90@2	00	Terebent Theobro Vanilla	mae			50	8@ @ @16
Limonis 1 1002 Lini, gal 220 Mentha Piper 2 25:03 Mentha Verid 400 69 Morrhuae, gal 8001 Myrcia, 3 0	45 33 450	1		OIL		Bbl	7@ G
Morrhuae, gal. 80@1 Myreia, 3. @	50	Lard, ex	tra			. 60	
Picis Liquida, (gal. 35) 10@ Ricini 1 42@1	12 1 60 1 00	Linseed, Linseed, Neat's F	boiled .	ter stra	ined	. 43 47 50 36	
Rosae, 5	@45 1 00	Spirits	urpenti	PAIN	TS Bb	50 l	20
Santal 5506 Sassafras 550 Sinanis ess 7 6	7 00 30 65	Red Ver Ochre, y Ochre, y Putty, c	ellow B	ermuda ial	13	•	2@ 2@ 2\
Tigili Thyme 40@	60	Putty, s Vermilie Vermilie	trictly property on, prim	e Amer	rican 23	4	13@
Potassium.	15	Green, I Lead, re Lead, w Whiting	Peningul	ar			16@ 6@
Bromide	45	Whiting	, white	spanish			0

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Fine Sample Rooms in Connection.

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially in-

CHURCH'S Bug Finish!

READY FOR USE DRY. NO MIXING REQUIRED.

It sticks to the vines and Finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco Worms.

kills any Curculio, and the Cotton and Tobacco Worms.

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Parıs Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,100 pounds of "Bug Finish," as it finishes the entire crop of bugs with one applicatiod. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once."

Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

Anti-Kalsomine Co., Grand Rapids.

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We are now supplying the Trade with our new Brand of Soap

"BEST FAMILY."

It is the LARGEST and BEST bar of white PURE SOAP ever retailed at Five Cents a bar. Respectfully,

Send 4 cents for sealed Circular.

GALUMET CHEMICAL GO., Chicago. this paper.

Grand Rapids Soap Go.

The Michigan Tradesman.

'Tis Better Not to Know.

The hand of mercy lights the past
But hides the future ill;
It tempers every stormy blast,
And bids us onward still.
Whatever cloud may darkly rise
Or storm may wildly blow.
Whatever path before us lies,
"Tis better not to know.

Our friends may falter, one by one
And leave us to our fate,
If but the staff we lean upon
May still support our weight—
Unconquered by a dream of ill,
Unburdened as we go,
The storm may break beyond, but still,
'Tis better not to know.

If faith in human constancy
Be but a dream at best;
If falsehood turk where love should be,
Yet in that dream I'm blessed:
If warning of a coming wrong
Cannot avert the blow;
If knowledge fail to make me strong—
'Tis better not to know.

And if within my brother's heart
A buried hatred lies;
If friendship be an acted part,
His smile a cold disguise—
The knowledge would each blessing dim
And not a boon bestow—
Ah! leave me still my trust in him,
"Tis better not to know.

A Little of the Law of Partnership. When a partnership is formed for a defi-

nite period it is dissolved by the expiration of that period.

The death or insanity of any partner operates as a dissolution. The conviction of a partner on a criminal

charge, and sentence to imprisonment for life dissolves the partnership. If one partner becomes individually in-solvent, and makes an individual assign-

ment for the benefit of his private creditors, the partnership is thereby dissolved. Each partner is expected to give a reas able amount of his time and attention to the business of the firm. In case of his refusal or neglect to do so, the other partner or partners may ask for a dissolution and then

re-organize without him. Between the partners themselves the pro-visions of the articles are binding, and are the measure of the rights of each member of the firm. But they are not binding upon third persons who have dealings with the firm, unless the articles are shown to them, or they are aware in some way of their ten-

Partners are trustees for each other as among themselves, while they are agents of each other as to third persons. As trustees, therefore, everything they do must inure to the benefit of the firm. No partner can take advantage of his position as partner to obtain any private gain for himself.

The test of a partnership is a community of interest, an agreement to share both profits and losses, and a right to a voice in the direction of the affairs of the firm.

As a rule, no partner can sue his copart ner on any matter connected with firm affairs, as long as the partnership continues. He can, however, sue for any private or distinct debt.

Each partner is a general agent, with broad powers to act for and bind the firm. Each partner has the power to buy and sell goods, and to assign any or all of the

property of the firm.

Each partner can borrow money, and give promissory notes of the firm as security for the loan. He can compromise or release debts due the firm without the knowledge or consent of the other members. He may pay any debts due from the firm in full, even if it takes all the assets of the partnership.

The authority of a partner is confined to the general scope and custom of the business. While he may sign notes or checks and accept bills of exchange, this must be commercial paper in the ordinary course of the business of the firm. He cannot bind the firm by a note in favor of a reject or inthe firm by a note in favor of a private or in-dividual creditor in payment of a private debt, without the consent of the other partners.

Nor can one partner issue accommodation paper; that is, sign the note of another firm or individual, as surety or indorser, in the firm name, so as to bind the other partners, without their knowledge and consent. In such a case, the partner signing would be personally liable, but not the firm.

One partner cannot alone execute and bind the firm by any instrument under seal.

bind the firm by any instrument under seal, except the release of a debt. All the part-ners must execute deeds and mortgages of

the partnership property, powers of attorney, etc., in order to make them valid.

The partnership creditors are entitled to be paid their debts in full out of the assets or property of the partnership before the in-dividual creditors of any one partner can claim anything.

The Longest Street Railway.

The longest street railway in the world will be that with which it is proposed to connect a number of towns near Buenos Ayres, South America, and which will have a total length of 200 miles. The road will also be exceptional in that sleeping-cars will be run upon it for the comfort of the passen-gers. Horses will be employed as a motive power instead of steam, because horses are cheap, fuel is dear, and the people are slow. The price of two tons of coal will buy a horse with its harness. The sleeping-cars, and all the other equipments of the line, are being supplied by a Philadelphia company, and these cars "are stated to be curiosities." They are four in number, 18 feet in length, and are furnished with four berths each, which are made to roll up when not in use. The cars are furnished with lavatories, water-coolers, linen-presses and other conveniences, and are finished throughout with mahogany. The other rolling-stock comprises four double-decked open cars, twenty platform cars, twenty gondola cars, six refrigerator cars, four poultry cars furnished with coops, eight cattle cars, two derrick cars for lifting heavy material, and 200 box cars.

Combination of Strawboard Manufacturers Two years ago there was formed in Akron, Ohio, the Union Strawboard Company of the United States. In it were included manufacturers representing 95 per cent. of the strawboard made in the country. The the strawboard made in the country. The product of the twenty-five factories represented was sold to the syndicate, and by it disposed of. The directors of the syndicate had power to shut down all the factories for periods of ten or twenty days. In spite of these restrictions upon production there was a constantly increasing surplus. So it was finally decided to propose to some eight or ten of the companies represented to sell out their plants. The mills selected are the least favorably situated in the matters of water transportation and the purchase of straw. Prices are agreed upon, aggregating for the eight mills purchased \$600,000. The factories remaining in operation are those which had the best natural advantages for making strawboard, which were best equipped, and which were best situated for buying straw and for making their product.

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Having Made a Specialty of Mercantile Printing for several years, we are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compatible with Fine Work. We quote:

Business cards Good Stock \$9.00. Envelopes
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Anything else in the line of Commercial Printing Executed Promptly and at a Reasonable Price.

Remember that a Merchant is judged largely by the appearance of his stationery.

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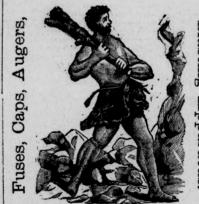
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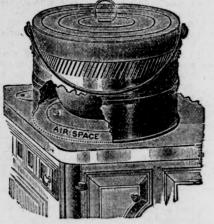
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Preserve Jars. Tomato Jugs. Apple per doz. \$4.60 Butter Jais. Blackberry Jam Jais.



Dark. White. Stew pans 4 gal.

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